

PREFERRED APARTMENT COMMUNITIES INC  
Form 10-Q  
May 11, 2015

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

---

FORM 10-Q

---

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File No. 001-34995

---

Preferred Apartment Communities, Inc.  
(Exact name of registrant as specified in its charter)

---

Maryland	27-1712193
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
3284 Northside Parkway NW, Suite 150, Atlanta, GA 30327	
(Address of principal executive offices) (Zip Code)	
Registrant's telephone number, including area code: (770) 818-4100	

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Sec. 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's Common Stock, as of May 8, 2015 was 22,225,924.

---

INDEX

Page No.

PART I - FINANCIAL INFORMATION

Item 1.	Financial Statements	
	<u>Consolidated Balance Sheets (unaudited) – as of March 31, 2015 and December 31, 2014</u>	1
	<u>Consolidated Statements of Operations (unaudited) – Three Months Ended March 31, 2015 and 2014</u>	2
	<u>Consolidated Statements of Stockholders' Equity (unaudited) – Three Months Ended March 31, 2015 and 2014</u>	3
	<u>Consolidated Statements of Cash Flows (unaudited) – Three Months Ended March 31, 2015 and 2014</u>	4
	<u>Notes to Consolidated Financial Statements (unaudited)</u>	6
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	34
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	57
Item 4.	<u>Controls and Procedures</u>	58

PART II - OTHER INFORMATION

Item 1.	Legal Proceedings	59
Item 1A	Risk Factors	59
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	59
Item 3.	Defaults Upon Senior Securities	59
Item 4.	Mine Safety Disclosures	59
Item 5.	Other Information	59
Item 6.	Exhibits	59
	SIGNATURES	60
	EXHIBIT INDEX	61



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Consolidated Balance Sheets  
(Unaudited)

	March 31, 2015	December 31, 2014
Assets		
Real estate		
Land	\$86,434,683	\$79,272,457
Building and improvements	431,348,175	377,030,987
Tenant improvements	3,232,506	3,240,784
Furniture, fixtures, and equipment	50,155,356	36,864,668
Construction in progress	268,613	66,647
Gross real estate	571,439,333	496,475,543
Less: accumulated depreciation	(31,720,212)	(26,388,066)
Net real estate	539,719,121	470,087,477
Real estate loans, net of deferred fee income (\$21,536,641 and \$20,313,722 carried at fair value)	141,986,808	128,306,697
Real estate loans to related parties, net	30,273,403	24,924,976
Total real estate and real estate loans, net	711,979,332	623,319,150
Cash and cash equivalents		
Restricted cash	7,614,793	3,113,270
Notes receivable	4,682,937	4,707,865
Note receivable and revolving line of credit from related party	9,908,893	14,543,638
Accrued interest receivable on real estate loans	15,807,114	14,153,922
Acquired intangible assets, net of amortization of \$19,470,022 and \$17,030,176	8,855,896	8,038,447
Deferred loan costs, net of amortization of \$1,966,396 and \$1,618,858	11,629,424	12,702,980
Deferred offering costs	5,500,930	5,107,068
Tenant receivables (net of allowance of \$187,621 and \$103,452) and other assets	5,981,954	6,333,763
	6,904,984	4,390,309
Total assets	\$788,866,257	\$696,410,412
Liabilities and equity		
Liabilities		
Mortgage notes payable	\$404,525,906	\$354,418,668
Revolving line of credit	—	24,500,000
Term loan	19,000,000	—
Real estate loan participation obligation	11,314,528	7,990,798
Accounts payable and accrued expenses	5,423,293	4,941,703
Accrued interest payable	1,154,157	1,116,750
Dividends and partnership distributions payable	5,041,220	4,623,246
Acquired below market lease intangibles, net of amortization of \$842,212 and \$660,259	5,710,683	5,935,931
Security deposits and other liabilities	1,604,063	1,301,442

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Total liabilities	453,773,850	404,828,538
Commitments and contingencies (Note 12)		
Equity		
Stockholders' equity		
Series A Redeemable Preferred Stock, \$0.01 par value per share; 989,408 shares authorized; 244,812 and 193,334 shares issued; 243,887 and 192,846 shares outstanding at March 31, 2015 and December 31, 2014, respectively	2,439	1,928
Common Stock, \$0.01 par value per share; 400,066,666 shares authorized; 22,131,190 and 21,403,987 shares issued and outstanding at March 31, 2015 and December 31, 2014, respectively	221,312	214,039
Additional paid in capital	345,307,073	300,576,349
Accumulated deficit	(12,053,082	) (11,297,852 )
Total stockholders' equity	333,477,742	289,494,464
Non-controlling interest	1,614,665	2,087,410
Total equity	335,092,407	291,581,874
Total liabilities and equity	\$788,866,257	\$696,410,412

The accompanying notes are an integral part of these consolidated financial statements.

1

---

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Consolidated Statements of Operations  
(Unaudited)

	Three months ended March 31,		
	2015	2014	
Revenues:			
Rental revenues	\$ 13,141,120	\$ 5,869,291	
Other property revenues	1,969,767	645,042	
Interest income on loans and notes receivable	4,875,086	4,293,442	
Interest income from related party	1,358,542	432,307	
Total revenues	21,344,515	11,240,082	
Operating expenses:			
Property operating and maintenance	2,079,359	912,549	
Property salary and benefits reimbursement to related party	1,117,573	625,261	
Property management fees (including \$480,051 and \$258,121 to related parties)	570,406	262,121	
Real estate taxes	2,076,677	659,049	
General and administrative	458,204	188,839	
Equity compensation to directors and executives	590,308	444,222	
Depreciation and amortization	7,945,428	2,308,526	
Acquisition and pursuit costs (including \$47,005 and \$0 to related party)	423,592	188,031	
Acquisition fees to related parties	760,300	57,268	
Asset management fees to related party	1,350,890	688,749	
Insurance, professional fees and other expenses	705,552	393,971	
Total operating expenses	18,078,289	6,728,586	
Asset management and general and administrative expense fees deferred	(345,960	) —	
Net operating expenses	17,732,329	6,728,586	
Operating income	3,612,186	4,511,496	
Interest expense	4,377,115	1,715,651	
Net (loss) income	(764,929	) 2,795,845	
Consolidated net loss (income) attributable to non-controlling interests	9,699	(38,862	)
Net (loss) income attributable to the Company	(755,230	) 2,756,983	
Dividends declared to Series A preferred stockholders	(3,172,897	) (1,420,536	)
Earnings attributable to unvested restricted stock	(6,863	) (4,678	)
Net (loss) income attributable to common stockholders	\$(3,934,990	) \$ 1,331,769	
Net (loss) income per share of Common Stock available to common stockholders:			
Basic	\$(0.18	) \$0.09	
Diluted	\$(0.18	) \$0.09	

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Dividends per share declared on Common Stock	\$0.175	\$0.16
Weighted average number of shares of Common Stock outstanding:		
Basic	21,813,974	15,316,816
Diluted	21,813,974	15,562,608

The accompanying notes are an integral part of these consolidated financial statements.

2

---



Preferred Apartment Communities, Inc.  
Consolidated Statements of Stockholders' Equity  
For the three months ended March 31, 2015 and 2014  
(Unaudited)

	Series A Redeemable Preferred Stock	Common Stock	Additional Paid in Capital	Accumulated (Deficit)	Total Stockholders' Equity	Non-Controlling Interest	Total Equity
Balance at January 1, 2014	\$ 893	\$ 152,945	\$ 177,824,720	\$(13,391,341)	\$ 164,587,217	\$ 1,465,502	\$ 166,052,719
Issuance of Units	122	—	12,157,658	—	12,157,780	—	12,157,780
Syndication and offering costs	—	—	(1,394,971)	—	(1,394,971)	—	(1,394,971)
Equity compensation to executives and directors	—	22	82,265	—	82,287	—	82,287
Conversion of Class A Units to Common Stock	—	941	504,540	—	505,481	(505,481)	—
Current period amortization of Class B Units	—	—	—	—	—	361,936	361,936
Net income	—	—	—	2,756,983	2,756,983	38,862	2,795,845
Reallocation adjustment to non-controlling interests	—	—	211,720	—	211,720	(211,720)	—
Distributions to non-controlling interests	—	—	—	—	—	(36,552)	(36,552)
Dividends to series A preferred stockholders (\$5.00 per share per month)	—	—	(1,420,536)	—	(1,420,536)	—	(1,420,536)
Dividends to common stockholders (\$0.16 per share)	—	—	(2,453,769)	—	(2,453,769)	—	(2,453,769)
Balance at March 31, 2014	\$ 1,015	\$ 153,908	\$ 185,511,627	\$(10,634,358)	\$ 175,032,192	\$ 1,112,547	\$ 176,144,739
	\$ 1,928	\$ 214,039	\$ 300,576,349	\$(11,297,852)	\$ 289,494,464	\$ 2,087,410	\$ 291,581,874

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Balance at January 1, 2015							
Issuance of Units	515	—	51,468,556	—	51,469,071	—	51,469,071
Redemptions of Units	(4	) 342	(51,279	) —	(50,941	) —	(50,941
Issuance of Common Stock	—	5,479	5,487,828	—	5,493,307	—	5,493,307
Exercises of warrants	—	392	115,964	—	116,356	—	116,356
Syndication and offering costs	—	—	(6,269,925	) —	(6,269,925	) —	(6,269,925
Equity compensation to executives and directors	—	18	98,382	—	98,400	—	98,400
Conversion of Class A Units to Common Stock	—	1,042	695,050	—	696,092	(696,092	) —
Current period amortization of Class B Units	—	—	—	—	—	491,908	491,908
Net loss	—	—	—	(755,230	) (755,230	) (9,699	) (764,929
Reallocation adjustment to non-controlling interests	—	—	209,799	—	209,799	(209,799	) —
Distributions to non-controlling interests	—	—	—	—	—	(49,063	) (49,063
Dividends to series A preferred stockholders (\$5.00 per share per month)	—	—	(3,172,897	) —	(3,172,897	) —	(3,172,897
Dividends to common stockholders (\$0.175 per share)	—	—	(3,850,754	) —	(3,850,754	) —	(3,850,754
Balance at March 31, 2015	\$ 2,439	\$ 221,312	\$ 345,307,073	\$ (12,053,082)	\$ 333,477,742	\$ 1,614,665	\$ 335,092,407

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Consolidated Statements of Cash Flows  
(Unaudited)

	Three months ended March 31,	
	2015	2014
Operating activities:		
Net (loss) income	\$(764,929 )	\$2,795,845
Reconciliation of net (loss) income to net cash provided by operating activities:		
Depreciation expense	5,340,425	1,894,411
Amortization expense	2,605,003	414,115
Amortization of above and below market leases	(183,431 )	(5,723 )
Deferred fee income amortization	(158,817 )	(308,608 )
Deferred loan cost amortization	347,538	140,658
(Increase) in accrued interest income on real estate loans	(817,449 )	(972,181 )
Equity compensation to executives and directors	590,308	444,222
Deferred cable income amortization	(4,936 )	(2,734 )
Changes in operating assets and liabilities:		
Decrease in tenant receivables and other assets	279,136	307,425
Increase in accounts payable and accrued expenses	257,372	356,039
Increase (decrease) in accrued interest payable	37,407	(95,083 )
Increase (decrease) in prepaid rents	193,338	(44,790 )
Increase in security deposits and other liabilities	15,038	185,170
Net cash provided by operating activities	7,736,003	5,108,766
Investing activities:		
Investments in real estate loans	(24,279,317 )	(4,880,179 )
Repayments of real estate loans	5,206,045	520,009
Notes receivable issued	(2,554,590 )	(1,175,905 )
Notes receivable repaid	7,195,294	164,743
Note receivable issued to and draws on line of credit by related party	(3,880,139 )	(3,311,611 )
Repayments of line of credit by related party	2,097,135	771,449
Acquisition fees received on real estate loans	439,428	21,576
Acquisition fees paid on real estate loans	(219,714 )	(10,788 )
Acquisition fees paid to real estate loan participants	(24,665 )	—
Acquisition of properties	(76,230,876 )	(5,701,393 )
Additions to real estate assets - improvements	(466,840 )	(299,765 )
Payment of deposits for property acquisitions	(541,475 )	—
Decrease (increase) in restricted cash	387,260	(150,961 )
Net cash used in investing activities	(92,872,454 )	(14,052,825 )
Financing activities:		
Proceeds from mortgage notes payable	50,778,000	13,357,000
Payments for mortgage debt	(670,762 )	(13,000,000 )
Payments for deposits and other mortgage loan costs	(830,311 )	(415,241 )
Proceeds from real estate loan participants	3,215,801	—
Proceeds from lines of credit	14,400,000	3,700,001
Payments on lines of credit	(38,900,000 )	(1,082,220 )
Proceeds from Term Loan	32,000,000	—
Repayment of the Term Loan	(13,000,000 )	—

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Proceeds from sales of Units, net of offering costs and redemptions	44,370,963	10,954,492
Proceeds from sales of Common Stock	5,381,848	—
Common Stock dividends paid	(3,697,436 )	(2,451,697 )
Series A Preferred Stock dividends paid	(2,931,927 )	(1,354,344 )
Distributions to non-controlling interests	(25,377 )	(17,118 )
Payments for deferred offering costs	(452,825 )	(817,832 )
Net cash provided by financing activities	89,637,974	8,873,041
Net increase (decrease) in cash and cash equivalents	4,501,523	(71,018 )
Cash and cash equivalents, beginning of period	3,113,270	9,180,431
Cash and cash equivalents, end of period	\$7,614,793	\$9,109,413

The accompanying notes are an integral part of these consolidated financial statements.

4

---

Preferred Apartment Communities, Inc.  
 Consolidated Statements of Cash Flows - continued  
 (Unaudited)

	Three months ended March 31,	
	2015	2014
Supplemental cash flow information:		
Cash paid for interest	\$3,992,132	\$1,670,075
Supplemental disclosure of non-cash activities:		
Accrued capital expenditures	\$109,603	\$113,377
Writeoff of fully depreciated or amortized assets and liabilities	\$170,332	\$—
Dividends payable - Common Stock	\$3,850,754	\$2,453,769
Dividends payable - Series A Preferred Stock	\$1,141,403	\$497,855
Partnership distributions payable to non-controlling interests	\$49,063	\$36,552
Accrued and payable deferred offering costs	\$518,162	\$478,671
Reclass of offering costs from deferred asset to equity	\$985,679	\$154,211
Fair value issuances of equity compensation	\$1,965,549	\$1,458,402
Offering cost reimbursement to related party	\$132,354	\$103,670

The accompanying notes are an integral part of these consolidated financial statements.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements  
March 31, 2015

## 1. Organization and Basis of Presentation

Preferred Apartment Communities, Inc. was formed as a Maryland corporation on September 18, 2009, and elected to be taxed as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, or the Code, effective with its tax year ended December 31, 2011. Unless the context otherwise requires, references to the "Company", "we", "us", or "our" refer to Preferred Apartment Communities, Inc., together with its consolidated subsidiaries, including Preferred Apartment Communities Operating Partnership, L.P., or the Operating Partnership. The Company was formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of its business strategy, the Company may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and may make mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the development of multifamily communities and other properties. As a secondary strategy, the Company also may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 20% of its assets in other real estate related investments such as owned grocery-anchored necessity retail properties, senior mortgage loans, subordinate loans or mezzanine debt secured by interests in grocery-anchored necessity retail properties, membership or partnership interests in grocery-anchored necessity retail properties and other grocery-anchored necessity retail related assets as determined by its Manager (as defined below) as appropriate for the Company. The Company is externally managed and advised by Preferred Apartment Advisors, LLC, or its Manager, a Delaware limited liability company and related party (see Note 7).

As of December 31, 2013, pursuant to the approval of the investment committee of the Manager, the Company entered into an exclusive marketing agreement with an outside firm to market for sale the combined phases of its Trail Creek multifamily community (Trail I and Trail II). The operating results of the community were classified as held for sale at December 31, 2013 and March 31, 2014. On June 20, 2014, again pursuant to approval of the investment committee of the Manager, the Company removed the Trail Creek community from held for sale classification. The Company's results of operations for the three month period ended March 31, 2014 have been restated to reflect the removal of Trail Creek from held for sale classification.

As of March 31, 2015, the Company had 22,131,190 shares of common stock, par value \$0.01 per share, or Common Stock, issued and outstanding and owned units in the Operating Partnership which represented a weighted-average ownership percentage of 98.7% for the three-month period ended March 31, 2015. The number of partnership units not owned by the Company totaled 280,360 at March 31, 2015 and represented Class A Units of the Operating Partnership, or Class A Units. The Class A Units are convertible at any time at the option of the holder into the Company's choice of either cash or Common Stock. In the case of cash, the value is determined based upon the trailing 20-day volume weighted average price of the Company's Common Stock.

The Company controls the Operating Partnership through its sole general partner interest and conducts substantially all of its business through the Operating Partnership. New Market Properties, LLC, a wholly-owned subsidiary of the Operating Partnership, owns and conducts the business of the Company's grocery-anchored necessity retail properties.

### Basis of Presentation

These unaudited consolidated financial statements include all of the accounts of the Company and the Operating Partnership presented in accordance with accounting principles generally accepted in the United States of America, or

GAAP. All significant intercompany transactions have been eliminated in consolidation. Certain adjustments have been made consisting of normal recurring accruals, which, in the opinion of management, are necessary for a fair presentation of the Company's financial condition and results of operations. The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The year end condensed balance sheet data was derived from audited financial statements, but does not include all the disclosures required by GAAP. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's 2014 Annual Report on Form 10-K filed with the Securities and Exchange Commission, or the SEC, on March 16, 2015.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

## 2. Summary of Significant Accounting Policies

### Acquisitions and Impairments of Real Estate Assets

The Company generally records its initial investments in income-producing real estate at fair value at the acquisition date in accordance with ASC 805-10, Business Combinations. The aggregate purchase price of acquired properties is apportioned to the tangible and identifiable intangible assets and liabilities acquired at their estimated fair values. The value of acquired land, buildings and improvements is estimated by formal appraisals, observed comparable sales transactions, and information gathered during pre-acquisition due diligence activities and the valuation approach considers the value of the property as if it were vacant. The values of furniture, fixtures, and equipment are estimated by calculating their replacement cost and reducing that value by factors based upon estimates of their remaining useful lives. Intangible assets and liabilities for multifamily communities include the values of in-place leases, customer relationships, and above-market or below-market leases. Additional intangible assets for retail properties also include costs to initiate leases such as commissions and legal costs.

In-place lease values for multifamily communities are estimated by calculating the estimated time to fill a hypothetically empty apartment complex to its stabilization level (estimated to be 92% occupancy) based on historical observed move-in rates for each property, and which approximate market rates. Carrying costs during these hypothetical expected lease-up periods are estimated, considering current market conditions and include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates. The intangible assets are calculated by estimating the net cash flows of the in-place leases to be realized, as compared to the net cash flows that would have occurred had the property been vacant at the time of acquisition and subject to lease-up. The acquired in-place lease values are amortized to operating expense over the average remaining non-cancelable term of the respective in-place leases. The amounts of above-market or below-market lease values are developed by comparing the Company's estimate of the average market rent to the average contract rent of the leases in place at the property acquisition date. This ratio is applied on a lease by lease basis to derive a total asset or liability amount for the property. The above-market or below-market lease values are recorded as a reduction or increase, respectively, to rental revenue over the remaining average non-cancelable term of the respective leases, plus any below market probable renewal options.

The fair values of in-place leases for retail shopping centers represent the value of direct costs associated with leasing, including opportunity costs associated with lost rentals that are avoided by acquiring in-place leases. Direct costs associated with obtaining a new tenant include commissions, legal and marketing costs, incentives such as tenant improvement allowances and other direct costs. Such direct costs are estimated based on our consideration of current market costs to execute a similar lease. The value of opportunity costs is estimated using the estimated market lease rates and the estimated absorption period of the space. These direct costs and opportunity costs are included in the accompanying consolidated balance sheets as acquired intangible assets and are amortized to expense over the remaining term of the respective leases. The fair values of above-market and below-market in-place leases for retail shopping centers are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) our estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining term of the leases, taking into consideration the probability of renewals for any below-market leases. The capitalized above-market leases and in place leases are included in the acquired intangible assets line of the consolidated balance sheets. Both above-market and below-market lease values are amortized as adjustments to rental revenue over the remaining term of the respective leases, plus any below market probable renewal options.



Intangible assets also include the value of customer relationships, which represent the value inherent in the relationships with existing lessees, quantified by management's estimate of the average likelihood of lease renewal. Customer relationships are amortized on a straight-line basis over the average remaining non-cancelable term of in place leases, plus an estimated renewal period.

Estimating the fair values of the tangible and intangible assets requires us to estimate market lease rates, property operating expenses, carrying costs during lease-up periods, discount and capitalization rates, market absorption periods, and the number of years the property is held for investment. The use of unreasonable estimates would result in an incorrect assessment of our purchase price allocations, which would impact the amount of our reported net income. Acquired intangible assets and liabilities have no residual value.

The Company evaluates its tangible and identifiable intangible real estate assets for impairment when events such as declines in a property's operating performance, deteriorating market conditions, or environmental or legal concerns bring recoverability of the carrying value of one or more assets into question. The total undiscounted cash flows of the asset group, including proceeds

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

from disposition, are compared to the net book value of the asset group. If this test indicates that impairment exists, an impairment loss is recorded in earnings equal to the shortage of the book value to the discounted net cash flows of the asset group.

#### Loans and Notes Held for Investment

The Company carries its investments in real estate loans at amortized cost with assessments made for impairment in the event recoverability of the principal amount becomes doubtful. If, upon testing for impairment, the fair value result is lower than the carrying amount of the loan, a valuation allowance is recorded to lower the carrying amount to fair value, with a loss recorded in earnings. Recoveries of valuation allowances are only recognized in the event of maturity or a sale or disposition in an amount above carrying value. The balances of real estate loans presented on the consolidated balance sheets consist of drawn amounts on the loans, net of deferred loan fee revenue. See the "Revenue Recognition" section of this Note for other loan-related policy disclosures required by ASC 310-10-50-6. Certain loans contain contingent exit fees, which are deemed to be embedded derivatives. The Company elects the fair value option for these loans and recognizes in earnings any material changes in fair value.

#### Deferred Offering Costs

Deferred offering costs represent direct costs incurred by the Company related to current equity offerings, excluding costs specifically identifiable to a closing, such as commissions, dealer-manager fees, and other registration fees. For issuances of equity that occur on one specific date, associated offering costs are reclassified as a reduction of proceeds raised on the date of issue. Our ongoing offering of up to a maximum of 900,000 units, consisting of one share of Series A Redeemable Preferred Stock, or Series A Preferred Stock, and one warrant, or Warrant, to purchase 20 shares of Common Stock, or Units, generally closes on a bimonthly basis in variable amounts. Such offering is referred to herein as the Follow-on Offering, pursuant to our registration statement on Form S-3 (registration number 333-183355), as may be amended from time to time. Deferred offering costs related to the Follow-on Offering and Shelf Offering (as defined in Note 6) are reclassified to the stockholders' equity section of the consolidated balance sheet as a reduction of proceeds raised on a pro-rata basis equal to the ratio of total Units or value of shares issued to the maximum number of Units, or the value of shares, as applicable, that are expected to be issued.

#### Revenue Recognition

Rental revenue is recognized when earned from residents of the Company's multifamily communities, which is over the terms of rental agreements, typically of 13 months' duration. Differences from the straight-line method, which recognize the effect of any up-front concessions and other adjustments ratably over the lease term, are not material. The Company evaluates the collectability of amounts due from residents and maintains an allowance for doubtful accounts for estimated losses resulting from the inability of residents to make required payments then due under lease agreements. The balance of amounts due from residents are generally deemed uncollectible 30 days beyond the due date, at which point they are fully reserved.

Rental revenue from tenants' operating leases in the Company's retail shopping centers is recognized on a straight-line basis over the term of the lease regardless of when payments are due. Revenue based on "percentage rent" provisions that provide for additional rents that become due upon achievement of specified sales revenue targets (as specified in each lease agreement) is recognized only after the tenant exceeds its specified sales revenue target. Revenue from reimbursements of the tenants' share of real estate taxes, insurance and common area maintenance, or CAM, costs are recognized in the period in which the related expenses are incurred. Lease termination revenues are recognized ratably

over the revised remaining lease term after giving effect to the termination notice or when tenant vacates and the Company has no further obligations under the lease. Rents and tenant reimbursements collected in advance are recorded as prepaid rent within other liabilities in the accompanying consolidated balance sheets. The Company estimates the collectability of the tenant receivable related to rental and reimbursement billings due from tenants and straight-line rent receivables, which represent the cumulative amount of future adjustments necessary to present rental revenue on a straight-line basis, by taking into consideration the Company's historical write-off experience, tenant credit-worthiness, current economic trends, and remaining lease terms.

The Company may provide retail tenants an allowance for the construction of leasehold improvements. These leasehold improvements are capitalized and depreciated over the shorter of the useful life of the improvements or the remaining lease term. If the allowance represents a payment for a purpose other than funding leasehold improvements, or in the event the Company is not considered the owner of the improvements, the allowance is considered to be a lease incentive and is recognized over the lease term as a reduction of minimum rent. Determination of the appropriate accounting for the payment of a tenant allowance is made on a lease-by-lease basis, considering the facts and circumstances of the individual tenant lease. When the Company is the owner

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

of the leasehold improvements, recognition of lease revenue commences when the lessee is given possession of the leased space upon completion of tenant improvements. However, when the leasehold improvements are owned by the tenant, the lease inception date is the date the tenant obtains possession of the leased space for purposes of constructing its leasehold improvements.

Interest income on real estate loans and notes receivable is recognized on an accrual basis over the lives of the loans or notes using the effective interest rate method. In the event that a loan or note is refinanced with the proceeds of another loan issued by the Company, any unamortized loan fee revenue from the first loan will be recognized as interest revenue over the term of the new loan. Direct loan origination fees and origination or acquisition costs applicable to real estate loans are amortized over the lives of the loans as adjustments to interest income. The accrual of interest on all these instruments ceases when there is concern as to the ultimate collection of principal or interest, which is generally a delinquency of 30 days in required payments of interest or principal. Any payments received on such non-accrual loans are recorded as interest income when the payments are received. Real estate loan assets are reclassified as accrual-basis once interest and principal payments become current. Certain real estate loan assets include limited purchase options and either exit fees or additional amounts of accrued interest. Exit fees will be treated as additional consideration for the acquired project if the Company purchases the subject property. Additional accrued interest becomes due in cash to the Company on the earliest to occur of: (i) the maturity of the loan, (ii) any uncured event of default as defined in the associated loan agreement, (iii) the sale of the project or the refinancing of the loan (other than a refinancing loan by the Company or one of its affiliates) and (iv) any other repayment of the loan.

Promotional fees received from service providers at the Company's properties are deferred and recognized on a straight-line basis over the term of the agreement.

The PAC Rewards program allows residents in the Company's multifamily communities to accumulate reward points on a monthly basis for actions such as resident referrals and making rent payments online. Once a property has been enrolled on the program, a resident must rent an apartment from the Company for at least 14 months before reward points may be redeemed for services or upgrades to a resident's unit. The Company accrues a liability for the estimated cost of these future point redemptions, net of a 35% breakage fee, which is the Company's current estimate of rewards points that will not be redeemed. In accordance with Staff Accounting Bulletin 13.A.3c, the Company deems its obligations under PAC Rewards as inconsequential to the delivery of services according to the lease terms. Therefore, the expense related to the PAC Rewards Program is included in property operating and maintenance expense on the consolidated statements of operations.

#### Discontinued Operations

The Company evaluates all disposal groups for held-for-sale classification for which such disposal represents (or will represent) a strategic shift which will have a significant effect on the Company's results or operations and financial results. See discussion of the Company's adoption of ASU 2014-8 below.

#### New Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update No. 2014-08 ("ASU 2014-08"), Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. Under this new guidance, a disposal of a component of an entity or a group of components of an entity shall only be reported in discontinued operations if the disposal represents a strategic shift that has, or will have, a major effect on an entity's operations and financial results. ASU 2014-08 is to be applied prospectively for annual and interim periods beginning on or after December 31, 2014, with early adoption permitted. The Company adopted ASU

2014-8 on January 1, 2015. Early adoption was not permitted for assets that had previously been reported as held for sale in the consolidated financial statements. Therefore, application of this new guidance was not permitted for the Company's Trail Creek multifamily community, which was reported as held for sale in the Company's Annual Report on Form 10-K for the twelve-month period ended December 31, 2013 and in the Company's Quarterly Report on Form 10-Q for the three-month period ended March 31, 2014. The Company does not expect the adoption of this guidance to materially impact its financial position or results of operations.

In May 2014, the FASB issued Accounting Standards Update 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers (Topic 606). ASU 2014-09 provides a single comprehensive revenue recognition model for contracts with customers (excluding certain contracts, such as lease contracts) to improve comparability within industries. ASU 2014-09 requires an entity to recognize revenue to reflect the transfer of goods or services to customers at an amount the entity expects to be paid in exchange for those goods and services and provide enhanced disclosures, all to provide more comprehensive guidance for transactions such as service revenue and contract modifications. ASU 2014-09 is currently effective for interim and annual periods beginning after December

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 March 31, 2015

15, 2016, but the FASB is currently deliberating a delay in the effective date until annual periods beginning after December 15, 2017. ASU 2014-09 may be applied using either a full retrospective or a modified approach upon adoption. The Company is currently evaluating the impact this standard may have on its financial statements.

In August 2014, the FASB issued Accounting Standards Update 2014-15 (“ASU 2014-15”), Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern. This new guidance requires management to evaluate, at each annual and interim reporting period, whether there are conditions or events that raise substantial doubt about the entity’s ability to continue as a going concern within one year after the date the financial statements are issued and provide related disclosures. ASU 2014-15 is effective for annual periods ending after December 15, 2016 and interim periods thereafter, early adoption is permitted. The Company is currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on its financial statements.

In February 2015, the FASB issued Accounting Standards Update 2015-02 (“ASU 2015-02”), Consolidation (Topic 810): Amendments to the Consolidation Analysis. This new guidance specifically eliminates the presumption in the current voting model that a general partner controls a limited partnership or similar entity unless that presumption can be overcome. Generally, only a single limited partner that is able to exercise substantive kick-out rights will be required to consolidate the limited partnership. ASU 2015-02 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity/capital as of the beginning of the period of adoption or retrospectively to each period presented. The Company has not yet selected a transition method and is currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on its financial statements.

In April 2015, the FASB issued Accounting Standards Update 2015-03 (“ASU 2015-03”), Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This new guidance requires the presentation of unamortized debt issuance costs to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the associated debt, rather than as an asset. ASU 2015-03 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. The Company does not expect the adoption of ASU 2015-03 to materially impact its financial position or results of operations.

### 3. Real Estate Assets

The Company's real estate assets consisted of twelve multifamily communities with 3,846 total units and ten grocery-anchored necessity retail shopping centers with approximately 694,000 square feet of gross leasable area at March 31, 2015; at March 31, 2014, the Company owned six multifamily communities with 1,929 total units and one grocery-anchored necessity retail shopping center with approximately 66,000 square feet of gross leasable area.

On February 13, 2015, the Company completed the acquisition of the following multifamily communities, referred to collectively as the Houston Portfolio, for approximately \$76.0 million, an amount which approximated the fair value of the acquired assets and assumed liabilities:

Seller	Property	Location	Units
Villas Fairfield Partners, LLC	Avenues at Cypress	Houston, Texas	240
Northpointe Investors, LLC	Avenues at Northpointe	Houston, Texas	280
			520



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 March 31, 2015

The Company allocated the purchase price to the acquired assets and liabilities based upon their fair values, as shown in the following table. The purchase price allocation was based upon the Company's best estimates of the fair values of the acquired assets and liabilities, but is preliminary and is subject to refinement for a period of up to one year from the closing of the acquisition.

	Total Houston Portfolio	
Land	\$7,162,226	
Buildings and improvements	54,217,075	
Furniture, fixtures and equipment	13,078,872	
Lease intangibles	1,571,827	
Prepays & other assets	150,326	
Escrows	362,332	
Accrued taxes	(212,601	)
Security deposits, prepaid rents, and other liabilities	(99,181	)
Net assets acquired	\$76,230,876	
Cash paid	\$25,452,876	
Mortgage debt	50,778,000	
Total consideration	\$76,230,876	

Since the acquisition date of February 13, 2015, the Houston Portfolio contributed approximately \$932,000 of revenue and \$609,000 of net loss (primarily due to the incurrence of amortization expense related to intangible assets) to the Company's consolidated results for the three-month period ended March 31, 2015. The Company expensed acquisition costs of approximately \$1,100,000 in conjunction with the Houston Portfolio acquisition. As of March 31, 2015, the weighted average remaining amortization period for the Houston Portfolio's intangible assets and liabilities is less than one year.

On February 12, 2014, the Company completed the acquisition of a grocery-anchored necessity retail shopping center in Atlanta, Georgia, with 66,122 square feet of gross leasable area, or Woodstock Crossing, for approximately \$5.7 million, which approximated the fair value of the acquired assets and assumed liabilities. The Company allocated the purchase price to the acquired assets and liabilities based upon their fair values, as shown in the following table.

	Woodstock Crossing	
Land	\$1,750,576	
Buildings and improvements	3,760,654	
Escrow fund for improvements	226,830	
Tenant improvements	39,447	
In-place leases	245,850	
Above market leases	30,051	
Leasing costs	123,731	
Below market leases	(450,310	)



Other liabilities	(25,436 )
Net assets acquired	\$5,701,393
Cash paid	\$5,701,393

Woodstock Crossing contributed approximately \$89,000 of revenue and approximately \$37,000 of net income to the Company's consolidated results from the acquisition date of February 12, 2014 through March 31, 2014. The Company expensed acquisition costs of \$228,046 in conjunction with the Woodstock Crossing acquisition.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

Amortization and depreciation expense consisted of:

	Three months ended March 31,	
	2015	2014
Depreciation:		
Buildings and improvements	\$ 3,225,298	\$ 942,746
Furniture, fixtures, and equipment	2,115,127	951,665
	5,340,425	1,894,411
Amortization:		
Acquired intangible assets	2,603,813	412,924
Website development costs	1,190	1,191
Total depreciation and amortization	\$ 7,945,428	\$ 2,308,526

#### 4. Acquired Intangible Assets and Liabilities

The Company recorded the following acquired lease intangible assets and liabilities and related accumulated amortization, as of

March 31, 2015 and December 31, 2014:

	March 31, 2015			December 31, 2014		
	Multifamily	Retail	Total	Multifamily	Retail	Total
In-place leases	\$ 17,408,851	\$ 9,023,120	\$ 26,431,971	\$ 15,837,024	\$ 9,221,651	\$ 25,058,675
Above-market leases	—	479,298	479,298	—	479,883	479,883
Customer relationships	1,588,277	—	1,588,277	1,588,277	—	1,588,277
Lease origination costs	—	2,599,900	2,599,900	—	2,606,321	2,606,321
Acquired intangible assets	\$ 18,997,128	\$ 12,102,318	\$ 31,099,446	\$ 17,425,301	\$ 12,307,855	\$ 29,733,156
Less accumulated amortization of:						
In-place leases	\$(16,229,981)	\$(1,300,475)	\$(17,530,456)	\$(14,351,922)	\$(892,714)	\$(15,244,636)
Above market leases	—	(91,028)	(91,028)	—	(49,795)	(49,795)
Customer relationships	(1,588,277)	—	(1,588,277)	(1,588,277)	—	(1,588,277)
Lease origination costs	—	(260,261)	(260,261)	—	(147,468)	(147,468)
Acquired intangible assets, net	\$ 1,178,870	\$ 10,450,554	\$ 11,629,424	\$ 1,485,102	\$ 11,217,878	\$ 12,702,980
Below market lease liability	\$ 383,593	\$ 6,169,302	\$ 6,552,895	\$ 383,593	\$ 6,212,597	\$ 6,596,190
Less: accumulated amortization	(383,593)	(458,619)	(842,212)	(383,593)	(276,666)	(660,259)
Below market lease liability, net	\$—	\$ 5,710,683	\$ 5,710,683	\$—	\$ 5,935,931	\$ 5,935,931



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The net below market lease intangible liability balances are included in the acquired below market lease intangibles line and the acquired intangible assets line of the consolidated balance sheets as of March 31, 2015 and December 31, 2014, respectively. The Company recognized amortization of acquired intangible assets and liabilities for the three-month periods ended March 31, 2015 and 2014 as follows:

Amortization expense	Three months ended March 31, 2015			2014		
	Multifamily	Retail	Total	Multifamily	Retail	Total
Intangible assets:						
Leases in place	\$ 1,878,059	\$ 606,292	\$ 2,484,351	\$ 361,231	\$ 9,520	\$ 370,751
Above-market leases <sup>(1)</sup>	—	41,817	41,817	—	577	577
Customer relationships	—	—	—	39,270	2,903	\$ 42,173
Lease origination costs	—	119,214	119,214	—	—	—
	\$ 1,878,059	\$ 767,323	\$ 2,645,382	\$ 400,501	\$ 13,000	\$ 413,501
Intangible liabilities:						
Below-market leases <sup>(1)</sup>	\$—	\$ 225,248	\$ 225,248	\$—	\$ 6,300	\$ 6,300

<sup>(1)</sup> Amortization of above and below market lease intangibles are recorded as a decrease and an increase to rental revenue, respectively.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

5. Real Estate Loans, Notes Receivable, and Line of Credit

At March 31, 2015, our portfolio of real estate loans consisted of:

Project/Property <sup>(1)</sup>	Location	Date of loan	Maturity date	Optional extension date	Total loan commitments	Senior loans held by unrelated third parties	Current / deferred interest % per annum	
Crosstown Walk	Tampa, FL	4/30/2013	11/1/2016	5/1/2018	\$10,962,000	\$25,900,000	8 / 6	(2)
CityPark View	Charlotte, NC	9/6/2012	9/5/2017	N/A	10,000,000	\$18,600,000	8 / 6	(2)
City Vista	Pittsburgh, PA	8/31/2012	6/1/2016	7/1/2017	14,147,515	\$28,400,000	8 / 6	(2)
Aster at Lely	Naples, FL	3/28/2013	2/28/2016	2/28/2018	12,713,242	\$25,000,000	8 / 6	(2)
Overton Rise	Atlanta, GA	5/8/2013	11/1/2016	5/1/2018	16,600,000	\$31,700,000	8 / 6	(2)
Haven West	Atlanta, GA (3, 4)	7/15/2013	6/2/2016	6/2/2018	6,940,795	\$16,195,189	8 / 6	(2)
Haven 12	Starkville, MS (4, 5)	6/16/2014	11/30/2015	6/16/2017	6,116,384	\$18,615,081	8.5 / 5.5	(6)
Founders' Village	Williamsburg, VA	8/29/2013	8/29/2018	N/A	10,346,000	\$26,936,000	8 / 6	(6)
Encore	Atlanta, GA (7)	11/18/2013	5/15/2015	N/A	16,026,525	N/A	8.5	
Palisades	Northern VA	8/18/2014	2/18/2018	8/18/2019	17,270,000	\$38,000,000	8 / 5	(6)
Fusion	Irvine, CA <sup>(7)</sup>	12/18/2013	5/31/2015	N/A	23,000,000	N/A	8.5 / 4.3	(6)
Green Park	Atlanta, GA	12/1/2014	12/1/2017	12/1/2019	13,464,372	\$27,775,000	8.5 / 4.33	(6)
Stadium Village	Atlanta, GA (4, 8)	6/27/2014	6/27/2017	N/A	13,424,995	\$34,825,000	8.5 / 4.33	(6)
Summit Crossing III	Atlanta, GA	2/27/2015	2/26/2018	2/26/2020	7,246,400	\$16,822,000	8.5 / 5	(6)
Crosstown Walk II	Tampa, FL <sup>(9)</sup>	11/4/2014	6/30/2015	N/A	2,240,000	N/A	8.5 / 4.33	(6)
Aldridge at Town Village	Atlanta, GA	1/27/2015	12/27/2017	12/27/2019	10,975,000	\$28,338,937	8.5 / 5	(6)
Haven Lubbock	Lubbock, TX (4, 10)	1/15/2015	4/14/2015	N/A	4,950,000	N/A	8.5 / 4.33	(6)
\$196,423,228								

(1) All loans are mezzanine loans pertaining to developments of multifamily communities, except as otherwise indicated. The borrowers for each of these projects are as follows: "Crosstown Walk" - Iris Crosstown Partners LLC; "CityPark View" - Oxford City Park Development LLC; "City Vista" - Oxford City Vista Development LLC; "Aster at Lely" - Lely Apartments LLC; "Overton Rise" - Newport Overton Holdings, LLC; "Haven West" - Haven Campus Communities Member, LLC; "Haven 12" - Haven Campus Communities - Starkville, LLC; "Founders' Village" - Oxford NTW Apartments LLC; "Encore" - GP - RV Land I, LLC; "Palisades" - Oxford Palisades Apartments LLC; "Fusion" - 360 - Irvine, LLC; "Green Park" - Weems Road Property Owner, LLC;

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

"Stadium Village" - Haven Campus Communities - Kennesaw, LLC; "Summit Crossing III" - Oxford Forsyth Development, LLC; "Crosstown Walk II" - Iris Crosstown Apartments II, LLC; "Aldridge at Town Village" - Newport Town Village Holdings, LLC and "Haven Lubbock" - Haven Campus Communities Lubbock, LLC.

- (2) In the event the Company exercises the associated purchase option and acquires the property, any additional accrued interest, if not paid, will be treated as additional consideration for the acquired project.
- (3) Completed 160-unit 568-bed student housing community adjacent to the campus of the University of West Georgia.
- (4) See note 7 - Related Party Transactions.
- (5) A planned 152-unit, 536-bed student housing community adjacent to the Mississippi State University campus. Deferred interest becomes due to the Company on the earliest to occur of (i) the maturity date, (ii) any uncured event of default as defined in the associated loan agreement, (iii) the sale of the project or the refinancing of the loan (other than a refinancing of the loan by the Company or one of its affiliates) and (iv) any other repayment of the loan.
- (6) Bridge loan to partially finance the acquisition of land and predevelopment costs for a multifamily community.
- (7) Upon a sale of the property or refinancing with a third party, the Company would be due a payoff fee of \$2.0 million on this loan.
- (8) Mezzanine loan in support of a planned 198-unit, 792-bed student housing community adjacent to the campus of Kennesaw State University.
- (9) Bridge loan to partially finance the acquisition of land and predevelopment costs for a second phase adjacent to the Crosstown Walk multifamily community development in Tampa, Florida.
- (10) A planned 217-unit, 732-bed student housing community adjacent to the campus of Texas Tech University. See note 17.

The Palisades, Green Park, Stadium Village and Founders' Village loans are subject to a loan participation agreement with a syndicate of unaffiliated third parties, under which the syndicate is to fund 25% of the loan commitment amount and collectively receive 25% of interest payments and returns of principal.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The Company's real estate loans are collateralized by 100% of the membership interests of the underlying project entity, and, where considered necessary, by unconditional joint and several repayment guaranties and performance guaranties by the principal(s) of the borrower. These guaranties generally remain in effect until the receipt of a final certificate of occupancy. All of the guaranties are subject to the rights held by the senior lender pursuant to a standard intercreditor agreement. The Encore, Fusion, Crosstown Walk II and Haven Lubbock loans are also collateralized by the acquired land. The Haven West and Stadium Village loans are additionally collateralized by an assignment by the developer of security interests in unrelated projects. Prepayment of the mezzanine loans are permitted in whole, but not in part, without the Company's consent.

Management monitors the credit quality of the obligors under each of the Company's real estate loans by tracking the timeliness of scheduled interest and principal payments relative to the due dates as specified in the loan documents, as well as draw requests on the loans relative to the project budgets. In addition, management monitors the actual progress of development and construction relative to the construction plan, as well as local, regional and national economic conditions that may bear on our current and target markets. The credit quality of the Company's borrowers is primarily based on their payment history on an individual loan basis, and as such, the Company does not assign quantitative credit value measures or categories to its real estate loans and notes receivable in credit quality categories.

Project/Property	As of March 31, 2015				Carrying amount as of	
	Amount drawn	Loan Fee received from borrower - 2%	Acquisition fee paid to Manager - 1%	Unamortized deferred loan fee revenue	March 31, 2015	December 31, 2014
Crosstown Walk	\$ 10,962,000	\$ 219,240	\$ 109,620	\$(24,111)	\$ 10,937,889	\$ 10,862,615
CityPark View	10,000,000	200,000	100,000	(43,015)	9,956,985	9,951,728
City Vista	14,051,272	282,930	141,465	(53,113)	13,998,159	13,708,474
Aster at Lely	12,033,668	254,265	127,133	(33,151)	12,000,517	12,330,262
Overton Rise	16,167,585	332,079	166,040	(62,476)	16,105,109	15,773,937
Haven West	6,784,167	138,816	69,408	(24,546)	6,759,621	6,753,917
Haven 12	5,650,904	122,328	61,164	(18,366)	5,632,538	5,506,157
Founders' Village <sup>(1)</sup>	9,866,000	197,320	98,660	(32,902)	9,833,098	9,804,058
Encore	14,115,725	320,531	160,265	—	14,115,725	11,966,456
Palisades <sup>(1)</sup>	15,552,413	321,400	160,700	(8,820)	15,543,593	14,374,036
Fusion	21,536,641	460,000	230,000	—	21,536,641	20,313,722
Green Park <sup>(1)</sup>	6,203,700	269,287	134,644	(38,108)	6,165,592	4,602,691
Stadium Village <sup>(1)</sup>	12,952,385	268,500	134,250	(13,596)	12,938,789	12,664,902
Summit Crossing III	4,159,561	144,928	72,464	(58,265)	4,101,296	2,393,639
Crosstown Walk II	2,240,000	44,800	22,400	(3,661)	2,236,339	2,225,079
Aldridge at Town Village	5,557,501	219,500	109,750	(101,636)	5,455,865	—
Haven Lubbock	4,950,000	99,000	49,500	(7,545)	4,942,455	—
	\$ 172,783,522	\$ 3,894,924	\$ 1,947,463	\$(523,311)	\$ 172,260,211	\$ 153,231,673

<sup>(1)</sup> 25% of the net amount collected by the Company as an Acquisition fee was paid to the associated loan participant.





Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The Company holds options, but not obligations, to purchase certain of the properties which are partially financed by its mezzanine loans, as shown in the table below. The option purchase prices are negotiated at the time of the loan closing.

Project/Property	Purchase option window		Purchase option price	Total units upon completion
	Begin	End		
Crosstown Walk	7/1/2016	12/31/2016	\$39,654,273	342
CityPark View	11/1/2015	3/31/2016	\$30,945,845	284
City Vista	2/1/2016	5/31/2016	\$43,560,271	272
Aster at Lely <sup>(1)</sup>	4/1/2016	8/30/2016	\$43,500,000	308
Overton Rise	7/8/2016	12/8/2016	\$51,500,000	294
Haven West	8/1/2016	1/31/2017	\$26,138,466	160
Haven 12	9/1/2016	11/30/2016	<sup>(2)</sup>	152
Founders' Village	2/1/2016	9/15/2016	\$44,266,000	247
Encore	N/A	N/A	N/A	340
Palisades	3/1/2017	7/31/2017	<sup>(2)</sup>	304
Fusion	N/A	N/A	N/A	280
Green Park	11/1/2017	2/28/2018	<sup>(2)</sup>	310
Stadium Village	9/1/2016	11/30/2016	<sup>(2)</sup>	198
Summit Crossing III	8/1/2017	11/30/2017	<sup>(2)</sup>	172
Crosstown Walk II	N/A	N/A	N/A	180
Aldridge at Town Village	11/1/2017	2/28/2018	<sup>(2)</sup>	300
Haven Lubbock <sup>(3)</sup>	N/A	N/A	N/A	217
				4,360

<sup>(1)</sup> Williams Opportunity Fund, LLC is an equity investor in this project. See note 7.

<sup>(2)</sup> The purchase price is to be calculated based upon market cap rates at the time of exercise of the purchase option, with discounts ranging from between 30 and 60 basis points, depending on the loan.

<sup>(3)</sup> See note 17.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

At March 31, 2015, our portfolio of notes and lines of credit receivable consisted of:

Borrower	Date of loan	Maturity date	Total loan commitments	Outstanding balance as of:		Interest rate
				3/31/2015	12/31/2014	
360 Residential, LLC	3/20/2013	6/30/2016	\$ 2,000,000	\$ 1,144,686	\$ 1,107,348	12 % <sup>(1)</sup>
TPKG 13th Street Development, LLC <sup>(2)</sup>	5/3/2013	N/A	—	—	5,605,178	N/A
Preferred Capital Marketing Services, LLC <sup>(3)</sup>	1/24/2013	12/31/2016	1,500,000	1,500,000	1,500,000	10 %
Riverview Associates, Ltd.	12/17/2012	6/30/2015	1,300,000	300,000	300,000	8 % <sup>(4)</sup>
Pecunia Management, LLC	11/16/2013	11/15/2015	200,000	200,000	200,000	10 %
Oxford Contracting LLC	8/27/2013	4/30/2017	1,500,000	1,475,000	1,475,000	8 % <sup>(5)</sup>
Preferred Apartment Advisors, LLC <sup>(3)</sup>	8/21/2012	12/31/2016	12,000,000	10,259,121	9,128,038	8 % <sup>(6)</sup>
Haven Campus Communities, LLC	6/11/2014	6/30/2016	5,400,000	4,059,666	3,540,099	12 % <sup>(5)</sup>
Oxford Capital Partners, LLC	6/27/2014	6/30/2016	5,925,000	4,656,874	4,029,737	12 % <sup>(7)</sup>
Newport Development Partners, LLC	6/17/2014	6/30/2016	3,000,000	2,160,560	1,860,560	12 % <sup>(5)</sup>
Unamortized loan fees				(39,900 )	(48,400 )	
			\$ 32,825,000	\$ 25,716,007	\$ 28,697,560	

<sup>(1)</sup> Revolving credit line which is an amendment of the bridge loan which was originated on March 20, 2013. The amounts payable under the terms of the loan are collateralized by guaranties of payment and performance by the principals of the borrower.

<sup>(2)</sup> The outstanding balance of this loan was fully repaid as of February 11, 2015.

<sup>(3)</sup> See related party disclosure in Note 7.

<sup>(4)</sup> The amounts payable under the terms of this promissory note are collateralized by an assignment of project documents and guaranties of payment and performance by the principal of the borrower.

<sup>(5)</sup> The amounts payable under the terms of these revolving credit lines are collateralized by a personal guaranty of repayment by the principals of the borrower.

<sup>(6)</sup> The amounts payable under this revolving credit line were collateralized by an assignment of the Manager's rights to fees due under the fourth amended and restated management agreement, or Management Agreement, between the Company and the Manager.

<sup>(7)</sup> The amounts payable under the terms of this revolving credit line, up to the lesser of 25% of the loan balance or \$1,000,000 are collateralized by a personal guaranty of repayment by the principals of the borrower.

The Haven and Newport instruments are collateralized in full by guaranties of repayment issued by the principals of the borrowers, which are not affiliates of the Company. The Oxford line of credit is collateralized by guaranties of repayment issued by the principals of the borrowers, which are not affiliates of the Company, up to the lesser of 25% of the outstanding principal balance or \$1,000,000. Haven Campus Communities, LLC is a related party, as described in note 7.

The Company recorded interest income and other revenue from these instruments as follows:

	Three months ended March 31,
	2015
	2014

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Real estate loans:

Current interest payments	\$3,383,875	\$2,295,963
Additional accrued interest	2,003,480	1,514,161
Deferred loan fee revenue	150,319	308,457
Total real estate loan revenue	5,537,674	4,118,581
Interest income on notes and lines of credit	695,954	607,168
Interest income on loans and notes receivable	\$6,233,628	\$4,725,749

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The Company extends loans for purposes such as to partially finance the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities, and for other real estate or real estate related projects. Certain of these loans include characteristics such as exclusive options to purchase the project at a fixed price within a specific time window following project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to create variable interests to the Company and require further evaluation as to whether the variable interest creates a variable interest entity, or VIE, which would necessitate consolidation of the project. The Company considers the facts and circumstances pertinent to each entity borrowing under the loan, including the relative amount of financing the Company is contributing to the overall project cost, decision making rights or control held by the Company, guarantees provided by third parties, and rights to expected residual gains or obligations to absorb expected residual losses that could be significant from the project. If the Company is deemed to be the primary beneficiary of a VIE, consolidation treatment would be required.

The Company has evaluated its real estate loans, where appropriate, for accounting treatment as loans versus real estate development projects, as required by ASC 310. For each loan, the characteristics and the facts and circumstances indicate that loan accounting treatment is appropriate.

The Company's real estate loans partially finance the development activities of the borrowers' associated legal entities. Each of these loans create variable interests in each of these entities, and according to the Company's analysis, are deemed to be VIEs, due to the combined factors of the sufficiency of the borrowers' investment at risk, the existence of payment and performance guaranties provided by the borrowers, as well as the limitations on the fixed-price purchase options on the CityPark View, City Vista, Overton Rise, Crosstown Walk, Aster at Lely, Haven West, and Founders' Village loans. The Company has concluded that it is not the primary beneficiary of the borrowing entities. It has no decision making authority or power to direct activity, except normal lender rights, which are subordinate to the senior loans on the projects. Therefore, since the Company has concluded it is not the primary beneficiary, it has not consolidated these entities in its consolidated financial statements. The Company's maximum exposure to loss from these loans is their drawn amount as of March 31, 2015 of approximately \$79.9 million. The maximum aggregate amount of loans to be funded as of March 31, 2015 was approximately \$81.7 million.

The Company is subject to a concentration of credit risk that could be considered significant with regard to the Crosstown Walk, CityPark View, City Vista, Founders' Village, Palisades, Encore, Summit Crossing III and Crosstown Walk II real estate loans, the promissory note from Oxford Contracting, LLC, and the revolving line of credit to Oxford Capital Partners, LLC, as identified specifically by the two named principals of the borrowers, W. Daniel Faulk, Jr. and Richard A. Denny, and as evidenced by repayment guaranties offered in support of these loans. The drawn amount of these loans total approximately \$87.1 million (with a total commitment amount of \$95.7 million) and in the event of a total failure to perform by the borrowers and guarantors, would subject the Company to a total possible loss of that amount. The Company generally requires secured interests in one or a combination of the membership interests of the borrowing entity or the entity holding the project, guaranties of loan repayment, and project completion performance guaranties as credit protection with regard to its real estate loans, as is customary in the mezzanine loan industry. The Company has performed assessments of the guaranties with regard to the obligors' ability to perform according to the terms of the guaranties if needed and has concluded that the guaranties reduce the Company's risk and exposure to the above-described credit risk in place as of March 31, 2015.

The Company is also subject to a geographic concentration of risk that could be considered significant with regard to the Overton Rise, Haven West, Encore, Green Park, Stadium Village, Summit Crossing III and Aldridge at Town Village real estate loans, all of which are partially supporting proposed multifamily communities and student housing projects in or near Atlanta, Georgia. The drawn amount of these loans as of March 31, 2015 totaled approximately \$65.9 million (with a total commitment amount of approximately \$84.7 million) and in the event of a total failure to perform by the borrowers and guarantors, would subject the Company to a total possible loss of that amount.

The borrowers and guarantors behind the Crosstown Walk, CityPark View, City Vista, Founders' Village, Palisades, Encore, Summit Crossing III and Crosstown Walk II real estate loans, the promissory note to Oxford Contracting, LLC, and the revolving line of credit to Oxford Capital Partners, LLC collectively qualify as a major customer as defined in ASC 280-10-50, as the revenue recorded from this customer exceeded ten percent of the Company's total revenues. The Company recorded revenue from transactions with this major customer within its financing segment of approximately \$2.7 million and \$1.9 million for the three-month periods ended March 31, 2015, and 2014, respectively.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

#### 6. Redeemable Preferred Stock and Equity Offerings

The Company's Follow-on Offering is being offered by International Assets Advisory, LLC, or the Dealer Manager, on a "reasonable best efforts" basis. Each share of Preferred Stock ranks senior to Common Stock and carries a cumulative annual 6% dividend of the stated per share value of \$1,000, payable monthly as declared by the Company's board of directors. Dividends begin accruing on the date of issuance. On June 26, 2014, the Company amended the redemption schedule of the Preferred Stock to allow redemptions at the option of the holder from the date of issuance of the Preferred Stock through the first year subject to a 13% redemption fee. After year one, the redemption fee decreases to 10%, after year three it decreases to 5%, after year four it decreases to 3%, and after year five there is no redemption fee. Any redeemed shares of Preferred Stock are entitled to any accrued but unpaid dividends at the time of redemption and any redemptions may be in cash or Common Stock, at the Company's discretion. The Warrant is exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance.

As of March 31, 2015, offering costs specifically identifiable to Unit offering closing transactions, such as commissions, dealer manager fees, and other registration fees, totaled approximately \$23.8 million. These costs are reflected as a reduction of stockholders' equity at the time of closing. In addition, the costs related to the offering not related to a specific closing transaction totaled approximately \$8.1 million. As of March 31, 2015, the Company had issued 244,812 Units from which we realized net proceeds of approximately \$220.8 million after commissions and other costs. A total of 925 shares of Series A Preferred Stock were subsequently redeemed. The number of Units issued was approximately 24.8% of the maximum number of Units anticipated to be issued under the Primary Series A Offering and the Follow-On Offering. The Company cumulatively recognized approximately 29.3% of the approximate \$8.1 million deferred to date, or approximately \$2.4 million as a reduction of stockholders' equity. The remaining balance of offering costs not yet reflected as a reduction of stockholder's equity, approximately \$5.7 million, are reflected in the asset section of the consolidated balance sheet as deferred offering costs at March 31, 2015. The remainder of current and future deferred offering costs related to the Follow-on Offering will likewise be recognized as a reduction of stockholders' equity in the proportion of the number of Units issued to the maximum number of Units anticipated to be issued. Offering costs not related to a specific closing transaction are subject to an overall cap of 1.5% (discussed further below) of the total gross proceeds raised during the Unit offerings.

Aggregate offering expenses, including selling commissions and dealer manager fees, will be capped at 11.5% of the aggregate gross proceeds of the Primary Series A Offering and the Follow-On Offering, of which the Company will reimburse its Manager up to 1.5% of the gross proceeds of these offerings for all organization and offering expenses incurred, excluding selling commissions and dealer manager fees; however, upon approval by the conflicts committee of the board of directors, the Company may reimburse its Manager for any such expenses incurred above the 1.5% amount as permitted by the Financial Industry Regulatory Authority.

On May 17, 2013, the Company filed a registration statement on Form S-3 (File No. 333-188677) for an offering up to \$200 million of equity or debt securities, or Shelf Registration Statement, which was declared effective by the SEC on July 19, 2013. Deferred offering costs related to this Shelf Registration Statement totaled approximately \$547,000 as of March 31, 2015, of which approximately \$259,000 are reflected as deferred offering costs in the asset section of the consolidated balance sheet at March 31, 2015. These costs will likewise be recognized as a reduction of stockholders' equity in the proportion of the proceeds from securities issued to the maximum amount of securities registered.

On February 28, 2014, the Company filed a prospectus supplement to the Shelf Registration Statement to issue and sell up to \$100 million of Common Stock from time to time in an "at the market" offering, or the ATM Offering, through MLV & Co. LLC as sales agent. Through March 31, 2015, the Company sold approximately 6.5 million shares of Common Stock through the ATM offering and collected net proceeds of approximately \$54.4 million.

7. Related Party Transactions

John A. Williams, the Company's Chief Executive Officer and Chairman of the Board, and Leonard A. Silverstein, the Company's President and Chief Operating Officer and a member of the Board, are also executive officers and directors of NELL Partners, Inc., which controls the Manager. Mr. Williams is the Chief Executive Officer and Mr. Silverstein is the President and Chief Operating Officer of the Manager.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

Mr. Williams, Mr. Silverstein and Michael J. Cronin, the Company's Executive Vice President, Chief Accounting Officer and Treasurer are executive officers of Williams Realty Advisors, LLC, or WRA, which is the manager of the day-to-day operations of Williams Opportunity Fund, LLC, or WOF, as well as Williams Realty Fund I, LLC, or WRF.

The Management Agreement entitles the Manager to receive compensation for various services it performs related to acquiring assets and managing properties on the Company's behalf. The following table details Manager fees recognized, net of deferrals, as described below.

Type of Compensation	Basis of Compensation	Three months ended March 31,	
		2015	2014
Acquisition fees	1% of the gross purchase price of real estate assets acquired or loans advanced	\$ 955,349	\$ 68,056
Asset management fees	Monthly fee equal to one-twelfth of 0.50% of the total book value of assets, as adjusted	664,305	466,868
Property management fees	Monthly fee equal to 4% of the monthly gross revenues of the properties managed	472,092	262,121
General and administrative expense fees	Monthly fee equal to 2% of the monthly gross revenues of the Company	348,585	221,881
		\$ 2,440,331	\$ 1,018,926

Included in the acquisition and pursuit costs line of the statement of operations for the three months ended March 31, 2014 is a fee in the amount of \$28,634 paid to Joel T. Murphy in connection with one grocery-anchored necessity retail shopping center acquisition prior to Mr. Murphy becoming a director of the Company and the Chief Executive Officer of New Market Properties, LLC.

The Manager may, in its discretion, defer some or all of the asset management, property management, or general and administrative expense fees for properties owned by the Company. Any deferred fees become due and payable to the extent that, in the event of any capital transaction, the net sale proceeds exceed the allocable capital contributions for the asset plus a 7% priority annual return on the asset. A total of approximately \$345,960 of combined asset management and general and administrative expense fees related to the acquired properties during the three months ended March 31, 2015 and \$678,305 cumulatively have been deferred by the Manager. The Company will recognize any deferred fees in future periods to the extent, if any, it determines that it is probable that the estimated net sale proceeds would exceed the hurdles listed above. As of March 31, 2015, the Company determined that there was insufficient evidence to support recognition of these deferred fees; therefore, the Company has not recognized any expense for the amounts deferred.

In addition to property management fees, the Company incurred the following reimbursable on-site personnel salary and related benefits expenses at the properties, which are listed on the Consolidated Statements of Operations:  
Three months ended March 31,



2015	2014
\$1,117,573	\$625,261

The Manager utilizes its own and its affiliates' personnel to accomplish certain tasks related to raising capital that would typically be performed by third parties, including, but not limited to, legal and marketing functions. As permitted under the Management Agreement, the Manager was reimbursed \$250,290 and \$109,120 for the three-month periods ended March 31, 2015 and 2014, respectively. These costs are recorded as deferred offering costs until such time as additional closings occur on the Unit offerings or the Shelf Offering, at which time they are reclassified on a pro-rata basis as a reduction of offering proceeds within stockholders' equity.

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 March 31, 2015

The Company's Haven West, Haven 12, Haven Lubbock and Stadium Village real estate loans and the Haven Campus Communities' line of credit are supported in part by guaranties of repayment and performance by John A. Williams, Jr., our Chief Executive Officer's son, a principal of the borrowers and a related party of the Company under GAAP.

In addition to the fees described above, the Management Agreement also entitles the Manager to other potential fees, including disposition fees based on the lesser of (A) one-half of the commission that would be reasonable and customary; and (B) 1% of the sale price of the asset.

Furthermore, the Manager holds the special limited partnership interest in the Operating Partnership, which entitles the Manager to distributions from the Operating Partnership equal to 15% of any net proceeds from the sale of a property that are remaining after the payment of (i) the capital and certain expenses related to all realized investments (including the sold asset), and (ii) a 7% priority annual return on such capital and expense; provided that all accrued and unpaid dividends on the Series A Preferred Stock have been paid in full.

The Company did not incur any of these other potential fees during the three-month periods ended March 31, 2015 or 2014.

The Company holds a promissory note in the amount of \$1,500,000 due from Preferred Capital Marketing Services, LLC, or PCMS, which is a wholly-owned subsidiary of NELL Partners.

The Company extended a revolving line of credit with a maximum borrowing amount of \$12.0 million to its Manager.

#### 8. Dividends and Distributions

The Company declares and pays monthly cash dividend distributions on its Series A Preferred Stock in the amount of \$5.00 per share per month, prorated for partial months at issuance as necessary. The Company's cash distributions on its Series A Preferred Stock were:

2015			2014		
Record date	Number of shares	Aggregate dividends declared	Record date	Number of shares	Aggregate dividends declared
January 30, 2015	192,607	\$984,217	January 31, 2014	89,313	\$454,344
February 27, 2015	206,007	1,047,189	February 28, 2014	93,005	468,337
March 31, 2015	223,699	1,141,491	March 31, 2014	98,200	497,855
	Total	\$3,172,897		Total	\$1,420,536

The Company's dividend activity on its Common Stock for the three-month periods ended March 31, 2015 and 2014 was:

2015				2014			
Record date	Number of shares	Dividend per share	Aggregate dividends paid	Record date	Number of shares	Dividend per share	Aggregate dividends paid
March 13, 2015	22,004,309	\$0.175	\$3,850,754	March 14, 2014	15,336,059	\$0.16	\$2,453,769

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

The holders of Class A Units of the Operating Partnership are entitled to equivalent distributions as those declared on the Common Stock. At March 31, 2015, the Company had 280,360 Class A Units outstanding, which are exchangeable on a one-for-one basis for shares of Common Stock or the equivalent amount of cash. Distribution activity by the Operating Partnership was:

2015			2014		
Declaration date	Payment date	Aggregate distributions	Declaration date	Payment date	Aggregate distributions
February 5, 2015	April 22, 2015	\$49,063	February 6, 2014	April 22, 2014	\$36,552

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

## 9. Equity Compensation

### Stock Incentive Plan

On February 25, 2011, the Company's board of directors adopted, and the Company's stockholders approved, the Preferred Apartment Communities, Inc. 2011 Stock Incentive Plan, or, as amended, the 2011 Plan, to incentivize, compensate and retain eligible officers, consultants, and non-employee directors. Awards may be made in the form of issuances of Common Stock, restricted stock, stock appreciation rights ("SARs"), performance shares, incentive stock options, non-qualified stock options, or other forms. Eligibility for receipt of, amounts, and all terms governing awards pursuant to the 2011 Plan, such as vesting periods and voting and dividend rights on unvested awards, are determined by the Compensation Committee of the Company's Board of Directors.

On May 9, 2013, the Company's stockholders approved the second amendment to the 2011 Plan, to increase the aggregate number of shares of Common Stock authorized for issuance under the 2011 Plan to 1,317,500 and to extend the expiration date of the 2011 Plan to December 31, 2016.

Equity compensation expense by award type for the Company was:

	Three months ended March 31,		Unamortized expense as of March 31,
	2015	2014	2015
Quarterly board member committee fee grants	\$ 17,909	\$ 17,928	\$—
Class B Unit awards:			
Executive officers - 2013	—	2,318	—
Executive officers - 2014	3,825	359,617	—
Executive officers - 2015	488,083	—	1,465,965
Restricted stock grants:			
2013	—	64,359	—
2014	80,491	—	26,830
Total	\$ 590,308	\$ 444,222	\$ 1,492,795

### Restricted Stock Grants

On May 9, 2013, the Company granted a total of 29,016 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$8.85 and total compensation cost in the amount of \$256,792 was recognized on a straight-line basis over the period ending with the vest date, which was May 8, 2014. On January 1, 2014, 1,957 shares of restricted stock from this grant were forfeited upon the transition of the vice chairman of the Company's board of directors from an independent director status to an employee of the Manager.

On January 1, 2014, the Company granted 2,178 shares of restricted Common Stock to a new independent board member, in pro-rata payment of his annual retainer fee. The per-share fair value was \$8.04 and total compensation cost in the amount of \$17,511 was recognized on a straight-line basis over the period beginning on the date of grant and ending on May 8, 2014.

On May 8, 2014, the Company granted a total of 39,216 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$8.21 and total compensation cost in the amount of \$321,963 will be recognized on a straight-line basis over the period ending on the earlier of first anniversary of the grant date and the date of the next annual meeting of the Company's stockholders.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

#### Directors' Stock Grants

The Company grants shares of Common Stock to its independent board members in payment of their meeting fees. The total compensation cost of these immediate-vesting awards was recorded in full at the grant dates and the fair values were based upon the closing prices of the Common Stock on the trading days immediately preceding the dates of grant. Details concerning these grants were:

Grant date	Number of shares	Fair value per share	Total fair value
2/6/2014	2,241	\$ 8.00	\$ 17,928
2/5/2015	1,782	\$ 10.05	\$ 17,909

#### Class B Units

On January 2, 2013, pursuant to the limited partnership agreement of the Operating Partnership, the Company granted 142,046 Class B Units of the Operating Partnership, or Class B Units, to certain of its executive officers as compensation for service to be rendered during 2013. On January 2, 2014, the Company granted 239,556 Class B Units for service to be rendered during 2014. On January 2, 2015, the Company granted 285,997 Class B Units for service to be rendered during 2015.

The Class B Units become Vested Class B Units at the Initial Valuation Date, which is one year from the date of grant. For each grant, on the Initial Valuation Date, the market capitalization of the number of shares of Common Stock at the date of grant is compared to the market capitalization of the same number of shares of Common Stock at the Initial Valuation Date. If the market capitalization measure results in an increase which exceeds the target market threshold, the Vested Class B Units become earned Class B Units and automatically convert into Class A Units of the Operating Partnership (as long as the capital accounts have achieved economic equivalence), which are henceforth entitled to distributions from the Operating Partnership and become exchangeable for Common Stock on a one-to-one basis at the option of the holder. Vested Class B Units may become Earned Class B Units on a pro-rata basis should the result of the market capitalization test be an increase of less than the target market threshold. Any Vested Class B Units that do not become Earned Class B Units on the Initial Valuation Date are subsequently remeasured on a quarterly basis until such time as all Vested Class B Units become Earned Class B Units or are forfeited due to termination of continuous service as an officer of the Company due to an event other than as a result of a qualified event, which is generally the death or disability of the holder. Continuous service through the final valuation date is required for the Vested Class B Units to qualify to become fully Earned Class B Units.

Because of the market condition vesting requirement that determines the transition of the Vested Class B Units to Earned Class B Units, a Monte Carlo simulation was utilized to calculate the total fair values, which will be amortized as compensation expense over the one-year periods beginning on the grant dates through the Initial Valuation Dates. On January 2, 2014, 131,464 of the 142,046 outstanding Class B Units for 2013 became fully vested and earned and automatically converted to Class A Units of the Operating Partnership. The remaining 10,582 unvested 2013 Class B Units became vested and earned and automatically converted to Class A Units of the Operating Partnership on June 30, 2014. On January 2, 2015, the 239,556 outstanding Class B Units for 2014 became fully vested and earned and automatically converted to Class A Units of the Operating Partnership.



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The underlying valuation assumptions and results for the Class B Unit awards were:

Grant dates	1/2/2015		1/2/2014	
Stock price	\$9.21		\$8.05	
Dividend yield	7.60	%	8.12	%
Expected volatility	30.13	%	32.72	%
Risk-free interest rate	2.55	%	3.80	%
Derived service period (years)	1.0		1.0	
Number of Units granted	285,997		239,556	
Calculated fair value per Unit	\$6.81		\$5.94	
Total fair value of Units	\$1,947,640		\$1,422,963	
Target market threshold increase	\$2,629,000		\$1,959,000	

The expected dividend yield assumptions were derived from the Company's closing prices of the Common Stock on the grant dates and the projected future quarterly dividend payments per share of \$0.175 for the 2015 awards and \$0.16 for the 2014 awards.

Since the Company has a limited amount of operating history in the public equity market, the expected volatility assumption was derived from the observed historical volatility of the common stock prices of a select group of peer companies within the REIT industry that most closely approximate the Company's size, capitalization, leverage, line of business and geographic focus markets.

The risk-free rate assumptions were obtained from the Federal Reserve yield table and were calculated as the interpolated rate between the 20 and 30 year yield percentages on U. S. Treasury securities on the grant dates.

Since the likelihood of attainment of the market condition for each of the Class B Units to become earned is believed to be high and the vesting period is one year, the forfeiture rate assumption for these Class B Units was set to 0%.

Since the Class B Units have no expiration date, a derived service period of one year was utilized, which equals the period of time from the grant date to the initial valuation date.



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

## 10. Indebtedness

## Mortgage Notes Payable

The following table shows certain details regarding our mortgage notes payable:

	Acquisition/ refinancing date	Principal balance as of		Maturity date	Fixed interest rate	Interest only through date ( <sup>1</sup> )
		March 31, 2015	December 31, 2014			
Trail Creek	6/25/2013	\$28,109,000	\$28,109,000	7/1/2020	4.22	% 7/1/2020
Stone Rise	7/3/2014	25,187,000	25,187,000	8/1/2019	2.89	% 8/31/2015
Summit Crossing	4/21/2011	20,604,085	20,685,760	5/1/2018	4.71	% 5/31/2014
Summit Crossing secondary financing	8/28/2014	5,207,914	5,229,386	9/1/2019	4.39	% N/A
Summit II	3/20/2014	13,357,000	13,357,000	4/1/2021	4.49	% 4/30/2019
Ashford Park	1/24/2013	25,626,000	25,626,000	2/1/2020	3.13	% 2/28/2018
Ashford Park secondary financing	8/28/2014	6,604,045	6,632,542	2/1/2020	4.13	% N/A
McNeil Ranch	1/24/2013	13,646,000	13,646,000	2/1/2020	3.13	% 2/28/2018
Lake Cameron	1/24/2013	19,773,000	19,773,000	2/1/2020	3.13	% 2/28/2018
Enclave	9/26/2014	24,862,000	24,862,000	10/1/2021	3.68	% 10/31/2017
Sandstone	9/26/2014	32,037,757	32,200,225	10/1/2019	3.18	% N/A
Stoneridge	9/26/2014	27,718,784	27,859,349	10/1/2019	3.18	% N/A
Vineyards	9/26/2014	34,775,000	34,775,000	10/1/2021	3.68	% 10/31/2017
Avenues at Cypress	2/13/2015	22,900,000	—	9/1/2022	3.43	% N/A
Avenues at Northpointe	2/13/2015	27,878,000	—	3/1/2022	3.16	% 3/31/2017
Spring Hill Plaza	9/5/2014	9,900,000	9,900,000	10/1/2019	3.36	% 10/31/2015
Parkway Town Centre	9/5/2014	7,200,000	7,200,000	10/1/2019	3.36	% 10/31/2015
Woodstock Crossing	8/8/2014	3,126,234	3,138,389	9/1/2021	4.71	% N/A
Deltona Landings	9/30/2014	7,180,801	7,215,551	10/1/2019	3.48	% N/A
Powder Springs	9/30/2014	7,576,983	7,613,650	10/1/2019	3.48	% N/A
Kingwood Glen	9/30/2014	12,014,223	12,072,363	10/1/2019	3.48	% N/A
Barclay Crossing	9/30/2014	6,754,905	6,787,594	10/1/2019	3.48	% N/A
Sweetgrass Corner	9/30/2014	8,182,512	8,221,429	10/1/2019	3.58	% N/A
Parkway Centre	9/30/2014	4,704,663	4,727,430	10/1/2019	3.48	% N/A
Salem Cove	10/6/2014	9,600,000	9,600,000	11/1/2024	4.21	% 11/30/2016
Total		\$404,525,906	\$354,418,668			

(<sup>1</sup>) Following the indicated interest only period (where applicable), monthly payments of accrued interest and principal are based on a 30-year amortization period through the maturity date.



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

#### Credit Facility

The Company has a credit facility, or Credit Facility, with Key Bank National Association, or Key Bank, which defines a revolving line of credit, or Revolving Line of Credit, which is used to fund investments, capital expenditures, dividends (with consent of Key Bank), working capital and other general corporate purposes on an as needed basis. The maximum borrowing capacity on the Revolving Line of Credit was \$40,000,000 until the amendment of the loan agreement pursuant to the Third Modification Agreement, which became effective July 1, 2014.

The Third Modification Agreement increased the Company's borrowing capacity on the Revolving Line of Credit from \$40 million to \$45 million and extended the maturity date to July 1, 2015. Once the Company's operating real estate assets exceeded \$300 million, the borrowing capacity was increased to \$50 million.

On February 12, 2015, the Company entered into a \$32 million term loan with Key Bank National Association under the Credit Facility, or the Term Loan, to partially finance the acquisition of two multifamily communities in Houston, Texas. The Term Loan matures on May 12, 2015, with options to extend the maturity date as far as November 12, 2015, and accrues interest at a rate of LIBOR plus 4.0% per annum and, if the loan is extended, the rate increases to LIBOR plus 4.5% per annum.

On February 12, 2015, the Company extended the maturity of its Revolving Line of Credit to February 12, 2016 and amended the interest rate to LIBOR plus 3.25% per annum.

The Credit Facility contains certain affirmative and negative covenants, including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. The amount of dividends that may be paid out by the Company is restricted to a maximum of 95% of AFFO for the trailing rolling four quarters without the lender's consent; solely for purposes of this covenant, AFFO is calculated as earnings before interest, taxes, depreciation and amortization expense, plus reserves for capital expenditures, less normally recurring capital expenditures, less consolidated interest expense.

As of March 31, 2015, the Company was in compliance with all covenants related to the Credit Facility, as shown in the following table:

Covenant <sup>(1)</sup>	Requirement	Result
Net worth	Minimum \$250,000,000	<sup>(2)</sup> \$335,092,407
Debt yield	Minimum 8.25%	8.92%
Payout ratio	Maximum 95%	<sup>(3)</sup> 80.7%
Total leverage ratio	Maximum 60%	53.8%
Debt service coverage ratio	Minimum 1.50x	2.74X

<sup>(1)</sup> All covenants are as defined in the credit agreement for the Credit Facility.

<sup>(2)</sup> Minimum \$250 million plus 75% of the net proceeds of any equity offering, which totaled \$272,469,054 as of March 31, 2015.

<sup>(3)</sup> Calculated on a trailing four-quarter basis. For the twelve-month period ended March 31, 2015, the maximum dividends and distributions allowed under this covenant was \$26,381,000.

Loan fees and closing costs for the establishment and subsequent amendments of the Revolving Line of Credit, the Term Loan, as well as the mortgage debt on the Company's multifamily communities, are amortized using the interest method over the lives of the loans. At March 31, 2015, aggregate unamortized loan costs were approximately \$5.5

million, which will be amortized over a weighted average remaining loan life of approximately 5.2 years. The weighted average interest rate for the Revolving Line of Credit was 4.0% for the three-month period ended March 31, 2015. The Revolving Line of Credit also bears a commitment fee on the average daily unused portion of the Revolving Credit Facility of 0.35% per annum.

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 March 31, 2015

#### Future Principal Payments

The Company's estimated future principal payments due on its debt instruments, including its line of credit as of March 31, 2015 were:

Period	Future principal payments
2015	\$21,472,007
2016	4,078,605
2017	4,974,126
2018	26,501,099
2019	146,083,872
thereafter	220,416,197
<b>Total</b>	<b>\$423,525,906</b>

#### 11. Income Taxes

The Company elected to be taxed as a REIT effective with its tax year ended December 31, 2011, and therefore, the Company will not be subject to federal and state income taxes after this effective date, so long as it distributes 100% of the Company's annual REIT taxable income to its shareholders. For the period preceding this election date, the Company's operations resulted in a tax loss. As of December 31, 2010, the Company had deferred federal and state tax assets totaling approximately \$298,100, none of which were based upon tax positions deemed to be uncertain. These deferred tax assets will most likely not be used since the Company elected REIT status; therefore, management has determined that a 100% valuation allowance is appropriate for the three month periods ended March 31, 2015 and 2014.

#### 12. Commitments and Contingencies

On March 28, 2014, the Company entered into a payment guaranty in support of its Manager's new eleven-year office lease, which began on October 9, 2014. The amount guaranteed by the Company is \$6.1 million and is reduced by \$489,000 per lease year over the term of the lease.

Certain officers and employees of the Manager have been assigned company credit cards. The Company has guaranteed up to \$405,000 on these credit cards.

On January 27, 2015, the Company entered into a purchase agreement to acquire a multifamily community located in Sarasota, Florida representing 237 units, for a purchase price of approximately \$47.4 million. There can be no assurance that this transaction will close.

The Company is otherwise currently subject to neither any known material commitments or contingencies from its business operations, nor any material known or threatened litigation.

#### 13. Segment Information

The Company's Chief Operating Decision Maker, or CODM, evaluates the performance of the Company's business operations and allocates financial and other resources by assessing the financial results and outlook for future performance across three distinct segments: multifamily communities, real estate related financing, and retail.

Multifamily Communities - consists of the Company's portfolio of owned residential multifamily communities.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Financing - consists of the Company's investment portfolio of mezzanine loans, bridge loans, and other instruments deployed by the Company to partially finance the development, construction, and prestabilization carrying costs of new multifamily communities and other real estate and real estate related assets.

Retail - consists of the Company's portfolio of owned grocery-anchored necessity retail shopping centers.

27

---

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

The CODM monitors net operating income (“NOI”) on a segment and a consolidated basis as a key performance measure for its operating segments. NOI is defined as rental and other property revenue from real estate assets plus interest income from its loan portfolio less total property operating and maintenance expenses, property management fees, real estate taxes, property insurance, and general and administrative expenses. The CODM uses NOI as a measure of operating performance because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs, acquisition expenses, and other expenses generally incurred at the corporate level.

The following tables present the Company's assets, revenues, and NOI results by reportable segment, as well as a reconciliation from NOI to net income (loss). The assets attributable to 'Other' primarily consist of deferred offering costs recorded but not yet reclassified as reductions of stockholders' equity and cash balances at the Company and Operating Partnership levels.

	March 31, 2015	December 31, 2014
Assets:		
Multifamily communities	\$ 442,679,007	\$ 371,449,943
Financing	206,869,112	189,984,602
Retail	124,370,639	125,735,073
Other	14,947,499	9,240,794
Consolidated assets	\$ 788,866,257	\$ 696,410,412

Total capitalized expenditures of \$441,329 and \$264,370 (excluding the purchase price of acquisitions and including construction in progress) were recorded for the three months ended March 31, 2015 and 2014, respectively, attributable to the Company's multifamily communities segment. Total capitalized expenditures of \$137,722 and \$35,420 attributable to the retail segment were recorded for the three-month periods ended March 31, 2015 and 2014, respectively.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

	Three months ended March 31,	
	2015	2014
Revenues		
Multifamily communities	\$12,134,492	\$6,425,448
Financing	6,233,628	4,725,749
Retail	2,976,395	88,885
Consolidated revenues	\$21,344,515	\$11,240,082
Segment net operating income (Segment NOI)		
Multifamily communities	\$6,645,239	\$3,765,857
Financing	6,233,628	4,725,749
Retail	2,069,329	67,462
Consolidated segment net operating income	14,948,196	8,559,068
Interest expense:		
Multifamily communities	2,871,898	1,329,024
Retail	774,492	—
Financing	730,725	386,627
Depreciation and amortization:		
Multifamily communities	6,373,642	2,278,493
Retail	1,571,786	30,033
Professional fees	378,799	273,848
Management fees, net of deferrals	1,004,930	688,749
Acquisition costs:		
Multifamily communities	1,169,386	70,044
Retail	14,506	175,255
Equity compensation to directors and executives	590,308	444,222
Other	232,653	86,928
Net (loss) income	\$(764,929)	) \$2,795,845



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

#### 14. Income (Loss) Per Share

The following is a reconciliation of weighted average basic and diluted shares outstanding used in the calculation of income (loss) per share of Common Stock:

	Three months ended March 31,	
	2015	2014
Numerator:		
Net (loss) income	\$ (764,929	) \$ 2,795,845
Net loss (income) attributable to non-controlling interests	9,699	(38,862 )
Net (loss) income attributable to the Company	(755,230	) 2,756,983
Dividends declared to Series A preferred stockholders <sup>(A)</sup>	(3,172,897	) (1,420,536 )
Earnings attributable to unvested restricted stock <sup>(B)</sup>	(6,863	) (4,678 )
Net (loss) income available to common stockholders	\$ (3,934,990	) \$ 1,331,769
Denominator:		
Weighted average number of shares of Common Stock - basic	21,813,974	15,316,816
Effect of dilutive securities: <sup>(C)</sup>		
Warrants	—	—
Class B Units	—	216,555
Unvested restricted stock	—	29,237
Weighted average number of shares of Common Stock - diluted	21,813,974	15,562,608
Net (loss) income per share of Common Stock available to common stockholders:		
Basic	\$ (0.18	) \$ 0.09
Diluted	\$ (0.18	) \$ 0.09

<sup>(A)</sup> The Company's shares of Series A Preferred Stock outstanding accrue dividends at an annual rate of 6% of the stated value of \$1,000 per share, payable monthly. The Company had 243,887 and 101,486 outstanding shares of Series A Preferred Stock at March 31, 2015 and 2014, respectively.

<sup>(B)</sup> The Company's outstanding unvested restricted share awards (39,216 and 29,016 shares of Common Stock at March 31, 2015, and 2014, respectively) contain non-forfeitable rights to distributions or distribution equivalents. The impact of the unvested restricted share awards on earnings per share has been calculated using the two-class method whereby earnings are allocated to the unvested restricted share awards based on dividends declared and the unvested restricted shares' participation rights in undistributed earnings. Given the Company incurred a net loss attributable to common stockholders for the three-month period ended March 31, 2015, the dividends declared for that period are adjusted in determining the calculation of loss per share of Common Stock since the unvested restricted share awards are defined as participating securities.

<sup>(C)</sup> Potential dilution from 150,000 shares of Common Stock that would be outstanding due to the hypothetical exercise of a warrant issued by the Company to International Assets Advisory LLC, or IAA, on March 31, 2011, which expired on March 31, 2015, and warrants outstanding from issuances of Units that are potentially exercisable into 4,856,600 shares of Common Stock, are excluded from the diluted shares calculations because the effect was antidilutive. Class A Units were excluded from the denominator because earnings were allocated to non-controlling

interests in the calculation of the numerator.

30

---

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

#### 15. Pro Forma Financial Information (unaudited)

The Company's condensed pro forma financial results, assuming the acquisitions of Salem Cove, Parkway Town Centre, Spring Hill Plaza, the Dunbar Portfolio and the Sunbelt Portfolio were hypothetically acquired on January 1, 2014 and the Houston Portfolio was hypothetically acquired February 1, 2014, were:

	Three months ended March 31,	
	2015	2014
Pro forma:		
Revenues	\$23,129,808	\$18,338,266
Net income (loss)	\$1,643,672	\$(7,151,394 )
Net income (loss) attributable to the Company	\$1,622,836	\$(7,051,989 )
Net loss attributable to common stockholders	\$(1,556,924 )	\$(8,477,203 )
Net income loss per share of Common Stock attributable to common stockholders, Basic and diluted	\$(0.07 )	\$(0.51 )
Weighted average number of shares of Common Stock outstanding, Basic and diluted	21,813,974	16,766,816

These pro forma results are not necessarily indicative of what historical performance would have been had these business combinations been effective as of the hypothetical acquisition dates listed above, nor should they be interpreted as expectations of future results.

#### 16. Fair Values of Financial Instruments

Fair value is defined as the price at which an asset or liability is exchanged between market participants in an orderly transaction at the reporting date. The Company's cash equivalents, notes receivable, accounts receivable and payables and accrued expenses all approximate fair value due to their short term nature. The Company has one real estate loan which is measured at fair value on a recurring basis.

The following tables provide estimated fair values of the Company's financial instruments. The carrying values of the Company's real estate loans include accrued interest receivable from additional interest or exit fee provisions and are presented net of deferred loan fee revenue, where applicable.

	As of March 31, 2015		Fair value measurements using fair value hierarchy		
	Carrying value	Fair Value	Level 1	Level 2	Level 3
Financial Assets:					
Real estate loans <sup>(1)</sup>	\$181,116,107	\$186,800,537	\$—	\$—	\$186,800,537

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Notes and line of credit receivable	25,716,007	25,716,007	—	—	25,716,007
	\$206,832,114	\$212,516,544	\$—	\$—	\$212,516,544
Financial Liabilities:					
Mortgage notes payable	\$404,525,906	\$414,634,810	\$—	\$—	\$414,634,810
Term loan	19,000,000	19,000,000	—	—	19,000,000
Loan participation obligations	11,314,528	11,909,158	—	—	11,909,158
	\$434,840,434	\$445,543,968	\$—	\$—	\$445,543,968

31

---

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
March 31, 2015

	As of December 31, 2014		Fair value measurements using fair value hierarchy		
	Carrying value	Fair Value	Level 1	Level 2	Level 3
<b>Financial Assets:</b>					
Real estate loans <sup>(1)</sup>	\$ 161,268,255	\$ 166,583,953	\$—	\$—	\$ 166,583,953
Notes and line of credit receivable	28,697,560	28,697,560	—	—	28,697,560
	\$ 189,965,815	\$ 195,281,513	\$—	\$—	\$ 195,281,513
<b>Financial Liabilities:</b>					
Mortgage notes payable	\$ 354,418,668	360,557,496	\$—	\$—	\$ 360,557,496
Revolving credit facility	24,500,000	24,500,000	—	—	24,500,000
Loan participation obligations	7,990,798	8,399,069	—	—	8,399,069
	\$ 386,909,466	\$ 393,456,565	\$—	\$—	\$ 393,456,565

<sup>(1)</sup> The carrying value of real estate loans includes the Fusion loan of \$21,536,641 and \$20,313,722 at March 31, 2015 and December 31, 2014, respectively, for which the Company elected the fair value option on a recurring basis. The change in fair value from December 31, 2014 to March 31, 2015 was due to additional draws on the loan. The carrying value of real estate assets includes the Company's balance of the Palisades, Green Park, and Stadium Village real estate loans, as well as the amounts funded by unrelated participants. The loan participation obligations are the amounts due the participants under these arrangements. The carrying value of real estate loans includes accrued interest of \$8,855,896 and \$8,036,582 as of March 31, 2015 and December 31, 2014, respectively.

The fair value of the real estate loans within the level 3 hierarchy are comprised of estimates of the fair value of the notes, which were developed utilizing a discounted cash flow model over the remaining terms of the notes until their maturity dates and utilizing discount rates believed to approximate the market risk factor for notes of similar type and duration. The fair values also contain a separately-calculated estimate of any applicable exit fee or additional interest payment due the Company at the maturity date of the loan, based on the outstanding loan balances at March 31, 2015, discounted to the reporting date utilizing a discount rate believed to be appropriate for multifamily development projects. At the date of the Fusion loan, the Company elected the fair value option as the carrying amount of the loan. The significant unobservable input into this level 3 fair value assessment classification includes a remote possibility of realization of the \$2.0 million exit fee. Because the interest rate of the loan approximated market rates for similar loans, and due to the short term nature of the loan, the Company determined that the face amount of the loan approximated its fair market value.

The fair values of the fixed rate mortgages on the Company's properties were developed using market quotes of the fixed rate yield index and spread for four, five and seven year notes as of the reporting date. The present values of the cash flows were calculated using the original interest rate in place on the fixed rate mortgages and again at the current market rate. The difference between the two results was applied as a fair market adjustment to the carrying value of the mortgages.

#### 17. Subsequent Events

Between April 1, 2015 and April 30, 2015, the Company issued 23,703 Units and collected net proceeds from these issuances of approximately \$21.4 million after commissions and fees under its Follow-on Offering.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

On April 9, 2015, the Company converted its bridge loan to a mezzanine loan of up to approximately \$15.6 million to partially finance a planned student housing project located in Lubbock, Texas. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5% per annum.

On April 17, 2015, the Company originated a bridge loan of up to \$2.9 million to fund predevelopment costs for a proposed 158-unit student housing project adjacent to the University of South Florida in Tampa, Florida. The loan pays current monthly interest of 10.0% per annum.

On April 29, 2015, the Company declared a Common Stock dividend of \$0.18 per share for the second quarter 2015, which represents a 44% overall growth rate from our initial Common Stock dividend of \$0.125 per share, or approximately 11.1% on an annualized basis since June 30, 2011.

On May 1, 2015, the Company originated a mezzanine loan of up to approximately \$15.5 million to partially finance a planned 250-unit student housing project located adjacent to Baylor University in Waco, Texas. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5.0% per annum.

On May 7, 2015, the Company granted a total of 30,133 shares of restricted stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$10.62 and total compensation cost in the amount of \$320,012 will be recognized on a straight-line basis over the one year period ending on the first anniversary of the grant date.

On May 7, 2015, the Company granted 564 shares of Common Stock to its independent board members, in payment of their meeting fees. The per-share fair value of this immediate-vesting award was \$10.62, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$5,990 was recorded in full at the grant date.

On May 7, 2015, the Company's stockholders approved the third amendment to the 2011 Plan, to increase the aggregate number of shares of Common Stock authorized for issuance under the 2011 Plan to 2,617,500 and to extend the expiration date of the 2011 Plan to December 31, 2019.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Significant Developments

During the first quarter 2015, we acquired two multifamily communities located in the Houston, Texas market, representing an aggregate of 520 units, for an aggregate purchase price of approximately \$76.0 million. We now own 3,846 multifamily units, with an additional potential 4,360 units under construction through our mezzanine loan program. There can be no assurance that these acquisitions in fact will occur.

As of March 31, 2015, we owned ten grocery-anchored necessity retail shopping centers with approximately 694,000 square feet of gross leasable area.

During the first quarter 2015, we originated one mezzanine loan of up to \$10,975,000 million to partially finance a planned 300-unit multifamily community located in Atlanta, Georgia and also converted our Summit Crossing III bridge loan to a mezzanine loan of up to approximately \$7.2 million to partially finance a 172-unit planned third phase of our Summit Crossing multifamily community. As of March 31, 2015, our real estate loan portfolio consisted of 13 mezzanine loans and four bridge loans supporting 17 planned multifamily communities and student housing projects. These loans represent a total commitment amount of approximately \$196.4 million and 4,360 potential additional units.

During the first quarter 2015, we issued 51,478 Units and collected net proceeds of approximately \$46.3 million from our Follow-On Offering and issued 547,862 shares of Common Stock at an average price of approximately \$10.03 and collected net proceeds of approximately \$5.4 million from our at the market offering, or ATM Offering, through MLV & Co. LLC as our sales agent under our Shelf Registration Statement.

### Forward-looking Statements

Certain statements contained in this quarterly report on Form 10-Q, including, without limitation, statements containing the words "believes," "anticipates," "intends," "expects," "assumes," "goals," "guidance," "trends" and similar expressions, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based upon our current plans, expectations and projections about future events. However, such statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following:

- our business and investment strategy;
- our projected operating results;
- actions and initiatives of the U.S. Government and changes to U.S. Government policies and the execution and impact of these actions, initiatives and policies;
- the state of the U.S. economy generally or in specific geographic areas;
- economic trends and economic recoveries;
- our ability to obtain and maintain financing arrangements, including through the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac;
- financing and advance rates for our target assets;
- our expected leverage;
- changes in the values of our assets;
- our expected portfolio of assets;
- our expected investments;
- interest rate mismatches between our target assets and our borrowings used to fund such investments;



- changes in interest rates and the market value of our target assets;
- changes in prepayment rates on our target assets;
- effects of hedging instruments on our target assets;
- rates of default or decreased recovery rates on our target assets;
- the degree to which our hedging strategies may or may not protect us from interest rate volatility;
- impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters;
- our ability to maintain our qualification as a real estate investment trust, or REIT, for U.S. federal income tax purposes;
- our ability to maintain our exemption from registration under the Investment Company Act of 1940, as amended;
- availability of investment opportunities in mortgage-related and real estate-related investments and securities;
- availability of qualified personnel;
- estimates relating to our ability to make distributions to our stockholders in the future;

- our understanding of our competition;
- market trends in our industry, interest rates, real estate values, the debt securities markets or the general economy;
- weakness in the national, regional and local economies, which could adversely impact consumer spending and retail sales and in turn tenant demand for space and could lead to increased store closings;
- changes in market rental rates;
- changes in demographics (including the number of households and average household income) surrounding our shopping centers;
- adverse financial conditions for grocery anchors and other retail, service, medical or restaurant tenants;
- continued consolidation in the retail and grocery sector;
- excess amount of retail space in our markets;
- reduction in the demand by tenants to occupy our shopping centers as a result of reduced consumer demand for certain retail formats;
- the growth of super-centers and warehouse club retailers, such as those operated by Wal-Mart and Costco, and their adverse effect on traditional grocery chains;
- our ability to aggregate a critical mass of grocery-anchored necessity retail shopping centers or to spin-off, sell or distribute them;
- the impact of an increase in energy costs on consumers and its consequential effect on the number of shopping visits to our centers; and
- consequences of any armed conflict involving, or terrorist attack against, the United States.

Forward-looking statements are found throughout "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this quarterly report on Form 10-Q. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, or SEC, we do not have any intention or obligation to publicly release any revisions to forward-looking statements to reflect unforeseen or other events after the date of this report. The forward-looking statements should be read in light of the risk factors indicated in the section entitled "Risk Factors" in section 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 and as may be supplemented by any amendments to our risk factors in our subsequent quarterly reports on Form 10-Q and other reports filed with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov).

#### General

The following discussion and analysis provides information that we believe is relevant to an assessment and understanding of our results of operations and financial position. This discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q.

#### Overview

We are an externally managed Maryland corporation formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of our business strategy, we may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and we may make bridge and mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the construction of multifamily communities and other properties. As a secondary strategy, we may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 20% of our assets in other real estate related investments such as grocery-anchored necessity retail properties, senior mortgage loans, subordinate loans or mezzanine debt secured by interests in grocery-anchored necessity retail properties, membership or partnership interests in grocery-anchored necessity retail properties and other grocery-anchored necessity retail related assets as determined by our Manager as appropriate for

us.

We seek to generate returns for our stockholders by taking advantage of the current environment in the real estate market and the United States economy by acquiring multifamily assets and shopping centers in our targeted markets. The current economic environment still provides many challenges for new development, which provides opportunity for current multifamily product to potentially enjoy stable occupancy rates and rising rental rates as the overall economy continues to grow. As the real estate market and economy stabilize, we intend to employ efficient management techniques to grow income and create asset value.

As market conditions change over time, we intend to adjust our investment strategy to adapt to such changes as appropriate. We continue to believe there are abundant opportunities among our target assets that currently present attractive risk-return profiles. However, in order to capitalize on the investment opportunities that may be present in the various other points of an economic

35

---

cycle, we may expand or change our investment strategy and target assets. We believe that the diversification of the portfolio of assets that we intend to acquire, our ability to acquire and manage our target assets, and the flexibility of our strategy will position us to generate attractive total returns for our stockholders in a variety of market conditions.

We elected to be taxed as a REIT under the Code effective with our tax year ended December 31, 2011. We also intend to operate our business in a manner that will permit us to maintain our status as a REIT and our exemption from registration under the Investment Company Act. We have and will continue to conduct substantially all of our operations through our Operating Partnership in which we owned an approximate 98.7% interest as of March 31, 2015. New Market Properties, LLC, a wholly-owned subsidiary of the Operating Partnership, owns and conducts the business of our grocery-anchored necessity retail properties.

#### Industry Outlook

We believe continued, albeit potentially sporadic, improvement in the United States' economy will continue in 2015, with continued job growth and improvements in consumer confidence. We believe a growing economy, improved job market and increased consumer confidence should help create favorable conditions for in the multifamily sector. If the economy continues to improve, we expect current occupancy rates generally to remain stable, on an annual basis, as the current level of occupancy nationwide will be difficult to improve on measurably. The pipeline of new multifamily construction, although increasing, has been relatively measured in most of our markets. Nationally, new multifamily construction is currently around average historical levels in most markets. Even with the increase in new supply of multifamily properties, recent job growth and demographic trends have led to improved absorption levels in our markets, which in most markets has offset or exceeded the new supply coming online. The absorption rate has led to stable or modestly increasing occupancy rates with concurrent increases in rental rates in our markets. We believe the supply of new multifamily construction will not increase dramatically as the constraints in the market (including availability of quality sites and the difficult permitting and entitlement process) will contain increases in multifamily supply.

We believe that the grocery-anchored necessity retail sector benefits from many of the same improving metrics as the multifamily sector, namely improved economy and job and wage growth. More specifically, the types of centers we own and plan to acquire are primarily occupied by grocery stores, service uses, medical providers and restaurants. We believe that these businesses are significantly less impacted by e-commerce than some other retail businesses, and that grocery anchors typically generate repeat trips to the center. We expect that improving macroeconomic conditions, coupled with continued population growth in the suburban markets where our retail properties are located, will create favorable conditions for grocery shopping and other uses provided by grocery-anchored retail shopping centers. With moderate supply growth following a period of historically low retail construction starts, we believe our centers that are all generally located in Sun Belt and Texas markets are well-positioned to have solid operating fundamentals.

Favorable U.S. Treasury yields and competitive lender spreads have created a generally favorable borrowing environment for multifamily owners and developers. Given the uncertainty around the world's financial markets, investors have been willing to accept lower yields on U.S. government backed securities, providing Freddie Mac and Fannie Mae (the GSEs) with excellent access to investor capital. Even with the recent volatility in U.S. Treasury rates, we expect the market to continue to remain favorable financing multifamily communities, as the equity and debt markets have generally continued to view the U.S. multifamily sector as a desirable investment despite recent volatility. Recently, the GSEs have run into an issue regarding their ability to lend. The regulator, the Federal Housing and Finance Association (FHFA), has an approximate \$30 billion cap on new production for both agencies for 2015. Given the current volume of business, it could well be the case that they reach that cap before the end of the year and as early as August. If FHFA does not provide relief under the cap for the agencies and loan demand continues to be high, it could well be the case that financing for acquisitions becomes more expensive through the end of 2015. We would expect other market participants to step in to the void the agencies would leave but the cost could

increase and underwriting could become stricter.

We believe the combination of continued high construction mortgage underwriting standards as compared to before the recent financial crisis, coupled with continued hesitance and reluctance among many prospective homebuyers to believe the net benefits of home ownership are greater than the flexibility offered through renting will continue to work in the existing multifamily sector's favor, resulting in gradual increases in market rents, lower concessions and opportunities for increases in ancillary fee income. We also believe there will be a continued increase in demand for multifamily rental housing due to the ongoing entry of the domestic echo-boomer generation, the sons and daughters of the baby-boom generation, into the workforce resulting in an increase in demand for rental housing. Finally, we believe a continuation of the current declining homeownership rate trend in the United States would also result in increased demand for multifamily rental housing.

### Critical Accounting Policies

Below is a discussion of the accounting policies that management believes are critical. We consider these policies critical because they involve significant management judgments, assumptions and estimates about matters that are inherently uncertain and because they are important for understanding and evaluating our reported financial results. These judgments affect the reported amounts of assets and liabilities and our disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different amounts could be reported in our financial statements. Additionally, other companies may utilize different estimates that may impact the comparability of our results of operations to those of companies in similar businesses.

#### Real Estate

**Cost Capitalization.** Investments in real estate properties are carried at cost and depreciated using the straight-line method over the estimated useful lives of 30 to 40 years for buildings, 5 to 10 years for building and land improvements and 5 to 10 years for computers, furniture, fixtures and equipment. Acquisition costs are generally expensed as incurred for transactions that are deemed to be business combinations. Repairs, maintenance and resident turnover costs are charged to expense as incurred and significant replacements and betterments are capitalized and depreciated over the items' estimated useful lives. Repairs, maintenance and resident turnover costs include all costs that do not extend the useful life of the real estate property. We consider the period of future benefit of an asset to determine its appropriate useful life.

**Real Estate Acquisition Valuation.** We generally record the acquisition of income-producing real estate as a business combination. All assets acquired and liabilities assumed in a business combination are measured at their acquisition-date fair values.

We assess the acquisition-date fair values of all tangible assets, identifiable intangibles and assumed liabilities using methods similar to those used by independent appraisers (e.g., discounted cash flow analysis) and that utilize appropriate discount and/or capitalization rates and available market information. Estimates of future cash flows are based on a number of factors, including historical operating results, known and anticipated trends and market and economic conditions. The fair value of tangible assets of an acquired property considers the value of the property as if it were vacant.

We record above-market and below-market in-place lease values for acquired properties based on the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining average non-cancelable term of the leases. We amortize any recorded above-market or below-market lease values as a reduction or increase, respectively, to rental income over the remaining average non-cancelable term of the respective leases.

Intangible assets include the value of in-place leases, which represents the estimated value of the net cash flows of the in-place leases to be realized, as compared to the net cash flows that would have occurred had the property been vacant at the time of acquisition and subject to lease-up. These estimates include estimated carrying costs, such as real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the hypothetical expected lease-up periods. Acquired in-place lease values are amortized to operating expense over the average remaining non-cancelable term of the respective in-place leases.

The fair values of in-place leases for retail shopping centers represent the value of direct costs associated with leasing, including opportunity costs associated with lost rentals that are avoided by acquiring in-place leases. Direct costs associated with obtaining a new tenant include commissions, legal and marketing costs, incentives such as tenant improvement allowances and other direct costs. Such direct costs are estimated based on our consideration of current market costs to execute a similar lease. The value of opportunity costs is estimated using the estimated market lease rates and the estimated absorption period of the space. These direct costs and opportunity costs are included in the accompanying consolidated balance sheets as acquired intangible assets and are amortized to expense over the remaining term of the respective leases. The fair values of above-market and below-market in-place leases for retail shopping centers are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) our estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the

remaining term of the leases, taking into consideration the probability of renewals for any below-market leases. The capitalized above-market leases and in place leases are included in the acquired intangible assets line of the consolidated balance sheets. Both above-market and below-market lease values are amortized as adjustments to rental revenue over the remaining term of the respective leases, plus any below market probable renewal options. Intangible assets also include the value of customer relationships, which represent the value inherent in the relationships with existing lessees, quantified by management's estimate of the average likelihood of lease renewal. Customer relationships are amortized over the average remaining non-cancelable term of in place leases, plus an estimated renewal period.

Estimating the fair values of the tangible assets, identifiable intangibles and assumed liabilities requires us to make significant assumptions to estimate market lease rates, property-operating expenses, carrying costs during lease-up periods, discount rates, market absorption periods, the number of years the property will be held for investment and market interest rates. The use of different assumptions would result in variations of the values of our acquired tangible assets, identifiable intangibles and assumed liabilities, which would impact their subsequent amortization and ultimately our net income.

**Impairment of Real Estate and Related Intangible Assets.** We monitor events and changes in circumstances that could indicate that the carrying amounts of our real estate and related intangible assets may not be recoverable or realized. When conditions suggest that an asset group may be impaired, we compare its carrying value to its estimated undiscounted future cash flows, including proceeds from its eventual disposition. If, based on this analysis, we do not believe that we will be able to recover the carrying value of an asset group, we record an impairment to the extent that the carrying value exceeds the estimated fair value of the asset group. Fair market value is determined based on a discounted cash flow analysis. This analysis requires us to use future estimates of net operating income, expected hold period, capitalization rates and discount rates. The use of different assumptions would result in variations of the values of the assets which could impact the amount of our net income and our assets on our balance sheet.

#### Real Estate Loans

We extend loans for purposes such as to provide partial financing for the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities and for other real estate or real estate related projects. Certain of these loans we extend include characteristics such as exclusive options to purchase the project within a specific time window following expected project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to fall under the definition of a variable interest entity, or VIE, and thus trigger consolidation consideration. We consider the facts and circumstances pertinent to each loan, including the relative amount of financing we are contributing to the overall project cost, decision making rights or control we hold and our rights to expected residual gains or our obligations to absorb expected residual losses from the project. If we are deemed to be the primary beneficiary of a VIE due to holding a controlling financial interest, the majority of decision making control, or by other means, consolidation of the VIE would be required. Arriving at these conclusions requires us to make significant assumptions and judgments concerning each project, especially with regard to our estimates of future market capitalization rates and property net operating income projections. Additionally, we analyze each loan arrangement and utilize these same assumptions and judgments for consideration of whether the loan qualifies for accounting as a loan or as an investment in a real estate development project.

**Impairment of Loans and Notes Receivable.** We monitor the progress of underlying real estate development projects which are partially financed by our real estate loans and certain of our notes receivable. Draws of interest included in these loans and notes are monitored versus the budgeted amounts, and the progress of projects are monitored versus the estimates in the project timeline. Changes in circumstances could indicate that the carrying amounts of our loans and notes receivable may not be recoverable or realized. When conditions suggest that an impairment condition may exist, we compare its carrying value to its estimated undiscounted future cash flows, including proceeds from its eventual disposition. If, based on this analysis, we do not believe that we will be able to recover the carrying value of a loan or note, we record a valuation allowance to the extent that the carrying value exceeds its estimated fair value. Fair market value is determined based on a discounted cash flow analysis and is substantiated by an independent appraisal if necessary. This analysis requires us to use future estimates of progress of a project versus its budget, local and national economic conditions and discount rates. The use of different assumptions would result in variations of the values of the loans and notes which could impact the amount of our net income and our assets on our consolidated balance sheets.

#### Revenue Recognition



We generally lease apartment units under leases with terms of thirteen months or less. We generally lease retail properties for rental terms of several years. Rental revenue, net of concessions, is recognized on a straight-line basis over the term of the lease. Differences from the straight-line method, which recognize the effect of any up-front concessions and other adjustments ratably over the lease term, are not material.

Revenue from reimbursements of retail tenants' share of real estate taxes, insurance and common area maintenance, or CAM, costs are recognized as the respective costs are incurred in accordance with the lease agreements. We estimate the collectability of the receivable related to rental and reimbursement billings due from tenants and straight-line rent receivables, which represent the cumulative amount of future adjustments necessary to present rental income on a straight-line basis, by taking into consideration our historical write-off experience, tenant credit-worthiness, current economic trends, and remaining lease terms.

We recognize gains on sales of real estate either in total or deferred for a period of time, depending on whether a sale has been consummated, the extent of the buyer's investment in the property being sold, whether our receivable, if any, is subject to future subordination, and the degree of our continuing involvement with the property after the sale, if any. If the criteria for profit recognition under the full-accrual method are not met, we defer gain recognition and account for the continued operations of the property by applying the reduced profit, deposit, installment or cost recovery method, as appropriate, until the appropriate criteria are met.

Other income, including interest earned on our cash, is recognized as it is earned. We recognize interest income on real estate loans on an accrual basis over the life of the loan using the effective interest method. Direct loan origination fees and origination or acquisition costs, are amortized over the life of the loan as an adjustment to interest income. We stop accruing interest on loans when circumstances indicate that it is probable that the ultimate collection of all principal and interest due according to the loan agreement will not be realized, which is generally a delinquency of 30 days in required payments of interest or principal. Any payments received on such non-accrual loans are recorded as interest income when the payments are received. Interest accrual on real estate loan investments is resumed once interest and principal payments become current.

Promotional fees received from service providers at our properties are deferred and recognized on a straight-line basis over the term of the agreement.

#### Equity Compensation

We calculate the fair value of equity compensation instruments such as warrants and stock options based upon estimates of their expected term, the expected volatility of and dividend yield on our Common Stock over this expected term period and the market risk-free rate of return. When appropriate, we will also estimate forfeitures of these instruments and accrue the compensation expense, net of estimated forfeitures, over the vesting period(s).

#### New Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update No. 2014-08 ("ASU 2014-08"), Reporting Discontinued Operations and Disclosures of Disposals of Components of Entity. Under this new guidance, a disposal of a component of an entity or a group of components of an entity shall only be reported in discontinued operations if the disposal represents a strategic shift that has, or will have, a major effect on an entity's operations and financial results. ASU 2014-08 is to be applied prospectively for annual and interim periods beginning on or after December 31, 2014, with early adoption permitted. The Company adopted ASU 2014-8 on January 1, 2015. Early adoption is not permitted for assets that have previously been reported as held for sale in the consolidated financial statements. Therefore, application of this new guidance was not permitted for our Trail Creek multifamily community, which was reported as held for sale in our Annual Report on Form 10-K for the twelve-month period ended December 31, 2013 and in our Quarterly Report on Form 10-Q for the three-month period ended March 31, 2014. We do not expect the adoption of this guidance to materially impact our financial position or results of operations.

In May 2014, the FASB issued Accounting Standards Update 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers (Topic 606). ASU 2014-09 provides a single comprehensive revenue recognition model for contracts with customers (excluding certain contracts, such as lease contracts) to improve comparability within industries. ASU 2014-09 requires an entity to recognize revenue to reflect the transfer of goods or services to customers at an amount the entity expects to be paid in exchange for those goods and services and provide enhanced disclosures, all to provide more comprehensive guidance for transactions such as service revenue and contract modifications. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2016 and may be applied using either a full retrospective or a modified approach upon adoption. We are currently evaluating the impact this standard may have on our financial statements.

In August 2014, the FASB issued Accounting Standards Update 2014-15 ("ASU 2014-15"), Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This new guidance requires management to evaluate, at each annual and interim reporting period, whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date the financial statements are issued and provide related disclosures. ASU 2014-15 is effective for annual periods ending after December 15, 2016 and interim periods thereafter, early adoption is permitted. We are currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on our financial statements.

In February 2015, the FASB issued Accounting Standards Update 2015-02 ("ASU 2015-02"), Consolidation (Topic 810): Amendments to the Consolidation Analysis. This new guidance specifically eliminates the presumption in the current voting model

that a general partner controls a limited partnership or similar entity unless that presumption can be overcome. Generally, only a single limited partner that is able to exercise substantive kick-out rights will be required to consolidate the limited partnership. ASU 2015-02 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity/capital as of the beginning of the period of adoption or retrospectively to each period presented. We have not yet selected a transition method and are currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on our financial statements.

In April 2015, the FASB issued Accounting Standards Update 2015-03 ("ASU 2015-03"), Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This new guidance requires the presentation of unamortized debt issuance costs to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the associated debt, rather than as an asset. ASU 2015-03 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. We do not expect the adoption of ASU 2015-03 to materially impact our financial position or results of operations.

## Results of Operations

The highlights of our first quarter 2015 operating results included:

Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, or NFFO, was \$5,202,103, or \$0.24 per share for the first quarter 2015, compared to \$0.25 per share for the first quarter 2014. This \$0.01 per share reduction year over year primarily is due to a delay by our third party developers in closing several senior construction loans for which we expected to provide mezzanine financing. We anticipated the revenue from these mezzanine financings would replace real estate-related loans paid off in the fourth quarter 2014 and first quarter 2015. We currently expect these transactions to close in the second and third quarters 2015.

Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders, or AFFO, increased to \$4,940,346, or \$0.22 per share for the first quarter 2015, an increase of 10.0% on a per share basis from our AFFO result of \$3,060,633, or \$0.20 per share for the first quarter 2014. This increase year over year primarily is due to the collection of approximately \$1.2 million of deferred interest on the Aster at Lely mezzanine loan. AFFO is calculated after deductions for all preferred dividends.

As of March 31, 2015, our total assets were approximately \$788.9 million, an increase of approximately \$433.5 million, or 122% compared to our total assets of approximately \$355.3 million at March 31, 2014.

Total revenues for the first quarter 2015 were approximately \$21.3 million, an increase of approximately \$10.1 million, or 90%, compared to approximately \$11.2 million for the first quarter 2014.

Our Common Stock dividend of \$0.175 per share for the first quarter 2015 represents a 40% overall growth rate from our initial Common Stock dividend of \$0.125 per share, or approximately 10.8% on an annualized basis since June 30, 2011.

At March 31, 2015, our leverage, as measured by the ratio of our debt to the undepreciated book value of our total assets, was 53.0%.

For the first quarter 2015, our average multifamily physical occupancy was 94.2% and our retail portfolio was 95.1% leased as of March 31, 2015.

•

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

For the first quarter 2015, our NFFO payout ratio to our Common Stockholders and Unitholders was approximately 75.0% and our AFFO payout ratio to Common Stockholders and Unitholders was approximately 78.9%. <sup>(2)</sup>

- For the first quarter 2015, our NFFO payout ratio (before the deduction of preferred dividends) to our Series A Preferred Stockholders was approximately 37.9% and our AFFO payout ratio (before the deduction of preferred dividends) to our Series A Preferred Stockholders was approximately 39.1%. <sup>(2)</sup>

On January 27, 2015, we originated a mezzanine loan of up to \$10,975,000 to partially finance a planned 300-unit multifamily community located in Atlanta, Georgia. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5% per annum.

Also on January 27, 2015, we entered into a purchase agreement to acquire a multifamily community located in Sarasota, Florida representing 237 units, for a purchase price of approximately \$47.4 million.

On February 13, 2015, we acquired two multifamily communities located in Houston, Texas representing 520 units, for an aggregate purchase price of approximately \$76.0 million. With the closing of the Sarasota acquisition referenced above and upon completion of all the projects and assuming the exercise of all potential purchase options within our real estate loan portfolio, we would own 18 additional multifamily properties, including four student housing communities, comprising an additional 4,597 units.

On February 27, 2015, we converted our Summit Crossing III bridge loan to a mezzanine loan of up to approximately \$7.2 million to partially finance a 172-unit planned third phase of our Summit Crossing multifamily community located in Atlanta, Georgia. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5% per annum.

On April 9, 2015, we converted our bridge loan to a mezzanine loan of up to approximately \$15.6 million to partially finance a planned student housing project located in Lubbock, Texas. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5% per annum.

On April 17, 2015, we originated a bridge loan of up to \$2.9 million to fund predevelopment costs for a proposed 458-unit student housing project adjacent to the University of South Florida in Tampa, Florida. The loan pays current monthly interest of 10.0% per annum.

On April 29, 2015, we declared a Common Stock dividend of \$0.18 per share for the second quarter 2015, which represents a 44% overall growth rate from our initial Common Stock dividend of \$0.125 per share, or approximately 11.1% on an annualized basis since June 30, 2011.

- On May 1, 2015, we originated a mezzanine loan of up to approximately \$15.5 million to partially finance a planned 250-unit student housing project located adjacent to Baylor University in Waco, Texas. The loan pays current monthly interest of 8.5% per annum and accrues deferred interest of 5.0% per annum.

(1) "Per share" refers to per basic weighted average share of Common Stock and Class A Unit outstanding for the periods indicated. See Definitions of Non-GAAP and Other Measures later within this "Results of Operations" section.

(2) We calculate the NFFO and AFFO payout ratios to Common Stockholders and Unitholders as the ratio of Common Stock dividends and distributions to Unitholders to NFFO or AFFO, respectively. We calculate the NFFO and AFFO payout ratios to Series A Preferred Stockholders as the ratio of Preferred Stock dividends to the sum of Preferred Stock dividends and NFFO or AFFO, respectively. See Definitions of Non-GAAP and Other Measures later within this "Results of Operations" section.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Three Months Ended March 31, 2015 compared to 2014

The following discussion and tabular presentations highlight the major drivers behind the line item changes in our results of operations for the three months ended March 31, 2015 versus 2014, as summarized in the table below:

	Three months ended March 31,		Change inc (dec)		
	2015	2014	Amount	Percentage	
<b>Revenues:</b>					
Rental revenues	\$ 13,141,120	\$ 5,869,291	\$ 7,271,829	123.9	%
Other property revenues	1,969,767	645,042	1,324,725	205.4	%
Interest income on loans and notes receivable	4,875,086	4,293,442	581,644	13.5	%
Interest income from related party	1,358,542	432,307	926,235	214.3	%
Total revenues	21,344,515	11,240,082	10,104,433	89.9	%
<b>Operating expenses:</b>					
Property operating and maintenance	2,079,359	912,549	1,166,810	127.9	%
Property salary and benefits reimbursement to related party	1,117,573	625,261	492,312	78.7	%
Property management fees to related parties	570,406	262,121	308,285	117.6	%
Real estate taxes	2,076,677	659,049	1,417,628	215.1	%
General and administrative	458,204	188,839	269,365	142.6	%
Equity compensation to directors and executives	590,308	444,222	146,086	32.9	%
Depreciation and amortization	7,945,428	2,308,526	5,636,902	244.2	%
Acquisition and pursuit costs	423,592	188,031	235,561	125.3	%
Acquisition fees to related parties	760,300	57,268	703,032	1,227.6	%
Asset management fees to related parties	1,350,890	688,749	662,141	96.1	%
Insurance, professional fees and other	705,552	393,971	311,581	79.1	%
Total operating expenses	18,078,289	6,728,586	11,349,703	168.7	%
Asset management and general and administrative expense fees deferred	(345,960)	) —	(345,960)	) —	%
Net operating expenses	17,732,329	6,728,586	11,003,743	163.5	%
Operating income	3,612,186	4,511,496	(899,310)	(19.9)	%
Less interest expense	4,377,115	1,715,651	2,661,464	155.1	%
Net income (loss)	\$ (764,929)	) \$ 2,795,845	\$ (3,560,774)	(127.4)	%

Revenues

Rental revenue increased for the three months ended March 31, 2015 from the comparable 2014 period primarily due to acquisitions, as shown in the following table:

	Increase Amount (rounded to 000s):	Percent of increase	
<b>Rental revenues:</b>			
Dunbar Portfolio	\$ 4,032,000	55.4	%
Sunbelt Portfolio and other retail assets	2,170,000	29.8	%
Houston Portfolio	899,000	12.4	%

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Other	171,000	2.4	%
Total	\$7,272,000	100.0	%

42

---



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

The Dunbar and Sunbelt Portfolios were acquired in September 2014 and the Houston Portfolio was acquired in February 2015 and so only reflects a partial period of results. Occupancy rates and rent growth are the primary drivers of increases in rental revenue from owned multifamily communities. Our average multifamily physical occupancy was 94.2% and 95.1% for the three-month periods ended March 31, 2015 and 2014, respectively. We define multifamily physical occupancy as the number of units occupied divided by total apartment units. Our average multifamily economic occupancy was 91.9% and 92.6% for the three-month periods ended March 31, 2015 and 2014, respectively. We calculate average multifamily economic occupancy by dividing gross potential rent less vacancy losses, model expenses, bad debt expenses and concessions by gross potential rent. All our multifamily properties are included in this calculation except for properties which are not yet stabilized (Cypress and Northpointe) and properties which are undergoing significant capital projects (Sandstone).

As of March 31, 2015, our retail portfolio was 95.1% leased. We define percent leased as the percentage of gross leasable area that is leased, including lease agreements that have been signed which have not yet commenced.

Factors which we believe affect market rents include vacant unit inventory in local markets, local and national economic growth and resultant employment stability, income levels and growth, the ease of obtaining credit for home purchases, and changes in demand due to consumer confidence in the above factors.

We also collect revenue from residents for items such as utilities, application fees, lease termination fees, and late charges. The increase in other property revenues for the three-month period ended March 31, 2015 versus 2014 was similarly due primarily to the acquisitions listed above.

The following table presents details of our loan balances and interest revenue for the three-month periods ended March 31, 2015 and 2014:

Project/Property	Loan balance at March 31,		Increase (decrease)	Interest revenue Three months ended March 31,		Increase (decrease)
	2015	2014		2015	2014	
Crosstown Walk	\$ 10,937,889	\$ 10,204,721	\$ 733,168	\$ 387,152	\$ 359,176	\$ 27,976
CityPark View	9,956,985	9,934,190	22,795	355,257	356,173	(916 )
City Vista	13,998,159	12,071,059	1,927,100	498,025	432,475	65,550
Madison Rome	—	5,328,725	(5,328,725 )	—	193,557	(193,557 )
Aster at Lely	12,000,517	11,645,390	355,127	438,202	416,516	21,686
Overton Rise	16,105,109	14,799,950	1,305,159	569,933	533,071	36,862
Haven West	6,759,621	6,494,067	265,554	243,150	233,951	9,199
Haven 12	5,632,538	1,587,466	4,045,072	202,368	36,528	165,840
Founders' Village	9,833,098	8,954,522	878,576	347,219	295,540	51,679
Encore	14,115,725	8,694,101	5,421,624	273,260	260,533	12,727
Palisades	15,543,593	10,707,000	4,836,593	486,634	445,129	41,505
Fusion	21,536,641	14,842,018	6,694,623	673,217	555,932	117,285
Green Park	6,165,592	—	6,165,592	176,253	—	176,253
Stadium Village	12,938,789	—	12,938,789	411,767	—	411,767
Summit Crossing III	4,101,296	—	4,101,296	97,709	—	97,709
Crosstown Walk II	2,236,339	—	2,236,339	83,107	—	83,107
Aldridge at Town Village	5,455,865	—	5,455,865	118,392	—	118,392
Haven Lubbock	4,942,455	—	4,942,455	176,029	—	176,029
	\$ 172,260,211	\$ 115,263,209	\$ 56,997,002	5,537,674	4,118,581	1,419,093

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Interest revenue on notes receivable and revolving line of credit	695,954	607,168	88,786
Total interest revenue	\$6,233,628	\$4,725,749	\$1,507,879

43

---

## Property operating and maintenance expense

Expenses for the operations and maintenance of our multifamily communities and retail assets rose primarily due to the incremental costs brought on by the Dunbar Portfolio and Sunbelt Portfolio and other retail assets acquired during 2014, as shown in the following table. The primary components of operating and maintenance expense are utilities, property repairs, and landscaping costs. The expenses incurred for property repairs and, to a lesser extent, utilities could generally be expected to increase gradually over time as the buildings and properties age. Utility costs may generally be expected to increase in future periods as rate increases from providing carriers are passed on to our residents and tenants.

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$641,000	54.9	%
Sunbelt Portfolio and other retail assets	386,000	33.1	%
Houston Portfolio	83,000	7.1	%
Other	57,000	4.9	%
Total	\$1,167,000	100.0	%

We recorded expense reimbursements to our multifamily property manager for the salary and benefits expense for individuals who handle the on-site management, operations and maintenance of our multifamily communities. These costs increased primarily due to the incremental costs brought on by the Dunbar Portfolio acquisition during 2014 and the Houston Portfolio in 2015, as shown in the following table. The number of employees assigned by our property manager to our twelve multifamily communities at March 31, 2015 is not expected to change materially over the foreseeable future.

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$433,000	88.0	%
Houston Portfolio	80,000	16.3	%
Other	(21,000)	(4.3)	)%
Total	\$492,000	100.0	%

## Property management fees

We pay a fee for property management services to our Manager in an amount of 4% of gross property revenues as compensation for services such as rental, leasing, operation and management of our multifamily communities and the supervision of any subcontractors; for retail assets, property management fees are 4% of gross property revenues, of which generally 3.5% is paid to a third party management company. The increases were primarily due to properties acquired during 2014 and 2015, as shown in the following table:

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$181,000	58.8	%
Sunbelt Portfolio and other retail assets	97,000	31.5	%
Houston Portfolio	25,000	8.1	%
Other	5,000	1.6	%

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Total	\$308,000	100.0	%
-------	-----------	-------	---

44

---

## Real estate taxes

We are liable for property taxes due to the various counties and municipalities that levy such taxes on real property for each of our multifamily communities and retail assets. Real estate taxes rose primarily due to the incremental costs brought on by acquisitions during 2014, as shown in the following table:

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$726,000	51.2	%
Sunbelt Portfolio and other retail assets	319,000	22.5	%
Houston Portfolio	260,000	18.3	%
Other	113,000	8.0	%
Total	\$1,418,000	100.0	%

We generally expect the assessed values of our multifamily communities and retail assets to rise over time, owing to our expectation of improving market conditions and the value of our multifamily communities and retail assets, as well as pressure on municipalities to raise revenues.

## General and Administrative

The increase was primarily due to higher franchise and net worth taxes, and administrative expenses related to the properties acquired during 2014, as shown in the following table:

	Increase Amount (rounded to 000s):	Percent of increase	
Taxes, licenses and fees	\$112,000	41.6	%
Dunbar Portfolio	77,000	28.6	%
Sunbelt Portfolio and other retail assets	20,000	7.4	%
Houston Portfolio	30,000	11.2	%
Other	30,000	11.2	%
Total	\$269,000	100.0	%

## Equity compensation to directors and executives

Expenses recorded by grant for equity compensation awards were:

	Three months ended March 31,	
	2015	2014
Quarterly board member committee fee grants	\$17,909	\$17,928
Class B Unit awards:		
Executive officers - 2013	—	2,318
Executive officers - 2014	3,825	359,617
Executive officers - 2015	488,083	—
Restricted stock grants:		
2013	—	64,359
2014	80,491	—

Total	\$ 590,308	\$ 444,222
-------	------------	------------

45

---

The increase for the three-month period ended March 31, 2015 was primarily due to an expansion of the annual Class B Unit Grants for the 2015 service year versus 2014.

Depreciation and amortization

The net increase in depreciation and amortization was driven by:

	Amount of depreciation and amortization expense by major acquisition category (rounded to 000s)	
	Three months ended March 31,	
	2015	2014
Dunbar Portfolio:		
Depreciation	\$1,759,000	\$—
Amortization of intangible assets	1,485,000	—
Sunbelt Portfolio and other retail assets:		
Depreciation	846,000	18,000
Amortization of intangible assets	726,000	12,000
Houston Portfolio:		
Depreciation	432,000	—
Amortization of intangible assets	393,000	—
Other properties:		
Depreciation	2,303,000	1,877,000
Amortization of intangible assets	—	401,000
Other	1,000	1,000
Total	\$7,945,000	\$2,309,000

Acquisition and pursuit costs and acquisition fees to related parties

Acquisition and pursuit costs and acquisition fees consisted of:

	Three months ended March 31, 2015		
	Acquisition fees	Other acquisition costs	Total acquisition costs
Amount (rounded to 000s):			
Houston Portfolio	\$760,000	\$339,000	\$1,099,000
Other pursuit costs	—	85,000	85,000
Total	\$760,000	\$424,000	\$1,184,000
	Three months ended March 31, 2014		
	Acquisition fees	Other acquisition costs	Total acquisition costs
Amount (rounded to 000s):			
Woodstock Crossing	\$57,000	\$118,000	\$175,000
Other pursuit costs	—	70,000	70,000
Total	\$57,000	\$188,000	\$245,000

Included in other acquisition costs for the three-month period ended March 31, 2014 was a fee of \$57,268 paid to Joel T. Murphy in connection with the acquisition of the Woodstock Crossing grocery-anchored necessity retail shopping center prior to Mr. Murphy's appointment as a director of the Company and the Chief Executive Officer of New Market Properties, LLC. Acquisition fees paid to our Manager are calculated as 1% of the gross purchase price of the multifamily community, the retail asset, or of the principal amount of the real estate loan and are governed by the

Management Agreement. These costs also include similar expenditures for services provided by third parties.



## Asset management fees and general and administrative fees to related party

Asset management fees are equal to one-twelfth of 0.50% of the total book value of assets, as adjusted. General and administrative expense fees are equal to 2% of the monthly gross revenues of the Company. Both are calculated as prescribed by the Management Agreement and are paid monthly to our Manager. These fees rose primarily due to the incremental costs brought on by acquisitions during 2014, as shown in the following table:

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$292,000	44.1	%
Sunbelt Portfolio and other retail assets	207,000	31.3	%
Houston Portfolio	66,000	10.0	%
Other multifamily properties	97,000	14.6	%
Total	\$662,000	100.0	%

## Insurance, professional fees and other expenses

The increase consisted of:

	Increase Amount (rounded to 000s):	Percent of increase	
Insurance premiums	\$205,000	65.7	%
Audit and tax fees	117,000	37.5	%
Legal fees and other	(10,000)	(3.2)	)%
Total	\$312,000	100.0	%

## Asset management and general and administrative expense fees deferred

The Manager may, in its discretion, defer some or all of the asset management, property management, or general and administrative expense fees for properties owned by us. Any deferred fees become due and payable to the extent that, in the event of any capital transaction, the net sale proceeds exceed the allocable capital contributions for the asset plus a 7% priority annual return on the asset. A total of \$345,960 of combined asset management and general and administrative expense fees attributable to the three-month period ended March 31, 2015 and \$678,305 cumulatively have been deferred by the Manager. We will recognize any deferred fees in future periods to the extent, if any, we determine that it is probable that the estimated net sale proceeds would exceed the hurdles listed above. As of March 31, 2015, there was insufficient evidence to support recognition of these deferred fees; therefore, we have not recognized any expense for the amounts deferred.

Interest expense

The increase consisted of:

	Increase Amount (rounded to 000s):	Percent of increase	
Dunbar Portfolio	\$ 1,078,000	40.5	%
Sunbelt Portfolio and other retail assets	774,000	29.1	%
Houston Portfolio	221,000	8.3	%
Term Loan	209,000	7.9	%
Revolving line of Credit	(163,000 )	(6.1	)%
Loan participants	298,000	11.2	%
Other	244,000	9.1	%
Total	\$2,661,000	100.0	%

Funds From Operations Attributable to Common Stockholders and Unitholders (“FFO”)

Analysts, managers and investors have, since the first real estate investment trusts were created, made certain adjustments to reported net income amounts under U.S. GAAP in order to better assess these vehicles’ liquidity and cash flows. FFO is one of the most commonly utilized Non-GAAP measures currently in practice. In its 2002 “White Paper on Funds From Operations,” which was most recently revised in 2012, the National Association of Real Estate Investment Trusts, or NAREIT, standardized the definition of how Net income/loss should be adjusted to arrive at FFO, in the interests of uniformity and comparability.

The NAREIT definition of FFO (and the one reported by the Company) is:

Net income/loss:

- excluding impairment charges on and gains/losses from sales of depreciable property;
- plus depreciation and amortization of real estate assets; and
- after adjustments for unconsolidated partnerships and joint ventures.

Not all companies necessarily utilize the standardized NAREIT definition of FFO, so caution should be taken in comparing the Company’s reported FFO results to those of other companies. The Company’s FFO results are comparable to the FFO results of other companies that follow the NAREIT definition of FFO and report these figures on that basis. The Company believes FFO is useful to investors as a supplemental gauge of our operating and cash-generating results. FFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

Normalized Funds From Operations Attributable to Common Stockholders and Unitholders (“NFFO”)

Normalized FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of the Company’s ongoing operating performance. For example, since the Company is acquiring properties on a regular basis, it incurs substantial costs related to such acquisitions, which are required under GAAP to be recognized as expenses when they are incurred. The Company adds back any such acquisition and pursuit costs, including costs incurred in connection with obtaining short term debt financing for acquisitions, to FFO in its calculation of NFFO since such costs are not representative of our fund generating results on an ongoing basis. The Company also adds back any realized losses on debt extinguishment and any non-cash dividends in this calculation. NFFO figures reported by us may not be comparable to those NFFO figures reported by other companies.

We utilize NFFO as a measure of the operating performance of our portfolio of real estate assets. We believe NFFO is useful to investors as a supplemental gauge of our operating performance and is useful in comparing our operating performance with other real estate companies that are not as involved in ongoing acquisition activities. NFFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders (“AFFO”)

AFFO makes further adjustments to NFFO results in order to arrive at a more refined measure of operating and financial performance. There is no industry standard definition of AFFO and practice is divergent across the industry. The Company calculates AFFO as:

NFFO, plus:

- non-cash equity compensation to directors and executives;
- amortization of loan closing costs, excluding costs incurred in connection with obtaining short term financing related to acquisitions;
- depreciation and amortization of non-real estate assets;
- net loan fees received; and
- deferred interest income received;

Less:

- non-cash loan interest income;
- cash paid for pursuit costs on abandoned acquisitions;
- cash paid for loan closing costs;
- amortization of acquired real estate intangible liabilities; and
- normally-recurring capital expenditures.

AFFO figures reported by us may not be comparable to those AFFO figures reported by other companies. We utilize AFFO as an additional measure of the operating performance of our portfolio of real estate assets. We believe AFFO is useful to investors as a supplemental gauge of our operating performance and is useful in comparing our operating performance with other real estate companies. AFFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

FFO, NFFO, and AFFO are not considered measures of liquidity and are not alternatives to measures calculated under GAAP.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders, Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net (Loss) Income Attributable to Common Stockholders <sup>(A)</sup>

	Three months ended March 31,	
	2015	2014
Net (loss) income attributable to common stockholders (See note 1)	\$ (3,934,990 )	\$ 1,331,769
Add: Income attributable to non-controlling interests (See note 2)	(9,699 )	38,862
Depreciation of real estate assets	5,308,610	1,879,670
Amortization of acquired real estate intangible assets	2,603,813	410,021
Funds from operations attributable to common stockholders and Unitholders	3,967,734	3,660,322
Add: Acquisition and pursuit costs	1,183,892	245,299
Loan cost amortization on acquisition Term Note (See note 3)	50,477	—
Normalized funds from operations attributable to common stockholders and Unitholders	5,202,103	3,905,621
Non-cash equity compensation to directors and executives	590,308	444,222
Amortization of loan closing costs (See note 4)	297,061	140,659
Depreciation/amortization of non-real estate assets	33,005	18,835
Net loan fees received (See note 5)	195,049	10,788
Deferred interest income received (See note 6)	1,040,879	554,689
Less: Non-cash loan interest income (See note 5)	(1,909,220 )	(1,838,812 )
Abandoned pursuit costs	—	(66,570 )
Cash paid for loan closing costs	(96,658 )	—
Amortization of acquired real estate intangible liabilities (See note 7)	(206,028 )	(5,827 )
Normally recurring capital expenditures (See note 8)	(206,153 )	(102,972 )
Adjusted funds from operations attributable to common stockholders and Unitholders	\$ 4,940,346	\$ 3,060,633
Common Stock dividends and distributions to Unitholders declared:		
Common Stock dividends	\$ 3,850,754	\$ 2,453,769
Distributions to Unitholders (See note 2)	49,063	36,552
Total	\$ 3,899,817	\$ 2,490,321
Common Stock dividends and Unitholder distributions per share	\$ 0.175	\$ 0.16
FFO per weighted average basic share of Common Stock and Unit	\$ 0.18	\$ 0.24
NFFO per weighted average basic share of Common Stock and Unit	\$ 0.24	\$ 0.25
AFFO per weighted average basic share of Common Stock and Unit	\$ 0.22	\$ 0.20
Weighted average shares of Common Stock and Units outstanding: <sup>(A)</sup>		

Basic:		
Common Stock	21,813,974	15,316,816
Class A Units	280,100	216,098
Common Stock and Class A Units	22,094,074	15,532,914
Diluted: <sup>(B)</sup>		
Common Stock and Class A Units	22,314,081	15,562,151

Actual shares of Common Stock outstanding, including 39,216 and 29,016 unvested shares of restricted Common Stock at March 31, 2015 and 2014, respectively	22,170,406	15,420,076
Actual Class A Units outstanding	280,360	144,432
Total	22,450,766	15,564,508

(A) Units and Unitholders refer to Class A Units in our Operating Partnership, or Class A Units, and holders of Class A Units, respectively. The Unitholders were granted awards of Class B Units in our Operating Partnership, or Class B Units, for annual service which became vested and earned and automatically converted to Class A Units. The Class A Units collectively represent an approximate 1.27% weighted average non-controlling interest in the Operating Partnership for the three-month period ended March 31, 2015.

(B) Since our NFFO and AFFO results are positive for the periods reflected above, we are presenting recalculated diluted weighted average shares of Common Stock and Class A Units for these periods for purposes of this table, which includes the dilutive effect of common stock equivalents from grants of the Class B Units, as well as annual grants of restricted Common Stock. The weighted average shares of Common Stock outstanding presented on the Consolidated Statements of Operations are the same for basic and diluted for any period for which we recorded a net loss available to common stockholders.

Notes to Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders, Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net (Loss) Income Attributable to Common Stockholders

Rental and other property revenues and expenses for the three-month period ended March 31, 2015 include activity for the Spring Hill Plaza, Parkway Town Centre, Deltona Landings, Powder Springs, Kingwood Glen, Parkway Centre, Barclay Crossing, Sweetgrass Corner and Salem Cove grocery-anchored necessity retail shopping centers, and the Estancia, Sandstone Creek, Stoneridge Farms and Vineyards multifamily communities, as well as partial periods of results for the Avenues at Cypress and Avenues at Northpointe multifamily communities from the date of acquisition of February 13, 2015. Rental and other property revenues and expenses for the three-month period ended March 31, 2014 do not include results for these properties as they were acquired subsequent to March 31, 2014.

Non-controlling interests in our Operating Partnership consisted of a total of 280,360 Class A Units as of March 31, 2015, which were awarded primarily to our key executive officers. The Class A Units are apportioned a percentage of our financial results as non-controlling interests. The weighted average ownership percentage of these holders of Class A Units was calculated to be 1.27% and 1.39% for the three-month periods ended March 31, 2015 and 2014, respectively.

We incurred loan closing costs of approximately \$97,000 on our \$32 million acquisition term loan facility with Key Bank National Association, or Term Loan, which were deferred and are being amortized over the life of the loan. Since the Term Loan was entered into for the express purpose of partially financing the acquisitions of the Avenues at Cypress and Avenues at Northpointe multifamily communities on February 13, 2015, this amortization expense is similar in character to an acquisition cost and is therefore an additive adjustment in the calculation of NFFO.

We incurred loan closing costs on our existing mortgage loans, which are secured on a property-by-property basis by each of our acquired multifamily communities and retail assets, and also to secure and subsequently amend our \$50 million revolving line of credit with Key Bank National Association, or our Revolving Line of Credit. These loan closing costs are being amortized over the lives of the respective mortgage loans and the Revolving Line of Credit, and the non-cash amortization expense is an addition to NFFO in the calculation of AFFO. Neither we nor the Operating Partnership have any recourse liability in connection with any of the mortgage loans, nor do we have any cross-collateralization arrangements with respect to the assets securing the mortgage loans, other than security interests in 49% of the equity interests of the subsidiaries owning such assets, granted in connection with our Revolving Line of Credit, which provides for full recourse liability. At March 31, 2015, aggregate unamortized loan costs were approximately \$5.5 million, which will be amortized over a weighted average remaining loan life of approximately 5.2 years as of that date.

We receive loan fees in conjunction with the origination of certain real estate loans. These fees are then recognized as revenue over the lives of the applicable loans as adjustments of yield using the effective interest method. The total fees received in excess of amortization income, after the payment of acquisition fees to Preferred Apartment Advisors, LLC, our Manager, are additive adjustments in the calculation of AFFO. Correspondingly, the non-cash income recognized under the effective interest method is a deduction in the calculation of AFFO. We also accrue over the lives of certain loans additional interest amounts that become due to us at the time of repayment of the loan or refinancing of the property, or when the property is sold to a third party. This non-cash income is deducted from NFFO in the calculation of AFFO.

The Company records deferred interest revenue on certain of its real estate loans. These adjustments reflect the receipt in the three month periods ended March 31, 2015 and 2014 of accrued interest income earned prior to the

periods presented on various real estate loans.

This adjustment reflects the reversal of the non-cash amortization of below-market and above-market lease intangibles, which were recognized in conjunction with the Company's acquisitions and which are amortized over the estimated average remaining lease terms from the acquisition date for multifamily communities and over the remaining lease terms for retail assets. The adjustments for the three-month period ended March 31, 2015 pertain to 7) the acquisition of the grocery-anchored necessity shopping centers. The adjustments for the three-month period ended March 31, 2014 pertain to the acquisition of the Woodstock Crossing retail asset and the Trail II multifamily community which was acquired in 2013. At March 31, 2015, the balance of unamortized below-market lease intangibles was approximately \$5.7 million, which will be recognized over a weighted average remaining lease period of approximately 9.1 years.

We deduct from NFFO normally recurring capital expenditures that are necessary to maintain our assets' revenue 8) streams in the calculation of AFFO. No adjustment is made in the calculation of AFFO for nonrecurring capital expenditures, which totaled \$109,925 and \$161,398 for the three-month periods ended March 31, 2015 and 2014, respectively.

51

---



## Liquidity and Capital Resources

## Short-Term Liquidity

We believe our principal short-term liquidity needs are to fund:

- operating expenses directly related to our portfolio of multifamily communities and grocery-anchored necessity retail shopping centers (including regular maintenance items);
- capital expenditures incurred to lease our multifamily communities and grocery-anchored necessity retail shopping centers;
- interest expense on our outstanding property level debt;
- amounts due on our Credit Facility;
- distributions that we pay to our preferred stockholders, common stockholders, and unitholders; and
- committed investments.

We have a credit facility, or Credit Facility, with Key Bank National Association, or Key Bank, which defines a revolving line of credit, or Revolving Line of Credit, which is used to fund investments, capital expenditures, dividends (with consent of Key Bank), working capital and other general corporate purposes on an as needed basis. The maximum borrowing capacity on the Revolving Line of Credit was \$40,000,000 until the amendment of the loan agreement pursuant to the Third Modification Agreement, which became effective July 1, 2014.

The Third Modification Agreement increased our borrowing capacity on the Revolving Line of Credit from \$40 million to \$45 million and extended the maturity date to July 1, 2015. When our operating real estate assets surpassed \$300 million in September 2014, the borrowing capacity was increased to \$50 million. The permitted uses of the Revolving Line of Credit are to fund our investments, capital expenditures, dividends (with consent of the Lender) and working capital and other general corporate purposes on an as needed basis. Amounts drawn under the Revolving Line of Credit accrued interest at a variable rate of the London Interbank Offered Rate, or LIBOR, index plus 3.75% through February 12, 2015. The Revolving Line of Credit also bears a commitment fee on the average daily unused portion of the Revolving Line of Credit of 0.350% per annum. Accrued interest and commitment fees are payable monthly and principal amounts owed may be repaid in whole or in part without penalty.

On February 12, 2015, we entered into a \$32 million term loan with Key Bank under the credit Facility, or Term Loan, to partially finance the acquisition of two multifamily communities in Houston, Texas. The Term Loan matures on May 12, 2015, with options to extend the maturity date as far as November 12, 2015, and accrues interest at a rate of LIBOR plus 4.0% per annum and, if the Term Loan is extended, the rate increases to LIBOR plus 4.5% per annum. Also on that date, we extended the maturity of our Revolving Line of Credit to February 12, 2016 and amended the interest rate to LIBOR plus 3.25% per annum.

The Credit Facility contains certain affirmative and negative covenants including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. The material financial covenants include minimum net worth and debt service coverage ratios and maximum leverage and dividend payout ratios. As of March 31, 2015, we were in compliance with all covenants related to the Credit Facility, as shown in the table below.

Covenant <sup>(1)</sup>	Requirement	Result
Net worth	Minimum \$250,000,000	<sup>(2)</sup> \$335,092,407
Debt yield	Minimum 8.25%	8.92%
Payout ratio	Maximum 95%	<sup>(3)</sup> 80.7%
Total leverage ratio	Maximum 60%	53.8%
Debt service coverage ratio	Minimum 1.50x	2.74X

- (1) All covenants are as defined in the credit agreement for the Credit Facility.
- (2) Minimum \$250 million, plus 75% of the net proceeds of any equity offering, which totaled \$272,469,054 as of March 31, 2015.
- (3) Calculated on a trailing four-quarter basis. For the twelve-month period ended March 31, 2015, the maximum dividends and distributions allowed under this covenant was \$26,381,000.

At March 31, 2015, we had repaid all principal and accrued interest due under the Revolving Line of Credit and \$19 million was outstanding under the Term Loan. Interest expense was approximately \$432,000 (including deferred loan cost amortization of approximately \$91,000) and the weighted average interest rate was 4.0% for the three-month period ended March 31, 2015.

Our net cash provided by operating activities for the three-month periods ended March 31, 2015 and 2014 was approximately \$7.7 million and \$5.1 million, respectively. The increase in net cash provided by operating activities was primarily due to the incremental cash generated by property income provided by the Sunbelt Portfolio and other retail asset acquisitions, an increase in cash collections of interest income from our larger portfolio of real estate loans and notes, and property income generated from the Dunbar and Houston Portfolios, partially offset by an increase in acquisition costs and fees paid, from approximately \$245,000 in the first quarter 2014, to approximately \$1.2 million in the first quarter 2015.

The majority of our revenue is derived from residents and tenants under existing leases at our multifamily communities and retail shopping centers. Therefore, our operating cash flow is principally dependent on: (1) the number of multifamily communities and retail shopping centers in our portfolio; (2) rental rates; (3) occupancy rates; (4) operating expenses associated with these multifamily communities and retail projects; and (5) the ability of our residents and tenants to make their rental payments. We believe we are well positioned to take advantage of the recent improvements in real estate fundamentals, such as higher occupancy rates, positive new and renewal rates over expiring leases, a declining home ownership rate and a decline in turnover, which we believe are all positive developments in the real estate industry.

We also earn interest revenue from the issuance of real estate-related loans and may receive fees at the inception of these loans for committing and originating them. Interest revenue we receive on these loans is influenced by (1) market interest rates on similar loans; (2) the availability of credit from alternative financing sources; (3) the desire of borrowers to finance new real estate projects; and (4) unique characteristics attached to these loans, such as exclusive purchase options.

Our net cash used in investing activities was approximately \$92.9 million and \$14.1 million for the three-month periods ended March 31, 2015 and 2014, respectively. Disbursements for property acquisitions rose from approximately \$5.7 million in the first quarter 2014 to approximately \$76.2 million in the first quarter 2015. Net deployments of cash for real estate loans and notes receivable were approximately \$16.2 million in 2015, versus net disbursements for loans and notes receivable in the 2014 period of approximately \$7.9 million.

Cash used in investing activities is primarily driven by acquisitions and dispositions of multifamily properties and retail shopping centers and acquisitions and maturities or other dispositions of real estate loans and other real estate and real estate-related assets, and secondarily by capital expenditures related to our owned properties. We will seek to acquire more multifamily communities and retail shopping centers at costs that we expect will be accretive to our financial results. Capital expenditures may be nonrecurring and discretionary, as part of a strategic plan intended to increase a property's value and corresponding revenue-generating power, or may be normally recurring and necessary to maintain the income streams and present value of a property. Certain capital expenditures may be budgeted and reserved for upon acquiring a property as initial expenditures necessary to bring a property up to our standards or to add features or amenities that we believe make the property a compelling value to prospective residents or tenants in its individual market. These budgeted nonrecurring capital expenditures in connection with an acquisition are funded from the capital source(s) for the acquisition and are not dependent upon subsequent property operational cash flows for funding.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

For the three-month period ended March 31, 2015, our capital expenditures, not including changes in related payables were:

	Nonrecurring capital expenditures			Recurring capital expenditures	Total
	Budgeted at acquisition	Other	Total		
Summit Crossing	\$—	\$12,896	\$12,896	\$22,062	\$34,958
Trail Creek	—	68,802	68,802	17,919	86,721
Stone Rise	—	949	949	13,835	14,784
Ashford Park	—	14,864	14,864	34,355	49,219
McNeil Ranch	—	—	—	14,240	14,240
Lake Cameron	—	4,900	4,900	23,934	28,834
Stoneridge	—	1,323	1,323	24,070	25,393
Vineyards	—	—	—	14,609	14,609
Enclave	—	6,191	6,191	15,790	21,981
Sandstone	—	—	—	24,279	24,279
Cypress	—	—	—	1,060	1,060
Northpointe	—	—	—	—	—
Retail	—	—	—	—	—
Total	\$—	\$109,925	\$109,925	\$206,153	\$316,078

For the three-month period ended March 31, 2014, our capital expenditures, not including changes in related payables were:

	Nonrecurring capital expenditures			Recurring capital expenditures	Total
	Budgeted at acquisition	Other	Total		
Summit Crossing	\$—	\$55,584	\$55,584	\$23,175	\$78,759
Trail Creek	—	580	580	16,017	16,597
Stone Rise	—	12,248	12,248	12,059	24,307
Ashford Park	10,523	10,664	21,187	21,677	42,864
McNeil Ranch	—	1,722	1,722	9,062	10,784
Lake Cameron	35,026	35,051	70,077	20,982	91,059
Woodstock Crossing	—	—	—	—	—
Total	\$45,549	\$115,849	\$161,398	\$102,972	\$264,370

Net cash provided by financing activities was approximately \$89.6 million and \$8.9 million for the three-month periods ended March 31, 2015 and 2014, respectively. During the 2015 period, our significant financing cash sources were the receipt of approximately \$50.8 million of net proceeds from the mortgage financing transactions related to our Houston Portfolio acquisition, approximately \$44.4 million of net proceeds from our Unit offering and net proceeds from our ATM offering of approximately \$5.4 million. During the 2014 period, our most significant financing cash source was the receipt of approximately \$11.0 million of proceeds from our Unit offering.

#### Distributions

In order to maintain our status as a REIT for U.S. federal income tax purposes, we must comply with a number of organizational and operating requirements, including a requirement to distribute 90% of our annual REIT taxable

income to our stockholders. As a REIT, we generally will not be subject to federal income taxes on the taxable income we distribute to our stockholders. Generally, our objective is to meet our short-term liquidity requirement of funding the payment of our quarterly Common Stock dividends, as well as monthly dividends to holders of our Series A Preferred Stock, through net cash generated from operating results.

For the three-month periods ended March 31, 2015 and 2014, our aggregate dividends and distributions paid totaled approximately \$6.7 million and \$3.8 million, respectively. Our cash flows from operating activities of approximately \$7.7 million and \$5.1 million were more than sufficient to fund our cash dividend distributions for those respective periods. We expect our

cash flow from operations for future periods to be sufficient to fund our quarterly Common Stock dividends and distributions to Class A Unitholders, as well as our monthly Preferred Stock dividends, with the possible exceptions of periods in which we incur significant acquisition costs, or periods of significant debt extinguishment charges.

Our board of directors reviews the Series A Preferred Stock dividend monthly to determine whether we have funds legally available for payment of such dividends in cash. There can be no assurance that the Series A Preferred Stock dividends will consistently be paid in cash and dividends may be paid as a combination of cash and stock in order to satisfy the annual distribution requirements applicable to REITs. We expect the aggregate dollar amount of monthly Series A Preferred Stock dividend payments to increase at a rate that approximates the rate at which we issue new Units from our Follow-On Offering. At March 31, 2015, we had 243,887 outstanding shares of Series A Preferred Stock, which receive a monthly dividend of \$5.00 per share.

On February 5, 2015, we declared a Common Stock dividend of \$0.175 per share for the first quarter 2015, which was paid on April 15, 2015 to common stockholders of record on March 13, 2015. On April 29, 2015, we declared a Common Stock dividend of \$0.18 per share for the second quarter 2015, which represents a 44% overall growth rate from our initial Common Stock dividend of \$0.125 per share, or approximately 11.1% on an annualized basis since June 30, 2011. The second quarter dividend is payable on July 15, 2015 to all common stockholders of record as of June 15, 2015.

We believe that our short-term liquidity needs are and will continue to be adequately funded.

#### Long-Term Liquidity Needs

We believe our principal long-term liquidity needs are to fund:

- the principal amount of our long-term debt as it becomes due or matures;
- capital expenditures needed for our multifamily communities and retail shopping centers;
- costs associated with current and future capital raising activities;
- costs to acquire additional multifamily communities, retail assets or other real estate and enter into new and fund existing lending opportunities; and
- our minimum distributions necessary to maintain our REIT status.

We intend to finance our future investments with the net proceeds from additional issuances of our securities, including our Follow-on Offering, Common Stock, and units of limited partnership interest in our Operating Partnership, and/or borrowings. The success of our acquisition strategy may depend, in part, on our ability to access further capital through issuances of additional securities, especially our Follow-on Offering. If we are unsuccessful in raising additional funds, we may not be able to obtain any assets in addition to those we have acquired.

On October 11, 2013, the SEC declared effective our Follow-On Offering Registration Statement for an offering of up to 900,000 Units to be offered from time to time on a “reasonable best efforts” basis. Except as described in the prospectus for the Follow-On Offering, the terms of the Follow-On Offering are substantially similar to the terms of the Primary Series A Offering. As of March 31, 2015, we had issued an aggregate of 244,812 Units from both our Primary Series A Offering which expired on December 31, 2013 and our Follow-On Offering. At March 31, 2015, 744,596 Units were remaining available to be issued from our Follow-on Offering.

Aggregate offering expenses, including selling commissions and dealer manager fees, will be capped at 11.5% of the aggregate gross proceeds of the Primary Series A Offering and the Follow-On Offering, which were approximately \$23.8 million at March 31, 2015. We will reimburse our Manager up to 1.5% of the gross proceeds of these offerings for all organization and offering expenses incurred, excluding selling commissions and dealer manager fees; however, upon approval by the conflicts committee of our board of directors, we may reimburse our Manager for any such

expenses incurred above the 1.5% amount as permitted by the Financial Industry Regulatory Authority.

On July 19, 2013 the SEC declared effective our Shelf Registration Statement, which allows us to offer equity or debt securities in an amount of up to \$200 million. On February 28, 2014, we filed a prospectus supplement to our Shelf Registration Statement to issue and sell up to \$100 million of our Common Stock from time to time pursuant to the ATM Offering. During the first quarter 2015, we issued 547,862 shares of Common Stock at an average price of \$10.03 per share pursuant to the ATM Offering, resulting in net proceeds of approximately \$5.4 million, after deducting commissions.

Our ability to raise funds through the issuance of our securities is dependent on, among other things, general market conditions for REIT's, market perceptions about us, and the current trading price of our Common Stock. We will continue to analyze which source of capital is most advantageous to us at any particular point in time, but the equity and credit markets may not consistently be available on terms that are attractive to us or at all.

The sources to fulfill our long-term liquidity in the future may include borrowings from a number of sources, including repurchase agreements, securitizations, resecuritizations, warehouse facilities and credit facilities (including term loans and revolving facilities), in addition to our Credit Facility. We have utilized, and we intend to continue to utilize, leverage in making our investments in multifamily communities and retail shopping centers. The number of different multifamily communities, retail shopping centers and other investments we will acquire will be affected by numerous factors, including the amount of funds available to us. By operating on a leveraged basis, we will have more funds available for our investments. This will allow us to make more investments than would otherwise be possible, resulting in a larger and more diversified portfolio.

We intend to target leverage levels (secured and unsecured) between 50% and 65% of the fair market value of our tangible assets (including our real estate assets, real estate loans, notes receivable, accounts receivable and cash and cash equivalents) on a portfolio basis. As of March 31, 2015, our outstanding debt (both secured and unsecured) was approximately 49.2% of the value of our tangible assets on a portfolio basis based on our estimates of fair market value at March 31, 2015. Neither our charter nor our by-laws contain any limitation on the amount of leverage we may use. Our investment guidelines, which can be amended by our board without stockholder approval, limit our borrowings (secured and unsecured) to 75% of the cost of our tangible assets at the time of any new borrowing. These targets, however, will not apply to individual real estate assets or investments. The amount of leverage we will place on particular investments will depend on our Manager's assessment of a variety of factors which may include the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in the portfolio, the availability and cost of financing the asset, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and the health of the commercial real estate market in general. In addition, factors such as our outlook on interest rates, changes in the yield curve slope, the level and volatility of interest rates and their associated credit spreads, the underlying collateral of our assets and our outlook on credit spreads relative to our outlook on interest rate and economic performance could all impact our decision and strategy for financing the target assets. At the date of acquisition of each asset, we anticipate that the investment cost for such asset will be substantially similar to its fair market value. However, subsequent events, including changes in the fair market value of our assets, could result in our exceeding these limits. Finally, we intend to acquire all our real estate assets through separate single purpose entities and we intend to finance each of these assets using debt financing techniques for that asset alone without any cross-collateralization to our other real estate assets or any guarantees by us or our Operating Partnership. We intend to have no long-term unsecured debt at the Company or Operating Partnership levels, except for our Credit Facility.

Our secured and unsecured aggregate borrowings are intended by us to be reasonable in relation to our tangible assets and will be reviewed by our board of directors at least quarterly. In determining whether our borrowings are reasonable in relation to our tangible assets, we expect that our board of directors will consider many factors, including without limitation the lending standards of government-sponsored enterprises, such as Fannie Mae and Freddie Mac, for loans in connection with the financing of multifamily properties, the leverage ratios of publicly traded and non-traded REITs with similar investment strategies, and general market conditions. There is no limitation on the amount that we may borrow for any single investment.

Our ability to incur additional debt is dependent on a number of factors, including our credit ratings (if any), the value of our assets, our degree of leverage and borrowing restrictions imposed by lenders. We will continue to monitor the debt markets, including Fannie Mae and/or Freddie Mac (from both of whom we have obtained single asset secured financing on all of our multifamily communities), and as market conditions permit, access borrowings that are advantageous to us.



If we are unable to obtain financing on favorable terms or at all, we may have to curtail our investment activities, including acquisitions and improvements to real properties, which could limit our growth prospects. This, in turn, could reduce cash available for distribution to our stockholders and may hinder our ability to raise capital by issuing more securities or borrowing more money. We may be forced to dispose of assets at inopportune times in order to maintain our REIT qualification and Investment Company Act exemption. Our ability to generate cash from asset sales is limited by market conditions and certain rules applicable to REITs. We may not be able to sell a property or properties as quickly as we would like or on terms as favorable as we would like.

Furthermore, if interest rates or other factors at the time of financing result in higher costs of financing, then the interest expense relating to that financed indebtedness would be higher. Higher interest rates on newly incurred debt may negatively impact us as well. If interest rates increase, our interest costs and overall costs of capital will increase, which could adversely affect our transaction and development activity, financial condition, results of operations, cash flow, our ability to pay principal and interest

on our debt and our ability to pay distributions to our stockholders. Finally, sellers may be less inclined to offer to sell to us if they believe we may be unable to obtain financing.

As of March 31, 2015, we had long term mortgage indebtedness of approximately \$404.5 million, all of which was incurred by us in connection with the acquisition or refinancing of our twelve multifamily communities and ten grocery-anchored necessity retail shopping centers. All our long term mortgage indebtedness accrues interest at fixed interest rates.

As of March 31, 2015, we had approximately \$7.6 million in unrestricted cash and cash equivalents available to meet our short-term and long-term liquidity needs. We believe that our long-term liquidity needs are and will continue to be adequately funded through the sources discussed above.

#### Off-Balance Sheet Arrangements

We had an outstanding warrant to purchase up to 150,000 shares of our Common Stock for \$12.50 per share issued to IAA for financial advisory services performed in connection with our IPO. The warrant expired on March 31, 2015.

As of March 31, 2015, we had outstanding 242,830 Warrants from our sales of Units. The Warrants are exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such Warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance. As of March 31, 2015, a total of 1,982 Warrants had been exercised for the purchase of 39,640 shares of Common Stock. A remaining total of 99,649 Warrants had passed the initial exercise date and so became potentially exercisable into a total of 1,992,980 shares of Common Stock. The remainder of the Warrants outstanding at March 31, 2015 become potentially exercisable between April 15, 2015 and March 30, 2016 and have exercise prices that range between \$9.71 and \$12.60 per share. If all the outstanding Warrants outstanding at March 31, 2015 became exercisable and were exercised, gross proceeds to us would be approximately \$51.9 million and we would as a result issue an additional 4,856,600 shares of Common Stock.

#### Contractual Obligations

As of March 31, 2015, our contractual obligations consisted of the mortgage notes secured by our acquired properties, the Revolving Line of Credit and the Term Loan. Based on the London Interbank Offered Rate, or LIBOR, being charged at March 31, 2015 of 0.1875%, our estimated future required payments on these instruments were:

	Total	Less than one year	1-3 years	3-5 years	More than five years
Mortgage debt obligations:					
Interest	\$ 76,192,797	\$ 14,353,420	\$ 28,477,708	\$ 23,730,913	\$ 9,630,757
Principal	404,525,906	3,481,872	9,708,049	234,468,761	156,867,224
Term Loan:					
Interest	218,390	218,390	—	—	—
Principal	19,000,000	19,000,000	—	—	—
Total	\$ 499,937,093	\$ 37,053,682	\$ 38,185,757	\$ 258,199,674	\$ 166,497,981

In addition, we had unfunded real estate loan balances totaling approximately \$23.6 million at March 31, 2015.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Our primary market risk exposure is interest rate risk. All our long term mortgage debt accrues interest at fixed rates. Our Revolving Line of Credit accrued interest at a spread over LIBOR of 3.25% as of March 31, 2015; this combined rate is uncapped. Because of the short term nature of this instrument, we believe our interest rate risk is minimal. We have no business operations which subject us to trading risk.

We have and will continue to manage interest rate risk as follows:

57

---

- maintain a reasonable ratio of fixed-rate, long-term debt to total debt so that floating-rate exposure is kept at an acceptable level;
- place interest rate caps on floating-rate debt where appropriate; and
- take advantage of favorable market conditions for long-term debt and/or equity financings.

We use various financial models and advisors to achieve our objectives.

#### Item 4. Controls and Procedures

##### Management's Report on Internal Control over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, defined in Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act of 1934 (Exchange Act) as a process designed by, or under the supervision of, the Company's principal executive and principal financial officers, or persons performing similar functions, and effected by the Company's board of directors, management, and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and/or the board of directors of the Company; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies and procedures may deteriorate.

Management of the Company assessed the effectiveness of the Company's internal control over financial reporting as of March 31, 2015. In making this assessment, management used the criteria described in Internal Control - Integrated Framework (2013) set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management concluded the Company's internal control over financial reporting was effective as of March 31, 2015.

Evaluation of disclosure controls and procedures.

Management of the Company evaluated, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Accounting Officer, the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in the Exchange Act Rule 13a-15(e)) as of March 31, 2015, the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Accounting Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of such period to provide reasonable assurance that that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms and such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Accounting Officer, as appropriate to allow timely decisions regarding required disclosures.

Changes in internal control over financial reporting.

As required by the Exchange Act Rule 13a-15(d), the Company's Chief Executive Officer and Chief Accounting Officer evaluated the Company's internal control over financial reporting to determine whether any change occurred

during the quarter ended March 31, 2015 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting. Based on that evaluation, there has been no such change during such period.

58

---

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

At the end of the period covered by this Quarterly Report on Form 10-Q, we and our subsidiaries were not a party currently subject to any material pending legal proceedings.

Item 1A. Risk Factors

There have been no material changes to our potential risks and uncertainties presented in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the twelve months ended December 31, 2014 that was filed with the SEC on March 16, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

See Exhibit Index.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PREFERRED APARTMENT COMMUNITIES, INC.

Date: May 11, 2015      By:      /s/ John A. Williams  
John A. Williams  
Chief Executive Officer

Date: May 11, 2015      By:      /s/ Michael J. Cronin  
Michael J. Cronin  
Executive Vice President, Chief Accounting Officer  
and Treasurer

EXHIBIT INDEX

Exhibit

Number Description

- 10.1 \* Third Amendment to 2011 Stock Incentive Plan
  
- 31.1 \* Certification of John A. Williams, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 \* Certification of Michael J. Cronin, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 \* Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 \* Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
  
- 101 \* XBRL (eXtensible Business Reporting Language). The following materials from Preferred Apartment Communities, Inc.'s Quarterly Report on Form 10-Q for the period ended March 31, 2015, formatted in XBRL: (i) Consolidated balance sheets at March 31, 2015 and December 31, 2014, (ii) consolidated statements of operations for the three months ended March 31, 2015 and 2014, (iii) consolidated statement of stockholders' equity, (iv) consolidated statement of cash flows and (v) notes to consolidated financial statements. As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purpose of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

\* Filed herewith