

FORCE PROTECTION INC  
Form 10KSB/A  
April 22, 2005

U. S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-KSB/A

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

or

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from 01-01-2004 to 12-31-2004

Commission File Number 0-22273

FORCE PROTECTION, INC.

(Name of small business issuer in its charter)

|   |   |
|---|---|
| <u>Nevada</u>   | <u>84-1383888</u>                       |
| (State or other jurisdiction of<br>incorporation or organization) | (I.R.S. Employer<br>Identification No.) |

9801 Highway 78, Building No. 2, Ladson, SC 29456  
(Address of principal executive offices) (Zip Code)

(843) 740-7015  
(Issuer's telephone number)

Securities registered under Section 12(b) of the Act: None

Securities registered under Section 12(g) of the Act:  
Common Stock, par value \$.001 per share

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB/A or any amendment to this Form 10-KSB.

Issuer's revenues for fiscal year ending December 31, 2004 - \$10,272,757.

The aggregate market value of the voting Common Stock held by non-affiliates of the Issuer was approximately \$61,168,570 (computed using 226,550,262 non-affiliate shares of common stock outstanding at a closing price of \$0.27 with an adjusted close of \$3.29 per share of common stock due to a reverse stock split on December 31, 2004).

As of December 31, 2004, the issuer had 232,295,262 shares of common stock outstanding.

Transitional Small Business Disclosure Format (check one): Yes {  } No {X}

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FORCE PROTECTION, INC.

FORM 10-KSB/A

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## PART I

### ITEM 1. DESCRIPTION OF BUSINESS

#### History

We organized under the laws of the State of Colorado in November 1996 as Boulder Capital Opportunities III. Effective June 30, 1998, we acquired all assets and assumed all liabilities of Sonic Jet Performance, LLC, a California limited liability company in the business of producing and marketing recreational boats, jet boats, trailers, and related accessories. On November 4, 1998, we changed our name to Sonic Jet Performance, Inc. In 2000 and 2001, we emphasized building recreational boats and generated gross revenues of approximately one million dollars while sustaining operating losses. In 2002, we relocated our corporate headquarters, assembly, and prototyping facility to Stanton, California and shifted focus to design and production of fire and rescue boats.

In June 2002, we acquired the shares of Technical Solutions Group, Inc., a development stage manufacturer of ballistic and blast protected vehicles based in Charleston, South Carolina. Technical Solutions Group was originally formed in 1997 in Nevada to supply specialty vehicles to military and law enforcement agencies worldwide. The vehicles are used to transport personnel in hostile areas that may include landmines, and to locate and remove landmines.

In July 2003, we shifted our principal focus to the production of armored vehicles and moved our corporate headquarters to South Carolina. In August 2003, we changed our name to Force Protection, Inc. to reflect our focus on protected vehicles. In October 2003, we negotiated and finalized an agreement with investors to divest all assets related to our Fire Rescue Boat Business. Effective January 1, 2005, we reincorporated from Colorado to Nevada.

#### Business Overview

We are headquartered in Ladson, South Carolina and are a complete design-to-manufacturing organization, creating or licensing designs, and creating tooling, and parts necessary to assemble the products in-house. We manufacture our vehicles using proprietary technology derived from South African vehicle development programs carried out from 1972 through 1994, and incorporate design developments into the vehicles to improve their protection and functionality.

Our common stock is publicly traded on the NASD "Over the Counter Bulletin Board" under the ticker symbol "FRPT.OB."

#### How to Contact Us

Our address is 9801 Highway 78, Building No. 2, Ladson, SC 29456. Our phone number is (843) 740-7015.

#### Industry Overview

Mine Protected Vehicles were initially developed in Rhodesia and South Africa in response to the landmine problems arising from the wars in Southern Africa. The vehicles were designed to protect personnel during transport, removal of unexploded ordnance, route clearance, humanitarian de-mining, and other missions that require protection from landmines and hostile fire. The technology has been developed and used in several parts of the world, principally Africa, over the last 20 years in response to the intense use of landmines in that region. We believe the world market for mine-protected vehicles is growing rapidly. Landmines and Improvised Explosive Devices, or IEDs, are weapons of choice for terrorists and insurgent groups because they are highly effective yet relatively low cost. Rising

populations in heavily mined regions and the need to utilize and develop such areas means the problem can no longer be ignored. With increasing world tensions, we believe there is a need for vehicles that can provide a level of protection against these threats during a variety of missions. Such missions include troop transport in and around unexploded ordnance or mine threat areas as well as route clearance and humanitarian de-mining - which require entrance into known mine fields or areas of known terrorist activities.

Mine protected vehicles have been purchased worldwide, principally in Africa, with additional purchases by several NATO allied countries. Troop movements in overseas operations face a continuous threat because of the use of land mines or the possibility of ambush and enemy fire. Vehicles that move troops or ordnance economically and are afforded significant protection against ballistic, incendiary, landmine hazards, and IEDs are useful in these situations. This is a pressing issue for the U.S. and its allies throughout the world. The recent deaths of American and Allied personnel throughout Iraq, Afghanistan, and earlier deaths in Kosovo of American soldiers while riding in an up-armored M998 High Mobility Multi-purpose Wheeled Vehicle, or HMMWV, highlights the need for mine protected vehicles. Personnel transport missions create the greatest portion of demand for Mine Protected Vehicles. Various types of landmine and unexploded ordnance clearance missions also generate demand. Embassies, consulates, and other U.S. government agencies require vehicles to safely transport personnel at low cost. Mine protected vehicles are used around the world in mine problem areas by most military organizations. The current "hot spots" in which the U.S. and other allied countries operate, and the likely areas for the future in the "War on Terrorism", are all heavily mined. Currently we are not aware of technologies available to detect mines effectively enough to avoid them, so mine protected vehicles are valuable for the U.S. to protect its troops.

### Products

We currently produce two blast-protected vehicle product lines.

The Buffalo is a heavy weight vehicle designed principally for mine clearing activities. The Buffalo integrates a blast resistant capsule with an American-made truck engine and drive train. We believe that a key aspect of mine protected vehicle design is the dispersion of hot gasses released by a mine blast. The Buffalo is designed so that the force of the blast is routed along the Buffalo's V-shaped hull and dissipated to the side of the vehicle so that the vehicle is not lifted or severely damaged by the blast. We believe it is the absence of this V hull design that makes it virtually impossible to properly protect a standard vehicle by retrofitting armor plates. We believe the design must be undertaken from the beginning with mine protection as the primary design criteria.

More than twenty Buffalos have been deployed since 2001 for service in Afghanistan and Iraq. The U.S. Army conducted extensive testing of the Buffalo at Aberdeen Proving Grounds where it was determined that the Buffalo blast capsule protected both the occupants and the critical automotive components from the effects of explosive blasts. Real world experience in Iraq has also shown the Buffalo can withstand blasts without injury to the occupants. We believe the Buffalo has filled a niche as a part of the U.S. Army's new route clearance systems and has no direct competition for such role.

We launched our second product line, the Cougar, in 2004. The Cougar is intended to serve a broader market than the Buffalo, because it can be configured for a wide range of missions, including urban patrol, route clearance support, utility transport and special unit activities. Like the Buffalo, the Cougar also uses the same V-Hull design principles, an armored steel capsule provides the mine, blast and ballistic protection for the vehicle occupants and the use of standard American automotive drive train and control components allows the vehicle to be operated and serviced in much the same way as a commercial truck. The Cougar is new to market and relatively few have been deployed in active theaters of operations, but we have received inquiries from a variety of military sources. Those inquiries may not develop into product orders. We have submitted a Cougar vehicle for testing at the Aberdeen Proving Grounds and believe that such testing will validate the Cougar's competitive advantage in armor and blast protection.

We are developing a third vehicle, the Lion. The Lion will be the smallest of our vehicles at approximately 7 tons and will be positioned for use by security services or other agencies requiring a high level of protection for personnel transport. The initial Research and Development has been done on the product and we will now focus on producing the first prototype vehicle to validate the design and manufacturing processes.



In 2003, we produced a prototype vehicle called the Typhoon in connection with a Request for Quotation by the Israeli Ministry of Defense. We received no orders for this vehicle and we are not currently manufacturing this product. We no longer market the Typhoon because our other products better meet the market demand for this type of vehicle.

### Customer Activity

In 2004, we depended on two principal customers. In the twelve-months ended December 31, 2004, approximately 90% of our revenues were derived directly or indirectly from the U.S. Army and approximately 10% from the U.S. Marine Corps. We expect to continue to depend upon contracts with governmental agencies and their contractors for a substantial portion of our revenue for the foreseeable future.

Government contracts and subcontracts typically involve long purchase and payment cycles, competitive bidding, qualification requirements, delays or changes in funding, extensive specification development, price negotiations and milestone requirements. Each government agency also maintains its own rules and regulations with which we must comply and which can vary significantly among agencies. Governmental agencies also often retain some portion of fees payable upon completion of a project and collection of these fees may be delayed for several months or even years, in some instances.

In addition, an increasing number of government contracts are fixed price contracts which may prevent us from recovering costs incurred in excess of our budgeted costs. Fixed price contracts require us to estimate the total project cost based on preliminary projections of the project's requirements. The financial viability of any given project depends in large part on our ability to estimate such costs accurately and complete the project on a timely basis. In the event actual costs exceed the fixed contractual cost, we may not be able to recover the excess costs.

Some government contracts are also subject to termination or renegotiation at the convenience of the government, which could result in a large decline in revenue in any given quarter. Although government contracts have provisions providing for the reimbursement of costs associated with termination, the termination of a material contract at a time when our funded backlog does not permit redeployment of staff could result in reductions of employees. In addition, the timing of payments from government contracts is also subject to significant fluctuation and potential delay, depending on the government agency involved. Any such delay could result in a temporary shortage in working capital.

The following chart illustrates our product deliveries in the last two calendar years and our current backlog:

| <u>Product</u> | <u>Vehicles delivered in 2003</u> | <u>Vehicles delivered in 2004</u> | <u>Vehicle Backlog 2005</u> |
|----------------|-----------------------------------|-----------------------------------|-----------------------------|
| Buffalo        | 10 to the U.S. Army               | 11 to the U.S. Army               | 25 to the U.S. Army         |
| Cougar         |                                   | 8 to the U.S. Marines             | 19 to the U.S. Marines      |

### Competitive Positioning

We are subject to significant competition from companies that market products that perform similar functions to our products. This competition could harm our ability to win business and increase the price pressure on our products. The firms we compete against include large, multinational vehicle, defense and aerospace firms such as Alvis, Vickers, Australian Defense Industries, KMW Industries, General Dynamics and Textron. Most of our competitors have considerably greater financial, marketing and technological resources than we do which may make it difficult to win new contracts and we may not be able to compete successfully. Certain competitors operate fabrication facilities and have longer operating histories and presence in key markets, greater name recognition, larger customer bases and significantly greater financial, sales and marketing, manufacturing, distribution, technical and other resources, as a



result, these competitors may be able to adapt more quickly to new or emerging technologies and changes in customer requirements. They may also be able to devote greater resources to the promotion and sale of their products.

We believe our competitive advantages include:

- access to American commercial drive train technology and after market support system;
- our current and potential customers wish to purchase from an American company;
- access to low cost, heavy manufacturing facilities; and
- exclusive rights to certain South African blast-protection technology that could take time for our competitors to develop.

We believe our products are superior to other vehicles currently in use by the U.S. military for mine and blast protection. Existing military vehicles include Humvees and other non-armored utility support vehicles, or heavy-weight troop transport and offensive armor such the Bradley Fighting Vehicle or the M1A1 Abrams Tank. The un-armored utility vehicles offer a prime target for attack and efforts to "up-armor" these vehicles have not been totally successful due to the high costs associated with retrofitting armor into the body and the increased mechanical wear caused by the weight of the armor. Conventional armored vehicles such as the Bradley and the Abrams offer protection from ballistic and blast threats, but are expensive, require substantial resources to maintain, are large and difficult to maneuver in crowded urban environments and are not well-suited to peace keeping missions due to their intimidating offensive weapon systems.

As recent events has shown, there is also an increasing concern over death or injury of U.S. military personnel during operations such as "Enduring Freedom," particularly to reservists and or civilian contractors who are not expected to face front line combat, but who increasingly have become the target of insurgents and terrorists. These concerns have led the U.S. military to adopt armor protection as a base requirements for many of its transport vehicles and to look for ways to defeat the threat of IEDs and other booby trap devices, including developing "route clearance" and other explosive detection and removal teams.

### Production

Our manufacturing process includes direct production and/or assembly of all critical components of our vehicles as follows:

- We utilize proprietary technology and skilled welders to create ballistic and blast protected vehicle capsules which we believe are capable of withstanding the explosive effect of landmines, Improvised Explosive Devices, or IEDs, and other blast threats encountered in war, insurgency and urban conflicts.
- We integrate commercial American-made automotive drive-trains and other components onto the capsules to produce vehicles that have a high level of commonality with the existing U.S. military fleet and can be repaired and maintained by traditional truck mechanics.

Our Ladson facility has sufficient floor space, ample electrical and other utilities and an abundance of existing crane capacity. We have also secured sufficient tools and equipment, and have access to a local pool of labor, including many skilled welders. We maintain a dedicated staff of engineers to provide in-house engineering support and utilize various manufacturing approaches to increase efficiency and product quality. We source steel and other raw materials from various key vendors in Europe and the United States, and secure our automotive components from a variety of U.S. suppliers including:

- Caterpillar;

- Mack Trucks, a member of the Volvo Group;
- Peterbilt Truck; and
- Allison Transmission.

Sales and Marketing:

Our employees, including senior management and the Vice President of Sales, conduct our primary sales and marketing efforts. Employees call on prospective customers and foreign agents representing various governments and agencies who could have an interest in our product offerings. Currently our primary sales staff resides in the states of South Carolina and Connecticut. On September 8, 2004 we entered into an agreement with an exclusive sales representative in Israel.

We use independent referral sources who assist us in identifying opportunities for our products and services. Any payments to referral sources are negotiated on a case by case basis and are dependent on various factors including the quality of the referral, the opportunity, the role of the referral sources in the sale, and the potential revenues associated with a specific opportunity. Many of these referral sources have been converted to consulting agreements and the commissions eliminated.

We actively participate in shows involving countermine operations and technology, military vehicle, law enforcement technology, and military force protection. This includes the Association of the U.S. Army Annual Conference and Winter Symposium, Marine Expo, and Tactical Wheeled Vehicle conferences. Additionally, our marketing efforts include our web site, some advertising focused on the military community and brochures.

In December 2004, we ended our non-exclusive agreement with U.S. Marketing Group LLC to develop a commercial U.S. distribution channel for our Lion vehicle. The initial purchase order was cancelled and the \$20,000 deposit was returned. We no longer have any external domestic marketing programs.

#### Research and Development

In 2003 we spent \$102,439 on research and development. None of these costs were borne by any of our customers. In 2004 we spent \$1,230,290 on research and development, none of which was borne by any of our customers.

#### Intellectual Property

We are party to two long term intellectual property agreements covering technology used in the production of our ballistic and blast protected vehicles. One agreement is with the CSIR Defencetek, a division of the Council for Scientific and Industrial Research, a statutory council established in accordance with the Laws of the Republic of South Africa, and the other is with MECHAM, a division of Denel Pty Ltd, a company established in accordance with the Laws of the Republic of South Africa. Under these agreements, we pay a fixed royalty in exchange for the exclusive transfer to us of the South African technology used in certain of our products.

#### Personnel

As of December 31, 2004, we had 182 employees in the U.S. and 3 consultants located in South Africa and Israel. Employees can be broken down into 125 hourly employees; 44 salaried employees; 11 contractors and 5 consultants. We are not a party to any collective bargaining agreement and believe employee relations are good. As of December 31, 2003, we had 29 employees in the U.S. and 4 consultants located in the United Kingdom and South Africa.

#### Environmental Matters

We are subject to federal, state, local and foreign laws and regulations regarding protection of the environment, including air, water, and soil. Our manufacturing business involves the use, handling, storage, and contracting for recycling or disposal of hazardous or toxic substances or wastes, including environmentally sensitive materials, such as batteries, solvents, lubricants, degreasing agents, gasoline and resin. We must comply with certain requirements for the use, management, handling, and disposal of these materials. We, however, do not maintain insurance for pollutant cleanup and removal. If we are found responsible for any hazardous contamination, any fines or penalties we may be required to pay, or any clean up we are required to perform, could be very costly. Even if we are charged, and later found not responsible, for such contamination or clean up, the cost of defending the charges could be high. If either of the foregoing occurs, our business, results from operations and financial condition could be materially adversely affected. We do not believe we have any material environmental liabilities or that compliance with environmental laws, ordinances, and regulations will, individually or in the aggregate, have a material adverse effect on our business,

financial condition, or results of operations.

Other Regulatory Matters

Our operations and products are subject to extensive government regulation, supervision, and licensing under various federal, state, local and foreign statutes, ordinances and regulations. Certain governmental agencies such as the Environmental Protection Agency, or EPA, and the Occupational Safety and Health Administration, or OSHA, monitor our compliance with their regulations, require us to file periodic reports, inspect our facilities and products, and may impose substantial penalties for violations of the regulations.

While we believe that we maintain all requisite licenses and permits and are in compliance with all applicable federal, state, local and foreign regulations, there can be no assurance that we will be able to maintain all requisite licenses and permits. The failure to satisfy those and other regulatory requirements could have a material adverse effect on our business, financial condition, and results of operations.

## ITEM 2. DESCRIPTION OF PROPERTY

We lease space in two buildings in Ladson, South Carolina for our principal executive offices and manufacturing facilities. The term of the lease for Building Three is five years starting October 15, 2003. Annual rent is \$215,000 for the first year plus utilities, taxes and maintenance, and \$258,000 base rental for the next four years. We have 84,800 square feet of space in Building Three.

The term of the lease for Building Two is five years starting July 15, 2004, with an option to renew for another five years. Annual rent is \$439,500 for the first year plus utilities, taxes and maintenance, and \$439,500 base rental for the next four years, which may be adjusted by increases to the Consumer Price Factor by three to seven percent. This additional lease of 142,500 square feet gives us a stable base for future planning. We believe this space increases our ability to qualify for and fulfill larger contracts for our mine-protected vehicles. We believe our existing leased space is sufficient for the next twelve months.

## ITEM 3. LEGAL PROCEEDINGS

On June 17, 2003 the CSIR, a statutory council established in accordance with the South African Research Council Act 46 of 1988, filed suit in the High Court of South Africa (Transvaal Provincial Division) against us claiming a balance due and owing under a Purchase Order for the design and supply of seven TMRP-6 protection kits with a total contract price of ZAR631,800. As of the date hereof, we have paid all amounts due under the contract and are awaiting final dismissal of the claim with prejudice.

In March 2005, we received a letter from H.C. Wainwright & Co., Inc. threatening litigation. The potential dispute relates to a letter agreement between H.C. Wainwright & Co and us dated November 29, 2004. This dispute is too preliminary for us to determine a final outcome, however, if the matter proceeds, we intend to vigorously defend against H.C. Wainwright & Co.'s claims.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On December 30, 2004, we held our Annual Meeting of Stockholders. As of the close of business on the record date of October 15, 2004, there were 212,728,510 shares of common stock outstanding and entitled to vote and 18.5 shares of Series B Preferred Convertible Stock outstanding and entitled to vote. Each share of Series B Stock was entitled to 6,753,286 votes and votes with the Common Stock as a class.

At the Annual Meeting, the shareholders approved the following proposals:

1. The election of R. Scott Ervin, Frank Kavanaugh, and Gale Aguilar as Directors until their respective successors shall be elected and qualified;
2. Our reincorporation from Colorado to Nevada;
3. The changing of the stated value of our common and preferred stock from "No Par Value" to the "Par Value of \$0.001 Per Share"; and,

4. The authorization of a reverse stock split of our common stock in the range of 2:1 to 12:1, as determined in the sole discretion of our Board of Directors, but such authority to be granted only if Item No. 2 above - the proposal to reincorporate in Nevada - is approved by the shareholders.

A summary of the voting is set forth below:

Results of Voting

| Proposal                         | Total Votes | FOR         | percent | AGAINST    | percent | RESULT |
|----------------------------------|-------------|-------------|---------|------------|---------|--------|
| 1 Director - Frank Kavanaugh     | 164,607,873 | 160,471,447 | 97.49%  | 1,587,022  | 0.96%   | PASSED |
| Director - Gale Aguilar          | 164,607,873 | 158,312,951 | 96.18%  | 3,745,518  | 2.28%   | PASSED |
| Director - R. Scott Ervin        | 164,607,873 | 158,762,951 | 96.45%  | 3,295,518  | 2.00%   | PASSED |
| 2 Re-incorporation to Nevada *   | 65,521,753  | 58,820,171  | 89.77%  | 6,701,582  | 10.23%  | PASSED |
| 3 Change of Par Value *          | 64,012,802  | 59,362,978  | 92.74%  | 4,649,824  | 7.26%   | PASSED |
| 4 Discretion for Reverse Split * | 64,733,810  | 54,031,579  | 83.47%  | 10,702,231 | 16.53%  | PASSED |

\* Note - Broker non-votes not included

PART II

ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market For Our Common Stock

Our common stock began trading on the OTC Bulletin Board on December 29, 1998 under the symbol "SJET.OB". Our common stock currently trades on the OTC Bulletin Board under the symbol "FRPT.OB". Before our listing on the OTC Bulletin Board none of our securities were traded in the public market. Bid and ask quotations for our common shares are routinely submitted by registered broker dealers who are members of the National Association of Securities Dealers on the NASD Over-the-Counter Electronic Bulletin Board. These quotations reflect inner-dealer prices, without retail mark-up, markdown or commission and may not represent actual transactions. The following table shows, for the periods indicated, the high and low closing sales prices per share of our common stock.

|                | <u>High</u>              | <u>Low</u> | <u>High</u>                        | <u>Low</u> |
|----------------|--------------------------|------------|------------------------------------|------------|
| 2002           |                          |            |                                    |            |
| First Quarter  | \$0.22                   | \$0.08     |                                    |            |
| Second Quarter | \$0.42                   | \$0.06     |                                    |            |
| Third Quarter  | \$0.29                   | \$0.07     |                                    |            |
| Fourth Quarter | \$0.25                   | \$0.10     |                                    |            |
| 2003           |                          |            |                                    |            |
| First Quarter  | \$0.27                   | \$0.10     |                                    |            |
| Second Quarter | \$0.21                   | \$0.12     |                                    |            |
| Third Quarter  | \$0.13                   | \$0.07     |                                    |            |
| Fourth Quarter | \$0.11                   | \$0.07     |                                    |            |
| 2004           |                          |            |                                    |            |
|                | <u>Pre reverse split</u> |            | <u>Restated for reverse split*</u> |            |
| First Quarter  | \$0.71                   | \$0.07     | \$8.52                             | \$0.84     |
| Second Quarter | \$0.43                   | \$0.13     | \$5.16                             | \$1.56     |
| Third Quarter  | \$0.25                   | \$0.13     | \$3.00                             | \$1.56     |
| Fourth Quarter | \$0.40                   | \$0.14     | \$4.80                             | \$1.68     |



\* Effective February 4, 2005, we had a reverse split of our common stock in the ratio of 12:1.

Shareholders

As of December 31, 2004, there were 370 shareholders of record of our common stock.

### Dividend Policy

We have never declared or paid a cash dividend on our common stock. We currently intend to retain all of our future earnings, if any, for use in our business and therefore we do not anticipate paying any cash dividends on our common stock in the foreseeable future. Any future determination to pay cash dividends will be at the discretion of our board of directors and will depend upon our financial condition, operating results, capital requirements, restrictions contained in our agreements and other factors which our board of directors deems relevant.

On January 21, 2005 we issued 15,800 shares of Series D 6% Convertible Preferred stock. Dividend payments are semi-annual due March 1 and September 1 and are payable in cash or shares of common stock. On March 4, 2005 we issued 57,186 shares of restricted common stock as a dividend payment to the holders of the Series D Stock.

### Recent Sales of Unregistered Securities \*

During the three months ended December 31, 2004, we issued an aggregate of 300,000 restricted shares of common stock for the exercise of warrants generating \$30,000. The warrants were issued in a private placement dated April 10, 2002.

During the three months ended December 31, 2004, we issued an aggregate of 400,000 restricted shares of common stock for the exercise of warrants generating \$40,000. The warrants were issued as payment under an agreement with a former employee.

During the three months ended December 31, 2004, warrants for common stock totaling 7,288,700 shares were exercised at \$0.24 generating \$1,749,288 from the private placement dated March 23, 2004.

During the three months ended December 31, 2004, we issued an aggregate of 14,998,052 shares of common stock at an average price of \$0.203627 per share, generating \$3,054,015 pursuant to our Dutchess Equity Line agreement.

The sales set forth above were undertaken under Rule 506 of Regulation D under the Securities Act of 1933, as amended, by the fact that:

- the sales were made to a sophisticated or accredited investors, as defined in Rule 502;
- we gave each purchaser the opportunity to ask questions and receive answers concerning the terms and conditions of the offering and to obtain any additional information which we possessed or could acquire without unreasonable effort or expense that is necessary to verify the accuracy of information furnished;
- at a reasonable time prior to the sale of securities, we advised each purchaser of the limitations on resale in the manner contained in Rule 502(d)2;
- neither we nor any person acting on our behalf sold the securities by any form of general solicitation or general advertising; and
- we exercised reasonable care to assure that each purchaser of the securities is not an underwriter within the meaning of Section 2(11) of the Securities Act of 1933 in compliance with Rule 502(d).

\* Note: All share issuances listed are pre-split, on February 4, 2005, we had a reverse split of our common stock in the ratio of 12:1.

ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Cautionary Statement Concerning Forward-Looking Statements

This Report on Form 10-KSB/A contains forward-looking statements, including, without limitation, statements concerning possible or assumed future results of operations and those preceded by, followed by or that include the words "believes," "could," "expects," "intends" "anticipates," or similar expressions. Our actual results could differ materially from these anticipated in the forward-looking statements for many reasons including the risks described in the Risk Factor section and elsewhere in this report. Although we believe the expectations reflected in the forward-looking statements are reasonable, they relate only to events as of the date on which the statements are made, and our future results, levels of activity, performance or achievements may not meet these expectations. We do not intend to update any of the forward-looking statements after the date of this document to conform these statements to actual results or to changes in our expectations, except as required by law.

## Overview

During the three and twelve month periods ended December 31, 2004, we continued to ramp up our business and facilities to fulfill our contracts with the U.S. Marines and the U.S. Army valued at an aggregate of approximately twenty million dollars. As of December 31, 2004, we had 182 employees, an increase of 153 employees from December 31, 2003. Additionally, as of December 31, 2004, we had 32 operational production cells to manufacture our products compared to 2 cells at December 31, 2003. During the twelve months of the year ended 2004, we spent \$1,230,290 on Research and Development.

## Going Concern

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, during the year ended December 31, 2004, we incurred losses of \$10,245,833 but our Current Assets exceed our current liabilities by \$5,756,794. Realization of a major portion of the assets in the accompanying balance sheet is dependent upon our continued operations, obtaining additional financing, and the success of our future operations.

## Critical Accounting Policies

The Securities and Exchange Commission issued Financial Reporting release No. 60, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies," or FRR 60, suggesting companies provide additional disclosure and commentary on their most critical accounting policies. In FRR 60, the SEC defined the most critical accounting policies as the ones that are most important to the portrayal of a company's financial condition and operating results, and require management to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. The methods, estimates and judgments we use in applying these most critical accounting policies have a significant impact on the results we report in our financial statements.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

As a general rule, financial information is accounted for and based on cost, not current market value. Revenues and gains should be matched using the accrual method with the expenses giving rise to the revenues and gains to determine earnings for the period. Expenses are necessarily incurred to produce revenue. Expenses are then "matched" in the same accounting period against the revenue generated. Revenues are recognized when they are earned and expenses are recognized in the same period as the related revenue (matching or using a systematic and rational allocation or expensing in the period in which they expire), not necessarily in the period in which the cash is received or expended by the company.

We believe the following critical accounting policies and procedures, among others, affect our more significant judgments and estimates used in the preparation of our consolidated financial statements:

- Revenue recognition;
- Inventory Cost; and
- Stock based compensation.

We recognize revenue upon formal acceptance of vehicles by customers. We have received progress / performance based payments from the U.S. Army and U.S. Marines. We record these progress / performance based payments as deferred revenue and carry them on the balance sheet as such until shipment acceptance.

In December 2004, FASB issued Statement No. 123 (R), *Share-Based Payment*, which establishes accounting standards for transactions in which an entity receives employee services in exchange for (a) equity instruments of the entity or (b) liabilities that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of equity instruments. Effective in the third quarter of 2005, SFAS 123(R) will require us to recognize the grant-date fair value of stock options and equity based compensation issued to employees in the statement of operations. The statement also requires that such transactions be accounted for using the fair-value-based method, thereby eliminating use of the intrinsic method of accounting in APB No. 25, *Accounting for Stock Issued to Employees*, which was permitted under Statement 123, as originally issued. To date, we have expensed stock based compensation on the intrinsic method. We currently are evaluating the impact of Statement No. 123 (R) on our financial condition and results of operations.

In November 2004, the FASB issued Statement No. 151, *Inventory Costs*, to amend the guidance in Chapter 4, *Inventory Pricing*, of the FASB Accounting Research Bulletin No. 43, *Restatement and Revision of Accounting Research Bulletins*, which will become effective for us in fiscal year 2006. Statement No. 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted materials. The Statement requires that those items be recognized as current-period charges. Additionally, Statement No. 151 requires that allocation of fixed production overhead to the costs of conversion be based on normal capacity of the production facility. We are currently following Statement No. 151 and we do not believe that Statement No. 151 will have a significant impact on our financial condition and results of operations.

#### Financial Condition and Results of Operations

The following discussion and analysis compares our results of operations for the twelve months ended December 31, 2004 to the same period in 2003. This discussion and analysis should be read in conjunction with our consolidated financial statements and related notes thereto included elsewhere in this report.

Revenues. Revenues for the twelve month period ended December 31, 2004 were \$10,272,757. Revenues for the twelve month period ended December 31, 2004 increased \$4,025,472 compared to the same period in 2003. The increase in revenues during the twelve month period was due to the timing of awarded contracts and the beginning of our ramp up in production. Vendor part delivery schedules hampered further revenues by extending the shipment schedule into 2005. Revenues were derived primarily from the shipment of Buffalos to the U.S. Army and shipments of Cougars to the U.S. Marines. We also earned revenues by shipping spare parts for our products which accounted for \$553,000 of revenue during 2004. Shipments for both the U.S. Army and U.S. Marines' contracts began in October 2004.

Cost of Sales. Cost of sales for the twelve month period ended December 31, 2004 were \$11,266,998. Cost of sales for the twelve month period ended December 31, 2004 compared to the same period in 2003 increased by \$6,824,580. The increase in cost of sales can be attributed to increased revenues, increased freight cost associated with air-freighting steel, and inefficiencies related to the production ramp due to employee training, vendor deliveries, vendor product quality issues and product documentation. We also recognized a \$501,331 provision for loss on our contract with the U.S. Marine Corps because the contract was scheduled to be completed by December 31, 2004.

Cost of sales was 109.7% of sales for the twelve month period ended December 31, 2004 compared to 71.1% for the same period in 2003. Manufacturing costs have increased as a percentage of sales because, in 2004, we had increased freight cost associated with air-freighting steel and inefficiencies related to the production ramp. These inefficiencies were recognized as unproductive labor cost. The timing of the contract awards resulted in an almost 7 month production ramp with very little revenue recognized during the ramp period yet we were absorbing large amounts of indirect cost which is captured in Cost Of Goods Sold, or COGS. Material scrap and contractual training cost for the Marines accounted for an incremental 4.9% increase to COGS. The inclusion of the provision for the loss on the

Marine contract accounts for an incremental 4.4% of COGS. Additionally, manufacturing costs increased substantially as we increased spending in Engineering, Quality Control and Integrated Logistics Support to begin to fulfill two government contracts. Indirect cost accounted for 20.1% of COGS during the year ended December 31, 2004 as compared to 5.6% for the year ended December 31, 2003 reflecting the infrastructure ramp without a complete year of supporting revenue.

Selling, General and Administrative expenses. Selling, General and Administrative expenses for the twelve months ended December 31, 2004 were \$9,136,372. As compared to the twelve month period ended December 31, 2003, Selling, General and Administrative and goodwill impairment loss expenses increased \$5,123,286. For the twelve months ended December 31, 2004, excluding Research & Development expenditures of \$1,230,290, Selling, General & Administrative spending was \$7,906,082. During 2004, we incurred and accrued \$934,000 of stock based compensation paid to eight employees and one consultant. Fringe expense increased due to the addition of 153 people since the beginning of the year.

Other Income/Expense. We had interest income of \$818, other income of 568,942, and interest expense of \$684,980 for the twelve months ending December 31, 2004. Interest expense consisted of \$672,937 factoring and loan interest charges and \$10,575 of other bank charges and \$1,468 of penalties. The total of other income and expense was \$(115,220) for the twelve months ended December 31, 2004.

Net Loss. Net Loss for the twelve months ended December 31, 2004 was \$10,245,833 an increase of \$4,924,210 as compared to the net loss of \$5,321,624 for the twelve months ended December 31, 2003. The net loss in 2003 included \$2,932,179 from discontinued operations. The increase in net loss is attributed to the third and fourth quarter production ramp up inefficiencies experienced to fulfill two government contracts and to build infrastructure for future growth.

#### Backlog

On April 23, 2004 we announced an award of a contract to deliver up to 27 Cougars, of which 14 were initially funded under the contract, to the U.S. Marine Corps. On March 8, 2005 we announced the follow-on order estimated at more than \$5 million. On May 17, 2004 we announced the award of a contract to deliver 21 Buffalo vehicles to the U.S. Army. Initial deliveries began in October 2004. We have received progress payments during production and expect to receive final payments for each unit shipped within 45 days of acceptance by our customer. During 2004, we announced an additional order for the production of 15 Buffalos to be delivered during 2005. Our sales backlog was \$21,961,000 at December 31, 2004. Additionally, our March 8, 2005 order from the Marines increases our backlog by more than \$5 million. It is possible that orders could be cancelled without notice, and our customer could impose penalties for late deliveries.

#### Trends, Risks and Uncertainties

Overall, the expansion of our operations during 2004 has been part of a growth trend that has carried us from a cramped facility in the old Charleston Navy shipyards with capacity to produce only a single vehicle at a time, to our present manufacturing plant with more than 200,000 square feet of production area and a production capacity of approximately 6-8 vehicles a month. This growth is consistent with our plan to position ourselves as the leading manufacturer in the United States of blast and mine protected vehicles, and we will continue to take appropriate steps to achieve this goal.

During the fourth quarter of 2004 we continued to expand our business operations to meet the increased demand for our products resulting from the 2004 orders placed by the U.S. Army for Buffalos, and the U.S. Marine Corps for Cougars. During fiscal year 2004, we increased our workforce by approximately 435% and increased the number of our production "cells" by 800%. We believe these infra-structure developments will assist in meeting our current obligations and enhance our qualifications to bid on future projects. Our rapid expansion in 2004 created a number of challenges for us and caused us to be slower than our originally anticipated projected delivery schedule for the Buffalos and the Cougars. We recognized a \$501,331 provision for loss on our contract with the U.S. Marine Corps. during the fourth quarter of 2004 because the contract was scheduled to be completed by December 31, 2004. We believe we are overcoming some of the hurdles associated with our initial infrastructure ramp. However, we intend to



continue to increase infrastructure ramp for future growth and recognize that there are on-going risks associated with our continued growth. Additionally, there is always some risk that an unforeseen event could interrupt or negatively impact our production operations. Under our current contract with the U.S. Marines, liquidated damages can be assessed against us for delayed delivery of Cougars. We believe that we will be able to complete our current orders according to a revised delivery schedule.

A major challenge facing us at present is satisfactory completion of our existing orders. This is significant for two reasons; first, it will demonstrate our ability to manufacture vehicles on a "production basis" i.e., multiple vehicle sets built to a consistent specification, and according to a predictable schedule and thus position us for future orders, possibility on a substantially larger scale than we have received to date. Second, as discussed above, in accordance with accepted accounting practice, we have treated progress payments received on our two main contracts as "deferred income", which means that even though we have actually received progress payments totaling \$2,645,716 at year end, the revenue is not stated on our income statement. As a result, our financial results for the twelve month period ending December 31, 2004 show revenues of \$10,272,757 which excludes all deferred revenue, and a resulting loss from operations of \$10,245,833. When we complete and deliver the vehicles, we will be able to move current deferred amounts from the "deferred revenue" category and book it as direct revenue from operations. Booking this revenue may not cause our company to become or remain profitable.

In the past, we encountered some difficulties in securing the necessary components for our vehicles, specifically steel and, from time-to-time, truck chassis. In response, we have identified multiple vendors for certain components so we have alternate sources of supply if necessary. Additionally, we have implemented a program of advance purchasing and stockpiling critical materials. For example, we currently have pre-purchased steel and truck parts to ensure availability of material needed for current and potential future orders. It is also possible that, even if we can continue to source our necessary raw materials and parts, the price we pay will increase substantially, negatively impacting our financial performance.

Apart from the risks mentioned above, the main uncertainty about our future operations is whether we will continue to receive additional orders for our vehicles. It is impossible to predict with certainty whether such future orders will be placed by existing or new customers. If we do not receive future orders, it is unlikely that our business will continue. However, we believe our vehicles provide proven landmine and blast protection, and that for so long as there is a risk of bodily harm to service personnel from such explosive blasts, there will be a market for our products.

#### Liquidity And Capital Resources

As of December 31, 2004, our cash and cash equivalents were \$2,264,406 compared to \$278,777 as of December 31, 2003; \$3,210,136 as of March 31, 2004; \$1,311,687 as of June 30, 2004 and \$548,781 as of September 30, 2004. Our principal sources of capital have been cash flow from operations as it relates to the receipt of performance based payments, warrant exercises, borrowings from G.C. Financial Services and the sale of common stock. To date we have not had any recent borrowings from G.C. Financial Services.

We currently have sufficient cash resources for the next two reporting periods, ending June 2005, excluding any major changes to our burn rate. We intend to seek a short term line of credit or other financing alternatives as necessary which may be required sooner if other large orders are secured. If we accept an additional contract, our cash resources will be depleted for the purchase of materials, reducing our cash resources and shortening our cash resources to cover only a few months. We anticipate that we will require additional capital funding to meet our needs, which will include expanding our workforce, funding further development on our vehicle products and strengthening our internal operations. Based on our current operating plan, we anticipate that additional financing will be required to finance growth in operations and capital expenditures in 2005 and in 2006.

Our currently anticipated levels of revenues and cash flow are subject to many uncertainties. The amount of funds that we will require depends on many factors, including without limitation, the extent and timing of sales of our products, future inventory costs, the timing and costs associated with the establishment and/or expansion, as appropriate, of our manufacturing, development, engineering and customer support capabilities, the timing and cost of our product development and enhancement activities and our operating results. Until we generate cash flow from operations that will be sufficient to satisfy our cash requirements, we will continue to seek alternative means for financing our

operations and capital expenditures and/or postpone or eliminate certain investments or expenditures. Potential alternative means for financing may include leasing capital equipment, lines of credit, or obtaining additional debt or equity financing. When needed, additional financing may not be available, or available on acceptable terms. The inability to obtain additional financing or generate sufficient cash from operations could require us to reduce or eliminate expenditures for capital equipment, research and development, production or marketing of our products, or otherwise curtail or discontinue its operations, which could have a material adverse effect on our business, financial condition and results of operations. Furthermore, if we raise funds through the sale of additional equity securities, the common stock currently outstanding will be further diluted.

### Operating Activities

The cash used by operating activities for the twelve months ended December 31, 2004 was \$13,392,619, as compared to \$4,371,480 for the twelve months ended December 31, 2003. We used cash primarily to fund existing operations, purchase inventory to manufacture our products for the second half of 2004 for the U.S. Marine and U.S. Army contracts and Research and Development for future products. During 2004, increased inventory consumed \$8,082,015 of cash.

### Investing Activities

Our capital expenditures for the three months ended March 31, 2004 were \$49,955 which consisted primarily of office and manufacturing equipment. Capital expenditures for the three months ended June 30, 2004 were \$186,144 which consisted primarily of expenditures related to the ramp-up of our manufacturing facilities. Capital expenditures for the three months ended September 30, 2004 were \$539,988 which related to the support of additional headcount and the completion of the first phase of the ramp up of our manufacturing facilities. We anticipate that our capital expenditures during 2005 will increase significantly due to increased headcount, and the ramp up of additional manufacturing capacity. Short-term financing or the use of a line of credit might be required.

Our capital expenditures for the twelve months December 31, 2004 were \$822,532 as compared to \$125,008 during 2003, related to investments in office and manufacturing equipment and cell structure. We anticipate that our capital expenditures during 2005 will increase because of costs associated with existing contracts, and potential new opportunities.

### Financing Activities

We completed the following financing activities during 2004.

On March 23, 2004, we closed on a private offering. This offering, sold to six accredited investors, consisted of the following:

- (a) 15,000,000 shares at \$0.20 per share;
- (b) an "A" Warrant for each share purchased, exercisable at \$0.24 per share. The "A" Warrants expire March 23, 2006; and
- (c) A "Green Shoe" warrant for each share purchased, exercisable at \$0.20 per share for a period of 180 days after the effective date of the registration statement, commencing on the effective date of the registration statement.

We received gross proceeds of \$3,000,000 from this private placement. In addition, during 2004, through the exercise of "A" Warrants, and the "Green Shoe" Warrants, we received additional gross proceeds of \$4,907,288. Total 2004 commission and fees related to this placement totaled \$344,838.

During 2004, we exercised \$3,054,015 of our financing facility originally entered into on September 20, 2003 with Dutchess Private Equities Fund, also referred to as an Equity Line of Credit, for \$3,500,000 under the agreement, a portion of which was advanced under a loan agreement. The balance was exercised in early January 2005 and no further funds are available under the agreement.

During 2004, Technical Solution Group, Inc. entered into an agreement with GC Financial Service, Inc. As of December 31, 2004 TSG had drawn approximately \$10,272,757 gross, all of which has been repaid at December 31, 2004. We renewed our existing receivables agreement with GC Financial Services for financing on July 28, 2004. Receivables can be factored 2%. We also secured a line of credit of up to \$4,000,000 at a base rate of 4.1% per month, the balance of \$4 million was outstanding on December 31, 2004 but was paid in full in January of 2005. We currently we have no remaining line of credit debt.

We intend to raise additional funds in 2005 and 2006. The amount of funds we need will depend upon many factors, including without limitation, the extent and timing of sales of our products, future product costs including the cost of raw materials, the timing and costs associated with the establishment and/or expansion, as appropriate, of our manufacturing, development, engineering and customer support capabilities, the timing and cost of our product development and enhancement activities and our operating results. Until we generate cash flow from operations that will be sufficient to satisfy our cash requirements, we will need to seek alternative means for financing our operations and capital expenditures and/or postpone or eliminate certain expenditures. Potential alternative means for financing may include leasing capital equipment, or obtaining additional debt, factoring receivables or equity financing. Additional financing may not be available, or available on acceptable terms. The inability to obtain additional financing or generate sufficient cash from operations could require us to reduce or eliminate expenditures for capital equipment, research and development, production or marketing of our products, or otherwise curtail or discontinue our operations, which could have a material adverse effect on our business, financial condition and results of operations. Furthermore, if we raise funds through the sale of additional equity securities, the common stock currently outstanding will be further diluted.

#### Inflation

We do not believe that inflation has had or is likely to have any significant impact on our revenues. However, there is currently a shortage of the type of steel we use in our products. We currently have enough steel to manufacture to our existing contracts. We continue to purchase steel anticipating future requirements. If the price of steel increases significantly, the cost of our products could increase. It is unlikely we will be able to pass on this cost under our current contracts. As a result, if the cost of our raw materials increases, our profitability, if any, could decrease.

#### Subsidiaries

As of December 31, 2004, we have one wholly-owned subsidiary, Technical Solutions Group, Inc. On January 12, 2005 Technical Solutions Group was renamed Force Protection Industries, Inc.

#### Contractual Obligations

We lease space in two buildings in Ladson, South Carolina for our principal executive offices and manufacturing facilities. The term of the lease for Building Three is five years starting October 15, 2003. Annual rent is \$215,000 for the first year plus utilities, taxes and maintenance, and \$258,000 base rental for the next four years. We have 84,800 square feet of space in Building Three.

The term of the lease for Building Two is five years starting July 15, 2004, with an option to renew for another five years. Annual rent is \$439,500 for the first year plus utilities, taxes and maintenance, and \$439,500 base rental for the next four years, which may be adjusted by increases to the Consumer Price Factor by three to seven percent. This additional lease of 142,500 square feet gives us a stable base for future planning. The space substantially increases our ability to qualify for and fulfill larger contracts for its mine-protected vehicles. We believe our facilities are adequate for our current operations and that we can obtain additional leased space if needed.

On July 15, 2004 our subsidiary entered into a 60 month option lease of \$952.71 per month with Gregory Poole Lift Systems for a new Caterpillar forklift.

ITEM 7. FINANCIAL STATEMENTS

Independent Auditors' Report

To the Board of Directors and Stockholders of  
Force Protection, Inc. and subsidiary

We have audited the accompanying consolidated balance sheet of Force Protection, Inc., and subsidiary (formerly known as Sonic Jet Performance, Inc.) as of December 31, 2004, and the related consolidated statements of operations, stockholders' equity (deficit) and cash flow for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Force Protection, Inc, and subsidiary, at December 31, 2004, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company's recurring losses from operations and its difficulties in generating sufficient cash flow to meet its obligation and sustain its operations raise substantial doubt about its ability to continue as a going concern. Management's plans concerning these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Jaspers + Hall, PC

Jaspers + Hall, PC (formerly Michael Johnson & Co., LLC)  
Denver, Colorado  
April 8, 2005

FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS  
For the Period ending DECEMBER 31 2004, 2003 and 2002

|                             | 2004              | 2003             | 2002             |
|-----------------------------|-------------------|------------------|------------------|
| <b>ASSETS</b>               |                   |                  |                  |
| Current Assets:             |                   |                  |                  |
| Cash                        | \$ 2,264,406      | \$ 278,777       | \$ 114,476       |
| Restricted cash             | -                 | -                | -                |
| Accounts receivable         | 1,053,973         | 144,932          | 166,242          |
| Inventories                 | 9,029,913         | 827,337          | 186,463          |
| Other current assets        | 241,910           | 60,000           | 146,874          |
| <br>Total Current Assets    | <br>12,590,202    | <br>1,311,046    | <br>644,055      |
| Property and equipment, net | 1,036,994         | 309,068          | 336,523          |
| <br>Other Assets:           |                   |                  |                  |
| Licensing rights            | -                 | -                | 200,000          |
| Goodwill                    | -                 | -                | 1,434,873        |
| <br>Total Other Assets      | <br>-             | <br>-            | <br>1,634,873    |
| <br>TOTAL ASSETS            | <br>\$ 13,627,196 | <br>\$ 1,620,114 | <br>\$ 2,615,451 |

The accompanying notes are an integral part of these financial statements.



FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS  
For the Period ending DECEMBER 31 2004, 2003 and 2002

|   | 2004              | 2003             | 2002             |
|---|-------------------|------------------|------------------|
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                   |                  |                  |
| Current Liabilities:  |                   |                  |                  |
| Account payable   | \$ 1,867,363      | \$ 715,066       | \$ 873,544       |
| Accrued payroll taxes   | -                 | 13,826           | 38,690           |
| Other accrued liabilities   | 827,198           | 197,469          | 122,867          |
| Current portion of capitalized lease obligations  | -                 | -                | -                |
| Loans payable   | 360,975           | 536,162          | 56,807           |
| General reserve   | 1,132,156         | -                | 424,947          |
| Deferred Revenue  | 2,645,716         | 209,175          |                  |
| <b>Total Current Liabilities</b>  | <b>6,833,408</b>  | <b>1,617,698</b> | <b>1,516,855</b> |
| Long-term debt:   |                   |                  |                  |
| Long-term accrued liabilities   | 110,732           |                  |                  |
| Note payable - long-term  | 4,000,000         | 176,961          | 277,414          |
|   | -                 | 32,461           | 67,732           |
| <b>Total long-term</b>  | <b>4,110,732</b>  | <b>209,422</b>   | <b>295,146</b>   |
| <b>TOTAL LIABILITIES</b>  | <b>10,944,140</b> | <b>1,881,120</b> | <b>1,812,001</b> |
| Shareholders' equity:   |                   |                  |                  |
| Preferred stock: no par value, 10,000,000 shares authorized, issued and outstanding   |                   |                  |                  |
| Series A convertible preferred stock no shares issued and outstanding   | -                 | -                | -                |
| Series B convertible preferred stock, 19.5 shares issued and outstanding  | 1,508,000         | 25,000           | 25,000           |
| Series C convertible preferred stock, no shares issued and outstanding,   | -                 | 1,294,000        | 340,000          |
| Common stock, 0.001 par value, 300,000,000 shares authorized, issued and outstanding 146,024,945 and 232,295,262 respectively | 20,922,574        | 19,403,349       | 15,985,256       |
| Warrants  | 1,500             | 689,726          | 692,226          |
| Shares committed to be issued   | -                 | 30,924           | 143,350          |
| Accumulated deficit   | (31,961,813)      | (21,704,005)     | (16,382,382)     |
| Additional Paid-in Capital  | 12,212,795        | -                | -                |
| <b>Total stockholders' equity</b>   | <b>2,683,055</b>  | <b>(261,006)</b> | <b>803,450</b>   |

|   |               |              |              |
|---|---------------|--------------|--------------|
| TOTAL LIABILITIES AND<br>SHAREHOLDERS' EQUITY | \$ 13,627,196 | \$ 1,620,114 | \$ 2,615,451 |
|---|---------------|--------------|--------------|

The accompanying notes are an integral part of these financial statements.

FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED INCOME STATEMENT  
For the Period ending DECEMBER 31 2004, 2003 and 2002  
(in dollars)

|  | 2004            | 2003           | 2002           |
|--|-----------------|----------------|----------------|
| NET SALES                                | \$ 10,272,757   | \$ 6,247,285   | \$ 2,606,634   |
| COST OF SALES                            | 11,266,998      | 4,442,418      | 1,877,495      |
| GROSS PROFIT                             | (994,241)       | 1,804,867      | 729,139        |
| OPERATING EXPENSES:                      |                 |                |                |
| General and administrative               | 9,136,372       | 2,095,339      | 4,704,249      |
| Impairment losses - goodwill             | -               | 1,917,747      | 1,400,000      |
| Total Operating Expenses                 | 9,136,372       | 4,013,086      | 6,104,249      |
| Loss from operations                     | (10,130,613)    | (2,208,219)    | (5,375,110)    |
| OTHER INCOME (EXPENSE):                  |                 |                |                |
| Interest income                          | 818             | -              | 3,227          |
| Other income                             | 568,942         | 41,668         | 41,435         |
| Interest expense                         | (684,980)       | (222,894)      | (42,929)       |
| Extraordinary loss                       | -               | -              | -              |
| Total Other Income (Expenses)            | (115,220)       | (181,226)      | 1,733          |
| NET LOSS                                 | \$ (10,245,833) | \$ (2,389,445) | \$ (5,373,377) |
| Loss from Discontinued Operations        | -               | \$ (2,932,179) | -              |
| Net Loss                                 | \$ (10,245,833) | \$ (5,321,623) | \$ (5,373,377) |
| Basic loss per common share Pre R/S      | \$ (.04)        | \$ (0.05)      | \$ (0.13)      |
| Basic loss per common share Post R/S     | \$ (.53)        | \$ (0.65)      | \$ (1.58)      |
| Diluted loss per common share Pre R/S    | \$ (.02)        | \$ (0.03)      | \$ (0.09)      |
| Diluted loss per common share Post R/S   | \$ (.29)        | \$ (0.34)      | \$ (1.05)      |
| Weighted-average shares used to compute: |                 |                |                |
| Basic loss per share                     | 232,295,262     | 98,221,830     | 40,697,802     |

|                        |             |             |            |
|------------------------|-------------|-------------|------------|
| Diluted loss per share | 421,608,457 | 186,760,559 | 61,421,885 |
|------------------------|-------------|-------------|------------|

The accompanying notes are an integral part of these financial statements.

**FORCE PROTECTION INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
For the year ended December 31, 2004

|   | Preferred Stock |              | Common Stock |               | Additional         | Warrants    |
|---|-----------------|--------------|--------------|---------------|--------------------|-------------|
|   | Shares          | Amount       | Shares       | Amount        | Paid-In<br>Capital |             |
| Balance, December 31, 1999                      | 1,600           | \$ 1,500,000 | 12,676,000   | 3,618,194     | \$ 272,000         | \$ 316,026  |
| Issuance of common stock for cash               | -               | -            | 348,767      | 710,583       | -                  | -           |
| Capital changes due to debt financing           | -               | -            | -            | -             | 826,000            | 708,601     |
| Cumulative translation adjustment               | -               | -            | -            | -             | -                  | -           |
| Net loss  | -               | -            | -            | -             | -                  | -           |
| Balance, December 31, 2000                      | 1,600           | 1,500,000    | 13,024,767   | 4,328,777     | 1,098,000          | 1,024,627   |
| Issuance of common stock for services           | -               | -            | 4,841,969    | 6,186,938     | (1,098,000)        | (1,024,627) |
| Conversion of preferred stock into common stock | (1,600)         | (1,500,000)  | 1,467,200    | 1,500,000     | -                  | -           |
| Issuance of preferred stock                     | 6               | 75,000       | -            | -             | -                  | -           |
| Cumulative translation adjustments              | -               | -            | -            | -             | -                  | -           |
| Net loss  | -               | -            | -            | -             | -                  | -           |
| Balance, December 31, 2001                      | 6               | 75,000       | 19,333,936   | 12,015,715    | -                  | -           |
| Issuance of common stock for services           | -               | -            | 47,086,879   | 3,858,083     | -                  | -           |
| Issuance of preferred stock                     | 31              | 310,000      | -            | -             | -                  | -           |
| Conversion of preferred stock into common stock | (2)             | (20,000)     | 564,706      | 20,000        | -                  | -           |
| Beneficial conversion feature                   | -               | -            | -            | -             | -                  | 692,226     |
| Stock issued in lieu of debt                    | -               | -            | 4,572,897    | 91,458        | -                  | -           |
| Net loss  | -               | -            | -            | -             | -                  | -           |
| Balance, December 31, 2002                      | 35              | \$ 365,000   | 71,558,418   | \$ 15,985,256 | \$ -               | \$ 692,226  |
| Issuance of common stock for services           | -               | -            | 7,319,836    | 284,884       | -                  | -           |
| Issuance of preferred stock                     | 98              | 990,000      | -            | -             | -                  | -           |
| Issuance of common stock for Cash               | -               | -            | 42,151,984   | 3,045,709     | -                  | -           |
| Conversion of preferred stock into common stock | -               | -            | -            | -             | -                  | -           |
| Beneficial conversion feature                   | (3)             | (36,000)     | -            | -             | -                  | (2,500)     |
| Stock issued in lieu of debt                    | -               | -            | 1,250,000    | 87,500        | -                  | -           |
| Net loss  | -               | -            | -            | -             | -                  | -           |
| Balance, December 31, 2003                      | 130             | \$ 1,319,000 | 122,280,238  | 19,403,349    | \$ -               | \$ 689,726  |
| Issuance of common stock for services           | -               | -            | 7,550,185    | -             | 920,022            | -           |
| Issuance of preferred stock                     | 38              | 456,000      | -            | -             | -                  | -           |

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|  |        |              |             |               |               |           |
|--|--------|--------------|-------------|---------------|---------------|-----------|
| Issuance of common stock for Cash                  |        |              | 70,199,324  | 1,519,225     | 11,292,773    | -         |
| Conversion of preferred stock<br>into common stock | (73)   | -            | 32,265,515  | -             | -             | -         |
| Beneficial conversion<br>feature                   | (75.5) | (267,000)    | -           | -             | -             | (688,226) |
| Stock issued in lieu of debt                       | -      | -            | -           | -             | -             | -         |
| Prior years retained<br>earnings Adjustment        | -      | -            | -           | -             | -             | -         |
| Net loss   | -      | -            | -           | -             | -             | -         |
| Balance, December 31,<br>2004                      | 19.5   | \$ 1,508,000 | 232,295,262 | \$ 20,922,574 | \$ 12,212,795 | \$ 1,500  |

The accompanying notes are an integral part of these financial statements.

FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Continued)  
For the year ended December 31,2004

|   | Shares<br>Committed<br>to be issued | Accumulated<br>Other<br>Comprehensive<br>Income | Accumulated<br>Deficit | Total        |
|---|-------------------------------------|---|------------------------|--------------|
| Balance, December 31, 1999                      | \$ 799,455                          | \$ (4,943)                                      | \$ (2,132,207)         | \$ 4,368,525 |
| Issuance of common stock for cash               | (655,583)                           | -   | -                      | 55,000       |
| Capital changes due to debt financing           | -                                   | -   | -                      | 1,534,601    |
| Cumulative translation adjustment               | -                                   | 25,273  | -                      | 25,273       |
| Net loss  | -                                   | -   | (7,458,046)            | (7,458,046)  |
| Balance, December 31, 2000                      | 143,872                             | 20,330  | (9,590,253)            | (1,474,647)  |
| Issuance of common stock for services           | (50,667)                            | (20,330)  | 20,332                 | 4,013,646    |
| Conversion of preferred stock into common stock | -                                   | -   | -                      | -            |
| Issuance of preferred stock                     | -                                   | -   | -                      | 75,000       |
| Cumulative translation adjustments              | -                                   | -   | (1,266)                | (1,266)      |
| Net loss  | -                                   | -   | (1,437,818)            | (1,437,818)  |
| Balance, December 31, 2001                      | 93,205                              | -   | (11,491,879)           | 1,174,915    |
| Issuance of common stock for services           | 50,145                              | -   | -                      | 3,908,228    |
| Issuance of preferred stock                     | -                                   | -   | -                      | 310,000      |
| Conversion of preferred stock into common stock | -                                   | -   | -                      | -            |
| Beneficial conversion feature                   | -                                   | -   | -                      | 692,226      |
| Stock issued in lieu of debt                    | -                                   | -   | -                      | 91,458       |
| Net loss  | -                                   | -   | (5,373,377)            | (5,373,377)  |
| Balance, December 31, 2002                      | \$ 143,350                          | \$ -  | \$ (16,382,382)        | \$ 803,450   |
| Issuance of common stock for services           | (112,426)                           | -   | -                      | 172,458      |
| Issuance of common stock for cash               | -                                   | -   | -                      | 3,045,709    |
| Issuance of preferred stock                     | -                                   | -   | -                      | 990,000      |
| Conversion of preferred stock into common stock | -                                   | -   | -                      | -            |
| Beneficial conversion feature                   | -                                   | -   | -                      | (38,500)     |
| Stock issued in lieu of debt                    | -                                   | -   | -                      | 87,500       |
| Net loss  | -                                   | -   | (5,321,623)            | (5,321,623)  |
| Balance, December 31, 2003                      | \$ 30,924                           | \$ -  | \$ (21,704,005)        | \$ (261,006) |
| Issuance of common stock for services           | -                                   | -   | -                      | -            |
| Issuance of preferred stock                     | -                                   | -   | -                      | -            |
| Issuance of common stock for cash               | (30,924)                            | -   | -                      | 13,701,096   |
| Conversion of preferred stock into common stock | -                                   | -   | -                      | -            |
| Beneficial conversion feature                   | -                                   | -   | -                      | (499,226)    |
| Stock issued in lieu of debt                    | -                                   | -   | -                      | -            |

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|                               |    |   |    |   |              |              |              |
|-------------------------------|----|---|----|---|--------------|--------------|--------------|
| Prior years retained earnings |    |   |    |   |              |              |              |
| Adjustment                    |    | - |    | - | (11,977)     |              | (11,977)     |
| Net loss                      |    | - |    | - | (10,245,833) |              | (10,245,833) |
| Balance, December 31, 2004    | \$ | - | \$ | - | \$           | (31,961,815) | \$ 2,683,054 |

The accompanying notes are an integral part of these financial statements.



**FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2004, 2003 AND 2002**

|   | 2004                | 2003               | 2002               |
|---|---------------------|--------------------|--------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |                     |                    |                    |
| Net loss  | \$ (10,245,833)     | \$ (2,389,445)     | \$ (5,373,377)     |
| Loss from discontinued operations   |                     | (2,932,179)        |                    |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: |                     |                    |                    |
| Depreciation and amortization   | 207,271             | (343,511)          | 245,807            |
| Royalty   | -                   | -                  | 60,000             |
| Goodwill Impairment   | -                   | 1,917,747          | 1,400,000          |
| Restructuring Expense   | -                   | (224,947)          | -                  |
| Deferred Revenue  | 2,436,541           | 209,175            | -                  |
| Write off of molds and tools on discontinued product                                      | -                   | -                  | 1,020,000          |
| Write off Dalian Sonic Jet Co, Ltd inventory  | -                   | -                  | -                  |
| Write off investment in Dalian Sonic Jet Co., Ltd   | -                   | -                  | -                  |
| Provision for China inventory and assets  | -                   | -                  | 368,492            |
| Common stock issued for services  | -                   | 284,884            | 528,834            |
| Common stock committed for services   | -                   | -                  | -                  |
| Stock issued in lieu of debt  | -                   | 87,500             | (74,311)           |
| Decrease (Increase) in assets   | (935,197)           | -                  | 1,400,000          |
| Bad debts   | -                   | (57,950)           | 36,500             |
| Beneficial conversion feature - warrants  | (688,226)           | (2,500)            | 692,226            |
| Change in assets and liabilities:   |                     |                    |                    |
| Decrease (increase) in accounts receivable  | (909,041)           | 64,528             | (206,650)          |
| Decrease (increase) in other receivable   | -                   | 27,714             | -                  |
| Decrease (increase) in inventories  | (8,082,015)         | (640,874)          | (150,411)          |
| Decrease (increase) in due from related parties   | 2,814,290           | -                  | -                  |
| Decrease (increase) in other current assets   | (106,000)           | (54,000)           | (139,143)          |
| Increase (decrease) in accounts payable   | 1,063,592           | (173,598)          | 125,557            |
| Increase (decrease) in accrued payroll taxes  | (27,652)            | (24,864)           | (32,246)           |
| Increase (decrease) from customers  | -                   | -                  | 50,000             |
| Increase (decrease) in other accrued liabilities  | 1,079,651           | (119,160)          | (49,462)           |
| <b>NET CASH USED IN OPERATING ACTIVITIES</b>  | <b>(13,392,619)</b> | <b>(4,371,480)</b> | <b>(1,498,184)</b> |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |                     |                    |                    |
| Restricted cash   | -                   | -                  | 201,004            |

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|   |            |          |           |
|---|------------|----------|-----------|
| Purchase of property and equipment      | -          | (60,713) | -         |
| Proceeds from sale of assets            | -          | 294,862  | -         |
| Investment in Technical Solutions Group | 11,464,547 | (21,546) | (505,000) |
| NET CASH USED IN INVESTING ACTIVITIES   | 11,464,547 | 212,603  | (303,996) |

The accompanying notes are an integral part of these financial statements.

FORCE PROTECTION INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2004, 2003 AND 2002

|  | 2004             | 2003           | 2002           |
|--|------------------|----------------|----------------|
| CASH FLOWS FROM FINANCING ACTIVITIES:                  |                  |                |                |
| Proceeds from convertible debt - related party         | 11,464,547       | -              | -              |
| Proceeds from (payments on) capitalized lease          | -                | -              | (12,236)       |
| Issuance of common stock, net                          | (20,119,725)     | 3,045,709      | 1,425,825      |
| Issuance of preferred stock, net                       | (1,094,000)      | 954,000        | 290,000        |
| Proceeds from stock commitment                         | 18,868,373       | (112,426)      | 143,500        |
| Proceeds from loans                                    | 6,198,827        | 405,895        | 56,807         |
| <br>NET CASH PROVIDED BY FINANCING ACTIVITIES          | <br>15,318,022   | <br>4,293,178  | <br>1,903,896  |
| <br>NET (DECREASE) INCREASE IN CASH                    | <br>1,985,629    | <br>134,301    | <br>101,716    |
| <br>CASH - beginning of period                         | <br>278,777      | <br>144,476    | <br>42,760     |
| <br>CASH - end of period                               | <br>\$ 2,264,406 | <br>\$ 278,777 | <br>\$ 144,476 |
| <br>Supplemental disclosures of cash flow information: |                  |                |                |
| Interest paid (includes factoring)                     | \$ 684,980       | \$ 322,992     | \$ 8,184       |
| Income taxes paid                                      | \$ 0             | \$ 0           | 800            |

Supplemental schedule of non-cash investing and financing activities:

During the year ended December 31, 2003, the Company issued 4,019,836 restricted shares of common stock valued at \$297,134 in connection with settlement agreements and outstanding debts owed by the Company under various loan agreements.

\$ 297,134

During the year ended December 31, 2002, the Company issued 9,972,020 restricted shares of common stock valued at \$963,626 in connection with the settlement agreement of all outstanding debts owed by the Company under various loan agreements.

\$ 963,626

During the year ended December 31, 2001, the Company issued 6,309,169 restricted shares of common stock valued at \$6,044,961 in connection with the settlement agreement of all outstanding debt owed by the Company under loan agreements, agreement between the Company and Plaintiffs in "Wrongful death case" and outstanding amounts owed to employee and other expenses.

\$ 6,044

During the year ended December 31, 2001, the Company recorded \$93,205 for settlement with employees and consultants by committing to issue shares, which represents the Company's committed-to-issue 1,656,695 shares of common stock.

\$ 93,205

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During the year ended December 31, 2002, the Company issued 6,000,000 restricted shares of common stock valued at \$1,200,000 in connection with the acquisition of Technical Solutions Group, Inc.

\$ 1,200,000

Cash from investing and financing activities exclude the effect of the acquisition of real property through the assumption of debt.

The accompanying notes are an integral part of these financial statements.

FORCE PROTECTION INC. AND SUBSIDIARY  
STATEMENT OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS)  
For the period ending December 31, 2004  
(in dollars)

|   |                |
|---|----------------|
| Net Income                                | \$(10,245,833) |
| Other Comprehensive Income,<br>Net of tax | -              |
| Comprehensive Income                      | \$(10,245,833) |

The accompanying notes are an integral part of these financial statements.

Force Protection, Inc.  
(formerly Sonic Jet Performance, Inc.)  
Notes to Consolidated Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Business:

Force Protection, Inc. (the "Company") designs, manufactures and markets mine and blast protected vehicles.

Recent Accounting Pronouncements

In December 2004, FASB issued Statement No. 123 (R), *Share-Based Payment*, which establishes accounting standards for transactions in which an entity receives employee services in exchange for (a) equity instruments of the entity or (b) liabilities that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of equity instruments. Effective in the third quarter of 2005, SFAS 123(R) will require us to recognize the grant-date fair value of stock options and equity based compensation issued to employees in the statement of operations. The statement also requires that such transactions be accounted for using the fair-value-based method, thereby eliminating use of the intrinsic method of accounting in APB No. 25, *Accounting for Stock Issued to Employees*, which was permitted under Statement 123, as originally issued. To date, the Company has expensed stock based compensation on the intrinsic method. The Company currently is evaluating the impact of Statement No. 123 (R) on our financial condition and results of operations.

In November 2004, the FASB issued Statement No. 151, *Inventory Costs*, to amend the guidance in Chapter 4, *Inventory Pricing*, of the FASB Accounting Research Bulletin No. 43, *Restatement and Revision of Accounting Research Bulletins*, which will become effective for the Company in fiscal year 2006. Statement No. 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted materials. The Statement requires that those items be recognized as current-period charges. Additionally, Statement No. 151 requires that allocation of fixed production overhead to the costs of conversion be based on normal capacity of the production facility. The Company is currently following Statement No. 151 and does not believe that Statement No. 151 will have a significant impact on its financial condition and results of operations.

Principles of Consolidation

The consolidated financial statements include the accounts of Force Protection, Inc., and Technical Solution Group, Inc. for the year ended December 31, 2004. All inter-company balances and transactions are eliminated in consolidation.

Going Concern

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, during the year ended December 31, 2004 the Company incurred losses of \$10,245,833 but its Current Assets exceed its Current Liabilities by \$5,756,794.

Realization of a major portion of the assets in the accompanying balance sheet is dependent upon continued operations of the Company, obtaining additional financing, and the success of its future operations.

Due to the nature of the business it is uncertain whether the Company will receive orders impeding its cash situation and our ability to pay creditors.

## General Statement

The Securities and Exchange Commission has issued Financial Reporting release No. 60, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies," or FRR 60, suggesting companies provide additional disclosure and commentary on their most critical accounting policies. In FRR 60, the SEC defined the most critical accounting policies as the ones that are most important to the portrayal of a company's financial condition and operating results, and require management to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. The methods, estimates and judgments the Company uses in applying these most critical accounting policies have a significant impact on the results the Company reports in its financial statements.

## Revenue Recognition

As a general rule, financial information is accounted for and based on cost, not current market value. Revenues and gains should be matched using the accrual method with the expenses giving rise to the revenues and gains to determine earnings for the period. Expenses are necessarily incurred to produce revenue. Expenses are then "matched" in the same accounting period against the revenue generated. Revenues are recognized when they are earned and expenses are recognized in the same period as the related revenue (matching or using a systematic and rational allocation or expensing in the period in which they expire), not necessarily in the period in which the cash is received or expended by the Company.

## Comprehensive Income (Loss)

Comprehensive loss is equal to net loss for the years ended December 31, 2000, 2001, 2002, 2003 and 2004.

## Cash Equivalents

For purposes of reporting cash flows, the Company considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents. Cash equivalents consist primarily of United States government securities.

## Inventories

The Company intends to implement a material resource planning (MRP) system during 2005, originally scheduled to be implemented during the fourth quarter of 2004, to further develop our internal control processes. Beginning July 2004, the Company has set up an inventory loss reserve of \$10,000 per month. To date, the Company has a \$60,000 reserve balance.

Inventories are stated at the lower of cost or market. The cost is determined under the first-in-first-out method base (FIFO) valuation method.

## Property, Plant and Equipment

Property and equipment are stated at cost or at the value of the operating agreement. The Company capitalizes additions and improvements which include all material, labor and engineering cost to design, install or improve the asset. Routine repairs and maintenance are expensed as incurred. Depreciation and amortization are computed using the straight-line method over the following estimated useful lives:

|                           |          |
|---------------------------|----------|
| Building and improvements | 20 years |
|---------------------------|----------|



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|                         |         |
|-------------------------|---------|
| Furniture and fixtures  | 7 years |
| Machinery and equipment | 7 years |
| Tooling and molds       | 7 years |
| Vehicles                | 7 years |

### Impairment of Long-Lived Assets

The Company reviews long-lived assets to be held and used for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, the Company would recognize an impairment loss based on the estimated fair value of the asset.

### Goodwill

*Under SFAS No. 142. Goodwill and other Intangible Assets*, all goodwill amortization ceased effective Jan.1, 2002. Rather, goodwill is now subject to only impairment reviews. A fair-value based test is applied at the reporting level. This test requires various judgments and estimates. A goodwill impairment loss will be recorded for any goodwill that is determined to be impaired. Goodwill is tested for impairment at least annually.

The Company acquired Goodwill, which represents the excess of purchase price over fair value of net assets, in the acquisition of Technical Solutions Group, Inc. in June 2002. The Company follows SFAS 142, Goodwill and Intangible Assets, which requires the Company to test goodwill for potential impairment annually. When the carrying value exceeds fair value, the impairment is the difference between the carrying value of goodwill and the implied value. The implied value of goodwill is the difference between the fair value for the unit as a whole and the value of individual assets and liabilities using an "as-if" purchase price.

### Foreign Currency Transaction

Assets and liabilities in foreign currencies are translated at the exchange rate prevailing at the balance sheet date. Revenues and expenses are translated at the exchange rate prevailing at the transaction date, and the resulting gains and losses are reflected in the statements of operations. Gains and losses arising from translation of a subsidiary's foreign currency financial statements are shown as a component of stockholders' equity (deficit) as accumulated comprehensive income (loss).

### Income Taxes

The Company uses the asset and liability method of accounting for income taxes. The asset and liability method accounts for deferred income taxes by applying enacted statutory rates in effect for periods in which the difference between the book value and the tax bases of assets and liabilities are scheduled to reverse. The resulting deferred tax asset or liability is adjusted to reflect changes in tax laws or rates. Because the Company has incurred losses from operations, no benefit is realized for the tax effect of the net operating loss carry-forward due to the uncertainty of its realization.

### Loss per Share

The Company utilizes SFAS No. 128, "Earnings per Share." Basic loss per share is computed by dividing loss available to common stockholders by the weighted-average number of common shares outstanding. Diluted loss per share is computed similar to basic loss per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive.

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Revenue Recognition

The Company's revenues are derived principally from the sale of blast and mine-protected vehicles. Revenue from products and services are recognized at the time goods are shipped or services are provided to the customer, with an appropriate provision for returns and allowances. The estimated sales value of performance under fixed-price incentive contracts in process is recognized under the percentage-of-completion method of accounting in which the estimated sales value is determined on the basis of physical completion to date (the total contract amount multiplied by percent of performance to date less sales value recognized in previous periods) and cost (including general and administrative) are expensed as incurred. It is our policy to not recognize revenue until customer acceptance and shipment to the customer. All advance payments are treated as "deferred revenue".

## Research and Development

The Company expenses research and development cost as incurred.

## NOTE 2 - FINANCIAL STATEMENTS

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary. All significant inter-company balances, transactions, and stockholdings have been eliminated.

## NOTE 3 - INVENTORIES

The Company intends to implement a material resource planning (MRP) system during 2005 to further develop the Company's internal control processes. Beginning July 2004, the Company set up an inventory loss reserve of \$10,000 per month. To date, the Company has a \$60,000 reserve balance.

Inventories at December 31, 2004 consisted of the following:

|                            |             |
|----------------------------|-------------|
| Raw materials and supplies | \$5,268,797 |
| Work in process            | 3,756,921   |
| Finished goods - Demo      | 0           |
| Finished Goods             | 4,194       |
| Less: Provision            | 60,000      |
| Total Inventories          | \$8,969,912 |

## NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2004 consisted of the following:

|                                    |           |
|------------------------------------|-----------|
| Furniture and fixtures             | \$252,608 |
| Machinery and equipment            | 983,955   |
| Test Equipment                     | 16,790    |
| Manuals                            | 104,798   |
| Vehicles                           | 10,110    |
| Demo vehicles                      | 192,530   |
| Less depreciation and amortization | (523,797) |

|                              |             |
|------------------------------|-------------|
| Total property and equipment | \$1,036,994 |
|------------------------------|-------------|

Depreciation expense for the year ended December 31, 2004 was \$207,271 as compared to \$104,334 for 2003.

## NOTE 5 - COMMITMENTS AND CONTINGENCIES

### Leases:

The Company leases space in two buildings in Ladson, South Carolina for its principal executive offices and manufacturing facilities. The term of the lease for Building Three is five years starting October 15, 2003. Annual rent is \$215,000 for the first year plus utilities, taxes and maintenance, and \$258,000 base rental for the next four years. The Company has 84,800 square feet of space in Building Three.

The term of the lease for Building Two is five years starting July 15, 2004, with an option to renew for another five years. Annual rent is \$439,500 for the first year plus utilities, taxes and maintenance, and \$439,500 base rental for the next four years, which may be adjusted by increases to the Consumer Price Factor by three to seven percent. This additional lease of 142,500 square feet gives the Company a stable base for future planning. The space substantially increases the Company's ability to qualify for and fulfill larger contracts for its mine-protected vehicles.

On July 15, 2004 Technical Solutions Group (now Force Protection Industries, Inc.) entered into a 60 month option lease of \$952.71 per month with Gregory Poole Lift Systems for a new Caterpillar forklift.

### Royalty/Licensing Agreements

We are party to two long term intellectual property agreements covering technology used in the production of our ballistic and blast protected vehicles. One agreement is with the CSIR Defencetek, a division of the Council for Scientific and Industrial Research, a statutory council established in accordance with the Laws of the Republic of South Africa, and the other is with MECHAM, a division of Denel Pty Ltd, a company established in accordance with the Laws of the Republic of South Africa. Under these agreements, we pay a fixed royalty in exchange for the exclusive transfer to it of the South African technology used in certain of our products.

## NOTE 6 - STOCK COMPENSATION PLAN

Currently, the Company does not have a stock compensation plan.

## NOTE 7 - SALE OF ASSETS

Under an agreement dated July 1, 2003, modified on September 15, 2003, the Company sold its right, title and interest in and to the tangible and intangible assets of its Fire & Rescue Boat Division to Rockwell Power Systems Inc. ("RPSI"), which subsequently merged with Xtreme, Inc, a publicly traded company trading under the symbol XTME.OB on the Bulletin Board. As part of the consideration for such sale, RPSI caused to be delivered to the Company 1/3 of Xtreme's authorized common stock, which was then distributed to the Company's shareholders of record as at December 5, 2003. In addition, the Company is to receive 500 shares of Xtreme's Series A Preferred stock, each share having a face value of \$1,000. The Company has requested but not yet received such Preferred shares.

## NOTE 8 - OTHER TRANSACTIONS

### Capital Stock Transactions

During the three months ended March 31, 2004, the Company issued an aggregate of 8,217,500 restricted shares of its common stock for the exercise of warrants generating \$743,750 per a private placement offering dated April 10, 2002.

During the period of February 1, 2004 to March 31, 2004, the Company issued a total of 600,185 restricted shares of common stock to two consultants for services to be rendered to the Company. The value for services rendered, that was paid in stock was \$112,022.

During the three months ended March 31, 2004, the Company issued 25 Series C preferred shares in exchange for settlement of long-term debt - \$250,000, finalizing May 7, 2004.

On March 23, 2004, the Company closed on a private offering. This offering, sold to six accredited investors, consisted of the following:

- (a) 15,000,000 shares at \$0.20 per share; generating \$2,670,000 net proceeds.
- (b) An "A" Warrant for each share purchased, exercisable at \$0.24 per share. The "A" Warrants expire March 23, 2006; and
- (c) A "Green Shoe" warrant for each share purchased, exercisable at \$0.20 per share for a period of 180 days after the effective date of the registration statement, commencing on the effective date of the registration statement.

During the three months ended March 31, 2004, 15 shares of Series C preferred stock were converted into common stock and 225,000 common shares were cancelled.

During the three months ended June 30, 2004, the Company issued an aggregate of 3,188,275 restricted shares of its common stock for the exercise of warrants generating \$247,483 per a private placement offering dated April 10, 2002.

During the period of April 1, 2004 to June 30, 2004, the Company issued a total of 1,012,016 restricted shares of common stock to three consultants for services to be rendered to the Company related to the discontinued boat business valued at \$70,841.

During the three months ended June 30, 2004, "Green Shoe" warrants were exercised at \$0.20 generating \$2,600,000. 13,000,000 shares were issued.

During the three months ended June 30, 2004, 9 shares of Series C preferred stock were issued and 1 Series B share was converted to 10 Series C shares. 25 series C shares were converted into common and 725,000 common shares were cancelled.

During the three months ended September 30, 2004, the Company issued an aggregate of 175,000 restricted shares of common stock for the exercise of warrants generating \$17,500. The warrants were issued in a private placement that closed on April 10, 2002.

During the three months ended September 30, 2004, 4,650,000 "Green Shoe" warrants were exercised at \$0.12 generating \$558,000. The Company issued 4,650,000 shares of common stock.

During the three months ended September 30, 2004, the Company issued 30 shares of Series C Preferred Convertible stock and cancelled 1 share of Series B Preferred Convertible stock. Additionally, the Company cancelled or converted into common stock 20 shares of Series C Preferred Convertible stock.

During the three months ended September 30, 2004, the Company issued a total of 2,800,000 restricted shares of common stock to three consultants. The payments were for a prior period payable valued at \$120,000 and for capital raising and internet public relations valued at \$280,000.

On September 14, 2004, the Company issued Jeff Lesonsky a total of 75,000 warrants at \$0.20 per share and 400,000 warrants at \$0.10 per share for marketing consulting work performed. Mr. Lesonsky exercised 400,000 warrant shares at \$0.10 generating net proceeds of \$40,000 in December of 2004.

During the three months ended December 31, 2004, the Company issued an aggregate of 300,000 restricted shares of common stock for the exercise of warrants generating \$30,000. The warrants were issued in a private placement that



closed on April 10, 2002. As part of employment agreements and bonus; Mr. Thebes was awarded 1,500,000 shares of common stock and 4 Series C shares of preferred convertible stock; Mr. Ervin was awarded 500,000 shares of common stock and 4 Series C shares of preferred convertible stock; Mr. Watts was awarded 20 Series C shares of preferred convertible stock and 1,000,000 shares of common stock.

During the three months ended December 31, 2004, 7,288,700 "Green Shoe" warrants were exercised at \$0.24 generating \$1,749,288. The Company issued 7,288,700 shares of common stock.

During the three months ended December 31, 2004 the company issued an aggregate of 14,998,052 common shares at an average price of \$0.203627 per share, generating \$3,054,015 for the exercise of the Dutchess Equity agreement.

During October, 2004 all outstanding shares of Series C Preferred Convertible stock were either converted into Series B Preferred Convertible stock or into shares of common stock. In total, 129 shares of Series C Preferred Convertible stock were redeemed for 18.5 shares of Series B Preferred Convertible stock and 14,032,200 shares of common stock. As of November 2, 2004 there were no shares of Series C Preferred Convertible stock outstanding. As of November 2, 2004, there were 18.5 shares of Series B Preferred Convertible stock outstanding.

During the three months ended December 31, 2004 the company issued to Frank Kavanaugh 10 Series C shares which were converted into 1 Series B share on December 31, 2004.

#### Employment Agreements.

On February 4, 2005, the Company named Ted McQuinn President of Force Protection Industries, Inc. Mr. McQuinn is to receive a base salary of \$180,000 plus \$100,000 stock grant for 3 years. Sixty days after start of employment, Mr. McQuinn is to be issued a \$20,000 stock grant. Mr. McQuinn will be allowed to participate in a Gain-Sharing Program yet to be adopted.

On January 27, 2005, the Company entered into an employee/consulting agreement with Gordon McGilton to act as the Company's Chief Quality Officer. Mr. McGilton is to receive a base salary of \$180,000 plus a 180,000 bonus. The Company will also reimburse Mr. McGilton for travel, lodging and other out of pocket expenses incurred during employment. Mr. McGilton is to be provided a qualified stock option plan yet to be adopted.

Effective October 26, 2004, the Company entered into an Agreement with Gale Aguilar to receive annual cash compensation of \$15,000 per month plus stock grants as the new Interim Chief Executive Officer. Effective January 27, 2005, Mr. Aguilar stopped collecting his compensation. On January 27, 2005, Mr. R. Scott Ervin replaced Mr. Aguilar as Interim Chief Executive Officer.

#### Acquisition of Technical Solutions Group, Inc.

Pursuant to a finder's fee agreement entered into between Ashford Capital, LLC and Sonic Jet Performance, Inc on February 1, 2002, Sonic Jet granted Ashford Capital ten percent of the equity ownership of any referred party acquired by Sonic Jet. As part of the purchase of Technical Solutions Group Inc. in July 2002, Ashford Capital, LLC, an advisor to the transaction and a shareholder of the Company, received a 10% interest of TSG International, Inc. An agreement was reached in April of 2003 under which Ashford Capital, LLC could exchange such interest for 50 shares of the Company's Series C preferred shares, by notifying the Company by October 15, 2003.

In September 2003, Ashford Capital, LLC and the Company's Chief Executive Officer, Michael Watts, reached an agreement under which the TSG International interest was purchased by Mr. Watts in a private sale between the parties. On October 13, 2003 Mr. Watts exchanged such assigned interest for 50 shares of Company Series C preferred stock effective October 15, 2003.

In September 2004, the Directors of TSGI agreed to exchange all shares held by it of Technical Solutions Group Inc for the TSGI shares held by the Company, as a result of which the Company reacquired 100% of the shares of Technical Solutions Group as a wholly owned subsidiary

#### NOTE 9 - INCOME TAXES

There has been no provision for U.S. federal, state, or foreign income taxes for any period because the Company has incurred losses in all periods and for all jurisdictions.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred tax assets are as follows as of December 31, 2002:

|  |               |
|--|---------------|
| Deferred tax assets:                   |               |
| Net operating loss carry forwards      | \$ 11,954,500 |
| Future deduction for intangible assets | 1,612,013     |
| Future deduction for reserves & others | 1,880,682     |
| Less valuation allowance               | (15,447,195)  |
| Net deferred tax assets                | \$ -          |

Realization of deferred tax assets is dependent upon future earnings, if any, the timing and amount of which are uncertain. Accordingly, the net deferred tax assets have been fully offset by a valuation allowance. As of December 31, 2002, the Company had net operating loss carry forwards of approximately \$11,954,500 for federal and state income tax purposes. These carry forwards, if not utilized to offset taxable income begin to expire in 2007. Utilization of the net operating loss may be subject to substantial annual limitation due to the ownership change limitations provided by the Internal Revenue Code and similar stat provisions. The annual limitation could result in the expiration of the net loss before utilization.

#### NOTE 10-DISCONTINUED OPERATIONS

Discontinued operations follows SFAS no. 144. The loss from discontinued operations consist of impairment loss, the loss or gain from actual operations, and the gain/loss on the disposal of assets. All these accounts are included in discontinued operations in the period in which they occur.

On October 1, 2003, Force Protection discontinued operations of its boat division from its ongoing operations as the result of the asset disposal. Force Protection does not have any continuing involvement in the operations after the disposal.

The Company anticipates "subsequent adjustments" in 2005 for settlement of employee severance and any potential warranty claims.

|                                   |             |
|-----------------------------------|-------------|
| Discontinued operations:          |             |
| Loss from operations including    |             |
| Impairment loss                   | \$2,932,179 |
| Income tax benefit                | -           |
| Loss from Discontinued Operations | \$2,932,179 |

#### NOTE 11 - CONTINGENCY LOSSES

The Company booked an estimated \$501,331 contingency loss on the Cougar contract at year end 2004. The contract completion was extended due to part supply issues and availability. The losses will not be recovered as this is a fixed price contract. This loss will be realized by June 2005.

NOTE 12 - RECEIVABLES

During 2003, the Company factored receivables at 3%. During 2004, the Company factored receivables at 2%.

#### NOTE 13 - GOODWILL

The impairment expense for 2002 was \$1,400,000. \$482,874 was reclassified from "Investment in TSG" to Goodwill during the 4<sup>th</sup> quarter. The goodwill impairment expense for 2003 was \$1,917,747. There is no goodwill remaining on the balance sheet as of December 31, 2003 or December 31, 2004.

#### NOTE 14 - RESTRUCTURING EXPENSES - NET

The Company implemented restructuring actions to streamline operations and exit the boat business. These actions include workforce reductions, rationalization and the exit of the boat business. Charges and credits related to discontinued operations are included in income (loss) from operations of discontinued operations. As of December 31, 2003, there is no longer a restructuring reserve on the balance sheet. Restructuring expense for 2003 was \$224,947.

SFAS 146 requires that a liability for a cost associated with an exit or disposal activity be recognized and measured initially at fair value only when the liability is incurred. The adoption of SFAS 146 did not have a material impact on the Company's financial condition.

#### NOTE 15 - DEBTS

As of December 31, 2004, the Company had \$4,101,078 of total long term debt. \$4,000,000 of this debt is the line of credit at a 4.1% per month simple interest rate, which was paid in full on January 22, 2005. The remaining \$101,078 are long-term payables with no effective or stated interest or maturity dates.

#### NOTE 16 - DEFERRED REVENUE

The Company recognizes revenue upon formal acceptance by the customer. The Company has received progress / performance based payments from the U.S. Army and U.S. Marines. The Company records these progress / performance based payments as deferred revenue and carry them on the balance sheet as such until shipment acceptance. As of December 31, 2004, the Company had \$2,645,716 as deferred revenue resulting from two contracts, one from the U.S. Army (Buffalos) and one from the U.S. Marines. (Cougars)

#### NOTE 17 - STOCK BASED COMPENSATION

The Company used the issuance of stock as part of compensation to employees. During 2004, the Company issued 38 Series C shares and issued 4,400,185 restricted common shares. The total dollar value associated with the issuances of stock, which includes the 38 Series C shares, equated to \$934,022.

During 2004, the Company issued 3,150,000 restricted common shares to non-employees for services rendered in lieu of cash. The value of these shares equated to \$442,000. During 2005, the Company will issue shares to GC Financial in lieu of partial interest payments of \$38,700. This is not compensation expense; it is stock in lieu of cash to pay an interest expense.

#### NOTE 18 - MATERIAL COMMITMENTS

The Company has issued Purchase Orders to secure components and the steel needed for production. To date, the Company has \$5,156,698 of material commitments. These purchases are expected to be financed by existing cash, debt and cash flows from operations.



## NOTE 19 - CONVERTIBLE PREFERRED STOCK

### Series B Convertible Preferred Stock

The Company has authorized twenty five shares of "Series B" Convertible Preferred Stock. As of December 31, 2004, there were 19.5 shares of Series B preferred stock issued and outstanding. Each share is convertible into two percent of the shares of our common stock outstanding at the date of conversion. Pursuant to an Amendment of the Certificate of Designation dated September 14, 2004, the shares shall convert at December 27, 2005, or such other time as may be stipulated by the Board of Directors and agreed by the Series B shareholders. The holder of the Series B preferred stock, has the right to vote, with the holders of common stock, on any matter to which the common stock holders are entitled to vote, the number of shares of common stock into which the Series B preferred stock is convertible. If we are liquidated, distribute our assets, dissolve or wind-up, the holders of Series B preferred stock shall receive the greater of (i) \$2,500 per share of Series B preferred stock they hold at the time of such Liquidation, or (ii) their pro rata share of the total value of our assets and funds to be distributed, assuming the Series B preferred stock is converted to common stock.

### Series C Convertible Preferred Stock

The Company has authorized one hundred fifty shares of "Series C" Convertible Preferred Stock. As of December 31, 2004, there were zero (0) shares of Series C preferred stock outstanding. Each share converts into .2% of the outstanding shares at the time of conversion. Under the terms of the Certificate of Designation for the Series C shares, the Series C shareholders are subject to a mandatory conversion on December 27, 2004 unless the terms are modified by mutual agreement of the parties. In the event of a liquidation, the holders of Series C preferred stock shall be entitled to receive one hundred and fifty percent (150%) of the amount of consideration paid for the Series C preferred stock, after which time the holders of Series B preferred stock and Series C preferred stock shall participate in such liquidation, on a pro rata basis, based on the number of shares of the common stock into which the Series B preferred stock and the Series C preferred stock are convertible at the time of the liquidation. The holders of Series C preferred stock have no voting rights. On September 30, 2002 the Series C shareholders and the Company agreed to amend and restate the Certificate of Designation of Series C Convertible Preferred for Sonic Jet Performance. Pursuant to the agreement and upon finalization of the amendment of the Series C documents, the stock shall be voted equally with the shares of the Common Stock of the Corporation and not as a separate class, at any annual or special meeting of shareholders of the Corporation, and may act by written consent in the same manner as the Common Stock, in either case upon the following basis: the holder of the shares of Series C Stock shall be entitled to such number of votes as shall be equal to the aggregate number of shares of Common Stock into which such holder's shares of Series C Stock are convertible immediately after the close of business on the record date fixed for such meeting or the effective date of such written consent. Furthermore, the parties also agreed that each 10 shares of Series C stock shall be convertible into two percent (2%) of the Company's common stock outstanding at the time of conversion. Also, amended was the Company's power to redeem the Series C Stock. On or after February 14, 2003, the Company may, at its sole discretion, with 5 days notice, redeem some or all of the outstanding shares of Series C Stock at a "Redemption Price" equal to \$12,000 per share, during this period the Series C shareholders may elect to convert their shares under the conversion formula.

On September 14, 2004 the Company ratified and restated the Certificate of Designation for the Series C Convertible Preferred Shares to provide the option to all Series C shareholders to convert their Shares to the Company's Series B Preferred shares at a ratio of Ten Series C Shares to One Series B Share; provided that such conversion results in a whole number of Series B shares or a fraction that is equal to exactly one-half of a share (no other fractional shares being permitted). This action was ratified and approved by a majority of the Series C and the Series B shareholders. The restated Certificate of Designation for the Series C Preferred stock was filed with the Colorado Secretary of State on September 15, 2004. Certain of the Series C shareholders gave notice to the Company of their intention to exercise



such option and a total of 105 Series C shares were exchanged for a total of 10.5 Series B shares. Because of the stipulated conversion factors for the Series B and Series C preferred shares, there was no net increase or decrease in the number of common shares to which such Preferred shares convert as a result of such exchanges.

In October 2004, the Company gave notice to all remaining Series C shareholders of its intention to exercise the right of redemption set forth in the Certificate of Designation for the Series C preferred shares, whereby the Company has the right at any time after February 14, 2003 upon written notice to redeem each Series C share at a redemption price of \$12,000 per share, provided that each Series C shareholder could instead exercise his right to convert the Series C shares to Common shares upon written notice to the Company. Certain of the Series C shareholders gave notice to the Company of their intention to exercise the option of converting to common shares and a total of 28 Series C shares were exchanged for a total of 14,032,200 Common shares. As a result of such exchanges and redemptions, as of October 15, there were no Series C shares issued and outstanding.

### Series D Convertible Preferred Stock

On January 20, 2005 the Company authorized twenty thousand shares of "Series D" Convertible Preferred Stock. As of December 31, 2004, there were zero (0) shares of Series D preferred stock outstanding. On January 21, 2005 we issued 15,800 shares of Series D 6% Convertible Preferred stock. Our board of directors has the authority to issue additional shares of preferred stock in one or more series, and fix for each series, the designation of, and number of shares to be included in, each such series. Our board of directors is also authorized to set the powers, privileges, preferences, and relative participating, optional or other rights, if any, of the shares of each such series and the qualifications, limitations or restrictions of the shares of each such series. Unless our board of directors provides otherwise, the shares of all series of preferred stock will rank on a parity with respect to the payment of dividends and to the distribution of assets upon liquidation. Any issuance by us of shares of our preferred stock may have the effect of delaying, deferring or preventing a change of our control or an unsolicited acquisition proposal. The issuance of preferred stock also could decrease the amount of earnings and assets available for distribution to the holders of common stock or could adversely affect the rights and powers, including voting rights, of the holders of common stock.

### NOTE 20 - REVERSE STOCK SPLIT

In January, 2005, the Board of Directors approved a 1(new)-for-12(old) reverse stock split of the outstanding shares of common stock. The reverse stock split became effective February 4, 2005. Shareholders approved the action at the Company's annual meeting on December 30, 2004.

### RISK FACTORS

An investment in our common stock involves a high degree of risk. You should carefully consider the following risk factors, other information included in this report on Form 10-KSB/A and information in our periodic reports filed with the SEC. If any of the following risks actually occur, our business, financial condition or results of operations could be materially and adversely affected and you may lose some or all of your investment.

#### Risks Related to Our Business

*We had losses since our inception and expect losses to continue in the future. We may never become profitable.* We have historically generated substantial losses, which, if continued, could make it difficult to fund our operations or successfully execute our business plan, and could adversely affect our stock price. We experienced net losses of \$5,321,623 for the year ended December 31, 2003, and \$10,245,833 for the twelve-month period ended December 31, 2004. We have generated significant net losses in recent periods, and experienced negative cash flows from operations in the amount of \$4,371,480 for the year ended December 31, 2003, and \$13,392,619 for the twelve-month period ended December 31, 2004. In recent years, some of the losses were incurred as a result of investments in new product development and marketing costs. While we have increased our investments, most notably \$8 million in inventory, we anticipate that we will continue to generate net losses and we may not be able to achieve or sustain profitability on a quarterly or annual basis in the future. In addition, because large portions of our expenses are fixed, we generally are unable to reduce expenses significantly in the short-term to compensate for any unexpected delay or decrease in anticipated revenues. As a result, we may continue to experience net losses, which will make it difficult to fund our operations and achieve our business plan, and could cause the market price of our common stock to decline.

*We have a limited operating history and may never achieve or sustain profitable operations.* We are an early stage production company. We acquired our subsidiary, Technical Solutions Group, Inc. in July 2002. We have generated limited revenues from our current products of \$6,247,285 and \$10,272,757, in years 2003 and 2004. The mine protected vehicles division provided 100% of the sales, 100% of the cost of goods sold and 100% of the loss in 2003,

and 2004. Our ability to successfully commercialize our products will depend on, among other things, successful completion of our ongoing development activities, geo-political events, ability to manufacture and distribute the products, and the relative cost to the customer of our system as compared to alternative competitive products. Because we focus on emerging markets, market reaction can be difficult to predict. Many of our planned products incorporate technologies or approaches that have not yet achieved broad market acceptance. In addition, we have a limited history of competing in the intensely competitive defense industry. Our technology may not be successfully commercialized or marketed. As a result, we may never achieve or sustain profitable operations.

*Our Independent Accountants have issued a Going Concern Opinion and if we do not generate enough cash from operations to sustain our business we may have to liquidate assets or curtail our operations.* The accompanying financial statements have been prepared assuming we will continue as a going concern. During the year ended December 31, 2003, we incurred a net loss of \$5,321,623. During the year ended December 31, 2004, we incurred a net loss of \$10,245,833. Conditions exist which raise substantial doubt about our ability to continue unless we are able to generate sufficient cash flows to meet our obligations and sustain our operations. The financial statements do not include any adjustment that might result from the outcome of this uncertainty.

*If we can not access sufficient funds when needed, we may not be able to meet our contractual obligations to deliver our products and our business may fail.* We currently have sufficient cash resources for the next two reporting periods, ending June 2005, excluding any major changes to our burn rate. If we accept an additional contract, our cash resources will be depleted for the purchase of materials, reducing our cash resources and shortening our cash resources to cover only a few months. We will depend on external financing to fund potential future contracts, if any, and our planned expansion in 2005 and 2006. Until we generate cash flow from operations that will be sufficient to satisfy our cash requirements, we will continue to seek alternative means for financing our operations and capital expenditures and/or postpone or eliminate certain investments or expenditures. Potential alternative means for financing may include leasing capital equipment, lines of credit, or obtaining additional debt or equity financing. When needed, additional financing may not be available, or available on acceptable terms. The inability to obtain additional financing or generate sufficient cash from operations could require us to reduce or eliminate expenditures for capital equipment, research and development, production or marketing of our products, or otherwise curtail or discontinue its operations, which could have a material adverse effect on our business, financial condition and results of operations. Furthermore, if we raise funds through the sale of additional equity securities, the common stock currently outstanding will be further diluted.

*We depend on our suppliers and if we can not obtain certain components for our products, we might have to develop alternative designs that could increase our costs.* We depend upon a number of suppliers for components of our products. There is an inherent risk that certain components of our products will be unavailable for prompt delivery or, in some cases, discontinued. We have only limited control over any third-party manufacturer as to quality controls, timeliness of production, deliveries and various other factors. Should the availability of certain components be compromised, it could force us to develop alternative designs using other components, which could add to the cost of goods sold and compromise delivery commitments. If we are unable to obtain components in a timely manner, at an acceptable cost, or at all, we may need to select new suppliers, redesign or reconstruct process we use to build the hulls and/or the vehicles, which management believes would take a minimum of one-year. We may not be able to manufacture any vehicles for a period of time, which could materially adversely affect our business, results from operations, and financial condition.

*We market our products to a limited customer base and if we do not find acceptance of our products within that customer base, our business may fail.* Our government business depends on a limited number of customers, and if any of these customers terminate or reduce their contracts, or if we cannot obtain additional government contracts in the future, our revenues will decline and our results of operations will decrease. Because most of our consolidated revenues were derived directly or indirectly from government contractors, this risk can significantly affect our business, results of operations and financial condition. In the twelve-months ended December 31, 2004, the majority of our revenues were derived directly or indirectly from two governmental agencies, the U.S. Army and the U.S. Marine Corps.

We expect to continue to be dependent upon contracts with governmental agencies and their contractors for a substantial portion of revenue for the foreseeable future. Because we currently depend on government contracts and subcontracts, we face certain risks, including budget restraints and fixed price contracts. General political and economic conditions, which are difficult to accurately predict, directly and indirectly affect the quantity and allocation

of expenditures by government agencies. Even the timing of incremental funding commitments to existing, but partially funded, contracts can be affected by these factors. Therefore, cutbacks or re-allocations in the U.S. or other government budget could have a material adverse impact on our results of operations as long as research and development contracts remain an important element of the business.

Obtaining government contracts may also involve long purchase and payment cycles, competitive bidding, qualification requirements, delays or changes in funding, budgetary constraints, political agendas, extensive specification development, price negotiations and milestone requirements. Each government agency also maintains its own rules and regulations with which we must comply and which can vary significantly among agencies. Governmental agencies also often retain some portion of fees payable upon completion of a project and collection of these fees may be delayed for several months or even years, in some instances. In addition, an increasing number of government contracts are fixed price contracts which may prevent us from recovering costs incurred in excess of its budgeted costs. Fixed price contracts require us to estimate the total project cost based on preliminary projections of the project's requirements.

The financial viability of any given project depends in large part on our ability to estimate such costs accurately and complete the project on a timely basis. In the event actual costs exceed the fixed contractual cost, we may not be able to recover the excess costs. Some government contracts are also subject to termination or renegotiation at the convenience of the government, which could result in a large decline in revenue in any given quarter. Although government contracts have provisions providing for the reimbursement of costs associated with termination, the termination of a material contract at a time when our funded backlog does not permit redeployment of staff could result in reductions of employees. In addition, the timing of payments from government contracts is also subject to significant fluctuation and potential delay, depending on the government agency involved. Any such delay could result in a temporary shortage in working capital.

*Some of our product components are manufactured in South Africa or other foreign countries and if they become unstable or changes government regulations our costs may increase or we may become unable to source certain parts.* Some of our product components are manufactured in South Africa and supplied from other foreign countries. If import tariffs or taxes increase for any reason, our cost of goods would increase. Our financial performance may be affected by changes in political, social and economic environment. The role of the central and local governments in the economy is significant. Policies toward economic liberalization, and laws and policies affecting foreign companies, foreign investment, currency exchange rates and other matters could change, resulting in greater restrictions on our ability to do business with suppliers based in other countries. The government could impose surcharges, increase tax rates, or revoke, terminate or suspend operating licenses without compensating us. Also, South Africa and other countries, from time to time, experience instances of civil unrest and hostilities. Confrontations have occurred between the military, insurgent forces, and civilians. If for these or any other reason, we lose our ability to sub-contract or manufacture the components to its products, or the cost of doing business increases, our business, financial condition, and results of operations would be materially and adversely affected.

*We may be subject to personal liability claims for our products and if our insurance is not sufficient to cover such claims, our expenses may increase substantially.* We may be subject to personal liability claims and our insurance may not be adequate to cover such claims. As a result, a significant lawsuit could adversely affect our business. We may be exposed to liability for personal injury or property damage claims relating to the use of the products. Any future claim against us for personal injury or property damage could materially adversely affect the business, financial condition, and results of operations and result in negative publicity. Even if we are not found liable, the costs of defending a lawsuit can be high. We do not currently maintain insurance for this type of liability. Additionally, even if we do purchase insurance, we may experience legal claims outside of our insurance coverage, or in excess of our insurance coverage, or that insurance will not cover.

*We are subject to substantial competition and we must continue research and development to remain competitive.* We are subject to significant competition that could harm our ability to win business and increase the price pressure on our products. We face strong competition from a wide variety of firms, including large, multinational vehicle, defense and aerospace firms. Most of our competitors have considerably greater financial, marketing and technological resources than we do which may make it difficult to win new contracts and we may not be able to compete successfully. Certain competitors operate fabrication facilities and have longer operating histories and presence in key markets, greater name recognition, larger customer bases and significantly greater financial, sales and marketing, manufacturing, distribution, technical and other resources, as a result, these competitors may be able to adapt more quickly to new or emerging technologies and changes in customer requirements. They may also be able to devote greater resources to the promotion and sale of their products. Moreover, we may not have sufficient resources to undertake the continuing research and development necessary to remain competitive.

Competitors may attempt to independently develop similar designs or duplicate our products or designs. We or our competitors may intentionally or unintentionally infringe upon or misappropriate products or proprietary information. In the future, litigation may be necessary to enforce intellectual property rights or to determine the validity and scope

of the proprietary rights of others. Any such litigation could be time consuming and costly. Currently we have no patents. Any patent or patents sub-licensed to us relating to current or future products may be challenged, invalidated, or circumvented or the rights granted there-under will may not be held valid if subsequently challenged. Our products are based on technological innovation. Consequently, the life cycles of some of our products can be relatively short. Our success depends significantly on our ability to establish and maintain a competitive position in this field. Our products may not remain competitive in light of technological developments by others. Our competitors may succeed in discovering and developing technology before we do that would render our technology, and hence our products, obsolete and noncompetitive.

*We must comply with environmental regulations or we may have to pay expensive penalties or clean up costs.* We are subject to federal, state, local and foreign laws, and regulations regarding protection of the environment, including air, water, and soil. Our manufacturing business involves the use, handling, storage, and contracting for recycling or disposal of, hazardous or toxic substances or wastes, including environmentally sensitive materials, such as batteries, solvents, lubricants, degreasing agents, gasoline and resin. We must comply with certain requirements for the use, management, handling, and disposal of these materials. We do not maintain insurance for pollutant cleanup and removal. If we are found responsible for any hazardous contamination, we may have to pay expensive fines or penalties or perform costly clean-up. Even if we are charged, and later found not responsible, for such contamination or clean up, the cost of defending the charges could be high. If we do not comply with government regulations, we may be unable to ship our products or have to pay expensive fines or penalties. We are subject to regulation by county, state and federal governments, governmental agencies, and regulatory authorities from several different countries. If we fail to obtain regulatory approvals or suffer delays in obtaining regulatory approvals, we may not be able to marketing our products and services, and generate product and service revenues. Further, we may not be able to obtain necessary regulatory approvals. Although we do not anticipate problems satisfying any of the regulations involved, we cannot foresee the possibility of new regulations, which could adversely affect our business. Further our products are subject to export limitations and we may be prevented from shipping our products to certain nations or buyers.

*We rely on Proprietary Designs and Rights and if we have to litigate those rights, our expenses could substantially increase.* Our success and ability to compete depend, in part, on the protection of our designs and technology. In addition, our technology could infringe on patents or proprietary rights of others. We have not undertaken or conducted any comprehensive patent infringement searches or studies. If any third parties hold any conflicting rights, we may be required to stop making, using or selling our products or to obtain licenses from and pay royalties to others. Further, in such event, we may not be able to obtain or maintain any such licenses on acceptable terms, if at all. We may need to engage in future litigation to enforce intellectual property rights or the rights of customers, to protect trade secrets or to determine the validity and scope of proprietary rights of others, including customers. This litigation could result in substantial costs and diversion of resources and could materially and adversely affect our results of operations.

*Insiders can exert significant control over our policies and affairs and they may assert control in a manner that does not favor minority shareholders.* As of March 31, 2005, our Directors and Executive Officers in the aggregate, beneficially owned shares equal to 40.8% of our outstanding common stock. These shareholders, if acting together, would be able to exert substantial influence over all matters requiring shareholder approval, including amendments to our Articles of Incorporation, fundamental corporate transactions such as mergers, acquisitions, the sale of the company, and other matters involving the direction of our business and affairs. As a result, although you may vote your shares, you will have limited influence on our business and management.

*We depend on management and other key personnel and we may not be able to execute our business plan without their services.* Our success and our business strategy depend in large part on our ability to attract and retain key management and operating personnel. Such individuals are in high demand and are often subject to competing employment offers. We depend to a large extent on the abilities and continued participation of our executive officers and other key employees. We do not presently maintain "key man" insurance on any employees. We believe that, as our activities increase and change in character, additional, experienced personnel will be required to implement our business plan. Competition for such personnel is intense and we may not be able to hire them when required, or have the ability to attract and retain them.

#### Risks Related to Our Stock



*"Penny Stock" rules may make buying or selling our securities difficult.* Trading in our securities is subject to the Securities and Exchange Commission's "penny stock" rules and it is anticipated that trading in our securities will continue to be subject to the penny stock rules for the foreseeable future. The Securities and Exchange Commission has adopted regulations that generally define a penny stock to be any equity security that has a market price of less than \$5.00 per share, subject to certain exceptions. These rules require that any broker-dealer who recommends our securities to persons other than prior customers and accredited investors must, prior to the sale, make a special written suitability determination for the purchaser and receive the purchaser's written agreement to execute the transaction. Unless an exception is available, the regulations require the delivery, prior to any transaction involving a penny stock, of a disclosure schedule explaining the penny stock market and the risks associated with trading in the penny stock market. In addition, broker-dealers must disclose commissions payable to both the broker-dealer and the registered representative and current quotations for the securities they offer. The additional burdens imposed upon broker-dealers by such requirements may discourage broker-dealers from recommending transactions in our securities, which could severely limit the liquidity of our securities and consequently adversely affect the market price for our securities.

*Our securities have been thinly traded on the over-the-counter bulletin board, which may not provide liquidity for our investors.* Our securities are quoted on the Over-the-Counter Bulletin Board. The Over-the-Counter Bulletin Board is an inter-dealer, over-the-counter market that provides significantly less liquidity than the NASDAQ Stock Market or national or regional exchanges. Securities traded on the Over-the-Counter Bulletin Board are usually thinly traded, highly volatile, have fewer market makers and are not followed by analysts. The Securities and Exchange Commission's order handling rules, which apply to NASDAQ-listed securities, do not apply to securities quoted on the Over-the-Counter Bulletin Board. Quotes for stocks included on the Over-the-Counter Bulletin Board are not listed in newspapers. Therefore, prices for securities traded solely on the Over-the-Counter Bulletin Board may be difficult to obtain and holders of our securities may be unable to resell their securities at or near their original acquisition price, or at any price.

*Investors must contact a broker-dealer to trade over-the-counter bulletin board securities. As a result, you may not be able to buy or sell our securities at the times that you may wish.* Even though our securities are quoted on the Over-the-Counter Bulletin Board, the Over-the-Counter Bulletin Board may not permit our investors to sell securities when and in the manner that they wish. Because there are no automated systems for negotiating trades on the Over-the-Counter Bulletin Board, they are conducted via telephone. In times of heavy market volume, the limitations of this process may result in a significant increase in the time it takes to execute investor orders. Therefore, when investors place market orders an order to buy or sell a specific number of shares at the current market price it is possible for the price of a stock to go up or down significantly during the lapse of time between placing a market order and its execution.

*We do not intend to pay dividends in the foreseeable future; therefore, you may never see a return on your investment.* We do not anticipate the payment of cash dividends on our common stock in the foreseeable future. We anticipate that any profits from our operations will be devoted to our future operations. Any decision to pay dividends will depend upon our profitability at the time, cash available and other factors. Therefore, you may never see a return on your investment. Investors who anticipate a need for immediate income from their investment should not purchase the company's securities.

*Our stock price is volatile and you may not be able to sell your shares for more than what you paid.* Our stock price has been subject to significant volatility, and you may not be able to sell shares of common stock at or above the price you paid for them. The trading price of our common stock has been subject to wide fluctuations in the past. Since January 2003, our common stock has traded at prices as low as \$0.06 per share and as high as \$0.71 per share, pre-reverse stock split. The market price of the common stock could continue to fluctuate in the future in response to various factors, including, but not limited to: quarterly variations in operating results; our ability to control costs and improve cash flow; announcements of technological innovations or new products by us or our competitors; changes in investor perceptions; and new products or product enhancements by us or our competitors. The stock market in general has continued to experience volatility which may further affect our stock price. As such, you may not be able to resell your shares of common stock at or above the price you paid for them.

#### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING & FINANCIAL DISCLOSURE

None.

#### ITEM 8A. CONTROLS & PROCEDURES

##### DISCLOSURE CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer are responsible for establishing and maintaining adequate internal controls over financial reporting for the Company. Our Interim Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of our disclosure controls and procedures as of the end of the quarter covered by this Annual Report on Form 10-KSB/A. Our Interim Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are currently effective but may not continue to be effective as the Company grows. Based on this evaluation, the new Chief Executive Officer and Chief Financial Officer will accelerate plans to implement additional operating and financial reporting controls and procedures to ensure that information in reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

Change in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during our last fiscal year that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. However, as discussed above we are committed to a process of change and improvement throughout the enterprise intended to optimize our operations, and this process will necessarily entail improvements to our financial controls over the coming year.

## ITEM 8B: OTHER INFORMATION

The following events occurred after the fourth quarter of 2004.

On January 21, 2005 we issued 15,800 shares of Series D 6% Convertible Preferred Stock for gross proceeds of \$15.8 million. On April 11, 2005 we paid \$237,000 for liquidated damages because the registration statement was not filed within the contractual period of the investment agreement.

On January 27, 2005 we hired Ted McQuinn as President of Force Protection Industries.

On January 27, 2005 we named R. Scott Ervin as Interim Chief Executive Officer. Mr. Aguilar will remain as Director. On April 18, 2005, a permanent CEO was named and Mr. Ervin ceased serving in this role as Interim CEO.

On February 4, 2005 we hired Gordon McGilton as Chief Quality Officer. On April 18, 2005 we named Gordon McGilton as Chief Executive Officer, and a director. Mr. Ervin will remain General Counsel and a Director.

On January 28, 2005 we sold our first non-military customer, Blackwater, a Cougar prototype model.

## PART III

### ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTES AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT

#### Directors, Executive Officers, Promoters and Control Persons

The following table sets forth certain information about our directors and executive officers.

| Name             | Age | Position   |
|------------------|-----|--|
| Ted McQuinn      | 56  | President, Force Protection Industries, Inc.       |
| Gordon McGilton  | 61  | Chief Executive Officer, Director                  |
| R. Scott Ervin   | 50  | General Counsel, Director                          |
| Frank Kavanaugh  | 44  | Chairman of the Board                              |
| Gale Aguilar     | 72  | Director   |
| Thomas H. Thebes | 49  | Vice President of Finance, Chief Financial Officer |

#### Biographies of executive officers and directors

Ted McQuinn: - President, Force Protection Industries, Inc. Mr. McQuinn joined us in February 2005 as President of the Operating Division. A veteran of heavy-duty vehicle markets for both commercial and military applications, Mr. McQuinn has more than three decades of experience in operations, quality, engineering, and product planning. From 2002, Mr. McQuinn served as V.P. of Quality and Managing Director at Stewart & Stevenson Services, Inc. in the Tactical Vehicle Systems Division. From 2000 through 2002, Mr. McQuinn worked as President and Chief Executive

Officer of Ryobi Die Casting USA, Inc. Mr. McQuinn also served as Chief Engineer and Program Manager at GM's Allison Transmission Division on the transmissions used in Force Protection's Cougar and Buffalo vehicles. Mr. McQuinn holds a Bachelor of Mechanical Engineering degree in automotive design engineering from GMI Engineering & Management Institute, now called Kettering University, and an MBA degree, with a specialty in finance and marketing, from Indiana University.

Gordon McGilton: - Director, and Chief Executive Officer for Force Protection, Inc. Mr. McGilton joined us as Chief Quality Officer in January of 2005. Effective April 18, 2005 he was appointed Chief Executive Officer and a member of the board of directors. He has served as a Senior Executive for a multitude of organizations in manufacturing, medical devices, and Education. He has extensive experience in manufacturing, and business management. He is a partner in a technology company, APT Leadership and teaches business process seminars worldwide specializing in the creation of model companies. As a consultant, over the prior 5 years Mr. McGilton advised several companies throughout the U.S. including JD Edwards, United States Navy, and United Healthcare.

R. Scott Ervin: - Director, and General Counsel for Force Protection, Inc. Mr. Ervin acted initially as a director from June through October 2001, and has served on the board continuously since February 2002. He is an attorney, having graduated from Boston College Law School, JD 1984 and is licensed to practice in New York and Texas. From 1991 through 1999 he practiced law with the law offices of Dr. Abdelrahman Abbar, in Jeddah Saudi Arabia. Since 1999 Mr. Ervin has been in private practice in Austin Texas. He is a director of Interlex, Inc., a Texas corporation, and a director of The Behavioral Sciences Foundation, a non-profit scientific research foundation. He also acts as trustee for several private trusts.

Frank Kavanaugh: - Director and Chairman for Force Protection, Inc. Mr. Kavanaugh has worked for the Company since July of 2002 in our fire/rescue business, and in January of 2003 became responsible for strategic and investment relationships. In December of 2003, he was appointed to the board of directors. Over the last eight years, as a principal in Ashford Capital, LLC and its predecessor, he served in several executive positions including operational management roles at NewGen Systems, and several portfolio companies. His education includes: a BS degree in Information & Computer Science from the University of California, Irvine and a MBA from Pepperdine University. He also serves on several community boards and the board of advisors at Chapman University's Leatherby Center.

Gale Aguilar: - Director for Force Protection, Inc. Mr. Aguilar has served as a director since October of 2003. Currently he is the President and a member of the Board of Directors at MITEM Corporation which he joined in 1995. His experience includes SF2 Corp., Stardent Corporation, and Prime Computer as Senior Vice President of Marketing, Vice President of Corporate Strategy and Corporate Development he was a member of the operating committee. In addition, he worked at IBM for 27 years in several positions including Director of Marketing and Service General Products Division, IBM Director of Product Marketing, and Director of Systems Strategy. His experience includes active duty in the Army 1951-53. He participates on several corporate and charitable boards.

Thomas H. Thebes: - Chief Financial Officer for Force Protection, Inc. and V.P. Finance for Force Protection Industries, Inc. Mr. Thebes joined the company in November 2003 as Chief Financial Officer, and V.P. Finance. Prior to joining us, Mr. Thebes served as Program Manager for Flextronics. From 2001 through 2003, Mr. Thebes was a Financial Consultant for ID Technologies and GlaxoSmithKline. From 1999 to 2001, Mr. Thebes was the Controller, Manufacturing and International Operations - Insilco Technologies. Mr. Thebes has over 22 years of operational management and strategic business analysis in both the federal sector and private industry. He has spent over 12 years conducting Activity Based Management studies, business process reengineering, benchmarking and strategic planning for Fortune 100 and Fortune 1000 companies. Mr. Thebes holds an undergraduate degree from Miami University and a MBA from the University of Toledo.

#### Compliance with Section 16(A) of the Exchange Act

Section 16(a) of the Exchange Act, as amended, requires our executive officers, directors and persons who beneficially own more than 10% of our common stock to file reports of their beneficial ownership and changes in ownership, Forms 3, 4 and 5, and any amendment thereto, with the SEC. Executive officers, directors, and greater-than-ten percent holders are required to furnish us with copies of all Section 16(a) forms they file. Based on our review of the activity of our officers and directors for the fiscal year ended December 31, 2004, we believe all

Forms 3, 4 or 5 were timely filed.

Code of Ethics

We have adopted a Code of Ethics that applies to our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions. Our Code of Ethics is available for review on our website [www.forceprotectioninc.com](http://www.forceprotectioninc.com).

Number and Election of Directors

We currently have three directors. Directors are elected according to a staggered election cycle according to Class. There are three classes: Class A to be elected in 2005, for a period of three years, Class B to be elected in 2006 for a period of three years and Class C to be elected in 2007 for a period of three years.

Audit Committee

We do not have a separate Audit Committee. Our Board of Directors performs the functions usually designated to an Audit Committee. Gale Aguilar qualifies as an "audit committee financial expert" under the rules of the Securities and Exchange Commission.

## ITEM 10. EXECUTIVE COMPENSATION

Summary Compensation Table

The following table presents a summary of the compensation paid to our Chief Executive Officer and our most highly compensated employees during the last three fiscal years.

| Name and Position | Year | Annual Compensation |            | Long Term Compensation                 |                                   |   | Payouts           |                             |            |
|-------------------|------|---------------------|------------|--|-----------------------------------|---|-------------------|-----------------------------|------------|
|                   |      | Salary (\$)         | Bonus (\$) | Other Annual Compensation Award(s)(\$) | Restricted Stock Options/SARs(\$) | Awards (4) Securities Underlying Options/SARs(#)(4) | LTIP Payouts (\$) | All Other Compensation (\$) |            |
| Mike Watts        | 2002 |                     | 4,500      | 0                                      | 0                                 | 0   | 2,250,000         | 0                           | (1) 77,000 |
| Force Protection  | 2003 |                     | 180,500    | 0                                      | 0                                 | 0   | 2,000,000         | 0                           | 0          |
| CEO/President     | 2004 |                     | 207,962    |  | 360,000                           | 0   | 19,220,000        | 0                           | 0          |
| Gale Aguilar      | 2002 |                     | 0          | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| Director          | 2003 |                     | 0          | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
|                   | 2004 |                     | (2) 32,500 | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| Garth Barrett     | 2002 |                     | 60,000     | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| President of      | 2003 |                     | 120,000    | 0                                      | 100,000                           | 0   | 11,360,000        | 0                           | 0          |
| TSG               | 2004 |                     | 133,846    | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| Frank Kavanaugh   | 2002 |                     | 36,817     | 0                                      | 0                                 | 0   | 500,000           | 0                           | (3) 36,000 |
| VP of Business    | 2003 |                     | 146,923    | 0                                      | 0                                 | 0   | 750,000           | 0                           | (3) 34,100 |
| Development       | 2004 |                     | 187,769    | 0                                      | 180,000                           | 0   | 9,710,000         | 0                           | 0          |
| Murray Hammick    |      |                     |            |  |                                   |   |                   |                             |            |
| VP Programs       | 2004 |                     | 117,573    | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| Michael Aldrich   | 2003 |                     | 96,000     | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| VP Sales          | 2004 |                     | 113,758    | 0                                      | 0                                 | 0   | 0                 | 0                           | 0          |
| Thomas Thebes     | 2003 |                     | 7,916      | 0                                      | 0                                 | 0   | 1,000,000         | 0                           | 0          |
| VP Finance, CFO   | 2004 |                     | 112,885    | 0                                      | 178,000                           | 0   | 5,144,000         | 0                           | 0          |



- (1) Mr. Watts received \$77,000 as a consultant to the company prior to his employment.
- (2) Mr. Aguilar received compensation for serving as Interim Chief Executive Officer during 2004.
- (3) Mr. Kavanaugh received compensation as a consultant and expense reimbursement.
- (4) All share issuances are pre-split; on February 4, 2005, we had a reverse split of our common stock in the ratio of 12:1.

### Agreements with Key Persons

On February 4, 2005, we named Ted McQuinn as President of our subsidiary, Force Protection Industries, Inc. Mr. McQuinn will receive a base salary of \$180,000 plus an annual stock grant of \$100,000 for 3 years. Sixty days after start of employment, Mr. McQuinn is to be issued a \$20,000 stock grant. Mr. McQuinn will be allowed to participate in a Gain-Sharing Program yet to be adopted.

On January 27, 2005, we entered into an agreement with Gordon McGilton to act as our Chief Quality Officer. Mr. McGilton will receive a base salary of \$180,000 plus an annual bonus of \$180,000 and reimbursement for travel, lodging and other out of pocket expenses incurred during employment. We also agreed to provide Mr. McGilton stock options once we adopt a stock option plan. Effective April 18, 2005 we appointed Chief Executive Officer, and a member of the board of directors.

Effective October 26, 2004, we entered into an agreement with Gale Aguilar to receive cash compensation of \$15,000 per month plus stock grants as the new Interim Chief Executive Officer. Effective January 27, 2005, Mr. Aguilar stopped collecting his compensation.

On August 9, 2004, Mr. R. Scott Ervin was employed as General Counsel receiving an annual salary of \$118,000, relocation expenses of \$15,000, 500,000 shares of common stock, and 4 Series C convertible preferred shares valued at \$108,000 as compensation. On January 27, 2004 Mr. Ervin was appointed by the Board to act as the Interim Chief Executive Officer during our search for a chief executive officer. Upon the appointment of the new Company Chief Executive Officer on April 18, 2005, Mr. Ervin ceased to serve as the Interim Chief Executive Officer but continues to serve as General Counsel and a member of the board of directors.

On September 30, 2004, Tom Thebes was awarded 500,000 shares of common stock and 4 Series C shares of preferred convertible stock and on October 30, 2004, was awarded 1,000,000 shares of common stock valued at \$228,000 as compensation. Mr. Thebes receives a salary of \$115,000.

On December 31, 2004, Frank Kavanaugh was awarded 500,000 shares of common stock, 10 Series C shares of preferred convertible stock valued at \$180,000 as compensation. Mr. Kavanaugh receives a salary of \$180,000, he has resigned as an employee effective May of 2005 but remains on the board of directors as Chairman.

Mike Watts was our Chief Executive Officer through October 26, 2004. As Chief Executive Officer Mr. Watts received an annual salary of \$216,000. On September 30, 2004, Mike Watts was awarded 1,000,000 shares of common stock, 20 Series C shares of preferred convertible stock valued at \$360,000 as compensation. Mr. Watts receives compensation through October of 2005 pursuant to a consulting agreement of \$18,000 per month.

Mike Aldrich receives a base salary of \$96,000 plus commissions under an at will agreement.

Murray Hammick receives a salary of \$115,000 under an at will agreement.

### Director Compensation

We currently reimburse directors for travel expense associated with their work for the company and have agreed to establish a compensation plan to be submitted for approval by shareholders at our annual meeting in 2005. Until a plan is established directors will not be compensated for their service as directors.

Mr. R. Scott Ervin was awarded 600,000 shares during 2002 and 2003 for services as director, and was granted 350,000 shares for legal services rendered before employment during 2004. At the time of the grant, Mr. Ervin was an

outside director.

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Principal Shareholders

The following table sets forth, to our knowledge, certain information concerning the beneficial ownership of our common stock as of March 31, 2005 by each stockholder known by us to be (i) the beneficial owner of more than 5% of the outstanding shares of common stock, (ii) each current director, (iii) each of the executive officers named in the Summary Compensation Table who were serving as executive officers at the end of the 2004 fiscal year and (iv) all of our directors and current executive officers as a group.

Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission and includes voting or investment power with respect to shares beneficially owned. Shares of Common Stock subject to options or warrants currently exercisable are deemed outstanding for computing the percentage ownership of the person holding such options or warrants, but are not deemed outstanding for computing percentage ownership of any other person.

| Name of Beneficial Owner             | Number of Shares Beneficially Owned | Percentage Ownership (1) |
|--------------------------------------|-------------------------------------|--------------------------|
| Michael Watts (2)                    | 5,548,728                           | 16.0%                    |
| Garth Barrett                        | 946,668                             | 2.7%                     |
| Mike Aldrich                         | 0                                   | 0.0%                     |
| Thomas Thebes (3)                    | 587,918                             | 1.7%                     |
| Scott Ervin                          | 505,835                             | 1.4%                     |
| Gordon McGilton                      | 83,334                              | 0.2%                     |
| Frank Kavanaugh (4)                  | 6,517,918                           | 18.8%                    |
| Ashford Capital, LLC (5)             | 5,717,084                           | 16.5%                    |
| Murray Hammick                       | 0                                   | 0.0%                     |
| Gale Aguilar                         | 0                                   | 0.0%                     |
| All Officer and Directors as a Group | 14,190,401                          | 40.8%                    |

(1) The number of shares of common stock outstanding as of March 31, 2004 is 34,519,095.

(2) Includes an option for 166,667 shares at \$0.07 per share. The option can be exercised at any time and expires on August 31, 2005.

(3) Includes an option to purchase 83,334 shares at \$0.07 per share. The option can be exercised at any time and expires on August 31, 2008.

(4) Mr. Kavanaugh is a principal in Ashford Capital, LLC and his total beneficial share holdings include shares owned by Ashford Capital.

(5) The business address of Ashford Capital, LLC is 3419 Via Lido, #470, Newport Beach, CA 92663.

## ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

As part of the purchase of Technical Solutions Group, Inc., in July 2002, Ashford Capital, LLC, an advisor to the transaction and our shareholder received shares equal to 10% of the equity ownership. An agreement was reached in April of 2003 under which Ashford Capital, LLC could exchange its equity ownership for 50 shares of our Series C preferred shares by notifying us by October 15, 2003. In 2004, Ashford Capital transferred its rights under the agreement to our Chief Executive Officer at that time, Mike Watts. In October of 2004, Mr. Watts exchanged his ownership for 50 shares of Series C preferred. As a result, we own 100% of Technical Solutions Group, Inc.

During 2003, Texbuild, a company owned by R. Scott Ervin, loaned us \$50,000. This note was repaid in January 2004 and we issued one share of Series C Preferred stock to Mr. Ervin as interest according to the terms of the Loan agreement.

In October of 2003, in connection with the restructuring of the company, Madhava Rao Mankal resigned as Chief Executive Officer. He received a grant of 800,000 restricted shares of stock. In addition, on December 31, 2003, Mr. Mankal was paid 90 days termination based on his annual rate of salary of \$64,800.

Ashford Capital, LLC received consulting fees of \$44,700 in 2002, and \$10,000 in 2003. During this period, Ashford Capital owned over 10% of the outstanding equity. Frank Kavanaugh is a principal of Ashford Capital, LLC.

ITEM 13. EXHIBITS.

| NUMBER | DESCRIPTION   |
|--------|---|
| 3.1    | Bylaws for Boulder Capital Opportunities III, Inc., dated November 27, 1996 (included as exhibit 3.(ii) to the Form 10-SB filed March 24, 1997, and incorporated herein by reference).  |
| 3.2    | Restated Articles of Incorporation, dated September 10, 2004 (included as exhibit 3.1 to the Form 8-K filed September 17, 2004, and incorporated herein by reference).  |
| 4.1    | Certificate of Designation for Series D Convertible Preferred Stock, dated January 19, 2005 (included as exhibit 4.1 to the Form 8-K filed January 27, 2005, and incorporated herein by reference).   |
| 4.2    | Form of Common Stock Purchase Warrant, dated January 19, 2005, (included as Exhibit 4.2 to the Form 8-K filed January 27, 2005, and incorporated herein by reference).  |
| 4.3    | Securities Purchase Agreement, dated January 19, 2005 (included as Exhibit 4.3 to the Form 8-K filed January 27, 2005, and incorporated herein by reference).   |
| 4.4    | Registration Rights Agreement, dated January 19, 2005 (included as Exhibit 4.4 to the Form 8-K filed January 27, 2005, and incorporated herein by reference).   |
| 4.5    | Amended and Restated Certificate of Designation for Series B Convertible Preferred Stock (included as exhibit 4.1 of the Form 8-K filed February 15, 2005, and incorporated herein by reference).   |
| 4.6    | Amended and Restated Certificate of Designation for Series C Convertible Preferred Stock (included as exhibit 4.2 of the Form 8-K filed February 15, 2005, and incorporated herein by reference).   |
| 10.1   | Sonic Jet Corporation 2000 Stock Option Plan & Advisory and Consulting Agreement, dated May 1, 2000 (included as Appendix A to the Form 14C filed June 30, 2000, and incorporated herein by reference).   |
| 10.2   | Series B Convertible Preferred Stock Purchase Agreement between the Company and Ashford Capital, LLC, dated December 27, 2001 (included as exhibit 10.1 to the Form 8-K filed January 7, 2002, and incorporated herein by reference).           |
| 10.3   | Series C Convertible Preferred Stock Purchase Agreement between the Company and eFund Capital Partners, LLC, dated December 27, 2001 (included as exhibit 10.2 to the Form 8-K filed on January 7, 2002, and incorporated herein by reference). |
| 10.4   | Letter Agreement between the Company and Ashford Capital, LLC, dated April 15, 2003 (included as exhibit 4.9 to the Form 10-QSB filed November 18, 2003, and incorporated herein by reference).   |



- 10.5 Industrial Lease between the Company and Aerospace/Defense, Inc., dated September 2, 2003 (included as Exhibit 10.12 to the Form 10-QSB filed August 13, 2004, and incorporated herein by reference).
- 10.6 Modification of Business Asset Sale, License Agreement & Assignment of Rights between the Company and Rockwell Power Systems, Inc., dated September 15, 2003 (included as exhibit 2.3 to the Form 10-QSB filed November 18, 2003, and incorporated herein by reference).
- 10.7 Non-Employee Directors and Consultants Retainer Stock Plan, dated September 30, 2003 (included as exhibit 4 to the Form S-8 filed November 7, 2003, and incorporated herein by reference).
- 10.8 Investment Agreement between the Company and Dutchess Private Equities Fund, L.P., dated January 26, 2004 (included as exhibit 10.8 to the SB-2 filed January 27, 2004, and incorporated herein by reference).
- 10.9 Registration Rights Agreement between the Company and Dutchess Private Equities Fund, L.P., dated January 26, 2004 (included as exhibit 10.9 to the SB-2 filed January 27, 2004, and incorporated herein by reference).
- 10.10 Placement Agent Agreement between the Company, Charleston Capital, LLC, and Dutchess Private Equities Fund, L.P., dated January 27, 2004 (included as exhibit 10.10 to the SB-2 filed on January 27, 2004, and incorporated herein by reference).
- 10.11 Form of Subscription Agreement between the Company and Gamma Opportunity Capital Partners, LP, Longview Fund, LP, Alpha Capital Aktiengesellschaft, Domino International Ltd, Magellan International Ltd, and Mountain Ridge Capital LLC, dated March 23, 2004 (included as exhibit 4 to the Form 8-K filed on March 26, 2004, and incorporated herein by reference).
- 10.12 Royalty Agreement between the Company and J.J. van Eck, dated April 1, 2004 (included as exhibit 10.13 to the Form 10-QSB filed August 13, 2004, and incorporated herein by reference).
- 10.13 Contract between the Company and the U.S. Marines, dated April 21, 2004 (included as exhibit 10.14 to the 10-QSB filed August 13, 2004, and incorporated herein by reference).
- 10.14 Term Sheet between the Company and GC Financial Services, Inc., dated June 16, 2004 (included as exhibit 10.14 to the 10-QSB filed November 15, 2004, and incorporated herein by reference).
- 10.15 Employment Agreement between the Company and Thomas Thebes (included as Exhibit 10.10 to the Form 10-QSB filed August 13, 2004,



and incorporated herein by reference).

- 10.16 Letter re: Industrial Lease Agreement between the Company and Aerospace/Defense, Inc., dated July 13, 2004 (included as Exhibit 10.11 to the Form 10-QSB filed August 13, 2004, and incorporated herein by reference).
- 10.17 Employment Agreement between the Company and Garth Barrett, dated August 12, 2004 (included as exhibit 10.16 to the 10-QSB filed November 15, 2004, and incorporated herein by reference).
- 10.18 Employment Agreement between the Company and Gale Aguilar, dated November 8, 2004 (included as Exhibit 10.1 to the Form 8-K/A filed November 10, 2004, and incorporated herein by reference).
- 10.19 Employment Agreement between the Company and Frank Kavanaugh, dated November 15, 2004 (included as exhibit 10.15 to the 10-QSB filed November 15, 2004, and incorporated herein by reference).
- 10.20 Letter Contract awarded to the Company by the Department of the Army dated November 18, 2004 (as described in the 8-K filed November 24, 2004, and incorporated herein by reference).
- 10.21 Promissory Note between the Company and Dutchess Private Equity Fund, II, LP dated December 3, 2004 (included as Exhibit 10.1 to the Form 8-K filed December 8, 2004, and incorporated herein by reference).
- 10.22 Employment Agreement between the Company and Gordon McGilton, dated January 27, 2005
- 10.23 Employment Agreement between the Company and Ted McQuinn, dated February 4, 2005

- 31.1 Certification of the Interim Chief Executive Officer pursuant to Section 302 of the Sarbanes- Oxley Act of 2002.
- 31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Officers pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Audit Fees

We paid our principal accountant \$21,500 for audit fees in 2003. In 2004, we paid \$44,000 in audit fees.

Audit-Related Fees

None.

Tax Fees

None.

Other Fees

None.

SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FORCE PROTECTION, INC.

Date: April 22, 2005

By: /s/ Gordon McGilton  
Gordon McGilton  
Principal Executive Officer

Date: April 22, 2005

By: /s/ Thomas Thebes  
Thomas Thebes  
Chief Financial Officer and Controller

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature

Name

Title

Date

/s/ R. Scott Ervin  
R. Scott Ervin

Director, and  
General Counsel

April 22, 2005

/s/ Gordon McGilton  
Gordon McGilton

Director, and  
Chief Executive Officer

April 22, 2005

/s/ Frank Kavanaugh  
Frank Kavanaugh

Chairman of  
the Board of Directors

April 22, 2005

/s/ Gale Aguilar  
Gale Aguilar

Director

April 22, 2005

