#### SCANGOS GEORGE A

Form 4

November 23, 2004

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number:

Expires:

3235-0287 January 31,

2005

Check this box if no longer subject to

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Estimated average

Section 16. Form 4 or Form 5

obligations

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940

burden hours per response... 0.5

**OMB APPROVAL** 

See Instruction 1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \*

2. Issuer Name and Ticker or Trading

5. Relationship of Reporting Person(s) to Issuer

SCANGOS GEORGE A

Symbol

(Check all applicable)

(Last)

(First) (Middle) EXELIXIS INC [EXEL] 3. Date of Earliest Transaction

\_X\_\_ Director 10% Owner

C/O EXELIXIS INC., 170 HARBOR 11/22/2004

WAY, PO BOX 0511

\_X\_\_ Officer (give title \_ \_\_ Other (specify below)

4. If Amendment, Date Original

Filed(Month/Day/Year)

(Month/Day/Year)

President, CEO & Director 6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

### SAN FRANCISCO, CA 94083-0511

(Street)

(City)	(State)	Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned							
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)				5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)	(=========	
Common Stock	11/22/2004		S	200	D	\$ 8.4762	1,604,641	D	
Common Stock	11/22/2004		S	100	D	\$ 8.49	1,604,541	D	
Common Stock	11/22/2004		S	100	D	\$ 8.5	1,604,441	D	
Common Stock	11/22/2004		S	200	D	\$ 8.485	1,604,241	D	
Common Stock	11/22/2004		S	200	D	\$ 8.455	1,604,041	D	

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Common Stock	11/22/2004	S	600	D	\$ 8.46	1,603,441	D
Common Stock	11/22/2004	S	200	D	\$ 8.44	1,603,241	D
Common Stock	11/22/2004	S	300	D	\$ 8.45	1,602,941	D
Common Stock	11/22/2004	S	200	D	\$ 8.445	1,602,741	D
Common Stock	11/22/2004	S	300	D	\$ 8.47	1,602,441	D
Common Stock	11/22/2004	S	100	D	\$ 8.42	1,602,341	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

> 9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exerc	cisable and	7. Titl	le and	8. Price of
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transac	tionNumber	Expiration D	ate	Amou	ınt of	Derivative
Security	or Exercise		any	Code	of	(Month/Day/	Year)	Under	lying	Security
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8	) Derivativ	re		Secur	ities	(Instr. 5)
	Derivative				Securities	S		(Instr.	3 and 4)	
	Security				Acquired					
					(A) or					
					Disposed					
					of (D)					
					(Instr. 3,					
					4, and 5)					
									Amount	
									Amount	
						Date Expiration Exercisable Date	Expiration		or Number	
				C- 1-	V. (A) (D)				of	
				Code	V (A) (D)				Shares	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
SCANGOS GEORGE A C/O EXELIXIS INC. 170 HARBOR WAY, PO BOX 0511 SAN FRANCISCO, CA 94083-0511	X		President, CEO & Director				

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# **Signatures**

/s/ George

Scangos 11/23/2004

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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