ALANCO TECHNOLOGIES INC Form 10-Q May 16, 2011

Non-accelerated file

#### ALANCO TECHNOLOGIES, INC.

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

_ X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2011
TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT For the transition period from to to
Commission file number 0-9347
ALANCO TECHNOLOGIES, INC.
(Exact name of registrant as specified in its charter)
Arizona
(State or other jurisdiction of incorporation or organization)
86-0220694 (I.R.S. Employer Identification No.)
(I.K.S. Employer Identification No.)
15575 N. 83rd Way, Suite 3, Scottsdale, Arizona 85260
(Address of principal executive offices) (Zip Code)
(480) 607-1010
(Registrant's telephone number)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements in the past 90 days. X  Yes No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer Accelerated filer

Smaller reporting company

X

(Do not	check if a	smaller re	porting comp	any)
Indicate	by check	mark whet	her the regist	rant is a shell company (as defined in Rule 12b-2 of the Exchange Act)
	Yes	X	No	
Indicate date:	the number	er of share	s outstanding	of each of the issuer's classes of common stock, as of the latest practicable
As of M	lay 4, 2011	there wer	e 5,567,700 s	hares of common stock outstanding.
1				

## ALANCO TECHNOLOGIES, INC.

## INDEX

Page

PART I.	FINANCIA	L INFORMATIO	ON	Number	
	Item 1.	Financial Staten Condensed Con- of March 31, 20 and June 30, 20	4		
		Condensed Cond Operations (Una For the three mo and 2010	5		
		Condensed Consolerations (Una For the nine most and 2010	6		
		Condensed Consolidated Statement of Changes in Shareholders' Equity (Unaudited For the nine months ended March 31, 2011 Condensed Consolidated Statements of Cash Flows (Unaudited) For the nine months ended March 31, 2011 and 2010			
	Notes to Co (Unaudited)		dated Financial Statements	10	
	(Onudarica)	Note A –	Basis of Presentation and Recent Accounting Pronouncements		
		Note B –	Stock-Based Compensation and Warrants		
		Note C –			
		Note D –	Loss per Share		
		Note E –	Equity		
		Note F –	Related Party Transactions		
		Note G –	Line of Credit and Term Loan		
		Note H –	Legal		
		Note I –	Sale of StarTrak Systems, LLC		
		Note J –	Subsequent Events		
		Note K –	Liquidity		

Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	32
Item 4.	Controls and Procedures	32
PART II.OTHER IN	FORMATION	
Item 1.	Legal Proceedings	33
Item 2.	Unregistered Sale of Equity Securities and Use of Proceeds	34
Item 4.	Submission of Matters to a Vote of Security Holders	35
Item 6.	Exhibits	36

#### ALANCO TECHNOLOGIES, INC.

Forward-Looking Statements: Except for historical information, the statements contained herein are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The words "believe," "may," "estimate," "continue," "anticipate," "intend," "should," "plan," "could," "target," "pote "will," "expect" and similar expressions, as they relate to the Company are intended to identify forward-looking statements within the meaning of the "safe harbor" provisions of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. From time to time, the Company may publish or otherwise make available forward-looking statements of this nature. All such forward-looking statements are based on the expectations of management when made and are subject to, and are qualified by, risks and uncertainties that could cause actual results to differ materially from those expressed or implied by those statements. These risks and uncertainties include, but are not limited to, the following factors, among others, that could affect the outcome of the Company's forward-looking statements: general economic and market conditions; reduced demand for information technology equipment; competitive pricing and difficulty managing product costs; development of new technologies which make the Company's products obsolete; rapid industry changes; failure by the Company's suppliers to meet quality or delivery requirements; the inability to attract, hire and retain key personnel; failure of an acquired business to further the Company's strategies; the difficulty of integrating an acquired business; undetected problems in the Company's products; the failure of the Company's intellectual property to be adequately protected; unforeseen litigation; unfavorable result of current pending litigation; the ability to maintain sufficient liquidity in order to support operations; the ability to maintain satisfactory relationships with lenders and to remain in compliance with financial loan covenants and other requirements under current banking agreements; the ability to maintain satisfactory relationships with suppliers; federal and/or state regulatory and legislative actions; customer preferences and spending patterns; the ability to implement or adjust to new technologies and the ability to secure and maintain key contracts and relationships. New risk factors emerge from time to time and it is not possible to accurately predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any risk factor, or combination of risk factors, may cause results to differ materially from those contained in any forward-looking statements. Except as otherwise required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements or the risk factors described in this Quarterly Report or in the documents we incorporate by reference, whether as a result of new information, future events, changed circumstances or any other reason after the date of this Quarterly Report on Form 10-Q.

## ALANCO TECHNOLOGIES, INC.

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

# CONDENSED CONSOLIDATED BALANCE SHEETS AS OF MARCH 31, 2011 AND JUNE 30, 2010

	M	Iarch 31, 2011	J	une 30, 2010
ASSETS		(unaudited)		
CURRENT ASSETS				
Cash and cash equivalents	\$	183,600	\$	152,100
Assets held for sale		17,873,000		20,243,200
Prepaid expenses and other				
current assets		221,800		100,000
Total current assets		18,278,400		20,495,300
PROPERTY AND				
EQUIPMENT, NET		400		900
TOTAL ASSETS	\$	18,278,800	\$	20,496,200
LIABILITIES				
AND SHAREHOLDERS'				
EQUITY				
CURRENT LIABILITIES				
Accounts payable and accrued				
expenses	\$	602,100	\$	581,700
Dividends payable		50,400		56,400
Notes payable, current		4,757,900		6,328,000
Liabilites related to assets held				
for sale		3,926,000		3,545,900
TOTAL LIABILITIES		9,336,400		10,512,000
Preferred Stock - Series B				
Convertible - 500,000 shares				
authorized,				
119,700 and 111,200 issued and				
outstanding, respectively		1,183,600		1,098,500
outstanding, respectively		1,103,000		1,070,500
SHAREHOLDERS' EQUITY				
Preferred Stock - Series D				
Convertible - 500,000 shares				
authorized,				
82,300 and 134,200 shares				
issued and outstanding,				
respectively		814,900		1,333,800
Preferred Stock - Series E				
Convertible - 750,000 shares				

authorized, 725,000 and 735,000 shares issued and outstanding, respectively 3,165,900 3,210,900 Common Stock - 75,000,000 authorized, 5,534,500 and 4,665,500 shares outstanding, net of 2,000 shares of Treasury Stock, at a cost of \$30,000, outstanding at June 30, 2010 109,475,600 107,355,700 Accumulated deficit (105,697,600) (103,014,700)Total shareholders' equity 8,885,700 7,758,800 TOTAL LIABILITIES & SHAREHOLDERS' EQUITY \$ 18,278,800 \$ 20,496,200

See accompanying notes to the condensed consolidated financial statements

### ALANCO TECHNOLOGIES, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, (unaudited)

		2011			2010	
NET SALES Cost of goods sold	\$	-		\$	- -	
GROSS PROFIT		-			-	
Corporate expense Amortization of		262,100			227,100	
stock-based compensation Depreciation and		-			400	
amortizaton		100			200	
OPERATING LOSS		(262,200	)		(227,700	)
OTHER INCOME & (EXPENSES)						
Interest expense, net Other income (expense),		(130,400	)		(277,400	)
net		-			(800)	)
LOSS FROM CONTINUING						
OPERATIONS		(392,600	)		(505,900	)
INCOME (LOSS) LOSS FROM DISCONTINUED OPERATIONS		900			(514,000	`
OPERATIONS		800			(514,900	)
NET LOSS		(391,800	)		(1,020,800	0)
Preferred stock dividends		(79,400	)		(43,600	)
NET LOSS ATTRIBUTABLE TO COMMON						
SHAREHOLDERS	\$	(471,200	)	\$	(1,064,400	0)
NET LOSS PER COMMON SHARE - BASIC AND DILUTED						
- Continuing operations - Discontinued	\$	(0.07	)	\$	(0.12	)
operations	\$	0.00		\$	(0.12	)
- Preferred stock	Φ	(0.02	`	ф	(0.01	`
dividends	\$ \$	(0.02 (0.09	)	\$ \$	(0.01 (0.25	)
	Ψ	(0.0)	,	Ψ	(0.23	,

- Net loss per share attributable to common shareholders WEIGHTED AVERAGE COMMON SHARES OUTSTANDING

- Basic and diluted

5,528,800

4,331,800

See accompanying notes to the condensed consolidated financial statements

### ALANCO TECHNOLOGIES, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED MARCH 31, (unaudited)

		2011			2010	
NET SALES Cost of goods sold GROSS PROFIT	\$	- -		\$	- - -	
Corporate expense Amortization of		847,400			657,700	
stock-based compensation Depreciation and		193,400			99,400	
amortizaton		500			600	
OPERATING LOSS		(1,041,30	0)		(757,700	)
OTHER INCOME & (EXPENSES)						
Interest expense, net Other income (expense),		(384,400	)		(657,300	)
net		(9,300	)		(2,700	)
LOSS FROM						
CONTINUING						
OPERATIONS		(1,435,000	0)		(1,417,700	0)
LOSS FROM						
DISCONTINUED						
OPERATIONS		(1,008,90	0)		(1,858,800	0)
NET LOSS		(2,443,90	0)		(3,276,500	0)
Preferred stock dividends		(239,000	-		(301,800	
NET LOSS		(23),000	,		(201,000	,
ATTRIBUTABLE TO						
COMMON						
SHAREHOLDERS	\$	(2,682,90	0)	\$	(3,578,300	0)
NET LOSS PER						
COMMON SHARE -						
BASIC AND DILUTED						
<ul><li>Continuing operations</li><li>Discontinued</li></ul>	\$	(0.27	)	\$	(0.34	)
operations	\$	(0.19	)	\$	(0.44	)
- Preferred stock	~	(0.1)	,	Ψ.	(0	,
dividends	\$	(0.04	)	\$	(0.07	)
- Net loss per share	\$	(0.50)	)	\$	(0.85	)
attributable to common	Ψ	(0.20	,	Ψ	(0.05	,

shareholders WEIGHTED AVERAGE COMMON SHARES OUTSTANDING

- Basic and diluted 5,352,400 4,215,000

See accompanying notes to the condensed consolidated financial statements

## ALANCO TECHNOLOGIES, INC.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2011 (unaudited)

	COMMO SHARES	ON STOCK AMOUNT	PREF ST	RIES D FERRED OCK AMOUNT	PREF ST		ACCUMULATED DEFICIT	TOTAL
Balances, June								
30, 2010	4,665,500	\$107,355,700	134,200	\$1,333,800	735,000	\$3,210,900	\$(103,014,700)	\$8,885,700
Shares								
issued for								
services	3,100	5,300	-	-	-	-	-	5,300
Shares								
issued for								
payment on								
notes and interest	1,100	2,100						2,100
Shares	1,100	2,100	-	-	-	-	-	2,100
issued for								
exercise of								
warrants	256,200	304,800	_	_	_	_	-	304,800
Value of	,	,						,
stock based								
compensation	-	498,600	-	-	-	-	-	498,600
Private								
offering, net of								
expenses	384,300	612,400	-	-	-	-	-	612,400
Series D								
Preferred								
dividends,								
paid as indicated	23,700	37,500						37,500
Series B	23,700	37,300	-	-	-	-	-	37,300
Preferred								
dividends,								
paid in kind	-	-						
~								