FLIR SYSTEMS INC Form 10-Q August 07, 2006 Table of Contents

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q** 

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-21918

# FLIR Systems, Inc.

(Exact name of Registrant as specified in its charter)

Oregon (State or other jurisdiction of incorporation or organization) 93-0708501 (I.R.S. Employer Identification No.)

27700A SW Parkway Avenue, Wilsonville, Oregon (Address of principal executive offices)

97070 (Zip Code)

(503) 498-3547

(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer x Accelerated filer " Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes " No x

At July 31, 2006, there were 68,635,146 shares of the Registrant s common stock, \$0.01, par value, outstanding.

## **INDEX**

## PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements	
	Consolidated Statements of Income Three Months and Six Months Ended June 30, 2006 and 2005 (unaudited)	1
	Consolidated Balance Sheets June 30, 2006 and December 31, 2005 (unaudited)	2
	Consolidated Statements of Cash Flows Six Months Ended June 30, 2006 and 2005 (unaudited)	3
	Notes to the Consolidated Financial Statements (unaudited)	4
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	15
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	19
Item 4.	Controls and Procedures	19
	PART II. OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	20
Item 1A.	Risk Factors	20
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	20
Item 3.	Defaults Upon Senior Securities	20
Item 4.	Submission of Matters to a Vote of Shareholders	20
Item 5.	Other Information	21
Item 6.	<u>Exhibits</u>	21
	Signature	22

## PART 1. FINANCIAL INFORMATION

## Item 1. Financial Statements

## FLIR SYSTEMS, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

(Unaudited)

				Six Mont	hs Ended
	Thre	Months June 30		June	e 30.
	2000		2006	2005	
Revenue	\$ 138,	550 \$	3130,966	\$ 255,889	\$ 239,283
Cost of goods sold	64,	539	59,639	121,130	109,370
Gross profit	73,9	911	71,327	134,759	129,913
Operating expenses:					
Research and development	15,	166	13,970	30,395	27,225
Selling, general and administrative	29,	596	25,031	56,449	49,227
Total operating expenses	44,	362	39,001	86,844	76,452
Earnings from operations	29,0	)49	32,326	47,915	53,461
Interest expense	1,9	953	1,972	3,877	3,967
Other income, net	(2,	725)	(2,852)	(3,426)	(3,586)
Earnings before income taxes	29,	321	33,206	47,464	53,080
Income tax provision	8,4	110	8,634	13,394	13,801
Net earnings	\$ 21,4	<b>4</b> 11 \$	3 24,572	\$ 34,070	\$ 39,279
Net earnings per share:					
Basic	\$ 0	.31 \$	0.35	\$ 0.49	\$ 0.56
	Ť		3100	+ 0112	7 312 3
Diluted	\$ 0	.28 \$	0.31	\$ 0.45	\$ 0.50
Weighted average shares outstanding:					
Basic	69,	109	69,519	69,136	69,536
Diluted	80,	301	81,990	81,001	82,273

The accompanying notes are an integral part of these consolidated financial statements.

## FLIR SYSTEMS, INC.

## CONSOLIDATED BALANCE SHEETS

## (In thousands, except par value)

## (Unaudited)

		De	cember 31,
	June 30,		
. gazzma	2006		2005
ASSETS			
Current assets:	¢ 142 221	\$	107.057
Cash and cash equivalents Accounts receivable, net	\$ 143,321 125,894	Þ	107,057 142,782
Inventories, net	123,894		142,782
Prepaid expenses and other current assets	36,975		
Deferred income taxes, net	18,709		33,153 18,709
Deferred income taxes, net	18,709		18,709
Total current assets	446,802		405,538
Property and equipment, net	74,629		59,479
Deferred income taxes, net	8,636		8,415
Goodwill	159,634		158,065
Intangible assets, net	44,172		46,901
Other assets	15,783		15,981
	\$ 749,656	\$	694,379
LIABILITIES AND SHAREHOLDERS EQUITY			
Current liabilities:			
Accounts payable	\$ 35,559	\$	34,477
Deferred revenue	11,849		10,297
Accrued payroll and related liabilities	20,383		20,374
Accrued product warranties	5,283		5,059
Advance payments from customers	5,029		5,013
Other current liabilities	9,530		11,626
Accrued income taxes	5,815		3,148
Current portion of long-term debt	7		56
Total current liabilities	93,455		90,050
Long-term debt	206,589		206,155
Deferred tax liability, net	10,641		10,779
Pension and other long-term liabilities	19,210		18,413
Commitments and contingencies			
Shareholders equity:			
Preferred stock, \$0.01 par value, 10,000 shares authorized; no shares issued at June 30, 2006, and December 31, 2005			
Common stock, \$0.01 par value, 200,000 shares authorized, 69,290 and 69,216 shares issued at June 30, 2006,			212.05-
and December 31, 2005, respectively, and additional paid-in capital	213,240		212,005
Retained earnings	197,718		163,648
Accumulated other comprehensive earnings (loss)	8,803		(6,671)

Total shareholders	equity	419,761	368,982
		\$ 749 656	\$ 694 379

The accompanying notes are an integral part of these consolidated financial statements.

2

## FLIR SYSTEMS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

## (Unaudited)

## Six Months Ended

	June	,
	2006	2005
Cash flows from operating activities:	¢ 24.070	\$ 39,279
Net earnings Adjustments to reconcile net earnings to net cash provided by operating activities:	\$ 34,070	\$ 39,219
Depreciation and amortization	9,446	5,914
Disposals and write-offs of property and equipment	(115)	(27)
Deferred income taxes	(988)	(2,801)
Stock-based compensation arrangements	4,970	(2,001)
Income tax benefit of stock options	3,176	7,025
Excess tax benefit from stock-based compensation arrangements	(1,984)	7,023
Changes in operating assets and liabilities (excluding effect of acquisitions):	(1,501)	
Decrease in accounts receivable	20,989	1,645
Increase in inventories	(14,570)	(8,243)
Increase in prepaid expenses and other current assets	(2,955)	(679)
Decrease (increase) in other assets	203	(254)
Increase in accounts payable	336	1,304
Increase in deferred revenue	1,229	1,258
Decrease in accrued payroll and other liabilities	(3,394)	(8,324)
Increase (decrease) in accrued income taxes	2,739	(5,803)
Increase in pension and other long-term liabilities	405	894
Cash provided by operating activities	53,557	31,188
Cash flows from investing activities:		
Additions to property and equipment	(19,467)	(17,698)
Proceeds from sale of property and equipment	390	56
Business acquisitions, net of cash acquired	(99)	(4,157)
Other investments	(17)	(1)
Cash used by investing activities	(19,193)	(21,800)
Cash flows from financing activities:		
Repayment of capital leases and other long-term debt	(53)	(52)
Repurchase of common stock	(15,419)	(25,524)
Proceeds from exercise of stock options	6,313	14,789
Proceeds from shares issued pursuant to employee stock purchase plan	1,704	1,485
Excess tax benefit from stock-based compensation arrangements	1,984	
Cash used by financing activities	(5,471)	(9,302)
Effect of exchange rate changes on cash	7,371	(12,796)

Net increase (decrease) in cash and cash equivalents	36,264	(12,710)
Cash and cash equivalents, beginning of period	107,057	120,692
Cash and cash equivalents, end of period	\$ 143,321	\$ 107,982
1	. ,	,
Schedule of non-cash financing activities:		
License rights acquired	\$	\$ 4,146

The accompanying notes are an integral part of these consolidated financial statements.

#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note 1. Basis of Presentation

The accompanying consolidated financial statements of FLIR Systems, Inc. (the Company ) are unaudited and have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. In the opinion of management, these statements have been prepared on the same basis as the audited consolidated financial statements and include all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the consolidated financial position and results of operations for the interim periods. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the Company s audited consolidated financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2005.

The accompanying financial statements include the accounts of the Company and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated. The results of operations for the interim periods presented are not necessarily indicative of the operating results to be expected for any subsequent interim period or for the year ending December 31, 2006.

## Note 2. Stock-based Compensation

The Company has a stock-based compensation program that provides equity incentives for employees, consultants and directors. This program includes incentive and non-statutory stock options and nonvested stock awards (referred to as deferred stock awards) granted under three plans, the FLIR Systems, Inc. 1992 Stock Incentive Plan (the 1992 Plan), the FLIR Systems, Inc. 1993 Stock Option Plan for Non-Employee Directors (the 1993 Plan) and the FLIR Systems, Inc. 2002 Stock Incentive Plan (the 2002 Plan). Prior to January 1, 2006, all stock options granted were time-based with vesting schedules ranging from immediate vesting to vesting over three years and generally expire ten years from the grant date. The Company has discontinued issuing option awards out of the 1992 Plan and the 1993 Plan, but previously granted options under those plans remain outstanding until their expiration.

During 2006, the Company also began granting performance-based options and deferred stock awards. The performance-based options vesting is contingent upon meeting certain diluted earnings per share growth targets in three independent tranches over a three year period and the options expire ten years from the grant date. The vesting of each tranche is not dependent on the other tranches. Deferred stock awards are time-based and generally vest over a three year period.

Additionally, the Company has an Employee Stock Purchase Plan (the ESPP) which allows employees to purchase shares of the Company s Stock at 85% of the fair market value at the lower of either the date of enrollment or the purchase date.

Shares issued as a result of stock option exercises, deferred stock and ESPP purchases are new shares.

On January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123(R), Share-Based Payment (SFAS No. 123(R)), requiring the Company to recognize expense related to the fair value of its stock-based compensation awards. The Company has elected to use the modified prospective transition method as permitted by SFAS No. 123(R) and therefore has not restated the financial results for prior periods.

4

#### FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

#### Note 2. Stock-based Compensation (Continued)

Under the modified prospective transition method, stock-based compensation expense is recognized for the remaining requisite service of all stock-based compensation awards granted prior to January 1, 2006, (determined under SFAS No. 123, Accounting for Stock-based Compensation) and all stock-based compensation awards granted subsequent to January 1, 2006, based on the grant date estimated fair value (determined under SFAS No. 123(R)). The Company uses the Black-Scholes option pricing model to estimate the fair value of all stock-based compensation awards on the date of grant, except for deferred stock awards which are valued at the fair market value on the date of grant. The Company recognizes the compensation expense for time-based options and deferred stock awards on a straight-line basis over the requisite service period of each award. The compensation expense for each tranche of performance-based options is recognized during the year the related performance criteria is met because each tranche is independent of the others and if the performance criteria in a particular year is not met, the related tranche does not yest.

The following table sets forth the stock-based compensation expense and related tax benefit recognized in the Consolidated Statement of Income (in thousands):

		Six Mo	nths Ended
	 onths Ended 30, 2006	June	30, 2006
Cost of goods sold	\$ 20	\$	375
Research and development	809		1,409
Selling, general and administrative	2,042		3,186
Stock-based compensation expense before income taxes	2,871		4,970
Income tax benefit	(690)		(1,015)
Total stock-based compensation expense after income taxes	\$ 2,181	\$	3,955

Stock-based compensation costs of \$491,000 were capitalized in inventory as of June 30, 2006. As of June 30, 2006, the Company had \$25,756,000 of total unrecognized stock-based compensation costs, net of estimated forfeitures, to be recognized over a weighted average period of 1.9 years.

Prior to the adoption of SFAS No. 123(R), the Company accounted for stock-based compensation under the recognition and measurement provisions of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees. No significant stock-based compensation expenses were recognized prior to the adoption of SFAS No. 123(R) since options granted under the Company s plan had an exercise price equal to the market value of the underlying stock on the date of grant.

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (Unaudited)

## **Note 2.** Stock-based Compensation (Continued)

The following table presents the impact of the adoption of SFAS No. 123(R) on selected line items from the Company s consolidated financial statements for the three months and six months ended June 30, 2006 (in thousands, except per share amounts):

	Three Mon	nths Ended	Six Mont	ths Ended
	June 3	0, 2006	June 3	0, 2006
	As reported under SFAS No. 123(R)	If reported under APB 25	As reported under SFAS No. 123(R)	If reported under
Consolidated Statement of Income:	123(K)	AI D 23	123(K)	AI D 23
Earnings from operations	\$ 29,049	\$ 30,930	\$ 47,915	\$ 51,441
Earnings before income taxes	\$ 29,821	\$ 31,702	\$ 47,464	\$ 50,990
Net earnings	\$ 21,411	\$ 22,951	\$ 34,070	\$ 37,081
Basic earnings per share	\$ 0.31	\$ 0.33	\$ 0.49	\$ 0.54
Diluted earnings per share	\$ 0.28	\$ 0.30	\$ 0.45	\$ 0.48
Consolidated Statement of Cash Flows:				
Net cash provided by operating activities			\$ 53,557	\$ 55,541
Net cash used by financing activities			\$ (5,471)	\$ (7,455)

The following table illustrates the effect on net earnings and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation for the three months and six months ended June 30, 2005 (in thousands, except per share amounts):

		Six Mo	nths Ended
	 Ionths Ended e 30, 2005	June	2 30, 2005
Net earnings as reported	\$ 24,572	\$	39,279
Deduct: Total stock-based compensation expense determined under fair			
value method, net of tax	(2,357)		(9,222)
Net earnings pro forma	\$ 22,215	\$	30,057
Earnings per share:			
Basic as reported	\$ 0.35	\$	0.56
Diluted as reported	\$ 0.31	\$	0.50
Earnings per share:			
Basic pro forma	\$ 0.32	\$	0.43
Diluted pro forma	\$ 0.29	\$	0.39

6

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

## Note 2. Stock-based Compensation (Continued)

The fair value of the stock-based awards, as determined under the Black-Scholes model, granted in the three months and six months ended June 30, 2006 and 2005 reported above was estimated with the following weighted-average assumptions:

			Six Month	s Ended
	Three Mont June		June	30,
	2006 2005		2006	2005
Stock Option Awards:				
Risk-free interest rate	4.9%	3.7%	4.7%	3.5%
Expected dividend yield	0.0%	0.0%	0.0%	0.0%
Expected term	3.5 years	3.0 years	2.6 years	3.0 years
Expected volatility	39.9%	42.8%	39.9%	43.8%
Employee Stock Purchase Plan:				
Risk-free interest rate	5.0%	2.7%	5.0%	2.7%
Expected dividend yield	0.0%	0.0%	0.0%	0.0%
Expected term	6 months	6 months	6 months	6 months
Expected volatility	38.3%	39.4%	38.3%	39.4%

The Company uses the US Treasury (constant maturity) interest rate on the date of grant as the risk-free interest rate and uses historical volatility as the expected volatility. The Company s determination of expected term is based on an analysis of historical and expected exercise patterns. In 2006, over 80 percent of stock options granted were performance-based options whereas prior to 2006, all stock options were time-based options. The difference in the nature of these awards has been taken into consideration in determining the expected term.

The weighted-average fair value of stock-based compensation awards granted and vested, and the intrinsic value of options exercised during the period were (in thousands, except per share amounts):

					9	Six Mont	hs Ei	nded
	Three Months Ended June 30,				June 30,			
	2006 2005			2006		2	005	
Stock Option Awards:								
Grant date fair value per share	\$	8.95	\$	8.51	\$	7.49	\$	9.62
Total fair value of awards granted	\$	1,526	\$	1,363	\$	9,436	\$2	2,358
Total fair value of awards vested	\$	783	\$	1,498	\$	4,854	\$ 1	4,541
Total intrinsic value of options exercised	\$	4,707	\$	1,562	\$	8,166	\$ 1	7,630
Deferred Stock Awards:								
Grant date fair value per share	\$	25.02			\$	25.12		
Total fair value of awards granted	\$	2,402			\$	12,474		
Employee Stock Purchase Plan:								
Grant date fair value per share	\$	6.30	\$	5.40	\$	6.30	\$	5.40

Total fair value \$ 571 \$ 762 \$ 571 \$ 762

The total amount of cash received from the exercise of stock options in the three months and six months ended June 30, 2006 was \$3,869,000 and \$6,313,000, respectively, and the related tax benefit realized from the exercise of the stock options was \$1,839,000 and \$3,176,000 respectively.

7

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

## Note 2. Stock-based Compensation (Continued)

Information with respect to stock option activity is as follows:

	Shares	A	eighted verage cise Price	Weighted Average Remaining Contractual Term	Intri	ggregate insic Value chousands)
Outstanding at December 31, 2005	8,395,674	\$	18.09	6.4		
Granted	1,272,500		25.20			
Exercised	(596,395)		10.58			
Forfeited	(68,063)		30.53			
Outstanding at June 30, 2006	9,003,716	\$	19.50	6.4	\$	56,675
Exercisable at June 30, 2006	6,943,807	\$	17.19	5.6	\$	56,383

1,056,200 performance-based options were granted, net of forfeitures, during the six months ended June 30, 2006 and were outstanding at June 30, 2006.

Information with respect to deferred stock activity is as follows:

	Shares	Weighted Average Grant Date Fair Value	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2005		\$		
Granted	496,620	25.12		
Vested				
Forfeited	(12,430)	25.14		
Outstanding at June 30, 2006	484,190	25.12	9.7	\$
Exercisable at June 30, 2006		\$		\$

There were 97,659 shares issued under the Employee Stock Purchase Plan during the six months ended June 30, 2006. There were 4,621,264 shares available at June 30, 2006 for future issuance under the Employee Stock Purchase Plan.

#### Note 3. Net Earnings Per Share

Basic earnings per share is based on the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is computed in a manner similar to basic earnings per share except that the weighted average shares outstanding are increased to include additional shares from the assumed exercise of stock options, if dilutive, and from the assumed conversion of the \$210 million convertible notes. The number of additional shares from the assumed exercise of stock options is calculated by assuming that outstanding stock options were exercised and that the proceeds from such exercises were used to acquire shares of common stock at the average market price during the reporting period. The conversion of the convertible notes is assumed to have taken place on the date of issuance. In addition, net earnings used for purposes of computing diluted earnings per share is reported net earnings adjusted for interest costs of the convertible notes, net of statutory tax, as if the conversion had taken place when the convertible notes were issued.

8

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

## Note 3. Net Earnings Per Share (Continued)

The following table sets forth the reconciliation of the numerator and denominator utilized in the computation of basic and diluted earnings per share (in thousands):

	Three Months Ended		Six Mont	hs Ended
	Jun	e 30,	Jun	e 30,
	2006	2005	2006	2005
Numerator for earnings per share:				
Net earnings, as reported	\$ 21,411	\$ 24,572	\$ 34,070	\$ 39,279
Interest associated with convertible notes, net of tax	1,094	1,094	2,189	2,189
Net earnings available to common shareholders diluted	\$ 22,505	\$ 25,666	\$ 36,259	\$ 41,468
Denominator:				
Weighted average number of common shares outstanding	69,109	69,519	69,136	69,536
Assumed exercises of stock options and vesting of nonvested shares, net of shares assumed				
reacquired under the treasury stock method	2,229	3,008	2,402	3,274
Assumed conversion of convertible notes	9,463	9,463	9,463	9,463
Diluted shares outstanding	80,801	81,990	81,001	82,273

The effect of stock options for the three months ended June 30, 2006 and 2005 that aggregated 2,507,000 and 2,178,000 shares, respectively, and for the six months ended June 30, 2006 and 2005 that aggregated 2,458,000 and 1,745,000, respectively, has been excluded for purposes of diluted earnings per share since the effect would have been anti-dilutive.

## Note 4. Inventories

Inventories consist of the following (in thousands):

	June 30, 2006		ember 31, 2005
Raw material and subassemblies	\$ 75,089	\$	66,553
Work-in-progress	33,498		23,994
Finished goods	13,316		13,290
		_	
	\$ 121 903	\$	103 837

## **Note 5.** Accrued Product Warranties

The Company generally provides a one-year warranty on its products. A provision for the estimated future costs of warranty, based upon historical cost and product performance experience, is recorded when revenue is recognized. The following table summarizes the Company s warranty liability and activity (in thousands):

			Six Mont	hs Ended
	Three Mon	ths Ended		
	June	e <b>30</b> ,	June	e 30,
	2006	2005	2006	2005
Accrued product warranties, beginning of period	\$ 4,603	\$ 5,345	\$ 5,059	\$ 5,465
Amounts paid for warranty services	(2,108)	(1,131)	(3,370)	(1,897)
Warranty provisions for products sold	2,788	1,367	3,594	2,013
Accrued product warranties, end of period	\$ 5,283	\$ 5,581	\$ 5,283	\$ 5,581

#### FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

#### Note 6. Credit Agreements

On April 28, 2004, the Company signed an amended and restated Credit Agreement ( Credit Agreement ) with Bank of America, N.A., Union Bank of California, N.A., and U.S. Bank National Association. The agreement provides for a \$50 million, five-year revolving line of credit with an option for an additional \$50 million until April 28, 2008. Under the Credit Agreement, borrowings will bear interest based upon the prime lending rate of the Bank of America or Eurodollar rates with a provision for a spread under/over such rates based upon the Company s leverage ratio. At June 30, 2006, the interest rate ranged from 6.35% to 7.75%. The Credit Agreement contains four financial covenants that require the maintenance of certain leverage ratios, in addition to minimum levels of EBITDA and consolidated net worth and a maximum level of capital expenditures, and is collateralized by substantially all assets of the Company. At June 30, 2006, the Company had no amounts outstanding under the Credit Agreement and was in compliance with these four financial covenants. The Company had \$4.7 million of letters of credit outstanding under the Credit Agreement at June 30, 2006, which reduces the total available credit.

The Company, through two of its subsidiaries, has a 30 million Swedish Kroner (approximately \$4.1 million) line of credit at 2.95% and a \$2 million line of credit at 6.00% at June 30, 2006. At June 30, 2006, the Company had no amounts outstanding on these lines. The 30 million Swedish Kroner line of credit is secured primarily by accounts receivable and inventories of the Company s Sweden subsidiary and is subject to automatic renewal on an annual basis. The \$2 million line of credit is secured by substantially all assets of the Company s United Kingdom subsidiary and is subject to renegotiation annually.

## Note 7. Long-Term Debt

In June 2003, the Company issued \$210 million of 3.0% senior convertible notes due 2023 in a private offering pursuant to Rule 144A under the Securities Act of 1933. The issuance was made through an initial offering of \$175 million of the notes made on June 11, 2003, and the subsequent exercise in full by the underwriters of their option to purchase an additional \$35 million of the notes on June 17, 2003. The net proceeds from the issuance were approximately \$203.9 million. Interest is payable semiannually on June 1 and December 1. The holders of the notes may convert all or some of their notes into shares of the Company s common stock at a conversion rate of 45.0612 shares per \$1,000 principal amount of notes prior to the maturity date in certain circumstances. The Company may redeem for cash all or part of the notes on or after June 8, 2010. The proceeds were used primarily for general corporate purposes, which included the acquisition of Indigo Systems Corporation and other working capital and capital expenditure needs.

During the quarter ended September 30, 2004, one of the terms that allow for conversion of the Company s convertible notes, as described in the prospectus, was met. As of June 30, 2006, no note holders have elected to convert their notes into Company stock.

10

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (Unaudited)

## Note 8. Comprehensive Earnings

Comprehensive earnings include changes in cumulative translation adjustments and additional minimum pension liability adjustments, if any, on the Company s pension plans that are reflected in shareholders equity instead of net earnings. The following table sets forth the calculation of comprehensive earnings for the periods indicated (in thousands):

			Six Mon	ths Ended
	Three Mo	nths Ended		
	Jun	e 30,	Jun	e 30,
	2006	2005	2006	2005
Net earnings	\$ 21,411	\$ 24,572	\$ 34,070	\$ 39,279
Translation adjustment	11,558	(13,834)	15,474	(22,382)
Total comprehensive earnings	\$ 32,969	\$ 10,738	\$ 49,544	\$ 16,897

Translation adjustments represent unrealized gains/losses in the translation of the financial statements of the Company s subsidiaries in accordance with SFAS No. 52, Foreign Currency Translation. The Company has no intention of liquidating the assets of the foreign subsidiaries in the foreseeable future.

#### Note 9. Pension Plans

The Company previously offered most of the employees outside the United States participation in a defined benefit pension plan that has been curtailed. In addition, the Company offers a Supplemental Executive Retirement Plan for certain US executive officers of the Company. These plans are more fully described in Note 14 in the Notes to the Consolidated Financial Statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2005.

Components of net periodic benefit costs are as follows (in thousands):

					Six Mo	nths Ended
	Th	ree Mor	nths I	Ended		
		June	e <b>30</b> ,		Ju	ıne 30,
	2	006	2	005	2006	2005
Service costs	\$	54	\$	61	\$ 108	\$ 123
Interest costs		186		164	370	330
Net amortization and deferral		106		70	214	138
Net periodic pension costs	\$	346	\$	295	\$ 692	\$ 591

## Note 10. Contingencies

The Company is subject to legal proceedings, claims and litigation arising in the ordinary course of business. In accordance with SFAS No. 5, Accounting for Contingencies, the Company makes a provision for a liability when it is both probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company believes it has recorded adequate provisions for any probable and estimable losses.

11

#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 11. Operating Segments and Related Information

**Operating Segments** 

The Company has determined its operating segments to be the Thermography, Government Systems and Commercial Vision Systems market segments.

The Thermography segment addresses a broad range of commercial and industrial applications utilizing infrared cameras to provide precise temperature measurement or other analytic information. Examples of markets served include predictive and preventive maintenance; process control; building inspection; electrical inspection; research and development; scientific analysis and gas detection.

The Government Systems and Commercial Vision Systems markets are both comprised of applications focused on providing enhanced vision capabilities utilizing infrared energy and in many cases additional sensor technologies such as visible cameras, low light cameras and lasers.

The Government Systems segment addresses mainly government markets such as military; paramilitary; homeland security and other program driven markets both within the United States and internationally. Most products contain multiple sensors and are deployed on airborne, maritime, land-based and man-portable platforms. Applications include search and rescue; force protection; surveillance; drug interdiction; maritime patrol and targeting.

The Commercial Vision Systems segment addresses mainly commercial markets including perimeter security, firefighting, marine, automotive and other transportation. These markets are characterized by rapidly growing volumes driven by declining costs for uncooled infrared technology.

During the three months ended June 30, 2006, the Company separated the Imaging segment into the Government Systems and Commercial Vision Systems segments described above. Accordingly, the Company has restated previously reported periods on a comparable basis.

The accounting policies of each of the segments are the same. The Company evaluates performance based upon revenue and earnings from operations. On a consolidated basis, this amount represents earnings from operations as represented in the Consolidated Statement of Income. Other consists of corporate expenses and certain other operating expenses not allocated to the operating segments for management reporting purposes.

Accounts receivable and inventories for operating segments are regularly reviewed by management and are reported below as segment assets. All remaining assets, liabilities, capital expenditures and depreciation are managed on a Company-wide basis.

12

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 11. Operating Segments and Related Information (Continued)

Operating Segments (Continued)

Operating segment information is as follows (in thousands):

			Six Mont	hs Ended	
	Three Mon June		June 30,		
	2006	2005	2006	2005	
Revenue External Customers:					
Thermography	\$ 51,774	\$ 45,153	\$ 97,213	\$ 86,515	
Government Systems	62,012	65,993	115,406	114,687	
Commercial Vision Systems	24,764	19,820	43,270	38,081	
	\$ 138,550	\$ 130,966	\$ 255,889	\$ 239,283	
Revenue Intersegments:					
Thermography	\$	\$	\$	\$	
Government Systems	4,424	11,060	6,452	21,037	
Commercial Vision Systems	5,526	3,103	11,535	6,257	
Eliminations	(9,950)	(14,163)	(17,987)	(27,294)	
	\$	\$	\$	\$	
Earnings from operations:					
Thermography	\$ 15,456	\$ 12,980	\$ 27,357	\$ 25,421	
Government Systems	15,160	23,822	24,692	36,765	
Commercial Vision Systems	4,047	1,266	6,266	1,813	
Other	(5,614)	(5,742)	(10,400)	(10,538)	
	\$ 29,049	\$ 32,326	\$ 47,915	\$ 53,461	

		Dec	cember 31,
	June 30, 2006		2005
Segment assets (accounts receivable and inventories):			
Thermography	\$ 64,430	\$	67,094
Government Systems	148,412		142,318
Commercial Vision Systems	34,955		37,207
	\$ 247,797	\$	246,619

Revenue and Long-Lived Assets by Geographic Area

Information related to revenue by significant geographical location is as follows (in thousands):

			Six Mont	hs Ended
		nths Ended		
	June	e <b>30</b> ,	Jun	e 30,
	2006	2005	2006	2005
United States	\$ 71,145	\$ 76,050	\$ 132,311	\$ 133,009
Europe	44,753	32,792	79,116	67,063
Other foreign	22,652	22,124	44,462	39,211
	\$ 138,550	\$ 130,966	\$ 255,889	\$ 239,283

13

## FLIR SYSTEMS, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 11. Operating Segments and Related Information (Continued)

Revenue and Long-lived Assets by Geographic Area (Continued)

Long-lived assets are primarily comprised of net property and equipment and net identifiable intangible assets and goodwill. Long-lived assets by significant geographic locations are as follows (in thousands):

		December 31,
	June 30, 2006	2005
United States	\$ 257,482	\$ 250,430
Europe	36,736	29,996
	\$ 294,218	\$ 280,426

Major Customers

Revenue derived from major customers is as follows (in thousands):

	Three Mont Ended	Three Months Six Mont Ended		
	June 30,		June 30,	
	2006 2	005	2006	2005
US Government	\$ 43.848 \$ 4	9.890 \$	5 76,613	\$ 82,964

## Note 12. Business Acquisitions

On May 12, 2005, the Company acquired for cash the net assets of Brysen Optical Corporation (Brysen), a maker of advanced optical coatings. The acquisition was accounted for as a purchase and the portion of the \$4.2 million purchase price, which includes professional fees and other costs directly associated with the acquisition, that is in excess of the net assets acquired is reported in intangible assets and goodwill. The operations of Brysen are not material to the Company s consolidated financial statements.

On November 23, 2005, the Company acquired for cash the outstanding stock of Scientific Materials Corporation (SMC), a supplier of laser assemblies, laser components and materials. The acquisition was accounted for as a purchase and the portion of the \$13.6 million purchase price, which includes professional fees and other costs directly associated with the acquisition, that is in excess of the net assets acquired is reported in intangible assets and goodwill. The operations of SMC are not material to the Company s consolidated financial statements.

Table of Contents 25

14

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements

This Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future events and the future results of FLIR Systems, Inc. and its consolidated subsidiaries (FLIR or the Company) that are based on current expectations, estimates and projections about the Company s business, management s beliefs, and assumptions made by FLIR s management. Words such as expects, anticipates, intends, plans, believes, sees, estimates and variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous factors, including, but not limited to, those discussed in this Management s Discussion and Analysis of Financial Condition and Results of Operations as well as those discussed from time to time in the Company s other Securities and Exchange Commission filings and reports, including the Annual Report on Form 10-K for the year ended December 31, 2005. In addition, such statements could be affected by general industry and market conditions. Such forward-looking statements speak only as of the date on which they were made and FLIR does not undertake any obligation to update any forward-looking statements or circumstances after the date of this Report. If the Company updates or corrects one or more forward-looking statements, investors and others should not conclude that the Company will make additional updates or corrections with respect to other forward-looking statements.

#### **Results of Operations**

*Revenue*. Revenue for the three months ended June 30, 2006 increased by 5.8 percent, from \$131.0 million in the second quarter of 2005 to \$138.6 million in the second quarter of 2006. The Company s revenue for the six months ended June 30, 2006 increased 6.9 percent, from \$239.3 million in the first six months of 2005 to \$255.9 million in the first six months of 2006.

Thermography revenue increased 14.7 percent, from \$45.2 million in the second quarter of 2005 to \$51.8 million in the second quarter of 2006. Thermography revenue increased 12.4 percent to \$97.2 million for the first six months of 2006, from \$86.5 million in the first six months of 2005. Higher Thermography revenue in the second quarter and first six months of 2006 was primarily due to unit sales of the InfraCAM® product which was launched in 2006 and increased unit sales of E-Series products.

During the quarter ended June 30, 2006, the Company separated the Imaging segment into the Government Systems and Commercial Vision Systems segments. Accordingly, the Company has restated previously reported periods segment information on a comparable basis.

Government Systems revenue decreased \$4.0 million, or 6.0 percent, from \$66.0 million in the second quarter of 2005 to \$62.0 million in the second quarter of 2006. The decrease in Government Systems revenue in the second quarter of 2006 compared to the same period in 2005 was primarily due to a decrease in sales of land-based products, partially offset by an increase in airborne products. Government Systems revenue for the six months ended June 30, 2006 increased slightly to \$115.4 million from \$114.7 million in the first six months of 2005.

Commercial Vision Systems revenue increased 24.9 percent, from \$19.8 million in the second quarter of 2005 to \$24.8 million in the second quarter of 2006. Commercial Vision Systems revenue for the six months ended June 30, 2006 increased 13.6 percent to \$43.3 million, from \$38.1 million in the first six months of 2005. The increase in Commercial Vision Systems revenue for the three months and six months ended June 30, 2006 compared to the same period in 2005 was due to increased unit sales across all product lines of the segment.

15

#### **Table of Contents**

The timing of deliveries against large contracts, especially for our Government Systems and Commercial Vision Systems products, can give rise to quarter-to-quarter and year-over-year fluctuations in the mix of revenue. Consequently, year-over-year comparisons for any given quarter may not be indicative of comparisons using longer time periods. While we currently expect an overall increase in total annual revenue for 2006 of between 12 percent and 14 percent, the mix of revenue between our three business segments and within certain product categories in our business segments will vary from quarter to quarter.

As a percentage of revenue, international sales were 48.7 percent and 41.9 percent for the quarters ended June 30, 2006 and 2005, respectively, and 48.3 percent and 44.4 percent for the six months ended June 30, 2006 and 2005, respectively. While the percentage of revenue from international sales will continue to fluctuate from quarter to quarter partially due to the timing of shipments under international and domestic government contracts, management anticipates that revenue from international sales as a percentage of total revenue will continue to comprise a significant percentage of revenue.

Gross profit. Gross profit for the quarter ended June 30, 2006 was \$73.9 million compared to \$71.3 million for the same quarter last year. As a percentage of revenue, gross profit decreased from 54.5 percent in the second quarter of 2005 to 53.3 percent in the second quarter of 2006. Gross profit for the six months ended June 30, 2006 was \$134.8 million, or 52.7 percent of revenue, compared to \$129.9 million, or 54.3 percent of revenue for the same period of 2005. The decrease in gross profit as a percentage of revenue was primarily due to a decline in Government Systems gross margin related to program and product mix. The gross profit for the six months ended June 30, 2006, included stock-based compensation expense of \$375,000.

Research and development expenses. Research and development expenses for the second quarter of 2006 totaled \$15.2 million, compared to \$14.0 million in the second quarter of 2005. Research and development expenses for the six months ended June 30, 2006 totaled \$30.4 million, compared to \$27.2 million for the same period of 2005. The increase in research and development expenses was due to the continued investment in new product development in all business segments to enable future growth and the impact of stock-based compensation expense of \$809,000 and \$1.4 million recognized in the three months and six months ended June 30, 2006, respectively. As a percentage of revenue, research and development expenses were 10.9 percent and 10.7 percent for the three months ended June 30, 2006 and 2005, respectively, and 11.9 percent and 11.4 percent for the six months ended June 30, 2006 and 2005, respectively.

Selling, general and administrative expenses. Selling, general and administrative expenses were \$29.7 million for the quarter ended June 30, 2005. Selling, general and administrative expenses were \$56.4 million and \$49.2 million for the six months ended June 30, 2006 and 2005, respectively. The increase in selling, general and administrative expenses was due to the continued growth in the business, including costs associated with the launch of the InfraCAM and other new products as well as stock-based compensation expense of \$2.0 million and \$3.2 million recognized in the three months and six months ended June 30, 2006. Included in selling, general and administrative expense are charges related to legal and professional fees associated with our indemnification and cost advancement payments on behalf of former officers who are the subject of criminal and civil enforcement actions. Such indemnification and cost advancement expenses totaled \$18,000 and \$1.3 million for the quarters ended June 30, 2006 and 2005, respectively, and \$295,000 and \$2.0 million for the six months ended June 30, 2006 and 2005, respectively. Selling, general and administrative expenses as a percentage of revenue were 21.4 percent and 19.1 percent for the quarters ended June 30, 2006 and 2005, respectively, and 22.1 percent and 20.6 percent for the six months then ended.

*Interest expense.* Interest expense for the second quarter and first six months of 2006 was \$2.0 million and \$3.9 million, respectively, compared to \$2.0 million and \$4.0 million for the same periods of 2005. Interest expense is primarily attributable to the accrual of interest on the convertible notes that were issued in June 2003 and the amortization of costs related to the issuance of the notes.

Other income/expense. For the quarter and six months ended June 30, 2006, we recorded other income of \$2.7 million and \$3.4 million, respectively, compared to \$2.9 million and \$3.6 million for the same periods of 2005. The other income in 2006 consists primarily of interest income earned on short-term investments and foreign currency transaction gains.

16

Income taxes. The income tax provision of \$13.4 million for the six months ended June 30, 2006, represents an effective tax rate of 28.2 percent. The effective tax rate for the first six months of 2005 was 26.0 percent. The higher effective tax rate for 2006 is due primarily to the impact of certain stock-based compensation expenses for financial reporting for which a tax deduction would not be allowed, and the inability to recognize tax credits for research and development as tax legislation related to the credits expired at the end of 2005. We expect the annual effective tax rate for the full year of 2006 to be approximately 26.5 percent to 27.5 percent, assuming the tax legislation on research and development tax credits is renewed in 2006. The effective tax rate is lower than the US Federal tax rate of 35% because of lower foreign tax rates, the effect of the current foreign tax structure and estimated tax credits.

#### **Liquidity and Capital Resources**

At June 30, 2006, we had cash and cash equivalents on hand of \$143.3 million compared to \$107.1 million at December 31, 2005. The increase in cash and cash equivalents was primarily due to cash provided from operations and proceeds from the exercise of stock options offset by capital expenditures and the repurchase of approximately 610,000 shares of our common stock.

Accounts receivable decreased from \$142.8 million at December 31, 2005 to \$125.9 million at June 30, 2006. The decrease was primarily attributable to collection of receivables generated from higher sales volumes during the quarter ended December 31, 2005, compared to sales volumes in the quarter ended June 30, 2006.

At June 30, 2006, we had inventories of \$121.9 million compared to \$103.8 million at December 31, 2005. The increase was primarily due to an increase in inventory in anticipation of planned increases in shipments in the second half of 2006.

Investing activities, principally related to capital expenditures, totaled \$19.5 million and \$17.7 million for the six months ended June 30, 2006 and 2005, respectively. Capital expenditures during the first six months of 2006 include the purchase and installation of new production equipment in Sweden and building expansion and improvements in Boston, Portland and Sweden and capitalization of software. Capital expenditures during the first six months of 2005 include the purchase of the Wilsonville, Oregon property and the acquisition of Brysen Optical Corporation.

Prepaid expenses and other current assets increased from \$33.2 million at December 31, 2005 to \$37.0 million at June 30, 2006. The increase was primarily due to an increase in sales demonstration units.

On April 28, 2004, the Company signed an amended and restated Credit Agreement ( Credit Agreement ) with Bank of America, N.A., Union Bank of California, N.A., and U.S. Bank National Association. The agreement provides for a \$50 million, five-year revolving line of credit with an option for an additional \$50 million until April 28, 2008. Under the Credit Agreement, borrowings will bear interest based upon the prime lending rate of the Bank of America or Eurodollar rates with a provision for a spread under/over such rates based upon the Company s leverage ratio. At June 30, 2006, the interest rate ranged from 6.35% to 7.75%. The Credit Agreement contains four financial covenants that require the maintenance of certain leverage ratios, in addition to minimum levels of EBITDA and consolidated net worth and a maximum level of capital expenditures, and is collateralized by substantially all assets of the Company. At June 30, 2006, the Company had no amounts outstanding under the Credit Agreement and was in compliance with these four financial covenants. The Company had \$4.7 million of letters of credit outstanding under the Credit Agreement at June 30, 2006, which reduces the total available credit.

The Company, through two of its subsidiaries, has a 30 million Swedish Kroner (approximately \$4.1 million) line of credit at 2.95% and a \$2 million line of credit at 6.00% at June 30, 2006. At June 30, 2006, the Company had no amounts outstanding on these lines. The 30 million Swedish Kroner line of credit is secured primarily by accounts receivable and inventories of the Company s Sweden subsidiary and is subject to automatic renewal on an annual basis. The \$2 million line of credit is secured by substantially all assets of the Company s United Kingdom subsidiary and is subject to renegotiation annually.

17

In June 2003, we issued \$210 million of 3.0% senior convertible notes due 2023 in a private offering pursuant to Rule 144A under the Securities Act of 1933. The issuance was made through an initial offering of \$175 million of the notes made on June 11, 2003, and the subsequent exercise in full by the underwriters of their option to purchase an additional \$35 million of the notes on June 17, 2003. The net proceeds from the issuance were approximately \$203.9 million. Interest is payable semiannually on June 1 and December 1 of each year. The holders of the notes may convert all or some of their notes into shares of our common stock at a conversion rate of 45.0612 shares per \$1,000 principal amount of notes prior to the maturity date in certain circumstances. We may redeem for cash all or part of the notes on or after June 8, 2010. The proceeds were used primarily for general corporate purposes, which included the acquisition of Indigo and other working capital and capital expenditure needs.

During the quarter ended September 30, 2004, one of the terms that allow for conversion of the convertible notes, as described in the prospectus, was met. As of June 30, 2006, no note holders have elected to convert their notes into our common stock. We do not anticipate any conversions before 2010.

We believe that our existing cash combined with the cash we anticipate to generate from operating activities and our available credit facilities and financing available from other sources will be sufficient to meet our cash requirements for the foreseeable future. We do not have any significant capital commitments for the coming year nor are we aware of any significant events or conditions that are likely to have a material impact on our liquidity.

#### **New Accounting Pronouncements**

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes (FIN 48), an interpretation of SFAS No. 109 Accounting for Income Taxes, which clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with SFAS No. 109. The interpretation prescribes a recognition threshold of more-likely-than-not and a measurement attribute on all tax positions taken or expected to be taken in a tax return in order to be recognized in the financial statements. FIN 48 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Company will adopt FIN 48 on January 1, 2007 and the Company is currently assessing the impact FIN 48 will have on the financial statements.

## **Critical Accounting Policies and Estimates**

The Company reaffirms the critical accounting policies and our use of estimates as reported in our Form 10-K for the year ended December 31, 2005. In addition, the Company adopted SFAS No. 123(R) on January 1, 2006 which changed the Company s accounting policies for the recognition of stock-based compensation. As described in Note 2 to the Consolidated Financial Statements, the determination of fair value for stock-based compensation awards requires the use of management s estimates and judgments.

## **Contractual Obligations**

There have been no significant changes to our contractual obligations since December 31, 2005.

18

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

There has been no material change in the Company s reported market risk since the filing of the Company s Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on March 6, 2006.

# Item 4. Controls and Procedures Evaluation of Disclosure Controls and Procedures

As of June 30, 2006, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and the Company s Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures. Based on the evaluation, the Company s Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

#### **Changes in Internal Control Over Financial Reporting**

There were no significant changes in the Company s internal control over financial reporting or in other factors that could significantly affect these controls including any corrective actions with regard to significant deficiencies and material weaknesses during the period covered by this report.

19

#### PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is subject to legal proceedings, claims and litigation arising in the ordinary course of business. In accordance with Statement of Financial Accounting Standards No. 5 Accounting for Contingencies, the Company makes a provision for a liability when it is both probable that a liability has been incurred and the amount of loss can be reasonably estimated. Management believes it has recorded adequate provisions for any probable and estimable losses.

#### Item 1A. Risk Factors

There has been no material change in the Company s reported risk factors since the filing of the Company s Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on March 6, 2006.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In February 2006, the Board of Directors authorized the repurchase of up to an additional 5.0 million shares of our outstanding shares of common stock in the open market through February 7, 2007. All share repurchases are subject to applicable securities law, and are made at times and in amounts management deems appropriate.

During the three months ended June 30, 2006, the Company repurchased the following shares:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs As of June 30, 2006
April 1 to April 30, 2006	278,328	\$ 25.09	278,328	
May 1 to May 31, 2006				
June 1 to June 30, 2006				
Total	278,328	\$ 25.09	278,328	4,721,672

<sup>(1)</sup> All of these shares were purchased in open market transactions.

## Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Submission of Matters to a Vote of Shareholders

The Company s annual meeting of shareholders was held on April 26, 2006, at which the following persons were elected to the Board of Directors by a vote of shareholders, by the votes and for the terms indicated:

**Director**William W. Crouch
Earl R. Lewis
Steven E. Wynne

Vote		Term
	Withheld	
For	Authority	Ending
63,737,895	328,316	2008
59,107,383	4,958,828	2009
63,264,779	801,432	2009

20

## **Table of Contents**

In addition, the appointment of KPMG LLP as the Company  $\,$ s independent registered public accounting firm for the fiscal year ending December 31, 2006 was approved by a vote of shareholders, by the following votes:

For	Against	Abstain
63,899,157	132,590	34,464

Item 5. Other Information

None.

## Item 6. Exhibits

Number 31.1	<b>Description</b> Principal Executive Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 302.
31.2	Principal Financial Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 302.
32.1	Principal Executive Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 906.
32.2	Principal Financial Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 906.

21

## **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLIR SYSTEMS, INC.

Date August 7, 2006

/s/ Stephen M. Bailey
Stephen M. Bailey
Sr. Vice President, Finance and Chief Financial Officer
(Principal Accounting and Financial Officer and Duly Authorized Officer)

22