

KENNAMETAL INC  
Form 10-Q  
May 06, 2016  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2016  
Commission file number 1-5318  
KENNAMETAL INC.  
(Exact name of registrant as specified in its charter)

Pennsylvania 25-0900168  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

600 Grant Street  
Suite 5100 15219-2706  
Pittsburgh, Pennsylvania  
(Address of principal executive offices) (Zip Code)  
Website: www.kennametal.com

Registrant's telephone number, including area code: (412) 248-8200

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of capital stock, as of the latest practicable date.

| Title of Each Class                       | Outstanding at April 29, 2016 |
|---|-------------------------------|
| Capital Stock, par value \$1.25 per share | 79,689,781                    |

Table of Contents

KENNAMETAL INC.  
FORM 10-Q  
FOR THE THREE AND NINE MONTHS ENDED MARCH 31, 2016  
TABLE OF CONTENTS

Item No. Page No.

PART I - FINANCIAL INFORMATION

1. Financial Statements

Condensed Consolidated Statements of Income (Unaudited)  
Three and nine months ended March 31, 2016 and 2015 4

Condensed Consolidated Statements of Comprehensive Income (Unaudited)  
Three and nine months ended March 31, 2016 and 2015 5

Condensed Consolidated Balance Sheets (Unaudited)  
March 31, 2016 and June 30, 2015 6

Condensed Consolidated Statements of Cash Flow (Unaudited)  
Nine months ended March 31, 2016 and 2015 7

Notes to Condensed Consolidated Financial Statements (Unaudited) 8

2. Management's Discussion and Analysis of Financial Condition and Results of Operations 26

3. Quantitative and Qualitative Disclosures About Market Risk 34

4. Controls and Procedures 34

PART II - OTHER INFORMATION

2. Unregistered Sales of Equity Securities and Use of Proceeds 35

6. Exhibits 36

Signatures 37

Table of Contents

**FORWARD-LOOKING INFORMATION**

This Quarterly Report on Form 10-Q contains “forward-looking” statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that do not relate strictly to historical or current facts. You can identify forward-looking statements by the fact they use words such as “should,” “anticipate,” “estimate,” “approximate,” “expect,” “may,” “will,” “project,” “intend,” “plan” and other words of similar meaning and expression in connection with any discussion of future operating or financial performance or events. We have also included forward looking statements in this Quarterly Report on Form 10-Q concerning, among other things, our strategy, goals, plans and projections regarding our financial position, liquidity and capital resources, results of operations, market position and product development. These statements are based on current estimates that involve inherent risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, our actual results could vary materially from our current expectations. There are a number of factors that could cause our actual results to differ from those indicated in the forward-looking statements. They include: economic recession; our ability to achieve all anticipated benefits of restructuring initiatives; our foreign operations and international markets, such as currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; changes in the regulatory environment in which we operate, including environmental, health and safety regulations; potential for future goodwill and other intangible asset impairment charges; our ability to protect and defend our intellectual property; continuity of information technology infrastructure; competition; our ability to retain our management and employees; demands on management resources; availability and cost of the raw materials we use to manufacture our products; product liability claims; integrating acquisitions and achieving the expected savings and synergies; global or regional catastrophic events; demand for and market acceptance of our products; business divestitures; energy costs; commodity prices; labor relations; and implementation of environmental remediation matters. We provide additional information about many of the specific risks we face in the “Risk Factors” Section of our Annual Report on Form 10-K. We can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Table of Contents

## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## KENNAMETAL INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| (in thousands, except per share amounts)                      | Three Months Ended |             | Nine Months Ended |              |
|---|--------------------|-------------|-------------------|--------------|
|   | March 31,          | March 31,   | March 31,         | March 31,    |
|   | 2016               | 2015        | 2016              | 2015         |
| Sales   | \$497,837          | \$638,970   | \$1,577,212       | \$2,009,543  |
| Cost of goods sold  | 340,484            | 439,500     | 1,127,828         | 1,392,516    |
| Gross profit  | 157,353            | 199,470     | 449,384           | 617,027      |
| Operating expense   | 121,004            | 138,025     | 373,827           | 423,972      |
| Restructuring and asset impairment charges (Notes 8 and 18)   | 7,142              | 175,435     | 128,498           | 565,837      |
| Loss on divestiture (Note 5)                                  | (2,557 )           | —           | 130,750           | —            |
| Amortization of intangibles                                   | 4,429              | 6,402       | 16,315            | 20,361       |
| Operating income (loss)                                       | 27,335             | (120,392 )  | (200,006 )        | (393,143 )   |
| Interest expense  | 7,113              | 7,760       | 20,895            | 23,929       |
| Other (income) expense, net                                   | (1,938 )           | (378 )      | (1,582 )          | 32           |
| Income (loss) before income taxes                             | 22,160             | (127,774 )  | (219,319 )        | (417,104 )   |
| Provision (benefit) for income taxes                          | 5,465              | (82,223 )   | (61,499 )         | (23,975 )    |
| Net income (loss)   | 16,695             | (45,551 )   | (157,820 )        | (393,129 )   |
| Less: Net income attributable to noncontrolling interests     | 695                | 678         | 1,634             | 1,914        |
| Net income (loss) attributable to Kennametal                  | \$16,000           | \$(46,229 ) | \$(159,454 )      | \$(395,043 ) |
| <b>PER SHARE DATA ATTRIBUTABLE TO KENNAMETAL SHAREHOLDERS</b> |                    |             |                   |              |
| Basic earnings (loss) per share                               | \$0.20             | \$(0.58 )   | \$(2.00 )         | \$(4.98 )    |
| Diluted earnings (loss) per share                             | \$0.20             | \$(0.58 )   | \$(2.00 )         | \$(4.98 )    |
| Dividends per share   | \$0.20             | \$0.18      | \$0.60            | \$0.54       |
| Basic weighted average shares outstanding                     | 79,871             | 79,389      | 79,814            | 79,282       |
| Diluted weighted average shares outstanding                   | 80,224             | 79,389      | 79,814            | 79,282       |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

## KENNAMETAL INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

| (in thousands)   | Three Months Ended |             | Nine Months Ended |             |
|--|--------------------|-------------|-------------------|-------------|
|  | March 31,          |             | March 31,         |             |
|  | 2016               | 2015        | 2016              | 2015        |
| Net income (loss)  | \$16,695           | \$(45,551)  | \$(157,820)       | \$(393,129) |
| Other comprehensive income (loss), net of tax  |                    |             |                   |             |
| Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges                             | (637)              | 3,025       | 165               | 5,738       |
| Reclassification of unrealized loss (gain) on expired derivatives designated and qualified as cash flow hedges | 238                | (705)       | (1,946)           | (376)       |
| Unrecognized net pension and other postretirement benefit (loss) gain  | (888)              | 4,293       | 1,561             | 9,858       |
| Reclassification of net pension and other postretirement benefit loss  | 1,219              | 685         | 3,641             | 2,174       |
| Foreign currency translation adjustments   | 17,783             | (79,496)    | (24,705)          | (161,218)   |
| Reclassification of foreign currency translation adjustment (gain) loss realized upon sale                     | (1,940)            | —           | 15,088            | —           |
| Total other comprehensive income (loss), net of tax  | 15,775             | (72,198)    | (6,196)           | (143,824)   |
| Total comprehensive income (loss)  | 32,470             | (117,749)   | (164,016)         | (536,953)   |
| Less: comprehensive income (loss) attributable to noncontrolling interests                                     | 1,222              | (585)       | 1,094             | (1,623)     |
| Comprehensive income (loss) attributable to Kennametal Shareholders  | \$31,248           | \$(117,164) | \$(165,110)       | \$(535,330) |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of ContentsKENNAMETAL INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| (in thousands, except per share data)   | March 31,<br>2016 | June 30,<br>2015 |
|---|-------------------|------------------|
| <b>ASSETS</b>   |                   |                  |
| Current assets:   |                   |                  |
| Cash and cash equivalents   | \$ 136,564        | \$ 105,494       |
| Accounts receivable, less allowance for doubtful accounts of \$11,931 and \$13,560, respectively          | 365,827           | 445,373          |
| Inventories (Note 11)   | 485,390           | 575,531          |
| Deferred income taxes   | 56,318            | 72,449           |
| Other current assets  | 55,161            | 59,699           |
| Total current assets  | 1,099,260         | 1,258,546        |
| Property, plant and equipment:  |                   |                  |
| Land and buildings  | 356,056           | 401,207          |
| Machinery and equipment   | 1,529,682         | 1,573,597        |
| Less accumulated depreciation   | (1,160,203 )      | (1,158,979 )     |
| Property, plant and equipment, net  | 725,535           | 815,825          |
| Other assets:   |                   |                  |
| Investments in affiliated companies   | 2                 | 361              |
| Goodwill (Note 18)  | 302,109           | 417,389          |
| Other intangible assets, less accumulated amortization of \$110,664 and \$153,370, respectively (Note 18) | 212,709           | 286,669          |
| Deferred income taxes   | 75,837            | 24,091           |
| Other   | 76,487            | 46,648           |
| Total other assets  | 667,144           | 775,158          |
| Total assets  | \$2,491,939       | \$2,849,529      |
| <b>LIABILITIES</b>  |                   |                  |
| Current liabilities:  |                   |                  |
| Current maturities of long-term debt and capital leases   | \$733             | \$8,129          |
| Notes payable to banks  | 3,407             | 7,573            |
| Accounts payable  | 169,332           | 187,381          |
| Accrued income taxes  | 29,289            | 25,237           |
| Accrued expenses  | 66,078            | 75,746           |
| Other current liabilities   | 152,576           | 178,678          |
| Total current liabilities   | 421,415           | 482,744          |
| Long-term debt and capital leases, less current maturities (Note 12)                                      | 699,750           | 735,885          |
| Deferred income taxes   | 15,572            | 59,744           |
| Accrued pension and postretirement benefits   | 153,104           | 163,029          |
| Accrued income taxes  | 2,247             | 3,002            |
| Other liabilities   | 25,040            | 29,690           |
| Total liabilities   | 1,317,128         | 1,474,094        |
| Commitments and contingencies   |                   |                  |
| <b>EQUITY (Note 16)</b>   |                   |                  |
| Kennametal Shareholders' Equity:  |                   |                  |
| Preferred stock, no par value; 5,000 shares authorized; none issued                                       | —                 | —                |
|   | 99,599            | 99,219           |

Edgar Filing: KENNAMETAL INC - Form 10-Q

Capital stock, \$1.25 par value; 120,000 shares authorized; 79,679 and 79,375 shares issued, respectively

|                                       |             |             |
|---------------------------------------|-------------|-------------|
| Additional paid-in capital            | 430,692     | 419,829     |
| Retained earnings                     | 863,048     | 1,070,282   |
| Accumulated other comprehensive loss  | (249,179 )  | (243,523 )  |
| Total Kennametal Shareholders' Equity | 1,144,160   | 1,345,807   |
| Noncontrolling interests              | 30,651      | 29,628      |
| Total equity                          | 1,174,811   | 1,375,435   |
| Total liabilities and equity          | \$2,491,939 | \$2,849,529 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

## KENNAMETAL INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW (UNAUDITED)

|  | Nine Months Ended |             |
|--|-------------------|-------------|
|  | March 31,         |             |
| (in thousands)   | 2016              | 2015        |
| <b>OPERATING ACTIVITIES</b>  |                   |             |
| Net loss   | \$(157,820)       | \$(393,129) |
| Adjustments for non-cash items:  |                   |             |
| Depreciation   | 73,297            | 79,281      |
| Amortization   | 16,315            | 20,361      |
| Stock-based compensation expense   | 14,705            | 14,252      |
| Restructuring and asset impairment charges (Notes 8 and 18)              | 111,922           | 543,942     |
| Deferred income tax provision  | (85,426 )         | (51,766 )   |
| Loss on divestiture (Note 5)   | 130,750           | —           |
| Other  | 239               | 2,632       |
| Changes in certain assets and liabilities:                               |                   |             |
| Accounts receivable  | 44,125            | 34,287      |
| Inventories  | 47,778            | 6,582       |
| Accounts payable and accrued liabilities                                 | (16,244 )         | (21,690 )   |
| Accrued income taxes   | (12,989 )         | (9,874 )    |
| Accrued pension and postretirement benefits                              | (22,901 )         | (12,369 )   |
| Other  | 1,663             | 7,067       |
| Net cash flow provided by operating activities                           | 145,414           | 219,576     |
| <b>INVESTING ACTIVITIES</b>  |                   |             |
| Purchases of property, plant and equipment                               | (83,285 )         | (77,620 )   |
| Disposals of property, plant and equipment                               | 5,102             | 1,300       |
| Proceeds from divestiture (Note 5)                                       | 61,100            | —           |
| Other  | 835               | 43          |
| Net cash flow used for investing activities                              | (16,248 )         | (76,277 )   |
| <b>FINANCING ACTIVITIES</b>  |                   |             |
| Net (decrease) increase in notes payable                                 | (4,088 )          | 17,090      |
| Net increase in short-term revolving and other lines of credit           | —                 | 3,600       |
| Term debt borrowings   | 50,070            | 62,950      |
| Term debt repayments   | (94,337 )         | (212,638 )  |
| Purchase of capital stock  | (231 )            | (244 )      |
| Dividend reinvestment and the effect of employee benefit and stock plans | 1,713             | 10,977      |
| Cash dividends paid to Shareholders                                      | (47,780 )         | (42,699 )   |
| Other  | (55 )             | (3,824 )    |
| Net cash flow used for financing activities                              | (94,708 )         | (164,788 )  |
| Effect of exchange rate changes on cash and cash equivalents             | (3,388 )          | (10,265 )   |
| <b>CASH AND CASH EQUIVALENTS</b>   |                   |             |
| Net increase (decrease) in cash and cash equivalents                     | 31,070            | (31,754 )   |
| Cash and cash equivalents, beginning of period                           | 105,494           | 177,929     |
| Cash and cash equivalents, end of period                                 | \$ 136,564        | \$ 146,175  |

The accompanying notes are an integral part of these condensed consolidated financial statements.





Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1.ORGANIZATION

Kennametal Inc. was incorporated in Pennsylvania in 1943. Kennametal Inc. and its subsidiaries (collectively, Kennametal or the Company) are a leading global manufacturer and supplier of tooling, engineered components and advanced materials consumed in production processes. We believe that our reputation for manufacturing excellence, as well as our technological expertise and innovation we deliver in our products and services, helps us to achieve a leading position in our primary markets. End users of our products include metalworking and machinery manufacturers and suppliers across a diverse array of industries, including the aerospace, defense, transportation, machine tool, light machinery and heavy machinery, as well as producers and suppliers in a number of equipment-intensive industries such as coal mining, road construction and quarrying, as well as oil and gas exploration, refining, production and supply. Our end users' applications range from airframes to mining operations, engines to oil wells and turbochargers to processing. We operate two global business segments consisting of Industrial and Infrastructure.

2.BASIS OF PRESENTATION

The condensed consolidated financial statements, which include our accounts and those of our majority-owned subsidiaries, should be read in conjunction with our 2015 Annual Report on Form 10-K. The condensed consolidated balance sheet as of June 30, 2015 was derived from the audited balance sheet included in our 2015 Annual Report on Form 10-K. These interim statements are unaudited; however, we believe that all adjustments necessary for a fair statement of the results of the interim periods were made and all adjustments are normal recurring adjustments. The results for the nine months ended March 31, 2016 and 2015 are not necessarily indicative of the results to be expected for a full fiscal year. Unless otherwise specified, any reference to a “year” is to a fiscal year ended June 30. For example, a reference to 2016 is to the fiscal year ending June 30, 2016. When used in this Form 10-Q, unless the context requires otherwise, the terms “we,” “our” and “us” refer to Kennametal Inc. and its subsidiaries.

3.NEW ACCOUNTING STANDARDS

Adopted

In April 2014, the Financial Accounting Standards Board (FASB) issued guidance on reporting discontinued operations and disclosures of disposals of components of an entity. Under the guidance, only disposals representing a strategic shift in operations should be presented as discontinued operations. Additionally, the guidance requires expanded disclosures about discontinued operations that will provide financial statement users with more information about the assets, liabilities, income and expenses of discontinued operations. The guidance also requires disclosure of the pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. This guidance was effective for Kennametal beginning July 1, 2015. The transaction outlined in Note 5 was evaluated under this guidance.

Issued

In April 2016, the FASB issued guidance on identifying performance obligations and licensing as part of Topic 606: Revenue from Contracts with Customers. The amendments in this update clarify identifying performance obligations and the licensing implementation guidance, while retaining the related principles for those areas. This standard is effective for Kennametal beginning July 1, 2018, in conjunction with the adoption of Accounting Standards Update 2014-09, “Revenue from Contracts with Customers: Topic 606.” We are in the process of assessing the impact the adoption of this guidance will have on our condensed consolidated financial statements.



Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

In March 2016, the FASB issued guidance intended to simplify equity-based award accounting and presentation. The guidance impacts income tax accounting related to equity-based awards, the classification of awards as either equity or liabilities, and the classification on the statement of cash flows. This standard is effective for Kennametal beginning July 1, 2017. We are in the process of assessing the impact the adoption of this guidance will have on our condensed consolidated financial statements.

In March 2016, the FASB issued guidance on principal versus agent considerations in reporting revenue gross versus net. This guidance is intended to improve the operability and understandability of the implementation guidance on principal versus agent considerations. As this update serves to clarify existing guidance, it is not expected to have a material impact on our condensed consolidated financial statements.

In February 2016, the FASB issued guidance on lease accounting, which replaces the existing guidance in ASC 840, Leases. The standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. This standard is effective for Kennametal beginning July 1, 2019. We are in the process of assessing the impact the adoption of this guidance will have on our condensed consolidated financial statements.

## 4. SUPPLEMENTAL CASH FLOW DISCLOSURES

| (in thousands)  | Nine Months<br>Ended March 31, |          |
|---|--------------------------------|----------|
|   | 2016                           | 2015     |
| Cash paid during the period for:  |                                |          |
| Interest  | \$20,056                       | \$23,981 |
| Income taxes  | 38,429                         | 35,700   |
| Supplemental disclosure of non-cash information:                                  |                                |          |
| Changes in accounts payable related to purchases of property, plant and equipment | 16,400                         | 6,470    |

## 5. DIVESTITURE

During the nine months ended March 31, 2016, Kennametal completed the transaction to sell all of the outstanding capital stock of: Kennametal Extrude Hone LLC and its wholly owned subsidiaries, Kennametal Stellite S.r.l. (Bellusco, Italy), Kennametal Stellite S.p.A. (Milan, Italy), Kennametal Stellite GmbH (Koblenz, Germany); and all of the assets of the businesses of: Tricon (manufacturing operations in Birmingham, Alabama; Chicago, Illinois; and Elko, Nevada), Landis (manufacturing operation in Waynesboro, Pennsylvania); and all of the assets located at the Biel, Switzerland manufacturing facility ("non-core businesses") to Madison Industries for an aggregate price of \$61.1 million cash, net of cash. A portion of the transaction proceeds were used to pay down revolver debt and the remaining balance is being held as cash on hand.

The net book value of these non-core businesses was \$191.9 million, which includes the impact of cumulative translation adjustments and a refinement to our estimated working capital adjustment. We recognized a pre-tax loss on the sale of \$133.3 million during the three months ended December 31, 2015 which included the impact of estimated working capital adjustments, deal costs and transaction costs. We recorded a pre-tax net gain on divestiture during the three months ended March 31, 2016 of approximately \$2.6 million, which consists primarily of the write-off of the

currency translation adjustments of a legal entity liquidated in the March quarter, partially offset by a refinement to our estimated working capital adjustment. The pre-tax net loss on divestiture during the nine months ended March 31, 2016 is \$130.8 million, of which \$127.2 million and \$3.6 million were recorded in the Infrastructure and Industrial segments, respectively. The pre-tax income attributable to the non-core businesses was assessed and determined to be immaterial for disclosure for the periods presented.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 6. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy consists of three levels to prioritize the inputs used in valuations, as defined below:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, including quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates); and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Inputs that are unobservable.

As of March 31, 2016, the fair values of the Company's financial assets and financial liabilities measured at fair value on a recurring basis are categorized as follows:

| (in thousands)                  | Level 1 | Level 2 | Level 3  | Total    |
|---------------------------------|---------|---------|----------|----------|
| Assets:                         |         |         |          |          |
| Derivatives <sup>(1)</sup>      | \$ —    | \$ 155  | \$ —     | \$ 155   |
| Total assets at fair value      | \$ —    | \$ 155  | \$ —     | \$ 155   |
| Liabilities:                    |         |         |          |          |
| Derivatives <sup>(1)</sup>      | \$ —    | \$ 311  | \$ —     | \$ 311   |
| Contingent consideration        | —       | —       | 8,600    | 8,600    |
| Total liabilities at fair value | \$ —    | \$ 311  | \$ 8,600 | \$ 8,911 |

As of June 30, 2015, the fair value of the Company's financial assets and financial liabilities measured at fair value on a recurring basis are categorized as follows:

| (in thousands)                  | Level 1 | Level 2  | Level 3   | Total     |
|---------------------------------|---------|----------|-----------|-----------|
| Assets:                         |         |          |           |           |
| Derivatives <sup>(1)</sup>      | \$ —    | \$ 2,678 | \$ —      | \$ 2,678  |
| Total assets at fair value      | \$ —    | \$ 2,678 | \$ —      | \$ 2,678  |
| Liabilities:                    |         |          |           |           |
| Derivatives <sup>(1)</sup>      | \$ —    | \$ 44    | \$ —      | \$ 44     |
| Contingent consideration        | —       | —        | 10,000    | 10,000    |
| Total liabilities at fair value | \$ —    | \$ 44    | \$ 10,000 | \$ 10,044 |

<sup>(1)</sup> Currency derivatives are valued based on observable market spot and forward rates and are classified within Level 2 of the fair value hierarchy.

There have been no changes in classification and transfers between levels in the fair value hierarchy in the current period. The fair value of contingent consideration payable that was classified as Level 3 relates to our probability assessments of expected future milestone targets, primarily associated with product delivery, related to a previous acquisition. The contingent consideration is to be paid over the next 9 months and is recorded in other current liabilities in our condensed consolidated balance sheet. The Company reassessed this contingent consideration and determined that an adjustment of \$1.4 million to reduce the fair value of the remaining contingent consideration was

necessary during the nine months ended March 31, 2016 due to a return of inventory to the seller during the period. No other changes in the expected outcome have occurred during the nine months ended March 31, 2016.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 7. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

As part of our financial risk management program, we use certain derivative financial instruments. We do not enter into derivative transactions for speculative purposes and, therefore, hold no derivative instruments for trading purposes. We account for derivative instruments as a hedge of the related asset, liability, firm commitment or anticipated transaction, when the derivative is specifically designated and qualifies as a hedge of such items. Our objective in managing foreign exchange exposures with derivative instruments is to reduce volatility in cash flow. We measure hedge effectiveness by assessing the changes in the fair value or expected future cash flows of the hedged item. The ineffective portions are recorded in other (income) expense, net.

The fair value of derivatives designated and not designated as hedging instruments in the condensed consolidated balance sheet are as follows:

| (in thousands)  | March 31,<br>2016 | June 30,<br>2015 |
|---|-------------------|------------------|
| Derivatives designated as hedging instruments           |                   |                  |
| Other current assets - range forward contracts          | \$ 12             | \$2,626          |
| Other current liabilities - range forward contracts     | (285 )            | —                |
| Other liabilities - range forward contracts             | (7 )              | —                |
| Total derivatives designated as hedging instruments     | (280 )            | 2,626            |
| Derivatives not designated as hedging instruments       |                   |                  |
| Other current assets - currency forward contracts       | 143               | 52               |
| Other current liabilities - currency forward contracts  | (19 )             | (44 )            |
| Total derivatives not designated as hedging instruments | 124               | 8                |
| Total derivatives                                       | \$ (156 )         | \$2,634          |

Certain currency forward contracts that hedge significant cross-border intercompany loans are considered as other derivatives and therefore do not qualify for hedge accounting. These contracts are recorded at fair value in the condensed consolidated balance sheet, with the offset to other (income) expense, net. Gains related to derivatives not designated as hedging instruments have been recognized as follows:

| (in thousands)   | Three Months<br>Ended March<br>31, |         | Nine Months<br>Ended March 31, |           |
|--|------------------------------------|---------|--------------------------------|-----------|
|  | 2016                               | 2015    | 2016                           | 2015      |
| Other (income) expense, net - currency forward contracts | \$(182)                            | \$3,386 | \$(116)                        | \$(3,783) |

## CASH FLOW HEDGES

Range forward contracts (a transaction where both a put option is purchased and a call option is sold) are designated as cash flow hedges and hedge anticipated cash flows from cross-border intercompany sales of products and services. Gains and losses realized on these contracts at maturity are recorded in accumulated other comprehensive loss and are recognized as a component of other (income) expense, net when the underlying sale of products or services is recognized into earnings. The notional amount of the contracts translated into U.S. dollars at March 31, 2016 and June 30, 2015, was \$63.8 million and \$53.8 million, respectively. The time value component of the fair value of range forward contracts is excluded from the assessment of hedge effectiveness. Assuming the market rates remain constant with the rates at March 31, 2016, we expect to recognize into earnings in the next 12 months \$0.4 million of income on outstanding derivatives.

The following represents gains and losses related to cash flow hedges:



|  | Three Months |         | Nine Months |         |
|--|--------------|---------|-------------|---------|
|  | Ended March  |         | Ended March |         |
|  | 31,          | 31,     | 31,         | 31,     |
| (in thousands)   | 2016         | 2015    | 2016        | 2015    |
| (Losses) gains recognized in other comprehensive loss, net   | \$(914)      | \$3,025 | \$(637)     | \$5,738 |
| Losses (gains) reclassified from accumulated other comprehensive loss into other (income) expense, net | \$629        | \$(48 ) | \$293       | \$453   |

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

No portion of the gains or losses recognized in earnings was due to ineffectiveness and no amounts were excluded from our effectiveness testing for the nine months ended March 31, 2016 and 2015.

## 8. RESTRUCTURING AND RELATED CHARGES

### Phase 1

We are implementing restructuring actions in conjunction with our Phase 1 restructuring program to achieve synergies across Kennametal as a result of the Tungsten Materials Business (TMB) acquisition by consolidating operations among both organizations, reducing administrative overhead and leveraging the supply chain. These restructuring actions are expected to be completed by the end of fiscal 2016 and are anticipated to be mostly cash expenditures. The total pre-tax charges for Phase 1 programs are expected to be up to \$60 million, which is expected to be approximately 50 percent Industrial, 45 percent Infrastructure and 5 percent Corporate. Total restructuring and related charges since inception of \$58.3 million have been recorded for these Phase 1 programs through March 31, 2016: \$30.4 million in Industrial, \$25.5 million in Infrastructure and \$2.4 million in Corporate.

### Phase 2

We are implementing restructuring actions in conjunction with Phase 2 to streamline the Company's cost structure. These initiatives are expected to enhance operational efficiencies through the rationalization of certain manufacturing facilities as well as other employment and cost reduction programs. These restructuring actions are expected to be completed by December of fiscal 2019 and are anticipated to be mostly cash expenditures. The total pre-tax charges for Phase 2 programs are expected to be in the range of \$90 million to \$100 million, which is expected to be approximately 85 percent Industrial, 10 percent Infrastructure and 5 percent Corporate. Total restructuring and related charges since inception of \$42.3 million have been recorded for these Phase 2 programs through March 31, 2016: \$25.3 million in Industrial, \$11.8 million in Infrastructure and \$5.2 million in Corporate.

### Phase 3

We are implementing restructuring actions in conjunction with Phase 3. These initiatives are expected to enhance operational efficiencies through an enterprise-wide cost reduction program as well as the consolidation of certain manufacturing facilities. These restructuring actions are expected to be completed by March of fiscal 2017 and are anticipated to be mostly cash expenditures.

The total pre-tax charges for Phase 3 programs are expected to be in the range of \$40 million to \$45 million, which is expected to be approximately 55 percent Industrial, 40 percent Infrastructure and 5 percent Corporate. Total restructuring and related charges since inception of \$14.5 million have been recorded for these Phase 3 programs through March 31, 2016: \$8.4 million in Industrial, \$4.5 million in Infrastructure and \$1.6 million in Corporate.

### Combined

We have recorded restructuring and related charges of \$14.0 million and \$16.7 million for the three months ended March 31, 2016 and 2015, respectively. Of these amounts, restructuring charges totaled \$7.5 million and \$15.7 million, respectively. Restructuring charges of \$0.4 million during the three months ended March 31, 2016 were charges related to inventory and were recorded in cost of goods sold. Restructuring-related charges of \$1.1 million and \$0.3 million were recorded in cost of goods sold and \$5.4 million and \$0.7 million in operating expense for the three months ended March 31, 2016 and 2015, respectively.

We have recorded restructuring and related charges of \$38.0 million and \$37.1 million for the nine months ended March 31, 2016 and 2015, respectively. Of these amounts, restructuring charges totaled \$20.1 million and \$24.4 million, of which \$0.1 million and \$0.3 million were charges related to inventory and were recorded in cost of goods sold, respectively. Restructuring-related charges of \$4.7 million and \$6.5 million were recorded in cost of goods sold and \$13.2 million and \$6.2 million in operating expense for the nine months ended March 31, 2016 and 2015, respectively.



Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The restructuring accrual is recorded in other current liabilities in our condensed consolidated balance sheet and the amount attributable to each segment is as follows:

| (in thousands)              | June 30,<br>2015 | Expense          | Asset<br>Write-Down | Translation               | Cash<br>Expenditures | March 31,<br>2016    |                   |
|-----------------------------|------------------|------------------|---------------------|---------------------------|----------------------|----------------------|-------------------|
| <b>Industrial</b>           |                  |                  |                     |                           |                      |                      |                   |
| Severance                   | \$ 13,456        | \$ 12,158        | \$ —                | \$ 58                     | \$ (17,659 )         | \$ 8,013             |                   |
| Facilities                  | —                | 930              | (780 )              | —                         | (146 )               | 4                    |                   |
| Other                       | 28               | 156              | —                   | (1 )                      | (12 )                | 171                  |                   |
| <b>Total Industrial</b>     | <b>\$ 13,484</b> | <b>\$ 13,244</b> | <b>\$ (780 )</b>    | <b>\$ 57</b>              | <b>\$ (17,817 )</b>  | <b>\$ 8,188</b>      |                   |
| <b>Infrastructure</b>       |                  |                  |                     |                           |                      |                      |                   |
| Severance                   | \$ 7,173         | \$ 4,053         | \$ —                | \$ 19                     | \$ (5,886 )          | \$ 5,359             |                   |
| Facilities                  | 131              | 2,775            | (2,775 )            | —                         | (101 )               | 30                   |                   |
| Other                       | —                | 52               | —                   | —                         | 3                    | 55                   |                   |
| <b>Total Infrastructure</b> | <b>\$ 7,304</b>  | <b>\$ 6,880</b>  | <b>\$ (2,775 )</b>  | <b>\$ 19</b>              | <b>\$ (5,984 )</b>   | <b>\$ 5,444</b>      |                   |
| <b>Total</b>                | <b>\$ 20,788</b> | <b>\$ 20,124</b> | <b>\$ (3,555 )</b>  | <b>\$ 76</b>              | <b>\$ (23,801 )</b>  | <b>\$ 13,632</b>     |                   |
| (in thousands)              | June 30,<br>2014 | Expense          | Asset<br>Write-Down | Other<br>( <sup>2</sup> ) | Translation          | Cash<br>Expenditures | March 31,<br>2015 |
| <b>Industrial</b>           |                  |                  |                     |                           |                      |                      |                   |
| Severance                   | \$ 5,815         | \$ 11,565        | \$ —                | \$—                       | \$ (364 )            | \$ (7,312 )          | \$ 9,704          |
| Facilities                  | 444              | 1,307            | (1,261 )            | —                         | (31 )                | (459 )               | —                 |
| Other                       | 67               | 37               | —                   | —                         | (2 )                 | (102 )               | —                 |
| <b>Total Industrial</b>     | <b>\$ 6,326</b>  | <b>\$ 12,909</b> | <b>\$ (1,261 )</b>  | <b>\$—</b>                | <b>\$ (397 )</b>     | <b>\$ (7,873 )</b>   | <b>\$ 9,704</b>   |
| <b>Infrastructure</b>       |                  |                  |                     |                           |                      |                      |                   |
| Severance                   | \$ 2,458         | \$ 10,813        | \$ —                | \$ (459)                  | \$ (350 )            | \$ (6,749 )          | \$ 5,713          |
| Facilities                  | 190              | 661              | (522 )              | —                         | (16 )                | (279 )               | 34                |
| Other                       | 28               | 6                | —                   | —                         | (3 )                 | (31 )                | —                 |
| <b>Total Infrastructure</b> | <b>\$ 2,676</b>  | <b>\$ 11,480</b> | <b>\$ (522 )</b>    | <b>\$ (459)</b>           | <b>\$ (369 )</b>     | <b>\$ (7,059 )</b>   | <b>\$ 5,747</b>   |
| <b>Total</b>                | <b>\$ 9,002</b>  | <b>\$ 24,389</b> | <b>\$ (1,783 )</b>  | <b>\$ (459)</b>           | <b>\$ (766 )</b>     | <b>\$ (14,932 )</b>  | <b>\$ 15,451</b>  |

(2) Special termination benefit charge for one of our U.S.-based benefit pension plans resulting from a plant closure - see Note 10.

## 9. STOCK-BASED COMPENSATION

## Stock Options

The assumptions used in our Black-Scholes valuation related to grants made during the nine months ended March 31, 2016 and 2015 were as follows:

|                                      | 2016   | 2015   |
|--------------------------------------|--------|--------|
| Risk-free interest rate              | 1.4 %  | 1.5 %  |
| Expected life (years) <sup>(3)</sup> | 4.5    | 4.5    |
| Expected volatility <sup>(4)</sup>   | 31.7 % | 32.5 % |
| Expected dividend yield              | 2.1 %  | 1.7 %  |

(3) Expected life is derived from historical experience.

(4) Expected volatility is based on the implied historical volatility of our stock.



Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Changes in our stock options for the nine months ended March 31, 2016 were as follows:

|   | Options    | Weighted<br>Average<br>Exercise Price | Weighted Average Remaining<br>Life (years) | Aggregate<br>Intrinsic value<br>(in thousands) |
|---|------------|---------------------------------------|--|--|
| Options outstanding, June 30, 2015                  | 2,094,037  | \$ 36.08                              |  |  |
| Granted   | 885,403    | 28.29                                 |  |  |
| Exercised   | (38,569 )  | 25.02                                 |  |  |
| Lapsed or forfeited                                 | (369,945 ) | 34.95                                 |  |  |
| Options outstanding, March 31, 2016                 | 2,570,926  | \$ 33.72                              | 5.1  | \$ 740   |
| Options vested and expected to vest, March 31, 2016 | 2,512,561  | \$ 33.80                              | 5.0  | \$ 720   |
| Options exercisable, March 31, 2016                 | 1,648,381  | \$ 35.36                              | 2.9  | \$ 145   |

During the nine months ended March 31, 2016 and 2015, compensation expense related to stock options was \$2.8 million and \$3.0 million, respectively. As of March 31, 2016, the total unrecognized compensation cost related to options outstanding was \$2.9 million and is expected to be recognized over a weighted average period of 2.1 years. Weighted average fair value of options granted during the nine months ended March 31, 2016 and 2015 was \$6.45 per option and \$10.16 per option, respectively. Fair value of options vested during the nine months ended March 31, 2016 and 2015 was \$2.3 million and \$7.4 million, respectively.

Tax benefits relating to excess stock-based compensation deductions are presented in the condensed consolidated statements of cash flow as financing cash inflows. Tax benefits resulting from stock-based compensation deductions were less than amounts reported for financial reporting purposes by \$1.8 million for the nine months ended March 31, 2016 and exceeded amounts reported for financial reporting purposes by \$1.6 million for the nine months ended March 31, 2015.

The amount of cash received from the exercise of capital stock options during the nine months ended March 31, 2016 and 2015 was \$1.0 million and \$8.3 million, respectively. The related tax benefit was immaterial for the nine months ended March 31, 2016 and was \$1.6 million during the nine months ended March 31, 2015. The total intrinsic value of options exercised was immaterial during the nine months ended March 31, 2016 and was \$4.3 million during the nine months ended March 31, 2015.

Under the provisions of the Kennametal Inc. Stock and Incentive Plan of 2010 as amended and restated on October 22, 2013, plan participants may deliver stock, owned by the holder for at least six months, in payment of the option price and receive credit for the fair market value of the shares on the date of delivery. The fair market value of shares delivered during both the nine months ended March 31, 2016 and 2015 was immaterial.

**Restricted Stock Units – Time Vesting and Performance Vesting**

Performance vesting restricted stock units are earned pro rata each year if certain performance goals are met over a three-year period and are also subject to a service condition that requires the individual to be employed by the Company at the payment date after the three-year performance period, with the exception of retirement eligible grantees, who upon retirement are entitled to receive payment for any units that have been earned, including a prorated portion in the partially completed fiscal year in which the retirement occurs. Time vesting stock units are valued at the market value of the stock on the grant date. Performance vesting stock units with a market condition are valued using a Monte Carlo model.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Changes in our time vesting and performance vesting restricted stock units for the nine months ended March 31, 2016 were as follows:

|  | Performance Vesting<br>Stock Units | Performance<br>Vesting<br>Weighted<br>Average Fair<br>Value | Time Vesting<br>Stock Units | Time Vesting<br>Weighted<br>Average Fair<br>Value |
|--|------------------------------------|---|-----------------------------|---|
| Unvested performance vesting and time vesting restricted stock units, June 30, 2015  | 101,245                            | \$ 43.00  | 689,268                     | \$ 41.53  |
| Granted  | 117,589                            | 31.60   | 755,787                     | 27.49   |
| Vested   | —                                  | —   | (284,778)                   | ) 40.80   |
| Performance metric not achieved  | (42,697                            | ) 31.60   | —                           | —   |
| Forfeited  | (60,670                            | ) 32.70   | (127,995                    | ) 35.79   |
| Unvested performance vesting and time vesting restricted stock units, March 31, 2016 | 115,467                            | \$ 36.96  | 1,032,282                   | \$ 32.13  |

During the nine months ended March 31, 2016 and 2015, compensation expense related to time vesting and performance vesting restricted stock units was \$11.7 million and \$11.1 million, respectively. As of March 31, 2016, the total unrecognized compensation cost related to unvested time vesting and performance vesting restricted stock units was \$16.7 million and is expected to be recognized over a weighted average period of 2.2 years.

## 10. BENEFIT PLANS

We sponsor several defined benefit pension plans. Additionally, we provide varying levels of postretirement health care and life insurance benefits to some U.S. employees.

The table below summarizes the components of net periodic pension (income):

| (in thousands)                        | Three Months<br>Ended March 31, |           | Nine Months<br>Ended March 31, |           |
|---------------------------------------|---------------------------------|-----------|--------------------------------|-----------|
|                                       | 2016                            | 2015      | 2016                           | 2015      |
| Service cost                          | \$1,154                         | \$1,349   | \$3,473                        | \$4,148   |
| Interest cost                         | 9,375                           | 9,575     | 28,299                         | 29,256    |
| Expected return on plan assets        | (14,560)                        | (14,797)  | (43,924)                       | (44,744)  |
| Amortization of transition obligation | 19                              | 18        | 61                             | 58        |
| Amortization of prior service credit  | (104)                           | (72)      | (313)                          | (213)     |
| Recognition of actuarial losses       | 1,805                           | 871       | 5,452                          | 2,809     |
| Curtailement loss                     | —                               | —         | —                              | 358       |
| Special termination benefit charge    | —                               | —         | 214                            | 459       |
| Net periodic pension (income)         | \$(2,311)                       | \$(3,056) | \$(6,738)                      | \$(7,869) |

The special termination benefit charge of \$0.2 million during the nine months ended March 31, 2016 is the result of lump sum payments to several terminated Executive Retirement Plan participants.

During the three months ended March 31, 2015 we recognized a special termination benefit charge of \$0.5 million and a curtailment loss of \$0.4 million for one of our U.S.-based defined benefit pension plans resulting from a plant closure. The special termination benefit charge was recognized in restructuring expense.





Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The table below summarizes the components of net periodic other postretirement benefit cost:

| (in thousands)                                 | Three<br>Months<br>Ended March<br>31, |       | Nine Months<br>Ended March<br>31, |         |
|--|---------------------------------------|-------|-----------------------------------|---------|
|  | 2016                                  | 2015  | 2016                              | 2015    |
| Service cost                                   | \$—                                   | \$27  | \$—                               | \$81    |
| Interest cost                                  | 210                                   | 259   | 630                               | 778     |
| Amortization of prior service credit           | (6 )                                  | (28 ) | (16 )                             | (83 )   |
| Recognition of actuarial loss                  | 81                                    | 207   | 242                               | 621     |
| Curtailment gain                               | —                                     | —     | —                                 | (221 )  |
| Net periodic other postretirement benefit cost | \$285                                 | \$465 | \$856                             | \$1,176 |

The curtailment gain of \$0.2 million recognized during the nine months ended March 31, 2015 was a result of the plant closure discussed above.

**11. INVENTORIES**

We used the last-in, first-out (LIFO) method of valuing inventories for 45 percent and 47 percent of total inventories at March 31, 2016 and June 30, 2015, respectively. Since inventory valuations under the LIFO method are based on an annual determination of quantities and costs as of June 30 of each year, the interim LIFO valuations are based on our projections of expected year-end inventory levels and costs. Therefore, the interim financial results are subject to any final year-end LIFO inventory adjustments.

Inventories consisted of the following:

| (in thousands)                    | March 31,<br>2016 | June 30,<br>2015 |
|-----------------------------------|-------------------|------------------|
| Finished goods                    | \$300,941         | \$324,840        |
| Work in process and powder blends | 180,854           | 249,629          |
| Raw materials                     | 67,511            | 100,881          |
| Inventories at current cost       | 549,306           | 675,350          |
| Less: LIFO valuation              | (63,916 )         | (99,819 )        |
| Total inventories                 | \$485,390         | \$575,531        |

**12. LONG-TERM DEBT**

Our \$600 million five-year, multi-currency, revolving credit facility, as amended and restated in April 2013 (Credit Agreement) requires us to comply with various affirmative and negative covenants, including two financial covenants: a maximum leverage ratio and a minimum consolidated interest coverage ratio (as those terms are defined in the agreement). We were in compliance with all covenants as of March 31, 2016. We had no borrowings and \$42.8 million of borrowings outstanding under the Credit Agreement as of March 31, 2016 and June 30, 2015, respectively. Borrowings under the Credit Agreement are guaranteed by our significant domestic subsidiaries.

On April 15, 2016, we entered into an amendment to our Credit Agreement that extends the tenor for a new five-year term to April 2021. The prior maturity was scheduled for April 2018. The maximum leverage ratio was increased for a defined, limited period under the new amendment in order to enhance liquidity and increase operating flexibility.

Further, the earnings before interest, taxes, depreciation and amortization (EBITDA) definition was amended to allow for up to \$120 million of aggregate cash restructuring payment add-backs through December 31, 2017. Other material provisions, including the minimum consolidated interest coverage ratio, remain unchanged.

Fixed rate debt had a fair market value of \$665.0 million and \$698.0 million at March 31, 2016 and June 30, 2015, respectively. The Level 2 fair value is determined based on the quoted market price of this debt as of March 31, 2016 and June 30, 2015, respectively.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

13. ENVIRONMENTAL MATTERS

The operation of our business has exposed us to certain liabilities and compliance costs related to environmental matters. We are involved in various environmental cleanup and remediation activities at certain of our locations. Superfund Sites We are involved as a potentially responsible party (PRP) at various sites designated by the United States Environmental Protection Agency (USEPA) as Superfund sites. For certain of these sites, we have evaluated the claims and potential liabilities and have determined that neither are material, individually or in the aggregate. For certain other sites, proceedings are in the very early stages and have not yet progressed to a point where it is possible to estimate the ultimate cost of remediation, the timing and extent of remedial action that may be required by governmental authorities or the amount of our liability alone or in relation to that of any other PRPs.

Other Environmental Matters We establish and maintain reserves for other potential environmental issues. At March 31, 2016 and June 30, 2015, the balances of these reserves were \$12.5 million and \$12.6 million. These reserves represent anticipated costs associated with the remediation of these issues.

The reserves we have established for environmental liabilities represent our best current estimate of the costs of addressing all identified environmental situations, based on our review of currently available evidence, and taking into consideration our prior experience in remediation and that of other companies, as well as public information released by the USEPA, other governmental agencies and by the PRP groups in which we are participating. Although the reserves currently appear to be sufficient to cover these environmental liabilities, there are uncertainties associated with environmental liabilities, and we can give no assurance that our estimate of any environmental liability will not increase or decrease in the future. The reserved and unreserved liabilities for all environmental concerns could change substantially due to factors such as the nature and extent of contamination, changes in remedial requirements, technological changes, discovery of new information, the financial strength of other PRPs, the identification of new PRPs and the involvement of and direction taken by the government on these matters.

We maintain a Corporate Environmental Health and Safety (EHS) Department to monitor compliance with environmental regulations and to oversee remediation activities. In addition, we have designated EHS coordinators who are responsible for each of our global manufacturing facilities. Our financial management team periodically meets with members of the Corporate EHS Department and the Corporate Legal Department to review and evaluate the status of environmental projects and contingencies. On a quarterly basis, we review financial provisions and reserves for environmental contingencies and adjust these reserves when appropriate.

14. INCOME TAXES

The effective income tax rates for the three months ended March 31, 2016 and 2015 were 24.7 percent (provision on income) and 64.4 percent (benefit on a loss), respectively. The effective income tax rates for the nine months ended March 31, 2016 and 2015 were 28.0 percent (benefit on a loss) and 5.7 percent (benefit on a loss), respectively. The change in both periods was primarily driven by the asset impairment charges recorded in the current and prior fiscal years, the tax impact on the sale of certain non-core businesses, lower relative U.S. current year earnings compared with the rest of the world in the current periods where the tax rates are generally lower and a favorable impact in the current quarter related to a U.S. provision to return adjustment. The effective income tax rate for the nine months ended March 31, 2016 also includes the favorable effects of the permanent extension of the credit for increasing research activities contained in the Protecting Americans from Tax Hikes Act of 2015 which occurred in the second quarter of this fiscal year.

15. EARNINGS PER SHARE

Basic earnings per share is computed using the weighted average number of shares outstanding during the period, while diluted earnings per share is calculated to reflect the potential dilution that would occur related to the issuance

of capital stock under stock option grants and restricted stock units. The difference between basic and diluted earnings per share relates solely to the effect of capital stock options and restricted stock units.

Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For purposes of determining the number of diluted shares outstanding, weighted average shares outstanding for basic earnings per share calculations were increased due solely to the dilutive effect of unexercised capital stock options, unvested restricted stock awards and unvested restricted stock units by 0.4 million shares for the three months ended March 31, 2016. Unexercised capital stock options, restricted stock units and restricted stock awards for the three months ended March 31, 2016 of 3.1 million shares were not included in the computation of diluted earnings per share because the option exercise price was greater than the average market price, and therefore the inclusion would have been anti-dilutive. For the nine months ended March 31, 2016 and for the three and nine months ended March 31, 2015, the effect of unexercised capital stock options and unvested restricted stock units was anti-dilutive as a result of a net loss in the periods and therefore has been excluded from diluted shares outstanding as well as from the diluted earnings per share calculation.

## 16. EQUITY

A summary of the changes in the carrying amounts of total equity, Kennametal Shareholders' equity and equity attributable to noncontrolling interests as of March 31, 2016 and 2015 is as follows:

| (in thousands)  | Kennametal Shareholders' Equity |                            |                   |                                      |                           |              |
|---|---------------------------------|----------------------------|-------------------|--------------------------------------|---------------------------|--------------|
|   | Capital stock                   | Additional paid-in capital | Retained earnings | Accumulated other comprehensive loss | Non-controlling interests | Total equity |
| Balance as of June 30, 2015                                 | \$99,219                        | \$419,829                  | \$1,070,282       | \$ (243,523 )                        | \$ 29,628                 | \$1,375,435  |
| Net (loss) income   | —                               | —                          | (159,454 )        | —                                    | 1,634                     | (157,820 )   |
| Other comprehensive loss                                    | —                               | —                          | —                 | (5,656 )                             | (540 )                    | (6,196 )     |
| Dividend reinvestment                                       | 12                              | 219                        | —                 | —                                    | —                         | 231          |
| Capital stock issued under employee benefit and stock plans | 380                             | 10,863                     | —                 | —                                    | —                         | 11,243       |
| Purchase of capital stock                                   | (12 )                           | (219 )                     | —                 | —                                    | —                         | (231 )       |
| Cash dividends paid   | —                               | —                          | (47,780 )         | —                                    | (71 )                     | (47,851 )    |
| Balance as of March 31, 2016                                | \$99,599                        | \$430,692                  | \$863,048         | \$ (249,179 )                        | \$ 30,651                 | \$1,174,811  |

| (in thousands)  | Kennametal Shareholders' Equity |                            |                   |                                      |                           |              |
|---|---------------------------------|----------------------------|-------------------|--------------------------------------|---------------------------|--------------|
|   | Capital stock                   | Additional paid-in capital | Retained earnings | Accumulated other comprehensive loss | Non-controlling interests | Total equity |
| Balance as of June 30, 2014                                 | \$98,340                        | \$395,890                  | \$1,501,157       | \$ (66,131 )                         | \$ 32,352                 | \$1,961,608  |
| Net (loss) income   | —                               | —                          | (395,043 )        | —                                    | 1,914                     | (393,129 )   |
| Other comprehensive loss                                    | —                               | —                          | —                 | (140,287 )                           | (3,537 )                  | (143,824 )   |
| Dividend reinvestment                                       | 7                               | 237                        | —                 | —                                    | —                         | 244          |
| Capital stock issued under employee benefit and stock plans | 740                             | 19,210                     | —                 | —                                    | —                         | 19,950       |
| Purchase of capital stock                                   | (7 )                            | (237 )                     | —                 | —                                    | —                         | (244 )       |
| Cash dividends paid   | —                               | —                          | (42,699 )         | —                                    | (47 )                     | (42,746 )    |
| Balance as of March 31, 2015                                | \$99,080                        | \$415,100                  | \$1,063,415       | \$ (206,418 )                        | \$ 30,682                 | \$1,401,859  |

The amounts of comprehensive loss attributable to Kennametal Shareholders and noncontrolling interests are disclosed in the condensed consolidated statements of comprehensive income.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 17. ACCUMULATED OTHER COMPREHENSIVE LOSS

Total accumulated other comprehensive loss (AOCL) consists of net income (loss) and other changes in equity from transactions and other events from sources other than shareholders. It includes postretirement benefit plan adjustments, currency translation adjustments and unrealized gains and losses from derivative instruments designated as cash flow hedges.

The components of, and changes in, AOCL were as follows (net of tax) for the three months ended March 31, 2016 (in thousands):

| Attributable to Kennametal:                       | Postretirement<br>benefit plans | Currency<br>translation<br>adjustment | Derivatives | Total        |
|---|---------------------------------|---------------------------------------|-------------|--------------|
| Balance, December 31, 2015                        | \$ (133,922 )                   | \$(121,702 )                          | \$( 8,803 ) | \$(264,427 ) |
| Other comprehensive loss before reclassifications | (888 )                          | 17,256                                | (637 )      | 15,731       |
| Amounts reclassified from AOCL                    | 1,219                           | (1,940 )                              | 238         | (483 )       |
| Net current period other comprehensive loss       | 331                             | 15,316                                | (399 )      | 15,248       |
| AOCL, March 31, 2016                              | \$ (133,591 )                   | \$(106,386 )                          | \$( 9,202 ) | \$(249,179 ) |
| Attributable to noncontrolling interests:         |                                 |                                       |             |              |
| Balance, December 31, 2015                        | \$ —                            | \$(3,325 )                            | \$ —        | \$(3,325 )   |
| Other comprehensive loss before reclassifications | —                               | 527                                   | —           | 527          |
| Net current period other comprehensive loss       | —                               | 527                                   | —           | 527          |
| AOCL, March 31, 2016                              | \$ —                            | \$(2,798 )                            | \$ —        | \$(2,798 )   |

The components of, and changes in, AOCL were as follows (net of tax) for the nine months ended March 31, 2016 (in thousands):

| Attributable to Kennametal:                       | Postretirement<br>benefit plans | Currency<br>translation<br>adjustment | Derivatives | Total        |
|---|---------------------------------|---------------------------------------|-------------|--------------|
| Balance, June 30, 2015                            | \$ (138,793 )                   | \$(97,309 )                           | \$( 7,421 ) | \$(243,523 ) |
| Other comprehensive loss before reclassifications | 1,561                           | (24,165 )                             | 165         | (22,439 )    |
| Amounts reclassified from AOCL                    | 3,641                           | 15,088                                | (1,946 )    | 16,783       |
| Net current period other comprehensive loss       | 5,202                           | (9,077 )                              | (1,781 )    | (5,656 )     |
| AOCL, March 31, 2016                              | \$ (133,591 )                   | \$(106,386 )                          | \$( 9,202 ) | \$(249,179 ) |
| Attributable to noncontrolling interests:         |                                 |                                       |             |              |
| Balance, June 30, 2015                            | \$ —                            | \$(2,258 )                            | \$ —        | \$(2,258 )   |
| Other comprehensive loss before reclassifications | —                               | (540 )                                | —           | (540 )       |

|   |      |            |      |            |
|---|------|------------|------|------------|
| reclassifications                           |      |            |      |            |
| Net current period other comprehensive loss | —    | (540 )     | —    | (540 )     |
| AOCL, March 31, 2016                        | \$ — | \$(2,798 ) | \$ — | \$(2,798 ) |



Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The components of, and changes in, AOCL were as follows (net of tax) for the three months ended March 31, 2015 (in thousands):

| Attributable to Kennametal:                                | Postretirement<br>benefit plans | Currency<br>translation<br>adjustment | Derivatives | Total        |
|--|---------------------------------|---------------------------------------|-------------|--------------|
| Balance, December 31, 2014                                 | \$ (86,688 )                    | \$(40,637 )                           | \$ (8,158 ) | \$(135,483 ) |
| Other comprehensive (loss) income before reclassifications | 4,293                           | (78,233 )                             | 3,025       | (70,915 )    |
| Amounts reclassified from AOCL                             | 685                             | —                                     | (705 )      | (20 )        |
| Net current period other comprehensive (loss) income       | 4,978                           | (78,233 )                             | 2,320       | (70,935 )    |
| AOCL, March 31, 2015                                       | \$ (81,710 )                    | \$(118,870 )                          | \$ (5,838 ) | \$(206,418 ) |
| Attributable to noncontrolling interests:                  |                                 |                                       |             |              |
| Balance, December 31, 2014                                 | \$ —                            | \$(1,187 )                            | \$ —        | \$(1,187 )   |
| Other comprehensive income before reclassifications        | —                               | (1,263 )                              | —           | (1,263 )     |
| Net current period other comprehensive income              | —                               | (1,263 )                              | —           | (1,263 )     |
| AOCL, March 31, 2015                                       | \$ —                            | \$(2,450 )                            | \$ —        | \$(2,450 )   |

The components of, and changes in, AOCL were as follows (net of tax) for the nine months ended March 31, 2015 (in thousands):

| Attributable to Kennametal:                       | Postretirement<br>benefit plans | Currency<br>translation<br>adjustment | Derivatives | Total        |
|---|---------------------------------|---------------------------------------|-------------|--------------|
| Balance, June 30, 2014                            | \$ (93,742 )                    | \$38,811                              | \$(11,200 ) | \$(66,131 )  |
| Other comprehensive loss before reclassifications | 9,858                           | (157,681 )                            | 5,738       | (142,085 )   |
| Amounts reclassified from AOCL                    | 2,174                           | —                                     | (376 )      | 1,798        |
| Net current period other comprehensive loss       | 12,032                          | (157,681 )                            | 5,362       | (140,287 )   |
| AOCL, March 31, 2015                              | \$ (81,710 )                    | \$(118,870 )                          | \$ (5,838 ) | \$(206,418 ) |
| Attributable to noncontrolling interests:         |                                 |                                       |             |              |
| Balance, June 30, 2014                            | \$ —                            | \$1,087                               | \$ —        | \$1,087      |
| Other comprehensive loss before reclassifications | —                               | (3,537 )                              | —           | (3,537 )     |
| Net current period other comprehensive loss       | —                               | (3,537 )                              | —           | (3,537 )     |
| AOCL, March 31, 2015                              | \$ —                            | \$(2,450 )                            | \$ —        | \$(2,450 )   |

Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Reclassifications out of AOCL for the three and nine months ended March 31, 2016 and 2015 consisted of the following (in thousands):

| Details about AOCL components                    | Three Months<br>Ended March 31, |         | Nine Months<br>Ended March 31, |          | Affected line item in the Income<br>Statement |
|--|---------------------------------|---------|--------------------------------|----------|---|
|  | 2016                            | 2015    | 2016                           | 2015     |   |
| <b>Gains and losses on cash flow hedges:</b>     |                                 |         |                                |          |   |
| Forward starting interest rate swaps             | \$525                           | \$505   | \$1,574                        | \$1,515  | Interest expense                              |
| Currency exchange contracts                      | (141 )                          | (1,653) | (4,713 )                       | (2,127 ) | Other (income) expense, net                   |
| Total before tax                                 | 384                             | (1,148) | (3,139 )                       | (612 )   |   |
| Tax (benefit) expense                            | (146 )                          | 443     | 1,193                          | 236      | Provision (benefit) for income taxes          |
| Net of tax                                       | \$238                           | \$(705) | \$(1,946)                      | \$(376 ) |   |
| <b>Postretirement benefit plans:</b>             |                                 |         |                                |          |   |
| Amortization of transition obligations           | \$19                            | \$18    | \$61                           | \$58     | See note 10 for further details               |
| Amortization of prior service credit             | (110 )                          | (100 )  | (329 )                         | (296 )   | See note 10 for further details               |
| Recognition of actuarial losses                  | 1,886                           | 1,078   | 5,694                          | 3,430    | See note 10 for further details               |
| Total before taxes                               | 1,795                           | 996     | 5,426                          | 3,192    |   |
| Tax (benefit)                                    | (576 )                          | (311 )  | (1,785 )                       | (1,018 ) | Provision (benefit) for income taxes          |
| Net of tax                                       | \$1,219                         | \$685   | \$3,641                        | \$2,174  |   |
| <b>Foreign currency translation adjustments:</b> |                                 |         |                                |          |   |
| Released due to divestiture                      | \$(1,940)                       | \$—     | \$15,088                       | \$—      | Loss on divestiture                           |
| Total before taxes                               | (1,940 )                        | —       | 15,088                         | —        |   |
| Tax benefit                                      | —                               | —       | —                              | —        | Provision (benefit) for income taxes          |
| Net of tax                                       | \$(1,940)                       | \$—     | \$15,088                       | \$—      |   |

The amount of income tax allocated to each component of other comprehensive income (loss) for the three months ended March 31, 2016 and 2015:

| (in thousands)   | 2016       |            |            | 2015      |            |            |
|--|------------|------------|------------|-----------|------------|------------|
|  | Pre-tax    | Tax impact | Net of tax | Pre-tax   | Tax impact | Net of tax |
| Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges                             | \$(1,027 ) | \$390      | \$(637 )   | \$4,927   | \$(1,902)  | \$3,025    |
| Reclassification of unrealized loss (gain) on expired derivatives designated and qualified as cash flow hedges | 384        | (146 )     | 238        | (1,148 )  | 443        | (705 )     |
| Unrecognized net pension and other postretirement benefit (loss) gain  | (1,332 )   | 444        | (888 )     | 5,895     | (1,602 )   | 4,293      |
| Reclassification of net pension and other postretirement benefit loss  | 1,795      | (576 )     | 1,219      | 996       | (311 )     | 685        |
| Foreign currency translation adjustments   | 19,432     | (1,649 )   | 17,783     | (83,881 ) | 4,385      | (79,496 )  |
| Reclassification of foreign currency translation adjustment loss realized upon sale                            | (1,940 )   | —          | (1,940 )   | —         | —          | —          |

|                                   |          |           |          |            |         |            |
|-----------------------------------|----------|-----------|----------|------------|---------|------------|
| Other comprehensive income (loss) | \$17,312 | \$(1,537) | \$15,775 | \$(73,211) | \$1,013 | \$(72,198) |
|-----------------------------------|----------|-----------|----------|------------|---------|------------|

Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The amount of income tax allocated to each component of other comprehensive income (loss) for the nine months ended March 31, 2016 and 2015:

| (in thousands)  | 2016      |            |            | 2015        |            |             |
|---|-----------|------------|------------|-------------|------------|-------------|
|   | Pre-tax   | Tax impact | Net of tax | Pre-tax     | Tax impact | Net of tax  |
| Unrealized gain on derivatives designated and qualified as cash flow hedges                             | \$266     | \$(101)    | \$165      | \$9,345     | \$(3,607)  | \$5,738     |
| Reclassification of unrealized gain on expired derivatives designated and qualified as cash flow hedges | (3,139)   | 1,193      | (1,946)    | (612)       | 236        | (376)       |
| Unrecognized net pension and other postretirement benefit gain  | 1,884     | (323)      | 1,561      | 13,481      | (3,623)    | 9,858       |
| Reclassification of net pension and other postretirement benefit loss                                   | 5,426     | (1,785)    | 3,641      | 3,192       | (1,018)    | 2,174       |
| Foreign currency translation adjustments  | (25,294)  | 589        | (24,705)   | (170,400)   | 9,182      | (161,218)   |
| Reclassification of foreign currency translation adjustment loss realized upon sale                     | 15,088    | —          | 15,088     | —           | —          | —           |
| Other comprehensive (loss)  | \$(5,769) | \$(427)    | \$(6,196)  | \$(144,994) | \$1,170    | \$(143,824) |

## 18. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill represents the excess of cost over the fair value of the net assets of acquired companies. Goodwill and other intangible assets with indefinite lives are tested at least annually for impairment. We perform our annual impairment tests during the June quarter in connection with our annual planning process, unless there are impairment indicators based on the results of an ongoing cumulative qualitative assessment that warrant a test prior to that. We evaluate the recoverability of goodwill for each of our reporting units by comparing the fair value of each reporting unit with its carrying value. The fair values of our reporting units are determined using a combination of a discounted cash flow analysis and market multiples based upon historical and projected financial information. We apply our best judgment when assessing the reasonableness of the financial projections used to determine the fair value of each reporting unit. We evaluate the recoverability of indefinite-lived intangible assets using a discounted cash flow analysis based on projected financial information. This evaluation is sensitive to changes in market interest rates and other external factors.

## 2016 December Quarter Impairment Charge

Late in the December quarter of fiscal 2016, the Company experienced a further unexpected deterioration in customer demand in many of its end markets and certain geographies. Industrial production indices in the U.S. and China declined, as well as further reductions in mining and oil and gas activity. In view of these declines and the significant impact on our near term financial forecasts as well as a significant and sustained decline in the Company's stock price, we determined an interim impairment test of our goodwill and other long-lived assets of our Industrial and Infrastructure reporting units was required. As a result of this interim test, we recorded a preliminary non-cash pre-tax impairment charge during the three months ended December 31, 2015 of \$106.1 million in the Infrastructure segment, of which \$105.7 million was for goodwill and \$0.4 million was for an indefinite-lived trademark intangible asset. We also recorded a preliminary non-cash pre-tax impairment charge during the three months ended December 31, 2015 of \$2.3 million in the Industrial segment for an indefinite-lived trademark intangible asset. These impairment charges are recorded in restructuring and asset impairment charges in our condensed consolidated statements of income. There

is \$302.1 million of goodwill at the Industrial reporting unit. The fair value substantially exceeds the carrying value. The Infrastructure segment has no remaining goodwill recorded.

Table of Contents

KENNAMETAL INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Identifiable assets with finite lives are reviewed for impairment when events or circumstances indicate that the carrying value may not be recoverable. During the December quarter end, we performed an interim review of our identifiable assets with finite lives and preliminarily determined that the assets were not impaired. During the March quarter of fiscal 2016, we completed the finalization of fair values related to intangibles and property, plant and equipment related to the aforementioned 2016 charges. We also completed a review of our identifiable assets with finite lives and determined that the assets were not impaired.

**Divestiture Impact on Goodwill and Other Intangible Assets**

During the nine months ended March 31, 2016, we completed the sale of non-core businesses, see Note 5. As a result of this transaction, goodwill decreased by \$1.1 million and \$6.5 million in our Industrial and Infrastructure segments, respectively. These decreases are recorded in the loss on divestiture account in our condensed consolidated statements of income.

**2015 March Quarter Impairment Charge**

As previously disclosed, we recorded a non-cash pre-tax impairment charge during the three months ended March 31, 2015 of \$152.9 million in the Infrastructure segment, of which \$152.5 million was for goodwill and \$0.4 million was for an indefinite-lived trademark intangible asset.

In addition, we recorded an additional \$6.8 million charge during the three months ended March 31, 2015 for an indefinite-lived trademark intangible asset based upon completion of the December valuation.

**2015 December Quarter Impairment Charge**

As previously disclosed, we recorded a non-cash pre-tax impairment charge during the three months ended December 31, 2014 of \$376.5 million in the Infrastructure segment, of which \$375.0 million was for goodwill and \$1.5 million was for an indefinite-lived trademark intangible asset.

The further acceleration or extended persistence of the current downturn in the global end markets could have a further negative impact on our business and financial performance. We cannot provide assurance that we will achieve all of the anticipated benefits from restructuring actions we have taken and expect to continue to take. If we are unable to effectively restructure our operations in the light of evolving market conditions, it could have a material adverse effect on our business, financial condition, results of operations and cash flows. We are currently exploring strategic alternatives for a remaining non-core Infrastructure business. The estimated net book value of the business is approximately \$40 million as of March 31, 2016. As the strategic direction has not yet been determined for this business, the business is classified as held and used, and the Company cannot determine if additional impairment charges will be incurred.

A summary of the carrying amount of goodwill attributable to each segment, as well as the changes in such, is as follows:

| (in thousands)                | Industrial | Infrastructure | Total        |
|-------------------------------|------------|----------------|--------------|
| Gross goodwill                | \$455,371  | \$ 640,360     | \$ 1,095,731 |
| Accumulated impairment losses | (150,842 ) | (527,500 )     | (678,342 )   |
| Balance as of June 30, 2015   | \$304,529  | \$ 112,860     | \$ 417,389   |

Activity for the nine months ended March 31, 2016:

Edgar Filing: KENNAMETAL INC - Form 10-Q

|                               |            |            |            |
|-------------------------------|------------|------------|------------|
| Divestiture                   | (1,075 )   | (6,461 )   | (7,536 )   |
| Translation                   | (1,345 )   | (688 )     | (2,033 )   |
| Change in gross goodwill      | (2,420 )   | (7,149 )   | (9,569 )   |
| Impairment charges            | —          | (105,711 ) | (105,711 ) |
| Gross goodwill                | 452,951    | 633,211    | 1,086,162  |
| Accumulated impairment losses | (150,842 ) | (633,211 ) | (784,053 ) |
| Balance as of March 31, 2016  | \$302,109  | \$ —       | \$302,109  |

Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The components of our other intangible assets were as follows:

| (in thousands)             | Estimated Useful Life (in years) | March 31, 2016        |                          | June 30, 2015         |                          |
|----------------------------|----------------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                            |                                  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Contract-based             | 3 to 15                          | \$7,183               | \$ (6,736 )              | \$ 8,523              | \$ (6,990 )              |
| Technology-based and other | 4 to 20                          | 47,813                | (26,863 )                | 52,820                | (29,723 )                |
| Customer-related           | 10 to 21                         | 206,464               | (64,204 )                | 275,796               | (90,141 )                |
| Unpatented technology      | 10 to 30                         | 31,958                | (4,390 )                 | 59,449                | (14,426 )                |
| Trademarks                 | 5 to 20                          | 12,750                | (8,471 )                 | 18,575                | (12,090 )                |
| Trademarks                 | Indefinite                       | 17,205                | —                        | 24,876                | —                        |
| Total                      |                                  | \$323,373             | \$ (110,664 )            | \$ 440,039            | \$ (153,370 )            |

As previously mentioned, during the nine months ended March 31, 2016, we recorded \$2.3 million and \$0.4 million of impairment charges in the Industrial and Infrastructure segments, respectively, for indefinite-lived trademark intangible assets as a result of our 2016 interim impairment analysis.

The divestiture of non-core businesses completed during the nine months ended March 31, 2016 resulted in a reduction of \$30.0 million in customer-related, \$15.4 million in unpatented technology, \$5.0 million in indefinite-lived trademarks, \$1.1 million in definite-lived trademarks, \$0.8 million in technology-based and other and \$0.5 million in contract-based.

During the nine months ended March 31, 2015, an impairment of \$10.5 million was recorded for a contract-based technology intangible asset that was part of the Infrastructure segment, resulting in a non-cash impairment charge of \$5.5 million and a reduction in a liability of \$5.0 million. As previously mentioned, we recorded a \$8.7 million impairment for an indefinite-lived trademark intangible asset as a result of our impairment test of our Infrastructure segment.

During the nine months ended March 31, 2016 and 2015, we recorded amortization expense of \$16.3 million and \$20.4 million, respectively, related to our other intangible assets.

**19. SEGMENT DATA**

Kennametal delivers productivity to customers seeking peak performance in demanding environments by providing innovative custom and standard wear-resistant solutions. To provide these solutions, we harness our knowledge of advanced materials and application development with a commitment to environmental sustainability. Our product offering includes a wide selection of standard and customized technologies for metalworking, such as sophisticated metalcutting tools, tooling systems and services, as well as advanced, high-performance materials, such as cemented tungsten carbide products, super alloys, coatings and investment castings to address customer demands. We offer these products through a variety of channels to meet customer-specified needs.

The Company manages and reports its business in the following two segments: Industrial and Infrastructure. The Company's reportable operating segments have been determined in accordance with the Company's internal management structure, which is organized based on operating activities, the manner in which we organize segments for making operating decisions and assessing performance and the availability of separate financial results. We do not allocate certain corporate expenses related to executive retirement plans, the Company's Board of Directors and



strategic initiatives, as well as certain other costs and report them in Corporate. Neither of our two reportable operating segments represent the aggregation of two or more operating segments.

The Industrial segment generally serves customers that operate in industrial end markets such as transportation, general engineering and aerospace and defense. The customers in these end markets manufacture engines, airframes, automobiles, trucks, ships and various types of industrial equipment. The technology and customization requirements for customers we serve vary by customer, application and industry. The value we deliver to our Industrial segment customers centers on our application expertise and our diverse offering of products and services.

Table of Contents

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The Infrastructure segment generally serves customers that operate in the earthworks and energy sectors who support primary industries such as oil and gas, power generation, underground, surface and hard-rock mining, highway construction and road maintenance. Generally, we rely on customer intimacy to serve this segment. By gaining an in-depth understanding of our customers' engineering and development needs, we are able to offer complete system solutions and high-performance capabilities to optimize and add value to their operations.

Our sales and operating income (loss) by segment are as follows:

| (in thousands)   | Three Months Ended |             | Nine Months Ended |              |
|--|--------------------|-------------|-------------------|--------------|
|  | March 31,<br>2016  | 2015        | March 31,<br>2016 | 2015         |
| Sales:   |                    |             |                   |              |
| Industrial   | \$316,372          | \$354,810   | \$940,588         | \$1,104,225  |
| Infrastructure   | 181,465            | 284,160     | 636,624           | 905,318      |
| Total sales  | \$497,837          | \$638,970   | \$1,577,212       | \$2,009,543  |
| Operating income (loss):                                     |                    |             |                   |              |
| Industrial <sup>(5)</sup>                                    | \$24,692           | \$35,311    | \$51,802          | \$121,123    |
| Infrastructure <sup>(5)</sup>                                | 3,748              | (153,100 )  | (242,417 )        | (505,799 )   |
| Corporate  | (1,105 )           | (2,603 )    | (9,391 )          | (8,467 )     |
| Total operating income (loss)                                | 27,335             | (120,392 )  | (200,006 )        | (393,143 )   |
| Interest expense   | 7,113              | 7,760       | 20,895            | 23,929       |
| Other (income) expense, net                                  | (1,938 )           | (378 )      | (1,582 )          | 32           |
| Income (loss) from continuing operations before income taxes | \$22,160           | \$(127,774) | \$(219,319 )      | \$(417,104 ) |

Total assets by segment are as follows:

| (in thousands)                | March 31, June 30, |           |
|-------------------------------|--------------------|-----------|
|                               | 2016               | 2015      |
| Industrial                    | 1,225,191          | 1,259,270 |
| Infrastructure <sup>(5)</sup> | 866,381            | 1,279,608 |
| Corporate                     | 400,367            | 310,651   |
| Total assets                  | 2,491,939          | 2,849,529 |

(5) See Note 5 regarding Industrial and Infrastructure segment losses on divestiture. See Note 18 regarding impairment charges for Infrastructure goodwill and for Industrial and Infrastructure other intangible assets.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

Kennametal Inc. is a leading global manufacturer and supplier of tooling, engineered components and advanced materials consumed in production processes. We deliver productivity solutions to customers seeking peak performance in demanding environments. The Company provides innovative wear-resistant products, application engineering and services backed by advanced material science serving customers across diverse sectors of industrial production, transportation, earthworks, energy, construction, process industries and aerospace. Kennametal solutions are built around industry-essential technology platforms, including precision-engineered metalworking tools and components, surface technologies and earth cutting tools that are mission-critical to customer operations battling extreme conditions associated with wear fatigue, corrosion and high temperatures. The Company's reputation for material and industrial technology excellence, as well as expertise and innovation in development of custom solutions and services, contributes to its leading position in its primary industrial and infrastructure markets. End users of the Company's products include manufacturers, metalworking suppliers, machinery operators and processors engaged in a diverse array of industries, including the manufacture of transportation vehicles and systems; machine tool, light machinery and heavy machinery industries; airframe and aerospace components and systems, defense; as well as producers and suppliers in equipment-intensive operations such as coal mining, road construction, quarrying, oil and gas exploration, refining, production and supply. We believe we are one of the largest global providers of consumable metalcutting tools and tooling supplies.

Our sales of \$497.8 million for the quarter ended March 31, 2016 decreased 22 percent compared to sales for the quarter ended March 31, 2015. Operating income was \$27.3 million, compared to operating loss \$120.4 million in the prior year quarter. Our operating results increased due primarily to goodwill and other intangible asset impairment charges in the prior period, lower raw material costs and incremental restructuring benefits in the current period, offset partially by the effects of the organic sales decline, unfavorable mix, lower fixed cost absorption and unfavorable currency exchange.

We reported current quarter earnings per diluted share of \$0.20, which includes \$0.18 per share of restructuring and related charges, current quarter tax impact of the second quarter asset impairment charges of \$0.02 per share and a net gain of \$0.03 per share from divestiture.

Our operating flexibility was enhanced with an amendment to our revolving credit facility that extends maturity from April 2018 to April 2021. Similar to the prior agreement, the amendment permits revolving loans of up to \$600 million for working capital, capital expenditures and general corporate purposes. The definition of the maximum leverage ratio was increased under the 2016 Amendment as defined in the agreement in order to increase operating flexibility. Further, the earnings before interest, taxes, depreciation and amortization (EBITDA) definition in the 2016 Amendment now allows for up to \$120 million of aggregate cash restructuring payment add-backs through December 31, 2017. Other material provisions, including the minimum consolidated interest coverage ratio, remain unchanged.

We generated cash flow from operating activities of \$145.4 million and \$219.6 million during the nine months ended March 31, 2016 and 2015, respectively. The decrease is due primarily to lower cash earnings and higher restructuring and pension payments, partially offset by reductions of working capital. Capital expenditures were \$83.3 million and \$77.6 million during the nine months ended March 31, 2016 and 2015, respectively.

We invested further in technology and innovation to continue delivering a high level of new products to our customers. Research and development expenses included in operating expense totaled \$9.6 million and \$29.9 million for the three and nine months ended March 31, 2016, respectively.

The permanent savings that we are realizing from restructuring are the result of programs that we have undertaken over the past 30 months. Pre-tax benefits from these restructuring actions reached approximately \$20 million in the current quarter due to rationalization of certain manufacturing facilities and employment and cost reduction programs, of which approximately \$11 million were incremental to the same quarter one year ago. Approximate savings since inception of restructuring programs reached approximately \$97 million in the quarter.

The following narrative provides further discussion and analysis of our results of operations, liquidity and capital resources, as well as other pertinent matters.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

RESULTS OF CONTINUING OPERATIONS

SALES

Sales for the three months ended March 31, 2016 were \$497.8 million, a decrease of \$141.1 million or 22 percent, from \$639.0 million in the prior year quarter. The decrease in sales was driven by 10 percent decline from divestiture, organic decline of 8 percent and unfavorable currency exchange of 4 percent. Excluding the impact of currency exchange and divestiture, sales decreased by approximately 24 percent in energy, 22 percent in earthworks, 9 percent in general engineering and 1 percent in transportation, while aerospace and defense remained relatively flat. On a regional basis excluding the impact of currency exchange and divestiture, sales decreased 15 percent in the Americas, 8 percent in Asia and 2 percent in Europe.

Sales for the nine months ended March 31, 2016 were \$1,577.2 million, a decrease of \$432.3 million or 22 percent, from \$2,009.5 million in the prior year period. The decrease in sales was driven by organic decline of 12 percent, unfavorable currency exchange of 6 percent and 4 percent due to divestiture. Excluding the impact of currency exchange and divestiture, sales decreased by approximately 31 percent in energy, 16 percent in earthworks, 12 percent in general engineering, 4 percent in transportation and 1 percent in aerospace and defense. On a regional basis excluding the impact of currency exchange and divestiture, sales decreased 20 percent in the Americas, 10 percent in Asia and 1 percent in Europe.

GROSS PROFIT

Gross profit for the three months ended March 31, 2016 was \$157.4 million, a decrease of \$42.1 million from \$199.5 million in the prior year quarter. The decrease was primarily due to organic sales decline, unfavorable business mix, unfavorable currency exchange, no gross profit contributions in the current period from divested non-core businesses and lower fixed cost absorption, partially offset by lower raw material costs and incremental restructuring benefits. The gross profit margin for the three months ended March 31, 2016 was 31.6 percent, as compared to 31.2 percent generated in the prior year quarter.

Gross profit for the nine months ended March 31, 2016 was \$449.4 million, a decrease of \$167.6 million from \$617.0 million in the prior year period. The decrease was primarily due to organic sales decline, unfavorable business mix, lower fixed cost absorption, four months less of gross profit due to the divestiture of non-core businesses and unfavorable currency exchange, partially offset by lower raw material costs and incremental restructuring benefits. The gross profit margin for the nine months ended March 31, 2016 was 28.5 percent, as compared to 30.7 percent generated in the prior year period.

OPERATING EXPENSE

Operating expense for the three months ended March 31, 2016 decreased \$17.0 million or 12.3 percent to \$121.0 million as compared to \$138.0 million in the prior year quarter. The decrease was primarily due to restructuring benefits and continued cost reduction actions of approximately \$8 million, divestiture impact of \$7.0 million and favorable foreign currency exchange impacts of \$4.6 million, partially offset by higher restructuring related charges of \$4.7 million.

Operating expense for the nine months ended March 31, 2016 decreased \$50.1 million or 11.8 percent to \$373.8 million as compared to \$424.0 million in the prior year period. The decrease was primarily due to restructuring benefits and continued cost reduction actions of approximately \$23 million, favorable foreign currency exchange impacts of \$22.5 million and divestiture impact of \$8.9 million, offset partially by higher restructuring related charges of \$7.0 million.

**RESTRUCTURING AND RELATED CHARGES AND ASSET IMPAIRMENT CHARGES**

We have recorded restructuring and related charges of \$14.0 million and \$16.7 million for the three months ended March 31, 2016 and 2015, respectively. Of these amounts, restructuring charges totaled \$7.5 million and \$15.7 million, respectively. Restructuring charges of \$0.4 million during the three months ended March 31, 2016 were charges related to inventory and were recorded in cost of goods sold. Restructuring-related charges of \$1.1 million and \$0.3 million were recorded in cost of goods sold and \$5.4 million and \$0.7 million in operating expense for the three months ended March 31, 2016 and 2015, respectively.

We have recorded restructuring and related charges of \$38.0 million and \$37.1 million for the nine months ended March 31, 2016 and 2015, respectively. Of these amounts, restructuring charges totaled \$20.1 million and \$24.4 million, of which \$0.1 million and \$0.3 million were charges related to inventory and were recorded in cost of goods sold, respectively. Restructuring-related charges of \$4.7 million and \$6.5 million were recorded in cost of goods sold and \$13.2 million and \$6.2 million in operating expense for the nine months ended March 31, 2016 and 2015, respectively.

Table of Contents

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Total restructuring and related charges since the inception of our restructuring plans through March 31, 2016 were \$115.2 million. See Note 8 in our condensed consolidated financial statements set forth in Part I Item 1 of this Quarterly Report on Form 10-Q (Note 8).

## RESTRUCTURING AND RELATED CHARGES AND SAVINGS (PRE-TAX)

|         | Estimated Charges | Current Quarter Charges | To Estimated Annualized | Approximate Current | Expected Completion Date |            |
|---------|-------------------|-------------------------|-------------------------|---------------------|--------------------------|------------|
|         |                   | Charges                 | Savings                 | Quarter Savings     |                          |            |
|         |                   |                         | Date                    |                     |                          |            |
| Phase 1 | Up to \$60M       | —                       | \$58M                   | \$40M-\$45M         | \$10M                    | 6/30/2016  |
| Phase 2 | \$90M-\$100M      | \$4M                    | \$42M                   | \$40M-\$50M         | \$8M                     | 12/31/2018 |
| Phase 3 | \$40M-\$45M       | \$10M                   | \$15M                   | \$25M-\$30M         | \$2M                     | 3/31/2017  |
| Total   | \$188M-\$205M     | \$14M                   | \$115M                  | \$105M-\$125M       | \$20M                    |            |

## Phase 1

We are implementing restructuring actions to achieve synergies across Kennametal as a result of the Tungsten Materials Business (TMB) acquisition by consolidating operations among both organizations, reducing administrative overhead and leveraging the supply chain. These restructuring actions are expected to be completed by the end of fiscal 2016 and are anticipated to be mostly cash expenditures.

## Phase 2

We are implementing restructuring actions to streamline the Company's cost structure. These initiatives are expected to enhance operational efficiencies through the rationalization of certain manufacturing facilities as well as other employment and cost reduction programs. These restructuring actions are expected to be completed by December of fiscal 2019 and are anticipated to be mostly cash expenditures.

## Phase 3

We are implementing restructuring actions to further enhance operational efficiencies through an enterprise-wide cost reduction program as well as the consolidation of certain manufacturing facilities. These restructuring actions are expected to be completed by March of fiscal 2017 and are anticipated to be mostly cash expenditures.

## Asset Impairment Charges

We recorded no asset impairment charges during the three months ended March 31, 2016. We recorded non-cash pre-tax asset impairment charges of \$108.5 million during the nine months ended March 31, 2016. We recorded non-cash pre-tax asset impairment charges of \$159.7 million and \$541.7 million during the three and nine months ended March 31, 2015. See Note 18 in our condensed consolidated financial statements set forth in Part I Item 1 of this Quarterly Report on Form 10-Q (Note 18).

The further acceleration or extended persistence of the current downturn in the global end markets could have a further negative impact on our business and financial performance. We cannot provide assurance that we will achieve all of the anticipated benefits from restructuring actions we have taken and will continue to take. If we are unable to effectively restructure our operations in the light of evolving market conditions, it could have a material adverse effect on our business, financial condition, results of operations and cash flows. We are currently exploring strategic alternatives for a remaining non-core Infrastructure business. The estimated net book value of the business is approximately \$40 million as of March 31, 2016. As the strategic direction has not yet been determined for this business, the business is classified as held and used, and the Company cannot determine if additional impairment charges will be incurred.

LOSS ON DIVESTITURE

We recognized a pre-tax loss on the sale of \$133.3 million during the three months ended December 31, 2015 which included the impact of estimated working capital adjustments, deal costs and transaction costs. We recorded a pre-tax net gain on divestiture during the three months ended March 31, 2016 of approximately \$2.6 million, which consists primarily of the write-off of the currency translation adjustments of a legal entity liquidated in the March quarter, partially offset by a refinement to our estimated working capital adjustment. The pre-tax net loss on divestiture during the nine months ended March 31, 2016 is \$130.8 million, of which \$127.2 million and \$3.6 million were recorded in the Infrastructure and Industrial segments, respectively. See Note 5 in our condensed consolidated financial statements set forth in Part I Item 1 of this Quarterly Report on Form 10-Q (Note 5).



Table of Contents

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

## INTEREST EXPENSE

Interest expense for the three months ended March 31, 2016 decreased \$0.6 million to \$7.1 million as compared to \$7.8 million in the prior year quarter. Interest expense for the nine months ended March 31, 2016 decreased \$3.0 million to \$20.9 million as compared to \$23.9 million in the prior year period. The decrease in interest expense in both periods was primarily due to lower year-over-year borrowings on our revolving credit facility.

## OTHER (INCOME) EXPENSE, NET

Other income, net for the three months ended March 31, 2016, was \$1.9 million compared to \$0.4 million in the prior year quarter. Income in the current year from the transition services related to the divestiture of non-core businesses, partially offset by lower interest income contributed to the year-over-year change.

Other income, net for the nine months ended March 31, 2016 and 2015, was \$1.6 million compared to other expense, net of less than \$0.1 million. Current period derivative gains were offset by a loss on sale of assets and lower interest income.

## INCOME TAXES

The effective income tax rates for the three months ended March 31, 2016 and 2015 were 24.7 percent (provision on income) and 64.4 percent (benefit a loss), respectively. The effective income tax rates for the nine months ended March 31, 2016 and 2015 were 28.0 percent (benefit on a loss) and 5.7 percent (benefit on a loss), respectively. The change in both periods was primarily driven by the asset impairment charges recorded in the current and prior fiscal years, the tax impact on the sale of certain non-core businesses, lower relative U.S. current year earnings compared with the rest of the world where the tax rates are generally lower and a favorable impact in the current quarter related to a U.S. provision to return adjustment. The effective income tax rate for the nine months ended March 31, 2016 also includes the favorable effects of the permanent extension of the credit for increasing research activities contained in the Protecting Americans from Tax Hikes Act of 2015 which occurred in the second quarter of this fiscal year.

## BUSINESS SEGMENT REVIEW

We operate two reportable segments consisting of Industrial and Infrastructure. Expenses that are not allocated are reported in Corporate. Segment determination is based upon the manner in which we organize segments for making operating decisions and assessing performance and the availability of separate financial results.

## INDUSTRIAL

|                  | Three Months    |           | Nine Months Ended |             |
|------------------|-----------------|-----------|-------------------|-------------|
|                  | Ended March 31, |           | March 31,         |             |
| (in thousands)   | 2016            | 2015      | 2016              | 2015        |
| Sales            | \$316,372       | \$354,810 | \$940,588         | \$1,104,225 |
| Operating income | 24,692          | 35,311    | 51,802            | 121,123     |

For the three months ended March 31, 2016, Industrial sales decreased by 11 percent due to unfavorable currency exchange of 5 percent, organic decline of 5 percent and divestiture impact of 1 percent. Excluding the impact of currency exchange and divestiture, sales decreased approximately 26 percent in energy, 6 percent in general engineering, 1 percent in aerospace and defense and 1 percent in transportation. Activity in the energy sector continued to adversely affect the industrial economy, particularly in the Americas, however destocking in the indirect channel has been subsiding. The transportation market was mixed with fewer tooling package sales contributing to

weaker sales in Asia, partially offset by favorable conditions in Europe and Americas. On a segment regional basis excluding the impact of divestiture and currency exchange, sales decreased 8 percent in Asia, 6 percent in the Americas and 2 percent in Europe. The sales decrease in Asia was primarily driven by the transportation, general engineering and energy end markets, partially offset by an increase in the aerospace and defense end market. The sales decrease in the Americas was primarily driven by the performance in the general engineering and energy end markets, partially offset by increases in the transportation and aerospace and defense end markets. The sales decrease in Europe was primarily driven by the performance in the general engineering, energy and aerospace and defense end markets, partially offset by an increase in the transportation end market.

Table of Contents

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three months ended March 31, 2016, Industrial operating income decreased by \$10.6 million, driven by organic sales decline, unfavorable currency exchange, lower fixed cost absorption and unfavorable business mix, offset partially by an increase in restructuring program benefits of \$7.5 million, an adjustment to the estimated loss on divestiture that resulted in a gain of \$3.7 million and lower raw material costs. Industrial operating margin was 7.8 percent compared with 10.0 percent in the prior year.

For the nine months ended March 31, 2016, Industrial sales decreased by 15 percent due to unfavorable currency exchange of 7 percent, organic decline of 7 percent and divestiture impact of 1 percent. Excluding the impact of currency exchange and divestiture, sales decreased approximately 30 percent in energy, 8 percent in general engineering, 4 percent in transportation and 2 percent in aerospace and defense. Energy end market activity continued to be weak, particularly in oil and gas as rig counts decline, and in commodity-dependent manufacturing sectors. The lower level of manufacturing activity in these markets has affected the general engineering market where the Company believes there was destocking in the indirect channel, particularly in the Americas during the first half of fiscal 2016. Lower sales activity in the transportation end market was driven by fewer tooling package sales in Asia, and lower light vehicle production levels and destocking in China. On a segment regional basis excluding the impact of divestiture and currency exchange, sales decreased 12 percent in the Americas, 9 percent in Asia and 1 percent in Europe. The sales decrease in the Americas was primarily driven by declines in the general engineering and energy end markets, and to a lesser extent the transportation end market, while aerospace and defense remained flat. The sales decrease in Asia was primarily driven by the transportation, general engineering and energy end markets, offset partially by gains in aerospace and defense. Sales in Europe had gains in general engineering, which were offset by the aerospace and defense and energy end markets, while transportation remained flat.

For the nine months ended March 31, 2016, Industrial operating income decreased by \$69.3 million, driven by organic sales decline, lower fixed cost absorption, unfavorable mix, loss on divestiture of \$3.6 million, intangible asset impairment of \$2.3 million and unfavorable currency exchange, offset partially by an increase in restructuring program benefits of \$24.6 million and lower raw material costs. Industrial operating margin was 5.5 percent compared with 11.0 percent in the prior year.

## INFRASTRUCTURE

|                         | Three Months Ended |           | Nine Months Ended |           |
|-------------------------|--------------------|-----------|-------------------|-----------|
|                         | March 31,          |           | March 31,         |           |
| (in thousands)          | 2016               | 2015      | 2016              | 2015      |
| Sales                   | \$181,465          | \$284,160 | \$636,624         | \$905,318 |
| Operating income (loss) | 3,748              | (153,100) | (242,417)         | (505,799) |

For the three months ended March 31, 2016, Infrastructure sales decreased by 36 percent, reflecting a 21 percent decline due to divestiture, a 12 percent organic sales decline and a 3 percent unfavorable currency exchange impact. Excluding the impact of currency exchange and divestiture, sales decreased by approximately 37 percent in oil and gas, 32 percent in mining, 15 percent in industrial applications and 12 percent in processing, offset partially by an increase of approximately 6 percent in construction. Sales in other markets remained relatively flat. Key energy markets, particularly in North America, took a further step down in our fiscal third quarter, with U.S. rig counts declining 38 percent within the quarter, ending down 58 percent year-over-year. In addition, conditions in underground mining in North America declined further, with sales down 58 percent year-over-year. As previously

disclosed, this weakness is expected to continue for the foreseeable future. Partially offsetting these drivers was improved sales in the construction end market, with year-over-year sales growth realized in all regions led by North America at 9 percent. On a segment regional basis excluding the impact of divestiture and currency exchange, sales decreased 23 percent in the Americas and 11 percent in Asia, while Europe remained flat. The sales decrease in the Americas was driven by the performance in mining, oil and gas, industrial applications, and processing, offset partially by an increase in construction. The sales decrease in Asia was driven primarily by the performance in mining, industrial applications, processing and oil and gas. The sales performance in Europe was primarily driven by increases in processing, offset by the performance in oil and gas and industrial applications.

For the three months ended March 31, 2016, Infrastructure operating income was \$3.7 million compared to operating loss of \$153.1 million for the prior year period. Operating results for the current period increased by \$156.8 million, due primarily to goodwill and other intangible asset impairment charges in the prior period. See Note 18. In addition, operating results were positively impacted by lower raw material costs and an increase in restructuring program savings of \$3.7 million, offset partially by lower organic sales, unfavorable business mix and lower fixed cost absorption.

Table of Contents

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the nine months ended March 31, 2016, Infrastructure sales decreased by 30 percent, due to a 17 percent organic sales decline, a 9 percent decline due to divestiture and a 4 percent unfavorable currency exchange impact. Excluding the impact of currency exchange and divestiture, sales decreased by approximately 44 percent in oil and gas, 24 percent in processing, 23 percent in mining and 20 percent in industrial applications, offset partially by an increase of approximately 2 percent in construction. Sales were lower year over year due to persistent weak demand in oil and gas, mining, industrial applications and processing end markets. On a segment regional basis excluding the impact of divestiture and currency exchange, sales decreased 27 percent in the Americas, 10 percent in Asia and 2 percent in Europe. The sales decrease in the Americas was driven by the performance in oil and gas, mining, industrial applications, processing and construction. The sales decrease in Asia was driven primarily by the performance in industrial applications, processing, mining and oil and gas, offset partially by an increase in construction. The sales decrease in Europe was primarily driven by the performance in oil and gas, offset partially by increases in industrial applications and mining.

For the nine months ended March 31, 2016, Infrastructure operating loss was \$242.4 million compared to an operating loss of \$505.8 million for the prior year period. Operating results for the current period increased by \$263.4 million, primarily driven by lower impairment charges in the current versus prior year period. See Note 18. The current year also includes a loss on divestiture for the sale of non-core businesses of \$127.2 million, see Note 5. In addition to the aforementioned impairment charge and loss on divestiture, operating results for the current period were negatively impacted by lower organic sales, lower fixed cost absorption and unfavorable mix, offset partially by an increase in lower raw material costs and restructuring program benefits of \$16.5 million.

## CORPORATE

|                               | Three Months    |           | Nine Months     |           |
|-------------------------------|-----------------|-----------|-----------------|-----------|
|                               | Ended March 31, |           | Ended March 31, |           |
| (in thousands)                | 2016            | 2015      | 2016            | 2015      |
| Corporate unallocated expense | \$(1,105)       | \$(2,603) | \$(9,391)       | \$(8,467) |

For the three months ended March 31, 2016, Corporate unallocated expense decreased \$1.5 million, or 57.5 percent, primarily due to decreased restructuring and related charges in the current period.

For the nine months ended March 31, 2016, Corporate unallocated expense increased \$0.9 million, or 10.9 percent, primarily due to increased restructuring and related charges in the current period, partially offset by lower professional fees.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operations is the primary source of funding for capital expenditures and internal growth. Year to date March 31, 2016 cash flow provided by operating activities was \$145.4 million, driven by working capital improvements and cash earnings, partially offset by a decrease in taxes payable and lump sum payments to several terminated Executive Retirement Plan participants.

Our five-year, multi-currency, revolving credit facility, as amended and restated in April 2013 (Credit Agreement) is used to augment cash from operations and as an additional source of funds. The Credit Agreement permits revolving credit loans of up to \$600.0 million for working capital, capital expenditures and general corporate purposes. The Credit Agreement allows for borrowings in U.S. dollars, euro, Canadian dollars, pound sterling and Japanese yen. Interest payable under the Credit Agreement is based upon the type of borrowing under the facility and may be (1) LIBOR plus an applicable margin, (2) the greater of the prime rate or the Federal Funds effective rate plus an applicable margin, or (3) fixed as negotiated by us. The Credit Agreement matures in April 2018. We had no borrowings outstanding on our Credit Agreement as of March 31, 2016.

The Credit Agreement requires us to comply with various restrictive and affirmative covenants, including two financial covenants: a maximum leverage ratio and a minimum consolidated interest coverage ratio (as those terms are defined in the agreement). We were in compliance with all covenants as of March 31, 2016. For the nine months ended March 31, 2016, average daily borrowings outstanding under the Credit Agreement were approximately \$27.3 million. Borrowings under the Credit Agreement are guaranteed by our significant domestic subsidiaries.

Table of Contents

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

In April 2016, we took additional steps to enhance our liquidity and strengthen our financial position through entering into an amendment to the Credit Agreement (2016 Amendment). The 2016 Amendment extends the maturity of the Credit Agreement from April 2018 to April 2021. The definition of the maximum leverage ratio was increased under the 2016 Amendment as defined in the agreement in order to increase operating flexibility. Further, the EBITDA definition in the 2016 Amendment now allows for up to \$120 million of aggregate cash restructuring payment add-backs through December 31, 2017. Other material provisions, including the minimum consolidated interest coverage ratio, remain unchanged.

Except as noted below, we consider substantially all of the unremitted earnings of our non-U.S. subsidiaries that have not previously been taxed in the U.S. to be permanently reinvested. As of March 31, 2016, cash and cash equivalents of \$53.0 million would not be available for use in the U.S. on a long-term basis without incurring U.S. federal and state income tax consequences. We have not repatriated, nor do we anticipate the need to repatriate, funds to the U.S. to satisfy domestic liquidity needs arising in the ordinary course of business or associated with our domestic debt service requirements. Notwithstanding the above, we redeployed cash from certain non-U.S. subsidiaries related to the transaction specified in Note 5. As such, the nine month period ended March 31, 2016 includes a discrete tax charge of \$4.2 million related to this change in assertion with respect to a portion of our foreign subsidiaries' undistributed earnings, which are no longer considered permanently reinvested. The remaining undistributed earnings of our foreign subsidiaries continue to be indefinitely reinvested and would not be available for use in the U.S. on a long term basis without incurring U.S. federal and state income tax consequences.

At March 31, 2016, cash and cash equivalents were \$136.6 million, total debt was \$703.9 million and total Kennametal Shareholders' equity was \$1,144.2 million. Our current senior credit ratings are at investment grade levels. We believe that our current financial position, liquidity and credit ratings provide access to the capital markets. We believe that we have sufficient resources available to meet cash requirements for the next 12 months as of March 31, 2016. We continue to closely monitor our liquidity position and the condition of the capital markets, as well as the counterparty risk of our credit providers.

There have been no other material changes in our contractual obligations and commitments since June 30, 2015.

**Cash Flow Provided by Operating Activities**

During the nine months ended March 31, 2016, cash flow provided by operating activities was \$145.4 million, compared to \$219.6 million for the prior year period. Cash flow provided by operating activities for the current year period consisted of net loss and non-cash items amounting to an inflow of \$104.0 million and by changes in certain assets and liabilities netting to an inflow of \$41.4 million. Contributing to the changes in certain assets and liabilities were a decrease in accounts receivable of \$44.1 million due to lower sales volume and a decrease in inventory of \$47.8 million due to our continued focus on working capital management. Offsetting these cash inflows were a net decrease of accounts payable and accrued liabilities of \$16.2 million primarily driven by lower restructuring liabilities and lower accrued compensation, partially offset by an increase in accounts payable due to lower volumes and our continued focus on working capital management; a decrease in accrued pension and postretirement benefits of \$22.9 million primarily due to payments to previous executives; and a decrease of accrued income taxes of \$13.0 million primarily driven by payment of a capital gains tax related to a prior period tax reorganization.

During the nine months ended March 31, 2015, cash flow provided by operating activities for the period consisted of net loss and non-cash items amounting to an inflow of \$215.6 million, and by changes in certain assets and liabilities netting to an inflow of \$4.0 million. Contributing to the changes in certain assets and liabilities were a decrease in

accounts receivable of \$34.3 million due to lower sales volume and a decrease in inventory of \$6.6 million. Offsetting these cash flows were an increase in accounts payable and accrued liabilities of \$21.7 million primarily driven by timing of payroll payments and a decrease in compensation-related accounts and an increase in accrued income taxes of \$9.9 million.

Cash Flow Used for Investing Activities

Cash flow used for investing activities was \$16.2 million for the nine months ended March 31, 2016, compared to \$76.3 million the prior year period. During the current year period, cash flow used for investing activities included capital expenditures, net of \$78.2 million, which consisted primarily of equipment upgrades. These capital expenditures were partially offset by \$61.1 million of proceeds from the sale of non-core businesses.

For the nine months ended March 31, 2015, cash flow used for investing activities included capital expenditures, net of \$76.3 million, which consisted primarily of equipment upgrades.



Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Cash Flow Used for Financing Activities

Cash flow used for financing activities was \$94.7 million for the nine months ended March 31, 2016 compared to \$164.8 million in the prior year period. During the current year period, cash flow used for financing activities primarily included \$48.4 million net decrease in borrowings and \$47.8 million of cash dividends paid to Shareholders. These cash flows were partially offset by \$1.7 million of dividend reinvestment and the effect of employee benefit and stock plans.

For the nine months ended March 31, 2015, cash flow used for financing activities included \$129.0 million net decrease in borrowings and \$42.7 million of cash dividends paid to Shareholders. These cash flows were partially offset by \$11.0 million of dividend reinvestment and the effect of employee benefit and stock plans.

FINANCIAL CONDITION

Working capital was \$677.8 million at March 31, 2016, a decrease of \$98.0 million from \$775.8 million at June 30, 2015. The decrease in working capital was primarily driven by a decrease in inventory of \$90.1 million due primarily to lower work in process, raw materials and finished goods as a result of our focus on working capital management and a decrease in accounts receivable of \$79.5 million due to lower sales volume. Partially offsetting these items were an increase in cash and cash equivalents of \$31.1 million; a decrease in other current liabilities of \$26.1 million due primarily to lower restructuring liabilities and lower accrued compensation; a decrease in accounts payable of \$18.0 million as a result of both lower volumes and our focus on working capital management; and a decrease in accrued expenses of \$9.7 million driven by payroll timing and lower accrued vacation pay. Currency exchange effects accounted for \$12.1 million of the working capital decrease, and \$32.9 million of the decrease in working capital is related to the sale of non-core businesses.

Property, plant and equipment, net decreased \$90.3 million from \$815.8 million at June 30, 2015 to \$725.5 million at March 31, 2016, primarily due to \$67.6 million sold as part of sale of non-core businesses, depreciation expense of \$73.3 million, unfavorable currency exchange impact of \$4.5 million during the current period and disposals of \$5.1 million, partially offset by capital expenditures of \$83.3 million, which includes \$16.4 million change in accounts payable related to purchases of property, plant and equipment.

At March 31, 2016, other assets were \$667.1 million, a decrease of \$108.0 million from \$775.2 million at June 30, 2015. The primary drivers for the decrease were a decrease in goodwill of \$115.3 million and a decrease in other intangible assets of \$74.0 million. The change in goodwill was due to a goodwill impairment charge of \$105.7 million in the Infrastructure segment, \$7.5 million of goodwill written off as part of the sale of non-core businesses and \$2.0 million of unfavorable currency exchange. The change in other intangible assets was due primarily to \$52.7 million intangibles sold as part of the sale of non-core businesses, amortization expense of \$16.3 million and unfavorable currency exchange effects of \$0.7 million. These decreases were partially offset by \$51.7 million increase in deferred income taxes.

Long-term debt and capital leases decreased by \$36.1 million to \$699.8 million at March 31, 2016 from \$735.9 million at June 30, 2015. This change was driven primarily by the \$42.8 million decrease of borrowings outstanding on the revolver.

Kennametal Shareholders' equity was \$1,144.2 million at March 31, 2016, a decrease of \$201.6 million from \$1,345.8 million at June 30, 2015. The decrease was primarily due to net loss attributable to Kennametal of \$159.5 million, unfavorable currency exchange of \$5.7 million and cash dividends paid to Shareholders of \$47.8 million, partially offset by capital stock issued under employee benefit and stock plans of \$11.2 million.

#### ENVIRONMENTAL MATTERS

The operation of our business has exposed us to certain liabilities and compliance costs related to environmental matters. We are involved in various environmental cleanup and remediation activities at certain of our locations.

**Superfund Sites** We are involved as a potentially responsible party (PRP) at various sites designated by the United States Environmental Protection Agency (USEPA) as Superfund sites. For certain of these sites, we have evaluated the claims and potential liabilities and have determined that neither are material, individually or in the aggregate. For certain other sites, proceedings are in the very early stages and have not yet progressed to a point where it is possible to estimate the ultimate cost of remediation, the timing and extent of remedial action that may be required by governmental authorities or the amount of our liability alone or in relation to that of any other PRPs.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

**Other Environmental Matters** We establish and maintain reserves for other potential environmental issues. At March 31, 2016 and June 30, 2015, the balances of these reserves were \$12.5 million and \$12.6 million, respectively. These reserves represent anticipated costs associated with the remediation of these issues.

The reserves we have established for environmental liabilities represent our best current estimate of the costs of addressing all identified environmental situations, based on our review of currently available evidence, and taking into consideration our prior experience in remediation and that of other companies, as well as public information released by the USEPA, other governmental agencies, and by the PRP groups in which we are participating. Although the reserves currently appear to be sufficient to cover these environmental liabilities, there are uncertainties associated with environmental liabilities, and we can give no assurance that our estimate of any environmental liability will not increase or decrease in the future. The reserved and unreserved liabilities for all environmental concerns could change substantially due to factors such as the nature and extent of contamination, changes in remedial requirements, technological changes, discovery of new information, the financial strength of other PRPs, the identification of new PRPs and the involvement of and direction taken by the government on these matters.

We maintain a Corporate Environmental Health and Safety (EHS) Department, to monitor compliance with environmental regulations and to oversee remediation activities. In addition, we have designated EHS coordinators who are responsible for each of our global manufacturing facilities. Our financial management team periodically meets with members of the Corporate EHS Department and the Corporate Legal Department to review and evaluate the status of environmental projects and contingencies. On a quarterly basis, we review financial provisions and reserves for environmental contingencies and adjust these reserves when appropriate.

**DISCUSSION OF CRITICAL ACCOUNTING POLICIES**

There have been no changes to our critical accounting policies since June 30, 2015.

**NEW ACCOUNTING STANDARDS**

See Note 3 to our condensed consolidated financial statements set forth in Part I Item 1 of this Quarterly Report on Form 10-Q for a description of new accounting standards.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes to our market risk exposures since June 30, 2015.

**ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this quarterly report on Form 10-Q, the Company's management evaluated, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). The Company's disclosure controls were designed to provide a reasonable assurance that information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934, as amended (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the

controls have been designed to provide reasonable assurance of achieving the controls' stated goals. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance at March 31, 2016 to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is (i) accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure and (ii) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

## PART II. OTHER INFORMATION

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS  
ISSUER PURCHASES OF EQUITY SECURITIES

| Period                               | Total Number of Shares Purchased <sup>(1)</sup> | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup> |
|--------------------------------------|---|------------------------------|--|---|
| January 1 through January 31, 2016   | —   | \$ —                         | —  | 10,100,100  |
| February 1 through February 29, 2016 | 3,198   | 19.89                        | —  | 10,100,100  |
| March 1 through March 31, 2016       | 835   | 20.87                        | —  | 10,100,100  |
| Total                                | 4,033   | \$ 20.09                     | —  |   |

During the current period, 3,198 shares were purchased on the open market on behalf of Kennametal to fund the (1) Company's dividend reinvestment program. Also, during the current period employees delivered 835 shares of restricted stock to Kennametal, upon vesting, to satisfy tax withholding requirements.

(2) On July 25, 2013, the Company publicly announced an amended repurchase program for up to 17 million shares of its outstanding capital stock.

## UNREGISTERED SALES OF EQUITY SECURITIES

None.

Table of Contents

## ITEM 6. EXHIBITS

|           |  |  |
|-----------|--|--|
| (10)      | Material Contracts   |  |
| (10.1)    | Fourth Amended and Restated Credit Agreement dated as of April 15, 2016 among Kennametal Inc. and Kennametal Europe GmbH (the “Borrowers”), the several banks and other financial institutions or entities from time to time parties to the Agreement (“Lenders”), Bank of America, N.A., London Branch (as Euro Swingline Lender), PNC Bank, National Association and JPMorgan Chase Bank, N.A. (as Co-Syndication Agents), Citizens Bank of Pennsylvania, The Bank of Tokyo-Mitsubishi UFJ Trust Company and Mizuho Bank, Ltd. (as Co-Documentation Agents), Bank of America, N.A. (as the Administrative Agent) | Exhibit 10.1 of the Form 8-K filed April 19, 2016 (File No 001-05318) is incorporated herein by reference. |
| (31)      | Rule 13a-14(a)/15d-14(a) Certifications  |  |
| (31.1)    | Certification executed by Ronald M. De Feo, President and Chief Executive Officer of Kennametal Inc.   | Filed herewith.  |
| (31.2)    | Certification executed by Jan Kees van Gaalen, Vice President and Chief Financial Officer of Kennametal Inc.   | Filed herewith.  |
| (32)      | Section 1350 Certifications  |  |
| (32.1)    | Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Ronald M. De Feo, President and Chief Executive Officer of Kennametal Inc., and Jan Kees van Gaalen, Vice President and Chief Financial Officer of Kennametal Inc.  | Filed herewith.  |
| (101)     | XBRL   |  |
| (101.INS) | XBRL Instance Document   | Filed herewith.  |
| (101.SCH) | XBRL Taxonomy Extension Schema Document  | Filed herewith.  |
| (101.CAL) | XBRL Taxonomy Extension Calculation Linkbase Document  | Filed herewith.  |
| (101.DEF) | XBRL Taxonomy Definition Linkbase  | Filed herewith.  |
| (101.LAB) | XBRL Taxonomy Extension Label Linkbase Document  | Filed herewith.  |
| (101.PRE) | XBRL Taxonomy Extension Presentation Linkbase Document   | Filed herewith.  |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KENNAMETAL INC.

Date: May 6, 2016 By: /s/ Martha Fusco  
Martha Fusco  
Vice President Finance and Corporate Controller