OIL STATES INTERNATIONAL, INC Form 10-Q November 05, 2010

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

# Description of the securities of the security period ended september 30, 2010

OR

#### 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_

#### Commission file number: 001-16337 OIL STATES INTERNATIONAL, INC.

to

(Exact name of registrant as specified in its charter)

76-0476605

(I.R.S. Employer

Identification No.)

77002

(Zip Code)

Delaware

(State or other jurisdiction of incorporation or organization)

Three Allen Center, 333 Clay Street, Suite 4620, Houston, Texas

(Address of principal executive offices)

(713) 652-0582

(Registrant s telephone number, including area code) None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) YES b NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer b Accelerated Filer o

Non-Accelerated Filer o

Smaller Reporting Company o

Table of Contents

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO b

The Registrant had 50,549,427 shares of common stock outstanding and 3,269,148 shares of treasury stock as of November 2, 2010.

## OIL STATES INTERNATIONAL, INC. INDEX

Statements of Income for the Three and Nine Month Periods 2 ember 30, 2010 (unaudited) and December 31, 2009	3 4
	5 6 13
and Analysis of Financial Condition and Results of Operations	14 25
Disclosures About Market Risk	25
	25 26
urt II OTHER INFORMATION	
	26
	26
	27
	27
<u>VT</u> DCUMENT	28
	Statements Statements of Income for the Three and Nine Month Periods 2 2 2 2 2 2 2 2 2 2 2 2 2

#### OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Per Share Amounts)

	THREE MONTHS ENDED SEPTEMBER 30, 2010 2009			Ň	ENDED 8 30, 2009			
Revenues	\$	588,347	\$	456,103	\$ 1	<b>2010</b> 1,715,225	\$ 1	1,579,536
Costs and expenses:								
Cost of sales and services		448,602		353,845	1	1,324,594	1	1,235,747
Selling, general and administrative expenses		37,142		33,964		109,479		102,377
Depreciation and amortization expense Impairment of goodwill		30,410		30,193		92,088		86,863 94,528
Other operating expense/(income)		1,803		(439)		1,116		(181)
		517,957		417,563	1	1,527,277	1	1,519,334
Operating income		70,390		38,540		187,948		60,202
Interest expense		(3,534)		(3,613)		(10,505)		(11,714)
Interest income		134		27		316		350
Equity in earnings of unconsolidated affiliates		80		250		144		1,184
Other income		17		91		587		193
Income before income taxes		67,087		35,295		178,490		50,215
Income tax expense		(20,609)		(8,594)		(53,988)		(30,637)
Net income Less: Net income attributable to noncontrolling		46,478		26,701		124,502		19,578
interest		132		122		436		357
Net income attributable to Oil States International, Inc.	\$	46,346	\$	26,579	\$	124,066	\$	19,221
Net income per share attributable to Oil States	Ψ	10,210	Ψ	20,279	Ψ	12 1,000	Ŷ	17,221
International, Inc. common stockholders								
Basic	\$	0.92	\$	0.54	\$	2.48	\$	0.39
Diluted	\$	0.88	\$	0.53	\$	2.37	\$	0.39
Weighted average number of common shares outstanding:								
Basic		50,282		49,653		50,108		49,584
Diluted		52,538		50,153		52,304		49,886
The accompany	0	-	0					,

#### OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In Thousands)

	SEPTEMBER 30, 2010 (UNAUDITED)			ECEMBER 31, 2009
ASSETS				
Current assets:				~~~~
Cash and cash equivalents	\$	138,380	\$	89,742
Accounts receivable, net		377,644		385,816
Inventories, net		504,773		423,077
Prepaid expenses and other current assets		27,944		26,933
Total current assets		1,048,741		925,568
Property, plant, and equipment, net		784,315		749,601
Goodwill, net		219,321		218,740
Investments in unconsolidated affiliates		5,617		5,164
Other noncurrent assets		30,915		33,313
Total assets	\$	2,088,909	\$	1,932,386
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable and accrued liabilities	\$	237,682	\$	208,541
Income taxes		3,365		14,419
Current portion of long-term debt		161,716		464
Deferred revenue		60,296		87,412
Other current liabilities		2,701		4,387
Total current liabilities		465,760		315,223
Long-term debt and capitalized leases		7,904		164,074
Deferred income taxes		61,942		55,332
Other noncurrent liabilities		14,728		15,691
Total liabilities		550,334		550,320
Stockholders equity:				
Oil States International, Inc. stockholders equity:		520		521
Common stock Additional paid-in capital		538 494,401		531 468,428
Retained earnings		1,084,181		408,428 960,115
Accumulated other comprehensive income		52,353		44,115
		52,555		77,113

Table of Contents

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Treasury stock		(93,746)		(92,341)			
Total Oil States International, Inc. stockholders equity Noncontrolling interest		1,537,727 848		1,380,848 1,218			
Total stockholders equity		1,538,575		1,382,066			
Total liabilities and stockholders equity	\$	2,088,909	\$	1,932,386			
The accompanying notes are an integral part of these financial statements. 4							

#### OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

	NINE M ENDED SEP 2010	
Cash flows from operating activities:		
Net income	\$ 124,502	\$ 19,578
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	92,088	86,863
Deferred income tax (benefit) provision	920	(12,774)
Excess tax benefits from share-based payment arrangements	(2,126)	
Loss on impairment of goodwill		94,528
Equity in earnings of unconsolidated subsidiaries, net of dividends	(144)	(1,184)
Non-cash compensation charge	9,687	8,614
Accretion of debt discount	5,388	5,016
Other, net	(733)	2,087
Changes in operating assets and liabilities:		
Accounts receivable	10,912	228,605
Inventories	(81,146)	137,044
Other current assets	3,619	6,000
Accounts payable and accrued liabilities	28,513	(186,454)
Current income taxes payable	(10,922)	(43,608)
Other current liabilities	(27,173)	7,960
Net cash flows provided by operating activities	153,385	352,275
Cash flows from investing activities:		
Capital expenditures	(120,952)	(78,164)
Proceeds from note receivable		21,166
Other, net	1,925	(1,760)
Net cash flows used in investing activities	(119,027)	(58,758)
Cash flows from financing activities:		
Revolving credit repayments, net		(264,528)
Debt and capital lease repayments	(357)	(4,839)
Issuance of common stock from share-based payment arrangements	14,165	2,237
Excess tax benefits from share-based payment arrangements	2,126	
Other, net	(1,406)	(505)
Net cash flows provided by (used in) financing activities	14,528	(267,635)
Effect of exchange rate changes on cash	(143)	5,333
Net increase in cash and cash equivalents from continuing operations	48,743	31,215
Net cash used in discontinued operations operating activities	(105)	(133)
Cash and cash equivalents, beginning of period	89,742	30,199

#### Table of Contents

#### OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. ORGANIZATION AND BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements of Oil States International, Inc. and its wholly-owned subsidiaries (referred to in this report as we or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission pertaining to interim financial information. Certain information in footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to these rules and regulations. The unaudited financial statements included in this report reflect all the adjustments, consisting of normal recurring adjustments, which the Company considers necessary for a fair presentation of the results of operations for the interim periods covered and for the financial condition of the Company at the date of the interim balance sheet. Results for the interim periods are not necessarily indicative of results for the full year.

The preparation of consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions by management in determining the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. If the underlying estimates and assumptions, upon which the financial statements are based, change in future periods, actual amounts may differ from those included in the accompanying condensed consolidated financial statements.

The financial statements included in this report should be read in conjunction with the Company s audited financial statements and accompanying notes included in its Annual Report on Form 10-K for the year ended December 31, 2009.

#### 2. RECENT ACCOUNTING PRONOUNCEMENTS

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the FASB) which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes that the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company s consolidated financial statements upon adoption.

#### 3. DETAILS OF SELECTED BALANCE SHEET ACCOUNTS

Additional information regarding selected balance sheet accounts is presented below (in thousands):

	SEP	SEPTEMBER 30, 2010		CEMBER 31, 2009
Accounts receivable, net:				
Trade	\$	289,388	\$	287,148
Unbilled revenue		88,911		102,527
Other		3,153		1,087
Total accounts receivable		381,452		390,762
Allowance for doubtful accounts		(3,808)		(4,946)
	\$	377,644	\$	385,816
	SEP	TEMBER 30, 2010	DE	CEMBER 31, 2009
Inventories, net:				
Tubular goods	\$	340,965	\$	265,717

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Other finished goods and purchased products			67,894		66,489		
Work in process			49,325		43,729		
Raw materials			55,347		55,421		
Total inventories			513,531		431,356		
Inventory reserves			(8,758)		(8,279)		
		\$	504,773	\$	423,077		
	6						

	ESTIMATED USEFUL	SEI	PTEMBER 30,	DE	CCEMBER 31,
	LIFE		2010		2009
Property, plant and equipment, net:					
Land		\$	19,592	\$	19,426
Buildings and leasehold improvements	1-50 years		182,378		165,526
Machinery and equipment	2-29 years		296,773		301,900
Accommodations assets	3-15 years		457,895		383,332
Rental tools	4-10 years		163,332		151,050
Office furniture and equipment	1-10 years		29,367		29,817
Vehicles	2-10 years		75,060		72,142
Construction in progress			65,118		65,652
Total property, plant and equipment			1,289,515		1,188,845
Accumulated depreciation			(505,200)		(439,244)
		\$	784,315	\$	749,601
		SEP	TEMBER 30, 2010	DF	CCEMBER 31, 2009
Accounts payable and accrued liabilities:			2010		2007
Trade accounts payable		\$	162,673	\$	145,200
Accrued compensation		Ŷ	41,707	Ŷ	35,834
Insurance reserves			8,886		8,133
Accrued taxes, other than income taxes			8,824		4,216
Reserves related to discontinued operations			2,306		2,411
Other			13,286		12,747
		\$	237,682	\$	208,541

#### 4. EARNINGS PER SHARE

The calculation of earnings per share attributable to Oil States International, Inc. is presented below (in thousands, except per share amounts):

		NTHS ENDED IBER 30,	NINE MONTHS ENDI SEPTEMBER 30,		
	2010	2009	2010	2009	
Basic earnings per share: Net income attributable to Oil States International, Inc.	\$46,346	\$26,579	\$124,066	\$19,221	
Weighted average number of shares outstanding	50,282	49,653	50,108	49,584	
Basic earnings per share	\$ 0.92	\$ 0.54	\$ 2.48	\$ 0.39	

#### Table of Contents

Diluted earnings per share: Net income attributable to Oil States International, Inc.	\$46,346	\$26,579	\$124,066	\$19,221
Weighted average number of shares				
outstanding	50,282	49,653	50,108	49,584
Effect of dilutive securities:				
Options on common stock	611	338	614	213
2 3/8% Convertible Senior Subordinated Notes	1,492	51	1,406	17
Restricted stock awards and other	153	111	176	72
Total shares and dilutive securities	52,538	50,153	52,304	49,886
Diluted earnings per share	\$ 0.88	\$ 0.53	\$ 2.37	\$ 0.39

Our calculation of diluted earnings per share for the three and nine months ended September 30, 2010 excludes 454,681 shares and 441,488 shares, respectively, issuable pursuant to outstanding stock options and restricted stock awards, due to their antidilutive effect. Our calculation of diluted earnings per share for the three and nine months ended September 30, 2009 excludes 1,190,149 shares and 1,826,143 shares, respectively, due to their antidilutive effect.

#### 5. BUSINESS ACQUISITIONS AND GOODWILL

In June 2009, we acquired the 51% majority interest in a venture we had previously accounted for under the equity method. The business acquired supplies accommodations and other services to mining operations in Canada. Consideration paid for the business was \$2.3 million in cash and estimated contingent consideration of \$0.3 million. The operations of this acquired business have been included in the accommodations segment.

Also see Note 12 to the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Changes in the carrying amount of goodwill for the nine month period ended September 30, 2010 are as follows (in thousands):

		Duilling	Subtotal				
Balance as of	Rental Tools	Drilling and Other	Well Site Services	Accommodatio	Offshore ns Products	Tubular Services	Total
December 31, 2008 Goodwill Accumulated	\$ 166,841	\$ 22,767	\$ 189,608	\$ 53,526	\$ 85,074	\$ 62,863	\$ 391,071
Impairment Losses		(22,767)	(22,767)			(62,863)	(85,630)
Goodwill acquired Foreign currency translation and	166,841		166,841	53,526 337	85,074		305,441 337
other changes Goodwill	2,470		2,470	4,495	525		7,490
impairment	(94,528)		(94,528)				(94,528)
	74,783		74,783	58,358	85,599		218,740
Balance as of							
December 31, 2009 Goodwill Accumulated	169,311	22,767	192,078	58,358	85,599	62,863	398,898
Impairment Losses	(94,528)	(22,767)	(117,295)			(62,863)	(180,158)
Foreign currency	74,783		74,783	58,358	85,599		218,740
translation and other changes	225		225	507	(151)		581
	75,008		75,008	58,865	85,448		219,321
Balance as of September 30, 2010							
Goodwill Accumulated	169,536	22,767	192,303	58,865	85,448	62,863	399,479
Impairment Losses	(94,528)	(22,767)	(117,295)			(62,863)	(180,158)

\$ 75,008 \$ \$ 75,008 \$	58,865 \$ 85,448	\$	\$ 219,321
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#### 6. DEBT

As of September 30, 2010 and December 31, 2009, long-term debt consisted of the following (in thousands):

	Septer 3( 20) (Unau	), 10	December 31, 2009		
U.S. revolving credit facility which matures on December 5, 2011, with available commitments up to \$325 million and with an average interest rate of 3.3% for the nine month period ended September 30, 2010 Canadian revolving credit facility which matures on December 5, 2011, with available commitments up to \$175 million and with an average interest rate of 2.3% for the nine month period ended September 30, 2010	\$		\$		
2 3/8% contingent convertible senior subordinated notes, net due 2025 Capital lease obligations and other debt	1	61,247 8,373		155,859 8,679	
Total debt Less: Current maturities		69,620 61,716		164,538 464	
Total long-term debt and capitalized leases	\$	7,904	\$	164,074	

As of September 30, 2010, we have classified the \$175.0 million principal amount of our 2 3/8% Contingent Convertible Senior Subordinated Notes (2 3/8% Notes), net of unamortized discount, as a current liability because certain contingent conversion thresholds based on the Company s stock price were met at that date and, as a result, note holders could present their notes for conversion during the quarter following the September 30, 2010 measurement date. If a note holder chooses to present their notes for conversion during a future quarter prior to the first put/call date in July 2012, they would receive cash up to \$1,000 for each 2 3/8% Note plus Company common stock for any excess valuation over \$1,000 using the conversion rate of the 2 3/8% Notes of 31.496 multiplied by the Company s average common stock price over a ten trading day period following presentation of the 2 3/8% Notes for conversion. The future convertibility and resultant balance sheet classification of this liability will be monitored

at each quarterly reporting date and will be analyzed dependent upon market prices of the Company s common stock during the prescribed measurement periods.

The following table presents the carrying amount of our 2 3/8% Notes in our condensed consolidated balance sheets (in thousands):

	Sep	tember 30, 2010	December 31, 2009			
Carrying amount of the equity component in additional paid-in capital	\$	28,449	\$	28,449		
Principal amount of the liability component Less: unamortized discount	\$	175,000 13,753	\$	175,000 19,141		
Net carrying amount of the liability component	\$	161,247	\$	155,859		

The effective interest rate is 7.17% for our 2 3/8% Notes. Interest expense on the notes, excluding amortization of debt issue costs, was as follows (in thousands):

	Three mo	Nine months ended			
	Septen	September 30,			
	2010	2009	2010	2009	
Interest expense	\$2,867	\$2,741	\$8,505	\$8,133	

	September 30,
	2010
Remaining period over which discount will be amortized	1.8 years
Conversion price	\$ 31.75
Number of shares to be delivered upon conversion (1)	1,752,402
Conversion value in excess of principal amount (in thousands) (1)	\$ 81,574
Derivative transactions entered into in connection with the convertible notes	None

(1) Calculation is based on the Company s September 30, 2010 closing stock price of \$46.55.

The Company s financial instruments consist of cash and cash equivalents, investments, receivables, payables, and debt instruments. The Company believes that the carrying values of these instruments, other than our fixed rate contingent convertible senior subordinated notes and our debt under our revolving credit facility, on the accompanying consolidated balance sheets approximate their fair values.

The fair value of our 2 3/8% Notes is estimated based on a quoted price in an active market (a Level 1 fair value measurement). The carrying and fair values of these notes are as follows (in thousands):

		Septembe	r 30, 2010	December 31, 2009			
	Interest Rate	Carrying Value	Fair Value	Carrying Value	Fair Value		
Principal amount due 2025	2 3/8%	\$175,000	\$271,469	\$175,000	\$243,653		
Less: unamortized discount		13,753		19,141			
Net value		\$161,247	\$271,469	\$ 155,859	\$243,653		

As of September 30, 2010, the Company had no outstanding borrowings under its revolving credit facility, but had \$23.5 million of outstanding letters of credit. We are unable to estimate the fair value of the Company s bank debt due to the potential variability of expected outstanding balances under the facility.

As of September 30, 2010, the Company had approximately \$138.4 million of cash and cash equivalents and \$476.5 million of the Company s \$500 million U.S. and Canadian revolving credit facility available for future financing needs.

#### 7. COMPREHENSIVE INCOME AND CHANGES IN COMMON STOCK OUTSTANDING:

Comprehensive income for the three and nine months ended September 30, 2010 and 2009 was as follows (dollars in thousands):

	ENDED SE	MONTHS PTEMBER 0,	NINE MONTHS ENDED SEPTEMBER 30,			
	2010	2009	2010	2009		
Net income	\$ 46,478	\$ 26,701	\$ 124,502	\$ 19,578		
Other comprehensive income:						
Foreign currency translation adjustment	23,441	28,957	8,238	60,812		
Total other comprehensive income	23,441	28,957	8,238	60,812		
	(0.010		100 540	00.000		
Comprehensive income	69,919	55,658	132,740	80,390		
Comprehensive income attributable to	(122)	(100)		(257)		
noncontrolling interest	(132)	(122)	(436)	(357)		
Comprehensive income attributable to Oil States						
International, Inc.	\$ 69,787	\$ 55,536	\$ 132,304	\$ 80,033		
	+	+				

Shares of common stock outstanding January 1, 2010

Shares issued upon exercise of stock options and vesting of stock awards	734,373
Shares withheld for taxes on vesting of restricted stock awards and transferred to treasury	(37,030)

Shares of common stock outstanding September 30, 2010

#### 8. STOCK BASED COMPENSATION

During the first nine months of 2010, we granted restricted stock awards totaling 222,537 shares valued at a total of \$8.6 million. Of the restricted stock awards granted in the first nine months of 2010, a total of 203,200 awards vest in four equal annual installments. A total of 417,250 stock options with a six-year term were awarded in the nine months ended September 30, 2010 with an average exercise price of \$37.67 that will vest in four equal annual installments.

Stock based compensation pre-tax expense recognized in the three month period ended September 30, 2010 totaled \$2.8 million, or \$0.04 per diluted share after tax. Stock based compensation pre-tax expense recognized in the three month period ended September 30, 2009 totaled \$2.8 million, or \$0.04 per diluted share after tax (excluding the impact on the Company s effective tax rate of the goodwill impairment recognized during the period.) Stock based compensation pre-tax expense recognized in the nine month period ended September 30, 2009 totaled \$8.6 million, or \$0.12 per diluted share after tax (excluding the impact on the Company s effective tax rate of the goodwill impairment recognized in the nine month period ended September 30, 2009 totaled \$8.6 million, or \$0.12 per diluted share after tax (excluding the impact on the Company s effective tax rate of the goodwill impairment recognized during the period). The total fair value of restricted stock awards that vested during the nine months ended September 30, 2010 and 2009 was \$7.7 million and \$2.7 million, respectively. At September 30, 2010, \$20.3 million of compensation cost related to unvested stock options and restricted stock awards attributable to future performance had not yet been recognized.

#### 9. INCOME TAXES

Income tax expense for interim periods is based on estimates of the effective tax rate for the entire fiscal year. The Company s income tax provision for the three months ended September 30, 2010 totaled \$20.6 million, or 30.7% of pretax income, compared to \$8.6 million, or 24.3% of pretax income, for the three months ended September 30, 2009.

49,814,964

50,512,307

The effective tax rate for the three months ended September 30, 2009 was impacted by a significant amount of the goodwill impairment charges recorded in the first half of 2009 being non-deductible for tax purposes. Excluding the goodwill impairment, the effective tax rate for the three months ended September 30, 2009 would have approximated 29.4%. The increase in the effective tax rate (excluding the goodwill impairment) from the prior year is largely the result of an increased proportion of domestic earnings in 2010 compared to 2009, which is taxed at higher statutory rates. The Company s income tax provision for the nine months ended September 30, 2010 totaled \$54.0 million, or 30.2% of pretax income, compared to \$30.6 million, or 61.0% of pretax income, for the nine months ended September 30, 2009 was adversely impacted by reported losses and a significant portion of the goodwill impairment charge recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment recognized during the period, the effective tax rate for the nine months ended September 30, 2009 would have approximated 29.3%. The

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increase in the effective tax rate (excluding the goodwill impairment) from the prior year was largely the result of an increased proportion of domestic earnings in 2010 compared to 2009, which are taxed at higher statutory rates. **10. SEGMENT AND RELATED INFORMATION** 

In accordance with current accounting standards regarding disclosures about segments of an enterprise and related information, the Company has identified the following reportable segments: well site services, accommodations, offshore products and tubular services. The Company s reportable segments represent strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. Most of the businesses were initially acquired as a unit, and the management at the time of the acquisition was retained. Subsequent acquisitions have been direct extensions to our business segments. Historically, the Company s accommodations business has been aggregated, along with our rental tool and land drilling services business lines, into our well site services segment. However, in the time since our original identification and aggregation of our reportable segments, our accommodations business has grown at a significant rate primarily due to our increased activity supporting oil sands developments and decreased activity in support of conventional well drilling in northern Alberta, Canada. Unlike our land drilling and rental tools activities, which are significantly influenced by the current prices of oil and natural gas, demand for oil sands accommodations is influenced to a greater extent by the long-term outlook for energy prices, particularly crude oil prices, given the multi-year time frame to complete oil sands projects and the significant costs associated with development of such large-scale projects. Based on these factors, we began presenting accommodations as a separate reportable segment effective with our quarterly report on Form 10-Q for the period ended March 31, 2010. Our well site services segment now consists of our rental tool and land drilling services business lines. Prior period segment-related information has been restated in accordance with this change. Results of a portion of our accommodations segment are somewhat seasonal with increased activity occurring in the winter drilling season.

Financial information by business segment for each of the three and nine months ended September 30, 2010 and 2009 is summarized in the following table (in thousands):

		evenues from affiliated	Dep	preciation and	perating u ncome	i eari	uity in nings of solidate	ed C	Capital	Total
	cı	istomers	amo	ortization	(loss)	affi	liates	exp	enditures	assets
<b>Three months ended</b> <b>September 30, 2010</b> Well Site Services										
Rental tools	\$	91,856	\$	9,839	\$ 14,446	\$		\$	11,308	\$ 369,050
Drilling and other		33,869		5,807	487				2,082	109,339
Total Well Site Services		125,725		15,646	14,933				13,390	478,389
Accommodations		127,719		11,560	37,679				28,283	655,983
Offshore Products		102,376		2,739	14,570				2,130	494,235
Tubular Services Corporate and		232,527		291	12,003		80		964	432,977
Eliminations				174	(8,795)				108	27,325
Total	\$	588,347	\$	30,410	\$ 70,390	\$	80	\$	44,875	\$ 2,088,909

	un	evenues from affiliated ıstomers	-	preciation and prtization	i	perating ncome (loss)	ea uncoi	juity in rnings of nsolidate filiates	Capital enditures	Total assets
Three months ended September 30, 2009										
Well Site Services										
Rental tools	\$	51,721	\$	10,526	\$	(4,030)	\$		\$ 7,482	\$ 339,200
Drilling and other		18,380		6,585		(3,697)			1,505	119,870
Total Well Site Services		70,101		17,111		(7,727)			8,987	459,070
Accommodations		110,299		9,842		26,575		1	12,866	553,059
Offshore Products		131,761		2,734		20,553			3,245	513,452
Tubular Services		143,942		344		6,580		249	118	366,305
Corporate and										
Eliminations				162		(7,441)			164	14,710
Total	\$	456,103	\$	30,193	\$	38,540	\$	250	\$ 25,380	\$ 1,906,596

		Equity in
Revenues		earnings
from	Depreciation	of

	u	naffiliated	ed and		Operating unconsolidate income			ed Capital		Total		
	C	ustomers	amo	ortization		(loss)	affi	liates	exp	enditures		assets
<b>Nine months ended</b> <b>September 30, 2010</b> Well Site Services												
Rental tools	\$	238,477	\$	30,753	\$	29,219	\$		\$	28,334	\$	369,050
Drilling and other		98,408		18,670		(2,565)				6,619		109,339
Total Well Site Services		336,885		49,423		26,654				34,953		478,389
Accommodations		395,208		32,842		116,347				73,724		655,983
Offshore Products		311,375		8,314		43,278				8,110		494,235
Tubular Services Corporate and		671,757		976		27,514		144		3,807		432,977
Eliminations				533		(25,845)				358		27,325
Total	\$	1,715,225	\$	92,088	\$	187,948	\$	144	\$	120,952	\$ 1	2,088,909

	Revenues from Depreciation unaffiliated and		Equity in earnings of Operating unconsolidated Capital income						Total			
	c	ustomers	amo	ortization		(loss)	af	filiates	exp	enditures		assets
<b>Nine months ended</b> <b>September 30, 2009</b> Well Site Services												
Rental tools	\$	177,075	\$	30,342	\$	(98,997)	\$		\$	24,252	\$	339,200
Drilling and other		46,525		19,501		(13,504)				8,746		119,870
Total Well Site Services Accommodations Offshore Products Tubular Services Corporate and Eliminations		223,600 340,531 382,271 633,134		49,843 27,332 8,171 1,097 420		(112,501) 100,588 59,287 35,458 (22,630)		203 981		32,998 34,470 9,143 314 1,239		459,070 553,059 513,452 366,305 14,710
Total	\$	1,579,536	\$	86,863	\$	60,202	\$	1,184	\$	78,164	\$	1,906,596
					12							

#### **11. COMMITMENTS AND CONTINGENCIES**

The Company is a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning its commercial operations, products, employees and other matters, including warranty and product liability claims and occasional claims by individuals alleging exposure to hazardous materials as a result of its products or operations. Some of these claims relate to matters occurring prior to its acquisition of businesses, and some relate to businesses it has sold. In certain cases, the Company is entitled to indemnification from the sellers of businesses, and in other cases, it has indemnified the buyers of businesses from it. Although the Company can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on it, management believes that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by insurance, will not have a material adverse effect on its consolidated financial position, results of operations or liquidity. Also see Note 12 to the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

#### **12. SUBSEQUENT EVENTS**

On October 5, 2010, we purchased all of the equity of Acute Technological Services, Inc. ( Acute ). Headquartered in Houston, Texas with additional operations in Brazil, Acute provides metallurgical and welding services to the oil and gas industry in support of critical, complex subsea component manufacturing and deepwater riser fabrication on a global basis. Subject to customary post-closing adjustments, total consideration for the transaction was \$30.3 million, which was funded from cash on hand and borrowings under the Company s existing credit facility. Acute s operations will be reported as part of our offshore products segment.

On October 14, 2010, we agreed to a Scheme of Arrangement with The MAC Services Group Limited ( The MAC ), a leading provider of remote accommodations for the natural resource industry in Australia, pursuant to which we will acquire all of the ordinary shares of The MAC. Under the terms of the Scheme, each shareholder of The MAC will receive A\$3.90 per share in cash, which will be reduced by any dividends declared or paid subsequent to October 15, 2010. This offer price represents a total purchase price of A\$651 million, or approximately \$644 million based on exchange rates as of October 14, 2010. The Board of The MAC unanimously recommended that The MAC shareholders vote their shares in favor of the Scheme. The Company expects the transaction to close by the end of the first quarter of 2011. The Company intends to fund the acquisition with cash on hand and borrowings expected to become available under a new five-year, \$900 million senior secured bank facility for which it has an executed commitment letter with the lead underwriting bank. The transaction is subject to certain conditions precedent including approvals from the shareholders of The MAC, the court approval of the Scheme and other regulatory approvals.

This quarterly report on Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Exchange Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The Private Securities Litigation Reform Act of 1995 provides safe harbor provisions for forward-looking information. Some of the information in the quarterly report may contain forward-looking statements. The forward-looking statements can be identified by the use of forward-looking terminology including may, expect, anticipate, believe, or other similar words. Actual results could differ materially from those projected estimate. continue. in the forward-looking statements as a result of a number of important factors. For a discussion of important factors that could affect our results, please refer to Part I, Item 1A. Risk Factors and the financial statement line item discussions set forth in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the Securities and Exchange Commission (the Commission )on February 22, 2010 and Part II, Item 1A. Risk Factors included in this quarterly report and our quarterly report for the period ended June 30, 2010 filed with the Commission on August 5, 2010. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may differ materially from those expected, estimated or projected. Our management believes these forward-looking statements are reasonable. However, you should not place undue reliance on these forward-looking statements, which are based only on our current expectations and are not guarantees of future performance. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the foregoing. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to publicly update or revise any of them in light of new information, future events or otherwise.

In addition, in certain places in this quarterly report, we refer to reports published by third parties that purport to describe trends or developments in the energy industry. The Company does so for the convenience of our stockholders and in an effort to provide information available in the market that will assist the Company s investors in a better understanding of the market environment in which the Company operates. However, the Company specifically disclaims any responsibility for the accuracy and completeness of such information and undertakes no obligation to update such information.

#### ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis together with our condensed consolidated financial statements and the notes to those statements included elsewhere in this quarterly report on Form 10-Q. **Overview** 

We provide a broad range of products and services to the oil and gas industry through our accommodations, offshore products, tubular services and well site services business segments. Demand for our products and services is cyclical and substantially dependent upon activity levels in the oil and gas industry, particularly our customers willingness to spend capital on the exploration for and development of oil and natural gas reserves. Our customers spending plans are generally based on their outlook for near-term and long-term commodity prices. As a result, demand for our products and services is highly sensitive to current and expected oil and natural gas prices. The activity for our accommodations and offshore products segments is primarily tied to the long-term outlook for crude oil and, to a lesser extent, natural gas prices. In contrast, activity for our tubular services and well site services segments responds more rapidly to shorter-term movements in oil and natural gas prices and, specifically, changes in North American drilling and completion activity. Other factors that can affect our business and financial results include the general global economic environment and regulatory changes in the United States and internationally. **MAC Group Services, Ltd. Acquisition** 

On October 14, 2010, we entered into an agreement to acquire all of the ordinary shares of The MAC, subject to certain closing conditions, including approval of the shareholders of The MAC and other regulatory approvals. The MAC is headquartered in Sydney, Australia and supplies accommodations services to the coal mining, construction and resource industries. The MAC currently has 4,606 rooms in six locations in Queensland and Western Australia. The Company and The MAC intend to complete the transaction through a Scheme of Arrangement (the Scheme) under the Corporations Act of Australia.

Under the terms of the Scheme, each shareholder of The MAC will receive A\$3.90 per share in cash, which will be reduced by any dividends declared or paid subsequent to October 15, 2010. This offer price represents a total purchase price of A\$651 million, or \$644 million based on exchange rates as of October 14, 2010. The Board of The MAC unanimously recommended that The MAC shareholders vote their shares in favor of the Scheme. The Company expects the transaction to close by the end of the first quarter of 2011 and to be accretive to earnings in 2011, excluding one-time transaction costs.

The Company intends to fund the acquisition with cash on hand and borrowings expected to become available under a new five-year, \$900 million senior secured bank facility. The Company entered into a commitment letter with Wells Fargo Bank, N.A. and its affiliates to provide this facility which, subject to final syndication, is expected to consist of revolving credit facilities in both the U.S. and Canada aggregating \$600 million as well as funded term debt in both the U.S. and Canada totaling \$300 million. The revolving credit facility and funded term debt are expected to have higher interest rates consistent with current market conditions but otherwise have similar types of terms and covenants as our existing credit facility. The commitment letter is subject to terms and conditions typical for such committed, acquisition financings.

Marley Holdings Pty Ltd ( Marley ), as trustee for The Maloney Family Trust (a 52% shareholder in The MAC), has granted an option over a portion of its holdings in The MAC to the Company representing 19.9% of the total issued capital of The MAC.

The transaction is subject to certain conditions precedent including the approval from the shareholders of The MAC, the court approval of the Scheme and other regulatory approvals. A copy of the executed Scheme Implementation Deed entered into by The Mac and the Company was filed by the Company in a current report on Form 8-K filed with the Commission on October 15, 2010.

#### **Our Business Segments**

Our accommodations business is predominantly located in Canada and derives most of its business from energy companies who are developing and producing oil sands resources and, to a lesser extent, other resource based activities. A significant portion of our accommodations revenues is generated by our oil sands lodges. Where traditional accommodations and infrastructure are not accessible or cost effective, our semi-permanent lodge facilities provide comprehensive accommodations services similar to those found in an urban hotel. We typically contract our facilities to our customers on a fee per day based on the duration of their needs, which can range from several months to several years. In addition, we provide shorter-term remote site accommodations in smaller configurations utilizing our modular, mobile camp assets. We also expect our pending acquisition of The MAC in Australia to increase our accommodations revenues derived from resource- based mining operations.

In May 2009, Imperial Oil announced the sanctioning of Phase I of its Kearl oil sands project. In November 2009, Suncor announced its 2010 capital expenditure plan that included spending on Phase 3 and 4 of its Firebag project. Both of these announcements have led to either extensions of existing accommodations contracts or incremental accommodations contracts for us. In addition, several major oil companies and national oil companies have acquired oil sands leases over the past twelve months that should bode well for future oil sands investment and, as a result, demand for oil sands accommodations. In May 2010, we announced the expansion of our accommodations operations in the oil sands region through planned additional capital expenditures totaling approximately \$62 million to expand three of our existing facilities.

Another factor that can influence the financial results for our accommodations segment is the exchange rate between the U.S. dollar and the Canadian dollar. Our accommodations segment has derived a majority of its revenues and operating income in Canada denominated in Canadian dollars. These revenues and profits are translated into U.S. dollars for U.S. GAAP financial reporting purposes. For the first nine months of 2010, the Canadian dollar was valued at an average exchange rate of U.S. \$0.97 compared to U.S. \$0.86 for the first nine months of 2009, an increase of 13%. This strengthening of the Canadian dollar had a significant positive impact on the translation into U.S. dollars of earnings generated from our Canadian subsidiaries and, therefore, the financial results of our accommodations segment.

Our offshore products segment provides highly engineered products for offshore oil and natural gas production systems and facilities. Sales of our offshore products and services depend primarily upon development of infrastructure for offshore production systems and subsea pipelines, repairs and upgrades of existing offshore drilling rigs and construction of new offshore drilling rigs and vessels. In this segment, we are particularly influenced by global deepwater drilling and production spending.

With the global economic recession and reduction in oil prices in late 2008 and into early 2009, many major and national oil companies deferred the sanctioning of incremental deepwater investments. As a result, throughout 2009 we experienced decreases in our offshore products segment backlog, which declined from \$252.7 million as of September 30, 2009 to \$206.3 million as of December 31, 2009. This reduction in backlog has led to decreased revenues from our offshore products segment in the first nine months of 2010 compared to the first nine months of 2009. With the improvement in oil prices over the last nineteen months and the improved outlook for long-term oil demand, we have experienced increased bidding and quoting activity for our offshore products, and our backlog has increased 28% from December 31, 2009 to \$264.4 million as of September 30, 2010. However, the Horizon rig explosion and sinking and resultant oil spill from the Macondo well blowout has led to increased regulation affecting offshore drilling, which has delayed drilling and development operations in the U.S. Gulf of Mexico and negatively impacted our business as we discuss below under Other Factors that Influence our Business.

Generally, our customers for both oil sands accommodations and offshore products are making multi-billion dollar investments to develop oil sands or deepwater prospects, which have estimated reserve lives of ten to thirty years, and consequently these investments are dependent on those customers longer-term view of crude oil prices. Crude oil prices have recovered to levels generally ranging from \$70 to \$80 per barrel compared to an average of approximately \$62 per barrel experienced during 2009. With the recovery in demand for oil in several key growing markets, specifically China and India, long-term forecasts for oil demand and oil prices, have improved. As a result, our customers have begun to announce additional investments in both the oil sands region and in deepwater globally.

Our well site services and tubular services segments are significantly influenced by drilling and completion activity primarily in the United States and, to a lesser extent, Canada. Over the past several years, this activity has been primarily driven by spending for natural gas exploration and production, particularly in the shale play regions of the U.S. However, with the rise in oil prices, the recent declines in natural gas prices and the advancement of drilling and completion techniques, activity in North America is beginning to shift to a greater proportion of oil and liquids rich gas drilling. The oil rig count in the United States now totals approximately 700 rigs, the highest level in over 20 years.

In our well site services segment, we provide rental tools and land drilling services. Demand for our drilling services is driven by land drilling activity in West Texas, where we primarily drill oil wells, and in the Rocky Mountains area in the U.S., where we primarily drill natural gas wells. Our rental tools business provides equipment and service personnel utilized in the completion and initial production of new and recompleted wells. Activity for the rental tools business is dependent primarily upon the level and complexity of drilling, completion and workover activity throughout North America.

Through our tubular services segment, we distribute a broad range of casing and tubing used in the drilling and completion of oil and natural gas wells primarily in North America. Accordingly, sales and gross margins in our tubular services segment depend upon the overall level of drilling activity, the types of wells being drilled, movements in global steel and steel input prices and the overall industry level of oil country tubular goods (OCTG) inventory and pricing. Historically, tubular services gross margin generally expands during periods of rising OCTG prices and contracts during periods of decreasing OCTG prices.

Demand for our tubular services, land drilling and rental tool businesses is highly correlated to changes in the drilling rig count in the United States and, to a much lesser extent, Canada. The table below sets forth a summary of North American rig activity, as measured by Baker Hughes Incorporated, for the periods indicated.

	Average Drilling Rig Count for							
	Three Mo	Nine Months Ended						
	September	September	September	September 30,				
	30,	30,	30,					
	2010	2009	2010	2009				
U.S. Land	1,604	940	1,458	1,031				
U.S. Offshore	18	33	34	47				
Total U.S.	1,622	973	1,492	1,078				
Canada	361	187	332	202				
Total North America	1,983	1,160	1,824	1,280				

The average North American rig count for the three months ended September 30, 2010 increased by 823 rigs, or 70.9%, compared to the three months ended September 30, 2009 largely due to growth in the U.S. land rig count. As of October 29, 2010, the North American rig count increased compared to the third quarter 2010 average to 2,105 rigs due to seasonal increases in the Canadian rig count and further increases in U.S. land drilling activity.

We support the development of several oil and natural gas shale properties through our rental tool and tubular businesses. There is continuing exploration and development activity focused on these shale areas leading us and many of our competitors to relocate equipment to and also concentrate on these areas. Domestic U.S. natural gas prices have decreased from peak levels in 2008 to recent levels of approximately \$3.25 to \$4.00 per Mcf. Many analysts are expecting continued weakness in natural gas prices unless the supply and demand for natural gas becomes more balanced. Gas-directed drilling activity could come under pressure given low natural gas prices and the supply/demand imbalance.

Steel and steel input prices influence the pricing decisions of our OCTG suppliers, thereby influencing the pricing and margins of our tubular services segment. Steel prices on a global basis declined precipitously during the recession in 2009. Industry inventories increased materially as the rig count declined and imports remained at high levels. These developments in the OCTG marketplace had a material detrimental impact on OCTG pricing and, accordingly, on revenues and margins realized during the last half of 2009 in our tubular services segment. These negative trends moderated in the first nine months of 2010 due to a reduction in imports, largely due to the imposition of trade sanctions on Chinese OCTG imports. As inventory excesses were reduced, price increases were announced by the major U.S. mills during the first half of 2010. The OCTG Situation Report indicates that industry OCTG inventory levels peaked in the first quarter of 2009 at approximately twenty months supply on the ground and have trended down to between five and six months supply currently.

During 2010, U. S. mills have increased production and imports have surged recently, particularly goods imported from Canada and Korea followed by India, Mexico and Japan. This increase in supply has been in response to the 71% year-over-year increase in drilling in North America.

#### **Other Factors that Influence our Business**

While global demand for oil and natural gas are significant factors influencing our business generally, certain other factors such as the recent global economic recession and credit crisis, the Macondo well incident and resultant oil spill and drilling moratorium as well as other changes and potential changes in the regulatory environment also influence our business.

We have witnessed unprecedented events in the U.S. Gulf of Mexico as a result of the Macondo well incident and resultant oil spill from the Macondo well blowout. As a result, the U.S. Department of the Interior implemented a moratorium / suspension on certain drilling activities in water depths greater than 500 feet in the U.S. Gulf of Mexico that effectively shut down new deepwater drilling activities this year. The moratorium was lifted during October 2010. In addition, the U.S. Department of the Interior issued Notices to Lessees and Operators ( NTLs ), implemented additional safety and certification requirements applicable to drilling activities in the U.S. Gulf of Mexico, and

imposed additional requirements with respect to development and production activities in the U.S. Gulf of Mexico, and has delayed the approval of applications to drill in both deepwater and shallow-water areas. Despite the rescission of the moratorium, offshore drilling activity is being delayed by adjustments in operating procedures, compliance certifications, and lead times for permits and inspections, as a result of changes in the regulatory environment. Hearings by the Deepwater Horizon Joint Investigation, involving the U.S. Coast Guard and the

Bureau of Ocean Energy Management, Regulation and Enforcement have continued, and the presidential commission tasked with providing recommendations on how the U.S. can prevent and mitigate future spills continues to issue reports. In addition, there have been a variety of proposals to change existing laws and regulations that could affect offshore development and production, including proposals to significantly increase the minimum financial responsibility demonstration required under the federal Oil Pollution Act of 1990. Uncertainties and delays caused by the new regulatory environment have and are expected to continue to have an overall negative effect on Gulf of Mexico drilling activity and, to a certain extent, the financial results of our offshore products, tubular services and well site services segments.

Throughout the first half of 2009, we saw unprecedented declines in the global economic outlook that were initially fueled by the housing and credit crises. These market conditions led to reduced growth and in some instances, decreased overall output. Beginning in late 2009 and into the first nine months of 2010, market factors have suggested that economic improvement is underway, notably in international markets such as China and India. However, the pace of improvement has been slow, and we have not seen economic activity, generally, and exploration and development activities, specifically, return to peak 2008 levels, although we have seen a substantial increase in North American drilling activity and in our offshore products backlog. In addition, unemployment in the United States remains at relatively high levels.

We continue to monitor the fallout of the financial crisis on the global economy, the demand for crude oil and natural gas, and the resulting impact on the capital spending budgets of exploration and production companies in order to plan our business. We currently expect that our 2010 capital expenditures will total approximately \$200 million compared to 2009 capital expenditures of \$124 million. Our 2010 capital expenditures include funding to complete projects in progress at December 31, 2009, including (i) expansion of our Wapasu Creek accommodations facility in the Canadian oil sands, (ii) international expansion at offshore products, (iii) the purchase of an accommodations facility in the Horn River Basin area of northeast British Columbia, (iv) expansion at tubular services through the addition of a facility in Pennsylvania to service the Marcellus shale area and (v) ongoing maintenance capital requirements. In our well site services segment, we continue to monitor industry capacity additions and will make future capital expenditure decisions based on a careful evaluation of both the market outlook and industry fundamentals. In our tubular services segment, we remain focused on industry inventory levels, future drilling and completion activity and OCTG prices.

#### **Consolidated Results of Operations (in millions)**

	TH	REE MON SEPTEM	<i>,</i>		NINE MONTHS ENDED SEPTEMBER 30, Variance					
			Varian 2010 vs.			1ce 2009				
	2010	2009	\$	<b>2</b> 00> %	2010	2009	\$	<b>2</b> 00> %		
Revenues Well Site Services - Rental Tools Drilling and Other	\$ 91.8 33.9	\$ 51.7 18.4	\$ 40.1 15.5	78% 84%	\$ 238.5 98.4	\$   177.1 46.5	\$ 61.4 51.9	35% 112%		
Total Well Site Services Accommodations	125.7 127.7	70.1 110.3	55.6 17.4	79% 16%	336.9 395.2	223.6 340.5	113.3 54.7	51% 16%		
Offshore Products Tubular Services	102.4 232.5	131.8 143.9	(29.4) 88.6	(22%) 62%	393.2 311.4 671.7	340.3 382.3 633.1	(70.9) 38.6	(19%) 6%		
Total	\$ 588.3	\$ 456.1	\$132.2	29%	\$ 1,715.2	\$ 1,579.5	\$ 135.7	9%		
Product costs; Service and other costs (Cost of sales and service) Well Site Services - Rental Tools	\$ 58.7	\$ 38.6	\$ 20.1	52%	\$ 154.0	\$ 128.7	\$ 25.3	20%		
Drilling and Other	26.7	14.8	11.9	80%	80.1	38.4	41.7	109%		
Total Well Site Services Accommodations Offshore Products Tubular Services	85.4 72.4 74.3 216.5	53.4 67.8 98.7 133.9	32.0 4.6 (24.4) 82.6	60% 7% (25%) 62%	234.1 227.5 230.2 632.8	167.1 196.6 285.2 586.8	67.0 30.9 (55.0) 46.0	40% 16% (19%) 8%		
Total	\$448.6	\$ 353.8	\$ 94.8	27%	\$ 1,324.6	\$ 1,235.7	\$ 88.9	7%		
Gross margin Well Site Services -										
Rental Tools Drilling and Other	\$ 33.1 7.2	\$ 13.1 3.6	\$ 20.0 3.6	153% 100%	\$ 84.5 18.3	\$ 48.4 8.1	\$ 36.1 10.2	75% 126%		
Total Well Site Services Accommodations Offshore Products Tubular Services	40.3 55.3 28.1 16.0	16.7 42.5 33.1 10.0	23.6 12.8 (5.0) 6.0	141% 30% (15%) 60%	102.8 167.7 81.2 38.9	56.5 143.9 97.1 46.3	46.3 23.8 (15.9) (7.4)	82% 17% (16%) (16%)		
Total	\$ 139.7	\$ 102.3	\$ 37.4	37%	\$ 390.6	\$ 343.8	\$ 46.8	14%		

~ .				
Gross margin as a				
percentage of				
revenues				
Well Site Services -				
Rental Tools	36%	25%	35%	27%
Drilling and Other	21%	20%	19%	17%
Total Well Site				
Services	32%	24%	31%	25%
Accommodations	43%	39%	42%	42%
Offshore Products	27%	25%	26%	25%
Tubular Services	7%	7%	6%	7%
Total	24%	22%	23%	22%
THDEE MONTHS EN	IDED SEDT	EMDED 20	2010 COMDA DED TO THDE	E MONTHS E

# THREE MONTHS ENDED SEPTEMBER 30, 2010 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2009

We reported net income attributable to Oil States International, Inc. for the quarter ended September 30, 2010 of \$46.3 million, or \$0.88 per diluted share. These results compare to net income of \$26.6 million, or \$0.53 per diluted share, reported for the quarter ended September 30, 2009.

**Revenues.** Consolidated revenues increased \$132.2 million, or 29%, in the third quarter of 2010 compared to the third quarter of 2009.

Our well site services revenues increased \$55.6 million, or 79%, in the third quarter of 2010 compared to the third quarter of 2009. This increase was primarily due to increased rental tool revenues and significantly increased rig utilization in our drilling services operations. Our rental tool revenues increased \$40.1 million, or 78%, primarily due to a more favorable mix of higher value rentals, increased rental tool utilization, particularly in the shale plays, and an increase in pricing. Our drilling services revenues increased \$15.5 million, or 84%, in the third quarter of 2010 compared to the third quarter of 2009 primarily as a result of increased utilization of our rigs and, to a lesser extent, from increased day rates. Utilization of our drilling rigs increased from an average of approximately 40% for the third quarter of 2009 to an average of approximately 73% for the third quarter of 2010.

Our accommodations segment reported revenues in the third quarter of 2010 that were \$17.4 million, or 16%, above the third quarter of 2009. The increase in accommodations revenue resulted from increased activity at our major oil sands lodges supporting development activities in northern Alberta, Canada, the expansion of two of these facilities and the strengthening of the Canadian dollar versus the U.S. dollar.

Our offshore products revenues decreased \$29.4 million, or 22%, in the third quarter of 2010 compared to the third quarter of 2009. This decrease was primarily due to delays or decreased levels of spending on deepwater development projects and capital upgrades.

Tubular services revenues increased \$88.6 million, or 62%, in the third quarter of 2010 compared to the third quarter of 2009 as a result of a 76% increase in tons shipped partially offset by an 8% decrease in revenues per ton shipped in the third quarter of 2010. Tons shipped increased from 67,500 in the third quarter of 2009 to 118,500 in the third quarter of 2010.

**Cost of Sales and Service.** Our consolidated cost of sales increased \$94.8 million, or 27%, in the third quarter of 2010 compared to the third quarter of 2009 primarily as a result of increased cost of sales at our tubular services segment of \$82.6 million, or 62%. Our consolidated gross margin as a percentage of revenues increased from 22% in the third quarter of 2009 to 24% in the third quarter of 2010 primarily due to increased margins realized in our rental tool, Canadian accommodations and offshore products operations, partially offset by an increased proportion of relatively lower-margin tubular services revenues.

Our well site services cost of sales increased \$32.0 million, or 60%, in the third quarter of 2010 compared to the third quarter of 2009 as a result of a \$20.1 million, or 52%, increase in rental tools cost of sales and an \$11.9 million, or 80%, increase in drilling services cost of sales. Our well site services segment gross margin as a percentage of revenues improved from 24% in the third quarter of 2009 to 32% in the third quarter of 2010. Our rental tool gross margin as a percentage of revenues increased from 25% in the third quarter of 2009 to 36% in the third quarter of 2010 primarily due to a more favorable mix of higher value rentals, improved pricing and increased fixed cost absorption as a result of increased rental tool utilization. Increased rig utilization and, to a lesser extent, increased day rates had a positive impact on our drilling services gross margin as a percentage of revenues resulting in an increase from 20% in the third quarter of 2009 to 21% in the third quarter of 2010.

Our accommodations cost of sales increased \$4.6 million, or 7%, in the third quarter of 2010 compared to the third quarter of 2009 primarily as a result of increased activity at our large accommodation facilities supporting oil sands development activities in northern Alberta, Canada, the expansion of two of these facilities and strengthening of the Canadian dollar versus the U.S. dollar, partially offset by a decrease in cost of sales related to the sale of a non-oil sands related camp in the third quarter of 2009. Our accommodations segment gross margin as a percentage of revenues increased from 39% in the third quarter of 2009 to 43% in the third quarter of 2010 primarily as a result of the absence in 2010 of the lower margin 2009 camp sale and a higher proportion of higher margin revenues from our large accommodation facilities supporting oil sands development activities.

Our offshore products cost of sales decreased \$24.4 million, or 25%, in the third quarter of 2010 compared to the third quarter of 2009 primarily due to a decrease in subsea pipeline and rig and vessel equipment cost of sales. Our offshore products segment gross margin as a percentage of revenues increased from 25% in the third quarter of 2009 to 27% in the third quarter of 2010 due primarily to increased profitability on bearings and connectors revenues.

Tubular services segment cost of sales increased \$82.6 million, or 62%, in the third quarter of 2010 compared to the third quarter of 2009 primarily as a result of an increase in tons shipped, partially offset by lower priced OCTG inventory being sold. Our tubular services gross margin as a percentage of revenues was 7% in both of the third quarters of 2009 and 2010.

**Selling, General and Administrative Expenses.** SG&A expense increased \$3.2 million, or 9%, in the third quarter of 2010 compared to the third quarter of 2009 due primarily to an increased accrual for incentive bonuses and an increase in headcount and salaries and related costs associated with the overall increase in activity levels.

**Depreciation and Amortization.** Depreciation and amortization expense increased \$0.2 million, or less than 1%, in the third quarter of 2010 compared to the same period in 2009 due primarily to capital expenditures made during the previous twelve months largely related to investments made in our Canadian accommodations business, partially offset by decreased depreciation in our drilling services business where several major assets have become fully-depreciated.

**Operating Income.** Consolidated operating income increased \$31.9 million, or 83%, in the third quarter of 2010 compared to the third quarter of 2009 primarily as a result of a \$22.7 million increase in operating income from our well site services segment primarily due to the more favorable mix of higher value rentals, improved pricing and increased rental tool utilization in our rental tools operation and an \$11.1 million increase in operating income from our accommodations segment as a result of increased activity at our large accommodation facilities supporting oil sands development activities in northern Alberta, Canada, the expansion of two of these facilities and strengthening of the Canadian dollar versus the U.S. dollar. In addition, tubular services operating income increased \$5.4 million as a result of an increase in tons shipped, partially offset by lower priced OCTG inventory being sold. These increases were partially offset by a \$6.0 million decrease in operating income from our offshore products segment primarily due to decreased beginning backlog levels and reduced subsea and rig and vessel product shipments.

**Interest Expense and Interest Income.** Net interest expense decreased \$0.2 million, or 5%, in the third quarter of 2010 compared to the third quarter of 2009 due to reduced debt levels. The weighted average interest rate on the Company s revolving credit facility was 3.3% in the third quarter of 2010 compared to 1.6% in the third quarter of 2009. Interest income increased as a result of increased cash balances in interest-bearing accounts.

**Income Tax Expense.** Our income tax provision for the three months ended September 30, 2010 totaled \$20.6 million, or 30.7% of pretax income, compared to income tax expense of \$8.6 million, or 24.3% of pretax income, for the three months ended September 30, 2009. The effective tax rate for the three months ended September 30, 2009 was impacted by a significant amount of the goodwill impairment charges recorded in the first half of 2009 being non-deductible for tax purposes. Excluding the goodwill impairment, the effective tax rate for the three months ended September 30, 2009 would have approximated 29.4%. The increase in the effective tax rate (excluding the goodwill impairment) from the prior year is largely the result of an increased proportion of domestic earnings in 2010 compared to 2009, which is taxed at higher statutory rates.

## NINE MONTHS ENDED SEPTEMBER 30, 2010 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2009

We reported net income attributable to Oil States International, Inc. for the nine months ended September 30, 2010 of \$124.1 million, or \$2.37 per diluted share. These results compare to net income of \$19.2 million, or \$0.39 per diluted share, reported for the nine months ended September 30, 2009. The net income for the first nine months of 2009 included an after tax loss of \$82.7 million, or approximately \$1.65 per diluted share, on the impairment of goodwill in our rental tools reporting unit.

**Revenues.** Consolidated revenues increased \$135.7 million, or 9%, in the first nine months of 2010 compared to the first nine months of 2009.

Our well site services revenues increased \$113.3 million, or 51%, in the first nine months of 2010 compared to the first nine months of 2009. This increase was primarily due to increased rental tool revenues and significantly increased rig utilization in our drilling services operations. Our rental tool revenues increased \$61.4 million, or 35%, primarily due to a more favorable mix of higher value rentals, increased rental tool utilization and improved pricing. Our drilling services revenues increased \$51.9 million, or 112%, in the first nine months of 2010 compared to the first nine months of 2009 primarily as a result of increased utilization of our rigs. Utilization of our drilling rigs increased from an average of approximately 31% for the first nine months of 2009 to an average of approximately 72% for the first nine months of 2010.

Our accommodations segment reported revenues in the first nine months of 2010 that were \$54.7 million, or 16%, above the first nine months of 2009. The increase in accommodations revenue resulted from increased activity at our large accommodation facilities supporting oil sands development activities in northern Alberta, Canada, the

expansion of two of these facilities and the strengthening of the Canadian dollar versus the U.S. dollar, partially offset by a \$44 million decrease in third-party accommodations manufacturing revenues.

Our offshore products revenues decreased \$70.9 million, or 19%, in the first nine months of 2010 compared to the first nine months of 2009. This decrease was primarily due to a decrease in subsea pipeline revenues and rig and vessel equipment revenues driven principally by delays in spending on deepwater development projects and capital upgrades.

Tubular services revenues increased \$38.6 million, or 6%, in the first nine months of 2010 compared to the first nine months of 2009 as a result of an increase in tons shipped from 242,300 in the first nine months of 2009 to 354,600 in the first nine months of 2010, an increase of 112,300 tons, or 46%, partially offset by a 28% decrease in realized revenues per ton shipped in the first nine months of 2010.

**Cost of Sales and Service.** Our consolidated cost of sales increased \$88.9 million, or 7%, in the first nine months of 2010 compared to the first nine months of 2009 primarily as a result of increased cost of sales at our well site services segment of \$67.0 million, or 40%, an increase at our tubular services segment of \$46.0 million, or 8% and an increase at our accommodations segment of \$30.9 million, or 16%, partially offset by a decrease in cost of sales at our offshore products segment of \$55.0 million, or 19%. Our consolidated gross margin as a percentage of revenues increased from 22% in the first nine months of 2009 to 23% in the first nine months of 2010 primarily due to increased margins realized in our rental tool operations.

Our well site services cost of sales increased \$67.0 million, or 40%, in the first nine months of 2010 compared to the first nine months of 2009 as a result of a \$41.7 million, or 109%, increase in drilling services cost of sales and a \$25.3 million, or 20%, increase in rental tools cost of sales. Our well site services segment gross margin as a percentage of revenues increased from 25% in the first nine months of 2009 to 31% in the first nine months of 2010. Our rental tool gross margin as a percentage of revenues increased from 25% in the first nine months of 2009 to 31% in the first nine months of 2009 to 35% in the first nine months of 2010 primarily due to a more favorable mix of higher value rentals and improved pricing along with improved fixed cost absorption as a result of increased rental tool utilization. Our drilling services gross margin as a percentage of revenues increased from 17% in the first nine months of 2009 to 19% in the first nine months of 2010 primarily due to the increase in drilling activity levels.

Our accommodations cost of sales increased \$30.9 million, or 16%, in the first nine months of 2010 compared to the first nine months of 2009 primarily as a result of increased activity at our large accommodation facilities supporting oil sands development activities in northern Alberta, Canada, the expansion of two of these facilities and the strengthening of the Canadian dollar versus the U.S. dollar, partially offset by a decrease in third-party accommodations manufacturing and installation costs. Our accommodations segment gross margin as a percentage of revenues was 42% in both of the first nine months of 2009 and 2010.

Our offshore products cost of sales decreased \$55.0 million, or 19%, in the first nine months of 2010 compared to the first nine months of 2009 primarily due to a decrease in subsea pipeline and rig and vessel equipment costs. Our offshore products segment gross margin as a percentage of revenues was essentially constant (25% in the first nine months of 2009 compared to 26% in the first nine months of 2010).

Tubular services segment cost of sales increased \$46.0 million, or 8%, in the first nine months of 2010 compared to the first nine months of 2009 primarily as a result of an increase in tons shipped, partially offset by lower priced OCTG inventory being sold. Our tubular services gross margin as a percentage of revenues decreased from 7% in the first nine months of 2009 to 6% in the first nine months of 2010 due to customer commitments made in the second half of 2009 and delivered in the first half of 2010 at lower prices than those realized in the first half of 2009.

Selling, General and Administrative Expenses. SG&A expense increased \$7.1 million, or 7%, in the first nine months of 2010 compared to the first nine months of 2009 due primarily to an increased accrual for incentive bonuses and an increase in our accommodations SG&A expenses as a result of the strengthening of the Canadian dollar versus the U.S. dollar.

**Depreciation and Amortization.** Depreciation and amortization expense increased \$5.2 million, or 6%, in the first nine months of 2010 compared to the same period in 2009 due primarily to capital expenditures made during the previous twelve months largely related to our Canadian accommodations business, partially offset by decreased depreciation in our drilling services business where several major assets have become fully-depreciated.

**Impairment of Goodwill.** We recorded a goodwill impairment of \$94.5 million, before tax, in the first nine months of 2009. The impairment was the result of our assessment of several factors affecting our rental tools reporting unit.

**Operating Income.** Consolidated operating income increased \$127.7 million, or 212%, in the first nine months of 2010 compared to the first nine months of 2009 primarily as a result of the \$94.5 million pre-tax goodwill impairment charge recognized in the second quarter of 2009, a \$44.7 million increase in operating income from our well site services segment (excluding the goodwill impairment) primarily due to the more favorable mix of higher value rentals, improved pricing and increased rental tool utilization in our rental tools operation and increased utilization of our rigs in our drilling services business and a \$15.8 million increase in operating income from our accommodations segment as a result of increased activity at our large accommodation facilities supporting oil sands development activities in northern Alberta, Canada, the expansion of two of these facilities and the strengthening of the Canadian dollar versus the U.S. dollar, partially offset by a decrease in operating income from third-party accommodations manufacturing and an increase in depreciation expense.

**Interest Expense and Interest Income.** Net interest expense decreased \$1.2 million, or 10%, in the first nine months of 2010 compared to the first nine months of 2009 due to reduced debt levels. The weighted average interest rate on the Company s revolving credit facility was 2.5% in the first nine months of 2010 compared to 1.5% in the first nine months of 2009. Interest income decreased as a result of the repayment during the first quarter of 2009 of a note receivable from Boots & Coots.

**Income Tax Expense.** Our income tax provision for the first nine months of 2010 totaled \$54.0 million, or 30.2% of pretax income, compared to \$30.6 million, or 61.0% of pretax income, for the first nine months of 2009. The effective tax rate in the first nine months of 2009 was impacted by a significant portion of the goodwill impairment charge recognized during the period being non-deductible for tax purposes. Excluding the goodwill impairment, the effective tax rate for the first nine months of 2009 would have approximated 29.3%. The increase in the effective tax rate (excluding the goodwill impairment) from the prior year was largely the result of an increased proportion of domestic earnings in 2010 compared to 2009, which are taxed at higher statutory rates.

# Liquidity and Capital Resources

Our primary liquidity needs are to fund capital expenditures, which have in the past included expanding our accommodations facilities, expanding and upgrading our offshore products manufacturing facilities and equipment, increasing and replacing rental tool assets, adding drilling rigs, funding new product development and general working capital needs. In addition, capital has been used to fund strategic business acquisitions. Our primary sources of funds have been cash flow from operations and proceeds from borrowings.

Cash totaling \$153.4 million was provided by operations during the first nine months of 2010 compared to cash totaling \$352.3 million provided by operations during the first nine months of 2009. During the first nine months of 2010, \$76.2 million was used to fund working capital, primarily due to increased OCTG inventory levels in our tubular services segment to meet increasing demand for casing and tubing. During the first nine months of 2009, \$149.5 million was provided by working capital, primarily due to lower receivable levels resulting from decreased revenues and due to decreased tubular inventory levels.

Cash was used in investing activities during the nine months ended September 30, 2010 and 2009 in the amount of \$119.0 million and \$58.8 million, respectively. Capital expenditures totaled \$121.0 million and \$78.2 million during the nine months ended September 30, 2010 and 2009, respectively. Capital expenditures in both years consisted principally of purchases of assets for our accommodations and well site services segments, and in particular for accommodations investments made in support of Canadian oil sands developments. In the nine months ended September 30, 2009, we received \$21.2 million from Boots & Coots in full satisfaction of a note receivable due us.

We currently expect to spend a total of approximately \$200 million for capital expenditures during 2010 to expand our Canadian oil sands related accommodations facilities, for international expansion in our offshore products segment, to fund our other product and service offerings, and for maintenance and upgrade of our equipment and facilities. We expect to fund these capital expenditures with cash available, internally generated funds and borrowings under our revolving credit facility. The foregoing capital expenditure budget does not include any funds for opportunistic acquisitions.

Net cash of \$14.5 million was provided by financing activities during the nine months ended September 30, 2010, primarily as a result of the issuance of common stock as a result of stock option exercises. A total of \$267.6 million was used in financing activities during the nine months ended September 30, 2009, primarily due to debt repayments under our revolving credit facility.

We announced our planned acquisition of The MAC. See - MAC Group Services, Ltd. Acquisition. The Company intends to fund the acquisition with cash on hand and borrowings expected to become available under a new five-year, \$900 million senior secured bank facility. The Company entered into a commitment letter with Wells Fargo Bank, N.A. and its affiliates to provide this facility which, subject to final syndication, is expected to consist of revolving credit facilities in both the U.S. and Canada totaling in the aggregate \$600 million as well as funded term debt in both the U.S. and Canada totaling \$300 million. The revolving credit facility and funded term debt are expected to have higher interest rates consistent with current market conditions but otherwise have materially similar terms and covenants to our existing credit facility. Please see - Liquidity and Capital Resources, Credit Facility for additional information on our current credit facility. The commitment letter is subject to terms and conditions typical for such committed, acquisition financings.

We believe that cash on hand, cash flow from operations and available borrowings under our existing or expected new credit facilities will be sufficient to meet our liquidity needs in the coming twelve months. If our plans or assumptions change, or are inaccurate, or if we make further acquisitions, we may need to raise additional capital. Acquisitions have been, and our management believes acquisitions will continue to be, a key element of our business strategy. The timing, size or success of any acquisition effort and the associated potential capital commitments are unpredictable and uncertain. We may seek to fund all or part of any such efforts with proceeds from debt and/or equity issuances. Our ability to obtain capital for additional projects to implement our growth strategy over the longer term will depend upon our future operating performance, financial condition and, more broadly, on the availability of equity and debt financing. Capital availability will be affected by prevailing conditions in our industry, the economy, the financial markets and other factors, many of which are beyond our control. In addition, such additional debt service requirements could be based on higher interest rates and shorter maturities and could impose a significant burden on our results of operations and financial condition, and the issuance of additional equity securities could result in significant dilution to stockholders.

**Stock Repurchase Program.** On August 27, 2010, the Company announced that its Board of Directors has authorized \$100 million for the repurchase of the Company s common stock, par value \$.01 per share. The authorization replaced the prior share repurchase authorization, which expired on December 31, 2009. The Company presently has approximately 50.5 million shares of common stock outstanding. The Board of Directors authorization is limited in duration and expires on September 1, 2012. Subject to applicable securities laws, such purchases will be at such times and in such amounts as the Company deems appropriate.

**Credit Facility.** Our current bank credit facility contains commitments from lenders totaling \$500 million consisting of a U.S. Commitment, as defined in the underlying agreement, totaling \$325 million and a Canadian Commitment, as defined in the underlying agreement, totaling \$175 million. The credit facility matures on December 5, 2011. We currently have 11 lenders in our credit facility with commitments ranging from \$15 million to \$102.5 million. While we have not experienced, nor do we anticipate, any difficulties in obtaining funding from any of these lenders at this time, the lack of or delay in funding by a significant member of our banking group could negatively affect our liquidity position.

As of September 30, 2010, we had no borrowings outstanding under the Credit Agreement, but had \$23.5 million of outstanding letters of credit, leaving \$476.5 million available to be drawn under the facility. In addition, we have another floating rate bank credit facility in the U.S. that provides for an aggregate borrowing capacity of

\$5.0 million. As of September 30, 2010, we had no borrowings outstanding under this other facility. Our total debt represented 9.9% of our total debt and shareholders equity at September 30, 2010 compared to 10.6% at December 31, 2009 and 12.7% at September 30, 2009.

As of September 30, 2010, we had classified the \$175.0 million principal amount of our 2 3/8% Notes, net of unamortized discount, as a current liability because certain contingent conversion thresholds based on the Company s stock price were met at that date and, as a result, note holders could present their notes for conversion during the quarter following the September 30, 2010 measurement date. If a note holder chooses to present their notes for conversion during a future quarter prior to the first put/call date in July 2012, they would receive cash up to \$1,000 for each 2 3/8% Note plus Company common stock for any excess valuation over \$1,000 using the conversion rate of the 2 3/8% Notes of 31.496 multiplied by the Company s average common stock price over a ten trading day period following presentation of the 2 3/8% Notes for conversion. The future convertibility and resultant balance sheet classification of this liability will be monitored at each quarterly reporting date and will be analyzed dependent upon market prices of the Company common stock during the prescribed measurement periods. As of September 30, 2010, the recent trading prices of the 2 3/8% Notes exceeded their conversion value due to the remaining imbedded conversion option of the holder. Based on recent trading patterns of the 2 3/8% Notes, we do not currently expect any significant amount of the 2 3/8% Notes to convert over the next twelve months.

# **Critical Accounting Policies**

For a discussion of the critical accounting policies and estimates that we use in the preparation of our condensed consolidated financial statements, see Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2009. These estimates require significant judgments, assumptions and estimates. We have discussed the development, selection and disclosure of these critical accounting policies and estimates with the audit committee of our board of directors. There have been no material changes to the judgments, assumptions and estimates, upon which our critical accounting estimates are based.

# ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

*Interest Rate Risk.* We have revolving lines of credit that are subject to the risk of higher interest charges associated with increases in interest rates. As of September 30, 2010, we had no floating-rate obligations outstanding under our revolving credit facilities.

*Foreign Currency Exchange Rate Risk.* Our operations are conducted in various countries around the world and we receive revenue from these operations in a number of different currencies. As such, our earnings are subject to movements in foreign currency exchange rates when transactions are denominated in (i) currencies other than the U.S. dollar, which is our functional currency or (ii) the functional currency of our subsidiaries, which is not necessarily the U.S. dollar. In order to mitigate the effects of exchange rate risks in areas outside North America, we generally pay a portion of our expenses in local currencies and a substantial portion of our contracts provide for collections from customers in U.S. dollars. During the first nine months of 2010, our realized foreign exchange losses were \$1.0 million and are included in other operating expense in the consolidated statements of income.

We are committed to spending A\$651 million if and when we complete the acquisition of The MAC (see MAC Group Services, Ltd. Acquisition ) and are studying possible hedging strategies for some or all of this Australian dollar commitment.

# **ITEM 4.** Controls and Procedures

*Evaluation of Disclosure Controls and Procedures.* As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act). Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by us in reports that we file under the Exchange

Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2010 at the reasonable assurance level.

*Changes in Internal Control over Financial Reporting.* During the three months ended September 30, 2010, there were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934) or in other factors which have materially affected our internal control over financial reporting, or are reasonably likely to materially affect our internal control over financial reporting.

# **ITEM 1.** Legal Proceedings

# PART II OTHER INFORMATION

We are a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning our commercial operations, products, employees and other matters, including occasional claims by individuals alleging exposure to hazardous materials as a result of our products or operations. Some of these claims relate to matters occurring prior to our acquisition of businesses, and some relate to businesses we have sold. In certain cases, we are entitled to indemnification from the sellers of businesses, and in other cases, we have indemnified the buyers of businesses from us. Although we can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on us, we believe that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by indemnity or insurance, will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

# ITEM 1A. Risk Factors

Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2009 (the 2009 Form 10-K) includes a detailed discussion of our risk factors. The risks described in this Quarterly Report on Form 10-Q and our 2009 Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results. There have been no significant changes to our risk factors as set forth in our 2009 Form 10-K except for the additional risk factor below:

# Our financial results could be adversely impacted by the Macondo well incident and the resulting changes in regulation of offshore oil and natural gas exploration and development activity.

The U.S. Department of the Interior has issued Notices to Lessees and Operators ( NTLs ), has implemented additional safety and certification requirements applicable to drilling activities in the U.S. Gulf of Mexico, has imposed additional requirements with respect to development and production activities in the U.S. Gulf of Mexico and has delayed the approval of applications to drill in both deepwater and shallow-water areas. The delays caused by new regulations and requirements have and will continue to have an overall negative effect on Gulf of Mexico drilling activity, and to a certain extent, our financial results.

The Macondo well incident, the subsequent oil spill and moratorium on drilling has caused offshore drilling delays, and is expected to result in increased state, federal and international regulation of our and our customer s operations that could negatively impact our earnings, prospects and the availability and cost of insurance coverage. This delay could result in decreased demand for our offshore products, tubular services and well site services segments. There have been a variety of proposals to change existing laws and regulations that could affect offshore development and production, including proposals to significantly increase the minimum financial responsibility demonstration required under the federal Oil Pollution Act of 1990. Any increased regulation of the exploration and production industry as a whole that arises out of the Macondo well incident could result in fewer companies being financially qualified to operate offshore in the U.S., could result in higher operating costs for our customers and could reduce demand for our services.

# **ITEM 6.** *Exhibits* (a) INDEX OF EXHIBITS

Exhibit No.	Description
2.1	Scheme Implementation Deed, dated October 15, 2010, by and between Oil States International, Inc. and The MAC Services Group Limited (incorporated by reference to Exhibit 2.1 to Oil States Current Report on Form 8-K, as filed with the Commission on October 15, 2010 (File No. 001-16337)).
3.1	Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to the Company s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the Commission on March 30, 2001 (File No. 001-16337)).
3.2	Third Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K, as filed with the Commission on March 13, 2009 (File No. 001-16337)).
3.3	Certificate of Designations of Special Preferred Voting Stock of Oil States International, Inc. (incorporated by reference to Exhibit 3.3 to the Company s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the Commission on March 30, 2001 (File No. 001-16337)).
31.1*	Certification of Chief Executive Officer of Oil States International, Inc. pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934.
31.2*	Certification of Chief Financial Officer of Oil States International, Inc. pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934.
32.1**	Certification of Chief Executive Officer of Oil States International, Inc. pursuant to Rules 13a-14(b) or 15d-14(b) under the Securities Exchange Act of 1934.
32.2**	Certification of Chief Financial Officer of Oil States International, Inc. pursuant to Rules 13a-14(b) or 15d-14(b) under the Securities Exchange Act of 1934.
101.INS**	XBRL Instance Document
101.SCH**	XBRL Taxonomy Extension Schema Document
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document
Filed herewith	

\*\* Furnished herewith.

\*

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# OIL STATES INTERNATIONAL, INC.

Date: November 4, 2010	By /s/ BRADLEY J. DODSON
	Bradley J. Dodson Senior Vice President, Chief Financial Officer and Treasurer (Duly Authorized Officer and Principal Financial Officer)
Date: November 4, 2010	By /s/ ROBERT W. HAMPTON
	Robert W. Hampton Senior Vice President Accounting and Secretary (Duly Authorized Officer and Chief Accounting Officer) 28

# **Exhibit Index**

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3.3	Certificate of Designations of Special Preferred Voting Stock of Oil States International, Inc. (incorporated by reference to Exhibit 3.3 to the Company s Annual Report on Form 10-K for the year ended December&greement to receive a fixed 5.000% rate and pay a LIBOR-based floating rate and expires on December 15, 2014.

During the year ended December 31, 2005, we entered into two fair value hedges with a total notional value of \$660.0, which was subsequently reduced to \$440.0 during 2008. The first hedge is a \$240.0 notional amount interest rate swap agreement to exchange a fixed 6.800% rate for a LIBOR-based floating rate and expires on August 1, 2012. The second hedge is a \$200.0 notional amount interest rate swap agreement to exchange a fixed 5.000% rate for LIBOR-based floating rate and expires December 15, 2014.

-13-

A summary of the effect of fair value hedges on our income statement for the three and six months ended June 30, 2010 and 2009 is as follows:

Type of Fair	Income Statement Classification of Derivative		edge 1 (Loss)		Income Statement Classification of Hedged Item		ged Item 1 (Loss)
Value Hedge	Gain (Loss)	Reco	gnized	Hedged Item	Gain (Loss)	Rec	ognized
Three Months Ended June 3	0, 2010:						
Swaps	Interest expense	\$	10.4	Fixed rate debt	Interest expense	\$	(10.4)
Three Months Ended June 3	0, 2009:						
Swaps	Interest expense	\$	9.1	Fixed rate debt	Interest expense	\$	(9.1)
Six Months Ended June 30, 2	2010:						
Swaps	Interest expense	\$	22.0	Fixed rate debt	Interest expense	\$	(22.0)
Six Months Ended June 30, 2	2009:						
Swaps	Interest expense	\$	17.2	Fixed rate debt	Interest expense	\$	(17.2)

#### Cash Flow Hedges

During the second quarter of 2010, we entered into forward starting pay fixed interest rate swaps with a total combined notional amount of \$325.0. The objective of these hedges is to eliminate the variability of the cash flows associated with interest payments on debt securities expected to be issued in the future. We agreed to pay a fixed interest rate. The swap agreements expire on December 31, 2020.

Beginning in the fourth quarter of 2009 and continuing into the second quarter of 2010, we entered into a series of forward starting pay fixed interest rate swaps with a total combined notional amount of \$250.0. The objective of this series of hedges is to eliminate the variability of the cash flows associated with interest payments on our senior term loan. We agreed to receive a LIBOR-based floating rate and pay a fixed rate. The swaps began to expire on a monthly basis starting on April 30, 2010, with the final swaps in the series expiring on September 30, 2010. The aggregate outstanding total notional amount of these swaps at June 30, 2010 was \$100.0.

In January 2009, we entered into forward starting pay fixed interest rate swaps with an aggregate notional amount of \$800.0. The objective of these hedges was to eliminate the variability of cash flows in the interest payments on the debt securities issued in February 2009. These swaps were terminated in February 2009, and we paid a net \$3.2, the net fair value at the time of termination. In addition, we recorded a loss of \$2.1, net of tax, in other comprehensive income. Following the February 5, 2009 issuance of debt securities, the unamortized fair value of the forward starting pay fixed interest rate swaps included in accumulated other comprehensive income began amortizing into earnings as an increase to interest expense. In addition, we have amounts recorded in accumulated other comprehensive income for certain forward starting pay fixed swaps that were terminated in prior years. The hedged debt securities have maturity dates ranging from 2014 to 2036.

The unrecognized losses for all cash flow hedges included in accumulated other comprehensive income at June 30, 2010 and December 31, 2009 were \$18.5 and \$10.8, respectively. As of June 30, 2010, the total amount of amortization over the next twelve months for all cash flow hedges will increase interest expense by approximately \$0.5.

A summary of the effect of cash flow hedges on our financial statements for the three and six months ended June 30, 2010 and 2009 is as follows:

Pretax Hedge Gain		Effective Portion Income Statement Classification of	Н	edge	Ineffective Portion				
Type of Cash Flow Hedge	(Loss) Recognized in Other Comprehensive Income	Gain (Loss) Reclassified from Accumulated Other Comprehensive Income	Reclass Accu O Comp	n (Loss) sified from mulated other rehensive come	Income Statement Classification of Gain (Loss) Recognized	Hedge Gain (Loss) Recognized			
Three Months Ended J	une 30, 2010:								
Forward starting pay fixed swaps	\$ (12.2)	Interest expense	\$	(0.4)	None	\$			
Other fixed pay swaps	\$	Interest expense	\$		None	\$			
Three Months Ended J	une 30, 2009:								
Forward starting pay fixed swaps	\$	Interest expense	\$	0.1	None	\$			
Six Months Ended Jun	e 30, 2010:								
Forward starting pay fixed swaps	\$ (12.2)	Interest expense	\$	(0.2)	None	\$			
Other fixed pay swaps	\$	Interest expense	\$	0.2	None	\$			
Six Months Ended Jun	e 30, 2009:								
Forward starting pay fixed swaps	\$ (3.2)	Interest expense	\$	0.2	None	\$			

# Non-Hedging Derivatives

In June 2010, we entered into a series of put and call options on the Standard & Poor s 500, or S&P 500, index with a total notional value of \$6,182.7. The objective of these instruments is to hedge our exposure to fluctuations in the fair value of our equity securities portfolio.

A summary of the effect of non-hedging derivatives on our income statement and included in net realized gains on investments for the three and six months ended June 30, 2010 and 2009 is as follows:

Type of Non-hedging Derivatives	Income Statement Classification of Gains (Losses) Recognized	Gai	rivative n (Loss) ognized
Three Months Ended June 30, 2010:			
Derivatives embedded in convertible debt securities	Net realized gains (losses) on investments	\$	(22.7)
Credit default swaps	Net realized gains (losses) on investments		(1.2)
Options	Net realized gains (losses) on investments		0.6
Total		\$	(23.3)
Three Months Ended June 30, 2009:			
Derivatives embedded in convertible debt securities	Net realized gains (losses) on investments	\$	(4.5)
Credit default swaps	Net realized gains (losses) on investments		(1.9)
Options	Net realized gains (losses) on investments		(6.5)
Futures	Net realized gains (losses) on investments		4.2
Foreign currency derivatives	Net realized gains (losses) on investments		0.8
Total		\$	(7.9)
Six Months Ended June 30, 2010:		<i>.</i>	
Derivatives embedded in convertible debt securities	Net realized gains (losses) on investments	\$	(15.7)
Credit default swaps	Net realized gains (losses) on investments		(1.2)
Options	Net realized gains (losses) on investments		0.6
Total		\$	(16.3)
Six Months Ended June 30, 2009:			
Derivatives embedded in convertible debt securities	Net realized gains (losses) on investments	\$	4.9
Credit default swaps	Net realized gains (losses) on investments		0.1
Options	Net realized gains (losses) on investments		(3.7)
Futures	Net realized gains (losses) on investments		0.8
Foreign currency derivatives	Net realized gains (losses) on investments		0.8
Total		\$	2.9

#### 5. Fair Value

Assets and liabilities recorded at fair value in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by FASB guidance for fair value measurements and disclosures, are as follows:

Level Input:	Input Definition:
Level I	Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date.
Level II	Inputs other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date.

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Level III Unobservable inputs that reflect management s best estimate of what market participants would use in pricing the asset or liability at the measurement date.

Transfers between Levels, if any, are recorded as of the beginning of the reporting period.

The following methods and assumptions were used to determine the fair value of each class of the following assets and liabilities recorded at fair value in the consolidated balance sheets:

*Cash equivalents:* Cash equivalents primarily consist of highly rated money market funds with maturities of three months or less, and are purchased daily at par value with specified yield rates. Due to the high ratings and short-term nature of the funds, we designate all cash equivalents as Level I.

*Fixed maturity securities, available-for-sale:* Fair values of available-for-sale fixed maturity securities are based on quoted market prices, where available. These fair values are obtained primarily from third party pricing services, which generally use Level I or Level II inputs, for the determination of fair value to facilitate fair value measurements and disclosures. United States Government securities represent Level I securities primarily include corporate securities, securities from states, municipalities and political subdivisions and mortgage-backed securities. For securities not actively traded, the third party pricing services may use quoted market prices of comparable instruments or discounted cash flow analyses, incorporating inputs that are currently observable in the markets for similar securities. Inputs that are often used in the valuation methodologies include, but are not limited to, broker quotes, benchmark yields, credit spreads, default rates and prepayment speeds. We also have certain fixed maturity securities, primarily corporate debt and other fixed maturity securities, that are designated Level III securities. For these securities, the valuation methodologies may incorporate broker quotes or assumptions for benchmark yields, credit spreads, default rates and prepayment speeds that are not observable in the markets.

*Equity securities, available-for-sale:* Fair values of equity securities are generally designated as Level I and are based on quoted market prices. For certain equity securities, quoted market prices for the identical security are not always available and the fair value is estimated by reference to similar securities for which quoted prices are available. These securities are designated Level II. In addition, we invest in certain put and call options for which quoted market prices are not available and fair value is estimated based on inputs such as spot rates, interest rates, dividend rates and volatility assumptions, which are observable in the equity markets. These securities are also designated Level II. We also have certain equity securities, including private equity securities, for which the fair value is estimated based on each security s current condition and future cash flow projections. Such securities are designated Level III.

Other invested assets, current: Other invested assets, current include securities held in rabbi trusts that are classified as trading. Fair values are based on quoted market prices.

Securities lending collateral: Fair values of securities lending collateral are based on quoted market prices, where available. These fair values are obtained primarily from third party pricing services, which generally use Level I or Level II inputs, for the determination of fair value to facilitate fair value measurements and disclosures.

*Derivatives interest rate swaps:* Fair values are based on the quoted market prices by the financial institution that is the counterparty to the swap. We independently verify prices provided by the counterparties using valuation models that incorporate market observable inputs for similar interest rate swaps.

We obtain only one quoted price for each security from third party pricing services, which are derived through recently reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information. As we are responsible for the determination of fair value, we perform monthly analysis on the prices received from third parties to determine whether the prices are reasonable estimates of fair value. Our analysis includes a review of month-to-month price fluctuations. If unusual fluctuations are noted in this review, we may obtain additional information from other pricing services to validate the quoted price. There were no adjustments to quoted market prices obtained from third party pricing services during the three and six months ended June 30, 2010 and 2009 that were material to the consolidated financial statements.

-17-

A summary of fair value measurements by level for assets measured at fair value on a recurring basis at June 30, 2010 and December 31, 2009 is as follows:

	Level I	Level II	Level III	Total
June 30, 2010:				
Assets:				
Cash equivalents	\$ 1,423.5	\$	\$	\$ 1,423.5
Investments available-for-sale:				
Fixed maturity securities:				
United States Government securities	987.9			987.9
Government sponsored securities		373.2		373.2
States, municipalities and political subdivisions tax-exempt		4,179.5		4,179.5
Corporate securities		6,484.3	227.3	6,711.6
Options embedded in convertible debt securities		65.0		65.0
Residential mortgage-backed securities		3,033.9		3,033.9
Commercial mortgage-backed securities		166.5	7.2	173.7
Other debt obligations		197.3	88.2	285.5
-				
Total fixed maturity securities	987.9	14,499.7	322.7	15,810.3
Equity securities	932.1	58.5	3.9	994.5
Other invested assets, current	17.5	0.010	017	17.5
Securities lending collateral	464.5	268.5		733.0
Derivatives excluding embedded options (reported with other noncurrent assets)	10 110	105.1		105.1
ben van ves excluding embedded opnons (reported wan onter noneuren asses)		100.1		100.1
Total	\$ 3.825.5	¢ 140219	\$ 326.6	\$ 10.092.0
10(a)	\$ 3,823.3	\$ 14,931.8	\$ 326.6	\$ 19,083.9
Liabilities:				
Derivatives (reported with other noncurrent liabilities)	\$	\$ (12.3)	\$	\$ (12.3)
December 21, 2000.				
December 31, 2009:				
Assets:	\$ 4,461.0	\$	\$	\$ 4,461.0
Cash equivalents Investments available-for-sale:	\$ 4,401.0	¢	Ф	\$ 4,461.0
Fixed maturity securities:	727.6			727.6
United States Government securities	121.0	640.7		640.7
Government sponsored securities				
States, municipalities and political subdivisions tax-exempt		4,146.3	231.7	4,146.3
Corporate securities Options embedded in convertible debt securities		6,292.4 88.3	251.7	6,524.1 88.3
			2.0	
Residential mortgage-backed securities		3,358.1	2.0	3,360.1
Commercial mortgage-backed securities		129.1	7.1	136.2
Other debt obligations		198.0	106.0	304.0
Total fixed maturity securities	727.6	14,852.9	346.8	15,927.3
Equity securities	980.4	58.3	4.5	1,043.2
Other invested assets, current	26.5			26.5
Securities lending collateral	305.3	89.5		394.8
Derivatives excluding embedded options (reported with other noncurrent assets)		85.1		85.1
Total	\$ 6,500.8	\$ 15,085.8	\$ 351.3	\$ 21,937.9
Liabilities:				
Derivatives (reported with other noncurrent liabilities)	\$	\$ (0.3)	\$	\$ (0.3)
Derivatives (reported with other noncurrent fidoffities)	Ψ	φ (0.3)	Ψ	$\Psi$ (0.3)

-18-

A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using Level III inputs for the three months ended June 30, 2010 and 2009 is as follows:

	rporate curities	Mor ba	dential rtgage- icked urities	Mor ba	mercial •tgage- cked urities	J	)ther Debt igations	quity urities	ŗ	Fotal
Three Months Ended June 30, 2010:										
Beginning balance at April 1, 2010	\$ 235.7	\$		\$	7.4	\$	105.8	\$ 4.5	\$	353.4
Total gains (losses):										
Recognized in net income	0.3						(0.8)			(0.5)
Recognized in accumulated other										
comprehensive income	2.6				0.1		3.8	(1.1)		5.4
Purchases, sales, issuances and settlements, net	(15.3)				(0.3)		(20.6)	0.5		(35.7)
Transfers into Level III	4.0									4.0
Transfers out of Level III										
Ending balance at June 30, 2010	\$ 227.3	\$		\$	7.2	\$	88.2	\$ 3.9	\$	326.6
Change in unrealized losses included in net income related to assets still held for the three months ended June 30, 2010	\$	\$		\$		\$	(0.1)	\$	\$	(0.1)
Three Months Ended June 30, 2009:										
Beginning balance at April 1, 2009	\$ 186.8	\$	8.0	\$	8.4	\$	113.6	\$ 6.6	\$	323.4
Total gains (losses):										
Recognized in net income							(13.1)	(0.1)		(13.2)
Recognized in accumulated other										
comprehensive income	12.0		(1.7)		(2.4)		18.8	(1.0)		25.7
Purchases, sales, issuances and settlements, net	(0.1)		(0.5)		(0.4)		(4.6)	(1.0)		(6.6)
Transfers into Level III	1.2							1.0		2.2
Transfers out of Level III							(9.0)			(9.0)
Ending balance at June 30, 2009	\$ 199.9	\$	5.8	\$	5.6	\$	105.7	\$ 5.5	\$	322.5
Change in unrealized losses included in net income related to assets still held for the three months ended June 30, 2009	\$	\$		\$		\$	(13.1)	\$	\$	(13.1)

-19-

A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using Level III inputs for the six months ended June 30, 2010 and 2009 is as follows:

		rporate curities	Mor ba	dential tgage- cked urities	Mor ba	mercial tgage- cked urities	]	)ther Debt igations		quity urities	ŗ	Fotal
Six Months Ended June 30, 2010:	<i>•</i>		<u>_</u>	• •	<i>.</i>		<i>.</i>	1060	<b>.</b>		<b>.</b>	
Beginning balance at January 1, 2010	\$	231.7	\$	2.0	\$	7.1	\$	106.0	\$	4.5	\$	351.3
Total gains (losses):		0.2								(0,0)		( <b>2</b> , <b>0</b> )
Recognized in net income		0.3						(2.4)		(0.8)		(2.9)
Recognized in accumulated other						0.6		7.0		(0, 2)		155
comprehensive income		7.5				0.6		7.9		(0.3)		15.7
Purchases, sales, issuances and settlements, net		(16.2)		(2.0)		(0.5)		(23.3)		0.5		(41.5)
Transfers into Level III		4.0										4.0
Transfers out of Level III												
Ending balance at June 30, 2010	\$	227.3	\$		\$	7.2	\$	88.2	\$	3.9	\$	326.6
6 = = = = = = = = = = = = = = = =	Ŧ		Ŧ		-		+		+		Ŧ	
Change in unrealized losses included in net												
income related to assets still held for the six												
months ended June 30, 2010	\$		\$		\$		\$	(0.2)	\$	(0.8)	\$	(1.0)
Six Months Ended June 30, 2009:												
Beginning balance at January 1, 2009	\$	191.1	\$	7.0	\$	9.7	\$	138.7	\$	11.2	\$	357.7
Total gains (losses):												
Recognized in net income		(0.2)						(45.8)		(0.5)		(46.5)
Recognized in accumulated other												
comprehensive income		1.4		(0.3)		(3.4)		33.0		(0.2)		30.5
Purchases, sales, issuances and settlements, net		(11.3)		(0.9)		(0.7)		(11.2)		(6.0)		(30.1)
Transfers into Level III		20.1								1.0		21.1
Transfers out of Level III		(1.2)						(9.0)				(10.2)
Ending balance at June 30, 2009	\$	199.9	\$	5.8	\$	5.6	\$	105.7	\$	5.5	\$	322.5
Change in unrealized losses included in net income related to assets still held for the six												
months ended June 30, 2009	\$		\$		\$		\$	(13.1)	\$		\$	(13.1)

There were no material transfers between Levels I, II or III during the three and six months ended June 30, 2010 and 2009.

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments only in certain circumstances. We completed our acquisition of DeCare Dental, LLC, or DeCare, on April 9, 2009. On that date, we acquired net assets with a fair value of \$82.8 and recorded goodwill with a fair value of \$15.0, which was subsequently reduced to \$14.4 resulting from purchase accounting adjustments. The net assets acquired and resulting goodwill were recorded at fair value using Level III inputs. The fair value of the net assets acquired was internally estimated based on a blend of the income approach and market value approach. The income approach estimates fair value based on calculations of discounted future cash flows using internal estimates for inputs, including, but not limited to, revenue and expense projections and discount rates. The market value approach

estimates fair value based on the market prices of actual sales of similar assets and on asking prices for similar assets available for sale. There were no other assets or liabilities measured at fair value on a nonrecurring basis during the three and six months ended June 30, 2010 and 2009.

The carrying values and estimated fair values of financial instruments not recorded at fair value on our consolidated balance sheet at June 30, 2010 and December 31, 2009 are as follows:

	Ju	ıne 30, 2010	Decem	ber 31, 2009
	Carrying Value	g Estimated Fair Value	Carrying Value	Estimated Fair Value
Assets:				
Other invested assets, long-term	\$ 822.	5 \$ 822.5	\$ 775.3	\$ 775.3
Liabilities:				
Debt:				
Short-term borrowings	100.	0 100.0		
Commercial paper	500.	1 500.1	500.6	500.6
Notes, term loan and capital leases	7,948.	5 8,478.9	7,898.5	8,128.8

The following methods and assumptions were used to estimate the fair value of each class of the following financial instruments:

*Other invested assets, long-term*: Other invested assets, long-term include primarily our investments in limited partnerships, joint ventures and other non-controlled corporations, as well as the cash surrender value of corporate-owned life insurance policies. Investments in limited partnerships, joint ventures and other non- controlled corporations are carried at our share in the entities undistributed earnings, which approximates fair value. The carrying value of corporate-owned life insurance policies are the cash surrender value as reported by the respective insurer.

*Short-term borrowings*: The fair value of our short-term borrowings is based on quoted market prices for the same or similar debt, or, if no quoted market prices are available, the current rates estimated to be available to us for debt of similar terms and remaining maturities.

*Long-term debt* commercial paper: The carrying amount for commercial paper approximates fair value as the underlying instruments have variable interest rates at market value.

*Long-term debt* notes, term loan and capital leases: The fair value of notes and amounts due under our senior term loan is based on quoted market prices for the same or similar debt, or, if no quoted market prices were available, on the current rates estimated to be available to us for debt of similar terms and remaining maturities. Capital leases are carried at the unamortized present value of the minimum lease payments, which approximates fair value.

Non-financial instruments such as real estate, property and equipment, other current assets, deferred income taxes and intangible assets, and certain financial instruments such as policy liabilities are excluded from the fair value disclosures. Therefore, the fair value amounts cannot be aggregated to determine our underlying economic value.

The carrying amounts reported in the consolidated balance sheets for cash, accrued investment income, premium and self-funded receivables, other receivables, unearned income, accounts payable and accrued expenses, income taxes payable, security trades pending payable, securities lending payable and certain other current liabilities approximate fair value because of the short term nature of these items. These assets and liabilities are not listed in the table above.

-21-

#### 6. Income Taxes

As of June 30, 2010, as further described below, certain of our tax years are being examined by the Internal Revenue Service, or IRS, and various state and local authorities. In addition, we continue to discuss certain industry issues with the IRS.

As of June 30, 2010, the examinations of our 2008, 2007, 2006, 2005 and 2004 tax years are nearing conclusion. In addition, there are several years with ongoing disputes related to our companies pre-acquisition years that are nearing conclusion. Many of the issues in open tax years have been resolved; however, several of the examinations still require approval from the United States Congress Joint Committee on Taxation before they can be finalized.

During the three months ended June 30, 2010 and 2009, we recognized income tax expense of \$407.2 and \$359.0, respectively, which represents effective tax rates of 36.0% and 34.1%, respectively. During the six months ended June 30, 2010 and 2009, we recognized income tax expense of \$865.7 and \$672.2, respectively, which represents effective tax rates of 35.1% and 34.5%, respectively. The increase in effective tax rates primarily resulted from state tax adjustments in 2009, audit settlements and the impact of compensation deduction limitations associated with health care reform legislation in 2010.

During the first quarter of 2010, we made tax payments of \$1,208.0 to the IRS, principally related to the gain we realized on the sale of our prescription benefits management, or PBM, business which occurred in the fourth quarter of 2009.

In March 2010, the Court of Appeals in the Seventh Circuit issued a decision ruling that various payments made to several states in prior years should be a deferred tax asset and not a current tax deduction for the year being litigated. The ruling did not have a material impact on our results of operations, financial position or cash flow.

#### 7. Goodwill and Other Intangible Assets

In the first quarter of 2010, we recognized an impairment charge of \$21.1 for certain intangible assets associated with the UniCare provider networks, due to a decision we made to transfer certain membership to an alternative network.

#### 8. Retirement Benefits

The components of net periodic benefit (credit) cost included in the consolidated statements of income for the three months ended June 30, 2010 and 2009 are as follows:

	Pension	Benefits	Other I	Benefits
	2010	2009	2010	2009
Service cost	\$ 4.3	\$ 5.9	\$ 1.8	\$ 1.8
Interest cost	22.1	23.0	8.6	8.0
Expected return on assets	(34.9)	(35.9)	(2.5)	(0.7)
Recognized actuarial loss	6.4	0.5	2.0	1.8
Amortization of prior service credit	(0.2)	(0.2)	(2.4)	(2.5)
Net periodic benefit (credit) cost	\$ (2.3)	\$ (6.7)	\$ 7.5	\$ 8.4

The components of net periodic benefit (credit) cost included in the consolidated statements of income for the six months ended June 30, 2010 and 2009 are as follows:

	Pension	Benefits	<b>Other Benefits</b>	
	2010	2010 2009		2009
Service cost	\$ 8.6	\$ 11.4	\$ 3.7	\$ 3.6
Interest cost	44.3	45.7	17.3	15.9
Expected return on assets	(69.8)	(71.4)	(5.1)	(1.3)
Recognized actuarial loss	12.8	1.1	3.9	3.5
Amortization of prior service credit	(0.4)	(0.4)	(4.8)	(4.9)
Net periodic benefit (credit) cost	\$ (4.5)	\$ (13.6)	\$ 15.0	\$ 16.8

For the year ending December 31, 2010, no material contributions are expected to be necessary to meet the Employee Retirement Income Security Act, or ERISA, required funding levels; however, we may elect to make discretionary contributions up to the maximum amount deductible for income tax purposes. Contributions of \$15.0 and \$0.3 were made to our retirement benefit plans during the six months ended June 30, 2010 and 2009, respectively.

#### 9. Debt

We have a senior revolving credit facility, or the facility, with certain lenders for general corporate purposes. The facility, as amended, provides credit up to \$2,392.0, which matures on September 30, 2011. The interest rate on this facility is based on either (i) the LIBOR rate plus a predetermined percentage rate based on our credit rating at the date of utilization, or (ii) a base rate as defined in the facility agreement. Our ability to borrow under this facility is subject to compliance with certain covenants. There were no amounts outstanding under this facility as of June 30, 2010 or during the three or six months then ended. At June 30, 2010, we had \$2,392.0 available under this facility.

We have an authorized commercial paper program of up to \$2,500.0, the proceeds of which may be used for general corporate purposes. At June 30, 2010, we had \$500.1 outstanding under this program. Commercial paper borrowings have been classified as long-term debt at June 30, 2010 and December 31, 2009 in accordance with FASB guidance for short-term obligations expected to be refinanced, as our practice and intent is to replace short-term commercial paper outstanding at expiration with additional short-term commercial paper for an uninterrupted period extending for more than one year or our ability to redeem our commercial paper with borrowings under the senior credit facility described above.

We are a member of the Federal Home Loan Bank of Indianapolis and the Federal Home Loan Bank of Cincinnati, collectively, the FHLBs, and as a member we have the ability to obtain cash advances subject to certain requirements. In order to obtain cash advances, we are required to pledge securities as collateral to the FHLBs, initially equal to a certain percentage of the cash borrowings, depending on the type of securities pledged as collateral. The market value of the collateral is monitored daily by the FHLBs, and if it falls below the required percentage of the cash borrowings, we are required to pledge additional securities as collateral or repay a portion of the outstanding cash advance balance. In addition, our borrowings may be limited based on the amount of our investment in the FHLBs common stock. Our investment in the FHLBs common stock at June 30, 2010 totaled \$11.4, which is reported in Investments available-for-sale Equity securities on the consolidated balance sheets. In addition, on April 12, 2010, we borrowed \$100.0 from the FHLBs with a six-month term at a fixed interest rate of 0.360%, which is reported in Short-term borrowings on the consolidated balance sheets. In addition, on April 12, 2010, we borrowed \$100.0 from the FHLBs with a two-year term at a fixed interest rate of 1.430%, which is reported with Long-term debt, less current portion on the consolidated balance sheets. Securities, primarily certain U.S. government sponsored mortgage-backed securities, with a fair value of \$235.6 at June 30, 2010, have been pledged as collateral. The securities pledged are reported in Investments available-for-sale Fixed maturity securities on the consolidated balance sheets.

During April 2010, we repaid our 9.125% surplus notes with a remaining outstanding face amount of \$42.0.

#### 10. Commitments and Contingencies

#### Litigation

In various California state courts, we are defending a number of individual lawsuits, including one filed by the Los Angeles City Attorney, and one purported class action alleging the wrongful rescission of individual insurance policies. The suits name WellPoint as well as Blue Cross of California, or BCC, and BC Life & Health Insurance Company, or BCL&H (which name changed to Anthem Blue Cross Life and Health Insurance Company in July 2007), both WellPoint subsidiaries. The lawsuits generally allege breach of contract, bad faith and unfair business practices in a purported practice of rescinding new individual members following the submission of large claims. The parties agreed to mediate most of these lawsuits and the mediation resulted in the resolution of some of these lawsuits. Preliminary approval of the class action settlement was granted on June 3, 2010.

We are currently defending several putative class actions filed as a result of the 2001 Anthem Insurance Companies, Inc., or AICI, demutualization. The suits name AICI as well as Anthem, Inc., or Anthem, n/k/a WellPoint, Inc. The suits are captioned as Ronald Gold, et al. v. Anthem, Inc. et al.; Mary E. Ormond, et al. v. Anthem, Inc, et al.; Ronald E. Mell, Sr., et al. v. Anthem, Inc., et al; and Jeffrey D. Jorling, et al., v. Anthem, Inc. (n/k/a WellPoint, Inc.) et al. AICI s 2001 Plan of Conversion, or the Plan, provided for the conversion of AICI from a mutual insurance company into a stock insurance company pursuant to Indiana law. Under the Plan, AICI distributed the fair value of the company at the time of conversion to its Eligible Statutory Members, or ESMs, in the form of cash or Anthem common stock in exchange for their membership interests in the mutual company. The lawsuits generally allege that AICI distributed value to the wrong ESMs or distributed insufficient value to the ESMs. In Gold, cross motions for summary judgment were granted in part and denied in part with regard to the issue of sovereign immunity asserted by co-defendant, the State of Connecticut (the State ). The State appealed this denial to the Connecticut Supreme Court. We filed a cross-appeal. Oral argument was held in November 2008. On May 11, 2010, the Court reversed the judgment of the trial court denving the State s motion to dismiss the plaintiff s claims under sovereign immunity. Our cross-appeal was dismissed by the Court. The case was remanded to the trial court for further proceedings. In the Ormond suit, our Motion to Dismiss was granted in part and denied in part on March 31, 2008. The Court dismissed the claims for violation of federal and state securities laws, for violation of the Indiana Demutualization Law and for unjust enrichment. On September 29, 2009, a class was certified in the Ormond suit. The class consists of all ESMs residing in Ohio, Indiana, Kentucky or Connecticut who received cash compensation in connection with the demutualization. The class does not include employers located in Ohio and Connecticut that received compensation under the Plan. On November 4, 2009 a class was certified in the Mell suit. That class consisted of persons who were employees or retirees who were continuously enrolled in the health benefit plan sponsored by the City of Cincinnati between the dates of June 18, 2001 and November 2, 2001. On March 3, 2010, the Court issued an order granting our motion for summary judgment. As a result, the Mell suit has been dismissed. The plaintiffs have filed an appeal with the 6<sup>th</sup> Circuit Court of Appeals. We intend to vigorously defend these suits; however, their ultimate outcome cannot be presently determined.

We are currently a defendant in a putative class action relating to Out-of-Network, or OON, reimbursement of dental claims called *American Dental Association v. WellPoint Health Networks, Inc. and Blue Cross of California.* The lawsuit was filed in March 2002 by the American Dental Association, and three dentists who are suing on behalf of themselves and are seeking to sue on behalf of a nationwide class of all non-participating dental providers who were paid less than their actual charges for dental services provided to WellPoint dental members. The complaint alleges that WellPoint Health Networks Inc., Blue Cross of California and other WellPoint affiliates and subsidiaries (collectively, WellPoint) improperly set usual, customary and reasonable payment for OON dental services based on HIAA/Ingenix data. The plaintiffs claim, among other things, that the HIAA/Ingenix databases fail to account for differences in geography, provider specialty, outlier (high) charges,

-24-

and complexity of procedure. The complaint further alleges that WellPoint was aware that this data was inappropriate to set usual, customary and reasonable rates. The dentists sue as assignees of their patients rights to benefits under WellPoint s dental plans and assert that WellPoint breached its contractual obligations in violation of ERISA by routinely paying OON dentists less than their actual charges and representing that its OON payments were properly determined usual, customary and reasonable rates. The suit is currently pending in the United States District Court for the Southern District of Florida. Our motion for summary judgment was denied without prejudice to refiling it after additional discovery is conducted. We intend to vigorously defend this lawsuit; however, its ultimate outcome cannot be presently determined.

We are currently a defendant in eleven putative class actions relating to out-of-network reimbursement. The cases have been made part of a WellPoint-only multi-district litigation called In re WellPoint, Inc. Out-of-Network UCR Rates Litigation and are pending in the United States District Court for the Central District of California. The first lawsuit (Darryl and Valerie Samsell v. WellPoint, Inc., WellPoint Health Networks, Inc. and Anthem, Inc.) was filed in February 2009 by two former members on behalf of a putative class of members who received out-of-network services for which the defendants paid less than billed charges. The plaintiffs in that case allege that the defendants violated RICO, the Sherman Antitrust Act, ERISA, and federal regulations by relying on databases provided by Ingenix in determining out-of-network reimbursement. The second lawsuit (AMA et al. v. WellPoint, Inc.) was brought in March 2009 by the American Medical Association, or AMA, four state medical associations and two individual physicians on behalf of a putative class of out-of-network physicians. The third lawsuit (Roberts v. UnitedHealth Group, Inc. et al.) was brought in March 2009 by a WellPoint member as a putative class action on behalf of all persons or entities who have paid premiums for out-of-network health insurance coverage. The fourth lawsuit (JBW v. UnitedHealth Group, Inc. et al.) was brought in April 2009 by a WellPoint member as a putative class action on behalf of all persons who have paid premiums for out-of-network health insurance coverage. The fifth lawsuit (O Brien, et al. v. WellPoint, Inc., et al.) was brought in May 2009 by three WellPoint members as a putative class action on behalf of all persons who received out-of-network services. The sixth lawsuit (Higashi, D.C. d/b/a Mar Vista Institute of Health v. Blue Cross of California d/b/a WellPoint, Inc.) was brought in June 2009 by an out-of-network chiropractor as a putative class action on behalf of all out-of-network chiropractors. The seventh suit (North Peninsula Surgical Center v. WellPoint, Inc., et al.) was brought in June 2009 by an out-of-network surgical center as a putative class action on behalf of all out-of-network surgical centers. The eighth lawsuit (American Podiatric Medical Association, et al. v. WellPoint, Inc.) was brought in June 2009 by the American Podiatric Medical Association, California Chiropractic Association, California Psychological Association and an out-of-network clinical psychologist as a putative class action on behalf of out-of-network podiatrists, chiropractors and psychologists. The ninth lawsuit (Michael Pariser, et al. v. WellPoint, Inc.) was brought in July 2009 by an out-of-network psychologist as a putative class action on behalf of all out-of-network providers who are not medical doctors or doctors of osteopathy. The tenth lawsuit (Harold S. Bernard, Ph.D., et al. v. WellPoint, Inc.) was brought in July 2009 by an out-of-network psychologist as a putative class action on behalf of all non-medical doctor health care providers. The eleventh lawsuit (Ken Unmacht, Psy.D., et al. v. WellPoint, Inc.) was brought in August 2009 by an out-of-network licensed psychotherapist as a putative class action on behalf of all non-medical doctor health care providers. A consolidated complaint has been filed for the eleven cases. The plaintiffs filed an amended complaint which broadened the allegations in the lawsuit to out-of-network reimbursement methodologies beyond the use of Ingenix. We intend to file a revised motion to dismiss the amended consolidated complaint. At the end of 2009, we filed a motion to enjoin the claims brought by the medical doctors and doctors of osteopathy based on prior litigation releases. Plaintiffs recently filed a Petition for Declaratory Judgment asking the Court to find that those claims are not barred by the prior litigation releases. We intend to vigorously defend these suits; however, their ultimate outcomes cannot be presently determined.

#### **Other Contingencies**

From time to time, we and certain of our subsidiaries are parties to various legal proceedings, many of which involve claims for coverage encountered in the ordinary course of business. We, like HMOs and health insurers generally, exclude certain health care and other services from coverage under our HMO, PPO and other plans. We are, in the ordinary course of business, subject to the claims of our enrollees arising out of decisions to

-25-

restrict or deny reimbursement for uncovered services. The loss of even one such claim, if it results in a significant punitive damage award, could have a material adverse effect on us. In addition, the risk of potential liability under punitive damage theories may increase significantly the difficulty of obtaining reasonable settlements of coverage claims.

In addition to the lawsuits described above, we are also involved in other pending and threatened litigation of the character incidental to our business, arising out of our operations and our revision of earnings guidance in 2008, and are from time to time involved as a party in various governmental investigations, audits, reviews and administrative proceedings. These investigations, audits, reviews and administrative proceedings include routine and special inquiries by state insurance departments, state attorneys general, the U.S. Attorney General and subcommittees of the U.S. Congress. Such investigations, audits, reviews and administrative proceedings could result in the imposition of civil or criminal fines, penalties, other sanctions and additional rules, regulations or other restrictions on our business operations. Any liability that may result from any one of these actions, or in the aggregate, could have a material adverse effect on our consolidated financial position or results of operations.

The National Organization of Life & Health Insurance Guaranty Associations, or NOLHGA, is a voluntary association consisting of the state life and health insurance guaranty organizations located throughout the U.S. State life and health insurance guaranty organizations, working together with NOLHGA, provide a safety net for their state s policyholders, ensuring that they continue to receive coverage even if their insurer is declared insolvent. We are aware that the Pennsylvania Insurance Commissioner, or Insurance Commissioner, has placed Penn Treaty Network America Insurance Company and its subsidiary American Network Insurance Company, or collectively Penn Treaty, in rehabilitation, an intermediate action before insolvency. The Insurance Commissioner has petitioned the state court for liquidation, however, we do not know when a decision will be made, although we believe it is likely the state court will rule within the next twelve months. In the event that Penn Treaty is declared insolvent and placed in liquidation, we and other insurers may be required to pay a portion of their policyholder claims through NOLHGA guaranty association assessments in future periods. We will continue to monitor the situation and may record a liability and expense in future reporting periods, which could be material to our operating results.

#### **Contractual Obligations and Commitments**

During 2009, we entered into an agreement with Affiliated Computer Services, Inc. to provide certain print and mailroom services that were previously performed in-house. Our remaining commitment under this agreement at June 30, 2010 was \$361.4 over a six year period. We have the ability to terminate this agreement upon the occurrence of certain events, subject to early termination fees.

During the first quarter of 2010, we entered into a new agreement with International Business Machines Corporation to provide information technology infrastructure services. This new agreement supersedes certain prior agreements and also includes provisions for additional services. Our commitment under this agreement at June 30, 2010 was \$1,161.6 over a five year period. We have the ability to terminate this agreement upon the occurrence of certain events, subject to early termination fees.

#### 11. Capital Stock

#### Stock Repurchase Program

We regularly review the appropriate use of capital. Accordingly, under our Board of Directors authorization, we maintain a common stock repurchase program. Repurchases may be made from time to time at prevailing market prices, subject to certain restrictions on volume, pricing and timing. The repurchases are effected from time to time in the open market, in private transactions, including accelerated share repurchase agreements, and through plans designed to comply with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended.

-26-

During the six months ended June 30, 2010, we repurchased and retired approximately 49.7 shares at an average per share price of \$57.93, for an aggregate cost of \$2,881.4. Under the share repurchase program, during the six months ended June 30, 2010, we entered into accelerated share repurchase, or ASR, programs with two counterparties. The ASR programs provided for repurchase of a number of our shares, equal to a total cost of \$900.0, as determined by the dollar volume weighted average share price during a one to two month period for each program. Both ASR programs were settled prior to June 30, 2010 and we had repurchased a total of 15.7 shares under these programs. The shares repurchased under the ASR programs are included in the amount disclosed above as shares repurchased during the six months ended June 30, 2010. During the six months ended June 30, 2009, we repurchased and retired approximately 27.4 shares at an average per share price of \$40.77, for an aggregate cost of \$1,118.2. The excess of cost of the repurchased shares over par value is charged on a pro rata basis to additional paid-in capital and retained earnings.

On January 26, 2010, our Board of Directors increased the share repurchase authorization by \$3,500.0. As of June 30, 2010, \$1,002.4 remained authorized for future repurchases. Subsequent to June 30, 2010, we repurchased and retired approximately 2.4 shares for an aggregate cost of approximately \$116.9, leaving approximately \$885.5 for authorized future repurchases at July 21, 2010. Our stock repurchase program is discretionary as we are under no obligation to repurchase shares. We repurchase shares under the program when we believe it is a prudent use of capital.

#### Stock Incentive Plans

A summary of stock option activity for the six months ended June 30, 2010 is as follows:

	Number of Shares	Weighted- Average Option Price per Share	Weighted- Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2010	26.5	\$ 56.98		
Granted	2.9	61.96		
Exercised	(1.7)	36.63		
Forfeited or expired	(1.1)	62.66		
Outstanding at June 30, 2010	26.6	58.61	4.9	\$ 146.3
Exercisable at June 30, 2010	18.2	63.50	4.5	\$ 70.5

A summary of the status of nonvested restricted stock activity, including restricted stock units, for the six months ended June 30, 2010 is as follows:

	Restricted Stock Shares And Units	Weighted- Average Grant Date Fair Value per Share
Nonvested at January 1, 2010	4.2	\$ 36.02
Granted	1.6	61.94
Vested	(1.5)	39.89
Forfeited	(0.1)	39.01
Nonvested at June 30, 2010	4.2	44.60

-27-

#### 12. Earnings per Share

The denominator for basic and diluted earnings per share for the three and six months ended June 30, 2010 and 2009 is as follows:

	Three Months Ended June 30		Six Month June	
	2010	2009	2010	2009
Denominator for basic earnings per share weighted average shares Effect of dilutive securities employee and director stock options and	417.3	482.5	429.1	489.2
non-vested restricted stock awards	4.5	3.8	5.0	3.0
Denominator for diluted earnings per share	421.8	486.3	434.1	492.2

During the three months ended June 30, 2010 and 2009, weighted average shares related to certain stock options of 18.0 and 17.5, respectively, were excluded from the denominator for diluted earnings per share because the stock options were anti-dilutive. During the six months ended June 30, 2010 and 2009, weighted average shares related to certain stock options of 17.1 and 19.3, respectively, were excluded from the denominator for diluted earnings per share because the stock options of 17.1 and 19.3, respectively, were excluded from the denominator for diluted earnings per share because the stock options were anti-dilutive.

During the six months ended June 30, 2010, we issued approximately 1.6 restricted stock units under our stock incentive plans, 0.3 of whose vesting is contingent upon us meeting specified annual operating gain targets for 2010. The 0.3 restricted stock units have been excluded from the denominator for diluted earnings per share and will be included only if and when the contingency is met.

#### 13. Segment Information

Our organizational structure is comprised of three reportable segments: Commercial, Consumer and Other. Our Commercial and Consumer segments both offer a diversified mix of managed care products, including PPOs, HMOs, traditional indemnity benefits and POS plans, as well as a variety of hybrid benefit plans, including CDHPs, hospital only and limited benefit products.

Our Commercial segment includes Local Group (including UniCare), National Accounts and certain other ancillary business operations (dental, vision, life and disability and workers compensation). Business units in the Commercial segment offer fully-insured products and provide a broad array of managed care services to self-funded customers, including claims processing, underwriting, stop loss insurance, actuarial services, provider network access, medical cost management, disease management, wellness programs and other administrative services.

Our Consumer segment includes Senior, State-Sponsored and Individual business. Senior business includes services such as Medicare Part D, Medicare Advantage, and Medicare Supplement, while State-Sponsored business includes our managed care alternatives for the Medicaid and State Children s Health Insurance Plan programs.

Our Other segment includes the Comprehensive Health Solutions Business unit, or CHS, that brings together our resources focused on optimizing the quality of health care and cost of care management. CHS included our prescription benefits management, or PBM, business until its sale to Express Scripts, Inc. on December 1, 2009, and also includes provider relations, care and disease management, employee assistance programs, including behavioral health, radiology benefit management and analytics-driven personal health care guidance. Our Other segment also includes results from our Federal Government Solutions, or FGS, business. FGS business includes the Federal Employee Program and National Government Services, Inc., or NGS, which acts as a Medicare contractor in several regions across the nation. The Other segment also includes other businesses that do not meet the quantitative thresholds for an operating segment, as well as intersegment sales and expense eliminations and corporate expenses not allocated to the other reportable segments.

As a result of cost-reduction initiatives implemented in 2009, we recorded liabilities for employee termination costs and lease and other contract exit costs. Activity related to these liabilities for the six months ended June 30, 2010 is as follows:

	Com	mercial	Cor	sumer	Other	Total
Employee termination costs:						
Beginning balance at January 1, 2010	\$	89.7	\$	19.6	\$ 9.9	\$ 119.2
Payments		(35.9)		(7.8)	(4.0)	(47.7)
Liability released		(0.9)		(0.2)	(0.1)	(1.2)
Employee termination costs ending balance at June 30, 2010		52.9		11.6	5.8	70.3
Lease and other contract exit costs:						
Beginning balance at January 1, 2010		31.8		3.2	9.1	44.1
Accrued expenses		0.1			0.1	0.2
Payments		(3.8)		(0.1)	(0.3)	(4.2)
Lease and other contract termination costs ending balance at June 30, 2010		28.1		3.1	8.9	40.1
Total 2009 cost-reduction initiatives ending balance at June 30, 2010	\$	81.0	\$	14.7	\$ 14.7	\$ 110.4
Fotal 2009 Cost reduction initiatives chang balance at sume 50, 2010	Ψ	01.0	Ψ	1	φ 11,	ψ 110.1

Financial data by reportable segment for the three and six months ended June 30, 2010 and 2009 is as follows:

	Co	mmercial	C	onsumer	-	ther and minations		Total
Three Months Ended June 30, 2010:								
Operating revenue from external customers	\$	8,488.9	\$	3,992.0	\$	1,743.6	\$	14,224.5
Operating gain		745.7		300.9		11.4		1,058.0
Three Months Ended June 30, 2009:								
Operating revenue from external customers	\$	9,339.8	\$	4,090.5	\$	1,835.5	\$	15,265.8
Intersegment revenue						770.0		770.0
Elimination of intersegment revenue						(770.0)		(770.0)
Operating gain		582.8		382.1		123.8		1,088.7
Six Months Ended June 30, 2010:								
Operating revenue from external customers	\$	17,592.7	\$	8,005.1	\$	3,495.4	\$	29,093.2
Operating gain (loss)		1,724.1		626.9		(6.3)		2,344.7
Six Months Ended June 30, 2009:								
Operating revenue from external customers	\$	18,707.3	\$	8,125.9	\$	3,731.3	\$	30,564.5
Intersegment revenue						1,485.2		1,485.2
Elimination of intersegment revenue						(1,485.2)		(1,485.2)
Operating gain		1,485.5		600.8		235.4		2,321.7
A reconciliation of reportable segments operating revenues to total revenues reported in the consolidated statements of income for the three and								

A reconciliation of reportable segments operating revenues to total revenues reported in the consolidated statements of income for the three and six months ended June 30, 2010 and 2009 is as follows:

	Three Mon			ths Ended
	June 2010	e 50 2009	Jun 2010	ie 30 2009
Reportable segments operating revenues	\$ 14,224.5	\$ 15,265.8	\$ 29,093.2	\$ 30,564.5

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Net investment income	202.3	205.7	403.4	402.8
Net realized gains (losses) on investments	36.5	15.7	84.9	(31.8)
Other-than-temporary impairment losses recognized in income	(6.1)	(74.0)	(25.8)	(379.0)
Total revenues	\$ 14,457.2	\$ 15,413.2	\$ 29,555.7	\$ 30,556.5

-29-

A reconciliation of reportable segments operating gain to income before income tax expense included in the consolidated statements of income for the three and six months ended June 30, 2010 and 2009 is as follows:

	Three Mon June		Six Months Ended June 30		
	2010	2009	2010	2009	
Reportable segments operating gain	\$ 1,058.0	\$ 1,088.7	\$ 2,344.7	\$ 2,321.7	
Net investment income	202.3	205.7	403.4	402.8	
Net realized gains (losses) on investments	36.5	15.7	84.9	(31.8)	
Other-than-temporary impairment losses recognized in income	(6.1)	(74.0)	(25.8)	(379.0)	
Interest expense	(100.2)	(117.0)	(199.6)	(233.1)	
Amortization of other intangible assets	(60.9)	(66.6)	(121.6)	(134.5)	
Impairment of other intangible assets			(21.1)		
Income before income tax expense	\$ 1,129.6	\$ 1,052.5	\$ 2,464.9	\$ 1,946.1	

#### 14. Comprehensive Income

The components of comprehensive income for the three and six months ended June 30, 2010 and 2009 are as follows:

		nths Ended 1e 30	Six Months Ended June 30	
	2010	2009	2010	2009
Net income	\$ 722.4	\$ 693.5	\$ 1,599.2	\$ 1,273.9
Change in net unrealized gains/losses on investments	(20.1)	430.5	79.1	583.1
Change in non-credit component of other-than-temporary impairment losses on				
investments	(0.2)	(21.3)	(3.3)	(21.3)
Change in net unrealized gains/losses on cash flow hedges	(7.9)	0.1	(7.7)	(2.1)
Change in net periodic pension and postretirement costs	3.4	(0.2)	6.8	(0.4)
Foreign currency translation adjustments	(1.3)	2.0	(2.3)	2.0
Comprehensive income	\$ 696.3	\$ 1,104.6	\$ 1,671.8	\$ 1,835.2

#### 15. Subsequent Events

We have evaluated subsequent events for recognition or disclosure in our consolidated financial statements filed on Form 10-Q with the SEC and no events have occurred that require disclosure.

-30-

**ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS** References to the terms we, our or us used throughout this Management s Discussion and Analysis of Financial Condition and Results of Operations, or MD&A, refer to WellPoint, Inc., an Indiana corporation, and unless the context otherwise requires, its direct and indirect subsidiaries.

Certain prior year amounts have been reclassified to conform to current year presentation.

The structure of our MD&A is as follows:

- I. Executive Summary
- II. Overview
- III. Significant Transactions
- IV. Membership June 30, 2010 Compared to June 30, 2009
- V. Cost of Care
- VI. Results of Operations Three Months Ended June 30, 2010 Compared to the Three Months Ended June 30, 2009
- VII. Results of Operations Six Months Ended June 30, 2010 Compared to the Six Months Ended June 30, 2009
- VIII. Critical Accounting Policies and Estimates
- IX. Liquidity and Capital Resources

#### X. Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

This MD&A should be read in conjunction with our audited consolidated financial statements as of and for the year ended December 31, 2009 and the MD&A included in our 2009 Form 10-K, and in conjunction with our unaudited consolidated financial statements and accompanying notes as of and for the three and six months ended June 30, 2010 included in this Form 10-Q. Results of operations, cost of care trends, investment yields and other measures for the three and six month periods ended June 30, 2010 are not necessarily indicative of the results and trends that may be expected for the full year ending December 31, 2010. Also see Item 1A. Risk Factors in Part I of our 2009 Form 10-K and Part II of this Form 10-Q.

#### I. Executive Summary

We are the largest health benefits company in terms of medical membership in the United States, serving 33.5 million medical members as of June 30, 2010. We are an independent licensee of the Blue Cross and Blue Shield Association, or BCBSA, an association of independent health benefit plans. We serve our members as the Blue Cross licensee in California and as the Blue Cross and Blue Shield, or BCBS, licensee for: Colorado, Connecticut, Georgia, Indiana, Kentucky, Maine, Missouri (excluding 30 counties in the Kansas City area), Nevada, New Hampshire,

# Table of Contents

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New York (as BCBS in 10 New York City metropolitan and surrounding counties, and as Blue Cross or BCBS in selected upstate counties only), Ohio, Virginia (excluding Northern Virginia suburbs of Washington, D.C.) and Wisconsin. In a majority of these service areas we do business as Anthem Blue Cross, Anthem Blue Cross Blue Shield or Empire Blue Cross Blue Shield (in our New York service areas). We also serve customers throughout much of the country as UniCare. We are licensed to conduct insurance operations in all 50 states through our subsidiaries.

Operating revenue for the three months ended June 30, 2010 was \$14.2 billion, a decrease of \$1.0 billion, or 7%, from the three months ended June 30, 2009, primarily due to the conversion of a large municipal account

-31-

from fully-insured to self funded status in April 2010 and certain UniCare members transitioning to Health Care Service Corporation, or HCSC, beginning January 1, 2010. In addition, fully-insured membership declines in our Local Group and National businesses, resulting from unfavorable economic conditions, the sale of our prescription benefit management business, or PBM business, and the loss in 2010 of the Medicare Part D auto-assigned Low-Income Subsidy, or Part D LIS, membership within our Senior business contributed to the decline in premiums. These decreases were partially offset by higher premium revenue in all Commercial medical lines of business necessary to cover cost trends, which include health care costs and selling, general and administrative expenses. In addition, operating revenue in 2010 increased due to higher Federal Employee Program, or FEP, reimbursements and increased revenue due to membership gains in our Senior Medicare Advantage business.

Operating revenue for the six months ended June 30, 2010 was \$29.1 billion, a decrease of \$1.5 billion, or 5% from the six months ended June 30, 2009, primarily due to certain UniCare members transitioning to HCSC beginning January 1, 2010, fully-insured membership declines in our Local Group and National Accounts businesses, resulting from unfavorable economic conditions, and the conversion of a large municipal account from fully-insured to self-funded status in April 2010. In addition, the sale of our PBM business, and the loss in 2010 of the Part D LIS membership within our Senior business contributed to the operating revenue decline. These decreases were partially offset by higher premium revenue necessary to cover cost trends. In addition, our operating revenue in 2010 also benefited from increased FEP reimbursements and increased membership in our Senior Medicare Advantage business.

Net income for the three months ended June 30, 2010 was \$722.4 million, a 4% increase from the three months ended June 30, 2009. This increase in net income resulted primarily from improved operating results in our Commercial segment and increased realized gains on investments, a decline in other-than-temporary impairment losses recognized in income, lower interest expense and lower amortization of other intangible assets. These increases were offset by lower operating results in our Consumer and Other segments and increased income taxes. For additional details, see Results of Operations Three Months Ended June 30, 2010 Compared to the Three Months Ended June 30, 2009 included in this MD&A. Our fully-diluted earnings per share, or EPS, was \$1.71 for the three months ended June 30, 2010, which represents a 20% increase over the EPS of \$1.43 for the three months ended June 30, 2009. The increase in EPS resulted primarily from the lower number of shares outstanding in 2010 due to share buy back activity under our share repurchase program.

Net income for the six months ended June 30, 2010 was \$1.6 billion, a 26% increase from the six months ended June 30, 2009. This increase in net income resulted primarily from improved operating results in our Commercial and Consumer segments and increased realized gains on investments, a decline in other-than-temporary impairment losses recognized in income, lower interest expense and lower amortization of other intangible assets. These increases were offset by lower operating results in our Other segment, increased income taxes and increased impairment of other intangible assets. For additional details, see Results of Operations Six Months Ended June 30, 2010 Compared to the Six Months Ended June 30, 2009 included in this MD&A. Our fully-diluted EPS was \$3.68 for the six months ended June 30, 2010, which represents a 42% increase over the EPS of \$2.59 for the six months ended June 30, 2009. The increase in EPS resulted primarily from increased net income as well as the lower number of shares outstanding in 2010 due to share buy back activity under our share repurchase program.

-32-

Our results of operations discussed throughout this MD&A are determined in accordance with U.S. generally accepted accounting principles, or GAAP. We also calculate adjusted net income and adjusted EPS, which are non-GAAP measures, to further aid investors in understanding and analyzing our core operating results and comparing them period-over-period. Adjusted net income and adjusted EPS exclude realized gains and losses on investments, other-than-temporary losses on investments recognized in income, impairment of other intangible assets and certain other items, if applicable, that we do not consider to be a part of our core operating results. The table below reconciles net income and EPS calculated in accordance with GAAP to adjusted net income and adjusted EPS for the three months ended June 30, 2010 and 2009.

	Three Mo Jur			
(In millions)	2010	2009	Change	% Change
Net income	\$ 722.4	\$ 693.5	\$ 28.9	4%
Less (net of tax):				
Net realized gains on investments, net of tax expense of \$13.0 million				
and \$5.5 million, respectively	23.5	10.2	13.3	
Other-than-temporary impairment losses on investments, net of tax				
benefit of \$2.2 million and \$25.8 million, respectively	(3.9)	(48.2)	44.3	
Adjusted net income	\$ 702.8	\$ 731.5	\$ (28.7)	(4)%
EPS	\$ 1.71	\$ 1.43	\$ 0.28	20%
Less (net of tax):				
Net realized gains on investments	0.05	0.02	0.03	
Other-than-temporary impairment losses on investments	(0.01)	(0.09)	0.08	
Adjusted EPS	\$ 1.67	\$ 1.50	\$ 0.17	11%

The table below reconciles net income and EPS calculated in accordance with GAAP to adjusted net income and adjusted EPS for the six months ended June 30, 2010 and 2009.

	Six Montl June			
(In millions)	2010	2009	Change	% Change
Net income	\$ 1,599.2	\$ 1,273.9	\$ 325.3	26%
Less (net of tax):				
Net realized gains (losses) on investments, net of tax expense (benefit)				
of \$30.0 million and \$(11.3) million, respectively	54.9	(20.5)	75.4	
Other-than-temporary impairment losses on investments, net of tax				
benefit of \$9.1 million and \$133.1 million, respectively	(16.7)	(245.9)	229.2	
Impairment of other intangible assets, net of tax benefit of \$7.4 million				
and \$0.0 million, respectively	(13.7)		(13.7)	
Adjusted net income	\$ 1,574.7	\$ 1,540.3	\$ 34.4	2%
EPS	\$ 3.68	\$ 2.59	\$ 1.09	42%
Less (net of tax):				
Net realized gains (losses) on investments	0.12	(0.04)	0.16	
Other-than-temporary impairment losses on investments	(0.04)	(0.50)	0.46	
Impairment of other intangible assets	(0.03)		(0.03)	
Adjusted EPS	\$ 3.63	\$ 3.13	\$ 0.50	16%

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Operating cash flow for the six months ended June 30, 2010 reflected a net outflow of \$66.8 million, primarily driven by a \$1.2 billion tax payment in March 2010 to the Internal Revenue Service, or IRS, related to

the gain we realized on our PBM sale on December 1, 2009. Operating cash flow for the six months ended June 30, 2009 was \$1.6 billion, or 1.2 times net income. The decrease in operating cash flow from 2009 was driven primarily by the \$1.2 billion tax payment and increased incentive compensation payments in 2010.

#### II. Overview

We manage our operations through three reportable segments: Commercial; Consumer; and Other.

Our Commercial and Consumer segments both offer a diversified mix of managed care products, including preferred provider organizations, or PPOs; health maintenance organizations, or HMOs; traditional indemnity benefits and point-of-service plans, or POS plans; as well as a variety of hybrid benefit plans, including consumer-driven health plans, or CDHPs, hospital only and limited benefit products.

Our Commercial segment includes Local Group (including UniCare), National Accounts and certain other ancillary business operations (dental, vision, life and disability and workers compensation). Business units in the Commercial segment offer fully-insured products and provide a broad array of managed care services to self-funded customers, including claims processing, underwriting, stop loss insurance, actuarial services, provider network access, medical cost management, disease management, wellness programs and other administrative services.

Our Consumer segment includes Senior, State-Sponsored and Individual businesses. Senior business includes services such as Medicare Part D, Medicare Advantage and Medicare Supplement, while State-Sponsored business includes our managed care alternatives for the Medicaid and State Children s Health Insurance Plan programs. Individual business includes individual customers under age 65 and their covered dependents.

The Other segment includes our Comprehensive Health Solutions Business unit, or CHS, that brings together our resources focused on optimizing the quality of health care and cost of care management. CHS included our PBM business until its sale to Express Scripts, Inc., or Express Scripts, on December 1, 2009, and also encompasses provider relations, care and disease management, employee assistance programs, including behavioral health, radiology benefit management and analytics-driven personal healthcare guidance. Our Other segment also contains results from our Federal Government Solutions, or FGS, business. FGS business is comprised of the FEP and National Government Services, Inc., or NGS, which acts as a Medicare contractor in several regions across the nation. Finally, the Other segment also includes other businesses that do not meet the quantitative thresholds for an operating segment as defined in Financial Accounting Standards Board, or FASB, guidance for disclosures about segments of an enterprise and related information, as well as intersegment sales and expense eliminations and corporate expenses not allocated to the other reportable segments.

Our operating revenue consists of premiums, administrative fees and other revenue. Premium revenue comes from fully-insured contracts where we indemnify our policyholders against costs for covered health and life benefits. Administrative fees come from contracts where our customers are self-insured, or where the fee is based on either processing of transactions or a percent of network discount savings realized. Additionally, we earn administrative fee revenues from our Medicare processing business and from other health-related businesses, including disease management programs. Other revenue was principally generated from member co-payments and deductibles associated with the mail-order sale of drugs by our PBM business prior to its sale on December 1, 2009.

Our benefit expense primarily includes costs of care for health services consumed by our members, such as outpatient care, inpatient hospital care, professional services (primarily physician care) and pharmacy benefit costs. All four components are affected both by unit costs and utilization rates. Unit costs include the cost of outpatient medical procedures per visit, inpatient hospital care per admission, physician fees per office visit and prescription drug prices. Utilization rates represent the volume of consumption of health services and typically vary with the age

-34-

and health status of our members and their social and lifestyle choices, along with clinical protocols and medical practice patterns in each of our markets. A portion of benefit expense recognized in each reporting period consists of actuarial estimates of claims incurred but not yet paid by us. Any changes in these estimates are recorded in the period the need for such an adjustment arises. While we offer a diversified mix of managed care products, including PPO, HMO, POS and CDHP products, our aggregate cost of care can fluctuate based on a change in the overall mix of these products. In recent periods, we have seen an increase in COBRA coverage within these product offerings that can further impact our cost of care. COBRA is named for the Consolidated Omnibus Budget Reconciliation Act of 1986, which provides unemployed group members with coverage for up to 18 months after losing their job. On February 17, 2009, the American Recovery and Reinvestment Act of 2009, or ARRA, was signed into law. ARRA originally provided for a temporary subsidy of COBRA premiums for individuals that were involuntarily terminated from employment (for reasons other than gross misconduct) between September 1, 2008 and February 28, 2010. The eligibility period was extended twice and ran through May 31, 2010. The COBRA subsidy under ARRA has caused more individuals to elect COBRA coverage.

Beginning January 1, 2010, we began classifying certain claims-related costs, which were historically classified as administrative expenses, as benefit expense to better reflect costs incurred for our members traditional medical care as well as those expenses which improve our members health and medical outcomes. These reclassified costs are comprised of expenses incurred for: (i) medical management, including case and utilization management; (ii) health and wellness, including disease management services for such things as diabetes, high-risk pregnancies, congestive heart failure and asthma management and wellness initiatives like weight-loss programs and smoking cessation treatments; and (iii) clinical health policy. These types of claims-related costs ultimately lower our members cost of care. Prior year amounts have been reclassified to conform to the new presentation.

Our selling expense consists of external broker commission expenses and generally varies with premium volume. Our general and administrative expense consists of fixed and variable costs. Examples of fixed costs are depreciation, amortization and certain facilities expenses. Other costs are variable or discretionary in nature. Certain variable costs, such as premium taxes, vary directly with premium volume. Other variable costs, such as salaries and benefits, do not vary directly with changes in premium, but are more aligned with changes in membership. The acquisition or loss of a significant block of business would likely impact staffing levels, and thus associate compensation expense. Examples of discretionary costs include professional and consulting expenses and advertising. Other factors can impact our administrative cost structure, including systems efficiencies, inflation and changes in productivity.

Our cost of drugs historically consisted of the amounts we paid to pharmaceutical companies for the drugs we sold to third parties via mail order through our PBM and specialty pharmacy companies until the sale of our PBM operations on December 1, 2009. This amount excluded the cost of drugs related to our members, which is recorded in benefit expense. Our cost of drugs were influenced by the volume of prescriptions in our PBM business, as well as cost changes, driven by prices set by pharmaceutical companies and the mix of drugs sold. Following the sale of our PBM business, we no longer record any cost of drugs on our income statement as these third party mail order sales were part of the PBM business sold to Express Scripts.

Our results of operations depend in large part on our ability to accurately predict and effectively manage health care costs through effective contracting with providers of care to our members and our medical management and health and wellness programs. Several economic factors related to health care costs, such as regulatory mandates of coverage as well as direct-to-consumer advertising by providers and pharmaceutical companies, have a direct impact on the volume of care consumed by our members. While we price our business so that expected premium yield exceeds total cost trends, where total cost trend includes health care costs and selling, general and administrative expenses, the potential effect of escalating health care costs, any changes in our ability to negotiate competitive rates with our providers and any regulatory or market driven restrictions on our ability to obtain adequate premium rates to offset overall inflation in health care costs, including increases in unit costs and utilization resulting from the aging of the population and other demographics, as well as advances in medical technology, may impose further risks to our ability to profitably underwrite our business, and may have a material impact on our results of operations.

-35-

Our future results of operations may also be impacted by certain external forces and resulting changes in our business model and strategy. During the first quarter of 2010, the U.S. Congress passed and the President signed into law the Patient Protection and Affordable Care Act as well as the Health Care and Education Reconciliation Act of 2010, which represent significant changes to the current U.S. health care system. The legislation is far-reaching and is intended to expand access to health insurance coverage over time by increasing the eligibility thresholds for most state Medicaid programs and providing certain other individuals and small businesses with tax credits to subsidize a portion of the cost of health insurance coverage. The legislation includes a requirement that most individuals obtain health insurance coverage beginning in 2014 and that most large employers offer coverage to their employees or they will be required to pay a financial penalty. In addition, the new laws encompass certain new taxes and fees, including an excise tax on high premium insurance policies, limitations on the amount of compensation that is tax deductible and new fees on companies in our industry which may not be deductible for income tax purposes. The legislation also imposes new regulations on the health insurance sector, including, but not limited to, guaranteed coverage requirements, prohibitions on some annual and all lifetime limits on amounts paid on behalf of or to our members, increased restrictions on rescinding coverage, establishment of minimum medical loss ratio requirements, a requirement to cover preventative services on a first dollar basis, the establishment of state insurance exchanges and essential benefit packages, and greater limitations on how we price certain of our products. The legislation also reduces the reimbursement levels for health plans participating in the Medicare Advantage program over time.

Some provisions of the health care reform legislation become effective this year, including those that bar health insurance companies from placing lifetime limits on insurance coverage, those related to the increased restrictions on rescinding coverage and those that extend coverage of dependents to age 26. The establishment of minimum medical loss ratios, which could have a significant impact on our operations, will take effect for certain of our businesses beginning in 2011. Lastly, other significant changes, including the annual fees on health insurance companies, the excise tax on high premium insurance policies, the guaranteed coverage requirements and the requirement that individuals obtain coverage, do not become effective until 2014 or later.

Many of the details of the new law, including, but not limited to, the medical loss ratio requirements, require additional guidance and specificity to be provided by the Department of Health and Human Services, the Department of Labor, the Department of the Treasury and the National Association of Insurance Commissioners. While proposed regulations on some provisions have been released for review and comment, all of which we are carefully evaluating, it is too early to fully understand the impacts of the legislation on our overall business. Certain provisions of the new law are likely to have significant impacts on our future operations, which, in turn, could impact the value of our business model and results of operations, including potential impairments of our goodwill and other intangible assets. We will continue to evaluate the impact of this legislation as additional guidance is made available.

In addition, federal and state regulatory agencies may further restrict our ability to implement changes in premium rates or impose additional restrictions, under new or existing laws, such as minimum medical loss ratio requirements or restricted definitions of costs to be included when calculating medical loss ratios under such definitions. Our ability to secure sufficient premium rates, including regulatory approval for and implementation of such rates on a timely basis, may be restricted by additional changes in federal and state regulations or by the application of existing federal and state regulations. A limitation on our ability to increase or maintain our premium rates and more restrictive medical loss ratio requirements could adversely affect our business, cash flows, financial condition and results of operations.

During June 2010, we resubmitted our March 2010 individual market rate filings with the California Department of Insurance, or CDI, and the California Department of Managed Health Care, or CDMHC. Pending review by the CDI and CDMHC, these rates will become effective later this year. Current estimates indicate that the revised rates will not cover our costs, as we made the strategic business decision not to increase premium rates further than what is proposed in the revised rate filings in an effort to avoid further destabilization of this portion of our business. As a result, we expect to incur significant losses on existing contracts in the California individual market during 2010.

-36-

In addition to external forces discussed in the preceding paragraphs, our results of operations are impacted by levels and mix of membership. During 2009 and early 2010, we experienced both fully-insured and self-funded membership declines. Given the current economic conditions in the U.S., it is expected that unemployment levels will remain high throughout the remainder of 2010, which may impact our ability to increase or even maintain current membership levels. These membership trends could have a material adverse effect on our future results of operations.

The National Organization of Life & Health Insurance Guaranty Associations, or NOLHGA, is a voluntary association consisting of the state life and health insurance guaranty organizations located throughout the U.S. State life and health insurance guaranty organizations, working together with NOLHGA, provide a safety net for their state s policyholders, ensuring that they continue to receive coverage even if their insurer is declared insolvent. We are aware that the Pennsylvania Insurance Commissioner, or Insurance Commissioner, has placed Penn Treaty Network America Insurance Company and its subsidiary American Network Insurance Company, or collectively Penn Treaty, in rehabilitation, an intermediate action before insolvency. The Insurance Commissioner has petitioned the state court for liquidation; however, we do not know when a decision will be made, although we believe it is likely the state court will rule within the next twelve months. In the event that Penn Treaty is declared insolvent and placed in liquidation, we and other insurers may be required to pay a portion of their policyholder claims through NOLHGA guaranty association assessments in future periods. We will continue to monitor the situation and may record a liability and expense in future reporting periods, which could be material to our operating results.

#### III. Significant Transactions Stock Repurchase Program

We regularly review the appropriate use of capital. Accordingly, under our Board of Directors authorization, we maintain a common stock repurchase program. Repurchases may be made from time to time at prevailing market prices, subject to certain restrictions on volume, pricing and timing. The repurchases are effected from time to time in the open market, in private transactions, including accelerated share repurchase agreements, and through plans designed to comply with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended.

During the six months ended June 30, 2010, we repurchased and retired approximately 49.7 million shares at an average per share price of \$57.93, for an aggregate cost of \$2.9 billion. Under the share repurchase program, during the six months ended June 30, 2010, we entered into accelerated share repurchase, or ASR, programs with two counterparties. The ASR programs provided for repurchase of a number of our shares, equal to a total cost of \$900.0 million, as determined by the dollar volume weighted average share price during a one to two month period for each ASR program. Both ASR programs were settled prior to June 30, 2010 and we had repurchased 15.7 million shares under these ASR programs. The shares repurchased under the ASR programs are included in the amount disclosed above as shares repurchased during the six months ended June 30, 2010. During the six months ended June 30, 2009, we repurchased and retired approximately 27.4 million shares at an average per share price of \$40.77, for an aggregate cost of \$1.1 billion. The excess of cost of the repurchased shares over par value is charged on a pro rata basis to additional paid-in capital and retained earnings.

On January 26, 2010, our Board of Directors increased the share repurchase authorization by \$3.5 billion. As of June 30, 2010, \$1.0 billion remained authorized for future repurchases. Subsequent to June 30, 2010, we repurchased and retired approximately 2.4 million shares for an aggregate cost of approximately \$116.9 million, leaving approximately \$885.5 million for authorized future repurchases at July 21, 2010. Our stock repurchase program is discretionary as we are under no obligation to repurchase shares. We repurchase shares under the program when we believe it is a prudent use of capital.

-37-

#### IV. Membership June 30, 2010 Compared to June 30, 2009

Our medical membership includes seven different customer types: Local Group, Individual, National Accounts, BlueCard, Senior, State-Sponsored and FEP. BCBSA-branded business generally refers to members in our service areas licensed by the BCBSA. Non-BCBSA-branded business refers to UniCare members predominately outside of our BCBSA service areas.

Local Group (including UniCare) consists of those employer customers with less than 5% of eligible employees located outside of the employer s headquarter state, as well as customers with more than 5% of eligible employees located outside of the headquarter state with up to 2,500 eligible employees.

Individual consists of individual customers under age 65 (including UniCare) and their covered dependents.

National Accounts generally consist of multi-state employer groups primarily headquartered in a WellPoint service area with at least 5% of the eligible employees located outside of the headquarter state and with more than 2,500 eligible employees. Some exceptions are allowed based on broker relationships.

BlueCard host members represent enrollees of Blue Cross and/or Blue Shield plans not owned by WellPoint who receive health care services in our BCBSA licensed markets. BlueCard membership consists of estimated host members using the national BlueCard program. Host members are generally members who reside in or travel to a state in which a WellPoint subsidiary is the Blue Cross and/or Blue Shield licensee and who are covered under an employer-sponsored health plan issued by a non-WellPoint controlled BCBSA licensee (i.e., the home plan). We perform certain administrative functions for BlueCard members, for which we receive administrative fees from the BlueCard members home plans. Other administrative functions, including maintenance of enrollment information and customer service, are performed by the home plan. Host members are computed using, among other things, the average number of BlueCard claims received per month.

Senior members are Medicare-eligible individual members age 65 and over who have enrolled in Medicare Advantage, a managed care alternative for the Medicare program, or who have purchased Medicare Supplement benefit coverage.

State-Sponsored membership represents eligible members with State-Sponsored managed care alternatives in Medicaid and State Children s Health Insurance Plan programs.

FEP members consist of United States government employees and their dependents within our geographic markets through our participation in the national contract between the BCBSA and the U.S. Office of Personnel Management.
In addition to reporting our medical membership by customer type, we report by funding arrangement according to the level of risk that we assume in the product contract. Our two funding arrangement categories are fully-insured and self-funded. Fully-insured products are products in which we indemnify our policyholders against costs for health benefits. Self-funded products are offered to customers, generally larger employers, who elect to retain most or all of the financial risk associated with their employees health care costs. Some self-funded customers choose to purchase stop-loss coverage to limit their retained risk.

The following table presents our medical membership by customer type, funding arrangement and reportable segment as of June 30, 2010 and 2009. Also included below is other membership by product. The medical membership and other membership presented are unaudited and in certain instances include estimates of the number of members represented by each contract at the end of the period.

(In thousands)	Jun			
Medical Membership	2010	2009	Change	% Change
Customer Type	2010	2002	change	/e enange
Local Group	15,198	15,916	(718)	(5)%
Individual	1,953	2,191	(238)	(11)
National:			, í	, , ,
National Accounts	7,108	6,904	204	3
BlueCard	4,782	4,812	(30)	(1)
Total National	11,890	11,716	174	1
Senior	1,252	1,234	18	1
State-Sponsored	1,750	1,777	(27)	(2)
FEP	1,449	1,387	62	4
Total Medical Membership by Customer Type	33,492	34,221	(729)	(2)
Funding Arrangement				
Self-Funded	19,425	18,479	946	5
Fully-Insured	14,067	15,742	(1,675)	(11)
Total Medical Membership by Funding Arrangement	33,492	34,221	(729)	(2)
Reportable Segment				
Commercial	27,107	27,821	(714)	(3)
Consumer	4,936	5,013	(77)	(1)
Other	1,449	1,387	62	4
Total Medical Membership by Reportable Segment	33,492	34,221	(729)	(2)
Other Membership				
Behavioral Health	23,700	22,998	702	3
Life and Disability	5,225	5,437	(212)	(4)
Dental	4,077	4,331	(254)	(6)
Managed dental <sup>1</sup>	4,310	4,041	269	7
Vision	3,391	2,826	565	20
Medicare Part D	1,227	1,667	(440)	(26)

<sup>1</sup> Managed dental membership includes members for which we provide administrative services only.

#### Medical Membership

During the twelve months ended June 30, 2010, total medical membership decreased 729,000, or 2%, primarily due to decreases in Local Group (including UniCare) and Individual businesses, partially offset by increases in our National Accounts and FEP membership. The majority of the decline was in our Local Group business and primarily reflects the loss of non-BCBSA-branded membership resulting from the transition of certain UniCare members to HCSC beginning January 1, 2010 as well as lapses and net unfavorable in-group change caused by higher unemployment resulting from the unfavorable economic conditions, partially offset by new sales. In-group enrollment change represents membership changes within a group that still remains our customer.

-39-

Self-funded medical membership increased 946,000, or 5%, primarily due to the conversion of a large municipal account from fully-insured to self-funded status in April 2010, an increase in self-funded National Accounts membership resulting from additional sales and ongoing conversions to self-funded arrangements, partially offset by declines in self-funded Local Group membership.

Fully-insured membership decreased 1,675,000 members, or 11%, primarily due to the conversion of a large municipal account from fully-insured to self-funded status in April 2010, declines in fully-insured Local Group membership resulting from lapses and net unfavorable in-group enrollment change caused by higher unemployment and the transition of certain UniCare members to HCSC (both Local Group and Individual membership).

Local Group membership decreased 718,000, or 5%, primarily due to membership declines in our non-BCBSA-branded membership, including the impact of the transition of certain UniCare members to HCSC, and a decline in BCBSA-branded business associated with the unfavorable economic conditions.

Individual membership decreased 238,000, or 11%, due to the transition of certain UniCare members to HCSC, and, to a lesser extent, a decline in BCBSA-branded business, resulting from overall unfavorable economic and industry conditions.

National Accounts membership increased 204,000, or 3%, primarily driven by additional sales, reflective of our extensive and cost-effective provider networks and a broad and innovative product portfolio, and favorable in-group enrollment changes in several large accounts. These increases were partially offset by lapses due to the unfavorable economic conditions.

BlueCard membership decreased 30,000, or 1%, primarily due to lower utilization by other BCBSA licensee members who reside in or travel to our licensed areas.

Senior membership increased 18,000, or 1%, primarily due to increases in our Medicare Advantage plans, partially offset by lower membership in our Medicare Supplement plans.

State-Sponsored membership decreased 27,000, or 2%, primarily due to lower membership in California resulting from state budgetary issues and product changes, partially offset by growth in Virginia and Indiana.

FEP membership increased 62,000, or 4%, following the 2010 open enrollment period.

#### **Other Membership**

Our Other products are often ancillary to our health business, and can therefore be impacted by corresponding changes in our medical membership.

Behavioral health membership increased 702,000, or 3%, primarily due to growth in certain products, partially offset by higher unemployment resulting from the current economic downturn.

Life and disability membership decreased 212,000, or 4%, primarily due to the transition of certain UniCare members to HCSC beginning January 1, 2010. Life and disability products are generally offered as a part of Commercial medical fully-insured membership sales.

Dental membership decreased 254,000, or 6%, primarily due to the transition of certain UniCare members to HCSC, net unfavorable in-group enrollment changes and lapses due to the current economic conditions.

Managed dental membership increased 269,000, or 7%, primarily due to new sales to several significant accounts.

Vision membership increased 565,000, or 20%, primarily due to strong sales and market penetration of our Blue View vision product and embedding of vision benefits in certain of our Consumer products.

Medicare Part D membership decreased 440,000, or 26%, primarily reflecting the loss of the Part D LIS membership in 2010.

#### V. Cost of Care

The following discussion summarizes our aggregate underlying cost of care trends for the rolling 12 months ended June 30, 2010 for our Local Group fully-insured business only. As previously discussed, these costs are influenced by our mix of managed care products, including PPO, HMO, POS and CDHP products, in addition to changes in the unit costs and utilization levels.

Our cost of care trends are calculated by comparing the year-over-year change in average per member per month claim costs, including member co-payments and deductibles. While our cost of care trend varies by geographic location, based on underlying medical cost trends, we believe our 2010 cost of care trend estimate of 8.0% plus or minus 50 basis points is appropriate.

Overall, our medical cost trend continued to be driven more by unit cost than utilization. Utilization is still a significant contributor to trend due to influences like H1N1 and increased COBRA membership that are still impacting our experience period. Inpatient hospital trend was in the low double digit range and was primarily related to increases in cost per admission. Developing trend indicates that approximately 80% of the inpatient trend is cost driven, while 20% is utilization driven. Primary contributors to unit cost trends include elevated average case acuity (intensity) as well as negotiated rate increases with hospitals. As we are successful in moving lower intensity procedures to lower cost outpatient services, the remaining inpatient procedures are of higher average intensity. Both the inpatient admission counts per thousand members and the inpatient day counts per thousand members were higher than the prior year. The average length of inpatient stays decreased slightly compared with prior year levels. Continued clinical management and re-contracting efforts are in place to help mitigate the inpatient trend increases. Programs such as the enterprise-wide enhanced *360° Health* care management programs, the industry s first program to integrate all care management programs and tools into a centralized, consumer-friendly resource, continue to aid our members in accessing the most comprehensive and appropriate care available. Focused review efforts are in place for inpatient behavioral health stays, neo-natal intensive care unit cases, and spinal surgery cases, among others. Additionally, we have introduced new programs related to readmission management, focused utilization management at high costs facilities and post-discharge follow-up care.

Outpatient trend was in the low double digit range and was 60% cost driven and 40% utilization driven. Outpatient costs are a collection of different types of expenses, such as outpatient facilities, labs, x-rays, emergency room, and occupational and physical therapy. Per visit costs are still the largest contributor to overall outpatient trend, influenced by price increases within certain provider contracts. Outpatient utilization (visits per thousand members) is higher than prior year. The increase is spanning multiple categories of outpatient care including ER visits, lab/radiology services, and outpatient surgery. ER management programs, behavioral health reviews and initiatives to help optimize site of service decisions are serving to encourage appropriate utilization of outpatient services. Additionally, we continued to see the positive impact of incorporating the technology of our American Imaging Management, Inc., or AIM, subsidiary. This is allowing us to achieve greater efficiencies in the high trend area of radiology, ensuring that consumers receive the quality tests they need. Leveraging AIM s platform and expertise in areas such as nuclear cardiology management, specialty pharmacy reviews and myocardial perfusion imaging is aiding our efforts to mitigate trend increases.

Physician services trend was in the mid single digit range and was 25% cost driven and 75% utilization driven. Increases in the physician care category were partially driven by contracting changes as well as increased utilization in late 2009 related to H1N1. We continue to collaborate with physicians to improve quality of care through pay-for-performance programs.

-41-

Pharmacy trend was in the low double digit range and was 70% unit cost (cost per prescription) related and 30% utilization (prescriptions per member per year) driven. Pharmacy trends for the period were adversely impacted by H1N1 influenza activity and a slowdown in the release of new generics as compared to prior periods. Recent inflation in the average wholesale price of drugs is applying upward pressure to the overall cost per prescription as is the increased use of specialty drugs. Specialty drugs, also known as biotech drugs, are generally higher cost and are being utilized more frequently. The increase in cost per prescription measures were mitigated by increases in our generic usage rates, benefit plan design changes and continued management of contracting arrangements and fee schedules. We are continuously evaluating our drug formulary to ensure the most effective pharmaceutical therapies are available to our members.

In response to cost trends, we continue to pursue contracting and plan design changes, promote and implement performance-based contracts that reward clinical outcomes and quality, and expand our radiology management, disease management and advanced care management programs. Expansion continues on *360° Health*, which assists patients in navigating the health care system, using their health benefits and accessing the most comprehensive and appropriate care available. Additionally, our Resolution Health, Inc. subsidiary is allowing us to fully integrate their suite of products aimed to improve healthcare quality and reduce healthcare costs. As an example, My Health Advantage is a Resolution Health product that uses market-leading technology to analyze medical claims, pharmacy claims, lab results, benefits plan information and personal health information to identify opportunities to help close gaps between recommended care and the care that members actually receive. Furthermore, the sale of our PBM business and the resulting strategic alliance with Express Scripts is bringing with it greater capabilities and resources, allowing members to leverage more cost-effective solutions and state-of-the-art PBM services.

-42-

## VI. Results of Operations Three Months Ended June 30, 2010 Compared to the Three Months Ended June 30, 2009

Our consolidated results of operations for the three months ended June 30, 2010 and 2009 are discussed in the following section.

	Three Months Ended June 30							
(In millions, except per share data)		2010		2009	\$ (	Change	% Change	
Premiums	\$	13,257.1	\$	14,123.3	\$	(866.2)	(6)%	
Administrative fees		949.1		976.8		(27.7)	(3)	
Other revenue		18.3		165.7		(147.4)	(89)	
Total operating revenue		14,224.5		15,265.8	(	(1,041.3)	(7)	
Net investment income		202.3		205.7		(3.4)	(2)	
Net realized gains on investments		36.5		15.7		20.8	$NM^1$	
Other-than-temporary impairment losses on investments:								
Total other-than-temporary impairment losses on investments		(14.9)		(107.8)		92.9	86	
Portion of other-than-temporary impairment losses								
recognized in other comprehensive income		8.8		33.8		(25.0)	(74)	
Other-than-temporary impairment losses recognized in								
income		(6.1)		(74.0)		67.9	92	
Total revenues		14,457.2		15,413.2		(956.0)	(6)	
Benefit expense		10,985.0		11,849.9		(864.9)	(7)	
Selling, general and administrative expense:								
Selling expense		403.1		421.2		(18.1)	(4)	
General and administrative expense		1,778.4		1,784.7		(6.3)		
Total selling, general and administrative expense		2,181.5		2,205.9		(24.4)	(1)	
Cost of drugs		2,10110		121.3		(121.3)	(100)	
Interest expense		100.2		117.0		(16.8)	(14)	
Amortization of other intangible assets		60.9		66.6		(5.7)	(9)	
Total expenses		13,327.6		14,360.7	(	(1,033.1)	(7)	
Income before income tax expense		1,129.6		1,052.5		77.1	7	
Income tax expense		407.2		359.0		48.2	13	
Net income	\$	722.4	\$	693.5	\$	28.9	4	
Average diluted shares outstanding		421.8		486.3		(64.5)	(13)%	
Diluted net income per share	\$	1.71	\$	1.43	\$	0.28	20%	
Benefit expense ratio <sup>2</sup>		82.9%		83.9%			(100)bp <sup>3</sup>	
Selling, general and administrative expense ratio <sup>4</sup>		15.3%		14.4%			90bp <sup>3</sup>	
Income before income taxes as a percentage of total revenue		7.8%		6.8%			100bp <sup>3</sup>	
Net income as a percentage of total revenue		5.0%		4.5%			50bp <sup>3</sup>	

Certain of the following definitions are also applicable to all other results of operations tables in this discussion:

<sup>1</sup> NM = Not meaningful

- <sup>2</sup> Benefit expense ratio = Benefit expense ÷ Premiums.
- <sup>3</sup> bp = basis point; one hundred basis points = 1%.
- <sup>4</sup> Selling, general and administrative expense ratio = Total selling, general and administrative expense ÷ Total operating revenue.

Premiums decreased \$866.2 million, or 6%, to \$13.3 billion in 2010, primarily due to the conversion of a large municipal account from fully-insured to self-funded status in April 2010 and certain UniCare members transitioning to HCSC beginning January 1, 2010. In addition, fully-insured membership declines in our Local Group and National Accounts businesses, resulting from the current unfavorable economic conditions, and the loss in 2010 of the Part D LIS membership within our Senior business contributed to the decline in premiums. These decreases were partially offset by higher premium revenue in all Commercial medical lines of business necessary to cover cost trends, as discussed above, increased reimbursement in the FEP program and increased revenue due to membership gains in our Senior Medicare Advantage business. The decrease in premiums related to the conversion of the large municipal account was largely offset by a comparable reduction of benefit expense, as further described below.

Administrative fees decreased \$27.7 million, or 3%, to \$949.1 million in 2010, primarily due to reductions of certain PBM related revenues earned in 2009 and lower revenues in our NGS Medicare, UniCare and BlueCard businesses, partially offset by increased revenue in our self-funded National Accounts business resulting from both membership increases and improved pricing.

The majority of other revenue was historically comprised of co-payments and deductibles associated with the sale of mail-order prescription drugs by our PBM companies. The decline in other revenue is primarily due to the sale of our PBM business to Express Scripts on December 1, 2009. Accordingly, we will not record other revenue for this business in 2010, and other revenue of \$18.3 million recorded in 2010 is primarily associated with miscellaneous activities.

Net investment income decreased \$3.4 million, or 2%, to \$202.3 million in 2010, primarily resulting from lower yields earned on short term and fixed maturity investments.

A summary of our net realized gains (losses) on investments for the three months ended June 30, 2010 and 2009 is as follows:

(In millions)	2010	Ended \$ Change		
Net realized gains (losses) on investments	2010	2009	\$ Change	
Net realized gains from the sale of fixed maturity securities	\$ 54.6	\$ 14.2	\$ 40.4	
Net realized (losses) gains from the sale of equity securities	(18.2)		(19.8)	
Other net realized gains (losses) on investments	0.1	(0.1)	0.2	
Net realized gains on investments	36.5	15.7	20.8	
C C				
Other-than-temporary impairment losses recognized in income				
Other-than-temporary impairment losses equity securities	(0.9)	(13.8)	12.9	
Other-than-temporary impairment losses fixed maturity securities	(5.2)	(60.2)	55.0	
Other-than-temporary impairment losses recognized in income	(6.1)	(74.0)	67.9	
Net realized gains (losses) on investments and other-than-temporary impairment losses				
recognized in income	\$ 30.4	\$ (58.3)	\$ 88.7	

Net realized gains on investments increased in 2010 primarily due to increased gains from the sale of fixed maturity securities partially offset by increased net realized losses from the sale of equity securities.

Other-than-temporary impairment losses recognized in income decreased in 2010. Other-than-temporary impairment losses recognized in income during the three months ended June 30, 2009 were related to both impairment of fixed maturity securities, primarily from credit related events, and impairment of equity securities due to declines in stock prices. There was no individually significant other-than-temporary impairments of investments by issuer during the three months ended June 30, 2010 or 2009.

Benefit expense decreased \$864.9 million, or 7%, to \$11.0 billion in 2010, primarily due to the conversion of a large municipal account from fully-insured to self-funded status in April 2010, certain UniCare members transitioning to HCSC beginning January 1, 2010, fully-insured membership declines in our Local Group and National Accounts businesses, and the 2010 loss of the Part D LIS membership within our Senior business. These decreases were partially offset by increases in benefit costs in our Senior Medicare Advantage and FEP businesses. Medicare Advantage increases were primarily due to higher membership. We receive reimbursement for FEP costs plus a fee.

Our benefit expense ratio decreased 100 basis points to 82.9% in 2010, due to improvements in our Commercial segment, partially offset by increases in our Individual business. Improvements in the Commercial segment were primarily related to our Local Group BCBSA-branded business, which reflected disciplined pricing, and the conversion of a large municipal account from fully-insured to self funded status in April 2010. The increase in the Individual business was driven primarily by delayed premium increases in certain of our markets.

Selling, general and administrative expense decreased \$24.4 million, or 1%, to \$2.2 billion in 2010. Our selling, general and administrative expense decreased due to lower base compensation costs, selling expenses and other operating expenses, partially offset by increases in outside services and incentive compensation. The selling expense decline included reduced amounts related to a portion of our UniCare business in Texas and Illinois that transitioned to HCSC. Our 2010 general and administrative expenses do not include the administrative expenses formerly incurred by our PBM business, as these operations were sold to Express Scripts in December 2009. The expenses associated with administering PBM products to our medical members are now reflected in the drug prices charged to us by Express Scripts as part of our ten year contract and are included in benefit expense described above. While overall selling, general and administrative expense decreased, our selling, general and administrative expense ratio increased 90 basis points to 15.3% in 2010, primarily due to a decline in operating revenue and increased outside services and incentive compensation, partially offset by lower base compensation costs, selling expenses and other operating expenses.

Cost of drugs sold decreased \$121.3 million, or 100%, due to no PBM activity in 2010 as compared to 2009, resulting from the sale of our PBM business to Express Scripts on December 1, 2009. These cost of drugs sold were associated with other revenue generated from mail order sales of drugs. Following the sale of our PBM business, we do not record any cost of drugs on our income statement as we no longer market and sell prescription drugs.

Interest expense decreased \$16.8 million, or 14%, to \$100.2 million in 2010, primarily due to lower debt balances and lower short term rates on floating rate debt.

Amortization of other intangible assets decreased \$5.7 million, or 9%, to \$60.9 million in 2010, primarily due to reduced balances of certain amortizable intangible assets acquired in prior years.

Income tax expense increased \$48.2 million, or 13%, to \$407.2 million in 2010. This increase was due to both higher income before income taxes and an increased effective tax rate. The effective tax rates in 2010 and 2009 were 36.0% and 34.1%, respectively. The increase in effective tax rates primarily resulted from state tax adjustments in 2009 and audit settlements and the impact of compensation deduction limitations associated with healthcare reform legislation in 2010.

The factors noted above led to net income as a percentage of total revenue increasing 50 basis points to 5.0% in 2010 as compared to 2009.

#### **Reportable Segments**

We use operating gain to evaluate the performance of our reportable segments, as described in FASB guidance, which are Commercial, Consumer and Other. Operating gain is calculated as total operating revenue

-45-

less benefit expense, selling, general and administrative expense and cost of drugs. It does not include net investment income, net realized gains or losses on investments, interest expense, amortization or impairment of other intangible assets or income taxes, as these items are managed in a corporate shared service environment and are not the responsibility of operating segment management. For additional information, see Note 13 to our unaudited consolidated financial statements for the three and six months ended June 30, 2010 included in this Form 10-Q. The discussions of segment results for the three months ended June 30, 2010 and 2009 presented below are based on operating gain, as described above, and operating margin, which is calculated as operating gain divided by operating revenue. Our definitions of operating gain and operating margin may not be comparable to similarly titled measures reported by other companies.

#### Commercial

Our Commercial segment s summarized results of operations for the three months ended June 30, 2010 and 2009 are as follows:

		Three Months Ended June 30				
(In millions)	2010	2009	\$ Change	% Change		
Operating revenue	\$ 8,488.9	\$ 9,339.8	\$ (850.9)	(9)%		
Operating gain	\$ 745.7	\$ 582.8	\$ 162.9	28%		
Operating margin	8.8%	6.2%		260bp		

Operating revenue decreased \$850.9 million, or 9%, to \$8.5 billion in 2010, primarily due to the conversion of a large municipal account from fully-insured to self-funded status, certain UniCare members transitioning to HCSC beginning January 1, 2010, and fully-insured membership declines in our Local Group and National Accounts BCBSA-branded businesses due to unfavorable economic conditions. These decreases were partially offset by higher premium revenue necessary to cover cost trend, as discussed above, and increased revenue in our self-funded National Accounts business from both membership increases and improved pricing.

Operating gain increased \$162.9 million, or 28%, to \$745.7 million in 2010 primarily due to improvements in our Local Group BCBSA-branded business. The improvement in our Local Group BCBSA-branded business reflected higher premium revenue necessary to cover cost trend. The operating gain also improved due to additional favorable reserve releases in 2010 as compared to 2009.

The factors above led to an operating margin in 2010 of 8.8%, a 260 basis point increase over 2009.

#### Consumer

Our Consumer segment s summarized results of operations for the three months ended June 30, 2010 and 2009 are as follows:

	Three Mont June			
(In millions)	2010	2009	\$ Change	% Change
Operating revenue	\$ 3,992.0	\$ 4,090.5	\$ (98.5)	(2)%
Operating gain	\$ 300.9	\$ 382.1	\$ (81.2)	(21)%
Operating margin	7.5%	9.3%		(180)bp

Operating revenue decreased \$98.5 million, or 2%, to \$4.0 billion in 2010, primarily due to our loss in 2010 of the Part D LIS membership, a change during 2010 in the provider of pharmacy benefits for the Indiana Medicaid program included in our State-Sponsored programs and lower Individual membership. These decreases were partially offset by increases in our Medicare Advantage business due to higher membership.

Operating gain decreased \$81.2 million, or 21%, to \$300.9 million in 2010, primarily due to lower operating results in our Individual and Medicare Advantage businesses. The lower operating results in our Individual business reflect the impact of delayed premium rate increases necessary to cover cost trends in certain markets. The lower operating gain in our Medicare Advantage business is due to reimbursement changes for 2010. In addition, the lower operating gain resulted from lower favorable reserve releases in 2010 as compared to 2009.

The factors above led to an operating margin in 2010 of 7.5%, a 180 basis point decrease over 2009.

#### Other

Our Other segment s summarized results of operations for the three months ended June 30, 2010 and 2009 are as follows:

	Three Months Ended June 30				
(In millions)	2010	2009	\$ Change	% Change	
Operating revenue	\$ 1,743.6	\$ 1,835.5	\$ (91.9)	(5)%	
Operating gain	\$ 11.4	\$ 123.8	\$ (112.4)	(91)%	
Operating revenue decreased \$01.0 million or 5% to \$1.7 hillion in 20	10 primarily	lue to the sale of t	he PRM business on I	December 1 2000	

Operating revenue decreased \$91.9 million, or 5%, to \$1.7 billion in 2010, primarily due to the sale of the PBM business on December 1, 2009 and lower administrative fees in our NGS Medicare business, partially offset by growth in our FEP business.

Operating gain decreased \$112.4 million, or 91%, to \$11.4 million in 2010, primarily due to the sale of the PBM business on December 1, 2009.

-47-

#### VII. Results of Operations Six Months Ended June 30, 2010 Compared to the Six Months Ended June 30, 2009

Our consolidated results of operations for the six months ended June 30, 2010 and 2009 are discussed in the following section.

	Six Months Ended June 30						
(In millions, except per share data)		2010		2009	\$ (	Change	% Change
Premiums	\$	27,167.0	\$	28,326.5	\$ (	(1,159.5)	(4)%
Administrative fees		1,902.0		1,918.3		(16.3)	(1)
Other revenue		24.2		319.7		(295.5)	(92)
Total operating revenue		29,093.2		30,564.5	(	(1,471.3)	(5)
Net investment income		403.4		402.8		0.6	
Net realized gains (losses) on investments		84.9		(31.8)		116.7	$NM^1$
Other-than-temporary impairment losses on investments:							
Total other-than-temporary impairment losses on investments		(42.8)		(412.8)		370.0	90
Portion of other-than-temporary impairment losses recognized							
in other comprehensive income		17.0		33.8		(16.8)	(50)
Other-than-temporary impairment losses recognized in income		(25.8)		(379.0)		353.2	93
Total revenues		29,555.7		30,556.5		(1,000.8)	(3)
Benefit expense		22,366.4		23,574.3		(1,207.9)	(5)
Selling, general and administrative expense:		22,300.4		25,574.5	,	(1,207.9)	(5)
Selling expense		805.5		853.2		(47.7)	(6)
General and administrative expense		3,576.6		3,581.6		(47.7)	(0)
General and administrative expense		5,570.0		5,581.0		(3.0)	
Total selling, general and administrative expense		4,382.1		4,434.8		(52.7)	(1)
Cost of drugs				233.7		(233.7)	(100)
Interest expense		199.6		233.1		(33.5)	(14)
Amortization of other intangible assets		121.6		134.5		(12.9)	(10)
Impairment of other intangible assets		21.1				21.1	$NM^1$
Total expenses		27,090.8		28,610.4	(	(1,519.6)	(5)
Income before income tax expense		2,464.9		1,946.1		518.8	27
Income tax expense		865.7		672.2		193.5	29
Net income	\$	1,599.2	\$	1,273.9	\$	325.3	26
Average diluted shares outstanding		434.1		492.2		(58.1)	(12)%
Diluted net income per share	\$	3.68	\$	2.59	\$	1.09	42%
Benefit expense ratio <sup>2</sup>		82.3%		83.2%			(90)bp <sup>3</sup>
Selling, general and administrative expense ratio <sup>4</sup>		15.1%		14.5%			60bp <sup>3</sup>
Income before income taxes as a percentage of total revenue		8.3%		6.4%			190bp <sup>3</sup>
Net income as a percentage of total revenue		5.4%		4.2%			120bp <sup>3</sup>

Certain of the following definitions are also applicable to all other results of operations tables in this discussion:

<sup>1</sup> NM = Not meaningful

- <sup>2</sup> Benefit expense ratio = Benefit expense ÷ Premiums.
- <sup>3</sup> bp = basis point; one hundred basis points = 1%.
- <sup>4</sup> Selling, general and administrative expense ratio = Total selling, general and administrative expense ÷ Total operating revenue.

Premiums decreased \$1.2 billion, or 4%, to \$27.2 billion in 2010, primarily due to certain UniCare members transitioning to HCSC beginning January 1, 2010, fully-insured membership declines in our Local Group and National Accounts businesses resulting from the unfavorable economic conditions, the conversion of a large municipal account from fully-insured to self-funded status in April 2010 and the loss in 2010 of the Part D LIS membership within our Senior business. These decreases were partially offset by higher premium revenue necessary to cover cost trends, as discussed above, increased reimbursement in the FEP program and increased membership in our Senior Medicare Advantage business and certain State-Sponsored programs. The decrease in premiums related to the conversion of the large municipal account was largely offset by a comparable reduction of benefit expense, as further described below.

Administrative fees decreased \$16.3 million, or 1%, to \$1.9 billion in 2010, primarily due to lower revenues in our NGS Medicare business and reductions of certain PBM related revenues earned in 2009, partially offset by increased revenue in our self-funded National Accounts business resulting from both membership increases and improved pricing.

The majority of other revenue was historically comprised of co-payments and deductibles associated with the sale of mail-order prescription drugs by our PBM companies. The decline in other revenue is due to the sale of our PBM business to Express Scripts on December 1, 2009. Accordingly, we will not record other revenue for this business in 2010, and other revenue of \$24.2 million recorded in 2010 is primarily associated with miscellaneous activities.

Net investment income increased \$0.6 million, or less than 1%, to \$403.4 million in 2010, as lower yields earned on short term and fixed maturity investments kept investment income comparable to the prior year.

A summary of our net realized gains (losses) on investments for the six months ended June 30, 2010 and 2009 is as follows:

(In millions)	2010	Six Months Ende June 30 2009	ed \$ Change
Net realized gains (losses) on investments			
Net realized gains from the sale of fixed maturity securities	\$ 97.7	\$ 4.3	\$ 93.4
Net realized losses from the sale of equity securities	(12.8)	(35.7)	22.9
Other net realized losses on investments		(0.4)	0.4
Net realized gains (losses) on investments	84.9	(31.8)	116.7
Other-than-temporary impairment losses recognized in income			
Other-than-temporary impairment losses equity securities	(10.0)	(183.5)	173.5
Other-than-temporary impairment losses fixed maturity securities	(15.8)	(195.5)	179.7
Other-than-temporary impairment losses recognized in income	(25.8)	(379.0)	353.2
Net realized gains (losses) on investments and other-than-temporary impairment losses recognized in income	\$ 59.1	\$ (410.8)	\$ 469.9

Net realized gains on investments increased in 2010 primarily due to increased gains from the sale of fixed maturity securities and reduced net realized losses from the sale of equity securities.

Other-than-temporary impairment losses recognized in income decreased in 2010. Other-than-temporary impairment losses recognized in income in 2009 were related to both impairment of fixed maturity securities, primarily from credit related events, and impairment of equity securities due to declines in stock prices. There was no individually significant other-than-temporary impairments of investments by issuer during the six months ended June 30, 2010 or 2009.

Benefit expense decreased \$1.2 billion, or 5%, to \$22.4 billion in 2010, primarily due to the conversion of a large municipal account from fully-insured to self-funded status in April 2010, certain UniCare members transitioning to HCSC beginning January 1, 2010, fully-insured membership declines in our Local Group and National Accounts businesses, and the 2010 loss of the Part D LIS membership within our Senior business. These decreases were partially offset by increases in benefit costs in our Senior Medicare Advantage, Local Group BCBSA-branded, and FEP businesses. We receive reimbursement for FEP costs plus a fee. The Medicare Advantage increases were primarily due to higher membership. The increase in Local Group BCBSA-branded benefit expense was driven by higher unit costs and the impact of the recession on business mix changes, including higher COBRA membership year over year.

Our benefit expense ratio decreased 90 basis points to 82.3% in 2010, due to improvements in our Commercial segment. Improvements in the Commercial segment were primarily related to our Local Group BCBSA-branded business, which reflected disciplined pricing and lower flu-related costs.

Selling, general and administrative expense decreased \$52.7 million, or 1%, to \$4.4 billion in 2010. Our selling, general and administrative expense decreased due to lower base compensation costs, selling expenses and other operating expenses, partially offset by increases in outside services and incentive compensation. The selling expense decline included reduced amounts related to a portion of our UniCare business in Texas and Illinois that transitioned to HCSC. Our 2010 general and administrative expenses do not include the administrative expenses formerly incurred by our PBM business, as these operations were sold to Express Scripts in December 2009. The expenses associated with administering PBM products to our medical members are now reflected in the drug prices charged to us by Express Scripts as part of our ten year contract and are included in benefit expense described above. While overall selling, general and administrative expense decreased, our selling, general and administrative expense ratio increased 60 basis points to 15.1% in 2010, primarily due to a decline in operating revenue and increased outside services and incentive compensation, partially offset by lower base compensation costs, selling expenses and other operating expenses.

Cost of drugs sold decreased \$233.7 million, or 100%, due to no PBM activity in 2010 as compared to 2009, resulting from the sale of our PBM business to Express Scripts on December 1, 2009. These cost of drugs sold were associated with other revenue generated from mail order sales of drugs. Following the sale of our PBM business, we do not record any cost of drugs on our income statement as we no longer market and sell prescription drugs.

Interest expense decreased \$33.5 million, or 14%, to \$199.6 million in 2010, primarily due to lower debt balances and lower short term rates on floating rate debt.

Amortization of other intangible assets decreased \$12.9 million, or 10%, to \$121.6 million in 2010, primarily due to reduced balances of certain amortizable intangible assets acquired in prior years.

In the first quarter of 2010, we recognized an impairment charge of \$21.1 million for certain intangible assets associated with the UniCare provider networks, due to a decision we made to transfer certain membership to an alternative network.

Income tax expense increased \$193.5 million, or 29%, to \$865.7 million in 2010. This increase was due to both higher income before taxes and an increased effective rate. The effective tax rates in 2010 and 2009 were 35.1% and 34.5%, respectively. The increase in effective tax rates resulted primarily from audit settlements and the impact of compensation deduction limitations associated with healthcare reform in 2010.

The factors noted above led to net income as a percentage of total revenue increasing 120 basis points to 5.4% in 2010 as compared to 2009.

-50-

#### **Reportable Segments**

We use operating gain to evaluate the performance of our reportable segments, as described in FASB guidance, which are Commercial, Consumer and Other. Operating gain is calculated as total operating revenue less benefit expense, selling, general and administrative expense and cost of drugs. It does not include net investment income, net realized gains or losses on investments, interest expense, amortization or impairment of other intangible assets or income taxes, as these items are managed in a corporate shared service environment and are not the responsibility of operating segment management. For additional information, see Note 13 to our unaudited consolidated financial statements for the three and six months ended June 30, 2010 included in this Form 10-Q. The discussions of segment results for the six months ended June 30, 2010 and 2009 presented below are based on operating gain, as described above, and operating margin, which is calculated as operating gain divided by operating revenue. Our definitions of operating gain and operating margin may not be comparable to similarly titled measures reported by other companies.

#### Commercial

Our Commercial segment s summarized results of operations for the six months ended June 30, 2010 and 2009 are as follows:

		Six Months Ended				
	June 30					
(In millions)		2010	2009	\$ Change	% Change	
Operating revenue	\$	17,592.7	\$ 18,707.3	\$ (1,114.6)	(6)%	
Operating gain	\$	1,724.1	\$ 1,485.5	\$ 238.6	16%	
Operating margin		9.8%	7.9%		190bp	

Operating revenue decreased \$1.1 billion, or 6%, to \$17.6 billion in 2010, primarily due to fully-insured membership declines in our Local Group and National Accounts BCBSA-branded businesses due to unfavorable economic conditions, certain UniCare members transitioning to HCSC beginning January 1, 2010, and the conversion of a large municipal account from fully-insured to self-funded status. These decreases were partially offset by higher premium revenue necessary to cover cost trend, as discussed above, increased revenue in our self-funded National Accounts business and revenues from DeCare Dental, LLC, which we acquired on April 9, 2009.

Operating gain increased \$238.6 million, or 16%, to \$1.7 billion in 2010 primarily due to improvements in our Local Group BCBSA-branded business, partially offset by lower operating gain resulting from the transition of certain UniCare members to HCSC and lower operating results in our National Accounts business, reflective of the conversion of certain accounts to self-funded status. The improvement in our Local Group BCBSA-branded business reflected higher premium revenue necessary to cover cost trend and lower flu-related costs. The operating gain also improved due to additional favorable reserve releases in 2010 as compared to 2009.

The factors above led to an operating margin in 2010 of 9.8%, a 190 basis point increase over 2009.

## Consumer

Our Consumer segment s summarized results of operations for the six months ended June 30, 2010 and 2009 are as follows:

	Six Months Ended June 30				
(In millions)	2010	2009	\$ Change	% Change	
Operating revenue	\$ 8,005.1	\$ 8,125.9	\$ (120.8)	(1)%	
Operating gain	\$ 626.9	\$ 600.8	\$ 26.1	4%	
Operating margin	7.8%	7.4%		40bp	

Operating revenue decreased \$120.8 million, or 1%, to \$8.0 billion in 2010, primarily due to our loss in 2010 of the Part D LIS membership and, to a lesser degree, a change during 2010 in the provider of pharmacy benefits for the Indiana Medicaid program included in our State-Sponsored programs and lower membership in our Individual business. These decreases were partially offset by increases in our Medicare Advantage business due to higher membership.

Operating gain increased \$26.1 million, or 4%, to \$626.9 million in 2010, primarily due to improved results in our Medicare Part D and State-Sponsored businesses, partially offset by lower operating results in our Medicare Advantage and Individual businesses. The improvement in the Medicare Part D Senior business reflects the impact of the reduced Part D LIS membership. The State-Sponsored operating gain increased due to operating gain in our Medicare Advantage business due to reimbursement changes for 2010 and lower operating gain in our Individual business reflecting the impact of delayed premium rate increases necessary to cover cost trends in certain markets. In addition, the lower operating gain resulted from lower favorable reserve releases in 2010 as compared to 2009.

The factors above led to an operating margin in 2010 of 7.8%, a 40 basis point increase over 2009.

#### Other

Our Other segment s summarized results of operations for the six months ended June 30, 2010 and 2009 are as follows:

	Six Months Ended				
	June 30				
(In millions)	2010	2009	\$ Change	% Change	
Operating revenue	\$ 3,495.4	\$ 3,731.3	\$ (235.9)	(6)%	
Operating gain	\$ (6.3)	\$ 235.4	\$ (241.7)	$NM^1$	

Operating revenue decreased \$235.9 million, or 6%, to \$3.5 billion in 2010, primarily due to the sale of the PBM business on December 1, 2009 and lower administrative fees in our NGS Medicare business, partially offset by growth in our FEP business.

Operating gain decreased \$241.7 million to an operating loss of \$6.3 million in 2010, primarily due to the sale of the PBM business on December 1, 2009 and lower operating gains in our Health Care Management subsidiary and NGS Medicare businesses.

#### VIII. Critical Accounting Policies and Estimates

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles, or GAAP. Application of GAAP requires management to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes and within this MD&A. We consider some of our most important accounting policies that require estimates and management judgment to be those policies with respect to liabilities for medical claims payable, income taxes, goodwill and other intangible assets, investments and retirement benefits, which are discussed below. Our significant accounting policies are summarized in Note 2 to our audited consolidated financial statements as of and for the year ended December 31, 2009 included in our 2009 Annual Report on Form 10-K.

We continually evaluate the accounting policies and estimates used to prepare the consolidated financial statements. In general, our estimates are based on historical experience, evaluation of current trends, information from third party professionals and various other assumptions that we believe to be reasonable under the known facts and circumstances.

#### Medical Claims Payable

The most judgmental accounting estimate in our consolidated financial statements is our liability for medical claims payable. At June 30, 2010, this liability was \$5.1 billion and represented 19% of our total consolidated liabilities. We record this liability and the corresponding benefit expense for incurred but not paid claims, including the estimated costs of processing such claims. Incurred but not paid claims include (1) an estimate for claims that are incurred but not reported, as well as claims reported to us but not yet processed through our systems, which approximated 97%, or \$4.9 billion, of our total medical claims liability as of June 30, 2010; and (2) claims reported to us and processed through our systems but not yet paid, which approximated 3%, or \$135.2 million, of the total medical claims liability as of June 30, 2010. The level of claims payable processed through our systems but not yet paid may fluctuate from one period end to the next, from 1% to 5% of our total medical claims liability, due to timing of when claim payments are made.

Liabilities for both claims incurred but not reported and reported but not yet processed through our systems are determined in aggregate, employing actuarial methods that are commonly used by health insurance actuaries and meet Actuarial Standards of Practice. Actuarial Standards of Practice require that the claim liabilities be adequate under moderately adverse circumstances. We determine the amount of the liability for incurred but not paid claims by following a detailed actuarial process that entails using both historical claim payment patterns as well as emerging medical cost trends to project our best estimate of claim liabilities. Under this process, historical paid claims data is formatted into claim triangles, which compare claim incurred dates to the dates of claim payments. This information is analyzed to create completion factors that represent the average percentage of total incurred claims that have been paid through a given date after being incurred. Completion factors are applied to claims paid through the period end date to estimate the ultimate claim expense incurred for the period. Actuarial estimates of incurred but not paid claim liabilities are then determined by subtracting the actual paid claims from the estimate of the ultimate incurred claims.

For the most recent incurred months (typically the most recent two months), the percentage of claims paid for claims incurred in those months is generally low. This makes the completion factor methodology less reliable for such months. Therefore, incurred claims for recent months are not projected from historical completion and payment patterns; rather they are projected by estimating the claims expense for those months based on recent claims expense levels and health care trend levels, or trend factors.

Because the reserve methodology is based upon historical information, it must be adjusted for known or suspected operational and environmental changes. These adjustments are made by our actuaries based on their knowledge and their estimate of emerging impacts to benefit costs and payment speed. Circumstances to be considered in developing our best estimate of reserves include changes in utilization levels, unit costs, mix of business, benefit plan designs, provider reimbursement levels, processing system conversions and changes, claim inventory levels, claim processing patterns, claim submission patterns and operational changes resulting from business combinations. A comparison of prior period liabilities to re-estimated claim liabilities based on subsequent claims development is also considered in making the liability determination. In our comparison of prior year, the methods and assumptions are not changed as reserves are recalculated; rather the availability of additional paid claims information drives our changes in the re-estimate of the unpaid claim liability. To the extent appropriate, changes in such development are recorded as a change to current period benefit expense.

In addition to incurred but not paid claims, the liability for medical claims payable includes reserves for premium deficiencies, if appropriate. Premium deficiencies are recognized when it is probable that expected claims and administrative expenses will exceed future premiums on existing medical insurance contracts without consideration of investment income. Determination of premium deficiencies for longer duration life and disability contracts includes consideration of investment income. For purposes of premium deficiencies, contracts are grouped in a manner consistent with our method of acquiring, servicing and measuring the profitability of such contracts. No premium deficiencies were established at June 30, 2010.

-53-

We regularly review and set assumptions regarding cost trends and utilization when initially establishing claim liabilities. We continually monitor and adjust the claims liability and benefit expense based on subsequent paid claims activity. If it is determined that our assumptions regarding cost trends and utilization are significantly different than actual results, our income statement and financial position could be impacted in future periods. Adjustments of prior year estimates may result in additional benefit expense or a reduction of benefit expense in the period an adjustment is made. Further, due to the considerable variability of health care costs, adjustments to claim liabilities occur each quarter and are sometimes significant as compared to the net income recorded in that quarter. Prior period development is recognized immediately upon the actuary s judgment that a portion of the prior period liability is no longer needed or that an additional liability should have been accrued. That determination is made when sufficient information is available to ascertain that the re-estimate of the liability is reasonable. During the six months ended June 30, 2010, higher than anticipated favorable reserve releases of approximately \$100.0 million were recognized and not reestablished at June 30, 2010. The majority of these releases resulted from year end claim seasonality developing to be less severe than originally anticipated, as well as continued recognition of improvements in our processing environment.

While there are many factors that are used as a part of the estimation of our medical claims payable liability, the two key assumptions having the most significant impact on our incurred but not paid liability as of June 30, 2010 were the completion and trend factors. As discussed above, these two key assumptions can be influenced by other operational variables including system changes, provider submission patterns and business combinations.

There is variation in the reasonable choice of completion factors by duration for durations of three months through 12 months where the completion factors have the most significant impact. As previously discussed, completion factors tend to be less reliable for the most recent months and therefore are not specifically utilized for months one and two. In our analysis for the claim liabilities at June 30, 2010, the variability in months three to five was estimated to be between 40 and 90 basis points, while months six through twelve have much lower variability ranging from 10 to 30 basis points.

The difference in completion factor assumptions, assuming moderately adverse experience, results in variability of 3%, or approximately \$151.0 million, in the June 30, 2010 incurred but not paid claim liability, depending on the completion factors chosen. It is important to note that the completion factor methodology inherently assumes that historical completion rates will be reflective of the current period. However, it is possible that the actual completion rates for the current period will develop differently from historical patterns and therefore could fall outside the possible variations described herein.

The other major assumption used in the establishment of the June 30, 2010 incurred but not paid claim liability was the trend factors. In our analysis for the period ended June 30, 2010, there was a 460 basis point differential in the high and low trend factors assuming moderately adverse experience. This range of trend factors would imply variability of 7%, or approximately \$338.0 million, in the incurred but not paid claims liability, depending upon the trend factors used. Because historical trend factors are often not representative of current claim trends, the trend experience for the most recent six to nine months, plus knowledge of recent events likely affecting current trends, have been taken into consideration in establishing the incurred but not paid claim liability at June 30, 2010.

Note 11 to our audited consolidated financial statements as of and for the year ended December 31, 2009 included in our 2009 Annual Report on Form 10-K provides historical information regarding the accrual and payment of our medical claims liability. Components of the total incurred claims for each year include amounts accrued for current year estimated claims expense as well as adjustments to prior year estimated accruals. In Note 11 to our audited consolidated financial statements, the line labeled Net incurred medical claims: Prior years redundancies accounts for those adjustments made to prior year estimates. The impact of any reduction of Net incurred medical claims: Prior years redundancies claims may be offset as we establish the estimate of Net incurred medical claims: Current year . Our reserving practice is to consistently recognize the actuarial best

-54-

estimate of our ultimate liability for our claims. When we recognize a release of the redundancy, we disclose the amount that is not in the ordinary course of business, if material. We believe we have consistently applied our methodology in determining our best estimate for unpaid claims liability at each reporting date.

A reconciliation of the beginning and ending balance for medical claims payable for the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 is as follows:

	Six Months Ended June 30		Vears	Ended Decembe	mber 31	
(In millions)	2010	2009	2009	2008	2007	
Gross medical claims payable, beginning of period	\$ 5,450.5	\$ 6,184.7	\$ 6,184.7	\$ 5,788.0	\$ 5,290.3	
Ceded medical claims payable, beginning of period	(29.9)	(60.3)	(60.3)	(60.7)	(51.0)	
Net medical claims payable, beginning of period	5,420.6	6,124.4	6,124.4	5,727.3	5,239.3	
Business combinations and purchase adjustments		2.8	2.8		15.2	
Net incurred medical claims:	22,764.1	23,980.0	47,315.1	47.940.9	43,366.2	
Current year Prior years redundancies	(667.8)	(719.7)	(807.2)	(263.2)	(332.7)	
Total net incurred medical claims	22,096.3	23,260.3	46,507.9	47,677.7	46,033.5	
Net payments attributable to:						
Current year medical claims	18,169.2	18,760.1	42,056.9	42,020.7	40,765.7	
Prior years medical claims	4,295.3	4,778.6	5,157.6	5,259.9	4,795.0	
Total net payments	22,464.5	23,538.7	47,214.5	47,280.6	45,560.7	
Net medical claims payable,	5 052 4	5 0 4 0 0	5 400 (	( 104 4	5 707 0	
end of period Ceded medical claims payable,	5,052.4	5,848.8	5,420.6	6,124.4	5,727.3	
end of period	28.1	56.7	29.9	60.3	60.7	
Gross medical claims payable,	¢ 5,000,5	¢ 5.005.5	¢ 5.450.5	¢ (1047	¢ 5 700 0	
end of period	\$ 5,080.5	\$ 5,905.5	\$ 5,450.5	\$ 6,184.7	\$ 5,788.0	
Current year medical claims paid as a percentage of current year net incurred medical claims	79.8%	78.2%	88.9%	87.7%	87.9%	
Prior year redundancies in the current period as a percentage of prior year net medical claims payable less prior year redundancies in the current period	14.1%	13.3%	15.2%	4.8%	6.8%	
Prior year redundancies in the current period as a percentage of prior year net incurred medical claims	1.4%	1.5%	1.7%	0.6%	0.8%	
net meurreu meurear cranns	1.4%	1.3%	1./%	0.0%	0.8%	

Amounts incurred related to prior years vary from previously estimated liabilities as the claims are ultimately settled. Liabilities at any period end are continually reviewed and re-estimated as information regarding actual claims payments, or runout, becomes known. This information is

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compared to the originally established year end liability. Negative amounts reported for incurred related to prior years result from claims being settled for amounts less than originally estimated. The prior year redundancy of \$667.8 million shown

above for the six months ended June 30, 2010 represents an estimate based on paid claim activity from January 1, 2010 to June 30, 2010. Medical claim liabilities are usually described as having a short tail, which means that they are generally paid within several months of the member receiving service from the provider. Accordingly, the majority of the \$667.8 million redundancy relates to claims incurred in calendar year 2009.

The following table provides a summary of the completion and trend factor assumptions, which had the most significant impact on the actual development of our incurred but not paid claims liability estimates for the six months ended June 30, 2010 and 2009. As discussed above, these two key assumptions can be influenced by other operational variables, including system changes, provider submission patterns and business combinations.

	Fa	K	evelopments by Cł Cey Assumptions	-
		2010		2009
Assumed trend factors	\$	497.3	\$	414.6
Assumed completion factors		170.5		305.1
Total	\$	667.8	\$	719.7

The favorable development in 2010 resulted primarily from claims trends restating to a more favorable level than originally estimated.

The favorable development in 2009 resulted from incurred-to-paid cycle times shortening significantly in 2008 causing claims to be more complete than estimated at December 31, 2008 and claims trends restating to a more favorable level than originally estimated.

The ratio of current year medical claims paid as a percent of current year net medical claims incurred was 88.9% for 2009, 87.7% for 2008, and 87.9% for 2007. Comparison of these ratios reflects acceleration in processing that has occurred. Review of the six month periods presented above shows that as of June 30, 2010, 79.8% of current year net incurred medical claims had been paid in the period incurred, as compared to 78.2% for the same period in 2009. These ratios reflect incurred and paid claim amounts for the first six months of 2010 and 2009 only and, therefore, are not indicative of the ratios that can be expected for the full year.

We calculate the percentage of prior year redundancies in the current period as a percent of prior year net incurred claims payable less prior year redundancies in the current period in order to demonstrate the development of the prior year reserves. This metric was 14.1% for the six months ended June 30, 2010 and 13.3% for the six months ended June 30, 2009. The 80 basis increase over the two periods resulted primarily from restated claims trends differing more significantly from the original assumptions used in the most recent year compared to the prior year. The percentage of prior year redundancies in the current period as a percent of prior year net incurred claims payable less prior year redundancies in the current period as a percent of prior year net incurred claims payable less prior year redundancies in the current period as a percent of prior year net incurred claims payable less prior year redundancies in the current period was 15.2% for 2009, 4.8% for 2008, and 6.8% for 2007.

We calculate the percentage of prior year redundancies in the current period as a percent of prior year net incurred medical claims to indicate the percentage of redundancy included in the preceding year calculation of current year net incurred medical claims. We believe this calculation indicates the reasonableness of our prior year estimate of incurred medical claims and the consistency of our methodology. For the six months ended June 30, 2010, this metric was 1.4%, which was calculated using the redundancy of \$667.8 million shown above. For the six months ended June 30, 2009, the comparable metric was 1.5%, which was calculated using the redundancy of \$719.7 shown above, which represents an estimate based on paid medical claims activity from January 1, 2009 to June 30, 2009. This metric was 1.7% for full year 2009, 0.6% for 2008, and 0.8% for 2007.

#### Income Taxes

We account for income taxes in accordance with FASB guidance, which requires, among other things, the separate recognition of deferred tax assets and deferred tax liabilities. Such deferred tax assets and deferred tax liabilities represent the tax effect of temporary differences between financial reporting and tax reporting measured at tax rates enacted at the time the deferred tax asset or liability is recorded. A valuation allowance must be established for deferred tax assets if it is more likely than not that all or a portion may be unrealized. Our judgment is required in determining an appropriate valuation allowance.

At each financial reporting date, we assess the adequacy of the valuation allowance by evaluating each of our deferred tax assets based on the following:

the types of temporary differences that created the deferred tax asset;

the amount of taxes paid in prior periods and available for a carry-back claim;

the forecasted future taxable income, and therefore, likely future deduction of the deferred tax item; and

any significant other issues impacting the likely realization of the benefit of the temporary differences. We, like other companies, frequently face challenges from tax authorities regarding the amount of taxes due. These challenges include questions regarding the timing and amount of deductions that we have taken on our tax returns. In evaluating any additional tax liability associated with various positions taken in our tax return filings, we record additional liabilities for potential adverse tax outcomes. Based on our evaluation of our tax positions, we believe we have appropriately accrued for uncertain tax benefits, as required by the guidance. To the extent we prevail in matters we have accrued for, our future effective tax rate would be reduced and net income would increase. If we are required to pay more than accrued, our future effective tax rate would increase and net income would decrease. Our effective tax rate and net income in any given future period could be materially impacted.

In the ordinary course of business, we are regularly audited by federal and other tax authorities, and from time to time, these audits result in proposed assessments. We believe our tax positions comply with applicable tax law and intend to defend our positions vigorously through the federal, state and local appeals processes. We believe we have adequately provided for any reasonable foreseeable outcome related to these matters. Accordingly, although their ultimate resolution may require additional tax payments, we do not anticipate any material impact on our results of operations from these matters. As of June 30, 2010, the examinations of our 2008, 2007, 2006, 2005 and 2004 tax years are being concluded by the IRS. In addition, we have several tax years for which there are ongoing disputes related to companies pre-acquisition years that are being concluded by the IRS. We joined the IRS Compliance Assurance Process, or CAP, in 2007 and continue to remain a participant. The objective of CAP is to reduce taxpayer burden and uncertainty while assuring the IRS of the accuracy of tax returns prior to filing, thereby reducing or eliminating the need for post-filing examinations. Administrative tax appeals and proceedings also continue for certain subsidiaries for tax years prior to being included in our consolidated tax return.

In March 2010, the Court of Appeals in the Seventh Circuit issued a decision ruling that various payments made to several states in prior years should be a deferred tax asset and not a current tax deduction for the year being litigated. The ruling did not have a material impact on our results of operations, financial position or cash flow.

For additional information, see Note 7 to our audited consolidated financial statements as of and for the year ended December 31, 2009 included in our Annual Report on Form 10-K.

#### Goodwill and Other Intangible Assets

Our consolidated goodwill at June 30, 2010 was \$13.3 billion and other intangible assets were \$8.1 billion. The sum of goodwill and intangible assets represented 43% of our total consolidated assets and 90% of our consolidated shareholders equity at June 30, 2010.

We follow FASB guidance for business combinations and goodwill and other intangible assets, which specifies the types of acquired intangible assets that are required to be recognized and reported separately from goodwill. Under the guidance, goodwill and other intangible assets (with indefinite lives) are not amortized but are tested for impairment at least annually. Furthermore, goodwill and other intangible assets are allocated to reporting units for purposes of the annual impairment test. Our impairment tests require us to make assumptions and judgments regarding the estimated fair value of our reporting units, which include goodwill and other intangible assets. In addition, certain other intangible assets with indefinite lives, such as trademarks, are also tested separately.

In the first quarter of 2010, we recognized an impairment charge of \$21.1 million for certain intangible assets associated with the UniCare provider networks, due to a decision we made to transfer certain membership to an alternative network.

Fair value is estimated using the income and market approaches for our goodwill reporting units and the income approach for our indefinite lived intangible assets. The income and market approaches for our goodwill impairment test reflects our view that both valuation methodologies provide a reasonable estimate of fair value.

The income approach is developed using assumptions about future revenue, expenses and net income derived from our internal planning process. These estimated future cash flows are then discounted. Our assumed discount rate is based on our industry s weighted average cost of capital. The discount rate used in the 2009 valuation had increased from the discount rate used in 2008, which reflects an increase in stock volatility and higher risk and uncertainty related to health care reform.

Market valuations are based on observed multiples of certain measures including membership, revenue, EBITDA (earnings before interest, taxes, depreciation and amortization) and book value as well as market capitalization analysis of WellPoint and other comparable companies.

As a result of our annual and interim impairment tests during 2009, 2008 and 2007, we recorded impairment of goodwill and other intangible assets of \$262.5 million, \$141.4 million and \$0.0 million, respectively.

While we believe we have appropriately allocated the purchase price of our acquisitions, this allocation requires many assumptions to be made regarding the fair value of assets and liabilities acquired. In addition, estimated fair values developed based on our assumptions and judgments might be significantly different if other reasonable assumptions and estimates were to be used. If estimated fair values are less than the carrying values of goodwill and other intangible assets with indefinite lives in future annual impairment tests, or if significant impairment indicators are noted relative to other intangible assets subject to amortization, we may be required to record impairment losses against future income.

For additional information, see Note 9 to our audited consolidated financial statements as of and for the year ended December 31, 2009 included in our 2009 Annual Report on Form 10-K.

#### Investments

Current and long-term available-for-sale investment securities were \$16.8 billion at June 30, 2010 and represented 34% of our total consolidated assets at June 30, 2010. We classify the fixed maturity and equity securities in our investment portfolio as available-for-sale or trading and report those securities at fair value.

Certain fixed maturity securities are available to support current operations and, accordingly, we classify such investments as current assets without regard to their contractual maturity. Investments used to satisfy contractual, regulatory or other requirements are classified as long-term, without regard to contractual maturity.

Investment income is recorded when earned, and realized gains or losses, determined by specific identification of investments sold, are included in income when securities are sold.

We review investment securities to determine if declines in fair value below cost are other-than-temporary. This review is subjective and requires a high degree of judgment. We conduct this review on a quarterly basis, using both qualitative and quantitative factors, to determine whether a decline in value is other-than-temporary. Such factors considered include the length of time and the extent to which a security s market value has been less than its cost, the reasons for the decline in value (i.e., credit event compared to liquidity, general credit spread widening, currency exchange rate or interest rate factors), financial condition and near term prospects of the issuer, including the credit ratings and changes in the credit ratings of the issuer, recommendations of investment advisors, and forecasts of economic, market or industry trends. In addition, for equity securities, we determine whether we have the intent and ability to hold the security for a period of time to allow for a recovery of its fair value above its carrying amount. If any declines of equity securities are determined to be other-than-temporary, we charge the losses to income when that determination is made.

Certain FASB other-than-temporary impairment, or FASB OTTI, guidance applies to fixed maturity securities and provides guidance on the recognition and presentation of other-than-temporary impairments. In addition, this FASB OTTI guidance requires additional disclosures related to other-than-temporary impairments. If a fixed maturity security is in an unrealized loss position and we have the intent to sell the fixed maturity security, or it is more likely than not that we will have to sell the fixed maturity security before recovery of its amortized cost basis, the decline in value is deemed to be other-than-temporary and is recorded to other-than-temporary impairment losses recognized in income in our consolidated income statements. For impaired fixed maturity securities that we do not intend to sell or it is more likely than not that we will not fully recover the amortized cost basis, the credit component of the other-than-temporary impairment losses recognized in income in our consolidated income statements is recognized in other-than-temporary impairment losses recognized in income in our consolidated income statements and the non-credit component of the other-than-temporary impairment losses recognized in income in our consolidated income statements and the non-credit component of the other-than-temporary impairment is recognized in other comprehensive income. Furthermore, unrealized losses entirely caused by non-credit related factors related to fixed maturity securities for which we expect to fully recover the amortized cost basis continue to be recognized in accumulated other comprehensive income.

The credit component of an other-than temporary impairment is determined by comparing the net present value of projected future cash flows with the amortized cost basis of the fixed maturity security. The net present value is calculated by discounting our best estimate of projected future cash flows at the effective interest rate implicit in the fixed maturity security at the date of acquisition. For mortgage-backed and asset-backed securities, cash flow estimates are based on assumptions regarding the underlying collateral including prepayment speeds, vintage, type of underlying asset, geographic concentrations, default rates, recoveries and changes in value. For all other debt securities, cash flow estimates are driven by assumptions regarding probability of default, including changes in credit ratings, and estimates regarding timing and amount of recoveries associated with a default. We have a committee of certain accounting and investment associates and management that is responsible for managing the impairment review process. The current economic environment and volatility of securities markets increase the difficulty of assessing investment impairment and the same influences tend to increase the risk of potential impairment of these assets. Other-than-temporary impairment losses recognized in income totaled \$25.8 million and \$379.0 million, for the six months ended June 30, 2010 and 2009, respectively. There were no individually significant other-than-temporary impairment losses on investments by issuer during the six months ended June 30, 2010 or 2009. As of June 30, 2010, we had approximately \$141.5 million of gross unrealized losses on investments recognized in accumulated other comprehensive income, \$109.4 million of which related to fixed maturity securities and \$32.1 million of which related to equity securities.

-59-

We believe we have adequately reviewed our investment securities for impairment and that our investment securities are carried at fair value. However, over time, the economic and market environment may provide additional insight regarding the fair value of certain securities, which could change our judgment regarding impairment. This could result in other-than-temporary impairment losses on investments being charged against future income. Given the current market conditions and the significant judgments involved, there is continuing risk that further declines in fair value may occur and additional, material other-than-temporary impairment losses on investments may be recorded in future periods.

A primary objective in the management of fixed maturity and equity portfolios is to maximize total return relative to underlying liabilities and respective liquidity needs. In achieving this goal, assets may be sold to take advantage of market conditions or other investment opportunities as well as tax considerations. Sales will generally produce realized gains and losses. In the ordinary course of business, we may sell securities at a loss for a number of reasons, including, but not limited to: (i) changes in the investment environment; (ii) expectations that the fair value could deteriorate further; (iii) desire to reduce exposure to an issuer or an industry; (iv) changes in credit quality; or (v) changes in expected cash flow.

We maintain various rabbi trusts to account for the assets and liabilities under certain deferred compensation plans. Under these deferred compensation plans, the participants can defer certain types of compensation and elect to receive a return on the deferred amounts based on the changes in fair value of various investment options, primarily a variety of mutual funds. We also generally purchase corporate-owned life insurance policies on participants in the deferred compensation plans. The cash surrender value of the corporate-owned life insurance policies is reported in Other invested assets, long-term in the consolidated balance sheets. The change in cash surrender value is reported as an offset to the premium expense of the policies, classified as general and administrative expenses.

In addition to available-for-sale investment securities, we held additional long-term investments of \$822.5 million, or 2% of total consolidated assets, at June 30, 2010. These long-term investments consist primarily of real estate, cash surrender value of corporate-owned life insurance policies and certain other investments. Due to their less liquid nature, these investments are classified as long-term.

We participate in securities lending programs whereby marketable securities in our investment portfolio are transferred to independent brokers or dealers based on, among other things, their creditworthiness in exchange for cash collateral initially equal to at least 102% of the value of the securities on loan and is thereafter maintained at a minimum of 100% of the market value of the securities loaned (calculated as the ratio of initial cash collateral to current market value of the securities on loan). Accordingly, the market value of the securities on loan to each borrower is monitored daily and the borrower is required to deliver additional cash collateral if the market value of the securities on loan exceeds the initial cash collateral delivered. We recognize the collateral as an asset, which is reported as securities lending collateral on our consolidated balance sheets and we record a corresponding liability for the obligation to return the collateral to the borrower, which is reported as securities on loan are reported in the applicable investment category on the consolidated balance sheets.

Through our investing activities, we are exposed to financial market risks, including those resulting from changes in interest rates and changes in equity market valuations. We manage the market risks through our investment policy, which establishes credit quality limits and limits of investments in individual issuers. Ineffective management of these risks could have an impact on our future earnings and financial position. Our investment portfolio includes fixed maturity securities with a fair value of \$15.8 billion at June 30, 2010. The weighted-average credit rating of these securities was A as of June 30, 2010. Included in this balance are investments in fixed maturity securities of states, municipalities and political subdivisions, mortgage-backed securities and corporate securities of \$2.4 billion, \$33.9 million and \$62.1 million, respectively, that are guaranteed by third parties. With the exception of thirteen securities with a fair value of \$27.1 million, these securities are all investment-grade and carry a weighted-average credit rating of AA as of June 30, 2010 with

-60-

the guarantee by the third party. The securities are guaranteed by a number of different guarantors and we do not have any significant exposure to any single guarantor (neither indirect through the guarantees, nor direct through investment in the guarantor). Further, due to the high underlying credit rating of the issuers, the weighted-average credit rating of these securities without the guarantee was AA as of June 30, 2010 for the securities for which such information is available.

At June 30, 2010, we owned \$3.2 billion of mortgage-backed securities and \$285.5 million of asset-backed securities out of a total available-for-sale investment portfolio of \$16.8 billion. These securities included sub-prime and Alt-A securities with fair values of \$87.3 million and \$261.5 million, respectively. These sub-prime and Alt-A securities had accumulated net unrealized losses of \$11.8 million and \$17.6 million, respectively. The average credit rating of the sub-prime and Alt-A securities was BBB and BB, respectively.

Fair values of available-for-sale fixed maturity and equity securities are based on quoted market prices, where available. These fair values are obtained primarily from third party pricing services, which generally use Level I or Level II inputs, in accordance with FASB guidance, for the determination of fair value in accordance with FASB guidance for fair value measurements and disclosures. We obtain only one quoted price for each security from third party pricing services, which are derived through recently reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information. For securities not actively traded, the third party pricing services may use quoted market prices of comparable instruments or discounted cash flow analyses, incorporating inputs that are currently observable in the markets for similar securities. Inputs that are often used in the valuation methodologies include, but are not limited to, broker quotes, benchmark yields, credit spreads, default rates and prepayment speeds. As we are responsible for the determination of fair value. Our analysis includes a review of month-to-month price fluctuations. If unusual fluctuations are noted in this review, we may obtain additional information from other pricing services to validate the quoted price. There were no adjustments to quoted market prices obtained from third party pricing services during the three and six months ended June 30, 2010 and 2009 that were material to the consolidated financial statements.

In certain circumstances, it may not be possible to derive pricing model inputs from observable market activity, and therefore, such inputs are estimated internally. Such securities are designated Level III in accordance with FASB guidance. Securities designated Level III at June 30, 2010 totaled \$326.6 million and represented 2% of our total consolidated assets measured at fair value on a recurring basis. Our Level III securities primarily consist of certain mortgage-backed, asset-backed and inverse floating rate securities that were thinly traded or not traded at all due to concerns in the securities markets and the resulting lack of liquidity. Consequently, observable inputs were not always available and the fair values of these securities were estimated using internal estimates for inputs including, but not limited to, prepayment speeds, credit spreads, default rates and benchmark yields.

For additional information, see Part II, Item 7A, Quantitative and Qualitative Disclosures about Market Risk and Notes 4 and 5 to our audited consolidated financial statements for the year ended December 31, 2009 included in our 2009 Annual Report on Form 10-K.

## **Retirement Benefits**

#### Pension Benefits

We sponsor defined benefit pension plans for some of our employees. These plans are accounted for in accordance with FASB guidance for retirement benefits, which requires that amounts recognized in financial statements be determined on an actuarial basis. As permitted by the guidance, we calculate the value of plan assets as described below. Further, the difference between our expected rate of return and the actual performance of plan assets, as well as certain changes in pension liabilities, are amortized over future periods.

-61-

An important factor in determining our pension expense is the assumption for expected long-term return on plan assets. As of our December 31, 2009 measurement date, we selected a long-term rate of return on plan assets of 8.00% for all plans, which is consistent with our prior year assumption of 8.00%. We use a total portfolio return analysis in the development of our assumption. Factors such as past market performance, the long-term relationship between fixed maturity and equity securities, interest rates, inflation and asset allocations are considered in the assumption. The assumption includes an estimate of the additional return expected from active management of the investment portfolio. Peer data and an average of historical returns are also reviewed for appropriateness of the selected assumption. We believe our assumption of future returns is reasonable. However, if we lower our expected long-term return on plan assets, future contributions to the pension plan and pension expense would likely increase.

This assumed long-term rate of return on assets is applied to a calculated value of plan assets, which recognizes changes in the fair value of plan assets in a systematic manner over three years, producing the expected return on plan assets that is included in the determination of pension expense. The difference between this expected return and the actual return on plan assets is deferred and amortized over the average remaining service of the workforce as a component of pension expense. The net deferral of past asset gains or losses affects the calculated value of plan assets and, ultimately, future pension expense.

The discount rate reflects the current rate at which the pension liabilities could be effectively settled at the end of the year based on our most recent measurement date (December 31, 2009). The selected discount rate for all plans is 5.36%, which was developed using a yield curve approach. Using yields available on high-quality fixed maturity securities with various maturity dates, the yield curve approach provides a customized rate, which is meant to match the expected cash flows of our specific benefit plans. The net effect of changes in the discount rate, as well as the net effect of other changes in actuarial assumptions and experience, have been deferred and amortized as a component of pension expense in accordance with the guidance.

In managing the plan assets, our objective is to be a responsible fiduciary while minimizing financial risk. Plan assets include a diversified mix of investment grade fixed maturity securities, equity securities and alternative investments across a range of sectors and levels of capitalization to maximize the long-term return for a prudent level of risk. In addition to producing a reasonable return, the investment strategy seeks to minimize the volatility in our expense and cash flow. The target allocation for pension benefit plan assets is 54% equity securities, 35% fixed maturity securities, and 11% to all other types of investments. No plan assets were invested in WellPoint common stock as of the measurement date.

For the year ending December 31, 2010, no material contributions are expected to be necessary to meet the Employee Retirement Income Security Act, or ERISA, required minimum funding levels; however, we may elect to make discretionary contributions up to the maximum amount deductible for income tax purposes. No contributions were made to our retirement benefit plans during the six months ended June 30, 2010.

At June 30, 2010 our consolidated net pension liabilities were \$29.5 million, including liabilities of \$65.2 million for certain supplemental plans. We recognized consolidated pre-tax pension credit of \$2.3 million and \$6.7 million for the three months ended June 30, 2010 and 2009, respectively. We recognized consolidated pre-tax pension credit of \$4.5 million and \$13.6 million for the six months ended June 30, 2010 and 2009, respectively.

## **Other Postretirement Benefits**

We provide most associates with certain life, medical, vision and dental benefits upon retirement. We use various actuarial assumptions including a discount rate and the expected trend in health care costs to estimate the costs and benefit obligations for our retiree benefits. We recognized a postretirement benefit liability of \$474.7 million at June 30, 2010.

-62-

We recognized consolidated pre-tax other postretirement expense of \$7.5 million and \$8.4 million for the three months ended June 30, 2010 and 2009, respectively. We recognized consolidated pre-tax other postretirement expense of \$15.0 and \$16.8 million for the six months ended June 30, 2010 and 2009, respectively.

At our December 31, 2009 measurement date, the selected discount rate for all plans was 5.79% (compared to a discount rate of 5.73% for 2009 expense recognition). We developed this rate using a yield curve approach as described above.

The assumed health care cost trend rates used to measure the expected cost of other benefits at our December 31, 2009 measurement dates was 8.50% for 2010 with a gradual decline to 5.00% by the year 2017. These estimated trend rates are subject to change in the future. The health care cost trend rate assumption has a significant effect on the amounts reported.

We made tax deductible discretionary contributions totaling \$15.0 million to the other postretirement benefit plans during the six months ended June 30, 2010.

For additional information regarding retirement benefits, see Note 10 to our audited consolidated financial statements as of and for the year ended December 31, 2009 included in our 2009 Annual Report on Form 10-K.

#### New Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update, or ASU, No. 2010-06, *Improving Disclosures about Fair Value Measurements*, or ASU 2010-06. ASU 2010-06 amends ASC Topic 820, *Fair Value Measurements and Disclosures*, to require a number of additional disclosures regarding fair value measurements. Effective January 1, 2010, ASU 2010-06 requires disclosure of the amounts of significant transfers between Level I and Level II and the reasons for such transfers, the reasons for any transfers in or out of Level III, and disclosure of the policy for determining when transfers between levels are recognized. ASU 2010-06 also clarified that disclosures should be provided for each class of assets and liabilities and clarified the requirement to disclose information about the valuation techniques and inputs used in estimating Level II and Level III measurements. Beginning January 1, 2011, ASU 2010-06 also requires that information in the reconciliation of recurring Level III measurements about purchases, sales, issuances and settlements be provided on a gross basis. The adoption of ASU 2010-06 only required additional disclosures and did not have an impact on our consolidated financial position or results of operations.

There were no other new accounting pronouncements issued during the first six months of 2010 that had a material impact on our financial position, operating results or disclosures.

-63-

#### IX. Liquidity and Capital Resources

#### Introduction

Our cash receipts result primarily from premiums, administrative fees, investment income, other revenue, proceeds from the sale or maturity of our investment securities, proceeds from borrowings, and proceeds from exercise of stock options and our employee stock purchase plan. Cash disbursements result mainly from claims payments, administrative expenses, taxes, purchases of investment securities, interest expense, payments on long-term borrowings, capital expenditures and repurchases of our common stock. Cash outflows fluctuate with the amount and timing of settlement of these transactions. Any future decline in our profitability would likely have an unfavorable impact on our liquidity.

We manage our cash, investments and capital structure so we are able to meet the short and long-term obligations of our business while maintaining financial flexibility and liquidity. We forecast, analyze and monitor our cash flows to enable investment and financing within the overall constraints of our financial strategy.

A substantial portion of the assets held by our regulated subsidiaries are in the form of cash and cash equivalents and investments. After considering expected cash flows from operating activities, we generally invest cash that exceeds our near term obligations in longer term marketable fixed maturity securities, to improve our overall investment income returns. Our investment strategy is to make investments consistent with insurance statutes and other regulatory requirements, while preserving our asset base. Our investments are generally available-for-sale to meet liquidity and other needs. Our subsidiaries pay out excess capital annually in the form of dividends to their respective parent companies for general corporate use, as permitted by applicable regulations.

The availability of financing in the form of debt or equity is influenced by many factors including our profitability, operating cash flows, debt levels, debt ratings, contractual restrictions, regulatory requirements and market conditions. Since 2008, credit markets have experienced a tightening of available liquidity, primarily as a result of uncertainty surrounding the economic crisis and the resulting volatility experienced in the debt and equity markets. Beginning in October 2008, the Federal government and various governmental agencies have taken a number of steps to restore liquidity in the financial markets and to help relieve the credit crisis and strengthen the regulation of the financial services market. In addition, governments around the world have developed their own plans to provide liquidity and security in the credit markets and to ensure adequate capital in certain financial institutions.

We have a \$2.5 billion commercial paper program. The commercial paper markets continue to experience increased volatility and disruption, resulting in higher costs to issue commercial paper. We continue to monitor the commercial paper markets and will act in a prudent manner. Should commercial paper issuance be unavailable, we intend to use a combination of cash on hand and/or our \$2.4 billion senior credit facility to redeem our commercial paper when it matures. While there is no assurance in the current economic environment, we believe the lenders participating in our credit facility will be willing and able to provide financing in accordance with their legal obligations. In addition to the \$2.4 billion senior credit facility, we expect to receive approximately \$2.3 billion of ordinary dividends from our subsidiaries during 2010, which also provides further operating and financial flexibility.

-64-

The table below outlines the (decrease) increase in cash and cash equivalents for the six months ended June 30, 2010 and 2009:

		Six Months Ended June 30		
(In millions)	2010	2009		
Cash flows (used in) provided by:				
Operating activities	\$ (66.8)	\$ 1,569.6		
Investing activities	(319.9)	(958.9)		
Financing activities	(2,397.0)	(1,071.2)		
Effect of foreign exchange rates on cash and cash equivalents	(4.5)	1.2		
Decrease in cash and cash equivalents	\$ (2,788.2)	\$ (459.3)		

#### Liquidity Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

During the six months ended June 30, 2010, net cash flow used in operating activities was \$66.8 million, compared to cash flow provided by operating activities of \$1.6 billion for the six months ended June 30, 2009, a decrease of \$1.6 billion. This decrease resulted primarily from tax payments of \$1.2 billion to the IRS, related to the gain we realized on the 2009 sale of our PBM business and increased incentive compensation payments in 2010. We expect our full year 2010 operating cash flow, as compared to historical patterns, to be unfavorably impacted by the \$1.2 billion tax payment.

In addition, we have also received notification from the IRS that it has proposed certain adjustments to our prior year tax returns currently being audited. We believe our tax positions comply with applicable tax law and intend to defend our positions vigorously through the appeals process. However, if we are not able to prevail, we will be required to make additional tax payments. While this will not impact our future results of operations, it could reduce future operating cash flow.

Net cash flow used in investing activities was \$319.9 million during the six months ended June 30, 2010, compared to \$958.9 million for the six months ended June 30, 2009. The decrease in cash flow used in investing activities of \$639.0 million between the two periods primarily resulted from decreases in net purchases of investments, partially offset by increases in securities lending collateral and increases in net purchases of property and equipment.

Net cash flow used in financing activities was \$2.4 billion during the six months ended June 30, 2010, compared to \$1.1 billion for the six months ended June 30, 2009. The increase in cash flow used in financing activities of \$1.3 billion primarily resulted from increases in the repurchase of common stock, including repurchases made under the ASR programs, and reductions in net proceeds from borrowings, partially offset by increases in securities lending payables and increases in cash proceeds from employee stock plans.

## Financial Condition

We maintained a strong financial condition and liquidity position, with consolidated cash, cash equivalents and investments, including long-term investments, of \$19.7 billion at June 30, 2010. Since December 31, 2009, total cash, cash equivalents and investments, including long-term investments, decreased by \$2.9 billion primarily due to tax payments of \$1.2 billion to the IRS principally related to the gain we realized on the sale of our PBM business, which occurred in the fourth quarter of 2009, as well as \$2.9 billion in repurchases of our common stock, including repurchases made under the ASR programs, partially offset by cash generated from operating income.

Many of our subsidiaries are subject to various government regulations that restrict the timing and amount of dividends and other distributions that may be paid to their respective parent companies. In addition, we have agreed to certain undertakings to regulatory authorities, including the requirement to maintain certain capital levels in certain of our subsidiaries.

At June 30, 2010, we held at the parent company approximately \$2.1 billion of cash and cash equivalents and investments, which is available for general corporate use, including investment in our businesses, acquisitions, share and debt repurchases and interest payments.

Our consolidated debt-to-total capital ratio (calculated as the sum of debt divided by the sum of debt plus shareholders equity) was 26.4% as of June 30, 2010 and 25.3% as of December 31, 2009.

Our senior debt is rated A- by Standard & Poor s, A- by Fitch, Inc., Baa1 by Moody s Investor Service, Inc. and bbb+ by AM Best Company, We intend to maintain our senior debt investment grade ratings. A significant downgrade in our debt ratings could adversely affect our borrowing capacity and costs.

#### Future Sources and Uses of Liquidity

On December 12, 2008, we filed an updated shelf registration statement with the SEC to register an unlimited amount of any combination of debt or equity securities in one or more offerings. Specific information regarding terms and securities being offered will be provided at the time of an offering. Proceeds from future offerings are expected to be used for general corporate purposes, including the repayment of debt, capitalization of our subsidiaries, repurchases of our common stock or the financing of possible acquisitions or business expansion. Depending on market conditions, we currently expect to issue debt to provide additional liquidity in order to repay existing debt that will mature in 2011.

We are a member of the Federal Home Loan Bank of Indianapolis and the Federal Home Loan Bank of Cincinnati, collectively, the FHLBs, and as a member we have the ability to obtain cash advances subject to certain requirements. In order to obtain cash advances, we are required to pledge securities as collateral to the FHLBs, initially equal to a certain percentage of the cash borrowings, depending on the type of securities pledged as collateral. The market value of the collateral is monitored daily by the FHLBs, and if it falls below the required percentage of the cash borrowings, we are required to pledge additional securities as collateral or repay a portion of the outstanding cash advance balance. In addition, our borrowings may be limited based on the amount of our investment in the FHLBs common stock. Our investment in the FHLBs common stock at June 30, 2010 totaled \$11.4 million, which is reported in Investments available-for-sale Equity securities on the consolidated balance sheets. In addition, on April 12, 2010, we borrowed \$100.0 million from the FHLBs with a six-month term at a fixed interest rate of 0.360%, which is reported in Short-term borrowings on the consolidated balance sheets. In addition, on April 12, 2010, we borrowed \$100.0 million from the FHLBs with a two-year term at a fixed interest rate of 1.430%, which is reported with Long-term debt, less current portion on the consolidated balance sheets. Securities, primarily certain U.S. government sponsored mortgage-backed securities, with a fair value of \$235.6 million at June 30, 2010 have been pledged as collateral. The securities pledged are reported in Investments available-for-sale Fixed maturity securities on the consolidated balance sheets.

On November 29, 2005, we entered into a senior revolving credit facility, or the facility, with certain lenders for general corporate purposes. The facility, as amended, provides credit up to \$2.4 billion and matures on September 30, 2011. The interest rate on this facility is based on either: (i) the LIBOR rate plus a predetermined percentage rate based on our credit rating at the date of utilization, or (ii) a base rate as defined in the facility agreement. Our ability to borrow under this facility is subject to compliance with certain covenants. There were no amounts outstanding under this facility as of June 30, 2010 or at any time during the six months then ended. At June 30, 2010, we had \$2.4 billion available under this facility.

We have Board of Directors approval to borrow up to \$2.5 billion under our commercial paper program. Proceeds from any issuance of commercial paper may be used for general corporate purposes, including the

-66-

repurchase of our debt and common stock. Commercial paper notes are short-term senior unsecured notes, with a maturity not to exceed 270 days from date of issuance. When issued, the notes bear interest at the then current market rates. We had \$500.1 million of borrowings outstanding under this commercial paper program as of June 30, 2010. As previously discussed in Introduction to Liquidity and Capital Resources , the commercial paper markets have experienced increased volatility and disruption. We will continue to monitor the commercial paper markets and will act in a prudent manner. We continue to classify our commercial paper as long-term debt given our intent to continually issue commercial paper or our ability to redeem our commercial paper using our \$2.4 billion senior credit facility.

As discussed in Financial Condition above, many of our subsidiaries are subject to various government regulations that restrict the timing and amount of dividends and other distributions that may be paid. Based upon these requirements, we are currently estimating approximately \$2.3 billion of ordinary dividends to be paid to the parent company during 2010. During the six months ended June 30, 2010, \$484.3 million in dividends were paid by our subsidiaries.

We regularly review the appropriate use of capital. Accordingly, under our Board of Directors authorization, we maintain a common stock repurchase program. Repurchases may be made from time to time at prevailing market prices, subject to certain restrictions on volume, pricing and timing. The repurchases are effected from time to time in the open market, in private transactions, including accelerated share repurchase agreements, and through plans designed to comply with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended.

During the six months ended June 30, 2010, we repurchased and retired approximately 49.7 million shares at an average per share price of \$57.93, for an aggregate cost of \$2.9 billion. Under the share repurchase program, during the six months ended June 30, 2010, we entered into ASR programs with two counterparties. The ASR programs provided for the repurchase of a number of our shares, equal to a total cost of \$900.0 million, as determined by the dollar volume weighted average share price during a one to two month period for each program. Both ASR programs were settled prior to June 30, 2010 and we had repurchased 15.7 million shares under these programs. The shares repurchased under the ASR programs are included in the amount disclosed above as shares repurchased during the six months ended June 30, 2010. During the six months ended June 30, 2009, we repurchased and retired approximately 27.4 million shares at an average per share price of \$40.77, for an aggregate cost of \$1.1 billion. The excess of cost of the repurchased shares over par value is charged on a pro rata basis to additional paid-in capital and retained earnings.

On January 26, 2010, our Board of Directors increased the share repurchase authorization by \$3.5 billion. As of June 30, 2010, \$1.0 billion remained authorized for future repurchases. Subsequent to June 30, 2010, we repurchased and retired approximately 2.4 million shares for an aggregate cost of approximately \$116.9 million, leaving approximately \$885.5 million for authorized future repurchases at July 21, 2010. Our stock repurchase program is discretionary as we are under no obligation to repurchase shares. We repurchase shares under the program when we believe it is a prudent use of capital.

Our current pension funding strategy is to fund an amount at least equal to the minimum required funding as determined under ERISA with consideration of maximum tax deductible amounts. For the year ending December 31, 2010, no material required contributions are expected to be necessary to meet the ERISA required funding levels; however, we may elect to make discretionary contributions up to the maximum amount deductible for income tax purposes. We made tax deductible discretionary contributions totaling \$15.0 million to the other postretirement benefit plans during the six months ended June 30, 2010.

#### **Contractual Obligations and Commitments**

We believe that funds from future operating cash flows, cash and investments and funds available under our credit agreement or from public or private financing sources will be sufficient for future operations and commitments, and for capital acquisitions and other strategic transactions.

-67-

As discussed above, we are aware that the Pennsylvania Insurance Commissioner, or Insurance Commissioner, has placed Penn Treaty in rehabilitation, an intermediate action before insolvency. The Insurance Commissioner has petitioned the state court for liquidation, however, we do not know when a decision will be made, although we believe it is likely the state court will rule within the next twelve months. In the event that Penn Treaty is declared insolvent and placed in liquidation, we and other insurers may be required to pay a portion of their policyholder claims through NOLHGA guaranty association assessments in future periods. We will continue to monitor the situation and may record a liability and expense in future reporting periods, which could be material to our operating results.

For additional information regarding our estimated contractual obligations and commitments at December 31, 2009, see Contractual Obligations and Commitments included in the Liquidity and Capital Resources section in our 2009 Annual Report on Form 10-K.

#### **Risk-Based** Capital

Our regulated subsidiaries states of domicile have statutory risk-based capital, or RBC, requirements for health and other insurance companies largely based on the NAIC s RBC Model Act. These RBC requirements are intended to measure capital adequacy, taking into account the risk characteristics of an insurer s investments and products. The NAIC sets forth the formula for calculating the RBC requirements, which are designed to take into account asset risks, insurance risks, interest rate risks and other relevant risks with respect to an individual insurance company s business. In general, under this Act, an insurance company must submit a report of its RBC level to the state insurance department or insurance commissioner, as appropriate, at the end of each calendar year. Our risk-based capital as of December 31, 2009, which was the most recent date for which reporting was required, was in excess of all mandatory RBC thresholds. In addition to exceeding the RBC requirements, we are in compliance with the liquidity and capital requirements for a licensee of the BCBSA and with the tangible net worth requirements applicable to certain of our California subsidiaries.

-68-

#### X. Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This document contains certain forward-looking information about us that is intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not generally historical facts. Words such as expect(s), feel(s), believe(s), will, may, anticipate(s), intend, estimate, project and similar expressions are intended to identify forward-looking statements, which generally are not historical in nature. These statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include: those discussed and identified in our public filings with the U.S. Securities and Exchange Commission, or SEC; increased government participation in, or regulation or taxation of health benefits and managed care operations, including, but not limited to, the impact of the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010; trends in health care costs and utilization rates; our ability to secure sufficient premium rates including regulatory approval for and implementation of such rates; our ability to contract with providers consistent with past practice; competitor pricing below market trends of increasing costs; reduced enrollment, as well as a negative change in our health care product mix; risks and uncertainties regarding Medicare and Medicaid programs, including those related to non-compliance with the complex regulations imposed thereon and funding risks with respect to revenue received from participation therein; a downgrade in our financial strength ratings; litigation and investigations targeted at health benefits companies and our ability to resolve litigation and investigations within estimates; our ability to meet expectations regarding repurchases of shares of our common stock; decreased revenues, increased operating costs and potential customer and supplier losses and business disruptions that may be greater than expected following the close of the Express Scripts transaction; events that result in negative publicity for us or the health benefits industry; failure to effectively maintain and modernize our information systems and e-business organization and to maintain good relationships with third party vendors for information system resources; events that may negatively affect our license with the Blue Cross and Blue Shield Association; possible impairment of the value of our intangible assets if future results do not adequately support goodwill and other intangible assets; intense competition to attract and retain employees; unauthorized disclosure of member sensitive or confidential information; changes in the economic and market conditions, as well as regulations that may negatively affect our investment portfolios and liquidity; possible restrictions in the payment of dividends by our subsidiaries and increases in required minimum levels of capital and the potential negative effect from our substantial amount of outstanding indebtedness; general risks associated with mergers and acquisitions; various laws and our governing documents may prevent or discourage takeovers and business combinations; future bio-terrorist activity or other potential public health epidemics; and general economic downturns. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. Except to the extent otherwise required by federal securities law, we do not undertake any obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Readers are also urged to carefully review and consider the various disclosures in our SEC reports.

-69-

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a result of our investing and borrowing activities, we are exposed to financial market risks, including those resulting from changes in interest rates and changes in equity market valuations. Our investment portfolio is exposed to three primary risks: credit quality risk, interest rate risk and market valuation risk. Our long-term debt has fixed interest rates and the fair value of these instruments is affected by changes in market interest rates. We use derivative financial instruments, specifically interest rate swap agreements, to hedge exposure in interest rate risk on our borrowings. No material changes to any of these risks have occurred since December 31, 2009.

For a more detailed discussion of our market risks relating to these activities, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk , included in our 2009 Annual Report on Form 10-K.

#### ITEM 4. CONTROLS AND PROCEDURES

We carried out an evaluation as of June 30, 2010, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to us (including our consolidated subsidiaries) required to be disclosed in our reports under the Securities Exchange Act of 1934. In addition based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

There have been no changes in our internal control over financial reporting that occurred during the three months ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

-70-

## PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The information set forth under Litigation and Other Contingencies in Note 10 to our unaudited consolidated financial statements in Part I, Item 1 of this Form 10-Q is incorporated herein by reference.

#### ITEM 1A. RISK FACTORS

Except as set forth below, there have been no material changes to the risk factors disclosed in our 2009 Annual Report on Form 10-K.

# Recently enacted federal health care reform legislation, as well as potential additional changes in federal or state regulations, or the application thereof, could adversely affect our business, cash flows, financial condition and results of operation.

During the first quarter of 2010, the U.S. Congress passed and the President signed into law the Patient Protection and Affordable Care Act as well as the Health Care and Education Reconciliation Act of 2010, which will result in significant changes to the current U.S. health care system. The legislation is far-reaching and is intended to expand access to health insurance coverage over time by increasing the eligibility thresholds for most state Medicaid programs and providing certain other individuals and small businesses with tax credits to subsidize a portion of the cost of health insurance coverage. The legislation includes a requirement that most individuals obtain health insurance coverage beginning in 2014 and also a requirement that most large employers offer coverage to their employees or they will be required to pay a financial penalty.

In addition, the new laws encompass certain new taxes and fees, including an excise tax on high premium insurance policies, limitations on the amount of compensation that is tax deductible and new fees on companies in our industry which may not be deductible for income tax purposes. The Patient Protection and Affordable Care Act also imposes new regulations on the health insurance sector, including, but not limited to, guaranteed coverage requirements, prohibitions on some annual and all lifetime limits, increased restrictions on rescinding coverage, establishment of minimum medical loss ratio requirements, a requirement to cover preventive services on a first dollar basis, the establishment of state insurance exchanges and essential benefit packages and greater limitations on how we price certain of our health insurance products. Additionally, the legislation reduces the reimbursement levels for health plans participating in the Medicare Advantage program over time.

Some provisions of the health care reform legislation become effective this year including those that bar health insurance companies from placing lifetime limits on insurance coverage, those related to the increased restrictions on rescinding coverage and those that extend coverage of dependents to the age of 26. The establishment of minimum medical loss ratios, which could have a significant impact on our operations, will take effect for certain of our businesses beginning in January 2011. Lastly, other significant changes, including the annual fees on health insurance companies, the excise tax on high premium insurance policies, the guaranteed coverage requirements and the requirement that individuals obtain coverage, do not become effective until 2014 or later.

Many of the details of the new law, including, but not limited to, the medical loss ratio requirements, require additional guidance and specificity to be provided by the Department of Health and Human Services, the Department of Labor, the Department of the Treasury and the National Association of Insurance Commissioners. While proposed regulations on some provisions have been released for review and comment, all of which we are carefully evaluating, it is too early to fully understand the impacts of the legislation on our overall business. The legislation could have a material adverse effect on our business, cash flows, financial condition and results of operations, including potential impairments of our goodwill and other intangible assets.

In addition, federal and state regulatory agencies may further restrict our ability to implement changes in premium rates or impose additional restrictions, under new or existing laws, such as minimum medical loss ratio requirements or restricted definitions of costs to be included when calculating medical loss ratios under such

definitions. Our ability to secure sufficient premium rates, including regulatory approval for and implementation of such rates on a timely basis, may be restricted by additional changes in federal and state regulations or by the application of existing federal and state regulations. A limitation on our ability to increase or maintain our premium rates and more restrictive medical loss ratio requirements could adversely affect our business, cash flows, financial condition and results of operations.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS Issuer Purchases of Equity Securities

The following table presents information related to our repurchases of common stock for the periods indicated.

Period (In millions, except share and per share data)	Total Number of Shares Purchased <sup>1</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs <sup>2</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Programs <sup>3</sup>	
April 1, 2010 to April 30, 2010	7,614,074	\$ 62.85	7,609,390	\$	2,117
May 1, 2010 to May 31, 2010	13,573,571	52.37	13,564,207		1,407
June 1, 2010 to June 30, 2010	7,624,973	53.10	7,616,242		1,002
	28,812,618		28,789,839		

<sup>1</sup> Total number of shares purchased includes 22,779 shares delivered to or withheld by us in connection with employee payroll tax withholding upon exercise or vesting of stock awards. Stock grants to employees and directors and stock issued for stock option plans and stock purchase plans in the consolidated statements of shareholders equity are shown net of these shares purchased.

- <sup>2</sup> Represents the number of shares repurchased through our repurchase program authorized by our Board of Directors. During the three months ended June 30, 2010, we repurchased approximately 28.8 million shares at a cost of \$1.5 billion under the program. On January 26, 2010, our Board of Directors increased the share repurchase authorization by \$3.5 billion. Remaining authorization under the program was \$1.0 billion as of June 30, 2010.
- <sup>3</sup> On May 10, 2010, we entered into an ASR program, which provided for repurchase of a number of our shares, equal to a total cost of \$400.0 million, as determined by the dollar volume weighted average share price during a one to two month period. During the three months ended June 30, 2010, we repurchased 7.7 million shares under the ASR program, which are included in our purchases above.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES None.

ITEM 4. (REMOVED AND RESERVED)

# **ITEM 5. OTHER INFORMATION** None.

## Edgar Filing: OIL STATES INTERNATIONAL, INC - Form 10-Q

#### ITEM 6. EXHIBITS

Exhibits: A list of exhibits required to be filed as part of this Form 10-Q is set forth in the Index to Exhibits, which immediately precedes such exhibits, and is incorporated herein by reference.

-72-

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## WELLPOINT, INC.

Registrant

Date: July 28, 2010	By:	/s/ WAYNE S. DEVEYDT Wayne S. DeVeydt
		Executive Vice President and Chief Financial Officer
		(Duly Authorized Officer and Principal Financial Officer)
Date: July 28, 2010	By:	/s/ Martin L. Miller Martin L. Miller
		Senior Vice President, Controller, Chief Accounting Officer and
		Chief Risk Officer (Principal Accounting Officer)

-73-

## INDEX TO EXHIBITS

#### Exhibit

Number 2.1	<b>Exhibit</b> Stock and Interest Purchase Agreement, dated April 9, 2009, by and between the Company and Express Scripts, Inc., incorporated by reference to Exhibit 2.1 to the Company s Current Report on Form 8-K filed on April 13, 2009.
3.1	Articles of Incorporation of the Company, as amended effective May 17, 2007, incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K filed on May 18, 2007.
3.2	By-Laws of the Company, amended effective April 30, 2010 with certain amendments effective July 29, 2009, incorporated by reference to Exhibit 3.2 to the Company s Current Report on Form 8-K filed on April 30, 2010.
4.1	Upon the request of the Securities and Exchange Commission, the Company will furnish copies of any other instruments defining the rights of holders of long-term debt of the Company or its subsidiaries.
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act Rules, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act Rules, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	The following material from WellPoint, Inc. s Quarterly Report on Form 10-Q, for the quarter ended June 30, 2010, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Income; (iii) the Consolidated Statements of Cash Flows; (iv) the Consolidated Statements of Shareholders Equity; and (v) Notes to Consolidated Financial Statements.

\* To be furnished in an amendment to this Form 10-Q to be filed by August 27, 2010, as permitted by Rule 405 of Regulation S-T.

-74-