PRENTISS PROPERTIES TRUST/MD

Form 425 October 12, 2005

Filed by Brandywine Realty Trust pursuant to

Rule 425 under the Securities Act of 1933 and deemed filed pursuant to Rule 14a-12

Under the Securities Exchange Act of 1934 Subject Company: Prentiss Properties Trust

Commission File No.: 1-14516

This filing relates to a proposed acquisition (the Acquisition) by Brandywine Realty Trust

(Brandywine)

of Prentiss Properties Trust (Prentiss) pursuant to the terms of an Agreement and Plan of Merger, dated as of October 3, 2005 (the Merger Agreement), by and among Brandywine and Prentiss. The Merger Agreement is on file with the Securities and Exchange Commission (the Commission) as an exhibit to the Current Report on Form 8-K filed

by Brandywine on October 3, 2005. The Merger Agreement is incorporated by reference into this filing.

The following is a series of slides presented as additional information by Brandywine on its website

on

October 12, 2005 regarding the Acquisition and related matters.

October 12, 2005

Supplemental Materials

Strategic Rationale

Brandywine gains a focused expansion into three dynamic markets with experienced Prentiss management teams

Metro Washington, D.C.

Oakland, CA

Austin, TX

The Company s relationships with Prudential and ABP create a profitable means to evaluate opportunities in the San Diego area

Leverages strong regional office platform with third-party fees

Limited capital exposure

Dallas market serves as a capital recycling opportunity, reducing the combined Company s reliance on public equity for future growth

These markets combined with the stability of our Philadelphia markets result in accelerated growth

Why this transaction?

Brandywine s new markets possess higher rental rate and job growth characteristics than its current markets

Brandywine will have significant positions and strong operating teams in high-priority sub-markets

Dulles Toll Road - suburban Washington D.C.

Oakland - CBD

Austin Southwest quadrant

Philadelphia platform and experienced management team represents further opportunity

Tactical in fill acquisitions

Monetization of development pipeline

Brandywine s markets have strong projected long-term growth . . .

Source: REIS Research

2005-2009 projected CAGR %

2005-2009 projected CAGR %

Office Rent

Job Growth

... as well as for 2006

Source: REIS Research

Projected 2006 growth rate by market¹

¹ Rates based on projected 2006 rent per square foot growth

on Brandywine going forward . . . 54.7% 5 Note: Data excludes Cira Center ¹ Gross assets for Brandywine as of June 30, 2005 7,987 3,001 4,986 000 s (Buildable square feet % 4.7 % 7.3 % 4 2. Percentage 247.7 \$ 179.4 \$

Development will have a more significant impact

8.3

\$6
term development opportunities
-
Near
289
\$5,
475
\$2,
2,814
\$
1
Gross assets
Pro forma
Brandywine
Standalone
Prentiss
Standalone
Brandywine
(\$millions)
Development pipeline
Near
-
term
starts
Location
Square footage

(000's)
Projected cost
(\$millions)
Start date
500 Office Center Dr.
Philadelphia
101
\$12.3
Aug
-
0
5
Newtown Bucks County
Philadelphia
64
\$
14
.0
Jan
-
06
Princeton Pike
New Jersey
75
\$
17.0

Dec
-
05
Mount Laurel
New Jers
ey
110
\$
25.0
Dec
-
05
The Park at Barton Creek
Austin
211
\$44.0
Jan
-
0
6
South Lake at Dulles Corner
Dulles
265
\$70.0
Jan

0
6
2101 Webster Expansion
Oakland
217
\$
65.4
Jan
06
Total
1,
043
\$
2

47.7

Edgar Filing: PRENTISS PROPERTIES TRUST/MD - Form 425 ... and is weighted toward Metro Washington and Oakland 6 Land held for development 67.4% Region Allocated value (\$mm) % of total Oakland, CA 23.7 37.7% Metro Washington 18.7 29.7% Dallas, TX 14.1 22.4% Austin, TX 6.4

10.2%

Total

62.9

100.0%

Edgar Filing: PRENTISS PROPERTIES TRUST/MD - Form 425 Prentiss Properties is much different today than it was in 2000 Prentiss- June 2000 national market strategy Prentiss- Pro forma 2006 targeted market strategy 7 **Key statistics Key statistics** ¹ Assumes 1.5 million square feet of initial Dallas disposition 43.8 **Total** 24.7 Managed sq. ft. (mm) 4.0 (mm) Industrial sq. ft. 1 15. (mm) Office sq. ft. 14 Number of markets San Diego, CA Austin, TX Oakland, CA

Dallas/Ft. Worth, TX

Washington, D.C.

23.5 **Total** 13.2 Managed sq. ft. (mm) 0 Industrial sq. ft. (mm) 3 10. (mm) Office sq. ft. 5 Number of markets Washington, D.C. Chicago, IL Dallas/Ft. Worth, TX Los Angeles, CA Philadelphia, PA Oakland, CA Austin, TX Houston, TX Atlanta, GA San Diego, CA Denver, CO

Sacramento, CA

Detroit, MI

Tucs

0

n, AZ

What this transaction is <u>not</u>

This is <u>not</u> an attempt to create a national office platform
This is <u>not</u> the first of several consolidation transactions
Markets have the depth to provide significant opportunities
No additional strategic corporate acquisitions required
In-fill acquisitions and development drive future growth
This transaction is <u>not</u> a leveraging of the Company
All three rating agencies have affirmed
Moody s- affirmed, stable
S&P- affirmed, stable
Fitch- affirmed, positive
Pro forma financing comprised of long-term fixed rate debt
¹ Pro forma for proposed initial Dallas disposition
8
National
Office REIT
s
Capitalization
(\$Billions)
Square feet
(millions)
of
markets
% sq ft in top 5
markets
% sq ft in top 3

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markets	
Equity Office	
\$27.3	
117.9	
26	
44.2	
%	
29.1%	
Trizec Properties	
\$6.0	
37.3	
1	
0	
73.4	
%	
47.0	
%	
CarrAmerica	
\$4.1	
21.0	
1	
3	
68.0	
%	
56.0	
%	

Brandywine (owned) \$5.9 29.9 6 99.3% **87.8**% Brandywine (total) **\$5.9** 47.2 6 95.3 **% 79.7** %

Washington D.C. and Philadelphia will comprise 72% of the Company
Suburban Washington, D.C.
Philadelphia Region
9
Note: Values are after initial Dallas disposition
¹ Includes Suburban Virginia
¹ Includes Philadelphia, PA North, PA West, and New Jersey
² Includes Philadelphia, PA North, PA West, New Jersey and Delaware
³ Excludes Cira Center
Suburban Washington, D.C. (000 s)
4,235
Developable square feet³
20,300
Total
2,916
Square feet managed ²
,384
17
Square feet owned ¹
Philadelphia Region (000 s)
Square feet owned ¹
5,799
Square feet managed ¹

7,655

Total

13

454

Developable square feet

1,216

while California will comprise approximately 16%
10
Oakland
San Diego
San Diego Region (000 s)
976
Developable square feet
31
8
3,
Total
,091
2
Square feet managed
,739
1
Square feet owned
Oakland Region (000 s)
Square feet owned
223
Square feet managed
3,
554
Total

3,

777

Developable square feet

Dallas and Austin will comprise 12% of the Company after initial dispositions

11 ¹ Assumes Dallas sales of 25% to 30% of square footage in 12 to 18 months Austin Dallas/Fort Worth Austin Region (000 s) ,349 1 Developable square feet 3,576 **Total** 496 Square feet managed 1,538 Square feet to be sold1 ,618 4 Square feet owned Dallas/Fort Worth Region (000 s) Square feet owned 1,672 Square feet managed

Total

2,231

Developable square feet

Dallas capital recycling is facilitated by market liquidity

\$1.25 billion of Class A office transaction volume in the trailing six quarters ended June $30,\,2005$

Average Class A cap rate of 6.58% for first half of 2005

Price per square foot for high quality office assets above \$200

High profile asset sales characterized by multiple qualified bids

Continuation of plan already under consideration by Prentiss

Sale proceeds targeted to development pipeline

Brandywine s five core markets
Core markets square footage (000 s)
Dallas market square footage (000 s)
13
Austin
5.1%
Oakland
8.8%
San Diego
8.7%
Philadelphia
46.6%
Washington, D.C.
30.8%
¹ Includes Philadelphia, PA North, PA West, New Jersey and Delaware
² Includes Richmond Virginia asset managed by Brandywine
³ Assumes Dallas sales of 25% to 30% of square footage in 12 to 18 months
⁴ Excludes Dallas
593
43,
777
3,
31
2,2
3,831

13,	
20,300	
Total	
775	
16,	
554	
3,	
9	
55	
2,091	
7,655	
2,916	
Managed	
6,819	
2	
223	
1,672	
1,739	
5,799	
17,384	
Owned	
Total	
San Diego	
Austin	
Oakland	

Washington D.C.²

Metro		
region ¹		
Philadelphia		
Owned and managed	core market sq. ft. ⁴	
576		
3,		
Total		
496		
Managed		
3,080		
Owned		
after		
3		
Dallas		
Dallas		
b		
efore		
Owned		
4,618		
Managed		
496		
Total		
5		
,		
114		

Credit ratings affirmed

14

Moody s

Moody s Investors Service has affirmed the Baa3 senior unsecured debt rating of Brandywine. . .

- ... the Prentiss transaction will bring increased size and geographic diversity to Brandywine...
- ... a large portion of the acquired assets are in Washington D.C., a market familiar to Brandywine, and the transaction should boost Brandywine s market leadership.

S&P

On Oct. 3, 2005, Standard & Poor s Ratings Services affirmed its ratings of Brandywine Realty Trust Inc.

This leverage neutral transaction will materially broaden Brandywine s operating platform and tenant base.

Brandywine intends to finance the \$2.5 billion purchase price in a manner that will preserve appropriate credit metrics for

the rating.

Fitch

Fitch Ratings views Brandywine Realty Trust s expected acquisition of approximately 77% of the assets of Prentiss Properties

Trust as a credit positive for Brandywine.

The acquisition of the Prentiss assets will materially add to the geographic diversification of BDN s portfolio.

Fitch also anticipates that BDN s expected size will enhance its access to capital and potentially lower its financing costs.

Pro forma credit statistics

Total debt / gross assets

51.1%

EBITDA/Interest expense

2.53x

EBITDA/Interest expense + preferred distributions

2.41x

Mitigating integration risk effective capital deployment

15

Mike Prentiss and Tom August to join Brandywine s Board of Trustees

Provide guidance to Board on capital deployment

Tom August to enter into a two-year consulting agreement to assist in overall integration efforts

Corporate management depth strengthened by three Prentiss executives

Bob Wiberg EVP of Operations

Greg Imhoff Chief Administrative Officer

Scott Fordham VP and Chief Accounting Officer

To ensure continuity of operations Prentiss regional managers will enter into two-year employment agreements

All regions to be run by teams reporting to Bob Wiberg

Takeaways

Regional focus -- Brandywine becomes a regionally focused REIT with several attractive capital deployment options

Strong platform -- platform can effectively respond to demand drivers in new markets

Increased growth -- Projected EBITDA growth rates from new markets exceed expected growth rates from the Philadelphia region

Market outperformance -- Brandywine is well positioned to outperform in the Philadelphia Region

Experienced management -- Combined management team ranks best-in-class and has the depth and scope to replicate Brandywine s market concentration strategy

Balance sheet flexibility -- Expanded balance sheet allows Brandywine the opportunity to increase development pipeline and strategically pursue property acquisitions