

Edgar Filing: CARECENTRIC INC - Form 10-Q

CARECENTRIC INC  
Form 10-Q  
November 14, 2001

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FORM 10-Q
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended September 30, 2001

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-22162

CARECENTRIC, INC.
(Exact name of registrant as specified in its charter)

Delaware 22-3209241
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)
2625 Cumberland Parkway, Suite 310 30339
Atlanta, Georgia (zip code)
(Address of principal
executive offices)

(Registrant's telephone number, including area code) (678) 264-4400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [ ]

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

Class Outstanding at
10/31/2001
-----
Common Stock, \$.001 par value 4,371,350 shares

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CARECENTRIC, INC.

QUARTERLY REPORT ON FORM 10-Q

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PART I - FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

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The accompanying unaudited consolidated financial statements have been prepared by CareCentric, Inc. ("CareCentric" or the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of the Company, all adjustments (consisting only of normal recurring entries) necessary for the fair presentation of the Company's results of operations, financial position and cash flows for the periods presented have been included.

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### CARECENTRIC, INC. CONSOLIDATED BALANCE SHEETS

	September 30, 2001
	(unaudited)
<b>ASSETS</b>	
Current assets:	
Cash and cash equivalents	\$ 31,000
Accounts receivable, net of allowance for doubtful accounts of \$378,000 and \$551,000 respectively	5,741,000
Prepaid expenses, inventory and other current assets	1,602,000
Total current assets	7,374,000
Purchased software, furniture and equipment, net	1,697,000
Intangible assets, net	18,030,000
Other assets	468,000
Total assets	\$ 27,569,000
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	
Current liabilities:	
Note payable	647,000
Line of Credit	5,013,000
Current portion capital lease obligation	10,000
Accounts payable	1,847,000
Accrued compensation expense	931,000

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Accrued liabilities	6,339,000
Customer deposits	1,760,000
Unearned revenues	4,142,000
	-----
Total current liabilities	20,689,000
Accrued liabilities, less current portion	1,910,000
Notes payable long-term	4,100,000
	-----
Total liabilities	26,699,000
Shareholders' equity:	
Preferred stock; 10,000,000 shares authorized	
Series B Preferred, \$.001 par value; 5,600,000 issued and outstanding	6,000
Series C Preferred, \$.001 par value; 850,000 issued and outstanding	1,000
Series D Preferred, \$.001 par value; 398,000 issued and outstanding	-
Common stock, \$.001 par value; 20,000,000 shares authorized, 4,371,350 shares issued and outstanding at September 30, 2001 and 3,849,816 shares issued and outstanding at December 31, 2000;	4,000
Additional paid-in capital	21,070,000
Stock warrants	1,000,000
Accumulated deficit	(21,211,000)
	-----
Total shareholders' equity	870,000
	-----
Total liabilities and shareholders' equity	\$ 27,569,000
	=====

See notes to consolidated financial statements.

The above financial statements reflect the fact that for accounting purposes MCS, Inc. is deemed to have acquired CareCentric, Inc. on March 7, 2000, the date of the merger, as more fully explained in Notes 1 and 2 to the Consolidated Financial Statements.

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CARECENTRIC, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited)

	Three Months Ended September 30,		Nine Months En
	2001	2000	2001
	-----	-----	-----
Net revenues:	\$ 4,769,000	\$ 7,177,000	\$ 15,748,000
Costs and expenses:			
Cost of revenues	1,646,000	2,621,000	6,188,000
Selling, general and administrative	2,550,000	3,253,000	7,551,000
Research and development	1,413,000	1,897,000	4,789,000
Depreciation and amortization	1,011,000	1,027,000	2,905,000

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Restructuring charge	-	-	675,000
	-----	-----	-----
Total costs and expenses	6,620,000	8,798,000	22,108,000
	-----	-----	-----
Loss from operations	(1,851,000)	(1,621,000)	(6,360,000)
Other (expense) income:			
Interest expense	(219,000)	(265,000)	(958,000)
Interest and other income	29,000	68,000	223,000
	-----	-----	-----
Net loss before taxes	\$ (2,041,000)	\$ (1,818,000)	\$ (7,095,000)
	-----	-----	-----
Income tax benefit	-	(6,000)	-
	-----	-----	-----
Net loss from continuing operations	(2,041,000)	(1,824,000)	(7,095,000)
Discontinued operation:			
Loss on disposal of discontinued operations	(2,632,000)	-	(2,632,000)
Loss from discontinued operations	(226,000)	(21,000)	(483,000)
	-----	-----	-----
Net loss from operations of discontinued segment	(2,858,000)	(21,000)	(3,115,000)
	-----	-----	-----
Net loss	\$ (4,899,000)	\$ (1,845,000)	\$ (10,210,000)
	=====	=====	=====
Loss per share - basic and diluted			
From continuing operations	\$ (0.47)	\$ (0.47)	\$ (1.67)
From discontinued operations	\$ (0.65)	\$ (0.01)	\$ (0.73)
	-----	-----	-----
Net loss per share	\$ (1.12)	\$ (0.48)	\$ (2.40)
	=====	=====	=====
Weighted average common shares - basic and diluted	4,371,000	3,850,000	4,243,000
	=====	=====	=====

See notes to consolidated financial statements.

The above financial statements reflect the fact that for accounting purposes MCS, Inc. is deemed to have acquired CareCentric, Inc. on March 7, 2000, the date of the merger, as more fully explained in Notes 1 and 2 to the Consolidated Financial Statements.

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	Shares	Common Stock	Shares	Preferred Stock	Paid-in Capital	Warrants
Balance at December 31, 2000	3,850,000	\$ 4,000	6,848,000	\$ 7,000	\$ 21,070,000	\$1,000,000
Issuance of \$.001 par value common stock (1)	593,000	-	-	-	-	-
Cancellation of \$.001 par value common stock (1)	(72,000)	-	-	-	-	-
Net loss	-	-	-	-	-	-
Balance at September 30, 2001	4,371,000	\$ 4,000	6,848,000	\$ 7,000	\$ 21,070,000	\$1,000,000

(1) See Note 9 to the consolidated financial statements.

See notes to consolidated financial statements.

The above financial statements reflect the fact that for accounting purposes MCS, Inc. is deemed to have acquired CareCentric, Inc. on March 7, 2000, the date of the merger, as more fully explained in Notes 1 and 2 to the Consolidated Financial Statements.

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CARECENTRIC, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOW

	Three Months ended September 30,		Nine Month September
	2001	2000	2001
Cash flows from operating activities:			
Net loss	\$ (4,899,000)	\$ (1,845,000)	\$ (10,210,000)
Adjustments to reconcile net loss to net cash used in operating activities:			
Provision for doubtful accounts	133,000	-	252,000
Amortization and depreciation	1,094,000	1,171,000	3,277,000
Loss on disposal of assets	2,632,000	-	2,632,000

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Changes in assets and liabilities, net of acquisitions:

Accounts receivable	565,000	(11,000)	1,026,000
Prepaid expenses and other current assets	(117,000)	200,000	(359,000)
Other assets	(660,000)	20,000	(799,000)
Accounts payable	(866,000)	(308,000)	691,000
Accrued compensation expense	114,000	(110,000)	315,000
Accrued liabilities	803,000	(544,000)	699,000
Customer deposits	(446,000)	36,000	(736,000)
Unearned revenues	533,000	(796,000)	(859,000)
	-----	-----	-----
Net cash used in operating activities	(1,114,000)	(2,187,000)	(4,071,000)
	-----	-----	-----
Cash flows from investing activities:			
Assets and liabilities disposed of	1,715,000	-	1,715,000
Purchase of software, furniture and equipment	(122,000)	(136,000)	(467,000)
	-----	-----	-----
Net cash used in investing activities	1,593,000	(136,000)	1,248,000
	-----	-----	-----
Cash flows from financing activities:			
Cash received in connection with MCS merger		-	-
Proceeds from issuance of preferred stock		-	-
Proceeds from issuance / (repayments) of notes payable	(493,000)	1,985,000	2,492,000
	-----	-----	-----
Net cash provided by financing activities	(493,000)	1,985,000	2,492,000
	-----	-----	-----
Net increase/(decrease) in cash and cash equivalents	(14,000)	(338,000)	(331,000)
Cash and cash equivalents, beginning of period	45,000	1,999,000	362,000
	-----	-----	-----
Cash and cash equivalents, end of period	\$ 31,000	\$ 1,661,000	\$ 31,000
	=====	=====	=====

See notes to consolidated financial statements.

The above financial statements reflect the fact that for accounting purposes MCS, Inc. is deemed to have acquired CareCentric, Inc. on March 7, 2000, the date of the merger, as more fully explained in Notes 1 and 2 to the Consolidated Financial Statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2001  
(Unaudited)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

MCS as Deemed Acquirer of CareCentric, Inc.

On March 7, 2000, CareCentric, Inc. (formerly known as Simione Central Holdings Inc.) ("CareCentric" or the "Company") and MCS, Inc. ("MCS") merged in a transaction accounted for as a reverse acquisition for financial reporting

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purposes. In connection with the acquisition, CareCentric issued 1,489,853 shares of its common stock in exchange for all the outstanding common stock of MCS, and thereby, the former shareholders of MCS acquired control of CareCentric. As a result, for financial reporting purposes MCS is considered the acquiring company; hence, the historical financial statements of MCS became the historical financial statements of CareCentric and include the results of operations of CareCentric only from the effective acquisition date.

The weighted average common shares for the nine months ended September 30, 2000 are recast in the accompanying Consolidated Statements of Operations to give effect to the 1,489,853 shares of CareCentric common stock that were issued to the MCS shareholders in connection with the CareCentric/MCS merger on March 7, 2000 as though such shares had been outstanding for the entire period. For the period from January 1, 2000 through March 6, 2000, therefore, 1,489,853 shares of issued and outstanding CareCentric common stock are deemed to be owned by the MCS shareholders. For the period from March 7, 2000 through December 31, 2000, there were 3,849,816 total shares of issued and outstanding Company common stock (after giving effect to the CareCentric/MCS merger). The weighted average shares for the year ended December 31, 2000 are also recast to give effect to the 1,489,853 shares of CareCentric common stock that were issued to the MCS shareholders pursuant to the CareCentric/MCS merger as though such shares had been outstanding for the entire period.

### Basis of Presentation

The condensed consolidated financial statements have been prepared by the Company (which as used herein refers to CareCentric, after giving effect to the merger with MCS and, as the context requires, MCS, prior to the CareCentric/MCS merger), include the results of operations of the parent company and its wholly owned subsidiaries and are unaudited (except for the December 31, 2000 balance sheet). In the opinion of management, all adjustments, which consist of normal recurring adjustments, considered necessary for a fair presentation have been included. Interim results are not necessarily indicative of the results that may be expected for the year ending December 31, 2001.

Certain financial information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto as of December 31, 2000 appearing in the Company's Report on Form 10-K for the year ended December 31, 2000.

### Description of Business

The Company is a leading provider of information technology systems and related services designed to help home health care providers more effectively operate their businesses in today's environment. The Company's focus is to help home health care providers streamline their operations and better serve their patients. The Company offers several comprehensive software solutions. Each of these solutions provides a basic set of software applications and specialized modules that can be added based upon customer needs. These software solutions are designed to enable customers to generate and utilize comprehensive financial, operational and clinical information.

### Intangible Assets and Long-lived Assets

Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed Of" requires impairment losses to be recorded on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the asset's carrying amount. Continuing losses and changes in the home health information



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technology market, as well as future requirements under SFAS 142, have added a level of complexity for the Company in its review for impairment of intangible assets. As a result, the Company concludes that a realistic internal determination of impaired assets cannot be fairly determined at this time. Accordingly, the Company, in the fourth quarter of 2001, plans to consider any additional resources to assist it in determining what, if any, impairments have occurred. Should this process result in an impairment adjustment, the Company will fully comply with the requirements of SFAS 121.

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The intangible assets arising from the CareCentric/MCS merger are amortized using the straight-line method over the estimated useful lives of the related assets as more fully disclosed in Note 6. The Company reviews its long-lived and intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The measurement of possible impairment is based upon determining whether projected undiscounted future cash flow from the use of the asset is less than the carrying amount of the asset.

### Income Taxes

The Company accounts for income taxes using the asset/liability method which requires recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between the financial statement carrying amount and the tax bases of assets and liabilities.

### Net (Loss) Earnings Per Share

The Company has adopted SFAS No. 128, "Earnings Per Share." SFAS No. 128 replaced the calculation of primary and fully diluted earnings per share with basic and diluted earnings per share. Unlike primary earnings per share, basic earnings per share exclude any dilutive effects of options, warrants and convertible securities. Diluted earnings per share for the quarters ended September 30, 2000 and 2001 exclude the effects of options, warrants and conversion rights as they would be antidilutive, and as a result, basic and diluted earnings are the same for the quarters ended September 30, 2000 and 2001. Per share amounts for all periods have been presented in conformity with SFAS No. 128 requirements.

### Reclassification

Reclassifications are made periodically to previously issued financial statements to conform with the current year presentation.

### Stock Based Compensation

Stock options are accounted for under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and the provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock Based Compensation (SFAS No. 123 and related interpretations).

### Comprehensive Income

For the periods ended September 30, 2001 and 2000, respectively, there were no components of other comprehensive income.

### Recently Adopted Accounting Standards

In July 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 141, Business Combinations and SFAS

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142, Goodwill and Intangible Assets. SFAS 141 is effective for all business combinations completed after June 30, 2001. SFAS 142 is effective for fiscal years beginning after December 15, 2001; however, certain provisions of this Statement apply to goodwill and other intangible assets acquired between July 1, 2001 and the effective date of SFAS 142. Major provisions of these Statements and their effective dates for the Company are as follows: (i) all business combinations initiated after June 30, 2001 must use the purchase method of accounting and the pooling of interest method of accounting is prohibited except for transactions initiated before July 1, 2001; (ii) intangible assets acquired in a business combination must be recorded separately from goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as part of a related contract, asset or liability; (iii) goodwill and intangible assets with indefinite lives acquired after June 30, 2001 will not be amortized and effective January 1, 2002, all previously recognized goodwill and intangible assets with indefinite lives will no longer be subject to amortization; (iv) effective January 1, 2002, goodwill and intangible assets with indefinite lives will be tested for impairment annually and whenever there is an impairment indicator, and (v) all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting. The Company is currently evaluating the impact that SFAS 141 and 142 will have on its financial reporting requirements.

### NOTE 2 - CARECENTRIC/MCS MERGER

On March 7, 2000, MCS completed the merger with CareCentric. CareCentric issued 1,489,853 shares of common stock to MCS stockholders in exchange for all of the outstanding shares of MCS common stock. This number of shares has been adjusted to reflect a one-for-five reverse stock split that was completed by CareCentric immediately prior to the merger. In connection with the closing of the merger, Mestek invested \$6.0 million in CareCentric in exchange for 5.6 million shares

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of Series B preferred stock and warrants to purchase 400,000 shares (on a split adjusted basis) of CareCentric common stock. Additional information on the merger is included in the Company's Registration Statement on Form S-4 (Registration No. 333-96529).

As required by generally accepted accounting principles (GAAP), the effects of the merger on the Company's assets and liabilities have been excluded from the operating section of the cash flow statement for reporting purposes.

Pro-forma unaudited results assuming the merger and the disposal of the discontinued segment more fully described in Note 3 took place as of January 1, 2000 are as follows:

	For Nine Months Ended September	
	2001	2000
Net revenues	\$ 15,748,000	\$ 18,100,000
Net (loss)	\$ (7,095,000)	\$ (8,800,000)
Net (loss) per share - basic and diluted	\$ (1.67)	\$ (2.2)

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### NOTE 3 - DISCONTINUED OPERATIONS

On September 28, 2001, CareCentric discontinued its Consulting business segment by closing the sale of certain of the assets of its wholly-owned subsidiary, Simone Consulting, Inc., to Simone Consultants, L.L.C. ("Simione"), which is owned and controlled by William Simone, Jr., a director of the Company. The total sales price was approximately \$2.0 million plus the assumption of certain liabilities by Simone. The Company's net pre-tax loss on the disposal was approximately \$2.6 million. The Company has accounted for the transaction as a loss on disposal of discontinued operations in accordance with APB 30.

### NOTE 4 - RESTRUCTURING AND OTHER CHARGES

In April 2001, CareCentric approved a plan to close one remote support office and to downsize the workforce at its remaining facilities. As a result of these actions the Company recorded a total charge of \$675,000 in the quarter ended June 30, 2001.

The restructuring charge includes \$598,000 of employee severance costs and \$77,000 in other exit costs (principally lease termination costs and functional relocation expenses). The plan entails the elimination of 33 positions, the layoff of six additional employees and the closing of one non-essential training and support facility. The Company expects to pay \$585,000 in cash related to the restructuring plan. During the quarter ended September 30, 2001 the Company paid \$175,000 in employee costs and \$7,000 in other exit costs. As of October 31, 2001, \$469,000 in employee costs and \$25,000 in other exit costs have been paid under the plan and 39 employees have been separated.

### NOTE 5 - PURCHASED SOFTWARE, FURNITURE AND EQUIPMENT

Purchased software, furniture and equipment consisted of the following:

	September 30, 2001	December 31, 2000	E Us
Software	\$ 1,725,000	\$ 1,635,000	
Furniture and fixtures	1,409,000	1,551,000	
Computer equipment	4,512,000	4,415,000	
	-----	-----	
	7,646,000	7,601,000	
Accumulated depreciation	(5,949,000)	(5,644,000)	
	-----	-----	
Net purchased software, furniture and equipment	\$ 1,697,000	\$ 1,957,000	
	=====	=====	

### NOTE 6 - INTANGIBLE ASSETS

Intangible assets at September 30, 2001 consisted of the following:

Assets	Accumulated	Net
--------	-------------	-----

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	Original Cost	Disposed (1)	Amortization	Va
Developed technology	\$ 10,650,000	\$ 0	\$ (2,108,000)	\$ 8,
Assembled workforce	2,300,000	(422,000)	(595,000)	1,
Customer base	1,700,000	(510,000)	(209,000)	
Goodwill	11,851,000	(2,484,000)	(2,143,000)	7,
	\$ 26,501,000	\$ (3,416,000)	\$ (5,055,000)	\$ 18,

(1) See Note 3 to the Financial Statements.

NOTE 7 - NOTES PAYABLE AND CAPITAL LEASE OBLIGATIONS

	September 30, 2001	December 31, 2000
Short Term:		
Note Payable - Mestek	\$ 647,000	\$ 600,000
Line of Credit	\$ 5,013,000	\$ 5,996,000
	\$ 5,660,000	\$ 6,596,000
Long Term:		
Convertible Note Payable - B. C. O'Donnell	\$ 600,000	\$ 600,000
Convertible Note Payable - J.E Reed	\$ 3,500,000	\$ -
	\$ 4,100,000	\$ 600,000

Line of Credit:

On July 12, 2001, the Company renewed a \$6.0 million Loan and Security Agreement facility (the Wainwright Facility) with Wainwright Bank and Trust Company, a commercial bank, under which the Company granted a first priority position on substantially all of its assets as security. The Wainwright Facility was initially used to pay off the line of credit with Silicon Valley Bank, certain short-term loans from Mestek, Inc., and a loan from David O. Ellis, and then to fund the Company's operations. Borrowings under the Wainwright Facility accrue interest, at the bank's prime rate per annum, require monthly payments of interest and mature on July 12, 2002. The Company's obligations under the Wainwright Facility are guaranteed by Mestek in consideration of which the Company has issued a warrant to Mestek to purchase 104,712 shares of the Company's common stock.

Convertible Note Payable - Barrett C. O'Donnell:

On November 11, 1999, Simone Central Holdings, Inc. borrowed \$500,000 from Barrett C. O'Donnell on an unsecured basis and executed a promissory note in connection therewith. Mr. O'Donnell is a director of the Company. When the CareCentric/MCS merger was completed on March 7, 2000, the Company succeeded to this obligation. The note payable to Mr. O'Donnell included interest at 9% per annum, was scheduled to mature on May 11, 2002, and required quarterly payments of accrued interest. On August 8, 2000, the \$500,000 note payable to Mr. O'Donnell, together with \$100,000 of deferred salary, was cancelled in exchange

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for a \$600,000 subordinated note, convertible into CareCentric common stock at a strike price of \$2.51 per share, with interest at 9% per annum and a five-year maturity.

### Note Payable - Mestek:

The Company is obligated under an unsecured promissory note in the principal amount of \$647,000 payable to Mestek Inc. which bears interest at prime plus one with interest payable semiannually and which matures on July 30, 2002. This note covers funds advanced by Mestek to CareCentric to cover payroll and accounts payable obligations incurred by the Company during the period of its transition of senior lenders from Silicon Valley Bank to Wainwright Bank and Trust Company plus the accrued interest thereon for the twelve months ended June 30, 2001.

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### J.E. Reed Facility:

On June 22, 2000, the Company entered into a new financing facility (the J. E. Reed Facility) provided by John E. Reed, Chairman of CareCentric and the Chairman and Chief Executive Officer of Mestek, Inc. The J. E. Reed Facility consists of a \$6.0 million subordinated revolving line of credit, convertible into common stock of the Company at a strike price of \$2.51 per share, with interest at 9% per annum and a five-year maturity. The J. E. Reed Facility can be drawn down by the Company as needed in \$500,000 increments and is secured by a second position on substantially all of the Company's assets. Borrowings totaling \$3.5 million were outstanding under the J. E. Reed Facility as of October 31, 2001. The unused capacity under the J.E. Reed line as of October 31, 2001 was \$2.5 million. As of September 30, 2001, interest expense totaling approximately \$146,000 had been recorded but not paid on the borrowing under the J.E. Reed line of credit, which constitutes a default thereunder. Lender has executed a waiver of default for such non-payment of interest.

The Company is obligated under a number of capital lease obligations originally entered into by CareCentric related to computer equipment formerly used in CareCentric's business.

### NOTE 8 - COMMITMENTS AND CONTINGENCIES

The Company is engaged in various legal and regulatory proceedings arising in the normal course of business which management believes will not have a material adverse effect on its financial position or results of operations.

### NOTE 9 - SHAREHOLDERS' EQUITY

Common Shares - Pursuant to the terms of the July 12, 1999 Merger Agreement by which the Company acquired the stock of CareCentric Solutions, Inc., the Company was required to issue up to an additional 606,904 shares of common stock to the former preferred shareholders and noteholders of CareCentric Solutions if the average closing price of the Company's stock for the period October 1, 2000 through December 31, 2000 did not equal \$15.00 per share. Since the Company's average closing stock price for the fourth quarter of 2000 was less than \$15.00 per share, on March 20, 2001, the Company issued 593,688 shares of its common stock to the former preferred shareholders and noteholders of CareCentric Solutions. The Company asserted that it was not required to issue 13,216 additional shares of its common stock as well as 150,740 shares of common stock that were being held by it in escrow under the terms of the CareCentric

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Solutions Merger Agreement based upon various indemnification and expense overages claims it believed it had against the former CareCentric Solutions preferred shareholders and noteholders. On May 16, 2001, the Company finalized a settlement of these claims with the representative of the former CareCentric Solutions parties pursuant to which 88,586 shares of common stock were released from escrow and distributed to the former CareCentric Solutions preferred shareholders and noteholders, the remaining 62,154 escrow shares were cancelled, no additional shares of common stock will be issued, and the parties executed a comprehensive settlement agreement.

On June 28, 2001, the Company settled a dispute with Star Sterling Corporation ("Star") in connection with the March 26, 1999 asset acquisition of Tropical Software Services wherein the Company asserted certain claims against Star under the terms of the original agreement. Under the terms of the settlement, 10,000 shares of the Company's common stock originally issued to Star were returned to the Company and have been cancelled.

Stock Options - The Company has granted options to purchase an aggregate of 550,797 shares (on a split adjusted basis) of common stock as of September 30, 2001. Of the options granted, none were exercised prior to September 30, 2001 and 22,803 have been cancelled. Of the remaining 527,994 options, 254,244 are vested and exercisable as of September 30, 2001. The exercise prices range from \$2.51 to \$73.55 per share, both on a split adjusted basis.

### NOTE 10 - SUBSEQUENT EVENTS

On November 1, 2001, the Company appointed John R. Festa as its President and Chief Executive Officer, and Mr. Festa assumed full-time responsibilities in such roles on November 12, 2001. Bruce Dewey, the Company's former President and Chief Executive Officer, recently accepted appointment as President and Chief Operating Officer of Mestek, Inc. Mr. Dewey is continuing to serve on the Company's Board of Directors as Vice Chairman with a focus on strategy related to product development and business alliances. Mr. Festa's initial salary will be \$200,000 annually, and he will be entitled to an annual bonus based on the Company's achievement of certain financial, cash flow and performance milestone goals that are currently being negotiated between Mr. Festa and the Compensation Committee of the Company's Board of Directors.

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In connection with Mr. Festa's appointment, the Company has granted to Mr. Festa 210,000 shares of the Company's Series E Preferred Stock. The Series E shares include the following terms:

- o Half of the shares vest over a three (3) year period and the other half are forfeitable pro rata over a three (3) year period if the Company's financial, cash flow and performance milestone goals referred to above are not achieved;
- o All of the shares will be vested and not subject to forfeiture immediately upon a change of control of the Company;
- o The shares are convertible into the Company's Common Stock on a one-for-one basis once the vesting and forfeiture conditions as to those shares have lapsed;
- o The shares shall accrue non-cumulative dividends at the coupon rate of 3-1/2% per year;
- o Upon a change of control of the Company, the Series E Preferred Stock will

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have an equal priority with the Company's Series B, Series C and Series D Preferred Stock; and

- o Upon a liquidation or winding up of the Company, the Series E Preferred Stock will be junior in priority to the Series B, Series C and Series D Preferred Stock.

Mr. Festa, as holder of the Series E Preferred Stock, will also have the right to receive additional Series E shares through January 31, 2003 (other than pursuant to a change of control transaction) so as to enable him to maintain his percentage ownership of the Company's outstanding capital stock if the Company raises up to an additional \$6 million in equity capital. For all such equity offerings of the Company that result in aggregate consideration in excess of \$6 million, Mr. Festa will have the right to purchase securities in such offering on the same terms and conditions thereof so as to maintain a minimum ownership percentage of three percent (3%) of the Company's outstanding capital stock on a fully diluted basis.

In connection with his employment by the Company, Mr. Festa was granted the right to a sale of business success fee based on the net proceeds to be received by the Company or its shareholders for the completion of a sale of the Company during the term Mr. Festa serves as the Company's President and Chief Executive Officer and for nine (9) months thereafter. Mr. Festa is also entitled to severance payments equal to 12 months of annual base salary in the event that Mr. Festa's employment is terminated without cause or within 18 months after a change of control transaction (defined as the ownership interests in the Company collectively owned by Mestek, Inc. and John E. Reed falling below 25% of the aggregate ownership of the Company's outstanding capital stock on a fully diluted basis).

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Certain statements set forth in Management's Discussion and Analysis of Financial Condition and Results of Operations constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Act of 1934, as amended, and are subject to the safe harbor created by such sections. When used in this report, the words "believe", "anticipate", "estimate", "expect", and similar expressions are intended to identify forward-looking statements. The Company's future financial performance could differ significantly from that set forth herein, and from the expectations of management. Important factors that could cause the Company's financial performance to differ materially from past results and from those expressed in any forward looking statements include, without limitation, the inability to close the transactions required to obtain the additional capital resources described herein, variability in quarterly operating results, customer concentration, product acceptance, long sales cycles, long and varying delivery cycles, the Company's dependence on business partners, emerging technological standards, the effects of changes in regulations affecting health care providers, uncertainties regarding the restructuring described herein, risks associated with acquisitions and the risk factors detailed in the Company's Registration Statement on Form S-4 (File No. 333-96529) and in the Company's periodic reports filed with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. This Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Company's consolidated financial statements and the notes

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thereto.

### Liquidity and Capital Resources

The Company secured \$13.0 million in new debt and equity capital during 2000 as follows:

Source	Funding	Form	Date Cl
John E. Reed	\$ 1,000,000	Series D Preferred Stock	June
John E. Reed	6,000,000	Line of Credit	June
Wainwright Bank and Trust Company	6,000,000	Line of Credit	July
	\$ 13,000,000		
	=====		

Details on these three transactions are described in greater detail in Note 7 to the accompanying Financial Statements.

The Wainwright Bank and Trust Company Line of Credit was initially used to pay off the Silicon Valley Bank Line of Credit, certain short term loans from Mestek Inc., and the note payable to David O. Ellis, and then to fund the Company's operations. As of September 30, 2001, the unused capacity under the John E. Reed and Wainwright Bank and Trust Company lines are \$2.5 million and \$1.0 million, respectively.

The Company's net borrowings from all sources, representing in effect the Company's cash utilization rate, were significantly reduced during the three months ended September 30, 2001, to \$0.5 million, as compared with the three months ended December 31, 2000, March 31, 2001, and June 30, 2001, during which the Company borrowed \$2.7 million, \$1.7 million, and \$1.28 million, respectively. The Company repaid approximately \$1.0 million to Wainwright Bank with the proceeds from the asset sale discussed in Note 3 to the financial statements and, based on internally generated cash forecasts, the Company expects to borrow no more than \$0.5 million through the quarter ending December 31, 2001. As disclosed in the financial statements, the Company has a working capital deficit of \$13.9 million at September 30, 2001.

The Company implemented a restructuring plan in April 2001, as more fully described herein, in addition to the various other ongoing cost reduction initiatives undertaken subsequent to the MCS/CareCentric merger on March 7, 2000. The Company believes in light of its ongoing cost reduction efforts that its funding sources, as described above, will be sufficient to meet its working capital needs in 2001. The Company remains dependent, however, on its majority shareholder, J. E. Reed, for its working capital financing needs.

### Background

CareCentric, Inc. (formerly known as Simone Central Holdings, Inc.) ("CareCentric" or the "Company") is a leading provider of information technology systems and related software support services and consulting services designed to help home health care providers more effectively operate their businesses in today's environment. The Company's focus is to help home health care providers

streamline their operations and better serve their patients. CareCentric offers



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several comprehensive software solutions. Each of these solutions provides a basic set of software applications and specialized modules, which can be added based on customer needs. These software solutions are designed to enable customers to generate and utilize comprehensive financial, operational and clinical information.

The Company sells its software pursuant to non-exclusive license agreements, which provide for the payment of a one-time license fee. In accordance with SOP 97-2, these revenues are recognized when products are delivered and the collectibility of fees is probable, provided that no significant obligations remain under the contract. The Company generally requires payment of a deposit upon the signing of a customer order as well as certain additional payments prior to delivery. As a result, the Company's balance sheet reflects significant customer deposits.

Third party software and computer hardware revenues are recognized when the related products are shipped. Software support agreements are generally renewable for one-year periods, and revenue derived from such agreements is recognized ratably over the period of the agreements. The Company has historically maintained high renewal rates with respect to its software support agreements. The Company charges for software implementation, training and technical consulting services as well as management consulting services on an hourly or daily basis. The price of such services varies depending on the level and expertise of the related professionals. These revenues are recognized as the related services are performed.

The Company believes that continued enhancement of its software systems is critical to its future success, and anticipates that investment in existing and new products will continue as needed to support the Company's product strategies. Costs incurred to establish the technological feasibility of computer software products are expensed as incurred. The Company's policy is to capitalize costs incurred between the point of establishing technological feasibility and general release only when such costs are material. For the three months ended September 30, 2001 and 2000, the Company did not capitalize any computer software development costs.

### Backlog

The Company had backlog associated with its software operations of approximately \$3.2 million and \$4.1 million on September 30, 2001 and December 31, 2000, respectively. Backlog consists of the unrecognized portion of contractually committed software license fees, hardware, estimated installation fees and professional services. The length of time required to complete an implementation depends on many factors outside the control of the Company, including the state of the customer's existing information systems and the customer's ability to commit the personnel and other resources necessary to complete the implementation process. As a result, the Company may be unable to predict accurately the amount of revenue it will recognize in any period and therefore can make no assurances that the amounts in backlog will be recognized in the next twelve months.

### Results of Operations for Three Months ended September 30, 2001

Net Revenues. Total net revenues for the three months ended September 30, 2001 decreased by \$2.4 million, or 33.4%, to \$4.8 million in 2001 from \$7.2 million in 2000. This decrease is attributable principally to reduced revenue across all products and services as a result of reduced bookings of software and equipment sales in the final quarter of 2000 and the first half of 2001 due to uncertainties in the marketplace over the effect of the implementation of the Prospective Payment System of reimbursement by Medicare.

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Cost of Revenues. Cost of revenues as a percentage of total revenues for the three months ended September 30, 2001 decreased to 34.5% from 36.5% for the three months ended September 30, 2000. The improvement in gross margin percentage resulted from efficiencies achieved from the combination of support operations and other cost management activities.

Selling, General and Administrative Expenses. Total selling, general and administrative expenses decreased \$0.7 million to \$2.6 million for the three months ended September 30, 2001 from \$3.3 million for the three months ended September 30, 2000. This decrease is principally attributable to synergies derived from centralization of administrative functions and elimination of non-essential facilities and excess capacity, and the reduction in force described in Note 4 to the financial statements.

Research and Development Expenses. Research and development expenses decreased \$0.5 million, or 25.5%, to \$1.4 million for the three months ended September 30, 2001 from \$1.9 million for the three months ended September 30, 2000. This

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dollar decrease was attributable primarily to the reduction in force described in Note 4 to the financial statements. As a percentage of total net revenues, these expenses increased to 29.6% for the three months ended September 30, 2001 from 26.4% for the three months ended September 30, 2000.

Other Income (Expense). Interest expense for the three months ended September 30, 2001 relates primarily to borrowings under the Company's line of credit agreement and capital lease obligations and has decreased by approximately \$46,000 from the interest expense incurred during the three months ended September 30, 2000 as a result of the decrease in the prime interest rate subsequent to September 30, 2000.

Income Taxes. The Company has not incurred or paid taxes since its inception.

Results of Operations for the Nine Months Ended September 30, 2001

Results of operation for the nine months ended September 30, 2000 included the operations of the former MCS for six months and the operations of CareCentric (formerly Simone Central Holdings, Inc.) for only the period subsequent to March 7, 2000. As a result, a comparison of the 2001 and 2000 Statements of Operations is not meaningful to an understanding of the Company's relative performance. Therefore, for purposes of comparability, the following discussion reflects the assumption that the operations of CareCentric and MCS were combined on a pro-forma basis for the nine months ended September 30, 2000, as illustrated in Table 1 below.

Table 1. CONSOLIDATED PROFORMA STATEMENTS OF OPERATIONS  
(unaudited)

	Nine Months Ended September 30,	
	2001	2000
Net revenues:	\$ 15,748,000	\$ 18,100,000
Costs and expenses:		
Cost of revenues	6,188,000	9,343,000
Selling, general and administrative	7,551,000	9,032,000

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Research and development	4,789,000	5,166,000
Depreciation and amortization	2,905,000	3,033,000
Restructuring and other charges	675,000	-
	-----	-----
Total costs and expenses	22,108,000	26,574,000
	-----	-----
Loss from operations	(6,360,000)	(8,474,000)
Other (expense) income:		
Interest expense	(958,000)	(494,000)
Interest and other income	223,000	14,000
	-----	-----
Net loss before taxes	(7,095,000)	(8,954,000)
	-----	-----
Income tax benefit	-	(154,000)
	-----	-----
Net loss	\$ (7,095,000)	\$ (8,800,000)
	=====	=====
Net loss per share - basic and diluted	\$ (1.67)	\$ (2.24)
	=====	=====
Weighted average common shares - basic and diluted	4,243,000	3,926,000
	=====	=====

Net Revenues. Total net revenues for the nine months ended September 30, 2001 decreased by \$2.4 million, or 13.0%, to \$15.7 million in 2001 from \$18.1 million in 2000. These reduced revenues are attributable principally to reduce bookings of software and equipment sales in the final quarter of 2000 and the first half of 2001 due to uncertainties in the marketplace over the effect of the implementation of the Prospective Payment System of reimbursement by Medicare.

Cost of Revenues. Cost of revenues as a percentage of total revenues decreased to 39.3% for the nine months ended September 30, 2001 from 51.7% for the nine months ended September 30, 2000. The improvement in gross margin percentage

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resulted from efficiencies achieved from the combination of support operations and other cost management activities as well as a reduction in hardware revenues as a percentage of total revenues.

Selling, General, and Administrative Expenses. Total selling, general and administrative expenses decreased \$1.5 million to \$7.6 million for the nine months ended September 30, 2001 from \$9.1 million for the nine months ended September 30, 2000. This decrease is principally attributable to synergies derived from centralization of administrative functions and elimination of non-essential facilities and excess capacity. As a percentage of total net revenues, selling, general and administrative expenses were 47.9% for the nine months ended September 30, 2001 compared with 49.9% for the nine months ended September 30, 2000.

Research and Development Expenses. Research and development expenses decreased \$0.4 million, or 7.7%, to \$4.8 million for the nine months ended September 30, 2001 from \$5.2 million for the nine months ended September 30, 2000. As a percentage of total net revenues, these expenses increased to 30.4% for the nine months ended September 30, 2001 from 28.5% for the nine months ended September 30, 2000.

Restructuring and Other Charges. In April 2001, CareCentric approved a plan to

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close one remote support office and to downsize the workforce at its remaining facilities. As a result of these actions the Company recorded a total charge of \$675,000.

The restructuring charge includes \$598,000 of employee severance costs and \$77,000 in other exit costs (principally lease termination costs and functional relocation expenses). The plan entails the elimination of 33 positions (10% of salaried employees), the layoff of six additional employees and the closing of one non-essential training and support facility in Houston, Texas. Employees at impacted locations have been informed of the restructuring initiatives and benefits available to them under applicable benefit plans or related contractual provisions have been communicated. Affected employees will leave CareCentric using a mixture of voluntary and involuntary separation programs and layoffs. The Company expects to pay \$585,000 in cash related to the restructuring plan. During the quarter ended September 30, 2001 the Company paid \$294,000 in employee costs and \$18,000 in other exit costs. As of October 31, 2001, 39 employees had been separated under the plan. The Company expects to fully realize savings related to these headcount reductions during the second half of 2001 with estimated ongoing annual net savings \$3.2 million. The Company expects these savings will be realized as reductions in cost of sales and selling, general and administrative expense, and research and development expense.

Other Income (Expense). Interest expense for the nine months ended September 30, 2001 relates primarily to borrowings under the Company's line of credit agreement and capital lease obligations and has increased by approximately \$0.4 million from the interest expense incurred during the nine months ended September 30, 2000 as a result of increased borrowing subsequent to September 30, 2000.

### Impact of New Accounting Standards

In 1998, the Financial and Accounting Standards Board issued SFAS No. 133 ("SFAS No. 133"), "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 is effective for the Company's fiscal year ending December 31, 2001. The adoption of SFAS No. 133 did not have a material impact on the Company's financial position or results of operations.

In July 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 141, Business Combinations and SFAS 142, Goodwill and Intangible Assets. SFAS 141 is effective for all business combinations completed after June 30, 2001. SFAS 142 is effective for fiscal years beginning after December 15, 2001; however, certain provisions of this Statement apply to goodwill and other intangible assets acquired between July 1, 2001 and the effective date of SFAS 142. Major provisions of these Statements and their effective dates for the Company are as follows: (i) all business combinations initiated after June 30, 2001 must use the purchase method of accounting and the pooling of interest method of accounting is prohibited except for transactions initiated before July 1, 2001; (ii) intangible assets acquired in a business combination must be recorded separately from goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as part of a related contract, asset or liability; (iii) goodwill and intangible assets with indefinite lives acquired after June 30, 2001 will not be amortized and effective January 1, 2002, all previously recognized goodwill and intangible assets with indefinite lives will no longer

be subject to amortization; (iv) effective January 1, 2002, goodwill and

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intangible assets with indefinite lives will be tested for impairment annually and whenever there is an impairment indicator; and (v) all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting. The Company is currently evaluating the impact that SFAS 141 and 142 will have on its financial reporting requirements.

### Item 3. Quantitative and Qualitative Disclosure About Market Risk.

As of September 30, 2001, the Company's obligations include variable rate notes payable and a line of credit bank note with aggregate principal balances of approximately \$9.7 million, which mature at various dates through 2005. The Company is exposed to the market risk of significant increases in future interest rates. Each incremental point change in the prime interest rate would correspondingly increase or decrease the Company's interest expense by approximately \$56,000 per year.

At September 30, 2001, the Company had accounts receivable of approximately \$5.7 million net of an allowance for doubtful accounts of \$378,000. The Company is subject to a concentration of credit risk because most of the accounts receivable are due from companies in the home health industry.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

Neither CareCentric nor any of its subsidiaries is currently a party to any legal proceedings which would be material to the business or financial condition of the Company on a consolidated basis.

### Item 2. Change in Securities.

None

### Item 3. Defaults Upon Senior Securities.

None

### Item 4. Submission of Matters to a Vote of Security Holders.

On July 31, 2001, the Annual Meeting of Stockholders of CareCentric, Inc. was held. Stockholders present in person or by proxy holding 5,290,639 votes, based upon ownership of CareCentric common stock and preferred stock, were represented at the meeting.

Seven Directors of the Company were duly elected to hold office until the next Annual Meeting of Stockholders or until successors have been duly elected. The elected Directors and the affirmative votes were as follows:

Name	Affirmative Votes	Votes Against or Withheld
----	-----	-----
John E. Reed	5,286,785	3,854
R. Bruce Dewey	5,290,620	19
Barrett C. O'Donnell	5,286,462	4,177
Winston R. Hindle, Jr.	5,290,620	19
Dr. David O. Ellis	5,286,787	3,852
William Simione, Jr.	5,290,488	151
Edward K. Wissing	5,290,620	19

The number of shares of CareCentric common stock reserved for issuance under the 1997 Omnibus Equity-based Incentive Stock Option Plan was increased from 450,000

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shares to 900,000 shares. The affirmative votes for this matter were as follows:

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Affirmative Votes	Votes Against	Votes Abstained
5,092,030	111,126	87,483

Grant Thornton LLP was appointed as the Company's auditors for December 31, 2001. The affirmative votes for this matter were as follows:

Affirmative Votes	Votes Against	Votes Abstained
5,277,881	1,542	11,216

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits:

Exhibit No.	Description
2.1+	Purchase and Sale Agreement dated September 28, 2001, by and between the Registrant, Simone Central Consulting, Inc. and Simone Consultants, L.L.C. (incorporated herein by reference to Exhibit 2.1 filed with Registrant's Current Report on Form 8-K filed October 12, 2001.)

+ In accordance with Item 601(b)(2) of the Registration S-K, the schedules have been omitted. There is a list of schedules at the end of the Exhibit, briefly describing them. The Registrant will furnish supplementally a copy of any omitted schedule to the Commission upon request.

(b) Reports on Form 8-K:

None.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CARECENTRIC, INC.

Dated: November 14, 2001

By: /s/ Dennis A. Brauckman

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DENNIS A. BRAUCKMAN

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Vice President - Finance and  
Chief Financial Officer  
(Principal Financial Officer)

EXHIBIT INDEX

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