

ROMA FINANCIAL CORP  
Form 10-K  
March 09, 2009

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Fiscal  
Year Ended December 31, 2008

- OR -

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-52000

**ROMA FINANCIAL CORPORATION**  
(Exact name of Registrant as specified in its Charter)

**United States**

(State or other Jurisdiction of

Incorporation or Organization)

**51-0533946**

(I.R.S. Employer  
Identification No.)

**2300 Route 33, Robbinsville, New Jersey**  
(Address of Principal Executive Offices)

**08691**  
(Zip Code)

Registrant's telephone number, including area code: (609) 223-8300

Securities registered pursuant to Section 12(b) of the Act:

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Title of Each Class

Common Stock, \$0.10 par value

Name of Each Exchange on Which Registered

The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. o YES x NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. o YES x NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x YES o NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). o YES x NO

The aggregate market value of the voting and non-voting equity held by non-affiliates of the Registrant on June 30, 2008 (the last business day of the Registrant's most recently completed second fiscal quarter) was \$130.7 million.

**DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the Proxy Statement for the 2009 Annual Meeting of Shareholders. (Part III)

**PART I**

**Forward-Looking Statements**

Roma Financial Corporation (the “Company” or “Registrant”) may from time to time make written or oral “forward-looking statements,” including statements contained in the Company’s filings with the Securities and Exchange Commission (including this Annual Report on Form 10-K and the exhibits thereto), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company’s plans, objectives, expectations, estimates and intentions, that are subject to change based on various important factors (some of which are beyond the Company’s control). The following factors, among others, could cause the Company’s financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: The strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rate, market and monetary fluctuations; market volatility; the timely development of and acceptance of new products and services of the Company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors’ products and services; the willingness of users to substitute competitors’ products and services for the Company’s products and services; the success of the Company in gaining regulatory approval of its products and services, when required; the impact of changes in financial services’ laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes, acquisitions; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

**Item 1. Business**

**General**

Roma Financial Corporation is a federally-chartered corporation organized in January 2005 for the purpose of acquiring all of the capital stock that Roma Bank issued in its mutual holding company reorganization. Roma Financial Corporation’s principal executive offices are located at 2300 Route 33, Robbinsville, New Jersey 08691 and its telephone number at that address is (609) 223-8300.

Roma Financial Corporation, MHC is a federally-chartered mutual holding company that was formed in January 2005 in connection with the mutual holding company reorganization. Roma Financial Corporation, MHC has not engaged in any significant business since its formation. So long as Roma Financial Corporation MHC is in existence, it will at all times own a majority of the outstanding stock of Roma Financial Corporation.



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Roma Bank is a federally-chartered stock savings bank. It was originally founded in 1920 and received its federal charter in 1991. Roma Bank's deposits are federally insured by the Deposit Insurance Fund as administered by the Federal Deposit Insurance Corporation. Roma Bank is regulated by the Office of Thrift Supervision and the Federal Deposit Insurance Corporation. The Office of Thrift Supervision also regulates Roma Financial Corporation, MHC and Roma Financial Corporation as savings and loan holding companies.

RomAsia Bank is a federally-chartered stock savings bank. It received all regulatory approvals and began operation on June 23, 2008. RomAsia Bank is regulated by the Office of Thrift Supervision. Roma Bank and RomAsia Bank are collectively referred to as (the "Banks").

The Banks offer traditional retail banking services, one-to four-family residential mortgage loans, multi-family and commercial mortgage loans, construction loans, commercial business loans and consumer loans, including home equity loans and lines of credit. Roma Bank operates from its main office in Robbinsville, New Jersey, and thirteen branch offices located in Mercer, Burlington and Ocean Counties, New Jersey. RomAsia Bank operates from one location in Monmouth Junction, New Jersey. As of December 31, 2008, the Banks had 179 full-time employees and 39 part-time employees. Roma Bank maintains a website at [www.romabank.com](http://www.romabank.com).

Roma Financial Corporation conducted a minority stock offering during 2006 in which 30% of its outstanding stock was sold to the public in a subscription offering. The offering closed July 11, 2006 and the net proceeds from the offering were approximately \$96.1 million (gross proceeds of \$98.2 million for the issuance of 9,819,562 shares, less offering costs of approximately \$2.1 million). The Company also issued 22,584,995 shares to Roma Financial Corporation, MHC and 327,318 shares to the Roma Bank Community Foundation, Inc., resulting in a total of 32,731,875 shares issued and outstanding after the completion of the offering. A portion of the proceeds were loaned to the Roma Bank Employee Stock Ownership Plan (ESOP) to purchase 811,750 shares of the Company's stock at a cost of \$8.1 million.

Throughout this document, references to "we," "us," or "our" refer to the Banks or Company, or both, as the context indicates.

### **Competition**

We operate in a market area with a high concentration of banking and financial institutions, and we face substantial competition in attracting deposits and in originating loans. A number of our competitors are significantly larger institutions with greater financial and managerial resources and lending limits. Our ability to compete successfully is a significant factor affecting our growth potential and profitability.

Our competition for deposits and loans historically has come from other insured financial institutions such as local and regional commercial banks, savings institutions, and credit unions located in our primary market area. We also compete with mortgage banking and finance companies for real estate loans and with commercial banks and savings institutions for consumer and commercial loans, and we face competition for funds from investment products such as mutual funds, short-term money funds and corporate and government securities. There are large competitors operating throughout our total market area, and we also face strong competition from other community-based financial institutions. Approximately ten other institutions operate in the Bank's market area, with asset sizes ranging from \$150 million to \$50+ billion.



**Lending Activities**

**Analysis of Loan Portfolio**

We have traditionally focused on the origination of one- to four-family loans, which comprise a significant majority of the total loan portfolio. We also provide financing for commercial real estate, including multi-family dwellings/apartment buildings, service/retail and mixed-use properties, churches and non-profit properties, medical and dental facilities and other commercial real estate. After real estate mortgage lending, consumer lending is our next largest category of lending and is primarily composed of home equity loans and lines of credit. We also originate construction loans for individual single-family residences and commercial loans to businesses and non-profit organizations, generally secured by real estate.

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**Loan Portfolio Composition.** The following table analyzes the composition of our loan portfolio by loan category at the dates indicated. Except as set forth below, there were no concentrations of loans exceeding 10% of total loans.

Type of Loans:	At December 31, 2008		2007	2006		2005		2004		
	Amount	Percent		Amount	Percent	Amount	Percent	Amount	Percent	
<b>(Dollars in thousands)</b>										
Real estate mortgage										
-										
one-to-four family	\$ 230,956	43.63 %	\$ 219,900	46.52 %	\$ 207,755	48.31 %	\$ 91,634	49.45 %	\$ 201,385	58.95 %
Real estate mortgage - multi-family and commercial	128,990	24.47	80,537	17.04	65,848	15.31	53,614	13.84	42,435	12.42
Commercial business	5,762	1.09	3,918	0.83	3,724	0.87	2,351	0.61	1,635	0.48
Consumer:										
Home equity and second mortgage	133,855	25.89	130,085	27.52	127,450	29.63	118,318	30.53	86,772	25.40
Passbook, certificate, overdraft	881	0.17	1,103	0.24	1,314	0.30	1,071	0.28	1,410	0.41
Auto	62	—	24	—	33	0.01	41	0.01	49	0.02
Other	—	—	—	—	—	—	465	0.12	503	0.15
Total consumer loans	134,798	25.45	131,212	27.76	128,797	29.94	119,895	30.94	88,734	25.98
Construction	28,899	5.46	37,119	7.85	23,956	5.57	20,020	5.16	7,423	2.17
Total loans	529,405	100.00 %	472,686	100.00 %	430,080	100.00 %	2,774,083			
Depreciation and amortization expense	1,669,462		770,501		4,477,601		2,161,580			
Total operating expenses	7,216,689		3,687,460		21,677,860		10,086,889			
<b>OTHER INCOME/(LOSS)</b>										
Interest income	43,434		83,064		61,187		135,961			
Equity in loss of unconsolidated affiliate	(14,537)		(16,151)		(38,451)		(60,197)			
Total other income	28,897		66,913		22,736		75,764			
<b>NET (LOSS)/INCOME</b>										
	\$ (23,468)		\$ 162,425		\$ (728,555)		\$ 926,717			
<b>(LOSS)/EARNINGS PER SHARE</b>										
Basic	\$ 0.00		\$ 0.01		\$ (0.05)		\$ 0.11			
Diluted	\$ 0.00		\$ 0.01		\$ (0.05)		\$ 0.10			



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WEIGHTED  
AVERAGE  
COMMON  
SHARES  
OUTSTANDING

Basic	17,356,751	10,925,253	13,777,395	8,785,796
Diluted	17,356,751	11,092,036	13,777,395	8,960,471

See accompanying notes to consolidated financial statements.

## AMERIVEST PROPERTIES INC.

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003

(unaudited)

	Common Stock		Capital in	Distributions	
	Shares	Amount	Excess of	in Excess of	Total
			Par Value	Accumulated	
				Earnings	
Balance at December 31, 2002	11,060,260	\$ 11,060	\$ 55,247,483	\$ (11,362,743)	\$ 43,895,800
Issuance of common stock:					
Public offering, net of offering costs	5,750,000	5,750	33,261,703		33,267,453
Warrants exercised	479,045	479	2,394,746		2,395,225
Stock options exercised	30,000	30	143,016		143,046
Dividend Re-Investment Plan ( DRIP )	44,165	44	264,570		264,614
Equity-based compensation	11,997	12	187,638		187,650
Dividends declared				(6,014,032)	(6,014,032)
Net loss				(728,555)	(728,555)
Balance at September 30, 2003	17,375,467	\$ 17,375	\$ 91,499,156	\$ (18,105,330)	\$ 73,411,201

See accompanying notes to consolidated financial statements.

**AMERIVEST PROPERTIES INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(unaudited)**

	<b>For the Nine Months Ended September 30,</b>	
	<b>2003</b>	<b>2002</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net (loss)/income	\$ (728,555)	\$ 926,717
Adjustments to reconcile net (loss)/income to net cash provided by operating activities:		
Depreciation and amortization expense	4,477,601	2,161,580
Impairment of investment in real estate	1,465,932	
Amortization of deferred financing costs	399,448	124,631
Amortization of warrants		13,813
Equity in loss of unconsolidated affiliate	38,451	60,197
Equity-based compensation	187,650	8,012
Changes in assets and liabilities:		
Accounts receivable	(79,401)	191,569
Deferred rents receivable	(474,944)	(196,998)
Prepaid expenses and other assets	159,614	(90,371)
Accounts payable and accrued expenses	590,272	45,197
Other accrued liabilities	1,349,500	314,444
Net cash flows provided by operating activities	7,385,568	3,558,791
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisitions and improvements of real estate, net of debt assumed	(36,617,201)	(8,070,895)
Deposits on real estate acquisitions	(120,000)	(415,000)
Leasing commissions paid	(490,272)	(124,249)
Amounts received from/(paid to) unconsolidated affiliate	24,629	(687,923)
Net cash flows used in investing activities	(37,202,844)	(9,298,067)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Additions to mortgage loans and notes payable	91,500,000	2,330,201
Payments on mortgage loans and notes payable	(88,555,915)	(1,687,207)
Deposits for establishment of mortgage loans	(132,600)	(664,094)
Payment of deferred financing costs	(1,326,409)	(68,441)
Net proceeds from common stock offering	33,267,453	22,781,538
Net proceeds from exercising of options and warrants	1,488,271	180,530
Net change in escrow deposits	(2,639,426)	(1,081,836)
Dividends paid	(4,929,020)	(2,787,666)
Net cash flows provided by financing activities	28,672,354	19,003,025
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(1,144,922)</b>	<b>13,263,749</b>

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CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	2,318,566	1,119,355
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 1,173,644	\$ 14,383,104
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$ 4,735,286	\$ 2,588,295
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Mortgage loans assumed	\$ 24,750,000	\$ 17,000,000
Stock issued to the Dividend Re-Investment Plan ( DRIP )	\$ 264,614	\$ 245,941

See accompanying notes to consolidated financial statements.

## AMERIVEST PROPERTIES INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2003

(unaudited)

1. Organization

AmeriVest Properties Inc. (the Company) is incorporated under the laws of the State of Maryland and operates as a self-administered and self-managed real estate investment trust ( REIT ). The Company primarily invests in and operates commercial office buildings in selective markets and leases the commercial office buildings to small and medium size tenants. As of September 30, 2003, the Company owns and operates, through its wholly-owned subsidiaries, the following properties:

Property	Location
Financial Plaza	Mesa, AZ
Southwest Gas	Phoenix, AZ
Chateau Plaza	Dallas, TX
Centerra	Denver, CO
Parkway Centre II	Plano, TX
Kellogg Building	Littleton, CO
Arrowhead Fountains	Peoria, AZ
AmeriVest Plaza at Inverness	Englewood, CO
Sheridan Center	Denver, CO
Keystone Office Park	Indianapolis, IN
Panorama Falls (a)	Englewood, CO
Bank of America Buildings (b)	Texas
State of Texas Buildings (c)	Texas

(a) 20% of the property is owned by the Company and 80% of the property is owned by Freemark Abbey Panorama, LLC as a tenant in common with the Company.

(b) These four buildings are approximately 63% leased to Bank of America. The buildings are located in Clifton, Georgetown, Henderson and Mineral Wells, Texas.

(c) Eleven of these thirteen buildings are leased primarily to various agencies of the State of Texas. The buildings are located in Lubbock, El Paso (2), Clint, Temple, Bellville, Columbus, Hempstead, Mission, Arlington, Marshall, Amarillo and Paris, Texas.

2. Interim Financial Statements

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The unaudited consolidated financial statements included herein were prepared from the records of the Company in accordance with accounting principles generally accepted in the United States of America and reflect all adjustments which are, in the opinion of management, necessary to provide a fair statement of the results of operations and financial position for the interim periods. Such financial statements generally conform to the presentation reflected in the Company's Form 10-KSB filed with the Securities and Exchange Commission for the year ended December 31, 2002. The consolidated results of operations for the nine months ended September 30, 2003 are not necessarily indicative of the results that may be expected for the year ending December 31, 2003. These financial statements and notes should be read together with the financial statements and notes included in the Company's Form 10-KSB for the year ended December 31, 2002.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain prior period balances have been reclassified to conform to current period presentation.

### 3. New Accounting Pronouncements

In January 2003, the FASB issued Interpretation No. 46 Consolidation of Variable Interest Entities. The Company is required to adopt the interpretation for variable interest entities created after January 31, 2003 and for existing variable interest entities for the interim period beginning after September 15, 2003. This interpretation clarifies the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements, and requires the consolidation of results of variable interest entities in which the Company has a majority variable interest. The Company does not invest in any variable interest entities.

### 4. Equity-Based Compensation

The Company applies Accounting Principles Board ( APB ) Opinion No. 25 and related interpretations in accounting for its equity-based compensation. Accordingly, the Company does not recognize compensation cost for options granted to employees whose exercise price is equal to or exceeds the fair value of the underlying stock as of the grant date and which qualify for fixed plan treatment.

Equity-based compensation issued to non-employees is accounted for based on the fair value of the equity instruments issued. The measurement date is considered to be the issuance date, or if there are performance vesting provisions, when earned.

The Company has adopted the disclosure-only provisions of SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, an amendment of FASB Statement No. 123. Had compensation cost for the Company's stock option plan been determined based on the fair value at the grant date consistent with the provisions of SFAS No. 148, the Company's net income and net income per share for the three and nine months ended September 30, 2003 and 2002 would have been changed to the pro forma amounts indicated below:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2003	2002	2003	2002
Net (loss)/income as reported	\$ (23,468)	\$ 162,425	\$ (728,555)	\$ 926,717
Plus: Recognized equity-based compensation	66,045		164,339	
Less: Total equity-based compensation expense based on fair value	(47,398)	(3,376)	(140,012)	(10,130)
Net (loss)/income pro forma	\$ (4,821)	\$ 159,049	\$ (704,228)	\$ 916,587
(Loss)/earnings per basic share as reported	\$ 0.00	\$ 0.01	\$ (0.05)	\$ 0.11
(Loss)/earnings per diluted share as reported	\$ 0.00	\$ 0.01	\$ (0.05)	\$ 0.10
(Loss)/earnings per basic share pro forma	\$ 0.00	\$ 0.01	\$ (0.05)	\$ 0.10
(Loss)/earnings per diluted share pro forma	\$ 0.00	\$ 0.01	\$ (0.05)	\$ 0.10

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for grants: dividend yield of 8.1% to 11.3%, expected volatility of 27.0% to 30.0%, discount rate of 2.5% to 6.4%, and expected option lives of 5 years.

5. Common Stock Offering

During June 2003, the Company sold 5,750,000 shares of common stock, including 750,000 shares to cover over-allotments, at a price of \$6.20 per share. The Company received approximately \$33,267,000, net of underwriting commissions and expenses. The proceeds were used to repay a portion of the outstanding balance on the revolving line of credit with Fleet National Bank (the Fleet Facility ), for capital improvements and as working capital. The Company intends to use available amounts on the Fleet Facility to fund future property acquisitions.

6. Acquisitions

On February 6, 2003, the Company acquired the Southwest Gas building. Southwest Gas is located in Phoenix, Arizona and contains 147,660 rentable square feet on 7.38 acres of land. The



purchase price for Southwest Gas was \$17,000,000, which was paid with \$11,900,000 from the Fleet Facility and \$5,100,000 from a short-term loan also from Fleet National Bank.

On September 10, 2003, the Company acquired the Financial Plaza building. Financial Plaza is located in Mesa, Arizona and contains 310,837 rentable square feet on 6.0673 acres of land. The purchase price for Financial Plaza was \$39,000,000, which was paid with \$24,750,000 from the assumption of the existing loan and the balance in cash.

Subsequent to September 30, 2003, the Company acquired an office property located in Scottsdale, Arizona. See the Subsequent Event footnote for a description of the transaction.

#### 7. Mortgage Loans and Notes Payable

On February 6, 2003, the Company increased the Fleet Facility from \$30,000,000 to \$42,000,000. Outstanding balances continue to bear interest at LIBOR plus 275 basis points and are due on November 12, 2005. The Company had an outstanding balance of \$4,220,020 with \$37,779,980 of availability on the Fleet Facility at September 30, 2003. The Company intends to use available amounts on the Fleet Facility to fund future property acquisitions.

On February 6, 2003, the Company obtained a \$5,100,000 short-term loan from Fleet National Bank (the Term Loan). This loan bore interest at LIBOR plus 500 basis points and was originally due on August 6, 2003. On August 1, 2003, the Term Loan was refinanced whereby the facility was increased from \$5,100,000 to \$15,000,000 and the term was extended to November 12, 2005. Upon closing, the Company drew down \$10,000,000 under this facility, of which \$5,100,000 was used to repay the existing balance, \$4,214,408 was used to repay the mortgage loan on Panorama Falls and the remainder as working capital. Outstanding balances bear interest at LIBOR plus 450 basis points and are due on November 12, 2005.

On September 10, 2003, in connection with the acquisition of Financial Plaza, the Company assumed a loan with a principal balance of \$24,750,000 from Allstate Life Insurance Company. This loan bears fixed interest at 5.25%, due in monthly installments of principal and interest of \$148,314, with the outstanding balance and accrued interest due on October 5, 2010. This loan may be prepaid after March 5, 2007 subject to a prepayment penalty as defined in the mortgage note.

On September 19, 2003, the Company refinanced its variable rate loans on Parkway Centre II, Centerra and Southwest Gas with a \$39,000,000 five-year 5.13% fixed rate loan from a financial services company. This loan requires monthly payments of principal and interest of \$230,954, with the outstanding balance and accrued interest due on October 1, 2008. This loan may be prepaid at any time subject to a prepayment penalty as defined in the mortgage note.

Certain of the Company's debt instruments contain covenants common to that type of facility or borrowing, including financial covenants establishing minimum debt service coverage and maximum leverage ratios. The Company was in compliance with all financial covenants pertaining to its debt instruments during the nine months ended September 30, 2003.

8. Impairment of Investment in Real Estate

During second quarter of 2003, the Company recorded a \$334,592 charge for an impairment in the value of a 12,979 square foot building in Clint, Texas and a \$1,131,340 impairment charge for a 33,312 square foot building in Paris, Texas. Both properties are non-core assets and had been previously leased to agencies of the State of Texas. The Clint building has been vacant since November 2001 and the Paris building has been vacant since December 2002. The Company has been unsuccessful in re-leasing these properties but will continue in its efforts, however there are no near term prospects. The Company had previously recorded a \$275,000 impairment charge related to the Clint building in the fourth quarter of 2002 and the impairment charges recorded in the second quarter of 2003 have reduced the net book values of the properties to their estimated fair values of \$100,000 and \$43,000 for Clint and Paris, respectively. The Company arrived at the estimated fair values using the property tax assessment values, values estimated by the Company's property tax protest consultants and local real estate brokers. The Company will continue to monitor their non-core properties for any indications of impairment.

9. Subsequent Events

On October 7, 2003, the Company acquired the Scottsdale Norte building. Scottsdale Norte is located in Scottsdale, Arizona and contains 79,223 rentable square feet on 5.451 acres of land. The purchase price for Scottsdale Norte was \$12,250,000, which was paid with \$6,630,000 from the assumption of the existing loan and the balance in cash. This loan bears fixed interest at 7.90%, due in monthly installments of principal and interest of \$48,187, with the outstanding balance and accrued interest due on April 30, 2011.

In October 2003, the Company entered into a contract to acquire an office property within the next 60 days for a purchase price of approximately \$10,500,000. The building is located in Dallas, Texas and contains approximately 250,000 rentable square feet. The contract is subject to a number of contingencies and there is no assurance that this acquisition will occur.

On October 31, 2003, the Company drew down the remaining \$5,000,000 available under the Term Loan resulting in an outstanding balance of \$15,000,000.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of the consolidated financial condition and results of operations should be read in conjunction with the consolidated financial statements and notes thereto included in this Form 10-QSB and elsewhere.

Results Of Operations

Comparison of the three months ended September 30, 2003 to September 30, 2002:

	Three Months Ended September 30,			
	2003		2002	Change
Rental revenue	\$ 7,164,324		\$ 3,782,972	\$ 3,381,352
<b>Property operating expenses:</b>				
Operating expenses	2,050,488		952,445	1,098,043
Real estate taxes	851,974		381,528	470,446
Management fees	27,356		37,062	(9,706)
General and administrative expenses	777,579		338,457	439,122
Advisory fee			251,910	(251,910)
Interest expense	1,839,830		955,557	884,273
Depreciation and amortization expense	1,669,462		770,501	898,961
Total operating expenses	7,216,689		3,687,460	3,529,229
<b>Other income/(loss)</b>				
Interest income	43,434		83,064	(39,630)
Equity in loss of unconsolidated affiliate	(14,537)		(16,151)	1,614
Total other income	28,897		66,913	(38,016)
Net (loss)/income	\$ (23,468)		\$ 162,425	\$ (185,893)

*Rental revenue*

The increase in rental revenue is due to the inclusion of the operations of the late-2002 and early-2003 property acquisitions, including Parkway Centre II (September 2002) for a full quarter in 2003, Centerra (November 2002), Chateau Plaza (November 2002), Southwest Gas (February 2003) and Financial Plaza (September 2003) for a partial month in 2003.

*Property operating expenses*

Operating expenses and real estate taxes increased as a result of the above-mentioned acquisitions.

Management fees are paid to third-party providers for the property management of the Bank of America Buildings and the State of Texas Buildings. A third-party property manager was used at Parkway Centre II until the contract was terminated effective June 30, 2003. Beginning on July 1, 2003, the property is internally managed.

*General and administrative expenses*

The increase in general and administrative expenses is primarily due to the termination of the advisory agreement with the Company's former advisor, Sheridan Realty Advisors, effective November 1, 2002 whereby all of the remaining employees of Sheridan Realty Advisors became employees of the Company. These employees included executive and administrative personnel. Additionally, beginning in 2003, the Company began to accrue approximately \$37,000 per quarter for non-cash long-term stock compensation for certain of the Company's executive officers as provided by the Long-Term Incentive Plan. Shareholders approved this plan at the 2003 annual meeting on May 20, 2003. It is anticipated that general and administrative expenses will continue to increase as the Company continues to grow and acquire additional assets.

*Advisory fee*

The expense recognized in 2002 represents the advisory fee earned by Sheridan Realty Advisors in connection with the acquisition of Parkway Centre II. Due to the termination of the advisory agreement mentioned above, these fees were eliminated effective November 1, 2002.

*Interest expense*

The increase in interest expense is due to higher average outstanding mortgage debt balances in 2003, which is primarily attributable to the above-mentioned acquisitions.

*Depreciation and amortization expense*

The increase in depreciation and amortization expense is due to the increase in depreciable assets resulting from the above-mentioned acquisitions. Furthermore, the Company's adoption of SFAS No. 141 "Business Combinations", which, among other things, requires an allocation of the purchase price of a property to an intangible asset representing the value associated with the in-place leases, has had and will continue to have a significant impact on the Company's depreciation and amortization expense as more properties are acquired. SFAS No. 141 requires the allocation of the purchase price of properties to intangible assets that have shorter lives than the building resulting in more depreciation and amortization expense being recognized in a shorter time period for properties acquired subsequent to July 1, 2001. The intangible asset is amortized over the remaining life of the in-place leases as opposed to being depreciated over the life of the building, which can be up to 40 years, as it had been done prior to July 1, 2001.

*Interest income*

Interest income decreased due to lower average outstanding cash balances in interest bearing accounts in 2003.

*Equity in loss of unconsolidated affiliate*

The equity in loss of unconsolidated affiliate represents the Company's share of the net loss of Panorama Falls. The Company sold 80% of its interest in Panorama Falls in December 2001, retaining its current 20% interest. The net loss of Panorama Falls has decreased due to improved property operations resulting from the lease up of the property from approximately 16% at the time of sale to approximately 78% at September 30, 2003.



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Comparison of the nine months ended September 30, 2003 to September 30, 2002:

	Nine Months Ended September 30,			Change		
	2003		2002			
Rental revenue	\$	20,926,569	\$	10,937,842	\$	9,988,727
<b>Property operating expenses:</b>						
Operating expenses		5,447,781		2,725,931		2,721,850
Real estate taxes		2,407,377		1,006,350		1,401,027
Management fees		113,730		96,944		16,786
General and administrative expenses		2,357,432		1,070,091		1,287,341
Impairment of investment in real estate		1,465,932				1,465,932
Advisory fee				251,910		(251,910)
Interest expense		5,408,007		2,774,083		2,633,924
Depreciation and amortization expense		4,477,601		2,161,580		2,316,021
Total operating expenses		21,677,860		10,086,889		11,590,971
<b>Other income/(loss)</b>						
Interest income		61,187		135,961		(74,774)
Equity in loss of unconsolidated affiliate		(38,451)		(60,197)		21,746
Total other income		22,736		75,764		(53,028)
Net (loss)/income	\$	(728,555)	\$	926,717	\$	(1,655,272)

*Rental revenue*

Rental revenue increased as a result of the above-mentioned acquisitions.

*Property operating expenses*

Operating expenses and real estate taxes increased as a result of the above-mentioned acquisitions.

See above for a discussion of management fees.

*General and administrative expenses*



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The increase in general and administrative expenses is primarily due to the above-mentioned termination of the advisory agreement with the Company's former advisor, Sheridan Realty Advisors. It is anticipated that general and administrative expenses will continue to increase as the Company continues to grow and acquire additional assets.

### *Impairment of investment in real estate*

The charges recognized in 2003 represent the impairment in the value of two buildings in Clint and Paris, Texas. Both properties are non-core assets and had been previously leased to agencies of the State of Texas. The Company has been unsuccessful in re-leasing these properties since the State vacated upon their lease expirations and therefore has reduced the net book values of the properties to its best estimate of their current market values. The Company will continue to monitor their non-core properties for any indications of impairment.

### *Advisory fee*

The expense recognized in 2002 represents the advisory fee earned by Sheridan Realty Advisors in connection with the acquisition of Parkway Centre II. Due to the termination of the advisory agreement mentioned above, these fees were eliminated effective November 1, 2002.

### *Interest expense*

The increase in interest expense is due to higher average outstanding mortgage debt balances in 2003, which is primarily attributable to the above-mentioned acquisitions.

*Depreciation and amortization expense*

The increase in depreciation and amortization expense is due to the increase in depreciable assets resulting from the above-mentioned acquisitions, as well as the adoption of SFAS 141 as described above.

*Interest income*

Interest income decreased due to lower average outstanding cash balances in interest bearing accounts in 2003.

*Equity in loss of unconsolidated affiliate*

The net loss of Panorama Falls has decreased due to improved property operations as described above.

Liquidity and Capital Resources

*Operating Activities*

Net cash flows from operations were approximately \$7,386,000 for the nine months ended September 30, 2003. The increase from the prior year period is primarily due to the inclusion of the operations of the late-2002 and early-2003 property acquisitions. This is the primary source to fund dividend payments, debt service and capital expenditures. Management believes that the cash flow from the Company's existing properties will be sufficient to meet its working capital needs for this year and beyond.

*Investing Activities*

Net cash flows used in investing activities were approximately \$37,203,000 for the nine months ended September 30, 2003, of which \$17,000,000 was used to acquire Southwest Gas and approximately \$14,550,000, net of the debt assumed, was used to acquire Financial Plaza. Approximately \$1,150,000 was used to complete the construction of the fourth building at Keystone Office Park and the remainder is primarily composed of capital improvement, tenant improvement and leasing commission costs.

*Financing Activities*

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Net cash flows from financing activities were approximately \$28,672,000 for the nine months ended September 30, 2003. Of this amount, approximately \$33,267,000 represents the net proceeds from the June 2003 common stock offering. The remainder is primarily composed of dividend payments, scheduled principal payments on mortgage loans, payment of financing costs related to the refinancings and new loan, and payments into escrow accounts as required by certain lenders, offset by the proceeds from the exercising of options and warrants.

The Company had an outstanding balance of \$4,220,020 with \$37,779,980 of availability on the revolving line of credit with Fleet National Bank at September 30, 2003. The Company intends to use available amounts under this line of credit to fund future property acquisitions.

The Company desires to acquire additional properties. In order to do so, it will utilize current sources of debt financing and possibly incur additional debt and/or obtain additional equity capital. The Company also intends to obtain credit facilities for short and long-term borrowing with commercial banks or other financial institutions. The issuance of such securities or increase in debt to acquire additional properties, of which there is no assurance, could adversely affect the amount of cash available to pay dividends to stockholders.

*Scheduled Debt Maturities and Interest Rate Information*

The following table details the scheduled maturities of mortgage loans and notes payable outstanding as of September 30, 2003:

2003	\$	507,261
2004		2,226,153
2005		16,590,387
2006		16,575,134
2007		2,481,212
Thereafter		95,550,296
Total	\$	133,930,443

As of September 30, 2003, approximately 89% of the total mortgage loans outstanding are fixed rate loans with a weighted-average interest rate of approximately 6.3% and 11% are variable rate loans with a weighted-average interest rate of approximately 5.1%. The Company intends to refinance some of its variable rate debt to fixed rate debt upon stabilization of the underlying mortgaged properties.

New Accounting Pronouncements

In January 2003, the FASB issued Interpretation No. 46 Consolidation of Variable Interest Entities. The Company is required to adopt the interpretation for variable interest entities created after January 31, 2003 and for existing variable interest entities for the interim period beginning after September 15, 2003. This interpretation clarifies the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements, and requires the consolidation of results of variable interest entities in which the Company has a majority variable interest. The Company does not invest in any variable interest entities.

Critical Accounting Policies

The discussion and analysis of the Company's financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements require management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, which would potentially result in materially different results under different assumptions and conditions. The Company believes that its critical accounting policies include those items described below.

*Investment in Real Estate*

Upon acquisition, the purchase price of a property is allocated to land, building and improvements and other intangible assets and associated liabilities as required by SFAS No. 141 Business Combinations. The allocation to land is based on an estimate of its fair value based on all available information including appraisals. The allocation to other intangible assets represents the value associated with the in-place leases, including leasing commission, legal and other related costs. Also required by SFAS No. 141, is the creation of an intangible asset or liability resulting from in-place leases being above or below the market rental rates on the date of acquisition. This asset or liability is amortized over the life of the related in-place leases as an adjustment to revenue.

Investment in real estate is stated at cost. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives as follows:

Description	Estimated Useful Lives
Land	Not depreciated
Buildings and improvements	20 to 40 years
Furniture, fixtures and equipment	5 to 7 years
Tenant improvements, leasing commissions and other intangible assets	Term of related lease

Maintenance and repairs are expensed as incurred and improvements are capitalized. The cost of assets sold or retired and the related accumulated depreciation and/or amortization are removed from the accounts and the resulting gain or loss is reflected in operations in the period in which such sale or retirement occurs. Allocating the purchase price of a property to the different components of investment in real estate, determining whether expenditures meet the criteria for capitalization and assigning depreciable lives is considered to be critical because it requires management to exercise significant judgment.

#### *Valuation of Real Estate Assets*

Long-lived assets to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company continually evaluates the recoverability of its long-lived assets based on estimated future cash flows from and the estimated liquidation value of such long-lived assets, and provides for impairment if such undiscounted cash flows are insufficient to recover the carrying amount of the long-lived asset. Valuation of real estate assets is considered to be critical because the evaluation of impairment and the determination of fair values involve management's assumptions relating to future economic events that could materially affect the determination of the fair value, and therefore the carrying value of real estate.

#### *Revenue Recognition*

Certain leases provide for tenant occupancy during periods for which no rent is due or where minimum rent payments increase during the term of the lease. Rental revenue is recorded for the full term of each lease on a straight-line basis. Accordingly, the Company records a receivable from tenants for rents that it expects to collect over the remaining lease term as deferred rents receivable. When the Company acquires a property, the term of the existing leases is considered to commence as of the acquisition date for the purposes of this calculation. Revenue recognition is considered to be critical because the evaluation of the realizability of such deferred rents receivable involves management's assumptions relating to such tenant's viability.

#### Inflation

Management believes that inflation should not have a material adverse effect on the Company. The Company's office leases generally require the tenants to pay increases in operating expenses should any inflationary pressures materialize.

Forward-Looking Statements

Certain statements in this Form 10-QSB that are not historical facts are forward-looking statements as that term is defined under the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the Company's current expectations, beliefs, assumptions, estimates and projections about the industry and markets in which the Company operates. Words such as expects, anticipates, intends, plans, believes, seeks, estimates and variations of such words and similar expressions are intended to identify such forward-looking statements. Information concerning expected investment balances, expected funding sources, planned investments, forecasted dates and revenue and expense growth assumptions are examples of forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict and many of which are beyond the Company's control. Therefore, actual outcomes and results may differ materially from what is expressed, forecasted or implied in such forward-looking statements. The Company undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except

as required by applicable law.

The Company's operating results depend primarily on income from its properties, which are substantially influenced by supply and demand for such properties, operating expense levels, property level operations and the pace and price at which the Company can develop, acquire or dispose of such properties. Capital and credit market conditions, which affect the Company's cost of capital, also influence operating results. See the Company's 2002 Form 10-KSB Item 1. Business for a more complete discussion of risk factors that could impact the Company's future financial performance.



Item 3. Controls and Procedures

The Company carried out an evaluation under the supervision and with participation of the Company's management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934 as of September 30, 2003. Based on their evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that disclosure controls and procedures were effective as of the end of the period covered by this report to ensure that information required to be disclosed by the Company in its reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There was no change in the Company's internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II. Other Information**

Item 1. Legal Proceedings

No changes

Item 2. Changes in Securities and Use of Proceeds

During the 3 month period ended September 30, 2003, the Company issued 5,500 shares of common stock upon exercise of previously issued warrants. The issuance of the shares of common stock was made pursuant to an exemption from registration in accordance with Section 4(2) of the Securities Act based on a representation to us from the entity receiving the shares that such entity was a sophisticated investor who was knowledgeable about our operations and financial condition and was able to evaluate the risks and merits of receipt of the shares.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

31. Certifications of Chief Executive Officer and Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002.

32. Certification of Chief Executive Officer and Chief Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

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### (b) Reports on Form 8-K

1. Current Report on Form 8-K dated September 10, 2003 (filed September 16, 2003). This Current Report included disclosures under Item 2. Acquisition or Disposition of Assets and Item 7. Financial Statements and Exhibits. The financial statements were included in an amendment to this Current Report, described below. (Financial Plaza)

2. Current Report on Form 8-K dated September 10, 2003 (filed November 7, 2003). This Current Report consisted of an amendment to the Current Report on Form 8-K dated September 10, 2003 filed on September 16, 2003 and included disclosures under Item 7. Financial Statements and Exhibits. The financial statements included were an Independent Auditors Report; Statement of Revenue and Certain Expenses for the six months ended June 30, 2003 (unaudited) and for the year ended December 31, 2002; Notes to Statement of Revenue and Certain Expenses; Pro Forma Consolidated Balance Sheet as of December 31, 2002 (unaudited); Pro Forma Consolidated Statement of Operations for the six months ended June 30, 2003 (unaudited); Pro Forma Consolidated Statement of Operations for the year ended December 31, 2002 (unaudited); Notes to Pro Forma Consolidated Financial Statements (unaudited); Statement of Estimated Taxable Operating Results and Cash to be Made Available by Operations for the Year ended December 31, 2002 (unaudited); and Note to Statement of Estimated Taxable Operating Results and Cash to be Made Available by Operations (unaudited). (Financial Plaza)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERIVEST PROPERTIES INC.

November 14, 2003

By: /s/ D. Scott Ikenberry  
D. Scott Ikenberry  
Chief Financial Officer  
(Principal Financial Officer and  
Principal Accounting Officer)