## SECOND BANCORP INC

Form 8-K
April 23, 2002

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>FORM 8-K<br>CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report: April 22, 2002

## Second Bancorp Incorporated

(Exact name of registrant as specified in its charter)

| Ohio | $0-15624$ | $34-1547453$ |
| :--- | :---: | :---: |
| (State of incorporation) | (Commission <br> File Number) | (IRS Employer Identification No.) |
| 108 Main Avenue S.W., Warren, Ohio | $44482-1311$ |  |
| (Address of principal executive offices) | (Zip Code) |  |

Registrant stelephone number, including area code: 330-841-0123

## Item 5. Other Events

On April 18, 2002, the Company issued the following press release:

## SECOND BANCORP MAINTAINS EARNINGS MOMENTUM

Warren, Ohio, April 18, 2002 SECOND BANCORP INCORPORATED (Nasdaq SECD , SECDP ) reported first quarter 2002 net income of $\$ 4,683,000,14.6 \%$ higher than the $\$ 4,087,000$ reported for the same period last year. On a diluted basis, earnings per share for the quarter were $\$ .47$ or $14.6 \%$ above the $\$ .41$ reported a year ago. Excluding securities activity for the comparable quarters, operating income for the first quarter 2002 was $\$ 4,808,000$ ( $\$ .48$ per diluted share), $26.3 \%$ higher than the $\$ 3,806,000$ ( $\$ .38$ per diluted share) reported last year.

Key performance ratios also showed improvement over the same period in 2001. The Company s return on average assets (ROA) for the quarter was $1.11 \%$ compared to $1.08 \%$ last year and return on average equity (ROE) climbed to $14.39 \%$ from $14.09 \%$ a year ago. An ongoing focus on fee income generation helped continue the Company s recent trend of improving efficiency ratio, which finished the quarter at $59.46 \%$ compared to $60.94 \%$ for first quarter 2001 .

Net interest margin was a significant contributor to the Company s earnings performance for the quarter improving to $3.72 \%$ from $3.43 \%$ a year ago. Second Bancorp Treasurer David L. Kellerman stated We have begun to see some of the margin growth we positioned ourselves for when our balance sheet was restructured during the third quarter of 2000. Last year s rapidly and persistently falling interest rate environment delayed that margin improvement but recent rate stability has allowed our variable rate assets and liabilities to fully re-price and has begun to produce the anticipated earnings boost. A targeted improvement in core deposit balances and mix over the last year has also provided a solid base for margin expansion and expected growth in loan outstandings as the economy strengthens should continue to promote an upward trending margin.

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Non-interest income for the quarter was $\$ 5.0$ million, $8.9 \%$ ahead of results for the same period last year. The improvement was led by gains on sale of loans reflecting the Company s aggressive secondary market activity in mortgages. Though somewhat weaker than fourth quarter 2001 results due to a return to more normal mortgage lending levels, gains on sale of loans for the quarter nearly doubled results for the same period a year ago. Non-interest income growth was restrained during the quarter by a $\$ 193,000$ loss in securities and trading activity compared to a $\$ 587,000$ gain a year ago. Excluding securities transactions for both quarters, non-interest income for the quarter was $29.8 \%$ higher than was reported for the same period last year.

Non-interest expenses for the first quarter were $\$ 11.8$ million, up from $\$ 10.1$ million a year ago but lower than the $\$ 12.0$ million reported for fourth quarter 2001. The year-over-year increase, partially resulting from the Company s acquisition of Commerce Exchange Corporation in October 2001, was led by salary and employee benefit costs, which increased by $\$ 1.1$ million and by higher professional service and other operating costs.

Credit quality continues to be a focal point for the Company with non-performing assets increasing by $\$ 3$ million over year-ago levels. Despite the increase in non-performing loans reflecting the slow down in economic activity during the last several quarters, net loan charge-offs for the three-month period were held to $\$ 744,000(.27 \%$ of average loans outstanding) and the Company s loan loss reserve remained at a solid $1.52 \%$ of quarter-end loans.

President and Chief Executive Officer Rick L. Blossom, commenting on first quarter performance and the prospects for the remainder of the year indicated, The just completed reporting period continues our six quarter trend of improved earnings. We continue to be convinced that we have the right plan and the right people in place to meet future challenges and grow the value of this franchise. The positive performance of our stock during the quarter suggests that the markets are recognizing our potential and the progress we have made toward reaching our aggressive medium-to-long term goals.

Second Bancorp previously announced a $5.9 \%$ increase in its quarterly dividend to $\$ .18$ per share (an annualized \$.72) payable April 30, 2002 to record holders as of April 15, 2002. That action maintains Second Bancorp s record of having increased its dividend in each of the sixteen years since its incorporation.

In an unrelated matter, the Company announced the retirements of Alan G. Brant and John C. Gibson as active members of Second Bancorp s Board of Directors. Mr. Blossom further stated Al Brant, Second Bancorp s former President and CEO, and Jack Gibson have both served the Company and its subsidiary Second National Bank with great distinction for many years. Though their counsel and experience will be missed, I am glad to announce that both have been appointed to the honorary position of Director Emeritus of the Company. We are gratified that both of them will be maintaining their association with Second Bancorp.

This announcement contains forward-looking statements that involve risk and uncertainties, including changes in general economic and financial market conditions and the Company sability to execute its business plans. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially.

Second Bancorp is a $\$ 1.7$ billion financial holding company providing a full range of commercial and consumer banking, trust, insurance and investment products and services to communities in a nine county area of Northeastern and East-Central Ohio through subsidiary Second National Bank s network of 37 retail banking centers.

Additional information about Second Bancorp and information about products and services offered by Second National Bank can be found on the Web at www.secondnationalbank.com.

CONTACT: Christopher Stanitz, Executive Vice President and Secretary, at 330.841 .0234 (phone), 330.841.0489 (fax), or cstanitz@secondnationalbank.com.

## Second Bancorp Incorporated and Subsidiaries Financial Highlights <br> Quarterly Data <br> (Dollars in thousands, except per share data)



Earnings:
Net interest income
\$14,157 \$13,503 \$12,473 \$12,298 \$11,916
Provision for loan losses
$9331,627988 \quad 1,342761$
Non-interest income
$\begin{array}{llllll}5,157 & 5,845 & 4,420 & 4,630 & 3,972\end{array}$
Security (losses) gains
(173) 2123 (12) 529

Trading account (losses) gains
(20) 0 (52) $13 \quad 58$

Non-interest expense
$11,797 \quad 12,001 \quad 10,082 \quad 9,805 \quad 10,051$
Federal income taxes
$1,708 \quad 1,388 \quad 1,493 \quad 1,524 \quad 1,475$

Income before accounting change
$\mathbf{4 , 6 8 3} 4,3344,4014,258 \quad 4,188$
Cumulative effect of accounting change, net of tax
$0 \quad 0 \quad 0 \quad 0$ (101)

## Net income

## Per share:

Basic earnings before accounting change
n/a n/a n/a n/a \$0.42
Basic earnings
$\begin{array}{lllll}0.47 & 0.43 & 0.43 & 0.42 & 0.41\end{array}$
Diluted earnings before accounting change
$\mathrm{n} / \mathrm{a} \quad \mathrm{n} / \mathrm{a} \quad \mathrm{n} / \mathrm{a}$ n/a 0.42
Diluted earnings

$$
\begin{array}{lllll}
0.47 & 0.43 & 0.43 & 0.42 & 0.41
\end{array}
$$

Common dividends
$\begin{array}{lllll}0.18 & 0.17 & 0.17 & 0.17 & 0.17\end{array}$
Book value
$\begin{array}{lllll}12.96 & 12.90 & 13.04 & 12.29 & 12.20\end{array}$
Tangible book value
$\begin{array}{lllll}11.11 & 11.10 & 12.90 & 12.15 & 12.04\end{array}$
Market value
$\begin{array}{lllll}24.25 & 21.61 & 20.50 & 22.90 & 17.50\end{array}$
Weighted average shares outstanding:
Basic
$9,944,671 \quad 9,988,137 \quad 10,033,365 \quad 10,007,904 \quad 10,020,097$
Diluted $10,054,758 \quad 10,075,690 \quad 10,117,705 \quad 10,103,060 \quad 10,046,562$

## Period end balance sheet:

Assets
\$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370 \$1,571,831
Securities $411,897 \quad 417,496 \quad 407,004 \quad 380,262 \quad 377,561$
Total loans
$1,114,314 \quad 1,121,892 \quad 1,060,778 \quad 1,075,039 \quad 1,076,284$
Reserve for loan losses $\begin{array}{lllll}16,884 & 16,695 & 15,429 & 15,609 & 15,778\end{array}$
Deposits $1,131,199 \quad 1,123,131 \quad 1,057,291 \quad 1,059,758 \quad 1,061,556$
Total shareholders equity $128,853 \quad 128,299 \quad 130,766 \quad 123,107 \quad 121,968$
Tier I capital $\begin{array}{llllll}139,474 & 137,395 & 149,171 & 119,857 & 117,497\end{array}$
Tier I ratio 11.3\% 11.3\% 13.1\% 10.4\% 10.3\%

Total capital $154,854 \quad 152,550 \quad 163,385 \quad 134,302 \quad 131,768$
Total capital ratio $12.6 \% \quad 12.6 \% ~ 14.4 \% ~ 11.6 \% ~ 11.5 \%$
Total risk-adjusted assets
$1,228,918 \quad 1,210,858 \quad 1,135,902 \quad 1,155,561 \quad 1,141,685$
Tier I leverage ratio
8.3\% 8.2\% 9.4\% 7.6\% 7.6\%

## Average balance sheet:

Assets
\$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016 \$1,544,368
Earning assets
$1,581,704 \quad 1,574,906 \quad 1,494,932 \quad 1,483,598 \quad 1,453,969$
Loans
$1,109,990 \quad 1,100,573 \quad 1,064,655 \quad 1,074,936 \quad 1,072,460$
Deposits
$1,129,829 \quad 1,109,855 \quad 1,061,537 \quad 1,063,415 \quad 1,046,349$
Shareholders equity
$\begin{array}{llllll}130,152 & 131,262 & 126,950 & 121,840 & 118,879\end{array}$
Key ratios: (\%) (1)
Return on average assets (ROA)
$\begin{array}{lllll}1.11 & 1.08 & 1.11 & 1.08 & 1.08\end{array}$
Return on average shareholders equity (ROE) $\begin{array}{lllll}14.39 & 13.81 & 13.87 & 13.98 & 14.09\end{array}$
Net interest margin $\begin{array}{lllll}3.72 & 3.57 & 3.49 & 3.47 & 3.43\end{array}$
Net overhead $\begin{array}{lllll}1.68 & 1.49 & 1.53 & 1.39 & 1.66\end{array}$
Efficiency ratio $\begin{array}{lllll}59.46 & 58.74 & 57.89 & 56.00 & 60.94\end{array}$
Credit quality:
Non-accrual loans
\$5,313 \$5,004 \$4,273 \$4,666 \$5,163
Restructured loans
$\begin{array}{lllll}0 & 258 & 358 & 38 & 40\end{array}$
90 day past due and accruing $\begin{array}{llllll}6,257 & 5,304 & 4,693 & 5,415 & 3,849\end{array}$

Non-performing loans $\begin{array}{lllll}11,570 & 10,566 & 9,324 & 10,119 & 9,052\end{array}$
Other real estate owned
$1,423 \quad 1,399 \quad 1,322 \quad 1,063918$

Non-performing assets
\$12,993 \$11,965 \$10,646 \$11,182 \$9,970

Charge-offs
\$1,285 \$2,458 \$1,343 \$1,808 \$862
Recoveries
$\begin{array}{lllll}541 & 219 & 175 & 297 & 662\end{array}$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Net charge-offs
\$744 \$2,239 \$1,168 \$1,511 \$200

Reserve for loan losses as a percent of period-end loans (\%)
$\begin{array}{lllll}1.52 & 1.49 & 1.45 & 1.45 & 1.47\end{array}$
Net charge-offs (annualized) as a percent
of average loans (\%)
$\begin{array}{lllll}0.27 & 0.81 & 0.44 & 0.56 & 0.07\end{array}$
Non-performing loans as a percent of loans
$\begin{array}{lllll}1.04 & 0.94 & 0.88 & 0.94 & 0.84\end{array}$
Non-performing assets as a percent of assets
(1) Based on income before accounting change and excludes merger costs.

## Second Bancorp Incorporated and Subsidiaries Financial Highlights <br> Year-to-Date Data <br> (Dollars in thousands, except per share data)

|  | March 2002 | Dec. $2001$ | Sept. $2001$ | $\begin{aligned} & \text { June } \\ & 2001 \end{aligned}$ | $\begin{gathered} \text { March } \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings: |  |  |  |  |  |

Net interest income
\$14,157 \$50,190 \$36,687 \$24,214 \$11,916
Provision for loan losses

$$
\begin{array}{lllll}
933 & 4,718 & 3,091 & 2,103 & 761
\end{array}
$$

Non-interest income
$\begin{array}{lllll}5,157 & 18,867 & 13,022 & 8,602 & 3,972\end{array}$
Security gains (losses)
(173) $642 \quad 640 \quad 517529$

Trading account gains (losses)
(20) $19 \quad 19 \quad 71 \quad 58$

Non-interest expense

$$
\begin{array}{lllll}
11,797 & 41,939 & 29,938 & 19,856 & 10,051
\end{array}
$$

Federal income taxes
1,708 $\quad 5,880 \quad 4,492 \quad 2,999 \quad 1,475$

Income before accounting change
$\mathbf{4 , 6 8 3} \mathbf{1 7 , 1 8 1} \mathbf{1 2 , 8 4 7} \mathbf{8 , 4 4 6} \mathbf{4 , 1 8 8}$
Cumulative effect of accounting
change, net of tax
0 (101) (101) (101) (101)

Net income

## Per share:

Basic earnings before accounting change n/a $\$ 1.72$ \$1.28 \$0.84 \$0.42
Basic earnings

$$
\begin{array}{lllll}
0.47 & 1.70 & 1.27 & 0.83 & 0.41
\end{array}
$$

Diluted earnings before accounting change $\begin{array}{lllll}\mathrm{n} / \mathrm{a} & 1.71 & 1.27 & 0.84 & 0.42\end{array}$
Diluted earnings $\begin{array}{lllll}0.47 & 1.69 & 1.26 & 0.83 & 0.41\end{array}$
Common dividends
$\begin{array}{lllll}0.18 & 0.68 & 0.51 & 0.34 & 0.17\end{array}$
Book value $\begin{array}{lllll}12.96 & 12.90 & 13.04 & 12.29 & 12.20\end{array}$
Tangible book value
$\begin{array}{lllll}11.11 & 11.10 & 12.90 & 12.15 & 12.04\end{array}$
Market value
$\begin{array}{lllll}24.25 & 21.61 & 20.50 & 22.90 & 17.50\end{array}$
Weighted average shares outstanding:

Basic
$\begin{array}{lllll}9,944,671 & 10,013,068 & 10,021,471 & 10,013,966 & 10,020,097\end{array}$
Diluted
$10,054,758 \quad 10,080,005 \quad 10,087,935 \quad 10,079,973 \quad 10,046,562$
Period end balance sheet:
Assets
\$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370 \$1,571,831
Securities

$$
\begin{array}{lllll}
411,897 & 417,496 & 407,004 & 380,262 & 377,323
\end{array}
$$

Total loans

$$
\begin{array}{lllll}
1,114,314 & 1,121,892 & 1,060,778 & 1,075,039 & 1,076,284
\end{array}
$$

Reserve for loan losses

$$
\begin{array}{lllll}
16,884 & 16,695 & 15,429 & 15,609 & 15,778
\end{array}
$$

Deposits
$1,131,199 \quad 1,123,131 \quad 1,057,291 \quad 1,059,758 \quad 1,061,556$
Total shareholders equity
$128,853 \quad 128,299 \quad 130,766 \quad 123,107 \quad 121,968$
Tier I capital
$139,474 \quad 137,395 \quad 149,171 \quad 119,857 \quad 117,497$
Tier I ratio
$11.3 \% \quad 11.3 \% \quad 13.1 \% \quad 10.4 \% \quad 10.3 \%$
Total capital
$154,854 \quad 152,550 \quad 163,385 \quad 134,302 \quad 131,768$
Total capital ratio $12.6 \% \quad 12.6 \% \quad 14.4 \% \quad 11.6 \% \quad 11.5 \%$
Total risk-adjusted assets
$1,228,918 \quad 1,210,858 \quad 1,135,902 \quad 1,155,561 \quad 1,141,685$

Tier I leverage ratio $8.3 \% ~ 8.2 \% ~ 9.4 \% ~ 7.6 \% ~ 7.6 \% ~$

## Average balance sheet:

Assets
\$1,691,123 \$1,595,968 \$1,565,914 \$1,557,263 \$1,544,368
Earning assets
1,581,704 1,502,164 1,477,650 1,468,866 1,453,969

Loans
$1,109,990 \quad 1,078,196 \quad 1,070,655 \quad 1,073,705 \quad 1,072,460$
Deposits
$1,129,829 \quad 1,070,439 \quad 1,057,156 \quad 1,054,929 \quad 1,046,349$
Shareholders equity
$130,152 \quad 124,773 \quad 122,586 \quad 120,368 \quad 118,879$
Key ratios: (\%)(1)
Return on average assets (ROA)
$\begin{array}{lllll}1.11 & 1.09 & 1.09 & 1.08 & 1.08\end{array}$
Return on average shareholders equity (ROE) $\begin{array}{lllll}14.39 & 13.93 & 13.97 & 14.03 & 14.09\end{array}$
Net interest margin $\begin{array}{lllll}3.72 & 3.49 & 3.47 & 3.45 & 3.43\end{array}$
Net overhead $\begin{array}{lllll}1.68 & 1.51 & 1.52 & 1.52 & 1.66\end{array}$
Efficiency ratio $\begin{array}{lllll}59.46 & 58.35 & 58.20 & 58.36 & 60.94\end{array}$
Credit quality:
Non-accrual loans
\$5,313 \$5,004 \$4,273 \$4,666 \$5,163
Restructured loans $\begin{array}{lllll}0 & 258 & 358 & 38 & 40\end{array}$
90 day past due and accruing $6,257 \quad 5,304 \quad 4,693 \quad 5,415 \quad 3,849$

Non-performing loans
$\begin{array}{lllll}11,570 & 10,566 & 9,324 & 10,119 & 9,052\end{array}$
Other real estate owned
$\begin{array}{llllll}1,423 & 1,399 & 1,322 & 1,063 & 918\end{array}$

Non-performing assets
\$12,993 \$11,965 \$10,646 \$11,182 \$9,970

Charge-offs
\$1,285 \$6,471 \$4,013 \$2,670 \$862
Recoveries
$541 \quad 1,353 \quad 1,134 \quad 959 \quad 662$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Net charge-offs
\$744 \$5,118 \$2,879 \$1,711 \$200

Reserve for loan losses as a percent
of period-end loans (\%)
$\begin{array}{lllll}1.52 & 1.49 & 1.45 & 1.45 & 1.47\end{array}$
Net charge-offs (annualized) as a percent
of average loans (\%)
$\begin{array}{lllll}0.27 & 0.47 & 0.36 & 0.32 & 0.07\end{array}$
Non-performing loans as a percent of loans
$\begin{array}{lllll}1.04 & 0.94 & 0.88 & 0.94 & 0.84\end{array}$

Non-performing assets as a percent of assets $\begin{array}{lllll}0.77 & 0.71 & 0.66 & 0.71 & 0.63\end{array}$
(1) Based on income before accounting change and excludes merger costs.

## Second Bancorp Incorporated and Subsidiaries Consolidated Balance Sheets (Dollars in thousands)

ASSETS

| Cash and due from banks | \$36,397 | \$40,837 | \$32,441 | \$36,024 | \$36,937 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and other temp. investments |  |  |  |  |  |
| $\begin{array}{llllll}42,631 & 24,016 & 51,233 & 27,979 & 25,451\end{array}$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{llllll}0 & 0 & 0 & 0 & 238\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| 411,897 417,496 407,004 380,262 377,323 |  |  |  |  |  |

Total securities
$411,897 \quad 417,496 \quad 407,004 \quad 380,262 \quad 377,561$
Loans:

Commercial
$500,604 \quad 508,579 \quad 425,149 \quad 434,416 \quad 432,633$
Consumer
$\begin{array}{llllll}317,858 & 316,097 & 318,614 & 322,776 & 314,290\end{array}$
Real estate
$295,852 \quad 297,216 \quad 317,015 \quad 317,847 \quad 329,361$
$1,114,314 \quad 1,121,892 \quad 1,060,778 \quad 1,075,039 \quad 1,076,284$
Less reserve for loan losses
$16,884 \quad 16,695 \quad 15,429 \quad 15,609 \quad 15,778$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Net loans
$1,097,430 \quad 1,105,197 \quad 1,045,349 \quad 1,059,430 \quad 1,060,506$
Premises and equipment
$\begin{array}{llllll}16,737 & 16,416 & 16,650 & 17,122 & 17,533\end{array}$
Accrued interest receivable
$9,596 \quad 10,272 \quad 10,272 \quad 9,759 \quad 10,118$
Goodwill and intangible assets
28,187 $26,578 \quad 8,328 \quad 7,547 \quad 6,157$
Other assets
$41,973 \quad 39,544 \quad 37,742 \quad 40,247 \quad 37,568$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total assets
\$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370 \$1,571,831

## LIABILITIES AND SHAREHOLDERS EQUITY

Deposits:

Demand non-interest bearing
\$138,107 \$144,953 \$111,539 \$109,477 \$105,920
Demand interest bearing
99,284 105,221 94,831 90,077 86,124
Savings
$335,460 \quad 276,628 \quad 234,601 \quad 234,314 \quad 239,661$
Time deposits
$558,348 \quad 596,329616,320 \quad 625,890 \quad 629,851$

Total deposits
$1,131,199 \quad 1,123,131 \quad 1,057,291 \quad 1,059,758 \quad 1,061,556$
Federal funds purchased and securities sold under agreements to repurchase $\begin{array}{lllll}108,951 & 107,279 & 110,071 & 117,275 & 119,684\end{array}$
Note payable
$0 \begin{array}{lllll}0 & 0 & 0 & 1,000 & 1,000\end{array}$
Other borrowed funds
$724 \quad 5,853 \quad 5,745 \quad 4,981 \quad 46$
Accrued expenses and other liabilities $\begin{array}{lllll}12,661 & 10,200 & 11,185 & 10,802 & 10,986\end{array}$
Federal Home Loan Bank advances 272,005 275,152 267,301 261,447 256,591
Corporation-obligated mandatorily redeemable capital securities of subsidiary trust $30,455 \quad 30,442 \quad 26,660 \quad 0 \quad 0$

Total liabilities $1,555,995 \quad 1,552,057 \quad 1,478,253 \quad 1,455,263 \quad 1,449,863$
Shareholders equity:
Common stock, no par value; $30,000,000$ shares authorized; $37,722 \quad 37,453 \quad 37,424 \quad 37,166 \quad 36,953$
Treasury stock
$(17,397)(16,798)(15,072)(14,740)(14,740)$
Other comprehensive income $\begin{array}{lllll}1,424 & 3,434 & 6,850 & 1,810 & 2,950\end{array}$
Retained earnings 107,104 104,210 101,564 98,871 96,805
$\qquad$

Total shareholders equity
$128,853 \quad 128,299 \quad 130,766 \quad 123,107 \quad 121,968$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total liabilities and shareholders equity
\$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370 \$1,571,831

## Miscellaneous data:

Common shares issued
$10,856,360 \quad 10,832,810 \quad 10,828,310 \quad 10,802,510 \quad 10,785,760$
Treasury shares
911,689 883,494 801,512 785,000 785,000
Bank owned life insurance (in other assets)
$\$ 31,858$ \$31,449 \$31,041 \$30,645 \$30,270
Loans serviced for others
\$936,559 \$812,774 \$652,337 \$565,044 \$487,253
Mortgage servicing rights
\$10,006 \$8,313 \$6,560 \$5,688 \$4,261
Goodwill
$\begin{array}{lllll}14,645 & 14,645 & 1,014 & 1,061 & 1,107\end{array}$
Other intangibles
3,536 $3,620 \quad 754 \quad 798 \quad 789$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total goodwill and intangibles assets
\$28,187 \$26,578 \$8,328 \$7,547 \$6,157

## Second Bancorp Incorporated and Subsidiaries

## Consolidated Statements of Income <br> Quarterly Data <br> (Dollars in thousands, except per share data)

INTEREST INCOME

| March <br> 2002 | Dec. <br> 2001 | Sept. <br> 2001 | June <br> 2001 | March <br> 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |


|  |
| :--- |
| Taxable |
| $\$ 20,471 \$ 20,764 \quad \$ 21,015 \$ 21,751 \quad \$ 22,101$ |
| Exempt from federal income taxes (including fees): |
| $243 \quad 257 \quad 268 \quad 279 \quad 288$ |
| Securities: |
| Taxable |
| $5,322 \quad 5,716 \quad 5,471 \quad 5,302 \quad 5,125$ |
| Exempt from federal income taxes |
| $774 \quad 789800 \quad 775 \quad 773$ |
| Federal funds sold and other temp. investments |
| $213 \quad 268 \quad 326 \quad 298 \quad 191$ |

Total interest income
27,023 $27,794 \quad 27,880$
INTEREST EXPENSE

Deposits
7,674 $8,882 \quad 10,467 \quad 11,192 \quad 11,469$
Federal funds purchased and securities sold under agreements to repurchase $\begin{array}{lllll}566 & 727 & 937 & 1,053 & 1,187\end{array}$
Note Payable $\begin{array}{lllll}0 & 0 & 13 & 16 & 18\end{array}$
Other borrowed funds
$\begin{array}{lllll}16 & 15 & 23 & 15 & 37\end{array}$
Federal Home Loan Bank advances
$3,8773,9393,9463,8313,851$
Corporation-obligated mandatorily redeemable capital securities of subsidiary trust
$\begin{array}{lllll}733 & 728 & 21 & 0 & 0\end{array}$

Total interest expense
$\begin{array}{llllll}12,866 & 14,291 & 15,407 & 16,107 & 16,562\end{array}$

Net interest income
$\begin{array}{lllll}14,157 & 13,503 & 12,473 & 12,298 & 11,916\end{array}$
Provision for loan losses
$9331,627 \quad 988 \quad 1,342 \quad 761$

Net interest income after provision for loan losses
$\begin{array}{lllll}13,224 & 11,876 & 11,485 & 10,956 & 11,155\end{array}$
NON-INTEREST INCOME

[^0]$\begin{array}{lllll}1,507 & 1,286 & 921 & 1,502 & 1,172\end{array}$

Total non-interest income
4,964 $\quad 5,847 \quad 4,491 \quad 4,631 \quad 4,559$
NON-INTEREST EXPENSE

Salaries and employee benefits
$6,309 \quad 5,941 \quad 5,313 \quad 5,096 \quad 5,194$
Net occupancy
$\begin{array}{lllll}1,137 & 1,084 & 1,001 & 1,062 & 1,116\end{array}$
Equipment
$\begin{array}{lllll}1,202 & 883 & 1,038 & 921 & 1,049\end{array}$
Professional services
$\begin{array}{lllll}485 & 716 & 320 & 397 & 343\end{array}$
Assessment on deposits and other taxes
$\begin{array}{lllll}329 & 321 & 415 & 405 & 401\end{array}$
Amortization of goodwill and other intangibles
$\begin{array}{lllll}110 & 135 & 81 & 80 & 81\end{array}$
Merger costs
$0 \quad 305000$
Other operating expenses
$\begin{array}{llllll}2,225 & 2,616 & 1,914 & 1,844 & 1,867\end{array}$

Total non-interest expense
$\begin{array}{lllll}11,797 & 12,001 & 10,082 & 9,805 & 10,051\end{array}$

Income before federal income taxes
$\begin{array}{llllll}6,391 & 5,722 & 5,894 & 5,782 & 5,663\end{array}$
Income tax expense
$1,708 \quad 1,388 \quad 1,493 \quad 1,524 \quad 1,475$

Income before accounting change
4,683 $4,3344,401 \quad 4,258 \quad 4,188$
Cumulative effect of accounting change, net of tax
0 (101)
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Net income
\$4,683 \$4,334 \$4,401 \$4,258 \$4,087

## NET INCOME PER COMMON SHARE:

Basic before accounting change
\$0.47 \$0.43 \$0.44 \$0.42 \$0.42
Basic
\$0.47 \$0.43 \$0.44 \$0.42 \$0.41
Diluted before accounting change
\$0.47 \$0.43 \$0.43 \$0.42 \$0.42

Diluted
\$0.47 \$0.43 \$0.43 \$0.42 \$0.41
Weighted average common shares outstanding:
Basic
$9,944,671 \quad 9,988,137 \quad 10,033,365 \quad 10,007,904 \quad 10,020,097$
Diluted
$10,054,758 \quad 10,075,690 \quad 10,117,705 \quad 10,103,060 \quad 10,046,562$
Note: Fully taxable equivalent adjustment
\$548 \$563 \$575 \$568 \$571

## Second Bancorp Incorporated and Subsidiaries Consolidated Statements of Income <br> Year-to-Date Data <br> (Dollars in thousands, except per share data)

| March | Dec. | Sept. | June <br> 2002 | March <br> 2001 | 2001 |
| :--- | :--- | :--- | :--- | :--- | :--- |

## INTEREST INCOME

## Loans (including fees)

[^1]Deposits
7,674 $42,010 \quad 33,128 \quad 22,661 \quad 11,469$
Federal funds purchased and securities sold under agreements to repurchase
566 3,904 3,177 2,240 1,187
Note Payable
$\begin{array}{lllll}0 & 47 & 47 & 34 & 18\end{array}$
Other borrowed funds
$\begin{array}{lllll}16 & 90 & 75 & 52 & 37\end{array}$
Federal Home Loan Bank advances
$3,877 \quad 15,567 \quad 11,628 \quad 7,682 \quad 3,851$
Corporation-obligated mandatorily redeemable capital securities of subsidiary
trust
$\begin{array}{lllll}733 & 749 & 21 & 0 & 0\end{array}$

Total interest expense
$12,866 \quad 62,367 \quad 48,076 \quad 32,669 \quad 16,562$

Net interest income
$\begin{array}{llllll}14,157 & 50,190 & 36,687 & 24,214 & 11,916\end{array}$
Provision for loan losses
933 4,718 3,091 2,103 761

Net interest income after provision for loan losses
13,224 45,472 33,596 $22,111 \quad 11,155$
NON-INTEREST INCOME

[^2]$\begin{array}{lllll}1,507 & 4,881 & 3,595 & 2,674 & 1,172\end{array}$

Total non-interest income
$4,964 \quad 19,528 \quad 13,681 \quad 9,190 \quad 4,559$
NON-INTEREST EXPENSE

Salaries and employee benefits
6,309 $21,544 \quad 15,603 \quad 10,290 \quad 5,194$
Net occupancy
$\begin{array}{lllll}1,137 & 4,263 & 3,179 & 2,178 & 1,116\end{array}$
Equipment
$\begin{array}{lllll}1,202 & 3,891 & 3,008 & 1,970 & 1,049\end{array}$
Professional services
$485 \quad 1,776 \quad 1,060 \quad 740 \quad 343$
Assessment on deposits and other taxes
$329 \quad 1,542 \quad 1,221 \quad 806401$
Amortization of goodwill and other intangibles
$\begin{array}{lllll}110 & 377 & 242 & 161 & 81\end{array}$
Merger costs
0305000
Other operating expenses
$\begin{array}{lllll}2,225 & 8,241 & 5,625 & 3,711 & 1,867\end{array}$

Total non-interest expense
$\begin{array}{lllll}11,797 & 41,939 & 29,938 & 19,856 & 10,051\end{array}$

Income before federal income taxes
$6,391 \quad 23,061 \quad 17,339 \quad 11,445 \quad 5,663$
Income tax expense
1,708 $5,880 \quad 4,492 \quad 2,999 \quad 1,475$

Income before accounting change
4,683 17,181 $12,847 \quad 8,446 \quad 4,188$
Cumulative effect of accounting change, net of tax
0 (101) (101) (101) (101)
Net income
\$4,683 \$17,080 \$12,746 \$8,345 \$4,087

## NET INCOME PER COMMON SHARE:

Basic before accounting change
\$0.47 \$1.72 \$1.28 \$0.84 \$0.42
Basic
\$0.47 \$1.70 \$1.27 \$0.83 \$0.41
Diluted before accounting change
\$0.47 \$1.71 \$1.27 \$0.84 \$0.42
Diluted
\$0.47 \$1.69 \$1.26 \$0.83 \$0.41
Weighted average common shares outstanding:
Basic
9,944,671 $10,013,068 \quad 10,021,471 \quad 10,013,966 \quad 10,020,097$
Diluted
$10,054,758 \quad 10,080,005 \quad 10,087,935 \quad 10,079,973 \quad 10,046,562$
Note: Fully taxable equivalent adjustment
\$548 \$2,277 \$1,714 \$1,139 \$571

## Second Bancorp Incorporated and Subsidiaries <br> Consolidated Average Balance Sheets

For the Quarter Ended (Dollars in Thousands)

| ASSETS | $\begin{gathered} \text { March } \\ 2002 \end{gathered}$ | Dec. 2001 | $\begin{aligned} & \text { Sept. } \\ & 2001 \end{aligned}$ | June 2001 | $\begin{gathered} \text { March } \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$35,183 | \$44,615 | \$32,340 | \$30,980 | \$33,942 |
| Federal funds sold and other temp. investments |  |  |  |  |  |
| $51,953 \quad 47,585 \quad 37,091 \quad 27,222 \quad 12,146$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{llllll}123 & 99 & 52 & 141 & 165\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| 419,638 426,649 393,134 381,299 369,198 |  |  |  |  |  |

Total securities $419,761426,748393,186381,440 \quad 369,363$
Loans:

Commercial
$505,782 \quad 492,110 \quad 427,029 \quad 434,445 \quad 425,127$
Consumer
$313,542 \quad 316,100 \quad 319,838 \quad 318,937 \quad 309,135$
Real estate
$290,666 \quad 292,363 \quad 317,788 \quad 321,554 \quad 338,198$

[^3]$\begin{array}{llllll}16,884 & 16,747 & 15,464 & 15,743 & 15,594\end{array}$

Net loans
$1,093,106 \quad 1,083,826 \quad 1,049,191 \quad 1,059,193 \quad 1,056,866$
Premises and equipment
16,449 $\quad 16,716 \quad 17,061 \quad 17,448 \quad 17,923$
Goodwill and intangible assets
27,169 20,309 7,985 6,471 6,067
Other
$47,50245,34946,08047,26248,061$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total assets
\$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016 \$1,544,368

## LIABILITIES AND SHAREHOLDERS EQUITY

## Liabilities:

Demand deposits (non-interest bearing)
\$139,013 \$134,160 \$111,635 \$110,124 \$107,260
Demand deposits (interest bearing)

$$
\begin{array}{llllll}
99,765 & 99,783 & 90,783 & 88,920 & 83,381
\end{array}
$$

Savings

| 308,104 | 259,322 | 232,661 | 234,781 | 242,120 |
| :---: | :---: | :---: | :---: | :---: |
| Time deposits |  |  |  |  |
| 582,947 | 616,590 | 626,458 | 629,590 | 613,588 |

Total deposits
$1,129,829 \quad 1,109,855 \quad 1,061,5371,063,415 \quad 1,046,349$
Federal funds purchased and securities sold under agreements to repurchase
$\begin{array}{lllll}114,128 & 130,769 & 112,029 & 111,816 & 109,724\end{array}$
Note payable
$\begin{array}{llll}0 & 0 & 967 & 1,000 \\ 1,000\end{array}$
Borrowed funds
3,112 2,928 2,240 1,554 2,230
Accrued expenses and other liabilities
$\begin{array}{lllll}10,157 & 10,794 & 10,601 & 10,223 & 9,002\end{array}$
Federal Home Loan Bank advances 273,299 269,600 267,744 260,168 257,184
Corporation-obligated mandatorily redeemable capital securities of subsidiary trust $30,446 \quad 29,940 \quad 866 \quad 0 \quad 0$

## Total liabilities

$1,560,971 \quad 1,553,886 \quad 1,455,984 \quad 1,448,176 \quad 1,425,489$
Shareholders equity:
Common stock
37,568 37,438 $37,331 \quad 37,046 \quad 36,945$
Treasury shares
$(17,281)(15,924)(14,814)(14,739)(14,465)$
Other comprehensive income
4,449 $\quad 7,312 \quad 4,548 \quad 2,364 \quad 1,493$
Retained earnings
$105,416 \quad 102,436 \quad 99,885 \quad 97,169 \quad 94,906$
$\qquad$

Total liabilities and shareholders equity
\$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016 \$1,544,368

## Second Bancorp Incorporated and Subsidiaries

Consolidated Average Balance Sheets
For the Year-to-date period ended:

## (Dollars in Thousands)

| ASSETS | $\begin{gathered} \text { March } \\ 2002 \end{gathered}$ | Dec. 2001 | Sept. <br> 2001 | June 2001 | $\begin{gathered} \text { March } \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$35,183 | \$35,490 | \$32,415 | \$32,453 | \$33,942 |
| Federal funds sold |  |  |  |  |  |
| $\begin{array}{lllll}51,953 & 31,125 & 25,578 & 19,726 & 12,146\end{array}$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{llllll}123 & 114 & 119 & 153 & 165\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| $419,638 \quad 392,729381,298375,282 \quad 369,198$ |  |  |  |  |  |

Total securities
$419,761 \quad 392,843 \quad 381,417 \quad 375,435 \quad 369,363$
Loans:
Commercial
$\begin{array}{lllll}505,782 & 444,813 & 428,874 & 429,812 & 425,127\end{array}$
Consumer
$313,542316,032316,009314,063309,135$
Real estate
$290,666317,351 \quad 325,772 \quad 329,830 \quad 338,198$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total loans

Reserve for loan losses

| 16,884 | 15,889 | 15,600 | 15,669 | 15,594 |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Net loans

$1,093,106 \quad 1,062,307 \quad 1,055,055 \quad 1,058,036 \quad 1,056,866$

Premises and equipment
$16,449 \quad 17,283 \quad 17,474 \quad 17,684 \quad 17,923$
Goodwill and intangible assets
$27,169 \quad 10,241 \quad 6,848 \quad 6,270 \quad 6,067$
Other
47,502 $46,67947,12747,65948,061$

Total assets
\$1,691,123 \$1,595,968 \$1,565,914 \$1,557,263 \$1,544,368





## $\square$

## LIABILITIES AND SHAREHOLDERS EQUITY

## Liabilities:

Demand deposits (non-interest bearing)
\$139,013 \$115,857 \$109,689 \$108,700 \$107,260
Demand deposits (interest bearing)
$\begin{array}{lllll}99,765 & 90,762 & 87,722 & 86,166 & 83,381\end{array}$
Savings
308,104 242,242 236,486 238,430 242,120
Time deposits
$582,947 \quad 621,578 \quad 623,259 \quad 621,633 \quad 613,588$

Total deposits
$1,129,829 \quad 1,070,439 \quad 1,057,156 \quad 1,054,929 \quad 1,046,349$
Federal funds purchased and securities sold under agreements to repurchase

```
    114,128 116,131 111,198 110,776 109,724
```

Note payable $07409891,000 \quad 1,000$
Borrowed funds $\begin{array}{lllll}3,112 & 2,240 & 2,008 & 1,890 & 2,230\end{array}$
Accrued expenses and other liabilities $10,157 \quad 10,161 \quad 9,948 \quad 9,616 \quad 9,002$
Federal Home Loan Bank advances 273,299 $263,719 \quad 261,737 \quad 258,684 \quad 257,184$
Corporation-obligated mandatorily redeemable capital securities of subsidiary trust 30,446 7,765 $292 \quad 0 \quad 0$

```
Total liabilities
    1,560,971 1,471,195 1,443,328 1,436,895 1,425,489
Shareholders equity:
Common stock
    37,568 37,192 37,109 36,996 36,945
Treasury shares
    (17,281) (14,989) (14,674) (14,603) (14,465)
Net unrealized holding gains
    4,449 3,947 2,813 1,931 1,493
Retained earnings
    105,416 98,623 97,338 96,044 94,906
```

$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total shareholders equity $130,152 \quad 124,773 \quad 122,586 \quad 120,368 \quad 118,879$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total liabilities and shareholders equity
\$1,691,123 \$1,595,968 \$1,565,914 \$1,557,263 \$1,544,368

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Second Bancorp Incorporated
/s/ David L. Kellerman

David L. Kellerman, Treasurer


[^0]:    Service charges on deposit accounts
    $\begin{array}{lllll}1,320 & 1,424 & 1,344 & 1,273 & 1,261\end{array}$
    Trust fees
    $\begin{array}{lllll}786 & 604 & 761 & 749 & 756\end{array}$
    Gain on sale of loans $1,544 \quad 2,531 \quad 1,394 \quad 1,106783$
    Trading account (losses) gains
    (20) 0 (52) $13 \quad 58$

    Security (losses) gains
    (173) $2 \quad 123$ (12) 529

    Other operating income

[^1]:    Taxable
    \$20,471 \$85,631 \$64,867 \$43,852 \$22,101
    Exempt from federal income taxes
    $\begin{array}{lllll}243 & 1,092 & 835 & 567 & 288\end{array}$
    Securities:
    Taxable
    5,322 $21,614 \quad 15,898 \quad 10,427 \quad 5,125$
    Exempt from federal income taxes
    $\begin{array}{lllll}774 & 3,137 & 2,348 & 1,548 & 773\end{array}$
    Federal funds sold and other temp. investments
    $\begin{array}{lllll}213 & 1,083 & 815 & 489 & 191\end{array}$

    Total interest income
    INTEREST EXPENSE

[^2]:    Service charges on deposit accounts
    1,320 $5,302 \quad 3,878 \quad 2,534 \quad 1,261$

    ## Trust fees

    $786 \quad 2,870 \quad 2,266 \quad 1,505 \quad 756$
    Gain on sale of loans $\begin{array}{lllll}1,544 & 5,814 & 3,283 & 1,889 & 783\end{array}$
    Trading account (losses) gains
    (20) $19 \quad 19 \quad 71 \quad 58$

    Security (losses) gains
    (173) $642 \quad 640 \quad 517 \quad 529$

    Other operating income

[^3]:    Total loans $1,109,990 \quad 1,100,573 \quad 1,064,655 \quad 1,074,936 \quad 1,072,460$
    Reserve for loan losses

