UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 8, 2003

GENENTECH, INC.

(Exact name of Registrant as specified in its charter)

Delaware 1-9813 94-2347624

(State or other jurisdiction (Commission (I.R.S. Employer of incorporation) File Number) Identification No.)

1 DNA Way South San Francisco, California 94080-4990

(Address of principal executive offices and Zip Code)

Registrant's telephone number, including area code: (650) 225-1000

Edgar Filing: GENENTECH INC - Form 8-K

On October 8, 2003, Genentech, Inc., a Delaware corporation, issued a press release announcing earnings for the quarter ended September 30, 2003. A copy of the earnings press release is filed as Exhibit 99.1 to this report.

The non-GAAP financial measures used within our earnings press release include:

- Three and nine months ended September 30, 2003 and 2002 net income and earnings per share, excluding recurring charges related to the redemption of our callable putable common stock on June 30, 1999 (the "Redemption") and the effects of push-down accounting, litigation-related special items, the cumulative effect of a change in accounting principle related to our adoption of Financial Accounting Standards Board Interpretation No. 46, "Consolidation of Variable Interest Entities" (or FIN 46), and their related tax effects; and
- An outlook on an earnings per share basis, excluding recurring charges related to the Redemption and push-down accounting, litigation-related special items, the cumulative effect of a change in accounting principle related to our adoption of FIN 46, and their related tax effects.

Each non-GAAP financial measure presented in the earnings press release is included because our management uses this information to monitor and evaluate Genentech's operating results and trends on an on-going basis. Our management believes the non-GAAP information is also useful for investors because the charges relating to the Redemption and push-down accounting, the litigation-related special items and the cumulative effect of a change in accounting principle related to our adoption of FIN 46 that are excluded were the result of transactions that are unusual due to their nature, size or infrequency. Consequently, excluding those items from our operating results provides users of the financial statements an important insight into our operating results and related trends that affect our business. In addition, our management uses non-GAAP financial information and measures internally for operating, budgeting and financial planning purposes.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

- (c) Exhibits.
 - 99.1 Earnings Press Release of Genentech, Inc. dated October 8, 2003.

Page 2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENENTECH, INC.

Date: October 8, 2003 /s/ARTHUR D. LEVINSON

Edgar Filing: GENENTECH INC - Form 8-K

Arthur D. Levinson, Ph.D.

President and Chief Executive Officer

Date: October 8, 2003 /s/LOUIS J. LAVIGNE, JR.

Louis J. Lavigne, Jr.

Executive Vice President and Chief Financial Officer

Date: October 8, 2003 /s/JOHN M. WHITING

John M. Whiting

Vice President, Controller and Chief Accounting Officer

Page 3

EXHIBIT INDEX

Exhibit No. Description

99.1 Earnings Press Release of Genentech, Inc. dated October 8, 2003.

Page 4