

Edgar Filing: Customers Bancorp, Inc. - Form 10-Q

Customers Bancorp, Inc.  
Form 10-Q  
August 07, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

☒ Quarterly report pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2015

☐ Transition report pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.  
001-35542  
(Commission File number)

(Exact name of registrant as specified in its charter)

|                                                                                    |                                      |
|------------------------------------------------------------------------------------|--------------------------------------|
| Pennsylvania                                                                       | 27-2290659                           |
| (State or other jurisdiction of<br>incorporation or organization)                  | (IRS Employer<br>Identification No.) |
| 1015 Penn Avenue                                                                   |                                      |
| Suite 103                                                                          |                                      |
| Wyomissing PA 19610                                                                |                                      |
| (Address of principal executive offices)                                           |                                      |
| (610) 933-2000                                                                     |                                      |
| (Registrant's telephone number, including area code)                               |                                      |
| N/A                                                                                |                                      |
| (Former name, former address and former fiscal year, if changed since last report) |                                      |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

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company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer

☒

Non-accelerated filer ☒ (Do not check if a smaller reporting company)

Smaller Reporting Company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes ☐ No ☒

On July 31, 2015, 26,871,745 shares of Voting Common Stock were issued and outstanding.

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CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

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CUSTOMERS BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEET — UNAUDITED  
(amounts in thousands, except share and per share data)

|                                                                                                                                                                                                                                                    | June 30,<br>2015 | December 31,<br>2014 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------|
| <b>ASSETS</b>                                                                                                                                                                                                                                      |                  |                      |
| Cash and due from banks                                                                                                                                                                                                                            | \$44,064         | \$62,746             |
| Interest-earning deposits                                                                                                                                                                                                                          | 347,525          | 308,277              |
| Cash and cash equivalents                                                                                                                                                                                                                          | 391,589          | 371,023              |
| Investment securities available for sale, at fair value                                                                                                                                                                                            | 373,953          | 416,685              |
| Loans held for sale (includes \$1,949,572 and \$1,335,668, respectively, at fair value)                                                                                                                                                            | 2,030,348        | 1,435,459            |
| Loans receivable                                                                                                                                                                                                                                   | 4,524,825        | 4,312,173            |
| Allowance for loan losses                                                                                                                                                                                                                          | (37,491)         | (30,932)             |
| Total loans receivable, net of allowance for loan losses                                                                                                                                                                                           | 4,487,334        | 4,281,241            |
| FHLB, Federal Reserve Bank, and other restricted stock                                                                                                                                                                                             | 78,148           | 82,002               |
| Accrued interest receivable                                                                                                                                                                                                                        | 15,958           | 15,205               |
| FDIC loss sharing receivable                                                                                                                                                                                                                       | —                | 2,320                |
| Bank premises and equipment, net                                                                                                                                                                                                                   | 11,453           | 10,810               |
| Bank-owned life insurance                                                                                                                                                                                                                          | 155,940          | 138,676              |
| Other real estate owned                                                                                                                                                                                                                            | 13,319           | 15,371               |
| Goodwill and other intangibles                                                                                                                                                                                                                     | 3,658            | 3,664                |
| Other assets                                                                                                                                                                                                                                       | 55,943           | 52,914               |
| Total assets                                                                                                                                                                                                                                       | \$7,617,643      | \$6,825,370          |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                                                                                                                                        |                  |                      |
| Liabilities:                                                                                                                                                                                                                                       |                  |                      |
| Deposits:                                                                                                                                                                                                                                          |                  |                      |
| Demand, non-interest bearing                                                                                                                                                                                                                       | \$584,380        | \$546,436            |
| Interest-bearing                                                                                                                                                                                                                                   | 4,892,777        | 3,986,102            |
| Total deposits                                                                                                                                                                                                                                     | 5,477,157        | 4,532,538            |
| FHLB advances                                                                                                                                                                                                                                      | 1,388,000        | 1,618,000            |
| Other borrowings                                                                                                                                                                                                                                   | 88,250           | 88,250               |
| Subordinated debt                                                                                                                                                                                                                                  | 110,000          | 110,000              |
| Accrued interest payable and other liabilities                                                                                                                                                                                                     | 30,735           | 33,437               |
| Total liabilities                                                                                                                                                                                                                                  | 7,094,142        | 6,382,225            |
| Shareholders' equity:                                                                                                                                                                                                                              |                  |                      |
| Preferred stock, \$1.00 par value per share; liquidation preference \$25.00 per share; 100,000,000 shares authorized, 2,300,000 and 0 shares issued and outstanding as of June 30, 2015 and December 31, 2014                                      | 55,569           | —                    |
| Common stock, par value \$1.00 per share; 200,000,000 shares authorized; 27,402,005 and 27,277,789 shares issued as of June 30, 2015 and December 31, 2014; 26,871,745 and 26,745,529 shares outstanding as of June 30, 2015 and December 31, 2014 | 27,402           | 27,278               |
| Additional paid in capital                                                                                                                                                                                                                         | 359,455          | 355,822              |
| Retained earnings                                                                                                                                                                                                                                  | 93,422           | 68,421               |
| Accumulated other comprehensive loss, net                                                                                                                                                                                                          | (4,114)          | (122)                |
| Treasury stock, at cost (530,260 shares as of June 30, 2015 and 532,260 shares as of December 31, 2014)                                                                                                                                            | (8,233)          | (8,254)              |

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|                                                                            |             |             |
|----------------------------------------------------------------------------|-------------|-------------|
| Total shareholders' equity                                                 | 523,501     | 443,145     |
| Total liabilities and shareholders' equity                                 | \$7,617,643 | \$6,825,370 |
| See accompanying notes to the unaudited consolidated financial statements. |             |             |

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CUSTOMERS BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME — UNAUDITED  
(amounts in thousands, except per share data)

|                                                     | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|-----------------------------------------------------|--------------------------------|----------|------------------------------|----------|
|                                                     | 2015                           | 2014     | 2015                         | 2014     |
| Interest income:                                    |                                |          |                              |          |
| Loans receivable                                    | \$42,801                       | \$35,220 | \$85,894                     | \$63,576 |
| Loans held for sale                                 | 13,522                         | 6,715    | 24,422                       | 11,798   |
| Investment securities                               | 2,253                          | 2,543    | 4,616                        | 5,583    |
| Other                                               | 1,107                          | 614      | 3,469                        | 1,011    |
| Total interest income                               | 59,683                         | 45,092   | 118,401                      | 81,968   |
| Interest expense:                                   |                                |          |                              |          |
| Deposits                                            | 8,145                          | 5,727    | 15,671                       | 11,142   |
| Other borrowings                                    | 1,496                          | 1,184    | 2,984                        | 2,340    |
| FHLB advances                                       | 1,799                          | 1,141    | 3,488                        | 1,637    |
| Subordinated debt                                   | 1,685                          | 110      | 3,370                        | 126      |
| Total interest expense                              | 13,125                         | 8,162    | 25,513                       | 15,245   |
| Net interest income                                 | 46,558                         | 36,930   | 92,888                       | 66,723   |
| Provision for loan losses                           | 9,335                          | 2,886    | 12,299                       | 7,253    |
| Net interest income after provision for loan losses | 37,223                         | 34,044   | 80,589                       | 59,470   |
| Non-interest income:                                |                                |          |                              |          |
| Mortgage warehouse transactional fees               | 2,799                          | 2,215    | 5,072                        | 3,974    |
| Bank-owned life insurance                           | 1,169                          | 836      | 2,230                        | 1,670    |
| Gain on sale of loans                               | 827                            | 572      | 2,058                        | 571      |
| Mortgage loans and banking income                   | 287                            | 1,554    | 438                          | 1,963    |
| Deposit fees                                        | 247                            | 212      | 426                          | 426      |
| Gain (loss) on sale of investment securities        | (69)                           | ) 359    | (69)                         | ) 3,191  |
| Other                                               | 1,133                          | 1,163    | 1,971                        | 2,425    |
| Total non-interest income                           | 6,393                          | 6,911    | 12,126                       | 14,220   |
| Non-interest expense:                               |                                |          |                              |          |
| Salaries and employee benefits                      | 14,448                         | 11,591   | 28,400                       | 20,942   |
| Technology, communication and bank operations       | 2,838                          | 2,305    | 5,369                        | 4,470    |
| Professional services                               | 2,792                          | 1,881    | 4,705                        | 4,163    |
| Occupancy                                           | 2,199                          | 1,911    | 4,300                        | 3,942    |
| FDIC assessments, taxes, and regulatory fees        | 995                            | 3,078    | 4,273                        | 5,209    |
| Advertising and promotion                           | 429                            | 428      | 776                          | 843      |
| Loan workout expense (income)                       | (13)                           | ) 477    | 256                          | 918      |
| Other real estate owned expense (income)            | (580)                          | ) 890    | 304                          | 1,242    |
| Other                                               | 2,552                          | 2,644    | 4,742                        | 4,642    |
| Total non-interest expense                          | 25,660                         | 25,205   | 53,125                       | 46,371   |
| Income before income tax expense                    | 17,956                         | 15,750   | 39,590                       | 27,319   |
| Income tax expense                                  | 6,400                          | 5,517    | 14,082                       | 8,945    |
| Net income                                          | 11,556                         | 10,233   | 25,508                       | 18,374   |
| Preferred stock dividend                            | 507                            | —        | 507                          | —        |
| Net income available to common shareholders         | \$11,049                       | \$10,233 | \$25,001                     | \$18,374 |
| Basic earnings per common share                     | \$0.41                         | \$0.38   | \$0.93                       | \$0.69   |

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|                                   |      |      |      |      |
|-----------------------------------|------|------|------|------|
| Diluted earnings per common share | 0.39 | 0.37 | 0.88 | 0.66 |
|-----------------------------------|------|------|------|------|

See accompanying notes to the unaudited consolidated financial statements.

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## CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME — UNAUDITED

(amounts in thousands)

|                                                                                           | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |   |
|-------------------------------------------------------------------------------------------|--------------------------------|----------|------------------------------|----------|---|
|                                                                                           | 2015                           | 2014     | 2015                         | 2014     |   |
| Net income                                                                                | \$11,556                       | \$10,233 | \$25,508                     | \$18,374 |   |
| Unrealized gains (losses) on securities:                                                  |                                |          |                              |          |   |
| Unrealized holding gains (losses) on securities arising during the period (1)             | (5,423                         | ) 4,101  | (4,964                       | ) 13,222 |   |
| Income tax effect (1)                                                                     | 2,034                          | (1,435   | ) 1,818                      | (4,628   | ) |
| Less: reclassification adjustment for (gains) losses on securities included in net income | 69                             | (359     | ) 69                         | (3,191   | ) |
| Income tax effect                                                                         | (26                            | ) 125    | (26                          | ) 1,117  |   |
| Net unrealized gains (losses)                                                             | (3,346                         | ) 2,432  | (3,103                       | ) 6,520  |   |
| Unrealized gains (losses) on cash flow hedges:                                            |                                |          |                              |          |   |
| Unrealized gains (losses) on cash flow hedges arising during the period                   | 446                            | (1,621   | ) (1,500                     | ) (957   | ) |
| Income tax effect                                                                         | (167                           | ) 567    | 611                          | 335      |   |
| Net unrealized gains (losses)                                                             | 279                            | (1,054   | ) (889                       | ) (622   | ) |
| Other comprehensive income (loss), net of tax                                             | (3,067                         | ) 1,378  | (3,992                       | ) 5,898  |   |
| Comprehensive income                                                                      | \$8,489                        | \$11,611 | \$21,516                     | \$24,272 |   |

(1) Includes immaterial gains or losses on foreign currency items.

See accompanying notes to the unaudited consolidated financial statements.



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## CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY — UNAUDITED

(amounts in thousands, except shares outstanding data)

|                                                                      | Six Months Ended June 30, 2015                 |                    |                                             |                 |                                  |                      |                                                        |                   |           |
|----------------------------------------------------------------------|------------------------------------------------|--------------------|---------------------------------------------|-----------------|----------------------------------|----------------------|--------------------------------------------------------|-------------------|-----------|
|                                                                      | Preferred Stock                                |                    | Common Stock                                |                 | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss          | Treasury<br>Stock | Total     |
|                                                                      | Shares of<br>Preferred<br>Stock<br>Outstanding | Preferred<br>Stock | Shares of<br>Common<br>Stock<br>Outstanding | Common<br>Stock |                                  |                      |                                                        |                   |           |
| Balance, January 1, 2015                                             | —                                              | \$—                | 26,745,529                                  | \$27,278        | \$355,822                        | \$68,421             | \$ (122 )                                              | \$(8,254)         | \$443,145 |
| Net income                                                           | —                                              | —                  | —                                           | —               | —                                | 25,508               | —                                                      | —                 | 25,508    |
| Other comprehensive loss                                             | —                                              | —                  | —                                           | —               | —                                | —                    | (3,992 )                                               | —                 | (3,992 )  |
| Issuance of preferred stock, net of offering costs                   | 2,300,000                                      | 55,569             | —                                           | —               | —                                | —                    | —                                                      | —                 | 55,569    |
| Preferred stock dividend                                             | —                                              | —                  | —                                           | —               | —                                | (507 )               | —                                                      | —                 | (507 )    |
| Share-based compensation expense                                     | —                                              | —                  | —                                           | —               | 2,359                            | —                    | —                                                      | —                 | 2,359     |
| Issuance of common stock under share-based compensation arrangements | —                                              | —                  | 126,216                                     | 124             | 1,274                            | —                    | —                                                      | 21                | 1,419     |
| Balance, June 30, 2015                                               | 2,300,000                                      | \$55,569           | 26,871,745                                  | \$27,402        | \$359,455                        | \$93,422             | \$ (4,114 )                                            | \$(8,233)         | \$523,501 |
|                                                                      | Six Months Ended June 30, 2014                 |                    |                                             |                 |                                  |                      |                                                        |                   |           |
|                                                                      | Preferred Stock                                |                    | Common Stock                                |                 | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Treasury<br>Stock | Total     |
|                                                                      | Shares of<br>Preferred<br>Stock<br>Outstanding | Preferred<br>Stock | Shares of<br>Common<br>Stock<br>Outstanding | Common<br>Stock |                                  |                      |                                                        |                   |           |
| Balance, January 1, 2014                                             | —                                              | \$—                | 24,224,151                                  | \$24,756        | \$307,231                        | \$71,008             | \$ (8,118 )                                            | \$(8,254)         | \$386,623 |
| Net income                                                           | —                                              | —                  | —                                           | —               | —                                | 18,374               | —                                                      | —                 | 18,374    |
| Other comprehensive income                                           | —                                              | —                  | —                                           | —               | —                                | —                    | 5,898                                                  | —                 | 5,898     |
| Stock dividend                                                       | —                                              | —                  | 2,429,375                                   | 2,429           | 43,364                           | (45,801 )            | —                                                      | —                 | (8 )      |
| Share-based compensation                                             | —                                              | —                  | —                                           | —               | 2,034                            | —                    | —                                                      | —                 | 2,034     |

expense  
Issuance of  
common stock  
under  
share-based  
compensation  
arrangements

|                        |   |     |            |          |           |          |             |           |           |
|------------------------|---|-----|------------|----------|-----------|----------|-------------|-----------|-----------|
| Balance, June 30, 2014 | — | \$— | 26,729,360 | \$27,262 | \$353,371 | \$43,581 | \$ (2,220 ) | \$(8,254) | \$413,740 |
|------------------------|---|-----|------------|----------|-----------|----------|-------------|-----------|-----------|

See accompanying notes to the unaudited consolidated financial statements.

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CUSTOMERS BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS — UNAUDITED  
(amounts in thousands)

|                                                                                             | Six Months Ended<br>June 30, |               |
|---------------------------------------------------------------------------------------------|------------------------------|---------------|
|                                                                                             | 2015                         | 2014          |
| Cash Flows from Operating Activities                                                        |                              |               |
| Net income                                                                                  | \$25,508                     | \$18,374      |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |                              |               |
| Provision for loan losses, net of change to FDIC receivable and clawback liability          | 12,299                       | 7,253         |
| Provision for depreciation and amortization                                                 | 2,068                        | 1,807         |
| Share-based compensation                                                                    | 2,755                        | 2,853         |
| Deferred taxes                                                                              | (3,476)                      | ) 2,216       |
| Net amortization of investment securities premiums and discounts                            | 404                          | 370           |
| Loss (gain) on sale of investment securities                                                | 69                           | (3,191)       |
| Gain on sale of mortgages and other loans                                                   | (2,094)                      | ) (2,424)     |
| Origination of loans held for sale                                                          | (15,090,554)                 | ) (6,893,530) |
| Proceeds from the sale of loans held for sale                                               | 14,476,771                   | 6,581,581     |
| Increase in FDIC loss sharing receivable net of clawback liability                          | (1,924)                      | ) (1,972)     |
| Amortization (accretion) of fair value discounts                                            | 632                          | (203)         |
| Net loss on sales of other real estate owned                                                | 334                          | 555           |
| Valuation and other adjustments to other real estate owned                                  | (308)                        | ) 442         |
| Earnings on investment in bank-owned life insurance                                         | (2,230)                      | ) (1,670)     |
| Decrease (increase) in accrued interest receivable and other assets                         | 1,158                        | (5,064)       |
| Decrease (increase) in accrued interest payable and other liabilities                       | (4,314)                      | ) 6,500       |
| Net Cash Used In Operating Activities                                                       | (582,902)                    | ) (286,103)   |
| Cash Flows from Investing Activities                                                        |                              |               |
| Proceeds from maturities, calls and principal repayments of securities available for sale   | 43,872                       | 22,055        |
| Proceeds from sales of investment securities available for sale                             | 492                          | 213,249       |
| Purchases of investment securities available for sale                                       | (7,000)                      | ) (149,940)   |
| Net increase in loans                                                                       | (345,630)                    | ) (897,928)   |
| Purchase of loan portfolios                                                                 | —                            | (294,615)     |
| Proceeds from sales of loans                                                                | 148,916                      | 5,967         |
| Purchases of bank-owned life insurance                                                      | (15,000)                     | ) (465)       |
| Net proceeds from (purchases of) FHLB, Federal Reserve Bank, and other restricted stock     | 3,854                        | (32,044)      |
| Reimbursements from the FDIC on loss sharing agreements                                     | 503                          | 1,477         |
| Purchases of bank premises and equipment                                                    | (1,799)                      | ) (644)       |
| Proceeds from sales of other real estate owned                                              | 4,431                        | 5,281         |
| Net Cash Used In Investing Activities                                                       | (167,361)                    | ) (1,127,607) |
| Cash Flows from Financing Activities                                                        |                              |               |
| Net increase in deposits                                                                    | 944,632                      | 730,954       |
| Net (decrease) increase in short-term borrowed funds from the FHLB                          | (255,000)                    | ) 382,000     |
| Proceeds from long-term FHLB borrowings                                                     | 25,000                       | 200,000       |
| Net proceeds from issuance of long-term debt                                                | —                            | 133,222       |
| Net proceeds from issuance of preferred stock                                               | 55,569                       | —             |
| Proceeds from issuance of common stock                                                      | 628                          | —             |

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|                                           |           |           |
|-------------------------------------------|-----------|-----------|
| Net Cash Provided by Financing Activities | 770,829   | 1,446,176 |
| Net Increase in Cash and Cash Equivalents | 20,566    | 32,466    |
| Cash and Cash Equivalents – Beginning     | 371,023   | 233,068   |
| Cash and Cash Equivalents – Ending        | \$391,589 | \$265,534 |

(continued)

Supplementary Cash Flows Information

|                                              |          |          |
|----------------------------------------------|----------|----------|
| Interest paid                                | \$25,302 | \$15,084 |
| Income taxes paid                            | 17,387   | 11,038   |
| Non-cash items:                              |          |          |
| Transfer of loans to other real estate owned | \$2,405  | \$6,898  |

See accompanying notes to the unaudited consolidated financial statements.

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CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS

NOTE 1 — DESCRIPTION OF THE BUSINESS

Customers Bancorp, Inc. (the “Bancorp” or “Customers Bancorp”) is a bank holding company engaged in banking activities through its wholly owned subsidiary, Customers Bank (the “Bank”), collectively referred to as “Customers” herein. Customers Bancorp also has made certain equity investments through its wholly owned subsidiaries CB Green Ventures Pte Ltd. and CUBI India Ventures Pte Ltd.

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States (“U.S. GAAP”) and pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”).

Customers Bancorp, Inc. and its wholly owned subsidiaries, Customers Bank and non-bank subsidiaries, serve residents and businesses in Southeastern Pennsylvania (Bucks, Berks, Chester, Philadelphia and Delaware Counties), Rye, New York (Westchester County), Hamilton, New Jersey (Mercer County), Boston, Massachusetts, Providence, Rhode Island, Portsmouth, New Hampshire, and Manhattan, New York. The Bank has 14 branches and provides commercial banking products, primarily loans and deposits. Customers Bank provides loan products to customers through its loan production offices in Boston, Massachusetts, Providence, Rhode Island, Portsmouth, New Hampshire, Manhattan and Melville, New York and Philadelphia, Pennsylvania. The Bank also provides liquidity to residential mortgage originators nationwide through commercial loans to mortgage companies. Customers Bank is subject to regulation of the Pennsylvania Department of Banking and Securities and the Federal Reserve Bank and is periodically examined by those regulatory authorities.

NOTE 2 — SIGNIFICANT ACCOUNTING POLICIES AND BASIS OF PRESENTATION

Basis of Presentation

The interim unaudited consolidated financial statements of Customers Bancorp, Inc. and subsidiaries have been prepared pursuant to the rules and regulations of the SEC. These interim unaudited consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary to present a fair statement of the financial position and the results of operations and cash flows of Customers Bancorp and subsidiaries for the interim periods presented. Certain information and footnote disclosures normally included in the annual consolidated financial statements have been omitted from these interim unaudited consolidated financial statements as permitted by SEC rules and regulations. The December 31, 2014 consolidated balance sheet presented in this report has been derived from Customers Bancorp’s audited 2014 consolidated financial statements. Management believes that the disclosures are adequate to present fairly the consolidated financial statements as of the dates and for the periods presented. These interim unaudited consolidated financial statements should be read in conjunction with the 2014 consolidated financial statements of Customers Bancorp and subsidiaries included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2014 filed with the SEC on February 27, 2015. That Form 10-K describes Customers Bancorp’s significant accounting policies, which include its policies on Principles of Consolidation; Cash and Cash Equivalents; Restrictions on Cash and Amounts Due from Banks; Investment Securities; Loan Accounting Framework; Allowance for Loan Losses; Goodwill; Investments in FHLB, Federal Reserve Bank, and other restricted stock; Other Real Estate Owned; FDIC Loss Sharing Receivable; Bank Owned Life Insurance; Bank Premises and Equipment; Treasury Stock; Income Taxes; Share-Based Compensation; Derivative Instruments and Hedging; Comprehensive Income; Earnings per Share; Segment Information; and Accounting Changes. Certain prior period amounts have been reclassified to conform to current period presentation. Results for interim periods are not necessarily indicative of those that may be expected for the fiscal year.

Recently Issued Accounting Standards

In April 2015, the FASB issued Accounting Standard Update (“ASU”) 2015-03, Simplifying the Presentation of Debt Issuance Costs. The guidance in this ASU is intended to simplify presentation of debt issuance costs, and require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of the debt liability, consistent with debt discounts. The guidance in this ASU is effective for interim and annual periods beginning after December 15, 2015. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In February 2015, the FASB issued ASU 2015-02, Amendments to the Consolidation Analysis. The guidance in this ASU is intended to amend the update, which changes the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. The amendments in this update affect the following areas:

1. Limited partnerships and similar legal entities.

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2. Evaluating fees paid to a decision maker or a service provider as a variable interest.
3. The effect of fee arrangements on the primary beneficiary determination.
4. The effect of related parties on the primary beneficiary determination.
5. Certain investment funds.

The guidance in this ASU is effective for annual and interim periods beginning after December 15, 2015. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In November 2014, the FASB issued ASU 2014-16, Determining Whether the Host Contract in a Hybrid Financial Instrument in the Form of a Share is More Akin to Debt or to Equity. The guidance in this ASU requires entities that issue or invest in a hybrid financial instrument to separate an embedded derivative feature from a host contract and account for the feature as a derivative. In the case of derivatives embedded in a hybrid financial instrument that is issued in the form of a share, that criterion requires evaluating whether the nature of the host contract is more akin to debt or to equity and whether the economic characteristics and risks of the embedded derivative feature are clearly and closely related to the host contract. If the host contract is akin to equity, then equity-like features (for example, a conversion option) are considered clearly and closely related to the host contract and, thus, would not be separated from the host contract. If the host contract is akin to debt, then equity-like features are not considered clearly and closely related to the host contract. In the latter case, an entity may be required to separate the equity-like embedded derivative feature from the debt host contract if certain other criteria in Subtopic 815-15 are met. Similarly, debt-like embedded derivative features may require separate accounting from an equity-like host contract. The guidance in this ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In August 2014, the FASB issued ASU 2014-14, Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure. The guidance in this ASU affects creditors that hold government-guaranteed mortgage loans, including those guaranteed by the FHA and the VA. It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met:

1. The loan has a government guarantee that is not separable from the loan before foreclosure.
2. At the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim.
3. At the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed.

Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor. The guidance in this ASU was effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The guidance may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to a separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The adoption of this ASU in first quarter 2015 did not have a significant impact on Customers financial condition or results of operations.

In August 2014, the FASB issued ASU 2014-13, Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity. The guidance in this ASU applies to a reporting entity that is required to consolidate a collateralized financing entity under the Variable Interest Entities guidance when: (1) the reporting entity measures all of the financial assets and the financial liabilities of that consolidated collateralized financing entity at fair value in the consolidated financial statements based on other Codification Topics; and (2) the changes in the fair values of those financial assets and financial liabilities are reflected in earnings. The guidance in this ASU is

effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2015. Early adoption is permitted as of the beginning of an annual period. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In June 2014, the FASB issued ASU 2014-12, Compensation-Stock Compensation. The guidance in this ASU requires that a performance target that affects vesting and that could be achieved after the requisite service period is treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite period, the remaining



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unrecognized cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. As indicated in the definition of vest, the stated vesting period (which includes the period in which the performance target could be achieved) may differ from the requisite service period. The guidance in this ASU is effective for annual and interim periods beginning after December 15, 2015. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing. The amendments in this update require that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement. The amendments require an entity to disclose information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements, in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. In addition the amendments require disclosure of the types of collateral pledged in repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions and the tenor of those transactions. The guidance in this ASU was effective in the second quarter 2015. The adoption of this ASU did not have a significant impact on Customers financial condition or results of operations.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. This ASU establishes a comprehensive revenue recognition standard for virtually all industries in U.S. GAAP, including those that previously followed industry-specific guidance such as the real estate and construction industries. The revenue standard's core principal is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. To accomplish this, the standard requires five basic steps: (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) identify the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, (v) recognize revenue when (or as) the entity satisfies the performance obligation. Three basic transition methods are available - full retrospective, retrospective with certain practical expedients, and a cumulative effect approach. Under the cumulative effect alternative, an entity would apply the new revenue standard only to contracts that are incomplete under legacy U.S. GAAP at the date of initial application and recognize the cumulative effect of the new standard as an adjustment to the opening balance of retained earnings. The guidance in this ASU is effective for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2017. Customers does not expect this ASU to have a significant impact on its financial condition or results of operations.

In January 2014, the FASB issued ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure, a consensus of the FASB Emerging Issues Task Force. The guidance in this ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The ASU also requires additional related interim and annual disclosures. The guidance in this ASU was effective in first quarter 2015. The adoption of this ASU did not have a significant impact on Customers' financial condition or results of operations.

In January 2014, the FASB issued ASU 2014-01, Accounting for Investments in Qualified Affordable Housing Projects, a consensus of the FASB Emerging Issues Task Force. This ASU provides guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. The guidance in this ASU was effective for annual periods and interim reporting periods beginning after December 15, 2014. The adoption of this ASU in first quarter 2015 did

not have a significant impact on Customers' financial condition or results of operations.

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The following tables present the changes in accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2015 and 2014.

| (amounts in thousands)                                                           | Three Months Ended June 30, 2015                                        |                                                 |              |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------|--------------|
|                                                                                  | Unrealized Gains<br>(Losses) on<br>Available-for-sale<br>Securities (2) | Unrealized Gain<br>(Loss) on<br>Cash Flow Hedge | Total        |
| Beginning balance - April 1, 2015                                                | \$1,385                                                                 | \$ (2,432)                                      | \$ (1,047)   |
| Other comprehensive income (loss) before reclassifications                       | (3,389)                                                                 | ) 279                                           | (3,110)      |
| Amounts reclassified from accumulated other comprehensive loss to net income (3) | 43                                                                      | —                                               | 43           |
| Net current-period other comprehensive income (loss)                             | (3,346)                                                                 | ) 279                                           | (3,067)      |
| Ending balance - June 30, 2015                                                   | \$ (1,961)                                                              | ) \$ (2,153)                                    | ) \$ (4,114) |

| (amounts in thousands)                                                           | Six Months Ended June 30, 2015                                          |                                       |              |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------|--------------|
|                                                                                  | Unrealized Gains<br>(Losses) on<br>Available-for-sale<br>Securities (2) | Unrealized Loss on<br>Cash Flow Hedge | Total        |
| Beginning balance - January 1, 2015                                              | \$1,142                                                                 | \$ (1,264)                            | \$ (122)     |
| Other comprehensive (loss) before reclassifications                              | (3,146)                                                                 | ) (889)                               | (4,035)      |
| Amounts reclassified from accumulated other comprehensive loss to net income (3) | 43                                                                      | —                                     | 43           |
| Net current-period other comprehensive (loss)                                    | (3,103)                                                                 | ) (889)                               | (3,992)      |
| Ending balance - June 30, 2015                                                   | \$ (1,961)                                                              | ) \$ (2,153)                          | ) \$ (4,114) |

| (amounts in thousands)                                                           | Three Months Ended June 30, 2014                                        |                                                 |              |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------|--------------|
|                                                                                  | Unrealized Gains<br>(Losses) on<br>Available-for-sale<br>Securities (2) | Unrealized Gain<br>(Loss) on<br>Cash Flow Hedge | Total        |
| Beginning balance - April 1, 2014                                                | \$ (4,030)                                                              | ) \$ 432                                        | \$ (3,598)   |
| Other comprehensive income (loss) before reclassifications                       | 2,666                                                                   | (1,054)                                         | 1,612        |
| Amounts reclassified from accumulated other comprehensive loss to net income (3) | (234)                                                                   | ) —                                             | (234)        |
| Net current-period other comprehensive income (loss)                             | 2,432                                                                   | (1,054)                                         | 1,378        |
| Ending balance - June 30, 2014                                                   | \$ (1,598)                                                              | ) \$ (622)                                      | ) \$ (2,220) |

| (amounts in thousands)                                                           | Six Months Ended June 30, 2014                                          |                                       |              |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------|--------------|
|                                                                                  | Unrealized Gains<br>(Losses) on<br>Available-for-sale<br>Securities (2) | Unrealized Loss on<br>Cash Flow Hedge | Total        |
| Beginning balance - January 1, 2014                                              | \$ (8,118)                                                              | ) \$ —                                | \$ (8,118)   |
| Other comprehensive income (loss) before reclassifications                       | 8,594                                                                   | (622)                                 | 7,972        |
| Amounts reclassified from accumulated other comprehensive loss to net income (3) | (2,074)                                                                 | ) —                                   | (2,074)      |
| Net current-period other comprehensive income (loss)                             | 6,520                                                                   | (622)                                 | 5,898        |
| Ending balance - June 30, 2014                                                   | \$ (1,598)                                                              | ) \$ (622)                            | ) \$ (2,220) |

(1) All amounts are net of tax. Amounts in parentheses indicate reductions to accumulated other comprehensive income.

- (2) Includes immaterial gains or losses on foreign currency items.
- (3) Reclassification amounts are reported as gain or loss on sale of investment securities on the Consolidated Statements of Income.

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## NOTE 4 — EARNINGS PER SHARE

The following are the components and results of Customers' earnings per common share calculation for the periods presented.

|                                                              | Three Months Ended<br>June 30, |            | Six Months Ended<br>June 30, |            |
|--------------------------------------------------------------|--------------------------------|------------|------------------------------|------------|
|                                                              | 2015                           | 2014       | 2015                         | 2014       |
| (amounts in thousands, except share and per share data)      |                                |            |                              |            |
| Net income available to common shareholders                  | \$ 11,049                      | \$ 10,233  | \$ 25,001                    | \$ 18,374  |
| Weighted-average number of common shares outstanding - basic | 26,839,799                     | 26,724,499 | 26,808,766                   | 26,705,620 |
| Share-based compensation plans                               | 1,509,521                      | 997,012    | 1,405,578                    | 924,398    |
| Warrants                                                     | 331,344                        | 260,893    | 307,840                      | 251,796    |
| Weighted-average number of common shares - diluted           | 28,680,664                     | 27,982,404 | 28,522,184                   | 27,881,814 |
| Basic earnings per common share                              | \$0.41                         | \$0.38     | \$0.93                       | \$0.69     |
| Diluted earnings per common share                            | 0.39                           | 0.37       | \$0.88                       | \$0.66     |

The following is a summary of securities that could potentially dilute basic earnings per common share in future periods that were not included in the computation of diluted earnings per common share because to do so would have been anti-dilutive for the periods presented.

|                                 | Three Months Ended<br>June 30, |         | Six Months Ended<br>June 30, |         |
|---------------------------------|--------------------------------|---------|------------------------------|---------|
|                                 | 2015                           | 2014    | 2015                         | 2014    |
| Anti-dilutive securities:       |                                |         |                              |         |
| Share-based compensation awards | 12,383                         | 118,386 | 12,383                       | 86,786  |
| Warrants                        | 52,242                         | 118,745 | 52,242                       | 118,745 |
| Total anti-dilutive securities  | 64,625                         | 237,131 | 64,625                       | 205,531 |

## NOTE 5 — INVESTMENT SECURITIES

The amortized cost and approximate fair value of investment securities as of June 30, 2015 and December 31, 2014 are summarized in the tables below:

|                                | June 30, 2015     |                              |                               |              |
|--------------------------------|-------------------|------------------------------|-------------------------------|--------------|
|                                | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value   |
| (amounts in thousands)         |                   |                              |                               |              |
| Available for Sale:            |                   |                              |                               |              |
| Mortgage-backed securities (1) | \$ 332,577        | \$ 2,127                     | \$ (3,349)                    | ) \$ 331,355 |
| Corporate notes                | 22,000            | 324                          | —                             | 22,324       |
| Equity securities (2)          | 22,514            | —                            | (2,240)                       | ) 20,274     |
|                                | \$ 377,091        | \$ 2,451                     | \$ (5,589)                    | ) \$ 373,953 |

(1) Comprised primarily of mortgage-backed securities issued by government-sponsored agencies, including FHLMC, FNMA, and GNMA.

(2) Comprised primarily of equity securities in a foreign entity.

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|                                | December 31, 2014 |                              |                               |             |
|--------------------------------|-------------------|------------------------------|-------------------------------|-------------|
|                                | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value  |
| (amounts in thousands)         |                   |                              |                               |             |
| Available for Sale:            |                   |                              |                               |             |
| Mortgage-backed securities (1) | \$376,854         | \$2,805                      | \$(2,348)                     | ) \$377,311 |
| Corporate notes                | 15,000            | 104                          | —                             | 15,104      |
| Equity securities (2)          | 23,074            | 1,197                        | (1)                           | ) 24,270    |
|                                | \$414,928         | \$4,106                      | \$(2,349)                     | ) \$416,685 |

(1) Comprised primarily of mortgage-backed securities issued by government-sponsored agencies, including FHLMC, FNMA, and GNMA.

(2) Comprised primarily of equity securities in a foreign entity.

The following table presents proceeds from the sale of available-for-sale investment securities and gross gains and gross losses realized on those sales for the three and six months ended June 30, 2015 and 2014:

|                                                     | Three Months Ended June 30, |          | Six Months Ended June 30, |           |
|-----------------------------------------------------|-----------------------------|----------|---------------------------|-----------|
|                                                     | 2015                        | 2014     | 2015                      | 2014      |
| (amounts in thousands)                              |                             |          |                           |           |
| Proceeds from sale of available-for-sale securities | \$492                       | \$25,359 | \$492                     | \$213,249 |
| Gross gains                                         | \$—                         | \$359    | \$—                       | \$3,191   |
| Gross losses                                        | (69)                        | ) —      | (69)                      | ) —       |
| Net gains (losses)                                  | \$(69)                      | ) \$359  | \$(69)                    | ) \$3,191 |

These gains and losses were determined using the specific identification method and were reported as gains/(losses) on sale of investment securities included in non-interest income.

The following table presents available-for-sale debt securities by stated maturity. Debt securities backed by mortgages have expected maturities that differ from contractual maturities because borrowers have the right to call or prepay and, therefore, these debt securities are classified separately with no specific maturity date:

|                                        | June 30, 2015     |               |
|----------------------------------------|-------------------|---------------|
|                                        | Amortized<br>Cost | Fair<br>Value |
| (amounts in thousands)                 |                   |               |
| Due in one year or less                | \$—               | \$—           |
| Due after one year through five years  | —                 | —             |
| Due after five years through ten years | 20,000            | 20,324        |
| Due after ten years                    | 2,000             | 2,000         |
| Mortgage-backed securities             | 332,577           | 331,355       |
| Total debt securities                  | \$354,577         | \$353,679     |

Customers' investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2015 and December 31, 2014 were as

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follows:

|                                | June 30, 2015       |                   |                   |                   |             |            |
|--------------------------------|---------------------|-------------------|-------------------|-------------------|-------------|------------|
|                                | Less Than 12 Months |                   | 12 Months or More |                   | Total       | Unrealized |
|                                | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses | Fair Value  | Losses     |
| (amounts in thousands)         |                     |                   |                   |                   |             |            |
| Available for Sale:            |                     |                   |                   |                   |             |            |
| Mortgage-backed securities (1) | \$75,517            | \$(421)           | ) \$75,478        | \$(2,928)         | ) \$150,995 | \$(3,349)  |
| Equity securities (2)          | 20,268              | (2,239)           | ) 6               | (1)               | ) 20,274    | (2,240)    |
| Total                          | \$95,785            | \$(2,660)         | ) \$75,484        | \$(2,929)         | ) \$171,269 | \$(5,589)  |

|                                | December 31, 2014   |                   |                   |                   |             |            |
|--------------------------------|---------------------|-------------------|-------------------|-------------------|-------------|------------|
|                                | Less Than 12 Months |                   | 12 Months or More |                   | Total       | Unrealized |
|                                | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses | Fair Value  | Losses     |
| (amounts in thousands)         |                     |                   |                   |                   |             |            |
| Available for Sale:            |                     |                   |                   |                   |             |            |
| Mortgage-backed securities (1) | \$60,388            | \$(81)            | ) \$80,426        | \$(2,267)         | ) 140,814   | \$(2,348)  |
| Equity securities (2)          | —                   | —                 | ) 5               | (1)               | ) 5         | (1)        |
| Total                          | \$60,388            | \$(81)            | ) \$80,431        | \$(2,268)         | ) \$140,819 | \$(2,349)  |

(1) Comprised primarily of mortgage-backed securities issued by government-sponsored agencies, including FHLMC, FNMA, and GNMA.

(2) Comprised primarily of equity securities in a foreign entity.

At June 30, 2015, there were eight available-for-sale investment securities in the less-than-twelve-month category and twenty available-for-sale investment securities in the twelve-month-or-more category. The unrealized losses on the mortgage-backed securities are guaranteed by government-sponsored entities and primarily relate to changes in market interest rates. All amounts are expected to be recovered when market prices recover or at maturity. The unrealized losses on the equity securities reflect decreases in market price. Customers evaluated the financial condition and capital strength of the issuer of these securities and concluded that the decline in fair value was temporary and would recover by way of increases in market price. The Company intends to hold these securities for the foreseeable future and does not intend to sell the securities before the price recovers. Customers considers it more likely than not that it will not be required to sell the securities. Accordingly, Customers has concluded that the securities are not other-than-temporarily impaired as of June 30, 2015.

At June 30, 2015 and December 31, 2014, Customers Bank had pledged investment securities aggregating \$336.0 million and \$376.9 million fair value, respectively, as collateral against its borrowings primarily with the FHLB and an unused line of credit with another financial institution. These counterparties do not have the ability to sell or repledge these securities.

**NOTE 6 – LOANS HELD FOR SALE**

The composition of loans held for sale as of June 30, 2015 and December 31, 2014 was as follows:

|                                                   | June 30,<br>2015 | December 31,<br>2014 |
|---------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                            |                  |                      |
| Commercial loans:                                 |                  |                      |
| Mortgage warehouse loans at fair value            | \$1,944,803      | \$1,332,019          |
| Multi-family loans at lower of cost or fair value | 80,776           | 99,791               |
| Commercial loans held for sale                    | 2,025,579        | 1,431,810            |
| Consumer loans:                                   |                  |                      |
| Residential mortgage loans at fair value          | 4,769            | 3,649                |
| Loans held for sale                               | \$2,030,348      | \$1,435,459          |





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## NOTE 7 — LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The following table presents loans receivable as of June 30, 2015 and December 31, 2014:

|                                                                                                                                                                                                      | June 30,<br>2015 | December 31,<br>2014 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                                                                                                                                                                               |                  |                      |
| Commercial:                                                                                                                                                                                          |                  |                      |
| Multi-family                                                                                                                                                                                         | \$2,236,757      | \$2,206,403          |
| Commercial and industrial (including owner occupied commercial real estate)                                                                                                                          | 913,898          | 770,220              |
| Commercial real estate non-owner occupied                                                                                                                                                            | 886,982          | 827,940              |
| Construction                                                                                                                                                                                         | 68,073           | 44,642               |
| Total commercial loans                                                                                                                                                                               | 4,105,710        | 3,856,205            |
| Consumer:                                                                                                                                                                                            |                  |                      |
| Residential real estate                                                                                                                                                                              | 265,469          | 285,003              |
| Manufactured housing                                                                                                                                                                                 | 119,786          | 126,731              |
| Other                                                                                                                                                                                                | 1,241            | 1,541                |
| Total consumer loans                                                                                                                                                                                 | 386,496          | 413,275              |
| Total loans receivable not covered under FDIC loss sharing agreements                                                                                                                                | 4,492,206        | 4,269,480            |
| Commercial:                                                                                                                                                                                          |                  |                      |
| Multi-family                                                                                                                                                                                         | 1,730            | 2,002                |
| Commercial and industrial (including owner occupied commercial real estate)                                                                                                                          | 6,585            | 2,543                |
| Commercial real estate non-owner occupied                                                                                                                                                            | 8,798            | 11,370               |
| Construction                                                                                                                                                                                         | 669              | 5,076                |
| Total commercial loans                                                                                                                                                                               | 17,782           | 26,897               |
| Consumer:                                                                                                                                                                                            |                  |                      |
| Residential real estate                                                                                                                                                                              | 11,186           | 12,392               |
| Other                                                                                                                                                                                                | 2,721            | 2,892                |
| Total consumer loans                                                                                                                                                                                 | 13,907           | 15,284               |
| Total loans receivable covered under FDIC loss sharing agreements                                                                                                                                    | 31,689           | 42,181               |
| (1)                                                                                                                                                                                                  |                  |                      |
| Total loans receivable                                                                                                                                                                               | 4,523,895        | 4,311,661            |
| Deferred (fees) costs and unamortized premiums/(discounts), net                                                                                                                                      | 930              | 512                  |
| Allowance for loan losses                                                                                                                                                                            | (37,491)         | (30,932)             |
| Loans receivable, net                                                                                                                                                                                | \$4,487,334      | \$4,281,241          |
| (1) Loans that were acquired in two FDIC-assisted transactions and are covered under loss sharing agreements with the FDIC are referred to as “covered” loans throughout these financial statements. |                  |                      |

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## Non-Covered Loans

The following tables summarize non-covered loans by loan type and performance status as of June 30, 2015 and December 31, 2014:

|                                                | June 30, 2015              |                                   |                       |                 |             |                                                |                    |
|------------------------------------------------|----------------------------|-----------------------------------|-----------------------|-----------------|-------------|------------------------------------------------|--------------------|
|                                                | 30-89 Days<br>Past Due (1) | 90 Days<br>Or More<br>Past Due(1) | Total Past<br>Due (1) | Non-<br>Accrual | Current (2) | Purchased-<br>Credit-<br>Impaired<br>Loans (3) | Total<br>Loans (4) |
| (amounts in thousands)                         |                            |                                   |                       |                 |             |                                                |                    |
| Multi-family                                   | \$—                        | \$—                               | \$—                   | \$—             | \$2,234,308 | \$2,449                                        | \$2,236,757        |
| Commercial and<br>industrial                   | —                          | —                                 | —                     | 1,919           | 648,548     | 1,747                                          | 652,214            |
| Commercial real estate -<br>owner occupied     | —                          | —                                 | —                     | 1,597           | 244,941     | 15,146                                         | 261,684            |
| Commercial real estate -<br>non-owner occupied | —                          | —                                 | —                     | 663             | 876,512     | 9,807                                          | 886,982            |
| Construction                                   | —                          | —                                 | —                     | —               | 68,073      | —                                              | 68,073             |
| Residential real estate                        | 298                        | —                                 | 298                   | 1,003           | 255,297     | 8,871                                          | 265,469            |
| Manufactured housing (5)                       | 3,080                      | 2,637                             | 5,717                 | 2,664           | 107,579     | 3,826                                          | 119,786            |
| Other consumer                                 | 1                          | —                                 | 1                     | —               | 1,055       | 185                                            | 1,241              |
| Total                                          | \$3,379                    | \$2,637                           | \$6,016               | \$7,846         | \$4,436,313 | \$42,031                                       | \$4,492,206        |

|                                                | December 31, 2014          |                                   |                       |                 |             |                                                |                    |
|------------------------------------------------|----------------------------|-----------------------------------|-----------------------|-----------------|-------------|------------------------------------------------|--------------------|
|                                                | 30-89 Days<br>Past Due (1) | 90 Days<br>Or More<br>Past Due(1) | Total Past<br>Due (1) | Non-<br>Accrual | Current (2) | Purchased-<br>Credit-<br>Impaired<br>Loans (3) | Total<br>Loans (4) |
| (amounts in thousands)                         |                            |                                   |                       |                 |             |                                                |                    |
| Multi-family                                   | \$—                        | \$—                               | \$—                   | \$—             | \$2,203,686 | \$2,717                                        | \$2,206,403        |
| Commercial and<br>industrial                   | 366                        | —                                 | 366                   | 2,257           | 542,667     | 2,102                                          | 547,392            |
| Commercial real estate -<br>owner occupied     | —                          | —                                 | —                     | 2,342           | 211,453     | 16,033                                         | 229,828            |
| Commercial real estate -<br>non-owner occupied | —                          | —                                 | —                     | 1,108           | 816,114     | 10,718                                         | 827,940            |
| Construction                                   | —                          | —                                 | —                     | —               | 44,483      | 159                                            | 44,642             |
| Residential real estate                        | 1,226                      | —                                 | 1,226                 | 849             | 273,565     | 9,363                                          | 285,003            |
| Manufactured housing (5)                       | 6,324                      | 4,388                             | 10,712                | 931             | 111,072     | 4,016                                          | 126,731            |
| Other consumer                                 | —                          | —                                 | —                     | —               | 1,333       | 208                                            | 1,541              |
| Total                                          | \$7,916                    | \$4,388                           | \$12,304              | \$7,487         | \$4,204,373 | \$45,316                                       | \$4,269,480        |

(1) Includes past due loans that are accruing interest because collection is considered probable.

(2) Loans where next payment due is less than 30 days from the report date.

(3) Purchased-credit-impaired loans aggregated into a pool are accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows, and the past due status of the pools, or that of the individual loans within the pools, is not meaningful. Because of the credit impaired nature of the loans, the loans are recorded at a discount reflecting estimated future cash flows and the Bank recognizes interest income on each pool of loans reflecting the estimated yield and passage of time. Such loans are considered to be performing.

Purchased-credit-impaired loans that are not in pools accrete interest when the timing and amount of their expected cash flows are reasonably estimable, and are reported as performing loans.

(4) Amounts exclude deferred costs and fees, unamortized premiums and discounts, and the allowance for loan losses.

Manufactured housing loans purchased in 2010 are subject to cash reserves held at the Bank that are used to fund

(5) past-due payments when the loan becomes 90 days or more delinquent. Subsequent purchases are subject to varying provisions in the event of borrowers' delinquencies.

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## Covered Loans

The following tables summarize covered loans by loan type and performance status as of June 30, 2015 and December 31, 2014:

## June 30, 2015

|                                           | 30-89 Days<br>Past Due (1) | 90 Days<br>Or More<br>Past Due (1) | Total Past<br>Due (1) | Non-<br>Accrual | Current (2) | Purchased<br>- Credit<br>Impaired<br>Loans (3) | Total<br>Loans (4) |
|-------------------------------------------|----------------------------|------------------------------------|-----------------------|-----------------|-------------|------------------------------------------------|--------------------|
| (amounts in thousands)                    |                            |                                    |                       |                 |             |                                                |                    |
| Commercial and industrial                 | \$ 149                     | \$—                                | \$ 149                | \$—             | \$ 908      | \$ 146                                         | \$ 1,203           |
| Commercial real estate owner occupied     | —                          | —                                  | —                     | 55              | 5,327       | —                                              | 5,382              |
| Commercial real estate non-owner occupied | —                          | —                                  | —                     | 547             | 4,583       | 3,668                                          | 8,798              |
| Construction                              | —                          | —                                  | —                     | 669             | —           | —                                              | 669                |
| Multi-family                              | —                          | —                                  | —                     | —               | 350         | 1,380                                          | 1,730              |
| Residential real estate                   | —                          | —                                  | —                     | 1,297           | 9,287       | 602                                            | 11,186             |
| Other consumer                            | 65                         | —                                  | 65                    | 142             | 2,476       | 38                                             | 2,721              |
| Total                                     | \$ 214                     | \$—                                | \$ 214                | \$ 2,710        | \$ 22,931   | \$ 5,834                                       | \$ 31,689          |

## December 31, 2014

|                                           | 30-89 Days<br>Past Due (1) | 90 Days<br>Or More<br>Past Due (1) | Total Past<br>Due (1) | Non-<br>Accrual | Current (2) | Purchased-<br>Credit<br>Impaired<br>Loans (3) | Total<br>Loans (4) |
|-------------------------------------------|----------------------------|------------------------------------|-----------------------|-----------------|-------------|-----------------------------------------------|--------------------|
| (amounts in thousands)                    |                            |                                    |                       |                 |             |                                               |                    |
| Commercial and industrial                 | \$ 518                     | \$—                                | \$ 518                | \$ 256          | \$ 578      | \$ 1,191                                      | \$ 2,543           |
| Commercial real estate owner occupied     | —                          | —                                  | —                     | 172             | 5,734       | —                                             | 5,906              |
| Commercial real estate non-owner occupied | —                          | —                                  | —                     | 352             | 5,932       | 5,086                                         | 11,370             |
| Construction                              | —                          | —                                  | —                     | 2,325           | —           | 2,751                                         | 5,076              |
| Multi-family                              | —                          | —                                  | —                     | —               | 373         | 1,629                                         | 2,002              |
| Residential real estate                   | —                          | —                                  | —                     | 1,006           | 10,782      | 604                                           | 12,392             |
| Other consumer                            | 147                        | —                                  | 147                   | 135             | 2,570       | 40                                            | 2,892              |
| Total                                     | \$ 665                     | \$—                                | \$ 665                | \$ 4,246        | \$ 25,969   | \$ 11,301                                     | \$ 42,181          |

(1) Includes past due loans that are accruing interest because collection is considered probable.

(2) Loans where next payment due is less than 30 days from the report date.

Purchased-credit-impaired loans aggregated into a pool are accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows, and the past due status of the pools, or that of the individual loans within the pools, is not meaningful. Because of the credit impaired nature of the loans, the loans (3) are recorded at a discount reflecting estimated future cash flows and the Bank recognizes interest income on each pool of loans reflecting the estimated yield and passage of time. Such loans are considered to be performing. Purchased-credit-impaired loans that are not in pools accrete interest when the timing and amount of their expected cash flows are reasonably estimable, and are reported as performing loans.

(4) Amounts exclude deferred costs and fees, unamortized premiums and discounts, and the allowance for loan losses. Allowance for Loan Losses and the FDIC Loss Sharing Receivable and Clawback Liability

Losses incurred on covered loans are eligible for partial reimbursement by the FDIC. Subsequent to the purchase date, the expected cash flows on the covered loans are subject to evaluation. Decreases in the present value of expected cash flows on the covered loans are recognized by increasing the allowance for loan losses with a related charge to the provision for loan losses. At the same time, the FDIC indemnification asset is increased reflecting an estimated future collection from the FDIC, which is recorded as a reduction to the provision for loan losses. If the expected cash flows on the covered loans increase such

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that a previously recorded impairment can be reversed, the Bank records a reduction in the allowance for loan losses (with a related credit to the provision for loan losses) accompanied by a reduction in the FDIC receivable balance and a charge to the provision for loan losses. Increases in expected cash flows on covered loans and decreases in expected cash flows of the FDIC loss sharing receivable, when there are no previously recorded impairments, are considered together and recognized over the remaining life of the loans as interest income. The FDIC loss sharing receivable balance will be reduced through a charge to the provision for loan losses, with no offsetting reduction to the allowance for loan losses, as the period to submit losses under the FDIC loss sharing arrangements approaches expiration and the estimated losses in the covered loans have not yet emerged or been realized in a final disposition event. The period to submit losses under the FDIC loss sharing arrangements for non-single family loans expires in third quarter 2015. The period to submit losses under the FDIC loss sharing arrangements for single family loans expires in third quarter 2017. The final maturity of the FDIC loss sharing arrangements occurs in third quarter 2020.

As part of the FDIC loss sharing arrangements, the Bank also assumed a liability ("Clawback Liability") to be paid within 45 days subsequent to the maturity or termination of the loss sharing arrangements that is contingent upon actual losses incurred over the life of the arrangements relative to expected losses and the consideration paid upon acquisition of the failed institutions. Due to continued cash payments on the covered loans in excess of expectations, the Bank now anticipates that it will be required to pay the FDIC at the end of its loss sharing arrangements. Accordingly, a clawback liability of \$2.4 million was recorded as of June 30, 2015, with a corresponding increase to the provision for loan losses recorded during second quarter 2015. To the extent actual losses on the covered loans are less than estimated losses, the clawback liability will increase. To the extent actual losses on the covered loans are more than the estimated losses, the clawback liability will decrease.

As of June 30, 2015, the Bank expected to collect \$1.0 million from the FDIC for estimated losses and reimbursement of external costs, such as legal fees, real estate taxes and appraisal expenses, and estimated the clawback liability at \$2.4 million. The net amount of \$1.5 million is included in "Accrued interest payable and other liabilities" in the accompanying consolidated balance sheet.

The following table presents changes in the allowance for loan losses and the FDIC loss sharing receivable, including the effect of the estimated clawback liability for the three months and six months ended June 30, 2015 and 2014.

| (amounts in thousands)        | Allowance for Loan Losses   |          |
|-------------------------------|-----------------------------|----------|
|                               | Three Months Ended June 30, |          |
|                               | 2015                        | 2014     |
| Beginning balance             | \$33,566                    | \$26,704 |
| Provision for loan losses (1) | 4,924                       | 2,730    |
| Charge-offs                   | (1,804)                     | (1,405)  |
| Recoveries                    | 805                         | 157      |
| Ending balance                | \$37,491                    | \$28,186 |

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|                                                         | FDIC Loss Sharing Receivable/<br>Clawback Liability |           |
|---------------------------------------------------------|-----------------------------------------------------|-----------|
|                                                         | Three Months Ended June 30,                         |           |
| (amounts in thousands)                                  | 2015                                                | 2014      |
| Beginning balance                                       | \$3,427                                             | \$8,272   |
| Decreased estimated cash flows (2)                      | (4,411                                              | ) (156    |
| Other activity, net (a)                                 | 334                                                 | 983       |
| Cash receipts from FDIC                                 | (805                                                | ) (180    |
| Ending balance                                          | \$ (1,455                                           | ) \$8,919 |
| (1) Provision for loan losses                           | \$4,924                                             | \$2,730   |
| (2) Effect attributable to FDIC loss share arrangements | 4,411                                               | 156       |
| Net amount reported as provision for loan losses        | \$9,335                                             | \$2,886   |

(a) Includes external costs, such as legal fees, real estate taxes, and appraisal expenses, which qualify for reimbursement under loss sharing arrangements

|                               | Allowance for Loan Losses |          |
|-------------------------------|---------------------------|----------|
|                               | Six Months Ended June 30, |          |
| (amounts in thousands)        | 2015                      | 2014     |
| Beginning balance             | \$30,932                  | \$23,998 |
| Provision for loan losses (1) | 8,559                     | 5,631    |
| Charge-offs                   | (2,948                    | ) (1,941 |
| Recoveries                    | 948                       | 498      |
| Ending balance                | \$37,491                  | \$28,186 |

|                                                         | FDIC Loss Sharing Receivable/<br>Clawback Liability |           |
|---------------------------------------------------------|-----------------------------------------------------|-----------|
|                                                         | Six Months Ended June 30,                           |           |
| (amounts in thousands)                                  | 2015                                                | 2014      |
| Beginning balance                                       | \$2,320                                             | \$10,046  |
| Decreased estimated cash flows (2)                      | (3,740                                              | ) (1,622  |
| Other activity, net (a)                                 | 468                                                 | 1,972     |
| Cash receipts from FDIC                                 | (503                                                | ) (1,477  |
| Ending balance                                          | \$ (1,455                                           | ) \$8,919 |
| (1) Provision for loan losses                           | \$8,559                                             | \$5,631   |
| (2) Effect attributable to FDIC loss share arrangements | 3,740                                               | 1,622     |
| Net amount reported as provision for loan losses        | \$12,299                                            | \$7,253   |

(a) Includes external costs, such as legal fees, real estate taxes, and appraisal expenses, which qualify for reimbursement under loss sharing arrangements

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## Loans Individually Evaluated for Impairment — Covered and Non-Covered

The following tables present the recorded investment (net of charge-offs), unpaid principal balance, and related allowance by loan type for loans that are individually evaluated for impairment as of June 30, 2015 and December 31, 2014 and the average recorded investment and interest income recognized for the three and six months ended June 30, 2015 and 2014. Purchased-credit-impaired loans are considered to be performing and are not included in the tables below.

|                                           | June 30, 2015                                   |                                |                      | Three Months Ended<br>June 30, 2015 |                                  | Six Months Ended June<br>30, 2015 |                                  |
|-------------------------------------------|-------------------------------------------------|--------------------------------|----------------------|-------------------------------------|----------------------------------|-----------------------------------|----------------------------------|
|                                           | Recorded<br>Investment<br>Net of<br>Charge offs | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment   | Interest<br>Income<br>Recognized | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
| (amounts in thousands)                    |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| With no related allowance recorded:       |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| Commercial and industrial                 | \$7,321                                         | \$8,792                        | \$—                  | \$7,122                             | \$ 439                           | \$9,356                           | \$604                            |
| Commercial real estate owner occupied     | 5,358                                           | 5,503                          | —                    | 5,157                               | 122                              | 6,165                             | 185                              |
| Commercial real estate non-owner occupied | 7,070                                           | 7,070                          | —                    | 6,805                               | 246                              | 8,135                             | 374                              |
| Construction                              | 669                                             | 1,938                          | —                    | 1,497                               | —                                | 1,773                             | —                                |
| Other consumer                            | 50                                              | 50                             | —                    | 35                                  | —                                | 30                                | —                                |
| Residential real estate                   | 1,603                                           | 1,603                          | —                    | 1,521                               | —                                | 1,499                             | —                                |
| With an allowance recorded:               |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| Commercial and industrial                 | 14,895                                          | 15,243                         | 8,138                | 10,686                              | 96                               | 7,735                             | 101                              |
| Commercial real estate owner occupied     | 13                                              | 13                             | 2                    | 18                                  | —                                | 20                                | —                                |
| Commercial real estate non-owner occupied | 759                                             | 759                            | 204                  | 1,072                               | 7                                | 1,177                             | 7                                |
| Construction                              | —                                               | —                              | —                    | —                                   | —                                | —                                 | —                                |
| Other consumer                            | 93                                              | 93                             | 35                   | 73                                  | —                                | 87                                | —                                |
| Residential real estate                   | 545                                             | 545                            | 301                  | 454                                 | —                                | 424                               | —                                |
| Total                                     | \$38,376                                        | \$41,609                       | \$8,680              | \$34,440                            | \$ 910                           | \$36,401                          | \$1,271                          |



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|                                           | December 31, 2014                               |                                |                      | Three Months Ended<br>June 30, 2014 |                                  | Six Months Ended<br>June 30, 2014 |                                  |
|-------------------------------------------|-------------------------------------------------|--------------------------------|----------------------|-------------------------------------|----------------------------------|-----------------------------------|----------------------------------|
|                                           | Recorded<br>Investment<br>Net of<br>Charge offs | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment   | Interest<br>Income<br>Recognized | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
| (amounts in thousands)                    |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| With no related allowance recorded:       |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| Commercial and industrial                 | \$14,600                                        | \$16,122                       | \$ —                 | \$12,949                            | \$ 97                            | \$12,998                          | \$ 377                           |
| Commercial real estate owner occupied     | 12,599                                          | 12,744                         | —                    | 10,651                              | 115                              | 9,825                             | 228                              |
| Commercial real estate non-owner occupied | 5,602                                           | 5,602                          | —                    | 8,110                               | 46                               | 7,481                             | 108                              |
| Construction                              | 2,325                                           | 2,325                          | —                    | 2,325                               | —                                | 2,476                             | —                                |
| Other consumer                            | 21                                              | 21                             | —                    | 44                                  | 19                               | 29                                | 19                               |
| Residential real estate                   | 1,455                                           | 3,697                          | —                    | 1,943                               | —                                | 2,239                             | —                                |
| With an allowance recorded:               |                                                 |                                |                      |                                     |                                  |                                   |                                  |
| Commercial and industrial                 | 1,923                                           | 1,923                          | 857                  | 1,246                               | 8                                | 1,653                             | 14                               |
| Commercial real estate owner occupied     | 750                                             | 750                            | 95                   | 1,519                               | —                                | 1,440                             | —                                |
| Commercial real estate non-owner occupied | 571                                             | 571                            | 170                  | 1,157                               | 1                                | 1,097                             | 1                                |
| Construction                              | —                                               | —                              | —                    | 1,561                               | —                                | 1,418                             | —                                |
| Other consumer                            | 114                                             | 114                            | 32                   | 59                                  | 2                                | 60                                | 4                                |
| Residential real estate                   | 365                                             | 365                            | 188                  | 249                                 | —                                | 250                               | —                                |
| Total                                     | \$40,325                                        | \$44,234                       | \$ 1,342             | \$41,813                            | \$ 288                           | \$40,966                          | \$ 751                           |

**Troubled Debt Restructurings**

At June 30, 2015 and December 31, 2014, there were \$10.0 million and \$5.0 million, respectively, in loans reported as troubled debt restructurings (“TDRs”). TDRs are reported as impaired loans in the calendar year of their restructuring and are evaluated to determine whether they should be placed on non-accrual status. In subsequent years, a TDR may be returned to accrual status if it satisfies a minimum six-month performance requirement; however, it will remain classified as impaired. Generally, the Bank requires sustained performance for nine months before returning a TDR to accrual status.

Modification of purchased-credit-impaired loans that are accounted for within loan pools in accordance with the accounting standards for purchased-credit-impaired loans do not result in the removal of these loans from the pool even if modifications would otherwise be considered a TDR. Accordingly, as each pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows, modifications of loans within such pools are not considered TDRs.

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The following is an analysis of loans modified in a troubled debt restructuring by type of concession for the three and six months ended June 30, 2015 and 2014. There were no modifications that involved forgiveness of debt.

|                                  | TDRs in Compliance with<br>Their Modified Terms and<br>Accruing Interest | TDRs in Compliance<br>with Their Modified<br>Terms and Not<br>Accruing Interest | Total   |
|----------------------------------|--------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------|
| (amounts in thousands)           |                                                                          |                                                                                 |         |
| Three Months Ended June 30, 2015 |                                                                          |                                                                                 |         |
| Interest-rate reductions         | \$2,484                                                                  | \$2,528                                                                         | \$5,012 |
| Total                            | \$2,484                                                                  | \$2,528                                                                         | \$5,012 |
| Six Months Ended June 30, 2015   |                                                                          |                                                                                 |         |
| Interest-rate reductions         | \$2,682                                                                  | \$2,735                                                                         | \$5,417 |
| Total                            | \$2,682                                                                  | \$2,735                                                                         | \$5,417 |
| Three Months Ended June 30, 2014 |                                                                          |                                                                                 |         |
| Extended under forbearance       | \$167                                                                    | \$—                                                                             | \$167   |
| Interest-rate reductions         | —                                                                        | 176                                                                             | 176     |
| Total                            | \$167                                                                    | \$176                                                                           | \$343   |
| Six Months Ended June 30, 2014   |                                                                          |                                                                                 |         |
| Extended under forbearance       | \$167                                                                    | \$—                                                                             | \$167   |
| Interest-rate reductions         | 247                                                                      | 303                                                                             | 550     |
| Total                            | \$414                                                                    | \$303                                                                           | \$717   |

The following table provides, by loan type, the number of loans modified in troubled debt restructurings and the related recorded investment during the three and six months ended June 30, 2015 and 2014.

|                                  | TDRs in Compliance with Their<br>Modified Terms and Accruing<br>Interest | TDRs in Compliance with Their<br>Modified Terms and Not Accruing<br>Interest |                 |                        |
|----------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------------|-----------------|------------------------|
|                                  | Number<br>of Loans                                                       | Recorded Investment                                                          | Number of Loans | Recorded<br>Investment |
| (amounts in thousands)           |                                                                          |                                                                              |                 |                        |
| Three Months Ended June 30, 2015 |                                                                          |                                                                              |                 |                        |
| Commercial and industrial        | —                                                                        | \$—                                                                          | 2               | \$608                  |
| Manufactured housing             | 75                                                                       | 2,484                                                                        | 31              | 1,709                  |
| Residential real estate          | —                                                                        | —                                                                            | 1               | 211                    |
| Total                            | 75                                                                       | \$2,484                                                                      | 34              | \$2,528                |
| Six Months Ended June 30, 2015   |                                                                          |                                                                              |                 |                        |
| Commercial and industrial        | —                                                                        | \$—                                                                          | 2               | \$608                  |
| Manufactured housing             | 75                                                                       | 2,484                                                                        | 33              | 1,916                  |
| Residential real estate          | 1                                                                        | 198                                                                          | 1               | 211                    |
| Total                            | 76                                                                       | \$2,682                                                                      | 36              | \$2,735                |
| Three Months Ended June 30, 2014 |                                                                          |                                                                              |                 |                        |
| Manufactured housing             | —                                                                        | —                                                                            | 3               | 176                    |
| Other consumer                   | 4                                                                        | 167                                                                          | —               | —                      |
| Total                            | 4                                                                        | \$167                                                                        | 3               | \$176                  |
| Six Months Ended June 30, 2014   |                                                                          |                                                                              |                 |                        |
| Manufactured housing             | 1                                                                        | 47                                                                           | 5               | 303                    |
| Residential real estate          | 3                                                                        | 200                                                                          | —               | —                      |
| Other consumer                   | 4                                                                        | 167                                                                          | —               | —                      |
| Total                            | 8                                                                        | \$414                                                                        | 5               | \$303                  |

At June 30, 2015 and December 31, 2014, there were no commitments to lend additional funds to debtors whose terms have been modified in TDRs.

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For the three and six months ended June 30, 2015, the recorded investment of loans determined to be TDRs was \$5.0 million and \$5.4 million, respectively, both before and after restructuring. During the three month period ended June 30, 2015, thirty-one manufactured housing TDR loans defaulted with a recorded investment of \$1.7 million, two commercial and industrial TDR loans defaulted with a recorded investment of \$0.6 million, and one residential real estate TDR loan defaulted with a recorded investment of \$0.2 million. During the six month period ended June 30, 2015, thirty-three manufactured housing TDR loans defaulted with a recorded investment of \$1.9 million, two commercial and industrial TDR loans defaulted with a recorded investment of \$0.6 million, and one residential real estate TDR loan defaulted with a recorded investment of \$0.2 million.

Loans modified in troubled debt restructurings are evaluated for impairment. The nature and extent of impairment of TDRs, including those which have experienced a subsequent default, is considered in the determination of an appropriate level of allowance for credit losses. There were two specific allowances resulting from TDR modifications during the three and six months ended June 30, 2015, totaling \$70 thousand for one commercial and industrial loan, and \$20 thousand for one residential real estate loan. There were no specific allowances resulting from TDR modifications during the three and six months ended June 30, 2014.

### Credit Quality Indicators

Multi-family, commercial and industrial, owner occupied commercial real estate, non-owner occupied commercial real estate, residential real estate and construction loans are rated based on an internally assigned risk rating system which is assigned at the time of loan origination and reviewed on a periodic or on an “as needed” basis. Consumer, mortgage warehouse and manufactured housing loans are evaluated based on the payment activity of the loan and are not assigned internal risk ratings.

To facilitate the monitoring of credit quality within the multi-family, commercial and industrial, owner occupied commercial real estate, non-owner occupied commercial real estate, and residential real estate classes, and for purposes of analyzing historical loss rates used in the determination of the allowance for loan losses for the respective portfolio class, the Bank utilizes the following categories of risk ratings: pass/satisfactory (includes risk rating 1 through 6), special mention, substandard, doubtful, and loss. The risk rating categories, which are derived from standard regulatory rating definitions, are assigned upon initial approval of credit to borrowers and updated periodically thereafter. Pass/satisfactory ratings, which are assigned to those borrowers who do not have identified potential or well-defined weaknesses and for whom there is a high likelihood of orderly repayment, are updated periodically based on the size and credit characteristics of the borrower. All other categories are updated on a quarterly basis during the month preceding the end of the calendar quarter. While assigning risk ratings involves judgment, the risk-rating process allows management to identify riskier credits in a timely manner and allocate the appropriate resources to manage those loans.

The risk rating grades are defined as follows:

#### “1” – Pass/Excellent

Loans rated 1 represent a credit extension of the highest quality. The borrower’s historic (at least five years) cash flows manifest extremely large and stable margins of coverage. Balance sheets are conservative, well capitalized, and liquid. After considering debt service for proposed and existing debt, projected cash flows continue to be strong and provide ample coverage. The borrower typically reflects broad geographic and product diversification and has access to alternative financial markets.

#### “2” – Pass/Superior

Loans rated 2 are those for which the borrower has a strong financial condition, balance sheet, operations, cash flow, debt capacity and coverage with ratios better than industry norms. The borrowers of these loans exhibit a limited leverage position, are virtually immune to local economies in stable growing industries, and management is well respected and the company has ready access to public markets.

#### “3” – Pass/Strong

Loans rated 3 are those loans for which the borrower has above average financial condition and flexibility; more than satisfactory debt service coverage, balance sheet and operating ratios are consistent with or better than industry peers, have little industry risk, move in diversified markets and are experienced and competent in their industry. These borrowers’ access to capital markets is limited mostly to private sources, often secured, but the borrower typically has

access to a wide range of refinancing alternatives.

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### “4” – Pass/Good

Loans rated 4 have a sound primary and secondary source of repayment. The borrower may have access to alternative sources of financing, but sources are not as widely available as they are to a higher grade borrower. These loans carry a normal level of risk, with very low loss exposure. The borrower has the ability to perform according to the terms of the credit facility. The margins of cash flow coverage are satisfactory but vulnerable to more rapid deterioration than the higher quality loans.

### “5” – Satisfactory

Loans rated 5 are extended to borrowers who are determined to be a reasonable credit risk and demonstrate the ability to repay the debt from normal business operations. Risk factors may include reliability of margins and cash flows, liquidity, dependence on a single product or industry, cyclical trends, depth of management, or limited access to alternative financing sources. The borrower’s historical financial information may indicate erratic performance, but current trends are positive and the quality of financial information is adequate, but is not as detailed and sophisticated as information found on higher grade loans. If adverse circumstances arise, the impact on the borrower may be significant.

### “6” – Satisfactory/Bankable with Care

Loans rated 6 are those for which the borrower has higher than normal credit risk; however, cash flow and asset values are generally intact. These borrowers may exhibit declining financial characteristics, with increasing leverage and decreasing liquidity and may have limited resources and access to financial alternatives. Signs of weakness in these borrowers may include delinquent taxes, trade slowness and eroding profit margins.

### “7” – Special Mention

Loans rated Special Mention are credit facilities that may have potential developing weaknesses and deserve extra attention from the account manager and other management personnel. In the event that potential weaknesses are not corrected or mitigated, deterioration in the ability of the borrower to repay the debt in the future may occur. This grade is not assigned to loans that bear certain peculiar risks normally associated with the type of financing involved, unless circumstances have caused the risk to increase to a level higher than would have been acceptable when the credit was originally approved. Loans where significant actual, not potential, weaknesses or problems are clearly evident are graded in the category below.

### “8” – Substandard

Loans are classified Substandard when the loans are inadequately protected by the current sound worth and payment capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt and are characterized by the distinct possibility that the company will sustain some loss if the weaknesses are not corrected.

### “9” – Doubtful

The Bank assigns a doubtful rating to loans that have all the attributes of a substandard rating with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors that may work to the advantage of and strengthen the credit quality of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors may include a proposed merger or acquisition, liquidation proceeding, capital injection, perfecting liens on additional collateral or refinancing plans.

### “10” – Loss

The Bank assigns a loss rating to loans considered uncollectible and of such little value that their continuance as an active asset is not warranted. Amounts classified as loss are immediately charged off.

Risk ratings are not established for home equity loans, consumer loans, and installment loans, mainly because these portfolios consist of a larger number of homogeneous loans with smaller balances. Instead, these portfolios are evaluated for risk mainly based upon aggregate payment history through the monitoring of delinquency levels and trends and are classified as performing and nonperforming.



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The following tables present the credit ratings of the non-covered loan portfolio as of June 30, 2015 and December 31, 2014:

| June 30, 2015          |              |                                 |                                                |                                                    |              |                            |                         |                   |             |
|------------------------|--------------|---------------------------------|------------------------------------------------|----------------------------------------------------|--------------|----------------------------|-------------------------|-------------------|-------------|
|                        | Multi-family | Commercial<br>and<br>Industrial | Commercial<br>Real Estate<br>Owner<br>Occupied | Commercial<br>Real Estate<br>Non-Owner<br>Occupied | Construction | Residential<br>Real Estate | Manufactured<br>Housing | Other<br>Consumer | Total       |
| (amounts in thousands) |              |                                 |                                                |                                                    |              |                            |                         |                   |             |
| Pass/Satisfactory      | \$2,236,757  | \$638,293                       | \$250,887                                      | \$881,058                                          | \$68,073     | \$263,633                  | \$—                     | \$—               | \$4,338,701 |
| Special Mention        | —            | 11,841                          | 6,387                                          | 5,047                                              | —            | —                          | —                       | —                 | 23,275      |
| Substandard            | —            | 2,080                           | 4,410                                          | 877                                                | —            | 1,836                      | —                       | —                 | 9,203       |
| Performing (1)         | —            | —                               | —                                              | —                                                  | —            | —                          | 111,405                 | 1,240             | 112,645     |
| Non-performing<br>(2)  | —            | —                               | —                                              | —                                                  | —            | —                          | 8,381                   | 1                 | 8,382       |
| Total                  | \$2,236,757  | \$652,214                       | \$261,684                                      | \$886,982                                          | \$68,073     | \$265,469                  | \$119,786               | \$1,241           | \$4,492,206 |

| December 31, 2014      |              |                                 |                                                |                                                    |              |                            |                         |                   |             |
|------------------------|--------------|---------------------------------|------------------------------------------------|----------------------------------------------------|--------------|----------------------------|-------------------------|-------------------|-------------|
|                        | Multi-family | Commercial<br>and<br>Industrial | Commercial<br>Real Estate<br>Owner<br>Occupied | Commercial<br>Real Estate<br>Non-Owner<br>Occupied | Construction | Residential<br>Real Estate | Manufactured<br>Housing | Other<br>Consumer | Total       |
| (amounts in thousands) |              |                                 |                                                |                                                    |              |                            |                         |                   |             |
| Pass/Satisfactory      | \$2,206,403  | \$530,468                       | \$212,326                                      | \$824,279                                          | \$44,642     | \$283,240                  | \$—                     | \$—               | \$4,101,358 |
| Special Mention        | —            | 14,565                          | 12,352                                         | 2,322                                              | —            | 243                        | —                       | —                 | 29,482      |
| Substandard            | —            | 2,359                           | 5,150                                          | 1,339                                              | —            | 1,520                      | —                       | —                 | 10,368      |
| Performing (1)         | —            | —                               | —                                              | —                                                  | —            | —                          | 115,088                 | 1,541             | 116,629     |
| Non-performing<br>(2)  | —            | —                               | —                                              | —                                                  | —            | —                          | 11,643                  | —                 | 11,643      |
| Total                  | \$2,206,403  | \$547,392                       | \$229,828                                      | \$827,940                                          | \$44,642     | \$285,003                  | \$126,731               | \$1,541           | \$4,269,480 |

(1) Includes consumer and other installment loans not subject to risk ratings.

(2) Includes loans that are past due and still accruing interest and loans on nonaccrual status.

The following tables present the credit ratings of the covered loan portfolio as of June 30, 2015 and December 31, 2014:

| June 30, 2015          |                                 |                                                |                                                    |              |              |                            |                   |          |
|------------------------|---------------------------------|------------------------------------------------|----------------------------------------------------|--------------|--------------|----------------------------|-------------------|----------|
|                        | Commercial<br>and<br>Industrial | Commercial<br>Real Estate<br>Owner<br>Occupied | Commercial<br>Real Estate<br>Non-Owner<br>Occupied | Construction | Multi-family | Residential<br>Real Estate | Other<br>Consumer | Total    |
| (amounts in thousands) |                                 |                                                |                                                    |              |              |                            |                   |          |
| Pass/Satisfactory      | \$1,057                         | \$4,636                                        | \$4,643                                            | \$—          | \$355        | \$9,488                    | \$—               | \$20,179 |
| Special Mention        | —                               | 691                                            | 3,287                                              | —            | —            | —                          | —                 | 3,978    |
| Substandard            | 146                             | 55                                             | 868                                                | 669          | 1,375        | 1,698                      | —                 | 4,811    |
| Performing (1)         | —                               | —                                              | —                                                  | —            | —            | —                          | 2,514             | 2,514    |
| Non-performing<br>(2)  | —                               | —                                              | —                                                  | —            | —            | —                          | 207               | 207      |
| Total                  | \$1,203                         | \$5,382                                        | \$8,798                                            | \$669        | \$1,730      | \$11,186                   | \$2,721           | \$31,689 |

December 31, 2014

| Commercial | Commercial | Construction | Multi-family | Residential | Total |
|------------|------------|--------------|--------------|-------------|-------|
|------------|------------|--------------|--------------|-------------|-------|



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|                        | and<br>Industrial | Real Estate<br>Owner<br>Occupied | Commercial<br>Real Estate<br>Non-Owner<br>Occupied |         |          | Real Estate | Other<br>Consumer |          |
|------------------------|-------------------|----------------------------------|----------------------------------------------------|---------|----------|-------------|-------------------|----------|
| (amounts in thousands) |                   |                                  |                                                    |         |          |             |                   |          |
| Pass/Satisfactory      | \$1,322           | \$5,030                          | \$4,959                                            | \$—     | \$ 373   | \$10,985    | \$—               | \$22,669 |
| Special Mention        | —                 | 704                              | 4,372                                              | —       | —        | —           | —                 | 5,076    |
| Substandard            | 1,221             | 172                              | 2,039                                              | 5,076   | 1,629    | 1,407       | —                 | 11,544   |
| Performing (1)         | —                 | —                                | —                                                  | —       | —        | —           | 2,610             | 2,610    |
| Non-performing<br>(2)  | —                 | —                                | —                                                  | —       | —        | —           | 282               | 282      |
| Total                  | \$2,543           | \$5,906                          | \$11,370                                           | \$5,076 | \$ 2,002 | \$12,392    | \$2,892           | \$42,181 |

(1) Includes consumer and other installment loans not subject to risk ratings.

(2) Includes loans that are past due and still accruing interest and loans on nonaccrual status.

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As of June 30, 2015, the Bank had \$5.0 million of residential real estate held in other real estate owned. As of June 30, 2015, the Bank had initiated foreclosure proceedings on residential real estate securing outstanding loan balances of \$0.1 million.

## Allowance for loan losses

During the three months ended June 30, 2015, the Bank refined its methodology for estimating the general allowance for loan losses. Previously, the general allowance for the portion of the loan portfolio originated after December 31, 2009 ("Post 2009 loan portfolio") was based generally on qualitative factors due to insufficient historical loss data on the portfolio. During the three months ended June 30, 2015, the Bank began using objectively verifiable industry and peer loss data to estimate probable incurred losses as of the balance sheet date for the Post 2009 loan portfolio until sufficient internal loss history is available. The same methodology was also adopted for the portion of the loan portfolio originated on or before December 31, 2009 ("Legacy loan portfolio") that had no loss history over the past two years.

The changes in the allowance for loan losses for the three and six months ended June 30, 2015 and 2014 and the loans and allowance for loan losses by loan class based on impairment evaluation method are as follows. The amounts presented for the provision for loan losses below do not include the effect of changes to estimated benefits resulting from the FDIC loss share arrangements for the covered loans.

| Three Months Ended June 30, 2015   | Multi-family | Commercial and Industrial | Commercial Real Estate Owner Occupied | Commercial Real Estate Non-Owner Occupied | Construction | Residential Real Estate | Manufactured Housing | Other Consumer | Total    |
|------------------------------------|--------------|---------------------------|---------------------------------------|-------------------------------------------|--------------|-------------------------|----------------------|----------------|----------|
| (amounts in thousands)             |              |                           |                                       |                                           |              |                         |                      |                |          |
| Beginning Balance, April 1, 2015   | \$8,196      | \$6,747                   | \$4,583                               | \$9,738                                   | \$852        | \$2,995                 | \$346                | \$109          | \$33,566 |
| Charge-offs                        | —            | (1,213)                   | (270)                                 | —                                         | (295)        | (26)                    | —                    | —              | (1,804)  |
| Recoveries                         | —            | 58                        | 1                                     | —                                         | 172          | 572                     | —                    | 2              | 805      |
| Provision for loan losses          | 538          | 8,470                     | (663)                                 | (3,428)                                   | 115          | (86)                    | (30)                 | 8              | 4,924    |
| Ending Balance, June 30, 2015      | \$8,734      | \$14,062                  | \$3,651                               | \$6,310                                   | \$844        | \$3,455                 | \$316                | \$119          | \$37,491 |
| Six Months Ended June 30, 2015     |              |                           |                                       |                                           |              |                         |                      |                |          |
| Beginning Balance, January 1, 2015 | \$8,493      | \$4,784                   | \$4,336                               | \$9,198                                   | \$1,047      | \$2,698                 | \$262                | \$114          | \$30,932 |
| Charge-offs                        | —            | (1,234)                   | (343)                                 | (245)                                     | (1,064)      | (26)                    | —                    | (36)           | (2,948)  |
| Recoveries                         | —            | 103                       | 1                                     | —                                         | 187          | 572                     | —                    | 85             | 948      |
| Provision for loan losses          | 241          | 10,409                    | (343)                                 | (2,643)                                   | 674          | 211                     | 54                   | (44)           | 8,559    |
| Ending Balance, June 30, 2015      | \$8,734      | \$14,062                  | \$3,651                               | \$6,310                                   | \$844        | \$3,455                 | \$316                | \$119          | \$37,491 |
| Loans:                             |              |                           |                                       |                                           |              |                         |                      |                |          |
|                                    | \$—          | \$22,216                  | \$5,371                               | \$7,829                                   | \$669        | \$2,148                 | \$—                  | \$143          | \$38,376 |

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|                                                   |             |           |           |           |          |           |           |         |             |
|---------------------------------------------------|-------------|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|
| Individually<br>evaluated for<br>impairment       |             |           |           |           |          |           |           |         |             |
| Collectively<br>evaluated for<br>impairment       | 2,234,658   | 629,308   | 246,549   | 874,476   | 68,073   | 265,034   | 115,960   | 3,596   | 4,437,654   |
| Loans<br>acquired with<br>credit<br>deterioration | 3,829       | 1,893     | 15,146    | 13,475    | —        | 9,473     | 3,826     | 223     | 47,865      |
|                                                   | \$2,238,487 | \$653,417 | \$267,066 | \$895,780 | \$68,742 | \$276,655 | \$119,786 | \$3,962 | \$4,523,895 |
| Allowance<br>for loan<br>losses:                  |             |           |           |           |          |           |           |         |             |
| Individually<br>evaluated for<br>impairment       | \$—         | \$8,138   | \$2       | \$204     | \$—      | \$301     | \$—       | \$35    | \$8,680     |
| Collectively<br>evaluated for<br>impairment       | 8,734       | 5,580     | 1,058     | 3,707     | 844      | 1,876     | 95        | 31      | 21,925      |
| Loans<br>acquired with<br>credit<br>deterioration | —           | 344       | 2,591     | 2,399     | —        | 1,278     | 221       | 53      | 6,886       |
| Ending<br>Balance, June<br>30, 2015               | \$8,734     | \$14,062  | \$3,651   | \$6,310   | \$844    | \$3,455   | \$316     | \$119   | \$37,491    |

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| Three Months Ended June 30, 2014         | Multi-family | Commercial and Industrial | Commercial Real Estate Owner Occupied | Commercial Real Estate Non-Owner Occupied | Construction | Residential Real Estate | Manufactured Housing | Other Consumer | Total       |
|------------------------------------------|--------------|---------------------------|---------------------------------------|-------------------------------------------|--------------|-------------------------|----------------------|----------------|-------------|
| (amounts in thousands)                   |              |                           |                                       |                                           |              |                         |                      |                |             |
| Beginning Balance, April 1, 2014         | \$6,220      | \$2,483                   | \$2,770                               | \$9,862                                   | \$2,342      | \$2,307                 | \$593                | \$127          | \$26,704    |
| Charge-offs                              | —            | (445)                     | (200)                                 | (712)                                     | —            | (15)                    | —                    | (33)           | (1,405)     |
| Recoveries                               | —            | 135                       | —                                     | 1                                         | 3            | 18                      | —                    | —              | 157         |
| Provision for loan losses                | 985          | 1,168                     | 256                                   | 909                                       | (158)        | (282)                   | (192)                | 44             | 2,730       |
| Ending Balance, June 30, 2014            | \$7,205      | \$3,341                   | \$2,826                               | \$10,060                                  | \$2,187      | \$2,028                 | \$401                | \$138          | \$28,186    |
| Beginning Balance, January 1, 2014       | \$4,227      | \$2,674                   | \$2,517                               | \$8,961                                   | \$2,385      | \$2,490                 | \$614                | \$130          | \$23,998    |
| Charge-offs                              | —            | (445)                     | (254)                                 | (906)                                     | —            | (303)                   | —                    | (33)           | (1,941)     |
| Recoveries                               | —            | 225                       | 6                                     | 20                                        | 3            | 242                     | —                    | 2              | 498         |
| Provision for loan losses                | 2,978        | 887                       | 557                                   | 1,985                                     | (201)        | (401)                   | (213)                | 39             | 5,631       |
| Ending Balance, June 30, 2014            | \$7,205      | \$3,341                   | \$2,826                               | \$10,060                                  | \$2,187      | \$2,028                 | \$401                | \$138          | \$28,186    |
| As of December 31, 2014                  |              |                           |                                       |                                           |              |                         |                      |                |             |
| Loans:                                   |              |                           |                                       |                                           |              |                         |                      |                |             |
| Individually evaluated for impairment    | \$—          | \$16,523                  | \$13,349                              | \$6,173                                   | \$2,325      | \$1,820                 | \$—                  | \$135          | \$40,325    |
| Collectively evaluated for impairment    | 2,204,059    | 530,119                   | 206,352                               | 817,333                                   | 44,483       | 285,608                 | 122,715              | 4,050          | 4,214,719   |
| Loans acquired with credit deterioration | 4,346        | 3,293                     | 16,033                                | 15,804                                    | 2,910        | 9,967                   | 4,016                | 248            | 56,617      |
| Allowance for loan losses:               | \$2,208,405  | \$549,935                 | \$235,734                             | \$839,310                                 | \$49,718     | \$297,395               | \$126,731            | \$4,433        | \$4,311,661 |

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|                                                   |         |         |         |         |         |         |       |       |          |
|---------------------------------------------------|---------|---------|---------|---------|---------|---------|-------|-------|----------|
| Individually<br>evaluated for \$—<br>impairment   |         | \$856   | \$96    | \$170   | \$—     | \$188   | \$—   | \$32  | \$1,342  |
| Collectively<br>evaluated for 8,493<br>impairment |         | 3,766   | 1,756   | 6,580   | 424     | 1,436   | 92    | 28    | 22,575   |
| Loans<br>acquired with<br>credit<br>deterioration | —       | 162     | 2,484   | 2,448   | 623     | 1,074   | 170   | 54    | 7,015    |
| Ending<br>Balance,<br>December<br>31, 2014        | \$8,493 | \$4,784 | \$4,336 | \$9,198 | \$1,047 | \$2,698 | \$262 | \$114 | \$30,932 |

The non-covered manufactured housing portfolio was purchased in August 2010. A portion of the purchase price may be used to reimburse the Bank under the specified terms in the purchase agreement for defaults of the underlying borrower and other specified items. At June 30, 2015 and December 31, 2014, funds available for reimbursement, if necessary, were \$1.6 million and \$3.0 million, respectively. Each quarter, these funds are evaluated to determine if they would be sufficient to absorb the probable incurred losses within the manufactured housing portfolio.

The changes in accretable yield related to purchased-credit-impaired loans for the three and six months ended June 30, 2015 and 2014 were as follows:

|                                                                   | Three Months Ended June 30, |          |
|-------------------------------------------------------------------|-----------------------------|----------|
|                                                                   | 2015                        | 2014     |
| (amounts in thousands)                                            |                             |          |
| Accretable yield balance, beginning of period                     | \$15,424                    | \$20,619 |
| Accretion to interest income                                      | (578)                       | ) (543)  |
| Reclassification from nonaccretable difference and disposals, net | (544)                       | ) (385)  |
| Accretable yield balance, end of period                           | \$14,302                    | \$19,691 |

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|                                                                   | Six Months Ended June 30, |           |
|-------------------------------------------------------------------|---------------------------|-----------|
|                                                                   | 2015                      | 2014      |
| (amounts in thousands)                                            |                           |           |
| Accretable yield balance, beginning of period                     | \$ 17,606                 | \$ 22,557 |
| Accretion to interest income                                      | (1,239)                   | ) (1,623) |
| Reclassification from nonaccretable difference and disposals, net | (2,065)                   | ) (1,243) |
| Accretable yield balance, end of period                           | \$ 14,302                 | \$ 19,691 |

## NOTE 8 - SHAREHOLDERS' EQUITY

On May 18, 2015, Customers Bancorp issued 2,300,000 shares of Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C, par value \$1.00 per share, with a liquidation preference of \$25.00 per share.

Customers Bancorp will pay dividends on the Series C Preferred Stock only when, as, and if declared by the board of directors or a duly authorized committee of the board and to the extent that it has lawfully available funds to pay dividends. Dividends on the Series C Preferred Stock will accrue and be payable quarterly in arrears, on the 15th day of March, June, September, and December of each year, commencing on September 15, 2015, at a fixed rate per annum equal to 7.00% from the original issue date to, but excluding, June 15, 2020, and thereafter at a floating rate per annum equal to three-month LIBOR on the related dividend determination date plus a spread of 5.30% per annum.

Dividends on the Series C Preferred Stock will not be cumulative. If Customers Bancorp's board of directors or a duly authorized committee of the board does not declare a dividend on the Series C Preferred Stock in respect of a dividend period, then no dividend shall be deemed to have accrued for such dividend period, be payable on the applicable dividend payment date, or be cumulative, and Customers Bancorp will have no obligation to pay any dividend for that dividend period, whether or not the board of directors or a duly authorized committee of the board declares a dividend on the Series C Preferred Stock for any future dividend period.

The Series C Preferred Stock has no stated maturity, is not subject to any mandatory redemption, sinking fund or other similar provisions and will remain outstanding unless redeemed at Customers Bancorp's option. Customers Bancorp may redeem the Series C Preferred Stock at its option, at a redemption price equal to \$25.00 per share, plus any declared and unpaid dividends (without regard to any undeclared dividends), (i) in whole or in part, from time to time, on any dividend payment date on or after June 15, 2020 or (ii) in whole but not in part, within 90 days following the occurrence of a regulatory capital treatment event. Any redemption of the Series C Preferred Stock is subject to prior approval of the Board of Governors of the Federal Reserve System. The Series C Preferred Stock qualifies as Tier 1 capital under regulatory capital guidelines.

Except in limited circumstances, the Series C Preferred Stock does not have any voting rights.

## NOTE 9 — SHARE-BASED COMPENSATION

## Stock Options

The following table summarizes stock option activity for the six months ended June 30, 2015.

|                                                                | Number<br>of Options | Weighted-<br>average<br>Exercise<br>Price | Weighted-<br>average<br>Remaining<br>Contractual<br>Term in Years | Aggregate<br>Intrinsic<br>Value |
|----------------------------------------------------------------|----------------------|-------------------------------------------|-------------------------------------------------------------------|---------------------------------|
| (amounts in thousands, except Weighted-average exercise price) |                      |                                           |                                                                   |                                 |
| Outstanding at January 1, 2015                                 | 3,168,067            | \$ 12.61                                  |                                                                   |                                 |
| Granted                                                        | 600                  | 26.89                                     |                                                                   |                                 |

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|                              |           |   |              |          |
|------------------------------|-----------|---|--------------|----------|
| Exercised                    | (31,168   | ) | 10.53        | \$455    |
| Forfeited                    | —         |   | —            |          |
| Outstanding at June 30, 2015 | 3,137,499 |   | \$12.63 6.73 | \$44,744 |
| Exercisable at June 30, 2015 | 586,858   |   | \$8.95 4.75  | \$10,533 |

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Cash received from the exercise of options during the six months ended June 30, 2015 was \$0.3 million with a related tax benefit of \$0.2 million.

**Restricted Stock Units**

There were 158,581 restricted stock units granted during the six months ended June 30, 2015. Of the aggregate restricted stock units granted, 84,392 were granted under the Bonus Recognition and Retention Program and are subject to five-year cliff vesting. The remaining units were granted under the Bancorp's Restated and Amended 2004 Incentive Equity and Deferred Compensation Plan and are subject to either a three-year waterfall vesting with one third of the amount vesting annually or a three-year cliff vesting. The following table summarizes restricted stock unit activity for the six months ended June 30, 2015.

|                                             | Restricted<br>Stock Units | Weighted-<br>average Grant-<br>date Fair Value |
|---------------------------------------------|---------------------------|------------------------------------------------|
| Outstanding and unvested at January 1, 2015 | 788,971                   | \$ 13.00                                       |
| Granted                                     | 158,581                   | 19.67                                          |
| Vested                                      | (65,166)                  | ) 12.01                                        |
| Forfeited                                   | (2,339)                   | ) 14.99                                        |
| Outstanding and unvested at June 30, 2015   | 880,047                   | \$ 14.27                                       |

Total share-based compensation expense for the three months ended June 30, 2015 and 2014 was \$1.2 million and \$1.1 million, respectively. Total share-based compensation expense for the six months ended June 30, 2015 and 2014 was \$2.4 million and \$2.0 million, respectively.

Customers Bancorp has a policy that permits its directors to elect to receive shares of voting common stock in lieu of their cash retainers. During the six months ended June 30, 2015, Customers Bancorp issued 16,312 shares of voting common stock with a fair value of \$0.4 million to directors as compensation for their services during the first six months of 2015. The fair values were determined based on the opening price of the common stock on the day the shares were issued.

**NOTE 10 — REGULATORY MATTERS**

The Bank and the Bancorp are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can result in certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bancorp's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank and Bancorp must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items, as calculated under the regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Bank and Bancorp to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets (as defined in the regulations). At June 30, 2015 and December 31, 2014, the Bank and Bancorp met all capital adequacy requirements to which they were subject.

The Dodd-Frank Act required the FRB to establish minimum consolidated capital requirements for bank holding companies that are as stringent as those required for insured depository subsidiaries. In 2013, the federal banking agencies approved rules that implemented the Dodd-Frank requirements and certain other regulatory capital reforms effective January 1, 2015, that (i) introduced a new capital ratio pursuant to the prompt corrective action provisions, the common equity tier 1 capital to risk rated assets ratio, (ii) increased the adequately capitalized and well capitalized thresholds for the Tier 1 risk based capital ratios to 6% and 8%, respectively, (iii) changed the treatment of certain capital components for determining Tier 1 and Tier 2 capital, and (iv) changed the risk weighting of certain assets and off balance sheet items in determining risk weighted assets.

To be categorized as well capitalized, an institution must maintain minimum common equity Tier 1, total risk based, Tier 1 risk based and Tier 1 leveraged ratios as set forth in the following table:





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|                                                | Actual    |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |   |
|------------------------------------------------|-----------|-------|-------------------------------|-------|------------------------------------------------------------------|-------|---|
| (amounts in thousands)                         | Amount    | Ratio | Amount                        | Ratio | Amount                                                           | Ratio |   |
| As of June 30, 2015:                           |           |       |                               |       |                                                                  |       |   |
| Common equity Tier 1 (to risk weighted assets) |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$467,017 | 7.92  | % \$265,347                   | 4.5   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$536,100 | 9.13  | % \$264,123                   | 4.5   | % \$381,511                                                      | 6.5   | % |
| Total capital (to risk weighted assets)        |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$659,247 | 11.18 | % \$471,728                   | 8.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$683,591 | 11.65 | % \$469,552                   | 8.0   | % \$586,940                                                      | 10.0  | % |
| Tier 1 capital (to risk weighted assets)       |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$522,586 | 8.86  | % \$353,796                   | 6.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$536,100 | 9.13  | % \$352,164                   | 6.0   | % \$469,552                                                      | 8.0   | % |
| Tier 1 capital (to average assets)             |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$522,586 | 7.36  | % \$284,164                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$536,100 | 7.57  | % \$283,106                   | 4.0   | % \$353,883                                                      | 5.0   | % |
| As of December 31, 2014:                       |           |       |                               |       |                                                                  |       |   |
| Total capital (to risk weighted assets)        |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$578,644 | 11.09 | % \$417,473                   | 8.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$621,894 | 11.98 | % \$415,141                   | 8.0   | % \$518,926                                                      | 10.0  | % |
| Tier 1 capital (to risk weighted assets)       |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$437,712 | 8.39  | % \$208,737                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$480,963 | 9.27  | % \$207,570                   | 4.0   | % \$311,356                                                      | 6.0   | % |
| Tier 1 capital (to average assets)             |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                        | \$437,712 | 6.69  | % \$261,622                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                 | \$480,963 | 7.39  | % \$260,462                   | 4.0   | % \$325,577                                                      | 5.0   | % |

The new risk-based capital rules adopted effective January 1, 2015 require that banks and holding companies maintain a "capital conservation buffer" of 250 basis points in excess of the "minimum capital ratio." The minimum capital ratio equates to the prompt corrective action adequately capitalized threshold ratio. The capital conservation buffer will be phased in over four years beginning on January 1, 2016, with a maximum buffer of 0.625% of risk weighted assets for 2016, 1.25% for 2017, 1.875% for 2018, and 2.5% for 2019 and thereafter. Failure to maintain the required capital conservation buffer will result in limitations on capital distributions and on discretionary bonuses to executive officers.

**NOTE 11 — DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS**

Customers uses fair value measurements to record fair value adjustments to certain assets and liabilities and to disclose the fair value of its financial instruments. FASB ASC 825, Financial Instruments, requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For Customers, as for most financial institutions, the majority of its assets and liabilities are considered to be financial instruments. However, many of these instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. For fair value disclosure purposes, Customers utilized certain fair value measurement criteria under the FASB ASC 820, Fair Value Measurements and Disclosures, as explained below. In accordance with ASC 820, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for Customers' various financial instruments. In cases where quoted market prices are not available, fair values are

based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

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The fair value guidance provides a consistent definition of fair value, focusing on an exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

The fair value guidance also establishes a fair value hierarchy and describes the following three levels used to classify fair value measurements.

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The following methods and assumptions were used to estimate the fair values of Customers' financial instruments as of June 30, 2015 and December 31, 2014:

Cash and cash equivalents:

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values. These assets are included as Level 1 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Investment securities:

The fair values of investment securities available for sale are determined by obtaining quoted market prices on nationally recognized and foreign securities exchanges (Level 1), matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices, or externally developed models that use unobservable inputs due to limited or no market activity of the instrument (Level 3). These assets are included as Level 1, 2, or 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

The carrying amount of FHLB, Federal Reserve Bank, and other restricted stock approximates fair value, and considers the limited marketability of such securities. These assets are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Loans held for sale - Residential mortgage loans:

The Bank generally estimates the fair values of residential mortgage loans held for sale based on commitments on hand from investors within the secondary market for loans with similar characteristics. These assets are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Loans held for sale - Mortgage warehouse loans:

The fair value of mortgage warehouse loans is the amount of cash initially advanced to fund the mortgage, plus accrued interest and fees, as specified in the respective agreements. The loan is used by mortgage companies as short-term bridge financing between the funding of mortgage loans and the finalization of the sale of the loans to an investor. Changes in fair value are not expected to be recognized since at inception of the transaction the underlying loans have already been sold to an approved investor. Additionally, the interest rate is variable, and the transaction is short-term, with an average life of 18 days from purchase to sale. These assets are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements.



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### Loans held for sale – Multi-family loans:

The fair values of multi-family loans held for sale are estimated using pricing indications from letters of intent with third-party investors, recent sale transactions within the secondary markets for loans with similar characteristics, or non-binding indicative bids from brokers. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### Loans receivable, net of allowance for loan losses:

The fair values of loans held for investment are estimated using discounted cash flow analysis, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal.

Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### Impaired loans:

Impaired loans are those that are accounted for under ASC 450, Contingencies, in which the Bank has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties that collateralize the loans, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### FDIC loss sharing receivable, net of clawback liability:

The FDIC loss sharing receivable is measured separately from the related covered assets, as it is not contractually embedded in the assets and is not transferable with the assets should the assets be sold. Fair value is estimated using projected cash flows related to the loss sharing agreements based on the estimated losses to be incurred on the loans and the expected reimbursements for losses using the applicable loss share percentages. These cash flows are discounted to reflect the estimated timing of the receipt of the loss share reimbursement from the FDIC.

Beginning in second quarter 2015, the Bank estimated a clawback liability payable to the FDIC upon final maturity of the loss sharing arrangements in 2020. This amount was estimated based on forecasted losses to be incurred over the life of the loss sharing arrangements relative to expected losses and the consideration paid upon acquisition of the failed institutions. The clawback liability is presented net of the FDIC loss sharing receivable and is included as a Level 3 fair value, based upon the lowest level of input that is significant to the fair value measurement.

### Other real estate owned:

The fair value of OREO is determined using appraisals, which may be discounted based on management's review and changes in market conditions (Level 3 Inputs). All appraisals must be performed in accordance with the Uniform Standards of Professional Appraisal Practice. Appraisals are certified to the Bank and performed by appraisers on the Bank's approved list of appraisers. Evaluations are completed by a person independent of management. The content of the appraisal depends on the complexity of the property. Appraisals are completed on a "retail value" and an "as is value". These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### Deposit liabilities:

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings and money market deposit accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). These liabilities are included as Level 1 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits. These liabilities are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### Federal funds purchased:

For these short-term instruments, the carrying amount is considered a reasonable estimate of fair value. These liabilities are included as Level 1 fair values, based upon the lowest level of input that is significant to the fair value

measurements.

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**Borrowings:**

Borrowings consist of long-term and short-term FHLB advances, five-year senior unsecured notes, and subordinated debt. For the short-term borrowings, the carrying amount is considered a reasonable estimate of fair value and is included as Level 1. Fair values of long-term FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. The prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party. Fair values of privately placed subordinated and senior unsecured debt are estimated by a third-party financial adviser using discounted cash flow analysis, based on market rates currently offered on such debt with similar credit-risk characteristics, terms and remaining maturity. These liabilities are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements. The \$63 million senior unsecured notes issued during third quarter 2013 are traded on The New York Stock Exchange, and their price can be obtained daily. This fair value measurement is classified as Level 1.

**Derivatives (Assets and Liabilities):**

The fair values of interest rate swaps and credit derivatives are determined using models that incorporate readily observable market data into a market standard methodology. This methodology nets the discounted future fixed cash receipts and the discounted expected variable cash payments. The discounted variable cash payments are based on expectations of future interest rates derived from observable market interest rate curves. In addition, fair value is adjusted for the effect of nonperformance risk by incorporating credit valuation adjustments for the Bank and its counterparties. These assets and liabilities are included as Level 2 fair values, based upon the lowest level of input that is significant to the fair value measurements.

The fair values of the residential mortgage loan commitments are derived from the estimated fair values that can be generated when the underlying mortgage loan is sold in the secondary market. The Bank uses commitments on hand from third party investors to estimate an exit price, and adjusts for the probability of the commitment being exercised based on the Bank's internal experience (i.e., pull-through rate). These assets and liabilities are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

**Off-balance-sheet financial instruments:**

The fair values of unused commitments to lend and standby letters of credit are considered to be the same as their contractual amounts

The following information should not be interpreted as an estimate of the fair value of the entire Customers since a fair value calculation is only provided for a limited portion of the Customers' assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making these estimates, comparisons between the Customer's disclosures and those of other companies may not be meaningful.



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The estimated fair values of Customers' financial instruments were as follows at June 30, 2015 and December 31, 2014.

|                                                       |                 |                      | Fair Value Measurements at June 30, 2015                       |                                               |                                           |
|-------------------------------------------------------|-----------------|----------------------|----------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
|                                                       | Carrying Amount | Estimated Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| (amounts in thousands)                                |                 |                      |                                                                |                                               |                                           |
| Assets:                                               |                 |                      |                                                                |                                               |                                           |
| Cash and cash equivalents                             | \$391,589       | \$391,589            | \$391,589                                                      | \$—                                           | \$—                                       |
| Investment securities, available for sale             | 373,953         | 373,953              | 20,274                                                         | 353,679                                       | —                                         |
| Loans held for sale                                   | 2,030,348       | 2,030,954            | —                                                              | 1,949,572                                     | 81,382                                    |
| Loans receivable, net of allowance for loan losses    | 4,487,334       | 4,489,039            | —                                                              | —                                             | 4,489,039                                 |
| FHLB, Federal Reserve Bank and other restricted stock | 78,148          | 78,148               | —                                                              | 78,148                                        | —                                         |
| Derivatives                                           | 6,768           | 6,768                | —                                                              | 6,697                                         | 71                                        |
| Liabilities:                                          |                 |                      |                                                                |                                               |                                           |
| Deposits                                              | \$5,477,157     | \$5,488,758          | \$3,215,694                                                    | \$2,273,064                                   | \$—                                       |
| FHLB advances                                         | 1,388,000       | 1,390,872            | 1,018,153                                                      | 372,719                                       | —                                         |
| Other borrowings                                      | 88,250          | 93,560               | 68,310                                                         | 25,250                                        | —                                         |
| Subordinated debt                                     | 110,000         | 113,025              | —                                                              | 113,025                                       | —                                         |
| FDIC clawback liability, net of FDIC receivable       | 1,455           | 1,455                | —                                                              | —                                             | 1,455                                     |
| Derivatives                                           | 10,234          | 10,234               | —                                                              | 10,234                                        | —                                         |
|                                                       |                 |                      | Fair Value Measurements at December 31, 2014                   |                                               |                                           |
|                                                       | Carrying Amount | Estimated Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| (amounts in thousands)                                |                 |                      |                                                                |                                               |                                           |
| Assets:                                               |                 |                      |                                                                |                                               |                                           |
| Cash and cash equivalents                             | \$371,023       | \$371,023            | \$371,023                                                      | \$—                                           | \$—                                       |
| Investment securities, available for sale             | 416,685         | 416,685              | 24,270                                                         | 392,415                                       | —                                         |
| Loans held for sale                                   | 1,435,459       | 1,436,460            | —                                                              | 1,335,668                                     | 100,792                                   |
| Loans receivable, net of allowance for loan losses    | 4,281,241       | 4,285,537            | —                                                              | —                                             | 4,285,537                                 |
| FHLB, Federal Reserve Bank and other stock            | 82,002          | 82,002               | —                                                              | 82,002                                        | —                                         |
| FDIC loss sharing receivable                          | 2,320           | 2,320                | —                                                              | —                                             | 2,320                                     |
| Derivatives                                           | 7,552           | 7,552                | —                                                              | 7,509                                         | 43                                        |
| Liabilities:                                          |                 |                      |                                                                |                                               |                                           |
| Deposits                                              | \$4,532,538     | \$4,540,507          | \$2,820,875                                                    | \$1,719,632                                   | \$—                                       |
| FHLB advances                                         | 1,618,000       | 1,619,858            | 1,298,000                                                      | 321,858                                       | —                                         |
| Other borrowings                                      | 88,250          | 92,069               | 66,944                                                         | 25,125                                        | —                                         |
| Subordinated debt                                     | 110,000         | 111,925              | —                                                              | 111,925                                       | —                                         |

|             |       |       |   |       |   |
|-------------|-------|-------|---|-------|---|
| Derivatives | 9,716 | 9,716 | — | 9,716 | — |
|-------------|-------|-------|---|-------|---|

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For financial assets and liabilities measured at fair value on a recurring and nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2015 and December 31, 2014 were as follows:

| June 30, 2015                                                    |                                                                         |                                                     |                                                    |             |
|------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|-------------|
| Fair Value Measurements at the End of the Reporting Period Using |                                                                         |                                                     |                                                    |             |
|                                                                  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total       |
| (amounts in thousands)                                           |                                                                         |                                                     |                                                    |             |
| Measured at Fair Value on a Recurring Basis:                     |                                                                         |                                                     |                                                    |             |
| Assets                                                           |                                                                         |                                                     |                                                    |             |
| Available-for-sale securities:                                   |                                                                         |                                                     |                                                    |             |
| Mortgage-backed securities                                       | \$—                                                                     | \$ 331,355                                          | \$—                                                | \$331,355   |
| Corporate notes                                                  | —                                                                       | 22,324                                              | —                                                  | 22,324      |
| Equity securities                                                | 20,274                                                                  | —                                                   | —                                                  | 20,274      |
| Derivatives (1)                                                  | —                                                                       | 6,697                                               | 71                                                 | 6,768       |
| Loans held for sale – fair value option                          | —                                                                       | 1,949,572                                           | —                                                  | 1,949,572   |
| Total assets - recurring fair value measurements                 | \$20,274                                                                | \$ 2,309,948                                        | \$71                                               | \$2,330,293 |
| Liabilities                                                      |                                                                         |                                                     |                                                    |             |
| Derivatives (2)                                                  | \$—                                                                     | \$ 10,234                                           | \$—                                                | \$10,234    |
| Measured at Fair Value on a Nonrecurring Basis:                  |                                                                         |                                                     |                                                    |             |
| Assets                                                           |                                                                         |                                                     |                                                    |             |
| Impaired loans, net of specific reserves of \$8,680              | \$—                                                                     | \$ —                                                | \$7,625                                            | \$7,625     |
| Other real estate owned                                          | —                                                                       | —                                                   | 4,597                                              | 4,597       |
| Total assets - nonrecurring fair value measurements              | \$—                                                                     | \$ —                                                | \$12,222                                           | \$12,222    |

| December 31, 2014                                                |                                                                         |                                                     |                                                    |             |
|------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|-------------|
| Fair Value Measurements at the End of the Reporting Period Using |                                                                         |                                                     |                                                    |             |
|                                                                  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total       |
| (amounts in thousands)                                           |                                                                         |                                                     |                                                    |             |
| Measured at Fair Value on a Recurring Basis:                     |                                                                         |                                                     |                                                    |             |
| Assets                                                           |                                                                         |                                                     |                                                    |             |
| Available-for-sale securities:                                   |                                                                         |                                                     |                                                    |             |
| Mortgage-backed securities                                       | \$—                                                                     | \$ 377,311                                          | \$—                                                | \$377,311   |
| Corporate notes                                                  | —                                                                       | 15,104                                              | —                                                  | 15,104      |
| Equity securities                                                | 24,270                                                                  | —                                                   | —                                                  | 24,270      |
| Derivatives (1)                                                  | —                                                                       | 7,509                                               | 43                                                 | \$7,552     |
| Loans held for sale – fair value option                          | —                                                                       | 1,335,668                                           | —                                                  | 1,335,668   |
| Total assets - recurring fair value measurements                 | \$24,270                                                                | \$ 1,735,592                                        | \$43                                               | \$1,759,905 |
| Liabilities                                                      |                                                                         |                                                     |                                                    |             |
| Derivatives (2)                                                  | —                                                                       | \$ 9,716                                            | —                                                  | \$9,716     |
| Measured at Fair Value on a Nonrecurring Basis:                  |                                                                         |                                                     |                                                    |             |
| Assets                                                           |                                                                         |                                                     |                                                    |             |

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|                                                     |     |      |          |          |
|-----------------------------------------------------|-----|------|----------|----------|
| Impaired loans, net of specific reserves of \$1,342 | \$— | \$ — | \$2,380  | \$2,380  |
| Other real estate owned                             | —   | —    | 9,149    | 9,149    |
| Total assets - nonrecurring fair value measurements | \$— | \$ — | \$11,529 | \$11,529 |
| (1)Included in Other Assets                         |     |      |          |          |
| (2)Included in Other Liabilities                    |     |      |          |          |

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The changes in Level 3 assets measured at fair value on a recurring basis for the three and six months ended June 30, 2015 and 2014 are summarized as follows.

|                        | Three Months Ended June 30,           |       |
|------------------------|---------------------------------------|-------|
|                        | 2015                                  | 2014  |
|                        | Residential Mortgage Loan Commitments |       |
| (amounts in thousands) |                                       |       |
| Balance at April 1     | \$87                                  | \$103 |
| Issuances              | 71                                    | 54    |
| Settlements            | (87)                                  | (103) |
| Balance at June 30     | \$71                                  | \$54  |

  

|                        | Six Months Ended June 30,             |       |
|------------------------|---------------------------------------|-------|
|                        | 2015                                  | 2014  |
|                        | Residential Mortgage Loan Commitments |       |
| (amounts in thousands) |                                       |       |
| Balance at January 1   | \$43                                  | \$240 |
| Issuances              | 158                                   | 157   |
| Settlements            | (130)                                 | (343) |
| Balance at June 30     | \$71                                  | \$54  |

Customers' policy is to recognize transfers between fair value levels when events or circumstances warrant transfers. There were no transfers between levels during the three and six months ended June 30, 2015 and 2014. The following table summarizes financial assets and financial liabilities measured at fair value as of June 30, 2015 and December 31, 2014 on a recurring and nonrecurring basis for which Customers utilized Level 3 inputs to measure fair value.

| June 30, 2015                         | Quantitative Information about Level 3 Fair Value Measurements |                          |                          |                              |
|---------------------------------------|----------------------------------------------------------------|--------------------------|--------------------------|------------------------------|
|                                       | Fair Value Estimate                                            | Valuation Technique      | Unobservable Input       | Range (Weighted Average) (3) |
| (amounts in thousands)                |                                                                |                          |                          |                              |
| Impaired loans                        | \$7,625                                                        | Collateral appraisal (1) | Liquidation expenses (2) | (8)%                         |
| Other real estate owned               | 4,597                                                          | Collateral appraisal (1) | Liquidation expenses (2) | (8)%                         |
| Residential mortgage loan commitments | 71                                                             | Adjusted market bid      | Pull-through rate        | 90%                          |

  

| December 31, 2014                     | Quantitative Information about Level 3 Fair Value Measurements |                          |                          |                              |
|---------------------------------------|----------------------------------------------------------------|--------------------------|--------------------------|------------------------------|
|                                       | Fair Value Estimate                                            | Valuation Technique      | Unobservable Input       | Range (Weighted Average) (3) |
| (amounts in thousands)                |                                                                |                          |                          |                              |
| Impaired loans                        | \$2,380                                                        | Collateral appraisal (1) | Liquidation expenses (2) | (8)%                         |
| Other real estate owned               | 9,149                                                          | Collateral appraisal (1) | Liquidation expenses (2) | (8)%                         |
| Residential mortgage loan commitments | 43                                                             | Adjusted market bid      | Pull-through rate        | 80%                          |

(1) Obtained from approved independent appraisers. Appraisals are current and in compliance with credit policy. The Bank does not discount appraisals.

(2) Fair value is adjusted for costs to sell.

(3) Presented as a percentage of the value determined by appraisal.



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### NOTE 12 — DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

#### Risk Management Objectives of Using Derivatives

Customers is exposed to certain risks arising from both its business operations and economic conditions. Customers manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and durations of its assets and liabilities. Specifically, Customers enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Customers' derivative financial instruments are used to manage differences in the amount, timing, and duration of Customers' known or expected cash receipts and its known or expected cash payments principally related to certain fixed-rate borrowings. Customers also has interest-rate derivatives resulting from a service provided to certain qualifying customers, and therefore, they are not used to manage Customers' interest-rate risk in assets or liabilities. Customers manages a matched book with respect to its derivative instruments used in this customer service in order to minimize its net risk exposure resulting from such transactions.

#### Cash Flow Hedges of Interest Rate Risk

Customers' objectives in using interest-rate derivatives are to add stability to interest expense and to manage exposure to interest-rate movements. To accomplish this objective, Customers primarily uses interest rate swaps as part of its interest-rate-risk management strategy. Interest-rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for Customers making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and six months ended June 30, 2015 and 2014, such derivatives were used to hedge the variable cash flows associated with a forecasted issuance of debt. The ineffective portion of the change in fair value of the derivatives is to be recognized directly in earnings. During the three and six months ended June 30, 2015 and 2014, Customers did not record any hedge ineffectiveness.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on Customers' variable-rate debt. Customers expects to reclassify \$0.5 million from accumulated other comprehensive income to interest expense during the next 12 months.

Customers is hedging its exposure to the variability in future cash flows for forecasted transactions over a maximum period of 24 months (excluding forecasted transactions related to the payment of variable interest on existing financial instruments).

At June 30, 2015 and December 31, 2014, Customers had one outstanding interest rate derivative with a notional amount of \$150.0 million that was designated as a cash flow hedge of interest rate risk. The hedge expires in April 2019.

#### Derivatives Not Designated as Hedging Instruments

Customers executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies (typically the loan customers will swap a floating-rate loan to a fixed-rate loan). The customer interest rate swaps are simultaneously offset by interest rate swaps that Customers executes with a third party in order to minimize interest rate risk exposure resulting from such transactions. Since the interest rate swaps associated with this program do not meet the hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting third-party market swaps are recognized directly in earnings. At June 30, 2015, Customers had 48 interest rate swaps with an aggregate notional amount of \$297.0 million related to this program. At December 31, 2014, Customers had 44 interest rate swaps with an aggregate notional amount of \$251.9 million related to this program.

Customers enters into residential mortgage loan commitments in connection with its mortgage banking activities to fund mortgage loans at specified rates and times in the future. These commitments are short-term in nature and generally expire in 30 to 60 days. The residential mortgage loan commitments that relate to the origination of mortgage loans that will be held for sale are considered derivative instruments under applicable accounting guidance and are reported at fair value, with changes in fair value recorded directly to earnings. At June 30, 2015 and

December 31, 2014, Customers had an outstanding notional balance of residential mortgage loan commitments of \$4.3 million and \$3.8 million, respectively.

Customers also purchased credit derivatives to hedge the performance risk associated with one of its counterparties. These derivatives are not designated as hedging instruments and are reported at fair value, with changes in fair value reported directly



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in earnings. At June 30, 2015 and December 31, 2014, Customers had an outstanding notional balance of credit derivatives of \$18.4 million and \$13.4 million, respectively.

### Fair Value of Derivative Instruments on the Balance Sheet

The following table presents the fair value of the Customers' derivative financial instruments as well as their classification on the balance sheet as of June 30, 2015 and December 31, 2014.

|                                                    | June 30, 2015                                  |            | Derivative Liabilities    |            |
|----------------------------------------------------|------------------------------------------------|------------|---------------------------|------------|
|                                                    | Derivative Assets<br>Balance Sheet<br>Location | Fair Value | Balance Sheet<br>Location | Fair Value |
| (amounts in thousands)                             |                                                |            |                           |            |
| Derivatives designated as cash flow hedges:        |                                                |            |                           |            |
| Interest rate swaps                                | Other assets                                   | \$—        | Other liabilities         | \$3,445    |
| Total                                              |                                                | \$—        |                           | \$3,445    |
| Derivatives not designated as hedging instruments: |                                                |            |                           |            |
| Interest rate swaps                                | Other assets                                   | \$6,556    | Other liabilities         | \$6,789    |
| Credit contracts                                   | Other assets                                   | 141        | Other liabilities         | —          |
| Residential mortgage loan commitments              | Other assets                                   | 71         | Other liabilities         | —          |
| Total                                              |                                                | \$6,768    |                           | \$6,789    |
| December 31, 2014                                  |                                                |            |                           |            |
|                                                    | Derivative Assets                              |            | Derivative Liabilities    |            |
|                                                    | Balance Sheet<br>Location                      | Fair Value | Balance Sheet<br>Location | Fair Value |
| (amounts in thousands)                             |                                                |            |                           |            |
| Derivatives designated as cash flow hedges:        |                                                |            |                           |            |
| Interest rate swaps                                | Other assets                                   | \$—        | Other liabilities         | \$1,945    |
| Total                                              |                                                | \$—        |                           | \$1,945    |
| Derivatives not designated as hedging instruments: |                                                |            |                           |            |
| Interest rate swaps                                | Other assets                                   | \$7,332    | Other liabilities         | \$7,771    |
| Credit contracts                                   | Other assets                                   | 177        | Other liabilities         | —          |
| Residential mortgage loan commitments              | Other assets                                   | 43         | Other liabilities         | —          |
| Total                                              |                                                | \$7,552    |                           | \$7,771    |

### Effect of Derivative Instruments on Comprehensive Income

The following tables present the effect of the Customers' derivative financial instruments on comprehensive income for the three and six months ended June 30, 2015 and 2014.

| Three Months Ended June 30, 2015                   |                                  |                                                      |
|----------------------------------------------------|----------------------------------|------------------------------------------------------|
|                                                    | Income Statement Location        | Amount of Income<br>(Loss)<br>Recognized in Earnings |
| (amounts in thousands)                             |                                  |                                                      |
| Derivatives not designated as hedging instruments: |                                  |                                                      |
| Interest rate swaps                                | Other non-interest income        | \$ 588                                               |
| Credit contracts                                   | Other non-interest income        | (66 )                                                |
| Residential mortgage loan commitments              | Mortgage loan and banking income | (17 )                                                |
| Total                                              |                                  | \$ 505                                               |



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| Three Months Ended June 30, 2014                   |                                  |                                                      |
|----------------------------------------------------|----------------------------------|------------------------------------------------------|
|                                                    | Income Statement Location        | Amount of Income<br>(Loss)<br>Recognized in Earnings |
| (amounts in thousands)                             |                                  |                                                      |
| Derivatives not designated as hedging instruments: |                                  |                                                      |
| Interest rate swaps                                | Other non-interest income        | \$ 118                                               |
| Credit contracts                                   | Other non-interest income        | 14                                                   |
| Residential mortgage loan commitments              | Mortgage loan and banking income | (49 )                                                |
| Total                                              |                                  | \$ 83                                                |

| Six Months Ended June 30, 2015                     |                                  |                                                      |
|----------------------------------------------------|----------------------------------|------------------------------------------------------|
|                                                    | Income Statement Location        | Amount of Income<br>(Loss)<br>Recognized in Earnings |
| (amounts in thousands)                             |                                  |                                                      |
| Derivatives not designated as hedging instruments: |                                  |                                                      |
| Interest rate swaps                                | Other non-interest income        | \$ 710                                               |
| Credit contracts                                   | Other non-interest income        | (36 )                                                |
| Residential mortgage loan commitments              | Mortgage loan and banking income | 28                                                   |
| Total                                              |                                  | \$ 702                                               |

| Six Months Ended June 30, 2014                     |                                  |                                                      |
|----------------------------------------------------|----------------------------------|------------------------------------------------------|
|                                                    | Income Statement Location        | Amount of Income<br>(Loss)<br>Recognized in Earnings |
| (amounts in thousands)                             |                                  |                                                      |
| Derivatives not designated as hedging instruments: |                                  |                                                      |
| Interest rate swaps                                | Other non-interest income        | \$ 638                                               |
| Credit contracts                                   | Other non-interest income        | (135 )                                               |
| Residential mortgage loan commitments              | Mortgage loan and banking income | (186 )                                               |
| Total                                              |                                  | \$ 317                                               |

| Three Months Ended June 30, 2015                                              |                                                                                                    |                                                                                                  |      |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------|
| Amount of Gain<br>Recognized in OCI on<br>Derivatives (Effective Portion) (1) | Location of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) | Amount of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) |      |
| (amounts in thousands)                                                        |                                                                                                    |                                                                                                  |      |
| Derivative in cash flow hedging relationships:                                |                                                                                                    |                                                                                                  |      |
| Interest rate swaps                                                           | \$ 279                                                                                             | Interest expense                                                                                 | \$ — |

| Three Months Ended June 30, 2014                                              |                                                                                                    |                                                                                                  |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| Amount of Loss<br>Recognized in OCI on<br>Derivatives (Effective Portion) (1) | Location of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) | Amount of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) |

(amounts in thousands)

Derivative in cash flow hedging  
relationships:

|                     |          |                    |      |
|---------------------|----------|--------------------|------|
| Interest rate swaps | \$(1,054 | ) Interest expense | \$ — |
| (1) Net of taxes    |          |                    |      |

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### Six Months Ended June 30, 2015

| Amount of Loss<br>Recognized in OCI on<br>Derivatives (Effective Portion) | Location of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) | Amount of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) |
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|

(amounts in thousands)

Derivative in cash flow hedging  
relationships:

|                     |          |                    |      |
|---------------------|----------|--------------------|------|
| Interest rate swaps | \$ (889) | ) Interest expense | \$ — |
|---------------------|----------|--------------------|------|

### Six Months Ended June 30, 2014

| Amount of Loss<br>Recognized in OCI on<br>Derivatives (Effective Portion) | Location of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) | Amount of Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective Portion) |
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|

(amounts in thousands)

Derivative in cash flow hedging  
relationships:

|                     |          |                    |      |
|---------------------|----------|--------------------|------|
| Interest rate swaps | \$ (622) | ) Interest expense | \$ — |
|---------------------|----------|--------------------|------|

### Credit-risk-related Contingent Features

By entering into derivative contracts, Customers is exposed to credit risk. The credit risk associated with derivatives executed with customers is the same as that involved in extending the related loans and is subject to the same standard credit policies. To mitigate the credit-risk exposure to major derivative dealer counterparties, Customers only enters into agreements with those counterparties that maintain credit ratings of high quality.

Agreements with major derivative dealer counterparties contain provisions whereby default on any of Customers' indebtedness would be considered a default on its derivative obligations. Customers also has entered into agreements that contain provisions under which the counterparty could require Customers to settle its obligations if Customers fails to maintain its status as a well/adequately-capitalized institution. As of June 30, 2015, the fair value of derivatives in a net liability position (which includes accrued interest but excludes any adjustment for nonperformance-risk) related to these agreements was \$10.5 million. In addition, Customers has minimum collateral posting thresholds with certain of these counterparties and at June 30, 2015 had posted \$11.2 million of cash as collateral. Customers records cash posted as collateral as a reduction in the outstanding balance of cash and cash equivalents and an increase in the balance of other assets.

### Disclosures about Offsetting Assets and Liabilities

The following tables present derivative instruments that are subject to enforceable master netting arrangements. Customers' interest rate swaps with institutional counterparties are subject to master netting arrangements and are included in the table below. Interest rate swaps with commercial banking customers and residential mortgage loan commitments are not subject to master netting arrangements and are excluded from the table below. Customers has not made a policy election to offset its derivative positions.

### Offsetting of Financial Assets and Derivative Assets

At June 30, 2015

| Gross<br>Amount of<br>Recognized<br>Assets | Gross<br>Amounts<br>Offset in the<br>Consolidated<br>Balance<br>Sheet | Net<br>Amounts of<br>Assets<br>Presented<br>in the<br>Consolidated<br>Balance<br>Sheet | Gross Amounts<br>Not Offset in the<br>Consolidated<br>Balance Sheet<br>Financial<br>Instruments | Cash<br>Collateral<br>Received | Net<br>Amount |
|--------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|--------------------------------|---------------|
|--------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|--------------------------------|---------------|

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(amounts in thousands)

Description

|                                                                  |      |     |      |      |     |     |
|------------------------------------------------------------------|------|-----|------|------|-----|-----|
| Interest rate swap derivatives with institutional counterparties | \$18 | \$— | \$18 | \$18 | \$— | \$— |
|------------------------------------------------------------------|------|-----|------|------|-----|-----|

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# Offsetting of Financial Liabilities and Derivative Liabilities

At June 30, 2015

|  | Gross<br>Amount of<br>Recognized<br>Liabilities | Gross<br>Amounts<br>Offset in the<br>Consolidated<br>Balance<br>Sheet | Net<br>Amounts of<br>Liabilities<br>Presented<br>in the<br>Consolidated<br>Balance<br>Sheet | Gross Amounts<br>Not Offset in the<br>Consolidated<br>Balance Sheet | Financial<br>Instruments | Cash<br>Collateral<br>Pledged | Net<br>Amount |
|--|-------------------------------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|-------------------------------|---------------|
|--|-------------------------------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|-------------------------------|---------------|

(amounts in thousands)

## Description

|                                                                  |           |      |           |       |           |      |  |
|------------------------------------------------------------------|-----------|------|-----------|-------|-----------|------|--|
| Interest rate swap derivatives with institutional counterparties | \$ 10,220 | \$ — | \$ 10,220 | \$ 18 | \$ 10,202 | \$ — |  |
|------------------------------------------------------------------|-----------|------|-----------|-------|-----------|------|--|

# Offsetting of Financial Assets and Derivative Assets

At December 31, 2014

|  | Gross<br>Amount of<br>Recognized<br>Assets | Gross<br>Amounts<br>Offset in the<br>Consolidated<br>Balance<br>Sheet | Net<br>Amounts of<br>Assets<br>Presented<br>in the<br>Consolidated<br>Balance<br>Sheet | Gross Amounts<br>Not Offset in the<br>Consolidated<br>Balance Sheet | Financial<br>Instruments | Cash<br>Collateral<br>Received | Net<br>Amount |
|--|--------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|--------------------------------|---------------|
|--|--------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|--------------------------------|---------------|

(amounts in thousands)

## Description

|                                                                  |        |      |        |        |      |      |  |
|------------------------------------------------------------------|--------|------|--------|--------|------|------|--|
| Interest rate swap derivatives with institutional counterparties | \$ 192 | \$ — | \$ 192 | \$ 192 | \$ — | \$ — |  |
|------------------------------------------------------------------|--------|------|--------|--------|------|------|--|

# Offsetting of Financial Liabilities and Derivative Liabilities

At December 31, 2014

|  | Gross<br>Amount of<br>Recognized<br>Liabilities | Gross<br>Amounts<br>Offset in the<br>Consolidated<br>Balance<br>Sheet | Net<br>Amounts of<br>Liabilities<br>Presented<br>in the<br>Consolidated<br>Balance<br>Sheet | Gross Amounts<br>Not Offset in the<br>Consolidated<br>Balance Sheet | Financial<br>Instruments | Cash<br>Collateral<br>Pledged | Net<br>Amount |
|--|-------------------------------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|-------------------------------|---------------|
|--|-------------------------------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------|-------------------------------|---------------|

(amounts in thousands)

## Description

|                                                                  |          |      |          |        |          |      |  |
|------------------------------------------------------------------|----------|------|----------|--------|----------|------|--|
| Interest rate swap derivatives with institutional counterparties | \$ 9,703 | \$ — | \$ 9,703 | \$ 192 | \$ 9,511 | \$ — |  |
|------------------------------------------------------------------|----------|------|----------|--------|----------|------|--|

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### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Cautionary Note Regarding Forward-Looking Statements

This report and all attachments hereto as well as other written or oral communications made from time to time by Customers may contain certain forward-looking information within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. These statements relate to future events or future predictions, including events or predictions relating to future financial performance, and are generally identifiable by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "plan," "intend," "anticipates," "strategies" or the negative thereof or comparable terminology, or by discussion of strategy that involve risks and uncertainties. These forward-looking statements are only predictions and estimates regarding future events and circumstances and involve known and unknown risks, uncertainties and other factors, including the risks described under "Risk Factors" that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. This information is based on various assumptions that may not prove to be correct. These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond the control of Customers. Although the expectations reflected in the forward-looking statements are currently believed to be reasonable, future results, levels of activity, performance or achievements cannot be guaranteed. Accordingly, there can be no assurance that actual results will meet expectations or will not be materially lower than the results contemplated in this report and attachments hereto. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report or, in the case of documents referred to, the dates of those documents. Customers undertakes no obligation to release publicly or otherwise provide any revisions to these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as may be required under applicable law.

Management's discussion and analysis represents an overview of the financial condition and results of operations, and highlights the significant changes in the financial condition and results of operations, as presented in the accompanying consolidated financial statements for Customers Bancorp, a financial holding company, and its wholly owned subsidiaries, including Customers Bank. This information is intended to facilitate your understanding and assessment of significant changes and trends related to Customers financial condition and results of operations as of and for the three and six months ended June 30, 2015. All quarterly information in this Management's Discussion and Analysis is unaudited. You should read this section in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Customers' Annual Report on Form 10-K for the fiscal year ended December 31, 2014 ("2014 Form 10-K").

#### Critical Accounting Policies

We have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States of America and that are consistent with general practices within the banking industry in the preparation of our financial statements. Our significant accounting policies are described in "NOTE 3 — SIGNIFICANT ACCOUNTING POLICIES AND BASIS OF PRESENTATION" to our audited financial statements included in our 2014 Form 10-K and updated in this report on Form 10-Q for the quarterly period ended June 30, 2015.

Certain accounting policies involve significant judgments and assumptions by Customers that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgment and assumptions used are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions management makes, actual results could differ from these judgments and estimates, which could have a material impact on the carrying values of our assets and liabilities and our results of operations.

#### Second Quarter Events of Note

On July 22, 2015, Customers detected potentially fraudulent activity by one of its Pennsylvania based commercial customers. Customers immediately commenced an internal investigation and review of the Bank's loan portfolio. As a result of the investigation, Customers determined that the potentially fraudulent activity is isolated to one loan and



Customers prudently reserved against the credit while continuing to investigate the matter and aggressively pursue all collection efforts. While Customers had internal controls in place to detect fraudulent activity of this nature, Customers has taken steps to enhance its internal controls to reduce the possibility that a potential fraud of this nature could occur in the future. This matter has resulted in an increase in the provision for loan losses of \$6.0 million for second quarter 2015 and a decrease in GAAP net income available to common shareholders of \$3.9 million, or \$0.13 per diluted share. Because this amount has a material effect on net

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income and we believe is isolated to one loan and not indicative of future financial performance, Customers believes it is useful to disclose key financial information excluding this one-time event. Excluding the effect of the \$6.0 million specific allowance related to this one loan, Customers' non-GAAP core earnings for second quarter 2015 was \$14.9 million, or \$0.52 per diluted share. The return on average assets and average equity for second quarter 2015 also would have been 0.87% and 12.46%, respectively. Reconciliations of GAAP net income available to common shareholders to core earnings and certain GAAP to non-GAAP financial metrics is presented in "Results of Operations."

Despite the potentially fraudulent activity described above, Customers' asset quality at June 30, 2015 remained strong, with non-performing loans of \$10.6 million, or 0.16%, of total loans of \$6.6 billion, compared to \$11.7 million, or 0.20%, of total loans at December 31, 2014. Additionally, Customers achieved significant organic loan and deposit growth as loan balances increased \$0.5 billion, or 7.5%, and deposits grew \$0.6 billion during second quarter 2015. Total assets were \$7.6 billion at June 30, 2015, up from \$7.1 billion at March 31, 2015 and \$6.8 billion at December 31, 2014. Customers also raised \$55.6 million of Tier 1 capital through the issuance of non-cumulative perpetual preferred stock in second quarter 2015 and capital ratios exceeded levels established for "well-capitalized" banks and bank holding companies at June 30, 2015.

### Results of Operations

#### Second Quarter 2015 Compared to Second Quarter 2014

GAAP net income available to common shareholders increased \$0.8 million, or 8.0%, to \$11.0 million for the three months ended June 30, 2015, compared to \$10.2 million for the three months ended June 30, 2014. The increased net income resulted from increased net interest income of \$9.6 million, largely reflecting the loan portfolio growth of the past year, offset by increased provision expense of \$6.4 million, decreased non-interest income of \$0.5 million, increased non-interest expense of \$0.5 million, increased income tax expense of \$0.9 million, and the accrual of preferred stock dividends of \$0.5 million.

Net interest income increased \$9.6 million, or 26.1%, for the three months ended June 30, 2015 to \$46.6 million, compared to \$36.9 million for the three months ended June 30, 2014. This increase resulted principally from an increase in average loan balances (loans plus loans held for sale) of \$1.8 billion, offset in part by a slightly more narrow net interest margin.

The provision for loan losses increased by \$6.4 million to \$9.3 million for the three months ended June 30, 2015, compared to \$2.9 million for the same period in 2014. The second quarter 2015 provision for loan losses of \$9.3 million includes \$6.0 million for an isolated case of potentially fraudulent activity related to one loan described under the heading "Second Quarter Events of Note," a \$1.3 million increase for second quarter growth in the loan portfolio, and \$4.4 million predominantly for increases in amounts estimated to be paid to the FDIC related to the assisted transactions completed in 2010 for the clawback liability (defined in Note 7 to the accompanying consolidated financial statements) and reimbursement to the FDIC of collections of previously charged-off loans, offset in part by a \$2.4 million provision release primarily resulting from Customers' low level of historical losses on loans originated after 2009 and updating the estimated loss ratios to reflect actual industry performance rather than qualitative estimates.

Non-interest income decreased \$0.5 million during the three months ended June 30, 2015 to \$6.4 million, compared to \$6.9 million for the three months ended June 30, 2014. The decrease in second quarter 2015 was primarily attributable to a \$1.3 million decrease in mortgage loan and banking income, due to gains realized on the sale of residential mortgage loans in second quarter 2014, and gains realized from sales of investment securities in second quarter 2014 of \$0.4 million, partially offset by an increase in mortgage warehouse transactional fees of \$0.6 million, due to higher volumes of activity, increased gains realized from SBA loan sales in second quarter 2015 of \$0.3 million, and increased earnings on Bank-owned life insurance of \$0.3 million due to higher levels of investment.

Non-interest expense increased \$0.5 million during the three months ended June 30, 2015 to \$25.7 million, compared to \$25.2 million during the three months ended June 30, 2014 primarily as a result of the \$1.8 billion growth in Customers' loan portfolio, requiring increased staffing for loan origination and administrative support of approximately \$2.9 million and increased occupancy, technology and professional services expenses of \$1.7 million. These increases were offset in part by a \$2.1 million decrease in FDIC assessments, taxes, and regulatory fees

primarily driven by an adjustment of \$2.3 million that reduced Pennsylvania shares taxes and a decrease of \$2.0 million in loan workout and real estate owned expenses as workout costs are decreasing driven by declining problem loans, recoveries of past expenses, recoveries on real estate owned sales, and current valuations on real estate owned. Income tax expense increased \$0.9 million in the three months ended June 30, 2015 to \$6.4 million, compared to \$5.5 million in the same period of 2014. The increase in the income tax expense was driven primarily from increased taxable income of \$2.2 million in second quarter 2015.

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Preferred stock dividends increased \$0.5 million in second quarter 2015 due to the accrual of dividends on Customers' newly issued Series C Preferred Stock on May 18, 2015.

Non-GAAP core earnings were \$14.9 million for the three months ended June 30, 2015, compared to \$10.2 million for the three months ended June 30, 2014, an increase of \$4.7 million, or 46%. The adjustment required to reconcile from GAAP net income available to common shareholders to Customers' core earnings is related to the one-time specific allowance of \$6.0 million recorded in second quarter 2015 for an isolated case of potentially fraudulent activity on one loan. An adjustment is made to exclude this item because it is an isolated one-time occurrence that Customers believes is not indicative of future operating results and does not reflect the trends and expected performance of Customers' existing loan portfolio. This non-GAAP financial measure may not be comparable to similarly labeled non-GAAP financial measures disclosed by other companies. Customer's disclosure of this non-GAAP financial measure is not intended to replace GAAP but, rather, to supplement it.

Reconciliations of GAAP net income available to common shareholders to core earnings and certain GAAP to non-GAAP financial metrics for the second quarter 2015 are presented in the following tables:

Reconciliation of GAAP Net Income to Core Earnings  
(amounts in thousands)

|                                                          | Three Months Ended June 30, 2015 |             |
|----------------------------------------------------------|----------------------------------|-------------|
|                                                          | Net Income                       | Diluted EPS |
| GAAP net income available to common shareholders         | \$11,049                         | \$0.39      |
| After-tax effect of the \$6.0 million specific allowance | 3,870                            | 0.13        |
| Core Earnings                                            | \$14,919                         | \$0.52      |
| Weighted average shares                                  |                                  | 28,681      |

Reconciliation of GAAP to Non-GAAP Financial Metrics  
(amounts in thousands)

|                          | Three Months Ended June 30, 2015 |                  |                  |   |
|--------------------------|----------------------------------|------------------|------------------|---|
|                          | GAAP Amounts                     | Reconciling Item | Non-GAAP Amounts |   |
| Net Income               | \$11,556                         | \$3,870          | \$15,426         |   |
| Average Assets           | 7,110,199                        | 43               | 7,110,242        |   |
| Average Equity           | 496,557                          | 43               | 496,600          |   |
| Return on Average Assets | 0.65                             | %0.22            | %0.87            | % |
| Return on Average Equity | 9.33                             | %3.13            | %12.46           | % |

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## Net Interest Income

Net interest income (the difference between the interest earned on loans, investments and interest-earning deposits with banks, and interest paid on deposits, borrowed funds and subordinated debt) is the primary source of Customers' earnings.

The following table summarizes Customers' net interest income and related spread and margin for the periods indicated.

|                                               | Three Months Ended June 30,<br>2015 |                                  |                                 |   | 2014               |                                  |                             |   |
|-----------------------------------------------|-------------------------------------|----------------------------------|---------------------------------|---|--------------------|----------------------------------|-----------------------------|---|
|                                               | Average<br>Balance                  | Interest<br>Income or<br>Expense | Average<br>Yield or<br>Cost (%) |   | Average<br>Balance | Interest<br>Income or<br>Expense | Average<br>Yield or<br>Cost |   |
| (amounts in thousands)                        |                                     |                                  |                                 |   |                    |                                  |                             |   |
| Assets                                        |                                     |                                  |                                 |   |                    |                                  |                             |   |
| Interest earning deposits                     | \$290,241                           | \$186                            | 0.26                            | % | \$211,438          | \$133                            | 0.25                        | % |
| Investment securities, taxable<br>(A)         | 384,324                             | 2,253                            | 2.34                            |   | 448,059            | 2,543                            | 2.27                        |   |
| Loans held for sale                           | 1,692,622                           | 13,522                           | 3.20                            |   | 776,919            | 6,715                            | 3.47                        |   |
| Loans (B)                                     | 4,404,304                           | 42,801                           | 3.90                            |   | 3,544,859          | 35,220                           | 3.98                        |   |
| Other interest-earning assets                 | 77,822                              | 921                              | 4.75                            |   | 64,063             | 481                              | 3.01                        |   |
| Total interest earning assets                 | 6,849,313                           | 59,683                           | 3.49                            | % | 5,045,338          | 45,092                           | 3.58                        | % |
| Non-interest earning assets                   | 260,886                             |                                  |                                 |   | 202,651            |                                  |                             |   |
| Total assets                                  | \$7,110,199                         |                                  |                                 |   | \$5,247,989        |                                  |                             |   |
| Liabilities                                   |                                     |                                  |                                 |   |                    |                                  |                             |   |
| Interest checking                             | \$128,537                           | 164                              | 0.51                            | % | \$59,619           | 76                               | 0.51                        | % |
| Money market                                  | 2,319,306                           | 3,057                            | 0.53                            |   | 1,641,332          | 2,517                            | 0.62                        |   |
| Other savings                                 | 36,160                              | 26                               | 0.29                            |   | 45,289             | 50                               | 0.44                        |   |
| Certificates of deposit                       | 1,915,161                           | 4,898                            | 1.03                            |   | 1,319,357          | 3,084                            | 0.94                        |   |
| Total interest bearing deposits               | 4,399,164                           | 8,145                            | 0.74                            |   | 3,065,597          | 5,727                            | 0.75                        |   |
| Borrowings                                    | 1,511,481                           | 4,980                            | 1.32                            |   | 1,171,766          | 2,435                            | 0.83                        |   |
| Total interest-bearing liabilities            | 5,910,645                           | 13,125                           | 0.89                            |   | 4,237,363          | 8,162                            | 0.77                        |   |
| Non-interest-bearing deposits                 | 669,411                             |                                  |                                 |   | 585,370            |                                  |                             |   |
| Total deposits & borrowings                   | 6,580,056                           |                                  | 0.80                            |   | 4,822,733          |                                  | 0.68                        |   |
| Other non-interest bearing<br>liabilities     | 33,586                              |                                  |                                 |   | 16,622             |                                  |                             |   |
| Total liabilities                             | 6,613,642                           |                                  |                                 |   | 4,839,355          |                                  |                             |   |
| Shareholders' Equity                          | 496,557                             |                                  |                                 |   | 408,634            |                                  |                             |   |
| Total liabilities and shareholders'<br>equity | \$7,110,199                         |                                  |                                 |   | \$5,247,989        |                                  |                             |   |
| Net interest earnings                         |                                     | 46,558                           |                                 |   |                    | 36,930                           |                             |   |
| Tax-equivalent adjustment (C)                 |                                     | 107                              |                                 |   |                    | 96                               |                             |   |
| Net interest earnings                         |                                     | \$46,665                         |                                 |   |                    | \$37,026                         |                             |   |
| Interest spread                               |                                     |                                  | 2.69                            | % |                    |                                  | 2.91                        | % |
| Net interest margin                           |                                     |                                  | 2.73                            | % |                    |                                  | 2.93                        | % |
| Net interest margin tax<br>equivalent (C)     |                                     |                                  | 2.73                            | % |                    |                                  | 2.94                        | % |

(A) For presentation in this table, average balances and the corresponding average rates for investment securities are based upon historical cost, adjusted for amortization of premiums and accretion of discounts.

(B) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.

(C) Full tax-equivalent basis, using a 35% statutory tax rate to approximate interest income as a taxable asset.

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The following table presents the dollar amount of changes in interest income and interest expense for the major categories of interest-earning assets and interest-bearing liabilities. Information is provided for each category of interest-earning assets and interest-bearing liabilities with respect to (i) changes attributable to volume (i.e., changes in average balances multiplied by the prior-period average rate) and (ii) changes attributable to rate (i.e., changes in average rate multiplied by prior-period average balances). For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

|                                 | Three Months Ended June 30,<br>2015 vs. 2014<br>Increase (Decrease) due<br>to Change in |          |         |
|---------------------------------|-----------------------------------------------------------------------------------------|----------|---------|
|                                 | Rate                                                                                    | Volume   | Total   |
| (amounts in thousands)          |                                                                                         |          |         |
| Interest income:                |                                                                                         |          |         |
| Interest earning deposits       | \$2                                                                                     | \$51     | \$53    |
| Investment securities           | 79                                                                                      | (369)    | (290)   |
| Loans held for sale             | (534)                                                                                   | 7,341    | 6,807   |
| Loans                           | (767)                                                                                   | 8,348    | 7,581   |
| Other interest-earning assets   | 320                                                                                     | 120      | 440     |
| Total interest income           | (900)                                                                                   | 15,491   | 14,591  |
| Interest expense:               |                                                                                         |          |         |
| Interest checking               | —                                                                                       | 88       | 88      |
| Money market deposit accounts   | (391)                                                                                   | 931      | 540     |
| Savings                         | (15)                                                                                    | (9)      | (24)    |
| Certificates of deposit         | 314                                                                                     | 1,500    | 1,814   |
| Total interest bearing deposits | (92)                                                                                    | 2,510    | 2,418   |
| Borrowings                      | 1,703                                                                                   | 842      | 2,545   |
| Total interest expense          | 1,611                                                                                   | 3,352    | 4,963   |
| Net interest income             | \$(2,511)                                                                               | \$12,139 | \$9,628 |

Net interest income for the three months ended June 30, 2015 was \$46.6 million, an increase of \$9.6 million, or 26.1%, when compared to net interest income of \$36.9 million for the three months ended June 30, 2014. This net increase was primarily the result of an increase of \$915.7 million in the average balance of "Loans held for sale" and an increase of \$859.4 million in the average balance of "Loans." Within "Loans," changes in the following categories primarily were responsible for the net increase in loan volume:

- \$436.1 million increase in the average balance of multi-family loans due to growth of the multi-family lending business; and

- \$535.5 million increase in the average balance of commercial loans primarily due to the growth of the commercial and industrial loan portfolio and commercial real estate loans.

These particular increases in loan volume were the result of concentrated efforts by Customers' lending teams to execute an organic growth strategy.

Average interest-bearing deposits for the three months ended June 30, 2015 increased by \$1.3 billion when compared to average interest-bearing deposits for the three months ended June 30, 2014. Interest expense on total interest-bearing deposits increased \$2.4 million in second quarter 2015 compared to second quarter 2014. This increase resulted from increased deposit volume as the average rate on interest-bearing deposits decreased 1 basis point for the second quarter 2015.

Borrowings also had a significant effect on net interest income due to a 49 basis-point increase in the average rate primarily due to the issuance in June 2014 of \$110.0 million of subordinated debt bearing an interest rate of 6.125% and \$25.0 million of senior debt with an interest rate of 4.625%. In addition, there was an increase in average FHLB

borrowings of \$223.8 million accompanied by a 13 basis-point increase in the related average rate.

Customers' net interest margin (tax equivalent) decreased 21 basis point to 2.73% for the three months ended June 30, 2015 when compared to the net interest margin (tax equivalent) of 2.94% for the same period in 2014. The decrease was primarily



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the result of the \$110.0 million and \$25.0 million debt issuances in June 2014. Higher volumes on the lower-yielding mortgage warehouse held for sale portfolio also contributed to the decrease in net interest margin.

**Provision for Loan Losses**

The Bank has established an allowance for loan losses through a provision for loan losses charged as an expense on the consolidated statements of income. The loan portfolio is reviewed quarterly to evaluate the outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. At June 30, 2015, approximately \$31.7 million, or 0.5% of the loan portfolio including loans held for sale, was covered under loss sharing agreements with the FDIC. Decreases in the estimated cash flows on the loans covered by the loss share agreements greater than the original estimated value are recorded as an increase to the provision for loan losses, and a corresponding receivable due from the FDIC is recorded as a reduction to the provision for loan losses for the portion anticipated to be recovered under the loss sharing agreements. Conversely, if the estimated cash flows on the covered loans increase, all or a portion of the previously recorded provision for loan losses will be reversed, and the corresponding receivable due from the FDIC will be written down as an increase to the provision for loan losses. The FDIC loss sharing receivable balance will be reduced through a charge to the provision for loan losses, with no offsetting reduction to the allowance for loan losses, as the period to submit losses under the FDIC loss sharing agreements approaches expiration and the estimated losses on the covered loans have not yet emerged or been realized in a final disposition event. The period to submit losses under the FDIC loss sharing agreements for non-single family loans expires in third quarter 2015. The period to submit losses under the FDIC loss sharing agreements for single family loans expires in third quarter 2017. The final maturity of the FDIC loss sharing agreements occurs in third quarter 2020.

As part of the FDIC loss sharing agreements, the Bank also assumed a liability ("Clawback Liability") to be paid within 45 days subsequent to the maturity or termination of the loss sharing agreements that is contingent upon actual losses incurred over the life of the agreements relative to expected losses and the consideration paid upon acquisition of the failed institutions. Due to continued cash payments on the covered loans in excess of expectations, the Bank now anticipates that it will be required to pay the FDIC at the end of its loss sharing agreements. Accordingly, a clawback liability of \$2.4 million was recorded as of June 30, 2015, with a corresponding increase to the provision for loan losses. To the extent actual losses on the covered loans are less than estimated losses, the clawback liability will increase. To the extent actual losses on the covered loans are more than the estimated losses, the clawback liability will decrease.

The provision for loan losses increased by \$6.4 million to \$9.3 million for the three months ended June 30, 2015, compared to \$2.9 million for the same period in 2014. The second quarter 2015 provision for loan losses of \$9.3 million includes \$6.0 million for an isolated case of potentially fraudulent activity related to one loan as discussed under the heading "Second Quarter Events of Note," a \$1.3 million increase for second quarter growth in the loan portfolio, and \$4.4 million predominantly for increases in amounts estimated to be paid to the FDIC related to the assisted transactions completed in 2010 for the clawback liability and reimbursement to the FDIC of collections of previously charged-off loans, offset in part by a \$2.4 million provision release primarily resulting from Customers' low level of historical losses on loans originated after 2009 and updating the estimated loss ratios to reflect actual industry performance rather than qualitative estimates.

For more information about our provision and allowance for loan losses and our loss experience, see "Credit Risk" and "Asset Quality" herein.

**Non-Interest Income**

The table below presents the components of non-interest income for the three months ended June 30, 2015 and 2014.

|                                       | Three Months Ended June 30, |         |
|---------------------------------------|-----------------------------|---------|
|                                       | 2015                        | 2014    |
| (amounts in thousands)                |                             |         |
| Mortgage warehouse transactional fees | \$2,799                     | \$2,215 |
| Bank-owned life insurance             | 1,169                       | 836     |

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|                                              |         |         |
|----------------------------------------------|---------|---------|
| Gain on sale of loans                        | 827     | 572     |
| Mortgage loans and banking income            | 287     | 1,554   |
| Deposit fees                                 | 247     | 212     |
| Gain (loss) on sale of investment securities | (69     | ) 359   |
| Other                                        | 1,133   | 1,163   |
| Total non-interest income                    | \$6,393 | \$6,911 |

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Non-interest income decreased \$0.5 million during the three months ended June 30, 2015 to \$6.4 million, compared to \$6.9 million for the three months ended June 30, 2014. The decrease in second quarter 2015 was primarily attributable to lower mortgage loan and banking income of \$1.3 million as a result of mortgage loan sales in second quarter 2014 and gains realized from the sale of investment securities in second quarter 2014 of \$0.4 million. Partially offsetting these decreases were increases realized from the sales of SBA loans in second quarter 2015 of \$0.3 million, increased mortgage warehouse transactional fees of \$0.6 million due to an increased volume of warehouse transactions, and an increase of \$0.3 million in bank-owned life insurance as a result of additional investments made since second quarter 2014.

## Non-Interest Expense

The table below presents the components of non-interest expense for the three months ended June 30, 2015 and 2014.

|                                               | Three Months Ended June 30, |           |
|-----------------------------------------------|-----------------------------|-----------|
|                                               | 2015                        | 2014      |
| (amounts in thousands)                        |                             |           |
| Salaries and employee benefits                | \$ 14,448                   | \$ 11,591 |
| Technology, communication and bank operations | 2,838                       | 2,305     |
| Professional services                         | 2,792                       | 1,881     |
| Occupancy                                     | 2,199                       | 1,911     |
| FDIC assessments, taxes, and regulatory fees  | 995                         | 3,078     |
| Advertising and promotion                     | 429                         | 428       |
| Loan workout expense (income)                 | (13)                        | ) 477     |
| Other real estate owned expense (income)      | (580)                       | ) 890     |
| Other                                         | 2,552                       | 2,644     |
| Total non-interest expense                    | \$ 25,660                   | \$ 25,205 |

Non-interest expense was \$25.7 million for the three months ended June 30, 2015, an increase of \$0.5 million from non-interest expense of \$25.2 million for the three months ended June 30, 2014.

Salaries and employee benefits, which represent the largest component of non-interest expense, increased \$2.9 million, or 24.6%, to \$14.4 million for the three months ended June 30, 2015. The primary reason for this increase was an increase in the number of employees to 491 full-time equivalents at June 30, 2015 from 402 full-time equivalents at June 30, 2014. This was directly related to the need for additional employees to support our organic growth. More specifically, the increased headcount was needed to support the growing multi-family, commercial real estate and commercial and industrial loan portfolios.

Technology, communication and bank operations increased by \$0.5 million, or 23.1%, to \$2.8 million for the three months ended June 30, 2015 from \$2.3 million for the three months ended June 30, 2014. This increase was primarily attributable to costs incurred for BankMobile and other technology related expenses driven by the organic growth of the Bank.

Professional services expense increased by \$0.9 million, or 48.4%, to \$2.8 million for the three months ended June 30, 2015 from \$1.9 million for the three months ended June 30, 2014. This increase was primarily attributable to costs incurred for BankMobile and other professional service expenses driven by the organic growth of the Bank.

Occupancy expense increased by \$0.3 million, or 15.1%, to \$2.2 million for the three months ended June 30, 2015 from \$1.9 million for the three months ended June 30, 2014. This increase was driven by increased business activity in existing and new markets which required additional team members and facilities.

FDIC assessments, taxes and regulatory fees decreased by \$2.1 million, or 67.7%, to \$1.0 million for the three months ended June 30, 2015 from \$3.1 million for the three months ended June 30, 2014. The primary reason for this decrease was an adjustment that reduced the Pennsylvania shares tax expense by \$2.3 million.

Loan workout expense (income) decreased by \$0.5 million, or 102.7%, to income of \$13.0 thousand for the three months ended June 30, 2015 from expense of \$0.5 million for the three months ended June 30, 2014. This decrease was attributable to lower workout costs due to reduced levels of non-performing loans and recoveries of prior expenses incurred on two resolved loans during second quarter 2015.



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Other real estate owned expense (income) decreased by \$1.5 million, or 165.2%, to income of \$0.6 million for the three months ended June 30, 2015 from expense of \$0.9 million for the three months ended June 30, 2014. This decrease was primarily attributable to net gains realized from the sale of properties in second quarter 2015 compared to net losses in second quarter 2014, and increases in current period appraisal valuations on foreclosed properties.

### Income Taxes

Income tax expense increased \$0.9 million in the three months ended June 30, 2015 to \$6.4 million, compared to \$5.5 million in the same period of 2014. The increase in the income tax expense was driven primarily from increased taxable income of \$2.2 million in second quarter 2015.

### Six months ended June 30, 2015 Compared to Six months ended June 30, 2014

GAAP net income available to common shareholders increased \$6.6 million, or 36.1%, to \$25.0 million for the six months ended June 30, 2015, compared to \$18.4 million for the six months ended June 30, 2014. The increased net income resulted from increased net interest income of \$26.2 million, largely reflecting the loan portfolio growth of the past year, offset in part by increased provision for loan losses of \$5.0 million, decreased non-interest income of \$2.1 million, increased non-interest expense of \$6.8 million, increased income tax expense of \$5.1 million, and the accrual of preferred stock dividends of \$0.5 million.

Net interest income increased \$26.2 million, or 39.2%, for the six months ended June 30, 2015 to \$92.9 million, compared to \$66.7 million for the six months ended June 30, 2014. This increase resulted principally from an increase in average loan balances (loans plus loans held for sale) of \$2.0 billion offset in part by a slightly more narrow net interest margin.

The provision for loan losses increased by \$5.0 million to \$12.3 million for the six months ended June 30, 2015, compared to \$7.3 million for the same period in 2014. The provision for loan losses of \$12.3 million includes \$6.0 million for an isolated case of potentially fraudulent activity related to one loan as discussed under "Second Quarter Events of Note," a \$2.2 million increase for growth and change in mix of the held for investment loan portfolio, \$2.0 million for decreased valuation estimates on property collateralizing impaired loans, \$0.8 million for increased loss estimates on purchased credit impaired loans, and \$3.7 million predominantly for increases in amounts estimated to be paid to the FDIC related to the assisted transactions completed in 2010 for the clawback liability and reimbursement to the FDIC of collections of previously charged-off loans, offset in part by a \$2.4 million provision release primarily resulting from Customers' low level of historical losses on loans originated after 2009 and updating the estimated loss ratios to reflect actual industry performance rather than qualitative estimates.

Non-interest income decreased \$2.1 million during the six months ended June 30, 2015 to \$12.1 million, compared to \$14.2 million for the six months ended June 30, 2014. The decrease in the six months ended June 30, 2015 was primarily attributable to gains realized from sales of investment securities of \$3.2 million and higher mortgage loan and banking income of \$1.5 million related to the gain on sale of residential mortgage loans during the six months ended June 30, 2014, partially offset by increased mortgage warehouse transactional fees of \$1.1 million and increased gains realized from sales of multi-family and SBA loans of \$1.5 million during the six months ended June 30, 2015.

Non-interest expense increased \$6.8 million during the six months ended June 30, 2015 to \$53.1 million, compared to \$46.4 million during the six months ended June 30, 2014 primarily as a result of the \$2.0 billion growth in average loan balances (loans plus loans held for sale) during the period, requiring increased staffing for loan origination and administrative support of approximately \$7.5 million and increased occupancy, technology and professional services expenses of \$1.8 million. These increases were offset partially by a \$0.9 million decrease in FDIC assessments, taxes, and regulatory fees primarily due to an adjustment that reduced the Pennsylvania shares tax expense by \$2.3 million and a decrease of \$1.6 million in loan workout and real estate owned expenses as workout costs are decreasing driven by declining problem loans, recoveries of past expenses, recoveries on real estate owned sales, and current valuations on real estate owned.

Income tax expense increased \$5.1 million in the six months ended June 30, 2015 to \$14.1 million, compared to \$8.9 million in the same period of 2014. The increase in the income tax expense was driven primarily from increased taxable income of \$12.3 million in the first six months of 2015.

Preferred stock dividends increased \$0.5 million in the six months ended June 30, 2015 due to the accrual of dividends on Customers' newly issued Series C Preferred Stock on May 18, 2015.

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Non-GAAP core earnings were \$28.9 million during the six months ended June 30, 2015, compared to \$18.4 million for the six months ended June 30, 2014, an increase of \$10.5 million, or 57%. The adjustment required to reconcile from GAAP net income available to common shareholders to Customers' core earnings is related to the one-time specific allowance of \$6.0 million recorded in second quarter 2015 for an isolated case of potentially fraudulent activity on one loan. A reconciliation of GAAP net income available to common shareholders to core earnings for the six months ended June 30, 2015 is presented in the following table:

Reconciliation of GAAP Net Income to Core Earnings

(amounts in thousands)

|                                                          | Six Months Ended June 30, 2015 |             |
|----------------------------------------------------------|--------------------------------|-------------|
|                                                          | Net Income                     | Diluted EPS |
| GAAP net income available to common shareholders         | \$25,001                       | \$0.88      |
| After-tax effect of the \$6.0 million specific allowance | 3,870                          | 0.13        |
| Core Earnings                                            | \$28,871                       | \$1.01      |
| Weighted average shares                                  |                                | 28,522      |

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## Net Interest Income

Net interest income (the difference between the interest earned on loans, investments and interest-earning deposits with banks, and interest paid on deposits, borrowed funds and subordinated debt) is the primary source of Customers' earnings.

The following table summarizes the Customers' net interest income and related spread and margin for the periods indicated.

|                                               | Six Months Ended June 30,<br>2015 |                                  |                                 |   | 2014               |                                  |                             |   |
|-----------------------------------------------|-----------------------------------|----------------------------------|---------------------------------|---|--------------------|----------------------------------|-----------------------------|---|
|                                               | Average<br>Balance                | Interest<br>Income or<br>Expense | Average<br>Yield or<br>Cost (%) |   | Average<br>Balance | Interest<br>Income or<br>Expense | Average<br>Yield or<br>Cost |   |
| (amounts in thousands)                        |                                   |                                  |                                 |   |                    |                                  |                             |   |
| Assets                                        |                                   |                                  |                                 |   |                    |                                  |                             |   |
| Interest earning deposits                     | \$286,945                         | \$364                            | 0.25                            | % | \$199,069          | \$249                            | 0.25                        | % |
| Investment securities, taxable<br>(A)         | 395,401                           | 4,616                            | 2.33                            |   | 482,290            | 5,583                            | 2.32                        |   |
| Loans held for sale                           | 1,530,938                         | 24,422                           | 3.22                            |   | 672,308            | 11,798                           | 3.54                        |   |
| Loans (B)                                     | 4,383,102                         | 85,894                           | 3.95                            |   | 3,195,396          | 63,576                           | 4.01                        |   |
| Other interest-earning assets                 | 76,453                            | 3,105                            | 8.19                            |   | 51,108             | 762                              | 3.01                        |   |
| Total interest earning assets                 | 6,672,839                         | 118,401                          | 3.58                            | % | 4,600,171          | 81,968                           | 3.59                        | % |
| Non-interest earning assets                   | 272,937                           |                                  |                                 |   | 211,368            |                                  |                             |   |
| Total assets                                  | \$6,945,776                       |                                  |                                 |   | \$4,811,539        |                                  |                             |   |
| Liabilities                                   |                                   |                                  |                                 |   |                    |                                  |                             |   |
| Interest checking                             | \$111,304                         | 318                              | 0.58                            | % | \$58,350           | 146                              | 0.50                        | % |
| Money market                                  | 2,258,416                         | 6,078                            | 0.54                            |   | 1,519,990          | 4,716                            | 0.63                        |   |
| Other savings                                 | 35,652                            | 65                               | 0.36                            |   | 41,819             | 90                               | 0.43                        |   |
| Certificates of deposit                       | 1,855,608                         | 9,210                            | 1.00                            |   | 1,286,298          | 6,190                            | 0.97                        |   |
| Total interest bearing deposits               | 4,260,980                         | 15,671                           | 0.74                            |   | 2,906,457          | 11,142                           | 0.77                        |   |
| Borrowings                                    | 1,491,598                         | 9,842                            | 1.33                            |   | 863,267            | 4,103                            | 0.95                        |   |
| Total interest-bearing liabilities            | 5,752,578                         | 25,513                           | 0.89                            |   | 3,769,724          | 15,245                           | 0.81                        |   |
| Non-interest-bearing deposits                 | 689,047                           |                                  |                                 |   | 625,847            |                                  |                             |   |
| Total deposits & borrowings                   | 6,441,625                         |                                  | 0.80                            |   | 4,395,571          |                                  | 0.70                        |   |
| Other non-interest bearing<br>liabilities     | 29,089                            |                                  |                                 |   | 14,134             |                                  |                             |   |
| Total liabilities                             | 6,470,714                         |                                  |                                 |   | 4,409,705          |                                  |                             |   |
| Shareholders' Equity                          | 475,062                           |                                  |                                 |   | 401,834            |                                  |                             |   |
| Total liabilities and shareholders'<br>equity | \$6,945,776                       |                                  |                                 |   | \$4,811,539        |                                  |                             |   |
| Net interest earnings                         |                                   | 92,888                           |                                 |   |                    | 66,723                           |                             |   |
| Tax-equivalent adjustment (C)                 |                                   | 232                              |                                 |   |                    | 186                              |                             |   |
| Net interest earnings                         |                                   | \$93,120                         |                                 |   |                    | \$66,909                         |                             |   |
| Interest spread                               |                                   |                                  | 2.78                            | % |                    |                                  | 2.89                        | % |
| Net interest margin                           |                                   |                                  | 2.81                            | % |                    |                                  | 2.92                        | % |
| Net interest margin tax<br>equivalent (C)     |                                   |                                  | 2.81                            | % |                    |                                  | 2.93                        | % |

(A) For presentation in this table, average balances and the corresponding average rates for investment securities are based upon historical cost, adjusted for amortization of premiums and accretion of discounts.

(B) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.



(C) Full tax-equivalent basis, using a 35% statutory tax rate to approximate interest income as a taxable asset.

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The following table presents the dollar amount of changes in interest income and interest expense for the major categories of interest-earning assets and interest-bearing liabilities. Information is provided for each category of interest-earning assets and interest-bearing liabilities with respect to (i) changes attributable to volume (i.e., changes in average balances multiplied by the prior-period average rate) and (ii) changes attributable to rate (i.e., changes in average rate multiplied by prior-period average balances). For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

|                                 | Six Months Ended June 30,<br>2015 vs. 2014 |            |          |
|---------------------------------|--------------------------------------------|------------|----------|
|                                 | Increase (Decrease) due                    |            |          |
|                                 | to Change in                               |            |          |
|                                 | Rate                                       | Volume     | Total    |
| (amounts in thousands)          |                                            |            |          |
| Interest income:                |                                            |            |          |
| Interest earning deposits       | \$4                                        | \$111      | \$115    |
| Investment securities           | 46                                         | (1,013     | ) (967   |
| Loans held for sale             | (1,163                                     | ) 13,787   | 12,624   |
| Loans                           | (941                                       | ) 23,259   | 22,318   |
| Other interest-earning assets   | 1,820                                      | 523        | 2,343    |
| Total interest income           | (234                                       | ) 36,667   | 36,433   |
| Interest expense:               |                                            |            |          |
| Interest checking               | 24                                         | 148        | 172      |
| Money market deposit accounts   | (692                                       | ) 2,054    | 1,362    |
| Savings                         | (13                                        | ) (12      | ) (25    |
| Certificates of deposit         | 201                                        | 2,819      | 3,020    |
| Total interest bearing deposits | (480                                       | ) 5,009    | 4,529    |
| Borrowings                      | 2,007                                      | 3,732      | 5,739    |
| Total interest expense          | 1,527                                      | 8,741      | 10,268   |
| Net interest income             | \$(1,761                                   | ) \$27,926 | \$26,165 |

Net interest income for the six months ended June 30, 2015 was \$92.9 million, an increase of \$26.2 million, or 39.2%, when compared to net interest income of \$66.7 million for the six months ended June 30, 2014. This net increase was primarily the result of an increase of \$858.6 million in the average balance of "Loans held for sale" and an increase of \$1.2 billion in the average balance of "Loans." Within "Loans," changes in the following categories primarily were responsible for the net increase in loan volume:

- \$701.3 million increase in the average balance of multi-family loans due to growth of the multi-family lending business; and

- \$581.8 million increase in the average balance of commercial loans primarily due to the growth of the commercial and industrial loan portfolio and commercial real estate loans.

These particular increases in loan volume were the result of concentrated efforts by the Bank's lending teams to execute an organic growth strategy.

Average interest-bearing deposits for the six months ended June 30, 2015 increased by \$1.4 billion when compared to average interest-bearing deposits for the six months ended June 30, 2014. Interest expense on total interest-bearing deposits increased \$4.5 million for the first six months of 2015 compared to the first six months of 2014. This increase resulted from increased deposit volume as the average rate on interest-bearing deposits decreased 3 basis points for the first six months of 2015.

Borrowings also had a significant effect on net interest income due to increased volume as well as a 38 basis-point increase in the average rate primarily due to the issuance in June 2014 of \$110.0 million of subordinated debt bearing

an interest rate of 6.125% and \$25.0 million of senior debt with an interest rate of 4.625%. In addition, there was an increase in average FHLB borrowings of \$505.0 million accompanied by a 13 basis-point increase in the related average rate.

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Customers' net interest margin (tax equivalent) decreased 12 basis point to 2.81% for the six months months ended June 30, 2015 when compared to the net interest margin (tax equivalent) of 2.93% for the same period in 2014. The decrease was primarily the result of the \$110.0 million and \$25.0 million debt issuances in June 2014. Higher volumes on the lower-yielding mortgage warehouse held-for-sale portfolio also contributed to the decrease. A special dividend from the FHLB in first quarter 2015 of \$1.3 million partially offset the decrease.

### Provision for Loan Losses

The Bank has established an allowance for loan losses through a provision for loan losses charged as an expense on the consolidated statements of income. The loan portfolio is reviewed quarterly to evaluate the outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. At June 30, 2015, approximately \$31.7 million, or 0.5% of the loan portfolio including loans held for sale, was covered under loss sharing agreements with the FDIC. Decreases in the estimated cash flows on the loans covered by the loss share agreements greater than the original estimated value are recorded as an increase to the provision for loan losses, and a corresponding receivable due from the FDIC is recorded as a reduction to the provision for loan losses for the portion anticipated to be recovered under the loss sharing agreements. Conversely, if the estimated cash flows on the covered loans increase, all or a portion of the previously recorded provision for loan losses will be reversed, and the corresponding receivable due from the FDIC will be written down as an increase to the provision for loan losses. The FDIC loss sharing receivable balance will be reduced through a charge to the provision for loan losses, with no offsetting reduction to the allowance for loan losses, as the period to submit losses under the FDIC loss sharing agreements approaches expiration and the estimated losses on the covered loans have not yet emerged or been realized in a final disposition event. The period to submit losses under the FDIC loss sharing agreements for non-single family loans expires in third quarter 2015. The period to submit losses under the FDIC loss sharing agreements for single family loans expires in third quarter 2017. The final maturity of the FDIC loss sharing agreements occurs in third quarter 2020.

As part of the FDIC loss sharing agreements, the Bank also assumed a clawback liability to be paid within 45 days subsequent to the maturity or termination of the loss sharing agreements that is contingent upon actual losses incurred over the life of the agreements relative to expected losses and the consideration paid upon acquisition of the failed institutions. Due to continued cash payments on the covered loans in excess of expectations, the Bank now anticipates that it will be required to pay the FDIC at the end of its loss sharing agreements. Accordingly, a clawback liability of \$2.4 million was recorded as of June 30, 2015, with a corresponding increase to the provision for loan losses. To the extent actual losses on the covered loans are less than estimated losses, the clawback liability will increase. To the extent actual losses on the covered loans are more than the estimated losses, the clawback liability will decrease. The provision for loan losses increased by \$5.0 million to \$12.3 million for the six months ended June 30, 2015, compared to a provision of \$7.3 million for the same period in 2014. The provision for loan losses of \$12.3 million includes \$6.0 million for an isolated case of potentially fraudulent activity related to one loan as discussed under "Second Quarter Events of Note," a \$2.2 million increase for growth and change in mix of the held for investment loan portfolio, \$2.0 million for decreased valuation estimates on property collateralizing impaired loans, \$0.8 million for increased loss estimates on purchased credit impaired loans, and \$3.7 million predominantly for increases in amounts estimated to be paid to the FDIC related to the assisted transactions completed in 2010 for the clawback liability and reimbursement to the FDIC of collections of previously charged-off loans, offset in part by a \$2.4 million provision release primarily resulting from the Bank's low level of historical losses on loans originated after 2009 and updating the estimated loss ratios to reflect actual industry performance rather than qualitative estimates. For more information about our provision and allowance for loan losses and our loss experience, see "Credit Risk" and "Asset Quality" herein.

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## Non-Interest Income

The table below presents the components of non-interest income for the six months ended June 30, 2015 and 2014.

|                                              | Six Months Ended June 30, 2015 |          |
|----------------------------------------------|--------------------------------|----------|
|                                              | 2015                           | 2014     |
| (amounts in thousands)                       |                                |          |
| Mortgage warehouse transactional fees        | \$5,072                        | \$3,974  |
| Bank-owned life insurance                    | 2,230                          | 1,670    |
| Gain on sale of loans                        | 2,058                          | 571      |
| Mortgage loans and banking income            | 438                            | 1,963    |
| Deposit fees                                 | 426                            | 426      |
| Gain (loss) on sale of investment securities | (69)                           | ) 3,191  |
| Other                                        | 1,971                          | 2,425    |
| Total non-interest income                    | \$12,126                       | \$14,220 |

Non-interest income decreased \$2.1 million during the six months ended June 30, 2015 to \$12.1 million, compared to \$14.2 million for the six months ended June 30, 2014. The decrease was primarily attributable to gains realized from the sale of investment securities in the first six months of 2014 of \$3.2 million, higher mortgage loan and banking income of \$1.5 million related to the gain on sale of mortgage loans during the first six months of 2014 and decreased other income of \$0.5 million primarily due to management advisory fees recognized in the first six months of 2014. These decreases were partially offset by increased mortgage warehouse transactional fees of \$1.1 million driven by higher volumes of warehouse transactions, increased gains realized from sales of multi-family and SBA loans of \$1.5 million, and increased income from bank-owned life insurance of \$0.6 million resulting from additional investments during the first six months of 2015.

## Non-Interest Expense

The table below presents the components of non-interest expense for the six months ended June 30, 2015 and 2014.

|                                               | Six Months Ended June 30, 2015 |          |
|-----------------------------------------------|--------------------------------|----------|
|                                               | 2015                           | 2014     |
| (amounts in thousands)                        |                                |          |
| Salaries and employee benefits                | \$28,400                       | \$20,942 |
| Technology, communication and bank operations | 5,369                          | 4,470    |
| Professional services                         | 4,705                          | 4,163    |
| Occupancy                                     | 4,300                          | 3,942    |
| FDIC assessments, taxes, and regulatory fees  | 4,273                          | 5,209    |
| Advertising and promotion                     | 776                            | 843      |
| Loan workout expense                          | 256                            | 918      |
| Other real estate owned expense               | 304                            | 1,242    |
| Other                                         | 4,742                          | 4,642    |
| Total non-interest expense                    | \$53,125                       | \$46,371 |

Non-interest expense was \$53.1 million for the six months ended June 30, 2015, an increase of \$6.8 million from non-interest expense of \$46.4 million for the six months ended June 30, 2014.

Salaries and employee benefits, which represent the largest component of non-interest expense, increased \$7.5 million, or 35.6%, to \$28.4 million for the six months ended June 30, 2015. The primary reason for this increase was an increase in the number of employees to 491 full-time equivalents at June 30, 2015 from 402 full-time equivalents at June 30, 2014. This was directly related to the need for additional employees to support our organic growth. More specifically, the increased headcount was needed to support the growing multi-family, commercial real estate and commercial and industrial loan portfolios.

FDIC assessments, taxes, and regulatory fees decreased by \$0.9 million, or 18.0%, to \$4.3 million for the six months ended June 30, 2015 from \$5.2 million for the six months ended June 30, 2014. The primary reason for this decrease was due to an



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adjustment that reduced the Pennsylvania shares tax expense by \$2.3 million recorded in second quarter 2015 offset in part by increased deposit premiums and other regulatory and filing fees.

Occupancy expense increased by \$0.4 million, or 9.1%, to \$4.3 million for the six months ended June 30, 2015 from \$3.9 million for the six months ended June 30, 2014. This increase was driven by increased business activity in existing and new markets which required additional team members and facilities.

Professional services expense increased by \$0.5 million, or 13.0%, to \$4.7 million for the six months ended June 30, 2015 from \$4.2 million for the six months ended June 30, 2014. This increase was primarily attributable to costs incurred for BankMobile and other professional service expenses driven by the organic growth of the Bank.

Technology, communication and bank operations increased by \$0.9 million, or 20.1%, to \$5.4 million for the six months ended June 30, 2015 from \$4.5 million for the six months ended June 30, 2014. This increase was primarily attributable to costs incurred for BankMobile and other technology related expenses driven by the organic growth of the Bank.

Loan workout expense decreased by \$0.7 million, or 72.1%, to \$0.3 million for the six months ended June 30, 2015 from \$0.9 million for the six months ended June 30, 2014. The decrease was attributable to lower workout costs driven by reduced levels of non-performing loans and recoveries of prior expenses incurred on two resolved loans during the six months ended June 30, 2015.

Other real estate owned expense decreased by \$0.9 million, or 75.5%, to \$0.3 million for the six months ended June 30, 2015 from \$1.2 million for the six months ended June 30, 2014. The decrease was primarily attributable to lower net losses from the sale of properties in the first six months of 2015 compared to the first six months of 2014 and increased property valuations resulting from previous valuation estimates.

### Income Taxes

Income tax expense increased \$5.1 million in the six months ended June 30, 2015 to \$14.1 million, compared to \$8.9 million in the same period of 2014. The increase in the income tax expense was driven primarily from increased taxable income of \$12.3 million in the first six months of 2015.

### Financial Condition

#### General

Total assets were \$7.6 billion at June 30, 2015. This represented a \$0.8 billion, or 11.6%, increase from total assets of \$6.8 billion at December 31, 2014. The major change in our financial position occurred as the result of organic growth in our loan portfolio, which increased by \$0.8 billion, or 14.0%, to \$6.6 billion at June 30, 2015. The main driver was the growth of mortgage warehouse loans of \$0.6 billion (up to \$1.9 billion at June 30, 2015 compared to \$1.3 billion at December 31, 2014) as a result of higher levels of refinance activity and seasonal increases in home buying activity. Commercial loans held for investment increased \$0.2 billion, or 6.2%, to \$4.1 billion at June 30, 2015 compared to \$3.9 billion at December 31, 2014 as a result of organic growth.

Total liabilities were \$7.1 billion at June 30, 2015. This represented a \$0.7 billion, or 11.2%, increase from \$6.4 billion at December 31, 2014. The increase in total liabilities resulted from increased deposits at June 30, 2015 compared to December 31, 2014. Total deposits increased by \$0.9 billion, or 20.8%, to \$5.5 billion at June 30, 2015 from \$4.5 billion at December 31, 2014. Deposits are obtained primarily from within the Bank's geographic service area and through wholesale and broker networks. Broker networks provide low-cost funding alternatives to retail deposits and increase the diversity of the Bank's sources of funds. The increase in bank deposits was largely due to growth in municipal money market and certificates of deposit.

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The following table sets forth certain key condensed balance sheet data:

|                                                                                         | June 30,<br>2015 | December 31,<br>2014 |
|-----------------------------------------------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                                                                  |                  |                      |
| Cash and cash equivalents                                                               | \$391,589        | \$371,023            |
| Investment securities, available for sale                                               | 373,953          | 416,685              |
| Loans held for sale (includes \$1,949,572 and \$1,335,668, respectively, at fair value) | 2,030,348        | 1,435,459            |
| Loans receivable                                                                        | 4,524,825        | 4,312,173            |
| Allowance for loan losses                                                               | 37,491           | 30,932               |
| Total assets                                                                            | 7,617,643        | 6,825,370            |
| Total deposits                                                                          | 5,477,157        | 4,532,538            |
| FHLB advances                                                                           | 1,388,000        | 1,618,000            |
| Other borrowings                                                                        | 88,250           | 88,250               |
| Subordinated debt                                                                       | 110,000          | 110,000              |
| Total liabilities                                                                       | 7,094,142        | 6,382,225            |
| Total shareholders' equity                                                              | 523,501          | 443,145              |
| Total liabilities and shareholders' equity                                              | 7,617,643        | 6,825,370            |
| Cash and Cash Equivalents                                                               |                  |                      |

Cash and cash equivalents include cash and due from banks and interest-earning deposits. Cash and due from banks consists mainly of vault cash and cash items in the process of collection. These balances totaled \$44.1 million at June 30, 2015. This represents a \$18.7 million decrease from \$62.7 million at December 31, 2014. These balances vary from day to day, primarily due to variations in customers' deposits with the Bank. Interest-earning deposits consist of cash deposited at other banks, primarily the Federal Reserve Bank of Philadelphia. Interest-earning deposits were \$347.5 million and \$308.3 million at June 30, 2015 and December 31, 2014, respectively.

#### Investment Securities

The investment securities portfolio is an important source of interest income and liquidity. At June 30, 2015, investments consisted of mortgage-backed securities (principally guaranteed by an agency of the United States government), corporate notes and marketable equity securities. In addition to generating revenue, the investment portfolio is maintained to manage interest-rate risk, provide liquidity and collateral for borrowings, and diversify the credit risk of interest-earning assets. The portfolio is structured to maximize net interest income, given changes in the economic environment, liquidity position, and balance sheet mix.

At June 30, 2015, investment securities were \$374.0 million compared to \$416.7 million at December 31, 2014. The decrease was primarily the result of maturities and principal repayments on mortgage-backed securities during the six months ended June 30, 2015.

#### Loans

Existing lending relationships are primarily with small businesses and individual consumers primarily in Bucks, Berks, Chester, Montgomery, Delaware, and Philadelphia Counties, Pennsylvania; Camden and Mercer Counties, New Jersey; and Westchester County and New York City, New York; and the New England area. The loans to mortgage banking companies portfolio is nation-wide. The loan portfolio is primarily comprised of loans to support mortgage banking companies' funding needs, multi-family, commercial and industrial, commercial real estate (owner and non-owner occupied) and construction loans. The Bank continues to focus on small business loans to grow its commercial lending efforts, establish a specialty lending business, and expand its consumer lending products, as outlined below:



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### Commercial Lending

The Bank's commercial lending is divided into four groups: Business Banking, Small Business Banking, Multi-family, and Commercial real estate. This grouping is designed to allow for greater resource deployment, higher standards of risk management, strong asset quality, lower interest rate risk and higher productivity levels.

The commercial lending group focuses on companies with annual revenues ranging from \$1.0 million to \$50.0 million, which typically have credit requirements between \$0.5 million and \$10.0 million.

The small business banking platform originates loans, including Small Business Administration loans, through the branch network sales force and a team of dedicated Small Business relationship managers. The support administration of this platform is centralized including risk management, product management, marketing, performance tracking and overall strategy. Credit and sales training has been established for the Bank's sales force, ensuring that it has small business experts in place providing appropriate financial solutions to the small business owners in its communities. A division approach focuses on industries that offer high asset quality and are deposit rich to drive profitability.

In 2009, the Bank launched its lending to mortgage banking businesses products, which primarily provides financing to mortgage bankers for residential mortgage originations from loan closing until sale in the secondary market. Many providers of liquidity in this segment exited the business in 2009 during a period of excessive market turmoil. The Bank saw an opportunity to provide liquidity to this business segment at attractive spreads. There was also the opportunity to attract escrow deposits and to generate fee income in this business.

The goal of the mortgage banking businesses lending group is to provide liquidity to mortgage companies. These loans are primarily used by mortgage companies to fund their pipelines from closing of individual mortgage loans until their sale into the secondary market. The residential loans are taken as collateral for the Bank's loans. As of June 30, 2015, loans in the warehouse lending portfolio totaled \$1.9 billion and are designated as held for sale.

The goal of the Bank's multi-family lending group is to build a portfolio of high-quality multi-family loans within the Bank's covered markets, while cross selling other products and services. This product primarily targets refinancing existing loans with other banks using conservative underwriting and provides purchase money for new acquisitions by borrowers. The primary collateral for these loans is a first lien mortgage on the multi-family property, plus an assignment of all leases related to such property. As of June 30, 2015, the Bank had multi-family loans of \$2.3 billion outstanding, making up approximately 35.4% of the Bank's total loan portfolio, compared to \$2.3 billion, or approximately 40.2% of the total loan portfolio at December 31, 2014.

As of June 30, 2015, the Bank had \$6.1 billion in commercial loans outstanding, composing approximately 93.8% of its total loan portfolio, which includes loans held for sale, compared to \$5.3 billion, composing approximately 92.5% at December 31, 2014.

### Consumer Lending

The Bank provides home equity and residential mortgage loans to customers. Underwriting standards for home equity lending are conservative and lending is offered to solidify customer relationships and grow relationship revenues in the long term. This lending is important in the Bank's efforts to grow total relationship revenues for its consumer households. As of June 30, 2015, the Bank had \$405.2 million in consumer loans outstanding, or 6.2%, of the Bank's total loan portfolio, which includes loans held for sale. The Bank plans to expand its product offerings in real estate secured consumer lending.

The Bank has launched a community outreach program in Philadelphia to finance homeownership in urban communities. As part of this program, the Bank is offering an "Affordable Mortgage Product". This community outreach program is penetrating the underserved population, especially in low-and moderate income neighborhoods. As part of this commitment, a loan production office was opened in Progress Plaza, 1501 North Broad Street, Philadelphia, PA. The program includes homebuyer seminars that prepare potential homebuyers for homeownership by teaching money management and budgeting skills, including the financial responsibilities that come with having a mortgage and owning a home. The "Affordable Mortgage Product" is offered throughout the Bank's assessment areas.

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The composition of loans held for sale as of June 30, 2015 and December 31, 2014 was as follows:

|                                                   | June 30,<br>2015 | December 31,<br>2014 |
|---------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                            |                  |                      |
| Commercial loans:                                 |                  |                      |
| Mortgage warehouse loans at fair value            | \$1,944,803      | \$1,332,019          |
| Multi-family loans at lower of cost or fair value | 80,776           | 99,791               |
| Total commercial loans held for sale              | 2,025,579        | 1,431,810            |
| Consumer loans:                                   |                  |                      |
| Residential mortgage loans at fair value          | 4,769            | 3,649                |
| Loans held for sale                               | \$2,030,348      | \$1,435,459          |

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Loans receivable, net, increased by \$206.1 million to \$4.5 billion at June 30, 2015 from \$4.3 billion at December 31, 2014. The composition of loans receivable as of June 30, 2015 and December 31, 2014 was as follows:

|                                                                                                                                                                                                                       | June 30,<br>2015 | December 31,<br>2014 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                                                                                                                                                                                                |                  |                      |
| Commercial:                                                                                                                                                                                                           |                  |                      |
| Multi-family                                                                                                                                                                                                          | \$2,236,757      | \$2,206,403          |
| Commercial and industrial (including owner occupied commercial real estate)                                                                                                                                           | 913,898          | 777,220              |
| Commercial real estate non-owner occupied                                                                                                                                                                             | 886,982          | 827,940              |
| Construction                                                                                                                                                                                                          | 68,073           | 44,642               |
| Total commercial loans                                                                                                                                                                                                | 4,105,710        | 3,856,205            |
| Consumer:                                                                                                                                                                                                             |                  |                      |
| Residential real estate                                                                                                                                                                                               | 265,469          | 285,003              |
| Manufactured housing                                                                                                                                                                                                  | 119,786          | 126,731              |
| Other                                                                                                                                                                                                                 | 1,241            | 1,541                |
| Total consumer loans                                                                                                                                                                                                  | 386,496          | 413,275              |
| Total loans receivable not covered under FDIC loss sharing agreements                                                                                                                                                 | 4,492,206        | 4,269,480            |
| Commercial:                                                                                                                                                                                                           |                  |                      |
| Multi-family                                                                                                                                                                                                          | 1,730            | 2,002                |
| Commercial and industrial (including owner occupied commercial real estate)                                                                                                                                           | 6,585            | 8,449                |
| Commercial real estate non-owner occupied                                                                                                                                                                             | 8,798            | 11,370               |
| Construction                                                                                                                                                                                                          | 669              | 5,076                |
| Total commercial loans                                                                                                                                                                                                | 17,782           | 26,897               |
| Consumer:                                                                                                                                                                                                             |                  |                      |
| Residential real estate                                                                                                                                                                                               | 11,186           | 12,392               |
| Other                                                                                                                                                                                                                 | 2,721            | 2,892                |
| Total consumer loans                                                                                                                                                                                                  | 13,907           | 15,284               |
| Total loans receivable covered under FDIC loss sharing agreements                                                                                                                                                     | 31,689           | 42,181               |
| (1)                                                                                                                                                                                                                   |                  |                      |
| Total loans receivable                                                                                                                                                                                                | 4,523,895        | 4,311,661            |
| Deferred (fees) costs and unamortized premiums/(discounts), net                                                                                                                                                       | 930              | 512                  |
| Allowance for loan losses                                                                                                                                                                                             | (37,491)         | (30,932)             |
| Loans receivable, net                                                                                                                                                                                                 | \$4,487,334      | \$4,281,241          |
| (1) Loans that were acquired in two FDIC assisted transactions and are covered under loss sharing arrangements with the FDIC are referred to as “covered loans” throughout this Management’s Discussion and Analysis. |                  |                      |

**Credit Risk**

Customers manages credit risk by maintaining diversification in its loan portfolio, establishing and enforcing prudent underwriting standards, diligent collection efforts and continuous and periodic loan classification reviews.

Management also considers the effect of credit risk on financial performance by maintaining an adequate allowance for loan losses. Credit losses are charged when they are identified, and provisions are added, to the allowance for loan losses when and as appropriate. The adequacy of the allowance for loan losses to absorb incurred losses estimated to exist as of the last day of the reporting period is evaluated at least quarterly.

The provision for loan losses was \$9.3 million and \$2.9 million for the three months ended June 30, 2015 and 2014, respectively. The provision for loan losses was \$12.3 million and \$7.3 million for the six months ended June 30, 2015 and 2014, respectively. The allowance for loan losses maintained for loans receivable (excludes loans held for sale) was \$37.5 million, or 0.83% of non-covered loans receivable, at June 30, 2015, \$30.9 million, or 0.72% of

non-covered loans receivable, at December 31, 2014, and \$28.2 million, or 0.81% of non-covered loans receivable, at June 30, 2014. The coverage ratio

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increased from December 31, 2014 primarily due to provisions for estimated loan losses recorded to reflect decreased valuation estimates on properties collateralizing certain impaired loans as well as the previously described estimated loss resulting from the potential fraud, the change in the mix of the held for investment portfolio and increased loss estimates on purchase credit impaired loans. Net charge-offs were \$2.0 million for the six months ended June 30, 2015, an increase of \$0.6 million compared to the same period in 2014. The Bank had approximately \$31.7 million in loans that were covered under loss share arrangements with the FDIC as of June 30, 2015 compared to \$42.2 million as of December 31, 2014 and \$54.5 million as of June 30, 2014. The Bank considers the covered loans in estimating the allowance for loan losses and considers recovery of estimated credit losses from the FDIC in the FDIC indemnification asset.

The chart below depicts changes in the Bank's allowance for loan losses for the periods indicated. The amounts presented for the provision for loan losses below do not include the effect of changes to estimated benefits resulting from the FDIC loss share arrangements for the covered loans.

## Analysis of the Allowance for Loan Losses

|                                           | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|-------------------------------------------|--------------------------------|----------|------------------------------|----------|
|                                           | 2015                           | 2014     | 2015                         | 2014     |
| (amounts in thousands)                    |                                |          |                              |          |
| Balance at the beginning of the period    | \$33,566                       | \$26,704 | \$30,932                     | \$23,998 |
| Loan charge-offs                          |                                |          |                              |          |
| Commercial and industrial                 | 1,213                          | 445      | 1,234                        | 445      |
| Commercial real estate owner occupied     | 270                            | 200      | 343                          | 254      |
| Commercial real estate non-owner occupied | —                              | 712      | 245                          | 906      |
| Construction                              | 295                            | —        | 1,064                        | —        |
| Residential real estate                   | 26                             | 15       | 26                           | 303      |
| Other consumer                            | —                              | 33       | 36                           | 33       |
| Total Charge-offs                         | 1,804                          | 1,405    | 2,948                        | 1,941    |
| Loan recoveries                           |                                |          |                              |          |
| Commercial and industrial                 | 58                             | 135      | 103                          | 225      |
| Commercial real estate owner occupied     | 1                              | —        | 1                            | 6        |
| Commercial real estate non-owner occupied | —                              | 1        | —                            | 20       |
| Construction                              | 172                            | 3        | 187                          | 3        |
| Residential real estate                   | 572                            | 18       | 572                          | 242      |
| Other consumer                            | 2                              | —        | 85                           | 2        |
| Total Recoveries                          | 805                            | 157      | 948                          | 498      |
| Total net charge-offs                     | 999                            | 1,248    | 2,000                        | 1,443    |
| Provision for loan losses                 | 4,924                          | 2,730    | 8,559                        | 5,631    |
| Balance at the end of the period          | \$37,491                       | \$28,186 | \$37,491                     | \$28,186 |

The allowance for loan losses is based on a periodic evaluation of the loan portfolio and is maintained at a level that management considers adequate to absorb potential losses. All commercial loans are assigned credit risk ratings, based upon an assessment of the borrower, the structure of the transaction and the available collateral and/or guarantees. All loans are monitored regularly by the responsible officer, and the risk ratings are adjusted when considered appropriate. The risk assessment allows management to identify problem loans in a timely manner. Management considers a variety of factors, and recognizes the inherent risk of loss that always exists in the lending process. Management uses a disciplined methodology to estimate the appropriate level of allowance for loan losses. During the three months ended June 30, 2015, the Bank refined its methodology for estimating the general allowance for loan losses. Previously, the general allowance for the portion of the loan portfolio originated after 2009 was based generally on qualitative factors due to insufficient historical loss data on the portfolio. During the three months ended June 30, 2015, the Bank began using objectively verifiable industry and peer loss data to estimate probable incurred losses as of the balance sheet date for loans originated after 2009 until sufficient internal loss

history is available. The same methodology was also adopted for the portion of the loan portfolio originated prior to 2009 that had no loss history over the past two years. See “Asset Quality” for further discussion of the allowance for loan losses.

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The Bank's methodology includes an evaluation of loss potential from individual problem credits (potentially impaired loans), as well as a general reserve for the portfolio considering anticipated specific and general economic factors that may positively or adversely affect collectability. This assessment includes a review of changes in the composition and volume of the loan portfolio, overall portfolio quality and past loss experience, review of specific problem loans, current economic conditions that may affect borrowers' ability to repay, and other factors that may warrant consideration in estimating the reserve. In addition, the Bank's internal auditors, loan review, and various regulatory agencies periodically review the adequacy of the allowance as an integral part of their work responsibilities or examination process. The Bank may be asked to recognize additions or reductions to the allowance for loan losses based on their judgments of information available at the time of their examination.

Nearly 80% of the Bank's multi-family, commercial real estate, commercial and residential construction, consumer residential and commercial and industrial loan types have real estate as collateral (collectively, "the real estate portfolio"). The Bank's lien position on the real estate collateral will vary on a loan-by-loan basis and will change as a result of changes in the value of the collateral. Current appraisals providing current value estimates of the property are received when the Bank's credit group determines that the facts and circumstances have significantly changed since the date of the last appraisal, including that real estate values may have deteriorated. The credit committee and loan officers review loans that are fifteen or more days delinquent and all non-accrual loans on a periodic basis. In addition, loans where the loan officers have identified a "borrower of interest" are discussed to determine if additional analysis is necessary to apply the risk rating criteria properly. The risk ratings for the real estate loan portfolio are determined based upon the current information available, including but not limited to discussions with the borrower, updated financial information, economic conditions within the geographic area and other factors that may affect the ability and willingness of the borrower to service the loan in accordance with its contractual terms. On a quarterly basis, if necessary, the collateral values or discounted cash flow models are used to determine the estimated fair value of the underlying collateral for the estimation of a specific reserve for impaired loans. Appraisals used within this evaluation process do not typically age more than one year before a new appraisal is obtained. For loans where real estate is not the primary source of collateral, updated financial information is obtained, including accounts receivable and inventory aging reports and relevant supplemental financial data to determine the fair value of the underlying collateral.

These evaluations, are inherently subjective as they require material estimates, including, among other estimates, the amounts and timing of expected future cash flows on impaired loans, estimated losses in the loan portfolio, and general amounts for historical loss experience, economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios, all of which may be susceptible to significant change. Pursuant to ASC 450 Contingencies and ASC 310-40 Troubled Debt Restructurings by Creditors, impaired loans, consisting of non-accrual and restructured loans, are considered in the methodology for determining the allowance for loan losses. Impaired loans are generally evaluated based on the expected future cash flows or the fair value of the underlying collateral (less estimated costs to sell) if principal repayment is expected to come from the sale or operation of such collateral.

### Asset Quality

Customers divides its loan portfolio into two categories to analyze and understand loan activity and performance: loans that were originated and loans that were acquired. Customers further divides originated loans into two categories: those originated prior to the current underwriting standards in 2009 ("Legacy") and those originated subject to those standards post 2009 ("Total Originated Loans"), and purchased loans into two categories: those purchased credit impaired, and those not acquired credit impaired. Management believes that this additional information provides for a better understanding of the risk in the portfolio and the various types of reserves that are available to absorb loan losses that may arise in future periods. Credit losses from originated loans are absorbed by the allowance for loan losses. Credit losses from acquired loans are absorbed by the allowance for loan losses and cash reserves, as described below. The schedule below includes both loans held for sale and loans held for investment.

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## Asset Quality at June 30, 2015

| Loan Type                                                       | Total Loans | Current     | 30-90 Days | Greater than 90 Days and Accruing | Non-accrual/ NPL (a) | OREO (b) | NPA (a)+(b) | NPL to Loan Type (%) | NPA to Loans + OREO (%) |
|-----------------------------------------------------------------|-------------|-------------|------------|-----------------------------------|----------------------|----------|-------------|----------------------|-------------------------|
| (amounts in thousands)                                          |             |             |            |                                   |                      |          |             |                      |                         |
| Legacy Loans                                                    |             |             |            |                                   |                      |          |             |                      |                         |
| Legacy                                                          | \$46,580    | \$44,243    | \$179      | \$—                               | \$2,158              | \$3,327  | \$5,485     | 4.63 %               | 10.99 %                 |
| TDRs                                                            | 2,052       | 1,171       | —          | —                                 | 881                  | —        | 881         | 42.93 %              | 42.93 %                 |
| Total Legacy Loans                                              | 48,632      | 45,414      | 179        | —                                 | 3,039                | 3,327    | 6,366       | 6.25 %               | 12.25 %                 |
| Multi-Family                                                    |             |             |            |                                   |                      |          |             |                      |                         |
| Commercial & Industrial                                         | 2,232,273   | 2,232,273   | —          | —                                 | —                    | —        | —           | — %                  | — %                     |
| Commercial Real Estate                                          | 577,659     | 577,330     | —          | —                                 | 329                  | 151      | 480         | 0.06 %               | 0.08 %                  |
| Owner Occupied                                                  | 215,042     | 214,198     | —          | —                                 | 844                  | 467      | 1,311       | 0.39 %               | 0.61 %                  |
| Commercial Real Estate                                          | 840,922     | 840,651     | —          | —                                 | 271                  | —        | 271         | 0.03 %               | 0.03 %                  |
| Non-Owner Occupied                                              | 105,332     | 105,323     | —          | —                                 | 9                    | —        | 9           | 0.01 %               | 0.01 %                  |
| Residential                                                     | 68,073      | 68,073      | —          | —                                 | —                    | —        | —           | — %                  | — %                     |
| Construction                                                    | 347         | 347         | —          | —                                 | —                    | —        | —           | — %                  | — %                     |
| Other consumer                                                  | 543         | 543         | —          | —                                 | —                    | —        | —           | — %                  | — %                     |
| TDRs                                                            | 4,040,191   | 4,038,738   | —          | —                                 | 1,453                | 618      | 2,071       | 0.04 %               | 0.05 %                  |
| Total Originated Loans                                          |             |             |            |                                   |                      |          |             |                      |                         |
| Acquired Loans                                                  |             |             |            |                                   |                      |          |             |                      |                         |
| Covered                                                         | 25,329      | 22,405      | 214        | —                                 | 2,710                | 8,877    | 11,587      | 10.70 %              | 33.87 %                 |
| Non-covered                                                     | 354,426     | 347,878     | 3,121      | 2,610                             | 817                  | 497      | 1,314       | 0.23 %               | 0.37 %                  |
| TDRs Covered                                                    | 526         | 526         | —          | —                                 | —                    | —        | —           | — %                  | — %                     |
| TDRs Non-Covered                                                | 6,926       | 4,283       | 79         | 27                                | 2,537                | —        | 2,537       | 36.63 %              | 36.63 %                 |
| Total Acquired Loans                                            | 387,207     | 375,092     | 3,414      | 2,637                             | 6,064                | 9,374    | 15,438      | 1.57 %               | 3.89 %                  |
| Acquired PCI Loans                                              |             |             |            |                                   |                      |          |             |                      |                         |
| Covered                                                         | 5,834       | 3,591       | —          | 2,243                             | —                    | —        | —           | — %                  | — %                     |
| Non-Covered                                                     | 42,031      | 35,852      | 294        | 5,885                             | —                    | —        | —           | — %                  | — %                     |
| Total Acquired PCI Loans                                        | 47,865      | 39,443      | 294        | 8,128                             | —                    | —        | —           | — %                  | — %                     |
| Deferred (fees) costs and unamortized premiums/(discounts), net |             |             |            |                                   |                      |          |             |                      |                         |
|                                                                 | 930         | 930         | —          | —                                 | —                    | —        | —           |                      |                         |
| Total Loans Receivable                                          | 4,524,825   | 4,499,617   | 3,887      | 10,765                            | 10,556               | 13,319   | 23,875      | 0.23 %               | 0.53 %                  |
| Total Loans Held for Sale                                       | 2,030,348   | 2,030,348   | —          | —                                 | —                    | —        | —           |                      |                         |
| Total Portfolio                                                 | \$6,555,173 | \$6,529,965 | \$3,887    | \$10,765                          | \$10,556             | \$13,319 | \$23,875    | 0.16 %               | 0.36 %                  |



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## Asset Quality at June 30, 2015 (continued)

| Loan Type                                                       | Total Loans | NPL      | ALL      | Cash Reserve | Total Credit Reserves | Reserves to Loans (%) | Reserves to NPLs (%) |           |   |
|-----------------------------------------------------------------|-------------|----------|----------|--------------|-----------------------|-----------------------|----------------------|-----------|---|
| (amounts in thousands)                                          |             |          |          |              |                       |                       |                      |           |   |
| New Century Orig. Loans                                         |             |          |          |              |                       |                       |                      |           |   |
| Legacy                                                          | \$46,580    | \$2,158  | \$1,676  | \$—          | \$1,676               | 3.60                  | %                    | 77.66     | % |
| TDRs                                                            | 2,052       | 881      | 5        | —            | 5                     | 0.24                  | %                    | 0.57      | % |
| Total Legacy Loans                                              | 48,632      | 3,039    | 1,681    | —            | 1,681                 | 3.46                  | %                    | 55.31     | % |
| Multi-Family                                                    | 2,232,273   | —        | 8,734    | —            | 8,734                 | 0.39                  | %                    | —         | % |
| Commercial & Industrial                                         | 577,659     | 329      | 12,480   | —            | 12,480                | 2.16                  | %                    | 3,793.31  | % |
| Commercial Real Estate Owner Occupied                           | 215,042     | 844      | 996      | —            | 996                   | 0.46                  | %                    | 118.01    | % |
| Commercial Real Estate Non-Owner Occupied                       | 840,922     | 271      | 3,335    | —            | 3,335                 | 0.40                  | %                    | 1,230.63  | % |
| Residential                                                     | 105,332     | 9        | 1,722    | —            | 1,722                 | 1.63                  | %                    | 19,133.33 | % |
| Construction                                                    | 68,073      | —        | 844      | —            | 844                   | 1.24                  | %                    | —         | % |
| Other consumer                                                  | 347         | —        | 11       | —            | 11                    | 3.17                  | %                    | —         | % |
| TDRs                                                            | 543         | —        | 5        | —            | 5                     | 0.92                  | %                    | —         | % |
| Total Originated Loans                                          | 4,040,191   | 1,453    | 28,127   | —            | 28,127                | 0.70                  | %                    | 1,935.79  | % |
| Acquired Loans                                                  |             |          |          |              |                       |                       |                      |           |   |
| Covered                                                         | 25,329      | 2,710    | 506      | —            | 506                   | 2.00                  | %                    | 18.67     | % |
| Non-covered                                                     | 354,426     | 817      | 290      | 1,556        | 1,846                 | 0.52                  | %                    | 225.95    | % |
| TDRs Covered                                                    | 526         | —        | —        | —            | —                     | —                     | %                    | —         | % |
| TDRs Non-Covered                                                | 6,926       | 2,537    | —        | —            | —                     | —                     | %                    | —         | % |
| Total Acquired Loans                                            | 387,207     | 6,064    | 796      | 1,556        | 2,352                 | 0.61                  | %                    | 38.79     | % |
| Acquired PCI Loans                                              |             |          |          |              |                       |                       |                      |           |   |
| Covered                                                         | 5,834       | —        | 1,114    | —            | 1,114                 | 19.09                 | %                    | —         | % |
| Non-Covered                                                     | 42,031      | —        | 5,773    | —            | 5,773                 | 13.74                 | %                    | —         | % |
| Total Acquired PCI Loans                                        | 47,865      | —        | 6,887    | —            | 6,887                 | 14.39                 | %                    | —         | % |
| Deferred (fees) costs and unamortized premiums/(discounts), net | 930         |          |          |              |                       |                       |                      |           |   |
| Total Loans Held for Investment                                 | 4,524,825   | 10,556   | 37,491   | 1,556        | 39,047                | 0.86                  | %                    | 369.90    | % |
| Total Loans Held for Sale                                       | 2,030,348   | —        | —        | —            | —                     |                       |                      |           |   |
| Total Portfolio                                                 | \$6,555,173 | \$10,556 | \$37,491 | \$1,556      | \$39,047              | 0.60                  | %                    | 369.90    | % |

The Bank manages its credit risk through the diversification of the loan portfolio and the application of policies and procedures designed to foster sound credit standards and monitoring practices. While various degrees of credit risk are associated with substantially all investing activities, the lending function carries the greatest degree of potential loss. At June 30, 2015 and December 31, 2014, non-performing loans to total loans were 0.16% and 0.20%, respectively. Total reserves to non-performing loans were 369.9% and 289.6%, respectively, at June 30, 2015 and December 31, 2014.

## Originated Loans

Originated loans (excluding held-for-sale loans) totaled \$4.1 billion, or 62.4%, of total loans at June 30, 2015, compared to \$3.8 billion, or 67.7%, at December 31, 2014. Of the total originated loans at June 30, 2015, \$4.0 billion, or 98.8%, were originated post 2009. The new management team adopted new underwriting standards that management believes better limits risks of loss than the pre-2009, or legacy underwriting standards. Only \$1.5 million, or 0.04%, of the post 2009 loans were non-performing at June 30, 2015. Of the total originated loans at

December 31, 2014, \$3.8 billion, or 98.6%, were originated post 2009. Only \$2.9 million, or 0.08%, of the post 2009 loans were non-performing at December 31, 2014. The post 2009 originated loans were supported by an allowance for loan losses of \$28.1 million (0.70% of post 2009 originated loans) and \$21.1 million (0.55% of post 2009 originated loans), respectively, at June 30, 2015 and December 31, 2014.

Legacy loans declined \$6.5 million to \$48.6 million at June 30, 2015, compared to \$55.1 million at December 31, 2014. Non-performing Legacy loans increased slightly from \$2.7 million at December 31, 2014 to \$3.0 million at June 30, 2015 as Customers continued to workout the losses in this portfolio. The Legacy originated loans were supported by an allowance for

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loan losses of \$1.7 million (3.46% of Legacy loans) and \$1.6 million (2.86% of Legacy loans), respectively, at June 30, 2015 and December 31, 2014.

### Acquired Loans

At June 30, 2015, the Bank reported \$435.1 million of acquired loans, which was 6.6% of total loans, compared to \$422.3 million, or 7.4%, of total loans at December 31, 2014. Non-performing acquired loans totaled \$6.1 million at June 30, 2015 and December 31, 2014. When loans are acquired, they are recorded on the balance sheet at fair value. Acquired loans include purchased portfolios, FDIC failed-bank acquisitions, and unassisted acquisitions. Of the manufactured housing loans purchased from Tammac prior to 2012, \$66.8 million were supported by a \$1.6 million cash reserve at June 30, 2015, compared to \$70.6 million supported by a cash reserve of \$3.0 million at December 31, 2014. The cash reserve was created as part of the purchase transaction to absorb losses and is maintained in a demand deposit account at the Bank. All current losses and delinquent interest are absorbed by this reserve. For the manufactured housing loans purchased in 2012, Tammac has an obligation to pay the Bank the full payoff amount of the defaulted loan, including any principal, unpaid interest, or advances on the loans, once the borrower vacates the property. At June 30, 2015, \$44.7 million of these loans were outstanding, compared to \$47.5 million at December 31, 2014.

Many of the acquired loans were purchased at a discount. The price paid considered management's judgment as to the credit and interest rate risk inherent in the portfolio at the time of purchase. Every quarter, management reassesses the risk and adjusts the cash flow forecast to incorporate changes in the credit outlook. Generally, a decrease in forecasted cash flows for a purchased loan will result in a provision for loan losses, and absent charge-offs, an increase in the allowance for loan losses. Acquired loans have a significantly higher percentage of non-performing loans than loans originated after September 2009. Management acquired these loans with the expectation that non-performing loan levels would be elevated, and therefore incorporated that expectation into the price paid. There is a Special Assets Group that focuses on workouts for these acquired non-performing assets. Total acquired loans were supported by reserves (allowance for loan losses and cash reserves) of \$9.2 million (2.12% of total acquired loans) and \$11.3 million (2.67% of total acquired loans), respectively, at June 30, 2015 and December 31, 2014.

### Held-for-Sale Loans

At June 30, 2015, loans held for sale were \$2.0 billion, or 31.0%, of the total loan portfolio, compared to \$1.4 billion, or 25.0% of the total loan portfolio at December 31, 2014. The loans held-for-sale portfolio at June 30, 2015 included \$1.9 billion of loans to mortgage banking businesses, \$80.8 million of multi-family loans and \$4.8 million of residential mortgage loans, compared to \$1.3 billion of loans to mortgage banking businesses, \$3.6 million of residential mortgages loans and \$99.8 million of multi-family loans at December 31, 2014. Held-for-sale loans are carried on the balance sheet at either fair value (due to the election of the fair value option) or the lower of cost or fair value. An allowance for loan losses is not recorded on loans that are held for sale.

### Deposits

The Bank offers a variety of deposit accounts, including checking, savings, money market deposit accounts ("MMDA") and time deposits. Deposits are generally obtained primarily from our geographic service area. Customers also acquires deposits nationwide through deposit brokers, listing services and other relationships. Total deposits grew to \$5.5 billion at June 30, 2015, an increase of \$0.9 billion, or 20.8%, from \$4.5 billion at December 31, 2014. Demand deposits were \$708.3 million at June 30, 2015, compared to \$617.6 million at December 31, 2014, an increase of \$90.7 million, or 14.7%. These amounts consist primarily of non-interest bearing demand deposits. Savings, including MMDA, totaled \$2.5 billion at June 30, 2015, an increase of \$304.1 million or 13.8%, primarily attributed to an increase in money market accounts, including accounts held by municipalities. Time deposits were \$2.3 billion at June 30, 2015, an increase of \$549.8 million, or 32.1%. At June 30, 2015, the Bank had \$1.1 billion in state and municipal deposits which are subject to a reduction in the amount of available borrowing capacity through the FHLB based on collateral agreements with the depositors. State and municipal deposits under this program increased \$484.5 million, or 83.7% from December 31, 2014.



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The components of deposits were as follows at the dates indicated:

|                          | June 30,<br>2015 | December 31,<br>2014 |
|--------------------------|------------------|----------------------|
| (amounts in thousands)   |                  |                      |
| Demand                   | \$708,324        | \$617,638            |
| Savings, including MMDA  | 2,507,370        | 2,203,237            |
| Time, \$100,000 and over | 1,510,257        | 1,043,265            |
| Time, other              | 751,206          | 668,398              |
| Total deposits           | \$5,477,157      | \$4,532,538          |

### Borrowings

During the six months ended June 30, 2015, the Bank borrowed \$25.0 million of long-term FHLB advances and repaid \$255.0 million of short-term FHLB advances.

### Capital Adequacy and Shareholders' Equity

Shareholders' equity increased \$80.4 million to \$523.5 million at June 30, 2015 when compared to shareholders' equity of \$443.1 million at December 31, 2014. The primary components of the increase were as follows:

- the issuance of 2,300,000 shares of preferred stock on May 18, 2015 with net proceeds of \$55.6 million;
- net income of \$25.5 million for the six months ended June 30, 2015; and
- share-based compensation expense of \$2.4 million.

These increases were offset in part by net other comprehensive loss of \$4.0 million and the accrual of a 7.00% preferred stock dividend of \$0.5 million through June 30, 2015 payable September 15, 2015.

### Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C

On May 18, 2015, Customers Bancorp issued 2,300,000 shares of Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C, par value \$1.00 per share, with a liquidation preference of \$25.00 per share.

Customers Bancorp will pay dividends on the Series C Preferred Stock only when, as, and if declared by the board of directors or a duly authorized committee of the board and to the extent that it has lawfully available funds to pay dividends. Dividends on the Series C Preferred Stock will accrue and be payable quarterly in arrears, on the 15th day of March, June, September, and December of each year, commencing on September 15, 2015, at a fixed rate per annum equal to 7.00% from the original issue date to, but excluding, June 15, 2020, and thereafter at a floating rate per annum equal to three-month LIBOR on the related dividend determination date plus a spread of 5.30% per annum.

Dividends on the Series C Preferred Stock will not be cumulative. If Customers Bancorp's board of directors or a duly authorized committee of the board does not declare a dividend on the Series C Preferred Stock in respect of a dividend period, then no dividend shall be deemed to have accrued for such dividend period, be payable on the applicable dividend payment date, or be cumulative, and Customers Bancorp will have no obligation to pay any dividend for that dividend period, whether or not the board of directors or a duly authorized committee of the board declares a dividend on the Series C Preferred Stock for any future dividend period.

The Series C Preferred Stock has no stated maturity, is not subject to any mandatory redemption, sinking fund or other similar provisions and will remain outstanding unless redeemed at Customers Bancorp's option. Customers Bancorp may redeem the Series C Preferred Stock at its option, at a redemption price equal to \$25.00 per share, plus any declared and unpaid dividends (without regard to any undeclared dividends), (i) in whole or in part, from time to time, on any dividend payment date on or after June 15, 2020 or (ii) in whole but not in part, within 90 days following the occurrence of a regulatory capital treatment event. Any redemption of the Series C Preferred Stock is subject to prior

approval of the Board of Governors of the Federal Reserve System. The Series C Preferred Stock qualifies as Tier 1 capital under regulatory capital guidelines.

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Except in limited circumstances, the Series C Preferred Stock does not have any voting rights.

We are subject to various regulatory capital requirements that are monitored by federal banking agencies. Failure to meet minimum capital requirements can lead to supervisory actions by regulators; any supervisory action could have a direct material effect on our financial statements. At June 30, 2015, the Bank and Customers Bancorp met all capital adequacy requirements to which they were subject and were well capitalized.

The capital ratios for the Bank and the Bancorp at June 30, 2015 and December 31, 2014 were as follows:

|                                                        | Actual    |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |   |
|--------------------------------------------------------|-----------|-------|-------------------------------|-------|------------------------------------------------------------------|-------|---|
| (amounts in thousands)                                 | Amount    | Ratio | Amount                        | Ratio | Amount                                                           | Ratio |   |
| As of June 30, 2015:                                   |           |       |                               |       |                                                                  |       |   |
| Common equity Tier 1 capital (to risk weighted assets) |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$467,017 | 7.92  | % \$265,347                   | 4.5   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$536,100 | 9.13  | % \$264,123                   | 4.5   | % \$381,511                                                      | 6.5   | % |
| Total capital (to risk weighted assets)                |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$659,247 | 11.18 | % \$471,728                   | 8.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$683,591 | 11.65 | % \$469,552                   | 8.0   | % \$586,940                                                      | 10.0  | % |
| Tier 1 capital (to risk weighted assets)               |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$522,586 | 8.86  | % \$353,796                   | 6.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$536,100 | 9.13  | % \$352,164                   | 6.0   | % \$469,552                                                      | 8.0   | % |
| Tier 1 capital (to average assets)                     |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$522,586 | 7.36  | % \$284,164                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$536,100 | 7.57  | % \$283,106                   | 4.0   | % \$353,883                                                      | 5.0   | % |
| As of December 31, 2014:                               |           |       |                               |       |                                                                  |       |   |
| Total capital (to risk weighted assets)                |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$578,644 | 11.09 | % \$417,473                   | 8.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$621,894 | 11.98 | % \$415,141                   | 8.0   | % \$518,926                                                      | 10.0  | % |
| Tier 1 capital (to risk weighted assets)               |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$437,712 | 8.39  | % \$208,737                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$480,963 | 9.27  | % \$207,570                   | 4.0   | % \$311,356                                                      | 6.0   | % |
| Tier 1 capital (to average assets)                     |           |       |                               |       |                                                                  |       |   |
| Customers Bancorp, Inc.                                | \$437,712 | 6.69  | % \$261,622                   | 4.0   | % N/A                                                            | N/A   |   |
| Customers Bank                                         | \$480,963 | 7.39  | % \$260,462                   | 4.0   | % \$325,577                                                      | 5.0   | % |

The capital ratios above reflect the new capital requirements under "Basel III" effective during the first quarter 2015. As of June 30, 2015, the Bank and Bancorp were in compliance with the new requirements. See "NOTE 10 - REGULATORY MATTERS" for additional discussion regarding regulatory capital requirements.

#### Off-Balance Sheet Arrangements

The Bank is involved with financial instruments and other commitments with off-balance sheet risks. Financial instruments with off-balance sheet risks are incurred in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit, including unused portions of lines

of credit, and standby letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized on the balance sheets.



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With commitments to extend credit, exposures to credit loss in the event of non-performance by the other party to the financial instrument is represented by the contractual amount of those instruments. The same credit policies are used in making commitments and conditional obligations as for on-balance sheet instruments. Since they involve credit risk similar to extending a loan, they are subject to the Bank's Credit Policy and other underwriting standards.

As of June 30, 2015 and December 31, 2014, the following off-balance sheet commitments, financial instruments and other arrangements were outstanding:

|                                                       | June 30,<br>2015 | December 31,<br>2014 |
|-------------------------------------------------------|------------------|----------------------|
| (amounts in thousands)                                |                  |                      |
| Commitments to fund loans                             | \$317,267        | \$231,294            |
| Unfunded commitments to fund mortgage warehouse loans | 737,045          | 713,619              |
| Unfunded commitments under lines of credit            | 368,445          | 430,995              |
| Letters of credit                                     | 35,244           | 36,206               |
| Other unused commitments                              | 7,480            | 7,685                |

Commitments to fund loans, unfunded commitments to fund mortgage warehouse loans, unfunded commitments under lines of credit and letters of credit are agreements to extend credit to or for the benefit of a customer in the ordinary course of our business.

Commitments to fund loans and unfunded commitments under lines of credit may be obligations of Customers as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Customers evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if Customers deems it necessary upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include personal or commercial real estate, accounts receivable, inventory and equipment.

Mortgage warehouse loan commitments are agreements to purchase mortgage loans from mortgage bankers that agree to purchase the loans back in a short period of time or to sell to third party mortgage originators. These commitments generally fluctuate monthly as existing loans are repurchased by the mortgage bankers and new loans are purchased by the Bank.

Outstanding letters of credit written are conditional commitments issued by Customers to guarantee the performance of a customer to a third party. Letters of credit may obligate Customers to fund draws under those letters of credit whether or not a customer continues to meet the conditions of the extension of credit. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

#### Liquidity and Capital Resources

Liquidity for a financial institution is a measure of that institution's ability to meet depositors' needs for funds, to satisfy or fund loan commitments, and for other operating purposes. Ensuring adequate liquidity is an objective of the asset/liability management process. Customers coordinates its management of liquidity with its interest rate sensitivity and capital position, and strives to maintain a strong liquidity position.

Customers' investment portfolio provides periodic cash flows through regular maturities and amortization and can be used as collateral to secure additional liquidity funding. Our principal sources of funds are proceeds from stock issuance, deposits, debt issuance, principal and interest payments on loans, and other funds from operations. Borrowing arrangements are maintained with the Federal Home Loan Bank and the Federal Reserve Bank of Philadelphia to meet short-term liquidity needs. As of June 30, 2015, our borrowing capacity with the Federal Home Loan Bank was \$3.1 billion of which \$1.1 billion was utilized in short-term borrowings and \$1.1 billion of available capacity utilized to collateralize state and municipal deposits. As of June 30, 2015, our borrowing capacity with the Federal Reserve Bank of Philadelphia was \$59.8 million.

Net cash flows used in operating activities were \$582.9 million during the six months ended June 30, 2015, compared to net cash flows used in operating activities of \$286.1 million during the six months ended June 30, 2014. During the six months ended June 30, 2015, originations of loans held for sale exceeded proceeds from sales of loans held for

sale by \$613.8 million. During the six months ended June 30, 2014, originations of loans held for sale exceeded proceeds from sales of loans held for sale by \$311.9 million.

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Investing activities used net cash flows of \$167.4 million during the six months ended June 30, 2015, compared to \$1.1 billion during the six months ended June 30, 2014. Net cash used to originate loans totaled \$345.6 million during the six months ended June 30, 2015, compared to \$897.9 million during the six months ended June 30, 2014. No loans were purchased during the six months ended June 30, 2015, compared to \$294.6 million purchased during the six months ended June 30, 2014. Proceeds from the sale of loans totaled \$148.9 million during the six months ended June 30, 2015, compared to \$6.0 million during the six months ended June 30, 2014.

Financing activities provided a net aggregate of \$770.8 million during the six months ended June 30, 2015, compared to \$1.4 billion during the six months ended June 30, 2014. During the six months ended June 30, 2015, increases in deposits provided \$944.6 million, repayments of short-term borrowed funds used \$255.0 million, net proceeds from long-term FHLB advances provided \$25.0 million, net proceeds from the issuance of preferred stock provided \$55.6 million, and proceeds from the issuance of common stock provided \$0.6 million. During the six months ended June 30, 2014, increases in deposits provided \$731.0 million, net proceeds from short-term borrowed funds provided \$382.0 million, net proceeds from long-term FHLB advances provided \$200.0 million, and net proceeds from the issuance of long-term debt provided \$133.2 million. These financing activities provided sufficient cash flows to support Customers' investing and operating activities.

Overall, based on our core deposit base and available sources of borrowed funds, management believes that Customers has adequate resources to meet its short-term and long-term cash requirements for the foreseeable future.

### Effect of Government Monetary Policies

Our earnings are and will be affected by domestic economic conditions and the monetary and fiscal policies of the United States government and its agencies. An important function of the Federal Reserve Board is to regulate the money supply and interest rates. Among the instruments used to implement those objectives are open market operations in United States government securities and changes in reserve requirements against member bank deposits. These instruments are used in varying combinations to influence overall growth and distribution of bank loans, investments, and deposits, and their use may also affect rates charged on loans or paid for deposits.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

At June 30, 2015, there have been no material changes in the information disclosed under "Quantitative and Qualitative Disclosures About Market Risk" included within Customers Bancorp's 2014 Form 10-K.

### Item 4. Controls and Procedures

As of the end of the period covered by this report, Customers Bancorp carried out an evaluation, under the supervision and with the participation of Customers Bancorp's management, including Customers Bancorp's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Customers Bancorp's disclosure controls and procedures as defined in the Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Customers Bancorp's disclosure controls and procedures were effective at June 30, 2015.

During the quarter ended June 30, 2015, there have been no changes in the Bancorp's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Bancorp's internal control over financial reporting.

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Part II. OTHER INFORMATION

Item 1. Legal Proceedings

There have been no material changes to the legal proceedings disclosed within our 2014 Form 10-K.

Item 1A. Risk Factors

In addition to the other information set forth in this Quarterly Report, you should carefully consider the factors discussed in “Risk Factors” included within the 2014 Form 10-K, our subsequently filed quarterly report on Form 10-Q for the period ended March 31, 2015, and below. The risks described in the referenced documents are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently believe to be immaterial also may materially adversely affect our business, financial condition and/or operating results. See “Item 2 - Management’s Discussion and Analysis of Financial Condition and Results of Operations - Cautionary Note Regarding Forward-Looking Statements.”

The information presented below updates and should be read in connection with the risk factors and information disclosed in our 2014 Annual Report on Form 10-K and our quarterly report on Form 10-Q for the period ended March 31, 2015.

We are dependent upon maintaining an effective system of internal controls to provide reasonable assurance that transactions and activities are conducted in accordance with established policies and procedures and are all captured and reported in the financial statements. Failure to comply with the system of internal controls may result in events or losses which could adversely affect Customers' operations, net income, financial condition, reputation, and compliance with laws and regulations.

Customers' system of internal controls, including internal controls over financial reporting, is an important element of our risk management framework. Management regularly reviews and seeks to improve Customers' internal controls, including annual review of key policies and procedures, and annual review and testing of key internal controls over financial reporting. Any system of internal controls, however well designed and operated, is based in part on certain assumptions and expectations of employee conduct and can only provide reasonable, not absolute, assurance that the objectives of the internal control structure are met. Any failure or circumvention of Customers' controls and procedures, or failure to comply with regulations related to controls and procedures, could have a material adverse effect on the Customers' operations, net income, financial condition, reputation and compliance with laws and regulations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On November 26, 2013, Customers announced that the Board of Directors had authorized a stock repurchase plan in which the Bancorp could acquire up to 5% of its current outstanding shares at prices not to exceed a 20% premium over the then current book value. The repurchase program has no expiration date but may be suspended, modified or discontinued at any time, and the Bancorp has no obligation to repurchase any amount of its common stock under the program.

During the three and six months ended June 30, 2015, the Bancorp did not repurchase any of its shares. The maximum number of shares available to be purchased under the plan is 750,551 shares.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.



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Item 6. Exhibits

| Exhibit No. | Description                                                                                                                                                                                                                                                                           |
|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1         | Amended and Restated Articles of Incorporation of Customers Bancorp, incorporated by reference to Exhibit 3.1 to the Customers Bancorp's Form 8-K filed with the SEC on April 30, 2012                                                                                                |
| 3.2         | Amended and Restated Bylaws of Customers Bancorp, incorporated by reference to Exhibit 3.2 to the Customers Bancorp's Form 8-K filed with the SEC on April 30, 2012                                                                                                                   |
| 3.3         | Articles of Amendment to the Amended and Restated Articles of Incorporation of Customers Bancorp, incorporated by reference to Exhibit 3.1 to the Customers Bancorp Form 8-K filed with the SEC on July 2, 2012                                                                       |
| 3.4         | Statements with Respect to Shares of Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C, incorporated by reference to Exhibit 3.1 to the Customers Bancorp Form 8-K filed with the SEC on May 18, 2015                                                         |
| 4.1         | Indenture, dated as of July 30, 2013, by and between Customers Bancorp, Inc., as Issuer, and Wilmington Trust, National Association, as Trustee, incorporated by reference to Exhibit 4.1 to the Customers Bancorp 8-K filed with the SEC on July 31, 2013                            |
| 4.2         | First Supplemental Indenture, dated as of July 30, 2013, by and between Customers Bancorp, Inc., as Issuer, and Wilmington Trust, National Association, as Trustee, incorporated by reference to Exhibit 4.2 to the Customers Bancorp 8-K filed with the SEC on July 31, 2013         |
| 4.3         | 6.375% Global Note in aggregate principal amount of \$55,000,000, incorporated by reference to Exhibit 4.3 to the Customers Bancorp 8-K filed with the SEC on July 31, 2013                                                                                                           |
| 4.4         | Amendment to First Supplemental Indenture, dated August 27, 2013, by and between Customers Bancorp, Inc. and Wilmington Trust Company, National Association, as trustee, incorporated by reference to Exhibit 4.1 to the Customers Bancorp 8-K filed with the SEC on August 29, 2013. |
| 4.5         | 6.375% Global Note in aggregate principal amount of \$8,250,000, incorporated by reference to Exhibit 4.2 to the Customers Bancorp 8-K filed with the SEC on August 29, 2013                                                                                                          |
| 4.6         | Form of Note Subscription Agreement (including form of Subordinated Note Certificate and Senior Note Certificate), incorporated by reference to Exhibit 10.1 to the Customers Bancorp 8-K filed with the SEC on June 26, 2014                                                         |
| 31.1        | Certification of the Chief Executive Officer Pursuant to Exchange Act Rule 13a-14(a) or Rule15d-14(a)                                                                                                                                                                                 |
| 31.2        | Certification of the Chief Financial Officer Pursuant to Exchange Act Rule 13a-14(a) or Rule15d-14(a)                                                                                                                                                                                 |
| 32.1        | Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of Sarbanes-Oxley Act of 2002                                                                                                                                     |

|         |                                                                                                                                                   |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| 32.2    | Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of Sarbanes-Oxley Act of 2002 |
| 101     | The Exhibits filed as part of this report are as follows:                                                                                         |
| 101.INS | XBRL Instance Document.                                                                                                                           |
| 101.SCH | XBRL Taxonomy Extension Schema Document.                                                                                                          |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document.                                                                                            |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document.                                                                                                  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document.                                                                                           |
| 101.DEF | XBRL Taxonomy Extension Definitions Linkbase Document.                                                                                            |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Customers Bancorp, Inc.

August 6, 2015

By: /s/ Jay S. Sidhu  
Name: Jay S. Sidhu  
Title: Chairman and Chief Executive Officer  
(Principal Executive Officer)

Customers Bancorp, Inc.

August 6, 2015

By: /s/ Robert E. Wahlman  
Name: Robert E. Wahlman  
Title: Chief Financial Officer  
(Principal Financial Officer)



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Exhibit Index

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