# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-Q
(Mark one)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: June 30, 2010
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 000-17007
REPUBLIC FIRST BANCORP, INC.
(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of incorporation or organization)

50 South 16th Street, Philadelphia, Pennsylvania (Address of principal executive offices)

23-2486815
(I.R.S. Employer Identification No.)

19106
(Zip code)

215-735-4422
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if Yes

No

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any, every Interactive Data File Required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer Accelerated filer x
Non-Accelerated filer
Smaller reporting company
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):
Yes
No x

As of August 6, 2010, there were 25,965,443 shares of Issuer's Common Stock issued and outstanding.

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## PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

Republic First Bancorp, Inc. and Subsidiary<br>Consolidated Balance Sheets<br>June 30, 2010 and December 31, 2009<br>(dollars in thousands, except share data)<br>(unaudited)

|  |  | December |
| :--- | :---: | :---: |
|  | June 30, | 31, |
| ASSETS | 2010 | 2009 |
| Cash and due from banks | $\$ 8,134$ | $\$ 10,864$ |
| Interest bearing deposits with banks | 7,199 | 36,007 |
| Federal funds sold | 55 | 8,747 |
| Cash and cash equivalents | 15,388 | 55,618 |
| Investment securities available for sale, at fair value |  |  |
| Investment securities held to maturity, at amortized cost (fair value of $\$ 158$ and $\$ 165$, |  | 185,404 |
| respectively) | 146 | 155 |
| Restricted stock, at cost | 6,836 | 6,836 |
| Loans receivable (net of allowance for loan losses of $\$ 10,276$ and $\$ 12,841$, respectively) | 658,812 | 680,977 |
| Premises and equipment, net | 23,761 | 24,490 |
| Other real estate owned, net | 10,647 | 13,611 |
| Accrued interest receivable | 3,555 | 3,957 |
| Bank owned life insurance | 12,475 | 12,373 |
| Other assets | 29,176 | 25,221 |
| Total Assets | $\$ 934,303$ | $\$ 1,008,642$ |
|  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Liabilities |  |  |
| Deposits: | $\$ 117,169$ | $\$ 125,618$ |
| Demand - non-interest bearing | 64,636 | 52,919 |
| Demand - interest bearing | 311,790 | 327,103 |
| Money market and savings | 119,861 | 144,622 |
| Time less than $\$ 100,000$ | 191,755 | 232,632 |
| Time over $\$ 100,000$ | 805,211 | 882,894 |
| Total Deposits | 9,149 | - |
| Short-term borrowings | - | 25,000 |
| FHLB Advances | 2,167 | 1,826 |
| Accrued interest payable | 6,539 | 6,182 |
| Other liabilities | 22,476 | 22,476 |
| Subordinated debt | 845,542 | 938,378 |
| Total Liabilities |  |  |
|  |  |  |

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$\left.\begin{array}{lll}\text { Shareholders' Equity } & & \\ \text { Preferred stock, par value } \$ 0.01 \text { per share: } 10,000,000 \text { shares authorized; no shares } & & \\ \text { issued as of June } 30,2010 \text { and December } 31,2009 & - & - \\ \text { Common stock par value } \$ 0.01 \text { per share, } 50,000,000 \text { shares authorized; shares issued } & & \\ \text { 26,081,938 as of June } 30,2010 \text { and } 11,081,938 \text { as of December 31, 2009 } & 261 & 111 \\ \text { Additional paid in capital } & 105,156 & 77,086 \\ \text { Retained earnings (accumulated deficit) } & (13,367 & (2,450 \\ \text { Treasury stock at cost (416,303 shares) } & (3,099 & ) \\ \text { Stock held by deferred compensation plan } & (809 & ) \\ \text { Accumulated other comprehensive gain/(loss) } & 619 & (709\end{array}\right)$
(See notes to unaudited consolidated financial statements)

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Republic First Bancorp, Inc. and Subsidiary
Consolidated Statements of Operations For the Three and Six Months Ended June 30, 2010 and 2009
(dollars in thousands, except per share data) (unaudited)


Non-interest expenses:

| Salaries and employee benefits | 2,988 |  | 3,075 |  | 5,918 |  | 6,633 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy | 975 |  | 752 |  | 2,496 |  | 1,439 |  |
| Depreciation and amortization | 486 |  | 373 |  | 968 |  | 708 |  |
| Legal | 418 |  | 321 |  | 953 |  | 680 |  |
| Write down of other real estate owned | 397 |  | - |  | 885 |  | 1,319 |  |
| Other real estate owned | 15 |  | 49 |  | 67 |  | 152 |  |
| Advertising | 30 |  | 34 |  | 95 |  | 58 |  |
| Data processing | 235 |  | 223 |  | 453 |  | 482 |  |
| Insurance | 373 |  | 154 |  | 535 |  | 328 |  |
| Professional fees | 379 |  | 495 |  | 890 |  | 956 |  |
| Regulatory assessments and costs | 562 |  | 596 |  | 1,073 |  | 767 |  |
| Taxes, other | 217 |  | 246 |  | 443 |  | 498 |  |
| Other operating expenses | 878 |  | 901 |  | 1,582 |  | 1,684 |  |
| Total non-interest expense | 7,953 |  | 7,219 |  | 16,358 |  | 15,704 |  |
| Loss before benefit for income taxes | (10,938 | ) | (8,295 | ) | (16,959 | ) | (14,070 | ) |
| Benefit for income taxes | (3,883 | ) | (2,860 | ) | (6,042 | ) | (4,875 | ) |
| Net loss | \$(7,055 | ) | \$(5,435 | ) | \$(10,917 | ) | \$ 9,195 | ) |
| Net loss per share: |  |  |  |  |  |  |  |  |
| Basic | \$(0.60 | ) | \$(0.51 | ) | \$(0.98 | ) | \$ 0.86 | ) |
| Diluted | \$(0.60 | ) | \$(0.51 | ) | \$(0.98 | ) | \$(0.86 | ) |

(See notes to unaudited consolidated financial statements)

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Republic First Bancorp, Inc. and Subsidiary
Consolidated Statements of Cash Flows For the Six Months Ended June 30, 2010 and 2009
(dollars in thousands)
(unaudited)

|  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |
| Cash flows from operating activities |  |  |  |
| Net loss | \$(10,917 | ) | \$(9,195 |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |
| Provision for loan losses | 16,250 |  | 13,050 |
| Write downs on other real estate owned | 885 |  | 1,319 |
| Gain on sale of other real estate owned | (246 | ) | - |
| Depreciation and amortization | 968 |  | 708 |
| Deferred compensation plan distributions and transfers | - |  | 839 |
| Share based compensation | 120 |  | 137 |
| Impairment charges on investment securities | 372 |  | 199 |
| Amortization of premiums/(discounts) on investment securities | 27 |  | (108 |
| Increase in value of bank owned life insurance | (102 | ) | (132 |
| Increase in accrued interest receivable and other assets | (4,145 | ) | (4,184 |
| Increase in accrued interest payable and other liabilities | 698 |  | 996 |
| Net cash provided by operating activities | 3,910 |  | 3,629 |
| Cash flows from investing activities |  |  |  |
| Proceeds from maturities and calls of securities: |  |  |  |
| Available for sale | 13,384 |  | 9,060 |
| Held to maturity | 9 |  | 39 |
| Net decrease in loans | 5,252 |  | 26,887 |
| Net proceeds from sale of other real estate owned | 2,988 |  | - |
| Premises and equipment expenditures | (239 | ) | (9,093 |
| Net cash provided by investing activities | 21,394 |  | 26,893 |
| Cash flows from financing activities |  |  |  |
| Net proceeds from stock offering | 28,100 |  | - |
| Net proceeds from exercise of stock options | - |  | 166 |
| Stock purchases for deferred compensation plan | (100 | ) | - |
| Net (decrease)/increase in demand, money market and savings deposits | (12,045 | ) | 93,695 |
| Net decrease in time deposits | (65,638 | ) | (24,226 |
| Net decrease in other borrowings | (25,000 | ) | - |
| Net increase/(decrease) in short term borrowings | 9,149 |  | (77,309 |
| Net cash used in financing activities | (65,534 | ) | (7,674 |
| Net (decrease)/increase in cash and cash equivalents | (40,230 | ) | 22,848 |
| Cash and cash equivalents, beginning of period | 55,618 |  | 34,418 |
| Cash and cash equivalents, end of period | \$ 15,388 |  | \$57,266 |

Supplemental disclosure:

| Interest paid | $\$ 5,428$ | $\$ 7,247$ |
| :--- | :---: | :---: |
| Non-cash transfers from loans to other real estate owned | 663 | 2,755 |

(See notes to unaudited consolidated financial statements)

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Republic First Bancorp, Inc. and Subsidiary Consolidated Statements of Changes in Shareholders' Equity For the Six Months Ended June 30, 2010 and 2009
(dollars in thousands, except share data)
(unaudited)


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(See notes to unaudited consolidated financial statements)

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Republic First Bancorp, Inc. and Subsidiary<br>Notes to Consolidated Financial Statements (unaudited)

Note 1. Basis of Presentation
Republic First Bancorp, Inc. (the "Company") is a corporation incorporated under the laws of the Commonwealth of Pennsylvania and a registered bank holding company. The Company offers a variety of retail and commercial banking services to individuals and businesses throughout the Greater Philadelphia and Southern New Jersey area through its wholly-owned subsidiary, Republic First Bank ("Republic"). The Company also has three unconsolidated subsidiaries, which are statutory trusts established by the Company in connection with its sponsorship of three separate issuances of trust preferred securities.

The Company and Republic encounter vigorous competition for market share in the geographic areas they serve from bank holding companies, national, regional and other community banks, thrift institutions, credit unions and other non-bank financial organizations, such as mutual fund companies, insurance companies and brokerage companies.

The Company and Republic are subject to regulations of certain state and federal agencies. These regulatory agencies periodically examine the Company and Republic for adherence to laws and regulations. As a consequence, the cost of doing business may be affected.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Republic. The Company follows accounting standards set by the Financial Accounting Standards Board ("FASB"). The FASB sets accounting principles generally accepted in the United States of America ("U.S. GAAP") that are followed to ensure consistent reporting of financial condition, results of operations, and cash flows.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and with the instructions to United States Securities and Exchange Commission ("SEC") Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for financial statements for a complete fiscal year. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six month periods ended June 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. All significant inter-company accounts and transactions have been eliminated in the consolidated financial statements. The Company has evaluated subsequent events through the date of issuance of the financial data included herein.

On November 7, 2008, the Board of Directors of Republic First Bancorp, Inc. ("the Company") approved an agreement and plan of merger, pursuant to which the Company would be merged with and into Metro Bancorp, Inc. ("Metro") formerly known as Pennsylvania Commerce Bancorp, Inc., subject to the receipt of regulatory approvals and the satisfaction of other customary closing conditions. On March 15, 2010 the Company and Metro announced that their respective boards of directors had voted to terminate the merger agreement due to uncertainties over the regulatory approval of the applications for the merger. During the first quarter 2010, the Company recorded costs in the amount of $\$ 400,000$ for legal fees and underwriting services directly related to the termination of the merger agreement. In addition, $\$ 600,000$ of costs associated with future branch development were expensed as a result of the termination of the merger agreement.

## Note 2. Common Stock Offering

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On June 24, 2010, in an underwritten public offering the Company sold 15 million shares of common stock at $\$ 2.00$ per share. Gross proceeds of $\$ 30.0$ million were reduced by $\$ 1.4$ million in underwriting expenses, $\$ 379,000$ in legal expenses, and $\$ 82,000$ in other expenses. The net proceeds of approximately $\$ 28.1$ million from the offering will be used for general corporate purposes, including implementing the Company's retail and rebranding strategies, renovating its stores and adding new branches.

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Note 3. Summary of Significant Accounting Policies

## Risks and Uncertainties

The earnings of the Company depend primarily on the earnings of Republic. The earnings of Republic are dependent primarily upon the level of net interest income, which is the difference between interest earned on its interest-earning assets, such as loans and investments, and the interest paid on its interest-bearing liabilities, such as deposits and borrowings. Accordingly, the Company's results of operations are subject to risks and uncertainties surrounding the Republic's exposure to changes in the interest rate environment.

Prepayments on residential real estate mortgage and other fixed rate loans and mortgage-backed securities vary significantly, and may cause significant fluctuations in interest margins.

## Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates are made by management in determining the allowance for loan losses, carrying values of other real estate owned, assessment of other than temporary impairment ("OTTI") of investment securities, impairment of restricted stock and the realization of deferred income tax assets. Consideration is given to a variety of factors in establishing these estimates.

In estimating the allowance for loan losses, management considers current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan reviews, borrowers' perceived financial and managerial strengths, the adequacy of underlying collateral, if collateral dependent, or present value of future cash flows, and other relevant factors. Because the allowance for loan losses and carrying value of other real estate owned are dependent, to a great extent, on the general economy and other conditions that may be beyond the Company's and Republic's control, the estimates of the allowance for loan losses and the carrying values of other real estate owned could differ materially in the near term.

In estimating OTTI of investment securities, securities are evaluated on at least a quarterly basis, and more frequently when market conditions warrant such an evaluation, to determine whether a decline in their value is other than temporary. To determine whether a loss in value is other than temporary, management utilizes criteria such as the reasons underlying the decline, the magnitude and duration of the decline, the intent to hold the security and the likelihood of the Company not being required to sell the security prior to an anticipated recovery in the fair value. The term "other than temporary" is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of investment. Once a decline in value is determined to be other than temporary, the value of the security is reduced and a corresponding charge to earnings is recognized.

In estimating impairment of restricted stock, management's determination of whether these investments are impaired is based on the assessment of the ultimate recoverability of the cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of the cost is influenced by criteria such as (1) the significance of the decline in net assets of the Federal Home Loan Bank of Pittsburgh ("FHLB") and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, and (3) the impact of

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legislative and regulatory changes on institutions and accordingly, on the customer base of the FHLB.
In evaluating the Company's ability to recover deferred tax assets, management considers all available positive and negative evidence, including the Company's past operating results and the Company's forecast of future taxable income. In determining future taxable income, management makes assumptions for the amount of taxable income, the reversal of temporary differences and the implementation of feasible and prudent tax planning strategies. These assumptions require management to make judgments about the Company's future taxable income and are consistent with the plans and estimates management uses to manage the Company's business. Any reduction in estimated future taxable income may require the Company to record a valuation allowance against its deferred tax assets. An increase in the valuation allowance would result in additional income tax expense in the period and could have a significant impact on the Company's future earnings.

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## Stock-Based Compensation

The Company maintains the Amendment and Restatement No. 3 of the Stock Option Plan and Restricted Stock Plan of Republic First Bancorp, Inc. ("Plan"), under which the Company may grant options, restricted stock or stock appreciation rights to the Company's employees, directors, and certain consultants. Under the terms of the Plan, 1.5 million shares of common stock, plus an annual increase equal to the number of shares needed to restore the maximum number of shares that may be available for grant under the Plan to 1.5 million shares, are available for such grants. As of June 30, 2010, the only grants under the Plan have been option grants. The Plan provides that the exercise price of each option granted equals the market price of the Company's stock on the date of the grant. Any option granted vests within one to five years and has a maximum term of ten years.

The Company utilizes a Black-Scholes option pricing model to determine the fair market value of stock options. In 2010, the following assumptions were utilized: a dividend yield of $0 \%$; expected volatility of $33.67 \%$; a risk-free interest rate of $3.14 \%$ to $3.46 \%$; and an expected life of 7.0 years. In 2009 the following assumptions were utilized: a dividend yield of $0 \%$; expected volatility of $26.45 \%$ to $27.61 \%$; a risk-free interest rate of $1.99 \%$ to $2.72 \%$; and an expected life of 7.0 years. A dividend yield of $0 \%$ is utilized, because cash dividends have never been paid. The expected life reflects a 3 to 4 year "all or nothing" vesting period, the maximum ten-year term and review of historical behavior. The volatility was based on Bloomberg's seven-year volatility calculation for "FRBK" stock. The risk-free interest rate is based on the seven year Treasury bond. No options vested during the three months ended June 30, 2010 and options to purchase 6,050 options vested during the three months ended March 31, 2009. Expense is recognized ratably over the period required to vest. There were 328,700 unvested options at January 1, 2010 with a fair value of $\$ 907,000$ with $\$ 564,000$ of that amount remaining to be recognized as expense. At June 30, 2010, there were 456,000 unvested options with a fair value of $\$ 1.2$ million with $\$ 677,000$ of that amount remaining to be recognized as expense. At that date, the intrinsic value of the 672,000 options outstanding was $\$ 1,000$, while the intrinsic value of the 215,604 exercisable (vested) was also $\$ 1,000$.

Compensation expense of $\$ 78,000$ and $\$ 120,000$ was recognized during the three and six months ended June 30 , 2010, respectively. Compensation expense of $\$ 68,000$ and $\$ 137,000$ was recognized during the three and six months ended June 30, 2009, respectively. For each of these periods, a $35 \%$ assumed tax benefit for the Plan was utilized in making the calculations.

Earnings per Share
Earnings per share ("EPS") consists of two separate components: basic EPS and diluted EPS. Basic EPS is computed by dividing net income (loss) by the weighted average number of common shares outstanding for each period presented. Diluted EPS is calculated by dividing net income (loss) by the weighted average number of common shares outstanding plus dilutive common stock equivalents ("CSEs"). CSEs consist of dilutive stock options granted through the Company's stock options plan and convertible securities related trust preferred securities issued in 2008. In the diluted EPS computation, the after tax interest expense on the trust preferred securities issuance is added back to the net income. For the three and six months ended June 30, 2010 and 2009, the effect of CSEs and the related add back of after tax interest expense was considered anti-dilutive and therefore is not included in the EPS calculation. For the three and six months ended June 30, 2010 and 2009, the Company included no stock options in calculating diluted EPS due to a net loss from operations.

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The calculation of EPS for the three and six months ended June 30, 2010 and 2009 is as follows (in thousands, except per share amounts):

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Net loss | \$(7,055 | ) | \$(5,435 | ) | \$(10,917 | ) | \$(9,195 | ) |
| Weighted average shares outstanding | 11,707 |  | 10,656 |  | 11,142 |  | 10,644 |  |
| Net loss per share - basic and diluted | \$ (0.60 | ) | \$(0.51 | ) | \$(0.98 | ) | \$(0.86 | ) |

## Recent Accounting Pronouncements

In March 2010, the FASB issued ASU 2010-11, Derivatives and Hedging (Topic 815): Scope Exception Related to Embedded Credit Derivatives. The FASB believes this ASU clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. Specifically, only one form of embedded credit derivative qualifies for the exemption - one that is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature.

The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. We have adopted this guidance during the quarter ended June 30, 2010 and it did not have a material effect on our financial position or results of operations.

In July 2010, the FASB issued ASU 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. The FASB believes that this guidance will help investors assess the credit risk of a company's receivables portfolio and the adequacy of its allowance for credit losses held against the portfolios by expanding credit risk disclosures.

This ASU requires more information about the credit quality of financing receivables in the disclosures to financial statements, such as aging information and credit quality indicators. Both new and existing disclosures must be disaggregated by portfolio segment or class. The disaggregation of information is based on how a company develops its allowance for credit losses and how it manages its credit exposure.

The amendments in this Update apply to all public and nonpublic entities with financing receivables. Financing receivables include loans and trade accounts receivable. However, short-term trade accounts receivable, receivables measured at fair value or lower of cost or fair value, and debt securities are exempt from these disclosure amendments.

The effective date of ASU 2010-20 differs for public and nonpublic companies. For public companies, the amendments that require disclosures as of the end of a reporting period are effective for periods ending on or after December 15, 2010. The amendments that require disclosures about activity that occurs during a reporting period are effective for periods beginning on or after December 15, 2010. We do not expect the adoption of this guidance to have a material effect on our financial position or results of operations.

Note 4: Legal Proceedings

The Company and Republic are from time to time parties (plaintiff or defendant) to lawsuits in the normal course of business. While any litigation involves an element of uncertainty, management, after reviewing pending actions with its legal counsel, is of the opinion that the liability of the Company and Republic, if any, resulting from such actions will not have a material effect on the financial condition or results of operations of the Company and Republic.

Note 5: Segment Reporting
The Company has one reportable segment: community banking. The community bank segment primarily encompasses the commercial loan and deposit activities of Republic, as well as consumer loan products in the area surrounding its branches.

Note 6: Comprehensive Loss
Total comprehensive loss, which for the Company included net income and changes in unrealized gains and losses on the Company's available for sale securities, was $\$ 4.5$ and $\$ 5.4$ million, respectively for the three months ended June 30, 2010 and 2009, respectively. For the six months ended June 30, 2010 and 2009, total comprehensive loss was $\$ 9.6$ and $\$ 9.2$ million, respectively.

Note 7: Investment Securities
A summary of the amortized cost and market value of securities available for sale and securities held to maturity at June 30, 2010 and December 31, 2009 is as follows (dollars in thousands):

\left.|  | At June 30,2010 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Gross |  |  |  |  |  |$\right]$

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The maturity distribution of the amortized cost and estimated market value of investment securities by contractual maturity at June 30, 2010 is as follows (dollars in thousands):

Due in 1 year or less
After 1 year to 5 years
After 5 years to 10 years
After 10 years
No stated maturity
Total

| Available for Sale |  | Held to Maturity |  |
| :---: | :---: | :---: | :---: |
| Amortized | Estimated | Amortized | Estimated |
| Cost | Fair Value | Cost | Fair Value |
| $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| 10,034 | 10,092 | 114 | 126 |
| 12,403 | 12,763 | 2 | 2 |
| 150,104 | 150,652 | - | - |
| - | - | 30 | 30 |
| $\$ 172,541$ | $\$ 173,507$ | $\$ 146$ | $\$ 158$ |

As of June 30, 2010 and December 31, 2009, the mortgage backed securities and collateralized mortgage obligations included in the investment securities portfolio consist solely of securities issued by U.S. government sponsored agencies. There were no private label mortgage securities held in the investment securities portfolio as of those dates.

Expected maturities will differ from contractual maturities because borrowers have the right to call or prepay obligations with or without prepayment penalties.

In instances when a determination is made that an OTTI exists but the investor does not intend to sell the debt security and it is not more likely than not that the investor will be required to sell the debt security prior to its anticipated recovery, ASC 320-10 changes the presentation and amount of the OTTI recognized in the income statement. The OTTI is separated into (a) the amount of the total OTTI related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total OTTI related to all other factors. The amount of the total OTTI related to all other factors is recognized in other comprehensive income. Impairment charges (credit losses) on pooled trust preferred securities in the amount of $\$ 223,000$ and $\$ 372,000$ were recognized during the three and six months ended June 30, 2010, respectively. The Company realized gross losses due to impairment charges on pooled trust preferred securities of $\$ 176,000$ and $\$ 199,000$ for the three and six months ended June 30, 2009, respectively.

Temporarily impaired securities as of June 30, 2010 and December 31, 2009 is as follows (dollars in thousands):

|  | At June 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | Total |  |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| Mortgage - backed |  |  |  |  |  |  |
| securities/CMOs | \$- | \$- | \$31 | \$1 | \$31 | \$1 |
| Municipal securities | 3,364 | 81 | 3,686 | 694 | 7,050 | 775 |
| Corporate bonds | - | - | - | - | - | - |
| Agency bonds | - | - | - | - | - | - |
| Trust Preferred Securities | - | - | 2,940 | 3,319 | 2,940 | 3,319 |
| Other securities | - | - | 65 | 25 | 65 | 25 |
| Total temporarily impaired securities | \$3,364 | \$81 | \$6,722 | \$4,039 | \$10,086 | \$4,120 |

At December 31, 2009

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|  | Less than 12 months |  | 12 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| Mortgage -backed |  |  |  |  |  |  |
| securities/CMOs | \$60 | \$- | \$32 | \$1 | \$92 | \$1 |
| Municipal securities | 3,573 | 131 | 3,412 | 720 | 6,985 | 851 |
| Corporate bonds | - | - | - | - | - | - |
| Agency bonds | 18,844 | 147 | - | - | 18,844 | 147 |
| Trust Preferred Securities | - | - | 3,926 | 2,863 | 3,926 | 2,863 |
| Other securities | 41 | - | 63 | 26 | 104 | 26 |
| Total temporarily impaired securities | \$22,518 | \$278 | \$7,433 | \$3,610 | \$29,951 | \$3,888 |

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The impairment of the investment portfolio totaled $\$ 4.1$ million with a total fair value of $\$ 10.1$ million at June 30, 2010. The unrealized loss for the bank pooled trust preferred securities was due to the secondary market for such securities becoming inactive and is considered temporary at June 30, 2010. The unrealized losses on the municipal securities held in the available for sale portfolio has been caused by temporary declines in the value of these securities as a result of challenges facing local municipal entities in the current economic environment. We have reviewed the credit quality of the municipalities in this group and consider all unrealized losses to be temporary as of June 30, 2010. The unrealized loss on the remaining securities is due to reductions in market values resulting from changes in interest rates and is also considered temporary.

Note 8: Loans Receivable
The following table sets forth the Company's gross loans by major categories as of June 30, 2010 and December 31, 2009 (dollars in thousands):
$\left.\begin{array}{lcc} & & \begin{array}{c}\text { December } \\ \text { June 30, }\end{array} \\ & 2010 & 2009 \\ \text { Commercial } & \$ 92,500 & \$ 88,926 \\ \text { Owner occupied } & 84,507 & 85,481 \\ \text { Total commercial } & 177,007 & 174,407 \\ & & \\ \text { Consumer and residential } & 22,281 & 22,359 \\ \text { Commercial real estate } & 470,325 & 497,494 \\ \text { Total loans receivable } & 669,613 & 694,260 \\ \text { Less: Deferred loan fees } & (525 & (442 \\ \text { Less: Allowance for loan losses } & (10,276 & (12,841\end{array}\right)$

The recorded investment in loans with a valuation allowance which are impaired in accordance with ASC 310, totaled $\$ 10.8$ million and $\$ 43.5$ million at June 30, 2010 and December 31, 2009, respectively. The amounts of related valuation allowances were $\$ 2.0$ million and $\$ 7.1$ million, respectively, at June 30, 2010 and December 31, 2009. The recorded investment in loans without a valuation allowance which were impaired in accordance with ASC 310 totaled $\$ 79.5$ million and $\$ 80.9$ million at June 30, 2010 and December 31, 2009, respectively. There were no commitments to extend credit to any borrowers with impaired loans as of the end of the periods presented herein.

As of June 30, 2010 and December 31, 2009, there were no troubled debt restructurings included in the loan portfolio.
As of June 30, 2010 and December 31, 2009, there were loans of approximately $\$ 51.8$ million and $\$ 26.0$ million, respectively, which were classified as non-accrual. There were no loans past due 90 days and accruing at June 30, 2010 and December 31, 2009.

Note 9: Fair Value of Financial Instruments

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Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

The Company follows the guidance issued under ASC 820, Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value under GAAP, and identifies required disclosures on fair value measurements.

ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820-10 are as follows:

Level 1:Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
Level Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for 2: substantially the full term of the asset or liability.
Level Prices or valuation techniques that require inputs that are both significant to the fair value measurement and 3: unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2010 and December 31, 2009 are as follows (dollars in thousands):

|  |  | At Ju | 30,2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted |  |  |
|  |  | Prices in Active |  |  |
|  |  | Markets for | Significant Other | Significant |
|  | Total Fair Value | Identical Assets (Level 1) | Observable <br> Inputs (Level 2) | Unobservable <br> Inputs <br> (Level 3) |
| Mortgage Backed Securities/CMOs | \$135,183 | \$- | \$135,183 | \$ |
| Municipal securities | 9,734 | - | 9,734 | - |
| Corporate bonds | 6,272 | - | 6,272 | - |
| Agency bonds | 19,112 | - | 19,112 | - |
| Pooled Trust Preferred Securities | 3,098 | - | - | 3,098 |
| Other securities | 108 | - | 108 | - |
| Total fair value | \$173,507 | \$- | \$ 170,409 | \$ 3,098 |

At December 31, 2009
Quoted
Prices in
Active

| Markets | Significant |  |
| :---: | :---: | :---: |
| for | Other | Significant |
| Identical | Observable | Unobservable |
| Assets | Inputs | Inputs |
| (Level 1) | (Level 2) | (Level 3) |
| $\$-$ | $\$ 146,766$ | $\$-$ |
| - | 9,523 | - |
| - | 6,090 | - |
| - | 18,844 | - |

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| Pooled Trust Preferred Securities | 3,926 | - | - |
| :--- | :---: | :---: | :---: |
| Other securities | 255 | - | 255 |
| Total fair value | $\$ 185,404$ | $\$-$ | $\$ 181,478$ |
|  | $\$ 3,926$ |  |  |

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The following table presents a reconciliation of the securities available for sale measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2010 (dollars in thousands):

Significant
Unobservable
Inputs
(Level 3)
Beginning Balance,
January 1,2010 \$ 3,926

Unrealized losses arising during 2010 (456)
Impairment charge on Level 3 security (372 ) Ending balance, June 30,2010 \$ 3,098

For assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2010 and December 31, 2009 were as follows (dollars in thousands):

|  |  | At Jun | 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted |  |  |
|  |  | Prices in Active | Significant |  |
|  |  | Markets for | Other | Significant |
|  |  | Identical | Observable | Unobservable |
|  | Total Fair | Assets | Inputs | Inputs |
|  | Value | (Level 1) | (Level 2) | (Level 3) |
| Impaired loans | \$8,733 | \$- | \$- | \$ 8,733 |
| Other real estate owned | 10,647 | - | - | 10,647 |
| Total fair value | \$19,380 | \$- | \$- | \$ 19,380 |


|  | Value | (Level 1) | (Level 2) | (Level 3) |
| :--- | :---: | :---: | :---: | :---: |
| Impaired loans | $\$ 36,359$ | $\$-$ | $\$-$ | $\$ 36,359$ |
| Other real estate owned | 13,611 | - | - | 13,611 |
| Total fair value | $\$ 49,970$ | $\$-$ | $\$-$ | $\$ 49,970$ |

The recorded investment in impaired loans with a valuation allowance totaled $\$ 10.8$ million at June 30, 2010 and $\$ 43.5$ million at December 31, 2009. The amounts of related valuation allowances were $\$ 2.0$ million and $\$ 7.1$
million, respectively, at June 30, 2010 and December 31, 2009.
The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at June 30, 2010 and December 31, 2009:

Cash and Cash Equivalents (Carried at Cost)
The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

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## Investment Securities

The fair value of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence (Level 3). In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support on certain Level 3 investments. Internal cash flow models using a present value formula that includes assumptions market participants would use along with indicative exit pricing obtained from broker/dealers (where available) were used to support fair values of certain Level 3 investments.

The types of instruments valued based on matrix pricing in active markets include all of the Company's U.S. government and agency securities, municipal obligations and corporate bonds. Such instruments are generally classified within level 2 of the fair value hierarchy. As required by ASC 820-10, the Company does not adjust the matrix pricing for such instruments.

Level 3 is for positions that are not traded in active markets or are subject to transfer restrictions, and may be adjusted to reflect illiquidity and/or non-transferability, with such adjustment generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Subsequent to inception, management only changes level 3 inputs and assumptions when corroborated by evidence such as transactions in similar instruments, completed or pending third-party transactions in the underlying investment or comparable entities, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt markets, and changes in financial ratios or cash flows.

The Level 3 investment securities classified as available for sale are comprised of various issues of bank pooled trust preferred securities. Bank pooled trust preferred consists of the debt instruments of various banks, diversified by the number of participants in the security as well as geographically. The securities are performing according to terms, however the secondary market for such securities has become inactive, and such securities are therefore classified as Level 3 securities. The fair value analysis does not reflect or represent the actual terms or prices at which any party could purchase the securities. There is currently no secondary market for the securities and there can be no assurance that any secondary market for the securities will develop.

A third party pricing service was used in the development of the fair market valuation. The calculations used to determine fair value are based on the attributes of the bank pooled trust preferred securities, the financial condition of the issuers of the bank pooled trust preferred securities, and market based assumptions. The INTEX CDO Deal Model Library was utilized to obtain information regarding the attributes of each security and its specific collateral as of June 30, 2010 and December 31, 2009. Financial information on the issuers was also obtained from Bloomberg, the FDIC and the Office of Thrift Supervision. Both published and unpublished industry sources were utilized in estimating fair value. Such information includes loan prepayment speed assumptions, discount rates, default rates, and loss severity percentages. Due to the current state of the global capital and financial markets, the fair market valuation is subject to greater uncertainty that would otherwise exist.

Fair market valuation for each security was determined based on discounted cash flow analyses. The cash flows are primarily dependent on the estimated speeds at which the bank pooled trust preferred securities are expected to prepay, the estimated rates at which the bank pooled trust preferred securities are expected to defer payments, the estimated rates at which the bank pooled trust preferred securities are expected to default, and the severity of the losses on securities which default.

Prepayment Assumptions. Due to the lack of new bank pooled trust preferred issuances and the relativity poor conditions of the financial institution industry, the rate of voluntary prepayments are estimated at $0 \%$.

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Prepayments affect the securities in three ways. First, prepayments lower the absolute amount of excess spread, an important credit enhancement. Second, the prepayments are directed to the senior tranches, the effect of which is to increase the overcollateralization of the mezzanine layer, the layer at which the Company is located in each of the securities. However, the prepayments can lead to adverse selection in which the strongest institutions have prepaid, leaving the weaker institutions in the pool, thus mitigating the effect of the increased overcollateralization. Third, prepayments can limit the numeric and geographic diversity of the pool, leading to concentration risks.

Deferral and Default Rates. Bank pooled trust preferred securities include a provision that allows the issuing bank to defer interest payments for up to five years. The estimates for the rates of deferral are based on the financial condition of the trust preferred issuers in the pool. Estimates for the conditional default rates are based on the bank pooled trust preferred securities themselves as well as the financial condition of the trust preferred issuers in the pool.

Estimates for the near-term rates of deferral and conditional default are based on key financial ratios relating to the financial institutions' capitalization, asset quality, profitability and liquidity. Each bank in each security is evaluated based on ratings from outside services including Standard \& Poors, Moodys, Fitch, Bankrate.com and The Street.com. Recent stock price information is also considered, as well as the 52 week high and low, for each bank in each security. Finally, the receipt of TARP funding is considered, and if so, the amount.

Estimates for longer term rates of deferral and defaults are based on historical averages based on a research report issued by Salomon Smith Barney in 2002. Default is defined as any instance when a regulator takes an active role in a bank's operations under a supervisory action. This definition of default is distinct from failure. A bank is considered to have defaulted if it falls below minimum capital requirements or becomes subject to regulatory actions including a written agreement, or a cease and desist order. The rates of deferral and conditional default are estimated at a range of $0.03 \%$ to $0.37 \%$.

Loss Severity. The fact that an issuer defaults on a loan, does not necessarily mean that the investor will lose all of their investment. Thus, it is important to understand not only the default assumption, but also the expected loss given a default, or the loss severity assumption. Both Standard \& Poors and Moody's Analytics have performed and published research that indicates that recoveries on bank pooled trust preferred securities are low (less than 20\%). The loss severity estimates are estimated at a range of $80 \%$ to $100 \%$.

Ratings Agencies. The major ratings agencies have recently been cutting the ratings on various bank pooled trust preferred securities

Bond Waterfall. The bank pooled trust preferred securities have several tranches: Senior tranches, Mezzanine tranches and the Residual or income tranches. The Company invested in the mezzanine tranches for all of its bank pooled trust preferred securities. The Senior and Mezzanine tranches were over collateralized at issuance, meaning that the par value of the underlying collateral was more than the balance issued on the tranches. The terms generally provide that if the performing collateral balances fall below certain triggers, then income is diverted from the residual tranches to pay the Senior and Mezzanine tranches. However, if significant deferrals occur, income could also be diverted from the Mezzanine tranches to pay the Senior tranches.

Internal Rate of Return. Internal rates of return are the pre-tax yield rates used to discount the future cash flow stream expected from the collateral cash flow. The marketplace for the bank pooled trust preferred securities at June 30, 2010 and December 31, 2009 was not active. This is evidenced by a significant widening of the bid/ask spreads the markets in which the bank pooled trust preferred securities trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market is also inactive.

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ASC 820-10 provides guidance on the discount rates to be used when a market is not active. The discount rate should take into account the time value of money, price for bearing the uncertainty in the cash flows and other case specific factors that would be considered by market participants, including a liquidity adjustment. The discount rate used is a LIBOR 3-month to 6 -month forward looking curve plus 541 to 1,014 basis points.

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## Loans Receivable (Carried at Cost)

The fair values of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

Other Real Estate Owned (Carried at Lower of Cost or Market)
These assets are carried at the lower of cost or market. At June 30, 2010 these assets are carried at current market value.

Restricted Stock (Carried at Cost)
The carrying amount of restricted stock approximates fair value, and considers the limited marketability of such securities.

Accrued Interest Receivable and Payable (Carried at Cost)
The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.
Deposit Liabilities (Carried at Cost)
The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

FHLB Advances (Carried at Cost)
Fair values of FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

## Subordinated Debt (Carried at Cost)

Fair values of subordinated debt are estimated using discounted cash flow analysis, based on market rates currently offered on such debt with similar credit risk characteristics, terms and remaining maturity.

Off-Balance Sheet Financial Instruments (Disclosed at Notional amounts)
Fair values for the Company's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing.

The estimated fair values of the Company's financial instruments were as follows at June 30, 2010 and December 31, 2009 (dollars in thousands).

|  | June 30, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Balance Sheet Data |  |  |  |  |
| Financial Assets |  |  |  |  |
| Cash and cash equivalents | \$15,388 | \$15,388 | \$55,618 | \$55,618 |
| Investment securities available for sale | 173,507 | 173,507 | 185,404 | 185,404 |
| Investment securities held to maturity | 146 | 158 | 155 | 165 |
| Restricted stock | 6,836 | 6,836 | 6,836 | 6,836 |
| Loans receivable, net | 658,812 | 656,847 | 680,977 | 674,581 |
| Other real estate owned | 10,647 | 10,647 | 13,611 | 13,611 |
| Accrued interest receivable | 3,555 | 3,555 | 3,957 | 3,957 |
| Financial Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand, savings and money market | \$493,595 | \$493,595 | \$505,640 | \$505,640 |
| Time | 311,616 | 310,745 | 377,254 | 379,090 |
| Subordinated debt | 22,476 | 15,717 | 22,476 | 14,609 |
| Short-term borrowings | 9,149 | 9,149 | - | - |
| FHLB advances | - | - | 25,000 | 25,291 |
| Accrued interest payable | 2,167 | 2,167 | 1,826 | 1,826 |
| Off Balance Sheet financial instruments |  |  |  |  |
| Commitments to extend credit | - | - | - | - |
| Standby letters-of-credit | - | - | - | - |
| 19 |  |  |  |  |

## ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the Company's financial condition, changes in financial condition, and results of operations in the accompanying consolidated financial statements. This discussion should be read in conjunction with the accompanying notes to the consolidated financial statements.

Certain statements in this report may be considered to be "forward-looking statements" as that term is defined in the U.S. Private Securities Litigation Reform Act of 1995, such as statements that include the words "may," "believes," "expect," "estimate," "project," "anticipate," "should," "intend," "probability," "risk," "target," "objective" and similar e variations on such expressions. The forward-looking statements contained herein are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. For example, risks and uncertainties can arise with changes in: general economic conditions, including their impact on capital expenditures; new service and product offerings by competitors and price pressures; and similar items. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date hereof. The Company undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date hereof, except as may be required by applicable laws or regulations. Readers should carefully review the risk factors described in the Form $10-\mathrm{Q}$ for the quarter ended March 31, 2010 and other documents the Company files from time to time with the SEC, including the Company's Annual Report on Form 10-K for the year ended December 31, 2009, Quarterly Reports on Form 10-Q, and any Current Reports on Form 8-K, as well as other filings.

## Regulatory Reform and Legislation

Congress recently enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). This new law will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years. The discussion below generally discusses the material provision of the Dodd-Frank Act applicable to the Company and the Bank and is not complete or meant to be an exhaustive discussion.

Among other things, the Dodd-Frank Act eliminates the federal prohibitions on paying interest on demand deposits, directs the Federal Deposit Insurance Corporation to redefine the base for deposit insurance assessments paid by banks (assessments will now be based on the average consolidated total assets less tangible equity of a financial institution), permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to $\$ 250,000$ per depositor, extends the FDIC's program of insuring non-interest bearing transaction accounts on an unlimited basis through December 31, 2012, increases the minimum reserve ratio for the Deposit Insurance Fund from $1.15 \%$ to $1.35 \%$ of estimated insured deposits and requires the FDIC to take the necessary steps for the reserve ratio to reach the new minimum reserve ratio by September 30, 2020, imposes new capital requirements on bank and thrift holding companies, permits interest on demand deposits, imposes new restrictions on transactions between banks and thrifts and their affiliates and insiders, relaxes de novo branching and imposes additional requirements for interstate bank acquisitions and mergers.

The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit

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"unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than $\$ 10$ billion in assets. Savings institutions with $\$ 10$ billion or less in assets, such as Republic, will continued to be examined for compliance with the consumer laws by their primary bank regulators. The Dodd-Frank Act also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives.

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It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on savings and loan holding companies and banks. The Dodd-Frank Act and resulting rules and regulations may impact the profitability of our business or change certain of our business practices, including our ability to offer new products, make loans and achieve satisfactory interest spreads, and could expose us to additional costs, including increased regulatory compliance costs. These changes also may require us to invest significant management attention and resources to make any necessary changes to our operations in order to comply, and could materially adversely affect our business, results of operations and financial condition.

## Public Offering of Common Stock

On June 24, 2010, in an underwritten public offering the Company sold 15 million shares of its common stock at $\$ 2.00$ per share. On July 22, 2010, as part of the underwriters' over-allotment option, the Company sold 412,350 shares of its common stock at $\$ 2.00$ per share The aggregate net proceeds totaled approximately $\$ 28.9$ million and will be used for general corporate purposes, including implementing the Company's retail and rebranding strategies, renovating its stores and adding new branches.

Financial Condition

## Assets

Total assets decreased by $\$ 74.3$ million to $\$ 934.3$ million at June 30, 2010, compared to $\$ 1.0$ billion at December 31, 2009. This decrease was driven by a $\$ 40.2$ million decrease in cash and cash equivalents, $\$ 22.2$ million decrease in net loans receivable, and an $\$ 11.9$ million decrease in investment securities.

Loans

The loan portfolio represents the Company's largest asset category and is its most significant source of interest income. The Company's lending strategy is focused on small and medium size businesses and professionals that seek highly personalized banking services. The loan portfolio consists of secured and unsecured commercial loans including commercial real estate, construction loans, residential mortgages, automobile loans, home improvement loans, home equity loans and lines of credit, overdraft lines of credit and others. Gross loans decreased $\$ 24.7$ million, to $\$ 669.1$ million at June 30, 2010, compared to $\$ 693.8$ million at December 31, 2009. This decrease is reflective of the Company's continuing effort to reduce exposure to commercial real estate and strengthen the credit quality of the loan portfolio. Commercial loans typically range between $\$ 250,000$ and $\$ 5,000,000$ but customers may borrow significantly larger amounts up to Republic's legal lending limit, which was approximately $\$ 13.8$ million at June 30, 2010. Loans made to one individual customer even if secured by different collateral, are aggregated for purposes of the lending limit.

## Investment Securities

Investment securities available-for-sale are investments which may be sold in response to changing market and interest rate conditions, and for liquidity and other purposes. The Company's investment securities available-for-sale consist primarily of U.S. Government Agency issued mortgage backed securities which include collateralized mortgage obligations (CMOs), municipal securities and debt securities, which include corporate bonds and trust preferred securities. Available-for-sale securities totaled $\$ 173.5$ million at June 30, 2010, compared to $\$ 185.4$ million at year-end 2009. The decrease of $\$ 11.9$ million was attributable to principal and interest paydowns on mortgage-backed securities held in the investment portfolio. At June 30, 2010, the portfolio had a net unrealized gain

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of $\$ 967,000$ compared to a net unrealized loss of $\$ 1.1$ million at December 31, 2009.
Investment securities held-to-maturity are investments for which there is the intent and ability to hold the investment to maturity. These investments are carried at amortized cost. The held-to-maturity portfolio consists primarily of debt securities and stocks. At June 30, 2010 and December 31, 2009, securities held to maturity totaled $\$ 146,000$ and $\$ 155,000$, respectively.

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## Restricted Stock

Republic is a member of the Federal Home Loan Bank of Pittsburgh ("FHLB") and, as such, had been required to maintain stock in FHLB in proportion to its outstanding FHLB advances, prior to the FHLB suspension of dividend payments in 2008. Since that suspension of dividend payments, the restricted stock has been frozen, therefore, at both June 30, 2010 and December 31, 2009, the investment in FHLB stock totaled $\$ 6.7$ million.

Republic is also required to maintain stock in Atlantic Central Bankers Bank ("ACBB") as a condition of a rarely used contingency line of credit. At both June 30, 2010 and December 31, 2009, ACBB stock totaled $\$ 143,000$.

## Cash and Cash Equivalents

Cash and due from banks, interest bearing deposits and federal funds sold comprise this category, which consists of the Company's most liquid assets. The aggregate amount in these three categories decreased by $\$ 40.2$ million, to $\$ 15.4$ million at June 30, 2010, from $\$ 55.6$ million at December 31, 2009. This decrease was caused by the reduction in deposit balances during the first six months of 2010.

## Fixed Assets

The balance in premises and equipment, net of accumulated depreciation, was $\$ 23.8$ million at June 30, 2010, compared to $\$ 24.5$ million at December 31, 2009.

## Other Real Estate Owned

Other real estate owned decreased to $\$ 10.6$ million at June 30, 2010, compared to $\$ 13.6$ million at December 31, 2009 , primarily due to the sale of two properties totaling $\$ 2.7$ million during the first quarter of 2010.

Bank Owned Life Insurance

The balance of bank owned life insurance amounted to $\$ 12.5$ million at June 30, 2010 and $\$ 12.4$ million at December 31, 2009. The income earned on these policies is reflected in non-interest income.

Other Assets
Other assets increased by $\$ 4.0$ million to $\$ 29.2$ million at June 30, 2010, from $\$ 25.2$ million at December 31, 2009 due to an increase in the current tax asset balances caused by the operating net loss recorded during the six months ended June 30, 2010.

Included in other assets at June 30, 2010 are current tax assets of $\$ 10.6$ million and deferred tax assets of $\$ 5.2$ million. Deferred tax assets are recognized based on differences between financial statement carrying amounts and the tax bases of certain assets and liabilities. A significant component of the deferred tax asset is driven by the allowance for loan losses recorded for financial reporting purposes which is not currently deductible for federal income tax reporting purposes. The Company regularly reviews deferred tax assets for recoverability based on a history of earnings, expectations for future earnings and expected reversals of temporary differences and believes the deferred tax assets recorded at June 30, 2010 are fully realizable. The Company has the ability to carry-back all net operating losses ("NOLs") recognized for federal income tax purposes through the period ended December 31, 2009.

Deposits

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Deposits, which include non-interest and interest-bearing demand deposits, money market, savings and time deposits, including some brokered deposits, are Republic's major source of funding. Deposits are generally solicited from the Company's market area through the offering of a variety of products to attract and retain customers, with a primary focus on multi-product relationships.

Total deposits decreased by $\$ 77.7$ million to $\$ 805.2$ million at June 30,2010 from $\$ 882.9$ million at December 31, 2009 mainly due to the maturity of several high cost time deposit balances which were not renewed.

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Short-Term Borrowings and FHLB Advances

Short-term borrowings and FHLB advances are used to supplement deposits as a source of funds. Republic had no FHLB advance amounts outstanding at June 30, 2010. Republic had a $\$ 25.0$ million FHLB advance outstanding at December 31, 2009. At June 30, 2010 and December 31, 2009 Republic had $\$ 9.1$ million and $\$ 0$ in short-term borrowings (overnight), respectively.

## Subordinated Debt

Subordinated debt, which is comprised of the subordinated debentures supporting the common and capital, or trust preferred, securities of the Company's unconsolidated capital trusts, amounted to $\$ 22.5$ million at June 30 , 2010 and December 31, 2009.

Shareholders' Equity

Total shareholders' equity increased $\$ 18.5$ million to $\$ 88.8$ million at June 30,2010 , compared to $\$ 70.3$ million at December 31, 2009, primarily due to $\$ 28.1$ million of net proceeds from the June 2010 common stock offering and a $\$ 1.3$ million other comprehensive gain related to the Company's investment securities portfolio, partially offset by a $\$ 10.9$ million net loss recorded during the six months ended June 30, 2010.

## Results of Operations

Three Months Ended June 30, 2010 Compared to June 30, 2009

The Company reported a net loss of $\$ 7.1$ million, or $\$ 0.60$ per share, for the three months ended June 30 , 2010, as compared to a net loss of $\$ 5.4$ million, or $\$ 0.51$ per share, for the three months ended June 30,2009 . The net loss recorded during the second quarter 2010 was a result of a $\$ 10.8$ million loan loss provision necessary to cover the asset quality concerns related to the commercial real estate loan portfolio.

Net interest income for the three months ended June 30,2010 increased $\$ 719,000$ as compared to the three months ended June 30, 2009. During this same period, interest income decreased $\$ 701,000$, or $6.4 \%$, due to a 45 basis point decrease on average interest earning assets, and interest expense decreased $\$ 1.4$ million, or $34.3 \%$, due to a 77 basis point decrease in the rate on average interest-bearing deposits outstanding and a 46 basis point decrease in the rate on borrowings outstanding.

Non-interest income decreased $\$ 128,000$ to $\$ 254,000$ during the three months ended June 30,2010 as compared to $\$ 382,000$ during the three months ended June 30, 2009. Non-interest expenses increased $\$ 734,000$ to $\$ 8.0$ million during the three months ended June 30,2010 as compared to $\$ 7.2$ million during the three months ended June 30 , 2009. Return on average assets and average equity from continuing operations were (2.96)\% and (39.55)\% respectively, during the three months ended June 30,2010 compared to $(2.36) \%$ and $(28.88) \%$ respectively for the same period in 2009.

Six Months Ended June 30, 2010 Compared to June 30, 2009

The Company reported a net loss of $\$ 10.9$ million, or $\$ 0.98$ per share, for the six months ended June 30 , 2010, as compared to a net loss of $\$ 9.2$ million, or $\$ 0.86$ per share, for the six months ended June 30,2009 . The net loss recorded during the six months ended June 30,2010 was a result of a $\$ 16.3$ million loan loss provision necessary to

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cover the asset quality concerns related to the commercial real estate loan portfolio.
Net interest income for the six months ended June 30, 2010 increased $\$ 1.3$ million as compared to the six months ended June 30, 2009. During this same period, interest income decreased $\$ 1.4$ million, or $6.3 \%$, due to a 46 basis point decrease on average interest earning assets, and interest expense decreased $\$ 2.7$ million, or $31.7 \%$, primarily due to a 79 basis point decrease in the rate on average interest-bearing deposits outstanding.

Non-interest income decreased $\$ 305,000$ to $\$ 729,000$ during the six months ended June 30, 2010 as compared to $\$ 1.0$ million during the six months ended June 30, 2009. Non-interest expenses increased $\$ 654,000$ to $\$ 16.4$ million during the six months ended June 30, 2010 as compared to $\$ 15.7$ million during the six months ended June 30, 2009. Return on average assets and average equity from continuing operations were (2.28) \% and (30.99)\% respectively, during the six months ended June 30, 2010 compared to (2.02)\% and (24.05)\% respectively for the same period in 2009.

## Analysis of Net Interest Income

Historically, the Company's earnings have depended primarily upon Republic's net interest income, which is the difference between interest earned on interest-earning assets and interest paid on interest-bearing liabilities. Net interest income is affected by changes in the mix of the volume and rates of interest-earning assets and interest-bearing liabilities. The following table provides an analysis of net interest income, setting forth for the periods (i) average assets, liabilities, and shareholders' equity, (ii) interest income earned on interest-earning assets and interest expense on interest-bearing liabilities, (iii) annualized average yields earned on interest-earning assets and average rates on interest-bearing liabilities, and (iv) Republic's annualized net interest margin (net interest income as a percentage of average total interest-earning assets). Averages are computed based on daily balances. Non-accrual loans are included in average loans receivable. All yields are adjusted for tax equivalency.

Average Balances and Net Interest Income

(1) Yields on investments are calculated based on amortized cost.
(2) Net interest income and net interest margin are presented on a tax equivalent basis. Net interest income has been increased over the financial statement amount by $\$ 59,000$ and $\$ 56,000$ for the three months ended June 30, 2010 and 2009, respectively, to adjust for tax equivalency. The tax equivalent net interest margin is calculated by dividing tax equivalent net interest income by average total interest earning assets.

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## Rate/Volume Analysis of Changes in Net Interest Income

Net interest income may also be analyzed by segregating the volume and rate components of interest income and interest expense. The following table sets forth an analysis of volume and rate changes in net interest income for the three and six months ended June 30, 2010, as compared to the three and six months ended June 30, 2009. For purposes of this table, changes in interest income and expense are allocated to volume and rate categories based upon the respective changes in average balances and average rates (dollars in thousands).

Interest earned:
Federal funds sold and other

| interest-earning assets | $\$(5$ | $)$ | $\$ 2$ | $\$(3$ |  | $)$ | $\$ 8$ | $\$ 6$ | $\$ 14$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Securities | 847 |  | $(354$ | $)$ | 493 |  | 1,732 | $(713$ | $)$ | 1,019 |
| Loans | $(866$ | $)$ | $(322$ | $)$ | $(1,188$ | $)$ | $(1,974$ | $)$ | $(445$ | $)$ |
| Total interest-earning assets | $(24$ | $)$ | $(674$ | $)$ | $(698$ | $)$ | $(234$ | $)$ | $(1,152$ | $)$ |
| $(1,386$ | $)$ |  |  |  |  |  |  |  |  |  |

Interest expense:
Deposits
Interest-bearing demand

| deposits | $(37$ | $)$ | $(13$ | $)$ | $(50$ | $)$ | $(48$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Money market and savings | $(114$ | $)$ | 576 |  | 462 | $(378$ | $)$ | 891 |
| Time deposits | 201 |  | 740 | 941 | 335 |  | 1,702 | 57 |
| Total deposit interest expense | 50 | 1,303 | 1,353 | $(91$ | $)$ | 2,574 | 2,037 |  |
| Other borrowings | 11 | 56 | 67 | 395 | $(214$ | $)$ | 181 |  |
| Total interest expense | 61 | 1,359 | 1,420 | 304 | 2,360 | 2,664 |  |  |
| Net interest income | $\$ 37$ | $\$ 685$ | $\$ 722$ | $\$ 70$ | $\$ 1,208$ | $\$ 1,278$ |  |  |

The Company's tax equivalent net interest margin increased 24 basis points to $3.42 \%$ for the three months ended June 30,2010 , compared to $3.18 \%$ for the comparable prior year period. For the six months ended June 30, 2010, the Company's tax equivalent net interest margin increased 20 basis points to $3.40 \%$.

While yields on interest-earning assets decreased 45 basis points to $4.65 \%$ during the three months ended June 30, 2010 and 46 basis points to $4.70 \%$ during the six months ended June 30,2010 , as compared to the same prior year periods, the rate on total deposits and other borrowings decreased 74 and 73 basis points, respectively, during these same periods. The decrease in yields on assets was primarily due to repricing of investment securities as well as additional loans transitioning to non-accrual status. The decrease in rates on deposits and borrowings was primarily due to repricing of time deposits and money market and savings deposits over the last twelve months as the Company continues to focus its strategy of gathering low-cost core deposits.

The Company's tax equivalent net interest income increased $\$ 722,000$, or $10.5 \%$, to $\$ 7.6$ million for the three months ended June 30, 2010, and increased $\$ 1.3$ million, or $9.3 \%$, to $\$ 15.0$ million for the six months ended June 30, 2010, as compared to the same prior year periods. As shown in the Rate Volume table above, the increases in net interest

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income were due primarily to a decrease in rates on time deposits and money market and savings deposits.
The Company's total tax equivalent interest income decreased $\$ 698,000$ or $6.4 \%$, to $\$ 10.3$ million for the three months ended June 30, 2010, and decreased $\$ 1.4$ million or $6.3 \%$, to $\$ 20.8$ million, for the six months ended June 30, 2010, as compared to the same prior year periods. Interest and fees on loans decreased $\$ 1.2$ million, or $12.0 \%$, to $\$ 8.7$ million for the three months ended June 30, 2010, and decreased $\$ 2.4$ million, or $12.2 \%$, to $\$ 17.4$ million for the six months ended June 30, 2010, as compared to the same prior year periods. The decreases were due primarily to the overall decrease in average loans outstanding as a result of the Company's effort to reduce its concentrations of commercial real estate loans. Tax equivalent interest and dividends on investment securities increased $\$ 493,000$ to $\$ 1.6$ million for the three months ended June 30, 2010 and $\$ 1.0$ million to $\$ 3.3$ million for the six months ended June 30, 2010, as compared to the same prior year periods. The increases were driven by an increase in average investment securities due to strong growth in core deposits over the last twelve months.

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The Company's total interest expense decreased $\$ 1.4$ million, or $34.3 \%$, to $\$ 2.7$ million for the three months ended June 30,2010 , and $\$ 2.7$ million, or $31.7 \%$, to $\$ 5.7$ million for the six months ended June 30, 2010, as compared to the same prior year periods. Interest-bearing liabilities averaged $\$ 761.2$ million and $\$ 763.9$ million for the three and six months ended June 30, 2010, respectively, compared to $\$ 756.7$ million and $\$ 754.0$ million for the three and six months ended June 30, 2009, respectively. The increases during these periods were primarily due to growth in average demand deposits and average money market and savings deposits as the Company shifted its focus toward the gathering of low-cost core deposits. Average deposit balances increased $\$ 42.8$ million and $\$ 72.5$ million during the three and six months ended June 30, 2010, respectively, while average other borrowings decreased $\$ 1.2$ million and $\$ 20.1$ million during these same periods. The average rate paid on interest-bearing liabilities decreased 77 basis points to $1.43 \%$ for the three months ended June 30, 2010 and 73 basis points to $1.52 \%$ for the six months ended June 30 , 2010. Interest expense on time deposit balances decreased $\$ 941,000$ and $\$ 2.0$ million during the three and six months ended June 30, 2010, respectively, as compared to the same prior year periods, primarily reflecting lower rates. Money market and savings interest expense decreased to $\$ 462,000$ and $\$ 513,000$ during the three and six months ended June 30, 2010, respectively, as compared to the same prior year periods. The majority of the decrease in interest expense on deposits reflected the impact of the repricing of time deposits and money market and savings deposits over the last twelve months. Accordingly, rates on total interest-bearing deposits decreased 77 and 79 basis points during the three and six months ended June 30, 2010 as compared to the same prior year periods.

Interest expense on other borrowings decreased $\$ 67,000$ to $\$ 447,000$ during the three months ended June 30, 2010, primarily as a result of the maturity of $\$ 25.0$ million of FHLB borrowings in June 2010, which were replaced with lower cost overnight borrowings. Interest expense on other borrowings decreased $\$ 181,000$ to $\$ 936,000$ during the six months ended June 30, 2010, primarily as a result of lower average balances. The average balances of other borrowings during the three and six months ended June 30 , 2010, decreased $\$ 1.2$ million, or $2.5 \%$, and $\$ 20.1$ million, or $29.7 \%$, respectively. Interest expense on other borrowings also includes the impact of $\$ 22.5$ million of average trust preferred securities.

## Provision for Loan Losses

The provision for loan losses is charged to operations in an amount necessary to bring the total allowance for loan losses to a level that management believes is adequate to absorb inherent losses in the loan portfolio. The provision for loan losses amounted to $\$ 10.8$ million for the three months ended June 30,2010 compared to $\$ 8.3$ million for the three months ended June 30, 2009. For the six months ended June 30, 2010 and 2009, the provision for loan losses amounted to $\$ 16.3$ million and $\$ 13.1$ million, respectively.

The provisions recorded in 2010 and 2009 were primarily driven by the ongoing impact of the challenging economic environment. The Company continues to thoroughly examine and monitor all aspects of the loan portfolio to ensure that all credit quality issues have been appropriately addressed.

The $\$ 10.8$ million provision recorded during the second quarter 2010 was primarily a result of the strategy that the Company has elected to employ with five lending relationships. Each of these relationships involve loans for development projects classified in the Commercial Real Estate loan portfolio and account for approximately $84 \%$ of the provision recorded during the current period. These five relationships include the construction or refurbishment of existing properties into residential or commercial condominium units. The projects are in varying stages of development ranging from initial start-up to nearly complete.

The loan loss provision was calculated based on events that transpired during the quarter ended June 30, 2010. One of the relationships entered into bankruptcy proceedings during the second quarter 2010. Another relationship was

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determined to be supported by fraudulent financial statements resulting in immediate legal proceedings during the current period to recover any available assets from the borrower. The remaining three relationships have been impacted by reduced consumer demand for condominiums which has significantly reduced the estimated value of our collateral.

Due to reduced demand in the condominium market place some borrowers have elected to lease completed units to generate cash flow. Under these circumstances certain loans could have been restructured to maintain a performing status. However, management has chosen to enforce the existing terms of these loans and actively pursue resolution to the significant credit concerns in the existing loan portfolio. The Company believes that this strategy will significantly minimize the potential for future additional losses that would have resulted if aggressive action had not been taken.

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## Non-Interest Income

Total non-interest income decreased $\$ 128,000$ to $\$ 254,000$ for the three months ended June 30, 2010, compared to $\$ 382,000$ for the three months ended June 30, 2009, primarily due to an $\$ 114,000$ decrease in service fees on deposit accounts. For the six months ended June 30, 2010, total non-interest income decreased $\$ 305,000$ to $\$ 729,000$, compared to $\$ 1.0$ million for the six months ended June 30, 2009 as impairment charges on investment securities and decreases in both loan fees and service fees on deposit accounts were partially offset by gains on the sale of other real estate owned.

## Non-Interest Expenses

Total non-interest expenses increased $\$ 734,000$ to $\$ 8.0$ million for the three months ended June 30 , 2010, compared to $\$ 7.2$ million for the three months ended June 30, 2009. For the six months ended June 30, 2010, total non-interest expenses increased $\$ 654,000$ to $\$ 16.4$ million, compared to $\$ 15.7$ million for the six months ended June 30, 2009. The increase in total non-interest expenses for the three months ended June 30, 2010 included $\$ 397,000$ of write-downs on other real estate owned. The increase in total non-interest expense for the six months ended June 30, 2010 was primarily due to future branch development costs that were charged off as a result of the termination of the merger agreement with Metro Bancorp, Inc. (see Note 1. Basis of Presentation).

## Benefit for Income Taxes

The benefit for income taxes increased $\$ 1.0$ million, to a $\$ 3.9$ million benefit for the three months ended June 30, 2010, compared to a $\$ 2.9$ million benefit for the three months ended June 30, 2009. The benefit for income taxes increased $\$ 1.2$ million, to a $\$ 6.0$ million benefit for the six months ended June 30 , 2010, compared to a $\$ 4.9$ million benefit for the six months ended June 30, 2009. The increases during these periods were the direct result of the increase in the operating losses incurred during those periods. The effective tax rates for the three-month periods ended June 30, 2010 and 2009 were $36 \%$ and $34 \%$, respectively, and for the six month periods ended June 30, 2010 and 2009 were $36 \%$ and $35 \%$, respectively.

Commitments, Contingencies and Concentrations
Financial instruments whose contract amounts represent potential credit risk are commitments to extend credit of approximately $\$ 71.1$ million and $\$ 68.6$ million and standby letters of credit of approximately $\$ 3.7$ million at both June 30,2010 and December 31, 2009. These financial instruments constitute off-balance sheet arrangements. Commitments often expire without being drawn upon. Substantially all of the $\$ 71.1$ million of commitments to extend credit at June 30, 2010 were committed as variable rate credit facilities.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. The Company's commitments generally have fixed expiration dates or other termination clauses and many require the payment of fees. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. In issuing commitments, the Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral required in connection with any commitment is based on management's credit evaluation of the customer. The type of required collateral varies, but may include real estate, marketable securities, pledged deposits, equipment and accounts receivable.

Standby letters of credit are conditional commitments that guarantee the performance of a customer to a third party. The credit risk and collateral policy involved in issuing letters of credit is essentially the same as that involved

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in issuing loan commitments. The amount of collateral which may be pledged to secure a letter of credit is based on management's credit evaluation of the customer. The type of collateral which may be held varies, but may include real estate, marketable securities, pledged deposits, equipment and accounts receivable.

## Regulatory Matters

The following table presents the capital regulatory ratios for both Republic and the Company as at June 30, 2010, and December 31, 2009 (dollars in thousands):

|  | Actual |  |  | For Capital <br> Adequacy purposes <br> Amount Ratio |  |  | To be well capitalized under FDIC capital guidelines |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio |  |  |  |  | Amount | Ratio |  |
| At June 30, 2010 |  |  |  |  |  |  |  |  |  |
| Total risk based capital |  |  |  |  |  |  |  |  |  |
| Republic | \$94,289 | 12.09 | \% | \$62,412 | 8.00 | \% | \$78,015 | 10.00 | \% |
| Company | 110,109 | 14.07 | \% | 62,610 | 8.00 | \% | - | - |  |
| Tier one risk based capital |  |  |  |  |  |  |  |  |  |
| Republic | 84,531 | 10.84 | \% | 31,206 | 4.00 | \% | 46,809 | 6.00 | \% |
| Company | 100,320 | 12.82 | \% | 31,305 | 4.00 | \% | - | - |  |
| Tier one leveraged capital |  |  |  |  |  |  |  |  |  |
| Republic | 84,531 | 8.95 | \% | 37,772 | 4.00 | \% | 47,214 | 5.00 | \% |
| Company | 100,320 | 10.59 | \% | 37,880 | 4.00 | \% | - | - |  |
| At December 31, 2009 |  |  |  |  |  |  |  |  |  |
| Total risk based capital |  |  |  |  |  |  |  |  |  |
| Republic | \$89,786 | 11.55 | \% | \$62,204 | 8.00 | \% | \$77,755 | 10.00 | \% |
| Company | 102,527 | 13.14 | \% | 62,399 | 8.00 | \% | - | - |  |
| Tier one risk based capital |  |  |  |  |  |  |  |  |  |
| Republic | 80,028 | 10.29 | \% | 31,102 | 4.00 | \% | 46,653 | 6.00 | \% |
| Company | 92,739 | 11.89 | \% | 31,200 | 4.00 | \% | - | - |  |
| Tier one leveraged capital |  |  |  |  |  |  |  |  |  |
| Republic | 80,028 | 8.10 | \% | 39,544 | 4.00 | \% | 49,430 | 5.00 | \% |
| Company | 92,739 | 9.36 | \% | 39,640 | 4.00 | \% | - | - |  |

Dividend Policy
The Company has not paid any cash dividends on its common stock. The Company has no plans to pay cash dividends in 2010.

## Liquidity

Financial institutions must maintain liquidity to meet day-to-day requirements of depositors and borrowers, time investment purchases to market conditions and provide a cushion against unforeseen needs. Liquidity needs can be met by either reducing assets or increasing liabilities. The most liquid assets consist of cash, amounts due from banks and federal funds sold.

Regulatory authorities require the Company to maintain certain liquidity ratios in order for funds to be available to satisfy commitments to borrowers and the demands of depositors. In response to these requirements, the Company has formed an asset/liability committee (ALCO), comprised of certain members of Republic's board of directors and senior management to monitor such ratios. The ALCO committee is responsible for managing the liquidity position and interest sensitivity. That committee's primary objective is to maximize net interest income while configuring Republic's interest-sensitive assets and liabilities to manage interest rate risk and provide adequate liquidity for projected needs.

The ALCO committee meets on a quarterly basis or more frequently if deemed necessary.

The Company's target and actual liquidity levels are determined by comparisons of the estimated repayment and marketability of interest-earning assets with projected future outflows of deposits and other liabilities. The Company's most liquid assets, comprised of cash and cash equivalents on the balance sheet, totaled $\$ 15.4$ million at June 30, 2010, compared to $\$ 55.6$ million at December 31, 2009. Loan maturities and repayments are another source of asset liquidity. At June 30, 2010, Republic estimated that more than $\$ 50.0$ million of loans would mature or repay in the six-month period ending December 31, 2010. Additionally, the majority of its investment securities are available to satisfy liquidity requirements through sales on the open market or by pledging as collateral to access credit facilities. At June 30, 2010, the Company had outstanding commitments (including unused lines of credit and letters of credit) of $\$ 74.8$ million. Certificates of deposit scheduled to mature in one year totaled $\$ 303.6$ million at June 30, 2010. The Company anticipates that it will have sufficient funds available to meet its current commitments.

Daily funding requirements have historically been satisfied by generating core deposits and certificates of deposit with competitive rates, buying federal funds or utilizing the credit facilities of the Federal Home Loan Bank. The Company has established a line of credit with the FHLB of Pittsburgh with a current maximum borrowing capacity of approximately $\$ 308.2$ million. As of June 30, 2010 and December 31, 2009, the Company had outstanding term borrowings of $\$ 0$ and $\$ 25.0$ million with FHLB, respectively. The Company had $\$ 7.4$ million and $\$ 0$ in FHLB short-term borrowings at June 30, 2010 and December 31, 2009, respectively. This FHLB advance matured June 2010. The Company has also established a contingency line of credit of $\$ 10.0$ million with ACBB to assist in managing its liquidity position. The Company had $\$ 1.8$ million and $\$ 0$ outstanding against the ACBB line of credit at June 30, 2010 and December 31, 2009, respectively.

## Investment Securities Portfolio

At June 30, 2010, the Company had identified certain investment securities that are being held for indefinite periods of time, including securities that will be used as part of the Company's asset/liability management strategy and that may be sold in response to changes in interest rates, prepayments and similar factors. These securities are classified as available for sale and are intended to increase the flexibility of the Company's asset/liability management. Available for sale securities consisted of U.S. Government Agency bonds, U.S Government Agency issued mortgage-backed securities, which include collateralized mortgage obligations (CMOs), municipal securities, corporate bonds and trust-preferred securities. Available-for-sale securities totaled $\$ 173.5$ million and $\$ 185.4$ million as of June 30, 2010 and December 31, 2009, respectively. At June 30, 2010 and December 31, 2009, the portfolio had net unrealized gains of $\$ 967,000$ and net unrealized losses of $\$ 1.1$ million, respectively.

## Loan Portfolio

The Company's loan portfolio consists of secured and unsecured commercial loans including commercial real estate loans, loans secured by one-to-four family residential property, commercial construction and residential construction loans as well as residential mortgages, home equity loans, and other consumer loans. Commercial loans are primarily secured term loans made to small to medium-sized businesses and professionals for working capital, asset acquisition and other purposes. Commercial loans are originated as either fixed or variable rate loans with typical terms of 1 to 5 years. Republic's commercial loans typically range between $\$ 250,000$ and $\$ 5,000,000$ million but customers may borrow significantly larger amounts up to Republic's combined legal lending limit, which was approximately $\$ 13.8$ million at June 30, 2010. Individual customers may have several loans often secured by different collateral.

## Credit Quality

Republic's written lending policies require specified underwriting, loan documentation and credit analysis standards to be met prior to funding, with independent credit department approval for the majority of new loan balances. A committee consisting of senior management and certain members of the board of directors oversees the loan approval
process to monitor that proper standards are maintained, while approving the majority of commercial loans.

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Loans, including impaired loans, are generally classified as non-accrual if they are past due as to maturity or payment of interest or principal for a period of more than 90 days, unless such loans are well-secured and in the process of collection. Loans that are on a current payment status or past due less than 90 days may also be classified as non-accrual if repayment in full of principal and/or interest is in doubt.

Loans may be returned to accrual status when all principal and interest amounts contractually due are reasonably assured of repayment within an acceptable period of time, and there is a sustained period of repayment performance by the borrower, in accordance with the contractual terms.

While a loan is classified as non-accrual or as an impaired loan and the future collectability of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to principal outstanding. When the future collectability of the recorded loan balance is expected, interest income may be recognized on a cash basis. For non-accrual loans which have been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Cash interest receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge-offs have been fully recovered.

The following summary shows information concerning loan delinquency and non-performing assets at the dates indicated (dollars in thousands):

|  |  | December |  |
| :--- | :---: | :---: | :---: |
|  | June 30, | 31 |  |
|  | 2010 | 2009 |  |
| Loans accruing, but past due 90 days or more | $\$-$ | $\$-$ |  |
| Non-accrual loans | 51,812 | 26,034 |  |
| Total non-performing loans (1) | 51,812 | 26,034 |  |
| Other real estate owned | 10,647 | 13,611 |  |
|  |  |  | $\$ 39,645$ |
| Total non-performing assets (1) | $\$ 62,459$ |  |  |
|  |  | 7.74 | $\%$ |
| Non-performing loans as a percentage of total loans, net of unearned income (1) | 6.75 | $\%$ | 3.93 |
| Non-performing assets as a percentage of total assets | $\%$ |  |  |

(1) Non-performing loans are comprised of (i) loans that are on a nonaccrual basis; (ii) accruing loans that are 90 days or more past due and (iii) restructured loans. Non-performing assets are composed of non-performing loans and other real estate owned.

Non-accrual loans increased $\$ 25.8$ million, to $\$ 51.8$ million at June 30, 2010, from $\$ 26.0$ million at December 31, 2009, as a result of loans entering non-accrual status, partially offset by charge-offs and transfers to other real estate owned. During the six months ended June 30, 2010, $\$ 46.3$ million of loans entered non-accrual status. Charge-offs totaling $\$ 18.9$ million were recorded during this period, loans totaling $\$ 663,000$ were transferred to other real estate owned and a pay-down of $\$ 1.0$ million also occurred during this period. During the three months ended June 30, 2010, $\$ 30.4$ million of loans entered non-accrual status. As a result of the strategy taken by management related to non-performing loans, charge-offs totaling $\$ 14.3$ million were recorded the second quarter 2010. In addition, a pay-down of $\$ 1.0$ million also occurred during this period. Management believes that all significant credit quality concerns that exist in the loan portfolio have been addressed at this time. Charge-offs totaling $\$ 14.3$ million were recorded and a pay-down of $\$ 1.0$ million also occurred during this period. There were no commitments to extend credit to any borrowers with impaired loans as of the end of the periods presented herein.

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Republic had delinquent loans as follows: (i) 30 to 59 days past due, in the aggregate principal amount of $\$ 157,000$ and $\$ 13.4$ million at June 30, 2010 and December 31, 2009, respectively; and (ii) 60 to 89 days past due, at June 30, 2010 and December 31, 2009, in the aggregate principal amount of $\$ 11.6$ million and $\$ 23.7$ million, respectively.

Other Real Estate Owned
The balance of other real estate owned decreased by $\$ 3.0$ million at June 30, 2010 from $\$ 13.6$ million at December 31, 2009 primarily due to the sale of two properties totaling $\$ 2.7$ million.

At June 30, 2010, the Company had no credit exposure to "highly leveraged transactions" as defined by the FDIC.

## Allowance for Loan Losses

An analysis of the allowance for loan losses for the six months ended June 30, 2010, and 2009, and the twelve months ended December 31, 2009 is as follows (dollars in thousands):

|  | For the six months ended June $\begin{gathered} 30, \\ 2010 \end{gathered}$ |  | For the twelve months ended December 31, 2009 |  | For the six months ended June $\begin{gathered} 30, \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ 12,841 |  | \$8,409 |  | \$8,409 |
| Charge-offs: |  |  |  |  |  |
| Commercial | 19,036 |  | 9,764 |  | 5,417 |
| Consumer | 42 |  | 6 |  | 6 |
| Total charge-offs | 19,078 |  | 9,770 |  | 5,423 |
| Recoveries: |  |  |  |  |  |
| Commercial | 263 |  | - |  | - |
| Consumer | - |  | 2 |  | 1 |
| Total recoveries | 263 |  | 2 |  | 1 |
| Net charge-offs | 18,815 |  | 9,768 |  | 5,422 |
| Provision for loan losses | 16,250 |  | 14,200 |  | 13,050 |
| Balance at end of period | \$10,276 |  | \$ 12,841 |  | \$16,037 |
| Average loans outstanding(1) | \$681,857 |  | \$736,647 |  | \$759,080 |
| As a percent of average loans:(1) |  |  |  |  |  |
| Net charge-offs | 5.56 | \% | 1.33 | \% | 1.44 |
| Provision for loan losses | 4.81 | \% | 1.93 | \% | 3.47 |
| Allowance for loan losses | 1.51 | \% | 1.74 | \% | 2.11 |
| Allowance for loan losses to: |  |  |  |  |  |
| Total loans, net of unearned income | 1.54 | \% | 1.85 | \% | 2.14 |
| Total non-performing loans | 19.83 | \% | 49.32 | \% | 101.10 |

(1) Includes non-accruing loans.

Management makes at least a quarterly determination as to an appropriate provision from earnings to maintain an allowance for loan losses that management determines is adequate to absorb inherent losses in the loan portfolio. Our board of directors periodically reviews the status of all non-accrual and impaired loans and loans classified by Republic's regulators or internal loan review officer, who reviews both the loan portfolio and overall adequacy of the allowance for loan losses. Our board of directors also considers specific loans, pools of similar loans, historical charge-off activity, economic conditions and other relevant factors in reviewing the adequacy of the allowance for loan losses. Any additions deemed necessary to the allowance for loan losses are charged to operating expenses.

The Company instituted a loan review program in 2009, which monitors the loan portfolio and the Company's borrowers on an ongoing basis. Loan review is conducted by a loan review officer who reports directly to the board of directors on a quarterly basis with the findings of the review.

The methodology utilized to determine the amount of the allowance for loan losses is as follows: management first applies an estimated loss percentage against all loans which are not specifically reserved. In addition to sustained charge-off history, management estimates loss percentages based upon the purpose and/or collateral of various commercial loan categories. Due to the economic downturn, management will continue to evaluate these percentages and may adjust these estimates on the basis of charge-off history, economic conditions, industry experience or other relevant factors. Management also provides specific reserves for impaired loans to the extent the estimated realizable value of the underlying collateral is less than the loan balance, when the collateral is the only source of repayment. Also, management estimates and recognizes reserve allocations on loans classified as "internally classified accruing loans" based upon any factor that might impact loss estimates. Those factors include but are not limited to the impact of economic conditions on the borrower and management's potential alternative strategies for loan or collateral disposition.

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Estimating the appropriate level of the allowance for loan losses at any given date is difficult, particularly in a continually changing economy. In management's opinion, the allowance for loan losses was appropriate at June 30, 2010. However, there can be no assurance that, if asset quality deteriorates in future periods, additions to the allowance for loan losses will not be required.

Management is unable to determine in which loan category future charge-offs and recoveries may occur. The allocation is accordingly based upon historical experience.

## Recent Accounting Pronouncements

In March 2010, the FASB issued ASU 2010-11, Derivatives and Hedging (Topic 815): Scope Exception Related to Embedded Credit Derivatives. The FASB believes this ASU clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. Specifically, only one form of embedded credit derivative qualifies for the exemption - one that is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature.

The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity's first fiscal quarter beginning after March 5, 2010. We have adopted this guidance during the quarter ended June 30, 2010 and it did not have a material effect on our financial position or results of operations.

In July 2010, the FASB issued ASU 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. The FASB believes that this guidance will help investors assess the credit risk of a company's receivables portfolio and the adequacy of its allowance for credit losses held against the portfolios by expanding credit risk disclosures.

This ASU requires more information about the credit quality of financing receivables in the disclosures to financial statements, such as aging information and credit quality indicators. Both new and existing disclosures must be disaggregated by portfolio segment or class. The disaggregation of information is based on how a company develops its allowance for credit losses and how it manages its credit exposure.

The amendments in this Update apply to all public and nonpublic entities with financing receivables. Financing receivables include loans and trade accounts receivable. However, short-term trade accounts receivable, receivables measured at fair value or lower of cost or fair value, and debt securities are exempt from these disclosure amendments.

The effective date of ASU 2010-20 differs for public and nonpublic companies. For public companies, the amendments that require disclosures as of the end of a reporting period are effective for periods ending on or after December 15, 2010. The amendments that require disclosures about activity that occurs during a reporting period are effective for periods beginning on or after December 15, 2010. We do not expect the adoption of this guidance to have a material effect on our financial position or results of operations.

Effects of Inflation
The majority of assets and liabilities of a financial institution are monetary in nature. Therefore, a financial institution differs greatly from most commercial and industrial companies that have significant investments in fixed assets or

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inventories. Management believes that the most significant impact of inflation on its financial results is through the Company's need and ability to react to changes in interest rates. Management attempts to maintain an essentially balanced position between rate sensitive assets and liabilities over a one-year time horizon in order to protect net interest income from being affected by wide interest rate fluctuations.

## ITEM 3: QUANTITATIVE AND QUALITATIVE INFORMATION ABOUT MARKET RISK

There has been no material change in the Company's assessment of its sensitivity to market risk since its presentation in the Annual Report on Form 10-K for the fiscal year ended December 31, 2009 filed with the SEC on March 16, 2010.

## ITEM 4: CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures
The Company, under the supervision and with the participation of its management, including its principal executive officer and principal financial officer, evaluated the effectiveness of the design and operation of its disclosure controls and procedures, as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this report (June 30, 2010) ("Disclosure Controls"). Based upon the Disclosure Controls evaluation, the principal executive officer and principal financial officer have concluded that the Disclosure Controls are effective in reaching a reasonable level of assurance that (i) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and (ii) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

## Changes in internal controls

The principal executive officer and principal financial officer also conducted an evaluation of the Company's internal control over financial reporting ("Internal Control") to determine whether any changes in Internal Control occurred during the quarter ended June 30, 2010 that have materially affected or which are reasonably likely to materially affect Internal Control. Based on that evaluation, there has been no such change during the quarter ended June 30, 2010.

## Limitations on the Effectiveness of Controls

Control systems, no matter how well conceived and operated, are designed to provide a reasonable, but not an absolute, level of assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. The Company conducts periodic evaluations of its internal controls to enhance, where necessary, its procedures and controls.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company and Republic are from time to time parties (plaintiff or defendant) to lawsuits in the normal course of business. While any litigation involves an element of uncertainty, management, after reviewing pending actions with its legal counsel, is of the opinion that the liability of the Company and Republic, if any, resulting from such actions will not have a material effect on the financial condition or results of operations of the Company and Republic.

## ITEM 1A. RISK FACTORS

Significant risk factors could adversely affect the Company's business, financial condition and results of operation. Risk factors discussing these risks can be found in Part II, "Item 1A. Risk Factors" in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2010. The risk factors in the Company's Quarterly Report on Form $10-\mathrm{Q}$ for the quarter ended March 31, 2010 have not materially changed. You should carefully consider these risk factors. The risks described in the Company's Form 10-Q are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

|  | (a) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Period | $\begin{aligned} & \text { Total number } \\ & \text { of shares (or } \\ & \text { units) } \\ & \text { purchased } \end{aligned}$ | Average price paid per share (or unit) | Total number of shares (or units) purchased as part of publicly announced plans or programs | Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs |

April 1
through
April 30,
$2010 \quad 24,489 \quad \$ 4.08$

May 1
through
May 31, 2010
June 1
through
June 30, 2010
Total

$$
24,489
$$

$$
\$ 4.08
$$

(a) Purchased shares to fund Deferred Compensation plan

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.
ITEM 4. REMOVED AND RESERVED

ITEM 5. OTHER INFORMATION
None.

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## ITEM 6. EXHIBITS

The following Exhibits are filed as part of this report. (Exhibit numbers correspond to the exhibits required by Item 601 of Regulation S-K for quarterly reports on Form 10-Q).

Exhibit No.
Exhibit
Number Description Manner of Filing
$\left.\begin{array}{clll}\text { 3.1 } & \begin{array}{l}\text { Amended and Restated Articles of Incorporation of }\end{array} & \begin{array}{l}\text { Incorporated by reference to } \\ \text { Republic First Bancorp., Inc. }\end{array} & \text { Form 8-K on May 13, 2010 }\end{array}\right\}$

31.1 Rule 13a-14(a) Certification of the Chief Executive Filed herewith
Officer
31.2 Rule 13a-14(a) Certification of the Chief Financial Filed herewith
Officer
32.1 Section 1350 Certification of the Chief Executive Filed herewith Officer
32.2 Section 1350 Certification of the Chief Financial Filed herewith Officer

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registered has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## REPUBLIC FIRST BANCORP, INC.

Date: August 6, 2010

Date: August 6, 2010

By:/s/ Harry D. Madonna
Harry D. Madonna
Chairman, President and
Chief Executive Officer

By:/s/ Frank A. Cavallaro
Frank A. Cavallaro,
Senior Vice President and Chief Financial Officer

