

ASTA FUNDING INC  
Form 10-Q  
August 09, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2013

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-35637

**ASTA FUNDING, INC.**

(Exact name of registrant as specified in its charter)

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<b>Delaware</b> (State or other jurisdiction of incorporation or organization)	<b>22-3388607</b> (IRS Employer Identification No.)
<b>210 Sylvan Ave., Englewood Cliffs, New Jersey</b> (Address of Principal Executive Offices)	<b>07632</b> (Zip Code)
<b>Registrant's telephone number: (201) 567-5648</b>	

**Former name, former address and former fiscal year, if changed since last report: N/A**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input checked="" type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 5, 2013, the registrant had approximately 12,967,039 common shares outstanding.

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

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**ASTA FUNDING, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

	June 30, 2013 (Unaudited)	September 30, 2012 (Unaudited)
<b>ASSETS</b>		
Cash and cash equivalents	\$ 38,252,000	\$ 4,953,000
Investments:		
Available-for-sale	58,336,000	58,712,000
Certificates of deposit	8,764,000	42,682,000
Restricted cash	1,067,000	1,088,000
Consumer receivables acquired for liquidation (at net realizable value)	62,594,000	86,887,000
Other investments, net	32,297,000	18,596,000
Due from third party collection agencies and attorneys	1,240,000	2,042,000
Prepaid and income taxes receivable	1,675,000	2,057,000
Furniture and equipment, net	1,096,000	821,000
Deferred income taxes, net	10,944,000	10,410,000
Other assets	7,285,000	4,916,000
 Total assets	 \$ 223,550,000	 \$ 233,164,000
<b>LIABILITIES</b>		
Non-recourse debt	\$ 54,250,000	\$ 61,463,000
Other liabilities	1,816,000	2,920,000
Dividends payable		260,000
 Total liabilities	 56,066,000	 64,643,000
Commitments and contingencies		
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, \$.01 par value; authorized 5,000,000 shares; issued and outstanding none		
Common stock, \$.01 par value; authorized 30,000,000 shares; issued 14,910,777 at June 30, 2013 and 14,778,956 at September 30, 2012; and outstanding 12,967,039 at June 30, 2013 and 13,006,918 at September 30, 2012	149,000	148,000
Additional paid-in capital	78,624,000	77,024,000
Retained earnings	107,006,000	107,303,000
Accumulated other comprehensive (loss) income, net of tax	(697,000)	241,000
Treasury stock (at cost) 1,943,738 shares at June 30, 2013 and 1,772,038 shares at September 30, 2012	(17,805,000)	(16,226,000)
Non-controlling interest	207,000	31,000
 Total stockholders' equity	 167,484,000	 168,521,000
 Total liabilities and stockholders' equity	 \$ 223,550,000	 \$ 233,164,000

See accompanying notes to condensed consolidated financial statements



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

	Three Months Ended June 30, 2013	Three Months Ended June 30, 2012	Nine Months Ended June 30, 2013	Nine Months Ended June 30, 2012
<b>Revenues:</b>				
Finance income, net	\$ 10,003,000	\$ 10,501,000	\$ 26,756,000	\$ 30,761,000
Other income (includes \$17,000 and \$134,000 during the three months ended June 30, 2013 and 2012, respectively; and \$192,000 and \$251,000 during the nine months ended June 30, 2013 and 2012, respectively, of accumulated other comprehensive income reclassifications for unrealized net gains on available for sale securities.)	2,665,000	1,070,000	6,549,000	2,719,000
	12,668,000	11,571,000	33,305,000	33,480,000
<b>Expenses:</b>				
General and administrative	6,545,000	5,694,000	17,926,000	16,492,000
Interest	518,000	619,000	1,621,000	1,939,000
Impairments of consumer receivables acquired for liquidation	10,148,000	122,000	12,351,000	733,000
	17,211,000	6,435,000	31,898,000	19,164,000
(Loss) income before income tax	(4,543,000)	5,136,000	1,407,000	14,316,000
Income tax (benefit) expense	(1,859,000)	2,071,000	498,000	5,765,000
Net (loss) income	(2,684,000)	3,065,000	909,000	8,551,000
Less: net income attributable to non-controlling interest	53,000	17,000	176,000	66,000
Net (loss) income attributable to Asta Funding, Inc.	\$ (2,737,000)	\$ 3,048,000	\$ 733,000	\$ 8,485,000
<b>Net (loss) income per share attributable to Asta Funding, Inc.:</b>				
Basic	\$ (0.21)	\$ 0.22	\$ 0.06	\$ 0.59
Diluted	\$ (0.21)	\$ 0.21	\$ 0.06	\$ 0.58
<b>Weighted average number of common shares outstanding:</b>				
Basic	12,954,455	14,170,575	12,946,521	14,440,224
Diluted	12,954,455	14,429,043	13,217,903	14,683,641

See accompanying notes to condensed consolidated financial statements

**Table of Contents****ASTA FUNDING, INC.****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME****(Unaudited)**

	<b>Three Months Ended June 30, 2013</b>	<b>Three Months Ended June 30, 2012</b>	<b>Nine Months Ended June 30, 2013</b>	<b>Nine Months Ended June 30, 2012</b>
Comprehensive (loss) income is as follows:				
Net (loss) income	\$ (2,684,000)	\$ 3,065,000	\$ 909,000	\$ 8,551,000
Net unrealized securities (loss) / gain, net of tax benefit / (taxes) of \$415,000 and (\$74,000), during the three month periods ended June 30, 2013 and 2012, respectively, and \$543,000 and (\$337,000), during the nine month periods ended June 30, 2013 and 2012, respectively.	(631,000)	110,000	(822,000)	500,000
Reclassification adjustments for securities sold, net of tax benefit of \$5,000 and \$54,000, during the three month periods ended June 30, 2013 and 2012, respectively, and \$76,000 and \$101,000, during the nine month periods ended June 30, 2013 and 2012, respectively.	(12,000)	(80,000)	(116,000)	(150,000)
Other comprehensive (loss) income	(643,000)	30,000	(938,000)	350,000
Total comprehensive (loss) income	\$ (3,327,000)	\$ 3,095,000	\$ (29,000)	\$ 8,901,000

See accompanying notes to condensed consolidated financial statements

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY****(Unaudited)**

	Common Stock Issued		Additional Paid-in Capital	Retained Earnings	Accumulated		Non-Controlling Interest	Total Stockholders' Equity
	Shares	Amount			Other Comprehensive Income (Loss)	Treasury Stock <sup>(1)</sup>		
Balance, September 30, 2012	14,778,956	\$ 148,000	\$ 77,024,000	\$ 107,303,000	\$ 241,000	\$ (16,226,000)	\$ 31,000	\$ 168,521,000
Exercise of options	29,500		103,000					103,000
Stock based compensation expense			1,498,000					1,498,000
Restricted stock	102,321	1,000	(1,000)					
Dividends				(1,030,000)				(1,030,000)
Purchase of treasury stock						(1,579,000)		(1,579,000)
Net income				733,000			176,000	909,000
Unrealized loss on marketable securities					(938,000)			(938,000)
Balance, June 30, 2013	14,910,777	\$ 149,000	\$ 78,624,000	\$ 107,006,000	\$ (697,000)	\$ (17,805,000)	\$ 207,000	\$ 167,484,000

(1) Treasury shares are as follows: September 30, 2012, 1,772,038; Purchase of treasury stock, 171,700; June 30, 2013, 1,943,738. See accompanying notes to condensed consolidated financial statements



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	<b>Nine Months Ended June 30, 2013</b>	<b>Nine Months Ended June 30, 2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 909,000	\$ 8,551,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	450,000	410,000
Deferred income taxes	85,000	1,375,000
Impairments of consumer receivables acquired for liquidation	12,351,000	733,000
Stock based compensation	1,498,000	1,181,000
Gain on sale of available-for-sale securities	(192,000)	(251,000)
Changes in:		
Other assets	(2,369,000)	(370,000)
Due from third party collection agencies and attorneys	802,000	53,000
Prepaid and income taxes receivable	382,000	4,390,000
Other liabilities	(1,104,000)	(392,000)
Net cash provided by operating activities	12,812,000	15,680,000
<b>Cash flows from investing activities:</b>		
Purchase of consumer receivables acquired for liquidation	(3,340,000)	(2,675,000)
Principal collected on consumer receivables acquired for liquidation	14,850,000	23,344,000
Principal collected on consumer receivable accounts represented by account sales	432,000	53,000
Purchase of available-for-sale securities	(29,907,000)	(57,128,000)
Proceeds from sale of available-for-sale securities	28,918,000	13,405,000
Purchase of certificates of deposit		(25,050,000)
Proceeds from maturities of certificates of deposits	33,918,000	6,544,000
Other investments advances	(22,863,000)	(14,906,000)
Other investments receipts	9,162,000	1,870,000
Capital expenditures	(725,000)	(63,000)
Net cash provided by (used in) investing activities	30,445,000	(54,606,000)
<b>Cash flows from financing activities:</b>		
Proceeds from exercise of options	103,000	61,000
Purchase of treasury stock	(1,579,000)	(13,106,000)
Change in restricted cash	21,000	(199,000)
Dividends paid	(1,290,000)	(875,000)
Repayments of non-recourse debt	(7,213,000)	(7,321,000)
Net cash used in financing activities	(9,958,000)	(21,440,000)
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>33,299,000</b>	<b>(60,366,000)</b>
Cash and cash equivalents at beginning of period	4,953,000	84,347,000
<b>Cash and cash equivalents at end of period</b>	<b>\$ 38,252,000</b>	<b>\$ 23,981,000</b>

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**Supplemental disclosure of cash flow information:**

Cash paid during the period

Interest	\$ 1,645,000	\$ 1,961,000
Income taxes	\$	\$ 2,000

See accompanying notes to condensed consolidated financial statements

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Business and Basis of Presentation**

***Business***

Asta Funding, Inc., together with its wholly owned significant operating subsidiaries Palisades Collection LLC, Palisades Acquisition XVI, LLC ( Palisades XVI ), VATIV Recovery Solutions LLC ( VATIV ), ASFI Pegasus Holdings, LLC ( APH ), Fund Pegasus, LLC ( Fund Pegasus ), Pegasus Funding, LLC ( Pegasus ) and other subsidiaries, not all wholly owned, and not considered material (the Company ) is engaged in the business of purchasing, managing for its own account and servicing distressed consumer receivables, including charged-off receivables, semi-performing receivables and performing receivables. The primary charged-off receivables are accounts that have been written-off by the originators and may have been previously serviced by collection agencies. Semi-performing receivables are accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators. Performing receivables are accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past. Distressed consumer receivables are the unpaid debts of individuals to banks, finance companies and other credit providers. A large portion of the Company s distressed consumer receivables are MasterCard(R), Visa(R), other credit card accounts, and telecommunication accounts which were charged-off by the issuers for non-payment. The Company acquires these portfolios at substantial discounts from their face values. The discounts are based on the characteristics (issuer, account size, debtor residence and age of debt) of the underlying accounts of each portfolio.

In addition, the Company, through majority-owned subsidiaries Pegasus Funding, LLC, and BP Case Management, LLC, invests in funding personal injury and matrimonial claims, respectively.

***Basis of Presentation***

The condensed consolidated balance sheet as of June 30, 2013, the condensed consolidated statements of operations for the nine and three month periods ended June 30, 2013 and 2012, the condensed consolidated statements of comprehensive (loss) income for the nine and three month periods ended June 30, 2013 and 2012, the condensed consolidated statement of stockholders equity as of and for the nine months ended June 30, 2013 and the condensed consolidated statements of cash flows for the nine month periods ended June 30, 2013 and 2012 are unaudited. The September 30, 2012 financial information included in this report has been extracted from our audited financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly our financial position at June 30, 2013 and September 30, 2012, the results of operations for the nine and three month periods ended June 30, 2013 and 2012 and cash flows for the nine month periods ended June 30, 2013 and 2012 have been made. The results of operations for the nine and three month periods ended June 30, 2013 and 2012 are not necessarily indicative of the operating results for any other interim period or the full fiscal year.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with Rule 10-01 of Regulation S-X promulgated by the Securities and Exchange Commission ( SEC ) and, therefore, do not include all information and note disclosures required under generally accepted accounting principles. The Company suggests that these financial statements be read in conjunction with the financial statements and notes thereto included in its Annual Report on Form 10-K for the fiscal year ended September 30, 2012 filed with the SEC.

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates including management s estimates of future cash flows and the resulting rates of return.

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Business and Basis of Presentation** *(continued)*

***Recent Accounting Pronouncements***

In February 2013, the FASB issued Accounting Standards Update ( ASU ) No. 2013-02 *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* . The amendments require an entity to present, either in the income statement or the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. Generally Accepted Accounting Principles ( GAAP ) to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety, an entity is required to cross-reference to other disclosures that might provide additional details about the amounts. This ASU was effective for annual and interim periods beginning January 1, 2013. Adoption of the ASU did not have a significant effect on the Company 's consolidated financial statements (see Note 3: Investments).

In December 2011, the FASB issued ASU No. 2011-12, amended ASC Topic 220 *Comprehensive Income* . The amendments defer certain disclosure requirements regarding reclassifications within ASU No. 2011-05, until the FASB can deliberate further on these requirements. The amendments in this update are effective for the annual period beginning on or after December 15, 2012 and must be applied retrospectively. The Company has chosen to early-adopt ASU 2011-12 and implementation of this guidance has not had a material effect on the Company 's consolidated financial statements.

***Concentration of Credit Risk*** *Cash*

Cash balances are maintained at various depository institutions and are insured by the Federal Deposit Insurance Corporation ( FDIC ). The Company had cash balances with seven banks at June 30, 2013 that exceeded the balance insured by the FDIC by approximately \$35.2 million.

***Subsequent Events***

The Company has evaluated events and transactions occurring subsequent to the Condensed Balance Sheet date of June 30, 2013, for items that should potentially be recognized or disclosed in these financial statements. On August 7, 2013, the Company entered into a Settlement Agreement and Omnibus Amendment ( Settlement Agreement ) with the Bank of Montreal ( BMO ) as an Amendment to the Receivables Financing Agreement. See Note 16 for more information.

**Note 2: Principles of Consolidation**

The condensed consolidated financial statements include the accounts of the Company and its wholly and majority owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 3: Investments****Available-for-Sale**

Investments classified as available-for-sale at June 30, 2013 and September 30, 2012 consist of the following:

Mutual Funds	Cost	Unrealized Gains	Unrealized Losses	Fair Value
June 30, 2013	\$ 55,489,000	\$	\$ (1,153,000)	\$ 58,336,000
September 30, 2012	\$ 58,308,000	\$ 404,000	\$	\$ 58,712,000

The available-for-sale investments did not have any contractual maturities. The Company sold three investments during the nine month period ended June 30, 2013, with an aggregate realized gain of \$192,000. The Company sold one investment during the three month period ended June 30, 2013, with a realized gain of \$17,000. Additionally, the Company received \$225,000 in capital gain distribution dividends during the first quarter of fiscal year 2013, which is included in other income. The Company recorded a total of \$417,000 in income related to its available-for-sale investments during the first nine months of fiscal year 2013. The Company sold two investments during the nine months ended June 30, 2012, resulting in a realized gain of approximately \$251,000.

At June 30, 2013, all six of the Company's investments were in an unrealized loss position, each of which had current unrealized losses existing for 12 months or less. At September 30, 2012, there were six investments in an unrealized gain position. All of these securities are considered to be acceptable credit risks. Based on the evaluation of the available evidence, including recent changes in market rates and credit rating information, management believes the aggregate decline in fair value of these instruments is temporary. In addition, management has the ability, but does not believe it will be required, to sell these investment securities for a period of time sufficient to allow for an anticipated recovery or maturity. Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period in which the other-than-temporary impairment is identified.

Unrealized holding gains and losses on available-for-sale securities are included in other comprehensive income within stockholders' equity. Realized gains (losses) on available-for-sale securities are included in other income and, when applicable, are reported as a reclassification adjustment in other comprehensive income.

**Certificates of Deposit**

Certificates of deposit consist of the following:

	June 30, 2013	September 30, 2012
Certificates of deposit in banks	\$ 8,764,000	\$ 42,682,000

Certificates are generally nonnegotiable and nontransferable, and may incur substantial penalties for withdrawal prior to maturity, which will be within one year. The Company liquidated two certificates of deposit of an aggregate of approximately \$33,918,000 (plus accrued interest) during the nine month period ended June 30, 2013.



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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 4: Consumer Receivables Acquired for Liquidation**

Accounts acquired for liquidation are stated at their net estimated realizable value and consist primarily of defaulted consumer loans to individuals throughout the country and in Central and South America.

The Company accounts for its investments in consumer receivable portfolios, using either:

the interest method; or

the cost recovery method.

The Company accounts for its investment in finance receivables using the interest method, under the guidance of FASB Accounting Standards Codification (ASC), *Receivables - Loans and Debt Securities Acquired with Deteriorated Credit Quality*, (ASC 310). Under the guidance of ASC 310, static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). ASC 310 requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. ASC 310 initially freezes the internal rate of return, referred to as IRR, estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio's remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be impaired, or written down, to maintain the then current IRR. Under the interest method, income is recognized on the effective yield method based on the actual cash collected during a period and future estimated cash flows and timing of such collections and the portfolio's cost. Revenue arising from collections in excess of anticipated amounts attributable to timing differences is deferred until such time as a review results in a change in the expected cash flows. The estimated future cash flows are reevaluated quarterly.

The Company uses the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as revenue when received.

The Company has liquidating experience in the fields of distressed credit card receivables, telecommunication receivables, consumer loan receivables, retail installment contracts, consumer receivables, litigation-related medical accounts, and auto deficiency receivables. The Company uses the interest method for accounting for asset acquisitions within these classes of receivables when it believes it can reasonably estimate the timing of the cash flows. In those situations where the Company diversifies its acquisitions into other asset classes in which the Company does not possess the same expertise or history, or the Company cannot reasonably estimate the timing of the cash flows, the Company utilizes the cost recovery method of accounting for those portfolios of receivables. At June 30, 2013, approximately \$9.1 million of the consumer receivables acquired for liquidation are accounted for using the interest method, while approximately \$53.5 million are accounted for using the cost recovery method, of which \$46.3 million is concentrated in one portfolio, a \$300 million portfolio purchase in March 2007 (the Portfolio Purchase).





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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 4: Consumer Receivables Acquired for Liquidation** *(continued)*

The Company aggregates portfolios of receivables acquired sharing specific common characteristics which were acquired within a given quarter. The Company currently considers for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally meet the following characteristics:

same issuer/originator;

same underlying credit quality;

similar geographic distribution of the accounts;

similar age of the receivable; and

same type of asset class (credit cards, telecommunication, etc.).

The Company uses a variety of qualitative and quantitative factors to estimate collections and the timing thereof. This analysis includes the following variables:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables, as higher balances might be more difficult to collect, while low balances might not be cost effective to collect;

the age of the receivables, as older receivables might be more difficult to collect or might be less cost effective. On the other hand, the passage of time, in certain circumstances, might result in higher collections due to changing life events of some individual debtors;

past history of performance of similar assets;

time since charge-off;

payments made since charge-off;

the credit originator and its credit guidelines;

the Company's ability to analyze accounts and resell accounts that meet its criteria for resale;

the locations of the debtors, as there are better states to attempt to collect in and, ultimately, the Company has better predictability of the liquidations and the expected cash flows. Conversely, there are states where the liquidation rates are not as favorable and that is factored into the Company's cash flow analysis;

financial condition of the seller;

jobs or property of the debtors found within portfolios. In the Company's business model, this is of particular importance as debtors with jobs or property are more likely to repay their obligation and, conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain timely customer statements from the original issuer.

The Company obtains and utilizes, as appropriate, input, including, but not limited to, monthly collection projections and liquidation rates from our third party collection agencies and attorneys, as further evidentiary matter, to assist in evaluating and developing collection strategies and in evaluating and modeling the expected cash flows for a given portfolio.

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 4: Consumer Receivables Acquired for Liquidation** *(continued)*

The following tables summarize the changes in the balance sheet of the investment in receivable portfolios during the following periods.

**For the Nine Months Ended June 30, 2013**

	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 12,326,000	\$ 74,561,000	\$ 86,887,000
Acquisitions of receivable portfolios	3,340,000		3,340,000
Net cash collections from collection of consumer receivables acquired for liquidation	(26,901,000)	(13,113,000)	(40,014,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(987,000)	(1,037,000)	(2,024,000)
Impairment	(2,203,000)	(10,148,000)	(12,351,000)
Finance income recognized (1)	23,531,000	3,225,000	26,756,000
Balance, end of period	\$ 9,106,000	\$ 53,488,000	\$ 62,594,000
Finance income as a percentage of collections	84.4%	22.8%	63.6%

- (1) Includes approximately \$25.8 million derived from fully amortized portfolios. Included in finance income derived from fully amortized portfolios is approximately \$1.6 million from account sales which occurred in the third quarter.

**For the Nine Months Ended June 30, 2012**

	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 31,193,000	\$ 84,002,000	\$ 115,195,000
Acquisitions of receivable portfolios	1,278,000	1,397,000	2,675,000
Net cash collections from collection of consumer receivables acquired for liquidation	(38,550,000)	(15,519,000)	(54,069,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(89,000)		(89,000)
Transfer to cost recovery	(6,484,000)	6,484,000	
Impairment	(733,000)		(733,000)
Finance income recognized (1)	28,641,000	2,120,000	30,761,000
Balance, end of period	\$ 15,256,000	\$ 78,484,000	\$ 93,740,000
Finance income as a percentage of collections	74.1%	13.7%	56.8%

- (1) Includes approximately \$27.4 million derived from fully amortized portfolios.

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 4: Consumer Receivables Acquired for Liquidation (continued)****For the Three Months Ended June 30, 2013**

	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 6,813,000	\$ 68,011,000	\$ 74,824,000
Acquisitions of receivable portfolios	3,340,000		3,340,000
Net cash collections from collections of consumer receivables acquired for liquidation	(8,611,000)	(4,807,000)	(13,418,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(970,000)	(1,037,000)	(2,007,000)
Impairment		(10,148,000)	(10,148,000)
Finance income recognized (1)	8,534,000	1,469,000	10,003,000
<b>Balance, end of period</b>	<b>\$ 9,106,000</b>	<b>\$ 53,488,000</b>	<b>\$ 62,594,000</b>
Finance income as a percentage of collections	89.1%	25.1%	64.8%

- (1) Includes approximately \$9.7 million derived from fully amortized portfolios. Included in finance income derived from fully amortized portfolios is approximately \$1.6 million from account sales.

**For the Three Months Ended June 30, 2012**

	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 24,897,000	\$ 76,939,000	\$ 101,836,000
Net cash collections from collections of consumer receivables acquired for liquidation	(12,672,000)	(5,792,000)	(18,464,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(11,000)		(11,000)
Transfer to cost recovery	(6,484,000)	6,484,000	
Impairment	(122,000)		(122,000)
Finance income recognized (1)	9,648,000	853,000	10,501,000
<b>Balance, end of period</b>	<b>\$ 15,256,000</b>	<b>\$ 78,484,000</b>	<b>\$ 93,740,000</b>
Finance income as a percentage of collections	76.1%	14.7%	56.8%

- (1) Includes approximately \$9.6 million derived from fully amortized portfolios. As of June 30, 2013, the Company had \$62.6 million in Consumer Receivables acquired for Liquidation, of which \$9.1 million are being accounted for on the interest method. Based upon current projections, net cash collections applied to principal for interest method portfolios will

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be as follows for the twelve months in the periods ending:

September 30, 2013 (three months ending)	\$ 2,294,000
September 30, 2014	3,389,000
September 30, 2015	952,000
September 30, 2016	736,000
September 30, 2017	576,000
September 30, 2018	485,000
September 30, 2019	420,000
September 30, 2020	254,000
Total	\$ 9,106,000

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 4: Consumer Receivables Acquired for Liquidation (continued)**

Accretable yield represents the amount of income the Company can expect to generate over the remaining life of its existing portfolios based on estimated future net cash flows as of June 30, 2013. The Company adjusts the accretable yield upward when it believes, based on available evidence, that portfolio collections will exceed amounts previously estimated. Changes in accretable yield for the nine months and three months ended June 30, 2013 and 2012 are as follows:

	<b>For the Nine Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
Balance at beginning of period	\$ 2,086,000	\$ 7,473,000
Income recognized on finance receivables	(23,531,000)	(28,536,000)
Additions representing expected revenue from purchases	983,000	362,000
Transfer to cost recovery		(1,840,000)
Reclassifications from nonaccretable difference	21,874,000	25,880,000
Balance at end of period	\$ 1,412,000	\$ 3,339,000

  

	<b>For the Three Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
Balance at beginning of period	\$ 942,000	\$ 6,107,000
Income recognized on finance receivables	(8,534,000)	(9,543,000)
Additions representing expected revenue from purchases	983,000	
Transfer to cost recovery		(1,840,000)
Reclassifications from nonaccretable difference	8,021,000	8,615,000
Balance at end of period	\$ 1,412,000	\$ 3,339,000

During both the three and nine month period ended June 30, 2013, the Company purchased \$53.5 million of face value receivables at a cost of approximately \$3.3 million. During the nine month period ended June 30, 2012, the Company purchased \$6.0 million of face value receivables at a cost of \$2.7 million. There were no portfolio purchases during the three month period ended June 30, 2012. The current fiscal year purchases were for credit card receivables, while those in the prior fiscal year were in the litigation related category.

The following table summarizes collections on a gross basis less commissions and fees for the nine and three month periods ended June 30, 2013 and 2012, respectively:

	<b>For the Nine Months Ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
Gross collections (1)	\$ 66,371,000	\$ 83,379,000
Less: commissions and fees (2)	24,333,000	29,221,000

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Net collections	\$ 42,038,000	\$ 54,158,000
	<b>For the Three Months Ended June 30,</b>	
	<b>2013</b>	
	<b>2012</b>	
Gross collections (1)	\$ 23,432,000	\$ 28,023,000
Less: commissions and fees (2)	8,007,000	9,548,000
Net collections	\$ 15,425,000	\$ 18,475,000

- (1) Gross collections include: collections by third-party collection agencies and attorneys, collections from our internal efforts and collections represented by account sales.
- (2) Commissions and fees are the contractual commission earned by third party collection agencies and attorneys, and direct costs associated with the collection effort, generally court costs. Includes a 3% fee charged by a servicer on gross collections in connection with the Portfolio Purchase. Such arrangement was consummated in December 2007. The fee is charged for asset location, skip tracing and ultimately suing debtors in connection with this portfolio purchase.



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 5: Other Investments*****Personal Injury Claims***

On December 28, 2011, the Company, through an indirect subsidiary, APH, entered into a joint venture with Pegasus Legal Funding LLC ( PLF ) in the operating subsidiary of Pegasus. Pegasus purchases interests in claims from claimants who are a party to a personal injury litigation, with the expectation of a settlement in the future. Pegasus advances, to each claimant, funds, on a non-recourse basis at an agreed upon interest rate, in anticipation of a future settlement. The interest purchased by Pegasus in each claim consists of the right to receive from such claimant part of the proceeds or recoveries which such claimant receives by reason of a settlement, judgment or award with respect to such claimant's claim. The Company, through Pegasus, earned \$2.3 million and \$4.9 million, respectively, in interest and fees for the three and nine month periods ended June 30, 2013, compared to \$0.4 million and \$1.0 million for the three and nine month periods ended June 30, 2012. The Company had a net invested balance of \$32.3 million on June 30, 2013 and a \$13.0 million net invested balance on June 30, 2012. The collections yielded net income attributable to non-controlling interest of \$176,000 and \$53,000, respectively, for the nine and three month periods ended June 30, 2013, compared to \$66,000 and \$17,000, respectively, for the nine and three month periods ended June 30, 2012.

***Matrimonial Claims (included in Other Assets)***

On May 18, 2012, the Company formed BP Case Management, LLC ( BPCM ), a joint venture with California-based Balance Point Divorce Funding LLC ( BP Divorce Funding ). BPCM provides non-recourse funding to a spouse in a matrimonial action. The Company provides a \$1.0 million revolving line of credit to partially fund BP Divorce Funding's operations, with such loan bearing interest at the prevailing prime rate, with an initial term of twenty-four months. The revolving line of credit is collateralized by BP Divorce Funding's profit share in BPCM and other assets. As of June 30, 2013, the Company's investment in cases through BPCM was approximately \$989,000. The Company recognized \$0 in revenue for the three month periods ended June 30, 2013 and 2012. The Company recognized \$0 in revenue for the nine month period ended June 30, 2013 compared to \$165,000 for the nine month period ended June 30, 2012.

**Note 6: Furniture and Equipment**

Furniture and equipment consist of the following as of the dates indicated:

	June 30, 2013	September 30, 2012
Furniture	\$ 310,000	\$ 310,000
Equipment	3,623,000	3,470,000
Software	1,210,000	638,000
Leasehold improvements	99,000	99,000
	5,242,000	4,517,000
Less accumulated depreciation and amortization	4,146,000	3,696,000
	\$ 1,096,000	\$ 821,000

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 7: Non-Recourse Debt**

***Receivables Financing Agreement***

In March 2007, Palisades XVI borrowed approximately \$227 million under the Receivables Financing Agreement, as amended in July 2007, December 2007, May 2008, February 2009 and October 2010, in order to finance the Portfolio Purchase. The Portfolio Purchase had a purchase price of \$300 million (plus 20% of net payments after Palisades XVI recovers 150% of its purchase price plus cost of funds, which recovery has not yet occurred). Prior to the modification, discussed below, the debt was full recourse only to Palisades XVI and accrued interest at the rate of approximately 170 basis points over LIBOR. The original term of the agreement was three years. This term was extended by each of the Second, Third, Fourth and Fifth Amendments to the Receivables Financing Agreement as discussed below. Proceeds received as a result of the net collections from the Portfolio Purchase are applied to interest and principal of the underlying loan. The Portfolio Purchase is serviced by Palisades Collection LLC, which has engaged unaffiliated subservicers for a majority of the Portfolio Purchase.

Since the inception of the Receivables Financing Agreement, amendments have been signed to revise various terms of the Receivables Financing Agreement. On October 26, 2010, Palisades XVI entered into the Fifth Amendment to the Receivables Financing Agreement (the Fifth Amendment). The effective date of the Fifth Amendment was October 14, 2010. The Fifth Amendment (i) extends the expiration date of the Receivables Financing Agreement to April 14, 2014; (ii) reduces the minimum monthly total payment to \$750,000; (iii) accelerated the Company's guaranty credit enhancement of \$8,700,000, which was paid upon execution of the Fifth Amendment; (iv) eliminated the Company's limited guaranty of repayment of the loans outstanding by Palisades XVI; and (v) revises the definition of Borrowing Base Deficit, as defined in the Receivables Financing Agreement, to mean the excess, if any, of 105% of the loans outstanding over the borrowing base.

In connection with the Fifth Amendment, on October 26, 2010, the Company entered into the Omnibus Termination Agreement (the Termination Agreement). The limited recourse subordinated guaranty, discussed under the Fourth Amendment, was eliminated upon signing the Termination Agreement.

The aggregate minimum repayment obligations required under the Fifth Amendment, including interest and principal for fiscal years ending September 30, 2013 (three months ending) and 2014, is \$2.3 million and \$52.0 million, respectively.

On June 30, 2013 and September 30, 2012, the outstanding balance on this loan was approximately \$54.3 million and \$61.5 million, respectively. The applicable interest rate at June 30, 2013 and September 30, 2012 was 3.69% and 3.73%, respectively. The average interest rate of the Receivable Financing Agreement was 3.71% for the nine month period ended June 30, 2013 as compared to a 3.76% rate for the fiscal year ended September 30, 2012.

The Company's average debt obligation for the nine month period ended June 30, 2013 was approximately \$57.7 million as compared to a \$66.8 million average debt obligation for the fiscal year ended September 30, 2012. The average interest rate for the three month period ended June 30, 2013 was 3.70%.

On August 7, 2013, the Company entered into a Settlement Agreement with BMO as an Amendment to the Receivables Financing Agreement. See Note 16, Subsequent Event, for further information.

***Senior Secured Discretionary Credit Facility***

On December 30, 2011, the Company and certain of its subsidiaries obtained a \$20,000,000 Senior Secured Discretionary Credit Facility (the Credit Facility) from Bank Leumi pursuant to a Loan Agreement (the Loan Agreement) between certain of the Company's subsidiaries and Bank Leumi. Under the Loan Agreement, certain subsidiaries issued a Revolving Note (the Note) to Bank Leumi in the principal amount of up to \$20,000,000. Any outstanding balance under the Credit Facility accrues interest at an annual rate equal to the Prime Rate plus 50 basis points. The Credit Facility was not utilized and expired on February 23, 2013.



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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 8: Commitments and Contingencies**

***Employment Agreements***

In January 2007, the Company entered into an employment agreement (the *Employment Agreement* ) with Gary Stern, its Chairman, President and Chief Executive Officer, which expired on December 31, 2009. Mr. Stern is continuing in his current roles at the discretion of the Board of Directors until a new agreement is signed.

***Leases***

The Company leases its facilities in Englewood Cliffs, New Jersey, Houston, Texas and New York, New York. Please refer to our consolidated financial statements and notes thereto in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012, as filed with the SEC, for additional information.

***Litigation***

In the ordinary course of its business, the Company is involved in numerous legal proceedings. The Company regularly initiates collection lawsuits against consumers, using its network of third party law firms. In addition, consumers occasionally initiate litigation against the Company, alleging that the Company has violated a federal or state law in the process of collecting their account. The Company does not believe that these matters are material to its business and financial condition. The Company is not involved in any material litigation in which it is a defendant.

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 9: Income Recognition and Impairments**

***Income Recognition***

The Company accounts for its investment in consumer receivables acquired for liquidation using the interest method under the guidance of ASC 310. In ASC 310 static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). ASC 310 requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. ASC 310 initially freezes the IRR, estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual, or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio's remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Under ASC 310, rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be written down to maintain the then current IRR.

Finance income is recognized on cost recovery portfolios after the carrying value has been fully recovered through collections or amounts written down.

The Company accounts for its investment in personal injury claims at an agreed upon interest rate, in anticipation of a future settlement. The interest purchased by Pegasus in each claim will consist of the right to receive from such claimant part of the proceeds or recoveries which such claimant receives by reason of a settlement, judgment or award with respect to such claimant's claim. Open case revenue is estimated, recognized and accrued at a rate based on the expected realization and underwriting guidelines and facts and circumstances for each individual case. These personal injury claims are non-recourse.

When a case is closed and the cash is received for the advance provided to a claimant, revenue is recognized based upon the contractually agreed upon interest rate, and if applicable, adjusted for any changes due to a settled amount and fees charged to the claimant.

The funding of BPCM matrimonial actions is on a non-recourse basis. BPCM revenues are recognized under the cost recovery method.

***Impairments***

The Company accounts for its impairments in accordance with ASC 310, which provides guidance on how to account for differences between contractual and expected cash flows from an investor's initial investment in loans or debt securities acquired in a transfer if those differences are attributable, at least in part, to credit quality. Increases in expected cash flows are recognized prospectively through an adjustment of the IRR while decreases in expected cash flows are recognized as impairments. ASC 310 makes it more likely that impairment losses and accretable yield adjustments for portfolios' performances which exceed original collection projections will be recorded, as all downward revisions in collection estimates will result in impairment charges, given the requirement that the IRR of the affected pool be held constant. An impairment of \$12.3 million and \$10.1 million was recorded during the nine and three month periods ended June 30, 2013. An impairment of \$733,000 and \$122,000 was recorded during the same prior year periods. The impairment recorded in the third quarter of fiscal 2013 was related to the Great Seneca portfolio as revised forecasts deteriorated during the current quarter. Finance income is not recognized on cost recovery method portfolios until the cost of the portfolio is fully recovered. Collection projections are performed on both interest method and cost recovery method portfolios. With regard to the cost recovery portfolios, if collection projections indicate the carrying value will not be recovered, a write down in value is required.



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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 9: Income Recognition and Impairments**

*Impairments (continued)*

The Company's analysis of the timing and amount of cash flows to be generated by our portfolio purchases are based on the following attributes:

the type of receivable, the location of the debtor and the number of collection agencies previously attempting to collect the receivables in the portfolio. The Company has found that there are better states to try to collect receivables and it factors in both better and worse states when establishing its initial cash flow expectations;

the average balance of the receivables influences the Company's analysis in that lower average balance portfolios tend to be more collectible in the short-term and higher average balance portfolios are more appropriate for our lawsuit strategy and thus yield better results over the longer term. As the Company has significant experience with both types of balances, it is able to factor these variables into its initial expected cash flows;

the age of the receivables, the number of days since charge-off, any payments since charge-off, and the credit guidelines of the credit originator also represent factors taken into consideration in our estimation process. For example, older receivables might be more difficult and/or require more time and effort to collect;

past history and performance of similar assets acquired. As the Company purchases portfolios of like assets, it accumulates a significant historical database on the tendencies of debtor repayments and factors this into its initial expected cash flows;

the Company's ability to analyze accounts and resell accounts that meet its criteria;

jobs or property of the debtors found within portfolios. With the Company's business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation through the lawsuit strategy and, conversely, debtors without jobs or property are less likely to repay their obligation. The Company believes that debtors with jobs or property are more likely to repay because courts have mandated the debtor must pay the debt. Ultimately, the debtor will pay to clear title or release a lien. The Company also believes that these debtors generally might take longer to repay and that is factored into its initial expected cash flows; and

credit standards of issuer.

The Company acquires accounts that have experienced deterioration of credit quality between origination and the date of its acquisition of the accounts. The amount paid for a portfolio of accounts reflects the Company's determination that it is probable that the Company will be unable to

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collect all amounts due according to the portfolio of accounts contractual terms. The Company considers the expected payments and estimates the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio, coupled with expected cash flows from accounts available for sale. The excess of this amount over the cost of the portfolio, representing the excess of the accounts cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables, and accounted for on the interest method over the expected remaining life of the portfolio.

The Company believes it has extensive experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. The Company acquires these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid, so that the Company believes that its estimated cash flow offers it an adequate return on its acquisition costs after servicing expenses. Additionally, when considering larger portfolio purchases of accounts, or portfolios from issuers with whom the Company has limited experience, the Company has the added benefit of soliciting its third party servicers for their input with respect to liquidation rates and, at times, incorporates such input into the estimates that the Company uses for its expected cash flows.

As a result of the challenging economic environment and the impact it has had on the collections, for portfolio purchases acquired since the beginning of fiscal year 2009, the Company has extended its time frame of the expectation of recovering 100% of the invested capital to within a 24-29 month period from an 18-28 month period, and the expectation of recovering 130-140% of invested capital to a period of 7 years, an increase from the previous 5-year expectation. The medical accounts are accounted for using the cost recovery method. The Company routinely monitors these expectations against the actual cash flows and, in the event the cash flows are below its expectations and it believes that there are no reasons relating to mere timing differences or explainable delays (such as can occur, particularly when the court system is involved) for the reduced collections, an impairment would be recorded as a provision for credit losses. Conversely, in the event the cash flows are in excess of its expectations and the reason is due to timing, the Company would defer the excess collection as deferred revenue.



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 9: Income Recognition and Impairments*****Commissions and Fees***

Commissions and fees are the contractual commissions earned by third party collection agencies and attorneys, and direct costs associated with the collection effort; generally court costs. The Company expects to continue to purchase portfolios and utilize third party collection agencies and attorney networks.

**Note 10: Income Taxes**

Deferred federal and state taxes principally arise from (i) recognition of finance income collected for tax purposes, but not yet recognized for financial reporting; (ii) provision for impairments/credit losses; and (iii) stock based compensation expense for stock option grants and restricted stock awards recorded in the statement of income for which no cash distribution has been made. Other components consist of state net operating loss ( NOL ) carry-forwards. The provision for income tax expense for the three month periods ended June 30, 2013 and 2012, respectively, reflects income tax (benefit) expense at an effective rate of (40.9)% and 40.3%. The provision for income tax expense for the nine month periods ended June 30, 2013 and 2012, respectively, reflects income tax expense at an effective rate of 40.5 % and 40.3%.

The corporate federal income tax returns of the Company for 2009, 2010, 2011 and 2012 are subject to examination by the IRS, generally for three years after they are filed. The state income tax returns and other state filings of the Company are subject to examination by the state taxing authorities, for various periods, generally up to four years after they are filed.

In April 2010, the Company received notification from the IRS that the Company's 2008, 2009 and 2010 federal income tax returns would be audited. This audit is currently in progress.

**Note 11: Net Income (Loss) per Share Attributable to Asta Funding, Inc.**

Basic per share data is determined by dividing net income by the weighted average shares outstanding during the period. Diluted per share data is computed by dividing net income by the weighted average shares outstanding, assuming all dilutive potential common shares were issued. With respect to the assumed proceeds from the exercise of dilutive options, the treasury stock method is calculated using the average market price for the period.

The following table presents the computation of basic and diluted per share data for the nine and three months ended June 30, 2013 and 2012:

	Net Income	Nine Months Ended June 30,				
		2013 Weighted Average Shares	Per Share Amount	Net Income	2012 Weighted Average Shares	Per Share Amount
Basic	\$ 733,000	12,946,521	\$ 0.06	\$ 8,485,000	14,440,224	\$ 0.59
Effect of Dilutive Stock		271,382			243,417	(0.01)
Diluted	\$ 733,000	13,217,903	\$ 0.06	\$ 8,485,000	14,683,641	\$ 0.58



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 11: Net Income (Loss) per Share Attributable to Asta Funding, Inc. (continued)**

At June 30, 2013, options to purchase 575,669 shares at a weighted average exercise price of \$8.07 were not included in the diluted earnings per share calculation for the nine month period ended June 30, 2013 as they were anti-dilutive.

At June 30, 2012, options to purchase 1,351,492 shares at a weighted average exercise price of \$11.82 were not included in the diluted earnings per share calculation for the nine month period ended June 30, 2012 as they were anti-dilutive.

	Three Months Ended June 30,					
	Net Loss	2013 Weighted Average Shares	Per Share Amount	Net Income	2012 Weighted Average Shares	Per Share Amount
Basic	\$ (2,737,000)	12,954,455	\$ (0.21)	\$ 3,048,000	14,170,575	\$ 0.22
Effect of Dilutive Stock					258,468	(0.01)
Diluted	\$ (2,737,000)	12,954,455	\$ (0.21)	\$ 3,048,000	14,429,043	\$ 0.21

At June 30, 2013, options to purchase 554,890 shares at a weighted average exercise price of \$9.26 were not included in the diluted earnings per share calculation for the three month period ended June 30, 2013 as they were anti-dilutive.

At June 30, 2012, options to purchase 1,283,875 shares at a weighted average exercise price of \$12.02 were not included in the diluted earnings per share calculation for the three month period ended June 30, 2012 as they were anti-dilutive.

**Note 12: Stock Based Compensation**

The Company accounts for stock-based employee compensation under ASC 718, *Compensation - Stock Compensation* ( ASC 718 ). ASC 718 requires that compensation expense associated with stock options and other stock based awards be recognized in the statement of income, rather than a disclosure in the notes to the Company's consolidated financial statements.

In June 2013, through a previous action of the Compensation Committee of the Board of Directors of the Company ( Compensation Committee ) authorizing the Chief Executive Officer of the Company the discretion to grant stock option awards to non-officer employees, the Chief Executive Officer awarded 50,000 stock options to non-officer employees. The exercise price of these options, issued on June 13, 2013, was equal to the market price on that date. The options vest in three equal installments, accounted for as one graded vesting award, starting on the first anniversary of the grant. The assumptions used in the option pricing model were as follows:

Risk-free interest rate	0.10%
Expected term (years)	6.2
Expected volatility	99.7%
Dividend yield	0.92%

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In December 2012, the Compensation Committee granted 160,000 stock options, of which 65,000 options were awarded to three officers of the Company and 20,000 options were awarded to an employee of the Company. The remaining 75,000 shares were issued to six non-employee directors of the Company. The exercise price of these options, issued on December 18, was equal to the market price on that date. The options vest in three equal installments, accounted for as one graded vesting award, starting on the first anniversary of the grant. The assumptions used in the option pricing model were as follows:

Risk-free interest rate	0.16%
Expected term (years)	6.0
Expected volatility	101.0%
Dividend yield	1.67%

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 12: Stock Based Compensation** (continued)

In addition, the Company granted 102,321 restricted shares to the Chief Executive Officer of the Company. The shares vest in three equal installments, starting on the first anniversary of the grant.

**Note 13: Stock Option Plans**

***2012 Stock Option and Performance Award Compensation Plan***

On February 7, 2012, the Board of Directors adopted the Company's 2012 Stock Option and Performance Award Compensation Plan (the 2012 Plan), which was approved by the stockholders of the Company on March 21, 2012. The 2012 Plan replaces the Equity Compensation Plan (as defined below).

The 2012 Plan provides the Company with flexibility with respect to equity awards by providing for grants of stock awards (i.e. restricted and unrestricted), stock purchase rights and stock appreciation rights, in addition to the granting of stock options.

The Company authorized 2,000,000 shares of Common Stock for issuance under the 2012 Plan. In December 2012, the Company granted options to purchase shares of the Company and an award of restricted stock totaling 262,321 shares. Additionally, the Company granted options to purchase 50,000 shares of the Company to non-executive employees in June 2013, leaving 1,687,679 shares available as of June 30, 2013. As of June 30, 2013, approximately 58 of the Company's employees were eligible to participate in the 2012 Plan.

***Equity Compensation Plan***

On December 1, 2005, the Board of Directors adopted the Company's Equity Compensation Plan (the Equity Compensation Plan), which was approved by the stockholders of the Company on March 1, 2006. The Equity Compensation Plan was adopted to supplement the Company's existing 2002 Stock Option Plan (as defined below).

In addition to permitting the grant of stock options as permitted under the 2002 Stock Option Plan, the Equity Compensation Plan allowed the Company flexibility with respect to equity awards by also providing for grants of stock awards (i.e. restricted or unrestricted), stock purchase rights and stock appreciation rights.

The Company authorized 1,000,000 shares of Common Stock for issuance under the Equity Compensation Plan. As of March 21, 2012, no more options could be issued under this plan.

***2002 Stock Option Plan***

On March 5, 2002, the Board of Directors adopted the Company's 2002 Stock Option Plan (the 2002 Plan), which plan was approved by the Company's stockholders on May 1, 2002. The 2002 Plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants to, the Company.

The 2002 Plan authorized the granting of incentive stock options (as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code)) and non-qualified stock options to eligible employees of the Company, including officers and directors of the Company (whether or not employees) and consultants of the Company.

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The Company authorized 1,000,000 shares of Common Stock for issuance under the 2002 Plan. As of March 5, 2012, no more options could be issued under this plan.

### ***1995 Stock Option Plan***

In 1995, the Board of Directors adopted the Company's 1995 Stock Option Plan (the "1995 Plan"), which expired on September 14, 2005. The Plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants to, the Company.

The Company authorized 1,840,000 shares of Common Stock for issuance under the 1995 Plan. As of September 14, 2005, no more awards could be issued under this plan.

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 13: Stock Option Plans** *(continued)*

The following table summarizes stock option transactions under the plans:

	Nine Months Ended June 30,			
	2013	Weighted Average Exercise Price	2012	Weighted Average Exercise Price
	Shares		Shares	
Outstanding options at the beginning of period	1,499,471	\$ 11.27	1,294,271	\$ 11.41
Options granted	210,000	9.36	360,000	7.87
Options exercised	(29,500)	3.51	(19,333)	3.15
Options forfeited			(8,300)	6.02
Options cancelled	(50,000)	7.77		
Outstanding options at the end of period	1,629,971	\$ 11.27	1,626,638	\$ 10.75
Exercisable options at the end of period	1,112,037	\$ 12.57	1,126,871	\$ 12.00

	Three Months Ended June 30,			
	2013	Weighted Average Exercise Price	2012	Weighted Average Exercise Price
	Shares		Shares	
Outstanding options at the beginning of period	1,655,871	\$ 11.12	1,649,538	\$ 10.64
Options granted	50,000	8.69		
Options exercised	(25,900)	3.06	(16,000)	2.95
Options forfeited			(6,900)	6.05
Options cancelled	(50,000)	7.77		
Outstanding options at the end of period	1,629,971	\$ 11.27	1,626,638	\$ 10.75
Exercisable options at the end of period	1,112,037	\$ 12.57	1,126,871	\$ 12.00

The Company recognized \$1,307,000 and \$532,000 of compensation expense related to stock options during the nine month and three month periods ended June 30, 2013, respectively. Included in stock compensation expense in the nine and three month periods ended June 30, 2013 is approximately \$161,000 for non-vested options cancelled during the third quarter of fiscal year 2013. The option awards were not replaced. The Company recognized \$1,117,000 and \$416,000 of compensation expense related to stock options during the nine month and three month periods ended June 30, 2012, respectively. As of June 30, 2013, there was \$2,378,000 of unrecognized compensation expense related to stock option awards. The weighted average remaining period over which such costs are expected to be recognized is 2.0 years. The intrinsic value of the outstanding and exercisable options as of June 30, 2013 was approximately \$810,000 and \$573,000, respectively. The intrinsic value of the stock options exercised during the nine and three month periods ended June 30, 2013 was approximately \$172,000 and \$161,000, respectively. The

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fair value of the stock options exercised during the nine and three month periods ended June 30, 2013 was approximately \$276,000 and \$241,000, respectively. The weighted average remaining contractual life of exercisable options is 4.1 years. The fair value of the stock options that vested during the nine and three months ended June 30, 2013 was approximately \$1,259,000 and \$144,000, respectively.



**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 13: Stock Option Plans (continued)**

The following table summarizes information outstanding options under the plans as of June 30, 2013:

Range of Exercise Price	Options Outstanding			Options Exercisable	
	Number Outstanding	Weighted Average Contractual Life (in Years)	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$2.8751 - \$5.7500	25,800	5.9	\$ 2.95	25,800	\$ 2.95
\$5.7501 - \$8.6250	790,900	7.7	7.81	482,966	7.77
\$8.6251 - \$14.3750	260,000	9.3	9.28	50,000	11.50
\$14.3751 - \$17.2500	198,611	0.4	14.88	198,611	14.88
\$17.2501 - \$20.1250	339,660	1.3	18.23	339,660	18.23
\$25.8751 - \$28.7500	15,000	3.5	28.75	15,000	28.75
	1,629,971	5.6	\$ 11.27	1,112,037	\$ 12.57

The following table summarizes information about restricted stock transactions:

	Nine Months Ended June 30, 2013		2012	
	Shares	Weighted Average Grant Date Fair Value	Shares	Weighted Average Grant Date Fair Value
Unvested at the beginning of period	10,922	\$ 7.63	21,843	\$ 7.63
Awards granted	102,321	9.57		
Vested	(10,922)	7.63	(10,921)	7.63
Forfeited				
Unvested at the end of period	102,321	\$ 9.57	10,922	\$ 7.63

	Three Months Ended June 30, 2013		2012	
	Shares	Weighted Average Grant	Shares	Weighted Average Grant

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		<b>Date Fair Value</b>		<b>Date Fair Value</b>
Unvested at the beginning of period	102,321	\$ 9.57	10,922	\$ 7.63
Awards granted				
Vested				
Forfeited				
Unvested at the end of period	102,321	\$ 9.57	10,922	\$ 7.63

**Table of Contents****ASTA FUNDING, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 13: Stock Option Plans** *(continued)*

The Company recognized \$191,000 and \$81,000 of compensation expense related to the restricted stock awards during the nine and three month periods ended June 30, 2013, respectively. The Company recognized \$64,000 and \$21,000 of compensation expense related to restricted stock awards during the nine and three month periods ended June 30, 2012, respectively. As of June 30, 2013, there was \$805,000 of unrecognized compensation cost related to unvested restricted stock. The weighted average remaining period over which such costs are recognized is 2.5 years.

**Note 14: Stockholders' Equity**

In December 2012, the Board of Directors of the Company approved the payment of a special accelerated annual dividend of \$0.08 per share to shareholders of record on December 24, 2012. The aggregate dividend of \$1,030,000 was paid on December 28, 2012.

On March 9, 2012, the Company adopted a Rule 10b5-1 Plan in conjunction with its share repurchase program. The Board of Directors approved the repurchase of up to \$20 million of the Company's common stock, which was effective through March 11, 2013. The Company purchased approximately 885,000 shares at an aggregate purchase price of approximately \$7,948,000 under the plan. Additionally, in June 2012, the Company purchased 1.0 million shares of its common stock for \$9.4 million in a privately negotiated transaction outside of the Rule 10b5-1 Plan.

As of June 30, 2013, stockholders' equity includes an amount for other comprehensive loss of \$697,000, which reflects unrealized losses in available-for-sale securities. In addition, \$207,000 related to the non-controlling interest in Pegasus Funding, LLC has been included in stockholders' equity.

**Note 15: Fair Value of Financial Instruments***Disclosures about Fair Value of Financial Instruments*

FASB ASC 825, *Financial Instruments*, (ASC 825), requires disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practicable to estimate that value. Because there are a limited number of market participants for certain of the Company's assets and liabilities, fair value estimates are based upon judgments regarding credit risk, investor expectation of economic conditions, normal cost of administration and other risk characteristics, including interest rate and prepayment risk. These estimates are subjective in nature and involve uncertainties and matters of judgment, which significantly affect the estimates.

The estimated fair value of the Company's financial instruments is summarized as follows:

	June 30, 2013		September 30, 2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets</b>				
Available-for-sale investments (Level 1)	\$ 58,336,000	\$ 58,336,000	\$ 58,712,000	\$ 58,712,000
Certificates of deposit (Level 2)	8,764,000	8,764,000	42,682,000	42,682,000
Consumer receivables acquired for liquidation (Level 3)	62,594,000	82,887,000	86,887,000	100,706,000
<b>Financial liabilities</b>				

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Non-Recourse Debt (Level 2)	54,250,000	28,000,000	61,463,000	61,463,000
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Disclosure of the estimated fair values of financial instruments often requires the use of estimates. The Company uses the following methods and assumptions to estimate the fair value of financial instruments:

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**ASTA FUNDING, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 15: Fair Value of Financial Measurements and Disclosures** *(continued)*

***Disclosures about Fair Value of Financial Instruments*** *(continued)*

Certificates of deposit The carrying amount approximates fair value due to the short-term nature of the deposits.

Available-for-sale investments The available-for-sale securities consist of mutual funds that are valued based on quoted prices in active markets.

Consumer receivables acquired for liquidation The Company computed the fair value of the consumer receivables acquired for liquidation using its proprietary forecasting model. The Company's forecasting model utilizes a discounted cash flow analysis. The Company's cash flows are an estimate of collections for consumer receivables based on variables fully described in Note 4: Consumer Receivables Acquired for Liquidation. These cash flows are discounted to determine the fair value.

Non-Recourse Debt Carries a variable rate. The fair value has been determined as a result of the Settlement Agreement discussed in Note 16.

***Fair Value Hierarchy***

The Company recorded its available-for-sale investments at estimated fair value on a recurring basis. The accompanying consolidated financial statements include estimated fair value information regarding its available-for sale investments as of March 31, 2013, as required by FASB ASC 820, *Fair Value Measurements and Disclosures* (ASC 820). ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs, when measuring fair value. A financial instrument's level within the fair value hierarchy is based on the lowest level of input significant to the fair value measurement.

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to assess at the measurement date.

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices in markets that are not active for identical or similar assets or liabilities; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3- Unobservable inputs that are supported by little or no market activity and significant to the fair value of the assets or liabilities that are developed using the reporting entities' estimates and assumptions, which reflect those that market participants would use.

The Company's available-for-sale investments are classified as Level 1 financial instruments based on the classifications described above. The Company did not have any transfers into (out of) Level 1 investments during the periods June 30, 2013 and September 30, 2012. The Company had no Level 2 or Level 3 available-for-sale investments during the periods June 30, 2013 and September 30, 2012.

**Note 16: Subsequent Event**

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On August 7, 2013, Palisades XVI, a 100% owned bankruptcy remote subsidiary, entered into a Settlement Agreement and Omnibus Amendment ( Settlement Agreement ) with BMO as an amendment to the Receivables Financing Agreement. In consideration for a \$15 million prepayment funded by the Company, BMO has agreed to significantly reduce minimum monthly collection requirements and the interest rate. If and when BMO receives the next \$15 million of collections from the Portfolio Purchase, less certain credits for payments made prior to the consummation of the Settlement Agreement, the Company is entitled to recover from future net collections the \$15 million prepayment that it funded. Thereafter, BMO will have the right to receive 30% of future net collections. Palisades XVI was in technical violation of the borrowing base covenant at June 30, 2013. The covenant was eliminated entirely from the Settlement Agreement.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
Caution Regarding Forward Looking Statements**

*This report contains forward-looking statements that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as expect, anticipate, intend, plan, believe, seek, see, or will. These forward-looking statements are not guarantees and are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward looking statements. For us, particular uncertainties that might cause our actual results to be materially different than those expressed in our forward-looking statements include: our ability purchase defaulted consumer receivables at appropriate prices, changes in government regulations that affect our ability to collect sufficient amounts on our defaulted consumer receivables, our ability to employ and retain qualified employees, changes in the credit or capital markets, changes in interest rates, deterioration in economic conditions, negative press on the debt collection industry which may have a negative impact on a debtor's willingness to pay the debt we acquire, potential regulation or limitation of interest rates and other fees advanced by Pegasus under federal and/or state regulation, a change in statutory or case law which limits or restricts the ability of Pegasus to charge or collect fees and interest at anticipated levels, plaintiff's being unsuccessful in whole or in part in the litigation upon which our funds are provided, the continued services of the senior management of Pegasus to source and analyze cases in accordance with the underwriting guidelines of Pegasus, and such other factors that may be identified from time to time in our Securities and Exchange Commission (SEC) filings and other public announcements, including those set forth under the caption Risk Factors in Part I, Item 1A of our Annual Report on Form 10-K for the year ended September 30, 2012. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the foregoing. Readers are cautioned not to place undue reliance on our forward-looking statements, as they speak only as of the date made. Except as required by law, we assume no duty to update or revise our forward-looking statements.*

**Overview**

Asta Funding, Inc., together with its wholly owned significant operating subsidiaries Palisades Collection LLC, Palisades Acquisition XVI, LLC ( Palisades XVI ), VATIV Recovery Solutions LLC ( VATIV ), ASFI Pegasus Holdings, LLC ( APH ), Fund Pegasus, LLC ( Fund Pegasus ), Pegasus Funding, LLC ( Pegasus ) and other subsidiaries, not all wholly owned, and not considered material (the Company, we or us ), is primarily engaged in the business of acquiring, managing, servicing and recovering on portfolios of consumer receivables. These portfolios generally consist of one or more of the following types of consumer receivables:

*charged-off receivables* accounts that have been written-off by the originators and may have been previously serviced by collection agencies;

*semi-performing receivables* accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators; and

*performing receivables* accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past.

We acquire these consumer receivable portfolios at a significant discount to the amount actually owed by the borrowers. We acquire these portfolios after a qualitative and quantitative analysis of the underlying receivables and calculate the purchase price so that our estimated cash flow offers us an adequate return on our acquisition costs and servicing expenses. After purchasing a portfolio, we actively monitor its performance and review and adjust our collection and servicing strategies accordingly.

We purchase receivables from credit grantors and others through (i) privately negotiated direct sales and (ii) auctions in which sellers of receivables seek bids from several pre-qualified debt purchasers. We pursue new acquisitions of consumer receivable portfolios on an ongoing basis through:

our relationships with industry participants, collection agencies, investors and our financing sources;

brokers who specialize in the sale of consumer receivable portfolios; and

other sources.



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### **Personal Injury Litigation Funding Business**

We entered into a joint venture with Pegasus Legal Funding, LLC ( PLF ), pursuant to which we purchase interests in personal injury claims from claimants who are a party to personal injury litigation with the expectation of a settlement in the future. Through the joint venture, we advance, to each personal injury claimant, funds on a non-recourse basis, at an agreed upon interest rate, in anticipation of a future settlement. The interest purchased by us in each claim consists of the right to receive from such claimant part of the proceeds or recoveries which such claimant receives by reason of a settlement, judgment or award with respect to such claimant's claim. In 2013, we have committed to fund \$20,350,000 to Pegasus Funding.

### **Matrimonial Claims**

On May 18, 2012, we formed BP Case Management, LLC ( BPCM ), a joint venture with a California-based Balance Point Divorce Funding, LLC ( BP Divorce Funding ). BPCM provides non-recourse funding to a spouse in a matrimonial action.

### **Critical Accounting Policies**

We account for our investments in consumer receivable portfolios, using either:

the interest method; or

the cost recovery method.

As we believe our liquidating experience in certain asset classes such as distressed credit card receivables, telecom receivables, consumer loan receivables and mixed consumer receivables has matured, we use the interest method when we believe we can reasonably estimate the timing of the cash flows. In those situations where we diversify our acquisitions into other asset classes and we do not possess the same expertise, or we cannot reasonably estimate the timing of the cash flows, we utilize the cost recovery method of accounting for those portfolios of receivables.

We account for our investment in finance receivables using the interest method under the guidance of Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 310, *Receivables - Loans and Debt Securities Acquired with Deteriorating Credit Quality*, ( ASC 310 ). Static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision. We currently consider for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally have the following characteristics:

same issuer/originator;

same underlying credit quality;

similar geographic distribution of the accounts;

similar age of the receivable; and

same type of asset class (credit cards, telecommunications, etc.).

After determining that an investment will yield an adequate return on our acquisition cost after servicing fees, including court costs which are expensed as incurred, we use a variety of qualitative and quantitative factors to determine the estimated cash flows. Included in our analysis for purchasing a portfolio of receivables and determining a reasonable estimate of collections and the timing thereof, the following variables are analyzed and factored into our original estimates:

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the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables;

the age of the receivables (as older receivables might be more difficult to collect or might be less cost effective);

past history of performance of similar assets as we purchase portfolios of similar assets, we believe we have built significant history on how these receivables will liquidate and factor this into our initial expected cash flows;

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number of months since charge-off;

payments made since charge-off;

the credit originator and their credit guidelines;

the locations of the debtors, as there are better states to attempt to collect in and, ultimately, we have better predictability of the liquidations and the expected cash flows. Conversely, there are also states where the liquidation rates are not as good and that is factored into our cash flow analysis;

financial wherewithal of the seller;

jobs or property of the debtors found within portfolios-with our business model, this is of particular importance as debtors with jobs or property are more likely to repay their obligation and, conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain customer statements from the original issuer.

We will obtain and utilize, as appropriate, input including, but not limited to, monthly collection projections and liquidation rates, from our third party collection agencies and attorneys, as further evidentiary matter, to assist us in developing collection strategies and in modeling the expected cash flows for a given portfolio.

We acquire accounts that have experienced deterioration of credit quality between origination and the date of our acquisition of the accounts. The amount paid for a portfolio of accounts reflects our determination that it is probable we will be unable to collect all amounts due according to the portfolio of accounts contractual terms. We consider the expected payments and estimate the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio coupled with expected cash flows from accounts available for sale. The excess of this amount over the cost of the portfolio, representing the excess of the accounts cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables over the expected remaining life of the portfolio.

We believe we have significant experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. We acquire these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid so that we believe our estimated cash flow offers us an adequate return on our costs, including servicing expenses. Additionally, when considering purchases of accounts, or portfolios from issuers from whom we have little or limited experience, we have the added benefit of soliciting our third party collection agencies and attorneys for their input on liquidation rates and, at times, incorporate such input into the price we offer for a given portfolio and the estimates we use for our expected cash flows.

As a result of the recent and current challenging economic environment and the impact it has had on the collections, for the non medical account portfolio purchases acquired since the beginning of fiscal year 2009, we have extended our time frame of the expectation of recovering 100% of our invested capital to within a 24-29 month period from an 18-28 month period, and the expectation of recovering 130-140% of invested capital to a period of seven years, which is an increase from the previous five year expectation. The medical accounts are accounted for using the cost recovery method. We routinely monitor these expectations against the actual cash flows and, in the event the cash flows are below our expectations and we believe there are no reasons relating to mere timing differences or explainable delays (such as can occur particularly when the court system is involved) for the reduced collections, an impairment would be recorded as a provision for credit losses. Conversely, in the event the cash flows are in excess of our expectations and the reason is due to timing, we would defer the excess collection as deferred revenue.

We use the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as revenue when received.

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We account for our investment in personal injury claims at an agreed upon interest rate, in anticipation of a future settlement. The interest purchased by Pegasus in each claim will consist of the right to receive from such claimant part of the proceeds or recoveries which such claimant receives by reason of a settlement, judgment or award with respect to such claimant's claim. Open case revenue is estimated, recognized and accrued at a rate based on the expected realization and underwriting guidelines and facts and circumstances for each individual case. These personal injury claims are non-recourse.

When a case is closed and the cash is received for the advance provided to a claimant, revenue is recognized based upon the contractually agreed upon interest rate, and if applicable, adjusted for any changes due to a settled amount and fees charged to the claimant.

The funding of BPCM matrimonial actions is on a non-recourse basis. BPCM revenues are recognized under the cost recovery method.

In the following discussions, most percentages and dollar amounts have been rounded to aid presentation. As a result, all figures are approximations.

**Table of Contents****Results of Operations****The nine-month period ended June 30, 2013, compared to the nine-month period ended June 30, 2012**

*Finance income.* For the nine month period ended June 30, 2013, finance income decreased \$4.0 million, or 13.0%, to \$26.8 million from \$30.8 million for the nine month period ended June 30, 2012. Finance income decreased primarily due to the lower level of portfolio purchases and, as a result, the increased percentage of our portfolio balances are in the later stages of their yield curves. We purchased a portfolio with a face value of approximately \$53.5 million at a cost of \$3.3 million in the first nine months of fiscal year 2013, compared to \$6.0 million in face value of new portfolios at a cost of \$2.7 million in the first nine months of fiscal year 2012.

During the first nine months of fiscal year 2013, gross collections decreased 20.4% to \$66.4 million from \$83.4 million for the nine months ended June 30, 2012, reflecting the lower level of purchases and the age of our portfolios. Commissions and fees associated with gross collections from our third party collection agencies and attorneys decreased \$4.9 million, or 16.7%, for the nine months ended June 30, 2013 as compared to the same period in the prior year and averaged 34.7% of collections for the nine months ended June 30, 2013 as compared to 35.0% for the same prior year period. Net collections decreased 22.4% to \$42.0 million from \$54.2 million for the nine months ended June 30, 2012. Income recognized from fully amortized portfolios (zero based revenue) was \$25.8 million for the nine month period ended June 30, 2013 compared to \$27.4 million for the nine month period ended June 30, 2012. Included in finance income for the nine month period ended June 30, 2013 is approximately \$1.6 million related to \$2.0 million of account sales which occurred during the third quarter of fiscal year 2013.

*Other income.* The following table summarizes other income for the six month periods ended:

	June 30,	
	2013	2012
Interest and dividend income	\$ 1,201,000	\$ 1,199,000
Personal injury fee income	4,921,000	999,000
Matrimonial fee income		165,000
Realized gain (including capital gain)	417,000	251,000
Service fee income	23,000	84,000
Other	(13,000)	21,000
	\$ 6,549,000	\$ 2,719,000

The change in the personal injury fee income component of other income for the nine month period ended June 30, 2013 as compared to the nine month period ended June 30, 2012 is primarily due to the increased level of investment in personal injury cases since the inception of the personal injury business in December 2011. Net investment in personal injury cases increased by \$13.7 million, from \$18.6 million to \$32.3 million during the first nine months of fiscal year 2013, compared to a \$13.0 million increase from \$0 in the first nine months of fiscal year 2012.

*General and administrative expenses.* During the nine months ended June 30, 2013, general and administrative expenses increased \$1.4 million, or 8.7%, to \$17.9 million from \$16.5 million for the nine months ended June 30, 2012. The increase in general and administrative expenses is primarily attributable to the inclusion of Pegasus for nine months in the current period as compared to only six months in the same prior year period, as the business began on December 28, 2011. Included in the general and administrative expenses is an increase in the reserve for bad debts consistent with the growth of Pegasus. General and administrative expenses related to the consumer debt portion of our business have decreased \$1.9 million or 12.3%, as we have taken actions to increase our reliance on our third party collection network.

*Interest expense.* During the nine month period ended June 30, 2013, interest expense decreased \$0.3 million or 16.4% to \$1.6 million from \$1.9 million in the same prior year period. The decrease in interest expense is primarily the result of the continued repayment of our non-recourse debt.

*Impairments.* An impairment of \$12.4 million was recorded in the nine month period ended June 30, 2013 as compared to an impairment of \$0.7 million recorded during the nine month period ended June 30, 2012. The primary reason for the impairment is the \$10.2 million write down of the Great Seneca portfolio as revised forecasts developed during the third quarter of fiscal year 2013 indicated a further deterioration of collections.

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*Income tax expense.* Income tax expense, consisting of federal and state income taxes, was \$0.5 million for the nine months ended June 30, 2013, as compared to income tax expense of \$5.8 million for the comparable 2012 period.

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*Income attributable to non-controlling interest.* The income attributable to non-controlling interest of \$176,000 in fiscal year 2013 and \$66,000 in fiscal year 2012, related to PLF's 20% interest in Pegasus.

*Net income attributable to Asta Funding, Inc.* For the nine months ended June 30, 2013, net income was \$0.7 million, as compared to net income of \$8.5 million for the nine month period ended June 30, 2012.

**The three-month period ended June 30, 2013, compared to the three-month period ended June 30, 2012**

*Finance income.* For the three month period ended June 30, 2013, finance income was \$10.0 million as compared to \$10.5 million for the three month period ended June 30, 2012, a decrease of \$0.5 million. We purchased a portfolio with a face value of approximately \$53.5 million at a cost of \$3.3 million during the third quarter of fiscal year 2013. There were no portfolio purchases during the third quarter of fiscal year 2012. Included in finance income during the third quarter of fiscal year 2013 was approximately \$1.6 million of income from account sales of approximately \$2.0 million,

During the third quarter of fiscal year 2013, gross collections decreased 16.4% to \$23.4 million from \$28.0 million for the three months ended June 30, 2012. Commissions and fees associated with gross collections from our third party collection agencies and attorneys decreased \$1.5 million, or 16.1%, for the three months ended June 30, 2013 as compared to the same period in the prior year and averaged 34.2% of collections during the three-month period ended June 30, 2013. Net collections decreased by 16.5% to \$15.4 million in the current quarter from \$18.5 million for the three months ended June 30, 2012. Income recognized from fully amortized portfolios (zero based revenue) was \$9.7 million and \$9.6 million for the three months ended June 30, 2013 and 2012, respectively. Included in the zero based revenue is \$1.6 from the account sales during the third quarter of fiscal year 2013.

*Other income.* The following table summarizes other income for the three month periods ended:

	June 30,	
	2013	2012
Interest and dividend income	\$ 371,000	\$ 396,000
Personal injury fee income	2,287,000	507,000
Realized gains	17,000	134,000
Service fee income	7,000	30,000
Other	(17,000)	3,000
	\$ 2,665,000	\$ 1,070,000

The change in the personal injury fee income component of other income for the three month period ended June 30, 2013 as compared to the three month period ended June 30, 2012 is primarily due to the increased level of investment in personal injury cases since the inception of the personal injury business in December 2011. Net investment in personal injury cases increased by \$4.1 million from \$28.2 million to \$32.3 million during the three month period ended June 30, 2013, compared to a \$5.3 million increase from \$7.7 million during the three month period ended June 30, 2012.

*General and administrative expenses.* During the three-month period ended June 30, 2013, general and administrative expenses increased \$0.9 million, or 15.0%, to \$6.5 million from \$5.7 million for the three months ended June 30, 2012. The increase is primarily related to the growth of Pegasus as the unit has grown significantly over the last year. Included in the general and administrative expenses is an increase in the reserve for bad debts consistent with the growth of Pegasus. General and administrative expenses related to the consumer debt portion of our business have decreased \$0.7 million or 14.2%, as we have taken actions to increase our reliance on our third party collection network.

*Interest expense.* During the three-month period ended June 30, 2013, interest expense was \$518,000 compared to \$619,000 in the same period in the prior year. The decrease in interest expense is the result of the continued repayment of our non-recourse debt.

*Impairments.* An impairment of \$10.2 million was recorded in the three month period ended June 30, 2013 as compared to an impairment of \$122,000 recorded during the three month period ended June 30, 2012. The reason for the impairment is the \$10.2 million write down of the Great Seneca portfolio as revised forecasts developed during the third quarter of fiscal year 2013 indicated a further deterioration of collections.

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*Income tax (benefit) expense.* Income tax (benefit) of \$1.9 million was recorded for the three month period ended June 30, 2013 as compared to \$2.1 million of income tax expense for the three month period ended June 30, 2012.

*Income attributable to non-controlling interest.* The income attributable to non-controlling interest of \$53,000 and \$17,000 for the three month periods ended June 30, 2013 and 2012, respectively, related to PLF's 20% interest in Pegasus.



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*Net (loss) income attributable to Asta Funding, Inc.* Net (loss) attributable to Asta Funding, Inc. was \$2.7 million for the three month period ended June 30, 2013 as compared to net income attributable to Asta Funding, Inc. of \$3.0 million for the three month period ended June 30, 2012.

**Liquidity and Capital Resources**

Our primary source of cash from operations is collections on the receivable portfolios we have acquired. Our primary uses of cash include our acquisition of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, taxes, dividends, if approved, and repayment of debt. We currently rely on cash provided by operations to fund the acquisition of consumer receivables and general operations of the business.

**Receivables Financing Agreement**

In March 2007, Palisades XVI entered into a receivables financing agreement (the *Receivables Financing Agreement*) with the Bank of Montreal ( *BMO* ), as amended in July 2007, December 2007, May 2008, February 2009 and October 2010 in order to finance the Portfolio Purchase. The Portfolio Purchase had a purchase price of \$300 million (plus 20% of net payments after Palisades XVI recovers 150% of its purchase price plus cost of funds, which recovery has not yet occurred). Prior to the modifications, discussed below, the debt was full recourse only to Palisades XVI and accrued interest at the rate of approximately 170 basis points over LIBOR. The original term of the agreement was three years. This term was extended by each of the Second, Third, Fourth and Fifth Amendments to the Receivables Financing Agreement as discussed below.

On October 26, 2010, Palisades XVI entered into the Fifth Amendment to the Receivables Financing Agreement (the *Fifth Amendment*). The effective date of the Fifth Amendment was October 14, 2010. The Fifth Amendment (i) extends the expiration date of the Receivables Financing Agreement to April 14, 2014; (ii) reduces the minimum monthly payment to \$750,000; (iii) accelerated our guaranty credit enhancement of \$8,700,000, which was paid upon the execution of the Fifth Amendment; (iv) eliminated our limited guaranty of repayment of the loans outstanding by Palisades XVI; and (v) revises the definition of *Borrowing Base Deficit*, as defined in the Receivables Financing Agreement, to mean the excess, if any, of 105% of the loans outstanding over the borrowing base.

In connection with the Fifth Amendment, on October 26, 2010, we entered into the Omnibus Termination Agreement (the *Termination Agreement*). The limited recourse subordinated guaranty discussed under the Fourth Amendment was eliminated upon signing the Termination Agreement.

The aggregate minimum repayment obligations required under the Fifth Amendment, including interest and principal for fiscal years ending September 30, 2013 (three months ending) and 2014, is \$2.3 million and \$52.0 million, respectively.

On June 30, 2013 and September 30, 2012, the outstanding balance on this loan was approximately \$54.3 million and \$61.5 million, respectively. The applicable interest rate at June 30, 2013 and September 30, 2012, was 3.69% and 3.73%, respectively. The average interest rate of the Receivable Financing Agreement was 3.71% for the nine-month period ended June 30, 2013 as compared to 3.76% for the fiscal year ended September 30, 2012. We were in compliance with all covenants at June 30, 2013.

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On August 7, 2013, Palisades XVI, a 100% owned bankruptcy remote subsidiary, entered into a Settlement Agreement and Omnibus Amendment ( Settlement Agreement ) with BMO as an amendment to the Receivables Financing Agreement. In consideration for a \$15 million prepayment funded by the Company, BMO has agreed to significantly reduce minimum monthly collection requirements and the interest rate. If and when BMO receives the next \$15 million of collections from the Portfolio Purchase, less certain credits for payments made prior to the consummation of the Settlement Agreement, the Company is entitled to recover from future net collections the \$15 million prepayment that it funded. Thereafter, BMO will have the right to receive 30% of future net collections. Palisades XVI was in technical violation of the borrowing base covenant at June 30, 2013. The covenant was waived and eliminated entirely from the Settlement Agreement.

**Senior Secured Discretionary Credit Facility**

On December 30, 2011, we and certain of our subsidiaries obtained a \$20,000,000 Senior Secured Discretionary Credit Facility (the Credit Facility ) from Bank Leumi pursuant to a Loan Agreement (the Loan Agreement ) between certain of our subsidiaries and Bank Leumi. Under the Loan Agreement, certain of our subsidiaries issued a Revolving Note to Bank Leumi in the principal amount of up to \$20,000,000. Any outstanding balance under the Credit Facility accrues interest at an annual rate equal to the Prime Rate plus 50 basis points. The Credit Facility was not utilized and expired on February 23, 2013.

**Other Investments – Personal Injury Claims**

On December 28, 2011, we, through an indirect subsidiary, APH, entered into a joint venture (the Venture ) with PLF. The Venture, through Pegasus, purchases interests in personal injury claims from claimants who are a party to a personal injury litigation, with the expectation of a settlement in the future. The personal injury claims are purchased by Pegasus. Pegasus advances to each claimant funds on a non-recourse basis at an agreed upon interest rate in anticipation of a future settlement. The interest purchased by Pegasus in each claim will consist of the right to receive from such claimant part of the proceeds or recoveries which such claimant receives by reason of a settlement, judgment or award with respect to such claimant's claim. Open case revenue is estimated, recognized and accrued at a rate based on the expected realization and underwriting guidelines and facts and circumstances for each individual case.

When a case is closed and the cash is received for the advance provided to a claimant, revenue is recognized based upon the contractually agreed upon interest rate, and if applicable, adjusted for any changes due to a settled amount and fees charged to the claimant.

In connection with the Venture, pursuant to a Revolving Credit Agreement, Security Agreement and Secured Revolving Credit Note, Fund Pegasus, our indirect wholly-owned subsidiary, agreed to fund Pegasus an aggregate of up to \$109 million over a five (5) year period, payable in one or more installments, consisting of up to \$20,000,000 to purchase claims and up to \$1.8 million to cover Pegasus' overhead expenses (which amount includes a 4% management fee payable by Pegasus to PLF). Actual overhead expenses have been funded at the higher of 12% of funds invested or \$210,000 per month. Overhead expenses are repaid to the Company before any profit from cases is distributed. The amounts due shall accrue interest at the annual rate of 1%, which interest shall be paid monthly to Fund Pegasus by Pegasus.

**Other Investments – Matrimonial Claims**

On May 18, 2012, we formed BPCM, a joint venture with California-based BP Divorce Funding. BPCM provides non-recourse funding to a spouse in a matrimonial action. We provided a \$1 million revolving line of credit to partially fund BP Divorce Funding's operations, with the loan bearing interest at the prevailing prime rate, with an initial term of 24 months. The revolving line of credit is collateralized by BP Divorce Funding's profit share in BPCM and other assets.

**Cash Flow**

Our cash increased \$33.3 million, from \$4.9 million at September 30, 2012, to \$38.2 million at June 30, 2013.

Net cash provided by operating activities was \$12.8 million during the nine month period ended June 30, 2013, compared to \$15.7 million for the nine months ended June 30, 2012. The decrease is primarily attributable to a decrease in other assets in the current period. Net cash provided by investing activity was \$30.4 million during the nine months ended June 30, 2013 compared to net cash used in investing activities of \$54.6 million for the nine months ended June 30, 2012, primarily a reflection of an increase in proceeds from maturities of certificates of deposit and sales of available-for-sale securities in the current fiscal year combined with a decrease in purchases of both available-for-sale securities and certificates of deposit from the prior year, partially offset by a decrease in principal collected on consumer receivables acquired for liquidation. Net cash used in financing activities decreased from \$21.4 million for the nine months ended June 30, 2012 to \$10.0 million for the same period in the current year. This decrease is primarily a reflection of the \$9.4 million privately negotiated transaction, whereby we repurchased 1.0 million shares of our common stock in June 2012.



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Our cash requirements have been and will continue to be significant and have, in the past, depended on external financing to acquire consumer receivables and operate the business. Significant requirements include repayments under our debt facilities, purchase of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, and taxes. In addition, dividends are paid, if approved by the Board of Directors. Historically, acquisitions have been financed through cash flows from operating activities and a credit facility. In recent periods we have utilized cash flow from operations to finance acquisitions. We believe we will be less dependent on a credit facility in the short-term as our cash flow from operations will be sufficient to make investments and operate the business. However, as the collection environment remains challenging, we may seek additional financing.

Our business model affords us the ability to sell accounts on an opportunistic basis. In the third quarter of fiscal year 2013, we sold approximately one million accounts for approximately \$2.0 million. Included in finance income is approximately \$1.6 million, of which \$1.3 million was derived from fully amortized portfolios. The following tables summarize the changes in the balance sheet of the investment in consumer receivables acquired for liquidation during the following periods:

<b>For the Nine Months Ended June 30, 2013</b>			
	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 12,326,000	\$ 74,561,000	\$ 86,887,000
Acquisition of receivable portfolios	3,340,000		3,340,000
Net cash collections from collection of consumer receivables acquired for liquidation	(26,901,000)	(13,113,000)	(40,014,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(987,000)	(1,037,000)	(2,024,000)
Impairment	(2,203,000)	(10,148,000)	(12,351,000)
Finance income recognized (1)	23,531,000	3,225,000	26,756,000
<b>Balance, end of period</b>	<b>\$ 9,106,000</b>	<b>\$ 53,488,000</b>	<b>\$ 62,594,000</b>
Finance income as a percentage of collections	84.4%	22.8%	63.6%

- (1) Includes approximately \$25.8 million derived from fully amortized portfolios. Included in finance income derived from fully amortized portfolios is approximately \$1.6 million from account sales which occurred in the third quarter.

<b>For the Nine Months Ended June 30, 2012</b>			
	<b>Interest Method</b>	<b>Cost Recovery Method</b>	<b>Total</b>
Balance, beginning of period	\$ 31,193,000	\$ 84,002,000	\$ 115,195,000
Acquisitions of receivable portfolios	1,278,000	1,397,000	2,675,000
Net cash collections from collection of consumer receivables acquired for liquidation	(38,550,000)	(15,519,000)	(54,069,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(89,000)		(89,000)
Transfer to cost recovery	(6,484,000)	6,484,000	
Impairment	(733,000)		(733,000)
Finance income recognized (1)	28,641,000	2,120,000	30,761,000
<b>Balance, end of period</b>	<b>\$ 15,256,000</b>	<b>\$ 78,484,000</b>	<b>\$ 93,740,000</b>
Finance income as a percentage of collections	74.1%	13.7%	56.8%

- (1) Includes approximately \$27.4 million derived from fully amortized portfolios.

**Table of Contents****For the Three Months Ended June 30, 2013**

	Cost		
	Interest Method	Recovery Method	Total
Balance, beginning of period	\$ 6,813,000	\$ 68,011,000	\$ 74,824,000
Acquisitions of receivable portfolios	3,340,000		3,340,000
Net cash collections from collections of consumer receivables acquired for liquidation	(8,611,000)	(4,807,000)	(13,418,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(970,000)	(1,037,000)	(2,007,000)
Impairment		(10,148,000)	(10,148,000)
Finance income recognized (1)	8,534,000	1,469,000	10,003,000
<b>Balance, end of period</b>	<b>\$ 9,106,000</b>	<b>(\$53,488,000)</b>	<b>\$ 62,594,000</b>
Finance income as a percentage of collections	89.1%	25.1%	64.8%

- (1) Includes approximately \$9.7 million derived from fully amortized portfolios. Included in finance income derived from fully amortized portfolios is approximately \$1.6 million from account sales.

**For the Three Months Ended June 30, 2012**

	Cost		
	Interest Method	Recovery Method	Total
Balance, beginning of period	\$ 24,897,000	\$ 76,939,000	\$ 101,836,000
Net cash collections from collections of consumer receivables acquired for liquidation	(12,672,000)	(5,792,000)	(18,464,000)
Cash collections represented by account sales of consumer receivables acquired for liquidation	(11,000)		(11,000)
Transfer to cost recovery	(6,484,000)	6,484,000	
Impairments	(122,000)		(122,000)
Finance income recognized (1)	9,648,000	853,000	10,501,000
<b>Balance, end of period</b>	<b>\$ 15,256,000</b>	<b>\$ 78,484,000</b>	<b>\$ 93,740,000</b>
Finance income as a percentage of collections	76.1%	14.7%	56.8%

- (1) Includes approximately \$9.6 million derived from fully amortized portfolios.

**Off Balance Sheet Arrangements**

As of June 30, 2013, we did not have any relationships with unconsolidated entities or financial partners, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

**Table of Contents****Additional Supplementary Information:**

We do not anticipate collecting the majority of the purchased principal amounts. Accordingly, the difference between the carrying value of the portfolios and the gross receivables is not indicative of future revenues from these accounts acquired for liquidation. Since we purchased these accounts at significant discounts, we anticipate collecting only a small portion of the face amounts. During both the three and nine month period ended June 30, 2013, we purchased approximately \$53.5 million of face value receivables at a cost of \$3.3 million. During the nine months ended June 30, 2012, we purchased portfolios with a face value of \$6.0 million for an aggregate purchase price of \$2.7 million.

For additional information regarding our methods of accounting for our investment in finance receivables, the qualitative and quantitative factors we use to determine estimated cash flows, and our performance expectations of our portfolios, see **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies** above.

**Collections Represented by Account Sales**

Period	Collections Represented By Account Sales	Finance Income Earned
Nine months ended June 30, 2013	\$ 2,024,000	\$ 1,592,000
Three months ended June 30, 2013	\$ 2,007,000	\$ 1,583,000
Nine months ended June 30, 2012	\$ 88,000	\$ 35,000
Three months ended June 30, 2012	\$ 10,000	\$ 4,000

**Portfolio Performance (1)**

*(Interest method portfolios only)*

Purchase Period	Purchase Price (2)	Cash Collections Including Cash Sales (3)	Estimated Remaining Collections (4)	Total Estimated Collections (5)	Total estimated Collections as a Percentage of Purchase Price
2001	\$ 65,120,000	\$ 105,746,000	\$	\$ 105,746,000	162%
2002	36,557,000	48,320,000		48,320,000	132%
2003	115,626,000	223,546,000		223,546,000	193%
2004	103,743,000	193,612,000	3,000	193,615,000	187%
2005	126,023,000	228,872,000	490,000	229,362,000	182%
2006	163,392,000	273,739,000	1,422,000	275,161,000	168%
2007	109,235,000	109,337,000	4,254,000	113,591,000	104%
2008	26,626,000	52,979,000	7,000	52,986,000	199%
2009	19,127,000	40,058,000		40,058,000	210%
2010	7,212,000	22,920,000		22,920,000	318%
2011-2012					
2013	3,340,000		4,342,000	4,342,000	130%

(1) Total collections do not represent full collections of the Company with respect to this or any other year.

(2) Purchase price refers to the cash paid to a seller to acquire a portfolio less the purchase price refunded by a seller due to the return of non-compliant accounts (also defined as put-backs).

(3) Net cash collections include: net collections from our third-party collection agencies and attorneys, net collections from our in-house efforts and collections represented by account sales.

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- (4) Does not include estimated collections from portfolios that are zero basis.
- (5) Total estimated collections refers to the actual net cash collections, including cash sales, plus estimated remaining net collections.



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**Recent Accounting Pronouncements**

In February 2013, the FASB issued Accounting Standards Update ( ASU ) No. 2013-02 *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* . The amendments require an entity to present, either in the income statement or the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. Generally Accepted Accounting Principles ( GAAP ) to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety, an entity is required to cross-reference to other disclosures that might provide additional details about the amounts. This ASU was effective for annual and interim periods beginning January 1, 2013. Adoption of the ASU did not have a significant effect on our consolidated financial statements.

In December 2011, the FASB issued ASU No. 2011-12, amended ASC Topic 220 *Comprehensive Income* . The amendments defer certain disclosure requirements regarding reclassifications within ASU No. 2011-05, until the FASB can deliberate further on these requirements. The amendments in this update are effective for the annual period beginning on or after December 15, 2012 and must be applied retrospectively. We chose to early-adopt ASU 2011-12 and implementation of this guidance has not had a material effect on our consolidated financial statements.

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**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes and changes in corporate tax rates. A material change in these rates could adversely affect our operating results and cash flows. At June 30, 2013, our Receivables Financing Agreement, which is variable debt, had an outstanding balance of \$54.3 million. A 25 basis-point increase in interest rates would have increased our interest expense for the nine month period ended June 30, 2013 by approximately \$108,000 based on the average debt outstanding during the period. We do not currently invest in derivative financial or commodity instruments.

**Item 4. Controls and Procedures**

*a. Disclosure Controls and Procedures.*

As of June 30, 2013, we carried out an evaluation, with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of June 30, 2013 are effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms and is accumulated and communicated to our management, including our principal executive officers and our principal financial officer, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

*b. Changes in Internal Controls over Financial Reporting.*

There have been no significant changes in our internal controls over financial reporting that occurred during our fiscal quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

In the ordinary course of our business, we are involved in numerous legal proceedings. We regularly initiate collection lawsuits, using our network of third party law firms, against consumers. Also, consumers occasionally initiate litigation against us, in which they allege that we have violated a federal or state law in the process of collecting their account. We do not believe that these ordinary course matters are material to our business and financial condition. As of the date of this Form 10-Q, we are not involved in any material litigation in which we are a defendant.

**Item 1A. Risk factors**

There were no material changes in any risk factors previously disclosed on Form 10-K for the fiscal year ended September 30, 2012, as filed with the SEC on January 18, 2013.

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**Item 6. Exhibits**

(a) Exhibits

16.1	Letter dated April 15, 2013 addressed to the Securities and Exchange Commission from Grant Thornton, LLP (incorporated by reference to Exhibit 16.1 to the current report on Form 8-K, file with the Commission on April 15, 2013.)
31.1	Certification of the Registrant's Chief Executive Officer, Gary Stern, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Registrant's Chief Financial Officer, Robert J. Michel, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of the Registrant's Chief Executive Officer, Gary Stern, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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101. INS	XBRL Instance
101. SCH	XBRL Taxonomy Extension Schema
101. CAL	XBRL Taxonomy Extension Calculation
101. DEF	XBRL Taxonomy Extension Definition
101. LAB	XBRL Taxonomy Extension Labels
101. PRE	XBRL Taxonomy Extension Presentation

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ASTA FUNDING, INC.**

(Registrant)

Date: August 9, 2013

By: /s/ Gary Stern  
Gary Stern, Chairman, President,  
Chief Executive Officer

(Principal Executive Officer)

Date: August 9, 2013

By: /s/ Robert J. Michel  
Robert J. Michel, Chief Financial Officer  
(Principal Financial Officer and

Principal Accounting Officer)

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EXHIBIT INDEX

Exhibit	
No.	Description
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