

Edgar Filing: EATON VANCE CORP - Form 424B3

EATON VANCE CORP
Form 424B3
January 14, 2004

PROSPECTUS SUPPLEMENT NO. 9
TO PROSPECTUS DATED FEBRUARY 8, 2002
AS SUPPLEMENTED:
JANUARY 14, 2004

{LOGO}

EATON VANCE CORP.
NON-VOTING COMMON STOCK

This Prospectus Supplement No. 9 supplements and amends the Prospectus dated February 8, 2002 of Eaton Vance Corp., as supplemented (the "Prospectus"), relating to the resale of shares of our non-voting common stock deliverable upon exchange of Liquid Yield Option(TM) Notes due 2031 issued by Eaton Vance Management by certain holders of LYONs(TM) who are named as selling stockholders in this Prospectus Supplement and the Prospectus.

You should read this Prospectus Supplement in conjunction with the Prospectus. This Prospectus Supplement updates information in the Prospectus, and, accordingly, to the extent inconsistent, the information in this Prospectus Supplement supersedes the information contained in the Prospectus.

INVESTING IN THE NOTES INVOLVES RISKS. SEE "RISK FACTORS" BEGINNING ON PAGE 4 OF THE PROSPECTUS.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this Prospectus. Any representation to the contrary is a criminal offense.

The date of this Prospectus Supplement is January 14, 2004.

(TM) Trademark of Merrill Lynch & Co., Inc.

The table of selling stockholders contained in the Prospectus is hereby amended and restated as set forth below to add certain entities as selling stockholders. The table below sets forth, as of January 14, 2004, information regarding the beneficial ownership of our non-voting common stock that each selling stockholder may offer pursuant to the Prospectus. The information contained in the table, which gives effect to the changes described above, is based solely on information provided by or on behalf of selling stockholders through January 14, 2004. Information about other selling stockholders will be set forth in future prospectus supplements, if required.

Edgar Filing: EATON VANCE CORP - Form 424B3

| SELLING STOCKHOLDERS | | |
|--|---|---|
| SELLING STOCKHOLDER (1) | SHARES OF NON-VOTING COMMON STOCK BENEFICIALLY OWNED PRIOR TO OFFERING (2) | SHARES NON-VOTING STOCK THAT OFFERED HER |
| White River Securities L.L.C. | 31,245 | |
| Bear Stearns & Co. Inc. | 31,245 | |
| Julius Baer Multibond Convertbond | 14,366 | |
| R2 Investments, LDC | 143,657 | |
| KBC Financial Products USA Inc. | 21,549 | |
| KBC Financial Products (Cayman Islands) | 639,273 | |
| JMG Triton Offshore Fund, Ltd | 20,830 | |
| UFJ Investments Asia Ltd | 143,657 | |
| MLQA Convertible Securities Arbitrage Ltd. | 287,314 | |
| Deutsche Banc Alex Brown Inc. | 560,262 | |
| First Union International Capital Markets Inc. | 143,657 | |
| Gaia Offshore Master Fund Ltd. | 124,263 | |
| Lyxor Master Fund | 19,394 | |
| Merrill Lynch, Pierce, Fenner & Smith, Inc. (5) | 99,842 | |
| UBS AG LON F/B/O PB | 71,829 | |
| CALAMOS(R) Convertible Growth and Income Fund - CALAMOS(R) Investment Trust | 35,914 | |
| State of Florida, Office of the Treasurer | 35,914 | |
| TD Securities (USA) Inc. | 254,272 | |
| Dodeca Fund, L.P. | 28,731 | |
| Akela Capital Master Fund, LLC | 43,097 | |
| Amaranth L.L.C. | 439,365 | |
| Sunrise Partners Limited Partnership | 28,849 | |
| Susquehanna Capital Group | 179,571 | |
| Topanga XI | 5,746 | |

(footnotes on following page)

2

| SELLING STOCKHOLDER (1) | SHARES OF NON-VOTING COMMON STOCK BENEFICIALLY OWNED PRIOR TO OFFERING (2) | SHARES NON-VOTING STOCK THAT OFFERED HER |
|---------------------------------|---|---|
| Citigroup Global Markets Ltd. | 610,542 | |
| Canadian Imperial Holdings Inc. | 143,657 | |
| Banc of America Securities LLC | 5,746 | |

TOTAL (6)

*Less than one percent (1%)

(1) The non-voting common stock share figures reported in this table for the various selling stockholders are based on information supplied to us, as of January 14, 2004, by the respective selling stockholders named in the

Edgar Filing: EATON VANCE CORP - Form 424B3

table. As of that date, these selling stockholders had supplied us with information indicating that, collectively, they owned more than the \$179,850,000 aggregate principal amount at maturity of LYONs currently outstanding (which amount would be exchangeable into a maximum 2,583,671 shares of non-voting common stock). This reflects, we believe, that one or more selling stockholders supplied us with information for inclusion in the table and then subsequently (i) exercised their right to require EVM to repurchase their LYONs, in whole or in part, for cash on August 13, 2002, pursuant to the terms of the Indenture governing the LYONs; and/or (ii) sold their LYONs in transactions exempt from the registration requirements of the Securities Act of 1933, as amended, to persons who also supplied us information with respect to the shares deliverable upon exchange of the same LYONs.

- (2) The number of shares of non-voting common stock deliverable upon exchange of the LYONs are subject to change under certain circumstances described in the Indenture governing the LYONs. As a result, the number of shares of non-voting common stock deliverable upon exchange of the LYONs may increase or decrease at any time.
- (3) Assumes that the full amount of LYONs reported as held by a selling stockholder is exchanged for shares of non-voting common stock at an exchange rate of 14.3657 shares of non-voting common stock per \$1,000 principal amount at maturity of LYONs, and that all shares received upon exchange are offered hereunder by that selling stockholder. Since exchange of the LYONs for shares of non-voting common stock is conditioned upon the occurrence of specified events, and since Eaton Vance Management has the right to pay cash in lieu of delivering shares of non-voting common stock upon exchange, there can be no assurance that any selling stockholder will be able to exchange its LYONs, or that it will receive shares of non-voting common stock upon any such exchange.
- (4) Calculated based on Rule 13d-3(d)(1)(i) of the Exchange Act, using 68,813,555 shares of non-voting common stock outstanding as of July 31, 2003. In calculating this amount for each holder, we treated as outstanding the number of shares of non-voting common stock deliverable upon exchange of all of that holder's LYONs, but we did not assume exchange of any other holder's LYONs.
- (5) Merrill Lynch, Pierce, Fenner & Smith, Inc. ("Merrill Lynch") is not aware of any position, office, or directorship relationship with the company or its affiliates; however, Merrill Lynch may or may not have, from time to time, acted in a financial investment advisory capacity to the company or its affiliates.
- (6) The total non-voting common stock share figure above represents the maximum number of shares deliverable upon exchange of the aggregate principal amount at maturity of LYONs outstanding as of January 14, 2004. Accordingly, this figure represents the maximum number of shares of non-voting common stock that could be sold hereunder.

The Prospectus, together with all Prospectus Supplements, constitutes the Prospectus required to be delivered by Section 5(b) of the Securities Act of 1933, as amended, with respect to offers and sales of non-voting common stock deliverable upon exchange of the LYONs.