

STANDEX INTERNATIONAL CORP/DE/  
Form 10-K  
August 28, 2017

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended June 30, 2017

Commission File Number 1-7233

**STANDEX INTERNATIONAL CORPORATION**  
*(Exact name of registrant as specified in its Charter)*

DELAWARE  
*(State of incorporation)*

31-0596149  
*(I.R.S. Employer Identification No.)*

11 KEEWAYDIN DRIVE, SALEM, NEW HAMPSHIRE  
*(Address of principal executive offices)*

03079  
*(Zip Code)*

(603) 893-9701  
*(Registrant's telephone number, including area code)*

**SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE  
SECURITIES EXCHANGE ACT OF 1934:**

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, Par Value \$1.50 Per Share	New York Stock Exchange

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

**YES** ☒ **NO** ☐

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

**YES** ☐ **NO** ☒

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **YES** ☒ **NO** ☐

Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **YES** ☒ **NO** ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller Reporting Company ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

**YES** ☐ **NO** ☒

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant at the close of business on December 30, 2016 was approximately \$1,108,193,137. Registrant's closing price as reported on the New York Stock Exchange for December 30, 2016 was \$87.85 per share.

The number of shares of Registrant's Common Stock outstanding on August 22, 2017 was 12,775,165.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the Registrant's 2017 Annual Meeting of Stockholders (the Proxy Statement) are incorporated by reference into Part III of this report.

#### Forward Looking Statement

*Statements contained in this Annual Report on Form 10-K that are not based on historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of forward-looking terminology such as should, could, may, will, expect, estimate, anticipate, intend, continue, or similar terms or variations of those terms or the negative of those terms. There are many factors that affect the Company's business and the results of its operations and that may cause the actual results of operations in future periods to differ materially from those currently expected or anticipated. These factors include, but are not limited to: materially adverse or unanticipated legal judgments, fines, penalties or settlements; conditions in the financial and banking markets, including fluctuations in exchange rates and the inability to repatriate foreign cash; domestic and international economic conditions, including the impact, length and degree of economic downturns on the customers and markets we serve and more specifically conditions in the food service equipment, automotive, construction, aerospace, energy, oil and gas, transportation, consumer appliance and general industrial markets; lower-cost competition; the relative mix of products which impact margins and operating*

*efficiencies in certain of our businesses; the impact of higher raw material and component costs, particularly steel, petroleum based products and refrigeration components; an inability to realize the expected cost savings from restructuring activities including effective completion of plant consolidations; cost reduction efforts including procurement savings and productivity enhancements, capital management improvements, strategic capital expenditures, and the implementation of lean enterprise manufacturing techniques; the inability to achieve the savings expected from global sourcing of raw materials and diversification efforts in emerging markets; the inability to attain expected benefits from strategic alliances or acquisitions and the inability to effectively consummate and integrate such acquisitions and achieve synergies envisioned by the Company; market acceptance of our products; our ability to design, introduce and sell new products and related product components; the ability to redesign certain of our products to continue meeting evolving regulatory requirements; the impact of delays initiated by our customers; and our ability to increase manufacturing production to meet demand. Another factor that could impact the Company is potential changes to future pension funding requirements. In addition, any forward-looking statements represent management's estimates only as of the day made and should not be relied upon as representing management's estimates as of any subsequent date. While the Company may elect to update forward-looking statements at some point in the future, the Company and management specifically disclaim any obligation to do so, even if management's estimates change.*

## **PART I**

### **Item 1. Business**

Standex International Corporation was incorporated in 1975 and is the successor of a corporation organized in 1955.

As used in this report, the terms we, us, our, the Company and Standex mean Standex International Corporation and its subsidiaries. We have paid dividends each quarter since Standex became a public corporation in November 1964.

Unless otherwise noted, references to years are to fiscal years.

We are a leading manufacturer of a variety of products and services for diverse commercial and industrial markets.

We have 12 operating segments, aggregated and organized for reporting purposes into five segments: Food Service Equipment, Engraving, Engineering Technologies, Electronics and Hydraulics. Overall management, strategic development and financial control are maintained by the executive staff from our corporate headquarters located in Salem, New Hampshire.

Our long-term strategy is to build larger industrial platforms through a value creation system that assists management in meeting specific corporate and business unit financial and strategic performance goals in order to create, improve, and enhance shareholder value. The Standex Value Creation System is a standard methodology which provides consistent tools used throughout the company in order to achieve our organization's goals. The Standex Value Creation System employs four components: Balanced Performance Plan, Standex Growth Disciplines, Standex Operational Excellence, and Standex Talent Management. The Balanced Performance Plan process aligns annual

goals throughout the business and provides a standard reporting, management and review process. It is focused on setting and meeting annual and quarterly targets that support our short and long term goals. The Standex Growth Disciplines use a set of tools and processes including market maps, growth lane ways, and market tests to identify opportunities to expand the business organically and through acquisitions. Standex Operational Excellence employs a standard playbook and processes, including LEAN, to eliminate waste and improve profitability, cash flow and customer satisfaction. Finally, the Standex Talent Management process is an organizational development process that provides training, development, and succession planning for our employees throughout our worldwide organization. The Standex Value Creation System ties all disciplines in the organization together under a common umbrella by providing standard tools and processes to deliver our business objectives.

.

It is our objective to grow larger and more profitable business units through both organic initiatives and acquisitions. We seek to identify and implement organic growth initiatives such as new product development, geographic expansion, introduction of products and technologies into new markets and applications, key accounts and strategic sales channel partners. Also, we have a long-term objective to create sizable business platforms by adding strategically aligned or bolt on acquisitions to strengthen the individual businesses, create both sales and cost synergies with our core business platforms, and accelerate their growth and margin improvement. We look to create both sales and cost synergies within our core business platforms, accelerate growth and improve margins. We have a particular focus on identifying and investing in opportunities that complement our products and will increase the global presence and capabilities of our businesses. From time to time, we have divested, and likely will continue to divest, businesses that we feel are not strategic or do not meet our growth and return expectations.

.

We create Customer Intimacy by utilizing the Standex Growth Disciplines to partner with our customers in order to develop and deliver custom solutions or engineered components that solve problems for our customers or otherwise meet their needs. This relationship generally provides us with the ability to identify new sales opportunities with our customers, increase profit over time and provide operating margins that enhance shareholder returns. Further, we have made a priority of developing new sales channels and leveraging strategic customer relationships.

.

Standex Operational Excellence drives continuous improvement in the efficiency of our businesses. We recognize that our businesses are competing in a global economy that requires us to improve our competitive position. We have deployed a number of management competencies to drive improvements in cost structure of our business units including operational excellence through lean enterprise, the use of low cost manufacturing facilities in countries such as Mexico and China, the consolidation of manufacturing facilities to achieve economies of scale and leveraging of fixed infrastructure costs, alternate sourcing to achieve procurement cost reductions, and capital improvements to increase productivity in both the shop floor and back-office.

.

The Company's strong historical cash flow has been a cornerstone for funding our capital allocation strategy. We use cash flow generated from operations to fund the strategic growth programs described above, including acquisitions and investments for organic growth, maintenance of our capital assets and to return cash to our shareholders through payment of dividends and stock buybacks.

Please visit our website at [www.standex.com](http://www.standex.com) to learn more about us or to review our most recent SEC filings. The information on our website is for informational purposes only and is not incorporated into this Annual Report on Form 10-K.

## **Description of Segments**

### ***Food Service Equipment***

The Food Service Equipment business is comprised of three groups. The Refrigeration Solutions group consists of two businesses that manufacture walk-in and cabinet coolers and freezers, one for commercial food facilities and one for industrial, life science and scientific applications. The Cooking Solutions group manufactures cooking equipment such as ovens, fryers, warmers and grills used in commercial food preparation and service. The Specialty Solutions group consists of a manufacturer of specialty pumps used in beverage applications and a custom display merchandising manufacturer.

Our products are used throughout the entire commercial food service process – from storage, to preparation, to cooking and to display. The equipment that we design and manufacture is utilized in restaurants, convenience stores, quick-service restaurants, supermarkets, drug stores and institutions such as hotels, hospitals, and both corporate and school cafeterias to meet the challenges of providing food and beverages that are fresh and appealing while at the same time providing for food safety, and energy efficiency. In the scientific markets, our product portfolio is used for research, testing and storage of pharmaceuticals, reagents, enzymes, plasma, whole blood, bone marrow, viruses, stem cells DNA and plant samples.

Food Service Equipment and Scientific products are manufactured in Hudson, WI; New Albany, MS; Summerville, SC; Nogales, Mexico; Simpsonville, SC; San Antonio, TX; Belleville, WI; and Mountmellick, Ireland. In addition, we have our culinary demonstration center in Allen, TX. Our products are sold predominantly in North America directly, through dealers, and through industry representatives in the Americas, Europe, Asia and Middle East.

Our product brands include:

-

NorLake® walk-in coolers and freezers and reach-in and under counter refrigerated cabinets to meet food service needs;

-

Master-Bilt® refrigerated reach-in and under counter refrigerated cabinets, cases, display units, and walk-in coolers and freezers;

-

Lab Research products (LRP), American BioTech Supply (ABS), Cryosafe, CryoGuard and NorLake Scientific® cold storage equipment and protective apparel to meet pharmacy and scientific needs;

-

APW Wyott®, Bakers Pride®, and Tri-Star commercial ovens, char broilers, ranges, griddles, toasters, warmers, roller grills and countertop merchandisers used in cooking, toasting, warming and merchandising food;

-

BKI® and Barbecue King commercial cook and hold units, rotisseries, pressure fryers, ovens and baking equipment;

-

Ultrafryer® commercial deep fryers for restaurant and commercial installations;

-

Federal merchandizing display cases for bakery, deli and confectionary products; and

-

Procon® pump systems used in beverage and industrial fluid handling applications.

### ***Engraving***

The Engraving segment consists of services and products. Mold-Tech is a world-wide leader in applying textures to molds on which manufacturers produce a final product with the desired surface textures on molded plastic parts, slush-molded and in-mold grained parts. Mold-Tech serves the global auto industry as well as consumer goods.

We simplify the supply chain for global Original Equipment Manufacturers, OEM, as a single source texture solutions supplier. We provide texturizing services for the production of automotive components, particularly for interior dashboards and upholstery, textiles for paper towels and hygiene products, consumer products and cosmetic appearances, and surfaces in electronics such as computers, cell phones and printers.

Our worldwide Mold-Tech locations enable us to better serve our customers within key geographic areas including in the United States, Canada, Europe, China, India, Southeast Asia, Korea, Australia, South Africa, and South America.

Our products are primarily sold directly through our global sales network. The Engraving segment serves a number of industries including automotive, plastics, building products, synthetic materials, converting, textile and paper, computer, housewares, hygiene product tooling and aerospace industries.

Innovent is a specialized supplier of tools and machines used to produce diapers and products which contain absorbent materials between layers of non-woven fabric.

The Engraving segment brands include:

-

Mold-Tech® which provides design and program management services texturizes molds used in the production of plastic parts and manufactures nickel shell slush mold tooling.

-

Mullen® Burst Testers used worldwide to measure the burst strength of paper, textiles, and board fibers

-

Innovent is an engineering and manufacturing company delivering innovative product and service solutions to hygiene, aerospace and other industrial clients around the world.

Our extensive worldwide network of 38 manufacturing and design centers provide uniform engravings to satisfy the needs of our global customers. We expect to continue to strengthen our market leadership position through continuously expanding the breadth of products and services we provide customers such as development of patterns by proprietary digital based process technology, engraving of molds with chemical and laser technology, welding and polishing and production of nickel shells.

### ***Engineering Technologies***

The Engineering Technologies segment, ETG, provides critical engineered parts in all workable metal alloys using various forming processes combined with the essential value added processes for innovative cost effective solutions.

Our competitive advantage is to deliver components or assemblies that can be inserted directly into the production line with no or little surface finishing required. Our precision manufacturing capabilities include metal spinning,

metal forming, press forming, stretch forming, hydroforming, heat treating and brazing, computer numerical control and electrical discharge machining, high speed milling, and other fabrication services in all thickness and size ranges for all workable metal alloys.

ETG solutions are in a wide variety of advanced applications, where the utilization of our broad metal forming capabilities with vertically integrated operations are used to reduce part count, decrease input material, and/or optimize the manufacturing process. These solutions are found in the aviation, defense, energy, industrial, medical, marine, oil and gas, and manned and unmanned space markets. Our components and assemblies have been present on major commercial aviation aircraft engines and nacelles as well as defense and navy nuclear programs. We provide complex assemblies and formed solutions for the energy and oil and gas OEM's, MRI machine formed components, and single piece formed and machined fuel and liquid oxygen tanks and tank domes for commercial and government space programs.

The segment includes our Spincraft units, with locations in North Billerica, MA, New Berlin, WI, and Newcastle upon Tyne in the U.K, along with, Enginetics, which has a plant in Huber Heights, OH. Our sales are direct with the OEM's and the Tier One's in the particular markets, throughout the world, with the majority of our sales in North America and Europe.

### ***Electronics***

The Electronics segment is a manufacturer of custom magnetic sensing and power conversion components and assemblies. The magnetic sensing products employ technologies such as reed switches, hall effect, and magneto-resistive to produce reed relays, fluid level sensors, flow, pressure differential, proximity, as well as custom electronics assemblies containing these devices. The power conversion products include custom wound transformers and inductors for low and high frequency applications, value added assemblies and mechanical packaging and advanced planar transformers technology.

The Electronics segment is a global components solutions provider which designs and manufactures innovative engineered components and assemblies to solve our customers' application needs with a Partner/Solve/Deliver® approach. The products are vital to a diverse array of markets to provide safe and efficient power transformation, monitoring and isolation, as well as critical feedback to control systems for function and safety. The end user is typically an OEM industrial equipment manufacturer. End-user markets include, but are not limited to transportation, smart-grid, alternative energy, appliances, HVAC, security, military, medical, aerospace, test and measurement, power distribution, and general industrial applications.

Components are manufactured in plants located in the USA, Mexico, the U.K., Germany, Japan and China. The business sells globally through a direct sales force, regional sales managers, field applications engineers, commissioned agents, representative groups, and distribution channels. With the most recent acquisition of the OKI Sensor Device corporation's reed switch business (now called Standex Electronics Japan), product sales are evenly



split among North America, EMEA and APAC.

The brand names are Standex Electronics, Standex-Meder Electronics, Northlake Engineering, Standex Electronics Japan, and their top three reed switch product brands of MEDER, KENT, and KOFU switches. The Company continues to expand the business through organic growth with current customers, new customers, developing new products and technologies, geographic expansion, and strategic acquisitions.

### ***Hydraulics***

The Hydraulics segment is a global manufacturer of mobile hydraulic cylinders including single or double acting telescopic and piston rod hydraulic cylinders. Additionally, we manufacture a specialty pneumatic cylinder and promote complete wet line kits, which are complete hydraulic systems that include a pump, valves, hoses and fittings.

The wet line kits are utilized on dump truck OEM applications that include the single acting telescopic cylinder. The pumps used on these applications have several different options in terms of controls and performance. These pumps are also sold into the aftermarket for competitive replacement.

Industries that use our products are construction equipment, refuse, airline support, mining, oil and gas, and other material handling applications. Our products are utilized by OEMs on vehicles such as dump trucks, dump trailers, bottom dumps, garbage trucks, container roll off vehicles, hook lift trucks, liquid waste handlers, compactors, balers, airport catering vehicles, container handling equipment for airlines, lift trucks, yard tractors, and underground mining vehicles.

We manufacture our cylinders in Hayesville, OH and Tianjin, China. Our products are sold directly to OEMs, as well as distributors, dealers, and aftermarket repair outlets primarily in North America with some sales in South America and Asia.

We provide Custom Hoists® branded single and double acting telescopic hydraulic cylinders and single stage, welded type piston rod hydraulic cylinders for use in the mobile hydraulics industry.

Responsiveness to new opportunities drives continuous top line growth. We leverage our full line of products for the dump truck and trailer market and deep expertise in their application to expand into new markets, targeting challenging custom applications. Our flexible design capability and global supply chain enable us to be successful in our expansion efforts. Our team is dedicated to superior customer service through our technical engineering support and on-time delivery.

## **Raw Materials**

Raw materials and components necessary for the manufacture of our products are generally available from numerous sources. Generally, we are not dependent on a single source of raw materials and supplies. We do not foresee unavailability of materials or supplies which would have a significant adverse effect on any of our businesses, nor any of our segments, in the near term.

## **Seasonality**

We are a diversified business with generally low levels of seasonality; however, our fiscal third quarter is typically the period with the lowest level of sales volume.

## **Patents and Trademarks**

We hold approximately 42 United States patents and patents pending covering processes, methods and devices and approximately 41 United States trademarks with six additional trademark applications filed. Many counterparts of these patents have also been registered in various foreign countries. In addition, we have various foreign registered and common law trademarks.

Due to the diversity of our businesses and the markets served, the loss of any single patent or trademark would not, in our opinion, materially affect any individual segment.

While we believe that many of our patents are important, we credit our competitive position in our niche markets to customer intimacy, engineering capabilities, manufacturing techniques and skills, marketing and sales promotions, service and the delivery of quality products.

## **Customers**

Our business is not dependent upon a single customer or a few large customers, the loss of any one of which would not have a material adverse effect on our operations. No customer accounted for more than 5% of our consolidated revenue in fiscal 2017 or any of the years presented.

## Working Capital

Our primary source of working capital is the cash generated from continuing operations. No segments require any special working capital needs outside of the normal course of business.

## Backlog

Backlog includes all active or open orders for goods and services that have a firm fixed customer purchase order with defined delivery dates. Backlog also includes any future deliveries based on executed customer contracts, so long as such deliveries are based on agreed upon delivery schedules. Backlog is not generally a significant factor in the Company's businesses because of our relatively short delivery periods and rapid inventory turnover with the exception of Engineering Technologies. Due to the nature of long term agreements in the Engineering Technologies segment, the timing of orders and delivery dates can vary considerably resulting in significant backlog changes from one period to another.

Backlog orders in place at June 30, 2017 and 2016 are as follows (in thousands):

	As of June 30, 2017		As of June 30, 2016	
	Total Backlog	Backlog under 1 year	Total Backlog	Backlog under 1 year
Food Service Equipment	\$ 49,660	\$ 47,039	\$ 37,202	\$ 35,395
Engraving	21,584	21,584	19,046	19,046
Engineering Technologies	92,154	61,329	90,241	60,520
Electronics	60,092	56,741	44,713	42,983
Hydraulics	6,846	6,846	4,951	4,951
Total	\$ 230,336	\$ 193,539	\$ 196,153	\$ 162,895

Backlog realizable within one year increased \$30.6 million, or 18.8%, to \$193.5 million at June 30, 2017 from \$162.9 million at June 30, 2016. Backlog realizable under a year increased for each of our segments with Food Service Equipment Electronics, and Hydraulics each increasing over 30% year over year. Food Service Equipment backlog realizable within one year increased \$11.7 million, or 32.9%. Without the impact of the newly acquired Horizon business, Food Service Equipment backlog realizable within one year increased 28.9%. Higher demand for Refrigeration, Federal Industries, and Procon products drove the majority of the Food Service Equipment increase. Engraving backlog realizable within one year increased \$2.5 million, or 13.3%. Adjusting for the impact of the divestiture of the roll plate engraving business, Engraving backlog realizable within one year increased 39.0%. The increase is a result of increased demand and the effect of some automotive projects that were delayed to fiscal year 2018. Electronics backlog realizable under a year increased \$13.8 million, or 32.0%. Without the impact of the Standex Electronics Japan acquisition, Electronics backlog realizable within one year decreased 4.9%.

## **Competition**

Standex manufactures and markets products many of which have achieved a unique or leadership position in their market. However, we encounter competition in varying degrees in all product groups and for each product line. Competitors include domestic and foreign producers of the same and similar products. The principal methods of competition are product performance and technology, price, delivery schedule, quality of services, and other terms and conditions.

## **International Operations**

We have international operations in all of our business segments. International operations are conducted at 58 locations, in Europe, Canada, China, India, Southeast Asia, Korea, Australia, Mexico, Brazil, and South Africa. See the Notes to Consolidated Financial Statements for international operations financial data. Our net sales from international operations increased from 27% in 2016 to 31% in 2017. International operations are subject to certain inherent risks in connection with the conduct of business in foreign countries including, exchange controls, price controls, limitations on participation in local enterprises, nationalizations, expropriation and other governmental action, restrictions of repatriation of earnings, and changes in currency exchange rates.

## **Research and Development**

Developing new and improved products, broadening the application of established products, continuing efforts to improve our methods, processes, and equipment continues to drive our success. However, due to the nature of our manufacturing operations and the types of products manufactured, expenditures for research and development are not significant to any individual segment or in the aggregate. Research and development costs are quantified in the Notes to Consolidated Financial Statements. We develop and design new products to meet customer needs in order to offer enhanced products or to provide customized solutions for customers.

## **Environmental Matters**

Based on our knowledge and current known facts, we believe that we are presently in substantial compliance with all existing applicable environmental laws and regulations and do not anticipate any instances of non-compliance that will have a material effect on our future capital expenditures, earnings or competitive position.

**Financial Information about Geographic Areas**

Information regarding revenues from external customers attributed to the United States, all foreign countries and any individual foreign country, if material, is contained in the Notes to Consolidated Financial Statements for Industry Segment Information.

**Number of Employees**

As of June 30, 2017, we employed approximately 5,500 employees of which approximately 2,900 were in the United States. About 350 of our U.S. employees were represented by unions. Approximately 26% of our production workforce is situated in low-cost manufacturing regions such as Mexico, Brazil and Asia.

**Executive Officers of Standex**

The executive officers of the Company as of June 30, 2017 were as follows:

<b>Name</b>	<b>Age</b>	<b>Principal Occupation During the Past Five Years</b>
David Dunbar	55	President and Chief Executive Officer of the Company since January 2014. President of the Valves and Controls global business unit of Pentair Ltd from 2009 through 2013.
Thomas D. DeByle	57	Vice President and Chief Financial Officer of the Company since March 2008.
Alan J. Glass	53	Vice President, Chief Legal Officer and Secretary of the Company since April 2016. Vice President, General Counsel and Secretary of CIRCOR International, Inc. from 2000 through 2016.
Ross McGovern	39	Vice President of Human Resources of the Company since August 2015. Director of Human Resources of Keurig Green Mountain 2015, Vice President of Human Resources of Datacolor from 2012 through 2015, and Global Human Resources Manager of R&D GE Healthcare, Medical Diagnostics, a subsidiary of General Electric from 2009 through 2011.
Sean Valashinas	45	Chief Accounting Officer and Assistant Treasurer of the Company since October 2007.
Anne De Greef-Safft	55	Segment President of Food Service Equipment since January 2015; President of Danaher's Gems, Setra, Sonix and Anderson Companies, where she directed the worldwide operations, marketing and sales, engineering, accounting and human resources functions of these businesses from 2009 through 2014.
Paul Burns	44	Vice President of Strategy and Business Development since July 2015, Director of Corporate Development and Global Mergers & Acquisitions at General Motors from 2013 through 2015, Director of Strategy and Business Development at Tyco Flow Control from 2011 through 2013.

The executive officers are elected each year at the first meeting of the Board of Directors subsequent to the annual meeting of stockholders, to serve for one-year terms of office. There are no family relationships among any of the directors or executive officers of the Company.

### **Long-Lived Assets**

Long-lived assets are described and discussed in the Notes to Consolidated Financial Statements under the caption Long-Lived Assets.

### **Available Information**

Standex's corporate headquarters are at 11 Keewaydin Drive, Salem, New Hampshire 03079, and our telephone number at that location is (603) 893-9701.

The U.S. Securities and Exchange Commission (the "SEC") maintains an internet website at [www.sec.gov](http://www.sec.gov) that contains our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and proxy statements, and all amendments thereto. All reports that we file with the SEC may be read and copied at the SEC's Public Reference Room at 100 F Street, N.E., Washington, DC 20549. Information about the operation of the Public Reference Room can be obtained by calling the SEC at 1-800-SEC-0330. Standex's internet website address is [www.standex.com](http://www.standex.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and proxy statements, and all amendments thereto, are available free of charge on our website as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. In addition, our code of business conduct, our code of ethics for senior financial management, our corporate governance guidelines, and the charters of each of the committees of our Board of Directors (which are not deemed filed by this reference), are available on our website and are available in print to any Standex shareholder, without charge, upon request in writing to Chief Legal Officer, Standex International Corporation, 11 Keewaydin Drive, Salem, New Hampshire, 03079.

The certifications of Standex's Chief Executive Officer and Chief Financial Officer, as required by the rules adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, are filed as exhibits to this Form 10-K.

### **Item 1A. Risk Factors**

An investment in the Company involves various risks, including those mentioned below and those that are discussed from time to time in our other periodic filings with the Securities and Exchange Commission. Investors should carefully consider these risks, along with the other information filed in this report, before making an investment decision regarding the Company. Any of these risks could have a material adverse effect on our financial condition, results of operations and/or value of an investment in the Company.

***A deterioration in the domestic and international economic environment could adversely affect our operating results, cashflow and financial condition.***

Recessionary economic conditions, with or without a tightening of credit, could adversely impact major markets served by our businesses, including cyclical markets such as automotive, aviation, energy and power, heavy construction vehicle, general industrial, consumer appliances and food service. An economic recession could adversely affect our business by:

reducing demand for our products and services, particularly in markets where demand for our products and services is cyclical;

causing delays or cancellations of orders for our products or services;

reducing capital spending by our customers;

increasing price competition in our markets;

increasing difficulty in collecting accounts receivable;

increasing the risk of excess or obsolete inventories;

increasing the risk of impairment to long-lived assets due to reduced use of manufacturing facilities;

increasing the risk of supply interruptions that would be disruptive to our manufacturing processes; and

reducing the availability of credit and spending power for our customers.

***We rely on our credit facility to provide us with sufficient capital to operate our businesses.***

We rely on our revolving credit facility, in part along with operating cash flow, to provide us with sufficient capital to operate our businesses. The availability of borrowings under our revolving credit facility is dependent upon our compliance with the covenants set forth in the facility, including the maintenance of certain financial ratios. Our ability to comply with these covenants is dependent upon our future performance, which is subject to economic conditions in our markets along with factors that are beyond our control. Violation of those covenants could result in our lenders restricting or terminating our borrowing ability under our credit facility, cause us to be liable for covenant waiver fees or other obligations, or trigger an event of default under the terms of our credit facility, which could result in acceleration of the debt under the facility and require prepayment of the debt before its due date. Even if new financing is available in the event of a default under our current credit facility, the interest rate charged on any new borrowing could be substantially higher than under the current credit facility, thus adversely affecting our overall financial condition. If our lenders reduce or terminate our access to amounts under our credit facility, we may not have sufficient capital to fund our working capital needs or we may need to secure additional capital or financing to fund our working capital requirements or to repay outstanding debt under our credit facility.

***Our credit facility contains covenants that restrict our activities.***

Our revolving credit facility contains covenants that restrict our activities, including our ability to:

incur additional indebtedness;

make investments, including acquisitions;

create liens;



pay cash dividends to shareholders unless we are compliant with the financial covenants set forth in the credit facility;  
and

sell material assets.

***Our global operations subject us to international business risks.***

We operate in 58 locations outside of the United States in Europe, Canada, China, Japan, India, Singapore, Korea, Australia, Mexico, Brazil, Turkey, Malaysia, and South Africa. If we are unable to successfully manage the risks inherent to the operation and expansion of our global businesses, those risks could have a material adverse effect on our results of operations, cashflow or financial condition. These international business risks include:

- 

fluctuations in currency exchange rates;

- 

changes in government regulations;

restrictions on repatriation of earnings;

import and export controls;

political, social and economic instability;

potential adverse tax consequences;

difficulties in staffing and managing multi-national operations;

- 

unexpected changes in zoning or other land-use requirements;

difficulties in our ability to enforce legal rights and remedies; and

changes in regulatory requirements.

***Failure to achieve expected savings and synergies could adversely impact our operating profits and cash flows.***

We focus on improving profitability through LEAN enterprise, low cost sourcing and manufacturing initiatives, improving working capital management, developing new and enhanced products, consolidating factories where appropriate, automating manufacturing processes, diversification efforts and completing acquisitions which deliver synergies to stimulate sales and growth. If we are unable to successfully execute these programs, such failure could adversely affect our operating profits and cash flows. In addition, actions we may take to consolidate manufacturing operations to achieve cost savings or adjust to market developments may result in restructuring charges that adversely affect our profits.

***Violation of anti-bribery or similar laws by our employees, business partners or agents could result in fines, penalties, damage to our reputation or other adverse consequences.***

We cannot assure that our internal controls, code of conduct and training of our employees will provide complete protection from reckless or criminal acts of our employees, business partners or agents that might violate United States or international laws relating to anti-bribery or similar topics. A violation of these laws could subject us to civil or criminal investigations that could result in substantial civil or criminal fines and penalties and which could damage our reputation.

***We face significant competition in our markets and, if we are not able to respond to competition in our markets, our net sales, profits and cash flows could decline.***

Our businesses operate in highly competitive markets. To compete effectively, we must retain long standing relationships with significant customers, offer attractive pricing, maintain product quality, develop enhancements to products that offer performance features that are superior to our competitors and which maintain our brand recognition, continue to automate our manufacturing capabilities, continue to grow our business by establishing relationships with new customers, diversify into emerging markets and penetrate new markets. If we are unable to compete effectively, our net sales, profitability and cash flows could decline. Pricing pressures resulting from competition may adversely affect our net sales and profitability.

***If we are unable to successfully introduce new products and product enhancements, our future growth could be impaired.***

Our ability to develop new products and innovations to satisfy customer needs or demands in the markets we serve can affect our competitive position and often requires significant investment of resources. Difficulties or delays in research, development or production of new products and services or failure to gain market acceptance of new products and technologies may significantly reduce future net sales and adversely affect our competitive position.

***Increased prices or significant shortages of the commodities that we use in our businesses could result in lower net sales, profits and cash flows.***

We purchase large quantities of steel, aluminum, refrigeration components, freight services, foam insulation and other metal commodities for the manufacture of our products. Historically, prices for commodities have fluctuated, and we are unable to enter into long term contracts or other arrangements to hedge the risk of price increases in many of these commodities. Significant price increases for these commodities could adversely affect our operating profits if we cannot timely mitigate the price increases by successfully sourcing lower cost commodities or by passing the increased costs on to customers. Shortages or other disruptions in the supply of these commodities could delay sales or increase costs.

***An inability to identify or complete future acquisitions could adversely affect our future growth.***

As part of our growth strategy, we intend to pursue acquisitions that provide opportunities for profitable growth for our businesses and enable us to leverage our competitive strengths. While we continue to evaluate potential acquisitions, we may not be able to identify and successfully negotiate suitable acquisitions, obtain financing for future acquisitions on satisfactory terms, obtain regulatory approval for certain acquisitions or otherwise complete acquisitions in the future. An inability to identify or complete future acquisitions could limit our future growth.

***We may experience difficulties in integrating acquisitions.***

Integration of acquired companies involves several risks, including:

inability to operate acquired businesses profitably;

failure to accomplish strategic objectives for those acquisitions;

unanticipated costs relating to acquisitions or to the integration of the acquired businesses;

difficulties in achieving planned cost savings synergies and growth opportunities; and

possible future impairment charges for goodwill and non-amortizable intangible assets that are recorded due to acquisitions.

Additionally, our level of indebtedness may increase in the future if we finance acquisitions with debt, which would cause us to incur additional interest expense and could increase our vulnerability to general adverse economic and industry conditions and limit our ability to service our debt or obtain additional financing. We cannot assure that future acquisitions will not have a material adverse effect on our financial condition, results of operations and cash flows.

***Impairment charges could reduce our profitability.***

We test goodwill and our other intangible assets with indefinite useful lives for impairment on an annual basis or on an interim basis if a potential impairment factor arises that indicates the fair value of the reporting unit may fall below its carrying value. Various uncertainties, including continued adverse conditions in the capital markets or changes in general economic conditions, could impact the future operating performance at one or more of our businesses which could significantly affect our valuations and could result in additional future impairments. The recognition of an impairment of a significant portion of goodwill would negatively affect our results of operations.

***Materially adverse or unforeseen legal judgments, fines, penalties or settlements could have an adverse impact on our profits and cash flows.***

We are and may, from time to time, become a party to legal proceedings incidental to our businesses, including, but not limited to, alleged claims relating to product liability, environmental compliance, patent infringement, commercial disputes and employment and regulatory matters. In accordance with United States generally accepted accounting principles, we establish reserves based on our assessment of contingent liabilities. Subsequent developments in legal proceedings may affect our assessment and estimates of loss contingencies, recorded as reserves, which could require us to record additional reserves or make material payments which could adversely affect our profits and cash flows.

Even the successful defense of legal proceedings may cause us to incur substantial legal costs and may divert management's time and resources away from our businesses.

***The costs of complying with existing or future environmental regulations, and of correcting any violations of these regulations, could impact our profitability.***

We are subject to a variety of environmental laws relating to the storage, discharge, handling, emission, generation, use and disposal of chemicals, hazardous waste and other toxic and hazardous materials used to manufacture, or resulting from the process of manufacturing, our products. We cannot predict the nature, scope or effect of regulatory requirements to which our operations might be subject or the manner in which existing or future laws will be administered or interpreted. We are also exposed to potential legacy environmental risks relating to businesses we no longer own or operate. Future regulations could be applied to materials, products or activities that have not been subject to regulation previously. The costs of complying with new or more stringent regulations, or with more vigorous enforcement of these or existing regulations, could be significant.

In addition, properly permitted waste disposal facilities used by us as a legal and legitimate repository for hazardous waste may in the future become mismanaged or abandoned without our knowledge or involvement. In such event, legacy landfill liability could attach to or be imposed upon us in proportion to the waste deposited at any disposal facility.

Environmental laws require us to maintain and comply with a number of permits, authorizations and approvals and to maintain and update training programs and safety data regarding materials used in our processes. Violations of these requirements could result in financial penalties and other enforcement actions. We could be required to halt one or more portions of our operations until a violation is cured. Although we attempt to operate in compliance with these environmental laws, we may not succeed in this effort at all times. The costs of curing violations or resolving enforcement actions that might be initiated by government authorities could be substantial.

***The costs of complying with existing or future regulations applicable to our products, and of correcting any violations of such regulations, could impact our profitability.***

Certain of our products are subject to regulations promulgated by administrative agencies such as the Department of Energy, Occupational Safety and Health Administration and the Food and Drug Administration. Such regulations, among other matters, specify requirements regarding energy efficiency and product safety. Regulatory violations could result in financial penalties and other enforcement actions. We could be required to halt production of one or more products until a violation is cured. Although we attempt to produce our products in compliance with these requirements, the costs of curing violations or resolving enforcement actions that might be initiated by administrative agencies could be substantial.

***Strategic divestitures and contingent liabilities from businesses that we sell could adversely affect our results of operations and financial condition.***

From time to time, we have sold and may continue to sell business that we consider to be either underperforming or no longer part of our strategic vision. The sale of any such business could result in a financial loss and/or write-down of goodwill which could have a material adverse effect on our results for the financial reporting period during which such sale occurs. In addition, in connection with such divestitures, we have retained, and may in the future retain responsibility for some of the known and unknown contingent liabilities related to certain divestitures such as lawsuits, tax liabilities, product liability claims, and environmental matters.

***The trading price of our common stock has been volatile, and investors in our common stock may experience substantial losses.***

The trading price of our common stock has been volatile and may become volatile again in the future. The trading price of our common stock could decline or fluctuate in response to a variety of factors, including:

our failure to meet the performance estimates of securities analysts;

changes in financial estimates of our net sales and operating results or buy/sell recommendations by securities analysts;

fluctuations in our quarterly operating results;

substantial sales of our common stock;

changes in the amount or frequency of our payment of dividends or repurchases of our common stock;

general stock market conditions; or

other economic or external factors.

***Decreases in discount rates and actual rates of return could require future pension contributions to our pension plans which could limit our flexibility in managing our Company.***

The discount rate and the expected rate of return on plan assets represent key assumptions inherent in our actuarially calculated pension plan obligations and pension plan expense. If discount rates and actual rates of return on invested plan assets were to decrease significantly, our pension plan obligations could increase materially. Although our pension plans have been frozen, the size of future required pension contributions could require us to dedicate a greater portion of our cash flow from operations to making contributions, which could negatively impact our financial flexibility.

***Our business could be negatively impacted by cybersecurity threats, information systems and network interruptions, and other security threats or disruptions.***

Our information technology networks and related systems are critical to the operation of our business and essential to our ability to successfully perform day-to-day operations. Cybersecurity threats are persistent, evolve quickly, and include, but are not limited to, computer viruses, ransomware, attempts to access information, denial of service and other electronic security breaches. These events could disrupt our operations or customers and other third party IT systems in which we are involved and could negatively impact our reputation among our customers and the public which could have a negative impact on our financial conditions, results of operations, or liquidity.

***Various restrictions in our charter documents, Delaware law and our credit agreement could prevent or delay a change in control that is not supported by our board of directors.***

We are subject to several provisions in our charter documents, Delaware law and our credit facility that may discourage, delay or prevent a merger, acquisition or change of control that a stockholder may consider favorable. These anti-takeover provisions include:

maintaining a classified board and imposing advance notice procedures for nominations of candidates for election as directors and for stockholder proposals to be considered at stockholders' meetings;

a provision in our certificate of incorporation that requires the approval of the holders of 80% of the outstanding shares of our common stock to adopt any agreement of merger, the sale of substantially all of the assets of the Company to a third party or the issuance or transfer by the Company of voting securities having a fair market value of \$1 million or more to a third party, if in any such case such third party is the beneficial owner of 10% or more of the outstanding shares of our common stock, unless the transaction has been approved prior to its consummation by all of our directors;

requiring the affirmative vote of the holders of at least 80% of the outstanding shares of our common stock for stockholders to amend our amended and restated by-laws;

covenants in our credit facility restricting mergers, asset sales and similar transactions; and

the Delaware anti-takeover statute contained in Section 203 of the Delaware General Corporation Law.

Section 203 of the Delaware General Corporation Law prohibits a merger, consolidation, asset sale or other similar business combination between the Company and any stockholder of 15% or more of our voting stock for a period of three years after the stockholder acquires 15% or more of our voting stock, unless (1) the transaction is approved by our board of directors before the stockholder acquires 15% or more of our voting stock, (2) upon completing the transaction the stockholder owns at least 85% of our voting stock outstanding at the commencement of the transaction, or (3) the transaction is approved by our board of directors and the holders of 66 2/3% of our voting stock, excluding shares of our voting stock owned by the stockholder.

#### **Item 1B. Unresolved Staff Comments**

None.

#### **Item 2. Properties**

We have a total of 98 facilities, of which we operate 84 manufacturing plants and warehouses located throughout the United States, Europe, Canada, Australia, Southeast Asia, Korea, Japan, China, India, Brazil, South Africa, and Mexico. The Company owns 21 of the facilities and the balance are leased. For the year ended June 30, 2017 the



approximate building space utilized by each segment is as follows:

Segment location	Number of Facilities	Area in Square Feet (in thousands)		
		Leased	Owned	Total
EMEA <sup>(1)</sup>	2	20	-	20
Other Americas	4	32	185	217
United States	15	386	790	1,176
Food Service Equipment	21	438	975	1,413
Asia Pacific	16	165	-	165
EMEA <sup>(1)</sup>	15	302	36	338
Other Americas	2	43	-	43
United States	6	17	224	241
Engraving	39	527	260	787
EMEA <sup>(1)</sup>	3	80	-	80
United States	7	273	171	444
Engineering Technologies	10	353	171	524
Asia Pacific	6	76	-	76
EMEA <sup>(1)</sup>	5	8	89	97
Other Americas	2	61	-	61
United States	4	29	61	90
Electronics	17	174	150	324
Asia Pacific	2	75	-	75
Other Americas	1	1	-	1
United States	5	15	101	116
Hydraulics	8	91	101	192
United States	3	150	22	172
Corporate & Other	3	150	22	172
<b>Total</b>	<b>98</b>	<b>1,733</b>	<b>1,679</b>	<b>3,412</b>

<sup>(1)</sup> EMEA consists primarily of Europe, Middle East and S. Africa.

In general, the buildings are in sound operating condition and are considered to be adequate for their intended purposes and current uses.

We own substantially all of the machinery and equipment utilized in our businesses.

### Item 3. Legal Proceedings

Discussion of legal matters is incorporated by reference to Part II, Item 8, Note 12, CONTINGENCIES, in the Notes to the Consolidated Financial Statements.

**Item 4. Mine Safety Disclosures**

Not Applicable

**PART II**

**Item 5. Market for Standex Common Stock**

**Related Stockholder Matters and Issuer Purchases of Equity Securities**

The principal market in which the Common Stock of Standex is traded is the New York Stock Exchange under the ticker symbol **SXI** . The high and low sales prices for the Common Stock on the New York Stock Exchange and the dividends paid per Common Share for each quarter in the last two fiscal years are as follows:

Year Ended June 30	Common Stock Price Range				Dividends Per Share	
	2017		2016		2017	2016
	High	Low	High	Low		
First quarter	\$ 93.29	\$ 80.90	\$ 83.20	\$ 66.98	\$ 0.14	\$ 0.12
Second quarter	97.55	74.35	93.10	72.94	0.16	0.14
Third quarter	101.24	85.80	82.45	65.53	0.16	0.14
Fourth quarter	100.30	84.30	89.29	75.59	0.16	0.14

The approximate number of stockholders of record on July 31, 2017 was 1,663.

Additional information regarding our equity compensation plans is presented in the Notes to Consolidated Financial Statements under the caption **Stock-Based Compensation and Purchase Plans** and Item 12 **Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**.

**Issuer Purchases of Equity Securities <sup>(1)</sup>**  
**Quarter Ended June 30, 2017**

<b>Period</b>	<b>(a) Total Number of Shares (or units) Purchased</b>	<b>(b) Average Price Paid per Share (or unit)</b>	<b>(c) Total Number of Shares (or units) Purchased as Part of Publicly Announced Plans or Programs</b>	<b>(d) Maximum Number (or Appropriate Dollar Value) of Shares (or units) that May Yet Be Purchased Under the Plans or Programs</b>
April 1 - April 30, 2017	-	\$ -	-	\$ 90,126,230
May 1 - May 31, 2017	2,655	91.72	2,655	\$ 89,882,702
June 1 - June 30, 2017	1,370	90.06	1,370	\$ 89,759,320
<b>TOTAL</b>	<b>4,025</b>	<b>\$ 91.16</b>	<b>4,025</b>	<b>\$ 89,759,320</b>

<sup>(1)</sup> The Company has a Stock Buyback Program (the "Program") which was originally announced on January 30, 1985 and most recently amended on April 26, 2016. Under the Program, the Company was authorized to repurchase up to an aggregate of \$100 million of its shares. Under the program, purchases may be made from time to time on the open market, including through 10b5-1 trading plans, or through privately negotiated transactions, block transactions, or other techniques in accordance with prevailing market conditions and the requirements of the Securities and Exchange Commission. The Board's authorization is open-ended and does not establish a timeframe for the purchases. The Company is not obligated to acquire a particular number of shares, and the program may be discontinued at any time at the Company's discretion.

The following graph compares the cumulative total stockholder return on the Company's Common Stock as of the end of each of the last five fiscal years, with the cumulative total stockholder return on the Standard & Poor's Small Cap 600 (Industrial Segment) Index and on the Russell 2000 Index, assuming an investment of \$100 in each at their closing prices on June 30, 2012 and the reinvestment of all dividends.



**Item 6. Selected Consolidated Financial Data**

Selected financial data for the five years ended June 30, is as follows:

See Item 7 for discussions on comparability of the below.

	2017	2016	2015	2014	2013
<b>SUMMARY OF OPERATIONS (in thousands)</b>					
Net sales					
Food Service Equipment	\$ 380,970	\$ 381,867	\$ 408,706	\$ 377,848	\$ 367,008
Engraving	105,943	124,120	110,781	109,271	93,380
Engineering		82,235	97,018	79,642	74,838
Technologies	90,506				
Electronics	136,689	118,319	114,196	114,881	108,085
Hydraulics	41,150	45,045	41,441	34,538	30,079
Total	\$ 755,258	\$ 751,586	\$ 772,142	\$ 716,180	\$ 673,390
Gross profit	\$ 252,754	\$ 252,253	\$ 247,486	\$ 238,269	\$ 218,191
Operating income (loss)					
Food Service Equipment	\$ 33,436	\$ 40,142	\$ 37,456	\$ 38,203	\$ 37,533
Engraving	25,584	29,579	24,250	22,145	15,596
Engineering					
Technologies	9,662	8,258	13,097	12,676	13,241
Electronics	27,663	21,104	20,884	19,732	16,147
Hydraulics	6,712	7,947	7,013	5,781	4,968
Restructuring <sup>(1)</sup>	(5,825)	(4,232)	(3,443)	(10,077)	(2,666)
Gain on sale of real estate		-	-	-	-
	652				
Acquisition related expenses		-	-		
	(7,843)			-	-
Other operating income		(7,458)			
(expense), net					
	-		438	3,462	-
Corporate and Other	(25,015)	(24,996)	(21,051)	(26,054)	(22,924)
Total	65,026	\$ 70,344	\$ 78,644	\$ 65,868	\$ 61,895
Interest expense	(4,043)	(2,871)	(3,161)	(2,249)	(2,469)

Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

Other non-operating (loss) income	949	1,052	634	4,184	(128)
Provision for income taxes	(15,355)	(16,295)	(20,874)	(18,054)	(15,244)
Income from continuing operations	46,577	52,230	55,243	49,749	44,054
Income/(loss) from discontinued operations	(32)	(174)	(500)	(6,883)	794
Net income	\$ 46,545	\$ 52,056	\$ 54,743	\$ 42,866	\$ 44,848

(1) See discussion of restructuring activities in Note 16 of the consolidated financial statements.

	2017	2016	2015	2014	2013
<b>PER SHARE DATA</b>					
Basic					
Income from continuing operations	\$ 3.68	\$ 4.12	\$ 4.37	\$ 3.94	\$ 3.51
Income/(loss) from discontinued operations	-	(0.01)	(0.04)	(0.55)	0.06
Total	\$ 3.68	\$ 4.11	\$ 4.33	\$ 3.39	\$ 3.57
Diluted					
Income from continuing operations	\$ 3.65	\$ 4.09	\$ 4.31	\$ 3.89	\$ 3.45
Income/(loss) from discontinued operations	-	(0.01)	(0.04)	(0.54)	0.06
Total	\$ 3.65	\$ 4.08	\$ 4.27	\$ 3.35	\$ 3.51
Dividends declared	\$ 0.62	\$ 0.54	\$ 0.46	\$ 0.38	\$ 0.31

	2017	2016	2015	2014	2013
<b>BALANCE SHEET (in thousands)</b>					
Total assets	\$ 867,676	\$ 690,457	\$ 659,063	\$ 577,785	\$ 509,947
Accounts receivable	127,060	103,974	110,478	107,674	97,995
Inventories	119,401	105,402	108,305	97,065	81,811
Accounts payable	96,487	77,099	80,764	85,206	67,552
Goodwill	242,690	157,354	154,732	125,965	111,905
Long-term debt	\$ 191,976	\$ 92,114	\$ 101,753	\$ 44,681	\$ 49,446

Total debt	191,976	92,114	101,753	44,681	49,446
Less cash	88,566	121,988	96,128	74,260	51,064
Net debt (cash)	\$ 103,410	\$ (29,874)	\$ 5,625	\$ (29,579)	\$ (1,618)
Stockholders' equity	\$ 408,664	\$ 369,959	\$ 348,570	\$ 340,726	\$ 290,988

<b>KEY STATISTICS</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Gross profit margin	33.5%	33.6%	32.1%	33.3%	32.4%
Operating income margin	8.6%	9.4%	10.2%	9.2%	9.2%

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

We are a leading manufacturer of a variety of products and services for diverse commercial and industrial markets. We have twelve operating segments, aggregated and organized for reporting purposes into five reportable segments: Food Service Equipment, Engraving, Engineering Technologies, Electronics and Hydraulics. Overall management, strategic development and financial control are maintained by the executive staff from our corporate headquarters located in Salem, New Hampshire.

Our long-term strategy is to build larger industrial platforms through a value creation system that assists management in meeting specific corporate and business unit financial and strategic performance goals in order to create, improve, and enhance shareholder value. The Standex Value Creation System is a standard methodology which provides consistent tools used throughout the company in order to achieve our organization's goal of transforming from its historic roots as a holding company to an efficient operating company. The Standex Value Creation System employs four components: Balanced Performance Plan, Standex Growth Disciplines, Standex Operational Excellence, and Standex Talent Management. The Balanced Performance Plan process aligns annual goals throughout the business and provides a standard reporting, management and review process. It is focused on setting and meeting annual and quarterly targets that support our short and long term goals. The Standex Growth Disciplines use a set of tools and processes including market maps, growth lane ways, and market tests to identify opportunities to expand the business organically and through acquisitions. Standex Operational Excellence employs a standard playbook and processes, including LEAN, to eliminate waste and improve profitability, cash flow and customer satisfaction. Finally, the Standex Talent Management process is an organizational development process that provides training, development, and succession planning for our employees throughout our worldwide organization. The Standex Value Creation System ties all disciplines in the organization together under a common umbrella by providing standard tools and processes to deliver our business objectives.



It is our objective to grow larger and more profitable business units through both organic initiatives and acquisitions.

We seek to identify and implement organic growth initiatives such as new product development, geographic expansion, introduction of products and technologies into new markets and applications, key accounts and strategic sales channel partners. Also, we have a long-term objective to create sizable business platforms by adding strategically aligned or bolt on acquisitions to strengthen the individual businesses, create both sales and cost synergies with our core business platforms, and accelerate their growth and margin improvement. We look to create both sales and cost synergies within our core business platforms, accelerate growth and improve margins. We have a particular focus on identifying and investing in opportunities that complement our products and will increase the global presence and capabilities of our businesses. From time to time, we have divested, and likely will continue to divest, businesses that we feel are not strategic or do not meet our growth and return expectations.

o

As part of our ongoing strategy, we acquired all of the outstanding shares of Oki Sensor Device Corporation from OKI Electric Industry Co., Ltd. during the third quarter of fiscal year 2017. Located in Kofu City, Japan, OKI Sensor Device Corporation is the world's leading designer and supplier of magnetic reed switches. Now named Standex Electronics Japan Corporation, ( Standex Electronics Japan ) the acquisition enhances the Company's access to important Asian markets and enables the Company to offer a world class suite of reed switches and related magnetic solutions while continuing to serve Standex Electronics Japan's diverse distribution channels. Standex Electronics Japan's results are reported within our Electronics segment.

o

During our second quarter of 2017, we acquired Horizon Scientific, Inc., ( Horizon Scientific ) a South Carolina-based supplier of laboratory refrigerators and freezers, as well as cryogenic equipment for the scientific, bio-medical and pharmaceutical markets. We have included the operating results of Horizon Scientific in our Food Service Equipment segment in our Condensed Consolidated Financial Statements. Horizon Scientific expands our access to higher-margin refrigeration markets in the growing scientific sector that provides solutions for exacting temperature storage requirements. Horizon Scientific's products complement the scientific offerings in our Nor-Lake division.

o

During the first quarter of fiscal year 2017, we sold our U.S. Roll Plate and Machinery ( RPM ) business, as it was not strategic, and did not meet our growth and return expectations. This divestiture also allows our Engraving management to focus on higher growth and better return businesses within the segment. In preparation for this sale during the fourth quarter of 2016, we adjusted the net assets of the business to their net realizable value.

.

We create Customer Intimacy by utilizing the Standex Growth Disciplines to partner with our customers in order to develop and deliver custom solutions or engineered components. By partnering with our customers during long-term product development cycles, we become an extension of their development teams. Through this Partner, Solve, Deliver ® methodology, we are able to secure our position as a preferred long-term solution provider for our products and components. This strategy results in increased sales and operating margins that enhance shareholder returns.

.

Standex Operational Excellence drives continuous improvement in the efficiency of our businesses, both on the shop floor and in the office environment. We recognize that our businesses are competing in a global economy that

requires us to improve our competitive position. We have deployed a number of management competencies to drive improvements in the cost structure of our business units including operational excellence through lean enterprise, the use of low cost manufacturing facilities in countries such as Mexico and China, the consolidation of manufacturing facilities to achieve economies of scale and leveraging of fixed infrastructure costs, alternate sourcing to achieve procurement cost reductions, and capital improvements to increase productivity.

The Company's strong historical cash flow has been a cornerstone for funding our capital allocation strategy. We use cash flow generated from operations to fund the strategic growth programs described above, including acquisitions and investments for organic growth, investments in capital assets to improve productivity and lower costs and to return cash to our shareholders through payment of dividends and stock buybacks.

Restructuring expenses reflect costs associated with the Company's efforts of continuously improving operational efficiency and expanding globally in order to remain competitive in the end-user markets we serve. The Company incurs costs for actions to size its businesses to a level appropriate for current economic conditions, improve its cost structure, enhance our competitive position and increase operating margins. Such expenses include costs for moving facilities to locations that allow for lower fixed and variable costs, starting up plants after relocation, downsizing operations because of changing economic conditions, and other costs resulting from asset redeployment decisions. Shutdown costs include severance, benefits, stay bonuses, lease and contract terminations, asset write-downs, costs of moving fixed assets, and moving and relocation costs. Vacant facility costs include maintenance, utilities, property taxes and other costs.

Because of the diversity of the Company's businesses, end user markets and geographic locations, management does not use specific external indices to predict the future performance of the Company, other than general information about broad macroeconomic trends. Each of our individual business units serves niche markets and attempts to identify trends other than general business and economic conditions which are specific to its business and which could impact their performance. Those units report pertinent information to senior management, which uses it to the extent relevant to assess the future performance of the Company. A description of any such material trends is described below in the applicable segment analysis.

We monitor a number of key performance indicators ( KPIs ) including net sales, income from operations, backlog, effective income tax rate, gross profit margin, and operating cash flow. A discussion of these KPIs is included below. We may also supplement the discussion of these KPIs by identifying the impact of foreign exchange rates, acquisitions, and other significant items when they have a material impact on a specific KPI.

We believe the discussion of these items provides enhanced information to investors by disclosing their impact on the overall trend which provides a clearer comparative view of the KPI, as applicable. For discussion of the impact of foreign exchange rates on KPIs, the Company calculates the impact as the difference between the current period KPI calculated at the current period exchange rate as compared to the KPI calculated at the historical exchange rate for the prior period. For discussion of the impact of acquisitions, we isolate the effect on the KPI amount that would have existed regardless of our acquisition. Sales resulting from synergies between the acquisition and existing operations of the Company are considered organic growth for the purposes of our discussion.

Unless otherwise noted, references to years are to fiscal years.

**Consolidated Results from Continuing Operations (in thousands):**

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net sales	\$ 755,258	\$ 751,586	\$ 772,142
Gross profit margin	33.5%	33.6%	32.1%
Restructuring costs	5,825	4,232	3,443
Other income/(expense) operating	(7,843)	(7,458)	438
Income from operations	65,026	70,344	78,644
Backlog (realizable within 1 year)	\$ 193,539	\$ 162,895	\$ 168,157
	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net sales	\$ 755,258	\$ 751,586	\$ 772,142
Components of change in sales:			
Effect of acquisitions	38,498	11,672	38,155
Effect of exchange rates	(6,195)	(15,011)	(16,423)
Effect of business divestitures	(17,446)	2,791	9,096
Organic sales growth	(11,185)	(20,008)	25,134

Net sales for the fiscal year 2017 increased by \$3.7 million, or 0.5%, when compared to the prior year. Incremental sales increases of \$38.5 million from our recent acquisitions were partially offset by organic sales declines of \$11.2 million, or 1.5%, the impact of \$17.4 million, or 2.3%, from the divestiture of the RPM business, and an unfavorable impact of \$6.2 million, or 0.8%, due to the effect of exchanges rates. The organic sales decrease was primarily driven by lower sales in Food Service, Refrigeration and Cooking Solutions.

Net sales for the fiscal year 2016 decreased slightly by \$20.6 million, or 2.7%, when compared to the prior year. The decrease is driven by \$20.0 million, or 2.7% of organic sales declines and \$15.0 million, or 1.9%, of unfavorable foreign exchange partially offset by \$11.7 million, or 1.5% from the Northlake and Enginetics acquisitions. The organic sales decrease was primarily driven by lower sales to the refrigeration and oil and gas markets, partially offset by higher sales to the automotive and other markets.

**Gross Profit Margin**

During 2017, gross margin remained essentially flat at 33.5% as compared to 33.6% in 2016. Excluding the effects of purchase accounting in both years, our gross margins increased 29 basis points compared to prior year. During fiscal year 2017, we incurred \$3.1 million of purchase accounting charges related to the Standex Electronics Japan and Horizon Scientific acquisitions as compared to charges of \$0.4 million in the prior year for the Northlake acquisition.

During 2016, gross margin increased to 33.6% as compared to 32.1% in 2015. The increase was the result of higher sales in the Engraving segment, which typically carry higher margins than sales in our other segments and operational improvements in our Food Service Equipment segment as our Operational Excellence initiatives generated positive gross margin results. We also experienced gross margin improvements due to reduced purchase accounting charges of \$1.3 million. During fiscal year 2016 we incurred \$0.4 million of purchase accounting charges related to the Northlake acquisition as compared to charges of \$1.7 million in the prior year for the Enginetics and Ultrafryer acquisitions.

### **Restructuring Charges and Acquisition Related Expenses**

For fiscal year 2017, we incurred restructuring costs of \$5.8 million which were spent in three primary areas. First, Engineering Technologies incurred \$3.6 million of expense related to manufacturing footprint optimization at the Enginetics, Huber Heights, Ohio facility which allowed us to close its East Lake, Ohio facility. We vacated and sublet the East Lake facility for approximately the same aggregate lease costs for which we are obligated under the lease. Second, we spent \$1.2 million to gain organizational efficiencies within the Food Service Equipment segment. Finally, we spent \$0.5 million in order to move our Electronics facility in China due to government directives related to all businesses in the area where our facility was located.

Also during fiscal year 2017, we incurred acquisition related expenses of \$7.8 million comprised of three items. First, we recognized \$2.1 million for deferred compensation earned by the Horizon Scientific seller during the year. The payments are contingent on the seller remaining an employee of the Company and are therefore treated as compensation expense. Second, we spent \$2.7 million on investment banker fees for services provided in connection with the Standex Electronics Japan transaction. Third, we incurred \$3.0 million for third party due diligence and legal expenses related to Standex Electronics Japan and other acquisition activity.

### **Selling, General, and Administrative Expenses**

Selling, general, and administrative expenses, ( SG&A ) for the fiscal year 2017 were \$174.1 million, or 23.0%, of sales compared to \$170.2 million, or 22.6%, of sales during the prior year. The increase in SG&A is primarily due to \$5.6 million and \$2.6 million of on-going SG&A expenses related to the Horizon Scientific and Standex Electronics Japan businesses, respectively, which were not in prior year. These increases were partially offset by declines of \$2.5 million from the divestiture of the RPM business, lower administrative compensation costs of \$2.0 million, and lower variable expenses including commission and distribution costs.

Selling, general, and administrative expenses, ( SG&A ) for the fiscal year 2016 were \$170.2 million or 22.6% of sales compared to \$165.8 million or 21.5% of sales during the prior year. The increase in SG&A was due to higher health care expenses, compensation, along with SG&A embedded in the Northlake business partially offset by declines in distribution expense.

## **Income from Operations**

Income from operations for the fiscal year 2017 was \$65.0 million, compared to \$70.3 million during the prior year. The decrease of \$5.5 million is primarily to due acquisition related costs of \$7.8 million, an increase in restructuring costs of \$1.6 million, and overall organic sales volume declines. These decreases were partially offset by the positive performance of our Horizon Scientific and Standex Electronic Japan acquisitions. Discussion of the performance of each of our reportable segments is more fully explained in the segment analysis that follows.

Income from operations for the fiscal year 2016 decreased by \$8.3 million or 10.6%, when compared to the prior year. The decrease was a result of a \$7.3 million non-cash loss incurred to adjust the net realizable value of the Roll Plate and Machinery business, increases in health care and compensation expenses, partially offset by gross profit improvements due to business segment mix. Discussion of the performance of each of our reportable segments is more fully explained in the segment analysis that follows.

## **Interest Expense**

Interest expense for the fiscal year 2017 was \$4.0 million, an increase of \$1.2 million as compared to the prior year. Interest expense increases were due to higher borrowing costs and an increase in outstanding borrowings, primarily to fund acquisition activity.

Interest expense for the fiscal year 2016 was \$2.9 million, a decrease of \$0.3 million as compared to the prior year. The decrease was primarily due to lower average borrowings outstanding during the year.

## **Income Taxes**

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2017 was \$15.4 million, or an effective rate of 24.8%, compared to \$16.3 million, or an effective rate of 23.8% for the year ended June 30, 2016, and \$20.9 million, or an effective rate of 27.4% for the year ended June 30, 2015. Changes in the effective tax rates from period to period may be significant as they depend on many factors including, but not limited to, the amount of the Company's income or loss, the mix of income earned in the US versus outside the US, the effective tax rate in each of the countries in which we earn income, and any one-time tax issues which occur during the period.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2017 was impacted by the following items: (i) a provision of \$0.4 million related to non-deductible transaction costs, (ii) a benefit of \$0.6 million related to the R&D tax credit, and (iii) a benefit of \$5.3 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2016 was impacted by the following items: (i) a net benefit of \$0.9 million related to a bargain-sale of idle property to a charitable organization, and (ii) a benefit of \$0.7 million related to the R&D tax credit, and (iii) a benefit of \$4.9 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2015 was impacted by the following items: (i) a benefit of \$0.5 million related to the R&D tax credit that expired during the fiscal year on December 31, (ii) a benefit of \$4.0 million due to the mix of income earned in jurisdictions with beneficial tax rates.

### **Capital Expenditures**

During 2017, capital expenditures increased to \$25.8 million or 3.4% of net sales, as compared to \$17.9 million, or 2.4%, of net sales in the prior year. Capital spending is focused on growth initiatives, cost reduction, and upgrades to extend the capabilities of our capital assets. In general, we anticipate our capital expenditures over the long term will be approximately 2% to 3% of net sales. We expect 2018 capital spending to be between \$27.0 and \$29.0 million which includes amounts not spent in 2017 and an incremental \$2.8 million for Standex Electronics Japan.

### **Backlog**

Backlog includes all active or open orders for goods and services that have a firm fixed customer purchase order with defined delivery dates. Backlog also includes any future deliveries based on executed customer contracts, so long as such deliveries are based on agreed upon delivery schedules. Backlog is not generally a significant factor in the Company's businesses because of our relatively short delivery periods and rapid inventory turnover with the exception of Engineering Technologies. Due to the nature of long term agreements in the Engineering Technologies segment, the timing of orders and delivery dates can vary considerably resulting in significant backlog changes from one period to another.

Backlog orders in place at June 30, 2017 and 2016 are as follows (in thousands):

	As of June 30, 2017		As of June 30, 2016	
	Total Backlog	Backlog under 1 year	Total Backlog	Backlog under 1 year
Food Service Equipment	\$ 49,660	\$ 47,039	\$ 37,202	\$ 35,395
Engraving	21,584	21,584	19,046	19,046
Engineering Technologies	92,154	61,329	90,241	60,520
Electronics	60,092	56,741	44,713	42,983
Hydraulics	6,846	6,846	4,951	4,951
Total	\$ 230,336	\$ 193,539	\$ 196,153	\$ 162,895

Backlog realizable within one year increased \$30.6 million, or 18.8%, to \$193.5 million at June 30, 2017 from \$162.9 million at June 30, 2016. Backlog realizable under a year increased for each of our segments with Food Service Equipment, Electronics, and Hydraulics each increasing over 30% year over year. Food Service Equipment backlog realizable within one year increased \$11.7 million, or 32.9%. Without the impact of the newly acquired Horizon Scientific business, Food Service Equipment backlog realizable within one year increased 28.9%. Higher demand for Refrigeration and Specialty Solutions drove the majority of the Food Service Equipment increase. Engraving backlog realizable within one year increased \$2.5 million, or 13.3%. Adjusting for the impact of the divestiture of the Standex Engraving business, Engraving backlog realizable within one year increased 39.0%. The increase is a result of increased demand and the effect of some automotive projects that were delayed to fiscal year 2018. Electronics backlog realizable under a year increased \$13.8 million, or 32.0%. Without the impact of the Standex Electronics Japan acquisition, Electronics backlog realizable within one year decreased 4.9%.

### Segment Analysis (in thousands)

#### Food Service Equipment

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
	2017	2016	% Change	2016	2015	% Change
Net sales	\$ 380,970	\$ 381,867	(0.2%)	\$ 381,867	\$ 408,706	(6.6%)
Income from operations	33,436	40,142	(16.7%)	40,142	37,456	7.2%
Operating income margin	8.8%	10.5%		10.5%	9.2%	

Net sales for fiscal year 2017 decreased \$0.9 million, or 0.2% when compared to the prior year. The Horizon Scientific acquisition added \$23.4 million or 6.1%, while organic sales declined by \$24.2 million or 6.3%. The organic sales decline was driven by a 7.4% decrease in Refrigeration and a 9.9% decrease in Cooking Solutions, partially offset by a 2.7% increase in Specialty Solutions. Four factors contributed to the organic Refrigeration sales decline: (i) continued loss of market share into the dollar store market, (ii) delayed growth in the pharmacy sector due to merger delays, and (iii) second half manufacturing issues which, in the short term, lengthened our delivery lead-times and (iv) increasing importance of buying groups as a sales channel and their resultant lower margins. Sales from the Cooking Solutions group decreased due to non-recurring rollouts in the supermarket channel, lower sales on rationalized low-margin products and lower sales to a few major dealers. Specialty Solutions sales increased due to strong volume in our beverage segment and modest growth in merchandising. Looking forward, we anticipate

continued momentum in our Specialty Solutions group while we focus on enhancing profitability through product rationalization and tighter customer focus.

Net sales for fiscal year 2016 decreased \$26.8 million, or 6.6% when compared to the prior year. The reduction was primarily in the Refrigeration Solutions group where sales decreased by 12.2%. Three factors contributed to the Refrigeration sales decline: (i) loss of market share into the dollar store market, (ii) reduced sales to major chains due to reduced capital spending, and (iii) reduced sales in Canada due to the strength of the U.S. dollar. Sales from the Cooking Solutions group increased, by 0.5% year over year due to growth in sales to retail supermarkets. Specialty Solutions sales decreased 1.1% as our European pump business was impacted by a weak Euro early in the year.

Income from operations for fiscal year 2017 decreased \$6.7 million, or 16.7%, when compared to the prior year, and operating income margin decreased from 10.5% to 8.8%. Fiscal year results were primarily impacted by sales declines in the Refrigeration Solutions group due to the factors discussed above. We are currently evaluating our options to realign our Refrigeration and Cooking Solutions plant operations to improve efficiencies and reduce costs of standard products in these businesses. In addition, we are restructuring the Food Service Equipment group to streamline reporting and further reduce costs and improve operating margins. Details of the costs and expected savings related to these initiatives will be available in the first quarter of fiscal year 2018. Finally, our focus in fiscal year 2018 is to continue driving growth in the differentiated products within cooking, scientific, pump and merchandising businesses.

Income from operations for fiscal year 2016 increased \$2.7 million, or 7.2%, when compared to the prior year, and operating income margin grew from 9.2% to 10.5%, up 130 basis points. Operating efficiencies, portfolio focus, paring of low-margin products and expense controls have increased our leverage and have positively impacted income from operations for the segment.

### ***Engraving***

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
	2017	2016	% Change	2016	2015	% Change
Net sales	\$ 105,943	\$ 124,120	-14.6%	\$ 124,120	\$ 110,781	12.0%
Income from operations	25,584	29,579	-13.5%	29,579	24,250	22.0%
Operating income margin	24.1%	23.8%		23.8%	21.9%	

Net sales for fiscal year 2017 decreased by \$18.2 million or 14.6%, compared to the prior year. Excluding the impact of the prior year divestiture of the Roll Plate and machinery business and foreign exchange, net sales grew \$2.0 million or 1.6%. Overall, Mold Tech increased its global market share for new automotive model introductions. Asia Pacific and Europe sales grew \$4.2 million in fiscal year 2017, partially offset by lower sales volume in North America which was due to delayed new automotive launches. Sales at our Innovent business declined by \$3.0 million due to the prior year completion of a key customer product roll-out which did not repeat in 2017. We expect Mold-Tech sales growth in all regions in fiscal year 2018 including the recovery of the delayed new automotive model launches in North



America.

Net sales for fiscal year 2016 increased by \$13.3 million or 12.0%, compared to the prior year. Sales growth excluding foreign exchange losses of \$8.7 million was driven by sales gains at Mold-Tech for new automotive model introductions along with market share gains throughout the world. The Engraving segment also experienced sales gains in its Roll Plate and Machinery business and core forming tooling business.

In fiscal 2017, we completed the sale of our U.S. Roll Plate and Machinery business as it was not strategic and did not meet our growth and return expectations. This divestiture allows the Company's management to focus on higher growth and better return businesses within the Engraving segment. In preparation of this sale, during the fourth quarter of 2016, we recorded a \$7.3 million non-cash loss to adjust the net assets of this business to their net realizable value. This expense is recorded as a component of Other Operating Income (Expense), net.

Income from operations in fiscal year 2017 decreased by \$4.0 million, or 13.5%, when compared to the prior year. Net of the Roll Plate and Machinery business, income from operations decreased by \$2.8 million, or 9.8%. The operating income decline is driven by decreased automotive volume in North America, the impact of the sales decline at Innovent, increased investments in growth laneways and new technologies to fuel future opportunities.

Income from operations in fiscal year 2016 increased by \$5.3 million, or 22%, when compared to the prior year. The operating income improvement was driven by increased volume in all regions, partially offset by unfavorable foreign exchange and market declines in South America.

### *Engineering Technologies*

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
	2017	2016	% Change	2016	2015	% Change
Net sales	\$ 90,506	\$ 82,235	10.1%	\$ 82,235	\$ 97,018	(15.2%)
Income from operations	9,662	8,258	17.0%	8,258	13,097	(36.9%)
Operating income margin	10.7%	10.0%		10.0%	13.5%	

Net sales in the fiscal year 2017 increased \$8.3 million or 10.1% when compared to the prior year. Sales distribution by market in 2017 was as follows: 43% aviation, 29% space, 14% oil and gas, 5% medical, and 9% other markets. Although energy sales rebounded from historical lows, we continued our conversion of this business to an aviation focused business. Aviation sales increased 2.8% from the prior year, despite delays experienced by key customers on new engine platforms. Space market sales increased 15.8% from the prior year driven by higher sales in both the

satellite launch and vehicle markets. Defense related sales improved 11.6% from the prior year. Sales in the energy markets were up \$4.6 million primarily due to contract awards in the land based energy market. We expect continued strong growth in the aviation market from the various platforms with nacelle lipskin & inlet duct products, along with aircraft engine components with the various OEM's and Tier One customers.

Net sales in the fiscal year 2016 decreased \$14.8 million or 15.2% when compared to the prior year. Sales distribution by market in 2016 was as follows: 46% aviation, 27% space, 10% oil and gas, 8% medical, and 9% other markets. Sales in the land based gas turbine and oil and gas markets were down over 60% from the prior year level. The decline was a result of reduced demand in the oil and gas industry due to lower oil prices. Total space sales decreased by 20.5% due to the completion of project based contracts in the manned space market. Sales in the unmanned space market were up 18.0% compared to the prior year. Aviation sales increased 29.7% from the prior year due to strong customer demand and recent contract awards.

Income from operations in the fiscal year 2017 increased \$1.4 million or 17.0% when compared to the prior year. The increase in operating income was due to higher sales volume, and a favorable product mix in the energy and space markets compared to the prior year period.

Income from operations in the fiscal year 2016 decreased \$4.8 million, or 36.9%, when compared to the prior year. Operating income results were negatively impacted by the significant sales declines in both the energy and oil and gas related markets. This impact was partially offset by improved margins in the aviation market along with cost reduction programs implemented as a result of lower volume.

### ***Electronics***

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
			%			%
	2017	2016	Change	2016	2015	Change
Net sales		\$			\$	
	\$ 136,689	118,319	15.5%	\$ 118,319	114,196	3.6%
Income from operations	27,663	21,104	31.1%	21,104	20,884	1.1%
	20.2%	17.8%		17.8%	18.3%	

## Operating income margin

Net sales in the fiscal year 2017 increased \$18.4 million, 15.5%, when compared to the prior year. Organic sales growth was \$5.2 million, or 4.3%, and acquisitions contributed \$15.1 million or 12.7%. Organic sales growth was primarily driven by increases in expanding sensor applications in Europe, while North America and Asia remained relatively flat. Northlake, acquired October 1, 2015, added \$2.7 million of incremental sales in fiscal year 2017. Standex Electronics Japan, acquired March 31, 2017, added \$12.4 million. Foreign exchange rates adversely affected sales by \$1.9 million. We expect continued momentum in fiscal year 2018 as our investments in organic growth lanes mature and as we realize the synergies from our Standex Electronics Japan acquisition.

Net sales in the fiscal year 2016 increased \$4.1 million, 3.6%, when compared to the prior year. Organic sales growth was \$0.7 million, or 0.6%, while the Northlake acquisition contributed \$7.5 million. Foreign exchange rates adversely affected sales by \$4.1 million. Sales growth in local currency was particularly strong in Europe driven by volume increases in the sensor components. We experienced sales declines in both Asia and North America due to general market softness, particularly earlier in the fiscal year.

Income from operations in the fiscal year 2017 increased \$6.6 million, or 31.1%, when compared to the prior year. The operating improvements were a result of operating efficiencies, acquisitions, and product mix as well as higher organic sales growth. Purchase accounting related to acquisitions had a negative impact of \$1.6 million.

Income from operations in the fiscal year 2016 increased \$0.2 million, or 1.1%, when compared to the prior year. The operating improvements were a result of a facility consolidation into our Northlake site partially offset by \$0.4 million of purchase accounting charges associated with the Northlake acquisition.

## Hydraulics

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
	2017	2016	% Change	2016	2015	% Change
Net sales	\$ 41,150	\$ 45,045	(8.6%)	\$ 45,045	\$ 41,441	8.7%
Income from operations	6,712	7,947	(15.5%)	7,947	7,013	13.3%
Operating income margin	16.3%	17.6%		17.6%	16.9%	

Net sales in fiscal year 2017 decreased \$3.9 million, or 8.6% compared to the prior year. Sales distribution by channel in 2017 was as follows: 37% dump trailer and truck, 22% refuse, 24% after-market, 6% export, and 11% other markets. The decrease in sales primarily resulted from a significant reduction in demand from the traditional North American dump trailer and truck markets. In the last quarter of the year, however, we did see an increase in the order rate for the dump truck and trailer market from several of our OEM's. In addition, we see positive trends in the Hydraulics segment due to the introduction of several new applications in the refuse and construction space.

Net sales in fiscal year 2016 increased \$3.6 million, or 8.7% compared to the prior year. Sales distribution by market in 2016 was as follows: 40% dump trailer and truck, 22% refuse, 22% after market, 6% export, and 10% other markets. Strong demand in the traditional North American dump trailer and truck markets was the largest contributor for the net sales increase in addition to market share gains experienced in the refuse market.

Income from operations in the fiscal year 2017 decreased \$1.2 million or 15.5% when compared to the prior year due mostly to the reduction of volume requirements for cylinders in the North American dump trailer and truck markets.

Income from operations in the fiscal year 2016 increased \$0.9 million or 13.3% when compared to the prior year due to market growth, increased sales volume and cost containment efforts.

### ***Corporate, Restructuring and Other***

(in thousands except percentages)	2017 compared to 2016			2016 compared to 2015		
	2017	2016	% Change	2016	2015	% Change
Corporate	\$ (25,015)	\$ (24,996)	0.1%	\$ (24,996)	\$ (21,051)	18.7%
Restructuring	(5,825)	(4,232)	37.6%	(4,232)	(3,443)	22.9%
Acquisition-related costs	(7,843)	(7,458)	5.2%	(7,458)	438	-1,802.7%

Corporate expenses in fiscal year 2017 were flat when compared to the prior year.

Corporate expenses in fiscal year 2016 increased \$3.9 million or 18.7% when compared to the prior year. The increase is due to increased health care expenses, compensation, and professional services.

The restructuring and acquisition-related costs have been discussed above in the Company Overview.

### **Discontinued Operations**

In pursuing our business strategy, we have divested certain businesses and recorded activities of these businesses as discontinued operations.

On March 30, 2012, the Air Distribution Products Group, ( ADP ) was sold to a private equity buyer for consideration of \$16.1 million consisting of \$13.1 million in cash and a \$3.0 million promissory note from the buyer. The note was secured by a mortgage on the ADP real estate sold in the transaction in Detroit Lakes, MN, Medina, NY, and Powder Springs, GA. During the first quarter 2016, the private equity buyer of ADP sold one of the facilities securing the note. The Company released all mortgages on the properties and accepted an advanced payment of \$2.8 million during October 2015 in order to reduce repayment risk and settle all obligations under the note. The Company recorded a \$0.2 million loss in discontinued operations during the first quarter 2016 related to this transaction.

During 2014, the Company received notice that its obligations under a guarantee provided to the buyers of ADP were triggered as a result of its withdrawal from both of the multi-employer pension plans in which ADP previously participated. The last of these obligations were settled in July of fiscal year 2016 by a \$0.5 million payment to the final multi-employer plan.

The following table summarizes the Company's discontinued operations activity, by operation, for the years ended June 30, (in thousands):

	<b>Year Disposed</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Income (loss) before taxes:				
American Foodservice Company	2014	\$ (8)	\$ 3	\$ (492)
Air Distribution Products Group	2012	(38)	(225)	(137)
Other loss from discontinued operations		(13)	(7)	(130)
Income (loss) before taxes from discontinued operations		(59)	(229)	(759)
(Provision) benefit for tax		27	55	259
Net income (loss) from discontinued operations		\$ (32)	\$ (174)	\$ (500)

### **Liquidity and Capital Resources**

At June 30, 2017, our total cash balance was \$88.6 million, of which \$76.6 million was held by foreign subsidiaries. The repatriation of cash balances from certain of our subsidiaries could have adverse tax consequences or be subject to capital controls; however, those balances are generally available without legal restrictions to fund ordinary business operations. Our current plans are not expected to require a repatriation of cash to fund our U.S. operations and, as a result, we intend to indefinitely reinvest our foreign earnings to fund our overseas growth. If the undistributed earnings of our foreign subsidiaries are needed for operations in the United States, we would be required to accrue and pay U.S. taxes upon repatriation.

## Cash Flow

Net cash provided by operating activities from continuing operations for the year ended June 30, 2017 was \$64.0 million, compared to \$81.2 million for the same period in 2016. The decrease is primarily due to increases in accounts receivable and inventory as well as a decrease in net income from continuing operations of \$5.7 million. Net cash used for investing activities from continuing operations for the year ended June 30, 2017 was \$179.1 million, consisting primarily of \$26.4 million for capital expenditure and \$153.8 million to acquire the Horizon Scientific and Standex Electronics Japan businesses. Net cash used by financing activities for continuing operations for the year ended June 30, 2017, was \$84.7 million consisting of debt borrowings of \$99.5 million, cash dividends of \$7.9 million, and repurchased treasury stock of \$7.8 million.

Net cash provided by operating activities from continuing operations for the year ended June 30, 2016 was \$81.2 million, compared to \$66.2 million for the same period in 2015. Changes to net cash provided by operating activities of \$15.1 million primarily related to net working capital changes of \$17.8 million between periods. Net cash used in investing activities from continuing operations for the year ended June 30, 2016 was \$31.6 million, consisting primarily of \$17.9 million for capital expenditure and \$13.7 million to acquire Northlake Engineering, Inc. Net cash used by financing activities for continuing operations for the year ended June 30, 2016, was \$20.7 million consisting of debt repayments of \$10.0 million, cash dividends of \$6.8 million, and repurchased treasury stock of \$5.6 million.

## Capital Structure

During fiscal year 2015, the Company entered into an Amended and Restated Credit Agreement ( Credit Facility , or facility ). This five-year Credit Facility expires in December 2019 and has a borrowing limit of \$400 million, which can be increased by an amount of up to \$100 million, in accordance with specified conditions contained in the agreement. The facility also includes a \$10 million sublimit for swing line loans and a \$30 million sublimit for letters of credit.

Under the terms of the Credit Facility, we will pay a variable rate of interest and a commitment fee on borrowed amounts as well as a commitment fee on unused amounts under the facility. The amount of the commitment fee will depend upon both the undrawn amount remaining available under the facility and the Company's funded debt to EBITDA (as defined in the agreement) ratio at the last day of each quarter. As our funded debt to EBITDA ratio increases, the commitment fee will increase.

Funds borrowed under the facility may be used for the repayment of debt, working capital, capital expenditures, acquisitions (so long as certain conditions, including a specified funded debt to EBITDA leverage ratio is maintained), and other general corporate purposes. As of June 30, 2017, the Company has used \$8.9 million against the letter of credit sub-facility and had the ability to borrow \$193.4 million under the facility based on our current EBITDA. The

facility contains customary representations, warranties and restrictive covenants, as well as specific financial covenants. The Company's current financial covenants under the facility are as follows:

*Interest Coverage Ratio* - The Company is required to maintain a ratio of Earnings Before Interest and Taxes, as Adjusted ( Adjusted EBIT per the Credit Facility ), to interest expense for the trailing twelve months of at least 3.0:1. Adjusted EBIT per the Credit Facility specifically excludes extraordinary and certain other defined items such as cash restructuring and acquisition-related charges up to \$7.5 million, and unlimited non-cash charges including gains or losses on sale of property and goodwill adjustments. At June 30, 2017, the Company's Interest Coverage Ratio was 22.37:1.

*Leverage Ratio* - The Company's ratio of funded debt to trailing twelve month Adjusted EBITDA per the facility, calculated as Adjusted EBIT per the Credit Facility plus depreciation and amortization, may not exceed 3.5:1. At June 30, 2017, the Company's Leverage Ratio was 1.79:1.

As of June 30, 2017, we had borrowings under our facility of \$192.5 million and the effective rate of interest for outstanding borrowings under the facility was 2.41%. Our primary cash requirements in addition to day-to-day operating needs include interest payments, capital expenditures, acquisitions, share repurchases, and dividends. Our primary sources of cash for these requirements are cash flows from continuing operations and borrowings under the facility. We expect 2018 capital spending to be between \$27.0 and \$29.0 million which includes amounts not spent in 2017, and expect that depreciation and amortization expense will be between \$18.0 and \$19.0 million and \$8.0 and \$9.0 million, respectively.

In order to manage our interest rate exposure, at June 30, 2017 we are party to \$100.0 million of active floating to fixed rate swaps. These swaps convert our interest payments from LIBOR to a weighted average rate of 1.60%.

The following table sets forth our capitalization at June 30, (in thousands):

	<b>2017</b>		<b>2016</b>	
Long-term debt, net of issuance cost	\$	191,976	\$	92,114
Less cash and cash equivalents		88,566		121,988
Net (cash) debt		103,410		(29,874)
Stockholders' equity		408,664		369,959
Total capitalization	\$	512,074	\$	340,085

Stockholders' equity increased year over year by \$38.7 million, primarily as a result of current year net income of \$46.5 million and a favorable change of \$6.1 million in unrealized pension losses, partially offset by \$7.9 million for dividends paid and an increase of \$3.5 million in OCI fair value derivatives. The Company's net (cash) debt to capital percentage changed to 20.2% net cash to capital for the year ended June 30, 2017 from (8.8%) net debt to capital for

the year ended June 30, 2016. The change in net debt to capital is primarily driven by increased borrowings and cash generated through operations.

We participate in two multi-employer pension plans and sponsor five defined benefit plans including two in the U.S. and one in Germany, U.K. and Ireland. The Company's pension plan is frozen for U.S. employees and participants in the plan ceased accruing future benefits. The fair value of the Company's U.S. pension plan assets was \$195.3 million at June 30, 2017 and the projected benefit obligation in the U.S. was \$260.0 million at that time. As a result of past contributions, our primary U.S. defined benefit plan is not expected to be 100% funded under ERISA rules at June 30, 2017, but we do not expect to make mandatory contributions to the plan until 2020. We expect to pay \$1.4 million in prescribed contributions to our U.K. defined benefit plan and other unfunded defined benefit plans in both the U.S. and Europe during fiscal year 2018.

We have evaluated the current and long-term cash requirements of our defined benefit and defined contribution plans as of June 30, 2017 and determined our operating cash flows from continuing operations and available liquidity are expected to be sufficient to cover the required contributions under ERISA and other governing regulations.

We have an insurance program in place to fund supplemental retirement income benefits for six retired executives. Current executives and new hires are not eligible for this program. At June 30, 2017, the underlying policies had a cash surrender value of \$20.4 million and are reported net of loans of \$10.4 million for which we have the legal right of offset.

Contractual obligations of the Company as of June 30, 2017 are as follows (in thousands):

Contractual Obligations	Total	Payments Due by Period			
		Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
Long-term debt obligations	\$ 192,506	\$ 6	\$ 192,500	\$ -	\$ -
Operating lease obligations	45,665	8,393	14,047	10,588	12,637
Estimated interest payments <sup>(1)</sup>	12,666	4,906	7,459	301	-
Post-retirement benefit payments <sup>(2)</sup>	37,993	1,336	17,235	17,146	2,276
Total	\$ 288,830	\$ 14,641	\$ 231,241	\$ 28,035	\$ 14,913

(1)

Estimated interest payments are based upon effective interest rates as of June 30, 2017, and include the impact of interest rate swaps. See Item 7A for further discussions surrounding interest rate exposure on our variable rate



borrowings.

(2)

Post-retirement benefits and pension plan contribution payments represents future pension payments to comply with local funding requirements. Our policy is to fund domestic pension liabilities in accordance with the minimum and maximum limits imposed by the Employee Retirement Income Security Act of 1974 ( ERISA ), federal income tax laws and the funding requirements of the Pension Protection Act of 2006.

At June 30, 2017, we had \$2.6 million of non-current liabilities for uncertain tax positions. We are not able to provide a reasonable estimate of the timing of future payments related to these obligations.

### **Off Balance Sheet Items**

At June 30, 2017, and 2016, the Company had standby letters of credit outstanding, primarily for insurance and trade financing purposes, of \$8.9 million and \$7.7 million, respectively.

We had no other material off balance sheet items at June 30, 2017, other than the operating leases summarized above in the Contractual obligations table.

### **Other Matters**

*Inflation* Certain of our expenses, such as wages and benefits, occupancy costs and equipment repair and replacement, are subject to normal inflationary pressures. Inflation for medical costs can impact both our reserves for self-insured medical plans as well as our reserves for workers' compensation claims. We monitor the inflationary rate and make adjustments to reserves whenever it is deemed necessary. Our ability to manage medical costs inflation is dependent upon our ability to manage claims and purchase insurance coverage to limit the maximum exposure for us. Each of our segments is subject to the effects of changing raw material costs caused by the underlying commodity price movements. In general, we do not enter into purchase contracts that extend beyond one operating cycle. While Standex considers our relationship with our suppliers to be good, there can be no assurances that we will not experience any supply shortage.

*Foreign Currency Translation* Our primary functional currencies used by our non-U.S. subsidiaries are the Euro, British Pound Sterling (Pound), Mexican (Peso), Japanese (Yen), and Chinese (Yuan). During the current year, the Pound, Euro, Peso and Yuan all decreased in value related to the U.S. Dollar, our reporting currency. Since June 30, 2016 the Pound, Yen and Yuan have depreciated by 2.2%, 8.7%, and 2.1%, respectively (all relative to the U.S. Dollar), while the Euro, Peso appreciated by 2.9% and 5.7%, respectively. These exchange values were used in

translating the appropriate non-U.S. subsidiaries' balance sheets into U.S. Dollars at the end of the current year.

*Defined Benefit Pension Plans* We record expenses related to these plans based upon various actuarial assumptions such as discount rates and assumed rates of returns. The Company's pension plan was frozen for substantially all remaining eligible U.S. employees in 2015 and participants in the plan ceased accruing future benefits.

*Environmental Matters* To the best of our knowledge, we believe that we are presently in substantial compliance with all existing applicable environmental laws and regulations and do not anticipate any instances of non-compliance that will have a material effect on our future capital expenditures, earnings or competitive position.

*Seasonality* We are a diversified business with generally low levels of seasonality, however our fiscal third quarter is typically the period with the lowest level of activity.

*Employee Relations* The Company has labor agreements with several union locals in the United States and several European employees belong to European trade unions. There were two union contracts in the U.S. scheduled to expire during fiscal year 2017, both of which have been successfully negotiated.

## **Critical Accounting Policies**

The Consolidated Financial Statements include accounts of the Company and all of our subsidiaries. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying Consolidated Financial Statements. Although, we believe that materially different amounts would not be reported due to the accounting policies described below, the application of these accounting policies involves the exercise of judgment and use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. We have listed a number of accounting policies which we believe to be the most critical.

The Company's product sales are recorded when persuasive evidence of an arrangement exists, delivery has occurred, the price to the buyer is fixed or determinable, and collectability is reasonably assured. For products that include installation, and if the installation meets the criteria to be considered a separate element, product revenue is recognized upon delivery, and installation revenue is recognized when the installation is complete. Revenues under certain fixed price contracts are generally recorded when deliveries are made.

Sales and estimated profits under certain long-term contracts are recognized under the percentage-of-completion methods of accounting, whereby profits are recorded pro rata, based upon current estimates of costs to complete such contracts. Losses on contracts are provided for in the period in which the losses become determinable. Revisions in profit estimates are reflected on a cumulative basis in the period in which the basis for such revision becomes known. Any excess of the billings over cost and estimated earnings on long-term contracts is included in deferred revenue.

**Collectability of Accounts Receivable** Accounts Receivable are reduced by an allowance for amounts that may become uncollectible in the future. Our estimate for the allowance for doubtful accounts related to trade receivables includes evaluation of specific accounts where we have information that the customer may have an inability to meet its financial obligation together with a general provision for unknown but existing doubtful accounts.

**Realizability of Inventories** Inventories are valued at the lower of cost or market. The Company regularly reviews inventory values on hand using specific aging categories, and records a provision for obsolete and excess inventory based on historical usage and estimated future usage. As actual future demand or market conditions may vary from those projected by management, adjustments to inventory valuations may be required.

**Realization of Goodwill** - Goodwill and certain indefinite-lived intangible assets are not amortized, but instead are tested for impairment at least annually and more frequently whenever events or changes in circumstances indicate that the fair value of the asset may be less than its carrying amount of the asset. The Company's annual test for impairment is performed using a May 31st measurement date.

We have identified our reporting units for impairment testing as our twelve operating segments, which are aggregated into our five reporting segments as disclosed in Note 18 - Industry Segment Information.

The test for impairment is a two-step process. The first step compares the carrying amount of the reporting unit to its estimated fair value (Step 1). To the extent that the carrying value of the reporting unit exceeds its estimated fair value, a second step is performed, wherein the reporting unit's carrying value is compared to the implied fair value (Step 2). To the extent that the carrying value exceeds the implied fair value, impairment exists and must be recognized.

As quoted market prices are not available for the Company's reporting units, the fair value of the reporting units is determined using a discounted cash flow model (income approach). This method uses various assumptions that are specific to each individual reporting unit in order to determine the fair value. In addition, the Company compares the estimated aggregate fair value of its reporting units to its overall market capitalization.

Our annual impairment testing at each reporting unit relied on assumptions surrounding general market conditions, short-term growth rates, a terminal growth rate of 2.5%, and detailed management forecasts of future cash flows prepared by the relevant reporting unit. Fair values were determined primarily by discounting estimated future cash flows at a weighted average cost of capital of 10.46%. During our annual impairment testing, we evaluated the sensitivity of our most critical assumption, the discount rate, and determined that a 200 basis point change in the discount rate selected would not have impacted the test results. Additionally, the Company could reduce the terminal growth rate from its current 2.5% to 1.0% and the fair value of all reporting units would still exceed their carrying value.

While we believe that our estimates of future cash flows are reasonable, changes in assumptions could significantly affect our valuations and result in impairments in the future. The most significant assumption involved in the Company's determination of fair value is the cash flow projections of each reporting unit.

As a result of our annual assessment, the Company determined that the fair value of the reporting units exceeded their respective carrying values. Therefore, no impairment charges were recorded in connection with our annual assessment during 2017. Subsequent to our fiscal year 2016 annual impairment test, we disposed of \$273 thousand of goodwill recorded in the Engraving segment in connection with our sale of the RPM business.

**Cost of Employee Benefit Plans** We provide a range of benefits to certain retirees, including pensions and some postretirement benefits. We record expenses relating to these plans based upon various actuarial assumptions such as discount rates, assumed rates of return, compensation increases and turnover rates. The expected return on plan assets assumption of 7.0% in the U.S. is based on our expectation of the long-term average rate of return on assets in the pension funds and is reflective of the current and projected asset mix of the funds and considers the historical returns earned on the funds. We have analyzed the rates of return on assets used and determined that these rates are reasonable based on the plans' historical performance relative to the overall markets as well as our current expectations for long-term rates of returns for our pension assets. The U.S. discount rate of 4.0% reflects the current rate at which pension liabilities could be effectively settled at the end of the year. The discount rate is determined by matching our expected benefit payments from a stream of AA- or higher bonds available in the marketplace, adjusted to eliminate the effects of call provisions. We review our actuarial assumptions, including discount rate and expected long-term rate of return on plan assets, on at least an annual basis and make modifications to the assumptions based on current rates and trends when appropriate. Based on information provided by our actuaries and other relevant sources, we believe that our assumptions are reasonable.

The cost of employee benefit plans includes the selection of assumptions noted above. A twenty-five basis point change in the expected return on plan assets assumptions, holding our discount rate and other assumptions constant, would increase or decrease pension expense by approximately \$0.5 million per year. A twenty-five basis point change in our discount rate, holding all other assumptions constant, would have no impact on 2017 pension expense as changes to amortization of net losses would be offset by changes to interest cost. In future years, the impact of discount rate changes could yield different sensitivities. See the Notes to the Consolidated Financial Statements for further information regarding pension plans.

**Business Combinations** - The accounting for business combinations requires estimates and judgments as to expectations for future cash flows of the acquired business and the allocation of those cash flows to identifiable intangible assets in determining the estimated fair values for assets acquired and liabilities assumed. The fair values assigned to tangible and intangible assets acquired and liabilities assumed, are based on management's estimates and assumptions, as well as other information compiled by management, including valuations that utilize customary valuation procedures and techniques. If the actual results differ from the estimates and judgments used in these fair values, the amounts recorded in the consolidated financial statements could result in a possible impairment of the intangible assets and goodwill, or require acceleration of the amortization expense of finite-lived intangible assets.

Allocations of the purchase price for acquisitions are based on estimates of the fair value of the net assets acquired and are subject to adjustment upon finalization of the purchase price allocation. During this measurement period, the Company will adjust assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date that, if known, would have resulted in the recognition of those assets and liabilities as of that date. All changes that do not qualify as measurement period adjustments are included in current period earnings.

### **Recently Issued Accounting Pronouncements**

See "Item 8. Financial Statements and Supplementary Data, Note 1. Summary of Accounting Policies" for information regarding the effect of recently issued accounting pronouncements on our consolidated statements of operations, comprehensive income, stockholders' equity, cash flows, and notes for the year ended June 30, 2017.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

#### **Risk Management**

We are exposed to market risks from changes in interest rates, commodity prices and changes in foreign currency exchange. To reduce these risks, we selectively use, from time to time, financial instruments and other proactive management techniques. We have internal policies and procedures that place financial instruments under the direction of the Treasurer and restrict all derivative transactions to those intended for hedging purposes only. The use of financial instruments for trading purposes (except for certain investments in connection with the non-qualified defined contribution plan) or speculation is strictly prohibited. The Company has no majority-owned subsidiaries that are excluded from the consolidated financial statements. Further, we have no interests in or relationships with any special purpose entities.

#### **Exchange Risk**

We are exposed to both transactional risk and translation risk associated with exchange rates. The transactional risk is mitigated, in large part, by natural hedges developed with locally denominated debt service on intercompany accounts.

We also mitigate certain of our foreign currency exchange rate risks by entering into forward foreign currency contracts from time to time. The contracts are used as a hedge against anticipated foreign cash flows, such as dividend payments, loan payments, and materials purchases, and are not used for trading or speculative purposes. The fair values of the forward foreign currency exchange contracts are sensitive to changes in foreign currency exchange rates, as an adverse change in foreign currency exchange rates from market rates would decrease the fair value of the contracts. However, any such losses or gains would generally be offset by corresponding gains and losses, respectively, on the related hedged asset or liability. At June 30, 2017 and 2016, the fair value, in the aggregate, of the Company's open foreign exchange contracts was a liability of \$2.8 million and an asset of \$0.1 million, respectively.

Our primary translation risk is with the Euro, British Pound Sterling, Peso, Japanese Yen and Chinese Yuan. A hypothetical 10% appreciation or depreciation of the value of any these foreign currencies to the U.S. Dollar at June 30, 2017, would not result in a material change in our operations, financial position, or cash flows. We hedge our most significant foreign currency translation risks primarily through cross currency swaps and other instruments, as appropriate.

### **Interest Rate**

The Company's effective rate on variable-rate borrowings under the revolving credit agreement is 2.41% and 1.76% at June 30, 2017 and 2016, respectively. Our interest rate exposure is limited primarily to interest rate changes on our variable rate borrowings. From time to time, we will use interest rate swap agreements to modify our exposure to interest rate movements. We currently have \$100.0 million of active floating to fixed rate swaps with terms ranging from one to three years. These swaps convert our interest payments from LIBOR to a weighted average rate of 1.60%. At June 30, 2017 and 2016, the fair value, in the aggregate, of the Company's interest rate swaps was \$0.2 million and \$1.0 million in a liability position, respectively. Due to the impact of the swaps, an increase in interest rates would not materially impact our annual interest expense at June 30, 2017.

### **Concentration of Credit Risk**

We have a diversified customer base. As such, the risk associated with concentration of credit risk is inherently minimized. As of June 30, 2017, no one customer accounted for more than 5% of our consolidated outstanding receivables or of our sales.

### **Commodity Prices**

The Company is exposed to fluctuating market prices for all commodities used in its manufacturing processes. Each of our segments is subject to the effects of changing raw material costs caused by the underlying commodity price movements. In general, we do not enter into purchase contracts that extend beyond one operating cycle. While Standex considers our relationship with our suppliers to be good, there can be no assurances that we will not experience any supply shortage.

The Engineering Technologies, Food Service Equipment, Electronics, and Hydraulics segments are all sensitive to price increases for steel products, other metal commodities and petroleum based products. In the past year, we have experienced price fluctuations for a number of materials including steel, copper wire, other metal commodities, refrigeration components and foam insulation. These materials are some of the key elements in the products manufactured in these segments. Wherever possible, we will implement price increases to offset the impact of changing prices. The ultimate acceptance of these price increases, if implemented, will be impacted by our affected divisions' respective competitors and the timing of their price increases.





**Item 8. Financial Statements and Supplementary Data****Consolidated Balance Sheets****Standex International Corporation and Subsidiaries****As of June 30** *(in thousands, except share data)*

		<b>2017</b>		<b>2016</b>
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	\$	88,566	\$	121,988
Accounts receivable, net		127,060		103,974
Inventories		119,401		105,402
Prepaid expenses and other current assets		8,397		4,784
Income taxes receivable		2,469		1,325
Deferred tax asset		14,991		16,013
Assets held for sale		-		2,363
Total current assets		360,884		355,849
Property, plant and equipment, net		133,160		106,686
Intangible assets, net		102,503		40,412
Goodwill		242,690		157,354
Deferred tax asset		1,135		11,361
Other non-current assets		27,304		18,795
Total non-current assets		506,792		334,608
Total assets	\$	867,676	\$	690,457
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Current liabilities:				
Accounts payable	\$	96,487	\$	77,099
Accrued liabilities		58,694		50,785
Income taxes payable		4,783		4,695
Liabilities held for sale		-		1,528
Total current liabilities		159,964		134,107
Long-term debt		191,976		92,114
Deferred income taxes		24,986		5,941
Pension obligations		70,745		78,013
Other non-current liabilities		11,341		10,323
Total non-current liabilities		299,048		186,391

Commitments and Contingencies (Notes 11 and 12)

Stockholders' equity:

Common stock, par value \$1.50 per share - 60,000,000 shares authorized, 27,984,278 issued, 12,662,661 and 12,674,458 shares outstanding in 2017 and 2016	41,976	41,976
Additional paid-in capital	56,783	52,374
Retained earnings	716,605	678,002
Accumulated other comprehensive loss	(115,938)	(117,975)
Treasury shares (15,321,617 shares in 2017 and 15,309,820 shares in 2016)	(290,762)	(284,418)
Total stockholders' equity	408,664	369,959
Total liabilities and stockholders' equity	\$ 867,676	\$ 690,457

See notes to consolidated financial statements.

### Consolidated Statements of Operations

#### Standex International Corporation and Subsidiaries For the Years Ended June 30

	2017	2016	2015
(in thousands, except per share data)			
Net sales	\$ 755,258	\$ 751,586	\$ 772,142
Cost of sales	(502,504)	(499,333)	(524,656)
Gross profit	252,754	252,253	247,486
Selling, general and administrative	174,060	170,219	165,837
Restructuring costs	5,825	4,232	3,443
Acquisition related expenses	7,843	-	-
Other operating (income) expense, net	-	7,458	(438)
Income from operations	65,026	70,344	78,644
Interest expense	4,043	2,871	3,161
Other non-operating (income) expense, net	(949)	(1,052)	(634)
Total	3,094	1,819	2,527
Income from continuing operations before income taxes	61,932	68,525	76,117
Provision for income taxes	(15,355)	(16,295)	(20,874)
Income from continuing operations	46,577	52,230	55,243
Income (loss) from discontinued operations, net of tax	(32)	(174)	(500)

Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

Net income	\$	46,545	\$	52,056	\$	54,743
<i>Basic earnings per share:</i>						
Income (loss) from continuing operations	\$	3.68	\$	4.12	\$	4.37
Income (loss) from discontinued operations		-		(0.01)		(0.04)
Total	\$	3.68	\$	4.11	\$	4.33
<i>Diluted earnings per share:</i>						
Income (loss) from continuing operations	\$	3.65	\$	4.09	\$	4.31
Income (loss) from discontinued operations		-		(0.01)		(0.04)
Total	\$	3.65	\$	4.08	\$	4.27

See notes to consolidated financial statements.

**Consolidated Statements of Comprehensive Income****Standex International Corporation and Subsidiaries****For the Years Ended June 30, (in thousands)**

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net income (loss)	\$ 46,545	\$ 52,056	\$ 54,743
Other comprehensive income (loss):			
Defined benefit pension plans:			
Actuarial gains (losses) and other changes in unrecognized costs	\$ 3,689	\$ (26,619)	\$ (27,344)
Amortization of unrecognized costs	5,729	4,779	4,690
Derivative instruments:			
Change in unrealized gains and (losses)	(2,896)	(1,010)	(687)
Amortization of unrealized gains and (losses) into interest expense	(462)	567	1,034
Amortization of unrealized gains and (losses) into cost of goods sold	75	112	-
Foreign currency translation gains (losses)	(472)	(11,303)	(23,133)
Other comprehensive income (loss) before tax	\$ 5,663	\$ (33,474)	\$ (45,440)
Income tax (provision) benefit:			
Defined benefit pension plans:			
Actuarial gains (losses) and other changes in unrecognized costs	\$ (1,354)	\$ 10,075	\$ 10,045
Amortization of unrecognized costs	(2,012)	(1,685)	(1,671)
Derivative instruments:			
Change in unrealized gains and (losses)	(80)	384	262
Amortization of unrealized gains and (losses) into interest expense	(152)	(216)	(394)
Amortization of unrealized gains and (losses) into cost of goods sold	(28)	(42)	-
Income tax (provision) benefit to other comprehensive income (loss)	\$ (3,626)	\$ 8,516	\$ 8,242
Other comprehensive income (loss), net of tax	2,037	(24,958)	(37,198)
Comprehensive income (loss)	\$ 48,582	\$ 27,098	\$ 17,545

See notes to consolidated financial statements.

**Consolidated Statements of Stockholders' Equity**

**Standex International Corporation and Subsidiaries**

<b>For the Years Ended June 30</b>	<b>Accumulated</b>				<b>Treasury Stock</b>	<b>Total</b>
	<b>Common</b>	<b>Additional</b>	<b>Retained</b>	<b>Other Comprehensive</b>		
(in thousands, except as specified)	<b>Stock</b>	<b>Paid-in Capital</b>	<b>Earnings</b>	<b>Income (Loss)</b>	<b>Shares</b>	<b>Stockholders Equity</b>
					<b>Amount</b>	

<b>Balance, June 30, 2014</b>	\$ 41,976	\$ 43,388	\$ 584,014	\$ (55,819)	\$ 5,345	\$ (272,833)	\$ 340,726
Stock issued for employee stock option and purchase plans, including related income tax benefit and other		102		(150)		2,682	2,784
Stock-based compensation		3,764					3,764
Treasury stock acquired				138	(10,356)		(10,356)
Comprehensive income:							
Net Income			54,743				54,743
Foreign currency translation adjustment				(23,133)			(23,133)
Pension and OPEB adjustments, net of tax of \$8.4 million				(14,280)			(14,280)
Change in fair value of derivatives, net of tax of (\$0.2) million				215			215
Dividends declared (\$0.46 per share)			(5,893)				(5,893)
<b>Balance, June 30, 2015</b>	\$ 41,976	\$ 47,254	\$ 632,864	\$ (93,017)	\$ 5,333	\$ (280,507)	\$ 348,570
Stock issued for employee stock option and purchase plans, including related income tax benefit and other		31		(94)		1,725	1,756
Stock-based compensation		5,089					5,089
Treasury stock acquired				71	(5,636)		(5,636)
Comprehensive income:							
Net Income			52,056				52,056
Foreign currency translation adjustment				(11,303)			(11,303)
Pension and OPEB adjustments, net of							

tax of \$8.4 million				(13,450)			(13,450)
Change in fair value of derivatives, net of tax of \$0.2 million				(205)			(205)
Dividends declared (\$0.54 per share)							
			(6,918)				(6,918)
<b>Balance, June 30, 2016</b>	\$ 41,976	\$ 52,374	\$ 678,002	\$ (117,975)	\$ 5,310	\$ (284,418)	\$ 369,959
Stock issued for employee stock option and purchase plans and other		(614)		(78)		1,462	848
Stock-based compensation		5,023					5,023
Treasury stock acquired				90		(7,806)	(7,806)
Comprehensive income:							
Net Income			46,545				46,545
Foreign currency translation adjustment				(472)			(472)
Pension and OPEB adjustments, net of tax of \$3.4 million				6,052			6,052
Change in fair value of derivatives, net of tax of \$0.3 million				(3,543)			(3,543)
Dividends declared (\$0.62 per share)							
			(7,942)				(7,942)
<b>Balance, June 30, 2017</b>	\$ 41,976	\$ 56,783	\$ 716,605	\$ (115,938)	\$ 5,322	\$ (290,762)	\$ 408,664

See notes to consolidated financial statements.

## Consolidated Statements of Cash Flows

### Standex International Corporation and Subsidiaries

2017

2016

2015

**For the Years Ended June 30** *(in thousands)*

**Cash Flows from Operating**

**Activities**

Net income	\$	46,545	\$	52,056	\$	54,743
Income (loss) from discontinued operations		(32)		(174)		(500)
Income (loss) from continuing operations		46,577		52,230		55,243
Adjustments to reconcile net income (loss) to net cash provided by operating activities:						
Depreciation and amortization		20,315		17,953		16,684
Stock-based compensation		5,023		5,089		3,764
Deferred income taxes		(121)		(6,756)		(249)
Non-cash portion of restructuring charge		1,414		2,323		(171)
Loss on assets held for sale		-		7,267		-
(Gain) loss on disposal of real estate and equipment		(652)		191		-
Excess tax benefit from share-based payment activity		-		(795)		(2,088)
Increase/(decrease) in cash from changes in assets and liabilities, net of effects						

from discontinued operations and business acquisitions:

Accounts receivables, net	(6,013)	4,144	(5,564)
Inventories	(3,796)	1,729	(6,073)
Contributions to defined benefit plans	(1,443)	(1,320)	(1,484)
Prepaid expenses and other	61	1,092	4,619
Accounts payable	4,552	(3,368)	(3,657)
Accrued payroll, employee benefits and other liabilities	3,726	6,731	(4,334)
Income taxes payable	(5,610)	(5,289)	9,477
Net cash provided by operating activities from continuing operations	64,033	81,221	66,167
Net cash used for operating activities from discontinued operations	(594)	(897)	(2,128)
Net cash provided by operating activities	63,439	80,324	64,039

**Cash Flows from Investing**

**Activities**

Expenditures for capital assets	(26,448)	(17,851)	(22,561)
Expenditures for acquisitions, net of cash acquired	(153,815)	(13,700)	(57,149)
Expenditures for executive life insurance policies	(377)	(417)	(408)
Proceeds from sale of real estate and equipment	1,106	383	66
Other investing activity	483	-	1,536
Net cash provided by (used for) investing activities from continuing operations	(179,051)	(31,585)	(78,516)
Net cash provided by investing activities from discontinued operations	-	2,803	-



Net cash provided by (used for) investing activities	(179,051)	(28,782)	(78,516)
<b>Cash Flows from Financing Activities</b>			
Proceeds from borrowings	263,700	65,000	274,700
Payments of debt	(164,200)	(75,000)	(216,700)
Stock issued under employee stock option and purchase plans	848	942	696
Excess tax benefit from share-based payment activity	-	795	2,088
Purchase of treasury stock	(7,806)	(5,636)	(10,356)
Cash dividends paid	(7,852)	(6,846)	(5,820)
Net cash provided by (used for) financing activities	84,690	(20,745)	44,608
Effect of exchange rate changes on cash	(2,500)	(4,937)	(8,263)
Net change in cash and cash equivalents	(33,422)	25,860	21,868
Cash and cash equivalents at beginning of year	121,988	96,128	74,260
Cash and cash equivalents at end of year	\$ 88,566	\$ 121,988	\$ 96,128

**Supplemental Disclosure of Cash Flow Information:**

Cash paid during the year for:

Interest	\$ 3,258	\$ 2,351	\$ 2,547
Income taxes, net of refunds	\$ 20,413	\$ 24,769	\$ 12,891

See notes to consolidated financial statements.

**STANDEX INTERNATIONAL CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. SUMMARY OF ACCOUNTING POLICIES**

***Basis of Presentation and Consolidation***

Standex International Corporation ( Standex or the Company ) is a diversified manufacturing company with operations in the United States, Europe, Asia, Africa, and Latin America. The accompanying consolidated financial statements include the accounts of Standex International Corporation and its subsidiaries and are prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ). All intercompany accounts and transactions have been eliminated in consolidation.

The Company considers events or transactions that occur after the balance sheet date, but before the financial statements are issued to provide additional evidence relative to certain estimates or to identify matters that require additional disclosure. We evaluated subsequent events through the date and time our consolidated financial statements were issued.

### ***Accounting Estimates***

The preparation of consolidated financial statements in conformity with GAAP requires the use of estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of the financial statements and for the period then ended. Estimates are based on historical experience, actuarial estimates, current conditions and various other assumptions that are believed to be reasonable under the circumstances. These estimates form the basis for making judgments about the carrying values of assets and liabilities when they are not readily apparent from other sources. These estimates assist in the identification and assessment of the accounting treatment necessary with respect to commitments and contingencies. Actual results may differ from these estimates under different assumptions or conditions.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include highly liquid investments purchased with a maturity of three months or less. These investments are carried at cost, which approximates fair value. At June 30, 2017 and 2016, the Company's cash was comprised solely of cash on deposit.

### ***Trading Securities***

The Company purchases investments for its non-qualified defined contribution plan for employees who exceed certain thresholds under our traditional 401(k) plan. These investments are classified as trading and reported at fair value. The investments generally consist of mutual funds, are included in other non-current assets and amounted to \$2.4 million at June 30, 2017 and \$2.3 million at June 30, 2016. Gains and losses on these investments are recorded as other non-operating income (expense), net in the Consolidated Statements of Operations.

***Accounts Receivable Allowances***

The Company has provided an allowance for doubtful accounts reserve which represents the best estimate of probable loss inherent in the Company's account receivables portfolio. This estimate is derived from the Company's knowledge of its end markets, customer base, products, and historical experience.

The changes in the allowances for uncollectible accounts during 2017, 2016, and 2015 were as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Balance at beginning of year	\$ 2,119	\$ 2,226	\$ 2,282
Acquisitions and other	52	3	4
Provision charged to expense	416	8	496
Write-offs, net of recoveries	(181)	(118)	(556)
Balance at end of year	\$ 2,406	\$ 2,119	\$ 2,226

***Inventories***

Inventories are stated at the lower of (first-in, first-out) cost or market. Inventory quantities on hand are reviewed regularly, and provisions are made for obsolete, slow moving, and non-saleable inventory, based primarily on management's forecast of customer demand for those products in inventory.

***Long-Lived Assets***

Long-lived assets that are used in operations, excluding goodwill and identifiable intangible assets, are tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable.

Recognition and measurement of a potential impairment loss is performed on assets grouped with other assets and liabilities at the lowest level where identifiable cash flows are largely independent of the cash flows of other assets and liabilities. An impairment loss is the amount by which the carrying amount of a long-lived asset (asset group) exceeds its estimated fair value. Fair value is determined based on discounted cash flows or appraised values, depending upon the nature of the assets.

***Property, Plant and Equipment***

Property, plant and equipment are reported at cost less accumulated depreciation. Depreciation is recorded on assets over their estimated useful lives, generally using the straight-line method. Lives for property, plant and equipment are as follows:

Buildings	40 to 50 years
Leasehold improvements	Lesser of useful life or term, unless renewals are deemed to be reasonably assured
Machinery and equipment	8 to 15 years
Furniture and Fixtures	3 to 10 years
Computer hardware and software	3 to 7 years

Routine maintenance costs are expensed as incurred. Major improvements are capitalized. Major improvements to leased buildings are capitalized as leasehold improvements and depreciated over the lesser of the lease term or the life of the improvement.

Amortization of computer hardware and software of \$0.6 million, \$0.6 million, and \$0.5 million is included as a component of depreciation expense for the years ended June 30, 2017, 2016, and 2015, respectively.

***Goodwill and Identifiable Intangible Assets***

All business combinations are accounted for using the acquisition method. Goodwill and identifiable intangible assets with indefinite lives, are not amortized, but are reviewed annually for impairment or more frequently if impairment indicators arise. Identifiable intangible assets that are not deemed to have indefinite lives are amortized over the following useful lives:

Customer relationships	5 to 16 years
Patents	12 years
Non-compete agreements	5 to 10 years
Other	10 years
Developed technology	15 years
Trade names	Indefinite life

See discussion of the Company's assessment of impairment in Note 5 Goodwill and Note 6 Intangible Assets.

### ***Fair Value of Financial Instruments***

The financial instruments, shown below, are presented at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. When observable prices or inputs are not available, valuation models may be applied.

Assets and liabilities recorded at fair value in the consolidated balance sheet are categorized based upon the level of judgment associated with the inputs used to measure their fair values. Hierarchical levels directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities and the methodologies used in valuation are as follows:

**Level 1** Quoted prices in active markets for identical assets and liabilities. The Company's deferred compensation plan assets consist of shares in various mutual funds (for the deferred compensation plan, investments are participant-directed) which invest in a broad portfolio of debt and equity securities. These assets are valued based on publicly quoted market prices for the funds' shares as of the balance sheet dates. For pension assets (see Note 17 Employee Benefit Plans), securities are valued based on quoted market prices for securities held directly by the trust.

**Level 2** Inputs, other than quoted prices in an active market, that are observable either directly or indirectly through correlation with market data. For foreign exchange forward contracts and interest rate swaps, the Company values the instruments based on the market price of instruments with similar terms, which are based on spot and forward rates as of the balance sheet dates. For pension assets held in commingled funds (see Note 17 Employee Benefit Plans), the Company values investments based on the net asset value of the funds, which are derived from the quoted market prices of the underlying fund holdings. The Company has considered the creditworthiness of counterparties in valuing all assets and liabilities.

**Level 3** Unobservable inputs based upon the Company's best estimate of what market participants would use in pricing the asset or liability.

We did not have any transfers of assets and liabilities among Levels of the fair value measurement hierarchy at June 30, 2017 and 2016.

Cash and cash equivalents, accounts receivable, accounts payable and debt are carried at cost, which approximates fair value.

The fair values of our financial instruments at June 30, 2017 and 2016 were (in thousands):

		2017			
		Total	Level 1	Level 2	Level 3
Financial Assets					
Marketable securities - deferred compensation plan		\$ 2,397	\$ 2,397	\$ -	\$ -
Foreign exchange contracts		399	-	399	-
Interest rate swaps		3,777	-	3,777	-
Financial Liabilities					
Foreign exchange contracts		\$ 3,232	\$ -	\$ 3,232	\$ -
Interest rate swaps		3,958	-	3,958	-
Contingent acquisition payments (a)		2,108	-	-	2,108
		2016			
		Total	Level 1	Level 2	Level 3
Financial Assets					
Marketable securities - deferred compensation plan		\$ 2,333	\$ 2,333	\$ -	\$ -
Foreign exchange contracts		11	-	11	-
Financial Liabilities					
Foreign exchange contracts		\$ 94	\$ -	\$ 94	\$ -
Interest rate swaps		1,038	-	1,038	-

(a) The fair value of our contingent consideration arrangement is determined based on our evaluation as to the probability and amount of any deferred compensation that has been earned to date.

Our financial liabilities based upon Level 3 inputs include a contingent consideration arrangement relating to our acquisition of Horizon Scientific. We are contractually obligated to pay contingent consideration payments based on the criteria of continued employment of the seller on the second and third anniversary of the closing date of the acquisition. We will update our assumptions each reporting period based on new developments and record such amounts at fair value based on the revised assumptions until the consideration is paid.

Contingent acquisition payment liabilities are scheduled to be paid in periods through fiscal year 2020. As of June 30, 2017, we could be required to pay up to \$8.4 million for contingent consideration arrangements if specific criteria are achieved. We have determined the fair value of the liabilities for the contingent consideration based on a probability-weighted discounted cash flow analysis. This fair value measurement is based on significant inputs not observable in the market and thus represents a Level 3 measurement within the fair value hierarchy. The fair value of the contingent consideration liability associated with future payments was based on several factors, the most significant of which are continued employment of the seller and the risk-adjusted discount rate for the fair value measurement. As of June 30, 2017, neither the amount recognized for the contingent consideration arrangement, nor the range of outcomes or the assumptions used to develop the estimate had changed.

### ***Concentration of Credit Risk***

The Company is subject to credit risk through trade receivables and short-term cash investments. Concentration of risk with respect to trade receivables is minimized because of the diversification of our operations, as well as our large customer base and our geographical dispersion. No individual customer accounts for more than 5% of revenues or accounts receivable in the periods presented.

Short-term cash investments are placed with high credit-quality financial institutions. The Company monitors the amount of credit exposure in any one institution or type of investment instrument.

### ***Revenue Recognition***

The Company's product sales are recorded when persuasive evidence of an arrangement exists, delivery has occurred, the price to the buyer is fixed or determinable, and collectability is reasonably assured. For products that include installation, and if the installation meets the criteria to be considered a separate element, product revenue is recognized upon delivery, and installation revenue is recognized when the installation is complete. Revenues under certain fixed price contracts are generally recorded when deliveries are made.

Sales and estimated profits under certain long-term contracts are recognized under the percentage-of-completion methods of accounting, whereby profits are recorded pro rata, based upon current estimates of costs to complete such contracts. Losses on contracts are fully recognized in the period in which the losses become determinable. Revisions in profit estimates are reflected on a cumulative basis in the period in which the basis for such revision becomes known. Any excess of the billings over cost and estimated earnings on long-term contracts is included in deferred revenue.

### ***Cost of Goods Sold and Selling, General and Administrative Expenses***

The Company includes expenses in either cost of goods sold or selling, general and administrative categories based upon the natural classification of the expenses. Cost of goods sold includes expenses associated with the acquisition, inspection, manufacturing and receiving of materials for use in the manufacturing process. These costs include inbound freight charges, purchasing and receiving costs, inspection costs, internal transfer costs as well as depreciation, amortization, wages, benefits and other costs that are incurred directly or indirectly to support the manufacturing process. Selling, general and administrative includes expenses associated with the distribution of our products, sales effort, administration costs and other costs that are not incurred to support the manufacturing process. The Company records distribution costs associated with the sale of inventory as a component of selling, general and administrative expenses in the Consolidated Statements of Operations. These expenses include warehousing costs, outbound freight charges and costs associated with distribution personnel. Our gross profit margins may not be comparable to those of other entities due to different classifications of costs and expenses.

The Company purchased \$2.4 million, \$3.3 million, and \$2.1 million from a 20% owned equity interest during the years ended June 30, 2017, 2016, and 2015 respectively. The inventory was purchased under customary terms and conditions and sold to customers in the ordinary course of business. Earnings from this investment are not material and are accounted for under the equity method.

Our total advertising expenses, which are classified under selling, general, and administrative expenses are primarily related to trade shows, and totaled \$5.1 million, \$4.3 million, and \$5.0 million for the years ended June 30, 2017, 2016, and 2015, respectively.

### ***Research and Development***

Research and development expenditures are expensed as incurred. Total research and development costs, which are classified under selling, general, and administrative expenses, were \$5.5 million, \$4.9 million, and \$4.1 million for the years ended June 30, 2017, 2016, and 2015, respectively.

### ***Warranties***

The expected cost associated with warranty obligations on our products is recorded when the revenue is recognized. The Company's estimate of warranty cost is based on contract terms and historical warranty loss experience that is periodically adjusted for recent actual experience. Since warranty estimates are forecasts based on the best available information, claims costs may differ from amounts provided. Adjustments to initial obligations for warranties are made as changes in the obligations become reasonably estimable.



The changes in continuing operations warranty reserve, which are recorded as accrued liabilities, during 2017, 2016, and 2015 were as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Balance at beginning of year	\$ 9,085	\$ 7,436	\$ 6,941
Acquisitions and other charges	301	(5)	3
Warranty expense	9,203	13,503	11,086
Warranty claims	(9,346)	(11,849)	(10,594)
Balance at end of year	\$ 9,243	\$ 9,085	\$ 7,436

The decrease in warranty expense during 2017 compared to 2016 is primarily due to the conclusion of the warranty period for potential claims arising from production and manufacturing issues experienced in the Cooking Solutions business when the Company transitioned from the Cheyenne plant to Nogales in fiscal year 2015. In addition, warranty expense changes were due to the decline in sales volume for warrantable products which reduced the potential for future claims.

### ***Stock-Based Compensation Plans***

Restricted stock awards generally vest over a three-year period. Compensation expense associated with these awards is recorded based on their grant-date fair values and is generally recognized on a straight-line basis over the vesting period except for awards with performance conditions, which are recognized on a graded vesting schedule. Compensation cost for an award with a performance condition is based on the probable outcome of that performance condition. The stated vesting period is considered non-substantive for retirement eligible participants. Accordingly, the Company recognizes any remaining unrecognized compensation expense upon participant reaching retirement eligibility.

### ***Foreign Currency Translation***

The functional currency of our non-U.S. operations is generally the local currency. Assets and liabilities of non-U.S. operations are translated into U.S. Dollars on a monthly basis using period-end exchange rates. Revenues and expenses of these operations are translated using average exchange rates. The resulting translation adjustment is reported as a component of comprehensive income (loss) in the consolidated statements of stockholders' equity and comprehensive income. Gains and losses from foreign currency transactions are included in results of operations and were not material for any period presented.

### ***Derivative Instruments and Hedging Activities***

The Company recognizes all derivatives on its balance sheet at fair value.

Forward foreign currency exchange contracts are periodically used to limit the impact of currency fluctuations on certain anticipated foreign cash flows, such as foreign purchases of materials and loan payments from subsidiaries.

The Company enters into such contracts for hedging purposes only. The Company has designated certain of these currency contracts as hedges, and changes in the fair value of these contracts are recognized in other comprehensive income until the hedged items are recognized in earnings. Hedge ineffectiveness, if any, associated with these contracts will be reported in net income.

The Company also uses interest rate swaps to manage exposure to interest rates on the Company's variable rate indebtedness. The Company values the swaps based on contract prices in the derivatives market for similar instruments. The Company has designated its interest rate swap agreements, including those that are forward-dated, as cash flow hedges, and changes in the fair value of the swaps are recognized in other comprehensive income until the hedged items are recognized in earnings. Hedge ineffectiveness, if any, associated with the swaps will be reported by the Company in interest expense.

The Company does not hold or issue derivative instruments for trading purposes.

### ***Income Taxes***

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2017 was \$15.4 million, or an effective rate of 24.8%, compared to \$16.3 million, or an effective rate of 23.8% for the year ended June 30, 2016, and \$20.9 million, or an effective rate of 27.4% for the year ended June 30, 2015. Changes in the effective tax rates from period to period may be significant as they depend on many factors including, but not limited to, the amount of the Company's income or loss, the mix of income earned in the US versus outside the US, the effective tax rate in each of the countries in which we earn income, and any one-time tax issues which occur during the period.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2017 was impacted by the following items: (i) a provision of \$0.4 million related to non-deductible transaction costs, (ii) a benefit of \$0.6 million related to the R&D tax credit, and (iii) a benefit of \$5.3 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2016 was impacted by the following items: (i) a net benefit of \$0.9 million related to a bargain-sale of idle property to a charitable organization, and (ii) a benefit of \$0.7 million related to the R&D tax credit, and (iii) a benefit of \$4.9 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2015 was impacted by the following items: (i) a benefit of \$0.5 million related to the R&D tax credit that expired during the fiscal year on December 31, (ii) a benefit of \$4.0 million due to the mix of income earned in jurisdictions with beneficial tax rates.

### ***Earnings Per Share***

(share amounts in thousands)	<b>2017</b>	<b>2016</b>	<b>2015</b>
Basic Average Shares Outstanding	12,666	12,682	12,655
Effect of Dilutive Securities Stock Options and Restricted Stock Awards	102	102	150
Diluted Average Shares Outstanding	12,768	12,784	12,805

Both basic and dilutive income is the same for computing earnings per share. There were no outstanding instruments that had an anti-dilutive effect at June 30, 2017, 2016 and 2015.

### ***Recently Issued Accounting Pronouncements***

In May 2014, the Financial Accounting Standards Board ( FASB ) and the International Accounting Standards Board jointly issued a comprehensive new revenue recognition standard, ASU 2014-09, *Revenue from Contract with Customers*, that will supersede nearly all existing revenue recognition guidance under US GAAP and IFRS. The standard's primary principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Our analysis and evaluation of the new standard will continue through its effective date and we do not expect to early adopt. We will adopt this standard on July 1, 2018.

In July 2015, the FASB issued ASU 2015-11, *Inventory (Topic 330): Simplifying the Measurement of Inventory*, which modifies existing requirements regarding measuring inventory at the lower of cost or market. Under prior standards, the market amount required consideration of replacement cost, net realizable value (NRV), and NRV less an approximately normal profit margin. The new ASU replaces market with NRV, defined as estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. This eliminates the need to determine and consider replacement cost or NRV less an approximately normal profit margin when measuring inventory. The standard is effective for annual and interim periods with those annual periods beginning after December 15, 2016. The amendment is to be applied prospectively. The Company is continuing to evaluate the impact of adopting ASU 2015-11 but currently we do not expect the adoption to have a material impact on the Company's consolidated financial statements.

In November 2015, the FASB issued ASC Update 2015-17, *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes*, as part of its simplification initiatives. This update requires deferred tax liabilities and assets to be classified as non-current on the consolidated condensed balance sheet for fiscal years beginning after December 15, 2016, and interim periods within those annual periods. Early application is permitted. An entity can elect adoption prospectively or retrospectively to all periods presented. The Company is continuing to evaluate the impact of adopting ASU 2015-17.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 increases transparency and comparability among organizations by recognizing lease assets and liabilities on the balance sheet and disclosing key information about leasing arrangements. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. For leases with a term of twelve months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and liabilities. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018. Although the Company is continuing to evaluate the impact of adopting ASU 2016-02, we anticipate the adoption of the new standard will have a material impact on the Company's consolidated financial statements based on the materiality of the underlying leases subject to the new guidance.

In January 2017, the FASB issued ASU 2017-04, *Simplifying the Test for Goodwill Impairment*, which simplifies the accounting for goodwill impairments by eliminating step two from the goodwill impairment test. Instead, if the carrying amount of a reporting unit exceeds its fair value, an impairment loss shall be recognized in an amount equal to that excess, limited to the total amount of goodwill allocated to that reporting unit. ASU 2017-04 also clarifies the requirements for excluding and allocating foreign currency translation adjustments to reporting units related to an entity's testing of reporting units for goodwill impairment. It further clarifies that an entity should consider income tax effects from any tax-deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. ASU 2017-04 is effective for annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. The Company is currently assessing the potential impact of the adoption of ASU 2017-04 on our consolidated financial statements.

In March 2017, the FASB issued ASU 2017-07, *Compensation-Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*, which changes how employers that sponsor defined benefit pension or other postretirement benefit plans present the net periodic benefit cost in the income statement. The new guidance requires the service cost component of net periodic benefit cost to be presented in the same income statement line items as other employee compensation costs arising from services rendered during the period. Other components of the net periodic benefit cost are to be stated separately from service cost and outside of operating income. This guidance is effective for fiscal years beginning after December 15, 2017 (fiscal 2019 for the Company) and interim periods within those annual periods. The amendment is to be applied retrospectively.

In March 2016, the FASB issued ASU 2016-09, *Improvements to Employee Share-Based Payment Accounting*. The new standard simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. Under this guidance, a company recognizes all excess tax benefits and tax deficiencies as

income tax expense or benefit in the income statement. This change eliminates the notion of the additional paid-in capital pool and reduces the complexity in accounting for excess tax benefits and tax deficiencies. The Company has decided to adopt this ASU prior to the effective date as prescribed within the ASU. The primary impact of our adoption was the recognition of excess tax benefits related to equity compensation in our provision for income taxes rather than paid-in capital, which is a change required to be applied on a prospective basis in accordance with ASU 2016-09. Accordingly, we recorded discrete income tax benefits in the consolidated statements of income of \$0.6 million during the fiscal year ended June 30, 2017, for excess tax benefits related to equity compensation.

## 2. ACQUISITIONS

Each of the Company's recent acquisitions are strategically significant to the future growth prospects of the Company. The Company evaluated the significance of each acquisition on a standalone basis and in aggregate, considering both qualitative and quantitative factors.

### **OKI Sensor Device Corporation**

During the third quarter of fiscal year 2017, the Company acquired all of the outstanding shares of OKI Sensor Device Corporation from OKI Electric Industry Co., Ltd. Located in Kofu City, Japan, OKI Sensor Device Corporation is the world's leading designer and supplier of magnetic reed switches. Now named Standex Electronics Japan Corporation (Standex Electronics Japan), the acquisition enhances the Company's access to important Asian markets and enables the Company to offer a world class suite of reed switches and related magnetic solutions while continuing to serve Standex Electronics Japan's diverse distribution channels. We have included the results of Standex Electronics Japan in our Electronics segment in our Condensed Consolidated Financial Statements.

The Company paid \$129.2 million in cash, net of cash acquired, for 100% of the outstanding stock of Standex Electronics Japan. While the final purchase price is subject to cash and net working capital adjustments that have not yet been finalized, no such adjustment is anticipated. The preliminary purchase price was allocated to the net tangible and identifiable intangible assets acquired and liabilities assumed based on their fair values on the closing date. Goodwill recorded from this transaction is attributable to potential revenue increases from enhanced access to our Asian markets and synergies created from the vertical integration with a key supplier.

Intangible assets of \$53.8 million were preliminarily recorded, consisting of \$50.1 million of developed technology to be amortized over a period of 10-20 years, \$3.6 million of customer relationships to be amortized over a period of fifteen years, and \$0.1 million of product order backlog which was amortized during fiscal year 2017. During the fourth quarter of FY 2017, the Company adjusted goodwill by \$2.9 million as a result of purchase accounting changes including a decrease in the fair value of developed technology and customer relationships of \$2.3 million and \$0.2 million, respectively, and an additional \$0.1 million of product order backlog which was amortized during fiscal year 2017. The goodwill of \$78.9 million created by the transaction is not deductible for income tax purposes.

The components of the fair value of the Standex Electronics Japan acquisition, including the preliminary allocation of the purchase price at June 30, 2017, are as follows (in thousands):

	<b>Preliminary Allocation March 31, 2017</b>	<b>Adjustments</b>	<b>Adjusted Allocation June 30, 2017</b>
Fair value of business combination:			
Cash payments	\$ 137,676	\$ -	\$ 137,676
Less: cash acquired	(8,521)	-	(8,521)
Total	\$ 129,155	\$ -	\$ 129,155
Identifiable assets acquired and liabilities assumed:			
Other acquired assets	\$ 12,497	\$ -	\$ 12,497
Inventories	7,387	815	8,202
Property, plant, and equipment	12,703	5,750	18,453
Identifiable intangible assets	53,800	(2,400)	51,400
Goodwill	75,985	2,916	78,901
Liabilities assumed	(10,811)	(8,405)	(19,216)
Deferred taxes	(22,406)	1,324	(21,082)
Total	\$ 129,155	\$ -	\$ 129,155

The initial allocation of the purchase price is based upon a preliminary valuation, and accordingly, our estimates and assumptions are subject to change as we obtain additional information during the measurement period. The Company anticipates finalizing the purchase price allocation during the current calendar year.

The following table reflects the unaudited pro forma operating results of the Company for the years ended June 30, 2017 and 2016, which give effect to the acquisition of Standex Electronics Japan as if it had occurred at the beginning of each period presented. The pro forma information combines the historical financial results of the Company and Standex Electronics Japan, adjusted for changes in foreign exchange rates. The pro forma results are not necessarily indicative of the operating results that would have occurred had the acquisition been effective at the beginning of each period, nor are they intended to be indicative of results that may occur in the future. The pro forma information does not include the effects of any synergies related to the Standex Electronics Japan acquisition, transactions between the entities prior to acquisition, or the pre-acquisition impact of other businesses acquired by the Company during this period as they were not material to the Company's historical results of operations.

(Unaudited Pro Forma)  
For years ended  
June 30,

<b>In thousands</b>	<b>2017</b>	<b>2016</b>
Net Sales	\$ 805,235	\$ 808,691
Net Income	\$ 57,810	\$ 58,720

Earnings per share:

Basic	\$	4.56	\$	4.63
Diluted	\$	4.53	\$	4.59

Pro forma earnings during the year ended June 30, 2017 were adjusted to include expense of \$1.8 million for amortization of intangible assets recognized at fair value, depreciation expense of \$0.9 million for the fair value adjustment of the acquired fixed assets, and \$0.8 million of interest expense associated with incremental borrowings under the Company's Credit Facility. Pro forma earnings were also adjusted to exclude non-recurring acquisition-related costs of \$4.2 million.

Pro forma earnings during the year ended June 30, 2016 were adjusted to include expense of \$2.3 million for amortization of intangible assets recognized at fair value, depreciation expense of \$1.1 million for the fair value adjustment of the acquired fixed assets, and \$1.0 million of interest expense associated with incremental borrowings under the Company's Credit Facility.

**Horizon Scientific**

During the second quarter of fiscal year 2017, the Company acquired Horizon Scientific, a supplier of laboratory refrigerators and freezers, as well as cryogenic equipment for the scientific, bio-medical and pharmaceutical markets.

We believe the acquisition of Horizon Scientific enhances Standex's penetration of the refrigeration markets in the growing scientific sector. We have included the operating results of Horizon Scientific in our Food Service Equipment segment in our Condensed Consolidated Financial Statements.

The Company paid \$24.7 million in cash, net of cash acquired, for 100% of the outstanding stock of Horizon Scientific. The purchase price was subject to cash and net working capital adjustments of \$0.3 million which will be paid in fiscal year 2018 along with deferred compensation of up to \$8.4 million. The purchase price was allocated to the net tangible and identifiable intangible assets acquired and liabilities assumed based on their fair values on the closing date.

Intangible assets of \$17.6 million have been recorded, consisting of \$16.1 million of customer relationships which are expected to be amortized over a period of fifteen years, \$1.2 million of trademarks which are indefinite lived, and \$0.3 million of product order backlog which amortized during the current fiscal year. During the fourth quarter of FY 2017, goodwill increased by \$1.2 million primarily as a result of purchase accounting adjustments. The goodwill of \$6.7 million created by the transaction is not deductible for income tax purposes.

The components of the fair value of the Horizon Scientific acquisition, including the allocation of the purchase price at June 30, 2017, are as follows (in thousands):

	<b>Preliminary Allocation</b>	<b>Adjustments</b>	<b>Final</b>
Fair value of business combination:			
Cash payments	\$ 26,457	\$ -	\$ 26,457
Identified cash and net working capital adjustment	-	341	341
Less: cash acquired	(1,797)	-	(1,797)
Total	\$ 24,660	\$ 341	\$ 25,001
Identifiable assets acquired and liabilities assumed:			
Current assets	\$ 4,863	\$ -	\$ 4,863
Inventories	4,470	-	4,470
Property, plant, and equipment	1,616	-	1,616
Identifiable intangible assets	17,550	(1,400)	16,150
Goodwill	5,452	1,208	6,660
Liabilities assumed	(2,374)	-	(2,374)
			(6,384)
Deferred taxes	(6,917)	533	
Total	\$ 24,660	\$ 341	\$ 25,001

The Company finalized the purchase price allocation during fiscal year 2017. Transaction costs associated with this acquisition were immaterial. All transaction costs were recorded as general and administrative expense during the year ended June 30, 2017.

### **Northlake**

On October 1, 2015, the Company acquired Northlake Engineering, Inc., ( Northlake ), a Wisconsin-based designer, manufacturer and distributor of high reliability electromagnetic products and solutions serving the North America power distribution and medical equipment markets. Northlake reports to our Electronics segment.

The Company paid \$13.7 million in cash for 100% of the outstanding stock of Northlake and has recorded intangible assets of \$6.8 million, consisting of \$4.1 million of customer relationships which primarily are expected to be amortized over a period of twelve and half years, \$2.4 million of trademarks which are indefinite-lived and \$0.3



million of non-compete which are expected to be amortized over a period of five years. Acquired goodwill of \$5.1 million is deductible for income tax purposes. The Company finalized the purchase price allocation during the quarter ending June 30, 2016.

The components of the fair value of the Northlake acquisition, including the allocation of the purchase price at June 30, 2016, are as follows (in thousands):

		<b>Final</b>
Fair value of business combination:		
Cash payments	\$	14,015
Less: cash acquired		(315)
Total	\$	13,700
Identifiable assets acquired and liabilities assumed:		
Current assets	\$	2,810
Property, plant, and equipment		1,407
Identifiable intangible assets		6,824
Goodwill		5,121
Other non-current assets		158
Liabilities assumed		(2,620)
Total	\$	13,700

### Acquisition-Related Costs

Acquisition-related costs include costs related to acquired businesses and other pending acquisitions. These costs consist of (i) deferred compensation and (ii) acquisition-related professional service fees and expenses, including financial advisory, legal, accounting, and other outside services incurred in connection with acquisition activities, and regulatory matters related to acquired entities. These costs do not include the amortization of the acquired intangible assets or purchase accounting expenses, which we define as acquired backlog and the step-up of inventory to fair value.

Deferred compensation costs relate to payments due to the seller of Horizon Scientific for \$2.8 million on the second anniversary and \$5.6 million on the third anniversary of the closing date of the purchase. For the year ended June 30, 2017, we recorded deferred compensation costs of \$2.1 million for estimated deferred compensation earned by the Horizon Scientific seller to date. The payments are contingent on the seller remaining an employee of the Company with limited exceptions at each anniversary date.

Acquisition related costs of \$5.7 million consisted of \$2.7 million of investment banker fees for services provided in connection with the Standex Electronics Japan transaction and \$3.0 million for third-party due diligence expenses also related to Standex Electronics Japan and other acquisitions.

The components of acquisition-related costs, net are as follows (dollars in thousands):

	<b>June 30, 2017</b>
	2,108
Deferred compensation arrangements	\$
Acquisition-related costs	5,735
Total	\$ 7,843

### 3. INVENTORIES

Inventories are comprised of (in thousands):

<b>June 30</b>		<b>2017</b>		<b>2016</b>
Raw materials	\$	53,313	\$	46,616
Work in process		28,110		26,541
Finished goods		37,978		32,245
Total	\$	119,401	\$	105,402

Distribution costs associated with the sale of inventory are recorded as a component of selling, general and administrative expenses and were \$20.4 million, \$20.1 million, and \$23.3 million in 2017, 2016, and 2015, respectively.

### 4. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following (in thousands):

<b>June 30</b>		<b>2017</b>		<b>2016</b>
Land, buildings and leasehold improvements	\$	78,048	\$	67,187
Machinery, equipment and other		199,419		177,745
Total		277,467		244,932
Less accumulated depreciation		144,307		138,246
Property, plant and equipment - net	\$	133,160	\$	106,686

Depreciation expense for the years ended June 30, 2017, 2016, and 2015 totaled \$14.7 million, \$13.7 million, and \$13.4 million, respectively.

## 5. GOODWILL

Goodwill and certain indefinite-lived intangible assets are not amortized, but instead are tested for impairment at least annually and more frequently whenever events or changes in circumstances indicate that the fair value of the asset may be less than its carrying amount. The Company's annual test for impairment is performed using a May 31st measurement date.

The Company has identified our reporting units for impairment testing as its twelve operating segments, which are aggregated into five reporting segments as disclosed in Note 18 – Industry Segment Information.

As quoted market prices are not available for the Company's reporting units, the fair value of the reporting units is determined using a discounted cash flow model (income approach). This method uses various assumptions that are specific to each individual reporting unit in order to determine the fair value. In addition, the Company compares the estimated aggregate fair value of its reporting units to its overall market capitalization.

While the Company believes that estimates of future cash flows are reasonable, changes in assumptions could significantly affect valuations and result in impairments in the future. The most significant assumption involved in the Company's determination of fair value is the cash flow projections of each reporting unit. If the estimates of future cash flows for each reporting unit may be insufficient to support the carrying value of the reporting units, the Company will reassess its conclusions related to fair value and the recoverability of goodwill.

We completed our annual impairment testing as of May 31, 2017, and determined that the fair value of each of its reporting units substantially exceeded each unit's respective carrying value, therefore, no impairment charges were recorded in connection with our testing and assessment during 2017 and 2016. Subsequent to our 2016 annual impairment test, we disposed of \$273 thousand of goodwill recorded in the Engraving segment in connection with the July 1, 2016 sale of the Roll, Plate, and Machinery business.

Changes to goodwill during the years ended June 30, 2017 and 2016 are as follows (in thousands):

	<b>2017</b>	<b>2016</b>
Balance at beginning of year	\$ 175,293	\$ 172,671
Accumulated impairment losses	17,939	17,939
Balance at beginning of year, net	157,354	154,732
Acquisitions	85,561	5,121
Disposals	-	(273)
Foreign currency translation	(225)	(2,226)
Balance at end of year	\$ 242,690	\$ 157,354

## 6. INTANGIBLE ASSETS

Intangible assets consist of the following (in thousands):

	<b>Customer Relationships</b>	<b>Tradenames (Indefinite-lived)</b>	<b>Developed Technology</b>	<b>Other</b>	<b>Total</b>
<b>June 30, 2017</b>					
Cost	\$ 64,247	\$ 18,715	\$ 47,586	\$ 4,503	\$ 135,051
Accumulated amortization	(28,764)	-	(826)	(2,958)	(32,548)
Balance, June 30, 2017	\$ 35,483	\$ 18,715	\$ 46,760	\$ 1,545	\$ 102,503
<b>June 30, 2016</b>					
Cost	\$ 46,297	\$ 17,263	\$ -	\$ 4,471	\$ 68,031
Accumulated amortization	(24,892)	-	-	(2,727)	(27,619)
Balance, June 30, 2016	\$ 21,405	\$ 17,263	\$ -	\$ 1,744	\$ 40,412

Amortization expense from continuing operations for the years ended June 30, 2017, 2016, and 2015 totaled \$5.0 million, \$3.6 million, and \$2.8 million, respectively. At June 30, 2017, aggregate amortization expense is estimated to be \$8.1 million in fiscal 2018, \$8.1 million in fiscal 2019, \$7.6 million in fiscal 2020, \$7.1 million in fiscal 2021, \$6.7 million in fiscal 2022, and \$46.2 million thereafter.

During the fourth quarter of 2016, the Company discontinued a previously acquired product line within the Food Service Equipment Group. As part of this discontinuation, the Company concluded that the trademark value assigned to this product line was no longer realizable and the Company recorded a \$0.6 million expense to reduce the trademark to zero.

## 7. DEBT

Long-term debt is comprised of the following at June 30 (in thousands):

	2017	2016
Bank credit agreements	\$ 192,500	\$ 93,000
Other	6	18
Total funded debt	192,506	93,018
Issuance Cost	(530)	(904)
Total long-term debt	\$ 191,976	\$ 92,114

Long-term debt is due as follows (in thousands):

2018	\$ 6
2019	-
2020 (matures December 2019)	192,500
2021	-
2022	-
Thereafter	-
Funded Debt	192,506
Issuance costs	(530)
Debt, net issuance cost	\$ 191,976

### *Bank Credit Agreements*

During fiscal year 2015, the Company entered into an Amended and Restated Credit Agreement ( Credit Facility , or facility ). This five-year Credit Facility expires in December 2019 and has a borrowing limit of \$400 million, which can be increased by an amount of up to \$100 million, in accordance with specified conditions contained in the agreement. The facility also includes a \$10 million sublimit for swing line loans and a \$30 million sublimit for letters of credit. The facility amends and restates a previously existing \$225 million revolving credit agreement, which was scheduled to expire in January 2017.

Under the terms of the Credit Agreement, we will pay a variable rate of interest and a commitment fee on borrowed amounts as well as a commitment fee on unused amounts under the facility. The amount of the commitment fee will depend upon both the undrawn amount remaining available under the facility and the Company's funded debt to EBITDA (as defined in the agreement) ratio at the last day of each quarter. As our funded debt to EBITDA ratio increases, the commitment fee will increase.

Funds borrowed under the facility may be used for the repayment of debt, working capital, capital expenditures, acquisitions (so long as certain conditions, including a specified funded debt to EBITDA leverage ratio is maintained), and other general corporate purposes. As of June 30, 2017, the Company had the ability to borrow \$193.4 million under the facility based on our current EBITDA. The facility contains customary representations, warranties and restrictive covenants, as well as specific financial covenants which the Company was compliant with as of June 30, 2017. The Company's current financial covenants under the facility are as follows:

*Interest Coverage Ratio* - The Company is required to maintain a ratio of Earnings Before Interest and Taxes, as Adjusted (Adjusted EBIT per the Credit Agreement), to interest expense for the trailing twelve months of at least 3.0:1. Adjusted EBIT per the Credit Agreement specifically excludes extraordinary and certain other defined items such as cash restructuring and acquisition-related charges up to \$7.5 million, and unlimited non-cash charges including gains or losses on sale of property and goodwill adjustments. At June 30, 2017, the Company's Interest Coverage Ratio was 22.37:1.

*Leverage Ratio* - The Company's ratio of funded debt to trailing twelve month Adjusted EBITDA per the credit agreement, calculated as Adjusted EBIT per the Credit Agreement plus depreciation and amortization, may not exceed 3.5:1. At June 30, 2017, the Company's Leverage Ratio was 1.79:1.

As of June 30, 2017, we had borrowings under our facility of \$192.5 million and the effective rate of interest for outstanding borrowings under the facility was 2.41%. Our primary cash requirements in addition to day-to-day operating needs include interest payments, capital expenditures, and dividends. Our primary sources of cash for these requirements are cash flows from continuing operations and borrowings under the facility.

In order to manage our interest rate exposure, we are party to \$100.0 million of active floating to fixed rate swaps. These swaps convert our interest payments from LIBOR to a weighted average rate of 1.60%.

#### ***Other Long-Term Borrowings***

At June 30, 2017, and 2016, the Company had standby letter of credit sub-facility outstanding, primarily for insurance and commercial trade purposes of \$8.9 million and \$7.7 million, respectively.

**8. ACCRUED LIABILITIES**

Accrued expenses recorded in our Consolidated Balance Sheets at June 30, consist of the following (in thousands):

		<b>2017</b>		<b>2016</b>
Payroll and employee benefits	\$	28,522	\$	28,375
Workers' compensation		2,399		1,984
Warranty		9,243		9,085
Fair value of derivatives		3,014		1,132
Other		15,516		10,209
Total	\$	58,694	\$	50,785

The increase in other liabilities during 2017 compared to 2016 is primarily due to the inclusion of \$2.4 million of other liabilities from acquired entities.

**9. DERIVATIVE FINANCIAL INSTRUMENTS***Interest Rate Swaps*

In order to manage our interest rate exposure, we are party to \$100.0 million of active floating to fixed rate swaps. These swaps convert our interest payments from LIBOR to a weighted average rate of 1.60% at June 30, 2017.

The fair value of the swaps recognized in accrued liabilities and in other comprehensive income (loss) at June 30, 2017 and 2016 is as follows (in thousands):

Effective Date	Notional Amount	Fixed Interest Rate	Maturity	Fair Value at June 30,	
				2017	2016
December 19, 2014	20,000	1.18%	December 19, 2017	\$ 8	\$ (201)
December 19, 2014	5,000	1.20%	December 19, 2017	1	(52)
December 18, 2015	15,000	1.46%	December 19, 2018	(1)	(325)
December 19, 2015	10,000	2.01%	December 19, 2019	(106)	(460)
May 24, 2017	25,000	1.88%	April 24, 2022	(60)	-
May 24, 2017	25,000	1.67%	May 24, 2020	(23)	-

\$ (181)                      \$ (1,038)

The Company reported no losses for the years ended June 30, 2017, 2016, and 2015, as a result of hedge ineffectiveness. Future changes in these swap arrangements, including termination of the agreements, may result in a reclassification of any gain or loss reported in accumulated other comprehensive income (loss) into earnings as an adjustment to interest expense. Accumulated other comprehensive income (loss) related to these instruments is being amortized into interest expense concurrent with the hedged exposure.

### *Foreign Exchange Contracts*

Forward foreign currency exchange contracts are used to limit the impact of currency fluctuations on certain anticipated foreign cash flows, such as foreign purchases of materials and loan payments between subsidiaries. The Company enters into such contracts for hedging purposes only. The Company has designated certain of these currency contracts as hedges, and changes in the fair value of these contracts are recognized in other comprehensive income until the hedged items are recognized in earnings. Hedge ineffectiveness, if any, associated with these contracts will be reported in net income. At June 30, 2017 and 2016, the Company had outstanding forward contracts related to hedges of intercompany loans with net unrealized gain / (losses) of \$(2.8) million and \$(0.1) million, respectively, which approximate the unrealized gains or losses on the related loans. The contracts have maturity dates ranging from 2018-2023, which correspond to the related intercompany loans. The notional amounts of these instruments, by currency in thousands, are as follows:

<b>Currency</b>	<b>2017</b>	<b>2016</b>
USD	73,000	-
Euro	21,335	2,477
Pound Sterling	6,962	594
Peso	54,000	-
Canadian	20,600	-

The table below presents the fair value of derivative financial instruments as well as their classification on the balance sheet at June 30, (in thousands):

<b>Derivative designated as hedging instruments</b>	<b>Balance Sheet Line Item</b>	<b>Liability Derivatives</b>	
		<b>2017</b>	<b>2016</b>
		<b>Fair Value</b>	<b>Fair Value</b>
Interest rate swaps	Accrued Liabilities	\$ 181	\$ 1,038
Foreign exchange contracts	Accrued Liabilities	2,833	94



\$ 3,014

\$ 1,132

The table below presents the amount of gain (loss) recognized in comprehensive income on our derivative financial instruments (effective portion) designated as hedging instruments and their classification within comprehensive income for the periods ended (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Interest rate swaps	\$ 282	\$ (743)	\$ (533)
Foreign exchange contracts	(3,178)	(267)	(154)
	\$ (2,896)	\$ (1,010)	\$ (687)

The table below presents the amount reclassified from accumulated other comprehensive income (loss) to net income for the periods ended (in thousands):

<b>Details about Accumulated Other Comprehensive Income (Loss) Components</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>Affected line item in the Statements of Operations</b>
Interest rate swaps	\$ 399	\$ 567	\$ 1,034	Interest expense
Foreign exchange contracts	75	112	-	Cost of goods sold
Foreign exchange contracts	(861)	-	-	Interest expense
	\$ (387)	\$ 679	\$ 1,034	

## 10. INCOME TAXES

The components of income from continuing operations before income taxes are as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
U.S. Operations	\$ 16,257	\$ 23,996	\$ 33,161
Non-U.S. Operations	45,675	44,529	42,956
Total	\$ 61,932	\$ 68,525	\$ 76,117

The Company utilizes the asset and liability method of accounting for income taxes. Deferred income taxes are determined based on the estimated future tax effects of differences between the financial and tax bases of assets and liabilities given the provisions of the enacted tax laws. The components of the provision for income taxes on continuing operations (in thousands) were as shown below:

	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Current:</b>			
Federal	\$ 2,229	\$ 11,014	\$ 9,195
State	230	523	556
Non-U.S.	13,017	11,514	11,372
Total Current	15,476	23,051	21,123
<b>Deferred:</b>			

Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

Federal	\$	2,141	\$	(5,214)	\$	556
State		(290)		(1,060)		(495)
Non-U.S.		(1,972)		(482)		(310)
Total Deferred		(121)		(6,756)		(249)
Total	\$	15,355	\$	16,295	\$	20,874

A reconciliation from the U.S. Federal income tax rate on continuing operations to the total tax provision is as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Provision at statutory tax rate	35.0%	35.0%	35.0%
State taxes	(0.1%)	(0.5%)	0.1%
Impact of foreign operations	(8.0%)	(6.7%)	(5.0%)
Federal tax credits	(1.3%)	(1.8%)	(1.2%)
Life insurance proceeds	0.0%	0.0%	0.0%
Contributions, net	0.0%	(1.3%)	0.0%
Other	(0.8%)	(0.9%)	(1.5%)
Effective income tax provision	24.8%	23.8%	27.4%

Changes in the effective tax rates from period to period may be significant as they depend on many factors including, but not limited to, size of the Company's income or loss and any one-time activities occurring during the period.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2017 was impacted by the following items: (i) a benefit of \$0.6 million related to the R&D tax credit and (ii) a benefit of \$5.3 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2016 was impacted by the following items: (i) a net benefit of \$0.9 million related to a bargain-sale of idle property to a charitable organization, and (ii) a benefit of \$0.7 million related to the R&D tax credit, and (iii) a benefit of \$4.9 million due to the mix of income earned in jurisdictions with beneficial tax rates.

The Company's income tax provision from continuing operations for the fiscal year ended June 30, 2015 was impacted by the following items: (i) a benefit of \$0.5 million related to the R&D tax credit that expired during the fiscal year on December 31, and (ii) a benefit of \$4.0 million due to the mix of income earned in jurisdictions with beneficial tax rates.

Significant components of the Company's deferred income taxes are as follows (in thousands):

**2017**

**2016**

## Deferred tax liabilities:

Depreciation and amortization	\$	(55,041)	\$	(27,437)
Total deferred tax liability	\$	(55,041)	\$	(27,437)

## Deferred tax assets:

Accrued compensation	\$	4,127	\$	3,707
Accrued expenses and reserves		6,886		6,154
Pension		26,309		29,730
Inventory		2,677		2,548
Other		939		1,432
Net operating loss and credit carry forwards		6,773		5,948
Total deferred tax asset	\$	47,711	\$	49,519

Less: Valuation allowance		(1,530)		(649)
Net deferred tax asset (liability)	\$	(8,860)	\$	21,433

The Company estimates the degree to which deferred tax assets, including net operating loss and credit carry forwards will result in a benefit based on expected profitability by tax jurisdiction and provides a valuation allowance for tax assets and loss carry forwards that it believes will more likely than not go unrealized. The valuation allowance at June 30, 2017 applies to state and foreign loss carry forwards, which management has concluded that it is more likely than not that these tax benefits will not be realized. The increase (decrease) in the valuation allowance from the prior year was less than \$0.9 million.

As of June 30, 2017, the Company had gross state net operating loss ("NOL") and credit carry forwards of approximately \$56.6 million and \$2.5 million, respectively, which may be available to offset future state income tax liabilities and expire at various dates from 2017 through 2036. In addition, the Company had foreign NOL carry forwards of approximately \$2.4 million, \$1.9 million of which carry forward indefinitely and \$0.5 million that carry forward for 10 years.

In March 2016, the FASB issued ASU 2016-09, Improvements to Employee Share-Based Payment Accounting. The new standard simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. Under this guidance, a company recognizes all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement. This change eliminates the notion of the additional paid-in capital pool and reduces the complexity in accounting for excess tax benefits and tax deficiencies. The Company has decided to adopt this ASU prior to the effective date as prescribed within the ASU. The primary impact of our adoption was the recognition of excess tax benefits related to equity compensation in our provision for income taxes rather than paid-in capital, which is a change required to be applied on a prospective basis in accordance with the new guidance. Accordingly, we recorded discrete income tax benefits in the consolidated statements of income of \$0.6 million during the fiscal year ended June 30, 2017, for excess tax benefits related to equity compensation.

A provision has not been made for U.S. or additional non-U.S. taxes on \$229.3 million of undistributed earnings of international subsidiaries that could be subject to taxation if remitted to the U.S. It is not practicable to estimate the amount of tax that might be payable on the remaining undistributed earnings. Our intention is to reinvest these

earnings permanently or to repatriate the earnings only when it is tax effective to do so. Accordingly, we believe that U.S. tax on any earnings that might be repatriated would be substantially offset by U.S. foreign tax credits.

The total provision for income taxes included in the consolidated financial statements was as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Continuing operations	\$ 15,355	\$ 16,295	\$ 20,874
Discontinued operations	(27)	(55)	(259)
Total Provision	\$ 15,328	\$ 16,240	\$ 20,615

The changes in the amount of gross unrecognized tax benefits during 2016, 2015 and 2014 were as follows (in thousands):

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Beginning Balance	\$ 2,978	\$ 1,054	\$ 1,033
Additions based on tax positions related to the current year	12	2,125	17
Additions for tax positions of prior years	1	-	4
Reductions for tax positions of prior years	-	(201)	-
Ending Balance	\$ 2,991	\$ 2,978	\$ 1,054

If the unrecognized tax benefits in the table above were recognized in a future period, \$2.5 million of the unrecognized tax benefit would impact the Company's effective tax rate.

Within the next twelve months, the statute of limitations will close in various U.S., state and non-U.S. jurisdictions.

As a result, it is reasonably expected that net unrecognized tax benefits from these various jurisdictions would be recognized within the next twelve months. The recognition of these tax benefits is not expected to have a material impact to the Company's financial statements. The Company does not reasonably expect any other significant changes in the next twelve months. The following tax years, in the major tax jurisdictions noted, are open for assessment or refund:

Country	Years Ending June 30,
United States	2014 to 2017
Canada	2013 to 2017
Germany	2012 to 2017
Ireland	2017 to 2017
Portugal	2014 to 2017
United Kingdom	2013 to 2017

The Company's policy is to include interest expense and penalties related to unrecognized tax benefits within the provision for income taxes on the consolidated statements of operations. At both June 30, 2017 and June 30, 2016, the company had less than \$0.1 million for accrued interest expense on unrecognized tax benefits.

## 11. COMMITMENTS

The Company leases certain property and equipment under agreements with initial terms ranging from one to twenty years. Rental expense related to continuing operations for the years ended June 30, 2017, 2016, and 2015 was approximately \$8.0 million, \$6.6 million and \$6.1 million, respectively.

The gross minimum annual rental commitments under non-cancelable operating leases, principally real-estate at June 30, 2017:

(in thousands)	Lease	Sublease	Net obligation
2018	\$ 8,393	\$ 303	\$ 8,090
2019	8,303	328	7,975
2020	5,744	333	5,411
2021	5,022	338	4,684
2022	5,566	344	5,222
Thereafter	12,637	2,762	9,875

## 12. CONTINGENCIES

From time to time, the Company is subject to various claims and legal proceedings, including claims related to environmental remediation, either asserted or unasserted, that arise in the ordinary course of business. While the outcome of these proceedings and claims cannot be predicted with certainty, the Company's management does not believe that the outcome of any of the currently existing legal matters will have a material impact on the Company's consolidated financial position, results of operations or cash flow. The Company accrues for losses related to a claim or litigation when the Company's management considers a potential loss probable and can reasonably estimate such potential loss.

## 13. STOCK-BASED COMPENSATION AND PURCHASE PLANS

### *Stock-Based Compensation Plans*

Under incentive compensation plans, the Company is authorized to make grants of stock options, restricted stock and performance share units to provide equity incentive compensation to key employees and directors. The stock award program offers employees and directors the opportunity to earn shares of our stock over time, rather than options that

give the employees and directors the right to purchase stock at a set price. The Company has stock plans for directors, officers and certain key employees.

Total compensation cost recognized in income for equity based compensation awards was \$5.0 million, \$5.1 million, and \$3.8 million for the years ended June 30, 2017, 2016, and 2015, respectively, primarily within Selling, General, and Administrative Expenses. The total income tax benefit recognized in the consolidated statement of operations for equity-based compensation plans was \$1.9 million, \$1.8 million, and \$1.3 million for the years ended June 30, 2017, 2016 and 2015, respectively.

There were 227,986 shares of common stock reserved for issuance under various compensation plans at June 30, 2017.

### ***Restricted Stock Awards***

The Company may award shares of restricted stock to eligible employees and non-employee directors of the Company at no cost, giving them in most instances all of the rights of stockholders, except that they may not sell, assign, pledge or otherwise encumber such shares and rights during the restriction period. Such shares and rights are subject to forfeiture if certain employment conditions are not met. During the restriction period, recipients of the shares are entitled to dividend equivalents on such shares, providing that such shares are not forfeited. Dividends are accumulated and paid out at the end of the restriction period. During 2017, 2016, and 2015, the Company granted 51,563, 48,984, and 43,598 shares, respectively, of restricted stock to eligible participants. Restrictions on the stock awards generally lapse between fiscal 2018 and fiscal 2020. For the years ended June 30, 2017, 2016, and 2015, \$3.6 million, \$2.6 million, and \$2.3 million, respectively, was recognized as compensation expense related to restricted stock awards. Substantially all awards are expected to vest.

A summary of restricted stock awards activity during the year ended June 30, 2017 is as follows:

	<b>Restricted Stock Awards</b>		
	<b>Number of Shares</b>		<b>Aggregate Intrinsic Value</b>
Outstanding, June 30, 2016	104,525	\$	8,636,901
Granted	51,563		
Exercised / vested	(36,422)	\$	841,757
Canceled	(3,963)		
Outstanding, June 30, 2017	115,703	\$	10,494,262

Restricted stock awards granted during 2017, 2016 and 2015 had a weighted average grant date fair value of \$85.07, \$77.38, and \$76.47, respectively. The grant date fair value of restricted stock awards is determined based on the closing price of the Company's common stock on the date of grant. The total intrinsic value of awards exercised during the years ended June 30, 2017, 2016, and 2015 was \$0.8 million, \$1.1 million, and \$2.8 million, respectively.

As of June 30, 2017, there was \$3.4 million of unrecognized compensation costs related to awards expected to be recognized over a weighted-average period of 1.44 years.

### *Executive Compensation Program*

The Company operates a compensation program for key employees. The plan contains both an annual component as well as a long-term component. Under the annual component, participants may elect to defer up to 50% of their annual incentive compensation in restricted stock which is purchased at a discount to the market. Additionally, non-employee directors of the Company may defer a portion of their director's fees in restricted stock units which is purchased at a discount to the market. During the restriction period, recipients of the shares are entitled to dividend equivalents on such units, providing that such shares are not forfeited. Dividend equivalents are accumulated and paid out at the end of the restriction period. The restrictions on the units expire after three years. At June 30, 2017 and 2016, respectively, 35,707 and 30,597 shares of restricted stock units are outstanding and subject to restrictions that lapse between fiscal 2018 and fiscal 2020. The compensation expense associated with this incentive program is charged to income over the restriction period. The Company recorded compensation expense related to this program of \$0.4 million, \$0.2 million, and \$0.3 million for the years ended June 30, 2017, 2016 and 2015, respectively.

As of June 30, 2017, there was \$0.3 million of unrecognized compensation costs related to awards expected to be recognized over a weighted-average period of 1.32 years

The fair value of the awards under the annual component of this incentive program is measured using the Black-Scholes option-pricing model. Key assumptions used to apply this pricing model are as follows:

	2017	2016	2015
Risk-free interest rates	0.71%	1.10%	0.88%
Expected life of option grants (in years)	3	3	3
Expected volatility of underlying stock	25.7%	26.6%	32.0%
Expected quarterly dividends (per share)	\$ 0.14	\$ 0.12	\$ 0.10

Under the long-term component, grants of performance share units ( PSUs ) are made annually to key employees and the share units are earned based on the achievement of certain overall corporate financial performance targets over the

performance period. At the end of the performance period, the number of shares of common stock issued will be determined by adjusting upward or downward from the target in a range between 50% and 200%. No shares will be issued if the minimum performance threshold is not achieved. The final performance percentage, on which the payout will be based, considering the performance metrics established for the performance period, will be certified by the Compensation Committee of the Board of Directors.

Beginning in 2017, awards granted by the Committee provide that the PSUs will be converted to shares of common stock if the Company's EBITDA (earnings before interest, taxes, depreciation and amortization) and return on invested capital meet specified levels approved by the Committee. A participant's right to any shares that are earned will cliff vest in three years. An executive whose employment terminates prior to the vesting of any award for a reason other than death, disability, retirement, or following a change in control, will forfeit the shares represented by that award. In certain circumstances, such as death, disability, or retirement, PSUs are paid on a pro-rata basis. In the event of a change in control, vesting of the awards granted is accelerated.

A summary of the awards activity under the executive compensation program during the year ended June 30, 2017 is as follows:

		<b>Annual Component</b>		<b>Performance Stock Units</b>	
	<b>Number of Shares</b>	<b>Weighted Average Exercise Price</b>	<b>Aggregate Intrinsic Value</b>	<b>Number of Shares</b>	<b>Aggregate Intrinsic Value</b>
Non-vested, June 30, 2016	30,597	\$ 52.62	\$ 286,195	54,736	\$ 3,926,057
Granted	16,661	61.97		30,326	
Vested	(11,226)	\$ 45.65	\$ 472,362	(26,749)	\$ 1,814,874
Forfeited	(325)	59.52		(5,422)	
Non-vested, June 30, 2017	35,707	\$ 59.11	\$ 318,334	52,890	\$ 4,254,256

Restricted stock awards granted under the annual component of this program in fiscal 2017, 2016, and 2015 had a grant date fair value of \$87.05, \$82.79, and \$80.98, respectively. The PSUs granted in fiscal 2017, 2016 and 2015 had a grant date fair value of \$83.92, \$76.61, and \$74.82, respectively. The total intrinsic value of awards vested under the executive compensation program during the years ended June 30, 2017 and June 30, 2016 was \$2.3 million, and \$1.5 million for the year ended June 30, 2015.

The Company recognized compensation expense related to the PSUs of \$1.0 million, \$2.3 million, and \$1.3 million for the years ended June 30, 2017, 2016 and 2015 respectively based on the probability of the performance targets being met. The total unrecognized compensation costs related to non-vested performance share units was \$1.3 million at June 30, 2017, which is expected to be recognized over a weighted average period of 1.41 years.



***Employee Stock Purchase Plan***

The Company has an Employee Stock Purchase Plan that allows employees to purchase shares of common stock of the Company at a discount from the market each quarter. The ESPP plan, which was effective as of July 1, 2005, provided employees the option to purchase Standex stock at a discount of 5%. The Plan was modified, effective as of April 1, 2017, to increase the stock purchase discount to 15% and is considered a compensatory Plan. Under this new Plan, shares of our stock may be purchased by employees quarterly at 85% of the fair market value on the last day of each quarter. The 15% discount is recorded as a component of SG&A in the Company's Consolidated Statements of Operations. Shares of stock reserved for the plan were 86,937 at June 30, 2017. Shares purchased under this plan aggregated to 3,742, 3,809, and 3,382 in 2017, 2016 and 2015, respectively, at an average price of \$84.17, \$75.66, and \$74.42, respectively.

**14. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The components of the Company's accumulated other comprehensive income (loss) at June 30 are as follows (in thousands):

	<b>2017</b>	<b>2016</b>
Foreign currency translation adjustment	\$ (25,107)	\$ (24,636)
Unrealized pension losses, net of tax	(86,646)	(92,698)
Unrealized losses on derivative instruments, net of tax	(4,185)	(641)
Total	\$ (115,938)	\$ (117,975)

**15. DISCONTINUED OPERATIONS**

In pursuing our business strategy, we have divested certain businesses and recorded activities of these businesses as discontinued operations.

On March 30, 2012, Air Distribution Products Group, ( ADP ) was sold to a private equity buyer for consideration of \$16.1 million consisting of \$13.1 million in cash and a \$3.0 million promissory note from the buyer. The note was secured by a mortgage on the ADP real estate sold in the transaction in Detroit Lakes, MN, Medina, NY, and Powder Springs, GA. During the first quarter 2016, the private equity buyer of ADP sold one of the facilities securing the note. The Company released all mortgages on the properties and accepted an advanced payment of \$2.8 million during October 2015 in order to reduce repayment risk and settle all obligations under the note. The Company recorded a \$0.2 million loss in discontinued operations during the first quarter 2016 related to this transaction.

During 2014, the Company received notice that its obligations under a guarantee provided to the buyers of ADP were triggered as a result of its withdrawal from both of the multi-employer pension plans in which ADP previously participated. The last of these obligations were settled in July of fiscal year 2016 by a \$0.5 million payment to the final multi-employer plan.

The following table summarizes the Company's discontinued operations activity, by operation, for the years ended June 30, (in thousands):

		Year Disposed		
		2017	2016	2015
Income (loss) before taxes:				
American Foodservice Company (1)	2014	\$ (8)	\$ 3	\$ (492)
Air Distribution Products Group	2012	(38)	(225)	(137)
Other loss from discontinued operations		(13)	(7)	(130)
Income (loss) before taxes from discontinued operations		(59)	(229)	(759)
(Provision) benefit for tax		27	55	259
Net income (loss) from discontinued operations		\$ (32)	\$ (174)	\$ (500)

(1) American Foodservice Company incurred a pretax operational loss of \$3.5 million and pretax loss on sale of \$4.8 million in 2014.

Assets and liabilities related to discontinued operations to be retained by the Company are recorded in the Consolidated Balance Sheets at June 30 under the following captions (in thousands):

	2017	2016
Current assets	\$ -	\$ -
Non-current assets	14	14
Current liabilities	786	1,204
Non-current liabilities	-	55

## 16. RESTRUCTURING

The Company has undertaken a number of initiatives that have resulted in severance, restructuring, and related charges. A summary of charges by initiative is as follows (in thousands):

	Involuntary Employee Severance and Benefit Costs		Other	Total
Year Ended June 30,				
<b>2017 Restructuring</b>				
<b>Initiatives</b>	\$	1,863	\$ 3,590	\$ 5,453
Prior Year Initiatives		-	372	372
Total expense	\$	1,863	\$ 3,962	\$ 5,825
<b>2016 Restructuring</b>				
<b>Initiatives</b>	\$	1,046	\$ 893	\$ 1,939
Prior Year Initiatives		96	2,197	2,293
Total expense	\$	1,142	\$ 3,090	\$ 4,232
<b>2015 Restructuring</b>				
<b>Initiatives</b>	\$	847	\$ 2,319	\$ 3,166
Prior Year Initiatives		11	266	277
Total expense	\$	858	\$ 2,585	\$ 3,443

*2017 Restructuring Initiatives*

The Company continues to focus on our efforts to reduce cost and improve productivity across our businesses, particularly through headcount reductions, facility closures, and consolidations. The Company's 2017 initiatives are from three primary areas. First, Engineering Technologies incurred \$3.6 million of expense related to manufacturing footprint optimization at the Enginetics, Huber Heights, Ohio facility which allowed us to close its East Lake, Ohio facility. We vacated and sublet the East Lake facility for approximately the same aggregate lease costs for which we are obligated under the lease. Second, we spent \$1.2 million to gain organizational efficiencies within the Food Service Equipment segment. Finally, we spent \$0.5 million to move our Electronics facility in China due to government directives related to all businesses in the area where our facility was located.

The Company anticipates further restructuring charges in 2018 based upon market conditions and cost reduction activities to improve our competitive advantage.

Activity in the reserves related to 2017 restructuring initiatives is as follows (in thousands):

	Involuntary Employee Severance and Benefit Costs		Other	Total	
Restructuring Liabilities at June 30, 2016	\$	-	\$	-	
Additions		1,927	3,512	5,439	
Payments		(1,421)	(2,711)	(4,132)	
	\$	506	\$	801	
				\$	1,307

Restructuring Liabilities at June 30,  
2017

*2016 Restructuring Initiatives*

The Company's 2016 initiatives included the movement of manufacturing from a legacy Canadian facility into our newly acquired Northlake facility and a reduction of personnel in those locations impacted by the slowdown in the oil and gas market.

Restructuring expenses during fiscal year 2016 were \$4.2 million primarily related to a \$1.7 million non-cash charge from the sale of a vacant property and a \$0.7 million non-cash charge to discontinue a product line at our Refrigeration Solutions group. Restructuring activities related to all prior year initiatives are substantially complete.

Activity in the reserves related to prior year restructuring initiatives is as follows (in thousands):

		<b>Involuntary Employee Severance and Benefit Costs</b>	<b>Other</b>	<b>Total</b>
Restructuring Liabilities at June 30, 2016	\$	74	\$ 256	\$ 330
Additions		-	230	230
Payments		(74)	(49)	(123)
Restructuring Liabilities at June 30, 2017	\$	-	\$ 437	\$ 437

The Company's total restructuring expenses by segment are as follows (in thousands):

<b>Year Ended June 30, Fiscal Year 2017</b>	<b>Involuntary Employee Severance and Benefit Costs</b>	<b>Other</b>	<b>Total</b>
	\$		
Food Service Equipment	1,101	\$ 85	\$ 1,186

Engineering Technologies		809		3,070		3,879
Engraving		6		-		6
Electronics		11		488		499
Corporate and Other		(64)		319		255
Total expense	\$	1,863	\$	3,962	\$	5,825

**Fiscal Year 2016**

Food Service Equipment	\$	138	\$	2,841	\$	2,979
Engineering Technologies		160		-		160
Engraving		92		-		92
Electronics		624		217		841
Corporate and Other		128		32		160
Total expense	\$	1,142	\$	3,090	\$	4,232

**Fiscal Year 2015**

Food Service Equipment	\$	215	\$	2,363	\$	2,578
Engineering Technologies		75		-		75
Engraving		220		-		220
Electronics		348		222		570
Total expense	\$	858	\$	2,585	\$	3,443

**17. EMPLOYEE BENEFIT PLANS*****Retirement Plans***

The Company has defined benefit pension plans covering certain current and former employees both inside and outside of the U.S. The Company's pension plan for U.S. salaried employees was frozen as of December 31, 2007, and participants in the plan ceased accruing future benefits. The Company's pension plan for U.S. hourly employees was frozen for substantially all participants as of July 31, 2013, and replaced with a defined contribution benefit plan.

Net periodic benefit cost for U.S. and non-U.S. plans included the following components (in thousands):

U.S. Plans	Foreign Plans
Year Ended June 30,	Year Ended June 30,

## Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

	2017	2016	2015	2017	2016	2015
Service Cost	\$ 3	\$ 70	\$ 211	\$ 37	\$ 34	\$ 44
Interest Cost	10,451	11,489	10,476	1,022	1,428	1,618
Expected return on plan assets	(13,761)	(13,864)	(13,954)	(1,152)	(1,294)	(1,474)
Recognized net actuarial loss	4,760	3,979	3,945	1,016	835	750
Amortization of prior service cost (benefit)	-	14	54	(48)	(49)	(53)
Curtailment	-	-	244	-	-	-
Net periodic benefit cost (benefit)	\$ 1,453	\$ 1,688	\$ 976	\$ 875	\$ 954	\$ 885

The following table sets forth the funded status and amounts recognized as of June 30, 2017 and 2016 for our U.S. and foreign defined benefit pension plans (in thousands):

	U.S. Plans Year Ended June 30,		Foreign Plans Year Ended June 30,	
	2017	2016	2017	2016
<b>Change in benefit obligation</b>				
Benefit obligation at beginning of year	\$ 269,162	\$ 252,215	\$ 41,820	\$ 43,681
Service cost	3	70	37	34
Interest cost	10,451	11,489	1,022	1,428
Actuarial loss (gain)	(3,624)	20,964	1,016	3,929
Benefits paid	(16,029)	(15,576)	(1,352)	(1,686)
Foreign currency exchange rate	-	-	(402)	(5,566)
Projected benefit obligation at end of year	\$ 259,963	\$ 269,162	\$ 42,141	\$ 41,820
<b>Change in plan assets</b>				
Fair value of plan assets at beginning of year	\$ 197,850	\$ 204,710	\$ 35,007	\$ 37,366
Actual return on plan assets	13,223	8,510	2,677	3,670
Employer contribution	284	206	1,143	1,264
Benefits paid	(16,029)	(15,576)	(1,352)	(1,686)
Foreign currency exchange rate	-	-	(554)	(5,607)
Fair value of plan assets at end of year	\$ 195,328	\$ 197,850	\$ 36,921	\$ 35,007
Funded Status	\$ (64,635)	\$ (71,312)	\$ (5,220)	\$ (6,813)
<b>Amounts recognized in the consolidated balance sheets</b>				
<b>consists of:</b>				
Prepaid Benefit Cost	\$ -	\$ -	\$ 1,324	\$ 422

Edgar Filing: STANDEX INTERNATIONAL CORP/DE/ - Form 10-K

Current liabilities	(220)	(248)	(330)	(286)
Non-current liabilities	(64,415)	(71,064)	(6,330)	(6,949)
Net amount recognized	\$ (64,635)	\$ (71,312)	\$ (5,336)	\$ (6,813)
Unrecognized net actuarial loss	\$ 129,207	\$ 137,053	\$ 8,484	\$ 10,122
Unrecognized prior service cost	-	-	(33)	(81)
Accumulated other comprehensive income, pre-tax	\$ 129,207	\$ 137,053	\$ 8,451	\$ 10,041

The accumulated benefit obligation for all defined benefit pension plans was \$301.6 million and \$310.4 million at June 30, 2017 and 2016, respectively.

The estimated actuarial net loss and prior service benefit for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$5.5 million and less than \$0.1 million, respectively.

***Plan Assets and Assumptions***

The fair values of the Company's pension plan assets at June 30, 2017 and 2016 by asset category, as classified in the three levels of inputs described in Note 1 under the caption *Fair Value of Financial Instruments*, are as follows (in thousands):

	<b>June 30, 2017</b>			
	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash and cash equivalents	\$ 11,160	\$ 452	\$ 10,708	\$ -
Common and preferred stocks	94,951	16,976	77,975	-
U.S. Government securities	11,989	-	11,989	-
Corporate bonds and other fixed income securities	97,691	6,728	90,963	-
Other	16,458	-	16,458	-
	\$ 232,249	\$ 24,156	\$ 208,093	\$ -

**June 30, 2016**

	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash and cash equivalents	\$ 6,924	\$ 511	\$ 6,413	\$ -
Common and preferred stocks	91,536	17,227	74,309	-
U.S. Government securities	15,032	-	15,032	-
Corporate bonds and other fixed income securities	107,520	6,328	101,192	-
Other	11,845	-	11,845	-
	\$ 232,857	\$ 24,066	\$ 208,791	\$ -

Asset allocation at June 30, 2017 and 2016 and target asset allocations for 2017 are as follows:

<b>Asset Category</b>	<b>U.S. Plans</b>		<b>Foreign Plans</b>	
	<b>Year Ended June 30, 2017</b>	<b>2016</b>	<b>Year Ended June 30, 2017</b>	<b>2016</b>
Equity securities	33%	31%	21%	26%
Debt securities	29%	34%	44%	57%
Global balanced securities	26%	25%	28%	13%
Other	12%	10%	7%	4%
Total	100%	100%	100%	100%

		<b>2017</b>	
<b>Asset Category</b>	<b>Target</b>	<b>U.S.</b>	<b>U.K.</b>
Equity securities		32%	18%
Debt and market neutral securities		33%	45%
Global balanced securities		25%	32%
Other		10%	5%
Total		100%	100%

Our investment policy for the U.S. pension plans targets a range of exposure to the various asset classes. Standex rebalances the portfolio periodically when the allocation is not within the desired range of exposure. The plan seeks to provide returns in excess of the various benchmarks. The benchmarks include the following indices: S&P 500; Citigroup PMI EPAC; Citigroup World Government Bond and Barclays Aggregate Bond. A third-party investment consultant tracks the plan's portfolio relative to the benchmarks and provides quarterly investment reviews which consist of a performance and risk assessment on all investment managers and on the portfolio.

Certain managers within the plan use, or have authorization to use, derivative financial instruments for hedging purposes, the creation of market exposures and management of country and asset allocation exposure. Currency speculation derivatives are strictly prohibited.



<b>Year Ended June 30</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Plan assumptions - obligation			
Discount rate	1.90 - 4.00%	1.50 - 4.00%	2.30 - 4.70%
Rate of compensation increase	3.70%	3.30%	3.80%
Plan assumptions - cost			
Discount rate	1.50 - 4.00%	2.30 - 4.70%	2.90 - 4.50%
Expected return on assets	3.75 - 7.10%	3.90 - 7.10%	4.20 - 7.25%
Rate of compensation increase	3.30%	3.75%	3.80%

Included in the above are the following assumptions relating to the obligations for defined benefit pension plans in the United States at June 30, 2017; a discount rate of 4.0% and expected return on assets of 7.10%. The U.S. defined benefit pension plans represent the majority of our pension obligations. The expected return on plan assets assumption is based on our expectation of the long-term average rate of return on assets in the pension funds and is reflective of the current and projected asset mix of the funds. The discount rate reflects the current rate at which pension liabilities could be effectively settled at the end of the year. The discount rate is determined by matching our expected benefit payments from a stream of AA- or higher bonds available in the marketplace, adjusted to eliminate the effects of call provisions.

Expected benefit payments for the next five years are as follows: 2018, \$17.4 million; 2019, \$17.2 million; 2020, \$17.3 million; 2021, \$17.1 million; 2022, \$17.5 and thereafter, \$87.8 million. The Company expects to make \$1.4 million of contributions to its pension plans in 2018.

The Company operates a defined benefit plan in Germany which is unfunded.

### ***Multi-Employer Pension Plans***

We contribute to a number of multiemployer defined benefit plans under the terms of collective bargaining agreements that cover our union-represented employees. These plans generally provide for retirement, death and/or termination benefits for eligible employees within the applicable collective bargaining units, based on specific eligibility/participation requirements, vesting periods and benefit formulas. The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.

If a participating employer stops contributing to the multiemployer plan, the unfunded obligations of the plan may be borne by the remaining participating employers.

If we choose to stop participating in some of our multiemployer plans, we may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability. However, cessation of participation in a multiemployer plan and subsequent payment of any withdrawal liability is subject to the collective bargaining process.

The following table outlines the Company's participation in multiemployer pension plans for the periods ended June 30, 2017, 2016, and 2015, and sets forth the yearly contributions into each plan. The EIN/Pension Plan Number column provides the Employer Identification Number (EIN) and the three-digit plan number. The most recent Pension Protection Act zone status available in 2016 and 2015 relates to the plans' two most recent fiscal year-ends. The zone status is based on information that we received from the plans' administrators and is certified by each plan's actuary. Among other factors, plans certified in the red zone are generally less than 65% funded, plans certified in the orange zone are both less than 80% funded and have an accumulated funding deficiency or are expected to have a deficiency in any of the next six plan years, plans certified in the yellow zone are less than 80% funded, and plans certified in the green zone are at least 80% funded. The FIP/RP Status Pending/Implemented column indicates whether a financial improvement plan (FIP) for yellow/orange zone plans, or a rehabilitation plan (RP) for red zone plans, is either pending or has been implemented. For all plans, the Company's contributions do not exceed 5% of the total contributions to the plan in the most recent year.

**Pension Protection Act**

**Zone Status**

**Contributions**

**FIP/RP  
Status**

**Expiration  
Date of  
Collective  
Bargaining  
Agreement**

<b>Pension Fund</b>	<b>EIN/Plan Number</b>	<b>2017</b>	<b>2016</b>		<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>Surcharge Imposed?</b>	
New England Teamsters and Trucking Industry Pension Fund	04-6372430-001	Red	Red	Yes/ Implemented	\$ 530	\$ 485	\$ 437	No	4/15/2018
IAM National Pension Fund, National Pension Plan	51-6031295-002	Green	Green	N/A	633	575	633	No	05/31/2018 -10/04/2019
					\$ 1,163	\$ 1,060	\$ 1,070		

### ***Retirement Savings Plans***

The Company has two primary employee savings plans, one for salaried employees and one for hourly employees. Substantially all of our full-time domestic employees are covered by these savings plans. Under the provisions of the plans, employees may contribute a portion of their compensation within certain limitations. The Company, at the discretion of the Board of Directors, may make contributions on behalf of our employees under the plans. Company contributions were \$4.0 million, \$4.0 million, and \$3.8 million for the years ended June 30, 2017, 2016, and 2015, respectively. At June 30, 2017, the salaried plan holds approximately 72,000 shares of Company common stock, representing approximately 6% of the holdings of the plan.

### ***Postretirement Benefits Other Than Pensions***

The Company sponsors an unfunded postretirement medical plan covering certain full-time employees who retire and have attained the requisite age and years of service. Retired employees are required to contribute toward the cost of coverage according to various established rules.

The accumulated benefit obligation of the post-retirement medical plan was less than \$0.2 million at both June 30, 2017 and June 30, 2016. The plan holds no assets as the Company makes contributions as benefits are due. Contributions for each of the last two fiscal years were less than \$0.1 million. The net periodic benefit cost for each of the last three fiscal years was less than \$0.1 million. A 1% increase in the assumed health care cost trend rate does not impact either the accumulated benefit obligation or the net postretirement cost, as the employer contribution for each participant is a fixed amount.

## **18. INDUSTRY SEGMENT INFORMATION**

The Company has determined that it has five reportable segments organized around the types of product sold:

Food Service Equipment an aggregation of eight operating segments that manufacture and sell commercial food service equipment;

Engraving provides mold texturizing, slush molding tools, project management and design services, roll engraving, hygiene product tooling, low observation vents for stealth aircraft, and process machinery for a number of industries;

Engineering Technologies provides net and near net formed single-source customized solutions in the manufacture of engineered components for the aviation, aerospace, defense, energy, industrial, medical, marine, oil and gas, and manned and unmanned space markets.

Electronics manufacturing and selling of electronic components for applications throughout the end-user market spectrum; and

Hydraulics manufacturing and selling of single and double-acting telescopic and piston rod hydraulic cylinders.

Net sales include only transactions with unaffiliated customers and include no significant intersegment or export sales.

Operating income by segment and geographic area excludes general corporate and interest expenses. Assets of the Corporate segment consist primarily of cash, office equipment, and other non-current assets.

Given the nature of our corporate expenses, management has concluded that it would not be appropriate to allocate the expenses associated with corporate activities to our operating segments. These corporate expenses include the costs for the corporate headquarters, salaries and wages for the personnel in corporate, professional fees related to corporate matters and compliance efforts, stock-based compensation and post-retirement benefits related to our corporate executives, officers and directors, and other compliance related costs. The Company has a process to allocate and recharge certain direct costs to the operating segments when such direct costs are administered and paid at corporate. Such direct expenses that are recharged on an intercompany basis each month include such costs as insurance, workers compensation programs, audit fees and pension expense. The accounting policies applied by the reportable segments are the same as those described in the Summary of Accounting Policies footnote to the consolidated financial statements. There are no differences in accounting policies which would be necessary for an understanding of the reported segment information.

**Industry Segments  
(in thousands)**

		Net Sales			Depreciation and Amortization		
		2017	2016	2015	2017	2016	2015
Food Service	\$	380,970	\$	\$	\$	\$	\$
Equipment			381,867	408,706	5,206	5,030	5,176
Engraving		105,943	124,120	110,781	3,100	3,403	3,497
Engineering		90,506					
Technologies			82,235	97,018	5,976	5,363	4,278
Electronics		136,689	118,319	114,196	4,960	3,200	2,759
Hydraulics		41,150	45,045	41,441	730	651	665
Corporate and Other		-	-	-	343	306	309
Total	\$	755,258	\$	751,586	\$	20,315	\$ 17,953 \$ 16,684

	Income (Loss) From Operations			Capital Expenditures <sup>(2)</sup>		
	2017	2016	2015	2017	2016	2015
Food Service						
Equipment	\$ 33,436	\$ 40,142	\$ 37,456	\$5,088	\$4,560	\$ 4,791
Engraving	25,584	29,579	24,250	7,807	4,031	5,856
Engineering						
Technologies	9,662	8,258	13,097	6,510	6,562	8,025
Electronics	27,663	21,104	20,884	4,000	2,796	2,298
Hydraulics	6,712	7,947	7,013	1,058	988	784
Restructuring charge				-	-	
	(5,825)	(4,232)	(3,443)			-
Acquisition-related costs	(7,843)	-	-	-	-	-
Gain on sale of real estate	652	-	-	-	-	-
Other operating income (expense), net <sup>(1)</sup>	-	(7,458)	438	-	-	-
Corporate	(25,015)	(24,996)	(21,051)	418	96	268
Total	\$ 65,026	\$ 70,344	\$ 78,644	\$4,881	\$9,033	\$ 22,022
Interest expense	(4,043)	(2,871)	(3,161)			
Other, net	949	1,052	634			
Income from continuing operations before income taxes						
	\$ 61,932	\$ 68,525	\$ 76,117			

<sup>(1)</sup> Other operating expense in 2016 consists primarily of a \$7.3 million charge to adjust the Roll, Plate, and Machinery business in the Engraving segment to its net realizable value. Amounts in 2015 are gains on insurance proceeds related to an event at an Engineering Technologies facility.

<sup>(2)</sup> Includes capital expenditures in accounts payable of \$0.5 million, \$2.1 million, and \$0.9 million at June 30, 2017, 2016, and 2015 respectively.

	<b>Restructuring Expense</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
Food Service	\$	\$	\$
Equipment	1,186	2,979	2,578
Engraving	6	92	220
Engineering Technologies	3,880	160	75
Electronics	498	841	570
Hydraulics	-	-	-
Corporate and Other	255	160	-
Total expense	\$ 5,825	\$ 4,232	\$ 3,443

	<b>Goodwill</b>		<b>Identifiable Assets</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016 <sup>(4)</sup></b>
Food Service Equipment	\$ 63,464	\$ 56,804	\$ 243,414	\$ 206,875
Engraving	20,000	19,935	115,664	117,026
Engineering Technologies	44,120	44,321	150,805	147,866
Electronics	112,047	33,235	292,776	114,001
Hydraulics	3,059	3,059	21,405	19,084
Corporate & Other <sup>(3)</sup>	-	-	43,612	85,605
Total	\$ 242,690	\$ 157,354	\$ 867,676	\$ 690,457

<sup>(3)</sup> The decrease of Corporate identifiable assets in the periods presented reflects the use of foreign corporate cash in 2017 to acquire Standex Electronics Japan. See discussion related to the purchase in Note 2 of the consolidated financial statements.

<sup>(4)</sup> The identified assets as of June 30, 2016 for certain segments have been revised from amounts previously reported due to certain immaterial allocation differences.

<b>Net sales <sup>(5)</sup></b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
United States	\$ 523,266	\$ 548,058	\$ 561,923
Asia Pacific	86,480	70,269	64,840
EMEA <sup>(6)</sup>	124,990	107,765	117,816
Other Americas	20,522	25,494	27,563
Total	\$ 755,258	\$ 751,586	\$ 772,142

<sup>(5)</sup> Net sales were identified based on geographic location where our products and services were initiated.

<sup>(6)</sup> EMEA consists primarily of Europe, Middle East and S. Africa.

<b>Long-lived assets</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
United States	\$ 84,365	\$ 76,545	\$ 76,274
Asia Pacific	30,268	7,035	7,047
EMEA <sup>(6)</sup>	15,816	17,287	18,604
Other Americas	2,711	5,819	6,611
Total	\$ 133,160	\$ 106,686	\$ 108,536

<sup>(6)</sup> EMEA consists primarily of Europe, Middle East and S. Africa.

## 19. INSURANCE PROCEEDS

The Company recorded \$0.4 million in 2015 as a component of other operating income net, from insurance proceeds we received related to a catastrophic failure of a large vertical machining center located at our Engineering Technologies facility in Massachusetts.

**20. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)**

The unaudited quarterly results of operations for the years ended June 30, 2017 and 2016 are as follows (in thousands, except for per share data):

	<b>2017</b>			
	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>
Net sales	\$ 179,600	\$ 173,854	\$ 184,715	\$ 217,089
Gross profit	61,776	56,894	61,348	72,736
Net income	14,344	10,442	7,660	14,131
<b>EARNINGS PER SHARE <sup>(1)</sup></b>				
Basic	\$ 1.13	\$ 0.82	\$ 0.60	\$ 1.12
Diluted	\$ 1.12	\$ 0.82	\$ 0.60	\$ 1.11

  

	<b>2016</b>			
	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>
Net sales	\$ 198,398	\$ 181,948	\$ 177,465	\$ 193,775
Gross profit	68,552	58,235	58,638	66,828
Net income	15,981	12,371	11,516	12,188
<b>EARNINGS PER SHARE <sup>(1)</sup></b>				
Basic	\$ 1.26	\$ 0.97	\$ 0.91	\$ 0.96
Diluted	\$ 1.25	\$ 0.96	\$ 0.91	\$ 0.95

(1)

Basic and diluted earnings per share are computed independently for each reporting period. Accordingly, the sum of the quarterly earnings per share amounts may not agree to the year-to-date amounts.

During the fourth quarter of fiscal 2017, we adopted Accounting Standards Update (ASU) 2016-09 requiring the recognition of excess tax benefits as a component of income tax expense which were historically recognized in equity. As required, our Q1-Q3 2017 results have been recast to allocate \$0.6 million of the benefit to the applicable periods. In addition, the ASU requires a prospective update to the treasury method of calculating weighted average diluted shares outstanding resulting in the inclusion of additional shares in our diluted EPS calculation.

**21. DISPOSAL OF A BUSINESS**

During the first quarter of fiscal year 2017, the Company sold its U.S. Roll Plate and Machinery business, as it was not strategic and did not meet our growth and return expectations. This divestiture also allows the Company's management to focus on higher growth and better return businesses within the Engraving segment.

During the fourth quarter of fiscal year 2016, the Company recorded a \$7.3 million non-cash loss to adjust the net assets of the business to their net realizable value. The expense is recorded as a component of Other Operating



Income, net. The sale of the business does not constitute a significant strategic shift that will have a major effect on the entity's operations and financial results.

## **22. SUBSEQUENT EVENT**

On August 2, 2017, the Company announced that it had acquired Italy-based Piazza Rosa Group, a leading provider of mold and tool treatment and finishing services for the automotive and consumer products markets. Privately held Piazza Rosa Group reported consolidated revenues of €9.4M for the year ended December 31, 2016. The acquisition closed during July 2017, and will be reporting operating results into our Engraving segment.

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Stockholders

### **Standex International Corporation**

We have audited the accompanying consolidated balance sheets of Standex International Corporation (a Delaware corporation) and subsidiaries (the Company) as of June 30, 2017 and 2016, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2017. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis,

evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Standex International Corporation and subsidiaries as of June 30, 2017 and 2016, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2017 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of June 30, 2017, based on criteria established in the 2013 Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated August 28, 2017 expressed an unqualified opinion.

/s/ GRANT THORNTON LLP

Boston, Massachusetts

August 28, 2017

**Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure**

Not Applicable

**Item 9A. Controls and Procedures**

The management of the Company including its Chief Executive Officer, and Chief Financial Officer, have conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended, (the Exchange Act)) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded as of June 30, 2016, that the disclosure controls and procedures are effective in ensuring that the information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and (ii) that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer as appropriate to allow timely decisions regarding required disclosure.

SEC guidance permits the exclusion of an evaluation of the effectiveness of a registrant's disclosure controls and procedures as they relate to the internal control over financial reporting for an acquired business during the first year following such acquisition. As discussed in Note 2 to the consolidated financial statements contained in this Report, the Company acquired all of the outstanding stock of Horizon Scientific, Inc. and Standex Electronics Japan in 2017. These acquisitions represent approximately 4.7% of the Company's consolidated revenue for the year ended June 30, 2017, and approximately 15.1% of the Company's consolidated assets at June 30, 2017. Management's evaluation and conclusion as to the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 30, 2017 excludes any evaluation of the internal control over financial reporting of Horizon Scientific or Standex Electronics Japan.

There were no changes in the Company's internal control over financial reporting identified in connection with management's evaluation that occurred during the fourth quarter of our fiscal year (ended June 30, 2017) that has materially affected, or is reasonably likely to materially affect our internal control over financial reporting.

### **Management's Report on Internal Control over Financial Reporting**

The management of Standex is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Section 240.13a-15(f) of the Exchange Act). The Company's internal control over financial reporting is designed to provide reasonable assurance as to the reliability of the Company's financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Management, including the Chief Executive Officer and the Chief Financial Officer, assessed the effectiveness of our internal control over financial reporting as of the end of the fiscal year covered by this report on Form 10-K. In making this assessment, management used the criteria established by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework (2013). These criteria are in the areas of control environment, risk assessment, control activities, information and communication and monitoring. Management's assessment included documenting, evaluating and testing the design and operating effectiveness of our internal control over financial reporting.

Based on the Company's processes, as described above, management, including the Chief Executive Officer and the Chief Financial Officer, has concluded that our internal control over financial reporting was effective as of June 30, 2017 to provide reasonable assurance of achieving its objectives. These results were reviewed with the Audit Committee of the Board of Directors. Grant Thornton, LLP, the independent registered public accounting firm that audited our consolidated financial statements included in this Annual Report on Form 10-K, has issued an unqualified attestation report on the Company's internal control over financial reporting, which is included below.

### **Inherent Limitation on Effectiveness of Controls**

No matter how well designed, internal control over financial reporting has inherent limitations. Internal control over financial reporting determined to be effective can provide only reasonable, not absolute, assurance with respect to

financial statement preparation and may not prevent or detect all misstatements that might be due to error or fraud. In addition, a design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Stockholders

### **Standex International Corporation**

We have audited the internal control over financial reporting of Standex International Corporation (a Delaware corporation) and subsidiaries (the Company) as of June 30, 2017, based on criteria established in the 2013 Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting (Management's Report). Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. Our audit of, and opinion on, the Company's internal control over financial reporting does not include the internal control over financial reporting of Horizon Scientific Inc. or Standex Electronics Japan Corporation, wholly-owned subsidiaries, which combined reflect total assets of 15.1 percent and revenues constituting 4.7 percent, of the related consolidated financial statement amounts as of and for the year ended June 30, 2017. As indicated in Management's Report, Horizon Scientific Inc. and Standex Electronics Japan Corporation were acquired during fiscal 2017. Management's assertion on the effectiveness of the Company's internal control over financial reporting excluded internal control over financial reporting of Horizon Scientific Inc. and Standex Electronics Japan Corporation.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of June 30, 2017, based on criteria established in the 2013 Internal Control Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended June 30, 2017, and our report dated August 28, 2017 expressed an unqualified opinion on those financial statements.

/s/ GRANT THORNTON LLP

Boston, Massachusetts

August 28, 2017

## **Item 9B. Other Information**

None

## **PART III**

### **Item 10. Directors, Executive Officers and Corporate Governance**

The Company will file with the Securities and Exchange Commission ( SEC ) a definitive Proxy Statement no later than 120 days after the close of the fiscal year ended June 30, 2017 (the Proxy Statement ). The information required by this item and not provided in Part 1 of this report under Item 1 Executive Officers of Standex is incorporated by reference from the Proxy Statement under the captions Election of Directors, Stock Ownership in the Company, Other Information Concerning the Company, Board of Directors and its Committees and Section 16(a) Beneficial Ownership Reporting Compliance.

There have been no material changes to the procedures by which security holders may recommend nominees to our Board of Directors. Information regarding the process for identifying and evaluating candidates for director are set forth and incorporated in reference to the information in the Proxy Statement under the caption Corporate Governance/Nominating Committee Report.

Information regarding the Audit Committee Financial Expert and the identification of the Audit Committee is incorporated by reference to the information in the Proxy Statement under the caption Other Information Concerning the Company, Board of Directors and its Committee, Audit Committee. The Audit Committee is established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act.

We maintain a corporate governance section on our website, which includes our code of ethics for senior financial management that applies to our chief executive officer, principal financial officer, principal accounting officer, controller or persons performing similar functions. Our corporate governance section also includes our code of business conduct and ethics for all employees. In addition, we will promptly post any amendments to or waivers of the code of ethics for senior financial management on our website. You can find this and other corporate governance information at [www.standex.com](http://www.standex.com).

### **Item 11. Executive Compensation**

Information regarding executive compensation is incorporated by reference from the Proxy Statement under the captions and sub-captions: Executive Compensation, Compensation Discussion and Analysis, Compensation Committee Report, 2017 Summary Compensation Table, Other Information Concerning the Company, Board of Directors and Its Committees, and Directors Compensation.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The stock ownership of each person known to Standex to be the beneficial owner of more than 5% of its Common Stock is incorporated by reference in the Proxy Statement under the caption Stock Ownership of Certain Beneficial Owners. The beneficial ownership of Standex Common Stock of all directors and executive officers of the Company is incorporated by reference in the Proxy Statement under the caption and sub-caption Stock Ownership in the Company and Stock Ownership by Directors, Nominees for Director and Executive Officers, respectively.

The Equity Compensation Plan table below represents information regarding the Company's equity based compensation plan at June 30, 2017.

Plan Category	(A) Number of Securities To Be Issued Upon Exercise Of Outstanding Options, Warrants And Rights	(B) Weighted-Average  Exercise Price Of  Outstanding Options, Warrants And Rights	(C) Number of Securities Remaining  Available For Future Issuance Under  Equity Compensation Plans (Excluding Securities reflected in Column (A))
Equity compensation plans approved by stockholders	204,300	\$ 10.33	227,986
Equity compensation plans not approved by stockholders	-	-	-
Total	204,300	\$ 10.33	227,986

The Company has one equity compensation plan, approved by stockholders, under which equity securities of the Company have been authorized for issuance to employees and non-employee directors. This plan is further described in the Notes to Consolidated Financial Statements under the heading Stock-Based Compensation and Purchase Plans.



**Item 13. Certain Relationships and Related Transactions and Director Independence**

Information regarding certain relationships and related transactions is incorporated by reference in the Proxy Statement under the caption and sub-caption Certain Relationships and Related Transactions And Stock Ownership by Directors, Nominees for Director and Executive Officers, respectively.

Information regarding director independence is incorporated by reference in the Proxy Statement under the caption Election of Directors - Determination of Independence.

**Item 14. Principal Accountant Fees and Services**

This Information in addition to information regarding aggregate fees billed for each of the last two fiscal years for professional services rendered by the professional accountant for audit of the Company's annual financial statements and review of financial statements included in the Company's Form 10-K as well as others are incorporated by reference in the Proxy Statement under the caption Independent Auditors Fees.

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

(a)

1.

Financial Statements

Financial Statements covered by the Reports of Independent Registered Public Accounting Firm

(A)

Consolidated Statements of Operations for the fiscal years ended June 30, 2017, 2016 and 2015

(B)

Consolidated Balance Sheets as of June 30, 2017 and 2016

(C)

Comprehensive Income for the fiscal years ended June 30, 2017, 2016 and 2015

(D)

Consolidated Statements of Stockholders' Equity for the fiscal years ended June 30, 2017, 2016 and 2015

(E)

Consolidated Statements of Cash Flows for the fiscal years ended June 30, 2017, 2016 and 2015

(F)

Notes to Consolidated Financial Statements

2.

Financial Statements Schedule

The following financial statement schedule is included as required by Item 8 to this report on Form 10-K

Schedule II Valuation and Qualifying Accounts is included in the Notes to Consolidated Financial Statements

All other schedules are not required and have been omitted

3.

Exhibits

**Incorporated**

**Exhibit**

**by Reference**

**Filed**

**Number**

**Exhibit Description**

---

**Form**

**Date**

**Herewith**

(b)

3.

(i)

Restated Certificate of Incorporation of Standex,

10-Q

12/31/1998

dated October 27, 1998 filed as Exhibit 3(i).

(ii)

By-Laws of Standex, as amended, and restated

8-K

2/4/2015

effective January 30, 2015 filed as Item 5.03, Exhibit 3.1

10.

(a)

Employment Agreement dated

10-K

6/30/2016

January, 20, 2014 between the Company

and David Dunbar\*

(b)

Amended and Restated Employment Agreement

10-K

6/30/2010

dated August 25, 2010 between the Company

and Thomas D. DeByle\*

(c)

Employment Agreement dated

10-K

6/30/2016

April 4, 2016 between the Company

and Alan J. Glass\*

(d)

Employment Agreement dated

10-K

6/30/2016

January 26, 2015 between the Company

and Anne DeGreef-Safft\*

(e)

Employment Agreement dated

10-K

6/30/2016

August 17, 2015 between the Company

and Ross McGovern\*

(f)

Employment Agreement dated

10-K

6/30/2016

July 27, 2015 between the Company

and Paul Burns\*

(g)

Standex International Corporation Amended and

10-K

6/30/2012

And Restated 2008 Long Term Incentive Plan,  
effective October 28, 2008. Filed as Exhibit 10.\*

(h)

Standex International Corporation Executive Life

10-K

6/30/2001

Insurance Plan effective April 27, 1994 and as  
Amended and restated on April 25, 2001 filed  
as Exhibit 10(k).\*

(i)

Standex International Corporation Supplemental

10-K

6/30/1995

Retirement Plan adopted April 26, 1995 and  
Amended on July 26, 1995 filed as Exhibit 10(n).\*

(j)

Form of Indemnification Agreement for directors

8-K

5/5/2008

and executive officers of the Company filed as  
Item 1.01, Exhibit 10.\*

(k)

Executive Officer long-term performance share

8-K

8/28/2008

Unit awards filed as Item 5.02.\*

(l)

Standex Deferred Compensation Plan for highly

8-K

1/31/2008

compensated employees filed as Item 5.02.\*

(m)

Code of Ethics for Chief Executive Officer and

10-K

6/30/2005

Senior Financial Officers is incorporated by  
reference as Exhibit 14.

(n)

Amended and Restated Credit Agreement

8-K

12/19/2014

Dated December 19, 2014 by and among  
Standex International Corporation, Citizens Bank, N.A.;  
Bank of America, N.A.; TD Bank, N.A.;  
JPMorgan Chase Bank, N.A.; Branch Banking  
& Trust Company and Santander Bank, N.A.

Filed as Item 1.01, Exhibit 10

(o)

Stock Purchase Agreement by and among MPE

10Q/A

11/3/2014

Aeroengines, Inc. the stockholders and optionholders  
of MPE Aeroengines, Inc. Morgenthaler Management  
Partners VIII, LLC, as Representative and Standex  
International Corporation Dated August 14, 2014

filed as Item 1.01, Exhibit 10

(p)

Purchase and Sale Agreement dated July 1, 2014

10-K

6/30/2015

Between Standex International Corporation and  
AFS All American Millwork And Fabrication, LLC.

(q)

Purchase and Sale Agreement dated February 22,

10-Q

3/31/2012

2012 among the Company, Standex Air Distribution,  
Products, Inc., Snappy Air Distribution Products, Inc.  
as Sellers and BW HVAC Operations, LLC and  
BW HVAC Real Estate Holdings, LLC as Buyers

Filed as Exhibit 10

(r)

Stock Purchase Agreement dated as of October 17,

10-Q

9/30/2016

2016 by and among Standex International  
Corporation, as buyer, and Gregory J. Deutschmann,  
as sellers, of Horizon Scientific, Inc., filed as

Exhibit 10



(s)

Share Purchase Agreement dated as of February 2,

10-Q

3/31/2017

2017 by Mold-Tech Singapore Pte. Ltd. a subsidiary  
of Standex International Corporation, as buyer and  
Oki Electric Industry Co., Ltd. as sellers, of all  
Outstanding stock of Oki Sensor Device Corporation  
(English translation of Japanese original document)

21.

Subsidiaries of Standex International Corporation

X

23.1

Consent of Independent Registered Public

X

Accounting Firm Grant Thornton LLP

24.

Powers of Attorney of Charles H. Cannon, Thomas E.

X

Chorman, Jeffrey S. Edwards, Gerald H. Fickenscher,  
Roger L. Fix, Thomas J. Hansen, and Daniel B. Hogan

31.1

Rule 13a-14(a) Certification of President and

X

Chief Executive Officer

31.2

Rule 13a-14(a) Certification of Vice President and

X

Chief Financial Officer

32.

Section 1350 Certification

X

101.INS

XBRL Instance Document

101.SCH

XBRL Taxonomy Extension Schema Document

101.CAL

XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF

XBRL Taxonomy Extension Definition Linkbase Document

101.LAB

XBRL Taxonomy Extension Label Linkbase Document

101.PRE

XBRL Taxonomy Extension Presentation Linkbase Document

\* Management contract or compensatory plan or arrangement.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Standex International Corporation has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized, on August 25, 2016.

STANDEX INTERNATIONAL CORPORATION

(Registrant)

/s/ DAVID DUNBAR

David Dunbar

President/Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Standex International Corporation and in the capacities indicated on August 28, 2017:

Signature

Title

/s/ DAVID DUNBAR

President/Chief Executive Officer

David Dunbar

/s/ THOMAS D. DEBYLE

Vice President/Chief Financial Officer

Thomas D. DeByle

/s/ SEAN VALASHINAS

Chief Accounting Officer / Assistant Treasurer

Sean Valashinas

David Dunbar, pursuant to powers of attorney which are being filed with this Annual Report on Form 10-K, has signed below on August 28, 2017 as attorney-in-fact for the following directors of the Registrant:

Charles H. Cannon  
Thomas E. Chorman  
Jeffrey S. Edwards

Roger L. Fix  
Thomas J. Hansen  
Daniel B. Hogan

Gerald H. Fickenscher

/s/ DAVID DUNBAR

David Dunbar

Supplemental Information to be furnished with reports filed pursuant to Section 15(d) of the Act by Registrants which have not registered securities pursuant to Section 12 of the Act.

The Company will furnish its 2017 Proxy Statement and proxy materials to security holders subsequent to the filing of the annual report on this Form. Copies of such material shall be furnished to the Commission when they are sent to security holders.

## INDEX TO EXHIBITS

21

Subsidiaries of Standex

23

Consent

of Independent Registered Public Accounting Firm Grant Thornton LLP

24

Powers of Attorney of Charles H. Cannon, Thomas E. Chorman, Jeffrey S. Edwards, Gerald Fickenscher, Roger L. Fix, Thomas J. Hansen, and Daniel B. Hogan.

31.1

Rule 13a-14(a) Certification of President and Chief Executive Officer

31.2

Rule 13a-14(a) Certification of Vice President and Chief Financial Officer

32

Section 1350 Certification

**END OF FORM 10-K**

**SUPPLEMENTAL INFORMATION FOLLOWS**

**Board of Directors**

**Title**

Roger L. Fix <sup>4</sup>

Former President and Chief Executive Officer

Charles H. Cannon, Jr., <sup>1, 2, 4</sup>

Retired Chairman and CEO, JBT Corporation

Thomas E. Chorman <sup>1, 2, 3</sup>

CEO, Foam Partners LLC

David Dunbar <sup>4</sup>

President and Chief Executive Officer

Jeffrey S Edwards <sup>2, 3</sup>

Chairman and Chief Executive Officer, Cooper Standard

Holdings, Inc.

Gerald H. Fickenscher <sup>1, 3</sup>

Retired Vice President, Europe, Middle East,

and Africa, Crompton Corporation

Thomas J. Hansen <sup>1, 4</sup>

Former Vice Chairman of Illinois Tool Works, Inc.

Daniel B. Hogan, Ph. D.<sup>3</sup>

Executive Director, Passim Folk Music and Cultural Center

---

1

Member of Audit Committee

2

Member of Compensation Committee

3

Member of Corporate Governance/Nominating Committee

4

Member of Executive Committee

### **Corporate Officers**

David Dunbar

President and Chief Executive Officer

Thomas D. DeByle

Vice President, Chief Financial Officer and Treasurer

Alan J. Glass

Vice President, Chief Legal Officer and Secretary

Stacey S. Constan

Corporate Governance Officer and Assistant Secretary

Sean Valashinas

Chief Accounting Officer and Assistant Treasurer

Christopher J. Seiler

Tax Director



Ross McGovern

Vice President, Human Resources

Paul Burns

Vice President of Strategy and Business Development

**Operating Management**

FOOD SERVICE EQUIPMENT

Anne De Greef-Safft

Segment President of Food Service Equipment

ENGINEERING TECHNOLOGIES

Leonard Paolillo

President

ENGRAVING

Flavio Maschera

President

ELECTRONICS

John Meeks

President

HYDRAULICS

Richard Hiltunen

President

## **Shareholder Information**

### **Corporate Headquarters**

Standex International Corporation

11 Keewaydin Drive, Suite 300

Salem, NH 03079

(603) 893-9701

Facsimile: (603) 893-7324

[www.standex.com](http://www.standex.com)

### **Common Stock**

Listed on the New York Stock Exchange

(Ticker symbol: SXI)

### **Transfer Agent and Registrar**

Computershare

250 Royall Street

Canton, MA 07021

(800) 368-5948

[www.Computershare.com](http://www.Computershare.com)

### **Independent Auditors**

Grant Thornton LLP

75 State Street, 13<sup>th</sup> Floor

Boston, MA 02109-1827

### **Shareholder Services**

Stockholders should contact Standex's Transfer Agent (Computershare, 250 Royall Street, Canton, MA 02021) regarding changes in name, address or ownership of stock; lost certificates of dividends; and consolidation of accounts.

### **Stockholders Meeting**

The Annual Meeting of Stockholders will be held at 11:00 a.m. on Thursday, October 26, 2017 at the Burlington Marriott, One Burlington Mall Road, Burlington, MA 01803.