

First Federal of Northern Michigan Bancorp, Inc.  
Form 10-Q  
May 12, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2011

OR  
☐ TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period  
from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-31957

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

32-0135202  
(I.R.S. Employer  
Identification No.)

100 S. Second Avenue, Alpena, Michigan  
(Address of principal executive offices)

49707  
(Zip Code)

Registrant's telephone number, including area code: (989) 356-9041

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

|                                                  |                                            |                                     |
|--------------------------------------------------|--------------------------------------------|-------------------------------------|
| Large accelerated filer <input type="checkbox"/> | Accelerated filer <input type="checkbox"/> |                                     |
| Non-accelerated filer <input type="checkbox"/>   | Smaller reporting company                  | <input checked="" type="checkbox"/> |
| (Do not check if a smaller reporting company)    |                                            |                                     |

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock, Par Value \$0.01  
(Title of Class)

Outstanding at May 2, 2011  
2,884,049 shares

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
FORM 10-Q  
Quarter Ended March 31, 2011

INDEX

|                                                                                                           | PAGE   |
|-----------------------------------------------------------------------------------------------------------|--------|
| <b>PART I – FINANCIAL INFORMATION</b>                                                                     |        |
| <b>ITEM 1 - UNAUDITED FINANCIAL STATEMENTS</b>                                                            |        |
| Consolidated Balance Sheet at March 31, 2011 and December 31, 2010                                        | 3      |
| Consolidated Statements of Income for the Three Months Ended March 31, 2011 and March 31, 2010            | 4      |
| Consolidated Statement of Changes in Stockholders' Equity for the Three Months Ended March 31, 2011       | 5      |
| Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and March 31, 2010        | 6      |
| Notes to Unaudited Consolidated Financial Statements                                                      | 7      |
| <br><b>ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</b> | <br>23 |
| <br><b>ITEM 3 - QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK</b>                            | <br>30 |
| <br><b>ITEM 4 - CONTROLS AND PROCEDURES</b>                                                               | <br>30 |
| <br><b>Part II - OTHER INFORMATION</b>                                                                    |        |
| <b>ITEM 1 - LEGAL PROCEEDINGS</b>                                                                         | 31     |
| <b>ITEM 1A - RISK FACTORS</b>                                                                             | 31     |
| <b>ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</b>                               | 31     |
| <b>ITEM 3 - DEFAULTS UPON SENIOR SECURITIES</b>                                                           | 31     |
| <b>ITEM 4 - [REMOVED AND RESERVED]</b>                                                                    | 31     |
| <b>ITEM 5 - OTHER INFORMATION</b>                                                                         | 31     |
| <b>ITEM 6 - EXHIBITS</b>                                                                                  | 31     |
| <b>Section 302 Certifications</b>                                                                         |        |
| <b>Section 906 Certifications</b>                                                                         |        |

When used in this Form 10-Q or future filings by First Federal of Northern Michigan Bancorp, Inc. (the "Company") with the Securities and Exchange Commission ("SEC"), in the Company's press releases or other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit and other risks of lending and investment activities and

competitive and regulatory factors, could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## PART I - FINANCIAL INFORMATION

## ITEM 1 - FINANCIAL STATEMENTS

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Balance Sheet

|                                                                                                                                               | March 31, 2011<br>(Unaudited) | December 31, 2010 |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------|
| <b>ASSETS</b>                                                                                                                                 |                               |                   |
| Cash and cash equivalents:                                                                                                                    |                               |                   |
| Cash on hand and due from banks                                                                                                               | \$ 3,541,896                  | \$ 1,889,999      |
| Overnight deposits with FHLB                                                                                                                  | 313,959                       | 72,658            |
| Total cash and cash equivalents                                                                                                               | 3,855,856                     | 1,962,657         |
| Securities AFS                                                                                                                                | 38,809,481                    | 35,301,238        |
| Securities HTM                                                                                                                                | 2,520,000                     | 2,520,000         |
| Loans held for sale                                                                                                                           | 152,237                       | -                 |
| Loans receivable, net of allowance for loan losses of \$2,631,993<br>and \$2,831,332 as of March 31, 2011 and December 31, 2010, respectively | 151,255,315                   | 157,143,918       |
| Foreclosed real estate and other repossessed assets                                                                                           | 3,186,668                     | 2,818,343         |
| Federal Home Loan Bank stock, at cost                                                                                                         | 3,775,400                     | 3,775,400         |
| Premises and equipment                                                                                                                        | 5,982,768                     | 6,026,793         |
| Accrued interest receivable                                                                                                                   | 1,146,752                     | 1,230,938         |
| Intangible assets                                                                                                                             | 554,193                       | 627,306           |
| Prepaid FDIC Premiums                                                                                                                         | 900,140                       | 967,143           |
| Deferred Tax Asset                                                                                                                            | 603,082                       | 659,194           |
| Other assets                                                                                                                                  | 2,702,714                     | 2,700,034         |
| Total assets                                                                                                                                  | \$ 215,444,605                | \$ 215,732,964    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                                                   |                               |                   |
| <b>Liabilities:</b>                                                                                                                           |                               |                   |
| Deposits                                                                                                                                      | \$ 156,231,755                | \$ 155,465,896    |
| Advances from borrowers for taxes and insurance                                                                                               | 316,969                       | 130,030           |
| Federal Home Loan Bank Advances                                                                                                               | 28,000,000                    | 29,000,000        |
| REPO Sweep Accounts                                                                                                                           | 5,753,871                     | 6,172,362         |
| Accrued expenses and other liabilities                                                                                                        | 1,646,240                     | 1,728,735         |
| Total liabilities                                                                                                                             | 191,948,835                   | 192,497,023       |
| <b>Stockholders' equity:</b>                                                                                                                  |                               |                   |
| Common stock (\$0.01 par value 20,000,000 shares authorized 3,191,799<br>shares issued)                                                       | 31,918                        | 31,918            |
| Additional paid-in capital                                                                                                                    | 23,838,758                    | 23,822,152        |
| Retained earnings                                                                                                                             | 2,398,765                     | 2,238,064         |
| Treasury stock at cost (307,750 shares)                                                                                                       | (2,963,918 )                  | (2,963,918 )      |
| Unearned compensation                                                                                                                         | (15,043 )                     | (38,382 )         |
| Accumulated other comprehensive income                                                                                                        | 205,290                       | 146,107           |
| Total stockholders' equity                                                                                                                    | 23,495,770                    | 23,235,941        |

|                                            |                |                |
|--------------------------------------------|----------------|----------------|
| Total liabilities and stockholders' equity | \$ 215,444,605 | \$ 215,732,964 |
|--------------------------------------------|----------------|----------------|

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See accompanying notes to consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Income

|                                                                                                      | For the Three Months<br>Ended March 31,<br>2011          2010<br>(Unaudited) |             |
|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|-------------|
| Interest income:                                                                                     |                                                                              |             |
| Interest and fees on loans                                                                           | \$2,273,320                                                                  | \$2,540,413 |
| Interest and dividends on investments                                                                |                                                                              |             |
| Taxable                                                                                              | 94,815                                                                       | 132,563     |
| Tax-exempt                                                                                           | 40,328                                                                       | 52,812      |
| Interest on mortgage-backed securities                                                               | 183,366                                                                      | 156,533     |
| Total interest income                                                                                | 2,591,829                                                                    | 2,882,321   |
| Interest expense:                                                                                    |                                                                              |             |
| Interest on deposits                                                                                 | 437,253                                                                      | 637,824     |
| Interest on borrowings                                                                               | 168,074                                                                      | 318,582     |
| Total interest expense                                                                               | 605,327                                                                      | 956,406     |
| Net interest income                                                                                  | 1,986,502                                                                    | 1,925,915   |
| Provision for loan losses                                                                            | 67,358                                                                       | 11,088      |
| Net interest income after provision for loan losses                                                  | 1,919,144                                                                    | 1,914,827   |
| Non-interest income:                                                                                 |                                                                              |             |
| Service charges and other fees                                                                       | 164,491                                                                      | 204,174     |
| Mortgage banking activities                                                                          | 235,983                                                                      | 248,092     |
| Gain on sale of available-for-sale investments                                                       | -                                                                            | 49,430      |
| Net gain (loss) on sale of premises and equipment, real estate owned and other<br>repossessed assets | (8,675 )                                                                     | 11,176      |
| Other                                                                                                | 57,553                                                                       | 65,613      |
| Total non-interest income                                                                            | 449,352                                                                      | 578,485     |
| Non-interest expense:                                                                                |                                                                              |             |
| Compensation and employee benefits                                                                   | 1,168,936                                                                    | 1,170,942   |
| FDIC Insurance Premiums                                                                              | 71,217                                                                       | 94,200      |
| Advertising                                                                                          | 23,021                                                                       | 19,889      |
| Occupancy                                                                                            | 270,042                                                                      | 312,576     |
| Amortization of intangible assets                                                                    | 73,113                                                                       | 73,113      |
| Service bureau charges                                                                               | 76,206                                                                       | 79,582      |
| Professional services                                                                                | 87,577                                                                       | 103,111     |
| Other                                                                                                | 437,683                                                                      | 335,683     |
| Total non-interest expense                                                                           | 2,207,795                                                                    | 2,189,096   |
| Income before income tax expense                                                                     | 160,701                                                                      | 304,216     |
| Income tax expense                                                                                   | -                                                                            | 101,913     |
| Net Income                                                                                           | \$160,701                                                                    | \$202,303   |

Per share data:

|                                               |           |           |
|-----------------------------------------------|-----------|-----------|
| Net Income per share                          |           |           |
| Basic                                         | \$0.06    | \$0.07    |
| Diluted                                       | \$0.06    | \$0.07    |
| Weighted average number of shares outstanding |           |           |
| Basic                                         | 2,884,049 | 2,884,249 |
| Including dilutive stock options              | 2,884,049 | 2,884,249 |
| Dividends per common share                    | \$-       | \$-       |

See accompanying notes to consolidated financial statements.



First Federal of Northern Michigan Bancorp Inc. and Subsidiaries  
Consolidated Statement of Changes in Stockholders' Equity (Unaudited)

|                                                                                               | Common<br>Stock | Treasury<br>Stock | Additional<br>Paid-in<br>Capital | Unearned<br>Compensation | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Total         |
|-----------------------------------------------------------------------------------------------|-----------------|-------------------|----------------------------------|--------------------------|----------------------|-------------------------------------------------|---------------|
| Balance at<br>December 31, 2010                                                               | \$ 31,918       | \$ (2,963,918)    | \$ 23,822,152                    | \$ (38,382 )             | \$ 2,238,064         | \$ 146,107                                      | \$ 23,235,941 |
| Stock Options/MRP<br>shares expensed                                                          | -               | -                 | 16,606                           | 23,339                   | -                    | -                                               | 39,945        |
| Stock Options/MRP<br>shares forfeited                                                         | -               | -                 | -                                | -                        | -                    | -                                               | -             |
| Net income for the<br>period                                                                  | -               | -                 | -                                | -                        | 160,701              | -                                               | 160,701       |
| Change in<br>unrealized gain:<br>on available-for-sale<br>securities(net of tax<br>of 30,488) | -               | -                 | -                                | -                        | -                    | 59,183                                          | 59,183        |
| Total<br>comprehensive<br>income                                                              | -               | -                 | -                                | -                        | -                    | -                                               | 219,884       |
| Balance at March<br>31, 2011                                                                  | \$ 31,918       | \$ (2,963,918)    | \$ 23,838,758                    | \$ (15,043 )             | \$ 2,398,765         | \$ 205,290                                      | \$ 23,495,770 |

See accompanying notes to the consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Cash Flows

|                                                                            | For Three Months Ended<br>March 31, |               |
|----------------------------------------------------------------------------|-------------------------------------|---------------|
|                                                                            | 2011                                | 2010          |
|                                                                            | (Unaudited)                         |               |
| Cash Flows from Operating Activities:                                      |                                     |               |
| Net income                                                                 | \$ 160,701                          | \$ 202,303    |
| Adjustments to reconcile net income to net cash from operating activities: |                                     |               |
| Depreciation and amortization                                              | 181,356                             | 207,170       |
| Provision for loan loss                                                    | 67,358                              | 11,088        |
| Amortization and accretion on securities                                   | 70,989                              | 31,596        |
| Gain on sale of investment securities                                      | -                                   | (49,430 )     |
| Stock awards/options                                                       | 39,945                              | 52,804        |
| Gain on sale of loans held for sale                                        | (94,940 )                           | (93,199 )     |
| Originations of loans held for sale                                        | (6,846,031 )                        | (6,947,064 )  |
| Proceeds from sale of loans held for sale                                  | 6,788,734                           | 7,013,633     |
| Gain on sale of fixed assets                                               | (990 )                              | -             |
| Loss/(gain) on sale of repossessed assets                                  | 8,932                               | (11,176 )     |
| Net change in:                                                             |                                     |               |
| Accrued interest receivable                                                | 84,186                              | (201 )        |
| Other assets                                                               | (410,427 )                          | (70,889 )     |
| Prepaid FDIC insurance premiums                                            | 67,003                              | 89,760        |
| Deferred income tax benefit                                                | 56,112                              | 100,704       |
| Accrued expenses and other liabilities                                     | (82,493 )                           | (226,169 )    |
| Net cash provided by operating activities                                  | 90,435                              | 310,930       |
| Cash Flows from Investing Activities:                                      |                                     |               |
| Net decrease in loans                                                      | 5,821,245                           | 2,760,929     |
| Proceeds from maturity and sale of available-for-sale securities           | 2,414,843                           | 5,249,241     |
| Proceeds from sale of property and equipment                               | 1,480                               | -             |
| Purchase of securities                                                     | (5,904,403 )                        | (4,597,624 )  |
| Purchase of premises and equipment                                         | (64,708 )                           | (6,086 )      |
| Net cash provided by investing activities                                  | 2,268,457                           | 3,406,460     |
| Cash Flows from Financing Activities:                                      |                                     |               |
| Net increase (decrease) in deposits                                        | 765,859                             | (1,487,622 )  |
| Net (decrease) increase in Repo Sweep accounts                             | (418,491 )                          | 189,000       |
| Net increase in advances from borrowers                                    | 186,939                             | 171,100       |
| Additions to advances from Federal Home Loan Bank and notes payable        | 3,350,000                           | 10,025,000    |
| Repayments of Federal Home Loan Bank advances and notes payable            | (4,350,000 )                        | (12,855,927 ) |
| Net cash used for financing activities                                     | (465,693 )                          | (3,958,449 )  |
| Net increase (decrease) in cash and cash equivalents                       |                                     |               |
| Cash and cash equivalents at beginning of period                           | 1,893,199                           | (241,059 )    |
| Cash and cash equivalents at end of period                                 | 1,962,657                           | 3,099,058     |
|                                                                            | \$ 3,855,856                        | \$ 2,857,999  |

Supplemental disclosure of cash flow information:

|                                                  |           |   |             |
|--------------------------------------------------|-----------|---|-------------|
| Cash refunded during the period for income taxes | \$(41,000 | ) | \$-         |
| Cash paid during the period for interest         | \$608,921 |   | \$1,006,607 |

See accompanying notes to the consolidated financial statements.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1—BASIS OF FINANCIAL STATEMENT PRESENTATION

The accompanying unaudited condensed consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries and the notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

All adjustments, consisting only of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations and cash flows, have been made. The results of operations for the three months ended March 31, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Note 2— PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of First Federal of Northern Michigan Bancorp, Inc., First Federal of Northern Michigan, and the Bank's wholly owned subsidiaries, Financial Services & Mortgage Corporation ("FSMC") and FFNM Agency, Inc. FSMC invests in real estate, which includes leasing, selling, developing, and maintaining real estate properties. The main activity of FFNM Agency is to collect the stream of income associated with the sale of the Blue Cross/Blue Shield override to the Grotenhuis Group (as discussed further below). All significant intercompany balances and transactions have been eliminated in the consolidation.

Note 3—SECURITIES

Investment securities have been classified according to management's intent. The carrying value and estimated fair value of securities are as follows:

|                                        |                   | March 31, 2011                                 |                                 |                 |
|----------------------------------------|-------------------|------------------------------------------------|---------------------------------|-----------------|
|                                        | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(in thousands) | Gross<br>Unrealized<br>(Losses) | Market<br>Value |
| Securities Available for Sale          |                   |                                                |                                 |                 |
| U.S. Government and agency obligations | \$ 8,108          | \$ 42                                          | \$ -                            | 8,150           |
| Municipal obligations                  | 4,888             | 174                                            | -                               | 5,062           |
| Mortgage-backed securities             | 25,500            | 137                                            | (41 )                           | 25,596          |
| Equity investments                     | 2                 | -                                              | (1 )                            | 1               |

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|       |           |        |          |           |
|-------|-----------|--------|----------|-----------|
| Total | \$ 38,498 | \$ 353 | \$ (42 ) | \$ 38,809 |
|-------|-----------|--------|----------|-----------|

Securities Held to Maturity

|                 |          |        |         |          |
|-----------------|----------|--------|---------|----------|
| Municipal notes | \$ 2,520 | \$ 130 | \$ (2 ) | \$ 2,648 |
|-----------------|----------|--------|---------|----------|

December 31, 2010

|                                        | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(in thousands) | Gross<br>Unrealized<br>(Losses) | Market<br>Value  |
|----------------------------------------|-------------------|------------------------------------------------|---------------------------------|------------------|
| <b>Securities Available for Sale</b>   |                   |                                                |                                 |                  |
| U.S. Government and agency obligations | \$ 4,518          | \$ 44                                          | \$ -                            | 4,562            |
| Municipal obligations                  | 4,875             | 171                                            | -                               | 5,046            |
| Mortgage-backed securities             | 25,684            | 83                                             | (75 )                           | 25,692           |
| Equity investments                     | 3                 | -                                              | (2 )                            | 1                |
| <b>Total</b>                           | <b>\$ 35,080</b>  | <b>\$ 298</b>                                  | <b>\$ (77 )</b>                 | <b>\$ 35,301</b> |

**Securities Held to Maturity**

|                 |          |       |          |          |
|-----------------|----------|-------|----------|----------|
| Municipal notes | \$ 2,520 | \$ 90 | \$ (15 ) | \$ 2,595 |
|-----------------|----------|-------|----------|----------|

The amortized cost and estimated market value of securities at March 31, 2011, by contract maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities with no specified maturity date are separately stated.

|                                       | March 31, 2011    |                 |
|---------------------------------------|-------------------|-----------------|
|                                       | Amortized<br>Cost | Market<br>Value |
|                                       | (in thousands)    |                 |
| Available For Sale:                   |                   |                 |
| Due in one year or less               | \$ 1,552          | \$ 1,564        |
| Due after one year through five years | 6,887             | 6,983           |
| Due in five year through ten years    | 4,116             | 4,169           |
| Due after ten years                   | 441               | 496             |
|                                       |                   |                 |
| Subtotal                              | 12,996            | 13,212          |
|                                       |                   |                 |
| Equity securities                     | 2                 | 1               |
| Mortgage-backed securities            | 25,500            | 25,596          |
|                                       |                   |                 |
| Total                                 | \$ 38,498         | \$ 38,809       |
|                                       |                   |                 |
| Held To Maturity:                     |                   |                 |
| Due in one year or less               | \$ 85             | \$ 86           |
| Due after one year through five years | 390               | 414             |
| Due in five year through ten years    | 630               | 670             |
| Due after ten years                   | 1,415             | 1,478           |
|                                       |                   |                 |
| Total                                 | \$ 2,520          | \$ 2,648        |

At March 31, 2011 and December 31, 2010, securities with a fair value of \$30,576,905 and \$31,378,639, respectively, were pledged to secure our REPO sweep accounts, FHLB advances and our line of credit at the Federal Reserve.

Gross proceeds from the sale of securities for the three months ended March 31, 2011 and 2010 were \$0 and \$1,100,000, respectively, resulting in gross gains of \$0 and \$49,000, respectively and gross losses of \$0 and \$0, respectively.

The following is a summary of temporarily impaired investments that have been impaired for less than and more than twelve months as of March 31, 2011 and December 31, 2010:

|                                        | March 31, 2011 |                                                |            |                                                 |  |
|----------------------------------------|----------------|------------------------------------------------|------------|-------------------------------------------------|--|
|                                        | Fair Value     | Gross<br>Unrealized<br>Losses<br><12<br>months | Fair Value | Gross<br>Unrealized<br>Losses<br>> 12<br>months |  |
|                                        |                | (in thousands)                                 |            |                                                 |  |
| Available For Sale:                    |                |                                                |            |                                                 |  |
| U.S. Government and agency obligations | \$ -           | \$ -                                           | \$ -       | \$ -                                            |  |
| Municipal obligations                  | -              | -                                              | -          | -                                               |  |
| Mortgage-backed securities             | 12,513         | (41 )                                          | -          | -                                               |  |
| Equity securities                      | 2              | (1 )                                           | -          | -                                               |  |
| Total                                  | \$ 12,515      | \$ (42 )                                       | \$ -       | \$ -                                            |  |

|                          |      |      |       |         |
|--------------------------|------|------|-------|---------|
| <b>Held to Maturity:</b> |      |      |       |         |
| Municipal notes          | \$ - | \$ - | \$ 28 | \$ (2 ) |

|                                        |            | December 31, 2010                                                |               |                                                 |
|----------------------------------------|------------|------------------------------------------------------------------|---------------|-------------------------------------------------|
|                                        | Fair Value | Gross<br>Unrealized<br>Losses<br><12<br>months<br>(in thousands) | Fair<br>Value | Gross<br>Unrealized<br>Losses<br>> 12<br>months |
|                                        |            |                                                                  |               |                                                 |
|                                        |            |                                                                  |               |                                                 |
| Available For Sale:                    |            |                                                                  |               |                                                 |
| U.S. Government and agency obligations | \$ -       | \$ -                                                             | \$ -          | \$ -                                            |
| Municipal obligations                  | -          | -                                                                | -             | -                                               |
| Mortgage-backed securities             | 12,626     | (75 )                                                            | -             | -                                               |
| Equity securities                      | 3          | (2 )                                                             | -             | -                                               |
| Total                                  | \$ 12,626  | \$ (77 )                                                         | \$ -          | \$ -                                            |

|                          |        |          |       |         |
|--------------------------|--------|----------|-------|---------|
| <b>Held to Maturity:</b> |        |          |       |         |
| Municipal notes          | \$ 382 | \$ (13 ) | \$ 28 | \$ (2 ) |

The unrealized losses on the securities held in the portfolio are not considered other than temporary and have not been recognized into income. This decision is based on the Company's ability and intent to hold any potentially impaired security until maturity. The performance of the security is based on the contractual terms of the agreement, the extent of the impairment and the financial condition and credit quality of the issuer. The decline in market value is considered temporary and a result of changes in interest rates and other market variables.





## Note 4—LOANS AND ALLOWANCE FOR LOAN LOSSES

The following table sets forth the composition of our loan portfolio by loan type at the dates indicated.

|                           | At March 31,<br>2011 | At December 31,<br>2010 |
|---------------------------|----------------------|-------------------------|
|                           | (in thousands)       |                         |
| <b>Real estate loans:</b> |                      |                         |
| Residential mortgage      | \$ 68,603            | \$ 71,697               |
| <b>Commercial loans:</b>  |                      |                         |
| Secured by real estate    | 59,165               | 61,010                  |
| Other                     | 8,658                | 8,848                   |
| Total commercial loans    | 67,823               | 69,858                  |
| <b>Consumer loans:</b>    |                      |                         |
| Secured by real estate    | 15,739               | 16,547                  |
| Other                     | 1,981                | 2,118                   |
| Total consumer loans      | 17,720               | 18,665                  |
| Total gross loans         | \$ 154,146           | \$ 160,220              |
| Less:                     |                      |                         |
| Net deferred loan fees    | (259 )               | (245 )                  |
| Allowance for loan losses | (2,632 )             | (2,831 )                |
| Total loans, net          | \$ 151,255           | \$ 157,144              |

The following table illustrates the contractual aging of the recorded investment in past due loans by class of loans as of March 31, 2011 and December 31, 2010:

| As of March 31, 2011                  |                          |                          |                         |                   |         | Recorded<br>Investment > 90<br>Days and<br>Accruing |
|---------------------------------------|--------------------------|--------------------------|-------------------------|-------------------|---------|-----------------------------------------------------|
|                                       | 30 - 59 Days<br>Past Due | 60 - 89 Days<br>Past Due | Greater than 90<br>Days | Total<br>Past Due | Current | Total Financing<br>Receivables                      |
| <b>Commercial Real Estate:</b>        |                          |                          |                         |                   |         |                                                     |
| Commercial Real Estate - construction | \$ -                     | \$ -                     | \$ 1,772                | \$ 1,772          | \$ 70   | \$ 1,842                                            |
| Commercial Real Estate - other        | 1,127                    | 600                      | 376                     | 2,103             | 55,220  | 57,323                                              |
| Commercial - non real estate          | -                        | -                        | -                       | -                 | 8,658   | 8,658                                               |
| <b>Consumer:</b>                      |                          |                          |                         |                   |         |                                                     |
| Consumer - Real Estate                | 599                      | 14                       | 173                     | 786               | 14,953  | 15,739                                              |
| Consumer - Other                      | 11                       | 16                       | 13                      | 40                | 1,941   | 1,981                                               |

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Residential:

|             |          |        |          |           |            |            |        |
|-------------|----------|--------|----------|-----------|------------|------------|--------|
| Residential | 5,473    | -      | 2,378    | 7,851     | 60,752     | 68,603     | 774    |
| Total       | \$ 7,210 | \$ 630 | \$ 4,712 | \$ 12,552 | \$ 141,594 | \$ 154,146 | \$ 813 |

As of December 31, 2010

|                                       | 30 - 59 Days<br>Past Due | 60 - 89 Days<br>Past Due | Greater than 90<br>Days | Total<br>Past Due | Current    | Total Financing<br>Receivables | Recorded<br>Investment > 90<br>Days and<br>Accruing |
|---------------------------------------|--------------------------|--------------------------|-------------------------|-------------------|------------|--------------------------------|-----------------------------------------------------|
| Commercial Real Estate:               |                          |                          |                         |                   |            |                                |                                                     |
| Commercial Real Estate - construction | \$ -                     | \$ -                     | \$ 1,772                | \$ 1,772          | \$ 1,498   | \$ 3,270                       | \$ -                                                |
| Commercial Real Estate - other        | 891                      | 488                      | 784                     | 2,163             | 55,577     | 57,740                         | 82                                                  |
| Commercial - non real estate          | -                        | 6                        | -                       | 6                 | 8,842      | 8,848                          | -                                                   |
| Consumer:                             |                          |                          |                         |                   |            |                                |                                                     |
| Consumer - Real Estate                | 650                      | 108                      | 205                     | 963               | 15,584     | 16,547                         | -                                                   |
| Consumer - Other                      | 27                       | 14                       | 2                       | 43                | 2,075      | 2,118                          | 2                                                   |
| Residential:                          |                          |                          |                         |                   |            |                                |                                                     |
| Residential                           | 3,919                    | 2,056                    | 2,434                   | 8,409             | 63,288     | 71,697                         | 282                                                 |
| Total                                 | \$ 5,487                 | \$ 2,672                 | \$ 5,197                | \$ 13,356         | \$ 146,864 | \$ 160,220                     | \$ 366                                              |

The Bank uses an eight tier risk rating system to grade its commercial loans. The grade of a loan may change during the life of the loans. The risk ratings are described as follows:

**Risk Grade 1 (Excellent)** - Prime loans based on liquid collateral, with adequate margin or supported by strong financial statements. Probability of serious financial deterioration is unlikely. High liquidity, minimum risk, strong ratios, and low handling costs are common to these loans. This classification also includes all loans secured by certificates of deposit or cash equivalents.

**Risk Grade 2 (Good)** - Desirable loans of somewhat less stature than Grade 1, but with strong financial statements. Probability of serious financial deterioration is unlikely. These loans possess a sound repayment source (and/or a secondary source). These loans represent less than the normal degree of risk associated with the type of financing contemplated.

**Risk Grade 3 (Satisfactory)** - Satisfactory loans of average risk – may have some minor deficiency or vulnerability to changing economic conditions, but still fully collectible. There may be some minor weakness but with offsetting features or other support readily available. These loans present a normal degree of risk associated with the type of financing. Actual and projected indicators and market conditions provide satisfactory assurance that the credit shall perform in accordance with agreed terms.

**Risk Grade 4 (Acceptable)** - Loans considered satisfactory, but which are of slightly “below average” credit risk due to financial weaknesses or uncertainty. The loans warrant a somewhat higher than average level of monitoring to insure that weaknesses do not advance. The level of risk is considered acceptable and within normal underwriting guidelines, so long as the loan is given the proper level of management supervision.

**Risk Grade 4.5 (Monitored)** - Loans are considered “below average” and monitored more closely due to some credit deficiency that poses additional risk but is not considered adverse to the point of being a “classified” credit. Possible reasons for additional monitoring may include characteristics such as temporary negative debt service coverage due to weak economic conditions, borrower may have experienced recent losses from operations, declining equity and/or increasing leverage, or marginal liquidity that may affect long-term sustainability. Loans of this grade have a higher degree of risk and warrant close monitoring to insure against further deterioration.

**Risk Grade 5 (Other Assets Especially Mentioned) (OAEM)** - Loans which possess some credit deficiency or potential weakness, which deserve close attention, but which do not yet warrant substandard classification. Such loans pose unwarranted financial risk that, if not corrected, could weaken the loan and increase risk in the future.

**Risk Grade 6 (Substandard)** - Loans are “substandard” whose full, final collectability does not appear to be a matter of serious doubt, but which nevertheless portray some form of well defined weakness that requires close supervision by Bank management. The noted weaknesses involve more than normal banking risk. One or more of the following characteristics may be exhibited in loans classified Substandard: (1) Loans possess a defined credit weakness and the likelihood that the loan shall be paid from the primary source of repayment is uncertain; (2) Loans are not adequately protected by the current net worth and/or paying capacity of the obligor; (3) primary source of repayment is gone, and the Bank is forced to rely on a secondary source of repayment such as collateral liquidation or guarantees; (4) distinct possibility that the Bank shall sustain some loss if deficiencies are not corrected; (5) unusual courses of action are needed to maintain a high probability of repayment; (6) the borrower is not generating enough cash flow to repay loan principal, however, continues to make interest payments; (7) the Bank is forced into a subordinated or unsecured position due to flaws in documentation; (8) loans have been restructured so that payment schedules, terms, and collateral represent concessions to the borrower when compared to normal loan terms; (9) the Bank is contemplating foreclosure or legal action due to the apparent deterioration in the loan; or (10) there is a significant deterioration in the market conditions and the borrower is highly vulnerable to these conditions.



Grade 7 (Doubtful) - Loans have all the weaknesses of those classified Substandard. Additionally, however, these weaknesses make collection or liquidation in full, based on existing conditions, improbable. Loans in this category are typically not performing in conformance with established terms and conditions. Full repayment is considered "Doubtful", but extent of loss is not currently determinable.

Risk Grade 8 (Loss) - Loans are considered uncollectible and of such little value, that continuing to carry them as an asset on the Bank's financial statements is not feasible.

The following table presents the risk category of loans by class of loans based on the most recent analysis performed and the contractual aging as of March 31, 2011 and December 31, 2010:

| Loan Grade | As of March 31, 2011                |                              |            |
|------------|-------------------------------------|------------------------------|------------|
|            | Commercial Real Estate Construction | Commercial Real Estate Other | Commercial |
| 1-2        | \$ -                                | \$ -                         | \$ 4       |
| 3          | 70                                  | 13,099                       | 2,388      |
| 4          | -                                   | 32,411                       | 6,093      |
| 5          | -                                   | 3,223                        | 173        |
| 6          | 1,772                               | 8,590                        | -          |
| 7          | -                                   | -                            | -          |
| 8          | -                                   | -                            | -          |
| Total      | \$ 1,842                            | \$ 57,323                    | \$ 8,658   |

| Loan Grade | As of December 31, 2010             |                              |            |
|------------|-------------------------------------|------------------------------|------------|
|            | Commercial Real Estate Construction | Commercial Real Estate Other | Commercial |
| 1-2        | \$ -                                | \$ -                         | \$ 5       |
| 3          | 70                                  | 12,411                       | 2,958      |
| 4          | 1,428                               | 33,754                       | 5,631      |
| 5          | -                                   | 3,245                        | 248        |
| 6          | 1,772                               | 8,330                        | 6          |
| 7          | -                                   | -                            | -          |
| 8          | -                                   | -                            | -          |
| Total      | \$ 3,270                            | \$ 57,740                    | \$ 8,848   |

For residential real estate and other consumer credit the Company also evaluates credit quality based on the aging status of the loan and by payment activity. Loans 60 or more days past due are monitored by the collection committee.

The following tables present the risk category of loans by class based on the most recent analysis performed as of March 31, 2011 and December 31, 2010:

As of March 31, 2011

Residential

As of December 31, 2010

Residential

| Grade              |    |        | Grade              |    |        |
|--------------------|----|--------|--------------------|----|--------|
| Pass               | \$ | 64,997 | Pass               | \$ | 68,301 |
| Special<br>Mention |    | -      | Special<br>Mention |    | -      |
| Substandard        |    | 3,606  | Substandard        |    | 3,396  |
| Total              | \$ | 68,603 | Total              | \$ | 71,697 |

As of March 31, 2011

|               | Consumer -<br>Real Estate | Consumer - Other |
|---------------|---------------------------|------------------|
| Performing    | \$ 15,546                 | \$ 1,961         |
| Nonperforming | 193                       | 20               |
| Total         | \$ 15,739                 | \$ 1,981         |

As of December 31, 2010

|               | Consumer -<br>Real Estate | Consumer -<br>Other |
|---------------|---------------------------|---------------------|
| Performing    | \$ 16,341                 | \$ 2,116            |
| Nonperforming | 206                       | 2                   |
| Total         | \$ 16,547                 | \$ 2,118            |

The following table presents the recorded investment in non-accrual loans by class as of March 31, 2011 and December 31, 2010:

As of  
March 31, 2011

|                                       |          |
|---------------------------------------|----------|
| Commercial Real Estate:               |          |
| Commercial Real Estate - construction | \$ 1,772 |
| Commercial Real Estate - other        | 1,261    |
| Commercial                            | -        |
| Consumer:                             |          |
| Consumer - real estate                | 158      |
| Consumer - other                      | 15       |
| Residential:                          |          |
| Residential                           | 2,832    |
| Total                                 | \$ 6,038 |

As of  
December 31, 2010

|                                       |          |
|---------------------------------------|----------|
| Commercial Real Estate:               |          |
| Commercial Real Estate - construction | \$ 1,772 |
| Commercial Real Estate - other        | 1,148    |
| Commercial                            | -        |
| Consumer:                             |          |
| Consumer - real estate                | 206      |



|                  |          |
|------------------|----------|
| Consumer - other | -        |
| Residential:     |          |
| Residential      | 3,114    |
| Total            | \$ 6,240 |

The Bank has classified approximately \$1,368,000 of its impaired loans as troubled debt restructurings as of March 31, 2011.

For the majority of the Bank's impaired loans, the Bank will apply the observable market price methodology. However, the Bank may also utilize a measurement incorporating the present value of expected future cash flows discounted at the loan's effective rate of interest. To determine observable market price, collateral asset values securing an impaired loan are periodically evaluated. Maximum time of re-evaluation is every 12 months. In this process, third party evaluations are obtained and heavily relied upon. Until such time that updated evaluations are received, the Bank may discount the collateral value used.

The Bank uses the following guidelines as stated in policy to determine when to realize a charge-off, whether a partial or full loan balance. A charge down in whole or in part is realized when unsecured consumer loans, credit card credits and overdraft lines of credit reach 90 days delinquency. At 120 days delinquent, secured consumer loans are charged down to the value of collateral, if repossession of the collateral is assured and/or in the process of repossession. Consumer mortgage loan deficiencies are charged down upon the sale of the collateral or sooner upon the recognition of collateral deficiency. Commercial credits are charged down at 90 days delinquency, unless an established and approved work-out plan is in place or litigation of the credit will likely result in recovery of the loan balance. Upon notification of bankruptcy, unsecured debt is charged off. Additional charge-off may be realized as further unsecured positions are recognized.

The following table presents loans individually evaluated for impairment by class of loans as of March 31, 2011 and December 31, 2010:

| As of March 31, 2011                  |                                |                        |                      |                                   |                                  |
|---------------------------------------|--------------------------------|------------------------|----------------------|-----------------------------------|----------------------------------|
|                                       | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
| With no related allowance recorded:   |                                |                        |                      |                                   |                                  |
| Commercial                            | \$ -                           | \$ -                   | \$ -                 | \$ -                              | \$ -                             |
| Commercial Real Estate - Construction | -                              | -                      | -                    | -                                 | -                                |
| Commercial Real Estate - Other        | 584                            | 465                    | -                    | 478                               | -                                |
| Consumer - Real Estate                | 61                             | 59                     | -                    | 60                                | -                                |
| Consumer - Other                      | 15                             | 15                     | -                    | 16                                | -                                |
| Residential                           | 1,449                          | 1,377                  | -                    | 1,269                             | -                                |
| With a specific allowance recorded:   |                                |                        |                      |                                   |                                  |
| Commercial                            | -                              | -                      | -                    | -                                 | -                                |
| Commercial Real Estate - Construction | 3,449                          | 1,772                  | 305                  | 3,449                             | -                                |
| Commercial Real Estate - Other        | 836                            | 796                    | 108                  | 812                               | -                                |
| Consumer - Real Estate                | 99                             | 99                     | 9                    | 99                                | -                                |
| Consumer - Other                      | -                              | -                      | -                    | -                                 | -                                |
| Residential                           | 1,551                          | 1,455                  | 221                  | 1,456                             | -                                |
| Totals:                               |                                |                        |                      |                                   |                                  |
| Commercial                            | \$ -                           | \$ -                   | \$ -                 | \$ -                              | \$ -                             |
| Commercial Real Estate - Construction | \$ 3,449                       | \$ 1,772               | \$ 305               | \$ 1,772                          | \$ -                             |
| Commercial Real Estate - Other        | \$ 1,420                       | \$ 1,261               | \$ 108               | \$ 1,290                          | \$ -                             |
| Consumer - Real Estate                | \$ 160                         | \$ 158                 | \$ 9                 | \$ 159                            | \$ -                             |
| Consumer - Other                      | \$ 15                          | \$ 15                  | \$ -                 | \$ 16                             | \$ -                             |
| Residential                           | \$ 3,000                       | \$ 2,832               | \$ 221               | \$ 2,725                          | \$ -                             |

| As of December 31, 2010             |                                |                        |                      |                                   |                                  |
|-------------------------------------|--------------------------------|------------------------|----------------------|-----------------------------------|----------------------------------|
|                                     | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
| With no related allowance recorded: |                                |                        |                      |                                   |                                  |

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|                                       |       |       |      |       |      |
|---------------------------------------|-------|-------|------|-------|------|
| Commercial                            | \$ -  | \$ -  | \$ - | \$ -  | \$ - |
| Commercial Real Estate - Construction | -     | -     | -    | -     | -    |
| Commercial Real Estate - Other        | 822   | 674   | -    | -     | -    |
| Consumer - Real Estate                | 124   | 123   | -    | 193   | -    |
| Consumer - Other                      | -     | -     | -    | -     | -    |
| Residential                           | 1,842 | 1,770 | -    | 1,803 | -    |

With a specific allowance recorded:

|                                       |       |       |     |       |   |
|---------------------------------------|-------|-------|-----|-------|---|
| Commercial                            | -     | -     | -   | -     | - |
| Commercial Real Estate - Construction | 3,449 | 1,772 | 305 | 1,805 | - |
| Commercial Real Estate - Other        | 586   | 474   | 89  | 1,132 | - |
| Consumer - Real Estate                | 83    | 83    | 25  | 14    | - |
| Consumer - Other                      | -     | -     | -   | -     | - |
| Residential                           | 1,416 | 1,344 | 165 | 1,330 | - |

Totals:

|                                       |          |          |        |          |      |
|---------------------------------------|----------|----------|--------|----------|------|
| Commercial                            | \$ -     | \$ -     | \$ -   | \$ -     | \$ - |
| Commercial Real Estate - Construction | \$ 3,449 | \$ 1,772 | \$ 305 | \$ 1,805 | \$ - |
| Commercial Real Estate - Other        | \$ 1,408 | \$ 1,148 | \$ 89  | \$ 1,132 | \$ - |
| Consumer - Real Estate                | \$ 207   | \$ 206   | \$ 25  | \$ 207   | \$ - |
| Consumer - Other                      | \$ -     | \$ -     | \$ -   | \$ -     | \$ - |
| Residential                           | \$ 3,258 | \$ 3,114 | \$ 165 | \$ 3,133 | \$ - |

The ALLL has a direct impact on the provision expense. An increase in the ALLL is funded through recoveries and provision expense.

Activity in the allowance for loan and lease losses was as follows for the quarter and year ended March 31, 2011 and December 31, 2010, respectively:

Allowance for Credit Losses and Recorded Investment in Financing Receivables  
For the Three Months Ended March 31, 2011

|                                                                 | Commercial<br>Construction | Commercial<br>Real Estate | Commercial<br>Real Estate | Consumer<br>Real Estate | Consumer<br>Consumer | Residential | Unallocated | Total      |
|-----------------------------------------------------------------|----------------------------|---------------------------|---------------------------|-------------------------|----------------------|-------------|-------------|------------|
| Allowance for credit losses:                                    |                            |                           |                           |                         |                      |             |             |            |
| Beginning Balance                                               | \$ 535                     | \$ 1,281                  | \$ 192                    | \$ 228                  | \$ 59                | \$ 536      | \$ -        | \$ 2,831   |
| Charge-offs                                                     | -                          | (78 )                     | (5 )                      | (45 )                   | (4 )                 | (159 )      | -           | (291 )     |
| Recoveries                                                      | -                          | 1                         | -                         | 18                      | 5                    | 1           | -           | 25         |
| Provision                                                       | (217 )                     | 73                        | 6                         | 27                      | (31 )                | 209         | -           | 67         |
| Ending Balance                                                  | \$ 318                     | \$ 1,277                  | \$ 193                    | \$ 228                  | \$ 29                | \$ 587      | \$ -        | \$ 2,632   |
| Ending balance: individually evaluated for impairment           |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ 305                     | \$ 108                    | \$ -                      | \$ 9                    | \$ -                 | \$ 221      | \$ -        | \$ 643     |
| Ending balance: loans collectively evaluated for impairment     |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ 13                      | \$ 1,169                  | \$ 193                    | \$ 219                  | \$ 29                | \$ 366      | \$ -        | \$ 1,989   |
| Ending balance: loans acquired with deteriorated credit quality |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ -                       | \$ -                      | \$ -                      | \$ -                    | \$ -                 | \$ -        | \$ -        | \$ -       |
| Financing Receivables:                                          |                            |                           |                           |                         |                      |             |             |            |
| Ending Balance                                                  | \$ 1,842                   | \$ 57,323                 | \$ 8,658                  | \$ 15,739               | \$ 1,981             | \$ 68,603   | \$ -        | \$ 154,146 |
| Ending balance: individually evaluated for impairment           |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ 1,772                   | \$ 1,261                  | \$ -                      | \$ 158                  | \$ 15                | \$ 2,832    | \$ -        | \$ 6,038   |
| Ending balance: loans collectively evaluated for impairment     |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ 70                      | \$ 56,062                 | \$ 8,658                  | \$ 15,581               | \$ 1,966             | \$ 65,771   | \$ -        | \$ 148,108 |
| Ending balance: loans acquired with deteriorated credit quality |                            |                           |                           |                         |                      |             |             |            |
|                                                                 | \$ -                       | \$ -                      | \$ -                      | \$ -                    | \$ -                 | \$ -        | \$ -        | \$ -       |

For the Year Ended December 31, 2010

|                              | Commercial<br>Construction | Commercial<br>Real Estate | Commercial<br>Real Estate | Consumer<br>Real Estate | Consumer<br>Consumer | Residential | Unallocated | Total    |
|------------------------------|----------------------------|---------------------------|---------------------------|-------------------------|----------------------|-------------|-------------|----------|
| Allowance for credit losses: |                            |                           |                           |                         |                      |             |             |          |
| Beginning Balance            | \$ 997                     | \$ 1,513                  | \$ 245                    | \$ 211                  | \$ 45                | \$ 649      | \$ -        | \$ 3,660 |
| Charge-offs                  | (1,013 )                   | (512 )                    | -                         | (220 )                  | (99 )                | (258 )      | -           | (2,102 ) |
| Recoveries                   | 60                         | 85                        | -                         | 14                      | 11                   | 2           | -           | 172      |
| Provision                    | 491                        | 195                       | (53 )                     | 223                     | 102                  | 143         | -           | 1,101    |
| Ending Balance               | \$ 535                     | \$ 1,281                  | \$ 192                    | \$ 228                  | \$ 59                | \$ 536      | \$ -        | \$ 2,831 |

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|                                                                    |          |           |          |           |          |           |      |            |
|--------------------------------------------------------------------|----------|-----------|----------|-----------|----------|-----------|------|------------|
| Ending balance: individually<br>evaluated for impairment           | \$ 305   | \$ 89     | \$ -     | \$ 25     | \$ -     | \$ 165    | \$ - | \$ 584     |
| Ending balance: loans collectively<br>evaluated for impairment     | \$ 230   | \$ 1,192  | \$ 192   | \$ 203    | \$ 59    | \$ 371    | \$ - | \$ 2,247   |
| Ending balance: loans acquired with<br>deteriorated credit quality | \$ -     | \$ -      | \$ -     | \$ -      | \$ -     | \$ -      | \$ - | \$ -       |
| Financing Receivables:                                             |          |           |          |           |          |           |      |            |
| Ending Balance                                                     | \$ 3,270 | \$ 57,740 | \$ 8,848 | \$ 16,547 | \$ 2,118 | \$ 71,697 | \$ - | \$ 160,220 |
| Ending balance: individually<br>evaluated for impairment           | \$ 1,772 | \$ 1,148  | \$ -     | \$ 206    | \$ -     | \$ 3,114  | \$ - | \$ 6,240   |
| Ending balance: loans collectively<br>evaluated for impairment     | \$ 1,498 | \$ 56,592 | \$ 8,848 | \$ 16,341 | \$ 2,118 | \$ 68,583 | \$ - | \$ 153,980 |
| Ending balance: loans acquired with<br>deteriorated credit quality | \$ -     | \$ -      | \$ -     | \$ -      | \$ -     | \$ -      | \$ - | \$ -       |

## Note 5—DIVIDENDS

We suspended our quarterly dividend effective for the quarter ended December 31, 2008. We are dependent primarily upon the Bank for our earnings and funds to pay dividends on our common stock. The payment of dividends also is subject to legal and regulatory restrictions. Any reinstatement of dividends in the future will depend, in large part, on the Bank's earnings, capital requirements, financial condition and other factors considered by our Board of Directors.

## Note 6—STOCK-BASED COMPENSATION

Effective January 1, 2006, the Company adopted FASB ASC 718-10 “Share-Based Payment”, which requires that the grant-date fair value of awarded stock options be expensed over the requisite service period. The Company’s 1996 Stock Option Plan (the “1996 Plan”), which was approved by shareholders, permits the grant of share options to its employees for up to 127,491 shares of common stock (retroactively adjusted for the exchange ratio applied in the Company’s 2005 stock offering and related second-step conversion). The Company’s 2006 Stock-Based Incentive Plan (the “2006 Plan”), which was approved by shareholders on May 17, 2006, permits the award of up to 242,740 shares of common stock of which the maximum number to be granted as Stock Options is 173,386 and the maximum that can be granted as Restricted Stock Awards is 69,354. Option awards are granted with an exercise price equal to the market price of the Company’s stock at the date of grant; those option awards generally vest based on five years of continual service and have ten year contractual terms. Certain options provide for accelerated vesting if there is a change in control (as defined in the Plans).

During the three months ended March 31, 2011 no shares were awarded under the Recognition and Retention Plan (“RRP”). Shares issued under the RRP and exercised pursuant to the exercise of the stock option plan may be either authorized but unissued shares or reacquired shares held by the Company as treasury stock.

Stock Options - A summary of option activity under the Plans during the three months ended March 31, 2011 is presented below:

| Options                               | Shares  | Weighted-Average<br>Exercise Price | Weighted-Average<br>Remaining<br>Contractual Term<br>(Years) | Aggregate<br>Intrinsic<br>Value |
|---------------------------------------|---------|------------------------------------|--------------------------------------------------------------|---------------------------------|
| Outstanding at January 1, 2011        | 186,132 | \$ 9.47                            |                                                              | \$ 0                            |
| Granted                               | 0       | N/A                                |                                                              |                                 |
| Exercised                             | 0       | N/A                                |                                                              |                                 |
| Forfeited or expired                  | 0       | N/A                                |                                                              |                                 |
| Outstanding at March 31, 2011         | 186,132 | \$ 9.47                            | 5.0                                                          | \$ 0                            |
| Options Exercisable at March 31, 2011 | 155,634 | \$ 9.45                            | 5.0                                                          | \$ 0                            |

The aggregate intrinsic value of outstanding options shown in the table above represents the total pretax intrinsic value (i.e. the difference between the Company's closing stock price of \$3.59 on March 31, 2011 and the exercise price times the number of shares) that would have been received by the option holder had all option holders exercised their options on December 31, 2011. The amount changes based on the fair market value of the stock.



As of March 31, 2011 there was \$24,000 of total unrecognized compensation cost, net of expected forfeitures, related to nonvested options under the Plan. That cost is expected to be recognized over a weighted-average period of 0.25 years. The total fair value of shares vested during the quarter ended March 31, 2011 was \$26,000.

A summary of the status of the Company's non-vested options as of March 31, 2011, and changes during the quarter, is presented below:

| Nonvested Options            | Number<br>of Options | Weighted-Average<br>Grant-Date<br>Fair Value |
|------------------------------|----------------------|----------------------------------------------|
| Nonvested at January 1, 2011 | 37,358               | \$ 2.10                                      |
| Granted                      | 0                    | N/A                                          |
| Vested                       | (6,860 )             | \$ 1.94                                      |
| Forfeited                    | 0                    | N/A                                          |
| Nonvested at March 31, 2011  | 30,498               | \$ 2.13                                      |

Restricted Stock Awards - As of March 31, 2011 there was approximately \$15,000 of unrecognized compensation cost related to non-vested restricted stock awards under the Plans. That cost is expected to be recognized over a weighted-average period of 0.25 years.

#### Note 7— COMMITMENTS TO EXTEND CREDIT.

The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, stand by letters of credit, and commercial lines of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheet. The Company's exposure to credit loss is represented by the contracted amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At March 31, 2011, the Company had outstanding commitments to originate loans of \$23.3 million. These commitments included \$7.4 million for permanent one-to-four family dwellings, \$980,000 for non-residential loans, \$92,000 of undisbursed loan proceeds for construction of one-to-four family dwellings, \$4.2 million of undisbursed lines of credit on home equity loans, \$1.0 million of unused credit card lines, \$7.8 million of unused commercial lines of credit, \$170,000 of undisbursed commercial construction, \$5,000 of unused Letters of Credit and \$1.7 million in unused Overdraft Protection.

#### Note 8-FAIR VALUE MEASUREMENTS

FASB ASC 820-10 – Fair Value Measurements. The following tables present information about the Company's assets and liabilities measured at fair value on a recurring basis at March 31, 2011, and the valuation techniques used by the Company to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

Disclosures concerning assets and liabilities measured at fair value at March 31, 2011 and 2010 are as follows:

Assets and Liabilities Measured at Fair Value on a Recurring Basis at March 31, 2011  
(Dollars in Thousands)

|                                            | Quoted Prices in                                   |                                               |                                                          | Balance at        |
|--------------------------------------------|----------------------------------------------------|-----------------------------------------------|----------------------------------------------------------|-------------------|
|                                            | Active Market<br>for Identical<br>Assets (Level 1) | Significant<br>Observable<br>Inputs (Level 2) | Other<br>Significant<br>Unobservable<br>Inputs (Level 3) | March 31,<br>2011 |
| <b>Assets</b>                              |                                                    |                                               |                                                          |                   |
| Investment securities- available-for-sale: |                                                    |                                               |                                                          |                   |
| US Treasury securities and obligations of  |                                                    |                                               |                                                          |                   |
| U.S. government corporations and agencies  | \$ -                                               | \$ 8,150                                      | \$ -                                                     | \$ 8,150          |
| Municipal notes                            | -                                                  | 5,062                                         | -                                                        | 5,062             |
| Mortgage-backed securities                 | -                                                  | 25,596                                        | -                                                        | 25,596            |
| Equity securities                          | -                                                  | 1                                             | -                                                        | 1                 |
| <b>Total investment securities -</b>       |                                                    |                                               |                                                          |                   |
| available-for-sale                         | \$ -                                               | \$ 38,809                                     | \$ -                                                     | \$ 38,809         |

Assets and Liabilities Measured at Fair Value on a Recurring Basis at December 31, 2010  
(Dollars in Thousands)

|                                            | Quoted Prices in                                   |                                               |                                                          | Balance at           |
|--------------------------------------------|----------------------------------------------------|-----------------------------------------------|----------------------------------------------------------|----------------------|
|                                            | Active Market<br>for Identical<br>Assets (Level 1) | Significant<br>Observable<br>Inputs (Level 2) | Other<br>Significant<br>Unobservable<br>Inputs (Level 3) | December 31,<br>2010 |
| <b>Assets</b>                              |                                                    |                                               |                                                          |                      |
| Investment securities- available-for-sale: |                                                    |                                               |                                                          |                      |
| US Treasury securities and obligations of  |                                                    |                                               |                                                          |                      |
| U.S. government corporations and agencies  | \$ -                                               | \$ 4,562                                      | \$ -                                                     | \$ 4,562             |
| Municipal notes                            | -                                                  | 5,046                                         | -                                                        | 5,046                |
| Mortgage-backed securities                 | -                                                  | 25,692                                        | -                                                        | 25,692               |
| Equity securities                          | -                                                  | 1                                             | -                                                        | 1                    |
| <b>Total investment securities -</b>       |                                                    |                                               |                                                          |                      |
| available-for-sale                         | \$ -                                               | \$ 35,301                                     | \$ -                                                     | \$ 35,301            |

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include non-homogenous loans that are considered impaired and real estate owned. For impaired loans accounted for under FASB ASC 310-10, the Company has estimated the fair value using Level 3 inputs using discounted cash flow projections. Other Real Estate Owned consists of property received in full or partial satisfaction of a receivable. The Company utilizes independent appraisals or broker price opinions to estimate the fair value of these properties.



## Assets Measured at Fair Value on a Nonrecurring Basis at March 31, 2011

|                                                       |    | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>Balance at<br>March 31, 2011 | Significant<br>Other<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs (Level<br>3) | Change in fair<br>value for the<br>three-month<br>period ended<br>March 31,<br>2011 |        |
|-------------------------------------------------------|----|-----------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------------------|--------|
| Impaired loans accounted for<br>under FASB ASC 310-10 | \$ | 3,033                                                                                         | \$ -                                                      | \$ -                                               | \$ 3,033                                                                            | \$ 94  |
| Other real estate owned<br>-residential mortgages     | \$ | 667                                                                                           | \$ -                                                      | \$ -                                               | \$ 667                                                                              | \$ 40  |
| Other Real estate owned -<br>commercial               | \$ | 2,520                                                                                         | \$ -                                                      | \$ -                                               | \$ 2,520                                                                            | \$ 15  |
| Total change in fair value                            |    |                                                                                               |                                                           |                                                    |                                                                                     | \$ 149 |

## Assets Measured at Fair Value on a Nonrecurring Basis at December 31, 2010

|                                                       |    | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>Balance at<br>December 31, 2010 | Significant<br>Other<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs (Level<br>3) | Change in fair<br>value for the<br>twelve-month<br>period ended<br>December 31,<br>2010 |          |
|-------------------------------------------------------|----|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------------------------------|----------|
| Impaired loans accounted for<br>under FASB ASC 310-10 | \$ | 2,920                                                                                            | \$ -                                                      | \$ -                                               | \$ 2,920                                                                                | \$ 878   |
| Other real estate owned<br>-residential mortgages     | \$ | 514                                                                                              | \$ -                                                      | \$ -                                               | \$ 514                                                                                  | \$ 68    |
| Other Real estate owned -<br>commercial               | \$ | 2,569                                                                                            | \$ -                                                      | \$ -                                               | \$ 2,569                                                                                | \$ 830   |
| Total change in fair value                            |    |                                                                                                  |                                                           |                                                    |                                                                                         | \$ 1,776 |

Impaired Loans: The Company does not record loans at fair value on a recurring basis. However, on occasion, a loan is considered impaired and an allowance for loan loss is established. A loan is considered impaired when it is probable that all of the principal and interest due under the original terms of the loan may not be collected. Once a loan is identified as individually impaired, management measures impairment in accordance with FASB ASC 310-10, Accounting by Creditors for Impairment of a Loan. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with FASB ASC 820-10, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or

management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

**Other Real Estate Owned:** Other real estate owned assets are reported in the above nonrecurring table at initial recognition of impairment and on an ongoing basis until recovery or charge-off. At the time of foreclosure or repossession, real estate owned and repossessed assets are adjusted to fair value less costs to sell upon transfer of the loans to real estate owned and repossessed assets, establishing a new cost basis. At that time, they are reported in the Company's fair value disclosures in the above nonrecurring table.

Financial Instruments: The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based on quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Certain financial instruments and all nonfinancial instruments are excluded from disclosure. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company. The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

- **Cash and Cash Equivalents:** The carrying amounts of cash and short-term instruments approximate fair values.
- **Investment Securities Available for Sale:** Fair values for securities, excluding Federal Home Loan Bank stock, are based on quoted market prices. The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.
- **Investment Securities Held to Maturity:** The Company does not record investment securities held to maturity at fair value on a recurring basis. Therefore, when certain securities held to maturity were measured at fair value as discussed below, the Company's municipal bonds classified as held to maturity are fair valued using a discount rate adjustment technique utilizing an imputed discount rate between current market interest rate spreads and market interest rate spreads at the approximate last date an active market existed for these securities. Relevant inputs to the model include market spread data in consideration of credit characteristics, collateral type, credit rating and other relevant features. Where quoted prices are not available, fair values are measured using independent matrix pricing models, or other model-based valuation techniques such as the present value of future cash flows, requiring adjustments for factors such as prepayment speeds, liquidity risk, default rates, credit loss and the security's credit rating. In instances where market action is inactive or inputs to the valuation are more opaque, securities are classified as nonrecurring Level 3 within the valuation hierarchy. Therefore, when management determines the fair value of an impaired held to maturity security through utilization of this type of model, the Company records the impaired security as nonrecurring Level 3.
- **Loans Held for Sale:** Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.
- **Loans Receivable:** For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one- to four-family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial, and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

- **Deposit Liabilities:** The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.
- **REPO Sweep Accounts:** The fair values disclosed for REPO Sweeps are equal to the amount payable on demand at the reporting date (i.e., their carrying amounts).
- **Long-term Borrowings:** The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.
- **Accrued Interest:** The carrying amounts of accrued interest approximate fair value.

The estimated fair values and related carrying or notional amounts of the Company's financial instruments are as follows:

|                                     | March 31, 2011      |                         | December 31, 2010   |                         |
|-------------------------------------|---------------------|-------------------------|---------------------|-------------------------|
|                                     | Carrying<br>Amounts | Estimated<br>Fair Value | Carrying<br>Amounts | Estimated<br>Fair Value |
| <b>Financial assets:</b>            |                     |                         |                     |                         |
| Cash and cash equivalents           | \$ 3,856            | \$ 3,856                | \$ 1,963            | \$ 1,963                |
| Securities available for sale       | 38,809              | 38,809                  | 35,301              | 35,301                  |
| Securities held to maturity         | 2,520               | 2,648                   | 2,520               | 2,595                   |
| Loans and loans held for sale - Net | 151,407             | 151,511                 | 157,144             | 157,704                 |
| Federal Home Loan Bank stock        | 3,775               | 3,775                   | 3,775               | 3,775                   |
| Accrued interest receivable         | 1,147               | 1,147                   | 1,231               | 1,231                   |
| <b>Financial liabilities:</b>       |                     |                         |                     |                         |
| Customer deposits                   | 156,232             | 157,475                 | 155,466             | 157,463                 |
| Federal Home Loan Bank advances     | 28,000              | 28,577                  | 29,000              | 29,657                  |
| REPO sweep accounts                 | 5,754               | 5,754                   | 6,172               | 6,172                   |
| Accrued interest payable            | 190                 | 190                     | 194                 | 194                     |

#### Note 9 – RECENT ACCOUNTING PRONOUNCEMENTS.

In July 2010, FASB issued ASU No. 2010-20 "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses". The standard requires the Company to expand disclosures about the credit quality of our loans and the related reserves against them. The additional disclosures will include details on our past due loans and credit quality indicators. For public entities, ASU 2010-20 disclosures of period-end balances are effective for interim and annual reporting periods ending on or after December 15, 2010 and are included in Note 3 of the financial statements. Disclosures related to activity that occurs during the reporting period are required for interim and annual reporting periods beginning on or after December 15, 2010. The Company has adopted the disclosures related to the activity that occurred during the reporting period beginning with our March 31, 2011 consolidated financial statements.





FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

PART - FINANCIAL INFORMATION

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

The following discussion compares the consolidated financial condition of the Company at March 31, 2011 and December 31, 2010, and the results of operations for the three-month periods ended March 31, 2011 and 2010. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

OVERVIEW

The Company currently operates as a community-oriented financial institution that accepts deposits from the general public in the communities surrounding its 8 full-service banking centers. The deposited funds, together with funds generated from operations and borrowings, are used by the Company to originate loans. The Company's principal lending activity is the origination of mortgage loans for the purchase or refinancing of one-to-four family residential properties. The Company also originates commercial and multi-family real estate loans, construction loans, commercial loans, automobile loans, home equity loans and lines of credit, and a variety of other consumer loans.

For the quarter ended March 31, 2011, the Company had net income of \$161,000, or \$0.06 per basic and diluted share, compared to \$202,000, or \$0.07 per basic and diluted share, for the year earlier period, a decrease of \$42,000.

Total assets decreased by \$288,000, or 0.1%, from \$215.7 million as of December 31, 2010 to \$215.4 million as of March 31, 2011. Investment securities available for sale increased by \$3.5 million and net loans receivable decreased \$5.9 million during this time period. Total deposits increased \$766,000 from December 31, 2010 to March 31, 2011 while Federal Home Loan Bank advances decreased by \$1.0 million and stockholders' equity increased by \$260,000.

CRITICAL ACCOUNTING POLICIES

As of March 31, 2011, there have been no changes in the critical accounting policies as disclosed in the Company's Form 10-K for the year ended December 31, 2010. The Company's critical accounting policies are described in the Management's Discussion and Analysis and financial sections of its 2010 Annual Report. Management believes its critical accounting policies relate to the Company's allowance for loan losses, mortgage servicing rights, valuation of deferred tax assets and impairment of intangible assets.

COMPARISON OF FINANCIAL CONDITION AT MARCH 31, 2011 AND DECEMBER 31, 2010

**ASSETS:** Total assets decreased \$288,000, or 0.1%, to \$215.4 million at March 31, 2011 from \$215.7 million at December 31, 2010. Net loans receivable decreased \$5.9 million, or 3.8%, to \$151.3 million at March 31, 2011 from \$157.1 million at December 31, 2010, due to the continued effect of adjustable-rate or balloon mortgage loans that have paid off or been refinanced and sold into the secondary market, a large purchased mortgage loan which paid off during the quarter, consumer loan balances that have declined due to normal pay-downs, pay-off of an out-of-state commercial loan participation, and in general, limited originations of loans to be held in the Company's portfolio. Investment securities increased \$3.5 million from December 31, 2010 to March 31, 2011 due primarily to the purchase of GNMA and municipal securities as opportunities arose.



**LIABILITIES:** Deposits increased \$766,000 to \$156.2 million at March 31, 2011. During the quarter lower-costing accounts such as savings, money market and checking accounts increased by approximately \$1.3 million, or 1.8%. This was partially offset by a decrease in our certificate of deposit accounts of approximately \$512,000, or 0.6%. FHLB advances decreased \$1.0 million, or 3.4%, as an advance matured and was paid off from available cash from loan pay-offs.

**EQUITY:** Stockholders' equity increased \$260,000 to \$23.5 million at March 31, 2011 from \$23.2 million at December 31, 2010. The increase was due mainly to the net earnings for the period of \$161,000 and an increase of \$59,000 in the unrealized gain on available-for-sale investment securities.

## RESULTS OF OPERATIONS

### Three Months Ended March 31, 2011 Compared to Three Months Ended March 31, 2010

**General:** Net income decreased by \$42,000 to \$161,000 for the three months ended March 31, 2011 from \$202,000 for the same period ended March 31, 2010.

**Interest Income:** Interest income decreased to \$2.6 million for the three months ended March 31, 2011 from \$2.9 million for the comparable period in 2010. The average balance of interest earning assets decreased by \$14.0 million from \$215.9 million for the three months ended March 31, 2010 to \$201.9 million for the three months ended March 31, 2011 and the average yield on interest earning assets decreased 20 basis points over that same time period from 5.37% to 5.17%. The yield on our mortgage loan portfolio decreased by 24 basis points to 5.94% from 6.18% for the three month period ended March 31, 2011 from the year-earlier period, while the average balance of that portfolio decreased by \$9.8 million to \$70.7 million period over period. The average balance of our non-mortgage loan portfolio decreased \$7.1 million to \$87.9 million for the three months ended March 31, 2011 from the year-earlier period, while the yield on this portfolio increased 11 basis points to 5.64% from 5.53% period over period.

**Interest Expense:** Interest expense decreased to \$605,000 for the three months ended March 31, 2011 from \$956,000 for the three months ended March 31, 2010. The decrease in interest expense for the three-month period was due in part to a \$15.0 million decrease in the average balance of our interest-bearing liabilities and a decrease in our overall cost of funds of 63 basis points period over period. Most notably, the average balance of our Federal Home Loan Bank advances decreased \$14.5 million from the three-month period ended March 31, 2010 to the same period in 2011 as we paid off maturing advances with the proceeds from loan pay-offs and portfolio loans that were refinanced and sold into the secondary market. The cost of these advances decreased 63 basis points period over period. In addition, our certificates of deposit decreased \$8.1 million from the three-month period ended March 31, 2010 to the same period in 2011 and the cost of our certificates of deposit decreased 58 basis points period over period.

The following table sets forth information regarding the changes in interest income and interest expense of the Bank during the periods indicated.

|                                    | Quarter ended March 31, 2011<br>Compared to<br>Quarter ended March 31, 2010<br>Increase (Decrease) Due to: |          |           |
|------------------------------------|------------------------------------------------------------------------------------------------------------|----------|-----------|
|                                    | Volume                                                                                                     | Rate     | Total     |
|                                    | (In thousands)                                                                                             |          |           |
| Interest-earning assets:           |                                                                                                            |          |           |
| Loans receivable                   | \$ (243 )                                                                                                  | \$ (24 ) | \$ (267 ) |
| Investment securities              | 21                                                                                                         | (45 )    | \$ (24 )  |
| Other investments                  | 5                                                                                                          | (4 )     | \$ 1      |
|                                    |                                                                                                            |          |           |
| Total interest-earning assets      | (217 )                                                                                                     | (73 )    | (290 )    |
|                                    |                                                                                                            |          |           |
| Interest-bearing liabilities:      |                                                                                                            |          |           |
| Savings Deposits                   | -                                                                                                          | -        | -         |
| Money Market/NOW accounts          | 16                                                                                                         | (49 )    | (33 )     |
| Certificates of Deposit            | (57 )                                                                                                      | (111 )   | (168 )    |
| Deposits                           | (41 )                                                                                                      | (160 )   | (201 )    |
| Borrowed funds                     | (44 )                                                                                                      | (106 )   | (150 )    |
|                                    |                                                                                                            |          |           |
| Total interest-bearing liabilities | (85 )                                                                                                      | (266 )   | (351 )    |
|                                    |                                                                                                            |          |           |
| Change in net interest income      | \$ (132 )                                                                                                  | \$ 193   | \$ 61     |

**Net Interest Income:** Net interest income increased by \$61,000, to \$2.0 million for the three-month period ended March 31, 2011 from \$1.9 million for the same period in 2010. For the three months ended March 31, 2011, average interest-earning assets decreased \$14.0 million, or 6.5%, to \$201.9 million when compared to the same period in 2010. Average interest-bearing liabilities decreased \$14.9 million, or 7.7%, to \$179.3 million for the quarter ended March 31, 2011 from \$194.2 million for the quarter ended March 31, 2010. The yield on average interest-earning assets decreased to 5.17% for the three month period ended March 31, 2011 from 5.37% for the same period ended in 2010. In addition, the cost of average interest-bearing liabilities decreased to 1.37% from 2.00% for the three month periods ended March 31, 2011 and 2010, respectively. Our interest rate spread increased by 42 basis points to 3.80% while our net interest margin increased by 37 basis points to 3.95% for the three month period ended March 31, 2011 from 3.58% for same period in 2010.

Delinquent Loans and Nonperforming Assets. The following table sets forth information regarding loans delinquent 90 days or more and real estate owned/other repossessed assets of the Bank at the dates indicated. As of the dates indicated, the Bank did not have any material restructured loans within the meaning of SFAS 15.

|                                                                 | March 31,<br>2011      | December 31,<br>2010 |
|-----------------------------------------------------------------|------------------------|----------------------|
|                                                                 | (Dollars in thousands) |                      |
| Total non-accrual loans                                         | \$ 6,038               | \$ 6,240             |
| Accrual loans delinquent 90 days or more:                       |                        |                      |
| One- to four-family residential                                 | 774                    | 282                  |
| Other real estate loans                                         | -                      | 82                   |
| Construction                                                    | -                      | -                    |
| Purchased Out-of-State                                          | -                      | -                    |
| Commerical                                                      | -                      | -                    |
| Consumer & other                                                | 39                     | 2                    |
| Total accrual loans delinquent 90 days or more                  | \$ 813                 | \$ 366               |
| Total nonperforming loans (1)                                   | 6,851                  | 6,606                |
| Total real estate owned-residential mortgages (2)               | 652                    | 494                  |
| Total real estate owned-Commercial (2)                          | 2,520                  | 2,304                |
| Total real estate owned-Consumer & other repossessed assets (2) | 15                     | 20                   |
| Total nonperforming assets                                      | \$ 10,038              | \$ 9,424             |
| Total nonperforming loans to loans receivable                   | 4.45 %                 | 4.13 %               |
| Total nonperforming assets to total assets                      | 4.66 %                 | 4.37 %               |

(1) All of the Bank's loans delinquent more than 90 days are classified as nonperforming.

(2) Represents the net book value of property acquired by the Bank through foreclosure or deed in lieu of foreclosure. Upon acquisition, this property is recorded at the lower of its fair market value or the principal balance of the related loan.

Non-accrual loans decreased by \$202,000 from December 31, 2010 to March 31, 2011. Total non-performing assets increased by \$614,000 from December 31, 2010 to March 31, 2011. The decrease in our non-accrual loans was mainly due to the charge-off of loans during the period ended March 31, 2011, while the increase in non-performing assets was due mainly to an increase of \$447,000 in accrual loans 90 or more days delinquent, related mainly to three mortgage loans. In addition, our real-estate owned increased by \$369,000 from December 31, 2010.

We have taken a variety of steps over the past three years to address the credit issues identified above (elevated levels of non-performing loans and other real estate and repossessed assets), including the following:

- An enhanced quarterly watch credit review process to proactively manage higher risk loans;
- The addition of a Chief Credit Officer to oversee loan underwriting and collection processes;
- The creation of a Senior Loan Committee to review all commercial loans above individual lender authority;
- Annual third-party commercial loan review function which provides overall portfolio and individual loan feedback;
  - Quarterly review of Criticized Asset Reports for each credit over \$50,000;
- Developed quarterly targets for reducing levels of non-performing assets including an action plan for each non-performing asset; and
  - Expanded our Collection Department to enhance our call program for delinquent loans.



**Provision for Loan Losses:** The allowance for loan losses is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The provision for loan losses amounted to \$67,000 for the three-month period ended March 31, 2011 and \$11,000 for the comparable period in 2010. The increase for the three-month period related primarily to three factors:

- For the quarter ended March 31, 2011 we moved a large commercial loan out of construction status into our general pool of commercial loans, which allowed us to reduce the amount of general reserves we needed to record. Construction loans carry a higher degree of risk and therefore a higher level of reserve.
- During the quarter ended March 31, 2011, we recorded specific reserves of approximately \$80,000 on a previously identified mortgage credit and \$79,000 on a commercial credit.
- The provision for the quarter ended March 31, 2010 was positively impacted by a decrease in required reserve related to one large commercial credit for which we had established a large reserve in 2009 based on known information at that time. In early 2010 we received updated information that led us to reverse approximately \$146,000 of the reserve we had established in 2009, resulting in a smaller than anticipated provision for that quarter.



The following table sets forth the details of our loan portfolio at the dates indicated:

|                                           | Portfolio<br>Balance   | Delinquent<br>Loans<br>Over 90 Days | Non-Accrual<br>Loans |
|-------------------------------------------|------------------------|-------------------------------------|----------------------|
|                                           | (Dollars in thousands) |                                     |                      |
| At March 31, 2011                         |                        |                                     |                      |
| Real estate loans:                        |                        |                                     |                      |
| Construction                              | 1,978                  | -                                   | 1,772                |
| One - to four - family                    | 68,467                 | 774                                 | 2,832                |
| Commercial Mortgages                      | 57,323                 | -                                   | 1,261                |
| Home equity lines of credit/ Junior liens | 15,739                 | 35                                  | 158                  |
| Commercial loans                          | 8,658                  | -                                   | -                    |
| Consumer loans                            | 1,981                  | 4                                   | 15                   |
|                                           |                        |                                     |                      |
| Total gross loans                         | \$ 154,146             | \$ 813                              | \$ 6,038             |
| Less:                                     |                        |                                     |                      |
| Net deferred loan fees                    | (259 )                 | (6 )                                | (9 )                 |
| Allowance for loan losses                 | (2,632 )               | -                                   | (643 )               |
| Total loans, net                          | \$ 151,255             | \$ 807                              | \$ 5,386             |
|                                           |                        |                                     |                      |
| At December 31, 2010                      |                        |                                     |                      |
| Real estate loans:                        |                        |                                     |                      |
| Construction                              | 3,426                  | -                                   | 1,772                |
| One - to four - family                    | 71,541                 | 282                                 | 3,114                |
| Commercial Mortgages                      | 57,740                 | 82                                  | 1,148                |
| Home equity lines of credit/Junior liens  | 16,547                 | -                                   | 206                  |
| Commercial loans                          | 8,848                  | -                                   | -                    |
| Consumer loans                            | 2,118                  | 2                                   | -                    |
|                                           |                        |                                     |                      |
| Total gross loans                         | \$ 160,220             | \$ 366                              | \$ 6,240             |
| Less:                                     |                        |                                     |                      |
| Net deferred loan fees                    | (245 )                 | (1 )                                | (11 )                |
| Allowance for loan losses                 | (2,831 )               | -                                   | (584 )               |
| Total loans, net                          | \$ 157,144             | \$ 365                              | \$ 5,645             |

**Non Interest Income:** Non interest income decreased from \$578,000 for the three months ended March 31, 2010 to \$449,000 for the three months ended March 31, 2011. The results reflected a decrease of \$40,000 in service charges and other fees, and a decrease of \$49,000 in gain on sale of available-for-sale securities as securities were sold at a gain during the three-month period ended March 31, 2010 and no securities were sold during the corresponding period in 2011.

**Non Interest Expense:** Non interest expense remained relatively unchanged at \$2.2 million for both the three-months ended March 31, 2011 and 2010; however there were changes in the composition of our non-interest expense period over period: other expenses increased by \$102,000, or 30.4%, period over period, related mostly to expenses on troubled credits and repossessed assets; our FDIC premiums decreased by \$23,000, or 24.4% period over period as the Company's assessment rate decreased; occupancy expense decreased by \$43,000, or 13.6%, related primarily to lower depreciation expense on equipment that is now fully depreciated, and professional services decreased by \$16,000, or 15.1%.



## LIQUIDITY

The Company's current liquidity position is more than adequate to fund expected asset growth. The Company's primary sources of funds are deposits, FHLB advances, proceeds from principal and interest payments, prepayments on loans and mortgage-backed and investment securities and sale of long-term fixed-rate mortgages into the secondary market. While maturities and scheduled amortization of loans and mortgage-backed securities are a predictable source of funds, deposit flows, mortgage prepayments and sale of mortgage loans into the secondary market are greatly influenced by general interest rates, economic conditions and competition.

Liquidity represents the amount of an institution's assets that can be quickly and easily converted into cash without significant loss. The most liquid assets are cash, short-term U.S. Government securities, U.S. Government agency securities and certificates of deposit. The Company is required to maintain sufficient levels of liquidity as defined by OTS regulations. This requirement may be varied at the direction of the OTS. Regulations currently in effect require that the Bank must maintain sufficient liquidity to ensure its safe and sound operation. The Company's objective for liquidity is to be above 20%. Liquidity as of March 31, 2011 was \$42.5 million, or 33.2% compared to \$35.4 million, or 28.5% at December 31, 2010. The levels of these assets are dependent on the Company's operating, financing, lending and investing activities during any given period. The liquidity calculated by the Company includes additional borrowing capacity available with the FHLB. This borrowing capacity is based on pledged collateral. As of March 31, 2011, the Bank had unused borrowing capacity totaling \$24.1 million at the FHLB based on pledged collateral.

The Company intends to retain for its portfolio certain originated residential mortgage loans (primarily adjustable rate and shorter term fixed rate mortgage loans) and to generally sell the remainder in the secondary market. The Bank will from time to time participate in or originate commercial real estate loans, including real estate development loans. During the three month period ended March 31, 2011, the Company originated \$7.2 million in residential mortgage loans, of which \$287,000 were retained in portfolio while the remainder were sold in the secondary market or are being held for sale. This compares to \$8.1 million in originations during the first three months of 2010 of which \$1.2 million were retained in portfolio. The Company also originated \$4.5 million of commercial loans and \$319,000 of consumer loans in the first three months of 2011 compared to \$3.4 million of commercial loans and \$779,000 of consumer loans for the same period in 2010. Of total loans receivable, excluding loans held for sale, mortgage loans comprised 44.5% and 46.3%, commercial loans 44.0% and 42.0% and consumer loans 11.5% and 11.7% at March 31, 2011 and March 31, 2010, respectively.

Deposits are a primary source of funds for use in lending and for other general business purposes. At March 31, 2011 deposits funded 72.5% of the Company's total assets compared to 72.1% at December 31, 2010. Certificates of deposit scheduled to mature in less than one year at March 31, 2011 totaled \$54.0 million. Management believes that a significant portion of such deposits will remain with the Bank. The Bank monitors the deposit rates offered by competition in the area and sets rates that take into account the prevailing market conditions along with the Bank's liquidity position. Moreover, management believes that growth in assets is not expected to require significant in-flows of liquidity. As such, the Bank does not expect to be a market leader in rates paid for liabilities, although we may from time to time offer higher rates than our competitors, as liquidity needs dictate.

Borrowings may be used to compensate for seasonal or other reductions in normal sources of funds or for deposit outflows at more than projected levels. Borrowings may also be used on a longer-term basis to support increased lending or investment activities. At March 31, 2011 the Company had \$28.0 million in FHLB advances. FHLB borrowings as a percentage of total assets were 13.0% at March 31, 2011 as compared to 13.4% at December 31, 2010. The Company has sufficient available collateral to obtain additional advances of \$24.1 million.



## CAPITAL RESOURCES

Stockholders' equity at March 31, 2011 was \$23.5 million, or 10.9% of total assets, compared to \$23.2 million, or 10.8% of total assets, at December 31, 2010 (See "Consolidated Statement of Changes in Stockholders' Equity"). The Bank is subject to certain capital-to-assets levels in accordance with OTS regulations. The Bank exceeded all regulatory capital requirements at March 31, 2011. The following table summarizes the Bank's actual capital with the regulatory capital requirements and with requirements to be "Well Capitalized" under prompt corrective action provisions, as of March 31, 2011:

|                                                      | Actual               |       |   | Regulatory Minimum |       |   | Minimum to be Well Capitalized |       |   |
|------------------------------------------------------|----------------------|-------|---|--------------------|-------|---|--------------------------------|-------|---|
|                                                      | Amount               | Ratio |   | Amount             | Ratio |   | Amount                         | Ratio |   |
|                                                      | Dollars in Thousands |       |   |                    |       |   |                                |       |   |
| Tier 1 (Core) capital ( to adjusted assets)          | \$21,388             | 9.99  | % | \$8,561            | 4.00  | % | \$10,701                       | 5.00  | % |
| Total risk-based capital ( to risk-weighted assets)  | \$23,143             | 16.52 | % | \$11,210           | 8.00  | % | \$14,012                       | 10.00 | % |
| Tier 1 risk-based capital ( to risk weighted assets) | \$21,388             | 15.26 | % | \$5,605            | 4.00  | % | \$8,507                        | 6.00  | % |
| Tangible Capital ( to tangible assets)               | \$21,388             | 9.99  | % | \$3,210            | 1.50  | % | \$4,281                        | 2.00  | % |

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable to smaller reporting companies.

## ITEM 4. CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934 (1) is recorded, processed, summarized and reported, within the time periods specified by the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

There has been no change in the Company's internal control over financial reporting during the Company's first quarter of fiscal year 2011 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
FORM 10-Q  
Quarter Ended March 31, 2011

PART II – OTHER INFORMATION

Item 1 - Legal Proceedings:

There are no material legal proceedings to which the Company is a party or of which any of its property is subject. From time to time the Company is a party to various legal proceedings incident to its business.

Item 1A - Risk Factors:  
Not applicable to smaller reporting companies

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds:

- |     |                |
|-----|----------------|
| (a) | Not applicable |
| (b) | Not applicable |
| (c) | Not applicable |

Item 3 - Defaults upon Senior Securities:  
Not applicable.

Item 4 - [Removed and Reserved]

Item 5 - Other Information:  
Not applicable

Item 6 - Exhibits

Exhibit 31.1 Certification by Chief Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification by Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Statement of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Statement of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

FORM 10-Q

Quarter Ended March 31, 2011

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

By: /s/Michael W. Mahler  
Michael W. Mahler  
President and Chief Executive Officer

Date: May 12, 2011

By: /s/Amy E. Essex  
Amy E. Essex, Chief Financial Officer  
(Principal Financial and Accounting  
Officer)

Date: May 12, 2011