

ALASKA AIR GROUP INC  
Form 8-K  
November 15, 2001

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K  
CURRENT REPORT**

Pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

**November 14, 2001**  
(Date of Report)

**ALASKA AIR GROUP, INC.**

(Exact name of registrant as specified in its charter)  
Commission file number 1-8957

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**91-1292054**  
(I.R.S. Employer  
Identification No.)

**19300 Pacific Highway South, Seattle, Washington 98188**  
(Address of principal executive offices)

**(206) 431-7040**  
(Registrant's telephone number)

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**ITEM 9. Regulation FD Disclosure**

**FORWARD-LOOKING INFORMATION**

This report may contain forward-looking statements that are based on the best information currently available to management. These forward-looking statements are intended to be subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are indicated by phrases such as "will," "should," "the Company believes," "we expect" or any other language indicating a prediction of future events. There can be no assurance that actual developments will be those anticipated by the Company. Actual results could differ materially from those projected as a result of a number of factors, some of which the Company cannot predict or control. For a discussion of these factors, please see Item 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2000. The Company expressly disclaims any duty to update these projections, and makes no representation as to their continued accuracy in the event it does not provide such updates.

**October 2001 Estimates**

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### *Cash and Short-Term Investments*

At October 31, 2001, Alaska Air Group had approximately \$660 million of cash and short-term investments, including \$150 million obtained under its credit facility and \$50 million received from the U.S. Government under the Air Transportation Safety and System Stabilization Act, which is approximately half of the total amount expected to be received under the Act. Cash and short-term investments amounted to \$667 million on September 30, 2001.

### *Passenger Yield*

In October 2001, passenger revenue per revenue passenger mile (yield) for Alaska Airlines was 12.97 cents, which is a decrease of 8.0% from October 2000. Yield for Horizon was 26.42 cents, which represents a decrease of 11.8% from the prior year. Both airlines experienced year-over-year yield declines that accelerated throughout the month.

### *Fuel Cost per Gallon*

|                                                                            |        |         |
|----------------------------------------------------------------------------|--------|---------|
| Fuel cost per gallon including taxes for October 2001 versus October 2000: |        |         |
| Alaska Airlines                                                            | \$0.80 | (33.4)% |
| Horizon Air                                                                | \$0.85 | (30.9)% |

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### **Fourth Quarter 2001 Estimates**

|                                     | <b>Forecast<br/>Q4</b> | <b>Change<br/>Yr/Yr</b> |
|-------------------------------------|------------------------|-------------------------|
| <b>Alaska Airlines</b>              |                        |                         |
| Capacity (ASMs in millions)         | 4,051                  | (7.5)%                  |
| Fuel gallons (000,000)              | 68.8                   | (9.2)%                  |
| Cost per ASM excluding fuel (cents) | 9.70                   | 11.9%                   |
| <b>Horizon Air</b>                  |                        |                         |
| Capacity (ASMs in millions)         | 466                    | (17.5)%                 |
| Fuel gallons (000,000)              | 11.2                   | (32.8)%                 |
| Cost per ASM excluding fuel (cents) | 22.80                  | 27.1%                   |

We anticipate that airports, experiencing fewer landings and lower receipts from concessionaires, will pass revenue shortfalls through to airlines via increased landing fees and terminal rents. Our fourth quarter estimated Cost per ASM has been modified to reflect these expected cost increases and it is possible that it will be modified further as better information becomes available.

### **Capacity Estimates**

During the fourth quarter of 2001, Alaska estimates that it will operate approximately 87% of its previously planned flight schedule and Horizon estimates it will operate approximately 79% of its previously planned flight schedule.

Provided below are capacity (ASMs in millions) estimates for the full year of 2001.

|                           |        |        |
|---------------------------|--------|--------|
| Alaska Airlines Full Year | 17,849 | 3.1%   |
| Horizon Air Full Year     | 2,140  | (6.9)% |

### **U.S. Government Assistance**

We expect to receive a total of \$89.3 million for Alaska and \$10.4 million for Horizon under the Air Transportation Safety and System Stabilization Act. Recognition of these receipts in the statement of income and ultimately, receipt of these amounts from the government, is dependent on airlines incurring direct and incremental losses as a result of the terrorist attacks for the period from September 11, 2001 to December 31, 2001 which equal or exceed their cash compensation. Horizon fully recognized its cash compensation during the third quarter of 2001, and Alaska recognized \$18.7 million of its expected total of \$89.3 million. Alaska expects to recognize the remaining \$70.6 million during the fourth quarter of 2001.

**Fleet Plan Estimates**

Provided below are estimated changes in the Horizon and Alaska fleets for 2001 - 2002.

| Operating Fleet Plan   | Seats | On Hand<br>YE 2000 | Estimated<br>Change During |      |
|------------------------|-------|--------------------|----------------------------|------|
|                        |       |                    | 2001                       | 2002 |
| <b>Alaska Airlines</b> |       |                    |                            |      |
| B737-200C              | 111   | 8                  | 1                          |      |
| B737-400               | 138   | 40                 |                            |      |
| B737-700               | 120   | 13                 | 3                          | 2    |
| B737-900               | 172   |                    | 5                          | 2    |
| MD-80                  | 140   | 34                 | (3)                        | (4)  |
|                        |       |                    |                            |      |
| Total                  |       | 95                 | 6                          | 0    |
| <b>Horizon Air</b>     |       |                    |                            |      |
| Dash 8-100/200         | 37    | 40                 | (12)                       |      |
| Dash 8-400             | 70    |                    | 13                         | 2    |
| F-28                   | 69    | 22                 | (14)                       | (8)  |
| CRJ 700*               | 70    |                    | 11                         | 4    |
|                        |       |                    |                            |      |
| Total                  |       | 62                 | (2)                        | (2)  |

\* The CRJ700s were delayed. Horizon and the manufacturer have reached agreement on a revised delivery plan, and Horizon will receive additional manufacturer support to compensate for the delay.

**Note:** In the wake of the terrorists attacks on September 11, Alaska and Horizon are re-evaluating their fleet plans and the fleet activity shown above may change in the near future.

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: November 14, 2001

/s/ BRADLEY D. TILDEN

Bradley D. Tilden

*Vice President/Finance and Chief Financial Officer*