

JONES GINGER M
Form 4
November 01, 2011

FORM 4

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

OMB APPROVAL

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
JONES GINGER M

2. Issuer Name and Ticker or Trading Symbol
PLEXUS CORP [PLXS]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)
ONE PLEXUS WAY

(Street)

3. Date of Earliest Transaction (Month/Day/Year)
10/31/2011

____ Director _____ 10% Owner
 Officer (give title below) _____ Other (specify below)
Sr. VP and CFO

NEENAH, WI 54956

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)
 Form filed by One Reporting Person
____ Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
Common Stock, \$.01 par value	10/31/2011		M	4,975 A	14,035	D	
Common Stock, \$.01 par value					1,532	I	401(k) ⁽²⁾

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

Total Canon Inc. stockholders' equity

2,598,026	2,551,132	46,894	29,862,368
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Noncontrolling interests

156,276	162,535	(6,259)	1,796,276
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Total equity

2,754,302	2,713,667	40,635	31,658,644
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Total liabilities and equity

¥3,955,503	¥3,930,727	¥24,776	\$45,465,552
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Millions of yen

Thousands of
U.S. dollars As of
December 31,
2012 As of
December 31,
2011 As of
December 31,
2012

Notes:

1. Allowance for doubtful receivables

¥12,970 ¥11,563 **\$149,080**

2. Accumulated depreciation

2,159,453 2,038,682 **24,821,299**

3. Accumulated other comprehensive income (loss):

Foreign currency translation adjustments

(247,734) (378,863) **(2,847,517)**

Net unrealized gains and losses on securities

4,146 1,003 **47,655**

Net gains and losses on derivative instruments

(4,462) 455 **(51,287)**

Pension liability adjustments

(119,199) (104,368) **(1,370,104)**

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

2. CONSOLIDATED STATEMENTS OF INCOME AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**Consolidated statements of income**

Results for the fourth quarter	Millions of yen		Change(%)		Thousands of U.S. dollars
	Three months ended December 31, 2012	Three months ended December 31, 2011			Three months ended December 31, 2012
Net sales	¥ 951,394	¥ 964,757	-	1.4	\$ 10,935,563
Cost of sales	519,002	505,236			5,965,540
Gross profit	432,392	459,521	-	5.9	4,970,023
Operating expenses:					
Selling, general and administrative expenses	280,052	281,269			3,218,989
Research and development expenses	74,636	83,642			857,885
	354,688	364,911			4,076,874
Operating profit	77,704	94,610	-	17.9	893,149
Other income (deductions):					
Interest and dividend income	1,703	2,616			19,575
Interest expense	(509)	(161)			(5,851)
Other, net	10,210	(4,465)			117,357
	11,404	(2,010)			131,081
Income before income taxes	89,108	92,600	-	3.8	1,024,230
Income taxes	24,588	28,423			282,621
Consolidated net income	64,520	64,177			741,609
Less: Net income attributable to noncontrolling interests	3,347	2,734			38,471
Net income attributable to Canon Inc.	¥ 61,173	¥ 61,443	-	0.4	\$ 703,138

Results for the fiscal year	Millions of yen		Change(%)		Thousands of U.S. dollars
	Year ended December 31, 2012	Year ended December 31, 2011			Year ended December 31, 2012
Net sales	¥ 3,479,788	¥ 3,557,433	-	2.2	\$ 39,997,563
Cost of sales	1,829,822	1,820,670			21,032,437
Gross profit	1,649,966	1,736,763	-	5.0	18,965,126
Operating expenses:					
Selling, general and administrative expenses	1,029,646	1,050,892			11,835,011
Research and development expenses	296,464	307,800			3,407,632
	1,326,110	1,358,692			15,242,643

Explanation of Responses:

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Operating profit	323,856	378,071	-	14.3	3,722,483
Other income (deductions):					
Interest and dividend income	6,792	8,432			78,069
Interest expense	(1,022)	(988)			(11,747)
Other, net	12,931	(10,991)			148,632
	18,701	(3,547)			214,954
Income before income taxes	342,557	374,524	-	8.5	3,937,437
Income taxes	110,112	120,415			1,265,655
Consolidated net income	232,445	254,109			2,671,782
Less: Net income attributable to noncontrolling interests	7,881	5,479			90,587
Net income attributable to Canon Inc.	¥ 224,564	¥ 248,630	-	9.7	\$ 2,581,195

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Consolidated statements of comprehensive income

	Millions of yen		Change(%)	Thousands of
	Three months ended December 31, 2012	Three months ended December 31, 2011		U.S. dollars
Results for the fourth quarter				Three months ended December 31, 2012
Consolidated net income	¥ 64,520	¥ 64,177	+ 0.5	\$ 741,609
Other comprehensive income (loss), net of tax				
Foreign currency translation adjustments	127,103	4,244		1,460,954
Net unrealized gains and losses on securities	2,337	1,996		26,862
Net gains and losses on derivative instruments	(5,123)	(1,619)		(58,885)
Pension liability adjustments	(13,736)	(39,878)		(157,885)
	110,581	(35,257)		1,271,046
Comprehensive income	175,101	28,920	+ 505.5	2,012,655
Less: Comprehensive income (loss) attributable to noncontrolling interests	6,047	(922)		69,506
Comprehensive income attributable to Canon Inc.	¥ 169,054	¥ 29,842	+ 466.5	\$ 1,943,149

	Millions of yen		Change(%)	Thousands of
	Year ended December 31, 2012	Year ended December 31, 2011		U.S. dollars
Results for the fiscal year				Year ended December 31, 2012
Consolidated net income	¥ 232,445	¥ 254,109	- 8.5	\$ 2,671,782
Other comprehensive income (loss), net of tax				
Foreign currency translation adjustments	133,735	(54,086)		1,537,184
Net unrealized gains and losses on securities	3,265	(2,116)		37,529
Net gains and losses on derivative instruments	(4,880)	(449)		(56,092)
Pension liability adjustments	(12,787)	(38,377)		(146,978)
	119,333	(95,028)		1,371,643
Comprehensive income	351,778	159,081	+ 121.1	4,043,425
Less: Comprehensive income attributable to noncontrolling interests	10,824	1,765		124,414
Comprehensive income attributable to Canon Inc.	¥ 340,954	¥ 157,316	+ 116.7	\$ 3,919,011

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

3. DETAILS OF SALES

Sales by business unit	Millions of yen			Thousands of U.S. dollars	
	Three months ended	Three months ended	Change(%)	Three months ended	
	December 31, 2012	December 31, 2011		December 31, 2012	
Office	¥ 456,323	¥ 498,341	-	8.4	\$ 5,245,092
Imaging System	410,675	372,765	+	10.2	4,720,402
Industry and Others	106,768	114,030	-	6.4	1,227,218
Eliminations	(22,372)	(20,379)	-	-	(257,149)
Total	¥ 951,394	¥ 964,757	-	1.4	\$ 10,935,563

Sales by region	Millions of yen			Thousands of U.S. dollars	
	Three months ended	Three months ended	Change(%)	Three months ended	
	December 31, 2012	December 31, 2011		December 31, 2012	
Japan	¥ 198,803	¥ 201,320	-	1.3	\$ 2,285,092
Overseas:					
Americas	266,352	274,304	-	2.9	3,061,517
Europe	288,909	290,648	-	0.6	3,320,793
Asia and Oceania	197,330	198,485	-	0.6	2,268,161
	752,591	763,437	-	1.4	8,650,471
Total	¥ 951,394	¥ 964,757	-	1.4	\$ 10,935,563

Sales by business unit	Millions of yen			Thousands of U.S. dollars	
	Year ended	Year ended	Change(%)	Year ended	
	December 31, 2012	December 31, 2011		December 31, 2012	
Office	¥ 1,757,575	¥ 1,917,943	-	8.4	\$ 20,202,011
Imaging System	1,405,971	1,312,044	+	7.2	16,160,586
Industry and Others	407,840	420,863	-	3.1	4,687,816
Eliminations	(91,598)	(93,417)	-	-	(1,052,850)
Total	¥ 3,479,788	¥ 3,557,433	-	2.2	\$ 39,997,563

Millions of yen Thousands of U.S. dollars

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Sales by region	Year ended	Year ended	Change(%)		Year ended
	December 31, 2012	December 31, 2011			December 31, 2012
Japan	¥ 720,286	¥ 694,450	+	3.7	\$ 8,279,149
Overseas:					
Americas	939,873	961,955	-	2.3	10,803,138
Europe	1,014,038	1,113,065	-	8.9	11,655,609
Asia and Oceania	805,591	787,963	+	2.2	9,259,667
	2,759,502	2,862,983	-	3.6	31,718,414
Total	¥ 3,479,788	¥ 3,557,433	-	2.2	\$ 39,997,563

Notes 1. The primary products included in each of the segments are as follows:

Office Business Unit : Office multifunction devices (MFDs) / Office copying machines / Personal-use copying machines / Laser MFDs / Laser printers / Digital production printing systems / High speed continuous feed printers / Wide-format printers / Document solution

Imaging System Business Unit *: Interchangeable-lens digital cameras / Compact digital cameras / Digital camcorders / Digital cinema cameras / Interchangeable lenses / Inkjet printers / Large-format inkjet printers / Commercial photo printers / Image scanners / Broadcast equipment / Calculators

Industry and Others Business Unit : Semiconductor lithography equipment / Flat-panel-display lithography equipment / Digital radiography systems / Ophthalmic equipment / Vacuum thin-film deposition equipment / Organic LED panel manufacturing equipment / Micromotors / Computers / Handy terminals / Document scanners

*The Consumer Business Unit has been renamed the Imaging System Business Unit .

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America

Europe: United Kingdom, Germany, France, Netherlands, European countries, Middle East and Africa

Asia and Oceania: China, Asian countries, Australia

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

4. CONSOLIDATED STATEMENTS OF EQUITY

Millions of yen

	Common Stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total Canon Inc. stockholders equity	Noncontrolling interests	Total equity
Balance at December 31, 2010	¥ 174,762	¥ 400,425	¥ 57,930	¥ 2,965,237	¥ (390,459)	¥ (562,113)	¥ 2,645,782	¥ 163,855	¥ 2,809,637
Equity transactions with noncontrolling interests and other		1,193		(609)			584	(247)	337
Dividends paid to Canon Inc. stockholders				(152,784)			(152,784)		(152,784)
Dividends paid to noncontrolling interests								(2,838)	(2,838)
Transfers to legal reserve			1,074	(1,074)			-		-
Comprehensive income:									
Net income				248,630			248,630	5,479	254,109
Other comprehensive income (loss), net of tax									
Foreign currency translation adjustments					(53,251)		(53,251)	(835)	(54,086)
Net unrealized gains and losses on securities					(2,017)		(2,017)	(99)	(2,116)
Net gains and losses on derivative instruments					(462)		(462)	13	(449)
Pension liability adjustments					(35,584)		(35,584)	(2,793)	(38,377)
Total comprehensive income							157,316	1,765	159,081
Repurchase of treasury stock, net		(46)		(102)		(99,618)	(99,766)		(99,766)
Balance at December 31, 2011	¥ 174,762	¥ 401,572	¥ 59,004	¥ 3,059,298	¥ (481,773)	¥ (661,731)	¥ 2,551,132	¥ 162,535	¥ 2,713,667
Equity transactions with noncontrolling interests and other		(16)		152	(1,866)		(1,730)	(13,591)	(15,321)
Dividends paid to Canon Inc. stockholders				(142,362)			(142,362)		(142,362)
Dividends paid to noncontrolling interests								(3,492)	(3,492)
Transfers to legal reserve			2,659	(2,659)			-		-

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Comprehensive income:									
Net income				224,564			224,564	7,881	232,445
Other comprehensive income (loss), net of tax									
Foreign currency translation adjustments				132,704			132,704	1,031	133,735
Net unrealized gains and losses on securities				3,148			3,148	117	3,265
Net gains and losses on derivative instruments				(4,882)			(4,882)	2	(4,880)
Pension liability adjustments				(14,580)			(14,580)	1,793	(12,787)
Total comprehensive income							340,954	10,824	351,778
Repurchase of treasury stock, net		(9)		(17)		(149,942)	(149,968)		(149,968)
Balance at December 31, 2012	¥ 174,762	¥ 401,547	¥ 61,663	¥ 3,138,976	¥ (367,249)	¥ (811,673)	¥ 2,598,026	¥ 156,276	¥ 2,754,302

Thousands of U.S. dollars

Balance at December 31, 2011	\$ 2,008,759	\$ 4,615,770	\$ 678,207	\$ 35,164,345	\$ (5,537,621)	\$ (7,606,104)	\$ 29,323,356	\$ 1,868,219	\$ 31,191,575
Equity transactions with noncontrolling interests and other		(184)		1,748	(21,448)		(19,884)	(156,219)	(176,103)
Dividends paid to Canon Inc. stockholders				(1,636,345)			(1,636,345)		(1,636,345)
Dividends paid to noncontrolling interests								(40,138)	(40,138)
Transfers to legal reserve			30,563	(30,563)			-		-
Comprehensive income:									
Net income				2,581,195			2,581,195	90,587	2,671,782
Other comprehensive income (loss), net of tax									
Foreign currency translation adjustments				1,525,333			1,525,333	11,851	1,537,184
Net unrealized gains and losses on securities				36,184			36,184	1,345	37,529
Net gains and losses on derivative instruments				(56,115)			(56,115)	23	(56,092)
Pension liability adjustments				(167,586)			(167,586)	20,608	(146,978)
Total comprehensive income		(103)		(196)		(1,723,471)	3,919,011	124,414	4,043,425
							(1,723,770)		(1,723,770)

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Repurchase of
treasury stock, net
Balance at

December 31, 2012	\$ 2,008,759	\$ 4,615,483	\$ 708,770	\$ 36,080,184	\$ (4,221,253)	\$ (9,329,575)	\$ 29,862,368	\$ 1,796,276	\$ 31,658,644
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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

5. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Year ended December 31, 2012	Year ended December 31, 2011	Year ended December 31, 2012
Cash flows from operating activities:			
Consolidated net income	¥ 232,445	¥ 254,109	\$ 2,671,782
Adjustments to reconcile consolidated net income to net cash provided by operating activities:			
Depreciation and amortization	258,133	261,343	2,967,046
Loss on disposal of fixed assets	11,242	8,937	129,218
Deferred income taxes	7,487	29,129	86,057
Decrease in trade receivables	5,030	9,991	57,816
Increase in inventories	(24,805)	(109,983)	(285,115)
Increase (decrease) in trade payables	(102,293)	35,766	(1,175,782)
Increase (decrease) in accrued income taxes	12,427	(25,653)	142,839
Increase (decrease) in accrued expenses	(30,089)	8,938	(345,851)
Increase (decrease) in accrued (prepaid) pension and severance cost	5,515	(2,315)	63,391
Other, net	8,985	(700)	103,277
Net cash provided by operating activities	384,077	469,562	4,414,678
Cash flows from investing activities:			
Purchases of fixed assets	(316,211)	(238,129)	(3,634,609)
Proceeds from sale of fixed assets	4,861	3,273	55,874
Purchases of available-for-sale securities	(417)	(2,160)	(4,793)
Proceeds from sale and maturity of available-for-sale securities	344	1,934	3,954
(Increase) decrease in time deposits, net	103,137	(34,111)	1,185,483
Acquisitions of subsidiaries, net of cash acquired	(704)	29	(8,092)
Purchases of other investments	(796)	(373)	(9,149)
Other, net	(2,954)	12,994	(33,955)
Net cash used in investing activities	(212,740)	(256,543)	(2,445,287)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	614	725	7,057
Repayments of long-term debt	(3,732)	(4,670)	(42,897)
Increase (decrease) in short-term loans, net	(5,055)	2,466	(58,103)
Dividends paid	(142,362)	(152,784)	(1,636,345)
Repurchases of treasury stock, net	(149,968)	(99,766)	(1,723,770)
Other, net	(19,236)	(3,484)	(221,103)
Net cash used in financing activities	(319,739)	(257,513)	(3,675,161)
Effect of exchange rate changes on cash and cash equivalents	41,853	(22,858)	481,069
Net change in cash and cash equivalents	(106,549)	(67,352)	(1,224,701)
Cash and cash equivalents at beginning of year	773,227	840,579	8,887,667
Cash and cash equivalents at end of year	¥ 666,678	¥ 773,227	\$ 7,662,966

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

6. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

7. SEGMENT INFORMATION

(1) SEGMENT INFORMATION BY BUSINESS UNIT

<u>Results for the fourth quarter</u>	Millions of yen			Change(%)	Thousands of
	Three months ended December 31, 2012	Three months ended December 31, 2011			U.S. dollars Three months ended December 31, 2012
Office					
Net sales:					
External customers	¥ 454,691	¥ 497,458	- 8.6		\$ 5,226,333
Intersegment	1,632	883	+ 84.8		18,759
Total	456,323	498,341	- 8.4		5,245,092
Operating cost and expenses	405,051	429,747	- 5.7		4,655,759
Operating profit	¥ 51,272	¥ 68,594	- 25.3		\$ 589,333
Imaging System					
Net sales:					
External customers	¥ 410,292	¥ 372,495	+ 10.1		\$ 4,716,000
Intersegment	383	270	+ 41.9		4,402
Total	410,675	372,765	+ 10.2		4,720,402
Operating cost and expenses	355,712	321,867	+ 10.5		4,088,643
Operating profit	¥ 54,963	¥ 50,898	+ 8.0		\$ 631,759
Industry and Others					
Net sales:					
External customers	¥ 86,411	¥ 94,804	- 8.9		\$ 993,230
Intersegment	20,357	19,226	+ 5.9		233,988
Total	106,768	114,030	- 6.4		1,227,218
Operating cost and expenses	116,218	110,253	+ 5.4		1,335,839
Operating profit (loss)	¥ (9,450)	¥ 3,777	-		\$ (108,621)

Explanation of Responses:

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Corporate and Eliminations

Net sales:

External customers	¥ -	¥ -	-	\$ -
Intersegment	(22,372)	(20,379)	-	(257,149)
Total	(22,372)	(20,379)	-	(257,149)
Operating cost and expenses	(3,291)	8,280	-	(37,827)
Operating profit	¥ (19,081)	¥ (28,659)	-	\$ (219,322)

Consolidated

Net sales:

External customers	¥ 951,394	¥ 964,757	- 1.4	\$ 10,935,563
Intersegment	-	-	-	-
Total	951,394	964,757	- 1.4	10,935,563
Operating cost and expenses	873,690	870,147	+ 0.4	10,042,414
Operating profit	¥ 77,704	¥ 94,610	- 17.9	\$ 893,149

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Results for the fiscal year	Millions of yen			Thousands of U.S. dollars
	Year ended December 31, 2012	Year ended December 31, 2011	Change(%)	Year ended December 31, 2012
Office				
Net sales:				
External customers	¥ 1,751,960	¥ 1,912,112	- 8.4	\$ 20,137,471
Intersegment	5,615	5,831	- 3.7	64,540
Total	1,757,575	1,917,943	- 8.4	20,202,011
Operating cost and expenses	1,553,997	1,658,678	- 6.3	17,862,034
Operating profit	203,578	259,265	- 21.5	2,339,977
Total assets	828,222	821,782	+ 0.8	9,519,793
Depreciation and amortization	77,660	93,196	- 16.7	892,644
Capital expenditures	¥ 58,402	¥ 53,888	+ 8.4	\$ 671,287
Imaging System				
Net sales:				
External customers	¥ 1,404,394	¥ 1,311,023	+ 7.1	\$ 16,142,460
Intersegment	1,577	1,021	+ 54.5	18,126
Total	1,405,971	1,312,044	+ 7.2	16,160,586
Operating cost and expenses	1,195,653	1,100,750	+ 8.6	13,743,138
Operating profit	210,318	211,294	- 0.5	2,417,448
Total assets	614,328	452,809	+ 35.7	7,061,241
Depreciation and amortization	53,664	45,609	+ 17.7	616,828
Capital expenditures	¥ 58,142	¥ 48,192	+ 20.6	\$ 668,299
Industry and Others				
Net sales:				
External customers	¥ 323,434	¥ 334,298	- 3.2	\$ 3,717,632
Intersegment	84,406	86,565	- 2.5	970,184
Total	407,840	420,863	- 3.1	4,687,816
Operating cost and expenses	401,930	396,563	+ 1.4	4,619,885
Operating profit	5,910	24,300	- 75.7	67,931
Total assets	337,899	362,638	- 6.8	3,883,897
Depreciation and amortization	34,264	29,685	+ 15.4	393,839
Capital expenditures	¥ 44,086	¥ 37,648	+ 17.1	\$ 506,736

Explanation of Responses:

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Corporate and Eliminations

Net sales:

External customers	¥ -	¥ -	-	\$ -
Intersegment	(91,598)	(93,417)	-	(1,052,850)
Total	(91,598)	(93,417)	-	(1,052,850)
Operating cost and expenses	4,352	23,371	-	50,023
Operating profit	(95,950)	(116,788)	-	(1,102,873)
Total assets	2,175,054	2,293,498	- 5.2	25,000,621
Depreciation and amortization	92,545	92,853	- 0.3	1,063,735
Capital expenditures	¥ 146,031	¥ 122,753	+ 19.0	\$ 1,678,517

Consolidated

Net sales:

External customers	¥ 3,479,788	¥ 3,557,433	- 2.2	\$ 39,997,563
Intersegment	-	-	-	-
Total	3,479,788	3,557,433	- 2.2	39,997,563
Operating cost and expenses	3,155,932	3,179,362	- 0.7	36,275,080
Operating profit	323,856	378,071	- 14.3	3,722,483
Total assets	3,955,503	3,930,727	+ 0.6	45,465,552
Depreciation and amortization	258,133	261,343	- 1.2	2,967,046
Capital expenditures	¥ 306,661	¥ 262,481	+ 16.8	\$ 3,524,839

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

(2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

	Millions of yen			Thousands of U.S. dollars	
	Three months ended December 31, 2012	Three months ended December 31, 2011	Change(%)	Three months ended December 31, 2012	
Results for the fourth quarter					
Japan					
Net sales:					
External customers	¥ 235,054	¥ 235,536	- 0.2	\$ 2,701,770	
Intersegment	432,284	453,351	- 4.6	4,968,782	
Total	667,338	688,887	- 3.1	7,670,552	
Operating cost and expenses	581,197	573,720	+ 1.3	6,680,426	
Operating profit	¥ 86,141	¥ 115,167	- 25.2	\$ 990,126	
Americas					
Net sales:					
External customers	¥ 265,178	¥ 270,657	- 2.0	\$ 3,048,023	
Intersegment	5,610	3,865	+ 45.1	64,483	
Total	270,788	274,522	- 1.4	3,112,506	
Operating cost and expenses	266,439	270,760	- 1.6	3,062,517	
Operating profit	¥ 4,349	¥ 3,762	+ 15.6	\$ 49,989	
Europe					
Net sales:					
External customers	¥ 287,103	¥ 290,453	- 1.2	\$ 3,300,034	
Intersegment	1,339	1,198	+ 11.8	15,391	
Total	288,442	291,651	- 1.1	3,315,425	
Operating cost and expenses	271,253	280,512	- 3.3	3,117,850	
Operating profit	¥ 17,189	¥ 11,139	+ 54.3	\$ 197,575	
Asia and Oceania					
Net sales:					
External customers	¥ 164,059	¥ 168,111	- 2.4	\$ 1,885,736	
Intersegment	185,498	183,399	+ 1.1	2,132,161	
Total	349,557	351,510	- 0.6	4,017,897	

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Operating cost and expenses	347,868	351,680	-	1.1	3,998,483
Operating profit (loss)	¥ 1,689	¥ (170)	-		\$ 19,414
Corporate and Eliminations					
Net sales:					
External customers	¥ -	¥ -	-		\$ -
Intersegment	(624,731)	(641,813)	-		(7,180,817)
Total	(624,731)	(641,813)	-		(7,180,817)
Operating cost and expenses	(593,067)	(606,525)	-		(6,816,862)
Operating profit	¥ (31,664)	¥ (35,288)	-		\$ (363,955)
Consolidated					
Net sales:					
External customers	¥ 951,394	¥ 964,757	-	1.4	\$ 10,935,563
Intersegment	-	-	-		-
Total	951,394	964,757	-	1.4	10,935,563
Operating cost and expenses	873,690	870,147	+	0.4	10,042,414
Operating profit	¥ 77,704	¥ 94,610	-	17.9	\$ 893,149

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Millions of yen

Thousands of
U.S. dollars**Results for the fiscal year**

	Year ended December 31, 2012	Year ended December 31, 2011	Change(%)	Year ended December 31, 2012
Japan				
Net sales:				
External customers	¥ 834,406	¥ 807,883	+ 3.3	\$ 9,590,874
Intersegment	1,829,834	1,873,157	- 2.3	21,032,574
Total	2,664,240	2,681,040	- 0.6	30,623,448
Operating cost and expenses	2,336,536	2,273,336	+ 2.8	26,856,735
Operating profit	327,704	407,704	- 19.6	3,766,713
Total assets	¥ 1,206,702	¥ 1,236,468	- 2.4	\$ 13,870,138
Americas				
Net sales:				
External customers	¥ 932,987	¥ 952,833	- 2.1	\$ 10,723,989
Intersegment	23,767	16,217	+ 46.6	273,183
Total	956,754	969,050	- 1.3	10,997,172
Operating cost and expenses	937,111	948,593	- 1.2	10,771,390
Operating profit	19,643	20,457	- 4.0	225,782
Total assets	¥ 339,918	¥ 250,131	+ 35.9	\$ 3,907,103
Europe				
Net sales:				
External customers	¥ 1,010,922	¥ 1,109,256	- 8.9	\$ 11,619,793
Intersegment	5,650	4,681	+ 20.7	64,943
Total	1,016,572	1,113,937	- 8.7	11,684,736
Operating cost and expenses	972,585	1,069,489	- 9.1	11,179,138
Operating profit	43,987	44,448	- 1.0	505,598
Total assets	¥ 457,592	¥ 427,030	+ 7.2	\$ 5,259,678
Asia and Oceania				
Net sales:				

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External customers	¥ 701,473	¥ 687,461	+ 2.0	\$ 8,062,907
Intersegment	781,836	744,179	+ 5.1	8,986,622
Total	1,483,309	1,431,640	+ 3.6	17,049,529
Operating cost and expenses	1,437,527	1,388,580	+ 3.5	16,523,299
Operating profit	45,782	43,060	+ 6.3	526,230
Total assets	¥ 548,583	¥ 442,263	+ 24.0	\$ 6,305,552
Corporate and Eliminations				
Net sales:				
External customers	¥ -	¥ -	-	\$ -
Intersegment	(2,641,087)	(2,638,234)	-	(30,357,322)
Total	(2,641,087)	(2,638,234)	-	(30,357,322)
Operating cost and expenses	(2,527,827)	(2,500,636)	-	(29,055,482)
Operating profit	(113,260)	(137,598)	-	(1,301,840)
Total assets	¥ 1,402,708	¥ 1,574,835	-	\$ 16,123,081
Consolidated				
Net sales:				
External customers	¥ 3,479,788	¥ 3,557,433	- 2.2	\$ 39,997,563
Intersegment	-	-	-	-
Total	3,479,788	3,557,433	- 2.2	39,997,563
Operating cost and expenses	3,155,932	3,179,362	- 0.7	36,275,080
Operating profit	323,856	378,071	- 14.3	3,722,483
Total assets	¥ 3,955,503	¥ 3,930,727	+ 0.6	\$ 45,465,552

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

(1) GROUP POSITION

1. Number of Group Companies

	December 31, 2012	December 31, 2011	Change
Subsidiaries	275	277	(2)
Affiliates	9	11	(2)
Total	284	288	(4)

2. Change in Group Entities

Subsidiaries	
Addition:	21 companies
Removal:	23 companies
Affiliates(Carried at Equity Basis)	
Removal:	2 companies

3. Subsidiaries Listed on Domestic Stock Exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc.

(2) SIGNIFICANT ACCOUNTING POLICIES

Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

9. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) NET INCOME ATTRIBUTABLE TO CANON INC. STOCKHOLDERS PER SHARE

Results for the fiscal year	Millions of yen		Thousands of U.S. dollars
	Year ended December 31, 2012	Year ended December 31, 2011	Year ended December 31, 2012
Net income attributable to Canon Inc.			
-Basic	¥ 224,564	¥ 248,630	\$ 2,581,195
-Diluted	224,564	248,630	2,581,195
	Number of shares		
Average common shares outstanding			
-Basic	1,173,647,835	1,215,832,419	
-Diluted	1,173,668,409	1,215,892,971	
	Yen		U.S. dollars
Net income attributable to Canon Inc. stockholders per share:			
-Basic	¥ 191.34	¥ 204.49	\$ 2.20
-Diluted	191.34	204.48	2.20

(2) FINANCE RECEIVABLES AND OPERATING LEASES, ACQUISITIONS, MARKETABLE SECURITIES, DEFERRED TAX ACCOUNTING, EMPLOYEE RETIREMENT AND SEVERANCE BENEFITS, STOCK OPTIONS, DERIVATIVE CONTRACTS AND OTHERS

The disclosure is omitted as it is not considered significant in this report.

(3) SUBSEQUENT EVENT

There is no significant subsequent event.

CANON INC.

NON-CONSOLIDATED

10. NON-CONSOLIDATED BALANCE SHEETS

(Parent company only)

Millions of yen

	As of December 31, 2012	As of December 31, 2011
ASSETS		
Current assets:		
Cash	¥ 28,719	¥ 124,069
Trade receivables	552,776	548,293
Marketable securities	51,420	113,680
Inventories	183,965	153,810
Prepaid expenses and other current assets	178,881	217,675
Allowance for doubtful receivables	(398)	-
Total current assets	995,363	1,157,527
Fixed assets:		
Net property, plant and equipment	723,256	750,924
Intangibles	31,950	35,447
Investments and other fixed assets	586,508	567,764
Allowance for doubtful receivables-noncurrent	(75)	(54)
Total fixed assets	1,341,639	1,354,081
Total assets	¥ 2,337,002	¥ 2,511,608
LIABILITIES AND NET ASSETS		
Current liabilities:		
Trade payables	¥ 293,627	¥ 290,029
Short-term loans	239,741	282,358
Accrued income taxes	40,868	23,614
Accrued warranty expenses	1,980	2,988
Accrued bonuses for employees	4,382	4,352
Accrued bonuses for directors	191	229
Other current liabilities	119,828	134,610
Total current liabilities	700,617	738,180
Noncurrent liabilities:		
Accrued pension and severance cost	33,507	33,014
Accrued directors' retirement benefits	1,575	1,789
Reserve for environmental provision	5,084	7,986
Accrued long service rewards for employees	1,522	1,533
Other noncurrent liabilities	9	10
Total noncurrent liabilities	41,697	44,332

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Total liabilities	742,314	782,512
Net assets:		
Stockholders' equity	1,593,998	1,728,672
Valuation and translation adjustments	(1,669)	(1,719)
Subscription right to shares	2,359	2,143
Total net assets	1,594,688	1,729,096
Total liabilities and net assets	¥ 2,337,002	¥ 2,511,608

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CANON INC.

NON-CONSOLIDATED

11. NON-CONSOLIDATED STATEMENTS OF INCOME

(Parent company only)

Millions of yen

	Year ended December 31, 2012	Year ended December 31, 2011
Net sales	¥ 2,113,420	¥ 2,160,732
Cost of sales	1,488,101	1,463,994
Gross profit	625,319	696,738
Selling, general and administrative expenses	426,624	449,824
Operating profit	198,695	246,914
Other income (deductions):		
Interest and dividend income	12,153	17,266
Interest expense	(2,214)	(2,238)
Other, net	27,094	20,110
	37,033	35,138
Ordinary profit	235,728	282,052
Non-ordinary gain (loss), net	(4,622)	(39,903)
Income before income taxes	231,106	242,149
Income taxes	73,459	68,948
Net income	¥ 157,647	¥ 173,201

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CANON INC.

NON-CONSOLIDATED

12. NON-CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

(Parent company only)

	Millions of yen	
	Year ended December 31, 2012	Year ended December 31, 2011
Stockholders' equity		
Common stock		
Balance at the beginning of current period	¥ 174,762	¥ 174,762
Changes of items during the period		
Total changes of items during the period		
Balance at the end of current period	174,762	174,762
Capital surplus		
Additional paid-in capital		
Balance at the beginning of current period	306,288	306,288
Changes of items during the period		
Total changes of items during the period		
Balance at the end of current period	306,288	306,288
Retained earnings		
Legal reserve		
Balance at the beginning of current period	22,114	22,114
Changes of items during the period		
Total changes of items during the period		
Balance at the end of current period	22,114	22,114
Other retained earnings		
Reserve for special depreciation		
Balance at the beginning of current period	371	796
Changes of items during the period		
Transfer to reserve for special depreciation	240	
Reversal of reserve for special depreciation	(177)	(425)
Total changes of items during the period	63	(425)
Balance at the end of current period	434	371
Reserve for deferral of capital gain on property		
Balance at the beginning of current period	2,983	2,913
Changes of items during the period		
Transfer to reserve for deferral of capital gain on property	201	165

Explanation of Responses:

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Reversal of reserve for deferral of capital gain on property	(95)	(95)
Total changes of items during the period	106	70
Balance at the end of current period	3,089	2,983
Special reserves		
Balance at the beginning of current period	1,249,928	1,249,928
Changes of items during the period		
Total changes of items during the period		
Balance at the end of current period	1,249,928	1,249,928
Retained earnings		
Balance at the beginning of current period	633,957	613,287
Changes of items during the period		
Transfer to reserve for special depreciation	(240)	
Reversal of reserve for special depreciation	177	425
Transfer to reserve for deferral of capital gain on property	(201)	(165)
Reversal of reserve for deferral of capital gain on property	95	95
Dividends paid	(142,362)	(152,784)
Net income	157,647	173,201
Disposal of treasury stock	(17)	(102)
Total changes of items during the period	15,099	20,670
Balance at the end of current period	649,056	633,957

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CANON INC.

NON-CONSOLIDATED

Millions of yen

	Year ended December 31, 2012	Year ended December 31, 2011
Treasury stock		
Balance at the beginning of current period	(661,731)	(562,113)
Changes of items during the period		
Purchase of treasury stock	(150,020)	(100,038)
Disposal of treasury stock	78	420
Total changes of items during the period	(149,942)	(99,618)
Balance at the end of current period	(811,673)	(661,731)
Total stockholders' equity		
Balance at the beginning of current period	1,728,672	1,807,975
Changes of items during the period		
Dividends paid	(142,362)	(152,784)
Net income	157,647	173,201
Purchase of treasury stock	(150,020)	(100,038)
Disposal of treasury stock	61	318
Total changes of items during the period	(134,674)	(79,303)
Balance at the end of current period	1,593,998	1,728,672
Valuation and translation adjustments		
Net unrealized gains (losses) on securities		
Balance at the beginning of current period	(2,107)	1,358
Changes of items during the period		
Net changes of items other than stockholders' equity	2,806	(3,465)
Total changes of items during the period	2,806	(3,465)
Balance at the end of current period	699	(2,107)
Net deferred profits (losses) on hedges		
Balance at the beginning of current period	388	1,127
Changes of items during the period		
Net changes of items other than stockholders' equity	(2,756)	(739)
Total changes of items during the period	(2,756)	(739)
Balance at the end of current period	(2,368)	388
Subscription rights to shares		
Balance at the beginning of current period	2,143	1,441
Changes of items during the period		
Net changes of items other than stockholders' equity	216	702

Explanation of Responses:

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Total changes of items during the period	216	702
Balance at the end of current period	2,359	2,143
Total net assets		
Balance at the beginning of current period	1,729,096	1,811,901
Changes of items during the period		
Dividends paid	(142,362)	(152,784)
Net income	157,647	173,201
Purchase of treasury stock	(150,020)	(100,038)
Disposal of treasury stock	61	318
Net changes of items other than stockholders' equity	266	(3,502)
Total changes of items during the period	(134,408)	(82,805)
Balance at the end of current period	¥ 1,594,688	¥ 1,729,096

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CANON INC.

NON-CONSOLIDATED

13. NOTE FOR GOING CONCERN ASSUMPTION

(Parent company only)

Not applicable.

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Directors

(Current Titles are Shown in the Parentheses)

(1) Candidates for new Directors to be appointed on March 28

Masanori Yamada (Senior Executive Officer, Group Executive of Network Visual Solution Business Promotion Headquarters)

Aitake Wakiya (Executive Officer, Deputy Group Executive of Finance & Accounting Headquarters)

Kazuto Ono (Executive Officer, Group Executive of Human Resources Management & Organization Headquarters)

Executive Officers

(1) Candidate for Executive Officer to be promoted on April 1

Senior Executive Officer Seymour Liebman (Executive Officer, Executive Vice President of Canon U.S.A., Inc.)

(2) Candidates for new Executive Officers to be appointed on April 1

Nobutoshi Mizusawa (Group Executive of R&D Project Group)

Yoichi Iwabuchi (Senior General Manager of Software Platform Technology Development Center)

(3) Candidate for Executive Officer to be retired on March 31

Advisor to be appointed on April 1 Yukiaki Hashimoto (Executive Officer)

**CONSOLIDATED FINANCIAL RESULTS FOR THE FOURTH QUARTER
AND THE FISCAL YEAR ENDED DECEMBER 31, 2012
SUPPLEMENTARY REPORT**

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT (2012)

	2012		2011		(Millions of yen)	
	4th quarter	Year	4th quarter	Year	Change year over year	
					4th quarter	Year
Japan						
Office	94,052	368,939	97,192	362,528	-3.2%	+1.8%
Imaging System	74,403	213,465	61,590	187,397	+20.8%	+13.9%
Industry and Others	30,348	137,882	42,538	144,525	-28.7%	-4.6%
Total	198,803	720,286	201,320	694,450	-1.3%	+3.7%
Overseas						
Office	360,639	1,383,021	400,266	1,549,584	-9.9%	-10.7%
Imaging System	335,889	1,190,929	310,905	1,123,626	+8.0%	+6.0%
Industry and Others	56,063	185,552	52,266	189,773	+7.3%	-2.2%
Total	752,591	2,759,502	763,437	2,862,983	-1.4%	-3.6%
Americas						
Office	134,820	530,382	153,937	588,190	-12.4%	-9.8%
Imaging System	120,383	366,888	109,762	335,158	+9.7%	+9.5%
Industry and Others	11,149	42,603	10,605	38,607	+5.1%	+10.4%
Total	266,352	939,873	274,304	961,955	-2.9%	-2.3%
Europe						
Office	165,551	597,341	179,701	696,239	-7.9%	-14.2%
Imaging System	116,522	394,612	105,012	391,747	+11.0%	+0.7%
Industry and Others	6,836	22,085	5,935	25,079	+15.2%	-11.9%
Total	288,909	1,014,038	290,648	1,113,065	-0.6%	-8.9%
Asia and Oceania						
Office	60,268	255,298	66,628	265,155	-9.5%	-3.7%
Imaging System	98,984	429,429	96,131	396,721	+3.0%	+8.2%
Industry and Others	38,078	120,864	35,726	126,087	+6.6%	-4.1%
Total	197,330	805,591	198,485	787,963	-0.6%	+2.2%
Intersegment						
Office	1,632	5,615	883	5,831	+84.8%	-3.7%
Imaging System	383	1,577	270	1,021	+41.9%	+54.5%
Industry and Others	20,357	84,406	19,226	86,565	+5.9%	-2.5%
Eliminations	(22,372)	(91,598)	(20,379)	(93,417)	-	-
Total	0	0	0	0	-	-
Total						
Office	456,323	1,757,575	498,341	1,917,943	-8.4%	-8.4%
Imaging System	410,675	1,405,971	372,765	1,312,044	+10.2%	+7.2%
Industry and Others	106,768	407,840	114,030	420,863	-6.4%	-3.1%
Eliminations	(22,372)	(91,598)	(20,379)	(93,417)	-	-
Total	951,394	3,479,788	964,757	3,557,433	-1.4%	-2.2%

2. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT (2013/Projection)**(1) Sales by business unit**

	2013 (P)	2012	(Millions of yen)
	Year	Year	Change year over year
			Year
Office	1,893,100	1,757,575	+7.7%
Imaging System	1,579,100	1,405,971	+12.3%
Industry and Others	440,800	407,840	+8.1%
Eliminations	(103,000)	(91,598)	-
Total	3,810,000	3,479,788	+9.5%

(P)=Projection

(2) Sales by region

	2013 (P)	2012	(Millions of yen)
	Year	Year	Change year over year
			Year
Japan	748,400	720,286	+3.9%
Overseas	3,061,600	2,759,502	+10.9%
Americas	1,023,400	939,873	+8.9%
Europe	1,146,800	1,014,038	+13.1%
Asia and Oceania	891,400	805,591	+10.7%
Total	3,810,000	3,479,788	+9.5%

(P)=Projection

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3. SEGMENT INFORMATION BY BUSINESS UNIT (2012)

	2012		2011		(Millions of yen)	
					Change year over year	
	4th quarter	Year	4th quarter	Year	4th quarter	Year
Office						
External customers	454,691	1,751,960	497,458	1,912,112	-8.6%	-8.4%
Intersegment	1,632	5,615	883	5,831	+84.8%	-3.7%
Total sales	456,323	1,757,575	498,341	1,917,943	-8.4%	-8.4%
Operating profit	51,272	203,578	68,594	259,265	-25.3%	-21.5%
% of sales	11.2%	11.6%	13.8%	13.5%	-	-
Imaging System						
External customers	410,292	1,404,394	372,495	1,311,023	+10.1%	+7.1%
Intersegment	383	1,577	270	1,021	+41.9%	+54.5%
Total sales	410,675	1,405,971	372,765	1,312,044	+10.2%	+7.2%
Operating profit	54,963	210,318	50,898	211,294	+8.0%	-0.5%
% of sales	13.4%	15.0%	13.7%	16.1%	-	-
Industry and Others						
External customers	86,411	323,434	94,804	334,298	-8.9%	-3.2%
Intersegment	20,357	84,406	19,226	86,565	+5.9%	-2.5%
Total sales	106,768	407,840	114,030	420,863	-6.4%	-3.1%
Operating profit	(9,450)	5,910	3,777	24,300	-	-75.7%
% of sales	-8.9%	1.4%	3.3%	5.8%	-	-
Corporate and Eliminations						
External customers	-	-	-	-	-	-
Intersegment	(22,372)	(91,598)	(20,379)	(93,417)	-	-
Total sales	(22,372)	(91,598)	(20,379)	(93,417)	-	-
Operating profit	(19,081)	(95,950)	(28,659)	(116,788)	-	-
Consolidated						
External customers	951,394	3,479,788	964,757	3,557,433	-1.4%	-2.2%
Intersegment	-	-	-	-	-	-
Total sales	951,394	3,479,788	964,757	3,557,433	-1.4%	-2.2%
Operating profit	77,704	323,856	94,610	378,071	-17.9%	-14.3%
% of sales	8.2%	9.3%	9.8%	10.6%	-	-

4. OTHER INCOME / DEDUCTIONS (2012)

	2012		2011		(Millions of yen)	
					Change year over year	
	4th quarter	Year	4th quarter	Year	4th quarter	Year
Interest and dividend, net	1,194	5,770	2,455	7,444	(1,261)	(1,674)
Forex gain (loss)	10,477	9,130	2,372	(3,287)	+8,105	+12,417
Equity earnings (loss) of affiliated companies	(64)	610	(1,714)	(7,368)	+1,650	+7,978
Other, net	(203)	3,191	(5,123)	(336)	+4,920	+3,527
Total	11,404	18,701	(2,010)	(3,547)	+13,414	+22,248

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5. SEGMENT INFORMATION BY BUSINESS UNIT (2013/Projection)

	(Millions of yen)		
	2013 (P)	2012	Change year over year
	Year	Year	Year
Office			
External customers	1,885,900	1,751,960	+7.6%
Intersegment	7,200	5,615	+28.2%
Total sales	1,893,100	1,757,575	+7.7%
Operating profit	227,200	203,578	+11.6%
% of sales	12.0%	11.6%	-
Imaging System			
External customers	1,578,000	1,404,394	+12.4%
Intersegment	1,100	1,577	-30.2%
Total sales	1,579,100	1,405,971	+12.3%
Operating profit	285,000	210,318	+35.5%
% of sales	18.0%	15.0%	-
Industry and Others			
External customers	346,100	323,434	+7.0%
Intersegment	94,700	84,406	+12.2%
Total sales	440,800	407,840	+8.1%
Operating profit	(7,600)	5,910	-
% of sales	-1.7%	1.4%	-
Corporate and Eliminations			
External customers	-	-	-
Intersegment	(103,000)	(91,598)	-
Total sales	(103,000)	(91,598)	-
Operating profit	(94,600)	(95,950)	-
Consolidated			
External customers	3,810,000	3,479,788	+9.5%
Intersegment	-	-	-
Total sales	3,810,000	3,479,788	+9.5%
Operating profit	410,000	323,856	+26.6%
% of sales	10.8%	9.3%	-

(P)=Projection

6. OTHER INCOME / DEDUCTIONS (2013/Projection)

	(Millions of yen)		
	2013 (P)	2012	Change year over year
	Year	Year	Year
Interest and dividend, net	4,000	5,770	(1,770)
Forex gain (loss)	(11,500)	9,130	(20,630)
Equity earnings (loss) of affiliated companies	1,100	610	+490
Other, net	(3,600)	3,191	(6,791)
Total	(10,000)	18,701	(28,701)

(P)=Projection

7. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT

	2013 (P)	2012	2011		
	Year	4th quarter	Year	4th quarter	Year
Office					
Monochrome copiers	16%	16%	16%	15%	15%
Color copiers	19%	20%	19%	19%	17%
Printers	43%	43%	44%	46%	48%
Others	22%	21%	21%	20%	20%
Imaging System					
Cameras	72%	68%	70%	71%	71%
Inkjet printers	22%	25%	22%	24%	24%
Others	6%	7%	8%	5%	5%
Industry and Others					
Lithography equipment	17%	8%	15%	26%	19%
Others	83%				