

T-Mobile US, Inc.  
Form DEF 14A  
April 28, 2016  
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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

**(Rule 14a-101)**

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934**

**(Amendment No. )**

Filed by the Registrant ☒

Filed by a Party other than the Registrant ☐

Check the appropriate box:

☐ Preliminary Proxy Statement

☐ **Confidential, for Use of the Commission Only** (as permitted by Rule 14a-6(e)(2))

☒ Definitive Proxy Statement

☐ Definitive Additional Materials

☐ Soliciting Material pursuant to § 240.14a-12

**T-Mobile US, Inc.**

(Name of Registrant as Specified In Its Charter)

**N/A**

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

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x No fee required.

.. Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

.. Fee paid previously with preliminary materials.

.. Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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Date: June 16, 2016

Time: 9:30 a.m. Pacific Daylight Time

Place: Hotel Bellevue

11200 Southeast 6th Street

Bellevue, Washington 98004

At the T-Mobile US, Inc. 2016 Annual Meeting of Stockholders you will be asked to:

1. Elect 11 directors named in the Proxy Statement to the Company's Board of Directors;
2. Ratify the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2016;
3. Vote on three stockholder proposals, if properly presented at the Annual Meeting; and
4. Consider any other business that is properly brought before the Annual Meeting or any continuation, adjournment or postponement of the Annual Meeting.

Only stockholders of record as of the close of business on April 19, 2016, are entitled to receive notice of, to attend and to vote at, the Annual Meeting.

Your vote is very important to us. Whether or not you attend the Annual Meeting in person, you are urged to mark, date and sign the enclosed proxy card and return it to the Company or use an alternate voting option described in the Proxy Statement before the Annual Meeting to ensure that your shares are voted. We encourage you to vote electronically by using the Internet or to vote by telephone because it is easy and efficient and will help us reduce our impact on the environment.

By Order of the Board of Directors,

**Timotheus Höttges**

*Chairman of the Board of Directors*

Bellevue, Washington

April 28, 2016

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Stockholders to  
Be Held on June 16, 2016**

The Proxy Statement and Annual Report to Stockholders are available at <https://www.proxyvote.com>

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|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Time and Date: | 9:30 a.m. Pacific Daylight Time, Thursday, June 16, 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Place:         | Hotel Bellevue<br><br>11200 Southeast 6th Street<br><br>Bellevue, Washington 98004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Record Date:   | Close of business on April 19, 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Voting:        | Stockholders of record as of the record date are entitled to vote. Each share of common stock is entitled to one vote for each director nominee and one vote for each of the other proposals to be voted on.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Attendance:    | If you plan to attend the Annual Meeting in person, you must bring the Notice of Internet Availability of Proxy Materials or the admission ticket enclosed with the paper copy of the proxy materials. If your shares are not registered in your name, you will need a legal proxy, account statement or other documentation confirming your T-Mobile stock holdings from the broker, bank or other institution that holds your shares. You will also need a valid, government-issued picture identification that matches your Notice of Internet Availability of Proxy Materials, admission ticket, legal proxy or other confirming documentation. |

| Agenda and Voting Recommendations |                                                                                                           |                         |      |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------|-------------------------|------|
| Proposal                          | Description                                                                                               | Board Recommendation    | Page |
| 1                                 | Election of 11 Directors                                                                                  | <b>FOR</b> each nominee | 13   |
| 2                                 | Ratification of Appointment of Independent Registered Public Accounting Firm for 2016                     | <b>FOR</b>              | 21   |
| 3                                 | Stockholder Proposal for Implementation of Proxy Access                                                   | <b>AGAINST</b>          | 47   |
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**REVIEW YOUR PROXY STATEMENT AND VOTE IN ONE OF FOUR WAYS:****VIA THE INTERNET**

Visit the website listed on your proxy card

**BY MAIL**

Sign, date and return your proxy card in the enclosed envelope

**BY TELEPHONE**

Call the telephone number on your proxy card

**IN PERSON**

Attend the Annual Meeting in Bellevue, Washington

In this Proxy Statement, we, our, us, T-Mobile and the Company refer to T-Mobile US, Inc. and the Annual Meeting refers to the 2016 Meeting of Stockholders. We first made this Proxy Statement and form of proxy card available to stockholders on or about April 28, 2016.



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### **2016 PROXY STATEMENT SUMMARY INFORMATION**

## **Commitment to Good Corporate Governance**

We have structured our corporate governance program to promote the long-term interest of stockholders, strengthen Board of Directors and management accountability and help build public trust in the Company. Highlights include:

Unclassified Board, with all directors elected annually

Separation of Chairman and Chief Executive Officer roles

Appointment of a lead independent director

Independent directors serve as chairs of our Audit, Nominating and Corporate Governance and Compensation Committees  
Regular executive sessions of independent directors

Regular Board and committee self-evaluations

Stock ownership guidelines for directors and executives

Clawback Policy to recapture incentive payments

## **Customer Momentum Continued at T-Mobile for the Second Straight Year, Resulting in Strong Financial Performance That Balanced Growth With Profitability**

T-Mobile had another record year in 2015, delivering industry leading customer, service revenue and Adjusted EBITDA growth. We ended the year with more than 63 million total customers and became the third largest wireless carrier in the United States. T-Mobile added 8.3 million total net customers in 2015 and captured all of the industry's postpaid phone growth, which made T-Mobile America's fastest growing wireless company once again. In addition to strong net customer additions, we kept customers longer, with branded postpaid phone churn of 1.39% for the full year of 2015.

Our customer growth translated into strong financial results. Service revenue of \$24.8 billion for 2015 grew at an industry-leading 10.9% year over year. Similarly, Adjusted EBITDA of \$7.4 billion for 2015 grew 31.2% year over year, significantly outpacing the industry. T-Mobile also delivered on several major network milestones in 2015. The Company more than doubled its geographic 4G LTE footprint during the year,

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expanding its reach to 305 million Americans, and exceeding its stated year-end 2015 goal of 300 million. Since the Business Combination, our stock price has increased by 137% from May 1, 2013<sup>1</sup> through December 31, 2015.

<sup>1</sup> The first day of trading after consummation of the business combination of T-Mobile USA, Inc. ( T-Mobile USA ), formerly a wholly owned subsidiary of Deutsche Telekom AG ( Deutsche Telekom ), and MetroPCS Communications, Inc. (the Business Combination ) pursuant to the Business Combination Agreement dated October 3, 2012, as amended, among Deutsche Telekom, Metro PCS Communications, Inc. and T-Mobile USA.

Our executive compensation program emphasizes pay for performance. As a result, our 2015 Named Executive Officer compensation reflects T-Mobile's strong 2015 operational and financial performance.

**Table of Contents****2016 PROXY STATEMENT SUMMARY INFORMATION****Executive Compensation Highlights    Paying for Performance**

Our executive compensation program is aligned with our business strategy and is designed to attract and retain top talent, reward business results and exceptional individual performance, and most importantly, maximize stockholder value. Our executive compensation program is competitive in the marketplace and highly incentive-based, with Company performance determining a significant portion of total compensation.

**Key Features of Our Executive Compensation Program****What we do**

Emphasis on pay for performance

Independent compensation consultant

Executive and director stock ownership guidelines

Clawback policy to recapture incentive payments

Use of multiple performance measures and caps on potential incentive payments

Substantial majority of target total compensation is variable

Use of executive compensation statements (tally sheets)

Annual risk assessment of compensation programs

*What We Pay and Why: Goals and Elements of Compensation*

**What we don't do**

No short-selling, hedging or pledging of Company's securities

No excise tax gross-ups

No special executive retirement program

No acceleration of compensation upon retirement

No single-trigger vesting of equity awards upon a change in control

No excessive perquisites

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**2016 PROXY STATEMENT SUMMARY INFORMATION**

To promote a performance-based culture that further aligns the interests of management and stockholders, in 2015 the executive compensation program focused extensively on variable, performance-based compensation. As illustrated in the charts below, the substantial majority of the Named Executive Officers' total compensation as reported in the 2015 Summary Compensation Table was in the form of variable compensation (short-term and long-term).

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The Company's corporate governance practices and policies promote the long-term interests of stockholders, strengthen the accountability of the Board of Directors and management and help build public trust. Our Board has established a boardroom dynamic that encourages meaningful and robust discussions based on each director's unique and diverse background, resulting in informed decision-making that seeks to maximize stockholder value and

promotes stockholder interests. Directors exercise thorough oversight of decisions regarding the Company's strategy and outlook. The Board regularly reviews developments in corporate governance and updates its practices and governance materials as it deems necessary and appropriate. The dashboard below highlights key aspects of the Company's corporate governance program.

## **Governance Dashboard**

### **Key Governance Materials**

Certificate of Incorporation

Bylaws

Corporate Governance Guidelines

Stockholder's Agreement  
Charter for Each Board Committee

Code of Business Conduct

Code of Ethics for Senior Financial Officers

You can access the Company's current corporate governance guidelines, committee charters, Code of Business Conduct and Code of Ethics for Senior Financial Officers on the Investor Relations section of our website at <http://investor.t-mobile.com> by selecting "Governance Documents" under the "Corporate Governance" tab. The certificate of incorporation, bylaws and Stockholder's Agreement are exhibits to the Annual Report on Form 10-K filed with the Securities and Exchange Commission (SEC), and are available on the SEC's web site at [www.sec.gov](http://www.sec.gov). Instructions on how to obtain copies of the Company's corporate governance materials can also be found on page 56.

## **Governance Highlights**

Unclassified Board and Annual Election of Directors

11 Director Nominees

Separation of Chairman and Chief Executive Officer Roles

Lead Independent Director

Independent Audit, Compensation and Nominating and Corporate Governance Committee Chairs

Regular Executive Sessions of Independent Directors

Comprehensive Risk Oversight by the Board and its Committees  
Regular Board and Committee Self-Evaluations

Stockholder Right to Call Special Meeting and Act by Written Consent

Anti-Hedging, Anti-Short Sale and Anti-Pledging Policies

Executive Compensation Driven by Pay for Performance Philosophy

Stock Ownership Guidelines for Executives and Directors

Clawback Policy to Recapture Incentive Payments

## **About the Board of Directors**

## **Corporate Governance Guidelines and Code of Business Conduct**

Our Board of Directors established our corporate governance guidelines, which, together with our certificate of incorporation, our bylaws and the Stockholder's Agreement with Deutsche Telekom, which beneficially owns a majority of our outstanding shares of common stock (approximately 65% as of March 31, 2016), set forth the framework within which the Board and its committees direct the affairs of the

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Company. See Transactions With Related Persons and Approval Transactions With Deutsche Telekom Stockholder s Agreement for more information regarding the

Stockholder s Agreement. The Board also adopted our Code of Business Conduct, which establishes the standards of ethical conduct applicable to all of our directors, officers and employees. In addition, we have a Code of Ethics for Senior Financial Officers. In the event of a waiver by the Board of Directors of any Code of Business Conduct or Code of Ethics for Senior Financial Officers provisions applicable to directors or executive officers, we will promptly disclose the Board s actions on our website.

**T-Mobile** *Notice of 2016 Annual Meeting and Proxy Statement* **5**

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### **CORPORATE GOVERNANCE**

## **Board Composition**

The size of our Board of Directors has been fixed at 11. The size of our Board may be changed pursuant to our bylaws, subject to the provisions of our certificate of incorporation and the Stockholder's Agreement between the Company and Deutsche Telekom.

Pursuant to our certificate of incorporation and the Stockholder's Agreement, Deutsche Telekom has certain rights to designate

director nominees and to have such designees serve on the committees of the Board. See Transactions With Related Persons and Approval Transactions With Deutsche Telekom Stockholder's Agreement for more information.

## **Director Independence**

The Board of Directors evaluates the independence of each director, including nominees for election to the Board, in accordance with applicable laws and regulations, the NASDAQ Stock Market LLC (NASDAQ) rules and our corporate governance guidelines. As a controlled company under NASDAQ rules, we are exempt from the requirement to have a majority of independent directors on our Board. However, pursuant to our certificate of incorporation, the Stockholder's Agreement and our corporate governance guidelines, the Board is required to have at least three directors, including all the members of the Audit Committee, who meet the director independence standards under NASDAQ rules. We have five directors who our Board has determined are independent. The Board considers all relevant facts and circumstances in determining independence, including, among other things, making an affirmative

determination that the director has no material relationship with the Company directly or as an officer, stockholder, or partner of an organization that has a material relationship with the Company. For certain types of relationships, NASDAQ rules require us to consider a director's relationship with the Company, and also with any parent or subsidiary in a consolidated group with the Company, which includes Deutsche Telekom and its affiliates.

The Board of Directors has determined that Messrs. Barnes, Datar, Guffey and Westbrook and Ms. Taylor are independent under NASDAQ rules and our corporate governance guidelines. In addition, the Board has determined that each member of the Audit Committee meets the heightened independence criteria applicable to audit committee members under NASDAQ and SEC rules.

## **Separate Chairman and Chief Executive Officer Roles**

Our Board of Directors has chosen to separate the roles of Chairman of the Board and Chief Executive Officer, and it has appointed Timotheus Höttges, Deutsche Telekom's Chief Executive Officer, as the Chairman of the Board.

We believe that separating the roles of Chief Executive Officer and Chairman of the Board is appropriate for the Company and in the best interests of the Company and its stockholders at this time. Our Chairman manages the overall Board function, and his current responsibilities include chairing all regular sessions of the Board; establishing the agenda for each Board meeting in consultation with the lead independent director, our Chief Executive Officer and other

senior management as appropriate; and helping to establish, coordinate and review the criteria and methods for evaluating, at least annually, the effectiveness of the Board and its committees. The separation of the offices allows Mr. Höttges to focus on management of Board matters and allows our Chief Executive Officer to focus on managing our business. Additionally, we believe the separation of the roles ensures the objectivity of the Board in its management oversight role, specifically with respect to reviewing and assessing our Chief Executive Officer's performance. The Board believes that its role in risk oversight did not impact the leadership structure chosen by the Board.

## Lead Independent Director

In addition to separating the Chairman of the Board and Chief Executive Officer roles, our Board of Directors has chosen to also appoint a lead independent director. The lead independent director, a position currently held by Teresa A. Taylor, coordinates the activities of our independent directors, calls and presides over the executive

sessions of the independent directors and functions as a liaison between such independent directors and the Chairman of the Board and/or the Chief Executive Officer. The lead independent director provides input on the flow of information to the Board, including the Board's agenda and schedule.

## Controlled Company Exemptions

We qualify as a controlled company under the NASDAQ rules because Deutsche Telekom beneficially owns a majority of our outstanding shares of common stock (approximately 65% as of March 31, 2016). As a controlled company, we are eligible for exemptions from certain corporate governance requirements under the NASDAQ rules. Specifically, we rely on controlled company exemptions from the NASDAQ rules that require:

- a majority of the board of directors to be independent;

- independent directors or a nominating committee composed entirely of independent directors to select (or recommend for selection by the full board) director nominees; and

- a compensation committee composed entirely of independent directors to determine (or recommend for determination by the full board) the compensation of executive officers, including the chief executive officer.

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In addition, we rely on the exemption for controlled companies from NASDAQ rules adopted pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the Dodd-Frank Act ) that relate to compensation committee member independence and compensation committee consultants.

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**CORPORATE GOVERNANCE**

## **Board Meetings and Director Attendance**

Directors are expected to attend all meetings of the Board of Directors and each committee on which they serve, as well as the Annual Meeting of Stockholders. The Board met seven times during 2015. Each director attended at least 75% of the total number of meetings of the Board and Board committees on which he or she served. Eight of our directors attended our 2015 Annual Meeting of Stockholders.

Executive sessions, or meetings of outside (non-management) directors without management present, are held at each regularly scheduled Board meeting or more frequently if necessary. The Chairman of the Board or the lead independent director presides

over these executive sessions. The executive sessions provide an opportunity for outside directors to review any matters of interest raised by the Chairman of the Board, the lead independent director or the other non-management members of the Board, including strategic, operational, or financial issues and management performance and succession.

In addition, our corporate governance guidelines require the independent directors to meet at least twice each year in executive session, with the lead independent director presiding at such executive session.

## **Communications with Directors**

Interested persons may contact the Chairman of the Board, the Board as a whole, the lead independent director, or any individual director as follows:

T-Mobile US, Inc.

The Board of Directors

c/o Corporate Secretary

12920 SE 38th Street

Bellevue, Washington 98006

After receipt, communications will generally be forwarded to the Chairman of the Board, the whole Board, the lead independent director or specific directors as the Corporate Secretary deems appropriate based on the content of, and the matters raised, in the communication. Communications that are unrelated to the duties and responsibilities of the Board or are unduly hostile, threatening, potentially illegal or similarly unsuitable will not be forwarded. Responses to letters and any communications that are excluded are maintained by the Company and are available to any director upon request.

## Board Committees and Related Matters

The Board of Directors has four standing committees: Audit, Compensation, Executive and Nominating and Corporate Governance. The Board makes committee and committee chair assignments annually at its meeting immediately following the Annual Meeting of Stockholders, although further changes may be made from time to time as deemed appropriate by the Board.

Each committee has a Board-approved charter, which is reviewed annually by the respective committee. Recommended changes, if

any, are submitted to the Board for approval. Each committee may retain and compensate consultants or other advisors as necessary for it to carry out its duties, without consulting with or obtaining the approval of the Board or the Company. A copy of the charter for each standing committee can be found on the Investor Relations section of our website at <http://investor.t-mobile.com> by selecting Governance Documents under the Corporate Governance tab.

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### **CORPORATE GOVERNANCE**

## **Audit Committee**

**Chair:** Srikant M. Datar

**Additional Members:** W. Michael Barnes, Kelvin R. Westbrook

**Meetings Held in 2015:** 8

**Independence:** Each member of the Audit Committee is independent under applicable SEC regulations and NASDAQ rules.

**Audit Committee Financial Literacy and Expertise:** Our Board of Directors has determined that each member of the Audit Committee meets all of the requirements for audit committee members under applicable NASDAQ rules and is an audit committee financial expert as defined in applicable SEC rules.

The Audit Committee represents and assists the Board of Directors in its oversight responsibility relating to the integrity of the Company's financial statements and the financial reporting process, disclosure controls and procedures and internal audit functions. The Audit Committee also oversees the appointment, compensation and retention of our independent registered public accounting firm, including the performance by the independent registered public accounting firm of permissible audit, audit-related, and non-audit services, and the associated fees. The Audit Committee periodically reviews the Company's risk assessment and risk management

policies, as well as our compliance and ethics programs. The Audit Committee develops and oversees compliance with the Code of Ethics for Senior Financial Officers and the Code of Business Conduct for all employees, officers and directors. The Audit Committee is also responsible for establishing procedures for the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters. In addition, the Audit Committee reviews and approves all related person transactions pursuant to the Company's Related Person Transaction Policy.

## **Compensation Committee**

**Chair:** Teresa A. Taylor

**Additional Members:** W. Michael Barnes, Thomas Dannenfeldt, Lawrence H. Guffey, Raphael Kübler

**Meetings Held in 2015:** 6

**Section 16 Subcommittee Members:** Teresa A. Taylor, Lawrence H. Guffey

**Independence:** Ms. Taylor and Messrs. Barnes and Guffey are independent under applicable NASDAQ rules.

**Compensation Committee Interlock and Insider Participation:** No members of the Compensation Committee who served during 2015 were officers or employees of the Company or any of its subsidiaries during the year, were formerly Company officers or had any relationship otherwise requiring disclosure as a compensation committee interlock.

The Compensation Committee has overall responsibility for evaluating and approving compensation plans, policies and programs applicable primarily to the Company's executive officers, including executive compensation philosophy and Chief Executive Officer compensation. The Compensation Committee is also responsible for certain compensation programs affecting the Company's employees generally, such as equity compensation plans, and reviews annually with management the risks arising from such programs. In addition, the Compensation Committee reviews and oversees the independent director compensation policies. A significant focus area of the Compensation Committee is succession plan development for the Chief Executive Officer and senior management.

The Compensation Committee has established the Section 16 Subcommittee, which has sole authority to approve all awards granted to the Company's officers who are subject to Section 16 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") ( "Section 16 officers" ) that are intended to qualify as performance-based compensation for purposes of Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code" ), and unless otherwise determined by the Compensation Committee, authority to approve all equity or equity-based awards to the Company's Section 16 officers. The Compensation Committee has delegated authority to the Company's Executive Vice President, Human Resources, to make awards to employees who are not Section 16 officers. The Compensation Committee charter authorizes the Compensation Committee to form and delegate its authority to other subcommittees and to one or more members of the Board of Directors.

**Compensation Consultant.** The Compensation Committee has retained Mercer (a wholly owned subsidiary of Marsh & McLennan Companies, Inc.), a well-recognized employee benefits and compensation consulting firm, as its independent compensation consultant to advise the Compensation Committee in its evaluation of the compensation and benefits provided to the Chief Executive Officer and the other executive officers. At the request of the Compensation Committee, a consultant from Mercer generally attends the Committee meetings at which executive officer compensation is discussed and provides information, research and analysis pertaining to executive compensation as requested by the Compensation Committee. Mercer also updates the Compensation Committee on market trends.

In connection with its engagement of Mercer, the Compensation Committee considered various factors bearing upon Mercer's independence including, but not limited to, the amount of fees received by Mercer from the Company, Mercer's policies and procedures designed to prevent conflicts of interest, and the existence of any business or personal relationship that could impact Mercer's independence. After reviewing these and other factors, the Compensation Committee determined that Mercer was independent and that its engagement did not present any conflicts of interest. Mercer also determined that it was independent from management and confirmed this in a written statement delivered to the Compensation Committee. During 2015, Mercer provided executive compensation services to the Company. The aggregate fees for such services were approximately \$179,000. In addition, Mercer provided services to the Company for investment and benefits consulting and retirement plan consulting. The aggregate fees for such services were approximately \$110,000.

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### **CORPORATE GOVERNANCE**

The Compensation Committee sets compensation based on the skills, experience and achievements of each executive officer, taking into account market analysis and input provided by its compensation consultant and the compensation recommendations of our Chief Executive Officer, except with respect to his own position. The

Compensation Committee believes that input from both its consultant and our Chief Executive Officer provides useful information and points of view to assist the Compensation Committee in determining the appropriate compensation.

## **Executive Committee**

**Chair:** Timotheus Höttges

**Additional Members:** Thomas Dannenfeldt, Lawrence H. Guffey, Bruno Jacobfeuerborn, Raphael Kübler, Thorsten Langheim, John J. Legere

**Meetings Held in 2015:** 2

**Independence:** Mr. Guffey is independent under applicable NASDAQ rules.

The Executive Committee has been established by our Board of Directors to review and provide guidance to our senior management regarding our strategy, operating plans and operating performance.

## **Nominating and Corporate Governance Committee**

**Chair:** Kelvin R. Westbrook

**Additional Members:** Lawrence H. Guffey, Thorsten Langheim

**Meetings Held in 2015:** 3

**Independence:** Messrs. Guffey and Westbrook are independent under applicable NASDAQ rules.

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The Nominating and Corporate Governance Committee assists the Board of Directors with the process of identifying, recruiting, evaluating, and nominating candidates for membership to our Board and overseeing corporate governance principles and policies

applicable to the Company. In addition, the Nominating and Corporate Governance Committee oversees the functions and needs of the Board and its committees, including leading the annual Board and committee performance review.

**T-Mobile**    *Notice of 2016 Annual Meeting and Proxy Statement*    **9**

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### CORPORATE GOVERNANCE

## Board of Directors Role in Risk Management

Management of the Company, including the Chief Executive Officer and other executive officers, is primarily responsible for managing the risks associated with the business, operations, and financial and disclosure controls. Financial, strategic, IT, technology, operational, compliance, legal/regulatory, and reputational risks to the Company are considered by management when it conducts its quarterly enterprise-wide risk assessment and are reviewed and updated regularly in connection with the operational, financial, and business activities of the Company.

As part of the risk management process, management of the Company has established an Enterprise Risk and Compliance Committee to help oversee activities in the areas of risk management and compliance as a means of bringing risk issues to the attention of senior management. Responsibilities for risk management and compliance are distributed throughout various functional areas of the business, and the Enterprise Risk and Compliance Committee regularly reviews the Company's activities in these areas. In addition, the Company has established an Information Security and Privacy Council, with support from the Vice President, Enterprise Information Security, who serves as the Chief Information Security Officer, and the Vice President, Chief Privacy Officer, to oversee the strategic governance and prioritization of the Company's security and privacy initiatives.

Our Board of Directors assesses Company risks and strategies for risk mitigation, and it manages its risk oversight function primarily, but not exclusively, through the Audit Committee of the Board. As such, the Audit Committee has primary responsibility for overseeing the Company's various risk assessment and risk management policies. In performing this function, the Audit Committee considers and discusses policies with respect to risk assessment and risk management, including the Company's major financial risk exposures and the steps management has taken to monitor and control such exposures. To assist the Audit Committee with its risk assessment function, the Vice President, Internal Audit & Risk Management, who serves as the Chief Audit Executive, and the Vice President, Chief Compliance Officer have direct reporting channels to the Audit Committee, and have regular meetings with the Audit Committee and/or its members. They provide a quarterly enterprise-wide risk assessment and annual fraud and compliance risk assessments to the Audit Committee and update the Audit Committee on significant issues raised by the Enterprise Risk and Compliance Committee. The Audit Committee reviews all risk assessments, provides feedback to executive management and may share the risk assessments with the Board. The Audit Committee also has other oversight responsibilities with respect to the Company's internal audit, compliance and ethics programs, as more fully set out in its charter. The Compensation Committee has certain oversight responsibilities with respect to the assessment of risk in

connection with our compensation programs. The Executive Committee of the Board, charged with reviewing and providing guidance to senior management of the Company regarding the Company's strategy, operating plans and operating performance, also plays a key role in helping the Board perform its risk oversight function by considering strategic operating goals, opportunities and risks. In addition, the Nominating and Corporate Governance Committee oversees Board process and corporate governance-related risks. Finally, reports of all committee meetings are presented to the Board on a regular basis.

***Risk Assessment of Compensation Programs.*** The Company designs the compensation programs to encourage appropriate risk taking while discouraging behavior that may result in unnecessary or excessive risk. In this regard, the following elements have been incorporated in our compensation programs for executive officers:

Use of multiple metrics in annual incentive plan and use of two long-term incentive vehicles for executive officers

Each annual incentive award metric capped at 200%

Performance-based share awards capped at 200%

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Emphasis on long-term and performance-based compensation

Compensation Committee has discretion to reduce incentive awards, as appropriate

Long-term incentive awards vest ratably over three years or performance vest at end of performance period

Formal clawback policy applicable to both cash and equity compensation

Alignment of interests of our executive officers with the long-term interests of our stockholders through stock ownership guidelines that call for significant share ownership

Generally no supplemental benefits or perquisites for executive officers

The Compensation Committee periodically reviews with management an assessment of whether risks arising from the Company's compensation policies and practices for all employees are reasonably likely to have a material adverse effect on the Company as well as the means by which any potential risks may be mitigated, such as through governance and oversight policies. Based on an assessment conducted by management consultant Towers Watson, which was presented to and discussed with the Compensation Committee, management concluded that our compensation policies and practices for all employees do not create risks that are reasonably likely to have a material adverse effect on the Company.

**Table of Contents****CORPORATE GOVERNANCE****Director Compensation****Non-Employee Director Compensation Program**

Each director who is not an employee of the Company or an officer or employee of Deutsche Telekom (a non-employee director) is eligible to participate in the non-employee director compensation program. The main features of this program, outlined in more detail below, are:

A larger allocation to equity-based compensation than cash

All equity-based compensation is subject to a vesting period

Substantial stock ownership guidelines of five times his or her annual cash retainer

The Compensation Committee periodically reviews the compensation of our non-employee directors. As part of the review, the Compensation Committee engages Mercer to assess our non-employee director compensation program in comparison to our peer group, as discussed in Executive Compensation Factors Considered in Determining Executive Compensation Executive Compensation Peer Group. Based on such assessment, the non-employee director compensation program is adjusted as appropriate to ensure alignment with market practices.

Annual cash retainers are subject to proration for any person who becomes a non-employee director and/or committee chair at any time of the year other than the date of the Company's Annual Meeting of Stockholders. Directors also receive reimbursement of expenses incurred in connection with their Board service.

Under our current non-employee director compensation program, immediately after each Annual Meeting of Stockholders, each non-employee director receives an award of restricted stock units (RSUs) with a value of \$160,000 (rounded up to the nearest share number), with pro rata awards for non-employee directors joining the Board at any time other than the date of the Annual Meeting of Stockholders. The RSUs vest on the one-year anniversary of the grant date or on the date of the next Annual Meeting of Stockholders for directors not standing for re-election. In the event of a director's termination of service prior to vesting, all RSUs are automatically forfeited. The RSUs immediately vest on the date of a change in control of the Company.

Non-employee directors are eligible to receive up to two handsets per year and up to ten lines of U.S. service pursuant to the Board of Directors Phone Perquisite Program.

The following table summarizes the compensation payable to the Company's non-employee directors:

| Elements of Non-Employee Director Compensation | Amount<br>(\$) |
|------------------------------------------------|----------------|
|------------------------------------------------|----------------|

|                                                                                                  |         |
|--------------------------------------------------------------------------------------------------|---------|
| Annual cash retainer                                                                             | 110,000 |
| Additional annual cash retainer for:                                                             |         |
| Lead Independent Director                                                                        | 25,000  |
| Audit Committee Chair                                                                            | 50,000  |
| Compensation Committee Chair                                                                     | 25,000  |
| Nominating and Corporate Governance Committee Chair                                              | 15,000  |
| Annual award of RSUs                                                                             | 160,000 |
| Additional cash amounts for each Board and committee meeting in excess of ten meetings per year: |         |
| In person                                                                                        | 2,000   |
| By telephone                                                                                     | 1,000   |

## 2015 Non-Employee Director Compensation Table

During fiscal year 2015, the Company's non-employee directors received the following compensation for their services:

| Name                | Fees Earned or<br>Paid in Cash<br>(\$) | Stock<br>Awards<br>(\$) <sup>(1)</sup> | All Other<br>Compensation<br>(\$) <sup>(2)</sup> | Total<br>(\$) |
|---------------------|----------------------------------------|----------------------------------------|--------------------------------------------------|---------------|
| W. Michael Barnes   | 109,753                                | 160,008                                | 3,107                                            | 272,868       |
| Srikant M. Datar    | 155,753                                | 160,008                                | 2,537                                            | 318,298       |
| Lawrence H. Guffey  | 112,753                                | 160,008                                | 4,028                                            | 276,789       |
| Teresa A. Taylor    | 155,753                                | 160,008                                |                                                  | 315,761       |
| Kelvin R. Westbrook | 126,658                                | 160,008                                | 3,823                                            | 290,489       |

(1) The value of stock awards is determined using the aggregate grant date fair value computed in accordance with FASB Accounting Standards Codification Topic 718, *Compensation - Stock Compensation*, or ASC 718, excluding the effect of any estimated forfeitures. These amounts reflect the Company's accounting expense and do not correspond to the actual value that will be realized by the directors. See Note 10 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a summary of the assumptions we apply in calculating these amounts. As of December 31, 2015, each director held 4,141 unvested time-based RSUs.

(2) Includes (i) phone perquisites under the Board of Directors Phone Perquisite Program, (ii) personal and spousal travel expenses in connection with a Board meeting for Mr. Barnes and (iii) reimbursement of taxes associated with the personal and spousal travel expenses in the amount of \$616 for Mr. Barnes.

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### **CORPORATE GOVERNANCE**

## **Non-Employee Director Stock Ownership Guidelines**

Under our stock ownership guidelines, each non-employee director is expected to acquire and maintain ownership of shares of common stock equal in value to five times his or her annual retainer measured as of May 1, 2013, for non-employee directors serving on that date or as of the date Board service commences for any non-employee director joining the Board after May 1, 2013. Each non-employee

director is expected to meet the ownership guidelines within five years from the applicable measurement date, and is expected to retain at least 50% of the net shares of common stock acquired through the Company's equity compensation plans until the ownership threshold is met.

## **Director Nomination, Selection and Qualifications**

### **Qualifications and Diversity**

Subject to Deutsche Telekom's board designation rights, the Nominating and Corporate Governance Committee is responsible for identifying and evaluating director nominees and recommending to the Board of Directors a slate of nominees for election at each Annual Meeting of Stockholders. The Board has adopted director selection guidelines, which the Nominating and Corporate Governance Committee considers in evaluating each director candidate. The Nominating and Corporate Governance Committee considers, among others, the following factors:

Professional experience, industry knowledge, skills and expertise;

Leadership qualities, public company board and committee experience and non-business-related activities and experience;

High standard of personal and professional ethics, integrity and values;

Training, experience and ability at making and overseeing policy in business, government and/or education sectors;

Willingness and ability to keep an open mind when considering matters affecting interests of the Company and its constituents;

Willingness and ability to devote the required time and effort to effectively fulfill the duties and responsibilities related to Board and committee membership;

Willingness and ability to serve on the Board for multiple terms, if nominated and elected, to enable development of a deeper understanding of the Company's business affairs;

Willingness not to engage in activities or interests that may create a conflict of interest with a director's responsibilities and duties to the Company and its constituents; and

Willingness to act in the best interests of the Company and its constituents and to objectively assess Board, committee and management performances.

Diversity is one of many factors under our director selection guidelines that the Nominating and Corporate Governance Committee considers when evaluating potential director candidates. However, we do not have a formal policy with respect to diversity on the Board. Our director selection guidelines define diversity broadly to include not just factors such as gender and race, but also factors such as age, geographic and professional diversity. In connection with its general responsibility to monitor and advise the Board on the size, role, function and composition of the Board, the Nominating and Corporate Governance Committee will periodically consider whether the Board represents the overall mix of skills and characteristics described in the director selection guidelines, including diversity and the other factors described above. Subject to Deutsche Telekom's board designation rights, the selection process for director candidates is intended to be flexible, and the Nominating and Corporate Governance Committee, in the exercise of its discretion, may deviate from the selection process when particular circumstances warrant a different approach.

## Nomination Process

In addition to candidates designated by Deutsche Telekom, the Nominating and Corporate Governance Committee may consider possible director candidates from a number of sources, including those recommended by stockholders, directors, or officers. In addition, the Nominating and Corporate Governance Committee may engage the services of outside consultants and search firms to identify potential director candidates.

A stockholder who wishes to suggest a director candidate for consideration by the Nominating and Corporate Governance

Committee should submit the suggestion to the Chair of the Nominating and Corporate Governance Committee, care of our Corporate Secretary, and include the candidate's name, biographical data, relationship to the stockholder and other relevant information. The Nominating and Corporate Governance Committee may request additional information about the suggested candidate and the proposing stockholder. Subject to Deutsche Telekom's board designation rights, the full Board of Directors will approve all final nominations after considering the recommendations of the Nominating and Corporate Governance Committee.

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The following persons, each of whom is currently a director of T-Mobile, have been nominated by the Board of Directors on the recommendation of the Nominating and Corporate Governance Committee for election at the Annual Meeting to serve as a director for a term that would end at the 2017 Annual Meeting of Stockholders. The Board has found each nominee to be qualified based on his or her qualifications, experience, attributes, skills and overall service during the director's term, including the number of meetings attended, his or her level of participation, the quality of his or her performance and whether he or she meets the applicable independence standards. Each of the nominees has consented to stand for election and we do not anticipate any candidate will be unavailable to serve. In the event that any of the nominees should be unavailable for election as a result of an unexpected occurrence, shares may be voted for the election of such substitute nominee as

the Board of Directors may nominate. In the alternative, if a vacancy remains, the Board may fill such vacancy at a later date or reduce the size of the Board, subject to certain requirements in our certificate of incorporation. The Board knows of no reason why any of the nominees would be unavailable or unable to serve.

Messrs. Dannenfeldt, Höttges, Jacobfeuerborn, Kübler, Langheim and Westbrook and Ms. Taylor were designated for nomination by Deutsche Telekom pursuant to its rights under our certificate of incorporation and the Stockholder's Agreement.

Under our bylaws, directors are elected by a plurality of the votes cast by stockholders entitled to vote on the election of directors at the Annual Meeting. Shares represented by executed proxies received by the Company will be voted, unless otherwise marked withheld, FOR the election of each of the nominees.

## Nominees

### *W. Michael Barnes*

Age: 73

Qualifications and skills to serve as a director:

Director since: 2004

Complex financial management experience

Board committees: Audit, Compensation

Extensive knowledge of technology industry

Other public company directorships:

Experience as public company chief financial officer, director and committee member

Advanced Micro Devices, Inc. (2003 to 2015)

Mr. Barnes held several positions at Rockwell International Corporation, a multi-industry company in high technology businesses including aerospace, commercial and defense electronics, telecommunication equipment, industrial automation systems and semiconductor products manufacturing, between 1968 and 2001, including Senior Vice President, Finance & Planning, and Chief Financial Officer from 1991 through

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2001. Mr. Barnes holds a Ph.D. in operations research from Texas A&M University. He also holds Bachelor's and Master's degrees in industrial engineering from Texas A&M University.

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### PROPOSAL 1 ELECTION OF DIRECTORS

#### *Thomas Dannenfeldt*

Age: 49

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in global telecommunications industry

Board committees: Compensation, Executive

Expertise in strategy, business and finance

Experience in accounting and internal controls

Mr. Dannenfeldt has served as the Chief Financial Officer of Deutsche Telekom, our majority stockholder and a leading integrated telecommunications company, since January 2014. He was Finance Director of Telekom Deutschland from April 2010 to December 2013. From July 2009 to April 2010, he was the CFO of T-Mobile Deutschland. From January 2010 to April 2010, he was also responsible for the fixed line part of Deutsche Telekom as a member of the T-Home Board of Management. Mr. Dannenfeldt started his career at Deutsche Telekom in 1992 and has gained more than 20 years of experience in various leadership roles in sales, marketing and finance in national and international mobile and fixed line telecommunications business. He also served on the Board of Directors of Virgin Mobile in the UK in 2003 and 2004, as well as the Chairman of the Board of Directors of EE Limited in 2014 and 2015.

#### *Srikant M. Datar*

Age: 62

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in accounting, governance and risk management

Board committee: Audit (Chair)

Public company director and committee experience

Other public company directorships:

Academic and commercial perspective on complex issues

Novartis AG

ICF International Inc.

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Stryker Corporation

HCL Technologies (2012 to 2014)

KPIT Technologies (2007 to 2012)

Mr. Datar is the Arthur Lowes Dickinson Professor at the Graduate School of Business Administration at Harvard University. Mr. Datar is a Chartered Accountant and planner in industry, and has been a professor of accounting and business administration at Harvard since July 1996; he previously served as a professor at Stanford University and Carnegie Mellon University. Mr. Datar received gold medals upon his graduation from the Indian Institute of Management, Ahmedabad, and the Institute of Cost and Works Accountants of India. Mr. Datar received a Master's degree in Statistics and Economics and a Ph.D. in Business from Stanford University.

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**PROPOSAL 1 ELECTION OF DIRECTORS**

**Lawrence H. Guffey**

Age: 48

Qualifications and skills to serve as a director:

Director since: 2013

Core financial and business skills

Board committees: Compensation, Executive, Nominating and Corporate Governance

Experience overseeing investments in media and communications industries

Public company director and committee experience

Mr. Guffey is Chief Executive Officer of LG Capital Investors LLC, a single-family investment office formed in 2014. From 1991 to 2014, Mr. Guffey was with The Blackstone Group, an asset management and financial services company, most recently serving as Senior Managing Director (Partner) in the Private Equity Group. Mr. Guffey led many of The Blackstone Group's media and communications investment activities and managed Blackstone Communications Advisors. Mr. Guffey was a member of the Supervisory Board at Deutsche Telekom, our majority stockholder, from June 2006 until October 2013. He was a Director of New Skies Satellites Holdings Ltd. from January 2005 to December 2007, Axtel SA de CV since October 2000, FiberNet L.L.C. from 2001 until 2003, iPCS Inc. from August 2000 to September 2002, PAETEC Holding Corp. from February 2000 to 2002, and Commnet Cellular Inc. from February 1998 to December 2001. Mr. Guffey also served as a Director of TDC A/S from February 2006 to March 2013. He holds a Bachelor of Arts magna cum laude degree from Rice University, where he was elected to Phi Beta Kappa.

**Timotheus Höttges**

Age: 53

Qualifications and skills to serve as a director:

Director since: 2013

Chief executive officer of major global communications company

Board committee: Executive (Chair)

Core finance, business and leadership skills

Other public company directorships:

Henkel AG & Co. KGaA

BT plc

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Since January 2014, Mr. Höttges has served as Chief Executive Officer of Deutsche Telekom, our majority stockholder and a leading integrated telecommunications company. From March 2009 to December 2013, he served as Deutsche Telekom's Chief Financial Officer (CFO) and a member of the Board of Management. From December 2006 to March 2009, he was a member of the Board of Management responsible for the T-Home Unit (fixed network and broadband business, as well as integrated sales and service in Germany). From January 2003 to December 2006, Mr. Höttges headed European operations as a member of the Board of Management of T-Mobile International. Mr. Höttges studied Business Administration at the University of Cologne.

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### PROPOSAL 1 ELECTION OF DIRECTORS

#### *Bruno Jacobfeuerborn*

Age: 55

Qualifications and skills to serve as a director:

Director since: 2014

Expertise in global telecommunications industry

Board committee: Executive

Wireless network and technology expertise

Core business, management and leadership skills

Mr. Jacobfeuerborn has served as Director of Technology Telekom Deutschland since April 2010. In addition, he has been the Chief Technology Officer (CTO) of Deutsche Telekom, our majority stockholder and a leading integrated telecommunications company, since February 2012. Previously, Mr. Jacobfeuerborn was Director of Technology of T-Mobile Deutschland and T-Home in Germany. In this double role, he was responsible for the technology business (both mobile and fixed network) in Germany from July 2009 to March 2010. From April 2007 to July 2009, he was Managing Director of Technology, IT and Procurement at Polska Telefonica Cyfrowa. Mr. Jacobfeuerborn joined what is now Deutsche Telekom AG in 1989 and has held several positions with increasing responsibility within the group.

#### *Raphael Kübler*

Age: 53

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in global telecommunications industry

Board committees: Compensation, Executive

Core business, management and leadership skills

Other public company directorships:

Complex financial management experience

Hellenic Telecommunications Organization

In January 2014, Mr. Kübler assumed the position of Senior Vice President of the Corporate Operating Office of Deutsche Telekom, our majority stockholder and a leading integrated telecommunications company, and reports directly to the Chief Executive Officer of Deutsche Telekom. From July 2009 to December 2013, Mr. Kübler served as a Senior Vice President Group Controlling at Deutsche Telekom. In this position, he was responsible for the financial planning, analysis and steering of the overall Deutsche Telekom Group as well as the financial

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management of central headquarters and shared services. From November 2003 to June 2009, Mr. Kübler served as Chief Financial Officer of T-Mobile Deutschland GmbH, the mobile operations of Deutsche Telekom in Germany now known as Telekom Deutschland GmbH (a wholly-owned subsidiary of Deutsche Telekom). Mr. Kübler studied Business Administration at H.E.C. in Paris and the Universities of Bonn and Cologne. He holds a doctoral degree from the University of Cologne.

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**PROPOSAL 1 ELECTION OF DIRECTORS**

**Thorsten Langheim**

Age: 50

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in global telecommunications industry

Board committees: Executive, Nominating and Corporate Governance

Experience overseeing telecommunications and technology investments

Corporate strategy and M&A experience

Mr. Langheim serves as Senior Vice President Group Corporate Development of Deutsche Telekom, our majority stockholder and a leading integrated telecommunications company, a position he has held since November 2009. In his current role, he manages Deutsche Telekom's Corporate Strategy and Group M&A activities. Mr. Langheim has also served as the Chairman of Deutsche Telekom Capital Partners since June 2015. Prior to his position at Deutsche Telekom, Mr. Langheim was Managing Director at the Private Equity Group of The Blackstone Group, an asset management and financial services company, from May 2004 to June 2009, primarily focusing on private equity investments in Germany. Mr. Langheim is a member of the Supervisory Board of Scout24, T-Systems and Deutsche Sporthilfe. Previously, Mr. Langheim served on the boards of STRATO AG and T-Venture Holding GmbH. Mr. Langheim holds a Master of Science degree in International Securities, Investment and Banking from the ISMA Centre for Education and Research at the University of Reading. Mr. Langheim holds a Bachelor's degree in European Finance and Accounting from the University of Bremen (Germany) and Leeds Business School (United Kingdom).

**John J. Legere**

Age: 57

Qualifications and skills to serve as a director:

Director since: 2013

Chief Executive Officer of T-Mobile

Board committee: Executive

Expertise in telecommunications and technology industries

Mr. Legere joined T-Mobile USA in September 2012 as President and Chief Executive Officer and became our President and Chief Executive Officer on April 30, 2013 upon the consummation of the Business Combination. Mr. Legere has over 34 years' experience in the U.S. and global telecommunications and technology industries. Prior to joining T-Mobile USA, Mr. Legere served as Chief Executive Officer of Global Crossing Limited, a telecommunications company, from October 2001 to October 2011. Before joining Global Crossing, he served as Chief Executive Officer of Asia Global Crossing; as president of Dell Computer Corporation's operations in Europe, the Middle East, and Africa; as president Asia-Pacific for Dell; as president of AT&T Asia Pacific; as head of AT&T's outsourcing program and as head of AT&T global strategy and business development. Mr. Legere serves on the CTIA Board of Directors. Mr. Legere received a Bachelor's degree in Business Administration from the University of Massachusetts, a Master of Science degree as an Alfred P. Sloan Fellow at the Massachusetts Institute of Technology, and a Master of Business Administration degree from Fairleigh Dickinson University and he completed Harvard Business School's Program for Management Development.



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### PROPOSAL 1 ELECTION OF DIRECTORS

#### *Teresa A. Taylor*

Age: 52

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in technology, media and telecommunications industries

Board committee: Compensation (Chair)

Expertise in strategic planning and execution, technology development, human resources, labor relations and corporate communications

Other public company directorships:

Public company director and committee experience

First Interstate BancSystem, Inc.

Columbia Pipeline Group, Inc.

Since April 2011, Ms. Taylor has served as Chief Executive Officer of Blue Valley Advisors, LLC, an advisory firm. Ms. Taylor served as Chief Operating Officer of Qwest Communications, Inc., a telecommunications carrier, from August 2009 to April 2011. She served as Qwest's Executive Vice President, Business Markets Group, from January 2008 to April 2009 and served as its Executive Vice President and Chief Administrative Officer from December 2005 to January 2008. Ms. Taylor served in various positions with Qwest and the former US West beginning in 1987. During her 24-year tenure with Qwest and US West, she held various leadership positions and was responsible for strategic planning and execution, sales, marketing, product, network, information technology, human resources and corporate communications. Ms. Taylor received a Bachelor of Science degree from the University of Wisconsin-LaCrosse.

#### *Kelvin R. Westbrook*

Age: 60

Qualifications and skills to serve as a director:

Director since: 2013

Expertise in the telecommunications industry

Board committees: Audit, Nominating and Corporate Governance (Chair)

Core legal, media, marketing and risk analysis skills

Other public company directorships:

Public company director and committee experience

Archer-Daniels-Midland Company

Stifel Financial Corp.

Camden Property Trust

Mr. Westbrook is President and Chief Executive Officer of KRW Advisors, LLC, a consulting and advisory firm, a position he has held since October 2007. Mr. Westbrook also served as Chairman and Chief Strategic Officer of Millennium Digital Media Systems, L.L.C. ( MDM ), a broadband services company that later changed its name to Broadstripe LLC, from September 2006 until October 2007. Mr. Westbrook was also President and Chief Executive Officer of MDM from May 1997 until October 2006. Broadstripe LLC (formerly MDM) and certain of its affiliates filed voluntary petitions for reorganization under Chapter 11 of the U.S. Bankruptcy Code in January 2009, approximately fifteen months after Mr. Westbrook resigned. Mr. Westbrook received an undergraduate degree in Business Administration from the University of Washington and a Juris Doctor degree from Harvard Law School.

**The Board of Directors recommends that you vote**

**FOR**

**the election of each of the above-named nominees.**

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The following sets forth information regarding the executive officers of the Company. Biographical information pertaining to Mr. Legere, who is both an executive officer and a director of the Company, can be found in the Section entitled Proposal 1 Election of Directors.

| Name                      | Age | Position                                                |
|---------------------------|-----|---------------------------------------------------------|
| David R. Carey            | 62  | Executive Vice President, Corporate Services            |
| J. Braxton Carter         | 57  | Executive Vice President and Chief Financial Officer    |
| Peter A. Ewens            | 53  | Executive Vice President, Corporate Strategy            |
| Thomas C. Keys            | 57  | President, T-Mobile Indirect Channels                   |
| David A. Miller           | 55  | Executive Vice President, General Counsel and Secretary |
| Larry L. Myers            | 61  | Executive Vice President, Human Resources               |
| Neville R. Ray            | 53  | Executive Vice President and Chief Technology Officer   |
| G. Michael (Mike) Sievert | 46  | Chief Operating Officer                                 |

**David R. Carey** serves as our Executive Vice President, Corporate Services, and is responsible for leading the Enterprise Program Office, Corporate Communications, Corporate Real Estate, Corporate Responsibility and the Chief Executive Officer Staff. Mr. Carey has also served in the same role with T-Mobile USA since March 2013. Before joining T-Mobile USA, from October 2011 to March 2013, Mr. Carey served as the Chief Executive Officer and Founder of TeleScope Advisors, LLC, an advisory firm specializing in telecommunications. Mr. Carey served as Executive Vice President at Global Crossing Limited, a telecommunications company, from September 1999 to October 2011. Mr. Carey's career spans 35 years in the telecom and energy services industries. His experience in telecom includes leadership positions at AT&T, LG&E Energy, Frontier Communications and Global Crossing. He currently serves on the Board of Directors of Wind Mobile, Canada and on the telecommunications and media advisory board of Hewlett-Packard Corporation. Mr. Carey holds a Master of Science in Management Science from the Massachusetts Institute of Technology, where he was appointed to a Sloan Fellowship, and received his Bachelor of Science degree at Clarkson University.

**J. Braxton Carter** serves as our Executive Vice President and Chief Financial Officer, and is responsible for leading the financial functions of the Company. Mr. Carter served as MetroPCS's Chief Financial Officer from March 2005 until the consummation of the Business Combination. Mr. Carter also served as MetroPCS's Vice Chairman from May 2011 until the consummation of the Business Combination. From February 2001 to March 2005 he was Vice President, Corporate Operations of MetroPCS. Mr. Carter also has extensive senior management experience in the wireless and retail industry and spent ten years in public accounting. Mr. Carter is a certified public accountant. Mr. Carter presently serves on the Board of Alumni for the Leeds School of Business of the University of Colorado. Mr. Carter received a Bachelor of Science degree from the University of Colorado with a major in accounting.

**Peter A. Ewens** serves as our Executive Vice President, Corporate Strategy. He leads the Company's corporate strategy, business development and M&A activities, which include spectrum strategy and acquisitions and co-brand partnerships. Mr. Ewens has also served as Executive Vice President and Chief Strategy Officer of T-Mobile USA since July 2010. From April 2008 until July 2010, Mr. Ewens was Senior Vice President, Corporate Strategy at T-Mobile USA. Before joining T-Mobile USA, Mr. Ewens was Vice President of OEM Business at Sun Microsystems, a computer software and information technology services company, from June 2006 through March 2008. Before that, Mr. Ewens was a partner at McKinsey & Company, a global management consulting firm. Mr. Ewens received a Master of Science in Management from the Sloan School at Massachusetts Institute of Technology, and Master's and Bachelor's degrees in Electrical Engineering from the University of Toronto.

**Thomas C. Keys** serves as our President, T-Mobile Indirect Channels, and is responsible for leading our partner relationships, including dealers, for the T-Mobile and MetroPCS brands. Previously, Mr. Keys served as our Executive Vice President and Chief Operating Officer, MetroPCS Business from April 2013 to February 2015. Mr. Keys served as MetroPCS's President from May 2011 until the consummation of the Business Combination, and as Chief Operating Officer since June 2007. Mr. Keys also served as MetroPCS's President from June 2007 to December 2007, Senior Vice President, Market Operations, West, from January 2007 until June 2007, and as Vice President and General Manager, Dallas, from April 2005 until January 2007. Mr. Keys received a Bachelor of Arts degree from the State University of New York at Oswego, and a Master of Arts from Syracuse University.

**David A. Miller** serves as our Executive Vice President, General Counsel and Secretary. Mr. Miller oversees all legal affairs and government affairs functions of the Company. Mr. Miller has also served as T-Mobile USA's Chief Legal Officer, Executive Vice President, General Counsel and Secretary. Mr. Miller was appointed Senior Vice President and General Counsel of T-Mobile USA in April 2002 and Executive Vice

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President in January 2011. Previously, Mr. Miller served as Director of Legal Affairs for Western Wireless (a predecessor to T-Mobile USA) from March 1995 to May 1999, and he became Vice President of Legal Affairs of VoiceStream in May 1999 following its spin-off from Western Wireless. VoiceStream was acquired by Deutsche Telekom in May 2001, when it became T-Mobile USA. Prior to joining Western Wireless, Mr. Miller was an attorney with the law firm of Lane Powell and began his law career as an attorney with the firm McCutchen, Doyle, Brown and Enersen. Mr. Miller serves on the Board of Directors of the Competitive Carriers Association and is a member of its Executive Committee. Mr. Miller received a Bachelor's degree in Economics from the University of Washington and a Juris Doctor from Harvard Law School.

**Larry L. Myers** serves as our Executive Vice President, Human Resources. Mr. Myers is responsible for leading the human resources function that supports our employees across the country. Mr. Myers has also served as Executive Vice President of Human Resources and Chief People

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### **EXECUTIVE OFFICERS**

Officer of T-Mobile USA since June 2008. From January 2001 to May 2008, Mr. Myers served as Senior Vice President of human resources for Washington Group International, a corporation that provided integrated engineering, construction, and management services to businesses and governments around the world. Mr. Myers has more than 36 years of experience in human resources management. Mr. Myers received Bachelor degrees in sociology and business administration from Idaho State University.

**Neville R. Ray** serves as our Executive Vice President and Chief Technology Officer. Mr. Ray joined T-Mobile USA, then VoiceStream, in April 2000 and since December 2010 has served as its Chief Technology Officer, responsible for the national management and development of the T-Mobile USA wireless network and the Company's IT services and operations. Prior to joining T-Mobile USA, from September 1996 to September 1999, Mr. Ray served as Network Vice President for Pacific Bell Mobile Services. He currently serves as Chairperson of 4G Americas, which promotes and facilitates the seamless deployment throughout the Americas of the 3GPP family of technologies, including HSPA, HSPA+, and LTE. He has also served as a member of the National Telecommunications and Information Administration's Commerce Spectrum Management Advisory Committee and the Federal Communications Commission's Communications Security, Reliability and Interoperability Council. Mr. Ray is an honors graduate of The City University of London and a member of the Institution of Electrical and Electronic Engineers and the Institution of Civil Engineers.

**G. Michael (Mike) Sievert** serves as our Chief Operating Officer. Mr. Sievert is responsible for guiding all customer-facing operations across the business, including marketing, product development, retail management, sales and customer care for all of our direct and indirect channels and each of our brands. Mr. Sievert served as our Executive Vice President and Chief Marketing Officer from April 2013 to February 2015 and from November 2012 to April 2013, Mr. Sievert was Executive Vice President and Chief Marketing Officer of T-Mobile USA. Prior to joining T-Mobile USA, Mr. Sievert was an entrepreneur and investor involved with several Seattle-area start-up companies. From April 2009 to June 2011, he was Chief Commercial Officer at Clearwire Corporation, a broadband communications provider, responsible for all customer-facing operations. From February 2008 to January 2009, Mr. Sievert was co-founder and Chief Executive Officer of Switchbox Labs, Inc., a consumer technologies developer, leading up to its sale to Lenovo. He also served from January 2005 to February 2008 as Corporate Vice President of the worldwide Windows group at Microsoft Corporation, responsible for global product management and P&L performance for that unit. Prior to Microsoft, he served as Executive Vice President and Chief Marketing Officer at AT&T Wireless for three years. He also served as Chief Sales and Marketing Officer at E\*TRADE Financial and began his career with management positions at Procter & Gamble and IBM. He has served on the boards of Rogers Wireless in Canada, Switch & Data Corporation, and a number of technology start-ups. Mr. Sievert received a Bachelor's degree in Economics from the Wharton School at the University of Pennsylvania.

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The Audit Committee has appointed PricewaterhouseCoopers LLP to serve as our independent registered public accounting firm for the fiscal year ending December 31, 2016. Although ratification of the appointment of PricewaterhouseCoopers LLP by our stockholders is not required, the Board of Directors is submitting the selection of PricewaterhouseCoopers LLP to our stockholders for ratification as a matter of good corporate governance. If the selection is not ratified,

the Audit Committee will consider whether it is appropriate to select another independent registered public accounting firm.

We expect representatives of PricewaterhouseCoopers LLP to be present at the Annual Meeting. They will have an opportunity to make a statement if they so desire and are expected to be available to respond to appropriate questions by stockholders.

## **Required Vote**

Approval of the proposal to ratify the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for fiscal year 2016 requires that the number of votes cast **FOR** the proposal represents a majority of the total

votes cast on the proposal. If the stockholders do not ratify the appointment of PricewaterhouseCoopers LLP, the Audit Committee will reconsider the appointment but is under no obligation to appoint a different independent registered public accounting firm.

## **Audit Committee Pre-Approval Policy**

The Audit Committee is responsible for reviewing and, if appropriate, pre-approving all audit, audit-related and non-audit services to be performed by our independent registered public accounting firm. The Audit Committee charter authorizes the Audit Committee to establish a policy and related procedures regarding the pre-approval of audit, audit-related and non-audit services to be performed by our independent registered public accounting firm. The Audit Committee has delegated its pre-approval authority to the Chair of the Audit Committee, who is authorized to pre-approve services to be

performed by our independent registered public accounting firm and the compensation to be paid for such services if it is impracticable to delay the review and approval of such services and compensation until the next regularly scheduled meeting of the Audit Committee, provided that in such case the Chair shall provide a report to the Audit Committee at its next regularly scheduled meeting of any services and compensation approved by the Chair pursuant to the delegated authority.

## **Audit and All Other Fees**

## Edgar Filing: T-Mobile US, Inc. - Form DEF 14A

PricewaterhouseCoopers LLP was paid the following fees for services rendered during fiscal years 2015 and 2014, all of which were approved in conformity with the Audit Committee's pre-approval process, as described above under "Audit Committee Pre-Approval Policy":

|                                   | 2015             | 2014             |
|-----------------------------------|------------------|------------------|
|                                   | (\$)             | (\$)             |
| Audit Fees <sup>(1)</sup>         | 7,822,000        | 6,993,000        |
| Audit-Related Fees <sup>(2)</sup> | 562,000          | 47,000           |
| Tax Fees <sup>(3)</sup>           | 568,000          | 361,000          |
| All Other Fees <sup>(4)</sup>     | 58,000           | 355,000          |
| <b>Total Fees</b>                 | <b>9,010,000</b> | <b>7,756,000</b> |

- (1) *Audit Fees relate to professional services rendered in connection with the audit of the Company's annual financial statements and internal control over financial reporting, quarterly review of financial statements included in the Company's Quarterly Reports on Form 10-Q and audit services provided in connection with other statutory and regulatory filings.*
- (2) *Audit-Related Fees consist of fees for assurance and related services that are reasonably related to the performance of the audit or review of the Company's financial statements and are not reported under Audit Fees. This category includes fees related to audit and attest services not required by statute or regulations, and consultations concerning financial accounting and reporting standards.*
- (3) *Tax Fees consist of fees for professional services for tax compliance, tax advice and tax planning. These services include assistance regarding federal, state and international tax compliance.*
- (4) *All Other Fees consist of fees for permitted services other than those that meet the criteria above and include fees to assess mobile advertising for a joint venture and research subscriptions.*

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**PROPOSAL 2 RATIFICATION OF THE APPOINTMENT OF PRICEWATERHOUSECOOPERS LLP**

**AS THE COMPANY'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR FISCAL YEAR 2016**

## **Audit Committee Report**

In the performance of its oversight responsibilities, the Audit Committee (1) reviewed and discussed with management and the independent registered public accounting firm the Company's audited financial statements for the fiscal year ended December 31, 2015; (2) discussed with the Company's independent registered public accounting firm the matters required to be discussed by the Public Company Accounting Oversight Board (PCAOB) Auditing Standard No. 16 *Communications with Audit Committees*; (3) received the written disclosures and the letter from the Company's independent registered public accounting firm required by the applicable requirements of the PCAOB regarding the independent accountant's communications with the Audit Committee regarding independence; and (4) discussed with the Company's independent registered public accounting firm any relationships that may impact their objectivity and independence and satisfied itself as to the firm's independence.

Company management is responsible for the assessment and determination of risks associated with the Company's business, financials, operations and contractual obligations. The Audit Committee, together with the Board of Directors, is responsible for oversight of the Company's management of risks. As part of its responsibilities for oversight of the Company's management of risk, the Audit Committee has reviewed and discussed the Company's enterprise-wide risk assessment, and the Company's policies with respect to risk assessment and risk management, including discussions of individual risk areas as well as an annual summary of the overall process.

The Audit Committee has discussed with the Company's Internal Audit Department and its independent registered public accounting firm the overall scope of and plans for their respective audits. The Committee regularly meets with the head of the Company's Internal Audit Department, and representatives of the independent registered public accounting firm, in regular and executive sessions, to discuss the results of their examinations, the evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting and compliance programs.

Management is responsible for the Company's financial reporting process, including establishing and maintaining adequate internal financial controls and the preparation of the Company's financial statements. The Company's independent registered public accounting firm is responsible for performing an independent audit of the Company's consolidated financial statements and expressing an opinion on the conformity of the Company's audited financial statements with U.S. generally accepted accounting principles. The Company's independent registered public accounting firm also is responsible for performing an independent audit of the effectiveness of the Company's internal controls over financial reporting and issuing a report thereon. We rely, without independent verification, on the information provided to us and on the representations made by management and the Company's independent registered public accounting firm. Based on the review and discussion and the representations made by management and the Company's independent registered public accounting firm, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements for the fiscal year ended December 31, 2015 be included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015.

**The Audit Committee:**

Srikant M. Datar, Ph.D, Chairman

W. Michael Barnes, Ph.D.

Kelvin R. Westbrook

The material contained in this Audit Committee Report does not constitute soliciting material, is not deemed filed with the SEC, and is not incorporated by reference into any other Company filing under the Securities Act of 1933, as amended, or the Exchange Act, whether made on, before, or after the date of this Proxy Statement and irrespective of any general incorporation language in such filing, except to the extent that the Company specifically incorporates the Audit Committee Report by reference therein.

**The Board of Directors recommends that you vote**

**FOR**

**the ratification of the appointment of PricewaterhouseCoopers LLP**

**as the Company's independent registered public accounting firm for fiscal year 2016.**

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## Compensation Discussion and Analysis

This Compensation Discussion and Analysis ( CD&A ) describes our executive compensation program for the following executive officers (collectively, the Named Executive Officers ):

|                    |                                                       |
|--------------------|-------------------------------------------------------|
| John J. Legere     | President and Chief Executive Officer                 |
| J. Braxton Carter  | Executive Vice President and Chief Financial Officer  |
| G. Michael Sievert | Chief Operating Officer                               |
| Neville R. Ray     | Executive Vice President and Chief Technology Officer |
| Thomas C. Keys     | President, T-Mobile Indirect Channels                 |

### **Customer Momentum Continued at T-Mobile for the Second Straight Year, Resulting in Strong Financial Performance That Balanced Growth With Profitability**

T-Mobile had another record year in 2015, delivering industry leading customer, service revenue and Adjusted EBITDA growth. We ended the year with more than 63 million total customers and became the third largest wireless carrier in the United States. T-Mobile added 8.3 million total net customers in 2015 and captured all of the industry's postpaid phone growth, which made T-Mobile America's fastest growing wireless company once again. In addition to strong net customer additions, we kept customers longer with branded postpaid phone churn of 1.39% for the full year 2015.

Our customer growth translated into strong financial results. Service revenue of \$24.8 billion for 2015 grew at an industry-leading 10.9% year over year. Similarly, Adjusted EBITDA of \$7.4 billion for 2015 grew 31.2% year over year, significantly outpacing the industry. T-Mobile also delivered on several major network milestones in 2015. The Company more than doubled its geographic 4G LTE footprint during the year, expanding its reach to 305 million Americans, and exceeding its stated year-end 2015 goal of 300 million. Since the Business Combination, our stock price has increased by 137% from May 1, 2013<sup>1</sup> through December 31, 2015.

<sup>1</sup> The first day of trading after consummation of the Business Combination.

Our executive compensation program emphasizes pay for performance. As a result, our 2015 Named Executive Officer compensation reflects T-Mobile's strong 2015 operational and financial performance.

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### **EXECUTIVE COMPENSATION**

#### **Executive Compensation Program**

Our executive compensation program is aligned with our business strategy and is designed to attract and retain top talent, reward business results and exceptional performance, and most importantly, maximize stockholder value. Our executive compensation program is competitive in the marketplace and highly incentive-based, with Company performance determining a significant portion of total compensation.

#### **Key Features of our Executive Compensation Program**

##### **What we do**

- Emphasis on pay for performance
- Independent compensation consultant
- Executive and Director stock ownership guidelines
- Clawback policy to recapture incentive payments
- Use of multiple performance measures and caps on potential incentive payments
- Substantial majority of target total compensation is variable
- Use of executive compensation statements ( "tally sheets" )
- Annual risk assessment of compensation programs

##### *What We Pay and Why: Goals and Elements of Compensation*

##### **What we don't do**

- No short-selling, hedging or pledging of Company's securities
- No excise tax gross ups
- No special executive retirement program
- No acceleration of compensation upon retirement
- No single-trigger vesting of equity awards upon a change in control
- No excessive perquisites

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### **EXECUTIVE COMPENSATION**

To promote a performance-based culture that further aligns the interests of management and stockholders, in 2015 the executive compensation program focused extensively on variable, performance-based compensation. As illustrated in the charts below, the substantial majority of our Named Executive Officers' actual total compensation as reported in the 2015 Summary Compensation Table was in the form of variable compensation (short-term and long-term).

### **Factors Considered in Determining Executive Compensation**

#### *Compensation Consultant and Management*

The Compensation Committee sets compensation levels based on the skills, experience and achievements of each executive officer, taking into account market analysis, input by its compensation consultant and the compensation recommendations of our Chief Executive Officer, except with respect to his own position. The Compensation Committee believes that input from both its independent consultant and our Chief Executive Officer provides useful information and points of view to assist the Compensation Committee in determining appropriate compensation.

#### *Market Analysis*

We use comparative executive officer compensation data publicly disclosed by a peer group of public companies in addition to compensation survey data to evaluate the competitiveness of our executive officer compensation and to guide the compensation for newly hired executive officers. We believe a competitive total compensation package is necessary to attract and retain an executive management team with the appropriate abilities and experience required to lead the Company and execute on our strategic business plan. In analyzing this information, we compare the executive compensation program as a whole and compare the pay of individual executives if we believe the positions are sufficiently similar to make meaningful comparisons. We do not target a specific percentile in the range of comparative data for each individual or for each component of compensation. In determining the amount of base salary, target incentive award and level of equity compensation for each Named Executive Officer, we review the comparative compensation data and consider each executive's level of responsibility, prior experience, past job performance, contribution to

the Company's success and results achieved. The Compensation Committee exercises its business judgment and discretion and does not apply formulas or assign these factors specific mathematical weights.

#### *Executive Compensation Peer Group*

We select our peer group based on similarity to us in terms of relative size of revenue and market capitalization, industry and the ability to compete with us for talent at the executive officer level. In October 2015, as part of the Compensation Committee's regular review of the peer group composition, five of the companies that were previously part of our peer group were removed and one company was added.

Four of the removed companies, DIRECTV, Cablevision Systems Corporation, Time Warner Cable Inc. and Windstream Holdings, Inc., were no longer valid due to merger and acquisition activity. United States Cellular Corporation (with 2015 year end revenue of \$4.0 billion and market capitalization of \$3.4 billion) was removed due to the large difference in revenue and market capitalization relative to T-Mobile and the other peer group companies. Intel Corporation was added as a peer due to its relevant size and industry, as well as its prevalence among existing peer company peer groups. The current peer group is appropriate based on financial scope, with T-Mobile falling near the median for both revenue and market capitalization.

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Compensation decisions made prior to October 2015 utilized the prior peer group for relevant peer practice information. Additionally, unvested performance-based RSUs granted prior to October 2015 that utilize relative total shareholder return ( RTSR ) as the performance metric continue to be measured relative to the prior peer group as established at the time of grant.

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**Table of Contents****EXECUTIVE COMPENSATION**

The following chart shows the current peer group of 15 companies, their revenue as of fiscal year-end and market capitalization as of December 31, 2015.

**Analysis of Executive Officer Compensation**

The key components of our executive compensation are base salary, an annual cash-based short term incentive and long-term incentives composed of performance-based RSUs and time-based RSUs.

*Target Total Direct Compensation*

The Compensation Committee reviews the compensation of the Named Executive Officers based on a market analysis prepared by management in partnership with the Compensation Committee's

independent compensation consultant. Based on such analysis, the Compensation Committee increased the target compensation of Messrs. Legere, Carter, Sievert and Ray for 2015. Increases were established based on the Compensation Committee's assessment of each Named Executive Officer in relation to peer and survey market data as well as the executive officer's contribution to the Company's ongoing strategy. Increases to target compensation supported the continued retention and engagement of our Named Executive Officers.

The following table shows the 2015 target total direct compensation established for each Named Executive Officer effective as of January 1, 2015. No subsequent changes were made in 2015 impacting target compensation.

| Officer            | Base<br>Salary (\$) | Target<br>STIP Percent<br>(1) | Target<br>STIP Value (\$) | Total<br>Target Cash (\$) | Target<br>LTIP Percent<br>(2) | Target<br>LTIP Value (\$) | Total Direct<br>Compensation (\$) |
|--------------------|---------------------|-------------------------------|---------------------------|---------------------------|-------------------------------|---------------------------|-----------------------------------|
| John J. Legere     | 1,500,000           | 200%                          | 3,000,000                 | 4,500,000                 | 266.7%                        | 12,000,000                | 16,500,000                        |
| J. Braxton Carter  | 700,000             | 100%                          | 700,000                   | 1,400,000                 | 250%                          | 3,500,000                 | 4,900,000                         |
| G. Michael Sievert | 800,000             | 100%                          | 800,000                   | 1,600,000                 | 250%                          | 4,000,000                 | 5,600,000                         |
| Neville R. Ray     | 600,000             | 100%                          | 600,000                   | 1,200,000                 | 200%                          | 2,400,000                 | 3,600,000                         |
| Thomas C. Keys     | 700,000             | 100%                          | 700,000                   | 1,400,000                 | 250%                          | 3,500,000                 | 4,900,000                         |

(1) Target STIP Percent as a percent of base salary.

(2) Target LTIP Percent as a percent of total target cash.

**Table of Contents****EXECUTIVE COMPENSATION***Annual Short-Term Incentives*

Our executive officers are eligible for annual cash-based short-term incentives under the 2013 Omnibus Incentive Plan. The Compensation Committee sets the values of the short-term incentive award opportunities as a percentage of an executive's base salary. These award opportunities are established at threshold, target and maximum levels. The maximum level for each metric is capped at 200% of target. The 2015 short-term incentive plan (the "2015 STIP") awards for executive officers, including the Named Executive Officers, were based entirely on Company performance, which was measured by: Total Service Revenue, Branded Net Additions (Total

Branded Customers), Adjusted EBITDA, and Operating Free Cash Flow. Adjusted EBITDA and Operating Free Cash Flow are non-GAAP measures. Please see Appendix A for more information. These measures were aligned with the operational objectives of the Company's business. A minimum threshold had to be achieved on at least one of the metrics to generate awards. If none of the minimum performance thresholds had been achieved, no awards would have been paid. If the minimum threshold for any metric was achieved, then the results were applied to the participants' target awards.

| Metric                   | Weight | Minimum Performance | Target Performance | Maximum Performance | Actual Performance |
|--------------------------|--------|---------------------|--------------------|---------------------|--------------------|
|                          |        | (in millions)       | (in millions)      | (in millions)       | (in millions)      |
| Total Service Revenue    | 30%    | \$ 23,465           | \$ 24,700          | \$ 25,317           | \$ 24,821          |
| Branded Net Additions    | 20%    | 1,470               | 3,675              | 5,140               | 5,825              |
| Adjusted EBITDA          | 20%    | \$ 6,440            | \$ 7,000           | \$ 7,373            | \$ 7,393           |
| Operating Free Cash Flow | 30%    | \$ 1,931            | \$ 2,549           | \$ 2,796            | \$ 2,923           |

The Company performed above target in all four metrics in 2015. Overall performance under the 2015 STIP was achieved at 176% of target. The following table shows the payouts under the 2015 STIP of each Named Executive Officer.

| Officer            | Base Earnings <sup>(1)</sup><br>(\$) | Target 2015<br>STIP Percent<br>(as a % of Base<br>Salary) | Target 2015<br>STIP Value (\$) | Company<br>Attainment | Total 2015 STIP<br>Payout Value (\$) |
|--------------------|--------------------------------------|-----------------------------------------------------------|--------------------------------|-----------------------|--------------------------------------|
|                    |                                      |                                                           |                                |                       |                                      |
| John J. Legere     | 1,492,358                            | 200%                                                      | 2,984,716                      | 176%                  | 5,253,101                            |
| J. Braxton Carter  | 698,462                              | 100%                                                      | 698,462                        | 176%                  | 1,229,292                            |
| G. Michael Sievert | 792,308                              | 100%                                                      | 792,308                        | 176%                  | 1,394,461                            |
| Neville R. Ray     | 598,462                              | 100%                                                      | 598,462                        | 176%                  | 1,053,293                            |
| Thomas C. Keys     | 700,000                              | 100%                                                      | 700,000                        | 176%                  | 1,232,000                            |

(1) Base earnings are established based on eligible earnings as reported by T-Mobile payroll and vary slightly from target 2015 base salaries.

*Long-Term Incentives*

We grant our executive officers long-term incentive compensation in the form of performance-based RSUs and time-based RSUs under the 2013 Omnibus Incentive Plan. Performance-based RSUs are measured based on RTSR, which we believe is an appropriate performance measure due to the fact that RTSR inherently contains

relevant financial and operational results as share price is a reflection of current and expected future performance and directly links a significant portion of executive officer compensation with shareholder value creation.

***Long-Term Incentive Awards Granted in 2015***

On February 25, 2015, we granted the Named Executive Officers long-term incentive awards. With the exception of Mr. Legere, the Named Executive Officers received half of their 2015 long-term incentive awards in the form of performance-based RSUs and half in the form of time-based RSUs. Mr. Legere's grant had a greater emphasis on performance-based RSUs, with 2/3 of his 2015 long-term incentive award consisting of performance-based RSUs and

1/3 time-based RSUs. Time-based RSUs vest annually in three equal tranches beginning in February 2016. The performance-based RSUs cliff vest at the conclusion of a three-year performance period from February 25, 2015 through February 25, 2018. Our Named Executive Officers did not receive any equity grants in 2015 other than those issued on February 25, 2015.

**Table of Contents****EXECUTIVE COMPENSATION**

Performance-based RSU achievement can range from 0% to 200% of target based on relative performance and is determined by multiplying the target number of performance-based RSUs by an adjustment percentage based on the total shareholder return (TSR) percentile performance of the Company relative to our peer group, as follows:

The peer group for the 2015 performance-based RSU award on which RTSR is measured consists of AT&T, Cablevision Systems, CenturyLink, Charter Communications, Cisco Systems, Comcast, DIRECTV, Dish Network, Frontier Communications, Level 3 Communications, Liberty Global Inc., Microsoft, Motorola Solutions, Qualcomm, Sprint, Time Warner Cable, United States Cellular, Verizon Communications, and Windstream. If one or more members of the peer group cease to be a publicly traded entity during the performance period, then that company will be removed from the peer group. No additional companies will be added to the peer group for purposes of the award. The award was made prior to the

establishment of the new peer group that was confirmed by the Compensation Committee in October 2015. The new peer group will be used for applicable future performance-based RSU awards.

The target 2015 grant value, award mix and units awarded are shown below for each Named Executive Officer. The number of units awarded was established as the total grant target value multiplied by the award mix divided by the average closing price of our common stock for the 30 calendar day period ending five business days prior to the grant date.

| <b>Officer</b>     | <b>Total 2015<br/>Grant<br/>Target Value<br/>(\$)</b> | <b>Target<br/>PRSU / RSU Award<br/>Mix</b> | <b>Target<br/>Number of<br/>Performance-<br/>Vested RSUs<br/>(#)</b> | <b>Number<br/>of Time-<br/>Vested<br/>RSUs<br/>(#)</b> |
|--------------------|-------------------------------------------------------|--------------------------------------------|----------------------------------------------------------------------|--------------------------------------------------------|
| John J. Legere     | 12,000,000                                            | 2/3 PRSU, 1/3 RSU                          | 260,163                                                              | 130,082                                                |
| J. Braxton Carter  | 3,500,000                                             | 1/2 PRSU, 1/2 RSU                          | 56,911                                                               | 56,911                                                 |
| G. Michael Sievert | 4,000,000                                             | 1/2 PRSU, 1/2 RSU                          | 65,041                                                               | 65,041                                                 |
| Neville R. Ray     | 2,400,000                                             | 1/2 PRSU, 1/2 RSU                          | 39,025                                                               | 39,025                                                 |
| Thomas C. Keys     | 3,500,000                                             | 1/2 PRSU, 1/2 RSU                          | 56,911                                                               | 56,911                                                 |

***Performance-Based Long-Term Incentive Awards Vested in 2015***

In connection with the Business Combination, the Company granted a one-time Founders Grant designed to give executives and employees at all levels an ownership stake in the Company and to align their interests with those of our stockholders. For retention and incentive purposes, the Founders Grant made in June 2013 to the Named Executive Officers had longer vesting periods for time-based

RSUs and a higher target value than were anticipated for future annual equity grants and was in lieu of the 2014 annual grant (other than supplemental equity awards made to retain high-performing leaders, reward exceptional performance or recognize expanded responsibilities).

**Table of Contents****EXECUTIVE COMPENSATION**

The performance-based RSU component of the Founders Grant had a performance period of May 1, 2013 to December 31, 2015. Based on the Company's RTSR at the end of the performance period, an adjustment percentage of 185% was earned for each Named Executive Officer.

| <b>Officer</b>     | <b>Target 2013 PRSUs<br/>(#)</b> | <b>RTSR Adjustment<br/>Percentage</b> | <b>PRSUs Earned<br/>(#)</b> |
|--------------------|----------------------------------|---------------------------------------|-----------------------------|
| John J. Legere     | 453,996                          | 185%                                  | 839,892                     |
| J. Braxton Carter  | 147,549                          | 185%                                  | 272,965                     |
| G. Michael Sievert | 92,389                           | 185%                                  | 170,919                     |
| Neville R. Ray     | 92,389                           | 185%                                  | 170,919                     |
| Thomas C. Keys     | 152,089                          | 185%                                  | 281,364                     |

***Legacy T-Mobile USA LTIP***

The legacy T-Mobile USA Long-Term Incentive Plan (the "legacy T-Mobile USA LTIP") consisted of cash awards because T-Mobile USA was a wholly-owned subsidiary of Deutsche Telekom at the time the legacy T-Mobile USA LTIP was adopted. Executives received performance awards (with a three-year performance period) based on Company goals. To the extent earned, half of each performance award vested in three equal annual tranches beginning with the end of the first year of the performance period, with the other half of the

award cliff vesting at the end of the three-year performance period. In 2015, one cycle of legacy T-Mobile USA LTIP awards was outstanding. As a result of the Business Combination, outstanding awards continued to vest as scheduled with both tranche and cliff portions paying at the end of the respective performance periods, subject to continued employment, with the amount of payment fixed at 100% of target. The final tranche was earned in 2015 and is disclosed in the 2015 Summary Compensation Table.

***Perquisites***

We generally do not have perquisites for any executive officer, including the Named Executive Officers, beyond what all other employees may be eligible for, other than relocation benefits from time to time. In 2015, we provided personal security for Mr. Legere

due to the range of security issues encountered by senior executives of large public companies, particularly with respect to high profile chief executive officers such as Mr. Legere. For fiscal year 2015, we paid \$37,043 toward Mr. Legere's personal security.

***Comprehensive Benefits Package***

We provide a competitive benefits package to all full-time employees, including the Named Executive Officers, that includes health and welfare benefits, such as medical, dental, vision care, disability insurance, life insurance benefits and a 401(k) savings plan. We provide a non-qualified deferred compensation plan under which

eligible participants may defer up to 75% of their base salary and 100% of their short-term incentive and long-term cash incentive as well as RSUs. We do not provide any employer matching or discretionary allocations under the non-qualified deferred compensation plan.

#### *Severance and Change-in-Control Benefits*

We provide severance pay and other benefits to eligible executive officers, including the Named Executive Officers, whose employment is terminated, including due to corporate restructuring, and, in some cases, due to involuntary termination by us without cause or voluntary termination by the executive for good reason. These arrangements provide security of transition income and benefit replacement that allow such executives to focus on our prospective business priorities that create value for stockholders. We believe the level of severance and benefits provided by these arrangements is consistent with the practices of our peer group and is necessary to

attract and retain key employees. These benefits are provided pursuant to our Severance Guidelines, Executive Continuity Plan, 2013 Omnibus Incentive Plan, award agreements and, for Messrs. Legere and Sievert, pursuant to written agreements. These arrangements do not include any gross up for excise taxes imposed as a result of severance or other payments deemed made in connection with a change in control. The potential payments and benefits available under these arrangements are discussed further under Potential Payments Upon Termination or in Connection With a Change in Control.

#### **Other Matters**

#### *Tax Considerations*

Section 162(m) of the Code generally disallows an income tax deduction to public companies for annual compensation in excess of \$1 million paid to the chief executive officer and the three other most highly compensated named executive officers (excluding the chief financial officer). Compensation that qualifies as performance-based or satisfies another exception is excluded for purposes of calculating the amount of compensation subject to the \$1 million limit. Although the Compensation Committee considers the impact of Section 162(m) of the Code as well as other tax and accounting

consequences when developing and implementing the Company's executive compensation programs, the Compensation Committee retains the flexibility to design and administer compensation programs that are in the best interests of the Company and its stockholders. In addition, due to the ambiguities and uncertainties as to the application and interpretation of Section 162(m) of the Code, no assurances can be given that compensation even if intended by the Compensation Committee to satisfy the requirements for deductibility under Section 162(m) of the Code would, in fact, do so.

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### **EXECUTIVE COMPENSATION**

#### *Securities Trading Policy*

Our insider trading policy prohibits our directors and employees from trading in our securities during certain designated blackout periods and otherwise while they are aware of material non-public information, and from engaging in hedging transactions or short sales

and trading in puts and calls with respect to our securities. The policy also prohibits holding our securities in a margin account or pledging our securities as collateral for a loan.

#### *Clawback Provisions*

In 2014, the Compensation Committee adopted a policy of recoupment of compensation in certain circumstances. The policy provides that in the event the Company issues a restatement of its financial statements due to its material noncompliance with financial reporting requirements under U.S. securities laws, the Company will, to the extent permitted by governing law, require reimbursement from current and former executive officers for incentive compensation received at any time during the three-year period preceding the date on which the Company is required to prepare the accounting restatement if a lower payment would have occurred based on the restated results, regardless of whether the executive officer engaged in misconduct or otherwise caused or contributed to the requirement for the restatement. The policy is administered by the

Section 16 Subcommittee, which may consider whether seeking recovery would be in the best interests of the Company, including the costs and benefits of seeking recovery and whether doing so may prejudice the interests of the Company, including in any related proceeding or investigation. All awards granted under the 2013 Omnibus Incentive Plan are subject to the requirements of Section 954 of the Dodd-Frank Act regarding the recovery of erroneously awarded compensation as well as any implementing rules and regulations under the Dodd-Frank Act, any policies adopted by the Company to implement such requirement, and any other compensation recovery policies that may be adopted from time to time by the Company.

#### *Stock Ownership Guidelines and Broad-Based Stock Ownership*

Under our stock ownership guidelines for executive officers, each executive officer is expected to acquire and maintain ownership of our common stock equal in value to a specified multiple of the executive officer's base salary measured as of May 1, 2013, for executives in office on that date, and as of the date the executive takes office for executives hired after that date. The multiple for our Chief Executive Officer is five times base salary and the multiple for our other executive officers is three times base salary. Each executive officer is expected to meet the ownership guidelines within the later of five years from the date we adopted the policy and the date on which

he or she became an executive officer, and is expected to retain at least 50% of the net shares of common stock acquired through equity awards granted after the Business Combination until the ownership thresholds are met.

We believe that all employees should have a stake in the Company's performance. Therefore, we implemented a Company-wide annual equity award program. In addition, we implemented an Employee Stock Purchase Plan ( ESPP ) in 2015 to provide employees with a cost-effective

vehicle to purchase stock.

### *Equity Granting Practices*

The Compensation Committee has adopted an equity grant policy pursuant to which the Compensation Committee (or a subcommittee) approves annual grants to executive officers and other members of the executive leadership team at a specified time. In addition to the annual grants, equity awards may be granted on a quarterly basis to new hires. We may also grant supplemental equity awards from time to time to retain high-performing leaders, reward

exceptional performance or recognize expanded responsibility. No such grants were made to the Named Executive Officers in 2015. The Compensation Committee has delegated authority to the Company's Executive Vice President, Human Resources, subject to certain terms and limitations as established by the Compensation Committee, to make awards to employees who are not Section 16 officers.

### *Results of Stockholder Advisory Approval of Named Executive Officer Compensation*

At the 2014 Annual Meeting of Stockholders, stockholders were asked to approve, on an advisory basis, the Named Executive Officer compensation for 2013 as reported in the proxy statement. This say-on-pay proposal was approved by over 99% of the shares present and entitled to vote.

The Compensation Committee considered the results of the 2014 advisory vote along with stockholder input and other factors discussed in this CD&A and concluded that no changes to our compensation policies and practices were warranted in response to the stockholder advisory vote. The next advisory say-on-pay proposal will occur in connection with the 2017 Annual Meeting of Stockholders.

## **Compensation Committee Report**

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis with Company management. Based on such review and discussion, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's Proxy Statement and incorporated by reference into the 2015 Form 10-K.

### **The Compensation Committee:**

Teresa A. Taylor, Chair

W. Michael Barnes

Thomas Dannenfeldt

Lawrence H. Guffey

Raphael Kübler



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## EXECUTIVE COMPENSATION

**Executive Compensation Tables****2015 Summary Compensation Table**

The following table sets forth certain information with respect to compensation for the years ended December 31, 2015, 2014 and 2013 earned by or paid to our Chief Executive Officer, our Chief Financial Officer and our three other most highly compensated executive officers who were serving as executive officers at the end of 2015.

| Name and Principal Position          | Year | Salary    | Bonus   | Stock                 | Option  | Non-Equity                  | All Other             | Total      |
|--------------------------------------|------|-----------|---------|-----------------------|---------|-----------------------------|-----------------------|------------|
|                                      |      | (\$)      |         | Awards <sup>(1)</sup> | Awards  | Incentive Plan Compensation |                       |            |
|                                      |      |           | (\$)    | (\$)                  | (\$)    | (\$)                        | (\$)                  | (\$)       |
| <b>John J. Legere</b>                | 2015 | 1,492,358 |         | 13,675,485            |         | 9,253,101                   | 37,043 <sup>(3)</sup> | 24,457,987 |
| President and Chief                  | 2014 | 1,250,000 |         | 10,658,668            |         | 6,658,333                   |                       | 18,567,001 |
| Executive Officer                    | 2013 | 1,250,000 | 525,000 | 22,500,050            |         | 4,833,333                   | 137,325               | 29,245,708 |
| <b>J. Braxton Carter</b>             | 2015 | 698,462   |         | 3,907,509             |         | 2,895,959                   | 10,600 <sup>(4)</sup> | 7,512,530  |
| Executive Vice President and         | 2014 | 650,000   |         |                       |         | 1,424,167                   | 10,400                | 2,084,567  |
| Chief Financial Officer              | 2013 | 605,426   |         | 9,493,794             | 931,855 | 1,701,747                   | 99,997                | 12,832,819 |
| <b>G. Michael Sievert</b>            | 2015 | 792,308   |         | 4,465,715             |         | 2,751,128                   | 10,600 <sup>(4)</sup> | 8,019,751  |
| Chief Operating Officer              | 2014 | 550,000   |         | 1,022,919             |         | 1,063,792                   | 10,400                | 2,647,111  |
| <b>Neville R. Ray</b>                | 2015 | 598,462   |         | 2,679,457             |         | 2,409,960                   | 10,600 <sup>(4)</sup> | 5,698,479  |
| Executive Vice President and         | 2014 | 550,000   |         |                       |         | 1,683,583                   | 10,400                | 2,243,983  |
| Chief Technology Officer             | 2013 | 550,000   | 600,000 | 5,362,258             |         | 2,612,448                   | 10,641                | 9,135,347  |
| <b>Thomas C. Keys</b>                | 2015 | 700,000   |         | 3,907,509             |         | 2,565,333                   | 10,600 <sup>(4)</sup> | 7,183,442  |
| President, T-Mobile Indirect Channel | 2014 | 688,462   |         |                       |         | 1,400,449                   | 10,400                | 2,099,311  |
|                                      | 2013 | 647,714   |         | 9,806,246             | 980,900 | 1,761,187                   | 5,100                 | 13,201,147 |

(1) The value of stock awards is determined using the aggregate grant date fair value computed in accordance with ASC 718, excluding the effect of any estimated forfeitures. These amounts reflect the Company's accounting expense and do not correspond to the actual value that will be realized by the Named Executive Officer. See Note 10 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a summary of the assumptions we apply in calculating these amounts. The aggregate grant date fair value assuming maximum performance would be as follows: Mr. Legere, \$18,976,289; Mr. Carter, \$4,151,088; Mr. Sievert, \$4,744,091; Mr. Ray, \$2,846,484 and Mr. Keys, \$4,151,088.

(2) Consists of (a) payouts of annual short-term incentive awards and (b) payouts of long-term incentive awards granted under the legacy T-Mobile USA LTIP\* (before taking into account any elective deferrals of such compensation). The 2015 payouts are as follows:

| Name               | T-Mobile 2015 STIP (\$) | Legacy T-Mobile USA LTIP (\$) |
|--------------------|-------------------------|-------------------------------|
| John J. Legere     | 5,253,101               | 4,000,000                     |
| J. Braxton Carter  | 1,229,292               | 1,666,667                     |
| G. Michael Sievert | 1,394,461               | 1,356,667                     |
| Neville R. Ray     | 1,053,293               | 1,356,667                     |
| Thomas C. Keys     | 1,232,000               | 1,333,333                     |

\* This was the final payment under the legacy T-Mobile USA LTIP. See Long-Term Incentives - Legacy T-Mobile USA LTIP for information regarding the final payments payable under the Legacy T-Mobile USA LTIP. Non-Equity Incentive Plan Compensation includes amounts deferred at the Named Executive

Officer's election.

(3) *This amount represents amounts paid by the Company for security arrangements for Mr. Legere.*

(4) *Represents matching contributions to the Company's 401(k) plan.*

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**Table of Contents****EXECUTIVE COMPENSATION****2015 Grants of Plan-Based Awards Table**

The following table sets forth certain information with respect to grants of plan-based awards for the year ended December 31, 2015, to the Named Executive Officers.

| Name               | Type of Award | Grant Date | Approval Date | Estimated Future Payouts Under Non-Equity Incentive Plan Awards |                 |              | Estimated Future Payouts Under Equity Incentive Plan Awards |                |                 | Other Stock Awards: Number of Shares of Stock or Units | Grant Date Fair Value of Stock Awards (3) |
|--------------------|---------------|------------|---------------|-----------------------------------------------------------------|-----------------|--------------|-------------------------------------------------------------|----------------|-----------------|--------------------------------------------------------|-------------------------------------------|
|                    |               |            |               | Threshold (\$)                                                  | Target (1) (\$) | Maximum (\$) | Threshold (#)                                               | Target (2) (#) | Maximum (2) (#) |                                                        |                                           |
| John J. Legere     | STIP          |            |               |                                                                 | 2,984,716       | 5,969,432    |                                                             |                |                 |                                                        |                                           |
|                    | PRSU          | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             | 260,163        | 520,326         |                                                        | \$ 9,488,145                              |
|                    | RSU           | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             |                |                 | 130,082                                                | \$ 4,187,340                              |
| J. Braxton Carter  | STIP          |            |               |                                                                 | 698,462         | 1,396,924    |                                                             |                |                 |                                                        |                                           |
|                    | PRSU          | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             | 56,911         | 113,822         |                                                        | \$ 2,075,544                              |
|                    | RSU           | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             |                |                 | 56,911                                                 | \$ 1,831,965                              |
| G. Michael Sievert | STIP          |            |               |                                                                 | 792,308         | 1,584,616    |                                                             |                |                 |                                                        |                                           |
|                    | PRSU          | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             | 65,041         | 130,082         |                                                        | \$ 2,372,045                              |
|                    | RSU           | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             |                |                 | 65,041                                                 | \$ 2,093,670                              |
| Neville R. Ray     | STIP          |            |               |                                                                 | 598,462         | 1,196,924    |                                                             |                |                 |                                                        |                                           |
|                    | PRSU          | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             | 39,025         | 78,050          |                                                        | \$ 1,423,242                              |
|                    | RSU           | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             |                |                 | 39,025                                                 | \$ 1,256,215                              |
| Thomas C. Keys     | STIP          |            |               |                                                                 | 700,000         | 1,400,000    |                                                             |                |                 |                                                        |                                           |
|                    | PRSU          | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             | 56,911         | 113,822         |                                                        | \$ 2,075,544                              |
|                    | RSU           | 2/25/2015  | 2/12/2015     |                                                                 |                 |              |                                                             |                |                 | 56,911                                                 | \$ 1,831,965                              |

(1) Represents the target and maximum amounts of annual cash incentive compensation that might have been paid to each Named Executive Officer for performance under the 2015 STIP. The actual amounts paid for 2015 are shown in footnote (2) to the Non-Equity Incentive Plan Compensation column of the 2015 Summary Compensation Table.

(2) Represents the target and maximum number of shares that might be paid pursuant to performance-based RSU awards.

(3) The value of stock awards is determined using the aggregate grant date fair value computed in accordance with ASC 718, excluding the effect of any estimated forfeitures. These amounts reflect the Company's accounting expense and do not correspond to the actual value that will be realized by the Named Executive Officer. See Note 10 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a summary of the assumptions we apply in calculating these amounts.

**Employment Arrangements**

**Employment Agreement with Mr. Legere.** The Company entered into an employment agreement with Mr. Legere effective September 22, 2012 (which was amended on October 23, 2013 and February 25, 2015) providing for his employment as Chief Executive Officer and his appointment to the Board of Directors. The initial term of the agreement ends on September 22, 2017 and automatically extends for successive one-year terms. Either the Company or Mr. Legere may give notice that the term will not be extended. Pursuant to the amendment entered into on February 25, 2015, Mr. Legere is entitled (effective January 1, 2015) to a minimum (i) annual base salary of \$1.5 million (ii) annual incentive plan target award of \$3 million (with a maximum award equal to 200% of target) and (iii) annual long-term incentive plan target award of \$12 million.

**Term Sheets with Messrs. Carter and Keys.** Effective May 1, 2013, Messrs. Carter and Keys entered into term sheets with the Company, which confirmed their post Business Combination roles and compensation.

**Term Sheet with Mr. Sievert.** Effective January 1, 2015, the Company entered into a term sheet pursuant to which Mr. Sievert will receive an (i) annual base salary of \$800,000, (ii) annual incentive plan target of 100% of his base salary and (iii) annual long-term incentive plan target of 250% of his total target cash compensation.

See Potential Payments Upon Termination or in Connection With a Change in Control for information regarding payments payable upon termination of employment of the Named Executive Officers.

#### *Cash and Incentive Compensation*

**Non-Equity Incentive Plan Awards.** The 2015 Summary Compensation Table includes payments received under the 2015 STIP as well as payments under the legacy T-Mobile USA LTIP that were paid at target with respect to performance periods ended in 2013, 2014 and 2015 in connection with the Business Combination. For Messrs. Carter and Keys, the 2015 Summary Compensation Table also includes payments under the legacy MetroPCS short-term incentive plan for 2013. The 2015 Grants of Plan-Based Awards Table includes awards granted under the 2015 STIP.

**Equity Incentive Plan Awards.** All of the Named Executive Officers received equity awards consisting of both time-based RSUs that vest in three annual installments beginning in February 2016 and performance-based RSUs that vest based on the relative performance of the Company's TSR compared to that of the peer group over a measurement period ending on February 25, 2018. See Long-Term Incentives above.

**Table of Contents****EXECUTIVE COMPENSATION****Outstanding Equity Awards at 2015 Fiscal Year-End Table**

The following table sets forth certain information with respect to all outstanding equity awards held by the Named Executive Officers as of December 31, 2015.

| Option Awards      |               |                           |                                                         |                                                         |                            |                        | Stock Awards                                                 |                                                       |                                                                              |                                                                                                                    | Equity Incentive Plan                                                                                        |
|--------------------|---------------|---------------------------|---------------------------------------------------------|---------------------------------------------------------|----------------------------|------------------------|--------------------------------------------------------------|-------------------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| Name               | Type of Award | Grant Date                | Number of Securities Underlying Unexercised Options (#) | Number of Securities Underlying Unexercised Options (#) | Option Exercise Price (\$) | Option Expiration Date | Value of Unexercised                                         | Number of Shares                                      | Market Value of Shares or Units of Stock That Have Not Vested <sup>(7)</sup> | Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(7)</sup> | Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(7)</sup> |
|                    |               |                           |                                                         |                                                         |                            |                        | In-the-Money Options/ SARs at Fiscal Year-End <sup>(6)</sup> | or Units or Stock That Have Not Vested <sup>(7)</sup> |                                                                              |                                                                                                                    |                                                                                                              |
|                    |               |                           |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              |                                                                                                                    |                                                                                                              |
|                    |               |                           |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              |                                                                                                                    |                                                                                                              |
| John J. Legere     | PRSU          | 2/25/2015 <sup>(1)</sup>  |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 260,163                                                                                                            | 10,177,577                                                                                                   |
|                    | RSU           | 2/25/2015 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 130,082                                               | 5,088,808                                                                    |                                                                                                                    |                                                                                                              |
|                    | PRSU          | 12/16/2014 <sup>(3)</sup> |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 282,986                                                                                                            | 11,070,412                                                                                                   |
|                    | PRSU          | 12/16/2014 <sup>(4)</sup> |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 282,986                                                                                                            | 11,070,412                                                                                                   |
|                    | RSU           | 6/10/2013 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 181,599                                               | 7,104,153                                                                    |                                                                                                                    |                                                                                                              |
| J. Braxton Carter  | PRSU          | 2/25/2015 <sup>(1)</sup>  |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 56,911                                                                                                             | 2,226,358                                                                                                    |
|                    | RSU           | 2/25/2015 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 56,911                                                | 2,226,358                                                                    |                                                                                                                    |                                                                                                              |
|                    | RSU           | 6/10/2013 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 98,366                                                | 3,848,078                                                                    |                                                                                                                    |                                                                                                              |
|                    | Option        | 4/18/2007 <sup>(5)</sup>  | 145,500                                                 |                                                         | 37.91                      | 4/18/2017              | 176,055                                                      |                                                       |                                                                              |                                                                                                                    |                                                                                                              |
| G. Michael Sievert | PRSU          | 2/25/2015 <sup>(1)</sup>  |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 65,041                                                                                                             | 2,544,404                                                                                                    |
|                    | RSU           | 2/25/2015 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 65,041                                                | 2,544,404                                                                    |                                                                                                                    |                                                                                                              |
|                    | RSU           | 6/5/2014 <sup>(2)</sup>   |                                                         |                                                         |                            |                        |                                                              | 20,363                                                | 796,601                                                                      |                                                                                                                    |                                                                                                              |
|                    | RSU           | 6/10/2013 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 61,593                                                | 2,409,518                                                                    |                                                                                                                    |                                                                                                              |
| Neville R. Ray     | PRSU          | 2/25/2015 <sup>(1)</sup>  |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 39,025                                                                                                             | 1,526,658                                                                                                    |
|                    | RSU           | 2/25/2015 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 39,025                                                | 1,526,658                                                                    |                                                                                                                    |                                                                                                              |
|                    | RSU           | 6/10/2013 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 61,593                                                | 2,409,518                                                                    |                                                                                                                    |                                                                                                              |
| Thomas C. Keys     | PRSU          | 2/25/2015 <sup>(1)</sup>  |                                                         |                                                         |                            |                        |                                                              |                                                       |                                                                              | 56,911                                                                                                             | 2,226,358                                                                                                    |
|                    | RSU           | 2/25/2015 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 56,911                                                | 2,226,358                                                                    |                                                                                                                    |                                                                                                              |
|                    | RSU           | 6/10/2013 <sup>(2)</sup>  |                                                         |                                                         |                            |                        |                                                              | 101,393                                               | 3,966,494                                                                    |                                                                                                                    |                                                                                                              |
|                    | Option        | 8/8/2007 <sup>(5)</sup>   | 200,000                                                 |                                                         | 55.43                      | 8/8/2017               |                                                              |                                                       |                                                                              |                                                                                                                    |                                                                                                              |

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| Option                                                                                                                                                                                                                                                                                                          | 4/18/2007 <sup>(5)</sup> | 88,875 | 37.91 | 4/18/2017 | 107,539 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------|-------|-----------|---------|
| (1) Performance-based RSUs ( PRSU in the table above) vest based on the relative performance of the Company s TSR compared to that of the peer group over a measurement period from February 25, 2015 to February 25, 2018.                                                                                     |                          |        |       |           |         |
| (2) RSUs vest in annual installments with respect to one-third of the shares on February 25 of each of the three calendar years following the calendar year in which the grant occurred.                                                                                                                        |                          |        |       |           |         |
| (3) PRSUs vest based on the relative performance of the Company s TSR compared to that of the peer group over a measurement period from January 1, 2015 to December 31, 2016.                                                                                                                                   |                          |        |       |           |         |
| (4) PRSUs were earned based on the operating free cash flow for the period from January 1, 2015 through December 31, 2015 at 200% based on actual performance as certified by the Section 16 Subcommittee; earned PRSUs are subject to time-based vesting based on continued service through December 31, 2016. |                          |        |       |           |         |
| (5) In connection with the consummation of the Business Combination, all outstanding stock options held by Messrs. Carter and Keys automatically vested and became exercisable effective April 30, 2013.                                                                                                        |                          |        |       |           |         |
| (6) Calculated based on the difference between the applicable stock option exercise price and the closing price of our common stock on December 31, 2015 of \$39.12 per share.                                                                                                                                  |                          |        |       |           |         |
| (7) Calculated based on the number of PRSUs that may be earned upon achievement of target performance or number of RSUs, as applicable, multiplied by the closing price of our common stock on December 31, 2015 of \$39.12 per share.                                                                          |                          |        |       |           |         |

**Option Exercises and Stock Vested for Fiscal Year 2015 Table**

The following table sets forth certain information with respect to option exercises and restricted stock vesting during the fiscal year ended December 31, 2015, with respect to the Named Executive Officers.

| Name               | Option Awards                                         |                                    | Stock Awards                                         |                                   |
|--------------------|-------------------------------------------------------|------------------------------------|------------------------------------------------------|-----------------------------------|
|                    | Number of Shares<br>Acquired<br>on<br>Exercise<br>(#) | Value Realized on<br>Exercise (\$) | Number of Shares<br>Acquired<br>on<br>Vesting<br>(#) | Value Realized on<br>Vesting (\$) |
| John J. Legere     |                                                       |                                    | 930,691                                              | 35,779,395                        |
| J. Braxton Carter  | 516,300                                               | 8,620,434                          | 322,148                                              | 12,261,592                        |
| G. Michael Sievert |                                                       |                                    | 211,896                                              | 8,087,358                         |
| Neville R. Ray     |                                                       |                                    | 201,715                                              | 7,677,675                         |
| Thomas C. Keys     | 469,904                                               | 5,763,492                          | 332,060                                              | 12,638,864                        |

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**Table of Contents****EXECUTIVE COMPENSATION****2015 Non-Qualified Deferred Compensation**

All of the Named Executive Officers are eligible to participate in the Company's non-qualified deferred compensation plan (the "Deferred Compensation Plan"). However, only Messrs. Carter and Ray have elected to do so. Under the terms of the Deferred Compensation Plan, participants are eligible to defer up to 75% of their base salary, 100% of their annual incentive compensation and 100% of RSU awards. All amounts attributable to participant deferrals under the Deferred Compensation Plan are fully vested at all times. We did not provide any employer matching or discretionary allocations under the Deferred Compensation Plan for 2015.

Participants choose how their deferrals (and their account balances) will be allocated among the national investment funds available under the Deferred Compensation Plan. For 2015, there were 16 funds for deferral of base salary and incentive compensation, which did not include a Company stock fund. Any deferred RSUs would be credited to a Company stock fund.

A participant's account balances under the Deferred Compensation Plan will be distributed in a lump-sum distribution when the participant terminates employment, unless termination is due to retirement or disability, in which case the participant can elect annual installments over two to fifteen years. For this purpose, "retirement" means termination of employment on or after either (i) the date on which the sum of the participant's age and years of service equals 65 or (ii) the date on which the participant completes ten years of service. Participants may also elect to have amounts attributable to their deferrals for a particular year distributed (or commence to be distributed) as of a specified date in a lump sum or in annual installments over two to five years, even if they are still employed by the Company on that date. Generally, the specified date for base

salary and incentive compensation distribution may not be earlier than the first day of the second year beginning after the year in which such amounts are deferred and for RSUs may not be earlier than the first day of the fourth year beginning after the year in which such amounts are deferred.

If a participant's employment with the Company terminates prior to the in-service distribution date specified by the participant, then any portions of the participant's account balances that are subject to specified distribution date elections will be distributed upon termination of employment, as described above. If a participant dies before his or her entire interest under the Deferred Compensation Plan has been distributed, his or her remaining interest will be distributed in a lump sum to his or her beneficiary.

If a participant's employment terminates within 24 months following a change in control (as defined in the Company's 2013 Omnibus Incentive Plan), then all amounts credited to his accounts under the Deferred Compensation Plan will be paid to the participant in a lump sum within 90 days after such termination. Similarly, if a change in control occurs after a participant retires or becomes disabled, any undistributed amounts remaining in such participant's accounts under the Deferred Compensation Plan will be distributed in a lump sum within 90 days after the change in control. Notwithstanding the foregoing, if a participant is a "specified employee" for purposes of Section 409A of the Code at the time his or her employment with the Company terminates, then distributions on account of termination of employment will not be made (or commence to be made) prior to the earlier of the participant's death or the six-month anniversary of the participant's termination of employment. Each of the Named Executive Officers is a specified employee for this purpose. Distributions are made in cash or stock, as applicable.

The following table shows the contributions, earnings and the aggregate balance of total deferrals as of December 31, 2015.

| Name | Executive | Aggregate<br>Earnings in Last | Aggregate Balance<br>at Last Fiscal |
|------|-----------|-------------------------------|-------------------------------------|
|------|-----------|-------------------------------|-------------------------------------|

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|                    | Contributions in<br>Last Fiscal Year (\$) | Fiscal Year (\$) | Year-End <sup>(1)</sup> (\$) |
|--------------------|-------------------------------------------|------------------|------------------------------|
| John J. Legere     |                                           |                  |                              |
| J. Braxton Carter  | 453,000                                   | (12,219)         | 920,288                      |
| G. Michael Sievert |                                           |                  |                              |
| Neville R. Ray     | 698,990                                   | (110,891)        | 3,266,823                    |
| Thomas C. Keys     |                                           |                  |                              |

(1) Of the amounts listed in this column, the following aggregate amounts were reported in the Summary Compensation Tables in proxy statements for prior years: Mr. Carter, \$920,500 and Mr. Ray, \$1,540,490.

## Potential Payments Upon Termination or in Connection With a Change in Control

The following describes and quantifies the estimated amount of potential payments and benefits that would be provided to each of our current Named Executive Officers under the Company's compensation plans and agreements in the event of a termination of employment or change in control of the Company. The amounts shown assume that the termination was effective as of December 31, 2015, and that the price of our common stock as of termination was the closing price of \$39.12 on December 31, 2015. The actual amounts can be determined only following the officer's termination and the conclusion of all relevant incentive plan performance periods. If an executive officer voluntarily leaves the Company, the executive officer is not entitled to any severance compensation.

Named Executive Officers are subject to covenants regarding protection of confidential information, a non-compete and certain other restrictive covenants regarding solicitation of employees or customers for a period through one year after termination of employment for Named Executive Officers other than Mr. Legere and for a period through two years after employment for Mr. Legere.

**Mr. Legere's Employment Agreement.** Mr. Legere's employment agreement provides for the following termination benefits.

Upon termination by us without cause or by Mr. Legere for good reason not in connection with a change in control, he will receive: (i) a

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### EXECUTIVE COMPENSATION

lump-sum cash payment equal to two times the sum of his annual base salary and then-current target annual incentive award; (ii) his annual incentive award from the preceding fiscal year that remains unpaid; (iii) a prorated portion of his annual performance bonus for the current fiscal year, based on the Company's actual performance results; (iv) any unpaid, but earned, tranche vesting or cliff vesting legacy T-Mobile USA LTIP awards; (v) the portion of any outstanding legacy T-Mobile USA LTIP awards that vest in annual tranches, at target and prorated over the one-year vesting period; and (vi) the portion of any outstanding legacy T-Mobile USA LTIP awards that cliff vest at the end of the three-year vesting period, at target for the current year and prorated over the three-year vesting period.

Upon termination by the Company without cause or by Mr. Legere for good reason within a period beginning three months prior to the entering into of an agreement that leads to a change in control and ending on the second anniversary of the change in control, Mr. Legere would receive, in addition to the benefits described in the preceding paragraph, the difference between the full amount, at target, of any outstanding legacy T-Mobile USA LTIP awards that he has not yet earned, and the amounts described in subsections (v) and (vi) of the preceding paragraph. See 2013 Omnibus Incentive Plan below for the treatment of Mr. Legere's RSUs.

Good reason is defined as any of the following:

a material diminution in base compensation, annual performance bonus target, or long-term incentive target or in the maximum potential amount payable with respect to any annual bonus or long-term incentive bonus award provided for under his employment agreement;

a material diminution in authority, duties or responsibilities, including, without limitation, any change in title or the appointment of any person as a result of which Mr. Legere ceases to be the Company's sole Chief Executive Officer, provided that it will not be good reason if, in connection with a change in control, Mr. Legere reports to the Board of Directors rather than the Chairman of the Board;

a material diminution in the authority, duties or responsibilities of the supervisor to whom Mr. Legere is required to report (including a requirement that he report to a corporate officer or employee instead of reporting directly to the Chairman of the Board);

a change of 50 miles or greater in the principal geographic location at which he must perform services; or

any other action or inaction that constitutes a material breach by the Company or the successor company, as applicable, of any agreement under which Mr. Legere provides services to the Company or the successor company, as applicable.

Cause has generally the same definition as in the Executive Continuity Plan, discussed below, except that the employment agreement's definition also includes breach of a nonsolicitation covenant as well as unlawful discrimination, harassment, or retaliation, assault or other violent act toward any employee or third party, or other act or omission that, in each case, in the view of the Board of Directors constitutes a material breach of the Company's written policies or Code of Business Conduct.

Change in control has the same definition as in the 2013 Omnibus Incentive Plan, discussed below.

**Mr. Sievert's Term Sheet.** Mr. Sievert's term sheet provides that he is entitled to two times the sum of his base salary and annual incentive plan target in the event he is terminated without cause or constructively discharged.

Cause generally has the same definition as in the Executive Continuity Plan, discussed below.

Constructive discharge has generally the same definition as constructive termination in the Executive Continuity Plan, discussed below, except that the definition of constructive discharge in the term sheet also includes a change in reporting relationship such that Mr. Sievert reports to

anyone below the Chief Executive Officer level as an additional condition.

**Executive Severance Benefit Guidelines.** Under the Company's Executive Severance Benefit Guidelines (Severance Guidelines), if as a result of a corporate restructuring or business combination in which an executive is terminated or resigns after being offered a new position that would:

result in a greater than 5% reduction in total compensation, or

require a move to a work location more than 50 miles from the executive's current work location, the executive may be considered for the following benefits: (i) a cash payment of two times total target cash (composed of annual salary and target annual bonus); (ii) a prorated portion of the annual short-term incentive for the current fiscal year, based on the Company's actual performance results; (iii) COBRA benefit payments for up to 12 months; (iv) 12 months of executive outplacement services valued at \$6,500; (v) an amount equal to the tranche of each legacy T-Mobile USA LTIP award that would have vested at the end of the year in which the separation occurs, prorated at target by the ratio of the number of days in the tranche year preceding the date of the separation to the number of days in the tranche year; and (vi) an amount equal to the cliff-vesting portion of each legacy T-Mobile USA LTIP award prorated at target by the ratio of the number of days in the performance period preceding the date of the separation to the total number of days in the entire performance period.

**Executive Continuity Plan.** The Company's Executive Continuity Plan provides that the Named Executive Officers who are terminated within the period of 24 months following a change in control by the Company without cause or by the participant as the result of a constructive termination or for good reason are entitled to receive two times the sum of the executive's base salary plus the greater of the executive's target annual bonus percentage (i) at the time of termination or (ii) immediately prior to the change in control.

Cause is defined in the Executive Continuity Plan as any one of the following:

the participant's gross neglect or willful material breach of participant's principal employment responsibilities or duties;

a final judicial adjudication that the participant is guilty of any felony (other than a law, rule or regulation relating to a traffic violation or other similar offense that has no material adverse effect on the Company or any of its affiliates);

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### **EXECUTIVE COMPENSATION**

the participant's breach of any non-competition or confidentiality covenant between the participant and the Company or any affiliate of the Company;

fraudulent conduct, as determined by a court of competent jurisdiction, in the course of the participant's employment with the Company or any of its affiliates; and

the material breach by the participant of any other obligation that continues uncured for a period of 30 days after notice thereof by the Company or any of its affiliates and that is demonstrably injurious to the Company or its affiliates.

For the Named Executive Officers other than Mr. Legere, constructive termination or good reason means the occurrence, after a change in control, of any of the following conditions:

a material diminution in the participant's duties, authority or responsibilities;

a material reduction in the participant's base salary, target short-term incentive opportunity, or target long-term incentive opportunity as in effect immediately prior to the change in control, except for across-the-board salary reductions based on the Company's and its subsidiaries financial performance similarly affecting all or substantially all management employees of the Company and its subsidiaries;

a material reduction in the kind or level of qualified retirement and welfare employee benefits from the like kind benefits to which the participant was entitled immediately prior to a change in control with the result that the participant's overall benefits package is materially reduced without similar action occurring to other eligible comparably situated employees;

the relocation of the office at which the participant was principally employed immediately prior to a change in control to a location more than 50 miles from the location of such office, or the participant being required to be based anywhere other than such office, except to the extent the participant was not previously assigned to a principal location and except for required travel on business to an extent substantially consistent with the participant's business travel obligations at the time of the change in control; or

such other event, if any, as is set forth in the participant's agreement regarding executive continuity benefits.

For Mr. Legere, good reason has the same definition as in his employment agreement described above.

Change in control in the Executive Continuity Plan has the same definition as in the 2013 Omnibus Incentive Plan.

The cash severance payments pursuant to the above-described severance plans or agreements will be reduced by any cash severance payments otherwise required to be provided to a participant pursuant to any other severance plans or agreements, except that any rights or payments pursuant to the 2013 Omnibus Incentive Plan or any other long-term incentive plan or bonus plan will not reduce any such cash severance payments.

**2013 Omnibus Incentive Plan.** Under the terms of the 2013 Omnibus Incentive Plan and the award agreements applicable to the Named Executive Officers, in the event of a change in control in which outstanding awards are assumed, converted or replaced by the resulting entity, all time-based RSUs will become fully vested, and all performance-based RSUs will be deemed to be satisfied and paid at the greater of target or actual performance determined as of the

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last trading day prior to the change in control (without proration) if, on or after the change in control and within one year after the change in control, the participant's employment or service is terminated by the Company other than for cause or by the participant for good reason. In the event of a change in control in which outstanding awards are not assumed, converted or replaced by the resulting entity, all time-based RSUs will become vested, and all performance-based RSUs will be deemed to be satisfied and paid at the greater of target or actual performance as of the last trading day prior to the change in control prorated up to and including the date of the change in control.

The award agreements under the 2013 Omnibus Incentive Plan also provide that, in the case of death or total and permanent disability, any unearned time-based RSUs will become immediately earned and vested and any performance-based RSUs will be paid at target as of the date of the executive's separation from service.

For the Named Executive Officers, other than Mr. Legere, under the terms of the 2013 Omnibus Incentive Plan and the applicable award agreements, in the event of a termination of employment in connection with a workforce reduction or divestiture, time-based RSUs that are scheduled to vest at the next scheduled vesting date will become earned and vested immediately. For performance-based RSUs, the number of performance-adjusted units would be determined after the end of the performance period and multiplied by the pro rata fraction (as defined below).

Pro rata fraction is defined as a fraction, the numerator of which is the number of days from the grant date of the award to the date of separation from service and the denominator of which is the number of days from the grant date through the end of the performance period.

Divestiture is defined as a separation from service as the result of a divestiture or sale of a business unit.

Workforce reduction is defined as the executive's separation from service as a result of a reduction in force, realignment or similar measure.

Mr. Legere's award agreements also provide that if he is terminated by the Company other than for cause, or if he leaves for good reason, he would be entitled to any unearned time-based RSUs scheduled to vest on the next vesting date. The number of performance-based RSUs will be determined following the end of the performance period and multiplied by the pro rata fraction, as defined above.

Mr. Legere's award agreements provide that, from the period following a change in control but before the first anniversary of the change in control, upon termination other than for cause or for separation for good reason, any unearned time-based RSUs will become immediately earned and vested and any performance-based RSUs will become immediately earned and vested as of the date of such separation from service at the greater of target or actual performance immediately prior to the change in control.

Beginning with the 2015 performance-based RSU awards (and Mr. Legere's 2014 performance-based RSU award), under the 2013 Omnibus Incentive Plan, the award agreements provide that in the event of a change in control and continuation of service by an executive, the performance cycles outstanding upon a change in control under performance-based RSUs will be paid at the greater of target or actual performance as of the end of the performance period.

***Potential Payments upon Death or Disability.*** Under the terms of the 2015 STIP, in the case of death or disability, a Named Executive

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### EXECUTIVE COMPENSATION

Officer (or his/her dependent) would be eligible for an incentive payout for the performance period in which the executive died or was disabled. Any such incentive payout would be prorated at 100% achievement and calculated using the executive's target incentive payout percentage and annual salary prorated for the number of weeks employed during the performance period.

Under the legacy T-Mobile USA LTIP, a Named Executive Officer who dies or becomes disabled is entitled to the payment for tranche vesting and cliff vesting of the award for the calendar year in which the executive dies or becomes disabled as if the executive were employed through the date of payment.

#### *Estimated Payments*

The following table presents the estimated compensation payable to each of the Company's Named Executive Officers if a termination of employment had occurred as of December 31, 2015 under the circumstances described above. The estimated compensation is presented in the following benefit categories:

**Cash Severance:** reflects cash severance (i) in the case of termination in connection with a corporate restructuring or a termination without cause or for good reason before a change in control under the Severance Guidelines, pursuant to Mr. Legere's employment agreement or pursuant to Mr. Sievert's term sheet, and (ii) in the case of termination without cause or for good reason in connection with or after a change in control under the Executive Continuity Plan;

**Time-Based RSUs:** market value, as of December 31, 2015, of unvested time-based RSUs that would vest pursuant to the 2013 Omnibus Incentive Plan and related award agreements;

**Performance-Based RSUs:** market value, as of December 31, 2015, of unvested performance-based RSUs that would vest pursuant to the 2013 Omnibus Incentive Plan and related award agreements (assuming performance at target);

**2015 STIP:** prorated portion of short-term cash incentives that would be paid (i) pursuant to the 2015 STIP or (ii) under Mr. Legere's employment agreement;

**Legacy T-Mobile USA LTIP:** prorated portion of long-term cash incentives that would be paid (i) pursuant to the Severance Guidelines or (ii) under Mr. Legere's employment agreement;

**Medical Coverage:** estimated value of payment for continued medical coverage under COBRA pursuant to the terms (i) of our Severance Guidelines, or (ii) under Mr. Legere's employment agreement; and

**Outplacement Services:** estimated potential value of this service.

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| <b>Name</b>               | <b>Termination in Connection with Restructuring Before a Change in Control <sup>(1)</sup> (\$)</b> | <b>Termination Without Cause or for Good Reason in Connection with or After a Change in Control (\$)</b> | <b>Death or Disability (\$)</b> |
|---------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|---------------------------------|
| <b>John J. Legere</b>     |                                                                                                    |                                                                                                          |                                 |
| Cash Severance            | 9,000,000                                                                                          | 9,000,000                                                                                                |                                 |
| Time-Based RSUs           | 5,248,300                                                                                          | 12,192,961                                                                                               | 12,192,961                      |
| Performance-Based RSUs    | 19,474,171                                                                                         | 32,318,401                                                                                               | 32,318,401                      |
| 2015 STIP                 | 5,253,101                                                                                          | 5,253,101                                                                                                | 5,253,101                       |
| Legacy T-Mobile USA LTIP  | 6,000,000                                                                                          | 6,000,000                                                                                                | 6,000,000                       |
| Medical Coverage          | 6,075                                                                                              | 6,075                                                                                                    |                                 |
| Outplacement Services     | 6,500                                                                                              | 6,500                                                                                                    |                                 |
| Total Estimated Value     | 44,988,147                                                                                         | 64,777,038                                                                                               | 55,764,463                      |
| <b>J. Braxton Carter</b>  |                                                                                                    |                                                                                                          |                                 |
| Cash Severance            | 2,800,000                                                                                          | 2,800,000                                                                                                |                                 |
| Time-Based RSUs           | 2,666,145                                                                                          | 6,074,436                                                                                                | 6,074,436                       |
| Performance-Based RSUs    | 629,167                                                                                            | 2,226,358                                                                                                | 2,226,358                       |
| 2015 STIP                 | 1,229,292                                                                                          | 1,229,292                                                                                                | 1,229,292                       |
| Legacy T-Mobile USA LTIP  | 1,666,667                                                                                          | 1,666,667                                                                                                | 1,666,667                       |
| Medical Coverage          | 6,213                                                                                              | 6,213                                                                                                    |                                 |
| Outplacement Services     | 6,500                                                                                              | 6,500                                                                                                    |                                 |
| Total Estimated Value     | 9,003,984                                                                                          | 14,009,466                                                                                               | 11,196,753                      |
| <b>G. Michael Sievert</b> |                                                                                                    |                                                                                                          |                                 |
| Cash Severance            | 3,200,000                                                                                          | 3,200,000                                                                                                |                                 |
| Time-Based RSUs           | 2,451,142                                                                                          | 5,750,523                                                                                                | 5,750,523                       |
| Performance-Based RSUs    | 719,026                                                                                            | 2,544,404                                                                                                | 2,544,404                       |
| 2015 STIP                 | 1,394,461                                                                                          | 1,394,461                                                                                                | 1,394,461                       |
| Legacy T-Mobile USA LTIP  | 1,356,667                                                                                          | 1,356,667                                                                                                | 1,356,667                       |
| Medical Coverage          | 20,196                                                                                             | 20,196                                                                                                   |                                 |
| Outplacement Services     | 6,500                                                                                              | 6,500                                                                                                    |                                 |
| Total Estimated Value     | 9,147,992                                                                                          | 14,272,751                                                                                               | 11,046,055                      |
| <b>Neville R. Ray</b>     |                                                                                                    |                                                                                                          |                                 |
| Cash Severance            | 2,400,000                                                                                          | 2,400,000                                                                                                |                                 |
| Time-Based RSUs           | 1,713,612                                                                                          | 3,936,176                                                                                                | 3,936,176                       |
| Performance-Based RSUs    | 431,454                                                                                            | 1,526,658                                                                                                | 1,526,658                       |
| 2015 STIP                 | 1,053,293                                                                                          | 1,053,293                                                                                                | 1,053,293                       |
| Legacy T-Mobile USA LTIP  | 1,356,667                                                                                          | 1,356,667                                                                                                | 1,356,667                       |
| Medical Coverage          | 20,073                                                                                             | 20,073                                                                                                   |                                 |
| Outplacement Services     | 6,500                                                                                              | 6,500                                                                                                    |                                 |
| Total Estimated Value     | 6,981,599                                                                                          | 10,299,367                                                                                               | 7,872,794                       |
| <b>Thomas C. Keys</b>     |                                                                                                    |                                                                                                          |                                 |
| Cash Severance            | 2,800,000                                                                                          | 2,800,000                                                                                                |                                 |
| Time-Based RSUs           | 2,725,334                                                                                          | 6,192,852                                                                                                | 6,192,852                       |
| Performance-Based RSUs    | 629,167                                                                                            | 2,226,358                                                                                                | 2,226,358                       |
| 2015 STIP                 | 1,232,000                                                                                          | 1,232,000                                                                                                | 1,232,000                       |
| Legacy T-Mobile USA LTIP  | 1,333,333                                                                                          | 1,333,333                                                                                                | 1,333,333                       |
| Medical Coverage          | 18,058                                                                                             | 18,058                                                                                                   |                                 |
| Outplacement Services     | 6,500                                                                                              | 6,500                                                                                                    |                                 |
| Total Estimated Value     | 8,744,392                                                                                          | 13,809,101                                                                                               | 10,984,543                      |

(1) Reflects cash severance amounts in connection with termination without cause or for good reason to Mr. Legere pursuant to his employment agreement and Mr. Sievert pursuant to his term sheet and reflects incentive amounts in connection with termination without cause or for good reason to Mr. Legere. Also reflects RSU amounts payable to Mr. Legere in connection with termination without cause or for good reason pursuant to outstanding award agreements.

In addition to the items described above, the Named Executive Officers are entitled to receive amounts earned during the term of employment. These amounts, which are not included in the table, include earned base salary, vested awards under our long-term incentive awards, any vested entitlements under our applicable

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employee benefit plans, including vested 401(k) plan balances, and rights to continuation of coverage under our group medical plans. In addition, Mr. Legere is entitled upon request to certain financial planning advice in connection with potential change in control excise taxes.

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The following table provides information as of December 31, 2015, with respect to outstanding equity awards and shares available for future issuance under our equity compensation plans.

| Plan Category                                             | Number of<br>Securities to Be<br>Issued Upon<br>Exercise of<br>Outstanding<br>Options,<br>Warrants and Rights (#) | Weighted Average<br>Exercise Price<br>of<br>Options,<br>Warrants and<br>Rights (\$) | Number of Securities<br>Remaining Available<br>for<br>Future Issuance<br>Under Equity<br>Compensation Plans<br>(Excluding Securities<br>Reflected in Column (a)) (#) |
|-----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                           | (a)                                                                                                               | (b)                                                                                 | (c)                                                                                                                                                                  |
| Equity Compensation Plans Approved by Stockholders:       |                                                                                                                   |                                                                                     |                                                                                                                                                                      |
| Stock Options                                             | 1,824,354 <sup>(1)</sup>                                                                                          | \$ 30.50                                                                            |                                                                                                                                                                      |
| RSUs                                                      | 16,334,271 <sup>(2)(3)</sup>                                                                                      | <sup>(4)</sup>                                                                      |                                                                                                                                                                      |
| Equity Compensation Plans Not Approved by<br>Stockholders |                                                                                                                   |                                                                                     |                                                                                                                                                                      |
| Total                                                     | 18,158,625                                                                                                        | \$ 30.50 <sup>(4)</sup>                                                             | 37,838,752 <sup>(5)</sup>                                                                                                                                            |

(1) Granted under the Second Amended and Restated 1995 Stock Option Plan of MetroPCS, Inc., the Amended and Restated MetroPCS Communications, Inc. 2004 Equity Incentive Compensation Plan and the MetroPCS Communications, Inc. 2010 Equity Incentive Compensation Plan.

(2) Granted under the 2013 Omnibus Incentive Plan.

(3) Includes performance-based awards assuming target performance.

(4) RSUs do not have an exercise price and are not included in the weighted average exercise price. The weighted average exercise price is also determined without considering outstanding rights under the Company's ESPP.

(5) Number of securities remaining available for future issuance under the 2013 Omnibus Incentive Plan is 28,599,837 and under the ESPP is 9,238,915. In addition to RSUs, the 2013 Omnibus Incentive Plan authorizes the award of stock options, stock appreciation rights, restricted stock and other stock-based awards. The ESPP allows eligible employees to purchase shares at 85% of the lower of the fair market value on the first or last trading day of the six-month offering period.

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The following table sets forth information as of March 31, 2016 regarding the beneficial ownership of T-Mobile US, Inc. common stock by:

each of our directors;

each of the Named Executive Officers;

all of our directors and executive officers as a group; and

each person known by us to beneficially own more than 5% of the outstanding shares of our common stock.

The beneficial ownership information has been presented in accordance with SEC rules and is not necessarily indicative of

beneficial ownership for any other purpose. Unless otherwise indicated below and except to the extent authority is shared by spouses under applicable law, to our knowledge, each of the persons set forth below has sole voting and investment power with respect to all shares of common stock shown as beneficially owned by him or her. The number of shares of common stock used to calculate each listed person's percentage ownership of each such class includes the shares of common stock underlying options or other convertible securities held by such person that are exercisable or vest within 60 days after March 31, 2016. None of our directors or executive officers owns any of our outstanding shares of 5.50% Mandatory Convertible Preferred Stock, Series A, as of March 31, 2016.

|                                                                        | Common Stock Beneficially Owned |            |
|------------------------------------------------------------------------|---------------------------------|------------|
|                                                                        | Number                          | Percentage |
| <b>Directors, Nominees and Named Executive Officers <sup>(1)</sup></b> |                                 |            |
| W. Michael Barnes <sup>(2)</sup>                                       | 201,356                         | *          |
| J. Braxton Carter <sup>(3)</sup>                                       | 372,068                         | *          |
| Thomas Dannenfeldt                                                     |                                 | *          |
| Srikant M. Datar <sup>(4)</sup>                                        | 21,424                          | *          |
| Lawrence H. Guffey                                                     | 13,424                          | *          |
| Timotheus Höttges                                                      |                                 | *          |
| Bruno Jacobfeuerborn                                                   |                                 | *          |
| Thomas C. Keys <sup>(5)</sup>                                          | 522,076                         | *          |
| Raphael Kübler                                                         |                                 | *          |
| Thorsten Langheim                                                      |                                 | *          |
| John J. Legere                                                         | 825,910                         | *          |
| Neville R. Ray <sup>(6)</sup>                                          | 75,337                          | *          |
| G. Michael Sievert                                                     | 89,097                          | *          |
| Teresa A. Taylor                                                       | 13,424                          | *          |
| Kelvin R. Westbrook                                                    | 13,424                          | *          |
| All directors and executive officers as a group (19 persons)           | 2,449,556                       | *          |
| <b>Beneficial Owners of More Than 5%:</b>                              |                                 |            |
| Deutsche Telekom AG <sup>(7)</sup>                                     | 535,286,077                     | 65.11%     |
| Friedrich-Ebert-Alle 140                                               |                                 |            |
| 53113 Bonn, Germany                                                    |                                 |            |
| T. Rowe Price Associates, Inc. <sup>(8)</sup>                          | 43,917,985                      | 5.34%      |

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100 E. Pratt Street

Baltimore, Maryland 21202

\* Represents less than 1%

- (1) Unless otherwise indicated, the address of each person is c/o T-Mobile US, Inc., 12920 SE 38th Street, Bellevue, Washington 98006.
- (2) Includes 72,900 shares of common stock issuable upon exercise of options.
- (3) Includes 145,500 shares of common stock issuable upon exercise of options.
- (4) Includes 8,000 shares of common stock held by Datar Investment LLC.
- (5) Includes 288,875 shares of common stock issuable upon exercise of options.
- (6) Includes 3,125 shares of common stock attributed to vested RSU s that have been deferred.
- (7) According to the Schedule 13D/A filed by Deutsche Telekom on January 15, 2014, reflecting ownership of 535,286,077 shares of common stock as of December 31, 2013.
- (8) According to the Schedule 13G filed by T. Rowe Price Associates, Inc. on February 11, 2016, which reports sole voting power with respect to 14,013,662 shares, sole dispositive power with respect to 43,889,435 shares, and an aggregate beneficial ownership of 43,917,985 shares.

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## **Related Person Transactions**

Since the Business Combination, we have not been a participant in any related person transactions (as defined in the Related Person Transaction Policy described below) other as described below in Transactions with Deutsche Telekom and Indemnification. We are party to a number of related person transactions with our majority stockholder, Deutsche Telekom and its affiliates. These transactions include important financing arrangements and commercial arrangements pursuant to which we obtain or provide various services and/or license intellectual property or technology. Each of the related person transactions with Deutsche Telekom or its affiliates

described below that were entered into from and after the consummation of the Business Combination were reviewed and approved in accordance with our current Related Person Transaction Policy (the Related Person Transaction Policy), which includes consideration of whether the terms are comparable to those generally available in arms-length transactions with unaffiliated third parties and whether the related person transaction is consistent with the best interests of the Company. All factors that are considered by the Audit committee are described below.

## **Related Person Transaction Policy**

Under the Related Person Transaction Policy, any proposed or existing transaction, arrangement or relationship involving a director, director nominee, executive officer, or a member of the immediate family of any of the foregoing, or a greater than 5% owner of our stock (a related person) must be reviewed by our General Counsel to determine whether such transaction is a related person transaction. A related person transaction is any transaction, arrangement or relationship or any series of transactions, arrangements or relationships in which:

the Company, or any of its subsidiaries, is, was or will be a participant;

the aggregate amount involved exceeds, or may be expected to exceed, \$120,000; and

any related person has, had or will have a direct or indirect material interest.

A transaction, arrangement or relationship that is determined to be a related person transaction must be submitted to our Audit Committee for review, approval or ratification based on certain factors, including the following:

the nature and terms of the related person transaction and the terms of the related person transaction;  
the extent of the related person's interest in the transaction;

the business reasons for the Company to enter into the related person transaction;

whether the transaction involves the provision of goods or services to the Company that are available from unaffiliated third parties;

whether the terms are comparable to those generally available in arms -length transactions with unaffiliated third parties;

whether the related person transaction is consistent with the best interests of the Company; and

in the case of any related person transaction involving an outside director of the Company, the potential impact of such related person transaction on such outside director's independence and the Company's continued compliance with the requirements under the Exchange Act, the NASDAQ rules or any other exchange on which the Company's securities are traded, or other applicable laws and regulations.

If the proposed related person transaction is with Deutsche Telekom or any of its affiliates while the Stockholder's Agreement is in effect, the Audit Committee must unanimously approve such transaction or must submit such transaction to the full Board of Directors for approval.

## Transactions With Deutsche Telekom

Certain of the related person transactions with Deutsche Telekom or its affiliates described below were not required to be approved in accordance with our current Related Person Transaction Policy because they were entered into prior to or in connection with the

consummation of the Business Combination, at which time Deutsche Telekom became a related person and our current Related Person Transaction Policy became effective.

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### **TRANSACTIONS WITH RELATED PERSONS AND APPROVAL**

#### **Stockholder s Agreement**

Pursuant to the Stockholder s Agreement we entered into with Deutsche Telekom on April 30, 2013 in connection with the Business Combination, we granted certain governance and other rights to Deutsche Telekom and Deutsche Telekom agreed to certain restrictions, as outlined below:

So long as Deutsche Telekom s stock ownership percentage is at least 10%, Deutsche Telekom has the right to designate as nominees for election to our Board of Directors a number of individuals in proportion to its stock ownership percentage, rounded to the nearest whole number. We and Deutsche Telekom have agreed to use our reasonable best efforts to cause the Deutsche Telekom designees to be elected to our Board.

Each committee of the Board of Directors shall include in its membership a number of Deutsche Telekom designees in proportion to its stock ownership percentage, rounded to the nearest whole number, except to the extent such membership would violate applicable securities laws or stock exchange rules. No committee of the Board may consist solely of directors who are also officers, employees, directors or affiliates of Deutsche Telekom. We and Deutsche Telekom have agreed to use our reasonable best efforts to cause at least three members of our Board to be considered independent under SEC and NASDAQ rules, including for purposes of Rule 10A-3 promulgated under the Exchange Act.

So long as Deutsche Telekom beneficially owns 30% or more of the outstanding shares of our common stock, without Deutsche Telekom s consent we are not permitted to take certain actions, including the incurrence of debt (excluding certain permitted debt) if our consolidated ratio of debt to cash flow for the most recently ended four full fiscal quarters for which financial statements are available would exceed 5.25 to 1.0 on a pro forma basis, the acquisition of any business, debt or equity interests, operations or assets of any person for consideration in excess of \$1 billion, the sale of any of the Company s or its subsidiaries divisions, businesses, operations or equity interests for consideration in excess of \$1 billion, any change in the size of our Board of Directors, the issuances of equity securities in excess of 10% of our outstanding shares or to repurchase debt held by Deutsche Telekom, the repurchase or redemption of equity securities or the declaration of extraordinary or in-kind dividends or distributions other than on a pro rata basis, or the termination or hiring of our Chief Executive Officer.

We must notify Deutsche Telekom any time it is reasonably likely that we will default on any indebtedness with a principal amount greater than \$75 million and Deutsche Telekom will have the right, but not the obligation, to provide us new debt financing up to the amount of the indebtedness that is the subject of the potential default plus any applicable prepayment or other penalties, on the same terms and conditions as such indebtedness (together with any waiver of the potential default).

As long as Deutsche Telekom beneficially owns 10% or more of the outstanding shares of our common stock, we must provide Deutsche Telekom with certain information and consultation rights, subject to certain confidentiality restrictions.

During the term of the Stockholder s Agreement, Deutsche Telekom is not permitted to, and is required to cause the Deutsche Telekom designees then serving as directors on our Board of Directors not to, support, enter into or vote in favor of any controlling stockholder transaction, unless such transaction is approved by a majority of the directors on our Board, which majority includes a majority of the directors on our Board that are not affiliates of Deutsche Telekom. In August 2013, the Company (upon the approval of a majority of the directors on our Board, which included a majority of directors not affiliated with Deutsche Telekom) and Deutsche Telekom agreed to waive the approval requirement described above with respect to (i) any controlling stockholder transaction in which the amount involved does not exceed, or is not expected to exceed, \$120,000; or (ii) any controlling stockholder transaction in which the amount involved exceeds, or is

expected to exceed, \$120,000 that has been unanimously approved by the Audit Committee.

Deutsche Telekom and its affiliates are generally prohibited from acquiring more than 80.1% of the outstanding shares of our common stock unless it makes an offer to acquire all of the then remaining outstanding shares of our common stock at the same price and on the same terms and conditions as the proposed acquisition from all other stockholders of the Company, which is either (i) accepted or approved by the majority of the directors, which majority includes a majority of the directors that are not affiliates of Deutsche Telekom, or (ii) accepted or approved by holders of a majority of our common stock held by stockholders other than Deutsche Telekom or its affiliates.

Deutsche Telekom is prohibited from transferring any shares of the Company's common stock in any transaction that would result in the transferee owning more than 30% of the outstanding shares of the Company's common stock unless such transferee offers to acquire all of the then outstanding shares of the Company's common stock at the same price and on the same terms and conditions as the proposed transfer.

We have granted Deutsche Telekom certain demand and piggyback registration rights for shares of our common stock and debt securities of the Company and its subsidiaries beneficially owned by Deutsche Telekom and acquired in connection with the Business Combination or in the future.

Deutsche Telekom's ability to compete with the Company in the United States, Puerto Rico and the territories and protectorates of the United States is subject to certain restrictions during the period beginning on the date of the closing of the Business Combination and ending on the date that is two years after the date on which Deutsche Telekom beneficially owns less than 10% of the outstanding shares of the Company's common stock. In addition, for the period that commenced at the closing of the Business Combination and expires on the first anniversary of the termination of the trademark license in accordance with its terms, Deutsche Telekom may not manufacture, market or distribute any products or services under, or use in any way, the trademark T-Mobile in connection with certain specified activities, other than by the Company and its affiliates in accordance with the terms of the trademark license. The trademark license is more fully described below.

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**TRANSACTIONS WITH RELATED PERSONS AND APPROVAL**

**Trademark License**

In connection with the Business Combination, we and Deutsche Telekom entered into a trademark license, pursuant to which we received (a) a limited, exclusive, non-revocable and royalty-bearing license to certain T-Mobile trademarks (including Internet domains) for use in connection with telecommunications and broadband products and services in the United States, Puerto Rico and the territories and protectorates of the United States, (b) a limited, non-exclusive, non-revocable and royalty-bearing license to use certain other trademarks for use in connection with telecommunications and broadband products and services in the United States, Puerto Rico and the territories and protectorates of the United States, and (c) free of charge, the right to use the trademark T-Mobile as a name for the Company.

The initial term of the trademark license ends on December 31, 2018, subject to automatic renewal for successive five-year terms unless we provide notice of our intent not to renew the trademark license prior to the expiration of the then-current term. Thereafter, the trademark license automatically renews for subsequent five-year periods unless we provide 12 months' notice prior to the expiration of the then-current term. We may terminate the trademark license at any time upon one year's prior notice, and Deutsche Telekom can terminate the trademark license if we abandon the trademarks licensed thereunder or if we commit a material breach.

We and Deutsche Telekom are obligated to negotiate a new trademark license when (a) Deutsche Telekom has 50% or less of the voting power of the outstanding shares of capital stock of the Company or (b) any third-party owns or controls, directly or indirectly, 50% or more of the voting power of the outstanding shares of capital stock of the Company, or otherwise has the power to direct or cause the direction of the management and policies of the Company. If we and Deutsche Telekom fail to agree on a new trademark license, either we or Deutsche Telekom may terminate the trademark license and such termination shall be effective, in the case of clause (a) above, on the third anniversary after notice of termination and, in the

case of clause (b) above, on the second anniversary after notice of termination. We have the right to continue to sell products under the licensed trademarks for a period of one year after termination or expiration of the trademark license. Additionally, we have the right to continue to use advertising materials bearing the licensed trademarks for a period of up to six months after termination or expiration of the trademark license.

We are obligated to pay Deutsche Telekom a royalty in an amount equal to 0.25%, which we refer to as the royalty rate, of the net revenue (as defined in the trademark license) generated by products and services sold by the Company under the licensed trademarks. In 2015, we paid Deutsche Telekom royalties totaling approximately \$64.9 million under the terms of the trademark license. On the fifth anniversary of the trademark license, the Company and Deutsche Telekom have agreed to adjust the royalty rate to the royalty rate found under similar licenses for trademarks in the field of wireless telecommunication, broadband and information products and services in the territory through a binding benchmarking process.

The trademark license contains certain quality control requirements, branding guidelines and approval processes that the Company is obligated to maintain.

Deutsche Telekom is obligated to indemnify us against trademark infringement claims with respect to certain licensed T-Mobile marks and has the right (but not the obligation) to indemnify us against trademark infringement claims with respect to certain other licensed trademarks. If Deutsche Telekom chooses not to defend us against trademark infringement claims with respect to certain other licensed trademarks, we have the right to defend ourselves against such claim. We are obligated to indemnify Deutsche Telekom against third-party claims due to the Company's advertising or anti-competitive use by the Company of the licensed trademarks. Except for indemnification obligations and intentional misconduct, the liability of the Company and Deutsche Telekom is limited to \$1 million per calendar year.

## Financing Arrangements

### *Senior Unsecured Notes*

In connection with the Business Combination, on April 28, 2013, T-Mobile USA issued senior unsecured notes in an aggregate principal amount of \$11.2 billion to Deutsche Telekom pursuant to an indenture between T-Mobile USA, the guarantors party thereto, and Deutsche Bank Trust Company Americas, as trustee. These notes were issued as part of a recapitalization of T-Mobile USA pursuant to which, among other things, certain previously outstanding notes payable to Deutsche Telekom were retired. The new notes are guaranteed by the Company and by all of T-Mobile USA's wholly owned domestic restricted subsidiaries (other than certain designated special purpose entities, a certain reinsurance subsidiary and immaterial subsidiaries), all of T-Mobile USA's restricted subsidiaries that guarantee certain of T-Mobile USA's indebtedness, and any future subsidiary of the Company that directly or indirectly owns any of T-Mobile USA's equity interests.

The notes originally issued to Deutsche Telekom were comprised of five series of senior unsecured notes with interest rates that remain constant through maturity (the "non-reset notes") and five series of

senior unsecured notes with interest rates that reset at various intervals (the "reset notes"), having tenors ranging from six to ten years. In October 2013, Deutsche Telekom sold the non-reset notes to third parties in a secondary public offering.

The no-call period with respect to each series of reset notes ranges from four to six years after the issuance thereof, which is two or three years after the applicable interest reset date of such series. Each series of the reset notes has an initial aggregate principal amount of \$1.25 billion, except that the series of reset notes with a tenor of ten years has an initial aggregate principal amount of \$600 million.

The interest rates applicable to the reset notes were determined at the closing of the Business Combination. The interest rates applicable to the reset notes were reset at the applicable times, according to a formula specified in the indenture governing the reset notes.

The indenture governing the reset notes contains customary events of default, covenants and other terms, including, among other things,

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### **TRANSACTIONS WITH RELATED PERSONS AND APPROVAL**

covenants that restrict the ability of the issuer and its subsidiaries to, among other things, pay dividends and make certain other restricted payments, incur indebtedness and issue preferred stock, create liens on assets, sell or otherwise dispose of assets, enter into transactions with affiliates and enter new lines of business. These covenants include certain customary baskets, exceptions and incurrence-based ratio tests. The indenture does not contain any financial maintenance covenants.

Pursuant to a Noteholder Agreement entered into by T-Mobile USA and Deutsche Telekom upon the closing of the Business Combination, Deutsche Telekom has certain special rights, and is subject to certain special restrictions, that do not apply to other persons who may become holders of the reset notes, including

among other things (i) a more broadly defined change in control put right, (ii) restrictions on its ability to tender the notes into a change-in-control offer following a change in control resulting from a transfer of common stock of the Company by Deutsche Telekom unless all holders of common stock are required or entitled to participate on the same terms, (iii) a right to consent to equity issuances the proceeds of which would be used to redeem reset notes held by Deutsche Telekom, and (iv) a right to consent to any redemption of the reset notes held by Deutsche Telekom with the proceeds of any equity issuance by T-Mobile USA or the Company.

During 2015, we paid Deutsche Telekom approximately \$330 million in interest on the reset notes.

### *Working Capital Facility*

Upon the closing of the Business Combination, T-Mobile USA and Deutsche Telekom entered into a credit agreement pursuant to which Deutsche Telekom made available to T-Mobile USA a revolving credit facility with a maximum principal amount of \$500 million, to be used for working capital and other general corporate purposes (the *working capital facility*).

T-Mobile USA's obligations under the credit agreement are unsecured but are guaranteed by the Company and each of T-Mobile USA's wholly owned domestic restricted subsidiaries (other than certain designated special purpose entities, a certain reinsurance subsidiary and immaterial subsidiaries). The term of the working capital facility is five years after the closing date of the Business Combination.

T-Mobile USA may borrow from time to time under the working capital facility during the term. Outstanding borrowings under the facility bear interest at a variable rate based on the prime rate or Eurodollar rate plus a margin ranging from 2.5% to 3.0% (for Eurodollar rate loans) or 1.5% to 2.0% (for base rate loans) (depending on T-Mobile USA's debt-to-cash flow ratio). At the end of the five-year term, all amounts outstanding under the working capital facility will be due and payable. Loans under the working capital facility may be prepaid without penalty or premium (other than customary Eurodollar breakage costs) at any time.

The working capital facility requires the payment of additional commitment fees ranging from 0.25% to 0.50% (depending on T-Mobile USA's debt-to-cash flow ratio) of the amount of the undrawn commitment, payable quarterly in arrears. In 2015, we paid Deutsche Telekom commitment fees of approximately \$2.5 million.

The credit agreement governing the working capital facility contains customary events of default, covenants and other terms, including, among other things, restrictions on payment of dividends and the making of certain other restricted payments, incurrence of indebtedness and issuance of preferred stock, creation of liens on assets, sales or other dispositions of assets, entry into transactions with affiliates and entry into new lines of business. If loans are outstanding under the working capital facility, then T-Mobile USA is required to maintain a debt-to-cash flow ratio, tested quarterly, as set forth in the credit agreement.

On November 2, 2015, T-Mobile and T-Mobile USA entered into Amendment No. 3 to the credit agreement with Deutsche Telekom and JP Morgan Chase Bank, N.A. (the *Amendment*). The Amendment sets the maximum debt-to-cash flow ratio at 5.00 to 1.00 for fiscal periods ending on or prior to June 30, 2016, 4.75 to 1.00 for fiscal periods ending after June 30, 2016 and on or prior to June 30, 2017 and 4.25 to 1.00

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for fiscal periods ending after June 30, 2017. We had no borrowings under the working capital facility in 2015.

### *Commitment to Purchase Senior Unsecured Notes*

On March 6, 2016, the Company, T-Mobile USA and certain of its wholly-owned domestic restricted subsidiaries entered into a purchase agreement with Deutsche Telekom pursuant to which T-Mobile USA has agreed to issue and sell to Deutsche Telekom \$2.0 billion aggregate principal amount of T-Mobile USA's 5.300% Senior Notes due 2021 (the "2021 DT Notes") for an aggregate purchase price of \$2.0 billion. Subject to certain limited and customary closing conditions (which closing conditions do not include the absence of a material adverse change), the closing of the issuance and sale of the 2021 DT Notes is scheduled to occur on a date determined by T-Mobile USA that may not be later than December 7, 2016.

Pursuant to the purchase agreement, T-Mobile USA is required to use the proceeds from the sale of the 2021 DT Notes (i) for acquisitions of low-band spectrum, (ii) if the proceeds are not needed for acquisitions of low-band spectrum, for refinancing of debt (other than certain T-Mobile USA debt held by Deutsche Telekom) and (iii) if the proceeds are not needed for acquisitions of low-band spectrum or refinancing of debt, for general corporate purposes.

No commitment fees, underwriting fees, new issuance concession or other compensation are payable to Deutsche Telekom in connection with the commitment under the purchase agreement or the issuance and sale of the 2021 DT Notes.

T-Mobile USA may elect not to issue the 2021 DT Notes and can terminate the commitment under the purchase agreement at any time on or prior to November 30, 2016 subject to T-Mobile USA reimbursing Deutsche Telekom for the cost of its hedging arrangements (if any) related to the transaction.

The 2021 DT Notes, if issued, will bear interest at a fixed rate of 5.300% per year, which is payable on a semiannual basis, and will mature on March 15, 2021. The notes will be redeemable at the option of T-Mobile USA at the redemption prices set forth in the indenture, which redemption price would include a make-whole payment for redemptions prior to March 15, 2018. The 2021 DT Notes, if issued, will have the benefit of guarantees from the same entities that are guarantors of T-Mobile USA's existing senior unsecured notes and, other than interest rate, maturity date, and optional redemption pricing, will have substantially the same terms as T-Mobile USA's existing senior unsecured notes.

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**TRANSACTIONS WITH RELATED PERSONS AND APPROVAL**

**Other Agreements**

The related person transactions described below consist of ongoing arrangements under which the execution of transactions or the provision of services, and the payments related thereto, may vary

from period to period or may only occur from time to time, depending on the circumstances of the parties involved and the terms of the applicable arrangements.

*Management Agreement, Between Deutsche Telekom and T-Mobile USA*

The Management Agreement covers certain international multinational corporation ( MNC ) services that Deutsche Telekom provides to T-Mobile USA in the MNC segment. These services include sales, business development and account management services, marketing and bid management services, business strategy and IT services, and business solicitation services aimed toward multinational enterprises. In March 2015, the parties entered into an

amendment to the Management Agreement, which updated the commissions payable to Deutsche Telekom. The Management Agreement may be terminated by either party on 12 months' notice. During 2015, T-Mobile USA incurred approximately \$0.5 million in expenses for Deutsche Telekom's services under the Management Agreement.

*Discount Agreements on Inter-Operator Tariffs*

T-Mobile USA has entered into Discount Agreements on Inter-Operator Tariffs with certain Deutsche Telekom affiliates. The Discount Agreements establish a reciprocal discount scheme for roaming charges based on inter-operator tariffs to be paid by the Home Public Mobile Network operator to the Visited Public Mobile

Network operator according to their respective international roaming agreements. The Discount Agreements expire on December 31, 2016 with yearly renewal terms thereafter. During 2015, T-Mobile USA received approximately \$1.8 million in net revenue and incurred approximately \$3.6 million in net expenses under these agreements.

*Agreement on Commercial Roaming Broker Services Between Deutsche Telekom and T-Mobile USA*

Under this agreement, Deutsche Telekom negotiates, for the benefit of certain of its wireless affiliates, including T-Mobile USA, referred to as NatCos, the terms of group roaming discount agreements with third-party network/service operators, or roaming partners. This agreement has an indefinite term, but by September 30 of each year, T-Mobile USA has the right to elect to participate or decline to participate under the broker arrangement for the following calendar year, and the parties negotiate the scope of roaming partners with which Deutsche Telekom is entitled to negotiate for T-Mobile USA's benefit. If T-Mobile USA agrees to be a participating NatCo in a given calendar year, T-Mobile USA will receive and/or provide roaming services according to the terms of the group roaming discount agreements during such calendar year, and at the end of a specified settlement period, Deutsche Telekom will receive from, or make payments to, the roaming partners for T-Mobile USA and the other participating NatCos, pursuant to the payment terms of the roaming

agreements. Intercompany payments are made between Deutsche Telekom and T-Mobile USA to settle any amounts due to, or owed by, T-Mobile for roaming services under the roaming agreements.

Deutsche Telekom may realize volume discounts for roaming services based on the NatCos' participation in the group roaming discount agreements. Deutsche Telekom also allocates its commercial roaming costs, which consist of certain strategic and financial planning costs associated with roaming transactions, to the NatCos, including T-Mobile USA. During 2015, T-Mobile USA experienced an approximately \$6.0 million reduction in roaming revenues and received approximately \$20.8 million of expense discounts for roaming usage provided to, or delivered by, third-party operators under this agreement. In September 2015, T-Mobile USA elected to participate in the roaming broker arrangement for calendar year 2016.

*Frame Agreement for the Provision and Marketing of Mobile Device Management Between Deutsche Telekom and T-Mobile USA*

Pursuant to the Frame Agreement for the Provision and Marketing of Mobile Device Management, Deutsche Telekom granted to T-Mobile USA the right to market, resell, and license certain mobile device management services and agreed to provide support related

to these services. The agreement expired on January 7, 2015. During 2015, T-Mobile USA did not incur any expenses for Deutsche Telekom's services under this agreement.

*Framework Agreement for the Provision and Marketing of Global Corporate Access between Deutsche Telekom and T-Mobile USA*

Pursuant to the Framework Agreement for the Provision and Marketing of Global Corporate Access, Deutsche Telekom provides a specific global corporate access service, based on products offered by iPass Inc., and WiFi network access services to T-Mobile USA for the purpose of resale to T-Mobile USA's business

customers in the United States. The agreement was terminated effective February 2016. During 2015, T-Mobile USA incurred approximately \$130,800 in expenses for Deutsche Telekom's services under the Framework Agreement.

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### **TRANSACTIONS WITH RELATED PERSONS AND APPROVAL**

#### *Telecom Master Services Agreement Between Deutsche Telekom North America, Inc. and T-Mobile USA*

Pursuant to the Master Services Agreement, Deutsche Telekom North America, a wholly owned subsidiary of Deutsche Telekom, provides international long-distance and IP transit (internet connectivity) services to T-Mobile USA. The Master Services Agreement will remain in effect for so long as there remain statements of work pending. During 2015, T-Mobile USA incurred approximately

\$1.2 million in expenses for Deutsche Telekom North America's services under the Master Services Agreement. In February 2016, the Company entered into a new statement of work under the Master Services Agreement and expects an increase in the total spend in 2016.

#### *Services Agreement, Between T-Systems and T-Mobile USA*

T-Mobile USA and T-Systems entered into a Services Agreement on January 4, 2008, which governs the terms of certain IT support services provided by T-Systems to T-Mobile USA. The agreement will terminate on January 31, 2017 unless extended by mutual written agreement by the parties. In general, specific services to be provided under the Services Agreement are governed by statements of work entered into by the parties from time to time. The Services Agreement

will remain in effect for so long as there remain statements of work pending. The statements of work currently pending under the Services Agreement have varying expiration terms, but they may generally be terminated upon 30 days' notice, except for certain scopes of work in which the parties agree to limit that right. During 2015, T-Mobile USA incurred approximately \$22.1 million in aggregate expenses under the agreement.

#### *Insurance Brokerage Services Provided by DeTeAssekuranz-Deutsche Telekom Assekuranz-Vermittlungsgesellschaft mbH (DeTeAssekuranz)*

DeTeAssekuranz, a wholly owned subsidiary of Deutsche Telekom, provides certain insurance brokerage services for T-Mobile USA.

During 2015, T-Mobile USA incurred approximately \$0.8 million in expenses for DeTeAssekuranz's services under this arrangement.

#### *SOX Tool Provided by Deutsche Telekom*

In November 2013, the Company entered into an arrangement with Deutsche Telekom whereby Deutsche Telekom modified its ICCS tool to enable the Company to use it for its Sarbanes-Oxley Act

compliance. During 2015, the Company incurred approximately \$49,000 in expenses under the arrangement.

#### *Data Reseller Agreement Between Deutsche Telekom and T-Mobile USA*

In April 2014, T-Mobile USA and Deutsche Telekom entered into a Data Reseller Agreement, pursuant to which Deutsche Telekom may purchase data services from T-Mobile USA for resale to its enterprise customers in the United States. The Data Reseller Agreement

terminates in April 2019 and automatically renews on monthly terms unless terminated upon 60 days' prior written notice by either party. T-Mobile USA did not receive any revenue in 2015 under the Data Reseller Agreement.

#### *Services Agreement Between Deutsche Telekom and T-Mobile*

In February 2015, T-Mobile entered into a Services Agreement effective as of January 1, 2014 with Deutsche Telekom pertaining to the provision by T-Mobile of certain financial, tax and accounting-related services to Deutsche Telekom and the payment by Deutsche Telekom for such services. The services relate to certain operating

and financial data and other information that Deutsche Telekom may request from T-Mobile. Pursuant to the Services Agreement, T-Mobile has billed Deutsche Telekom \$1.2 million for such services in 2015.

## Indemnification

We indemnify our directors and our officers to the fullest extent permitted by law so that they will be free from undue concern about personal liability in connection with their service to the Company. This is required under our certificate of incorporation, and we have also entered into agreements with our directors and executive officers that require us to indemnify and advance expenses to such directors and executive officers to the fullest extent permitted by applicable law if the person is or is threatened to be made a party to any threatened, pending or completed action, suit, hearing, arbitration, alternate

dispute resolution mechanism, investigation, administrative hearing or any other proceeding, whether formal or informal, governmental or non-governmental, or civil, criminal, administrative or investigative, provided such director or executive officer acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the Company or in a manner otherwise expressly permitted under our certificate of incorporation, bylaws or the Stockholders' Agreement.

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Ms. Eileen Dunbar, on behalf of Marco Consulting Group Trust I, 550 W. Washington Blvd., Suite 900, Chicago, Illinois 60661, a beneficial owner of 1,632 shares of the Company's common stock, has

advised us that she intends to submit the following proposal at the Annual Meeting.

## **Proposal**

RESOLVED: Shareholders of T-Mobile US, Inc. (the "Company") ask the board of directors (the "Board") to adopt, and present for shareholder approval, a proxy access bylaw. Such bylaw shall require the Company to include in proxy materials prepared for a shareholder meeting at which directors are to be elected the name, Disclosure and Statement (as defined herein) of any person nominated for election to the board by a shareholder or group (the "Nominator") that meets the criteria established below. The Company shall allow shareholders to vote on such nominee on the Company's proxy card.

The number of shareholder-nominated candidates appearing in proxy materials shall not exceed one quarter of the directors then serving. This bylaw, which shall supplement existing rights under Company bylaws, should provide that a Nominator must:

- a) have beneficially owned 3% or more of the Company's outstanding common stock continuously for at least three years before submitting the nomination;
- b) given the Company, within the time period identified in its bylaws, written notice of the information required by the bylaws and
- c) certify that (i) it will assume liability stemming from any legal or regulatory violation arising out of the Nominator's communications with the Company shareholders, including the Disclosure and Statement; (ii) it will comply with all applicable laws and regulations if it uses soliciting material other than the Company's proxy materials; and (c) to the best of its knowledge, the required shares were acquired in the ordinary course of business and not to change or influence control at the Company.

The Nominator may submit with the Disclosure a statement not exceeding 500 words in support of the nominee (the "Statement"). The Board shall adopt procedures for promptly resolving disputes over whether notice of a nomination was timely, whether the Disclosure and Statement satisfy the bylaw and applicable federal regulations, and the priority to be given to multiple nominations exceeding the one-quarter limit.

## **Supporting Statement**

We believe proxy access is a fundamental shareholder right that will make directors more accountable and contribute to increased shareholder value. The CFA Institute's 2014 assessment of pertinent academic studies and the use of proxy access in other markets concluded that proxy access:

Would benefit both the markets and corporate boardrooms, with little cost of disruption.

Has the potential to raise overall US market capitalization by up to \$140.3 billion if adopted market-wide.  
(<http://www.cfapubs.org/dio/pdf/10.2469/ccb.v2014.n9.1>) [sic]

Shareholders would benefit from this reform, which would provide holders of some \$10 billion of equity with a meaningful voice given Deutsche Telekom's controlling shareholder status. It is also the default policy in Germany where Deutsche Telekom is based, and has already been adopted by U.S. companies of various sizes across industries.

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**PROPOSAL 3 STOCKHOLDER PROPOSAL FOR IMPLEMENTATION OF PROXY ACCESS**

## **Board of Directors Response to Proposal 3**

The Board recommends a vote **AGAINST** Proposal 3.

We are aware of and understand the ongoing developments regarding the issue of proxy access. However, after careful consideration of this proposal, the Board and Nominating and Corporate Governance Committee have concluded that adoption of proxy access is not appropriate or beneficial at this time in light of our controlled company status.

Although this proposal is a common form of proxy access stockholder proposal, we believe that it raises unique policy and practical considerations for our company that are neither acknowledged nor addressed in the proposal. As disclosed elsewhere in this Proxy Statement, T-Mobile is a controlled company. Our controlling stockholder, Deutsche Telekom, currently owns approximately 65% of our outstanding shares of common stock and is entitled to certain governance rights pursuant to our certificate of incorporation and the publicly filed Stockholder's Agreement described elsewhere in this Proxy Statement. Among these rights, Deutsche Telekom may designate a number of nominees for election to our Board in proportion to its share ownership percentage, which currently corresponds to designation rights for seven of the eleven seats on the T-Mobile Board. Thus, the proponent's proxy access proposal raises unique considerations for a controlled company like T-Mobile, such as how such proxy access would interact with Deutsche Telekom's existing director designation rights, how

Deutsche Telekom's status as a greater than 3% stockholder would be addressed or managed under a proxy access bylaw, and whether it is appropriate for the board of a controlled company to further reduce its oversight of the director nomination process by adopting proxy access when there is already significant stockholder influence in place pursuant to the Stockholder's Agreement. In this respect, we believe it is instructive that, **to our knowledge, no other controlled company has adopted proxy access to date.**

Given these considerations, the proponent has not meaningfully addressed how or why it believes our stockholders would benefit from proxy access, since we believe that the interests of Deutsche Telekom are properly aligned with those of other long-term stockholders. Importantly, since the Business Combination, the directors designated by Deutsche Telekom (which include two independent directors) and our other directors have successfully guided the Company to enhance value for all stockholders. Furthermore, the Company has a number of existing governance practices that are designed to support the accountability of our Board of Directors to our stockholders, including annual election of all directors, independent committee chairpersons of our three core Board committees and a lead independent director.

We believe that proxy access is neither necessary nor appropriate for us at this time due to the circumstances set forth above that are unique to our controlled company status. Therefore, the Board recommends a vote against this proposal.

## **Required Vote**

Approval of the stockholder proposal for implementation of proxy access requires that the number of votes cast **FOR** the proposal represents a majority of the total votes cast on the proposal.

**The Board of Directors recommends that you vote**

**AGAINST**

**the proposal for implementation of proxy access.**



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Ms. Heather Slavkin, on behalf of the AFL-CIO Reserve Fund, 815 Sixteenth St. N.W., Washington, D.C. 20006, a beneficial owner of 200 shares of the Company's common stock, has advised us that she intends to submit the following proposal at the Annual Meeting.

## Proposal

RESOLVED: The shareholders urge the Board of Directors of T-Mobile US Inc. (the "Company") to adopt a policy that in the event of a change in control of the Company, as defined under any applicable employment agreement, equity incentive plan or other plan, there shall be no acceleration of vesting of any equity award granted to any senior executive. However, under this policy the Compensation Committee may provide in an applicable grant or

purchase agreement that any unvested award will vest on a partial, *pro rata* basis up to the time of the senior executive's termination, with such qualifications for an award as the Compensation Committee may determine. This policy shall be implemented so as not to affect [sic] any contractual rights in existence on the date adopted.

## Supporting Statement

The Company allows senior executives to receive accelerated equity awards under certain conditions after a change in control of the Company. These accelerated equity awards can significantly increase the total value of senior executives' golden parachutes after a change in control. We do not question that a reasonable amount of severance payments may be appropriate for senior executives and other employees.

We are concerned, however, that current practices at our Company may permit windfall awards to senior executives. As of December 31, 2014, our Company's Chief Executive Officer John Legere had \$31 million in unvested time-based and performance-based restricted stock units subject to acceleration following a change in control. This amount of accelerated equity is in addition to a lump sum of \$5.5 million in cash severance, \$2.3 million in short term cash incentives, and \$11.2 million in long-term cash incentives that Leger [sic] would have been entitled to receive if his employment was terminated after a change in control.

We note that many companies use a "double trigger" system to determine eligibility for accelerated vesting of equity awards—there must be a change in control, and the executive must be involuntarily terminated. While we support the use of double triggers, we are not convinced that executives deserve to receive all unvested awards after a termination event. We do believe, however, that an affected executive should be eligible to receive vesting of equity awards on a *pro rata* basis as of his or her termination date, with the details of any *pro rata* award to be determined by the Compensation Committee.

Other leading companies, including Apple Inc., Chevron Corporation, Exxon Mobil Corporation, International Business Machines Corporation, Intel Corporation, Microsoft Corporation and Occidental Petroleum Corporation impose limitations on accelerated vesting of equity, such as providing *pro rata* awards or simply forfeiting unearned awards.

We urge you to vote FOR this proposal.

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### **PROPOSAL 4 STOCKHOLDER PROPOSAL FOR LIMITATIONS ON ACCELERATED VESTING OF EQUITY AWARDS IN THE EVENT OF A CHANGE OF CONTROL**

## **Board of Directors Response to Proposal 4**

The Board recommends a vote **AGAINST** Proposal 4.

The Board believes that adoption of this proposal is not in the best interests of the Company and its stockholders. None of the equity awards granted as part of our annual compensation program provides for automatic accelerated vesting of awards in connection with a change in control. Instead, equity awards granted to our executives are subject to double-trigger vesting upon a change in control, which effectively aligns the interests of our executive officers with those of our stockholders by requiring the occurrence of a termination of employment, either for good reason (such as material diminution of duties, material reduction of compensation or other specified adverse events) or without cause, for awards to be accelerated. In addition, adoption of the proposal would place the Company outside the practice of its peers and lead to a competitive disadvantage when competing for executive talent. Thus, we do not believe that this proposal is appropriate given our existing compensation practices and programs, which have received strong support from stockholders as demonstrated by the fact that our most recent say-on-pay proposal was approved by 99% of the votes cast on the proposal.

We provide our executives with benefits, including severance and change in control benefits, that the Compensation Committee believes are competitively necessary, customary and in the best

interests of the Company and its stockholders. Providing for accelerated vesting of equity awards upon termination in connection with a change in control, commonly referred to as double-trigger, further aligns the interests of the Company's executives with those of its stockholders. No windfall is created because an executive will not receive accelerated vesting based solely on a change in control, nor solely if he or she is terminated with cause or leaves voluntarily (other than for good reason as defined in relevant employment agreements or plans). Allowing for double-trigger accelerated vesting ensures that executives are not penalized with a loss of equity compensation awards that would occur from the consummation of a transaction that, while outside the control of the executives, is in the best interests of stockholders. Therefore, we believe that accelerated vesting in appropriate circumstances permits management to remain objective and focused on protecting stockholder rights and maximizing stockholder value during a potential change in control event. In addition, the double-trigger provision in our equity awards ensures that executives are not distracted by a potential loss of employment and remain with the Company through the transaction, thereby reducing deal uncertainty.

For the reasons above, the Board recommends a vote against this proposal.

## **Required Vote**

Approval of the stockholder proposal for limitations on accelerated vesting of equity awards in the event of a change of control requires that the number of votes cast **FOR** the proposal represents a majority of the total votes cast on the proposal.

**The Board of Directors recommends that you vote**

**AGAINST**

**the proposal for limitations on accelerated vesting of equity awards in the event of a change of control.**



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Mr. Cornish F. Hitchcock, on behalf of the Amalgamated Bank's LongView Broad Market 3000 Index Fund, 5614 Connecticut Avenue, N.W. No. 304, Washington, D.C. 20015, a beneficial owner

of 2,768 shares of the Company's common stock, has advised us that he intends to submit the following proposal at the Annual Meeting.

## **Proposal**

RESOLVED: The shareholders of T-Mobile US, Inc. (the "Company") urge the Compensation Committee of the Board of Directors (the "Committee") to amend the Company's compensation clawback policy, as applied to senior executives, to provide that the Committee will review and determine whether to seek recoupment of incentive compensation paid, granted or awarded to a senior executive if, in the Committee's judgment, there has been conduct resulting in a violation of law or T-Mobile policy that causes significant financial or reputational harm to T-Mobile, and a senior executive either engaged

in the conduct or failed in his or her responsibility to manage or monitor conduct or risks, with the Company to disclose to shareholders the circumstances of any recoupment and of any decision not to pursue recoupment in the situations described above.

Recoupment includes both recovery of compensation already paid and forfeiture, recapture, reduction or cancellation of amounts awarded or granted over which T-Mobile retains control. These amendments should operate prospectively and be implemented so as not to violate any contract, compensation plan, law or regulation.

## **Supporting Statement**

As long-term shareholders, we believe that compensation policies should promote sustainable value creation. We agree with former GE general counsel Ben Heineman Jr. that recoupment policies are "a powerful mechanism for holding senior leadership accountable to the fundamental mission of the corporation: proper risk taking balanced with proper risk management and the robust fusion of high performance with high integrity." (<http://blogs.law.harvard.edu/corpgov/2010/08/13/making-sense-out-of-clawbacks/>)

T-Mobile has adopted a policy allowing recoupment of certain incentive pay from a corporate officer as a result of a restatement of financial results, taking into account, among other things, whether the incentive award would have been lower based on the restated results. In our view, providing for recoupment only for accounting and financial reporting noncompliance is too narrow. We believe that recoupment is an important remedy for other kinds of conduct that may not cause a restatement, but may harm T-Mobile's reputation and prospects.

Our proposal retains the Board's discretion to decide whether a recoupment is appropriate in particular circumstances. Moreover, the current policy allows for too much discretion by limiting clawbacks to incidents having a "material" effect on the company without providing a definition of materiality. Thus the policy may not cover conduct that causes reputational damage to T-Mobile and harms shareholders.

Recent legal settlements underscore the need for a stronger policy in this area, notably T-Mobile's agreement to pay \$112.5 million in 2014 to settle an FTC lawsuit alleging that T-Mobile placed unauthorized third-party charges on its customers' mobile phone bills. Did the board

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scrutinize the actions of executives responsible for any control failures to see if any incentive compensation should be recouped?

We urge you to vote FOR this proposal.

**T-Mobile**    *Notice of 2016 Annual Meeting and Proxy Statement*    **51**

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### **PROPOSAL 5 STOCKHOLDER PROPOSAL FOR AN AMENDMENT OF THE COMPANY'S CLAWBACK POLICY**

## **Board of Directors Response to Proposal 5**

The Board recommends a vote **AGAINST** Proposal 5.

The Board believes that this proposal is unnecessary because the Company has already adopted a customary and robust executive compensation clawback policy. In contrast to the Company's existing clawback policy, the proposal's vague and imprecise standards could be problematic when put into practice, injecting unnecessary subjectivity into our compensation programs and impacting our ability to attract and retain executive talent. In addition, the proposal's disclosure obligations could prevent the Board from acting in the Company's best interests.

The Company adopted its clawback policy in October 2014 after undertaking a review of market practice and the SEC's proposed clawback policy rules. As a result, the Company adopted a clawback policy that is based on measureable impacts to the Company and is in line with the triggers under the SEC's proposed clawback policy rules, which are expected to be adopted later this year. Our current clawback policy allows the Compensation Committee to recoup cash and equity incentive compensation from current and former executive officers due to an accounting restatement. The policy provides the Compensation Committee with discretion to ensure that recoupment would be in the best interests of the Company, but avoids the vague and subjective standards advocated by this proposal. The Board believes the Company's current compensation structure and recoupment tools strike the right balance to motivate executives to deliver long-term results, while at the same time discouraging inappropriate behavior.

In contrast, the proponent's amendment would introduce vague and imprecise standards into the recoupment process by requiring recoupment if there has been conduct resulting in a violation of law or T-Mobile policy that causes significant financial or reputational harm to T-Mobile. There is no definition or measurable standard for what qualifies as financial or reputational harm or for calculating the recoupment amount resulting from such harm. In addition, the proposal's lack of clarity is further exacerbated by the fact that the proposed amendment would subject an executive to recoupment if he or she failed in his or her responsibility to manage or monitor conduct or risks. The Board believes the proposed amendment would undermine the effectiveness of our performance-based compensation by introducing the type of discretionary, subjective evaluations that we have sought to avoid under our performance-based programs.

Finally, the Board believes that requiring public disclosure of all recoupment action could be harmful to the Company, its employees and stockholders. SEC rules already require disclosure of recoupment action taken against our CEO, CFO and other Named Executive Officers. The Board believes that disclosure of recoupment action impacting other executive officers should be at the Board's discretion, subject to its fiduciary duties and business judgment, in order to balance investors' interest in receiving the information with applicable legal, commercial and privacy concerns.

Due to the foregoing reasons, the Board believes adopting the proposal's amendments are not in the best interests of the Company and its stockholders.

## **Required Vote**

Approval of the stockholder proposal for an amendment of the Company's clawback policy requires that the number of votes cast **FOR** the proposal represents a majority of the total votes cast on the proposal.

**The Board of Directors recommends that you vote**

**AGAINST**

**the proposal for an amendment of the Company's clawback policy.**

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## **Why did I receive these materials?**

As a holder of common stock of T-Mobile US, Inc. at the close of business on April 19, 2016, the record date, you are entitled to vote at the Annual Meeting. We are providing you with these proxy materials in connection with the solicitation of proxies by our Board of Directors to be used at the Annual Meeting. These proxy materials

were first made available to our stockholders on or about April 28, 2016. This Proxy Statement describes the proposals to be voted on at the Annual Meeting by the holders of record of our common stock on the record date and includes information required to be disclosed to our stockholders.

## **Who may vote at the Annual Meeting?**

If you are a holder of record of our common stock as of the record date (April 19, 2016), you may vote your shares on the matters to be voted on at the Annual Meeting. You will receive only one proxy card for all the shares of common stock you hold in certificate and book-entry form.

If, as of the record date, you hold shares of our common stock in street name that is, through an account with a bank, broker or other institution you may direct the registered holder how to vote your shares at the Annual Meeting by following the instructions that you will receive from the registered holder.

## **How do proxies work?**

You may vote by authorizing the persons selected by us as your proxy to vote your shares at the Annual Meeting according to your instructions on the matters discussed in this Proxy Statement, and according to their discretion on any other business that may properly

come before the Annual Meeting. We have designated two of our executive officers as proxies for the Annual Meeting: John J. Legere, our President and Chief Executive Officer, and J. Braxton Carter, our Executive Vice President and Chief Financial Officer.

## How do I vote?

**By Internet.** Go to [www.proxyvote.com](http://www.proxyvote.com) available 24 hours a day, seven days a week, and follow the on-screen instructions to submit your proxy. You will need to have your proxy card available and use the Company number and account number shown on your proxy card to cast your vote. This method of voting will be available until 11:59 p.m. Eastern Daylight Time, or EDT, on June 15, 2016, or the date immediately before any date to which the Annual Meeting may be continued, adjourned or postponed.

**By Mail.** You may submit your proxy by mail by returning your executed proxy card. You should sign your proxy card using exactly the same name as appears on the card, date your proxy card and indicate your voting preference on each proposal. You should mail your proxy card in plenty of time to allow delivery prior to the Annual Meeting. Proxy cards received after 9:30 a.m. Pacific Daylight Time

on June 16, 2016 may not be considered unless the Annual Meeting is continued, adjourned or postponed and then only if such proxy cards are received before the date and time the continued, adjourned or postponed Annual Meeting is held.

**By Phone.** You also may submit your proxy by phone from the United States and Canada, using the toll-free number on the proxy card and the procedures and instructions described on the proxy card. Telephone voting will be considered at the Annual Meeting if completed prior to 11:59 p.m. EDT on June 15, 2016, or the date immediately before any date to which the Annual Meeting may be continued, adjourned or postponed.

**In Person.** You also may vote in person at the Annual Meeting. See [What do I need in order to attend the Annual Meeting?](#) below.

## How are the votes recorded? What is the effect if I do not vote?

If you are a registered holder and we receive a valid proxy card from you by mail or receive your vote by phone or Internet, your shares will be voted by the named proxy holders as indicated in your voting preference selection.

If you return your signed and dated proxy card without indicating your voting preference on one or more of the proposals to be considered at the Annual Meeting, or you if otherwise do not indicate your voting preference via phone or Internet on one or more of the proposals to be considered at the Annual Meeting, your shares will be voted on the proposals for which you did not indicate your voting preference in accordance with the recommendations of the Board of Directors.

If you hold your shares in street name and want your shares to be voted, you must instruct your broker, bank or other institution how to vote such shares. Absent your specific instructions, NASDAQ rules do not permit brokers and banks to vote your shares on a discretionary basis for non-routine corporate governance matters, such as the election of directors and the stockholder proposals, but your shares can be voted without your instructions on the ratification of the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm because this is considered a routine matter.

**Table of Contents****QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING**

If you indicate that you wish to withhold authority or abstain from voting on a proposal, your shares will not be voted and will have no direct effect on the outcome of that proposal. Your shares, however, will count toward the quorum necessary to hold the Annual Meeting.

| Proposal                                                                                                            | Vote             |           |                             | Uninstructed Shares |
|---------------------------------------------------------------------------------------------------------------------|------------------|-----------|-----------------------------|---------------------|
|                                                                                                                     | Recommended Vote | Required  | Withhold Votes/ Abstentions |                     |
| 1. Election of Directors                                                                                            | FOR              | Plurality | No                          | Not voted           |
| 2. Ratification of Appointment of Independent Registered Public Accounting Firm for 2016                            | FOR              | Majority* | No                          | Discretionary vote  |
| 3. Stockholder Proposal for Implementation of Proxy Access                                                          | AGAINST          | Majority* | No                          | Not voted           |
| 4. Stockholder Proposal for Limitations on Accelerated Vesting of Equity Awards in the Event of a Change of Control | AGAINST          | Majority* | No                          | Not voted           |
| 5. Stockholder Proposal for an Amendment of the Company's Clawback Policy                                           | AGAINST          | Majority* | No                          | Not voted           |

\* Under our bylaws, the ratification of the appointment of our independent registered public accounting firm and approval of the stockholder proposals are decided by the vote of a majority of the votes cast in person or by proxy at the Annual Meeting by the holders of our shares of common stock entitled to vote thereon. Under this voting standard, any matter or proposal for which the vote required is a majority will, if presented, be approved if a majority of the votes cast FOR such proposal exceed the number of votes cast AGAINST such proposal. Neither abstentions nor broker non-votes will count as votes cast FOR or AGAINST the proposal. Therefore, abstentions and broker non-votes will have no direct effect on the outcome of the proposal.

**Can I change my vote or revoke my proxy?**

Yes. If you are a holder of record of our common stock, you may revoke your proxy at any time prior to the voting deadlines referred to in How do I vote? above by:

delivering to our Corporate Secretary at our principal executive office located at 12920 SE 38th Street, Bellevue, Washington 98006, a written revocation prior to the date and time of the Annual Meeting;

submitting another valid proxy card with a later date by mail;

submitting another proxy by phone or Internet; or

attending the Annual Meeting in person and giving the Company's Inspector of Elections notice of your intent to vote your shares in person. Attendance at the Annual Meeting will not, by itself, revoke a proxy.

If your shares are held in street name, you must contact your broker or other registered holder in order to revoke your previously submitted voting instructions. Such revocation should be made sufficiently in advance of the Annual Meeting to ensure that the revocation of the proxy card submitted by your registered holder is received by our Corporate Secretary prior to the date and time of the Annual Meeting.

**What is required for a quorum at the Annual Meeting?**

To transact business at the Annual Meeting, a majority of the shares of our common stock outstanding on the record date and entitled to vote at the Annual Meeting must be present, in person or by proxy, at the Annual Meeting. If a quorum is not present at the Annual Meeting, no business can be transacted at that time, and the meeting will be continued, adjourned or postponed to a later date. On the record

date there were 822,126,368 shares of our common stock outstanding and entitled to vote at the Annual Meeting.

A stockholder's instruction to withhold authority, abstentions, and broker non-votes will be counted as present and entitled to vote at the Annual Meeting for purposes of determining a quorum.

## **What do I need in order to attend the Annual Meeting?**

If you are a record holder of shares of our common stock, you must bring the Notice of Internet Availability of Proxy Materials or the admission ticket enclosed with the paper copy of the proxy materials. However, if you hold your shares of common stock in street name, you must ask the broker, bank or other institution (registered holder) that holds your shares to provide you with a legal proxy, a copy of your account statement, or a letter from the registered holder confirming that you beneficially own or hold shares of our common stock as of the close of business on April 19, 2016. You can obtain an admission ticket by presenting this confirming documentation from your broker, bank or other institution at the Annual Meeting.

Every attendee of the Annual Meeting will be required to show a valid, government-issued picture identification that matches his or her Notice of Internet Availability of Proxy Materials, admission ticket,

legal proxy and/or confirming documentation to gain admission to the Annual Meeting. Seating is limited and will be available on a first-come, first-served basis.

For safety and security purposes, we do not permit any stockholder to bring cameras, video or audio recording equipment, large bags, briefcases or packages into the meeting room or to otherwise record or photograph the Annual Meeting. We also ask that all stockholders attending the Annual Meeting turn off all cell phones and other electronic devices during the Annual Meeting. We reserve the right to inspect any bags, purses or briefcases brought into the Annual Meeting.

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**QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING**

**Who will tabulate and count the votes?**

Representatives of Broadridge Financial Solutions will tabulate the votes and act as the Company's Inspector of Elections.

**Where can I find the voting results for each proposal?**

We will file a Current Report on Form 8-K within four business days after the Annual Meeting to announce the preliminary results of voting.

**Who bears the cost of the proxy solicitation?**

We will bear all of the costs of soliciting proxies, including the preparation, assembly, printing and distribution of all proxy materials. We also reimburse brokers, banks, fiduciaries, custodians and other institutions for their costs in forwarding the proxy materials to the beneficial owners or holders of our common stock. Our directors,

officers and employees also may solicit proxies by mail, personally, by telephone, by email or by other appropriate means. No additional compensation will be paid to directors, officers or other employees for such services.

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## Company Information

Our website contains the Company's current corporate governance guidelines, committee charters, Code of Business Conduct, Code of Ethics for Senior Financial Officers and SEC filings. You may view or download any of these documents free of charge on the Investor Relations section of our website at <http://investor.t-mobile.com> by selecting Governance Documents under the Corporate Governance tab. By selecting SEC Filings under the Financial Performance tab, you will also find a copy of this Proxy Statement, a copy of the 2015 Annual Report to Stockholders, a copy of the

Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015, and copies of the Company's quarterly reports on Form 10-Q and current reports on Form 8-K. You may obtain a copy of any of the above-listed documents, including the Company's Annual Report on Form 10-K, upon request, free of charge, by sending a request in writing to the Company's Investor Relations department at T-Mobile US, Inc., 1 Park Avenue, 14th Floor, New York, NY 10016.

## Duplicate Mailings (Householding)

We have adopted a procedure called householding, which has been approved by the SEC. Under this procedure, we will deliver only one copy of our Notice of Internet Availability of Proxy Materials, and for those stockholders that received a paper copy of proxy materials in the mail, one copy of this Proxy Statement and our 2015 Annual Report to Stockholders, to multiple stockholders who share the same address (if they appear to be members of the same family) unless we have received contrary instructions from an affected stockholder.

If you received only one copy of this Proxy Statement and the 2015 Annual Report to Stockholders or Notice of Internet Availability of

Proxy Materials and wish to receive a separate copy for each stockholder at your household, or if you wish to participate in householding, please contact Broadridge Financial Solutions, Inc. by calling toll free at (866) 540-7095 or by writing to Broadridge Financial Solutions, Inc., Household Department, 51 Mercedes Way, Edgewood, New York, 11717.

A number of brokerage firms have instituted householding. If you hold your shares in street name, please contact your bank, broker or other holder of record to request information on householding.

## Stockholder Proposals for the 2017 Annual Meeting of Stockholders

**Proposals Pursuant to Rule 14a-8.** Pursuant to Rule 14a-8 under the Exchange Act, stockholders may present proper proposals for inclusion in our Proxy Statement and for consideration at our 2017 Annual Meeting of Stockholders. To be eligible for inclusion in our 2017 Proxy Statement under Rule 14a-8, your proposal must be received by us no later than the close of business on December 29, 2016, and must otherwise comply with Rule 14a-8. While the Board of Directors will consider stockholder proposals, we reserve the right to omit from our Proxy

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Statement stockholder proposals that we are not required to include under the Exchange Act, including Rule 14a-8.

***Business Proposals and Nominations Pursuant to Our Bylaws.*** Under our bylaws, in order to nominate a director or bring any other business before the stockholders at the 2017 Annual Meeting of Stockholders that will not be included in our Proxy Statement pursuant to Rule 14a-8, you must comply with the

procedures and timing specifically described in our bylaws. In addition, assuming the date of the 2017 Annual Meeting of Stockholders is not more than 30 days before and not more than 60 days after the anniversary date of the 2016 Annual Meeting, you must notify us in writing, and such written notice must be delivered to our secretary no earlier than February 16, 2017, and no later than March 18, 2017.

A copy of our bylaws setting forth the requirements for the nomination of director candidates by stockholders and the requirements for proposals by stockholders may be obtained free of charge from our Corporate Secretary at 12920 SE 38th Street, Bellevue, Washington 98006. A nomination or proposal that does not comply with the above procedures will be disregarded. Compliance with the above procedures does not require the Company to include the proposed nominee or proposal in the Company's proxy solicitation material.

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**OTHER INFORMATION AND BUSINESS**

## **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Exchange Act requires the Company's directors, executive officers and holders of 10% or more of our outstanding common stock to file reports concerning their ownership (Form 3) and changes in ownership (Form 4 and Form 5) of Company equity

securities with the SEC. Based solely upon our review of such reports, the Company believes that all persons filed on a timely basis all reports required by Section 16(a).

## **Other Business**

Management does not know of any other items or business, other than those in the accompanying Notice of Annual Meeting of Stockholders that may properly come before the Annual Meeting or other matters incident to the conduct of the Annual Meeting.

As to any other item or proposal that may properly come before the Annual Meeting, including voting on a proposal omitted from this Proxy Statement pursuant to the rules of the SEC, it is intended that proxies will be voted in accordance with the discretion of the proxy holders.

By Order of the Board of Directors,

David A. Miller

Executive Vice President, General Counsel and Secretary

Table of Contents**Reconciliation of Non-GAAP Financial Measures**

Certain of the financial metrics applicable to the 2015 Short Term Incentive Plan described under Executive Compensation Analysis of Executive Officer Compensation are non-GAAP financial measures. Below is a description of these non-GAAP financial measures.

**Adjusted EBITDA** : Earnings before interest expense (net of interest income), tax, depreciation, amortization, stock-based compensation and expenses not reflective of T-Mobile's ongoing operating performance.

Adjusted EBITDA is reconciled to net income (loss) as follows:

|                                         | Year Ended<br>December 31, |                 |                 |                 |                 |
|-----------------------------------------|----------------------------|-----------------|-----------------|-----------------|-----------------|
| (in millions)                           | Q1 2015                    | Q2 2015         | Q3 2015         | Q4 2015         | 2015            |
| Net income (loss)                       | \$ (63)                    | \$ 361          | \$ 138          | \$ 297          | \$ 733          |
| Adjustments:                            |                            |                 |                 |                 |                 |
| Interest expense                        | 261                        | 257             | 262             | 305             | 1,085           |
| Interest expense to affiliates          | 64                         | 92              | 121             | 134             | 411             |
| Interest income                         | (112)                      | (114)           | (109)           | (85)            | (420)           |
| Other expense (income), net             | 8                          | (1)             | 1               | 3               | 11              |
| Income tax expense (benefit)            | (41)                       | 2               | 100             | 184             | 245             |
| Operating income                        | 117                        | 597             | 513             | 838             | 2,065           |
| Depreciation and amortization           | 1,087                      | 1,075           | 1,157           | 1,369           | 4,688           |
| Cost of MetroPCS business combination   | 128                        | 34              | 193             | 21              | 376             |
| Stock-based compensation <sup>(1)</sup> | 56                         | 71              | 43              | 52              | 222             |
| Other, net <sup>(1)</sup>               |                            | 40              | 2               |                 | 42              |
| <b>Adjusted EBITDA</b>                  | <b>\$ 1,388</b>            | <b>\$ 1,817</b> | <b>\$ 1,908</b> | <b>\$ 2,280</b> | <b>\$ 7,393</b> |

(1) Stock-based compensation includes payroll tax impacts and may not agree to stock based compensation expense in the consolidated financial statements. Other, net transactions may not agree to the Consolidated Statements of Comprehensive Income primarily due to certain routine operating activities, such as routine spectrum license exchanges that would be expected to reoccur, and are therefore included in Adjusted EBITDA.

**Operating Free Cash Flow** : Operating free cash flow is a non-GAAP financial measure used under the 2015 STIP. It is generally equal to Adjusted EBITDA, as defined above, further adjusted for the change in working capital assets and liabilities (other than those with Deutsche Telekom AG and its affiliates) and non-cash items included in Adjusted EBITDA, less cash paid for capital expenditures (other than spectrum licenses) and other non-recurring cash items that are not representative of normal ongoing operations.

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***T-MOBILE US, INC.***

***ATTN: MARC ROME***

***12920 SE 38TH STREET***

***BELLEVUE, WA 98006***

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

E06964-P73259

KEEP THIS PORTION FOR YOUR RECORDS

DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.****T-MOBILE US, INC.****The Board of Directors recommends you vote FOR the following:**

| <b>For All</b> | <b>Withhold All</b> | <b>For All Except</b> | To withhold authority to vote for any individual nominee(s), mark <b>For All Except</b> and write the number(s) of the nominee(s) on the line below. |
|----------------|---------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
|----------------|---------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|

1. Election of Directors

.. .. .

**Nominees:**

|                          |                         |
|--------------------------|-------------------------|
| 01) W. Michael Barnes    | 07) Raphael Kübler      |
| 02) Thomas Dannenfeldt   | 08) Thorsten Langheim   |
| 03) Srikant M. Datar     | 09) John J. Legere      |
| 04) Lawrence H. Guffey   | 10) Teresa A. Taylor    |
| 05) Timotheus Höttges    | 11) Kelvin R. Westbrook |
| 06) Bruno Jacobfeuerborn |                         |

**The Board of Directors recommends you vote FOR the following proposal:****For Against Abstain**

2. Ratification of the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for fiscal year 2016.

.. .. .

**The Board of Directors recommends you vote AGAINST proposals 3, 4 and 5.****For Against Abstain**

3. Stockholder proposal for implementation of proxy access.

.. .. .

4. Stockholder proposal for limitations on accelerated vesting of equity awards in the event of a change of control.

.. .. .

5. Stockholder proposal for an amendment of the Company's clawback policy.

.. .. .

**NOTE:** Consider any other business that is properly brought before the Annual Meeting or any continuation, adjournment or postponement of the Annual Meeting.

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Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name by authorized officer.

Signature [PLEASE SIGN  
WITHIN BOX]

Date

(Joint Owners)

Signature

Date

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**2016 ANNUAL MEETING ADMISSION TICKET**

**ANNUAL MEETING OF STOCKHOLDERS OF**

**T-MOBILE US, INC.**

Thursday, June 16, 2016

9:30 a.m., Pacific Daylight Time

Hotel Bellevue

11200 Southeast 6<sup>th</sup> Street

Bellevue, Washington 98004

At the Annual Meeting, stockholders will vote upon the proposals outlined in the Notice of 2016 Annual Meeting of Stockholders of T-Mobile US, Inc. and any other business as may properly come before the Annual Meeting. We look forward to your participation.

**Upon arrival please present this Admission Ticket, together with a valid government-issued picture identification to enter the Annual Meeting. This Admission Ticket only admits the stockholder identified on the reverse side and is non-transferable.**

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:**

The Notice and Proxy Statement and Annual Report are available at [www.proxyvote.com](http://www.proxyvote.com).

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**T-MOBILE US, INC.**

**Annual Meeting of Stockholders**

**June 16, 2016 9:30 AM, Pacific Daylight Time**

**This proxy is solicited by the Board of Directors**

The stockholder(s) hereby appoint(s) John J. Legere and J. Braxton Carter, or either of them, as proxies, each with the power to appoint his substitute, and hereby authorizes them to represent and to vote, as designated on the reverse side

of this ballot, all of the shares of common stock of T-MOBILE US, INC. that the stockholder(s) is/are entitled to vote at the Annual Meeting of Stockholders to be held at 9:30 AM, PDT, on Thursday, June 16, 2016, at the Hotel Bellevue, 11200 Southeast 6th Street, Bellevue, WA 98004.

**This proxy, when properly executed, will be voted in the manner directed herein and, in the proxyholders discretion, upon any other business that properly comes before the meeting. If no direction is made, this proxy will be voted in accordance with the recommendation of the Board of Directors, FOR the election of the nominees to the Board, FOR Proposal 2, AGAINST Proposal 3, AGAINST Proposal 4 and AGAINST Proposal 5.**

**Continued and to be signed on reverse side**