

WELLS FARGO & COMPANY/MN  
Form FWP  
January 19, 2016

**Final Term Sheet**

**Filed Pursuant to Rule 433**

**Registration No. 333-195697**

**January 19, 2016**

**Wells Fargo & Company**

**35,000,000 Depositary Shares, Each Representing a 1/1,000th Interest**

**in a Share of Non-Cumulative Perpetual Class A Preferred Stock, Series W**

<b>Issuer:</b>	Wells Fargo & Company
<b>Title of Securities:</b>	Depositary Shares, each representing a 1/1,000th interest in a share of Non-Cumulative Perpetual Class A Preferred Stock, Series W
<b>Size:</b>	\$875,000,000 (35,000,000 depositary shares)
<b>Over-allotment Option:</b>	\$125,000,000 (5,000,000 depositary shares)
<b>Maturity:</b>	Perpetual
<b>Liquidation Preference Amount:</b>	\$25,000 per share of Series W Preferred Stock (equivalent to \$25 per depositary share)
<b>Dividend Rate (Non-Cumulative):</b>	At a rate <i>per annum</i> equal to 5.70% from January 29, 2016
<b>Dividend Payment Dates:</b>	15 <sup>th</sup> day of March, June, September and December of each year, commencing on March 15, 2016
<b>Dividend Period:</b>	The period from, and including, a dividend payment date to, but excluding, the next dividend payment date, except for the initial dividend period which will be the period from, and including, January 29, 2016 to, but excluding, March 15, 2016.

<b>Optional Redemption:</b>	<p>On any dividend payment date on or after March 15, 2021, the Series W Preferred Stock may be redeemed at the Issuer's option, in whole, or in part, at a redemption price equal to \$25,000 per share (equivalent to \$25 per depositary share), plus an amount equal to any declared and unpaid dividends up to the redemption date, without accumulation of any undeclared dividends. The Series W Preferred Stock also may be redeemed at the Issuer's option in whole, but not in part, prior to March 15, 2021 upon the occurrence of a regulatory capital treatment event, as described in the prospectus supplement, at a redemption price equal to \$25,000 per share (equivalent to \$25 per depositary share), plus an amount equal to any declared and unpaid dividends up to the redemption date, without accumulation of any undeclared dividends. Neither the holders of Series W Preferred Stock nor holders of depositary shares will have the right to require the redemption of the Series W Preferred Stock.</p>
<b>Trade Date:</b>	January 19, 2016
<b>Settlement Date:</b>	January 29, 2016 (T+8)
<b>Price to Public:</b>	\$25.00 per depositary share
<b>Underwriting Discount:</b>	\$0.25 per depositary share sold to institutional investors (\$135,500 in the aggregate) and \$0.7875 per depositary share sold to retail investors

(\$27,135,675 in the aggregate or \$31,073,175 in the aggregate assuming the underwriters exercise their over-allotment option in full and the depositary shares are sold to retail investors)

**Net Proceeds (before expenses) to Issuer:** \$847,728,825 (or \$968,791,325 assuming the underwriters exercise their over-allotment option in full and the depositary shares are sold to retail investors)

**Sole Book Running Manager:** Wells Fargo Securities, LLC

**Joint Lead Managers:** Citigroup Global Markets Inc.  
Goldman, Sachs & Co.  
J.P. Morgan Securities LLC  
Merrill Lynch, Pierce, Fenner & Smith Incorporated  
Morgan Stanley & Co. LLC  
RBC Capital Markets, LLC  
UBS Securities LLC

**Underwriters:** C.L. King & Associates, Inc.  
Drexel Hamilton, LLC  
Samuel A. Ramirez & Company, Inc.  
Siebert Brandford Shank & Co., L.L.C.

**Listing:** We intend to apply to list the depositary shares on the New York Stock Exchange under the symbol WFCPrW . If the application is approved, we expect trading of the depositary shares on the NYSE to begin within the 30-day period after the initial delivery of the depositary shares.

**CUSIP/ISIN:** 94988U 714/US94988U7147

The issuer has filed a registration statement, including a prospectus, with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Wells Fargo Securities, LLC toll-free at 1-800-645-3751 or e-mailing: [wfscustomerservice@wellsfargo.com](mailto:wfscustomerservice@wellsfargo.com).