AMERICAN NATIONAL BANKSHARES INC Form 10-Q November 09, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2011.

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO .

Commission file number: 0-12820

#### AMERICAN NATIONAL BANKSHARES INC.

(Exact name of registrant as specified in its charter)

VIRGINIA 54-1284688
(State or other jurisdiction of incorporation or organization) Identification No.)

628 Main Street
Danville, Virginia
(Address of principal executive offices)

24541 (Zip Code)

(434) 792-5111

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months.

Yes x No ..

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting

company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated

filer x Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes "No x

At November 8, 2011 the Company had 7,802,976 shares of Common Stock outstanding, \$1 par value.

## AMERICAN NATIONAL BANKSHARES INC.

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Part I. Financial Information Item 1. Financial Statements

# American National Bankshares Inc. and Subsidiaries Consolidated Balance Sheets (Dollars in thousands, except share data)

	(Unaudited)	Audited) December
	September 30,	31,
ASSETS	2011	2010
Cash and due from banks	\$ 23,450	\$ 9,547
Interest-bearing deposits in other		
banks	30,086	8,967
Securities available for sale, at fair		
value	311,517	228,295
Securities held to maturity (fair		,
value of \$2,450 at 9/30/11		
and \$3,440 at 12/31/10)	2,383	3,334
Total securities	313,900	231,629
	/	- ,
Restricted stock, at cost	6,404	4,062
Loans held for sale	3,359	3,135
	,	,
Loans, net of unearned income	817,858	520,781
Less allowance for loan losses	(9,086)	(8,420 )
Net loans	808,772	512,361
Premises and equipment, net	26,263	19,509
Other real estate owned, net	5,920	3,716
Goodwill	37,709	22,468
Core deposit intangibles, net	7,142	1,320
Accrued interest receivable and		
other assets	42,134	16,950
Total assets	\$ 1,305,139	\$ 833,664
LIABILITIES and		
SHAREHOLDERS' EQUITY		
Liabilities:		
Demand deposits noninterest		
bearing	\$ 170,398	\$ 105,240
Demand deposits interest bearing	188,480	90,012
Money market deposits	199,172	59,891
Savings deposits	72,428	62,522
Time deposits	433,999	322,433
Total deposits	1,064,477	640,098

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Short-term borrowings:		
Customer repurchase agreements	43,758	47,084
Other short-term borrowings	-	6,110
Long-term borrowings	10,238	8,488
Trust preferred capital notes	27,190	20,619
Accrued interest payable and other		
liabilities	8,115	3,178
Total liabilities	1,153,778	725,577
Shareholders' equity:		
Preferred stock, \$5 par, 2,000,000		
shares authorized,		
1,000,000 shares of Series A		
preferred stock outstanding		
at September 30, 2011 and none		
issued at December 31, 2010	5,000	-
Common stock, \$1 par, 20,000,000		
shares authorized,		
7,802,976 shares outstanding at		
September 30, 2011 and		
6,127,735 shares outstanding at		
December 31, 2010	7,803	6,128
Capital in excess of par value	56,094	27,268
Retained earnings	77,092	74,850
Accumulated other comprehensive		
income (loss), net	5,372	(159)
Total shareholders' equity	151,361	108,087
Total liabilities and shareholders'		
equity	\$ 1,305,139	\$ 833,664

The accompanying notes are an integral part of the consolidated financial statements.

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income (Dollars in thousands, except share and per share data) (Unaudited)

	Three Months Ended						
			September 30				
		2011	•	2010			
Interest and Dividend Income:							
Interest and fees on loans	\$	12,510	\$	6,994			
Interest and dividends on securities:							
Taxable		1,192		1,253			
Tax-exempt		1,014		621			
Dividends		35		24			
Other interest income		28		90			
Total interest and dividend income		14,779		8,982			
Interest Expense:							
Interest on deposits		2,079		1,722			
Interest on short-term borrowings		82		93			
Interest on long-term borrowings		86		65			
Interest on trust preferred capital notes		189		343			
Total interest expense		2,436		2,223			
Net Interest Income		12,343		6,759			
Provision for Loan Losses		525		435			
Net Interest Income After Provision							
for Loan Losses		11,818		6,324			
Noninterest Income:							
Trust fees		921		842			
Service charges on deposit accounts		575		478			
Other fees and commissions		429		290			
Mortgage banking income		374		428			
Securities gains, net		-		67			
Other		399		136			
Total noninterest income		2,698		2,241			
Noninterest Expense:							
Salaries		3,676		2,596			
Employee benefits		731		564			
Occupancy and equipment		916		732			
FDIC assessment		94		203			
Bank franchise tax		206		168			
Core deposit intangible amortization		545		94			
Foreclosed real estate, net		(261	)	(5	)		
Merger related expenses		390		-			
Other		2,267		1,179			
Total noninterest expense		8,564		5,531			

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Income Before Income Taxes	5,952	3,034
Income Taxes	1,823	806
Net Income	4,129	2,228
Dividends on preferred stock	51	-
Net income available to common		
shareholders	\$ 4,078	\$ 2,228
Net Income Per Common Share:		
Basic	\$ 0.52	\$ 0.36
Diluted	\$ 0.52	\$ 0.36
Average Common Shares		
Outstanding:		
Basic	7,800,614	6,125,359
Diluted	7,806,668	6,131,129

The accompanying notes are an integral part of the consolidated financial statements.

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income (Dollars in thousands, except share and per share data) (Unaudited)

	Nine Months Ended					
			September 30			
		2011		2010		
Interest and Dividend Income:						
Interest and fees on loans	\$	25,807	\$	21,220		
Interest and dividends on securities:						
Taxable		3,446		3,844		
Tax-exempt		2,557		1,641		
Dividends		88		71		
Other interest income		112		268		
Total interest and dividend income		32,010		27,044		
Interest Expense:						
Interest on deposits		5,246		5,004		
Interest on short-term borrowings		244		297		
Interest on long-term borrowings		144		192		
Interest on trust preferred capital notes		829		1,030		
Total interest expense		6,463		6,523		
Net Interest Income		25,547		20,521		
Provision for Loan Losses		1,198		1,005		
Net Interest Income After Provision						
for Loan Losses		24,349		19,516		
Noninterest Income:						
Trust fees		2,727		2,455		
Service charges on deposit accounts		1,396		1,440		
Other fees and commissions		1,083		856		
Mortgage banking income		792		1,017		
Securities gains (losses), net		(18	)	42		
Other		677		398		
Total noninterest income		6,657		6,208		
Noninterest Expense:						
Salaries		8,707		7,590		
Employee benefits		1,896		1,837		
Occupancy and equipment		2,311		2,209		
FDIC assessment		496		597		
Bank franchise tax		557		503		
Core deposit intangible amortization		734		283		
Foreclosed real estate, net		174		279		
Merger related expenses		1,534		-		
Other		4,962		3,607		
Total noninterest expense		21,371		16,905		
*		•		•		

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Income Before Income Taxes	9,635	8,819
Income Taxes	2,716	2,392
Net Income	6,919	6,427
Dividends on preferred stock	51	-
Net income available to common		
shareholders	\$ 6,868	\$ 6,427
Net Income Per Common Share:		
Basic	\$ 1.02	\$ 1.05
Diluted	\$ 1.02	\$ 1.05
Average Common Shares		
Outstanding:		
Basic	6,705,607	6,122,876
Diluted	6,712,960	6,128,481

The accompanying notes are an integral part of the consolidated financial statements.

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity Nine Months Ended September 30, 2011 and 2010 (Dollars in thousands) (Unaudited)

					Accumula	nted
			Capital in Excess		Other	Total
	Preferred	Common	of Par	RetainedCo	omprehensi Income	<b>Sc</b> areholders'
	Stock	Stock	Value	Earnings	(Loss)	Equity
Balance, December 31, 2009	\$ -	¢ 6 110	¢ 26 062	¢ 72 200	¢ 1 100	¢ 104 290
2009	<b>5</b> -	\$ 6,110	\$ 26,962	\$ 72,208	\$ 1,109	\$ 106,389
Net income	-	-	-	6,427	-	6,427
Change in unrealized gains on securities						
available for sale, net of tax, \$1,105	-	-	-	_	2,051	
Add: Reclassification adjustment for losses						
on impairment of securites, net of tax, \$11	-	-	-	-	20	
Less: Reclassification adjustment for gain						
on securities available for sale, net of						
tax, \$(26)	-	-	-	-	(47)	
Other comprehensive income					2,024	2,024
					_,0	_,
Total comprehensive income						8,451
Stock options exercised	-	3	44	-	-	47

Stock based compensation expense	-	-	47	-	<u>-</u>	47
1						
Equity based compensation	-	13	147	-	-	160
Cash dividends declared, \$0.69 per share	-	-		(4,226)	-	(4,226 )
Balance, September 30, 2010	\$ -	\$ 6,126	\$ 27,200	\$ 74,409	\$ 3,133	\$ 110,868
Balance, December 31, 2010	\$ -	\$ 6,128	\$ 27,268	\$ 74,850	\$ (159 )	\$ 108,087
Net income	_	_	_	6,919		6,919
Tiet meeme				0,717		0,717
Change in unrealized gains on securities available for sale, net of tax,						
\$2,972	-	-	-	-	5,519	
Less: Reclassificationadjustment for losses on securities available for sale, net of						
tax, \$6	-	-	-	-	12	
Other comprehensive income					5,531	5,531
Total comprehensive income						12,450
Issuance of common stock		1,626	28,279		-	29,905
Issuance of preferred stock	5,000	-	-	-	-	5,000
	-	11	162	-	-	173

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Stock options exercised							
Stock based							
compensation							
expense	-	-	48	-	-	48	
Equity based							
compensation	-	38	337	-	-	375	
Dividends on							
preferred stock	-	-	-	(51)	-	(51	)
Cash dividends							
declared, \$0.69							
per share	-	-	-	(4,626)		(4,626	)
Balance,							
September 30,							
2011	\$ 5,000	\$ 7,803	\$ 56,094	\$ 77,092	\$ 5,372	\$ 151,36	1

The accompanying notes are an integral part of the consolidated financial statements.

American National Bankshares Inc. and Subsidiaries Consolidated Statements of Cash Flows Nine Months Ended September 30, 2011 and 2010 (Dollars in thousands) (Unaudited) Nine Months Ended September 30,

	_	2011		2010	
Cash Flows from Operating					
Activities:					
Net income	\$	6,919		\$ 6,427	
Adjustments to reconcile net income					
to net					
cash provided by operating activities:					
Provision for loan losses		1,198		1,005	
Depreciation		770		941	
Core deposit intangible amortization		734		283	
Net amortization of securities		1,086		296	
Net (gain) loss on sale or call of					
securities		18		(73	)
Impairment of securities		-		31	
Gain on loans held for sale		(95	)	(902	)
Proceeds from sales of loans held for					
sale		31,901		36,195	
Originations of loans held for sale		(31,917	)	(36,755	)
Net gain on foreclosed real estate		(185	)	(2	)
Net change in valuation allowance on					
foreclosed real estate		359		281	
Stock-based compensation expense		48		47	
Equity based compensation		375		160	
Deferred income tax benefit		(92	)	(311	)
Net change in interest receivable		825		(451	)
Net change in other assets		865		624	
Net change in interest payable		(164	)	(45	)
Net change in other liabilities		1,263		432	
Net cash provided by operating					
activities		13,908		8,183	
Cash Flows from Investing					
Activities:					
Proceeds from sales of securities					
available for sale		2,099		815	
Proceeds from sales of securities held					
to maturity		-		184	
Proceeds from maturities and calls of					
securities available for sale		56,405		88,858	
Proceeds from maturities and calls of					
securities held to maturity		961		1,299	
Purchases of securities available for					
sale		(85,230	)	(106,70	6)

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Net change in loans	28,818		6,933	
Proceeds from sale of premises and				
equipment	(114	)	-	
Purchases of premises and equipment	(549	)	(1,888	)
Proceeds from sales of foreclosed				
real estate	1,896		156	
Purchases of foreclosed real estate	(51	)	-	
Cash paid in bank acquisition	(12	)	-	
Cash acquired in bank acquisition	34,783		-	
Net cash provided by (used in)				
investing activities	39,006		(10,349	)
Cash Flows from Financing				
Activities:				
Net change in demand, money				
market, and savings deposits	31,502		(27,079	)
Net change in time deposits	(27,371	)	48,436	
Net change in repurchase agreements	(3,326	)	(11,644	)
Net change in short-term borrowings	(6,110	)	-	
Net change in long-term borrowings	(8,108	)	(113	)
Net change in trust preferred capital				
notes	25		-	
Common stock dividends paid	(4,626	)	(4,226	)
Preferred stock dividends paid	(51	)	-	
Proceeds from exercise of stock				
options	173		47	
Net cash (used in) provided by				
financing activities	(17,892	)	5,421	
Net Increase in Cash and Cash				
Equivalents	35,022		3,255	
Cash and Cash Equivalents at				
Beginning of Period	18,514		23,943	
Cash and Cash Equivalents at End of				
Period	\$ 53,536		\$ 27,198	

The accompanying notes are an integral part of the consolidated financial statements.

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# AMERICAN NATIONAL BANKSHARES INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 – Basis of Presentation

The consolidated financial statements include the accounts of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the "Company"). American National Bank offers a wide variety of retail, commercial, secondary market mortgage lending, and trust and investment services which also include non-deposit products such as mutual funds and insurance policies.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of foreclosed real estate.

In April 2006, AMNB Statutory Trust I, a Delaware statutory trust (the "Trust") and a wholly owned subsidiary of the Company was formed for the purpose of issuing preferred securities (the "Trust Preferred Securities") in a private placement pursuant to an applicable exemption from registration. Proceeds from the securities were used to fund the acquisition of Community First Financial Corporation ("Community First") which occurred in April 2006.

In July 2011, and in connection with its acquisition of MidCarolina Financial Corporation, the Company assumed the liabilities of the MidCarolina Statutory Trust I and II which was also formed for the purpose of issuing preferred securities. Refer to Note 9 for further details concerning these variable interest entities.

All significant inter-company transactions and accounts are eliminated in consolidation, with the exception of the Trust, as detailed in Note 9.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the Company's financial position as of September 30, 2011; the consolidated statements of income for the three and nine months ended September 30, 2011 and 2010; the consolidated statements of changes in shareholders' equity for the nine months ended September 30, 2011 and 2010; and the consolidated statements of cash flows for the nine months ended September 30, 2011 and 2010. Operating results for the three and nine month periods ended September 30, 2011 are not necessarily indicative of the results that may occur for the year ending December 31, 2011. Refer to Note 2 regarding the merger of MidCarolina Financial Corporation into American National Bankshares Inc. as of July 1, 2011. This transaction will be reported as of July 1 and prior periods will not be restated. Certain reclassifications have been made to prior period balances to conform to the current period presentation. These statements should be read in conjunction with the Notes to Consolidated Financial Statements included in the Company's Form 10-K for the year ended December 31, 2010.

#### Note 2 – Completed Merger

On July 1, 2011, American National Bankshares Inc. ("American National") completed its merger with MidCarolina Financial Corporation ("MidCarolina") pursuant to the Agreement and Plan of Reorganization, dated December 15, 2010, between American National and MidCarolina (the "merger agreement"). MidCarolina was headquartered in Burlington, North Carolina, and engaged in banking operations through its subsidiary bank, MidCarolina Bank. The

transaction has expanded the Company's footprint in North Carolina, adding eight branches in Alamance and Guilford Counties.

Pursuant to the terms of the merger agreement, as a result of the merger, the holders of shares of MidCarolina common stock received 0.33 shares of American National common stock for each share of MidCarolina common stock held immediately prior to the effective date of the merger. Each share of American National common stock outstanding immediately prior to the merger has continued to be outstanding after the merger. Each option to purchase a share of MidCarolina common stock outstanding immediately prior to the effective date of the merger was converted into an option to purchase shares of American National common stock, adjusted for the 0.33 exchange ratio. Additionally, the holders of shares of noncumulative perpetual Series A preferred stock of MidCarolina received one share of a newly authorized noncumulative perpetual Series A preferred stock of American National for each MidCarolina preferred share held immediately before the merger. The American National Series A preferred stock has terms, preferences, rights and limitations that are identical in all material respects to the MidCarolina Series A preferred stock.

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American National issued 1,626,157 shares of additional common stock in connection with the MidCarolina merger. This represents 20.9% of the now outstanding shares of American National.

In connection with the transaction, MidCarolina Bank was merged with and into American National Bank and Trust Company. The former offices of MidCarolina Bank are expected to operate under the name "MidCarolina Bank, a division of American National Bank and Trust Company" until early 2012.

The merger with MidCarolina was accounted for using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed and consideration paid were recorded at their estimated fair values as of the merger date. The excess of consideration paid over the fair value of net assets acquired was recorded as goodwill in the amount of approximately \$15.2 million, which will not be amortizable and is not deductible for tax purposes. American National allocated the total balance of goodwill to its community banking segment. The Company also recorded \$6.5 million in core deposit intangibles which will be amortized over nine years using a declining balance method.

The fair values listed below are preliminary estimates and are subject to adjustment, however, while they are not expected to be materially different than those shown, any material adjustments to the estimates will be reflected, retroactively, as of the date of the merger.

In connection with the merger, the consideration paid, and the fair value of identifiable assets acquired and liabilities assumed as of the merger date are summarized in the following table:

(dollars in thousands)				
Consideration Paid:				
Common shares issued (1,626,157)	\$	29,905		
Cash paid to Shareholders		12		
Preferred shares issued (5,000)		5,000		
Value of consideration		34,917		
Assets acquired:				
Cash and cash equivalents		34,783		
Investment securities		51,442		
Loans held for sale		113		
Loans, net of unearned income		327,112		
Premises and equipment, net		6,861		
Deferred income taxes		15,626		
Core deposit intangible		6,556		
Other assets		17,673		
Total assets		460,166		
Liabilities assumed:				
Deposits		420,248		
FHLB advances		9,858		
Other borrowings		6,546		
Other liabilities		3,838		
Total Liabilities		440,490		
Net assets acquired				
Goodwill resulting from merger with MidCarolina	\$	15,241		

In many cases, the fair values of assets acquired and liabilities assumed were determined by estimating the cash flows expected to result from those assets and liabilities and discounting them at appropriate market rates. The most significant category of assets for which this procedure was used was that of acquired loans. The Company acquired the \$367.4 million loan portfolio at a fair value discount of \$40.3 million. The performing portion of the portfolio estimated fair value was \$289.2 million. The excess of expected cash flows above the fair value of the performing portion of loans will be accreted to interest income over the remaining lives of the loans in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 310-20 (formerly SFAS 91).

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Certain loans, those for which specific credit-related deterioration, since origination, was identified, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition on these loans is based on reasonable expectation about the timing and amount of cash flows to be collected. Acquired loans deemed impaired and considered collateral dependent, with the timing of the sale of loan collateral indeterminate, remain on non-accrual status and have no accretable yield.

The following tables details the acquired loans that are accounted for in accordance with FASB ASC 310-30 (formerly Statement of Position ("SOP") 03-3) as of July 1, 2011:

Contractually required principal and interest at acquisition	\$56,869
Contractual cash flows not expected to be collected (nonaccretable difference)	15,433
Expected cash flows at acquisition	41,436
Interest component of expected cash flows (accretable discount)	3,547
Fair value of acquired loans accounted for under FASB ASC 310-30	\$37,889

In accordance with GAAP, there was no carryover of the allowance for loan losses that had been previously recorded by MidCarolina.

In connection with the merger with MidCarolina, the Company acquired an investment portfolio with a fair value of \$51.4 million. The fair value of the investment portfolio was determined by taking into account market prices obtained from independent valuation sources.

In connection with the merger with MidCarolina, the Company recorded a deferred income tax asset of \$15.6 million related to MidCarolina's valuation allowance on foreclosed real estate and bad debt expenses, as well as other tax attributes of the acquired company, along with the effects of fair value adjustments resulting from applying the acquisition method of accounting.

The fair value of savings and transaction deposit accounts acquired from MidCarolina was assumed to approximate their carrying value as these accounts have no stated maturity and are payable on demand. Certificates of deposit accounts were valued by comparing the contractual cost of the portfolio to an identical portfolio bearing current market rates. The portfolio was segregated into pools based on segments: retail, Individual Retirement Accounts Brokered, and CDARs. For each segment, the projected cash flows from maturing certificates were then calculated based on contractual rates and prevailing market rates. The valuation adjustment for each segment is equal to the present value of the difference of these two cash flows, discounted at the assumed market rate for a certificate with a corresponding maturity. This valuation adjustment will be accreted to increase interest expense over the remaining maturities of the respective pools.

The fair value of the Federal Home Loan Bank of Atlanta ("FHLB") advances was determined based on the discounted cash flows of further payments. This adjustment to the face value of the borrowings will be accreted to increase interest expense over the remaining lives of the respective borrowings.

Direct costs related to the acquisition were expensed as incurred. During the nine months ended September 30, 2011, the Company incurred \$1.5 million in merger and acquisition integration expenses related to the transaction, including \$1.3 million in professional services, \$130 thousand in technology and communications, \$22 thousand in advertising and marketing, and \$26 thousand in other non-interest expenses.

The following table presents unaudited pro forma information as if the merger with MidCarolina had occurred on January 1, 2010. This pro forma information gives effect to certain adjustments, including purchase accounting fair value adjustments, amortization of core deposit and other intangibles and related income tax effects. It also reflects the removal of \$5.1 million in merger related expenses reflected on the books of both banks.

The pro forma information does not necessarily reflect the results of operations that would have occurred had the merger with MidCarolina occurred in 2010. In particular, expected operational cost savings are not reflected in the pro forma amounts.

		Pro forma					
		Nine Months Ended					
		September 30,					
(in thousands)	2011 2010						
Net interest income	\$	38,185	\$	37,925			
Provision for loan loss		(3,598)		(6,023)			
Non-interest income		6,354		8,094			
Non-interest expense and income taxes		(31,635)		(31,022)			
Net income	\$	9,306	\$	8,974			

Note 3 – Securities

The amortized cost and estimated fair value of investments in debt and equity securities at September 30, 2011 and December 31, 2010 were as follows:

		September 30, 2011							
(in thousands)	Amortized	Unrealized	Unrealized	Estimated					
	Cost	Gains	Losses	Fair Value					
Securities available for sale:									
Federal agencies & GSE	\$ 33,519	\$ 734	\$ -	\$ 34,253					
Mortgage-backed & private label									
CMOs	95,675	1,688	393	96,970					
State and municipal	169,548	8,405	44	177,909					
Corporate	2,301	84	-	2,385					
Total securities available for sale	301,043	10,911	437	311,517					
Securities held to maturity:									
State and municipal	2,383	67	-	2,450					
Total securities held to maturity	2,383	67	-	2,450					
Total Securities	\$ 303,426	\$ 10,978	\$ 437	\$ 313,967					
December 31, 2010									
		December	31, 2010						
(in thousands)	Amortized	December Unrealized	31, 2010 Unrealized	Estimated					
(in thousands)	Amortized Cost		•	Estimated Fair Value					
(in thousands)  Securities available for sale:		Unrealized	Unrealized						
,		Unrealized	Unrealized						
Securities available for sale:	Cost	Unrealized Gains	Unrealized Losses	Fair Value					
Securities available for sale: Federal agencies & GSE	Cost	Unrealized Gains	Unrealized Losses	Fair Value					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label	Cost \$ 57,292	Unrealized Gains \$ 785	Unrealized Losses	Fair Value \$ 58,077					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs	Cost \$ 57,292 62,128	Unrealized Gains  \$ 785  1,273	Unrealized Losses \$ - 419	Fair Value \$ 58,077 62,982					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal	Cost \$ 57,292 62,128 104,937	Unrealized Gains  \$ 785  1,273 1,582	Unrealized Losses \$ - 419	Fair Value \$ 58,077 62,982 105,098					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal Corporate	Cost \$ 57,292 62,128 104,937 1,974	Unrealized Gains  \$ 785  1,273 1,582 164	Unrealized Losses  \$ - 419 1,421 -	Fair Value \$ 58,077 62,982 105,098 2,138					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal Corporate	Cost \$ 57,292 62,128 104,937 1,974	Unrealized Gains  \$ 785  1,273 1,582 164	Unrealized Losses  \$ - 419 1,421 -	Fair Value \$ 58,077 62,982 105,098 2,138					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal Corporate Total securities available for sale	Cost \$ 57,292 62,128 104,937 1,974	Unrealized Gains  \$ 785  1,273 1,582 164	Unrealized Losses  \$ - 419 1,421 -	Fair Value \$ 58,077 62,982 105,098 2,138					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal Corporate Total securities available for sale Securities held to maturity:	Cost  \$ 57,292  62,128  104,937  1,974  226,331	Unrealized Gains  \$ 785  1,273 1,582 164 3,804	Unrealized Losses  \$ - 419 1,421 -	Fair Value \$ 58,077 62,982 105,098 2,138 228,295					
Securities available for sale: Federal agencies & GSE Mortgage-backed & private label CMOs State and municipal Corporate Total securities available for sale  Securities held to maturity: State and municipal	Cost  \$ 57,292  62,128 104,937 1,974 226,331	Unrealized Gains  \$ 785  1,273 1,582 164 3,804	Unrealized Losses  \$ - 419 1,421 -	Fair Value \$ 58,077 62,982 105,098 2,138 228,295					

Temporarily Impaired Securities

The following table shows estimated fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2011. The reference point for determining when securities are in an unrealized loss position is month-end. Therefore, it is possible that a security's market value exceeded its amortized cost on other days during the past twelve-month period. Available for sale and held to maturity securities that have been in a continuous unrealized loss position are as follows:

	Total		Less than 12 Months		12 Months or More	
	Estimated		Estimated		Estimated	d
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
(in thousands)	Value	Loss	Value	Loss	Value	Loss
Mortgage-backed	\$ 22,891	\$ 183	\$ 22,891	\$ 183	\$ -	\$ -
CMOs	8,907	210	8,809	193	98	17
State and municipal	2,580	44	2,580	44	-	-
Total	\$ 34,378	\$ 437	\$ 34,280	\$ 420	\$ 98	\$ 17

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Mortgage-backed securities: The unrealized losses on the Company's investment in 11 Government-Sponsored Enterprise ("GSE") mortgage-backed securities and one Government National Mortgage Association ("GNMA") mortgage-backed securities were caused by interest rate increases. The contractual cash flows of those investments are guaranteed by a GSE or agency of the U.S. Government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost bases of the Company's investments. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at September 30, 2011.

Collateralized Mortgage Obligations ("CMOs"): The unrealized loss associated with one private label residential CMO, with a book value of \$115,000, is primarily driven by higher projected collateral losses, wider credit spreads and changes in interest rates. We assess for credit impairment using a cash flow model when needed. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at September 30, 2011.

The unrealized loss associated with eight CMOs was caused by interest rate increases. The contractual cash flows of those investments are guaranteed by an agency of the U.S. Government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost bases of the Company's investments. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at September 30, 2011.

State and municipal securities: The unrealized losses on the four investments in state and municipal securities were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at September 30, 2011.

The Company's investment in FHLB stock totaled \$3,545,000 at September 30, 2011. FHLB stock is generally viewed as a long-term investment and as a restricted investment security, which is carried at cost, because there is no market for the stock, other than the FHLBs or member institutions. Therefore, when evaluating FHLB stock for impairment, its value is based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. The Company does not consider this investment to be other-than-temporarily impaired at September 30, 2011 and no impairment has been recognized. FHLB stock is shown in restricted stock on the balance sheet and is not a part of the available for sale securities portfolio.

The table below shows gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities had been in a continuous unrealized loss position, at December 31, 2010.

	Total		Less than 12 Months		12 Months or More	
(in thousands)	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair	Loss	Fair	Loss	Fair	Loss

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	Value		Value		Value	
Mortgage-backed	\$ 22,106	\$ 216	\$ 22,106	\$ 216	\$ -	\$ -
Private label CMOs	1,583	203	1,031	18	552	185
State and municipal	46,532	1,421	46,532	1,421	-	-
Total	\$ 70,221	\$ 1,840	\$ 69,669	\$ 1,655	\$ 552	\$ 185

## Other-Than-Temporary Impaired Securities

There were no other-than-temporary impaired securities held at September 30, 2011. One variable rate CMO which was impaired, held at December 31, 2010, was sold during the second quarter of 2011. During 2010, the Company had recognized an impairment charge to earnings of \$31,000. The sale during the second quarter of 2011 resulted in an additional loss of \$46,000.

Note 4 - Loans

Loans, excluding loans held for sale, were comprised of the following:

(in thousands)	Se	ptember 30, 2011	De	2010 2010
Commercial	\$	133,731	\$	85,051
Commercial real estate:				
Construction and land development		53,723		37,168
Commercial real estate		347,865		210,393
Residential real estate:				
Residential		172,454		119,398
Home equity		100,231		61,064
Consumer		9,854		7,707
Total loans	\$	817,858	\$	520,781

Interest income on loans acquired from MidCarolina for the third quarter of 2011 was approximately \$6.0 million. The outstanding principal balance and the carrying amount of these loans included in the consolidated balance sheet at September 30, 2011 are as follows:

	September 30,
(in thousands)	2011
Oustanding principal balance	\$ 343,259
Carrying amount	304,769

The outstanding principal balance and related carrying amount of acquired loans, for which the Company applies ASC 310-30 (formerly SOP 03-3), to account for interest earned, as of the indicated dates is as follows:

	Sep	otember 30,	De	cember 31,
(in thousands)		2011		2010
Oustanding principal balance	\$	55,113	\$	390
Carrying amount		36,502		166

The following table presents changes in the accretable discount on acquired loans, for which the Company applies ASC 310-30 (formerly SOP 03-3), for the nine months ended September 30, 2011.

	Accretable			
(in thousands)	]	Discount		
Balance at December 31, 2010	\$	27		
Recorded at acquisition, July 1, 2011		3,547		
Accretion		(580	)	
Balance at September 30, 2011	\$	2,994		

The following table shows an analysis by portfolio class of the Company's past due loans at September 30, 2011 and December 31, 2010. It is the operating policy of the Company that any loan past due 90 days will be transferred to nonaccrual loan status, therefore there are no loans reported in the 90 days and accruing column below.

At September 3	30, 2011		90 Days + Past	N	T . 1		
	30- 59 Days	60-89 Days Past	Due and Still	Non- Accrual	Total Past		Total
(in thousands)	Past Due	Due	Accruing	Loans	Due	Current	Loans
Commercial Commercial real estate:	\$ 154	\$ 275	\$ -	\$ 1,840	\$ 2,269	\$ 131,462	\$ 133,731
Construction and land							
development Commercial	187	292	-	6,669	7,148	46,575	53,723
real estate	2,001	32	-	1,331	3,364	344,501	347,865
Residential: Residential	554	89		2 400	4,142	168,312	172,454
Home equity	231	70	-	3,499 56	357	99,874	100,231
Consumer:						,	,
Consumer	35	16 \$ 774	- \$ -	60 \$ 13,455	111 \$ 17,391	9,743	9,854 \$ 817,858
Total  At December 3	\$ 3,162 51, 2010		90 Days + Past due	Non-	Total	\$ 800,467	\$ 817,858
(in thousands)	30- 59 Days Past Due	60-89 Days Past Du	and Still e Accruir	Accrual ag Loans	Past Due	Current	Total Loans
Commercial	\$ -	\$ 46	\$ -	\$ 401	\$ 447	\$ 84,604	\$ 85,051
Commercial real estate:							
Construction and land development		40	_	59	99	37,069	37,168
Commercial	552						
real estate Residential:	572	175	-	614	1,361	209,032	210,393
Residential	742	704	-	1,419	2,865	116,533	119,398

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Home equity	15	23	-	97	135	60,929	61,064
Consumer:							
Consumer	8	72	-	7	87	7,620	7,707
Total	\$ 1,337	\$ 1,060	\$ -	\$ 2,597	\$ 4,994	\$ 515,787	\$ 520,781

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The following table presents the Company's impaired loan balances by portfolio class at September 30, 2011.

(in thousands)		ecorded vestment	P	Unpaid rincipal Related Balance Allowance		R	Average Recorded Investment		nterest ncome cognized	
With no related allowance										
recorded:										
Commercial	\$	-	\$	-	\$	-	\$	64	\$	-
Commercial real estate:										
Construction and land										
development		771		794		-		324		-
Commercial real estate		162		162		-		211		-
Residential:										
Residential		513		569		-		326		-
Home equity		170		170		-		19		-
Consumer:										
Consumer		56		59		-		6		-
With an related allowance										
recorded:										
Residential:										
Residential		175		175		44		19		-
Total:										
Commercial	\$		\$		\$		\$	64	\$	
Commercial real estate:	Ψ	-	Ψ	-	Ψ	-	Ψ	04	Ψ	-
Construction and land										
development		771		794		_		324		_
Commercial real estate		162		162		_		211		_
Residential:		102		102						
Residential		688		744		44		345		-
Home equity		170		170		_		19		-
Consumer:										
Consumer		56		59		-		6		-

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The following table presents the Company's impaired loan balances by portfolio class at December 31, 2010.

(in thousands)	Recorded Investment		Unpaid Principal Balance		Related Allowance		Average Recorded Investment		nterest ncome cognized
With no related allowance recorded:									
Commercial	\$ 231	\$	240	\$	-	\$	531	\$	9
Commercial real estate:									
Construction and land									
development	329		355		-		1,291		7
Commercial real estate Residential:	-		-		-		-		-
Residential	_		_		_		681		1
Home equity	_		_		_		-		-
Consumer:									
Consumer	-		-		-		-		-
With an related allowance recorded:									
Residential:									
Residential									
Residential	-		-		-		-		-
Total:									
Commercial	\$ 231	\$	240	\$	-	\$	531	\$	9
Commercial real estate:									
Construction and land									
development	329		355		-		1,291		7
Commercial real estate	-		-		-		-		-
Residential:									
Residential	-		-		-		681		1
Home equity	-		-		-		-		-
Consumer:									
Consumer	-		-		-		-		-

The following table shows the detail of loans modified as Troubled Debt Restructurings ("TDRs") included in the impaired loan balances for the three and nine months ended September 30, 2011.

(dollars in									
thousands)	Loans	Modified as a TI	OR for the	Loans Modified as a TDR for the					
	Three Mon	ths Ended Septer	mber 30, 2011	Nine Months Ended September 30, 2011					
		Recorded	Increase in		Recorded	Increase in			
	Number		the	Number		the			
	of	Investment	Allowance	of	Investment	Allowance			
		(as of	(as of		(as of period	(as of			
	Contracts	period end)	period end)	Contracts	end)	period end)			
Commercial	-	\$ -	\$ -	-	\$ -	\$ -			
Commercial									
real estate:									
	-	-	-	3	335	-			

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Construction and land development						
Other Residential:	1	44	-	1	44	-
Residential	-	-	-	1	291	-
Home						
Equity	-	-	-	-	-	-
Consumer	-	-	-	-	-	-
Total	1	\$ 44	\$ -	5	\$ 670	\$ -

None of the loans modified as a TDR within the previous twelve months have subsequently defaulted during the three and nine month periods ending September 30, 2011.

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The following table shows the Company's loan portfolio broken down by internal risk grading.

Credit Quality Indicators As of September 30, 2011 (in thousands)

Commercial and Consumer Credit Exposure Credit Risk Profile by Internally Assigned Grade

				Real		Real				
	Commercial C			Estate	Estate Estate					Home
			Co	onstruction		Other	Residential			Equity
Pass	\$	130,346	\$	36,091	\$	325,842	\$	152,795	\$	97,091
Special Mention		1,302		1,985		17,924		12,023		1,703
Substandard		2,083		15,647		4,099		7,636		1,437
Doubtful		-		-		-		-		-
Total	\$	133,731	\$	53,723	\$	347,865	\$	172,454	\$	100,231

Consumer Credit Exposure Credit Risk Profile Based on Payment Activity

	Consumer		
Performing	\$ 9,610		
Nonperforming	244		
Total	\$ 9,854		

Credit Quality Indicators As of December 31, 2010 (in thousands)

Commercial and Consumer Credit Exposure Credit Risk Profile by Internally Assigned Grade

	Commercial C			
	Real	Real		
	Estate	Estate		Home
Commercial	Construction	Other	Residential	Equity

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Pass	\$ 83,693	\$ 31,868	\$ 196,668	\$ 107,351	\$ 59,604
Special Mention	844	1,669	8,387	8,350	1,150
Substandard	514	3,631	5,338	3,697	310
Doubtful	_	-	-	-	-
Total	\$ 85,051	\$ 37,168	\$ 210,393	\$ 119,398	\$ 61,064

Consumer Credit

Exposure

Credit Risk Profile Based on Payment

Activity

	C	onsumer			
Performing	\$	7,423			
Nonperforming		284			
Total	\$	7,707			

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Loans classified in the Pass category typically are fundamentally sound and risk factors are reasonable and acceptable.

Loans classified in the Special Mention category typically have been criticized internally, by loan review or the loan officer, or by external regulators under the current credit policy regarding risk grades.

Loans classified in the substandard category typically have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt; they are typically characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected.

Loans classified in the Doubtful category typically have all the weaknesses inherent in loans classified as substandard, plus the added characteristic the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable. However, these loans are not yet rated as loss because certain events may occur that may salvage the debt.

Consumer loans are classified as performing or nonperforming. A loan is nonperforming when payments of interest and principal are past due 90 days or more; or payments are less than 90 days past due, but there are other good reasons to doubt that payment will be made in full.

Other real estate owned was \$5,920,000 at September 30, 2011 and \$3,716,000 December 31, 2010.

Note 5 – Allowance for Loan Losses and Reserve for Unfunded Lending Commitments

Changes in the allowance for loan losses and the reserve for unfunded lending commitments for the nine months ended September 30, 2011 and 2010, and for the year ended December 31, 2010, are presented below:

(in thousands)	 ine Months Ended ptember 30 2011	Y	ear Ended ecember 31 2010		ine Montl Ended ptember 3 2010	
Allowance for Loan Losses						
Balance, beginning of period	\$ 8,420	\$	8,166	\$	8,166	
Provision for loan losses	1,198		1,490		1,005	
Charge-offs	(957	)	(1,531	)	(869	)
Recoveries	425		295		240	
Balance, end of period	\$ 9,086	\$	8,420	\$	8,542	
Reserve for Unfunded Lending Commitments						
Balance, beginning of period	\$ 218	\$	260	\$	260	
Provision for loan losses	(15	)	(42	)	(30	)
Charge-offs	-		-		-	
Balance, end of period	\$ 203	\$	218	\$	230	

The reserve for unfunded loan commitments is included in other liabilities.

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The following table presents the Company's allowance for loan losses by portfolio segment and the related loan balance total by segment.

(in thousands)	Co	ommercial				esidential eal Estate	C	onsumei	•	Total
Allowance for Loan										
Losses										
Balance as of December										
31, 2010	\$	751	\$	4,631	\$	2,921	\$	117	\$	8,420
Charge-offs		(132)		(426)		(330)		(69	)	(957)
Recoveries		316		10		44		55		425
Provision		43		413		674		68		1,198
Balance as of September										
30, 2011	\$	978	\$	4,628	\$	3,309	\$	171	\$	9,086
Balances at September 30, 2011:										
Allowance for Loan										
Losses										
Individually evaluated for										
impairment	\$	-	\$	-	\$	44	\$	-	\$	44
Collectively evaluated for										
impairment		978		4,628		3,265		171		9,042
Total	\$	978	\$	4,628	\$	3,309	\$	171	\$	9,086
_										
Loans										
Individually evaluated for	Ф		ф	022	ф	0.50	ф	<b>7</b> .0	ф	1.047
impairment	\$	-	\$	933	\$	858	\$	56	\$	1,847
Collectively evaluated for		120.002		200 (20		260 100		0.700		770 510
impairment		128,883		380,630		260,199		9,798		779,510
Loans acquired with		4.040		20.024		11 (20				26 501
deteriorated credit quality	ф	4,848	ф	20,024	φ	11,629	φ	0.054	¢	36,501
Total	\$	133,731	\$	401,587	\$	272,686	\$	9,854	\$	817,858
Balances at December 31, 2010:										
Allowance for Loan										
Losses										
Individually evaluated for										
impairment	\$	-	\$	-	\$	-	\$	-	\$	-
Collectively evaluated for										
impairment		751		4,631		2,921		117		8,420
Total	\$	751	\$	4,623	\$	2,929	\$	117	\$	8,420

Loans

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Individually evaluated for					
impairment	\$ 231	\$ 329	\$ -	\$ -	\$ 560
Collectively evaluated for					
impairment	84,820	247,103	180,399	7,707	520,029
Loans acquired with					
deteriorated credit quality	-	129	63	-	192
Total	\$ 85,051	\$ 247,561	\$ 180,462	\$ 7,707	\$ 520,781

Note 6 – Goodwill and Other Intangible Assets

In January 2002, the Company adopted Statement of Financial Accounting Standards No. 142 (ASC 805), "Goodwill and Other Intangible Assets". Accordingly, goodwill is no longer subject to amortization, but is subject to at least an annual assessment for impairment by applying a fair value test. A fair value-based test was performed during the third quarter of 2011 that determined there has been no impairment in the value of goodwill.

The goodwill and core deposit intangible balances presented below resulted from the acquisition of MidCarolina on July 1, 2011 and the acquisition of Community First in April of 2006. For further information regarding the goodwill and other intangible assets recorded in connection with the acquisition of MidCarolina, please refer to note 2, above.

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The changes in the carrying amount of goodwill for the nine months ended September 30, 2011, are as follows:

(in thousands)	Goodwill	ntangibles		
Balance December 31, 2010	\$ 22,468	\$	1,320	
Additions	15,241		6,556	
Amortization	-		(734	)
Impairment	-		-	
Balance September 30, 2011	\$ 37,709	\$	7,142	

# Note 7 – Short-term Borrowings

Short-term borrowings consist of customer repurchase agreements, overnight borrowings from the FHLB, and Federal Funds purchased. Customer repurchase agreements are collateralized by securities of the U.S. Government or its agencies. They mature daily. The interest rates are generally fixed but may be changed at the discretion of the Company. The securities underlying these agreements remain under the Company's control. FHLB overnight borrowings contain floating interest rates that may change daily at the discretion of the FHLB. Federal Funds purchased are unsecured overnight borrowings from other financial institutions. Short-term borrowings consisted of the following as of September 30, 2011 and December 31, 2010 (in thousands):

	September 30,			cember 31,
	2011			2010
Customer repurchase agreements	\$	43,758	\$	47,084
FHLB overnight borrowings		-		6,110
	\$	43,758	\$	53,194

# Note 8 – Long-term Borrowings

Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans, second mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in the FHLB and deposits with the FHLB. The Company has a line of credit with the FHLB equal to 30% of the Company's assets, subject to the amount of collateral pledged. As of September 30, 2011, \$434,900,000 in loans was pledged under the blanket floating lien agreement which covers both short-term and long-term borrowings. Long-term borrowings consisted of the following fixed rate, long term advances as of September 30, 2011 and December 31, 2010 (dollars in thousands):

Septe	ember 30, 2011		Dec	cember 31, 2010	)
Due by	Advance Amount	Weighted Average Rate	Due by	Advance Amount	Weighted Average Rate
April 2014	\$ 375	3.78 %	March 2011	\$ 8,000	2.93 %
November 2017	9,863	2.98	April 2014	488	3.78
	\$ 10,238	3.01 %		\$ 8,488	2.98 %

The advance due in November of 2017 is net of a valuation allowance \$137,000. The original valuation allowance recorded on July 1, 2011 was a result of the merger with MidCarolina. The adjustment to the face value will be amortized into interest expense over the life of the borrowing.

In the regular course of conducting its business, the Company takes deposits from political subdivisions of the States of Virginia and North Carolina. At September 30, 2011, the Company's public deposits totaled \$122,704. The Company is required to provide collateral to secure the deposits that exceed the insurance coverage provided by the Federal Deposit Insurance Corporation. This collateral can be provided in the form of certain types of government or agency bonds or letters of credit from the FHLB. At September 30, 2011, the Company had \$72 million in letters of credit with the FHLB outstanding to provide collateral for such deposits.

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Note 9 – Trust Preferred Capital Notes

On April 7, 2006, AMNB Statutory Trust I, a Delaware statutory trust and a newly formed, wholly owned subsidiary of the Company, issued \$20,000,000 of preferred securities in a private placement pursuant to an applicable exemption from registration. The Trust Preferred Securities mature on June 30, 2036, but may be redeemed at the Company's option beginning on June 30, 2011. The securities required initially quarterly distributions by the Trust to the holder of the Trust Preferred Securities at a fixed rate of 6.66%. Effective June 30, 2011, the rate reset quarterly at the three-month LIBOR plus 1.35%. Distributions are cumulative and will accrue from the date of original issuance, but may be deferred by the Company from time to time for up to 20 consecutive quarterly periods. The Company has guaranteed the payment of all required distributions on the Trust Preferred Securities.

The proceeds of the Trust Preferred Securities received by the Trust, along with proceeds of \$619,000 received by the Trust from the issuance of common securities by the Trust to the Company, were used to purchase \$20,619,000 of the Company's junior subordinated debt securities (the "Trust Preferred Capital Notes"), issued pursuant to a Junior Subordinated debentures entered into between the Company and Wilmington Trust Company, as trustee. The proceeds of the Trust Preferred Capital Notes were used to fund the cash portion of the merger consideration to the former shareholders of Community First in connection with the Company's acquisition of that company, and for general corporate purposes.

On July 1, 2011, in connection with the MidCarolina merger, the Company assumed \$8,764,000 in Junior Subordinated debentures to MidCarolina Trust I and II (together, the "MidCarolina Trusts"), to fully and unconditionally guarantee the preferred securities issued by the MidCarolina Trusts. These long term obligations, which currently qualify as Tier I capital, constitute and full and unconditional guarantee by the Company of the MidCarolina Trusts' obligations. The MidCarolina Trusts are not consolidated in the Company's financial statements.

In accordance with FASB ASC 810-10-15-14, the Company did not eliminate through consolidation the Company's \$619,000 equity investment in AMNB Statutory Trust I or the \$264,000 equity investment in the MidCarolina Trusts. Instead, the Company reflected this equity investment in the "Accrued interest receivable and other assets" line item in the consolidated balance sheets.

A description of the Junior Subordinated debt securities outstanding payable to the trusts as of September 30, 2011 and December 31, 2010 are shown below:

Issuing Entity	Issued	Rate	Date	2011	2010
	04.07.06	Libor	06.20.26	20.610	20.510
AMNB I	04-07-06	•	06-30-36 \$	20,619 \$	20,619
		1.35 %			
		Libor			
MidCarolina I	10-29-02	plus	11-07-32	3,972	-
		3.45			
		%			
		Libor			
MidCarolina II	12-03-03	plus	10-07-33	2,599	-
		2.90 %			

\$ 27,190 \$ 20,619

The principal amounts reflected for the MidCarolina I and the MidCarolina II are net of valuation allowances of \$1,183,000 and \$1,010,000 respectively. The original valuation allowances of \$1,197,000 and \$1,032,000 were recorded as a result of the merger with MidCarolina on July 1, 2011.

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#### Note 10 – Stock Based Compensation

The Company's 2008 Stock Incentive Plan ("2008 Plan") was adopted by the Board of Directors of the Company on February 19, 2008 and approved by shareholders on April 22, 2008 at the Company's 2008 Annual Meeting of Shareholders. The 2008 Plan provides for the granting of restricted stock awards and incentive and non-statutory options to employees and directors on a periodic basis, at the discretion of the Board of Directors or a Board designated committee. The 2008 Plan authorizes the issuance of up to 500,000 shares of common stock. The 2008 Plan replaced the Company's stock option plan that was approved by the shareholders at the 1997 Annual Meeting, which plan terminated in 2006.

# **Stock Options**

A summary of stock option transactions for the nine months ended September 30, 2011, is as follows:

			Weighted	
		Weighted	Average	Average
		Average	Remaining	Intrinsic
	Option	Exercise	Contractual	Value
	Shares	Price	Term	(\$000)
Outstanding at December 31, 2010	159,499	\$ 21.48		
Acquired in acquisition	120,312	26.54		
Granted	-	-		
Exercised	(10,522)	16.45		
Forfeited	(650)	22.69		
Outstanding at September 30, 2011	268,639	\$ 23.94	4.7	\$ 60
Exercisable at September 30, 2011	240,750	\$ 24.38		\$ 42

The fair value of options is estimated at the date of grant using the Black-Scholes option pricing model and expensed over the options' vesting period. As of September 30, 2011, there was \$16,000 in total unrecognized compensation expense related to nonvested stock option grants.

#### Restricted Stock

The Company from time-to-time grants shares of restricted stock to key employees and non-employee directors. These awards help align the interests of these employees and directors with the interests of the shareholders of the Company by providing economic value directly related to increases in the value of the Company's common stock. The value of the stock awarded is established as the fair market value of the common stock at the time of the grant. The Company recognizes expenses, equal to the total value of such awards, ratably over the vesting period of the stock grants.

The Company made its second restricted grant to executive officers in the first quarter 2011. These grants cliff vest over a 24-month period. On January 18, 2011, the Company issued 12,830 shares of restricted stock to its six executive officers and four regional executives.

Nonvested restricted stock for the nine months ended September 30, 2011 is summarized in the following table.

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Restricted Stock	Shares	-	rant date iir value
Nonvested at December 31, 2010	8,712	\$	21.36
Granted	12,830		22.77
Vested	-		-
Forfeited	_		-
Nonvested at September 30, 2011	21,542	\$	22.19

As of September 30, 2011, there was \$206,000 of total unrecognized compensation cost related to nonvested restricted stock granted under the plan. This cost is expected to be recognized over the next 15 months.

Starting in 2010, the Company began offering its directors an option on director compensation. Their regular monthly retainer could be received as \$1,000 per month in cash or \$1,250 in immediately vested, but restricted stock. In 2011, monthly meeting fees could also be received as \$400 per month in cash or \$500 in immediately vested, but restricted

stock. For the first nine months of 2011, 13 15 directors elected to receive stock in lieu of cash for their retainer and meeting fees. Only outside directors receive board fees. The Company issued 8,925 and 4,472 shares and recognized share based compensation expense of \$170,000 and \$90,000 during first nine months of 2011 and 2010, respectively.

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## Note 11 – Earnings Per Share

The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of potentially dilutive common stock. Potentially dilutive common stock had no effect on income available to common shareholders.

	Three Months Ended									
	September 30,									
	201	1	201	0						
		Per		Per						
		Share		Share						
	Shares	Amount	Shares	Amount						
Basic	7,800,614	\$ 0.52	6,125,359	\$ 0.36						
Effect of dilutive securities -										
stock options	6,054	-	5,770	-						
Diluted	7,806,668	\$ 0.52	6,131,129	\$ 0.36						

	Nine Months Ended									
	201	1	2010	)						
		Per		Per						
		Share		Share						
	Shares	Amount	Shares	Amount						
Basic	6,705,607	\$ 1.02	6,122,876	\$ 1.05						
Effect of dilutive securities -										
stock options	7,353	-	5,605	-						
Diluted	6,712,960	\$ 1.02	6,128,481	\$ 1.05						

Stock options on common stock, which were not included in computing diluted earnings per share for the nine month periods ended September 30, 2011 and 2010 because their effects were antidilutive, averaged 114,081 and 82,627, respectively.

Note 12 – Employee Benefit Plans

Following is information pertaining to the Company's non-contributory defined benefit pension plan.

Components of Net Periodic Benefit	t										
Cost		Three	Mon	ths I	Ended	Nine Months Ended					
(in thousands)		Sep	otem	ber 3	80,	September 30,					
	20	)11		20	10		2011		20	10	
Service cost	\$	27		\$	23	\$	81		\$	69	
Interest cost		101			117		303			351	
Expected return on plan assets		(131	)		(135	)	(393	)		(405	)
Recognized net actuarial loss		40			57		120			171	
Net periodic benefit cost	\$	37		\$	62	\$	111		\$	186	

The Company's does not anticipate contributing to the plan for 2011.

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## Note 13 – Segment and Related Information

The Company has two reportable segments, Community banking and trust and investment services.

Community banking involves making loans to and generating deposits from individuals and businesses. All assets and liabilities of the Company are allocated to community banking. Investment income from securities is also allocated to the community banking segment. Loan fee income, service charges from deposit accounts, and non-deposit fees such as automated teller machine fees and insurance commissions generate additional income for community banking.

Trust and investment services include estate planning, trust account administration, investment management, and retail brokerage. Investment management services include purchasing equity, fixed income, and mutual fund investments for customer accounts. The trust and investment services division receives fees for investment and administrative services.

Amounts shown in the "Other" column includes activities of American National Bankshares Inc. which are primarily debt service on trust preferred securities and corporate items. Intersegment eliminations primarily consist of American National Bankshares Inc.'s interest income on deposits held by its banking subsidiary.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

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Segment information as of and for the three and nine month periods ended September 30, 2011 and 2010, is shown in the following table.

		Trust and							
(in thousands)	Community	Investment		Intersegment					
	Banking	ng Services		Eliminations	Total				
Interest income	\$ 14,779	\$ -	\$ 16	\$ (16 ) \$	5 14,779				
Interest expense	2,288	-	164	(16)	2,436				
Noninterest income	1,657	1,036	5	-	2,698				
Income before income									
taxes	5,720	663	(431	) -	5,952				
Net income	4,087	438	(396	) -	4,129				
Depreciation and									
amortization	712	5	-	-	722				
Total assets	1,304,236	-	903	-	1,305,139				
Capital expenditures	300	-	-	-	300				

# Three Months Ended September 30, 2010

# Trust and

	Community	Investment	Intersegment					
	Banking	Services	Other	Eliminations	Total			
Interest income	\$ 8,982	\$ -	\$ 29	\$ (29 ) \$	8,982			
Interest expense	1,909	-	343	(29 )	2,223			
Noninterest income	1,359	872	10	-	2,241			
Income before income								
taxes	2,796	579	(341	) -	3,034			
Net income	2,071	382	(225	) -	2,228			
Depreciation and								
amortization	394	5	-	-	399			
Total assets	823,582	-	635	-	824,217			
Capital expenditures	789	-	-	-	789			

# Nine Months Ended September 30, 2011

	Time Wolling Ended September 50, 2011										
		Trust and									
	Community	Investment		Intersegment							
	Banking	Services	Other	Eliminations	Total						
Interest income	\$ 32,010	\$ -	\$ 48	\$ (48 ) \$	32,010						
Interest expense	5,707	-	804	(48)	6,463						
Noninterest income	3,714	2,919	24	-	6,657						
Income before income											
taxes	9,956	1,841	(2,162	) -	9,635						
Net income	7,557	1,215	(1,853	)	6,919						
Depreciation and											
amortization	1,489	15	-	-	1,504						
Total assets	1,304,236	-	903	-	1,305,139						
Capital expenditures	549	-	-	-	549						

# Nine Months Ended September 30, 2010

		Trust and							
	Community	Community Investment		Intersegment					
	Banking	Services	Other	Eliminations	Total				
Interest income	\$ 27,044	\$ -	\$ 103	\$ (103 ) \$	27,044				
Interest expense	5,596	-	1,030	(103)	6,523				
Noninterest income	3,649	2,528	31	-	6,208				
Operating income before									
income taxes	8,243	1,659	(1,083	) -	8,819				
Net income	6,047	1,095	(715	)	6,427				
Depreciation and									
amortization	1,211	13	-	-	1,224				
Total assets	823,582	-	635	-	824,217				
Capital expenditures	1,887	1	-	-	1,888				

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Note 14 – Fair Value of Financial Instruments

#### Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosures topic of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The recent fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

# Fair Value Hierarchy

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

- Level 1 Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.
- Level 3 Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using

pricing models that consider observable market data (Level 2). Federal Reserve Bank of Richmond and Federal Home Loan Bank stocks are carried at cost since no ready market exists and there is no quoted market value. The Company is required to own stock in these entities as long as it is a member. Therefore, they have been excluded from the table below.

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The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 (in thousands):

			Fair Value Measurements at September 30,							
						2011 Using				
			(	Quoted						
			P	rices in						
			1	Active						
			N	<b>I</b> arkets		Significant				
				for		Other	Sig	gnificant		
	Balance as of		Ic	lentical		Observable	Uno	Unobservable		
	Se	ptember 30,	Assets			Inputs	Inputs			
Description		2011		Level 1		Level 2	I	Level 3		
Assets:										
Securities available for										
sale:										
Federal agencies and										
GSE	\$	34,253	\$	-	\$	34,253	\$	-		
Mortgage-backed &										
private label CMOs		96,970		-		96,970		-		
State and municipal		177,909		-		177,909		-		
Corporate		2,385		-		2,385		-		
Total	\$	311,517	\$	-	\$	311,517	\$	-		

			Fair Value Measurements at December 31, 2010								
					Using						
			Quoted								
			Prices in								
			Active								
			Markets	,	Significant						
			for		Other	S	ignificant				
	Ва	lance as of	Identical	(	Observable		observable				
	December 31,				Inputs		Inputs				
Description		2010	Level 1		Level 2		Level 3				
Assets:											
Securities available for											
sale:											
Federal agencies and											
GSE	\$	58,077	\$ -	\$	58,077	\$	-				
Mortgage-backed &											
private label CMOs		62,982	-		62,594		388				
State and municipal		105,098	-		105,098		-				
Corporate		2,138	-		2,138		-				
Total	\$	228,295	\$ -	\$	227,907	\$	388				

Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Total Realized / **Unrealized Gains** (Losses) Included in Purchases, Sales, Balances Balances Issuances Transfer as of as of Other and In (Out) September January 1, Net Comprehensive Settlements, of Level 30, 2011 Income Net 3 2011 Income Securities available

for sale

Private label Collateralized Mortgage Obligation (ARM) \$ 388 \$ 177 \$ (519 ) \$ -\$ (46

Total assets \$ -\$ 388 \$ (46 \$ 177 \$ (519 ) \$ -

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

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The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

Loans held for sale: Loans held for sale are carried at estimated fair value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the period ended September 30, 2011. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

Impaired loans: Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral or the present value of future cash flows. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business's financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

Other real estate owned: Certain assets such as other real estate owned ("OREO") are measured at fair value less cost to sell. OREO is measured at fair value using an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using market date (Level 2). However, if an appraisal of the real estate property is over two years old, then the fair value is considered to be Level 3. We believe that the fair value component in our valuation of OREO follows the provisions of accounting standards.

The following table summarizes the Company's assets that were measured at fair value on a nonrecurring basis during the period (in thousands):

			Fair Value M	[easure	ments at Sep	tember 30, 2011
					Using	
			Quoted			
			Prices in			
			Active	S	Significant	
			Markets for		Other	Significant
Balance as of		Identical	C	bservable	Unobservable	
	Ser	otember 30,	Assets		Inputs	Inputs
Description		2011	Level 1		Level 2	Level 3
Assets						
Loans held for sale	\$	3,359	-	\$	3,359	-
Impaired loans, net of valuation allowance		1,847	-		1,847	-

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Other west setate seemed	5.020		5.020	
Other real estate owned	5,920	-	5,920	-

	Fair Value Measurements at December 31, 2 Using									
			Quoted		_					
			Prices in							
			Active	,	Significant					
			Markets for		Other	Significant				
	Balance as of		Identical	(	Observable	Unobservable				
	De	ecember 31,	Assets		Inputs	Inputs				
Description		2010	Level 1		Level 2	Level 3				
Assets										
Loans held for sale	\$	3,135	-	\$	3,135	-				
Impaired loans, net of										
valuation allowance		560	-		560	-				
Other real estate owned		3,716	-		3,716	-				

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The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows:

	September 30, 2011 Estimated					December		31, 2010 Estimated	
	Carrying			Fair		Carrying		Fair	
(in thousands)		Amount		Value		Amount		Value	
Financial assets:									
Cash and due from banks	\$	53,536	\$	53,536	\$	18,514	\$	18,514	
Securities available for sale		311,517		311,517		228,295		228,295	
Securities held to maturity		2,383		2,450		3,334		3,440	
Loans held for sale		3,359		3,359		3,135		3,135	
Loans, net of allowance		808,772		806,313		512,361		519,338	
Accrued interest receivable		4,327		4,327		3,704		3,704	
Financial liabilities:									
Deposits	\$	1,064,477	\$	1,078,714	\$	640,098	\$	642,705	
Repurchase agreements		43,758		43,758		47,084		47,084	
Other borrowings		10,238		10,091		14,598		14,600	
Trust preferred capital notes		27,190		27,169		20,619		20,531	
Accrued interest payable		824		824		831		831	

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and cash equivalents. The carrying amount is a reasonable estimate of fair value.

Securities. Fair values are based on quoted market prices or dealer quotes.

Loans held for sale. The carrying amount is a reasonable estimate of fair value.

Loans. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated based upon discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Accrued interest receivable. The carrying amount is a reasonable estimate of fair value.

Deposits. The fair value of demand deposits, savings deposits, and money market deposits equals the carrying value. The fair value of fixed-rate certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposit instruments would be offered to depositors for the same remaining maturities.

Repurchase agreements. The carrying amount is a reasonable estimate of fair value.

Other borrowings. The fair values of long-term borrowings are estimated using discounted cash flow analyses based on the interest rates for similar types of borrowing arrangements.

Trust preferred capital notes. Fair value is calculated by discounting the future cash flows using the estimated current interest rates at which similar securities would be issued.

Accrued interest payable. The carrying amount is a reasonable estimate of fair value.

Off-balance sheet instruments. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At September 30, 2011 and December 31, 2010, the fair value of off balance sheet instruments was deemed immaterial, and therefore was not included in the previous table.

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The Company assumes interest rate risk (the risk that interest rates will change) in its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rates change and that change may be either favorable or unfavorable to the Company.

Note 15 – Supplemental Cash Flow Information

	Nine Months Ended					
(dollars in thousands)	S	eptember 30,				
		2011		2010		
Supplemental Schedule of Cash and Cash Equivalents:						
Cash and due from banks	\$	23,450	\$	10,860		
Interest-bearing deposits in other banks		30,086		16,338		
	\$	53,536	\$	27,198		
Supplemental Disclosure of Cash Flow Information:						
Cash paid for:						
Interest on deposits and borrowed funds	\$	6,470	\$	6,572		
Income taxes		1,754		2,488		
Noncash investing and financing activities:						
Transfer of loans to other real estate owned		685		1,008		
Unrealized gain on securities available for sale		8,509		3,114		
Transactons related to bank acquisitions:						
Assets acquired:						
Investment securities		51,442		-		
Loans held for sale		113		-		
Loans, net of unearned income		327,112		-		
Premises and equipment, net		6,861		-		
Deferred income taxes		15,626		-		
Core deposit intangible		6,556		-		
Other real estate owned		3,538		-		
Other assets		14,135		-		
******						
Liabilities assumed:		201.211				
Demand, MMDA, & savings deposits		281,311		-		
Time deposits		138,937		-		
FHLB advances		9,858		-		
Other borrowings		6,546		-		
Other liabilities		3,838		-		
		5.000				
Issuance of preferred stock		5,000		-		
Issuance of common stock		29,905		-		

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#### Note 16 – Recent Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update ("ASU") 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements." ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers' disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In July 2010, the FASB issued ASU 2010-20, "Receivables (Topic 310) – Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." The new disclosure guidance significantly expands the existing requirements and will lead to greater transparency into an entity's exposure to credit losses from lending arrangements. The extensive new disclosures of information as of the end of a reporting period became effective for both interim and annual reporting periods ending on or after December 15, 2010. Specific disclosures regarding activity that occurred before the issuance of the ASU, such as the allowance roll forward and modification disclosures, were required for periods beginning on or after December 15, 2010. The Company has included the required disclosures in its consolidated financial statements.

In December 2010, the FASB issued ASU 2010-28, "Intangible – Goodwill and Other (Topic 350) – When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts." The amendments in this ASU modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In December 2010, the FASB issued ASU 2010-29, "Business Combinations (Topic 805) – Disclosure of Supplementary Pro Forma Information for Business Combinations." The guidance requires pro forma disclosure for business combinations that occurred in the current reporting period as though the acquisition date for all business combinations that occurred during the year had been as of the beginning of the annual reporting period. If comparative financial statements are presented, the pro forma information should be reported as though the acquisition date for all business combinations that occurred during the current year had been as of the beginning of the comparable prior annual reporting period. ASU 2010-29 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

The Securities Exchange Commission ("SEC") issued Final Rule No. 33-9002, "Interactive Data to Improve Financial Reporting." The rule requires companies to submit financial statements in extensible business reporting language (XBRL) format with their SEC filings on a phased-in schedule. Large accelerated filers and foreign large accelerated filers using U.S. GAAP were required to provide interactive data reports starting with their first quarterly report for fiscal periods ending on or after June 15, 2010. All remaining filers are required to provide interactive data reports starting with their first quarterly report for fiscal periods ending on or after June 15, 2011. The Company complied with this Rule beginning with the filing of the June 30, 2011 Form 10-Q.

In March 2011, the SEC issued Staff Accounting Bulletin ("SAB") 114. This SAB revises or rescinds portions of the interpretive guidance included in the codification of the Staff Accounting Bulletin Series. This update is intended to make the relevant interpretive guidance consistent with current authoritative accounting guidance issued as a part of the FASB's Codification. The principal changes involve revision or removal of accounting guidance references and other conforming changes to ensure consistency of referencing through the SAB Series. The effective date for SAB 114 is March 28, 2011. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In April 2011, the FASB issued ASU 2011-02, "Receivables (Topic 310) – A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." The amendments in this ASU clarify the guidance on a creditor's evaluation of whether it has granted a concession to a debtor. They also clarify the guidance on a creditor's evaluation of whether a debtor is experiencing financial difficulty. The amendments in this ASU are effective for the first interim or annual period beginning on or after June 15, 2011. Early adoption is permitted. Retrospective application to the beginning of the annual period of adoption for modifications occurring on or after the beginning of the annual adoption period is required. As a result of applying these amendments, an entity may identify receivables that are newly considered to be impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company has adopted ASU 2011-02 and included the required disclosures in its consolidated financial statements.

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In April 2011, the FASB issued ASU 2011-03, "Transfers and Servicing (Topic 860) – Reconsideration of Effective Control for Repurchase Agreements." The amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this ASU are effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The Company is currently assessing the impact that ASU 2011-03 will have on its consolidated financial statements.

In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820) – Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in GAAP and International Financial Reporting Standards ("IFRSs")." This ASU is the result of joint efforts by the FASB and International Accounting Standards Board to develop a single, converged fair value framework on how (not when) to measure fair value and what disclosures to provide about fair value measurements. The ASU is largely consistent with existing fair value measurement principals in U.S. GAAP (Topic 820), with many of the amendments made to eliminate unnecessary wording differences between U.S. GAAP and IFRSs. The amendments are effective for interim and annual periods beginning after December 15, 2011 with prospective application. Early application is not permitted. The Company is currently assessing the impact that ASU 2011-04 will have on its consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, "Comprehensive Income (Topic 220) – Presentation of Comprehensive Income." The objective of this ASU is to improve the comparability, consistency and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income by eliminating the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The single statement of comprehensive income should include the components of net income, a total for net income, the components of other comprehensive income, a total for other comprehensive income, and a total for comprehensive income. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present all the components of other comprehensive income, a total for other comprehensive income, and a total for comprehensive income. The amendments do not change the items that must be reported in other comprehensive income, the option for an entity to present components of other comprehensive income either net of related tax effects or before related tax effects, or the calculation or reporting of earnings per share. The amendments in this ASU should be applied retrospectively. The amendments are effective for fiscal years and interim periods within those years beginning after December 15, 2011. Early adoption is permitted because compliance with the amendments is already permitted. The amendments do not require transition disclosures. The Company is currently assessing the impact that ASU 2011-05 will have on its consolidated financial statements.

In August 2011, the SEC issued Final Rule No. 33-9250, "Technical Amendments to Commission Rules and Forms related to the FASB's Accounting Standards Codification." The SEC has adopted technical amendments to various rules and forms under the Securities Exchange Act of 1933, the Securities Exchange Act of 1934, and the Investment Company Act of 1940. These revisions were necessary to conform these rules and forms to the FASB Accounting Standards Codification. The technical amendments include revision of certain rules in Regulation S-X, certain items in Regulation S-K, and various rules and forms prescribed under the Securities Exchange Act of 1934 and the Investment Company Act of 1940. The Release was effective as of August 12, 2011. The adoption of the release did not have a material impact on the Company's consolidated financial statements.

In September 2011, the FASB issued ASU 2011-08, "Intangible – Goodwill and Other (Topic 350) – Testing Goodwill for Impairment." The amendments in this ASU permit an entity to first assess qualitative factors related to goodwill to

determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. Under the amendments in this ASU, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The amendments in this ASU are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued. The Company is currently assessing the impact that ASU 2011-08 will have on its consolidated financial statements.

Refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2010 for previously annual accounting pronouncements.

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# ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on important factors affecting the financial condition and results of operations of the Company. The discussion and analysis should be read in conjunction with the Consolidated Financial Statements.

# Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (the "Bank", and collectively with American National Bankshares Inc., the "Company"). These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and on information available to management at the time these statements and disclosures were prepared. Forward-looking statements are subject to numerous assumptions, estimates, risks, and uncertainties that could cause actual conditions, events, or results to differ materially from those stated or implied by such forward-looking statements.

A variety of factors may affect the operations, performance, business strategy, and results of the Company. Those factors include but are not limited to the following:

- Financial market volatility including the level of interest rates could affect the values of financial instruments and the amount of net interest income earned;
- General economic or business conditions, either nationally or in the market areas in which the Company does business, may be less favorable than expected, resulting in deteriorating credit quality, reduced demand for credit, or a weakened ability to generate deposits;
- Competition among financial institutions may increase and competitors may have greater financial resources and develop products and technology that enable those competitors to compete more successfully than the Company;
- Businesses that the Company is engaged in may be adversely affected by legislative or regulatory changes, including changes in accounting standards;
  - The ability to retain key personnel;
  - The failure of assumptions underlying the allowance for loan losses; and
- The potential for negative financial or operational impact of the recent merger with MidCarolina Financial Corporation.

#### Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2011 presentation.

## Critical Accounting Policies

The accounting and reporting policies followed by the Company conform with U.S. generally accepted accounting principals ("GAAP") and they conform to general practices within the banking industry. The Company's critical accounting policies, which are summarized below, relate to (1) the allowance for loan losses, (2) goodwill impairment, and (3) acquired loans. A summary of the Company's significant accounting policies is set forth in Note 1 to the Consolidated Financial Statements in the Company's 2010 Annual Report on Form 10-K.

The financial information contained within the Company's financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. In addition, GAAP itself may change from one previously acceptable method to another method.

Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

The allowance for loan losses is an estimate of the losses inherent in the loan portfolio at the balance sheet date. The allowance is based on two basic principles of accounting: Financial Accounting Standards Board ("FASB") Topic 450-25 Contingencies - Recognition which requires that losses be accrued when they are probable of occurring and estimable and Financial Accounting Standards Board ("FASB") Topic 310-10 Receivables – Overall – Subsequent Measurement which requires that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows, or values observable in the secondary market, and the loan balance.

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The Company's allowance for loan losses has two basic components: the formula allowance and the specific allowance. Each of these components is determined based upon estimates. With regard to commercial loans, the formula allowance uses historical loss experience as an indicator of future losses, along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries, trends in volume and terms of loans, effects of changes in underwriting standards, experience of lending staff, economic conditions, and portfolio concentrations. In the formula allowance, the migrated historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each risk-grade category of loans. With regard to consumer loans, the allowance calculations are calculated based on historical losses for each product category without regard to risk grade. This loss rate is combined with qualitative factors resulting in an adjusted loss factor for each product category. The period-end balances for each loan risk-grade category are multiplied by the adjusted loss factor. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The use of these computed values is inherently subjective and actual losses could be greater or less than the estimates.

The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance-sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included in other liabilities.

## Acquired Loans with Specific Credit-Related Deterioration

Acquired loans with specific credit deterioration are accounted for by the Company in accordance with FASB Accounting Standards Codification ("ASC") 310-30. Certain acquired loans, those for which specific credit-related deterioration, since origination, is identified, are recorded at fair value reflecting the present value of the amounts expected to be collected. Income recognition on these loans is based on a reasonable expectation about the timing and amount of cash flows to be collected. Acquired loans deemed impaired and considered collateral dependent, with the timing of the sale of loan collateral indeterminate, remain on non-accrual status and have no accretable yield.

## Goodwill Impairment

The Company tests goodwill on an annual basis or more frequently if events or circumstances indicate that there may have been impairment. If the carrying amount of goodwill exceeds its implied fair value, the Company would recognize an impairment loss in an amount equal to that excess. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. The goodwill impairment testing conducted by the Company in the third quarter of 2011 indicated that goodwill is not impaired and is properly recorded in the financial statements. No events or circumstances since December 31, 2010 have occurred that would question the impairment of goodwill.

# Non-GAAP Presentations

The analysis of net interest income in this document is performed on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets.

## Internet Access to Corporate Documents

The Company provides access to its Securities and Exchange Commission ("SEC") filings through a link on the Investors Relations page of the Company's web site at www.amnb.com. Reports available include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports as soon as reasonably practicable after the reports are filed electronically with the SEC. The information on the

Company's website is not incorporated into this report or any other filing the Company makes with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at www.sec.gov.

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## ACQUISITION OF MIDCAROLINA FINANCIAL CORPORATION

On July 1, 2011, American National Bankshares Inc. ("American National") completed its merger with MidCarolina Financial Corporation ("MidCarolina") pursuant to the Agreement and Plan of Reorganization, dated December 15, 2010, between American National and MidCarolina (the "merger agreement"). MidCarolina was headquartered in Burlington, North Carolina, and engaged in banking operations through its subsidiary bank, MidCarolina Bank. The transaction has expanded the Company's footprint in North Carolina, adding eight branches in Alamance and Guilford Counties.

Pursuant to the terms of the merger agreement, as a result of the merger, the holders of shares of MidCarolina common stock received 0.33 shares of American National common stock for each share of MidCarolina common stock held immediately prior to the effective date of the merger. Each share of American National common stock outstanding immediately prior to the merger has continued to be outstanding after the merger. Each option to purchase a share of MidCarolina common stock outstanding immediately prior to the effective date of the merger was converted into an option to purchase shares of American National common stock, adjusted for the 0.33 exchange ratio. Additionally, the holders of shares of noncumulative perpetual Series A preferred stock of MidCarolina received one share of a newly authorized noncumulative perpetual Series A preferred stock of American National for each MidCarolina preferred share held immediately before the merger. The American National Series A preferred stock has terms, preferences, rights and limitations that are identical in all material respects to the MidCarolina Series A preferred stock.

American National issued 1,626,157 shares of additional common stock in connection with the MidCarolina merger. This represents 20.9% of the now outstanding shares of American National.

Management expects the acquisition will be accretive to earnings. Most of the material changes in balance sheet and income statement categories during this reporting period are directly related to the impact of the MidCarolina merger.

#### RESULTS OF OPERATIONS

**Earnings Performance** 

Three months ended September 30, 2011 and 2010

For the quarter ended September 30, 2011, the Company reported net income of \$4,129,000 compared to \$2,228,000 for the comparable quarter in 2010. The \$1,901,000 or 85.3% increase in earnings was primarily due to:

- •the July 1, 2011 merger with MidCarolina, which resulted in \$1,474,000 in fair value related net adjustments, which increased pretax earnings; and
  - there were \$390,000 of merger related expenses, which negatively impacted earnings.

# SUMMARY INCOME STATEMENT (Dollars in thousands)

2010

For the three months ended September 30,

2011

\$ Change

% Change

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Interest income	\$ 14,779		\$ 8,982		\$ 5,797		64.5	%
Interest expense	(2,436)	)	(2,223	)	(213	)	9.6	%
Net interest income	12,343		6,759		5,584		82.6	%
Provision for loan losses	(525)	)	(435	)	(90	)	20.7	%
Noninterest income	2,698		2,241		457		20.4	%
Noninterest expense	(8,564)	)	(5,531	)	(3,033	)	54.8	%
Income tax expense	(1,823)	)	(806	)	(1,017	)	126.2	%
Net income	\$ 4,129		\$ 2,228		\$ 1,901		85.3	%

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Nine months ended September 30, 2011 and 2010

For the nine month period ended September 30, 2011, the Company reported net income of \$6,919,000 compared to \$6,427,000 for the comparable quarter in 2010. The \$492,000 or 7.7% increase in earnings was primarily due to:

- •the July 1, 2011 merger with MidCarolina, which resulted in \$1,474,000 in fair value related net adjustments, which increased pretax earnings; and
  - there were \$1,534,000 of merger related expenses during the period, which negatively impacted earnings.

# SUMMARY INCOME STATEMENT (Dollars in thousands)

For the nine months ended				%	
September 30,	2011	2010	\$ Change	Change	
Interest income	\$ 32,010	\$ 27,044	\$ 4,966	18.4	%
Interest expense	(6,463)	(6,523)	60	-0.9	%
Net interest income	25,547	20,521	5,026	24.5	%
Provision for loan losses	(1,198)	(1,005)	(193)	19.2	%
Noninterest income	6,657	6,208	449	7.2	%
Noninterest expense	(21,371)	(16,905)	(4,466)	26.4	%
Income tax expense	(2,716)	(2,392)	(324)	13.5	%
Net income	\$ 6.919	\$ 6.427	\$ 492	7.7	%

#### Net Interest Income

Net interest income is the difference between interest income on earning assets, primarily loans and securities, and interest expense on interest bearing liabilities, primarily deposits and other funding sources. Fluctuations in interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income. The following discussion of net interest income is presented on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets, such as certain state and municipal securities. A tax rate of 35% was used in adjusting interest on tax-exempt assets to a fully taxable equivalent basis. Net interest income divided by average earning assets is referred to as the net interest margin. The net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest bearing liabilities.

Three months ended September 30, 2011 and 2010

Net interest income on a taxable equivalent basis increased \$5,792,000 or 81.4%, for the third quarter of 2011 compared to the same quarter of 2010. Virtually all of this increase was related to the July 1, 2011 merger with MidCarolina. Approximately 80% of the increase was related to volume increases, the remainder was interest rate related, as detailed in the Rate/Volume Analysis following this section.

For the third quarter of 2011 and 2010, the Company's yield on earnings assets was 5.23% and 4.89%, respectively. The cost of interest-bearing liabilities was 0.99% compared to 1.43%. The interest rate spread was 4.24% compared to 3.46% for the comparable 2010 quarter. The net interest margin, on a fully taxable equivalent basis, was 4.41% compared to 3.74%. Yields on loans were positively impacted by fair value related accretion income and generally higher contractual interest rates on the MidCarolina portfolio. Rates on interest bearing liabilities were also positively impacted by merger related fair value adjustments, but to a much lesser degree than loans. Rates on long term borrowings, trust preferred securities, were very positively impacted by the third quarter conversion of the \$20 million American National liability from a fixed rate of 6.66% to 90-day LIBOR plus 135 basis points.

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The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the three months ended September 30, 2011 and 2010. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

Net Interest Income Analysis For the Three Months Ended September 30, 2011 and 2010 (in thousands, except rates)

	Interest					
	Average I	Balance	Income/	Expense	Yield/Rate	
T	2011	2010	2011	2010	2011	2010
Loans:	\$ 136,204	¢ 76.619	¢ 1.602	\$ 934	1 670	6 4.84%
Commercial Real estate	685,628	\$ 76,618 441,069	\$ 1,603 10,778	5,968	6.29	5.41
Consumer	8,529	6,405	163	126	7.58	7.80
Total loans	830,361	524,092	12,544	7,028	6.04	5.36
Total loans	650,501	324,092	12,344	7,020	0.04	3.30
Securities:						
Federal agencies	32,448	60,079	186	459	2.29	3.06
Mortgage-backed & CMOs	87,785	53,839	615	493	2.80	3.66
State and municipal	168,134	94,419	1,896	1,217	4.51	5.16
Other	7,728	6,195	78	55	4.04	3.55
Total securities	296,095	214,532	2,775	2,224	3.75	4.15
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Deposits in other banks	45,526	24,118	28	90	0.24	1.48
1	,	,				
Total interest-earning assets	1,171,982	762,742	15,347	9,342	5.23	4.89
Non-earning assets	134,814	73,291				
Total assets	\$1,306,796	\$836,033				
Deposits:	<b>•</b> 151 544	ф. 00 <b>721</b>	100	1.6	0.20	0.07
Demand	\$ 171,744	\$ 90,731	132	16	0.30	0.07
Money market	208,962	70,011	232	94	0.44	0.53
Savings	72,088	63,562	26	1.500	0.14	0.14
Time	444,079	305,887	1,689	1,590	1.51	2.06
Total deposits	896,873	530,191	2,079	1,722	0.92	1.29
Customer repurchase agreements	45,356	59,126	82	93	0.72	0.62
Other short-term borrowings	2	92	0	0	0.75	0.43
Long-term borrowings	37,439	29,174	275	408	2.94	5.59
Total interest-bearing	- 5.,.55	->,=/			_,, ,	2.27
liabilities	979,670	618,583	2,436	2,223	0.99	1.43
	,					

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Noninterest-bearing						
demand deposits	170,618	103,501				
Other liabilities	7,475	4,064				
Shareholders' equity	149,033	109,885				
Total liabilities and						
shareholders'	\$1,306,796	\$836,033				
equity						
Interest rate spread					4.24%	3.46%
Net interest margin					4.41%	3.74%
Net interest income (taxable	equivalent		12,911	7,119		
basis)	_					
Less: Taxable equivalent			568	360		
adjustment						
Net interest income			\$12,343	\$ 6,759		

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Changes in Net Interest Income (Rate/Volume Analysis) (in thousands)

	Three Months Ended September 30 2011 vs. 2010 Interest Change Increase Attributable to						
Interest income		ecrease)		Rate	iiio didoit	Volume	
Loans:	(2	- Colouiso)		11000		, 0101110	
Commercial	\$	669	\$	(33	) 5	5 702	
Real Estate		4,810		1,086		3,724	
Consumer		37		(4	)	41	
Total loans		5,516		1,049		4,467	
Securities:		,		,		,	
Federal agencies		(273)		(96	)	(177	)
Mortgage-backed		122		(136	)	258	,
State and municipal		679		(169	)	848	
Other securities		23		8	·	15	
Total securities		551		(393	)	944	
Deposits in other banks		(62)		(108	)	46	
Total interest income		6,005		548		5,457	
Interest expense Deposits:							
Demand		116		92		24	
Money market		138		(19	)	157	
Savings		4		1		3	
Time		99		(498	)	597	
Total deposits		357		(424	)	781	
Customer repurchase agreements		(11)		13		(24	)
Other borrowings		(133)		(227	)	94	
Total interest expense		213		(638	)	851	

Nine months ended September 30, 2011 and 2010

Net interest income

Net interest income on a taxable equivalent basis increased \$5,491,000 or 25.6%, for the nine months ended September 30, 2011 compared to the comparable period in 2010. Virtually all of this increase was related to the July 1, 2011 merger with MidCarolina. Approximately 90% of the increase was related to volume increases, the remainder was interest rate related, as detailed in the Rate/Volume Analysis following this section.

5,792

1,186

4,606

For the first nine months of 2011 and 2010, the Company's yield on earnings assets was 4.93% and 4.98%, respectively. The cost of interest bearing liabilities was 1.17% compared to 1.43%. The interest rate spread was 3.76% compared to 3.55%. The net interest margin, on a fully taxable equivalent basis, was 3.98% compared to 3.82%. Yields on loans were positively impacted in the 2011 period by fair value related accretion income and generally higher contractual interest rates on the MidCarolina portfolio. Rates on interest bearing liabilities were also positively

impacted by merger related fair value adjustments, but to a much lesser degree than loans. Rates on long term borrowings, trust preferred securities, were very positively impacted by the third quarter 2011 conversion of the \$20 million American National liability from a fixed rate of 6.66% to 90-day LIBOR plus 135 basis points.

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The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the nine months ended September 30, 2011 and 2010. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

Net Interest Income Analysis
For the Nine Months Ended September 30, 2011 and 2010
(in thousands, except rates)

		Average Balance			Interest Income/Expense			Yield/Rate				
Lagran		2011		2010		2011		2010	2011		2010	
Loans: Commercial	\$	98,121	¢	5 78,180	¢	3,392	(	\$ 2,826	4.62 %		4.83	0%
Real estate	φ	516,165	φ	438,736	φ	22,093	,	18,096	5.71	)	5.50	70
Consumer		7,574		6,553		419		397	7.40		8.10	
Total loans		621,860		523,469		25,904		21,319	5.56		5.43	
Total loans		021,000		323,407		23,704		21,317	3.30		J. <del>T</del> J	
Securities:												
Federal agencies		37,197		63,929		765		1,535	2.74		3.20	
Mortgage-backed &		,		,				,				
CMO's		67,843		47,795		1,571		1,473	3.09		4.11	
State and municipal		141,481		80,625		4,889		3,223	4.61		5.33	
Other		6,538		6,933		193		185	3.94		3.56	
Total securities		253,059		199,282		7,418		6,416	3.91		4.29	
Deposits in other												
banks		29,104		26,754		112		268	0.51		1.34	
Total interest-earning												
assets		904,023		749,505		33,434		28,003	4.93		4.98	
N.T		05.106		50.056								
Non-earning assets		95,196		72,356								
Total assets	φ	000 210	đ	001 061								
Total assets	\$	999,219	<b>)</b>	8 821,861								
Deposits:												
Demand	\$	122,497	\$	5 94,607		167		58	0.18		0.08	
Money market	Ψ	111,801	Ψ	77,691		382		285	0.46		0.49	
Savings		66,138		63,644		69		66	0.14		0.14	
Time		363,655		281,601		4,628		4,595	1.70		2.18	
Total deposits		664,091		517,543		5,246		5,004	1.06		1.29	
10tal 60p 0516		001,071		017,010		0,2.0		2,00.	1.00		1,2/	
Customer repurchase												
agreements		45,452		61,698		244		297	0.72		0.64	
Other short-term												
borrowings		45		31		0		0	0.47		0.43	

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Long-term							
borrowings		28,820	29,211	973	1,222	4.50	5.58
Total interest-bearing							
liabilities		738,408	608,483	6,463	6,523	1.17	1.43
Noninterest-bearing							
demand deposits		133,008	100,965				
Other liabilities		4,619	3,901				
Shareholders' equity		123,184	108,512				
Total liabilities and							
shareholders' equity	\$	999,219	\$ 821,861				
Interest rate spread						3.76 %	3.55 %
Net interest margin						3.98 %	3.82 %
Net interest income (ta	xab	le					
equivalent basis)				26,971	21,480		
Less: Taxable							
equivalent							
adjustment				1,424	959		
Net interest income				\$ 25,547	\$ 20,521		

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# Changes in Net Interest Income (Rate/Volume Analysis) (in thousands)

Nine Months Ended September 30

				2011	vs. 20	10			
	Interest				Change				
	Ir	ncrease			Attributable			)	
Interest income	(De	ecrease	)		Rate		V	olume	
Loans:									
Commercial	\$	566		\$	(128	)	\$	694	
Real Estate		3,997			704			3,293	
Consumer		22			(36	)		58	
Total loans		4,585			540			4,045	
Securities:									
Federal agencies		(770	)		(197	)		(573	)
Mortgage-backed		98			(423	)		521	
State and municipal		1,666			(487	)		2,153	
Other securities		8			19			(11	)
Total securities		1,002			(1,088	)		2,090	
Deposits in other banks		(156	)		(178	)		22	
Total interest income		5,431			(726	)		6,157	
Interest expense									
Deposits:									
Demand		109			88			21	
Money market		97			(21	)		118	
Savings		3			-			3	
Time		33			(1,138)	)		1,171	
Total deposits		242			(1,071	)		1,313	
Repurchase agreements		(53	)		31			(84	)
Other borrowings		(249	)		(233	)		(16	)
Total interest expense		(60	)		(1,273	)		1,213	
Net interest income	\$	5,491		\$	547		\$	4,944	

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#### Noninterest Income

All comparisons discussed below are between the third quarter of 2011 and the third quarter of 2010. The primary driver of changes between the two periods was the July 1, 2011 merger between American National and MidCarolina, unless otherwise noted.

Noninterest income increased to \$2,698,000 in 2011 from \$2,241,000, in 2010, a \$457,000 or 20.4% improvement.

Fees from the management of trusts, estates, and asset management accounts increased to \$921,000 in 2011 from \$842,000 in 2010, a \$79,000 or 9.4% increase. A substantial portion of trust fees are earned based on account market values, so changes in the equity markets may have a large and potentially volatile impact on revenue. Most of the increase in this category was related to improvement in the equity markets.

Service charges on deposit accounts increased to \$575,000 in 2011 from \$478,000 in 2010, a \$97,000 or 20.3% increase.

Other fees and commissions increased to \$429,000 in 2011 from \$290,000 in 2010, an increase of \$139,000 or 47.9%.

Mortgage banking income decreased to \$374,000 in 2011 from \$428,000 in 2010, a decline of \$54,000 or 12.6%. This business category slowed with the overall slowdown in the real estate market.

Securities gains decreased to \$0 for 2011 from \$67,000 in 2010.

Noninterest income for the nine month period ended September 30, 2011 increased to \$6,657,000 compared to \$6,208,000 for the 2010 period, a \$449,000 or 7.2% increase.

### Noninterest Expense

All comparisons discussed below are between the third quarter of 2011 and the third quarter of 2010. The primary driver of changes between the two periods was the July 1, 2011 merger between American National and MidCarolina, unless otherwise noted.

Noninterest expense was \$8,564,000 for 2011 compared to \$5,531,000 for 2010, a \$3,033,000 or 54.8% increase.

Salaries were \$3,676,000 for 2011 compared to \$2,596,000 for 2010, a \$1,080,000 or 41.6% increase.

Employee benefits were \$731,000 for 2011 compared to \$564,000 for 2010, a \$167,000 or 29.6% increase.

The Federal Deposit Insurance Corporation ("FDIC") insurance assessment was \$94,000 for 2011 compared to \$203,000 for 2010, a \$109,000 or 53.7% decrease. This change was driven by the estimated cumulative impact of the change from a deposit based to an asset based premium assessment by the FDIC. It is not indicative of future quarterly deposit insurance costs.

Merger related expense was \$390,000 for 2011. There were no comparable expenses in 2010.

Noninterest expense in the nine months ended September 30, 2011 was \$21,371,000 compared to \$16,905,000 for the same period in 2010, for an increase of \$4,466,000 or 26.4%. Of this increase, \$1,534,000 or 34.4% was directly associated with nonrecurring merger related expense.

### **Income Taxes**

The effective tax rate for the third quarter of 2011 was 30.6% compared to 26.6% for the third quarter of 2010.

The effective tax rate for the nine months ended September 30, 2011 was 28.2% compared to 27.1% for the same period of 2010.

The effective tax rate is lower than the statutory rate primarily due to income that is not taxable for Federal income tax purposes. The primary non-taxable income is that of state and municipal securities and industrial revenue bonds or loans.

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### Impact of Inflation and Changing Prices

The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. The most significant effect of inflation is on noninterest expense, which tends to rise during periods of inflation. Changes in interest rates have a greater impact on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management practices, the Company has the ability to react to those changes and measure and monitor its interest rate and liquidity risk. During the reported periods, inflation and interest rates have been low.

### CHANGES IN FINANCIAL POSITION

#### **BALANCE SHEET ANALYSIS**

### Securities

The securities portfolio generates income, plays a major role in the management of interest rate sensitivity, provides a source of liquidity, is used to meet collateral requirements for public deposits, and facilitates commercial customers' repurchase agreements. The portfolio consists primarily of high quality, investment-grade securities. Federal agency and U. S. government sponsored enterprises, mortgage-backed securities, and state and municipal securities comprise the majority of the portfolio.

The available for sale securities portfolio was \$311,517,000 at September 30, 2011 compared to \$228,295,000 at December 31, 2010, an \$83,222,000 or 36.5% increase.

The held to maturity securities portfolio decreased to \$2,383,000 at September 30, 2011 from \$3,334,000 at December 31, 2010, a \$951,000 or 28.5% decline. As a practical matter, any new security purchase is classified as available for sale.

At September 30, 2011, the available for sale portfolio had an estimated fair value of \$311,517,000 and an amortized cost of \$301,043,000, resulting in a net unrealized gain of \$10,074,000.

At the same date, the held to maturity portfolio had an estimated fair value of \$2,450,000 and an amortized cost of \$2,383,000, resulting in a net unrealized gain of \$67,000.

The current economic challenges on a local, regional and national level have resulted in a significant slowdown in business activity throughout 2010 and into 2011. The Company is cognizant of the historically low interest rate environment and has elected to maintain a defensive asset liability strategy of purchasing high quality taxable securities of relatively short duration and longer term tax exempt securities, whose market values are not as volatile in rising rate environments as similarly termed taxable investments.

### Loans

The loan portfolio consists primarily of commercial and residential real estate loans, commercial loans to small and medium-sized businesses, construction and land development loans, and home equity loans. Average loans increased \$306,269,000 or 58.4% between third quarter of 2011 and the third quarter of 2010.

Loans were \$817,858,000 at September 30, 2011 compared to \$520,781,000 at December 31, 2010, a \$297,077,000 or 57% increase.

Loans held for sale totaled \$3,359,000 at September 30, 2011, and \$3,135,000 at December 31, 2010, a \$224,000 or 7.1% increase.

Management of the loan portfolio is organized around portfolio segments. Each segment is comprised of a various loan types that are reflective of operational and regulatory management and reporting requirements. The following table presents the Company's loan portfolio by segment as of September 30, 2011 and December 31, 2010.

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Allowance and Provision for Loan Losses

The purpose of the allowance for loan losses is to provide for probable losses in the loan portfolio. The allowance is increased by the provision for loan losses and by recoveries of previously charged-off loans. Loan charge-offs decrease the allowance.

The Company uses certain practices to manage its credit risk. These practices include (a) appropriate lending limits for loan officers, (b) a loan approval process, (c) careful underwriting of loan requests, including analysis of borrowers, collateral, and market risks, (d) regular monitoring of the portfolio, including diversification by type and geography, (e) review of loans by the Loan Review department, which operates independently of loan production, (f) regular meetings of the Credit Committee to discuss portfolio and policy changes and make decisions on large or unusual loan requests, and (g) regular meetings of the Asset Quality Committee which reviews the status of individual loans.

Risk grades are assigned as part of the origination process. From time to time risk grades may be modified as warranted by the facts and circumstances surrounding the credit.

Calculations of the allowance for loan losses are prepared quarterly by the Loan Review department. The Company's Credit Committee, Audit Committee, and Board of Directors review the allowance for adequacy. In determining the adequacy of the allowance, factors which are considered include, but are not limited to, historical loss experience, the size and composition of the loan portfolio, loan risk ratings, nonperforming loans, impaired loans, other problem credits, the value and adequacy of collateral and guarantors, and national, regional and local economic conditions and trends.

The Company's allowance for loan losses has two basic components: the formula allowance and the specific allowance. Each of these components is determined based upon estimates. With regard to commercial loans, the formula allowance uses historical loss experience as an indicator of future losses, along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries, trends in volume and terms of loans, effects of changes in underwriting standards, experience of lending staff, economic conditions, and portfolio concentrations. In the formula allowance, the migrated historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each risk-grade category of loans. With regard to consumer loans, the allowance calculations for consumer loans are calculated based on historical losses for each product category without regard to risk grade. This loss rate is combined with qualitative factors resulting in an adjusted loss factor for each product category. The period-end balances for each loan risk-grade category are multiplied by the adjusted loss factor. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The use of these computed values is inherently subjective and actual losses could be greater or less than the estimates.

No single statistic, formula, or measurement determines the adequacy of the allowance. Management makes subjective and complex judgments about matters that are inherently uncertain, and different amounts would be reported under different conditions or using different assumptions. For analytical purposes, management allocates a portion of the allowance to specific loan categories and specific loans. However, the entire allowance is used to absorb credit losses inherent in the loan portfolio, including identified and unidentified losses.

The relationships and ratios used in calculating the allowance, including the qualitative factors, may change from period to period. Furthermore, management cannot provide assurance that in any particular period the Company will not have sizeable credit losses in relation to the amount reserved. Management may find it necessary to significantly adjust the allowance, considering current factors at the time, including economic conditions, industry trends, and ongoing internal and external examination processes. The allowance is also subject to regular regulatory examinations and determinations as to adequacy, which may take into account such factors as the methodology used

to calculate the allowance and the size of the allowance in comparison to peer banks.

At September 30, 2011, the allowance for loan losses was \$9,086,000, compared to \$8,420,000 at December 31, 2010. The allowance for loan losses as a percentage of loans at each of those dates was 1.11% and 1.62%, respectively. The decrease in the allowance as a percentage of total loans is due solely to the acquisition of MidCarolina. On July 1, 2011, American National acquired loans with a fair value of \$327.1 million, net of a fair value adjustment of \$40.3 million. The acquired loans represented approximately 40% of total loans at the merger date.

The provision for loan losses for the nine-month period ended September 30, 2011 was \$1,198,000 and the provision for the 2010 comparable period was \$1,490,000.

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Net loans charge-offs totaled \$532,000 for the nine-month period ended September 30, 2011 compared to \$1,236,000 in the same period in 2010. Annualized net charge offs to average loans for the first nine months of 2011 totaled 0.09% and 0.24% for the comparable period in 2010.

The following table presents the Company's loan loss and recovery experience for the periods indicated.

(in thousands)	ne Months otember 30, 2011	De	Year cember 31, 2010
Balance at beginning of period	\$ 8,420	\$	8,166
Charge-offs:			
Construction and land development	426		-
Commercial real estate	-		666
Residential real estate	280		310
Home equity	50		135
Total real estate	756		1,111
Commercial and industrial	132		306
Consumer	69		114
Total charge-offs	957		1,531
Recoveries:			
Construction and land development	-		147
Commercial real estate	10		9
Residential real estate	34		29
Home equity	10		2
Total real estate	54		187
Commercial and industrial	316		32
Consumer	55		76
Total recoveries	425		295
Net charge-offs	532		1,236
Provision for loan losses	1,198		1,490
Balance at end of period	\$ 9,086	\$	8,420

## **Asset Quality Indicators**

The following table provides qualitative indicators relevant to the Company's loan portfolio.

## **Asset Quality Ratios**

	September 30, 2011	December 31, 2010
Allowance to loans*	1.11 %	1.62 %
	1.77	1.62

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Allowance to loans (excluding acquired loans)\*

iouns)		
Net charge-offs to year-end allowance#	7.81	14.68
Net charge-offs to average loans#	0.09	0.24
Nonperforming assets to total assets*	1.48	0.76
Nonperforming loans to loans*	1.65	0.50
Provision to net charge-offs	225.19	120.52
Provision to average loans#	0.26	0.29
Allowance to nonperforming loans*	67.53	324.22

<sup>\* -</sup> at quarter or year-end

<sup># -</sup> annualized

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Nonperforming Assets (Loans and Other Real Estate Owned)

Nonperforming loans include loans on which interest is no longer accrued, accruing loans that are contractually past due 90 days or more as to principal and interest payments, and any loans classified as troubled debt restructurings. Nonperforming loans to total loans were 1.65% at September 30, 2011 compared to 0.50% at December 31, 2010.

Nonperforming assets include nonperforming loans and other real estate owned. Nonperforming assets represented 1.48% of total assets at September 30, 2011, up from 0.76% at December 31, 2010. Included in nonperforming assets, there were \$670,000 in troubled debt restructurings at September 30, 2011 and \$0 at December 31, 2010.

It is the policy of the Company that any loan that becomes 90 days past due will automatically be placed on nonaccrual loan status, accrued interest reversed out of income, and further interest accrual ceased. Any payments received on such loans will be credited to principal. Loans will only be restored to full accrual status after six consecutive months of payments that were each less than 30 days delinquent. The \$19,375,000 in nonperforming loans shown on the following table includes \$1,847,000 in impaired loans which were also on nonaccrual status. The remainders represent loans which were not deemed impaired. Based on the performance of these loans and existing circumstances, management did not believe loss was probable and did not classify these loans as impaired. Included in nonaccrual loans were \$670,000 of loans modified as troubled debt restructurings.

The following table presents the Company's nonperforming assets.

# Nonperforming Assets (in thousands)

Nonaccrual loans:	Sep	otember 30, 2011	D	31, 2010	
Real estate	\$	11,555	\$	2,181	
Commercial		1,840		401	
Agricultural		-		-	
Consumer		60		15	
Total nonaccrual loans		13,455		2,597	
Foreclosed real estate		5,920		3,716	
Total nonperforming assets	\$	19,375	\$	6,313	

### Impaired Loans

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The following table shows loans that were considered impaired.

Impaired Loans (in thousands)

	September 30, 2011	December 31, 2010
Accruing	\$ -	\$ -
Nonaccruing	1,847	560
Total impaired loans	\$ 1,847	\$ 560

Included in the impaired loan totals were \$670,000 in troubled debt restructured loans at September 30, 2011 and \$0 at December 31, 2010.

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Other Real Estate Owned (Foreclosed Assets)

Other real estate owned was carried on the consolidated balance sheets at \$5,920,000 at September 30, 2011 and \$3,716,000 at December 31, 2010. Other real estate owned is initially recorded at fair value, less estimated costs to sell, at the date of foreclosure. Loan losses resulting from foreclosure are charged against the allowance for loan losses at that time. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of the new cost basis or fair value, less estimated costs to sell. For significant amounts, these valuations are usually provided by outside annual appraisals.

The following table shows the Company's Other Real Estate Owned.

# Other Real Estate Owned (in thousands)

	9011	De	31, 2010
Construction and land development	\$ 3,315	\$	2,293
Farmland	-		-
1-4 family residential	185		1,078
Multifamily (5 or more) residential	1,053		-
Commercial real estate	1,367		345
	\$ 5,920	\$	3,716

### **Deposits**

The Company's deposits consist primarily of checking, money market, savings, and consumer time deposits. Total deposits were \$1,064,477,000 at September 30, 2011 compared to \$640,098,000 at December 31, 2010, a \$424,379,000 or 66.3% increase.

Of total deposits, approximately \$63,445,000 are considered brokered time deposits. This represents 5.96% of total deposits. Management plans for these deposits to roll off upon maturity.

### Shareholders' Equity

The Company's capital management strategy is to be classified as "well capitalized" under regulatory capital ratios and provide as high as possible total return to our shareholders.

Shareholders' equity was \$151,361,000 at September 30, 2011 compared to \$108,087,000 at December 31, 2010, an increase of \$43,274,000 or 40%. Most of the increase was related to consideration paid in connection with the MidCarolina merger. The Company issued approximately 1.6 million common shares aggregating additional equity of \$29.9 million, and also issued \$5 million in preferred shares.

The Company paid cash dividends of \$0.23 per share during the third quarter of 2011 while the basic and diluted earnings per share for the same period were \$0.52. The Company paid cash dividends of \$0.69 per share for the first nine months of 2011 while the basic and diluted earnings per share were \$1.02.

Banking regulators have defined minimum regulatory capital ratios that the Company and its banking subsidiary are required to maintain. These ratios take into account risk factors identified by those regulatory authorities associated with the assets and off-balance sheet activities of financial institutions. The guidelines require percentages, or "risk weights," be applied to those assets and off-balance sheet assets in relation to their perceived risk. Under the guidelines, capital strength is measured in two tiers. Tier I capital consists primarily of shareholders' equity and trust preferred capital notes, while Tier II capital consists of qualifying allowance for loan losses. "Total" capital is the combination of Tier I and Tier II capital. Another regulatory indicator of capital adequacy is the leverage ratio, which is computed by dividing Tier I capital by average quarterly assets less intangible assets.

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The regulatory guidelines require that minimum total capital (Tier I plus Tier II) of 8% be held against total risk-adjusted assets, at least half of which (4%) must be Tier I capital. At September 30, 2011, the Company's Tier I and total capital ratios were 14.32% and 15.36%, respectively. At December 31, 2010, these ratios were 18.38% and 19.64%, respectively. The ratios for both periods were in excess of the regulatory requirements. The Company's leverage ratio was 10.16% and 12.74% at September 30, 2011 and December 31, 2010, respectively. The leverage ratio has a regulatory minimum of 4%, with most institutions required to maintain a ratio of 4-5%, depending upon risk profiles and other factors.

As mandated by bank regulations, the following five capital categories are identified for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." These regulations require the federal banking regulators to take prompt corrective action with respect to insured depository institutions that do not meet minimum capital requirements. Under the regulations, well capitalized institutions must have Tier I risk-based capital ratios of at least 6%, total risk-based capital ratios of at least 10%, and leverage ratios of at least 5%, and not be subject to capital directive orders. Management believes, as of September 30, 2011, that the Company met the requirements to be considered "well capitalized."

### Off-Balance-Sheet Activities

The Company enters into certain financial transactions in the ordinary course of performing traditional banking services that result in off-balance sheet transactions. Other than AMNB Statutory Trust I, formed in 2006, and MidCarolina Statutory Trust I and II, acquired during the recent merger which issued trust preferred securities, the Company does not have any off-balance sheet subsidiaries. Off-balance sheet transactions were as follows (in thousands):

	September 30,		Dec	cember 31,
		2011		2010
Commitments to extend credit	\$	201,496	\$	134,435
Standby letters of credit		3,668		1,588
Mortgage loan rate-lock				
commitments		5,198		4,235

Commitments to extend credit to customers represent legally binding agreements with fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future funding requirements. Standby letters of credit are conditional commitments issued by the Company guaranteeing the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements.

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# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Market Risk Management

Effectively managing market risk is essential to achieving the Company's financial objectives. Market risk reflects the risk of economic loss resulting from changes in interest rates and market prices. The Company is not subject to currency exchange risk or commodity price risk. The Company's primary market risk exposure is interest rate risk; however, market risk also includes liquidity risk. Both are discussed below.

### Interest Rate Risk Management

Interest rate risk and its impact on net interest income is a primary market risk exposure. The Company manages its exposure to fluctuations in interest rates through policies approved by its Asset/Liability Investment Committee ("ALCO") and Board of Directors, both of which receive and review periodic reports of the Company's interest rate risk position.

The Company uses simulation analysis to measure the sensitivity of projected earnings to changes in interest rates. Simulation takes into account current balance sheet volumes and the scheduled repricing dates and maturities of assets and liabilities. It incorporates numerous assumptions including growth, changes in the mix of assets and liabilities, prepayments, and average rates earned and paid. Based on this information, management uses the model to project net interest income under multiple interest rate scenarios.

A balance sheet is considered asset sensitive when its earning assets (loans and securities) reprice faster than its liabilities (deposits and borrowings). An asset sensitive balance sheet will produce more net interest income when interest rates rise and less net interest income when they decline. Based on the Company's simulation analysis, management believes the Company's interest sensitivity position is asset sensitive. The simulation projects that if rates increase over a 12 month period by one percent, net interest income is expected to increase by 3.2%. Management has no expectation that market rates will decline in the near term, given the prevailing economy.

## Liquidity Risk Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the daily cash flow requirements of its customers, whether they are borrowers requiring funds to meet their credit needs or depositors desiring to withdraw funds. Additionally, the parent company requires cash for various operating needs including dividends to shareholders, stock repurchases, the servicing of debt, and the payment of general corporate expenses. The Company manages its exposure to fluctuations in interest rates through policies approved by the ALCO and Board of Directors, both of which receive periodic reports of the Company's interest rate risk position. The Company uses a simulation and budget model to manage the future liquidity needs of the Company.

Liquidity sources include cash and amounts due from banks, deposits in other banks, loan repayments, increases in deposits, lines of credit from the FHLB and the Federal Reserve Bank's discount window, federal funds lines of credit from three correspondent banks, and maturities and sales of securities. Management believes that these sources provide sufficient and timely liquidity.

The Company has a line of credit with the FHLB, equal to 30% of the Company's assets, subject to the amount of collateral pledged. Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans and home equity lines of credit. In addition, the Company pledges

as collateral its capital stock in and deposits with the FHLB. At September 30, 2011, principal advance obligations to the FHLB consisted of \$10,375,000 in fixed-rate, long-term advances compared to \$8,488,000 in long-term advances and \$6,110,000 in short-term advances at December 31, 2010. The Company also had outstanding \$72,000,000 in letters of credit at September 30, 2011 and \$20,000,000 in letters of credit at December 31, 2010. The letters of credit provide the Bank with alternate collateral for securing public entity deposits above Federal Deposit Insurance Corporation insurance levels, thereby providing less need for collateral pledging from the securities portfolio.

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The Company had fixed-rate term advance borrowing contracts with the FHLB as of September 30, 2011, with the following final maturities:

	Maturity
Amount	Date
\$ 375	March 2014
	November
9,863	2017
\$ 10,238	

The fixed rate term advance due November 2017 is net of a fair value adjustment of \$137,000.

The Company has federal funds lines of credit established with three correspondent banks in the amounts of \$15,000,000, \$12,000,000, and \$10,000,000, and has access to the Federal Reserve Bank's discount window. There were no amounts outstanding under these facilities at September 30, 2011.

There has been material changes to the Company's balance sheet as a result of the merger. However, in the opinion of management, there have been no material changes to market risk as disclosed in the Company's 2010 Annual Report on Form 10-K. Refer to those disclosures for further information.

### ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934), as amended (the "Exchange Act") as of September 30, 2011. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. On July 1, 2011, American National acquired MidCarolina. The Company expects that for the period between July 2011 and mid-February 2012, the Company will maintain MidCarolina Bank with its existing management information system, pending a software conversion in early 2012 for both the Bank and MidCarolina Bank. The Company currently merges general ledger activity for both the Bank's and MidCarolina Bank's information systems in order to prepare consolidated financial statements. This does constitute a significant change in the Company's internal controls over financial reporting during the quarter ended September 30, 2011, but, in the opinion of management, the controls over financial reporting remain effective.

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**PART II** 

### OTHER INFORMATION

Item:

1. Legal Proceedings

The nature of the business of the Company ordinarily results in a certain amount of litigation. The Company is involved in various legal proceedings, all of which are considered incidental to the normal conduct of business. Management believes that these proceedings will not have a material adverse effect on the consolidated financial position or consolidated results of operations of the Company.

Risk Factors

1A.

The following risk factors are in addition to the risk factors disclosed in the Company's 2010

Annual Report on Form 10-K filed with the SEC on March 11, 2011:

Combining the Company and MidCarolina may be more difficult, costly or time-consuming than the Company expects.

Until the completion of the MidCarolina merger, the Company and MidCarolina operated independently. The integration process after the merger may result in the loss of key employees and inconsistencies in standards, controls, procedures and policies that affect adversely the Company's ability to maintain relationships with customers and employees or achieve the anticipated benefits of the MidCarolina merger. As with any merger of financial institutions, there also may be disruptions that cause the Company to lose customers or cause customers to withdraw their deposits from the Bank or MidCarolina Bank, or other unintended consequences that could have a material adverse effect on the Company's results of operations or financial condition after the merger.

The Bank may not be able to effectively integrate the operations of MidCarolina Bank and the

Bank.

The future operating performance of the Company and the Bank will depend, in part, on the success of the merger of MidCarolina Bank and the Bank. The success of the merger of the banks will, in turn, depend on a number of factors, including: the Company's ability to (i) integrate the operations and branches of MidCarolina Bank and the Bank; (ii) retain the deposits and customers of MidCarolina Bank and the Bank; (iii) control the incremental increase in noninterest expense arising from the merger in a manner that enables the combined bank to improve its overall operating efficiencies; and (iv) retain and integrate the appropriate personnel of MidCarolina Bank into the operations of the Bank, as well as reducing overlapping bank personnel. The integration of MidCarolina Bank and the Bank will require the dedication of the time and resources of the banks' management, and may temporarily distract managements' attention from the day-to-day business of the banks. If the Bank is unable to successfully integrate MidCarolina Bank, the Bank may not be able to realize expected operating efficiencies and eliminate redundant costs.

None	2.	Unregistered Sales of Equity Securities and Use of Proceeds
	3.	Defaults Upon Senior Securities None
	4.	(Removed and Reserved)
None	5. 8-K disclosures in Nominating Process	Other Information
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6. Exhibit No. Exhibit Description

11.0 Refer to EPS calculation in the Notes to Financial Statements

- 31.1 Section 302 Certification of Charles H. Majors, President and Chief Executive Officer
- 31.2 Section 302 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer
  - 32.1 Section 906 Certification of Charles H. Majors, President and Chief Executive Officer
- 32.2 Section 906 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer

101.INS

XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Presentation Linkbase Document

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### AMERICAN NATIONAL BANKSHARES INC.

/s/ Charles H. Majors

Charles H. Majors

Date – November 8, 2011 President and Chief Executive Officer

/s/ William W. Traynham William W. Traynham Senior Vice President and

Date – November 8, 2011 Chief Financial Officer

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