

IMPERIAL OIL LTD  
Form 10-Q  
May 02, 2019  
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**FORM 10-Q**  
**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
**For the quarterly period ended March 31, 2019**

**OR**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from --- to ---

Commission file number 0-12014

**IMPERIAL OIL LIMITED**

(Exact name of registrant as specified in its charter)

**CANADA**

(State or other jurisdiction

of incorporation or organization)

**505 Quarry Park Boulevard S.E. Calgary, Alberta,  
Canada**

(Address of principal executive offices)

Registrant's telephone number, including area code: 1-800-567-3776

**98-0017682**

(I.R.S. Employer

Identification No.)

**T2C 5N1**

(Postal Code)

Securities registered pursuant to Section 12(b) of the Act:

Name of each exchange on

Title of each class

Trading symbol

which registered

None

None

The registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

The registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

YES  NO

The registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definition of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act of 1934).

Large accelerated filer

Smaller reporting company

Non-accelerated filer

Emerging growth company

Accelerated filer

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

The registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act of 1934).

YES  NO

**The number of common shares outstanding, as of March 31, 2019 was 772,588,535.**

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**IMPERIAL OIL LIMITED**

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In this report all dollar amounts are expressed in Canadian dollars unless otherwise stated. This report should be read in conjunction with the company's annual report on Form 10-K for the year ended December 31, 2018. Note that numbers may not add due to rounding.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

In this report, unless the context otherwise indicates, reference to "the company" or "Imperial" includes Imperial Oil Limited and its subsidiaries.

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## IMPERIAL OIL LIMITED

## PART I. FINANCIAL INFORMATION

## Item 1. Financial statements

## Consolidated statement of income (U.S. GAAP, unaudited)

|  | Three Months<br>to March 31 |              |
|--|-----------------------------|--------------|
| millions of Canadian dollars   | 2019                        | 2018         |
| <b>Revenues and other income</b>   |                             |              |
| Revenues (a)   | 7,965                       | 7,900        |
| Investment and other income (note 4)   | 17                          | 34           |
| <b>Total revenues and other income</b>   | <b>7,982</b>                | <b>7,934</b> |
| <b>Expenses</b>  |                             |              |
| Exploration  | 33                          | 8            |
| Purchases of crude oil and products (b)  | 4,895                       | 4,780        |
| Production and manufacturing (c)   | 1,595                       | 1,431        |
| Selling and general (c)  | 213                         | 194          |
| Federal excise tax   | 394                         | 397          |
| Depreciation and depletion   | 390                         | 377          |
| Non-service pension and postretirement benefit   | 36                          | 27           |
| Financing (d) (note 6)   | 28                          | 23           |
| <b>Total expenses</b>  | <b>7,584</b>                | <b>7,237</b> |
| <b>Income (loss) before income taxes</b>   | <b>398</b>                  | <b>697</b>   |
| <b>Income taxes</b>  | <b>105</b>                  | <b>181</b>   |
| <b>Net income (loss)</b>   | <b>293</b>                  | <b>516</b>   |
| <b>Per share information</b> (Canadian dollars)  |                             |              |
| Net income (loss) per common share - basic (note 11)   | 0.38                        | 0.62         |
| Net income (loss) per common share - diluted (note 11)   | 0.38                        | 0.62         |
| (a) Amounts from related parties included in revenues.   | 1,722                       | 1,373        |
| (b) Amounts to related parties included in purchases of crude oil and products.                            | 728                         | 892          |
| (c) Amounts to related parties included in production and manufacturing, and selling and general expenses. | 161                         | 141          |

|  |           |    |
|--|-----------|----|
| (d) Amounts to related parties included in financing, (note 6)   | <b>28</b> | 20 |
| The information in the notes to consolidated financial statements is an integral part of these statements. |           |    |

Table of Contents**IMPERIAL OIL LIMITED****Consolidated statement of comprehensive income (U.S. GAAP, unaudited)**

|   | Three Months<br>to March 31 |      |
|---|-----------------------------|------|
| millions of Canadian dollars  | <b>2019</b>                 | 2018 |
| <b>Net income (loss)</b>  | <b>293</b>                  | 516  |
| Other comprehensive income (loss), net of income taxes  |                             |      |
| Postretirement benefits liability adjustment (excluding amortization)                               | <b>18</b>                   | (19) |
| Amortization of postretirement benefits liability adjustment included in net periodic benefit costs | <b>27</b>                   | 34   |
| <b>Total other comprehensive income (loss)</b>  | <b>45</b>                   | 15   |
| <b>Comprehensive income (loss)</b>  | <b>338</b>                  | 531  |

The information in the notes to consolidated financial statements is an integral part of these statements.

Table of Contents**IMPERIAL OIL LIMITED****Consolidated balance sheet (U.S. GAAP, unaudited)**

|   | As at                            | As at              |
|---|----------------------------------|--------------------|
|   | Mar 31                           | Dec 31             |
| millions of Canadian dollars  | <b>2019</b>                      | 2018               |
| <b>Assets</b>   |                                  |                    |
| Current assets  |                                  |                    |
| Cash  | <b>1,011</b>                     | 988                |
| Accounts receivable, less estimated doubtful accounts (a)                     | <b>3,233</b>                     | 2,529              |
| Inventories of crude oil and products   | <b>1,251</b>                     | 1,297              |
| Materials, supplies and prepaid expenses                                      | <b>568</b>                       | 541                |
| Total current assets  | <b>6,063</b>                     | 5,355              |
| Investments and long-term receivables (b)                                     | <b>854</b>                       | 857                |
| Property, plant and equipment,<br>less accumulated depreciation and depletion | <b>53,878</b><br><b>(19,634)</b> | 53,944<br>(19,719) |
| Property, plant and equipment, net  | <b>34,244</b>                    | 34,225             |
| Goodwill  | <b>186</b>                       | 186                |
| Other assets, including intangibles, net (note 9)                             | <b>1,150</b>                     | 833                |
| <b>Total assets</b>   | <b>42,497</b>                    | 41,456             |
| <b>Liabilities</b>  |                                  |                    |
| Current liabilities   |                                  |                    |
| Notes and loans payable (c)   | <b>202</b>                       | 202                |
| Accounts payable and accrued liabilities (a) (note 9)                         | <b>4,713</b>                     | 3,688              |
| Income taxes payable  | <b>37</b>                        | 65                 |
| Total current liabilities   | <b>4,952</b>                     | 3,955              |
| Long-term debt (d) (note 7)   | <b>4,972</b>                     | 4,978              |
| Other long-term obligations (e) (note 9)                                      | <b>3,108</b>                     | 2,943              |
| Deferred income tax liabilities   | <b>5,146</b>                     | 5,091              |
| <b>Total liabilities</b>  | <b>18,178</b>                    | 16,967             |

|   |                |         |
|---|----------------|---------|
| <b>Shareholders equity</b>                              |                |         |
| Common shares at stated value (f) (note 11)             | <b>1,427</b>   | 1,446   |
| Earnings reinvested (note 12)                           | <b>24,364</b>  | 24,560  |
| Accumulated other comprehensive income (loss) (note 13) | <b>(1,472)</b> | (1,517) |
| <b>Total shareholders equity</b>                        | <b>24,319</b>  | 24,489  |
| <b>Total liabilities and shareholders equity</b>        | <b>42,497</b>  | 41,456  |

- (a) Accounts receivable, less estimated doubtful accounts included net amounts receivable from related parties of \$797 million (2018 - \$666 million).
- (b) Investments and long-term receivables included amounts from related parties of \$200 million (2018 - \$146 million).
- (c) Notes and loans payable included amounts to related parties of \$75 million (2018 - \$75 million).
- (d) Long-term debt included amounts to related parties of \$4,447 million (2018 - \$4,447 million).
- (e) Other long-term obligations included amounts to related parties of \$4 million (2018 - \$15 million).
- (f) Number of common shares authorized and outstanding were 1,100 million and 773 million, respectively (2018 - 1,100 million and 783 million, respectively).

The information in the notes to consolidated financial statements is an integral part of these statements.

**Table of Contents****IMPERIAL OIL LIMITED****Consolidated statement of cash flows (U.S. GAAP, unaudited)**

| Inflow (outflow)<br>millions of Canadian dollars      | Three Months<br>to March 31 |       |
|---|-----------------------------|-------|
|   | <b>2019</b>                 | 2018  |
| <b>Operating activities</b>                           |                             |       |
| Net income (loss)                                     | <b>293</b>                  | 516   |
| Adjustments for non-cash items:                       |                             |       |
| Depreciation and depletion                            | <b>390</b>                  | 377   |
| (Gain) loss on asset sales (note 4)                   | <b>5</b>                    | (10)  |
| Deferred income taxes and other                       | <b>(4)</b>                  | 185   |
| Changes in operating assets and liabilities:          |                             |       |
| Accounts receivable                                   | <b>(704)</b>                | 427   |
| Inventories, materials, supplies and prepaid expenses | <b>19</b>                   | (217) |
| Income taxes payable                                  | <b>(28)</b>                 | 16    |
| Accounts payable and accrued liabilities              | <b>903</b>                  | (415) |
| All other items - net (a) (b)                         | <b>129</b>                  | 106   |
| <b>Cash flows from (used in) operating activities</b> | <b>1,003</b>                | 985   |
| <b>Investing activities</b>                           |                             |       |
| Additions to property, plant and equipment (b)        | <b>(431)</b>                | (371) |
| Proceeds from asset sales (note 4)                    | <b>22</b>                   | 12    |
| Loans to equity company                               | <b>(54)</b>                 | (6)   |
| <b>Cash flows from (used in) investing activities</b> | <b>(463)</b>                | (365) |
| <b>Financing activities</b>                           |                             |       |
| Reduction in finance lease obligations (note 8)       | <b>(7)</b>                  | (6)   |
| Dividends paid  | <b>(149)</b>                | (134) |
| Common shares purchased (note 11)                     | <b>(361)</b>                | (250) |
| <b>Cash flows from (used in) financing activities</b> | <b>(517)</b>                | (390) |

|                                    |              |       |
|------------------------------------|--------------|-------|
| <b>Increase (decrease) in cash</b> | <b>23</b>    | 230   |
| <b>Cash at beginning of period</b> | <b>988</b>   | 1,195 |
| <b>Cash at end of period (c)</b>   | <b>1,011</b> | 1,425 |

(a) Included contribution to registered pension plans. (41) (44)

(b) The impact of carbon emission programs are included in additions to property, plant and equipment, and all other items, net.

(c) Cash is composed of cash in bank and cash equivalents at cost. Cash equivalents are all highly liquid securities with maturity of three months or less when purchased.

The information in the notes to consolidated financial statements is an integral part of these statements.

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**Notes to consolidated financial statements (unaudited)**

**1. Basis of financial statement preparation**

These unaudited consolidated financial statements have been prepared in accordance with United States Generally Accepted Accounting Principles (GAAP) and follow the same accounting policies and methods of computation as, and should be read in conjunction with, the most recent annual consolidated financial statements filed with the U.S. Securities and Exchange Commission (SEC) in the company's 2018 annual report on Form 10-K. In the opinion of the company, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature.

The company's exploration and production activities are accounted for under the successful efforts method.

The results for the three months ended March 31, 2019, are not necessarily indicative of the operations to be expected for the full year.

All amounts are in Canadian dollars unless otherwise indicated.

**2. Accounting changes**

Effective January 1, 2019, Imperial adopted the Financial Accounting Standards Board's standard, *Leases (Topic 842)*, as amended. The standard requires all leases to be recorded on the balance sheet as a right of use asset and a lease liability. The company used a transition method that applies the new lease standard at January 1, 2019. The company applied a policy election to exclude short-term leases from the balance sheet recognition and also elected certain practical expedients at adoption. As permitted, Imperial did not reassess whether existing contracts are or contain leases, the lease classification for any existing leases, initial direct costs for any existing lease and whether existing land easements and right of way, which were not previously accounted for as leases, are or contain a lease. At adoption of the lease accounting change, on January 1, 2019, an operating lease liability of \$298 million was recorded and the operating lease right of use asset was \$298 million. There was no cumulative earnings effect adjustment.

**Table of Contents****IMPERIAL OIL LIMITED****3. Business segments**

| Three Months to March 31<br>millions of Canadian dollars | Upstream |        | Downstream |       | Chemical |      |
|--|----------|--------|------------|-------|----------|------|
|  | 2019     | 2018   | 2019       | 2018  | 2019     | 2018 |
| <b>Revenues and other income</b>                         |          |        |            |       |          |      |
| Revenues (a)   | 2,240    | 1,989  | 5,474      | 5,607 | 251      | 304  |
| Intersegment sales                                       | 948      | 657    | 448        | 362   | 72       | 73   |
| Investment and other income (note 4)                     | -        | 1      | 10         | 22    | -        | -    |
|  | 3,188    | 2,647  | 5,932      | 5,991 | 323      | 377  |
| <b>Expenses</b>  |          |        |            |       |          |      |
| Exploration  | 33       | 8      | -          | -     | -        | -    |
| Purchases of crude oil and products                      | 1,586    | 1,374  | 4,582      | 4,294 | 193      | 202  |
| Production and manufacturing                             | 1,156    | 1,012  | 381        | 368   | 58       | 51   |
| Selling and general                                      | -        | -      | 179        | 173   | 21       | 21   |
| Federal excise tax                                       | -        | -      | 394        | 397   | -        | -    |
| Depreciation and depletion                               | 334      | 318    | 46         | 51    | 4        | 3    |
| Non-service pension and postretirement benefit           | -        | -      | -          | -     | -        | -    |
| Financing (note 6)                                       | -        | -      | -          | -     | -        | -    |
| <b>Total expenses</b>                                    | 3,109    | 2,712  | 5,582      | 5,283 | 276      | 277  |
| <b>Income (loss) before income taxes</b>                 | 79       | (65)   | 350        | 708   | 47       | 100  |
| <b>Income taxes</b>                                      | 21       | (21)   | 93         | 187   | 13       | 27   |
| <b>Net income (loss)</b>                                 | 58       | (44)   | 257        | 521   | 34       | 73   |
| <b>Cash flows from (used in) operating activities</b>    | 280      | 337    | 732        | 590   | 48       | 83   |
| <b>Capital and exploration expenditures (b)</b>          | 372      | 206    | 129        | 57    | 17       | 4    |
| <b>Total assets as at March 31 (c)</b>                   | 35,235   | 34,463 | 5,556      | 5,034 | 454      | 417  |

| Three Months to March 31<br>millions of Canadian dollars | Corporate and other |      | Eliminations |         | Consolidated |       |
|--|---------------------|------|--------------|---------|--------------|-------|
|  | 2019                | 2018 | 2019         | 2018    | 2019         | 2018  |
| <b>Revenues and other income</b>                         |                     |      |              |         |              |       |
| Revenues (a)   | -                   | -    | -            | -       | 7,965        | 7,900 |
| Intersegment sales                                       | -                   | -    | (1,468)      | (1,092) | -            | -     |
| Investment and other income (note 4)                     | 7                   | 11   | -            | -       | 17           | 34    |
|  | 7                   | 11   | (1,468)      | (1,092) | 7,982        | 7,934 |
| <b>Expenses</b>  |                     |      |              |         |              |       |
| Exploration  | -                   | -    | -            | -       | 33           | 8     |

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|   |              |              |                |                |               |               |
|---|--------------|--------------|----------------|----------------|---------------|---------------|
| Purchases of crude oil and products                   | -            | -            | (1,466)        | (1,090)        | 4,895         | 4,780         |
| Production and manufacturing                          | -            | -            | -              | -              | 1,595         | 1,431         |
| Selling and general                                   | 15           | 2            | (2)            | (2)            | 213           | 194           |
| Federal excise tax                                    | -            | -            | -              | -              | 394           | 397           |
| Depreciation and depletion                            | 6            | 5            | -              | -              | 390           | 377           |
| Non-service pension and postretirement benefit        | 36           | 27           | -              | -              | 36            | 27            |
| Financing (note 6)                                    | 28           | 23           | -              | -              | 28            | 23            |
| <b>Total expenses</b>                                 | <b>85</b>    | <b>57</b>    | <b>(1,468)</b> | <b>(1,092)</b> | <b>7,584</b>  | <b>7,237</b>  |
| <b>Income (loss) before income taxes</b>              | <b>(78)</b>  | <b>(46)</b>  | <b>-</b>       | <b>-</b>       | <b>398</b>    | <b>697</b>    |
| <b>Income taxes</b>                                   | <b>(22)</b>  | <b>(12)</b>  | <b>-</b>       | <b>-</b>       | <b>105</b>    | <b>181</b>    |
| <b>Net income (loss)</b>                              | <b>(56)</b>  | <b>(34)</b>  | <b>-</b>       | <b>-</b>       | <b>293</b>    | <b>516</b>    |
| <b>Cash flows from (used in) operating activities</b> | <b>(57)</b>  | <b>(25)</b>  | <b>-</b>       | <b>-</b>       | <b>1,003</b>  | <b>985</b>    |
| <b>Capital and exploration expenditures (b)</b>       | <b>11</b>    | <b>7</b>     | <b>-</b>       | <b>-</b>       | <b>529</b>    | <b>274</b>    |
| <b>Total assets as at March 31 (c)</b>                | <b>1,697</b> | <b>1,934</b> | <b>(445)</b>   | <b>(268)</b>   | <b>42,497</b> | <b>41,580</b> |

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- (a) Included export sales to the United States of \$1,664 million (2018 - \$1,207 million). Export sales to the United States were recorded in all operating segments, with the largest effects in the Upstream segment.
- (b) Capital and exploration expenditures (CAPEX) include exploration expenses, additions to property, plant and equipment, additions to capital leases, additional investments and acquisitions. CAPEX excludes the purchase of carbon emission credits.
- (c) Effective January 1, 2019, Imperial adopted the Financial Accounting Standards Board's standard, *Leases (Topic 842)*, as amended. As at March 31, 2019, Total assets include right of use assets of \$286 million. An election was made not to restate prior periods. See note 8 for additional details.

Table of Contents**IMPERIAL OIL LIMITED****4. Investment and other income**

Investment and other income included gains and losses on asset sales as follows:

| millions of Canadian dollars           | Three Months<br>to March 31 |      |
|--|-----------------------------|------|
|  | <b>2019</b>                 | 2018 |
| Proceeds from asset sales              | <b>22</b>                   | 12   |
| Book value of asset sales              | <b>27</b>                   | 2    |
| Gain (loss) on asset sales, before-tax | <b>(5)</b>                  | 10   |
| Gain (loss) on asset sales, after-tax  | <b>(4)</b>                  | 7    |

**5. Employee retirement benefits**

The components of net benefit cost were as follows:

| millions of Canadian dollars          | Three Months<br>to March 31 |       |
|---------------------------------------|-----------------------------|-------|
|                                       | <b>2019</b>                 | 2018  |
| <b>Pension benefits:</b>              |                             |       |
| Current service cost                  | <b>57</b>                   | 60    |
| Interest cost                         | <b>81</b>                   | 76    |
| Expected return on plan assets        | <b>(87)</b>                 | (101) |
| Amortization of prior service cost    | -                           | 1     |
| Amortization of actuarial loss (gain) | <b>37</b>                   | 44    |
| Net periodic benefit cost             | <b>88</b>                   | 80    |
| <b>Other postretirement benefits:</b> |                             |       |
| Current service cost                  | <b>4</b>                    | 4     |
| Interest cost                         | <b>5</b>                    | 5     |
| Amortization of actuarial loss (gain) | -                           | 2     |
| Net periodic benefit cost             | <b>9</b>                    | 11    |

**6. Financing and additional notes and loans payable information**

| millions of Canadian dollars | Three Months<br>to March 31 |      |
|------------------------------|-----------------------------|------|
|                              | 2019                        | 2018 |
| Debt-related interest        | 39                          | 30   |
| Capitalized interest         | (11)                        | (7)  |
| Net interest expense         | 28                          | 23   |
| Other interest               | -                           | -    |
| Total financing              | 28                          | 23   |

**7. Long-term debt**

| millions of Canadian dollars | As at  | As at  |
|------------------------------|--------|--------|
|                              | Mar 31 | Dec 31 |
|                              | 2019   | 2018   |
| Long-term debt               | 4,447  | 4,447  |
| Finance leases (a)           | 525    | 531    |
| Total long-term debt         | 4,972  | 4,978  |

(a) Maturity analysis of finance lease liabilities is disclosed in note 8.

**Table of Contents****IMPERIAL OIL LIMITED****8. Leases**

The company generally purchases the property, plant and equipment used in operations, but there are situations where assets are leased, primarily rail cars, marine vessels, storage tanks and other moveable equipment. Right of use assets and lease liabilities are established on the balance sheet for leases with an expected term greater than one year, by discounting the amounts fixed in the lease agreement for the duration of the lease which is reasonably certain, considering the probability of exercising any early termination and extension options. The portion of the fixed payment related to service costs for long-term transportation agreements is excluded from the calculation of right of use assets and lease liabilities. Usually, assets are leased only for a portion of their useful lives and are accounted for as operating leases. In limited situations assets are leased for nearly all of their useful lives and are accounted for as finance leases. In general, leases are capitalized using the company's incremental borrowing rate.

Variable payments under these lease agreements are not significant. Residual value guarantees, restrictions, or covenants related to leases, and transactions with related parties are also not significant. The company's activities as a lessor are not material.

At adoption of the lease accounting change (see note 2), on January 1, 2019, an operating lease liability of \$298 million was recorded and the operating lease right of use asset was \$298 million. There was no cumulative earnings effect adjustment.

The table below summarizes the total lease cost incurred:

|  | Three Months<br>to March 31<br><b>2019</b> |                   |
|--|--|-------------------|
| millions of Canadian dollars                         | Operating<br>leases                        | Finance<br>leases |
| Operating lease cost                                 | 37   |                   |
| Short-term and other (net of sublease rental income) | 15   |                   |
| Amortization of right of use assets                  |  | 13                |
| Interest on lease liabilities                        |  | 10                |
| <b>Total lease cost</b>                              | <b>52</b>                                  | <b>23</b>         |

The following table summarizes the amounts related to operating leases and finance leases recorded on the Consolidated balance sheet:

As at  
March 31  
**2019**

| millions of Canadian dollars                         | Operating<br>leases | Finance<br>leases |
|--|---------------------|-------------------|
| Right of use assets                                  |                     |                   |
| Included in Other assets, including intangibles, net | 286                 |                   |
| Included in Property, plant and equipment, net       |                     | 588               |
| Total right of use assets                            | 286                 | 588               |
| Lease liability due within one year                  |                     |                   |
| Included in Accounts payable and accrued liabilities | 123                 | 45                |
| Included in Notes and loans payable                  |                     | 27                |
| Long-term lease liability                            |                     |                   |
| Included in Other long-term obligations              | 160                 | 4                 |
| Included in Long-term debt                           |                     | 525               |
| Total lease liability                                | 283                 | 601               |

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The maturity analysis of the company's lease liabilities, weighted average remaining lease term and weighted average discount rates applied are summarized below:

|   | As at<br>March 31<br><b>2019</b> |                   |
|---|----------------------------------|-------------------|
| millions of Canadian dollars, unless noted    | Operating<br>leases              | Finance<br>leases |
| <b>Maturity analysis of lease liabilities</b> |                                  |                   |
| 2019 remaining months                         | 101                              | 84                |
| 2020  | 90                               | 71                |
| 2021  | 45                               | 50                |
| 2022  | 15                               | 49                |
| 2023  | 13                               | 48                |
| 2024  | 12                               | 47                |
| 2025 and beyond                               | 28                               | 1,086             |
| <b>Total lease payments</b>                   | <b>304</b>                       | <b>1,435</b>      |
| <br>  |                                  |                   |
| Discount to present value                     | (21)                             | (834)             |
| <b>Total lease liability</b>                  | <b>283</b>                       | <b>601</b>        |
| <br>  |                                  |                   |
| Weighted average remaining lease term (years) | 4                                | 38                |
| Weighted average discount rate (percent)      | 2.7                              | 7.0               |

In addition to the operating lease liabilities in the table immediately above, at March 31, 2019, additional undiscounted commitments for leases not yet commenced totalled \$11 million. These unrecorded lease commitments are the primary difference between the operating lease liabilities reflected in the table above and the \$291 million disclosed at December 31, 2018, for minimum lease commitments under the prior lease accounting standard.

The table below summarizes the cash paid for amounts included in the measurement of lease liabilities and the right of use assets obtained in exchange for new lease liabilities:

|   | Three Months<br>to March 31<br><b>2019</b> |                   |
|---|--|-------------------|
| millions of Canadian dollars  | Operating<br>leases                        | Finance<br>leases |
| <b>Cash paid for amounts included in the measurement of lease liabilities</b> |  |                   |
| Cash flows from operating activities  | 36   |                   |

|   |     |   |
|---|-----|---|
| Cash flows from financing activities                        |     | 7 |
| Non-cash right of use assets recorded for lease liabilities |     |   |
| For January 1 adoption of <i>Leases (Topic 842)</i>         | 298 | - |
| In exchange for new lease liabilities during the period     | 7   | - |

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At December 31, 2018, the company held non-cancelable operating leases covering primarily storage tanks, rail cars and marine vessels, with minimum undiscounted lease commitments totaling \$291 million as indicated in the following table:

| millions of Canadian dollars                       | As at<br>Dec 31<br>2018 |
|--|-------------------------|
| <b>Payments due by period</b>                      |                         |
| 2019   | 130                     |
| 2020   | 82                      |
| 2021   | 43                      |
| 2022   | 13                      |
| 2023   | 11                      |
| 2024 and beyond                                    | 12                      |
| Total lease payments under minimum commitments (a) | 291                     |

(a) Net rental cost under cancelable and non-cancelable operating leases incurred in 2018 was \$221 million (2017 - \$206 million, 2016 - \$253 million). Related rental income was not material.

**9. Other long-term obligations**

| millions of Canadian dollars  | As at<br>Mar 31<br>2019 | As at<br>Dec 31<br>2018 |
|---|-------------------------|-------------------------|
| <b>Employee retirement benefits (a)</b>                                     | <b>1,172</b>            | 1,195                   |
| <b>Asset retirement obligations and other environmental liabilities (b)</b> | <b>1,444</b>            | 1,435                   |
| <b>Share-based incentive compensation liabilities</b>                       | <b>88</b>               | 78                      |
| <b>Operating lease liability (c)</b>  | <b>160</b>              | -                       |
| <b>Other obligations</b>  | <b>244</b>              | 235                     |
| <b>Total other long-term obligations</b>                                    | <b>3,108</b>            | 2,943                   |

(a) Total recorded employee retirement benefits obligations also included \$55 million in current liabilities (2018 - \$55 million).

(b) Total asset retirement obligations and other environmental liabilities also included \$118 million in current liabilities (2018 - \$118 million).

(c) Effective January 1, 2019, Imperial adopted the Financial Accounting Standards Board's standard, *Leases (Topic 842)*, as amended. The standard requires all leases to be recorded on the balance sheet as a right of use asset and liability. The long-term lease liability for operating leases is included in Other long-term obligations (see note 8).

**10. Financial instruments**

The fair value of the company's financial instruments is determined by reference to various market data and other appropriate valuation techniques. There are no material differences between the fair value of the company's financial instruments and the recorded carrying value. At March 31, 2019 and December 31, 2018 the fair value of long-term debt (\$4,447 million, excluding finance lease obligations) was primarily a level 2 measurement.

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## IMPERIAL OIL LIMITED

**11. Common shares**

|                           | As of<br>Mar 31  | As of<br>Dec 31 |
|---------------------------|------------------|-----------------|
| thousands of shares       | <b>2019</b>      | 2018            |
| Authorized                | <b>1,100,000</b> | 1,100,000       |
| Common shares outstanding | <b>772,589</b>   | 782,565         |

The current 12-month normal course issuer bid program came into effect June 27, 2018, under which Imperial will continue its existing share purchase program. The program enables the company to purchase up to a maximum of 40,391,196 common shares (5 percent of the total shares on June 13, 2018) which includes shares purchased under the normal course issuer bid and from Exxon Mobil Corporation concurrent with, but outside of the normal course issuer bid. As in the past, Exxon Mobil Corporation has advised the company that it intends to participate to maintain its ownership percentage at approximately 69.6 percent.

The excess of the purchase cost over the stated value of shares purchased has been recorded as a distribution of earnings reinvested.

The company's common share activities are summarized below:

|  | Thousands of<br>shares | Millions of<br>dollars |
|--|------------------------|------------------------|
| Balance as at December 31, 2017          | 831,242                | 1,536                  |
| Issued under employee share-based awards | 2                      | -                      |
| Purchases at stated value                | (48,679)               | (90)                   |
| Balance as at December 31, 2018          | 782,565                | 1,446                  |
| Issued under employee share-based awards | -                      | -                      |
| Purchases at stated value                | <b>(9,976)</b>         | <b>(19)</b>            |
| <b>Balance as at March 31, 2019</b>      | <b>772,589</b>         | <b>1,427</b>           |

The following table provides the calculation of basic and diluted earnings per common share and the dividends declared by the company on its outstanding common shares:

|   | Three Months<br>to March 31 | 2018 |
|---|-----------------------------|------|
| <b>Net income (loss) per common share - basic</b> | <b>2019</b>                 | 2018 |
| Net income (loss) (millions of Canadian dollars)  | <b>293</b>                  | 516  |

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|  |              |       |
|--|--------------|-------|
| Weighted average number of common shares outstanding (millions of shares)                    | <b>777.5</b> | 829.0 |
| Net income (loss) per common share (dollars)   | <b>0.38</b>  | 0.62  |
| <b>Net income (loss) per common share - diluted</b>  |              |       |
| Net income (loss) (millions of Canadian dollars)   | <b>293</b>   | 516   |
| Weighted average number of common shares outstanding (millions of shares)                    | <b>777.5</b> | 829.0 |
| Effect of employee share-based awards (millions of shares)                                   | <b>2.3</b>   | 2.5   |
| Weighted average number of common shares outstanding, assuming dilution (millions of shares) | <b>779.8</b> | 831.5 |
| Net income (loss) per common share (dollars)   | <b>0.38</b>  | 0.62  |
| <b>Dividends per common share - declared (dollars)</b>                                       |              |       |
|  | <b>0.19</b>  | 0.16  |

Table of Contents**IMPERIAL OIL LIMITED****12. Earnings reinvested**

|  | Three Months |        |
|--|--------------|--------|
|  | to March 31  |        |
| millions of Canadian dollars               | 2019         | 2018   |
| Earnings reinvested at beginning of period | 24,560       | 24,714 |
| Net income (loss) for the period           | 293          | 516    |
| Share purchases in excess of stated value  | (342)        | (237)  |
| Dividends declared                         | (147)        | (132)  |
| Earnings reinvested at end of period       | 24,364       | 24,861 |

**13. Other comprehensive income (loss) information****Changes in accumulated other comprehensive income (loss):**

| millions of Canadian dollars   | 2019    | 2018    |
|--|---------|---------|
| Balance at January 1   | (1,517) | (1,815) |
| Postretirement benefits liability adjustment:  |         |         |
| Current period change excluding amounts reclassified from accumulated other comprehensive income | 18      | (19)    |
| Amounts reclassified from accumulated other comprehensive income                                 | 27      | 34      |
| Balance at March 31  | (1,472) | (1,800) |

**Amounts reclassified out of accumulated other comprehensive income (loss) - before tax income (expense):**

|  | Three Months |      |
|--|--------------|------|
|  | to March 31  |      |
| millions of Canadian dollars   | 2019         | 2018 |
| Amortization of postretirement benefits liability adjustment included in net periodic benefit cost (a) | (37)         | (46) |

(a) This accumulated other comprehensive income component is included in the computation of net periodic benefit cost (note 5).

**Income tax expense (credit) for components of other comprehensive income (loss):**

| millions of Canadian dollars   | Three Months<br>to March 31 |          |
|--|-----------------------------|----------|
|  | 2019                        | 2018     |
| <b>Postretirement benefits liability adjustments:</b>  |                             |          |
| Postretirement benefits liability adjustment (excluding amortization)                              | 7                           | (7)      |
| Amortization of postretirement benefits liability adjustment included in net periodic benefit cost | 10                          | 12       |
| <b>Total</b>   | <b>17</b>                   | <b>5</b> |

#### **14. Recently issued accounting standards**

Effective January 1, 2020, Imperial will adopt the Financial Accounting Standards Board's update, *Financial Instruments - Credit Losses (Topic 326)*, as amended. The standard requires a valuation allowance for credit losses be recognized for certain financial assets that reflects the current expected credit loss over the asset's contractual life. The valuation allowance considers the risk of loss, even if remote and considers past events, current conditions and expectations of the future. Imperial is evaluating the standard and its effect on the company's financial statements.

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**IMPERIAL OIL LIMITED**

**Item 2. Management's discussion and analysis of financial condition and results of operations**

**Operating results**

**First quarter 2019 vs. first quarter 2018**

The company's net income for the first quarter of 2019 was \$293 million or \$0.38 per share on a diluted basis, compared to net income of \$516 million or \$0.62 per share for the same period 2018.

Upstream net income was \$58 million in the first quarter, up \$102 million from the same period of 2018. Improved results reflect the impact of higher Canadian crude oil realizations of about \$160 million and higher Syncrude and Norman Wells volumes of about \$80 million. Results were negatively impacted by higher operating expenses of about \$120 million and lower Cold Lake volumes of about \$50 million.

West Texas Intermediate (WTI) averaged US\$54.90 per barrel in the first quarter of 2019, down from US\$62.89 per barrel in the same quarter of 2018. Western Canada Select (WCS) averaged US\$42.44 per barrel and US\$38.67 per barrel for the same periods. The WTI / WCS differential narrowed during the first quarter of 2019 to average approximately US\$12 per barrel for the quarter, compared to around US\$24 per barrel in the same period of 2018.

The Canadian dollar averaged US\$0.75 in the first quarter of 2019, a decrease of US\$0.04 from the first quarter of 2018.

Imperial's average Canadian dollar realizations for bitumen increased in the quarter, supported by an increase in WCS and lower diluent costs. Bitumen realizations averaged \$48.85 per barrel for the first quarter of 2019, up from \$35.61 per barrel in the first quarter of 2018. The company's average Canadian dollar realizations for synthetic crude declined generally in line with WTI, adjusted for changes in exchange rates and transportation costs. Synthetic crude realizations averaged \$69.34 per barrel, compared to \$77.26 per barrel in the same period of 2018.

Gross production of Cold Lake bitumen averaged 145,000 barrels per day in the first quarter, compared to 153,000 barrels per day in the same period last year. Lower production was mainly due to production timing associated with steam management.

Gross production of Kearl bitumen averaged 180,000 barrels per day in the first quarter (127,000 barrels Imperial's share), compared to 182,000 barrels per day (129,000 barrels Imperial's share) during the first quarter of 2018.

The company's share of gross production from Syncrude averaged 78,000 barrels per day, up from 65,000 barrels per day in the first quarter of 2018. Higher production was mainly due to reduced downtime, partially offset by impacts from the Government of Alberta's production curtailment order.

Downstream net income was \$257 million in the first quarter, compared to net income of \$521 million in the first quarter of 2018. Earnings decreased mainly due to lower margins of about \$180 million and the impact of refinery

reliability events of about \$60 million.

Refinery throughput averaged 383,000 barrels per day, compared to 408,000 barrels per day in the first quarter of 2018. Capacity utilization was 91 percent, compared to 96 percent in the first quarter of 2018. Reduced throughput was mainly due to reliability events at company facilities.

Petroleum product sales were 477,000 barrels per day, compared to 478,000 barrels per day in the first quarter of 2018.

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**IMPERIAL OIL LIMITED**

Chemical net income was \$34 million in the first quarter, compared to \$73 million from the same quarter of 2018, primarily reflecting lower margins.

Corporate and other expenses were \$56 million in the first quarter, compared to \$34 million in the same period of 2018.

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**Liquidity and capital resources**

Cash flow generated from operating activities was \$1,003 million in the first quarter, up from \$985 million in the corresponding period in 2018, reflecting higher working capital effects, partially offset by lower earnings.

Investing activities used net cash of \$463 million in the first quarter, compared with \$365 million used in the same period of 2018.

Cash used in financing activities was \$517 million in the first quarter, compared with \$390 million used in the first quarter of 2018. Dividends paid in the first quarter of 2019 were \$149 million. The per share dividend paid in the first quarter was \$0.19, up from \$0.16 in the same period of 2018. During the first quarter, the company, under its share purchase program, purchased about 10 million shares for \$361 million, including shares purchased from Exxon Mobil Corporation.

The company's cash balance was \$1,011 million at March 31, 2019, versus \$1,425 million at the end of first quarter 2018.

**Recently issued accounting standards**

Effective January 1, 2020, Imperial will adopt the Financial Accounting Standards Board's update, *Financial Instruments - Credit Losses (Topic 326)*, as amended. The standard requires a valuation allowance for credit losses be recognized for certain financial assets that reflects the current expected credit loss over the asset's contractual life. The valuation allowance considers the risk of loss, even if remote and considers past events, current conditions and expectations of the future. Imperial is evaluating the standard and its effect on the company's financial statements.

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**Forward-looking statements**

Statements of future events or conditions in this report, including projections, targets, expectations, estimates, and business plans are forward-looking statements. Disclosure related to the share purchase program and capital activities constitutes forward-looking statements. Forward-looking statements are based on the company's current expectations, estimates, projections and assumptions at the time the statements are made. Actual future financial and operating results, including expectations and assumptions concerning demand growth and energy source, supply and mix; commodity prices and foreign exchange rates; production rates, growth and mix; applicable laws and government policies; financing sources; and capital and environmental expenditures could differ materially depending on a number of factors. These factors include changes in the supply of and demand for crude oil, natural gas, and petroleum and petrochemical products and resulting price and margin impacts; transportation for accessing markets; political or regulatory events, including changes in law or government policy; environmental risks inherent in oil and gas exploration and production activities; environmental regulation; currency exchange rates; availability and allocation of capital; unanticipated operational disruptions; project management and schedules; operational hazards and risks; cybersecurity incidents; disaster response preparedness; and other factors discussed in Item 1A risk factors and Item 7 management's discussion and analysis of financial condition and results of operations of Imperial Oil Limited's most recent annual report on Form 10-K.

Forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties, some that are similar to other oil and gas companies and some that are unique to Imperial. Imperial's actual results may differ materially from those expressed or implied by its forward-looking statements and readers are cautioned not to place undue reliance on them. Imperial undertakes no obligation to update any forward-looking statements contained herein, except as required by applicable law.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

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**IMPERIAL OIL LIMITED**

**Item 3. Quantitative and qualitative disclosures about market risk**

Information about market risks for the three months ended March 31, 2019, does not differ materially from that discussed on page 25 of the company's annual report on Form 10-K for the year ended December 31, 2018.

**Item 4. Controls and procedures**

As indicated in the certifications in Exhibit 31 of this report, the company's principal executive officer and principal financial officer have evaluated the company's disclosure controls and procedures as of March 31, 2019. Based on that evaluation, these officers have concluded that the company's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There has not been any change in the company's internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

Table of Contents**IMPERIAL OIL LIMITED****PART II. OTHER INFORMATION****Item 2. Unregistered sales of equity securities and use of proceeds****Issuer purchases of equity securities**

|  | Total number of<br>shares purchased | Average price paid<br>per share<br><br>(Canadian<br>dollars) | Total number of<br>shares purchased<br>as part of<br>publicly<br>announced<br>plans<br>or programs | Maximum number<br>of shares that may<br>yet be<br>purchased<br>under the plans<br>or<br>programs (a) |
|--|-------------------------------------|--|--|--|
| <b>January 2019</b><br>(January 1 - January 31)    | <b>3,540,255</b>                    | <b>36.07</b>   | <b>3,540,255</b>   | <b>16,250,960</b>  |
| <b>February 2019</b><br>(February 1 - February 28) | <b>3,057,193</b>                    | <b>35.95</b>   | <b>3,057,193</b>   | <b>13,193,767</b>  |
| <b>March 2019</b><br>(March 1 - March 31)          | <b>3,378,851</b>                    | <b>36.50</b>   | <b>3,378,851</b>   | <b>9,814,916 (b)</b>   |

(a) On June 22, 2018, the company announced by news release that it had received final approval from the Toronto Stock Exchange for a new normal course issuer bid and will continue its existing share purchase program. The program enables the company to purchase up to a maximum of 40,391,196 common shares during the period June 27, 2018 to June 26, 2019. This maximum includes shares purchased under the normal course issuer bid and from Exxon Mobil Corporation concurrent with, but outside of the normal course issuer bid. As in the past, Exxon Mobil Corporation has advised the company that it intends to participate to maintain its ownership percentage at approximately 69.6 percent. The program will end should the company purchase the maximum allowable number of shares, or on June 26, 2019.

(b) In its most recent quarterly earnings release, the company stated that it currently anticipates exercising its share purchases uniformly over the duration of the program. Purchase plans may be modified at any time without prior notice.

The company will continue to evaluate its share purchase program in the context of its overall capital activities.

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**IMPERIAL OIL LIMITED**

**Item 6. Exhibits**

(31.1) Certification by the principal executive officer of the company pursuant to Rule 13a-14(a).

(31.2) Certification by the principal financial officer of the company pursuant to Rule 13a-14(a).

(32.1) Certification by the chief executive officer of the company pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350.

(32.2) Certification by the chief financial officer of the company pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350.

(101) Interactive data files.

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**IMPERIAL OIL LIMITED**

**SIGNATURES**

Pursuant to the requirements of the *Securities Exchange Act* of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Imperial Oil Limited

(Registrant)

Date: May 2, 2019

*/s/ Daniel E. Lyons*

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(Signature)

Daniel E. Lyons

Senior vice-president, finance and

administration, and controller

(Principal accounting officer)

Date: May 2, 2019

*/s/ Cathryn Walker*

-----  
(Signature)

Cathryn Walker

Assistant corporate secretary