L 3 COMMUNICATIONS CORP Form 10-K February 26, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-K

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file numbers 001-14141 and 333-46983 L-3 COMMUNICATIONS HOLDINGS, INC. L-3 COMMUNICATIONS CORPORATION

(Exact names of registrants as specified in their charters)

**Delaware** 

13-3937434 and 13-3937436

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Nos.)

**600 Third Avenue, New York, NY** (Address of principal executive offices)

10016

(212) 697-1111

(Telephone number)

Securities registered pursuant to Section 12(b) of the Act:

(Zip Code)

Title of each class

Name of each exchange on which registered:

L-3 Communications Holdings, Inc. common stock, par value \$0.01 per share

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None.

Indicate by check mark if the registrants are well-known seasoned issuers, as defined in Rule 405 of the Securities Act.

x Yes o No

Indicate by check mark if the registrants are not required to file reports pursuant to Section 13 or Section 15(d) of the Act. o Yes x No

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was

required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrants have submitted electronically and posted on their corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit and post such files).

x Yes o No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrants knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting (Do not check if a smaller reporting company o company)

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Act). o Yes x No

The aggregate market value of the L-3 Communications Holdings, Inc. voting stock held by non-affiliates of the registrants as of June 26, 2009 was approximately \$8.0 billion. For purposes of this calculation, the Registrants have assumed that their directors and executive officers are affiliates.

There were 115,586,276 shares of L-3 Communications Holdings, Inc. common stock with a par value of \$0.01 outstanding as of the close of business on February 22, 2010.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive proxy statement to be filed with the Securities and Exchange Commission (SEC) pursuant to Regulation 14A relating to the Registrants Annual Meeting of Shareholders, to be held on April 27, 2010, will be incorporated by reference in this Form 10-K in response to Items 10, 11, 12, 13 and 14 of Part III. The definitive proxy statement will be filed with the SEC not later than 120 days after the registrant s fiscal year ended December 31, 2009.

# L-3 COMMUNICATIONS HOLDINGS, INC. L-3 COMMUNICATIONS CORPORATION INDEX TO ANNUAL REPORT ON FORM 10-K

For the Year Ended December 31, 2009

PARI I		
<u>Item 1:</u>	<u>Business</u>	1
Item 1A:	Risk Factors	19
Item 1B:	Unresolved Staff Comments	27
Item 2:	Properties	27
Item 3:	Legal Proceedings	27
Item 4:	Submission of Matters to a Vote of Security Holders	28
PART II		
<u>Item 5:</u>	Market for Registrant s Common Equity, Related Stockholder Matters and Issuer	
	Purchases of Equity Securities	28
Item 6:	Selected Financial Data	30
Item 7:	Management s Discussion and Analysis of Financial Condition and Results of Operations	32
Item 7A:	Quantitative and Qualitative Disclosures about Market Risk	65
		65
Item 8:	Financial Statements and Supplementary Data	0.3
Item 9:	Changes in and Disagreements with Accountants on Accounting and Financial	
	<u>Disclosure</u>	65
Item 9A:	Controls and Procedures	65
Item 9B:	Other Information	66
PART III		
<u>Item 10:</u>	Directors, Executive Officers and Corporate Governance	67
<u>Item 11:</u>	Executive Compensation	68
<u>Item 12:</u>	Security Ownership of Certain Beneficial Owners and Management and Related	
100111 121	Stockholder Matters	68
<u>Item 13:</u>	Certain Relationships and Related Transactions, and Director Independence	68
<u>Item 13:</u> Item 14:	Principal Accountant Fees and Services	68
<u>item 14.</u>	Frincipal Accountant Fees and Services	ÜĊ
PART IV		
<u>Item 15:</u>	Exhibits, Financial Statement Schedules	69
<u>Signatures</u>		74
EX-10.17		
EX-10.20		
EX-10.21		
EX-12		
EX-21 EX-23		
EX-23 EX-31.1		
EX-31.2		
EX-32		
EX-101 INSTANCE I	<u>DOCUMENT</u>	
EX-101 SCHEMA DO	<u>OCUMENT</u>	
	ION LINKBASE DOCUMENT	
EX-101 LABELS LIN	JKBASE DOCUMENT	

EX-101 PRESENTATION LINKBASE DOCUMENT EX-101 DEFINITION LINKBASE DOCUMENT

#### **PART I**

For convenience purposes in this filing on Form 10-K, L-3 Holdings refers to L-3 Communications Holdings, Inc., and L-3 Communications refers to L-3 Communications Corporation, a wholly-owned operating subsidiary of L-3 Holdings. L-3, we, us and our refer to L-3 Holdings and its subsidiaries, including L-3 Communications.

#### Item 1. Business

#### Overview

L-3 Holdings, a Delaware corporation organized in April 1997, derives all of its operating income and cash flows from its wholly-owned subsidiary, L-3 Communications. L-3 Communications, a Delaware corporation, was organized in April 1997. L-3 is a prime system contractor in Command, Control, Communications, Intelligence, Surveillance and Reconnaissance (C³ISR) systems, government services, and aircraft modernization and maintenance. L-3 is also a leading provider of high technology products, subsystems and systems. Our customers include the United States (U.S.) Department of Defense (DoD) and its prime contractors, U.S. Government intelligence agencies, the U.S. Department of Homeland Security (DHS), U.S. Department of State (DoS), U.S. Department of Justice (DoJ), allied foreign governments, domestic and foreign commercial customers and select other U.S. federal, state and local government agencies.

For the year ended December 31, 2009, we generated sales of \$15.6 billion, operating income of \$1,656 million and net cash from operating activities of \$1,407 million. The table below presents a summary of our 2009 sales by major category of end customer. For a more detailed presentation of our sales by end customer, see Major Customers on page 13.

	2009 Sales Total S (in millions)		
DoD	\$	11,932	76%
Other U.S. Government		1,127	7
Total U.S. Government	\$	13,059	83%
Foreign governments		1,082	7
Commercial foreign		867	6
Commercial domestic		607	4
Total sales	\$	15,615	100%

We have the following four reportable segments: (1) C<sup>3</sup>ISR, (2) Government Services, (3) Aircraft Modernization and Maintenance (AM&M), and (4) Electronic Systems (previously named Specialized Products). During the 2009 fourth quarter, we renamed our Specialized Products reportable segment Electronic Systems to better describe the nature of the segment s businesses. Financial information for our reportable segments, including financial information about geographic areas, is included in Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations and in Note 22 to our audited consolidated financial statements.

# **Business Strategy**

Our business strategy is customer-focused and aims to increase shareholder value by providing products and services to our customers that create value for them with responsive, high-quality and affordable solutions. Financially, our emphasis is on sustainably growing earnings per share and cash flow. Our strategy involves a flexible and balanced combination of organic growth, cost reductions, select business acquisitions and divestitures, and dividends and share repurchases, enabling us to grow the Company and also return cash to our shareholders. We intend to maintain and expand our position as a leading prime system contractor and supplier of products,

1

#### **Table of Contents**

subsystems, systems and services to the DoD, other U.S. Government agencies, allied foreign governments and commercial customers, both domestic and international. Our strategy includes the elements discussed below.

Entrepreneurial, Accountable and Results-Driven Culture. A key part of L-3 s strategy is to create an entrepreneurial, accountable, and results-driven culture that is focused on meeting our customer s needs and on achieving L-3 s strategic goals and growth objectives. L-3 s culture is made up of diverse people providing creative solutions and ideas in an environment that fosters teamwork and collaboration across our business units. Operating with integrity and with a commitment to the highest standards of ethical conduct is an important part of our strategy to build and maintain the trust of our customers, shareholders, employees, suppliers and communities where we live and work.

Focus On Outstanding Program Performance. We believe that outstanding performance on our existing programs and contracts in terms of on-budget, on-schedule and in accordance with our contractual obligations is the foundation for successfully meeting our objectives of expanding L-3 s prime contractor and supplier positions and growing sales organically. We believe that a prerequisite for growing and winning new business is to retain our existing business by successfully meeting the performance criteria in our existing contracts. We will continue to focus on delivering superior contract performance to our customers in order to maintain our reputation as an agile and responsive contractor and to differentiate ourselves from our competitors.

Expand our Prime Contractor and Supplier Positions. We intend to expand our prime system contractor roles in select business areas where we have domain expertise, including C<sup>3</sup>ISR, aircraft modernization and maintenance and government technical services. We also intend to enter into teaming arrangements with other prime system contractors and platform original equipment manufacturers to compete for select new business opportunities. As an independent supplier of a broad range of products, subsystems and systems in several key business areas, our growth will partially be driven by expanding our share of existing programs and participating in new programs. We also expect to identify opportunities to use our customer relationships and leverage the capabilities of our various businesses, including proprietary technologies, to expand the scope of our products and services to existing and new customers. Furthermore, we intend to continue to supplement our growth by participating in and competing for new programs internationally, particularly in Canada, the United Kingdom and Australia.

Align Research & Development with Customer Priorities. We intend to continue to align our products, services, internal investments in research and development and business development activities to proactively address customer priorities and requirements. We also intend to grow our sales through the introduction of new products and services and continued increased collaboration among our businesses to offer the best quality and competitive solutions and services to our customers.

Grow Sales Organically and Selectively Acquire Businesses. We intend to use our existing prime contractor and supplier positions and internal investments to grow our sales organically. We expect to continue to benefit from our positions as a supplier to multiple bidders on select prime contract bids. We plan to maintain our diversified and broad business mix with its limited reliance on any single contract, follow-on or new business opportunities. We also expect to continue to supplement our organic sales growth by selectively acquiring businesses that add new products, services, technologies, programs and contracts, or provide access to select customers and provide attractive returns on investment.

Continuously Improve our Cost Structure and Business Processes. We intend to continue to aggressively improve and reduce our direct contract costs and overhead costs, including general and administrative costs. Effective management of labor, material, subcontractor and other direct costs is a primary element of favorable contract performance. We also intend to grow sales at a faster rate than overhead costs. We believe continuous cost improvement will enable us to increase our cost competitiveness, expand our operating margin and selectively invest

in new product development, bids and proposals and other business development activities to organically grow sales.

*Collaborate to Increase Growth Opportunities.* We intend to continue to collaborate among our diversified businesses to develop new business opportunities. The combination of our leading technologies and our speed and

2

#### **Table of Contents**

agility to meet customer requirements and priorities will allow us to accelerate our shift from a black box provider to a system solutions provider.

#### Selected Recent Business Acquisitions and Business and Product Line Dispositions

During the year ended December 31, 2009, we used cash of \$90 million for business acquisitions. We did not sell any businesses or dispose of any product lines during 2009. See Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Business Acquisitions and Business and Product Line Dispositions on page 38 for additional details about our 2009 business acquisitions, including their aggregate purchase prices.

#### **Products and Services**

Our four reportable segments provide a wide range of products and services to various customers and are described below.

## C<sup>3</sup>ISR Reportable Segment

In 2009, C<sup>3</sup>ISR net sales of \$3,095 million represented 20% of our total net sales. The businesses in this segment provide products and services for the global ISR market, specializing in signals intelligence (SIGINT) and communications intelligence (COMINT) systems. These products and services provide to the warfighter in real-time, the unique ability to collect and analyze unknown electronic signals from command centers, communication nodes and air defense systems for real-time situational awareness and response. The businesses in this reportable segment also provide C<sup>3</sup> systems, networked communications systems and secure communications products for military and other U.S. Government and foreign government intelligence, reconnaissance and surveillance applications. We believe that these products and services are critical elements for a substantial number of major command, control and communication, intelligence gathering and space systems. These products and services are used to connect a variety of airborne, space, ground and sea-based communication systems and are used in the transmission, processing, recording, monitoring, and dissemination functions of these communication systems. Major products and services for this reportable segment include:

highly specialized fleet management sustainment and support, including procurement, systems integration, sensor development, modifications and periodic depot maintenance for SIGINT and ISR special mission aircraft and airborne surveillance systems;

strategic and tactical SIGINT systems that detect, collect, identify, analyze and disseminate information;

secure data links that enable real-time information collection and dissemination to users of networked communications for airborne, satellite, ground and sea-based remote platforms, both manned and unmanned;

secure terminal and communication network equipment and encryption management; and

communication systems for surface and undersea vessels and manned space flights.

3

The table below provides additional information for the systems, products and services, selected applications and selected platforms or end users of our  $C^3$ ISR reportable segment.

Systems/Products/Services	<b>Selected Applications</b>	Selected Platforms/End Users
ISR Systems Prime mission systems integration, sensor development and operations and support	Signal processing, airborne SIGINT applications, antenna technology, real-time process control and software development	U.S. Air Force (USAF), United Kingdom (U.K.) Ministry of Defence (MoD) and other allied foreign militaries ISR aircraft platforms
Fleet management of special mission aircraft, including avionics and mission system upgrades and logistics support	Measurement collection and signal intelligence, special missions	DoD and classified customers within the U.S. Government
ISR operations and support	Data link support and services, special applications, classified projects, spares and repairs	USAF and U.S. Army ISR aircraft platforms
Networked Communications		
Airborne, space and surface data link terminals, ground stations, and transportable tactical SATCOM (satellite communications) systems	High performance, wideband secure communication links for relaying of intelligence and reconnaissance information	Manned aircraft, unmanned aerial vehicles (UAVs), naval ships, ground vehicles and satellites for the DoD
Multi-band Manpack Receivers	Portable, ruggedized terminals used for receiving reconnaissance video and sensor data from multiple airborne platforms	U.S. Special Operations Command (USSOCOM), USAF and other DoD customers
Satellite command and control sustainment and support	Software integration, test and maintenance support, satellite control network and engineering support for satellite launch systems	USAF Space Command (AFSC), USAF Satellite Control Network and launch ranges
Secure Communications Products		
Secure communication terminals and equipment, and secure network encryption products	Secure and non-secure voice, data and video communication for office, battlefield and secure internet protocol (IP) network applications	DoD and U.S. Government intelligence agencies
Ground-based satellite communication terminals and payloads	Interoperable, transportable ground terminals	DoD and U.S. Government intelligence agencies
Shipboard communications systems		

Internal and external communications (radio rooms)

U.S. Navy (USN), U.S. Coast Guard (USCG) and allied foreign navies

4

#### **Table of Contents**

#### Government Services Reportable Segment

In 2009, Government Services net sales of \$4,155 million represented 27% of our total net sales. The businesses in this segment provide a full range of engineering, technical, analytical, information technology (IT), advisory, training, logistics and support services to the DoD, DoS, DoJ and U.S. Government intelligence agencies and allied foreign governments. Major services for this reportable segment include:

communication software support, information technology services and a wide range of engineering development services and integration support;

high-end engineering and information systems support services used for command, control, communications and ISR architectures, as well as for air warfare modeling and simulation tools for applications used by the DoD, DHS and U.S. Government intelligence agencies, including missile and space systems, UAVs and manned military aircraft;

developing and managing extensive programs in the United States and internationally that focus on teaching, training and education, logistics, strategic planning, organizational design, democracy transition and leadership development;

human intelligence support and other services, including linguist and translation services and related management to support contingency operations and current intelligence-gathering requirements;

Command & Control Systems and Software services in support of maritime and expeditionary warfare;

intelligence, analysis and solutions support to the DoD, including the U.S. Armed Services combatant commands and the U.S. Government intelligence agencies, including those within the U.S. Armed Services;

technical and management services, which provide support of intelligence, logistics,  $C^3$  and combatant commands; and

conventional high-end enterprise IT support, systems and other services to the DoD and other U.S. federal agencies.

5

# **Table of Contents**

The table below provides additional information for the systems, products and services, selected applications and selected platforms or end users of our Government Services reportable segment.

Systems/Products/Services Training and Operational Support	Selected Applications	Selected Platforms/End Users	
Training systems, courseware and doctrine development	Training, leadership development and education services for U.S. and allied foreign armed forces, counterintelligence and law enforcement personnel	U.S. Army, U.S. Marine Corps (USMC), DoS, DoJ and allied foreign governments	
Acquisition management and staff augmentation	Rapid fielding support for combatants and physical location management	U.S. Army	
Weapons Training Systems	Laser marksmanship training systems and advanced integrated technologies for security products and services	DoD and law enforcement agencies	
Specialized management, policy and training in energy, environmental and natural resource management	Water and Coastal resource management, sustainable agriculture and food security, climate change mitigation strategies, emergency preparedness, response and reconstruction, power sector restructuring and energy economics and finance	U.S. Agency for International Development, foreign governments, World Bank and Non-Governmental Organizations	
Enterprise IT Solutions			
Network and enterprise administration and management	Systems engineering, assurance and risk management, network and systems administration, management, software development and life cycle support and systems integration	U.S. Army, U.S. Joint Chiefs of Staff, USAF, USSOCOM, Federal Aviation Administration (FAA) and NASA	
Systems acquisition and advisory support and comprehensive operational support services	Requirements definition, program management, planning and analysis, systems engineering, integration and development, intelligence analysis and managing and network engineering	U.S. Army, USAF, USN and DHS	
Intelligence Solutions and Support			

Intelligence Solutions and Support

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

System support and concept ČISR, modeling and simulation DoD, U.S. Missile Defense operations (CONOPS) Agency (MDA), U.S. Government intelligence agencies, and NASA IT services IT infrastructure modernization U.S. Government intelligence and operations agencies and U.K. MoD Intelligence and operations Information management and IT DoD and U.S. Government systems support and software design, support, C<sup>3</sup> systems, network centric intelligence agencies development and systems integration operations and information operations

6

Systems/Products/Services	<b>Selected Applications</b>	Selected Platforms/End Users	
Linguistic, interpretation, translation and analyst services	Counterintelligence, threat protection and counter terrorism	U.S. Army	
Command & Control Systems and Softw	are		
Software engineering/software sustainment, operations analysis, research, technical analysis, training and test and evaluation	Software, systems and field services support for C <sup>4</sup> ISR Systems, fixed and rotary wing aircraft, naval vessels and ground vehicles	U.S. Army, USN and USMC	
Communication systems and software engineering services	Value-added, critical software support for C <sup>3</sup> ISR systems, electronic warfare and fire support systems	U.S. Army Communications Electronics Command (CECOM)	
Acquisition and Procurement Support	Support defense acquisition programs, develop acquisition roadmaps, capability assessments and develop requirements	U.S. Army, USN and USMC	
Systems Engineering and Integration Support	System design and development, platform simulations, systems testing, prototype development and deployment and hardware and software integration	USMC, U.S. Army and, USSOCOM	
Global Security & Engineering Solution	S		
Surveillance systems and products, including installation and logistics support	Remote surveillance for U.S. borders	DHS	
Security Solutions	Border security systems, area surveillance and access control, critical infrastructure protection, continuity planning and emergency management	DHS, USMC and Customs and Border Patrol	
Engineering and technical solutions	Systems engineering and design, analysis and integration, technical support and test & evaluation, Weapons of Mass Destruction (WMD) effects analysis and Improvised Explosive Device (IED) counter measures	DoD and U.S. Government agencies	

Program management and operational support

Command center operations, systems acquisitions, emergency management training, continuity of operations and government planning Federal Emergency Management Agency, FAA, Joint Task Force Civil Support

7

#### Aircraft Modernization and Maintenance (AM&M) Reportable Segment

In 2009, AM&M net sales of \$2,827 million represented 18% of our total net sales. The businesses in this segment provide modernization, upgrades and sustainment, maintenance and logistics support services for military and various government aircraft and other platforms. We sell these services primarily to the DoD, the Canadian Department of National Defense (DND) and other allied foreign governments. Major products and services for this reportable segment include:

engineering, modification, maintenance, logistics and upgrades for aircraft, vehicles and personnel equipment;

turnkey aviation life cycle management services that integrate custom developed and commercial off-the-shelf products for various military fixed and rotary wing aircraft, including heavy maintenance and structural modifications and interior modifications and construction; and

aerospace and other technical services related to large fleet support, such as aircraft and vehicle modernization, maintenance, repair and overhaul, logistics, support and supply chain management, primarily for military training, tactical, cargo and utility aircraft.

The table below provides additional information for the systems, products and services, selected applications and selected platforms or end users of our AM&M reportable segment.

Systems/Products/Services	Selected Applications	Selected Platforms/End Users
Aircraft and Base Support Services		
Logistics support, maintenance and refurbishment	Aircraft maintenance repair and overhaul, flight operations support for training, cargo and special mission aircraft	U.S. Army, USAF, USN, USSOCOM, Canadian DND and other allied foreign militaries
Contract Field Teams (CFT)	Deployment of highly mobile, quick response field teams to customer locations to supplement the customer s resources for various ground vehicles and aircraft	U.S. Army, USAF, USN and USMC
Contractor operated and managed base supply (COMBS)	Inventory management activities relating to flight support and maintenance, including procurement and field distribution	Military training and cargo aircraft
Aircraft Modernization		
Modernization and life extension maintenance upgrades and support	Aircraft structural modifications and inspections, installation of mission equipment, navigation and avionics products, interior	USN, USAF, USSOCOM, Canadian DND, Royal Australian Air Force, other allied foreign governments, various military, fixed

modifications

and rotary wing aircraft, very important person and head of state aircraft

Fabrication and assembly of fixed and rotary wing aeronautical structures

Rotary wing cabin assemblies, new and modified wings and subassemblies, and parts fabrication for original equipment U.S. Army, USN, USMC and Canadian DND

manufacturers

8

#### **Table of Contents**

## Electronic Systems Reportable Segment

In 2009, Electronic Systems net sales of \$5,538 million represented 35% of our total net sales. The businesses in this reportable segment provide a broad range of products, including components, products, subsystems, systems, and related services to military and commercial customers in several niche markets. The table below provides a summary of the segment s business areas and the percentage that each contributed to Electronic Systems net sales in 2009.

Business Area	% of 2009 Segment Sales
Power & Control Systems	17%
Electro-Optic/Infrared (EO/IR)	16
Microwave	15
Avionics & Displays	10
Simulation & Training	10
Precision Engagement	9
Security & Detection	5
Propulsion Systems	5
Telemetry & Advanced Technology	5
Undersea Warfare	5
Marine Services	3
Total Electronic Systems	100%
9	

# **Table of Contents**

The table below provides additional information for the systems, products, and services selected applications and selected platforms or end users of our Electronic Systems reportable segment.

Systems/Products/Services Power & Control Systems	Selected Applications	Selected Platforms/End Users	
Shipboard electrical power packages, electric drives and propulsion, automation, navigation and communication systems	Surface ships ranging from shipping vessels, container carriers, environmental and research ships, ferries and cruise liners	Commercial shipbuilders and allied foreign navies	
Naval power delivery, conversion and switching products	Switching, distribution and protection, as well as frequency and voltage conversion	Naval submarines, surface ships and aircraft carriers	
EO/IR			
Targeted stabilized camera systems with integrated sensors and wireless communication systems	Intelligence Data Collection, Surveillance and Reconnaissance	DoD, intelligence and security agencies, law enforcement, manned/unmanned platforms	
Airborne and ground based high energy laser beam directors and high tracking rate telescopes	Directed energy systems, space surveillance, satellite laser ranging and laser communications	USAF and NASA	
Soldier Systems Night Vision (NV) and weapon sights products	Image intensified NV goggles/sights, holographic weapon sights, thermal sights and images, and driver viewers for special forces, pilots and aircrews, soldiers, Marines, sailors and law enforcement personnel	U.S. Army, USN, USMC, DH allied foreign militaries and law enforcement agencies	
Microwave			
Passive and active microwave components and subsystems and non-ionizing radiation monitoring equipment	Radio transmission, switching and conditioning, transponder control, channel and frequency separation, ground vehicles, aircraft and satellites	DoD and original equipment manufacturers, SATCOM for DoD and various government agencies	
Traveling wave tubes, power modules, klystrons and digital broadcast	Microwave vacuum electron devices and power modules	DoD and allied foreign military manned/unmanned platforms, various missile programs and commercial broadcast	
Quick-deploy flyaway very small aperture terminals (VSAT) and	Satellite communication systems	U.S. Army, USAF and various DoD agencies	

vehicular satellite systems

High dynamic small aperture Ku/Ka-band receive/transmit systems

Off road use on military vehicles, watercraft, and airborne platforms to provide two-way broadband connectivity while on the move U.S. Army and various DoD

agencies

Tactical ground based signal intercept and direction finding systems

Man portable and military vehicle mounted tactical signal intercept/exploitation and direction U.S. Army and other DoD/U.S. intelligence agencies

finding systems

10

Systems/Products/Services Spread spectrum & time division multiple access modems that support ultra high frequency (UHF) using Ka band operation	Selected Applications On the move SATCOM and other tactical communications systems utilizing small aperture terminals	Selected Platforms/End Users U.S. military and various international allied military and special forces customers	
Ultra-wide frequency and advanced radar antennas and radomes	Surveillance and radar detection	Military fixed and rotary winged aircraft, SATCOM	
Avionics & Displays			
Solid state crash protected cockpit voice and flight data recorders	Aircraft voice and flight data recorders that continuously record voice and sounds from cockpit and aircraft intercommunications	Commercial transport, business, regional and military aircraft	
Airborne traffic and collision avoidance systems, terrain awareness warning systems	Reduce the potential for midair aircraft collisions and crashes into terrain by providing visual and audible warnings and maneuvering instructions to pilots	Commercial transport, business, regional and military aircraft	
Advanced cockpit avionics	Pilot safety, navigation and situation awareness products	Commercial transport, business, regional and military aircraft	
Cockpit and mission displays	High performance, ruggedized flat panel and cathode ray tube displays and processors	Various military aircraft	
Lightweight man portable computer/displays for dismounted soldiers	Situational awareness and connectivity for dismounted soldiers	U.K. MoD and U.K. Royal Army	
Simulation & Training			
Military aircraft flight simulators, reconfigurable training devices, distributed mission training (DMT) suites	Advanced simulation technologies and training for pilots, navigators, flight engineers, gunners and operators	Fixed and rotary winged aircraft and ground vehicles for USAF, USN, U.S. Army, Canadian DND and allied foreign militaries	
Training services, integrated logistics support and maintenance	Systems management, operations, and maintenance	Various DoD and allied foreign military customers	
Precision Engagement			
Unmanned systems and components	Tactical unmanned air systems (UAS), medium altitude long endurance (MALE) UAS, small	U.S. DoD and allied foreign ministries of defense	

expendable UAS, flight controls, sensors and remote viewing systems

Global Positioning System (GPS) receivers

Location tracking

Guided projectiles and precision

munitions

Navigation systems and positioning navigation units

Satellite launch and orbiting navigation and navigation for ground vehicles and fire control systems USAF, U.S. Army, USMC and NASA  $\,$ 

11

Undersea Warfare

Systems/Products/Services Fuzing and ordnance systems	Selected Applications Precision munitions, fuzes, and electronic and electromechanical safety arming devices (ESADs)	Selected Platforms/End Users Various DoD and allied foreign military customers	
Security & Detection			
Airport security systems, explosives detection systems and whole body imaging systems	Rapid scanning of passenger checked baggage and carry-on luggage, scanning of large cargo containers	DHS, including the U.S. Transportation and Security Administration (TSA), domestic and international airports and state and local governments	
Non-invasive security systems and portals, and sophisticated sensors with threat detection capabilities	Aviation, rail and border crossing security	TSA, U.S. Customs agency, various regulatory authorities and private security companies	
Force protection, electronic warfare and satellite monitoring	Counter IED systems, jamming and satellite monitoring	U.K. MoD and other international security agencies and ministries of defense	
Propulsion Systems			
Heavy fuel engines, cross drive variable transmissions, turret drive systems, vehicle suspension, advanced drive systems and auxiliary power generators	Power trains and suspension systems for military vehicles, power and energy management for military hybrid electric vehicles, non portable and under armor auxiliary power units, and heavy fueled engines for unmanned systems  U.S. Army, USMC and all foreign ministries of defense, manned/unmanned military platforms		
Telemetry & Advanced Technology			
Telemetry and instrumentation systems	Real-time data acquisition, measurement, processing, simulation, distribution, display and storage for flight tracking, testing and termination	Aircraft, missiles and satellites	
High power microwave sources, systems & effects, pulse power systems and electromagnetics hardened construction	Forensic analysis of weapons of mass destruction, active detection of special nuclear material and irradiation systems for decontamination and industrial applications	U.K. MoD, U.S. Defense Threat Reduction Agency, U.S. Army and USAF	

Airborne dipping sonars, submarine and surface ship towed arrays

Submarine and surface ship detection and localization

USN and allied foreign navies

12

Systems/Products/Services Marine Services	<b>Selected Applications</b>	Selected Platforms/End Users		
Shipboard electronics racks, rugged computers, rugged displays and communication terminals	Ruggedized displays, computers and electronic systems	Naval vessels and other DoD applications		
Service life extensions	Landing craft air cushion amphibious vehicle	USN		
Ship repair, overhaul and maintenance, ship instructions, and battle force tactical training	Embedded shipboard training systems	USN, USCG and commercial shipowners		

#### **Backlog and Orders**

We define funded backlog as the value of funded orders received from customers, less the cumulative amount of sales recognized on such orders. We define funded orders as the value of contract awards received from the U.S. Government, for which the U.S. Government has appropriated funds, plus the value of contract awards and orders received from customers other than the U.S. Government. A table that presents our funded backlog, percent of December 31, 2009 funded backlog expected to be recorded as sales in 2010 and funded orders for each of our reportable segments is located in Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Backlog and Orders on page 62.

#### **Major Customers**

The table below presents a summary of our 2009 sales by end customer and the percent contributed by each to our total 2009 sales. For additional information regarding domestic and foreign sales, see Note 22 to our audited consolidated financial statements.

			% of
	2009 Sales (in millions)		<b>Total Sales</b>
Army	\$	4,107	26%
Air Force		3,721	24
Navy/Marines		2,544	16
Other Defense		1,560	10
Total DoD	\$	11,932	76%
Other U.S. Government		1,127	7
Total U.S. Government	\$	13,059	83%
Foreign governments		1,082	7
Commercial foreign		867	6
Commercial domestic		607	4

Total sales \$ 15,615 100%

Direct sales to the end customer represent approximately 70% of our consolidated sales, and we are a subcontractor or supplier for the remaining 30%. Additionally, approximately 75% of our DoD sales for 2009 were direct to the customer, and approximately 25% were indirect through other prime system contractors and subcontractors of the DoD.

Our sales are predominantly derived from contracts with agencies of, and prime system contractors to, the U.S. Government. Various U.S. Government agencies and contracting entities exercise independent and individual

13

#### **Table of Contents**

purchasing decisions, subject to annual appropriations by the U.S. Congress. For the year ended December 31, 2009, our five largest contracts generated 12% of our consolidated sales. For the year ended December 31, 2009, our largest contract (revenue arrangement) in terms of annual sales, was the Special Operation Forces Support Activity (SOFSA) contract, which generated approximately 3% of our sales. On March 3, 2009, SOFSA announced that L-3 was not selected to perform on the follow-on contract. L-3 subsequently protested and, as a consequence, SOFSA has taken corrective action, which will include the issuance of a revised solicitation. Once a new solicitation is issued, proposals will be requested from all bidders. We were notified that a new solicitation will be issued in approximately April 2010, with an expected award date of January 2011. We may not succeed in the recompetition for the next SOFSA contract. We anticipate receiving funding on our current contract extending it from February 28, 2010 to the end of 2010, although we have not yet received the contract extension modification.

### **Research and Development**

We conduct research and development activities that consist of projects involving applied research, new product and systems development and select concept studies. We employ scientific, engineering and other personnel to improve our existing product-lines and systems and develop new products, technologies, and systems. As of December 31, 2009, we employed approximately 13,000 engineers, a substantial portion of whom hold advanced degrees, and work on company sponsored research and development efforts and customer funded research and development contracts.

Company-sponsored (Independent) research and development costs for our businesses that are U.S. Government contractors are allocated to U.S. Government contracts and are charged to cost of sales when the related sales are recognized as revenue. Research and development costs for our commercial businesses are expensed as incurred and are also charged to cost of sales. The table below presents company-sponsored (Independent) research and development expenses incurred for the years ended December 31, 2009, 2008 and 2007 for our U.S. Government businesses and our commercial businesses.

	Year Ended December 31,		
	2009	2008	2007
Company-Sponsored Research and Development Costs:			
U.S. Government Contractor Businesses	\$ 195	\$ 176	\$ 161
Commercial Businesses	62	78	86
Total	\$ 257	\$ 254	\$ 247

Customer-funded research and development costs pursuant to contracts (revenue arrangements) are not included in the table above because they are direct contract costs and are charged to cost of sales when the corresponding revenue is recognized. See Note 2 to our audited consolidated financial statements for additional information regarding research and development.

#### **Competition**

Our businesses generally encounter intense competition. We believe that we are a major provider for many of the products and services we offer to our DoD, government and commercial customers.

Our ability to compete for existing and new business depends on a variety of factors, including,

the effectiveness and innovation of our technologies, systems and research and development programs;

our ability to offer better program performance than our competitors at a lower cost;

historical technical and schedule performance;

our ability to attain supplier positions on contracts;

our ability to maintain an effective supplier and vendor base;

our ability to retain our employees and hire new ones, particularly those who have U.S. Government security clearances;

the capabilities of our facilities, equipment and personnel to undertake the business for which we compete; and

14

#### **Table of Contents**

our ability to quickly and flexibly meet customer requirements and priorities.

In some instances, we are the incumbent supplier or have been the sole provider on a contract for many years, and we refer to these positions as sole-source. On our sole-source contracts, there may be other suppliers who have the capability to compete for the contracts involved, but they can only enter the market if the customer chooses to reopen the particular contract to competition. Sole-source contracts are generally re-competed every three to five years and at times more frequently. For the year ended December 31, 2009, contracts where we held sole-source positions accounted for 51% of our total sales and contracts which we had competitively won accounted for 49% of our total sales.

We believe we are the defense supplier with one of the broadest and most diverse portfolios of products and services. We are primarily a non-platform prime system contractor and have diverse subcontractor positions. We supply our products and services to other prime system contractors. However, we also compete directly with other large prime system contractors for (i) certain products, subsystems and systems, where they have vertically integrated businesses and (ii) niche areas where we are a prime system contractor. We also compete with numerous other aerospace, defense and government technical services contractors, which generally provide similar products, subsystems, systems or services. We believe that a majority of our businesses enjoy the number one or number two competitive position in their market niches. We believe that the primary competitive factors for our businesses are technology, research and development capabilities, quality, cost, market position responsiveness and past performance. Some of these competitors are larger than we are and, therefore, have greater financial and other resources than we have.

In addition, our ability to compete for select contracts may require us to team with one or more of the other prime system contractors that bid and compete for major platform programs, and our ability to team with them is often dependent upon the outcome of a competition for subcontracts they award.

### **Patents and Licenses**

Generally, we do not believe that our patents, trademarks and licenses are material to our operations. Furthermore, most of our U.S. Government contracts generally permit us to use patents owned by other U.S. Government contractors. Similar provisions in U.S. Government contracts awarded to other companies make it impossible for us to prevent the use of our patents in most DoD work performed by other companies for the U.S. Government.

#### **Raw Materials**

Generally, our businesses engage in limited manufacturing activities. In manufacturing our products, we use our own production capabilities as well as a diverse base of third party suppliers and subcontractors. Although certain aspects of our manufacturing activities require relatively scarce raw materials, we have not experienced difficulty in our ability to procure raw materials, components, sub-assemblies and other supplies required in our manufacturing processes.

#### **Contracts**

A significant portion of our sales are derived from sole-source contracts as discussed above. We believe that our customers award sole-source contracts to the most capable supplier in terms of quality, responsiveness, design, engineering and program management competency and cost. However, as discussed above, we are increasingly competing against other prime system contractors for major subsystems and systems business. As a consequence of our competitive position, for the year ended December 31, 2009, we won contract awards at a rate in excess of 53% on new competitive contracts that we bid on, and at a rate in excess of 95% on the number of contracts we rebid for when

we were the incumbent supplier.

Generally, the sales price arrangements for our contracts are either fixed-price, cost-plus or time-and-material type. Generally, a fixed-price type contract offers higher profit margin potential than a cost-plus type or

15

#### **Table of Contents**

time-and-material type contract, which is commensurate with the greater levels of risk we assume on a fixed-price type contract.

On a fixed-price type contract (revenue arrangement), we agree to perform the contractual statement of work for a predetermined sales price. Although a fixed-price type contract generally permits us to retain profits if the total actual contract costs are less than the estimated contract costs, we bear the risk that increased or unexpected costs may reduce our profit or cause us to sustain losses on the contract. Accounting for the sales on a fixed-price type contract requires the preparation of estimates of (1) the total contract revenue, (2) the total costs at completion, which is equal to the sum of the actual incurred costs to date on the contract and the estimated costs to complete the contract s statement of work, and (3) the measurement of progress towards completion. Adjustments to original estimates for a contract s revenue, estimated costs at completion and estimated total profit or loss are often required as work progresses under a contract, as experience is gained and as more information is obtained, even though the scope of work required under the contract may not change.

On a cost-plus type contract (revenue arrangement), we are paid our allowable incurred costs plus a profit which can be fixed or variable depending on the contract s fee arrangement up to predetermined funding levels determined by our customers. Cost-plus type contracts with award and incentive fee provisions are our primary variable contract fee arrangement. Award fees provide for a fee based on actual performance relative to contractually specified performance criteria. Incentive fees provide for a fee based on the relationship which total allowable costs bear to target cost. Sales from cost-plus type contracts with award fees were approximately \$1.1 billion for the year ended December 31, 2009. Sales from cost-plus type contracts with incentive fees were approximately \$751 million for the year ended December 31, 2009. Our customer satisfaction and performance record is evidenced by our receipt of performance-based award fees achieving 95% of the available award fees on average during the year ended December 31, 2009.

On a time-and-material type contract (revenue arrangement), we are paid on the basis of direct labor hours expended at specified fixed-price hourly rates (that include wages, overhead, allowable general and administrative expenses and profit) and materials at cost. Therefore, on cost-plus type and time-and-material type contracts we do not bear the risks of unexpected cost overruns, provided that we do not incur costs that exceed the predetermined funded amounts.

We believe we have a balanced mix of fixed-price, cost-plus and time-and-material type contracts, a diversified business base and an attractive customer profile with limited reliance on any single contract.

The table below presents the percentage of our total sales generated from each contract-type for the years ended December 31, 2009, 2008, and 2007.

Contract-Type	Year E	Year Ended December 31,			
	2009	2008	2007		
Fixed-price	57%	54%	51%		
Cost-plus	28%	27%	30%		
Time-and-material	15%	19%	19%		
Total sales	100%	100%	100%		

Substantially all of our cost-plus type contracts and time-and-material type contracts are with U.S. Government customers. Substantially all of our sales to commercial customers are transacted under fixed-price sales arrangements

and are included in our fixed-price type contract sales.

## **Regulatory Environment**

Most of our revenue arrangements with agencies of the U.S. Government, including the DoD, are subject to unique procurement and administrative rules. These rules are based on both laws and regulations, including the U.S. Federal Acquisition Regulation (FAR), that: (1) impose various profit and cost controls, (2) regulate the allocations of costs, both direct and indirect, to contracts and (3) provide for the non-reimbursement of unallowable

16

#### **Table of Contents**

costs. Unallowable costs include, but are not limited to, lobbying expenses, interest expenses and certain costs related to business acquisitions, including, for example, the incremental depreciation and amortization expenses arising from fair value increases to the historical carrying values of acquired assets. Our contract administration and cost accounting policies and practices are also subject to oversight by government inspectors, technical specialists and auditors. See Part I Item 1A Risk Factors on page 19 for a discussion of certain additional business risks specific to our government contracts.

As is common in the U.S. defense industry, we are subject to business risks, including changes in the U.S. Government s procurement policies (such as greater emphasis on competitive procurement), governmental appropriations, national defense policies or regulations, service modernization plans, and availability of funds. A reduction in expenditures by the U.S. Government for products and services of the type we manufacture and provide, lower margins resulting from increasingly competitive procurement policies, a reduction in the volume of contracts or subcontracts awarded to us or the incurrence of substantial contract cost overruns could materially adversely affect our business.

Certain of our sales are under foreign military sales (FMS) agreements directly between the U.S. Government and allied foreign governments. In such cases, because we serve only as the supplier, we do not have unilateral control over the terms of the agreements. These contracts are subject to extensive legal and regulatory requirements and, from time to time, agencies of the U.S. Government investigate whether our operations are being conducted in accordance with these laws and regulations. Investigations could result in administrative, civil, or criminal liabilities, including repayments, disallowance of certain costs, or fines and penalties. Certain of our sales are direct commercial sales to allied foreign governments. These sales are subject to U.S. Government approval and licensing under the Arms Export Control Act. Legal restrictions on sales of sensitive U.S. technology also limit the extent to which we can sell our products to allied foreign governments or private parties.

All of our U.S. Government contracts can be terminated by the U.S. Government either for its convenience or if we default by failing to perform under the contract. Termination for convenience provisions provide only for our recovery of costs incurred or committed settlement expenses and profit on the work completed prior to termination. Termination for default provisions provide for the contractor to be liable for excess costs incurred by the U.S. Government in procuring undelivered items from another source. Our contracts with foreign governments generally contain similar provisions relating to termination at the convenience of the customer.

#### **Environmental Matters**

Our operations are subject to various environmental laws and regulations relating to the discharge, storage, treatment, handling, disposal and remediation of certain materials, substances and wastes used in our operations. We continually assess our obligations and compliance with respect to these requirements.

We have also assessed the risk of environmental contamination for our various manufacturing facilities, including our acquired businesses and, where appropriate, have obtained indemnification, either from the sellers of those acquired businesses or through pollution liability insurance. We believe that our current operations are in substantial compliance with all existing applicable environmental laws and permits. We believe our current expenditures will allow us to continue to be in compliance with applicable environmental laws and regulations. While it is difficult to determine the timing and ultimate cost to be incurred in order to comply with these laws, based upon available internal and external assessments, with respect to those environmental loss contingencies of which we are aware, we believe that after considering recorded liabilities, there are no environmental loss contingencies that, individually or in the aggregate, would be material to our consolidated results of operations, financial position or cash flows.

#### **Table of Contents**

## **Certain Acquired Pension Plans**

In connection with our acquisition of ten business units from Lockheed Martin and the formation of L-3 in 1997, we assumed certain defined benefit pension plan liabilities for present and former employees and retirees of certain of these businesses from Lockheed Martin. Lockheed Martin had previously received a letter from the Pension Benefit Guaranty Corporation (PBGC), indicating that the pension plans of two businesses were under funded using the PBGC s actuarial assumptions (Subject Plans).

With respect to the Subject Plans, Lockheed Martin entered into an agreement (Lockheed Martin Commitment) with L-3 and the PBGC dated as of April 30, 1997. The terms and conditions of the Lockheed Martin Commitment include a commitment by Lockheed Martin to the PBGC to, under certain circumstances, assume sponsorship of the Subject Plans or provide another form of financial support for the Subject Plans. The Lockheed Martin Commitment will continue until the Subject Plans are no longer under funded on a PBGC basis for two consecutive years, or immediately if we achieve investment grade credit ratings on all of our outstanding debt.

If Lockheed Martin did assume sponsorship of the Subject Plans, it would be primarily liable for the costs associated with funding the Subject Plans or any costs associated with the termination of the Subject Plans. The terms and conditions of the Lockheed Martin Commitment would require us to reimburse Lockheed Martin for these costs. Lockheed Martin has not assumed sponsorship or provided another form of financial support for the Subject Plans.

We believe we have performed our obligations under the Lockheed Martin Commitment and have not received any communications from the PBGC concerning actions that the PBGC contemplates taking in respect of the Subject Plans.

For the year ended December 31, 2009, we contributed \$10 million to the Subject Plans. For subsequent years, our funding requirements will depend upon prevailing interest rates, return on pension plan assets and underlying actuarial assumptions. At December 31, 2009, the aggregate projected benefit obligation was \$256 million and the aggregate plan assets were \$174 million for the Subject Plans. At December 31, 2009, we recorded a liability of \$82 million for the under funded status of the Subject Plans.

## **Employees**

As of December 31, 2009, we employed approximately 67,000 full-time and part-time employees, 84% of whom were located in the United States. Of these employees, approximately 15% are covered by 119 separate collective bargaining agreements with various labor unions. The success of our business is primarily dependent upon the knowledge of our employees and on the management, contracting, engineering and technical skills of our employees. In addition, our ability to grow our businesses, obtain additional orders for our products and services and to satisfy contractual obligations under certain of our existing revenue arrangements is largely dependent upon our ability to attract and retain employees who have U.S. Government security clearances, particularly those with clearances of top-secret and above. We believe that relations with our employees are positive.

## L-3 Holdings Obligations

The only obligations of L-3 Holdings at December 31, 2009 were: (1) its 3% Convertible Contingent Debt Securities (CODES) due 2035, which were issued by L-3 Holdings on July 29, 2005, (2) its guarantee of borrowings under the Revolving Credit Facility of L-3 Communications and (3) its guarantee of other contractual obligations of L-3 Communications and its subsidiaries. L-3 Holdings obligations relating to the CODES have been jointly, severally, fully and unconditionally guaranteed by L-3 Communications and certain of its wholly-owned domestic subsidiaries. In order to generate the funds necessary to repurchase its common stock and pay dividends declared and principal and

interest on its outstanding indebtedness, if any, L-3 Holdings relies on dividends and other payments from its subsidiaries or it must raise funds in public or private equity or debt offerings.

## **Available Information**

We are subject to the informational requirements of the Securities Exchange Act of 1934 and, in accordance therewith, file reports, including annual, quarterly and current reports, proxy statements and other information with the SEC. Such reports and other information can be inspected and copied at the Public Reference Room of the SEC located at 100 F Street, N.E., Washington, D.C. 20549. Copies of such material can be obtained from the Public Reference Room of the SEC at prescribed rates. You may obtain information on the operation of the Public

18

#### **Table of Contents**

Reference Room by calling the SEC at 1-800-SEC-0330. Such material may also be accessed electronically by means of the SEC s home page on the Internet at <a href="http://www.sec.gov">http://www.sec.gov</a>.

You may also obtain a free copy of our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and proxy statement for the annual shareholders meeting, as well as any amendments to those reports as soon as reasonably practicable after electronic filing with the SEC through our website on the Internet at <a href="http://www.L-3com.com">http://www.L-3com.com</a>.

The Company also has a Corporate Governance webpage. You can access the Company s Corporate Governance Guidelines and charters for the audit, compensation and nominating/corporate governance committees of our Board of Directors through our Web site, <a href="http://www.L-3com.com">http://www.L-3com.com</a>, by clicking on the Corporate Governance link under the heading Investor Relations. The Company posts its Code of Ethics and Business Conduct on its Corporate Governance webpage under the link Code of Ethics and Business Conduct. The Company s Code of Ethics and Business Conduct applies to all directors, officers and employees, including our chairman, president and chief executive officer, our vice president and chief financial officer, and our corporate controller and principal accounting officer. We will post any amendments to the Code of Ethics and Business Conduct, and any waivers that are required to be disclosed by the rules of either the SEC or the New York Stock Exchange, Inc. (NYSE), on our Web site within the required periods. The information on the Company s Web site is not incorporated by reference into this report.

To learn more about L-3, please visit the Company s Web site at <a href="http://www.L-3com.com">http://www.L-3com.com</a>. From time to time, L-3 uses its Web site as a channel of distribution of material Company information. Financial and other material information regarding L-3 is routinely posted on the Company s Web site and is readily accessible.

#### **Item 1A. Risk Factors**

You should carefully consider the following risk factors and other information contained or incorporated by reference in this Form 10-K, including Part II Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations. Any of these risks could materially affect our business and our financial condition, results of operations and cash flows, which could in turn materially affect the price of our common stock.

Our contracts (revenue arrangements) with U.S. Government customers entail certain risks.

A decline in or a redirection of the U.S. defense budget could result in a material decrease in our sales, earnings and cash flows.

Our government contracts are primarily dependent upon the U.S. defense budget. As is the case with most other U.S. defense contractors, we have benefited from the upward trend in DoD budget authorization and spending outlays over recent years, including supplemental appropriations for military operations in Iraq and Afghanistan. The President s DoD defense budget request, for the government s fiscal year ending September 30, 2011, excluding overseas contingencies operations supplemental requests, indicates continued growth over the fiscal year 2010 period, although at a slower pace. We expect future DoD budgets, including supplemental appropriations, to grow at a significantly slower pace than the past several years, and to possibly flatten. DoD budgets could be negatively affected by several factors, including events we cannot foresee, U.S. Government budget deficits, current or future economic conditions, presidential administration priorities, U.S. national security strategies, a change in spending priorities, the cost of sustaining U.S. military and related security operations in Iraq and Afghanistan and other locales around the world where U.S. military support may be pivotal, and other related exigencies and contingencies. While we are unable to predict the impact and outcome of these uncertainties, the effect of changes in these DoD imperatives could cause the DoD budget to remain unchanged or to decline (or even to increase). A significant decline in or redirection of U.S. military expenditures in the future could result in a decrease to our sales, earnings and cash flows. The loss or

significant reduction in U.S. government funding of a large program in which we participate could also result in a decrease in our future sales, earnings and cash flows. U.S. Government contracts are also conditioned upon continuing approval by Congress of the amount of necessary spending. Congress usually appropriates funds for a given program on a September 30 fiscal year basis, even though contract periods of performance may extend over many years. Consequently, at the beginning of a major program,

19

#### **Table of Contents**

the contract is usually partially funded, and additional monies are normally committed to the contract by the procuring agency only as appropriations are made by Congress for future fiscal years. We believe that given the dangerous and volatile global condition in which the U.S. is a primary stabilizing force, our approach to future business planning will include our best assessments and judgments on how to account for change and adapt to new conditions and circumstances.

We rely predominantly on sales to U.S. Government entities, and the loss of a significant number of our contracts would have a material adverse effect on our results of operations and cash flows.

Our sales are predominantly derived from contracts (revenue arrangements) with agencies of, and prime system contractors to, the U.S. Government. The loss of all or a substantial portion of our sales to the U.S. Government would have a material adverse effect on our results of operations and cash flows. Approximately 83%, or \$13.1 billion, of our sales for the year ended December 31, 2009 were made directly or indirectly to U.S. Government agencies, including the DoD. Aggregate sales from our five largest contracts (revenue arrangements) amounted to approximately \$1.9 billion, or 12% of our sales for the year ended December 31, 2009, and included our Special Operations Forces Support Activity (SOFSA) contract. Sales from the SOFSA contract were approximately \$455 million, or 3% of our sales during 2009. On March 3, 2009, SOFSA announced that L-3 was not selected to perform on the follow-on contract. L-3 subsequently protested and, as a consequence, SOFSA has taken corrective action, which will include the issuance of a revised solicitation. Once a new solicitation is issued, proposals will be requested from all bidders. We were notified that a new solicitation will be issued in approximately April 2010, with an expected award date of January 2011. We may not succeed in the recompetition for the next SOFSA contract. We anticipate receiving funding on our current contract extending it from February 28, 2010 to the end of 2010, although we have not yet received the contract extension modification.

A substantial majority of our total sales are for products and services under contracts with various agencies and procurement offices of the DoD or with prime contractors to the DoD. Although these various agencies, procurement offices and prime contractors are subject to common budgetary pressures and other factors, our customers exercise independent purchasing decisions. Because of this concentration of contracts, if a significant number of our DoD contracts and subcontracts are simultaneously delayed or cancelled for budgetary, performance or other reasons, it would have a material adverse effect on our results of operations and cash flows.

In addition to contract cancellations and declines in agency budgets, our backlog and future financial results may be adversely affected by:

curtailment of the U.S. Government s use of technology or other services and product providers, including curtailment due to government budget reductions and related fiscal matters;

developments in Iraq or Afghanistan, or other geopolitical developments that affect demand for our products and services;

our ability to hire and retain personnel to meet increasing demand for our services; and

technological developments that impact purchasing decisions or our competitive position.

Our government contracts contain unfavorable termination provisions and are subject to audit and modification. If a termination right is exercised by the government, it could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Companies engaged primarily in supplying defense-related equipment and services to U.S. Government agencies are subject to certain business risks peculiar to the defense industry. These risks include the ability of the U.S. Government to unilaterally:

suspend us from receiving new contracts pending resolution of alleged violations of procurement laws or regulations;

terminate existing contracts;

reduce the value of existing contracts;

20

#### **Table of Contents**

audit our contract-related costs and fees, including allocated indirect costs; and

control and potentially prohibit the export of our products and systems.

All of our U.S. Government contracts can be terminated by the U.S. Government either for its convenience or if we default by failing to perform under the contract. Termination for convenience provisions provide only for our recovery of costs incurred or committed settlement expenses and profit on the work completed prior to termination. Termination for default provisions provide for the contractor to be liable for excess costs incurred by the U.S. Government in procuring undelivered items from another source. Our contracts with foreign governments generally contain similar provisions relating to termination at the convenience of the customer.

U.S. Government agencies, including the Defense Contract Audit Agency and various agency Inspectors General, routinely audit and investigate our costs and performance on contracts, as well as our accounting and general business practices. Based on the results of such audits, the U.S. Government may adjust our contract related costs and fees, including allocated indirect costs. In addition, under U.S. Government purchasing regulations, some of our costs, including certain business acquisition costs, most financing costs, portions of research and development costs, and certain marketing expenses may not be reimbursable under U.S. Government contracts.

The DoD s recent announcement to in-source contractor support services jobs by fiscal year 2014 could result in a material decrease in our sales, earnings and cash flows.

The U.S. Government has announced an initiative to reduce the role of private sector contractors currently performing support services jobs. As a part of this initiative, the U.S. Government intends by fiscal year 2014 to convert approximately 33,000 DoD support service jobs currently performed by the private sector to government positions. This initiative will primarily affect the businesses within the Government Services reportable segment and could result in the Company losing certain of its existing contracts (revenue arrangements) depending on how the DoD implements this initiative.

We may not be able to win competitively awarded contracts or receive required licenses to export our products, which would have a material adverse effect on our business, financial condition, results of operations and future prospects.

Our government contracts are subject to competitive bidding. We obtain many of our U.S. Government contracts through a competitive bidding process. We may not be able to continue to win competitively awarded contracts. In addition, awarded contracts may not generate sales sufficient to result in our profitability. We are also subject to risks associated with the following:

the frequent need to bid on programs in advance of the completion of their design, which may result in unforeseen technological difficulties and/or cost overruns;

the substantial time, effort and experience required to prepare bids and proposals for competitively awarded contracts that may not be awarded to us;

design complexity and rapid technological obsolescence; and

the constant need for design improvement.

In addition to these U.S. Government contract risks, we are not permitted to export some of our products and are also required to obtain licenses from U.S. Government agencies to export many of our products and systems. Failure to receive required licenses would eliminate our ability to sell our products and systems outside the United States.

We are subject to government investigations, which could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.

We are from time to time subject to governmental investigations relating to our operations. We are currently cooperating with the U.S. Government on several investigations, including but not limited to, an investigation by the Department of Justice Criminal Antitrust Division regarding information technology services performed for the

21

#### **Table of Contents**

U.S. Air Force. For a discussion of this matter, see the Titan Government Investigation in Note 19 to our audited consolidated financial statements on page F-46.

We are subject to the risks of current and future legal proceedings, which could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.

At any given time, we are a defendant in various material legal proceedings and litigation matters arising in the ordinary course of business, including litigation, claims and assessments that have been asserted against acquired businesses, which we have assumed. Although we maintain insurance policies, these policies may not be adequate to protect us from all material judgments and expenses related to potential future claims and these levels of insurance may not be available in the future at economical prices or at all. A significant judgment against us, arising out of any of our current or future legal proceedings and litigation, could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects. For a discussion of the material litigation to which we are currently a party, see Note 19 to our audited consolidated financial statements on page F-46.

If we are unable to keep pace with rapidly evolving products and service offerings and technological change, there could be a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.

The rapid change of technology is a key feature of most of the markets in which our products, services and systems oriented businesses operate. To succeed in the future, we will need to continue to design, develop, manufacture, assemble, test, market and support new products and enhancements on a timely and cost-effective basis. Historically, our technology has been developed through customer-funded and internally funded research and development and through certain business acquisitions. We may not be able to continue to maintain comparable levels of research and development or successfully complete such acquisitions. In the past, we have allocated substantial funds to capital expenditures, programs and other investments. This practice will continue to be required in the future. Even so, we may not be able to successfully identify new opportunities and may not have the necessary financial resources to develop new products and systems in a timely or cost-effective manner. At the same time, products and technologies developed by others may render our products, services and systems obsolete or non-competitive.

## Our business acquisition strategy involves risks, and we may not successfully implement our strategy.

We opportunistically seek to acquire businesses that enhance our capabilities and add new technologies, products, services, programs, contracts, and customers to our existing businesses. We may not be able to continue to identify acquisition candidates on commercially reasonable terms or at all. If we make additional business acquisitions, we may not realize the benefits anticipated from these acquisitions, including cost synergies and improving margins. Furthermore, we may not be able to obtain additional financing for business acquisitions, since such additional financing could be restricted or limited by the terms of our debt agreements or due to unfavorable credit market conditions.

The process of integrating the operations of acquired businesses into our existing operations may result in unforeseen difficulties and may require significant financial and managerial resources that would otherwise be available for the ongoing development or expansion of our existing operations. Possible future business acquisitions could result in the incurrence of additional debt and related interest expense and contingent liabilities, each of which could result in an increase to our already significant level of outstanding debt, as well as more restrictive covenants. On February 18, 2010, we entered into an agreement to acquire all the outstanding common stock of a business for approximately \$613 million. We anticipate completing this acquisition in the second quarter of 2010, subject to customary closing conditions and regulatory approvals. We expect to fund the purchase price with cash on hand. Although we have not entered into any other agreements with respect to any other business acquisition transaction at this time, we consider

and may enter into business acquisitions on an ongoing basis and may be evaluating acquisitions or engaging in acquisition negotiations at any given time. Furthermore, in certain of our business acquisitions we have assumed all claims against and liabilities of the acquired business, including both asserted and unasserted claims and liabilities.

22

#### **Table of Contents**

Goodwill represents a significant asset on our balance sheet. We review goodwill and intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable, and also review goodwill annually in accordance with the accounting standards for goodwill and intangible assets. The annual impairment test is based on determining the fair value of our reporting units. A decline in the estimated fair value of a reporting unit could result in a goodwill impairment, and a related non-cash impairment charge against earnings, if estimated fair value for the reporting unit is less than the carrying value of the net assets of the reporting unit, including its goodwill. A large decline in estimated fair value of a reporting unit could result in an adverse effect on our financial condition and results of operations. See Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies beginning on page 39.

# Our results of operations and cash flows are substantially affected by our mix of fixed-price, cost-plus and time-and-material type contracts.

Our sales are transacted using written revenue arrangements, or contracts, which are generally either fixed-price, cost-plus or time-and-material. For a description of our revenue recognition policies, see Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies beginning on page 39.

The table below presents the percentage of our total sales generated from each contract-type.

	Year Er	Year Ended December 31,						
	2009	2008	2007					
Contract-Type								
Fixed-price	57%	54%	51%					
Cost-plus	28%	27%	30%					
Time-and-material	15%	19%	19%					
Total sales	100%	100%	100%					

Substantially all of our cost-plus and time-and-material type contracts are with the U.S. Government, primarily the DoD. Substantially all of our sales to commercial customers are transacted under fixed-price sales arrangements, and are included in our fixed-price type contract sales.

On a fixed-price type contract (revenue arrangement), we agree to perform the contractual statement of work for a predetermined sales price. Although a fixed-price type contract generally permits us to retain profits if the total actual contract costs are less than the estimated contract costs, we bear the risk that increased or unexpected costs may reduce our profit or cause us to sustain losses on the contract.

On a cost-plus type contract (revenue arrangement), we are paid our allowable incurred costs plus a profit which can be fixed or variable depending on the contract s fee arrangement up to predetermined funding levels determined by our customers. On a time-and-material type contract (revenue arrangement), we are paid on the basis of direct labor hours expended at specified fixed-price hourly rates (that include wages, overhead, allowable general and administrative expenses and profit) and materials at cost. Therefore, on cost-plus type and time-and-material type contracts, we do not bear the risks of unexpected cost overruns, provided that we do not incur costs that exceed the predetermined funded amounts.

Additionally, the impact of revisions in profit or loss estimates for all types of contracts subject to percentage of completion accounting are recognized on a cumulative catch-up basis in the period in which the revisions are made. Provisions for anticipated losses on contracts are recorded in the period in which they become evident. Amounts representing contract change orders or claims are included in sales only when they can be reliably estimated and their realization is reasonably assured. The revisions in contract estimates, if significant, can materially affect our results of operations and cash flows, as well as reduce the valuations of receivables and inventories; and in some cases, result in liabilities to complete contracts in a loss position.

23

#### **Table of Contents**

# Intense competition in the industries in which our businesses operate could limit our ability to attract and retain customers.

The defense industry and the other industries in which our businesses operate and the market for defense applications is highly competitive. We expect that the DoD s increased use of commercial off-the-shelf products and components in military equipment will continue to encourage new competitors to enter the market. We also expect that competition for original equipment manufacturing business will increase due to the continued emergence of merchant suppliers. Additionally, some of our competitors are larger than we are and have more financial and other resources than we have. For more information concerning the factors that affect our ability to compete, see Part I Item 1 Business Competition beginning on page 14.

# Our significant level of debt and our ability to make payments on or service our indebtedness may adversely affect our financial and operating activities or ability to incur additional debt.

At December 31, 2009, we had approximately \$4,150 million in aggregate principal amount of outstanding debt. In addition, at December 31, 2009, we had borrowing capacity of \$968 million available to us under our new three-year \$1 billion revolving credit facility that expires on October 23, 2012 (Revolving Credit Facility), after reductions of \$32 million for outstanding letters of credit. In the future, we may increase our borrowings, subject to limitations imposed on us by our debt agreements. Holders of our \$700 million Convertible Contingent Debt Securities (CODES) may require us to repurchase them in whole or in part at a cash repurchase price equal to 100% of the principal amount (plus accrued and unpaid interest, including contingent interest and additional interest, if any) through the exercise of a put option on February 1, 2011. Furthermore, the first scheduled maturity of our existing debt is our \$400 million  $6^{1}/_{8}$ % senior subordinated notes maturing on July 15, 2013. See Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Debt on page 58.

Our ability to make scheduled payments of principal and interest on our indebtedness and to refinance our existing debt depends on our future financial performance as well as our ability to access the capital markets, and the relative attractiveness of available financing terms. We do not have complete control over our future financial performance because it is subject to economic, political, financial (including credit market conditions), competitive, regulatory and other factors affecting the aerospace and defense industry, as well as commercial industries in which we operate. It is possible that in the future our business may not generate sufficient cash flow from operations to allow us to service our debt and make necessary capital expenditures. If this situation occurs, we may have to reduce costs and expenses, sell assets, restructure debt or obtain additional equity capital. We may not be able to do so in a timely manner or upon acceptable terms in accordance with the restrictions contained in our debt agreements. Our level of indebtedness has important consequences to us. These consequences may include:

requiring a substantial portion of our net cash flow from operations to be used to pay interest and principal on our debt and therefore be unavailable for other purposes, including acquisitions, capital expenditures, paying dividends to our shareholders, repurchasing shares of our common stock, research and development and other investments;

limiting our ability to obtain additional financing for acquisitions, working capital, investments or other expenditures, which, in each case, may limit our ability to carry out our acquisition strategy;

increasing interest expenses due to higher interest rates on our Revolving Credit Facility as it has a variable interest rate;

heightening our vulnerability to downturns in our business or in the general economy and restricting us from making acquisitions, introducing new technologies and products or exploiting business opportunities; and

impacting debt covenants that limit our ability to borrow additional funds, dispose of assets, pay cash dividends to our shareholders or repurchase shares of our common stock. Failure to comply with such covenants could result in an event of default which, if not cured or waived, could result in the acceleration of our outstanding indebtedness.

24

#### **Table of Contents**

Additionally, on December 31, 2009, we had \$9,114 million of contractual obligations (including outstanding indebtedness). For a detailed listing of the components of our contractual obligations, see Part II Item 7

Management s Discussion and Analysis of Financial Condition and Results of Operations Contractual Obligations on page 60.

Our debt agreements restrict our ability to finance our future operations and, if we are unable to meet our financial ratios, could cause our existing debt to be accelerated.

Our debt agreements contain a number of significant covenants that, among other things, restrict our ability to:

sell assets;
incur more indebtedness;
repay certain indebtedness;
make certain investments or business acquisitions;
make certain capital expenditures;
engage in business mergers or consolidations; and
engage in certain transactions with subsidiaries and affiliates.

These restrictions could impair our ability to finance our future operations or capital needs or engage in other business activities that may be in our interest. In addition, some of our debt agreements also require us to maintain compliance with certain financial ratios, including (1) total consolidated earnings before interest, taxes, depreciation and amortization to total consolidated cash interest expense, (2) total consolidated funded indebtedness less designated cash balances to total consolidated earnings before interest, taxes, depreciation and amortization, and (3) consolidated senior indebtedness less designated cash balances to consolidated earnings before interest, taxes, depreciation and amortization. Our ability to comply with these ratios and covenants may be affected by events beyond our control. A breach of any of these agreements or our inability to comply with the required financial ratios or covenants could result in a default under those debt agreements. In the event of any such default, the lenders under those debt agreements could elect to:

declare all outstanding debt, accrued interest and fees to be due and immediately payable; require us to apply all of our available cash to repay our outstanding senior debt; and prevent us from making debt service payments on our other debt.

For further discussion of our financial ratios, debt agreements and other payment restrictions, see Note 10 to our audited consolidated financial statements on page F-28.

If we are unable to attract and retain key management and personnel, we may become unable to operate our business effectively.

Our future success depends to a significant degree upon the continued contributions of our management, and our ability to attract and retain highly qualified management and technical personnel, including employees who have U.S. Government security clearances, particularly clearances of top-secret and above. We do not maintain any key person life insurance policies for members of our management. We face competition for management and technical personnel from other companies and organizations. Failure to attract and retain such personnel would damage our future prospects.

## Environmental laws and regulations may subject us to significant liability.

Our operations are subject to various U.S. federal, state and local as well as certain foreign environmental laws and regulations within the countries in which we operate relating to the discharge, storage, treatment, handling, disposal and remediation of certain materials, substances and wastes used in our operations.

25

#### **Table of Contents**

New laws and regulations, stricter enforcement of existing laws and regulations, the discovery of previously unknown contamination or the imposition of new clean-up requirements may require us to incur a significant amount of additional costs in the future and could decrease the amount of cash flow available to us for other purposes, including capital expenditures, research and development and other investments and could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.

## Termination of our backlog of orders could negatively impact our results of operations and cash flows.

We currently have a backlog of funded orders, primarily under contracts with the U.S. Government. Our total funded backlog was \$10,862 million at December 31, 2009. As described above, the U.S. Government may unilaterally modify or terminate its contracts with us. Accordingly, most of our backlog could be modified or terminated by the U.S. Government, which would negatively impact our results of operations and cash flows.

## Our sales to certain foreign customers expose us to risks associated with operating internationally.

For the year ended December 31, 2009, sales to foreign customers, excluding our foreign sales made under foreign military sales (FMS) agreements directly between the U.S. Government and allied foreign governments, represented approximately 11% of our consolidated sales. Consequently, our businesses are subject to a variety of risks that are specific to international operations, including the following:

export regulations that could erode profit margins or restrict exports;

compliance with the U.S. Foreign Corrupt Practices Act (FCPA);

the burden and cost of compliance with foreign laws, treaties and technical standards and changes in those regulations;

contract award and funding delays;

potential restrictions on transfers of funds;

foreign currency fluctuations;

import and export duties and value added taxes;

transportation delays and interruptions;

uncertainties arising from foreign local business practices and cultural considerations; and

potential military conflicts and political risks.

While we have and will continue to adopt measures to reduce the potential impact of losses resulting from the risks of our foreign business, we cannot ensure that such measures will be adequate.

Continued global economic weakness, diminished credit availability, and increasing U.S. Government budget deficits may materially and adversely affect our results.

Domestic and foreign economies have continued to show weakness, including limited credit availability for small businesses and other types of borrowers. Economic conditions have negatively impacted, and may continue to

negatively impact, our sales to the commercial markets in which we operate, including our commercial aviation products and commercial shipbuilding products businesses. Sales to commercial customers were approximately \$1.5 billion, or 10%, of our total sales in 2009 compared to approximately \$1.7 billion, or 11% of our total sales in 2008.

Additionally, while we are unable to predict the impact and outcome of current or longer term economic conditions and the U.S. Government s intervention across several industries to assist in an economic recovery, these conditions could also negatively affect future U.S. defense budgets and spending, and consequently, our financial condition, results of

26

#### **Table of Contents**

operations, cash flows and future prospects. Sales to the DoD represented 76% of our total sales in 2009 compared to 74% in 2008.

These economic conditions could also adversely affect our pension plan funded status and annual pension expense. See Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Pension Plans on page 56 and Note 20 to our audited consolidated financial statements.

#### Item 1B. Unresolved Staff Comments

None.

## Item 2. Properties

At December 31, 2009, we operated in 518 locations consisting of manufacturing facilities, administration, research and development and other properties throughout the United States and internationally. Of these, we owned 36 locations consisting of approximately 5.5 million square feet and leased space at 482 locations consisting of approximately 18.3 million square feet.

Our reportable segments have major operations at the following locations:

C<sup>3</sup>ISR Camden, New Jersey; Greenville, Texas; and Salt Lake City, Utah.

Government Services Huntsville, Alabama; Washington, DC; Orlando, Florida; Annapolis, Maryland; and Alexandria, Chantilly and Reston, Virginia.

AM&M Crestview, Florida; Lexington, Kentucky; Madison, Mississippi; Waco, Texas; and Edmonton and Quebec, Canada.

Electronic Systems Phoenix and Tempe, Arizona; Anaheim, Menlo Park, San Carlos, San Diego, San Leandro, Santa Barbara, Simi Valley, Sylmar and Torrance, California; Melbourne, Orlando, Sarasota and St. Petersburg, Florida; Ayer, Massachusetts; Grand Rapids and Muskegon, Michigan; Budd Lake, New Jersey; Albuquerque, New Mexico; Binghamton and Hauppauge, New York; Cincinnati and Mason, Ohio; Tulsa, Oklahoma; Philadelphia, Pittsburgh and Williamsport, Pennsylvania; Arlington, Dallas and Garland, Texas; Burlington, Ontario and Toronto, Canada; and Elmenhorst, Leer and Hamburg, Germany.

Corporate and other locations New York, New York and Arlington, Virginia

A summary of square footage by reportable segment as of December 31, 2009 is presented below.

	Leased (Squa	Owned are feet in milli	Total ons)
C <sup>3</sup> ISR	5.0		5.0
Government Services	2.8		2.8
AM&M	2.7	2.1	4.8
Electronic Systems	7.7	3.4	11.1
Corporate	0.1		0.1

Total 18.3 5.5 23.8

Management believes all of our properties have been well maintained, are in good condition, and are adequate to meet our current contractual requirements.

# Item 3. Legal Proceedings

The information required with respect to this item can be found in Note 19 to our audited consolidated financial statements and is incorporated by reference into this Item 3.

27

#### **Table of Contents**

# Item 4. Submission of Matters to a Vote of Security Holders

None.

#### **PART II**

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The common stock of L-3 Holdings is traded on the New York Stock Exchange (NYSE) under the symbol LLL . On February 1, 2010, the number of holders of L-3 Holdings common stock was approximately 66,000. On February 25, 2010, the closing price of L-3 Holdings common stock, as reported by the NYSE, was \$91.05 per share.

The table below sets forth the high and low closing price of L-3 Holdings common stock as reported on the NYSE composite transaction tape and the amount of dividends paid per share during the past two calendar years.

		Dividen	ıds P	aid		Closing Pr (High-Lov			
	2	2009	2	2008	2009	_	2008	3	
Common Stock Dividends Paid and Market Prices									
First Quarter	\$	0.35	\$	0.30	\$ 79.83	\$57.63	\$110.48	\$101.99	
Second Quarter		0.35		0.30	79.71	67.52	114.46	90.63	
Third Quarter		0.35		0.30	82.19	63.97	105.88	87.57	
Fourth Quarter		0.35		0.30	88.50	72.29	98.32	59.32	
Year Ended December 31	\$	1.40	\$	1.20	88.50	57.63	114.46	59.32	

On February 2, 2010, L-3 Holdings announced that its Board of Directors had increased L-3 Holdings regular quarterly cash dividend by 14% to \$0.40 per share, payable on March 15, 2010, to shareholders of record at the close of business on March 1, 2010.

L-3 Holdings relies on dividends received from L-3 Communications to generate the funds necessary to pay dividends on L-3 Holdings common stock. See Note 10 to our audited consolidated financial statements for the financial and other restrictive covenants that limit the payment of dividends by L-3 Communications to L-3 Holdings.

## **Issuer Purchases of Equity Securities**

The following table provides information about share repurchases made by L-3 Holdings of its common stock that are registered pursuant to Section 12 of the Exchange Act during the 2009 fourth quarter. Repurchases are made from time to time at management s discretion in accordance with applicable federal securities laws. All share repurchases of L-3 Holdings common stock have been recorded as treasury shares.

Maximum number

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

				Total number of shares purchased	(or approximate dollar value) of				
	Total number of shares purchased	Average price paid per share		Average part of publicly announced plans		shares that may yet be purchased under the plans or programs(1) (in millions)			
September 26 October 31, 2009	50,350	\$	79.39	50,350	\$	531			
November 1 30, 2009	924,585		75.23	924,585	\$	461			
December 1 31, 2009	431,957		81.22	431,957	\$	426			
Total	1,406,892	\$	77.22	1,406,892					

On November 24, 2008, L-3 Holdings Board of Directors approved a share repurchase program that authorizes L-3 Holdings to repurchase up to \$1 billion of its outstanding common stock through December 31, 2010.

#### **Table of Contents**

From January 1, 2010 through February 25, 2010, L-3 Holdings has repurchased 776,567 shares of its common stock at an average price of \$86.81 per share for an aggregate amount of approximately \$67 million.

The graph below compares the cumulative total returns of our common stock with the cumulative total return of the Standard & Poor s 500 Composite Stock Index and the Standard & Poor s 1500 Aerospace & Defense Index, for the period from December 31, 2004 to December 31, 2009. These figures assume that all dividends paid over the performance period were reinvested, and that the starting value of each index and the investment in our common stock was \$100 on December 31, 2004.

We are one of the companies included in the Standard & Poor s 1500 Aerospace & Defense Index and the Standard & Poor s 500 Composite Stock Index. The starting point for the measurement of our common stock cumulative total return was our stock price of \$73.24 per share on December 31, 2004. The graph is not, and is not intended to be, indicative of future performance of our common stock.

29

#### **Table of Contents**

#### Item 6. Selected Financial Data

We derived the selected financial data presented below at December 31, 2009 and 2008 and for each of the three years in the period ended December 31, 2009 from our audited consolidated financial statements included elsewhere in this Form 10-K. We derived the selected financial data presented below at December 31, 2007, 2006 and 2005 and for the years ended December 31, 2006 and 2005 from our audited consolidated financial statements not included in this Form 10-K. The selected financial data should be read in conjunction with our Management s Discussion and Analysis of Financial Condition and Results of Operations and our audited consolidated financial statements. Our results of operations, cash flows and financial position are affected significantly, in some periods, by our business acquisitions, the more significant of which are described elsewhere herein.

	2009	Year Ended December 31, 2008 <sup>(1)</sup> 2007 2006 <sup>(2)</sup> (in millions, except per share data)					2005		
Statement of Operations Data: Net sales Cost of sales Litigation gain (charge) <sup>(3)</sup> Stock-based charge <sup>(4)</sup>	\$ 15,615 13,959	\$	14,901 13,342 126	\$	13,961 12,513	\$	12,477 11,198 (129) (39)	\$	9,445 8,448
Operating income Interest and other income, net Interest expense <sup>(3)</sup> Debt retirement charge	1,656 19 279 10		1,685 28 290		1,448 31 314		1,111 20 313		997 5 211
Income from continuing operations before income taxes Provision for income taxes	1,386 475		1,423 494		1,165 411		818 292		791 277
Income from continuing operations Less: Noncontrolling interests	911 10		929 11		754 9		526 10		514 10
Income from continuing operations attributable to L-3	\$ 901	\$	918	\$	745	\$	516	\$	504
Net income attributable to L-3 <sup>(5)</sup>	\$ 901	\$	938	\$	745	\$	516	\$	504
Earnings per share allocable to L-3 Holdings common shareholders: Basic:									
Income from continuing operations	\$ 7.65	\$	7.50	\$	5.92	\$	4.17	\$	4.23
Net income	\$ 7.65	\$	7.67	\$	5.92	\$	4.17	\$	4.23
Diluted: Income from continuing operations	\$ 7.61	\$	7.43	\$	5.86	\$	4.13	\$	4.15

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

Net income	\$ 7.61	\$ 7.59	\$ 5.86	\$ 4.13	\$ 4.15
L-3 Holdings weighted average common shares outstanding:					
Basic Basic	116.8	121.2	124.9	123.1	118.8
Diluted	117.4	122.4	126.2	124.6	121.1
Cash dividends declared per share on L-3 Holdings common stock	\$ 1.40	\$ 1.20	\$ 1.00	\$ 0.75	\$ 0.50

30

<sup>(1)</sup> The year ended December 31, 2008 includes: (1) a gain of \$12 million (\$7 million after income taxes, or \$0.06 per diluted share) related to the sale of a product line, and (2) a non-cash impairment charge of \$28 million (\$17 million after income taxes, or \$0.14 per diluted share) related to a write-down of capitalized software development costs associated with a general aviation product.

#### **Table of Contents**

- (2) Effective January 1, 2006, we adopted, on a prospective basis, the provisions of the newly issued share-based payment accounting standard. The standard, which is contained in the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 718, *Compensation-Stock Compensation*, reduced 2006 operating income by \$42 million, net income attributable to L-3 by \$29 million and diluted earnings per share by \$0.23.
- (3) The year ended December 31, 2008 includes a pre-tax gain of \$133 million (\$81 million after income taxes, or \$0.66 per diluted share) recorded in the second quarter of 2008 related to the reversal of a \$126 million current liability for pending and threatened litigation and \$7 million of related accrued interest as a result of a June 27, 2008 decision by the U.S. Court of Appeals which vacated an adverse 2006 jury verdict. For the year ended December 31, 2006, the Company recorded \$129 million (\$78 million after income taxes, or \$0.63 per diluted share) related to this adverse jury verdict, which was rendered on May 24, 2006.
- (4) The Stock-Based Charge of \$39 million (\$25 million after income taxes, or \$0.20 per diluted share) was recorded in the second quarter of 2006 in connection with L-3 s voluntary review of its past stock option granting practices and the related accounting.
- (5) Net income attributable to L-3 includes an after-tax gain of \$20 million, or \$0.16 per diluted share, related to the sale of our 85% ownership interest in Medical Education Technologies, Inc. on October 8, 2008. The gain is excluded from income from continuing operations for the year ended December 31, 2008.

		2009			d Decembe 2007 (in illions)	2006	2005	
<b>Balance Sheet Data (at year end):</b>								
Working capital	\$	2,669	\$	2,254	\$ 2,181	\$ 1,553	\$	1,789
Total assets		14,813		14,484	14,389	13,285		11,906
Long-term debt		4,112		4,493	4,472	4,452		4,527
Equity		6,660		5,941	6,114	5,439		4,636
Cash Flow Data:								
Net cash from operating activities	\$	1,407	\$	1,387	\$ 1,270	\$ 1,074	\$	847
Net cash used in investing activities		(272)		(432)	(388)	(1,091)		(3,547)
Net cash (used in) from financing activities		(1,005)		(840)	(464)	(29)		2,441
		3	1					

# **Table of Contents**

## Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Financial Section Roadmap

Management s discussion and analysis (MD&A) can be found on pages 32 to 65, the report related to the financial statements and internal control over financial reporting can be found on page 66 and the financial statements and related notes can be found on pages F-1 to F-67. The following table is designed to assist in your review of MD&A.

**Topic** Location Overview and Outlook: L-3 s Business Pages 32-33 Pages 33-34 **Business Strategy Industry Considerations** Page 35 **Kev Performance Measures** Pages 35-37 Other Events Page 37 Liquidity Pages 37-38 Pages 38-39 Business Acquisitions and Business and Product Line Dispositions Critical Accounting Policies: Contract Revenue Recognition and Contract Estimates Pages 39-41 Goodwill and Identifiable Intangible Assets Pages 41-45 Pension Plan and Postretirement Benefit Plan Obligations Pages 45-46 Valuation of Deferred Income Tax Assets and Liabilities Page 46 Liabilities for Pending and Threatened Litigation Page 46 Valuation of Long-Lived Assets Pages 46-47 Results of Operations, including business segments Pages 47-54 Liquidity and Capital Resources: Anticipated Sources of Cash Flow Pages 54-55 **Balance Sheet** Pages 55-56 Pension Plans Page 56 Statement of Cash Flows Pages 57-59 **Contractual Obligations** Page 60 Off Balance Sheet Arrangements Page 61 Legal Proceedings and Contingencies Page 61

#### **Overview and Outlook**

#### L-3 s Business

L-3 is a prime system contractor in aircraft modernization and maintenance, Command, Control, Communications, Intelligence, Surveillance and Reconnaissance (C<sup>3</sup>ISR) systems, and government services. L-3 is also a leading provider of high technology products, subsystems and systems. Our customers include the U.S. Department of Defense (DoD) and its prime contractors, U.S. Government intelligence agencies, the U.S. Department of Homeland Security (DHS), U.S. Department of State (DoS), U.S. Department of Justice (DoJ), allied foreign governments, domestic and foreign commercial customers, and select other U.S. federal, state and local government agencies.

We have the following four reportable segments: (1) C<sup>3</sup>ISR, (2) Government Services, (3) Aircraft Modernization and Maintenance (AM&M), and (4) Electronic Systems. During the 2009 fourth quarter, we renamed our Specialized

Products reportable segment Electronic Systems to better describe the nature of the segment s businesses. Financial information with respect to each of our reportable segments is included in Note 22 to our audited consolidated financial statements. C<sup>3</sup>ISR provides products and services for the global ISR market,

32

#### **Table of Contents**

C³ISR systems, networked communications systems and secure communications products. We believe that these products and services are critical elements for a substantial number of major command, control and communication, intelligence gathering and space systems. These products and services are used to connect a variety of airborne, space, ground and sea-based communication systems and are used in the transmission, processing, recording, monitoring, and dissemination functions of these communication systems. Government Services provides a full range of engineering, technical, analytical, information technology (IT), advisory, training, logistics and support services to the DoD, DoS, DoJ, and U.S. Government intelligence agencies and allied foreign governments. AM&M provides modernization, upgrades and sustainment, maintenance and logistics support services for military and various government aircraft and other platforms. We sell these services primarily to the DoD, the Canadian Department of Defense (DND) and other allied foreign governments. Electronic Systems provides a broad range of products and services, including components, products, subsystems, systems, and related services to military and commercial customers in several niche markets across several business areas, including power & control systems, electro-optic/infrared (EO/IR), microwave, simulation & training, precision engagement, aviation products, security & detection, propulsion systems, displays, telemetry & advanced technology, undersea warfare, and marine services.

During the quarter ended March 27, 2009, we revised our reportable segment presentations to conform to certain re-alignments in our management and organization structure. Consequently, we made certain reclassifications between our C<sup>3</sup>ISR, Government Services and AM&M reportable segments. See Note 22 to our audited consolidated financial statements for the prior period amounts reclassified between reportable segments. Also, during the 2009 fourth quarter, we renamed our Specialized Products reportable segment Electronic Systems to better describe the nature of the segment s businesses.

For the year ended December 31, 2009, we generated sales of \$15,615 million. Our primary customer was the DoD. The table below presents a summary of our 2009 sales by end customer and the percent contributed by each to our total 2009 sales.

	09 Sales millions)	% of Total Sales
Army	\$ 4,107	26%
Air Force	3,721	24
Navy/Marines	2,544	16
Other Defense	1,560	10
Total DoD	\$ 11,932	76%
Other U.S. Government	1,127	7
Total U.S. Government	\$ 13,059	83%
Foreign governments	1,082	7
Commercial foreign	867	6
Commercial domestic	607	4
Total sales	\$ 15,615	100%

Most of our contracts (revenue arrangements) with the U.S. Government are subject to U.S. Defense Contract Audit Agency audits and various cost and pricing regulations, and include standard provisions for termination for the

convenience of the U.S. Government. Multiyear U.S. Government contracts and related orders are subject to cancellation if funds for contract performance for any subsequent year become unavailable. Foreign government contracts generally include comparable provisions relating to termination for the convenience of the relevant foreign government.

**Business Strategy** 

Our business strategy is customer-focused and aims to increase shareholder value by providing products and services to our customers that create value for them with responsive, high-quality and affordable solutions.

33

#### **Table of Contents**

Financially, our emphasis is on sustainably growing earnings per share and cash flow. Our strategy involves a flexible and balanced combination of organic growth, cost reductions, select business acquisitions and divestitures, and dividends and share repurchases, enabling us to grow the Company and also return cash to our shareholders. We intend to maintain and expand our position as a leading prime system contractor and supplier of products, subsystems, systems, and services to the DoD, other U.S. Government agencies, allied foreign governments and commercial customers, both domestic and international. Our strategy includes the objectives discussed below.

We believe a key part of L-3 s strategy is to create an entrepreneurial, accountable, and results-driven culture that is focused on meeting our customer s needs and on achieving L-3 s strategic goals and growth objectives. L-3 s culture is made up of diverse people providing creative solutions and ideas in an environment that fosters teamwork and collaboration across our business units. Operating with integrity and with a commitment to the highest standards of ethical conduct is an important part of our strategy to build and maintain the trust of our customers, shareholders, employees, suppliers and communities where we live and work.

We believe that outstanding program and contract performance on our existing programs and contracts in terms of on-budget, on-schedule and in accordance with our contractual obligations is the foundation for successfully meeting our objectives of expanding L-3 s prime contractor and supplier positions and growing sales organically. We believe that a prerequisite for growing and winning new business is to retain our existing business with successful contract performance, including schedule, cost, technical and other performance criteria. Therefore, we will continue to focus on delivering superior contract performance to our customers to maintain our reputation as an agile and responsive contractor and to differentiate L-3 from its competitors.

We intend to expand our prime system contractor roles in select business areas where we have domain expertise, including C<sup>3</sup>ISR, aircraft modernization and maintenance and government technical services. We also intend to enter into teaming arrangements with other prime system contractors and platform original equipment manufacturers to compete for select new business opportunities. As an independent supplier of a broad range of products, subsystems and systems in several key business areas, our growth will partially be driven by expanding our share of existing programs and participating on new programs. We also expect to identify opportunities to use our customer relationships and leverage the capabilities of our various businesses, including proprietary technologies, to expand the scope of our products and services to existing and new customers. Furthermore, we intend to continue to supplement our growth by participating on and competing for new programs internationally, particularly in Canada, the United Kingdom and Australia.

We intend to continue to align our products, services, internal investments in research and development and business development activities to proactively address customer priorities and requirements. We also intend to grow our sales through the introduction of new products and services and continued increased collaboration among our businesses to offer the best quality and competitive solutions and services to our customers.

We intend to use our existing prime contractor and supplier positions and internal investments to grow our sales organically. We expect to continue to benefit from our positions as a supplier to multiple bidders on select prime contract bids. We plan to maintain our diversified and broad business mix with its limited reliance on any single contract, follow-on or new business opportunities. We also expect to continue to supplement our organic sales growth by selectively acquiring businesses that add new products, services, technologies, programs and contracts or provide access to select customers, and provide attractive returns on investment.

We intend to continue to aggressively improve and reduce our direct contract costs and overhead costs, including general and administrative costs. Effective management of labor, material, subcontractor and other direct costs is a primary element of favorable contract performance. We also intend to grow sales at a faster rate than overhead costs. We believe continuous cost improvement will enable us to increase our cost competitiveness, expand operating

margin and selectively invest in new product development, bids and proposals and other business development activities to organically grow sales.

We intend to continue to collaborate among our diversified businesses to develop new business opportunities. The combination of our leading technologies, speed, and agility to meet customer requirements and priorities will allow us to accelerate our shift from a black box provider to a system solutions provider.

34

#### **Table of Contents**

## **Industry Considerations**

In recent years, a variety of changing conditions have significantly affected the markets for defense systems, products and services. There has been a fundamental shift in focus from a traditional threat-based model to one that emphasizes a broad range of capabilities needed to respond to all contingencies and to defeat all adversaries (all hazards, all threats). This expanded scope has transformed the U.S. defense posture to a capabilities-based orientation that can be tailored and structured to meet the demands of contemporary and future national and homeland security requirements. This new approach involves creating a more flexible response with appropriate capability, agility and force while highlighting changing technologies and operational approaches applied to the challenges we face at every level of warfare and in conditions short of war. The entire set of capabilities resident in the DoD inventory will be examined for change, with special attention given to improved strategic defense systems, interoperable and brilliant networked information and communications systems, precise weapons and survivable delivery platforms, improved and enhanced intelligence, reconnaissance, surveillance and target acquisition (IRSTA) systems, and security systems in general. This transformation also includes the application of military capabilities for homeland defense and selected emergency response efforts.

The 2010 U.S. Quadrennial Defense Review (QDR) incorporates lessons learned from U.S. military operations in Iraq and Afghanistan. The QDR promotes increased availability of rotary-wing assets, expanded manned and unmanned aircraft systems for ISR, enhanced special operations and irregular warfare capabilities, greater language and cultural capabilities, more effective communications and information sharing, and enhanced security cooperation with partner nations. The QDR also focuses on strategic capabilities to maintain a strong deterrent posture against future challenges to our security and support of U.S. civil authorities.

In recent years DoD budgets have reflected increased focus on C<sup>5</sup>ISR (command, control, communications, computers, collaboration and intelligence, surveillance and reconnaissance), precision-guided weapons, UAVs and other electro-mechanical robotic capabilities, networked information technologies, special operations forces, and missile defense. In addition, the DoD has focused on a transformation strategy that seeks to balance modernization and recapitalization (or upgrading existing platforms and capabilities) while enhancing readiness and joint operations all while engaging in demanding on-going military operations. As a result, defense budget program allocations continue to favor immediate war-fighting improvements and concurrent limited investment in future programs. DoD s emphasis on systems interoperability, force multipliers, advances in intelligence gathering, and the provision of real-time relevant data to battle commanders—often referred to as the common operating picture (COP), have increased the electronic content of nearly all major military procurement and research programs. Therefore, it is expected that the DoD budget for information technologies and defense electronics will grow. We believe L-3 is well positioned to benefit from the expected focus in those areas.

While the DoD budget could be affected by several factors, including current and future economic conditions and presidential administration priorities, we are unable to predict the impact and outcome of these uncertainties. However, the current outlook is one of more precise application of DoD spending, which will continue to support L-3 s future orders and sales, operating results and cash flows. Conversely, a decline in the DoD budget would generally have a negative effect on future orders, sales, operating profits, and cash flows of defense contractors, including L-3, depending on the platforms and programs affected by such budget reductions.

With regard to U.S. homeland defense and security, increased emphasis in these important endeavors may increase the demand for our capabilities in areas such as security systems, information assurance and cyber security, crisis management, preparedness and prevention services, and non-DoD security operations.

Key Performance Measures

The primary financial performance measures that L-3 uses to manage its businesses and monitor results of operations are sales growth and operating income growth. Management believes that these financial performance measures are the primary growth drivers for L-3 s earnings per common share and net cash from operating activities. L-3 s business strategy is focused on increasing sales from organic growth and select business acquisitions that add new products, services, technologies, programs or customers to our existing businesses and provide attractive

35

#### **Table of Contents**

returns on investment. We define organic sales growth as the increase or decrease in sales for the current period compared to the prior period, excluding sales in the: (1) current period from business and product line acquisitions that are included in L-3 s actual results of operations for less than twelve months, and (2) prior period from business and product line divestitures that are included in L-3 s actual results of operations for the twelve-month period prior to the divestiture date. The two main determinants of our operating income growth are sales growth and improvements in direct and indirect contract costs. We define operating margin as operating income as a percentage of sales.

Sales Growth. Our average annual sales growth for the five years ended December 31, 2009, was 18%, with average annual organic sales growth of approximately 8% and average annual sales growth from business acquisitions, net of divestitures, of approximately 10%. Sales growth for the year ended December 31, 2009 was 5%, comprised of organic sales growth of 4%, and sales growth from business acquisitions, net of divestitures, of 1%. We expect future sales to grow at a slower pace than the past five year average.

For the year ended December 31, 2009, our largest contract (revenue arrangement) in terms of annual sales was the SOFSA contract, which generated approximately 3% of our sales. On March 3, 2009, SOFSA announced that L-3 was not selected to perform on the follow-on contract. L-3 subsequently protested and, as a consequence, SOFSA has taken corrective action, which will include the issuance of a revised solicitation. Once a new solicitation is issued, proposals will be requested from all bidders. We were notified that a new solicitation will be issued in approximately April 2010, with an expected award date of January 2011. We may not succeed in the recompetition for the next SOFSA contract. We anticipate receiving funding on our current contract extending it from February 28, 2010 to the end of 2010, although we have not yet received the contract extension modification.

For the year ended December 31, 2008, our largest contract (revenue arrangement) in terms of annual sales was the USAF Contract Field Team (CFT) contract, which generated 3% of our sales. CFT is a multi-sourced contract, which provides worldwide quick reaction maintenance of deployed aircraft and ground vehicles for the U.S. military. A new CFT contract began on October 1, 2008 and L-3 was one of the winning contractors selected by the USAF to compete for task orders on the new CFT indefinite delivery/indefinite quantity contract. There are more contractors competing for task orders on the new CFT contract compared to the prior contract; therefore, annual sales on the new contract decreased by \$164 million for the year ended December 31, 2009 compared to the year ended December 31, 2008.

As is the case with most other U.S. defense contractors, we have benefited from the upward trend in DoD budget authorization and spending outlays over recent years, including supplemental appropriations for military operations in Iraq and Afghanistan. We expect future DoD budgets, including supplemental appropriations, to grow at a significantly slower pace than the past several years, and to possibly flatten or decline. However, we believe that our businesses should be able to continue to generate modest organic sales growth because we anticipate the defense budget and spending priorities will continue to focus on several areas that match L-3 s core competencies, such as communications and ISR, sensors, special operations support, helicopter crew training and maintenance and simulation & training.

The current and future DoD budgets and level of future Congressional supplemental appropriations for U.S. military operations in Iraq and Afghanistan could remain unchanged or decline because of several factors, including, but not limited to, changes in U.S. procurement policies, budget considerations, current and future economic conditions, presidential administration priorities, changing national security and defense requirements, and geo-political developments, which are beyond our control. Any of these factors could result in a significant decline in or redirection of current and future DoD budgets and impact L-3 s future results of operations, including our organic sales growth rate. Additionally, L-3 s future results of operations and sales growth will be affected by our ability to retain our existing business and to successfully compete for new business, which largely depend on: (1) our successful performance on existing contracts, (2) the effectiveness and innovation of our technologies and research and development activities, (3) our ability to offer better program performance than our competitors at a lower cost, and

(4) our ability to retain our employees and hire new ones, particularly those employees who have U.S. Government security clearances.

*Operating Income Growth.* For the year ended December 31, 2009, our consolidated operating income was \$1,656 million, a decrease of 2% from \$1,685 million for the year ended December 31, 2008. Our consolidated operating

36

#### **Table of Contents**

margin was 10.6% for the year ended December 31, 2009, a decrease of 70 basis points from 11.3% for the year ended December 31, 2008. Our operating income and operating margins for the year ended December 31, 2008, were impacted by certain items which occurred during the 2008 second quarter as further discussed below. In the aggregate, these items increased operating income by \$110 million. Excluding these same items, for the year ended December 31, 2008, our consolidated operating income was \$1,575 million and our consolidated operating margin was 10.6%.

We expect to continue to generate modest annual increases in operating margin, as we expect to increase sales, grow sales at a rate faster than the increase in our indirect costs, and improve our overall contract performance. However, we may not be able to continue to expand our operating margins on an annual basis. Additionally, in the future, select business acquisitions and select new business, including contract renewals and new contracts, could also reduce our operating margin if their margins are lower than L-3 s operating margin on existing business and contracts. Our business objectives include growing earnings per common share and net cash from operating activities. Improving operating margins is one method for achieving these goals, but it is not the only one.

#### Other Events

Accounting Standards Implemented. We adopted nine newly issued accounting standards during 2009, six of which were effective January 1, 2009. In accordance with the transition and disclosure provisions of three of these standards, we retrospectively applied those provisions and adjusted the prior period financial statements accordingly. The adoption of these standards reduced net income attributable to L-3 by \$12 million (\$0.13 per diluted share) for the year ended December 31, 2009. See Note 3 to our audited consolidated financial statements for the standards adopted and their impact to our financial position and results of operations.

2008 Events. As discussed above, our 2008 results were impacted by three items that, in the aggregate, increased 2008 consolidated operating income by \$110 million and reduced interest expense by \$7 million (net \$71 million after income taxes, or \$0.58 per diluted earnings per share). These three items are collectively referred to as the Q2 2008 Items and are comprised of:

A gain of \$133 million (\$81 million after income taxes, or \$0.66 per diluted share) related to the reversal of a \$126 million liability as a result of a June 27, 2008 decision by the U.S. Court of Appeals which vacated an adverse 2006 jury verdict and \$7 million of related accrued interest (the Litigation Gain );

A gain of \$12 million (\$7 million after income taxes, or \$0.06 per diluted share) related to the sale of a product line (the Product Line Divestiture Gain ); and

A non-cash impairment charge of \$28 million (\$17 million after income taxes, or \$0.14 per diluted share) related to a write-down of capitalized software development costs for a general aviation product (the Impairment Charge ).

Also, on October 8, 2008, we divested our 85% ownership interest in Medical Education Technologies, Inc. (METI) and recorded a gain in the year ended December 31, 2008 of \$33 million (\$20 million after income taxes, or \$0.16 per diluted share). The gain is excluded from income from continuing operations for the year ended December 31, 2008.

### Liquidity

During the 2009 fourth quarter, L-3 Communications refinanced a substantial portion of its debt. On October 2, 2009, L-3 Communications completed a \$1 billion offering of 5.20% Senior Notes due October 15, 2019 (Senior Notes). A portion of the net proceeds from the offering was used by L-3 Communications to repay the outstanding \$650 million

term loan on October 7, 2009. The remaining net proceeds, together with cash on hand, were used to redeem the outstanding \$750 million  $7^5/_8\%$  Senior Subordinated Notes due on June 15, 2012 (2002 Notes) on November 2, 2009. In connection with the redemption of the 2002 Notes, we recorded a debt retirement charge in the fourth quarter of 2009 of approximately \$10 million (\$6 million after income tax, or \$0.05 per diluted share). The net impact of the refinancing reduced our debt by approximately \$400 million. Additionally, on October 23, 2009, we entered into our new \$1 billion three-year Revolving Credit Facility that expires on

37

### **Table of Contents**

October 23, 2012, replacing the existing \$1 billion revolving credit facility that was scheduled to expire on March 9, 2010.

Holders of our \$700 million CODES may require us to repurchase them in whole or in part at a cash repurchase price equal to 100% of the principal amount (plus accrued and unpaid interest, including contingent interest and additional interest, if any) through the exercise of a put option on February 1, 2011. Furthermore, the first scheduled maturity of our existing debt is our \$400 million  $6\frac{1}{8}\%$  Senior Subordinated Notes maturing on July 15, 2013.

Our primary source of liquidity is cash flow generated from operations. We generated \$1,407 million of cash from operating activities during the year ended December 31, 2009. We also had cash and cash equivalents of \$1,016 million at December 31, 2009. We currently believe that our liquidity is adequate to meet our anticipated requirements. See Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources on page 54.

# **Business Acquisitions and Business and Product Line Dispositions**

As discussed above, a portion of our growth strategy is to selectively acquire businesses that add new products, services, technologies, programs or customers to our existing businesses. We intend to continue acquiring select businesses for reasonable valuations that will provide attractive returns to L-3. Our business acquisitions, depending on their contract-type, sales mix or other factors, could reduce L-3 s consolidated operating margin while still increasing L-3 s operating income, earnings per share, and net cash from operating activities. In addition, we may also dispose of certain businesses or product lines if we determine that they no longer fit into L-3 s overall business strategy and we are able to receive an attractive sales price.

#### Business Acquisitions and Divestitures

Acquisitions. The table below summarizes the acquisitions that we have completed during the years ended December 31, 2007, 2008 and 2009, referred to herein as business acquisitions. See Note 4 to our audited consolidated financial statements for further information regarding our business acquisitions. During the year ended December 31, 2009, we used \$90 million in the aggregate for business acquisitions, including earnout payments and remaining contractual purchase prices for acquisitions completed prior to January 1, 2009.

Business Acquisitions	Date Acquired		
2007 Geneva Aerospace, Inc. (Geneva) Global Communication Solutions, Inc.	January 31, 2007 May 4, 2007	\$	16 <sub>(2)</sub> 152
APSS S.r.l. MKI Systems, Inc.	August 31, 2007 December 3, 2007		132 12 45
Total 2007		\$	225
2008 HSA Systems Pty. Ltd. METI Electro-Optical Systems	March 14, 2008 April 4, 2008 April 21, 2008	\$	16 3 <sub>(3)</sub> 178

G.A. International Electronics and subsidiaries (GAI) International Resources Group Ltd.	July 25, 2008 December 3, 2008	4 <sub>(4)</sub> 63
Total 2008		\$ 264
2009 Chesapeake Sciences Corporation	January 30, 2009	\$ 91(5)
	38	

#### **Table of Contents**

- (1) The purchase price represents the contractual consideration for the acquired business, excluding adjustments for net cash acquired and acquisition transaction costs.
- (2) Excludes additional purchase price, not to exceed \$13 million, in the aggregate, which is contingent upon the financial performance of Geneva for the year ended December 31, 2009.
- (3) We increased our ownership interest in METI from approximately 80% to 85% in 2008. METI was sold on October 8, 2008, as described below.
- (4) Excludes additional purchase price, not to exceed \$1 million, in the aggregate, which is contingent upon the financial performance of GAI through July 2011.
- (5) Includes additional purchase price of approximately \$4 million for certain acquired tax benefits.

All of our business acquisitions are included in our consolidated results of operations from their dates of acquisition. We regularly evaluate potential business acquisitions. On February 18, 2010, we entered into an agreement to acquire all the outstanding common stock of a business for approximately \$613 million. The acquisition will be structured as an asset purchase for income tax purposes. We anticipate completing this acquisition in the second quarter of 2010, subject to customary closing conditions and regulatory approvals. We expect to fund the purchase price with cash on hand.

Divestitures. On October 8, 2008, we divested our 85% ownership interest in METI, which was within the Electronic Systems reportable segment. The sale resulted in an after-tax gain of \$20 million (pre-tax gain of \$33 million), which was excluded from income from continuing operations. The revenues, operating results and net assets of METI for all periods presented were not material and, therefore, are not presented as discontinued operations. METI generated \$48 million of sales and \$4 million of operating income for the year ended December 31, 2008 and \$52 million of sales and \$4 million of operating income for the year ended December 31, 2007. On May 9, 2008, we sold the Electron Technologies Passive Microwave Devices (PMD) product line within the previously named Specialized Products segment and recognized an after-tax gain of approximately \$7 million (pre-tax gain of \$12 million).

### **Critical Accounting Policies**

Our significant accounting policies are described in Note 2 to our audited consolidated financial statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of net sales and cost of sales during the reporting period. The most significant of these estimates and assumptions relate to contract revenue, profit and loss recognition, fair values of assets acquired and liabilities assumed in business combinations, market values for inventories reported at lower of cost or market, pension and post-retirement benefit obligations, stock-based employee compensation expense, valuation of deferred taxes, litigation reserves and environmental obligations, accrued product warranty costs and the recoverability, useful lives and valuation of recorded amounts of long-lived assets, identifiable intangible assets and goodwill. Actual amounts will differ from these estimates and could differ materially. We believe that our critical accounting estimates have the following attributes: (1) we are required to make assumptions about matters that are uncertain and inherently judgmental at the time of the estimate; (2) use of reasonably different assumptions could have changed our estimates, particularly with respect to estimates of contract revenues and costs, and recoverability of assets, and (3) changes in the estimate could have a material effect on our financial condition or results of operations. We believe the following critical accounting policies contain the more significant judgments and estimates used in the preparation of our

financial statements.

Contract Revenue Recognition and Contract Estimates. A large portion of our revenue is generated using written contracts (revenue arrangements) that require us to design, develop, manufacture, modify, upgrade, test and integrate complex aerospace and electronic equipment, and to provide related engineering and technical services according to the buyer s specifications. These revenue arrangements or contracts are generally fixed price, cost-plus, or time-and-material and are covered by accounting standards for construction-type and production-type contracts and federal government contractors. Substantially all of our cost-plus type and time-and-material type contracts are with the U.S. Government, primarily the DoD. Certain of our contracts with the U.S. Government are

39

#### **Table of Contents**

multi-year contracts that are funded annually by the customer, and sales on these multi-year contracts are based on amounts appropriated (funded) by the U.S. Government.

Sales and profits on fixed-price type contracts that are covered by accounting standards for construction-type and production-type contracts and federal government contractors are substantially recognized using percentage-of-completion (POC) methods of accounting. Sales and profits on fixed-price production contracts under which units are produced and delivered in a continuous or sequential process are recorded as units are delivered based on their contractual selling prices (the units-of-delivery method). Sales and profits on each fixed-price production contract under which units are not produced and delivered in a continuous or sequential process, or under which a relatively few number of units are produced, are recorded based on the ratio of actual cumulative costs incurred to total estimated costs at completion of the contract multiplied by the total estimated contract revenue, less cumulative sales recognized in prior periods (the cost-to-cost method). Under both POC methods of accounting, a single estimated total profit margin is used to recognize profit for each contract over its entire period of performance, which can exceed one year.

Accounting for the sales on these fixed-price contracts, requires the preparation of estimates of (1) the total contract revenue, (2) the total costs at completion, which is equal to the sum of the actual incurred costs to date on the contract and the estimated costs to complete the contract s statement of work, and (3) the measurement of progress towards completion. The estimated profit or loss at completion on a contract is equal to the difference between the total estimated contract revenue and the total estimated cost at completion. Under the units-of-delivery method, sales on a fixed-price type contract are recorded as the units are delivered during the period based on their contractual selling prices. Under the cost-to-cost method, sales on a fixed-price type contract are recorded at amounts equal to the ratio of actual cumulative costs incurred divided by total estimated costs at completion, multiplied by (i) the total estimated contract revenue, less (ii) the cumulative sales recognized in prior periods. The profit recorded on a contract in any period using either the units-of-delivery method or cost-to-cost method is equal to (i) the current estimated total profit margin multiplied by the cumulative sales recognized, less (ii) the amount of cumulative profit previously recorded for the contract. In the case of a contract for which the total estimated costs exceed the total estimated revenues, a loss arises, and a provision for the entire loss is recorded in the period that the loss becomes evident. The unrecoverable costs on a loss contract that are expected to be incurred in future periods are recorded as a component of other current liabilities entitled Estimated cost in excess of estimated contract value to complete contracts in process in a loss position.

Adjustments to estimates for a contract s revenue, estimated costs at completion and estimated profit or loss are often required as work progresses under a contract, as experience is gained and as more information is obtained, even though the scope of work required under the contract may not change, or if contract modifications occur. The impact of revisions in profit (loss) estimates for all types of contracts subject to percentage-of-completion accounting are recognized on a cumulative catch-up basis in the period in which the revisions are made. Amounts representing contract change orders or claims are included in sales only when they can be reliably estimated and their realization is reasonably assured. The revisions in contract estimates, if significant, can materially affect our results of operations and cash flows, as well as reduce the valuations of receivables and inventories, and in some cases result in liabilities to complete contracts in a loss position.

Sales and profits on cost-plus type contracts that are covered by accounting standards for government contractors are recognized as allowable costs are incurred on the contract, at an amount equal to the allowable costs plus the estimated profit on those costs. The estimated profit on a cost-plus contract is fixed or variable based on the contractual fee arrangement. Incentive and award fees are our primary variable fee contractual arrangement. Incentive and award fees on cost-plus type contracts are included as an element of total estimated contract revenues and recorded to sales when a basis exists for the reasonable prediction of performance in relation to established contractual targets and we are able to make reasonably dependable estimates for them. Sales and profits on time-and-material type

contracts are recognized on the basis of direct labor hours expended multiplied by the contractual fixed rate per hour, plus the actual costs of material and other direct non-labor costs. On a time-and-material type contract, the fixed hourly rates include amounts for the cost of direct labor, indirect contract costs and profit. Cost-plus type or time-and-material type contracts generally contain less estimation risks than fixed-price type contracts.

40

#### **Table of Contents**

Sales on arrangements for (1) fixed-price type contracts that require us to perform services that are not related to production of tangible assets (Fixed-Price Service Contracts), and (2) certain commercial customers are recognized in accordance with revenue recognition accounting standards for revenue arrangements with commercial customers. Sales for our businesses whose customers are primarily commercial business enterprises are substantially generated from single element revenue arrangements. Sales are recognized when there is persuasive evidence of an arrangement, delivery has occurred or services have been performed, the selling price to the buyer is fixed or determinable and collectability is reasonably assured. Sales for Fixed-Price Service Contracts that do not contain measurable units of work performed are generally recognized on a straight-line basis over the contractual service period, unless evidence suggests that the revenue is earned, or obligations fulfilled, in a different manner. Sales for Fixed-Price Service Contracts that contain measurable units of work performed are generally recognized when the units of work are completed. Sales and profit on cost-plus and time-and-material type contracts within the scope of revenue recognition accounting standards for revenue arrangements with commercial customers are recognized in the same manner as those within the scope of contract accounting standards, except for incentive and award fees. Cost-based incentive fees are recognized when they are realizable in the amount that would be due under the contractual termination provisions as if the contract was terminated. Performance based incentive fees and award fees are recorded as sales when awarded by the customer.

Sales and profit in connection with contracts to provide services to the U.S. Government that contain collection risk because the contracts are incrementally funded and subject to the availability of funds appropriated, are deferred until the contract modification is obtained, indicating that adequate funds are available to the contract or task order.

Goodwill and Identifiable Intangible Assets. In accordance with the accounting standards for business combinations, we allocate the cost of business acquisitions to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition (commonly referred to as the purchase price allocation). As part of the purchase price allocations for our business acquisitions, identifiable intangible assets are recognized as assets apart from goodwill if they arise from contractual or other legal rights, or if they are capable of being separated or divided from the acquired business and sold, transferred, licensed, rented or exchanged. However, we do not recognize any intangible assets apart from goodwill for the assembled workforces of our business acquisitions.

Generally, the largest separately identifiable intangible asset from the businesses that we acquire is the value of their assembled workforces, which includes the human capital of the management, administrative, marketing and business development, scientific, engineering and technical employees of the acquired businesses. The success of our businesses, including their ability to retain existing business (revenue arrangements) and to successfully compete for and win new business (revenue arrangements), is primarily dependent on the management, marketing and business development, contracting, engineering and technical skills and knowledge of our employees, rather than on productive capital (plant and equipment, and technology and intellectual property). Additionally, for a significant portion of our businesses, our ability to attract and retain employees who have U.S. Government security clearances, particularly those with top-secret and above clearances, is critical to our success, and is often a prerequisite for retaining existing revenue arrangements and pursuing new ones. Generally, patents, trademarks and licenses are not material for our acquired businesses. Furthermore, our U.S. Government contracts (revenue arrangements) generally permit other companies to use our patents in most domestic work performed by such other companies for the U.S. Government. Therefore, because intangible assets for assembled workforces are part of goodwill, the substantial majority of the intangible assets for our acquired business acquisitions are recognized as goodwill. Additionally, the value assigned to goodwill for our business acquisitions also includes the value that we expect to realize from cost reduction measures that we implement for our acquired businesses. Goodwill equals the amount of the purchase price of the business acquired in excess of the sum of the fair value of identifiable acquired assets, both tangible and intangible, less the fair value of liabilities assumed. At December 31, 2009, we had goodwill of \$8,190 million and identifiable intangible assets of \$377 million.

The most significant identifiable intangible asset that is separately recognized in accordance with U.S. GAAP for our business acquisitions is customer contractual relationships. All of our customer relationships are established through written customer contracts (revenue arrangements). The fair value for customer contractual relationships is

41

#### **Table of Contents**

determined, as of the date of acquisition, based on estimates and judgments regarding expectations for the estimated future after-tax earnings and cash flows (including cash flows from working capital) arising from the follow-on sales on contract (revenue arrangement) renewals expected from customer contractual relationships over their estimated lives, including the probability of expected future contract renewals and sales, less a contributory asset charge, all of which is discounted to present value. If actual future after-tax cash flows are significantly lower than our estimates, we may be required to record an impairment charge to write down the identifiable intangible assets to their realizable values. All identifiable intangible assets are amortized over their estimated useful lives as the economic benefits are consumed, ranging from four to 30 years.

We review goodwill and intangible assets for impairment at least annually as of November 30, as well as whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable in accordance with the accounting standards for intangibles and goodwill. In accordance with these standards, goodwill and other intangible assets for each reporting unit are tested using a two-step process. A reporting unit is an operating segment, as defined by the segment reporting accounting standards, or a component of an operating segment. A component of an operating segment is a reporting unit if the component constitutes a business for which discrete financial information is available and is reviewed by operating segment management. Two or more components of an operating segment may be aggregated and deemed a single reporting unit for goodwill impairment testing purposes if the components have similar economic characteristics.

L-3 had 18 reporting units at December 31, 2009 and December 31, 2008. The composition of our reporting units and associated goodwill were substantially the same in 2009 as compared to 2008 except for changes in goodwill caused primarily by a business acquisition and foreign currency translation adjustments, as disclosed in Note 7 to our audited consolidated financial statements, included in our Annual Report on Form 10-K for the year ended December 31, 2008.

The table below presents the number of reporting units in each of our reportable segments and the associated goodwill, at December 31, 2009.

	Number of Reporting	Aggregate  Goodwill (in millions)		
Reportable Segment	Units			
C <sup>3</sup> ISR	3	\$	870	
Government Services	1		2,320	
AM&M	1		1,158	
Electronic Systems	13		3,842	
Total	18	\$	8,190	

The first step in the process of testing goodwill for potential impairment is to compare the carrying value of the reporting unit to its fair value. If a potential impairment is identified, the second step is to measure the impairment loss by comparing the implied fair value of goodwill with the carrying value of goodwill of the reporting unit. Our methodology for determining the fair value of a reporting unit is estimated using a discounted cash flow (DCF) valuation approach, and is dependent on estimates for future sales, operating income, depreciation and amortization, income tax payments, working capital changes, and capital expenditures, as well as, expected long-term growth rates for cash flows. All of these factors are affected by economic conditions related to the industries in which we operate

(predominantly the U.S. defense industry), as well as, conditions in the U.S. capital markets.

The more significant assumptions used in our DCF valuations to determine the fair values of our reporting units in connection with the goodwill valuation assessment at November 30, 2009, were: (1) detailed three-year cash flow projections for each of our reporting units, which are based primarily on our estimates of future sales and operating income, (2) the expected long-term growth rates for each of our reporting units, which approximate the expected long-term growth rate for the U.S. economy and the respective industries in which the reporting units operate, and (3) risk adjusted discount rates, including the estimated risk-free rate of return, that are used to discount future cash flow projections to their present values. There were no significant changes to the underlying methods used in 2009 as compared to the prior year DCF valuations of our reporting units.

42

#### **Table of Contents**

The risk adjusted discount rate represents the estimated weighted-average cost of capital (WACC) for each reporting unit at the date of the annual impairment test. Each reporting unit WACC was comprised of (1) an estimated required rate of return on equity, based on publicly traded companies with business characteristics comparable to each of L-3 s reporting units, including a risk free rate of return (i.e. prevailing market yield of 4.2% on the 30 year U.S. Treasury Bond as of November 30, 2009) and an equity risk premium of 5%, and (2) the current after-tax market rate of return on L-3 s debt (which was 3.4% as of November 30, 2009), each weighted by the relative market value percentages of L-3 s equity and debt. The WACC assumptions for each reporting unit are based on a number of market inputs that are outside of our control and are updated annually to reflect changes to such market inputs as of the date of our annual goodwill impairment assessments, including: (1) changes to the estimated required rate of return on equity based on historical returns on common stock securities of publicly traded companies with business characteristics comparable to each of L-3 s reporting units and the Standard & Poor s 500 Index over a two-year period, (2) changes to the risk free rate of return based on the prevailing market yield on the 30 year U.S. Treasury Bond on the date of our annual goodwill impairment assessments, and (3) changes to the market rate of return on L-3 s debt based on the prevailing yields on L-3 s publicly traded debt securities on the date of our annual goodwill impairment assessments. The 2009 equity risk premium of 5% used to determine our WACC was unchanged from the prior year.

The table below presents the weighted average risk adjusted discount rate assumptions used in our DCF valuation for each of our reportable segments in connection with the goodwill impairment assessments at November 30, 2009.

Reportable Segment	2014 2010	After 2014
$C^3ISR^{(1)}$	7.0%	7.9%
Government Services <sup>(2)</sup>	6.6%	7.4%
$AM&M^{(2)}$	7.0%	7.9%
Electronic Systems <sup>(3)</sup>	7.3%	8.2%

- (1) All reporting units within the C<sup>3</sup>ISR reportable segment used the risk adjusted discount rates as presented in the table above.
- (2) The Government Services and AM&M reportable segments are each comprised of one reporting unit.
- The risk adjusted discount rates used for reporting units within the Electronic Systems reportable segment range from 7.0% to 8.3% for 2010 to 2014, and 7.9% to 9.4% for the years after 2014.

As presented in the table below, L-3 s historical three-year average annual cash flow growth rates for 2009, 2008 and 2007 for our reportable segments ranged from a negative 11% to a positive 15%. The annual cash flows generated by each of our reporting units varies from year to year, and therefore, the annual cash flow growth rates do not result in linear trends, due to a number of factors. The factors that affect the level of annual cash flows in each of our reporting units include, but are not limited to: (1) variability of annual sales volume and sales growth rates, (2) increases and decreases in working capital, including customer advance payments and billings on multi-year contracts (revenue arrangements) with long-term performance periods (exceeding one year), (3) the timing of invoicing and cash collections between fiscal years from receivables due from customers on multi-year contracts (revenue arrangements) that are affected by the financing terms of individual contracts, (4) the timing of increases and decreases of select inventories procured and produced in anticipation of future product sales, which frequently overlap the ending and beginning of fiscal years, (5) the timing of the receipt of award fee and incentive fee payments from customers on contracts (revenue arrangements), (6) variability in annual cash outlays for research and development costs, (7) changes in cash outlays for capital expenditures for property, plant and equipment, and (8) increases in annual

sales and costs and expense volumes of a reporting unit resulting from business acquisitions. As a result of the factors discussed above and the varying sizes of our reporting units, the annual cash flow levels and growth rates at the reporting unit level tend to fluctuate significantly from year to year. The 2009 cash flow amount and the cash flow growth rate for each of the last three years for each of our reportable segments are also presented below.

43

#### **Table of Contents**

Reportable Segment	Fl	Cash ow <sup>(1)</sup> (in llions)		Grov			
	2	2009	2009	2008	2007	3 Yr. Average	
C <sup>3</sup> ISR <sup>(2)</sup>	\$	215	32%	17%	(4)%	15%	
Government Services <sup>(3)</sup>	\$	265	(40)%	22%	(16)%	(11)%	
$AM&M^{(4)}$	\$	156	(30)%	9%	(6)%	(9)%	
Electronic Systems <sup>(5)</sup>	\$	538	5%	(12)%	30%	8%	

- (1) Reportable segment cash flow excludes interest payments on debt and other corporate cash flows.
- (2) The increase in cash flow in 2009 for C<sup>3</sup>ISR was primarily due to sales and operating income growth. In 2008, the cash flow growth was primarily due to sales and operating income growth, in addition to a smaller increase in working capital for ISR Systems as compared to 2007. In 2007, cash generated from higher sales and operating income, was offset by cash used for working capital attributable to increased billed receivables associated with 2007 sales growth, primarily for ISR Systems.
- (3) The decrease in cash flows in 2009 for Government Services was primarily due to lower sales and operating income in comparison to the prior year, driven primarily by lower Iraq-related linguist services. The increase in cash flows in 2008 for Government Services was primarily due to higher sales and operating income for business areas other than linguist services and collection of receivables on the Iraq-related linguist services contract that L-3 was the prime contractor for which the period of performance ended June 9, 2008. The decrease in cash flow in 2007 was due to collections of receivables in 2006 and the timing of cash payments in 2006 that did not recur in 2007. These decreases in 2007 were partially offset by higher operating income due to higher sales volume and improved contract performance.
- (4) The decrease in cash flows in 2009 for AM&M was primarily due to cash used for working capital attributable to increased billed receivables associated with 2009 sales growth, primarily system field services. The increase in cash flows in 2008 for AM&M was primarily due to increases in accounts payable balances and receivable collections for aircraft and base support services due to the timing of payments and collections. The decrease in cash flows in 2007 was primarily due to increased purchases of spare parts inventory for aircraft and base support services to support future requirements, partially offset by higher sales volume and operating income primarily for aircraft and base support services and aircraft modernization for international customers.
- (5) The increase in cash flows in 2009 for Electronic Systems was primarily due to higher operating income compared to the prior year for several business areas, primarily EO/IR and power and control systems. The decrease in cash flows in 2008 for Electronic Systems was primarily due to more cash used for working capital across several business areas, partially offset by higher 2008 operating income. The increase in cash flows in 2007 was primarily due to higher operating income for several business areas.

We consistently consider several factors to determine expected future annual cash flows for our reporting units, including, but not limited to historical multi-year average cash flow trends by reporting unit, as well as: (1) the DoD budget and spending priorities, (2) expansion into new markets, (3) changing conditions in existing markets for our products, systems, and services, (4) possible termination of certain government contracts, (5) expected success in new

business competitions and re-competitions on existing business, and (6) anticipated operating margins and working capital requirements, which vary significantly depending on the stage of completion (early, mature, ending) of contracts (revenue arrangements). We closely monitor changes in these factors and their impact on the expected cash flow growth rates of our reporting units. In connection with our goodwill impairment assessments as of November 30, 2009, we assumed a challenging economic environment in government services and our commercial businesses, slower growth in DoD budgets and made additional assumptions that consider the factors noted above that were relevant for and specific to each of our reporting units. The DCF valuation assumes cash flows to be substantially the same in 2010 compared to 2009 for C<sup>3</sup>ISR. For Government Services, the DCF valuation assumes cash flows increase approximately 32% in 2010 compared to 2009, due primarily to working capital improvements related to the timing of payments for accounts payable and timing of collections for billed receivables. For AM&M, the DCF valuation assumes cash flows increase approximately 8% in 2010 compared to 2009, primarily due to higher sales volume and working capital improvements. For Electronic Systems, the DCF valuation assumes cash flows decrease approximately 8% in 2010 compared to 2009 and that 2009 cash flow levels are not achieved again until after 2012. Over the three year period beginning in 2010 through 2012, the DCF valuation assumes that cash flows will increase by an average of approximately 6% per year for C<sup>3</sup>ISR, increase by an average of approximately 2% per year for AM&M and decrease by an average of approximately 1% per year for Government Services and Electronic Systems. After 2013, our DCF valuation applied annual projected long-term cash flow growth rates of 2% for C3ISR, AM&M and Electronic Systems, and 1% for Government Services.

44

#### **Table of Contents**

A decline in the estimated fair value of a reporting unit could result in a goodwill impairment, and a related non-cash impairment charge against earnings, if the estimated fair value for the reporting unit is less than the carrying value of the net assets of the reporting unit, including its goodwill. A large decline in estimated fair value of a reporting unit could result in an adverse effect on our financial condition and results of operations.

In order to evaluate the sensitivity of the fair value calculations relating to our goodwill impairment assessment, we applied hypothetical decreases to the fair values of each of our reporting units. We determined that a decrease in fair value of at least 20% would be required before any reporting unit, with the exception of four, would have a carrying value in excess of its fair value. The table below presents the: (1) risk adjusted discount rates, (2) annual cash flow growth rate, (3) 2009 cash flow, (4) goodwill balance, and (5) excess fair value percentage, for each of these four reporting units. TRL Systems is included in our C<sup>3</sup>ISR reportable segment while the other three reporting units are included in our Electronic Systems reportable segment.

	Risk Ad Disco	•											
<b>Reporting Unit</b>	Rate	es	Annua	l Cash Flow	Growth	Rate							
		After				3 Year	_	009 Cash	Go	odwill	Exc	ess	
	2010-2014	2014	2009	2008	2007	Average				ance <sup>(1)</sup>	Fair V		
								(in m	illio	ns)	<b>%</b>		\$
TRL Systems <sup>(3)</sup>	7.0%	7.9%	605%	(210)%	128%	174%	\$	28	\$	73	18%	\$	27
Marine Services <sup>(3)</sup>	7.0%	7.9%	592%	23%	314%	310%	\$	26	\$	105	18%	\$	28
Undersea Warfare <sup>(3)</sup>	7.0%	7.9%	$NM^{(4)}$	(72)%	550%	$NM^{(4)}$	\$	39	\$	235	17%	\$	48
Power & Control													
Systems <sup>(3)</sup>	7.0%	7.9%	41%	(29)%	122%	45%	\$	104	\$	698	11%	\$	92

- (1) The goodwill balance is as of November 30, 2009, our goodwill impairment testing date.
- (2) The excess fair value represents the percentage and dollar amount by which the fair value of a reporting unit must decline before a potential impairment is identified and would require the second step of the goodwill impairment assessment to be performed.
- Our DCF for these reporting units assumed lower projected cash flows for 2010 as compared to 2009. In addition, our DCF valuation for these reporting units assumed that the 2009 cash flow level would not be achieved again until after 2014 and that projected cash flows would grow annually at 2.5% in 2013 and 2014 and 2% thereafter.
- (4) The cash flow growth rate in the table above for Undersea Warfare for 2009 and the three year average is not meaningful (NM) as the 2009 growth rate is over 1,000%

As noted above, the expected future cash flow growth rates for each of our reporting units are primarily based on our best estimates of future sales and operating income. The substantial majority of our reporting units are primarily dependent upon the DoD budget and spending. Historically, more than 70% of L-3 s annual sales have been generated from DoD customers. The DoD budget has not been meaningfully impacted by the current recessionary economic environment. Moreover, consistent with our discussion of industry considerations under Key Performance Measures beginning on page 35, we anticipate the defense budget and spending priorities will continue to focus on areas that match several of L-3 s core competencies. However, there can be no assurance that our current estimates and

assumptions will result in the projected cash flow outcomes due to a number of factors, including an economic environment that is more challenging than we anticipated or the DoD budget failing to continue to grow as expected.

Pension Plan and Postretirement Benefit Plan Obligations. The obligations for our pension plans and postretirement benefit plans and the related annual costs of employee benefits are calculated based on several long-term assumptions, including discount rates for employee benefit liabilities, rates of return on plan assets, expected annual rates for salary increases for employee participants in the case of pension plans, and expected annual increases in the costs of medical and other health care benefits in the case of postretirement benefit obligations. These long-term assumptions are subject to revision based on changes in interest rates, financial market conditions, expected versus actual returns on plan assets, participant mortality rates and other actuarial assumptions, including future rates of salary increases, benefit formulas and levels, and rates of increase in the costs of benefits. Changes in the assumptions, if significant, can materially affect the amount of annual net periodic benefit costs recognized in our results of operations from one year to the next, the liabilities for the pension plans and postretirement benefit plans, and our annual cash requirements to fund these plans. The changes we made to our expected long-term assumptions for 2010 compared to the assumptions for 2009 are not expected to significantly impact our 2010 pension expense compared to 2009. Our pension expense for 2010 is expected to decrease by

45

#### **Table of Contents**

\$25 million to \$148 million from \$173 million in 2009, primarily due to lower amortization of actuarial losses. See
Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity
and Capital Resources Pension Plans on page 56 for a further discussion of our estimated 2010 pension expense.

Discount rates are used to determine the present value of our pension obligations and also affect the amount of pension expense in any given period. The discount rate assumptions used to determine our pension and postretirement benefit obligations at December 31, 2009 and 2008 were based on a hypothetical AA yield curve represented by a series of annualized individual discount rates. Each bond issue underlying the yield curve is required to have a rating of AA or better by Moody s Investors Service, Inc. and/or Standard & Poor s. The resulting discount rate reflects the matching of plan liability cash flows to the yield curve. For a sensitivity analysis projecting the impact of a change in the discount rate on our projected benefit obligation and pension expense, see Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Pension Plans on page 56.

Valuation of Deferred Income Tax Assets and Liabilities. At December 31, 2009, we had net deferred tax liabilities of \$25 million, net of deferred tax assets of \$21 million for loss carryforwards and \$14 million for tax credit carryforwards which are subject to various limitations and will expire if unused within their respective carryforward periods. Deferred income taxes are determined separately for each of our tax-paying entities in each tax jurisdiction. The future realization of our deferred income tax assets ultimately depends on our ability to generate sufficient taxable income of the appropriate character (for example, ordinary income or capital gains) within the carryback and carryforward periods available under the tax law and, to a lesser extent, our ability to execute successful tax planning strategies. Based on our estimates of the amounts and timing of future taxable income and tax planning strategies, we believe that L-3 will be able to realize its deferred tax assets. A change in the ability of our operations to continue to generate future taxable income, or our ability to implement desired tax planning strategies, could affect our ability to realize the future tax deductions underlying our deferred tax assets, and require us to provide a valuation allowance against our deferred tax assets. The recognition of a valuation allowance would result in a reduction to net income and, if significant, could have a material impact on our effective tax rate, results of operations and financial position in any given period.

Liabilities for Pending and Threatened Litigation. We are subject to litigation, government investigations, proceedings, claims or assessments and various contingent liabilities incidental to our business or assumed in connection with certain business acquisitions. In accordance with the accounting standards for contingencies, we accrue a charge for a loss contingency when we believe it is both probable that a liability has been incurred, and the amount of the loss can be reasonably estimated. If the loss is within a range of specified amounts, the most likely amount is accrued, and if no amount within the range represents a better estimate we accrue the minimum amount in the range. Generally, we record the loss contingency at the amount we expect to pay to resolve the contingency and the amount is generally not discounted to the present value. Amounts recoverable under insurance contracts are recorded as assets when recovery is deemed probable. Contingencies that might result in a gain are not recognized until realizable. Changes to the amount of the estimated loss, or resolution of one or more contingencies could have a material impact on our results of operations, financial position and cash flows.

Valuation of Long-Lived Assets. In addition to goodwill and identifiable intangible assets recognized in connection with our business acquisitions, our long-lived assets also include property, plant and equipment, capitalized software development costs for software to be sold, leased or otherwise marketed, and certain long-term investments. As of December 31, 2009, the consolidated carrying values of our property, plant and equipment were \$854 million, capitalized software development costs were \$48 million and certain long-term investments were \$24 million. As of December 31, 2009, the carrying value of our property, plant and equipment represented 6% of total assets and the carrying value of our capitalized software development costs and certain long-term investments each represented less than 1% of total assets. We review the valuation of our long-lived assets whenever events or changes in circumstances

indicate that the carrying amount of these assets may not be recoverable. An impairment loss is recognized when the carrying amount of a long-lived asset exceeds its fair value or net realizable value expected to result from the asset s use and eventual disposition. We use a variety of factors to assess valuation, depending upon the asset. Long-lived assets are evaluated based upon the expected period the asset will be utilized,

46

#### **Table of Contents**

and other factors depending on the asset, including estimated future sales, profits and related cash flows, estimated product acceptance and product life cycles, changes in technology and customer demand, and the performance of invested companies and joint ventures, as well as volatility in external markets for investments. Changes in estimates and judgments on any of these factors could have a material impact on our results of operations and financial position.

### **Results of Operations**

The following information should be read in conjunction with our audited consolidated financial statements. Our results of operations for the periods presented are affected, significantly in some periods, by our business acquisitions. See Note 4 to our audited consolidated financial statements for a discussion of our business acquisitions.

### Consolidated Results of Operations

The table below provides selected financial data for L-3 for the years ended December 31, 2009 compared with 2008 and 2008 compared with 2007.

	Year Ended						Year Ended					
		Decem	ber :	31,	Inc	crease/		Decemb	er í	31,	Inc	erease/
(in millions, except per share data)		2009	2	2008(1)	(de	crease)	2	2008(1)		2007	(de	crease)
Net sales	\$	15,615	\$	14,901	\$	714	\$	14,901	\$	13,961	\$	940
Operating income	\$	1,656	\$	1,685	\$	(29)	\$	1,685	\$	1,448	\$	237
Litigation Gain <sup>(2)</sup>				(126)		126		(126)				(126)
Segment operating income	\$	1,656	\$	1,559	\$	97	\$	1,559	\$	1,448	\$	111
Operating margin		10.6%		11.3%		(70) bpts		11.3%		10.4%		90 bpts
Litigation Gain <sup>(2)</sup>		9	6	(0.8)%		80 bpts		(0.8)%				(80) bpts
Segment operating margin		10.6%		10.5%		10 bpts		10.5%		10.4%		10 bpts
Net interest expense and other income	\$	270	\$	262(2)	\$	8	\$	262(2)	\$	283	\$	(21)
Effective income tax rate		34.3%		34.7%		(40) bpts		34.7%		35.3%		(60) bpts
Income from continuing operations						_						_
attributable to L-3	\$	901	\$	918	\$	(17)	\$	918	\$	745	\$	173
Net income attributable to L-3	\$	901	\$	938	\$	(37)	\$	938	\$	745	\$	193
Diluted earnings per share:												
Income from continuing operations	\$	7.61	\$	7.43	\$	0.18	\$	7.43	\$	5.86	\$	1.57
Net income	\$	7.61	\$	7.59	\$	0.02	\$	7.59	\$	5.86	\$	1.73
Diluted weighted average common												
shares outstanding		117.4		122.4		(5.0)		122.4		126.2		(3.8)

<sup>(1)</sup> The year ended December 31, 2008 includes: (1) a gain of \$12 million (\$7 million after income taxes, or \$0.06 per diluted share) related to the Product Line Divestiture Gain, and (2) a non-cash impairment charge of \$28 million (\$17 million after income taxes, or \$0.14 per diluted share) related to the Impairment Charge, both recorded in the second quarter of 2008. Together with the Litigation Gain described in Note (2) below, these items are referred to as the Q2 2008 Items.

(2) The Litigation Gain represents a June 27, 2008 decision by the U.S Court of Appeals vacating an adverse 2006 jury verdict. In the second quarter of 2008, we recorded a gain of \$133 million (\$81 million after income taxes, or \$0.66 per diluted share), comprised of the reversal of a \$126 million current liability for pending and threatened litigation and the reversal of \$7 million of related accrued interest.

### 2009 Compared with 2008

*Net sales:* For the year ended December 31, 2009, consolidated net sales increased by 5% compared to the year ended December 31, 2008, driven primarily by strong growth in the C<sup>3</sup>ISR reportable segment and modest growth in the Aircraft Modernization and Maintenance (AM&M) and Electronic Systems reportable segments. These sales increases were partially offset by a decrease in the Government Services reportable segment caused primarily by

47

#### **Table of Contents**

lower linguist sales. The increase in consolidated net sales from acquired businesses, net of divestitures, was \$187 million, or 1%.

Sales from services, which include services performed by businesses primarily in our Government Services, AM&M and C³ISR reportable segments, as well as marine services and simulation & training within our Electronic Systems reportable segment, increased by \$328 million to \$8,099 million, representing approximately 52% of consolidated net sales for the year ended December 31, 2009, compared to \$7,771 million, or 52% of consolidated net sales for the year ended December 31, 2008. The increase in service sales was primarily due to organic sales growth in ISR systems, systems field support services, information technology (IT) support services and marine systems. These increases were partially offset by a decrease in Iraq-related linguist services, lower volume for contract field services (CFS) and reduced subcontractor pass-through sales for systems and software engineering and sustainment (SSES) services.

Sales from products, primarily for our Electronic Systems and C<sup>3</sup>ISR reportable segments, increased by \$386 million to \$7,516 million, representing approximately 48% of consolidated net sales for the year ended December 31, 2009, compared to \$7,130 million, or approximately 48% of consolidated net sales, for the year ended December 31, 2008. The increase in product sales was primarily due to growth in C<sup>3</sup>ISR products and several areas in the Electronic Systems reportable segment primarily for EO/IR and microwave products. See the reportable segment results below for additional discussion of our sales growth.

Operating income and operating margin: Consolidated operating income for the year ended December 31, 2009, decreased by \$29 million, or 2%, to \$1,656 million from \$1,685 million for the year ended December 31, 2008. Consolidated operating income for the year ended December 31, 2009 compared to the year ended December 31, 2008 decreased by \$79 million (\$48 million after income taxes, or \$0.41 per diluted share) because of higher pension expense. In addition, the year ended December 31, 2008 included a net gain of \$110 million as a result of the Q2 2008 Items.

For the year ended December 31, 2009, operating margin decreased by 70 basis points to 10.6% compared to 11.3% for the year ended December 31, 2008. The Q2 2008 Items increased consolidated operating margin for the year ended December 31, 2008 by 70 basis points. Excluding the Q2 2008 Items, consolidated operating margin would have been 10.6% for the year ended December 31, 2008. Operating margin for the year ended December 31, 2009 increased by 50 basis points due to higher margins, primarily for the C<sup>3</sup>ISR reportable segment and certain businesses within the Electronic Systems reportable segment. This increase was offset by higher pension expense for the year ended December 31, 2009 compared to the year ended December 31, 2008, which reduced operating margin by 50 basis points. See segment results below for additional discussion of segment operating margin.

Net interest expense and other income: Net interest expense and other income for the year ended December 31, 2009 compared to the year ended December 31, 2008 increased by \$8 million, or 3%, primarily due to a \$10 million debt retirement charge related to the redemption of our \$750 million  $7^5/_8$ % Senior Subordinated Notes on November 2, 2009, and the \$7 million of accrued interest that was reversed during 2008 in connection with the Litigation Gain. These increases were partially offset by lower interest expense and income from equity method investments.

*Effective income tax rate:* The effective tax rate for the year ended December 31, 2009 decreased by 40 basis points to 34.3% compared to the same period in 2008. Excluding the Q2 2008 Items, the effective tax rate for the year ended December 31, 2008 was 34.3%.

Diluted earnings per share from continuing operations and income from continuing operations: For the year ended December 31, 2009 as compared to the year ended December 31, 2008, diluted EPS from continuing operations increased by \$0.18, or 2%, to \$7.61 from \$7.43 and income from continuing operations attributable to L-3 decreased by \$17 million to \$901 million from \$918 million. The Q2 2008 Items increased diluted EPS from continuing

operations by \$0.58 for the year ended December 31, 2008. Excluding the Q2 2008 Items, diluted EPS from continuing operations for the year ended December 31, 2009 would have increased by \$0.76, or 11%, to \$7.61 from \$6.85 and income from continuing operations attributable to L-3 would have increased by \$54 million, or 6%, to \$901 million from \$847 million.

48

#### **Table of Contents**

Diluted earnings per share and net income attributable to L-3: For the year ended December 31, 2009 as compared to the year ended December 31, 2008, diluted EPS increased by \$0.02 to \$7.61 from \$7.59 and net income attributable to L-3 decreased by \$37 million to \$901 million from \$938 million. The year ended December 31, 2008 included a gain on the sale of METI of \$33 million (\$20 million after income taxes, or \$0.16 per diluted share).

Diluted weighted average shares outstanding: Diluted weighted average shares outstanding for the year ended December 31, 2009 decreased by 5.0 million shares, or 4%, compared to the year ended December 31, 2008. The decrease was due to repurchases of our common stock in connection with our share repurchase programs authorized by our Board of Directors, partially offset by additional shares issued in connection with various employee stock-based compensation programs and contributions to employee savings plans made in common stock.

### 2008 Compared with 2007

*Net sales:* For the year ended December 31, 2008, consolidated net sales increased by 7% compared to the year ended December 31, 2007, driven primarily by growth in all business segments except for Government Services, which decreased because of lower linguist services. The increase in consolidated net sales from acquired businesses, net of divestitures, was \$265 million, or 2%.

Sales from services increased by \$382 million to \$7,771 million, representing approximately 52% of consolidated net sales for the year ended December 31, 2008, compared to \$7,389 million, or 53% of consolidated net sales for the year ended December 31, 2007. The increase in service sales was primarily due to organic sales growth in Government Services, excluding lower linguist services, and ISR systems, networked communications systems, base and aircraft support services and several areas in the Electronic Systems reportable segment.

Sales from products increased by \$558 million to \$7,130 million for the year ended December 31, 2008, compared to \$6,572 million for the year ended December 31, 2007. The increase in product sales was primarily due to organic sales growth in aircraft modernization, networked communications systems, and several product areas in the Electronic Systems reportable segment. See the reportable segment results below for additional discussion of our sales growth.

Operating income and operating margin: For the year ended December 31, 2008 compared to the year ended December 31, 2007, consolidated operating income increased by \$237 million, and consolidated operating margin increased to 11.3% from 10.4%. The Q2 2008 Items increased consolidated operating income by \$110 million and operating margin by 70 basis points. Excluding the Q2 2008 Items, consolidated operating margin increased by 20 basis points to 10.6% for the year ended December 31, 2008 compared to 10.4% for the year ended December 31, 2007. See segment results below for additional discussion of segment operating income and margin results.

*Net interest expense and other income:* Net interest expense and other income for the year ended December 31, 2008 decreased by \$21 million, or 7%, compared to December 31, 2007 due to the reversal of \$7 million of accrued interest during the 2008 second quarter in connection with the Litigation Gain. Lower interest rates on our outstanding variable rate debt also reduced interest expense for the year ended December 31, 2008 compared to the year ended December 31, 2007.

Effective income tax rate: The effective tax rate for the year ended December 31, 2008 decreased by 60 basis points compared to the same period in 2007. Excluding the Q2 2008 Items, the effective tax rate decreased by 100 basis points. The tax rate for the year ended December 31, 2008 included a reversal of previously accrued amounts of \$18 million, or \$0.15 per share, primarily related to the completion of examinations of the 2004 and 2005 U.S. Federal income tax returns, and certain state and foreign tax accruals. The reversal of previously accrued amounts during the year ended December 31, 2007 was \$12 million, or \$0.10 per share.

Diluted earnings per share from continuing operations and income from continuing operations: For the year ended December 31, 2008 as compared to the year ended December 31, 2007, diluted EPS from continuing operations increased to \$7.43 from \$5.86 and income from continuing operations attributable to L-3 increased to \$918 million from \$745 million. The Q2 Items increased diluted EPS from continuing operations by \$0.58 for the

49

#### **Table of Contents**

year ended December 31, 2008. Excluding the Q2 2008 Items, diluted EPS from continuing operations for the year ended December 31, 2008, would have increased by \$0.99, or 17%, to \$6.85 and income from continuing operations attributable to L-3 would have increased by \$102 million, or 14%, to \$847 million.

Diluted earnings per share and net income attributable to L-3: For the year ended December 31, 2008, diluted EPS increased to \$7.59 and net income attributable to L-3 increased to \$938 million, which included a gain on the sale of METI of \$33 million (\$20 million after income taxes, or \$0.16 per diluted share).

Diluted weighted average shares outstanding: Diluted weighted average shares outstanding for the year ended December 31, 2008 decreased by 3.8 million shares, or 3%, compared to the year ended December 31, 2007. The decrease was due to repurchases of our common stock, partially offset by additional shares issued in connection with various employee stock-based compensation programs and contributions to employee savings plans made in common stock.

# Reportable Segment Results of Operations

The table below presents selected data by reportable segment reconciled to consolidated totals. See Note 22 to our audited consolidated financial statements for our reportable segment data.

	Year Ended December 31,					
	2009		$2008^{(1)}$		$2007^{(1)}$	
		(	loll	ars in millions)		
Net sales: <sup>(2)</sup>						
C <sup>3</sup> ISR	\$	3,095.0	\$	2,537.2	\$	2,277.5
Government Services		4,155.1		4,317.5		4,345.2
AM&M		2,826.4		2,672.6		2,548.9
Electronic Systems		5,538.2		5,373.8		4,788.9
Consolidated net sales	\$	15,614.7	\$	14,901.1	\$	13,960.5
Operating income:						
C <sup>3</sup> ISR	\$	343.9	\$	244.4	\$	225.2
Government Services		396.7		425.7		406.5
AM&M		243.0		243.1		250.0
Electronic Systems		672.6		645.8(3)		566.4
Total segment operating income	\$	1,656.2	\$	1,559.0(3)	\$	1,448.1
Litigation Gain				125.6(4)		
Consolidated operating income	\$	1,656.2	\$	1,684.6	\$	1,448.1
Operating margin:						
C <sup>3</sup> ISR		11.1%		9.6%		9.9%
Government Services		9.5%		9.9%		9.4%
AM&M		8.6%		9.1%		9.8%
Electronic Systems		12.1%		$12.0\%^{(3)}$		11.8%
Total segment operating margin		10.6%		$10.5\%^{(3)}$		10.4%

Litigation Gain % 0.8%<sup>(4)</sup> %

11.3%

10.6%

10.4%

Consolidated operating margin

(1) As a result of certain re-alignments in our management and organization structure as discussed in Note 2 to our audited consolidated financial statements, sales of \$14.5 million and \$11.7 million and operating income of \$4.6 million and \$3.0 million were reclassified from the C³ISR reportable segment to the Government Services reportable segment for the years ended December 31, 2008 and December 31, 2007, and sales of \$15.2 million and \$21.2 million and operating income of \$2.2 million and \$3.4 million were reclassified from the C³ISR reportable segment to the AM&M reportable segment for the years ended December 31, 2008 and December 31, 2007.

50

#### **Table of Contents**

- (2) Net sales are after intercompany eliminations.
- (3) Total segment operating income includes the \$12 million Product Line Divestiture gain and the \$28 million Impairment Charge, which were recorded in the Electronic Systems reportable segment. The Product Line Divestiture gain and Impairment Charge, on a net basis, reduced total segment operating margin by 10 basis points and operating margin for the Electronic Systems reportable segment by 30 basis points for the year ended December 31, 2008.
- (4) Represents the \$126 million Litigation Gain recorded in the second quarter of 2008.

### C3ISR

	Year E Decemb			Year E Decemb		Increase /				
	2009	2008	Increase	2008	2007	(decrease)				
	(dollars in millions)									
Net sales	\$ 3,095.0	\$ 2,537.2	\$ 557.8	\$ 2,537.2	\$ 2,277.5	\$ 259.7				
Operating income	343.9	244.4	99.5	244.4	225.2	19.2				
Operating margin	11.1%	9.6%	150bpts	9.6%	9.9%	(30) bpts				

### 2009 Compared with 2008

C<sup>3</sup>ISR net sales for the year ended December 31, 2009 increased by 22% compared to the year ended December 31, 2008 primarily due to increased demand and new business from the DoD for airborne ISR and networked communication systems for manned and unmanned platforms.

C<sup>3</sup>ISR operating income for the year ended December 31, 2009 increased 41% compared to the year ended December 31, 2008. Operating margin increased by 150 basis points. Higher sales volume, improved contract performance and a more favorable sales mix for airborne ISR and networked communication systems increased operating margin by 250 basis points. These increases were partially offset by an increase in pension expense of \$32 million, which reduced operating margin by 100 basis points.

#### 2008 Compared with 2007

C<sup>3</sup>ISR net sales for the year ended December 31, 2008 increased by 11% compared to the year ended December 31, 2007 driven by higher sales volume of \$260 million primarily for continued demand and new contracts from the DoD for airborne ISR and networked communications systems for manned and unmanned platforms.

C<sup>3</sup>ISR operating income for the year ended December 31, 2008 increased by 9% compared to the year ended December 31, 2007. Operating margin decreased by 30 basis points. Higher costs for international airborne ISR systems reduced operating margin by 140 basis points. This decrease was partially offset by higher sales volume for airborne ISR systems and networked communications systems for the DoD and lower development costs for new secure communications products.

#### **Government Services**

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

	Year E	Ended		Year E	Ended	
	Decemb	er 31,		Decemb	(Decrease)/	
	2009	2008	Decrease	2008	2007	increase
			(dollars in m	illions)		
Net sales	\$ 4,155.1	\$ 4,317.5	\$ (162.4)	\$ 4,317.5	\$ 4,345.2	\$ (27.7)
Operating income	396.7	425.7	(29.0)	425.7	406.5	19.2
Operating margin	9.5%	9.9%	(40) bpts	9.9%	9.4%	50bpts

### 2009 Compared with 2008

Government Services net sales for the year ended December 31, 2009 decreased by 4% compared to the year ended December 31, 2008. Sales declined due to: (1) lower sales of Iraq-related linguist services of \$226 million, (2) reduced subcontractor pass-through sales volume of \$56 million related to task order renewals for U.S. Army systems and software engineering and sustainment (SSES) services which migrated to a contract where L-3 is not a

51

#### **Table of Contents**

prime contractor, (3) \$37 million of lower sales volume due to the timing of deliveries for engineering support services to the DoD, and (4) \$15 million of lower volume for intelligence support services for the U.S. Army and U.S. Government agencies. These decreases were partially offset by increases of \$62 million primarily for IT support services for USSOCOM and the executive branch of the U.S. Government due to higher volume on new and existing contracts. Additionally, the increase in net sales from acquired businesses was \$110 million, or 3%.

Government Services operating income for the year ended December 31, 2009 decreased by 7% compared to the year ended December 31, 2008. Operating margin decreased by 40 basis points. Lower margins on select contract renewals during 2009 and higher profit margins on certain fixed price contracts during 2008 reduced operating margin by 50 basis points for the year ended December 31, 2009 compared to the year ended December 31, 2008. Acquired businesses also reduced operating margin by 10 basis points. These decreases were partially offset by a decline in sales of lower margin linguist services, which increased operating margin by 20 basis points.

### 2008 Compared with 2007

Government Services net sales for the year ended December 31, 2008 decreased by 1% compared to the year ended December 31, 2007. A decline in sales of \$319 million for linguist services was partially offset by an increase in sales of \$227 million primarily for IT and software engineering solution services, training and other support services to the DoD. Total linguist-Iraq sales for the year ended December 31, 2008 were \$399 million. The increase in net sales from acquired businesses, net of divestitures, was \$64 million, or 1%.

Government Services operating income for the year ended December 31, 2008 increased by 5% compared to the year ended December 31, 2007. Operating margin for the year ended December 31, 2008 increased by 50 basis points. Operating margin increased by 10 basis points because of a decline in lower margin linguist sales. Higher sales for business areas other than linguist services and lower indirect costs as a percentage of sales increased operating margin by 80 basis points. These increases were partially offset by (1) 20 basis points due to lower sale prices on certain new contracts and (2) 20 basis points due to a \$4 million litigation accrual for costs to settle a claim and \$4 million for severance and other costs related to business realignment and consolidation activities.

### Aircraft Modernization and Maintenance (AM&M)

	Year E	Ended	Increase	Year E	Ended	Increase				
	Decemb	oer 31,	1	Decemb	oer 31,	1				
	2009	2008	(decrease)	2008	2007	(decrease)				
	(dollars in millions)									
Net sales	\$ 2,826.4	\$ 2,672.6	\$ 153.8	\$ 2,672.6	\$ 2,548.9	\$ 123.7				
Operating income	243.0	243.1	(0.1)	243.1	250.0	(6.9)				
Operating margin	8.6%	9.1%	(50) bpts	9.1%	9.8%	(70) bpts				

#### 2009 Compared with 2008

AM&M net sales for the year ended December 31, 2009 increased by 6% compared to the year ended December 31, 2008. The increase in sales was due to: (1) \$217 million of higher sales volume primarily due to higher demand from existing contracts for systems field support services for U.S. Army and U.S. Air Force rotary and fixed wing training aircraft and U.S. Special Operations Forces logistics support and higher sales for new contracts, and (2) \$61 million of higher sales for Joint Cargo Aircraft (JCA). These increases were partially offset by sales volume declines of \$124 million for contract field services (CFS) as fewer task orders were received because of more competitors on the

current contract that began on October 1, 2008.

AM&M operating income for the year ended December 31, 2009 remained substantially the same compared to the year ended December 31, 2008. Operating margin decreased by 50 basis points. Sales volume declines for CFS reduced operating margin by 40 basis points. Operating margins decreased by 30 basis points primarily due to cost increases on international aircraft modernization contracts. Higher pension expense reduced operating margin by 10 basis points. These decreases were partially offset by \$10 million of charges to adjust litigation accruals during 2008 that did not recur in 2009, which increased operating margin by 30 basis points.

52

#### **Table of Contents**

#### 2008 Compared with 2007

AM&M net sales for the year ended December 31, 2008 increased by 5% compared to the year ended December 31, 2007. The increase in sales volume was primarily driven by \$109 million in higher systems field support services and \$118 million for JCA. These increases were partially offset by lower sales volume of \$44 million for the Canadian Maritime Helicopter program and lower aircraft modernization sales of \$59 million for international customers and head-of-state aircraft for foreign government customers.

AM&M operating income for the year ended December 31, 2008 decreased by 3% compared to the year ended December 31, 2007. Operating margin for the year ended December 31, 2008 compared to the year ended December 31, 2007 decreased by 70 basis points. The year ended December 31, 2008 included \$10 million of litigation accruals for costs to settle certain claims, which reduced operating margin by 30 basis points. Operating margin for the year ended December 31, 2008 compared to the year ended December 31, 2007 also declined by another 110 basis points due to a change in sales mix, primarily sales volume for JCA and lower international sales. These decreases were partially offset by 70 basis points because of improved contract performance.

#### **Electronic Systems**

	Year E Deceml		Year Ended December 31,					
	2009	2008	Increase	2008	2007	Increase		
			(dollars in 1	millions)				
Net sales	\$ 5,538.2	\$ 5,373.8	\$ 164.4	\$ 5,373.8	\$ 4,788.9	\$ 584.9		
Operating income	672.6	645.8	26.8	645.8	566.4	79.4		
Operating margin	12.1%	12.0%	10bpts	12.0%	11.8%	20bpts		

#### 2009 Compared with 2008

Electronic Systems net sales for the year ended December 31, 2009 increased by 3% compared to the year ended December 31, 2008, reflecting higher sales volume of: (1) \$91 million for EO/IR products, primarily due to demand and deliveries on new and existing contracts, (2) \$57 million for microwave products primarily due to deliveries of mobile and ground-based satellite communications systems and spare parts for the U.S. military, communication services primarily to the DoD, and higher sales volume for tactical signal intelligence systems, and (3) \$33 million primarily for deliveries of tactical quiet generators for mobile electric power for the U.S. Armed Services, and new and follow-on contracts for shipboard electronics and power distribution, conditioning and conversion products primarily to the U.S. Navy. The increase in net sales from acquired businesses, net of divestitures, was \$78 million, or 1%, and pertains mostly to the Electro-Optical Systems (EOS) business acquired on April 21, 2008, and to Chesapeake Sciences Corporation acquired on January 30, 2009. These sales increases were partially offset by decreases of: (1) \$59 million for aviation products as a result of reduced demand from commercial customers caused by the global economic recession, and (2) \$36 million for security & detection and undersea warfare due to delays in receipt of expected orders and timing of deliveries.

Electronic Systems operating income for the year ended December 31, 2009 increased by 4% compared to the year ended December 31, 2008. Operating margin of 12.1% for the year ended December 31, 2009 increased by 10 basis points compared to the year ended December 31, 2008. Excluding the Product Line Divestiture Gain (\$12 million) and Impairment Charge (\$28 million), operating margin for the year ended December 31, 2009 decreased by 20 basis points compared to operating margin of 12.3% for the year ended December 31, 2008. An increase in pension expense

of \$42 million reduced operating margin by 80 basis points. Operating margin increased by 40 basis points primarily due to higher sales volume and favorable sales mix for EO/IR products and power & control systems. Operating margin increased by 10 basis points due to \$6 million of charges to adjust litigation accruals in 2008 that did not recur in 2009 and acquired businesses increased operating margin by 10 basis points.

53

### **Table of Contents**

#### 2008 Compared with 2007

Electronic Systems net sales for the year ended December 31, 2008 increased by 12% compared to the year ended December 31, 2007 reflecting higher sales volume of (1) \$118 million for power & control systems mostly for commercial shipbuilding, and power generation, distribution, conditioning and conversion products primarily for the U.S. Army and U.S. Navy, (2) \$86 million for microwave products due to higher demand and deliveries of mobile satellite communications systems, satellite and space components, and communication services primarily to the DoD, (3) \$65 million primarily for combat propulsion systems due to new and existing contracts, aviation products primarily related to spare parts for the U.S. military and data recorders for aviation and maritime markets, and acoustic undersea warfare products and ocean mapping related to new and existing contracts, (4) \$56 million for precision engagement primarily related to new contracts and increased shipments on existing contracts for situational awareness systems and fuzing products, (5) \$54 million for EO/IR products primarily due to increased demand and deliveries from new and existing contracts, and (6) \$41 million for simulation & training primarily related to new contracts and timing of deliveries on existing contracts. These increases were partially offset by a decrease of \$36 million for displays primarily due to timing of contractual deliveries and contracts completed or nearing completion. The increase in net sales from acquired businesses, net of divestitures, was \$201 million, or 4%.

Electronic Systems operating income for the year ended December 31, 2008 increased by 14% compared to the year ended December 31, 2007. The year ended December 31, 2008 included a gain of \$12 million for the Product Line Divestiture Gain and a non-cash Impairment Charge of \$28 million. Excluding these two items, operating income was \$661.1 million and operating margin for the year ended December 31, 2008 compared to December 31, 2007 increased 50 basis points to 12.3%. Operating margin increased by 70 basis points due to improved contract performance and higher sales across several business areas. These increases were partially offset by 10 basis points due to a \$6 million litigation accrual for costs to settle a claim and 10 basis points because of a \$7 million gain in the 2007 third quarter from the settlement of a third party claim that did not recur.

### **Liquidity and Capital Resources**

#### **Anticipated Sources and Uses of Cash Flow**

Our primary source of liquidity is cash flow generated from operations. As of December 31, 2009, we also had \$968 million of borrowings available under our Revolving Credit Facility, after reductions of \$32 million for outstanding letters of credit, subject to certain conditions. Our Revolving Credit Facility matures on October 23, 2012. We currently believe that our cash from operating activities together with our cash on hand and available borrowings under our Revolving Credit Facility will be adequate for the foreseeable future to meet our anticipated requirements for working capital, capital expenditures, defined benefit plan contributions, commitments, contingencies, research and development expenditures, business acquisitions (depending on the size), contingent purchase price payments on previous business acquisitions, program and other discretionary investments, interest payments, income tax payments, L-3 Holdings dividends and share repurchases.

Our business may not continue to generate cash flow at current levels, and it is possible that currently anticipated improvements may not be achieved. If we are unable to generate sufficient cash flow from operations to service our debt, we may be required to reduce costs and expenses, sell assets, reduce capital expenditures, refinance all or a portion of our existing debt or obtain additional financing, which we may not be able to do on a timely basis, on satisfactory terms, or at all. Our ability to make scheduled principal payments or to pay interest on or to refinance our indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the U.S. defense industry and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.

Holders of our \$700 million Convertible Contingent Debt Securities may require us to repurchase them in whole or in part at a cash repurchase price equal to 100% of the principal amount (plus accrued and unpaid interest, including contingent interest and additional interest, if any) through the exercise of a put option on February 1, 2011. Furthermore, the first scheduled maturity of our existing debt is our \$400 million  $6^{1}/_{8}$ % senior subordinated notes maturing on July 15, 2013.

54

#### **Table of Contents**

On February 18, 2010, we entered into an agreement to acquire all the outstanding common stock of a business for approximately \$613 million. We anticipate completing this acquisition in the second quarter of 2010, subject to customary closing conditions and regulatory approvals. We expect to fund the purchase price with cash on hand.

For a discussion of our recent debt refinancing during the fourth quarter of 2009, which improved our debt maturity profile and reduced our outstanding debt balance, see Financing Activities-Debt on page 58.

#### **Balance Sheet**

Billed receivables decreased by \$77 million to \$1,149 million at December 31, 2009 from \$1,226 million at December 31, 2008 due to collections for government services, power and control systems, marine services and combat propulsion systems. These decreases were partially offset by: (1) higher sales primarily for JCA and networked communications, (2) \$21 million for acquired billed receivables, and (3) \$9 million primarily for foreign currency translation adjustments.

Contracts in process increased \$110 million to \$2,377 million at December 31, 2009, from \$2,267 million at December 31, 2008. The increase included \$7 million for foreign currency translation adjustments, \$24 million primarily for acquired contracts-in-process, and \$79 million from:

Increases of \$41 million in unbilled contract receivables primarily due to sales exceeding billings for ISR systems, systems field support services and precision engagement, partially offset by billings for undersea warfare products and government services; and

Increases of \$38 million in inventoried contract costs across several business areas, primarily propulsion systems, microwave, networked communications and EO/IR products to support customer demand.

L-3 s receivables days sales outstanding (DSO) was 66 at December 31, 2009, compared with 69 at December 31, 2008. We calculate our DSO by dividing: (1) our aggregate end of period billed receivables and net unbilled contract receivables, by (2) our trailing 12 month sales adjusted, on a pro forma basis, to include sales from business acquisitions and exclude sales from business divestitures that we completed as of the end of the period, multiplied by the number of calendar days in the trailing 12 month period (365 days at December 31, 2009 and 366 days at December 31, 2008). Our trailing 12 month pro forma sales were \$15,621 million at December 31, 2009 and \$14,976 million at December 31, 2008.

Goodwill increased by \$161 million to \$8,190 million at December 31, 2009 from \$8,029 million at December 31, 2008. The table below presents the changes in goodwill allocated to our reportable segments.

	C <sup>3</sup> ISR	 vernment ervices	M&M n million	Sy	ectronic ystems	solidated Total
Balance at December 31, 2008 <sup>(1)</sup> Business acquisitions Foreign currency translation adjustments <sup>(2)</sup>	\$ 862 2 6	\$ 2,313 5 2	\$ 1,121 37	\$	3,733 57 52	\$ 8,029 64 97
Balance at December 31, 2009	\$ 870	\$ 2,320	\$ 1,158	\$	3,842	\$ 8,190

- (1) As a result of certain re-alignments in our management and organization structure as discussed in Note 2 to our audited consolidated financial statements, \$17 million of goodwill was reclassified from the C<sup>3</sup>ISR reportable segment to the Government Services reportable segment, and \$17 million of goodwill was reclassified from the C<sup>3</sup>ISR reportable segment to the AM&M reportable segment.
- (2) The increase in goodwill from foreign currency translation adjustments was due to the weakening of the U.S. dollar during the year ended December 31, 2009 against the functional currencies of L-3 s foreign subsidiaries, primarily in Canada.

For the year ended December 31, 2009, the decrease in accounts payable was primarily due to the timing of invoices received and payments made for purchases from third-party vendors and subcontractors. The decrease in accrued employment costs was due to the timing of payroll dates and payments for salaries and wages. The decrease in advance payments and billings in excess of costs incurred was primarily due to the liquidation of balances on contracts for marine power and control systems and simulation & training, partially offset by an increase due to

55

#### **Table of Contents**

performance based billings for certain aircraft modernization and telemetry and advanced technology contracts. The increase in other liabilities was due to higher non-current income taxes payable primarily for uncertain income tax positions. Non-current deferred income tax liabilities increased primarily due to tax amortization of certain goodwill and other identifiable intangible assets.

#### Pension Plans

L-3 maintains defined benefit pension plans covering employees at certain of its businesses and approximately 22% of its employees. At December 31, 2009, L-3 s projected benefit obligation, which includes accumulated benefits plus the incremental benefits attributable to projected future salary increases for covered employees, was \$1,964 million and exceeded the fair value of L-3 s pension plan assets of \$1,304 million by \$660 million. At December 31, 2008, L-3 s projected benefit obligation was \$1,722 million and exceeded the fair value of L-3 s pension plan assets of \$1,064 million by \$658 million. The \$2 million increase in our unfunded status was due to pension expense of \$173 million for 2009, which was partially offset by (1) a decrease of \$100 million in accumulated other comprehensive loss comprised of \$57 million of amortization of net actuarial losses and prior service costs as a component of pension expense during 2009 and a \$43 million net actuarial gain experienced in 2009, (2) employer pension contributions of \$67 million and (3) a decrease of \$4 million for foreign currency translation adjustments.

The 2009 decrease of \$43 million in accumulated other comprehensive loss related to the net actuarial gain was primarily due to better than expected returns on our pension plan assets during 2009. The actuarial gains and losses that our pension plans experience are not recognized in pension expense in the year incurred, but rather are recorded as a component of accumulated other comprehensive income (loss) and amortized to pension expense in future periods over the estimated average remaining service periods of the covered employees. See Note 20 to our audited consolidated financial statements.

Our pension expense for 2009 was \$173 million. We currently expect pension expense for 2010 to decrease \$25 million to approximately \$148 million primarily due to the actual return on plan assets for 2009, which was a gain of \$212 million, or 20%. The decrease in 2010 pension expense is comprised of a \$37 million decrease for lower amortization of net losses and higher expected return on plan assets, partially offset by a \$12 million increase primarily for higher service and interest costs. The \$37 million decrease is primarily due to the actual return on L-3 s plan assets in 2009 of \$212 million discussed above and the \$12 million increase is primarily due to the reduction in our weighted average discount rate from 6.49% at December 31, 2008 to 6.26% at December 31, 2009.

Our expected pension expense for 2010 may change when finalized due to a number of factors, including the effect of any future business acquisitions for which we assume liabilities for pension benefits, changes in headcount at our businesses that sponsor pension plans, actual pension plan contributions and changes (if any) to our pension assumptions for 2010, including the discount rate, expected long-term return on plan assets and salary increases.

Our contributions for 2009 were \$67 million and we currently expect to contribute approximately \$140 million to our pension plans in 2010. Actual 2010 pension contributions could be affected by L-3 s actual net cash from operating activities for 2010, as well as changes in the funded status of our pension plans during 2010. A substantial portion of our pension plan contributions for L-3 s businesses that are U.S. Government contractors are recoverable as allowable indirect contract costs at amounts generally equal to the annual pension contributions.

Our projected benefit obligation and annual pension expense are significantly affected by our discount rate assumption. For example, a reduction to the discount rate of 25 basis points would increase our projected benefit obligation at December 31, 2009 by approximately \$65 million and our estimated pension expense for 2010 by approximately \$9 million. Conversely, an increase to the discount rate of 25 basis points would have decreased our projected benefit obligation at December 31, 2009 by approximately \$62 million, and our estimated pension expense

56

#### **Table of Contents**

#### **Statement of Cash Flows**

The table below provides a summary of our cash flows from operating, investing, and financing activities for the periods indicated.

		Year Ended December 31,				
	2	2009		2008 nillions)		2007
Net cash from operating activities	\$	1,407	\$	1,387	\$	1,270
Net cash used in investing activities		(272)		(432)		(388)
Net cash used in financing activities		(1,005)		(840)		(464)

## **Operating Activities**

2009 Compared with 2008. We generated \$1,407 million of cash from operating activities during the year ended December 31, 2009, an increase of \$20 million compared with \$1,387 million generated during the year ended December 31, 2008. The increase was due to less net cash used of \$61 million for changes in operating assets and liabilities primarily for billed receivables, contracts in process, other current liabilities (mainly the Litigation Gain) and pension and postretirement benefits, partially offset by more cash used for changes in accounts payable, accrued employment costs, accrued expenses, and advance payments and billings in excess of costs incurred. This increase was partially offset by: (1) a decrease in net income of \$38 million, and (2) lower non-cash expenses of \$3 million, primarily due to lower deferred income taxes. The net cash used from changes in operating assets and liabilities is further discussed above under Liquidity and Capital Resources Balance Sheet on page 55.

2008 Compared with 2007. We generated \$1,387 million of cash from operating activities during the year ended December 31, 2008, an increase of \$117 million compared with \$1,270 million generated during the year ended December 31, 2007. The increase was due to (1) an increase in net income of \$195 million, and (2) higher non-cash expenses of \$62 million, primarily due to higher deferred income taxes and the non-cash Impairment Charge, partially offset by (3) \$140 million of more cash used for changes in operating assets and liabilities, primarily for other current liabilities (mainly the Litigation Gain) and income taxes.

*Interest Payments*. Our cash from operating activities included interest payments on debt of \$237 million for the year ended December 31, 2009, \$267 million for the year ended December 31, 2008, and \$280 million for the year ended December 31, 2007. Our interest expense also included amortization of deferred debt issue costs and bond discounts and deferred gains on terminated interest rate swap agreements, which are non-cash items.

#### **Investing Activities**

During 2009, we used \$272 million of cash primarily to: (1) acquire a business and pay the remaining contractual purchase price for a business acquisition completed prior to January 1, 2009 for a total of \$90 million, and (2) make \$186 million of capital expenditures.

During 2008, we used \$283 million of cash primarily to: (1) acquire four businesses discussed under Business Acquisitions , (2) pay earnouts and the remaining contractual purchase price for certain business acquisitions completed prior to January 1, 2008, and (3) increase our ownership interest in METI by 5% from 80% to 85%. We also used \$218 million of cash for capital expenditures. Investing activities for the year ended December 31, 2008 included a \$63 million source of cash in the aggregate from the sale of METI on October 8, 2008 and the sale of the

PMD product line during the second quarter.

During 2007, we used \$235 million of cash for business acquisitions. We paid \$207 million in connection with our 2007 business acquisitions discussed under Business Acquisitions. We also paid \$17 million for earnouts and \$11 million primarily for the remaining contractual purchase prices, for the Crestview and TRL business acquisitions made prior to January 1, 2007. We also used \$157 million for capital expenditures.

57

#### **Table of Contents**

Financing Activities

#### Debt

At December 31, 2009, total outstanding debt was \$4,112 million, of which, \$996 million were senior notes and \$3,116 million were senior subordinated notes, compared to \$4,493 million at December 31, 2008, all of which were comprised of senior subordinated notes. At December 31, 2009, borrowings available under our revolving credit facility were \$968 million, after reduction for outstanding letters of credit of \$32 million. We also have \$328 million of other standby letters of credit at December 31, 2009, that may be drawn upon in the event we do not perform on certain of our contractual requirements. There were no borrowings outstanding under our Revolving Credit Facility at December 31, 2009. Our outstanding debt matures between July 15, 2013 and August 1, 2035. See Note 10 to our audited consolidated financial statements for the components of our long-term debt at December 31, 2009.

Debt Issuances and Repayments. On October 2, 2009, L-3 Communications issued \$1 billion in aggregate principal amount of Senior Notes. The Senior Notes have an effective interest rate of 5.25% and were issued at a discount of \$4 million. Interest on the Senior Notes is payable semi-annually on April 15 and October 15 of each year, commencing on April 15, 2010. The net cash proceeds from this offering amounted to approximately \$987 million after deducting the discounts, commissions and estimated expenses, and were used, together with cash on hand, to redeem L-3 Communications outstanding \$750 million \$78% Senior Subordinated Notes due in 2012 on November 2, 2009 and to repay L-3 Communications outstanding \$650 million term loan on October 7, 2009. In connection with the redemption of the 2002 Notes, we recorded a debt retirement charge in the fourth quarter of 2009 of approximately \$10 million (\$6 million after income tax, or \$0.05 per diluted share).

On October 23, 2009, L-3 Communications replaced its \$1 billion revolving credit facility that was scheduled to expire on March 9, 2010, with a new \$1 billion three-year Revolving Credit Facility maturing on October 23, 2012.

*Credit Ratings.* Our credit ratings as of February 2010 are as follows:

Rating Agency	Senior Debt	Subordinated Debt
Standard & Poor s	BBB-	BB+
Fitch Ratings	BBB-	BB+
Moody s Investors Service	Baa2	Ba2

Agency credit ratings are not a recommendation to buy, sell or hold any security, and they may be revised or withdrawn at any time by the rating agency. Each agency s rating should be evaluated independently of any other agency s rating. The system and the number of rating categories can vary widely from rating agency to rating agency. Customers usually focus on claims-paying ratings, while creditors focus on debt ratings. Investors use both to evaluate a company s overall financial strength. The ratings issued on L-3 Communications or its subsidiaries by any of these agencies are announced publicly and are available from the agencies. Our ability to access the capital markets could be impacted by a downgrade in one or more of our debt ratings. If this were to occur, we could incur higher borrowing costs.

Debt Covenants and Other Provisions. The Revolving Credit Facility, Senior Notes and senior subordinated notes contain financial and/or other restrictive covenants. See Note 10 to our audited consolidated financial statements for a description of our debt and related financial covenants, including dividend payment and share repurchase restrictions and cross default provisions. As of December 31, 2009, we were in compliance with our financial and other restrictive

covenants.

Guarantees. The borrowings under the Revolving Credit Facility are fully and unconditionally guaranteed by L-3 Holdings and by substantially all of the material wholly-owned domestic subsidiaries of L-3 Communications on an unsecured senior basis. The payment of principal and premium, if any, and interest on the Senior Notes are fully and unconditionally guaranteed, on an unsecured senior basis, jointly and severally, by L-3 Communications material wholly-owned domestic subsidiaries that guarantee any of our other indebtedness. The payment of

58

#### **Table of Contents**

principal and premium, if any, and interest on the senior subordinated notes are fully and unconditionally guaranteed, on an unsecured senior subordinated basis, jointly and severally, by L-3 Communications material wholly-owned domestic subsidiaries that guarantee any of our other indebtedness. The payment of principal and premium, if any, and interest on the CODES are fully and unconditionally guaranteed, on an unsecured senior subordinated basis, jointly and severally, by certain of L-3 Holdings wholly-owned domestic subsidiaries.

Subordination. The guarantees of the Revolving Credit Facility and the Senior Notes rank senior to the guarantees of the senior subordinated notes and the CODES and rank pari passu with each other. The guarantees of the senior subordinated notes and CODES rank pari passu with each other and are junior to the guarantees of the Revolving Credit Facility and Senior Notes.

Equity

During 2009 and 2008, L-3 Holdings Board of Directors authorized the following quarterly cash dividends:

Date Declared	Record Date	Div	Cash idends · Share	Divi P	otal dends aid illions)	
2009						
February 5	February 19	\$	0.35	March 16	\$	42
April 28	May 18	\$	0.35	June 15	\$	41
July 14	August 17	\$	0.35	September 15	\$	41
October 6	November 17	\$	0.35	December 15	\$	41
2008						
February 5	February 19	\$	0.30	March 17	\$	37
April 29	May 16	\$	0.30	June 16	\$	37
July 8	August 18	\$	0.30	September 15	\$	37
October 7	November 17	\$	0.30	December 15	\$	36

On February 2, 2010, L-3 Holdings announced that its Board of Directors had increased L-3 Holdings regular quarterly cash dividend by 14% to \$0.40 per share, payable on March 15, 2010, to shareholders of record at the close of business on March 1, 2010.

On February 1, 2010, the number of holders of L-3 Holdings common stock was approximately 66,000. On February 25, 2010, the closing price of L-3 Holdings common stock, as reported by the NYSE, was \$91.05 per share.

For the year ended December 31, 2009, L-3 repurchased \$505 million or 7.0 million shares of its common stock compared to \$794 million or 8.5 million shares of its common stock for the year ended December 31, 2008 and \$500 million, or 5.2 million shares of its common stock for the year ended December 31, 2007.

59

#### **Table of Contents**

#### **Contractual Obligations**

The table below presents our estimated total contractual obligations at December 31, 2009, including the amounts expected to be paid or settled for each of the periods indicated below.

		T	Payments due by period					24	
	Total	Less than 1 year		1 3 Years 3 5 years (in millions)		More than 5 years			
<b>Contractual Obligations</b>									
L-3 Communications long-term debt <sup>(1)</sup>	\$ 3,450	\$	\$		\$	800	\$	2,650	
L-3 Holdings long-term debt <sup>(1)(2)</sup>	700							700	
Interest payments <sup>(3)</sup>	1,794	224		448		389		733	
Non-cancelable operating leases <sup>(4)</sup>	770	166		264		151		189	
Notes payable and capital lease obligations	11	1		1				9	
Purchase obligations <sup>(5)</sup>	2,087	1,804		259		23		1	
Other long-term liabilities <sup>(6)</sup>	302	153(7)		69		10		70	
Total <sup>(8)</sup>	\$ 9,114	\$ 2,348	\$	1,041	\$	1,373	\$	4,352	

- (1) Represents principal amount of long-term debt and only includes scheduled principal payments.
- (2) As of July 29, 2009, the CODES are convertible into cash and shares of L-3 Holdings common stock based on a conversion rate of 9.9862 shares of L-3 Holdings common stock per one thousand dollars in principal amount of the CODES (equivalent to a conversion price of \$100.14 per share). The conversion feature of the CODES may require L-3 Holdings to settle the \$700 million principal amount with the holders of the CODES if L-3 Holdings common stock price is more than 120% of the then current conversion price (currently \$120.17) for a specified period, and if the settlement amount exceeds the principal amount, the excess will be settled in cash or stock or a combination thereof, at our option. At any time on or after February 1, 2011, the CODES are subject to redemption at the option of L-3 Holdings, in whole or in part, at a cash redemption price (plus accrued and unpaid interest, including contingent interest and additional interest, if any) equal to 100% of the principal amount of the CODES. See Note 10 to our audited consolidated financial statements for additional information regarding the CODES, including conditions for conversion and contingent interest features. L-3 Holdings stock price on February 25, 2010 was \$91.05.
- (3) Represents expected interest payments on L-3 s long-term debt balance as of December 31, 2009 using the stated interest rate on our fixed rate debt, assuming that current borrowings remain outstanding to the contractual maturity date.
- (4) Non-cancelable operating leases are presented net of estimated sublease rental income.
- (5) Represents open purchase orders at December 31, 2009 for amounts expected to be paid for goods or services that are legally binding.

- (6) Other long-term liabilities primarily consist of workers compensation and deferred compensation for the years ending December 31, 2011 and thereafter and also include pension and postretirement benefit plan contributions that we expect to pay in 2010.
- Our pension and postretirement benefit plan funding policy is generally to contribute in accordance with cost accounting standards that affect government contractors, subject to the Internal Revenue Code and regulations thereon. For 2010, we expect to contribute approximately \$140 million to our pension plans and approximately \$13 million to our postretirement benefit plans. Due to the current uncertainty of the amounts used to compute our expected pension and postretirement benefit plan funding, we believe it is not practicable to reasonably estimate such future funding for periods in excess of one year and we may decide or be required to contribute more than we expect to our pension and postretirement plans.
- (8) Excludes all income tax obligations, a portion of which represents unrecognized tax benefits in connection with uncertain tax positions taken, or expected to be taken on our income tax returns as of December 31, 2009 since we cannot determine the time period of future tax consequences. For additional information regarding income taxes, see Note 17 to our audited consolidated financial statements.

60

#### **Off Balance Sheet Arrangements**

The table below presents our estimated total contingent commitments and other guarantees at December 31, 2009, including the amounts expected to be paid or settled for each of the periods indicated below.

		Payments due by period								
	Т	otal	2	010		l-2012 million		3-2014	a	015 nd eafter
<b>Contingent Commitments</b>										
Standby letters of credit under our Revolving Credit										
Facility <sup>(1)</sup>	\$	32	\$	29	\$	3	\$		\$	
Other standby letters of credit <sup>(1)</sup>		328		264		55		3		6
Other guarantees <sup>(2)</sup>		49		46						3
Contingent commitments for earnout payments on										
business acquisitions <sup>(3)</sup>		22		19		3				
Total	\$	431	\$	358	\$	61	\$	3	\$	9

- (1) Represents outstanding letters of credit with financial institutions covering performance and financial guarantees per contractual requirements with certain customers. These letters of credit may be drawn upon in the event of L-3 s nonperformance.
- (2) Represents the minimum guarantees made by L-3 or lessee (i) under the purchase option for certain operating leases in which the lease renewal is not exercised and (ii) for 50% of certain bank debt related to a joint venture arrangement (see Note 19 to our audited consolidated financial statements for a description of these guarantees).
- (3) Represents potential additional contingent purchase payments for business acquisitions that are contingent upon the post-acquisition financial performance or certain other performance conditions of the acquired businesses in accordance with the contractual purchase agreement.

#### **Legal Proceedings and Contingencies**

We are engaged in providing products and services under contracts with the U.S. Government and, to a lesser degree, under foreign government contracts, some of which are funded by the U.S. Government. All such contracts are subject to extensive legal and regulatory requirements, and, periodically, agencies of the U.S. Government investigate whether such contracts were and are being conducted in accordance with these requirements. Under U.S. Government procurement regulations, an indictment by a federal grand jury could result in the suspension for a period of time from eligibility for awards of new government contracts. A conviction could result in debarment from contracting with the federal government for a specified term. Additionally, in the event that U.S. Government budget and expenditures for products and services of the type we manufacture and provide are reduced, there may be a reduction in our sales volume. We are currently cooperating with the U.S. Government on several investigations, none of which we anticipate will have a material adverse effect on our consolidated financial position, results of operations or cash

flows.

We continually assess our obligations with respect to applicable environmental protection laws. While it is difficult to determine the timing and ultimate cost that we will incur to comply with these laws, based upon available internal and external assessments, with respect to those environmental loss contingencies of which we are aware, we believe that even without considering potential insurance recoveries, if any, there are no environmental loss contingencies that, in the aggregate, would be material to our consolidated financial position, results of operations or cash flows. Also, we have been periodically subject to litigation, government investigations, proceedings, claims or assessments and various contingent liabilities incidental to our business. We accrue for these contingencies when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. For a description of our legal proceedings and contingencies, see Note 19 to our audited consolidated financial statements.

61

#### **Derivative Financial Instruments and Other Market Risk**

Included in our derivative financial instruments are foreign currency forward contracts. All of our derivative financial instruments that are sensitive to market risk are entered into for purposes other than trading.

Interest Rate Risk. Our Revolving Credit Facility is subject to variable interest and is therefore sensitive to changes in interest rates. The interest rates on the Senior Notes, senior subordinated notes, and CODES are fixed-rate and are not affected by changes in interest rates. Additional data on our debt obligations and our applicable borrowing spreads included in the interest rates we would pay on borrowings under the Revolving Credit Facility, if any, are provided in Note 10 to our audited consolidated financial statements.

Foreign Currency Exchange Risk. Our U.S. and foreign businesses enter into contracts with customers, subcontractors or vendors that are denominated in currencies other than their functional currencies. To protect the functional currency equivalent cash flows associated with certain of these contracts, we enter into foreign currency forward contracts, which are generally designated and accounted for as cash flow hedges. At December 31, 2009, the notional value of foreign currency forward contracts was \$352 million and the net fair value of these contracts was an asset of \$6 million. The notional values of our foreign currency forward contracts with maturities ranging through 2014 and thereafter are presented in the table below.

			Year of	Maturity	
	2010	2011	2012 (in m	2013 illions)	2014 and thereafter
Notional value	\$ 225	\$ 70	\$ 25	\$ 14	\$ 18

#### **Backlog and Orders**

We define funded backlog as the value of funded orders received from customers, less the cumulative amount of sales recognized on such orders. We define funded orders as the value of contract awards received from the U.S. Government, for which the U.S. Government has appropriated funds, plus the value of contract awards and orders received from customers other than the U.S. Government. The table below presents our funded backlog; percent of funded backlog at December 31, 2009 expected to be recorded as sales in 2010 and funded orders for each of our reportable segments.

		Percentage of		
		December 31,		
		2009		
		Funded		
		Backlog		
		<b>Expected to</b>		
Funded	Backlog	be		
at December 31,		Recorded as	Funded	Orders
2009	2008	Sales in 2010	2009	2008
(in millions)			(in mi	llions)

#### **Reportable Segment:**

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

C <sup>3</sup> ISR	\$ 2,313	\$ 2,267	74%	\$ 3,156	\$ 2,963
Government Services	1,847	2,224	86	3,717	4,512
AM&M	1,655	1,855	86	2,594	2,947
Electronic Systems	5,047	5,226	69	5,264	6,110
Consolidated	\$ 10,862	\$ 11,572	76%	\$ 14,731	\$ 16,532

Our funded backlog does not include the full potential value of our contract awards, including those pertaining to multi-year, cost-plus type contracts, which are generally funded on an annual basis. Funded backlog also excludes the potential future orders and related sales from unexercised priced contract options that may be exercised by customers under existing contracts and the potential future orders and related sales of purchase orders that we may receive in the future under indefinite quantity contracts or basic ordering agreements during the term of such agreements.

62

#### **Table of Contents**

#### **Accounting Standards Issued and Not Yet Implemented**

For a discussion of accounting standards issued and not yet implemented, see Note 2 to our audited consolidated financial statements.

#### Inflation

The effect of inflation on our sales and earnings has not been significant. Although a majority of our sales are made under long-term contracts (revenue arrangements), the selling prices of such contracts, established for deliveries in the future, generally reflect estimated costs to be incurred in these future periods. In addition, some of our contracts provide for price adjustments through cost escalation clauses.

#### **Forward-Looking Statements**

Certain of the matters discussed concerning our operations, cash flows, financial position, economic performance and financial condition, including in particular, the likelihood of our success in developing and expanding our business and the realization of sales from backlog, include forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act.

Statements that are predictive in nature, that depend upon or refer to events or conditions or that include words such as expects, anticipates, intends, plans, believes, estimates and similar expressions are forward-looking statements. Although we believe that these statements are based upon reasonable assumptions, including projections of total sales growth, sales growth from business acquisitions, organic sales growth, consolidated operating margins, total segment operating margins, interest expense, earnings, cash flow, research and development costs, working capital, capital expenditures and other projections, they are subject to several risks and uncertainties, and therefore, it is possible that these statements may not be achieved. Such statements will also be influenced by factors which include, among other things:

our dependence on the defense industry and the business risks peculiar to that industry, including changing priorities or reductions in the U.S. Government defense budget;

our reliance on contracts with a limited number of agencies of, or contractors to, the U.S. Government and the possibility of termination of government contracts by unilateral government action or for failure to perform;

the extensive legal and regulatory requirements surrounding our contracts with the U.S. or foreign governments and the results of any investigation of our contracts undertaken by the U.S. or foreign governments;

our ability to retain our existing business and related contracts (revenue arrangements);

our ability to successfully compete for and win new business and related contracts (revenue arrangements) and to win re-competitions of our existing contracts;

our ability to identify and acquire additional businesses in the future with terms, including the purchase price, that are attractive to L-3 and to integrate acquired business operations;

our ability to maintain and improve our consolidated operating margin and total segment operating margin in future periods;

our ability to obtain future government contracts (revenue arrangements) on a timely basis;

the availability of government funding or cost-cutting initiatives and changes in customer requirements for our products and services;

our significant amount of debt and the restrictions contained in our debt agreements;

63

#### **Table of Contents**

our ability to continue to retain and train our existing employees and to recruit and hire new qualified and skilled employees, as well as our ability to retain and hire employees with U.S. Government security clearances that are a prerequisite to compete for and to perform work on classified contracts for the U.S. Government;

actual future interest rates, volatility and other assumptions used in the determination of pension, benefits and equity-based compensation, as well as the market performance of benefit plan assets;

our collective bargaining agreements, our ability to successfully negotiate contracts with labor unions and our ability to favorably resolve labor disputes should they arise;

the business, economic and political conditions in the markets in which we operate, including those for the commercial aviation, shipbuilding and communications markets;

global economic uncertainty;

the DoD s contractor support services in-sourcing initiative;

events beyond our control such as acts of terrorism;

our ability to perform contracts (revenue arrangements) on schedule;

our international operations, including sales to foreign customers;

our extensive use of fixed-price type contracts as compared to cost-plus type and time-and-material type contracts:

the rapid change of technology and high level of competition in the defense industry and the commercial industries in which our businesses participate;

our introduction of new products into commercial markets or our investments in civil and commercial products or companies;

the outcome of current or future litigation matters, including those that are expected to be resolved by jury trials, which are inherently risky and for which outcomes are difficult to predict;

results of audits by U.S. Government agencies, including the Defense Contract Audit Agency, of our sell prices, costs and performance on contracts (revenue arrangements), and our accounting and general business practices;

anticipated cost savings from business acquisitions not fully realized or realized within the expected time frame;

outcome of matters relating to the Foreign Corrupt Practices Act (FCPA);

ultimate resolution of contingent matters, claims and investigations relating to acquired businesses, and the impact on the final purchase price allocations;

significant increase in competitive pressure among companies in our industry; and

the fair values of our assets, including identifiable intangible assets and the estimated fair value of the goodwill balances for our reporting units, which can be impaired or reduced by other factors, some of which are discussed above.

64

#### **Table of Contents**

In addition, for a discussion of other risks and uncertainties that could impair our results of operations or financial condition, see Part I Item 1A Risk Factors and Note 19 to our audited consolidated financial statements, in each case included in this Annual Report on Form 10-K for the year ended December 31, 2009.

Readers of this document are cautioned that our forward-looking statements are not guarantees of future performance and the actual results or developments may differ materially from the expectations expressed in the forward-looking statements.

As for the forward-looking statements that relate to future financial results and other projections, actual results will be different due to the inherent uncertainties of estimates, forecasts and projections and may be better or worse than projected and such differences could be material. Given these uncertainties, you should not place any reliance on these forward-looking statements. These forward-looking statements also represent our estimates and assumptions only as of the date that they were made. We expressly disclaim a duty to provide updates to these forward-looking statements, and the estimates and assumptions associated with them, after the date of this filing to reflect events or changes in circumstances or changes in expectations or the occurrence of anticipated events.

#### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

For data regarding quantitative and qualitative disclosures related to our market risk sensitive financial instruments, see Part II Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Derivative Financial Instruments and Other Market Risk on page 62 and Note 13 to our audited consolidated financial statements. See Notes 12 and 14 to our audited consolidated financial statements for the aggregate fair values and notional amounts of our foreign currency forward contracts at December 31, 2009.

### Item 8. Financial Statements and Supplementary Data

See our audited consolidated financial statements beginning on page F-1.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

#### Conclusions Regarding Effectiveness of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934 related to L-3 Holdings and L-3 Communications is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission s (SEC) rules and forms, and that such information is accumulated and communicated to our management, including our Chairman, President and Chief Executive Officer, and our Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management, with the participation of our Chairman, President and Chief Executive Officer, and our Vice President and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2009. Based upon that evaluation and subject to the foregoing, our Chairman, President and Chief Executive Officer, and our Vice President and Chief Financial Officer concluded that, as of December 31, 2009, the design and operation of our disclosure controls and procedures were effective to

accomplish their objectives at the reasonable assurance level.

There were no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

65

#### **Table of Contents**

None.

#### Management s Report on Internal Control Over Financial Reporting

As required by the SEC s rules and regulations for the implementation of Section 404 of the Sarbanes-Oxley Act, our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our consolidated financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States of America. Our internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of L-3, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements in our consolidated financial statements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of L-3 Holdings and L-3 Communications internal control over financial reporting as of December 31, 2009. In making these assessments, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control Integrated Framework*. Based on our assessments and those criteria, management determined that L-3 Holdings and L-3 Communications maintained effective internal control over financial reporting as of December 31, 2009.

Our independent registered public accounting firm has audited and issued their attestation report on the Company s internal control over financial reporting as of December 31, 2009. See page F-2 to our audited consolidated financial statements for their report.

	· · · · · · · · · · · · · · · · · · ·
Item 9B:	Other Information

66

## **PART III**

## Item 10. Directors, Executive Officers and Corporate Governance

The following table provides information concerning the directors and executive officers of the Registrants as of February 26, 2010.

Name	Age	Position
Michael T. Strianese <sup>(1)</sup>	53	Chairman, President and Chief Executive Officer
Curtis Brunson	62	Executive Vice President of Corporate Strategy and Development
David T. Butler III	53	Senior Vice President of Business Operations
Richard A. Cody	59	Vice President of Washington Operations
Ralph G. D Ambrosio	42	Vice President and Chief Financial Officer
Steven M. Post	57	Senior Vice President, General Counsel and Corporate Secretary
James W. Dunn	66	Senior Vice President and President of Sensors & Simulation Group
Steven Kantor	65	Senior Vice President and President of Marine & Power Systems Group
John McNellis	57	Senior Vice President and President of Integrated Systems Group
Charles J. Schafer	62	Senior Vice President and President of Products Group
Carl E. Vuono	75	Senior Vice President and President of L-3 Services Group
Dan Azmon	46	Controller and Principal Accounting Officer
Robert B. Millard <sup>(1)(3)</sup>	59	Director, Lead Independent Director of the Board of Directors, Chairman of the Executive Committee, and Chairman of the Compensation Committee
Claude R. Canizares <sup>(2)</sup>	64	Director
Thomas A. Corcoran <sup>(1)(2)</sup>	65	Director, Chairman of the Audit Committee
Lewis Kramer <sup>(2)(3)</sup>	62	Director
John M. Shalikashvili <sup>(3)(4)</sup>	73	Director
Arthur L. Simon <sup>(2)(4)</sup>	77	Director
Alan H. Washkowitz <sup>(3)(4)</sup>	69	Director, Chairman of the Nominating/Corporate Governance Committee
John P. White <sup>(3)(4)</sup>	72	Director

- (1) Member of the Executive Committee.
- (2) Member of the Audit Committee.
- (3) Member of the Compensation Committee.

(4) Member of the Nominating/Corporate Governance Committee.

All executive officers serve at the discretion of the Board of Directors.

The Company posts its Code of Ethics and Business Conduct on the Corporate Governance webpage at its website at http://www.L-3com.com under the link Code of Ethics and Business Conduct . The Company s Code of Ethics and Business Conduct applies to all directors, officers and employees, including our chairman, president and chief executive officer, our vice president and chief financial officer, and our corporate controller and principal accounting officer. We will post any amendments to the Code of Ethics and Business Conduct, and any waivers that are required to be disclosed by the rules of either the SEC or the NYSE, on our Web site within the required periods.

67

#### **Table of Contents**

The remaining information called for by Item 10 is included in the sections captioned Proposal 1. Election of Directors , Continuing Members of the Board of Directors , Executives and Certain Other Officers of the Company and Section 16(A) Beneficial Ownership Reporting Compliance , included in the definitive proxy statement relating to the 2010 Annual Meeting of Shareholders of L-3 Holdings, to be held on April 27, 2010 and is incorporated by reference. L-3 Holdings will file such definitive proxy statement with the SEC pursuant to Regulation 14A within 120 days after the end of the Company s 2009 fiscal year covered by this Form 10-K.

#### **Item 11. Executive Compensation**

The information called for by Item 11 is included in the sections captioned Compensation Discussion and Analysis , Tabular Executive Compensation Disclosure , Compensation of Directors and Compensation Committee Interlocks and Insider Participation , included in the definitive proxy statement relating to the 2010 Annual Meeting of Shareholders of L-3 Holdings, to be filed with the SEC within 120 days after the end of the Company s 2009 fiscal year and is incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information called for by Item 12 is included in the sections captioned Security Ownership of Certain Beneficial Owners , Security Ownership of Management , and Equity Compensation Plan Information , included in the definitive proxy statement relating to the 2010 Annual Meeting of Shareholders of L-3 Holdings, to be filed with the SEC within 120 days after the end of the Company s 2009 fiscal year and is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information called for by Item 13 is included in the sections captioned Certain Relationships and Related Transactions , The Board of Directors and Certain Governance Matters , included in the definitive proxy statement relating to the 2010 Annual Meeting of Shareholders of L-3 Holdings, to be filed with the SEC within 120 days after the end of the Company s 2009 fiscal year and is incorporated herein by reference.

#### **Item 14.** Principal Accountant Fees and Services

The information called for by Item 14 is included in the section captioned Independent Registered Public Accounting Firm Fees and is incorporated herein by reference to the definitive proxy statement relating to the 2010 Annual Meeting of Shareholders of L-3 Holdings, to be filed with the SEC within 120 days after the end of the Company s 2009 fiscal year.

68

## **PART IV**

## Item 15. Exhibits, Financial Statement Schedules

## (a)(1) Financial statements filed as part of this report:

	Page
	Number
Report of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of December 31, 2009 and December 31, 2008	F-3
Consolidated Statements of Operations for the years ended December 31, 2009, 2008 and 2007	F-4
Consolidated Statements of Equity for the years ended December 31, 2009, 2008 and 2007	F-5
Consolidated Statements of Cash Flows for the years ended December 31, 2009, 2008 and 2007	F-6
Notes to Consolidated Financial Statements	F-7

## (a)(2) Financial Statement Schedules

Financial statement schedules are omitted since the required information is either not applicable or is included in our audited consolidated financial statements.

69

## **Exhibits**

Exhibits identified in parentheses below are on file with the SEC and are incorporated herein by reference to such previous filings.

Exhibit No.	Description of Exhibits
3.1	Certificate of Incorporation of L-3 Communications Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Registrants  Quarterly Report on Form 10-Q for the period ended June 30, 2002).
3.2	Amended and Restated By-Laws of L-3 Communications Holdings, Inc. (incorporated by reference to Exhibit 3(ii) to the Registrants Current Report on Form 8-K filed on April 29, 2009).
3.3	Certificate of Incorporation of L-3 Communications Corporation (incorporated by reference to Exhibit 3.1 to L-3 Communications Corporation s Registration Statement on Form S-4 (File No. 333-31649)).
3.4	Amended and Restated Bylaws of L-3 Communications Corporation (incorporated by reference to Exhibit 3.2 to the Registrants Current Report on Form 8-K filed on December 17, 2007).
4.1	Form of Common Stock Certificate (incorporated by reference to Exhibit 4.1 to L-3 Communications Holdings Registration Statement on Form S-1 (File No. 333-46975)).
4.2	Credit Agreement, dated as of October 23, 2009, among L-3 Communications Corporation, L-3 Communications Holdings, Inc. and certain subsidiaries of the Registrants from time to time party thereto as guarantors, the lenders from time to time party thereto, and Bank of America, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 to the Registrants Current Report on Form 8-K dated October 26, 2009).
4.3	Indenture dated as of May 21, 2003 among L-3 Communications Corporation, the Guarantors named therein and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 4.1 to L-3 Communications Corporation s Registration Statement on Form S-4 (File No. 333-106106)).
4.4	Supplemental Indenture dated as of October 1, 2009 among L-3 Communications Corporation, The Bank of New York Mellon (formerly known as The Bank of New York), as trustee, and the guarantors named therein to the Indenture dated as of May 21, 2003 among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.6 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).
4.5	Indenture dated as of December 22, 2003 among L-3 Communications Corporation, the Guarantors named therein and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 10.33 to the Registrants Annual Report on Form 10-K for the year ended December 31, 2003).
4.6	Supplemental Indenture dated as of October 1, 2009 among L-3 Communications Corporation, The Bank of New York Mellon (formerly known as The Bank of New York), as trustee, and the guarantors named therein to the Indenture dated as of December 22, 2003 among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.8 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).
4.7	Indenture dated as of November 12, 2004 among L-3 Communications Corporation, the Guarantors and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 4.1 to L-3 Communications Corporation s Registration Statement on Form S-4 (File No. 333-122499)).

4.8 Supplemental Indenture dated as of October 1, 2009 among L-3 Communications Corporation, The Bank of New York Mellon (formerly known as The Bank of New York), as trustee, and the guarantors named therein to the Indenture dated as of November 12, 2004 among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.10 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).

70

# Exhibit No.

#### **Description of Exhibits**

- 4.9 Indenture dated as of July 29, 2005 (Notes Indenture) among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 10.69 to the Registrants Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).
- 4.10 Supplemental Indenture dated as of October 1, 2009 among L-3 Communications Corporation, The Bank of New York Mellon (formerly known as The Bank of New York), as trustee, and the guarantors named therein to the Notes Indenture dated as of July 29, 2005 among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.12 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).
- 4.11 Indenture dated as of July 29, 2005 (CODES Indenture) among L-3 Communications Holdings, Inc., the guarantors named therein and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 10.70 to the Registrants Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).
- 4.12 Supplemental Indenture dated as of October 1, 2009 among L-3 Communications Holdings, Inc., The Bank of New York Mellon (formerly known as The Bank of New York), as trustee, and the guarantors named therein to the CODES Indenture dated as of July 29, 2005 among L-3 Communications Holdings, Inc., the guarantors named therein and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.14 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).
- 4.13 Indenture dated as of October 2, 2009 among L-3 Communications Corporation, the guarantors named therein and The Bank of New York Mellon, as Trustee (incorporated by reference to Exhibit 4.15 to the Registrants Quarterly Report on Form 10-Q for the quarter ended September 25, 2009).
- 10.1 L-3 Communications Holdings, Inc. 1997 Option Plan for Key Employees (incorporated by reference to Exhibit 10.91 to L-3 Communications Holdings, Inc. s Registration Statement on Form S-1, No. 333-46975).
- 10.2 Form of L-3 Communications Holdings, Inc. 1997 Option Plan for Key Employees Nonqualified Stock Option Agreement (incorporated by reference to Exhibit 10.9 to L-3 Communications Holdings, Inc. s Registration Statement on Form S-1 No. 333-46975).
- 10.3 L-3 Communications Holdings, Inc. Amended and Restated 1998 Directors Stock Option Plan for Non-Employee Directors (incorporated by reference to Exhibit 10.16 to the Registrants Annual Report on Form 10-K for the year ended December 31, 2006).
- 10.4 Form of L-3 Communications Holdings, Inc. 1998 Directors Stock Option Plan Nonqualified Stock Option Agreement (incorporated by reference to Exhibit 10.96 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2004).
- 10.5 Form of L-3 Communications Holdings, Inc. 1998 Directors Stock Option Plan Nonqualified Stock Option Agreement (2007 Version) (incorporated by reference to Exhibit 10.3 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008).
- 10.6 L-3 Communications Holdings, Inc. Amended and Restated 1999 Long Term Performance Plan (Conformed copy reflecting all amendments through February 11, 2008) (incorporated by reference to Exhibit 10.4 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008).
- 10.7 Form of L-3 Communications Holdings, Inc. 1999 Long Term Performance Plan Nonqualified Stock Option Agreement (incorporated by reference to Exhibit 10.97 of the Registrants Quarterly Report

- on Form 10-Q for the period ended September 30, 2004).
- 10.8 Form of L-3 Communications Holdings, Inc. 1999 Long Term Performance Plan Nonqualified Stock Option Agreement (2006 Version) (incorporated by reference to Exhibit 10.64 to the Registrants Annual Report on Form 10-K for the year ended December 31, 2006).
- 10.9 Form of L-3 Communications Holdings, Inc. 1999 Long Term Performance Plan Restricted Stock Unit Agreement (incorporated by reference to Exhibit 10.63 to the Registrants Annual Report on Form 10-K for the year ended December 31, 2006).

71

Quarterly Report on Form 10-Q for the period ended June 27, 2008).

**Description of Exhibits** 

L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan (incorporated by reference

L-3 Communications Holdings, Inc. 1999 Long Term Performance Plan Amendment No. 1 to Restricted Stock Unit Agreements (incorporated by reference to Exhibit 10.6 of the Registrants

#### **Table of Contents**

Exhibit No.

10.10

10.11

2007).

10.26

#### to Exhibit 10.14 of the Registrants Annual Report on Form 10-K for the year ended December 31, 10.12 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Nonqualified Stock Option Agreement (2008 Version) (incorporated by reference to Exhibit 10.2 of the Registrants Quarterly Report on Form 10-Q for the period ended June 27, 2008). Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Nonqualified 10.13 Stock Option Agreement (2009 Version) (incorporated by reference to Exhibit 10.1 of the Registrants Quarterly Report on Form 10-Q for the period ended June 26, 2009). 10.14 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Restricted Stock Unit Agreement (2008 Version) (incorporated by reference to Exhibit 10.3 of the Registrants Quarterly Report on Form 10-Q for the period ended June 27, 2008). 10.15 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Restricted Stock Unit Agreement (2009 Version) (incorporated by reference to Exhibit 10.17 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008). 10.16 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Performance Unit Agreement (2008 Version) (incorporated by reference to Exhibit 10.4 of the Registrants Quarterly Report on Form 10-Q for the period ended June 27, 2008). \*10.17 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Performance Unit Agreement (2010 Version). 10.18 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Performance Unit Award Notice (2008 Version) (incorporated by reference to Exhibit 10.5 of the Registrants Quarterly Report on Form 10-Q for the period ended June 27, 2008). 10.19 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Performance Unit Award Notice (2009 Version) (incorporated by reference to Exhibit 10.2 of the Registrants Quarterly Report on Form 10-Q for the period ended June 26, 2009). \*10.20 Form of L-3 Communications Holdings, Inc. 2008 Long Term Performance Plan Performance Unit Award Notice (2010 Version). \*10.21 L-3 Communications Holdings, Inc. Amended and Restated 2008 Directors Stock Incentive Plan. 10.22 Form of L-3 Communications Holdings, Inc. 2008 Directors Stock Incentive Plan Restricted Stock Unit Agreement (incorporated by reference to Exhibit 10.2 of the Registrants Quarterly Report on Form 10-Q for the period ended March 27, 2009). 10.23 L-3 Communications Holdings, Inc. Amended and Restated Change of Control Severance Plan (incorporated by reference to Exhibit 10.21 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008). 10.24 L-3 Communications Corporation Amended and Restated Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.22 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008). 10.25 L-3 Communications Corporation Deferred Compensation Plan I (incorporated by reference to Exhibit 10.15 of the Registrants Annual Report on Form 10-K for the year ended December 31,

Amendment No. 1 to the L-3 Communications Corporation Deferred Compensation Plan I (incorporated by reference to Exhibit 10.16 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2007).

10.27 L-3 Communications Corporation Deferred Compensation Plan II (incorporated by reference to Exhibit 10.25 of the Registrants Annual Report on Form 10-K for the year ended December 31, 2008).

72

#### **Table of Contents**

Exhibit No.	Description of Exhibits
10.20	MDDIA TE D.C. II. C. DI C
10.28	MPRI Long Term Deferred Incentive Plan (incorporated by reference to Exhibit 10.26 of the
<b>ታ</b> ታ11	Registrants Annual Report on Form 10-K for the year ended December 31, 2008).
**11	L-3 Communications Holdings, Inc. Computation of Basic Earnings Per Share and Diluted
	Earnings Per Common Share.
*12	Ratio of Earnings to Fixed Charges.
*21	Subsidiaries of the Registrant.
*23	Consent of PricewaterhouseCoopers LLP.
*31.1	Certification of Chairman, President and Chief Executive Officer pursuant to Rule 13a-14(a)
	and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
*31.2	Certification of Vice President and Chief Financial Officer pursuant to Rule 13a-14(a) and
	Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
*32	Section 1350 Certification.
***101.INS	XBRL Instance Document
***101.SCH	XBRL Taxonomy Extension Schema Document
***101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
***101.LAB	XBRL Taxonomy Extension Label Linkbase Document
***101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

<sup>\*</sup> Filed herewith.

Represents management contract, compensatory plan or arrangement in which directors and/or executive officers are entitled to participate.

73

<sup>\*\*</sup> The information required in this exhibit is presented in Note 16 to the consolidated financial statements as of December 31, 2009 in accordance with the provisions of ASC 260, *Earnings Per Share*.

<sup>\*\*\*</sup> Furnished electronically with this report.

## **Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned, thereunto duly authorized, on February 26, 2010.

L-3 COMMUNICATIONS HOLDINGS, INC.

Lewis Kramer

L-3 COMMUNICATIONS CORPORATION

By: /s/ Ralph G. D Ambrosio

Title: Vice President and Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrants in the capacities indicated on February 26, 2010.

Title
Chairman, President and Chief Executive Officer (Principal Executive Officer) and Director
( <u>-</u>
Vice President and Chief Financial Officer (Principal Financial Officer)
Controller and Principal Accounting Officer
Director

/s/ John M. Shalikashvili Director

John M. Shalikashvili

/s/ Arthur L. Simon Director

Arthur L. Simon

/s/ Alan H. Washkowitz Director

Alan H. Washkowitz

/s/ John P. White Director

John P. White

74

## INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Financial Statements as of December 31, 2009 and 2008 and for the years ended December 31, 2009, 2008 and 2007.

	Page No.
Report of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of December 31, 2009 and December 31, 2008	F-3
Consolidated Statements of Operations for the years ended December 31, 2009, 2008 and 2007	F-4
Consolidated Statements of Equity for the years ended December 31, 2009, 2008 and 2007	F-5
Consolidated Statements of Cash Flows for the years ended December 31, 2009, 2008 and 2007	F-6
Notes to Consolidated Financial Statements	F-7
F-1	

#### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of L-3 Communications Holdings, Inc. and L-3 Communications Corporation:

In our opinion, the accompanying consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of L-3 Communications Holdings, Inc. and L-3 Communications Corporation and its subsidiaries (collectively, the Company ) at December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2009 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management s Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audits of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP PricewaterhouseCoopers LLP

# L-3 COMMUNICATIONS HOLDINGS, INC. AND L-3 COMMUNICATIONS CORPORATION

## CONSOLIDATED BALANCE SHEETS

(in millions, except share data)

	Decem 2009	31, 2008
ASSETS		
Current assets: Cash and cash equivalents Billed receivables, net of allowances of \$32 in 2009 and \$26 in 2008 Contracts in process Inventories	\$ 1,016 1,149 2,377 239	\$ 867 1,226 2,267 259
Deferred income taxes Other current assets	247 123	211 131
Total current assets	5,151	4,961
Property, plant and equipment, net Goodwill Identifiable intangible assets Deferred debt issue costs Other assets	854 8,190 377 47 194	821 8,029 417 44 212
Total assets	\$ 14,813	\$ 14,484
LIABILITIES AND EQUITY		
Current liabilities: Accounts payable, trade Accrued employment costs Accrued expenses Advance payments and billings in excess of costs incurred Income taxes Other current liabilities	\$ 464 642 482 521 10 363	\$ 602 700 479 530 45 351
Total current liabilities	2,482	2,707
Pension and postretirement benefits Deferred income taxes Other liabilities Long-term debt	817 272 470 4,112	802 127 414 4,493
Total liabilities	8,153	8,543

Commitments and contingencies (see Note 19)

Equity:

L-3 shareholders equity:

L-3 Communications Holdings, Inc s common stock: \$.01 par value; 300,000,000 shares authorized, 115,353,546 shares outstanding at December 31, 2009 and 118,633,746 shares outstanding at December 31, 2008 (L-3 Communications Corporation s common stock: \$.01 par value, 100 shares authorized, issued and outstanding) 4,449 4,136 L-3 Communications Holdings, Inc s treasury stock (at cost), 21,040,541 shares at December 31, 2009 and 13,995,450 shares at December 31, 2008 (1,824)(1,319)Retained earnings 4,108 3,373 Accumulated other comprehensive loss (166)(332)6,567 5,858 Total L-3 shareholders equity Noncontrolling interests 93 83 5,941 Total equity 6,660 \$ 14,813 \$ 14,484 Total liabilities and equity

See notes to consolidated financial statements.

F-3

# L-3 COMMUNICATIONS HOLDINGS, INC. AND L-3 COMMUNICATIONS CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per share data)

	Year Ended December 2009 2008				ber 31, 2007		
Net sales: Products Services	\$	7,516 8,099	\$	7,130 7,771	\$	6,572 7,389	
Total net sales		15,615		14,901		13,961	
Cost of sales: Products Services		6,671 7,288		6,380 6,962		5,844 6,669	
Total cost of sales		13,959		13,342		12,513	
Litigation gain				126			
Operating income Interest and other income, net Interest expense Debt retirement charge		1,656 19 279 10		1,685 28 290		1,448 31 314	
Income from continuing operations before income taxes Provision for income taxes		1,386 475		1,423 494		1,165 411	
Income from continuing operations Gain on sale of a business, net of income taxes of \$13 million		911		929 20		754	
Net income Less: Net income attributable to noncontrolling interests	\$	911 10	\$	949 11	\$	754 9	
Net income attributable to L-3 Less: Net income allocable to participating securities	\$	901 8	\$	938 9	\$	745 5	
Net income allocable to L-3 Holdings common shareholders	\$	893	\$	929	\$	740	
Earnings per share allocable to L-3 Holdings common shareholders: Basic: Income from continuing operations Gain on sale of a business, net of income taxes	\$	7.65	\$	7.50 0.17	\$	5.92	

Edgar Filing: L 3 COMMUNICATIONS CORP - Form 10-K

Net income	\$ 7.65	\$ 7.67	\$ 5.92
Diluted: Income from continuing operations Gain on sale of a business, net of income taxes	\$ 7.61	\$ 7.43 0.16	\$ 5.86
Net income	\$ 7.61	\$ 7.59	\$ 5.86
L-3 Holdings weighted average common shares outstanding: Basic	116.8	121.2	124.9
Diluted	117.4	122.4	126.2

See notes to consolidated financial statements.

F-4

**Table of Contents** 

# L-3 COMMUNICATIONS HOLDINGS, INC. AND L-3 COMMUNICATIONS CORPORATION

## CONSOLIDATED STATEMENTS OF EQUITY For the Years Ended December 31, 2009, 2008 and 2007 (in millions, except per share data)

	L-3 Holdings Common Stock Addition Shares Par Paid-in			Accumulated ol Other Treasury Retainedompreh <b>ensico</b> ntrollingT (Loss)				
	Issued	Value	Capital	Stock	Earnings	Income Interests	Equity	
Balance at December 31, 2006 Measurement date change for retirement benefit plans Cumulative effect adjustment for uncertain income tax positions Comprehensive income: Net income Pension and postretirement benefit plans: Net gain arising during the period, net of income taxes of \$10 Net prior service cost arising during the period, net of income taxes of \$1 Amortization of net loss previously recognized, net of income taxes of \$5 Amortization of prior service cost (credit) previously recognized, net of income taxes of \$1 Foreign currency translation adjustment Unrealized gains on hedging instruments, net of income taxes of \$3	125.2	\$ 1	\$ 3,465	\$ (25)	\$ 1,963 (4) 4 745	\$ (49) \$ 84  39  9  18  (2)  9  (1)  135	\$ 5,439  35  4  754  18  (2)  9  (1)  135	
Total comprehensive income						(6)	917 (6)	

151

Distributions to noncontrolling interests Cash dividends paid on common stock (\$1.00								
per share) Shares issued:					(126)			(126)
Employee savings plans Exercise of stock options	1.3 1.6		125 112					125 112
Employee stock purchase plan	0.8		65					65
Stock-based compensation expense	0.0		53					53
Treasury stock purchased	(5.2)		33	(500)				(500)
Other	(5.2) 0.5		(4)	(300)				(4)
Balance at December 31, 2007	124.2	1	3,816	(525)	2,582	153	87	6,114
Comprehensive income: Net income	121.2	1	3,010	(323)	938	133	11	949
Pension and					938		11	949
postretirement benefit plans: Net loss arising during								
the period, net of income taxes of \$174 Net prior service cost						(271)		(271)
arising during the period, net of income taxes of \$1 Amortization of net loss						(1)		(1)
previously recognized, net of income taxes of \$2						3		3
Foreign currency translation adjustment Unrealized gains on						(222)		(222)
hedging instruments, net of income taxes of \$4						6		6
Total comprehensive income								464
Distributions to noncontrolling interests							(12)	(12)
Derecognition of noncontrolling interest Cash dividends paid on							(3)	(3)
common stock (\$1.20 per share) Shares issued:					(147)			(147)
Employee savings plans	1.5 0.7		141 51					141 51
Exercise of stock options	0.8		69					69

152

Employee stock purchase plan Stock-based compensation expense			64					64
Treasury stock								
purchased	(8.5)			(794)				(794)
Other	(0.1)		(6)					(6)
Balance at December 31,	,							
2008	118.6	1	4,135	(1,319)	3,373	(332)	83	5,941
Comprehensive income:								
Net income					901		10	911
Pension and								
postretirement benefit								
plans:								
Net gain arising during								
the period, net of income								
taxes of \$13						19		19
Net prior service cost								
arising during the period								
net of income taxes of \$1						(1)		(1)
Amortization of net loss								
previously recognized,								
net of income taxes of						•		
\$20						30		30
Amortization of prior								
service cost (credit)								
previously recognized,								
net of income taxes of \$1						1		1
Foreign currency						44=		
translation adjustment	0 1					117		117
	&nb							