

MICRONET ENERTEC TECHNOLOGIES, INC.  
Form 10-Q  
May 16, 2016

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED: March 31, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER 001-35850

MICRONET ENERTEC TECHNOLOGIES, INC.  
(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

27-0016420  
(I.R.S. Employer  
Identification No.)

28 West Grand Avenue, Suite 3, Montvale, NJ  
(Address of principal executive offices)

07645  
(Zip Code)

(201) 225-0190  
(Registrant's telephone number,  
including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

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or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of May 16, 2016, there were 5,878,721 issued and outstanding shares of the registrant’s Common Stock, \$0.001 par value per share.

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## PART I - FINANCIAL INFORMATION

## Item Financial Statements.

1.

MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (USD In Thousands, Except Share and Par Value Data)

	March 31, 2016	December 31, 2015
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$964	\$ 2,361
Restricted cash	4,667	4,135
Marketable securities	5,770	5,643
Trade account receivables, net	13,316	12,353
Inventories	7,258	7,457
Other accounts receivable	1,653	1,585
Total current assets	33,628	33,534
Property and equipment, net	1,790	1,816
Intangible assets and others, net	3,017	3,297
Long term deposit	29	30
Goodwill	1,466	1,466
Total long term assets	6,302	6,609
Total assets	\$39,930	\$ 40,143

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MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(USD In Thousands, Except Share and Par Value Data)

	March 31, 2016	December 31, 2015
<b>LIABILITIES AND EQUITY</b>		
Short term bank credit and current portion of long term bank loans	\$ 12,593	\$ 11,012
Short term credit from others and current portion of long term loans from others	1,252	1,037
Trade accounts payable	4,407	5,710
Other accounts payable	2,284	2,484
Total current liabilities	20,536	20,243
Long term loans from banks	1,861	1,978
Long term notes	188	375
Finance lease	15	22
Accrued severance pay, net	55	52
Deferred tax liabilities, net	14	17
Total long term liabilities	2,133	2,444
Stockholders' Equity:		
Preferred stock; \$.001 par value, 5,000,000 shares authorized, none issued and outstanding		
Common stock; \$.001 par value, 25,000,000 shares authorized, 5,865,221 shares issued and outstanding as of March 31, 2016 and December 31, 2015	6	6
Additional paid in capital	7,894	7,812
Accumulated other comprehensive income (loss)	86	(196)
Retained earnings	3,478	3,817
Micronet Enerotec stockholders' equity	11,464	11,439
Non-controlling interests	5,797	6,017
Total equity	17,261	17,456
Total liabilities and equity	\$ 39,930	\$ 40,143

MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(USD In Thousands, Except Share and Earnings Per Share Data)  
(Unaudited)

	Three months ended	
	March 31, 2016	2015
Revenues	\$6,482	\$5,679
Cost of revenues	4,403	3,928
Gross profit	2,079	1,751
Operating expenses:		
Research and development	700	743
Selling and marketing	358	469
General and administrative	1,136	1,111
Amortization of intangible assets	228	302
Total operating expenses	2,422	2,625
Loss from operations	(343 )	(874 )
Financial expenses, net	130	92
Loss before provision for income taxes	(473 )	(966 )
Provision (benefit) for income taxes	31	(130 )
Net loss	(504 )	(836 )
Net loss attributable to non-controlling interests	(165 )	(131 )
Net loss attributable to Micronet Enertec Technologies, Inc.	(339 )	(705 )
Loss per share attributable to Micronet Enertec Technologies, Inc.		
Basic	\$(0.06 )	\$(0.12 )
Weighted average common shares outstanding:		
Basic	5,865,221	5,856,246

MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (USD In Thousands)  
 (Unaudited)

	Three months ended March 31,	
	2016	2015
Net loss	\$(504 )	\$(836 )
Other comprehensive loss, net of tax:		
Currency translation adjustment	228	(201 )
Total comprehensive loss	(276 )	(1,037 )
Comprehensive income (loss) attributable to the non-controlling interests	219	(285 )
Comprehensive loss attributable to Micronet Enertec Technologies, Inc.	\$(57 )	\$(1,322 )

MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (USD In Thousands)  
 (Unaudited)

	Three months ended March 31,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$(504 )	\$(836 )
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	337	421
Marketable securities	(105 )	196
Change in fair value of derivatives, net	(14 )	(5 )
Change in deferred taxes, net	(39 )	(132 )
Accrued interest and exchange rate differences on bank loans	482	(25 )
Accrued interest and exchange rate differences on loans from others	24	-
Stock-based compensation	82	69
Decrease (increase) in trade account receivables	(882 )	1,170
Decrease in inventories	240	158
Increase (decrease) in accrued severance pay, net	3	(4 )
Decrease in other accounts receivables	27	137
Decrease in trade accounts payables	(1,303 )	(2,443 )
Decrease in other accounts payables	(194 )	(438 )
Net cash used in operating activities	\$(1,846 )	\$(1,732 )



MICRONET ENERTEC TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(USD In Thousands)  
(Unaudited)

	Three months ended March 31,	
	2016	2015
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property and equipment	(32 )	(100 )
Restricted cash	(532 )	691
Marketable securities	(22 )	(14 )
Net cash provided by (used in) investing activities	\$(586 )	\$577
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Short term bank credit	\$1,419	\$807
Short term credit from others, net	4	-
Repayment of short term loans	(256 )	-
Repayment of long term bank loans	(181 )	(288 )
Repayment of long term notes	-	(1,000 )
Net cash provided by (used in) financing activities	\$986	\$(481 )
<b>NET CASH DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(1,446 )</b>	<b>(1,636 )</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>2,361</b>	<b>4,211</b>
<b>TRANSLATION ADJUSTMENT ON CASH AND CASH EQUIVALENTS</b>	<b>49</b>	<b>(214 )</b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$964</b>	<b>\$2,361</b>

## NOTE 1 — DESCRIPTION OF BUSINESS

### Overview

A. Micronet Enertec Technologies, Inc., a U.S.-based Delaware corporation, was formed on January 31, 2002. On March 14, 2013, we changed our corporate name from Lapis Technologies, Inc. to Micronet Enertec Technologies, Inc. (“we,” “Micronet Enertec” or “the Company”).

We operate through two Israel-based companies, Enertec Systems 2001 Ltd (“Enertec”), our wholly-owned subsidiary, and Micronet Ltd (“Micronet”), in which we held 62.9% as of March 31, 2016 and is controlled by us.

Micronet is a publicly traded company on the Tel Aviv Stock Exchange and operates in the growing commercial Mobile Resource Management (“MRM”) market. Micronet through both its Israeli and U.S. operational offices designs, develops, manufactures and sells rugged mobile computing devices that provide fleet operators and field workforces with computing solutions in challenging work environments. Micronet’s vehicle cabin installed and portable tablets increase workforce productivity and enhance corporate efficiency by offering computing power and communication capabilities that provide fleet operators with visibility into vehicle location, fuel usage, speed and mileage. Micronet’s customers consist primarily of application service providers and solution providers specializing in the MRM market.

Enertec operates in the Defense and Aerospace markets and designs, develops, manufactures and supplies various customized military computer-based systems, simulators, automatic test equipment and electronic instruments. Enertec’s solutions and systems are designed according to major aerospace integrators’ requirements and are integrated by them into critical systems such as command and control, missile fire control, maintenance of military aircraft and missiles for use by the Israeli Air Force and Navy and by foreign defense entities.

### B. Micronet Acquisition of Beijer U.S. Vehicle Operations

On June 2, 2014, the Company, through Micronet, completed the acquisition of certain assets and liabilities (the “Transaction”), of Beijer Electronics Inc’s. (the “Seller”) U.S. vehicle business and operations related to the supply of panels to various transportation sectors (the “Vehicle Business”). The total purchase price of the Transaction was \$7,105. The Vehicle Business results of operations were included in our consolidated reports commencing on the closing date. Upon the closing of the Transaction, Micronet incorporated a wholly-owned U.S.-based subsidiary in the state of Utah under the name Micronet Inc., through which the purchased business is conducted.

The Transaction was financed through, among other funds, a loan granted to Micronet pursuant to a loan agreement (the “Loan Agreement”), entered between Micronet and the First International Bank of Israel (the “Bank” and the “Loan”, respectively). Under the Loan Agreement, the Bank loaned Micronet \$4,850 for the financing of the Transaction.

The purchase consideration was allocated to tangible assets and intangible assets acquired based on their estimated fair values using a purchase price allocation made by an independent third party appraisal. The fair value assigned to identifiable intangible assets acquired has been determined by using valuation methods that discount expected future cash flows to present value using estimates and assumptions determined by management. The Company determined that the fair values of assets acquired exceeded the purchase price by approximately \$1,466, which is recognized as goodwill. Upon the purchase price allocation, an amount of \$1,680 was allocated to technology to be amortized over a 5-year period, and an amount of \$2,552 was allocated to estimated fair value of the customer relations intangible asset to be amortized over a 5-year period. The table below summarizes the estimates of the fair value of assets acquired at the purchase date.



## NOTE 1 — DESCRIPTION OF BUSINESS (Cont.)

## B. Micronet Acquisition of Beijer U.S. Vehicle Operations (Cont)

Inventories	\$ 1,360
Property and equipment	47
Identifiable intangible assets:	
Customer relations	2,552
Core technology	1,680
Goodwill	1,466
Total assets acquired	\$ 7,105

## NOTE 2 - BASIS OF PRESENTATION AND CONSOLIDATION

## Basis of Presentation

The condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial statements and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the U.S. Securities and Exchange Commission, or SEC. Accordingly, they do not contain all information and footnotes required by accounting principles generally accepted in the United States of America for annual financial statements. The condensed consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. In the opinion of the Company’s management, the accompanying unaudited condensed consolidated financial statements contain all the adjustments necessary (consisting only of normal recurring accruals) to present the financial position of the Company as of March 31, 2016 and the results of operations and cash flows for the periods presented. The results of operations for the periods ended March 31, 2016 are not necessarily indicative of the operating results for the full fiscal year or any future period. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015. The Company’s accounting policies are described in the Notes to Consolidated Financial Statements in its Annual Report on Form 10-K for the year ended December 31, 2015, and updated, as necessary, in this Quarterly Report on Form 10-Q.

All the amounts included in the notes are denominated in thousand US Dollars.

## Use of Estimates

The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

## Principles of consolidation

The consolidated financial statements comprise the results and position of the Company and its subsidiaries. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its operating activities. In assessing control, legal and contractual rights are taken into account. The consolidated financial statements of subsidiaries are included in the consolidated financial statements from the date that control is achieved until the date that control is ceased. Intercompany transactions and balances are eliminated upon consolidation.



## NOTE 2 - BASIS OF PRESENTATION AND CONSOLIDATION (CONT)

## Recent Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, "Leases (Topic 842)", which establishes the principles to report transparent and economically neutral information about the assets and liabilities that arise from leases. This guidance results in a more faithful representation of the rights and obligations arising from operating and capital leases by requiring lessees to recognize the lease assets and lease liabilities that arise from leases in the statement of financial position and to disclose qualitative and quantitative information about lease transactions, such as information about variable lease payments and options to renew and terminate leases. This guidance is effective prospectively for interim and annual periods beginning after December 15, 2018. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, which revises the guidance in ASC 718, "Compensation- Stock Compensation", and will change how companies account for certain aspects of share-based payments to employees, including the income tax impact, classification on statement of cash flows and forfeitures. The guidance is effective for reporting periods (interim and annual) beginning after December 15, 2017, for public companies. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its consolidated financial statements.

## NOTE 3 – FAIR VALUE MEASUREMENTS

The accounting guidance establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows:

Level 1 – Observable inputs that reflect unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 – Observable inputs such as quoted prices for similar instruments and quoted prices in markets that are not active, and inputs that are directly observable or can be corroborated by observable market data. The types of assets and liabilities included in Level 2 are typically either comparable to actively traded securities or contracts, such as treasury securities with pricing interpolated from recent trades of similar securities, or priced with models using highly observable inputs, such as commodity options priced using observable forward prices and volatilities.

Level 3 – Significant inputs to pricing that have little or no observability as of the reporting date. The types of assets and liabilities included in Level 3 are those with inputs requiring significant management judgment or estimation, such as the complex and subjective models and forecasts used to determine the fair value of financial instruments.

Items carried at fair value as of March 31, 2016 and December 31, 2015, are summarized below:

	Fair value measurements using input type			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 964	\$ -	\$ -	\$ 964
Restricted cash	4,667	-	-	4,667
Marketable securities	5,770	-	-	5,770
Derivative assets	-	82	-	82
Derivative liabilities - Phantom option	-	(27 )	-	(27 )

\$ 11,401      \$ 55      \$ -      \$ 11,456

NOTE 3 – FAIR VALUE MEASUREMENTS (CONT)

	Fair value measurements using input type			Total
	Level 1	Level 2	Level 3	
	December 31, 2015			
Cash and cash equivalents	\$2,361	\$-	\$-	\$2,361
Restricted cash	4,135	-	-	4,135
Marketable securities	5,643	-	-	5,643
Derivative liabilities - Phantom option		(41 )	-	(41 )
	\$12,139	\$(41 )	\$-	\$12,098

NOTE 4 – INVENTORIES

Inventories are stated at the lower of cost or market, computed using the first-in, first-out method. Inventories consist of the following:

	March 31, 2016	December 31, 2015
Raw materials	\$ 6,515	\$ 6,303
Work in process	743	1,154
	\$ 7,258	\$ 7,457

NOTE 5 – SEGMENTS

Operating segments are based upon our internal organization structure, the manner in which our operations are managed and the availability of separate financial information. We have two operating segments: a defense and aerospace segment operated by Enertec and a mobile resource management segment operated by Micronet.

The following table summarizes the financial performance of our operating segments:

	Three months ended March 31, 2016		
	Defense and aerospace	Mobile resource management	Consolidated
Revenues from external customers	\$ 2,531	\$ 3,951	\$ 6,482
Segment operating income (loss)	159	(1)(290)	(131)
Non allocated expenses			(212)
Finance expenses and other			(130)
Consolidated loss before provision for income taxes			\$ (473)



## NOTE 5 – SEGMENTS (CONT)

	Three months ended March 31, 2015		
	Defense and aerospace	Mobile resource management	Consolidated
Revenues from external customers	\$2,033	\$ 3,646	\$ 5,679
Segment operating loss	(89 )	(2)(555 )	(644 )
Non allocated expenses			(230 )
Finance expenses			(92 )
Consolidated loss before provision for income taxes			\$ (966 )

(1) Includes \$228 of intangible assets amortization, derived from Micronet and Micronet Inc. acquisitions.

(2) Includes \$302 of intangible assets amortization, derived from Micronet and Micronet Inc. acquisitions.

## NOTE 6 –SUBSEQUENT EVENTS

On May 3, 2016, Seller filed a complaint in the Superior District Court of the State of Delaware naming the Company as the defendant. The complaint alleges, among other things, that the Company breached the terms of the Asset Purchase Agreement and seeks, among other things, the payment of the termination fee equal to \$250,000, plus interest as well as all costs and expenses associated with the commencement of the lawsuit. The Company rejects the claim and intends to vigorously defend against the claims in the litigation.

Item Management’s Discussion and Analysis of Financial Condition and Results of Operations.

2.

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other Federal securities laws, and is subject to the safe-harbor created by such Act and laws. In some cases, you can identify forward-looking statements by terminology such as “may,” “will,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “potential” or “continue,” the negative of such other variations thereon or comparable terminology. The statements herein and their implications are merely predictions and therefore inherently subject to known and unknown risks, uncertainties, assumptions and other factors that may cause actual results, performance levels of activity, or our achievements, or industry results to be materially different from those contemplated by the forward-looking statements. Such forward-looking statements appear in this Item 2 – “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and may appear elsewhere in this Quarterly Report on Form 10-Q and include, but are not limited to, statements regarding the following:

Demand for our products as well as future growth, either through internal efforts, development of new products, potential segments and markets or through acquisitions;

Leveraging our experience and other assets we possess to enhance Enertec’s (as defined below) product offerings;

Levels of research and development costs in the future;

Continuing control of at least a majority of Micronet’s share capital;

The organic and non-organic growth of our business;

Our financing needs; and

The sufficiency of our capital resources.

Our business and operations are subject to substantial risks, which increase the uncertainty inherent in the forward-looking statements contained or implied in this report. Except as required by law, we assume no obligation to update these forward-looking statements to reflect actual results or changes in factors or assumptions affecting such forward-looking statements. Further information on potential factors that could affect our business is described under the heading “Risk Factors” in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015. Readers are also urged to carefully review and consider the various disclosures we have made in that report. The following discussion and analysis should be read in conjunction with the Consolidated Financial Statements and related notes included elsewhere in this Quarterly Report on Form 10-Q.

## Overview

We operate primarily through two Israel-based companies, Enertec our wholly-owned subsidiary, and Micronet in which we have a controlling interest, which develop, manufacture, integrate and globally market rugged computers, tablets and computer-based systems and instruments for the commercial, defense and aerospace markets. Our products, solutions and services are designed to perform in severe environments and battlefield conditions.

Micronet is a publicly-traded company on the Tel Aviv Stock Exchange and operates in the growing commercial MRM market and is a global developer, manufacturer and provider of mobile computing platforms, designed for integration into fleet management and mobile workforce management solutions. In June 2014, Micronet expanded its MRM business and operations in the U.S. market through the acquisition of the Vehicle Business for \$7.1 million, and as a result adding to its business U.S.-based facilities which include manufacturing and technical support infrastructure, sales and marketing capabilities as well as expanding its U.S. customer base and presence with local fleets and local MRM service providers. As a result of this acquisition, Micronet currently operates via its Israeli and U.S. facilities, the first located in Azur, Israel, near Tel Aviv, and the second located in Salt Lake City, Utah.

Enertec operates in the defense and aerospace markets and designs, develops, manufactures and supplies various customized military computer-based systems, simulators, automatic test equipment and electronic instruments. Enertec’s solutions and systems are designed according to major aerospace integrators’ requirements and market technological needs and are integrated by them into critical systems such as command and control, missile fire control, maintenance of military aircraft and missiles for use by the Israeli Air Force, Israeli Navy and by foreign defense entities.

Our strategy is driven and focused on continued internal growth through diligent efforts in our traditional growing markets with new technologies and innovative systems and products as well as the development of new potential segments and markets. Concurrent with our efforts to grow organically and in line with our strategy, we will continue to seek acquisitions that will complement and expand our product offerings, support our goals and increase our competitiveness. In order to help achieve our internal growth, we have expanded our production capacity and facilities. The acquisition of Micronet, or the Acquisition, in September 2012 and the Transaction serve our strategy to grow our business, and we believe that Micronet and its research and development, proprietary know-how and manufacturing capabilities will assist us in expanding our capability to provide turnkey solutions of computer based complex systems and solutions for commercial defense and aerospace applications as well. We strongly believe that by utilizing Micronet as our commercial arm we will be able to access new market segments and new customers, thereby increase our overall customer base. Our current target markets, in which we concentrate the majority of our resources, include primarily the US market, the Israeli domestic market and the European market.

On February 18, 2016, the Company entered into an Asset Purchase Agreement, or the Asset Purchase Agreement, with Novatel Wireless, Inc., or the Seller, pursuant to which the Company agreed to acquire certain assets and liabilities of the Seller used in the operation of its telematics hardware business, or the Telematics Business Acquisition. Pursuant to the Asset Purchase Agreement, the Company would pay to the Seller total cash consideration

of approximately \$12 million, or the Cash Consideration, and deliver to the Seller a promissory note in the principal amount of \$12 million, or the Note, and together with the Cash Consideration, the Purchase Price. The Company would be obligated to repay the principal amount of the Note in two installments of \$6 million each, payable on the first and second anniversaries of the closing date. The Company expected to finance the Telematics Business Acquisition primarily with new debt and/or equity. The Purchase Price and Note were subject to adjustment under certain circumstances. The Asset Purchase Agreement provided that the Telematics Business Acquisition would close on or before March 31, 2016, subject to certain extensions and termination provisions. On April 11, 2016, the Seller notified the Company that it was terminating the Asset Purchase Agreement due to failure to meet such closing deadline and certain conditions required to extend it, and demanded a termination fee equal to \$250,000 pursuant to the terms of the Asset Purchase Agreement. On May 3, 2016, the Seller filed a complaint in the Superior District Court of the State of Delaware naming the Company as the defendant. The complaint alleges, among other things, that the Company breached the terms of the Asset Purchase Agreement and seeks, among other things, the payment of the termination fee equal to \$250,000, plus interest as well as all costs and expenses associated with the commencement of the lawsuit. The Company rejects the claim and intends to vigorously defend against the claims in the litigation.

## Non-GAAP Financial Measures

In addition to providing financial measurements based on generally accepted accounting principles in the U.S., or GAAP, we provide additional financial metrics that are not prepared in accordance with GAAP, or non-GAAP financial measures. Management uses non-GAAP financial measures, in addition to GAAP financial measures, to understand and compare operating results across accounting periods, for financial and operational decision making, for planning and forecasting purposes and to evaluate our financial performance.

Management believes that these non-GAAP financial measures reflect our ongoing business in a manner that allows for meaningful comparisons and analysis of trends in our business, as they exclude expenses and gains that are not reflective of our ongoing operating results. Management also believes that these non-GAAP financial measures provide useful information to investors in understanding and evaluating our operating results and future prospects in the same manner as management and in comparing financial results across accounting periods and to those of peer companies.

The non-GAAP financial measures do not replace the presentation of our GAAP financial results and should only be used as a supplement to, not as a substitute for, our financial results presented in accordance with GAAP.

The non-GAAP adjustments, and the basis for excluding them from non-GAAP financial measures, are outlined below:

Amortization of acquired intangible assets - We are required to amortize the intangible assets, included in our GAAP financial statements, related to the Transaction and the Acquisition. The amount of an acquisition's purchase price allocated to intangible assets and term of its related amortization are unique to these transactions. The amortization of acquired intangible assets are non-cash charges. We believe that such charges do not reflect our operational performance. Therefore, we exclude amortization of acquired intangible assets to provide investors with a consistent basis for comparing pre- and post-transaction operating results.

Stock-based compensation - The share based awards granted to certain individuals. They are non-cash and affected by our historical stock prices which are irrelevant to forward-looking analyses and are not necessarily linked to our operational performance.

The following table reconciles, for the periods presented, GAAP net loss attributable to Micronet Enertec to non-GAAP net loss attributable to Micronet Enertec and GAAP loss per share attributable to Micronet Enertec to non-GAAP net loss per share attributable to Micronet Enertec:

	Three months ended March 31, (Dollars in Thousands, other than share and per share amounts)	
	2016	2015
GAAP net loss attributable to Micronet Enertec	\$(339 )	\$(705 )
Amortization of acquired intangible assets	143	189
Stock-based compensation	82	69
Income tax-effect of above non-GAAP adjustments	(2 )	(9 )
Total Non-GAAP net loss attributable to Micronet Enertec	\$(116 )	\$(456 )
Non-GAAP net loss per share attributable to Micronet Enertec	\$(0.02 )	\$(0.08 )
Shares used in per share calculations	5,865,221	5,856,246
GAAP net loss per share attributable to Micronet Enertec	\$(0.06 )	\$(0.12 )
Shares used in per share calculations	5,865,221	5,856,246

## Results of Operations

### Three Months Ended March 31, 2016 Compared to Three Months Ended March 31, 2015

Revenues for the three months ended March 31, 2016 were \$6,482,000, compared to \$5,679,000 for the three months ended March 31, 2015. This represents an increase of \$803,000, or 14%, for the three months ended March 31, 2016. The increase in revenues for the three months ended March 31, 2016, is mainly due to an increase in the aerospace and defense segment revenues.

Total revenues related to the aerospace and defense segment for the three months ended March 31, 2016 were \$2,531,000, as compared to \$2,033,000 for the three months ended March 31, 2015. This represent an increase of \$498,000, or 24%, for the three months ended March 31, 2016. The increase is mainly due to new projects awarded.

Total revenues related to the MRM segment for the three months ended March 31, 2016 were \$3,951,000, as compared to \$3,646,000 for the three months ended March 31, 2015. This represents an increase of \$305,000 or 8% for the three months ended March 31, 2016. The increase is mainly due to the introduction of new products, which continues the transition to our new technology and solutions.

Gross profit increased by \$328,000, to \$2,079,000, and represents 32% of the revenues for the three months ended March 31, 2016. This is in comparison to gross profit of \$1,751,000 which represented 31% of the revenues for the three months ended March 31, 2015. Micronet's gross profit decreased from 35% in the three months ended March 31, 2015 to 34% for the three months ended March 31, 2016. Enertec's gross profit increased from 23% in the three months ended March 31, 2015 to 29% for the three months ended March 31, 2016. The increase is mainly due to change in product mix which included products with higher gross margins.

## Selling and Marketing

Selling and marketing costs are part of operating expenses. Selling and marketing costs for the three months ended March 31, 2016 were \$358,000, as compared to \$469,000 for the three months ended March 31, 2015. This represents a decrease of \$111,000, or 24%, for the three months ended March 31, 2016



### General and Administrative

General and administrative costs are part of operating expenses. General and administrative costs for the three months ended March 31, 2016 were \$1,136,000, compared to \$1,111,000 for the three months ended March 31, 2015. This represents an increase of \$25,000, or 2%, for the three months ended March 31, 2016.

### Research and Development Costs

Research and development costs are part of operating expenses. Research and development costs, which include mainly wages, materials and sub-contractors, for the three months ended March 31, 2016 were \$700,000 as compared to \$743,000 for the three months ended March 31, 2015. This represents a decrease of \$43,000, or 6%, for the three months ended March 31, 2016.

### Loss from operations

Our loss from operations for the three months ended March 31, 2016 were \$343,000, or 5% of the revenues, compared to loss from operations of \$874,000, or 15% of the revenues, for the three months ended March 31, 2015. The change is mainly a result of the decrease in operating expenses and increase in revenues as described above.

### Financial Expenses, net

Financial expenses, net for the three months ended March 31, 2016 were \$130,000, compared to expenses of \$92,000 for the three months ended March 31, 2015. This represents an increase of \$38,000, or 41%, for the three months ended March 31, 2016. The increase in financial expenses in the three months ended March 31, 2016 as compared to the three months ended March 31, 2015 was primarily due to changes in currency exchange rates.

### Net loss attributed to Micronet Enertec Technologies, Inc.

Our net loss attributed to Micronet Enertec Technologies, Inc. was \$339,000 in the three months ended March 31, 2016, compared to net loss of \$705,000 in the three months ended March 31, 2015. This represents a decrease in net loss of \$366,000, or 52%, as compared to the same period last year. The decrease in net loss is attributed to the increase in revenues as mentioned above.

### Liquidity and Capital Resources

The Company finances its operations through current revenues, loans and securities offerings. The loans are divided into various bank loans, as described below. The loans are divided into bank loans and a loan from Meydan Family Trust No 3, or Meydan, as described below.

As of March 31, 2016, our total cash and cash equivalents, restricted cash and marketable securities balance was \$11,401,000 (of which marketable securities amounted to \$5,770,000), as compared to \$12,139,000 (of which marketable securities amounted to \$5,643,000) as of December 31, 2015. This reflects a decrease of \$738,000 in cash and cash equivalents, restricted cash and marketable securities. The decrease in cash and cash equivalents is primarily a result of repayments of loans to banks and others.

On September 2, 2015, Enertec entered into a Credit Line Agreement, or the Credit Line Agreement, with a financing firm, or the Financing Firm, pursuant to which the Financing Firm agreed to grant Enertec a credit line for the financing of certain payables of Enertec. The maximum aggregate amount of the financing eligible under the Credit Line Agreement is \$675,000 and up to 85% of each invoice. The financing pursuant to the Credit Line Agreement is



at an annual rate of Prime plus 1.75%. The Credit Line Agreement will expire on May 31, 2016. As of March 31, 2016, Enertec had financed \$665,000 pursuant to the Credit Line Agreement.

On December 30, 2015, the Company entered into a Loan Agreement, or the Meydan Loan, with Meydan, pursuant to which Meydan agreed to loan the Company \$750,000 on certain terms and conditions. The proceeds of the Meydan Loan have been used by the Company for working capital and general corporate needs. The Meydan loan bears interest at the rate of Libor plus 8% per annum and is due and payable in 4 equal installments beginning on July 10, 2016.

In connection with our acquisition of the Vehicle Business, Micronet entered into a loan agreement, or the FIBI Loan Agreement, with the First International Bank of Israel, or FIBI. Under this agreement, FIBI loaned Micronet \$4.85 million for the financing of this acquisition. Pursuant to the terms of the FIBI Loan Agreement, \$2.425 million of the loan bears interest at a quarterly adjustable rate of Prime plus 1.5 percent (3.75% percent as of the date of the loan), or the Long Term Portion. The Long Term Portion plus interest is due and payable in twelve equal consecutive quarterly installments beginning on August 29, 2014. The balance of the loan in the amount of \$2.425 million bears interest at a quarterly adjustable rate of Prime plus 1.2% (3.45% as of the date of the loan), or the Short Term Portion. The Short Term Portion is due and payable within one year from the date of the loan, and the interest on the Short Term Portion is due and payable every quarter beginning on August 29, 2014. The loan is secured mainly by a floating charge against Micronet's assets and a mortgage on a building owned by Micronet. The loan is subject to customary covenants, terms, conditions, events of default and certain pre-payment provisions. As of May 28, 2015, Micronet repaid the Short Term Portion and borrowed a new loan for the same amount and on the same terms as the prior Short Term Portion for a period of six months ending on November 29, 2015. As of November 29, 2015, Micronet repaid the Short Term Portion and borrowed a new loan for the same amount and on the same terms as the prior Short Term Portion for a period of six months ending on May 29, 2016. As of March 31, 2016, the balance on this loan (the Long Term Portion and the Short Term Portion) was approximately \$3,504,000 and the interest rates were Prime plus 1.2% and Prime plus 1.5% for the Short Term Portion and the Long Term Portion, respectively.

On June 17, 2014, Enertec Electronics entered into a loan agreement, or the Mercantile Loan Agreement, with Mercantile Discount Bank Ltd., or Mercantile Bank, pursuant to which Mercantile Bank agreed to loan the Company approximately \$3,631,000 on certain terms and conditions, or the Mercantile Loan. The proceeds of the Mercantile Loan were used by the Company: (1) to refinance previous loans granted to the Company in the amount of approximately \$1,333,000; (2) to complete the purchase by the Company, via Enertec, of 1.2 million shares of Micronet constituting 6.3% of the issued and outstanding shares of Micronet; and (3) for working capital and general corporate purposes.

Pursuant to the terms of the Mercantile Loan Agreement: (1) approximately \$3,050,000 of the Mercantile Loan bears interest at a quarterly adjustable rate of Prime plus 2.45%, or the Mercantile Long Term Portion, and (2) approximately \$581,000 of the Mercantile Loan bears interest at a quarterly adjustable rate of Prime plus 1.7%, or the Mercantile Short Term Portion. The Mercantile Long Term Portion is due and payable in five equal consecutive annual installments beginning on July 1, 2015, and the interest on the Mercantile Long Term Portion is due and payable in ten equal consecutive annual installments beginning at January 1, 2015. The Mercantile Short Term Portion in the amount of approximately \$581,000 bears interest of Prime plus 1.7%. The Mercantile Loan is secured mainly by (1) a negative pledge on Enertec's assets, (2) a pledge of Enertec's financial deposits which shall be equal to 25% of Enertec's outstanding credit balance, and (3) a fixed charge of Micronet shares at such value equal to at least 200% of the outstanding net balance of the Mercantile Loan. The Mercantile Loan is subject to customary covenants, terms, conditions, events of default and certain pre-payment provisions. As of March 31, 2016, the balance on the Mercantile Loan was \$2,784,000 and the interest rates were Prime plus 2.45% and Prime plus 1.7% for the Mercantile Long Term Portion and the Mercantile Short Term Portion, respectively.

Pursuant to the terms of the Mercantile Loan Agreement, Enertec agreed to grant Mercantile Bank a five-year Phantom Stock Option, or the Phantom Stock Option, pursuant to which Mercantile Bank is entitled to participate in the future appreciation of the Company's shares and receive a cash amount equal to the increase in the value of the shares underlying the Phantom Stock Option on certain terms and conditions. The Phantom Stock Option allows Mercantile Bank to theoretically exercise, on a cashless basis, options to purchase 1,144,820 shares of Micronet, or the Option Shares, and to receive a cash amount equal to the difference between approximately 4 million NIS, (representing 110 percent of the average market value of Micronet Option Shares during the 30 trading days prior to the date of the Mercantile Loan) and the actual market price of such Option Shares on the date of the exercise of the Phantom Stock Option. Pursuant to the Mercantile Loan Agreement, the parties further agreed that the potential gain

to Mercantile Bank resulting from the Phantom Stock Option shall not exceed NIS 3,000,000. In the event the Mercantile Loan is repaid prior to the third anniversary of the Mercantile Loan, the gain to Mercantile Bank resulting from the Phantom Stock Option shall not exceed NIS 2,000,000. As of the date of the Mercantile Loan the exercise price of the Phantom Stock Options is higher than the market price of the Option Shares. As of March 31, 2016, the fair value of this Phantom Stock Option was \$27,000.

As of March 31, 2016, our total current assets were \$33,628,000, as compared to \$33,534,000 at December 31, 2015. The increase is mainly due to the increase in trade accounts receivable.

Our trade accounts receivable at March 31, 2016 were \$13,316,000 as compared to \$12,353,000 at December 31, 2015. The increase is primarily due an increase in revenues for the three months ended March 31, 2016.

As of March 31, 2016, our working capital was \$13,092,000, as compared to \$13,291,000 at December 31, 2015. The decrease in the working capital is primarily due to the decrease in cash and cash equivalents.

As of March 31, 2016, our total debt was \$15,894,000 as compared to \$14,402,000 at December 31, 2015.

Our bank and other debt is composed of short-term loans amounting to \$13,845,000 as of March 31, 2016 compared to \$12,049,000 at December 31, 2015, and long-term loans amounting to \$2,049,000 as of March 31, 2016 compared to \$2,353,000 at December 31, 2015.

Our debt includes our bank debt described above, a working capital credit facility - a loan from Meydan and the Credit Line Agreement:

Our bank debt is composed of short-term loans to Enertec Electronics Ltd, Enertec and Micronet amounting to \$12,593,000 as of March 31, 2016 compared to \$11,012,000, at December 31, 2015, and long-term loans amounting to \$1,861,000 as of March 31, 2016 compared to \$1,978,000 at December 31, 2015. The short-term loans bear interest rates between Israeli prime (currently 1.60%) plus 0.7% to 2.45%. The long-term loans have maturity dates between May 2017 and July 2019 and bear interest rates between Israeli Prime plus 1.25% to 2.45%.

Enertec has covenanted under its bank loans at June 30 and December 31 of each year, among other things that (1) its shareholder's equity according to its financial statements will not fall below NIS 17 million, and (2) its shareholder's equity will not be lower than 30% of the total liabilities on its balance sheet.

Enertec Electronics has covenanted under its bank loan mainly that the Company will present separate financial statements equity of not less than 32.5% of total assets. Enertec Electronics has met all of its bank covenants as of March 31, 2016. Certain restricted cash stands as a collateral for the loan.

In addition, Micronet has undertaken under its bank loan documents the following primary financial covenants: (1) the aggregate amount of deposits and marketable securities will not be less than 85% of the aggregate amount of the loans; (2) a minimum equity of NIS 30 million and (3) total solvency ratio of not less than 30%. Micronet has met all of its bank covenants as of March 31, 2016.

On September 2, 2015, Enertec entered into a Credit Line Agreement with the Financing Firm, pursuant to which the Financing Firm agreed to grant Enertec a credit line for the financing of certain payables of Enertec. The maximum aggregate amount of the financing eligible under the Credit Line Agreement is \$675,000 and up to 85% of each invoice. The financing pursuant to the Credit Line Agreement is at an annual rate of Prime plus 1.75%. The Credit Line

Agreement will expire on May 31, 2016. As of March 31, 2016, Enertec had financed \$665,000 pursuant to the Credit Line Agreement.

## Financing Needs

Although we currently do not have any material commitments for capital expenditures, we expect our capital requirements to increase over the next several years as we continue to support the organic and non-organic growth of our business. Among other activities, we plan to develop, manufacture and market larger-scale solutions, support our growing manufacturing and finance needs, continue the development and testing of our suite of products and systems, increase management, marketing and administration infrastructure, and embark on developing in-house business capabilities and facilities. Our future liquidity and capital funding requirements will depend on numerous factors, including but not limited to (1) the levels and costs of our research and development initiatives, (2) the cost of hiring, training and certifying additional highly skilled professionals (mainly engineers and technicians), and maintaining our management including sales and marketing personnel to promote our products, and (3) the cost and timing of the expansion of our development, manufacturing and marketing efforts.

The Company expects to pay off the current portion of certain bank loans in the amount \$1,355,000 and the Meydan Loan in the amount of \$750,000 using its cash flow from operations or possibly additional debt or equity financings.

The Company has an effective Form S-3 registration statement, filed under the Securities Act of 1933, as amended, with the Securities and Exchange Commission using a “shelf” registration process. Under this shelf registration process, the Company may, from time to time, sell common stock, warrants or units in one or more offerings up to a total dollar amount of \$30 million.

Based on our current business plan, we anticipate that our existing cash balances and cash generated from future sales will be sufficient to permit us to conduct our operations and to carry out our contemplated business plans for the next twelve months. However, we believe that we may need to raise additional funds if we want to materially decrease our dependence on our existing cash and other liquidity resources. Currently, the only external sources of liquidity are our banks, and we may seek additional financing from them or through securities offerings, to expand our operations, using new capital to develop new products, enhance existing products or respond to competitive pressures. However, we may also undertake additional debt or equity financings (including sales of common stock, warrants or units under our shelf registration statement) to better enable us to grow and meet our future operating and capital requirements. There is no assurance that we will be able to consummate such offerings on favorable terms or at all.

## Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect that is material to investors on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## Item Quantitative and Qualitative Disclosures about Market Risks.

3.

Not applicable

## Item Controls and Procedures.

4.

## Evaluation of Disclosure Controls and Procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), the Company carried out an evaluation with the participation of the Company’s management, including Mr. David Lucatz, the

Company's Chief Executive Officer, and Mrs. Moran Amran, the Company's controller (our principal executive officer and principal financial officer, respectively), of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) as of March 31, 2016. Based upon that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

#### Changes in internal control over financial reporting

No change occurred in the Company's internal control over financial reporting during the quarterly period ended March 31, 2016 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II- OTHER INFORMATION

Item Legal Proceedings.

1.

On May 3, 2016, Seller filed a complaint in the Superior District Court of the State of Delaware naming the Company as the defendant. The complaint alleges, among other things, that the Company breached the terms of the Asset Purchase Agreement and seeks, among other things, the payment of the termination fee equal to \$250,000, plus interest as well as all costs and expenses associated with the commencement of the lawsuit. The Company rejects the claim and intends to vigorously defend against the claims in the litigation.

Item Exhibits.

6.

Exhibit

Number Description

- 2.1 Asset Purchase Agreement, dated February 18, 2016 between the Company and Novatel Wireless, Inc. (incorporated by reference to Exhibit 2.1 of our Current Report on Form 8-K, filed with the Securities and Exchange Commission on February 22, 2016). The Asset Purchase Agreement was terminated on April 11, 2016.
- 3.1 Composite Copy of the Certificate of Incorporation of the Company, as amended to date (Incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form S-8 (File No. 333-199752), filed with the Securities and Exchange Commission on October 31, 2014.).
- 3.2 Amended and Restated Bylaws of the Company (Incorporated by reference to Exhibit 3.5 of Amendment No. 2 to our Registration Statement on Form S-1 (File No. 333-185470), filed with the Securities and Exchange Commission on March 18, 2013).
- 31.1\* Rule 13a-14(a) Certification of Chief Executive Officer.
- 31.2\* Rule 13a-14(a) Certification of Chief Financial Officer.
- 32.1\*\* Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350.
- 32.2\*\* Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350.
- 101\* The following materials from Micronet Enertec Technologies, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2016, formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Income, (iii) Condensed Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements.

\* Filed herewith



\*\* Furnished herewith

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MICRONET ENERTEC  
TECHNOLOGIES, INC.

Date: May 16, 2016

By: /s/ David Lucatz  
Name: David Lucatz  
Title: Chairman, President  
and Chief Executive  
Officer (Principal Executive  
Officer)

Date: May 16, 2016

By: /s/ Moran Amran  
Name: Moran Amran  
Title: Controller (Principal  
Financial Officer)

EXHIBIT INDEX

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\* Filed herewith

\*\* Furnished herewith

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