Watson Wyatt Worldwide, Inc. Form 10-Q November 09, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	<b>FOR</b>	M	10-	0
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(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number: 001-16159

#### WATSON WYATT WORLDWIDE, INC.

to

(Exact name of Registrant as specified in its charter)

**Delaware** 

52-2211537

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

901 N. Glebe Road
Arlington, VA
(Address of principal executive offices)

22203

(zip code)

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(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer O

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of October 31, 2006.

Class
Class A Common Stock, \$.01 par value per share

Outstanding at October 31, 2006 42,381,532 shares

### WATSON WYATT WORLDWIDE, INC. INDEX TO FORM 10-Q

For the Three Months Ended September 30, 2006

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Consolidated Statements of Operations Three Months Ended September 30, 2006

and 2005

Consolidated Balance Sheets September 30, 2006 and June 30, 2006

Consolidated Statements of Cash Flows Three Months Ended September 30, 2006

and 2005

Consolidated Statement of Changes in Stockholders Equity Three Months Ended

September 30, 2006

Notes to the Consolidated Financial Statements

Item 2. Management s Discussion and Analysis of Financial Condition and Results of

**Operations** 

Item 3. Quantitative and Qualitative Disclosures About Market Risk

<u>Item 4.</u> <u>Controls and Procedures</u>

PART II. OTHER INFORMATION

<u>Item 1.</u> <u>Legal Proceedings</u>

<u>Item 1A.</u> <u>Risk Factors</u>

<u>Item 2.</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

<u>Item 3.</u> <u>Defaults Upon Senior Securities</u>

<u>Item 4.</u> <u>Submission of Matters to a Vote of Security Holders</u>

<u>Item 5.</u> <u>Other Information</u>

<u>Item 6.</u> <u>Exhibits</u>

**Signatures** 

Certifications

### WATSON WYATT WORLDWIDE, INC. Consolidated Statements of Operations

(Thousands of U.S. Dollars, Except Per Share Data)

	2006	Three months ended September 2006 200 (Unaudited)				
Revenue	\$	336,004		\$	265,886	
Costs of providing services:						
Salaries and employee benefits	185,	595		147,550		
Professional and subcontracted services	20,03	35		19,0	9,011	
Occupancy, communications and other	40,95	51		32,853		
General and administrative expenses	38,09	99		31,389		
Depreciation and amortization		12,751		9,677		
	297,4	431		240,480		
Income from operations	38,57	73		25,4	06	
(Loss)/income from affiliates	(229		)	1,35	1	
Interest expense	(443		)	(876		
Interest income	1,450	)		788		
Other non-operating income/(loss)	36	36		(1,862		
Income from continuing operations before income taxes	39,38	39,387		24,807		
Provision for income taxes	14,5	14,573		10,9	10,915	
Income from continuing operations	24,8	24,814		13,892		
Discontinued operations:						
Sublease income from discontinued operations, less applicable income tax expense for the three months ended September 30, 2006 and 2005				9		
Net income	\$	24,814		\$	13,901	
Basic earnings per share:						
Income from continuing operations	\$	0.59		\$	0.36	
Income from discontinued operations						
Net income	\$	0.59		\$	0.36	
Diluted earnings per share:						
Income from continuing operations	\$	0.56		\$	0.36	
Income from discontinued operations						
Net income	\$	0.56		\$	0.36	
Weighted average shares of common stock, basic (000)	42,39				38,841	
Weighted average shares of common stock, diluted (000)	44,38	44,388		39,095		

See accompanying notes to the consolidated financial statements

#### WATSON WYATT WORLDWIDE, INC. Consolidated Balance Sheets

(Thousands of U.S. Dollars, Except Share and Per Share Data)

	September 30, June 2006 2006 (unaudited)		ne 30, 06		
Assets					
Cash and cash equivalents	\$	63,394	\$	165,345	
Receivables from clients:					
Billed, net of allowances of \$6,570 and \$3,678	177,	,052		80,533	
Unbilled, at estimated net realizable value	140,	,588	123	,044	
	317,		303	,577	
Deferred income taxes	4,36	6	567		
Other current assets	46,8	47	24,1	58	
Total current assets	432,	,247	493	493,647	
Investment in affiliates	8,22	4	8,56	54	
Fixed assets, net	152,			147,738	
Deferred income taxes	75,3		70,4		
Goodwill	328,			324,041	
Intangible assets	187,		187		
Other assets	8,70		8,87		
Total Assets	\$	1,192,687	\$	1,240,359	
Liabilities					
Accounts payable and accrued liabilities, including discretionary compensation	\$	206,261	\$	288,396	
Deferred income taxes	Ψ	200,201	168	200,390	
Income taxes payable	16,4	3/1	7,77	1	
Total current liabilities	222,		296		
Total current habilities	222,	,073	290,	,555	
Note payable	25,0	000	30,0	000	
Accrued retirement benefits	165,	,370	162	,505	
Deferred rent and accrued lease losses	28,8	64	28,9	82	
Deferred income taxes	443			480	
Other noncurrent liabilities	77,6	77,619		73,296	
Total Liabilities	519,	519,991		591,598	
Commitments and contingencies					
Stockholders Equity  Professed Stocks No possible to the stock of the stockholders and the stockholders are stockholders.					
Preferred Stock - No par value:					
1,000,000 shares authorized; none issued and outstanding					
Class A Common Stock - \$.01 par value: 99,000,000 shares authorized; 42,513,451 and 42,463,451 issued and 42,329,814 and 42,385,513					
outstanding	425		425		
Additional paid-in capital	387,	,344	386		
Treasury stock, at cost - 183,637 and 77,938 shares	(7,3		(2,1		
Retained earnings	264,		242		
Accumulated other comprehensive income	28,0		21,4		
Total Stockholders Equity	672,		648		
Total Liabilities and Stockholders Equity	\$	1,192,687	\$	1,240,359	
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See accompanying notes to the consolidated financial statements

## WATSON WYATT WORLDWIDE, INC. Consolidated Statements of Cash Flows

(Thousands of U.S. Dollars)

	Three months ended Septem 2006 (Unaudited)			ember 30 2005		
Cash flows used in operating activities:						
Net income	\$	24,814		\$	13,901	
Adjustments to reconcile net income to net cash used in operating activities:						
Loss on foreign currency forward contract				3,602		
Income from discontinued operations, net of income tax expense				(9		)
Provision for doubtful receivables from clients	8,187			5,832		
Depreciation	10,46	50		8,157		
Amortization of intangible assets	2,291			1,520		
Provision for deferred income taxes	(8,57)	6	)	(281		)
Income from affiliates	229			(1,351)	l	)
Distributions from affiliates				1,639		
Other, net	216			(1,070	)	)
Changes in operating assets and liabilities (net of discontinued operations):						
Receivables from clients	(20,5)	09	)	(2,398	3	)
Other current assets	(23,4:	57	)	(21,91	19	)
Other assets	178			(517		)
Accounts payable and accrued liabilities	(71,9	87				