AMERICAN COMMUNITY PROPERTIES TRUST Form 10-Q May 15, 2008

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008, OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ TO \_\_\_\_ Commission file number 1-14369 AMERICAN COMMUNITY PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

MARYLAND 52-2058165

(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.) organization)

222 Smallwood Village Center St. Charles, Maryland 20602 (Address of principal executive offices)(Zip Code) (301) 843-8600 (Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "an accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

As of May 7, 2008, there were 5,229,954 Common Shares, par value \$0.01 per share, issued and outstanding

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## AMERICAN COMMUNITY PROPERTIES TRUST CONSOLIDATED STATEMENTS OF INCOME FOR THE THREE MONTHS ENDED MARCH 31,

(In thousands, except per share amounts) (Unaudited)

	2008	2007		
Revenues				
Rental property revenues	\$ 15,399	\$	14,410	
Community development-land sales	1,046		3,755	
Homebuilding-home sales	2,244		3,088	
Management and other fees, substantially				
all from related entities	188		263	
Reimbursement of expenses related to				
managed entities	381		471	
Total revenues	19,258		21,987	
Expenses				
Rental property operating expenses	7,338		7,356	
Cost of land sales	903		2,916	
Cost of home sales	1,717		2,286	
General, administrative, selling and				
marketing	2,870		2,463	
Depreciation and amortization	2,597		2,184	
Expenses reimbursed from managed				
entities	381		471	
Total expenses	15,806		17,676	
Operating income	3,452		4,311	
Other income (expense)				
Interest and other income	174		552	
Equity in earnings from unconsolidated				
entities	168		1,673	
Interest expense	(4,232)		(4,617)	
Minority interest in consolidated entities	(1,159)		(1,372)	
(Loss) income before provision for income				
taxes	(1,597)		547	
(Benefit) provision for income taxes	(404)		523	
Net (loss) income	\$ (1,193)	\$	24	
(Loss) earnings per share				
Basic and Diluted	\$ (0.23)	\$	0.00	
Weighted average shares outstanding				

Basic and Diluted		5,211	5,208
Cash dividends per share	\$	-	\$ 0.10
The accompanying notes are an integral part of the	these consol	idated	
statements.			

# AMERICAN COMMUNITY PROPERTIES TRUST CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	As of March 31, 2008 (Unaudited)		3	December 1, 2007 audited)	
ASSETS	(0	nadarea)	(1	iaanoa)	
ASSETS:					
Investments in real estate:					
Operating real estate, net of accumulated					
depreciation	\$	162,591	\$	164,352	
of \$152,785 and \$150,292, respectively					
Land and development costs		90,499		84,911	
Condominiums under construction		2,808		4,460	
Rental projects under construction or development		1,194		853	
Investments in real estate, net		257,092		254,576	
Cash and cash equivalents		22,209		24,912	
Restricted cash and escrow deposits		20,198		20,223	
Investments in unconsolidated real estate entities		6,521		6,528	
Receivable from bond proceeds		4,762		5,404	
Net accounts receivable		1,886		2,676	
Deferred tax assets		34,583		34,075	
Property and equipment, net of accumulated					
depreciation		1,089		1,045	
Deferred charges and other assets, net of					
amortization of					
\$2,937 and \$2,764 respectively		10,098		11,285	
Total Assets	\$	358,438	\$	360,724	
LIABILITIES AND SHAREHOLDERS' EQUITY					
LIABILITIES:					
Non-recourse debt	\$	279,031	\$	279,981	
Recourse debt		28,356		25,589	
Accounts payable and accrued liabilities		21,894		24,874	
Deferred income		3,154		3,214	
Accrued current income tax liability		14,718		14,620	
Total Liabilities		347,153		348,278	
SHAREHOLDERS' EQUITY:					
Common shares, \$.01 par value, 10,000,000					
shares authorized, 5,229,954 shares issued and					
outstanding as of March 31, 2008 and December 31,					
2007		52		52	
Treasury stock, 67,709 shares at cost		(376)		(376)	
Additional paid-in capital		17,409		17,377	
Retained deficit		(5,800)		(4,607)	
Total Shareholders' Equity		11,285		12,446	

Total Liabilities and Shareholders' Equity	\$ 358,438	\$ 360,724
The accompanying notes are an integral part of these		
consolidated statements.		
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## AMERICAN COMMUNITY PROPERTIES TRUST CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (In thousands, except share amounts)

	Common S	Shares				Additional		
		Pa	ır	Tre	easury	Paid-in	Retained	
	Number	Val	ue	S	tock	Capital	Deficit	Total
Balance December								
31, 2007 (Audited)	5,229,954	\$	52	\$	(376)	\$ 17,377	\$ (4,607)	\$ 12,446
Net loss	-		-		-	-	(1,193)	(1,193)
Amortization of								
Trustee Restricted								
Shares	-		-		-	32	-	32
Balance March 31,								
2008 (Unaudited)	5,229,954	\$	52	\$	(376)	\$ 17,409	\$ (5,800)	\$ 11,285

The accompanying notes are an integral part of this consolidated statement.

# AMERICAN COMMUNITY PROPERTIES TRUST CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31,

(In thousands) (Unaudited)

	2008	2007
Cash Flows from Operating Activities		
Net (loss) income	\$ (1,193)	\$ 24
Adjustments to reconcile net (loss)		
income to net cash (used in)		
provided by operating activities:		
Depreciation and amortization	2,597	2,184
Distribution to minority interests in		
excess of basis	1,121	1,648
Benefit for deferred income taxes	(508)	(293)
Equity in earnings-unconsolidated		
entities	(168)	(1,673)
Distribution of earnings from		
unconsolidated entities	168	173
Cost of land sales	903	2,916
Cost of home sales	1,717	2,286
Stock based compensation expense	36	(1)
Amortization of deferred loan costs	219	292
Changes in notes and accounts		
receivable	790	2,010
Additions to community development		
assets	(6,491)	(5,661)
Homebuilding-construction		
expenditures	(65)	(726)
Deferred income-joint venture	(60)	15
Changes in accounts payable, accrued	· · ·	
liabilities	(2,886)	(2,280)
Net cash (used in) provided by operating		
activities	(3,820)	914
Cash Flows from Investing Activities		
Investment in office building and		
apartment construction	(341)	(56)
Change in investments - unconsolidated	(- )	()
entities	7	1,513
Change in restricted cash	25	(1,390)
Additions to rental operating properties,		( ) >)
net	(759)	(2,997)
Other assets	847	1,042
Net cash used in investing activities	(221)	(1,888)
	(1)	(1,000)

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Cash Flows from Financing Activities		
Cash proceeds from debt financing	118	23,116
Payment of debt	(956)	(17,032)
County Bonds proceeds, net of		
undisbursed funds	3,297	2,676
Payments of distributions to minority		
interests	(1,121)	(1,648)
Dividends paid to shareholders	-	(516)
Net cash provided by financing activities	1,338	6,596
Net (Decrease) Increase in Cash and Cash		
Equivalents	(2,703)	5,622
Cash and Cash Equivalents, Beginning of		
Period	24,912	27,459
Cash and Cash Equivalents, End of Period	\$ 22,209	\$ 33,081
The accompanying notes are an integral		
part of these consolidated statements.		

## AMERICAN COMMUNITY PROPERTIES TRUST NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2008 (Unaudited)

## (1) ORGANIZATION

ACPT is a self-managed holding company that is primarily engaged in the investment of rental properties, property management services, community development, and homebuilding. These operations are concentrated in the Washington, D.C. metropolitan area and Puerto Rico and are carried out through American Rental Properties Trust ("ARPT"), American Rental Management Company ("ARMC"), American Land Development U.S., Inc. ("ALD") and IGP Group Corp. ("IGP Group") and their subsidiaries.

ACPT is taxed as a U.S. partnership and its taxable income flows through to its shareholders. ACPT is subject to Puerto Rico taxes on IGP Group's taxable income, generating foreign tax credits that have been passed through to ACPT's shareholders. A federal tax regulation has been proposed that could eliminate the pass through of these foreign tax credits to ACPT's shareholders. Comments on the proposed regulation are currently being evaluated with the final regulation expected to be effective for tax years beginning after the final regulation is ultimately published in the Federal Register. ACPT's federal taxable income consists of certain passive income from IGP Group, a controlled foreign corporation, distributions from IGP Group and dividends from ACPT's U.S. subsidiaries. Other than Interstate Commercial Properties ("ICP"), which is taxed as a Puerto Rico corporation, the taxable income from the remaining Puerto Rico operating entities passes through to IGP Group or ALD. Of this taxable income, only the portion of taxable income applicable to the profits, losses or gains on the residential land sold in Parque Escorial passes through to ALD. ALD, ARMC, and ARPT are taxed as U.S. corporations. The taxable income from the U.S. apartment properties flows through to ARPT.

# (2) BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of American Community Properties Trust and its majority owned subsidiaries and partnerships, after eliminating all intercompany transactions. All of the entities included in the consolidated financial statements are hereinafter referred to collectively as the "Company" or "ACPT."

The Company consolidates entities that are not variable interest entities as defined by Financial Accounting Standard Board ("FASB") Interpretation No. 46 (revised December 2003) ("FIN 46 (R)") in which it owns, directly or indirectly, a majority voting interest in the entity. In addition, the Company consolidates entities, regardless of ownership percentage, in which the Company serves as the general partner and the limited partners do not have substantive kick-out rights or substantive participation rights in accordance with Emerging Issues Task Force Issue 04-05, "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights," ("EITF 04-05"). The assets of consolidated real estate partnerships not 100% owned by the Company are generally not available to pay creditors of the Company. The consolidated group includes ACPT and its four major subsidiaries, American Rental Properties Trust, American Rental Management Company, American Land Development U.S., Inc., and IGP Group Corp. In addition, the consolidated group includes the following other entities:

Alturas del Senorial Associates LDA Group, LLC

Limited Partnership

American Housing Management Milford Station I, LLC

Company

American Housing Properties L.P. Milford Station II, LLC

Bannister Associates Limited Monserrate Associates Limited

Partnership Partnership

Bayamon Garden Associates Limited

Partnership

New Forest Apartments, LLC

Carolina Associates Limited Nottingham South, LLC

Partnership S.E.

Coachman's Apartments, LLC Owings Chase, LLC

Colinas de San Juan Associates Palmer Apartments Associates

Limited Partnership
Crossland Associates Limited
Prescott Square, LLC

Partnership

Escorial Office Building I, Inc. St. Charles Community, LLC Essex Apartments Associates Limited San Anton Associates S.E.

Partnership

Fox Chase Apartments, LLC Sheffield Greens Apartments, LLC

Headen House Associates Limited Torres del Escorial, Inc.

Partnership

Huntington Associates Limited Turabo Limited Dividend Partnership

Partnership

Interstate Commercial Properties, Inc. Valle del Sol Associates Limited

Partnership

Interstate General Properties Limited

Partnership, S.E.

Village Lake Apartments, LLC

Wakefield Terrace Associates Limited

Jardines de Caparra Associates Wakefield T Limited Partnership Partnership

Lancaster Apartments Limited Wakefield Third Age Associates

Partnership Limited Partnership

Land Development Associates S.E.

The Company's investments in entities that it does not control are recorded using the equity method of accounting. Refer to Note 3 for further discussion regarding Investments in Unconsolidated Real Estate Entities.

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## **Interim Financial Reporting**

These unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted. The Company has no items of other comprehensive income for any of the periods presented. In the opinion of management, these unaudited financial statements reflect all adjustments (which are of a normal recurring nature) necessary to present a fair statement of results for the interim period. While management believes that the disclosures presented are adequate to make the information not misleading, these financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report filed on Form 10-K for the year ended December 31, 2007. The operating results for the three months ended March 31, 2008, and 2007, are not necessarily indicative of the results that may be expected for the full year. Net income (loss) per share is calculated based on weighted average shares outstanding.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements, and accompanying notes and disclosures. These estimates and assumptions are prepared using management's best judgment after considering past and current events and economic conditions. Actual results could differ from those estimates and assumptions.

## Sales, Profit Recognition and Cost Capitalization

In accordance with Statement of Financial Accounting Standard ("SFAS") No. 66, "Accounting for Sales of Real Estate," community development land sales are recognized at closing only when sufficient down payments have been obtained and initial and continuing investment criteria have been met, possession and other attributes of ownership have been transferred to the buyer, and ACPT has no significant continuing involvement. Under the provisions of SFAS 66, related to condominium sales, revenues and costs are to be recognized when construction is beyond the preliminary stage, the buyer is committed to the extent of being unable to require a refund except for non-delivery of the unit, sufficient units in the project have been sold to ensure that the property will not be converted to rental property, the sales proceeds are collectible and the aggregate sales proceeds and the total cost of the project can be reasonably estimated. Accordingly we recognize revenues and costs upon settlement with the homebuyer which doesn't occur until after we receive use and occupancy permits for the building.

The costs of developing the land are allocated to our land assets and charged to cost of sales as the related inventories are sold using the relative sales value method which rely on estimated costs and sales values. In accordance with SFAS 67 "Accounting for Costs and Initial Rental Operations of Real Estate Projects", the costs of acquiring and developing land are allocated to these assets and charged to cost of sales as the related inventories are sold. Within our homebuilding operations, the costs of acquiring the land and construction of the condominiums are allocated to these assets and charged to cost of sales as the condominiums are sold. The cost of sales is determined by the percentage of completion method. The Company considers interest expense on all debt available for capitalization to the extent of average qualifying assets for the period. Interest specific to the construction of qualifying assets, represented primarily by our recourse debt, is first considered for capitalization. To the extent qualifying assets exceed debt specifically identified, a weighted average rate including all other debt is applied. Any excess interest is reflected as interest expense.

## Impairment of Long-Lived Assets

ACPT carries its rental properties, homebuilding inventory, land and development costs at the lower of cost or fair value in accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." For real estate assets such as our rental properties which the Company plans to hold and use, which includes property to be developed in the future, property currently under development and real estate projects that are completed or substantially complete, we evaluate whether the carrying amount of each of these assets will be recovered from their undiscounted future cash flows arising from their use and eventual

disposition. If the carrying value were to be greater than the undiscounted future cash flows, we would recognize an impairment loss to the extent the carrying amount is not recoverable. Our estimates of the undiscounted operating cash flows expected to be generated by each asset are performed on an individual project basis and based on a number of assumptions that are subject to economic and market uncertainties, including, among others, demand for apartment units, competition, changes in market rental rates, and costs to operate and complete each project. There have been no impairment charges for the three months ended March 31, 2008 and 2007.

The Company evaluates, on an individual project basis, whether the carrying value of its substantially completed real estate projects, such as our homebuilding inventory that are to be sold, will be recovered based on the fair value less cost to sell. If the carrying value were to be greater than the fair value less costs to sell, we would recognize an impairment loss to the extent the carrying amount is not recoverable. Our estimates of the fair value less costs to sell are based on a number of assumptions that are subject to economic and market uncertainties, including, among others, comparable sales, demand for commercial and residential lots and competition. The Company performed similar reviews for land held for future development and sale considering such factors as the cash flows associated with future development expenditures. Should this evaluation indicate an impairment has occurred, the Company will record an impairment charge equal to the excess of the historical cost over fair value less costs to sell. There have been no impairment charges for the three months ended March 31, 2008 and 2007.

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## Depreciable Assets and Depreciation

The Company's operating real estate is stated at cost and includes all costs related to acquisitions, development and construction. The Company makes assessments of the useful lives of our real estate assets for purposes of determining the amount of depreciation expense to reflect on our income statement on an annual basis. The assessments, all of which are judgmental determinations, are as follows:

- Buildings and improvements are depreciated over five to forty years using the straight-line or double declining balance methods,
  - Furniture, fixtures and equipment are depreciated over five to seven years using the straight-line method,
- Leasehold improvements are capitalized and depreciated over the lesser of the life of the lease or their estimated useful life.
  - Maintenance and other repair costs are charged to operations as incurred.

## Operating Real Estate

The table below presents the major classes of depreciable assets as of March 31, 2008 and December 31, 2007 (in thousands):

			Ι	December	
	March 31,			31,	
		2008	2007		
	(Unaudited)		(Audited)		
Building	\$	265,368	\$	265,115	
Building improvements		10,435		10,414	
Equipment		14,061		13,603	
		289,864		289,132	
Less: Accumulated depreciation		152,785		150,292	
		137,079		138,840	
Land		25,512		25,512	
Operating properties, net	\$	162,591	\$	164,352	

## Other Property and Equipment

In addition, the Company owned other property and equipment of \$1,089,000 and \$1,045,000, net of accumulated depreciation of \$2,371,000 and \$2,294,000 respectively, as of March 31, 2008 and December 31, 2007 respectively.

## Depreciation

Total depreciation expense was \$2,597,000 and \$2,184,000 for the three months ended March 31, 2008 and 2007, respectively.

Impact of Recently Issued Accounting Standards

#### SFAS 157 and 159

In September 2006, the FASB issued SFAS 157, "Fair Value Measurements" and in February 2007, the FASB issued SFAS 159, "The Fair Value Option for Financial Assets and Financial Liabilities." SFAS 157 defines fair values as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS 157 applies whenever other standards require assets or liabilities to be measured at fair value and does not expand the use of fair value in any new circumstances. SFAS 157 establishes a hierarchy that prioritizes the information used in developing fair value estimates. The hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, such as the reporting entity's own data. SFAS 157 requires fair value measurements to be disclosed by level within the

fair value hierarchy. On February 12, 2008, the FASB issued FASB Staff Position No. FAS 157-2, "Effective Date of FASB Statement No. 157," which amends FAS No. 157 by delaying its effective date by one year for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. Therefore, beginning on January 1, 2008, this standard applies prospectively to new fair value measurements of financial instruments and recurring fair value measurements of non-financial assets and non-financial liabilities. On January 1, 2009, the standard will also apply to all other fair value measurements. SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. The fair value election is designed to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. SFAS 159 was effective for the Company beginning January 1, 2008. The implementation of SFAS 157 and 159 did not have a material impact on our financial statements.

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SFAS 141R

On December 4, 2007, the FASB issued Statement No. 141R, "Business Combinations" ("SFAS 141R"). This statement changes the accounting for acquisitions specifically eliminating the step acquisition model, changing the recognition of contingent consideration from being recognized when it is probable to being recognized at the time of acquisition, disallowing the capitalization of transaction costs and delays when restructurings related to acquisitions can be recognized. The standard is effective for fiscal years ending after December 15, 2008 and will only impact the accounting for acquisitions we make after its adoption.

## **SFAS 160**

On December 4, 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 replaces the concept of minority interest with noncontrolling interests in subsidiaries. Noncontrolling interests will now be reported as a component of equity in the consolidated statement of financial position. Earnings attributable to noncontrolling interests will continue to be reported as a part of consolidated earnings; however, SFAS 160 requires that income attributable to both controlling and noncontrolling interests be presented separately on the face of the consolidated income statement. In addition, SFAS 160 provides that when losses attributable to noncontrolling interests exceed the noncontrolling interest's basis, losses continue to be attributed to the noncontrolling interest as opposed to being absorbed by the consolidating entity. SFAS 160 requires retroactive adoption of the presentation and disclosure requirements for existing minority interests. All other requirements of SFAS 160 shall be applied prospectively. SFAS 160 is effective for the first annual reporting period beginning on or after December 15, 2008. The Company is currently evaluating the impact of the adoption of SFAS 160 on its consolidated financial statements. However, the provisions of SFAS 160 are directly applicable to the Company's currently reported minority interest in consolidated entities and, accordingly, will change the presentation of the Company's financial statements when implemented.

## EITF Issue No. 06-08

In November 2006, the Emerging Issues Task force of the FASB ("EITF") reached a consensus on EITF Issue No. 06-08, "Applicability of a Buyer's Continuing Investment under FASB Statement No. 66, Accounting for Sales of Real Estate, for Sales of Condominiums" ("EITF 06-08"). EITF 06-08 requires condominium sales to meet the continuing investment criterion in FAS No. 66 in order for profit to be recognized under the percentage-of-completion method. EITF 06-08 was effective for the Company beginning January 1, 2008. The implementation of EITF 06-08 did not have a material impact on our financial statements.

## (3) INVESTMENT IN UNCONSOLIDATED REAL ESTATE ENTITIES

The Company accounts for investments in unconsolidated real estate entities that are not considered variable interest entities under FIN 46(R) in accordance with SOP 78-9 "Accounting for Investments in Real Estate Ventures" and APB Opinion No. 18 "The Equity Method of Accounting for Investments in Common Stock". For entities that are considered variable interest entities under FIN 46(R), the Company performs an assessment to determine the primary beneficiary of the entity as required by FIN 46(R). The Company accounts for variable interest entities in which the Company is not a primary beneficiary and does not bear a majority of the risk of expected loss in accordance with the equity method of accounting.

The Company considers many factors in determining whether or not an investment should be recorded under the equity method, such as economic and ownership interests, authority to make decisions, and contractual and substantive participating rights of the partners. Income and losses are recognized in accordance with the terms of the partnership agreements and any guarantee obligations or commitments for financial support. The Company's investments in unconsolidated real estate entities accounted for under the equity method of accounting currently consists of general partnership interests in two limited partnerships which own apartment properties in the United States; a limited partnership interest in a limited partnership that owns a commercial property in Puerto Rico; and a 50% ownership interest in a joint venture formed as a limited liability company.

## **Apartment Partnerships**

The unconsolidated apartment partnerships as of March 31, 2008 and 2007 included Brookside Gardens Limited Partnership ("Brookside") and Lakeside Apartments Limited Partnership ("Lakeside") which collectively represent 110 rental units. We have determined that these two entities are variable interest entities under FIN 46(R). However, the Company is not required to consolidate the partnerships due to the fact that it is not the primary beneficiary and does not bear the majority of the risk of expected losses. The Company holds a nominal (1% or less) economic interest in Brookside and Lakeside but, as a general partner, we have significant influence over operations of these entities that is disproportionate to our economic ownership. In accordance with SOP 78-9 and APB No. 18, these investments are accounted for under the equity method. The Company is exposed to losses consisting of our net investment, loans and unpaid fees for Brookside of \$226,000 and \$231,000 and for Lakeside of \$164,000 and \$172,000 as of March 31, 2008 and December 31, 2007, respectively. All amounts are fully reserved. Pursuant to the partnership agreement for Brookside, the Company, as general partner, is responsible for providing operating deficit loans to the partnership in the event that it is not able to generate sufficient cash flows from its operating activities.

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## Commercial Partnerships

The Company holds a limited partner interest in a commercial property in Puerto Rico that it accounts for under the equity method of accounting. ELI, S.E. ("ELI"), is a partnership formed for the purpose of constructing a building for lease to the State Insurance Fund of the Government of Puerto Rico. ACPT contributed the land in exchange for \$700,000 and a 27.82% ownership interest in the partnership's assets, equal to a 45.26% interest in cash flow generated by the thirty-year lease of the building.

On April 30, 2004, the Company purchased a 50% limited partnership interest in El Monte Properties, S.E. ("El Monte") from Insular Properties Limited Partnership ("Insular") for \$1,462,500. Insular is owned by the J. Michael Wilson Family, a related party. In December 2004, a third party buyer purchased El Monte for \$20,000,000, \$17,000,000 in cash and \$3,000,000 in notes. The net cash proceeds from the sale of the real estate were distributed to the partners. As a result, the Company received \$2,500,000 in cash and recognized \$986,000 of income in 2004. The gain on sale was reduced by the amount of the seller's note which is subject to future subordination. In January 2005, El Monte distributed the notes to the partners whereby the Company received a \$1,500,000 note. The Company determined that the cost recovery method of accounting was appropriate for this transaction and accordingly, deferred revenue recognition on this note until cash payment was received. In January 2007, the Company received \$1,707,000, equal to the full principal amount due plus all accrued interest outstanding and, accordingly, recognized \$1,500,000 of equity in earnings from unconsolidated entities and \$207,000 of interest income. The Company has no required funding obligations and management expects to wind up El Monte's affairs during 2008.

## Land Development Joint Venture

In September 2004, the Company entered into a joint venture agreement with Lennar Corporation for the development of a 352-unit, active adult community located in St. Charles, Maryland. The Company manages the project's development for a market rate fee pursuant to a management agreement. In September 2004, the Company transferred land to the joint venture in exchange for a 50% ownership interest and \$4,277,000 in cash. The Company's investment in the joint venture was recorded at 50% of the historical cost basis of the land with the other 50% recorded within our deferred charges and other assets. The proceeds received are reflected as deferred revenue. The deferred revenue and related deferred costs will be recognized into income as the joint venture sells lots to Lennar. In March 2005, the joint venture closed a non-recourse development loan, which was amended in June 2006, December 2006 and again in October 2007. Included within these amendments, the maximum borrowings outstanding on the facility were reduced to \$5.0 million. For the October 2007 amendment, the development loan was modified to provide a one-year delay in development of the project, as to date, lot development has outpaced sales. Per the terms of the loan, both the Company and Lennar provided development completion guarantees. In the first quarter of 2008, the joint venture did not sell any lots. In the first quarter of 2007, the joint venture sold 14 lots to Lennar and recognized \$292,000 in deferred revenue, off-site fees and management fees and \$93,000 of deferred costs. The following table summarizes the financial data and principal activities of the unconsolidated real estate entities, which the Company accounts for under the equity method. The information is presented to segregate the apartment partnerships from the commercial partnerships as well as our 50% ownership interest in the land development joint venture, which are all accounted for as "investments in unconsolidated real estate entities" on the balance sheets.

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	Apartment Properties	mmercial roperty (in thousa	Dev V	Land velopment Joint Venture	Total
Summary Financial Position:					
Total Assets					
March 31, 2008	\$ 4,912	\$ 27,789	\$	12,479	\$ 45,180
December 31, 2007	4,980	27,379		12,397	44,756
Total Non-Recourse Debt					
March 31, 2008	3,163	22,960		4,811	30,934
December 31, 2007	3,189	22,960		4,722	30,871
Total Other Liabilities					
March 31, 2008	966	488		735	2,189
December 31, 2007	976	147		741	1,864
Total Equity					
March 31, 2008	783	4,341		6,933	12,057
December 31, 2007	815	4,272		6,934	12,021
Company's Investment, net (1)					
March 31, 2008	-	4,693		1,828	6,521
December 31, 2007	(1)	4,701		1,828	6,528
Summary of Operations: Total Revenue Three Months Ended					
March 31, 2008	\$ 208	\$ 896	\$	-	\$ 1,104
Three Months Ended					
March 31, 2007	170	909		1,874	2,953
Net Income					
Three Months Ended					
March 31, 2008	(35)	456		-	421
Three Months Ended	/ <b>-</b> 0\				
March 31, 2007	(39)	468		-	429
Company's recognition of equity in earnings					
Three Months Ended					
March 31, 2008	-	168		-	168
Three Months Ended					
March 31, 2007 (2)	-	173		-	173
Communication of Co. 1 Fl					
Summary of Cash Flows:					
Cash flows from operating activities					
Three Months Ended	-	0.10			 2.5
March 31, 2008	\$ 5	\$ 919	\$	(6)	\$ 918
Three Months Ended		0.55		1.252	0.07:
March 31, 2007	34	862		1,358	2,254

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Company's share of cash flows from operating activities

Three Months Ended				
March 31, 2008	-	416	(3)	413
Three Months Ended				
March 31, 2007	-	390	679	1,069
Operating cash distributions				
Three Months Ended				
March 31, 2008	-	387	-	387
Three Months Ended				
March 31, 2007	-	411	-	411
Company's share of				
operating cash distributions				
Three Months Ended				
March 31, 2008	-	176	-	176
Three Months Ended				
March 31, 2007	-	186	-	186

## Notes:

(1) Represents the Company's net investment, including assets and accrued liabilities in the consolidated balance sheet for

unconsolidated real estate entities.

(2) Excludes collection of the El Monte note receivable, resulting in recognition of \$1.5 million as Equity in Earnings, see Note 6.

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## (4) DEBT

The Company's outstanding debt is collateralized primarily by land, land improvements, receivables, investment properties, investments in partnerships, and rental properties. The following table summarizes the indebtedness of the Company at March 31, 2008 and December 31, 2007 (in thousands):

	Maturity	Interest	Outstanding as of		of	
					De	ecember
	Dates	Rates	March 31, 2008 (Unaudited)		31, 2007	
	From/To	From/To				
					(Audited)	
Recourse Debt						
Community						
Development (a), (b), (c)	08-31-08/03-01-2	3 4%/8%	\$	28,145	\$	25,490
General obligations (d) 06-01-09/01-01-12Non-interest						
		bearing/8.10%		211		99
Total Recourse Debt				28,356		25,589
Non-Recourse Debt						
<b>Investment Properties</b>						
(e)	04-30-09/08-01-	474.95%/10%		279,031		279,981
Total debt			\$	307,387	\$	305,570

- a) As of March 31, 2008, \$26,420,000 of the community development recourse debt relates to the general obligation bonds issued by the Charles County government as described in detail under the heading "Financial Commitments" in Note 5.
- b) On April 14, 2006, the Company closed a three year \$14,000,000 revolving acquisition and development line of credit loan ("the Revolver") secured by a first lien deed of trust on property located in St. Charles, MD. The maximum amount of the loan at any one time is \$14,000,000. The facility includes various sub-limits on a revolving basis for amounts to finance apartment project acquisitions and land development in St. Charles. The terms require certain financial covenants to be calculated annually as of December 31, including a tangible net worth to senior debt ratio for ALD and a minimum net worth test for ACPT. As of March 31, 2008 no amounts were outstanding on the Revolver.
- c) On September 1, 2006, LDA secured a revolving line of credit facility of \$15,000,000 to be utilized as follows: (i) to repay its outstanding loan of \$800,000; and (ii) to fund development costs of a project in which the Company plans to develop a planned community in Canovanas, Puerto Rico, to fund acquisitions and/or investments mainly in estate ventures, to fund transaction costs and expenses, to fund future payments of interest under the line of credit and to fund the working capital needs of the Company. The line of credit bears interest at a fluctuating rate equivalent to the LIBOR Rate plus 200 basis points (6.70% at March 31, 2008) and matures on August 31, 2008. The outstanding balance of this facility on March 31, 2008, was \$1,725,000.
- d) The general recourse debt outstanding as of March 31, 2008, is made up of various capital leases outstanding within our U.S. and Puerto Rico operations, as well as installment loans for vehicles and other miscellaneous equipment.
- e) The non-recourse debt related to the investment properties is collateralized by the multifamily rental properties and the office building in Parque Escorial. As of March 31, 2008, approximately \$74,441,000 of this debt is secured by the Federal Housing Administration ("FHA") or the Maryland Housing Fund.

The Company's loans contain various financial, cross collateral, cross default, technical and restrictive provisions. As of March 31, 2008, the Company was in technical default of the minimum debt service coverage ratios and minimum fixed charge coverage for the Escorial Office Building I, Inc. ("EOB") non-recourse mortgage of \$8,469,000. The Company received a default waiver from the lender related to the first quarter 2008. To prevent any further default, IGP provided a fixed charge and debt service guaranty, whereby IGP will contribute capital in cash in such amounts required to cause EOB to comply with the financial covenants. The guarantee will remain in full force until EOB has complied with the financial covenants for four consecutive quarters. The Company was in compliance with all other financial covenants and the other provisions of its loan agreements.

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## (5) COMMITMENTS AND CONTINGENT LIABILITIES

#### **Financial Commitments**

Pursuant to an agreement reached between ACPT and the Charles County Commissioners in 2002, the Company agreed to accelerate the construction of two major roadway links to the Charles County (the "County") road system. As part of the agreement, the County agreed to issue general obligation public improvement Bonds (the "Bonds") to finance \$20,000,000 of this construction guaranteed by letters of credit provided by Lennar as part of a residential lot sales contract for 1,950 lots in Fairway Village. The Bonds were issued in three installments with the final \$6,000,000 installment issued in March 2006. The Bonds bear interest rates ranging from 4% to 8%, for a blended lifetime rate for total Bonds issued to date of 5.1%, and call for semi-annual interest payments and annual principal payments and mature in fifteen years. Under the terms of bond repayment agreements between the Company and the County, the Company is obligated to pay interest and principal on the full amount of the Bonds; as such, the Company recorded the full amount of the debt and a receivable from the County representing the undisbursed Bond proceeds to be advanced to the Company as major infrastructure development within the project occurs. As part of the agreement, the Company will pay the County a monthly payment equal to one-sixth of the semi-annual interest payments and one-twelfth of the annual principal payment due on the Bonds. The County also requires ACPT to fund an escrow account from lot sales that will be used to repay this obligation.

In August 2005, the Company signed a memorandum of understanding ("MOU") with the Charles County Commissioners regarding a land donation that is now the site of a minor league baseball stadium and entertainment complex which opened in May of 2008. Under the terms of the MOU, the Company donated 42 acres of land in St. Charles to the County on December 31, 2005. The Company also agreed to expedite off-site utilities, storm-water management and road construction improvements that will serve the entertainment complex and future portions of St. Charles so that the improvements will be completed concurrently with the entertainment complex. The County will be responsible for infrastructure improvements on the site of the complex. In return, the County agreed to issue general obligation bonds to finance the infrastructure improvements. In March 2006, \$4,000,000 of bonds were issued for this project, with an additional \$3,000,000 issued in both March 2007 and March 2008. The funds provided by the County for this project will be repaid by ACPT over a 15-year period. In addition, the County agreed to issue an additional 100 school allocations a year to St. Charles commencing with the issuance of bonds.

During 2006, the Company reached an agreement with Charles County whereby the Company receives interest payments on any undistributed bond proceeds held in escrow by the County. The agreement covers the period from July 1, 2005 through the last draw made by the Company.

As of March 31, 2008, ACPT is guarantor of \$24,352,000 of surety bonds for the completion of land development projects with Charles County; substantially all are for the benefit of the Charles County Commissioners.

## Consulting Agreement and Arrangement

ACPT entered into a consulting and retirement compensation agreement with Interstate General Company L.P.'s ("IGC") founder and Chief Executive Officer, James J. Wilson, effective October 5, 1998 (the "Consulting Agreement"). IGC was the predecessor company to ACPT. Under the terms of the Consulting Agreement, the Company will pay Mr. Wilson \$200,000 per year through September 2008.

#### Guarantees

ACPT and its subsidiaries typically provide guarantees for another subsidiary's loans. In many cases more than one company guarantees the same debt. Since all of these companies are consolidated, the debt or other financial commitment made by the subsidiaries to third parties and guaranteed by ACPT, is included within ACPT's consolidated financial statements. As of March 31, 2008, ACPT has guaranteed \$26,420,000 of outstanding debt owed by its subsidiaries. IGP has guaranteed \$1,725,000 of its subsidiaries' outstanding debt. The guarantees will remain in effect until the debt service is fully repaid by the respective borrowing subsidiary. The terms of the debt service guarantees outstanding range from one to nine years. In addition to debt service guarantees, both the Company and Lennar provided development completion guarantees related to the St. Charles Active Adult Community Joint Venture. We do not expect any of these guarantees to impair the individual subsidiary or the

Company's ability to conduct business or to pursue its future development plans.

## Legal Matters

There have been no material changes to the legal proceedings previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2007.

The Company and/or its subsidiaries have been named as defendants, along with other companies, in tenant-related lawsuits. The Company carries liability insurance against certain types of claims that management believes meets industry standards. To date, payments made to the plaintiffs of the settled cases were covered by our insurance policy. The Company believes it has strong defenses to the claims, and intends to continue to defend itself vigorously in these matters.

In the normal course of business, ACPT is involved in various pending or unasserted claims. In the opinion of management, these are not expected to have a material impact on the financial condition or future operations of ACPT.

## (6) RELATED PARTY TRANSACTIONS

Certain officers and trustees of ACPT have ownership interests in various entities that conduct business with the Company. The financial impact of the related party transactions on the accompanying consolidated financial statements is reflected below (in thousands):

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CONSOLIDATED STATEMENT OF INCOME:			Three Months Ended March 31, 2008 2007		
Management and Other Fees			2000		2007
Unconsolidated subsidiaries					
with third party partners	(A)	\$	10	\$	10
Affiliates of J. Michael Wilson,		Ψ	10	Ψ	10
CEO and Chairman			_		43
CLO and Chamman		\$	10	\$	53
		Ψ	10	Ψ	55
Rental Property Revenues	(B)	\$	15	\$	14
remai i roperty nevenues	( <b>D</b> )	Ψ	15	Ψ	11
Interest and Other Income					
Unconsolidated real estate					
entities with third party partners		\$	2	\$	2
entities with time party partitions		Ψ	_	Ψ	
General and Administrative					
Expense					
Reserve additions (reductions)					
and other write-offs-					
Unconsolidated real estate					
entities with third party partners	(A)	\$	(22)	\$	2
Reimbursement to IBC for	( )		( )	·	
ACPT's share of J. Michael					
Wilson's salary			104		98
Reimbursement of					
administrative costs-					
Affiliates of J. Michael					
Wilson, CEO and Chairman			(5)		(6)
Consulting Fees					
James J. Wilson, IGC					
Chairman and Director	(C1)		50		50
Thomas J. Shafer, Trustee	(C2)		15		15
		\$	142	\$	159
BALANCE SHEET:		]	Balance	Ba	lance
				Dec	ember
	March 31, 2008			31,	
			2	2007	
Other Assets					
Receivables - All unsecured and					
due on demand					
Unconsolidated Subsidiaries		\$	9	\$	-
Affiliate of J. Michael Wilson,					
CEO and Chairman			9		5
Total		\$	18	\$	5

Other Liabilities
Payable due to Affiliate of J.
Michael Wilson, CEO and
Chairman \$ 74 \$ -

## (A) Management and Other Services

The Company provides management and other support services to its unconsolidated subsidiaries and other affiliated entities in the normal course of business. The fees earned from these services are typically collected on a monthly basis, one month in arrears. Receivables are unsecured and due on demand. Certain partnerships experiencing cash shortfalls have not paid timely. Generally, receivable balances of these partnerships are fully reserved, until satisfied or the prospect of collectibility improves. The collectibility of management fee receivables is evaluated quarterly. Any increase or decrease in the reserves is reflected accordingly as additional bad debt expenses or recovery of such expenses.

At the end of February 2007, G.L. Limited Partnership, which was owned by affiliates of J. Michael Wilson, was sold to a third party. Accordingly, we are no longer the management agent for this property effective March 1, 2007. Management fees generated by this property accounted for less than 1% of the Company's total revenue.

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## (B) Rental Property Revenue

On September 1, 2006, the Company, through one of its Puerto Rican subsidiaries, Escorial Office Building I, Inc. ("Landlord"), executed a lease with Caribe Waste Technologies, Inc. ("CWT"), a company owned by the J. Michael Wilson Family. The lease provides for 1,842 square feet of office space to be leased by CWT for five years at \$19.00 per rentable square foot. The

company provided CWT with an allowance of \$9,000 in tenant improvements which are being amortized over the life of the lease. In addition, CWT shall have the right to terminate this lease at any time after one year, provided it gives Landlord written notice six (6) months prior to termination. On February 25, 2008, CWT provided six months written notice of lease termination, effective August 24, 2008. The lease agreement is unconditionally guaranteed by Interstate Business Corporation ("IBC"), a company owned by the J. Michael Wilson Family.

#### (C) Other

Other transactions with related parties are as follows:

- 1) Represents fees paid to James J. Wilson pursuant to a consulting and retirement agreement. At Mr. Wilson's request, payments are made to IGC.
  - 2) Represents fees paid to Thomas J. Shafer, a trustee, pursuant to a consulting agreement.

## **Related Party Acquisitions**

#### El Monte

On April 30, 2004, the Company purchased a 50% limited partnership interest in El Monte Properties S.E. ("El Monte") from Insular Properties Limited Partnership ("Insular") for \$1,462,500. Insular is owned by the J. Michael Wilson Family. Per the terms of the agreement, the Company was responsible to fund \$400,000 of capital improvements and lease stabilization costs, and had a priority on cash distributions up to its advances plus accrued interest at 8%, investment and a 13% cumulative preferred return on its investment. The purchase price was based on a third party appraisal of \$16,500,000 dated April 22, 2003. The Company's limited partnership investment was accounted for under the equity method of accounting.

In December 2004, a third party buyer purchased El Monte for \$20,000,000: \$17,000,000 in cash and \$3,000,000 in two notes of \$1,500,000 each that bear an interest rate of prime plus 2%, with a ceiling of 9%, and mature on December 3, 2009. The net cash proceeds from the sale of the real estate were distributed to the partners. As a result, the Company received \$2,500,000 in cash and recognized \$986,000 of income in 2004. El Monte distributed a \$1,500,000 note to the Company in January 2005. On January 24, 2007, the Company received \$1,707,000 as payment in full of the principal balance and all accrued interest related to the El Monte note receivable. Accordingly, in 2007 the Company recorded \$1,500,000 as equity in earnings and \$207,000 as interest income.

## (7) INCOME TAXES

The total amount of unrecognized tax benefits as of March 31, 2008, was \$14,718,000. Included in the balance at March 31, 2008, were \$36,000 of tax positions that, if recognized, would affect the effective tax rate. A reconciliation of the beginning and ending amount of unrecognized tax benefit (in thousands) is as follows:

Unrecognized tax benefit at	
beginning of period (December 31,	
2007)	\$ 14,869
Change attributable to tax positions	
taken during a prior period	(151)
Change attributable to tax positions	
taken during the current period	-
	-

Decrease attributable to settlements with taxing authorities

Decrease attributable to lapse of statute of limitations

- Unrecognized tax benefit at end of period (March 31, 2008)

\$14,718

In accordance with our accounting policy, we present accrued interest related to uncertain tax positions as a component of interest expense and accrued penalties as a component of income tax expense on the Consolidated Statement of Income. Our Consolidated Statements of Income for the quarters ended March 31, 2008 and 2007, included interest expense of \$335,000 and \$296,000, respectively and penalties of \$24,000 and \$58,000, respectively. Our Consolidated Balance Sheets as of March 31, 2008 and December 31, 2007, included accrued interest of \$3,149,000 and \$2,814,000, respectively and accrued penalties of \$1,109,000 and \$1,085,000, respectively. The Company currently does not have any tax returns under audit by the United States Internal Revenue Service or the Puerto Rico Treasury Department. However, the tax returns filed in the Unites States for the years ended December 31, 2004 through 2007 remain subject to examination. For Puerto Rico, the tax returns for the years ended December 31, 2003 through 2007 remain subject to examination. Within the next twelve months, the Company does not anticipate any payments related to settlement of any tax examinations. There is a reasonable possibility within the next twelve months the amount of unrecognized tax benefits will decrease by \$564,000 when the related statutes of limitations expire and certain payments are recognized as taxable income.

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## (8) SEGMENT INFORMATION

ACPT has two reportable segments: U.S. operations and Puerto Rico operations. The Company's chief decision-makers allocate resources and evaluate the Company's performance based on these two segments. The U.S. segment is comprised of different

components grouped by product type or service, to include: investments in rental properties, community development and property management services. The Puerto Rico segment entails the following components: investment in rental properties, community development, homebuilding and property management services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

## Customer Dependence

Residential land sales to Lennar within our U.S. segment were \$807,000 for the three months ended March 31, 2008, which represents 7% of the U.S. segment's revenue and 4% of our total year-to-date consolidated revenue. No customers accounted for more than 10% of our consolidated revenue for the three months ended March 31, 2008. Residential land sales to Lennar within our U.S. segment were \$1,219,000 for the three months ended March 31, 2007 which represents 10% of the U.S. segment's revenue and 6% of our total year-to-date consolidated revenue. No customers accounted for more than 10% of our consolidated revenue for the three months ended March 31, 2007.

The following presents the segment information for the three months ended March 31, 2008 and 2007 (in thousands):

, as a same of the	United States	Puerto Rico	Inter- Segment	Total
Three Months Ended March 31, 2008			-	
(Unaudited):	(\$)	(\$)	(\$)	(\$)
Rental property revenues	9,799	5,600	-	15,399
Rental property operating expenses	4,574	2,770	(6)	7,338
Land sales revenue	1,046	-	-	1,046
Cost of land sales	903	-	-	903
Home sales revenue	-	2,244	-	2,244
Cost of home sales	-	1,717	-	1,717
Management and other fees	38	157	(7)	188
General, administrative, selling and				
marketing expense	2,203	668	(1)	2,870
Depreciation and amortization	1,662	935	-	2,597
Operating income	1,541	1,911	-	3,452
Interest income	123	64	(14)	173
Equity in earnings from unconsolidated				
entities	-	168	-	168
Interest expense	2,763	1,483	(14)	4,232
Minority interest in consolidated entities	4	1,155	-	1,159
Loss before benefit for income taxes	(1,103)	(494)	-	(1,597)
Income tax benefit	(239)	(165)	-	(404)
Net loss	(864)	(329)	-	(1,193)
Gross profit on land sale	143	-	-	143
Gross profit on home sales	-	527	-	527
Total assets	260,086	98,734	(382)	358,438
Additions to long lived assets	848	252	-	1,100

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	United States	Puerto Rico	Inter- Segment	Total
Three Months Ended March 31, 2007				
(Unaudited):	(\$)	(\$)	(\$)	(\$)
Rental property revenues	8,905	5,505	-	14,410
Rental property operating expenses	4,625	2,731	-	7,356
Land sales revenue	3,755	-	-	3,755
Cost of land sales	2,916	-	-	2,916
Home sales revenue	-	3,088	-	3,088
Cost of home sales	-	2,286	-	2,286
Management and other fees	110	153	-	263
General, administrative, selling and				
marketing expense	1,747	716	-	2,463
Depreciation and amortization	1,271	913	-	2,184
Operating income	2,211	2,100	-	4,311
Interest income	297	215	(30)	482
Equity in earnings from unconsolidated				
entities	-	1,673	-	1,673
Interest expense	3,066	1,581	(30)	4,617
Minority interest in consolidated entities	-	1,372	-	1,372
(Loss) income before provision for income				
taxes	(557)	1,104	-	547
Income tax provision	(75)	598	-	523
Net (loss) income	(482)	506	-	24
Gross profit on land sale	839	-	-	839
Gross profit on home sales	-	802	-	802
Total assets	257,772	106,424	(1,595)	362,601
Additions to long lived assets	2,826	227	-	3,053

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## FORWARD-LOOKING STATEMENTS

The following discussion should be read in conjunction with the consolidated financial statements and notes thereto appearing in this report. Historical results set forth in Management's Discussion and Analysis of Financial Condition and Results of Operation and the Financial Statements should not be taken as indicative of our future operations. This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These include statements about our business outlook, market and economic conditions, strategies, future plans, anticipated costs and expenses, capital spending, and any other statements that are not historical. The accuracy of these statements is subject to a number of risks, uncertainties, and other factors that may cause our actual results, performance or achievements of the Company to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Those items are discussed under "Risk Factors" in Part I, Item 1A to the Form 10-K for the year ended December 31, 2007.

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## **EXECUTIVE SUMMARY OF RESULTS**

Consolidated operating revenues are derived primarily from rental revenue, community development land sales and home sales. For the three months ended March 31, 2008, our consolidated rental revenues increased \$989,000 or 7% as compared to the same period of 2007. The increase was primarily attributable to construction of new units in our United States segment as well as overall rent increases at comparable properties in both the United States and Puerto Rico segments.

Community development land sales for the three months ended March 31, 2008 decreased \$2,709,000 or 72% as compared to the same period of 2007. Land sales revenue in any one period is affected by the mix of lot sizes and, to a greater extent, the mix between residential and commercial sales. The overall decrease was primarily the result of a decrease in commercial settlements for the first quarter 2008 as compared to the first quarter of 2007. For the three months ended March 31, 2008, we sold 0.99 commercial acres in St. Charles for \$184,000 compared to 5.78 commercial acres for \$2,536,000 for the three months ended March 31, 2007.

Home sales for the three months ended March 31, 2008 decreased \$844,000 or 27% as compared to the same period of 2007. Home sales, currently sourced from the Puerto Rico segment, are impacted by the local real estate market. The Company settled nine units during the first quarter of 2008 as compared to 12 units closed during the same period of 2007. As of March 31, 2008, 12 completed units remain within inventory, of which we currently have two units under contract. At the current sales pace, the Company anticipates that the remaining units will sell out during 2008. We believe that our current pricing remains competitive.

On a consolidated basis, the Company reported a net loss of \$1,193,000 for the three months ended March 31, 2008. The net loss includes a \$404,000 benefit for income taxes, resulting in a consolidated effective tax rate of approximately 25%. The consolidated effective rate was impacted by accrued penalties on uncertain tax positions and certain nondeductible permanent items. For further discussion of these items, see the provision for income taxes discussion within the United States and Puerto Rico segment discussion.

Please refer to the Results of Operations section of Management's Discussion and Analysis for additional details surrounding the results of each of our operating segments.

## CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States, which we refer to as GAAP, requires management to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements.

Refer to the Company's 2007 Annual Report on Form 10-K for a discussion of critical accounting policies, which include sales, profit recognition and cost capitalization, investment in unconsolidated real estate entities, impairment of long-lived assets, depreciation of investments in real estate, income taxes and contingencies. For the three months ended March 31, 2008, there were no material changes to our policies.

## **RESULTS OF OPERATIONS**

The following discussion is based on the consolidated financial statements of the Company. It compares the results of operations of the Company for the three months ended March 31, 2008 (unaudited), with the results of operations of the Company for the three months ended March 31, 2007 (unaudited). Historically, the Company's financial results have been significantly affected by the cyclical nature of the real estate industry. Accordingly, the Company's historical financial statements may not be indicative of future results. This discussion should be read in conjunction with the accompanying consolidated financial statements and notes included elsewhere in this report and within our Annual Report on Form 10-K for the year ended December 31, 2007.

Results of Operations - U.S. Operations:

For the three months ended March 31, 2008, our U.S. segment generated \$1,541,000 of operating income compared to \$2,211,000 of operating income generated by the segment for the same period in 2007. Additional information and analysis of the U.S. operations can be found below.

## Rental Property Revenues and Operating Expenses - U.S. Operations:

As of March 31, 2008, nineteen U.S. based apartment properties, representing 3,256 units, in which we hold an ownership interest qualified for the consolidation method of accounting. The rules of consolidation require that we include within our financial statements the consolidated apartment properties' total revenue and operating expenses. As of March 31, 2008, thirteen of the consolidated properties were market rent properties, representing 1,856 units, allowing us to determine the appropriate rental rates. Even though we can determine the rents, 54 of our units at one of our market rent properties must be leased to tenants with low to moderate income. HUD subsidizes three of the properties representing 836 units and the three remaining properties are a mix of 137 subsidized units and 427 market rent units. HUD dictates the rents of the subsidized units.

## **Apartment Construction and Acquisitions**

On January 31, 2007, we completed our newest addition to our rental apartment properties in St. Charles' Fairway Village, the Sheffield Greens Apartments ("Sheffield Greens"). The 252-unit apartment project consists of nine, 3-story buildings and offers 1 and 2 bedroom units ranging in size from 800 to 1,400 square feet. Construction activities were started in the fourth quarter of 2005 and leasing efforts began in the first quarter of 2006. The first five buildings became available for occupancy during the fourth quarter of 2006 and the final four buildings were ready for occupancy in January 2007. Leasing efforts have been successful and the property was approximately 92% occupied as of March 31, 2008.

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Three months ended

For the three months ended March 31, 2008, rental property revenues increased \$894,000 or 10% to \$9,799,000 compared to \$8,905,000 for the three months ended March 31, 2007. The increase in rental revenues was primarily the result of additional revenues for Sheffield Greens Apartments which accounted for approximately \$596,000 of the difference. The increase was also attributable to an overall 4% increase in rents between periods. These rental revenue increases were offset in part by an increase in the vacancy rate at certain multifamily apartment properties in St. Charles and Baltimore. Management has implemented incentives to address the vacancy issues at these properties. Rental property operating expenses decreased \$51,000 or 1% for the first quarter of 2008 to \$4,574,000 compared to \$4,625,000 for the first quarter of 2007. The overall decrease in rental property operating expenses was the result of cost cutting measures implemented at the end of 2007 and into 2008. The cost cutting measures resulted in decreased operating expenses for comparable properties of \$197,000 or 5%. The decreases were experienced primarily within security, snow removal, rehabilitation expenses and management salaries. Offsetting the noted decreases were increased operating expenses for Sheffield Greens Apartments of \$152,000 as the complex was not yet completed during the first quarter of 2007 and only partially occupied and increases in property taxes of \$71,000 for comparable properties.

## Community Development - U.S. Operations:

Land sales revenue in any one period is affected by the mix of lot sizes and, to a greater extent, the mix between residential and commercial sales. In March 2004, the Company executed Development and Purchase Agreements with Lennar Corporation (the "Lennar Agreements") to develop and sell 1,950 residential lots (1,359 single-family lots and 591 town home lots) in Fairway Village in St. Charles, Maryland. The Lennar Agreements requires the homebuilder to provide \$20,000,000 in letters of credit to secure the purchase of the lots. As security for the Company's obligation to develop the lots, a junior lien was placed on the residential portion of Fairway Village. The agreements require Lennar to purchase 200 residential lots per year, provided that they are developed and available for delivery as defined by the Development Agreement. For each lot sold in Fairway Village, the Company must deposit \$10,300 in an escrow account to fund the principal payments due to Charles County, at which time the lots are released from the junior lien. As of March 31, 2008, 1,499 lots remained under the provisions of the Lennar Agreements. In December 2007, the Company agreed to an amendment to the Lennar Agreements which temporarily reduce the final lot price for 100 lots (51 lots purchased by Lennar in December 2007 and 49 to be purchased by June 1, 2008) from 30% to 22.5% of the base price of the home sold on the lot, with guaranteed minimum prices of \$78,000 per single family lot and \$68,000 per townhome lot.

Sales are closed on a lot by lot basis at the time when the builder purchases the lot. The final selling price per lot sold to Lennar may exceed the guaranteed minimum price recognized at closing since the final lot price is based on a percentage of the base price of the home sold on the lot, but not less than the guaranteed minimum price. Additional revenue exceeding the guaranteed minimum take down price per lot will be recognized upon Lennar's settlement with the respective homebuyers.

Residential lots vary in size and location resulting in pricing differences. Gross margins are calculated based on the total estimated sales values based on current sales prices for all remaining lots within a neighborhood as compared to the total estimated costs.

Commercial land is typically sold by contract that allows for a study period and delayed settlement until the purchaser obtains the necessary permits for development. The sales prices and gross margins for commercial parcels vary significantly depending on the location, size, extent of development and ultimate use. Commercial land sales are generally cyclical.

Community development land sales revenue decreased \$2,709,000 or 72% for the three months ended March 31, 2008 to \$1,046,000 as compared to \$3,755,000 for the three months ended March 31, 2007. The overall decrease was primarily the result of a decrease in commercial settlements for the first quarter 2008 as compared to the first quarter of 2007. Further discussion of the components of this variance is as follows:

Residential Land Sales

For the three months ended March 31, 2008, we recognized \$807,000 related to the delivery of eight townhome lots and three single family lots to Lennar as compared to \$613,000 related to 7 townhome lots delivered in the first quarter of 2007. For the lots delivered in 2008, we recognized as revenue the minimum guaranteed price of \$68,000 per townhome lot and \$78,000 per single family lot, plus water and sewer fees, road fees and other off-site fees. For the three months ended March 31, 2007, we delivered 7 townhome lots to Lennar at an initial selling price of \$85,000 per lot plus water and sewer fees, road fees and other off-site fees. As of March 31, 2008, 1,499 lots remained under contract to Lennar, of which 118 single family lots were developed and ready for delivery.

The Company recognizes additional revenue based on a percentage of the final settlement price of the home sold by Lennar to the homebuyer, to the extent greater than the guaranteed minimum price, as provided by our agreement with Lennar. During the first quarter of 2008 we did not recognize any additional revenue for lots that were previously sold to Lennar. For the first quarter of 2007, the Company recognized \$314,000 of additional revenue for lots that were previously sold to Lennar.

#### Commercial Land Sales

For the three months ended March 31, 2008, we sold 0.99 commercial acres in St. Charles for \$184,000. This compares to 5.78 commercial acres in St. Charles for \$2,536,000 for the three months ended March 31, 2007. As of March 31, 2008, our commercial sales backlog contained 83.96 acres under contract for a total of \$14,545,000.

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St. Charles Active Adult Community, LLC - Land Joint Venture

In September 2004, the Company entered into a joint venture agreement with Lennar Corporation for the development of a 352-unit, active adult community located in St. Charles, Maryland. The Company manages the project's development for a market rate fee pursuant to a management agreement. In September 2004, the Company transferred land to the joint venture in exchange for a 50% ownership interest and \$4,277,000 in cash. The Company's investment in the joint venture was recorded at 50% of the historical cost basis of the land with the other 50% recorded within our deferred charges and other assets. The proceeds received are reflected as deferred revenue. The deferred revenue and related deferred costs will be recognized into income as the joint venture sells lots to Lennar. In March 2005, the joint venture closed a non-recourse development loan which was amended in September 2006, again in December 2006, and again in October 2007. Most recently, the development loan was modified to provide a one-year delay in development of the project, as to date, lot development has outpaced sales. Per the terms of the loan, both the Company and Lennar provided development completion guarantees.

In the first quarter of 2008, the joint venture did not deliver any lots to Lennar. However, in the first quarter of 2007, the joint venture delivered 14 lots to Lennar. Accordingly, for the three Months ended March 31, 2007, the Company recognized \$292,000 in deferred revenue and off-site fees and \$93,000 of deferred costs.

#### Gross Margin on Land Sales

The gross margin on land sales for the first quarter 2008 was 14% as compared to 22% for the first quarter of 2007. Gross margins differ from period to period depending on the mix of land sold as well as volume of sales available to absorb certain period costs. In the first quarter 2008, gross margins on residential land sales were 28%, reflecting the downturn in the real estate market and the reduced pricing granted to Lennar during 2007. In addition, for the first quarter of 2008, period costs represented an increased percentage of overall sales revenues. For the first quarter 2007, gross margins on our residential land sales were 49%, however, our commercial acres represented the majority of our land sales for the first quarter 2007 and these parcels had lower margins than our residential land sales.

#### Customer Dependence

Residential land sales to Lennar within our U.S. segment were \$807,000 for the three months ended March 31, 2008, which represents 7% of the U.S. segment's revenue and 4% of our total year-to-date consolidated revenue. No customers accounted for more than 10% of our consolidated revenue for the three months ended March 31, 2008. Loss of all or a substantial portion of our land sales, as well as the joint venture's land sales, to Lennar would have a significant adverse effect on our financial results until such lost sales could be replaced.

#### Management and Other Fees - U.S. Operations:

We earn monthly management fees from all of the apartment properties that we own, as well as our management of apartment properties owned by third parties and affiliates of J. Michael Wilson. Effective February 28, 2007, the Company's management agreement with G.L. Limited Partnership was terminated upon the sale of the apartment property to a third party. Management fees generated by this property accounted for less than 1% of the Company's total revenue.

We receive an additional fee from the properties that we manage for their use of the property management computer system and a fee for vehicles purchased by the Company for use on behalf of the properties. The costs of the computer system and vehicles are reflected within depreciation expense.

The Company manages the project development of the joint venture with Lennar for a market rate fee pursuant to a management agreement. These fees are based on the cost of the project and a prorated share is earned when each lot is sold

Management fees for the first quarter of 2008 decreased \$72,000 to \$38,000 as compared to \$110,000 for the first quarter 2007 primarily as a result of the reduction in number of lots delivered by the joint venture in the first quarter of 2008 compared to the same period 2007. Management fees presented on the consolidated income statements include only the fees earned from the non-controlled properties; the fees earned from the controlled properties are eliminated in consolidation.

General, Administrative, Selling and Marketing Expense - U.S. Operations:

The costs associated with the oversight of our U.S. operations, accounting, human resources, office management and technology, as well as corporate and other executive office costs are included in this section. ARMC employs the centralized office management approach for its property management services for our properties located in St. Charles, Maryland, our properties located in the Baltimore, Maryland area and the property in Virginia and, to a lesser extent, the other properties that we manage. Our unconsolidated and managed-only apartment properties reimburse ARMC for certain costs incurred at the central office that are attributable to the operations of those properties. In accordance with EITF Topic 01-14, "Income Statement Characterization of Reimbursements Received for Out of Pocket Expenses Incurred," the cost and reimbursement of these costs are not included in general and administrative expenses, but rather they are reflected as separate line items on the consolidated income statement. General, administrative, selling and marketing costs incurred within our U.S. operations increased \$456,000 or 26% to \$2,203,000 for the three months ended March 31, 2008, compared to \$1,747,000 for the same period of 2007. The increase is primarily attributable to fees associated with an evaluation of a recapitalization of the Company of \$378,000 with no comparable amounts spend last year. Other increases relate to \$150,000 additional expenses recorded for the executive retention agreements executed in the 3rd quarter of 2007. These increases were partially offset by a reduction in bonus and related expenses accruals between periods. A significant portion of the bonuses accrued in the first quarter 2007 were reversed in the fourth quarter of 2007 upon the decision not to grant annual bonuses to executive management and, as such, no bonuses were accrued in the first quarter of 2008 compared to \$119,000 accrued in the first quarter of 2007.

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### Depreciation Expense - U.S. Operations:

Depreciation expense increased \$391,000 to \$1,662,000 for the first three months of 2008 compared to \$1,271,000 for the same period in 2007. The increase in depreciation is primarily the result of depreciation related to the addition of Sheffield Greens Apartments. In addition, as a result of several refinancings, the Company has made significant investments in capital improvements at these properties.

### Interest Income – U.S. Operations:

Interest income decreased \$174,000 to \$123,000 for the three months ended March 31, 2008, as compared to \$297,000 for the three months ended March 31, 2007. The undistributed bond proceeds held by the County were used to fund development costs as the major roads neared completion, resulting in a reduction of interest income earned on these funds.

#### Interest Expense - U.S. Operations:

The Company considers interest expense on all U.S. debt available for capitalization to the extent of average qualifying assets for the period. Interest specific to the construction of qualifying assets, represented primarily by our recourse debt, is first considered for capitalization. To the extent qualifying assets exceed debt specifically identified, a weighted average rate including all other debt of the U.S. segment is applied. Any excess interest is reflected as interest expense. For 2008 and 2007, the excess interest primarily relates to the interest incurred on the non-recourse debt from our investment properties.

Interest expense decreased \$303,000 for the first three months of 2008 to \$2,763,000, as compared to \$3,066,000 for the same period of 2007. The decrease was primarily attributable to an increase in qualifying assets eligible for interest capitalization as new Apartment and Condominium projects begin in Fairway Village's Gleneagles section, the construction of an office building within O'Donnell Lake Restaurant Park, and significant assets are added as the Company nears completion of the County Road projects. For the three months ended March 31, 2008, \$700,000 of interest cost was capitalized. During the same period in 2007, \$311,000 of interest cost was capitalized.

# Provision for Income Taxes – U.S. Operations:

The effective tax rates for the three months ended March 31, 2008, and March 31, 2007, were 22% and 13%, respectively. The statutory rate is 40%. The effective tax rates for 2008 and 2007 differ from the statutory rate due to relatively small net losses reported for both quarters, the related benefit for which, were partially offset by accrued penalties on uncertain tax positions.

## Results of Operations - Puerto Rico Operations:

For the three months ended March 31, 2008, our Puerto Rico segment generated \$1,911,000 of operating income compared to \$2,100,000 of operating income generated by the segment for the same period in 2007. Additional information and analysis of the Puerto Rico operations can be found below.

### Rental Property Revenues and Operating Expenses - Puerto Rico Operations:

As of March 31, 2008, nine Puerto Rico-based apartment properties, representing twelve apartment complexes totaling 2,653 units, in which we hold an ownership interest ("Puerto Rico Apartments") qualified for the consolidation method of accounting. The rules of consolidation require that we include within our financial statements the consolidated apartment properties' total revenue and operating expenses. As of March 31, 2008, all of the Puerto Rico Apartments were HUD subsidized projects with rental rates governed by HUD.

Our Puerto Rico rental property portfolio also includes the operations of a commercial rental property in the community of Parque Escorial, known as Escorial Building One. The company constructed and holds a 100% ownership interest in Escorial Building One, which commenced operations in September 2005. Escorial Building One is a three-story building with approximately 56,000 square feet of offices space for lease. The Company moved the Puerto Rico Corporate Office to the new facilities in the third quarter of 2005 and leases approximately 20% of the

building. The building is currently 38% leased with letters of intent for an additional 42% as of March 31, 2008. Rental property revenues increased \$95,000 or 2% to \$5,600,000 for the three months ended March 31, 2008 compared to \$5,505,000 for the same period of 2007. The increase for the first quarter of 2008 as compared to the first quarter 2007 was the result of overall rent increases for our HUD subsidized multifamily apartment properties of 2% while commercial revenues decreased by \$20,000 or 16% due to the loss of a tenant between periods. Rental operating expenses increased \$39,000 or 1% to \$2,770,000 for the three months ended March 31, 2008 compared to \$2,731,000 for the same period of 2007. The nominal increase for the first quarter of 2008 was related to an overall inflationary increases offset in part by efforts to control or reduce expenses.

### Community Development - Puerto Rico Operations:

Total land sales revenue in any one period is affected by commercial sales which are cyclical in nature and usually have a noticeable positive impact on our earnings in the period in which settlement is made.

There was no community development land sales during the three months ended March 31, 2008 and 2007. There were no sales contracts in backlog at March 31, 2008.

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Homebuilding – Puerto Rico Operations:

The Company organizes corporations as needed to operate each individual homebuilding project. In April 2004, the Company commenced the construction of a 160-unit mid-rise condominium complex known as Torres del Escorial ("Torres"). The condominium units were offered to buyers in the market in January 2005 and delivery of the units commenced in the fourth quarter of 2005. The condominium units are sold individually from an onsite sales office to pre-qualified homebuyers.

Homebuilding revenues decreased \$844,000 for the three-month period ended March 31, 2008, as compared to the three month period ended March 31, 2007. The decrease in revenues was primarily driven by a decrease in the number of units sold during the respective period. Within the Torres project, the Company closed nine units for the first quarter 2008 and 12 units for the first quarter 2007. The average selling price per unit was similar, approximately \$249,000 and \$257,000 per unit respectively, generating aggregate revenues of \$2,244,000 and \$3,088,000, respectively. The gross margin for the three months ended March 31, 2008 and 2007 were 23% and 26%, respectively. The decrease in the gross profit margin is attributable to a reduction in the number of penthouses units sold during the first quarter of 2008 as compared to the same period of 2007.

As of March 31, 2008, only 12 units within the Torres project remain available for sale, of which we have received contracts for two of these units at an average selling price of \$245,000 per unit. As part of a promotional campaign, effective January 2008, each sales contract is backed by a \$3,000 deposit as opposed to the \$6,000 deposit previously required. For the three months ended March 31, 2008, the Company's sales activity resulted in the execution of 10 contracts and no cancellations during the period. For the same period in 2007, the Company had eight new contracts and three canceled contracts. The Company continues to believe that the remaining 12 units in Torres will sell during 2008 and that its current pricing remains competitive.

## Management and Other fees – Puerto Rico Operations:

Management fees presented on the consolidated income statements include only the fees earned from the non-controlled properties; the fees earned from the controlled properties are eliminated in consolidation. We recognize monthly fees from our management of four non-owned apartment properties and four home-owner associations operating in Parque Escorial. Management and other fees increased \$4,000 or 3% to \$157,000 for the first quarter of 2008 as compared to \$153,000 the first quarter of 2007. The increase in our management fees primarily resulted from increases in the annual rents in the non-owned apartment properties.

#### General, Administrative, Selling and Marketing Expenses – Puerto Rico Operations:

The costs associated with the oversight of our operations, accounting, human resources, office management and technology are included within this section. The apartment properties reimburse IGP for certain costs incurred at IGP's office that are attributable to the operations of those properties. In accordance with EITF 01-14 the costs and reimbursement of these costs are not included within this section but rather, they are reflected as separate line items on the consolidated income statement. Due to the fact that our corporate office is in our office building, Escorial Office Building One, rent expense and parking expenses are eliminated in consolidation.

General, administrative, selling and marketing expenses decreased 7% or \$48,000 to \$668,000 during the three months ended March 31, 2008, as compared to \$716,000 for the same period of 2007. The decrease is primarily attributable to a reduction in bonus and related payroll tax accruals between periods. For the first quarter 2008, a \$5,000 bonus and related payroll tax accrual was made as compared to a \$31,000 accrual made in the first quarter of 2007. Further, the Company experienced a decrease in legal expenses due to a \$13,000 refund received from an insurance company for legal services paid by the Company during 2007.

### Depreciation and Amortization Expense – Puerto Rico Operations:

Depreciation and amortization expense for the three months ended March 31, 2008 increased \$22,000 or 2% to \$935,000 as compared to \$913,000 for the year ended December 31, 2007. The increase in depreciation expense resulted from improvements completed in our multifamily apartment properties after the first quarter of 2007.

Interest Income – Puerto Rico Operations:

Interest income for the three months ended March 31, 2008 decreased \$151,000 to \$64,000 as compared to \$215,000 for the same period of 2007. The decrease is primarily attributable to the recognition of non-recurring interest income on the El Monte note receivable in the first quarter of 2007 with no comparable amounts for the first quarter of 2008.

Equity in Earnings from Unconsolidated Entities – Puerto Rico Operations:

We account for our limited partner investment in the commercial rental property owned by ELI and El Monte under the equity method of accounting. The earnings from our investment in commercial rental property are reflected within this section. The recognition of earnings depends on our investment basis in the property, and where the partnership is in the earnings stream.

Equity in earnings from unconsolidated entities decreased \$1,505,000 to \$168,000 during the three months ended March 31, 2008, compared to \$1,673,000 during the same period of 2007. The increase was related to the payment in full of the \$1,500,000 note receivable held by El Monte in January 2007, with no comparable amounts received in the first quarter of 2008. The note was received as part of the sale of the El Monte facility, at which point the Company determined that the cost recovery method of accounting was appropriate for gain recognition. Accordingly, revenue was deferred until collection of the note receivable, which occurred in January 2007.

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Interest Expense – Puerto Rico Operations:

The Company considers interest expense on all Puerto Rico debt available for capitalization to the extent of average qualifying assets for the period. Interest specific to the construction of qualifying assets is first considered for capitalization. To the extent qualifying assets exceed debt specifically identified a weighted average rate including all other debt of the Puerto Rico segment is applied. Any excess interest is reflected as interest expense. For 2008 and 2007, the excess interest primarily relates to the interest incurred on the non-recourse debt from our investment properties.

Interest expense decreased \$98,000 or 6% for the first three months of 2008 to \$1,483,000, as compared to \$1,581,000 for the same period of 2007. The decrease in interest expense is attributable to a decrease in inter-segment interest expense due to the repayment of the note in February 2008 and the normal reduction of interest expense in the mortgages of the apartments and commercial properties due to the reduction of the outstanding principal balances. For the three months ended March 31, 2008, \$41,000 of interest cost was capitalized. During the same period in 2007, \$39,000 of interest cost was capitalized.

### Minority Interest in Consolidated Entities – Puerto Rico Operations:

The Company records minority interest expense related to the minority partners' share of the consolidated apartment partnerships earnings and distributions to minority partners in excess of their basis in the consolidated partnership. Losses charged to the minority interest are limited to the minority partners' basis in the partnership. Because the minority interest holders in most of our partnerships have received distributions in excess of their basis, we anticipate volatility in minority interest expense. Although this allows us to recognize 100 percent of the income of the partnerships up to accumulated distributions and losses in excess of the minority partners' basis previously required to be recognized as our expense, we will be required to expense 100 percent of future distributions to minority partners and any subsequent losses.

Minority interest for the three months ended March 31, 2008, decreased \$217,000 to \$1,155,000, as compared to \$1,372,000 for the same period of 2007. The decrease was primarily the result of a non-recurring \$400,000 refinancing distribution made to minority partners of one of our partnerships in the first quarter of 2007. This decrease was partially offset by an increase in surplus cash distributions to minority partners during the first quarter 2008 as compared to the first quarter 2007.

### Provision for Income Taxes – Puerto Rico Operations:

The effective tax rate for the three months ended March 31, 2008 and 2007 were 33%, and 54%, respectively. The statutory rate is 29%. The reconciling items from the effective tax rate and the statutory rate have opposite effects on the two different quarters as a result of incurring a loss in the first quarter 2008 and income in the first quarter 2007. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss in the three months ended March 31, 2008, was primarily due to tax exempt income offset in part by the double taxation on the earnings of our wholly owned corporate subsidiary, ICP, and deferred items for which no current benefit may be recognized. The difference in the statutory tax rate and the effective tax rate for the pre-tax income in the three months ended March 31, 2007, was primarily due to the double taxation on the earnings of our wholly owned corporate subsidiary, ICP. As a result of a non-recurring gain related to its investment in El Monte, ICP's current taxes payable and ACPT's related deferred tax liability on the ICP undistributed earnings experienced a considerable increase during the quarter.

#### LIQUIDITY AND CAPITAL RESOURCES

#### Summary of Cash Flows

As of March 31, 2008, the Company had cash and cash equivalents of \$22,209,000 and \$20,198,000 in restricted cash. The following table sets forth the changes in the Company's cash flows (\$ in thousands):

Three Months Ended March 31, 2008 2007

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Operating Activities	\$ (3,820)	\$ 914
Investing Activities	(221)	(1,888)
Financing Activities	1,338	6,596
Net (Decrease) Increase in		
Cash	\$ (2,703)	\$ 5,622

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For the three months ended March 31, 2008, operating activities used \$3,820,000 of cash flows compared to \$914,000 of cash flows provided by operating activities for the three months ended March 31, 2007. The \$4,734,000 decrease in cash flows from operating activities for the first quarter of 2008 compared to the same period in 2007 was primarily related to decreased sales activities combined with increased additions to community development assets. As previously discussed under Results of Operations, community development land sales and home sales decreased by \$2,709,000 and \$844,000, respectively for the first quarter 2008 as compared to the same period for 2007. Additions to community development assets were \$6,491,000 for the first quarter 2008, \$830,000 in excess of additions for the same period of 2007. From period to period, cash flow from operating activities is also impacted by changes in our net income, as discussed more fully above under "Results of Operations," as well as changes in our receivables and payables.

For the quarter ended March 31, 2008, net cash used in investing activities was \$221,000 compared to \$1,888,000 for the first quarter of 2007. Cash provided by or used in investing activities generally relates to increases in our investment portfolio through acquisition, development or construction of rental properties and land held for future use, net of returns on our investments. The \$1,667,000 decrease in cash used in investing activities generally relates to a decrease in capital improvements to our multifamily apartment properties. For the first quarter of 2008, we made capital improvements totaling \$759,000 to our multifamily apartment properties, \$2,238,000 less than the same period of 2007. In the first quarter of 2007, the Company increased its investment in capital improvements as a result of the refinancing of several apartment properties and re-investment of some of those proceeds into the related projects. For the three months ended March 31, 2008, net cash provided by financing activities was \$1,338,000 as compared to \$6,596,000 for the three months ended March 31, 2007. The \$5,258,000 decrease in cash provided by financing activities was primarily the result of the refinancing of the mortgages of two apartment properties, Village Lake Apartments, LLC and Coachman's Apartments, LLC during the first quarter of 2007, with no comparable refinancings in the first quarter of 2008. Partially offsetting the decrease in cash used in financing activities was a \$621,000 increase in draws received from the Charles County bond escrow as the construction of infrastructure within St. Charles continues, a \$527,000 decrease in cash distributions to minority partners and a \$516,000 decrease in dividends paid to shareholders, a result of the suspension of dividend payments in the forth quarter of 2007.

### **Contractual Financial Obligations**

### Recourse Debt - U.S. Operations

Pursuant to an agreement reached between ACPT and the Charles County Commissioners in 2002, the Company agreed to accelerate the construction of two major roadway links to the Charles County (the "County") road system. As part of the agreement, the County agreed to issue general obligation public improvement Bonds (the "Bonds") to finance \$20,000,000 of this construction guaranteed by letters of credit provided by Lennar as part of a residential lot sales contract for 1,950 lots in Fairway Village. The Bonds were issued in three installments with the final \$6,000,000 installment issued in March 2006. The Bonds bear interest rates ranging from 4% to 8%, for a blended lifetime rate for total Bonds issued to date of 5.1%, and call for semi-annual interest payments and annual principal payments and mature in fifteen years. Under the terms of bond repayment agreements between the Company and the County, the Company is obligated to pay interest and principal on the full amount of the Bonds; as such, the Company recorded the full amount of the debt and a receivable from the County representing the undisbursed Bond proceeds to be advanced to the Company as major infrastructure development within the project occurs. As part of the agreement, the Company will pay the County a monthly payment equal to one-sixth of the semi-annual interest payments and one-twelfth of the annual principal payment due on the Bonds. The County also requires ACPT to fund an escrow account from lot sales that will be used to repay this obligation.

In August 2005, the Company signed a memorandum of understanding ("MOU") with the Charles County Commissioners regarding a land donation that is now the site of a minor league baseball stadium and entertainment complex which opened in May of 2008. Under the terms of the MOU, the Company donated 42 acres of land in St. Charles to the County on December 31, 2005. The Company also agreed to expedite off-site utilities, storm-water management and road construction improvements that will serve the entertainment complex and future portions of St. Charles so that the improvements will be completed concurrently with the entertainment complex. The County will

be responsible for infrastructure improvements on the site of the complex. In return, the County agreed to issue general obligation bonds to finance the infrastructure improvements. In March 2006, \$4,000,000 of bonds were issued for this project, with an additional \$3,000,000 issued in both March 2007 and March 2008. The funds provided by the County for this project will be repaid by ACPT over a 15-year period. In addition, the County agreed to issue an additional 100 school allocations a year to St. Charles commencing with the issuance of bonds. In December 2006, the Company reached an agreement with Charles County whereby the Company receives interest payments on any undistributed bond proceeds held in escrow by the County. The agreement covers the period from July 1, 2005, through the last draw made by the Company. For the three months ended March 31, 2008 and 2007, the Company recognized \$32,000 and \$152,000 of interest income on these escrowed funds, respectively.

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# Recourse Debt - Puerto Rico Operations

Substantially all of the Company's 490 acres of community development land assets in Parque El Comandante within the Puerto Rico segment are encumbered by a recourse revolving line of credit facility of \$15,000,000 available to fund development costs of a project in which the Company plans to develop a planned community in Canovanas, Puerto Rico, to fund acquisitions and/or investments mainly in real estate ventures, to fund transaction costs and expenses, to fund future payments of interest under the line of credit and to fund any future working capital needs of the Company. The line of credit bears interest at a fluctuating rate equivalent to the LIBOR Rate plus 200 basis points (6.70% at March 31, 2008) and matures on August 31, 2008. The outstanding balance of this facility on March 31, 2008, was \$1,725,000. The Company has requested an extension of the maturity date of this facility through 2010 which is under review by the bank. The homebuilding and land assets in Parque Escorial are unencumbered as of March 31, 2008.

#### Non-Recourse Debt - U.S. Operations

As more fully described in Note 4 to our Consolidated Financial Statements included in this Form 10-Q, the non-recourse apartment properties' debt is collateralized by apartment projects. As of March 31, 2008, approximately 38% of this debt is secured by the Federal Housing Administration ("FHA") or the Maryland Housing Fund. There were no significant changes to our non-recourse debt obligations for our U.S. operations during the three months ended March 31, 2008.

## Non-Recourse Debt - Puerto Rico Operations

As more fully described in Note 4 to our Consolidated Financial Statements included in this Form 10-Q, the non-recourse debt is collateralized by the respective multifamily apartment project or commercial building. As of March 31, 2008, approximately 1% of this debt is secured by the Federal Housing Administration ("FHA"). As of March 31, 2008, the Company was in technical default of the minimum debt service coverage ratios and minimum fixed charge coverage for the Escorial Office Building I, Inc. ("EOB") non-recourse mortgage of \$8,469,000. The Company received a default waiver from the lender related to the first quarter 2008. To prevent any further default, IGP provided a fixed charge and debt service guaranty, whereby IGP will contribute capital in cash in such amounts required to cause EOB to comply with the financial covenants. The guarantee will remain in full force until EOB has complied with the financial covenants for four consecutive quarters. The Company does not expect the funding of this guarantee to have a material impact on its liquidity and cash flows. There were no other significant changes to our non-recourse debt obligations for our Puerto Rico operations during the three months ended March 31, 2008.

### Purchase Obligations and Other Contractual Obligations

In addition to our contractual obligations described above, we have other purchase obligations consisting primarily of contractual commitments for normal operating expenses at our apartment properties, recurring corporate expenditures including employment, consulting and compensation agreements and audit fees, non-recurring corporate expenditures such as improvements at our investment properties, the construction of the new apartment projects in St. Charles, costs associated with our land development contracts for the County's road projects and the development of our land in the U.S. and Puerto Rico. Our U.S. and Puerto Rico land development and construction contracts are subject to increases in cost of materials and labor and other project overruns. Our overall capital requirements will depend upon acquisition opportunities, the level of improvements on existing properties and the cost of future phases of residential and commercial land development.

In addition to our contractual obligations described above, we have other purchase obligations consisting primarily of contractual commitments for normal operating expenses at our apartment properties, recurring corporate expenditures including employment, consulting and compensation agreements and audit fees, non-recurring expenditures such as improvements at our investment properties, the construction of the new projects in St. Charles, costs associated with our land development contracts for the County's road projects and the development of our land in the U.S. and Puerto Rico. Our U.S. and Puerto Rico land development and construction contracts are subject to increases in cost of materials and labor and other project overruns. Our overall capital requirements will depend upon acquisition

opportunities, the level of improvements on existing properties and the cost of future phases of residential and commercial land development. For the remainder of 2008 and into 2009, the Company plans to continue its development activity within the master planned communities in St. Charles and Puerto Rico and may commit to future contractual obligations at that time.

As of March 31, 2008, the Company has \$15,827,000 recorded as accrued income tax liabilities and \$3,149,000 as accrued interest on unpaid income tax liabilities related to uncertain tax positions as required by the provisions of FIN 48. We are unable to reasonably estimate the ultimate amount or timing of settlement of these liabilities.

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Liquidity Requirements

Our short-term liquidity requirements consist primarily of obligations under capital and operating leases, normal recurring operating expenses, regular debt service requirements, investments in community development, non-recurring expenditures and certain strategic planning expenditures. The Company has historically met its liquidity requirements from cash flow generated from residential and commercial land sales, home sales, property management fees, rental property revenue, and financings.

Pursuant to agreements with the Charles County Commissioners, the Company is committed to completing \$18.4 million of infrastructure. The Company anticipates the completion of several of these projects in 2008 which will open up access to future villages and satisfy certain obligations to the Charles County Commissioners. The Company anticipates total development spending related to these infrastructure projects of \$5,691,000 for the next twelve months. As of March 31, 2008, \$4,560,000 of undisbursed County bond proceeds remains available to fund select portions of this development. The County issued another \$3,000,000 bond in March of 2008, of which \$2,581,000 is expected to fund development over the next twelve months. In addition to county committed development, approximately \$7,200,000 of project development is currently under contract, \$6,400,000 of which is expected to be incurred over the next 12 months. These project costs and the difference between the cost of County projects and any bond proceeds available to fund related expenditures will be funded out of cash flow and/or our \$14,000,000 revolving credit facility. We currently have contracts in place for an additional \$408,000 of planning and development costs in Puerto Rico of which \$152,000 is expected to be incurred over the next twelve months. Our \$15,000,000 credit facility will be used to fund these expenditures. Further, we may seek additional development loans and permanent mortgages for continued development and expansion of other parts of St. Charles and Parque Escorial, potential opportunities in Florida and other potential rental property opportunities.

Management has noted a current reduction in the demand for residential real estate in the St. Charles and Parque Escorial markets. Should this reduced demand result in a significant decline in the prices of real estate in the St. Charles and Parque Escorial markets or defaults on our sales contracts, it could adversely impact our cash flows. Although Lennar is contractually obligated to take 200 lots per year, the market is not currently sufficient to absorb this sales pace. Accordingly, Lennar's management requested and the Company granted a reduction of the 200 lot requirement for 2007. In addition, the Company agreed to a temporary price reduction to 22.5% of the selling price of the home for 100 lots, 49 of which Lennar agreed purchase prior to June 1, 2008. Should Lennar not comply with their obligations pursuant our amended contract or there be a reduced demand for our commercial property our cash flow would be adversely impacted.

As a result of our existing commitments and the downturn in the residential real estate market, management expects to use its resources conservatively in 2008 and 2009. As such, the Board of Trustees elected not to award 2007 bonuses to executive management or declare a dividend to our shareholders for the first quarter 2008. Anticipated cash flow from operations, existing loans, refinanced or extended loans, and new financing are expected to meet our financial commitments for the next 12 months. However, there are no assurances that these funds will be generated. The Company will evaluate and determine on a continuing basis, depending upon market conditions and the outcome of events described under the section titled "Forward-Looking Statements," the most efficient use of the Company's capital, including acquisitions and dispositions, purchasing, refinancing, exchanging or retiring certain of the Company's outstanding debt obligations, distributions to shareholders and its existing contractual obligations

### ITEM 4. CONTROLS AND PROCEDURES

**Evaluation of Disclosure Controls and Procedures** 

In connection with the preparation of this Form 10-Q, as of March 31, 2008, an evaluation was performed under the supervision and with the participation of the Company's management, including the CEO and CFO, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act. In performing this evaluation, management reviewed the selection, application and monitoring of our historical accounting policies. Based on that evaluation, the CEO and CFO concluded that, as of March 31, 2008, these disclosure controls and procedures were effective and designed to ensure that the information required to be disclosed in our reports filed with the SEC is recorded, processed, summarized and reported on a timely basis.

Changes in Internal Control Over Financial Reporting

The Company's management, with the participation of the Company's CEO and CFO, evaluated any change in the Company's internal control over financial reporting that occurred during the quarter covered by this report and determined that there was no change in the Company's internal control over financial reporting during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See the information under the heading "Legal Matters" in Note 5 to the consolidated financial statements in this Form 10-Q for information regarding legal proceedings, which information is incorporated by reference in this Item 1.

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ITEM 1A. RISK FACTORS

There has been no material change in the Company's risk factors from those outlined in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

- (A) Exhibits
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chairman and Chief Executive Officer
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
- 32.1 <u>Section 1350 Certification of Chairman and Chief Executive Officer</u>
- 32.2 <u>Section 1350 Certification of Chief Financial Officer</u>

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### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN COMMUNITY PROPERTIES TRUST (Registrant)

Dated: May 15, 2008 By:/s/ J. Michael Wilson J. Michael Wilson

Chairman and Chief Executive Officer

Dated: May 15, 2008 By:/s/ Cynthia L. Hedrick Cynthia L. Hedrick

Chief Financial Officer

Dated: May 15, 2008 By:/s/ Matthew M. Martin

Matthew M. Martin Chief Accounting Officer

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