SUNCOM WIRELESS HOLDINGS, INC. Form  $10\text{-}\mathrm{Q}$ 

November 01, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.** 

For the quarterly period ended September 30, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_

\_\_\_ to \_\_\_\_\_

# COMMISSION FILE NUMBER: 1-15325 SUNCOM WIRELESS HOLDINGS, INC.

(Exact name of Registrant as specified in its charter)

Delaware

23-2974475

(State or other jurisdiction of incorporation or organization)

(I.R.S. employer identification no.)

## 1100 Cassatt Road Berwyn, Pennsylvania 19312

(Address and zip code of principal executive offices)

(610) 651-5900

(Registrant s telephone number, including area code)

Indicate by a check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yeso Nob

As of October 19, 2007, 59,227,085 shares of the registrant s Class A common stock, par value \$0.01 per share, were outstanding.

# SUNCOM WIRELESS HOLDINGS, INC. THIRD QUARTER REPORT TABLE OF CONTENTS

		Page No.
	PART I. Financial Information	
Item 1	Financial Statements (unaudited)	
	Consolidated Balance Sheets at September 30, 2007 and December 31, 2006	3
	Consolidated Statements of Operations for the Three and Nine Months Ended September	3
	30, 2007 and 2006	4
	Consolidated Statements of Stockholders Equity (Deficit) for the Nine Months Ended	7
	September 30, 2007 and 2006	5
	Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2007	6
	and 2006	O
	Notes to Consolidated Financial Statements	7
Item 2	Management s Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3	Quantitative and Qualitative Disclosures About Market Risk	29
Item 4	Controls and Procedures	29
110111 1	PART II. Other Information	2)
Item 1	Legal Proceedings	30
Item 1A		30
Item 2	Unregistered Sales of Equity Securities and Use of Proceeds	31
Item 3	Defaults Upon Senior Securities	31
Item 4	Submission of Matters to a Vote of Security Holders	31
Item 5	Other Information	31
Item 6	Exhibits	31
	le Waiver of Rights under Exchange Agreement	31
	of Terms of Operations Committee Compensation	
	endment to the SunCom Wireless Holdings, Inc. Stock and Incentive Plan, amended and restated	
	endment to the SunCom Wireless Holdings, Inc. Directors' Stock and Incentive Plan	
	on of Chief Executive Officer pursuant to Rule 13a-14(a)	
	ion of Chief Financial Officer pursuant to Rule 13a-14(a)	
	ion of Vice President of Accounting and Controller pursuant to Rul 13a-14(a)	
	ion of Chief Executive Officer pursuant to Section 906 on of Chief Financial Officer pursuant to Section 906	
Ceruncau	on of Chief Financial Officer pursuant to Section 906	

# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# SUNCOM WIRELESS HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except par value) (Unaudited)

ASSETS:	S	september 30, 2007	Ι	December 31, 2006
Current assets:				
Cash and cash equivalents	\$	63,544	\$	37,683
Short-term investments	Ψ	174,200	Ψ	157,600
Restricted cash and restricted short-term investments		1,737		1,668
Accounts receivable, net of allowance for doubtful accounts of \$10,004 and		1,757		1,000
\$8,895, respectively		93,414		96,255
Accounts receivable roaming partners		14,745		14,811
Inventory, net		17,707		27,441
Prepaid expenses		21,357		16,446
Assets held for sale		104		11,446
Other current assets		6,691		11,960
Total current assets		393,499		375,310
Long-term assets:				
Property and equipment, net		439,217		480,880
Intangible assets, net		770,892		794,250
Other long-term assets		8,675		4,419
Total assets	\$	1,612,283	\$	1,654,859
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)  Current liabilities:				
Accounts payable	\$	81,691	\$	71,602
Accrued liabilities		71,203		89,134
Current portion of long-term debt		2,808		2,810
Other current liabilities		26,253		24,937
Total current liabilities		181,955		188,483
Long-term debt:				
Capital lease obligations		429		531
Senior secured term loan		240,625		242,500
Senior notes		715,306		714,341
Senior long-term debt		956,360		957,372

Edgar Filing:	SUNCOM	<b>WIRELESS</b>	HOLDINGS.	INC	Form 10-Q

Subordinated notes		12,215	732,365
Total long-term debt		968,575	1,689,737
Deferred income taxes, net		150,640	143,124
Deferred revenue		1,365	1,766
Deferred gain on sale of property and equipment		57,180	46,173
Other		5,680	2,468
Total liabilities		1,365,395	2,071,751
Commitments and contingencies			
Stockholders equity (deficit):  Preferred stock, \$0.01 par value, 70,000,000 shares authorized; no shares issued or outstanding as of September 30, 2007 and December 31, 2006 Class A common stock, \$0.01 par value, 580,000,000 shares authorized, 59,341,576 shares issued and 59,227,085 shares outstanding as of September 30, 2007; and 520,000,000 shares authorized, 6,511,238 shares issued and 6,333,119 shares outstanding as of December 31, 2006 (see Note			
2)		592	633
Class B non-voting common stock, \$0.01 par value, no shares authorized as of September 30, 2007; 60,000,000 shares authorized; 792,610 shares issued			
and outstanding as of December 31, 2006			79
Additional paid-in capital		1,503,244	611,961
Accumulated deficit		(1,255,207)	(1,027,824)
Class A common stock held in trust		(1,200,207)	(173)
Deferred compensation			173
Class A common stock held in treasury, at cost (114,491 and 178,119			
shares, respectively)		(1,741)	(1,741)
Total stockholders equity (deficit)		246,888	(416,892)
Total liabilities and stockholders equity (deficit)	\$	1,612,283	\$ 1,654,859
See accompanying notes to financial statement	nts.		

# SUNCOM WIRELESS HOLDINGS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in thousands, except per share data) (Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2007		2006		2007		2006
Revenue:						<b>-</b> 0.4 -4.4		404.00
Service	\$	199,502	\$	171,106	\$	581,611	\$	491,003
Roaming		20,129		23,503		67,230		64,488
Equipment		20,289		24,445		66,453		72,143
Total revenue		239,920		219,054		715,294		627,634
Operating expenses:								
Cost of service (excluding the below								
amortization and excluding depreciation and								
asset disposal of \$18,150 and \$18,977 for the								
three months ended September 30, 2007 and								
2006, respectively, and \$57,297 and \$203,504								
for the nine months ended September 30, 2007		66.500		66 601		105 774		201 256
and 2006, respectively) Cost of equipment		66,580		66,691		195,774		201,356
Selling, general and administrative (excluding		35,163		38,003		108,822		109,494
depreciation and asset disposal of \$2,591 and								
\$2,543 for the three months ended								
September 30, 2007 and 2006, respectively,								
and \$8,525 and \$6,046 for the nine months								
ended September 30, 2007 and 2006,								
respectively)		91,938		84,419		272,604		256,431
Termination benefits and other related charges				380				1,936
Depreciation and asset disposal		20,741		21,520		65,822		209,550
Amortization		6,704		9,202		21,781		31,395
Total operating expenses		221,126		220,215		664,803		810,162
		10 =0.4		(4.464)		<b>7</b> 0.404		(100 500)
Income (loss) from operations		18,794		(1,161)		50,491		(182,528)
Interest expense		(21,548)		(38,393)		(89,517)		(114,302)
Interest and other income		2,526		3,210		7,352		10,617
Loss on debt-for-equity exchange		(284)				(183,152)		
Loss before taxes		(512)		(36,344)		(214,826)		(286,213)
Income tax provision		(4,544)		(4,138)		(12,146)		(11,881)
Net loss		(\$5,056)		(\$40,482)		(\$226,972)	(	(\$298,094)
Net loss per common share (basic and diluted)		(\$0.09)		(\$5.87)		(\$6.83)		(\$43.42)

Weighted average common shares outstanding (basic and diluted)

59,003,732

6,890,890

33,239,542

6,865,380

See accompanying notes to financial statements.

4

# SunCom Wireless Holdings, Inc. Consolidated Statements of Stockholders Equity (Deficit) (Dollars in thousands) (Unaudited)

#### Common

	_						,	Common				
		Class A mmod	Non-	ass B Voting	dditional Paid-In	De	ferred	Stock Held in	Treasury	Accumulated	Stoc	
	C	tock		ock	Capital C	omr	ancatio		Stock	Deficit		Equity Deficit)
Balance at December 31, 2006		633	\$	<b>79</b>	\$ 611,961	-	173	(\$173)	(\$1,741)	(\$1,027,824)	·	\$416,892)
Adoption of FASB Interpretation No. 48 (FIN 48) Deferred compensation, net of forfeitures Termination of deferred compensation plan Conversion of		7			(7)		(173)	173		(411)		(411)
Class B to Class A		79		(79)								
Reverse stock split Stock issuance in connection with		(647)			647							
debt-for-equity exchange Non-cash		520			889,165							889,685
compensation Net loss Other					1,521 (43)					(226,972)		1,521 (226,972) (43)
Balance at September 30, 2007	\$	592	\$		\$ 1,503,244	\$		\$	(\$1,741)	(\$1,255,207)	\$	246,888
Balance at December 31, 2005	\$	627	\$	79	\$ 607,849	\$	145	(\$145)	(\$1,375)	(\$690,446)		(\$83,266)

Deferred compensation, net of forfeitures Non-cash	8		(8)	28	(28)			
compensation			3,627					3,627
Purchase of treasury stock Net loss						(366)	(298,094)	(366) (298,094)
Balance at September 30, 2006	\$ 635	\$ 79	\$ 611,468	\$ 173	(\$173)	(\$1,741)	(\$988,540)	(\$378,099)
				5				

# SUNCOM WIRELESS HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands) (Unaudited)

	Nine Months End 30,	ed September
	2007	2006
Cash flows from operating activities:		
Net loss	(\$226,972)	(\$298,094)
Adjustments to reconcile net loss to net cash provided by (used in)		
operating activities, net of effects from divestitures:	07.600	• 40 0 4 7
Depreciation, asset disposal and amortization	87,603	240,945
Deferred income taxes	10,247	10,993
Accretion of interest	2,707	3,363
Bad debt expense	22,853	15,899
Non-cash compensation	1,521	3,627
Loss on debt-for-equity exchange	183,152	
Change in operating assets and liabilities:		
Accounts receivable	(20,863)	(20,603)
Inventory	9,734	(4,290)
Prepaid expenses and other current assets	(5,872)	(7,319)
Intangible and other assets	(4,513)	(657)
Accounts payable	9,704	(1,672)
Accrued payroll and liabilities	(5,585)	(6,000)
Deferred revenue	(200)	3,493
Accrued interest	(2,183)	15,970
Other liabilities	(1,197)	(3,679)
Net cash provided by (used in) operating activities	60,136	(48,024)
Cash flows from investing activities:		
Purchase of available for sale securities	(540,800)	(589,854)
Proceeds from sale of available for sale securities	524,200	708,200
Proceeds from sale of assets	28,358	2,284
Payment of direct costs on business transactions	(451)	(389)
Capital expenditures	(25,450)	(49,429)
Other		(172)
Net cash provided by (used in) investing activities	(14,143)	70,640
Cash flows from financing activities:		
Payments under senior secured term loan	(1,875)	(1,875)
Change in bank overdraft	(9,522)	(12,772)
Principal payments under capital lease obligations	(257)	(227)
Payment of direct costs on debt-for-equity exchange	(8,462)	(3,586)
Purchase of treasury stock		(366)
Other	(16)	

Net cash used in financing activities		(20,132)	(18,826)
Net increase in cash and cash equivalents		25,861	3,790
Cash and cash equivalents, beginning of period		37,683	16,083
Cash and cash equivalents, end of period	\$	63,544	\$ 19,873
Non-cash investing and financing activities			
Change in capital expenditures included in accounts payable	\$	731	(\$2,483)
Change in direct transaction costs included in accrued expenses		(617)	
Fair value of equity issued in the debt-for-equity exchange		889,685	
Carrying value of debt retired in the debt-for-equity exchange		(720,977)	
Write-off of deferred financing costs in connection with the debt-for- equity			
exchange		896	
See accompanying notes to financial statem	ents.		
6			

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2007

#### 1. Basis of Presentation

The accompanying consolidated financial statements are unaudited and have been prepared by management. In the opinion of management, these consolidated financial statements contain all of the adjustments, consisting of normal recurring adjustments, necessary to state fairly, in summarized form, the financial position and the results of operations of SunCom Wireless Holdings, Inc. (Holdings) and its wholly-owned subsidiaries (collectively, the Company). SunCom Wireless refers to SunCom Wireless, Inc., an indirect wholly-owned subsidiary of Holdings. The results of operations for the three and nine months ended September 30, 2007 may not be indicative of the results that may be expected for the year ending December 31, 2007. The financial information presented herein should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2006, which include information and disclosures not included herein.

All significant intercompany accounts or balances have been eliminated in consolidation.

Certain reclassifications have been made to prior period financial statements to conform to the current period presentation.

#### 2. Debt-for-Equity Exchange

The construction of the Company s network and the marketing and distribution of wireless communications products and services have required, and will continue to require, substantial capital. Capital outlays have included license acquisition costs, capital expenditures for network construction, funding of operating cash flow losses and other working capital costs, debt service and financing fees and expenses. The Company will have additional capital requirements, which could be substantial, for future upgrades and advances in new technology.

Therefore, on January 31, 2007, Holdings, SunCom Wireless and SunCom Wireless Investment Company LLC, a Delaware limited liability company and a wholly-owned subsidiary of Holdings, and certain holders of the 9³/8% Senior Subordinated Notes due 2011 and 8³/4% Senior Subordinated Notes due 2011 of SunCom Wireless (collectively, the SunCom Wireless Subordinated Notes) entered into an Exchange Agreement, which was amended on May 15, 2007. Pursuant to the amended Exchange Agreement, on May 15, 2007, the holders of the SunCom Wireless Subordinated Notes that were parties thereto exchanged \$731.6 million principal amount of their outstanding SunCom Wireless Subordinated Notes for an aggregate of approximately 52.0 million shares of Holdings Class A common stock. The 52.0 million shares reflected a 1-for-10 reverse stock split that was effected immediately prior to the exchange pursuant to the merger described below. As a result of the exchange, the holders of the outstanding SunCom Wireless Subordinated Notes participating in the exchange received in the aggregate (in respect of their SunCom Wireless Subordinated Notes tendered in the exchange) approximately 87.9% of Holdings outstanding Class A common stock on a fully-diluted basis. Following the exchange, the existing holders of Holdings Class A common stock owned approximately 12.1% of Holdings Class A common stock on a fully-diluted basis.

In connection with the Exchange Agreement, the holders of the SunCom Wireless Subordinated Notes agreed to exit consents that removed, effective as of the closing of the exchange, substantially all of the restrictive covenants and certain of the events of default from the indentures governing the SunCom Wireless Subordinated Notes.

The Exchange Agreement contained covenants, which called for the board of directors of Holdings to be reconstituted immediately following the closing of the exchange, to include Michael Kalogris and Scott Anderson, both then-current directors of Holdings, as well as eight new directors who were designated by various of the holders of the SunCom Wireless Subordinated Notes that were parties to the Exchange Agreement. Also pursuant to the Exchange Agreement, Holdings agreed to pursue strategic alternatives, including the potential sale of substantially all of its business (see Note 3).

Also on January 31, 2007, concurrent with the execution of the Exchange Agreement, Holdings entered into an Agreement and Plan of Merger with SunCom Merger Corp., a Delaware corporation and direct wholly-owned subsidiary of Holdings formed for the purpose of entering into the merger agreement. On May 15, 2007, pursuant to the merger agreement, SunCom Merger Corp. merged with and into Holdings, with Holdings continuing as the surviving corporation in the merger. In the merger, each issued and outstanding share of Class A common stock of

Holdings was converted into 0.1 share of Class A common stock of Holdings, as the surviving corporation in the merger. Each issued and outstanding share of common stock of SunCom Merger Corp. was canceled in the exchange for no consideration. The merger was consummated prior to the consummation of the transactions contemplated by the Exchange Agreement. The merger was effected, among other reasons, to implement a 1-for-10 reverse stock split and to ensure that Holdings had sufficient authorized shares of Class A common stock to complete the exchange. The par value of the Class A common stock was not affected by the reverse stock split and remained at \$0.01 per share. Consequently, the aggregate par value of the issued Class A common stock was reduced by reclassifying the par value

7

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

amount of the eliminated shares of Class A common stock to additional paid-in capital in the Company s consolidated balance sheets. The Company has paid cash in lieu of any fractional shares to which a holder of Class A common stock would otherwise be entitled as a result of the reverse stock split. The number of authorized shares of Class A common stock remains unchanged, and all shares and per share amounts have been adjusted in the consolidated financial statements and in the notes to the consolidated financial statements for all periods presented to reflect the reverse stock split. Prior period additional paid-in capital and Class A common stock balances have not been adjusted on the consolidated balance sheet to reflect the reverse stock split.

During January 2007, and in connection with the exchange, J.P. Morgan SBIC LLC and Sixty Wall Street SBIC Fund L.P. transferred all of their shares of Holdings Class B non-voting common stock (which constituted all remaining outstanding shares of Class B non-voting common stock) to their affiliates, J.P. Morgan Capital, L.P. and Sixty Wall Street Fund, L.P., respectively. Such entities then converted all of such shares of Class B non-voting common stock into shares of Class A common stock.

As a result of the debt-for-equity transaction, the Company recorded a loss of \$183.2 million, or \$5.51 per basic and diluted share for the nine months ended September 30, 2007. The loss resulted from exchanging 52,028,376 shares of Holdings Class A common stock, with a value of \$889.7 million based on a stock price of \$17.10 per share on the close date, for \$731.6 million principal amount of the SunCom Wireless Subordinated Notes, which had a carrying value of \$721.0 million as of the date of the exchange. In addition, the Company wrote-off \$0.9 million of unamortized debt issuance costs and \$13.6 million of transaction costs related to the exchange.

#### 3. Merger Agreement with T-Mobile

On September 16, 2007, Holdings entered into an Agreement and Plan of Merger (the Merger Agreement ) with T-Mobile USA, Inc. ( T-Mobile ), a Delaware corporation and wholly-owned subsidiary of Deutsche Telekom AG, and Tango Merger Sub, Inc. ( Merger Sub ), a newly-formed Delaware corporation and a wholly-owned subsidiary of T-Mobile.

Under the terms of the Merger Agreement, Merger Sub will be merged with and into Holdings, with Holdings surviving the merger as a wholly-owned subsidiary of T-Mobile. At the effective time of the merger, shares of Class A common stock owned by T-Mobile or Merger Sub and shares of Class A common stock held by Holdings (as treasury stock or otherwise) will be canceled. All other outstanding shares of Class A common stock, other than shares owned by any stockholder who is entitled to and who properly exercises appraisal rights under Delaware law, will be canceled and each converted into the right to receive \$27.00 in cash, without interest, and less any applicable withholding taxes. Restricted shares, granted subject to vesting or other lapse restrictions, will vest and become free of such restrictions immediately prior to the effective time of the merger and will be canceled and converted into the right to receive \$27.00 in cash, without interest, and less any applicable withholding taxes, subject to certain limitations with respect to restricted shares granted after the date of the Merger Agreement.

Holdings Board of Directors unanimously approved the Merger Agreement. Consummation of the merger is not subject to a financing condition, but it is subject to certain customary conditions, including adoption of the Merger Agreement by Holdings stockholders, authorization by the Federal Communications Commission, the expiration or termination of any applicable review period by the Committee on Foreign Investment in the United States under the Exon-Florio Act if the parties file a voluntary notification, and the expiration or termination of the required waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976.

Under Delaware law, the adoption of the Merger Agreement requires the affirmative vote of the holders of a majority of Holdings—outstanding shares of Class A common stock. In connection with the Merger Agreement, on September 16, 2007, certain funds managed by, and other entities affiliated with, Highland Capital Management, L.P. and Pardus Capital Management, L.P., which collectively hold a majority of the outstanding shares of Class A common stock of Holdings, entered into a voting agreement with T-Mobile and Merger Sub (the Voting Agreement) pursuant to which such stockholders have independently agreed to vote their shares in favor of the merger and against any alternative proposal (as such term is defined in the Merger Agreement), or any other proposal submitted to our stockholders that would reasonably be expected to materially and adversely delay, impede or be in opposition to or in

competition with the Merger Agreement and the other related transactions, and to not sell, assign, transfer, pledge, encumber, or otherwise dispose of their shares of Class A common stock, except to their respective affiliates or other signatories of the Voting Agreement, if certain conditions and requirements are satisfied, and in connection with certain bona fide financing or derivative transactions. If either Holdings or T-Mobile terminates the Merger Agreement before the merger is completed under certain specified circumstances, the Voting Agreement will remain in effect for seven months and fifteen days following the termination of the Merger Agreement; in certain other circumstances, the Voting Agreement will terminate upon the termination of the Merger Agreement. The merger is expected to close in the second quarter of 2008.

Holdings has made certain customary representations and warranties in the Merger Agreement and agreed to certain customary covenants, including covenants regarding operation of the business of the Company prior to the closing and covenants prohibiting Holdings from, among other things, soliciting, providing non-public information relating to the Company in

8

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

connection with, or entering into discussions concerning, proposals relating to alternative business combination transactions, except in limited circumstances relating to unsolicited proposals that are, or may reasonably be expected to lead to, a superior proposal (as such term is defined in the Merger Agreement).

The Merger Agreement contains certain termination rights for both Holdings and T-Mobile and provides that, if the Merger Agreement is terminated under specified circumstances (including if Holdings Board of Directors elects to enter into an agreement involving a superior proposal), Holdings may be required to pay T-Mobile a termination fee of \$48.0 million and, under other specified circumstances, Holdings may be required to reimburse T-Mobile its transaction expenses up to \$10.0 million.

## 4. New Accounting Pronouncements

In September 2006, the Financial Accounting Standard Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements, which is effective for fiscal years beginning after November 15, 2007. The statement was issued to define fair value, establish a framework for measuring fair value, and expand disclosures about fair value measurements. The Company is currently assessing the effect, if any, this statement will have on its financial statements or its results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115. This statement permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. This statement does not affect any existing accounting literature that requires certain assets and liabilities to be carried at fair value. This statement is effective for fiscal years beginning after November 15, 2007. The Company does not expect this statement to have a material effect on its financial statements or its results of operations.

#### 5. Stock-Based Compensation

Holdings grants restricted stock under its Amended and Restated Stock and Incentive Plan and its Directors Stock and Incentive Plan to provide incentives to key employees and non-management directors and to further align the interests of such individuals with those of its stockholders. Grants of restricted stock generally are made annually under these stock plans, and the grants generally vest over a four-year period.

The Company measures the fair value of restricted stock awards based upon the market price of Holdings Class A common stock as of the date of grant, and these grants are amortized over their applicable vesting period using the straight-line method. In accordance with SFAS No. 123(R) Share-Based Payment , the Company has estimated that its forfeiture rate is 3% based on historical experience. The Company s net loss for the three months ended September 30, 2007 and 2006 included approximately \$0.4 million and \$0.6 million, respectively, of stock-based compensation expense, and the Company s net loss for the nine months ended September 30, 2007 and 2006 included approximately \$1.5 million and \$3.6 million, respectively, of stock-based compensation expense. The following table summarizes the allocation of this compensation expense.

		onths ended mber 30,		oths ended aber 30,
	2007	2006	2007	2006
		(Dollars in	thousands)	
Cost of service	\$ 24	\$ 51	\$ 112	\$ 290
Selling, general and administrative expense	398	555	1,409	3,337
Total stock-based compensation expense	\$ 422	\$ 606	\$ 1,521	\$ 3,627

The following activity occurred under Holdings stock plans for the nine months ended September 30, 2007:

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

		ghted Average ant-Date Fair
	Shares	Value
Unvested balance at December 31, 2006	230,213	\$ 23.12
Granted	77,938	17.15
Vested	(82,289)	30.33
Forfeited	(4,009)	19.61
Unvested balance at September 30, 2007	221,853	\$ 18.41
	9	

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of September 30, 2007, there was approximately \$2.6 million of total unrecognized compensation costs related to Holdings—stock plans. These costs are expected to be recognized over a weighted average period of 2.3 years. In addition, an aggregate of 96,438 shares were authorized for future grants under Holdings—stock plans as of September 30, 2007.

During the nine months ended September 30, 2007 and 2006, the following activity occurred under Holdings stock plans:

		nded September 30.
	2007	2006
Stock awards granted (shares)	77,938	119,857
Weighted average grant-date fair value (per share)	\$ 17.15	\$ 14.87
Total fair value of shares vested (in thousands)	\$ 2,496	\$ 3,909

#### 6. Restricted Cash and Restricted Short-term Investments

Restricted cash and restricted short-term investments represent deposits that are pledged as collateral for the Company s surety bonds on its cell site leases. As of September 30, 2007, the Company had total restricted cash and short-term investments of \$1.7 million.

# 7. Property and Equipment

The following table summarizes the Company s property and equipment as of September 30, 2007 and December 31, 2006, respectively.

	September 30, 2007	December 31, 2006
	(Dollars i	n thousands)
Property and equipment:	`	,
Land	\$ 313	\$ 313
Network infrastructure and equipment	808,872	792,356
Furniture, fixtures and computer equipment	117,960	111,852
Capital lease assets	1,423	1,424
Construction in progress	14,178	16,839
	942,746	922,784
Less accumulated depreciation	(503,529)	(441,904)
Property and equipment, net	\$ 439,217	\$ 480,880

#### 8. Detail of Certain Liabilities

The following table summarizes certain current liabilities as of September 30, 2007 and December 31, 2006, respectively:

	September	December
	30,	31,
	2007	2006
	(Dollars in	thousands)
Accrued liabilities:		
Bank overdraft liability	\$ 5,219	\$14,741

Edgar Filing: SUNCOM WIRELE	SS HOLDINGS.	INC Form 10-Q
-----------------------------	--------------	---------------

Accrued payroll and related expenses Accrued expenses Accrued interest	14,120 30,839 21,025	20,255 30,930 23,208
Total accrued liabilities	\$71,203	\$89,134
Other current liabilities: Deferred revenue Deferred gain on sale of property and equipment Security deposits	\$17,839 2,745 5,669	\$17,638 2,205 5,094
Total other current liabilities	\$26,253	\$24,937
10		

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 9. Long-Term Debt

The following table summarizes the Company s indebtedness as of September 30, 2007 and December 31, 2006, respectively:

	September 30, 2007	December 31, 2006
	(Dollars i	n thousands)
Current portion of long-term debt:		
Current portion of capital lease obligations	\$ 308	\$ 310
Current portion of senior secured term loan	2,500	2,500
Total current portion of long-term debt	2,808	2,810
Long-term debt:		
Capital lease obligations	\$ 429	\$ 531
Senior secured term loan	240,625	242,500
$8^{1}/_{2}\%$ senior notes	715,306	714,341
$9\frac{3}{8}\%$ senior subordinated notes	5,402	340,735
$8\frac{3}{4}\%$ senior subordinated notes	6,813	391,630
Total long-term debt	968,575	1,689,737
Total debt	\$971,383	\$1,692,547

#### 10. Athens Sale

In August 2006, the Company entered into a definitive agreement to sell to Cingular Wireless substantially all of the assets of its wireless communications network and FCC licenses relating to its Athens, Georgia market. The closing of the sale was substantially completed on January 31, 2007. The carrying values of the network and related assets and FCC licenses sold as part of this agreement were \$2.4 million and \$8.9 million, respectively, and total proceeds for the fair value of the assets sold were approximately \$11.7 million. After deducting \$0.3 million of transaction costs, the gain on the Athens sale was approximately \$0.1 million. This gain is included within depreciation and asset disposal expense on the consolidated statement of operations for the nine months ended September 30, 2007.

Pending the successful assignment of one cell site related to the Athens sale, Cingular Wireless will pay the Company an additional \$0.1 million, and the related assets, which have a carrying value of approximately \$0.1 million, will be transferred to Cingular Wireless. This final part of the transaction is expected to be completed during the fourth quarter of 2007. In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets , this pending asset has been classified in assets held for sale on the consolidated balance sheet as of September 30, 2007.

#### 11. Tower Sale

On November 13, 2006, the Company agreed to sell 69 wireless communications towers located in its continental United States business segment to SBA Towers II LLC (SBA) for approximately \$17.0 million, reflecting a price of approximately \$0.3 million per tower. The closing of 63 of the 69 towers occurred during the first six months of 2007, and the remaining six sites will not be sold to SBA.

In connection with the sale of the towers, the Company has entered into site lease agreements with SBA, under which it will pay SBA monthly rent for the continued use of space that the Company occupied on the towers prior to their sale. The leases have an initial term of 10 years, and the monthly rental amount is subject to certain escalation clauses over the life of the lease. The Company is required to prepay the first four years—rent under each site agreement at each closing, which aggregated to approximately \$5.2 million during the first nine months of 2007.

The Company accounted for this sale-leaseback transaction in accordance with SFAS No. 98 Accounting for Leases and SFAS No. 28 Accounting for Sales with Leasebacks . The proceeds for the sale of the 63 towers were approximately \$15.5 million and the carrying value of the towers was approximately \$1.7 million. After deducting \$0.4 million of selling costs, the gain on the sale of the towers was approximately \$13.4 million, all of which was deferred and will be recognized over the remaining operating lease terms of the towers that have been leased back to the Company.

11

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# 12. Recently Adopted Accounting Pronouncements

The Company adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48), on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a \$2.9 million alternative minimum income tax liability and interest expense for unrecognized tax benefits, of which \$2.5 million was recorded as a deferred tax asset and the remaining \$0.4 million was accounted for as an adjustment to the beginning balance of retained earnings on the consolidated balance sheet. As of the date of adoption and after the impact of recognizing the increase in liabilities noted above, the Company s unrecognized tax benefits totaled \$20.2 million, the disallowance of which would not affect the annual effective income tax rate. The Company does not expect the unrecognized tax benefit to change significantly during the next twelve months.

The Company is subject to U.S. federal income tax as well as income tax of multiple state and foreign jurisdictions. The Company is subject to U.S. federal income tax and certain state and local income tax examination for all years since 1997. The Company is subject to foreign income tax examination for all years since 2004.

The Company s continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. During the nine months ended September 30, 2007, the Company recognized approximately \$1.7 million in potential interest associated with uncertain tax positions, which increased the Company s unrecognized tax benefit to \$21.9 million as of September 30, 2007. Accrued interest and penalties were \$3.1 million and \$4.8 million as of January 1, 2007 and September 30, 2007, respectively. To the extent interest is not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision.

In June 2006, the FASB ratified the Emerging Issues Task Force issue 06-3, How Taxes Collected From Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (Gross Versus Net Presentation) (EITF 06-3). EITF 06-3 addresses income statement presentation and disclosure requirements for taxes assessed by a governmental authority that are directly imposed on and concurrent with a revenue-producing transaction between a seller and a customer, including sales and use taxes. EITF 06-3 permits such taxes to be presented on either a gross basis (included in revenues and costs) or on a net basis (excluded from revenues). The Company has historically presented, and will continue to present, such taxes on a net basis.

#### 13. Segment Information

The Company has two reportable segments, which it operates and manages as strategic business units. Reportable segments are defined as components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company s reporting segments are based upon geographic area of operation; one segment consists of the Company s operations in the continental United States and the other consists of the Company s operations in Puerto Rico and the U.S. Virgin Islands. The Corporate and other column below includes centralized services that largely support both segments. The Company s reporting segments follow the same accounting policies used for the Company s consolidated financial statements.

Financial information by reportable business segment is as follows:

As of and for the three months				As of and for the three months				
e	nded Septer	mber 30, 200	)7	ended September 30, 2006				
	Puerto				Puerto			
Continental	Rico and	Corporate		Continental	Rico and	Corporate		
	U.S.	_			U.S.	_		
	Virgin				Virgin			
U.S.	Islands	and other	Consolidated	U.S.	Islands	and other	Consolidated	

(Dollars in thousands)

Revenue:

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Service Roaming Equipment	\$	139,445 17,186 14,591	\$	60,057 2,943 5,698	\$		\$	199,502 20,129 20,289	\$	122,635 20,423 18,012	\$	48,471 3,080 6,433	\$		\$	171,106 23,503 24,445
Total revenue Depreciation, asset disposal and		171,222		68,698				239,920		161,070		57,984				219,054
amortization Income (loss) from		18,231		6,285		2,929		27,445		20,077		7,505		3,140		30,722
operations	\$	18,100	\$	11,805	(	\$11,111)	\$	18,794	\$	4,507	\$	4,947	(	\$10,615)		(\$1,161)
Total assets Capital	\$1	,014,426	\$3	371,605	\$	226,252	\$1	1,612,283	\$1	,100,259	\$3	344,780	\$ 2	264,457	\$1	,709,496
expenditures		3,701		3,770		1,632		9,103 12		2,084		3,571		1,601		7,256

# SUNCOM WIRELESS HOLDINGS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	As of and for the nine months ended September 30, 2007 Puerto				As of and for the nine months ended September 30, 2006 Puerto			
	Continental	U.S.	Corporate		Continental	Rico and	Corporate	
	U.S.	Virgin Islands	and other	Consolidated	U.S.	U.S. Virgin Islands		Consolidated
				(Dollars i	n thousands)			
Revenue:								
Service Roaming	\$ 410,600 57,572	\$171,011 9,658	\$	\$ 581,611 67,230	\$ 350,470 55,970	\$ 140,533 8,518	\$	\$ 491,003 64,488
Equipment	47,820	18,633		66,453	54,924	17,219		72,143
Total								
revenue Depreciation, asset disposal and		199,302		715,294	461,364	166,270		627,634
amortization Income (loss) from	56,202	19,771	11,630	87,603	186,615	42,071	12,259	240,945
operations	\$ 53,815	\$ 32,703	(\$36,027)	\$ 50,491	(\$132,573)	(\$12,070)	(\$37,885)	(\$182,528)
Total assets Capital	\$1,014,426	\$371,605	\$ 226,252	\$1,612,283	\$1,100,259	\$ 344,780	\$ 264,457	\$1,709,496
expenditures A reconcil	8,840 liation from se	11,978 egment inco	4,632 me (loss) fro	25,450 om operations	31,903 to consolidated	13,621 d loss before	3,905 taxes is set for	49,429 orth below:
				For the three		For	the nine mon	
				ended Septe 2007		200	September 17	30, 2006
				2007		s in thousand		2000
_	t income (loss	s) from	th.	10.704	( <b>01.161</b> )	Φ 50	401	(#102.520 <u>)</u>
operations Unallocated a	amounts:		\$	18,794	(\$1,161)	\$ 50	,491	(\$182,528)
Interest exper		1	(	(21,548)	(38,393)		,517)	(114,302)
Loss on debt Interest and o	for equity exc other income	nange		(284) 2,526	3,210	•	,152) ,352	10,617
Consolidated	loss before ta	xes		(\$512) 13	(\$36,344)	(\$214	,826)	(\$286,213)

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### General

In this section, the terms *SunCom*, *we*, *us*, *our* and similar terms refer collectively to SunCom Wireless Holdings, Inc., our wholly-owned subsidiary, SunCom Wireless, Inc., and their consolidated subsidiaries. *Holdings* refers to SunCom Wireless Holdings, Inc. and *SunCom Wireless* refers to SunCom Wireless, Inc. The following discussion and analysis is based upon our financial statements as of the dates and for the periods presented in this section. You should read this discussion and analysis in conjunction with our financial statements and the related notes contained elsewhere in this report.

## **Forward-Looking Statements**

When used in this Form 10-Q and in future filings by us with the Securities and Exchange Commission, in our press releases and in oral statements made with the approval of an authorized executive officer of SunCom, statements concerning possible or assumed future results of operations of SunCom and those preceded by, followed by or that include the words may. expects, anticipates, will. should. plans, believes. the negative of such terms and other comparable terminology (including confirmations by an authorized executive officer of SunCom or any such expressions made by a third party with respect to SunCom) are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. For a discussion of certain risks and uncertainties that could affect our results of operations, liquidity and capital resources, see the Risk Factors section of our Form 10-K for the year ended December 31, 2006, Part II, Item 1A of our Form 10-Q for the quarter ended June 30, 2007 and of this report, as well as our other Securities and Exchange Commission filings. We have no obligation to release publicly the result of any revisions, which may be made to any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

#### Overview

We are a provider of digital wireless communications services in the southeastern United States, Puerto Rico and the U.S. Virgin Islands. As of September 30, 2007, our wireless communications network covered a population of approximately 14.6 million potential customers in a contiguous geographic area encompassing portions of North Carolina, South Carolina, Tennessee and Georgia. In addition, we operate a wireless communications network covering a population of approximately 4.1 million potential customers in Puerto Rico and the U.S. Virgin Islands.

Our strategy is to provide extensive coverage to customers within our region, to offer our customers high-quality, innovative voice and data services with coast-to-coast coverage via compelling rate plans and to benefit from roaming revenues generated by other carriers wireless customers who roam into our covered area.

We believe our markets are strategically attractive because of their strong demographic characteristics for wireless communications services. According to the 2005 Paul Kagan Associates Report, our service area includes 11 of the top 100 markets in the country with population densities that are higher than the national average. We currently provide wireless voice and data services utilizing global system for mobile communications and general packet radio service, or *GSM/GPRS*, technology, which is capable of providing enhanced voice and data services.

#### **Debt-for-Equity Exchange**

In order to improve our capital structure, we entered into an exchange agreement on January 31, 2007 with certain holders of the 93/8% senior subordinated notes due 2011 and 83/4% senior subordinated notes due 2011 issued by SunCom Wireless. On May 15, 2007, Holdings implemented a 1-for-10 reverse stock split to ensure that there existed sufficient authorized shares of Class A common stock to complete the debt-for-equity exchange contemplated by the exchange agreement. Also, on May 15, 2007, pursuant to the exchange agreement, holders of SunCom Wireless subordinated notes exchanged notes representing 98.3% of the outstanding SunCom Wireless subordinated notes for approximately 52.0 million shares of Holdings Class A common stock (after giving effect to the 1-for-10 reverse stock split immediately prior to the exchange). See Note 2 to our consolidated financial statements for more information.

Table of Contents 25

poter

#### **Merger Agreement with T-Mobile**

In connection with the exchange transaction, we agreed to explore strategic alternatives, including a possible sale of SunCom. On September 16, 2007, we entered into an Agreement and Plan of Merger with T-Mobile USA, Inc., a Delaware corporation and wholly-owned subsidiary of Deutsche Telekom AG, and Tango Merger Sub, Inc., a newly-formed Delaware corporation and a wholly-owned subsidiary of T-Mobile.

Under the terms of the merger agreement, the newly-formed merger subsidiary of T-Mobile will be merged with and into Holdings, with Holdings surviving the merger as a wholly-owned subsidiary of T-Mobile. At the effective time of the merger, shares of Class A common stock owned by T-Mobile or its merger subsidiary and shares of Class A common stock held by Holdings (as treasury stock or otherwise) will be canceled. All other outstanding shares of Class A common stock, other than shares owned by any stockholder who is entitled to and who properly exercises appraisal rights under Delaware law, will be canceled and each converted into the right to receive \$27.00 in cash, without interest, less any applicable withholding taxes. Restricted shares, granted subject to vesting or other lapse restrictions, will vest and become free of such restrictions immediately prior to the effective time of the merger and will be canceled and converted into the right to receive \$27.00 in cash, without interest, less any applicable withholding taxes, subject to certain limitations with respect to restricted shares granted after September 16, 2007. See Note 3 to our consolidated financial statements for more information about the terms of the merger agreement.

Our board of directors has unanimously approved the merger agreement. Consummation of the merger is not subject to a financing condition, but it is subject to certain customary conditions, including adoption of the merger agreement by our stockholders, authorization by the Federal Communications Commission, the expiration or termination of any applicable review period by the Committee on Foreign Investment in the United States under the Exon-Florio Act if the parties file a voluntary notification, and the expiration or termination of the required waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976. The merger is expected to close in the second quarter of 2008. The terms of certain of our agreements, including contracts, employee benefit arrangements and debt instruments, have provisions that could result in changes to those agreements upon consummation of the merger.

On October 31, 2007, our board of directors resolved to call a special meeting of stockholders at which, among other things, stockholders will be asked to adopt the merger agreement. The record date for the special meeting is November 1, 2007, and the meeting will be held at 9:00 a.m. Eastern Time on December 10, 2007 at our headquarters in Berwyn, Pennsylvania. The merger agreement and other matters relevant to the proposed merger will be described in greater detail in definitive proxy materials that we expect to mail to stockholders of record as of the record date during the first two weeks of November.

Under Delaware law, the adoption of the merger agreement requires the affirmative vote of the holders of a majority of the outstanding shares of Class A common stock. In connection with the merger agreement, on September 16, 2007, certain funds managed by, and other entities affiliated with, Highland Capital Management, L.P. and Pardus Capital Management, L.P., which collectively hold approximately 50.7% of the outstanding shares of Class A common stock of Holdings, entered into a voting agreement with T-Mobile and its merger subsidiary pursuant to which such stockholders have independently agreed to vote their shares of Class A common stock in favor of the merger and against any alternative proposal (as such term is defined in the merger agreement), or any other proposal submitted to our stockholders that would reasonably be expected to materially and adversely delay, impede or be in opposition to or in competition with the merger agreement and the other related transactions, and to not sell, assign, transfer, pledge, encumber or otherwise dispose of their shares of Class A common stock, except to their respective affiliates or other signatories of the voting agreement, if certain conditions and requirements are satisfied, and in connection with certain bona financing or derivative transactions. If either Holdings or T-Mobile terminates the merger agreement before the merger is completed under certain specified circumstances, the voting agreement will remain in effect for seven months and fifteen days following the termination of the merger agreement; in certain other circumstances, the voting agreement will terminate upon the termination of the merger agreement. Accordingly, unless the merger agreement is terminated before the special meeting, stockholder approval of the merger is assured.

The descriptions of the merger agreement and the voting agreement in this report do not purport to be complete and are qualified in their entirety by reference to the full text of the merger agreement and the voting agreement, which are

referenced and incorporated as exhibits 2.4 and 99.1, respectively.

# **Results of Operations**

We have two reportable segments, which we operate and manage as strategic business units. Our reporting segments are based upon geographic area of operation; one segment consists of our operations in the continental United States, and the other consists of our operations in Puerto Rico and the U.S. Virgin Islands. Each reporting segment markets wireless rate plans to

15

consumers that are specific to its respective geographic area. For purposes of this discussion, corporate expenses are included in the continental United States segment results.

# Three Months Ended September 30, 2007 Compared to the Three Months Ended September 30, 2006 Consolidated operations

The table below summarizes the consolidated key metrics of our operations as of and for the three months ended September 30, 2007 and 2006. These results are further described in our segment discussions.

	As of and for the three months ended September 30,							
		2007	2006		Change		Change %	
Gross additions		101,371		105,564		(4,193)	(4.0%)	
Net additions		2,161		15,387	(	13,226)	(86.0%)	
Subscribers (end of period)	1,	139,127	1,	046,830	9	92,297	8.8%	
Monthly subscriber churn		2.9%		2.9%				
Average revenue per user	\$	57.38	\$	54.56	\$	2.82	5.2%	
Cost per gross addition	\$	447	\$	400		(\$47)	(11.8%)	

Gross additions are new subscriber activations, and net additions are gross additions less subscriber deactivations. Monthly subscriber churn is calculated by dividing subscriber deactivations by our average subscriber base for the period. These statistical measures may not be compiled in the same manner as similarly titled measures of other companies. In addition, average revenue per user, or *ARPU*, and cost per gross addition, or *CPGA*, are performance measures not calculated in accordance with accounting principles generally accepted in the United States, or *GAAP*. For more information about ARPU and CPGA, see Reconciliation of Non-GAAP Financial Measures below.

#### Continental U.S. and corporate segment operations

The table below summarizes key metrics of our continental U.S. and corporate segment operations as of and for the three months ended September 30, 2007 and 2006.

As of and for the three months ended September 30,
--

				Change
	2007	2006	Change	<b>%</b>
Gross additions	64,115	64,958	(843)	(1.3%)
Net additions	(7,699)	91	(7,790)	n/a
Subscribers (end of period)	791,695	750,423	41,272	5.5%
Monthly subscriber churn	3.0%	2.9%	(0.1%)	(3.4%)
Average revenue per user	\$ 58.64	\$ 54.44	\$ 4.20	7.7%
Cost per gross addition	\$ 455	\$ 439	(\$16)	(3.6%)

**Subscribers.** The decrease in total net subscriber additions of 7,790 was driven by a 13,653 decline in our postpaid net subscriber additions that was partially offset by a 5,863 increase in our prepaid net subscriber additions.

Subscriber gross additions: Gross subscriber additions in our postpaid base declined 17,089 primarily as a result of an appreciable increase in both access and equipment pricing on our month-to-month rate plan offerings, which are sold primarily to credit-challenged subscribers. Prepaid gross additions increased 16,246, as we did not offer a prepaid product until September of 2006.

Subscriber deactivations: Involuntary deactivations due to non-payment in our postpaid base increased by 3,387 due to a higher subscriber base and higher churn on the month-to-month plans. Voluntary subscriber deactivations in our postpaid base declined 6,823 due to the completion of our subscriber migration from TDMA technology to GSM/GPRS technology in the third quarter of 2006, which resulted in higher than usual voluntary churn. In addition, prepaid deactivations increased 10,383, as we did not offer a prepaid product until September of 2006.

As of September 30, 2007, our postpaid subscriber base of 769,494 included 23,235 subscribers on the month-to-month offerings, and our prepaid subscriber base included 22,201 subscribers. The 41,272 increase in total subscribers was attributable to net subscriber additions from October 1, 2006 through September 30, 2007. We continue to target high-value subscribers while maintaining subscriber growth.

Monthly Subscriber Churn. Our monthly postpaid subscriber churn was 2.6% and 2.9% for the three months ended September 30, 2007 and September 30, 2006, respectively. This decrease resulted from the completion of our subscriber migration from TDMA technology to GSM/GPRS technology in the third quarter of 2006, which resulted in higher than usual voluntary churn. Partially offsetting this decrease was higher churn on the above-mentioned month-to-month rate plans. Subscriber churn on these plans was 9.7% for the three months ended September 30, 2007 and 6.7% for the three months ended September 30, 2006. Prepaid subscriber churn was 18.2% for the three months ended September 30, 2007, and there was no comparable data for the three months ended September 30, 2006 because we did not offer a prepaid product until September of 2006. As a result, our combined subscriber churn increased from 2.9% for the three months ended September 30, 2007. We believe that churn in the continental U.S. segment may increase slightly in the near term due to an increased prepaid customer base, which generally has a higher rate of churn.

**Average Revenue Per User.** Average revenue per user, or *ARPU*, reflects the average amount billed to subscribers based on rate plan and calling feature offerings. ARPU is calculated by dividing service revenue, excluding service revenue credits made to existing subscribers and revenue not generated by wireless subscribers, by our average subscriber base for the respective period. The ARPU increase of \$4.20 was primarily the result of an increase in average revenue from usage of features offered for additional fees and an increase in average access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as short message service, or *SMS*, and downloadable ring tones. The increase in average access revenue was primarily the result of higher access points on add-a-line activations and fewer customers on our rate plans that include taxes and fees in the monthly access charge. In addition, we recorded \$2.1 million of access revenue related to a non-recurring refund received from the Universal Service Administrative Company during the three months ended September 30, 2007. Lastly, miscellaneous revenue also increased due to higher fees charged to delinquent paying subscribers. The above discussion is on a combined subscriber basis: postpaid ARPU and prepaid ARPU were \$59.12 and \$39.44, respectively, for the three months ended September 30, 2007. As a result of the anticipated mix of new rate plan offerings and seasonality, we expect ARPU to decline in the near term. For more details regarding our calculation of ARPU, refer to Reconciliation of Non-GAAP Financial Measures below.

Cost Per Gross Addition. Cost per gross addition, or *CPGA*, is calculated by dividing the sum of equipment margin for handsets sold to new subscribers (equipment revenue less cost of equipment, which costs have historically exceeded the related revenues) and selling expenses (exclusive of the non-cash compensation portion of the selling expenses) related to adding new subscribers by total gross subscriber additions during the relevant period. The CPGA increase of \$16, or 3.6%, was primarily the result of higher advertising and promotional spending, higher equipment margin per gross addition and lower gross additions to leverage the fixed selling costs and advertising expense for the period. These increases were partially offset by lower commissions per gross addition due to distribution channel mix and an increase in prepaid activations, which pay a lower commission than post-paid activations. For more details regarding our calculation of CPGA, refer to Reconciliation of Non-GAAP Financial Measures below.

#### **Continental U.S. and Corporate Results from Operations**

	For the three months ended September 30,							
(Dollars in thousands)	2007	2006	Change \$	Change %				
Revenue:								
Service	\$139,445	\$122,635	\$16,810	13.7%				
Roaming	17,186	20,423	(3,237)	(15.8%)				
Equipment	14,591	18,012	(3,421)	(19.0%)				
Total revenue Operating expenses:	171,222	161,070	10,152	6.3%				
Cost of service	53,456	55,337	1,881	3.4%				
Cost of equipment	22,168	25,785	3,617	14.0%				

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Selling, general and administrative	67,449	62,459	(4,990)	(8.0%)
Termination benefits and other related charges		380	380	100.0%
Depreciation, asset disposal and amortization	21,160	23,217	2,057	8.9%
Total operating expenses	164,233	167,178	2,945	1.8%
Income (loss) from operations	\$ 6,989	(\$6,108)	\$13,097	214.4%

**Revenue.** Service revenue increased by \$16.8 million, or 13.7%, for the three months ended September 30, 2007 compared to the three months ended September 30, 2006, primarily as a result of a \$6.2 million increase in access revenue resulting from a larger subscriber base and a non-recurring refund of \$2.1 million received from the Universal Service Administrative Company, increased revenue of \$6.5 million generated from enhanced features offered for a fee, such as SMS messaging and downloadable ring tones, and a \$1.8 million increase in miscellaneous revenue attributable to higher late fees charged to delinquent paying

17

subscribers. In the near term, we expect a decline in ARPU, and hence, we expect service revenue to decline slightly. The \$3.2 million, or 15.8%, decrease in roaming revenue was primarily due to decreased roaming minutes of use resulting from our largest roaming partner s decision to redirect a portion of the roaming traffic generated by its customers. We expect future quarterly roaming revenue will be comparable to the third quarter of 2007. If our roaming partners were to direct additional traffic away from our network, this could result in a reduction of our roaming revenue. There can be no assurance that our largest roaming partner or our other roaming partners will direct roaming traffic from their customers to our network. Equipment revenue includes the revenue earned on the sale of handsets and handset accessories to new and existing subscribers. The equipment revenue decrease of \$3.4 million, or 19.0%, was primarily due to decreased revenue on new activations and handset upgrades for existing customers.

Cost of Service. Cost of service for the three months ended September 30, 2007 decreased by \$1.9 million, or 3.4%, compared to the same period of 2006. This decrease was largely the result of a \$1.4 million decrease in interconnect costs as a result of decommissioning our TDMA network during 2006, which resulted in network efficiencies and a corresponding reduction in costs, a \$0.6 million decrease in repairs and maintenance and E911 costs, as well as a \$0.3 million decrease in cell site costs due primarily to the sale of our Athens market. These decreases were partially offset by a \$0.6 million increase in incollect roaming costs (costs associated with our subscribers roaming on other carriers—networks) attributable to the growth of our subscriber base. As a result of the variable components of cost of service, such as interconnect and toll, our cost of service may increase in conjunction with the growth of our subscriber base. Cost of service as a percentage of service revenue was 38.3% and 45.1% for the quarters ended September 30, 2007 and 2006, respectively. This decrease of 6.8% was primarily attributable to increased service revenue and the expense declines discussed above. Cost of service as a percentage of service revenue may decline in the future, as we expect to continue to leverage the fixed components of cost of service, such as cell site rent, against increased revenue.

Cost of Equipment. Cost of equipment decreased \$3.6 million, or 14.0%, in the three months ended September 30, 2007 compared to the same period of 2006. The decrease was due to lower expense on new activations and handset upgrades for existing customers. Prepaid gross additions, which are a larger percentage of our total gross additions when compared to the same period of 2006, are offered less expensive handsets at the time of activation. In addition, we incurred additional equipment costs in the third quarter of 2006 to complete the migration of our subscribers from TDMA technology to GSM/GPRS technology.

Selling, General and Administrative Expense. Selling, general and administrative expense increased \$5.0 million, or 8.0%, for the three months ended September 30, 2007 compared to the same period of 2006. The increase was due to a \$5.0 million increase in general and administrative expense (excluding non-cash compensation), which resulted primarily from higher bad debt expense of \$1.9 million. The higher bad debt expense was due to a larger subscriber base and rate plan offerings to more credit-challenged customers. Also contributing to the higher general and administrative expense was an increase in handset upgrades provided to existing subscribers in exchange for a contract extension, which resulted in \$0.9 million of incremental commission expense, and \$1.3 million of additional legal and other expense related to the pending merger transaction with T-Mobile. We expect to incur an additional \$1.0 million of merger related expenses in the fourth quarter of 2007. Advertising spending increased by \$2.4 million for the quarter ended September 30, 2007, compared to the same period of 2006. These increases were partially offset by decreased commission expense of \$1.9 million due to lower gross additions and distribution channel and rate plan mix and a \$0.2 million decrease in non-cash compensation expense due to the lower market price of stock grants. Our selling, general and administrative expense may increase as a function of the growth of our subscriber base. General and administrative expense as a percentage of service revenue was 30.0% and 30.1% for the quarters ended September 30, 2007 and 2006, respectively. This percentage may decline in the future, as we expect to leverage our fixed general and administrative costs, such as headcount and facilities costs, against increased revenue.

**Termination Benefit Expense.** We did not incur any termination benefit expense for the third quarter of 2007. We incurred termination benefit expense of \$0.4 million for the same period of 2006 related to the reorganization of our continental U.S. operations.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$2.1 million, or 8.9%, for the three months ended September 30, 2007 compared to the same period of

2006. This decrease was primarily due to decreased amortization of our subscriber list intangibles, which are amortized based on the expected turnover rate of the associated subscriber base. As the subscriber base decreases due to turnover, the related amortization decreases proportionately.

# Puerto Rico and U.S. Virgin Islands segment operations

The table below summarizes the key metrics of our Puerto Rico and U.S. Virgin Islands segment operations as of and for the three months ended September 30, 2007 and 2006.

18

	As of and for the three months ended September 30,			
	2007	2006	Change	Change %
Gross additions	37,256	40,606	(3,350)	(8.3%)
Net additions	9,860	15,296	(5,436)	(35.5%)
Subscribers (end of period)	347,432	296,407	51,025	17.2%
Monthly subscriber churn	2.7%	2.9%	0.2%	6.9%
Average revenue per user	\$ 54.44	\$ 54.86	(\$0.42)	(0.8%)
Cost per gross addition	\$ 433	\$ 338	(\$95)	(28.1%)

**Subscribers.** The decrease in net subscribers additions of 5,436 was due to a 3,350 decrease in gross subscriber additions and higher subscriber deactivations (at a lower churn rate). The increase in subscriber deactivations was primarily the result of higher involuntary deactivations due to non-payment. The increase in total subscribers was attributable to net subscriber additions resulting from October 1, 2006 through September 30, 2007.

Monthly Subscriber Churn. The decrease in monthly subscriber churn stemmed from increased leverage due to a higher average subscriber base, partially offset by increased involuntary subscriber deactivations due to non-payment during the three months ended September 30, 2007, as compared to the same period of 2006. As a result of contractual obligations with customers, we expect that the subscriber churn of our Puerto Rico and U.S. Virgin Islands segment may remain relatively flat in the near term.

**Average Revenue Per User.** The ARPU decrease was primarily the result of a decline in average access revenue due to adding new subscribers on lower-priced rate plans and decreases in charges to subscribers for reactivating their service. These decreases were partially offset by an increase in the usage of features for additional fees. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as SMS messaging and downloadable ring tones. As a result of the anticipated mix of new rate plan offerings, we expect ARPU to remain relatively flat in the foreseeable future.

Cost Per Gross Addition. The CPGA increase of \$95, or 28.1%, was primarily due to higher spending on advertising and promotional costs, higher equipment margin and fewer gross additions to leverage our fixed selling costs and advertising expense. These increases were partially offset by lower commission expense due to the mix of rate plans activated during the period, which had a lower commission per gross addition as compared to the same period of 2006.

### Puerto Rico and U.S. Virgin Islands Results from Operations

(Dollars in thousands)	For the three months ended September 30,			
	2007	2006	Change \$	Change %
Revenue:				
Service	\$60,057	\$48,471	\$11,586	23.9%
Roaming	2,943	3,080	(137)	(4.4%)
Equipment	5,698	6,433	(735)	(11.4%)
Total revenue	68,698	57,984	10,714	18.5%
Operating expenses:				
Cost of service	13,124	11,354	(1,770)	(15.6%)
Cost of equipment	12,995	12,218	(777)	(6.4%)
Selling, general and administrative	24,489	21,960	(2,529)	(11.5%)
Depreciation, asset disposal and amortization	6,285	7,505	1,220	16.3%
Total operating expenses	56,893	53,037	(3,856)	(7.3%)
Income from operations	\$11,805	\$ 4,947	\$ 6,858	138.6%

**Revenue.** Service revenue increased \$11.6 million, or 23.9%, for the three months ended September 30, 2007 compared to the same period of 2006 primarily due to an increased number of subscribers, which resulted in increased access revenue of \$5.0 million. In addition, feature revenue increased by \$2.5 million as a result of higher usage of features offered for an additional fee, such as SMS messaging and downloadable ring tones. Universal Service Fund revenue, which is not included in ARPU, increased \$3.2 million due to higher funding from the program. We expect subscriber growth to continue and hence, we expect service revenue to increase in the foreseeable future. The decrease in roaming revenue was due to decreased minutes of use on our network as compared to the three months ended September 30, 2006 resulting from our largest roaming partner s decision to

19

redirect a portion of the roaming traffic generated by its customers. We expect future quarterly roaming revenue will be comparable to the third quarter of 2007. If our roaming partners were to direct additional traffic away from our network, this could result in a reduction of our roaming revenue. There can be no assurance that our largest roaming partner or our other roaming partners will direct roaming traffic from their customers to our network. Equipment sales revenue decreased due primarily to lower gross additions as compared to the same period of 2006.

Cost of Service. Cost of service increased by \$1.8 million, or 15.6%, for the three months ended September 30, 2007 compared to the same period of 2006. The increase was due to increased handset insurance costs of \$0.9 million resulting from a larger subscriber base. The remaining increase was largely usage based as the result of the growth of our subscriber base and the resulting increase in minutes of use. As a result of the variable components of cost of service, such as interconnect and toll, our cost of service may increase in conjunction with the growth of our subscriber base. Cost of service as a percentage of service revenue was 21.9% and 23.4% for the quarters ended September 30, 2007 and 2006, respectively. The decrease of 1.5% was primarily attributable to increased service revenue. Cost of service as a percentage of service revenue may decline in the future, as we expect to continue to leverage the fixed components of cost of service, such as cell site rent, against increased revenue.

**Cost of Equipment.** Cost of equipment increased \$0.8 million, or 6.4%, for the three months ended September 30, 2007 compared to the same period of last year. This increase was primarily due to higher equipment costs for new activations and increased transactions with existing subscribers, such as upgrades.

Selling, General and Administrative Expense. Selling, general and administrative expense increased \$2.5 million, or 11.5%, for the three months ended September 30, 2007 compared to the same period of 2006. The increase was primarily due to increased advertising and promotional costs of \$1.9 million and higher bad debt expense of \$1.1 million due to increased involuntary deactivations resulting from non-payment. These increases were partially offset by lower commission expense of \$0.7 million due to lower gross additions and the mix of rate plans activated as compared to the same period of 2006. As a result of the variable components of selling, general and administrative expense may increase as a function of the growth of our subscriber base. General and administrative expense as a percentage of service revenue was 23.0% and 24.2% for the quarter ended September 30, 2007 and 2006, respectively. The decline of 1.2% was due primarily to increased service revenue. This percentage may continue to decline in the future as we expect to leverage our fixed general and administrative costs, such as headcount and facilities costs, against increased revenue.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$1.2 million, or 16.3%, for the three months ended September 30, 2007 compared to the same period of 2006. This decrease was primarily due to decreased amortization of our subscriber list intangibles, which are amortized based on the expected turnover rate of the associated subscriber base. As the subscriber base decreases due to turnover, the related amortization decreases proportionately.

#### **Consolidated operations**

**Interest Expense.** Interest expense was \$21.5 million, net of capitalized interest of \$0.3 million, for the three months ended September 30, 2007. Interest expense was \$38.4 million, net of capitalized interest of \$0.4 million, for the three months ended September 30, 2006. The decrease of \$16.9 million, or 44.0%, primarily related to the retirement of \$731.6 million principal amount of the SunCom Wireless subordinated notes effective May 15, 2007 (see Note 2 of our consolidated financial statements).

We had a weighted average interest rate of 8.54% and 8.74% for the three months ended September 30, 2007 and 2006, respectively, on our average obligation for our senior and subordinated debt as well as our senior secured term loan

**Interest and Other Income.** Interest and other income was \$2.5 million for the three months ended September 30, 2007, a decrease of \$0.7 million, compared to \$3.2 million for the same period of 2006. This decrease was primarily due to lower average daily cash and short-term investment balances for the quarter ended September 30, 2007.

**Loss on Debt-for-Equity Exchange.** We recorded a \$0.3 million loss during the quarter ended September 30, 2007 as a result of incurring additional legal fees on our debt-for-equity exchange (see Note 2 of our consolidated financial statements). There was no loss for the same period ended September 30, 2006.

**Income Tax Expense.** Income tax expense was \$4.5 million for the three months ended September 30, 2007, an increase of \$0.4 million, or 9.8%, compared to \$4.1 million for the same period of 2006. We continue to recognize a deferred tax liability associated with our licensing costs. Pursuant to our adoption of SFAS No. 142, we can no longer reasonably estimate the period of reversal, if any, for the deferred tax liabilities related to our licensing costs. Therefore, we will continue to incur deferred tax expense as additional deferred tax liabilities associated with the amortization of the tax basis of our FCC licenses are incurred.

20

**Net Loss.** Net loss was \$5.1 million and \$40.5 million for the three months ended September 30, 2007 and 2006, respectively. The net loss decrease of \$35.4 million resulted primarily from improved operational results.

# Nine Months Ended September 30, 2007 Compared to the Nine Months Ended September 30, 2006 Consolidated operations

The table below summarizes the consolidated key metrics of our operations as of and for the nine months ended September 30, 2007 and 2006. These results are further described in our segment discussions.

	As of and for the nine months ended September 30,						er 30,
		2007		2006	C	hange	Change %
Gross additions	3	305,068	3	314,010		(8,942)	(2.8%)
Net additions		51,935		81,008	(2	29,073)	(35.9%)
Subscribers (end of period)	1,1	39,127	1,0	046,830	Ģ	92,297	8.8%
Monthly subscriber churn		2.5%		2.6%		0.1%	3.8%
Average revenue per user	\$	56.77	\$	53.03	\$	3.74	7.1%
Cost per gross addition	\$	435	\$	396		(\$39)	(9.8%)

#### Continental U.S. and corporate segment operations

The table below summarizes the key metrics of our continental U.S. and corporate segment operations as of and for the nine months ended September 30, 2007 and 2006.

As of and for the nine menths ended Sentember 30

	As of and for the fine months ended September 30,				
	2007	2006	Change	Change %	
Gross additions	193,337	203,111	(9,774)	(4.8%)	
Net additions	18,711	51,452	(32,741)	(63.6%)	
Subscribers (end of period)	791,695	750,423	41,272	5.5%	
Monthly subscriber churn	2.5%	2.3%	(0.2%)	(8.7%)	
Average revenue per user	\$ 57.77	\$ 52.86	\$ 4.91	9.3%	
Cost per gross addition	\$ 453	\$ 426	(\$27)	(6.3%)	

**Subscribers.** The decrease in total net subscriber additions of 32,741 was driven by a 50,688 decline in our postpaid net subscriber additions that was partially offset by a 17,947 increase in our prepaid net subscriber additions.

Subscriber gross additions: Gross subscriber additions in our postpaid base declined 47,499 as a result of an appreciable increase in both access and equipment pricing on our month-to-month rate plan offerings, which are sold primarily to credit-challenged subscribers. Prepaid gross additions increased 37,725, as we did not offer a prepaid product until September 2006.

Subscriber deactivations: Involuntary deactivations due to non-payment in our postpaid base increased by 18,300 due to a growing subscriber base and higher churn on the month-to-month plans. Voluntary subscriber deactivations in our postpaid base declined by 15,111 due to the completion of our subscriber migration from TDMA technology to GSM/GPRS technology in the third quarter of 2006, which resulted in higher than usual voluntary churn. Prepaid deactivations increased 19,778, as we did not offer a prepaid product until September 2006.

As of September 30, 2007, our postpaid subscriber base of 769,494 included 23,235 subscribers on the month-to-month offerings, and our prepaid subscriber base included 22,201 subscribers. The 41,272 increase in total subscribers was attributable to net subscriber additions from October 1, 2006 through September 30, 2007. We continue to target high-value subscribers while maintaining subscriber growth.

**Monthly Subscriber Churn.** Our monthly postpaid subscriber churn was 2.2% and 2.3% for the nine months ended September 30, 2007 and September 30, 2006, respectively. This decrease resulted from the completion of our subscriber migration from TDMA technology to GSM/GPRS technology in the third quarter of 2006, which resulted in higher than usual voluntary churn. Partially offsetting this decrease was higher churn on the above-mentioned month-to-month rate plans. Subscriber churn on these plans was 7.0% for the nine months ended September 30, 2007 and 5.1% for the nine months ended September 30, 2006. Prepaid subscriber churn was 16.8% for the nine months ended September 30, 2007, and there was no

comparable data for the nine months ended September 30, 2006 because we did not offer a prepaid product until September 2006. As a result, our combined subscriber churn increased from 2.3% for the nine months ended September 30, 2006 to 2.5% for the nine months ended September 30, 2007.

Average Revenue Per User. The ARPU increase of \$4.91 was primarily the result of an increase in average revenue from usage of features offered for additional fees and an increase in average access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, and the increase in average access revenue was primarily the result of higher access points on add-a-line activations and fewer customers on our rate plans which included taxes and fees in the monthly access charge. In addition, miscellaneous revenue also increased due to higher fees charged to delinquent paying subscribers. The above discussion is on a combined subscriber basis: postpaid ARPU and prepaid ARPU were \$58.16 and \$34.58, respectively, for the nine months ended September 30, 2007.

**Cost Per Gross Addition.** The CPGA increase of \$27, or 6.3%, was primarily the result of higher advertising and promotional spending, higher equipment margin and higher fixed selling costs per gross subscriber addition due to lower gross additions to leverage the fixed costs and advertising expense for the period.

## **Continental U.S. and Corporate Results from Operations**

	For the nine months ended September 30,							
(Dollars in thousands)	2007	2006	Change \$	Change %				
Revenue:								
Service	\$410,600	\$ 350,470	\$ 60,130	17.2%				
Roaming	57,572	55,970	1,602	2.9%				
Equipment	47,820	54,924	(7,104)	(12.9%)				
Total revenue	515,992	461,364	54,628	11.8%				
Operating expenses:								
Cost of service	160,122	168,146	8,024	4.8%				
Cost of equipment	71,008	76,588	5,580	7.3%				
Selling, general and administrative	199,242	186,278	(12,964)	(7.0%)				
Termination benefits and other related charges		1,936	1,936	100.0%				
Depreciation, asset disposal and amortization	67,832	198,874	131,042	65.9%				
Total operating expenses	498,204	631,822	133,618	21.1%				
Income (loss) from operations	\$ 17,788	(\$170,458)	\$188,246	110.4%				

**Revenue.** Service revenue increased by \$60.1 million, or 17.2%, for the nine months ended September 30, 2007 compared to the nine months ended September 30, 2006, primarily as a result of a \$25.4 million increase in access revenue due to a larger subscriber base and a higher average access point, increased revenue of \$21.7 million generated from enhanced features offered for a fee and a \$5.0 million increase in miscellaneous revenue attributable to higher late fees charged to delinquent paying subscribers. In addition, there was an incremental \$4.0 million of revenue generated by our prepaid subscriber base for the nine months ended September 30, 2007. The increase in roaming revenue of \$1.6 million was primarily due to increased roaming minutes of use. The equipment revenue decrease was primarily due to decreased revenue on new activations and handset upgrades for existing customers.

Cost of Service. Cost of service for the nine months ended September 30, 2007 decreased by \$8.0 million, or 4.8%, compared to the same period of 2006. This decrease was largely the result of a \$5.0 million decrease in interconnect costs as a result of decommissioning our TDMA network during 2006, which resulted in network efficiencies and a corresponding reduction of costs, a \$1.2 million decrease in cell site costs due to the sale of our Athens market and a \$1.1 million decrease in toll costs due to a lower rate per minute of use. Cost of service as a percentage of service revenue was 39.0% and 48.0% for the nine months ended September 30, 2007 and 2006,

respectively. This decrease of 9.0% was primarily attributable to increased service revenue and the declines in interconnect, toll and cell site cost.

**Cost of Equipment.** Cost of equipment decreased \$5.6 million in the nine months ended September 30, 2007 compared to the same period of 2006. The decrease was due to lower gross subscriber additions and the absence of equipment costs incurred during 2006 to migrate subscribers from TDMA to GSM/GPRS technology.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$13.0 million, or 7.0%, for the nine months ended September 30, 2007 compared to the same period of 2006. The increase was primarily due to a \$15.4 million increase in general and administrative expense (excluding non-cash compensation), which resulted from higher bad debt expense of \$7.9 million. The higher bad debt expense was due to a larger subscriber base and rate plan offerings to more credit-challenged customers. Also contributing to the higher general and administrative expense was an increase in the number of

22

handset upgrades provided to existing subscribers in exchange for a contract extension, which resulted in \$2.9 million of incremental commission expense, and \$2.0 million of additional legal and other expense related to the pending merger transaction with T-Mobile. In addition, advertising spending increased by \$2.9 million for the nine months ended September 30, 2007 compared to the same period of 2006. This increase was partially offset by a \$2.0 million decrease in non-cash compensation expense due to the lower market price of stock grants and a \$2.4 million decrease in commissions as the result of lower gross subscriber additions. General and administrative expense as a percentage of service revenue was 29.7% and 31.0% for the nine months ended September 30, 2007 and 2006, respectively. This decrease was primarily the result of greater service revenue for the nine months ended September 30, 2007.

**Termination Benefit Expense.** We did not incur any termination benefit expense for the nine months ended September 30, 2007. We incurred termination benefit expense of \$1.9 million for the same period of 2006 related to the reorganization of our continental U.S. operations.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$131.0 million, or 65.9%, for the nine months ended September 30, 2007 compared to the same period of 2006. This decrease was primarily due to there being no incremental depreciation expense on our TDMA equipment, which was fully depreciated as of June 30, 2006 and was decommissioned during the fourth quarter of 2006.

#### Puerto Rico and U.S. Virgin Islands segment operations

The table below summarizes the key metrics of our Puerto Rico and U.S. Virgin Islands segment operations as of and for the nine months ended September 30, 2007 and 2006.

	As of and for the nine months ended September 30,					
	2007	2006	Change	Change %		
Gross additions	111,731	110,899	832	0.8%		
Net additions	33,224	29,556	3,668	12.4%		
Subscribers (end of period)	347,432	296,407	51,025	17.2%		
Monthly subscriber churn	2.6%	3.2%	0.6%	18.8%		
Average revenue per user	\$ 54.39	\$ 53.46	\$ 0.93	1.7%		
Cost per gross addition	\$ 403	\$ 340	(\$63)	(18.5%)		

**Subscribers.** The increase in net subscriber additions of 3,668 was due to a 832 increase in gross subscriber additions and lower subscriber churn. The lower year-over-year subscriber churn was the result of decreased voluntary deactivations. The increase in total subscribers was attributable to net subscriber additions resulting from October 1, 2006 through September 30, 2007.

**Monthly Subscriber Churn.** The decrease in monthly subscriber churn stemmed from increased leverage due to a higher average subscriber base and decreased voluntary subscriber deactivations resulting from the reduced impact of migrating our remaining Puerto Rico TDMA subscribers to our GSM/GPRS technology during the first quarter of 2006.

**Average Revenue Per User.** The ARPU increase was primarily the result of an increase in the usage of features for additional fees, partially offset by a decrease in average billed access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as SMS and downloadable ring tones. The decline in average access revenue was the result of adding new subscribers on lower-priced rate plans.

**Cost Per Gross Addition.** The CPGA increase of \$63, or 18.5%, was primarily due to higher spending on advertising and promotional costs and higher equipment margin for the nine months ended September 30, 2007 as compared to the same period of last year.

## Puerto Rico and U.S. Virgin Islands Results from Operations

	For the	For the nine months ended September 30,			
				Change	
(Dollars in thousands)	2007	2006	Change \$	%	

Revenue:				
Service	\$171,011	\$140,533	\$ 30,478	21.7%
Roaming	9,658	8,518	1,140	13.4%
Equipment	18,633	17,219	1,414	8.2%
Total revenue Operating expenses:	199,302	166,270	33,032	19.9%
	23			

	For the nine months ended September 30,					
(Dollars in thousands)	2007	2006	Change \$	Change %		
Cost of service	35,652	33,210	(2,442)	(7.4%)		
Cost of equipment	37,814	32,906	(4,908)	(14.9%)		
Selling, general and administrative	73,362	70,153	(3,209)	(4.6%)		
Depreciation, asset disposal and amortization	19,771	42,071	22,300	53.0%		
Total operating expenses	166,599	178,340	11,741	6.6%		
Income (loss) from operations	\$ 32,703	(\$12,070)	\$44,773	370.9%		

**Revenue.** Service revenue increased \$30.5 million, or 21.7%, for the nine months ended September 30, 2007 compared to the same period of 2006 primarily due to an increased number of subscribers, which resulted in increased access revenue of \$15.2 million. In addition, feature revenue increased by \$8.0 million as a result of additional usage of features offered for an additional fee. Universal Service Fund revenue, which is not included in ARPU, increased \$1.9 million due to higher funding from the program. The increase in roaming revenue of \$1.1 million was due to increased minutes of use on our network. Equipment sales revenue increased due to increased transactions with existing subscribers.

Cost of Service. Cost of service increased by \$2.4 million, or 7.4%, for the nine months ended September 30, 2007 compared to the same period of 2006. The increase was the result of increased handset insurance costs of \$2.8 million resulting from a larger subscriber base and increased incollect costs of \$1.1 million due to higher minutes of use, partially offset by reduced interconnect expenses of \$2.5 million due to decommissioning our TDMA network during 2006, which resulted in network efficiencies and a corresponding reduction of costs. Cost of service as a percentage of service revenue was 20.8% and 23.6% for the nine months ended September 30, 2007 and 2006, respectively. The decrease of 2.8% was primarily attributable to increased service revenue.

**Cost of Equipment.** Cost of equipment increased \$4.9 million, or 14.9%, for the nine months ended September 30, 2007 compared to the same period of last year. This increase was primarily due to higher equipment costs for new activations due to increased gross subscriber additions and increased transactions with existing subscribers, such as upgrades.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$3.2 million, or 4.6%, for the nine months ended September 30, 2007 compared to the same period of 2006. The increase was primarily due to increased advertising and promotional costs of \$4.2 million, offset partially by lower commission expense of \$0.8 million resulting from the rate plan mix on new activations for the nine months ended September 30, 2007 as compared to the same period of 2006. In addition, bad debt expense decreased \$0.9 million due to improved collection efforts. General and administrative expense as a percentage of service revenue was 24.2% and 29.6% for the nine months ended September 30, 2007 and 2006, respectively. The decline of 5.4% was due primarily to increased service revenue.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$22.3 million, or 53.0%, for the nine months ended September 30, 2007 compared to the same period of 2006. This decrease was primarily due to there being no depreciation expense on our TDMA equipment, which was decommissioned during the first quarter of 2006, and fully depreciated as of March 31, 2006.

#### **Consolidated operations**

**Interest Expense.** Interest expense was \$89.5 million, net of capitalized interest of \$0.9 million, for the nine months ended September 30, 2007. Interest expense was \$114.3 million, net of capitalized interest of \$1.1 million, for the nine months ended September 30, 2006. The decrease of \$24.8 million, or 21.7%, relates primarily to the retirement of our subordinated notes in the principal amount of \$731.6 million during the second quarter of 2007 (see Note 2 of our consolidated financial statements for more information).

We had a weighted average interest rate of 8.63% for the nine months ended September 30, 2007 on our average obligation for our senior and subordinated debt as well as our senior secured term loan, compared with an 8.69%

weighted average interest rate for the nine months ended September 30, 2006.

**Loss on Debt-for-Equity Exchange.** We incurred a \$183.2 million loss for the nine months ended September 30, 2007 as a result of our debt-for-equity exchange (see Note 2 of our consolidated financial statements for more information). There was no loss for the nine months ended September 30, 2006.

**Interest and Other Income.** Interest and other income was \$7.4 million for the nine months ended September 30, 2007, a decrease of \$3.2 million, compared to \$10.6 million for the nine months ended September 30, 2006. This decrease was primarily due to lower average daily cash and short-term investment balances for the nine months ended September 30, 2007.

24

**Income Tax Expense.** Income tax expense was \$12.1 million for the nine months ended September 30, 2007, an increase of \$0.2 million, compared to \$11.9 million for the nine months ended September 30, 2006.

**Net Loss.** Net loss was \$227.0 million and \$298.1 million for the nine months ended September 30, 2007 and 2006, respectively. The net loss decrease of \$71.1 million primarily resulted from improved operational results, offset partially by the loss on our debt-for-equity exchange.

#### **Liquidity and Capital Resources**

As of September 30, 2007, we had \$63.5 million in cash and cash equivalents compared to \$37.7 million as of December 31, 2006. In addition, we had \$174.2 million of short-term investments as of September 30, 2007, compared to \$157.6 million as of December 31, 2006. We also held \$1.7 million of restricted cash and short-term investments as of September 30, 2007 and December 31, 2006, which is pledged as collateral for our surety bonds on our cell site lease agreements. Net working capital was \$209.7 million as of September 30, 2007 and \$167.7 million as of December 31, 2006. Cash provided by operating activities was \$60.1 million for the nine months ended September 30, 2007, an increase of \$108.1 million, compared to \$48.0 million of net cash used in operating activities for the nine months ended September 30, 2006. The increase in cash provided by operating activities was primarily due to increased revenue of \$87.7 million, decreased cost of service expenses of \$5.6 million and a decrease in cash used by working capital of \$3.8 million. Cash used in investing activities was \$14.1 million for the nine months ended September 30, 2007, an increase of \$84.7 million, compared to \$70.6 million of cash provided by investing activities for the nine months ended September 30, 2006. The increase in cash used in investing activities was primarily related to a \$134.9 million increase in the net purchase of auction rate securities. This increase was partially offset by a net increase in proceeds from asset sales of \$26.1 million, which related primarily to our tower sales and Athens sale, and a \$24.0 million reduction in capital expenditures. Cash used in financing activities was \$20.1 million for the nine months ended September 30, 2007, an increase of \$1.3 million, compared to \$18.8 million for the nine months ended September 30, 2006. The increase in cash used by financing activities relates primarily to a \$4.9 million increase in deferred transaction costs related to our debt-for-equity transaction, offset partially by a \$3.3 million decrease in the change in our bank overdraft.

## Liquidity

The construction of our network and the marketing and distribution of wireless communications products and services have required, and will continue to require, substantial capital. Capital outlays have included license acquisition costs, capital expenditures for network construction, funding of operating cash flow losses and other working capital costs, debt service and financing fees and expenses. We will have additional capital requirements, which could be substantial, for future upgrades and advances in new technology. We believe that cash on hand and short-term investments will be sufficient to meet our projected capital and operational requirements for at least the next twelve months.

On May 15, 2007, certain SunCom Wireless subordinated note holders exchanged \$731.6 million aggregate principal amount of subordinated notes for approximately 52.0 million shares of Holdings Class A common stock. See Note 2 to our consolidated financial statements for more information. After the exchange, our long-term debt, net of cash and short-term investments, decreased from \$1.5 billion to \$0.8 billion. However, we are still highly-leveraged and SunCom Wireless inability to pay such debt service could result in a default on such indebtedness which, unless cured or waived, would have a material adverse effect on our liquidity and financial position.

#### Reconciliation of Non-GAAP Financial Measures

We utilize certain financial measures that are not calculated in accordance with GAAP, to assess our financial performance. A non-GAAP financial measure is defined as a numerical measure of a company s financial performance that (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the comparable measure calculated and presented in accordance with GAAP in the statement of income or statement of cash flows; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the comparable measure so calculated and presented. The discussion of each non-GAAP financial measure we use in this report appear above under Results of Operations . A brief description of the calculation of each measure is included where the particular measure is first discussed. Our method of computation may or may not be comparable to other similarly titled measures of other companies. The following tables reconcile our non-GAAP

financial measures with our financial statements presented in accordance with GAAP.

25

## Average revenue per user

We believe ARPU, which calculates the average service revenue billed to an individual subscriber, is a useful measure to evaluate our past billable service revenue and assist in forecasting our future billable service revenue. ARPU is exclusive of service revenue credits made to retain existing subscribers and revenue not generated by wireless subscribers. Service revenue credits are discretionary reductions of the amount billed to a subscriber. We have no contractual obligation to issue these credits; therefore, ARPU reflects the amount subscribers have contractually agreed to pay us based on their specific usage pattern. Revenue not generated by wireless subscribers, which primarily consists of Universal Service Fund program revenue, is excluded from our calculation of ARPU, as this revenue does not reflect amounts billed to subscribers. ARPU is calculated by dividing service revenue, exclusive of service revenue credits made to existing subscribers and revenue not generated by wireless subscribers, by our average subscriber base for the respective period. For quarterly periods, average subscribers is calculated by adding subscribers at the beginning of the quarter to subscribers at the end of the quarter and dividing by two; for year-to-date periods, average subscribers is calculated by adding the average subscriber amount calculated for the quarterly periods during the period and dividing by the number of quarters in the period.

Consolidated ARPU

Average revenue per use	r (ARPU)		Th 20	Sep	tember	Ended: 30, 2006 ars in thous	ands,	S 2007		
Service revenue Subscriber retention credit Revenue not generated by		scribers		9,50 73 (4,32	80	68 (1,086)	\$		,611 \$ ,568 ,031)	491,003 513 (7,148)
Adjusted service revenue			\$ 19	5,90	)4 \$	5 170,088	\$	574	,148 \$	484,368
Average subscribers <b>ARPU</b> <u>Segment ARPU</u>			1,13 <b>\$</b>	38,04 <b>57.</b> 3		1,039,137 <b>54.56</b>	\$	1,123, <b>5</b> 0	,655 1 <b>6.77</b> \$	,014,961 <b>53.03</b>
	Continer	ntal U.S.	Puerto I .S. Virg			Contine	ntal U	.S.		Rico and in Islands
Average revenue per user	Three M 2007	Months End 2006	Septem 2007		30, 2006	Nine N 2007	Aonth 20		led Septem 2007	ber 30, 2006
			(Dollar	s in	thousar	nds, except	ARPI	J)		
Service revenue	\$ 139,445	\$ 122,635	\$ 60,057	\$	48,471	\$410,600	\$ 350	),470	\$ 171,011	\$ 140,533
Subscriber retention credits Revenue not generated by	649	59	81		9	1,407		387	161	126
wireless subscribers	(132)	(132)	(4,196)		(954)	(396)		(379)	(8,635)	(6,769)
Adjusted service revenue	139,962	122,562	55,942		47,526	411,611	350	),478	162,537	133,890

Average subscribers 795,545 750,378 342,502 288,759 791,618 736,661 332,037 278,300

ARPU \$ 58.64 \$ 54.44 \$ 54.44 \$ 54.86 \$ 57.77 \$ 52.86 \$ 54.39 \$ 53.46

## Cost per gross addition

We believe CPGA is a useful measure that quantifies the costs to acquire a new subscriber. This measure also allows us to compare our average acquisition costs per new subscriber to that of other wireless communication providers. CPGA is calculated by dividing the sum of equipment margin for handsets sold to new subscribers (equipment revenue less cost of equipment, which costs have historically exceeded the related revenue) and selling expenses, exclusive of non-cash compensation, related to adding

26

new subscribers by total gross subscriber additions during the relevant period. Retail customer service expenses are excluded from CPGA, as these costs are incurred specifically for existing subscribers.

Consolidated CPGA

Cost per gross addition (CPGA)		nths Ended aber 30, 2006	Nine Mon Septem 2007	
		llars in thousan		
Selling expenses Less: non-cash compensation included in selling	36,309	\$ 35,734	\$ 109,138	\$ 106,038
expenses Plus: termination benefits allocated to selling expense Total cost of equipment transactions with new	(58)	(63)	(200)	(432) 104
subscribers	17,411	17,345	53,042	52,242
CPGA operating expenses	\$ 53,662	\$ 53,016	\$ 161,980	\$ 157,952
Cost of service	\$ 66,580	\$ 66,691	\$ 195,774	\$ 201,356
Non-cash compensation included in selling expenses Total cost of equipment transactions with existing	58	63	200	432
subscribers	17,752	20,658	55,780	57,252
General and administrative expense	55,629	48,685	163,466	150,393
Termination benefits other than selling expense portion	20.741	380	65,822	1,832 209,550
Depreciation and asset disposal Amortization	20,741 6,704	21,520 9,202	21,781	31,395
Milotuzation	0,704	7,202	21,701	31,373
Total operating expenses	\$ 221,126	\$ 220,215	\$ 664,803	\$810,162
CPGA operating expenses (from above)	\$ 53,662	\$ 53,016	\$ 161,980	\$ 157,952
Equipment revenue transactions with new subscribers	(8,318)	(10,798)	(29,249)	(33,677)
CPGA costs, net	\$ 45,344	\$ 42,218	\$ 132,731	\$ 124,275
Gross subscriber additions	101,371	105,564	305,068	314,010
CPGA	<b>\$</b> 447	<b>\$ 400</b>	\$ 435	\$ 396
Segment CPGA for the Three Months Ended September	<u>r 30, 2007 and .</u>	<u> 2006</u>		
			Descrite Di	as and H.C
	Contin	nental U.S.		co and U.S. Islands
		ree Months En		
Cost per gross addition (CPGA)	2007	2006	2007	2006
	(Dollars in thousands, except CPGA)			
Selling expenses	\$ 25,637	\$ 25,501	\$ 10,672	\$10,233
Less: non-cash compensation included in selling expenses	(14) 9,252	(34) 9,918	(44) 8,159	(29) 7,427
Table of Contents				51

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Total cost of equipment transactions with new subscribers

CPGA operating expenses	34,875	35,385	18,787	17,631
Cost of service	53,456	55,337	13,124	11,354
Non-cash compensation included in selling expenses	14	34	44	29
Total cost of equipment transactions with existing				
subscribers	12,916	15,867	4,836	4,791
General and administrative expense	41,812	36,958	13,817	11,727
Termination benefits other than selling expense portion		380		
Depreciation and asset disposal	18,131	19,371	2,610	2,149
Amortization	3,029	3,846	3,675	5,356
Total operating expenses	164,233	167,178	56,893	53,037
CPGA operating expenses (from above)	34,875	35,385	18,787	17,631
Equipment revenue transactions with new subscribers	(5,679)	(6,887)	(2,639)	(3,911)
CPGA costs, net	\$ 29,196 27	\$ 28,498	\$ 16,148	\$ 13,720

Cost per gross addition (CPGA)		nental U.S. hree Months En 2006	Virgin	co and U.S. Islands r 30, 2006
Gross subscriber additions  CPGA  Segment CPGA for the Nine Months Ended September	64,115 <b>\$ 455</b>	00llars in thousa 64,958 \$ 439	37,256 \$ <b>433</b>	PGA) 40,606 \$ 338
Cost per gross addition (CPGA)	Nii 2007	ntal U.S. ne Months End 2006 llars in thousan	2007	Islands 30, 2006
Selling expenses Less: non-cash compensation included in selling expenses Plus: termination benefits allocated to selling expense Total cost of equipment transactions with new subscribers	\$ 77,127 (69) 29,720	\$ 77,489 (367) 104 31,961	\$ 32,011 (131) 23,322	\$ 28,549 (65) 20,281
CPGA operating expenses	106,778	109,187	55,202	48,765
Cost of service Non-cash compensation included in selling expenses Total cost of equipment transactions with existing subscribers General and administrative expense Termination benefits other than selling expense portion	160,122 69 41,288 122,115	168,146 367 44,627 108,789 1,832	35,652 131 14,492 41,351	33,210 65 12,625 41,604
Depreciation and asset disposal Amortization	58,199 9,633	185,185 13,689	7,623 12,148	24,365 17,706
Total operating expenses	498,204	631,822	166,599	178,340
CPGA operating expenses (from above) Equipment revenue transactions with new subscribers	106,778 (19,103)	109,187 (22,587)	55,202 (10,146)	48,765 (11,090)
CPGA costs, net	\$ 87,675	\$ 86,600	\$ 45,056	\$ 37,675
Gross subscriber additions  CPGA  Inflation  We do not believe that inflation has had a material important to the control of t	193,337 \$ <b>453</b> act on our oper 28	203,111 \$ <b>426</b> ations.	111,731 <b>\$ 403</b>	110,899 <b>\$ 340</b>

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are highly leveraged and, as a result, our cash flows and earnings are exposed to fluctuations in interest rates. SunCom Wireless debt obligations are U.S. dollar denominated. Our market risk, therefore, is the potential loss arising from adverse changes in interest rates. As of September 30, 2007, our debt can be categorized as follows (in thousands):

Fixed interest rates:

Senior notes \$715,306 Senior subordinated notes \$12,215

Subject to interest rate fluctuations:

Senior secured term loan \$243,125

Our interest rate risk management program focuses on minimizing exposure to interest rate movements, setting an optimal mixture of floating and fixed rate debt and minimizing liquidity risk.

Our cash and cash equivalents consist of short-term assets having initial maturities of three months or less, and our investments consist of auction rate securities with maturities of one year or less. While these investments are subject to a degree of interest rate risk, this risk is not considered to be material relative to our overall investment income position.

If interest rates rise over the remaining term of the senior secured term loan at the September 30, 2007 outstanding principal balance, we would realize increased annual interest expense of approximately \$1.2 million for each 50 basis point increase in rates. If interest rates decline over the remaining term of the senior secured term loan, we would realize decreased annual interest expense of approximately \$1.2 million for each 50 basis point decrease in rates.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Controls and Procedures.**

We have carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. As a result of this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of September 30, 2007, SunCom s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective to ensure that information required to be disclosed by SunCom in the reports filed or submitted by it under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms and include controls and procedures designed to ensure that information required to be disclosed by SunCom in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting.**

There were no changes in SunCom s internal control over financial reporting that occurred during the three months ended September 30, 2007 that have materially affected, or are reasonably likely to materially affect, SunCom s internal control over financial reporting.

29

#### PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

None.

#### ITEM 1A. RISK FACTORS

The following risk factors are in addition to the risks factors disclosed in our Form 10-K for the year ended December 31, 2006, as modified by our Form 10-Q for the quarter ended June 30, 2007.

Our business faces many risks. The risks described below may not be the only risks we face. Additional risks that we do not yet know of, or that we currently think are immaterial, may also impair our business operations or financial results. If any of the events or circumstances described in the following risks actually occurs, our business, financial condition or results of operations could suffer and the trading price of our Class A common stock or SunCom Wireless notes could decline.

### There are risks and uncertainties associated with the proposed acquisition of us by T-Mobile.

There are risks and uncertainties associated with the proposed acquisition of us by T-Mobile. For example, the acquisition may not be consummated, or may not be consummated as currently anticipated, as a result of several factors, including but not limited to: (i) the inability to obtain regulatory approvals of the merger, including the expiration or earlier termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and approval by the Federal Communications Commission, or to obtain such approvals on the currently proposed terms; or (ii) the failure to satisfy the other conditions for closing set forth in the merger agreement. Under certain circumstances, if the merger agreement with T-Mobile is terminated, we may be required to pay T-Mobile a termination fee of \$48.0 million. The current market price of our Class A common stock may reflect a market assumption that the merger will occur, and a failure to complete the merger could result in a decline in the market price of our Class A common stock.

The merger agreement also restricts us from engaging in certain activities and taking certain actions without T-Mobile s approval, which could prevent us from pursuing opportunities that may arise prior to the closing of the acquisition. Our ability to pursue such opportunities may have an adverse effect on our business.

Our business could be adversely impacted as a result of uncertainty related to the proposed acquisition by T-Mobile.

The proposed acquisition by T-Mobile could cause disruptions in our business, which could have an adverse effect on our results of operations and financial condition. For example:

our employees may experience uncertainty about their future roles at SunCom, which might adversely affect our ability to retain and hire key managers and other employees;

customers, suppliers and others with whom we have a business relationship may experience uncertainty about SunCom s future and may seek alternative business relationships with third parties or seek to alter their business relationships with us;

prospective customers may delay decisions pending completion of the merger and our competitors may seek to exert competitive pressure over such prospective customers while the merger is pending; and

the merger may be a substantial distraction to our management and employees from day-to-day operations, because matters related to the merger may require substantial commitments of their time and resources.

If we terminate the merger agreement with T-Mobile to accept a superior proposal or if the T-Mobile merger is not consummated for other reasons, our ability to consummate the superior proposal or a subsequent alternative strategic transaction may be adversely affected by the voting agreement entered into by holders of a majority of our outstanding Class A common stock.

30

We are permitted to terminate the merger agreement with T-Mobile in order to accept a superior proposal (as that term is defined in the merger agreement) by a party other than T-Mobile upon the payment of a \$48.0 million termination fee to T-Mobile. Stockholders holding approximately 50.7% of the outstanding shares of our Class A common stock, however, have entered into a voting agreement with T-Mobile agreeing to vote their shares in favor of the T-Mobile merger and against any competing transaction and, except under certain specified circumstances, their obligation to do so will be effective for a period of  $7^{1/2}$  months following the termination of the merger agreement, referred to as the *tail period*. This tail period will delay stockholder approval of any superior proposal for such period. Our inability to consummate a superior proposal until the expiration of the tail period may adversely affect our stockholders ability to obtain consideration for their Class A common stock greater than that offered in the T-Mobile transaction.

Further, if the T-Mobile merger is not consummated for other reasons and the merger agreement is terminated, the tail period of the voting agreement (if applicable) will also delay stockholder approval of an alternative strategic transaction for a period of 7½ months subsequent to the termination of the merger agreement. If we are unable to consummate a strategic transaction subsequent to a failure to consummate the T-Mobile merger, our stock price could suffer and our results of operations and financial condition may be adversely affected.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS None.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

#### **ITEM 5. OTHER INFORMATION**

On October 31, 2007, Holdings board of directors reconstituted three committees of the board of directors and named: Scott Anderson, Jerry Elliott and G. Edward Evans as the audit committee; Patrick Daugherty and Karim Samii as the compensation committee; and Niles Chura and Joseph Thornton as the nominating/corporate governance committee. The board of directors determined, in their business judgment, that the members of the reconstituted audit committee meet the financial literacy requirements and independence standards applicable to audit committee members under NYSE and SEC rules.

Also on October 31, 2007, Holdings submitted an Interim Affirmation to the NYSE confirming that the Holdings board of directors had affirmatively determined that a majority of the board of directors consists of independent directors under the NYSE corporate governance listing standards and that the reconstituted audit, compensation and nominating / corporate governance committees were each comprised of independent directors.

## **ITEM 6. EXHIBITS**

Exhibit Number	Description
2.1	Exchange Agreement, dated as of January 31, 2007, among SunCom Wireless Holdings, Inc., SunCom Wireless Investment Co., LLC, SunCom Wireless, Inc. and the holders of the $9^3/_8\%$ Senior Subordinated Notes due 2011 and $8^3/4\%$ Senior Subordinated Notes due 2011 of SunCom Wireless, Inc. party thereto (incorporated by reference to Exhibit 2.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed January 31, 2007).
2.2	Amendment No. 1 to Exchange Agreement, dated as of May 15, 2007, by and among SunCom Wireless Holdings, Inc., SunCom Wireless Investment Company LLC, and the holders of the 9-3/8% Senior Subordinated Notes due 2011 and 8-3/4% Senior Subordinated Notes due 2011 of SunCom Wireless, Inc. party thereto. (incorporated by reference to Exhibit 2.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).

Table of Contents 56

31

Exhibit Number	Description
2.3	Irrevocable Waiver of Rights under Exchange Agreement, dated September 17, 2007, by certain stockholders of SunCom Wireless Holdings, Inc.
2.4	Agreement and Plan of Merger, dated as of September 16, 2007, between T-Mobile USA, Inc., Tango Merger Sub, Inc. and SunCom Wireless Holdings, Inc. (incorporated by reference to Exhibit 2.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).
3.1	Second Restated Certificate of Incorporation of Triton PCS Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the 8-A/A of SunCom Wireless Holdings, Inc. filed May 23, 2007).
3.2	Second Amended and Restated Bylaws of Triton PCS Holdings, Inc. (incorporated by reference to Exhibit 3.6 to the Form 10-Q of Triton PCS Holdings, Inc. for the quarter ended September 30, 1999).
4.1	Specimen Class A Common Stock Certificate (incorporated by reference to Exhibit 4.1 to the Form 8-A/A SunCom Wireless Holdings, Inc. filed May 23, 2007).
4.2	Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.5 to Amendment No. 2 to the Form S-3 Registration Statement of Triton PCS Holdings, Inc., File No. 333-49974).
4.3	Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York, to the Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.3 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.4	Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York to the Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.4 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.5	Supplemental Indenture, dated as of May 15, 2007, by and among SunCom Wireless, Inc., SunCom Wireless Management Company, Inc., Triton PCS Finance Company, Inc., Triton PCS Holdings Company LLC, SunCom Wireless Property Company LLC, SunCom Wireless Operating Company LLC, Triton PCS License Company LLC, Triton PCS Investment Company LLC, Affiliate License Co., LLC, AWS License NewCo, LLC, SunCom Wireless International LLC, SunCom Wireless Puerto Rico Operating Company LLC, Triton Network Newco LLC and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).

4.6

Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K/A of Triton PCS Holdings, Inc. filed November 15, 2001).

4.7 Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York to the Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The

32

10.2\*

Exhibit Number	Description
	Bank of New York, as trustee (incorporated by reference to Exhibit 4.6 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.8	Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York to the Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.7 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.9	Supplemental Indenture dated as of May 15, 2007, by and among SunCom Wireless, Inc., SunCom Wireless Management Company, Inc., Triton PCS Finance Company, Inc., Triton PCS Holdings Company LLC, SunCom Wireless Property Company LLC, Triton PCS Equipment Company LLC, SunCom Wireless Operating Company LLC, Triton PCS License Company LLC, Triton PCS Investment Company LLC, Affiliate License Co., LLC, AWS License NewCo, LLC, SunCom Wireless International LLC, SunCom Wireless Puerto Rico Operating Company LLC, Triton Network NewCo LLC and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.2 to the Form 8-K filed May 21, 2007).
4.10	Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K/A of Triton PCS Holdings, Inc. filed June 16, 2003).
4.11	Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York, to the Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.9 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.12	Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York, to the Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.10 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
4.13	Registration Rights Agreement, dated as of May 15, 2007 (incorporated by reference to Exhibit 10.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).
10.1*	Amendment to Employment Agreement, dated as of September 16, 2007, between SunCom Wireless Holdings, Inc., SunCom Wireless Management Company, Inc. and Michael E. Kalogris (incorporated by reference to Exhibit 10.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).

Table of Contents

60

Amendment to Employment Agreement, dated as of September 16, 2007, between SunCom Wireless Holdings, Inc., SunCom Wireless Management Company, Inc. and Eric Haskell (incorporated by reference to Exhibit 10.2 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).

10.3\* Amendment to Employment Agreement, dated as of September 16, 2007, between SunCom Wireless Holdings, Inc., SunCom Wireless Management Company, Inc. and

33

Exhibit Number	Description
	William A. Robinson (incorporated by reference to Exhibit 10.3 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).
10.4*	Amendment to Employment Agreement, dated as of September 16, 2007, between SunCom Wireless Holdings, Inc., SunCom Wireless Management Company, Inc. and Raul Burgos (incorporated by reference to Exhibit 10.4 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).
10.5*	Form of Domestic Bonus Letter Agreement for Senior Management (incorporated by reference to Exhibit 10.5 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).
10.6*	Form of Puerto Rico Bonus Letter Agreement for Senior Management (incorporated by reference to Exhibit 10.6 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).
10.7*	Summary of Terms of Operations Committee Compensation.
10.8*	First Amendment to the SunCom Wireless Holdings, Inc. Stock and Incentive Plan, as amended and restated.
10.9*	First Amendment to the SunCom Wireless Holdings, Inc. Directors Stock and Incentive Plan, as amended and restated.
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.3	Certification of Vice President of Accounting and Controller pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
32.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended.
32.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended.
99.1	Stockholder Voting Agreement, dated as of September 16, 2007, between T-Mobile USA, Inc., Tango Merger Sub, Inc. and certain stockholders of SunCom Wireless Holdings, Inc. (incorporated by reference to Exhibit 99.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed September 19, 2007).

<sup>\*</sup> Management contract or compensatory plan.

Table of Contents 62

34

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this amended report to be signed on its behalf by the undersigned thereunto duly authorized.

SUNCOM WIRELESS HOLDINGS, INC.

Date: November 1, 2007 By: /s/ Michael E. Kalogris

Michael E. Kalogris Chief Executive Officer (principal executive officer)

Date: November 1, 2007 By: /s/ Eric Haskell

Eric Haskell

Chief Financial Officer (principal financial officer)