SK TELECOM CO LTD Form 6-K April 30, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF APRIL 2012

**COMMISSION FILE NUMBER 333-04906** 

# SK Telecom Co., Ltd.

(Translation of registrant s name into English)

11, Euljiro2-ga, Jung-gu

Seoul 100-999, Korea

(Address of principal executive offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

*Note:* Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

*Note:* Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submission to furnish a report or other document that the registration foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes "No x

If Yes is marked, indicate below the file number assigned to the Registrant in connection with Rule 12g3-2(b): 82-

#### ANNUAL BUSINESS REPORT

(From January 1, 2011 to December 31, 2011)

THIS IS A SUMMARY OF THE ANNUAL BUSINESS REPORT ORIGINALLY PREPARED IN KOREAN AND IS IN SUCH FORM AS REQUIRED BY THE KOREAN FINANCIAL SERVICES COMMISSION.

IN THE TRANSLATION PROCESS, SOME PARTS OF THE REPORT WERE REFORMATTED, REARRANGED OR SUMMARIZED FOR THE CONVENIENCE OF READERS.

UNLESS EXPRESSLY STATED OTHERWISE, ALL INFORMATION CONTAINED HEREIN IS PRESENTED ON A CONSOLIDATED BASIS IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS ADOPTED FOR USE IN KOREA, OR K-IFRS, WHICH DIFFER IN CERTAIN RESPECTS FROM GENERALLY ACCEPTED ACCOUNTING PRINCIPLES IN CERTAIN OTHER COUNTRIES, INCLUDING THE UNITED STATES. WE HAVE MADE NO ATTEMPT TO IDENTIFY OR QUANTIFY THE IMPACT OF THESE DIFFERENCES.

#### I. COMPANY OVERVIEW

#### 1. Company Overview

Starting in the first quarter of 2011, SK Telecom Co., Ltd. (the Company) prepares and reports its financial statements under the International Financial Reporting Standards as adopted for use in Korea (K-IFRS). The transition date of the Company and its consolidated subsidiaries to K-IFRS is January 1, 2010 and the adoption date is January 1, 2011. The Company s annual business report for the year ended December 31, 2011 includes the following consolidated subsidiaries:

| Name                                    | Date of<br>Establishment | Principal Business                               | Total Asset as of Dec. 31,<br>2010 (millions of<br>Won) | Material<br>Subsidiary |
|---|--------------------------|--|---|------------------------|
| SK Telink Co., Ltd.                     | Apr. 9, 1998             | Telecommunication and                            |   | Material               |
|   |                          | satellite broadcasting services                  | 420,829   |                        |
| SK Communications Co., Ltd.             | Sep. 19, 1996            | Internet portal and other                        |   | Material               |
|   |                          | Internet information services                    | 311,322   |                        |
| PAXNet Co., Ltd.                        | May 18, 1999             | Database and online information services         | 35,863  |                        |
| Loen Entertainment, Inc.                | Jul. 7, 1982             | Music and audio publication                      | 131,789   | Material               |
| Stonebridge Cinema Fund                 | Sep. 30, 2005            | Investment partnership                           | 16,380  |                        |
| Ntreev Soft Co., Ltd.                   | Dec. 1, 2003             | Development and supply of                        |   |                        |
|   |                          | online and mobile games and software             | 34,485  |                        |
| Commerce Planet Co., Ltd.               | Jul. 1, 1997             | Information technology and computer services     | 42,142  |                        |
| SK Broadband Co., Ltd.                  | Sep. 26, 1997            | Multimedia and IP TV services                    | 3,127,947   | Material               |
| Broadband D&M Co., Ltd.                 | Feb. 5, 1998             | Management of telecommunication facilities       | 10,908  | Material               |
| Broadband Media Co., Ltd.               | Aug. 25, 2005            | Telemarketing services                           | 126,345   | Material               |
| Broadband CS Co., Ltd.                  | Oct. 1, 1998             | Call center operation                            | 7,562   |                        |
| K-net Culture and Contents Venture Fund | Nov. 24, 2008            | Investment partnership                           | 48,170  |                        |
| 2nd Benex Focus Investment Fund         | Dec. 12, 2008            | Investment partnership                           | 23,171  |                        |
| Open Innovation Fund                    | Dec. 22, 2008            | Investment partnership                           | 44,713  |                        |
| PS&Marketing Corporation                | Apr. 3, 2009             | Resale of telecommunication services             | 246,574   | Material               |
| Service Ace Co., Ltd.                   | Jul. 1, 2010             | Call center operation and telemarketing services | 36,742  |                        |
| Service Top Co., Ltd.                   | Jul 1, 2010              | Call center operation and telemarketing services | 29,706  |                        |
| Network O&S Co., Ltd.                   | Jul. 1, 2010             | Wireless telecommunication services              | 32,955  |                        |
| Service In Co., Ltd.                    | Apr. 4, 2011             | Internet services                                | 0   |                        |
| BNCP Co., Ltd.                          | Dec. 7, 2009             | Software development                             | 0   |                        |
| SK Planet Co., Ltd.                     | Oct. 5,2011              | Platform service                                 | 0   | Material               |

| Name   | Date of<br>Establishment           | Principal Business                   | Total Asset as of Dec. 31,<br>2010 (millions of<br>Won) | Material<br>Subsidiary |
|--|------------------------------------|--------------------------------------|---|------------------------|
| SK Telecom China Holdings Co., Ltd.                                  | Jul. 12, 2007                      | Investment                           | 37,562  |                        |
| Sky Property Mgmt., Ltd.   | Jun. 20, 2007                      | Real estate rental                   | 567,480   | Material               |
| Shenzhen E-eye High Tech Co., Ltd.                                   | Apr. 1, 2000                       | Telematics services                  | 13,759  |                        |
| SK China Real Estate Co., Limited                                    | Mar. 19, 2009                      | Real estate investment               | 295   |                        |
| SKT Vietnam PTE., Ltd.   | Apr. 5, 2000                       | Wireless telecommunication services  | 49,115  | Material               |
| SKT Americas, Inc.   | Dec. 29, 1995                      | Management consulting and investment | 51,909  |                        |
| YTK Investment Ltd.  | Jul. 1, 2010                       | Investment                           | 39,645  |                        |
| Technology Innovation Partners, LP                                   | Jun. 24, 2011                      | Investment                           | 0   |                        |
| Atlas Investment   | Jun. 24, 2011                      | Investment                           | 0   |                        |
| SK Telecom China Fund I L.P.<br>A. Corporate Legal Business Name: SK | Sep. 14, 2011<br>Telecom Co., Ltd. | Investment                           | 0   |                        |

B. Date of Incorporation: March 29, 1984

C. Location of Headquarters

(1) Address: 11 Euljiro 2-ga, Jung-gu, Seoul, Korea

(2) Phone: +82-2-6100-2114

(3) Website: http://www.sktelecom.com

D. Major Businesses

#### (1) Wireless Business

The Company provides wireless telecommunications services, characterized by its competitive strengths in handheld device, affordable pricing, network coverage and an extensive contents library. With the commencement of services employing LTE technology, the Company expects to be able to provide its wireless subscribers with access to high-quality video contents and services, interactive multimedia games and other new services. In 2012, we plan to achieve new growth by focusing on data services as LTE service expands. Having reached one million LTE subscribers as of January 31, 2012 for the first time in Korea, the Company is solidifying its leadership position in LTE services based on its technology and network operating expertise. The Company also plans to improve the profitability of its wireless business through efficient capital expenditures and marketing and enhancement of marketing network and products. In the business-to-business area, the Company plans to develop and commercialize industry-specific solutions focused on healthcare and education through strategic alliances.

#### (2) Fixed-line Business

SK Broadband is engaged in providing telecommunications, broadcasting and new media services and various other services that are permitted to be carried out by SK Broadband under relevant regulations, as well as business activities that are directly or indirectly related to providing those services. With the adoption of K-IFRS in 2011, our broadband and fixed-line services segment also includes the following services provided by certain other subsidiaries of SK Telecom subject to consolidation under K-IFRS: multimedia services and IP TV services (Broadband Media Co., Ltd.); telemarketing services (Broadband CS Co., Ltd.); and telecommunications-related construction and lease services (Broadband D&M Co., Ltd.).

#### (3) Other Businesses

The Company is pursuing customer satisfaction by providing the best service and generating new values in diverse areas in contents delivery, location based service, media, mobile commerce and advertisement. In contents delivery service, the Company provides high-quality digital contents in its leading mobile contents marketplace, T store, which had more than 10 million subscribers and plans to expand globally.

In the location based service business, users of the Company s T map service surpassed 10 million in 2011. T map provides real time traffic information and various local information. In the media business, the Company provides hoppin service that enables subscribers to access various multimedia contents through personal computers, mobile and other digital devices. In the commerce and advertising area, the Company s 11 Street provides platform service that connects various sellers and purchasers on-line, which continues to increase its market share. In addition, the Company pursues new business opportunities in comprehensive advertising service comprising on-line and wireless, such as its T ad service.

SK Communications provides integrated portal services through NATE, social networking services through Cyworld and instant messaging services through NATE-ON. Key sources of revenue for SK Communications are display advertising, search engine-based advertising, and contents and other services. Display advertising consists of image, video and Flash-based multimedia advertising carried on NATE, Cyworld and NATE-ON and aims to give greater exposure to the advertiser's brand name to the public. The increased effectiveness of on-line media as an advertising outlet has resulted in greatly expanded advertiser base, and the increasing variety in the format of advertising have all contributed to the growth of display advertising. Search engine-based advertising refers to the type of advertising that embeds advertisements within search results produced by searches of certain keywords on the NATE portal site. Search engine-based advertising has a certain appeal to small and medium-sized advertisers. Contents and other services include sales of on-line items to be used on Cyworld, contents sales and providing certain types of services. Revenues from contents and other services are generated through sales of on-line digital items through fixed-line Cyworld services and revenues generated by usage of mobile Cyworld services, which are shared with mobile phone service operators, as well as revenues from NATE-ON instant messaging, custom decorations for mobile phones, cartoon strips, fortunetelling, games and other contents services. In addition, SK Communications receives revenue from its services agreement with SK Telecom in connection with operation of WAP wireless NATE services. Service In Co., Ltd. is engaged in Internet service, database and on-line information service, data processing, Internet contents services, telemarketing and other computer services.

See II. Business Overview for more information.

#### E. Credit Ratings

#### (1) Corporate Bonds

| Credit rating date | Subject of rating | Credit rating | Credit rating entity (Credit rating range) | Rating classification |
|--------------------|-------------------|---------------|--|-----------------------|
| February 20, 2008  | Corporate bond    | AAA           | Korea Ratings                              | Current rating        |
| February 21, 2008  | Corporate bond    | AAA           | Korea Investors Service, Inc.              | Current rating        |
| February 21, 2008  | Corporate bond    | AAA           | Korea Information Services, Inc.           | Current rating        |
| June 3, 2008       | Corporate bond    | AAA           | Korea Ratings                              | Regular rating        |
| June 17, 2008      | Corporate bond    | AAA           | Korea Investors Service, Inc.              | Regular rating        |
| June 30, 2008      | Corporate bond    | AAA           | Korea Information Services, Inc.           | Regular rating        |
| October 20, 2008   | Corporate bond    | AAA           | Korea Ratings                              | Current rating        |

| Credit rating date | Subject of rating | Credit rating | Credit rating entity<br>(Credit rating range) | Rating classification |
|--------------------|-------------------|---------------|---|-----------------------|
| October 20, 2008   | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Current rating        |
| October 20, 2008   | Corporate bond    | AAA           | Korea Information Services, Inc.              | Current rating        |
| January 13, 2009   | Corporate bond    | AAA           | Korea Ratings                                 | Current rating        |
| January 13, 2009   | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Current rating        |
| January 13, 2009   | Corporate bond    | AAA           | Korea Information Services, Inc.              | Current rating        |
| February 23, 2009  | Corporate bond    | AAA           | Korea Ratings                                 | Current rating        |
| February 23, 2009  | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Current rating        |
| February 23, 2009  | Corporate bond    | AAA           | Korea Information Services, Inc.              | Current rating        |
| June 24, 2009      | Corporate bond    | AAA           | Korea Information Services, Inc.              | Regular rating        |
| June 26, 2009      | Corporate bond    | AAA           | Korea Ratings                                 | Regular rating        |
| June 30, 2009      | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Regular rating        |
| June 22, 2010      | Corporate bond    | AAA           | Korea Ratings                                 | Regular rating        |
| June 29, 2010      | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Regular rating        |
| June 29, 2010      | Corporate bond    | AAA           | NICE Investors Service Co, Ltd.               | Regular rating        |
| May 27, 2011       | Corporate bond    | AAA           | Korea Ratings                                 | Regular rating        |
| June 13, 2011      | Corporate bond    | AAA           | NICE Investors Service Co, Ltd.               | Regular rating        |
| June 23, 2011      | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Regular rating        |
| December 12, 2011  | Corporate bond    | AAA           | Korea Investors Service, Inc.                 | Current rating        |
| December 13, 2011  | Corporate bond    | AAA           | NICE Investors Service Co, Ltd.               | Current rating        |
| December 16, 2011  | Corporate bond    | AAA           | Korea Ratings                                 | Current rating        |

<sup>\*</sup> Rating definition: AAA - The certainty of principal and interest payment is at the highest level with extremely low investment risk, and is stable in that there is no influence of any environmental change under reasonable expectation conditions.

(2) Commercial Paper ( CP )

| Credit rating date | Subject of rating | Credit rating | Credit rating entity (Credit rating range) | Rating classification |
|--------------------|-------------------|---------------|--|-----------------------|
| June 3, 2008       | CP                | A1            | Korea Ratings                              | Current rating        |
| June 16, 2008      | CP                | A1            | Korea Information Services, Inc.           | Current rating        |
| June 17, 2008      | CP                | A1            | Korea Investors Service, Inc.              | Current rating        |
| October 20, 2008   | CP                | A1            | Korea Ratings                              | Regular rating        |
| October 20, 2008   | CP                | A1            | Korea Investors Service, Inc.              | Regular rating        |
| October 20, 2008   | CP                | A1            | Korea Information Services, Inc.           | Regular rating        |
| June 24, 2009      | CP                | A1            | Korea Information Services, Inc.           | Current rating        |

| Credit rating date | Subject of rating | Credit rating | Credit rating entity<br>(Credit rating range) | Rating classification |
|--------------------|-------------------|---------------|---|-----------------------|
| June 26, 2009      | CP                | A1            | Korea Ratings                                 | Current rating        |
| June 30, 2009      | CP                | A1            | Korea Investors Service, Inc.                 | Current rating        |
| December 15, 2009  | CP                | A1            | Korea Ratings                                 | Regular rating        |
| December 30, 2009  | CP                | A1            | Korea Investors Service, Inc.                 | Regular rating        |
| December 30, 2009  | CP                | A1            | Korea Information Services, Inc.              | Regular rating        |
| June 22, 2010      | CP                | A1            | Korea Ratings                                 | Current rating        |
| June 29, 2010      | CP                | A1            | Korea Investors Service, Inc.                 | Current rating        |
| June 29, 2010      | CP                | A1            | NICE Investors Service Co, Ltd.               | Current rating        |
| December 16, 2010  | CP                | A1            | Korea Ratings                                 | Regular rating        |
| December 27, 2010  | CP                | A1            | Korea Investors Service, Inc.                 | Regular rating        |
| December 29, 2010  | CP                | A1            | NICE Investors Service Co, Ltd.               | Regular rating        |
| May 27, 2011       | CP                | A1            | Korea Ratings                                 | Current rating        |
| June 13, 2011      | CP                | A1            | NICE Investors Service Co, Ltd.               | Current rating        |
| June 23, 2011      | CP                | A1            | Korea Investors Service, Inc.                 | Current rating        |
| December 12, 2011  | CP                | A1            | Korea Investors Service, Inc.                 | Regular rating        |
| December 13, 2011  | CP                | A1            | NICE Investors Service Co, Ltd.               | Regular rating        |
| December 16, 2011  | CP                | A1            | Korea Ratings                                 | Regular rating        |

<sup>\*</sup> Rating definition: A1 - Timely repayment capability is at the highest level with extremely low investment risk, and is stable in that there is no influence of any environmental change under reasonable expectation conditions.

<sup>(3)</sup> International Credit Ratings

| Date of credit rating                   | Subject of rating          | Credit rating of securities | Credit rating company (Credit rating range) | Rating type    |
|---|----------------------------|-----------------------------|---|----------------|
| April 7, 2009                           | Offshore Convertible Bonds | A                           | Fitch (England)                             | Current rating |
| April 7, 2009                           | Offshore Convertible Bonds | A2                          | Moody s (U.S.A.)                            | Current rating |
| April 7, 2009 <b>2. Company History</b> | Offshore Convertible Bonds | A                           | S&P (U.S.A.)                                | Current rating |

March 2008: Purchased shares of SK Broadband Co., Ltd. (formerly Hanaro Telecom)

May 2009: Participated in the public share offering of SK Broadband Co., Ltd.

September 2009: Acquired leased line and related other business of SK Networks Co., Ltd.

February 2010: Purchased shares of Hana Card Co., Ltd.

October 2011: SK Planet Co., Ltd. was spun off from the Company.

#### A. Location of Headquarters

22 Dohwa-dong, Mapo-gu, Seoul (July 11, 1988)

16-49 Hangang-ro 3-ga, Yongsan-gu, Seoul (November 19, 1991)

267 Namdaemun-ro 5-ga, Jung-gu, Seoul (June 14, 1995)

99 Seorin-dong, Jongro-gu, Seoul (December 20, 1999)

11 Euljiro 2-ga, Jung-gu, Seoul (December 13, 2004)

#### B. Significant Changes in Management

At the Extraordinary General Meeting of Shareholders held on August 31, 2011, Jun Ho Kim was elected as an inside director and Jin Woo So resigned from the Board to transfer to an affiliate of the Company. At the 28th General Shareholders Meeting held on March 23, 2012, (1) Young Tae Kim and Dong Seob Jee were elected as inside directors, (2) Hyun Chin Lim was re-elected as an independent director, and (3) Hyun Chin Lim was re-elected as a member of the audit committee.

#### C. Change in Company Name

On September 22, 2008, SK Broadband, one of our material consolidated subsidiaries, changed its name to SK Broadband Co., Ltd. from Hanaro Telecom Co., Ltd. to facilitate the sharing of SK Group s corporate culture and brand. Similarly, on September 22, 2008, Broadband Media Co., Ltd., another of our material consolidated subsidiaries, changed its name to Broadband Media Co., Ltd. from Hanaro Media Co., Ltd.

D. Mergers, Acquisitions and Restructuring

[SK Telecom]

(1) Spin-off

In accordance with the resolution of the Company s board of directors on July 19, 2011 and the resolution of the shareholders meeting on August 31, 2011, the Company spun off its platform business and established SK Planet Co., Ltd. effective as of October 1, 2011. The registration of the spin-off was completed on October 5, 2011. Set forth below are important details of the spin-off.

Description Detail

Method of Spin-off Simple vertical spin-off

Resulting Companies SK Telecom Co., Ltd. (Surviving Company)

SK Planet Co., Ltd. (Spin-off Company)

Effective Date October 1, 2011

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Set forth below is summary of financial position before and after the spin-off. (in millions of Won)

| Description                |   | Before spin-off<br>(As of September 30,<br>2011)<br>SK Telecom Co., Ltd. | After spin-off (As o<br>SK Telecom Co., Ltd. | f October 1, 2011)<br>SK Planet Co., Ltd. |  |
|----------------------------|---|--|--|---|--|
| Total Asset                | is .  | 19,400,114   | 19,084,651                                   | 1,545,537                                 |  |
| Total Liabi                | lities  | 7,673,828  | 7,358,365                                    | 315,463                                   |  |
| Total Share<br>Schedule of | cholders Equity<br>f spin-off                             | 11,726,286   | 11,726,286                                   | 1,230,074                                 |  |
| Category                   |   |  | Date   |   |  |
| Board resol                | lution on spin-off  |  | July 19, 2011                                |   |  |
| Record Dat<br>Spin-off     | te for Determination of Shareholders for the Shareholders | s Meeting for  | August 4, 201                                | 1   |  |
| Shareholde                 | rs Meeting for Approval of Spin-off Plan                  |  | August 31, 201                               | 1   |  |
| Date of Spi                | n-off   |  | October 1, 2011                              |   |  |
| Shareholde                 | rs Meeting for Report of Spin-off or Inaugural Meeting    | g of Shareholders  | October 4, 2011                              |   |  |
| Registration               | n of Spin-off   |  | October 5, 201                               | 1   |  |
| Others                     | Notice of closure of shareholders register                |  | July 20, 2011                                |   |  |
|                            | Period of closure of shareholders register                |  | August 5, 2011~ Augu                         | st 8, 2011                                |  |
|                            | Public notice of shareholders meeting                     |  | August 10, 2011 and Aug                      | rust 12, 2011                             |  |
|                            | Dispatch of notice of shareholders meeting                |  | August 12, 201                               | 1   |  |
|                            | Changes in shareholding, including majority shareholding  | lder   |  |   |  |
|                            | Not applicable because the spin-off is a simple           | e vertical spin-off.   |  |   |  |
|                            | Appraisal rights of shareholders                          |  |  |   |  |

Not applicable because the spin-off is a simple vertical spin-off.

#### Protection of creditors

In accordance with Article 530-1 Paragraph 1, both SK Telecom and SK Planet will be jointly and severally liable for the payment of all obligations of SK Telecom incurred prior to the spin-off.

#### Allocation of new shares

In accordance with Articles 530-2 through 530-12, the spin-off is a simple vertical spin-off and all shares of SK Planet were allocated to SK Telecom.

#### (2) Acquisition of Shares of Hynix Semiconductor

In accordance with the resolution of the Company s board of directors on November 14, 2011, the Company purchased 146,100,000 shares of Hynix Semiconductor Inc. (aggregate purchase price of Won 3,374,726 million) on February 14, 2012 in order to acquire the control of Hynix Semiconductor. The Company has a 21.05% equity interest in Hynix Semiconductor after the purchase.

[SK Telink Co., Ltd.]

(1) Merger

On July 22, 2010, the board of directors approved the merger of TU Media Corp. into SK Telink Co., Ltd. effective as of November 1, 2010. In connection with this merger, SK Telink issued 256,763 shares of its common stock.

[SK Communications Co., Ltd.]

(1) Merger

On June 25, 2007, the board of directors resolved to cause SK Communications Co., Ltd. to merge into Empas Corp., effective as of November 1, 2007. We believe this merger helped to strengthen our competitiveness in the portal services market. In the merger, one share of the former SK Communications was converted into 3.5732182 shares of Empas.

(2) Spin off

On August 6, 2008, the board of directors resolved to spin off its video education business to create Etoos Co., Ltd., effective as of November 1, 2008. The spin off was intended to help the Company to better focus on its core businesses and to give each of our business divisions greater autonomy in making operational decisions based on technical expertise specific to the respective business division.

- (3) Disposition and acquisition of businesses
- 1. Disposition of publishing business division

On April 10, 2009, SK Communications sold its publishing business division to Etoos for Won 4,785 million in accordance with the resolution of its board of directors of March 5, 2009.

2. Acquisition of the KUKU division

On July 1, 2009, SK Communications purchased the KUKU division from SK I-Media Co., Ltd. for a purchase price of Won 1,157 million, in accordance with the June 25, 2009 resolution of its board of directors.

3. Disposition of the Spicus division

Pursuant to the July 23, 2009 resolution of its board of directors, SK Communications sold the Spicus division, its telephone English education division, to Spicus Inc., a subsidiary of Altos Ventures on August 1, 2009 for a purchase price of Won 1,493 million.

(4) Disposition of shares

SK Communications sold all of its shares in Etoos to Cheong Sol pursuant to a resolution of its board of directors of October 19, 2009 and, as consideration, received Won 50,000 million principal amount of convertible bonds.

E. Other Important Matters related to Management Activities

[SK Telecom]

(1) Interim dividend

On July 28, 2011, the board of directors resolved to declare interim dividends as follows:

- 1) Payment of interim dividends: cash dividend of Won 1,000 per share (Total dividend amount: Won 71,094,999,000)
- 2) Market dividend rate: 0.63%

3) Record date: June 30, 2011

4) Date of dividend payment: Within 20 days following the resolution of the board of directors

#### (2) Share buy-back

In accordance with the resolution of the Company s board of directors on July 19, 2011, the Company repurchased 1,400,000 shares of treasury stock to stabilize share price and enhance shareholder value. The treasury shares were purchased from July 21, 2011 through September 28, 2011 and the number of treasury shares after the buy-back was 11,050,712 shares.

#### (3) Leak of personal information

In July 2011, a leak of personal information of subscribers of Nate and Cyworld websites operated by SK Communications Co., Ltd., the Company s consolidated subsidiary, occurred. Two lawsuits (total claim of Won 9 million) demanding compensation for damages from the leak were filed and five payment orders (total payment amount of Won 7 million) were issued by the courts against SK Communications in connection with the leak.

#### (4) Bank loans

On February 14, 2012, the Company borrowed Won 2.5 trillion in a syndicated loan from a syndicate of Korean banks including Kookmin Bank and Woori Bank in order to finance the purchase of Hynix shares. Won 2 trillion of the loan matures in three years and Won 0.5 trillion of the loan matures in one year.

#### [SK Broadband]

SK Broadband, a material consolidated subsidiary of ours, acquired subscriberships of regional cable and other service providers on several different occasions. Such acquisitions were intended to secure a stable subscriber base for our broadband Internet service and, at the same time, increase the service coverage area. Because such acquisitions were conducted on a relatively small scale and involved purchase of subscriberships, we did not believe such acquisitions rose to the level of purchasing an entire business line from another company or likely to have a material impact on our business, and therefore we believed that such acquisitions did not require resolution of our shareholders.

#### 3. Total Number of Shares

#### A. Total number of shares

| (As of December 31, 2011)                   |               |             | (Unit: shares) |
|---|---------------|-------------|----------------|
|   | Share type    |             |                |
| Classification                              | Common shares | Total       | Remarks        |
| I. Total number of authorized shares        | 220,000,000   | 220,000,000 |                |
| II. Total number of shares issued to date   | 89,278,946    | 89,278,946  |                |
| III. Total number of shares retired to date | 8,533,235     | 8,533,235   |                |

a. reduction of capital

| (As of December 31, 2011)               |                            |                                   | (Unit: shares) |  |
|---|----------------------------|-----------------------------------|----------------|--|
| Classification                          | Share typ<br>Common shares | Share type<br>Common shares Total |                |  |
| b. retirement with profit               | 8,533,235                  | 8,533,235                         |                |  |
| c. redemption of redeemable shares      |                            |                                   |                |  |
| d. others                               |                            |                                   |                |  |
| IV. Total number of shares (II-III)     | 80,745,711                 | 80,745,711                        |                |  |
| V. Number of treasury shares            | 11,050,712                 | 11,050,712                        |                |  |
| VI. Number of shares outstanding (IV-V) | 69,694,999                 | 69,694,999                        |                |  |

On July 20, 2011, the Company publicly disclosed its plan to repurchase treasury stock. The Company repurchased 1.4 million shares of treasury stock from July 25, 2011 to September 30, 2011 through the Korea Exchange. For more information on the repurchase of treasury stock, please see public disclosures made on July 20, 2011 and October 5, 2011.

#### B. Treasury Stock

(1) Acquisitions and Dispositions of Treasury Stocks

| (As of December 31, 2011)   | ion methods  |                                      | Type of shares                    | At the beginning of period | Changes Acquired (+)Disposed (Retired (-) | (Unit: Shares) At the end of period |
|---|--|--------------------------------------|-----------------------------------|----------------------------|---|-------------------------------------|
| requisi.  | on methods   | Direct<br>acquisition from<br>market | Common shares<br>Preferred shares | ·                          | 1,400,000                                 | 7,086,028                           |
|   | Direct acquisition   | Tender offer  Appraisal rights       | Common shares<br>Preferred shares |                            |   |                                     |
| Acquisition pursuant to<br>the Financial Investment<br>Services and Capital |  | of dissenting<br>shareholder         | Common shares<br>Preferred shares |                            |   |                                     |
| Markets Act of Korea<br>(FSCMA)   |  | Sub-total                            | Common shares Preferred shares    | 5,686,028                  | 1,400,000                                 | 7,086,028                           |
|   | Acquisition<br>through<br>trust and<br>other<br>agreements | Held by trustee  Held in actual      | Common shares<br>Preferred shares |                            |   |                                     |
|   |  | stock                                | Common shares<br>Preferred shares | 3,886,710                  |   | 3,886,710                           |
|   |  | Sub-total                            |                                   | 3,886,710                  |   | 3,886,710                           |

|                   | Common shares                     |                     |            |
|-------------------|-----------------------------------|---------------------|------------|
|                   | Preferred shares                  |                     |            |
| Other acquisition | Common shares<br>Preferred shares | 77,974              | 77,974     |
| Total             | Common shares  Preferred shares   | 9,650,712 1,400,000 | 11,050,712 |

#### 4. Status of Voting Rights

| (As of December 31, 2011)  Classification                                  |                                 | Number of shares | (Unit: shares)<br><b>Remarks</b> |
|--|---------------------------------|------------------|----------------------------------|
| Total shares (A)   | Common share<br>Preferred share | 80,745,711       | -                                |
| Number of shares without voting rights (B)                                 | Common share<br>Preferred share | 11,050,712       | Treasury shares                  |
| Shares with restricted voting rights under the Korean law (C)              | -                               |                  | -                                |
| Shares with reestablished voting rights (D)                                | -                               |                  | -                                |
| The number of shares with exercisable voting rights (E = $A - B - C + D$ ) | Common share Preferred share    | 69,694,999       | -                                |

#### 5. Dividends and Others

#### A. Dividends

- (1) Distribution of cash dividends was approved during the 26th General Meeting of Shareholders held on March 12, 2010.
  - Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.
- (2) Distribution of interim dividends of Won 1,000 was approved during the 318th Board of Directors Meeting on July 22, 2010.
- (3) Distribution of cash dividends was approved during the 27th General Meeting of Shareholders held on March 11, 2011.
  - Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.
- (4) Distribution of interim dividends of Won 1,000 was approved during the 330th Board of Directors Meeting on July 28, 2011.
- (5) Distribution of cash dividends was approved during the 28th General Meeting of Shareholders held on March 23, 2012.
  - Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

<sup>\*</sup> Among 11,050,712 shares directly acquired by the Company, 2,192,102 shares were deposited with the Korea Securities Depository as of December 31, 2011 for issuance upon conversion of the overseas convertible bonds.

#### B. Dividends for the Last 3 Fiscal Years

|   |                                 | (Unit: in millions of Won, except per share value |   |   |  |  |  |  |  |
|---|---------------------------------|---|---|---|--|--|--|--|--|
|   |                                 | As of and for the year ended December 31,         | As of and for the<br>year ended<br>December 31, | As of and for the<br>year ended<br>December 31, |  |  |  |  |  |
| Classification                                |                                 | 2011  | 2010  | 2009  |  |  |  |  |  |
| Par value per share (Won)                     |                                 | 500   | 500   | 500   |  |  |  |  |  |
| Net income                                    |                                 | 1,694,363   | 1,947,008                                       | 1,288,340                                       |  |  |  |  |  |
| Net income per share (Won)                    |                                 | 24,002  | 27,063  | 17,808  |  |  |  |  |  |
| Total cash dividend                           |                                 | 656,533   | 669,534   | 680,043   |  |  |  |  |  |
| Total stock dividends                         |                                 |   |   |   |  |  |  |  |  |
| Percentage of cash dividend to available inco | ome (%)                         | 38.7  | 34.4  | 52.8  |  |  |  |  |  |
| Cash dividend yield ratio (%)                 | Common share Preferred share    | 6.6   | 5.4   | 5.6   |  |  |  |  |  |
| Stock dividend yield ratio (%)                | Common share Preferred share    |   |   |   |  |  |  |  |  |
| Cash dividend per share (Won)                 | Common share<br>Preferred share | 9,400   | 9,400   | 9,400   |  |  |  |  |  |
| Stock dividend per share (share)              | Common share Preferred share    |   |   |   |  |  |  |  |  |

- " Prepared based on non-consolidated financial statements. Net income per share means basic net income per share. 2010 and 2011 information is prepared based on K-IFRS.
- \* Total cash dividend of Won 680,043 million for the year ended December 31, 2009 includes the total interim dividend amount of Won 72,345 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount of Won 1,000.
- \* Total cash dividend of Won 669,534 million for the year ended December 31, 2010 includes the total interim dividend amount of Won 72,345 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount of Won 1,000.
- \* Total cash dividend of Won 656,533 million for the year ended December 31, 2011 includes the total interim dividend amount of Won 71,095 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount of Won 1,000.

#### II. BUSINESS

Each company in consolidated entity is separate as a legal entity providing independent services and products.

The business is majorly distinguished as a wireless telecommunication business consisting of mobile phone, wireless data, information telecommunication, a fixed line telecommunication business consisting of PSTN, high speed Internet, data and network lease service etc. and other telecommunication business composing of Internet portal service, game etc.

#### 1. Business Overview

#### [Wireless Business]

#### A. Industry Characteristics

As of December 31, 2011, the number of domestic mobile phone subscribers reached 52.51 million and, with more than 100% penetration rate, the Korean mobile communication market can be considered to have reached its maturation stage. However, the penetration rate is expected to increase further due to increased use of mobile phones by corporate users resulting from the rapid growth of smartphone markets, as well as the increasing popularity of high-tech mobile devices based on wireless data services such as tablet PC.

The Korean mobile communications market continues to improve in the quality of services with the help of advances in network-related technology and the development of highly advanced handsets including various smartphones which enable the provision of convergence services for multimedia contents, mobile commerce, telematics, satellite Digital Multimedia Broadcasting (DMB), digital home services, connected workforce services and other related services. In addition, through HSPA+ network commercialized in October 2010 and the LTE network introduced in July 2011, the B2B business directly resulting in the enhancement of productivity, such as the corporate connected workforce business, is expected to grow rapidly.

#### B. Growth Potential

|                       | Classification    | As of<br>December 31, 2011 | 2010   | As of Dec | (Unit: 1,00<br>rember 31,<br>2008 | 0 persons) <b>2007</b> |
|-----------------------|-------------------|----------------------------|--------|-----------|-----------------------------------|------------------------|
|                       | Ciassification    | December 51, 2011          | 2010   | 2007      | 2000                              | 2007                   |
|                       | SK Telecom        | 26,553                     | 25,705 | 24,270    | 23,032                            | 21,968                 |
| Number of subscribers | Others (KT, LGU+) | 25,954                     | 25,062 | 23,675    | 22,575                            | 21,529                 |
|                       | Total             | 52,507                     | 50,767 | 47,944    | 45,607                            | 43,497                 |

(Source: Korea Communications Commission website)

#### C. Domestic and Overseas Market Conditions

The Korean mobile communication market includes the entire population of Korea with mobile communication service needs, and almost every Korean is considered a potential user. Sales revenue related to data services is expected to increase due to the increasing popularity of smartphones and wireless Internet. Business-to-business segment that creates added values by adding additional solutions and applications is also growing. Seasonal and economic fluctuations have much less impact on the Korean mobile communication market compared to other industries.

Historical market share of the Company:

| (As of December 31, 2011)     |                   |       | (          | Unit: %) |
|-------------------------------|-------------------|-------|------------|----------|
|                               | As of             | As of | f December | 31,      |
| Classification                | December 31, 2011 | 2010  | 2009       | 2008     |
| Mobile communication services | 50.6              | 50.6  | 50.6       | 50.5     |

Comparative market share:

| Classification | SK Telecom | KT   | LG U+ |
|----------------|------------|------|-------|
| Market share   | 50.6       | 31.5 | 17.9  |

(Source: Korea Communications Commission website)

#### D. Business Overview and Competitive Strengths

The Company is seeking to transform itself from a telecommunication service provider into a comprehensive information and communication technology ( ICT ) service provider. It has continued to expand the scope of its services and achieved strong growth in subscribers amid fierce competition and rate cuts. In 2011, on a non-consolidated basis, the Company recorded revenue of Won 12.58 trillion, operating income of Won 2.09 trillion and net income of Won 1.69 trillion. On a consolidated K-IFRS basis, the Company s revenue increased 2.2% to Won 15.99 trillion in 2011 from the previous year, primarily due to an increase in the number of 3G smartphone subscribers and LTE subscribers. The Company s consolidated K-IFRS operating income amounted to Won 2.13 trillion, impacted by an increase in capital expenditures due to an increase in data traffic, as well as an increase in frequency expenses.

The number of subscribers as of the end of 2011 was 26,550,000, an increase of 850,000 from the previous year. In particular, the number of smartphone subscribers as of the end of 2011 was 11,260,000, an increase of 7,350,000 from the previous year, including 650,000 LTE subscribers, solidifying the Company s market leadership. The Company upgraded the quality of smartphone services by providing commercial LTE services, which enable streaming service of high-quality videos, high-definition video conference calls and wireless on-line gaming services. The Company also plans to enhance customer satisfaction by improving network quality.

#### [Fixed Line Business]

#### A. Industry Characteristics

The Korean telecommunications industry is currently characterized by the introduction of smartphones, tablet computers and other devices with enhanced mobility and the advent of cloud computing, mobile offices and other information and communications technology. In addition, mergers among fixed-line operators and wireless operators have accelerated the convergence within the telecommunications sector, creating a market structure in which groups with both fixed-line and wireless capabilities compete for greater market share to secure a more solid footing in the market. Spurred on by the introduction of various bundled products, growth in the subscriber base for IPTV services and a paradigm shift in the voice telephone market towards Internet-based telephone services, the broadband and fixed-line telecommunications market is playing a key role in the accelerated consolidation of the service providers as well as heightened competition in a growing market. The increased usage of smartphones and tablet PCs, as well as the commercialization of the fourth generation LTE network, has greatly increased the demand for wireless data transmissions, thereby putting into greater relief the importance of fixed-line networks.

We believe the transition to digital TV services will accelerate in 2012 when analog open air TV broadcast will terminate. We expect stronger competition in new services such as smart TVs and various convergence products, such as smartphones and N Screen services employing tablet computers.

Satellite DMB service has characteristics of both broadcasting and telecommunication services. It is characterized as satellite broadcasting because it broadcasts the same programming to multiple users through the satellite network, while it has characteristics of telecommunication because it provides two-way communication service through handsets. Satellite DMB service can be compared to broadcasting media, such as terrestrial radio and television, cable television and satellite broadcasting, as well as telecommunication media, such as the Internet and wireless telephone, and convergence media, such as wireless portal and terrestrial DMB service.

#### B. Growth Potential

(Unit: 1,000 persons)

|                        | Classification      | As of<br>December 31, 2011 | As of Dece<br>2010 | ember 31,<br>2009 |
|------------------------|---------------------|----------------------------|--------------------|-------------------|
|                        | High Speed Internet | 17,860                     | 17,224             | 16,348            |
| Fixed Line Subscribers | Fixed Line          | 18,633                     | 19,273             | 20,089            |
|                        | IPTV                | 3,591                      | 2,740              | 1,742             |

(Source: Korea Communications Commission website)

#### C. Domestic and Overseas Market Conditions

The broadband and fixed-line telecommunications market comprises all residents in Korea who have a need for broadband Internet, telephone, IPTV or other fixed-line services, regardless of their gender, age and income levels, and extends to all geographical areas in Korea. Most foreign countries deem fixed-line telecommunications services as part of their national infrastructure, and therefore at this moment reliance on domestic service providers is near 100%. The broadband Internet market and telephone services market are near saturation, but there is a steady increase in number of subscribers. In addition, there has been a strong growth in the market for IPTV, smart office services and other integrated convergence products that are becoming the new media platform in the market, resulting in faster growth in the business-to-business market.

Historical market share of the Company:

| Classification                       | As of<br>December 31, 2011 | As of Dec | (Unit: %)<br>ember 31,<br>2009 |
|--------------------------------------|----------------------------|-----------|--------------------------------|
| High Speed Internet (include Resale) | 23.5                       | 23.2      | 23.5                           |
| Fixed Line (include VOIP)            | 14.6                       | 13.7      | 11.5                           |
| IPTV                                 | 24.6                       | 26.8      | 23.1                           |

(Source: Korea Communications Commission website)

#### D. Business Overview and Competitive Strengths

SK Broadband, which in 1999 became the first company in the world to commence commercial ADSL services, has strengthened its co-marketing efforts with SK Telecom. The co-marketing efforts and the enhanced competitiveness of the bundled products have resulted in expanded subscriber base across all of our businesses, including broadband Internet, telephone and IPTV. In particular, we have positioned ourselves to focus on corporate customer services as one of the key strategic areas for mid- to long-term growth, and our efforts to exploit new information and communications technology based businesses have led to revenue growth and strengthening of our competitiveness in the emerging business-to-business market.

SK Telink, a material consolidated subsidiary of ours, provides international telecommunications service. SK Telink has been able to establish itself as a market leader as a result of its affordable pricing, proactive marketing and the quality of its services. It launched a mobile phone-based international calling service under the brand name 00700 in 1998, creating a new niche market within the long-distance telephony market that was otherwise dominated by existing service providers. In 2003, SK Telink was designated a common carrier for international calling services, which allowed us to expand our international calling services to fixed-line international calling services. In addition, in 2011, we were again ranked first in the three major independent customer satisfaction surveys, including the Korea Nation Customer Satisfaction Index, after having been ranked first in 2010. The revenue from our international calling services in 2011 was Won 416.5 billion.

On December 30, 2004, we obtained from the government a license to provide the satellite DMB service, which is a new multimedia broadcasting service and a convergence service comprising broadcasting and telecommunication. We commenced commercial broadcasting in May 2005 and had 1.17 million subscribers as of December 31, 2011, which has decreased recently due to the subscribers migration to mobile Internet video services. The growth of satellite DMB service has generally slowed.

#### [Other Business]

#### A. Industry Characteristics

As the number of smartphone subscribers in Korea exceeds 23 million, 92% of total economically active population uses smartphones. The growth in smartphones and other mobile devices has made a service provider with strong platform business the leader in ICT market. Platform business acts as an intermediary among various customer groups and thereby generating new values, attracting subscribers and users and creating an ecosystem with certain lock-in effects. A platform can exist in various forms, including technological standard (iOS, Android OS), subscriber-based service platforms (Facebook, Twitter) or a marketplace (Amazon, T store). Platform business is evolving and expanding globally.

Platform business has strong growth potential due to its connectivity with related services and ease of global expansion. Apple has become the world s leading smartphone producer based on its innovative design and the competitive strength of its AppStore platform. Google has created a new ecosystem of long-tail advertisement by attracting millions of third parties to its advertising platform, as well as showing strong growth in mobile markets with its competitive platform based on Android OS. Facebook has grown significantly into a platform business by introducing platforms such as Facebook Connect, Social Graph and Like.

In the past 10 years, the number of Internet subscribers in Korea increased by approximately 13 million from approximately 24.4 million in 2001 to approximately 37.2 million in 2011, representing a 4.4% compounded annual growth rate. The number of Internet subscribers saw an annual growth rate of at least 5% in the first half of the decade; however, starting in 2006, the annual growth rate dropped to around 1% as the market became more mature and stable. (Source: Korea Internet & Security Agency).

Internet portal service, which has grown based on search and community services, is expanding into various different services. The primary revenue source for the Internet portal service is Internet advertisement, which has experienced a rapid growth and has become a major advertisement media comparable to traditional media such as the television or newspapers. In addition, a rapid increase in mobile Internet users has led to the development of various mobile web services and applications. Mobile advertisement market is growing rapidly together with the growing popularity of mobile Internet and is expected to become an important revenue source for Internet portal services.

#### B. Growth Potential

The Company expects that the scope and value generated by the platform business, including application and content marketplaces and N-screen services, will increase, as smartphones and tablet PCs become more popular and the bandwidth and speed of network infrastructure improve.

| <global and="" forecast="" sales="" smartphone="" tablet=""> Classification</global> | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | in millio | n units) 2015 |
|--|------|------|------|------|------|------|-----------|---------------|
| Smartphone   | 252  | 285  | 269  | 366  | 455  | 555  | 670       | 774           |
| Tablet (Source: Gartner, April 2011)   |      |      | 18   | 70   | 108  | 160  | 223       | 294           |

| <korea and="" forecast="" smartphone="" subscriber="" tablet=""> Classification</korea> | 2010 | 2011  | 2012  | (in ten the <b>2013</b> | ousand sub | scribers) 2015 |
|---|------|-------|-------|-------------------------|------------|----------------|
|   |      |       | 2.706 | 2.224                   | 2.020      |                |
| Smartphone  | 733  | 1,883 | 2,706 | 3,324                   | 3,820      | 4,213          |
| Tablet  | 18   | 180   | 383   | 563                     | 744        | 982            |
| (Source: Korea Communications Commission, December 2010)                                |      |       |       |                         |            |                |

As the wireless network evolves to the fourth generation (4G) LTE, business opportunities for the platform business are growing, which include multimedia streaming, N-screen service based on cloud technology and high-definition location based services. Since the platform business realizes profit by connecting with advertisement or commerce after building a critical mass of subscriber and traffic base, recent growth in advertisement and commerce markets is expected to present an opportunity for platform businesses.

Although the number of Internet subscribers and penetration rate of Internet services in general have remained stagnant, Internet advertising has seen continued growth despite such constraints in growth potential of the Internet services market. We believe the growth of the Internet display advertising market owes in large part to its cost effectiveness compared to traditional off-line advertising, the increase in Internet advertising budgets among corporate advertisers, development of new Internet advertising products and increases in Internet advertising fees. In addition, search-based Internet advertising has continued its growth as a result of increase in pay-per-click pricing due to heightened demand by a growing number of advertisers and the increase in the overall number of clicks. A rapid growth of mobile Internet markets, spurred by the popularity of smartphones, is also expected to contribute to the growth of the Internet portal industry. The emergence of new mobile Internet services suitable for mobile devices, such as location-based services, enhanced reality, music player and mobile games, is also expected to benefit the Internet portal industry.

#### C. Domestic and Overseas Market Conditions

#### (1) Market Characteristics

The number of Internet users in Korea reached approximately 37 million, 78.0% of total population. The Internet has become an essential part of everyday life as a source of information, a leisure activity and a means of communication. (Source: Korea Internet & Security Agency). Internet portal services are expected to gain importance as gateways to various other websites and providers of diverse contents, and advertisement and contents revenue is anticipated to increase accordingly. In addition, an increase in users demand for portal service and contents arising from the popularity of smartphones and mobile Internet is expected to increase related revenue.

#### (2) Competition

#### Application Marketplace

The growth of application marketplaces, which started with Apple s App Store, provides the platform businesses with new opportunities for revenue generation. The competitive paradigm is shifting from a competition among platform operators toward a competition among ecosystems that include application developers as well as platform operators.

<Growth of Global Application Marketplace>

| Classification            | 2008 | 2009  | 2010  | 2011   | 2012   |
|---------------------------|------|-------|-------|--------|--------|
| Revenue (in US\$ million) | 807  | 4,002 | 6,107 | 10,108 | 15,805 |
| Downloads (in millions)   | 505  | 2,516 | 4,501 | 8,001  | 14,001 |

(Source: Korea Electronics Technology Institute, February 2010)

| Colobal Competitive Environment among Application Marketplaces, May 2011> |  |
|---|--|
| Classification  |  |
|   |  |

| Classification                     | App Store | Android Market | Ovi Store | GetJar |
|------------------------------------|-----------|----------------|-----------|--------|
| Operator                           | Apple     | Google         | Nokia     | GetJar |
| Time launched                      | July 2008 | October 2008   | May 2009  | 2004   |
| Available Applications             | 425,000   | 238,000        | 84,000    | 68,000 |
| Cumulative Downloads (in billions) | 15.0      | 5.0            | 1.8       | 0.6    |

(Source: ComScore, Distismo, June 2011)

#### Commerce Markets

The Company expects that on-line commerce market will continue to grow due to growth potential of Internet shopping population and strengthening of on-line business models by off-line operators.

| <size commerce="" korea="" market="" of=""> Classification</size> | 2010  | 2011(F) | (unit: W<br>2012(F) | on trillion) 2014(F) |
|---|-------|---------|---------------------|----------------------|
| Total Commerce Markets  | 197.0 | 223.0   | 238.0               | 252.0                |
| Online Commerce   | 24.8  | 29.6    | 34.1                | 45.2                 |
| Department Stores and Supermarkets                                | 57.2  | 60.1    | 63.7                | 75.1                 |
| TV home shopping  | 5.2   | 5.9     | 6.3                 | 7.2                  |
| Convenience Stores  | 7.0   | 7.8     | 8.8                 | 11.2                 |
| Small Stores  | 101.0 | 103.3   | 119.2               | 113.3                |

(Source: National Statistical Office, 2010)

Korean advertisement market is expected to grow from Won 7.4 trillion in 2010 to Won 10.0 trillion in 2015. In particular, mobile advertisement is expected to grow rapidly to Won 0.8 trillion in 2015, primarily due to the popularity of smartphones and convergence with location based advertisement.

| <korea advertising="" by="" market="" media=""> Classification</korea> | 2001 | 2005 | (unit: W<br><b>2010</b> | on trillion) 2015(F) |
|--|------|------|-------------------------|----------------------|
| Total Advertisement Market   | 5.5  | 6.3  | 7.4                     | 10.0                 |
| TV, Radio, Newspaper, Magazine   | 4.4  | 4.5  | 4.3                     | 4.9                  |
| Internet   | 0.1  | 0.6  | 1.5                     | 2.3                  |
| Mobile   |      |      | 0.3                     | 0.8                  |
| Others (including cable television)                                    | 0.9  | 1.2  | 1.6                     | 2.0                  |

(Source: Frost & Sullivan, 2010, Korea Communications Commission, 2010)

#### Media Contents Market

Due to an increase in the number of devices owned by each user and an increase in network speed, each user can now enjoy music or video files anywhere and anytime by storing them in cloud servers, which is called N screen service. Users can recommend music to other users through social networking services and this is expected to become a distribution model for digital media contents. Various service providers are competing in this market expecting a strong growth in on-line and mobile video market.

Internet portal service providers provide more or less identical types of services, including search, social networking sites, email service, news and other contents. However, for each type of service, a small number of service providers with specialized expertise are enjoying relatively large market shares. However, the portal services market has a relatively light entry barrier and there is increased competition from new entrants. In addition, the ease of access to services provided by competitive foreign providers is also adding to a strongly competitive market environment.

#### (3) Market Share

Our CyWorld service is the largest social networking website in Korea, with 25.98 million cumulative subscribers, 18.19 million net subscribers and a page view of 2.7 billion as of December 2011. Our Nate-On service had the largest market share of 71.2% in the instant messenger market in Korea with 11.5 million net users as of December 2011. Our Nate search portal service ranked third among search engines in Korea with a market share of 4.9% as of December 2011. (Source: Korean Click, company data).

#### D. Business Overview and Competitive Strengths

Based on the digital content marketplace (T store) and commerce marketplace (11 Street), the Company plans to expand its platform ecosystem focusing on Open & Collaboration motto. It seeks to increase its enterprise value by expanding into media platform and advertisement platform.

T store, launched in September 2009, reached 11 million subscribers and cumulative downloads of 560 million as of December 2011, solidifying its leadership position in the Korean application market and plans to widen its services to tablets and navigation devices.

T map provides map, local information, real-time traffic information and navigation services. With unique visitors of 4 million per month, T map is one of the leading location based service platforms in Korea. The Company plans to further develop T map platform by initiating open services, providing services to more diverse types of devices and providing local services.

11 Street, a marketplace, has continued its growth through effective marketing and customer satisfaction. Despite its later entry into the online commerce market (launched in 2008) which was already divided between Auction and G-Market, it has succeeded in growing to a comparable size with Auction vying for the second position. Future growth plans include new commerce and overseas joint ventures based on 11 Street s business expertise.

The Company s media platform business has started with hoppin service, which provides N-screen media service enabling subscribers to enjoy contents through a number of devices. Hoppin is expanding its services to more types of smartphones and tablets. The Company plans to develop Hoppin service into a media platform acting as an intermediary of various N-screen services. It also plans to provide media platform services in global markets, including the United States and China.

T ad, the Company s mobile advertisement platform, is providing in-app advertisement that uses applications running on smartphones and tablets as the medium. The Company plans to diversify its advertisement offerings by leveraging its strength in subscriber-specific target marketing and its relationship with its subsidiaries. It plans to further develop T ad as N-screen advertisement platform comprising the Internet, IPTV and TV portal.

We will aim to further strengthen our competitiveness mainly by adding a social networking search service in our NATE search engine. Furthermore, we will pursue expansion into foreign markets by further exploiting the advantages of our social networking services that are unique to Cyworld, as well as improving its user interface to make it accessible to users all around the world, with an aim to establishing regional hubs for our social networking services.

#### 2. Major Products & Services

#### A. Updates on Major Products and Services

|                 | ~ .   | <u>.</u> .   | *   | in thousands of Won, %) |
|-----------------|---|--|---|-------------------------|
| Business fields | Sales type  | Item   | Major trademarks  | Sales amount (ratio)    |
| Mobile          | SK Telecom Co., Ltd.,<br>PS&Marketing<br>Corporation, Service Ace<br>Co., Ltd., Service Top<br>Co. Ltd., Network O&S<br>Co., Ltd.   | Mobile Phone, Wireless Data, Information Telecommunication       | T, NATE and others  | 13,101,945,411(82%)     |
| Fixed Line      | SK Broadband Co., Ltd.,<br>Broadband D&M Co.,<br>Ltd., Broadband Media<br>Co., Ltd., Broadband CS<br>Co., Ltd., SK Telink Co.,<br>Ltd.  | Phone, High Speed<br>Internet, Date and<br>Network lease service | B tv , 00700 international call and others                              | 2,162,567,507(14%)      |
| Other           | SK Planet Co., Ltd , SK Communications Co., Ltd., PAXNet Co., Ltd., Loen Entertainment, Inc., Commerce Planet Co., Ltd, SKT Americas, Inc., SK Telecom China Holdings Co., Ltd. | Internet Portal Service,<br>Game                                 | 11 <sup>th</sup> Street, T-Store,<br>T-map, NATE, Cyworld<br>and others | 723,764,724(4%)         |

Total 15,988,277,642(100%)

#### B. Price Fluctuation Trend of Major Products and Services

#### [Mobile Business]

Previously, based on the Company s Basic Plan for monthly subscription, the basic service fee was Won 13,000 per month and the usage fee was Won 20 per 10 seconds and based on the Company s Standard Plan, basic service fee was Won 12,000 per month and the usage fee was Won 18 per 10 seconds. As of December 31, 2011, based on the Company s Standard Plan, basic service fee was Won 11,000 per month and the usage fee was Won 1.8 per 1 second.

#### [Fixed Line Business]

SK Broadband provides broadband Internet access service, telephony, TV, corporate data services and other services for both individual and corporate customers. For the year ended December 31, 2011, broadband Internet services comprised 45.6% of SK Broadband s revenue, telephony service 23.4%, corporate data services 22.6% and other telecommunications services 8.4%.

#### [Other Business]

SK Communications display advertisements are priced at Won 15 to 70 million per day. Search advertisements are priced variably depending on the search keyword using cost per click and cost per time methods. Cyworld revenues are generated through sale of cyber items at a price of Won 300 to 700 per item per week.

#### 3. Investment Status

[Mobile Business]

A. Investment in Progress

|                |                              |            |                             |  | (Ui              | nit: in 100 m | illions of Won)  |
|----------------|------------------------------|------------|-----------------------------|--|------------------|---------------|------------------|
|                |                              |            |                             |  |                  | Amount        |                  |
|                |                              | Investment |                             |  | Total            | already       | Future           |
| Business field | Classification               | period     | Subject of investment       | Investment effect  | investments      | invested      | investment       |
| Network/Common | Upgrade/<br>New installation | 2011       | Network, systems and others | Capacity increase<br>and quality<br>improvement;<br>systems<br>improvement | To be determined | 22,773        | To be determined |
| Total          |                              |            |                             | -  | To be determined | 22,773        | To be determined |

#### B. Future Investment Plan

(Unit: in 100 millions of Won)

|                | Expected investment amount<br>Asset |        | Expected investment for each year |            |            |                                   |  |
|----------------|-------------------------------------|--------|-----------------------------------|------------|------------|-----------------------------------|--|
| Business field | type                                | Amount | 2012                              | 2013       | 2014       | Investment effect                 |  |
|                | Network,                            |        |                                   |            |            |                                   |  |
|                | systems                             |        |                                   |            |            |                                   |  |
|                | and                                 |        |                                   | To be      | To be      | Upgrades to the existing services |  |
| Network/Common | others                              | 23,000 | 23,000                            | determined | determined | and provision of new services     |  |
|                |                                     |        |                                   |            |            |                                   |  |
|                |                                     |        |                                   | To be      | To be      | Upgrades to the existing services |  |
| Total          |                                     | 23,000 | 23,000                            | determined | determined | and provision of new services     |  |

[Fixed Line Business]

A. Investment in Progress

(Unit: in 100 millions of Won)

| Business field      | Classification   | Investment<br>period | Subject of investment             | Investment effect                                      | Total investments | Amount<br>already<br>invested | Future<br>investment |
|---------------------|------------------|----------------------|-----------------------------------|--|-------------------|-------------------------------|----------------------|
| High-speed Internet |                  |                      |                                   | Expand subscriber                                      |                   | 948                           |                      |
| Telephone           |                  |                      | Backbone                          | networks and facilities                                |                   | 110                           |                      |
| Television          | Upgrade/         |                      | and                               |  |                   | 445                           | To be                |
| Corporate Data      | New installation | 2011                 | subscriber<br>network /<br>others | Increase leased-line and integrated information system | 3,643             | 1,135                         | determined           |
| Others              |                  |                      |                                   | Expand networks  |                   | 1,005                         |                      |

**Total** 3,643

#### 4. Revenues

| Business field | Sales<br>type | Iter  | n        | For the year ended December 31, 2011 | t: in millions of Won)  For the year ended  December 31,  2010 |
|----------------|---------------|---|----------|--------------------------------------|--|
|                |               |   | Export   | 1,331                                | 599  |
| Mobile         | Services      | Mobile<br>communication                       | Domestic | 13,100,614                           | 12,919,663   |
|                |               |   | Subtotal | 13,101,945                           | 12,920,262   |
|                |               |   | Export   | 28,070                               | 30,883   |
| Fixed Line     | Services      | Fixed line, B2B data, High speed Internet, TV | Domestic | 2,134,498                            | 2,196,424  |
|                |               |   | Subtotal | 2,162,568                            | 2,227,307  |
|                |               |   | Export   | 12,036                               | 12,000   |
| Other          | Services      | Display and Search ad.,<br>Content            | Domestic | 711,729                              | 439,593  |
|                |               |   | Subtotal | 723,765                              | 451,593  |
| Total          |               |   | Export   | 41,437                               | 43,482   |
|                |               |   | Domestic | 15,946,841                           | 15,555,680   |
|                |               |   | Total    | 15,988,278                           | 15,599,162   |

| For the year ended December 31, 2011 | Wireless       | Fixed         | Other         | Sub total      | (Unit: in<br>Internal<br>transaction | thousands of Won) After consolidation |
|--------------------------------------|----------------|---------------|---------------|----------------|--------------------------------------|---------------------------------------|
| Total revenue                        | 14,107,174,698 | 2,908,757,351 | 1,015,148,232 | 18,031,080,281 | (2,042,802,639)                      | 15,988,277,642                        |
| Internal revenue                     | 1,005,229,287  | 746,189,844   | 291,383,508   | 2,042,802,639  | (2,042,802,639)                      |                                       |
| External revenue                     | 13,101,945,411 | 2,162,567,507 | 723,764,724   | 15,988,277,642 |                                      | 15,988,277,642                        |
| Operating income (loss)              | 2,067,345,058  | 21,309,064    | 42,803,536    | 2,131,457,658  |                                      | 2,131,457,658                         |

| Net profit (loss) | 1,627,247,181  | (62,761,482)  | 17,587,581    | 1,582,073,280  |                 | 1,582,073,280  |
|-------------------|----------------|---------------|---------------|----------------|-----------------|----------------|
| Total asset       | 20,970,450,263 | 3,844,042,339 | 3,503,662,727 | 28,318,155,329 | (3,952,118,900) | 24,366,036,429 |
| Total liabilities | 8,804,587,574  | 2,554,298,087 | 982,656,565   | 12,341,542,226 | (708,214,844)   | 11,633,327,382 |

#### 5. Derivative Transactions

#### SK Telecom Co., Ltd.

- A. Currency Swap
- (1) Purpose of Contracts: Hedging of risks related to fluctuations in currency exchange rates and interest rates
- (2) Contract Terms

Currency swap contract applying cash flow risk hedge accounting

The Company has entered into a currency and interest rate swap contract with Credit Agricole Corporate & Investment Bank to hedge the foreign currency risk and the interest rate risk of U.S. dollar denominated floating rate long-term borrowings with face amounts totaling US\$100,000,000 borrowed on October 10, 2006. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated loss on valuation of derivatives amounting to Won 4,460,739,000 (excluding tax effect totaling Won 923,991,000 and foreign exchange translation loss arising from U.S. dollar denominated long-term borrowings totaling Won 20,530 million) was accounted for as accumulated other comprehensive loss.

In addition, the Company has entered into a currency and interest rate swap contract with two banks including HSBC in order to hedge the foreign currency risk and the interest rate risk of unguaranteed Japanese yen denominated bonds (56-2) with face amounts totaling JPY 12,500,000,000 issued on November 13, 2007. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contracts, an accumulated gain on valuation of derivatives amounting to Won 1,772,463,000 (excluding tax effect totaling Won 1,162,180,000 and foreign exchange translation loss arising from unguaranteed Japanese yen denominated bonds totaling Won 81,582,851,000) was accounted for as accumulated other comprehensive gain.

In addition, the Company has entered into a currency and interest rate swap contract with Mizuho Corporate Bank in order to hedge the foreign currency risk and the interest rate risk of unguaranteed Japanese yen denominated bonds (59-2) with face amounts totaling JPY 3,000,000,000 issued on January 22, 2009. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated gain on valuation of derivatives amounting to Won 2,343,719,000 (excluding tax effect totaling Won 748,258,000 and foreign exchange translation gain arising from unguaranteed Japanese yen denominated bonds totaling Won 1,576,703,000) was accounted for as accumulated other comprehensive gain.

In addition, the Company has entered into a currency and interest rate swap contract with The Bank of Tokyo-Mitsubishi in order to hedge the foreign currency risk and the interest rate risk of unguaranteed Japanese yen denominated bonds (60-2) with face amounts totaling JPY 5,000,000,000 issued on March 5, 2009. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated gain on valuation of derivatives amounting to Won 956,849,000 (excluding tax effect totaling Won 305,485,000 and foreign exchange translation gain arising from unguaranteed Japanese yen denominated bonds totaling Won 4,355,156,000) was accounted for as accumulated other comprehensive gain.

In addition, the Company has entered into a currency swap contract with six banks including Morgan Stanley to hedge the foreign currency risk of unguaranteed U.S. dollar denominated bonds (with face amounts totaling US\$400,000,000) issued on July 20, 2007, and has applied cash flow risk hedge accounting to this foreign currency swap contract starting from May 12, 2010. Accordingly, as of December 31, 2011, in connection with this unsettled foreign currency swap contract, an accumulated loss on valuation of currency swap of Won 53,284,478,000 that has accrued since May 12, 2010 (excluding tax effect totaling Won 17,011,667,000 and foreign exchange translation loss arising from unguaranteed U.S. dollar denominated bonds totaling Won 3,735,804,000) was accounted for as accumulated other comprehensive loss. Meanwhile, a gain on valuation of currency swap of Won 129,806,021,000 incurred prior to the date of applying cash flow risk hedge accounting was charged to current operations.

The Company has entered into a currency and interest rate swap contract with two banks including DBS in order to hedge the foreign currency risk and the interest rate risk of floating rate foreign currency bonds with face amounts totaling US\$220,000,000 issued on April 29, 2009, and has applied cash flow risk hedge accounting to this swap contract starting from October 14, 2011. Accordingly, as of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated loss on valuation of derivatives of Won 398,830,000 that has accrued since October 14, 2011 (excluding tax effect totaling Won 127,331,000 and foreign exchange translation gain arising from this floating rate foreign currency bonds totaling Won 1,026,034,000) was accounted for as accumulated other comprehensive loss.

The Company has entered into a currency and interest rate swap contract with two banks including DBS in order to hedge the foreign currency risk and the interest rate risk of floating rate foreign currency bonds with face amounts totaling US\$250,000,000 issued on December 15, 2011. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated gain on valuation of derivatives of Won 18,801,502,000 (excluding tax effect totaling Won 6,002,590,000 and foreign exchange translation gain arising from this floating rate foreign currency bonds totaling Won 1,284,228,000) was accounted for as accumulated other comprehensive gain.

The Company has entered into a currency and interest rate swap contract with two banks including DBS in order to hedge the foreign currency risk and the interest rate risk of floating rate foreign currency bonds with face amounts totaling SGD 65,000,000 issued on December 15, 2011. As of December 31, 2011, in connection with this unsettled currency and interest rate swap contract, an accumulated gain on valuation of derivatives of Won 2,146,817,000 (excluding tax effect totaling Won 685,396,000 and foreign exchange translation loss arising from this floating rate foreign currency bonds totaling Won 153,972,000) was accounted for as accumulated other comprehensive gain.

#### SK Broadband Co., Ltd.

SK Broadband has entered into a currency swap contract with six financial institutions including the Korea Development Bank to hedge the foreign currency risk of U.S. dollar denominated bonds (with face amounts totaling US\$500,000,000) issued on February 1, 2005, and has applied cash flow risk hedge accounting to this foreign currency swap contract as follows.

| Title            | Counterparties                             | Contract Date / Expiration Date      | Purpose         | Nominal<br>Amount  | Settlement<br>Method  | Early<br>Redemption | Currency<br>Swap Assets | Accumulated<br>Other<br>Comprehensive<br>Gain | (Won in<br>Gain on<br>Valuation<br>of Currency<br>Swap | Agreed<br>Exchange<br>Rates |
|------------------|--|--------------------------------------|-----------------|--------------------|---|---------------------|-------------------------|---|--|-----------------------------|
| Currency<br>swap | Korea<br>Development<br>Bank and<br>others | Feb. 1,<br>2005 /<br>Feb. 1,<br>2012 | Risk<br>hedging | US\$500<br>million | Receive US\$ required to repay bonds and pay KRW in accordance with agreed exchange rates | Permitted           | 64,329,691              | 3,657,387                                     | 7,596,157  | 1,026.5<br>1,035.0          |

Note. The currency swap contract described above terminated on February 1, 2012, when SK Broadband repaid US\$500 million of its bonds.

#### SK Communications Co., Ltd.

SK Communications recognizes the conversion rights of the convertible bonds received in connection with the sale of Spicus Co., Ltd. and Etoos Education Co., Ltd. at their fair value. Derivative instruments are first recognized at the fair value as of the contract date and are revaluated as of the date of reporting.

#### 6. Major Contracts

[SK Telecom]

|          |                           |                 | Completion        | Contract                                       | Contract Amount (Won in |
|----------|---------------------------|-----------------|-------------------|--|-------------------------|
| Category | Vendor                    | Start Date      | Date              | Title  | 100 million)            |
| Service  | Network O&S               | January 1, 2011 | December 31, 2011 | Maintenance of transmission stations for 2011  | 1,189                   |
| Service  | Service Ace               | January 1, 2011 | December 31, 2011 | Customer service for 2011                      | 1,129                   |
| Service  | Service Top               | January 1, 2011 | December 31, 2011 | Customer service for 2011                      | 1,067                   |
| Service  | SK Telink                 | January 1, 2011 | December 31, 2011 | Satellite DMB affiliation business             | 796                     |
| Service  | SK Marketing &<br>Company | January 1, 2011 | December 31, 2011 | Operation of<br>membership<br>program for 2011 | 701                     |
| Service  | Freegent & Future         | January 1, 2011 | December 31, 2011 | Operation of T seller program for 2011         | 216                     |
| Service  | SK Network Service        | January 1, 2011 | December 31, 2011 | Customer service for handsets in 2011          | 162                     |
| Service  | Service Ace               | January 1, 2011 | December 31, 2011 | Customer service education for 2011            | 114                     |
| Service  | F&U Credit<br>Information | January 1, 2011 | December 31, 2011 | Billing service for 2011                       | 101                     |

Subtotal 5,475

#### [SK Broadband]

SK Broadband enters into contracts to use telecommunications facilities, including the use of line conduits and interconnection among telecommunication service providers.

| <b>Contract Contents</b>                                  | Counterparty   | Contract Period                       | Note  |
|---|--|---------------------------------------|---|
| Interconnection among telecommunication service providers | Telecommunication service providers                      | -                                     | Interconnection among telecommunication service providers                         |
| Provision of electric facilities                          | KEPCO  | From Dec. 2004 until terminated       | Use of electricity poles  |
| Use of telecommunication line conduits                    | Seoul City Railway                                       | From Jan. 2009 to Dec. 2011           | Use of railway<br>telecommunication<br>conduit                                    |
| Use of telecommunication line conduits                    | Seoul Metro  | From May 2010 to May 2013             | Use of railway<br>telecommunication<br>conduit                                    |
| Use of telecommunication line conduits                    | Busan Transportation<br>Corporation                      | From July 2009 to July 2012           | Use of railway<br>telecommunication<br>conduit                                    |
| Use of telecommunication line conduits                    | Gwangju City Railway                                     | From Sep. 2010 to Dec. 2012           | Use of railway<br>telecommunication<br>conduit                                    |
| [SK Planet] Counterparty                                  | Contract Contents  | Contract Period                       | Amount  |
| SK Communications Co., Ltd.                               | Operation of wireless<br>NATE service                    | From Jan. 1, 2011 to<br>Dec. 31, 2011 | Flexible depending on<br>the number of employees<br>involved and other<br>factors |
| SK Communications Co., Ltd.                               | Operation of shopping<br>business at nate.com<br>website | From July 1, 2011 to Dec. 31, 2013    | Variable depending on revenue   |
| Loen Entertainment Co., Ltd.                              | Acquisition of Equity Shares                             | Closing on Dec. 23, 2011              | Acquisition price: Won 14,828 million   |

Note. The agreements with SK Communications Co., Ltd. have been transferred from SK Telecom to SK Planet in connection with the spin-off of SK Planet on Oct. 5, 2011.

#### [SK Communications]

| Counterparty              | Purpose  | Contract Period                    | Contract Amount   |
|---------------------------|--|------------------------------------|---|
| SK Planet Co., Ltd.       | Operation of wireless<br>NATE service              | From Jan. 1, 2011 to Dec. 31, 2011 | Flexible depending on<br>the number of employees<br>involved and other<br>factors |
| Overture Korea            | Agency agreement for search advertisement          | -                                  | Amount determined based on the number of clicks                                   |
| SK Construction Co., Ltd. | Construction of Pangyo Office Building             | 23 months                          | Won 61.9 billion  |
| SK Planet Co., Ltd.       | Operation of shopping business at nate.com website | From Jul. 1, 2011 to Dec. 31, 2013 | Minimum guarantee of<br>Won 18.4 billion for the<br>period from Jul. 1, 2011      |

|                     |   | to Dec. 31, 2011;<br>Amounts for 2012 and<br>2013 are to be<br>determined. |
|---------------------|---|--|
| Daum Communications | Business and service cooperation regarding search advertisement | Revenues are allocated in accordance with certain set                      |
|                     |   | percentages.   |

Note. The agreements with SK Planet Co., Ltd. have been transferred from SK Telecom to SK Planet in connection with the spin-off of SK Planet on Oct. 5, 2011.

#### 7. R&D Investments

|                  |                                   |                      | (Unit: in r          | nillion Won) |
|------------------|-----------------------------------|----------------------|----------------------|--------------|
|                  |                                   | For the year ended   | For the year ended   |              |
| Category         |                                   | December 31,<br>2011 | December 31,<br>2010 | Remarks      |
| Raw material     |                                   | 45                   | 41                   |              |
| Labor            |                                   | 48,656               | 49,441               |              |
| Depreciation     |                                   | 149,850              | 143,131              |              |
| Commissioned s   | ervice                            | 40,257               | 98,545               |              |
| Others           |                                   | 57,118               | 64,755               |              |
| Total R&D costs  | 1                                 | 295,927              | 355,913              |              |
|                  | Sales and administrative expenses | 289,979              | 352,186              |              |
| Accounting       | Development expenses (Intangible  |                      |                      |              |
|                  | assets)                           | 5,948                | 3,727                |              |
| R&D cost / sales | amount ratio                      |                      |                      |              |
| (Total R&D cost  | s / Current sales amount×100)     | 1.85%                | 2.28%                |              |

#### 8. Other information relating to investment decisions

[SK Telecom]

#### A. Trademark Policies

The Company manages its corporate brand and other product brands such as T in a comprehensive way to protect and increase their value.

The Company s Brand Management Council in charge of overseeing its systematic corporate branding operates full time to execute decisions involving major brands and operates Brandnet, an intranet system to manage corporate brands which provides solutions including licensing of the brands and downloading of the Company logos.

#### B. Business-related Intellectual Properties

The Company holds 4,677 Korean registered patents, 221 U.S. registered patents, 115 Chinese registered patents, 86 Japanese registered patents (all including patents held jointly with other companies) and more patents with other countries. The Company holds 910 Korean registered trademarks and owns intellectual property rights to the design of alphabet T. The designed alphabet T is registered in all business categories for trademarks (total of 45) and is being used as the primary brand of the Company.

#### [SK Broadband]

SK Broadband holds 317 Korean registered patents relating to high-speed Internet, telephone and IPTV service. In addition, SK Broadband has applied for a patent relating to two-way broadcasting system. SK Broadband also holds a number of trademarks and service marks relating to its service and brand.

#### [SK Planet]

As of December 31, 2011, SK Planet held 1,630 Korean registered patents, 91 registered design marks, 688 registered trademarks and one copyright (including those held jointly with other companies). It also holds 20 U.S. registered patents, 30 Chinese registered patents, 8 Japanese registered patents, 13 E.U. registered patents (all including patents held jointly with other companies) and more patents with other countries.

#### [SK Communications]

As of December 31, 2011, SK Communications held 57 Korean registered patents, 26 registered design rights and 684 registered trademarks.

## III. FINANCIAL INFORMATION

## 1. Summary Financial Information (Consolidated)

| A. Summary Financial In | ormation (Consolidated) |
|-------------------------|-------------------------|
|-------------------------|-------------------------|

| A. Summary Financial Information (Consolidated)            |                              | (Unit: in thousand Won) |
|--|------------------------------|-------------------------|
|  |                              | (Unit: in thousand Won) |
|  | As of                        | As of                   |
| Classification/Fiscal Year Current Assets                  | December 31, 20              |                         |
|  | 6,117,478,95                 |                         |
| Cash and Cash Equivalent Accounts Receivable Trade         | 1,650,793,87<br>1,823,169,88 |                         |
| Accounts Receivable Other                                  | 908,836,45                   |                         |
| Others   | 1,734,678,73                 |                         |
| Non-Current Assets   | 18,248,557,47                |                         |
| Long Term Investment                                       | 1,537,945,21                 |                         |
| Investments in Associates                                  | 1,384,605,40                 |                         |
| Property and Equipment                                     | 9,030,998,20                 |                         |
| Intangible Assets  | 2,995,803,30                 |                         |
| Others   | 3,299,205,35                 |                         |
| Others   | 3,299,203,33                 | 5,554,754,920           |
| T . 1 A  | 24.266.026.42                | 22 122 200 000          |
| Total Assets   | 24,366,036,42                | 29 23,132,389,080       |
|  |                              |                         |
| Current Liabilities  | 6,673,589,80                 |                         |
| Non-Current Liabilities                                    | 4,959,737,57                 | 73 4,522,219,358        |
|  |                              |                         |
| Total Liabilities  | 11,633,327,38                | 32 10,724,389,810       |
|  |                              |                         |
| Controlling Shareholders Equity                            | 11,661,880,86                | 11,329,990,900          |
| Capital  | 44,639,47                    |                         |
| Share Premium  | (285,347,41                  |                         |
| Retained Earnings  | 11,642,525,26                |                         |
| Reserves   | 260,063,54                   |                         |
| Non-Controlling Interests                                  | 1,070,828,18                 |                         |
|  |                              |                         |
| Total Stockholders Equity                                  | 12,732,709,04                | 12,407,999,270          |
| Total Stockholders Equity                                  | 12,752,755,6                 | 12,107,555,270          |
| Number of Companies Consolidated                           | 3                            | 32 32                   |
| Number of Companies Consolidated                           |                              | 52 52                   |
|  |                              |                         |
|  |                              |                         |
|  | For the year                 | For the year            |
| Classification/Fiscal Year                                 | ended December 31, 2011      | ended December 31, 2010 |
| Revenue  | 15,988,277,642               | 15,599,162,033          |
| Operating Income (or Loss)                                 | 2,131,457,658                | 2,285,911,094           |
| Income (or Loss) From Continuing Operation Before          |                              |                         |
| Income Tax   | 2,182,858,121                | 2,318,090,573           |
| Consolidated Total Net Income                              | 1,582,073,280                | 1,766,834,754           |
| Net Income (or Loss) Attributable to Controlling Interests | 1,612,889,086                | 1,841,612,790           |
| Net Income (or Loss) Attributable to Non-Controlling       |                              |                         |
| Interests  | (30,815,806)                 | (74,778,036)            |
| Net Income Per Share (Won)                                 | 22,848                       | 25,598                  |
| Diluted Net Income Per Share (Won)                         | 22,223                       | 24,942                  |
|  |                              |                         |

#### 2. Summary Financial Information (Non-Consolidated)

|                            | (U                     | Init: in thousand Won)                  |
|----------------------------|------------------------|---|
|                            | As of                  | As of                                   |
| Classification/Fiscal Year | December 31, 2011      | December 31,2010                        |
| Current Assets             | 3,948,077,706          | 5,316,976,799                           |
| Cash and Cash Equivalent   | 895,557,654            | 357,469,908                             |
| Accounts Receivable Trade  | 1,282,233,900          | 1,453,060,673                           |
| Accounts Receivable Other  | 774,221,266            | 2,499,969,010                           |
| Others                     | 996,064,886            | 1,006,477,208                           |
| Non Current Assets         | 16,572,449,699         | 14,410,149,512                          |
| Long Term Investment       | 1,312,437,834          | 1,517,029,011                           |
| Investments in Associates  | 4,647,505,583          | 3,584,394,790                           |
| Property and Equipment     | 6,260,168,675          | 5,469,747,495                           |
| Intangible Assets          | 2,364,795,182          | 1,424,968,542                           |
| Good Will                  | 1,306,236,299          | 1,308,422,097                           |
| Others                     | 681,306,126            | 1,105,587,577                           |
|                            |                        |   |
| Total Assets               | 20,520,527,405         | 19,727,126,311                          |
|                            |                        |   |
| Current Liabilities        | 4,467,005,877          | 4,561,013,611                           |
| Non Current Liabilities    | 4,087,219,816          | 3,585,155,050                           |
|                            |                        |   |
| Total Liabilities          | 8,554,225,693          | 8,146,168,661                           |
|                            | 0,000,000              | -,-,-,-,-,-                             |
| Capital                    | 44,639,473             | 44,639,473                              |
| Share Premium              | (236,016,201)          | (24,643,471)                            |
| Retained Earnings          | 11,837,184,788         | 10,824,355,758                          |
| Reserves                   | 320,493,652            | 736,605,890                             |
|                            | , ,                    | , |
| Total Shareholders Equity  | 11,966,301,712         | 11,580,957,650                          |
| 1 7                        | , , . , . <del>-</del> | , , ,                                   |

|   | For the year            | For the year            |
|---|-------------------------|-------------------------|
| Classification/Fiscal Year                        | ended December 31, 2011 | ended December 31, 2010 |
| Revenue   | 12,575,129,190          | 12,550,496,552          |
| Operating Income (or Loss)                        | 2,086,648,941           | 2,355,027,851           |
| Income (or Loss) From Continuing Operation Before |                         |                         |
| Income Tax  | 2,274,421,557           | 2,503,637,367           |
| Net Income (or Loss)                              | 1,694,363,093           | 1,947,007,919           |
| Net Income Per Share (Won)                        | 24,002                  | 27,063                  |
| Diluted Net Income Per Share (Won)                | 23,343                  | 26,366                  |
|   |                         |                         |

<sup>3.</sup> K-IFRS preparation, impact to financial statements, changes in accounting principle implemented

#### Transition to K-IFRS

The Company prepares its financial statements in accordance with K-IFRS starting from the fiscal year 2011 which commenced on January 1, 2011. The Company s financial statements in previous periods were prepared in accordance with Korean GAAP. The Company s financial statements for the fiscal year 2010 presented for comparison were prepared in accordance with K-IFRS with January 1, 2010 as the transition date and pursuant to K-IFRS 1101 First-time Adoption of Korean International Financial Reporting Standards. For more information, please refer to note 3 to the independent auditor s review report attached hereto.

#### IV. AUDITOR S OPINION

#### 1. Auditor (Consolidated)

|                              | Year ended I       | December 31,       |
|------------------------------|--------------------|--------------------|
| Year ended December 31, 2011 | 2010               | 2009               |
| Deloitte Anjin LLC           | Deloitte Anjin LLC | Deloitte Anjin LLC |

## 2. Audit Opinion (Consolidated)

| Term                         | Auditor s opinion | Issues noted |
|------------------------------|-------------------|--------------|
| Year ended December 31, 2011 | Unqualified       | -            |
| Year ended December 31, 2010 | Unqualified       | -            |
| Year ended December 31, 2009 | Unqualified       | -            |

## 3. Auditor (Non-Consolidated)

|                              | Year ended December 31, |                    |
|------------------------------|-------------------------|--------------------|
| Year ended December 31, 2011 | 2010                    | 2009               |
| Deloitte Anjin LLC           | Deloitte Anjin LLC      | Deloitte Anjin LLC |

## 4. Audit Opinion (Non-Consolidated)

| Term                         | Auditor s opinion | Issues noted |
|------------------------------|-------------------|--------------|
| Year ended December 31, 2011 | Unqualified       | -            |
| Year ended December 31, 2010 | Unqualified       | -            |
| Year ended December 31, 2009 | Unqualified       | -            |

## 5. Remuneration for Independent Auditors for the Past Three Fiscal Years

#### A. Audit Contracts

| Term                         | Auditors           | Contents  | (Unit: in thousands | of Won / hour) Total hours |
|------------------------------|--------------------|---|---------------------|----------------------------|
| Year ended December 31, 2011 | Deloitte Anjin LLC | Semi-annual review Quarterly review Non-consolidated financial statements audit Consolidated financial statements audit English financial statements review and other audit task  | 1,364,000           | 14,033                     |
| Year ended December 31, 2010 | Deloitte Anjin LLC | Semi-annual review Quarterly review Non-consolidated financial statements audit Consolidated financial statements audit IFRS-based financial statements review English financial statements review and other audit task | 1,563,770           | 16,810                     |

| Year ended December 31, 2009 Deloitte Anjin LLC | Semi-annual review Quarterly review Non-consolidated financial statements audit Consolidated financial statements audit English financial statements review and other audit task | 1,308,356 | 13,982 |
|---|--|-----------|--------|
|---|--|-----------|--------|

## B. Non-Audit Services Contract with External Auditors

|                              |                    |                                     | (Unit: in thousand | ds of Won) |
|------------------------------|--------------------|-------------------------------------|--------------------|------------|
| Term                         | Contract date      | Service provided                    | duration           | Fee        |
| Voor onded December 21 2011  | April 11, 2011     | Tax consulting                      | 30 days            | 45,000     |
| Year ended December 31, 2011 | April 28, 2011     | Tax consulting                      | 30 days            | 45,000     |
|                              | July 20,2010       | Management consulting               | 4 days             | 5,000      |
|                              | July 28, 2010      | Tax consulting                      | 15 days            | 18,000     |
|                              | July 28, 2010      | Tax consulting                      | 5 days             | 6,600      |
| Year ended December 31, 2010 | July 28, 2010      | Tax consulting                      | 30 days            | 40,000     |
| Teal ended December 31, 2010 | July 28, 2010      | Tax consulting                      | 20 days            | 23,100     |
|                              | December 23, 2010  | Tax consulting                      | 3 days             | 7,700      |
|                              | December 23, 2010  | Tax consulting                      | 20 days            | 24,600     |
|                              | December 29, 2010  | Tax consulting                      | 15 days            | 17,000     |
|                              | May 13, 2009       | Tax consulting                      | 30 days            | 40,000     |
|                              | May 22, 2009       | Tax consulting                      | 10 days            | 10,000     |
|                              | May 22, 2009       | Tax adjustment for fiscal year 2008 | 20 days            | 34,000     |
|                              | May 22, 2009       | Review of deferred corporate income | 10 days            | 14,000     |
| Year ended December 31, 2009 |                    | tax for 1Q and 2Q                   |                    |            |
|                              | September 14, 2009 | Review of quarterly tax adjustments | 5 days             | 7,000      |
|                              | September 14, 2009 | Tax consulting                      | 20 days            | 20,000     |
|                              | December 28, 2009  | Review of quarterly tax adjustments | 5 days             | 7,000      |
|                              | December 28, 2009  | Tax consulting                      | 10 days            | 12,000     |

## 6. Change of Independent Auditors

There was no change of independent auditors.

## V. MANAGEMENT DISCUSSION AND ANALYSIS

#### 1. BUSINEESS RESULTS

## A. Consolidated Financial Information

| (Unit: in billions of Won)                           | 2011   | 2010   | Change from 2010<br>to 2011 |
|--|--------|--------|-----------------------------|
| Operating Revenue                                    | 15,988 | 15,599 | 2%                          |
| Operating Expenses                                   | 13,857 | 13,313 | 4%                          |
| Operating Income                                     | 2,131  | 2,286  | -7%                         |
| Operating Margin                                     | 13.3%  | 14.7%  | -1.3%p                      |
| Net Non-operating Income (Expenses)                  | 51     | 32     | 59%                         |
| Income before Income Tax                             | 2,183  | 2,318  | -6%                         |
| Net Income   | 1,582  | 1,767  | -10%                        |
| Net Income Attributable to Controlling Interests     | 1,613  | 1,842  | -12%                        |
| Net Income Attributable to Non-controlling Interests | (31)   | (75)   | N/A                         |
| EBITDA   | 4,518  | 4,466  | 1%                          |
| EBITDA margin  | 28.3%  | 28.6%  | -0.4%p                      |

B. SK Telecom s Non-Consolidated Operating Information

|                                 |        |        | Change from 2010 |
|---------------------------------|--------|--------|------------------|
|                                 | 2011   | 2010   | to 2011          |
| Subscribers (thousands)         | 26,553 | 25,705 | 3%               |
| Net Increase                    | 848    | 1,435  | -41%             |
| New Subscribers                 | 9,468  | 9,651  | -2%              |
| Termination                     | 8,619  | 8,216  | 5%               |
| Monthly Churn Rate (%)          | 2.7%   | 2.7%   | 0.0%p            |
| Average Subscribers (thousands) | 26,199 | 25,097 | 4%               |
| Minutes of Use (MOU)            |        |        |                  |
| Outgoing                        | 193    | 199    | -3%              |
| Incoming                        | 98     | 102    | -4%              |

Seeking to transform itself from a telecommunication service provider into a comprehensive ICT service provider, the Company continued to expand the scope of its services and achieved strong growth in subscribers amid fierce competition and rate cuts. In 2011, on a consolidated basis, the Company recorded revenue of Won 15.99 trillion, operating income of Won 2.13 trillion and net income of Won 1.58 trillion.

On a non-consolidated basis, SK Telecom s marketing expenses in 2011 amounted to Won 3.24 trillion, comprising 25.7% of its non-consolidated revenue in 2011, a decrease of 2.7% point from the previous year. SK Telecom s non-consolidated capital expenditures in 2011 amounted to Won 2.28 trillion, which include the expansion and upgrade of WCDMA network to handle rapidly increasing data transmission and a build-out of commercial LTE network.

As of the end of 2011, the number of wireless subscribers in Korea reached 52.51 million, of which SK Telecom had 26.55 million subscribers representing a market share of 50.6%. In particular, the number of SK Telecom s smartphone subscribers as of the end of 2011 was 11,260,000, an increase of 7,350,000 from the previous year, including 650,000 LTE subscribers, solidifying the Company s market leadership. The Company upgraded the quality of smartphone services by providing commercial LTE services, which enable streaming service of high-quality videos, high-definition video conference calls and wireless on-line gaming services. The Company also plans to enhance customer satisfaction by improving network quality.

In October 2011, the Company spun off SK Planet as a wholly-owned subsidiary in order to enhance the growth of the platform business. In addition, the Company acquired shares of Hynix Semiconductor in February 2012 to pursue new growth opportunities. SK Broadband, SK Telink, SK Communications and Loen Entertainment also showed stable operating results based on their new services and high customer satisfaction.

#### C. Analysis of Consolidated Revenue and Operating Expenses

|        |  | Change from 2010 to   |
|--------|--|---|
| 2011   | 2010   | 2011  |
| 15,988 | 15,599   | 2%  |
| 13,857 | 13,313   | 4%  |
| 1,173  | 1,068  | 10%   |
| 5,646  | 5,598  | 1%  |
| 2,331  | 2,156  | 8%  |
| 1,264  | 1,316  | -4%   |
| 474    | 438  | 8%  |
| 374    | 338  | 11%   |
| 402    | 367  | 9%  |
| 959    | 641  | 50%   |
| 1,232  | 1,391  | -11%  |
|        | 15,988<br>13,857<br>1,173<br>5,646<br>2,331<br>1,264<br>474<br>374<br>402<br>959 | 15,988 15,599 13,857 13,313 1,173 1,068 5,646 5,598 2,331 2,156 1,264 1,316 474 438 374 338 402 367 959 641 |

The Company s consolidated operating revenue increased from the previous year, primarily due to an increase in SK Telecom s smartphone subscribers, strong growth in new businesses, such as the 11 Street, and an increase in smartphone sales by PS&Marketing.

The Company s consolidated labor cost increased from the previous year, due principally to the reflection of labor costs of new subsidiaries established in the second half of 2010 for customer service and network maintenance. Commissions paid (including sales commissions) increased slightly from the previous year primarily due to an increase in commissions paid with respect to the accounts receivable related to sales of handsets on installment payment plans. Consolidated advertising expenses increased from the previous year, while SK Telecom s non-consolidated advertising expenses decreased. Consolidated depreciation and amortization expenses increased due primarily to an increase in the investment in wireless networks, including LTE, WCDMA and WiFi networks, and the acquisition of additional frequency licenses. Leased line and frequency license fees increased from the previous year as the Company recognized frequency license fees of 1.6% of actual revenue attributable to the 800 MHz bandwidth reallocated in 2011 and the 2.1 GHz bandwidth allocated in 2010.

#### D. Analysis of Consolidated Non-operating Income and Expenses

|                                  |      |      | Change from 2010 to |
|----------------------------------|------|------|---------------------|
| (Unit: in billions of Won)       | 2011 | 2010 | 2011                |
| Non-operating Income             | 481  | 519  | -7%                 |
| Financial Income                 | 442  | 477  | -7%                 |
| Equity in Earnings of Affiliates | 39   | 42   | -6%                 |
| Non-operating Expenses           | 430  | 487  | -12%                |
| Financial Costs                  | 344  | 442  | -22%                |
| Equity in Losses of Affiliates   | 86   | 45   | 91%                 |

The Company s consolidated financial income decreased from the previous year, due primarily to a decrease in interest income as a result of the decrease of accounts receivable related to sales of handsets on installment payment plans. Consolidated financial costs decreased from the previous year, , due primarily to a decrease in the average outstanding balance of the Company s borrowings. The equity in losses of affiliates increased from the previous year due primarily to an increase in losses of certain affiliates, including Packet One Network.

## 2. Consolidated Financial Position

## A. Analysis of Consolidated Financial Position

| (Unit: in billions of Won)                | As of<br>December 31,<br>2011 | As of<br>December 31,<br>2010 | Change from 2010 to 2011 |
|---|-------------------------------|-------------------------------|--------------------------|
| Assets                                    | 2011                          | 2010                          | 2011                     |
| I.Current Assets                          | 6,117                         | 6,654                         | -8%                      |
| Cash and Cash Equivalents                 | 1,651                         | 659                           | 150%                     |
| Accounts Receivable Trade, net            | 1,823                         | 1.949                         | -6%                      |
| Accounts Receivable Other, net            | 909                           | 2,532                         | -64%                     |
| Other Current Assets                      | 1,735                         | 1,513                         | 15%                      |
| II. Non-Current Assets                    | 18,249                        | 16,478                        | 11%                      |
| Long-term Investment Securities           | 1,538                         | 1,681                         | -8%                      |
| Investments in Associates                 | 1,385                         | 1,205                         | 15%                      |
| Property and Equipment, net               | 9,031                         | 8,153                         | 11%                      |
| Intangible Assets                         | 2,996                         | 1,885                         | 59%                      |
| Other Non-Current Assets                  | 3,299                         | 3,555                         | -7%                      |
| Total Assets                              | 24,366                        | 23,132                        | 5%                       |
| Liabilities                               |                               |                               |                          |
| I.Current Liabilities                     | 6,674                         | 6,202                         | 8%                       |
| Short-term Borrowings                     | 701                           | 524                           | 34%                      |
| Accounts Payable Trade                    | 195                           | 196                           | 0%                       |
| Accounts Payable Other                    | 1,508                         | 1,434                         | 5%                       |
| Other Current Liabilities                 | 4,270                         | 4,048                         | 5%                       |
| II.Non-Current Liabilities                | 4,960                         | 4,522                         | 10%                      |
| Bonds Payable, net                        | 3,229                         | 3,659                         | -12%                     |
| Long-term Borrowings                      | 324                           | 236                           | 37%                      |
| Long-term Payables- Other                 | 847                           | 55                            | 1447%                    |
| Other Non-Current Liabilities             | 559                           | 573                           | -2%                      |
| Total Liabilities                         | 11,633                        | 10,724                        | 8%                       |
| Stockholders Equity                       |                               |                               |                          |
| I.Controlling Interests                   | 11,662                        | 11,330                        | 3%                       |
| Share Capital                             | 45                            | 45                            | 0%                       |
| Share Premium                             | -285                          | -79                           | 261%                     |
| Retained Earnings                         | 11,643                        | 10,721                        | 9%                       |
| Others                                    | 260                           | 643                           | -60%                     |
| II.Non-Controlling Interests              | 1,071                         | 1,078                         | -1%                      |
| Total Stockholders Equity                 | 12,733                        | 12,408                        | 3%                       |
| Total Liabilities and Stockholders Equity | 24,366                        | 23,132                        | 5%                       |
| Number of Companies Consolidated          | 32                            | 32                            |                          |

The Company s consolidated current assets as of December 31, 2011 decreased from the end of previous year, primarily due to the decrease of accounts receivable related to sales of handsets on installment payment plans and other accounts receivable. Non-current assets increased from the end of previous year, due principally to increases in property and equipment resulting from SK Telecom s increased investment in networks, as well as an increase in intangible assets resulting from the acquisition of additional frequency licenses. Current liabilities as of December 31, 2011 increased from the end of previous year, primarily due to an increase in other accounts payable related to SK Telecom s investment in networks and an increase in current portion of long-term debt. Non-current liabilities increased from the end of previous year, primarily due to an increase in other long-term payables resulting from SK Telecom s acquisition of additional frequency licenses. Stockholders equity as of December 31, 2011 increased from the end of previous year, primarily due to an increase in the Company s retained earnings.

#### 3. ANALYSIS OF LIQUIDITY AND SOLVENCY

The Company s debt-to-equity ratio (calculated based on the interest-bearing financial debt) was 47.2% and 45.7% as of the end of 2010 and 2011, respectively. Interest coverage ratio (operating income / net financial expenses) was 16.1 and 16.6 for 2010 and 2011, respectively and interest coverage ratio (operating income / interest expenses) was 6.0 and 7.2 for 2010 and 2011, respectively. The Company had sufficient liquidity to repay short-term borrowings.

#### 4. FINANCING

As of December 31, 2011, the Company s aggregate debt amounted to Won 5,796.0 billion, comprising long-term and short-term borrowing, bonds and current portion of long-term debt, which decreased by 0.2% from Won 5,805.0 billion as of December 31, 2010. For information on the Company s bond issuance in 2011, please refer to the Company s audited financial statements for 2011.

#### VI. CORPORATE ORGANIZATION INCLUDING BOARD OF DIRECTORS AND AFFILIATED COMPANIES

#### 1. Board of Directors

#### A. Overview of Board of Directors Composition

The number

The Company s Board of Directors is comprised of eight members: five independent directors and three inside directors. Within the Board, there are five Committees: Independent Director Nomination Committee, Audit Committee, Compensation Committee, CapEx Review Committee, and Corporate Citizenship Committee.

| of persons | Inside directors            | Independent directors          |
|------------|-----------------------------|--------------------------------|
| 8          | Sung Min Ha, Young Tae Kim, |                                |
|            |                             | Dal Sun Shim Rak Yong Ilhm Hyu |

Dal Sup Shim, Rak Yong Uhm, Hyun
Dong Seob Jee Chin Lim, Jay Young Chung, Jae Ho Cho

At the Extraordinary General Meeting of Shareholders held on August 31, 2011, Jun Ho Kim was elected as an inside director and Jin Woo So resigned from the Board to transfer to an affiliate of the Company. At the 28th General Shareholders Meeting held on March 23, 2012, Young Tae Kim and Dong Seob Jee were elected as inside directors, Hyun Chin Lim was re-elected as an independent director, and Hyun Chin Lim was re-elected as a member of the audit committee.

#### B. (1) Significant Activities of the Board of Directors

| Meeting  | Date              | Agenda   | Approval   |
|--|-------------------|--|--|
| 322 <sup>th</sup> (the first meeting of 2011)  | January 21, 2011  | Financial Statements as of and for<br>the year ended December 31, 2010.<br>Annual Business Report as of and<br>for the year ended December 31,<br>2010<br>Report for Internal Accounting<br>Management System<br>Report for Subsequent Events<br>following 4Q 2010 | Approved as amended  |
| 323 <sup>th</sup> (the second meeting of 2011) | February 10, 2011 | Convocation of the 27 Annual General Meeting of Shareholders Cooperation and share swap with KB Financial Group Result of Internal Accounting Management System Evaluation   | Approved as proposed  Approved as proposed -   |
| $324^{th}$ (the third meeting of 2011)         | March 11, 2011    | Election of the Company s CEO Amendment of committee regulation Election of committee members Fund Management Transaction with Affiliated Financial Company (SK Securities)  | Approved as proposed<br>Approved as proposed<br>Approved as proposed<br>Approved as proposed |

| Meeting  | Date            | Agenda   | Approval   |
|--|-----------------|--|--|
| 325 <sup>th</sup> (the fourth meeting of 2011) | March 30, 2011  | Establishment of new entity with respect to a proposed business and acquisition of assets relating thereto   | Approved as proposed   |
| 326 <sup>th</sup>                              | April 28, 2011  | Additional investment in network equipment in 2011   | Approved as proposed   |
| (the fifth meeting of 2011)                    | 11pm 20, 2011   | Report for Subsequent Events following 1Q 2011   | Approved as proposed   |
| 327th (the sixth meeting of 2011)              | May 31, 2011    | NATE shopping affiliation agreement for shopping gateway business  | Approved as proposed   |
| 328th (the seventh meeting of 2011)            | June 23, 2011   | Asset Management Transaction with Affiliated Company (SK Securities)   | Approved as proposed   |
| 329th (the eighth meeting of 2011)             | July 19, 2011   | Approval of the spin-off plan Convocation of the Extraordinary General Meeting of Shareholders Setting of record date for the shareholders meeting Purchase of treasury shares | Approved as proposed  Approved as proposed  Approved as proposed  Approved as proposed |
| 330th (the ninth meeting of 2011)              | July 28, 2011   | Proposal for interim dividend Financial results for the first half 2011 Report for Anti-trust Compliance Program Report for Subsequent Events following 2Q 2011                | Approved as proposed  -  -   |
| 331st (the tenth meeting of 2011)              | August 16, 2011 | Proposal for additional acquisition of LTE frequencies   | Approved as proposed   |

| Meeting                    | Date               | Agenda  | Approval                                  |
|----------------------------|--------------------|---|---|
|                            |                    | Appointment of members of the Independent Director Nomination Committee                 | Approved as proposed                      |
| 332nd                      | 332nd              | Asset Management Transaction with Affiliated Company (SK Securities)                    | Approved as proposed                      |
| (the 11th meeting of 2011) | September 22, 2011 | Transaction of goods, services and assets with SK Planet                                | Approved as proposed                      |
|                            |                    | Participation in capital increase of SK Industrial Development China                    | Approved as proposed                      |
|                            |                    | Participation in capital increase of<br>SK Technology Innovation Center                 | Approved as proposed                      |
| 333rd                      |                    | Notice of a meeting of board of directors in lieu of the shareholders                   |   |
| (the 12th meeting of 2011) | October 4, 2011    | meeting to report the result of the spin-off  | Approved as proposed                      |
| 334th                      |                    | Payment of the purchase price of the LTE frequencies                                    | Approved as proposed                      |
| (the 13th meeting of 2011) | October 25, 2011   | Proposal for the issuance of bonds<br>Report for Subsequent Events<br>following 2Q 2011 | Approved as proposed -                    |
| 335th                      | November 10, 2011  | Participation in the bidding for the shares of Hynix Semiconductor**                    | Approved as proposed                      |
| (the 14th meeting of 2011) | ,                  | Proposal for a bank loan  | Approved as proposed                      |
| 336th                      | November 14, 2011  | Purchase of existing shares of<br>Hynix Semiconductor and                               | Approved as proposed                      |
| (the 15th meeting of 2011) | , ,                | participation in the capital increase of<br>Hynix Semiconductor                         | Tr · · · · · · · · · · · · · · · · · · ·  |
| 337th                      | N                  | Extension of license of SK brand.<br>Maintenance service contract for                   | Approved as proposed                      |
| (the 16th meeting of 2011) | November 24, 2011  | wireless cell sites. Customer service contract plan.                                    | Approved as proposed Approved as proposed |

| Meeting                            | Date              | Agenda  | Approval   |
|------------------------------------|-------------------|---|--|
| 338th (the 17th meeting of 2011)   | December 20, 2011 | Asset Management Transaction with Affiliated Company (SK Securities) Resale of fixed-line services of SK Broadband.   | Approved as proposed   |
|                                    |                   | Financial Statements as of and for the year ended December 31, 2011  Annual Business Report as of and for the year ended December   | Approved as proposed   |
| 339th (the 1st meeting of 2012)    | February 9, 2012  | 31, 2011  Management Plan for 2012  Transaction of goods, services and assets with SK Planet  Report for Internal Accounting  Management System  Report for Subsequent Events following 4Q 2011   | Approved as proposed Approved as proposed Approved as proposed   |
| 340th (the 2nd meeting of 2012)    | February 23, 2012 | Convocation of the 28 Annual General Meeting of Shareholders Result of Internal Accounting Management System Evaluation   | Approved as proposed -   |
| 341th<br>(the 3rd meeting of 2012) | March 23, 2012    | Election of Chairman of the Board of Directors  Amendment to the Company s internal rules  Election of committee members  Asset Management Transaction with Affiliated Company (SK Securities)  Donation to Happiness Sharing Institute | Approved as proposed |

<sup>\*</sup> The line items that do not show approval are for reporting purpose only.

- (1) Committee Structure (As of March 30, 2012)
- a) Compensation Review Committee

| Number of |                  | Members                           |                                    |
|-----------|------------------|-----------------------------------|------------------------------------|
| Persons   | Inside Directors | Independent Directors             | Task                               |
| 5         | -                | Dal Sup Shim, Rak Yong Uhm, Hyun  | Review CEO remuneration system and |
|           |                  | Chin Lim, Jay Young Chung, Jae Ho | amount.                            |
|           |                  | Cho                               |                                    |

<sup>\*</sup> The Compensation Review Committee is a committee established by the resolution of the Board of Directors.

<sup>\*\*</sup> Dal Sup Shim abstained and Jay Young Chung voted against the participation in the bidding for the shares of Hynix Semiconductor. C. Committees within Board of Directors

#### b) Capex Review Committee

| Number of |                         | Members                     |                               |
|-----------|-------------------------|-----------------------------|-------------------------------|
| Persons   | <b>Inside Directors</b> | Independent Directors       | Task                          |
| 5         | Dong Seob Jee           | Dal Sup Shim, Rak Yong Uhm, | Review major investment plans |
|           |                         | Jay Young Chung, Jae Ho Cho | and changes thereto.          |

<sup>\*</sup> The Capex Review Committee is a committee established by the resolution of the Board of Directors.

| Number of |                         | Members                          |                       |           |
|-----------|-------------------------|----------------------------------|-----------------------|-----------|
| Persons   | <b>Inside Directors</b> | <b>Independent Directors</b>     | Task                  |           |
| 5         | Dong Seob Jee           | Dal Sup Shim, Rak Yong Uhm, Hyun | Review guidelines on  | Corporate |
|           |                         | Chin Lim, Jay Young Chung        | Social Responsibility | (CSR)     |
|           |                         |                                  | programs, etc.        |           |

<sup>\*</sup> The Corporate Citizenship Committee is a committee established by the resolution of the Board of Directors.

d) Independent Director Nomination Committee

| Number of |                         | Members                  |                                     |
|-----------|-------------------------|--------------------------|-------------------------------------|
| Persons   | <b>Inside Directors</b> | Independent Directors    | Task                                |
| 3         | Sung Min Ha             | Rak Yong Uhm, Jae Ho Cho | Nomination of independent directors |

<sup>\*</sup> Under the Korean Commercial Code, a majority of the members of the Independent Director Nomination Committee should be independent directors.

#### e) Audit Committee

| Number of |                         | Members                          |                                      |
|-----------|-------------------------|----------------------------------|--------------------------------------|
| Persons   | <b>Inside Directors</b> | Independent Directors            | Task                                 |
| 4         | -                       | Dal Sup Shim, Hyun Chin Lim, Jay | Review financial statements and      |
|           |                         | Young Chung, Jae Ho Cho          | supervise independent audit process, |
|           |                         |                                  | etc.                                 |

<sup>\*</sup> The Audit Committee is a committee established under the provisions of the Articles of Incorporation and Korean Commercial Code.

c) Corporate Citizenship Committee

## 2. Audit System

The Company s Audit Committee consists of four independent directors, Dal Sup Shim, Hyun Chin Lim, Jae Ho Cho and Jay Young Chung.

Major activities of the Audit Committee are as follows.

| Meeting    | Date              | Agenda   | Approval                                  | Remarks |
|------------|-------------------|--|---|---------|
|            |                   | <sup>12</sup> half 2010 Management Audit Results and Management Audit Plan for 2011  | -   |         |
| The first  |                   | Evaluation of Internal Accounting Controls based on the Opinion of the Members of the Audit Committee  | Approved as proposed                      |         |
| meeting of | January 20, 2011  | Rental contract for satellite line facilities Reports on Internal Accounting Management System   | Approved as proposed                      |         |
| 2011       |                   | Comparison of before and after operating customer contact channel and BTS maintenance subsidiary company   | -   |         |
| The second |                   | Reports on 2010 Korean GAAP Audit Report on Review of 2010 Internal Accounting Management System Evaluation of Internal Accounting Management System Operation | -<br>-<br>Approved as proposed            |         |
|            |                   | Auditor s Report for Fiscal Year 2010  | Approved as proposed                      |         |
| meeting of | February 9, 2011  | Purchase of Mobile Phone Relay Devices for 2011<br>Construction of Network Facilities for 2011   | Approved as proposed Re-proposed          |         |
| 2011       |                   | Construction of Mobile Phone Facilities for 2011   | Approved as proposed                      |         |
| The third  |                   |  |   |         |
| meeting of |                   |  |   |         |
| 2011       | February 10, 2011 | Construction of Mobile Phone Facilities for 2011   | Approved as proposed                      |         |
| The fourth |                   | 2011 2Q Transactions with SK C&C Co., Ltd. Asset Management Transaction with Affiliated Company (SK  | Approved as proposed                      |         |
| meeting of | March 11, 2011    | Securities)  |   |         |
| 2011       |                   |  |   |         |
| The fifth  |                   | Election of chairman  Mobile phone facilities construction for Fiscal Year 2011  | Approved as proposed Approved as proposed |         |
| meeting of | April 28, 2011    | Network facilities construction for Fiscal Year 2011 Audit plan for the Fiscal Year 2011   | Approved as proposed                      |         |
| 2011       |                   | Remuneration of outside auditor for the Fiscal Year 2011<br>Outside auditor service plan for the Fiscal Year 2011  | Approved as proposed Approved as proposed |         |

| Meeting     | Date               | Agenda   | Approval                                  | Remarks      |
|-------------|--------------------|--|---|--------------|
| The sixth   | Dut                | 2011 3Q Transactions with SK C&C Co., Ltd.   | Approved as proposed                      | 2.0111111111 |
| 1110 511111 |                    | Asset Management Transaction with Affiliated Company (SK                                   | -   |              |
| meeting of  | June 23, 2011      | Securities) Reports on 2011 US GAAP Audit  | _   |              |
|             |                    | Reports on 2011 OO O/Mit /Munit  | _   |              |
| 2011        |                    |  |   |              |
|             |                    | Construction of Mobile Phone Facilities for 2011   | Approved as proposed                      |              |
| The seventh |                    | Construction of Network Facilities for 2011 Financial Results for the First Half 2011      | Approved as proposed Approved as proposed |              |
|             |                    | Reports on IFRS Review of the First Half of 2011   | Approved as proposed                      |              |
| meeting of  | July 27, 2011      | Report on Audit Report to the Extraordinary General Meeting of                             | -   |              |
| 2011        |                    | Shareholders   |   |              |
| 2011        |                    |  |   |              |
| · · · ·     |                    | Report on Accounting Review of Spin-off Balance Sheet                                      | _   |              |
| The eighth  |                    | Audit Report to the First Extraordinary General Meeting of                                 | Approved as proposed                      |              |
| meeting of  | August 24, 2011    | Shareholders   |   |              |
| meeting of  | August 24, 2011    | Management Audit Results for the First Half of 2011  | -   |              |
| 2011        |                    |  |   |              |
| The ninth   |                    | 2011 4Q Transactions with SK C&C Co., Ltd.   | Approved as proposed                      |              |
|             |                    | Asset Management Transaction with Affiliated Company (SK                                   | -   |              |
| meeting of  | September 21, 2011 | Securities)  |   |              |
|             |                    |  |   |              |
| 2011        |                    |  |   |              |
| The tenth   |                    | Advertisement Agency Agreement for Outdoor Advertisement                                   | Approved as proposed Approved as proposed |              |
| masting of  | October 24, 2011   | Consolidated Loyalty Marketing Agency Agreement for 2012 Delegation of Fixed-line Services | Approved as proposed Approved as proposed |              |
| meeting of  | October 24, 2011   | Rental Contract for Telecommunication Facilities   | Approved as proposed                      |              |
| 2011        |                    |  |   |              |

| Meeting      | Date                | Agenda   | Approval                                   | Remarks |
|--------------|---------------------|--|--|---------|
| The eleventh |                     | Construction of Mobile Phone Facilities for 2011<br>Construction of Network Facilities for 2011        | Approved as proposed Approved as proposed  |         |
| meeting of   | November 23, 2011   | SKT (China) Holding Co., Ltd. Service Agreement  | Approved as proposed                       |         |
| meeting of   | 1404011001 23, 2011 |  |  |         |
| 2011         |                     |  |  |         |
| The twelfth  |                     | 2012 1Q Transactions with SK C&C Co., Ltd.   | Approved as proposed                       |         |
|              |                     | Asset Management Transaction with Affiliated Company (SK   | -  |         |
| meeting of   | December 19, 2011   | Securities)  |  |         |
| 2011         |                     |  |  |         |
| The first    |                     |  |  |         |
|              |                     | Description of the second second   |  |         |
| meeting of   | February 1, 2012    | Preparation for audit report for the 28 Annual General Meeting of Shareholders                         | -  |         |
| 2012         |                     |  |  |         |
| 2012         |                     |  |  |         |
|              |                     | Business-to-business contract with SK Telink   | Approved as proposed                       |         |
| The second   |                     | Construction of Mobile Phone Facilities for 2012<br>Construction of Network Facilities for 2012        | Approved as proposed Approved as proposed  |         |
|              | E-1 9 2012          | Evaluation of Internal Accounting Controls based on the  | Approved as proposed                       |         |
| meeting of   | February 8, 2012    | Opinion of the Members of the Audit Committee  |  |         |
| 2012         |                     | 7 half 2011 Management Audit Results and Management<br>Audit Plan for 2012                             | -  |         |
|              |                     | Reports on Internal Accounting Management System   | -  |         |
|              |                     | Reports on 2011 IFRS Audit   | _  |         |
|              |                     | Report on Review of 2011 Internal Accounting Management  | -  |         |
|              |                     | System   |  |         |
| The third    |                     | Evaluation of Internal Accounting Management System  | Approved as proposed                       |         |
|              |                     | Operation Auditor s Report for Fiscal Year 2011  | Approved as proposed                       |         |
| meeting of   | February 22, 2012   | Agenda and Document Review for the 28 Annual General   | Approved as proposed                       |         |
| 2012         |                     | Meeting of Shareholders  |  |         |
| 2012         |                     | Purchase of Mobile Phone Relay Devices for 2012 Purchase of Mobile Phone Transmission Devices for 2012 | Approved as proposed Approved as proposed  |         |
|              |                     | 2012 IT SM contract  | Approved as proposed  Approved as proposed |         |
|              |                     | Engagement of Independent Auditing Firm for 2012 to 2014   | Approved as proposed                       |         |
| The forth    |                     | 2012 2Q Transactions with SK C&C Co., Ltd.   | Approved as proposed                       |         |
| THE TOTAL    |                     | Asset Management Transaction with Affiliated Company (SK   | -  |         |
| meeting of   | March 22, 2012      | Securities)  |  |         |
| 2012         |                     |  |  |         |
| 2012         |                     |  |  |         |

<sup>\*</sup> The line items that do not show approval are for reporting purpose only.

A. Voting System and Exercise of Minority Shareholders Rights

Pursuant to the Articles of Incorporation as shown below, the cumulative voting system was first introduced in the General Meeting of Shareholders in 2003.

Articles of Incorporation Description

<sup>3.</sup> Shareholders Exercises of Voting Rights

Article 32 (3) (Election of Directors)

Cumulative voting under Article 382-2 of the Korean Commercial Code will not be applied for the

election of directors.

Article 4 of the 12<sup>th</sup> Supplement to the Articles of Incorporation (Interim Regulation) Article 32 (3) of the Articles of Incorporation shall remain effective until the day immediately

preceding the date of the general shareholders meeting of 2003.

Also, neither written or electronic voting system nor minority shareholder rights is applicable.

## 4. Affiliated Companies

## A. Capital Investments between Affiliated Companies

| (As of December | 31, | 2011) |  |
|-----------------|-----|-------|--|
|-----------------|-----|-------|--|

| (As of December 31, 2011)  |             |          |         |          | Invested c | ompanies |          |        |          |            |
|----------------------------|-------------|----------|---------|----------|------------|----------|----------|--------|----------|------------|
|                            | SK          | SK       | SK      | SK       |            | SK       | SK       | SK     | SK       | SK         |
| Investing company          | Corporation | novation | Telecom | Networks | SKC        | E&C      | Shipping | E&S    | Bio farm | Securities |
| SK Corporation             |             | 33.4%    | 25.2%   | 39.1%    | 42.5%      | 40.0%    | 83.1%    | 94.1%  | 100.0%   |            |
| SK Innovation              |             |          |         |          |            |          |          |        |          |            |
| SK Telecom                 |             |          |         |          |            |          |          |        |          |            |
| SK Networks                |             |          |         |          |            |          |          |        |          | 22.7%      |
| SK Chemicals               |             |          |         |          |            | 25.4%    |          |        |          |            |
| SKC                        |             |          |         |          |            |          |          |        |          |            |
| SK C&C                     | 31.8%       |          |         |          |            |          |          | 5.9%   |          |            |
| SK E&C                     |             |          |         |          |            |          |          |        |          |            |
| SK E&S                     |             |          |         |          |            |          |          |        |          |            |
| SK Gas                     |             |          |         |          |            |          |          |        |          |            |
| SK Shipping                |             |          |         |          |            |          |          |        |          |            |
| SK Energy                  |             |          |         |          |            |          |          |        |          |            |
| SK Global Chemical         |             |          |         |          |            |          |          |        |          |            |
| SK Marketing & Company     |             |          |         |          |            |          |          |        |          |            |
| SK Planet                  |             |          |         |          |            |          |          |        |          |            |
| SK Communications          |             |          |         |          |            |          |          |        |          |            |
| SK Broadband               |             |          |         |          |            |          |          |        |          |            |
| SK Lubricant               |             |          |         |          |            |          |          |        |          |            |
| UBcare                     |             |          |         |          |            |          |          |        |          |            |
| SK D&D                     |             |          |         |          |            |          |          |        |          |            |
| Total affiliated companies | 31.8%       | 33.4%    | 25.2%   | 39.1%    | 42.5%      | 65.4%    | 83.1%    | 100.0% | 100.0%   | 22.7%      |

|                | . •  |
|----------------|------|
| Invested compa | mies |

|                        | SK     | SK Global | SK        | nongo |        | Jeju United | Encar   |         | Natruck |
|------------------------|--------|-----------|-----------|-------|--------|-------------|---------|---------|---------|
| Investing company      | Energy | Chemical  | Lubricant | DOPCO | Energy | FC          | network | Natruck | Friends |
| SK Corporation         |        |           |           |       |        |             |         |         |         |
| SK Innovation          | 100.0% | 100.0%    | 100.0%    | 41.0% | 100.0% |             |         |         |         |
| SK Telecom             |        |           |           |       |        |             |         |         |         |
| SK Networks            |        |           |           |       |        |             |         |         |         |
| SK Chemicals           |        |           |           |       |        |             |         |         |         |
| SKC                    |        |           |           |       |        |             |         |         |         |
| SK C&C                 |        |           |           |       |        |             |         |         |         |
| SK E&C                 |        |           |           |       |        |             |         |         |         |
| SK E&S                 |        |           |           |       |        |             |         |         |         |
| SK Gas                 |        |           |           |       |        |             |         |         |         |
| SK Shipping            |        |           |           |       |        |             |         |         |         |
| SK Energy              |        |           |           |       |        | 100.0%      | 87.5%   | 92.4%   | 50.0%   |
| SK Global Chemical     |        |           |           |       |        |             |         |         |         |
| SK Marketing & Company |        |           |           |       |        |             |         |         |         |
| SK Planet              |        |           |           |       |        |             |         |         |         |
| SK Communications      |        |           |           |       |        |             |         |         |         |
| SK Broadband           |        |           |           |       |        |             |         |         |         |
| SK Lubricant           |        |           |           |       |        |             |         |         |         |
| UBcare                 |        |           |           |       |        |             |         |         |         |
| SK D&D                 |        |           |           |       |        |             |         |         |         |

| Total affiliated companies | 100.0% | 100.0% | 100.0% | 41.0% | 100.0% | 100.0% | 87.5% | 92.4% | 50.0% |
|----------------------------|--------|--------|--------|-------|--------|--------|-------|-------|-------|
|----------------------------|--------|--------|--------|-------|--------|--------|-------|-------|-------|

|                            |               |       | Arochemi |       | U base       | companies<br>SK<br>Marketing |         |        |        |           |
|----------------------------|---------------|-------|----------|-------|--------------|------------------------------|---------|--------|--------|-----------|
|                            | SK            | Green | Co.      |       | Manufacturin | 0                            | M &     | SK     | NTREEV | PS &      |
| Investing company          | Petrochemical | IS    | Ltd.     | Zicos | Asia         | Company                      | Service | Telink | Soft   | Marketing |
| SK Corporation             |               |       |          |       |              | 50.00                        |         |        |        |           |
| SK Innovation              |               |       |          |       |              | 50.0%                        |         | 00.50  | /a = ~ | 40000     |
| SK Telecom                 |               |       |          |       |              | 50.0%                        |         | 83.5%  | 63.7%  | 100.0%    |
| SK Networks                |               |       |          |       |              |                              |         |        |        |           |
| SK Chemicals               |               |       |          |       |              |                              |         |        |        |           |
| SKC                        |               |       |          |       |              |                              |         |        |        |           |
| SK C&C                     |               |       |          |       |              |                              |         |        |        |           |
| SK E&C                     |               |       |          |       |              |                              |         |        |        |           |
| SK E&S                     |               |       |          |       |              |                              |         |        |        |           |
| SK Gas                     |               |       |          |       |              |                              |         |        |        |           |
| SK Shipping                |               |       |          |       |              |                              |         |        |        |           |
| SK Energy                  |               |       |          |       |              |                              |         |        |        |           |
| SK Global Chemical         | 100.0%        | 78.9% | 50.0%    |       |              |                              |         |        |        |           |
| SK Marketing & Company     |               |       |          |       |              |                              | 100.0%  |        |        |           |
| SK Planet                  |               |       |          |       |              |                              |         |        |        |           |
| SK Communications          |               |       |          |       |              |                              |         |        |        |           |
| SK Broadband               |               |       |          |       |              |                              |         |        |        |           |
| SK Lubricant               |               |       |          | 100.0 | % 100.0%     | )                            |         |        |        |           |
| UBcare                     |               |       |          |       |              |                              |         |        |        |           |
| SK D&D                     |               |       |          |       |              |                              |         |        |        |           |
| Total affiliated companies | 100.0%        | 78.9% | 50.0%    | 100.0 | % 100.0%     | 100.0%                       | 100.0%  | 83.5%  | 63.7%  | 100.0%    |

|                            | Invested companies |        |             |         |             |                |            |           |            |        |
|----------------------------|--------------------|--------|-------------|---------|-------------|----------------|------------|-----------|------------|--------|
|                            |                    |        |             |         |             |                |            |           | Television |        |
| ~                          | SK                 | SK     | F&U         | Network | a           |                | Loen       | Commerce  | Media      |        |
| Investing company          | Broadband          | Planet | Credit Info | O&S     | Service Ace | Service TopEnt | tertainmen | it Planet | Korea      | Paxnet |
| SK Corporation             |                    |        |             |         |             |                |            |           |            |        |
| SK Innovation              |                    |        |             |         |             |                |            |           |            |        |
| SK Telecom                 | 50.6%              | 100%   | 50.0%       | 100.0%  | 5 100.0%    | 100.0%         |            |           |            |        |
| SK Networks                |                    |        |             |         |             |                |            |           |            |        |
| SK Chemicals               |                    |        |             |         |             |                |            |           |            |        |
| SKC                        |                    |        |             |         |             |                |            |           |            |        |
| SK C&C                     |                    |        |             |         |             |                |            |           |            |        |
| SK E&C                     |                    |        |             |         |             |                |            |           |            |        |
| SK E&S                     |                    |        |             |         |             |                |            |           |            |        |
| SK Gas                     |                    |        |             |         |             |                |            |           |            |        |
| SK Shipping                |                    |        |             |         |             |                |            |           |            |        |
| SK Energy                  |                    |        |             |         |             |                |            |           |            |        |
| SK Global Chemical         |                    |        |             |         |             |                |            |           |            |        |
| SK Marketing & Company     |                    |        |             |         |             |                |            |           |            |        |
| SK Planet                  |                    |        |             |         |             |                | 63.5%      | 100.0%    | 51.0%      | 59.7%  |
| SK Communications          |                    |        |             |         |             |                |            |           |            |        |
| SK Broadband               |                    |        |             |         |             |                |            |           |            |        |
| SK Lubricant               |                    |        |             |         |             |                |            |           |            |        |
| UBcare                     |                    |        |             |         |             |                |            |           |            |        |
| SK D&D                     |                    |        |             |         |             |                |            |           |            |        |
| Total affiliated companies | 50.6%              | 100%   | 50.0%       | 100.0%  | 5 100.0%    | 100.0%         | 63.5%      | 100.0%    | 51.0%      | 59.7%  |

|                            | Invested companies |
|----------------------------|--------------------|
| Investing company          |                    |
| SK Corporation             |                    |
| SK Innovation              |                    |
| SK Telecom                 |                    |
| SK Networks                |                    |
| SK Chemicals               |                    |
| SKC                        |                    |
| SK C&C                     |                    |
| SK E&C                     |                    |
| SK E&S                     |                    |
| SK Gas                     |                    |
| SK Shipping                |                    |
| SK Energy                  |                    |
| SK Global Chemical         |                    |
| SK Marketing & Company     |                    |
| SK Planet                  |                    |
| SK Communications          |                    |
| SK Broadband               |                    |
| SK Lubricant               |                    |
| UBcare                     |                    |
| SK D&D                     |                    |
| Total affiliated companies |                    |

|                           |            |           |           |           | Invested co | mpanies |          |         |          |        |
|---------------------------|------------|-----------|-----------|-----------|-------------|---------|----------|---------|----------|--------|
|                           | SK         | Broadband | Broadband | Broadband | Service     | MRO     | SKN      | SKN     | WS       | SK     |
| Investing company         | Communicat | ionsMedia | D&M       | CS        | In          | Korea   | Internet | Service | Commerce | Pinx   |
| SK Corporation            |            |           |           |           |             |         |          |         |          |        |
| SK Innovation             |            |           |           |           |             | 42.5%   |          |         |          |        |
| SK Telecom                |            |           |           |           |             | 42.5%   |          |         |          |        |
| SK Networks               |            |           |           |           |             |         | 100.0%   | 85.0%   | 100.0%   | 100.0% |
| SK Chemicals              |            |           |           |           |             |         |          |         |          |        |
| SKC                       |            |           |           |           |             |         |          |         |          |        |
| SK C&C                    |            |           |           |           |             | 5.0%    |          |         |          |        |
| SK E&C                    |            |           |           |           |             |         |          |         |          |        |
| SK E&S                    |            |           |           |           |             |         |          |         |          |        |
| SK Gas                    |            |           |           |           |             | 5.0%    |          |         |          |        |
| SK Shipping               |            |           |           |           |             |         |          |         |          |        |
| SK Energy                 |            |           |           |           |             |         |          |         |          |        |
| SK Global Chemical        |            |           |           |           |             |         |          |         |          |        |
| SK Marketing & Compa      | ny         |           |           |           |             |         |          |         |          |        |
| SK Planet                 | 64.6%      | 'n        |           |           |             |         |          |         |          |        |
| SK Communications         |            |           |           |           | 100.0%      |         |          |         |          |        |
| SK Broadband              |            | 100.0%    | 100.0%    | 100.0%    |             |         |          |         |          |        |
| SK Lubricant              |            |           |           |           |             |         |          |         |          |        |
| UBcare                    |            |           |           |           |             |         |          |         |          |        |
| SK D&D                    |            |           |           |           |             |         |          |         |          |        |
| Total affiliated companie | es 64.6%   | 6 100.0%  | 100.0%    | 100.0%    | 100.0%      | 95.0%   | 100.0%   | 85.0%   | 100.0%   | 100.0% |

|                            |       |        |         | SKC         | Inve       | sted com | panies      |        |          |          |          |
|----------------------------|-------|--------|---------|-------------|------------|----------|-------------|--------|----------|----------|----------|
|                            |       | Speed  | SKC Air | Solmics     |            |          | Sumray      |        | SKC      | Daehan   | Busan    |
| Investing company          | LC&C  | Motor  | Gas     | Co., Ltd. S | SK Telesys | SKW      | Corporation | Incyto | lighting | City Gas | City Gas |
| SK Corporation             |       |        |         |             |            |          |             |        |          |          |          |
| SK Innovation              |       |        |         |             |            |          |             |        |          |          |          |
| SK Telecom                 |       |        |         |             |            |          |             |        |          |          |          |
| SK Networks                | 79.6% | 100.0% |         |             |            |          |             |        |          |          |          |
| SK Chemicals               |       |        |         |             |            |          |             |        |          |          |          |
| SKC                        |       |        | 80.0%   | 48.7%       | 47.5%      | 65.0%    | 6 100.0%    | 100.0% | 65.0%    |          |          |
| SK C&C                     |       |        |         |             |            |          |             |        |          |          |          |
| SK E&C                     |       |        |         |             |            |          |             |        |          |          |          |
| SK E&S                     |       |        |         |             |            |          |             |        |          | 78.4%    | 40.0%    |
| SK Gas                     |       |        |         |             |            |          |             |        |          |          |          |
| SK Shipping                |       |        |         |             |            |          |             |        |          |          |          |
| SK Energy                  |       |        |         |             |            |          |             |        |          |          |          |
| SK Global Chemical         |       |        |         |             |            |          |             |        |          |          |          |
| SK Marketing & Company     |       |        |         |             |            |          |             |        |          |          |          |
| SK Planet                  |       |        |         |             |            |          |             |        |          |          |          |
| SK Communications          |       |        |         |             |            |          |             |        |          |          |          |
| SK Broadband               |       |        |         |             |            |          |             |        |          |          |          |
| SK Lubricant               |       |        |         |             |            |          |             |        |          |          |          |
| UBcare                     |       |        |         |             |            |          |             |        |          |          |          |
| SK D&D                     |       |        |         |             |            |          |             |        |          |          |          |
| Total affiliated companies | 79.6% | 100.0% | 80.0%   | 48.7%       | 47.5%      | 65.0%    | 6 100.0%    | 100.0% | 65.0%    | 78.4%    | 40.0%    |

|                            |                 |                 |        |        | Invested co | ompanies            |          |        |        |                 |
|----------------------------|-----------------|-----------------|--------|--------|-------------|---------------------|----------|--------|--------|-----------------|
|                            | Jeonnam<br>City | Gangwon<br>City |        |        | YN          | PyongTaek<br>Energy | Gimcheon |        | SK     | Daejeon<br>Pure |
| Investing company          | Gas             | Gas             | JBES   | CCES   | Energy      | Service             | Energy   | PMP    | Forest | Water           |
| SK Corporation             |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Innovation              |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Telecom                 |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Networks                |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Chemicals               |                 |                 |        |        |             |                     |          |        |        |                 |
| SKC                        |                 |                 |        |        |             |                     |          |        |        |                 |
| SK C&C                     |                 |                 |        |        |             |                     |          |        |        |                 |
| SK E&C                     |                 |                 |        |        |             |                     |          | 50.0%  | 100.0% | 32.0%           |
| SK E&S                     | 100.0%          | 100.0%          | 100.0% | 100.0% | 100.0%      | 100.0%              | 50.0%    | 50.0%  |        |                 |
| SK Gas                     |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Shipping                |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Energy                  |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Global Chemical         |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Marketing & Company     |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Planet                  |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Communications          |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Broadband               |                 |                 |        |        |             |                     |          |        |        |                 |
| SK Lubricant               |                 |                 |        |        |             |                     |          |        |        |                 |
| UBcare                     |                 |                 |        |        |             |                     |          |        |        |                 |
| SK D&D                     |                 |                 |        |        |             |                     |          |        |        |                 |
| Total affiliated companies | 100.0%          | 100.0%          | 100.0% | 100.0% | 100.0%      | 100.0%              | 50.0%    | 100.0% | 100.0% | 32.0%           |

| companie |  |
|----------|--|
|          |  |

| To add a second            | Gwangju    | SK    | Real   | SK    | SK       | LID C   | GW G       | Korea<br>Sleep | C P'       | Namwon<br>Sarang<br>Electric |
|----------------------------|------------|-------|--------|-------|----------|---------|------------|----------------|------------|------------------------------|
| Investing company          | Pure Water | עאט   | Vest   | Gas   | Sci-tech | UB Care | SK Seentec | Network        | Green Biro | Power                        |
| SK Corporation             |            |       |        |       |          |         |            |                |            |                              |
| SK Innovation              |            |       |        |       |          |         |            |                |            |                              |
| SK Telecom                 |            |       |        |       |          |         |            |                |            |                              |
| SK Networks                |            |       |        | 45.50 | 50.00    | 44.00   | 100.00     | 100.00         |            |                              |
| SK Chemicals               |            |       |        | 45.5% | 50.0%    | 44.0%   | 100.0%     | 100.0%         |            |                              |
| SKC                        |            |       |        |       |          |         |            |                |            |                              |
| SK C&C                     |            |       |        |       |          |         |            |                |            |                              |
| SK E&C                     | 42.0%      | 45.0% | 100.0% |       |          |         |            |                |            |                              |
| SK E&S                     |            |       |        |       |          |         |            |                |            |                              |
| SK Gas                     |            |       |        |       |          |         |            |                | 100.0%     |                              |
| SK Shipping                |            |       |        |       |          |         |            |                |            |                              |
| SK Energy                  |            |       |        |       |          |         |            |                |            |                              |
| SK Global Chemical         |            |       |        |       |          |         |            |                |            |                              |
| SK Marketing & Company     |            |       |        |       |          |         |            |                |            |                              |
| SK Planet                  |            |       |        |       |          |         |            |                |            |                              |
| SK Communications          |            |       |        |       |          |         |            |                |            |                              |
| SK Broadband               |            |       |        |       |          |         |            |                |            |                              |
| SK Lubricant               |            |       |        |       |          |         |            |                |            |                              |
| UBcare                     |            |       |        |       |          |         |            |                |            |                              |
| SK D&D                     |            |       |        |       |          |         |            |                |            | 100.0%                       |
| Total affiliated companies | 42.0%      | 45.0% | 100.0% | 45.5% | 50.0%    | 44.0%   | 100.0%     | 100.0%         | 100.0%     | 100.0%                       |

|                            |                  | Inves        | ted companies | Ever           |        |
|----------------------------|------------------|--------------|---------------|----------------|--------|
| Investing company          | MKS<br>Guarantee | Independence | Infosec       | Health<br>Care | SKSM   |
| SK Corporation             |                  | •            |               |                |        |
| SK Innovation              |                  |              |               |                |        |
| SK Telecom                 |                  |              |               |                |        |
| SK Networks                |                  |              |               |                |        |
| SK Chemicals               |                  |              |               |                |        |
| SKC                        |                  |              |               |                |        |
| SK C&C                     |                  | 100.0%       | 100.0%        |                |        |
| SK E&C                     |                  |              |               |                |        |
| SK E&S                     |                  |              |               |                |        |
| SK Gas                     |                  |              |               |                |        |
| SK Shipping                |                  |              |               |                | 100.0% |
| SK Energy                  |                  |              |               |                |        |
| SK Global Chemical         |                  |              |               |                |        |
| SK Marketing & Company     |                  |              |               |                |        |
| SK Planet                  |                  |              |               |                |        |
| SK Communications          |                  |              |               |                |        |
| SK Broadband               |                  |              |               |                |        |
| SK Lubricant               |                  |              |               |                |        |
| UBcare                     |                  |              |               | 100.0%         |        |
| SK D&D                     | 100.0%           |              |               |                |        |
| Total affiliated companies | 100.0%           | 100.0%       | 100.0%        | 100.0%         | 100.0% |

## VII. SHAREHOLDERS INFORMATION

## 1. Shareholdings of the Largest Shareholder and Related Persons

A. Shareholdings of the Largest Shareholder and Related Persons

| (As of December 31, 2011) |                       |               |            |                      |                | (Unit: Shares, %) |
|---------------------------|-----------------------|---------------|------------|----------------------|----------------|-------------------|
|                           |                       |               | Nun        | nber of shares owner | d and ownershi | p ratio           |
|                           |                       |               | Beginnin   | g of Period          | End o          | f Period          |
|                           |                       |               | Number of  |                      | Number of      |                   |
| Name                      | Relationship          | Type of share | shares     | Ownership ratio      | shares         | Ownership ratio   |
| SK Corporation            | Largest Shareholder   | Common share  | 18,748,452 | 23.22                | 20,363,452     | 25.22             |
| Tae Won Chey              | Officer of affiliated |               |            |                      |                |                   |
|                           | company               | Common share  | 100        | 0.00                 | 100            | 0.00              |
| Shin Won Chey             | Officer of affiliated |               |            |                      |                |                   |
|                           | company               | Common share  | 500        | 0.00                 | 2,000          | 0.00              |
| Sung Min Ha               | Officer of affiliated |               |            |                      |                |                   |
|                           | company               | Common share  | 738        | 0.00                 | 738            | 0.00              |
| Dal Sup Shim              | Officer of affiliated |               |            |                      |                |                   |
|                           | company               | Common share  | 500        | 0.00                 | 0              | 0.00              |
| Bang Hyung Lee            | Officer of affiliated |               |            |                      |                |                   |
|                           | company               | Common share  | 200        | 0.00                 | 200            | 0.00              |
|                           |                       |               |            |                      |                |                   |
| Total-                    |                       | Common share  | 18,757,490 | 23.22                | 20,366,490     | 25.22             |

B. Overview of the Largest Shareholder

SK Corporation is a holding company and as of December 31, 2011, has eight subsidiaries: SK Innovation Co., Ltd., SK Telecom Co., Ltd., SK Networks Co., Ltd., SKC Co., Ltd., SK Shipping Co., Ltd., SK E&C Co., Ltd., SK E&S Co., Ltd. and SK Biofarm Co., Ltd. SK Biofarm Co., Ltd. spun off from SK Corporation on April 1, 2011.

Details of SK Corporation s subsidiaries are as follows:

(Unit: in millions of Won) **Book Value (million Share Holdings Affiliates** Won) Industry Description SK Innovation Co., Ltd. Energy and Petrochemical **Publicly Listed** 33.4% 3,944,657 SK Telecom Co., Ltd. 25.2% 3,091,125 Telecommunication **Publicly Listed** SK Networks Co., Ltd. Trading, Energy 39.1% 1,165,759 Sale Publicly Listed SKC Co., Ltd. Synthetic Resin 42.5% 254,632 Manufacturing Publicly Listed SK E&C Co., Ltd. 40.0% 485,171 Construction Privately Held 83.1% SK Shipping Co., Ltd. 607,643 Ocean Freight Privately Held SK E&S Co., Ltd. Gas Company Holdings and Power Generation 94.1% 1,026,307 Privately Held SK Biofarm Co., Ltd. 100.00% 228,702 Biotechnology Privately Held

SK Corporation is a publicly listed company and is required to submit a report of its significant business activities in accordance with Article 161 of the Financial Investment Services and Capital Markets Act. Also as a holding company, SK Corporation is required to report key management activities of its subsidiaries in accordance with Article 8 of KOSPI Market Disclosure Regulation.

The rule is applicable to subsidiaries whose book value of the holding company s shareholding exceeds 10% of its total assets based on the financial statements as of December 31, 2010. SK Innovation Co., Ltd., SK Telecom Co., Ltd. and SK Networks Co., Ltd. are three such subsidiaries.

On August 1, 2011, SK E&S Co., Ltd. acquired K-Power Co., Ltd. SK E&S that is engaged in distribution of gas and energy business plans to create synergy by merging with K-Power that is engaged in power generation and plans to seek new growth opportunities in overseas gas business and power generation.

<sup>\*</sup> The above share holdings are based on common stock holdings as of December 31, 2011.

# 2. Changes in shareholdings of the Largest Shareholder

Changes in shareholdings of the largest shareholder are as follows.

(As of December 31, 2011)

Date of the change in the (Unit: Shares, %)

|                     | largest shareholder/ Date of change in | Shares     |               |   |
|---------------------|--|------------|---------------|---|
| Largest Shareholder | shareholding                           | Held       | Holding Ratio | Remarks   |
| SK Corporation      |  |            |               |   |
|                     |  |            |               | Purchased 1,085,325 shares from SK Networks                 |
|                     | March 7, 2008                          | 18,751,260 | 23.09         | on March 7, 2008  |
|                     |  |            |               | At the 25th General Meeting of Shareholders, elected        |
|                     |  |            |               | the CEO, Man Won Jung (who owned 100 shares of              |
|                     | March 13, 2009                         | 18,751,360 | 23.22         | the Company stock)  |
|                     | December 30, 2009                      | 18,755,260 | 23.23         | Man Won Jung, the CEO, purchased 3,900 shares.              |
|                     | May 26, 2010                           | 18,756,760 | 23.23         | Man Won Jung, the CEO, purchased 1,500 shares               |
|                     | July 20, 2010                          | 18,756,860 | 23.23         | Man Won Jung, the CEO, purchased 100 shares                 |
|                     | September 17, 2010                     | 18,757,360 | 23.23         | Dal Sup Shim, an Independent Director, purchased 500 shares |
|                     |  |            |               | Man Won Jung, SK Telecom s CEO, resigned                    |
|                     | March 11, 2011                         | 18,750,490 | 23.22         | Shin Bae Kim, SK C&C s CEO, resigned                        |
|                     | April. 5, 2011                         | 18,749,990 | 23.22         | Dal Sup Shim, an Independent Director, disposed 500 shares  |
|                     | July 8, 2011                           | 18,749,990 | 23.22         | Shin Won Chey, SKC s Chairman, purchased 500 shares         |
|                     | August 5, 2011                         | 18,750,490 | 23.22         | Shin Won Chey, SKC s Chairman, purchased 500 shares         |
|                     | August 23, 2011                        | 18,751,490 | 23.22         | Shin Won Chey, SKC s Chairman, purchased 500 shares         |
|                     |  |            |               |   |

December 21, 2011

20,366,490

25.22

SK Corporation purchased 1,615,000 shares

\* Shares held are the sum of shares held by SK Corporation and its related parties.

# 3. Distribution of Shares

A. Shareholders with ownership of 5% or more and others

| (As c | of December 31, 2011)                                  |                  |                                  |                   | (Uni             | t: shares, %)      |
|-------|--|------------------|----------------------------------|-------------------|------------------|--------------------|
|       |  | Common s         | share Preferr                    | ed share          | Sub-to           | otal               |
| Ranl  | Name (title)   | Number of shares | OwnersNipmber of<br>ratio shares | wnership<br>ratio | Number of shares | Ownership<br>ratio |
| 1     | Citibank ADR   | 21,711,446       | 26.89                            |                   | 21,711,446       | 26.89              |
| 2     | SK Corporation   | 20,363,452       | 25.22                            |                   | 20,363,452       | 25.22              |
| 3     | SK Telecom   | 11,050,712       | 13.69                            |                   | 11,050,712       | 13.69              |
| Shar  | eholdings under the Employee Stock Ownership Program * | 299,241          | 0.37                             |                   | 299,241          | 0.37               |

<sup>\*</sup> As of December 31, 2011

B. Shareholder Distribution

| (As of December 31, 2011)   |              |           |            | (Unit     | shares, %) |
|-----------------------------|--------------|-----------|------------|-----------|------------|
|                             | Number       |           |            |           |            |
|                             | of           |           | Number of  |           |            |
| classification              | shareholders | Ratio (%) | shares     | Ratio (%) | Remarks    |
|                             |              |           |            |           |            |
| Total minority shareholders | 40,558       | 99.98     | 24,843,976 | 30.76     |            |

## 4. Share Price and Trading Volume in the Last Six Months

#### A. Domestic Securities Market

|  |                   |                    |                    |                    |                    | (Unit:             | Won, shares)       |
|--|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Types  |                   | December<br>2011   | November 2011      | October<br>2011    | September<br>2011  | August<br>2011     | July<br>2011       |
| Common stock   | Highest<br>Lowest | 154,000<br>141,500 | 156,000<br>145,000 | 165,000<br>148,000 | 159,500<br>145,500 | 155,000<br>131,000 | 161,500<br>140,500 |
| Monthly transaction vol<br>B. Foreign Securities Mar |                   | 5,442,574          | 5,958,443          | 4,319,905          | 5,296,111          | 7,629,297          | 7,487,737          |

(Unit: US\$, ADR) New York Stock Exchange December November October September August July **Types** 2011 2011 2011 2011 2011 2011 Highest 14.88 15.41 15.99 16.01 16.36 18.83 **Depository Receipt** Lowest 13.35 14.14 13.53 13.35 13.67 15.21 Monthly transaction volume 49,489,960 45,328,712 44,012,672 36,305,704 31,273,856 58,978,296 VIII. EMPLOYEES AND MANAGEMENT COMPENSATION

#### 1. EMPLOYEES

| (As of December 31, 2011) | (Unit                |                    |        |       |                          |   | t: persons, in millions of Won) |         |  |
|---------------------------|----------------------|--------------------|--------|-------|--------------------------|---|---------------------------------|---------|--|
|                           | Number of employees  |                    |        |       |                          | Aggregate<br>wage for the<br>year ended | Average<br>wage                 |         |  |
| Classification            | Regular<br>employees | Contract employees | Others | Total | service December 31, per |   | per<br>person                   | Remarks |  |
| Male                      | 3,357                | 38                 |        | 3,395 | 12.4                     | 263,888                                 | 64                              |         |  |
| Female                    | 496                  | 64                 |        | 560   | 10.2                     | 35,077                                  | 43                              |         |  |
| Total                     | 3,853                | 102                |        | 3,955 | 12.1                     | 298,965                                 | 60                              |         |  |

## 2. Management Compensation

A. Amount Approved at the Shareholders Meeting

|                | (U                     | nit: Won million)               |
|----------------|------------------------|---------------------------------|
| Classification | Number of<br>Directors | Aggregate<br>Amount<br>Approved |
| Directors      | 8                      | 12,000                          |

# 2. Amount Paid

|                         |                        | (Unit: Won millio           |                                |  |  |
|-------------------------|------------------------|-----------------------------|--------------------------------|--|--|
|                         |                        |                             | Average                        |  |  |
| Classification          | Number of<br>Directors | Aggregate<br>Amount<br>Paid | Amount<br>Paid Per<br>Director |  |  |
| Insider Directors       | 3                      | 10,433                      | 3,478                          |  |  |
| Independent Directors   | 1                      | 89                          | 89                             |  |  |
| Audit Committee Members | 4                      | 335                         | 84                             |  |  |
|                         |                        |                             |                                |  |  |
| Total                   | 8                      | 10,857                      |                                |  |  |

#### IX. TRANSACTIONS WITH PARTIES WITH INTERESTS

## 1. Loans to the Largest Shareholder and Related Persons

| (As of December 31, 2011) |                    |                                |           |          |           | (Uni   | t: in million | s of Won) |
|---------------------------|--------------------|--------------------------------|-----------|----------|-----------|--------|---------------|-----------|
|                           |                    |                                |           | Chang    | e details |        | Accrued       |           |
| Name (Corporate name)     | Relationship       | Account category               | Beginning | Increase | Decrease  | Ending | interest      | Remarks   |
| SK Wyverns                | Affiliated company | Long-term and short-term loans | 2,407     |          | 575       | 1,832  |               |           |

2. Transfer of Assets to/from the Largest Shareholder and Other Transactions

A. Investment and Disposition of Investment

None.

B. Transfer of Assets

(Units: in millions of Won)

| Name (Corporate Name)   | Relationship          | Transferred<br>Objects       | Purpose of<br>Transfer       | Details  Date of Transfer | Amount<br>Transferred<br>From<br>Largest<br>Shareholder | Amount<br>Transferred<br>to<br>Largest<br>Shareholder | Remarks |
|-------------------------|-----------------------|------------------------------|------------------------------|---------------------------|---|---|---------|
| Encar Network Co., Ltd. | Affiliated<br>Company | Used car sale                | Sale of assets not in use    | April 29, 2011            |   | 158   |         |
| SK Networks Co., Ltd    | Affiliated<br>Company | Sale of assets<br>not in use | Sale of assets<br>not in use | July 29, 2011             |   | 267   |         |
| SK Telesys Co., Ltd.    | Affiliated<br>Company | OA<br>equipment<br>sale      | Sale of assets not in use    | July 29, 2011             |   | 206   |         |

Total 631

## 3. Transactions with Parties with Interests (excluding the Largest Shareholder and Related Persons)

A. Provisional Payment and Loans (including loans on marketable securities)

(Unit: in millions of Won)

|                       |              | Change details                       |           |          |          |         |                  |         |
|-----------------------|--------------|--------------------------------------|-----------|----------|----------|---------|------------------|---------|
| Name (Corporate name) | Relationship | Account category                     | Beginning | Increase | Decrease | Ending  | Accrued interest | Remarks |
| Midus and others      | Agency       | Long-term and<br>short-term<br>loans | 77,985    | 226,164  | 185,230  | 118,919 |                  |         |

|                              |              |                  |           | Change   | details  | (Uı    | nit: in millio   | ons of Won) |
|------------------------------|--------------|------------------|-----------|----------|----------|--------|------------------|-------------|
| Name (Corporate name)        | Relationship | Account category | Beginning | Increase | Decrease | Ending | Accrued interest | Remarks     |
| Daehan Kanggun BcN Co., Ltd. | Investee     | Long-term loans  | 30,224    | 10,538   | 18,660   | 22,102 |                  |             |

# X. OTHER INFORMATION RELATING TO THE PROTECTION OF INVESTORS

## 1. Developments in the Items Mentioned in Prior Reports on Important Business Matters

A. Status and Progress of Major Management Events

| Date of<br>Disclosure | Title  | Report  | Reports status   |
|-----------------------|--|---|--|
|                       | Resolution on trust agreement  October 26, for the  Hana Bank, Chohung Bank, Korea Exchange Bank  Contract amount: Won 1 | 1. Signatories: Shinhan Bank,                   | 1. On December 24, 2003, cash surplus amount from the existing trust agreement was partially reduced (Won 318 billion).                            |
|                       |  | Hana Bank, Chohung Bank,<br>Korea Exchange Bank | 2. On September 24, 2004, the Board of Directors extended the term of the specified monetary trust agreement for 3 years.                          |
| October 26, 2001      |  | 2. Contract amount: Won 1,300 billion           | 3. On October 16, 2007, the Board of Directors extended the term of the specified monetary trust agreement for 3 years.                            |
|                       |  | -   | 4. On October 26 and October 29, 2010, all trust agreements for the acquisition of treasury shares terminated (aggregate amount: Won 982 billion). |
| B. Summary            | Minutes of the Gen   | eral Meeting of Shareholders                    |  |

| Date  | Agenda  | Resolution  |
|---|---|---|
|   | 1. Approval of the financial statements for the year ended December 31, 2006              | Approved (Cash dividend, Won 7,000 per share)                   |
| 23 <sup>rd</sup> Fiscal Year Meeting of<br>Shareholders | <ul><li>2. Remuneration limit for Directors</li><li>3. Election of Directors</li></ul>    | Approved (Won 12 billion)                                       |
| (March 9, 2007)   | Election of inside directors Election of independent directors as Audit Committee members | Approved (Jung Nam Cho, Sung Min Ha)<br>Approved (Dal Sup Shim) |
|   | 1. Approval of the Financial Statements for the year ended December 31, 2007              | Approved (Cash dividend, Won 8,400 per share)                   |
|   | 2. Amendment to Articles of Incorporation   | Approved  |
| 24 <sup>th</sup> Fiscal Year Meeting of                 | Approval of Remuneration Limit for Directors  | Approved (Won 12 billion)                                       |
| Shareholders (March 14, 2008)                           | 4. Election of Directors  |   |
| (March 14, 2008)  | Election of inside directors  | Approved (Shin Bae Kim, Young Ho Park)                          |
|   | Election of independent directors   | Approved (Rak Yong Uhm, Jay Young Chung)                        |
|   | Election of independent directors as Audit  | Approved (Jae Ho Cho)   |
|   | Committee member  |   |

|   | 1. Approval of the financial statements for the year ended December 31, 2008                                    | Approved (Cash dividend, Won 8,400 per share)   |
|---|---|---|
|   | 2. Approval of Remuneration Limit for Directors   | Approved (Won 12 billion)   |
| 25 <sup>th</sup> Fiscal Year Meeting of<br>Shareholders<br>(March 13, 2009) | <ul><li>3. Amendment to Company Regulation on Executive Compensation</li><li>4. Election of Directors</li></ul> | Approved  |
|   | Election of inside directors  | Approved (Jae Won Chey, Man Won Jung)   |
|   | Election of independent directors   | Approved (Hyun Chin Lim)  |
|   | Election of independent directors as Audit<br>Committee member  | Approved (Hyun Chin Lim)  |
|   | 1. Approval of the financial statements for the year ended December 31, 2009                                    | Approved (Cash dividend, Won 8,400 per share)   |
|   | 2. Amendment to Articles of Incorporation   | Approved  |
| 26 <sup>th</sup> Fiscal Year Meeting of Shareholders                        | 3. Approval of Remuneration Limit for Directors   | Approved (Won 12 billion)   |
| (March 12, 2010)  | Election of Directors     Election of inside directors  | Approved (Vi Heang Cho)   |
|   | Election of inside directors  Election of independent directors   | Approved (Ki Haeng Cho) Approved (Dal Sup Shim)   |
|   | Election of independent directors as Audit  | Approved (Dal Sup Shim, Jay Young Chung)  |
|   | Committee member  |   |
|   | 1. Approval of the financial statements for the year ended December 31, 2010                                    | Approved (Cash dividend, Won 8,400 per share)   |
|   | Approval of Remuneration Limit for<br>Directors   | Approved  |
| 27 <sup>th</sup> Fiscal Year Meeting of<br>Shareholders                     | 3. Amendment to Company Regulation on Executive Compensation  | Approved (Won 12 billion)   |
| (March 11, 2011)  | Election of Directors     Election of inside directors  | Approved (Sung Min Ha, Jin Woo So)  |
|   | Election of independent directors   | Approved (Sting Will Ha, Jill Woo 30) Approved (Rak Young Uhm, Jay Young Chung, Jae Ho Cho) |
|   | Election of independent directors as Audit  | Approved (Jay Young Chung, Jae Ho Cho)  |
|   | Committee member  |   |
| 1 <sup>st</sup> Extraordinary Meeting of<br>Shareholders                    | 1. Approval of the Spin-off Plan  | Approved (Spin-off of SK Planet)  |
| (August 31, 2011)   | 2. Election of Directors  | Approved (Jun Ho Kim)   |
|   | 1. Approval of the financial statements for the year ended December 31, 2011                                    | Approved (Cash dividend, Won 8,400 per share)   |
|   | <ol> <li>Amendment to Articles of Incorporation</li> <li>Election of Directors</li> </ol>                       | Approved  |
| 28th Fiscal Year Meeting of   | Election of inside directors  | Approved (Young Tae Kim)  |
| Shareholders  | Election of inside directors  | Approved (Dong Seob Jee)  |
| (March 23, 2012)  | Election of independent directors 4. Election of an independent director as Audit                               | Approved (Hyun Chin Lim) Approved (Hyun Chin Lim)   |
|   | Committee member  | Approved (11yun Chin Ellii)   |
|   | 5. Approval of Remuneration Limit for   | Approved (Won 12 billion)   |
|   | Directors   |   |
|   |   |   |

#### 2. Contingent Liabilities

#### [SK Telecom]

- A. Material Legal Proceedings
- (1) Claim for Copyright License Fees regarding Coloring Services

On May 7, 2010, Korea Music Copyright Association (KOMCA) filed a lawsuit with the court demanding that the Company pay KOMCA license fees for the Company s Coloring services. The court rendered a judgment against the Company ordering the Company to pay Won 570 million to KOMCA, which was affirmed by the appellate court on October 26, 2011. The Company appealed to the Supreme Court on November 8, 2011. The Company plans to vigorously defend itself in the Supreme Court by supplementing legal analysis relating to the interpretation of legal actions. While the Company does not expect immediate impact on its business and financial condition from the litigation because the judgment amount is Won 570 million and the final outcome of the litigation has not been decided, the Company may be required to pay on-going license fees in the future if it loses in the final judgment.

- \* Actual impact on the Company s business and financial condition from the litigation may be different from the Company s expectation stated above.
- B. Other Matters

The Company has no other blank bills, mortgage bills, assumption of debt agreement or other contingent liabilities.

#### [SK Broadband]

- A. Material Legal Proceedings
- (1) SK Broadband as the Plaintiff

|   | Date of Commencement |                 | (Unit: thousand won)                      |
|---|----------------------|-----------------|---|
| Description of Proceedings  | of Proceedings       | Amount of Claim | Status                                    |
| Claim for Cancellation of Korea Fair Trade<br>Commission s Penalty Reassessment | September 2009       | 1,810,000       | Pending before<br>Supreme Court           |
| Claim relating to Gangamgu District Office<br>Cable-Burying Project             | March 2010           | 345,271         | Pending before<br>Supreme Court           |
| Administrative Proceeding relating to Gangnamgu District Office                 | April 2010           | 703,440         | Pending before<br>Administrative<br>Court |
| Claim for Sales Price by Sambo Motors   | April 2011           | 321,200         | Pending before<br>Appellate Court         |
| Damages Claims against Golden Young and Others                                  | April 2011           | 454,267         | Pending before<br>District Court          |
| Damages Claim relating to Hyundai Construction                                  | December 2010        | 561,282         | Pending before<br>Appellate Court         |
| Other claims and proceedings  | -                    | 651,976         |   |
| Total   | -                    | 4,847,436       | -   |

#### (2) SK Broadband as the Defendant

|   | Date of Commencement |                 | (Unit: thousand won)              |
|---|----------------------|-----------------|-----------------------------------|
| Description of Proceedings                                      | of Proceedings       | Amount of Claim | Status                            |
| Damage Claim by Sun Technology and One<br>Other                 | October 2011         | 1,006,429       | Pending before<br>District Court  |
| Claim for Return of Unfair Benefit from One Call                | October 2010         | 670,787         | Pending before<br>Appellate Court |
| Damages Claim from Jin Man Cho and One<br>Other                 | January 2011         | 200,000         | Pending before<br>District Court  |
| Claim for Commission by i-Media Valley and Five Other Companies | July 2010            | 313,764         | Pending before<br>Appellate Court |
| Claim for Commission by Vialty and Four Other Companies         | November 2010        | 125,000         | Pending before<br>District Court  |
| Damage Claim by On-nuri Co., Ltd.                               | December 2011        | 101,000         | Pending before<br>District Court  |
| Other claims and proceedings                                    | -                    | 56,809          | -                                 |
| Total   | -                    | 2,473,789       | -                                 |

The management believes that the final results of the litigations listed above would not have a material impact on the company s financial statements. In addition, SK Broadband was sued in connection with providing subscribers information to third party contractors without subscribers effective consents. SK Broadband partly lost in the district court, which ordered SK Broadband to pay damages of Won 4,469 million (out of the plaintiffs claims of Won 24,689 million), and recognized such damage order as other accounts payable.

## (3) Broadband Media as the Defendant

| Description of Proceedings   | Date of Commencement of Proceedings | Amount of Claim | Status    |
|--|-------------------------------------|-----------------|-----------|
| Claim for Commission by i-Media Valley and Five<br>Other Companies | July 2010                           | 300,868         | On appeal |
| Total  | <u>-</u>                            | 300.868         | -         |

#### [SK Communications]

#### A. Material Legal Proceedings

As of December 31, 2011, 11 cases were pending and the aggregate amount of claim was Won 4,113 million. While the management cannot forecast the outcome of the pending cases, it does not expect material adverse impact on SK Communications financial condition from the litigation.

#### 3. Status of sanctions, etc.

#### [SK Telecom]

Due to the Company s ineffective measures taken with respect to phone numbers that are used for sending illegal unsolicited bulk messages, the Korea Communications Commission, on April 8, 2009, ordered the Company to improve its work procedures.

On September 2, 2009, the Korea Communications Commission ordered the Company to improve its work procedures in a case relating to the obstruction of subscribers utilization of wireless Internet services. The Company completed the improvement of the procedures in consultation with the Korea Communications Commission by December 2009.

On October 13, 2009, the Korea Communications Commission imposed on the Company a fine of Won 140 million and a newspaper notice order in a case relating to the subscription for mobile telephone services using national identification numbers of the deceased and the Company s failure to verify the required documents. The Company implemented the improved work procedures to strengthen identification process at the time of subscription for mobile telephone services in January 2010.

On June 10, 2010, the Korea Communications Commission imposed on the Company a fine of Won 2 billion and issued a correction order for hurting subscribers interests relating to USIM uses. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by September 2010.

On September 24, 2010, the Korea Communications Commission imposed on the Company a fine of Won 12.9 billion and issued a correction order for providing discriminatory subsidy to subscribers. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by January 2011.

On December 2, 2010, the Korea Communications Commission imposed on the Company a fine of Won 6.2 billion and issued a correction order in a case relating to the obstruction of subscribers utilization of wireless Internet services. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by March 2011.

On September 19, 2011, the Korea Communications Commission imposed on the Company a fine of Won 6.86 billion and issued a correction order for providing discriminatory subsidy to subscribers. The Company paid the fine and expects to complete the improvement of the procedures in consultation with the Korea Communications Commission by January 2012.

In addition, on January 21, 2009, the Company was sanctioned for unfair business practices with a fine of Won 1,268 million by the Fair Trade Commission of Korea along with a correctional order of its policy of restricting certain rate plan subscribers from using third party portal contents. The Company has paid the fine and has taken efforts to educate applicable divisions of the issue and to improve the level of the voluntary compliance program to comply with fair trade laws to prevent a repeat of the same violation.

On April 8, 2010, the Company received a correctional order from the Fair Trade Commission of Korea for a violation of the Act on Fair Labeling and Advertising relating to 11<sup>th</sup> Street (the Company s online shopping mall). In response thereto, the Company has been taking efforts to prevent a repetitive violation including thorough pre-review of the advertisement and marketing activities of 11<sup>th</sup> Street and appropriate education for relevant employees.

On April 22, 2011, the Company received a correctional order from the Fair Trade Commission of Korea for violation of Article 21 of the Electronic Commerce Act and was imposed a fine of Won 5 million. The Company paid the fine and filed a suit disputing the order of the Fair Trade Commission. The suit is currently pending.

On November 11, 2011, the Company received a correctional order from the Fair Trade Commission of Korea for violation of Article 23 of the Fair Trade Act relating to the transfer of patented technology necessary for the supply of relay facilities. The Company has corrected the procedures before receiving the correctional order.

On March 14, 2012, the Company received a correctional order from the Fair Trade Commission of Korea for an alleged violation of Article 23 of the Fair Trade Act relating to the handset subsidy practice and distribution of handsets and was imposed a fine of Won 20.69 billion. The Company plans to review its legal options after receiving an official statement from the Fair Trade Commission.

On February 6, 2012, the Company received three penalty points and was imposed a fine of Won 3 million from the Korea Exchange for a violation of Article 35 of Korea Exchange s disclosure rules. The Company paid the fine and has been taking efforts to prevent a repetitive violation.

A Trial of a former director of the Company is pending with respect to the Company s past transactions.

#### [SK Broadband]

On July 22, 2009, SK Broadband received a warning from the Financial Supervisory Service of Korea with respect to its omission to state a material fact that could affect investors investment decision when it responded to the Korea Exchange s request for disclosure regarding SK Telecom s acquisition of SK Broadband shares from AIG-Newbridge-TVG consortium, then-largest shareholder of SK Broadband.

On January 5, 2009, SK Broadband received a correctional order from the Fair Trade Commission of Korea for unfair business practices relating to marketing networks. SK Broadband has taken efforts to educate the relevant personnel and implement reports to the Fair Trade Commission to prevent a repeat of the same violation.

#### [SK Communications]

On July 31, 2008, SK Communications was imposed a fine of Won 125 million by the Fair Trade Commission of Korea in connection with the preparation for the Fair Trade Commission s field inspection. SK Communications has paid the fine and has taken efforts to prevent a repeat of the same violation, including education of the relevant personnel.

#### [Loen Entertainment]

On February 28, 2011, Loen Entertainment Inc. received a correctional order from the Fair Trade Commission of Korea for violation of Article 19 of the Fair Trade Act and was imposed a fine of Won 10,381 million with respect to providing Non-DRM on-line music content services. Loen Entertainment filed a suit disputing the order of the Fair Trade Commission and the suit is currently pending.

4. Important Matters That Occurred After December 31, 2011

#### [SK Telecom]

#### (1) Acquisition of Shares of Hynix Semiconductor

In accordance with the resolution of the Company s board of directors on November 14, 2011, the Company purchased 146,100,000 shares of Hynix Semiconductor Inc. (aggregate purchase price of Won 3,374,726 million) on February 14, 2012 in order to acquire the control of Hynix Semiconductor. The Company will have a 21.05% equity interest in Hynix Semiconductor after the purchase.

#### (2) Syndicated Loan

On February 14, 2012, the Company borrowed Won 2.5 trillion in a syndicated loan from a syndicate of Korean banks including Kookmin Bank and Woori Bank in order to finance the purchase of Hynix shares, in accordance with the board of directors resolution on November 10, 2011. Won 2 trillion of the loan matures in three years and Won 0.5 trillion of the loan matures in one year.

#### (3) Sale of Available-for-sale Financial Assets

On February 2, 2012, SK Communications sold Won 20 billion principal amount of convertible bonds issued by Etoos Education Co., Ltd. to Shinhan Private Equity Fund No. 2 for a price of Won 19 billion, in accordance with the board resolution of January 13, 2012. SK Communication is pursuing a public sale of its equity shares of Etoos Education (15.58%) and remaining convertible bonds in the principal amount of Won 5 billion, as disclosed on February 24, 2012.

## 5. Use of Proceeds

# A. Use of Proceeds from Public Offerings

(Unit: Won million )

| Classification  | Closing Date      | Proceeds | Use of Proceeds<br>disclosed in the<br>Prospectus | Actual Use of<br>Proceeds | Reasons for<br>Change |
|---|-------------------|----------|---|---------------------------|-----------------------|
| Bonds (series 61-1)   | December 27, 2011 | 110,000  | Working Capital                                   | Working Capital           | -                     |
| Bonds (series 61-2) B. Use of Proceeds from Private Offerings | December 27, 2011 | 190,000  | Working Capital                                   | Working Capital           | -                     |

(Unit: Won million )

| Classification      | Closing Date      | Proceeds | Planned Use of Proceeds                                 | Actual Use of<br>Proceeds             | Reasons for<br>Change |
|---------------------|-------------------|----------|---|---------------------------------------|-----------------------|
| Convertible Bonds   | April 7, 2009     | 437,673  | Refinancing of convertible bonds issued in May 2004     | Refinancing<br>and working<br>capital | -                     |
| Floating Rate Notes | December 15, 2011 | 347,088  | Refinancing of floating rate notes issued in April 2009 | Refinancing<br>and working<br>capital | -                     |

CONSOLIDATED FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2011, DECEMBER 31, 2010 AND JANUARY 1, 2010 AND

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

AND INDEPENDENT AUDITORS REPORT

Audit Tax Consulting Financial Advisory

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON CONSOLIDATED FINANCIAL STATEMENTS

To the Board of Directors and Stockholders of

SK Telecom Co., Ltd.

We have audited the accompanying consolidated statements of financial position of SK Telecom Co., Ltd. and subsidiaries (the Company) as of December 31, 2011, December 31, 2010 and January 1, 2010, and the related consolidated statements of income, comprehensive income, stockholders equity, and cash flows for each of the two years in the period ended December 31, 2011. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of SK Telecom Co. Ltd. and subsidiaries as of December 31, 2011, December 31, 2010 and January 1, 2010, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2011, in conformity with the International Financial Reporting Standards ( IFRS ) as issued by the International Accounting Standards Board ( IASB ).

Our audits also comprehended the translation of the Korean won amounts into United States dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 2 to the accompanying consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers of the financial statements.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of December 31, 2011, based on the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 13, 2012, expressed an unqualified opinion on the Company s internal control over financial reporting.

/s/ Deloitte Anjin LLC

Deloitte Anjin LLC Seoul, Korea March 13, 2012

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

SK Telecom Co., Ltd.

We have audited the internal control over financial reporting of SK Telecom Co., Ltd. and subsidiaries (the Company) as of December 31, 2011, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2011 (all expressed in Korean won) of the Company and our report dated March 13, 2012, expressed an unqualified opinion on those financial statements, and included explanatory paragraphs relating to the transition of Korean won amounts to U.S. dollar amounts.

/s/ Deloitte Anjin LLC

Deloitte Anjin LLC Seoul, Korea

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

# **DECEMBER 31, 2011, 2010 AND JANUARY 1, 2010**

| ASSETS                                | Notes   | January 1,<br>2010 | Korean won December 31, 2010 (In millions) | December 31,<br>2011 | Translation into U.S. dollars (Note 2) December 31, 2011 (In thousands) |
|---------------------------------------|---------|--------------------|--|----------------------|---|
| CURRENT ASSETS:                       |         |                    |  |                      |   |
| Cash and cash equivalents             | 4,29    | (Won) 905,561      | (Won) 659,405                              | (Won) 1,650,794      | \$ 1,424,941  |
| Short-term financial instruments      | 4,29    | 471,970            | 567,152                                    | 979,564              | 845,545   |
| Short-term investment securities      | 4,7     | 376,722            | 400,531                                    | 94,829               | 81,855  |
| Accounts receivable - trade, net      | 4,5,28  | 1,832,967          | 1,949,397                                  | 1,823,170            | 1,573,733   |
| Short-term loans, net                 | 4,5,28  | 75,941             | 94,924                                     | 100,429              | 86,689  |
| Accounts receivable - other, net      | 4,5,28  | 2,421,874          | 2,531,847                                  | 908,836              | 784,494   |
| Prepaid expenses                      |         | 172,225            | 182,091                                    | 118,200              | 102,028   |
| Derivative assets                     | 4,30    |                    |  | 148,038              | 127,784   |
| Inventories, net                      | 6,29    | 119,317            | 149,223                                    | 219,590              | 189,547   |
| Advanced payments and other           | 4,5,7   | 65,391             | 119,422                                    | 74,029               | 63,902  |
| Total Current Assets                  |         | 6,441,968          | 6,653,992                                  | 6,117,479            | 5,280,518   |
| NON-CURRENT ASSETS:                   |         |                    |  |                      |   |
| Long-term financial instruments       | 4,29    | 6,565              | 117  | 7,628                | 6,584   |
| Long-term investment securities       | 4,7     | 2,443,978          | 1,680,582                                  | 1,537,945            | 1,327,531   |
| Investments in associates             | 8       | 549,913            | 1,204,692                                  | 1,384,605            | 1,195,170   |
| Property and equipment, net           | 9,28,29 | 8,027,678          | 8,153,413                                  | 9,030,998            | 7,795,423   |
| Investment property                   | 10      | 212,742            | 197,307                                    | 271,086              | 233,997   |
| Goodwill                              | 11      | 1,736,733          | 1,736,649                                  | 1,749,933            | 1,510,516   |
| Intangible assets                     | 12      | 2,004,218          | 1,884,956                                  | 2,995,803            | 2,585,933   |
| Long-term loans, net                  | 4,5,28  | 81,109             | 84,323                                     | 95,565               | 82,490  |
| Long-term accounts receivable - other | 4,5     | 761,735            | 527,106                                    | 5,393                | 4,655   |
| Long-term prepaid expenses            | 29      | 449,906            | 411,509                                    | 567,762              | 490,084   |
| Guarantee deposits                    | 4,5,28  | 232,975            | 250,333                                    | 245,218              | 211,669   |
| Long-term derivative assets           | 4,30    | 314,658            | 203,382                                    | 105,915              | 91,424  |
| Deferred income tax assets            | 24      | 28,646             | 106,860                                    | 227,578              | 196,442   |
| Other                                 | 4,5     | 43,900             | 37,168                                     | 23,128               | 19,965  |
| Total Non-current Assets              |         | 16,894,756         | 16,478,397                                 | 18,248,557           | 15,751,883  |
| TOTAL ASSETS                          |         | (Won) 23,336,724   | (Won) 23,132,389                           | (Won) 24,366,036     | \$ 21,032,401   |

(Continued)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)

# **DECEMBER 31, 2011, 2010 AND JANUARY 1, 2010**

|  |            | Korean won       |                  |                  |                |  |
|--|------------|------------------|------------------|------------------|----------------|--|
|  |            | January 1,       | December 31,     | December 31,     | December 31,   |  |
| LIABILITIES AND STOCKHOLDERS EQUITY    |            | 2010             | 2010             | 2011             | 2011           |  |
|  | Notes      | (In mi           | llions)          |                  | (In thousands) |  |
| CURRENT LIABILITIES:                   |            |                  |                  |                  |                |  |
| Short-term borrowings                  | 4,13,29    | (Won) 554,469    | (Won) 523,710    | (Won) 700,713    | \$ 604,845     |  |
| Accounts payable - trade               | 4,28       | 164,314          | 195,777          | 195,391          | 168,659        |  |
| Accounts payable - other               | 4,28       | 1,307,236        | 1,434,329        | 1,507,877        | 1,301,577      |  |
| Withholdings                           | 4          | 288,455          | 408,261          | 496,860          | 428,882        |  |
| Accrued expenses                       | 4          | 419,816          | 677,480          | 744,673          | 642,791        |  |
| Income tax payable                     | 24         | 395,503          | 259,871          | 293,725          | 253,539        |  |
| Unearned revenue                       |            | 341,538          | 311,365          | 290,791          | 251,006        |  |
| Derivative liabilities                 | 4,30       | 36,318           | 15,393           | 4,645            | 4,009          |  |
| Provisions                             | 15         | 516,382          | 652,889          | 657,198          | 567,284        |  |
| Current portion of long-term debt, net | 4,13,14,16 | 1,262,383        | 1,601,231        | 1,662,841        | 1,435,340      |  |
| Advanced receipts and other            |            | 96,364           | 121,864          | 118,876          | 102,612        |  |
| •                                      |            | ,                | ,                | ,                | ,              |  |
| Total Current Liabilities              |            | 5,382,778        | 6,202,170        | 6,673,590        | 5,760,544      |  |
|  |            |                  |                  |                  |                |  |
| NON-CURRENT LIABILITIES:               |            |                  |                  |                  |                |  |
| Bonds payable, net                     | 4,13       | 4,453,300        | 3,658,546        | 3,229,009        | 2,787,233      |  |
| Long-term borrowings                   | 4,13,29    | 844,640          | 235,968          | 323,852          | 279,544        |  |
| Long-term payables - other             | 4,14       | 170,953          | 54,783           | 847,496          | 731,546        |  |
| Long-term unearned revenue             |            | 274,876          | 241,892          | 212,172          | 183,144        |  |
| Finance lease liabilities              | 4,16       | 77,709           | 60,075           | 41,940           | 36,202         |  |
| Retirement benefit obligation          | 17         | 53,659           | 67,870           | 85,941           | 74,183         |  |
| Long-term derivative liabilities       | 4,30       | 34,495           | 14,761           |                  |                |  |
| Long-term provisions                   | 15         | 121,097          | 112,227          | 142,361          | 122,884        |  |
| Long-term advanced receipts and other  | 4,28       | 75,172           | 76,098           | 76,966           | 66,435         |  |
| Total Non-current Liabilities          |            | 6,105,901        | 4,522,220        | 4,959,737        | 4,281,171      |  |
| Total Fon Carten Embridge              |            | 0,102,701        | 1,022,220        | 1,,,,,,,,,       | 1,201,171      |  |
| Total Liabilities                      |            | 11,488,679       | 10,724,390       | 11,633,327       | 10,041,715     |  |
|  |            |                  |                  |                  |                |  |
| EQUITY:                                |            |                  |                  |                  |                |  |
| Share capital                          | 1,18       | 44,639           | 44,639           | 44,639           | 38,532         |  |
| Share premium                          | 18,19      | 167,876          | (78,953)         | (285,347)        | (246,307)      |  |
| Retained earnings                      | 20         | 9,563,940        | 10,721,249       | 11,642,525       | 10,049,655     |  |
| Reserves                               | 21         | 919,835          | 643,056          | 260,064          | 224,483        |  |
| Non-controlling interests              |            | 1,151,755        | 1,078,008        | 1,070,828        | 924,323        |  |
|  |            |                  |                  |                  |                |  |
| Total Equity                           |            | 11,848,045       | 12,407,999       | 12,732,709       | 10,990,686     |  |
| TOTAL LIABILITIES AND EQUITY           |            | (Won) 23,336,724 | (Won) 23,132,389 | (Won) 24,366,036 | \$ 21,032,401  |  |

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME

# YEARS ENDED DECEMBER 31, 2011 AND 2010

|  | Notes           | 2010             | Korean won 2010 2011  (In millions except for per share data) |               |
|--|-----------------|------------------|---|---------------|
| OPERATING REVENUE :                                |                 |                  |   |               |
| Revenue  | 27,28           | (Won) 15,518,637 | (Won) 15,938,549  | \$ 13,757,919 |
| Other  | 22              | 80,525           | 49,729  | 42,925        |
| Sub-total  |                 | 15,599,162       | 15,988,278  | 13,800,844    |
| OPERATING EXPENSES:                                | 27,28           |                  |   |               |
| Labor cost   | 17              | 1,067,820        | 1,173,247   | 1,012,729     |
| Commissions paid                                   | 1,              | 5,598,044        | 5,646,448   | 4,873,930     |
| Depreciation and amortization                      | 9,10,12         | 2,155,815        | 2,331,268   | 2,012,316     |
| Network interconnection                            | >,10,1 <b>2</b> | 1,316,296        | 1,264,109   | 1,091,160     |
| Leased line  |                 | 437,830          | 474,018   | 409,165       |
| Advertising  |                 | 338,447          | 374,269   | 323,063       |
| Rent   |                 | 367,292          | 401,706   | 346,747       |
| Cost of goods sold                                 |                 | 640,933          | 959,276   | 828,033       |
| Other  | 12,22           | 1,390,774        | 1,232,479   | 1,063,857     |
| Sub-total  |                 | 13,313,251       | 13,856,820  | 11,961,000    |
| OPERATING INCOME                                   | 27              | 2,285,911        | 2,131,458   | 1,839,844     |
| Financial income                                   | 23              | 477,217          | 442,325   | 381,808       |
| Financial costs                                    | 23              | (441,623)        | (343,776)   | (296,742)     |
| Equity in earnings of affiliates                   | 8               | 41,828           | 39,131  | 33,777        |
| Equity in losses of affiliates                     | 8               | (45,242)         | (86,280)  | (74,476)      |
| INCOME FROM CONTINUING OPERATION BEFORE INCOME TAX |                 | 2,318,091        | 2,182,858   | 1,884,211     |
| INCOME TAX FOR CONTINUING OPERATION                | 24              | 544,530          | 599,093   | 517,128       |
| INCOME FROM CONTINUING OPERATION                   |                 | 1,773,561        | 1,583,765   | 1,367,083     |
| INCOME(LOSS) FROM DISCONTINUED OPERATION           | 32              | (6,726)          | (1,692)   | (1,461)       |
| NET INCOME   | 27              | (Won) 1,766,835  | (Won) 1,582,073   | \$ 1,365,622  |
| ATTRIBUTABLE TO :                                  |                 |                  |   |               |
| Controlling interests                              |                 | 1,841,613        | 1,612,889   | 1,392,222     |
| Non-controlling interests                          |                 | (74,778)         | (30,816)  | (26,600)      |

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|   |    | (Won) | 1,766,835 | (Won) | 1,582,073 | \$<br>1,365,622 |
|---|----|-------|-----------|-------|-----------|-----------------|
| NET INCOME PER SHARE FROM CONTINUING OPERATION (In Korean won and U.S. dollars)         | 25 | (Won) | 25,653    | (Won) | 22,864    | \$<br>19.74     |
| NET INCOME PER SHARE<br>(In Korean won and U.S. dollars)                                | 25 | (Won) | 25,598    | (Won) | 22,848    | \$<br>19.72     |
| DILUTED NET INCOME PER SHARE FROM CONTINUING OPERATION (In Korean won and U.S. dollars) | 25 | (Won) | 24,995    | (Won) | 22,238    | \$<br>19.20     |
| DILUTED NET INCOME PER SHARE (In Korean won and U.S. dollars)                           | 25 | (Won) | 24,942    | (Won) | 22,223    | \$<br>19.18     |

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# YEARS ENDED DECEMBER 31, 2011 AND 2010

|  |       | Korean won 2010 2011 (In millions except for per share data) |   |    | anslation into U.S. Illars (Note 2) 2011 usands except for or share data) |
|--|-------|--|---|----|---|
| NET INCOME   | Notes | (Won) 1,766,835  | (Won) 1,582,073                         | \$ | 1,365,622   |
|  |       | ( , ,  | ( , , , , , , , , , , , , , , , , , , , | ·  | -,,-  |
| OTHER COMPREHENSIVE INCOME :                                   |       |  |   |    |   |
| Unrealized losses on valuation of available-for-sale financial |       |  |   |    |   |
| assets   | 21,24 | (204,325)  | (433,546)                               |    | (374,230)   |
| Share in other comprehensive income of Investments in          |       |  |   |    |   |
| associates   | 8,24  | (390)  | (2,173)                                 |    | (1,876)   |
| Gain (loss) on valuation of derivatives                        | 21,24 | (76,613)   | 29,236                                  |    | 25,236  |
| Foreign-based operations translation adjustment                |       | (1,459)  | 40,673                                  |    | 35,109  |
| Actuarial gains (losses) on retirement benefit obligations     | 17,24 | (4,497)  | (25,275)                                |    | (21,817)  |
| Sub-total  |       | (287,284)  | (391,085)                               |    | (337,578)   |
| TOTAL COMPREHENSIVE INCOME                                     |       | (Won) 1,479,551  | (Won) 1,190,988                         | \$ | 1,028,044   |
| TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO :                   |       | ( , , , , , , , , , , , , , , , , ,                          | , | ·  | ,, -  |
| Controlling interests  |       | 1,560,572  | 1,206,577                               |    | 1,041,500   |
| Non-controlling interests                                      |       | (81,021)   | (15,589)                                |    | (13,456)  |
|  |       | (Won) 1,479,551  | (Won) 1,190,988                         | \$ | 1,028,044   |

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

# YEARS ENDED DECEMBER 31, 2011 AND 2010

| C1    |         |
|-------|---------|
| Share | premium |
|       |         |

(Continued)

Loss on

| Notes    | Common<br>stock | Paid-in<br>surplus | Treasury<br>stock | disposal of<br>treasury<br>stock | y      | Other           | Retained<br>earnings          | Reserves      | Controlling<br>Interests      | Non-controlling interests  |    |
|----------|-----------------|--------------------|-------------------|----------------------------------|--------|-----------------|-------------------------------|---------------|-------------------------------|----------------------------|----|
| 26       | (Won) 44,639    | (Won) 2,915,887    | ((Won) 1,992,083) | ((Won) 15                        | 5,875) | ((Won) 740,053) | (Won) 9,563,940<br>(680,043)  | (Won) 919,835 | (Won) 10,696,290<br>(680,043) | (Won) 1,151,755            | (V |
|          |                 |                    |                   |                                  |        |                 | 1,837,352<br>1,841,613        | (276,779)     | 1,560,573<br>1,841,613        | (81,022)<br>(74,778)       |    |
| 21<br>19 |                 |                    | (210,356)         |                                  |        |                 | (4,261)                       | (276,779)     | (281,040)<br>(210,356)        | (6,244)                    |    |
|          |                 |                    |                   |                                  |        | (36,473)        |                               |               | (36,473)                      | 7,275                      |    |
|          | (Won) 44,639    | (Won) 2,915,887    | ((Won) 2,202,439) | ((Won) 15                        | 5,875) | ((Won) 776,526) | (Won) 10,721,249              | (Won) 643,056 | (Won) 11,329,991              | (Won) 1,078,008            | (V |
| 26       | (Won) 44,639    | (Won) 2,915,887    | ((Won) 2,202,439) | ((Won) 15                        | 5,875) | ((Won) 776,526) | (Won) 10,721,249<br>(668,293) | (Won) 643,056 | (Won) 11,329,991<br>(668,293) | (Won) 1,078,008<br>(2,226) | (V |
|          |                 |                    |                   |                                  |        |                 | 1,589,569<br>1,612,889        | (382,992)     | 1,206,577<br>1,612,889        | (15,589)<br>(30,816)       |    |
| 21<br>19 |                 |                    | (208,012)         |                                  |        |                 | (23,320)                      | (382,992)     | (406,312)<br>(208,012)        | 15,227                     |    |
| 24       |                 |                    |                   | (2                               | 2,980) |                 |                               |               | (2,980)                       |                            |    |
|          |                 |                    |                   |                                  |        | 4,598           |                               |               | 4,598                         | 10,635                     |    |
|          | (Won) 44,639    | (Won) 2,915,887    | ((Won) 2,410,451) | ((Won) 18,                       | ,855)  | ((Won) 771,928) | (Won) 11,642,525              | (Won) 260,064 | (Won) 11,661,881              | (Won) 1,070,828            | (V |

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#### CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (Continued)

## YEARS ENDED DECEMBER 31, 2011 AND 2010

Share premium Loss on Total disposal Common Paid-in of treasury Retained Controlling Non-controlling stockholders Treasury surplus earnings stock stock stock Other Reserves interests interests equity Notes (In thousands of U.S. dollars) Balance, \$ 10,710,401 \$ 38,532 \$ 2,516,950 (\$ 1,901,112) (\$ 13,703) (\$ 670,286) \$ 9,254,423 \$ 555,076 \$ 9,779,880 January 1, 2011 \$ 930,521 Cash dividends 26 (576,861) (576,861) (1,921)(578,782)Total comprehensive 1,028,044 income (loss) 1,372,093 (330,593)1,041,500 (13,456)Net income 1,392,222 1,392,222 (26,600)1,365,622 Other comprehensive income 21 (20,129)(330,593)(350,722)13,144 (337,578)(179,553)Treasury stock 19 (179,553)(179,553)Effect of change in (2,572)(2,572)(2,572)income tax rate 24 Changes in subsidiaries 3,969 3,969 9,179 13,148 Balance, December 31, \$ 38,532 \$ 2,516,950 (\$ 2,080,665) (\$ 16,275) (\$ 666,317) \$ 10,049,655 \$ 224,483 \$ 10,066,363 \$ 924,323

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# YEARS ENDED DECEMBER 31, 2011 AND 2010

| CASH FLOWS FROM OPERATING ACTIVITIES:                              | Notes |       | 2010   | Korean won (In millions) | 2011         | dol | lation into U.S.<br>lars (Note 2)<br>2011<br>n thousands) |
|--|-------|-------|--------|--------------------------|--------------|-----|---|
| Cash generated from operating activities                           |       |       |        |                          | \            | φ.  |   |
| Net income   |       | (Won) | 1,766, | •                        | i) 1,582,073 | \$  | 1,365,622   |
| Adjustments for income and expenses                                | 31    |       | 3,089, |                          | 3,225,682    |     | 2,784,361   |
| Changes in assets and liabilities related to operating activities: | 31    |       | 277,   | 352                      | 2,180,223    |     | 1,881,936   |
|  |       |       |        |                          |              |     |   |
| Sub-total  |       |       | 5,133, | 707                      | 6,987,978    |     | 6,031,919   |
| Interest received  |       |       | 208,   |                          | 156,745      |     | 135,300   |
| Dividends received   |       |       |        | 394                      | 34,521       |     | 29,798  |
| Interest paid  |       |       | (364,  | 704)                     | (301,632)    |     | (260,364)   |
| Income tax paid  |       |       | (666,  | 436)                     | (571,217)    |     | (493,066)   |
|  |       |       |        |                          |              |     |   |
| Net Cash Provided by Operating Activities                          |       |       | 4,343, | 405                      | 6,306,395    |     | 5,443,587   |
|  |       |       |        |                          |              |     |   |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |       |       |        |                          |              |     |   |
| Cash inflows from investing activities:                            |       |       |        |                          |              |     |   |
| Decrease in short-term investment securities, net                  |       |       | 168,   | 260                      | 125,000      |     | 107,898   |
| Collection of short-term loans                                     |       |       | 216,   |                          | 194,561      |     | 167,942   |
| Decrease in long-term financial instruments                        |       |       | 210,   | 3                        | 5            |     | 4   |
| Proceeds from sales of long-term investment securities             |       |       | 630,   |                          | 256,666      |     | 221,550   |
| Proceeds from disposal of associates                               |       |       | 58,    |                          | 6,381        |     | 5,508   |
| Proceeds from disposal of property and equipment                   |       |       | 94,    |                          | 35,197       |     | 30,382  |
| Proceeds from disposal of intangible assets                        |       |       |        | 826                      | 3,833        |     | 3,309   |
| Collection of long-term loans                                      |       |       |        | 823                      | 33,824       |     | 29,196  |
| Decrease in other non-current assets                               |       |       |        | 381                      | 4,122        |     | 3,558   |
| Cash inflows from transaction of derivatives                       |       |       |        | 255                      | .,           |     | 2,223   |
| Cash inflows from acquisition                                      |       |       | 42,    |                          | 66,277       |     | 57,209  |
| Cush into we from acquisition                                      |       |       | .2,    | 730                      | 00,277       |     | 37,209  |
| Sub-total  |       |       | 1,239, | 298                      | 725,866      |     | 626,556   |
|  |       |       | _,,    | _, ,                     | ,,,,,,,      |     | 020,000   |
| Cash outflows for investing activities:                            |       |       |        |                          |              |     |   |
| Increase in short-term financial instruments, net                  |       |       | 88,    | 682                      | 412,256      |     | 355,853   |
| Increase in short-term loans                                       |       |       | 221,   |                          | 233,189      |     | 201,285   |
| Increase in long-term financial instruments                        |       |       | ,      | 55                       | 7,516        |     | 6,488   |
| Acquisition of long-term investment securities                     |       |       | 150,   |                          | 323,246      |     | 279,021   |
| Acquisition of associates  |       |       | 736,   |                          | 239,975      |     | 207,143   |
| Acquisition of property and equipment                              |       |       | 2,142, |                          | 2,960,556    |     | 2,555,508   |
| Acquisition of investment property                                 |       |       |        | 991                      | 86,285       |     | 74,480  |
| Acquisition of goodwill  |       |       |        |                          | 1,976        |     | 1,706   |
| Acquisition of intangible assets                                   |       |       | 128,   | 032                      | 596,461      |     | 514,856   |
| Increase in long-term loans  |       |       |        | 549                      | 13,856       |     | 11,960  |
| Increase in other non-current assets                               |       |       |        | 778                      | 3,071        |     | 2,651   |
|  |       |       |        |                          | -,           |     | -,  |

| Cash outflows from transaction of derivatives | 35,260            | 4,007             |     | 3,459      |
|---|-------------------|-------------------|-----|------------|
| Cash outflows from acquisition                | 26,814            | 82,533            |     | 71,241     |
| Sub-total                                     | 3,578,330         | 4,964,927         |     | 4,285,651  |
| Net Cash Used in Investing Activities         | ((Won) 2,339,032) | ((Won) 4,239,061) | (\$ | 3,659,095) |
| (Continued)                                   |                   |                   |     |            |

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# YEARS ENDED DECEMBER 31, 2011 AND 2010

|  | Notes | 20    | 010     | Korean won (In millions) | 2011         | dol | lation into U.S.<br>lars (Note 2)<br>2011<br>n thousands) |
|--|-------|-------|---------|--------------------------|--------------|-----|---|
| CASH FLOWS FROM FINANCING ACTIVITIES:  |       |       |         |                          |              |     |   |
| Cash inflows from financing activities:  |       |       |         |                          |              |     |   |
| Proceeds from short-term borrowings  |       | (Won) |         | (Wo                      | , ,          | \$  | 150,386   |
| Issuance of bonds payable  |       |       | 149,3   |                          | 1,129,533    |     | 974,996   |
| Proceeds from long-term borrowings   |       |       | 108,0   | 44                       | 92,367       |     | 79,730  |
| Increase in equity of consolidated subsidiaries  |       |       | 6,4     | 52                       | 5,769        |     | 4,980   |
| Sub-total  |       |       | 263,8   | 04                       | 1,401,891    |     | 1,210,092   |
| Cash outflows for financing activities: Repayment of short-term borrowings                   |       |       | 30.9    | 10                       |              |     |   |
| Repayment of current portion of long-term debt   |       |       | 739,3   |                          | 224,581      |     | 193,855   |
| Repayment of bonds payable   |       |       | 605,1   |                          | 842,160      |     | 726,940   |
| Repayment of long-term borrowings  |       |       | 200,0   |                          | 512,377      |     | 442,276   |
| Payment of dividends   |       |       | 682,2   |                          | 668,293      |     | 576,861   |
| Acquisition of treasury stock  |       |       | 252,2   |                          | 208,012      |     | 179,553   |
| Cash outflows from transaction of derivatives  |       |       | 232,2   | 39                       | 25,783       |     | 22,256  |
| Cash outflows from transaction of derivatives  |       |       |         |                          | 23,783       |     | 22,230  |
| Sub-total  |       | 2     | 2,509,9 | 26                       | 2,481,206    |     | 2,141,741   |
| Net Cash Used in Financing Activities  |       | (2    | 2,246,1 | 22)                      | (1,079,315)  |     | (931,649)   |
| NET INCREASE(DECREASE) IN CASH AND CASH EQUIVALENTS  |       |       | (241,7  | 49)                      | 988,019      |     | 852,843   |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD   |       |       | 905,5   | 61                       | 659,405      |     | 569,189   |
| EFFECTS OF EXCHANGE RATE CHANGES ON CASH<br>AND CASH EQUIVALENTS HELD IN FOREIGN<br>CURRENCY |       |       | (4,4    | 07)                      | 3,370        |     | 2,909   |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD   |       | (Won) | 659,4   | 05 (Wo                   | n) 1,650,794 | \$  | 1,424,941   |

See accompanying notes to consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

#### 1. GENERAL

SK Telecom Co., Ltd. ( SK Telecom ) was incorporated in March 1984 under the laws of Korea to engage in providing cellular telephone communication services in the Republic of Korea. SK Telecom Co., Ltd. and its subsidiaries (the Company ) mainly provide wireless telecommunications in the Republic of Korea. The Company s common shares and depositary receipts (DRs) are listed on the Stock Market of Korea Exchange, the New York Stock Exchange and the London Stock Exchange. As of December 31, 2011, the Company s total issued shares are held by the following:

|   | Number of shares | Percentage of<br>total shares<br>issued (%) |
|---|------------------|---|
| SK Holdings, Co., Ltd.                                  | 20,363,452       | 25.22                                       |
| Tradewinds Global Investors, LLC                        | 4,050,518        | 5.02  |
| POSCO Corp.   | 2,341,569        | 2.90  |
| Institutional investors and other minority stockholders | 42,939,460       | 53.17                                       |
| Treasury stock  | 11,050,712       | 13.69                                       |
|   | 80,745,711       | 100.00                                      |

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company maintains its official accounting records in Republic of Korean won ( Won ) and prepares consolidated financial statements in conformity with International Financial Reporting Standards ( IFRS ) as issued by International Accounting Standard Board ( IASB ). The Company has adopted IFRS as issued by IASB for the annual period beginning on January 1, 2011. In accordance with IFRS 1 First-time adoption of IFRS, the Company s transition date to IFRS is January 1, 2010. Refer to Note 3, for transition adjustments to IFRS.

The accompanying consolidated financial statements are stated in Korean won, the currency of the country in which the Company is incorporated and operates. The translation of Korean won amounts into U.S. dollar amounts is included solely for the convenience of readers of financial statements and has been made at the rate of (Won)1,158.50 to US\$1.00, the Noon Buying Rate in the City of New York for cable transfers in Korean won as certified for customs purposes by the Federal Reserve Bank of New York on the last business day of the year ended December 30, 2011.

The consolidated financial statements have been prepared on a historical cost basis except for certain non-current assets and financial instruments that are measured at revalued amounts or at fair values. Major accounting policies used for the preparation of the consolidated financial statements are stated below and these accounting policies have been applied consistently to the financial statements for the current period and comparative periods. Historical cost is generally based on the fair value of the consideration paid in exchange for assets. The consolidated financial statements were approved by the board of directors on February 9, 2012.

#### Recent Accounting Standards

Currently, enactments and amendments of the IFRSs are in progress, and the financial information presented in the financial statements may change accordingly in the future. The Company has not applied the following new and revised IFRSs that have been issued but are not yet effective:

Financial Instruments: Recognition and Measurement

In November 2009, as part of the International Accounting Standards Board's (IASB) project to replace International Accounting Standard (IAS) 39 Financial Instruments: Recognition and Measurement, the IASB issued the first phase of IFRS 9 Financial Instruments. It contained requirements for the classification and measurement of financial assets, and was updated in October 2010 to incorporate financial liabilities. The standard is applicable for annual periods starting on or after January 1, 2015. The full impact of this standard will not be known until the phases addressing hedging and impairments have been completed.

#### Fair Value Measurements

In May 2011, the IASB issued IFRS 13 Fair Value Measurement, which establishes a single source of guidance for all fair value measurements, clarifies the definition of fair value, and enhances the disclosures on fair value measurement. Prospective application of this standard is effective for fiscal years beginning on or after January 1, 2013, with early application permitted. The Company does not anticipate significant changes to its fair value measurements and related disclosures as a result of this standard.

#### Reporting Entity

In May 2011, the IASB issued IFRS 10 Consolidated Financial Statement, IFRS 11 Joint Arrangements, IFRS 12 Disclosures of Interests in Other Entities, and amendments to IAS 27 Separate Financial Statements and IAS 28 Investments in Associates and Joint Ventures. IFRS 10 creates a single consolidation model by revising the definition of control in order to apply the same control criteria to all types of entities, including joint arrangements, associates and special purpose vehicles. IFRS 11 establishes a principle-based approach to the accounting for joint arrangements by focusing on the rights and obligations of the arrangement and limits the application of proportionate consolidation accounting to arrangements that meet the definition of a joint operation. IFRS 12 is a comprehensive disclosure standard for all forms of interests in other entities, including joint arrangements, associates and special purpose vehicles. Retrospective application of these standards with relief for certain transactions is effective for fiscal years beginning on or after January 1, 2013, with earlier application permitted if all five standards are collectively adopted. The Company is currently assessing the impact of these standards.

#### **Employee Benefits**

In June 2011, the IASB issued amendments to IAS 19 Employee Benefits, which revises the recognition, presentation and disclosure requirements for defined benefit plans. The revised standard requires immediate recognition of actuarial gains and losses in other comprehensive income, eliminating the previous options that were available, and enhances the disclosure requirements for defined benefit plans. Retrospective application of this standard is effective for fiscal years beginning on or after January 1, 2013, with early application permitted. The Company does not anticipate significant impacts as a result of these amendments.

# a. Basis of Consolidation

The consolidated financial statements include the accounts of SK Telecom and the following controlled subsidiaries of SK Telecom as of December 31, 2011.

| Subsidiary                          | Primary business                     | Number of shares | Ownership<br>Percentage(%) | Location  |
|-------------------------------------|--------------------------------------|------------------|----------------------------|-----------|
| SK Telink Co., Ltd.                 | Telecommunication services           | 1,082,272        | 83.5                       | Korea     |
| SK Communications Co., Ltd.         | Internet website services            | 28,029,945       | 64.6                       | Korea     |
| PAXNet Co., Ltd.                    | Internet website services            | 5,590,452        | 59.7                       | Korea     |
| Loen Entertainment, Inc.            | Release of music disc                | 17,088,125       | 67.6                       | Korea     |
| Stonebridge Cinema Fund             | Investment association               | 150              | 57.0                       | Korea     |
| Ntreev Soft Co., Ltd.               | Game software production             | 2,064,970        | 63.7                       | Korea     |
| Commerce Planet Co., Ltd.           | Online shopping mall operation       |                  |                            |           |
|                                     | agency                               | 29,396           | 100.0                      | Korea     |
| SK Broadband Co., Ltd.              | Telecommunication services           | 149,638,354      | 50.6                       | Korea     |
| Broadband D&M Co., Ltd.             | Base station maintenance service     | 900,000          | 100.0                      | Korea     |
| Broadband Media Co., Ltd.           | Multimedia TV portal services        | 25,200,000       | 100.0                      | Korea     |
| Broadband CS Co., Ltd.              | Customer Q&A and services            | 1,210,596        | 100.0                      | Korea     |
| K-net Culture and Contents Venture  |                                      |                  |                            |           |
| Fund                                | Investment association               | 295              | 59.0                       | Korea     |
| 2nd Benex Focus Investment Fund     | Investment association               | 200              | 66.7                       | Korea     |
| Open Innovation Fund                | Investment association               | 450              | 98.9                       | Korea     |
| PS&Marketing Corporation            | Communications device retail         |                  |                            |           |
|                                     | business                             | 46,000,000       | 100.0                      | Korea     |
| Service Ace Co., Ltd.               | Customer center management service   | 4,385,400        | 100.0                      | Korea     |
| Service Top Co., Ltd.               | Customer center management service   | 2,856,200        | 100.0                      | Korea     |
| Network O&S Co., Ltd.               | Base station maintenance service     | 3,000,000        | 100.0                      | Korea     |
| BNCP Co., Ltd.                      | Internet website services            | 8,820,000        | 100.0                      | Korea     |
| Service-In Co., Ltd.                | Database & on-line information       |                  |                            |           |
|                                     | service                              | 500,000          | 100.0                      | Korea     |
| SK Planet Co., Ltd.                 | Telecommunication services           | 60,000,000       | 100.0                      | Korea     |
| SK Telecom China Holdings Co., Ltd. | Equity Investment                    |                  | 100.0                      | China     |
| Sky Property Mgmt., Ltd.            | Real Estate Investment               | 22,980           | 60.0                       | China     |
| Shenzhen E-eye High Tech Co., Ltd.  | Manufacturing                        |                  | 65.5                       | China     |
| SK China Real Estate Co., Ltd.      | Real Estate Investment               | 70,000,000       | 99.4                       | Hongkong  |
| SKT Vietnam PTE., Ltd.              | Telecommunication services           | 180,476,700      | 73.3                       | Singapore |
| SKT Americas, Inc.                  | Information gathering and consulting | 109              | 100.0                      | USA       |
| YTK Investment Ltd                  | Investment Association               |                  | 100.0                      | Cayman    |
| Atlas Investment                    | Investment Association               |                  | 100.0                      | Cayman    |
| Technology Innovation Partners, L.P | Investment Association               |                  | 100.0                      | Cayman    |
| SK Telecom China Fund I L.P.        | Investment Association               |                  | 100.0                      | Cayman    |

The condensed financial information of the Company s controlled subsidiaries as of and for the year ended December 31, 2011 is as follows (In millions of Korean won):

|   | Total<br>assets | Total<br>liabilities | Revenue       | Net income (loss) |
|---|-----------------|----------------------|---------------|-------------------|
| SK Telink Co., Ltd.                     | (Won) 420,829   | (Won) 228,687        | (Won) 419,131 | (Won) 35,269      |
| SK Communications Co., Ltd.             | 314,700         | 82,658               | 262,140       | (4,366)           |
| PAXNet Co., Ltd.                        | 33,949          | 11,461               | 33,004        | (2,347)           |
| Loen Entertainment, Inc.                | 157,104         | 48,386               | 167,273       | 21,398            |
| Stonebridge Cinema Fund                 | 18,506          | 196                  | 21            | 1,069             |
| Ntreev Soft Co., Ltd.                   | 37,529          | 17,304               | 56,029        | 8,707             |
| Commerce Planet Co., Ltd.               | 49,729          | 51,057               | 75,038        | (556)             |
| SK Broadband Co., Ltd.                  | 3,314,479       | 1,942,652            | 2,302,563     | 9,499             |
| Broadband D&M Co., Ltd.                 | 11,872          | 7,399                | 46,433        | (49)              |
| Broadband Media Co., Ltd.               | 89,915          | 356,816              | 66,526        | (32,214)          |
| Broadband CS Co., Ltd.                  | 6,948           | 18,744               | 74,104        | 63                |
| K-net Culture and Contents Venture Fund | 48,057          | 16                   |               | (113)             |
| 2nd Benex Focus Investment Fund         | 21,663          | 285                  |               | (10,358)          |
| Open Innovation Fund                    | 44,716          | 432                  |               | (427)             |
| PS&Marketing Corporation                | 289,062         | 143,883              | 1,078,925     | (31,820)          |
| Service Ace Co., Ltd.                   | 43,447          | 21,669               | 130,102       | 1,365             |
| Service Top Co., Ltd.                   | 37,165          | 23,255               | 123,366       | 1,829             |
| Network O&S Co., Ltd.                   | 80,249          | 61,555               | 199,653       | 5,646             |
| BNCP Co., Ltd.                          | 28,631          | 11,397               | 17,860        | 1,877             |
| Service-In Co., Ltd.                    | 3,247           | 759                  | 6,225         | (12)              |
| SK Planet Co., Ltd.                     | 1,677,730       | 423,903              | 280,722       | 11,014            |
| SK Telecom China Holdings Co., Ltd.     | 36,810          | 2,442                | 26,944        | (232)             |
| Sky Property Mgmt., Ltd. (Note a)       | 820,639         | 317,038              | 51,204        | 6,386             |
| Shenzhen E-eye High Tech Co., Ltd.      | 23,569          | 3,744                | 14,703        | 2,007             |
| SKT Vietnam PTE., Ltd.                  | 42,539          | 9,769                | 5,519         | 205               |
| SKT Americas, Inc.                      | 42,681          | 1,280                | 18,468        | (14,604)          |
| YTK Investment Ltd                      | 51,218          |                      |               |                   |
| Atlas Investment (Note b)               | 50,643          | 530                  |               | (2,056)           |

(Note a) The financial information of Sky Property Mgmt, Ltd. also includes the financial information of SK China Real Estate Co., Ltd., a subsidiary of the Company.

(Note b) The financial information of Atlas Investment includes financial information of Technology Innovation Partners, L.P., Technology Venture Fund, LP, SK Telecom Global Investment B.V. and SK Telecom China Fund I L.P., all of which are also subsidiaries of the Company.

Change in scope of consolidation

For the year ended December 31, 2011, the Company newly included the following subsidiaries in its consolidation: Service-In Co., Ltd., Atlas Investment and Technology Innovation Partners, L.P. as these entities became the wholly-owned subsidiaries of the Company; SK China Real Estate Co., Ltd. and SK Telecom China Fund I L.P. as the Company obtained ownership of more than 50% of total outstanding common stock of the respective entities; BNCP Co., Ltd. as the Company acquired a controlling equity interest in the entity; and SK Planet Co., Ltd., a newly established entity which was previously a business unit of SK Telecom.

For the year ended December 31, 2011, the Company excluded SK I Media from its consolidation as the Company disposed of all its common stock. Refer to FN 32 *Discontinued operations*.

The consolidated financial statements incorporate the financial statements of the Company and entities (including special purpose entities) controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating decisions of an entity so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed of during the current period are included in the consolidated statement of income and comprehensive income from the effective date of acquisition and until the effective date of disposal, as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if it results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by the Company.

All intra-group transactions, balances, income and expenses are eliminated in full during the consolidation.

Changes in the Company s ownership interests in subsidiaries that do not result in the Company losing control over its subsidiaries are accounted for as equity transactions. The carrying amounts of the Company s interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to owners of the Company.

When the Company loses control of a subsidiary, the income on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. When assets of the subsidiary are carried at revalued amounts or fair values and the related cumulative gain or loss has been recognized in other comprehensive income and accumulated in equity, the amounts previously recognized in other comprehensive income and accumulated in equity are accounted for as if the Company had directly disposed of the relevant assets (i.e. reclassified to net income or transferred directly to retained earnings).

## Business Combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Company, liabilities incurred by the Company to the former owners of the acquiree and the equity interests issued by the Company in exchange for control of the acquiree. Acquisition-related costs are recognized in net income as incurred.

Goodwill is measured as the excess of the sum of: a) the consideration transferred, b) the amount of any non-controlling interests in the acquiree, and c) the fair value of the acquirer s previously held equity interest in the acquiree (if any); over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net faire value of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of: a) the consideration transferred, b) the amount of any non-controlling interests in the acquiree, and c) the fair value of the acquirer s previously held interest in the acquiree (if any); the excess is recognized immediately in net income as a bargain purchase gain.

When a business combination is achieved in stages, the Company s previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Company obtains control) and the resulting gain or loss, if any, is recognized in net income. Any changes in value of equity interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to net income as if that interest were disposed of.

When the consideration transferred by the Company in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the measurement period (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognized in income or loss.

## c. Foreign Currency Exchange

The individual financial statements of each entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each Company entity are expressed in Korean Won, which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity s functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognized in net income in the period in which they arise except for:

exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;

exchange differences on transactions entered into to hedge certain foreign currency risks (refer to Note 2.q for hedging accounting policies); and

exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognized initially in other comprehensive income and reclassified from equity to net income on disposal or partial disposal of the net investment.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Company s foreign operations are expressed in Korean won using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognized in other comprehensive income and accumulated in equity. On the disposal of a foreign operation, all of the accumulated exchange differences in respect of that operation attributable to the Company are reclassified to net income.

#### d. Cash Equivalents

Cash and cash equivalents include cash, bank balances and short-term highly liquid investments with an original maturity of three months or less.

#### e. Financial Assets

All financial assets are recognized and derecognized on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss (FVTPL), held-to-maturity (HTM) investments, available-for-sale (AFS) financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### 1) Classification of financial assets

#### 1-1) Financial assets at FVTPL

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL. A financial asset is classified as held for trading if it has been acquired principally for the purpose of selling it in the near term or it is a derivative or embedded derivative separated from contracts that is not designated and effective as a hedging instrument. Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognized in net income. Transaction costs directly attributable to the acquisition of financial assets at FVTPL are recognized immediately in net income.

#### 1-2) HTM investments

Non-derivatives financial assets with fixed or determinable payments and fixed maturity dates that the Company has the positive intent and ability to hold to maturity are classified as HTM investments. HTM investments are measured at amortized cost using the effective interest method less any impairment, with revenue amortized on an effective yield basis.

#### 1-3) AFS financial assets

Non-derivatives financial assets that are not classified as at HTM; held-for-trading; designated as at fair value through profit or loss; or loans and receivables are classified as at AFS financial assets. AFS financial assets are initially recognized and measured at fair value plus directly related transaction costs. They are subsequently measured at fair value. Unquoted equity investments whose fair value cannot be measured reliably are carried at cost. Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in net income. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to net income. Dividends on AFS financial assets are recognized in net income when the Company s right to receive the dividends is established.

#### 1-4) Loans and receivables

Non-derivatives financial assets like trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortized cost using the effective interest method, less any impairment. Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

### 2) Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial asset have been affected.

For listed and unlisted equity financial assets classified as AFS financial asset, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

When an AFS financial asset is considered to be impaired, cumulative unrealized gains or losses previously recognized in other comprehensive income are reclassified to net income in the period. In respect of AFS equity securities, impairment losses previously recognized in net income are not reversed through net income. Any increase in fair value subsequent to an impairment loss is recognized in other comprehensive income. In case of debt securities, in subsequent periods, if the fair value of a debt instrument classified as AFS increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in net income, the impairment loss shall be reversed, with the amount of the reversal recognized in net income.

For financial assets carried at amortized cost, the amount of the impairment loss is measured at the difference between the asset s carrying amount and the present value of estimated future cash flows discounted at the financial asset s original effective interest rate. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through net income to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

For financial assets carried at cost, the amount of the impairment loss is measured at the difference between the asset s carrying amount and the present value of estimated future cash flows discounted at the current rate of return for a similar financial asset. Once an impairment loss has been recognized on a financial asset recognized at cost, it is not permitted to recognize a reversal.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company s past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in net income.

#### 3) Derecognition of financial assets

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset are expired, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

## f. Financial Liabilities and equity Instruments issued by the Company

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement. Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

#### 1) Classification of financial liabilities and equity instruments

#### 1-1) Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

When the Company reacquires its own equity instruments ( treasury shares ), equity is directly deducted. No gain or loss is recognized in net income related to the acquisition, sale, issue or cancellation of treasury shares.

#### 1-2) Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as FVTPL. A financial liability is classified as held for trading if it has been acquired principally for the purpose of repurchasing it in the near term or it is a derivative, including embedded derivative separated from contracts, which is not designated and effective as a hedging instrument.

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognized in net income. The net gain or loss recognized in net income incorporates any interest paid on the financial liability.

## 1-3) Other financial liabilities

Other financial liabilities are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

### 2) Derecognition of financial liabilities

The Company derecognizes financial liabilities when the Company s obligations are discharged, cancelled or the liabilities are expired. An exchange between an existing borrower and lender of financial liabilities with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The difference between the carrying amount of the financial liabilities derecognized and the consideration paid is recognized in net income.

## g. Inventories

Inventories are stated at the acquisition cost using the average method. During the period, a perpetual inventory systems is used to value inventories, which is adjusted to the physical inventory counts performed at the period end. When the net realizable value of inventories is less than the acquisition cost, the carrying amount is reduced to the net realizable value and any difference is charged to current operations as operating expenses.

#### h. Investments in Associates and Joint Ventures

Associates are those entities over which the Company has significant influence but doesn t control or has joint control, over the financial and operating policies. Significant influence is presumed to exist when the Company holds between 20 and 50 percent of the voting power of another entity.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations . Under the equity method, an investment in an associate is initially recognized in the consolidated statement of financial position at cost and adjusted thereafter to recognize the Company s share of the net income and other comprehensive income of the associate. When the Company s share of losses of an associate exceeds the Company s interest in that associate (which includes any long-term interests that, in substance, form part of the Company s net investment in the associate), the Company discontinues recognizing its share of further losses. Additional losses are recognized only to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the Company s share of the net fair value of the identifiable assets, liabilities and contingent liabilities of an associate recognized at the date of acquisition is recognized as goodwill, which is included within the carrying amount of the investment and assessed for impairment. Any excess of the Company s share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognized immediately in net income.

When the Company or its subsidiary transacts with its associate, unrealized gains from the transactions are eliminated to the extent of the Company s interests in the associate. Unrealized losses are also eliminated, as long as the unrealized loss is not an impairment indicator of an asset which is being transferred.

When necessary, the Company may revise an associate s financial statements, to apply consistent accounting policies as the Company, prior to applying the equity method of accounting for its investment in the associate.

The requirements of IFRS 39 Financial Instruments: Recognition and Measurement are applied to determine whether it is necessary to recognize any impairment loss with respect to the Company s investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IFRS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, Any impairment loss recognized forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognized in accordance with IFRS 36 to the extent that the recoverable amount of the investment subsequently increases.

#### i. Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property and equipment is directly attributable to their purchase or construction, which includes any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. It also includes the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

Subsequent costs are recognized in carrying amount of an asset or as an asset if it is probable that future economic benefits associated with the assets will flow into the Company and the cost of an asset can be measured reliably. Routine maintenance and repairs are expensed as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the related assets as follows:

|                                   | Useful  |
|-----------------------------------|---------|
|                                   | lives   |
| Assets                            | (years) |
| Buildings and structures          | 15 ~ 50 |
| Machinery                         | 3 ~ 15  |
| Office equipment, tools and misc. | 4 ~ 10  |

The Company reviews its depreciation method, the estimated useful lives and residual values of property and equipment at the end of each annual reporting period. If expectations differ from previous estimates, the changes are accounted for as a change in an accounting estimate.

The carrying amount of an item of property and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising from the derecognition of an item of property and equipment is determined as the difference between the net disposal proceeds and the carrying amount of the item, and is included in net income when the item is derecognized.

For Company s policy on impairment on Property & Equipment and Intangible Assets other than Goodwill refer to Note 2.m below.

#### j. Investment Property

Investment properties are properties held to earn rentals and/or for capital appreciation. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and accumulated impairment losses.

While land is not depreciated, all other investment property is depreciated based on the respective assets estimated useful lives ranging from 15 ~ 50 years using the straight-line method.

The Company reviews the depreciation method, the estimated useful lives and residual values of investment property at the end of each annual reporting period. If expectations differ from previous estimates, the changes are accounted for as a change in an accounting estimate.

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in net income in the period in which the property is derecognized.

#### k. Goodwill

Goodwill is measured as the excess of the sum of: a) the consideration transferred, b) the amount of any non-controlling interests in the acquiree, and c) the fair value of the acquirer s previously held equity interest in the acquiree (if any); over the net fair value of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. Goodwill is not depreciated, but tested for impairment at the end of each annual reporting period. Goodwill is carried at cost less accumulated impairment losses and the impairment losses are not reversed.

Goodwill is not subject to amortization but is tested for impairment annually or whenever there is an indication that the asset may be impaired. For the purpose of impairment testing, assets are grouped at the lowest levels for which there are separately identifiable cash flows, known as cash-generating units. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Impairment losses recognized for goodwill are not reversed in a subsequent period. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

#### l. Intangible Assets

Intangible assets with definite useful lives are carried at cost less accumulated amortization and accumulated impairment losses.

Amortization is recognized on a straight-line basis over the estimated useful lives of the related intangible assets as follows:

|                            | Useful  |
|----------------------------|---------|
|                            | lives   |
| Assets                     | (years) |
| Frequency use rights       | 6 ~ 13  |
| Land use right             | 5       |
| Industrial right           | 5 ~ 10  |
| Software development costs | 5       |
| Customer relationships     | 4~9     |
| Other                      | 5 ~ 20  |

The Company reviews the amortization method, the estimated useful lives and residual values of intangible assets at the end of each annual reporting period. If expectations differ from previous estimates, the changes are accounted for as a change in an accounting estimate.

Intangible assets with indefinite useful lives are carried at cost less accumulated impairment losses. Intangible assets with indefinite useful lives are not amortized, but tested for impairment at the end of each annual reporting period. In the case of amortizable intangible assets, the Company reviews impairment at such time when events occur that indicate the carrying amount may not be recoverable.

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from its use or disposal. The gains or losses arising from derecognition of an intangible asset, measured at the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in net income when the asset is derecognized.

For Company s policy on impairment on Property & Equipment and Intangible Assets other than Goodwill refer to Note 2.m below.

## m. Impairment of tangible and intangible assets other than goodwill

At the end of each reporting period, the Company reviews the carrying amounts of its plant and property and its intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or the cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in income or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

#### n. Government Grants

Government grants are not recognized until there is reasonable assurance that the Company will comply with the conditions attached to the grants and it is probable that the Company will receive such grants.

Government grants for acquiring or constructing non-current assets are recognized as a deduction of the related assets book value in the consolidated statement of financial position, and is recognized into income or expense as a deduction to depreciation expense over the useful life of the related assets. Other government grants are recognized in income or expense when Company recognizes the related expenses for which the grants are intended to reimburse.

Government grants for specific expenditure reimbursement, losses already incurred by the Company, and immediate financial support with no future expenditure requirements are recognized in other operating revenue in the period in which they become receivable by the Company.

### o. Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. All other borrowing costs are recognized in net income in the period in which they are incurred.

#### p. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognized as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in net income, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Company s general policy on borrowing costs. Contingent rentals are recognized as expenses in the periods in which they are incurred.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred

#### Derivative Financial Instruments

Derivatives are initially recognized at fair value at the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognized in income or expense immediately, unless the derivative is designated and is effective as a hedging instrument. The Company enters into cash flow and fair value hedges.

The Company designates certain hedging instruments, which include derivatives, embedded derivatives and non-derivatives in respect of foreign currency risk, as either fair value hedges or cash flow hedges. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the entity documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Company documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in income or loss.

#### Cash flow Hedge Accounting

For derivative instruments designated as cashflow hedges, the effective portions of the gains or losses on the hedging instruments are recorded as part of other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in income or loss. Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to income or loss in the periods when the hedged item is recognized in income or loss, in the same line of the consolidated statement of income as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

## Fair value Hedge Accounting

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognised in income or loss immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The change in the fair value of the hedging instrument and the change in the hedged item attributable to the hedged risk are recognised in the line of the statement of income relating to the hedged item.

#### r. Retirement Benefit Obligation

The retirement benefit obligation recognized in the statement of financial position represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost, and as reduced by the fair value of plan assets.

For defined retirement benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at the end of each reporting period. The present value of the defined benefit obligation is denominated in the same currency in which the benefits are expected to be paid, and calculated at the discount rate which is the yield at the reporting date on high quality corporate bonds that have maturity dates approximating the terms of the Company's obligation. The Company recognizes actuarial gains and losses arising from defined benefit plans as other comprehensive income in retained earnings, actuarial gains and losses are not reclassified to income or loss thereafter.

#### s. Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When the effect of the time value of money is material, the provision is measured using the cash flows estimated to settle the present obligation. The discount rate used is the pre-tax interest rate reflecting the inherent risk of liabilities and the market s valuation on the present value of money. Changes in provisions caused by elapse of time are the financial cost as incurred and recognized in income or expense.

At the end of each reporting period, the remaining provision balance is reviewed and assessed to determine if the current best estimate is being recognized. If the existence of an obligation to transfer economic benefit is no longer probable, the related provision is reversed during the period.

#### t. Revenue Recognition

Revenue is recognized to the extent the Company has delivered goods or rendered services under an agreement, the amount of revenue can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company. Revenue is measured at the fair value of the consideration received, exclusive of taxes and discounts.

The Company principally obtains revenue from providing the wireless telecommunication services (which include activation charge, basic charges, voice charge, data charge, interconnection charges) and data-roaming services. The Company also provides fixed line services (which include fixed line telephone services and broadband internet services), sale of handsets, commerce services and portal services.

Wireless services including interconnection services

Revenue for basic charges, voice charge, data charge, interconnection charges and data-roaming services by contract customers is recognized as services are performed. Unbilled revenue resulting from services already provided is accrued for at the end of each period, while unearned revenue related to services to be provided for in future periods are deferred and recognized when are rendered. Revenues related to activation of service is deferred and recognized over the average customer retention period, while the related activation costs are expensed as incurred.

Fixed line services

Revenues from fixed line telephone services (which include domestic short, long distance charges, international phone connection charge) and broadband internet services are recognized as services are performed.

Sale of Handsets

Revenue for handset sales are recognized when the handsets are delivered to the end customer and the sale is considered complete. Any discounts related to the handsets are deducted from sales.

#### **Bundled Arrangements**

When the Company sells both handsets and wireless services to subscribers, the Company recognizes these transactions separately as sales for handset sales and wireless telecommunication services

#### Commerce Services and Portal Services

Commerce services represent revenue obtained from the Company s on-line shopping mall. Portal services include on-line advertising and social network service provided by SK Communication, a subsidiary of the Company. Revenue for commerce services and portal services are recognized to the extent the Company has delivered goods or rendered services under an agreement. Meanwhile, when the Company acts as an agent of a supplier, the Company records its revenue on a net basis (total sales less related expenses paid to the suppliers).

#### Rainbow Points

For its marketing purposes, the Company grants Rainbow Points to its subscribers based on their usage of services. Points are provided based on the historical usage experience and the Company s marketing policy. These points are recorded as a deduction of revenue and deferred until the customer uses the points or the points expire. Points expire on their fifth anniversary. For the Company s Point Box Points, refer to FN 15.

u. Income Tax and Deferred Tax
Income tax consists of current tax and deferred tax.

#### 1) Current tax

The tax currently payable is based on taxable income for the year. Taxable income differs from income as reported in the consolidated statement of income and comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company s liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

## Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable income. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable income will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable income nor the accounting income.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable income against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

The Company offsets deferred tax assets and liabilities if, and only if the Company has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously.

### 3) Current and deferred tax for the year

Current and deferred tax are recognized in income, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity, respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

## v. Handset Subsidies to Dealers for Long-term Mobile Subscribers

The Company provides lump-sum handset subsidies to dealers that subscribe customers who agree to use the Company s service for a predetermined service period. The subsidies are charged to commission paid expense as the customer subscribes to the service.

When customers agree to use the Company s service for a predetermined service period and purchase handsets on an installment basis, the subsidies to dealers are paid over the installment period on a monthly basis. The Company estimates a provision for handset subsidies to be paid, which is recognized as commissions paid in operating expense, when the service contracts are entered into.

#### w. Assets Held for Sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Company is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Company will retain a non-controlling interest in its former subsidiary after the sale. Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

## x. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Company accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The following are critical assumptions and key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 1) Fair value measurement of financial instruments

Subsequent to initial recognition, available-for-sale financial assets and derivative financial assets are stated at fair value with any gains or losses arising on remeasurement recognized in net income or other comprehensive income. When measuring fair value, if there is quoted price in active market, the Company uses it. But, if quoted price does not exist, the Company uses valuation techniques that require management significant on the expected future cash flows and discount rates. Refer to FN 4.

#### 2) Allowance for doubtful accounts of trade/other receivables and loans

The Company estimates allowance for uncollectible receivables for the period involving judgment and estimations based on the aging of accounts receivables at the end of the period, past customer default experience and their credit status, and economic and industrial factors. Refer to FN 5.

#### 3) Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Company to estimate the future cash flows expected related to the respective cash-generating unit and the determination of an appropriate discount rate in order to calculate present value. Refer to FN 11.

## 4) Measurement of property and equipment, intangible assets

If the Company acquires property and equipment or intangible assets from a business combination, it is required to estimate the fair value of the assets at the acquisition date and to estimate the useful lives of such assets for depreciation and amortization.

## 5) Business combinations

The recognition of business combinations requires the excess of the purchase price of acquisitions over the net book value of assets acquired to be allocated to the assets and liabilities of the acquired entity. The Company makes judgments and estimates in relation to the fair value allocation of the purchase price. If any unallocated portion is positive it is recognized as goodwill and if negative, it is recognized in the income statement.

## 6) Estimation of useful life

The charge in respect of periodic depreciation is derived after determining an estimate of an asset s expected useful life and the expected residual value at the end of its life. Increasing an asset s expected life or its residual value would result in a reduced depreciation charge in the consolidated income statement. The useful lives and residual values of the Company s assets are determined by management at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets as well as anticipation of future events which may impact their life such as changes in technology. Furthermore, network infrastructure is only depreciated over a period that extends beyond the expiry of the associated license under which the operator provides telecommunications services if there is a reasonable expectation of renewal or an alternative future use for the asset. Historically changes in useful lives and residual values have not resulted in material changes to the Company s depreciation charge.

## 7) Provisions

Determining whether the Company will be required to settle the obligation incurred as a result of past events, and estimating the reliable value of obligation requires management s judgment. Refer to FN 15.

## 8) Retirement benefit plans

The Company has defined retirement benefit plans. The cost of providing benefits under the plan are determined using an actuarial valuation method that requires management assumptions on discount rates, expected rate of salary increase and expected rate of return on plan assets. These assumptions involve critical uncertainties due to the long-term nature of the retirement benefit plans. Refer to FN 17.

## 9) Deferred tax

Recognition and measurement of deferred tax assets and liabilities requires significant management judgment. Especially, when determining if deferred tax assets will be realizable or not in the future, involves significant management assumptions and judgment on the Company s future performance. Refer to FN 24.

## 3. Transition to International Financial Reporting Standards ( IFRS )

The Company s financial statements are prepared in accordance with the requirements of IFRS on or after January 1, 2010, the date of transition, for IFRSs effective as of December 31, 2011. The consolidated statements of financial position as of December 31, 2010 and the consolidated statements of comprehensive income for the year ended December 31, 2010, which are comparatively presented, were previously prepared in accordance with previous GAAP( Korean GAAP) but were restated in accordance with IFRS 1, First-time adoption of International Financial Reporting Standard.

For the opening IFRS statement of financial position, the Company has applied the following exemptions from the requirements of IFRS and exceptions to the retrospective application of some aspects of IFRS as permitted by IFRS 1, *First-time adoption of International Financial Reporting Standard*.

#### a. Exemptions from IFRS

**Business** combinations

The Company has elected not to apply IFRS 3, *Business Combinations*, retrospectively to past business combinations that occurred before January 1 2010, the date of transition to IFRS. The Company has recorded the value of goodwill at transition date of IFRS at its carrying value under K GAAP after any impairment on goodwill. No intangible assets were identified that might have been embedded in the goodwill.

Fair value or revaluation as deemed cost

The Company has elected to measure its certain property, plant and equipments at their fair value at the date of transition to IFRS and use that fair value as their deemed cost at that date.

Effect of revaluation in certain property, plant and equipment as of January 1, 2010 are as follows

(in millions of Korean won)

|                 | Revaluation  |                 |
|-----------------|--------------|-----------------|
| Korean GAAP     | increase     | IFRS            |
| (Won) 8,165,879 | (Won) 69,538 | (Won) 8,235,417 |

Leases

The Company has elected to apply the transitional provisions in International Financial Reporting Interpretations Committee (IFRIC) 4, Determining Whether an Arrangement Contains a Lease (IFRIC 4); thereby determining whether the Company has any arrangements that exist at the date of transition to IFRS that contain a lease on the basis of facts and circumstances existing at January 1, 2010. No such arrangements were identified.

Borrowing costs

The Company has elected to apply the transitional provisions of IAS 23, Borrowing Costs (IAS 23), prospectively from the date of transition.

Cumulative translation differences

The Company has reset the cumulative currency translation adjustments for all foreign operations to zero as of the date of transition to IFRS.

#### b. Significant differences between IFRS and K-GAAP in accounting policies

Korean GAAP IFRS

#### (1) Scope of Consolidation

The definition of control is similar to those in IFRS. However, some of the scope of consolidation is restricted by the Act on External Audit of Stock Companies as below.

Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. All entities controlled by the Company are consolidated regardless of quantitative significance. As a result, at transition date to IFRS, the Company s change in scope of consolidation as compared with those of K-GAAP.

An entity that another entity owns more than 30% of shares as the largest shareholder is included in consolidation.

Added: Broadband D&M Co., Ltd

A subsidiary with less than 10 billion Won in its total assets as of the previous fiscal year end is excluded from consolidation.

Broadband CS Co., Ltd

An unincorporated entity such as a partnership is excluded from consolidation.

Excluded: F&U Credit Information Co., Ltd

IHQ, Inc

BMC Movie Expert Fund

BMC Digital Culture and Contents Fund

## (2) Employ benefits and retirement benefit obligation

Allowances for retirement benefits accrued equal to the amounts to be paid at the end of reporting period, assuming that all entitled employees with a service year more than a year would retire at once. Retirement benefit expenses incur at the point when the payment obligation is fixed. The Company recognized allowances for long-term employee benefit at the point when the payment obligation is fixed.

The Company has defined benefit plans and the amounts of defined benefit obligation are measured based on actuarial assumptions. The Company recognizes the expected cost of long-term employee benefit when the employees render service that increases their entitlement to future long-term employee benefit.

## (3) Property and Equipment

Under Korean GAAP, the Company uses the cost model in the measurement after initial recognition.

The Company revalued its property and equipment as at January 1, 2010 and used their fair values as deemed cost in the opening IFRS statement of financial position.

The depreciation method is required to be applied consistently at each period and cannot be changed unless there are justified reasons. For a newly acquired asset, the same depreciation methods applied to the existing, similar assets are applied consistently.

For the measurement after initial recognition, IAS 16, Property, Plant and Equipment allows for an entity to choose either the cost model or the revaluation model by the class of property and equipment and the Company has chosen the cost model.

The residual value, the useful life and the depreciation method of property and equipment are required to be reviewed at least at each financial year-end and, if expectations differ from previous estimates, the changes should be accounted for as a change in an accounting estimate in accordance with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors.

The Company changed its depreciation method of equipment from a declining balance method to a straight-line method in connection with the adoption of IFRS.

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Korean GAAP IFRS

#### (4) Goodwill

Under Korean GAAP, the Company amortized Goodwill acquired as a result of business combination on a straight line method basis over 5~20 years.

Under IFRS, goodwill is not amortized. Impairment test was performed at the reporting date.

## (5) Transfer of financial assets

Under Korean GAAP, when the Company transferred a financial asset to a financial institution and it was determined that the control over such asset had been transferred; the Company derecognized the financial asset.

Under IFRS, if the Company substantially retains all the risks and rewards of ownership of the asset, the asset is not derecognized but instead the related cash proceeds are recognized as financial liabilities.

#### (6) Deferral of non-refundable activation fees

Under Korean GAAP, the Company recognized non-refundable activation revenue when the activation service was performed.

Under IFRS, the Company defers such revenue and recognizes it over the expected term of the customer relationship.

#### (7) Income tax

Under Korean GAAP, deferred tax assets and liabilities were classified as either current or non-current based on the classification of their underlying assets and liabilities assuming that all differences from one entity are recovered or settled together. If there are no corresponding assets or liabilities, deferred tax assets and liabilities were classified based on the periods the temporary differences were expected to reverse.

Under IFRS, deferred tax assets and liabilities are all classified as non-current on the statement of financial position.

Under Korean GAAP, differences between the carrying value and the tax base of the investments in subsidiaries, associates and interest in joint ventures were considered as temporary differences and recognized as deferred tax assets and liabilities. Under IFRS, the temporary differences associated with investments in subsidiaries, and associates and interest in joint ventures is recognized as deferred assets and liabilities reflecting the manner in which Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

- (8) Other reclassifications
- 1) Membership

Under Korean GAAP, facility-use memberships were classified as other non-current assets

Under IFRS, facility-use memberships are recognized as intangible assets with an indefinite useful life.

## 2) Investment property

Under Korean GAAP, properties acquired for earning rental income and/or for capital appreciation were classified as property and equipment.

Under IFRS, the properties owned to earn rentals or for capital appreciation or both is classified and accounted for as investment property in accordance with IAS 40, *Investment Property*.

(9) Effects on equity method investments

The aggregate effects of IFRS transition related to the Company s equity method investments in associates.

In connection with the opening IFRS statements of financial position, the effects on the Company s financial position, management performance and cash flows due to the adoption of IFRS are as follows:

## c. Reconciliations to IFRS from Korean GAAP

(1) Reconciliations of equity at January 1, 2010 (date of transition to IFRS) (In million of Korean won)

|  | Note  | Total assets     | Total liabilities | Net equity       |
|--|-------|------------------|-------------------|------------------|
| Based on Korean GAAP                       |       | (Won) 23,206,256 | (Won) 10,861,631  | (Won) 12,344,625 |
| Adjustments:                               |       |                  |                   |                  |
| Changes in scope of consolidation          | b-(1) | (62,440)         | 3,735             | (66,175)         |
| Property and equipment                     | b-(3) | 69,538           |                   | 69,538           |
| Employee benefits and retirement benefit   |       |                  |                   |                  |
| obligation                                 | b-(2) | 15               | 25,048            | (25,033)         |
| Transfer of financial assets               | b-(5) | 416,242          | 400,753           | 15,489           |
| Non-refundable activation fees             | b-(6) |                  | 593,981           | (593,981)        |
| Other adjustments                          | b-(8) | (107,730)        | (73,521)          | (34,209)         |
| Deferred tax and tax effect of adjustments | b-(7) | (185,157)        | (322,948)         | 137,791          |
| Total adjustment                           |       | 130,468          | 627,048           | (496,580)        |
| Based on IFRS                              |       | (Won) 23,336,724 | (Won) 11,488,679  | (Won) 11,848,045 |

(2) Reconciliations of equity at December 31, 2010 and total comprehensive income for the year ended December 31, 2010(in million of Korean won):

|  | Note  | Total assets     | Total liabilities | Net equity       | Total<br>comprehensive<br>income |
|--|-------|------------------|-------------------|------------------|----------------------------------|
| Based on Korean GAAP                       |       | (Won) 22,651,704 | (Won) 10,173,055  | (Won) 12,478,649 | (Won) 1,021,501                  |
| Adjustments:                               |       |                  |                   |                  |                                  |
| Changes in scope of consolidation          | b-(1) | (103,743)        | (13,053)          | (90,690)         | 1,247                            |
| Property and equipment                     | b-(3) | 477,044          |                   | 477,044          | 407,811                          |
| Goodwill                                   | b-(4) | 151,900          |                   | 151,900          | 142,176                          |
| Employee benefits and retirement benefit   |       |                  |                   |                  |                                  |
| obligation                                 | b-(2) | 17               | 38,799            | (38,782)         | (5,514)                          |
| Transfer of financial assets               | b-(5) |                  |                   |                  | (15,489)                         |
| Effects on equity method investments       | b-(9) | 18,430           |                   | 18,430           | 7,717                            |
| Nonrefundable activation fees              | b-(6) |                  | 533,783           | (533,783)        | 60,199                           |
| Other adjustments                          | b-(8) | 44,507           | 94,943            | (50,436)         | 598                              |
| Deferred tax and tax effect of adjustments | b-(7) | (107,470)        | (103,137)         | (4,333)          | (140,695)                        |
| Total adjustment                           |       | 480,685          | 551,335           | (70,650)         | 458,050                          |
| Based on IFRS                              |       | (Won) 23,132,389 | (Won) 10,724,390  | (Won) 12,407,999 | (Won) 1,479,551                  |

## (3) Details of cash flow adjustments

Under IFRS, dividends received, interest received, interest paid, and income tax paid which were not presented separately in the consolidated statement of cash flows under Korean GAAP, are now separately presented and the related income (expense) and assets (liabilities) have been adjusted for accordingly. Also, under IFRS, foreign currency translation amounts are presented gross as part of the related transactions and deducted against the effects of foreign exchange rate changes on the balance of cash held in foreign currencies. No other significant differences between the consolidated statements of cash flows prepared under Korean GAAP compared to IFRS have been noted.

(4) Details on reclassification from operating to non-operating income due to the transition to IFRS from Korean GAAP, refer to FN 22 Other Operating Income and Expense.

# 4. FINANCIAL INSTRUMENTS

a. Details of financial assets as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | Financial assets<br>designated as<br>FVTPL | Available-for-sale financial assets | December 31, 2011<br>Loans and<br>receivables | Derivatives<br>designated as<br>hedging instruments | Total  |
|--|--|-------------------------------------|---|---|--|
| Cash and cash equivalents  | (Won)                                      | (Won)                               | (Won) 1,650,794                               | (Won)   | (Won) 1,650,794  |
| Financial Instruments  |  |                                     | 987,192                                       |   | 987,192  |
| Short-term investment securities   |  | 94,829                              |   |   | 94,829   |
| Long-term investment securities  |  |                                     |   |   |  |
| (Note a)   | 16,617                                     | 1,521,328                           |   |   | 1,537,945  |
| Trade receivables, net (Note c)  |  |                                     | 1,835,641                                     |   | 1,835,641  |
| Loan and other receivables, net  |  |                                     |   |   |  |
| (Note b)   |  |                                     | 1,377,750                                     |   | 1,377,750  |
| Derivatives assets   | 1,018                                      |                                     |   | 252,935   | 253,953  |
|  |  |                                     |   |   |  |
| Total  | (Won) 17,635                               | (Won) 1,616,157                     | (Won) 5,851,377                               | (Won) 252,935                                       | (Won) 7,738,104  |
|  |  |                                     |   |   |  |
|  | Financial<br>assets<br>designated as       | Available-for-sale                  | December 31, 2010  Loans and                  | Derivatives<br>designated as<br>hedging             |  |
|  | assets                                     | Available-for-sale financial assets |   | designated as                                       | Total  |
| Cash and cash equivalents  | assets<br>designated as                    |                                     | Loans and                                     | designated as<br>hedging                            | Total (Won) 659,405  |
| Cash and cash equivalents Financial Instruments  | assets<br>designated as<br>FVTPL           | financial assets                    | Loans and receivables                         | designated as<br>hedging<br>instruments             |  |
|  | assets<br>designated as<br>FVTPL           | financial assets                    | Loans and receivables (Won) 659,405           | designated as<br>hedging<br>instruments             | (Won) 659,405  |
| Financial Instruments  | assets<br>designated as<br>FVTPL           | financial assets (Won)              | Loans and receivables (Won) 659,405           | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269   |
| Financial Instruments Short-term investment securities   | assets<br>designated as<br>FVTPL           | financial assets (Won)              | Loans and receivables (Won) 659,405           | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269   |
| Financial Instruments Short-term investment securities Long-term investment securities   | assets<br>designated as<br>FVTPL           | financial assets (Won) 400,531      | Loans and receivables (Won) 659,405           | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269<br>400,531  |
| Financial Instruments Short-term investment securities Long-term investment securities (Note a)  | assets<br>designated as<br>FVTPL           | financial assets (Won) 400,531      | Loans and receivables  (Won) 659,405 567,269  | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269<br>400,531  |
| Financial Instruments Short-term investment securities Long-term investment securities (Note a) Trade receivables, net (Note c)  | assets<br>designated as<br>FVTPL           | financial assets (Won) 400,531      | Loans and receivables  (Won) 659,405 567,269  | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269<br>400,531  |
| Financial Instruments Short-term investment securities Long-term investment securities (Note a) Trade receivables, net (Note c) Loan and other receivables, net          | assets<br>designated as<br>FVTPL           | financial assets (Won) 400,531      | Loans and receivables  (Won) 659,405 567,269  | designated as<br>hedging<br>instruments             | (Won) 659,405<br>567,269<br>400,531<br>1,680,582<br>1,971,815              |
| Financial Instruments Short-term investment securities Long-term investment securities (Note a) Trade receivables, net (Note c) Loan and other receivables, net (Note b) | assets designated as FVTPL (Won)           | financial assets (Won) 400,531      | Loans and receivables  (Won) 659,405 567,269  | designated as hedging instruments (Won)             | (Won) 659,405<br>567,269<br>400,531<br>1,680,582<br>1,971,815<br>3,518,690 |

|                                  | Financial assets<br>designated as<br>FVTPL | Available-for-sale financial assets | January 1, 2010  Loans and receivables | Derivatives<br>designated as<br>hedging instruments | Total           |
|----------------------------------|--|-------------------------------------|--|---|-----------------|
| Cash and cash equivalents        | (Won)                                      | (Won)                               | (Won) 905,561                          | (Won)   | (Won) 905,561   |
| Financial Instruments            |  |                                     | 478,535                                |   | 478,535         |
| Short-term investment securities |  | 376,722                             |  |   | 376,722         |
| Long-term investment securities  |  |                                     |  |   |                 |
| (Note a)                         |  | 2,443,978                           |  |   | 2,443,978       |
| Trade receivables, net (Note c)  |  |                                     | 1,865,874                              |   | 1,865,874       |
| Loan and other receivables, net  |  |                                     |  |   |                 |
| (Note b)                         |  |                                     | 3,594,065                              |   | 3,594,065       |
| Derivatives assets               | 148,569                                    |                                     |  | 166,089   | 314,658         |
|                                  |  |                                     |  |   |                 |
| Total                            | (Won) 148,569                              | (Won) 2,820,700                     | (Won) 6,844,035                        | (Won) 166,089                                       | (Won) 9,979,393 |

- (Note a) Long-term investment securities designated as FVTPL consist of financial instruments with an embedded derivative (convertible options) which cannot be bifurcated from the host contract; as such the entire financial instrument is measured at fair value whose changes are recognized in current period income.
- (Note b) Details of loan and other receivables as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|--|----------------------|----------------------|--------------------|
| Short-term loans, net                    | (Won) 100,429        | (Won) 94,924         | (Won) 75,941       |
| Accounts receivable other, net           | 908,836              | 2,531,847            | 2,421,874          |
| Advanced payments and other (*)          | 22,309               | 30,157               | 20,431             |
| Long-term loans, net                     | 95,565               | 84,323               | 81,109             |
| Long-term accounts receivable other, net | 5,393                | 527,106              | 761,735            |
| Guarantee deposits                       | 245,218              | 250,333              | 232,975            |
|  | (Won) 1,377,750      | (Won) 3,518,690      | (Won) 3,594,065    |

- (\*) Advanced payments and other noted above is included in the Company s statement of financial position, current assets, Advance payments and other line balance. However, the financial statement line item includes additional other balances not shown in above schedule.
- (Note c) Details of Trade receivables, net as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|   | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|---|----------------------|----------------------|--------------------|
| Accounts receivable trade, net                | (Won) 1,823,170      | (Won) 1,949,397      | (Won) 1,832,697    |
| Long-term trade receivables, net (*) (FN 5.b) | 12,471               | 22,418               | 33,177             |
|   | (Won) 1,835,641      | (Won) 1,971,815      | (Won) 1,865,874    |

(\*) Long-term trade receivables, net are included in the Company s statement of financial position, non-current assets and other.

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b. Details of financial liabilities as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                                  | December 31, 2011                               |   |   |                 |  |
|----------------------------------|---|---|---|-----------------|--|
|                                  | Financial liabilities<br>designated as<br>FVTPL | Financial liabilities at amortized cost | Derivatives<br>designated as<br>hedging instruments | Total           |  |
| Accounts payable-trade           | (Won)   | (Won) 195,391                           | (Won)   | (Won) 195,391   |  |
| Derivatives liabilities          |   |   | 4,645   | 4,645           |  |
| Borrowings (FN 13.a, 13.b)       |   | 1,035,074                               |   | 1,035,074       |  |
| Bonds payable (Note a) (FN 13.c) | 397,886   | 4,363,002                               |   | 4,760,888       |  |
| Other payables (Note b)          |   | 3,312,642                               |   | 3,312,642       |  |
| Total                            | (Won) 397,886                                   | (Won) 8,906,109                         | (Won) 4,645   | (Won) 9,308,640 |  |
|                                  |   | Decembe                                 | er 31, 2010   |                 |  |
|                                  | Financial liabilities<br>designated as<br>FVTPL | Financial liabilities at amortized cost | Derivatives<br>designated as<br>hedging instruments | Total           |  |
| Accounts payable-trade           | (Won)   | (Won) 195,777                           | (Won)   | (Won) 195,777   |  |
| Derivatives liabilities          | 5,043   | (,,                                     | 25,111  | 30,154          |  |
| Borrowings (FN 13.a, 13.b)       |   | 1,272,056                               |   | 1,272,056       |  |
| Bonds payable (Note a) (FN 13.c) | 461,655   | 4,071,328                               |   | 4,532,983       |  |
| Other payables (Note b)          |   | 2,485,789                               |   | 2,485,789       |  |
| Total                            | (Won) 466,698                                   | (Won) 8,024,950                         | (Won) 25,111  | (Won) 8,516,759 |  |
|                                  |   | Januar                                  | y 1, 2010   |                 |  |
|                                  | Financial liabilities<br>designated as<br>FVTPL | Financial liabilities at amortized cost | Derivatives<br>designated as<br>hedging instruments | Total           |  |
| Accounts payable-trade           | (Won)   | (Won) 164,314                           | (Won)   | (Won) 164,314   |  |
| Derivatives liabilities          | 3,372   |   | 67,441  | 70,813          |  |

(Note a) Bonds payables designated as FVTPL consist of financial instruments with an embedded derivative (convertible options) which cannot be bifurcated from the host contract, as such the entire financial instrument is measured at fair value with changes recognized in current period income or expenses.

442,422

(Won) 445,794

1,548,251

4,904,309

2,246,413

(Won) 67,441

(Won) 8,863,287

Borrowings (FN 13.a, 13.b)

Other payables (Note b)

Total

Bonds payable (Note a) (FN 13.c)

1,548,251

5,346,731

2,246,413

(Won) 9,376,522

(Note b) Details of other payables as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|   | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|---|----------------------|----------------------|--------------------|
| Accounts payables-other                           | (Won) 1,507,458      | (Won) 1,433,812      | (Won) 1,306,486    |
| Withholdings                                      | 10,835               | 5,137                | 5,069              |
| Accrued expenses                                  | 744,673              | 677,480              | 419,816            |
| Current portion of LT payables and other (Note c) | 120,452              | 214,416              | 219,810            |
| Long-term payables other                          | 847,496              | 54,783               | 170,953            |
| Finance lease liabilities                         | 41,940               | 60,075               | 77,709             |
| Other non-current liabilities                     | 39,788               | 40,086               | 46,570             |
|   | (Won) 3,312,642      | (Won) 2,485,789      | (Won) 2,246,413    |

(Note c) Details of current portion of long-term debt, net as of December 31, 2011, December, 2010 and January 1, 2010 are as follows (in millions of Korean won);

|  | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |  |
|--|----------------------|----------------------|--------------------|--|
| Current portion of LT payables (FN 14)               | (Won) 89,144         | (Won) 168,948        | (Won) 149,217      |  |
| Current portion of finance lease liabilities (FN 16) | 31,308               | 45,468               | 70,593             |  |
| Current portion of LT payables and other             | 120,452              | 214,416              | 219,810            |  |
| Current portion of LT borrowings (FN 13.b)           | (Won) 10,510         | (Won) 512,378        | (Won) 149,142      |  |
| Current portion of bonds-payables, net (FN 13.c)     | 1,531,879            | 874,437              | 893,431            |  |
|  | (Won) 1,662,841      | (Won) 1,601,231      | (Won) 1,262,383    |  |

#### c. Financial Instruments Hierarchy

The following table provides an analysis of the Company s financial instruments that are measured subsequent to initial recognition at fair value, classified as Level 1, 2, or 3, based on observable or unobservable fair value of the instrument.

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2: Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly;
- Level 3: Inputs that are not based on observable market data.

Fair values of financial instruments by hierarchy level as of December 31, 2011 and 2010 are as follows (in millions of Korean won):

|  |           | December     | r 31, 2011  |              |  |
|--|-----------|--------------|-------------|--------------|--|
| Туре                                     | Level 1   | Level 2      | Level 3     | Total        |  |
| Financial assets designated as FVTPL     | (Won)     | (Won) 16,617 | (Won) 1,018 | (Won) 17,635 |  |
| Available- for-sale financial assets (*) | 1 192 386 | 532          | 197 019     | 1.389.937    |  |

| Derivatives assets designated as      |         |         |         |
|---------------------------------------|---------|---------|---------|
| hedging instruments                   |         | 252,935 | 252,935 |
| Financial liabilities designated as   |         |         |         |
| FVTPL                                 | 397,886 |         | 397,886 |
| Derivatives liabilities designated as |         |         |         |
| hedging instruments                   |         | 4,645   | 4,645   |

(\*) Certain AFS securities which the Company was not able to reasonably estimate its fair value are recognized at acquisition cost, as such, excluded from above fair value disclosure.

|   |   |           | Dece    | ember 31, 2010 |             |
|---|---|-----------|---------|----------------|-------------|
|   | Type  | Level 1   | Level 2 | Level 3        | Total       |
|   | Financial assets designated as FVTPL          | (Won)     |         | (Won) 1,961    | (Won) 1,961 |
|   | Available- for-sale financial assets          | 1,613,857 | 3,097   | 288,951        | 1,905,905   |
|   | Derivatives assets designated as hedging      |           |         |                |             |
|   | instruments                                   |           | 201,421 |                | 201,421     |
|   | Financial liabilities designated as FVTPL     | 461,655   | 5,043-  |                | 466,698     |
|   | Derivatives liabilities designated as hedging |           |         |                |             |
|   | instruments                                   |           | 25,111  |                | 25,111      |
| _ |   |           |         | 1.0            |             |

For the year ended December 31, 2011 and 2010, there is no transfer between Level 1 and Level 2.

Details of changes in financial assets classified as Level 3 for the year ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|  |                 |         |             | For the y      | ear ended Decemb        | er 31, 2011    |          |                   |      |
|--|-----------------|---------|-------------|----------------|-------------------------|----------------|----------|-------------------|------|
| Туре   | Begir<br>Bala   | _       | Acquisition | Income /(loss) | Comprehensi<br>Income   | ve<br>Transfer | Disposal | Ending<br>Balance |      |
| Financial assets designated as FVTPL                           | (Won)           | 1,961   | (Won)       | ((Won) 943     | ) (Won)                 | (Won)          | (Won)    | (Won) 1,          | ,018 |
| Available- for-sale financial assets                           | 2               | 288,951 | 1,97        | 6              | (93,5                   | 93)            | (315)    | 197,              | ,019 |
|  |                 |         |             | For the ye     | ear ended Decembe       | er 31, 2010    |          |                   |      |
| Туре   | Begini<br>Balar | _       | Acquisition | Income /(loss) | Comprehensive<br>Income | Transfer       | Disposal | Ending<br>Balance |      |
| Financial assets<br>designated as FVTPL<br>Available- for-sale | (Won)           | 1,235   | (Won)       | (Won) 726      | (Won)                   | (Won)          | (Won)    | (Won) 1,          | ,961 |
| financial assets   | 22              | 25,664  |             |                | 82,280                  | (18,993        | 3)       | 288,              | ,951 |

## 5. TRADE AND OTHER RECEIVABLES

a. Details of short-term trade and other receivables as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                                      | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|--------------------------------------|----------------------|----------------------|--------------------|
| Accounts receivable trade            | (Won) 2,063,611      | (Won) 2,198,050      | (Won) 2,066,492    |
| Less allowance for doubtful accounts | (240,441)            | (248,653)            | (233,525)          |
| Accounts receivable trade, net       | 1,823,170            | 1,949,397            | 1,832,967          |
|                                      |                      |                      |                    |
| Short-term loans                     | 102,693              | 96,353               | 80,819             |
| Less allowance for doubtful accounts | (2,264)              | (1,429)              | (4,878)            |
| Short-term loans, net                | 100,429              | 94,924               | 75,941             |
|                                      |                      |                      |                    |
| Accounts receivable - other          | 953,821              | 2,577,961            | 2,471,992          |
| Less allowance for doubtful accounts | (44,985)             | (46,114)             | (50,118)           |
| Accounts receivable other, net       | 908,836              | 2,531,847            | 2,421,874          |
|                                      |                      |                      |                    |
| Accrued income                       | 21,989               | 29,579               | 13,478             |
| Less allowance for accrued income    | (142)                |                      | (266)              |
| Accrued income, net                  | 21,847               | 29,579               | 13,212             |
| Other                                | 462                  | 579                  | 7,219              |
|                                      | (Won) 2,854,744      | (Won) 4,606,326      | (Won) 4,351,213    |

b. Details of long-term trade and other receivables as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|             |                     | -                                    | )10  |
|-------------|---------------------|--------------------------------------|--|
| Won) 12,471 | (Won) 22,418        | (Won)                                | 32,907   |
| 126,553     | 115,509             |                                      | 113,002  |
| (30,988)    | (31,186)            |                                      | (31,893)   |
| 95,565      | 84,323              |                                      | 81,109   |
| λ           | 126,553<br>(30,988) | 126,553 115,509<br>(30,988) (31,186) | Von) 12,471 (Won) 22,418 (Won) 126,553 115,509 (30,988) (31,186) |

| Long-term accounts receivable - other | 5,393   | 527,106 | 761,735 |
|---------------------------------------|---------|---------|---------|
| Guarantee deposits                    | 245,218 | 250,333 | 232,975 |
| •                                     |         |         |         |

(Won) 358,647 (Won) 884,180 (Won) 1,108,726

c. Details of changes in allowance for doubtful accounts for the years ended December 31, 2011 and December 31, 2010 are as follows (In millions of Korean won):

|   | For the years ended |               |  |
|---|---------------------|---------------|--|
|   | December 31,        | December 31,  |  |
|   | 2011                | 2010          |  |
| Beginning balance                                     | (Won) 327,382       | (Won) 320,680 |  |
| Increase of bad debt                                  | 96,595              | 90,073        |  |
| Reversal of allowance for doubtful accounts           | (2,301)             | (805)         |  |
| Write-off   | (121,805)           | (97,979)      |  |
| Collection of receivables written off                 | 18,839              | 15,782        |  |
| Change in scope of consolidation and foreign exchange |                     |               |  |
| differences   | 110                 | (369)         |  |
|   |                     |               |  |
| Ending balance  | (Won) 318,820       | (Won) 327,382 |  |

d. Details of accounts receivable-trade and other receivables, overdue but not impaired, and impaired-accounts receivable as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | December                  | 31, 2011                       | December                  | 31, 2010                 | January 1, 2010           |                                |  |
|--|---------------------------|--------------------------------|---------------------------|--------------------------|---------------------------|--------------------------------|--|
|  | Accounts receivable-trade | Other<br>receivables<br>(Note) | Accounts receivable-trade | Other receivables (Note) | Accounts receivable-trade | Other<br>receivables<br>(Note) |  |
| Accounts receivable                          | (Won) 1,417,574           | (Won) 1,287,606                | (Won) 1,573,968           | (Won) 3,413,129          | (Won) 1,474,817           | (Won) 3,521,278                |  |
| Overdue but not impaired accounts receivable | 34,030                    | 32,144                         | 69,105                    | 25,035                   | 41,475                    | 18,269                         |  |
| Impaired-accounts receivable                 | 624,478                   | 136,379                        | 577,395                   | 159,256                  | 583,107                   | 141,673                        |  |
|  |                           |                                |                           |                          |                           |                                |  |
| Sub-total                                    | 2,076,082                 | 1,456,129                      | 2,220,468                 | 3,597,420                | 2,099,399                 | 3,681,220                      |  |
| Doubtful accounts                            | (240,441)                 | (78,379)                       | (248,653)                 | (78,729)                 | (233,525)                 | (87,155)                       |  |
|  |                           |                                |                           |                          |                           |                                |  |
| Ending balance                               | (Won) 1,835,641           | (Won) 1,377,750                | (Won) 1,971,815           | (Won) 3,518,691          | (Won) 1,865,874           | (Won) 3,594,065                |  |

(Note) Consists of short-term loans, net, accounts-receivable-other, net, accrued income, net, long-term loans, net, long-term accounts receivable-other, net, guarantee deposits, and other.

The Company estimates allowance for doubtful accounts for the period based on the aging of accounts receivables at the end of the period, past customer default experience and their credit status, and economic and industrial factors.

Details of aging analysis of accounts receivable which are overdue but not impaired as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                    | December                  | r 31, 2011              | December                         | r 31, 2010              | January 1, 2010           |                         |  |
|--------------------|---------------------------|-------------------------|----------------------------------|-------------------------|---------------------------|-------------------------|--|
|                    | Accounts receivable-trade | Other receivable (Note) | Accounts<br>receivable-<br>trade | Other receivable (Note) | Accounts receivable-trade | Other receivable (Note) |  |
| Less than 1 month  | (Won) 9,125               | (Won) 15,384            | (Won) 9,070                      | (Won) 4,823             | (Won) 5,445               | (Won) 3,355             |  |
| $1 \sim 3$ months  | 8,063                     | 3,147                   | 6,149                            | 3,046                   | 1,127                     | 1,205                   |  |
| 3 ~ 6 months       | 4,124                     | 713                     | 3,579                            | 1,677                   | 25,561                    | 1,220                   |  |
| More than 6 months | 12,718                    | 12,900                  | 50,307                           | 15,489                  | 9,342                     | 12,489                  |  |
|                    | (Won) 34,030              | (Won) 32,144            | (Won) 69,105                     | (Won) 25,035            | (Won) 41,475              | (Won) 18,269            |  |

(Note) Consist of short-term loans, net, accounts-receivable-other, net, accrued income, net, long-term loans, net, long-term accounts receivable-other, net, guarantee deposits, and other.

### 6. INVENTORIES

Inventories as of December 31, 2011, December 31, 2010 and January 1, 2010 consist of the following (in millions of Korean won):

|   | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |  |
|---|----------------------|----------------------|--------------------|--|
| Raw materials and supplies              | (Won) 4,630          | (Won) 3,319          | (Won) 3,347        |  |
| Work in process and semi-finished goods | 286                  | 475                  |                    |  |
| Finished goods and merchandise          | 219,823              | 147,445              | 117,273            |  |
| Total                                   | 224,739              | 151,239              | 120,620            |  |
| Write-down of Inventory                 | (5,149)              | (2,016)              | (1,303)            |  |
| Net                                     | (Won) 219,590        | (Won) 149,223        | (Won) 119,317      |  |

Cost of inventory recognized as an expenses for the years ended December 31, 2011 and 2010 were (Won) 959,276 million and (Won) 640,933 million, respectively.

### 7. INVESTMENT SECURITIES

## a. Short-term Investment Securities

Short-term investment securities as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | Acquisition cost           | F. 1                                  |                      |                      |                    |
|--|----------------------------|---------------------------------------|----------------------|----------------------|--------------------|
|  | at<br>December 31,<br>2011 | Fair value<br>at December 31,<br>2011 | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
| Beneficiary certificate (Note)                     | (Won) 94,251               | (Won) 91,539                          | (Won) 91,539         | (Won) 204,716        | (Won) 370,125      |
| Current portion of long-term investment securities | 3,004                      | 3,290                                 | 3,290                | 195,815              | 6,597              |
| Total  | (Won) 97,255               | (Won) 94,829                          | (Won) 94,829         | (Won) 400,531        | (Won) 376,722      |

(Note) The distributions arising from some beneficiary certificates as of December 31, 2011, are accounted for as accrued income.

## b. Long-term Investment Securities

Long-term investment securities as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                                   | December 31, 2011 | December 31,<br>2010 | January 1,<br>2010                    |
|-----------------------------------|-------------------|----------------------|---------------------------------------|
| Equity securities:                |                   |                      |                                       |
| Marketable equity securities      | (Won) 1,100,847   | (Won) 1,409,142      | (Won) 1,821,677                       |
| Unlisted equity securities        | 97,397            | 90,368               | 44,081                                |
| Investment in funds               | 281,877           | 345,589              | 228,836                               |
| Sub-total                         | 1,480,121         | 1,845,099            | 2,094,594                             |
| Debt securities (Note 1):         |                   |                      |                                       |
| Public bonds (Note 2)             | 413               | 417                  | 1,481                                 |
| Bond-type beneficiary certificate |                   |                      | 305,677                               |
| Investment bonds (Note 3)         | 60,701            | 30,881               | 48,823                                |
|                                   |                   |                      |                                       |
| Sub-total                         | 61,114            | 31,298               | 355,981                               |
|                                   |                   |                      |                                       |
| Total                             | 1,541,235         | 1,876,397            | 2,450,575                             |
| Less current portion              | (3,290)           | (195,815)            | (6,597)                               |
| •                                 | · · · · ·         | . , ,                | · · · · · · · · · · · · · · · · · · · |
| Long-term portion                 | (Won) 1,537,945   | (Won) 1,680,582      | (Won) 2,443,978                       |

- (Note 1) The interest income earned from public bonds for the years ended December 31, 2011 and December 31, 2010 was (Won)7,660 million, (Won)2,057 million, respectively.
- (Note 2) Details of maturity for the public bonds as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won)

|                                 | December 31,<br>2011 | December 31, 2010 | January 1,<br>2010 |
|---------------------------------|----------------------|-------------------|--------------------|
| Less than 1 year<br>1 ~ 5 years | (Won) 45<br>368      | (Won) 4<br>413    | (Won) 1,063<br>418 |
| Total                           | 413                  | 417               | 1,481              |

(Note 3) The Company acquired convertible bonds of Nano En-Tech (Book Value: 16,617 million) during the year ended December 31, 2011 which are classified as financial asset at FVTPL. The difference between acquisition cost and fair value is accounted as a gain (loss) within financial asset at FVTPL of finance income (loss).

### 8. INVESTMENTS IN ASSOCIATES

Investments in associates accounted for using the equity method as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won, except for share data):

|                                   |                  | December 31,<br>Ownership | , 2011              |                      | Carrying amount      |                    |
|-----------------------------------|------------------|---------------------------|---------------------|----------------------|----------------------|--------------------|
|                                   | Number of shares | percentage (%)            | Acquisition<br>Cost | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
| SK Marketing & Company Co., Ltd.  | 5,000,000        | 50.0                      | (Won) 190,000       | (Won) 128,320        | (Won) 117,905        | (Won) 112,531      |
| SK China Company Ltd.             | 720,000          | 22.5                      | 49,529              | 48,488               | 46,573               | 3,918              |
| SK USA, Inc.                      | 49               | 49.0                      | 3,184               | 4,534                | 5,972                | 5,498              |
| MRO Korea Inc. (Note a)           | 680,000          | 42.5                      | 12,250              | 12,250               |                      |                    |
| Benex Sector Limited              |                  |                           |                     |                      |                      |                    |
| Partnership IV                    | 2,500            | 49.7                      | 25,000              | 24,907               | 24,953               |                    |
| F&U Credit information Co., Ltd.  | 300,000          | 50.0                      | 2,410               | 3,565                | 4,529                | 4,481              |
| Korea IT Fund (Note b)            | 190              | 63.3                      | 190,000             | 230,980              | 226,633              | 220,957            |
| JYP Entertainment Corporation     | 691,680          | 25.5                      | 4,150               | 4,008                | 4,150                |                    |
| Konan Technology                  | 78,550           | 29.5                      | 13,456              | 4,760                | 4,410                | 3,320              |
| Etoos Co., Ltd (Note c)           | 701,000          | 15.6                      | 18,993              | 13,928               | 14,339               |                    |
| BMC Digital Culture and Contents  |                  |                           |                     |                      |                      |                    |
| Venture Fund                      | 100              | 39.8                      | 10,000              | 8,415                | 8,925                | 9,824              |
| Wave City Development Co., Ltd.   |                  |                           |                     |                      |                      |                    |
| (Note c)                          | 382,000          | 19.1                      | 1,967               | 1,124                | 1,392                | 1,532              |
| IBKC-bmc Cultural Contents Fund   |                  | 25.0                      | 2,500               | 2,326                | 2,292                | 2,398              |
| Hanhwa No.2 Daisy Entertainment   |                  |                           |                     |                      |                      |                    |
| Investment Fund                   |                  | 20.0                      | 2,000               | 1,165                | 2,008                | 2,102              |
| BMC Movie Expert Fund             | 135              | 46.6                      | 13,500              | 13,926               | 13,977               | 13,261             |
| HanaSK Card Co., Ltd.             | 57,647,058       | 49.0                      | 400,000             | 396,553              | 386,417              |                    |
| Daehan Kanggun BcN Co., Ltd.      | 1,461,486        | 29.0                      | 8,376               | 8,001                | 7,264                | 7,272              |
| Television Media Korea Ltd.       |                  |                           |                     |                      |                      |                    |
| (Note d)                          | 18,564,000       | 51.0                      | 18,568              | 15,262               | 18,568               |                    |
| Candle Media Co., Ltd. (formerly  |                  |                           |                     |                      |                      |                    |
| PREGM Co., Ltd.)                  | 11,010,280       | 28.9                      | 26,334              | 11,814               | 19,313               | 15,000             |
| NanoEnTek, Inc. (Note e)          | 1,807,130        | 9.3                       | 11,000              | 10,470               |                      |                    |
| UNISK(Beijing) Information        |                  |                           |                     |                      |                      |                    |
| Technology Co., Ltd.              | 49               | 49.0                      | 3,475               | 5,886                | 4,714                | 4,247              |
| SK Industrial Development China   |                  |                           |                     |                      |                      |                    |
| Co., Ltd.(Note f)                 |                  | 35.0                      | 83,691              | 83,691               |                      | 18,009             |
| PT. Melon Indonesia               | 4,900,000        | 49.0                      | 6,492               | 5,326                | 6,210                |                    |
| Packet One Network (Note g)       | 1,151,556        | 28.2                      | 137,751             | 103,409              | 116,160              |                    |
| Mobile Money Ventures, LLC        |                  | 50.0                      | 12,762              | 983                  | 3,206                | 5,534              |
| SK Technology Innovation          |                  | 40.0                      | 05.053              | 55.05 <i>:</i>       | 25.052               |                    |
| Company (Note h)                  | 2.207.015        | 49.0                      | 85,873              | 75,974               | 25,052               |                    |
| LightSquared Inc. (Note c)        | 3,387,916        | 3.3                       | 72,096              | 49,441               | 72,096               |                    |
| ViKi, Inc. (Note i)               |                  | 26.3                      | 17,799              | 17,799               |                      | 20.170             |
| IHQ, Inc. (Note j)                |                  |                           |                     |                      |                      | 20,178             |
| Skytel Co.,Ltd. (Note j)          |                  |                           |                     |                      |                      | 14,958             |
| HanaroDream Incorporated (Note j) |                  |                           | 154.00=             | 05.000               | /F /C:               | 6,687              |
| TR Entertainment and other        |                  |                           | 156,907             | 97,300               | 67,634               | 78,206             |
| Total                             |                  |                           | (Won) 1,580,063     | (Won) 1,384,605      | (Won) 1,204,692      | (Won) 549,913      |
|                                   |                  |                           | •                   |                      |                      | · ·                |

- (Note a) For the year ended December 31, 2011, the Company acquired 680,000 shares of MRO Korea Inc. As a result, the Company holds 42.5% ownership in MRO Korea Inc.
- (Note b) Under an agreement with Korea IT Fund, the Company only has 14.3% voting rights, as such does not have control over Korea IT Fund.
- (Note c) The Company classified the investments in Etoos Co., Ltd., Wave City Development Co., Ltd., and LightSquared Inc., as investments in associates as the Company can exercise significant influence on these investees through participation of their board of directors even though the Company has less than 20% of equity interests in those investees. LightSquared plans to build a wholesale wireless broadband network in the United States, but has incurred recurring operating loss and the Federal Communications Commission has recently proposed to suspend its license due to signal interference with the global positioning system, which if not resolved may result in the Company recognizing a write-down on its investments in the near future.
- (Note d) Though the Company has 51% ownership of Television Media Korea Ltd., it does not have control and the entity is considered a joint venture. Additionally, the Company accounts for joint ventures under the equity method, as such entity has been classified as investments in associates.
- (Note e) For the year ended December 31, 2011, the Company acquired 1,807,130 shares of NanoEnTek, Inc. Though the Company only holds 9.3% ownership of NanoEnTek, Inc., it has the ability to exercise significant influence on NanoEnTek, Inc., through participation on their board of directors and as such the entity is considered as an equity method investee.
- (Note f) For the year ended December 31, 2011, the Company additionally invested (Won)83,691 million in SK Industrial Development China Co., Ltd. As a result, the Company holds 35.0% ownership in SK Industrial Development China Co., Ltd.
- (Note g) For the year ended December 31, 2011, the Company additionally invested (Won)17,895 million in Packet One Network and acquired additional 172,082 shares.
- (Note h) For the year ended December 31, 2011, the Company additionally invested (Won)57,727 million in SK Technology Innovation Company.
- (Note i) For the year ended December 31, 2011, SK Planet Co., Ltd., the Company s subsidiary, invested (Won)17,799 million and holds 26.3% ownership in ViKi, Inc. SK Planet acquired interest in Viki Inc., during November 2011.
- (Note j) For the year ended December 31, 2010, the Company sold majority of its interest in IHQ Inc. and Skytel Co., Ltd. which subsequently are accounted for as available for sale securities, while the Company sold all of its interest in Hanaro Dream Incorporation.

Details of changes in Investments in associates accounted for using the equity method for the years ended December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|                              | Beginning balance | Acquisition | Disposal | For the year ended I<br>Equity in<br>earnings<br>(losses) | Oecember 31, 201<br>Other<br>comprehensive<br>income | Other<br>increase<br>(decrease) | Dividend |        | ding<br>ance |
|------------------------------|-------------------|-------------|----------|---|--|---------------------------------|----------|--------|--------------|
| SK Marketing &               |                   |             |          |   |  |                                 |          |        |              |
| Company Co.,<br>Ltd.         | (Won) 117,905     | (Won)       | (Won)    | (Won) 9,952   | (Won) 817  | ((Won) 354)                     | (Won)    | (Won)  | 128,320      |
| SK China                     | (Woll) 117,505    | (WOII)      | (WOII)   | (WOII) 7,732  | (WOII) 017   | ((WOII) 334)                    | (WOII)   | (WOII) | 120,320      |
| Company Ltd.                 | 46,573            |             |          | 1,022   | 893  |                                 |          |        | 48,488       |
| SK USA, Inc.                 | 5,972             |             |          | (1,472)   | 34   |                                 |          |        | 4,534        |
| MRO Korea Inc.               |                   | 12,250      |          |   |  |                                 |          |        | 12,250       |
| Benex Sector<br>Limited      |                   |             |          |   |  |                                 |          |        |              |
| Partnership IV               | 24,953            |             |          | (26)  | (20)   |                                 |          |        | 24,907       |
| F&U Credit                   | 21,,,,,           |             |          | (= 0)   | (==)   |                                 |          |        | ,,, , ,      |
| information Co.,             |                   |             |          |   |  |                                 |          |        |              |
| Ltd.                         | 4,529             |             |          | 36  | (166)  |                                 | (1,000)  |        | 3,565        |
| Korea IT Fund<br>JYP         | 226,633           |             |          | 11,904  | (466)  |                                 | (7,091)  |        | 230,980      |
| Entertainment                |                   |             |          |   |  |                                 |          |        |              |
| Corporation                  | 4,150             |             |          | (142)   |  |                                 |          |        | 4,008        |
| Konan                        |                   |             |          | ` ′   |  |                                 |          |        | ĺ            |
| Technology                   | 4,410             |             |          | 351   | (1)  |                                 |          |        | 4,760        |
| Etoos Co., Ltd               | 14,339            |             |          | (710)   | 299  |                                 |          |        | 13,928       |
| BMC Digital<br>Culture and   |                   |             |          |   |  |                                 |          |        |              |
| Contents                     |                   |             |          |   |  |                                 |          |        |              |
| Venture Fund                 | 8,925             |             |          | (510)   |  |                                 |          |        | 8,415        |
| Wave City                    |                   |             |          |   |  |                                 |          |        |              |
| Development                  |                   |             |          | (2.50)  |  |                                 |          |        |              |
| Co., Ltd. IBKC-bmc           | 1,392             |             |          | (268)   |  |                                 |          |        | 1,124        |
| Cultural                     |                   |             |          |   |  |                                 |          |        |              |
| Contents Fund                | 2,292             |             |          | 34  |  |                                 |          |        | 2,326        |
| Hanhwa No.2                  | ,                 |             |          |   |  |                                 |          |        |              |
| Daisy                        |                   |             |          |   |  |                                 |          |        |              |
| Entertainment                | 2.000             |             |          | (0.42)  |  |                                 |          |        | 1.165        |
| Investment Fund<br>BMC Movie | 2,008             |             |          | (843)   |  |                                 |          |        | 1,165        |
| Expert Fund                  | 13,977            |             |          | (51)  |  |                                 |          |        | 13,926       |
| HanaSK Card                  | 22,211            |             |          | (0.1)   |  |                                 |          |        | ,            |
| Co., Ltd.                    | 386,417           |             |          | 10,213  | (112)  | 35                              |          |        | 396,553      |
| Daehan Kanggun               |                   |             |          |   |  |                                 |          |        |              |
| BcN Co., Ltd.<br>Television  | 7,264             | 1,068       |          | (331)   |  |                                 |          |        | 8,001        |
| Media Korea                  |                   |             |          |   |  |                                 |          |        |              |
| Ltd.                         | 18,568            |             |          | (3,306)   |  |                                 |          |        | 15,262       |
| Candle Media                 |                   |             |          | ,   |  |                                 |          |        |              |
| Co., Ltd.                    |                   |             |          |   |  |                                 |          |        |              |
| (formerly                    |                   |             |          |   |  |                                 |          |        |              |
| PREGM Co.,<br>Ltd.)          | 19,313            | 1,000       |          | (8,743)   | 244  |                                 |          |        | 11,814       |
| NanoEnTek, Inc.              | 17,515            | 11,000      |          | (490)   | (22)   | (18)                            |          |        | 10,470       |
| UNISK (Beijing)              |                   | ,           |          |   | (-)  |                                 |          |        |              |
| Information                  |                   |             |          |   |  |                                 |          |        |              |
| Technology Co.,              | . = .             |             |          |   |  |                                 |          |        | 5.006        |
| Ltd.<br>SK Industrial        | 4,714             |             |          | 597   | 575  |                                 |          |        | 5,886        |
| Development                  |                   |             |          |   |  |                                 |          |        |              |
| China Co., Ltd.              |                   | 83,691      |          |   |  |                                 |          |        | 83,691       |
|                              | 6,210             |             |          | (910)   | 26   |                                 |          |        | 5,326        |
|                              |                   |             |          |   |  |                                 |          |        |              |

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| PT. Melon        |                 |               |               |                |             |             |                |                 |
|------------------|-----------------|---------------|---------------|----------------|-------------|-------------|----------------|-----------------|
| Indonesia        |                 |               |               |                |             |             |                |                 |
| Packet One       |                 |               |               |                |             |             |                |                 |
| Network          | 116,160         | 17,895        |               | (32,569)       | (345)       | 2,268       |                | 103,409         |
| Mobile Money     |                 |               |               |                |             |             |                |                 |
| Ventures, LLC    | 3,206           |               |               | 595            |             | 59          | (2,877)        | 983             |
| SK Technology    |                 |               |               |                |             |             |                |                 |
| Innovation       |                 |               |               |                |             |             |                |                 |
| Company          | 25,052          | 57,727        |               | (5,675)        | (1,130)     |             |                | 75,974          |
| LightSquared     |                 |               |               |                |             |             |                |                 |
| Inc.             | 72,096          |               |               | (21,142)       | (1,513)     |             |                | 49,441          |
| ViKi, Inc. (Note |                 |               |               |                |             |             |                |                 |
| a)               |                 | 17,799        |               |                |             |             |                | 17,799          |
| TR               |                 |               |               |                |             |             |                |                 |
| Entertainment    |                 |               |               |                |             |             |                |                 |
| and other        | 67,634          | 37,545        | (3,807)       | (6,733)        | 401         | 2,260       |                | 97,300          |
|                  | ·               | ·             | ,             | , , ,          |             |             |                |                 |
|                  |                 |               |               |                |             |             |                |                 |
| Total            | (Won) 1,204,692 | (Won) 239,975 | ((Won) 3,807) | ((Won) 49,217) | ((Won) 320) | (Won) 4,250 | ((Won) 10,968) | (Won) 1,384,605 |

(Note a) SK Planet acquired interest in Viki Inc., during November 2011.

For the year ended December 31, 2011, equity in earnings (losses) of investments in associates in the statements of income includes (Won)2,861 million of gain on disposal of investments in associates and (Won)793 million of loss on disposal of investments in associates, which is not reflected above.

| SK China   Company Ltd.   3,918   44,859   947   935   (2,192)   SK USA, Inc.   5,498   618   (144)   Senser. Sector   Company Ltd.   3,918   44,859   947   935   (2,192)   SK USA, Inc.   5,498   618   (144)   Senser. Sector   Company Ltd.   4,818   48   48   48   48   48   48   48   | Ending balance  |
|--|-----------------|
| Company Lot.   Lot.   (Won) 12,531   (Won)   (Won)   (Won)   5,421   (Won)   47   (Won)   (W   | baranec         |
| SK China Company Lul. 3,918 44,859 (947) 935 (2,192)  SK USA, Inc.  Benex Section Limited Partnership IV 25,000 (264) 217  PRU Credit information Co., Lul.  Korea IT Flund 220,957 7,680 954 (2,958)  IVP Eitertainment Corporation Corporation Corporation Corporation 2,903 1,247  Korea IT Flund 220,957 7,680 954 (2,958)  IVP Eitertainment Corporation Corporation Corporation 2,903 1,090 1,09 |                 |
| Company Ltd.   3.918   44.859   (947)   935   (2.192)  | /on) 117,905    |
| SK USA, Inc.  5,498  618  (144)  Renex Sector  Limited  220,000  25,000  264  217  227  228 Credit Information Co.  Lift.  4,481  48  Core al IT Fand  220,957  7,680  954  (2,958)  PP  Entertainment  Corporation  2,903  1,247  Core and Tender  Corporation  2,903  1,247  Core and Tender  Corporation  2,903  1,247  Core and Tender  Corporation  2,903  1,090  1,090  1,090  1,090  1,090  Core and Tender  Corporation  9,824  (899)  Wave City  Corporation  9,824  (899)  Wave City  Corporation  9,824  (899)  Wave City  Corporation  1,532  (140)  BBC-Dim  Corporation  2,398  (106)  BBC-Dim  Corporation  2,398  (106)  BBC-Dim  Corporation  1,532  (140)  BBC-Dim  Corporation  1,5 | 46.576          |
| Benex Sector   | 46,573<br>5,972 |
| Limited Partnership IV 25,000 (264) 217 Partnership IV 25,000 (265) 218 Partnership IV 25,000  | 3,712           |
| REU Credit Information Co., Ltd.   |                 |
| Information Co., Ltd.  | 24,953          |
| Lid. 4.481 488 (2958) Type  Entertainment Corporation 2.903 1.247  Korea IT Fund 3.320 1.090  Eloos Co., Lid BMC Digital Culture and Contents Venture Fund 9.824 (899) Wave City Development Co., Lid. 1.532 (140) BIKC-bmc Cultural Contents Fund 2.398 (106) Hanhawa No.2 Daisy Entertainment Investment Fund 2.102 (94) BIMC Movie Expert Fund 13.261 716 HanaSK Card Co., Lid. 7.272 (8) Expert Fund 7.272 (8) Expert Fund 1.3.261 (13,481) (102) Cuchan Kanagua BeN Co., Lid. 7.272 (8) Expert Fund 6.0, Lid. 18,568 Candle Media Co., Lid. 15,000 2.959 1.394 (40) CUSINS(Beijing) Information Fetchoology Co., Lid. 15,000 2.959 1.394 (40) CUSINS(Beijing) Information Fetchoology Co., Lid. 4,247 427 40  Ki Industrial Development 18,009 (18,009) FF. Melon Indonesia 6,493 13 (296)  |                 |
| Korea IT Fund  |                 |
| Part      | 4,529           |
| Entertainment Cocroporation Co | 226,633         |
| Corporation  |                 |
| Connair   Cebonal   Cebo   | 4,150           |
| Technology   3,320   1,000   Eletors Co., Ltd   (474)   14,813   Eletors Co., Ltd   (474)   14,813   Eletors Co., Ltd   (474)   14,813   Eletors Co., Ltd   (474)   Eletors Co., Ltd    | 1,150           |
| Eicos Co., Ltd   | 4,410           |
| Culture and Contents Venture Fund 9,824 (899) Wave City Development Co., Ltd. 1,532 (140) BKC-bmc Cultural Contents Fund 2,398 (106) Hanhwa No.2 Daisy Biller Hainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanasK Card Co., Ltd. 400,000 (13,481) (102) Daehan Kanggun BeN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (18,568) Cand | 14,339          |
| Contents Venture Fund 9.824 (899) Wave City Development Co., Ltd. 1,532 (140) BKC-bmc Cultural Contents Fund 2,398 (106) Hanhwa No.2 Daisy Batterianment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Dachan Kanagun BeN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (10, 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SKI Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   |                 |
| Venture Fund   9,824   (899)   |                 |
| Wave City Development Co., Ltd. 1,532 (140) BBKC-bmc Cultural Contents Fund 2,398 (106) Hanhwa No.2 Daisy Entertainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Dachan Kanggun BCN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (10, 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 0.026           |
| Development   Co., Ltd.  | 8,925           |
| Co., Ltd. 1,532 (140)  IBIKC-bmc  Cultural  Contents Fund 2,398 (106)  Hanhwa No.2  Daisy  Entertainment Investment  Fund 2,102 (94)  BMC Movie  Expert Fund 13,261 716  HanaSK Card  Co., Ltd. 400,000 (13,481) (102)  Daehan  Kanggun BeN  Co., Ltd. 7,272 (8)  Television  Media Korea  Ltd. 18,568  Candle Media  Co., Ltd. (100)  Media Korea  Ltd. 18,568  Candle Media  Co., Ltd. (100)  Co., Ltd. (100)  Media Korea  Ltd. 18,568  Candle Media  Co., Ltd. (100)  Co., Ltd. (100)  Co., Ltd. (100)  Co., Ltd. (100)  REFEGM Co., Ltd. (100)  Ltd. (100)  REFEGM Co., Ltd. (100)  RESSINGUISM (Reijing)  Information  Technology Co., Ltd. (100)  Technology Co |                 |
| IBKC-bmc Cultural Cuntents Fund 2,398 (106) Hanhwa No.2 Daisy Entertainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Dachan Kanggun BeN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (100) Cormerly PREGM Co., Ltd. 15,000 2,959 1,394 (40) UNISK (Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  | 1,392           |
| Contents Fund 2,398 (106) Hanhwa No.2 Daisy Entertainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Daehan Kanggun BeN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (100) Ltd. (15,000 2,959 1,394 (40) Ltd.) 15,000 2,959 1,394 (40) Ltd.) 15,000 4,247 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | ,               |
| Hanhwa No. 2 Daisy Entertainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Daehan Kanggun BcN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (formerly PREGM Co., Ltd. (formerly PREGM Co., Ltd. (1,000) 2,959 1,394 (40) UNISK (Beijing) Information Technology Co., Ltd. 4,247 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   |                 |
| Daisy Entertainment Investment Fund 2,102 (94) BMC Movie Expert Fund 13,261 716 HanaSK Card Co., Ltd. 400,000 (13,481) (102) Daehan Kanggun BcN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 2,292           |
| Entertainment Investment Investment Investment Investment Investment Fund 2,102 (94)  BMC Movie Expert Fund 13,261 716  HanaSK Card Co., Ltd. 400,000 (13,481) (102)  Daehan Kanggun BeN Co., Ltd. 7,272 (8)  Television Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd. (formerly PREGM Co., Ltd.)  Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009)  PT. Melon Indonesia 6,493 13 (296)  |                 |
| Investment   Fund  |                 |
| Fund 2,102 (94) BMC Movie Expert Fund 13,261 716  HanaSK Card Co., Ltd. 400,000 (13,481) (102)  Daehan Kanggun BeN Co., Ltd. 7,272 (8)  Television Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  |                 |
| BMC Movie Expert Fund 13,261 716  HanaSK Card Co., Ltd. 400,000 (13,481) (102)  Daehan Kanggun BcN Co., Ltd. 7,272 (8)  Television Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  | 2,008           |
| HanaSK Card Co., Ltd. 400,000 (13,481) (102) Daehan Kanggun BcN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | ,,,,,,          |
| Co., Ltd. 400,000 (13,481) (102)  Daehan  Kanggun BcN  Co., Ltd. 7,272 (8)  Television  Media Korea  Ltd. 18,568  Candle Media  Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing)  Information  Technology Co., Ltd. 4,247 40  SK Industrial  Development 18,009 (18,009)  PT. Melon  Indonesia 6,493 13 (296)  | 13,977          |
| Daehan  Kanggun BcN Co., Ltd. 7,272 (8)  Television  Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  |                 |
| Kanggun BcN Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 386,417         |
| Co., Ltd. 7,272 (8) Television Media Korea Ltd. 18,568 Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   |                 |
| Television Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  | 7,264           |
| Media Korea Ltd. 18,568  Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 7,204           |
| Candle Media Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  |                 |
| Co., Ltd. (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 18,568          |
| (formerly PREGM Co., Ltd.) 15,000 2,959 1,394 (40) UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   |                 |
| PREGM Co., Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   |                 |
| Ltd.) 15,000 2,959 1,394 (40)  UNISK(Beijing) Information Technology Co., Ltd. 4,247 427 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  |                 |
| UNISK(Beijing) Information Technology Co., Ltd. 4,247 40 SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  | 19,313          |
| Information Technology Co., Ltd. 4,247 40  SK Industrial Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)  | 17,515          |
| Ltd. 4,247 40  SK Industrial  Development 18,009 (18,009)  PT. Melon  Indonesia 6,493 13 (296)   |                 |
| SK Industrial  Development 18,009 (18,009)  PT. Melon  Indonesia 6,493 13 (296)  |                 |
| Development 18,009 (18,009) PT. Melon Indonesia 6,493 13 (296)   | 4,714           |
| PT. Melon<br>Indonesia 6,493 13 (296)  |                 |
| Indonesia 6,493 13 (296)   |                 |
|  | 6,210           |
| Packet One   | 0,210           |
| Network 119,856 (3,823) 127  | 116,160         |
| Mobile Money   |                 |
| Ventures, LLC 5,534 (2,225) (103)  | 3,206           |
| SK Technology  |                 |
| Innovation 28,146 (2,836) (258)  | 25,052          |

| LightSquared Inc. |        | 72,096 |          |          |       |          |       | 72,096 |
|-------------------|--------|--------|----------|----------|-------|----------|-------|--------|
| IHQ, Inc. (Note   |        | 72,000 |          |          |       |          |       | 72,000 |
| a)                | 20,178 |        | (13,642) | (1,490)  | (16)  | (5,030)  |       |        |
| Skytel Co., Ltd.  |        |        |          |          |       |          |       |        |
| (Note a)          | 14,958 |        | (7,859)  | 2,833    | 1,337 | (10,825) | (444) |        |
| Hanaro Dream      |        |        |          |          |       |          |       |        |
| Incorporation     |        |        |          |          |       |          |       |        |
| (Note a)          | 6,687  |        | (6,687)  |          |       |          |       |        |
| TR                |        |        |          |          |       |          |       |        |
| Entertainment     |        |        |          |          |       |          |       |        |
| and other         | 78,206 | 18,184 | (13,120) | (10,712) | (269) | (4,655)  |       | 67,634 |
|                   |        |        |          |          |       |          |       |        |

 $(Won)\ 549,913 \quad (Won)\ 736,105 \quad ((Won)\ 57,305) \quad ((Won)\ 15,377) \quad ((Won)\ 689) \quad ((Won)\ 4,553) \quad ((Won)\ 3,402) \quad (Won)\ 1,204,692 \quad ((Won)\ 57,305) \quad ((Won)\ 57,305)$ 

(Note a) For the year ended December 31, 2010, the Company sold majority of its interest in IHQ Inc. and Skytel Co., Ltd. which subsequently are accounted for as available for sale securities, while the Company sold all of its interest in Hanaro Dream Incorporation.

Total

For the year ended December 31, 2010, equity in earnings (losses) of investments in associates in the statements of income includes (Won)21,895 million of gain on disposal of investments in associates and (Won)9,932 million of loss on disposal of investments in associates, which is not reflected above.

Details of changes in the differences between the acquisition cost and net asset value of equity method investees at the acquisition date for the years ended December 31, 2011 and December 31, 2010 are as follows (In millions of Korean won):

|                                     |                      | For the year ended      | December 31, 2011 |                |
|-------------------------------------|----------------------|-------------------------|-------------------|----------------|
|                                     | Beginning<br>Balance | Increase/<br>(Decrease) | Amortization      | Ending balance |
| MRO Korea Inc.                      | (Won)                | (Won) 8,323             | (Won)             | (Won) 8,323    |
| Benex Sector Limited Partnership IV | 116                  |                         |                   | 116            |
| F&U Credit information Co., Ltd.    | 461                  |                         |                   | 461            |
| JYP Entertainment Corporation       | 3,479                |                         |                   | 3,479          |
| Konan Technology                    | 1,312                |                         |                   | 1,312          |
| Etoos Co., Ltd                      | 13,876               |                         | (462)             | 13,414         |
| HanaSK Card Co., Ltd.               | 47,848               |                         | (2,328)           | 45,520         |
| Television Media Korea Ltd.         | 240                  |                         |                   | 240            |
| Candle Media Co., Ltd.              | 5,531                | 397                     |                   | 5,928          |
| NanoEnTek, Inc.                     | 7,145                |                         |                   | 7,145          |
| Packet One Network                  | 76,479               |                         | (115)             | 76,364         |
| TR Entertainment and other          | 14,422               | 2,133                   |                   | 16,555         |
|                                     |                      |                         |                   |                |
| Total                               | (Won) 170,909        | (Won) 10,853            | ((Won) 2,905)     | (Won) 178,857  |

| For the year ended December 31, 2010 |                             |   |   |  |  |  |
|--------------------------------------|-----------------------------|---|---|--|--|--|
| Beginning<br>Balance                 | Increase/<br>(Decrease)     | Amortization  | Ending balance  |  |  |  |
| (Won) 116                            | (Won)                       | (Won)   | (Won) 116   |  |  |  |
| 461                                  |                             |   | 461   |  |  |  |
|                                      | 3,479                       |   | 3,479   |  |  |  |
| 1,312                                |                             |   | 1,312   |  |  |  |
|                                      | 14,112                      | (236)   | 13,876  |  |  |  |
|                                      | 48,671                      | (823)   | 47,848  |  |  |  |
|                                      | 240                         |   | 240   |  |  |  |
| 12,805                               | (7,274)                     |   | 5,531   |  |  |  |
|                                      | 7,145                       |   | 7,145   |  |  |  |
|                                      | 76,588                      | (109)   | 76,479  |  |  |  |
| 5,243                                | 9,179                       |   | 14,422  |  |  |  |
| (Won) 19.937                         | (Won) 152,140               | ((Won) 1.168)   | (Won) 170,909   |  |  |  |
|                                      | Balance (Won) 116 461 1,312 | Beginning Balance (Decrease)  (Won) 116 (Won)  461  3,479  1,312  14,112  48,671  240  12,805 (7,274)  7,145  76,588  5,243 9,179 | Beginning Balance         Increase/ (Decrease)         Amortization           (Won)         116 (Won) (Won)           461         3,479           1,312         14,112 (236)           48,671 (823)         240           12,805 (7,274)         7,145           76,588 (109)         5,243 9,179 |  |  |  |

Details of changes in unrealized intercompany gains incurred from sales of assets for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|                                 |                   | For the year ended | December 31, 2011 |                |
|---------------------------------|-------------------|--------------------|-------------------|----------------|
|                                 | Beginning balance | Increase           | Decrease          | Ending balance |
| SK China Company Ltd.           | (Won) 823         | (Won)              | (Won)             | (Won) 823      |
| Konan Technology                | 79                |                    | (23)              | 56             |
| Etoos Co., Ltd                  | (186)             |                    |                   | (186)          |
| ULand Company Ltd. and other    | 3,844             |                    | (1,269)           | 2,575          |
|                                 |                   |                    |                   |                |
| Total                           | (Won) 4,560       | (Won)              | ((Won) 1,292)     | (Won) 3,268    |
|                                 |                   |                    |                   |                |
|                                 |                   | For the year ended | December 31, 2010 |                |
|                                 | Beginning         |                    |                   | Ending         |
|                                 | balance           | Increase           | Decrease          | balance        |
| SK China Company Ltd.           | (Won) 1,086       | (Won)              | ((Won) 263)       | (Won) 823      |
| Konan Technology                | 102               |                    | (23)              | 79             |
| Etoos Co., Ltd                  |                   | (239)              | 53                | (186)          |
| ULand Company Limited and other | 5,260             |                    | (1,416)           | 3,844          |
|                                 |                   |                    |                   |                |
| Total                           | (Won) 6,448       | ((Won) 239)        | ((Won) 1,649)     | (Won) 4,560    |

As the investments in associate are written down to zero and the equity method accounting ceased, accumulated unrecorded equity in losses as of December 31, 2011 are as follows;

|                                      | Unrealized loss | Unrealized change in equity |
|--------------------------------------|-----------------|-----------------------------|
| SK Wyverns Baseball Club Co., Ltd.   | (Won) 1,099     | (Won)                       |
| ULand Company Limited                | 496             | 50                          |
| Cyworld Holdings Hong Kong and other | 2,937           | 334                         |
|                                      |                 |                             |
| Total                                | (Won) 4,532     | (Won) 384                   |

The condensed financial information of the investees as of and for the year ended December 31, 2011 and 2010 is as follows (In millions of Korean won):

|   |       |           | As of and fo | or the year end | led December 31, 2011 |       |          |
|---|-------|-----------|--------------|-----------------|-----------------------|-------|----------|
|   | T     | otal      |              | otal            | , ,                   | Net   |          |
|   |       | sets      |              | oilities        | Revenue               |       | e (loss) |
| SK Marketing & Company Co., Ltd.          | (Won) | 753,508   | (Won)        | 496,867         | (Won) 652,749         | (Won) | 21,543   |
| SK China Company Ltd.                     | ,     | 281,579   | ,            | 58,124          | 43,526                | ,     | 4,542    |
| SK USA, Inc.                              |       | 20,184    |              | 10,932          | 10,623                |       | (2,133)  |
| MRO Korea Inc.                            |       | 31,335    |              | 22,095          | 124,986               |       | 1,001    |
| Benex Sector Limited Partnership IV       |       | 50,357    |              | 478             | ,                     |       | (1,717)  |
| F&U Credit information Co., Ltd.          |       | 13,511    |              | 7,303           | 50,554                |       | 110      |
| Korea IT Fund                             |       | 364,706   |              |                 | ,                     |       | 10,502   |
| JYP Entertainment Corporation             |       | 17,467    |              | 14,424          | 17,722                |       | 407      |
| Konan Technology                          |       | 15,507    |              | 3,622           | 11,790                |       | 651      |
| Etoos Co., Ltd.                           |       | 69,994    |              | 67,889          | 107,174               |       | (743)    |
| BMC Digital Culture and Contents          |       | 21,288    |              | 166             | 187                   |       | (621)    |
| Wave City Development Co., Ltd.           |       | 129,768   |              | 123,882         | 431                   |       | (1,399)  |
| IBKC-bmc Cultural Contents Fund           |       | 9,387     |              | 81              | 638                   |       | 106      |
| Hanhwa No.2 Daisy Entertainment           |       | 5,877     |              | 51              | 92                    |       | (1,518)  |
| BMC Movie Expert Fund                     |       | 30,068    |              | 153             | 4,690                 |       | 1,019    |
| HanaSK Card Co., Ltd.                     | Ç     | 9,810,720 | 9            | 9,094,326       | 849,719               |       | 25,593   |
| Daehan Kanggun BcN Co., Ltd.              |       | 213,896   |              | 186,305         | 12,772                |       | (1,132)  |
| Television Media Korea Ltd.               |       | 34,606    |              | 5,151           | 4,919                 |       | (6,481)  |
| Candle Media Co., Ltd.                    |       | 25,978    |              | 5,588           | 27,494                |       | (5,650)  |
| NanoEnTek, Inc.                           |       | 52,649    |              | 20,379          | 13,088                |       | (8,809)  |
| UNISK(Beijing) Information                |       | 20,401    |              | 8,388           | 16,028                |       | 1,202    |
| SK Industrial Development China Co., Ltd. |       | 245,294   |              | 517             | ,                     |       | 4,214    |
| PT. Melon Indonesia                       |       | 12,112    |              | 1,242           | 803                   |       | (1,860)  |
| Packet One Network                        |       | 269,362   |              | 197,048         | 99,918                |       | (72,307) |
| Mobile Money Ventures, LLC                |       | 2,191     |              | 227             | 6,294                 |       | 1,189    |
| SK Technology Innovation                  |       | 159,745   |              | 4,695           |                       |       | (11,556) |
| LightSquared Inc.                         | ۷     | 1,647,136 | í.           | 3,125,885       | 33,374                | (     | 669,558) |
|   |       |           | As of and fo | or the year end | led December 31, 2010 |       | •        |
|   | т     | otal      |              | otal            | ica December 51, 2010 | N     | let      |
|   |       | sets      |              | oilities        | Revenue               |       | e (loss) |
|   |       |           |              |                 |                       |       | ` ′      |
| SK Marketing & Company Co., Ltd.          | (Won) | 659,847   | (Won)        | 422,452         | (Won) 415,270         | (Won) | 18,751   |
| SK China Company Ltd.                     |       | 212,370   |              | 1,784           | 15,876                |       | 4,155    |
| SK USA, Inc.                              |       | 22,035    |              | 10,706          | 9,303                 |       | 10,358   |
| Benex Sector Limited Partnership IV       |       | 49,538    |              | 3               |                       |       | (644)    |
| F&U Credit information Co., Ltd.          |       | 18,747    |              | 10,648          | 47,767                |       | 213      |
| Korea IT Fund                             |       | 367,721   |              |                 | 28,377                |       | 22,014   |
| JYP Entertainment Corporation             |       | 15,186    |              | 12,550          | 21,680                |       | 904      |
| Konan Technology                          |       | 15,590    |              | 4,814           | 14,596                |       | 3,620    |
| Etoos Co., Ltd.                           |       | 74,938    |              | 73,164          | 29,719                |       | (3,683)  |
| BMC Digital Culture and Contents          |       | 21,531    |              | 4               | 336                   |       | (2,035)  |
| Wave City Development Co., Ltd.           |       | 126,413   |              | 119,128         | 693                   |       | (734)    |
| IBKC-bmc Cultural Contents Fund           |       | 9,190     |              | 20              | 395                   |       | 13       |
| Hanhwa No.2 Daisy Entertainment           |       | 10,092    |              | 50              | 4                     |       | (203)    |
| BMC Movie Expert Fund                     |       | 28,899    |              | 3               | 2,385                 |       | 410      |
| HanaSK Card Co., Ltd.                     | 3     | 3,315,740 |              | 2,684,243       | 492,499               |       | (58,914) |
| Daehan Kanggun BcN Co., Ltd.              |       | 165,754   |              | 140,707         |                       |       | 4        |
| Television Media Korea Ltd.               |       | 36,402    |              | 465             |                       |       | (291)    |
| Candle Media Co., Ltd.                    |       | 40,191    |              | 16,109          | 19,613                |       | (23,691) |
| UNISK(Beijing) Information                |       | 14,769    |              | 5,149           | 10,261                |       | 871      |
| PT. Melon Indonesia                       |       | 13,759    |              | 1,085           |                       |       | 27       |

| Packet One Network         | 268,617 | 145,422 | 74,893 | (59,635) |
|----------------------------|---------|---------|--------|----------|
| Mobile Money Ventures, LLC | 9,407   | 2,996   | 4,472  | (3,767)  |
| SK Technology Innovation   | 52,949  | 1,849   |        | (5,934)  |

## 9. PROPERTY AND EQUIPMENT

Total

Property and equipment as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                               | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|-------------------------------|----------------------|----------------------|--------------------|
| Land                          | (Won) 730,361        | (Won) 707,970        | (Won) 706,599      |
| Buildings and structures      | 2,100,510            | 1,988,759            | 1,960,584          |
| Machinery                     | 21,340,424           | 19,742,398           | 19,723,401         |
| Other                         | 1,617,736            | 1,414,837            | 1,169,438          |
| Construction in progress      | 805,410              | 447,480              | 417,028            |
| Total                         | 26,594,441           | 24,301,444           | 23,977,050         |
| Less accumulated depreciation | (17,561,502)         | (16,146,012)         | (15,947,353)       |
| Accumulated impairment        | (1,941)              | (2,019)              | (2,019)            |
|                               |                      |                      |                    |
| Property and equipment, net   | (Won) 9,030,998      | (Won) 8,153,413      | (Won) 8,027,678    |

Details of changes in property and equipment for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

| For | the | vear | ended | December | 31. | 2011 |
|-----|-----|------|-------|----------|-----|------|
|     |     |      |       |          |     |      |

 $(Won)\ 8,153,413 \quad (Won)\ 2,960,556 \quad ((Won)\ 49,612) \quad ((Won)\ 167,228) \quad ((Won)\ 1,867,945) \quad (Won)\ 1,814 \quad (Won)\ 9,030,998 \quad (Won)\ 1,867,945) \quad (Won)\ 1,867,9$ 

|                          | _     | inning<br>ance | Acqu  | isition  | Disp   | osal     | Tra   | ansfer      | Depreciation | Change of consolidation scope |       | nding<br>lance |
|--------------------------|-------|----------------|-------|----------|--------|----------|-------|-------------|--------------|-------------------------------|-------|----------------|
| Land                     | (Won) | 707,970        | (Won) | 3,300    | ((Won) | 1,968)   | (Won) | 21,059      | (Won)        | (Won)                         | (Won) | 730,361        |
| Buildings and structures | 1     | 1,260,633      |       | 93,230   |        | (6,313)  |       | 27,952      | (85,309      | )                             |       | 1,290,193      |
| Machinery                | 4     | 5,167,143      |       | 390,376  | (      | (26,662) |       | 1,640,380   | (1,677,640   | ) (25)                        |       | 5,493,572      |
| Other                    |       | 570,187        | 1     | ,289,809 |        | (6,347)  |       | (1,039,031) | (104,996     | 1,839                         |       | 711,461        |
| Construction in progress |       | 447,480        | 1     | ,183,841 |        | (8,322)  |       | (817,588)   |              |                               |       | 805,411        |
|                          |       |                |       |          |        |          |       |             |              |                               |       |                |

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|                          | For the year ended December 31, 2010 |                 |                 |                 |                   |                 |  |  |  |
|--------------------------|--------------------------------------|-----------------|-----------------|-----------------|-------------------|-----------------|--|--|--|
|                          | Beginning balance                    | Acquisition     | Disposal        | Transfer        | Depreciation      | Ending balance  |  |  |  |
| Land                     | (Won) 706,599                        | (Won) 1,622     | ((Won) 7,000)   | (Won) 6,749     | (Won)             | (Won) 707,970   |  |  |  |
| Buildings and structures | 1,316,534                            | 11,848          | (910)           | 11,641          | (78,480)          | 1,260,633       |  |  |  |
| Machinery                | 5,211,662                            | 318,969         | (91,333)        | 1,282,418       | (1,554,573)       | 5,167,143       |  |  |  |
| Other                    | 375,856                              | 982,562         | (6,028)         | (691,521)       | (90,682)          | 570,187         |  |  |  |
| Construction in progress | 417,027                              | 827,308         | (46,581)        | (750,274)       |                   | 447,480         |  |  |  |
|                          |                                      |                 |                 |                 |                   |                 |  |  |  |
| Total                    | (Won) 8,027,678                      | (Won) 2,142,309 | ((Won) 151.852) | ((Won) 140,987) | ((Won) 1.723.735) | (Won) 8.153,413 |  |  |  |

### 10. INVESTMENT PROPERTY

Investment property as of December 31, 2011, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                               | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|-------------------------------|----------------------|----------------------|--------------------|
| Land                          | (Won) 23,153         | (Won) 29,179         | (Won) 23,602       |
| Buildings                     | 295,767              | 183,406              | 200,432            |
| Total                         | 318,920              | 212,585              | 224,034            |
| Less accumulated depreciation | (47,834)             | (15,278)             | (11,292)           |
| Investment property, net      | (Won) 271,086        | (Won) 197,307        | (Won) 212,742      |

Details of changes in investment property for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|           | p : :             | For the year ended December 31, 2011 |                  |                     |               |                   |  |  |
|-----------|-------------------|--------------------------------------|------------------|---------------------|---------------|-------------------|--|--|
|           | Beginning balance | Acquisition                          | Disposal         | Transfer            | Depreciation  | Ending<br>balance |  |  |
| Land      | (Won) 19,670      | (Won)                                | (Won)            | (Won) 3,483         | (Won)         | (Won) 23,153      |  |  |
| Buildings | 177,637           | 86,285                               |                  | (8,887)             | (7,102)       | 247,933           |  |  |
| Total     | (Won) 197,307     | (Won) 86,285                         | (Won)            | ((Won) 5,404)       | ((Won) 7,102) | (Won) 271,086     |  |  |
|           |                   |                                      |                  |                     |               |                   |  |  |
|           |                   | Fo                                   | or the year ende | ed December 31, 201 | 0             |                   |  |  |
|           | Beginning balance | Acquisition                          | Disposal         | Transfer            | Depreciation  | Ending<br>balance |  |  |
| Land      | (Won) 23,602      | (Won)                                | (Won)            | ((Won) 3,932)       | (Won)         | (Won) 19,670      |  |  |
| Buildings | 189,140           | 1,991                                |                  | (8,236)             | (5,258)       | 177,637           |  |  |
| Total     | (Won) 212,742     | (Won) 1,991                          | (Won)            | ((Won) 12,168)      | ((Won) 5,258) | (Won) 197,307     |  |  |

Details of fair value of investment property as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (In millions of Korean won):

|           | December 31,  | December 31,  | January 1,    |
|-----------|---------------|---------------|---------------|
|           | 2011          | 2010          | 2010          |
| Land      | (Won) 40,540  | (Won) 39,082  | (Won) 41,768  |
| Buildings | 272,794       | 176,465       | 176,669       |
|           | (Won) 313,334 | (Won) 215,547 | (Won) 218,437 |

The fair value of investment property was appraised on the basis of market price by an independent appraisal company.

Details of rent income and operating expenses from investment property for the year ended December 31, 2011 and December 2010 are as follows (In millions of Korean won):

|                    | 2011         | 2010         |
|--------------------|--------------|--------------|
| Rent income        | (Won) 54,088 | (Won) 46,460 |
| Operating expenses | (42,141)     | (30,212)     |

### 11. GOODWILL

Details of goodwill as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|   | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|---|----------------------|----------------------|--------------------|
| Goodwill related to acquisition of Shinsegi     |                      |                      |                    |
| Telecomm, Inc                                   | (Won) 1,306,236      | (Won) 1,306,236      | (Won) 1,306,236    |
| Goodwill related to acquisition of SK Broadband |                      |                      |                    |
| Co., Ltd.                                       | 358,443              | 358,443              | 358,443            |
| Other goodwill                                  | 82,952               | 80,975               | 80,975             |
| Net foreign exchange differences                | 2,302                | (9,005)              | (8,921)            |
|   | (Won) 1,749,933      | (Won) 1,736,649      | (Won) 1,736,733    |

Changes in the carrying amount of goodwill for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the year ended December 31, 2011 | For the year ended December 31, 2010 |
|---|--------------------------------------|--------------------------------------|
| Beginning of period                                 | (Won) 1,736,649                      | (Won) 1,736,733                      |
| Goodwill increase due to acquisition and subsidiary |                                      |                                      |
| change during the period                            | 13,242                               |                                      |
| Effects of exchange of rate change                  | 42                                   | (84)                                 |
|   |                                      |                                      |
| Ending of period                                    | (Won) 1,749,933                      | (Won) 1,736,649                      |

### Impairment test of goodwill

The Company determines its recoverable amounts for its cash generating units ( CGU ) as the value-in-use of its CGUs.

### (1) Goodwill related to acquisition of Shinsegi Telecomm, Inc.

For its investment in Shinsegi, the Company estimated the value-in-use based on cash flows from financial forecasts. The Company based its calculation on a five year financial forecast and used a 2% annual growth rate for periods subsequent to the forecast, using a discount rate of 5.6%.

Management believes the 2% annual growth rate will not exceed the Company s long-term wireless business growth and that the total carrying amount will not exceed the total recoverable amount, even considering reasonable fluctuations in its current assumptions.

### (2) Goodwill related to acquisition of SK Broadband Co., Ltd.

For its investment in SK Broadband, the Company estimated the value-in-use based on cash flows from financial forecasts. The Company based on its calculation on a five year financial forecast and used a 2.4% annual growth rate for periods subsequent to the forecast, using a discount rate of 7.6%.

Management believes the 2.4% annual growth rate will not exceed the Company s long-term wired business growth and that the total carrying amount will not exceed the total recoverable amount, even considering reasonable fluctuations in its current assumptions.

#### 12. INTANGIBLE ASSETS

Details of changes in intangible assets for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|                        | For the year ended December 31, 2011 |         |                 |               |               |                 |               |                                     |                 |
|------------------------|--------------------------------------|---------|-----------------|---------------|---------------|-----------------|---------------|-------------------------------------|-----------------|
|                        | Begin<br>balar                       | _       | Acquisition     | Disposal      | Transfer      | Amortization    | Impairment    | Change of<br>Consolidation<br>Scope | Ending balance  |
| Frequency use rights   | (Won)                                | 709,043 | (Won) 1,333,796 | (Won)         | (Won)         | ((Won) 153,737) | (Won)         | (Won)                               | (Won) 1,889,102 |
| Land use right         |                                      | 17,551  | 7,623           | (54)          |               | (5,794)         |               |                                     | 19,326          |
| Industrial<br>right    |                                      | 60,740  | 1,848           | (1)           | 646           | (3,759)         |               |                                     | 59,474          |
| Software development   |                                      |         |                 |               |               |                 |               |                                     |                 |
| costs                  |                                      | 26,470  | 7,006           |               | (609)         | (8,481)         | (459)         | (2,966)                             | 20,961          |
| Customer relationships | 2                                    | 226,940 | 1,791           |               |               | (92,796)        |               | 5,883                               | 141,818         |
| Membership (Note a)    | :                                    | 111,736 | 6,864           | (2,440)       | 1,551         |                 |               |                                     | 117,711         |
| Other (Note b)         | •                                    | 732,476 | 114,328         | (1,784)       | 245,539       | (343,089)       | (2,120)       | 2,061                               | 747,411         |
|                        |                                      |         |                 |               |               |                 |               |                                     |                 |
| Total                  | (Won) 1,8                            | 884,956 | (Won) 1,473,256 | ((Won) 4,279) | (Won) 247,127 | ((Won) 607,656) | ((Won) 2,579) | (Won) 4,978                         | (Won) 2,995,803 |

|                            | For the year ended December 31, 2010 |                 |             |          |               |                 |            |       |                |
|----------------------------|--------------------------------------|-----------------|-------------|----------|---------------|-----------------|------------|-------|----------------|
|                            | _                                    | inning<br>lance | Acquisition | Disposal | Transfer      | Amortization    | Impairment |       | nding<br>lance |
| Frequency use rights       | (Won)                                | 727,239         | (Won)       | (Won)    | (Won) 102,432 | ((Won) 120,628) | (Won)      | (Won) | 709,043        |
| Land use right             |                                      | 12,534          | 9,489       | (189)    |               | (4,283)         |            |       | 17,551         |
| Industrial right           |                                      | 60,918          | 3,914       |          | (8)           | (4,084)         |            |       | 60,740         |
| Software development costs |                                      | 35,714          | 13,762      | (243)    | (2,280)       | (8,945)         | (11,538)   |       | 26,470         |
| Customer relationships     |                                      | 317,670         |             |          |               | (90,730)        |            |       | 226,940        |
| Membership (Note a)        |                                      | 107,495         | 1,246       | (359)    | 3,354         |                 |            |       | 111,736        |
| Other (Note b)             |                                      | 742,648         | 99,621      | (7,122)  | 242,821       | (344,601)       | (891)      |       | 732,476        |
|                            |                                      |                 |             |          |               |                 |            |       |                |
|                            |                                      |                 |             |          |               |                 |            |       |                |

(Note a) Memberships are classified as intangible assets with indefinite useful life and are not amortized.

Total

(Won) 2,004,218 (Won) 128,032 ((Won) 7,913) (Won) 346,319 ((Won) 573,271) ((Won) 12,429) (Won) 1,884,956

The book value and residual useful lives of major intangible assets as of December 31, 2011 are as follows (in millions of Korean won):

|                        | Amount        | Description                      | Residual useful lives |
|------------------------|---------------|----------------------------------|-----------------------|
| W-CDMA license         |               | Frequency use rights relating to | (Note a)              |
|                        | (Won) 485,652 | W-CDMA service                   |                       |
| W-CDMA license         |               | Frequency use rights relating to | (Note b)              |
|                        | 81,555        | W-CDMA service                   |                       |
| 800MHz license         |               | Frequency use rights relating to | (Note c)              |
|                        | 385,168       | CDMA and LTE service             |                       |
| 1.8GHz license         |               | Frequency use rights relating to | (Note d)              |
|                        | 928,203       | LTE service                      |                       |
| WiBro license          | 5,325         | WiBro service                    | (Note e)              |
| DMB license            | 3,120         | DMB service                      | 4 years and 6 months  |
| Customer relationships |               | Customer relationships related   | 1 years and 9 months  |
|                        |               | to acquisition of SK Broadband   |                       |
|                        | 133,898       | Co., Ltd.                        |                       |

(Note a) The Company purchased the W-CDMA license from Korea Communication Commission ( KCC ) former Ministry of Information Communication) on December 4, 2001. Amortization of the W-CDMA license commenced once the Company began its commercial W-CDMA services on December 29, 2003, under a straight-line basis over the remaining useful life of the license. The W-CDMA license will expire in December 2016.

(Note b) The Company purchased an additional W-CDMA license from KCC in May 2010. Amortization of the additional W-CDMA license commenced once the Company started its related commercial W-CDMA services on October 7, 2010, under a straight-line basis over the remaining useful life of the W-CDMA license. The additional W-CDMA license will expire in December 2016.

<sup>(</sup>Note b) Other intangible assets consist of computer software and usage rights to a research facility which the Company built and donated to a university which in turn the Company is given rights-to-use for a definite number of years.

- (Note c) The Company purchased 800MHz license from KCC in June 2011. Amortization of the 800MHz license commenced once the Company started its related commercial CDMA and LTE services on July, 2011, under a straight-line basis over the remaining useful life of the 800MHz license. The 800MHz license will expire in June 2021.
- (Note d) The Company purchased 1.8GHz license from KCC in December 2011. Amortization of the 1.8GHz license commenced once the Company started its related commercial LTE services in late 2012, under a straight-line basis over the remaining useful life of the 1.8GHz license. The 1.8GHz license will expire in December 2021.
- (Note e) The Company purchased a WiBro license from KCC on March 30, 2005. Amortization of the WiBro license commenced when the Company started its commercial WiBro services on June 30, 2006, under a straight line basis over the remaining useful life. The WiBro license will expire in March 2012.

### 13. BORROWINGS AND BONDS PAYABLE

### a. Short-term borrowings

Short-term borrowings as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won, thousands of U.S. dollars and thousands of Chinese yuan):

|   | Lender             | rate (%)    | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|---|--------------------|-------------|----------------------|----------------------|--------------------|
| Short-term borrowing (Korean won)       | Hana Bank, etc.    | 4.49 ~ 6.87 | (Won) 394,033        | (Won) 328,710        | (Won) 235,232      |
| Short-term borrowing (Foreign currency) | SK China           |             | 106,680              |                      | 9,237              |
|   | Company, Ltd       |             | (US\$ 92,500)        |                      | (CNY 54,000)       |
| Commercial Paper                        | Shinhan Bank, etc. | 3.83 ~ 3.85 | 200,000              | 195,000              | 310,000            |
| Total                                   |                    |             | (Won) 700,713        | (Won) 523,710        | (Won) 554,469      |

## b. Long-term borrowings

Long-term borrowings as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won, thousands of U.S. dollars and thousands of Chinese yuan:

|                             |          | Annual interest         |               |               |               |
|-----------------------------|----------|-------------------------|---------------|---------------|---------------|
|                             |          |                         | December 31,  | December 31,  | January 1,    |
| Lender                      | Maturity | rate (%) (Note)         | 2011          | 2010          | 2010          |
| Shinhan Bank                | 2011     | 91 days CD yield + 0.25 | (Won)         | (Won)         | (Won) 200,000 |
| Korea Development Bank      | 2011     | 91 days CD yield + 1.02 |               | (Won) 100,000 | (Won) 100,000 |
| Citibank                    | 2011     | 91 days CD yield + 1.20 |               | (Won) 100,000 | (Won) 100,000 |
| Nonghyup                    | 2011     | 91 days CD yield + 1.30 |               | (Won) 100,000 | (Won) 100,000 |
| Hana Bank                   | 2011     | 91 days CD yield + 1.50 |               | (Won) 150,000 | (Won) 150,000 |
| Nonghyup                    | 2011     | 91 days CD yield + 1.50 |               | (Won) 50,000  | (Won) 50,000  |
| Industrial Bank of Korea    | 2010     | 2.78                    |               |               | (Won) 128     |
| Korea Development Bank      | 2011     | 3.22                    |               | (Won) 3,251   | (Won) 9,751   |
| Kookmin Bank                | 2012     | 3.80                    | (Won) 1,977   | (Won) 5,930   | (Won) 9,883   |
| Korea Development Bank      | 2013     |                         | (Won) 5,288   | (Won) 8,814   | (Won) 10,577  |
| Korea Development Bank      | 2014     |                         | (Won) 8,238   | (Won) 9,885   | (Won) 9,885   |
| Shinhan Bank                | 2015     |                         | (Won) 10,273  | (Won) 10,273  |               |
| Kookmin Bank                | 2016     |                         | (Won) 9,749   |               |               |
| Credit Agricole             | 2013     | 6M Libor + 0.29         | US\$ 30,000   | US\$ 30,000   | US\$ 30,000   |
| Bank of China               |          |                         | US\$ 20,000   | US\$ 20,000   | US\$ 20,000   |
| DBS Bank                    |          |                         | US\$ 25,000   | US\$ 25,000   | US\$ 25,000   |
| SMBC                        |          |                         | US\$ 25,000   | US\$ 25,000   | US\$ 25,000   |
| Korea Exchange Bank         | 2010     | 5.44                    |               |               | US\$ 117,161  |
| China Merchants Bank        | 2018     | 5.35                    | CNY 360,000   | CNY 360,000   |               |
| Korea Exchange Bank         | 2015     | 5.18 ~ 5.44             | CNY 200,000   | CNY 200,000   |               |
| Hana Bank HK                | 2014     | 3M Libor + 3.2          | US\$ 75,000   |               |               |
|                             |          |                         |               |               |               |
| Total                       |          |                         | (Won) 35,525  | (Won) 538,153 | (Won) 740,224 |
| 1 otta                      |          |                         | US\$ 175,000  | US\$ 100,000  | US\$ 217,161  |
|                             |          |                         | CNY 560,000   | CNY 560,000   | CNY           |
|                             |          |                         | 21(1 200,000  | 200,000       | CIVI          |
| Equivalent in Korean won    |          |                         | (Won) 334,362 | (Won) 748,346 | (Won) 993,782 |
| Less portion due within one |          |                         |               |               |               |
| year                        |          |                         | (10,510)      | (512,378)     | (149,142)     |
|                             |          |                         |               |               |               |
| Long-term portion           |          |                         | (Won) 323,852 | (Won) 235,968 | (Won) 844,640 |

(Note) As of December 31, 2011, 3-month Libor rate is 0.58% and the 6-month Libor rate is 0.81%.

## c. Bonds payable

Bonds payable as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won, thousands of U.S. dollars, thousands of Japanese yen and thousands of Singapore dollars):

|   |          | Annual         |                 |                 |                 |
|---|----------|----------------|-----------------|-----------------|-----------------|
|   |          | Interest       |                 |                 |                 |
|   |          |                | December 31,    | December 31,    | January 1,      |
|   | Maturity | rate (%)       | 2011            | 2010            | 2010            |
| Domestic general bonds                        | 2010     | 3.20~6.77      | (Won)           | (Won)           | (Won) 510,000   |
|   | 2011     | 3.00~4.44      |                 | 200,000         | 280,000         |
|   | 2013     | 4.00~6.92      | 450,000         | 450,000         | 450,000         |
|   | 2014     | 4.86~5.0       | 250,000         | 200,000         | 200,000         |
|   | 2015     | 4.62~5.0       | 250,000         | 200,000         | 200,000         |
|   | 2016     | 3.95~5.92      | 580,000         | 470,000         | 470,000         |
|   | 2018     | 5.0            | 200,000         | 200,000         | 200,000         |
|   | 2021     | 4.22           | 190,000         |                 |                 |
| Unsecured private bonds                       | 2010     | 6.50~7.07      |                 |                 | 20,000          |
| Unsecured public bonds                        | 2010     | 6.30~6.81      |                 |                 | 110,000         |
|   | 2011     | 9.08           |                 | 25,000          | 25,000          |
| Debentures                                    | 2010     | 8.75~9.25      |                 |                 | 80,000          |
|   | 2011     | 6.65~9.20      |                 | 315,718         | 315,718         |
| (Note b)                                      | 2013     | 3.99           | 150,000         | 150,000         |                 |
| (Note b)                                      | 2014     | 4.40~4.53      | 390,000         |                 |                 |
| Dollar denominated bonds (US\$300,000)        | 2011     | 4.25           |                 | 341,670         | 350,280         |
| Dollar denominated bonds                      | 2012     |                |                 |                 |                 |
| (US\$500,000)(Note c)                         |          | 7.0            | 576,650         | 596,951         | 611,301         |
| Dollar denominated bonds (US\$400,000)        | 2027     | 6.63           | 461,320         | 455,560         | 467,040         |
| Yen denominated bonds (JPY                    | 2012     | 3 M Euro Yen   |                 |                 |                 |
| 15,500,000)(Note a)                           |          | LIBOR+0.55~2.5 | 230,200         | 216,547         | 195,737         |
| Yen denominated bonds (JPY 5,000,000)(Note a) | 2012     | 3 M Euro Yen   |                 |                 |                 |
|   |          | TIBOR+2.5      | 74,258          | 69,854          | 63,141          |
| Floating rate notes(US\$ 150,000)(Note a)     | 2010     | 3 M LIBOR+3.05 |                 |                 | 175,140         |
| Floating rate notes(US\$ 220,000)(Note a)     | 2012     | 3 M LIBOR+3.15 | 253,726         | 250,558         | 256,872         |
| Floating rate notes(US\$ 250,000)(Note a)     | 2014     | 3 M LIBOR+1.60 | 288,325         |                 |                 |
| Floating rate notes(SGD 65,000)(Note a)       | 2014     | SOR rate+1.20  | 57,619          |                 |                 |
| Convertible bonds (US\$ 332,528)(Note d)      | 2014     | 1.75           | 397,886         | 461,655         | 442,422         |
|   |          |                |                 |                 |                 |
| Sub total                                     |          |                | 4,799,984       | 4,603,513       | 5,422,651       |
| Less discounts on bonds                       |          |                | (39,096)        | (70,530)        | (75,920)        |
|   |          |                | (**,*****)      | (11)-11)        | (12)            |
| Net   |          |                | 4,760,888       | 4,532,983       | 5,346,731       |
| Less portion due within one year              |          |                | (1,531,879)     | (874,437)       | (893,431)       |
| -   |          |                | ,               | · · · · · ·     |                 |
| Long-term portion                             |          |                | (Won) 3,229,009 | (Won) 3,658,546 | (Won) 4,453,300 |

<sup>(</sup>Note a) The 3-months Euro Yen LIBOR rate, the 3-months Euro Yen TIBOR rate, the 3-month LIBOR rate and SOR rate as of December 31, 2011 are 0.20%, 0.33%, 0.58% and 0.55%, respectively.

<sup>(</sup>Note b) According to the covenant provision of the related borrowings, SK Broadband Co., Ltd., a subsidiary of the Company, is required to maintain its debt ratio lower than 1,000 percent and it cannot dispose of its property and equipment more than twenty times of

net assets or (Won)10 trillion of its net assets in any given fiscal year.

(Note c) According to the covenants of foreign currency debentures, when a private person or other corporation except for AIG-Newbridge-TVG Consortium acquires more than 45% of ownership of SK Broadband Co., Ltd., a subsidiary of the Company, and its credit rating on the global bond (US\$ 500,000 thousand) is downgraded below BB by S&P or Ba2 by Moody s, SK Broadband Co., Ltd. is required to offer a buy-back of the related foreign currency debentures at the price of 101% of the principal. If the Company does not comply with the covenant, it may be required to perform an immediate redemption.

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(Note d) The convertible bonds are classified as financial liabilities as FVTPL in current portion of long-term debt as the bond holders can redeem their notes at April 7, 2012.

On April 7, 2009, the Company issued convertible bonds with a maturity of five years in the principal amount of US\$332,528,000 for US\$326,397,463 with a conversion price, determined at the time, of (Won)230,010 per share of the Company s common stock, which was greater than the market value at the date of issuance. Conversion price will subsequently change based on changes in the Company s common shares amount. The Company may redeem the principal amount after 3 years from the issuance date if the market price exceeds 130% of the conversion price during a predetermined period. On the other hand, the bond holders may redeem their notes at 100% of the principal amount on April 7, 2012 (3 years from the issuance date). The conversion right may be exercised during the period from May 18, 2009 to March 24, 2014 and the number of common shares that can be converted as of December 31, 2011 is 2,192,102 shares.

Conversion of notes to common shares may be prohibited under the Telecommunications Law or other legal restrictions which restrains foreign governments, individuals and entities from owning more than 49% of the Company s voting stock. If such 49% ownership limitation is violated due to the exercise of conversion rights, the Company will pay a bond holder a cash settlement which will be determined at the average price of one day after a holder exercises its conversion right or the weighted average price for the following five or twenty business days. The Company intends to sell treasury shares held in trust by the Company that corresponds to the number of shares of common stock that would have been delivered in the absence of the 49% foreign shareholding restrictions. Unless either previously redeemed or converted, the notes are redeemable at 100% of the principal amount at maturity.

In accordance with a resolution of the Board of Directors on January 21, 2011 and on July 28, 2011, the conversion price changed from (Won)220,000 to (Won)209,853 and the number of common shares that can be converted changed from 2,090,996 shares to 2,192,102 shares due to the payment of periodic dividends and payment of interim dividends. During the year ended December 31, 2011, no conversion was made.

### 14. LONG-TERM PAYABLES

As of December 31, 2011, long-term payables consist of payables related to acquisition of W-CDMA licenses for 2.1GHz, 800MHZ and 1.8GHz frequency and other details are as follows (in millions of Korean won):

|  | 2.1GHz |          | 800MHz |          | 1.8GHz |          | Te      | otal     |
|--|--------|----------|--------|----------|--------|----------|---------|----------|
| Period of repayment                              | 20     | 12~2014  | 20     | 013~2015 | 20     | 012~2021 |         |          |
| Coupon rate (Note a)                             |        | 3.58%    |        | 3.51%    |        | 3.00%    |         |          |
| Annual effective interest rate                   |        |          |        |          |        |          |         |          |
| (Note b)   |        | 5.89%    |        | 5.69%    |        | 5.25%    |         |          |
| Nominal value                                    | (Won)  | 52,600   | (Won)  | 208,250  | (Won)  | 746,250  | (Won) 1 | ,007,100 |
| Present value at December 31,                    |        |          |        |          |        |          |         |          |
| 2010   | (Won)  | 50,166   | (Won)  |          | (Won)  |          |         | 50,166   |
| Present value at the time of acquisition in 2011 |        |          |        | 197,190  |        | 679,607  |         | 876,797  |
| Amortization of present value                    |        |          |        |          |        |          |         |          |
| discount in 2011                                 |        | 1,025    |        | 1,925    |        | 205      |         | 3,155    |
| Less portion due within one year                 |        | (17,296) |        |          |        | (71,848) |         | (89,144) |
| Long-term portion of W-CDMA                      |        |          |        |          |        |          |         |          |
| payables   | (Won)  | 33,895   | (Won)  | 199,115  | (Won)  | 607,964  | (Won)   | 840,974  |
| Other  |        |          |        |          |        |          |         | 6,522    |

Long-term payables - other (Won) 847,496

 $(Note\ a) \qquad The\ Company\ applied\ an\ annual\ interest\ equal\ to\ the\ government\ \ s\ previous\ year\ public\ funds\ financing\ account\ rate\ less 1\%.$ 

(Note b) The Company estimated the discount rate based on its credit ratings and corporate bond yield rate as there is no market interest rate available for long-term account payable-other.

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As of December 31, 2010 and January 1, 2010, the Company s long-term payables - other consist of payables related to the acquisition of frequency use rights and other, in the amount of (Won)54,783 million and (Won)170,953 million, respectively.

The repayment schedule of long-term payables at December 31, 2011 is as follows (in millions of Korean won):

| Year ending December 31, | Long-term payables |
|--------------------------|--------------------|
| 2012                     | 92,158             |
| 2013                     | 161,575            |
| 2014                     | 161,575            |
| 2015 and thereafter      | 591,792            |
| Total                    | 1,007,100          |

### 15. PROVISONS

Details of change in the provisions for the years ended December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|                               | Doginaino         | For the years ended December 31, 2011 |                  | Ending         | As of December 31, 2011 |                  |  |
|-------------------------------|-------------------|---------------------------------------|------------------|----------------|-------------------------|------------------|--|
|                               | Beginning balance | Increase                              | Decrease         | balance        | Current                 | Non-current      |  |
| Provision for handset subsidy | (Won) 732,041     | (Won) 877,042                         | ((Won) 846,994)  | (Won) 762,089  | (Won) 653,112           | (Won) 108,977    |  |
| Provision for point           | (WOII) 732,041    | (WOII) 877,042                        | ((WOII) 640,994) | (WOII) 702,089 | (WOII) 033,112          | (WOII) 100,977   |  |
| programs                      | 353               | 1,052                                 | (617)            | 788            | 60                      | 728              |  |
| Provision for restoration     | 32,522            | 8,466                                 | (4,610)          | 36,378         | 3,876                   | 32,502           |  |
| Provision for warranty        | 140               | 14                                    | (4,010)          | 154            | 3,070                   | 154              |  |
| Provision for sales return    | 49                | 77                                    | (45)             | 81             | 81                      | 131              |  |
| Other provisions              | 11                | 69                                    | (11)             | 69             | 69                      |                  |  |
|                               |                   |                                       |                  |                |                         |                  |  |
| Total                         | (Won) 765,116     | (Won) 886,720                         | ((Won) 852,277)  | (Won) 799,559  | (Won) 657,198           | (Won) 142,361    |  |
|                               | Beginning         | For the years ended December 31, 2010 |                  | Ending         | As of Decem             | ecember 31, 2010 |  |
|                               | balance           | Increase                              | Decrease         | balance        | Current                 | Non-current      |  |
| Provision for handset         |                   |                                       |                  |                |                         |                  |  |
| subsidy                       | (Won) 609,733     | (Won) 941,586                         | ((Won) 819,278)  | (Won) 732,041  | (Won) 652,563           | (Won) 79,478     |  |
| Provision for point           |                   |                                       |                  |                |                         |                  |  |
| programs                      | 894               | 461                                   | (1,002)          | 353            | 266                     | 87               |  |
| Provision for restoration     | 26,473            | 6,202                                 | (153)            | 32,522         |                         | 32,522           |  |
| Provision for warranty        | 317               | 173                                   | (350)            | 140            |                         | 140              |  |
| Provision for sales return    | 40                | 19                                    | (10)             | 49             | 49                      |                  |  |
| Other provisions              | 22                | 10                                    | (21)             | 11             | 11                      |                  |  |
| Total                         | (Won) 637,479     | (Won) 948,451                         | ((Won) 820,814)  | (Won) 765,116  | (Won) 652,889           | (Won) 112,227    |  |

#### Provision for handset subsidies

The Company recognizes a provision for handset subsidies given to the subscribers who purchase handsets on an installment basis.

#### Provision for point programs

For marketing purposes, the Company grants points to subscribers when they enter into certain programs, such as, receiving paperless invoices or completing surveys for affiliates. The Company records a provision related to the unused and unexpired granted points, in accordance with the expected points—usage duration. All unused points expire on their fifth anniversary.

### Provision for restoration

In the course of the Company s activities, base station and other assets are utilized on leased premises which are expected to have costs associated with restoring the location where these assets are situated upon ceasing their use on those premises. The associated cash outflows, which are long-term in nature, are generally expected to occur at the dates of exit of the assets to which they relate.

These restoration costs are calculated on the basis of the identified costs for the current financial year, extrapolated into the future based on management s best estimates of future trends in prices, inflation, and other factors, and are discounted to present value at a risk-adjusted rate specifically applicable to the liability. Forecasts of estimated future provisions are revised in light of future changes in business conditions or technological requirements.

The Company records these restoration costs as PP&E and subsequently allocates them to expense using a systematic and rational method over the asset s useful life, and records the accretion of the liability as a charge to finance costs.

### 16. FINANCIAL LEASE LIABILITIES

SK Broadband Co., Ltd., a subsidiary, has leased certain equipment related to telecommunication under the finance lease agreement with Cisco Capital Korea. The Company s financial lease liabilities as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|--|----------------------|----------------------|--------------------|
| Finance lease liabilities:                 | 2011                 | 2010                 | 2010               |
| Less due within one year (FN 4.b.Note (c)) | (Won) 31,308         | (Won) 45,468         | (Won) 70,593       |
| Long-term portion                          | 41,940               | 60,075               | 77,709             |

The Company s related interest and principal as of December 31, 2011, December 31, 2010 and January 1, are as follows (in millions of Korean won):

|                                |                   | nber 31,      | Decem<br>20<br>Minimum | ,             | Janua<br>20<br>Minimum | •             |
|--------------------------------|-------------------|---------------|------------------------|---------------|------------------------|---------------|
|                                | lease<br>payments | Present value | lease<br>payments      | Present value | lease<br>payments      | Present value |
| 2012                           | (Won) 34,198      | (Won) 31,308  | (Won) 50,680           | (Won) 45,468  | (Won) 77,577           | (Won) 70,593  |
| 2013 ~ 2017                    | 44,119            | 41,940        | 63,336                 | 60,075        | 84,849                 | 77,709        |
| Sub-total                      | 78,317            | 73,248        | 114,016                | 105,543       | 162,426                | 148,302       |
| Less portion due within 1 year |                   | (31,308)      |                        | (45,468)      |                        | (70,593)      |
| Long-term portion              |                   | (Won) 41,940  |                        | (Won) 60,075  |                        | (Won) 77,709  |

### 17. RETIREMENT BENEFIT OBLIGATION

The Company has defined benefit plans it offers to its employees. Details regarding its plans and the Company s retirement benefit obligations as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows.

a. Details of retirement benefit obligation as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|   | December 31, 2011          | December 31,<br>2010      | January 1,<br>2010        |
|---|----------------------------|---------------------------|---------------------------|
| Present value of defined benefit obligation Fair value of plan assets | (Won) 188,120<br>(102,179) | (Won) 160,363<br>(92,493) | (Won) 127,255<br>(73,596) |
| Total   | (Won) 85,941               | (Won) 67,870              | (Won) 53,659              |

b. Principal actuarial assumptions as of December 31, 2011 and 2010 are as follows:

|   | December 31,<br>2011 | December 31,<br>2010 |
|---|----------------------|----------------------|
| Discount rate for defined benefit obligations | 4.11 ~ 6.15%         | 5.41 ~ 6.30%         |
| Inflation rate                                | 3.00%                | 3.00%                |
| Expected rate of return on plan assets        | 2.00 ~ 8.11%         | 4.00 ~ 5.64%         |
| Expected rate of salary increase              | 3.50 ~ 5.10%         | 4.36 ~ 8.42%         |

Discount rate for defined benefit obligation is determined based on the Company s credit ratings and yield rate of corporate bonds with similar maturities for estimated payment term of defined benefit obligation. Expected rate of return on plan assets represent weighted average rate of market value of the individual assets on the plan. Expected rate of return on plan assets is determined based on the historical yield rate and

current market conditions. Meanwhile, expected rate of salary increase is determined the Company historical promotion index, inflation rate and salary increase ratio in accordance with salary agreement. Inflation rate represents target inflation rate declared by Bank of Korea.

c. Changes in defined benefit obligations before tax for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                        | For the years ended  |                      |  |
|------------------------|----------------------|----------------------|--|
|                        | December 31,<br>2011 | December 31,<br>2010 |  |
| Beginning balance      | (Won) 160,363        | (Won) 127,255        |  |
| Current service cost   | 63,925               | 81,754               |  |
| Interest cost          | 9,086                | 8,211                |  |
| Actuarial gain or loss | 30,503               | 3,856                |  |
| Benefit paid           | (77,754)             | (62,689)             |  |
| Others                 | 1,997                | 1,976                |  |
| Ending balance         | (Won) 188,120        | (Won) 160,363        |  |

Changes in plan assets for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the years ended  |                      |  |
|---|----------------------|----------------------|--|
|   | December 31,<br>2011 | December 31,<br>2010 |  |
| Beginning balance                                 | (Won) 92,493         | (Won) 73,596         |  |
| Expected return on plan assets                    | 4,059                | 3,292                |  |
| Actuarial gain or loss                            | (1,048)              | (676)                |  |
| Contributions by employer directly to plan assets | 44,961               | 25,628               |  |
| Benefit payment                                   | (38,343)             | (11,256)             |  |
| Others  | 57                   | 1,909                |  |
| Ending balance                                    | (Won) 102,179        | (Won) 92,493         |  |

d. Expenses recognized in statements of income for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                                | For the years ended  |                      |  |
|--------------------------------|----------------------|----------------------|--|
|                                | December 31,<br>2011 | December 31,<br>2010 |  |
| Current service cost           | (Won) 63,925         | (Won) 81,754         |  |
| Interest cost                  | 9,086                | 8,211                |  |
| Expected return on plan assets | (4,059)              | (3,292)              |  |
|                                |                      |                      |  |
| Total                          | (Won) 68,952         | (Won) 86,673         |  |

These expenses are recognized as labor cost, research and development expense in the period as income or expenses and construction in progress.

e. Details of plan assets as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|                    | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|--------------------|----------------------|----------------------|--------------------|
| Equity instruments | (Won)                | (Won) 26,247         | (Won) 2,027        |
| Debt instruments   | 12,455               | 51,489               | 38,629             |
| Others             | 89,724               | 14,757               | 32,940             |
|                    |                      |                      |                    |
| Total              | (Won) 102,179        | (Won) 92,493         | (Won) 73,596       |

Actual return on plan assets for the years ended December 31, 2011 and December 31, 2010 is (Won)3,011 million and (Won)2,616 million, respectively.

### 18. SHARE CAPITAL AND SHARE PREMIUM

The Company s outstanding share capital consists entirely of common stock with a par value of (Won)500. The number of authorized, issued and outstanding common shares and share premium as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won, except for share data):

|                                    | December 31,<br>2011 |             | December 31,<br>2010 |             | January 1,<br>2010 |             |
|------------------------------------|----------------------|-------------|----------------------|-------------|--------------------|-------------|
| Authorized shares                  | Ź                    | 220,000,000 | 220,000,000          |             | 220,000,00         |             |
| Issued shares (Note)               |                      | 80,745,711  | 80,745,711           |             | 80,745,711         |             |
| Share capital                      |                      |             |                      |             |                    |             |
| Common stock                       | (Won)                | 44,639      | (Won)                | 44,639      | (Won)              | 44,639      |
| Share premium:                     |                      |             |                      |             |                    |             |
| Paid-in surplus                    | (Won)                | 2,915,887   | (Won)                | 2,915,887   | (Won)              | 2,915,887   |
| Treasury stock                     |                      | (2,410,451) |                      | (2,202,439) |                    | (1,992,083) |
| Loss on disposal of treasury stock |                      | (18,855)    |                      | (15,875)    |                    | (15,875)    |
| Others                             |                      | (771,928)   |                      | (776,526)   |                    | (740,053)   |
|                                    |                      |             |                      |             |                    |             |
| Total                              | ((Won)               | 285,347)    | ((Won)               | 78,953)     | (Won)              | 167,876     |

There are no changes in share capital for the years ended December 31, 2011, and 2010.

(Note) During the year ended December 31, 2003, December 31, 2006 and December 31, 2009, the Company retired 7,002,235 shares, 1,083,000 shares and 448,000 shares, respectively, of treasury stock which reduced its retained earnings before appropriation in accordance with the Korean Commercial Law. As a result, the Company s outstanding number of shares decreased without change in the share capital.

#### 19. TREASURY STOCK

Through 2009, the Company acquired 8,400,712 shares of treasury stock in the open market for (Won)1,992,083 million to use as stock dividends, to increase shareholder value, and to use for stabilizing stock prices in the market if deemed necessary.

Meanwhile from July 26, 2010 through October 20, 2010, the Company additionally acquired 1,250,000 shares of treasury stock for (Won)210,356 million and from July 21, 2011 through September 28, 2011, the Company additionally acquired 1,400,000 shares of treasury stock for (Won)208,012 million in accordance with the resolution of the Board of Directors on July 22, 2010 and July 19, 2011, respectively.

As a result of aforementioned treasury stock transactions, as of December 31, 2011 and 2010, the Company has 11,050,712 shares of treasury stock at (Won)2,410,451 million and 9,650,712 shares of treasury stock at (Won)2,202,439 million, respectively.

### 20. RETAINED EARNINGS

Retained earnings as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|   |               |                 |             | ,         |            | ary 1,<br>010 |
|---|---------------|-----------------|-------------|-----------|------------|---------------|
| Appropriated:                               |               |                 |             |           |            |               |
| Legal reserve (Note a)                      | (Won)         | 22,320          | (Won)       | 22,320    | (Won)      | 22,320        |
| Reserve for research & manpower development |               |                 |             |           |            |               |
| (Note b)                                    |               | 535,595 658,928 |             | 658,928   | 672,595    |               |
| Reserve for business expansion (Note b)     | 8             | 3,009,138       | 7,519,138   |           | 7,045,138  |               |
| Reserve for technology development (Note b) | 1             | 1,524,000       |             | 1,150,000 | 1,150,000  |               |
|   |               |                 |             |           |            |               |
| Sub-total                                   | 10            | 0,091,053       |             | 9,350,386 | 8          | ,890,053      |
| Unappropriated                              | 1,551,472     |                 | 1,370,863   |           | 0,863 673  |               |
| Total                                       | (Wan) 11      | 1.642.525       | (Wan) 1     | 0.721.240 | (Wan) 0    | 562 040       |
| Total                                       | ( vv OII) 1 1 | 1,042,323       | ( VV OII) I | 0,721,249 | ( W OII) 9 | ,563,940      |

#### (Note a) Mandatory Reserve - Legal Reserve

The Korean Commercial Law requires the Company to appropriate as a legal reserve at least 10% of cash dividends paid for each accounting period, until the reserve equals 50% of outstanding share capital. The legal reserve may not be utilized for cash dividends, but may be used to offset a future deficit, if any, or may be transferred to share capital.

### (Note b) Voluntary Reserve

Reserve for research & manpower development and reserve for technology development were originally appropriated, in order to recognize certain tax deductible benefits through the early recognition of future expenditure for tax purposes. These reserves will be reversed from appropriated and retained earnings in accordance with the relevant tax laws in taxable income in the year of reversal. However, for the years ended December 31, 2011 and 2010, all reserves are on now on a voluntary basis and there are no restrictions on these reserves. As such, the Company can utilize these if deemed necessary.

Reserve for business expansion is appropriated for on a voluntary basis, there are no restrictions on the reserve. As such, the Company can utilize these if deemed necessary.

### 21. RESERVES

a. Details of reserves as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (in millions of Korean won):

|  | December 31,<br>2011 | December 31,<br>2010 | January 1,<br>2010 |
|--|----------------------|----------------------|--------------------|
| Net change in fair value of available-for-sale financial |                      |                      |                    |
| assets   | (Won) 354,951        | (Won) 793,645        | (Won) 998,527      |
| Share of other comprehensive income of associates        | (93,599)             | (91,413)             | (91,244)           |
| Loss on valuation of derivatives                         | (25,100)             | (56,862)             | 12,552             |
| Foreign currency translations of foreign operations      | 23,812               | (2,314)              |                    |
|  |                      |                      |                    |
| Total  | (Won) 260,064        | (Won) 643,056        | (Won) 919,835      |

b. Details of change in reserves for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                            | Net change in<br>fair value of<br>available-for-<br>sale financial<br>assets | Share of other<br>comprehensive<br>loss of<br>associates | Gain (loss) on<br>valuation of<br>derivatives | Foreign<br>currency<br>differences from<br>foreign<br>operations | Total         |
|----------------------------|--|--|---|--|---------------|
| Balance, January 1, 2010   | (Won) 998,527  | ((Won) 91,244)   | (Won) 12,552                                  | (Won)  | (Won) 919,835 |
| Changes                    | (260,479)  | (133)  | (87,129)                                      | (2,314)  | (350,055)     |
| Tax effect                 | 55,597   | (36)   | 17,715  |  | 73,276        |
| Balance, December 31, 2010 | (Won) 793,645  | ((Won) 91,413)   | ((Won) 56,862)                                | ((Won) 2,314)  | (Won) 643,056 |
| Balance, January 1, 2011   | (Won) 793,645  | ((Won) 91,413)   | ((Won) 56,862)                                | ((Won) 2,314)  | (Won) 643,056 |
| Changes                    | (555,612)  | (906)  | 40,865  | 26,126   | (489,527)     |
| Tax effect                 | 116,918  | (1,280)  | (9,103)                                       |  | 106,535       |
| Balance, December 31, 2011 | (Won) 354,951  | ((Won) 93,599)   | ((Won) 25,100)                                | (Won) 23,812   | (Won) 260,064 |

c. Details of change in fair value of available-for-sale financial assets for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the years ended |                                 |               |                 |                                 |               |
|---|---------------------|---------------------------------|---------------|-----------------|---------------------------------|---------------|
|   | Before tax          | December 31, 2011<br>Tax effect | After tax     | Before tax      | December 31, 2010<br>Tax effect | After tax     |
| Beginning balance                                     | (Won) 1,023,458     | ((Won) 229,813)                 | (Won) 793,645 | (Won) 1,284,221 | ((Won) 285,694)                 | (Won) 998,527 |
| Recognized in other comprehensive income              |                     |                                 |               |                 |                                 |               |
| during the period                                     | (418,349)           | 84,227                          | (334,122)     | (209,631)       | 43,033                          | (166,598)     |
| Reclassified from equity to income or expense for the | (137,263)           | 32,691                          | (104,572)     | (50,848)        | 12,564                          | (38,284)      |

|       | • |
|-------|---|
| perio | a |
|       |   |

Ending balance (Won) 467,846 ((Won) 112,895) (Won) 354,951 (Won) 1,023,742 ((Won) 230,097) (Won) 793,645

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d. Details of change in valuation of derivatives for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                                   | For the years ended |                   |                |                |                   |                |
|-----------------------------------|---------------------|-------------------|----------------|----------------|-------------------|----------------|
|                                   |                     | December 31, 2011 |                | ]              | December 31, 2010 | )              |
|                                   | Before tax          | Tax effect        | After tax      | Before tax     | Tax effect        | After tax      |
| Beginning balance                 | ((Won) 77,448)      | (Won) 20,586      | ((Won) 56,862) | (Won) 9,681    | (Won) 2,871       | (Won) 12,552   |
| Recognized in other comprehensive |                     |                   |                |                |                   |                |
| income during the period          | 55,158              | (13,023)          | 42,135         | (74,674)       | 13,379            | (61,295)       |
| Reclassified from equity to net   |                     |                   |                |                |                   |                |
| income for the period             | (14,293)            | 3,920             | (10,373)       | (12,455)       | 4,336             | (8,119)        |
|                                   |                     |                   |                |                |                   |                |
| Ending halance                    | ((W) 26 592)        | (W) 11 492        | ((W) 25 100)   | ((W) 77 449)   | (W) 20 596        | ((W) 56 969)   |
| Ending balance                    | ((Won) 36,583)      | (Won) 11,483      | ((Won) 25,100) | ((Won) 77,448) | (Won) 20,586      | ((Won) 56,862) |

## 22. OTHER OPERATING INCOME AND EXPENSES

Details of other operating income and expenses for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|   |                      | For the y | ear ended            |          |
|---|----------------------|-----------|----------------------|----------|
|   | December 31,<br>2011 |           | December 31,<br>2010 |          |
| Other operating income:                                   |                      |           |                      |          |
| Reversal of allowance for doubtful accounts (Note)        | (Won)                | 2,301     | (Won)                | 805      |
| Gain on disposal of property and equipment and intangible |                      |           |                      |          |
| assets (Note)   |                      | 6,275     |                      | 11,340   |
| Other (Note)  |                      | 41,153    |                      | 68,380   |
|   |                      |           |                      |          |
|   | (Won)                | 49,729    | (Won)                | 80,525   |
|   |                      |           |                      |          |
| Other operating expenses:                                 |                      |           |                      |          |
| Communication expenses                                    | (Won)                | 64,404    | (Won)                | 62,793   |
| Utilities   |                      | 168,288   |                      | 163,145  |
| Taxes and dues  |                      | 47,467    |                      | 55,353   |
| Repair  |                      | 250,801   |                      | 232,557  |
| Research and development                                  |                      | 271,382   |                      | 270,603  |
| Training  |                      | 38,139    |                      | 32,590   |
| Bad debt for account receivables trade                    |                      | 83,748    |                      | 77,780   |
| Travels   |                      | 32,973    |                      | 29,275   |
| Supplies and other  |                      | 106,855   |                      | 100,523  |
| Loss on disposal of property and equipment and intangible |                      |           |                      |          |
| assets (Note)   |                      | 21,136    |                      | 70,025   |
| Loss on disposal of investment assets (Note)              |                      | 434       |                      | 11,329   |
| Loss on impairment of intangible assets (Note)            |                      | 2,580     |                      | 7,550    |
| Donations (Note)  |                      | 104,656   |                      | 204,876  |
| Other bad debt other receivables (Note)                   |                      | 12,847    |                      | 12,293   |
| Other (Note)  |                      | 26,769    |                      | 60,082   |
|   |                      |           |                      |          |
|   | (Won) 1              | ,232,479  | (Won) 1              | ,390,774 |

(Note) Under previous GAAP (Korean GAAP) these were classified as other non-operating income and expenses.

While, under IFRS, these are classified as other operating income and expenses.

### 23. FINANCE INCOME AND COSTS

Details of finance income and costs for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the year ended |                      |
|---|--------------------|----------------------|
|   | December 31, 2011  | December 31,<br>2010 |
| Finance income:   |                    |                      |
| Interest income   | (Won) 168,148      | (Won) 237,392        |
| Dividends   | 26,433             | 28,680               |
| Gain on foreign currency transactions                   | 11,135             | 10,163               |
| Gain on foreign currency translation                    | 1,984              | 16,950               |
| Gain on valuation of financial asset at FVTPL           | 2,617              |                      |
| Gain on disposal of long-term investment securities     | 164,454            | 174,801              |
| Reversal of loss on impairment of investment securities |                    | 39                   |
| Gain on valuation of derivatives                        | 3,785              | 1,241                |
| Gain on derivative settlement                           |                    | 7,951                |
| Gain on valuation of financial liability at FVTPL       | 63,769             |                      |
|   | (Won) 442,325      | (Won) 477,217        |
| Finance costs:  |                    |                      |
| Gain on derivative settlement                           | (Won) 297,172      | (Won) 379,289        |
| Loss on foreign currency transactions                   | 10,382             | 14,471               |
| Loss on foreign currency translation                    | 6,409              | 1,788                |
| Loss on disposal of short-term investment securities    |                    | 1,866                |
| Loss on disposal of long-term investment securities     | 447                | 2,368                |
| Loss on impairment of investment securities             | 12,846             | 3,404                |
| Loss on valuation of derivatives                        | 943                | 19,198               |
| Loss on derivative settlement                           | 15,577             |                      |
| Loss on disposal of accounts receivable                 |                    | 6                    |
| Loss on valuation of financial liability at FVTPL       |                    | 19,233               |
|   |                    |                      |
|   | (Won) 343,776      | (Won) 441,623        |

Details of interest income included in finance income for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|  | For the years ended  |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |
| Interest income on cash equivalents and deposits                     | (Won) 61,577         | (Won) 27,987         |  |
| Interest income on installment receivables and other interest income | 106,571              | 209,405              |  |
|  | (Won) 168,148        | (Won) 237,392        |  |

Details of interest expenses included in finance for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|  | For the years ended  |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |
| Interest expense on bank overdrafts and borrowings | (Won) 60,271         | (Won) 89,178         |  |
| Interest on finance lease liabilities              | 4,422                | 8,383                |  |
| Interest on bonds                                  | 208,403              | 252,646              |  |
| Other interest expenses                            | 24,076               | 29,082               |  |
|  | (Won) 297,172        | (Won) 379,289        |  |

Details of income and costs by type of financial assets or financial liabilities for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the year ended |               |   |               |
|---|--------------------|---------------|---|---------------|
|   | Decembe            | r 31, 2011    | December 31, 2010                         |               |
|   | Financial          | Financial     | Financial                                 | Financial     |
|   | income             | Costs         | income                                    | costs         |
| Financial assets:                             |                    |               |   |               |
| Financial assets designated as at FVTPL       | (Won) 3,013        | (Won) 943     | (Won) 1,991                               | (Won) 21,064  |
| Available-for-sale financial assets           | 198,547            | 13,293        | 223,425                                   | 5,772         |
| Loans and receivables                         | 173,498            | 12,603        | 228,909                                   | 16,221        |
| Derivatives designated as hedging instruments |                    | 8,088         | 505                                       |               |
| Sub-total                                     | 375,058            | 34,927        | 454,830                                   | 43,057        |
| Financial liabilities:                        |                    |               |   |               |
| Financial liabilities designated as at FVTPL  | 67,158             | 2,353         |   | 19,233        |
| Financial liabilities at amortized cost       | 109                | 301,360       | 15,691                                    | 379,333       |
| Derivatives designated as hedging instruments |                    | 5,136         | 6,696                                     |               |
| Sub-total                                     | 67,267             | 308,849       | 22,387                                    | 398,566       |
| m )   | (791 ) 440 225     | (35) 242 776  | (N) \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | (W) \ A41 (22 |
| Total   | (Won) 442,325      | (Won) 343,776 | (Won) 477,217                             | (Won) 441,623 |

Details of impairment losses for each class of financial assets for the years ended December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|  | For the years ended  |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |
| Impairment loss on long-term investment securities | (Won) 12,846         | (Won) 3,404          |  |
| Bad debt   | 83.748               | 77.780               |  |

| Other bad debt | 12,847        | 12,293       |
|----------------|---------------|--------------|
|                |               |              |
|                |               |              |
|                | (Won) 109,441 | (Won) 93,477 |

### 24. INCOME TAX FOR CONTINUING OPERATIONS

(Note)

a. Income tax expenses for continuing operations for the years ended December 31, 2011 and 2010 consist of the following (in millions of Korean won):

|   | For the year ended   |                      |  |
|---|----------------------|----------------------|--|
|   | December 31,<br>2011 | December 31,<br>2010 |  |
| I. Current tax:   |                      |                      |  |
| Currently   | (Won) 520,370        | (Won) 532,096        |  |
| Adjustments recognized in the period for current tax of prior periods | 90,389               | 11,847               |  |
|   | 610,759              | 543,943              |  |
| II. Deferred tax:   |                      |                      |  |
| Changes in net deferred tax assets                                    | (120,718)            | (78,214)             |  |
| Deferred tax assets directly added to (deducted from) equity          | 108,563              | 78,727               |  |
| Changes in scope of consolidation                                     | 330                  |                      |  |
| Others (Tax effect from statutory tax rate change)                    | 159                  | 74                   |  |
|   | (11,666)             | 587                  |  |
| III. Income tax for continuing operation                              | (Won) 599,093        | (Won) 544,530        |  |

b. The difference between income taxes computed using the statutory corporate income tax rates and the recorded income taxes for the years ended December 31, 2011 and 2010 is attributable to the following (in millions of Korean won):

|   | For the year ended   |                      |
|---|----------------------|----------------------|
|   | December 31,<br>2011 | December 31,<br>2010 |
| Income taxes at statutory income tax rate of 24.2% (Note)     | (Won) 528,225        | (Won) 560,952        |
| Non-taxable income  | (10,230)             | (8,381)              |
| Non-deductible expenses                                       | 7,994                | 43,382               |
| Tax credit and tax reduction                                  | (42,572)             | (30,443)             |
| Tax effects of temporary differences, unused tax losses and   |                      |                      |
| unused tax credits not recognized in deferred tax assets      | 33,170               | 7,666                |
| Additional income tax(refund) for prior periods               | 90,389               | (6,632)              |
| Deferred tax effect from statutory tax rate change for future |                      |                      |
| periods   | (7,883)              | (22,014)             |
| Income tax for continuing operation                           | (Won) 599,093        | (Won) 544,530        |
| medile tax for continuing operation                           | ( w oii) 399,093     | ( w oii) 344,330     |

Tax rate represents statutory tax rate in Korea applied to the Company. The statutory income tax rate is 11.0% up to (Won)200 million of net taxable income and 24.2% above (Won)200 million of net taxable income for the years ended December 31, 2011

and 2010. Beginning for the year ended December 31, 2012, the statutory tax rate will be 11.0% up to (Won)200 million of net taxable income, above (Won)200 million and up to (Won)20,000 million of net taxable income will be reduced to 22% and above (Won)20,000 million of net taxable income will be 24.2%.

c. Deferred tax assets (liabilities) directly added to (deducted from) equity for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|   | For the year ended   |                      |  |
|---|----------------------|----------------------|--|
|   | December 31,<br>2011 | December 31,<br>2010 |  |
| Net change in fair value of available-for-sale financial assets |                      |                      |  |
| (FN 21.b)   | (Won) 116,918        | (Won) 55,597         |  |
| Share of other comprehensive income of associates (FN 21.b)     | (1,280)              | (36)                 |  |
| Gain or loss on valuation of derivatives (FN 21.b)              | (9,103)              | 17,715               |  |
| Actuarial gain or loss  | 6,276                | 35                   |  |
| Loss on disposal of treasury stock                              | (2,980)              |                      |  |
| Others  | (1,268)              | 5,416                |  |
|   |                      |                      |  |
|   | (Won) 108,563        | (Won) 78,727         |  |

d. Details of changes in deferred tax assets (liabilities) for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

## For the year ended December 31, 2011

| Account  | Beginning           | Changes in scope of consolidation | Deferred tax<br>expense<br>(income) | Directly added<br>to (deducted<br>from) equity | Other   | Ending               |
|--|---------------------|-----------------------------------|-------------------------------------|--|---------|----------------------|
| Deferred tax assets (liabilities) related                |                     |                                   |                                     |  |         |                      |
| to temporary differences                                 | (W) 51.740          | (111)                             | ((W) 10 200)                        | (111)  | (W) 2   | (W) 41 451           |
| Allowance for doubtful accounts  Accrued interest income | (Won) 51,748        | (Won)                             | ((Won) 10,300)                      | (Won)  | (Won) 3 | (Won) 41,451         |
| Available-for-sale financial assets                      | (716)               |                                   | (684)                               | 116.010  |         | (1,400)              |
|  | (241,325)           |                                   | 44,629                              | 116,918  |         | (79,778)             |
| Investments in subsidiaries and associates               | 10.041              |                                   | 15 (10                              | (1.200)  | 160     | 22.420               |
| Property and equipment (depreciation)                    | 18,941<br>(196,282) |                                   | 15,610<br>(14,438)                  | (1,280)  | 168     | 33,439               |
| Provisions   | 180,965             |                                   | 4,300                               |  | 1       | (210,720)<br>185,266 |
| Retirement benefit obligation                            | 10.027              |                                   | 2.942                               | 6,276  | 1       | 19,245               |
| Gain or loss on valuation of derivatives                 | (5,727)             |                                   | 26,046                              | (9,103)  |         | 11,216               |
|  | (3,121)             |                                   | 20,040                              | (9,103)  |         | 11,210               |
| Gain or loss on foreign currency translation             | 7,634               |                                   | 1,576                               |  |         | 9,210                |
| Tax free reserve for research and                        | 7,034               |                                   | 1,370                               |  |         | 9,210                |
| manpower development                                     | (80,740)            |                                   | 27,280                              |  |         | (53,460)             |
| Goodwill relevant to leased line                         | 140,809             |                                   | (24,522)                            |  |         | 116,287              |
| Unearned revenue (activation fees)                       | 117.432             |                                   | (920)                               |  |         | 116,512              |
| Others   | 103,584             | 330                               | (64,536)                            | (4,248)  | (13)    | 35,117               |
| Others   | 103,304             | 330                               | (04,330)                            | (4,240)  | (13)    | 33,117               |
|  |                     |                                   |                                     |  |         |                      |
|  | 106,350             | 330                               | 6,983                               | 108,563  | 159     | 222,385              |
| Deferred tax assets related to unused                    |                     |                                   |                                     |  |         |                      |
| tax loss carryforwards and unused tax                    |                     |                                   |                                     |  |         |                      |
| credit carryforwards                                     |                     |                                   |                                     |  |         |                      |
| Tax loss carryforwards                                   | 78                  |                                   | 4,341                               |  |         | 4,419                |
| Tax credit carryforwards                                 | 432                 |                                   | 342                                 |  |         | 774                  |

| 510 | 4,683 | 5,193 |
|-----|-------|-------|
|     |       |       |

(Won) 106,860 (Won) 330 (Won) 11,666 (Won) 108,563 (Won) 159 (Won) 227,578

### For the year ended December 31, 2010

| Account  | Begi  | nning    | Deferred t<br>expense<br>(income | ;     | Directly added<br>to (deducted<br>from) equity | Other    | En    | ding      |
|--|-------|----------|----------------------------------|-------|--|----------|-------|-----------|
| Deferred tax assets (liabilities) related to temporary |       |          |                                  |       |  |          |       |           |
| <u>differences</u>                                     |       |          |                                  |       |  |          |       |           |
| Allowance for doubtful accounts                        | (Won) | 56,413   | ((Won) 4                         | ,665) | (Won)  | (Won)    | (Won) | 51,748    |
| Accrued interest income                                |       | (837)    |                                  | 121   |  |          |       | (716)     |
| Available-for-sale financial assets                    | (     | 247,170) | (49                              | ,752) | 55,597   |          |       | (241,325) |
| Investments in subsidiaries and associates             |       | (31,915) | 50                               | ,772  | (36)   | 120      |       | 18,941    |
| Property and equipment (depreciation)                  | (     | 129,190) | (67                              | ,092) |  |          |       | (196,282) |
| Provisions   |       | 151,946  | 29                               | ,019  |  |          |       | 180,965   |
| Retirement benefit obligation                          |       | 7,026    | 2                                | ,966  | 35   |          |       | 10,027    |
| Gain or loss on valuation of derivatives               |       | (29,614) | 6                                | ,172  | 17,715   |          |       | (5,727)   |
| Gain or loss on foreign currency translation           |       | 11,159   | (3                               | ,525) |  |          |       | 7,634     |
| Tax free reserve for research and manpower             |       |          |                                  |       |  |          |       |           |
| development  | (     | 124,227) | 43                               | ,487  |  |          |       | (80,740)  |
| Goodwill relevant to leased line                       |       | 189,372  | (48                              | ,563) |  |          |       | 140,809   |
| Unearned revenue (activation fees)                     |       | 130,676  | (13                              | ,244) |  |          |       | 117,432   |
| Others   |       | 43,728   | 54                               | ,486  | 5,416  | (46)     |       | 103,584   |
|  |       | ,        |                                  |       | ŕ  | , ,      |       | ,         |
|  |       |          |                                  |       |  |          |       |           |
|  |       | 27,367   |                                  | 182   | 78,727   | 74       |       | 106,350   |
|  |       |          |                                  |       |  |          |       |           |
|  |       |          |                                  |       |  |          |       |           |
| Deferred tax assets related to unused tax loss         |       |          |                                  |       |  |          |       |           |
| carryforwards and unused tax credit carryforwards      |       |          |                                  |       |  |          |       |           |
| Tax loss carryforwards                                 |       | 383      |                                  | (305) |  |          |       | 78        |
| Tax credit carryforwards                               |       | 896      |                                  | (464) |  |          |       | 432       |
|  |       |          |                                  |       |  |          |       |           |
|  |       |          |                                  |       |  |          |       |           |
|  |       | 1,279    |                                  | (769) |  |          |       | 510       |
|  |       |          |                                  |       |  |          |       |           |
|  | (W/)  | 20 (16   | ((W)                             | 507)  | (W) 70 707                                     | (111) 74 | (W )  | 106.060   |
|  | (Won) | 28,646   | ((Won)                           | 587)  | (Won) 78,727                                   | (Won) 74 | (won) | 106,860   |

e. Details of temporary differences, unused tax losses and unused tax credits which are not recognized as deferred tax assets (liabilities), as the Company does not believe it is probable that the deferred tax assets will be realizable in the future, in the consolidated statements of financial position as of December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|  | For the year ended   |                      |  |  |
|--|----------------------|----------------------|--|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |  |
| Allowance for doubtful accounts            | (Won) 140,010        | (Won) 139,500        |  |  |
| Investments in subsidiaries and associates | 797,955              | 656,844              |  |  |
| Other temporary differences                | 210,616              | 222,985              |  |  |
| Unused tax loss carryforwards              | 836,752              | 900,394              |  |  |
| Unused tax credit carryforwards            | 899                  | 2,669                |  |  |
|  |                      |                      |  |  |
|  | (Won) 1,986,232      | (Won) 1,922,392      |  |  |

f. The expirations of the tax loss carryforwards and tax credit carryforwards of the Company related to certain subsidiaries which are expected to be utilized, as of December 31, 2011 are as follows (in millions of Korean won):

|                   | Tax loss ca | arryforwards | Tax credit carr | yforwards |
|-------------------|-------------|--------------|-----------------|-----------|
| Less than 1 year  | (Won)       | 40,867       | (Won)           | 483       |
| 1 ~ 2 years       |             | 164,810      |                 | 189       |
| 2 ~ 3 years       |             | 358,122      |                 | 174       |
| More than 3 years |             | 272,953      |                 | 53        |
|                   |             |              |                 |           |
| Total             | (Won)       | 836,752      | (Won)           | 899       |

#### 25. NET INCOME PER SHARE

Net income from continuing operations per share and net income per share for the years ended December 31, 2011 and 2010 are computed as follows (in millions of Korean won, except for share data):

## Net income per share from continuing operation

|   | For the year ended |                      |       |               |
|---|--------------------|----------------------|-------|---------------|
|   | Decemb<br>201      | ,                    |       | ber 31,<br>10 |
| Net income from continuing operation attributable to the owners of the Company Weighted average number of common shares outstanding |                    | ,613,986<br>,591,937 |       | 1,845,513     |
| Net income per share from continuing Operation (in Korean won)  | (Won)              | 22,864               | (Won) | 25,653        |

Net income from continuing operation attributable to the controlling interests for the years ended December 31, 2011 and 2010 are computed as follows (in millions of Korean won):

|   | For the year ended   |                   |  |
|---|----------------------|-------------------|--|
|   | December 31,<br>2011 | December 31, 2010 |  |
| Net income attributable to the controlling interests  | (Won) 1,612,889      | (Won) 1,841,613   |  |
| The controlling interests portion of net loss (income) from discontinued operation attributable to the controlling interests (FN. 32) | 1,097                | 3,900             |  |
| Net income from continuing operation attributable to the controlling interests  | (Won) 1,613,986      | (Won) 1,845,513   |  |

#### Net income per share

For the year ended December 31, December 31, 2011 2010 Net income attributable to the owners of the Company (Won) 1,612,889 (Won) 1,841,613 Weighted average number of common shares outstanding 70,591,937 71,942,387 Net income per share (in Korean won) (Won) 22,848 (Won) 25,598

The weighted average number of common shares outstanding for the years ended December 31, 2011 and 2010 are calculated as follows:

#### For the year ended December 31, 2011

|  | Number of shares | Weighted number of days | Weighted number of shares |
|--|------------------|-------------------------|---------------------------|
| For the years ended December 31, 2011        |                  |                         |                           |
| Outstanding common shares at January 1, 2011 | 80,745,711       | 365 / 365               | 80,745,711                |
| Treasury stocks at January 1, 2011           | (9,650,712)      | 365 / 365               | (9,650,712)               |
| Acquisition of treasury stock                | (1,400,000)      | 131 / 365 (Note)        | (503,062)                 |
|  |                  |                         |                           |
| Total  | 69,694,999       |                         | 70,591,937                |

#### For the year ended December 31, 2010

|  | Number of<br>Shares | Weighted number of days | Weighted number of shares |
|--|---------------------|-------------------------|---------------------------|
| For the years ended December 31, 2010      |                     | · ·                     |                           |
| Outstanding common shares at April 1, 2010 | 80,745,711          | 365 / 365               | 80,745,711                |
| Treasury stocks at July 1, 2010            | (8,400,712)         | 365 / 365               | (8,400,712)               |
| Acquisition of treasury stock              | (1,250,000)         | 118 / 365 (Note)        | (402,612)                 |
|  |                     |                         |                           |
| Total                                      | 71,094,999          |                         | 71,942,387                |

(Note) The Company acquired treasury stocks on many different dates, and weighted number of shares was calculated considering each transaction date.

Diluted net income from continuing operations per share and diluted net income per share amounts for the years ended December 31, 2011 and 2010 are computed as follows (in millions of Korean won, except for share data):

### Diluted net income per share from continuing operation

|  | December 31,<br>2011 | December 31,<br>2010 |
|--|----------------------|----------------------|
| Diluted net income from continuing operation     | (W. ) 1 (10 (0)      | (W. ) 1 050 471      |
| attributable to the owners of the Company        | (Won) 1,618,606      | (Won) 1,850,471      |
| Diluted weighted average number of common shares |                      |                      |
| outstanding                                      | 72,784,039           | 74,033,383           |
|  |                      |                      |
| Diluted net income per share (in Korean won)     | (Won) 22,238         | (Won) 24,995         |

Diluted net income from continuing operation attributable to the controlling interests for the years ended December 31, 2011 and 2010 are computed as follows (in millions of Korean won):

|   | For the year ended   |                      |  |
|---|----------------------|----------------------|--|
|   | December 31,<br>2011 | December 31,<br>2010 |  |
| Net income attributable to the controlling interests  | (Won) 1,617,509      | (Won) 1,846,571      |  |
| The controlling interests portion of net loss from discontinued operation attributable to the controlling interests | 1,097                | 3,900                |  |
| Net income from continuing operation attributable to the controlling interests                                      | (Won) 1,618,606      | (Won) 1,850,471      |  |

#### Diluted net income per share

|  | For the year ended |           |                      |           |
|--|--------------------|-----------|----------------------|-----------|
|  | December 201       |           | December 31,<br>2010 |           |
| Adjusted net income to the owners of the Company Adjusted weighted average number of common shares | (Won) 1            | ,617,509  | (Won)                | ,846,571  |
| outstanding  | 72                 | 2,784,039 | 74                   | 1,033,383 |
| Diluted net income per share (in Korean won)   | (Won)              | 22,223    | (Won)                | 24,942    |

Adjusted net income per share and the adjusted weighted average number of common shares outstanding for the years ended December 31, 2011 and 2010 are calculated as follows (In millions of Korean won, except for share data):

|   | For the ye      | ear ended       |
|---|-----------------|-----------------|
|   | December 31,    | December 31,    |
|   | 2011            | 2010            |
| Net income and ordinary income                    | (Won) 1,612,889 | (Won) 1,841,613 |
| Effect of convertible bonds (Note)                | 4,620           | 4,958           |
|   |                 |                 |
| Adjusted net income and ordinary income           | (Won) 1,617,509 | (Won) 1,846,571 |
| Weighted average number of common shares          |                 |                 |
| 6 6   |                 |                 |
| outstanding                                       | 70,591,937      | 71,942,387      |
| Effect of exchangeable bonds (Note)               | 2,192,102       | 2,090,996       |
| Adjusted weighted average number of common shares |                 |                 |
| outstanding                                       | 72,784,039      | 74,033,383      |

(Note) Assuming the conversion of the convertible bonds occurred at the beginning of the period, related interest expense would not have been incurred, resulting in an increase in net income and an increase in the weighted average number of common shares outstanding would have occurred.

Net income and diluted net income per share from discontinued operation for the years ended December 31, 2011 and 2010 are computed as follows (in millions of Korean won, except for share data):

|   | Fo                   | or the year ended    |
|---|----------------------|----------------------|
|   | December 31,<br>2011 | December 31,<br>2010 |
| The controlling interests portion of net loss (income) from discontinued operation attributable to the controlling interests (FN. 32) | 1,09                 | 7 3,900              |
| Weighted average number of common shares outstanding  | 70,591,93            | 7 71,942,387         |
| Net income and diluted net income per share (in Korean won)   | ((Won) 1             | 6) ((Won) 54)        |

### 26. DIVIDEND DISCLOSURE

Details of dividends declared for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won, except for face value and share data):

| Fiscal |                           |                  |            |          |               |
|--------|---------------------------|------------------|------------|----------|---------------|
|        |                           | Number of shares |            | Dividend |               |
| year   | Dividend type             | outstanding      | Face value | ratio    | Dividends     |
| 2011   | Cash dividends (interim)  | 71,094,999       | (Won) 500  | 200%     | (Won) 71,095  |
|        | Cash dividends (year-end) | 69,694,999       | (Won) 500  | 1,680%   | 585,438       |
|        | Total                     |                  |            |          | (Won) 656,533 |
| 2010   | Cash dividends (interim)  | 72,344,999       | (Won) 500  | 200%     | (Won) 72,345  |
|        | Cash dividends (year-end) | 71,094,999       | (Won) 500  | 1,680%   | 597,198       |
|        | Total                     |                  |            |          | (Won) 669,543 |

Dividends payout ratios for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won and %):

|   | For the ye           | ar ended             |
|---|----------------------|----------------------|
|   | December 31,<br>2011 | December 31,<br>2010 |
| Dividends calculated                                | (Won) 656,533        | (Won) 669,543        |
| Net income attributable to the controlling interest | (Won) 1,612,889      | (Won) 1,841,613      |
| Dividends payout ratio                              | 40.71%               | 36.36%               |

Dividends yield ratios for the years ended December 31, 2011 and December 31, 2010 are as follows (in Korean won and %):

|   | For the year           | ended                  |
|---|------------------------|------------------------|
|   | December 31,<br>2011   | December 31,<br>2010   |
| Dividend per share<br>Stock price at the year-end | (Won) 9,400<br>141,500 | (Won) 9,400<br>173,500 |
| Dividends yield ratio                             | 6.64%                  | 5.42%                  |

#### 27. SEGMENT INFORMATION

The Company s segments are classified at the business unit level, at which the Company generates separately identifiable revenue and costs, and the related information is reported to the chief operating decision maker for the purpose of resource allocation and assessment of segment performance. The Company s reportable segments under IFRS 8 *Operating Segments* are; 1) cellular services and 2) fixed-line telecommunication services. Other businesses which do not meet the quantitative thresholds are grouped and presented as Other in the following schedules.

Cellular services include cellular voice service, wireless data service and wireless internet services. Fixed-line telecommunication services include telephone services, internet services, and leased line services. Other includes the Company s Internet portal services, game manufacturing and other immaterial operations.

On October 1, 2011, in accordance with the Company s Board of Directors resolution on July 19, 2011 and the shareholder s general meeting held on August 31, 2011, the Company spun off its platform business into a new wholly-owned subsidiary, SK Planet Co., Ltd.. SK Planet operates the Company s platform business such as T Store, online marketplace for mobile application, 1<sup>th</sup> Street, online shopping mall. For the years ended December 31, 2011 and 2010, the new platform business segment does not meet the quantitative thresholds for separate disclosures under IFRS 8. In addition, for periods prior to October 1, 2011, the Company did not maintain separate financial information for the platform business and it is not feasible for the Company to generate such information as of December 31, 2011.

The accounting policies of the respective reportable segments discussed below are the same as the Company s accounting policies described in FN 2. Segment information below does not include the Company s discontinued operations information. Refer to FN 32 for details on discontinued operations.

Details of the two segments and other for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                   |                  |                   | For the year ende | d December 31, 2011 |                  |                 |
|-------------------|------------------|-------------------|-------------------|---------------------|------------------|-----------------|
|                   | Cellular         | Fixed-line        |                   |                     |                  |                 |
|                   | services         | Telecommunication | Other             |                     | Consolidation    | Consolidated    |
|                   | (Note a)         | services          | (Note a)          | Sub-total           | adjustments      | amount          |
| Total sales       | (Won) 14,107,174 | (Won) 2,908,758   | (Won) 1,015,149   | (Won) 18,031,081    | ((Won)2,042,803) | (Won)15,988,278 |
| Internal sales    | 1,005,229        | 746,190           | 291,384           | 2,042,803           | (2,042,803)      |                 |
| External sales    | 13,101,945       | 2,162,568         | 723,765           | 15,988,278          |                  | 15,988,278      |
| Operating income  | 2,067,345        | 21,309            | 42,804            | 2,131,458           |                  | 2,131,458       |
| Net income (loss) | 1,627,247        | (62,761)          | 17,587            | 1,582,073           |                  | 1,582,073       |
| Total assets      | 20,970,450       | 3,844,042         | 3,503,663         | 28,318,155          | (3,952,119)      | 24,366,036      |
| Total liabilities | 8,804,588        | 2,554,298         | 982,656           | 12,341,542          | (708,215)        | 11,633,327      |

|                   | For the year ended December 31, 2010 |   |       |           |                  |                           |                     |  |
|-------------------|--------------------------------------|---|-------|-----------|------------------|---------------------------|---------------------|--|
|                   | Cellular<br>services<br>(Note a)     | Fixed-line<br>Telecommunication<br>services |       | ote a)    | Sub-total        | Consolidation adjustments | Consolidated amount |  |
| Total sales       | (Won) 13,522,608                     | (Won) 2,653,479                             | (Won) | 577,423   | (Won) 16,753,510 | ((Won)1,154,348)          | (Won) 15,599,162    |  |
| Internal sales    | 602,347                              | 426,172                                     |       | 125,829   | 1,154,348        | (1,154,348)               |                     |  |
| External sales    | 12,920,261                           | 2,227,307                                   |       | 451,594   | 15,599,162       |                           | 15,599,162          |  |
| Operating         |                                      |   |       |           |                  |                           |                     |  |
| income(loss)      | 2,316,740                            | (52,105)                                    |       | 21,276    | 2,285,911        |                           | 2,285,911           |  |
| Net income(loss)  | 1,882,056                            | (132,314)                                   |       | 17,093    | 1,766,835        |                           | 1,766,835           |  |
| Total assets      | 20,116,200                           | 3,658,214                                   |       | 1,502,572 | 25,276,986       | (2,144,597)               | 23,132,389          |  |
| Total liabilities | 8,307,958                            | 2,377,101                                   |       | 331,044   | 11,016,103       | (291,713)                 | 10,724,390          |  |

(Note a) Platform business related financial information for the period October 1, 2011 (spin-off date) to December 31, 2011 is presented in Other; for the period January 1, 2011 to September 30, 2011 and the year ended December 31, 2010, the related financial information is presented in Cellular services.

No single customer contributed 10% or more to the Company s total sales for the years ended December 31, 2011 and 2010.

Though the Company is expanding into new geographic regions, as of December 31, 2011, the Company still principally operates in its domestic market in Korea.

The Company s revenues are generated as follows (in millions of Korean won).:

|   | 2011       | 2010       |
|---|------------|------------|
| Cellular revenue                              |            |            |
| Wireless Service                              | 10,459,685 | 10,634,402 |
| Interconnection                               | 1,090,874  | 1,168,696  |
| Digital Handset Sales                         | 787,493    | 534,544    |
| Other (Note b)                                | 763,893    | 582,619    |
|   |            |            |
|   | 13,101,945 | 12,920,261 |
| Fixed-line telecommunication services revenue |            |            |
| Fixed-line Service                            | 2,078,764  | 2,138,553  |
| Interconnection                               | 83,804     | 88,754     |
|   |            |            |
|   | 2,162,568  | 2,227,307  |
| Other revenue (Note a)                        |            |            |
| Commerce service (Note b)                     | 141,787    |            |
| Portal Service (Note c)                       | 235,632    | 239,545    |
| Other (Note d)                                | 346,346    | 212,049    |
|   |            |            |
|   | 723,765    | 451,594    |
| Total   | 15,988,278 | 15,599,162 |

<sup>(</sup>Note a) Other cellular revenue includes internet platform solutions sales and licensing for the year ended December 31, 2010 and the period January 1, 2011 to September 30, 2011.

<sup>(</sup>Note b) Commerce service revenue includes sales from online shopping mall, such as, 11th Street.

<sup>(</sup>Note c) Portal service revenue includes revenues from Nate, an online portal service and Cyworld, a social network service.

<sup>(</sup>Note d) Other includes revenue from T store, online marketplace for mobile application, and the platform businesses for the period October 1, 2011 to December 31, 2011, subsequent to spin-off.

### 28. TRANSACTIONS WITH RELATED PARTIES

Significant related party transactions for the years ended December 31, 2011 and 2010, and account balances as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (In millions of Korean won):

#### a. Transactions

|  | For the year ended December 31, 2011 |           |       | For the year ended December 31, 2010 |           |             |           |           |             |           |         |         |
|--|--------------------------------------|-----------|-------|--------------------------------------|-----------|-------------|-----------|-----------|-------------|-----------|---------|---------|
|  | Purch                                | nases of  | Comr  | nissions                             | Comm      | issions     | Purch     | nases of  | Comn        | nissions  | Comm    | issions |
|  | prope                                | erty and  | pai   | d and                                | earne     | ed and      | prope     | erty and  | pai         | d and     | earne   | d and   |
|  |                                      | pment     |       | expenses                             |           | income      |           | pment     | -           | expenses  | other i |         |
| TTIC.                                      | •                                    | •         |       | •                                    |           |             | •         | •         |             | •         |         |         |
| Ultimate parent company: SK C&C Co., Ltd.  | (Won)                                | 299,170   | (Won) | 321,437                              | (Won)     | 15,607      | (Won)     | 270,865   | (Won)       | 316,361   | (Won)   | 19,500  |
|  | ( )                                  | ,         | ( )   |                                      | ( , , , , | - ,         | ( , , , , | ,         | · · · · · / | ,         | ( )     | . ,     |
| Parent Company:                            |                                      |           |       | 21.020                               |           | 1.060       |           | 110       |             | 22.500    |         | 1.406   |
| SK Holdings Co., Ltd.                      |                                      |           |       | 31,029                               |           | 1,068       |           | 118       |             | 33,788    |         | 1,486   |
| Associates:                                |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| SK Marketing & Company                     |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| Co., Ltd.                                  |                                      | 8,405     |       | 154,103                              |           | 13,366      |           | 12,377    |             | 171,592   |         | 8,124   |
| F&U Credit Information Co.,                |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| Ltd.                                       |                                      |           |       | 45,433                               |           | 1,609       |           |           |             | 44,299    |         | 2,132   |
| SK Wyverns Baseball Club                   |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| Co., Ltd.                                  |                                      |           |       | 19,612                               |           | 17          |           |           |             | 18,000    |         | 67      |
| HanaSK Card Co., Ltd.                      |                                      | 33        |       | 284,111                              |           | 168,234     |           |           |             | 95,044    |         | 3,562   |
| MRO Korea Co., Ltd.                        |                                      | 7,459     |       | 6,925                                |           | 22          |           | 7.041     |             | 5,761     |         | 161     |
| Others                                     |                                      | 7,667     |       | 30,947                               |           | 1,587       |           | 7,220     |             | 17,639    |         | 206     |
|  |                                      | 7,007     |       | 20,5                                 |           | 1,007       |           | 7,220     |             | 17,000    |         | 200     |
| Others:                                    |                                      |           |       | 57.5                                 |           | 4.500       |           |           |             | 051       |         | 0.040   |
| SK innovation Co., Ltd.                    |                                      | 1.67      |       | 765                                  |           | 4,577       |           | 021       |             | 951       |         | 8,248   |
| SK MNS Co., Ltd.                           |                                      | 167       |       | 16,243                               |           | 505         |           | 921       |             | 16,372    |         | 605     |
| SK Engineering &                           |                                      | 206 144   |       | 55.100                               |           | 6.010       |           | 257.706   |             | 20.160    |         | 10.500  |
| Construction Co., Ltd.                     |                                      | 386,144   |       | 55,109                               |           | 6,213       |           | 357,786   |             | 29,168    |         | 10,500  |
| SKC Co., Ltd.                              |                                      | 265.051   |       | 26                                   |           | 1,656       |           | 226.265   |             | 26        |         | 1,010   |
| SK Telesys Co., Ltd.                       |                                      | 265,851   |       | 44,639                               |           | 61,561      |           | 336,265   |             | 46,513    |         | 12,361  |
| SK Mobile energy Co., Ltd.                 |                                      | 1,209     |       | 1 01 ( 051                           |           | 12          |           | 3,522     |             | 1.002.707 |         | 22      |
| SK Networks Co., Ltd.                      |                                      | 9,647     |       | 1,216,951                            |           | 17,223      |           | 9,252     |             | 1,083,796 |         | 28,494  |
| SK Networks Service Co.,<br>Ltd.           |                                      | 2,215     |       | 86,564                               |           | 847         |           | 663       |             | 54,049    |         |         |
|  |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| SK Pinx Co., Ltd.<br>SK Shipping Co., Ltd. |                                      | 9,850     |       | 2,323                                |           | 10<br>3,373 |           | 3,317     |             | 196       |         | 3,370   |
| Others                                     |                                      | 4,896     |       | 51,126                               |           | 14,029      |           | 1,656     |             | 10.082    |         | 433     |
| Onicis                                     |                                      | 4,090     |       | 31,120                               |           | 14,029      |           | 1,030     |             | 10,062    |         | 433     |
|  |                                      |           |       |                                      |           |             |           |           |             |           |         |         |
| Total                                      | (Won)                                | 1,002,713 | (Won) | 2,367,343                            | (Won)     | 311,516     | (Won)     | 1,011,003 | (Won)       | 1,943,637 | (Won)   | 100,281 |

## b. Account balances

|   | As of December 31, 2011 |        |                    |                  |                   |
|---|-------------------------|--------|--------------------|------------------|-------------------|
|   | Acco                    | unts   |                    |                  | Guarantee         |
|   | receivat<br>loar        |        | Guarantee deposits | Accounts payable | deposits received |
| Ultimate parent company:                |                         |        |                    |                  |                   |
| SK C&C Co., Ltd.                        | (Won)                   | 3,330  | (Won)              | (Won) 172,047    | (Won) 3,585       |
| Parent Company:                         |                         |        |                    |                  |                   |
| SK Holdings Co., Ltd.                   |                         | 147    |                    |                  |                   |
| Associates:                             |                         |        |                    |                  |                   |
| SK Marketing & Company Co., Ltd.        |                         | 9,876  |                    | 36,901           | 10                |
| F&U Credit Information Co., Ltd.        |                         |        |                    | 3,736            |                   |
| SK Wyverns Baseball Club Co., Ltd.      |                         | 3,812  |                    |                  |                   |
| Wave City Development Co., Ltd.         |                         | 38,412 |                    |                  |                   |
| Daehan Kanggun BcN Co., Ltd.            |                         | 8,683  | 14                 | 2,358            |                   |
| HanaSK Card Co., Ltd.                   |                         | 20,562 |                    |                  |                   |
| MRO Korea Co., Ltd.                     |                         | 1      |                    | 1,768            |                   |
| Others                                  |                         | 69     |                    | 1,539            | 222               |
| Others:                                 |                         |        |                    |                  |                   |
| SK innovation Co., Ltd.                 |                         | 954    | 91                 | 2                |                   |
| SK MNS Co., Ltd.                        |                         | 644    |                    | 4,679            |                   |
| SK Engineering & Construction Co., Ltd. |                         | 1,271  |                    | 39,215           | 82                |
| SKC Co., Ltd.                           |                         | 184    |                    |                  |                   |
| SK Telesys Co., Ltd.                    |                         | 132    |                    | 65,619           |                   |
| SK Mobile energy Co., Ltd.              |                         | 1      |                    | 71               |                   |
| SK Networks Co., Ltd.                   |                         | 24,403 | 5,513              | 158,884          | 896               |
| SK Networks Service Co., Ltd.           |                         | 6      |                    | 4,754            |                   |
| SK Shipping Co., Ltd.                   |                         | 365    |                    |                  |                   |
| Others                                  |                         | 5,089  |                    | 10,876           | 433               |
| Total                                   | (Won) 1                 | 17,941 | (Won) 5,618        | (Won) 502,449    | (Won) 5,228       |

|   |                | As of December 31, 2010 |                 |             |  |
|---|----------------|-------------------------|-----------------|-------------|--|
|   | Accounts       |                         |                 | Guarantee   |  |
|   | receivable and | Guarantee               | Accounts        | deposits    |  |
|   | loans          | deposits                | payable         | received    |  |
| Ultimate parent company:                |                |                         |                 |             |  |
| SK C&C Co., Ltd.                        | (Won) 935      | (Won)                   | (Won) 203,031   | (Won) 3,585 |  |
| Parent Company:                         |                |                         |                 |             |  |
| SK Holdings Co., Ltd.                   | 480            |                         | 1,595           |             |  |
| Associates:                             |                |                         |                 |             |  |
| SK Marketing & Company Co., Ltd.        | 12,497         |                         | 35,068          |             |  |
| F&U Credit Information Co., Ltd.        | 47             |                         | 7,002           |             |  |
| SK Wyverns Baseball Club Co., Ltd.      | 3,295          |                         |                 |             |  |
| Wave City Development Co., Ltd.         | 38,412         |                         |                 |             |  |
| Daehan Kanggun BcN Co., Ltd.            | 30,224         |                         |                 |             |  |
| HanaSK Card Co., Ltd.                   | 8,478          |                         | 19,948          |             |  |
| Others                                  | 1              |                         | 2,706           |             |  |
| Others:                                 |                |                         |                 |             |  |
| SK innovation Co., Ltd.                 | 1,204          | 96                      |                 | 23          |  |
| SK MNS Co., Ltd.                        | 1,591          |                         | 4,036           |             |  |
| SK Engineering & Construction Co., Ltd. | 2,610          |                         | 42,880          | 82          |  |
| SKC Co., Ltd.                           | 109            |                         | 6               |             |  |
| SK Telesys Co., Ltd.                    | 14,207         |                         | 63,350          |             |  |
| SK Mobile energy Co., Ltd.              | 2              |                         | 645             |             |  |
| SK Networks Co., Ltd.                   | 3,203          | 5,513                   | 99,284          | 689         |  |
| MRO Korea Co., Ltd.                     | 6              |                         | 1,985           |             |  |
| SK Networks Service Co., Ltd.           | 1              |                         | 10,585          |             |  |
| SK Pinx Co., Ltd.                       |                |                         | 6               |             |  |
| SK Shipping Co., Ltd.                   | 69             |                         |                 |             |  |
| Others                                  | 850            |                         | 3,510           | 258         |  |
| m                                       | ATT \ 110.001  | MI ) 5 600              | (III. ) 405 (CT | (TI ) 4 (27 |  |
| Total                                   | (Won) 118,221  | (Won) 5,609             | (Won) 495,637   | (Won) 4,637 |  |

|   | As of January 1, 2010 |                    |                  |                   |  |
|---|-----------------------|--------------------|------------------|-------------------|--|
|   | Accounts              |                    | Guarantee        |                   |  |
|   | receivable and loans  | Guarantee deposits | Accounts payable | deposits received |  |
| Ultimate parent company:                |                       | •                  | • •              |                   |  |
| SK C&C Co., Ltd.                        | (Won) 1,070           | (Won)              | (Won) 260,732    | (Won) 5           |  |
| Parent Company:                         |                       |                    |                  |                   |  |
| SK Holdings Co., Ltd.                   | 249                   |                    | 2                | 23                |  |
| Associates:                             |                       |                    |                  |                   |  |
| SK Marketing & Company Co., Ltd.        | 3,542                 |                    | 31,366           | 248               |  |
| F&U Credit Information Co., Ltd.        | 17                    |                    | 3,746            |                   |  |
| SK Wyverns Baseball Club Co., Ltd.      | 6,022                 |                    | 2,982            |                   |  |
| Wave City Development Co., Ltd.         | 38,412                |                    |                  |                   |  |
| Others                                  | 1,520                 |                    | 3,275            | 265               |  |
| Others:                                 |                       |                    |                  |                   |  |
| SK innovation Co., Ltd.                 | 1,712                 | 96                 | 177              | 172               |  |
| SK MNS Co., Ltd.                        | 60                    |                    | 3,196            |                   |  |
| SK Engineering & Construction Co., Ltd. | 208                   |                    | 44,420           | 82                |  |
| SKC Co., Ltd.                           | 67                    |                    | 6                |                   |  |
| SK Telesys Co., Ltd.                    | 242                   |                    | 55,585           |                   |  |
| SK Mobile energy Co., Ltd.              | 1                     |                    |                  |                   |  |
| SK Networks Co., Ltd.                   | 5,240                 | 330                | 281,346          | 54,461            |  |
| MRO Korea Co., Ltd.                     | 3                     |                    | 926              |                   |  |
| SK Networks Service Co., Ltd.           | 1                     |                    | 13,028           |                   |  |
| SK Pinx Co., Ltd.                       | 1,310                 |                    |                  |                   |  |
| SK Shipping Co., Ltd.                   | 504                   |                    |                  | 1,657             |  |
| Others                                  | 7,298                 | 5,401              | 10,852           | 6,213             |  |
|   |                       |                    |                  |                   |  |
| Total                                   | (Won) 67,478          | (Won) 5,827        | (Won) 711,639    | (Won) 63,126      |  |
|   |                       |                    |                  |                   |  |

### c. Compensation for the key management

The Company considers registered directors who have substantial roles and responsibility in planning, operating, and controlling of the business as key management. The considerations given to such key management for the years ended December 31, 2011 and 2010 are as follows (In millions of Korean won):

|   | For the year ended |                 |              |             |                  |             |
|---|--------------------|-----------------|--------------|-------------|------------------|-------------|
|   | ]                  | December 31, 20 | 11           | Ι           | December 31, 201 | 0           |
|   |                    | Severance       |              |             | Severance        |             |
| Payee                                     | Payroll            | indemnities     | Total        | Payroll     | indemnities      | Total       |
| Eight (8) Registered directors (including |                    |                 |              |             |                  |             |
| outside directors)                        | (Won) 9.643        | (Won) 837       | (Won) 10,480 | (Won) 2.994 | (Won) 702        | (Won) 3,696 |

#### 29. COMMITMENTS AND CONTINGENCIES

#### Restricted deposits

- a. At December 31, 2011, the Company has guarantee deposits related to its checking accounts which are restricted for use by the banks totaling (Won)39 million. In addition, the Company restricts a portion of its deposits for various charitable contributions amounting to (Won)78,000 million.
- b. At December 31, 2011, certain short-term and long-term financial instruments totaling (Won)162,012 million are secured for payment guarantee of short-term borrowings, accounts payable and others.

#### Collateral assets and commitments

- c. As of December 31, 2011, SK Broadband Co., Ltd., a subsidiary, agreed to provide guarantees for Broadband Media Co., Ltd. s loans. For the guarantee, SK Broadband Co., Ltd. has provided its properties as collaterals as follows: (Won)65,000 million to Hana Bank, (Won)78,000 million to IBK Capital and (Won)52,000 million to Kookmin Bank, respectively. The Company also provided its short-term financial instruments as collaterals as follows: (Won)60,000 million to Korea Exchange Bank, (Won)35,000 million to Hana Bank, (Won)39,000 million to Nonghyup and (Won)20,000 million to Woori Bank, respectively.
- d. SK Broadband Co., Ltd. has provided guarantees for loans of Broadband CS Co., Ltd. For the guarantee, SK Broadband Co., Ltd. has pledged its properties as collateral in the amount of (Won)16,900 million to Kookmin Bank as of December 31, 2011.
- e. SK Broadband Co., Ltd. has pledged its properties as collateral for leases in the amount of (Won)18,300 million as of December 31, 2011.
- f. As of December 31, 2011, SK Telink Co., Ltd., a subsidiary, pledged its machinery totaling (Won)156,100million (book value of (Won)25,800 million) as collateral for borrowings to Korea Development Bank.
- g. For year ended December 31, 2011, PS & Marketing Corporation, a subsidiary, borrowed (Won)20,000 million from Shinhan Bank and obtained a line of credit for (Won)20,000 million, for operational purposes. In relation to the borrowings and line of credit, PS & Marketing Corporation pledged (Won)52,000 million of inventory as collateral to Shinhan Bank.
- h. As of December 31, 2011, Sky Property Mgmt, Ltd., a subsidiary, pledged CNY800 million of building and land use right (long-term prepaid expenses) as collateral for its long-term borrowing amounting to CNY560 million to Korean Exchange Bank and China Merchants Bank.
- i. As of December 31, 2011, the Company has participated in Tactical Airship program with Joint Defense Corporation. For an advance receipt amounting to (Won)4,200 million, which Joint Defense Corporation received, the Company provides payment guarantees to the Defense Acquisition Program Administration.

#### **Contingencies**

j. Since April 2008, customers of SK Broadband (then Hanarotelecom Incorporated), a subsidiary, have filed lawsuits against SK Broadband alleging that subscribers personal information was leaked due to the company s poor data protection policies. In July 2011, the Seoul Central District Court rendered a judgment that accepted the plaintiffs claims in part, totaling approximately Won (Won)4,500 million compared to the plaintiff s claims of approximately (Won)24,700 million. As of December 31, 2011, the case is

pending at the appellate court after appeals by SK Broadband and the plaintiffs; the Company has accrued a provision for this case in the amount of (Won)4,500 million.

#### 30. DERIVATIVE INSTRUMENTS

#### a. Currency swap contract under cash flow hedge accounting

The Company has entered into a floating-to-fixed cross currency swap contract with Credit Agricole Corporate & Investment Bank to hedge the foreign currency risk and the interest rate risk of U.S. dollar denominated long-term borrowings with face amounts totaling US\$100,000,000 borrowed on October 10, 2006. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated loss on valuation of derivatives amounting to (Won)4,461 million (net of tax effect totaling (Won)924 million and foreign exchange translation loss arising from U.S. dollar denominated long-term borrowings totaling (Won)20,530 million) is accounted for as accumulated other comprehensive loss.

In addition, the Company has entered into a floating-to-fixed cross currency swap contract with HSBC and SMBC Bank to hedge the foreign currency risk and the interest rate risk of its unguaranteed Japanese yen denominated bonds with face amounts totaling JPY12,500,000,000 issued on November 13, 2007. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)1,772 million (net of tax effect totaling (Won)1,162 million and foreign exchange translation loss arising from unguaranteed Japanese yen denominated bonds totaling (Won)81,583 million) is accounted for as accumulated other comprehensive income.

In addition, the Company has entered into a floating-to-fixed cross currency swap contract with Mizuho Corporation Bank to hedge the foreign currency risk and the interest rate risk of its unguaranteed Japanese yen denominated bonds with face amounts totaling JPY3,000,000,000 issued on January 22, 2009. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)2,344 million (net of tax effect totaling (Won)748 million and foreign exchange translation gain arising from unguaranteed Japanese yen denominated bonds totaling (Won)1,577 million) is accounted for as accumulated other comprehensive income.

In addition, the Company has entered into a floating-to-fixed cross currency swap contract with Bank of Tokyo-Mitsubishi Bank to hedge the foreign currency risk and the interest rate risk of its unguaranteed Japanese yen denominated bonds with face amounts totaling JPY5,000,000,000 issued on March 5, 2009. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)957 million (net of tax effect totaling (Won)305 million and foreign exchange translation gain arising from unguaranteed Japanese yen denominated bonds totaling (Won)4,355 million) is accounted for as accumulated other comprehensive income.

In addition, the Company has entered into a fixed-to-fixed cross currency swap contract with Morgan Stanley and five banks to hedge the foreign currency risk of unguaranteed U.S. dollar denominated bonds with face amounts totaling US\$400,000,000 at annual fixed interest rate of 6.63% issued on July 20, 2007. As of December 31, 2011, in connection with unsettled foreign currency swap contract to which cash flow hedge accounting is applied, an accumulated loss on valuation of derivatives amounting to (Won)53,284 million (excluding tax effect totaling (Won)17,012 million and foreign exchange translation loss arising from unguaranteed U.S. dollar denominated bonds totaling (Won)3,736 million) is accounted for as other comprehensive loss. Meanwhile, the gain on valuation of currency swap which was incurred before application of hedge accounting, amounting to (Won)129,806 million was charged to current operations for the year ended December 31, 2011.

In addition, on October 14, 2011, the Company has entered into a floating-to-fixed cross currency swap contract with DBS and Credit Agricole Corporate & Investment Bank to hedge the foreign currency risk and the interest rate risk of its unguaranteed U.S. dollar denominated bonds with face amounts totaling US\$220,000, 000 issued on April 29, 2009. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated loss on valuation of derivatives amounting to (Won)399 million (excluding tax effect totaling (Won)127 million and foreign exchange translation gain arising from unguaranteed U.S. dollar denominated bonds totaling (Won)1,026 million) is accounted for as other comprehensive loss.

In addition, the Company has entered into a floating-to-fixed cross currency swap contract with DBS Bank and Citi Bank to hedge the foreign currency risk and the interest rate risk of its U.S. dollar denominated bonds with face amounts totaling US\$250,000,000 issued on December 15, 2011. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)18,801 million (net of tax effect totaling (Won)6,003 million and foreign exchange translation gain arising from unguaranteed U.S. dollar denominated bonds totaling (Won)1,284million) is accounted for as accumulated other comprehensive income.

In addition, the Company has entered into a floating-to-fixed cross currency swap contract with United Overseas Bank to hedge the foreign currency risk and the interest rate risk of its Singapore dollar denominated bonds with face amounts totaling S\$65,000,000 issued on December 15, 2011. As of December 31, 2011, in connection with unsettled cross currency interest rate swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)2,147 million (net of tax effect totaling (Won)685 million and foreign exchange translation loss arising from unguaranteed Singapore dollar denominated bonds totaling (Won)154 million) is accounted for as accumulated other comprehensive income.

In addition, SK Broadband Co., Ltd., a subsidiary of the Company, has entered into a fixed-to-fixed cross currency swap contract with Korea Development Bank and other five banks to hedge the foreign currency risk of U.S. dollar denominated bonds with face amounts totaling US\$500,000,000 at annual fixed interest rate of 7.0% issued on February 1, 2005. As of December 31, 2011, in connection with unsettled foreign currency swap contract to which cash flow hedge accounting is applied, an accumulated gain on valuation of derivatives amounting to (Won)3,657 million (excluding foreign exchange translation loss arising from U.S. dollar denominated bonds totaling (Won)107,529 million) is accounted for as accumulated other comprehensive income. Meanwhile, loss on valuation of currency swap which was incurred before the application of hedge accounting, amounting to (Won)46,856 million was charged to current operations for the year ended December 31, 2011.

b. Convertible option where no hedge accounting is applied In addition, SK Communications Co., Ltd., a subsidiary of the Company, sold its shares of Etoos Co., Ltd. on October 19, 2009 and acquired convertible bonds on disposal of its shares. In connection with convertible option which is embedded in convertible bonds, loss on valuation of convertible option of (Won)943 million and gain on valuation of convertible option of (Won)736 million for the years ended December 31, 2011 and December 31, 2010, respectively, are charged to current operations.

As of December 31, 2011, fair values of above derivatives recorded in assets or liabilities and details of derivative instruments are as follows (In thousands of U.S. dollars, Singapore dollars, Japanese yen and millions of Korean won):

| The state of the s | <b>77.1.1</b> 0                              |        |   | Duration                        | Design<br>as C | ash     | Fair value  Not                         | <b></b>   |        |
|--|--|--------|---|---------------------------------|----------------|---------|---|-----------|--------|
| Туре   | Hedged item                                  | Α      | amount                                  | of Contract                     | Flow I         | ledge   | Designated                              | Tot       | al     |
| Current assets: Floating-to-fixed cross currency interest swap   | Japanese yen<br>denominated bonds            |        |   | Jan. 22, 2009                   |                |         |   |           |        |
| Fix-to-fixed cross currency swap   | U.S. dollar denominated bonds                | JPY    | 3,000,000                               | ~ Jan. 22, 2012<br>Feb. 1, 2005 | (Won)          | 1,515   | (Won)                                   | (Won)     | 1,515  |
| Floating-to-fixed cross currency swap  | Japanese yen denominated bonds               | US\$   | 500,000                                 | ~Feb. 1, 2012<br>Nov. 13, 2007  |                | 64,330  |   |           | 64,330 |
|  |  | JPY    | 12,500,000                              | ~ Nov. 13, 2012                 |                | 82,193  |   |           | 82,193 |
| Non-current assets:  |  |        |   |                                 |                |         |   |           |        |
| Floating-to-fixed cross currency swap  | U.S. dollar denominated long-term borrowings |        |   | Oct. 10, 2006                   |                |         |   |           |        |
|  |  | US\$   | 100,000                                 | ~ Oct. 10, 2013                 |                | 15,145  |   |           | 15,145 |
| Fix-to-fixed cross currency swap   | U.S. dollar denominated bonds                |        |   | Jul. 20, 2007                   |                |         |   |           |        |
|  | TIG 1 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1     | US\$   | 400,000                                 | ~ Jul. 20, 2027                 |                | 63,246  |   |           | 23,520 |
| Fix-to-fixed cross currency swap   |  | 7.7G A | •====================================== | Dec. 15, 2011                   |                |         |   |           | • 004  |
| Ein to fined among aumanan   | bonds<br>Sincerpre deller                    | US\$   | 250,000                                 | ~ Dec. 12, 2014                 |                | 23,520  |   |           | 2,986  |
| Fix-to-fixed cross currency swap   | denominated bonds                            | Ω¢     | <i>(5</i> ,000                          | Dec. 15, 2011                   |                | 2.006   |   |           |        |
|  |  | S\$    | 65,000                                  | ~ Dec. 12, 2014                 |                | 2,986   |   |           |        |
| Convertible Option   | Convertible bonds securities                 |        |   | Sep. 1, 2009                    |                |         |   |           |        |
|  |  | (Won)  | 50,000                                  | ~Aug. 31, 2014                  |                |         | 1,018                                   |           | 1,018  |
| Total assets   |  |        |   |                                 | (Won) 2        | 252,935 | (Won) 1,018                             | (Won) 2   | 53.953 |
| Total assets   |  |        |   |                                 | (((011))2      | 2,733   | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (11011) 2 | 33,733 |
| Current liabilities:   |  |        |   | M 05 2000                       |                |         |   |           |        |
| Floating-to-fixed cross  | T  |        |   | Mar. 05, 2009                   |                |         |   |           |        |
| currency interest swap   | Japanese yen denominated bonds               | JPY    | 5,000,000                               | ~ Mar. 5, 2012                  | (Won)          | 3,093   | (Won)                                   | (Won)     | 3,093  |
| Floating-to-fixed Interest   | denominated bonds                            | JII    | 3,000,000                               | Oct. 14, 2011                   | ( ** 011)      | 5,075   | (11011)                                 | ( ** 011) | 3,093  |
| rate swap  | U.S. dollar denominated bonds                | US\$   | 220,000                                 | ~ Apr. 29, 2012                 |                | 1,552   |   |           | 1,552  |
|  |  |        |   | _                               |                |         |   |           |        |
| Total liabilities  |  |        |   |                                 | (Won)          | 4,645   | (Won)                                   | (Won)     | 4,645  |
|  |  |        |   |                                 |                |         |   |           |        |

### 31. CONSOLIDATED STATEMENTS OF CASH FLOWS

Adjustments for income and expenses from operating activities for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|  | For the years ended  |          |                      |           |
|--|----------------------|----------|----------------------|-----------|
|  | December 31,<br>2011 |          | December 31,<br>2010 |           |
| Reversal of allowance for doubtful accounts                    | ((Won)               | 2,301)   | ((Won)               | 805)      |
| Gain on disposal of property, equipment and intangible assets  |                      | (6,275)  |                      | (11,340)  |
| Interest income  | (                    | 168,148) |                      | (237,392) |
| Dividend income  |                      | (26,433) |                      | (28,680)  |
| Gain on foreign currency translation                           |                      | (1,984)  |                      | (16,950)  |
| Gain on valuation of short-term securities                     |                      | (2,617)  |                      |           |
| Gain on disposal of long term investment securities            | (                    | 164,454) |                      | (174,801) |
| Reversal of impairment loss on long term investment securities |                      |          |                      | (39)      |
| Gain on valuation of derivatives                               |                      | (3,785)  |                      | (1,241)   |
| Gain on transaction of derivatives                             |                      |          |                      | (7,951)   |
| Gain on valuation of financial liabilities at FVTPL            |                      | (63,769) |                      |           |
| Equity in earnings of investments in affiliates                |                      | (39,131) |                      | (41,828)  |
| Other income   |                      | (1,733)  |                      | (5,164)   |
| Provision for retirement benefits                              |                      | 68,814   |                      | 86,672    |
| Depreciation and amortization                                  | 2,                   | 482,703  | 2                    | 2,302,264 |
| Bad debt expenses  |                      | 83,748   |                      | 77,780    |
| Loss on disposal of property, equipment and intangible assets  |                      | 21,136   |                      | 70,025    |
| Loss on disposal of long term investment securities            |                      | 434      |                      | 11,329    |
| Loss on impairment of intangible assets                        |                      | 2,580    |                      | 7,550     |
| Other bad debt expenses  |                      | 12,847   |                      | 12,293    |
| Interest expenses  |                      | 297,172  |                      | 379,289   |
| Loss on foreign currency translation                           |                      | 6,409    |                      | 1,788     |
| Loss on disposal of short-term investment securities           |                      |          |                      | 1,866     |
| Loss on disposal of long term investment securities            |                      | 447      |                      | 2,368     |
| Loss on impairment of long term investment securities          |                      | 12,846   |                      | 3,404     |
| Loss on valuation of derivatives                               |                      | 943      |                      | 19,198    |
| Loss on transaction of derivatives                             |                      | 15,577   |                      |           |
| Loss on valuation of financial liabilities at FVTPL            |                      |          |                      | 19,233    |
| Equity in losses of investments in affiliates                  |                      | 86,280   |                      | 45,242    |
| Income tax expense   | :                    | 599,093  |                      | 544,530   |
| Other expenses   |                      | 15,283   |                      | 30,880    |
|  |                      |          |                      |           |

(Won) 3,225,682

(Won) 3,089,520

Changes in assets and liabilities from operating activities for the years ended December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|  | For the years ended  |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |
| Accounts receivable trade              | (Won) 61,728         | ((Won) 6,636)        |  |
| Accounts receivable other              | 1,617,947            | (115,643)            |  |
| Accrued income                         | 12,570               | (14,976)             |  |
| Advance payments                       | 30,734               | (66,474)             |  |
| Prepaid expenses                       | 64,165               | 18,695               |  |
| Inventories                            | (132,223)            | (98,275)             |  |
| Other current assets                   | (12,270)             | (7,416)              |  |
| Long-term accounts receivables - other | 521,691              | 234,563              |  |
| Accounts payable trade                 | 4,528                | 19,433               |  |
| Accounts payable other                 | 66,048               | 138,965              |  |
| Advanced receipts                      | (4,721)              | 20,549               |  |
| Withholdings                           | 97,380               | 133,924              |  |
| Accrued expenses                       | (24,961)             | 67,678               |  |
| Unearned revenue                       | (55,799)             | (63,179)             |  |
| Retirement benefit payment             | (77,754)             | (62,689)             |  |
| Plan assets                            | (6,618)              | (14,372)             |  |
| Other non-current                      | 4,697                | (6,874)              |  |
| Others                                 | 13,081               | 100,079              |  |
|  |                      |                      |  |
|  | (Won) 2,180,223      | (Won) 277,352        |  |

Significant non-cash transactions for the years ended December 31, 2011 and December 31, 2010 are as follows (in millions of Korean won):

|  | For the years ended  |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2011 | December 31,<br>2010 |  |
| Transfer of construction in progress to property and           |                      |                      |  |
| equipment  | (Won) 1,859,694      | (Won) 1,544,699      |  |
| Transfer of inventories to tangible assets account             | 60,212               | 67,694               |  |
| Accounts payable -other of tangible assets and others          | 876,795              |                      |  |
| Write-off of accounts receivable-trade and others              | 121,805              | 97,979               |  |
| Transfer of bonds payable to current portion of long-term debt |                      |                      |  |
| account  | 1,579,779            | 931,670              |  |
| Transfer of long-term borrowings to current portion of         |                      |                      |  |
| long-term debt account   | 113,543              | 911,958              |  |

#### 32. DISCONTINUED OPERATION

The Company s income (loss) of discontinued operation, which include financial information related to SK i-media which was sold during the year ended December 31, 2011 and SK-KTB Music Investment Fund which was liquidated during the year ended December 31, 2010, are as follows (In millions of Korean won):

|   | For the year ended   |                      |
|---|----------------------|----------------------|
|   | December 31,<br>2011 | December 31,<br>2010 |
| Operating loss generated by discontinued operation          | ((Won) 2,945)        | ((Won) 7,944)        |
| Financial income (loss) generated by discontinued operation | (145)                | 308                  |
| Gain on disposal of discontinued operation                  | 1,398                | 910                  |
| Loss generated by discontinued operation                    | ((Won) 1,692)        | ((Won) 6,276)        |
| Attributable to:  |                      |                      |
| Controlling interests                                       | ((Won) 1,097)        | ((Won) 3,900)        |
| Non-controlling interests                                   | ((Won) 595)          | ((Won) 2,826)        |
|   | ((Won) 1.692)        | ((Won) 6.726)        |
|   | (( vv Oii) 1,092)    | (( ** 011) 0,720)    |

Net cash flows related to discontinued operation for the years ended December 31, 2011 and 2010 are as follows (in millions of Korean won):

|                                      | For the year ended   |                      |  |
|--------------------------------------|----------------------|----------------------|--|
|                                      | December 31,<br>2011 | December 31,<br>2010 |  |
| Cash flows from operating activities | ((Won) 1,864)        | ((Won) 1,266)        |  |
| Cash flows from investing activities | 207                  | (2,226)              |  |
| Cash flows from financing activities | 1,600                | 1,400                |  |
| Net cash flows                       | ((Won) 57)           | ((Won) 2,092)        |  |

2011 Sale of SK i-media

The Company disposed of its common shares in SK i-media Co., Ltd., a game software production business, during the year ended December 31, 2011, and general information on the discontinued operation is as follows:

Description

Main business
Date of initial public announcement
Date of sale
Method of disposal
Purchasing company

On-line & Mobile game software production and provision September 30, 2011 October 20, 2011 Disposal of common stock

LK Media tech Inc.

2010 Liquidation of SK-KTB Music Investment Fund

The Company liquidated SK-KTB Music Investment Fund in October 2010, SK-KTB Music Investment Fund s operation in the consolidated income statement is treated as a discontinued operation, and accordingly is presented as a single item between income tax expenses for continuing operation and net income.

#### 33. SUBSEQUENT EVENTS

a. Resolution of acquisition of common stock in Hynix Semiconductor Inc.

On November 11, 2011, in accordance with the resolution of the Board of Directors, the Company decided to acquire 146,100,000 shares of common stock in Hynix Semiconductor Inc. for approximately (Won)3,426,657 million. The acquisition was completed on February 14, 2012. The Company acquired the investee s common stock by cash settlement; the Company purchased old and new stocks issued by Hynix. As a result of the acquisition, the Company s ownership of Hynix Semiconductor Inc. is 21.05%.

#### Borrowing of bank loans

On November 10, 2011, in accordance with the resolution of the Board of Directors, the Company decided to borrow (Won)2,500,000 million (classified as short term borrowing of (Won)500,000 million and long term borrowing of (Won)2,000,000 million) of a syndicated loan from Kookmin Bank and Woori Bank. On February 14, 2012, the Company executed the loan to pay for the acquisition of the equity interest of Hynix Semiconductor. The maturity of the short-term borrowing is one year and long-term borrowing is three years from the execution date.

#### c. Disposal of available-for-sale financial assets

On January 13, 2012, in accordance with the resolution of the Board of Directors, SK Communications Co., Ltd, a subsidiary of the Company, decided to dispose its (Won)20,000 million of convertible securities issued by Etoos Co., Ltd. to Shinhan the 2nd Private Investment Company for (Won)19,000 million. The transaction was completed on February 2, 2012.

d. Fair Trade Commission (FTC) Proceedings (Unaudited)

In March 2012, the FTC fined the Company (Won) 20,300 million for allegedly colluding with KT, LG U+, Samsung Electronics, LG Electronics and Pantech to inflate the prices of handsets while advertising that the handsets are offered at a discount through subsidy plans. The Company is currently planning to file an appeal.

#### 34. RISK MANAGEMENT

#### Financial Risk Management

The Company is exposed to credit risk, liquidity risk and market risk. The Company implements a risk management system to monitor and manage these specific risks.

The Company s financial assets under financial risk management consist of cash and cash equivalents, financial instruments, financial assets available-for-sale, trade and other receivables, and financial liabilities such as trade and other payables, borrowings, and bonds payable.

a. Market risk

a-(1) Currency risk

The Company is exposed to currency risk of its revenue and expenditure that are denominated in a currency other than the functional currency of the Company. The Company primarily transacts in USD, JPY and EUR, besides its functional currency of KRW. The Company has hedging policies based on its business characteristics and its current financial instruments (which hedge its currency risks). In addition, the Company analyzes, manages and reports currency risk periodically through its foreign currency denominated receivables and payables management system.

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The book value of the Company s monetary assets and liabilities denominated in foreign currencies as of December 31, 2011, is as follows (In millions of Korean won, thousands of U.S. dollars, thousands of Euros, thousands of Japanese yen, thousands of other currencies):

|        |                    | Assets                | Liabilities        |                       |  |  |
|--------|--------------------|-----------------------|--------------------|-----------------------|--|--|
|        | Foreign currencies | Korean won equivalent | Foreign currencies | Korean won equivalent |  |  |
| US\$   | 91,388             | (Won) 105,440         | 1,876,911          | (Won) 2,164,641       |  |  |
| EUR    | 8                  | 12                    | 6,761              | 10,101                |  |  |
| JPY    | 166,072            | 2,466                 | 20,616,595         | 306,189               |  |  |
| CNY    |                    |                       | 560,002            | 97,010                |  |  |
| SGD    |                    |                       | 64,423             | 57,107                |  |  |
| Others | 3,938              | 380                   | 546                | 167                   |  |  |
|        |                    | (Won) 108,298         |                    | (Won) 2,635,215       |  |  |

In addition, the Company has entered into a cross currency swaps to hedge against currency risk related to foreign currency borrowings and bonds payable. (Refer to Note 30)

Effects of a 10% change in foreign currency to the Company s functional currency on income before income tax for the year ended f December 31, 2011 are as follows (In millions of Korean won, thousands of U.S. dollars, thousands of Euros, thousands of Japanese yen, thousands of other currencies):

|        | 10% increase in KRW against foreign currency |       |       | ase in KRW<br>eign currency |
|--------|--|-------|-------|-----------------------------|
| US\$   | ((Won) 37                                    | ,556) | (Won) | 37,556                      |
| EUR    | (1   | ,009) |       | 1,009                       |
| JPY    |  | 58    |       | (58)                        |
| CNY    | (9   | ,701) |       | 9,701                       |
| Others |  | 21    |       | (21)                        |

#### a-(2) Equity price risk

The Company has investments in listed and non-listed equity securities for its liquidity and ongoing operational purposes. Refer to Note 7 for details on the carrying value of these investments. As of December 31, 2011, marketable equity securities are (Won)1,288,348 million.

#### a-(3) Interest rate risk

The Company s interest bearing assets are mostly fixed-interest bearing assets, as such, the Company s revenue and operating cash flow are not influenced by the changes in market interest rates. However, the Company is exposed to interest rate risk due to its borrowing with floating interest rate. The Company considers various alternatives to hedge its interest rate risk and optimize its financing, which includes refinancing, renewal, alternative finance and hedging options.

As of December 31, 2011, borrowings and bonds payables with floating interest rate amounted to (Won)1,146,775 million and the Company has entered into interest rate swaps to hedge interest rate risk related to floating-rate borrowings and bonds payables (Refer to Note 31).

For the year ended December 31, 2011, assuming an interest rate change of 1% and considering all other variables as fixed, income before income tax would change upward or downward by (Won)1,320 million due to the interest expenses of borrowings and bonds payables with floating interest rate.

#### b. Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet his/her contractual obligations. To manage credit risk, the Company evaluates the credit worthiness of each customer or counterparty considering the party s financial information, its own trading records and other factors; based on such information the Company establishes credit limits for each customer or counterparty.

For the year ended December 31, 2011, the Company has no trade and other receivables or loans which have indications of significant impairment loss or are significantly overdue. As a result, the Company believes that the possibility of default is low. Also, the Company s credit risk can rise due to transactions with financial institutions related to its cash and cash equivalents, financial instruments and derivates. To minimize such risk, the Company has a policy to deal with high credit worthy financial institutions. The amount of maximum exposure to credit risk of the Company is the same as the book value of financial assets as of December 31, 2011.

In addition, the aging analysis of trade and other receivables that are past due at the end of the reporting period but not impaired is stated in Note 5 and the analysis of financial assets that are individually determined to be impaired at the end of the reporting period is stated in Note 23.

#### c. Liquidity risk

The Company s approach to managing liquidity is to ensure that it maintains sufficient cash and cash equivalents and liquidity through the utilization of its various committed credit lines, while operating an effective business.

The contractual maturity of financial liabilities of the Company as of December 31, 2011 is as follows (In millions of Korean won):

|                         | Less than 1 year | 1-5 years       | More than 5 years | Total           |
|-------------------------|------------------|-----------------|-------------------|-----------------|
| Borrowings (Note a)     | (Won) 711,222    | (Won) 257,960   | (Won) 65,893      | (Won) 1,035,075 |
| Bonds payable (Note b)  | 1,532,720        | 2,605,943       | 661,320           | 4,799,983       |
| Derivatives liabilities | 4,645            |                 |                   | 4,645           |
| Trade payables          | 195,391          |                 |                   | 195,391         |
| Other payables (Note c) | 2,393,624        | 1,000,762       | 4,985             | 3,399,371       |
|                         |                  |                 |                   |                 |
| Total                   | (Won) 4,837,602  | (Won) 3,864,665 | (Won) 732,198     | (Won) 9,434,465 |

(Note a) Includes both principal and debt payments

(Note b) Exclusive of bond discount.

(Note c) Includes undiscounted long-term payables and long-term security deposits the Company received.

#### Capital Management

The Company manages its equity to ensure that it will be able to continue as a business while maximizing the return to shareholders through the optimization of its debt and equity balance. The Company s overall strategy remains unchanged since 2010.

The Company monitors its debt-equity ratio as a capital management indicator. This ratio is calculated as total liabilities divided by total equity; the total liabilities and equity balances are extracted from the consolidated financial statements.

The Company s debt-equity ratio as of December 31, 2011, December 31, 2010 and January 1, 2010 are as follows (In millions of Korean won):

|                   | December 31,     | December 31,     | January 1,       |
|-------------------|------------------|------------------|------------------|
|                   | 2011             | 2010             | 2010             |
| Total liabilities | (Won) 11,633,327 | (Won) 10,724,390 | (Won) 11,488,679 |
| Equity            | 12,732,709       | 12,407,999       | 11,848,045       |
| Equity            | 12,732,709       | 12,407,999       | 11,040,043       |
| Debt-equity ratio | 91.37%           | 86.43%           | 96.97%           |

SEPARATE FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2011, DECEMBER 31, 2010 AND JANUARY 1, 2010 AND

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

AND INDEPENDENT AUDITORS REPORT

Audit Tax Consulting Financial Advisory

Deloitte Anjin LLC 12Fl., One IFC 23-5 Yoido-dong, Youngdeungpo-gu, Seoul 150-876. Korea

Tel: +82 (2) 6676 1000 Fax: +82 (2) 6674 2114 www.deloitteanjin.co.kr

### **Independent Auditors Report**

English Translation of a Report Originally Issued in Korean

To the Shareholders and Board of Directors of

SK Telecom Co., Ltd.

We have audited the accompanying separate financial statements of SK Telecom Co., Ltd. (the Company ). The separate financial statements consist of the separate statements of financial position as of December 31, 2011 and 2010 and January 1, 2010, respectively, and the related separate statements of income, comprehensive income, changes in shareholders equity and separate statements of cash flows, all expressed in Korean won, for the years ended December 31, 2011 and 2010, respectively. The Company s management is responsible for the preparation and fair presentation of the separate financial statements and our responsibility is to express an opinion on these separate financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2011 and 2010 and January 1, 2010, respectively, and the results of its operations and its cash flows for the years ended December 31, 2011 and 2010, respectively, in conformity with Korean International Financial Reporting Standards (K-IFRS).

Our audits also comprehended the translation of Korean Won amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis in Note 2. Such U.S. dollar amounts are presented solely for the convenience of readers outside of Korea.

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Accounting principles and auditing standards and their application in practice vary among countries. The accompanying separate financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying separate financial statements are for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

March 13, 2012

#### Notice to Readers

This report is effective as of March 13, 2012, the auditors report date. Certain subsequent events or circumstances may have occurred between the auditors report date and the time the auditors report is read. Such events or circumstances could significantly affect the accompanying financial statements and may result in modification to the auditors report.

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### SEPARATE STATEMENTS OF FINANCIAL POSITION

# **AS OF DECEMBER 31, 2011, 2010 AND JANUARY 1, 2010**

|                                  |        |               | Korean won    |               | Translatio   | on into U.S. dollar | s (Note 2) |
|----------------------------------|--------|---------------|---------------|---------------|--------------|---------------------|------------|
|                                  |        | December 31,  | December 31,  | January 1,    | December 31, | December 31,        | January 1, |
| ASSET                            |        | 2011          | 2010          | 2010          | 2011         | 2010                | 2010       |
| CLIDDENIT ACCETO                 | Notes  | (In millions) |               |               |              | (In thousands)      |            |
| CURRENT ASSETS:                  | 4.20   | (War) 905 559 | (Wan) 257 470 | (Won) 422,125 | \$ 773,032   | ¢ 200 562           | \$ 364,372 |
| Cash and cash equivalents        | 4,29   | (Won) 895,558 | (Won) 357,470 | (Won) 422,125 | \$ 773,032   | \$ 308,563          | \$ 304,372 |
| Short-term financial instruments | 127    | 627 500       | 299,500       | 200 757       | 541 640      | 250 524             | 266 514    |
| Short-term investment            | 4,27   | 627,500       | 299,300       | 308,757       | 541,649      | 258,524             | 266,514    |
| securities                       | 4,6    | 90,573        | 393,811       | 370,182       | 78,181       | 339,932             | 319,536    |
| Accounts receivable -            | 7,0    | 90,373        | 393,011       | 370,102       | 70,101       | 339,932             | 319,330    |
| trade, net                       | 4,5,26 | 1,282,234     | 1,453,061     | 1,379,547     | 1,106,805    | 1,254,261           | 1,190,804  |
| Short-term loans, net            | 4,5,26 | 88,236        | 80,731        | 66,467        | 76,164       | 69,686              | 57,373     |
| Accounts receivable -            | 4,3,20 | 00,230        | 00,731        | 00,407        | 70,104       | 09,000              | 31,313     |
| other, net                       | 4,5,26 | 774,221       | 2,499,969     | 2,400,176     | 668,296      | 2,157,936           | 2,071,796  |
| Prepaid expenses                 | 7,3,20 | 79,668        | 156,153       | 141,042       | 68,768       | 134,789             | 121,745    |
| Inventories                      |        | 8,407         | 9,019         | 22,656        | 7,257        | 7,785               | 19,556     |
| Derivative assets                | 4,28   | 83,708        | 7,017         | 22,030        | 72,256       | 7,703               | 17,550     |
| Advanced payments and            | 7,20   | 05,700        |               |               | 72,230       |                     |            |
| other                            | 4,5,6  | 17,972        | 67,262        | 26,737        | 15,513       | 58,059              | 23,081     |
| other                            | 7,5,0  | 17,772        | 07,202        | 20,737        | 13,313       | 30,037              | 23,001     |
|                                  |        |               |               |               |              |                     |            |
| Total current assets             |        | 3,948,077     | 5,316,976     | 5,137,689     | 3,407,921    | 4,589,535           | 4,434,777  |
|                                  |        | , ,           | , ,           | , ,           | , ,          | , ,                 | , ,        |
|                                  |        |               |               |               |              |                     |            |
| NON-CURRENT                      |        |               |               |               |              |                     |            |
| ASSETS:                          |        |               |               |               |              |                     |            |
| Long-term financial              |        |               |               |               |              |                     |            |
| instruments                      | 4,27   | 7,569         | 69            | 6,519         | 6,533        | 60                  | 5,627      |
| Long-term investment             |        |               |               |               |              |                     |            |
| securities                       | 4,6    | 1,312,438     | 1,517,029     | 2,329,282     | 1,132,877    | 1,309,477           | 2,010,602  |
| Investments in subsidiaries      |        |               |               |               |              |                     |            |
| and associates                   | 7      | 4,647,506     | 3,584,395     | 2,680,872     | 4,011,658    | 3,093,997           | 2,314,089  |
| Property and equipment           | 8,26   | 6,260,169     | 5,469,747     | 5,223,147     | 5,403,685    | 4,721,404           | 4,508,543  |
| Investment property              | 9      | 30,699        | 34,799        | 42,608        | 26,499       | 30,038              | 36,779     |
| Goodwill                         | 10     | 1,306,236     | 1,308,422     | 1,308,422     | 1,127,524    | 1,129,410           | 1,129,410  |
| Intangible assets                | 11     | 2,364,795     | 1,424,969     | 1,447,291     | 2,041,256    | 1,230,012           | 1,249,280  |
| Long-term loans, net             | 4,5,26 | 75,282        | 64,098        | 55,209        | 64,982       | 55,328              | 47,656     |
| Long-term accounts               |        |               |               |               |              |                     | · · ·      |
| receivable - other, net          | 4,5    | 5,393         | 527,084       | 761,647       | 4,655        | 454,971             | 657,442    |
| Long-term prepaid                |        |               |               |               |              |                     |            |
| expenses                         |        | 20,939        | 1,031         | 31,408        | 18,074       | 890                 | 27,111     |
| Guarantee deposits               | 4,5,26 | 155,389       | 154,360       | 161,359       | 134,129      | 133,241             | 139,283    |
| Long-term derivative             | 4.50   | 404.00=       | 400 ===       |               | 00 - 1       | 100 10:             | 102 515    |
| assets                           | 4,28   | 104,897       | 139,577       | 223,173       | 90,546       | 120,481             | 192,640    |
| Deferred income tax assets       |        | 280,380       | 183,481       | 145,599       | 242,020      | 158,378             | 125,679    |
| Other non-current assets         |        | 758           | 1,089         | 1,204         | 655          | 940                 | 1,038      |
|                                  |        |               |               |               |              |                     |            |
| Total non aurrant assats         |        | 16 572 450    | 14 410 150    | 14 417 740    | 14 305 002   | 12 429 627          | 12 445 170 |
| Total non-current assets         |        | 16,572,450    | 14,410,150    | 14,417,740    | 14,305,093   | 12,438,627          | 12,445,179 |

TOTAL ASSETS (Won) 20,520,527 (Won) 19,727,126 (Won) 19,555,429 \$17,713,014 \$17,028,162 \$16,879,956

(Continued)

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### SEPARATE STATEMENTS OF FINANCIAL POSITION (CONTINUED)

# AS OF DECEMBER 31, 2011, 2010 AND JANUARY 1, 2010

|  |              |                      | Korean won                              |                    | Translatio           | on into U.S. dollar                    | s (Note2)          |
|--|--------------|----------------------|---|--------------------|----------------------|--|--------------------|
| LIABILITIES AND STOCKHOLDERS EQU         | ITY<br>Notes | December 31,<br>2011 | December 31,<br>2010<br>(In millions)   | January 1,<br>2010 | December 31,<br>2011 | December 31,<br>2010<br>(In thousands) | January 1,<br>2010 |
| CURRENT LIABILITIES:                     |              |                      | (====================================== |                    |                      | (22 222 2222)                          |                    |
| Accounts payable - other                 | 4,26         | (Won) 1,361,473      | (Won) 1,287,035                         | (Won) 1,143,289    | \$ 1,175,203         | \$ 1,110,950                           | \$ 986,870         |
| Withholdings                             |              | 330,674              | 348,093                                 | 250,656            | 285,433              | 300,469                                | 216,363            |
| Accrued expenses                         | 4            | 468,313              | 451,837                                 | 233,865            | 404,241              | 390,019                                | 201,869            |
| Income tax payable                       |              | 277,836              | 243,263                                 | 381,940            | 239,824              | 209,981                                | 329,685            |
| Unearned revenue                         |              | 282,891              | 308,856                                 | 338,766            | 244,187              | 266,600                                | 292,418            |
| Derivative liabilities                   | 4,28         | 4,645                | 15,393                                  | 36,318             | 4,009                | 13,287                                 | 31,349             |
| Provisions                               | 14           | 656,597              | 652,830                                 | 516,096            | 566,765              | 563,513                                | 445,486            |
| Current portion of long-term debt, net   | 4,12,13      |                      | 1,208,555                               | 832,773            | 901,613              | 1,043,207                              | 718,837            |
| Advanced receipts and other              |              | 40,058               | 45,151                                  | 33,179             | 34,578               | 38,973                                 | 28,640             |
| Total current liabilities                |              | 4,467,006            | 4,561,013                               | 3,766,882          | 3,855,853            | 3,936,999                              | 3,251,517          |
| NON-CURRENT LIABILITIES:                 |              |                      |   |                    |                      |  |                    |
| Bonds payable, net                       | 4,12         | 2,590,630            | 2,933,813                               | 3,522,117          | 2,236,193            | 2,532,424                              | 3,040,239          |
| Long-term borrowings                     | 4,12         | 115,330              | 113,890                                 | 816,760            | 99,551               | 98,308                                 | 705,015            |
| Long-term payables - other               | 4,13         | 840,974              | 50,643                                  | 164,163            | 725,916              | 43,714                                 | 141,703            |
| Long-term unearned revenue               |              | 212,172              | 241,892                                 | 274,876            | 183,144              | 208,798                                | 237,269            |
| Retirement benefit obligation            | 15           | 26,740               | 21,382                                  | 20,612             | 23,082               | 18,457                                 | 17,792             |
| Long-term derivative liabilities         | 4,28         |                      | 14,761                                  | 34,495             |                      | 12,741                                 | 29,776             |
| Long-term provisions                     | 14           | 134,264              | 107,218                                 | 117,087            | 115,895              | 92,549                                 | 101,067            |
| Long-term advanced receipts and other    | 4,26         | 167,109              | 101,556                                 | 52,986             | 144,246              | 87,661                                 | 45,737             |
| Total non-current liabilities            |              | 4,087,219            | 3,585,155                               | 5,003,096          | 3,528,027            | 3,094,652                              | 4,318,598          |
| Total Liabilities                        |              | 8,554,225            | 8,146,168                               | 8,769,978          | 7,383,880            | 7,031,651                              | 7,570,115          |
| SHAREHOLDERS EQUITY:                     |              |                      |   |                    |                      |  |                    |
| Share capital                            | 1,16         | 44,639               | 44,639                                  | 44,639             | 38,532               | 38,532                                 | 38,532             |
| Share premium                            | 16,17        | (236,016)            | (24,643)                                | 181,773            | (203,726)            | (21,271)                               | 156,904            |
| Retained earnings                        | 18,19        | 11,837,185           | 10,824,356                              | 9,560,310          | 10,217,682           | 9,343,423                              | 8,252,318          |
| Reserves                                 | 20           | 320,494              | 736,606                                 | 998,729            | 276,646              | 635,827                                | 862,087            |
| Total Shareholders Equity                |              | 11,966,302           | 11,580,958                              | 10,785,451         | 10,329,134           | 9,996,511                              | 9,309,841          |
| TOTAL LIABILITIES AND SHAREHOL<br>EQUITY | DERS         | (Won) 20,520,527     | (Won) 19,727,126                        | (Won) 19,555,429   | \$ 17,713,014        | \$ 17,028,162                          | \$ 16,879,956      |
|  |              | , , ,-               | , , , ,                                 | , , ,              |                      |  | , , ,              |

See accompanying notes to separate financial statements.

### SEPARATE STATEMENTS OF INCOME

# FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|   |        | Korean won 2011 2010 (In millions except for |          |         | Translation into U.S. dollars (Not<br>2011 2010<br>(In thousands except for |                 |            | 2010 |            |
|---|--------|--|----------|---------|---|-----------------|------------|------|------------|
|   | Notes  |  | per shar | e data) |   | per share data) |            |      |            |
| OPERATING REVENUE :                           |        |  |          |         |   |                 |            |      |            |
| Revenue                                       | 26     | (Won) 12,55                                  | 51,256   | (Won)   | 12,514,521  | \$              | 10,834,058 | \$   | 10,802,349 |
| Other   | 21     | <u>'</u>                                     | 23,873   |         | 35,976  |                 | 20,607     |      | 31,054     |
| Sub-total                                     |        | 12,5   | 75,129   |         | 12,550,497  |                 | 10,854,665 |      | 10,833,403 |
| OPERATING EXPENSES:                           | 26     |  |          |         |   |                 |            |      |            |
| Labor cost                                    | 15     | 52   | 28,073   |         | 565,583   |                 | 455,825    |      | 488,203    |
| Commissions expense                           |        |  | 26,570   |         | 4,966,280   |                 | 4,511,498  |      | 4,286,819  |
| Depreciation and amortization                 | 8,9,11 |  | 58,808   |         | 1,505,498   |                 | 1,431,858  |      | 1,299,524  |
| Network interconnection                       |        | 90   | 67,046   |         | 1,030,380   |                 | 834,740    |      | 889,409    |
| Leased line                                   |        | 4  | 15,585   |         | 365,951   |                 | 358,727    |      | 315,883    |
| Advertising                                   |        |  | 41,252   |         | 258,737   |                 | 208,245    |      | 223,338    |
| Rent  |        |  | 15,281   |         | 302,552   |                 | 272,146    |      | 261,158    |
| Cost of goods sold                            |        | 19   | 94,507   |         | 108,870   |                 | 167,896    |      | 93,975     |
| Other   | 21     | 94   | 41,359   |         | 1,091,618   |                 | 812,567    |      | 942,269    |
|   |        |  |          |         |   |                 |            |      |            |
| Sub-total                                     |        | 10,48  | 88,481   |         | 10,195,469  |                 | 9,053,502  |      | 8,800,578  |
| OPERATING INCOME                              |        | 2,08   | 86,648   |         | 2,355,028   |                 | 1,801,163  |      | 2,032,825  |
| Financial income                              | 22     | 4  | 15,912   |         | 452,894   |                 | 359,009    |      | 390,931    |
| Financial costs                               | 22     | (2:  | 23,656)  |         | (311,166)   |                 | (193,057)  |      | (268,594)  |
| Gain on disposal of investments in associates | 7      |  | 1,990    |         | 12,169  |                 | 1,718      |      | 10,504     |
| Loss on disposal of investments in associates | 7      |  | (6,473)  |         | (5,288)   |                 | (5,587)    |      | (4,565)    |
| INCOME BEFORE INCOME TAX                      |        | 2,2  | 74,421   |         | 2,503,637   |                 | 1,963,246  |      | 2,161,101  |
| INCOME TAX EXPENSE                            | 23     | 58   | 80,058   |         | 556,629   |                 | 500,697    |      | 480,474    |
| NET INCOME                                    |        | (Won) 1,69                                   | 94,363   | (Won)   | 1,947,008   | \$              | 1,462,549  | \$   | 1,680,627  |
|   |        |  |          |         |   |                 |            |      |            |
| NET INCOME PER SHARE                          |        |  |          |         |   |                 |            |      |            |
| (In Korean won and U.S. dollars)              | 24     | (Won)  | 24,002   | (Won)   | 27,063  | \$              | 20.72      | \$   | 23.36      |
| DILLITED MET INCOME DED SUADE                 |        |  |          |         |   |                 |            |      |            |
| DILUTED NET INCOME PER SHARE                  | 21     | (Wor)  | 22 242   | (Wan)   | 26.266  | Ф               | 20.15      | Φ    | 22.76      |
| (In Korean won and U.S. dollars)              | 24     | (Won)  | 23,343   | (Won)   | 26,366  | \$              | 20.15      | \$   | 22.76      |

See accompanying notes to separate financial statements.

# ${\bf SK\ TELECOM\ CO., LTD.}$

### SEPARATE STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|  | Notes | Korean won 2011 2010 (In millions) |                 | Translation into U. 2011 (In thou | 2010         |
|--|-------|------------------------------------|-----------------|-----------------------------------|--------------|
| NET INCOME   |       | (Won) 1,694,363                    | (Won) 1,947,008 | \$ 1,462,549                      | \$ 1,680,627 |
| OTHER COMPREHENSIVE INCOME :                             |       |                                    |                 |                                   |              |
| Net change in fair value of available-for-sale financial |       |                                    |                 |                                   |              |
| assets   | 20    | (450,459)                          | (200,070)       | (388,829)                         | (172,697)    |
| Gain (loss) on valuation of derivatives                  | 20    | 34,347                             | (62,053)        | 29,648                            | (53,563)     |
| Actuarial loss on retirement benefit obligations         | 15    | (13,241)                           | (2,919)         | (11,429)                          | (2,519)      |
| Sub-total  |       | (429,353)                          | (265,042)       | (370,610)                         | (228,779)    |
| TOTAL COMPREHENSIVE INCOME                               |       | (Won) 1,265,010                    | (Won) 1,681,966 | \$ 1,091,939                      | \$ 1,451,848 |

See accompanying notes to separate financial statements.