

INDEPENDENT BANK CORP /MI/
Form 8-K
January 26, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 26, 2005

INDEPENDENT BANK CORPORATION
(Exact name of registrant as specified in its charter)

Michigan
(State or other
jurisdiction of
incorporation)

0-7818
(Commission
File Number)

38-2032782
(IRS Employer
Identification no.)

230 West Main Street
Ionia, Michigan
(Address of principal executive office)

48846
(Zip Code)

Registrant's telephone number,
including area code:
(616) 527-9450

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition

On January 26, 2005, Independent Bank Corporation issued a press release announcing results for the fourth fiscal quarter. A copy of the press release is attached as Exhibit 99.1. Attached exhibit 99.2 contains supplemental data to the press release.

The information in this Form 8-K and the attached Exhibits shall not be deemed filed for purposes of Section 18 of the Securities Act of 1934, as amended, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits

Exhibits.

99.1 Press release dated January 26, 2005.

99.2 Supplemental data to the Registrant's press release dated January 26, 2005.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INDEPENDENT BANK CORPORATION
(Registrant)

Date January 26, 2005

By: /s/ Robert N. Shuster

Robert N. Shuster, Principal Financial
Officer

Date January 26, 2005

By: /s/ James J. Twarozynski

James J. Twarozynski, Principal
Accounting Officer

NEWS FROM

Exhibit 99.1

CONTACT: Robert N. Shuster
#616/527-5820 ext. 1257

FOR IMMEDIATE USE

**INDEPENDENT BANK CORPORATION
REPORTS FOURTH QUARTER AND FULL YEAR 2004 RESULTS**

IONIA, Michigan, January 26, 2005 . . . Independent Bank Corporation (Nasdaq: IBCP) (the Company), a Michigan-based bank holding company reported that its fourth quarter 2004 net income was \$10.8 million or \$0.50 per diluted share. A year earlier, net income totaled \$9.3 million or \$0.47 per diluted share.

Fourth quarter 2004 results were adversely impacted by securities losses of \$1.2 million (which includes an other than temporary impairment charge of \$1.5 million that is discussed in greater detail below) and a severance charge of approximately \$2.3 million. On an after tax basis these charges approximated \$0.11 per diluted share. Increases in net interest income and deposit fee income as well as a decline in the provision for loan losses positively impacted fourth quarter 2004 results.

The Company s net income for all of 2004 totaled \$38.6 million or \$1.84 per diluted share. In 2003 full year net income was \$37.6 million or \$1.87 per diluted share. Return on average equity and return on average assets were 19.42% and 1.42%, respectively in 2004 compared to 24.89% and 1.69%, respectively in 2003.

Commenting on 2004 results, the Company s Chairman, Charles C. Van Loan stated, This past year was very challenging. At the start of 2004 we projected relatively flat earnings compared to 2003 primarily because of an expected steep drop in mortgage banking revenues due to lower mortgage refinance activity. However, in addition to having to overcome a decline in gains on real estate mortgage loan sales of \$10.3 million in 2004 we also had to overcome several unusual charges and expenses during the year. Despite these financial challenges we substantially achieved our original performance objectives for the year and we also were able to successfully complete two bank acquisitions. We are optimistic that 2005 will be an excellent year for Independent Bank Corporation and based upon our current business plan we presently expect a range of \$2.10 to \$2.20 for full year diluted earnings per share.

On May 31, 2004, the Company completed its acquisition of Midwest Guaranty Bancorp, Inc. (Midwest). The Company issued 997,700 shares of its common stock and paid \$16.6 million in cash to the Midwest shareholders. 2004 includes the results of Midwest s operations subsequent to May 31, 2004. At the time of acquisition, Midwest had total assets of \$238.0 million, total loans of \$205.0 million, total deposits of \$198.9 million and total stockholders equity of \$18.7 million. We recorded purchase accounting adjustments related to the Midwest acquisition including recording goodwill of \$23.1 million, establishing a core deposit intangible of \$4.9 million and a covenant not to compete of \$1.3 million.

On July 1, 2004, the Company completed its acquisition of North Bancorp, Inc. (North). The Company issued 345,391 shares of its common stock to the North shareholders. 2004 includes the results of North s operations beginning on July 1, 2004. At the time of acquisition, North had total assets of \$155.1 million, total loans of \$103.6 million, total deposits of \$123.8 million and total stockholders equity of \$3.3 million. We recorded purchase accounting adjustments related to the North acquisition including recording goodwill of \$2.9 million and establishing a core deposit intangible of \$2.2 million.

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The Company's tax equivalent net interest income totaled \$34.5 million during the fourth quarter of 2004, which represents a \$7.4 million or 27.3% increase from the comparable quarter one year earlier. The adjustments to determine tax equivalent net interest income were \$1.5 million and \$1.4 million for the fourth quarters of 2004 and 2003, respectively, and were computed using a 35% tax rate. The increase in tax equivalent net interest income reflects a \$628.5 million increase in the balance of average interest-earning assets that was partially offset by a 6 basis point decrease in the Company's tax equivalent net interest income as a percent of average interest-earning assets (the net interest margin). The increase in average interest-earning assets is due to the Midwest and North acquisitions as well as growth in commercial loans, finance receivables and investment securities. The net interest margin was equal to 4.94% during the fourth quarter of 2004 compared to 5.00% in the fourth quarter of 2003. This decrease was due to a decline in the tax equivalent yield on average interest-earning assets to 6.77% in the fourth quarter of 2004 from 6.95% in the fourth quarter of 2003. This decline is due to the pay down of higher yielding loans and investment securities and the addition of new loans and new investment securities at lower interest rates as well as the impact of the North acquisition. The decrease in the tax equivalent yield on average interest-earning assets was partially offset by a 12 basis point decline in the Company's interest expense as a percentage of average interest-earning assets (the cost of funds) to 1.83% during the fourth quarter of 2004 from 1.95% during the fourth quarter of 2003. The decline in the Company's cost of funds was primarily due to the maturity of higher costing time deposits and borrowings, as well as increased levels of lower cost core deposits (including those added as a result of the Midwest and North acquisitions).

Service charges on deposits totaled \$4.6 million in the fourth quarter of 2004, a \$0.7 million or 18.2% increase from the comparable period in 2003. The increase in deposit related service fees resulted primarily from the continued growth of checking accounts as well as the Midwest and North acquisitions.

Gains on the sale of real estate mortgage loans were \$1.4 million and \$2.3 million in the fourth quarters of 2004 and 2003, respectively. Real estate mortgage loan sales totaled \$98.2 million in the fourth quarter of 2004 compared to \$120.7 million in the fourth quarter of 2003. These declines primarily are a result of a drop in mortgage loan refinance activity as well as changes in the mix of mortgage loans originated for sale and originated for our portfolio. During the fourth quarter of 2004, gains on the sale of real estate mortgage loans were decreased by approximately \$0.04 million, net, as a result of recording changes in the fair value of certain derivative instruments pursuant to Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activity (SFAS #133), compared to a \$0.5 million increase in the fourth quarter of 2003. Real estate mortgage loans originated totaled \$165.3 million in the fourth quarter of 2004 compared to \$153.0 million in the comparable quarter of 2003, and loans held for sale were \$38.8 million at December 31, 2004 compared to \$32.6 million at December 31, 2003.

Securities losses totaled \$1.2 million in the fourth quarter of 2004 compared to securities losses of \$24,000 in the fourth quarter of 2003. The securities losses in the fourth quarter of 2004 are comprised of impairment charges of \$1.5 million that were partially offset by \$0.3 million in securities gains primarily from the call of some preferred securities. In the fourth quarter of 2004 the Company recorded an other than temporary impairment charge of \$1.4 million on various Fannie Mae and Freddie Mac preferred securities that it owns. After recording this impairment charge, the Company's remaining book value for these securities was approximately \$25.9 million at December 31, 2004. In addition the Company recorded a \$0.1 million other than temporary impairment charge on a mobile home asset-backed security.

Real estate mortgage loan servicing generated income of \$0.3 million in the fourth quarter of 2004 compared to income of \$0.9 million in the fourth quarter of 2003. This decrease is primarily due to changes in the impairment reserve on and the amortization of capitalized mortgage loan servicing rights. Activity related to capitalized mortgage loan servicing rights is as follows:

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| | Quarter Ended (in thousands) | | Year Ended (in thousands) | |
|-------------------------------------------|------------------------------|----------|---------------------------|----------|
| | 12/31/04 | 12/31/03 | 12/31/04 | 12/31/03 |
| Balance at beginning of period | \$ 11,123 | \$ 7,690 | \$ 8,873 | \$ 4,455 |
| Servicing rights acquired | | | 1,138 | |
| Originated servicing rights capitalized | 898 | 1,068 | 3,341 | 7,700 |
| Amortization | (491) | (352) | (1,948) | (3,655) |
| (Increase)/decrease in impairment reserve | (170) | 467 | (44) | 373 |
| Balance at end of period | \$ 11,360 | \$ 8,873 | \$ 11,360 | \$ 8,873 |
| Impairment reserve at end of period | | | \$ 766 | \$ 722 |

The decline in servicing rights capitalized is due to the lower level of real estate mortgage loan sales in 2004 compared to 2003. The amortization of capitalized mortgage loan servicing rights declined for all of 2004 compared to 2003 due to a lower level of mortgage loan prepayment activity. The impairment reserve on capitalized mortgage loan servicing rights totaled \$0.8 million at December 31, 2004, compared to \$0.6 million and \$0.7 million at September 30, 2004, and December 31, 2003, respectively. The changes in the impairment reserve reflect the valuation of capitalized mortgage loan servicing rights at each period end. At December 31, 2004, the Company was servicing approximately \$1.4 billion in real estate mortgage loans for others on which servicing rights have been capitalized. This servicing portfolio had a weighted average coupon rate of approximately 5.87% and a weighted average service fee of 25.9 basis points.

Non-interest expense totaled \$26.3 million in the fourth quarter of 2004, an increase of \$4.8 million compared to the fourth quarter of 2003. The increase in fourth quarter non-interest expense was primarily due to severance costs of \$2.3 million related to previously announced management changes at Mepco Insurance Premium Financing, Inc. The remainder of the increase in non-interest expense is primarily due to operating costs related to the addition of staff and branch offices from the Midwest and North acquisitions, increases in compensation and employee benefits, and Sarbanes-Oxley 404 implementation costs. The increase in compensation and employee benefits expense is primarily attributable to merit pay increases that were effective January 1, 2004, staffing level increases associated with the expansion and growth of the organization and an increase in health care insurance costs. Sarbanes-Oxley 404 implementation costs totaled \$0.3 million and \$0.6 million for the fourth quarter and full year of 2004, respectively. These expenses only represent costs incurred with external parties.

A breakdown of non-performing loans by loan type is as follows:

| Loan Type | 12/31/2004 | 9/30/2004 | 12/31/2003 |
|--------------------------------------------------------|-----------------------|-----------|------------|
| | (Dollars in Millions) | | |
| Commercial | \$ 5.4 | \$ 6.2 | \$ 3.9 |
| Commercial guaranteed under federal program | 1.1 | 1.0 | 2.3 |
| Consumer | 1.9 | 1.2 | 0.9 |
| Mortgage | 4.6 | 5.4 | 3.7 |
| Finance receivables | 2.1 | 2.3 | 1.9 |
| Total | \$ 15.1 | \$ 16.1 | \$ 12.7 |
| Ratio of non-performing loans to total portfolio loans | 0.68% | 0.73% | 0.76% |

Other real estate and repossessed assets totaled \$2.1 million at December 31, 2004 compared to \$3.3 million at December 31, 2003. The provision for loan losses was \$0.3 million and \$1.6 million in the fourth quarters of 2004 and 2003, respectively. The level of the provision for loan losses in each period reflects the Company's assessment of the allowance for loan losses taking into consideration factors such as loan mix, levels of non-performing and classified loans and net charge-offs. Net loan charge-offs for all of 2004 totaled \$3.7 million, or 0.19% of average loans, compared to \$3.5 million, or 0.23% of average loans, in 2003. Net loan charge-offs were \$1.1 million (0.19% annualized of average loans) in the fourth quarter of 2004 compared to \$1.9 million (0.43% annualized of average loans) in the fourth quarter of 2003. At

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December 31, 2004 the allowance for loan losses totaled \$24.7 million, or 1.11% of portfolio loans compared to \$16.8 million, or 1.01% of portfolio loans at December 31, 2003.

Total assets were \$3.09 billion at December 31, 2004 compared to \$2.36 billion at December 31, 2003. Loans, excluding loans held for sale, increased to \$2.23 billion at December 31, 2004 from \$1.67 billion at December 31, 2003. The increase in loans is primarily due to the acquisitions of North and Midwest as well as growth in commercial loans, real estate mortgage loans and finance receivables. Deposits totaled \$2.18 billion at December 31, 2004, an increase of \$474.1 million from December 31, 2003. This increase is primarily attributable to the acquisitions of North and Midwest as well as increases in checking and savings deposits and brokered certificates of deposit. Stockholders equity totaled \$230.3 million at December 31, 2004, or 7.44% of total assets, and represents a net book value per share of \$10.87.

About Independent Bank Corporation

Independent Bank Corporation (Nasdaq: IBCP) is a Michigan-based bank holding company with total assets of over \$3 billion. Founded as First National Bank of Ionia in 1864, Independent Bank Corporation now operates over 100 offices across Michigan's Lower Peninsula through four state-chartered bank subsidiaries. These subsidiaries, Independent Bank, Independent Bank East Michigan, Independent Bank South Michigan and Independent Bank West Michigan, provide a full range of financial services, including commercial banking, mortgage lending, investments and title services. Financing for insurance premiums and extended automobile warranties is also available through Mepco Insurance Premium Financing, Inc., a wholly owned subsidiary of Independent Bank. Independent Bank Corporation is committed to providing exceptional personal service and value to its customers, stockholders and the communities it serves. For more information, please visit our website at: www.ibcp.com

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as expect, believe, intend, estimate, project, may and similar expressions are intended to identify forward-looking statements. These forward-looking statements are predicated on management's beliefs and assumptions based on information known to Independent Bank Corporation's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Independent Bank Corporation's management for future or past operations, products or services, and forecasts of the Company's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, and estimates of credit quality trends. Such statements reflect the view of Independent Bank Corporation's management as of this date with respect to future events and are not guarantees of future performance, involve assumptions and are subject to substantial risks and uncertainties, such as the changes in Independent Bank Corporation's plans, objectives, expectations and intentions. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Company's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in interest rates, changes in the accounting treatment of any particular item, the results of regulatory examinations, changes in industries where the Company has a concentration of loans, changes in the level of fee income, changes in general economic conditions and related credit and market conditions, and the impact of regulatory responses to any of the foregoing. Forward-looking statements speak only as of the date they are made. Independent Bank Corporation does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Independent Bank Corporation claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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INDEPENDENT BANK CORPORATION AND SUBSIDIARIES
Consolidated Statements of Financial Condition

| | December 31, 2004 | December 31, 2003 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| | (unaudited) | |
| | (in thousands) | |
| Assets | | |
| Cash and due from banks | \$ 72,815 | \$ 61,741 |
| Securities available for sale | 550,908 | 453,996 |
| Federal Home Loan Bank stock, at cost | 17,322 | 13,895 |
| Loans held for sale | 38,756 | 32,642 |
| Loans | | |
| Commercial | 931,251 | 603,558 |
| Real estate mortgage | 773,609 | 681,602 |
| Installment | 266,042 | 234,562 |
| Finance receivables | 254,388 | 147,671 |
| | <hr/> | <hr/> |
| Total Loans | 2,225,290 | 1,667,393 |
| Allowance for loan losses | (24,737) | (16,836) |
| | <hr/> | <hr/> |
| Net Loans | 2,200,553 | 1,650,557 |
| Property and equipment, net | 56,569 | 43,979 |
| Bank owned life insurance | 38,337 | 36,850 |
| Goodwill | 53,354 | 16,696 |
| Other intangibles | 13,503 | 7,523 |
| Accrued income and other assets | 51,910 | 43,135 |
| | <hr/> | <hr/> |
| Total Assets | \$ 3,094,027 | \$ 2,361,014 |
| | <hr/> | <hr/> |
| Liabilities and Shareholders' Equity | | |
| Deposits | | |
| Non-interest bearing | \$ 287,672 | \$ 192,733 |
| Savings and NOW | 849,110 | 700,541 |
| Time | 1,040,165 | 809,532 |
| | <hr/> | <hr/> |
| Total Deposits | 2,176,947 | 1,702,806 |
| Federal funds purchased | 117,552 | 53,885 |
| Other borrowings | 405,386 | 331,819 |
| Subordinated debentures | 64,197 | 52,165 |
| Financed premiums payable | 48,160 | 26,340 |
| Accrued expenses and other liabilities | 51,493 | 31,783 |
| | <hr/> | <hr/> |
| Total Liabilities | 2,863,735 | 2,198,798 |
| | <hr/> | <hr/> |
| Shareholders' Equity | | |
| Preferred stock, no par value--200,000 shares authorized; none outstanding | | |
| Common stock, \$1.00 par value--30,000,000 shares authorized; issued and outstanding: 21,194,651 shares at December 31, 2004 and 19,521,137 shares at December 31, 2003 | 21,195 | 19,521 |
| Capital surplus | 158,797 | 119,401 |
| Retained earnings | 41,795 | 16,953 |
| Accumulated other comprehensive income | 8,505 | 6,341 |
| | <hr/> | <hr/> |
| Total Shareholders' Equity | 230,292 | 162,216 |
| | <hr/> | <hr/> |

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| | December 31, 2004 | December 31, 2003 |
|--------------------------------------------|------------------------------|------------------------------|
| Total Liabilities and Shareholders' Equity | \$ 3,094,027 | \$ 2,361,014 |

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INDEPENDENT BANK CORPORATION AND SUBSIDIARIES
Consolidated Statements of Operations

| | Three Months Ended | | Twelve Months Ended | |
|-----------------------------------------------------|---------------------------|-------------|----------------------------|-------------|
| | December 31, | | December 31, | |
| | 2004 | 2003 | 2004 | 2003 |
| | (unaudited) | | (unaudited) | |
| (in thousands, except per share amounts) | | | | |
| Interest Income | | | | |
| Interest and fees on loans | \$ 39,868 | \$ 30,811 | \$ 139,846 | \$ 118,861 |
| Securities available for sale | | | | |
| Taxable | 3,131 | 3,112 | 12,497 | 11,687 |
| Tax-exempt | 2,504 | 2,225 | 9,439 | 8,207 |
| Other investments | 228 | 169 | 765 | 611 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Interest Income | 45,731 | 36,317 | 162,547 | 139,366 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Interest Expense | | | | |
| Deposits | 8,288 | 6,432 | 28,363 | 27,802 |
| Other borrowings | 4,489 | 4,165 | 16,651 | 16,311 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Interest Expense | 12,777 | 10,597 | 45,014 | 44,113 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Net Interest Income | 32,954 | 25,720 | 117,533 | 95,253 |
| Provision for loan losses | 343 | 1,641 | 4,309 | 4,032 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Net Interest Income After Provision for Loan Losses | 32,611 | 24,079 | 113,224 | 91,221 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Non-interest Income | | | | |
| Service charges on deposit accounts | 4,570 | 3,865 | 17,089 | 14,668 |
| Net gains (losses) on asset sales | | | | |
| Real estate mortgage loans | 1,353 | 2,268 | 5,956 | 16,269 |
| Securities | (1,200) | (24) | 856 | (779) |
| Title insurance fees | 457 | 459 | 2,036 | 3,092 |
| Manufactured home loan origination fees | 341 | 487 | 1,264 | 1,769 |
| Real estate mortgage loan servicing | 269 | 902 | 1,427 | (294) |
| Other income | 2,469 | 1,895 | 9,170 | 7,879 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Non-interest Income | 8,259 | 9,852 | 37,798 | 42,604 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Non-interest Expense | | | | |
| Compensation and employee benefits | 14,525 | 11,881 | 50,081 | 43,558 |
| Occupancy, net | 1,921 | 1,684 | 7,539 | 6,519 |
| Furniture and fixtures | 1,649 | 1,414 | 6,122 | 5,539 |
| Other expenses | 8,167 | 6,531 | 34,926 | 26,890 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Non-interest Expense | 26,262 | 21,510 | 98,668 | 82,506 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Income Before Income Tax | 14,608 | 12,421 | 52,354 | 51,319 |
| Income tax expense | 3,794 | 3,097 | 13,796 | 13,727 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Net Income | \$ 10,814 | \$ 9,324 | \$ 38,558 | \$ 37,592 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

INDEPENDENT BANK CORPORATION AND SUBSIDIARIES

Selected Financial Data

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | |
|-------------------------------------------------|------------------------------------|------------|-------------------------------------|------------|
| | 2004 | 2003 | 2004 | 2003 |
| | (unaudited) | | (unaudited) | |
| Per Share Data (A) | | | | |
| Net Income | | | | |
| Basic | \$.51 | \$.48 | \$ 1.88 | \$ 1.92 |
| Diluted | .50 | .47 | 1.84 | 1.87 |
| Cash dividends declared | .17 | .16 | .66 | .59 |
| Selected Ratios | | | | |
| As a percent of average interest-earning assets | | | | |
| Tax equivalent interest income | 6.77% | 6.95% | 6.71% | 7.03% |
| Interest expense | 1.83 | 1.95 | 1.80 | 2.15 |
| Tax equivalent net interest income | 4.94 | 5.00 | 4.91 | 4.88 |
| Net income to | | | | |
| Average equity | 18.80% | 23.35% | 19.42% | 24.89% |
| Average assets | 1.43 | 1.59 | 1.42 | 1.69 |
| Average Shares (A) | | | | |
| Basic | 21,146,179 | 19,496,788 | 20,462,185 | 19,587,942 |
| Diluted | 21,598,663 | 20,040,024 | 20,900,337 | 20,059,177 |

(A) Average shares of common stock for basic net income per share include shares issued and outstanding during the period. Average shares of common stock for diluted net income per share include shares to be issued upon exercise of stock options and stock units for deferred compensation plan for non-employee directors.

INDEPENDENT BANK CORPORATION AND SUBSIDIARIES
Supplemental Data

Exhibit 99.2

Non-performing assets

| | December 31, | |
|-------------------------------------------------------------------|------------------------|---------------|
| | 2004 | 2003 |
| | (dollars in thousands) | |
| Non-accrual loans | \$ 11,804 | \$ 9,122 |
| Loans 90 days or more past due and still accruing interest | 3,123 | 3,284 |
| Restructured loans | 218 | 335 |
| | <u>15,145</u> | <u>12,741</u> |
| Other real estate | 2,113 | 3,256 |
| | <u>17,258</u> | <u>15,997</u> |
| As a percent of Portfolio Loans | | |
| Non-performing loans | 0.68% | 0.76% |
| Allowance for loan losses | 1.11 | 1.01 |
| Non-performing assets to total assets | 0.56 | 0.68 |
| Allowance for loan losses as a percent of non-performing loans | 163 | 132 |

Allowance for loan losses

| | Twelve months ended December 31, | | | |
|-----------------------------------------------------------------------|-------------------------------------|-------------------------|----------------|-------------------------|
| | 2004 | | 2003 | |
| | Loan Losses | Unfunded Commitments | Loan Losses | Unfunded Commitments |
| | (in thousands) | | | |
| Balance at beginning of period | \$ 16,836 | \$ 892 | \$ 15,830 | \$ 875 |
| Additions (deduction) | | | | |
| Allowance on loans acquired | 8,236 | | 517 | |
| Provision charged to operating expense | 3,355 | 954 | 4,015 | 17 |
| Recoveries credited to allowance | 1,251 | | 1,087 | |
| Loans charged against the allowance | (4,941) | | (4,613) | |
| | <u>24,737</u> | <u>1,846</u> | <u>16,836</u> | <u>892</u> |
| Balance at end of period | | | | |
| Net loans charged against the allowance to average Portfolio Loans | | 0.19% | | 0.23% |

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| | December 31, | | | | | |
|---------------------------------------------------------------|---------------------|------------------|--------------|-------------------|------------------|--------------|
| | 2004 | | | 2003 | | |
| | Amount | Average Maturity | Rate | Amount | Average Maturity | Rate |
| (dollars in thousands) | | | | | | |
| Brokered CDs ⁽¹⁾ | \$ 576,944 | 1.9 years | 2.56% | \$ 416,566 | 2.3 years | 2.43% |
| Fixed rate FHLB advances ⁽¹⁾ | 59,902 | 6.4 years | 5.55 | 84,638 | 5.0 years | 3.99 |
| Variable rate FHLB advances ⁽¹⁾ | 164,000 | 0.4 years | 2.32 | 104,150 | 0.4 years | 1.30 |
| Securities sold under agreements to Repurchase ⁽¹⁾ | 169,810 | 0.2 years | 2.27 | 140,969 | 0.3 years | 1.22 |
| Federal funds purchased | 117,552 | 1 day | 2.44 | 53,885 | 1 day | 1.16 |
| Total | \$ 1,088,208 | 1.4 years | 2.63% | \$ 800,208 | 1.8 years | 2.15% |

⁽¹⁾ Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest rate swaps.

Capitalization

| | December 31, | |
|---------------------------------------------|-------------------|-------------------|
| | 2004 | 2003 |
| (in thousands) | | |
| Unsecured debt | \$ 9,000 | |
| Subordinated debentures | 64,197 | \$ 52,165 |
| Amount not qualifying as regulatory capital | (1,847) | (1,565) |
| Amount qualifying as regulatory capital | 62,350 | 50,600 |
| Shareholders' Equity | | |
| Preferred stock, no par value | | |
| Common stock, par value \$1.00 per share | 21,195 | 19,521 |
| Capital surplus | 158,797 | 119,401 |
| Retained earnings | 41,795 | 16,953 |
| Accumulated other comprehensive income | 8,505 | 6,341 |
| Total shareholders' equity | 230,292 | 162,216 |
| Total capitalization | \$ 301,642 | \$ 212,816 |

Non-Interest Income

| | Three months ended | | Twelve months ended | |
|-----------------------------------------|--------------------|--------------|---------------------|--------------|
| | December 31, | December 31, | December 31, | December 31, |
| | 2004 | 2003 | 2004 | 2003 |
| (in thousands) | | | | |
| Service charges on deposit accounts | \$ 4,570 | \$ 3,865 | \$ 17,089 | \$ 14,668 |
| Net gains (losses) on asset sales | | | | |
| Real estate mortgage loans | 1,353 | 2,268 | 5,956 | 16,269 |
| Securities | (1,200) | (24) | 856 | (779) |
| Title insurance fees | 457 | 459 | 2,036 | 3,092 |
| Bank owned life insurance | 395 | 330 | 1,486 | 1,432 |
| Manufactured home loan origination fees | | | | |

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| | Three months ended December 31, | | Twelve months ended December 31, | |
|-------------------------------------|------------------------------------|-------------------|-------------------------------------|-------------------|
| and commissions | 341 | 487 | 1,264 | 1,769 |
| Mutual fund and annuity commissions | 285 | 318 | 1,260 | 1,227 |
| Real estate mortgage loan servicing | 269 | 902 | 1,427 | (294) |
| Other | 1,789 | 1,247 | 6,424 | 5,220 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Total non-interest income | \$ 8,259 | \$ 9,852 | \$ 37,798 | \$ 42,604 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

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| | Three months ended December 31, | | Twelve months ended December 31, | |
|--------------------------------------------------------------------------------|------------------------------------|------------|-------------------------------------|--------------|
| | 2004 | 2003 | 2004 | 2003 |
| | (in thousands) | | | |
| Real estate mortgage loans originated | \$ 165,265 | \$ 153,039 | \$ 687,967 | \$ 1,123,249 |
| Real estate mortgage loans sold | 98,239 | 120,728 | 385,445 | 892,482 |
| Real estate mortgage loans sold with servicing rights released | 14,767 | 8,330 | 53,082 | 51,847 |
| Net gains on the sale of real estate mortgage loans | 1,353 | 2,268 | 5,956 | 16,269 |
| Net gains as a percent of real estate mortgage loans sold ("Loan Sale Margin") | 1.38% | 1.88% | 1.55% | 1.82% |
| SFAS #133 adjustments included in the Loan Sale Margin | (0.04%) | .43% | 0.00% | 0.10% |

Capitalized Real Estate Mortgage Loan Servicing Rights

| | Twelve months ended December 31, | |
|-------------------------------------------|-------------------------------------|----------|
| | 2004 | 2003 |
| | (in thousands) | |
| Balance at beginning of period | \$ 8,873 | \$ 4,455 |
| Servicing rights acquired | 1,138 | |
| Originated servicing rights capitalized | 3,341 | 7,700 |
| Amortization | (1,948) | (3,655) |
| (Increase)/decrease in impairment reserve | (44) | 373 |
| Balance at end of period | \$ 11,360 | \$ 8,873 |
| Impairment reserve at end of period | \$ 766 | \$ 722 |

Non-Interest Expense

| | Three months ended December 31, | | Twelve months ended December 31, | |
|---------------------------------------------|------------------------------------|----------|-------------------------------------|-----------|
| | 2004 | 2003 | 2004 | 2003 |
| | (in thousands) | | | |
| Salaries | \$ 10,998 | \$ 7,508 | \$ 35,205 | \$ 27,954 |
| Performance-based compensation and benefits | 1,085 | 2,312 | 5,301 | 6,872 |
| Other benefits | 2,442 | 2,061 | 9,575 | 8,732 |
| Compensation and employee benefits | 14,525 | 11,881 | 50,081 | 43,558 |
| Occupancy, net | 1,921 | 1,684 | 7,539 | 6,519 |
| Furniture and fixtures | 1,649 | 1,414 | 6,122 | 5,539 |
| Data processing | 1,130 | 1,021 | 4,462 | 3,942 |
| Advertising | 908 | 1,117 | 3,787 | 4,011 |
| Loan and collection | 897 | 697 | 3,556 | 3,352 |
| Communications | 971 | 761 | 3,553 | 2,895 |
| Legal and professional | 723 | 236 | 2,718 | 1,651 |
| Mepco claims expense | | | 2,700 | |
| Amortization of intangible assets | 755 | 495 | 2,478 | 1,721 |
| Supplies | 579 | 500 | 2,140 | 1,920 |
| Write-off of uncompleted software | | | 977 | |
| Loss on prepayments of borrowings | | | | 983 |
| Other | 2,204 | 1,704 | 8,555 | 6,415 |

Non-Interest Expense

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| | Three months ended December 31, | | Twelve months ended December 31, | |
|----------------------------|--------------------------------------------|-------------------|---------------------------------------------|-------------------|
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Total non-interest expense | \$ 26,262 | \$ 21,510 | \$ 98,668 | 82,506 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

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Average Balances and Tax Equivalent Rates

| | Three Months Ended December 31, | | | | | |
|----------------------------------------------------------------------|------------------------------------|-----------|-------|--------------------|-----------|-------|
| | 2004 | | | 2003 | | |
| | Average Balance | Interest | Rate | Average Balance | Interest | Rate |
| Assets | (dollars in thousands) | | | | | |
| Taxable loans ⁽¹⁾ | \$ 2,254,015 | \$ 39,786 | 7.03% | \$ 1,684,148 | \$ 30,687 | 7.25% |
| Tax-exempt loans ^(1,2) | 7,580 | 126 | 6.61 | 9,993 | 190 | 7.54 |
| Taxable securities | 271,908 | 3,131 | 4.58 | 250,147 | 3,112 | 4.94 |
| Tax-exempt securities ⁽²⁾ | 231,409 | 3,978 | 6.84 | 195,470 | 3,516 | 7.14 |
| Other investments | 17,278 | 228 | 5.25 | 13,930 | 169 | 4.81 |
| Interest Earning Assets | 2,782,190 | 47,249 | 6.77 | 2,153,688 | 37,674 | 6.95 |
| Cash and due from banks | 63,775 | | | 50,023 | | |
| Other assets, net | 172,284 | | | 124,821 | | |
| Total Assets | \$ 3,018,249 | | | \$ 2,328,532 | | |
| Liabilities | | | | | | |
| Savings and NOW | \$ 859,184 | 1,348 | 0.62 | \$ 695,464 | 1,012 | 0.58 |
| Time deposits | 1,053,244 | 6,940 | 2.62 | 781,726 | 5,420 | 2.75 |
| Long-term debt | 7,495 | 76 | 4.03 | | | |
| Other borrowings | 503,277 | 4,413 | 3.49 | 441,930 | 4,165 | 3.74 |
| Interest Bearing Liabilities | 2,423,200 | 12,777 | 2.10 | 1,919,120 | 10,597 | 2.19 |
| Demand deposits | 283,933 | | | 193,404 | | |
| Other liabilities | 82,292 | | | 57,582 | | |
| Shareholders' equity | 228,824 | | | 158,426 | | |
| Total liabilities and shareholders' equity | \$ 3,018,249 | | | \$ 2,328,532 | | |
| Tax Equivalent Net Interest Income | | \$ 34,472 | | \$ 27,077 | | |
| Tax Equivalent Net Interest Income as a Percent of Earning Assets | | | 4.94% | | | 5.00% |

(1) All domestic

(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%

Average Balances and Tax Equivalent Rates

| | Twelve Months Ended December 31, | | | | | |
|----------------------------------------------------------------------|-------------------------------------|------------|-------|--------------------|------------|-------|
| | 2004 | | | 2003 | | |
| | Average Balance | Interest | Rate | Average Balance | Interest | Rate |
| Assets | (dollars in thousands) | | | | | |
| Taxable loans ⁽¹⁾ | \$ 2,004,544 | \$ 139,517 | 6.96% | \$ 1,612,316 | \$ 118,277 | 7.34% |
| Tax-exempt loans ^(1,2) | 7,637 | 507 | 6.64 | 11,249 | 898 | 7.98 |
| Taxable securities | 266,704 | 12,497 | 4.69 | 239,296 | 11,687 | 4.88 |
| Tax-exempt securities ⁽²⁾ | 212,441 | 14,914 | 7.02 | 179,668 | 12,992 | 7.23 |
| Other investments | 16,283 | 765 | 4.70 | 12,341 | 611 | 4.95 |
| Interest Earning Assets | 2,507,609 | 168,200 | 6.71 | 2,054,870 | 144,465 | 7.03 |
| Cash and due from banks | 55,728 | | | 48,839 | | |
| Other assets, net | 153,245 | | | 118,309 | | |
| Total Assets | \$ 2,716,582 | | | \$ 2,222,018 | | |
| Liabilities | | | | | | |
| Savings and NOW | \$ 805,885 | 4,543 | 0.56 | \$ 688,697 | 4,879 | 0.71 |
| Time deposits | 912,285 | 23,820 | 2.61 | 741,731 | 22,923 | 3.09 |
| Long-term debt | 4,549 | 177 | 3.89 | | | |
| Other borrowings | 480,956 | 16,474 | 3.43 | 407,264 | 16,311 | 4.01 |
| Interest Bearing Liabilities | 2,203,675 | 45,014 | 2.04 | 1,837,692 | 44,113 | 2.40 |
| Demand deposits | 240,800 | | | 183,032 | | |
| Other liabilities | 73,574 | | | 50,283 | | |
| Shareholders' equity | 198,533 | | | 151,011 | | |
| Total liabilities and shareholders' equity | \$ 2,716,582 | | | \$ 2,222,018 | | |
| Tax Equivalent Net Interest Income | | \$ 123,186 | | \$ 100,352 | | |
| Tax Equivalent Net Interest Income as a Percent of Earning Assets | | | 4.91% | | | 4.88% |

(1) All domestic

(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%