

RLI CORP  
Form 10-Q  
April 27, 2009

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**x** **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended **March 31, 2009**

or

**o** **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-09463**

**RLI Corp.**

(Exact name of registrant as specified in its charter)

**ILLINOIS**

(State or other jurisdiction of  
incorporation or organization)

**37-0889946**

(I.R.S. Employer  
Identification Number)

**9025 North Lindbergh Drive, Peoria, IL**  
(Address of principal executive offices)

**61615**  
(Zip Code)

**(309) 692-1000**

(Registrant's telephone number, including area code)

Edgar Filing: RLI CORP - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer (Do not check if a smaller reporting company)	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of April 15, 2009, the number of shares outstanding of the registrant's Common Stock was 21,614,822.

---

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

RLI Corp. and Subsidiaries

Condensed Consolidated Statements of Earnings and Comprehensive Earnings

(Unaudited)

(in thousands, except per share data)	For the Three-Month Period Ended March 31,	
	2009	2008
Net premiums earned	\$ 125,682	\$ 135,965
Net investment income	17,703	19,258
Net realized investment gains (losses)	(33,528)	3,741
	109,857	158,964
Losses and settlement expenses	61,221	69,265
Policy acquisition costs	41,013	41,746
Insurance operating expenses	8,262	10,290
Interest expense on debt	1,512	1,827
General corporate expenses	1,628	2,104
	113,636	125,232
Equity in earnings of unconsolidated investees	1,398	2,229
Earnings (Loss) before income taxes	(2,381)	35,961
Income tax expense (benefit)	(565)	10,502
Net earnings (loss)	\$ (1,816)	\$ 25,459
Other comprehensive earnings (loss), net of tax	3,578	(18,826)
Comprehensive earnings	\$ 1,762	\$ 6,633
Earnings per share:		
Basic:		
Basic net earnings (loss) per share	\$ (0.08)	\$ 1.16
Basic comprehensive earnings per share	\$ 0.08	\$ 0.30
Diluted:		
Diluted net earnings (loss) per share	\$ (0.08)	\$ 1.14
Diluted comprehensive earnings per share	\$ 0.08	\$ 0.30
Weighted average number of common shares outstanding		
Basic	21,557	21,899
Diluted	21,557	22,281
Cash dividends declared per common share	\$ 0.26	\$ 0.23

The accompanying notes are an integral part of the unaudited interim financial statements.



Edgar Filing: RLI CORP - Form 10-Q

RLI Corp. and Subsidiaries Condensed Consolidated Balance Sheets

(in thousands, except share data)	March 31, 2009 (unaudited)	December 31, 2008
<b>ASSETS</b>		
Investments		
Fixed income		
Available-for-sale, at fair value	\$ 1,245,236	\$ 1,224,215
Held-to-maturity, at amortized cost	36,644	39,821
Trading, at fair value	8,053	10,020
Equity securities, at fair value	193,855	286,790
Short-term investments, at cost	180,687	97,982
Total investments	1,664,475	1,658,828
Accrued investment income	15,842	17,226
Premiums and reinsurance balances receivable	95,112	92,149
Ceded unearned premium	62,369	65,977
Reinsurance balances recoverable on unpaid losses	356,703	350,284
Deferred policy acquisition costs	76,086	78,520
Property and equipment	20,786	21,565
Income taxes-deferred	21,489	24,141
Investment in unconsolidated investees	40,118	38,697
Goodwill	26,214	26,214
Other assets	17,723	45,800
<b>TOTAL ASSETS</b>	<b>\$ 2,396,917</b>	<b>\$ 2,419,401</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Liabilities:		
Unpaid losses and settlement expenses	\$ 1,174,598	\$ 1,159,311
Unearned premiums	318,776	335,170
Reinsurance balances payable	25,302	30,224
Bonds payable, long-term debt	100,000	100,000
Accrued expenses	18,894	32,894
Other liabilities	47,624	53,648
<b>TOTAL LIABILITIES</b>	<b>\$ 1,685,194</b>	<b>\$ 1,711,247</b>
Shareholders Equity		
Common stock (\$1 par value)		
(32,140,906 shares issued at 3/31/09)		
(32,106,085 shares issued at 12/31/08)	32,141	32,106
Paid-in capital	203,856	196,989
Accumulated other comprehensive earnings	18,708	15,130
Retained earnings	799,761	807,195
Deferred compensation	7,843	8,312
Less: Treasury shares at cost		
(10,528,284 shares at 3/31/09)	(350,586)	(351,578)
(10,631,656 shares at 12/31/08)		
<b>TOTAL SHAREHOLDERS EQUITY</b>	<b>711,723</b>	<b>708,154</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>\$ 2,396,917</b>	<b>\$ 2,419,401</b>

The accompanying notes are an integral part of the unaudited interim financial statements.



Edgar Filing: RLI CORP - Form 10-Q

RLI Corp. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

(Unaudited)

(in thousands)	For the Three-Month Period Ended March 31,	
	2009	2008
Net cash provided by operating activities	\$ 3,961	\$ 48,085
Cash Flows from Investing Activities		
Investments purchased	(178,486)	(196,261)
Investments sold	105,725	22,745
Investments called or matured	118,776	149,664
Net change in short-term investments	(51,760)	9,997
Net property and equipment purchased	(59)	(797)
Net cash used in investing activities	\$ (5,804)	\$ (14,652)
Cash Flows from Financing Activities		
Cash dividends paid	\$ (5,582)	\$ (5,095)
Payment on short-term debt		(27,975)
Proceeds from issuance of short-term debt		28,148
Stock option plan share issuance	1,498	1,108
Excess tax benefit from exercise of stock options	181	87
Treasury shares reissued	5,746	
Treasury shares purchased		(29,706)
Net cash provided by (used in) financing activities	\$ 1,843	\$ (33,433)
Net increase in cash		
Cash at the beginning of the year		
Cash at March 31	\$	\$

The accompanying notes are an integral part of the unaudited interim financial statements.

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. BASIS OF PRESENTATION**

The unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP) for interim financial reporting and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. As such, these unaudited condensed consolidated interim financial statements should be read in conjunction with our 2008 Annual Report on Form 10-K. Management believes that the disclosures are adequate to make the information presented not misleading, and all normal and recurring adjustments necessary to present fairly the financial position at March 31, 2009 and the results of operations of RLI Corp. and Subsidiaries for all periods presented have been made. The results of operations for any interim period are not necessarily indicative of the operating results for a full year.

The preparation of the unaudited condensed consolidated financial statements requires management to make estimates and assumptions relating to the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements, and the reported amounts of revenue and expenses during the period. These estimates are inherently subject to change and actual results could differ from these estimates.

**B. ADOPTED ACCOUNTING STANDARDS**

*SFAS No. 141(R), Business Combinations (SFAS 141(R))*

On January 1, 2009, we adopted Statement of Financial Accounting Standards (SFAS) 141(R), Business Combinations, which replaces SFAS 141, Business Combinations. Assets and liabilities that arose from business combinations which occurred prior to the adoption of SFAS 141(R) are not adjusted upon the adoption of SFAS 141(R). Among other things, SFAS 141(R) broadens the scope of SFAS 141 to include all transactions where an acquirer obtains control of one or more other businesses. SFAS 141(R) retains the guidance to recognize intangible assets separately from goodwill and requires, with limited exceptions, that all assets acquired and liabilities assumed, including certain contractual contingencies, be measured at their acquisition date fair values. SFAS 141(R) requires most acquisition and restructuring related costs to be expensed as incurred. Step acquisitions, once control is acquired, are to be recorded at the full amounts of the fair values of the identifiable assets, liabilities and the non-controlling interest in the acquiree. SFAS 141(R) also replaces the reduction of asset values and recognition of negative goodwill with a requirement to recognize a gain in earnings. The provisions of SFAS 141(R) are effective for fiscal years beginning after December 15, 2008. The adoption had no impact on our financial position or results of operations. We will apply the provisions of SFAS No. 141(R) as applicable.



*FSP No. 142-3, Determination of the Useful Life of Intangible Assets (FSP 142-3)*

FASB Staff Position (FSP) 142-3, *Determination of the Useful Life of Intangible Assets* became effective January 1, 2009. FSP 142-3 amends the factors an entity should consider in developing renewal or extension assumptions used in determining the useful life of recognized intangible assets under FASB 142, *Goodwill and Other Intangible Assets*. The intent of FSP 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other generally accepted accounting principles. This new guidance applies to intangible assets that are acquired individually or with a group of other assets in business combinations and asset acquisitions. The implementation of FSP 142-3 did not have a significant impact on our financial position or results of operations.

*FSP No. 140-4 and FIN 46(R)-8, Disclosure by Public Entities (Enterprises) About Transfers of Financial Assets and Interests in Variable Interest Entities (FSP 140-4 and FIN 46(R)-8)*

FSP 140-4 and FIN 46R-8, *Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities* became effective in the first quarter of fiscal 2009. FSP 140-4 and FIN 46R-8 require additional disclosures about transfers of financial assets and involvement with variable interest entities. The requirements apply to transferors, sponsors, servicers, primary beneficiaries and holders of significant variable interests in a variable interest entity or qualifying special purpose entity. The adoption did not impact our financial position or results of operations.

C. STATE REGULATION

State-level changes to the insurance regulatory environment are frequent, including changes caused by legislation, regulations by the state insurance regulators, and court rulings. For example, the Florida Supreme Court issued a case ruling in 2008 with the effect that surplus lines insurance in Florida is subject to the same regulation as admitted insurance in Florida, excluding rate regulation and certain other areas. Although not stated expressly in the ruling, it implies that surplus lines policy forms must be filed and approved by the Florida Office of Insurance Regulation (FOIR). In response, the FOIR has publicly stated that it disagrees with the ruling and its foundations and that the FOIR does not now nor has it ever required surplus lines insurers to comply with such form filing requirements. In early 2009, a bill was introduced in the Florida legislature to clarify the regulatory status of surplus lines insurance in Florida and provide that policy forms need not be filed and approved by the FOIR. Although the status of this situation is uncertain and at this stage we cannot predict if such legislation will become law or how this matter ultimately will be resolved, we believe it will not result in material negative consequences for us.

D. INTANGIBLE ASSETS

In accordance with SFAS 142, *Goodwill and Other Intangible Assets*, the amortization of goodwill and indefinite-lived intangible assets is not

permitted. Goodwill and indefinite-lived intangible assets remain on the balance sheet and are tested for impairment on an annual basis, or earlier if there is reason to suspect that their values may have been diminished or impaired. Goodwill, which relates to our surety segment, is listed separately on the balance sheet and totaled \$26.2 million at March 31, 2009 and December 31, 2008. Annual impairment testing was performed during the second quarter of 2008, pursuant to the requirements of SFAS 142. Based upon this review, this asset was not impaired. As of March 31, 2009, there are no indications of impairment.

## E. EARNINGS PER SHARE

Basic earnings per share (EPS) excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the dilution that could occur if securities or other contracts to issue common stock or common stock equivalents were exercised or converted into common stock. When inclusion of common stock equivalents increases the earnings per share or reduces the loss per share, the effect on earnings is anti-dilutive. Under these circumstances, the diluted net earnings or net loss per share is computed excluding the common stock equivalents.

Pursuant to disclosure requirements contained in SFAS 128, Earnings Per Share, the following represents a reconciliation of the numerator and denominator of the basic and diluted EPS computations contained in the condensed consolidated financial statements.

(in thousands, except per share data)	For the Three-Month Period Ended March 31, 2009			For the Three-Month Period Ended March 31, 2008		
	Income (Loss) (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic EPS</b>						
Income (loss) available to common shareholders	\$ (1,816)	21,557	\$ (0.08)	\$ 25,459	21,899	\$ 1.16
<b>Effect of Dilutive Securities</b>						
Stock Options					382	
<b>Diluted EPS</b>						
Income (loss) available to common shareholders	\$ (1,816)	21,557	\$ (0.08)	\$ 25,459	22,281	\$ 1.14

## 2. INVESTMENTS

Our investments include fixed income debt securities and common stock equity securities. As disclosed in our 2008 Annual Report on Form 10-K, we present our investments in the above classes as either available-for-sale, held-to-maturity, or trading securities. When available, we obtain quoted market prices to determine fair value for our investments. If a quoted market price is not available, fair value is estimated using a secondary pricing source or using quoted market prices of similar securities. We have no investment securities for which fair value is determined using Level 3 inputs as defined by FAS 157.

The following tables are used as part of our impairment analysis and illustrate the total value of securities that were in an unrealized loss position as of March 31, 2009 and December 31, 2008. The tables segregate the securities based on type, noting the fair value, cost (or amortized cost), and unrealized loss on each category of investment as well as in total. The tables further classify the securities based on the length of time they have been in an unrealized loss position. As of March 31, 2009 and December 31, 2008, unrealized losses, as shown in the following tables, were 3% and 4%, respectively, of total invested assets. Unrealized losses have decreased in 2009, as we have decreased our allocation to equities and hold more short-term investments, and as a result of impairment charges recorded in the three months ended March 31, 2009.

**Investment Positions with Unrealized Losses****Segmented by Type and Period of Continuous****Unrealized Loss at March 31, 2009**

(dollars in thousands)	0-12 Mos.		> 12 Mos.		Total
<b>U.S Government</b>					
Fair value	\$		\$		\$
Cost or Amortized Cost					
Unrealized Loss					
<b>U.S Agency</b>					
Fair value	\$	43,737	\$		\$ 43,737
Cost or Amortized Cost		44,006			44,006
Unrealized Loss		(269)			(269)
<b>Mortgage-backed</b>					
Fair value	\$		\$		\$
Cost or Amortized Cost					
Unrealized Loss					
<b>ABS/CMO*</b>					
Fair value	\$	13,477	\$	32,188	\$ 45,665
Cost or Amortized Cost		14,098		37,405	51,503
Unrealized Loss		(621)		(5,217)	(5,838)
<b>Corporate</b>					
Fair value	\$	98,088	\$	58,257	\$ 156,345
Cost or Amortized Cost		105,677		68,867	174,544
Unrealized Loss		(7,589)		(10,610)	(18,199)
<b>States, political subdivisions &amp; revenues</b>					
Fair value	\$	62,400	\$	49,393	\$ 111,793
Cost or Amortized Cost		63,343		50,733	114,076
Unrealized Loss		(943)		(1,340)	(2,283)
<b>Subtotal, debt securities</b>					
Fair value	\$	217,702	\$	139,838	\$ 357,540
Cost or Amortized Cost		227,124		157,005	384,129
Unrealized Loss		(9,422)		(17,167)	(26,589)
<b>Common Stock</b>					
Fair value	\$	54,724	\$	1,885	\$ 56,609
Cost or Amortized Cost		69,886		2,407	72,293
Unrealized Loss		(15,162)		(522)	(15,684)
<b>Total</b>					
Fair value	\$	272,426	\$	141,723	\$ 414,149
Cost or Amortized Cost		297,010		159,412	456,422
Unrealized Loss		(24,584)		(17,689)	(42,273)

---

\* Asset-backed & collateralized mortgage obligations.

This table excludes \$8 million in fair value securities classified as trading.

## Investment Positions with Unrealized Losses

## Segmented by Type and Period of Continuous

## Unrealized Loss at December 31, 2008

(dollars in thousands)	0-12 Mos.	> 12 Mos.	Total
<b>U.S Government</b>			
Fair value	\$	\$	\$
Cost or Amortized Cost			
Unrealized Loss			
<b>U.S Agency</b>			
Fair value	\$ 34,955	\$	\$ 34,955
Cost or Amortized Cost	35,379		35,379
Unrealized Loss	(424)		(424)
<b>Mortgage-backed</b>			
Fair value	\$ 62	\$	\$ 62
Cost or Amortized Cost	62		62
Unrealized Loss			
<b>ABS/CMO *</b>			
Fair value	\$ 38,489	\$ 16,721	\$ 55,210
Cost or Amortized Cost	41,707	19,495	61,202
Unrealized Loss	(3,218)	(2,774)	(5,992)
<b>Corporate</b>			
Fair value	\$ 135,865	\$ 32,737	\$ 168,602
Cost or Amortized Cost	149,935	38,707	188,642
Unrealized Loss	(14,070)	(5,970)	(20,040)
<b>States, political subdivisions &amp; revenues</b>			
Fair value	\$ 133,515	\$ 13,250	\$ 146,765
Cost or Amortized Cost	137,660	13,970	151,630
Unrealized Loss	(4,145)	(720)	(4,865)
<b>Subtotal, debt securities</b>			
Fair value	\$ 342,886	\$ 62,708	\$ 405,594
Cost or Amortized Cost	364,743	72,172	436,915
Unrealized Loss	(21,857)	(9,464)	(31,321)
<b>Common Stock</b>			
Fair value	\$ 83,406	\$ 11,912	\$ 95,318
Cost or Amortized Cost	106,540	16,076	122,616
Unrealized Loss	(23,134)	(4,164)	(27,298)
<b>Preferred Stock</b>			
Fair value	\$ 2,613	\$	\$ 2,613
Cost or Amortized Cost	2,871		2,871
Unrealized Loss	(258)		(258)
<b>Total</b>			
Fair value	\$ 428,905	\$ 74,620	\$ 503,525
Cost or Amortized Cost	474,154	88,248	562,402

Edgar Filing: RLI CORP - Form 10-Q

Unrealized Loss	(45,249)	(13,628)	(58,877)
-----------------	----------	----------	----------

---

\* Asset-backed & collateralized mortgage obligations.

This table excludes \$10 million in fair value securities classified as trading.

## Edgar Filing: RLI CORP - Form 10-Q

The following table shows the composition of the fixed income securities in unrealized loss positions at March 31, 2009 by the National Association of Insurance Commissioners (NAIC) rating and the generally equivalent Standard & Poor's (S&P) and Moody's ratings. Not all of the securities are rated by S&P and/or Moody's.

NAIC Rating	Equivalent S&P Rating	Equivalent Moody's Rating	(dollars in thousands)		Unrealized Loss	Percent to Total
			Book Value	Fair Value		
1	AAA/AA/A	Aaa/Aa/A	\$ 305,714	\$ 288,267	\$ (17,447)	65.6%
2	BBB	Baa	74,419	65,813	(8,606)	32.4%
3	BB	Ba	3,996	3,460	(536)	2.0%
4	B	B				
5	CCC or lower	Caa or lower				
6						
		Total	\$ 384,129	\$ 357,540	\$ (26,589)	100.0%

The fixed income securities rated NAIC 3 are Wm. Wrigley Jr. Co. bonds that mature in 2015. In October 2008, Mars, Inc. completed its acquisition of Wrigley. Subsequently, these bonds are no longer rated by the major rating agencies. These securities continue to pay the expected coupon payments under the contractual terms of the securities.

The fixed income portfolio contained 187 unrealized loss positions as of March 31, 2009. The \$26.6 million in associated unrealized losses for these 187 securities is 2.1% of the fixed income portfolio's cost basis. Of these 187 securities, 77 have been in an unrealized loss position for more than 12 consecutive months and these collectively represent \$17.2 million in unrealized losses. All fixed income securities in the investment portfolio continue to pay the expected coupon payments under the contractual terms of the securities. With respect to those fixed income securities which fall under the provisions of *EITF 99-20: Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transferor in Securitized Financial Assets*, all of our securitized financial assets are of a high credit quality and it is not probable that contractual cash flows will not be collected. The fixed income unrealized losses can primarily be attributed to the continued turbulent economic conditions and the subsequent impact of credit spreads widening. We continually monitor the credit quality of our fixed income investments to gauge our ability to be repaid principal and interest. We consider price declines of securities in our other-than-temporary impairment analysis where such price declines provide evidence of declining credit quality, and we distinguish between price changes caused by credit deterioration, as opposed to rising interest rates.

Factors that we consider in the evaluation of credit quality include:

1. Changes in technology that may impair the earnings potential of the investment,
2. The discontinuance of a segment of the business that may affect the future earnings potential,
3. Reduction or elimination of dividends,
4. Specific concerns related to the issuer's industry or geographic area of operation,



5. Significant or recurring operating losses, poor cash flows, and/or deteriorating liquidity ratios, and
6. Downgrade in credit quality by a major rating agency.

As of March 31, 2009, we held 28 common stock positions that were in unrealized loss positions. Unrealized losses on these securities totaled \$15.7 million. Of the 28 common stock positions that were in an unrealized loss position, one has been in an unrealized loss position for more than 12 consecutive months. This security represents \$0.5 million in unrealized losses. As part of our evaluation of the securities in an unrealized loss position and the potential for recovery in a reasonable period of time, we specifically review equity securities with unrealized losses as to the financial condition and future prospects of the issuers and the price volatility of the equity securities themselves. Securities for which the company has the ability and intent to hold at least until the investment impairment is recovered given the future prospects of the issuers, and securities with any unrealized losses due primarily to temporary market and/or sector-related factors other than issuer specific factors, are generally not considered other-than-temporarily impaired.

### 3. FAIR VALUE MEASUREMENTS

#### *Assets and Liabilities Recorded at Fair Value on a Recurring Basis*

Effective January 1, 2008, we determined the fair values of certain financial instruments based on the fair value hierarchy established in SFAS 157. SFAS 157 requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

Level 1: quoted price (unadjusted) in active markets for identical assets

Level 2: inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the instrument

Level 3: inputs to the valuation methodology are unobservable for the asset or liability

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

To measure fair value, we obtain quoted market prices based on observable inputs for our investment securities. If a quoted market price is not available, we use quoted market prices based on observable inputs of similar securities.



Assets measured at fair value on a recurring basis are summarized below:

(\$ in 000s) Description	As of March 31, 2009			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Fair Value Measurements Using Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Trading securities	\$	\$ 8,053	\$	\$ 8,053
Available-for-sale securities	193,855	1,245,236		1,439,091
Total	\$ 193,855	\$ 1,253,289	\$	\$ 1,447,144

As noted in the above table, we do not have any assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the period.

#### *FASB Approves Updates to Fair Value Measurements and Temporary Impairments*

On April 9, 2009, the FASB issued three related Staff Positions to clarify the guidance in Statement 157 for fair value measurements in inactive markets, modify the recognition and measurement of other-than-temporary impairments of debt securities, and require companies to disclose the fair values of financial instruments in interim periods. The final Staff Positions are effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009.

We have elected to defer adoption until the second quarter; however, we do not believe it will result in a significant difference to our current other-than-temporary impairment review or fair value measurements.

#### **4. STOCK BASED COMPENSATION**

During 2005, our shareholders approved the RLI Corp. Omnibus Stock Plan (omnibus plan). The purpose of the omnibus plan is to promote our interests and those of our shareholders by providing our key personnel an opportunity to acquire a proprietary interest in the company and reward them for achieving a high level of corporate performance and to encourage our continued success and growth. Awards under the omnibus plan may be in the form of restricted stock, stock options (both incentive and nonqualified), stock appreciation rights, performance units, as well as other stock based awards. Eligibility under the omnibus plan is limited to our employees or employees of any affiliate and to individuals or entities who are not employees but who provide services to us or an affiliate, including services provided in the capacity of consultant, advisor or director. The granting of awards under the plan is solely at the discretion of the executive resources committee and the board of directors. The total number of shares of common stock available for distribution under the omnibus plan may not exceed 1,500,000 shares (subject to adjustment for changes in our capitalization). Since 2005, we have granted 965,850 stock options under this plan, including 17,750 thus far in 2009.

Under the omnibus plan, we grant stock options for shares with an exercise price equal to the fair market value of the shares at the date of grant.



Edgar Filing: RLI CORP - Form 10-Q

Options generally vest and become exercisable ratably over a five-year period and have a ten-year life. The related compensation expense is recognized over the requisite service period. In most instances, the requisite service period and vesting period will be the same. For participants who are retirement eligible, defined by the plan as those individuals whose age and years of service equals 75, the requisite service period is deemed to be met and options are immediately expensed on the date of grant. For participants who will become retirement eligible during the vesting period, the requisite service period over which expense is recognized is the period between the grant date and the attainment of retirement eligibility. Shares issued upon option exercise are newly issued shares.

The following tables summarize option activity for the periods ended March 31, 2009 and 2008:

	Number of Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (in 000 s)
Outstanding options at January 1, 2009	1,429,128	\$ 43.35		
Options granted	17,750	\$ 56.64		
Options exercised	(39,747)	\$ 28.36		\$ 1,025
Options canceled/forfeited	(9,060)	\$ 52.18		
Outstanding options at March 31, 2009	1,398,071	\$ 43.89	6.43	\$ 8,829
Exercisable options at March 31, 2009	818,960	\$ 37.66	5.01	\$ 10,267

	Number of Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (in 000 s)
Outstanding options at January 1, 2008	1,605,252	\$ 36.34		
Options granted	10,500	\$ 55.41		
Options exercised	(25,285)	\$ 24.15		\$ 734
Options canceled/forfeited	(1,260)	\$ 53.45		
Outstanding options at March 31, 2008	1,589,207	\$ 36.65	5.67	\$ 20,533
Exercisable options at March 31, 2008	1,184,906	\$ 30.78	4.61	\$ 22,268

The majority of our options are granted annually at our regular board meeting in May. Thus far in 2009, 17,750 options were granted with an average exercise price of \$56.64 and an average fair value of \$16.41. We recognized \$0.6 million of expense in the first three months of 2009 related to options vesting. Since options granted under our plan are non-qualified, we recorded a tax benefit of \$0.2 million in the first three months of 2009 related to this compensation expense. Total unrecognized compensation expense relating to

outstanding and unvested options was \$3.9 million, which will be recognized over the remainder of the vesting period.

The fair value of options was estimated using a Black-Scholes based option pricing model with the following weighted average grant-date assumptions and weighted average fair values as of March 31:

	<b>2009</b>		<b>2008</b>	
Weighted-average fair value of grants	\$	16.41	\$	13.25
Risk-free interest rates		2.18%		3.13%
Dividend yield		1.60%		1.62%
Expected volatility		26.92%		21.78%
Expected option life		7.12 years		6.34 years

The risk-free rate is determined based on U.S. treasury yields that most closely approximate the option's expected life. The dividend yield is calculated based on the average annualized dividends paid during the most recent five-year period. The expected volatility is calculated by computing the weighted average of the most recent one-year volatility, the most recent volatility based on expected life and the median of the rolling volatilities based on the expected life of RLI stock. The expected option life is determined based on historical exercise behavior and the assumption that all outstanding options will be exercised at the midpoint of the current date and remaining contractual term, adjusted for the demographics of the current year's grant.

**5. OPERATING SEGMENT INFORMATION** - Selected information by operating segment is presented in the table below. Additionally, the table reconciles segment totals to total earnings and total revenues.

## SEGMENT DATA (in thousands)

	For the Three-Month Period Ended March 31,	
	2009	2008
	<b>REVENUES</b>	
Casualty	\$ 70,690	\$ 82,000
Property	37,192	37,786
Surety	17,800	16,179
Net premiums earned	\$ 125,682	\$ 135,965
Net investment income	17,703	19,258
Net realized gains (losses)	(33,528)	3,741
Total consolidated revenue	\$ 109,857	\$ 158,964

	NET EARNINGS	
	2009	2008
Casualty	\$ 6,003	\$ (635)
Property	6,200	12,379
Surety	2,983	2,920
Net Underwriting Income	\$ 15,186	\$ 14,664
Net investment income	17,703	19,258
Net realized gains (losses)	(33,528)	3,741
General corporate expense and interest on debt	(3,140)	(3,931)
Equity in earnings of unconsolidated investee	1,398	2,229
Total earnings (loss) before income taxes	\$ (2,381)	\$ 35,961
Income tax expense (benefit)	(565)	10,502
Total net earnings (loss)	\$ (1,816)	\$ 25,459

## Edgar Filing: RLI CORP - Form 10-Q

The following table further summarizes revenues (net premiums earned) by major product type within each operating segment:

(in thousands)	For the Three-Month Period Ended March 31,	
	2009	2008
<b>Casualty</b>		
General liability	\$ 30,729	\$ 38,183
Commercial and personal umbrella	15,988	16,225
Commercial transportation	10,795	12,125
Specialty programs	6,884	7,656
Executive coverages	3,653	3,294
Other	2,641	4,517
<b>Total</b>	<b>\$ 70,690</b>	<b>\$ 82,000</b>
<b>Property</b>		
Commercial property	\$ 19,968	\$ 23,861
Marine	13,053	10,882
Other property	4,171	3,043
<b>Total</b>	<b>\$ 37,192</b>	<b>\$ 37,786</b>
<b>Surety</b>	<b>\$ 17,800</b>	<b>\$ 16,179</b>
<b>Grand Total</b>	<b>\$ 125,682</b>	<b>\$ 135,965</b>

A detailed discussion of earnings and results by segment is contained in management's discussion and analysis of financial condition and results of operations.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

**SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995:** This discussion and analysis may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are not historical facts, and involve risks and uncertainties that could cause actual results to differ materially from those expected and projected. Various risk factors that could affect future results are listed in our filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2008.

#### OVERVIEW

We underwrite selected property and casualty insurance through major subsidiaries collectively known as RLI Insurance Group (the Group). We conduct operations principally through three insurance companies. RLI Insurance Company, our principal subsidiary, writes multiple lines insurance on an admitted basis in all 50 states, the District of Columbia and Puerto Rico. Mt. Hawley Insurance Company, a subsidiary of RLI Insurance Company, writes surplus lines insurance in all 50 states, the District of Columbia, Puerto Rico, the Virgin Islands and Guam. RLI Indemnity Company, a subsidiary of Mt.





Hawley Insurance Company, has authority to write multiple lines of insurance on an admitted basis in 49 states and the District of Columbia. We are an Illinois corporation that was organized in 1965. We have no material foreign operations.

As a niche company, we offer specialty insurance coverages designed to meet specific insurance needs of targeted insured groups and underwrite particular types of coverage for certain markets that are underserved by the insurance industry, such as our difference in conditions coverages or oil and gas surety bonds. We also provide types of coverages not generally offered by other companies, such as our stand-alone personal umbrella policy. The excess and surplus market, which unlike the standard admitted market is less regulated and more flexible in terms of policy forms and premium rates, provides an alternative for customers with hard-to-place risks. When we underwrite within the surplus lines market, we are selective in the line of business and type of risks we choose to write. Using our non-admitted status in this market allows us to tailor terms and conditions to manage these exposures more effectively than our admitted counterparts. Often the development of these specialty insurance coverages is generated through proposals brought to us by an agent or broker seeking coverage for a specific group of clients. Once a proposal is submitted, underwriters determine whether it would be a viable product in keeping with our business objectives.

The foundation of our overall business strategy is to underwrite for profit in all marketplaces. This drives our ability to provide shareholder returns in three different ways: the underwriting income itself, net investment income from our investment portfolio, and long-term appreciation in our equity portfolio. Our investment strategy is based on preservation of capital as the first priority, with a secondary focus on generating total return. The fixed income portfolio consists primarily of highly rated, investment grade securities to protect invested assets. Regular underwriting income allows a portion of our shareholders' equity to be invested in equity securities. Our equity portfolio consists of a core stock portfolio weighted toward dividend-paying stocks, as well as exchange traded funds (ETFs). Private equity investments, primarily our minority ownership in Maui Jim, Inc. (Maui Jim), have also enhanced overall returns. We have a diversified investment portfolio and balance our investment credit risk and related underwriting risks to minimize total potential exposure to any one security. Despite fluctuations of realized and unrealized gains and losses in the equity portfolio, our investment in equity securities as part of a long-term asset allocation strategy has contributed significantly to our historic growth in book value.

We measure the results of our insurance operations by monitoring certain measures of growth and profitability across three distinct business segments: casualty, property, and surety. Growth is measured in terms of gross premiums written and profitability is analyzed through combined ratios, which are further subdivided into their respective loss and expense components. The combined ratios represent the income generated from our underwriting segments.

The property and casualty insurance business is cyclical and influenced by many factors, including price competition, economic conditions, natural or man-made disasters (for example, earthquakes, hurricanes, and terrorism), interest rates, state regulations, court decisions and changes in the law. One of the unique and challenging features of the property and casualty insurance business is that coverages must be priced before costs have fully developed,

because premiums are charged before claims are incurred. This requires that liabilities be estimated and recorded in recognition of future loss and settlement obligations. Due to the inherent uncertainty in estimating these liabilities, there can be no assurance that actual liabilities will not be more or less than recorded amounts; if actual liabilities differ from recorded amounts, there will be an adverse or favorable effect on net earnings. In evaluating the objective performance measures previously mentioned, it is important to consider the following individual characteristics of each major insurance segment.

The casualty portion of our business consists largely of general liability, personal umbrella, transportation, executive products, commercial umbrella, multi-peril program business, and other specialty coverages. In addition, we provide employers' indemnity and in-home business owners coverage. The casualty business is subject to the risk of estimating losses and related loss reserves because the ultimate settlement of a casualty claim may take several years to fully develop. The casualty segment may also be affected by evolving legislation and court decisions that define the extent of coverage and the amount of compensation due for injuries or losses.

Our property segment primarily underwrites commercial fire, earthquake, difference in conditions, marine, facultative reinsurance, and in the state of Hawaii, select personal lines policies. Property insurance results are subject to the variability introduced by perils such as earthquakes, fires and hurricanes. Our major catastrophe exposure is to losses caused by earthquakes, primarily on the West Coast. Our second largest catastrophe exposure is to losses caused by hurricanes to commercial properties throughout the Gulf and East Coasts, as well as to homes we insure in Hawaii. We limit our net aggregate exposure to a catastrophic event by limiting the total policy limits written in a particular region, by purchasing reinsurance, and through extensive use of computer-assisted modeling techniques. These techniques provide estimates of the concentration of risks exposed to catastrophic events.

The surety segment specializes in writing small-to-large commercial and small contract surety coverages, as well as those for the energy (plugging and abandonment of oil wells), petrochemical, and refining industries. We offer miscellaneous bonds, including license and permit, notary, and court bonds. We also offer fidelity and crime coverage for commercial insureds and select financial institutions. Often, our surety coverages involve a statutory requirement for bonds. While these bonds have maintained a relatively low loss ratio, losses may fluctuate due to adverse economic conditions that may affect the financial viability of an insured. The contract surety marketplace guarantees the construction work of a commercial contractor for a specific project. Generally, losses occur due to adverse economic conditions or the deterioration of a contractor's financial condition. As such, this line has historically produced marginally higher loss ratios than other surety lines.

The insurance marketplace softened over the last several years, meaning that the marketplace became more competitive and prices were falling even as coverage terms became less restrictive. Nevertheless, we believe that our business model is geared to create underwriting income by focusing on sound underwriting discipline. Our primary focus will continue to be on underwriting profitability as opposed to premium growth or market share measurements.

*GAAP and non-GAAP Financial Performance Metrics*

Throughout this quarterly report, we present our operations in the way we believe will be most meaningful, useful, and transparent to anyone using this financial information to evaluate our performance. In addition to the GAAP presentation of net income and certain statutory reporting information, we show certain non-GAAP financial measures that we believe are valuable in managing our business and drawing comparisons to our peers. These measures are underwriting income, gross premiums written, net premiums written, combined ratios, and net unpaid loss and settlement expenses.

Following is a list of non-GAAP measures found throughout this report with their definitions, relationships to GAAP measures, and explanations of their importance to our operations.

*Underwriting Income*

Underwriting income or profit represents one measure of the pretax profitability of our insurance operations and is derived by subtracting losses and settlement expenses, policy acquisition costs, and insurance operating expenses from net premium earned. Each of these captions is presented in the statements of earnings but not subtotaled. However, this information is available in total and by segment in note 5 to the financial statements, Operating Segment Information. The nearest comparable GAAP measure is earnings before income taxes which, in addition to underwriting income, includes net investment income, net realized gains/losses on investments, general corporate expenses, debt costs, and unconsolidated investee earnings.

*Gross premiums written*

While net premiums earned is the related GAAP measure used in the statements of earnings, gross premiums written is the component of net premiums earned that measures insurance business produced before the impact of ceding reinsurance premiums, but without respect to when those premiums will be recognized as actual revenue. We use this measure as an overall gauge of gross business volume in our insurance underwriting operations with some indication of profit potential subject to the levels of our retentions, expenses and loss costs.

*Net premiums written*

While net premiums earned is the related GAAP measure used in the statements of earnings, net premiums written is the component of net premiums earned that measures the difference between gross premiums written and the impact of ceding reinsurance premiums, but without respect to when those premiums will be recognized as actual revenue. We use this measure as an indication of retained or net business volume in our insurance underwriting operations. It provides some indication of profit potential subject to our expenses and loss costs.

*Combined ratios*

## Edgar Filing: RLI CORP - Form 10-Q

This ratio is a common industry measure of profitability for any underwriting operation, and is calculated in two components. First, the loss ratio is losses and settlement expenses divided by net premiums earned. The second

component, the expense ratio, reflects the sum of policy acquisition costs and insurance operating expenses, divided by net premiums earned. The sum of the loss and expense ratios is the combined ratio. The difference between the combined ratio and 100 reflects the per-dollar rate of underwriting income or loss. For example, a combined ratio of 85 implies that for every \$100 of premium we earn, we record \$15 of underwriting income.

#### *Net Unpaid Loss and Settlement Expenses*

Unpaid losses and settlement expenses, as shown in the liabilities section of our balance sheets, represents the total obligations to claimants for both estimates of known claims and estimates for incurred but not reported (IBNR) claims. The related asset item, reinsurance balances recoverable on unpaid losses and settlement expense, is the estimate of known claims and estimates of IBNR that we expect to recover from reinsurers. The net of these two items is generally referred to as net unpaid loss and settlement expenses and is commonly referred to in our disclosures regarding the process of establishing these various estimated amounts.

### **Critical Accounting Policies**

In preparing the condensed consolidated financial statements, we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities as of the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses for the reporting period. Actual results could differ significantly from those estimates.

The most critical accounting policies involve significant estimates and include those used in determining the liability for unpaid losses and settlement expenses, investment valuation and other-than-temporary impairment, recoverability of reinsurance balances, deferred policy acquisition costs and deferred taxes.

#### *Losses and Settlement Expenses*

##### *Overview*

Loss and loss adjustment expense (LAE) reserves represent our best estimate of ultimate amounts for losses and related settlement expenses from claims that have been reported but not paid, and those losses that have occurred but have not yet been reported to us. Loss reserves do not represent an exact calculation of liability, but instead represent our estimates, generally utilizing individual claim estimates and actuarial expertise and estimation techniques at a given accounting date. The loss reserve estimates are expectations of what ultimate settlement and administration of claims will cost upon final resolution. These estimates are based on facts and circumstances then known to us, review of historical settlement patterns, estimates of trends in claims frequency and severity, projections of loss costs, expected interpretations of legal theories of liability, and many other factors. In establishing reserves, we also take into account estimated recoveries, reinsurance, salvage, and subrogation. The reserves are reviewed regularly by a team of actuaries we employ.



The process of estimating loss reserves involves a high degree of judgment and is subject to a number of variables. These variables can be affected by both internal and external events, such as changes in claims handling procedures, claim personnel, economic inflation, legal trends, and legislative changes, among others. The impact of many of these items on ultimate costs for loss and LAE is difficult to estimate. Loss reserve estimations also differ significantly by coverage due to differences in claim complexity, the volume of claims, the policy limits written, the terms and conditions of the underlying policies, the potential severity of individual claims, the determination of occurrence date for a claim, and reporting lags (the time between the occurrence of the policyholder event and when it is actually reported to the insurer). Informed judgment is applied throughout the process. We continually refine our loss reserve estimates as historical loss experience develops and additional claims are reported and settled. We rigorously attempt to consider all significant facts and circumstances known at the time loss reserves are established.

Due to inherent uncertainty underlying loss reserve estimates, including but not limited to the future settlement environment, final resolution of the estimated liability may be different from that anticipated at the reporting date. Therefore, actual paid losses in the future may yield a materially different amount than currently reserved favorable and unfavorable. The amount by which estimated losses differ from those originally reported for a period is known as development. Development is unfavorable when the losses ultimately settle for more than the levels at which they were reserved or subsequent estimates indicate a basis for reserve increases on unresolved claims. Development is favorable when losses ultimately settle for less than the amount reserved or subsequent estimates indicate a basis for reducing loss reserves on unresolved claims. We reflect favorable or unfavorable developments of loss reserves in the results of operations in the period the estimates are changed.

We record two categories of loss and LAE reserves case-specific reserves and IBNR reserves.

Within a reasonable period of time after a claim is reported, our claim department completes an initial investigation and establishes a case reserve. This case-specific reserve is an estimate of the ultimate amount we will have to pay for the claim, including related legal expenses and other costs associated with resolving and settling a particular claim. The estimate reflects all of the current information available regarding the claim, the informed judgment of our professional claim personnel, our reserving practices and experience, and the knowledge of such personnel regarding the nature and value of the specific type of claim. During the life cycle of a particular claim, more information may materialize that causes us to revise the estimate of the ultimate value of the claim either upward or downward. We may determine that it is appropriate to pay portions of the reserve to the claimant or related settlement expenses before final resolution of the claim. The amount of the individual claim reserve will be adjusted accordingly and is based on the most recent information available.

We establish IBNR reserves to estimate the amount we will have to pay for claims that have occurred, but have not yet been reported to us; claims that have been reported to us that may ultimately be paid out differently than



expected by our case-specific reserves; and claims that have been paid and closed, but may reopen and require future payment.

Our IBNR reserving process involves three steps including an initial IBNR generation process that is prospective in nature; a loss and LAE reserve estimation process that occurs retrospectively; and a subsequent discussion and reconciliation between our prospective and retrospective IBNR estimates which includes changes in our provisions for IBNR where deemed appropriate. These three processes are discussed in more detail in the following sections.

LAE represents the cost involved in adjusting and administering losses from policies we issued. The LAE reserves are frequently separated into two components: allocated and unallocated. Allocated loss adjustment expense (ALAE) reserves represent an estimate of claims settlement expenses that can be identified with a specific claim or case. Examples of ALAE would be the hiring of an outside adjuster to investigate a claim or an outside attorney to defend our insured. The claims professional typically estimates this cost separately from the loss component in the case reserve. Unallocated loss adjustment expense (ULAE) reserves represent an estimate of claims settlement expenses that cannot be identified with a specific claim. An example of ULAE would be the cost of an internal claims examiner to manage or investigate a reported claim.

All decisions regarding our best estimate of ultimate loss and LAE reserves are made by our Loss Reserve Committee (LRC). The LRC is made up of various members of the management team including the chief executive officer, chief operating officer, chief financial officer, chief actuary, general counsel and other selected executives. We do not use discounting (recognition of the time value of money) in reporting our estimated reserves for losses and settlement expenses. Based on current assumptions used in calculating reserves, we believe that our overall reserve levels at March 31, 2009, make a reasonable provision to meet our future obligations.

#### *Initial IBNR Generation Process*

Initial carried IBNR reserves are determined through a reserve generation process. The intent of this process is to establish an initial total reserve that will provide a reasonable provision for the ultimate value of all unpaid loss and ALAE liabilities. For most casualty and surety products, this process involves the use of an initial loss and ALAE ratio that is applied to the earned premium for a given period. The result is our best initial estimate of the expected amount of ultimate loss and ALAE for the period by product. Paid and case reserves are subtracted from this initial estimate of ultimate loss and ALAE to determine a carried IBNR reserve.

For most property products, we use an alternative method of determining an appropriate provision for initial IBNR. Since this segment is characterized by a shorter period of time between claim occurrence and claim settlement, the IBNR reserve is determined by an initial loss percentage applied to the rolling 12 month's premium earned. No deductions for paid or case reserves are made. This alternative method of determining initial IBNR reacts more quickly to the actual loss emergence and is more appropriate for our property products where final claim resolution occurs quickly.

We do not reserve for natural or man-made catastrophes until an event has occurred. Shortly after such occurrence, we review insured locations exposed to the event, model loss estimates of the event based on our own exposures, and industry loss estimates of the event, and we consider our knowledge of frequency and severity from early claim reports to determine an appropriate reserve for the catastrophe. These reserves are reviewed frequently based on loss reports and appropriate changes to our estimates are made to reflect any new information as it arises.

The initial loss and ALAE ratios that are applied to earned premium are reviewed at least semi-annually. Prospective estimates are made based on historical loss experience adjusted for mix and price change and loss cost inflation. The initial loss and ALAE ratios also reflect some provision for estimation risk. We consider estimation risk by segment and product line. A segment with greater overall volatility and uncertainty has greater estimation risk. Characteristics of segments and products with higher estimation risk, include those exhibiting, but not limited to, the following characteristics:

- significant changes in underlying policy terms and conditions,
- a new business or one experiencing significant growth and/or high turnover,
- small volume or lacking internal data requiring significant reliance on external data,
- longer emergence patterns with exposures to latent unforeseen mass tort,
- high severity and/or low frequency,
- operational processes undergoing significant change, and/or
- high sensitivity to significant swings in loss trends or economic change.

The historical and prospective loss and ALAE estimates along with the risks listed are the basis for determining our initial and subsequent carried reserves. Adjustments in the initial loss ratio by product and segment are made where necessary and reflect updated assumptions regarding loss experience, loss trends, price changes, and prevailing risk factors. The LRC makes all final decisions regarding changes in the initial loss and ALAE ratios.

#### *Loss and LAE Reserve Estimation Process*

A full analysis of our loss reserves takes place at least semi-annually. The purpose of these analyses is to provide validation of our carried loss reserves. Estimates of the expected value of the unpaid loss and LAE are derived using actuarial methodologies. These estimates are then compared to the carried loss reserves to determine the appropriateness of the current reserve balance.

The process of estimating ultimate payment for claims and claims expenses begins with the collection and analysis of current and historical claim data. Data on individual reported claims including paid amounts and individual claim adjuster estimates are grouped by common characteristics. There is judgment involved in this grouping. Considerations when grouping data include the volume of the data available, the credibility of the data available, the homogeneity of the risks in each cohort, and both settlement and payment pattern consistency. We use this data to determine historical claim reporting and payment patterns which are used in the analysis of ultimate claim liabilities. For portions of the business without sufficiently large numbers

of policies or that have not accumulated sufficient historical statistics, our own data is supplemented with external or industry average data as available and when appropriate. For our executive products and marine business, we utilize external data extensively.

In addition to the review of historical claim reporting and payment patterns, we also incorporate an estimate of expected losses relative to premium by year into the analysis. The expected losses are based on a review of historical loss performance, trends in frequency and severity, and price level changes. The estimation of expected losses is subject to judgment including consideration given to internal and industry data available, growth and policy turnover, changes in policy limits, changes in underlying policy provisions, changes in legal and regulatory interpretations of policy provisions, and changes in reinsurance structure.

We use historical development patterns, estimations of the expected loss ratios, and standard actuarial methods to derive an estimate of the ultimate level of loss and LAE payments necessary to settle all the claims occurring as of the end of the evaluation period. Once an estimate of the ultimate level of claim payments has been derived, the amount of paid loss and LAE and case reserve through the evaluation date is subtracted to reveal the resulting level of IBNR.

Our reserve processes include multiple standard actuarial methods for determining estimates of IBNR reserves. Other supplementary methodologies are incorporated as deemed necessary. Mass tort and latent liabilities are examples of exposures where supplementary methodologies are used. Each method produces an estimate of ultimate loss by accident year. We review all of these various estimates and the actuaries assign weight to each based on the characteristics of the product being reviewed. The result is a single actuarial point estimate by product, by accident year.

Our estimates of ultimate loss and LAE reserves are subject to change as additional data emerges. This could occur as a result of change in loss development patterns, a revision in expected loss ratios, the emergence of exceptional loss activity, a change in weightings between actuarial methods, the addition of new actuarial methodologies or new information that merits inclusion, or the emergence of internal variables or external factors that would alter our view.

There is uncertainty in the estimates of ultimate losses. Significant risk factors to the reserve estimate include, but are not limited to, unforeseen or unquantifiable changes in:

- loss payment patterns,
- loss reporting patterns,
- frequency and severity trends,
- underlying policy terms and conditions,
- business or exposure mix,
- operational or internal process changes affecting timing of recording transactions,
- regulatory and legal environment, and/or
- economic environment.

Our actuaries engage in discussions with senior management, underwriting, and the claims department on a regular basis to attempt to ascertain any substantial changes in operations or other assumptions that are necessary to consider in the reserving analysis.

A considerable degree of judgment in the evaluation of all these factors is involved in the analysis of reserves. The human element in the application of judgment is unavoidable when faced with material uncertainty. Different experts will choose different assumptions when faced with such uncertainty, based on their individual backgrounds, professional experiences, and areas of focus. Hence, the estimate selected by various qualified experts may differ materially from each other. We consider this uncertainty by examining our historic reserve accuracy and through an internal peer review process.

Given the substantial impact of the reserve estimates on our financial statements, we subject the reserving process to significant diagnostic testing and reasonability checks. We have incorporated data validity checks and balances into our front-end processes. Data anomalies are researched and explained to reach a comfort level with the data and results. Leading indicators such as actual versus expected emergence and other diagnostics are also incorporated into the reserving processes.

#### *Determination of Our Best Estimate*

Upon completion of our full loss and LAE estimation analysis, the results are discussed with the LRC. As part of this discussion, the analysis supporting an indicated point estimate of the IBNR loss reserve by product is reviewed. The actuaries also present explanations supporting any changes to the underlying assumptions used to calculate the indicated point estimate. Quarterly, we also consider the actual loss emergence as compared to the expected loss emergence derived from the last full loss and LAE analyses. A review of the resulting variance between the indicated reserves and the carried reserves determined from the initial IBNR generation process takes place. After discussion of these analyses and all relevant risk factors, the LRC determines whether the reserve balances require adjustment.

As a predominantly excess and surplus lines and specialty insurer servicing niche markets, we believe there are several reasons to carry on an overall basis reserves above the actuarial point estimate. We believe we are subject to above-average variation in estimates and that this variation is not symmetrical around the actuarial point estimate.

One reason for the variation is the above-average policyholder turnover and changes in the underlying mix of exposures typical of an excess and surplus lines business. This constant change can cause estimates based on prior experience to be less reliable than estimates for more stable, admitted books of business. Also, as a niche market writer, there is little industry-level information for direct comparisons of current and prior experience and other reserving parameters. These unknowns create greater-than-average variation in the actuarial point estimates.

Actuarial methods attempt to quantify future events. Insurance companies are subject to unique exposures that are difficult to foresee at the point coverage is initiated and, often, many years subsequent. Judicial and regulatory bodies involved in interpretation of insurance contracts have

increasingly found opportunities to expand coverage beyond that which was intended or contemplated at the time the policy was issued. Many of these policies are issued on an all risk and occurrence basis. Aggressive plaintiff attorneys have often sought coverage beyond the insurer's original intent. Some examples would be the industry's ongoing asbestos and environmental litigation, court interpretations of exclusionary language on mold and construction defect, and debates over wind versus flood as the cause of loss from major hurricane events.

We believe that because of the inherent variation and the likelihood that there are unforeseen and under-quantified liabilities absent from the actuarial estimate, it is prudent to carry loss reserves above the actuarial point estimate. Most of our variance between the carried reserve and the actuarial point estimate is in the most recent accident years for our casualty segment where the most significant estimation risks reside. These estimation risks are considered when setting the initial loss ratio for the product and segment. In the cases where these risks fail to materialize, favorable loss development will likely occur over subsequent accounting periods. It is also possible that the risks materialize above the amount we considered when booking our initial loss reserves. In this case, unfavorable loss development is likely to occur over subsequent accounting periods.

Our best estimate of our loss and LAE reserves may change depending on a revision in the actuarial point estimate, the actuary's certainty in the estimates and processes, and our overall view of the underlying risks. From time to time, we benchmark our reserving policies and procedures and refine them by adopting industry best practices where appropriate. A detailed, ground-up analysis of the actuarial estimation risks associated with each of our products and segments, including an assessment of industry information, is performed annually.

Loss reserve estimates are subject to a high degree of variability due to the inherent uncertainty of ultimate settlement values. Periodic adjustments to these estimates will likely occur as the actual loss emergence reveals itself over time. We believe our loss reserving processes reflect industry best practices and our methodologies result in a reasonable provision for reserves as of March 31, 2009.

#### ***Investment Valuation and Other-Than-Temporary Impairment***

Throughout each year, we and our investment managers buy and sell securities to achieve investment objectives in accordance with investment policies established and monitored by our board of directors and executive officers.

We classify our investments in debt and equity securities with readily determinable fair values into one of three categories. Held-to-maturity securities are carried at amortized cost. Available-for-sale securities are carried at fair value with unrealized gains/losses recorded as a component of comprehensive earnings and shareholders' equity, net of deferred income taxes. Trading securities are carried at fair value with unrealized gains/losses included in earnings.

We regularly evaluate our fixed income and equity securities using both quantitative and qualitative criteria to determine impairment losses for

other-than-temporary declines in the fair value of the investments. The following are some of the factors we consider for determining if a security is other-than-temporarily impaired:

- The length of time and the extent to which the fair value has been less than cost;
- The probability of significant adverse changes to the cash flows on a fixed income investment;
- The occurrence of a discrete credit event resulting in the issuer defaulting on a material obligation or the issuer is seeking protection from creditors under the bankruptcy laws, or the issuer is proposing a voluntary reorganization which creditors are asked to exchange their claims for cash or securities having a fair value substantially lower than par value of their claims; or
- The probability that we will not receive all contractual or estimated cash flows in the form of principal and interest.

Quantitative criteria considered during this process include, but are not limited to: the degree and duration of current fair value as compared to the cost (amortized, in certain cases) of the security, degree and duration of the security's fair value being below cost and, for fixed maturities, whether the issuer is in compliance with terms and covenants of the security. Qualitative criteria include the credit quality, current economic conditions, the anticipated speed of cost recovery, the financial health of and specific prospects for the issuer, as well as our intent and ability to hold the fixed income securities to maturity or the equity securities until forecasted recovery. In addition, we consider price declines of securities in our other-than-temporary impairment analysis where such price declines provide evidence of declining credit quality, and we distinguish between price changes caused by credit deterioration, as opposed to rising interest rates.

Factors that we consider in the evaluation of credit quality include:

- changes in technology that may impair the earnings potential of the investment,
- the discontinuance of a segment of the business that may affect the future earnings potential,
- reduction or elimination of dividends,
- specific concerns related to the issuer's industry or geographic area of operation,
- significant or recurring operating losses, poor cash flows, and/or deteriorating liquidity ratios, and
- downgrade in credit quality by a major rating agency.

Part of our evaluation of whether particular securities are other-than-temporarily impaired involves assessing whether we have both the intent and ability to continue to hold securities in an unrealized loss position. Significant changes in these factors could result in a charge to net earnings for impairment losses. Impairment losses result in a reduction of the underlying investment's cost basis.

#### ***Recoverability of Reinsurance Balances***

Ceded unearned premiums and reinsurance balances recoverable on paid and unpaid losses and settlement expenses are reported separately as assets, rather than being netted with the related liabilities, since reinsurance does

not relieve us of our liability to policyholders. Such balances are subject to the credit risk associated with the individual reinsurer. Additionally, the same uncertainties associated with estimating unpaid losses and settlement expenses impact the estimates for the ceded portion of such liabilities. We continually monitor the financial condition of our reinsurers. As part of our monitoring efforts, we review their annual financial statements, Securities and Exchange Commission filings, A.M. Best and S&P rating developments, and insurance industry developments that may impact the financial condition of our reinsurers. In addition, we subject our reinsurance recoverables to detailed recoverable tests, including one based on average default by S&P rating. Based upon our review and testing, our policy is to charge to earnings, in the form of an allowance, an estimate of unrecoverable amounts from reinsurers. This allowance is reviewed on an ongoing basis to ensure that the amount makes a reasonable provision for reinsurance balances that we may be unable to recover. Further discussion of our reinsurance balances recoverable can be found in note 5 to the financial statements included in our 2008 Annual Report on Form 10-K.

#### *Deferred Policy Acquisition Costs*

We defer commissions, premium taxes, and certain other costs that vary with and are primarily related to the acquisition of insurance contracts. Acquisition-related costs may be deemed ineligible for deferral when they are based on contingent or performance criteria beyond the basic acquisition of the insurance contract. All eligible costs are capitalized and charged to expense in proportion to premium revenue recognized. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. This would also give effect to the premiums to be earned and anticipated losses and settlement expenses, as well as certain other costs expected to be incurred as the premiums are earned. Judgments as to the ultimate recoverability of such deferred costs are highly dependent upon estimated future loss costs associated with the premiums written. This deferral methodology applies to both gross and ceded premiums and acquisition costs.

#### *Deferred Taxes*

We record net deferred tax assets to the extent temporary differences representing future deductible items exceed future taxable items. A significant amount of our deferred tax assets relate to expected future tax deductions arising from claim reserves and future tax deductions related to changes in our investments unrealized gain or loss positions.

Since there is no absolute assurance that these assets will be ultimately realized, management reviews our deferred tax positions to determine if it is more likely than not that the assets will be realized. Periodic reviews include, among other things, the nature and amount of the taxable income and expense items, the expected timing of when assets will be used or liabilities will be required to be reported and the reliability of historical profitability of businesses expected to provide future earnings. Furthermore, management considers tax-planning strategies it can use to increase the likelihood that the tax assets will be realized. If after conducting the periodic review, management determines that the realization of the tax asset does not meet the more-likely-than-not criteria, an offsetting valuation allowance is recorded, thereby reducing net earnings and the deferred tax

asset in that period. In addition, management must make estimates of the tax rates expected to apply in the periods in which future taxable items are realized. Such estimates include determinations and judgments as to the expected manner in which certain temporary differences, including deferred amounts related to our equity method investment, will be recovered and thereby the applicable tax rates. These estimates are subject to change based on the circumstances.

On January 1, 2007, we adopted the provisions of FIN 48, *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. As it relates to uncertainties in income taxes, our unrecognized tax benefits, including interest and penalty accruals, are not considered material to the consolidated financial statements and have not changed significantly since the adoption of FIN 48. Also, no tax uncertainties are expected to result in significant increases or decreases to unrecognized tax benefits within the next 12-month period. Penalties and interest related to income tax uncertainties, should they occur, would be included in tax expense.

### THREE MONTHS ENDED MARCH 31, 2009, COMPARED TO THREE MONTHS ENDED MARCH 31, 2008

Consolidated revenues, as displayed in the table that follows, totaled \$120.0 million for the first three months of 2009 compared to \$159.0 million for the same period in 2008.

	For the Three-Month Period Ended March 31,	
	2009	2008
<b>Consolidated revenues (in thousands)</b>		
Net premiums earned	\$ 125,682	\$ 135,965
Net investment income	17,703	19,258
Net realized investment gains (losses)	(33,528)	3,741
Total consolidated revenue	\$ 109,857	\$ 158,964

Consolidated revenue for the first three months of 2009 decreased \$49.1 million, or 31%, from the same period in 2008. Net premiums earned for the Group decreased 8% from 2008 levels, as casualty writings continue to decline due to overall rate softening. Net investment income declined 8% to \$17.7 million due to changes in asset allocation and a lower interest rate environment. We realized net losses of \$33.5 million in the first three months of 2009, compared to net gains of \$3.7 million in the first three months of 2008. Investment losses in 2009 relate primarily to the continued unease in the financial system and overall market volatility.

A net after-tax loss for the first three months of 2009 totaled \$1.8 million, -\$0.08 per diluted share, compared to net after-tax earnings of \$25.5 million, \$1.14 per diluted share, for the same period in 2008 due to the increase in realized net losses for the quarter. In the first quarter of 2009, favorable development on prior years' loss and hurricane reserves resulted in additional pretax earnings of \$7.4 million. There was no reserve development recorded in the first quarter of 2008. Bonus and profit sharing-related expenses related to these specific items totaled \$0.8 million in 2009. These performance-related expenses affected policy acquisition, insurance operating and general corporate expenses. Bonuses earned by executives, managers and associates are



predominately influenced by corporate performance (operating earnings and return on capital).

During the first three months of 2009, equity in earnings of unconsolidated investee totaled \$1.4 million from Maui Jim, Inc. (Maui Jim). The first three months of 2008 reflected \$2.2 million in Maui Jim income. Maui Jim, a producer of premium sunglasses, has been affected by the slowdown in economic conditions and the ensuing effect on consumer discretionary spending.

Results for the first three months of 2009 included pretax realized losses of \$33.5 million, compared to pretax realized gains of \$3.7 million, for the same period last year. The majority of our realized losses relate to impairments of equity securities as well as a position in a market related exchange traded fund which was liquidated. Of the realized losses, \$23.2 million represents losses not yet realized through sale as of March 31, 2009.

Comprehensive earnings, which include net earnings plus other comprehensive earnings (loss) (primarily the change in unrealized gains/losses net of tax), totaled \$1.8 million, \$0.08 per diluted share, for the first three months of 2009, compared to comprehensive earnings of \$6.6 million, \$0.30 per diluted share, for the same period in 2008. Unrealized gains, net of tax, for the first three months of 2009 were \$3.6 million, compared to unrealized losses of \$18.8 million for the same period in 2008. Given the current economic environment and continued market volatility, we have reduced our equity exposures and are currently holding higher than normal short-term investments. Through March 31, 2009, the equity portfolio returned -14.3% resulting in unrealized losses.

#### **RLI INSURANCE GROUP**

As reflected in the table below, gross premiums written for the Group declined to \$148.4 million for the first three months of 2009 from \$161.0 million for the same period of 2008, as the continued decline in casualty writings served to offset growth in writings from property and surety. Underwriting income for the Group increased slightly to \$15.2 million for the first three months of 2009. Underwriting income for 2009 included \$7.4 million in favorable development on prior accident years' loss and hurricane reserves. There was no reserve development recorded in 2008 results. The GAAP combined ratio totaled 87.9 in 2009, compared to 89.2 in 2008. The decrease in combined ratio was attributable to a decrease in the Group's loss ratio. The Group's loss ratio decreased to 48.7 for 2009, compared to 50.9 for 2008 due to the favorable development in 2009 on prior accident years' loss and hurricane reserves, as discussed above.

	For the Three-Month Period Ended March 31,	
	2009	2008
<b>Gross premiums written (in thousands)</b>		
Casualty	\$ 79,872	\$ 101,016
Property	48,005	41,993
Surety	20,560	18,014
Total	\$ 148,437	\$ 161,023
<b>Underwriting income (loss) (in thousands)</b>		
Casualty	\$ 6,003	\$ (635)
Property	6,200	12,379
Surety	2,983	2,920
Total	\$ 15,186	\$ 14,664
<b>Combined ratio</b>		
Casualty	91.5	100.7
Property	83.4	67.3
Surety	83.3	81.9
Total	87.9	89.2

### Casualty

Gross premiums written for the casualty segment totaled \$79.8 million for the first three months of 2009, a decrease of \$21.1 million, or 21%, from the same period last year. This segment continues to feel the pressure of rate reductions. General liability, our largest growth contributor over the past several years, recorded gross premiums written of \$31.9 million, a decrease of \$7.6 million, or 19%, from the same period last year. Nearly 50% of the general liability book is construction-related. The significant reduction in construction activity, along with continued rate deterioration, has had a negative impact on general liability gross premiums written. Specialty program gross premiums written totaled \$3.9 million for 2009, a decrease of \$4.8 million, or 55%, from the first three months of 2008, as we re-underwrite this book of business. Our deductible buy-back program, which was written through an individual producer, declined \$4.9 million from the same period last year as we discontinued the program in late 2008. As the casualty market continues to soften, we will remain focused on growing areas that provide the best return, while maintaining strict adherence to underwriting discipline.

In total, the casualty segment recorded underwriting income of \$6.0 million, compared to an underwriting loss of \$0.6 million for the same period last year. Results for 2009 included favorable development on prior years' loss reserves. Products affected were general liability, transportation and executive products. Due to positive emergence, we released reserves which improved the segment's underwriting results by \$10.2 million. Overall, the combined ratio for the casualty segment was 91.5 for 2009 compared to 100.7 in 2008. The segment's loss ratio was 60.0 in 2009 compared to 69.6 in 2008, primarily driven by the aforementioned favorable development on prior accident years. As described in our 2008 Annual Report on Form 10-K, we reflect historical loss experience, historical and projected price changes, and historical and projected loss cost inflation in our expected loss ratio projections. For 2009, we anticipated continued rate declines. While favorable loss trends have partially mitigated the impact, the continued

decline in rate has resulted in increased loss ratio estimates for the 2009 accident year. The expense ratio for the casualty segment was 31.5 for the first three months of 2009 compared to 31.1 for the same period of 2008.

### *Property*

Gross premiums written for the Group's property segment totaled \$48.0 million for the first three months of 2009, an increase of \$6.0 million, or 14%, from the same period last year. Our domestic fire book recorded gross premiums written of \$18.7 million, an increase of \$1.7 million, or 10%, from the same period last year. Difference-in-conditions (DIC) gross premiums written increased \$1.2 million, or 13%, to \$10.9 million for the first three months of 2009. We saw modest rate increases in both of these lines with fire rates advancing 5% and DIC rates up in excess of 10%. Our marine division recorded \$13.2 million in gross premiums written during the first three months of 2009, an increase of \$1.8 million, or 16%, from the same period last year. In addition, our facultative reinsurance division, launched in 2007, grew \$1.5 million, or 238%, to \$2.2 million for the first three months of 2009. Overall, the property segment is benefiting from a firmer rate environment.

Underwriting income for the segment was \$6.2 million for the first three months of 2009, compared to \$12.4 million for the same period in 2008. Results for 2009 include unfavorable loss development on prior accident years for our marine division. This development is attributable to two coverages—Hull and Protection and Indemnity, for which underwriting action was initiated during the latter half of 2008. Due to this development, during the first three months of 2009, we increased IBNR reserves for those coverages. This negatively impacted the segment's underwriting results by \$3.9 million. However, results for 2009 were positively impacted by \$0.4 million of favorable development on 2008 hurricane reserves and \$0.7 million of favorable development on reserves for our construction business which is now in run-off. 2008 results for the first three months do not include any development.

Segment results for 2009 translate into a combined ratio of 83.4, compared to 67.3 for the same period last year. The segment's loss ratio increased to 41.3 from 25.2 in 2008, due to the aforementioned IBNR adjustment in 2009 and an overall lack of loss activity in 2008. From an expense standpoint, the segment's expense ratio for both periods was 42.1.

### *Surety*

The surety segment recorded gross premiums written of \$20.6 million for the first three months of 2009, an increase of \$2.5 million, or 14%, from the same period last year. Premium growth was experienced across fidelity, contract and miscellaneous lines. Our fidelity division, which launched in September 2008, added gross premiums written of \$2.5 million in the first three months of 2009. The segment recorded underwriting income of \$3.0 million, compared to \$2.9 million for the same period last year.

The combined ratio for the surety segment totaled 83.3 in 2009, versus 81.9 for the same period in 2008. The segment's loss ratio was 19.5 for 2009, compared to 16.4 for 2008. The expense ratio decreased slightly to 63.8 compared to 65.5 for the same period last year as acquisition costs rose in prior year with the addition of underwriters and expansion efforts.

**INVESTMENT INCOME AND REALIZED CAPITAL GAINS**

In the first quarter of 2009, the capital markets remained highly volatile. While we have seen stronger liquidity and improved pricing in the fixed income markets, economic conditions have not supported a significant improvement in the equity markets. As such, and as evidenced in our investment allocation table below, we have continued to reduce our equity exposures in an attempt to reduce the volatility of our portfolio.

(in thousands)	2009		2008	
	Financial Stmt Value	%	Financial Stmt Value	%
Fixed income	1,289,933	77.5%	1,274,056	76.8%
Equity securities	193,855	11.6%	286,790	17.3%
Short-term investments	180,687	10.9%	97,982	5.9%
Total	1,664,475	100.0%	1,658,828	100.0%

During the quarter, we eliminated all our positions in preferred stocks, real estate investment trusts (REITs), and our high yield municipal bond mutual fund. Given further market declines, and the elimination of these equity positions, our equity allocation has been reduced to 11.6%.

Given the economic uncertainties and continued market volatility, we believe our allocation best meets our strategy to preserve capital for policyholders, provide sufficient income to support insurance operations, and to effectively grow book value over a long-term investment horizon.

During the first three months of 2009, net investment income decreased by 8.1% over that reported for the same period in 2008. The decrease in investment income is a result of our eliminating higher yielding equity securities including preferred stock, the high-yield municipal bond fund, and REITs. These securities were deemed other-than-temporarily impaired during the second half of 2008. The proceeds are now held in short-term investments yielding substantially less than the equity securities previously held. In addition, short-term rates have substantially declined as a result of the Federal Reserve cutting short-term rates to near 0%.

The average annual yields on our fixed income investments (excluding short-term investments) for the first three months of 2009 and 2008 were as follows:

	2009	2008
<u>Pretax Yield</u>		
Taxable	5.51%	5.43%
Tax-Exempt	3.97%	3.97%
<u>After-tax yield</u>		
Taxable	3.58%	3.53%
Tax-Exempt	3.76%	3.76%

The fixed income portfolio increased by \$15.9 million during the first three months of 2009. This portfolio had a tax-adjusted total return on a mark-to-market basis of 2.1%. The equity portfolio had a total return of -14.3% during the first three months of 2009. Our equity portfolio declined by \$92.9 million during the first three months of 2009, to \$193.9 million. The decline



was due to the negative portfolio return as well as liquidating positions in preferred stocks, REITs, and our high-yield municipal bond mutual fund.

We continuously monitor the values of our investments in fixed income securities and equity securities for other-than-temporary impairment. If this review suggests that a decline in fair value is other-than-temporary based upon many factors including the duration or significance of the unrealized loss, our carrying value in the investment is reduced to its fair value through an adjustment to earnings.

We realized a total of \$33.5 million in net capital losses in the first three months of 2009, compared to net capital gains of \$3.7 million in the first three months of 2008. Of the total \$33.5 million of net realized losses, \$10.3 million represents securities which were deemed to be other-than-temporarily impaired and then subsequently sold. The remaining \$23.2 million of losses not yet realized through sale as of March 31, 2009 relates to other-than-temporary impairment charges that were taken because of changes in our intent to no longer hold the security or the anticipated recovery period was deemed unreasonable. Of the \$23.2 million, \$10.2 million was related to two exchange traded funds that track the S&P 500.

We regularly review investment securities for impairment using both quantitative and qualitative criteria. Quantitative criteria include length of time and amount that each security is in an unrealized loss position and, for fixed maturities, whether the issuer is in compliance with terms and covenants of the security. Qualitative criteria include the financial health of and specific prospects for the issuer, as well as our intent and ability to hold the fixed income security to maturity or the equity security until forecasted recovery.

In the first quarter of 2008, there were \$3.7 million in losses associated with the other-than-temporary impairment of securities.

The following table is used as part of our impairment analysis and illustrates certain industry-level measurements relative to our equity stock portfolio as of March 31, 2009, including fair value, cost basis, and unrealized gains and losses.

Edgar Filing: RLI CORP - Form 10-Q

	Cost Basis	Fair Value	3/31/2009 Unrealized		Net	Unrealized Gain/Loss % (1)
			Gains	Losses		
(dollars in thousands)						
Consumer Discretionary	\$ 14,752	\$ 12,730	\$	\$ (2,022)	\$ (2,022)	-13.7%
Consumer Staples	12,974	21,021	8,173	(126)	8,047	62.0%
Energy	11,171	19,279	9,142	(1,034)	8,108	72.6%
Financials	15,854	15,252	2,322	(2,924)	(602)	-3.8%
Healthcare	6,468	13,144	7,174	(498)	6,676	103.2%
Industrials	14,684	15,761	2,041	(964)	1,077	7.3%
Materials	2,153	1,879		(274)	(274)	-12.7%
Information Technology	12,479	16,906	4,427		4,427	35.5%
Telecommunications	4,408	7,942	3,534		3,534	80.2%
Utilities	41,980	45,092	8,483	(5,371)	3,112	7.4%
ETF	27,320	24,849		(2,471)	(2,471)	-9.0%
	\$ 164,243	\$ 193,855	\$ 45,296	\$ (15,684)	\$ 29,612	18.0%

(1) Calculated as the percentage of net unrealized gain (loss) to cost basis.

In addition to our equity portfolio shown above, we maintain an allocation to municipal fixed income securities. As of March 31, 2009, we had \$460.3 million in municipal securities. As of March 31, 2009, approximately 13% of our municipal bond portfolio maintains an AAA rating, and 64% of our municipal bond portfolio maintains an AA rating.

## INCOME TAXES

Our effective tax rate for the first three months of 2009 was 24% compared to 29% for the same period in 2008. Effective rates are dependent upon components of pretax earnings and the related tax effects. The effective rate for the first three months of 2009 is lower due to the decrease in underwriting income and the realized losses on the investment portfolio, which are taxed at 35%, relative to changes in items that are non-taxable, such as tax-exempt interest income and certain partially-taxed dividends received.

Other items, net in the table below for 2009 include \$2.5 million in additional tax expense recorded to adjust our interim tax rate to our anticipated full year effective rate of 24%. Included in pre-tax earnings were \$33.5 million in realized investment losses, for which a tax benefit of 35% is applicable. In the first quarter, however, due to the significant amount of realized losses in relation to earnings from operations, we were unable to realize the full tax benefit of these losses. The additional tax added had the effect of reducing the tax benefit recorded on these losses from 35% to 28%. As the year progresses and earnings from operations are recorded, we anticipate that we will be able to fully realize that benefit.

Income tax expense attributable to income from operations differed from the amounts computed by applying the U.S. federal tax rate of 35% to pretax income for the first three months of 2009 and 2008 as a result of the following:

(in thousands)	2009		2008	
	Amount	%	Amount	%
Provision for income taxes at the Statutory rate of 35%	\$ (833)	35%	\$ 12,586	35%
Increase (reduction) in taxes resulting from:				
Tax exempt interest income	(1,440)	60%	(1,536)	-4%
Dividends received deduction	(400)	17%	(485)	-1%
Dividends paid deduction	(134)	6%	(120)	-1%
Nonrecurring tax benefit		0%		0%
Other items, net	2,242	-94%	57	0%
Total tax expense (benefit)	\$ (565)	24%	\$ 10,502	29%

## LIQUIDITY AND CAPITAL RESOURCES

We have three primary types of cash flows: (1) cash flows from operating activities, which consist mainly of cash generated by our underwriting operations and income earned on our investment portfolio, (2) cash flows from investing activities related to the purchase, sale and maturity of investments, and (3) cash flows from financing activities that impact our capital structure, such as changes in debt and shares outstanding.

The following table summarizes cash flows for the three month periods ended March 31, 2009 and 2008:

	2009		2008	
	(in thousands)			
Operating cash flows	\$ 3,961	\$ 48,085		
Investing cash flows	\$ (5,804)	\$ (14,652)		
Financing cash flows	\$ 1,843	\$ (33,433)		
Total	\$	\$		

Cash flows from operating activities decreased during the first three months of 2009 compared to that reported for the same period in 2008, due to an increase in claim payments, a decrease in reinsurance receipts and the timing of certain other payments. There were several large claims settled in the fourth quarter of 2007 on which reinsurance proceeds were received in the first quarter of 2008. In addition, in the first three months of 2008, we collected a large amount of premium adjustments from reinsurers, on certain reinsurance treaties where actual premiums ceded were less than deposit premium required. In 2009, amounts due on treaties with deposit premium were less and, strictly due to timing, certain amounts remain outstanding at March 31, 2009.

We have \$100.0 million in long-term debt outstanding. On December 12, 2003, we completed a public debt offering, issuing \$100.0 million in senior notes maturing January 15, 2014 (a 10-year maturity), and paying interest semi-annually at the rate of 5.95% per annum. The notes were issued at a discount resulting in proceeds, net of discount and commission, of \$98.9 million. The estimated fair value for the senior note at March 31, 2009 was \$79.5 million. The fair value of our long-term debt is estimated based on the limited observable prices that reflect thinly traded securities.



We are not party to any off-balance sheet arrangements.

At March 31, 2009, we had short-term investments and other investments maturing within one year of approximately \$215.9 million and investments of \$511.7 million maturing within five years. As of March 31, 2009, our short-term investments were held in government funds within multiple fund families, including JPMorgan, Federated, and Fidelity. All funds are NAIC-approved, AAA-rated, and maintain average weighted maturities of less than 60 days. Holdings within each of these funds comply with regulatory limitations. Whereas our strategy is to be fully invested at all times, short-term investments in excess of demand deposit balances are considered a component of investment activities, and thus are classified as investments in our consolidated balance sheets.

We also maintain a revolving line of credit with JPMorgan Chase, which permits us to borrow up to an aggregate principal amount of \$25.0 million. Under certain conditions, the line may be increased up to an aggregate principal amount of \$50.0 million. The facility has a three-year term that expires on May 31, 2011. As of March 31, 2009, no amounts were outstanding on this facility.

We believe that cash generated by operations, by investments and cash available from financing activities will provide sufficient sources of liquidity to meet our anticipated needs over the next 12 to 24 months.

We have not had any liquidity issues affecting our operations as we have sufficient cash flow to support operations. In addition to the line of credit, our highly liquid investment portfolio and additional reverse repurchase debt capacity provide additional sources of liquidity.

We maintain a well-diversified investment portfolio representing policyholder funds that have not yet been paid out as claims, as well as the capital we hold for our shareholders. As of March 31, 2009, our investment portfolio had a book value of \$1.7 billion. Invested assets at March 31, 2009, increased by \$5.6 million from December 31, 2008.

As of March 31, 2009, our investment portfolio had the following asset allocation breakdown:

#### **Portfolio Allocation**

(in thousands)

Asset Class	Cost or Amortized Cost	Fair Value	Unrealized Gain/(Loss)	% of Total Fair Value	Quality
Agencies	\$ 295,453	\$ 298,096	\$ 2,643	17.9%	AAA
Corporates	319,265	305,179	(14,086)	18.3%	A
Mortgage-backed	145,844	151,862	6,018	9.1%	AAA
Asset-backed	67,807	62,435	(5,372)	3.7%	AAA
Treasuries	12,508	13,014	506	0.8%	AAA
Munis	450,377	460,774	10,397	27.7%	AA
<b>Total Fixed Income</b>	<b>\$ 1,291,254</b>	<b>\$ 1,291,360</b>	<b>\$ 106</b>	<b>77.5%</b>	<b>AA</b>

Edgar Filing: RLI CORP - Form 10-Q

<b>Equities</b>	<b>\$</b>	<b>164,243</b>	<b>\$</b>	<b>193,855</b>	<b>\$</b>	<b>29,612</b>	<b>11.6%</b>
<b>Short-term investments</b>	<b>\$</b>	<b>180,687</b>	<b>\$</b>	<b>180,687</b>	<b>\$</b>		<b>10.9%</b>
<b>Total Portfolio</b>	<b>\$</b>	<b>1,636,184</b>	<b>\$</b>	<b>1,665,902</b>	<b>\$</b>	<b>29,718</b>	<b>100.0%</b>

## Edgar Filing: RLI CORP - Form 10-Q

Our investment portfolio does not have any exposure to credit default swaps or derivatives. As of March 31, 2009, \$5.8 million of our bond portfolio was part of a securities lending program as compared to \$15.4 million at December 31, 2008. We suspended our securities lending program in 2008 and anticipate being completely out of the program by the end of 2009.

As of March 31, 2009, our fixed income portfolio had the following rating distribution:

<b>AAA</b>	<b>45.1%</b>
<b>AA</b>	<b>24.4%</b>
<b>A</b>	<b>22.0%</b>
<b>BBB</b>	<b>8.2%</b>
<b>NR</b>	<b>0.3%</b>
<b>Total</b>	<b>100.0%</b>

Bonds shown as NR are the previously mentioned Wm. Wrigley Jr. Co. bonds.

As of March 31, 2009, the duration of the fixed income portfolio was 4.6 years. Our fixed income portfolio remained well diversified, with 730 individual issues as of March 31, 2009.

Our investment portfolio has limited exposure to structured asset-backed products. We have \$19.8 million in asset-backed securities which are pools of assets collateralized by cash flows from several types of loans, including home equity, credit cards, autos, and similar obligations. The majority of our asset-backed portfolio is comprised of rate reduction utility bonds.

Included in the asset-backed securities total is \$1.9 million in subprime home equity exposure. We have \$42.6 million in securities backed by commercial mortgages and \$151.9 million in securities backed by conforming government-sponsored enterprise (Freddie Mac, Fannie Mae and Ginnie Mae) residential loans. Excluding the conforming Freddie Mac, Fannie Mae, and Ginnie Mae mortgages, our exposure to asset-backed products and commercial mortgage-backed securities is 4% percent of our investment portfolio and our direct subprime exposure is less than one percent.

At March 31, 2009, our equity portfolio had a fair value of \$193.9 million and is also a source of liquidity. The securities within the equity portfolio remain primarily invested in large-cap issues with strong dividend performance. In the equity portfolio, the strategy remains one of value investing, with security selection taking precedence over market timing. We use a buy-and-hold strategy, minimizing both transactional costs and taxes.

As of March 31, 2009, our equity portfolio had a dividend yield of 3.8% compared to 2.8% for the S&P 500 index. Because of the corporate dividend-received-deduction applicable to our dividend income, we pay an effective tax rate of only 14.2% on dividends, compared to 35.0% on taxable interest and 5.3% on municipal bond interest income. As with our bond portfolio, we maintain a well-diversified group of 82 equity securities.

## Edgar Filing: RLI CORP - Form 10-Q

Our capital structure is comprised of equity and debt outstanding. As of March 31, 2009, our capital structure consisted of \$100.0 million in 10-year maturity senior notes maturing in 2014 (long-term debt) and \$711.7 million of

shareholders' equity. Debt outstanding comprised 14.0% of total capital as of March 31, 2009.

We paid a quarterly cash dividend of \$0.26 per share on April 15, 2009, the same as the previous quarter, representing our 131st consecutive quarterly dividend. We have increased dividends for 33 straight years.

Dividend payments to us from our principal insurance subsidiary are restricted by state insurance laws as to the amount that may be paid without prior approval of the regulatory authority of Illinois. The maximum distribution in a rolling 12-month period is limited by Illinois law to the greater of 10% of policyholder surplus as of December 31 of the preceding year or the net income of the Company for the 12-month period ending December 31 of the preceding year. Therefore, the maximum dividend that can be paid by RLI Insurance Company in a rolling 12-month period ending in 2009 without prior approval is \$67.8 million which represents 10% of RLI Insurance Company's policyholder surplus at December 31, 2008. The total dividend paid in the first three months of 2009 was \$5 million. Other dividends paid in the previous nine months totaled \$30.0 million, bringing the total for the rolling 12-month period to \$35.0 million. These dividends are paid to provide additional capital to RLI Corp. from RLI Insurance Company and used for shareholder dividends, interest on senior notes, and general corporate expenses.

Interest and fees on debt obligations totaled \$1.5 million for the first three months of 2009, down \$0.3 million from the same period in 2008. As of March 31, 2009, outstanding debt balances totaled \$100.0 million, compared to \$128.1 million at March 31, 2008. The March 31, 2009 debt balance is comprised of the \$100.0 million in senior notes. The March 31, 2008 balance consisted of the \$100.0 million in senior notes and \$28.1 million in reverse repurchase agreements. We have incurred interest expense on debt at the following average interest rates for the three month periods ended March 31, 2009 and 2008:

	2009	2008
Line of Credit	NA	NA
Reverse repurchase agreements	NA	4.54%
Total short-term debt	NA	4.54%
Senior Notes	6.02%	6.02%
Total Debt	6.02%	5.69%

### ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of economic losses due to adverse changes in the estimated fair value of a financial instrument as the result of changes in equity prices, interest rates, foreign currency exchange rates and commodity prices. Historically, our primary market risks have been equity price risk associated with investments in equity securities and interest rate risk associated with investments in fixed maturities. We have limited exposure to both foreign currency risk and commodity risk.

Over the past six months, there were significant disruptions in the financial markets. These market disruptions have resulted in a lack of liquidity within the credit markets, which has increased credit risk in the financial markets and resulted in the widening of credit spreads. Credit risk is the potential

loss resulting from adverse changes in an issuer's ability to repay its debt obligations.

We monitor our portfolio to ensure that credit risk does not exceed prudent levels. We have consistently invested in high credit quality, investment grade securities. Our fixed maturity portfolio has an average rating of AA, over 90% rated A or better by at least one nationally recognized rating organization.

#### **ITEM 4. Controls and Procedures**

We maintain a system of controls and procedures designed to provide reasonable assurance as to the reliability of the financial statements and other disclosures included in this report, as well as to safeguard assets from unauthorized use or disposition. An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures was performed, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective, as of the end of the period covered by this report.

In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurances of achieving the desired control objective, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We believe that our disclosure controls and procedures provide such reasonable assurance.

No changes were made to our internal control over financial reporting during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings** - There were no material changes to report.

**Item 1A. Risk Factors** - There were no material changes to report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** -

Items 2(a) and (b) are not applicable.

Our common stock repurchase program, which authorized us to repurchase up to \$100 million of our Company's common stock, was initially approved by our Board of Directors on May 3, 2007. On November 14, 2007, our Board of Directors increased the previously announced repurchase program by \$100 million, for a total of \$200 million of our common stock. The repurchase program may be suspended or discontinued at any time without prior notice. In light of market volatility in the second half of 2008, the repurchase program was suspended in the third quarter of 2008 and will remain suspended until conditions warrant its reactivation.

**Item 3. Defaults Upon Senior Securities - Not Applicable**

**Item 4. Submission of Matters to a Vote of Security Holders - Not Applicable**

**Item 5. Other Information - Not Applicable**

**Item 6. Exhibits**

Exhibit 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RLI Corp.

/s/ Joseph E. Dondanville  
Joseph E. Dondanville  
Sr. Vice President, Chief Financial Officer  
(Principal Financial and Chief Accounting Officer)

Date: April 27, 2009



