

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

AUCTION ANYTHING COM INC
Form 10KSB
May 15, 2001

U.S. SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-KSB

(Mark One)

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the fiscal year ended JANUARY 31, 2001

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number: 0-27865

AUCTIONANYTHING.COM, INC.

(Name of small business issuer in its charter)

DELAWARE

13-264091

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

35 W. PINE STREET, SUITE 211, ORLANDO, FLORIDA

32801

(Address of Principal Executive Offices)

(Zip Code)

Issuer's telephone number (407) 481-2140

Securities registered pursuant to Section 12(b) of the Securities
Exchange Act: NONE

Securities registered pursuant to section 12(g) of the Securities
Exchange Act:

COMMON STOCK, PAR VALUE \$0.001 PER SHARE

(Title of class)

Check whether the issuer (1) filed all reports required to be filed by Section 13
or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months
(or for such shorter period that the registrant was required to file such
reports), and (2) has been subject to such filing requirements for the past 90
days.

Yes [X] No []

Check if there is no disclosure of delinquent filers in response to Item 405 of
Regulation S-B contained in this form, and no disclosure will be contained, to
the best of registrant's knowledge, in definitive proxy or information
statements incorporated by reference in Part III of this Form 10-KSB or any
amendment to this Form 10-KSB. []

State issuer's revenues for its most recent fiscal year: \$195,706

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

The aggregate market value of the 4,787,563 shares of Common Stock held by non-affiliates was \$149,611 as of March 1, 2001. For purposes of the foregoing calculation only, each of the issuer's officers and directors is deemed to be an affiliate. The market value of the shares was calculated based on the reported last price of shares traded on the National Quotation Bureau on March 1, 2001.

As of March 1, 2001, 28,790,696 shares of the issuer's Common Stock were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE: NONE

Transitional Small Business Disclosure Format: Yes [] No [X]

PART I

ITEM 1 - DESCRIPTION OF BUSINESS

Certain statements contained in this Annual Report on Form 10-KSB constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause the Company or its industry's actual results, levels of activity, performance or achievements to be materially different than any expressed or implied by these forward-looking statements. In some cases the reader can identify forward-looking statements by terminology such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology.

Although the Company's management believes that the expectations in the forward-looking statements are reasonable, it cannot guarantee future results, levels of activity, performance or achievements.

BUSINESS DEVELOPMENT

AuctionAnything.com, Inc. ("UBUY" or the "Company") is a publicly traded company (OTC BB: UBUY). The Company was originally incorporated in Delaware under the name "Mediplex Corporation" on February 25, 1969. According to documents filed in the State of Delaware, Mediplex corporation forfeited its Certificate of Incorporation on December 3, 1973, as a result of not having named a registered agent as required by Delaware law; however, the Company was renewed and revived pursuant to a Certificate of Renewal and Revival filed on June 4, 1974. On June 5, 1974, the Company changed its name to the "The Lawton-York Corporation." On January 31, 1975, the Company merged into it a New York corporation of identical name, which had been incorporated on February 10, 1966. The Company was the surviving corporation of that merger.

The Company was, for many years, a wholesaler of custom one-, two-, three- and four-color processed commercial printing, as well as disposable and durable office equipment including stock paper, fax paper, fax and copy machines, computers, file cabinets and safes. The Company conducted its business throughout the United States of America and Puerto Rico from its headquarters in New York.

On March 10, 1999, the Company changed the focus of its business and closed a transaction by which it acquired 100% of the outstanding capital stock of North Orlando Sports Promotions, Inc., a privately held Florida corporation ("NOSP"), from the shareholders of NOSP. As consideration for that acquisition, the Company issued 24,003,133 shares of its common stock, \$0.001 par value (the "Common Stock"), which amounted to approximately 85% of the Company's outstanding Common Stock, to the three former shareholders of NOSP. In

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

connection with the transaction, the Company adopted the name, "AuctionAnything.com, Inc.," in order to more accurately reflect its new core business. Also, on the date that the parties executed the agreement pursuant to which the acquisition transaction was effected, the Company sold most, but not all (\$25,000 remained) of its assets to its major shareholder, director and president, Joel E. Cavalier, in exchange for his assignment to the Company of 747,116 shares of Common Stock and his assumption of all of the Company's liabilities. At the Closing of the acquisition transaction, the Company's directors and officers resigned, and the Company elected a new management team consisting of the three former shareholders of NOSP, who are experienced in providing Internet auctions. Upon the closing of the acquisition, the Company owned the assets and liabilities of NOSP, as well as the \$25,000 in assets that Mr. Cavalier did not acquire and outstanding warrants for the purchase of up to 3,000,000 shares of Common Stock at a purchase price of \$0.30 per share.

Immediately prior to the acquisition transaction, the Company undertook an offering of its Common Stock and warrants to purchase Common Stock. According to the offering document provided by the Company to the shareholders of NOSP, the Company's offering was undertaken in reliance upon Rule 504 of Regulation D, promulgated under the Securities Act of 1933, as amended. In the acquisition agreement among the Company, NOSP and the shareholders of NOSP, it was a condition precedent to the obligations of NOSP and the shareholders of NOSP that the Company shall have "concluded its pending

2

offering of securities under Rule 504. The Company's current management and directors, who are the former shareholders of NOSP, are unable to state with certainty whether the acquisition transaction was a condition to the Company's closing of its securities offering under Rule 504. However, the offering document provided by the Company contains, in addition to a discussion of the Company, discussion of NOSP and the contemplated acquisition transaction. Thus, it appears that the Company's securities' offering was predicated upon a successful acquisition transaction.

The Company has elected to adopt the fiscal year end of its legal acquirer, that of The Lawton-York Corporation. As a consequence, the Company's fiscal year end is January 31.

There has been no bankruptcy, receivership or similar proceeding with respect to the Company.

BUSINESS OF ISSUER

THE INTERNET BASED TRADING MARKET

The Internet offers the opportunity to create a compelling global marketplace that overcomes the limitations associated with traditional retail practices. An Internet-based, centralized trading place facilitates buyers' and sellers' meeting, listing items for sale, exchanging information, interacting with each other and, ultimately, consummating transactions. It allows buyers and sellers to trade directly, bypassing traditional intermediaries and lowering costs for both parties. This trading place is global in reach, offering buyers a significantly broader selection of goods to purchase and providing sellers the opportunity to sell their goods efficiently to a broader base of buyers. It offers significant convenience, allowing trading at all hours and providing continually updated information. By leveraging the interactive nature of the Internet, this trading place also facilitates a sense of community through direct buyer and seller communication, thereby enabling the interaction between individuals with mutual interests. As a result, there exists a potential market opportunity for an Internet-based, centralized trading place that applies the

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

unique attributes of the Internet to facilitate business-to-business, business-to-consumer and person-to-person trading.

GENERAL BUSINESS

AuctionAnything.com, Inc. (the "Company") operates a variety of internet-related services. Currently, the Company has three main revenue generating operations, which are provided collectively by AuctionAnything.com, Inc. and North Orlando Sports Promotions, Inc. ("NOSP"), a wholly owned subsidiary of AuctionAnything.com, Inc.: 1) Internet Business Solutions (IBS): a service which establishes and hosts auction, E-commerce and/or other dynamically driven web sites for other businesses and organizations primarily in both the business-to-business and business-to-consumer markets; 2) A company owned auction/E-commerce web site (WWW.SPORTSAUCTION.COM) that has been licensed out to a third party fulfillment house by the name of Memories and Memorabilia, Inc.; and 3) an Internet service provider (ISP) service, known as Tish.net.

AUCTIONANYTHING.COM

The Company owns and operates AuctionAnything.com, an online business-to-business, business-to-consumer and person-to-person e-commerce network website. The website is located at [HTTP://WWW.AUCTIONANYTHING.COM](http://WWW.AUCTIONANYTHING.COM). This site serves as a centralized website for buyers and sellers to meet, negotiate sales, and finally consummate transactions directly, thereby bypassing the time and expense of intermediaries. Sales are conducted by either an auction hosted by the Company or at a fixed price through an E-commerce storefront web site.

The Company considers itself to be an Internet application service provider (ASP) because it provides Internet-based application services (primarily electronic commerce) to its clients (primarily other businesses). The Company builds, hosts and maintains advanced web sites for its clients and generates revenues via a combination of setup fees/deposits, commissions on sales and monthly hosting fees. The majority of these sites are built around AuctionAnything.com's Internet auction and/or E-commerce

3

software. The Company offers product lines referred to as Internet Business Solutions (IBS), which consist of a variety of Internet E-Commerce tools and Internet E-commerce sites (storefronts) referred to as EcartPlus sites. Furthermore, the Company offers a line of custom developed, dynamically driven web sites for a variety of business applications.

INTERNET BUSINESS SOLUTIONS

Internet Business Solutions (IBS) is a business-to-consumer, business-to-business and/or person-to-person service whereby the Company establishes and then hosts auctions, storefront and/or other dynamically driven web sites for other businesses. This service was designed for businesses whose product inventory has a relatively high-turnover rate particularly those that sell items that can be shipped easily. The Company provides the milieu and the technical support, while the customer is responsible for all listed items, content, delivery, collections, and other incidentals. The Company charges an initial setup fee, and a monthly support fee and/or a percentage of the successful sales.

Most IBS web sites appear on and are accessed through the AuctionAnything.com website. Also, AuctionAnything.com registered users (members) are automatically registered to participate in all IBS sites. As of January 31, 2001, there were approximately twenty IBS solution sites found at the AuctionAnything.com website.

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

The Company will tailor services to meet the needs of each client. Each client has its own unique organizational structure, approach to purchasing and purchasing objectives. The Company works with each client to identify the portions of their purchases that are best suited for the Company's market making approach, and the Company designs a program of services that meets the client's needs.

The Company's current plan is to continue to market its IBS program to businesses that could potentially benefit from the online business-to-business and business-to-consumer markets. While these services have gained some market acceptance, the marketplace is difficult to penetrate and there is intense competition.

PERSON-TO-PERSON SERVICES

Currently on a number of AuctionAnything.com websites, the Company gives individuals interested in selling their own merchandise the opportunity to list their items as consignments. This service has been offered free of charge with no limits on the number of items listed. These free services have helped to grow the AuctionAnything.com network of buyers and sellers.

ISP SERVICES

Tish.net is an ISP that provides Internet service for the Company and for other customers. Currently, Tish.net provides ISP services for less than 15 clients. There are no immediate plans to solicit new clients for these services and the Company expects these services to be discontinued in the near future.

REVENUE SOURCES

INTERNET BUSINESS SOLUTIONS

Internet Business Solutions (IBS) is a service whereby the Company establishes and hosts auctions, storefront and/or other dynamically driven web sites for other businesses. As of January 31, 2001, the Company has established about 20 IBS sites, the majority of which were auction sites. For setting up an IBS, the Company typically charges a setup fee ranging from \$0 to \$2500. Furthermore, the Company typically charges a recurring monthly support fee ranging from \$50 to \$600 per month on most IBS sites.

4

SPORTSAUCTION.COM

SportsAuction.com is an IBS site owned by the Company. The Company currently licenses this site to Memories and Memorabilia, Inc. of Orlando, Florida. Memories and Memorabilia provide the inventory and ensures fulfillment of all SportsAuction orders. The Company charges Memories and Memorabilia a monthly licensing fee.

TISH.NET

Tish.net offers Internet services (ISP) for less than 15 clients. There are no immediate plans to solicit new clients for these services and the Company expects these services to be discontinued in the near future. Services provided include dial-up through high-speed Internet access and design and hosting of Internet web and e-mail services. Customer costs range from \$16 per month to \$1,400 per month for access and hosting services, and other services are provided based on hourly rates.

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

COMPETITION

The market for business-to-business, business-to-customer and person-to-person trading over the Internet is extremely competitive, and the Company expects competition to intensify further in the future. Barriers to entry are relatively low, and current and new competitors can launch new sites for relatively low cost using commercially available software. The Company currently or potentially competes with a large number of other substantial companies. The Company believes that its main competition comes from a number of portal auction sites, such as Ebay, uBid, Yahoo and Amazon, and networks of online business-to-business, business-to-consumer and person-to-person auction services, such as the FairMarket, FreeMarkets, Ariba and Bidland networks, which combine the services of competing auction sites, thereby exposing items to a larger number of buyers. The Company potentially faces competition from a number of larger online communities and services that have expertise in developing online commerce and in facilitating online business-to-consumer and person-to-person interaction. Certain of these potential competitors, including Amazon.com, AOL, Microsoft and Yahoo! currently offer a variety of business-to-consumer services and classified ad services, along with person-to-person trading to their large user populations. Competitive pressures created by any one of these companies, or by the Company's competitors collectively, could have a material adverse effect on the Company's business, results of operation and financial condition.

The Company believes that the principal competitive factors in its market are volume and selection of goods, population of buyers and sellers, customer service, reliability of delivery and payment by users, brand recognition, Web site convenience and accessibility, price, quality of search tools, security and system reliability. The most forward-looking companies will understand the potential of Internet-based business-to-consumer, business-to-business, and business-to-government/institution E-xchanges (networks) that provide vertical marketplaces. Many of the Company's current and potential competitors have longer operating histories, larger customer bases, greater brand recognition and significantly greater financial, marketing, technical and other resources than the Company. In addition, other online trading services may be acquired by, receive investments from or enter into other commercial relationships with larger, well-established and well-financed companies as use of Internet and other online services increases. Therefore, certain of the Company's competitors may be able to devote greater resources to marketing and promotional campaigns, adopt more aggressive pricing policies or may try to attract traffic by offering services for free and devote substantially more resources to Web site and systems development than the Company. Increased competition may result in reduced operating margins, loss of market share and diminished value in the Company's brand. There can be no assurance that the Company will be able to compete successfully against current and future competitors. The Company's primary line of defense against the competition is to provide the best value to all participants within its network. The Company's fundamental customer service strategy is to provide competent, timely and passionate service to all of its clientele. It is believed that this strategy will enable the Company to differentiate itself from its competition.

As a strategic response to changes in the competitive environment, the Company may, from time to time, make certain pricing, service or marketing decisions or acquisitions that could have a material adverse

effect on its business, results of operation and financial condition. New technologies and the expansion of existing technologies may increase the

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

competitive pressures on the Company by enabling the Company's competitors to offer a lower-cost service. Certain Web-based applications that direct Internet traffic to certain Web sites may channel users to trading services that compete with the Company. Although the Company has established Internet traffic arrangements with several large online services and search engine companies, there can be no assurance that these arrangements will be renewed on commercially reasonable terms or that they will otherwise continue to result in increased users of the Company's service. In addition, companies that control access to transactions through network access or Web browsers could promote the Company's competitors or charge the Company substantial fees for inclusion. Any and all of these events could have a material adverse effect on the Company's business, results of operations and financial condition.

GOVERNMENT APPROVAL AND REGULATION

The Company is not currently subject to direct federal, state or local regulation, and laws or regulations applicable to access to or commerce on the Internet, other than regulations applicable to businesses generally. However, due to the increasing popularity and use of the Internet and other online services, it is possible that a number of laws and regulations may be adopted with respect to the Internet or other online services covering issues such as user privacy, freedom of expression, pricing, content and quality of products and services, taxation, advertising, intellectual property rights and information security. Although the laws that, among other things, proposed to impose criminal penalties on anyone distributing "indecent" material to minors over the Internet were held to be unconstitutional by the U.S. Supreme Court, there can be no assurance that similar laws will not be proposed and adopted. Certain members of Congress have recently discussed proposing legislation that would regulate the distribution of "indecent" material over the Internet in a manner that they believe would withstand challenge on constitutional grounds. The nature of such similar legislation and the manner in which it may be interpreted and enforced cannot be fully determined and, therefore, such legislation could subject the Company and/or its customers to potential liability, which in turn could have an adverse effect on the Company's business, results of operation and financial condition. The adoption of any such laws or regulations might also decrease the rate of growth of Internet use, which in turn could decrease the demand for the Company's service or increase the cost of doing business or in some other manner have a material adverse effect on the Company's business, results or operations and financial condition. In addition, applicability to the Internet of existing laws governing issues such as property ownership, copyrights and other intellectual property issues, taxation, libel, obscenity and personal privacy is uncertain. The vast majority of such laws was adopted prior to the advent of the Internet and related technologies and, as a result, do not contemplate or address the unique issues of the Internet and related technologies.

In addition, numerous states have regulations regarding the manner in which "auctions" may be conducted and the liability of "auctioneers" in conducting such auctions. The Company does not believe that such regulations, which were adopted prior to the advent of the Internet, govern the operation of the Company's business nor have any claims been filed by any state implying that the Company is subject to such legislation. There can be no assurance, however, that a state will not attempt to impose these regulations upon the Company in the future or that such imposition will not have a material adverse effect on the Company's business, results of operation and financial condition. Several states have also proposed legislation that would limit the uses of personal user information gathered online or require online services to establish privacy policies. The Federal Trade Commission has also initiated action against at least one online service regarding the manner in which personal information is collected from users and provided to third parties. Changes to existing laws or the passage of new laws intended to address these issues, including some recently proposed changes, could create uncertainty in the marketplace that

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

could reduce demand for the services of the Company or increase the cost of doing business as a result of litigation costs or increased service delivery costs, or could in some other manner have a material adverse effect on the Company's business, results of operation and financial condition. In addition, because the Company's services are accessible worldwide and the Company facilitates sales of goods to users worldwide, other jurisdictions may claim that the Company is required to qualify to do business as a foreign corporation in a particular state or foreign county. Failure by the Company to

6

qualify as a foreign corporation in a jurisdiction where it is required to do so could subject the Company to taxes and penalties for the failure to qualify and could result in the inability of the Company to enforce contract in such jurisdictions. Any such new legislation or regulation, or the application of laws or regulation from jurisdictions whose laws do not currently apply to the Company's business could have a material adverse effect on the Company's business, results of operation and financial condition.

RESEARCH AND DEVELOPMENT EXPENSES

The Company has determined that the inception of the research and development stage was at the time of the TISH acquisition, February 18, 1999. Unique software has been developed during this time to enhance the Company's Internet network. In order to arrive at a reasonable figure for the capitalization of this software, it was determined when each technical employee began working on the project, and the percent of time each individual spent on development. An allocated payroll figure was obtained by figuring the percent of direct labor time of the total payroll for each individual. As of January 31, 2001, total allocated payroll of software development was \$46,600, which has been capitalized as equipment. During the year ended January 31, 2001, \$23,300 has been depreciated.

COSTS AND EFFECTS OF COMPLIANCE WITH ENVIRONMENTAL LAW

The company is not aware of any significant present or future impact on its business due to compliance with environmental laws.

EMPLOYEES

As of January 31, 2001, the Company had three employees, including two in business development and administration and one in product development. The Company has never had a work stoppage, and no employees are represented under collective bargaining agreements. The Company considers its relations with its employees to be good. The Company believes that its future success will depend in part on its continued ability to attract, integrate, retain and motivate highly qualified technical and managerial personnel, and upon the continued service of its senior management and key technical personnel. Competition for qualified personnel in the Company's industry and geographical location is intense, and there can be no assurance that the Company will be successful in attracting, integrating, retaining and motivating a sufficient numbers of qualified personnel to conduct its business in the future.

ADDITIONAL FACTORS THAT MAY AFFECT FUTURE RESULTS

The following risk factors and other information included in this report should be carefully considered. The risks and uncertainties described below are not the only ones faced by the Company. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations. If any of the following risks actually occurs, our business, results

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

of operation and financial condition could be materially adversely affected.

LIMITED OPERATING HISTORY MAKES EVALUATING THE BUSINESS AND FUTURE PROSPECTS DIFFICULT

AuctionAnything.com, Inc. has a very limited operating history. The company, in its current structure, was founded in 1999. Because the operating history is so limited, it is very difficult to evaluate the business and any future prospects. The Company will confront risks and difficulties frequently encountered by companies in an early stage of commercial development in new and rapidly evolving markets. In order to overcome these risks and difficulties, the Company must, among other things: - execute the business and marketing strategy successfully; - increase the number of buyers that use the online auction services; - attract a sufficient number of suppliers to participate in the online auctions to sustain competitive auctions; - enter into long-term agreements with clients who have utilized the Company's services under initial short-term agreements; - upgrade the technology and information processing systems so that the Company can create a wider variety and greater number of online auctions; and - continue to attract, hire,

7

motivate and retain qualified personnel. If the Company fails to achieve these objectives, it may not realize sufficient revenues or net income to succeed.

SIGNIFICANTLY MORE CASH USED THAN GENERATED

Since inception, the Company's operating and investing activities have used more cash than they have generated. Because of the continued need for substantial amounts of working capital to fund the growth of the business, the Company expects to continue to experience significant negative operating and investing cash flows for the foreseeable future. The Company may need to raise additional capital in the future to meet the operating and investing cash requirements. The Company may not be able to find additional financing, if required, on favorable terms or at all. If additional funds are raised through the issuance of equity, equity-related or debt securities, these securities may have rights, preferences or privileges senior to those of the rights of the common stock, and the stockholders may experience additional dilution to their equity ownership.

ANTICIPATED FUTURE LOSSES

AuctionAnything.com, Inc. experienced losses for the fiscal year ended January 31, 2001 as a result of the Company's efforts to invest in the actual and anticipated growth of the business. Profitability will depend on whether revenues can be increased while controlling expenses. The Company may not achieve profitability in the future, or sustain any future profitability.

CURRENT CLIENTS OR PROSPECTIVE CLIENTS MAY ESTABLISH THEIR OWN BUSINESS-TO-BUSINESS AND/OR BUSINESS-TO-CONSUMER EXCHANGES

In recent months, many industrial companies have announced their intentions to establish their own business-to-business and/or business-to-consumer exchanges. These exchanges may provide auction functionality and other services similar to the Company's and may diminish the need for services from the Company. It is not known, the effect that these exchanges may have on the market for online auction services, it is possible that the existence of these exchanges, or even the anticipated existence of planned exchanges, may result in the Company losing clients and revenue and may impair the Company's ability to grow the business.

PURCHASERS MAY NOT ADOPT THE ONLINE AUCTION METHOD OF PURCHASING AT LEVELS

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

SUFFICIENT TO SUSTAIN THE COMPANY'S BUSINESS

Online auction services are a novel method of purchasing, which potential clients may not adopt. If not enough consumers adopt the auction method of purchasing, then the Company's business could be harmed. In order to accept the Company's method, buyers must adopt new purchasing practices that are different from their traditional practices. Moreover, buyers must be willing to rely less upon personal relationships in making purchasing decisions. The Company cannot assure the client that enough consumers will choose to adopt this method or do so at sufficient levels to sustain the business.

CLIENTS MAY NOT PURCHASE THE COMPANY'S SERVICES IF SIGNIFICANT SAVINGS CANNOT BE GENERATED

If the Company's online auction services increase the efficiency of any particular supply market, the future likelihood of significant savings to the clients in that market may decrease. Factors beyond control may limit the Company's ability to generate savings. If the magnitude of savings in particular product categories decreases, the Company may have difficulty in the future selling the auction services to buyers in those markets, or attracting willing suppliers in other markets, either of which will reduce revenues and net income.

8

THE COMPANY'S QUARTERLY OPERATING RESULTS ARE VOLATILE AND DIFFICULT TO PREDICT; IF THE EXPECTATIONS OF PUBLIC MARKET ANALYSTS OR INVESTORS FAIL, THE MARKET PRICE OF THE COMMON STOCK MAY DECLINE

The Company's quarterly operating results have varied significantly in the past and will likely vary significantly in the future. It is believed that period-to-period comparisons of the Company's results of operations are not meaningful, and should not be relied upon as indicators of future performance. The operating results will likely fall below the expectations of securities analysts or investors in some future quarter or quarters. The Company's failure to meet these expectations may result in a decrease in the market price of the common stock. The Company's quarterly revenues often fluctuate because of dependence on a relatively small number of clients.

THE COMPANY MAY NOT BE ABLE TO HIRE OR RETAIN QUALIFIED STAFF

If adequate qualified and skilled staff cannot be acquired and retained, the business will suffer. The ability to provide services to clients and grow the business depends, in part, on the Company's ability to attract and retain staff with college and graduate degrees as well as professional experiences that are relevant for market making, technology development and other functions that are performed. Competition for personnel with these skills is intense. Some technical job categories are under conditions of severe shortage in the United States. In addition, restrictive immigration quotas could prevent the Company from recruiting skilled staff from outside the United States. The Company may not be able to recruit or retain the caliber of staff required to carry out essential functions at the pace necessary to sustain or grow the business.

THE CAPACITY CONSTRAINTS OF PERSONNEL AND TECHNOLOGY RESOURCES MAY LIMIT GROWTH

If the Company is unable to undertake new business due to a shortage of staff or technology resources, growth will be impeded. The Company's focus is on small to mid-size companies as clients. At times, these clients ask for large projects that put a strain on resources, both in terms of people and technology. At the same time, penetration of new product categories often requires that significant databases of new information be created. This, too, often requires a substantial

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

amount of time from the market making and technical staffs. If the staff does not have the time to find and assimilate this new information, the Company may not be able to extend services to new product categories. Therefore, there may be times when opportunities for revenue growth may be limited by the capacity of internal resources rather than by the absence of market demand.

OTHER BUSINESSES OR TECHNOLOGIES MAY BE ACQUIRED WHICH ARE UNABLE TO BE INTEGRATED WITH THE BUSINESS, OR MAY IMPAIR FINANCIAL PERFORMANCE

If appropriate opportunities present themselves, additional businesses, technologies, services or products may be acquired that the Company believes are strategic, and any such acquisitions may be material in size. The Company may not be able to identify, negotiate or finance any future acquisition successfully. Even if successful in acquiring a business, technology, service or product, the Company has no experience in integrating an acquisition into the existing business. The process of integration may produce unforeseen operating difficulties and expenditures and may absorb significant attention of management that would otherwise be available for the ongoing development of current business. Moreover, the benefits that are anticipated from a future acquisition might not be achieved. If future acquisitions are made, shares of stock may be issued that dilute other stockholders, incur debt, assume contingent liabilities or create additional expenses related to amortizing goodwill and other intangible assets, any of which might harm financial results and cause the stock price to decline. Any financing that might be needed for future acquisitions may only be available on terms that restrict the Company's business or that impose costs that reduce net income.

9

THE SALES CYCLE IS LONG AND UNCERTAIN AND MAY NOT RESULT IN REVENUES; FACTORS BEYOND CONTROL MAY AFFECT THE DECISION TO PURCHASE THE COMPANY'S SERVICES

The sales cycle is long, typically taking from one to nine months from initial client contact until a contract is signed. Not every potential client that is solicited actually purchases services. Because a new method of purchasing is being offered, potential clients must be educated on the use and benefits of the Company's services. A significant amount of time must be invested with multiple decision makers in a prospective client's organization to sell the services. Other factors that contribute to the length and uncertainty of the sales cycle and that may reduce the likelihood that clients will purchase the Company's services include: budgeting constraints; incentive structures that do not reward decision makers for savings achieved through cost-cutting; the strength of pre-existing supplier relationships; and an aversion to new purchasing methods. If the Company is unable to enter into service agreements with clients on a consistent basis, then the business may suffer from diminished revenues.

FACTORS BEYOND CONTROL COULD RESULT IN DISAPPOINTING AUCTION RESULTS; DISAPPOINTED CLIENTS MAY CANCEL THEIR AGREEMENTS

The actual savings achieved in any given auction vary widely and depend upon many factors beyond control. These factors include: the current state of supply and demand in the supply market for the products being auctioned; the past performance of a client's purchasing organization in negotiating favorable terms with suppliers; the willingness of a sufficient number of qualified suppliers to bid for business using the Company's auction services; reductions in the number of suppliers in particular markets due to mergers, acquisitions or suppliers exiting from supply industries; and seasonal and cyclical trends that influence all industrial purchasing decision making. Because factors beyond control affect a client's perception of the value of the Company's services, clients may cancel service agreements, even if the Company has performed well. Any cancellation of

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

service agreements may reduce revenues and net income.

FAILURES OF HARDWARE SYSTEMS OR SOFTWARE COULD UNDERMINE CLIENTS' CONFIDENCE IN THE COMPANY'S RELIABILITY

A significant disruption in the online auction service could seriously undermine the Company's clients' confidence in the business. IBS clients hold the Company to a high standard of reliability and performance. From time to time, service interruptions during online auctions have been experienced. Circumstances beyond the Company's control may cause an interruption of service to occur in the future. During these disruptions, participants may lose their online connection or bids may not be received in a timely manner. Any interruptions in service may undermine actual and potential clients' confidence in the reliability of the business. Conducting an online auction requires the successful technical operation of an entire chain of software, hardware and telecommunications equipment. This chain includes our software, the personal computers and network connections of bidders, our network servers, operating systems, databases and networking equipment such as routers. A failure of any element in this chain can partially or completely disrupt an online auction. Some of the elements set forth above are beyond control of the Company, such as Internet connectivity and software, hardware and telecommunications equipment purchased from others. Frequent auction participants from outside North America may use older or inferior technologies, which may not operate properly. In addition, hardware and software are potentially vulnerable to interruption from power failures, telecommunications outages, network service outages and disruptions, natural disasters, and vandalism and other misconduct. Business interruption insurance would not compensate the Company fully for any losses that may result from these disruptions.

THE LOSS OF KEY EXECUTIVES WOULD DISRUPT BUSINESS

The loss of any member of key management team would significantly disrupt the Company's business. The leadership and vision of key members of the senior management team, including Martin M. Meads, Chief Executive Officer, and Raymond J. Hotaling, President, is considered critical to the Company's success. Mr. Hotaling was an original founder of North Orlando Sports Promotions, and he and Mr. Meads have been instrumental in the management and growth of AuctionAnything.com, Inc. The loss of either of these executives could disrupt the Company's growth or result in lost revenues or a decrease in net income.

10

IF TECHNOLOGY IS NOT CONTINUALLY IMPROVED, THE BUSINESS WILL SUFFER

The Company's services and the business-to-business and business-to-consumer electronic commerce markets are characterized by rapidly changing technologies and frequent new product and service introductions. The Company may fail to introduce new online auction technology on a timely basis or at all. If the company fails to introduce new technology or to improve existing technology in response to industry developments, clients could experience frustration that could lead to a loss of revenues. The Company's online auction technology is complex, and accordingly may contain undetected errors or defects that cannot be fixed. In the past, software errors have been discovered in new versions of our software after their release. Reduced market acceptance of the Company's services or software due to errors or defects in technology would harm the business by reducing revenues.

IF CLIENTS' CONFIDENTIAL INFORMATION IS NOT ADEQUATELY MAINTAINED, THE COMPANY'S REPUTATION COULD BE HARMED AND COULD INCUR LEGAL LIABILITY

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Any breach of security relating to the Company's clients' confidential information could result in legal liability for the Company and a reduction in use or cancellation of IBS online auction services, either of which could materially harm the business. Company personnel receive highly confidential information from buyers and suppliers that is stored in Company files and on Company computer systems. However, current security procedures to protect against the risk of inadvertent disclosure or intentional breaches of security might fail to adequately protect information that the Company is obligated to keep confidential. The Company may not be successful in adopting more effective systems for maintaining confidential information, so exposure to the risk of disclosure of the confidential information of others may grow with increases in the amount of information in the Company's possession. If the Company fails to adequately maintain clients' confidential information, some clients could end their business relationships and the Company could be subject to legal liability.

THE MARKET FOR BUSINESS-TO-BUSINESS AND BUSINESS-TO-CONSUMER ELECTRONIC COMMERCE PRODUCTS AND SERVICES IS INTENSELY COMPETITIVE

As one of a number of companies providing services or products to the market for business-to-business and business-to-consumer electronic commerce, the Company faces the risk that existing and potential clients may choose to purchase competitors' services. If they do, then revenues and net income will be reduced. For a more detailed discussion of the competitive environment, please see "Business--Competition".

BUSINESS WILL SUFFER IF PROSPECTIVE CLIENTS DO NOT ACCEPT ELECTRONIC COMMERCE AND THE INTERNET AS A MEANS OF PURCHASING

IBS online auction services depend on the increased acceptance and use of the Internet as a medium of commerce. The Company's business will suffer if potential clients do not accept electronic commerce and the Internet as a means of purchasing. Business-to-business and business-to-consumer electronic commerce is a new and emerging business practice that remains somewhat untested in the marketplace. Rapid growth in the use of the Internet and electronic commerce is a recent phenomenon. As a result, acceptance and use may not continue to develop at recent rates and a sufficiently broad base of business clients may not adopt or continue to use the Internet as a medium of commerce. Demand for and market acceptance of services and products recently introduced over the Internet are subject to a high level of uncertainty, and few proven services and products yet exist. Electronic commerce may not prove to be a viable medium for business-to-business purchasing for the following reasons, any of which could seriously harm the business: - the necessary infrastructure for Internet communications may not develop adequately; - buyer clients and suppliers may have security and confidentiality concerns; - complementary products, such as high-speed modems and high-speed communication lines, may not be developed; - alternative purchasing solutions may be implemented; - buyers may dislike a reduction in the human contact that traditional purchasing methods provide; - use of the Internet and other online services may not continue to increase or may increase more slowly than expected; - the development or adoption

11

of new standards and protocols may be delayed; and - new and burdensome governmental regulations may be imposed.

SECURITY RISKS AND CONCERNS MAY DETER THE USE OF THE INTERNET FOR CONDUCTING COMMERCE

Concern about the security of the transmission of confidential information over

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

public networks is a significant barrier to electronic commerce and communication. Advances in computer capabilities, new discoveries in the field of cryptography or other events or developments could result in compromises or breaches of Internet security systems that protect proprietary information. If any well-publicized compromises of security were to occur, they could substantially reduce the use of the Internet for commerce and communications. Anyone who circumvents the Company's security measures could misappropriate proprietary information or cause interruptions in services or operations. The Company's activities involve the storage and transmission of proprietary information, such as confidential buyer and supplier specifications. The Internet is a public network, and data is sent over this network from many sources. In the past, computer viruses have been distributed and have rapidly spread over the Internet. Computer viruses could be introduced into the Company's systems or those of the clients or suppliers, which could disrupt online auction technology or make it inaccessible to IBS clients or suppliers. The Company may be required to expend significant capital and other resources to protect against the threat of, or to alleviate problems caused by, security breaches and the introduction of computer viruses. The Company's security measures may be inadequate to prevent security breaches or combat the introduction of computer viruses, either of which may result in loss of data, increased operating costs, litigation and possible liability.

INTELLECTUAL PROPERTY MUST BE ADEQUATELY PROTECTED OR COMPETITORS MAY BE ABLE TO DUPLICATE THE COMPANY'S SERVICES

The Company relies in part upon proprietary technology to conduct auctions. The Company's failure to adequately protect intellectual property rights could harm the business by making it easier for competitors to duplicate its IBS services. The Company has also obtained certain marks, domain names and logos, but these protections may not be adequate. Although it is a requirement for each employee to enter into a confidentiality agreement, these agreements may not satisfactorily safeguard the intellectual property against unauthorized disclosure. AuctionAnything.com, Inc. cannot be certain that third parties will not infringe or misappropriate the Company's proprietary rights or that third parties will not independently develop similar proprietary information. Any infringement, misappropriation or independent development could harm future financial results. In addition, effective patent, trademark, copyright and trade secret protection may not be available in every country where online auction services are provided. The Company may, at times, have to incur significant legal costs and spend time defending trademarks and copyrights. Any defense efforts, whether successful or not, would divert both time and resources from the operation and growth of the business. There is also significant uncertainty regarding the applicability to the Internet of existing laws regarding matters such as property ownership, patents, copyrights and other intellectual property rights. Legislatures adopted the vast majority of these laws prior to the advent of the Internet and, as a result, these laws do not contemplate or address the unique issues of the Internet and related technologies. It cannot be certain what laws and regulations may ultimately affect the business or intellectual property rights.

OTHERS MAY ASSERT THAT THE COMPANY'S TECHNOLOGY INFRINGES THEIR INTELLECTUAL PROPERTY RIGHTS

AuctionAnything.com, Inc. does not believe that any infringement is made on the proprietary rights of others, and to date, no third parties have notified the Company of infringement, but the Company may be subject to infringement claims in the future. The defense of any claims of infringement made against the Company by third parties could involve significant legal costs and require management to divert time from the business operations. Either of these consequences of an infringement claim could have a material adverse effect on operating results. If the Company is unsuccessful in defending any claims of infringement, the Company may be forced to obtain licenses or to pay royalties

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

to continue to use the technology. Necessary licenses may not be obtainable on commercially reasonable terms or at all. If the Company fails to obtain necessary licenses or other rights, or if these licenses are too costly, operating

12

results may suffer either from reductions in revenues through the inability to serve clients or from increases in costs to license third-party technology.

OTHERS MAY REFUSE TO LICENSE IMPORTANT TECHNOLOGY TO THE COMPANY OR MAY INCREASE THE FEES THEY CHARGE FOR THIS TECHNOLOGY

The Company relies on third parties to provide some software and hardware, for which fees are paid. This software has been readily available, and to date no significant fees have been paid for its use. These third parties may increase their fees significantly or refuse to license their software or provide their hardware to the Company. While other vendors may provide the same or similar technology, it cannot be certain that the required technology can be obtained on favorable terms, if at all. If the required technology is unable to be obtained at a reasonable cost, growth prospects and operating results may be harmed through impairment of the Company's ability to conduct business or through increased cost.

FUTURE GOVERNMENT REGULATION OF THE INTERNET AND ONLINE AUCTIONS MAY ADD TO OPERATING COSTS

Like many Internet-based businesses, AuctionAnything.com, Inc. operates in an environment of tremendous uncertainty as to potential government regulation. The Company believes that it is not currently subject to direct regulation of online commerce, other than regulations applicable to businesses generally. However, the Internet has rapidly emerged as a commerce medium, and governmental agencies have not yet been able to adapt all existing regulations to the Internet environment. Laws and regulations may be introduced and court decisions reached that affect the Internet or other online services, covering issues such as user pricing, user privacy, freedom of expression, access charges, content and quality of products and services, advertising, intellectual property rights and information security. In addition, because the Company's services are offered worldwide and facilitate sales of goods to clients globally, foreign jurisdictions may claim requirements are needed to comply with their laws. Any future regulation may have a negative impact on the business by restricting the method of operation or imposing additional costs. As an Internet company, it is unclear in which jurisdictions business is actually being conducted. The failure to qualify to do business in a required jurisdiction could subject the Company to fines or penalties and could result in the inability to enforce contracts in that jurisdiction. Numerous jurisdictions have laws and regulations regarding the conduct of auctions and the liability of auctioneers. The Company does not believe that these laws and regulations, which were enacted for consumer protection many years ago, apply to online auction services. However, one or more jurisdictions may attempt to impose these laws and regulations on the operations in the future.

THE COMPANY MAY BECOME SUBJECT TO CERTAIN SALES AND OTHER TAXES THAT COULD ADVERSELY AFFECT BUSINESS

The imposition of sales, value-added or similar taxes could diminish the competitiveness and harm the Company's business. Sales tax collection obligations may be required in the future.

THE STOCK PRICE IS VOLATILE, WHICH COULD RESULT IN SUBSTANTIAL LOSSES FOR

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

STOCKHOLDERS

The market price for the Company's common stock is highly volatile and subject to wide fluctuations in response to the risks described above and many other factors, some of which are beyond control. The market prices for stocks of Internet companies and other companies whose businesses are heavily dependent on the Internet have generally proven to be highly volatile, and particularly so in recent periods.

SUBSTANTIAL SALES OF COMMON STOCK IN THE FUTURE COULD CAUSE THE STOCK PRICE TO FALL

Most of the outstanding shares are currently restricted from resale, but some may be sold into the market at any time. Sales of these shares into the market could cause the market price of the common stock to drop significantly, even if the business is doing well.

13

ITEM 2 - DESCRIPTION OF PROPERTY

OFFICE SPACE

The Company leases approximately 1061 square feet of office space at 35 West Pine Street, Suites 211, 226 and 227, Orlando, Florida 32801. Suites 211 and 226 are renting at the current rate of \$769 per month and Suite 211 rents at the current rate of \$209. The lease on Suite 211 and 226 expires on May 9, 2001 and the lease for Suite 227 has already expired. Currently, the facility is adequate for the Company's operations. The Company expects to continue to operate at its current facility on a month-to-month basis after its lease expires.

OTHER

The Company owns various computer equipment, telecommunications equipment, furniture and office machinery at its location in Orlando, Florida.

ITEM 3 - LEGAL PROCEEDINGS

The Company is not involved in any pending legal proceedings.

ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Company has submitted no matters to a vote of security holders during the fourth quarter of the fiscal year ended January 31, 2001, through the solicitation of proxies or otherwise.

PART II

ITEM 5 - MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

As of January 31, 2001, the Company had 28,790,696 shares of Common Stock issued and outstanding with a par value of \$0.001 per share. According to the records of the Company's transfer agent, Olde Monmouth Stock Transfer Co., Inc., a total of 4,308,813 of those shares were freely tradable over the counter. On March 9, 2000 the Company's stock was temporarily removed from the OTC Bulletin Board for not completely clearing comments with the SEC with respect to its filed registration statement on Form 10-SB. On May 24, 2000, the Company's stock was re-listed on the OTC Bulletin Board.

The Common Stock of the Company has been traded on the over-the-counter market

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

since September 1998, initially under the symbol, LWTN. The stock began trading under the symbol, UBUY, on March 22, 1999. The high and low bid prices each fiscal quarter, in fraction and decimal form, since the third quarter of 1998 are as follows:

1998		
	High	Low
3rd Quarter 1998	4/43 (0.093)	4/43 (0.093)
4th Quarter 1998	4/43 (0.093)	4/43 (0.093)

14

1999		
	High	Low
1st Quarter 1999	2-23/32 (2.71875)	4/43 (0.093)
2nd Quarter 1999	3 (3.000)	3/4 (0.75)
3rd Quarter 1999	1-11/32 (1.34375)	15/32 (0.46875)
4th Quarter 1999	31/32 (0.96875)	1/8 (0.125)

2000		
	High	Low
1st Quarter 2000	1- 1/32 (1.03125)	1/2 (0.50)
2nd Quarter 2000	7/8 (0.875)	1/8 (0.125)
3rd Quarter 2000	15/32 (0.46875)	1/16 (0.0625)
4th Quarter 2000	27/128 (0.2109375)	1/32 (0.03125)

Note: The Company's fiscal year end is January 31, therefore, the end of the first quarter is April 30, the end of the second quarter is July 31, and the end of the third quarter is October 31.

The quotations above reflect reported historical quotes obtained from Bigcharts.com, without retail markup, mark down or commission, and may not represent actual transactions.

According to the Company's transfer agent, as of January 31, 2001 the Company had 175 Shareholders on record of its Common Stock. The Company has not previously paid cash dividends on its Common Stock. The payment of cash dividends from current earnings is not prohibited by any agreements to which the Company is a party, but is subject to the discretion of the Board of Directors and will be dependent upon many factors, including the Company's earnings, its capital needs and its general financial condition. The Company currently does not intend to pursue a policy of payment of dividends, but rather to utilize any excess proceeds to finance the development and expansion of its business.

RECENT SALES OF UNREGISTERED SECURITIES

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

On or about July 7, 2000, the Company concluded a private offering of securities in reliance upon the exemption from registration requirements provided for in the Securities Act of 1933, as amended (the "Securities Act") including Regulation D, promulgated thereunder. The Company sold 468,750 shares of Common stock, par value \$0.001, for \$0.16 per share, for a total investment of \$75,000, to one investment entity that executed a subscription agreement in which such investor represented, among other things, that it was an accredited investor, as such term is defined in the Securities Act. No underwriting discounts or commissions were paid.

15

ITEM 6 - MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS

IMPORTANT CONSIDERATIONS RELATED TO FORWARD-LOOKING STATEMENTS

The statements contained in this report that are not historical facts are forward-looking statements that involve certain risks and uncertainties. These forward-looking statements include the plans and objectives of management for future operations relating to the products and future economic performance of the Company.

The forward-looking statements are based on assumptions that the Company will continue to develop and market its products and services competitively. The forward-looking statements are also based upon assumptions that (i) competitive conditions within the Internet auction business will not change materially or adversely; (ii) demand for business-to-business and business-to-consumer hosted auction and E-commerce sites will grow; and (iii) the market will accept the Company's new products and services. Assumptions relating to the foregoing are difficult or impossible to predict accurately and many are beyond the control of the Company. In light of the significant uncertainties inherent in the forward-looking information included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives or plans of the Company will be achieved.

GENERAL

AuctionAnything.com, Inc. (the "Company") operates a variety of internet-related services. Currently, the Company has three main revenue generating operations, which are provided collectively by AuctionAnything.com, Inc. and North Orlando Sports Promotions, Inc. ("NOSP"), a wholly owned subsidiary of AuctionAnything.com, Inc.: 1) Internet Business Solutions (IBS): a service which establishes and hosts auction, E-commerce and/or other dynamically driven web sites for other businesses and organizations primarily in both the business-to-business and business-to-consumer markets; 2) A company owned auction/E-commerce web site (WWW.SPORTSAUCTION.COM) that has been licensed out to a third party fulfillment house by the name of Memories and Memorabilia, Inc.; and 3) an Internet service provider (ISP) service, known as Tish.net.

FINANCIAL CONDITION AND CHANGES IN FINANCIAL CONDITION

To date, the Company has incurred substantial costs to create, introduce and enhance its services, and to grow its business. Consequently, it has incurred operating losses in each fiscal quarter since it was formed. The Company expects operating losses and negative cash flows to continue for the foreseeable future. It may also incur additional costs and expenses related to technology, marketing or acquisitions of businesses and technologies to respond to changes in this rapidly changing industry. These costs could have an adverse effect on the Company's future financial condition or operating results. See "Liquidity and

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Capital Resources."

As a result of the Company's focus on the business development of its Internet Business Solutions (IBS) suite of products, the Company has experienced a significant decrease in sales of company-owned inventory during the twelve-month period ending January 31, 2001. As of July 31, 2000, the Company had sold its entire existing inventory. As of April 1, 2001, the Company had not purchased any additional inventory since July 31, 2000 and currently has no plans to do so in the future. Furthermore, during the twelve months ended January 31, 2001, the Company continued its planned de-emphasis on its Internet Service Provider (ISP) business leading to a decline in revenue in this business line.

As a result of the Company's inability to generate positive cash flow, the Company has depleted substantially all of its available cash and is facing continuing losses. See "Liquidity and Capital Resources."

The Company's financial position and results of operations are subject to fluctuations due to a variety of factors. The Company's historical results of operations are not necessarily indicative of future results.

16

LIQUIDITY AND CAPITAL RESOURCES

The Company continued to experience operating expenses that use more cash than they generate in the three months ending January 31, 2001. These losses follow the historic and documented inability of the Company to generate positive cash flow (as discussed, for example, in the Company's Form 10-QSB for the quarter's ending April 30, 2000, July 31, 2000 and October 31, 2000 filed on June 14, 2000, September 14, 2000 and December 14, 2000, respectively). Consequently, the Company has depleted substantially all of its available cash and is facing continuing losses.

During the three months ending January 31, 2001, the Company had conducted discussions with a number of equity and debt financing sources, but had been unable to arrange suitable financing on satisfactory terms. Consequently, the Company has scaled back its operations (primarily payroll) and intends to continue to operate as it actively pursues all financial alternatives, including the sale of the Company. If additional funds are raised through the issuance of equity, equity-related or debt securities, these securities may have rights, preferences or privileges senior to those of the rights of the common stock, and the stockholders may experience additional dilution to their equity ownership.

PLAN OF OPERATION

Due to its continuing losses, the Company is focused on its pursuit of all financing alternatives, including the sale of the Company, as discussed in "Liquidity and Capital Resources." Until such an alternative is implemented, the Company intends to continue its everyday business until such point that it is no longer possible to sustain operations.

SELECTED BALANCE SHEET ITEMS

Since inception, the Company's operating and investing activities have used more cash than they have generated. AuctionAnything.com, Inc. experienced losses for the fiscal year ended January 31, 2001 as a result of the Company's efforts to invest in the actual and anticipated growth of the business. Because of the continued need for substantial amounts of working capital to fund the growth of the business, the Company expects to continue to experience significant negative operating and investing cash flows for the foreseeable future, which have had a

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

significant impact on the balance sheet items.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents decreased from \$144,011 at January 31, 2000 to \$2,719 at January 31, 2001. This decrease resulted from the inability of the Company to generate a positive cash flow and continued monthly net losses.

ACCOUNTS RECEIVABLE

Accounts receivable increased from \$6,288 at January 31, 2000 to \$12,639 at January 31, 2001. This increase was due to increased Internet business solutions sales volumes.

INVENTORY

Inventory decreased from \$58,077 at January 31, 2000 to \$0 at January 31, 2001. This decrease resulted from the discontinuation of the sale of company-owned inventory. The Company liquidated its entire remaining inventory during this time frame and has not purchased any additional inventory.

OTHER ASSETS

Other assets decreased from \$18,041 at January 31, 2000 to \$0 at January 31, 2001. This decrease resulted principally from the amortization of prepaid expenses.

17

DUE FROM RELATED PARTIES

Due from related parties decreased from \$3,487 at January 31, 2000 to \$0 at January 31, 2001. This decrease resulted from the Company writing this amount off as not collectable.

EQUIPMENT

Equipment decreased from \$78,467 at January 31, 2000 to \$41,445 at January 31, 2001. This change resulted from depreciation recorded during the year and the sale of assets no longer needed in the daily course of business.

GOODWILL

Goodwill decreased from \$139,931 at January 31, 2000 to \$0 at January 31, 2001. This decrease is due to the amortization recorded during the year.

ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses increased from \$31,070 at January 31, 2000 to \$118,632 at January 31, 2001. This increase resulted primarily from deferred salaries for the CEO and President of the Company, who have stopped receiving regular paychecks to alleviate the Company of the cash flow burden. These amounts, however, have been recorded as an accrued expense.

UNEARNED REVENUE

Unearned revenue decreased from \$3,000 at January 31, 2000 to \$2,035 at January 31, 2001. This decrease was due to IBS client commissions recognized as revenue.

COMMON STOCK AND ADDITIONAL PAID-IN CAPITAL

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Common stock and additional paid-in capital increased from \$28,322 and \$1,181,553 respectively at January 31, 2000 to \$28,791 and \$1,256,084 respectively at January 31, 2001. This change resulted principally from the sale of additional securities in July 2000.

RESULTS OF OPERATIONS FISCAL YEAR ENDED JANUARY 31, 2001 TO YEAR ENDED JANUARY 31, 2000

AUCTION SALES

Auction sales decreased from \$519,033 during the fiscal year ended January 31, 2000 to \$74,151 during the fiscal year ended January 31, 2001. This decrease resulted principally from the discontinuation of the sale of company-owned inventory in 2000.

INTERNET BUSINESS SOLUTIONS

Internet business solutions revenue increased from \$8,685 for the fiscal year ended January 31, 2000 to \$58,820 for the fiscal year ended January 31, 2001. This increase resulted primarily from the addition of new Internet Business Solutions clients.

INTERNET SERVICE REVENUE

Internet service revenue decreased from \$71,754 for the fiscal year ended January 31, 2000 to \$36,260 during the fiscal year ended January 31, 2001. This decrease resulted from the gradual discontinuation of this portion of the business.

18

CUSTOM DEVELOPMENT FEES

Custom development fees increased from \$0 for the fiscal year ended January 31, 2000 to \$26,475 for the fiscal year ended January 31, 2001. This increase resulted primarily from the introduction of the Internet Business Solutions and the increased need for site customization from the Company's clients.

COMMISSION INCOME

Commission income decreased from \$4,015 for the fiscal year ended January 31, 2000 to \$0 for the fiscal year ended January 31, 2001. This decrease resulted since the Company now offers this service free of charge in order to attract more customers to the network.

COST OF SALES AND COST OF INTERNET CONNECTIONS

Cost of sales decreased from \$514,268 during the fiscal year ended January 31, 2000 to \$87,213 during the fiscal year ended January 31, 2001. This decrease resulted from the discontinuation of the sale of company-owned inventory and no additional inventory purchases.

OPERATING EXPENSES

Operating expenses decreased from \$745,544 for the fiscal year ended January 31, 2000 to \$491,031 for the fiscal year ended January 31, 2001. This decrease resulted principally from the decrease in salaries and employee benefits from \$410,743 during the fiscal year ended January 31, 2000 to \$306,310 in the fiscal year ended January 31, 2001. As of January 31, 2000 the company had twelve

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

employees. As of January 31, 2001, the number of employees had decreased to three. Professional fees decreased from \$120,345 for the fiscal year ended January 31, 2000 to \$102,323 for the fiscal year ended January 31, 2001. Advertising fees decreased from \$75,647 for the fiscal year ended January 31, 2000 to \$17,512 for the fiscal year ended January 31, 2001 and insurance expense decreased from \$37,566 for the fiscal year ended January 31, 2000 to \$18,383 for the fiscal year ended January 31, 2001. All of these decreases are due to the cutbacks the Company has made in order to improve the cash flow.

OTHER INCOME

Other income decreased from \$12,856 at the fiscal year ended January 31, 2000 to \$2,718 for the fiscal year end January 31, 2001. This decrease was the result of less Company funds deposited in interest bearing checking accounts.

DEPRECIATION AND AMORTIZATION EXPENSE

Depreciation and amortization expense increased from \$83,919 for the fiscal year ended January 31, 2000 to \$172,417 for the fiscal year ended January 31, 2001. This increase resulted principally from the complete amortization during the fiscal year ending January 31, 2001 of the goodwill due to the NOSP acquisition of TISH in 1999.

CAPITAL LOSSES

Capital losses increased from \$0 for the fiscal year ended January 31, 2000 to \$859 for the fiscal year ended January 31, 2001. This increase resulted from the sale of assets at a price less than their net book value during the year ended January 31, 2001.

INTEREST

Interest expense decreased from \$1,461 for the fiscal year ended January 31, 2000 to \$0 for the fiscal year ended January 31, 2001. This decrease resulted principally due to the payment in March 1999 of the amount due to related parties, which bore interest.

RISKS ASSOCIATED WITH THE YEAR 2000

As of the date of filing, the Company has not realized any adverse effects from the Year 2000 roll over.

19

ITEM 7 - FINANCIAL STATEMENTS

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

(With Independent Auditors' Report Thereon)

INDEPENDENT AUDITORS' REPORT

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

To the Shareholders

AuctionAnything.com, Inc. and subsidiary:

We have audited the accompanying consolidated balance sheets of AuctionAnything.com, Inc. and subsidiary as of January 31, 2001 and 2000 and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AuctionAnything.com, Inc. and subsidiary at January 31, 2001 and 2000 and the results of their operations and their cash flows for each of the years in the period then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 7 to the financial statements, the Company has suffered recurring losses from operations and has net capital deficiency that raise substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 7. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ KPMG LLP

May 11, 2001
Orlando, FL

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Balance Sheets

January 31, 2001 and 2000

2001

2000

ASSETS

Current assets:

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Cash and cash equivalents	\$ 2,719	\$ 144,011
Accounts receivable	12,639	6,281
Inventory	--	58,071
Other assets	--	18,041
Due from related parties	--	3,481
	-----	-----
Total current assets	15,358	229,901
Equipment, less accumulated depreciation of \$66,116 in 2001 and \$54,563 in 2000	41,445	78,461
Goodwill, net	--	139,931
	-----	-----
	\$ 56,803	448,301
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses	\$ 118,632	31,071
Unearned revenue	2,035	3,001
	-----	-----
Total current liabilities	120,667	34,071
	-----	-----
Stockholders' equity:		
Common stock, par value \$.001; 50,000,000 shares authorized, 28,790,696 and 28,321,946 issued and outstanding at January 31, 2001 and 2000, respectively	28,791	28,321
Additional paid-in capital	1,256,084	1,181,551
Accumulated deficit	(1,348,739)	(795,641)
	-----	-----
Total stockholders' equity	(63,864)	414,231
	-----	-----
	\$ 56,803	448,301
	=====	=====

See accompanying notes to consolidated financial statements.

22

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY
Consolidated Statements of Operations
Years ended January 31, 2001 and 2000

	YEAR ENDED	
	JANAURY 31, 2001	JANAURY 31, 2000
	-----	-----
Revenues:		
Auction sales	\$ 74,151	519,033
Internet business solutions	58,820	8,685
Internet service revenue	36,260	71,754

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Custom development fees	26,475	--
Commission sales	--	4,015
	-----	-----
	195,706	603,487
	-----	-----
Cost of sales	59,083	514,268
Cost of services	28,130	--
	-----	-----
	87,213	514,268
	-----	-----
Gross profit	108,493	89,219
	-----	-----
Operating expenses:		
Salaries and employee benefits	306,310	410,743
Professional fees	102,323	120,345
Other selling, general and administrative	46,503	101,243
Advertising	17,512	75,647
Insurance	18,383	37,566
	-----	-----
Total operating expenses	491,031	745,544
	-----	-----
Operating loss	(382,538)	(656,325)
Other income	2,718	12,856
Capital gains (losses)	(859)	--
Depreciation and amortization	(172,417)	(83,919)
Interest expense	--	(1,461)
	-----	-----
Net loss before income taxes	(553,096)	(728,849)
Income taxes	--	--
	-----	-----
Net loss	\$ (553,096)	(728,849)
	=====	=====
Weighted average shares outstanding	28,588,693	27,537,863
	=====	=====
Loss per share	\$ (0.019)	(0.026)
	=====	=====

See accompanying notes to consolidated financial statements.

23

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Statements of Stockholders' Equity

Years ended January 31, 2001 and 2000

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	EARNINGS (ACCUMULATED DEFICIT)	RETAINED TOTAL STOCKHOLDER EQUITY
	-----	-----	-----	-----
Balances at January 31, 1999	\$ 500	72,500	(66,794)	6,206

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Capital contribution acquisition	27,822	1,109,053	--	1,136,875
Net loss	--	--	(728,849)	(728,849)
	-----	-----	-----	-----
Balance at January 31, 2000	28,322	1,181,553	(795,643)	414,232
Capital contribution acquisition	469	74,531	--	75,000
Net loss	--	--	(553,096)	(553,096)
	-----	-----	-----	-----
Balance at January 31, 2001	\$ 28,791	1,256,084	(1,348,739)	(63,864)
	=====	=====	=====	=====

See accompanying notes to consolidated financial statements

24

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Statements of Cash Flows

Years ended January 31, 2001 and 2000

	YEAR ENDED	
	JANUARY 31, 2001	JANUA 2
	-----	-----
Cash flows used in operating activities:		
Net loss	\$ (553,096)	(72
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	172,417	8
Loss on disposal of equipment	859	
Cash provided by (used in) changes in assets and liabilities:		
Accounts receivable	(6,351)	(
Inventory	58,077	(1
Other assets	18,041	(1
Accounts payable and accrued expenses	87,562	1
Unearned revenue	(965)	
Due to/from related parties	3,487	(
	-----	-----
Net cash used in operating activities	(219,969)	(66
	-----	-----
Cash flows provided by (used in) investing activities:		
Proceeds from sale of equipment	4,095	
Capital expenditures	(418)	(9
	-----	-----
Net cash provided by (used in) investing activities	3,677	(9
	-----	-----
Cash flows from financing activities:		
Principal payments on notes payable to related parties	--	(3
Proceeds from issuance of common stock	75,000	93
	-----	-----
Net cash provided by financing activities	75,000	90

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

	-----	-----
Net (decrease) increase in cash and cash equivalents	(141,292)	14
Cash and cash equivalents at beginning of year	144,011	
Cash and cash equivalents at end of year	\$ 2,719	14
	=====	=====
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	\$ 2,718	
	=====	=====
Supplemental disclosure of non-cash investing and financing activities:		
Goodwill generated from stock issued in TISH acquisition	--	20
	=====	=====

See accompanying notes to consolidated financial statements.

25

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) DESCRIPTION OF BUSINESS

AuctionAnything.com, Inc. (the "Company") operates a variety of internet-related services. Currently, the Company has three main revenue generating operations, which are provided collectively by AuctionAnything.com, Inc. and North Orlando Sports Promotions, Inc. ("NOSP"), a wholly owned subsidiary of AuctionAnything.com, Inc.: 1) Internet Business Solutions ("IBS"): a service which establishes and hosts auction and/or E-commerce web sites for other businesses and organizations primarily in both the business-to-business and business-to-consumer markets; 2) a company owned auction and/or E-commerce web site (WWW.SPORTSAUCTION.COM) that has been licensed to Memories and Memorabilia, Inc., a third party fulfillment house 3) an Internet service provider ("ISP") service, known as Tish.net. The Company remains committed to pursuing all commercial opportunities in the online business-to-consumer and business-to-business and person-to-person trading service areas.

On February 18, 1999, the Company purchased the net assets of The Information SuperHighway Corporation ("TISH") as described in note 3. The accompanying statements of operations include the operations of TISH from February 19, 1999 through January 31, 2001.

(b) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements as of and for the years ended January 31, 2000 and 2001 include the accounts of the Company and NOSP. The Company acquired 100% of the stock of NOSP

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

in the Reverse Merger described in note 3. All significant intercompany balances and transactions have been eliminated in consolidation.

(c) CASH AND CASH EQUIVALENTS

The Company considers all highly liquid instruments with original maturities of three months or less at the time of purchase to be cash equivalents.

(d) INVENTORIES

Inventories were stated at the lower of cost or market at January 31, 2000. Cost was determined principally on the specific identification method. Provisions for potentially obsolete or slow-moving inventory was made based on management's analysis of inventory levels. Consignment inventory was not recorded as inventory by the Company and was not placed in an auction until the merchandise was received. If a consignment item did not sell in an auction, the Company requested that the consignor lower the minimum bid or withdraw the item from the auction.

(Continued)

26

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

The Company's inventories were liquidated during the year ended January 31, 2001, and the related services were licensed to a third party fulfillment house.

(e) EQUIPMENT

Equipment is stated at cost less accumulated depreciation. Depreciation of equipment is computed using the straight-line method over its estimated useful life of 3 years. For the years ended January 31, 2001 and 2000, depreciation expense was recorded in the amount of \$32,486 and \$22,350, respectively.

(f) INCOME TAXES

The Company was considered an S-corporation for federal income tax purposes through March 9, 1999. As such, the Company was not subject to federal income taxes directly; income or loss of the Company were passed through to the individual stockholders. As such, effective March 10, 1999, the Company became a C-corporation for federal income tax purposes.

The Company files consolidated income tax returns. The Company's policy is to apply inter-corporate tax allocations using the "separate return method." All amounts due from subsidiaries as calculated under the "separate return method" have been eliminated as part of the consolidation process.

Income taxes are accounted for under the asset and liability

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

(g) REVENUE RECOGNITION

The Company earns revenues for IBS services either through a monthly licensing fee or as a percentage of the customer's successful sales through the customer's web site. Licensing fee revenues are recognized on a pro-rata basis, and percentage revenues are recognized upon verification of a successful sale.

Licensing and Internet service revenues are recognized on a pro rata basis over the term of the contract.

(Continued)

27

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

(h) EARNINGS PER SHARE

The Company computes earnings per share in accordance with Statement of Accounting Standards No. 128, "Earnings per Share" ("SFAS No. 128"). Under the provisions of SFAS No. 128, basic earnings per share is computed by dividing the net income (loss) for the period by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing the net income (loss) for the period by the weighted average number of common and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares consist of the common shares issuable upon the exercise of stock options and warrants (using the treasury stock method) and upon the conversion of convertible preferred stock (using the if-converted method). Potentially dilutive common shares are excluded from the calculation if their effect is antidilutive. The Company did not have any potentially dilutive common shares for the year ended January 31, 2000. For the year ended January 31, 2001, 75,000 outstanding options for common stock were excluded from the calculation of net loss per share since their inclusion would be antidilutive.

(i) STOCK OPTION PLAN

The Company applies the intrinsic value-based method of accounting prescribed by Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations including FASB Interpretation No. 44, "Accounting

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

for Certain Transactions involving Stock Compensation an interpretation of APB Opinion No. 25" issued in March 2000, to account for its fixed plan stock options. Under this method, compensation expense is recorded on the date of grant only if the current market price of the underlying stock exceeded the exercise price. SFAS No. 123, "Accounting for Stock-Based Compensation," established accounting and disclosure requirements using a fair value-based method of accounting for stock-based employee compensation plans. As allowed by SFAS No. 123, the Company has elected to continue to apply the intrinsic value-based method of accounting described above, and has adopted the disclosure requirements of SFAS No. 123.

(j) USE OF ESTIMATES

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

(k) RECLASSIFICATIONS

Certain January 31, 2000 amounts have been reclassified to conform with the January 31, 2001 presentation.

(Continued)

28

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

(2) RELATED PARTY TRANSACTIONS

During the year ended January 31, 2000, the Officers auctioned collectible merchandise through the Company as consignors and did not pay the Company a commission for this service. The Officers sold merchandise for \$709 for which the Company would typically earn \$109 in commission.

Notes payable bearing interest of 14% with a balance of \$34,304 were paid in full to related parties on March 31, 1999.

During the year ended January 31, 2001, the Company recorded approximately \$3,500 in bad debt expense related to an amount due from a related party deemed uncollectible.

(3) ACQUISITIONS

On March 10, 1999, the Company closed a transaction (the "Reverse Merger") by which it acquired 100% of the outstanding capital stock of NOSP, a privately held Florida Corporation, from the shareholders of NOSP. As consideration for this acquisition, the Company issued 24,003,133 shares of its common stock, \$.001 par value (the "Common Stock"), which amounted to approximately 85% of the Company's outstanding Common Stock, to the three former shareholders of NOSP. Also, prior to

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

the closing of the transaction, the Company sold substantially all of its pre-acquisition assets to its majority pre-acquisition shareholder in exchange for his assignment to the Company of 747,116 shares of Common Stock and his assumption of all of the Company's pre-acquisition liabilities.

The Company has elected to adopt the fiscal year of its legal acquirer, the Lawton-York Corporation. As a consequence, the Company's fiscal year end is January 31.

Prior to the Reverse Merger, NOSP acquired the net assets of TISH in exchange for approximately 208 shares of NOSP common stock. These shares were exchanged for 7,059,745 shares of the Company's Common Stock as part of the Reverse Merger. The acquisition was accounted for as a purchase. On the date of the acquisition, the net assets of TISH were approximately \$10,000 and goodwill of approximately \$202,000 was recorded. The Company is amortizing this goodwill on a straight line basis. The original useful life of the goodwill was three years. During the year ended January 31, 2001, the Company evaluated the estimated useful life of this intangible asset and revised the estimated useful live to two years. The amortization has been included in the Statement of Operations under the heading of depreciation and amortization expense. Amortization expense for the years ended January 31, 2001 and 2000, amounted to \$139,931 and \$61,569, respectively.

(Continued)

29

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

In anticipation of the acquisition, the Company completed a private offering of 1,000,000 units at an offering price of \$.10 per unit. Each unit consisted of one share of common stock and one stock purchase warrant. Each stock purchase warrant entitled the holder to purchase three shares of common stock of the Company for \$.30 per share. A total of 4,000,000 shares of common stock were issued and sold by the Company for net proceeds of approximately \$925,000. The proceeds of the offering will be used for working capital and to fund the Company's expansion plans.

(4) LEASES

During the year ended January 31, 2000, the Company entered into an operating lease for office space. The future minimum lease payments under these non-cancelable operating leases are as follows:

YEAR ENDING JANUARY 31,	OPERATING LEASES
2002	\$ 2,307 =====

Rent expense for the years ended January 31, 2001 and 2000 amounted to \$11,740 and \$8,958, respectively.

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

(5) STOCK OPTION PLAN

On August 21, 2000, the Company adopted a stock option plan (the "Plan") pursuant to which the Company's Committee appointed by the Board of Directors may grant options to officers and key employees. The Plan authorizes grant of options to purchase up to 10,000,000 shares of authorized but unissued common stock.

The exercise price, term and vesting schedule for options granted under the Plan are set by the Committee, subject to certain limitations. Under the Plan, the exercise price of the options may not be less than the fair market value of the share of common stock at the grant date (110% if the incentive stock option ("ISO") is granted to a greater than 10% stockholder) and the term of an option may not exceed 3 years (10 years if an ISO is granted to a greater than 10% stockholder.) Options generally terminate three months after the termination of the option holder's employment unless terminated for cause.

(Continued)

30

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

Stock option activity during the period is indicated as follows:

	SHARES -----	WEIGHTED AVERAGE EXERCISE PRICE -----
Balance at January 1, 2000	--	\$ --
Granted	1,000,000	0.20
Exercised	--	--
Forfeited	750,000	0.20
Expired	--	--
Balance at January 1, 2001	250,000	0.20
	=====	
Weighted average fair value of options granted and not forfeited during year		\$ 65,256 =====

The Company applies APB Opinion No. 25 in accounting for its Plan and, accordingly, no compensation cost has been recognized for its stock options in the financial statements. Had the Company determined compensation cost based on the fair value at the grant date for its stock options under SFAS No. 123, the Company's net loss would have been increased to the pro forma amounts indicated below:

YEAR ENDED JANUARY
31, 2001

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Net loss available to common stockholders - as reported	\$	(548,056)
Net loss available to common stockholders - pro forma	\$	(613,312)
Net loss per share - as reported	\$	(0.019)
Net loss per share - pro forma	\$	(0.021)

The effects of applying SFAS No. 123 for the presentation of pro forma disclosures are not necessarily indicative of the effects on reported net income for future years.

(Continued)

31

AUCTIONANYTHING.COM, INC. AND SUBSIDIARY

Consolidated Financial Statements

January 31, 2001 and 2000

The fair value of the options granted were estimated using the Black-Scholes option pricing model as of the date of grant with the following assumptions:

Expected dividend yield		0.0%
Risk-free interest rate		4.5%
Expected volatility		80.0%
Term (vesting period- in years)		1

(6) INCOME TAXES

The following is a reconciliation between expected income tax benefit and actual using the applicable statutory federal income tax rate for the period ended January 31, 2001.

Expected tax benefit		\$ (188,050)
Change in valuation allowance		154,200
Goodwill amortization		47,580
State benefit		(14,840)
Other		1,110

		\$ --
		=====

The tax effect of temporary differences that give rise to the deferred tax assets as of January 31, 2001 are as follows:

Deferred tax asset:		
Net operating loss carryforward		\$ 404,100
Less valuation allowance		404,100

Net deferred tax asset		\$ --
		=====

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax asset will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

income during the periods in which those temporary differences become deductible. Management considers the projected future taxable income and tax planning strategies, as well as carryback opportunities, in making these assessments. Based upon the level of historical taxable income and projections for future taxable income over the periods in which deferred tax assets are deductible, management believes it is more likely than not that the Company will not realize the benefits of these deductible differences. The benefit of the net operating loss carryforward might be limited due to changes in ownership as defined in the Internal Revenue Code and Regulations thereunder.

(Continued)

32

AUCTIONANYTHING.COM, INC.

Financial Statements

January 31, 2001, and January 31, 2000

(7) LIQUIDITY

The accompanying consolidated financial statements have been prepared on the basis that the Company will continue as a going concern, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. However, since inception, the Company's operating and investing activities have used more cash than they have generated. Because of the continued need for substantial amounts of working capital to fund the growth of the business, the Company expects to continue to experience significant negative operating and investing cash flows for the foreseeable future. The Company may need to raise additional capital in the future to meet the operating and investing cash requirements. The Company may not be able to find additional financing, if required, on favorable terms or at all. If additional funds are raised through the issuance of equity, equity-related or debt securities, these securities may have rights, preferences or privileges senior to those of the rights of the common stock, and the stockholders may experience additional dilution to their equity ownership. Since there are no assurance that such financing will be available when and as needed to satisfy current obligations, substantial doubt exists as to whether the Company will continue as a going concern.

(8) SUBSEQUENT EVENT

On May 2, 2001, the Company executed a letter of intent to acquire Disease S.I., Inc. ("DSI") in a reverse merger acquisition. Under terms of the letter of intent, shareholders of DSI would acquire 67.6% of the issued and outstanding shares of the Company's common stock. If this transaction is consummated, and there can be no assurances that it will be consummated, the shareholders of DSI will have majority control of the Company.

(Continued)

33

ITEM 8 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

PART III

ITEM 9 - DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT

The following presents directors, executive officers, promoters and control persons of the Company as of January 31, 2001:

NAME	AGE	TITLE	TERM OF OFFICE
Martin M. Meads	39	Chief Executive Officer	Indefinite
		Treasurer	Indefinite
		Director	1 Year
Raymond J. Hotaling III	34	President	Indefinite
		Secretary	Indefinite
		Director	1 Year
Dennis A. Kurir *	54	Director	1 Year

* Note - Mr. Kurir resigned as a Company director on March 2, 2001

Martin M. Meads is the Company's Chief Executive Officer and Treasurer and is a Director of the Company. Mr. Meads also serves as the Vice President and Treasurer of NOSP, a position he has held since February 18, 1999. Prior to March 1999, Mr. Meads served as the President of The Information SuperHighway Corporation ("TISH"), an Orlando, Florida based Internet Service Provider (ISP) since June 1995. Mr. Meads was a senior systems engineer at Coleman Research Corporation between September 1992, and April 1996. Mr. Meads holds B.S. and M.S. degrees in electrical engineering from Michigan Technological University and also holds a M.S. degree in electro-optics from the University of Central Florida.

Raymond J. Hotaling III has been President, Secretary and Director of the Company since March 10, 1999. He also serves as the President and Secretary of the Company's wholly-owned subsidiary, North Orlando Sports Promotions, Inc. Mr. Hotaling has been the President of NOSP since its incorporation in 1995, and he has been responsible for its day-to-day operations, including the design, development and marketing of the corporate web site and Internet auction system, as well as daily accounting functions. From 1993 to 1995, Mr. Hotaling was a materials engineer with Matrix Composites, Inc. He also served as Flight Crew Systems Engineer with Lockheed Space Operations Company from 1990 to 1993. Mr. Hotaling attended the State University of New York at Binghamton from 1984 to 1986 and graduated from the Florida Institute of Technology in 1989 with a B.S. in mechanical engineering.

Dennis A. Kurir was a Director of the Company until March 2, 2001 on which day he resigned from the Board. He previously served as the Company's Chief Executive Officer until February 9, 2000. Mr. Kurir had also served as the Chief Executive Officer of NOSP until he was terminated by the Company on June 8, 2000, a position that he had held since 1995. From 1994 to 1995, Mr. Kurir served as the Orlando Print Show Manager, the North Florida Vice President of Operations and then the Membership Director of the Printing Association of Florida. Mr. Kurir

(Continued)

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

graduated from Michigan Technological University in 1967 with a B.S. in biological sciences. In 1971, after service in the United States Army during the Vietnam War, he earned his M.B.A. from Michigan Technological University.

As of January 31, 2001, there were no family relationships among the directors and executive officers. Further, to the knowledge of Management, no director, executive officer, promoter or control person has been involved in any legal proceedings during the past five years that are material to an evaluation of the ability or integrity of such director, person nominated to become a director, executive officer, promoter or control person of the Company. None of the individuals listed in this Item 9 has had a bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of such bankruptcy, if any, or within two years prior to that time. No director, executive officer, promoter or control person was or has been convicted in a criminal proceeding or is subject to a pending criminal proceeding or subject to any order, judgment, or decree, not subsequently reversed, suspended, or vacated, of any court of competent jurisdiction, permanently or temporarily enjoining, borrowing, or otherwise limiting his or her involvement in any type of business, securities or banking activities. No director, executive officer, promoter or control person has been found by a court of competent jurisdiction in a civil action to have violated federal or state securities or commodities laws.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Raymond J. Hotaling III, Dennis A. Kurir, and Martin M. Meads each filed Initial Statements of Beneficial Ownership of Securities on Form 3 on May 5, 2000.

(Continued)

35

ITEM 10 - EXECUTIVE COMPENSATION

The following table sets forth the compensation paid during the last fiscal year to the officers of the Company. Due to the termination of Dennis A. Kurir on June 8, 2000, the following table reflects his compensation for services provided through this termination date. After this date, he earned no compensation in any capacity from the Company, even though he remained as a Company director until March 2, 2001. All of the current executive officers of the Company have served since March 10, 1999.

NAME & PRINCIPLE POSITION (a)	YEAR(b)	ANNUAL COMPENSATION			LONG-TERM COMPE		
		SALARY(c)	BONUS(d)	TOTAL	AWARDS		
					RESTRICTED STOCK AWARDS(f)	SECURITIES UNDER OPTIONS/SARS (#)	
Martin M. Meads, CEO	00	\$23,500	-	\$23,500	- 0 -	- 0 -	
Raymond J. Hotaling, President	00	\$32,000	-	\$32,000	- 0 -	- 0 -	
Dennis A. Kurir, CEO Emeritus	00	\$19,938	-	\$19,938	- 0 -	- 0 -	

(Continued)

36

EMPLOYMENT CONTRACTS

As of January 31, 2001 there are no existing employment contracts.

ITEM 11 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

- (a) Based on information from the Company's transfer agent, the Company believes that the following individuals/entities hold five percent (5%) or more of the outstanding voting stock of the Company as of February 21, 2001. No other individual or any group is known to the Company to be the beneficial owner of more than five percent (5%) of any class of the Company's voting securities.

TITLE OF CLASS	NAME AND ADDRESS OF BENEFICIAL OWNER	AMOUNT AND NATURE OF BENEFICIAL OWNER
Common Stock	Raymond J. Hotaling 35 West Pine St. Ste. 227 Orlando, FL 32801	8,471,694 owned directly
Common Stock	Martin M. Meads 35 West Pine St. Ste.227 Orlando, FL 32801	7,059,745 owned directly
Common Stock	Dennis A. Kurir 5703 Red Bug Lake, Box 226 Orlando, FL 32708	1,571,694 owned directly
Common Stock	Transatlantic Finance LTD 5703 Red Bug Lake, Box 226 Orlando, FL 32708	6,900,000 owned directly

- (b) As of January 31, 2001 all management shareholders of record are shown above in (a). The number of shares of Common Stock owned by all officers and directors as a group (directly or indirectly as of January 31, 2001) is believed by management to be 24,003,133 shares, or approximately 83.4% of the outstanding shares of Common Stock. The Company believes that Dennis A. Kurir has had, and continues to have, an active interest in Transatlantic Finance LTD, and therefore believes that these shares should be included in this total.
- (c) As stated in Item 6 above, the Company's inability to generate positive cash flow has forced the Company to pursue all possible financing alternatives, including the sale of the Company, a merger or a reverse merger. On May 2, 2001, the Company executed a Letter of Intent to acquire Disease S. I., Inc. Under the terms of the letter, if the contemplated transaction is consummated, and there can be no assurances that it will be consummated, shareholders of Disease S.I., Inc. would acquire 60,000,000 shares of the Company's Common Stock, pending

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

Company action to increase the total number of authorized shares from 50,000,000 (which is the total number of authorized shares as of May 2, 2001) to 100,000,000. If this transaction is completed, shareholders of Disease S.I., Inc. would acquire approximately 67.6% of the issued and outstanding shares of the Company's Common Stock. If this transaction is completed, the shareholders of Disease

37

S.I., Inc. will have majority control of the Company, thereby effecting a change in control of the Company.

ITEM 12 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

On February 18, 1999, prior to the acquisition transaction by which the Company acquired North Orlando Sports Promotions, Inc., NOSP acquired substantially all of the assets, and assumed certain liabilities of, The Information SuperHighway Corporation ("TISH"), a Florida corporation, in exchange for 208 1/3 shares of the common stock of NOSP. TISH was wholly owned by Martin M. Meads, who also served as the President and as a Director of TISH, and Mr. Meads was ultimately beneficial owner of the shares of stock in NOSP received by TISH in that transaction. Subsequent to that transaction, Mr. Meads became the Vice President and Treasurer of NOSP, and he now also serves as the CEO, Treasurer and a Director of the Company, positions he has held subsequent to the Company's acquisition of NOSP on March 10, 1999. In that acquisition transaction, Mr. Meads' 208 1/3 shares of stock in NOSP were acquired by the Company for 7,059,745 shares of the Company's Common Stock.

ITEM 13 - EXHIBITS AND REPORTS ON FORM 8-K

(a) EXHIBITS

The following documents are filed herewith or have been included as exhibits to previous filings with the Commission and are incorporated herein by this reference:

EXHIBIT NO. -----	EXHIBIT -----
3.1	Certificate of Incorporation of the Company and all Amendments thereto (FILED AS EXHIBIT 2.1 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)
3.2	Bylaws of the Company (FILED AS EXHIBIT 2.2 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)
4.1	Article Fourth of the Certificate of Incorporation of the Company, as amended (FILED AS PART OF EXHIBIT 2.1 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)
4.2	Articles II, V and VI of the Bylaws of the Company (FILED AS PART OF EXHIBIT 2.1 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)
10.1	Office Lease dated May 10, 1999, between the Company and Tradewinds Office Building (FILED AS EXHIBIT 6.1 TO

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)

10.2 Acquisition Agreement dated February 18, 1999, among the Company, North Orlando Sports Promotions, Inc., and the Shareholders of North Orlando Sports Promotions, Inc. (FILED AS EXHIBIT 6.2 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)

38

10.3 Asset Purchase Agreement dated February 18, 1999, between North Orlando Sports Promotions, Inc., and The Information SuperHighway Corporation (FILED AS EXHIBIT 6.3 TO REGISTRATION STATEMENT ON FORM 10-SB ON OCTOBER 28, 1999, AND INCORPORATED HEREIN BY REFERENCE)

10.4 Form of Stock Purchase Warrant dated March 17, 1999 (FILED AS EXHIBIT 6.4 TO REGISTRATION STATEMENT ON FORM 10-SB/A ON JANUARY 18, 2000, AND INCORPORATED HEREIN BY REFERENCE)

11 Statement re: computation of per share earnings (INCLUDED IN FINANCIAL STATEMENTS IN PART II, ITEM 7, HEREOF)

21 Subsidiaries of the registrant (FILED HEREWITH)

(b) Reports on Form 8-K

The Company filed no reports on Form 8-K during the last quarter of the fiscal year ENDED January 31, 2001.

39

SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AUCTIONANYTHING.COM, INC.

By: /s/ MARTIN M. MEADS

Martin M. Meads, CEO

Date: May 14, 2001

In accordance with the Exchange Act, this report has been signed below by the following persons in the capacities and on the dates indicated.

SIGNATURE

TITLE

DATE

Edgar Filing: AUCTION ANYTHING COM INC - Form 10KSB

/s/ MARTIN M. MEADS

Martin M. Meads

Chief Executive Officer,
Treasurer & Director

May 14, 2014

/s/ RAYMOND J. HOTALING III

Raymond J. Hotaling III

President, Secretary
& Director

May 14, 2014

40

EXHIBIT INDEX

EXHIBIT NO. -----	EXHIBIT -----
21	Subsidiaries of the registrant (FILED HEREWITH)