

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
April 03, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) April 3, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act
(17 CFR 230.425)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On March 1, 2006 General Motors Corporation (GM) issued a news release announcing February 2006 sales. The release is as follows:

GM Reports 365,375 Deliveries in March
2007 Chevy Tahoe Sales Exceed 10,000 Units in March; Up 41 Percent Compared to February
2007 Cadillac Escalade Sales Rise 68 Percent vs. February; GMC Yukon Sales Up 109 Percent
Premium Brands, Cadillac, HUMMER, Saab and Buick, All Post Sales Gains in March
GM's Total Sales Down Compared to Strong Year-Ago Results

DETROIT - General Motors dealers in the United States sold 365,375 new cars and trucks in March, down 14 percent compared to year-ago levels. Total car sales were down 22 percent, and truck sales were down 9 percent.

GM's retail sales in March were down 17 percent compared to strong year-ago deliveries. Fleet sales were down 5 percent. Daily rental sales declined by 8 percent compared to last year. Commercial sales were up 7 percent.

"March sales were solidly in line with the targets established in our U.S. turnaround plan," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "We knew that comparisons to a year ago would be difficult because of high daily rental sales and expensive incentives last March. We are pleased that consumers are reacting very favorably to our great new products, with the Chevy Tahoe, Impala and HHR; Buick Lucerne; Cadillac Escalade; and GMC Yukon all having a great month."

Consumers in March continued to respond enthusiastically to General Motors' new models. Retail sales of GM launch vehicles were up 30 percent compared to February and accounted for one-third of GM's total deliveries for the month.

Success of GM's launch vehicles is a critical component of GM's North America turnaround strategy.

LaNeve went on to explain that March retail deliveries of new models were led by robust sales of GM's all-new full-size utilities. The 2007 Chevrolet Tahoe posted 10,126 total deliveries and 9,505 retail deliveries. Total 2007 Tahoe deliveries in March were up 41 percent compared to February. Total Tahoe sales rose 20 percent compared to year-ago levels.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

The 2007 Escalade posted 2,761 total deliveries and 2,669 retail deliveries. Total 2007 Escalade deliveries were up 68 percent compared to February. Total Escalade sales were up 45 percent compared to year-ago levels.

The 2007 GMC Yukon had 3,419 total deliveries and 3,309 retail deliveries in March. March deliveries of the all-new Yukon were more than double its total sales in February (+109 percent).

"Given the strong consumer demand for these great new vehicles, we're feeling good about our decision to increase and pull ahead production," LaNeve said.

GM's retail selling rate in March was 3.0 million units, a level that is consistent with GM North American Operations' turnaround strategy. The retail selling rate has stabilized in recent months, improving from just above 2.7 million units in the fourth quarter of 2005.

"We've made a strategic decision to focus on retail sales and move away from marginally profitable business that in the end is a drag on our sales results and profitability," LaNeve added. "This is how we are providing consumers with the best value in the industry, building strong brands, improving the quality of our market share and turning around our U.S. business."

Other new vehicles also recorded solid retail sales results in March. Lucerne, Buick's all-new luxury sedan, posted its best total and retail sales since its introduction in October 2005. March retail deliveries were 73 percent greater than year-ago LeSabre retail sales. Through the first quarter, Lucerne's retail sales account for more than 40 percent of Buick's total retail deliveries.

Consumers and dealers continue to respond very favorably to the new Chevrolet Impala. Retail sales in March were 16 percent greater than February and the sales mix has been very favorable, with strong demand for the SS version. Additionally, dealer orders for Impala have exceeded expectations. HHR also posted solid sales results in March, with retail sales up 4 percent compared to February, despite lean dealer inventories.

HUMMER set another sales record in March, with total sales up 176 percent. Retail deliveries rose 165 percent. HUMMER's March results were driven by continued strong H3 sales. H3 has widened its sales lead in the entry luxury utility segment, capturing over 70 percent of the segment for the calendar year-to-date.

Saab also improved its retail sales performance in March, with retail deliveries up 15 percent. This increase was led by 9-3 sales and the addition of the 9-7X to Saab's portfolio.

The redesigned Saturn Vue lengthened its streak of year-over-year sales improvements, posting a sales increase for the tenth consecutive month.

Certified Used Vehicles

March sales for GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 47,170 units, up 15.5 percent from last March. Certified sales from Used Cars from Saturn were unavailable at press time. Total year-to-date certified GM sales, excluding March sales of Used Cars from Saturn, are 124,232 units, comparable to the same period last year.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 42,536 sales, up 6 percent from last March and up 20 percent from February 2006. Year-to-date sales for GM Certified Used Vehicles are 112,490 units, down 1 percent from the same period in 2005.

Cadillac Certified Pre-Owned Vehicles posted 3,874 sales in March, up 10 percent from last year. Saab Certified Pre-Owned Vehicles sold 760 units, up 6 percent. In its third month of operation, HUMMER Certified Pre-Owned sold 83 units.

"March was an outstanding month for GM certified sales, posting a strong increase over a very solid March performance last year," LaNeve said. "The industry's top-selling certified brand, GM Certified Used Vehicles, continues to set the pace for the certified segment, with sales of 42,536 units in March, the segment's third best monthly sales performance ever."

GM North America Reports March and 2006 First-Quarter Production; 2006 Second-Quarter Production Forecast Remains Unchanged

In March, GM North America produced 460,000 vehicles (182,000 cars and 278,000 trucks). This is up 59,000 units, or 14 percent, compared to March 2005 when the region produced 401,000 vehicles (162,000 cars and 239,000 trucks). Production totals include joint venture production of 15,700 vehicles in March 2006 and 22,000 vehicles in March 2005.

GM North America built 1.255 million vehicles (496,000 cars and 759,000 trucks) in the first quarter of 2006. This is up 73,000 units, or 6 percent, compared to first quarter 2005 when the region produced 1.182 million vehicles (470,000 cars and 712,000 trucks). The region's 2006 second-quarter production forecast remains unchanged at 1.20 million vehicles (445,000 cars and 755,000 trucks). In the second quarter of 2005, the region produced 1.247 million vehicles (458,000 cars and 789,000 trucks).

GM also announced 2006 revised first-quarter and second-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2006 first-quarter production estimate remains unchanged at 497,000 vehicles. In the first quarter of 2005, the region built 502,000 vehicles. The region's 2006 second-quarter production forecast also remains unchanged at 490,000 vehicles. In the second quarter of 2005, the region built 501,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2006 first-quarter production estimate is unchanged at 470,000 vehicles. In the first quarter of 2005, the region built 335,000 vehicles. The region's revised 2006 second-quarter production forecast is 474,000 vehicles, down 6,000 units from last month's guidance. In the second quarter of 2005, the region built 398,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 first-quarter production estimate is unchanged at 193,000 vehicles. In the first quarter of 2005, the region built 185,000 vehicles. The region's 2006 second-quarter production forecast remains unchanged at 215,000 vehicles. In the second quarter of 2005, the region built 195,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac,

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that

are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	March			Calendar Year-to-Date January - March		
Curr S/D: 27			% Chg			
Prev S/D: 27	2006	2005	per S/D	2006	2005	%Chg
Vehicle Total	365,375	426,114	-14.3	962,923	1,015,142	-5.1
Car Total	133,834	170,905	-21.7	380,957	418,276	-8.9
Truck Total	231,541	255,209	-9.3	581,966	596,866	-2.5
Light Truck Total	225,871	249,537	-9.5	569,360	584,293	-2.6
Light Vehicle Total	359,705	420,442	-14.4	950,317	1,002,569	-5.2

Market Division Vehicle Total	March			Calendar Year-to-Date January - March		
			% Chg			
	2006	2005	per S/D	2006	2005	%Chg
Buick	23,276	22,706	2.5	61,874	61,167	1.2

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Cadillac	19,945	19,579	1.9	50,929	50,073	1.7
Chevrolet	219,288	258,160	-15.1	570,620	615,307	-7.3
GMC	42,837	54,183	-20.9	104,566	123,199	-15.1
HUMMER	6,125	2,220	175.9	16,984	5,950	185.4
Oldsmobile	0	213	***.*	96	791	-87.9
Other - Isuzu	1,387	1,814	-23.5	2,850	3,325	-14.3
Pontiac	32,649	43,893	-25.6	99,301	99,734	-0.4
Saab	3,239	3,161	2.5	8,222	7,344	12.0
Saturn	16,629	20,185	-17.6	47,481	48,252	-1.6

Sales of Vehicles Produced in US/Canada/Mexico

Car	125,454	161,524	-22.3	360,887	393,637	-8.3
Light Truck	225,871	249,537	-9.5	569,360	584,293	-2.6

Twenty-seven selling days for the March period this year and twenty-seven for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
March 2006

	March			Calendar Year-to-Date January - March		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	27	27				
Century	12	1,280	-99.1	55	3,330	-98.3
LaCrosse	5,764	8,233	-30.0	16,361	19,281	-15.1
LeSabre	452	4,857	-90.7	1,395	17,320	-91.9
Lucerne	8,690	0	***.*	22,124	0	***.*
Park Avenue	4	429	-99.1	25	1,219	-97.9
Regal	0	115	***.*	30	327	-90.8
Buick Total	14,922	14,914	0.1	39,990	41,477	-3.6
CTS	5,386	5,430	-0.8	13,301	13,402	-0.8
DeVille	103	3,259	-96.8	436	10,455	-95.8
DTS	5,044	0	***.*	14,883	0	***.*
Seville	0	19	***.*	9	66	-86.4
STS	2,217	2,954	-24.9	5,625	6,871	-18.1
XLR	329	453	-27.4	866	967	-10.4
Cadillac Total	13,079	12,115	8.0	35,120	31,761	10.6
Aveo	4,438	4,845	-8.4	10,571	14,034	-24.7
Cavalier	50	5,231	-99.0	174	13,981	-98.8

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Classic	0	10,469	***.*	2	30,480	***.*
Cobalt	20,737	14,261	45.4	52,527	29,162	80.1
Corvette	3,655	3,215	13.7	9,292	7,962	16.7
Impala	24,071	25,072	-4.0	64,433	64,328	0.2
Malibu	13,716	20,085	-31.7	46,782	45,792	2.2
Monte Carlo	2,667	3,810	-30.0	9,642	9,773	-1.3
SSR	609	1,125	-45.9	1,446	2,703	-46.5
Chevrolet Total	69,943	88,113	-20.6	194,869	218,215	-10.7

Alero	0	164	***.*	67	587	-88.6
Aurora	0	4	***.*	0	7	***.*
Oldsmobile Total	0	168	***.*	67	594	-88.7

Bonneville	199	1,096	-81.8	603	3,719	-83.8
G6	11,769	9,565	23.0	36,858	20,712	78.0
Grand Am	139	7,959	-98.3	395	18,427	-97.9
Grand Prix	6,501	10,036	-35.2	25,378	21,508	18.0
GTO	1,185	1,375	-13.8	2,576	3,261	-21.0
Solstice	2,219	0	***.*	6,068	0	***.*
Sunfire	145	4,855	-97.0	454	10,949	-95.9
Vibe	3,315	6,297	-47.4	9,222	14,036	-34.3
Pontiac Total	25,472	41,183	-38.1	81,554	92,612	-11.9

9-2X	91	430	-78.8	202	796	-74.6
9-3	2,255	2,258	-0.1	5,765	5,330	8.2
9-5	411	473	-13.1	956	1,218	-21.5
Saab Total	2,757	3,161	-12.8	6,923	7,344	-5.7

ION	7,518	10,386	-27.6	22,281	23,606	-5.6
Saturn L Series	9	865	-99.0	19	2,667	-99.3
Saturn Sky	134	0	***.*	134		
Saturn Total	7,661	11,251	-31.9	22,434	26,273	-14.6

GM Total	133,834	170,905	-21.7	380,957	418,276	-8.9

GM Car Deliveries by Production Source						

GM North America *	125,454	161,524	-22.3	360,887	393,637	-8.3

GM Import	8,380	9,381	-10.7	20,070	24,639	-18.5

GM Total	133,834	170,905	-21.7	380,957	418,276	-8.9

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
March 2006

	March		Calendar Year-to-Date January - March			
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	27	27				

GM Car Deliveries by Production Source and Marketing Division						

Buick Total	14,922	14,914	0.1	39,990	41,477	-3.6

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Cadillac Total	13,079	12,115	8.0	35,120	31,761	10.6
Chevrolet Total	65,505	83,268	-21.3	184,298	204,181	-9.7
Oldsmobile Total	0	168	***.*	67	594	-88.7
Pontiac Total	24,287	39,808	-39.0	78,978	89,351	-11.6
Saturn Total	7,661	11,251	-31.9	22,434	26,273	-14.6
GM North America Total*	125,454	161,524	-22.3	360,887	393,637	-8.3

Chevrolet Total	4,438	4,845	-8.4	10,571	14,034	-24.7
Pontiac Total	1,185	1,375	-13.8	2,576	3,261	-21.0
Saab Total	2,757	3,161	-12.8	6,923	7,344	-5.7
GM Import Total	8,380	9,381	-10.7	20,070	24,639	-18.5

GM Vehicle Deliveries by Marketing Division

Buick Total	23,276	22,706	2.5	61,874	61,167	1.2
Cadillac Total	19,945	19,579	1.9	50,929	50,073	1.7
Chevrolet Total	219,288	258,160	-15.1	570,620	615,307	-7.3
GMC Total	42,837	54,183	-20.9	104,566	123,199	-15.1
HUMMER Total	6,125	2,220	175.9	16,984	5,950	185.4
Oldsmobile Total	0	213	***.*	96	791	-87.9
Other-Isuzu Total	1,387	1,814	-23.5	2,850	3,325	-14.3
Pontiac Total	32,649	43,893	-25.6	99,301	99,734	-0.4
Saab Total	3,239	3,161	2.5	8,222	7,344	12.0
Saturn Total	16,629	20,185	-17.6	47,481	48,252	-1.6
GM Total	365,375	426,114	-14.3	962,923	1,015,142	-5.1

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
March 2006

	March		% Chg per S/D	Calendar Year-to-Date January - March		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	27	27				
Rainier	2,232	1,420	57.2	4,647	3,329	39.6
Rendezvous	4,825	4,863	-0.8	13,363	13,075	2.2
Terraza	1,297	1,509	-14.0	3,874	3,286	17.9
Total Buick	8,354	7,792	7.2	21,884	19,690	11.1
Escalade	3,955	2,722	45.3	8,145	7,270	12.0
Escalade ESV	474	1,243	-61.9	1,494	3,136	-52.4
Escalade EXT	359	764	-53.0	1,079	1,907	-43.4
SRX	2,078	2,735	-24.0	5,091	5,999	-15.1
Total Cadillac	6,866	7,464	-8.0	15,809	18,312	-13.7
Astro	29	3,488	-99.2	140	8,516	-98.4
C/K Suburban(Chevy)	4,780	7,672	-37.7	15,107	18,234	-17.1
Chevy C/T Series	29	28	3.6	69	50	38.0
Chevy W Series	276	290	-4.8	670	593	13.0
Colorado	8,355	14,089	-40.7	19,200	32,523	-41.0
Equinox	8,637	11,616	-25.6	22,606	29,777	-24.1
Express Cutaway/G Cut	1,972	1,645	19.9	4,542	4,119	10.3
Express Panel/G Van	8,544	7,734	10.5	20,822	18,932	10.0

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Express/G Sportvan	2,354	2,381	-1.1	4,817	5,998	-19.7
HHR	8,698	0	***.*	25,308	0	***.*
Kodiak 4/5 Series	1,400	1,013	38.2	3,312	2,540	30.4
Kodiak 6/7/8 Series	446	454	-1.8	1,016	1,001	1.5
S/T Blazer	13	803	-98.4	78	2,359	-96.7
S/T Pickup	0	22	***.*	4	72	-94.4
Tahoe	16,580	13,815	20.0	45,104	32,854	37.3
Tracker	0	100	***.*	11	308	-96.4
TrailBlazer	16,224	20,717	-21.7	43,386	47,558	-8.8
Uplander	6,999	5,029	39.2	15,961	14,141	12.9
Venture	25	1,359	-98.2	117	3,190	-96.3
.....						
Avalanche	3,151	6,330	-50.2	8,128	15,006	-45.8
Silverado-C/K Pickup	60,833	71,462	-14.9	145,353	159,321	-8.8
Chevrolet Fullsize Pickups	63,984	77,792	-17.7	153,481	174,327	-12.0
.....						
Chevrolet Total	149,345	170,047	-12.2	375,751	397,092	-5.4

Canyon	2,109	3,698	-43.0	4,663	8,444	-44.8
Envoy	7,101	9,883	-28.1	17,653	21,678	-18.6
GMC C/T Series	36	16	125.0	62	38	63.2
GMC W Series	622	539	15.4	1,125	1,135	-0.9
Safari (GMC)	11	520	-97.9	44	1,263	-96.5
Savana Panel/G Classic	1,779	1,945	-8.5	4,168	4,927	-15.4
Savana Special/G Cut	1,098	2,276	-51.8	3,404	4,057	-16.1
Savana/Rally	259	231	12.1	638	544	17.3
Sierra	19,435	22,418	-13.3	46,022	50,869	-9.5
Sonoma	0	14	***.*	0	41	***.*
Topkick 4/5 Series	747	893	-16.3	1,657	1,687	-1.8
Topkick 6/7/8 Series	727	625	16.3	1,845	2,204	-16.3
Yukon	5,967	6,377	-6.4	14,398	15,127	-4.8
Yukon XL	2,946	4,748	-38.0	8,887	11,185	-20.5
GMC Total	42,837	54,183	-20.9	104,566	123,199	-15.1

HUMMER H1	30	38	-21.1	73	67	9.0
HUMMER H2	1,536	2,182	-29.6	4,281	5,883	-27.2
HUMMER H3	4,559	0	***.*	12,630	0	***.*
HUMMER Total	6,125	2,220	175.9	16,984	5,950	185.4

Bravada	0	32	***.*	19	119	-84.0
Silhouette	0	13	***.*	10	78	-87.2
Oldsmobile Total	0	45	***.*	29	197	-85.3

Other-Isuzu F Series	123	120	2.5	275	272	1.1
Other-Isuzu H Series	18	0	***.*	31	0	***.*
Other-Isuzu N Series	1,246	1,694	-26.4	2,544	3,053	-16.7
Other-Isuzu Total	1,387	1,814	-23.5	2,850	3,325	-14.3

Aztek	74	817	-90.9	182	1,917	-90.5
Montana	76	613	-87.6	214	1,404	-84.8
Montana SV6	2,951	1,280	130.5	6,368	3,801	67.5
Torrent	4,076	0	***.*	10,983	0	***.*
Pontiac Total	7,177	2,710	164.8	17,747	7,122	149.2

9-7X	482	0	***.*	1,299	0	***.*
Saab Total	482	0	***.*	1,299	0	***.*

Relay	735	1,614	-54.5	1,840	4,076	-54.9
VUE	8,233	7,320	12.5	23,207	17,903	29.6
Saturn Total	8,968	8,934	0.4	25,047	21,979	14.0

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Total	231,541	255,209	-9.3	581,966	596,866	-2.5
GM TRUCK Deliveries by Production Source						
GM North America *	229,753	253,178	-9.3	578,317	592,841	-2.4
GM Import	1,788	2,031	-12.0	3,649	4,025	-9.3
GM Total	231,541	255,209	-9.3	581,966	596,866	-2.5
GM Light Duty Truck Deliveries by Production Source						
GM North America *	225,871	249,537	-9.5	569,360	584,293	-2.6
GM Import	0	0	***.*	0	0	***.*
GM Total	225,871	249,537	-9.5	569,360	584,293	-2.6

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
March 2006

	March			Calendar Year-to-Date January - March		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	27	27				

GM TRUCK Deliveries by Production Source and Marketing Division						
Buick Total	8,354	7,792	7.2	21,884	19,690	11.1
Cadillac Total	6,866	7,464	-8.0	15,809	18,312	-13.7
Chevrolet Total	149,176	169,841	-12.2	375,297	396,657	-5.4
GMC Total	42,310	53,790	-21.3	103,631	122,295	-15.3
HUMMER Total	6,125	2,220	175.9	16,984	5,950	185.4
Oldsmobile Total	0	45	***.*	29	197	-85.3
Other-Isuzu Total	295	382	-22.8	590	639	-7.7
Pontiac Total	7,177	2,710	164.8	17,747	7,122	149.2
Saab Total	482	0	***.*	1,299	0	***.*
Saturn Total	8,968	8,934	0.4	25,047	21,979	14.0
GM North America Total*	229,753	253,178	-9.3	578,317	592,841	-2.4
Chevrolet Total	169	206	-18.0	454	435	4.4
GMC Total	527	393	34.1	935	904	3.4
Other-Isuzu Total	1,092	1,432	-23.7	2,260	2,686	-15.9
GM Import Total	1,788	2,031	-12.0	3,649	4,025	-9.3

GM Light Truck Deliveries by Production Source and Marketing Division						
Buick Total	8,354	7,792	7.2	21,884	19,690	11.1
Cadillac Total	6,866	7,464	-8.0	15,809	18,312	-13.7
Chevrolet Total	147,194	168,262	-12.5	370,684	392,908	-5.7
GMC Total	40,705	52,110	-21.9	99,877	118,135	-15.5
HUMMER Total	6,125	2,220	175.9	16,984	5,950	185.4
Oldsmobile Total	0	45	***.*	29	197	-85.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Pontiac Total	7,177	2,710	164.8	17,747	7,122	149.2
Saab Total	482	0	***.*	1,299	0	***.*
Saturn Total	8,968	8,934	0.4	25,047	21,979	14.0
GM North America Total*	225,871	249,537	-9.5	569,360	584,293	-2.6

GM Light Truck Deliveries by Marketing Division

Buick Total	8,354	7,792	7.2	21,884	19,690	11.1
Cadillac Total	6,866	7,464	-8.0	15,809	18,312	-13.7
Chevrolet Total	147,194	168,262	-12.5	370,684	392,908	-5.7
GMC Total	40,705	52,110	-21.9	99,877	118,135	-15.5
HUMMER Total	6,125	2,220	175.9	16,984	5,950	185.4
Oldsmobile Total	0	45	***.*	29	197	-85.3
Pontiac Total	7,177	2,710	164.8	17,747	7,122	149.2
Saab Total	482	0	***.*	1,299	0	***.*
Saturn Total	8,968	8,934	0.4	25,047	21,979	14.0
GM Total	225,871	249,537	-9.5	569,360	584,293	-2.6

* Includes US/Canada/Mexico

GM Production Schedule - 04/03/06

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2006 Q1 #	496	759	1,255	497	193	470	2,415	18	50	245
O/(U) prior forecast:@ *	(9)	14	5	0	0	0	5	0	(5)	0
2006 Q2 #	445	755	1,200	490	215	474	2,379	17	62	231
O/(U) prior forecast:@ *	0	0	0	0	0	(6)	(6)	0	0	0

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	GMNA 1		International
	Car	Truck	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	-----	---	-----	--	--	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr. #	496	759	1,255	497	193	470	2,415	18	50	245
2nd Qtr. #	445	755	1,200	490	215	474	2,379	17	62	231
	-----	-----	-----	---	---	---	-----			

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION
(Registrant)

Date: April 3, 2006

By: /s/PETER R. BIBLE
--- -----
(Peter R. Bible,
Chief Accounting Officer)