## ASHFORD HOSPITALITY TRUST INC

Form 8-K/A
June 30, 2006

## Table of Contents

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

FORM 8-K/A
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (date of earliest event reported): April 19, 2006
ASHFORD HOSPITALITY TRUST, INC.
(Exact name of registrant as specified in its charter)

| MARYLAND | 001-31775 | 86-1062192 |
| :---: | :---: | :---: |
| (State of Incorporation) | (Commission File Number) | (I.R.S. Employer |
|  |  | Identification Number) |

14185 Dallas Parkway, Suite 1100
Dallas, Texas
75254
(Address of principal executive (Zip code)
offices)
Registrant s telephone number, including area code: (972) 490-9600
Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
EXPLANATORY NOTE: Pursuant to Item 9.01 of Form 8-K, this Current Report on Form 8-K/A amends the Registrant s Current Report on Form 8-K for the event dated April 19, 2006, to include the historical financial statements and pro forma financial information required by Item 9.01 (a) and (b).

## Table of Contents

FORM 8-K/AINDEX
Item 2.01. Acquisition or Disposition of Assets ..... 3
Item 9.01. Financial Statements, Pro Forma Financial Information, and Exhibits ..... 4
a. W2001 PAC Realty Mezzanine, LLC (PwC)
Consolidated Financial Statements as of December 31, 2005, and for the year then ended5
Unaudited Interim Consolidated Financial Statements as of March 31, 2006 and the three months then ended ..... 17
b. W2001 PAC Realty Mezzanine, LLC (E\&Y)
Consolidated Financial Statements as of December 31, 2004 and 2003, and for the year ended December 31, 2004 and the period from August 1, 2003 (inception) to December 31, 2003 ..... 26
c. Pro Forma Financial Information (Unaudited) ..... 42
Pro Forma Consolidated Balance Sheet as of March 31, 2006 ..... 43
Pro Forma Consolidated Statement of Operations for the three months ended March 31, 2006 ..... 44
Pro Forma Consolidated Statement of Operations for the year ended December 31, 2005 ..... 45
d. Exhibits ..... 46
23.1 Consent of Independent Accountants (PricewaterhouseCoopers LLP)
23.2 Consent of Independent Registered Public Accounting Firm (Ernst \& Young LLP)
SIGNATURE ..... 47Consent of Independent AccountantsConsent of Independent Registered Public Accounting Firm

## Table of Contents

ITEM 2.01. ACQUISITION OR DISPOSITION OF ASSETS
On April 19, 2006, Ashford Hospitality Trust, Inc. (the Company ) completed the acquisition of the 338-room Pan Pacific San Francisco Hotel in San Francisco, California, for approximately $\$ 95.0$ million in cash from W2001 Pac Realty, L.L.C.
The Company is converting the hotel into a JW Marriott with re-branding and renovation costs expected to approximate $\$ 10.0$ million. Marriott International, Inc. will manage the hotel under a long-term incentive management agreement. The Company funded the acquisition from proceeds received from two credit facility draws of approximately $\$ 88.9$ million and $\$ 15.0$ million.

## Table of Contents

ITEM 9.01. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION, AND EXHIBITS
On April 19, 2006, Ashford Hospitality Trust, Inc. (the Company ) completed the acquisition of the 338-room Pan Pacific San Francisco Hotel in San Francisco, California, for approximately $\$ 95.0$ million in cash from W2001 Pac Realty, L.L.C. The consolidated financial statements included herein include the accounts and operations of the property owner, W2001 Pac Realty Mezzanine, L.L.C., which owns $100 \%$ of W2001 Realty, L.L.C., which are substantially the same as the financial statements of the hotel except for the inclusion of an asset management fee and other expense allocations totaling $\$ 67,000$ for the year ending December 31, 2005 incurred by W2001 Pac Realty Mezzanine, L.L.C. that are not representative of the hotel s operations.

## Table of Contents

W2001 PAC Realty
Mezzanine, LLC
Financial Statements
December 31, 2005

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

## Table of Contents

## Report of Independent Auditors

To the Members of
W2001 PAC Realty Mezzanine, LLC
In our opinion, the accompanying consolidated balance sheet and the related consolidated statements of operations, of changes in members capital, and of cash flows present fairly, in all material respects, the financial position of W2001 PAC Realty Mezzanine, LLC and its subsidiaries (the Company ) at December 31, 2005, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
/s/ PricewaterhouseCoopers LLP
San Francisco, CA
June 27, 2006

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Consolidated Balance Sheet <br> December 31, 2005

## Assets

Current assets
Cash and cash equivalents $\quad \$ 1,722,830$
Accounts receivable, net 4,316,434
Prepaid expenses
279,487
Total current assets $\quad 6,318,751$

Property and equipment
Building and improvements 30,705,717
Furniture, fixture, and equipment $\quad 12,858,873$
Less: accumulated depreciation $\quad(9,060,992)$
Total property and equipment 34,503,598
Restricted cash 1,465,635
Deferred financing costs, net 303,966
$\begin{array}{ll}\text { Other assets } & 83,182\end{array}$
Total assets \$42,675,132

## Liabilities and member s capital

Current liabilities
Accounts payable \$ 749,887
Accrued expenses 1,411,335
Advance deposits 171,359
$\begin{array}{ll}\text { Other liaNet cash used in investing activities } & \text { 269,833 }\end{array}$
Total current liabilities 2,602,414
Notes payable 37,500,000
Total liabilities 40,102,414
Members capital 2,572,718

Total liabilities and members capital \$42,675,132
The accompanying notes are an integral part of these financial statements.

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Consolidated Statement of Operations <br> Year Ended December 31, 2005

## Revenue

Room \$17,942,483
Food and beverage $\quad 5,987,431$
$\begin{array}{ll}\text { Other } & 1,537,471\end{array}$
$\begin{array}{ll}\text { Total revenues } & 25,467,385\end{array}$

## Direct operating costs and expenses

Room 5,731,128
Food and beverage $\quad 4,911,287$
Asset management 355,872
$\begin{array}{ll}\text { Management fees } & 811,606\end{array}$
Other $\quad 914,148$
$\begin{array}{ll}\text { Total direct operating cost and expenses } & 12,724,041\end{array}$

Indirect expenses
General and administrative 2,093,352
Utilities and maintenance 2,402,194
Marketing and advertising 1,649,624
Rent 1,381,746
Depreciation 3,934,542
Liability insurance 455,731
$\begin{array}{ll}\text { Property taxes } & \text { 793,063 }\end{array}$
$\begin{array}{ll}\text { Total operating expenses } & 25,434,293\end{array}$

Operating income 33,092

Other income
Interest income 40,024
$\begin{array}{ll}\text { Other income } & 2,292\end{array}$
$\begin{array}{ll}\text { Total other income } & 42,316\end{array}$

Other expenses
Interest expense
$(3,468,723)$

Total other expenses
$(3,468,723)$

Net loss
\$ $(3,393,315)$

The accompanying notes are an integral part of these financial statements.

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Consolidated Statement of Changes in Members Capital<br>Year Ended December 31, 2005

Balance, December 31, 2004

| Oxford <br> Lodging | Whitehall | Whitehall | Whitehall |  |
| :---: | :---: | :---: | :---: | :---: |
| SF | Parallel | Street | Employee | Total |
| $\$ 772,344$ | $\$ 3,950,983$ | $\$ 1,470,138$ | $\$ 522,568$ | $\$ 6,716,033$ |
|  |  | $(441,219)$ | $(164,175)$ | $(58,356)$ |

The accompanying notes are an integral part of these financial statements.
9

## Table of Contents

W2001 PAC Realty Mezzanine, LLCConsolidated Statement of Cash FlowsYear Ended December 31, 2005
Cash flows from operating activities
Net loss\$ $(3,393,315)$
Adjustments to reconcile net loss to net cash used in operating activities Depreciation ..... 3,934,542
Amortization of deferred financing costs ..... 303,966
Changes in operating assets and liabilities
Accounts receivable ..... 960,071
Prepaid expenses ..... 105,322
Other assets ..... 3,424
Accounts payable ..... $(154,811)$
Advance deposits$(19,811)$
Accrued expenses and other liabilities ..... 430,149
Net cash provided by operating activities ..... 2,169,537
Cash flows from investing activities
Refund of purchase price from seller ..... 310,579
Additions to property and equipment ..... $(696,812)$
Net change in restricted cash ..... $(350,750)$
Net cash used in investing activities ..... $(736,983)$
Cash flows used in financing activities
Distributions to members ..... $(750,000)$
Net cash used in investing activities ..... $(750,000)$
Net increase in cash and cash equivalents ..... 682,554
Cash and cash equivalents at beginning of year ..... 1,040,276
Cash and cash equivalents at end of year ..... \$ 1,722,830
Supplemental disclosure of cash flow informationCash paid for interest\$ 3,122,440
Supplemental disclosure of noncash investing informationReduction of basis in property and equipment related to prior guarantees from original seller2,689,421The accompanying notes are an integral part of these financial statements.

## Table of Contents

W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements
December 31, 2005

1. Description of Business and Summary of Significant Accounting Policies

## Description of Business

Whitehall Street Global Real Estate Limited Partnership 2001 ( Whitehall Street ), Whitehall Parallel Global Real Estate Limited Partnership 2001 ( Whitehall Parallel ), Whitehall Street Global Employee Fund 2001, L.P. ( Whitehall Employee ), and Oxford Lodging SF, LLC ( Oxford Lodging ) (collectively, the Equity Members ) formed W2001 PAC Realty, LLC, a Delaware limited liability company ( Property Owner ), on August 1, 2003. On December 29, 2003, the Equity Members assigned $100 \%$ of their membership interest in the Property Owner to W2001 PAC Realty Mezzanine, LLC (the Company ).

The Property Owner, which is consolidated into the Company, is the owner of real property located at 500 Post Street, San Francisco, CA 94102, commonly known as the Pan Pacific Hotel San Francisco (the Hotel ), together with all buildings and improvements situated thereon and all related personal property, fixtures, and equipment (collectively, the Property ).

The Company was formed solely to (i) acquire, own, finance, manage, maintain, operate, improve, develop, lease, market, refinance, and sell the Hotel and (ii) engage in any and all activities necessary or incidental to the foregoing.

## Basis of Accounting

The accompanying consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States ( U.S. GAAP ). The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein. Actual results could differ from those estimates.

## Cash and Cash Equivalents

The Company considers all liquid, temporary cash investments with maturities of three months or less at the date of purchase to be cash equivalents.

## Restricted Cash

In accordance with the management agreement with the Pan Pacific Hotels and Resorts of America Inc. (the Management Company ), the Company is required to maintain a replacement reserve fund for the purpose of replacements to, and additions of, property improvements, adjacent grounds, furniture, fixtures, and equipment. The replacement reserve fund is funded with an amount equal to $4 \%$ of Gross Revenues, as defined, on a monthly basis. The balance in the replacement reserve fund at December 31, 2005 was $\$ 1,265,618$.

In accordance with mezzanine loan agreement with LSIF Funding ( LSIF ), the Company is required to set funds aside in a reserve account (the Renovation Reserve ) in order to ensure that funds will be
available to cover the costs of: the conversion of a penthouse suite into a meeting room, the conversion of the gift shop into a business center, and an increase in the number of rooms in the hotel. The balance in the Renovation Reserve fund at December 31, 2005 was $\$ 200,017$ (Note 2).

Table of Contents<br>W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements<br>December 31, 2005<br>Property and Equipment

Building and improvements, fixtures, furniture, and equipment are stated at cost. The cost of additions, alterations, and improvements is capitalized. Expenditures for repairs and maintenance are expensed as incurred.

Depreciation is computed on the straight-line basis over the following estimated useful lives:

|  | 39 |
| :--- | :---: |
| Building and improvements | years |
| Furniture and equipment | 5 years |
| Fixtures | 7 years |

Construction in progress totaling $\$ 228,134$ is included in building and improvements. Construction in progress represents renovations to the Hotel and is capitalized as the costs are incurred.

Renovation projects are generally less than six months in duration, and the Hotel remains fully operational while renovations occur. Upon completion of the renovations, the assets are depreciated according to the Company s policy.

The seller has guaranteed certain operations of the Hotel for ten years. The Company considers any amounts received or receivable under this agreement as refunds of contingent consideration and presents such amounts as a reduction in the purchase price as earned.

## Deferred Financing Costs

Financing costs incurred in connection with the issuance of notes payable are deferred and amortized using the straight-line method over the contractual lives of the related notes payable, which approximates the effective-interest method. Amortization expense related to the deferred financing costs was $\$ 303,966$ for the year ended December 31, 2005.

## Other Assets

Other assets consist primarily of Hotel liquor license and inventories and are stated at the lower of cost or market value. Cost is determined using first-in, first out method.

## Revenue Recognition

Room revenues are recognized when the services have been rendered. Revenue from the sale of food and beverage is recognized when the items have been delivered.

## Accounts Receivable

Accounts receivable, which primarily represent amounts due from hotel guests, are presented net of allowances, which were not material at December 31, 2005. The Company regularly reviews the collectibility of its accounts receivable and adjusts allowance for doubtful accounts accordingly, generally ranging from $25 \%, 50 \%$ or $100 \%$ for balances over 91 to 180 days outstanding.

Impairment of Long-Lived Assets

In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company evaluates its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. No such impairment losses have been recognized to date.

Table of Contents
W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements
December 31, 2005

## Marketing and Advertising Expenses

Marketing and advertising costs are expensed as incurred. The Company incurred marketing and advertising costs of $\$ 1,649,624$ for the year ended December 31, 2005.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

## Income Taxes

The Company has elected to be taxed as a partnership, and accordingly, records no income taxes. The members are individually responsible for reporting their shares of the Company $s$ taxable income or loss on their income tax returns.

Certain transactions of the Company may be subject to accounting methods for income tax purposes that differ from the accounting methods used in preparing these financial statements in accordance with U.S. GAAP. Accordingly, the net income or loss of the Company and the resulting balances in the members capital accounts reported for income tax purposes may differ from the balances reported for those same items in the accompanying consolidated financial statements.

## New Accounting Pronouncement

In March 2005, the FASB issued Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations an interpretation of FASB Statement No. 143 ( FIN 47 ). FIN 47 clarifies that the term conditional asset retirement obligation as used in FASB Statement No. 143, Accounting for Asset Retirement Obligations, refers to a legal obligation to perform an asset retirement activity in which the timing and (or) method of settlement are conditional on a future event that may or may not be within the control of the entity. The obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and (or) method of settlement. Thus, the timing and (or) method of settlement may be conditional on a future event. Accordingly, an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be reasonably estimated. FIN 47 is effective for the fiscal year ending December 31, 2005. The adoption of FIN 47 did not have a material impact on the Company s financial position, results of operations or cash flows.

## 2. Notes Payable

On December 29, 2003, the Company entered into a debt agreement ( Senior Loan ) with Société Générale for $\$ 25,000,000$. The Senior Loan bears interest at the Adjusted Base Rate or LIBOR plus 250 basis points at the Company s discretion. The Adjusted Base Rate is equal to the greater of a rate publicly announced by Société Générale or the U.S. Federal Funds Rate plus 50 basis points. The Company has elected the LIBOR option, bearing interest at $5.95 \%$ as of December 31, 2005. The Senior Loan requires monthly payments of interest only. The

Senior Loan matures on December 31, 2006, and is extendable for two separate 12-month periods if certain qualifications are met. The Senior Loan is collateralized by the Hotel.

Table of Contents
W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements
December 31, 2005
On December 29, 2003, the Company entered into a loan agreement with LSIF Funding LTD, ( LSIF ) for $\$ 12,500,000$. The LSIF note bears interest of $10 \%$ plus the greater of $2.5 \%$ or LIBOR. As of December 31, 2005, the LSIF note bore interest at $13.45 \%$. The LSIF note requires monthly payments of interest only until maturity on December 29, 2006 at which time all outstanding principal and accrued interest are due. The loan may be repaid without penalty beginning on June 30, 2006. The LSIF note may be extended for two additional one-year periods upon payment of an extension fee equal to $0.25 \%$ of the outstanding loan balance and is collateralized by capital of the members in the Company. The loan can be repaid without penalty beginning on June 30, 2006.

Both notes were paid in full when the Property was sold and closed escrow on April 19, 2006 (Note 7).

## 3. Ground Lease

The Company leases land under a noncancelable operating lease, which extends through 2083. Every five years since the commencement date of the lease (January 15, 1984), the minimum base rent is increased using a factor of the consumer price index ( CPI ). The CPI increase is calculated by dividing the October CPI immediately preceding the January rate change by the CPI five years prior. This CPI factor is multiplied by the previous minimum base rent to arrive at the new minimum base rent. The most recent minimum base rent adjustment occurred in January 2004 to an annual rent of $\$ 1,340,500$. The next rent increase will occur on January 2009.

Minimum future rental commitments under the Company s noncancelable ground lease for the next five years and thereafter as of December 31, 2005, are as follows:

## Year ending December 31

2006 \$ 1,340,500
2007 1,340,500
2008
1,340,500
2009
1,340,500
2010
1,340,500
Thereafter
97,856,500
In addition to the minimum base rent, the lease agreement also requires an annual payment equal to $3.25 \%$ of the net operating income ( NOI ) plus shortfalls from the guaranteed NOI as designated in the management agreement, if any, achieved by the Hotel. As of December 31, 2005, the Company accrued rent expense in connection with the guaranteed NOI of $\$ 146,250$ in accrued expenses in the accompanying consolidated balance sheet.

Table of Contents
W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements
December 31, 2005
4. The LLC Agreement

## Capital Contributions

The members have the following interests in the Company:

| Whitehall Street | $21.89 \%$ |
| :--- | ---: |
| Whitehall Parallel | $58.8292 \%$ |
| Whitehall Employee | $7.7808 \%$ |
| Oxford Lodging | $11.5 \%$ |

The capital contribution funded to the Property Owner prior to the formation of the Company will for all purposes be deemed to have been funded to the Company on such date.

As defined by the LLC Agreement, each equity member shall make advances to the Company within 20 days following an advance notice issued when the Company requires additional capital to pay project costs and other costs incurred in the ordinary course of business.

## Distributions of Available Cash

Whitehall Parallel, on behalf of the Company, as stated below, shall make distributions of available cash to the Equity Members within sixty (60) days after the end of each quarter of each fiscal year. Any Company loan shall be repaid in full prior to any distributions of available cash.

Available cash shall be distributed to the Equity Members in the following order of priority:
(a) First, to the Equity Members, in accordance with their relative percentage interests, until each member has received, on a cumulative basis, a fifteen percent (15\%) internal rate of return on its capital contributions;
(b) Second, ten percent ( $10 \%$ ) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their Company percentages, until each member has received, on a cumulative basis, a twenty percent $(20 \%)$ internal rate of return on its capital contributions;
(c) Third, twenty-three percent (23\%) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their ownership percentages, until each member has received, on a cumulative basis, a thirty percent ( $30 \%$ ) internal rate of return on its capital contributions; and
(d) Fourth, thirty-five percent (35\%) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their ownership percentage.
A distribution of return of capital of $\$ 750,000$ was made on August 1, 2005, following the renovation completion and release of renovation funds from the reserve.

## Allocations of Profits and Losses

The Equity Members will be the only members of the Company that have any interest in the profits, losses, and capital of the Company. Profits and losses shall be allocated among the Equity Members in proportion to their Company ownership percentages.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

Table of Contents
W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements
December 31, 2005
5. Management Agreement With Pan Pacific Hotels and Resorts of America Inc.

The Company acquired the Hotel from Tokyu Corporation, a Japanese corporation, and San Francisco 109, Inc., a California corporation and a subsidiary of Tokyu Corporation (collectively, the Seller ) effective August 1, 2003. As a condition of the acquisition, the Company entered into a management agreement with Pan Pacific Hotels \& Resorts America Inc., (the Management Company or the Manager ), which is an indirect subsidiary of Tokyu Corporation, for the operation, management, maintenance, and marketing of the Hotel. The term of the management agreement is 10 years (ending December 31, 2012). Under the agreement, the Management Company manages the Hotel for a management fee equal to ten percent (10\%) of the gross operating profit, as defined, and charges a marketing fee equal to one and one-half percent $(1.5 \%)$ of the gross room revenue, as defined. During the first two years, one-half of the marketing fees was dedicated to the exclusive marketing of the Hotel.

Under the agreement, the Management Company is required to fund the shortfall between the minimum required net operating income and actual net operating income, both as defined by the management agreement, for the first five years of the management agreement. For the remaining five years of the management agreement, the Management Company is only required to fund the shortfall to the extent of their management and marketing fees. The shortfall totaled $\$ 785,878$ for the year ended December 31, 2005. The Management Company instructed the Company to draw from their $\$ 3$ million Letter of Credit ( LOC ) to fund the 2005 NOI shortfall amount. This triggered a clause in the management which entitled the Company to draw down on the remaining balance of the LOC, which it did in March 2006.

Also under the Management Agreement, the Company has the right to terminate such agreement if the Management Company instructs the Company to draw on a letter of credit to fund any shortfalls and such shortfall exceeds $10 \%$ of the Minimum Required NOI, as defined. These conditions existed in 2005 and, accordingly, the Company exercised its right to terminate the Management Agreement, effective February 13, 2006. The portion of the draw on the letter of credit which relates to this contract termination provision of $\$ 2,214,122$ is reflected as a further reduction in property and equipment in the accompanying consolidated balance sheet.

## 6. Related-Party Transactions

The Company has retained Oxford Lodging Advisory \& Investment Group, LLC ( Oxford LLC ), an affiliate of Oxford Lodging, to perform asset management and development services for a fee equal to $1.5 \%$ of gross revenues as defined in the agreement. The Company incurred asset management fees of $\$ 355,872$ to Oxford LLC for the year ended December 31, 2005, which are reflected in the accompanying consolidated statement of operations. Owner has also retained the Manager to perform various development services in connection with the renovation project and was paid a development fee in the amount of $4 \%$ of the renovation project cost for the development period not to exceed $\$ 110,000$.

## 7. Subsequent Events

On April 19, 2006, the Company sold the Hotel to Ashford Hospitality Trust, Inc. for cash proceeds of \$95,000,000.

## Table of Contents

W2001 PAC Realty
Mezzanine, LLC
Unaudited Financial Statements
As of March 31, 2006 and December 31, 2005 and for Three Months Periods Ended March 31, 2006 and 2005

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC

Unaudited Consolidated Balance Sheets
March 31, 2006 and December 31, 2005
2006
2005

## Assets

| Current assets |  |  |
| :--- | ---: | ---: |
| Cash and cash equivalents | $\$ 2,309,099$ | $\$ 1,722,830$ |
| Accounts receivable, net | $1,661,738$ | $4,316,434$ |
| Prepaid expenses | 165,200 | 279,487 |
|  |  |  |
| Total current assets | $4,136,037$ | $6,318,751$ |

Property and equipment

| Building and improvements | $30,554,133$ | $30,705,717$ |
| :--- | ---: | ---: |
| Furniture, fixture, and equipment | $13,081,872$ | $12,858,873$ |
| Less: accumulated depreciation | $(10,051,645)$ | $(9,060,992)$ |
| Total property and equipment | $33,584,360$ | $34,503,598$ |
|  |  |  |
| Restricted cash | $1,676,766$ | $1,465,635$ |
| Deferred financing costs, net | 227,974 | 303,966 |
| Other assets | 69,398 | 83,182 |

Total assets
\$ 39,694,535 \$ 42,675,132

Liabilities and Member s(Deficit) Capital

| Current liabilities |  |  |
| :--- | ---: | ---: |
| Accounts payable | 430,294 | $\$ 49,887$ |
| Accrued expenses | $1,357,185$ | $1,411,335$ |
| Advance deposits | 372,091 | 171,359 |
| Other liabilities | 500,236 | 269,833 |
| Total current liabilities | $2,659,806$ | $2,602,414$ |
| Notes payable | $37,500,000$ | $37,500,000$ |
| Total liabilities | $40,159,806$ | $40,102,414$ |
| Members (deficit) capital | $(465,271)$ | $2,572,718$ |
| Total liabilities and members | (deficit) capital | $\$ 39,694,535$ |

The accompanying notes are an integral part of these financial statements.

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Unaudited Consolidated Statements of Operations <br> Three-Month Periods Ended March 31, 2006 and 2005

| Income from discontinued operations | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |
| :--- | ---: | ---: |
| Revenue |  |  |
| Room | $\$ 4,425,994$ | $\$ 3,908,687$ |
| Food and beverage | $1,341,072$ | $1,492,369$ |
| Other | 301,971 | 395,776 |
|  |  |  |
| Total revenues | $6,069,037$ | $5,796,832$ |
|  |  |  |
| Direct operating costs and expenses |  |  |
| Room | $1,339,815$ | $1,380,555$ |
| Food and beverage | $1,206,719$ | $1,242,087$ |
| Asset management | 77,142 | 87,346 |
| Management fees | 181,605 | 157,384 |
| Other | 100,373 | 270,429 |
|  | $2,905,654$ | $3,137,801$ |
| Total direct operating cost and expenses |  |  |
|  |  |  |
| Indirect expenses | 589,480 | 406,048 |
| General and administrative | 591,106 | 569,954 |
| Utilities and maintenance | 443,297 | 364,736 |
| Marketing and advertising | 307,561 | 308,874 |
| Rent | 990,653 | 978,611 |
| Depreciation | 107,853 | 119,599 |
| Liability insurance | 204,717 | 195,684 |
| Property taxes |  |  |
|  | $6,140,321$ | $6,081,307$ |
| Total operating expenses | $(71,284)$ | $(284,475)$ |
| Operating loss |  |  |

Other income
Interest income 12,288
Other income

Other expenses
Interest expense
$(969,106)$
Table of Contents ..... 24

The accompanying notes are an integral part of these financial statements.

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC

Unaudited Statements of Changes in Members (Deficit) Capital Three-Month Period Ended March 31, 2006

|  | Oxford <br> Lodging | Whitehall | Whitehall | Whitehall |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
|  | SF |  |  |  |  |  |

The accompanying notes are an integral part of these financial statements.

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Unaudited Consolidated Statements of Cash Flows <br> Three-Month Periods Ended March 31, 2006 and 2005



The accompanying notes are an integral part of these financial statements.

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Unaudited Consolidated Financial Statements<br>March 31, 2006 and 2005

1. Description of Business and Summary of Significant Accounting Policies

## Description of Business

Whitehall Street Global Real Estate Limited Partnership 2001 ( Whitehall Street ), Whitehall Parallel Global Real Estate Limited Partnership 2001 ( Whitehall Parallel ), Whitehall Street Global Employee Fund 2001, L.P. ( Whitehall Employee ), and Oxford Lodging SF, LLC ( Oxford Lodging ) (collectively, the Equity Members ) forme W2001 PAC Realty, LLC, a Delaware limited liability company ( Property Owner ), on August 1, 2003. On December 29, 2003, the Equity Members assigned $100 \%$ of their membership interest in the Property Owner to W2001 PAC Realty Mezzanine, LLC (the Company ).

The Property Owner, which is consolidated into the Company, is the owner of real property located at 500 Post Street, San Francisco, CA 94102, commonly known as the Pan Pacific Hotel San Francisco (the Hotel ), together with all buildings and improvements situated thereon and all related personal property, fixtures, and equipment (collectively, the Property ).

The Company was formed solely to (i) acquire, own, finance, manage, maintain, operate, improve, develop, lease, market, refinance, and sell the Hotel and (ii) engage in any and all activities necessary or incidental to the foregoing.

## 2. Basis of Accounting

The consolidated financial statements presented herein have been prepared in accordance with the accounting principles generally accepted in the United States of America ( GAAP ) for interim financial information and in accordance with the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements do not include certain information and disclosures required by GAAP for complete financial statements and as described in the Company s 2005 consolidated financial statements. However, in the opinion of management, all adjustments, consisting of normal recurring adjustments and accruals, considered necessary for a fair presentation have been included. These consolidated financial statements should be read in conjunction with the notes to consolidated financial statements which appear in that report.

## 3. Significant Accounting Policies Summary

## Principles of Consolidation

The Company s consolidated financial statements include the Company and its wholly-owned subsidiary. All significant intercompany accounts and transactions among the consolidated entities have been eliminated in these consolidated financial statements.

## Restricted Cash

In accordance with the management agreement with the Pan Pacific Hotels and Resorts of America Inc. (the Management Company ), the Company is required to maintain a replacement reserve fund for the purpose of replacements to, and additions of, property improvements, adjacent grounds, furniture, fixtures, and equipment. The replacement reserve fund is funded with an amount equal to $4 \%$ of Gross Revenues, as defined, on a monthly basis.

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Notes to Unaudited Consolidated Financial Statements <br> March 31, 2006 and 2005

In accordance with mezzanine loan agreement with LSIF Funding ( LSIF ), the Company is required to set funds aside in a reserve account (the Renovation Reserve ) in order to ensure that funds will be available to cover the costs of: the conversion of a penthouse suite into a meeting room, the conversion of the gift shop into a business center, and an increase in the number of rooms in the hotel.

These funds have been refunded back to the Company subsequently due to the sale of the Hotel (Note 6).

## Property and Equipment

Building and improvements, fixtures, furniture, and equipment are stated at cost. The cost of additions, alterations, and improvements is capitalized. Expenditures for repairs and maintenance are expensed as incurred.
Depreciation is computed on the straight-line basis over the following estimated useful lives:

|  | 39 |
| :--- | :---: |
| Building and improvements | years |
| Furniture and equipment | 5 years |
| Fixtures | 7 years |
| Deferred Financing Costs |  |

Financing costs incurred in connection with the issuance of notes payable are deferred and amortized using the straight-line method over the contractual lives of the related notes payable, which approximates the effective-interest method.

## Revenue Recognition

Room revenues are recognized when the services have been rendered. Revenue from the sale of food and beverage is recognized when the items have been delivered.

## Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivables, which primarily represent amounts due from hotel guests, are presented net of allowances. The Company regularly reviews the collectibility of its accounts receivable and adjusts allowance for doubtful accounts accordingly, generally ranging from $25 \%, 50 \%$ and $100 \%$ for balances over 91 to 180 days outstanding.

## Impairment of Long-Lived Assets

In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company evaluates its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. No such impairment losses have been recognized to date.

## Discontinued Operations

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

The Company reports real estate dispositions as discontinued operations separately as prescribed under the provisions of Statement of Financial Accounting Standard ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. Beginning in 2006, the Company reported operating results attributable to discontinued operations and the applicable gain or loss on

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC

Notes to Unaudited Consolidated Financial Statements
March 31, 2006 and 2005
dispositions of real estate separately. Property held for sale is stated at the lower of cost or estimated fair value less costs to sell and income or loss attributable to these properties is included in discontinued operations.

## Marketing and Advertising Expenses

Marketing and advertising costs are expensed as incurred.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

## Income Taxes

The Company is not a taxpaying entity, and accordingly, records no income taxes. The members are individually responsible for reporting their shares of the Company s taxable income or loss on their income tax returns.

Certain transactions of the Company may be subject to accounting methods for income tax purposes that differ from the accounting methods used in preparing these financial statements in accordance with U.S. GAAP. Accordingly, the net income or loss of the Company and the resulting balances in the members capital accounts reported for income tax purposes may differ from the balances reported for those same items in the accompanying consolidated financial statements.

## 4. Notes Payable

On December 29, 2003, the Company entered into a debt agreement ( Senior Loan ) with Société Générale for $\$ 25,000,000$. The Senior Loan bears interest at the Adjusted Base Rate or LIBOR plus 250 basis points at the Company s discretion. The Adjusted Base Rate is equal to the greater of a rate publicly announced by Société Générale or the U.S. Federal Funds Rate plus 50 basis points. The Company has elected the LIBOR option, bearing interest at $7.30 \%$ and $5.95 \%$ as of March 31, 2006 and December 31, 2005, respectively. The Senior Loan requires monthly payments of interest only. The Senior Loan matures on December 31, 2006, and is extendable for two separate 12 -month periods if certain qualifications are met. The Senior Loan is collateralized by the Hotel.

On December 29, 2003, the Company entered into a loan agreement with LSIF Funding LTD, ( LSIF ) for $\$ 12,500,000$. The LSIF note bears interest of $10 \%$ plus the greater of $2.5 \%$ or LIBOR. As of March 31, 2006 and December 31, 2005, the LSIF note bore interest at $14.63 \%$ and $13.45 \%$, respectively. The LSIF note requires monthly payments of interest only until maturity on December 29, 2006 at which time all outstanding principal and accrued interest are due. The loan may be repaid without penalty beginning on June 30, 2006. The LSIF note may be extended for two additional one-year periods upon payment of an extension fee equal to $0.25 \%$ of the outstanding loan balance and is collateralized by capital of the members in the Company. The loan can be repaid without penalty beginning on June 30, 2006.

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Notes to Unaudited Consolidated Financial Statements <br> March 31, 2006 and 2005

Both notes were paid in full when the Property was sold and closed escrow on April 19, 2006 (Note 6). In conjunction with this transaction, a prepayment penalty of $\$ 443,295$ was incurred and paid.

## 5. Management Agreement With Pan Pacific Hotels and Resorts of America Inc.

The Company acquired the Hotel from Tokyu Corporation, a Japanese corporation, and San Francisco 109, Inc., a California corporation and a subsidiary of Tokyu Corporation (collectively, the Seller ) effective August 1, 2003. As a condition of the acquisition, the Company entered into a management agreement with Pan Pacific Hotels \& Resorts America Inc., (the Management Company or the Manager ), which is an indirect subsidiary of Tokyu Corporation, for the operation, management, maintenance, and marketing of the Hotel. The term of the management agreement is 10 years (ending December 31, 2012). Under the agreement, the Management Company manages the Hotel for a management fee equal to ten percent $(10 \%)$ of the gross operating profit, as defined, and charges a marketing fee equal to one and one-half percent (1.5\%) of the gross room revenue, as defined. During the first two years, one-half of the marketing fees was dedicated to the exclusive marketing of the Hotel.

Under the agreement, the Management Company is required to fund the shortfall between the minimum required net operating income and actual net operating income, both as defined by the management agreement, for the first five years of the management agreement. For the remaining five years of the management agreement, the Management Company is only required to fund the shortfall to the extent of their management and marketing fees. The shortfall totaled $\$ 785,878$ and for the year ended December 31, 2005. The Management Company instructed the Company to draw from their $\$ 3$ million Letter of Credit ( LOC ) to fund the 2005 NOI shortfall amount. This triggered a clause in the management which entitled the Company to draw down on the remaining balance of the LOC, which it did in March 2006.

Also under the Management Agreement, the Company has the right to terminate such agreement if the Management Company instructs the Company to draw on a letter of credit to fund any shortfalls and such shortfall exceeds $10 \%$ of the Minimum Required NOI, as defined. These conditions existed in 2005 and, accordingly, the Company exercised its right to terminate the Management Agreement, effective February 13, 2006; however, the Company requested the Manager continue to operate the Hotel in accordance with the Management Agreement during the Transition Period, as defined (Note 6). The Company considers any amounts received or receivable under the guarantee or termination provisions of the management contract as refunds of contingent consideration and presents such amounts as a reduction in the purchase price. During the quarter ended March 31, 2006, $\$ 2,689,421$ was received from the seller under the guarantee provisions which reduced long-lived assets accordingly.

## 6. Subsequent Events

On April 19, 2006, the Company sold the Hotel to Ashford Hospitality Trust, Inc. for cash proceeds of $\$ 95,000,000$, which subsequently closed escrow on April 19, 2006.

## Table of Contents

Consolidated Financial Statements
W2001 PAC Realty Mezzanine, LLC
For the year ended December 31, 2004, and for the period from August 1, 2003
(inception), through December 31, 2003
with Report of Independent Auditors

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Consolidated Financial Statements<br>For the year ended December 31, 2004, and for the period<br>from August 1, 2003 (inception), through December 31, 2003<br>Contents

Report of Independent Auditors ..... 28
Audited Financial Statements
Consolidated Balance Sheets ..... 29
Consolidated Statements of Operations ..... 30
Consolidated Statements of Members Capital ..... 31
Consolidated Statements of Cash Flows ..... 32
Notes to Consolidated Financial Statements ..... 33

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

## Table of Contents

## Report of Independent Auditors

The Members of W2001 PAC Realty Mezzanine, LLC
We have audited the accompanying consolidated balance sheets of W2001 PAC Realty Mezzanine, LLC (the Company ) as of December 31, 2004 and 2003, and the related consolidated statements of operations, members capital, and cash flows for the year ended December 31, 2004, and for the period from August 1, 2003 (inception), through December 31, 2003. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company s internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of W2001 PAC Realty Mezzanine, LLC as of December 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for the year ended December 31, 2004, and for the period from August 1, 2003 (inception), through December 31, 2003, in conformity with accounting principles generally accepted in the United States.
/s/ Ernst \& Young LLP
February 24, 2005

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Consolidated Balance Sheets

$2004{ }^{\text {December } 31} 2003$

Assets

| Cash and cash equivalents | $\$ 1,040,276$ | $\$ 486,170$ |
| :--- | ---: | ---: |
| Restricted cash | $1,114,885$ | $3,868,659$ |
| Accounts receivable, net | $2,587,084$ | $1,899,410$ |
| Prepaid expenses | 384,809 | 541,354 |
| Property and equipment: |  |  |
| Building and improvements | $33,416,913$ | $34,767,089$ |
| Furniture, fixtures, and equipment | $12,450,865$ | $10,197,259$ |
|  | $45,867,778$ | $44,964,348$ |
| Accumulated depreciation | $(5,126,450)$ | $(1,395,632)$ |
|  | $40,741,328$ | $43,568,716$ |
|  |  | 607,932 |
| Deferred financing costs, net | 86,606 | 911,898 |
| Other assets | $\$ 46,562,920$ | $\$ 51,390,432$ |

## Liabilities and members capital

| Notes payable | $\$ 37,500,000$ | $\$ 37,500,000$ |
| :--- | ---: | ---: |
| Accounts payable | 904,698 | 776,789 |
| Accrued expenses | 776,314 | 890,744 |
| Advance deposits | 191,170 | 320,584 |
| Other liabilities | 474,705 | 198,459 |
| Total liabilities | $39,846,887$ | $39,686,576$ |
| Members capital | $6,716,033$ | $11,703,856$ |
| Total liabilities and members | capital | $\$ 46,562,920$ |
|  |  | $\$ 51,390,432$ |

See accompanying notes.

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Consolidated Statements of Operations

|  |  | ear ended cember 31, 2004 | Period from August 1, 2003 (inception), through December 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |
| Room | \$ | 16,091,284 | \$ | 6,379,054 |
| Food and beverage |  | 5,598,115 |  | 2,340,784 |
| Other |  | 1,564,734 |  | 618,126 |
| Total revenues |  | 23,254,133 |  | 9,337,964 |
| Direct operating cost and expenses: |  |  |  |  |
| Room |  | 5,546,473 |  | 2,192,133 |
| Food and beverage |  | 4,918,937 |  | 2,050,314 |
| Other |  | 1,031,276 |  | 389,848 |
| Total direct operating cost and expenses |  | 11,496,686 |  | 4,632,295 |
| Income before indirect expenses and other expenses |  | 11,757,447 |  | 4,705,669 |
| Indirect expenses: |  |  |  |  |
| General and administrative |  | 2,163,170 |  | 1,838,652 |
| Asset management and development services fees |  | 439,412 |  | 140,070 |
| Management fees |  | 573,103 |  | 240,955 |
| Property management |  | 2,379,647 |  | 964,077 |
| Marketing and advertising |  | 1,764,125 |  | 529,716 |
| Rent |  | 1,401,546 |  | 505,721 |
| Liability insurance |  | 533,270 |  | 245,340 |
| Property taxes |  | 921,439 |  | 326,348 |
| Total indirect expenses |  | 10,175,712 |  | 4,790,879 |
| Income (loss) before other expenses |  | 1,581,735 |  | $(85,210)$ |
| Other expenses: |  |  |  |  |
| Interest expense, net |  | $(2,578,941)$ |  | $(931,749)$ |
| Depreciation and amortization |  | $(4,072,521)$ |  | $(1,395,632)$ |
| Loss on disposal of furniture, fixtures and equipment |  | $(168,096)$ |  |  |
| Total other expenses |  | $(6,819,558)$ |  | $(2,327,381)$ |
| Net loss | \$ | $(5,237,823)$ | \$ | $(2,412,591)$ |

## Table of Contents

|  | W2001 PAC Realty Mezzanine, LLC |  |  | Whitehall | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated Statements of Members Capital |  |  |  |  |
|  | Oxford Lodging SF | Whitehall Parallel | Whitehall Street |  |  |
| Balances at August 1, 2003 | \$ | \$ | \$ | \$ | \$ |
| Capital contributions | 1,623,392 | 8,304,587 | 3,090,088 | 1,098,380 | 14,116,447 |
| Net loss | $(277,448)$ | $(1,419,308)$ | $(528,116)$ | $(187,719)$ | $(2,412,591)$ |
| Balances at December 31, 2003 | 1,345,944 | 6,885,279 | 2,561,972 | 910,661 | 11,703,856 |
| Capital contributions | 258,750 | 1,323,657 | 492,525 | 175,068 | 2,250,000 |
| Distributions | $(230,000)$ | $(1,176,584)$ | $(437,800)$ | $(155,616)$ | $(2,000,000)$ |
| Net loss | $(602,350)$ | $(3,081,369)$ | $(1,146,559)$ | $(407,545)$ | $(5,237,823)$ |
| Balances at December 31, 2004 | \$ 772,344 | \$ 3,950,983 | \$ 1,470,138 | \$ 522,568 | \$ 6,716,033 |

See accompanying notes.

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Consolidated Statements of Cash Flows

|  |  | Year ended <br> December <br> 31, <br> 2004 | Period from August 1, 2003 <br> (inception), through <br> December 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |  |
| Net loss | \$ | $(5,237,823)$ | \$ | $(2,412,591)$ |
| Adjustments to reconcile net loss to net cash used in operating activities: |  |  |  |  |
| Depreciation and amortization |  | 4,072,521 |  | 1,395,632 |
| Loss on disposal of furniture, fixtures and equipment |  | 168,096 |  |  |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | $(687,674)$ |  | $(1,899,410)$ |
| Prepaid expenses |  | 156,545 |  | $(541,354)$ |
| Other assets |  | 27,619 |  | $(114,225)$ |
| Accounts payable |  | 127,909 |  | 776,789 |
| Advance deposits |  | $(129,414)$ |  | 320,584 |
| Accrued expenses and other liabilities |  | 439,318 |  | 1,089,203 |
| Net cash used in operating activities |  | $(1,062,903)$ |  | (1,385,372) |
| Investing activities |  |  |  |  |
| Additions to building and improvements |  |  |  | $(34,941,600)$ |
| Adjustments to building and improvements |  | 2,010,577 |  | 174,511 |
| Additions to furniture, fixtures and equipment |  | $(3,397,342)$ |  | $(10,197,259)$ |
| Increase in restricted cash |  | 2,753,774 |  | $(3,868,659)$ |
| Net cash provided by (used in) investing activities |  | 1,367,009 |  | $(48,833,007)$ |
| Financing activities |  |  |  |  |
| Capital contributions from members |  | 2,250,000 |  | 14,116,447 |
| Distributions to members |  | $(2,000,000)$ |  |  |
| Deferred financing costs |  |  |  | $(911,898)$ |
| Proceeds from bridge loan |  |  |  | 37,500,000 |
| Repayment of bridge loan |  |  |  | $(37,500,000)$ |
| Proceeds from notes payable |  |  |  | 37,500,000 |
| Net cash provided by financing activities |  | 250,000 |  | 50,704,549 |
| Net increase in cash and cash equivalents |  | 554,106 |  | 486,170 |
| Cash and cash equivalents at beginning of period |  | 486,170 |  |  |
| Cash and cash equivalents at end of period | \$ | 1,040,276 | \$ | 486,170 |

## Supplemental disclosure of cash flow information

Cash paid for interest

Supplemental schedule of noncash operating activities
Adjustment to liabilities assumed through the acquisition of the Hotel
\$ 2,584,299 \$ 930,197

See accompanying notes.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements<br>December 31, 2004

## 1. Description of Business and Summary of Significant Accounting Policies Description of Business

Whitehall Street Global Real Estate Limited Partnership 2001 ( Whitehall Street ), Whitehall Parallel Global Real Estate Limited Partnership 2001 ( Whitehall Parallel ), Whitehall Street Global Employee Fund 2001, L.P. ( Whitehall Employee ), and Oxford Lodging SF, LLC ( Oxford Lodging ) (collectively, the Equity Members ) became members of W2001 PAC Realty, LLC, a Delaware limited liability company ( Property Owner ), on August 1, 2003, the inception of the Property Owner. On December 29, 2003, the Equity Members assigned 100\% of their membership interest in the Property Owner to W2001 PAC Realty Mezzanine (the Company ).
The Property Owner, which is consolidated into the Company, is the owner of real property located at 500 Post Street, San Francisco, CA 94102, commonly known as the Pan Pacific Hotel San Francisco (the Hotel ), together with all buildings and improvements situated thereon and all related personal property, fixtures, and equipment (collectively, the Property ).
The Company was formed solely to (i) acquire, own, finance, manage, maintain, operate, improve, develop, lease, market, refinance, and sell the Hotel and (ii) engage in any and all activities necessary or incidental to the foregoing.

## Basis of Accounting

The accompanying consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States ( U.S. GAAP ). The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein. Actual results could differ from those estimates.

## Cash and Cash Equivalents

The Company considers all liquid temporary cash investments with maturities of three months or less at the date of purchase to be cash equivalents.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Notes to Consolidated Financial Statements (continued) <br> 1. Description of Business and Summary of Significant Accounting Policies (continued) Restricted Cash

In accordance with the management agreement with the Pan Pacific Hotels and Resorts of America Inc. (the Management Company ), the Company is required to maintain a replacement reserve fund for the purpose of replacements to, and additions of, property improvements, adjacent grounds, furniture, fixtures, and equipment. The replacement reserve fund is funded with an amount equal to $4 \%$ of Gross Revenues, as defined, on a monthly basis. The balance in the replacement reserve fund at December 31, 2004 and 2003, was $\$ 709,785$ and $\$ 245,122$, respectively.
In accordance with mezzanine loan agreement with LSIF Funding LTD ( LSIF ), the Company is required to set aside a reserve account (the Renovation Reserve ) in the amount of $\$ 3,500,000$ in order to ensure that funds will be available to cover the costs of the renovation. The balance in the Renovation Reserve fund at December 31, 2004 and 2003, was $\$ 405,000$ and $\$ 3,500,000$, respectively.

## Property and Equipment

Building and improvements, fixtures, furniture, and equipment are stated at cost.
Depreciation is computed on the straight-line basis over the following estimated useful lives:

| Building and improvements | 39 |
| :--- | :---: |
| Furniture and equipment | years |
| Fixtures | 5 years |
|  | 7 years |

The cost of additions, alterations, and improvements is capitalized. Expenditures for repairs and maintenance are expensed as incurred.
Construction in progress totaling $\$ 85,669$ is included in building and improvements. Construction in progress represents renovations to the Hotel and is capitalized as the costs are incurred. Renovation projects are generally less than six months in duration, and the Hotel remains fully operational while renovations occur. Upon completion of the renovations, the assets are depreciated according to the Company s policy.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Notes to Consolidated Financial Statements (continued) <br> 1. Description of Business and Summary of Significant Accounting Policies (continued) Deferred Financing Costs

Deferred financing costs incurred in connection with the issuance of notes payable are amortized using the straight-line method over the contractual lives of the related notes payable, which approximates the effective-interest method. Amortization expense related to the deferred financing costs was $\$ 303,966$ and zero for the year ended December 31, 2004, and for the period from August 1, 2003, through December 31, 2003, respectively.

## Other Assets

Other assets consist primarily of inventories and the Hotel liquor license.

## Revenue Recognition

Room revenues are recognized when the services have been rendered; these are, therefore, recognized on a day-to-day basis.
Revenue from the sale of food and beverage is recognized when the items have been delivered.

## Accounts Receivable

Accounts receivable primarily represent amounts due from Hotel guests, net of allowances, which were not material at December 31, 2004.

## Impairment of Long-Lived Assets

In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company evaluates its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. No such impairment losses have been recognized to date.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

## W2001 PAC Realty Mezzanine, LLC <br> Notes to Consolidated Financial Statements (continued) <br> 1. Description of Business and Summary of Significant Accounting Policies (continued) Marketing and Advertising Expenses

Marketing and advertising costs are expensed as incurred. The Company incurred marketing and advertising costs of $\$ 1,764,125$ and $\$ 529,716$ for the year ended December 31, 2004, and for the period from August 1, 2003, through December 31, 2003, respectively.

## Income Taxes

The Company is not a taxpaying entity and, accordingly, records no income taxes. The members are individually responsible for reporting their shares of the Company s taxable income or loss on their income tax returns. Certain transactions of the Company may be subject to accounting methods for income tax purposes that differ from the accounting methods used in preparing these financial statements in accordance with U.S. GAAP. Accordingly, the net income or loss of the Company and the resulting balances in the members capital accounts reported for income tax purposes may differ from the balances reported for those same items in the accompanying consolidated financial statements.

## 2. Notes Payable

On August 1, 2003, the Property Owner obtained a bridge loan from Whitehall Parallel, Whitehall Street, and Whitehall Employee under one loan agreement for $\$ 37,500,000$ to acquire the Hotel. The bridge loan bore an interest rate of $5.5 \%$. The bridge loan was repaid on December 29, 2003, when the Company obtained permanent financing. On December 29, 2003, the Company entered into debt agreements (Senior Loan ) with Société Générale for $\$ 25,000,000$. The Senior Loan bears interest at the Adjusted Base Rate or LIBOR plus 250 basis points at the borrower s discretion. The Adjusted Base Rate is equal to a rate publicly announced by Société Générale or the Federal Funds Rate plus 50 basis points. The Senior Loan used the Adjusted Base Rate option, bearing $4.8 \%$ and $4.5 \%$ of interest as of December 31, 2004 and 2003, respectively. The Senior Loan requires monthly payments of interest only. The Senior Loan matures on December 31, 2006, and is extendable for two separate 12-month periods if certain qualifications are met. The Senior Loan is collateralized by the Hotel.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements (continued)<br>\section*{2. Notes Payable (continued)}

On December 29, 2003, the Company entered into a loan agreement with LSIF Funding LTD, ( LSIF ) for \$12,500,000. The LSIF note bears interest of $10 \%$ plus the greater of $2.5 \%$ or LIBOR. As of December 31, 2004 and 2003, the LSIF note bore interest at $10 \%$ plus $2.5 \%$. The proceeds from the LSIF note were used by the Property Owner to fund the repayment of the bridge loan. Commencing on December 29, 2003, the LSIF note requires monthly payments of interest only. The LSIF note may be repaid without penalty beginning on June 30, 2006. The LSIF note may be extended for two additional one-year periods upon payment of an extension fee equal to $0.25 \%$ of the outstanding loan balance and is collateralized by capital of the members in the Company.

## 3. Ground Lease

The Company leases land under a noncancelable operating lease, which extends through 2083. Every five years since the commencement date of the lease (January 15, 1984), the minimum base rent is increased using a factor of the consumer price index ( CPI ). The CPI increase is calculated by dividing the October CPI immediately preceding the January rate change by the CPI five years prior. This CPI factor is multiplied by the previous minimum base rent to arrive at the new minimum base rent. The most recent minimum base rent adjustment occurred in January 2004 to an annual rent of $\$ 1,340,500$. The next rent increase will occur on January 2009.
Minimum future rental commitments under the Company s noncancelable operating lease for the next five years as of December 31, 2004, are as follows:

Year ending December 31,
2005 \$1,340,500
2006 1,340,500
2007 1,340,500
2008 1,340,500
2009 1,340,500
In addition to the minimum base rent, the lease agreement also requires an annual payment equal to $3.25 \%$ of the net operating income ( NOI ) plus shortfalls from the guaranteed NOI as designated in the management agreement, if any, achieved by the Hotel. As of December 31, 2004 and 2003, the Company accrued rent expense in connection with the guaranteed NOI of $\$ 113,750$ and $\$ 29,971$, respectively, in accrued expenses in the accompanying consolidated balance sheets.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements (continued)

## 4. The LLC Agreement <br> Capital Contributions

The capital contribution funded to the Property Owner prior to the formation of the Company will for all purposes be deemed to have been funded to the Company on such date.
Any capital calls shall be made by written notice sent to all of the Equity Members, shall provide not less than twenty (20) days advance notice before the additional capital contributions requested thereby are due and payable, and shall be apportioned pro rata among the Equity Members in accordance with each Equity Member s percentage interest. As defined by the LLC Agreement, each Equity Member shall make advances to the Company within 20 days following an advance notice issued when the Company requires additional capital to pay project costs and other costs incurred in the ordinary course of business.
Equity Member capital contributions totaling $\$ 2,250,000$ were made during March and April of 2004. These were made primarily due to the renovation funds that ownership was required to expend prior to release of those amounts from the Renovation Reserve account. Some funds were also required for working capital during the renovation period.
Distributions of Available Cash
Whitehall Parallel, on behalf of the Company, as stated below, shall make distributions of available cash to the Equity Members within sixty (60) days after the end of each quarter of each fiscal year. Any Company loan shall be repaid in full prior to any distributions of available cash.
Available cash shall be distributed to the Equity Members in the following order of priority:
(a) First, to the Equity Members, in accordance with their relative percentage interests, until each member has received, on a cumulative basis, a fifteen percent ( $15 \%$ ) internal rate of return on its capital contributions;

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC
Notes to Consolidated Financial Statements (continued)

## 4. The LLC Agreement (continued)

## Distributions of Available Cash (continued)

(b) Second, ten percent ( $10 \%$ ) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their Company percentages, until each member has received, on a cumulative basis, a twenty percent ( $20 \%$ ) internal rate of return on its capital contributions;
(c) Third, twenty-three percent (23\%) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their Company percentages, until each member has received, on a cumulative basis, a thirty percent ( $30 \%$ ) internal rate of return on its capital contributions; and
(d) Fourth, thirty-five percent (35\%) of the remaining available cash to Oxford Lodging and the remainder to all members in accordance with their Company percentage.
A distribution or return of capital of $\$ 2,000,000$ was made on November 1, 2004, following the renovation completion and release of renovation funds from the reserve.
Allocations of Profits and Losses
The Equity Members will be the only members of the Company that have any interest in the profits, losses, and capital of the Company. Profits and losses shall be allocated among the Equity Members in proportion to their Company ownership percentages.

## 5. Related-Party Transactions

The Company has retained Oxford Lodging Advisory \& Investment Group, LLC ( Oxford LLC ) to perform asset management and development services for a fee equal to $1.5 \%$ of gross revenues as defined in the agreement. The Company incurred asset management fees of $\$ 349,665$ and $\$ 140,070$ to Oxford LLC for the year ended December 31, 2004, and for the period from August 1, 2003, through December 31, 2003, respectively, which are reflected in the accompanying consolidated statements of operations.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements (continued)

## 6. Management Agreement With Pan Pacific Hotels and Resorts of America Inc.

The Company acquired the Hotel from Tokyu Corporation, a Japanese corporation, and San Francisco 109, Inc., a California corporation and a subsidiary of Tokyu Corporation (collectively, the Seller ) effective August 1, 2003. As a condition of the acquisition, the Company entered into a management agreement with Pan Pacific Hotels \& Resorts America Inc., (the Management Company ), which is an indirect subsidiary of Tokyu Corporation, for the operation, management, maintenance, and marketing of the Hotel. The term of the management agreement is 10 years (ending December 31, 2012). Under the agreement, the Management Company manages the Hotel for a management fee equal to ten percent ( $10 \%$ ) of the gross operating profit, as defined, and charges a marketing fee equal to one and one-half percent ( $1.5 \%$ ) of the gross room revenue, as defined. During the first two years, one-half of the marketing fees shall be dedicated to the exclusive marketing of the Hotel. Under the agreement, the Management Company is required to fund the shortfall between the minimum required net operating income and actual net operating income, as defined by the management agreement, for the first five years of the management agreement. For the remaining five years of the management agreement, the Management Company is only required to fund the shortfall between the minimum required net operating income and the actual net operating income to the extent of their management and marketing fees. The shortfall totaled $\$ 2,010,577$ and $\$ 174,511$ for the year ended December 31, 2004, and for the period from August 1, 2003, through December 31, 2003, respectively. The shortfall in any calendar year for the first five years of the management agreement will be treated as a purchase price adjustment to the basis of the Hotel. The net operating income guarantee by the Management Company represents a contingent consideration, which is required to be considered as an element of the cost of the acquired asset. As of December 31, 2004, the total accumulated shortfall of $\$ 2,185,088$ was treated as a reduction in the basis of the Hotel.
Management fees totaled $\$ 573,103$ and $\$ 240,955$ for the year ended December 31, 2004, and for the period from August 1, 2003, through December 31, 2003, respectively, and are included in the accompanying consolidated statements of operations.
Total compensation amounting to $\$ 115,867$ for the property controller for 2004 was paid for by the Management Company and was excluded from the accompanying consolidated financial statements.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

W2001 PAC Realty Mezzanine, LLC<br>Notes to Consolidated Financial Statements (continued)

## 7. Real Estate Tax Issues

During 2004, the Company was billed for property taxes by the County of San Francisco (the County ) based upon an assessed value significantly in excess of the amount paid by the Company for the purchase of the Property. The County failed to process the Change in Ownership submittal to establish a new base value by the January 1, 2005, assessment date. In the opinion of the asset manager and legal counsel, the County arbitrarily rolled back the property value to the prior owner s original purchase price. The asset manager immediately objected to the assessment with the County, and in December 2004, was successful in obtaining a partial reduction in the assessed value of the Property, but not to an amount consistent with the Company s purchase price of the Property. In order to avoid penalties and defaulting on its loan covenants, the Company paid the installment of property taxes that was due in December 2004 based on the revised bill, but intends to seek a reduction from the County for this overpayment through the second installment payment due on April 10, 2005. The asset manager, its tax consultant, and outside legal counsel believe that the Company will be successful in further lowering the assessed value of the Property and, accordingly, lowering the amount of property taxes, and believe the Company will receive a refund of a portion of the taxes paid in December 2004. In accordance with accounting principles generally accepted in the Unites States, the Company will record any refunds related to property taxes in the period in which such amounts are realized.

# Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A 

## Table of Contents

## ASHFORD HOSPITALITY TRUST, INC. <br> CONSOLIDATED PRO FORMA FINANCIAL STATEMENTS

Management prepared the following pro forma financial statements, which are based on the historical consolidated financial statements of Ashford Hospitality Trust, Inc. (the Company ) and adjusted to give effect to several acquisitions completed after December 31, 2004 and the related debt and equity offerings to fund those acquisitions, as discussed below, as if such transactions occurred at the beginning of the periods presented regarding the consolidated pro forma statements of operations and as of the balance sheet date regarding the consolidated pro forma balance sheet.
On March 16, 2005, the Company acquired 21 hotel properties and an office building from selling entities controlled by affiliates of Fisher Brothers, Gordon Getty Trust, and George Soros, which collectively owned approximately $78 \%$ of the acquired properties, and certain members of the Company s senior management, whom collectively owned approximately $22 \%$ of the acquired properties, for approximately $\$ 250.0$ million. The $\$ 250.0$ million purchase price consisted of approximately $\$ 35.0$ million in cash, approximately $\$ 164.7$ million in assumed mortgage debt, and approximately $\$ 50.3$ million worth of limited partnership units, which equates to $4,994,150$ units based on $\$ 10.07$ per share, which represents the average market price of the Company s common stock for the 20-day period ending five business days before signing a definitive agreement to acquire these properties on December 23, 2004. Company management received their net consideration for the acquisition in the form of limited partnership units, whereas the third parties received $50 \%$ of their consideration in limited partnership units and $50 \%$ in cash. The Company used proceeds from its sale of Series B cumulative convertible redeemable preferred stock on December 30, 2004, from its follow-on public offering on January 20, 2005, and from a $\$ 15.0$ million draw on its $\$ 60.0$ million credit facility on March 16, 2005 to fund the acquisition of these properties.
On March 22, 2005, the Company acquired the Hilton Santa Fe hotel property in Santa Fe, New Mexico, from Santa Fe Hotel Joint Venture for approximately $\$ 18.2$ million in cash. The Company used proceeds from borrowings and its follow-on public offering on January 20, 2005 to fund this acquisition.
On June 17, 2005, the Company acquired a 30-property hotel portfolio from CNL Hotels and Resorts, Inc. for approximately $\$ 465.0$ million in cash. To fund this acquisition, the Company used proceeds from several sources, including: its $\$ 370.0$ million mortgage loan executed on June 17, 2005, approximately $\$ 65.0$ million from the issuance of $6,454,816$ shares of Series B convertible redeemable preferred stock to a financial institution on June 15, 2005, and cash remaining from its follow-on public offering on April 5, 2005.
On October 28, 2005, the Company acquired the Hyatt Dulles hotel property in Herndon, Virginia, from Dulles Airport, LLC for approximately $\$ 72.5$ million in cash. The Company used proceeds from borrowings to fund this acquisition, including a portion of its $\$ 210.8$ million mortgage loan executed on October 13, 2005 and its $\$ 45.0$ million mortgage loan executed on October 28, 2005.
On January 25, 2006, in a follow-on public offering, the Company issued 12,107,623 shares of its common stock at $\$ 11.15$ per share, which generated gross proceeds of approximately $\$ 135.0$ million. However, the aggregate proceeds to the Company, net of underwriters discount and offering costs, was approximately $\$ 128.6$ million. The $12,107,623$ shares issued include $1,507,623$ shares sold pursuant to an over-allotment option granted to the underwriters. The net proceeds were used for a $\$ 60.0$ million pay-down on the Company s $\$ 100.0$ million credit facility, due August 17, 2008, on January 31, 2006, a $\$ 45.0$ million pay-down on the Company s $\$ 45.0$ million mortgage loan, due October 10, 2007, on February 9, 2006, and the acquisition of the Marriott at Research Triangle Park hotel property on February 24, 2006 for $\$ 28.0$ million, as discussed below.
On February 24, 2006, the Company acquired the Marriott at Research Triangle Park hotel property in Durham, North Carolina, from Host Marriott Corporation for approximately $\$ 28.0$ million in cash. The Company used proceeds from its sale of two hotels on January 17, 2006 and its follow-on public offering on January 25, 2006 to fund this acquisition.
On April 19, 2006, the Company acquired the Pan Pacific San Francisco Hotel in San Francisco, California, for approximately $\$ 95.0$ million in cash. Such acquisition generated the requirement for this Current Report on Form 8-K/A. The Company used proceeds from two credit facility draws of approximately $\$ 88.9$ million and $\$ 15.0$ million to fund this acquisition. The effects of these draws are included as pro forma adjustments on the following pro forma
financial statements.
The following consolidated pro forma financial statements should be read in conjunction with the Company s Form 8-K filed with the Securities and Exchange Commission on April 24, 2006, which announced the completion of the acquisition of the Pan Pacific San Francisco Hotel, the Company s consolidated financial statements and notes thereto for the year ended December 31, 2005, which are incorporated by reference in the Company s Form 10-K, filed March 14, 2006, and the consolidated financial statements and notes thereto related to W2001 Pac Realty Mezzanine, L.L.C. included elsewhere in this Form 8-K/A. In the Company s opinion, all significant adjustments necessary to reflect this acquisition and related equity offering have been made.

## Table of Contents

Ashford Hospitality Trust, Inc. Consolidated Pro Forma Balance Sheet<br>As of March 31, 2006<br>(In Thousands)<br>(Unaudited)

(a) (b)

Pan Pacific

## Historical March 31, 2006

## Assets

Investment in hotel properties, net
Cash and cash equivalents
Restricted cash
Accounts receivable, net of allowance
Inventories
Assets held for sale
Notes receivable
Deferred costs, net
Prepaid expenses
Intangible assets, net
Other assets
Due from hotel managers
\$ 1,098,621
88,323
9,483
24,853
1,274
42,181
108,106
12,706
7,620
1,160
9,728
17,895
\$ 1,421,950 \$ \$ 103,900 \$ 1,525,850
Total assets

## Liabilities and Owners Equity

Indebtedness
\$ 719,807
\$
\$ 103,900
\$ 823,707
Capital leases payable
Accounts payable
Accrued expenses
Dividends payable
Deferred income
357
12,931
24,239
16,253
Acquisition
Pro Forma
Adjustments

| Pan Pacific |  |
| :---: | :---: |
| Funding | Pro Forma |
| Pro Forma | March 31, |
| Adjustments | 2006 |

\$ 1,195,386
\$ 96,765
\$
$(96,765)$
103,900
95,458
9,483
24,853
1,274
42,181
108,106
12,706
7,620
1,160
9,728
17,895Due to affiliates

324324

Due to affiliates 5,276
779,187
103,900
883,087
Commitments \& contingencies
Minority interest 86,662
86,662
$\begin{array}{lll}\text { Preferred stock } & \text { Series B } \quad 75,000 & 75,000\end{array}$
Preferred stock Series A 23
23
Common stock $566 \quad 566$
Additional paid-in capital 528,730
528,730
Accumulated other comprehensive income loss $\quad 1,009$
1,009
Accumulated deficit $(49,227)$
$(49,227)$

| Total owners equity | $\$ 481,101$ | $\$$ | $\$$ | $\$ 481,101$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total liabilities and owners equity | $\$ 1,421,950$ | $\$$ | $\$$ | 103,900 | $\$ 1,525,850$ |

The accompanying notes and management $s$ assumptions are an integral part of this consolidated pro forma balance sheet.
Explanation of pro forma adjustments:
(a) Represents pro forma adjustments to reflect the acquisition of the Pan Pacific hotel property on April 19, 2006.
(b) Represents pro forma adjustments to reflect credit facility draws of approximately $\$ 103.9$ million on April 18, 2006 to acquire the Pan Pacific hotel property.

Ashford Hospitality Trust, Inc.
Consolidated Pro Forma Statement of Operations
For the Three Months Ended March 31, 2006
(In Thousands, Except Per Share Amounts)
(Unaudited)

|  | (a) | (b) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Marriott | Pan |  | (c) |
|  | RTP | Pacific | Adjusted |  |
| Pro |  |  |  |  |
| Historical | Acquisition | Acquisition | Debt | Forma |
| March | Pro | Pro |  |  |
| 31, | Forma | Forma | Pro Forma | March 31, |
| 2006 | Adjustments | Adjustments | Adjustments | 2006 |

## Revenue

Rooms
Food and beverage
\$ 84,458
16,074
4,117
104,649
1,623
6,097
\$ 90,083
1,199 (4)

4,426 (4)
17,792
377 (4)
47 (4)
1,341 (4)
4,494
Total hotel revenue
Interest income from notes
receivable
3,946
3,946
Asset management fees 318
108,913
1,623
6,097
116,633

## Expenses

Hotel operating expenses

| Rooms | 18,290 | 562 (4) | 1,340 (4) | 20,192 |
| :---: | :---: | :---: | :---: | :---: |
| Food and beverage | 12,499 | 151 (4) | 1,207 (4) | 13,857 |
| Other direct | 1,718 | 30 (4) | 100 (4) | 1,848 |
| Indirect | 32,551 | 644 (4) | 1,606 (4) | 34,801 |
| Management fees | 4,134 | 49 (4) | 182 (4) | 4,365 |
| Property taxes, insurance, and other | 5,603 | 44 (4) | 313 (4) | 5,960 |
| Depreciation \& amortization | 10,935 | 220 (5) | 1,242 (5) | 12,397 |
| Corporate general and administrative | 4,810 |  | (8) | 4,810 |
| Total Operating Expenses | 90,540 | 1,700 | 5,990 | 98,230 |
| Operating Income | 18,373 | (77) | 107 | 18,403 |

Interest expense and $(12,633)$
$(11,350)(6)$
loan costs


The accompanying notes and management $s$ assumptions are an integral part of this consolidated pro forma statement of operations.
Explanation of pro forma adjustments:
(a) Represents pro forma adjustments to reflect the acquisition of Marriott RTP on February 24, 2006 as if such transaction occurred at the beginning of the period presented.
(b) Represents pro forma adjustments to reflect the acquisition of the Pan Pacific hotel property on April 19, 2006 as if such transaction occurred at the beginning of the period presented.
(c) Represents pro forma adjustments to reflect additional interest expense associated with borrowings incurred to fund these acquisitions as if such debt was outstanding the entire period presented.
(1) Represents pro forma income tax benefit (expense) related to these transactions.
(2) Represents pro forma weighted average shares considering all shares and units issued to fund these acquisitions.
(3) Pro forma minority interest represents $16.27 \%$ of the net income (loss) before minority interest.
(4) Represents the acquired entities estimated unaudited statements of operations for the periods preceding their acquisitions.

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

Represents additional depreciation expense associated with the acquired entities based on preliminary purchase price allocations.
(6) Represents additional interest expense associated with borrowings to fund these acquisitions as if such acquisitions closed at the beginning of the period presented.
(7) Represents pro forma dividends on Series A \& B preferred stock as if such shares were outstanding the entire period presented.
(8) Certain asset management fees and other expense allocations incurred by W2001 Pac Realty Mezzanine, L.L.C. are excluded as such costs are not representative of the hotel s operations.

## Table of Contents

Revenue
Rooms
Food and beverage
Other
Total hotel revenue

Interest income from notes receivable

13,323
13,323
$\begin{array}{lll}\text { Asset management fees } \quad 1,258 & 1,258\end{array}$

Total Revenue
331,650
89,684
25,572
446,906

## Expenses

Hotel operating expenses
Rooms
Food and beverage
Other direct
Indirect
Management fees
Property taxes, insurance, and
other

Depreciation \& amortization
Corporate general and administrative

56,991
16,265
17,942 (4)
\$ 341,278
Miscellaneous
Historical December

31,
2005
\$ 250,571
52,317
14,181
317,069
72,765 (4)
5,987 (4)
72,843
14,539 (4)
1,643 (4)
18,204

| Pacific | (c) | Adjusted |
| :---: | :---: | :---: |
| Acquisition | Debt | Pro Forma |
| Pro | Pro | December |
| Forma | Forma | 31, |
| Adjustments | Adjustments | $\mathbf{2 0 0 5}$ |

Adjusted Pro Forma<br>31, 2005

Total Operating Expenses

275,530
72,569
24,466
372,565
$\begin{array}{lllll}\text { Operating Income } & 56,120 & 17,115 & 1,106 & 74,341\end{array}$

Interest income
1,027
1,027
Interest expense and amortization and write-off of loan costs
$(44,207)$
$(11,350)(6)$
$(55,557)$

| Loss on debt extinguishment | $(10,000)$ |  |  |  |  | $(10,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (Loss) before |  |  |  |  |  |  |
| Minority Interest and |  |  |  |  |  |  |
| Income Taxes | 2,940 | 17,115 | 1,106 | $(11,350)$ |  | 9,811 |
| Income tax benefit (expense) | 2,650 | (379) (1) | (117) (1) | (1) |  | 2,154 |
| Minority interest | $(1,159)$ | $(3,351)(3)$ | (200) (3) | 2,293 (3) |  | $(2,417)$ |
| Net Income (Loss) from Continuing Operations | 4,431 | 13,385 | 789 | $(9,057)$ |  | 9,548 |
| Preferred dividends |  |  |  | (7) |  | $(11,908)$ |
| Net Income from |  |  |  |  |  |  |
| Continuing Operations |  |  |  |  |  |  |
| Applicable to Common |  |  |  |  |  |  |
| Shareholders |  |  |  |  | \$ | $(2,360)$ |
| Basic and diluted: |  |  |  |  |  |  |
| Income from continuing operations per share available |  |  |  |  |  |  |
| to common shareholders |  |  |  |  | \$ | (0.04) |
| Weighted average shares outstanding |  |  |  |  |  | 55,253 |

The accompanying notes and management $s$ assumptions are an integral part of this consolidated pro forma statement of operations.
Explanation of pro forma adjustments:
(a) Represents pro forma adjustments to reflect the below acquisitions and related debt and equity offerings as if such transactions occurred at the beginning of the period presented.

1) acquisition of FGS Properties on March 16, 2005
2) acquisition of Hilton Santa Fe on March 22, 2005
3) acquisition of CNL Properties on June 17, 2005
4) acquisition of Hyatt Dulles on October 28, 2005
5) acquisition of Marriott RTP on February 24, 2006
(b) Represents pro forma adjustments to reflect the acquisition of the Pan Pacific hotel property on April 19, 2006 as if such transaction occurred at the beginning of the period presented.
(c) Represents pro forma adjustments to reflect additional interest expense associated with borrowings incurred to fund these acquisitions as if such debt was outstanding the entire period presented.
(1) Represents pro forma income tax benefit (expense) related to these transactions.
(2) Represents pro forma weighted average shares considering all shares and units issued to fund these acquisitions.
(3) Pro forma minority interest represents $20.20 \%$ of the net income (loss) before minority interest.

## Edgar Filing: ASHFORD HOSPITALITY TRUST INC - Form 8-K/A

(4) Represents the acquired entities estimated unaudited statements of operations for the periods preceding their acquisitions.
(5) Represents additional depreciation expense associated with the acquired entities based on preliminary purchase price allocations.
(6) Represents additional interest expense associated with borrowings to fund these acquisitions as if such acquisitions closed at the beginning of the period presented.
(7) Represents pro forma dividends on Series A \& B preferred stock as if such shares were outstanding the entire period presented.
(8) Approximately $\$ 356,000$ of asset management fees and other expense allocations incurred by W2001 Pac Realty Mezzanine, L.L.C. are excluded as such costs are not representative of the hotel s operations.

Table of Contents
EXHIBITS
23.1 Consent of Independent Accountants (PricewaterhouseCoopers LLP)
23.2 Consent of Independent Registered Public Accounting Firm (Ernst \& Young LLP) 46

## Table of Contents

## SIGNATURE

Pursuant to the requirements of Section 12 of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
Dated: June 29, 2006

ASHFORD HOSPITALITY TRUST, INC.<br>By: /s/ DAVID J. KIMICHIK<br>David J. Kimichik<br>Chief Financial Officer<br>47

