

HILLENBRAND INDUSTRIES INC

Form PRE 14A

February 01, 2008

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**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a- 6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Under Rule 14a-12

**Hillenbrand Industries, Inc.**

(Name of Registrant as Specified in Its Charter)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

4) Proposed maximum aggregate value of transaction:

5) Total fee paid:

Fee paid previously with preliminary materials:

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.

1) Amount previously paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

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**HILLENBRAND INDUSTRIES, INC.  
NOTICE OF SPECIAL MEETING OF SHAREHOLDERS  
To Be Held March 13, 2008**

A special meeting of shareholders of Hillenbrand Industries, Inc., an Indiana corporation (the Company), 1069 State Route 46 East, Batesville, Indiana 47006, will be held at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006, on March 13, 2008, at 10:00 a.m., Eastern time.

The purpose of the special meeting is to vote on a proposal to amend the Company's Amended and Restated Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. in connection with the previously announced proposed separation of the Company's funeral service and medical technology businesses into two publicly traded companies.

The Board of Directors has fixed the close of business on February 11, 2008, as the record date for determining which shareholders are entitled to receive notice of and to vote at the special meeting.

Your vote is important. To ensure that we have a quorum for the meeting and that your vote is counted, please promptly submit your proxy. You may submit your proxy by mail or telephone or over the Internet. Instructions for each type of submission are provided on the enclosed proxy card. If you prefer to send your proxy by mail, an envelope is enclosed.

By Order of the Board of Directors

Patrick D. de Maynadier  
Secretary

February 12, 2008

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***HILLENBRAND INDUSTRIES, INC.  
PROXY STATEMENT***

This proxy statement relates to the solicitation by the Board of Directors of Hillenbrand Industries, Inc. (the Company), 1069 State Route 46 East, Batesville, Indiana 47006, telephone (812) 934-7000, of proxies for use at a special meeting of the Company's shareholders to be held at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006, on March 13, 2008, at 10:00 a.m., Eastern time, and at any adjournments of the meeting.

The purpose of the special meeting is to vote on a proposal to amend the Company's Amended and Restated Articles of Incorporation (the Articles of Incorporation) to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. in connection with the previously announced proposed separation of the Company's funeral service and medical technology businesses into two publicly traded companies.

This proxy statement and the enclosed form of proxy were mailed initially to shareholders on or about February 12, 2008. All shares represented by proxies submitted pursuant to this solicitation will be voted at the special meeting in accordance with instructions given by shareholders. Where no instructions are given, the shares will be voted in favor of the proposed amendment to the Company's Articles of Incorporation to change the Company's name.

**Important Notice Regarding the Availability of Proxy Materials for the Shareholders Meeting to Be Held on March 13, 2008.**

**The proxy statement is available at [www.hillenbrand.com](http://www.hillenbrand.com).**

**VOTING**

The close of business on February 11, 2008, has been fixed as the record date for determining which shareholders are entitled to notice of and to vote at the special meeting. On February 11, 2008, there were shares of the Company's common stock issued and outstanding. Each share of common stock is entitled to one vote with respect to every matter submitted to a vote at the special meeting. Votes cast by proxy, whether by proxy card, telephone or the Internet, or in person at the special meeting will be tabulated by the election inspectors appointed for the meeting. If you submit your proxy by telephone or via the Internet, you should not return your proxy card. Instructions for submitting proxies by telephone or the Internet are set forth on the enclosed proxy card. If you choose to submit your proxy by mail, please sign, date and return the proxy card in the envelope provided. A proxy may be revoked at any time before it is voted at the meeting by submitting written notice of revocation to the Secretary of the Company or by submitting another timely proxy by telephone, Internet or mail. If you hold shares through a broker or other custodian, please check the voting instructions used by that broker or custodian.

**Vote Necessary to Adopt Proposal.** The proposed amendment to the Company's Articles of Incorporation to change the Company's name will be approved if the votes cast favoring the amendment exceed the votes cast opposing the amendment at a meeting at which a quorum is present. A majority of the issued and outstanding shares of the Company's common stock constitutes a quorum. Under Indiana law, once a share is represented for any purpose at a meeting, it is deemed present for quorum purposes for the remainder of the meeting. Abstentions and broker non-votes will result in fewer votes being cast with respect to the proposed amendment. A broker non-vote occurs when a broker holding shares for a beneficial owner does not vote on a particular matter because the broker does not have discretionary voting power for that matter and has not received instructions from the beneficial owner. In general, brokers have discretionary voting power for matters such as the proposed amendment.

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**PROPOSAL APPROVAL OF THE AMENDMENT TO  
THE COMPANY S ARTICLES OF INCORPORATION  
TO CHANGE THE COMPANY S NAME**

The Board of Directors of the Company has unanimously approved, subject to the conditions described below, the amendment of the Company s Articles of Incorporation to change the Company s name from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc.

A subsidiary of the Company, Batesville Holdings, Inc. ( Batesville Holdings ), has filed with the Securities and Exchange Commission a Form 10 and a related information statement relating to the proposed distribution to the Company s shareholders of all of the common stock of Batesville Holdings. Batesville Holdings is a newly formed holding company for the Company s funeral service business, which has operated under the Batesville Casket name.

This distribution is to be made pursuant to a plan approved in principle by the Company s Board of Directors on May 7, 2007, to separate the Company s funeral service business from its medical technology business conducted through its Hill-Rom business unit. Upon completion of the distribution, the Company s shareholders will own 100% of the common stock of Batesville Holdings. The Company will continue as a publicly traded company with Hill-Rom as its sole operating unit.

In connection with the distribution, the Company intends to change its name to Hill-Rom Holdings, Inc. , and Batesville Holdings intends to change its name to Hillenbrand, Inc. These name changes are proposed to be made to continue the long association of the Hillenbrand name with the Batesville Casket business. The Company also intends to change its New York Stock Exchange trading symbol to HRC, and Batesville Holdings has applied to list its common stock on the New York Stock Exchange under the trading symbol HI.

The following diagram depicts the pre- and post-distribution structures:

The name change would become effective following shareholder approval and upon the filing with the Indiana Secretary of State of Articles of Amendment to the Company s Articles of Incorporation (the Articles of Amendment ). The Company expects that this would occur shortly before the record date for determining shareholders of the Company entitled to receive shares of Batesville Holdings common stock in the distribution and at about the same time as the commencement of ex-distribution trading in the Company s common stock and when-issued trading in Batesville Holdings common stock. Ex-distribution trading means that shares of the Company s common stock will trade without an entitlement to receive shares of Batesville Holdings common stock in the distribution. When-issued trading means that shares of Batesville Holdings common will trade prior to their distribution to the Company s stockholders, but these trades will not settle unless and until the distribution occurs. The Company expects that this ex-distribution and when-issued trading will commence, and therefore the name

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change would become effective, one to two weeks prior to the date of the distribution. In addition to the ex-distribution trading in the Company's common stock, during the period leading up to the date of the distribution, there will also be a regular-way market for the Company's common stock in which shares of the Company's common stock will trade together with an entitlement to shares of Batesville Holdings common stock to be distributed in the distribution. On the first trading day following the distribution date, all shares of the Company's common stock will trade ex-distribution.

The name change is not intended to become effective if the distribution does not occur. Accordingly, the proposal to amend the Company's Articles of Incorporation to change the Company's name is subject to the following conditions, in addition to shareholder approval:

the final approval of the distribution by the Company's Board of Directors and the execution and delivery by the Company and Batesville Holdings of a definitive distribution agreement governing the terms of the distribution; and

the satisfaction or waiver, as of the time the Articles of Amendment are filed with the Indiana Secretary of State, of all conditions to the distribution set forth in the distribution agreement, which are expected to include the following:

- o Batesville Holdings' registration statement on Form 10 shall have become effective under the Securities Exchange Act of 1934, as amended;
- o the listing of Batesville Holdings common stock on the New York Stock Exchange shall have been approved;
- o any government approvals and other material consents necessary to consummate the distribution shall have been received and be in full force and effect;
- o no order, injunction, decree or regulation issued by any governmental authority or other legal restraint or prohibition preventing consummation of the distribution shall be in effect, and no other event outside the control of the Company shall have occurred or failed to occur that prevents the consummation of the distribution; and
- o the Board of Directors of the Company shall not have determined, in its sole discretion, that the distribution is not in the best interests of the Company or its shareholders or that market conditions or other circumstances are such that it is not advisable to separate the funeral service business from the Company.

Even though the foregoing conditions are designed to ensure that the name change will occur only if the distribution occurs, because the Company expects the name change to occur a period of time in advance of the completion of the distribution, there is still a possibility that the name change could be effected without completion of the distribution. This could occur if, following the name change but prior to the distribution, an event occurred that caused a condition to the distribution that was satisfied at the time of the filing of the Articles of Amendment to no longer be satisfied. In that event, the Company would want to change its name back to Hillenbrand Industries, Inc. Accordingly, the proposal that shareholders are being asked to approve at the special meeting also includes a proposal to change the Company's name back to Hillenbrand Industries, Inc. if the distribution is abandoned following the change of the Company's name to Hill-Rom Holdings, Inc. A vote in favor of the proposal to amend the Company's Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. also will be considered a vote in favor of the amendment of the Company's Articles of Incorporation to change the name of the Company back to Hillenbrand Industries, Inc. if the distribution is abandoned following the change of the Company's name to Hill-Rom Holdings, Inc.

Shareholders will not be required to submit their stock certificates for exchange as a result of the proposed name change. Following the effective date of the amendment changing the name of the Company, all new stock certificates

issued by the Company will be printed with the Company's new name.

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**The Board of Directors recommends that shareholders vote FOR the proposal to amend the Company's Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc.**

**INTEREST OF CERTAIN PERSONS  
IN MATTERS TO BE ACTED UPON**

None of the Company's officers or directors or their associates has a substantial interest in the matter to be acted upon at the special meeting other than as a shareholder of the Company.

**OWNERSHIP OF COMMON STOCK BY  
CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth information with respect to the beneficial ownership of the Company's outstanding common stock as of December 17, 2007 by:

each of the Company's named executive officers and directors;

all of the Company's directors and executive officers as a group; and

each person who is known by the Company to be the beneficial owner of more than five percent of the Company's common stock;

Beneficial ownership is determined in accordance with the rules of the SEC and generally includes voting or investment power with respect to securities. Shares of common stock and options, warrants and convertible securities that are currently exercisable or convertible within 60 days into shares of the Company's common stock are deemed to be outstanding and to be beneficially owned by the person holding the options, warrants or convertible securities for the purpose of computing the percentage ownership of the person, but are not treated as outstanding for the purpose of computing the percentage ownership of any other person.

The percent of class information is calculated based on 62,104,904 shares of the Company's common stock outstanding as of December 17, 2007.

Except as otherwise noted in the footnotes below, the individual director or executive officer or their family members had sole voting and investment power with respect to such securities. None of the shares beneficially owned by our directors and executive officers are pledged as security, except as disclosed below with respect to Ray J. Hillenbrand. The address of each individual named below is c/o Hillenbrand Industries, Inc., 1069 State Route 46 East, Batesville, Indiana 47006.

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<b>Name of Beneficial Owner</b>	<b>Number of Shares Beneficially Owned</b>	<b>Percent of Class</b>
<i>Directors and Executive Officers:</i>		
Rolf A. Classon	37,259 <sup>(1)</sup>	*
Peter H. Soderberg	138,247 <sup>(2)</sup>	*
Gregory N. Miller	66,550 <sup>(3)</sup>	*
Patrick D. de Maynadier	100,536 <sup>(4)</sup>	*
Kenneth A. Camp	200,045 <sup>(5)</sup>	*
John H. Dickey	58,931 <sup>(6)</sup>	*
Charles E. Golden	17,966 <sup>(7)</sup>	*
Ray J. Hillenbrand	480,144 <sup>(8)</sup>	*
W August Hillenbrand	2,369,351 <sup>(9)</sup>	3.8%
Eduardo R. Menascé	5,598 <sup>(10)</sup>	*
Joanne C. Smith	7,109 <sup>(10)</sup>	*
Ronald A. Malone	453 <sup>(10)</sup>	*
Patrick T. Ryan	453 <sup>(10)</sup>	*
All directors and executive officers as a group (15 persons)	3,523,274 <sup>(11)</sup>	5.7%
<i>Other 5% Shareholders:</i>		
Franklin Mutual Advisers, LLC 101 John F. Kennedy Parkway Short Hills, New Jersey 07078	3,232,488 <sup>(12)</sup>	5.2%
Franklin Resources, Inc. One Franklin Parkway San Mateo, California 94493-1906	3,224,314 <sup>(13)</sup>	5.2%

\* Less than 1% of the total shares outstanding.

(1) Includes  
(i) 8,000 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007,  
(ii) 10,479 shares of vested deferred stock and (iii) 10,449 deferred stock shares (otherwise known as

restricted stock units) held on the books and records of the Company.

- (2) Includes
  - (i) 49,977 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007,
  - (ii) 67,404 deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company and
  - (iii) 9,350 shares of performance based deferred stock shares (otherwise known as restricted stock units ) held on the books and records of the Company.
  
- (3) Includes
  - (i) 41,568 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007,

(ii) 14,299  
deferred stock  
shares  
(otherwise  
known as  
restricted stock  
units) held on  
the books and  
records of the  
Company and  
(iii) 7,700  
shares of  
performance  
based deferred  
stock shares  
(otherwise  
known as  
restricted stock  
units) held on  
the books and  
records of the  
Company.

- (4) Includes  
(i) 74,680 shares  
that may be  
purchased  
pursuant to  
stock options  
that are  
exercisable  
within 60 days  
of December 17,  
2007,  
(ii) 13,214  
deferred stock  
shares  
(otherwise  
known as  
restricted stock  
units) held on  
the books and  
records of the  
Company and  
(iii) 6,550  
shares of  
performance  
based deferred  
stock shares  
(otherwise  
known as

restricted stock units) held on the books and records of the Company.

- (5) Includes
- (i) 148,501 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007,
  - (ii) 31,023 deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company and
  - (iii) 7,700 shares of performance based deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company.

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- (6) Includes
  - (i) 38,667 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007, (ii) 12,964 deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company and
  - (iii) 4,650 shares of performance based deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company.
  
- (7) Includes
  - (i) 8,000 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007, (ii) 2,857 shares of vested deferred stock and (iii) 7,109 deferred stock shares (otherwise known as restricted stock

units) held on the books and records of the Company.

- (8) Includes
- (i) 11,322 deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company.
- Includes 128,975 shares held of record by a charitable foundation, of which Ray J. Hillenbrand is a trustee; and 222,854 shares held of record by family partnerships for the benefit of other members of his immediate family. Mr. Hillenbrand disclaims beneficial ownership of these shares. 44,916 of the shares beneficially owned by Mr. Hillenbrand are pledged as security.
- (9) Includes
- (i) 132,000 shares that may be purchased pursuant to stock options that are

exercisable  
within 60 days  
of December 17,  
2007 and  
(ii) 7,109  
deferred stock  
shares  
(otherwise  
known as  
restricted stock  
units) held on  
the books and  
records of the  
Company. Also  
includes 202,978  
shares owned  
beneficially by  
W August  
Hillenbrand's  
wife, Nancy K.  
Hillenbrand,  
193,476 shares  
owned by  
grantor retained  
annuity trusts  
(GRATs),  
1,433,927 shares  
owned of record,  
or which may be  
acquired within  
sixty days, by  
trusts of which  
W August  
Hillenbrand is  
trustee or  
co-trustee;  
71,771 shares  
held by a limited  
liability  
company.  
Mr. Hillenbrand  
disclaims  
beneficial  
ownership of  
these shares.

- (10) Represents  
deferred stock  
shares  
(otherwise  
known as



restricted stock units) held on the books and records of the Company.

- (11) Includes
- (i) 529,360 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007, (ii) 13,336 shares of vested deferred stock, (iii) 197,910 deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company and (iv) 38,300 shares of performance based deferred stock shares (otherwise known as restricted stock units) held on the books and records of the Company.

- (12) This information is based solely on an Amendment No. 1 to Schedule 13D filed by Franklin Mutual Advisers, LLC with the

Securities and  
Exchange  
Commission on  
November 21,  
2006.

- (13) This information is based solely on an Amendment No. 1 to Schedule 13G filed by Franklin Resources, Inc. with the Securities and Exchange Commission on February 5, 2007. The Schedule 13G also was filed by Charles B. Johnson and Rupert H. Johnson, Jr., with the same address as Franklin Resources, Inc., with respect to all of such shares of the Company's common stock, and by Franklin Advisory Services, LLC, One Parker Plaza, 9<sup>th</sup> Floor, Fort Lee, NJ 07024, with respect to 3,196,714 of such shares of the Company's common stock.

#### **COST OF SOLICITATION**

The entire cost of solicitation of proxies by the Board of Directors will be borne by the Company. In addition to the use of the mails, proxies may be solicited by personal interview, facsimile, telephone, electronic communication and telegram by directors, officers and employees of the Company. The Company expects to reimburse brokers or other

persons for their reasonable out-of-pocket expenses in forwarding proxy material to beneficial owners.

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**SHAREHOLDER PROPOSALS**

In order for shareholder proposals submitted pursuant to Rule 14a-8 under the Securities Exchange Act of 1934 to be presented at the Company's 2009 annual meeting of shareholders and included in the Company's proxy statement and form of proxy relating to that meeting, such proposals must be submitted to the Secretary of the Company at the Company's principal offices in Batesville, Indiana not later than September 6, 2008.

In addition, the Company's Amended and Restated Code of By-laws provides that for business to be brought before a shareholders' meeting by a shareholder or for nominations to the Board of Directors to be made by a shareholder for consideration at a shareholders' meeting, notice thereof must be received by the Secretary of the Company at the Company's principal offices not later than 100 days prior to the anniversary of the immediately preceding annual meeting, or not later than October 31, 2008 for the 2009 annual meeting of shareholders. The notice must also provide certain information set forth in the Amended and Restated Code of By-laws.

February 12, 2008

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**Admission Ticket**

**Electronic Voting Instructions**

**You can vote by Internet or telephone!**

**Available 24 hours a day, 7 days a week!**

Instead of mailing your proxy, you may choose one of the two voting methods outlined below to vote your proxy. VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.

**Proxies submitted by the Internet or telephone must be received by 1:00 a.m., Central Time, on March 13, 2008.**

**Vote by Internet**

Log on to the Internet and go to

**www.investorvote.com**

Follow the steps outlined on the secured website.

Call toll free 1-800-652-VOTE (8683) within the United States, Canada & Puerto Rico any time on a touch tone telephone. There is **NO CHARGE** to you for the call.

Follow the instructions provided by the recorded message.

**Vote by telephone**

Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas.

x

**Special Meeting Proxy Card**

**IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION,**

**DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.**

**A Proposal to amend the Company s Amended and Restated Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. The Board of Directors recommends a vote FOR this Proposal.**

<b>For</b>	<b>Against</b>	<b>Abstain</b>
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**B Non-Voting Items**

**Change of Address** Please print your new address below.

**C Authorized Signatures** This section must be completed for your vote to be counted. **Date and Sign Below IMPORTANT: This proxy is solicited on behalf of the Board of Directors. Please mark, sign, date and return this proxy promptly in the enclosed envelope. When signing as attorney, executor, administrator, trustee, partner, officer or guardian, please give your full title. If shares are held jointly, all holders must sign the proxy. No postage is required if mailed in the United States.**

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Date (mm/dd/yyyy) date below.	Please print	Signature 1 within the box	Please keep signature within the box	Signature 2 within the box	Please keep signature within the box
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**IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION,  
DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.**

**Proxy Hillenbrand Industries, Inc.**

**Proxy for Special Meeting Of Shareholders To Be Held March 13, 2008**

**PROXY SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS**

The undersigned appoints Peter H. Soderberg and Patrick D. de Maynadier, or either of them, with full power of substitution, as proxies to vote all the shares of the undersigned of Hillenbrand Industries, Inc. (the Company ) at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006-7798, on March 13, 2008 at 10:00 a.m., local time (Eastern Time), and at any adjournments of the meeting, on the matter identified on the reverse.

**THE SHARES REPRESENTED BY THIS PROXY WILL BE VOTED AS DIRECTED BY THE UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS GIVEN, THE SHARES WILL BE VOTED FOR THE PROPOSAL TO AMEND THE COMPANY S AMENDED AND RESTATED ARTICLES OF INCORPORATION TO CHANGE THE NAME OF THE COMPANY.**

**This proxy may be revoked at any time before it is exercised.**

Please sign name and title exactly as shown on label on this proxy card.

(continued and to be signed on reverse side)