

Bank of New York Mellon CORP  
Form 10-Q  
November 08, 2010  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

## FORM 10-Q

☒ Quarterly Report Pursuant To Section 13 or 15(d)

of the Securities Exchange Act of 1934

**For the Quarterly Period Ended September 30, 2010**

or

☐ Transition Report Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Commission File No. 000-52710

## THE BANK OF NEW YORK MELLON CORPORATION

*(Exact name of registrant as specified in its charter)*

**Delaware**  
*(State or other jurisdiction of  
incorporation or organization)*

**13-2614959**  
*(I.R.S. Employer Identification No.)*

One Wall Street

New York, New York 10286

*(Address of principal executive offices)(Zip Code)*

Registrant's telephone number, including area code (212) 495-1784

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting  
company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Outstanding as of

Class  
Common Stock, \$0.01 par value

Sept. 30, 2010  
1,240,454,409

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**THE BANK OF NEW YORK MELLON CORPORATION**

**THIRD QUARTER 2010 FORM 10-Q**

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**Table of Contents****The Bank of New York Mellon Corporation****Consolidated Financial Highlights (unaudited)**

|  | Quarter ended     |                  |                   | Nine months ended |                   |
|--|-------------------|------------------|-------------------|-------------------|-------------------|
|  | Sept. 30,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2009 | Sept. 30,<br>2010 | Sept. 30,<br>2009 |
| <i>(dollar amounts in millions, except per share amounts)</i>  |                   |                  |                   |                   |                   |
| <i>and unless otherwise noted</i>  |                   |                  |                   |                   |                   |
| <b>Net income basis:</b>   |                   |                  |                   |                   |                   |
| Reported results applicable to common shareholders of The Bank of New York Mellon Corporation:                                     |                   |                  |                   |                   |                   |
| Net income (loss)  | \$ 622            | \$ 658           | \$ (2,458)        | \$ 1,839          | \$ (1,960)        |
| Basic EPS  | 0.51              | 0.54             | (2.05)            | 1.51              | (1.67)            |
| Diluted EPS  | 0.51              | 0.54             | (2.05) (a)        | 1.51              | (1.67) (a)        |
| Return on common equity (annualized)   | 7.7%              | 8.7%             | N/M               | 8.0%              | N/M               |
| Return on average assets (annualized)  | 1.03%             | 1.15%            | N/M               | 1.06%             | N/M               |
| <b>Continuing operations:</b>  |                   |                  |                   |                   |                   |
| Results from continuing operations applicable to common shareholders of The Bank of New York Mellon Corporation:                   |                   |                  |                   |                   |                   |
| Income (loss) from continuing operations   | \$ 625            | \$ 668           | \$ (2,439)        | \$ 1,894          | \$ (1,809)        |
| Basic EPS from continuing operations   | 0.51              | 0.55             | (2.04)            | 1.56              | (1.54)            |
| Diluted EPS from continuing operations   | 0.51              | 0.55             | (2.04) (a)        | 1.55              | (1.54) (a)        |
| Fee and other revenue (loss)   | \$ 2,668          | \$ 2,555         | \$ (2,223)        | \$ 7,752          | \$ 2,162          |
| Income of consolidated asset management funds  | 37                | 65               | -                 | 167               | -                 |
| Net interest revenue   | 718               | 722              | 716               | 2,205             | 2,191             |
| Total revenue  | \$ 3,423          | \$ 3,342         | \$ (1,507)        | \$ 10,124         | \$ 4,353          |
| Return on common equity (annualized) (b)   | 7.8%              | 8.8%             | N/M               | 8.3%              | N/M               |
| Non-GAAP adjusted (b)  | 9.2%              | 9.5%             | 9.9%              | 9.7%              | 9.0%              |
| Return on tangible common equity (annualized)  |                   |                  |                   |                   |                   |
| Non-GAAP (b)   | 26.3%             | 25.7%            | N/M               | 25.9%             | N/M               |
| Non-GAAP adjusted (b)  | 27.8%             | 25.4%            | 31.5%             | 27.7%             | 32.6%             |
| Fee and other revenue as a percent of total revenue excluding securities gains (losses)  | 78%               | 76%              | 78%               | 77%               | 78%               |
| Annualized fee revenue per employee (based on average headcount) (in thousands)  | \$ 234            | \$ 240           | \$ 247            | \$ 238            | \$ 241            |
| Percent of non-U.S. fee and net interest revenue including noncontrolling interests related to consolidated asset management funds | 36%               | 35%              | 31%               | 35%               | 30%               |
| Pre-tax operating margin (b)   | 24%               | 30%              | N/M               | 27%               | N/M               |
| Non-GAAP adjusted (b)  | 30%               | 32%              | 31%               | 32%               | 32%               |
| Net interest margin (FTE)  | 1.67%             | 1.74%            | 1.85%             | 1.77%             | 1.84%             |
| Assets under management ( AUM ) at period end (in billions)  | \$ 1,141          | \$ 1,047         | \$ 966            | \$ 1,141          | \$ 966            |
| Assets under custody and administration ( AUC ) at period end (in trillions)   | \$ 24.4           | \$ 21.8          | \$ 22.1           | \$ 24.4           | \$ 22.1           |
| Equity securities  | 29%               | 28%              | 29%               | 29%               | 29%               |
| Fixed income securities  | 71%               | 72%              | 71%               | 71%               | 71%               |
| Cross-border assets at period end (in trillions)   | \$ 8.8            | \$ 8.3           | \$ 8.6            | \$ 8.8            | \$ 8.6            |
| Market value of securities on loan at period end (in billions) (c)   | \$ 279            | \$ 248           | \$ 299            | \$ 279            | \$ 299            |

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Average common shares and equivalents outstanding (*in thousands*):

|         |                  |           |                        |                  |                        |
|---------|------------------|-----------|------------------------|------------------|------------------------|
| Basic   | <b>1,210,534</b> | 1,204,557 | 1,197,414              | <b>1,205,911</b> | 1,171,675              |
| Diluted | <b>1,212,684</b> | 1,208,830 | 1,197,414 ( <i>a</i> ) | <b>1,209,688</b> | 1,171,675 ( <i>a</i> ) |

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### The Bank of New York Mellon Corporation

#### Consolidated Financial Highlights (unaudited) (continued)

|  | Quarter ended     |                  |                   | Nine months ended |                   |
|--|-------------------|------------------|-------------------|-------------------|-------------------|
|  | Sept. 30,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2009 | Sept. 30,<br>2010 | Sept. 30,<br>2009 |
| <i>(dollar amounts in millions, except per share amounts)</i>                            |                   |                  |                   |                   |                   |
| <i>and unless otherwise noted</i>  |                   |                  |                   |                   |                   |
| <b>Capital ratios (d):</b>   |                   |                  |                   |                   |                   |
| Tier 1 capital ratio   | 12.2%             | 13.5%            | 11.4%             | 12.2%             | 11.4%             |
| Total (Tier 1 plus Tier 2) capital ratio   | 15.8%             | 17.2%            | 15.3%             | 15.8%             | 15.3%             |
| Common shareholders' equity to total assets ratio (b)                                    | 12.7%             | 12.9%            | 13.3%             | 12.7%             | 13.3%             |
| Tangible common shareholders' equity to tangible assets of operations ratio Non-GAAP (b) | 5.3%              | 6.3%             | 5.2%              | 5.3%              | 5.2%              |
| Tier 1 common equity to risk-weighted assets ratio (b)                                   | 10.7%             | 11.9%            | 9.9%              | 10.7%             | 9.9%              |
| Return on average assets (annualized)  | 1.03%             | 1.17%            | N/M               | 1.10%             | N/M               |
| <b>Selected average balances:</b>  |                   |                  |                   |                   |                   |
| Interest-earning assets  | \$ 172,759        | \$ 167,119       | \$ 155,159        | \$ 167,804        | \$ 159,916        |
| Assets of operations   | \$ 226,378        | \$ 216,801       | \$ 205,786        | \$ 218,672        | \$ 211,427        |
| Total assets   | \$ 240,325        | \$ 228,841       | \$ 205,786        | \$ 231,582        | \$ 211,427        |
| Interest-bearing deposits  | \$ 104,033        | \$ 99,963        | \$ 93,632         | \$ 101,687        | \$ 98,140         |
| Noninterest-bearing deposits   | \$ 33,198         | \$ 34,628        | \$ 34,920         | \$ 33,718         | \$ 36,915         |
| Total The Bank of New York Mellon Corporation shareholders' equity                       | \$ 31,868         | \$ 30,462        | \$ 28,144         | \$ 30,691         | \$ 28,352         |
| <b>Other information at period end:</b>  |                   |                  |                   |                   |                   |
| Full-time employees  | 47,700            | 42,700           | 42,000            | 47,700            | 42,000            |
| Cash dividends per common share  | \$ 0.09           | \$ 0.09          | \$ 0.09           | \$ 0.27           | \$ 0.42           |
| Dividend yield (annualized)  | 1.4%              | 1.5%             | 1.2%              | 1.4%              | 1.9%              |
| Closing common stock price per common share  | \$ 26.13          | \$ 24.69         | \$ 28.99          | \$ 26.13          | \$ 28.99          |
| Market capitalization  | \$ 32,413         | \$ 29,975        | \$ 34,911         | \$ 32,413         | \$ 34,911         |
| Book value per common share GAAP (b)   | \$ 25.92          | \$ 25.04         | \$ 23.50          | \$ 25.92          | \$ 23.50          |
| Tangible book value per common share Non-GAAP (b)  | \$ 8.59           | \$ 9.33          | \$ 7.54           | \$ 8.59           | \$ 7.54           |
| Common shares outstanding (in thousands)   | 1,240,454         | 1,214,042        | 1,204,244         | 1,240,454         | 1,204,244         |

(a) Diluted earnings per share for the three and nine months ended Sept. 30, 2009 was calculated using average basic shares. Adding back the diluted shares would have resulted in anti-dilution.

(b) See Supplemental Information beginning on page 52 for a calculation of these ratios.

(c) Represents the total amount of securities on loan, both cash and non-cash, managed by the Asset Servicing business.

(d) Includes discontinued operations.

N/M Not meaningful.

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### **Part I Financial Information**

#### **Items 2. and 3. Management's Discussion and Analysis of Financial Condition and Results of Operations; Quantitative and Qualitative Disclosures about Market Risk**

### **General**

In this Quarterly Report on Form 10-Q, references to our, we, us, BNY Mellon, the Company, and similar terms refer to The Bank of New York Mellon Corporation.

Certain business terms used in this document are defined in the glossary included in our 2009 Annual Report on Form 10-K.

The following should be read in conjunction with the Consolidated Financial Statements included in this report. Investors should also read the section entitled Forward-looking Statements.

#### *How we reported results*

All information in this Quarterly Report on Form 10-Q is reported on a continuing operations basis, unless otherwise noted. For a description of discontinued operations, see Note 4 to the Notes to Consolidated Financial Statements.

Throughout this Form 10-Q, certain measures, which are noted, exclude certain items. BNY Mellon believes that these measures are useful to investors because they permit a focus on period-to-period comparisons, which relate to our ability to enhance revenues and limit expenses in circumstances where such matters are within our control. We also present certain amounts on a fully taxable equivalent ( FTE ) basis. We believe that this presentation allows for comparison of amounts arising from both taxable and tax-exempt sources and is consistent with industry practice. The adjustment to a FTE basis has no impact on net income. Certain immaterial reclassifications have been made to prior periods to place them on a basis comparable with the current period presentation. See Supplemental information Explanation of Non-GAAP financial measures beginning on page 52 for a reconciliation of financial measures presented in accordance with GAAP to adjusted Non-GAAP financial measures.

In the first quarter of 2010, we adopted ASU 2009-16, Accounting for Transfers of Financial Assets and ASU 2009-17, Improvements to Financial Reporting by Enterprises

Involved with Variable Interest Entities. For a discussion of ASU 2009-16 and ASU 2009-17, see Notes 2 and 13 in the Notes to Consolidated Financial Statements.

### **Overview**

BNY Mellon is a global leader in providing a comprehensive array of services that enable institutions and individuals to manage and service their financial assets, operating in 36 countries and serving more than 100 markets worldwide. We strive to be the global provider of choice for asset and wealth management and institutional services and be recognized for our broad and deep capabilities, superior client service and consistent outperformance versus peers. Our global client base consists of financial institutions, corporations, government agencies, high-net-worth individuals, families, endowments and foundations and related entities. At Sept. 30, 2010, we had \$24.4 trillion in assets under custody and administration and \$1.14 trillion in assets under management, serviced \$12.0 trillion in outstanding debt and, on average, we process \$1.6 trillion of global payments per day. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation (NYSE symbol: BK).



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BNY Mellon's businesses benefit during periods of global growth in financial assets and from the globalization of the investment process. Over the long term, our financial goals are focused on deploying capital to accelerate the long-term growth of our businesses and on achieving superior total returns to shareholders by generating first quartile earnings per share growth over time relative to a group of peer companies.

Key components of our strategy include: providing superior client service versus peers; strong investment performance relative to investment benchmarks; above median revenue growth relative to peer companies; an increasing percentage of revenue and income derived from outside the U.S.; successful integration of acquisitions; competitive margins; and positive operating leverage. We have established Tier 1 capital as our principal capital measure and have established a targeted ratio of Tier 1 capital to risk-weighted assets of 10%.

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### **Third quarter 2010 events**

#### *Acquisition of Global Investment Servicing, Inc.*

On July 1, 2010, BNY Mellon acquired Global Investment Servicing, Inc. ( GIS ) for cash of \$2.3 billion. GIS provides a comprehensive suite of products which includes subaccounting, fund accounting/administration, custody, managed account services and alternative investment services. GIS is based in Wilmington, Delaware and has approximately 4,500 employees in locations across the U.S. and Europe.

At June 30, 2010, GIS had approximately \$719 billion in assets under administration, including \$449 billion in assets under custody. GIS is included in the Institutional Services Group for reporting purposes. The transaction is expected to be accretive to earnings in 2010.

Approximately \$4.5 billion of deposits related to GIS are expected to transition to BNY Mellon by the end of 2011. Until the transition is completed, we will receive net economic value payments for these deposits.

#### *Acquisition of BHF Asset Servicing GmbH*

On Aug. 2, 2010, BNY Mellon completed the acquisition of BHF Asset Servicing GmbH ( BAS ) for cash of EUR253 million (US\$330 million). This transaction included the purchase of Frankfurter Service Kapitalanlage Gesellschaft mbH ( FSKAG ), a wholly-owned fund administration affiliate.

BAS and FSKAG became part of BNY Mellon's Asset Servicing business. The combined business offers a full range of tailored solutions for investment companies, financial institutions and institutional investors in Germany with EUR569 billion (US\$744 billion) in assets under custody and administration and depotbanking volume of EUR122 billion (US\$159 billion) at acquisition. The transaction is expected to be accretive to earnings in 2010.

#### *Asset Management joint venture in Shanghai*

In July 2010, the China Securities Regulatory Commission authorized BNY Mellon and Western Securities to establish a joint venture fund management company in China. The new company, BNY Mellon Western Fund Management Company

Limited ( BNY Mellon Western Fund Management ), is owned by BNY Mellon (49%) and Western Securities (51%).

BNY Mellon Western Fund Management manages domestic Chinese securities in a range of local retail fund products. BNY Mellon Western Fund Management also focuses on leveraging distribution within the Chinese banking and securities sectors.

#### *Acquisition of I(3) Advisors*

On Sept. 1, 2010, BNY Mellon acquired I(3) Advisors of Toronto, an independent wealth advisory company with more than C\$3.8 billion in assets under advisement at acquisition. This was BNY Mellon's first wealth management acquisition in Canada, and is another step in the international expansion of our wealth management business. The combined business offers clients broader global asset management opportunities, increased access to alternative investment opportunities, enhanced technology and reporting capabilities and expanded banking and wealth planning services.

#### *Settlement of forward sale agreement related to equity offering*

On Sept. 15, 2010, BNY Mellon settled the forward sale agreement related to the June 2010 equity offering, in which BNY Mellon entered into a forward sale agreement with a forward purchaser, who borrowed and sold to the public through the underwriters shares of the Company's common stock. At settlement, BNY Mellon received net proceeds of approximately \$677 million. The settlement also increased our common shares outstanding by 25.9 million shares. The proceeds were primarily used to fund the acquisition of GIS.

### **Highlights of third quarter 2010 results**

We reported income from continuing operations applicable to the common shareholders of BNY Mellon of \$625 million, or \$0.51 per diluted common share, in the third quarter of 2010 compared with \$668 million, or \$0.55 per diluted common share, in the second quarter of 2010 and a loss of \$2,439 million, or \$2.04 per diluted common share, in the third quarter of 2009.

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Net income applicable to common shareholders, including discontinued operations, totaled \$622 million, or \$0.51 per diluted common share, in the third quarter of 2010, compared with net income of \$658 million, or \$0.54 per diluted common share, in

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the second quarter of 2010 and a net loss of \$2,458 million, or \$2.05 per diluted common share, in the third quarter of 2009.

Highlights for the third quarter of 2010 include:

Assets under custody and administration ( AUC ) totaled a record \$24.4 trillion at Sept. 30, 2010 compared with \$22.1 trillion at Sept. 30, 2009 and \$21.8 trillion at June 30, 2010. Both increases primarily reflect the acquisitions of GIS and BAS (collectively, the Acquisitions ), as well as higher market values and net new business. (See the Institutional Services Group on page 25).

Assets under management ( AUM ), excluding securities lending assets, totaled a record \$1.14 trillion at Sept. 30, 2010 compared with \$966 billion at Sept. 30, 2009 and \$1.05 trillion at June 30, 2010. This represents a net increase of 18% compared with the prior year and 9% sequentially. The year-over-year increase was primarily due to the acquisition of Insight Investment Management ( Insight ), higher market values and net new business. The sequential increase primarily reflects higher market values and net new business. (See the Asset and Wealth Management Group on page 21).

Securities servicing revenue totaled \$1.5 billion in the third quarter of 2010 compared with \$1.2 billion in the third quarter of 2009. The increase reflects the impact of the Acquisitions, higher asset servicing revenue as a result of higher market values and net new business and higher issuer services revenue from increased depositary receipts, while clearing services revenue was negatively impacted by lower transaction volumes and lower money market related distribution fees. (See the Institutional Services Group on page 25).

Asset and wealth management fees, including performance fees, totaled \$696 million in the third quarter of 2010 compared with \$664 million in the third quarter of 2009. The increase reflects the impact of the Insight acquisition, improved market values, and net new business. (See the Asset

Management and Wealth Management businesses beginning on page 22).

Foreign exchange and other trading revenue totaled \$146 million in the third quarter of 2010 compared with \$246 million in the third quarter of 2009. In the third quarter of 2010, foreign exchange revenue totaled \$160 million, a decrease of \$31 million from the third quarter of 2009, driven by lower volatility. Other trading revenue was a negative \$14 million in the third quarter of 2010, compared with revenue of \$55 million in the third quarter of 2009. The decrease was largely due to a decline in long-term interest rates. (See Fee and other revenue beginning on page 7).

Investment income and other revenue totaled \$97 million in the third quarter of 2010 compared with \$205 million in the third quarter of 2009. The decrease reflects lower lease residual gains and a gain on the sale of VISA shares in the third quarter of 2009. (See Fee and other revenue beginning on page 7).

Net interest revenue totaled \$718 million in the third quarter of 2010 compared with \$716 million in the third quarter of 2009. The slight increase reflects a higher yield on the restructured investment securities portfolio and higher interest-earning assets which were primarily offset by lower spreads. The net interest margin (FTE) for the third quarter of 2010 was 1.67% compared with 1.85% in the third quarter of 2009. The decrease in the net interest margin reflects higher average interest-earning assets in a lower rate environment. (See Net interest revenue beginning on page 11).

The provision for credit losses was a credit of \$22 million in the third quarter of 2010 compared with a charge of \$147 million in the third quarter of 2009. The decrease in the provision reflects a 52% decline in criticized assets compared with the third quarter of 2009. (See Asset quality and allowance for credit losses beginning on page 39).

Noninterest expense totaled \$2.6 billion in the third quarter of 2010 compared with \$2.3 billion in the third quarter of 2009. The increase was primarily driven by the impact of acquisitions, higher compensation expense, business development, software, litigation expenses and restructuring charges. (See Noninterest expense beginning on page 14).

Unrealized net of tax gains on our total investment securities portfolio were \$311

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million at Sept. 30, 2010 compared with \$114 million at June 30, 2010. The improvement in the valuation of the investment securities portfolio was due to the decline in interest rates and the tightening of credit spreads. (See Consolidated balance sheet review beginning on page 34).

The Tier 1 capital ratio was 12.2% at Sept. 30, 2010 compared with 13.5% at June 30, 2010. The decrease primarily reflects the Acquisitions, partially offset by the issuance of \$677 million (25.9 million shares) of common equity via the forward sale agreement and earnings retention. (See Capital beginning on page 47).

## Fee and other revenue

| Fee and other revenue  | 3Q10 vs.     |          |            |      |      | Year-to-date |          | YTD10 vs. |
|--|--------------|----------|------------|------|------|--------------|----------|-----------|
| (dollars in millions, unless otherwise noted)                                  | 3Q10         | 2Q10     | 3Q09       | 3Q09 | 2Q10 | 2010         | 2009     | YTD09     |
| Securities servicing fees:   |              |          |            |      |      |              |          |           |
| Asset servicing  | \$ 832       | \$ 622   | \$ 600     | 39%  | 34%  | \$ 2,062     | \$ 1,693 | 22%       |
| Securities lending revenue   | 38           | 46       | 43         | (12) | (17) | 113          | 230      | (51)      |
| Issuer services  | 364          | 354      | 359        | 1    | 3    | 1,051        | 1,095    | (4)       |
| Clearing services  | 252          | 245      | 236        | 7    | 3    | 727          | 739      | (2)       |
| Total securities servicing fees  | 1,486        | 1,267    | 1,238      | 20   | 17   | 3,953        | 3,757    | 5         |
| Asset and wealth management fees   | 696          | 686      | 664        | 5    | 1    | 2,068        | 1,931    | 7         |
| Foreign exchange and other trading revenue                                     | 146          | 220      | 246        | (41) | (34) | 628          | 790      | (21)      |
| Treasury services  | 132          | 125      | 128        | 3    | 6    | 388          | 385      | 1         |
| Distribution and servicing   | 56           | 51       | 73         | (23) | 10   | 155          | 269      | (42)      |
| Financing-related fees   | 49           | 48       | 56         | (13) | 2    | 147          | 158      | (7)       |
| Investment income  | 64           | 72       | 121        | (47) | (11) | 244          | 148      | 65        |
| Other  | 33           | 73       | 84         | (61) | (55) | 143          | 108      | 32        |
| Total fee revenue GAAP   | \$ 2,662     | \$ 2,542 | \$ 2,610   | 2%   | 5%   | \$ 7,726     | \$ 7,546 | 2%        |
| Income of consolidated asset management funds, net of noncontrolling interests | 49 (a)       | 32 (a)   | -          | N/M  | 53   | 122 (a)      | -        | N/M       |
| Total fee revenue Non-GAAP   | \$ 2,711 (b) | \$ 2,574 | \$ 2,610   | 4%   | 5%   | \$ 7,848     | \$ 7,546 | 4%        |
| Net securities gains (losses)  | 6            | 13       | (4,833)    | N/M  | N/M  | 26           | (5,384)  | N/M       |
| Total fee and other revenue Non-GAAP (b)                                       | \$ 2,717     | \$ 2,587 | \$ (2,223) | N/M  | 5%   | \$ 7,874     | \$ 2,162 | N/M       |
| Fee revenue as a percent of total revenue excluding securities gains (losses)  | 78%          | 76%      | 78%        |      |      | 77%          | 78%      |           |
| Market value of AUM at period end (in billions)                                | \$ 1,141     | \$ 1,047 | \$ 966     | 18%  | 9%   | \$ 1,141     | \$ 966   | 18%       |
| Market value of AUC and administration at period end (in trillions)            | \$ 24.4      | \$ 21.8  | \$ 22.1    | 10%  | 12%  | \$ 24.4      | \$ 22.1  | 10%       |

(a) Includes \$36 million, \$29 million and \$90 million previously included in asset and wealth management fees and \$13 million, \$3 million and \$32 million previously included in investment income in the third and second quarters, and first nine months of 2010, respectively. See Operations of consolidated asset management funds on page 10.

(b) Total fee and other revenue on a GAAP basis was \$2,668 million for the third quarter of 2010, \$2,555 million for the second quarter of 2010, \$(2,223) million for the third quarter of 2009, \$7,752 million for the first nine months of 2010 and \$2,162 million for the first nine months of 2009. Total fee revenue from the Acquisitions was \$234 million in the third quarter of 2010.

N/M Not meaningful.

## Fee revenue

The results of many of our businesses are influenced by client activities and market trends that vary by quarter.

Fee revenue increased 2% versus the year-ago quarter and 5% (unannualized) sequentially. Both increases primarily reflect the impact of the Acquisitions and higher asset and wealth

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management fees, partially offset by lower foreign exchange and other trading revenue, lower investment income and lower foreign currency translation revenue.

### *Securities servicing fees*

Securities servicing fees were impacted by the following, compared with the third quarter of 2009 and second quarter of 2010:

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**Asset servicing fees** The year-over-year and sequential growth reflects the Acquisitions, higher market values, net new business and asset inflows from existing clients.

**Securities lending revenue** The year-over-year decrease reflects narrower spreads and lower loan balances while the sequential decrease reflects seasonally lower spreads, partially offset by higher loan balances.

**Issuer services fees** The increase year-over-year reflects higher Depositary Receipts revenue resulting from higher corporate action fees partially offset by lower Corporate Trust fee revenue resulting from decreased activity in the global debt markets and lower Shareowner Services revenue reflecting lower corporate action fees and lower employee stock option plan fees. The sequential increase resulted from higher Depositary Receipts revenue, partially offset by lower Shareowner Services fee revenue due to seasonality.

**Clearing services fees** Year-over-year results reflect the impact of the GIS acquisition partially offset by lower transaction volumes and lower money market related distribution fees. The sequential increase reflects the GIS acquisition partially offset by lower transaction volumes.

See the Institutional Services Group in Review of businesses for additional details.

### *Asset and wealth management fees*

Asset and wealth management fees totaled \$696 million in the third quarter of 2010, an increase of 5% year-over-year and 1% (unannualized) sequentially. Excluding performance fees and income from consolidated asset management funds, net of noncontrolling interests, these fees totaled \$716 million, an increase of 8% compared with the prior year period and 3% (unannualized) sequentially. The year-over-year increase reflects improved market values, the Insight acquisition and the impact of net new business. The sequential increase primarily reflects the impact of net new business and higher market values.

Total AUM for the Asset and Wealth Management Group were \$1.14 trillion at Sept. 30, 2010 compared with \$1.05 trillion at June 30, 2010 and \$966 billion at Sept. 30, 2009. This represents an increase of 18% compared with the prior year and 9% sequentially. The year-over-year increase was primarily due to the acquisition of Insight, higher market values and net new business. The sequential increase primarily reflects higher market values and net new business. The S&P 500 Index was 1141

at Sept. 30, 2010 compared with 1031 at June 30, 2010 (an 11% increase) and 1057 at Sept 30, 2009 (an 8% increase).

See the Asset and Wealth Management Group in Review of businesses for additional details regarding the drivers of asset and wealth management fees.

### *Foreign exchange and other trading revenue*

Foreign exchange and other trading revenue, which is primarily reported in the Asset Servicing business, was \$146 million in the third quarter of 2010, a decrease of 41% compared with the third quarter of 2009, and 34% (unannualized) compared with the second quarter of 2010. In the third quarter of 2010, foreign exchange revenue totaled \$160 million, a decrease of 35% sequentially, driven by seasonality and lower volatility. Other trading revenue was a negative \$14 million in the third quarter of 2010, largely due to a decline in long-term interest rates.

### *Treasury services*

Treasury services fees, which are primarily reported in the Treasury Services business, include fees related to funds transfer, cash management and liquidity management. Treasury services fees increased \$4 million compared with the third quarter of 2009 and \$7 million compared with the second quarter of 2010. The increases compared with both prior periods primarily resulted from higher global payment services revenue.

### *Distribution and servicing fees*

Distribution and servicing fees earned from mutual funds are primarily based on average assets in the funds and the sales of funds that we manage or administer and are primarily reported in the Asset Management business. These fees, which include 12b-1 fees, fluctuate with the overall level of net sales, the relative mix of sales between share classes and the funds' market values.

Distribution and servicing fee revenue decreased \$17 million compared with the third quarter of 2009 and increased \$5 million compared with the second quarter of 2010. The year-over-year decrease primarily reflects lower money market assets under management and higher redemptions in prior periods. The sequential increase reflects a reduction





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in fee waivers. The impact of distribution and servicing fees on income in any one period can be more than offset by distribution and servicing expense paid to other financial intermediaries to cover their cost for distribution and servicing of mutual funds. Distribution and servicing expense is recorded as noninterest expense on the income statement.

*Financing-related fees*

Financing-related fees, which are primarily reported in the Treasury Services business, include capital markets fees, loan commitment fees and credit-related trade fees. Financing-related fees decreased \$7 million compared with the third quarter of 2009 and increased \$1 million sequentially. The year-over-year decrease was primarily driven by lower credit related fees.

*Investment income*

| <b>Investment income</b><br>(in millions) | <b>3Q10</b> | <b>2Q10</b> | <b>3Q09</b> | <b>Year-to-date</b><br><b>2010</b> | <b>2009</b> |
|---|-------------|-------------|-------------|------------------------------------|-------------|
| Corporate/bank-owned life insurance       | \$ 39       | \$ 37       | \$ 42       | \$ 112                             | \$ 114      |
| Lease residual gains                      | 1           | 14          | 55          | 67                                 | 71          |
| Equity investment income (loss)           | 9           | 20          | 1           | 41                                 | (40)        |
| Private equity gains (losses)             | 8           | 6           | 8           | 19                                 | (21)        |
| Seed capital gains (losses)               | 7           | (5)         | 15          | 5                                  | 24          |
| Total investment income                   | \$ 64       | \$ 72       | \$ 121      | \$ 244                             | \$ 148      |

Investment income, which is primarily reported in the Other and Asset Management businesses, includes income from insurance contracts, lease residual gains and losses, gains and losses on seed capital investments and private equity investments, and equity investment income (loss). The decrease, compared with the third quarter of 2009, primarily reflects lower lease residual and seed capital gains partially offset by higher equity investment gains. The decrease, compared to the second quarter of 2010, primarily reflects lower lease residual gains and lower equity investment income, partially offset by higher seed capital gains.

*Other revenue*

| <b>Other revenue</b><br>(in millions)      | <b>3Q10</b> | <b>2Q10</b> | <b>3Q09</b> | <b>Year-to-date</b><br><b>2010</b> | <b>2009</b> |
|--|-------------|-------------|-------------|------------------------------------|-------------|
| Asset-related gains                        | \$ 11       | \$ 3        | \$ 54       | \$ 17                              | \$ 76       |
| Expense reimbursements from joint ventures | 10          | 8           | 9           | 28                                 | 24          |
| Economic value payments                    | 3           | -           | -           | 3                                  | -           |
| Other income (loss)                        | 9           | 62          | 21          | 95                                 | 8           |
| Total other revenue                        | \$ 33       | \$ 73       | \$ 84       | \$ 143                             | \$ 108      |

Other revenue includes asset-related gains, expense reimbursements from joint ventures, economic value payments and other income (loss). Asset-related gains include loan, real estate and other asset dispositions. Expense reimbursements from joint ventures relate to expenses incurred by BNY Mellon on behalf of joint ventures. Economic value payments relate to deposits from the GIS acquisition that have not yet transferred to BNY Mellon. Other income (loss) primarily includes foreign currency translation, other investments and various miscellaneous revenues.

Total other revenue decreased in the third quarter of 2010 compared with the third quarter of 2009 primarily due to the gain on the sale of VISA shares in the third quarter of 2009. The sequential decrease was primarily due to lower foreign currency translation revenue.

*Net investment securities gains (losses)*

Net securities gains totaled \$6 million in the third quarter of 2010, compared with net losses of \$4.8 billion in the third quarter of 2009 and net gains of \$13 million in the second quarter of 2010. The loss in the third quarter of 2009 primarily resulted from a charge related to restructuring the investment securities portfolio.

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The following table details investment securities gains (losses) by type of security. See Consolidated balance sheet review for further information on the investment securities portfolio.

| Net securities gains (losses)<br>(in millions) | Year-to-date |        |            |         |            |
|--|--------------|--------|------------|---------|------------|
|  | 3Q10         | 2Q10   | 3Q09       | 2010    | 2009       |
| Alt-A RMBS                                     | \$ -         | \$ (6) | \$ (2,857) | \$ (13) | \$ (3,096) |
| Prime RMBS                                     | -            | -      | (999)      | -       | (1,011)    |
| Subprime RMBS                                  | -            | -      | (321)      | -       | (322)      |
| Home equity lines of credit                    | -            | -      | (234)      | -       | (256)      |
| European floating rate notes                   | (3)          | -      | (234)      | (3)     | (304)      |
| Credit cards                                   | -            | -      | -          | -       | (28)       |
| Commercial MBS                                 | -            | -      | (89)       | -       | (89)       |
| Other  | 9            | 19     | (99)       | 42      | (278)      |
| Net securities gains (losses)                  | \$ 6         | \$ 13  | \$ (4,833) | \$ 26   | \$ (5,384) |

*Year-to-date 2010 compared with year-to-date 2009*

Fee and other revenue for the first nine months of 2010 totaled \$7.9 billion compared with \$2.2 billion in the first nine months of 2009. The increase primarily reflects net securities losses reported in

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2009, as well as higher asset servicing fees reflecting the impact of the Acquisitions, higher asset and wealth management revenue and higher investment income, offset in part by lower securities lending revenue and foreign exchange and other trading revenue.

Net securities gains were \$26 million for the first nine months of 2010 compared with a net loss of \$5.4 billion for the first nine months of 2009. The net securities losses in 2009 primarily resulted from the charge recorded in the third quarter of 2009 related to restructuring the investment securities portfolio. The increase in asset servicing fees primarily reflects the impact of the Acquisitions, as well as higher market values and net new business. The increase in asset and wealth management fees in the first nine months of 2010 reflects improved market values, the Insight acquisition and the impact of long-term inflows, partially offset by a reduction in fees due to money market outflows and higher fee waivers. The decrease in securities lending revenue in the first nine months of 2010 primarily reflects narrower spreads and lower loan balances. The decrease in foreign exchange and other trading revenue in the first nine months of 2010 was driven by lower foreign exchange volatility and lower fixed income trading revenue. The decrease in issuer services fees in the first nine months of 2010 primarily reflects decreased activity in the global debt markets and lower money market related distribution fees.

### Operations of consolidated asset management funds

On Jan. 1, 2010, we adopted ASC 810. See Notes 2 and 13 in the Notes to Consolidated Financial Statements for additional information. Adoption of this standard resulted in an increase in consolidated total assets on our balance sheet at Sept. 30, 2010 of \$14.4 billion, or an increase of approximately 7% from Dec. 31, 2009.

We also separately disclosed the following on the income statement.

#### Income from consolidated asset management funds, net of noncontrolling interests

|  | Year-to-date |       |      |        |      |
|--|--------------|-------|------|--------|------|
| (in millions)  | 3Q10         | 2Q10  | 3Q09 | 2010   | 2009 |
| Operations of consolidated asset management funds                                | \$ 37        | \$ 65 | \$ - | \$ 167 | \$ - |
| Noncontrolling interest of consolidated asset management funds                   | (12)         | 33    | -    | 45     | -    |
| Income from consolidated asset management funds, net of noncontrolling interests | \$ 49        | \$ 32 | \$ - | \$ 122 | \$ - |

These line items were previously disclosed on the income statement as:

|                                     | Year-to-date |       |      |        |      |
|-------------------------------------|--------------|-------|------|--------|------|
| (in millions)                       | 3Q10         | 2Q10  | 3Q09 | 2010   | 2009 |
| Asset and wealth management revenue | \$ 36        | \$ 29 | \$ - | \$ 90  | \$ - |
| Investment income                   | 13           | 3     | -    | 32     | -    |
| Total                               | \$ 49        | \$ 32 | \$ - | \$ 122 | \$ - |

**Table of Contents****Net interest revenue**

| Net interest revenue                |  |  |  | 3Q10 vs.   |            | Year-to-date |         | YTD10<br>vs. |            |            |        |
|-------------------------------------|--|--|--|------------|------------|--------------|---------|--------------|------------|------------|--------|
| (dollars in millions)               |  |  |  | 3Q10       | 2Q10       | 3Q09         | 3Q09    | 2Q10         | 2010       | 2009       | YTD09  |
| Net interest revenue (non-FTE)      |  |  |  | \$ 718     | \$ 722     | \$ 716       | -%      | (1)%         | \$ 2,205   | \$ 2,191   | 1%     |
| Tax equivalent adjustment           |  |  |  | 5          | 5          | 5            | N/M     | N/M          | 15         | 13         | N/M    |
| Net interest revenue (FTE) Non-GAAP |  |  |  | \$ 723     | \$ 727     | \$ 721       | -%      | (1)%         | \$ 2,220   | \$ 2,204   | 1%     |
| Average interest-earning assets     |  |  |  | \$ 172,759 | \$ 167,119 | \$ 155,159   | 11%     | 3%           | \$ 167,804 | \$ 159,916 | 5%     |
| Net interest margin (FTE)           |  |  |  | 1.67%      | 1.74%      | 1.85%        | (18)bps | (7)bps       | 1.77%      | 1.84%      | (7)bps |
| N/M Not meaningful.                 |  |  |  |            |            |              |         |              |            |            |        |

N/M Not meaningful.

bps basis points.

Net interest revenue totaled \$718 million in the third quarter of 2010 compared with \$716 million in the third quarter of 2009 and \$722 million in the second quarter of 2010.

The slight increase in net interest revenue compared with 3Q09 resulted from a higher yield on the restructured investment securities portfolio and higher average interest-earning assets, offset by lower spreads. Sequentially, net interest revenue decreased slightly as lower spreads more than offset the impact of higher average interest-earning assets.

The net interest margin was 1.67% in the third quarter of 2010 compared with 1.85% in the third quarter of 2009 and 1.74% in the second quarter of 2010. The decrease compared with both prior periods reflects higher average interest-earning assets in a lower rate environment.

*Year-to-date 2010 compared with year-to-date 2009*

Net interest revenue totaled \$2.2 billion in the first nine months of 2010, an increase of 1% compared with the first nine months of 2009. The increase primarily reflects the higher yield on the restructured investment securities portfolio and higher average interest-earning assets, partially offset by narrowing spreads.

The net interest margin was 1.77% in the first nine months of 2010, compared with 1.84% in the first nine months of 2009. Lower spreads and higher interest-earning assets in a lower rate environment more than offset the higher yield on the restructured investment securities portfolio.

**Table of Contents****Average balances and interest rates****Average balances and interest rates (a)**

|   | Sept. 30, 2010     |                  | Quarter ended<br>June 30, 2010 |                  | Sept. 30, 2009     |                  |
|---|--------------------|------------------|--------------------------------|------------------|--------------------|------------------|
|   | Average<br>balance | Average<br>rates | Average<br>balance             | Average<br>rates | Average<br>balance | Average<br>rates |
| <i>(dollar amounts in millions)</i>   |                    |                  |                                |                  |                    |                  |
| <b>Assets</b>   |                    |                  |                                |                  |                    |                  |
| Interest-earning assets:  |                    |                  |                                |                  |                    |                  |
| Interest-bearing deposits with banks (primarily foreign banks)                | \$ 60,431          | 0.93%            | \$ 50,741                      | 1.01%            | \$ 54,343          | 1.08%            |
| Interest-bearing deposits held at the Federal Reserve and other central banks | 9,813              | 0.40             | 18,280                         | 0.34             | 6,976              | 0.32             |
| Federal funds sold and securities under resale agreements                     | 4,559              | 0.46             | 4,652                          | 0.66             | 3,443              | 1.19             |
| Margin loans  | 6,269              | 1.47             | 5,786                          | 1.49             | 4,335              | 1.55             |
| Non-margin loans:   |                    |                  |                                |                  |                    |                  |
| Domestic offices  | 21,110             | 2.74             | 20,750                         | 2.89             | 19,412             | 3.22             |
| Foreign offices   | 9,390              | 1.61             | 10,128                         | 1.53             | 10,788             | 1.99             |
| Total non-margin loans  | 30,500             | 2.39             | 30,878                         | 2.45             | 30,200             | 2.78             |
| Securities:   |                    |                  |                                |                  |                    |                  |
| U.S. government obligations   | 7,229              | 1.63             | 6,162                          | 1.46             | 4,605              | 1.45             |
| U.S. government agency obligations  | 20,074             | 3.29             | 19,629                         | 3.48             | 17,635             | 3.79             |
| State and political subdivisions  | 615                | 6.43             | 638                            | 6.56             | 639                | 7.30             |
| Other securities  | 30,075             | 3.86             | 27,601                         | 4.14             | 31,010             | 3.04             |
| Trading securities  | 3,194              | 2.57             | 2,752                          | 2.62             | 1,973              | 2.30             |
| Total securities  | 61,187             | 3.36             | 56,782                         | 3.58             | 55,862             | 3.16             |
| Total interest-earning assets   | 172,759            | 2.03%            | 167,119                        | 2.08%            | 155,159            | 2.14%            |
| Allowance for loan losses   | (538)              |                  | (517)                          |                  | (425)              |                  |
| Cash and due from banks   | 3,903              |                  | 3,673                          |                  | 3,247              |                  |
| Other assets  | 50,007             |                  | 46,266                         |                  | 45,728             |                  |
| Assets of discontinued operations   | 247                |                  | 260                            |                  | 2,077              |                  |
| Assets of consolidated asset management funds                                 | 13,947             |                  | 12,040                         |                  | -                  |                  |
| Total assets  | \$ 240,325         |                  | \$ 228,841                     |                  | \$ 205,786         |                  |
| <b>Liabilities</b>  |                    |                  |                                |                  |                    |                  |
| Interest-bearing liabilities:   |                    |                  |                                |                  |                    |                  |
| Money market rate accounts  | \$ 25,696          | 0.11%            | \$ 24,279                      | 0.10%            | \$ 16,817          | 0.09%            |
| Savings   | 1,389              | 0.26             | 1,389                          | 0.27             | 1,115              | 0.32             |
| Certificates of deposit of \$100,000 & over                                   | 214                | 0.11             | 332                            | 0.16             | 847                | 0.62             |
| Other time deposits   | 6,210              | 0.23             | 5,902                          | 0.26             | 5,058              | 0.40             |
| Foreign offices   | 70,524             | 0.22             | 68,061                         | 0.19             | 69,795             | 0.08             |
| Total interest-bearing deposits   | 104,033            | 0.19             | 99,963                         | 0.17             | 93,632             | 0.11             |
| Federal funds purchased and securities sold under repurchase agreements       | 5,984              | 0.09             | 4,441                          | 0.19             | 3,075              | 0.20             |
| Other borrowed funds (b)  | 4,029              | 1.66             | 4,223                          | 2.08             | 2,286              | 1.49             |
| Payables to customers and broker-dealers                                      | 6,910              | 0.08             | 6,596                          | 0.09             | 5,844              | 0.10             |
| Long-term debt  | 16,798             | 2.04             | 16,462                         | 1.75             | 17,393             | 1.74             |
| Total interest-bearing liabilities  | 137,754            | 0.45%            | 131,685                        | 0.43%            | 122,230            | 0.37%            |
| Total noninterest-bearing deposits  | 33,198             |                  | 34,628                         |                  | 34,920             |                  |
| Other liabilities   | 23,770             |                  | 20,042                         |                  | 18,386             |                  |
| Liabilities of discontinued operations  | 247                |                  | 260                            |                  | 2,077              |                  |
| Liabilities and obligations of consolidated asset management funds            | 12,778             |                  | 11,046                         |                  | -                  |                  |
| Total liabilities   | 207,747            |                  | 197,661                        |                  | 177,613            |                  |
| <b>Temporary equity:</b>  |                    |                  |                                |                  |                    |                  |
| Redeemable noncontrolling interests   | 27                 |                  | 12                             |                  | -                  |                  |
| <b>Permanent equity:</b>  |                    |                  |                                |                  |                    |                  |
| Total BNY Mellon shareholders' equity   | 31,868             |                  | 30,462                         |                  | 28,144             |                  |
| Noncontrolling interest   | 19                 |                  | 18                             |                  | 29                 |                  |

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|   |            |            |            |
|---|------------|------------|------------|
| Noncontrolling interests of consolidated asset management funds | 664        | 688        | -          |
| Total permanent equity  | 32,551     | 31,168     | 28,173     |
| Total liabilities, temporary equity and permanent equity        | \$ 240,325 | \$ 228,841 | \$ 205,786 |
| Net interest margin Taxable equivalent basis                    | 1.67%      | 1.74%      | 1.85%      |

(a) Presented on a continuing operations basis even though the balance sheet is not restated for discontinued operations.

(b) Includes average trading liabilities of \$1,961 million for the third quarter of 2010, \$1,668 million for the second quarter of 2010 and \$1,428 million for the third quarter of 2009.

Note: Interest and average rates were calculated on a taxable equivalent basis, at tax rates approximating 35%, using dollar amounts in thousands and actual number of days in the year.

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**Table of Contents****Average balances and interest rates (a)**

|   | Year-to-date    |               |                 |               |
|---|-----------------|---------------|-----------------|---------------|
|   | 2010            |               | 2009            |               |
|   | Average balance | Average rates | Average balance | Average rates |
| <i>(dollar amounts in millions)</i>   |                 |               |                 |               |
| <b>Assets</b>   |                 |               |                 |               |
| Interest-earning assets:  |                 |               |                 |               |
| Interest-bearing deposits with banks (primarily foreign banks)                | \$ 55,674       | 0.99%         | \$ 55,913       | 1.27%         |
| Interest-bearing deposits held at the Federal Reserve and other central banks | 13,399          | 0.35          | 12,109          | 0.37          |
| Other short-term investments U.S. government-backed commercial paper          | -               | -             | 419             | 3.15          |
| Federal funds sold and securities under resale agreements                     | 4,359           | 0.60          | 2,888           | 1.12          |
| Margin loans  | 5,769           | 1.48          | 4,230           | 1.60          |
| Non-margin loans:   |                 |               |                 |               |
| Domestic offices  | 20,463          | 2.92          | 20,597          | 3.10          |
| Foreign offices   | 9,660           | 1.59          | 12,008          | 2.27          |
| Total non-margin loans  | 30,123          | 2.49          | 32,605          | 2.79          |
| Securities:   |                 |               |                 |               |
| U.S. government obligations   | 6,666           | 1.50          | 2,371           | 1.62          |
| U.S. government agency obligations  | 19,714          | 3.45          | 14,836          | 3.76          |
| State and political subdivisions  | 641             | 6.47          | 705             | 6.96          |
| Other securities  | 28,781          | 4.06          | 31,879          | 3.41          |
| Trading securities  | 2,678           | 2.57          | 1,961           | 2.54          |
| Total securities  | 58,480          | 3.52          | 51,752          | 3.45          |
| Total interest-earning assets   | 167,804         | 2.10%         | 159,916         | 2.23%         |
| Allowance for loan losses   | (519)           |               | (410)           |               |
| Cash and due from banks   | 3,698           |               | 3,823           |               |
| Other assets  | 47,223          |               | 45,860          |               |
| Assets of discontinued operations   | 466             |               | 2,238           |               |
| Assets of consolidated asset management funds                                 | 12,910          |               | -               |               |
| Total assets  | \$ 231,582      |               | \$ 211,427      |               |
| <b>Liabilities</b>  |                 |               |                 |               |
| Interest-bearing liabilities:   |                 |               |                 |               |
| Money market rate accounts  | \$ 23,920       | 0.10%         | \$ 18,133       | 0.10%         |
| Savings   | 1,383           | 0.27          | 1,116           | 0.46          |
| Certificates of deposit of \$100,000 & over                                   | 396             | 0.20          | 1,087           | 0.95          |
| Other time deposits   | 5,782           | 0.26          | 4,939           | 0.48          |
| Foreign offices   | 70,206          | 0.19          | 72,865          | 0.18          |
| Total interest-bearing deposits   | 101,687         | 0.17          | 98,140          | 0.19          |
| Federal funds purchased and securities sold under repurchase agreements       | 4,715           | 0.12          | 2,471           | (0.05)        |
| Other borrowed funds (b)  | 3,690           | 1.90          | 2,937           | 1.38          |
| Borrowings from Federal Reserve related to asset-backed commercial paper      | -               | -             | 419             | 2.25          |
| Payables to customers and broker-dealers                                      | 6,628           | 0.08          | 4,854           | 0.14          |
| Long-term debt  | 16,689          | 1.76          | 16,567          | 2.25          |
| Total interest-bearing liabilities  | 133,409         | 0.41%         | 125,388         | 0.49%         |
| Total noninterest-bearing deposits  | 33,718          |               | 36,915          |               |
| Other liabilities   | 20,766          |               | 18,503          |               |
| Liabilities of discontinued operations  | 466             |               | 2,238           |               |
| Liabilities and obligations of consolidated asset management funds            | 11,792          |               | -               |               |
| Total liabilities   | 200,151         |               | 183,044         |               |
| <b>Temporary equity:</b>  |                 |               |                 |               |
| Redeemable noncontrolling interests   | 13              |               | -               |               |
| <b>Permanent equity:</b>  |                 |               |                 |               |
| Total BNY Mellon shareholders' equity   | 30,691          |               | 28,352          |               |
| Noncontrolling interest   | 20              |               | 31              |               |
| Noncontrolling interests of consolidated asset management funds               | 707             |               | -               |               |
| Total permanent equity  | 31,418          |               | 28,383          |               |
| Total liabilities, temporary equity and permanent equity                      | \$ 231,582      |               | \$ 211,427      |               |

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|                     |                          |       |       |
|---------------------|--------------------------|-------|-------|
| Net interest margin | Taxable equivalent basis | 1.77% | 1.84% |
|---------------------|--------------------------|-------|-------|

(a) Presented on a continuing operations basis even though the balance sheet is not restated for discontinued operations.

(b) Includes average trading liabilities of \$1,605 million for the first nine months of 2010 and \$1,173 million for the first nine months of 2009.

Note: Interest and average rates were calculated on a taxable equivalent basis, at tax rates approximating 35%, using dollar amounts in thousands and actual number of days in the year.

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| Noninterest expense                               | 3Q10 vs.  |          |          |      |      | Year-to-date |          | YTD10<br>vs.<br>YTD09 |
|---|-----------|----------|----------|------|------|--------------|----------|-----------------------|
| (dollars in millions)                             | 3Q10      | 2Q10     | 3Q09     | 3Q09 | 2Q10 | 2010         | 2009     |                       |
| Staff:  |           |          |          |      |      |              |          |                       |
| Compensation                                      | \$ 850    | \$ 763   | \$ 747   | 14%  | 11%  | \$ 2,366     | \$ 2,219 | 7%                    |
| Incentives  | 289       | 272      | 242      | 19   | 6    | 845          | 730      | 16                    |
| Employee benefits                                 | 205       | 199      | 168      | 22   | 3    | 587          | 530      | 11                    |
| Total staff                                       | 1,344     | 1,234    | 1,157    | 16   | 9    | 3,798        | 3,479    | 9                     |
| Professional, legal and other purchased services  | 282       | 256      | 265      | 6    | 10   | 779          | 739      | 5                     |
| Net occupancy                                     | 150       | 143      | 142      | 6    | 5    | 430          | 423      | 2                     |
| Software  | 108       | 91       | 95       | 14   | 19   | 293          | 269      | 9                     |
| Distribution and servicing                        | 94        | 90       | 97       | (3)  | 4    | 273          | 302      | (10)                  |
| Furniture and equipment                           | 79        | 71       | 76       | 4    | 11   | 225          | 229      | (2)                   |
| Business development                              | 63        | 68       | 45       | 40   | (7)  | 183          | 138      | 33                    |
| Sub-custodian                                     | 60        | 65       | 49       | 22   | (8)  | 177          | 148      | 20                    |
| Other   | 249       | 201      | 232      | 7    | 24   | 636          | 667      | (5)                   |
| Subtotal  | 2,429 (a) | 2,219    | 2,158    | 13   | 9    | 6,794        | 6,394    | 6                     |
| Special litigation reserves                       | N/A       | N/A      | N/A      | N/M  | N/M  | 164          | N/A      | N/M                   |
| FDIC special assessment                           | -         | -        | -        | N/M  | N/M  | -            | 61       | N/M                   |
| Amortization of intangible assets                 | 111       | 98       | 104      | 7    | 13   | 306          | 319      | (4)                   |
| Restructuring charges                             | 15        | (15)     | (5)      | N/M  | N/M  | 7            | 11       | (36)                  |
| M&I expenses                                      | 56        | 14       | 54       | 4    | N/M  | 96           | 181      | (47)                  |
| Total noninterest expense                         | \$ 2,611  | \$ 2,316 | \$ 2,311 | 13%  | 13%  | \$ 7,367     | \$ 6,966 | 6%                    |
| Total staff expense as a percent of total revenue | 39%       | 37%      | N/M (b)  |      |      | 38%          | N/M (b)  |                       |
| Employees at period end                           | 47,700    | 42,700   | 42,000   | 14%  | 12%  | 47,700       | 42,000   | 14%                   |

(a) Noninterest expense from the Acquisitions was \$185 million in the third quarter of 2010.

(b) Total staff expense as a percentage of total revenue excluding net securities gains (losses) was 35% in the third quarter of 2009 and 36% in the first nine months of 2009.

N/A Not applicable.

N/M Not meaningful.

Total noninterest expense increased \$300 million compared with the third quarter of 2009 and \$295 million compared with the second quarter of 2010. Excluding intangible amortization, restructuring charges and merger and integration expenses ( M&I ), noninterest expense increased \$271 million year-over-year and \$210 million sequentially. Both increases primarily reflect the Acquisitions and higher litigation and software expenses. The year-over-year increase was also driven by the impact of the Insight acquisition, higher compensation expense and business development expense.

**Staff expense**

Given our mix of fee-based businesses, which are staffed with high quality professionals, staff expense comprised 55% of total noninterest expense, excluding amortization of intangible assets, restructuring charges and M&I expenses.

The increase in staff expense compared with the third quarter of 2009 and the second quarter of 2010 primarily reflects the impact of the Acquisitions and higher incentive expense

primarily in the Asset Management business. The year-over-year increase in staff expense also reflects the impact of the Insight acquisition and the annual merit increase which was effective in the second quarter of 2010.

**Non-staff expense**

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Non-staff expense includes certain expenses that vary with the levels of business activity and levels of expensed business investments, fixed infrastructure costs and expenses associated with corporate activities related to technology, compliance, productivity initiatives and corporate development.

Non-staff expense, excluding amortization of intangible assets, restructuring charges and M&I expenses, totaled \$1.1 billion in the third quarter of 2010 compared with \$1.0 billion in both the third quarter of 2009 and second quarter of 2010. Both increases primarily reflect the impact of the Acquisitions as well as higher litigation and software expenses. The increase compared with the third quarter of 2009 also reflects the impact of the Insight acquisition, higher professional, legal and other

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purchased services expenses, business development and sub-custodian expenses.

Given the severity of the economic downturn, the financial services industry has seen an increase in the level of litigation activity. As a result, we anticipate litigation costs for the remainder of 2010 to exceed historic trend levels. For additional information on litigation matters, see Note 18 of the Notes to Consolidated Financial Statements.

For additional information on restructuring charges, see Note 11 of the Notes to Consolidated Financial Statements.

In the third quarter of 2010, we incurred \$56 million of M&I expenses primarily related to the integrations of the Acquisitions.

### *Year-to-date 2010 compared with year-to-date 2009*

Noninterest expense in the first nine months of 2010 increased \$401 million, or 6%, compared with the first nine months of 2009. The increase primarily reflects the impact of the Acquisitions, the Insight acquisition, special litigation reserves, higher incentives, professional, legal and other purchased services, business development activity and software expense, partially offset by the FDIC special assessment in the second quarter of 2009, lower M&I expenses and distribution and servicing expenses.

## **Support agreements**

In 2008, we voluntarily entered into agreements under which we committed to provide support to clients invested in money market mutual funds, cash sweep funds and similar collective funds, managed by our affiliates, as well as clients invested in funds within our securities lending business. These support agreements were designed to enable these funds to continue to operate at a stable net asset value.

In the third quarter of 2010, we recorded charges of \$15 million (pre-tax) related to these funds. This charge was driven by a cash contribution to five Dreyfus money market funds primarily for a realized loss which arose from the financial crisis, partially offset by a reduction in the support agreement reserve primarily due to improved pricing of Lehman securities. At Sept. 30, 2010, the value of Lehman securities increased to approximately 21.5% from 19.5% at June 30, 2010.

At Sept. 30, 2010, our potential maximum exposure to support agreements was approximately \$111 million, after deducting the reserve. Potential maximum exposure is based on the securities subject to these agreements being valued at zero and the NAV of the related funds declining below established thresholds. This exposure includes agreements covering Lehman securities (\$98 million) as well as other client agreements (\$13 million).

## **Income taxes**

The effective tax rate on a continuing operations basis for the third quarter of 2010 was 26.4% reflecting a discrete benefit of approximately \$0.02 per common share, largely driven by a change in state and local tax laws. This compares with 30.2% in the second quarter of 2010. In the third quarter of 2009, BNY Mellon recorded a tax benefit of \$1.5 billion primarily as a result of investment securities losses. Excluding the impact of the investment securities losses and M&I expenses, the effective tax rate was 31.8% in the third quarter of 2009. Excluding the impact of restructuring charges and M&I expenses, the effective tax rate was 27.3% in the third quarter of 2010.

We expect the effective tax rate to be approximately 28-30% for the fourth quarter of 2010.

On Aug. 10, 2010 a series of changes in federal tax laws affecting international operations were enacted as part of the Education, Jobs and Medicaid Assistance Act. One of the changes limits the ability to credit foreign taxes in certain circumstances. Although BNY Mellon is in the process of evaluating the full impact of the change, it is likely to increase BNY Mellon's effective tax rate in 2011, if our efforts to mitigate the increase are unsuccessful.

## **Review of businesses**

We have an internal information system that produces performance data for our seven businesses along product and service lines.

### *Business accounting principles*

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Our business data has been determined on an internal management basis of accounting, rather than the generally accepted accounting principles used for consolidated financial reporting. These measurement principles are designed so that reported

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results of the businesses will track their economic performance.

Business results are subject to reclassification whenever improvements are made in the measurement principles or when organizational changes are made.

The accounting policies of the businesses are the same as those described in Note 1 to the Consolidated Financial Statements in BNY Mellon's 2009 Annual Report on Form 10-K. In addition, client deposits serve as the primary funding source for our investment securities portfolio and we typically allocate all interest revenue to the businesses generating the deposits. Accordingly, the higher yield related to the restructured investment securities portfolio has been included in the results of the businesses.

The operations of acquired businesses are integrated with the existing businesses soon after they are completed. As a result of the integration of staff support functions, management of customer relationships, operating processes and the financial impact of funding acquisitions, we cannot precisely determine the impact of acquisitions on income before taxes and therefore do not report it.

For additional information on the primary types of revenue by business and how our businesses are presented and analyzed, see the Business segments review and Note 28 in BNY Mellon's 2009 Annual Report on Form 10-K.

Information on our businesses is reported on a continuing operations basis for all periods presented. See Note 4 to the Notes to Consolidated Financial Statements for a discussion of discontinued operations.

Our businesses continued to face a challenging operating environment in the third quarter of 2010. Year-over-year higher market values and new business benefited the Asset and Wealth management businesses, while a stagnant securitization market continues to negatively impact results in Issuer Services. Results in Asset Servicing benefited from the Acquisitions, higher market values, new business and asset inflows from existing clients but were negatively impacted by lower foreign currency volumes and volatility as well as narrower spreads and lower loan balances in securities lending. Money market fee waivers also continue to suppress results in Asset Management, Issuer and Clearing Services, while lower NYSE share volumes, down 17% year-over-year, continued to impact results in Clearing Services. On a sequential basis, the Acquisitions, new business, and increased market values were partially offset by lower foreign currency volumes and volatility and a 26% decrease in NYSE share volume. Compared with the third quarter of 2009, net interest revenue increased in several businesses driven by the higher yield related to the restructured investment securities portfolio and a higher level of interest-earning assets, partially offset by lower spreads. Sequentially, net interest revenue decreased in the Institutional Services Group reflecting lower spreads.

Net securities gains (losses) are recorded in the Other business. Noninterest expense increased compared with both the third quarter of 2009 and the second quarter of 2010 in Asset Servicing, Clearing Services and Treasury Services primarily as a result of the Acquisitions partially offset by overall expense control. In addition, year-over-year results in the Asset Management business were impacted by the Insight acquisition.

The table below presents the value of certain market indices at period end and on an average basis.

| Market indices   |      |      |      | 3Q10 vs. |             |             | Year-to-date |             | YTD10 vs. |             |
|--|------|------|------|----------|-------------|-------------|--------------|-------------|-----------|-------------|
|  | 3Q09 | 4Q09 | 1Q10 | 2Q10     | 3Q10        | 3Q09        | 2Q10         | 2010        | 2009      | YTD09       |
| S&P 500 Index (a)                                      | 1057 | 1115 | 1169 | 1031     | <b>1141</b> | <b>8%</b>   | <b>11%</b>   | <b>1141</b> | 1057      | <b>8%</b>   |
| S&P 500 Index daily average                            | 995  | 1088 | 1123 | 1135     | <b>1095</b> | <b>10</b>   | <b>(4)</b>   | <b>1118</b> | 900       | <b>24</b>   |
| FTSE 100 Index (a)                                     | 5134 | 5413 | 5680 | 4917     | <b>5549</b> | <b>8</b>    | <b>13</b>    | <b>5549</b> | 5134      | <b>8</b>    |
| FTSE 100 Index daily average                           | 4708 | 5235 | 5431 | 5361     | <b>5312</b> | <b>13</b>   | <b>(1)</b>   | <b>5368</b> | 4342      | <b>24</b>   |
| NASDAQ Composite Index (a)                             | 2122 | 2269 | 2398 | 2109     | <b>2369</b> | <b>12</b>   | <b>12</b>    | <b>2369</b> | 2122      | <b>12</b>   |
| Lehman Brothers Aggregate Bond <sup>sm</sup> Index (a) | 304  | 301  | 300  | 299      | <b>329</b>  | <b>8</b>    | <b>10</b>    | <b>329</b>  | 304       | <b>8</b>    |
| MSCI EAFE <sup>®</sup> Index (a)                       | 1553 | 1581 | 1584 | 1348     | <b>1561</b> | <b>1</b>    | <b>16</b>    | <b>1561</b> | 1553      | <b>1</b>    |
| NYSE Share Volume (in billions)                        | 126  | 112  | 103  | 140      | <b>104</b>  | <b>(17)</b> | <b>(26)</b>  | <b>347</b>  | 438       | <b>(21)</b> |

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|  |     |     |     |     |            |             |             |            |     |   |
|--|-----|-----|-----|-----|------------|-------------|-------------|------------|-----|---|
| NASDAQ Share Volume <i>(in billions)</i> | 144 | 131 | 143 | 159 | <b>129</b> | <b>(10)</b> | <b>(19)</b> | <b>431</b> | 432 | - |
|--|-----|-----|-----|-----|------------|-------------|-------------|------------|-----|---|

(a) *Period end.*

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Average daily U.S. fixed-income trading volume was up 5% sequentially and 15% year-over-year. Total debt issuances, primarily high yield products, were up 16% sequentially and 11% year-over-year.

The period end S&P 500 Index increased 11% sequentially and 8% year-over-year. The period end FTSE 100 Index increased 13% sequentially and 8% year-over-year. On a daily average basis, the S&P 500 Index decreased 4% sequentially and increased 10% year-over-year while the FTSE 100 Index decreased 1% sequentially and increased 13% year-over-year. The period end NASDAQ Composite Index increased 12% both sequentially and year-over-year.

The changes in the value of market indices primarily impact fee revenue in the Asset and Wealth Management businesses and to a lesser extent our securities servicing businesses.

At Sept. 30, 2010, using the S&P 500 Index as a proxy for the equity markets, we estimate that a 100 point change in the value of the S&P 500 Index, sustained for one year, would impact fee revenue by approximately 1-2% and fully diluted earnings per common share on a continuing operations basis by \$0.06-\$0.07.

The following consolidating schedules show the contribution of our businesses to our overall profitability.

**For the quarter ended**

Sept. 30, 2010

|   | Asset                 | Wealth    | Total<br>Asset<br>and<br>Wealth<br>Management<br>Group | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services<br>Group | Other<br>Business | Total<br>continuing<br>operations |
|---|-----------------------|-----------|--|--------------------|--------------------|----------------------|----------------------|---|-------------------|-----------------------------------|
| <i>(dollar amounts in millions)</i>     |                       |           |  |                    |                    |                      |                      |   |                   |                                   |
| Fee and other revenue                   | \$ 665 <sup>(a)</sup> | \$ 144    | \$ 809   | \$ 989             | \$ 399             | \$ 293               | \$ 214               | \$ 1,895                                    | \$ 13             | \$ 2,717 <sup>(a)</sup>           |
| Net interest revenue                    | (1)                   | 58        | 57   | 215                | 204                | 90                   | 148                  | 657   | 4                 | 718                               |
| Total revenue                           | 664                   | 202       | 866  | 1,204              | 603                | 383                  | 362                  | 2,552                                       | 17                | 3,435                             |
| Provision for credit losses             | -                     | -         | -  | -                  | -                  | -                    | -                    | -   | (22)              | (22)                              |
| Noninterest expense                     | 546                   | 149       | 695  | 902                | 325                | 287                  | 194                  | 1,708                                       | 208               | 2,611                             |
| Income before taxes                     | \$ 118 <sup>(a)</sup> | \$ 53     | \$ 171   | \$ 302             | \$ 278             | \$ 96                | \$ 168               | \$ 844                                      | \$ (169)          | \$ 846 <sup>(a)</sup>             |
| Pre-tax operating margin <sup>(b)</sup> | 18%                   | 26%       | 20%  | 25%                | 46%                | 25%                  | 47%                  | 33%   | N/M               | 24%                               |
| Average assets                          | \$ 27,389             | \$ 10,806 | \$ 38,195  | \$ 69,026          | \$ 48,451          | \$ 21,456            | \$ 25,748            | \$ 164,681                                  | \$ 37,202         | \$ 240,078 <sup>(c)</sup>         |
| Excluding intangible amortization:      |                       |           |  |                    |                    |                      |                      |   |                   |                                   |
| Noninterest expense                     | \$ 496                | \$ 140    | \$ 636   | \$ 884             | \$ 304             | \$ 279               | \$ 188               | \$ 1,655                                    | \$ 209            | \$ 2,500                          |
| Income before taxes                     | 168                   | 62        | 230  | 320                | 299                | 104                  | 174                  | 897   | (170)             | 957                               |
| Pre-tax operating margin <sup>(b)</sup> | 25%                   | 31%       | 27%  | 27%                | 50%                | 27%                  | 48%                  | 35%   | N/M               | 28%                               |

<sup>(a)</sup> Total fee and other revenue and income before taxes for the third quarter of 2010 includes income from consolidated asset management funds of \$37 million net of a loss attributable to noncontrolling interests of \$12 million. The net of these income statement line items of \$49 million is included above in fee and other revenue.

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(b) *Income before taxes divided by total revenue.*

(c) *Including average assets of discontinued operations of \$247 million for the third quarter of 2010, consolidated average assets were \$240,325 million.*

*N/M Not meaningful.*

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### For the quarter ended June 30, 2010

| (dollar amounts in millions)       | Asset Management | Wealth Management | Total Asset and Wealth Management Group | Asset Servicing | Issuer Services | Clearing Services | Treasury Services | Total Institutional Services Group | Other Business | Total continuing operations |
|------------------------------------|------------------|-------------------|---|-----------------|-----------------|-------------------|-------------------|------------------------------------|----------------|-----------------------------|
| Fee and other revenue              | \$ 621 (a)       | \$ 147            | \$ 768                                  | \$ 906          | \$ 380          | \$ 276            | \$ 196            | \$ 1,758                           | \$ 61          | \$ 2,587 (a)                |
| Net interest revenue               | 1                | 56                | 57                                      | 216             | 216             | 93                | 161               | 686                                | (21)           | 722                         |
| Total revenue                      | 622              | 203               | 825                                     | 1,122           | 596             | 369               | 357               | 2,444                              | 40             | 3,309                       |
| Provision for credit losses        | -                | -                 | -                                       | -               | -               | -                 | -                 | -                                  | 20             | 20                          |
| Noninterest expense                | 501              | 154               | 655                                     | 786             | 339             | 277               | 193               | 1,595                              | 66             | 2,316                       |
| Income before taxes                | \$ 121 (a)       | \$ 49             | \$ 170                                  | \$ 336          | \$ 257          | \$ 92             | \$ 164            | \$ 849                             | \$ (46)        | \$ 973 (a)                  |
| Pre-tax operating margin (b)       | 19%              | 24%               | 21%                                     | 30%             | 43%             | 25%               | 46%               | 35%                                | N/M            | 29%                         |
| Average assets                     | \$ 24,895        | \$ 10,399         | \$ 35,294                               | \$ 62,940       | \$ 48,938       | \$ 21,550         | \$ 26,485         | \$ 159,913                         | \$ 33,374      | \$ 228,581 (c)              |
| Excluding intangible amortization: |                  |                   |   |                 |                 |                   |                   |                                    |                |                             |
| Noninterest expense                | \$ 451           | \$ 145            | \$ 596                                  | \$ 781          | \$ 318          | \$ 270            | \$ 188            | \$ 1,557                           | \$ 65          | \$ 2,218                    |
| Income before taxes                | 171              | 58                | 229                                     | 341             | 278             | 99                | 169               | 887                                | (45)           | 1,071                       |
| Pre-tax operating margin (b)       | 27%              | 28%               | 28%                                     | 30%             | 47%             | 27%               | 47%               | 36%                                | N/M            | 32%                         |

(a) Total fee and other revenue and income before taxes for the second quarter of 2010 includes income from consolidated asset management funds of \$65 million net of income attributable to noncontrolling interests of \$33 million. The net of these income statement line items of \$32 million is included above in fee and other revenue.

(b) Income before taxes divided by total revenue.

(c) Including average assets of discontinued operations of \$260 million for the second quarter of 2010, consolidated average assets were \$228,841 million.

N/M Not meaningful.

### For the quarter ended March 31, 2010

| (dollar amounts in millions)       | Asset Management | Wealth Management | Total Asset and Wealth Management Group | Asset Servicing | Issuer Services | Clearing Services | Treasury Services | Total Institutional Services Group | Other Business | Total continuing operations |
|------------------------------------|------------------|-------------------|---|-----------------|-----------------|-------------------|-------------------|------------------------------------|----------------|-----------------------------|
| Fee and other revenue              | \$ 629 (a)       | \$ 146            | \$ 775                                  | \$ 798          | \$ 358          | \$ 271            | \$ 225            | \$ 1,652                           | \$ 143         | \$ 2,570 (a)                |
| Net interest revenue               | -                | 55                | 55                                      | 210             | 252             | 95                | 176               | 733                                | (23)           | 765                         |
| Total revenue                      | 629              | 201               | 830                                     | 1,008           | 610             | 366               | 401               | 2,385                              | 120            | 3,335                       |
| Provision for credit losses        | -                | -                 | -                                       | -               | -               | -                 | -                 | -                                  | 35             | 35                          |
| Noninterest expense                | 483              | 145               | 628                                     | 723             | 324             | 261               | 188               | 1,496                              | 316            | 2,440                       |
| Income before taxes                | \$ 146 (a)       | \$ 56             | \$ 202                                  | \$ 285          | \$ 286          | \$ 105            | \$ 213            | \$ 889                             | \$ (231)       | \$ 860 (a)                  |
| Pre-tax operating margin (b)       | 23%              | 28%               | 24%                                     | 28%             | 47%             | 29%               | 53%               | 37%                                | N/M            | 26%                         |
| Average assets                     | \$ 25,187        | \$ 9,722          | \$ 34,909                               | \$ 59,704       | \$ 52,838       | \$ 20,338         | \$ 26,716         | \$ 159,596                         | \$ 30,012      | \$ 224,517 (c)              |
| Excluding intangible amortization: |                  |                   |   |                 |                 |                   |                   |                                    |                |                             |
| Noninterest expense                | \$ 433           | \$ 136            | \$ 569                                  | \$ 717          | \$ 304          | \$ 255            | \$ 182            | \$ 1,458                           | \$ 316         | \$ 2,343                    |

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|                              |     |     |     |     |     |     |     |     |       |     |
|------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|
| Income before taxes          | 196 | 65  | 261 | 291 | 306 | 111 | 219 | 927 | (231) | 957 |
| Pre-tax operating margin (b) | 31% | 32% | 31% | 29% | 50% | 30% | 55% | 39% | N/M   | 29% |

- (a) Total fee and other revenue and income before taxes for the first quarter of 2010 includes income from consolidated asset management funds of \$65 million net of income attributable to noncontrolling interests of \$24 million. The net of these income statement line items of \$41 million is included above in fee and other revenue.
- (b) Income before taxes divided by total revenue.
- (c) Including average assets of discontinued operations of \$898 million for the first quarter of 2010, consolidated average assets were \$225,415 million.
- N/M Not meaningful.

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For the quarter ended Dec. 31, 2009

| (dollar amounts<br>in millions)       | Asset<br>Management | Wealth<br>Management | Total<br>Asset<br>and<br>Wealth<br>Management<br>Group | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services<br>Group | Other<br>Business | Total<br>continuing<br>operations |
|---------------------------------------|---------------------|----------------------|--|--------------------|--------------------|----------------------|----------------------|---|-------------------|-----------------------------------|
| Fee and other revenue                 | \$ 662              | \$ 151               | \$ 813   | \$ 816             | \$ 410             | \$ 264               | \$ 222               | \$ 1,712                                    | \$ 52             | \$ 2,577                          |
| Net interest revenue                  | 3                   | 46                   | 49   | 205                | 203                | 90                   | 148                  | 646   | 29                | 724                               |
| Total revenue                         | 665                 | 197                  | 862  | 1,021              | 613                | 354                  | 370                  | 2,358                                       | 81                | 3,301                             |
| Provision for credit losses           | -                   | 1                    | 1  | -                  | -                  | -                    | -                    | -   | 64                | 65                                |
| Noninterest expense                   | 503                 | 149                  | 652  | 789                | 338                | 248                  | 193                  | 1,568                                       | 344               | 2,564                             |
| Income before taxes                   | \$ 162              | \$ 47                | \$ 209   | \$ 232             | \$ 275             | \$ 106               | \$ 177               | \$ 790                                      | \$ (327)          | \$ 672                            |
| Pre-tax operating margin (a)          | 24%                 | 24%                  | 24%  | 23%                | 45%                | 30%                  | 48%                  | 34%   | N/M               | 20%                               |
| Average assets                        | \$ 12,859           | \$ 9,246             | \$ 22,105  | \$ 59,980          | \$ 52,028          | \$ 20,365            | \$ 26,275            | \$ 158,648                                  | \$ 31,459         | \$ 212,212 (b)                    |
| Excluding intangible<br>amortization: |                     |                      |  |                    |                    |                      |                      |   |                   |                                   |
| Noninterest expense                   | \$ 447              | \$ 138               | \$ 585   | \$ 783             | \$ 318             | \$ 241               | \$ 187               | \$ 1,529                                    | \$ 343            | \$ 2,457                          |
| Income before taxes                   | 218                 | 58                   | 276  | 238                | 295                | 113                  | 183                  | 829   | (326)             | 779                               |
| Pre-tax operating margin (a)          | 33%                 | 29%                  | 32%  | 23%                | 48%                | 32%                  | 50%                  | 35%   | N/M               | 24%                               |

(a) Income before taxes divided by total revenue.

(b) Including average assets of discontinued operations of \$1,993 million for the fourth quarter of 2009, consolidated average assets were \$214,205 million.

N/M Not meaningful.

For the quarter ended Sept. 30, 2009

| (dollar amounts<br>in millions)       | Asset<br>Management | Wealth<br>Management | Total<br>Asset<br>and<br>Wealth<br>Management<br>Group | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services<br>Group | Other<br>Business | Total<br>continuing<br>operations |
|---------------------------------------|---------------------|----------------------|--|--------------------|--------------------|----------------------|----------------------|---|-------------------|-----------------------------------|
| Fee and other revenue                 | \$ 585              | \$ 146               | \$ 731   | \$ 845             | \$ 389             | \$ 291               | \$ 206               | \$ 1,731                                    | \$ (4,685)        | \$ (2,223)                        |
| Net interest revenue                  | 7                   | 49                   | 56   | 229                | 180                | 81                   | 149                  | 639   | 21                | 716                               |
| Total revenue                         | 592                 | 195                  | 787  | 1,074              | 569                | 372                  | 355                  | 2,370                                       | (4,664)           | (1,507)                           |
| Provision for credit losses           | -                   | -                    | -  | -                  | -                  | -                    | -                    | -   | 147               | 147                               |
| Noninterest expense                   | 493                 | 147                  | 640  | 735                | 324                | 251                  | 186                  | 1,496                                       | 175               | 2,311                             |
| Income before taxes                   | \$ 99               | \$ 48                | \$ 147   | \$ 339             | \$ 245             | \$ 121               | \$ 169               | \$ 874                                      | \$ (4,986)        | \$ (3,965)                        |
| Pre-tax operating margin (a)          | 17%                 | 25%                  | 19%  | 32%                | 43%                | 33%                  | 48%                  | 37%   | N/M               | N/M                               |
| Average assets                        | \$ 12,424           | \$ 9,122             | \$ 21,546  | \$ 59,914          | \$ 47,975          | \$ 17,827            | \$ 24,223            | \$ 149,939                                  | \$ 32,224         | \$ 203,709 (b)                    |
| Excluding intangible<br>amortization: |                     |                      |  |                    |                    |                      |                      |   |                   |                                   |
| Noninterest expense                   | \$ 440              | \$ 135               | \$ 575   | \$ 729             | \$ 304             | \$ 245               | \$ 180               | \$ 1,458                                    | \$ 174            | \$ 2,207                          |
| Income before taxes                   | 152                 | 60                   | 212  | 345                | 265                | 127                  | 175                  | 912   | (4,985)           | (3,861)                           |
| Pre-tax operating margin (a)          | 26%                 | 31%                  | 27%  | 32%                | 47%                | 34%                  | 50%                  | 38%   | N/M               | N/M                               |

(a) Income before taxes divided by total revenue.

(b) Including average assets of discontinued operations of \$2,077 million for the third quarter of 2009, consolidated average assets were \$205,786 million.

N/M Not meaningful.

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For the nine months ended Sept. 30, 2010

|                                    | Total            |                   |                  |                 |                  |                   |                   |                                    |                  |                             |
|------------------------------------|------------------|-------------------|------------------|-----------------|------------------|-------------------|-------------------|------------------------------------|------------------|-----------------------------|
|                                    | Asset and Wealth |                   | Asset and Wealth |                 | Asset and Wealth |                   | Asset and Wealth  |                                    | Asset and Wealth |                             |
| (dollar amounts in millions)       | Asset Management | Wealth Management | Management Group | Asset Servicing | Issuer Services  | Clearing Services | Treasury Services | Total Institutional Services Group | Other Business   | Total continuing operations |
| Fee and other revenue              | \$ 1,915 (a)     | \$ 437            | \$ 2,352         | \$ 2,693        | \$ 1,137         | \$ 840            | \$ 635            | \$ 5,305                           | \$ 217           | \$ 7,874 (a)                |
| Net interest revenue               | -                | 169               | 169              | 641             | 672              | 278               | 485               | 2,076                              | (40)             | 2,205                       |
| Total revenue                      | 1,915            | 606               | 2,521            | 3,334           | 1,809            | 1,118             | 1,120             | 7,381                              | 177              | 10,079                      |
| Provision for credit losses        | -                | -                 | -                | -               | -                | -                 | -                 | -                                  | 33               | 33                          |
| Noninterest expense                | 1,530            | 448               | 1,978            | 2,411           | 988              | 825               | 575               | 4,799                              | 590              | 7,367                       |
| Income before taxes                | \$ 385 (a)       | \$ 158            | \$ 543           | \$ 923          | \$ 821           | \$ 293            | \$ 545            | \$ 2,582                           | \$ (446)         | \$ 2,679 (a)                |
| Pre-tax operating margin (b)       | 20%              | 26%               | 22%              | 28%             | 45%              | 26%               | 49%               | 35%                                | N/M              | 27%                         |
| Average assets                     | \$ 25,832        | \$ 10,313         | \$ 36,145        | \$ 63,924       | \$ 50,059        | \$ 21,119         | \$ 26,313         | \$ 161,415                         | \$ 33,556        | \$ 231,116 (c)              |
| Excluding intangible amortization: |                  |                   |                  |                 |                  |                   |                   |                                    |                  |                             |
| Noninterest expense                | \$ 1,380         | \$ 421            | \$ 1,801         | \$ 2,382        | \$ 926           | \$ 804            | \$ 558            | \$ 4,670                           | \$ 590           | \$ 7,061                    |
| Income before taxes                | 535              | 185               | 720              | 952             | 883              | 314               | 562               | 2,711                              | (446)            | 2,985                       |
| Pre-tax operating margin (b)       | 28%              | 30%               | 29%              | 29%             | 49%              | 28%               | 50%               | 37%                                | N/M              | 30%                         |

(a) Total fee and other revenue and income before taxes for the first nine months of 2010 includes income from consolidated asset management funds of \$167 million net of income attributable to noncontrolling interests of \$45 million. The net of these income statement line items of \$122 million is included above in fee and other revenue.

(b) Income before taxes divided by total revenue.

(c) Including average assets of discontinued operations of \$466 million for the nine months ended Sept. 30, 2010, consolidated average assets were \$231,582 million.

N/M Not meaningful.

For the nine months ended Sept. 30, 2009

|                                    | Total            |                   |                  |                 |                  |                   |                   |                                    |                  |                             |
|------------------------------------|------------------|-------------------|------------------|-----------------|------------------|-------------------|-------------------|------------------------------------|------------------|-----------------------------|
|                                    | Asset and Wealth |                   | Asset and Wealth |                 | Asset and Wealth |                   | Asset and Wealth  |                                    | Asset and Wealth |                             |
| (dollar amounts in millions)       | Asset Management | Wealth Management | Management Group | Asset Servicing | Issuer Services  | Clearing Services | Treasury Services | Total Institutional Services Group | Other Business   | Total continuing operations |
| Fee and other revenue              | \$ 1,585         | \$ 427            | \$ 2,012         | \$ 2,590        | \$ 1,207         | \$ 926            | \$ 613            | \$ 5,336                           | \$ (5,186)       | \$ 2,162                    |
| Net interest revenue               | 29               | 148               | 177              | 689             | 565              | 250               | 465               | 1,969                              | 45               | 2,191                       |
| Total revenue                      | 1,614            | 575               | 2,189            | 3,279           | 1,772            | 1,176             | 1,078             | 7,305                              | (5,141)          | 4,353                       |
| Provision for credit losses        | -                | -                 | -                | -               | -                | -                 | -                 | -                                  | 267              | 267                         |
| Noninterest expense                | 1,412            | 434               | 1,846            | 2,167           | 967              | 773               | 579               | 4,486                              | 634              | 6,966                       |
| Income before taxes                | \$ 202           | \$ 141            | \$ 343           | \$ 1,112        | \$ 805           | \$ 403            | \$ 499            | \$ 2,819                           | \$ (6,042)       | \$ (2,880)                  |
| Pre-tax operating margin (a)       | 12%              | 25%               | 16%              | 34%             | 46%              | 34%               | 46%               | 39%                                | N/M              | N/M                         |
| Average assets                     | \$ 12,469        | \$ 9,286          | \$ 21,755        | \$ 61,083       | \$ 50,314        | \$ 17,811         | \$ 25,964         | \$ 155,172                         | \$ 32,262        | \$ 209,189 (b)              |
| Excluding intangible amortization: |                  |                   |                  |                 |                  |                   |                   |                                    |                  |                             |
| Noninterest expense                | \$ 1,249         | \$ 400            | \$ 1,649         | \$ 2,145        | \$ 906           | \$ 753            | \$ 560            | \$ 4,364                           | \$ 634           | \$ 6,647                    |
| Income before taxes                | 365              | 175               | 540              | 1,134           | 866              | 423               | 518               | 2,941                              | (6,042)          | (2,561)                     |

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|                              |     |     |     |     |     |     |     |     |     |     |
|------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Pre-tax operating margin (a) | 23% | 30% | 25% | 35% | 49% | 36% | 48% | 40% | N/M | N/M |
|------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|

(a) *Income before taxes divided by total revenue.*

(b) *Including average assets of discontinued operations of \$2,238 million for the nine months ended Sept. 30, 2009, consolidated average assets were \$211,427 million.*

N/M *Not meaningful.*

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### Asset and Wealth Management Group

Asset and Wealth Management fee revenue is dependent on the overall level and mix of AUM and the management fees expressed in basis points (one-hundredth of one percent) charged for managing those assets. Assets under management were \$1.1 trillion at Sept. 30, 2010, compared with \$1.0 trillion at June 30, 2010 and \$966 billion at Sept. 30, 2009.

The increase compared with Sept. 30, 2009 primarily reflects the acquisition of Insight, higher market values and new business. The sequential increase primarily reflects higher market values and net new business.

Net asset inflows in the third quarter of 2010 totaled \$29 billion, reflecting \$11 billion of long-term and \$18 billion of money market net inflows.

### AUM at period end, by product type

| (in billions)                       | Sept. 30,<br>2009 | Dec. 31<br>2009 | March 31,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2010 |
|-------------------------------------|-------------------|-----------------|-------------------|------------------|-------------------|
| Equity securities                   | \$ 328            | \$ 339          | \$ 346            | \$ 309           | \$ 352            |
| Money market                        | 376               | 360             | 335               | 317              | 336               |
| Fixed income securities             | 169               | 235             | 234               | 239              | 256               |
| Alternative investments and overlay | 93                | 181             | 190               | 182              | 197               |
| Total AUM                           | \$ 966            | \$ 1,115        | \$ 1,105          | \$ 1,047         | \$ 1,141          |

### AUM at period end, by client type

| (in billions)  | Sept. 30,<br>2009 | Dec. 31<br>2009 | March 31,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2010 |
|----------------|-------------------|-----------------|-------------------|------------------|-------------------|
| Institutional  | \$ 461            | \$ 611          | \$ 620            | \$ 595           | \$ 639            |
| Mutual funds   | 421               | 416             | 396               | 370              | 418               |
| Private client | 84                | 88              | 89                | 82               | 84                |
| Total AUM      | \$ 966            | \$ 1,115        | \$ 1,105          | \$ 1,047         | \$ 1,141          |

### Changes in market value of AUM from June 30, 2010 to Sept. 30, 2010 by business

| (in billions)                         | Asset<br>Management | Wealth<br>Management | Total    |
|---------------------------------------|---------------------|----------------------|----------|
| Market value of AUM at June 30, 2010: | \$ 976              | \$ 71                | \$ 1,047 |
| Net inflows:                          |                     |                      |          |
| Long-term                             | 11                  | -                    | 11       |
| Money market                          | 18                  | -                    | 18       |
| Total net inflows                     | 29                  | -                    | 29       |
| Net market/currency impact            | 61                  | 4                    | 65       |
| Market value of AUM at Sept. 30, 2010 | \$ 1,066 (a)        | \$ 75 (b)            | \$ 1,141 |

(a) Excludes \$5 billion subadvised for the Wealth Management business.

(b) Excludes private client assets managed in the Asset Management business.

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| <i>(dollar amounts in millions,<br/>unless otherwise noted)</i>                 | 3Q09    | 4Q09     | 1Q10     | 2Q10    | 3Q10     | 3Q10 vs.<br>3Q09 | 2Q10 | Year-to-date<br>2010 | 2009    | YTD10<br>vs.<br>YTD09 |
|---|---------|----------|----------|---------|----------|------------------|------|----------------------|---------|-----------------------|
| <b>Revenue:</b>   |         |          |          |         |          |                  |      |                      |         |                       |
| Asset and wealth management:  |         |          |          |         |          |                  |      |                      |         |                       |
| Mutual funds  | \$ 283  | \$ 272   | \$ 246   | \$ 254  | \$ 270   | (5)%             | 6%   | \$ 770               | \$ 821  | (6)%                  |
| Institutional clients   | 202     | 231      | 268      | 262     | 264      | 31               | 1    | 794                  | 563     | 41                    |
| Private clients   | 34      | 38       | 38       | 37      | 38       | 12               | 3    | 113                  | 97      | 16                    |
| Performance fees  | 1       | 59       | 13       | 19      | 16       | N/M              | N/M  | 48                   | 34      | 41                    |
| Total asset and wealth management revenue                                       | 520     | 600      | 565      | 572     | 588      | 13               | 3    | 1,725                | 1,515   | 14                    |
| Distribution and servicing  | 63      | 56       | 47       | 49      | 52       | (17)             | 6    | 148                  | 223     | (34)                  |
| Other   | 2       | 6        | 17       | -       | 25       | N/M              | N/M  | 42                   | (153)   | N/M                   |
| Total fee and other revenue (a)   | 585     | 662      | 629      | 621     | 665      | 14               | 7    | 1,915                | 1,585   | 21                    |
| Net interest revenue  | 7       | 3        | -        | 1       | (1)      | N/M              | N/M  | -                    | 29      | N/M                   |
| Total revenue   | 592     | 665      | 629      | 622     | 664      | 12               | 7    | 1,915                | 1,614   | 19                    |
| Noninterest expense (ex. intangible amortization and support agreement charges) | 408     | 447      | 433      | 458     | 470      | 15               | 3    | 1,361                | 1,231   | 11                    |
| Income before taxes (ex. intangible amortization and support agreement charges) | 184     | 218      | 196      | 164     | 194      | 5                | 18   | 554                  | 383     | 45                    |
| Amortization of intangible assets   | 53      | 56       | 50       | 50      | 50       | (6)              | -    | 150                  | 163     | (8)                   |
| Support agreement charges   | 32      | -        | -        | (7)     | 26       | N/M              | N/M  | 19                   | 18      | N/M                   |
| Income before taxes   | \$ 99   | \$ 162   | \$ 146   | \$ 121  | \$ 118   | 19%              | (2)% | \$ 385               | \$ 202  | 91%                   |
| Memo: Income before taxes (ex. intangible amortization)                         | \$ 152  | \$ 218   | \$ 196   | \$ 171  | \$ 168   | 11%              | (2)% | \$ 535               | \$ 365  | 47%                   |
| Pre-tax operating margin  | 17%     | 24%      | 23%      | 19%     | 18%      |                  |      | 20%                  | 12%     |                       |
| Pre-tax operating margin (ex. intangible amortization) (b)                      | 26%     | 33%      | 31%      | 27%     | 25%      |                  |      | 28%                  | 23%     |                       |
| AUM (in billions) (c)   | \$ 897  | \$ 1,045 | \$ 1,034 | \$ 980  | \$ 1,071 | 19%              | 9%   | \$ 1,071             | \$ 897  | 19%                   |
| AUM net inflows (outflows):   |         |          |          |         |          |                  |      |                      |         |                       |
| Long-term (in billions)   | \$ (2)  | \$ 13    | \$ 15    | \$ 13   | \$ 11    |                  |      | \$ 39                | \$ (22) |                       |
| Money-market (in billions)  | \$ (14) | \$ (22)  | \$ (25)  | \$ (17) | \$ 18    |                  |      | \$ (24)              | \$ (27) |                       |

(a) See Operations of consolidated asset management funds on page 10 for the impact of noncontrolling interests on the income statement.

(b) The pre-tax operating margin excluding intangible amortization and support agreement charges was 31% for 3Q09, 33% for 4Q09, 31% for 1Q10, 26% for 2Q10, 29% for 3Q10 and 29% for the first nine months of 2010 and 24% for the first nine months of 2009.

(c) Includes \$5 billion, \$5 billion, \$4 billion and \$5 billion subadvised for the Wealth Management business, respectively.

N/M Not meaningful.

*Business description*

BNY Mellon Asset Management is the umbrella organization for our affiliated investment management boutiques and is responsible, through various subsidiaries, for U.S. and non-U.S. retail, intermediary and institutional distribution of investment management and related services. The investment management boutiques offer a broad range of equity, fixed income, cash and alternative/overlay products. In addition to the investment subsidiaries, BNY Mellon Asset Management includes BNY Mellon Asset Management International, which is responsible for the distribution of investment management products internationally, and the Dreyfus Corporation and its affiliates, which are responsible for U.S. distribution of retail mutual funds, separate accounts and annuities. We are one of the world's largest asset managers with a top 10 position in both the U.S. and Europe and 11<sup>th</sup> position globally.

In July 2010, the China Securities Regulatory Commission ( CSRC ) authorized BNY Mellon and Western Securities to establish a joint venture fund management company in China. The new company, BNY Mellon Western Fund Management Company Limited, is owned by BNY Mellon (49%) and Western Securities (51%). BNY Mellon Western Fund Management manages domestic Chinese securities in a range of local retail fund products. Over time, the venture expects to develop further products using the scale and expertise of the broader BNY Mellon group. BNY Mellon Western Fund Management also focuses on leveraging distribution within the Chinese banking and securities sectors, building awareness of the new company in the region.



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The results of the Asset Management business are mainly driven by the period end and average levels of assets managed as well as the mix of those assets, as previously shown. Results for this business are also impacted by sales of fee-based products. In addition, performance fees may be generated when the investment performance exceeds various benchmarks and satisfies other criteria. Expenses in this business are mainly driven by staffing costs, incentives, distribution and servicing expense, and product distribution costs.

In November 2009, we acquired Insight which specializes in liability-driven investment solutions, active fixed income and alternative investments. At acquisition, Insight had approximately \$138 billion in assets under management.

Also, in November 2009, BNY Mellon acquired a 20% minority interest in Siguler Guff & Company, LLC (and certain related entities) ( Siguler Guff ), a multi-strategy private equity firm. At acquisition, Siguler Guff had approximately \$8 billion in assets under management and committed capital.

### *Review of financial results*

In the third quarter of 2010, Asset Management had pre-tax income of \$118 million compared with \$99 million in the third quarter of 2009 and \$121 million in the second quarter of 2010. Excluding amortization of intangible assets, pre-tax income was \$168 million in the third quarter of 2010 compared with \$152 million in the third quarter of 2009 and \$171 million in the second quarter of 2010.

Asset and wealth management revenue in the Asset Management business was \$588 million in the third quarter of 2010 compared with \$520 million in the third quarter of 2009 and \$572 million in the second quarter of 2010. Excluding performance fees, asset and wealth management fee revenue increased 10% compared with the prior year period and 3% (unannualized) sequentially. The increase year-over-year reflects the impact of the Insight acquisition, improved market values and net new business. The sequential increase reflects net new business and higher market values. Performance fees were \$16 million in the third quarter of 2010 compared with \$1 million in the third quarter of 2009 and \$19 million in the second quarter of 2010.

Net long-term inflows were \$11 billion and net short-term inflows were \$18 billion in the third quarter of 2010. Long-term inflows benefited from strength in institutional fixed income

and global equity products and the sixth consecutive quarter of positive flows in retail funds. Approximately 75% of long-term net inflows in the third quarter of 2010 occurred in September.

In the third quarter of 2010, 46% of Asset and Wealth Management fees in the Asset Management business were generated from managed mutual fund fees. These fees are based on the daily average net assets of each fund and the basis point management fee paid by that fund. Managed mutual fund fee revenue was \$270 million in the third quarter of 2010 compared with \$283 million in the third quarter of 2009 and \$254 million in the second quarter of 2010. The year-over-year decrease reflects net outflows in money market funds over the past four quarters. The sequential increase reflects positive long-term net inflows of retail funds.

Distribution and servicing fees were \$52 million in the third quarter of 2010 compared with \$63 million in the third quarter of 2009 and \$49 million in the second quarter of 2010. The year-over-year decrease primarily reflects lower money market assets under management and higher redemptions in prior periods.

Other fee revenue total \$25 million in the third quarter of 2010 compared with \$2 million in the third quarter of 2009. There was no other fee revenue in the second quarter of 2010. The year-over-year increase primarily reflects higher seed capital gains.

Revenue generated in the Asset Management business includes 51% from non-U.S. sources in the third quarter of 2010 compared with 42% in the third quarter of 2009 and 50% in the second quarter of 2010.

Noninterest expense (excluding amortization of intangible assets and support agreement charges) was \$470 million in the third quarter of 2010 compared with \$408 million in the third quarter of 2009 and \$458 million in the second quarter of 2010. The year-over-year increase primarily reflects the impact of the Insight acquisition and higher incentive expense. The sequential increase primarily resulted from higher incentive expense.



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### Year-to-date 2010 compared with year-to-date 2009

Income before taxes totaled \$385 million in the first nine months of 2010 compared with \$202 million in the first nine months of 2009. Income before taxes (excluding intangible amortization) was \$535 million in the first nine months of 2010 compared with \$365 million in the first nine months of 2009. Fee and other revenue increased \$330 million, primarily due to

improved global market values, the impact of the Insight acquisition, the impact of long-term inflows and investment write-downs in the first nine months of 2009. Noninterest expense (excluding intangible amortization and support agreement charges) increased \$130 million in the first nine months of 2010 compared with the first nine months of 2009, primarily due to the Insight acquisition and higher incentive expense.

### Wealth Management business

(dollar amounts in millions,

|  |          |          |          |          | 3Q10 vs. |      |      | Year-to-date |          | YTD10<br>vs.<br>YTD09 |
|--|----------|----------|----------|----------|----------|------|------|--------------|----------|-----------------------|
| unless otherwise noted)  | 3Q09     | 4Q09     | 1Q10     | 2Q10     | 3Q10     | 3Q09 | 2Q10 | 2010         | 2009     |                       |
| Revenue:   |          |          |          |          |          |      |      |              |          |                       |
| Asset and wealth management  | \$ 133   | \$ 136   | \$ 136   | \$ 134   | \$ 133   | - %  | (1)% | \$ 403       | \$ 383   | 5 %                   |
| Other  | 13       | 15       | 10       | 13       | 11       | (15) | (15) | 34           | 44       | (23)                  |
| Total fee and other revenue  | 146      | 151      | 146      | 147      | 144      | (1)  | (2)  | 437          | 427      | 2                     |
| Net interest revenue   | 49       | 46       | 55       | 56       | 58       | 18   | 4    | 169          | 148      | 14                    |
| Total revenue  | 195      | 197      | 201      | 203      | 202      | 4    | -    | 606          | 575      | 5                     |
| Provision for credit losses  | -        | 1        | -        | -        | -        | -    | -    | -            | -        | -                     |
| Noninterest expense (ex. intangible amortization)  | 135      | 138      | 136      | 145      | 140      | 4    | (3)  | 421          | 400      | 5                     |
| Income before taxes (ex. intangible amortization)  | 60       | 58       | 65       | 58       | 62       | 3    | 7    | 185          | 175      | 6                     |
| Amortization of intangible assets  | 12       | 11       | 9        | 9        | 9        | (25) | -    | 27           | 34       | (21)                  |
| Income before taxes  | \$ 48    | \$ 47    | \$ 56    | \$ 49    | \$ 53    | 10%  | 8%   | \$ 158       | \$ 141   | 12%                   |
| Pre-tax operating margin   | 25%      | 24%      | 28%      | 24%      | 26%      |      |      | 26%          | 25%      |                       |
| Pre-tax operating margin (ex. intangible amortization)                                       | 31%      | 29%      | 32%      | 28%      | 31%      |      |      | 30%          | 30%      |                       |
| Average loans  | \$ 6,010 | \$ 6,191 | \$ 6,302 | \$ 6,350 | \$ 6,503 | 8%   | 2%   | \$ 6,386     | \$ 5,696 | 12%                   |
| Average assets   | 9,122    | 9,246    | 9,722    | 10,399   | 10,806   | 18   | 4    | 10,313       | 9,286    | 11                    |
| Average deposits   | 6,602    | 6,804    | 7,310    | 7,991    | 8,416    | 27   | 5    | 7,909        | 6,761    | 17                    |
| Market value of total client assets under management and custody at period end (in billions) | \$ 151   | \$ 154   | \$ 157   | \$ 150   | \$ 161   | 7%   | 7%   | \$ 161       | \$ 151   | 7%                    |

N/M Not meaningful.

### Business description

In the Wealth Management business, we offer a full array of investment management, wealth and estate planning and private banking solutions to help clients protect, grow and transfer their wealth. Clients include high net worth individuals, families, charitable gift programs, endowments and foundations and related entities. BNY Mellon Wealth Management is a top 10 U.S. wealth manager with \$161 billion in client assets. We serve our clients through an expansive network of office sites in 17 states and 4 countries, including 16 of the top 25 domestic wealth markets.

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On Sept. 1, 2010, we acquired I(3) Advisors of Toronto, an independent wealth advisory company with more than C\$3.8 billion under advisement at acquisition.

The results of the Wealth Management business are driven by the level and mix of assets managed and under custody, and the level of activity in client accounts and private banking volumes. Net interest revenue is determined by the interest rate spread between customer rates and internal funds transfer rates on loans and deposits. Expenses of this business are driven mainly by staff expense in the investment management, sales, service and support groups.

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### *Review of financial results*

Income before taxes was \$53 million in the third quarter of 2010, compared with \$48 million in the third quarter of 2009 and \$49 million in the second quarter of 2010. Income before taxes, excluding intangible amortization, was \$62 million in the third quarter of 2010, compared with \$60 million in the third quarter of 2009 and \$58 million in the second quarter of 2010.

Total fee and other revenue was \$144 million in the third quarter of 2010, compared with \$146 million in the third quarter of 2009 and \$147 million in the second quarter of 2010. Both decreases primarily reflect lower capital markets fees.

Client assets under management and custody were \$161 billion at Sept. 30, 2010, compared with \$151 billion at Sept. 30, 2009 and \$150 billion at June 30, 2010. The increase year-over-year and sequentially, primarily reflects market appreciation, the I(3) Advisors acquisition and new business.

Net interest revenue increased \$9 million year-over-year and \$2 million sequentially. The year-over-year increase was primarily due to high quality loan growth, higher deposit levels and the higher yield related to the restructured investment securities portfolio. The sequential increase reflects higher deposit levels and higher deposit margins. Average loans increased 8% year-over-year and 2% (unannualized) sequentially. Average deposit levels increased 27% year-over-year and 5% (unannualized) sequentially.

Noninterest expense (excluding amortization of intangible assets) increased \$5 million compared with the third quarter of 2009 and decreased \$5 million compared with the second quarter of 2010. The year-over-year increase primarily reflects the impact of the annual merit increase given in the second quarter of 2010, production-related incentives, investment in advertising and increased FDIC expenses, partially offset by workforce reductions and expense control. The sequential decrease reflects overall expense control.

### *Year-to-date 2010 compared with year-to-date 2009*

Income before taxes totaled \$158 million in the first nine months of 2010 compared with \$141 million in the first nine months of 2009. Excluding intangible amortization, income

before taxes increased \$10 million. Fee and other revenue increased \$10 million reflecting organic growth and the impact of higher equity markets. The \$21 million increase in net interest revenue was primarily due to higher deposit levels, high quality loan growth and higher loan spreads, and the higher yield related to the restructured investment securities portfolio, partially offset by lower deposit margins. Noninterest expense (excluding intangible amortization) increased \$21 million primarily due to higher production-related incentives, FDIC expenses and the impact of the annual merit increase partially offset by workforce reductions and expense control.

### **Institutional Services Group**

We are one of the leading global securities servicing providers with assets under custody and administration at Sept. 30, 2010 of \$24.4 trillion, an increase of 12% from \$21.8 trillion at June 30, 2010 and a 10% increase from \$22.1 trillion at Sept. 30, 2009. Both increases primarily reflect the Acquisitions, as well as higher market values and new business. Equity securities constituted 29% and fixed-income securities constituted 71% of the assets under custody and administration at Sept. 30, 2010, compared with 28% equity securities and 72% fixed income securities at June 30, 2010 and 29% equity securities and 71% fixed income securities at Sept. 30, 2009. Assets under custody and administration at Sept. 30, 2010 consisted of assets related to custody, mutual funds, and corporate trust businesses of \$19.6 trillion, broker-dealer service assets of \$3.2 trillion, and all other assets of \$1.6 trillion.

The market value of securities on loan at Sept. 30, 2010 increased to \$279 billion compared with \$248 billion at June 30, 2010. The market value of securities on loan was \$299 billion at Sept. 30, 2009.

The year-over-year decline primarily reflects a higher level of U.S. Treasury securities issuances. The sequential increase reflects higher government and corporate volumes.

On July 1, 2010, we completed the acquisition of GIS and on Aug. 2, 2010, we completed the acquisition of BAS. See the Third quarter 2010 events section for additional information. The Acquisitions were integrated into the Institutional Services businesses.



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| Assets under custody and administration trend  | Sept. 30,<br>2009 | Dec. 31,<br>2009 | March 31,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2010 |
|--|-------------------|------------------|-------------------|------------------|-------------------|
| Market value of assets under custody and administration (in trillions) (a)   | \$ 22.1           | \$ 22.3          | \$ 22.4           | \$ 21.8          | \$ 24.4           |
| Market value of securities on loan (in billions) (b)   | \$ 299            | \$ 247           | \$ 253            | \$ 248           | \$ 279            |
| (a) Includes the assets under custody or administration of CIBC Mellon Global Securities Services Company, a joint venture with Canadian Imperial Bank of Commerce, of \$943 billion at Sept. 30, 2009, \$905 billion at Dec. 31, 2009, \$964 billion at March 31, 2010, \$903 billion at June 30, 2010 and \$960 billion at Sept. 30, 2010. |                   |                  |                   |                  |                   |
| (b) Represents the total amount of securities on loan, both cash and non-cash, managed by the Asset Servicing business.  |                   |                  |                   |                  |                   |

Asset Servicing business

(dollar amounts in millions,

|   | 3Q10 vs.  |           |           |           |           | Year-to-date |       | YTD10 vs. YTD09 |           |
|---|-----------|-----------|-----------|-----------|-----------|--------------|-------|-----------------|-----------|
| unless otherwise noted)   | 3Q09      | 4Q09      | 1Q10      | 2Q10      | 3Q10      | 3Q09         | 2Q10  | 2010            | 2009      |
| <b>Revenue:</b>   |           |           |           |           |           |              |       |                 |           |
| Securities servicing fees asset servicing                                       | \$ 573    | \$ 581    | \$ 569    | \$ 586    | \$ 786    | 37%          | 34%   | \$ 1,941        | \$ 1,634  |
| Securities lending revenue  | 32        | 25        | 24        | 30        | 26        | (19)         | (13)  | 80              | 196       |
| Foreign exchange and other trading revenue                                      | 190       | 177       | 170       | 207       | 135       | (29)         | (35)  | 512             | 616       |
| Other   | 50        | 33        | 35        | 83        | 42        | (16)         | (49)  | 160             | 144       |
| Total fee and other revenue   | 845       | 816       | 798       | 906       | 989       | 17           | 9     | 2,693           | 2,590     |
| Net interest revenue  | 229       | 205       | 210       | 216       | 215       | (6)          | -     | 641             | 689       |
| Total revenue   | 1,074     | 1,021     | 1,008     | 1,122     | 1,204     | 12           | 7     | 3,334           | 3,279     |
| Noninterest expense (ex. intangible amortization and support agreement charges) | 748       | 788       | 740       | 765       | 895       | 20           | 17    | 2,400           | 2,173     |
| Income before taxes (ex. intangible amortization and support agreement charges) | 326       | 233       | 268       | 357       | 309       | (5)          | (13)  | 934             | 1,106     |
| Support agreement charges   | (19)      | (5)       | (23)      | 16        | (11)      | N/M          | N/M   | (18)            | (28)      |
| Amortization of intangible assets   | 6         | 6         | 6         | 5         | 18        | N/M          | N/M   | 29              | 22        |
| Income before taxes   | \$ 339    | \$ 232    | \$ 285    | \$ 336    | \$ 302    | (11)%        | (10)% | \$ 923          | \$ 1,112  |
| Memo: Income before taxes (ex. intangible amortization)                         | \$ 345    | \$ 238    | \$ 291    | \$ 341    | \$ 320    | (7)%         | (6)%  | \$ 952          | \$ 1,134  |
| Pre-tax operating margin  | 32%       | 23%       | 28%       | 30%       | 25%       |              |       | 28%             | 34%       |
| Pre-tax operating margin (ex. intangible amortization)                          | 32%       | 23%       | 29%       | 30%       | 27%       |              |       | 29%             | 35%       |
| Average assets  | \$ 59,914 | \$ 59,980 | \$ 59,704 | \$ 62,940 | \$ 69,026 | 15%          | 10%   | \$ 63,924       | \$ 61,083 |
| Average deposits  | \$ 52,271 | \$ 51,755 | \$ 52,183 | \$ 55,343 | \$ 57,849 | 11%          | 5%    | \$ 55,146       | \$ 53,295 |

N/M Not meaningful.

## Business description

The Asset Servicing business includes global custody, global fund services, securities lending, global liquidity services, outsourcing, alternative investment services, government securities clearance, collateral management and credit-related services and other linked revenues, principally foreign exchange. Clients include corporate and public retirement funds, foundations and endowments and global financial institutions including banks, broker-dealers, investment managers, insurance companies and mutual funds.

The results of the Asset Servicing business are driven by a number of factors which include the level of transaction activity, the extent of services provided, including custody,

accounting, fund administration, daily valuations, performance measurement and risk analytics, securities lending, investment manager backoffice outsourcing and the market value of assets under administration and custody. Market interest rates impact both securities lending

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revenue and the earnings on client deposit balances. Broker-dealer fees depend on the level of activity in the fixed income and equity markets and the financing needs of customers, which are typically higher when the equity and fixed income markets are active. Also, tri-party repo arrangements continue to remain a key revenue driver in broker-dealer services. Foreign exchange trading revenues are influenced by the volume of client transactions and the spread realized on these transactions, market volatility in major currencies,



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the level of cross-border assets held in custody for clients, the level and nature of underlying cross-border investments and other transactions undertaken by corporate and institutional clients. Business expenses are principally driven by staffing levels and technology investments.

We are one of the leading global securities servicing providers with a total of \$24.4 trillion of assets under custody and administration at Sept. 30, 2010. We continue to maintain our number one ranking in two major global custody surveys. We are the largest custodian for U.S. corporate and public pension plans. We are one of the largest providers of fund services in the world, servicing \$5.4 trillion in assets. We also service 45% of the funds in the U.S. exchange-traded funds marketplace. BNY Mellon Asset Servicing services 44% of the top 50 endowments.

We are a leading custodian in the U.K. and service 30% of U.K. pensions. European asset servicing continues to grow across all products, reflecting significant cross-border investment and capital flow. In our alternative investment services business, we are a top five service provider to single manager hedge funds, funds of hedge funds and private equity. In securities lending, we are one of the largest lenders of U.S. Treasury securities and depository receipts and service a lending pool of \$2.6 trillion in 31 markets around the world. We are one of the largest global providers of performance and risk analytics with \$8.9 trillion in assets under measurement.

Our broker-dealer service business is a leader in global clearance, clearing equity and fixed income transactions in more than 100 markets. We are a leading clearing agent for U.S. government securities, handling a majority of transactions cleared through the Federal Reserve Bank of New York and clearing for 14 of the 18 primary dealers. We are a leading collateral management agent with \$1.6 trillion in tri-party balances worldwide at Sept. 30, 2010.

### *Review of financial results*

Income before taxes was \$302 million in the third quarter of 2010 compared with \$339 million in the third quarter of 2009, and \$336 million in the second quarter of 2010. Income before taxes, excluding intangible amortization and support agreement charges, was \$309 million in the third quarter of 2010 compared with \$326 million in the third quarter of 2009 and \$357 million in the second quarter of 2010.

Revenue generated in the Asset Servicing business includes 37% from non-U.S. sources in the third quarter of 2010, 39% in the third quarter of 2009 and 40% in the second quarter of 2010.

Securities servicing fees, excluding securities lending revenue, increased \$213 million, or 37%, compared with the third quarter of 2009 and \$200 million, or 34% (unannualized) sequentially. Both increases primarily reflect the impact of the Acquisitions, higher market values, new business and asset inflows from existing clients.

Securities lending fees decreased \$6 million compared with the third quarter of 2009 and \$4 million sequentially. The year-over-year decrease reflects narrower spreads and lower loan balances while the sequential decrease reflects seasonally lower spreads, partially offset by higher loan balances. Spreads decreased 25% compared with the third quarter of 2009 and 26% sequentially. Volumes decreased 1% compared with the third quarter of 2009 and increased 9% (unannualized) sequentially.

Foreign exchange and other trading revenue decreased 29% compared with the third quarter of 2009 and 35% (unannualized) sequentially. The year-over-year decrease reflects lower volatility. The sequential decrease primarily resulted from lower volatility and seasonally lower volumes.

Other revenue decreased \$8 million year-over-year and \$41 million sequentially. The sequential decline resulted from lower foreign currency translation gains.

Net interest revenue decreased 6% compared with the third quarter of 2009 and was unchanged sequentially. The decrease compared with the third quarter of 2009 resulted from lower spreads on deposits, partially offset by the higher deposit balances and the higher yield related to the restructured investment securities portfolio.

Noninterest expense (excluding amortization of intangible assets and support agreement charges) increased \$147 million compared with the third quarter of 2009 and \$130 million sequentially. Both increases primarily reflect the impact of the Acquisitions. Excluding the impact of the Acquisitions, noninterest expense decreased year-



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over-year and sequentially as a result of overall expense control.

*Year-to-date 2010 compared with year-to-date 2009*

Income before taxes totaled \$923 million in the first nine months of 2010 compared with \$1.1 billion in the first nine months of 2009. Excluding intangible amortization and support agreement charges, income before taxes decreased \$172 million. Fee and other revenue increased \$103 million primarily due to the

Acquisitions, partially offset by lower securities lending revenue, reflecting narrower spreads and lower loan balances. Net interest revenue decreased \$48 million primarily due to lower spreads on deposits. Noninterest expense (excluding intangible amortization and support agreement charges) increased \$227 million primarily due to the Acquisitions, higher sub-custodial fees resulting from higher asset values and transaction volume, as well as higher professional, legal and other purchased services and higher business development activity.

### Issuer Services business

|  |           |           |           |           |           | 3Q10 vs. |      | Year-to-date |           | YTD10 vs. |
|--|-----------|-----------|-----------|-----------|-----------|----------|------|--------------|-----------|-----------|
| (dollar amounts in millions)                           | 3Q09      | 4Q09      | 1Q10      | 2Q10      | 3Q10      | 3Q09     | 2Q10 | 2010         | 2009      | YTD09     |
| Revenue:   |           |           |           |           |           |          |      |              |           |           |
| Securities servicing fees issuer services              | \$ 359    | \$ 367    | \$ 333    | \$ 353    | \$ 364    | 1%       | 3%   | \$ 1,050     | \$ 1,095  | (4)%      |
| Other  | 30        | 43        | 25        | 27        | 35        | 17       | 30   | 87           | 112       | (22)      |
| Total fee and other revenue                            | 389       | 410       | 358       | 380       | 399       | 3        | 5    | 1,137        | 1,207     | (6)       |
| Net interest revenue                                   | 180       | 203       | 252       | 216       | 204       | 13       | (6)  | 672          | 565       | 19        |
| Total revenue  | 569       | 613       | 610       | 596       | 603       | 6        | 1    | 1,809        | 1,772     | 2         |
| Noninterest expense (ex. intangible amortization)      | 304       | 318       | 304       | 318       | 304       | -        | (4)  | 926          | 906       | 2         |
| Income before taxes (ex. intangible amortization)      | 265       | 295       | 306       | 278       | 299       | 13       | 8    | 883          | 866       | 2         |
| Amortization of intangible assets                      | 20        | 20        | 20        | 21        | 21        | 5        | -    | 62           | 61        | 2         |
| Income before taxes                                    | \$ 245    | \$ 275    | \$ 286    | \$ 257    | \$ 278    | 13%      | 8%   | \$ 821       | \$ 805    | 2%        |
| Pre-tax operating margin                               | 43%       | 45%       | 47%       | 43%       | 46%       |          |      | 45%          | 46%       |           |
| Pre-tax operating margin (ex. intangible amortization) | 47%       | 48%       | 50%       | 47%       | 50%       |          |      | 49%          | 49%       |           |
| Average assets   | \$ 47,975 | \$ 52,028 | \$ 52,838 | \$ 48,938 | \$ 48,451 | 1%       | (1)% | \$ 50,059    | \$ 50,314 | (1)%      |
| Average deposits                                       | \$ 43,183 | \$ 47,320 | \$ 48,470 | \$ 44,560 | \$ 44,085 | 2%       | (1)% | \$ 45,689    | \$ 45,469 | -%        |
| Number of depositary receipt programs                  | 1,322     | 1,330     | 1,336     | 1,345     | 1,353     | 2%       | 1%   | 1,353        | 1,322     | 2%        |

### Business description

The Issuer Services business provides a diverse array of products and services to global fixed income and equity issuers.

BNY Mellon is the number one provider of corporate trust services for all major debt categories across conventional, structured finance and specialty debt. We service \$12.0 trillion in outstanding debt from 61 locations in 20 countries. We serve as depositary for 1,353 sponsored

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American and global depositary receipt programs, acting in partnership with leading companies from 67 countries. In addition to top-ranked stock transfer agency services, BNY Mellon Shareowner Services offers a comprehensive suite of equity solutions, including

record-keeping and corporate actions processing, demutualizations, direct investment, dividend reinvestment, proxy solicitation and employee stock plan administration.

Fee revenue in the Issuer Services business depends on:

- the volume and type of issuance of fixed income securities;
- depositary receipts issuance and cancellation volume;
- corporate actions impacting depositary receipts; and
- stock transfer, corporate actions and equity trading volumes.

Expenses in the Issuer Services business are driven by staff, equipment and space required to support the services provided by the business.

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### *Role of BNY Mellon, as a trustee, for mortgage-backed securitizations*

BNY Mellon acts as trustee and document custodian for certain mortgage-backed security ( MBS ) securitization trusts. The role of trustee for MBS securitizations is limited. Our primary role as trustee is to calculate and distribute monthly bond payments to bondholders. As a document custodian, we are required to notify the mortgage service providers and the seller of the loan whether the files contain the mortgage note and other required documents. BNY Mellon, either as document custodian or trustee, does not receive mortgage underwriting files (the files that contain information related to the credit worthiness of the borrower). As trustee or custodian, we have no responsibility or liability for the quality of the portfolio; we are liable only for performance of the limited duties as described above and in the trust document.

### *Review of financial results*

Income before taxes was \$278 million in the third quarter of 2010, compared with \$245 million in the third quarter of 2009 and \$257 million in the second quarter of 2010. Income before taxes, excluding intangible amortization, was \$299 million in the third quarter of 2010, compared with \$265 million in the third quarter of 2009 and \$278 million in the second quarter of 2010.

Revenue generated in the Issuer Services business includes 46% from non-U.S. sources in the third quarter of 2010, 39% in the third quarter of 2009 and 40% in the second quarter of 2010.

Total revenue increased 6% year-over-year and 1% (unannualized) sequentially.

**Corporate Trust** Total revenue increased year-over-year and was flat sequentially. The year-over-year increase reflects higher net interest revenue driven by the higher yield related to the restructured investment securities portfolio partially offset by the weakness in the global debt issuance markets.

**Depository Receipts** Total revenue increased year-over-year and sequentially primarily due to higher corporate action fees and new business. Depository Receipt issuances have exceeded cancellations for six consecutive quarters.

**Shareowner Services** Total revenue decreased year-over-year and sequentially. The year-over-year decline reflects lower corporate action fees, lower employee stock option plan fees and lower net interest revenue. The sequential decline primarily reflects seasonality, as well as the same factors impacting the year-over-year decline.

Noninterest expense (excluding intangible amortization) was flat compared with the third quarter of 2009 and decreased \$14 million sequentially reflecting ongoing expense management efforts. The sequential decrease also resulted from lower legal expense.

### *Year-to-date 2010 compared with year-to-date 2009*

Income before taxes totaled \$821 million in the first nine months of 2010 compared with \$805 million in the first nine months of 2009. Excluding intangible amortization, income before taxes increased \$17 million. Fee and other revenue decreased \$70 million primarily reflecting weakness in the global debt markets and lower money market related fees. Net interest revenue increased \$107 million driven by the higher yield related to the restructured investment securities portfolio. Noninterest expense (excluding intangible amortization) increased \$20 million primarily driven by higher legal and FDIC expenses.

**Table of Contents***Clearing Services business*

| <i>(dollar amounts in millions,<br/>unless otherwise noted)</i> | 3Q09      | 4Q09      | 1Q10      | 2Q10      | 3Q10      | 3Q10 vs. |      | Year-to-date |           | YTD10<br>vs.<br>YTD09 |
|---|-----------|-----------|-----------|-----------|-----------|----------|------|--------------|-----------|-----------------------|
|   |           |           |           |           |           | 3Q09     | 2Q10 | 2010         | 2009      |                       |
| <b>Revenue:</b>   |           |           |           |           |           |          |      |              |           |                       |
| Securities servicing fees – clearing services                   | \$ 232    | \$ 219    | \$ 227    | \$ 240    | \$ 251    | 8%       | 5%   | \$ 718       | \$ 729    | (2)%                  |
| Other   | 59        | 45        | 44        | 36        | 42        | (29)     | 17   | 122          | 197       | (38)                  |
| Total fee and other revenue                                     | 291       | 264       | 271       | 276       | 293       | 1        | 6    | 840          | 926       | (9)                   |
| Net interest revenue  | 81        | 90        | 95        | 93        | 90        | 11       | (3)  | 278          | 250       | 11                    |
| Total revenue   | 372       | 354       | 366       | 369       | 383       | 3        | 4    | 1,118        | 1,176     | (5)                   |
| Noninterest expense (ex. intangible amortization)               | 245       | 241       | 255       | 270       | 279       | 14       | 3    | 804          | 753       | 7                     |
| Income before taxes (ex. intangible amortization)               | 127       | 113       | 111       | 99        | 104       | (18)     | 5    | 314          | 423       | (26)                  |
| Amortization of intangible assets                               | 6         | 7         | 6         | 7         | 8         | 33       | 14   | 21           | 20        | 5                     |
| Income before taxes   | \$ 121    | \$ 106    | \$ 105    | \$ 92     | \$ 96     | (21)%    | 4%   | \$ 293       | \$ 403    | (27)%                 |
| Pre-tax operating margin  | 33%       | 30%       | 29%       | 25%       | 25%       |          |      | 26%          | 34%       |                       |
| Pre-tax operating margin (ex. intangible amortization)          | 34%       | 32%       | 30%       | 27%       | 27%       |          |      | 28%          | 36%       |                       |
| Average active accounts ( <i>in thousands</i> )                 | 4,771     | 4,758     | 4,811     | 4,896     | 4,929     | 3%       | 1%   | 4,879        | 5,072     | (4)%                  |
| Average assets  | \$ 17,827 | \$ 20,365 | \$ 20,338 | \$ 21,550 | \$ 21,456 | 20%      | -%   | \$ 21,119    | \$ 17,811 | 19%                   |
| Average margin loans  | \$ 4,322  | \$ 4,651  | \$ 5,229  | \$ 5,775  | \$ 6,261  | 45%      | 8%   | \$ 5,759     | \$ 4,217  | 37%                   |
| Average payables to customers and broker-dealers                | \$ 5,845  | \$ 6,476  | \$ 6,495  | \$ 6,593  | \$ 6,888  | 18%      | 4%   | \$ 6,660     | \$ 4,855  | 37%                   |
| N/M Not meaningful.   |           |           |           |           |           |          |      |              |           |                       |

*Business description*

Our Clearing Services business consists of Pershing's global clearing and execution business in over 60 markets. Located in 21 offices worldwide, Pershing provides operational support, trading services, flexible technology, an expansive array of investment solutions including managed accounts, mutual funds and cash management, practice management support and service excellence. Pershing takes a consultative approach, working behind the scenes for its more than 1,150 customers who represent approximately five million individual and institutional investors. Pershing serves a broad array of customers including financial intermediaries, broker-dealers, independent registered investment advisors and hedge fund managers.

Pershing is the enterprise name for Pershing, Pershing Advisor Solutions, Pershing Prime Services, iNautix USA, the Lockwood companies, and its international affiliates in Canada, Ireland, the U.K. and Singapore.

Revenue in this business includes fees and commissions from broker-dealer services, registered investment advisor services, prime brokerage services and electronic trading services, which are primarily driven by trading volumes, particularly those related to retail customers and overall market levels.

A substantial amount of revenue in this business is generated from non-transactional activities, such as asset gathering; providing services to mutual funds, money market funds and retirement programs; and administration and other services.

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Business expenses are driven by staff, equipment and space required to support the services provided by the business and the cost of execution and clearance of trades.

### *Review of financial results*

Income before taxes was \$96 million in the third quarter of 2010, \$121 million in the third quarter of 2009 and \$92 million in the second quarter of 2010. Total fee and other revenue increased \$2 million compared with the third quarter 2009 and \$17 million sequentially primarily as a result of the GIS acquisition. Excluding the GIS acquisition, total fee and other revenue decreased both year-over-year and sequentially. The year-over-year decrease resulted from lower transaction volumes and lower money market related distribution fees, while the sequential decrease was primarily due to lower transaction volumes.

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Net interest revenue increased \$9 million compared with the third quarter of 2009 and decreased \$3 million compared with the second quarter of 2010. The year-over-year increase was driven by the higher yield related to the restructured investment securities portfolio.

Noninterest expense (excluding intangible amortization) increased \$34 million compared to the third quarter of 2009 and \$9 million compared with the second quarter of 2010. Both increases were primarily due to the GIS acquisition. The year-over-year increase also reflects higher expenses in support of future client conversions. Excluding the impact of the GIS acquisition, noninterest expense decreased sequentially as a result of lower clearing expense driven by lower volumes.

### Year-to-date 2010 compared with year-to-date 2009

Income before taxes totaled \$293 million in the first nine months of 2010 compared with \$403 million in the first nine months of 2009. Fee and other revenue decreased \$86 million primarily reflecting lower money market related distribution fees and lower trading volumes. Net interest revenue increased \$28 million compared with the first nine months of 2009, primarily reflecting the higher yield related to the restructured investment securities portfolio. Noninterest expense (excluding intangible amortization) increased \$51 million primarily reflecting the GIS acquisition, higher expenses in support of future client conversions and higher professional legal and other purchased services expense.

### Treasury Services business

|  | 3Q10 vs.  |           | Year-to-date |           | YTD10 vs. YTD09 |       |      |           |           |       |
|--|-----------|-----------|--------------|-----------|-----------------|-------|------|-----------|-----------|-------|
| (dollar amounts in millions)                           | 3Q09      | 4Q09      | 1Q10         | 2Q10      | 3Q10            | 3Q09  | 2Q10 | 2010      | 2009      | YTD09 |
| Revenue:   |           |           |              |           |                 |       |      |           |           |       |
| Treasury services                                      | \$ 124    | \$ 130    | \$ 127       | \$ 121    | \$ 127          | 2%    | 5%   | \$ 375    | \$ 373    | 1%    |
| Other  | 82        | 92        | 98           | 75        | 87              | 6     | 16   | 260       | 240       | 8     |
| Total fee and other revenue                            | 206       | 222       | 225          | 196       | 214             | 4     | 9    | 635       | 613       | 4     |
| Net interest revenue                                   | 149       | 148       | 176          | 161       | 148             | (1)   | (8)  | 485       | 465       | 4     |
| Total revenue  | 355       | 370       | 401          | 357       | 362             | 2     | 1    | 1,120     | 1,078     | 4     |
| Noninterest expense (ex. intangible amortization)      | 180       | 187       | 182          | 188       | 188             | 4     | -    | 558       | 560       | -     |
| Income before taxes (ex. intangible amortization)      | 175       | 183       | 219          | 169       | 174             | (1)   | 3    | 562       | 518       | 8     |
| Amortization of intangible assets                      | 6         | 6         | 6            | 5         | 6               | -     | 20   | 17        | 19        | (11)  |
| Income before taxes                                    | \$ 169    | \$ 177    | \$ 213       | \$ 164    | \$ 168          | (1)%  | 2%   | \$ 545    | \$ 499    | 9%    |
| Pre-tax operating margin                               | 48%       | 48%       | 53%          | 46%       | 47%             |       |      | 49%       | 46%       |       |
| Pre-tax operating margin (ex. intangible amortization) | 50%       | 50%       | 55%          | 47%       | 48%             |       |      | 50%       | 48%       |       |
| Average loans  | \$ 11,648 | \$ 10,982 | \$ 10,436    | \$ 10,290 | \$ 9,885        | (15)% | (4)% | \$ 10,202 | \$ 12,924 | (21)% |
| Average assets   | \$ 24,223 | \$ 26,275 | \$ 26,716    | \$ 26,485 | \$ 25,748       | 6%    | (3)% | \$ 26,313 | \$ 25,964 | 1%    |
| Average deposits                                       | \$ 19,989 | \$ 22,138 | \$ 22,257    | \$ 22,209 | \$ 21,912       | 10%   | (1)% | \$ 22,125 | \$ 21,708 | 2%    |

### Business description

The Treasury Services business includes cash management solutions, trade finance services, international payment services and global markets, capital markets and liquidity services.



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Treasury services revenue is directly influenced by the volume of transactions and payments processed, loan levels, types of service provided, net interest revenue earned from deposit balances generated by activity across our business operations and the value of the credit derivatives portfolio. Treasury services revenue is indirectly influenced by other factors including market volatility in major currencies and the level and

nature of underlying cross-border investments, as well as other transactions undertaken by corporate and institutional clients.

Business expenses are driven by staff, equipment and space required to support the services provided, as well as operating services in support of volume increases.

Treasury Services offers leading-edge technology, innovative products, and industry expertise to help its clients optimize cash flow, manage liquidity and make payments around the world in more than 100 different countries. We maintain a global network of branches, representative offices and

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correspondent banks to provide comprehensive payment services including funds transfer, cash management, foreign exchange, trade services and liquidity management. We are the fourth largest Fedwire and CHIPS payment processor, processing about 160 thousand or an average of about \$1.6 trillion, global payments daily.

Our corporate lending strategy is to focus on those clients and industries that are major users of securities servicing and treasury services. Revenue from our lending activities is primarily driven by loan levels and spreads over funding costs.

*Review of financial results*

Income before taxes was \$168 million in the third quarter of 2010 compared with \$169 million in the third quarter of 2009, and \$164 million in the second quarter of 2010.

Total fee and other revenue increased \$8 million compared with the third quarter of 2009 and \$18 million compared with the second quarter of 2010. Both increases reflect the impact of the GIS acquisition, as well as higher global payment services revenue.

Net interest revenue decreased \$1 million compared to the third quarter of 2009 and \$13 million sequentially. Year-over-year, the increase resulting from the higher yield related to the restructured

investment securities portfolio was more than offset by lower average loan balances reflecting our credit strategy to reduce targeted risk exposure. The sequential decrease reflects a lower level of loans and deposits as well as lower spreads.

Noninterest expense (excluding intangible amortization) increased \$8 million compared with the third quarter of 2009 and was unchanged sequentially. The year-over-year increase reflects the impact of the GIS acquisition and higher litigation expense. On a sequential basis, the impact of the GIS acquisition was offset by ongoing expense management efforts.

*Year-to-date 2010 compared with year-to-date 2009*

Income before taxes totaled \$545 million in the first nine months of 2010 compared with \$499 million in the first nine months of 2009. Fee and other revenue increased \$22 million primarily reflecting an improvement in the mark-to-market adjustments on credit default swaps and the GIS acquisition partially offset by lower financing-related fees. Net interest revenue increased \$20 million primarily due to the higher yield related to the restructured investment securities portfolio, partially offset by lower average loan balances reflecting our credit strategy to reduce targeted risk exposure. Noninterest expense (excluding intangible amortization) decreased \$2 million reflecting ongoing expense management, primarily offset by the impact of the GIS acquisition and higher litigation expense.

**Other Businesses**

| <i>(dollars in millions)</i>   | 3Q09       | 4Q09  | 1Q10   | 2Q10  | 3Q10  | Year-to-date<br>2010 | 2009       |
|--|------------|-------|--------|-------|-------|----------------------|------------|
| Revenue:   |            |       |        |       |       |                      |            |
| Fee and other revenue  | \$ (4,685) | \$ 52 | \$ 143 | \$ 61 | \$ 13 | \$ 217               | \$ (5,186) |
| Net interest revenue (expense)   | 21         | 29    | (23)   | (21)  | 4     | (40)                 | 45         |
| Total revenue  | (4,664)    | 81    | 120    | 40    | 17    | 177                  | (5,141)    |
| Provision for credit losses  | 147        | 64    | 35     | 20    | (22)  | 33                   | 267        |
| Noninterest expense (ex. special litigation reserves, FDIC special assessment, intangible amortization, M&I expenses and restructuring charges)        | 125        | 152   | 119    | 66    | 138   | 323                  | 381        |
| Income (loss) before taxes (ex. special litigation reserves, FDIC special assessment, intangible amortization, M&I expenses and restructuring charges) | (4,936)    | (135) | (34)   | (46)  | (99)  | (179)                | (5,789)    |

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|                                   |            |           |           |           |                  |                  |            |
|-----------------------------------|------------|-----------|-----------|-----------|------------------|------------------|------------|
| Special litigation reserves       | N/A        | N/A       | 164       | N/A       | N/A              | <b>164</b>       | -          |
| FDIC special assessment           | -          | -         | -         | -         | -                | -                | 61         |
| Amortization of intangible assets | 1          | 1         | -         | 1         | (1)              | -                | -          |
| M&I expenses                      | 54         | 52        | 26        | 14        | <b>56</b>        | <b>96</b>        | 181        |
| Restructuring charges             | (5)        | 139       | 7         | (15)      | <b>15</b>        | <b>7</b>         | 11         |
| Income (loss) before taxes        | \$ (4,986) | \$ (327)  | \$ (231)  | \$ (46)   | \$ (169)         | \$ (446)         | \$ (6,042) |
| Average assets                    | \$ 32,224  | \$ 31,459 | \$ 30,012 | \$ 33,374 | \$ <b>37,202</b> | \$ <b>33,556</b> | \$ 32,262  |
| Average deposits                  | 6,507      | 5,378     | 4,144     | 4,457     | <b>4,924</b>     | <b>4,504</b>     | 7,822      |

N/A Not applicable.

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### *Business description*

On Jan. 15, 2010, we completed the sale of Mellon United National Bank ( MUNB ), our national bank located in Florida. We applied discontinued operations accounting to this business. All prior period results have been restated.

The Other business primarily includes:

- the results of the leasing portfolio;
- corporate treasury activities, including our investment securities portfolio;
- 33.2% equity interest in BNY ConvergeX; and
- business exits and corporate overhead.

Revenue primarily reflects:

- net interest revenue from the leasing portfolio;
- interest income remaining after transfer pricing allocations;
- fee and other revenue from corporate and bank-owned life insurance; and
- gains (losses) associated with the valuation of investment securities and other assets.

Expenses include:

- M&I expenses;
- restructuring charges;
- direct expenses supporting leasing, investing and funding activities; and
- certain corporate overhead not directly attributable to the operations of other businesses.

### *Review of financial results*

Income before taxes was a loss of \$169 million for the third quarter of 2010, compared with losses of \$5.0 billion in the third quarter of 2009 and \$46 million in the second quarter of 2010.

The Other business includes the following activity:

In the third quarter of 2010:

- net securities gains of \$6 million;
- lease residual gains of \$1 million; and
- a negative provision for credit losses of \$22 million.

In the second quarter of 2010:

- net securities gains of \$13 million;
- lease residual gains of \$15 million; and

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a CVA and debit valuation adjustment ( DVA ) of \$43 million; and  
a provision for credit losses of \$20 million.

In the third quarter of 2009:

a \$4.8 billion (pre-tax) loss associated with the restructuring of the investment securities portfolio, recorded in total fee and other revenue;  
lease residual gains of \$55 million; and  
a provision for credit losses of \$147 million.

*Year-to-date 2010 compared with year-to-date 2009*

Income before taxes in the Other business was a loss of \$446 million in the first nine months of 2010 compared with a loss of \$6.0 billion in the first nine months of 2009. Total revenue increased \$5.3 billion primarily reflecting the OTTI charges recorded in the first nine months of 2009. Noninterest expenses (excluding special litigation reserves, FDIC special assessment, intangible amortization, M&I expenses and restructuring charges) decreased \$58 million reflecting lower expense for litigation and government assessments.

### **Critical accounting estimates**

Our significant accounting policies are described in Note 1 to the Consolidated Financial Statements contained in BNY Mellon's 2009 Annual Report on Form 10-K. Our more critical accounting estimates are those related to goodwill and other intangibles, the allowance for loan losses and allowance for lending related commitments, fair value of financial instruments and derivatives, OTTI and pension accounting as referenced below.

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### **Critical policy**

### **Pension accounting**

### **Goodwill and other intangibles**

### **Allowance for loan losses and allowance for lending-related commitments**

### **Fair value of financial instruments and derivatives**

### **OTTI**

### **Reference**

BNY Mellon's 2009 Annual Report, pages 43 through 45.

BNY Mellon's 2009 Annual Report, pages 42 and 43.

BNY Mellon's 2009 Annual Report, page 39. See page 41 of this Form 10-Q for the impact of estimates on the allowance for credit losses.

BNY Mellon's 2009 Annual Report, pages 39 through 41.

BNY Mellon's 2009 Annual Report, pages 41 and 42. See page 36 of this Form 10-Q for the impact of market assumptions on portions of our securities portfolio.

### **Consolidated balance sheet review**

At Sept. 30, 2010, total assets were \$254.2 billion compared with \$212.2 billion at Dec. 31, 2009. Deposits totaled \$149.0 billion at Sept. 30, 2010 and \$135.1 billion at Dec. 31, 2009. The increase in consolidated total assets resulted from the addition of \$14.4 billion for the adoption of SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (Topic 810, *Consolidation*), \$8 billion from the Acquisitions as well as a higher level of both interest-bearing and noninterest-bearing deposits. Total assets averaged \$240.3 billion in the third quarter of 2010, compared with \$205.8 billion in the third quarter of 2009 and \$228.8 billion in the second quarter of 2010. Both increases in average assets primarily reflect the impact of the Acquisitions and higher interest-earning assets. The year-over-year increase also reflects the assets consolidated upon adoption of SFAS No. 167 (ASC 810). Total deposits averaged \$137.2 billion in the third quarter of 2010, \$134.6 billion in the second quarter of 2010 and \$128.6 billion in the third quarter of 2009.

At Sept. 30, 2010, we had approximately \$65.0 billion of liquid funds and \$19.5 billion of cash (including approximately \$15.8 billion of overnight deposits with the Federal Reserve and other central banks) for a total of approximately \$84.5 billion of available funds. This compares with available funds of \$70.9 billion at Dec. 31, 2009. Our percentage of liquid assets to total assets was 33% at Sept. 30, 2010, unchanged from Dec. 31, 2009. Our interest-bearing deposits with banks are all placed with large highly-rated global financial institutions. The average life of the interest-bearing deposits is approximately 53 days.

Investment securities were \$62.1 billion or 24% of total assets at Sept. 30, 2010, compared with \$56.0 billion or 26% of total assets at Dec. 31, 2009. The increase primarily reflects securities acquired in the Acquisitions, a higher level of U.S. Treasury securities and an increase in the unrealized gain of the securities portfolio.

Trading assets were \$9.9 billion, or 4% of total assets, at Sept. 30, 2010 compared with \$6.0 billion, or 3% of total assets, at Dec. 31, 2009. The increase in trading assets resulted from lower interest rates and higher volatility in the foreign exchange markets.

Loans were \$37.9 billion or 15% of total assets at Sept. 30, 2010, compared with \$36.7 billion or 17% of total assets at Dec. 31, 2009. The increase in loan levels was primarily due to higher margin loans and overdrafts.

Total shareholders' equity applicable to BNY Mellon was \$32.2 billion at Sept. 30, 2010 and \$29.0 billion at Dec. 31, 2009. The increase in total shareholders' equity primarily reflects retained earnings in the first nine months of 2010, improved credit spreads in our investment securities portfolio and the issuance of \$677 million of common equity in the third quarter of 2010.

BNY Mellon, through its involvement in the Government Securities Clearing Corporation (GSCC) settles government securities transactions on a net basis for payment and delivery through the Fed wire system. As a result, at Sept. 30, 2010, the assets and liabilities of BNY Mellon were reduced by \$1.6 billion for the netting of repurchase agreements and reverse repurchase agreement transactions executed with the same counterparty under standardized Master Repurchase Agreements. This netting is performed in accordance with FASB Interpretation No. 41 (ASC 210-20) Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements.

### ***Investment securities***

In the discussion of our investment securities portfolio, we have included certain credit ratings information because the information indicates the degree of credit risk to which we are exposed, and significant changes in ratings classifications for our investment portfolio could indicate increased credit risk for us and could be accompanied by a reduction in the fair value of our investment securities portfolio.



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The following table shows the distribution of our total investment securities portfolio:

### Investment securities portfolio

|   | June 30,<br>2010 | 3Q10<br>change<br>in | Sept. 30, 2010 | Fair value<br>as a %<br>of<br>amortized |      |             |             |           |               |                  |              |
|---|------------------|----------------------|----------------|---|------|-------------|-------------|-----------|---------------|------------------|--------------|
|   | Fair             | unrealized           | Amortized      | Fair                                    | cost | Unrealized  | AAA/<br>AA- | A+/<br>A- | BBB+/<br>BBB- | BB+ and<br>lower | Not<br>rated |
| (dollar amounts<br>in millions)         | value            | gain/(loss)          | cost           | value                                   | (a)  | gain/(loss) |             |           |               |                  |              |
| <b>Watch list: (b)</b>                  |                  |                      |                |   |      |             |             |           |               |                  |              |
| European floating rate notes (c)        | \$ 4,527         | \$ 18                | \$ 5,315       | \$ 4,898                                | 92%  | \$ (417)    | 94%         | 6%        | -%            | -%               | -%           |
| Commercial MBS                          | 2,357            | 49                   | 2,287          | 2,355                                   | 103  | 68          | 92          | 5         | 2             | 1                | -            |
| Prime RMBS                              | 1,568            | 29                   | 1,568          | 1,480                                   | 93   | (88)        | 51          | 14        | 7             | 28               | -            |
| Alt-A RMBS                              | 729              | 24                   | 732            | 704                                     | 74   | (28)        | 29          | 6         | -             | 65               | -            |
| Subprime RMBS                           | 501              | 40                   | 742            | 526                                     | 71   | (216)       | 66          | 12        | 7             | 15               | -            |
| Credit cards                            | 543              | 1                    | 511            | 514                                     | 98   | 3           | 2           | 97        | 1             | -                | -            |
| Other                                   | 361              | 7                    | 323            | 339                                     | 51   | 16          | 3           | 1         | 24            | 22               | 50           |
| Total Watch list (b)                    | 10,586           | 168                  | 11,478         | 10,816                                  | 82   | (662)       | 75          | 11        | 3             | 10               | 1            |
| Agency RMBS                             | 19,039           | (40)                 | 19,143         | 19,662                                  | 103  | 519         | 100         | -         | -             | -                | -            |
| Sovereign debt/ sovereign<br>guaranteed | 7,126            | (6)                  | 8,778          | 8,851                                   | 101  | 73          | 100         | -         | -             | -                | -            |
| U.S. Treasury securities                | 5,948            | 57                   | 8,658          | 8,810                                   | 102  | 152         | 100         | -         | -             | -                | -            |
| Grantor Trust (d):                      |                  |                      |                |   |      |             |             |           |               |                  |              |
| Alt-A RMBS                              | 2,536            | 108                  | 2,254          | 2,543                                   | 64   | 289         | 3           | 4         | 4             | 89               | -            |
| Prime RMBS                              | 1,969            | 30                   | 1,741          | 1,909                                   | 75   | 168         | 2           | 3         | 1             | 94               | -            |
| Subprime RMBS                           | 148              | 7                    | 127            | 155                                     | 69   | 28          | 14          | -         | -             | 86               | -            |
| Foreign covered bonds                   | -                | 10                   | 3,013          | 3,023                                   | 100  | 10          | 97          | 3         | -             | -                | -            |
| FDIC-insured debt                       | 2,546            | (2)                  | 2,542          | 2,601                                   | 102  | 59          | 100         | -         | -             | -                | -            |
| U.S. Government agency debt             | 1,146            | (5)                  | 1,198          | 1,206                                   | 101  | 8           | 100         | -         | -             | -                | -            |
| Other                                   | 2,475            | 10                   | 2,503          | 2,488                                   | 99   | (15)        | 65          | 12        | 5             | 1                | 17           |
| Total investment securities             | \$ 53,519        | \$ 337               | \$ 61,435      | \$ 62,064 (e)                           | 96%  | \$ 629 (e)  | 87%         | 2%        | 1%            | 2%               | 8%           |

(a) Amortized cost before impairments.

(b) The Watch list includes those securities we view as having a higher risk of impairment charges.

(c) Includes RMBS, commercial MBS, and other securities.

(d) The Grantor Trust RMBS were marked to market in the fourth quarter of 2009. We believe these RMBS would receive higher credit ratings if these ratings incorporated, as additional credit enhancement, the difference between the written-down amortized cost and the current face amount of each of these securities.

(e) Includes a \$41 million unrealized loss on derivatives hedging securities available for sale.

The fair value of our investment securities portfolio was \$62.1 billion at Sept. 30, 2010, compared with \$53.5 billion at June 30, 2010 and \$55.9 billion at Dec. 31, 2009. The increase in the securities portfolio at Sept. 30, 2010 compared with June 30, 2010 primarily reflects securities acquired in the Acquisitions, a higher level of U.S. Treasury securities and an increase in the unrealized gain of the securities portfolio.

At Sept. 30, 2010, the total investment securities portfolio had an unrealized pre-tax gain of \$629 million compared with an unrealized pre-tax gain of \$292 million at June 30, 2010. The unrealized net of tax gain on our investment securities available-for-sale portfolio included in other comprehensive income was \$310 million at Sept. 30, 2010 compared with \$162 million at June 30, 2010. The improvement in the valuation of the investment securities portfolio was due to the decline in interest rates and the tightening of credit spreads.

At Sept. 30, 2010, 87% of the securities in our portfolio were rated AAA/AA-, compared with 85% at June 30, 2010.

We routinely test our investment securities for OTTI. (See Critical accounting estimates for additional disclosure regarding OTTI.)



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At Sept. 30, 2010, we had \$2.0 billion of accretable discount related to the restructuring of the investment securities portfolio. The discount related to these transactions had a remaining average life of approximately 4.1 years. The accretion of discount related to these securities increases net interest revenue and is recorded on a level yield basis. The discount accretion totaled \$112 million in the third quarter of 2010 and \$104 million in the second quarter of 2010. Discount accretion totaled \$15 million in the third quarter of 2009.

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Also, at Sept. 30, 2010, we had \$762 million of net amortizable purchase premium relating to investment securities with a remaining average life of approximately 2.7 years. For these securities, the amortization of net premium decreased net interest revenue and is recorded on a level yield basis. We recorded net premium amortization of \$56 million in the third quarter of 2010, \$43 million in the second quarter of 2010 and \$22 million in the third quarter of 2009.

Net securities gains in the third quarter of 2010 were \$6 million. The following table provides pre-tax securities gains (losses) by type.

### Net securities gains (losses)

| <i>(in millions)</i>          | 3Q10 | 2Q10   | 3Q09       | Year-to-date<br>2010 | 2009       |
|-------------------------------|------|--------|------------|----------------------|------------|
| Alt-A RMBS                    | \$ - | \$ (6) | \$ (2,857) | \$ (13)              | \$ (3,096) |
| Prime RMBS                    | -    | -      | (999)      | -                    | (1,011)    |
| Subprime RMBS                 | -    | -      | (321)      | -                    | (322)      |
| Home equity lines of credit   | -    | -      | (234)      | -                    | (256)      |
| European floating rate notes  | (3)  | -      | (234)      | (3)                  | (304)      |
| Credit cards                  | -    | -      | -          | -                    | (28)       |
| Commercial MBS                | -    | -      | (89)       | -                    | (89)       |
| Other                         | 9    | 19     | (99)       | 42                   | (278)      |
| Net securities gains (losses) | \$ 6 | \$ 13  | \$ (4,833) | \$ 26                | \$ (5,384) |

On a quarterly basis, we perform our impairment analysis using several factors including projected loss severities and default rates. In the third quarter of 2010, this analysis resulted in a less than \$1 million credit loss on Alt-A RMBS. If we were to increase or decrease each of our projected loss severities and default rates by 100 basis points on each of the positions in our Alt-A, subprime and prime RMBS portfolios and the securities portfolio held by the Grantor Trust, credit-related impairment charges on these securities would have increased to \$1.5 million (pre-tax) or decreased less than \$1 million (pre-tax) in the third quarter of 2010. See Note 5 to the Notes to Consolidated Financial Statements for the projected weighted average default rates and loss severities.

At Sept. 30, 2010, the only assets in the investment securities portfolio not accruing interest totaled \$55 million, primarily related to securities issued by Lehman or its affiliates. These securities are held at market value.

The following table shows the fair value of the European floating rate notes by geographical location at Sept. 30, 2010. The fair value of these securities increased 8% from June 30, 2010, primarily reflecting foreign currency translation.

### European floating rate notes at Sept. 30, 2010 (a)

| <i>(in millions)</i> | United Kingdom | Netherlands | Other    | Total fair value |
|----------------------|----------------|-------------|----------|------------------|
| RMBS                 | \$ 2,316       | \$ 1,028    | \$ 894   | \$ 4,238         |
| Other                | 277            | 82          | 301      | 660              |
| Total                | \$ 2,593       | \$ 1,110    | \$ 1,195 | \$ 4,898         |

(a) 94% of these securities are in the AAA to AA- ratings category.

Included in our investment securities portfolio are the following securities that have credit enhancement provided through a guarantee by a monoline insurer:

### Investment securities guaranteed by monoline insurers

| <i>(in millions)</i> | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
|----------------------|-------------------|------------------|
|----------------------|-------------------|------------------|

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|  |            |         |
|--|------------|---------|
| State and political subdivisions           | \$ 586     | \$ 610  |
| Mortgage-backed securities                 | 134        | 137     |
| Total fair value                           | \$ 720 (a) | \$ 747  |
| Amortized cost less securities losses      | \$ 750     | \$ 761  |
| Mark-to-market unrealized (loss) (pre-tax) | \$ (30)    | \$ (14) |

(a) The par value guaranteed by the monoline insurers was \$808 million.

At Sept. 30, 2010, securities guaranteed by monoline insurers were rated 44% AAA to AA-, 19% A+ to A-, 12% BBB+ to BBB- and 25% BB+ and lower. The decrease in the fair value of these securities from Dec. 31, 2009 primarily reflects maturities and calls of state and political subdivisions. When purchasing securities, we review the credit quality of the underlying securities, as well as the insurer.

See Note 15 to the Notes to Consolidated Financial Statements for the detail of securities by level in the fair value hierarchy.

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### Loans

| Total exposure consolidated<br>(in billions) | Sept. 30, 2010 |                      |                | Dec. 31, 2009 |                      |                |
|--|----------------|----------------------|----------------|---------------|----------------------|----------------|
|  | Loans          | Unfunded commitments | Total exposure | Loans         | Unfunded commitments | Total exposure |
| Non-margin loans:                            |                |                      |                |               |                      |                |
| Financial institutions                       | \$ 9.5         | \$ 17.1              | \$ 26.6        | \$ 9.0        | \$ 18.5              | \$ 27.5        |
| Commercial                                   | 2.0            | 19.4                 | 21.4           | 3.0           | 22.5                 | 25.5           |
| Subtotal institutional                       | 11.5           | 36.5                 | 48.0           | 12.0          | 41.0                 | 53.0           |
| Wealth management loans and mortgages        | 6.5            | 1.4                  | 7.9            | 6.2           | 1.8                  | 8.0            |
| Commercial real estate                       | 1.8            | 1.5                  | 3.3            | 2.0           | 1.7                  | 3.7            |
| Lease financing                              | 3.2            | -                    | 3.2            | 3.5           | 0.1                  | 3.6            |
| Other residential mortgages                  | 2.1            | -                    | 2.1            | 2.2           | -                    | 2.2            |
| Overdrafts                                   | 6.6            | -                    | 6.6            | 6.1           | -                    | 6.1            |
| Other  | 0.2            | 0.2                  | 0.4            | -             | -                    | -              |
| Subtotal non-margin loans                    | 31.9           | 39.6                 | 71.5           | 32.0          | 44.6                 | 76.6           |
| Margin loans                                 | 6.0            | -                    | 6.0            | 4.7           | -                    | 4.7            |
| Total  | \$ 37.9        | \$ 39.6              | \$ 77.5        | \$ 36.7       | \$ 44.6              | \$ 81.3        |

At Sept. 30, 2010, total exposures were \$77.5 billion, a decrease of 5% from \$81.3 billion at Dec. 31, 2009, primarily reflecting a decrease in institutional exposure.

Our financial institutions and commercial portfolios comprise our largest concentrated risk. These portfolios make up 62% of our total lending exposure.

### Financial institutions

The diversity of the financial institutions portfolio is shown in the following table:

| Financial institutions<br>portfolio exposure<br>(dollar amounts in billions) | Sept. 30, 2010 |                      |                |             |             | Dec. 31, 2009 |                      |                |
|--|----------------|----------------------|----------------|-------------|-------------|---------------|----------------------|----------------|
|  | Loans          | Unfunded commitments | Total exposure | % Inv grade | % due <1 yr | Loans         | Unfunded commitments | Total exposure |
| Securities industry  | \$ 4.3         | \$ 2.5               | \$ 6.8         | 89%         | 97%         | \$ 3.6        | \$ 2.1               | \$ 5.7         |
| Banks  | 3.9            | 2.4                  | 6.3            | 67          | 92          | 3.3           | 2.9                  | 6.2            |
| Insurance  | 0.2            | 5.0                  | 5.2            | 87          | 40          | 0.4           | 6.0                  | 6.4            |
| Asset managers   | 0.8            | 2.9                  | 3.7            | 95          | 86          | 1.0           | 2.8                  | 3.8            |
| Government   | 0.1            | 2.4                  | 2.5            | 91          | 58          | 0.1           | 2.9                  | 3.0            |
| Other  | 0.2            | 1.9                  | 2.1            | 90          | 56          | 0.6           | 1.8                  | 2.4            |
| Total  | \$ 9.5         | \$ 17.1              | \$ 26.6        | 85%         | 76%         | \$ 9.0        | \$ 18.5              | \$ 27.5        |

The financial institutions portfolio exposure was \$26.6 billion at Sept. 30, 2010, compared to \$27.5 billion at Dec. 31, 2009. The decrease from Dec. 31, 2009 primarily reflects decreases in insurance and government exposure, partially offset by increased exposure to broker-dealers. Financial institution exposures are high quality with 85% meeting the investment grade equivalent criteria of our rating system at Sept. 30, 2010.

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These exposures are generally short-term, with 76% expiring within one year and are frequently secured by securities that we hold in custody on behalf of those financial institutions. For example, securities industry and asset managers often borrow against marketable securities held in custody.

As a conservative measure, our internal credit rating classification for international counterparties caps the rating based upon the sovereign rating of the country where the counterparty resides regardless of the credit rating of the counterparty or the underlying collateral.

Our exposure to banks is predominately to investment grade counterparties in developed countries. Non-investment grade bank exposures are short-term in nature supporting our global trade finance and U.S. dollar clearing businesses in developing countries.

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The asset manager portfolio exposures are high quality with 95% meeting our investment grade equivalent ratings criteria as of Sept. 30, 2010.

These exposures are generally short-term liquidity facilities with the vast majority to regulated mutual funds.

### Commercial

The diversity of the commercial portfolio is shown in the following table:

| Commercial portfolio exposure<br>(dollar amounts in billions) | Sept. 30, 2010 |                      |                |             |             | Dec. 31, 2009 |                      |                |
|---|----------------|----------------------|----------------|-------------|-------------|---------------|----------------------|----------------|
|   | Loans          | Unfunded commitments | Total exposure | % Inv grade | % due <1 yr | Loans         | Unfunded commitments | Total exposure |
| Services and other  | \$ 0.9         | \$ 5.9               | \$ 6.8         | 83%         | 36%         | \$ 1.0        | \$ 7.7               | \$ 8.7         |
| Manufacturing   | 0.5            | 5.9                  | 6.4            | 83          | 20          | 0.9           | 6.4                  | 7.3            |
| Energy and utilities  | 0.4            | 5.8                  | 6.2            | 83          | 20          | 0.6           | 6.3                  | 6.9            |
| Media and telecom   | 0.2            | 1.8                  | 2.0            | 56          | 41          | 0.5           | 2.1                  | 2.6            |
| Total   | \$ 2.0         | \$ 19.4              | \$ 21.4        | 81%         | 27%         | \$ 3.0        | \$ 22.5              | \$ 25.5        |

The commercial portfolio exposure decreased 16% to \$21.4 billion at Sept. 30, 2010, from \$25.5 billion at Dec. 31, 2009, reflecting decreased exposures in all categories. Our goal is to migrate towards a predominantly investment grade portfolio.

We continue to actively monitor automotive industry exposure given ongoing weakness in the domestic automotive industry. At both Sept. 30, 2010 and

Dec. 31, 2009, total exposures in our automotive portfolio included \$109 million of secured exposure to one of the big three U.S. automotive manufacturers. We also had \$61 million of exposure to four automotive suppliers at Sept. 30, 2010.

The table below summarizes the percent of the financial institutions and commercial exposures that are investment grade.

| Percent of the portfolios that are investment grade | Sept. 30, 2009 | Dec. 31, 2009 | March 31, 2010 | June 30, 2010 | Sept. 30, 2010 |
|---|----------------|---------------|----------------|---------------|----------------|
| Financial institutions                              | 84%            | 85%           | 85%            | 86%           | 85%            |
| Commercial  | 80%            | 80%           | 80%            | 80%           | 81%            |

### Wealth Management loans and mortgages

Wealth Management loans and mortgages are primarily composed of loans to high-net-worth individuals, which are secured by marketable securities and/or residential property. Wealth management mortgages are primarily interest-only adjustable rate mortgages with an average loan to value ratio of 60% at origination. In the wealth management portfolio, 1% of the mortgages were past due at Sept. 30, 2010.

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At Sept. 30, 2010, the private wealth mortgage portfolio was comprised of the following geographic concentrations: New York 22%; Massachusetts 17%; California 17%; Florida 9%; and other 35%.

### *Commercial real estate*

Our commercial real estate credit facilities are focused on experienced owners and are structured with moderate leverage based on existing cash flows. Our commercial real estate lending activities include both construction facilities and medium-term loans. Our client base consists of experienced developers and long-term holders of real estate assets. Loans are approved on the basis of existing or projected cash flow, and supported by appraisals and knowledge of local market conditions. Development loans are structured with moderate leverage, and in most instances, involve some level of recourse to the developer. Our commercial real estate exposure totaled \$3.3 billion at Sept. 30, 2010 and \$3.7 billion at Dec. 31, 2009.

At Sept. 30, 2010, approximately 70% of our commercial real estate portfolio was secured. The secured portfolio is diverse by project type with

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approximately 56% secured by residential buildings, 27% secured by office buildings, 8% secured by retail properties and 9% by other categories. Approximately 95% of the unsecured portfolio is allocated to real estate investment trusts ( REITs ) under revolving credit agreements.

At Sept. 30, 2010, our commercial real estate portfolio was comprised of the following concentrations: New York metro 48%; investment grade REITs 28%; and other 24%.

### *Lease financings*

The leasing portfolio consisted of non-airline exposures of \$3.0 billion and \$217 million of airline exposures at Sept. 30, 2010. Approximately 91% of the leasing exposure is investment grade, or investment grade equivalent.

At Sept. 30, 2010, our \$217 million of exposure to the airline industry consisted of a \$16 million real estate lease exposure, as well as the airline-leasing portfolio which included \$73 million to major U.S. carriers, \$114 million to foreign airlines and \$14 million to U.S. regional airlines.

Year-to-date 2010, the U.S domestic airline industry has shown significant improvement in revenues and yields. Despite this improvement, these carriers continue to have extremely high debt levels. Combined with their high fixed cost operating models, the domestic airlines remain vulnerable. As such, we continue to maintain a sizable allowance for loan losses against these exposures and continue to closely monitor the portfolio.

We utilize the leasing portfolio as part of our tax management strategy.

### *Other residential mortgages*

The other residential mortgage portfolio primarily consists of 1-4 family residential mortgage loans and totaled \$2.1 billion at Sept. 30, 2010. Included in this portfolio is approximately \$900 million of mortgage loans purchased in 2005, 2006 and the first quarter of 2007 that are predominantly prime mortgage loans, with a small portion of Alt-A loans. As of Sept. 30, 2010, the remaining prime and Alt-A mortgage loans in this portfolio had a weighted-average original loan-to-value ratio of 75% and approximately 28% of these loans were at least 60 days

delinquent. The properties securing the prime and Alt-A mortgage loans were located (in order of concentration) in California, Florida, Virginia, the tri-state area (New York, New Jersey and Connecticut) and Maryland.

To determine the projected loss on the prime and Alt-A mortgage portfolio, we calculate the total estimated defaults of these mortgages and multiply that amount by an estimate of realizable value upon sale in the marketplace (severity).

At Sept. 30, 2010, we had less than \$15 million in subprime mortgages included in our other residential mortgage portfolio. The subprime loans were issued to support our Community Reinvestment Act requirements.

### *Overdrafts*

Overdrafts primarily relate to custody and securities clearance clients. Overdrafts occur on a daily basis in the custody and securities clearance business and are generally repaid within two business days.

### *Asset quality and allowance for credit losses*

Over the past several years, we have improved our risk profile through greater focus on clients who are active users of our non-credit services, de-emphasizing broad-based loan growth. Our primary exposure to the credit risk of a customer consists of funded loans, unfunded formal contractual commitments to lend, standby letters of credit and overdrafts associated with our custody and securities clearance businesses.

The role of credit has shifted to one that complements our other services instead of as a lead product. Credit solidifies customer relationships and, through a disciplined allocation of capital, can earn acceptable rates of return as part of an overall relationship.

We have implemented a credit strategy to reduce exposures that no longer meet risk/return criteria, including an assessment of overall relationship profitability. In addition, we make use of credit derivatives and other risk mitigants as economic hedges of portions of the credit risk



in our portfolio. The effect of these transactions is to transfer credit risk to creditworthy, independent third parties.

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**Table of Contents****Allowance for****credit losses****activity***(dollar amounts*

| <i>in millions)</i>  | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 | Sept. 30,<br>2009 |
|--|-------------------|------------------|------------------|-------------------|
| Margin loans   | \$ 6,000          | \$ 5,602         | \$ 4,657         | \$ 3,978          |
| Non-margin loans   | 31,867            | 31,545           | 32,032           | 32,291            |
| Total loans  | \$ 37,867         | \$ 37,147        | \$ 36,689        | \$ 36,269         |
| <b>Quarterly activity</b>  |                   |                  |                  |                   |
| Allowance for credit losses:                                       |                   |                  |                  |                   |
| Beginning balance  | \$ 645            | \$ 638           | \$ 596           | \$ 526            |
| Provision for credit losses  | (22)              | 20               | 65               | 147               |
| Net (charge-off) recoveries:                                       |                   |                  |                  |                   |
| Commercial   | (4)               | -                | (9)              | (44)              |
| Commercial real estate   | -                 | (1)              | (2)              | -                 |
| Other residential mortgages  | (11)              | (10)             | (17)             | (15)              |
| Financial institutions   | -                 | (1)              | (5)              | (18)              |
| Wealth Management  | -                 | (1)              | -                | -                 |
| Net (charge-offs)  | (15)              | (13)             | (33)             | (77)              |
| Total allowance for credit losses                                  | \$ 608            | \$ 645           | \$ 628           | \$ 596            |
| Allowance for loan losses  | \$ 534            | \$ 542           | \$ 503           | \$ 456            |
| Allowance for unfunded commitments                                 | 74                | 103              | 125              | 140               |
| Allowance for loan losses as a percent of total loans              | 1.41%             | 1.46%            | 1.37%            | 1.26%             |
| Allowance for loan losses as a percent of non-margin loans         | 1.68%             | 1.72%            | 1.57%            | 1.41%             |
| Total allowance for credit losses as a percent of total loans      | 1.61%             | 1.74%            | 1.71%            | 1.64%             |
| Total allowance for credit losses as a percent of non-margin loans | 1.91%             | 2.04%            | 1.96%            | 1.84%             |

Net charge-offs were \$15 million in the third quarter of 2010, \$13 million in the second quarter of 2010, \$33 million in the fourth quarter of 2009 and \$77 million in the third quarter of 2009. Net charge-offs in the third quarter of 2010 primarily reflect \$11 million in residential mortgages and \$4 million to media companies. Net charge-offs in the second quarter of 2010 included \$10 million in residential mortgages. Net charge-offs in the fourth quarter of 2009 included \$17 million in residential mortgages and \$9 million to finance and lease companies. Net charge-offs in the third quarter of 2009 included \$42 million to media companies, \$18 million to financial institutions and \$15 million in residential mortgages.

The provision for credit losses was a negative \$22 million in the third quarter of 2010 compared with a charge of \$20 million in the second quarter of 2010, a charge of \$65 million in the fourth quarter of 2009 and a charge of \$147 million in the third quarter of 2009. The decrease in the provision for credit losses compared with prior periods reflects broad improvement in the quality of the credit portfolio driven by a 26% decrease in

criticized assets compared with June 30, 2010 and 52% compared with Sept. 30, 2009, primarily in the insurance, automotive and media portfolios. Criticized assets include impaired credits and higher risk-rated credits. Also impacting the provision year-over-year were decreases in nonperforming loans, particularly in the insurance portfolio.

The total allowance for credit losses was \$608 million at Sept. 30, 2010, \$645 million at June 30, 2010, \$628 million at Dec. 31, 2009 and \$596 million at Sept. 30, 2009. The decrease in the allowance for credit losses compared with June 30, 2010 and Dec. 31, 2009 resulted from the negative provision for credit losses in the third quarter of 2010.

The ratio of the total allowance for credit losses to non-margin loans was 1.91% at Sept. 30, 2010, 2.04% at June 30, 2010, 1.96% at Dec. 31, 2009 and 1.84% at Sept. 30, 2009. The ratio of the allowance for loan losses to non-margin loans was 1.68% at Sept. 30, 2010, 1.72% at June 30, 2010, 1.57% at Dec. 31, 2009 and 1.41% at Sept. 30, 2009. The decrease in these ratios at Sept. 30, 2010 compared with June 30, 2010 resulted from a negative provision for credit losses in the third quarter of 2010, as well as an increase in loans primarily driven by a higher level of overdrafts. Overdrafts are generally repaid in two business days.

We had \$6.0 billion of secured margin loans on our balance sheet at Sept. 30, 2010 compared with \$5.6 billion at June 30, 2010, \$4.7 billion at Dec. 31, 2009 and \$4.0 billion at Sept. 30, 2009. We have rarely suffered a loss on these types of loans and do not allocate any of our allowance for credit losses to them. As a result, we believe that the ratio of total allowance for credit losses to non-margin loans is a more appropriate metric to measure the adequacy of the reserve.

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The allowance for loan losses and the allowance for unfunded commitments consist of three elements:

- an allowance for impaired credits (nonaccrual loans over \$1 million);

- an allowance for higher risk rated credits and pass rated credits; and

- an unallocated allowance based on general economic conditions and risk factors in our individual markets.

Our lending is primarily to institutional customers. As a result, our loans are generally larger than \$1 million. Therefore, the first element, impaired credits, is based on individual analysis of all

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nonperforming loans over \$1 million. The allowance is measured by the difference between the recorded value of impaired loans and their impaired value. Impaired value is either the present value of the expected future cash flows from the borrower, the market value of the loan, or the fair value of the collateral.

The second element, higher risk-rated credits and pass rated credits, is based on our expected loss model. Borrowers are assigned to pools based on their credit ratings. The expected loss for each loan in a pool incorporates the borrower's credit rating, loss given default rating and maturity. The loss given default incorporates a recovery expectation. The borrower's probability of default is derived from the associated credit rating. Borrower ratings are reviewed at least annually and are periodically mapped to third party databases, including rating agency and default and recovery databases, to ensure ongoing consistency and validity. Higher risk-rated credits are reviewed quarterly. Commercial loans over \$1 million are individually analyzed before being assigned a credit rating. We also apply this technique to our leasing and wealth management portfolios.

The third element, the unallocated allowance, is based on management's judgment regarding the following factors:

Economic conditions including duration of the current cycle;  
Collateral values;  
Specific credits and industry conditions;  
Results of bank regulatory and internal credit exams;  
Geopolitical issues and their impact on the economy; and  
Volatility and model risk.

Based on an evaluation of these three elements, including individual credits, historical credit losses, and global economic factors, we have allocated our allowance for credit losses on a continuing operations basis as follows:

| Allocation of allowance     | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 | Sept. 30,<br>2009 |
|-----------------------------|-------------------|------------------|------------------|-------------------|
| Commercial                  | 32%               | 35%              | 41%              | 48%               |
| Other residential mortgages | 30                | 28               | 25               | 17                |
| Financial institutions      | 6                 | 6                | 13               | 14                |
| Commercial real estate      | 6                 | 6                | 7                | 7                 |
| Wealth management (a)       | 5                 | 5                | 9                | 7                 |
| Foreign                     | 1                 | 1                | 1                | 1                 |
| Unallocated                 | 20                | 19               | 4                | 6                 |
| Total                       | 100%              | 100%             | 100%             | 100%              |

(a) Includes the allowance for wealth management mortgages.

The allocation of allowance for credit losses is inherently judgmental, and the entire allowance for credit losses is available to absorb credit losses regardless of the nature of the loss.

The unallocated allowance reflects various factors in the current credit environment and is also available to, among other things, absorb further deterioration across all of our portfolios resulting from the current economic environment. The unallocated allowance for credit losses was 20% at Sept. 30, 2010, 19% at June 30, 2010, 4% at Dec. 31, 2009 and 6% at June 30, 2009. We believe the unallocated allowance, at Sept. 30, 2010, is appropriate given the uncertainty of the economy's direction, the potential for continued credit quality and valuation pressures in the residential mortgage and commercial real estate portfolios. At Sept. 30, 2010, if the unallocated allowance, as a percentage of the total allowance, was 5% higher or lower, the allowance would have increased by approximately \$41 million or decreased by approximately \$36 million, respectively.

The credit rating assigned to each credit is another significant variable in determining the allowance. If each credit were rated one grade better on our internal rating system, the allowance for credit losses would have decreased by \$99 million, while if each credit were rated one grade worse on our internal rating system, the allowance for credit losses would have increased by \$135 million. Similarly, if the loss given default were one rating worse, the allowance for credit losses would have increased by \$39 million, while if the loss given default were one rating better, the allowance for credit losses would have decreased by \$69 million. For impaired credits, if the fair value of the loans was 10% higher or lower, the allowance for credit losses would have increased or decreased by \$2 million, respectively.



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The following table shows the distribution of non-performing assets.

**Nonperforming assets**

|   | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 |
|---|-------------------|------------------|------------------|
| <i>(dollar amounts in millions)</i>                     |                   |                  |                  |
| Loans:  |                   |                  |                  |
| Other residential mortgages                             | \$ 238            | \$ 229           | \$ 190           |
| Wealth management                                       | 66                | 62               | 58               |
| Commercial real estate                                  | 39                | 49               | 61               |
| Commercial  | 35                | 40               | 65               |
| Financial institutions                                  | 16                | 20               | 172              |
| Total nonperforming loans                               | \$ 394            | \$ 400           | \$ 546           |
| Other assets owned                                      | 7                 | 6                | 4                |
| Total nonperforming assets                              | \$ 401 (a)        | \$ 406 (a)       | \$ 550           |
| Nonperforming assets ratio                              | 1.1%              | 1.1%             | 1.5%             |
| Allowance for loan losses/ nonperforming loans          | 135.5             | 135.5            | 92.1             |
| Allowance for loan losses/ nonperforming assets         | 133.2             | 133.5            | 91.5             |
| Total allowance for credit losses/ nonperforming loans  | 154.3             | 161.3            | 115.0            |
| Total allowance for credit losses/ nonperforming assets | 151.6             | 158.9            | 114.2            |

(a) The adoption of ASC 810 resulted in BNY Mellon consolidating loans of consolidated asset management funds of \$13.3 billion at Sept. 30, 2010 and \$12.1 billion at June 30, 2010 into trading assets. These loans are not part of BNY Mellon's loan portfolio. Included in these loans are \$231 million and \$131 million of nonperforming loans, respectively. These loans are recorded at fair value and therefore do not impact the provision for credit losses and allowance for loan losses, and accordingly are excluded from the nonperforming assets table above.

The decrease in nonperforming assets compared with June 30, 2010 primarily resulted from repayments of \$11 million in the commercial real estate portfolio, \$10 million in the commercial portfolio that returned to accrual status and a repayment of \$4 million in both the commercial and financial institution portfolios, partially offset by additions of \$24 million in the commercial, other residential and wealth management portfolios. The ratio of allowance for loan losses to nonperforming assets was 133.2% at Sept. 30, 2010 compared with 133.5% at June 30, 2010.

Commercial loans are placed on nonaccrual status when principal or interest is past due 90 days or more, or when there is reasonable doubt that interest or principal will be collected. When a first lien residential mortgage loan reaches 90 days delinquent, it is subject to an impairment test and may be placed on nonaccrual status. At 180 days delinquent, the loan is subject to further impairment testing. The loan will remain on accrual status if the realizable value of the collateral exceeds the unpaid principal balance plus accrued interest. If the loan is impaired, a charge-off is taken and the loan is placed on nonaccrual status. At 270 days delinquent, all first lien mortgages are placed on nonaccrual status. Second lien mortgages are automatically

placed on nonaccrual status when they reach 90 days delinquent. When a loan is placed on nonaccrual status, previously accrued and uncollected interest is reversed against current period interest revenue. Interest receipts on nonaccrual and impaired loans are recognized as interest revenue or are applied to principal when we believe the ultimate collectability of principal is in doubt. Nonaccrual loans generally are restored to an accrual basis when principal and interest become current.

The allowance for credit losses is reduced by the charge-off of loans and other credit extensions. Loans, or portions thereof, and other forms of credit extensions will be charged off at the time they are deemed to be uncollectible or as otherwise required by applicable regulations or direction from regulatory agencies. BNY Mellon's practice is to record charge-offs at the end of each quarter.

**Nonperforming assets  
quarterly activity**

|                                | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 |
|--------------------------------|-------------------|------------------|------------------|
| <i>(in millions)</i>           |                   |                  |                  |
| Balance at beginning of period | \$ 406            | \$ 459           | \$ 560           |
| Additions                      | 25                | 44               | 25               |

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|                          |        |        |        |
|--------------------------|--------|--------|--------|
| Return to accrual status | (10)   | -      | -      |
| Net charge-offs          | (6)    | (3)    | (12)   |
| Paydowns/sales           | (16)   | (95)   | (22)   |
| Other                    | 2      | 1      | (1)    |
| Balance at end of period | \$ 401 | \$ 406 | \$ 550 |

Loans past due 90 days and still accruing interest totaled \$384 million at Sept. 30, 2010 compared with \$390 million at June 30, 2010. Past due loans at both Sept. 30, 2010 and June 30, 2010 include loans to an asset manager that has filed for bankruptcy (see Legal proceedings). These loans are well secured, largely by cash and high grade fixed income securities, and are in the process of collection. The remainder of past due loans at Sept. 30, 2010 primarily include \$72 million of other residential mortgages.

Interest income would have increased by \$4.0 million and \$3.6 million for the third quarters of 2010 and 2009, respectively, if loans of \$394 million on nonaccrual status at Sept. 30, 2010 and \$555 million at Sept. 30, 2009 had been performing for the entire period. On a year-to-date basis, interest income would have increased by \$14.8 million and \$11.4 million for the nine months ended 2010 and 2009, respectively, had loans on nonaccrual status been performing for the entire period.

### *Impaired loans*

The following table sets forth information about our impaired loans greater than \$1 million. We use the discounted cash flow, collateral value, or market

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price methods for valuing our impaired loans. Impaired commercial loans in amounts less than \$1 million at Sept. 30, 2010 were \$4.3 million and had an allowance for loan losses associated with them of \$0.4 million. The allowance for loan losses for impaired loans less than \$1 million was measured using our expected loss model described on page 40.

### Impaired loans

| (in millions)                                    | Sept. 30,<br>2010 | June 30,<br>2010 | March 31,<br>2010 | Dec. 31,<br>2009 |
|--|-------------------|------------------|-------------------|------------------|
| Impaired loans with an allowance                 | \$ 129            | \$ 142           | \$ 224            | \$ 303           |
| Impaired loans without an allowance (a)          | 15                | 22               | 20                | 42               |
| Total impaired loans                             | \$ 144            | \$ 164           | \$ 244            | \$ 345           |
| Allowance for impaired loans (b)                 | \$ 25             | \$ 25            | \$ 28             | \$ 51            |
| Average balance of impaired loans during quarter | \$ 154            | \$ 211           | \$ 304            | \$ 216           |

(a) When the discounted cash flows, collateral value or market price equals or exceeds the carrying value of the loan, then the loan does not require an allowance under the accounting standard related to impaired loans.

(b) The allowance for impaired loans is included in the allowance for loan losses.

### Deposits

Total deposits were \$149.0 billion at Sept. 30, 2010 compared with \$135.1 billion at Dec. 31, 2009. The increase in deposits reflects higher noninterest-bearing domestic deposits as well as higher interest-bearing domestic and foreign deposits.

Noninterest-bearing deposits were \$37.2 billion at Sept. 30, 2010, compared with \$33.5 billion at Dec. 31, 2009. Interest-bearing deposits were \$111.8 billion at Sept. 30, 2010, compared with \$101.6 billion at Dec. 31, 2009.

### Short-term borrowings

We fund ourselves primarily through deposits and other borrowings, which are comprised of federal funds purchased and securities sold under repurchase agreements, payables to customers and broker-dealers, commercial paper, other borrowed funds and long-term debt. Certain other borrowings, for example, securities sold under repurchase agreements, require the delivery of securities as collateral. Federal funds purchased and securities sold under repurchase agreements were \$3.3 billion at both Sept. 30, 2010 and Dec. 31, 2009. Payables to customers and broker-dealers were \$10.9 billion at Sept. 30, 2010 and \$10.7 billion at Dec. 31, 2009. Commercial paper outstanding was \$9 million at Sept. 30, 2010 and \$12

million at Dec. 31, 2009. Other borrowed funds were \$2.2 billion at Sept. 30, 2010, compared with \$477 million at Dec. 31, 2009. Other borrowed funds consist primarily of extended federal funds purchased and amounts owed to the U.S. Treasury.

See Liquidity and dividends below for a discussion of liquidity metrics that we monitor and The Bank of New York Mellon Corporation's parent company's (the Parent) limited reliance on short-term borrowings.

Information related to federal funds purchased and securities sold under repurchase agreements in the third quarter of 2010 and the fourth quarter of 2009 is presented in the table below.

### Federal funds purchased and securities sold under repurchase agreements

| (dollar amounts in millions)             | Quarter ended     |                  |
|--|-------------------|------------------|
|  | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
| Maximum daily balance during the quarter | \$ 16,006         | \$ 4,955         |
| Average daily balance                    | \$ 5,984          | \$ 3,361         |
| Weighted average rate during the quarter | 0.09%             | 0.14%            |
| Ending balance                           | \$ 3,301          | \$ 3,348         |
| Average rate at period end               | 0.12%             | 0.01%            |



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Payables to customers and broker-dealers represent funds held payable on demand and short sale proceeds. Information related to payables to customers and broker-dealers in the third quarter of 2010 and the fourth quarter of 2009 is presented in the table below. The increase to payables to customers and broker-dealers at quarter-end compared to the quarterly average was due to higher short selling activity and a general increase in cash held in customer accounts awaiting re-investment.

### Payables to customers and broker-dealers

|  | Quarter ended     |                  |
|--|-------------------|------------------|
|  | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
| <i>(dollar amounts in millions)</i>      |                   |                  |
| Maximum daily balance during the quarter | \$ 10,895         | \$ 10,721        |
| Average daily balance                    | \$ 6,910          | \$ 6,476         |
| Weighted average rate during the quarter | 0.08%             | 0.07%            |
| Ending balance                           | \$ 10,895         | \$ 10,721        |
| Average rate at period end               | 0.08%             | 0.07%            |

Information related to commercial paper in the third quarter of 2010 and the fourth quarter of 2009 is presented in the table below.

### Commercial paper

|  | Quarter ended     |                  |
|--|-------------------|------------------|
|  | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
| <i>(dollar amounts in millions)</i>      |                   |                  |
| Maximum daily balance during the quarter | \$ 128            | \$ 201           |
| Average daily balance                    | \$ 32             | \$ 154           |
| Weighted average rate during the quarter | 0.07%             | 0.01%            |
| Ending balance                           | \$ 9              | \$ 12            |
| Average rate at period end               | 0.05%             | 0.02%            |

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Other borrowed funds primarily include: term federal funds purchased under agreement to resell; borrowings under lines of credit by our Pershing subsidiaries; and overdrafts of subcustodian account balances in our securities servicing businesses. Overdrafts in these accounts typically relate to timing differences for settlements of these business activities. Information related to other borrowed funds in the third quarter of 2010 and the fourth quarter of 2009 is presented in the table below.

| <b>Other borrowed funds</b>              | <b>Quarter ended</b>      |                          |
|--|---------------------------|--------------------------|
|  | <b>Sept. 30,<br/>2010</b> | <b>Dec. 31,<br/>2009</b> |
| <i>(dollar amounts in millions)</i>      |                           |                          |
| Maximum daily balance during the quarter | <b>\$ 2,611</b>           | <b>\$ 3,009</b>          |
| Average daily balance                    | <b>\$ 2,036</b>           | <b>\$ 856</b>            |
| Weighted average rate during the quarter | <b>1.67%</b>              | <b>1.97%</b>             |
| Ending balance                           | <b>\$ 2,220</b>           | <b>\$ 477</b>            |
| Average rate at period end               | <b>1.46%</b>              | <b>1.44%</b>             |

**Liquidity and dividends**

BNY Mellon defines liquidity as the ability of the Company and its subsidiaries to access funding or convert assets to cash quickly and efficiently, especially during periods of market stress. Liquidity risk is the risk that BNY Mellon cannot meet its cash and collateral obligations at a reasonable cost for both expected and unexpected cash flow, without adversely affecting daily operations or financial conditions. Liquidity risk can arise from cash flow mismatches, market constraints from inability to convert assets to cash, inability to raise cash in the markets or deposit run-off.

Our overall approach to liquidity management is to ensure that sources of liquidity are sufficient in amount and diversity such that changes in funding requirements at the Parent and at the various bank subsidiaries can be accommodated routinely without material adverse impact on earnings, daily operations, or our financial condition.

BNY Mellon seeks to maintain an adequate liquidity cushion in both normal and stressed environments and seeks to diversify funding sources by line of business, customer and market segment. Additionally, we seek to maintain liquidity ratios within approved limits and liquidity risk tolerance; maintain a liquid asset buffer that can be liquidated, financed and/or pledged as necessary; and control the levels and sources of wholesale funds.

Potential uses of liquidity include withdrawals of customer deposits and client drawdowns on unfunded credit or liquidity facilities. We actively monitor unfunded loan commitments, thereby reducing unanticipated funding requirements.

When monitoring liquidity, we evaluate multiple metrics to ensure ample liquidity for expected and unexpected events. Metrics include cashflow mismatches, asset maturities, access to debt and money markets, debt spreads, peer ratios, unencumbered collateral, funding sources and balance sheet liquidity ratios. We have begun to monitor the Basel III liquidity coverage ratio as applied to us, based on our current interpretation of Basel III. Ratios we currently monitor as part of our standard analysis include, total loans as a percentage of total deposits, deposits as a percentage of total assets, foreign deposits as a percentage of total assets, purchased funds as a percentage of total assets, liquid assets as a percentage of total assets and liquid assets as a percentage of purchased funds. All of these ratios exceeded our minimum guidelines at Sept. 30, 2010. We also perform stress tests to verify sufficient funding capacity is accessible after conducting multiple economic scenarios.

At Sept. 30, 2010, we had approximately \$65.0 billion of liquid funds and \$19.5 billion of cash (including approximately \$15.8 billion in overnight deposits with the Federal Reserve and other central banks) for a total of approximately \$84.5 billion of available funds. This compares with available funds of \$70.9 billion at Dec. 31, 2009. Our percentage of liquid assets to total assets was 33% at both Sept. 30, 2010 and Dec. 31, 2009.

On an average basis for the first nine months of 2010 and 2009, non-core sources of funds such as money market rate accounts, certificates of deposits greater than \$100,000, federal funds purchased and other borrowings were \$32.7 billion and \$24.6 billion, respectively. The increase year-over-year primarily reflects higher levels of money market rate accounts and federal funds purchased, partially offset by lower levels of certificates of deposit greater than \$100,000. Average foreign deposits, primarily from our European-based securities servicing business, were \$70.2 billion and \$72.9 billion for the first nine months of 2010 and 2009, respectively. Domestic savings and other time deposits averaged \$7.2 billion for the first nine months of 2010, compared with \$6.1 billion for the first nine months of 2009.

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Average payables to customers and broker-dealers were \$6.6 billion for the first nine months of 2010 and \$4.9 billion for the first nine months of 2009. Long-term debt averaged \$16.7 billion in the first nine months of 2010 and \$16.6 billion in the first nine months of 2009. Average noninterest-bearing deposits decreased to \$33.7 billion in the first nine months of 2010 from \$36.9 billion in the first nine months of 2009. A significant reduction in our

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securities servicing businesses would reduce our access to deposits.

The Parent has five major sources of liquidity:

- cash on hand;
- dividends from its subsidiaries;
- access to the commercial paper market;
- a revolving credit agreement with third party financial institutions; and
- access to the long-term debt and equity markets.

At Sept. 30, 2010, certain of our bank subsidiaries, including The Bank of New York Mellon, had the ability to pay dividends of approximately \$319 million to the Parent without the need for a regulatory waiver. In addition, at Sept. 30, 2010, non-bank subsidiaries of the Parent had liquid assets of approximately \$1.2 billion.

Any increase in BNY Mellon's ongoing quarterly dividends would require consultation with the Federal Reserve.

Restrictions on our ability to obtain funds from our subsidiaries are discussed in more detail in Note 22 to the Notes to Consolidated Financial Statements contained in BNY Mellon's 2009 Annual Report on Form 10-K.

For the quarter ended Sept. 30, 2010, the Parent's quarterly average commercial paper borrowings were \$32 million compared with \$175 million for the quarter ended Sept. 30, 2009. The Parent had cash of \$3.5 billion at Sept. 30, 2010 compared with \$4.4 billion at Dec. 31, 2009. The Parent issues commercial paper, on an overnight basis, to certain custody clients with excess demand deposit balances. Overnight commercial paper outstanding issued by the Parent was \$9 million at Sept. 30, 2010 and \$12 million at Dec. 31, 2009. Net of commercial paper outstanding, the Parent's cash position at Sept. 30, 2010 decreased by \$931 million compared with Dec. 31, 2009 reflecting maturity of long-term debt.

The Parent's reliance on short-term unsecured funding sources such as commercial paper, federal funds and Eurodollars purchased, certificates of deposit, time deposits, and bank notes is limited. The Parent's liquidity target is to have sufficient cash on hand to meet its obligations over the next 18 months without the need to receive dividends from its bank subsidiaries or issue debt. As of Sept. 30, 2010, the Parent met its liquidity target.

In July 2010, the Parent launched a new commercial paper program, which is in addition to the program discussed above, under which it may issue commercial paper to certain institutional accredited investors in transactions exempt from the registration requirements of the Securities Act of 1933, as amended. Commercial paper notes issued under this program will have a maturity not exceeding 397 days from the date of issuance.

We currently have a \$226 million credit agreement with 10 financial institutions that matures in October 2011. The fee on this facility depends on our credit rating and at Sept. 30, 2010 was 6 basis points. The credit agreement requires us to maintain:

- shareholders' equity of \$5 billion;
- a ratio of Tier 1 capital plus the allowance for credit losses to nonperforming assets of at least 2.5;
- a double leverage ratio less than 130% and
- adequate capitalization of all our bank subsidiaries for regulatory purposes.

We are currently in compliance with these covenants. There were no borrowings under this facility at Sept. 30, 2010.

We also have the ability to access the capital markets. In June 2010, we filed shelf registration statements on Form S-3 with the Securities and Exchange Commission (SEC) covering the issuance of certain securities, including an unlimited amount of debt, common stock, preferred stock and trust preferred securities, as well as common stock issued under the Direct Stock Purchase and Dividend Reinvestment Plans.

Our ability to access capital markets on favorable terms, or at all, is partially dependent on our credit ratings, which, as of Sept. 30, 2010 were as follows:



**Table of Contents****Debt ratings at Sept. 30, 2010**

|                                     | Moody's       | Standard<br>& Poor's | Fitch         | DBRS                         |
|-------------------------------------|---------------|----------------------|---------------|------------------------------|
| <b>Parent:</b>                      |               |                      |               |                              |
| Long-term senior debt               | Aa2           | AA-                  | AA-           | AA (low)                     |
| Subordinated debt                   | Aa3           | A+                   | A+            | A (high)                     |
| <b>The Bank of New York Mellon:</b> |               |                      |               |                              |
| Long-term senior debt               | Aaa           | AA                   | AA-           | AA                           |
| Long-term deposits                  | Aaa           | AA                   | AA            | AA                           |
| <b>BNY Mellon, N.A.:</b>            |               |                      |               |                              |
| Long-term senior debt               | Aaa           | AA                   | AA- (a)       | AA                           |
| Long-term deposits                  | Aaa           | AA                   | AA            | AA                           |
| <b>Outlook</b>                      | <b>Stable</b> | <b>Stable</b>        | <b>Stable</b> | <b>Stable</b><br>(long-term) |

(a) Represents senior debt issuer default rating.

In April 2010, one of the rating agencies announced that regulatory changes proposed by the Senate Regulatory Reform Bill, which has since been signed into law as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), could result in lower debt and deposit ratings for U.S. banks and other financial institutions whose ratings currently benefit from assumed government support. The rating agency anticipates that once implementing regulations clarify the final form of regulatory reform, the potentially affected ratings would be placed under review. The rating agency further indicated it would consider the pace over which any benefits resulting from regulatory reform would accrue versus the likely pace over which systemic support would be curtailed. Currently, the ratings for the Parent benefit from one notch of lift and The Bank of New York Mellon and BNY Mellon, N.A. benefit two notches of lift as a result of the rating agency's government support assumptions. Other institutions benefit between one and five notches of lift. If these rating changes occur as proposed, the Parent, The Bank of New York Mellon and BNY Mellon, N.A. would remain at the highest level for all U.S. bank holding companies and U.S. banks.

The Parent's major uses of funds are payment of dividends, principal and interest on its borrowings, acquisitions, and additional investments in its subsidiaries.

We called \$263 million of retail medium term notes in the third quarter of 2010, and \$192 million in October 2010. The Parent has the option to call \$271 million of subordinated debt in the remainder of 2010, which it may call and refinance if market conditions are favorable. The Parent has \$100 million of long-term debt that will mature in the remainder of 2010.

We have \$850 million of trust-preferred securities that are freely callable in 2010. These securities currently qualify as Tier 1 capital. Any decision to call these securities will be based on interest rates, the availability of cash and capital, and regulatory conditions, as well as the implementation of the Dodd-Frank Act, which eliminates these trust-preferred securities from the Tier 1 capital of large bank holding companies, including BNY Mellon, over a three year period beginning Jan. 1, 2013.

The double leverage ratio is the ratio of investment in subsidiaries divided by our consolidated equity plus trust preferred securities. Our double leverage ratios at Sept. 30, 2010 and 2009 were 100.96% and 103.03%, respectively. Our target double leverage ratio is a maximum of 120%. The double leverage ratio is monitored by regulators and rating agencies and is an important constraint on our ability to invest in our subsidiaries and expand our businesses.

Pershing LLC, an indirect subsidiary of BNY Mellon, has committed and uncommitted lines of credit in place for liquidity purposes which are guaranteed by the Parent. The committed line of credit of \$935 million extended by 14 financial institutions matures in March 2011. In the third quarter of 2010, the average borrowing against these lines of credit was \$73 million. Additionally, Pershing has another committed line of credit for \$125 million extended by one financial institution that matures in September 2011. The average borrowing against this line of credit was \$1 million during the third quarter of 2010. Pershing LLC has five separate uncommitted lines of credit amounting to \$1.2 billion in aggregate. Average daily borrowing under these lines was \$566 million, in aggregate, during the third quarter of 2010.

The committed line of credit maintained by Pershing LLC requires the Parent to maintain:

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shareholders' equity of \$5 billion;

a ratio of Tier 1 capital plus the allowance for credit losses to nonperforming assets of at least 2.5; and

a double leverage ratio less than 130%.

We are currently in compliance with these covenants.

Pershing Limited, an indirect U.K.-based subsidiary of BNY Mellon, has committed and uncommitted

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lines of credit in place for liquidity purposes, which are guaranteed by the Parent. The committed line of credit of \$233 million extended by five financial institutions matures in March 2011. The average daily borrowing under these lines was \$18 million, in aggregate, during the third quarter of 2010. Pershing Limited has three separate uncommitted lines of credit amounting to \$250 million in aggregate. Average daily borrowing under these lines was \$5 million, in aggregate, during the third quarter of 2010.

### Statement of cash flows

Cash provided by operating activities was \$2.9 billion for the nine months ended Sept. 30, 2010, compared with \$2.5 billion for the nine months ended Sept. 30, 2009. In the first nine months of 2010, earnings, adjusted for deferred tax benefits, and accruals and other balances, partially offset by changes in trading activities, were a significant source of funds. In the first nine months of 2009, earnings, excluding the non-cash impact of securities losses, and accruals and other balances, partially offset by changes in trading activities, were a significant source of funds.

In the first nine months of 2010, cash used for investing activities was \$16.3 billion compared with \$24.8 billion

provided by investing activities in the first nine months of 2009. In the first nine months of 2010, purchases of securities available-for-sale, an increase in interest-bearing deposits with banks and the Federal Reserve and other central banks, and the Acquisitions were a significant use of funds partially offset by sales, paydowns and maturities of securities available for sale. In the first nine months of 2009, a decrease in interest-bearing deposits with the Federal Reserve and other central banks was a significant source of funds, partially offset by purchases of securities available for sale.

Through Sept. 30, 2010, cash provided by financing activities was \$13.3 billion, compared to \$28.8 billion used for financing activities in the first nine months of 2009. In the first nine months of 2010, changes in deposits and other funds borrowed were a significant source of funds, partially offset by repayments of long-term debt. In the first nine months of 2009, changes in deposits, other funds borrowed and the repurchase of the Series B preferred stock were significant uses of funds, partially offset by net proceeds from issuances of long-term debt and common stock, and the change in federal funds purchased and securities sold under repurchase agreements.

## Capital

### Capital data

(dollar amounts in millions except per share amounts;

|  | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 | Sept. 30,<br>2009 |
|--|-------------------|------------------|------------------|-------------------|
| common shares in thousands)  |                   |                  |                  |                   |
| Average total BNY Mellon shareholders equity to average total assets | 13.3%             | 13.3%            | 13.5%            | 13.7%             |
| <b>At period end:</b>  |                   |                  |                  |                   |
| Common shareholders equity to total assets ratio                     | 12.7%             | 12.9%            | 13.7%            | 13.3%             |
| Total The Bank of New York Mellon Corporation shareholders equity    | \$ 32,153         | \$ 30,396        | \$ 28,977        | \$ 28,295         |
| Tangible common shareholders equity Non-GAAP (a)                     | \$ 10,659         | \$ 11,331        | \$ 9,540         | \$ 9,082          |
| Book value per common share  | \$ 25.92          | \$ 25.04         | \$ 23.99         | \$ 23.50          |
| Tangible book value per common share Non-GAAP (a)                    | \$ 8.59           | \$ 9.33          | \$ 7.90          | \$ 7.54           |
| Dividends per common share   | \$ 0.09           | \$ 0.09          | \$ 0.09          | \$ 0.09           |
| Dividend yield   | 1.4%              | 1.5%             | 1.3%             | 1.2%              |
| Closing common stock price per share                                 | \$ 26.13          | \$ 24.69         | \$ 27.97         | \$ 28.99          |
| Market capitalization  | \$ 32,413         | \$ 29,975        | \$ 33,783        | \$ 34,911         |
| Common shares outstanding  | 1,240,454         | 1,214,042        | 1,207,835        | 1,204,244         |

(a) See supplemental information beginning on page 52 for the reconciliation of GAAP to non-GAAP.



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Total The Bank of New York Mellon Corporation shareholders' equity increased compared with Dec. 31, 2009. The increase primarily reflects earnings retention in the first nine months of 2010, and unrealized gain in the investment securities portfolio

resulting from a decline in interest rates and tighter credit spreads and the issuance of \$677 million (25.9 million shares) of common equity via a forward sale agreement that settled in mid-September 2010.

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In June 2010, BNY Mellon priced 25.9 million common shares in an underwritten public offering, at \$27.00 per common share. In connection with this offering, BNY Mellon entered into a forward sale agreement with a forward purchaser, who borrowed and sold to the public through the underwriters shares of the Company's common stock. BNY Mellon settled the forward sale agreement in mid-September 2010 and received proceeds of \$677 million from this transaction.

The unrealized net of tax gain on our available-for-sale securities portfolio recorded in other comprehensive income was \$310 million at Sept. 30, 2010 compared with \$162 million at June 30, 2010. The improvement primarily reflects a decline in interest rates and tighter credit spreads.

In October 2010, we declared a quarterly common stock dividend of \$0.09 per common share that will be paid on Nov. 9, 2010, to shareholders of record as of the close of business on Oct. 29, 2010.

*Capital adequacy*

Regulators establish certain levels of capital for bank holding companies and banks, including BNY Mellon and our bank subsidiaries, in accordance with established quantitative measurements. For the Parent to maintain its status as a financial holding company, our bank subsidiaries must, among other things, qualify as well capitalized. In addition, major bank holding companies such as the Parent are expected by the regulators to be well capitalized.

As of Sept. 30, 2010, the Parent and our bank subsidiaries were considered well capitalized on the basis of the ratios (defined by regulation) of Total and Tier 1 capital to risk-weighted assets and leverage (Tier 1 capital to average assets).

Our consolidated and largest bank subsidiary, The Bank of New York Mellon, capital ratios are shown below.

**Consolidated and largest bank subsidiary capital ratios**

|   | Well<br>capitalized | Adequately<br>capitalized | Sept. 30,<br>2010 | June 30,<br>2010 | Dec. 31,<br>2009 | Sept. 30,<br>2009 |
|---|---------------------|---------------------------|-------------------|------------------|------------------|-------------------|
| <b>Consolidated capital ratios:</b>   |                     |                           |                   |                  |                  |                   |
| Tier 1 capital  | 6%                  | 4%                        | 12.2%             | 13.5%            | 12.1%            | 11.4%             |
| Total capital   | 10                  | 8                         | 15.8              | 17.2             | 16.0             | 15.3              |
| Leverage  | 5                   | 3                         | 5.9               | 6.6              | 6.5              | 6.5               |
| Tangible common shareholders' equity to tangible assets ratio<br>Non-GAAP (a) |                     |                           | 5.3%              | 6.3%             | 5.2%             | 5.2%              |
| Tier 1 common equity to risk-weighted assets ratio (a)                        |                     |                           | 10.7              | 11.9             | 10.5             | 9.9               |
| <b>The Bank of New York Mellon capital ratios:</b>                            |                     |                           |                   |                  |                  |                   |
| Tier 1 capital  | 6%                  | 4%                        | 10.4%             | 12.5%            | 11.2%            | 10.3%             |
| Total capital   | 10                  | 8                         | 14.2              | 16.5             | 15.0             | 14.1              |
| Leverage  | 5                   | 3                         | 5.6               | 6.6              | 6.3              | 6.1               |

(a) See Supplemental information beginning on page 52 for a calculation of this ratio.

The Tier 1 capital ratio varies depending on the size of the balance sheet at quarter-end and the level and types of investments. The balance sheet size fluctuates from quarter to quarter based on levels of customer and market activity. In general, when servicing clients are more actively trading securities, deposit balances and the balance sheet as a whole is higher.

Our Tier 1 capital ratio was 12.2% at Sept. 30, 2010, compared with 13.5% at June 30, 2010, 12.1% at Dec. 31, 2009 and 11.4% at Sept. 30, 2009. The decrease from June 30, 2010 primarily reflects the impact of the Acquisitions, partially offset by the common equity issuance of \$677 million in mid-September 2010 and earnings retention. The Acquisitions,

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net of the equity raise, reduced the Tier 1 and Tier 1 common ratios by approximately 185 basis points and the tangible common shareholders equity ratio by approximately 100 basis points.

In January 2010, the Office of the Comptroller of the Currency, Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, and the Office of Thrift Supervision issued a final rule requiring banks to hold capital for assets consolidated under ASU 2009-16 and ASU 2009-17. As a result of applying ASU 2009-17, BNY Mellon consolidated approximately \$14 billion of collateralized loan obligation ( CLO ) funds into

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trading assets and liabilities as of Sept. 30, 2010. Any loss from the assets of these funds will be absorbed by the senior and junior noteholders of the funds and not by BNY Mellon. The resulting regulatory capital required for these zero-risk positions is de minimis. The final rule allows for a phase-in of 50% of the effect on risk-weighted assets and allowance for loan losses includable in Tier 2 capital that results from implementation of this standard for the quarters ending Sept. 30, 2010 and Dec. 31, 2010 with full phase-in for the quarter ending March 31, 2011. BNY Mellon elected to defer the implementation of ASC 810 for capital purposes. At Sept. 30, 2010, had we fully phased-in the implementation of ASC 810, our Tier 1 capital ratio would have been negatively impacted by approximately 2 basis points.

A billion dollar change in risk-weighted assets changes the Tier 1 capital ratio by approximately 12 basis points while a \$100

million change in common equity changes the Tier 1 capital ratio by approximately 9 basis points.

Our tangible common equity to tangible assets ratio was 5.3% at Sept. 30, 2010, down from 6.3% at June 30, 2010, and up from 5.2% at Dec. 31, 2009 and Sept. 30, 2009. The decrease compared with June 30, 2010 was due to the impact of the Acquisitions and the increase in period end assets at Sept. 30, 2010, partially offset by the equity raise and earnings retention.

At Sept. 30, 2010, we had approximately \$1.7 billion of trust preferred securities outstanding, net of issuance costs, all of which currently qualifies as Tier 1 capital.

The following table presents the components of our risk-based capital at Sept. 30, 2010, June 30, 2010, Dec. 31, 2009 and Sept. 30, 2009, respectively.

### Components of Tier 1 and total risk-based capital (a)

| (in millions)                                    | Sept. 30,<br>2010 | June 30,<br>2010  | Dec. 31,<br>2009  | Sept. 30,<br>2009 |
|--|-------------------|-------------------|-------------------|-------------------|
| <b>Tier 1 capital:</b>                           |                   |                   |                   |                   |
| Common shareholders' equity                      | \$ 32,153         | \$ 30,396         | \$ 28,977         | \$ 28,295         |
| Trust-preferred securities                       | 1,680             | 1,663             | 1,686             | 1,682             |
| Adjustments for:                                 |                   |                   |                   |                   |
| Goodwill and other intangibles (b)               | (21,494)          | (19,064)          | (19,437)          | (19,213)          |
| Pensions   | 1,029             | 1,045             | 1,070             | 1,016             |
| Securities valuation allowance                   | (324)             | (162)             | 619               | 823               |
| Merchant banking investments                     | (18)              | (21)              | (32)              | (33)              |
| Deferred tax asset                               | -                 | -                 | -                 | (27)              |
| <b>Total Tier 1 capital</b>                      | <b>13,026</b>     | <b>13,857</b>     | <b>12,883</b>     | <b>12,543</b>     |
| <b>Tier 2 capital:</b>                           |                   |                   |                   |                   |
| Qualifying unrealized gains on equity securities | 4                 | 3                 | 3                 | 4                 |
| Qualifying subordinated debt                     | 3,128             | 3,191             | 3,429             | 3,573             |
| Qualifying allowance for credit losses           | 609               | 645               | 665               | 702               |
| <b>Total Tier 2 capital</b>                      | <b>3,741</b>      | <b>3,839</b>      | <b>4,097</b>      | <b>4,279</b>      |
| <b>Total risk-based capital</b>                  | <b>\$ 16,767</b>  | <b>\$ 17,696</b>  | <b>\$ 16,980</b>  | <b>\$ 16,822</b>  |
| <b>Total risk-weighted assets</b>                | <b>\$ 106,362</b> | <b>\$ 102,807</b> | <b>\$ 106,328</b> | <b>\$ 110,135</b> |

(a) On a regulatory basis and including discontinued operations.

(b) Reduced by deferred tax liabilities associated with non-tax deductible identifiable intangible assets of \$1,634 million at Sept. 30, 2010, \$1,649 million at June 30, 2010, \$1,680 million at Dec. 31, 2009 and \$1,717 million at Sept. 30, 2009, and deferred tax liabilities associated with tax deductible goodwill of \$763 million at Sept. 30, 2010, \$746 million at June 30, 2010, \$720 million at Dec. 31, 2009 and \$666 million at Sept. 30, 2009.

### Trading activities and risk management

Our trading activities are focused on acting as a market maker for our customers. The risk from these market making activities and from our own positions is managed by our traders and limited in total exposure through a system of position limits, a value-at-risk ( VAR ) methodology based

on a Monte Carlo

simulation, stop loss advisory triggers, and other market sensitivity measures. See Note 17 of the Notes to Consolidated Financial Statements for additional information on the VAR methodology.

The following tables indicate the calculated VAR amounts for the trading portfolio for the periods indicated:

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| <b>VAR (a)</b>       | <b>3rd Quarter 2010</b> |                |                | <b>Sept. 30, 2010</b> |
|----------------------|-------------------------|----------------|----------------|-----------------------|
| <i>(in millions)</i> | <b>Average</b>          | <b>Minimum</b> | <b>Maximum</b> |                       |
| Interest rate        | \$ 5.4                  | \$ 3.9         | \$ 8.2         | \$ 3.9                |
| Foreign exchange     | 3.2                     | 1.3            | 5.0            | 3.5                   |
| Equity               | 4.9                     | 3.3            | 7.6            | 6.5                   |
| Credit               | 0.7                     | 0.4            | 1.1            | 0.4                   |
| Diversification      | (6.3)                   | N/M            | N/M            | (5.1)                 |
| Overall portfolio    | 7.9                     | 5.2            | 10.5           | 9.2                   |

| <b>VAR (a)</b>       | <b>2nd Quarter 2010</b> |                |                | <b>June 30, 2010</b> |
|----------------------|-------------------------|----------------|----------------|----------------------|
| <i>(in millions)</i> | <b>Average</b>          | <b>Minimum</b> | <b>Maximum</b> |                      |
| Interest rate        | \$ 5.1                  | \$ 3.4         | \$ 8.9         | \$ 4.5               |
| Foreign exchange     | 2.8                     | 1.7            | 5.0            | 1.8                  |
| Equity               | 3.0                     | 1.6            | 5.0            | 4.2                  |
| Credit               | 0.8                     | 0.5            | 1.3            | 1.1                  |
| Diversification      | (5.5)                   | N/M            | N/M            | (5.0)                |
| Overall portfolio    | 6.2                     | 3.5            | 10.1           | 6.6                  |

| <b>VAR (a)</b>       | <b>3rd Quarter 2009</b> |                |                | <b>Sept. 30, 2009</b> |
|----------------------|-------------------------|----------------|----------------|-----------------------|
| <i>(in millions)</i> | <b>Average</b>          | <b>Minimum</b> | <b>Maximum</b> |                       |
| Interest rate        | \$ 5.5                  | \$ 3.9         | \$ 7.2         | \$ 5.2                |
| Foreign exchange     | 2.3                     | 0.8            | 4.0            | 2.9                   |
| Equity               | 2.5                     | 1.6            | 3.5            | 2.5                   |
| Credit               | 2.1                     | 1.3            | 3.0            | 1.4                   |
| Diversification      | (6.2)                   | N/M            | N/M            | (6.0)                 |
| Overall portfolio    | 6.2                     | 3.9            | 8.7            | 6.0                   |

| <b>VAR (a)</b>       | <b>Year-to-date 2010</b> |                |                |  |
|----------------------|--------------------------|----------------|----------------|--|
| <i>(in millions)</i> | <b>Average</b>           | <b>Minimum</b> | <b>Maximum</b> |  |
| Interest rate        | \$ 6.1                   | \$ 3.4         | \$ 10.9        |  |
| Foreign exchange     | 2.8                      | 0.9            | 5.0            |  |
| Equity               | 3.5                      | 1.3            | 7.6            |  |
| Credit               | 0.7                      | 0.4            | 1.3            |  |
| Diversification      | (5.6)                    | N/M            | N/M            |  |
| Overall portfolio    | 7.5                      | 3.5            | 11.4           |  |

| <b>VAR (a)</b>       | <b>Year-to-date 2009</b> |                |                |  |
|----------------------|--------------------------|----------------|----------------|--|
| <i>(in millions)</i> | <b>Average</b>           | <b>Minimum</b> | <b>Maximum</b> |  |
| Interest rate        | \$ 5.1                   | \$ 2.8         | \$ 8.0         |  |
| Foreign exchange     | 2.5                      | 0.8            | 5.6            |  |
| Equity               | 2.7                      | 1.6            | 8.1            |  |
| Credit               | 3.4                      | 1.3            | 7.5            |  |
| Diversification      | (6.4)                    | N/M            | N/M            |  |
| Overall portfolio    | 7.3                      | 3.9            | 13.2           |  |

(a) VAR figures do not reflect the impact of the credit valuation adjustment guidance in ASC 820. This is consistent with the Regulatory treatment.

N/M - Because the minimum and maximum may occur on different days for different risk components, it is not meaningful to compute a portfolio diversification effect.

During the third quarter of 2010, interest rate risk generated 38% of average VAR, equity risk generated 34% of average VAR, foreign exchange risk generated 23% of average VAR and credit risk generated 5% of average VAR. During the third quarter of 2010, our daily trading loss did not exceed our calculated VAR amount on any given day.

BNY Mellon monitors a volatility index of global currency using a basket of 30 major currencies. In the third quarter of 2010, the volatility of this index decreased approximately 31 basis points from the second quarter of 2010.

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The following table of total daily revenue or loss illustrates the number of trading days in which our revenue or loss fell within particular ranges during the past year.

### Distribution of trading revenues (losses) (a)

|                   | Quarter ended  |          |           |          |           |
|-------------------|----------------|----------|-----------|----------|-----------|
| (dollar amounts)  | Sept. 30,      | Dec. 31, | March 31, | June 30, | Sept. 30, |
| in millions)      | 2009           | 2009     | 2010      | 2010     | 2010      |
| Revenue range:    | Number of days |          |           |          |           |
| Less than \$(2.5) | -              | 1        | -         | 1        | 2         |
| \$(2.5) - \$0     | 5              | 5        | 3         | 2        | 3         |
| \$0 - \$2.5       | 16             | 13       | 15        | 18       | 27        |
| \$2.5 - \$5.0     | 24             | 22       | 22        | 21       | 23        |
| More than \$5.0   | 19             | 21       | 21        | 22       | 9         |

(a) Distribution of trading revenues (losses) does not reflect the impact of the credit valuation adjustment guidance in ASC 820. This is consistent with the Regulatory treatment.

### Foreign exchange and other trading

Under our mark to market methodology for derivative contracts, an initial risk-neutral valuation is performed on each position assuming time-discounting based on a AA credit curve. In addition, we consider credit risk in arriving at the fair value of our derivatives.

As required by ASC 820 - *Fair Value Measurements and Disclosures*, we reflect external credit ratings as well as observable credit default swap spreads for both ourselves as well as our counterparties when measuring the fair value of our derivative positions.

Accordingly, the valuation of our derivative positions is sensitive to the current changes in our own credit spreads, as well as those of our counterparties. In addition, in cases where a counterparty is deemed impaired, further analyses are performed to value such positions.

At Sept. 30, 2010, our over-the-counter ( OTC ) derivative assets of \$6.4 billion included a credit valuation adjustment ( CVA ) deduction of \$123 million, including \$29 million related to the credit quality of certain CDO counterparties and Lehman. Our OTC derivative liabilities of \$7.7 billion included a debit valuation adjustment ( DVA ) of \$32 million related to our own credit spread. In the third quarter of 2010, we charged-off a \$36 million realized loss against the CVA reserves. The CVA, net of the charge-off, decreased foreign exchange and other trading revenue \$16 million in the third quarter of 2010 and \$46 million in the first nine months of 2010.

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The table below summarizes the risk ratings for our foreign exchange, interest rate and equity derivative counterparty credit exposure. This information indicates the degree of risk to which we are exposed and significant changes in ratings classifications for which our foreign exchange and other trading activity could result in increased risk for us. Large currency rate changes in the third quarter of 2010 resulted in increased exposure to noninvestment grade counterparties and decreased exposure to AAA to AA- counterparties.

**Foreign exchange and other trading****counterparty risk rating profile (a)**

|                                     | Sept. 30,<br>2009 | Dec. 31,<br>2009 | Quarter ended<br>March 31,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2010 |
|-------------------------------------|-------------------|------------------|------------------------------------|------------------|-------------------|
| Rating:                             |                   |                  |                                    |                  |                   |
| AAA to AA-                          | 58%               | 56%              | 54%                                | 52%              | 47%               |
| A+ to A-                            | 17                | 22               | 23                                 | 19               | 18                |
| BBB+ to BBB-                        | 16                | 15               | 16                                 | 22               | 24                |
| Noninvestment grade (BB+ and lower) | 9                 | 7                | 7                                  | 7                | 11                |
| Total                               | 100%              | 100%             | 100%                               | 100%             | 100%              |

(a) Represents credit rating agency equivalent of internal credit ratings.

**Asset/liability management**

Our diversified business activities include processing securities, accepting deposits, investing in securities, lending, raising money as needed to fund assets, and other transactions. The market risks from these activities are interest rate risk and foreign exchange risk. Our primary market risk is exposure to movements in U.S. dollar interest rates and certain foreign currency interest rates. We actively manage interest rate sensitivity and use earnings simulation and discounted cash flow models to identify interest rate exposures.

An earnings simulation model is the primary tool used to assess changes in pre-tax net interest revenue. The model incorporates management's assumptions regarding interest rates, balance changes on core deposits, market spreads, changes in the prepayment behavior of loans and securities and the impact of derivative financial instruments used for interest rate risk management purposes. These assumptions have been developed through a combination of historical analysis and future expected pricing behavior and are inherently uncertain. As a result, the earnings simulation model cannot precisely estimate net interest revenue or the impact of higher or lower interest rates on net interest revenue. Actual results may differ from projected

results due to timing, magnitude and frequency of interest rate changes, and changes in market conditions and management's strategies, among other factors.

We evaluate the effect on earnings by running various interest rate ramp scenarios from a baseline scenario. These scenarios are reviewed to examine the impact of large interest rate movements. Interest rate sensitivity is quantified by calculating the change in pre-tax net interest revenue between the scenarios over a 12-month measurement period.

The following table shows net interest revenue sensitivity for BNY Mellon:

| Estimated changes in net interest revenue at Sept. 30, 2010<br>(dollar amounts in millions) | Sensitivity |      |
|---|-------------|------|
|   | \$          | %    |
| up 200 bps vs. baseline   | \$ 197      | 6.7% |
| up 100 bps vs. baseline   | 165         | 5.6  |
| Short-term up 25 bps, long-term unchanged (a)   | 74          | 2.5  |
| Long-term up 50 bps, short-term unchanged (a)   | 123         | 4.2  |

(a) Long-term is equal to or greater than one year.

bps - basis points.



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The baseline scenario's Fed Funds rate in the Sept. 30, 2010 analysis was 0.25%. The 100 basis point ramp scenario assumes short-term rates increase 25 basis points in each of the next four quarters and the 200 basis point ramp scenario assumes a 50 basis point per quarter increase. Both the up 200 basis point and the up 100 basis point Sept. 30, 2010 scenarios assume 10-year rates rise 214 and 119 basis points, respectively.

These scenarios do not reflect strategies that management could employ to limit the impact as interest rate expectations change. The previous table relies on certain critical assumptions regarding the balance sheet and depositors' behavior related to interest rate fluctuations and the prepayment and extension risk in certain of our assets. To the extent that actual behavior is different from that assumed in the models, there could be a change in interest rate sensitivity.

### **Off-balance-sheet financial instruments**

Off-balance sheet arrangements discussed in this section are limited to certain guarantees, retained or contingent interests, support agreements and certain derivative instruments related to our common stock. For BNY Mellon, these items include certain credit guarantees and securitizations. Guarantees include: lending-related guarantees issued as part of our

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corporate banking business; securities lending indemnifications issued as part of our servicing and fiduciary businesses and support agreements issued to customers in our asset servicing and asset management businesses.

See the Support agreements section and Note 18 of the Notes to Consolidated Financial Statements for a further discussion of our off-balance sheet arrangements.

### **Supplemental information    Explanation of Non-GAAP financial measures**

BNY Mellon has included in this Form 10-Q certain Non-GAAP financial measures based upon tangible common shareholders' equity. BNY Mellon believes that the ratio of tangible common shareholders' equity to tangible assets of operations is a measure of capital strength that provides additional useful information to investors, supplementing the Tier 1 capital ratio which is utilized by regulatory authorities. Unlike the Tier 1 capital ratio, the tangible common shareholders' equity ratio fully incorporates those changes in investment securities valuations which are reflected in total shareholders' equity. In addition, this ratio is expressed as a percentage of the actual book value of assets, as opposed to a percentage of a risk-based reduced value established in accordance with regulatory requirements, although BNY Mellon in its calculation has excluded certain assets which are given a zero percent risk-weighting for regulatory purposes. This ratio is also informative to investors in BNY Mellon's common stock because, unlike the Tier 1 capital ratio, it excludes trust preferred securities issued by BNY Mellon. Further, BNY Mellon believes that the return on tangible common equity measure, which excludes goodwill and intangible assets net of deferred tax liabilities, is a useful additional measure for investors because it presents a measure of BNY Mellon's performance in reference to those assets which are productive in generating income.

BNY Mellon has provided a measure of tangible book value per share, which it believes provides additional useful information as to the level of such assets in relation to shares of common stock outstanding. BNY Mellon has presented revenue measures which exclude the effect of net securities gains (losses) and noncontrolling interests related to consolidated asset management funds; and expense measures which exclude

special litigation reserves taken in the first quarter of 2010, the FDIC special assessment, restructuring charges, M&I expenses and intangible amortization expenses; and measures which utilize net income excluding tax items such as benefit of tax settlements. Return on equity measures and operating margin measures which exclude some or all of these items are also presented. BNY Mellon believes that these measures are useful to investors because they permit a focus on period to period comparisons which relate to the ability of BNY Mellon to enhance revenues and limit expenses in circumstances where such matters are within BNY Mellon's control. The excluded items in general relate to situations where accounting rules require certain ongoing charges as a result of prior transactions, or where valuation or other accounting/regulatory requirements require charges unrelated to operational initiatives. M&I expenses primarily relate to the Acquisitions in the third quarter of 2010 and the merger with Mellon Financial Corporation in 2007. M&I expenses generally continue for approximately three years after the transaction, and can vary on a year-to-year basis depending on the stage of the integration. BNY Mellon believes that the exclusion of M&I expenses provides investors with a focus on BNY Mellon's business as it would appear on a consolidated going-forward basis, after such M&I expenses have ceased, typically after approximately three years. Future periods will not reflect such M&I expenses, and thus may be more easily compared to our current results if M&I expenses are excluded. With regards to the exclusion of net securities gains (losses), BNY Mellon's primary businesses are Asset and Wealth Management and Institutional Services. The management of these businesses is evaluated on the basis of the ability of these businesses to generate fee and net interest revenue and to control expenses, and not on the results of BNY Mellon's investment securities portfolio. The investment securities portfolio is managed within the Other group of businesses. The primary objective of the investment securities portfolio is to generate net interest revenue from the liquidity generated by BNY Mellon's processing businesses. BNY Mellon does not generally originate or trade the securities in the investment securities portfolio. With regards to higher yields related to the restructured investment securities portfolio, client deposits serve as the primary funding source for our investment securities portfolio and we typically allocate all interest revenue to the businesses generating the deposits. Accordingly, the higher yield related to the restructured investment securities portfolio has been included in the results of our businesses.

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Restructuring charges relate to migrating positions to global growth centers and the elimination of certain positions.

Excluding the benefit of tax settlements permits investors to calculate the tax impact of BNY Mellon's primary businesses. The presentation of financial measures excluding special litigation reserves in the first quarter of 2010 provides investors with the ability to view performance metrics on the basis that management views results. The presentation of income of consolidated asset management funds, net of noncontrolling interests related to the consolidation of certain asset management funds, permits investors to view revenue on a basis consistent with prior periods. BNY Mellon believes that

these presentations, as a supplement to GAAP information, gives investors a clearer picture of the results of its primary businesses.

In this Form 10-Q, certain amounts are presented on a FTE basis. We believe that this presentation provides comparability of amounts arising from both taxable and tax-exempt sources, and is consistent with industry practice. The adjustment to a FTE basis has no impact on net income.

Each of these measures as described above is used by management to monitor financial performance, both on a company-wide and on a business-level basis.

| <b>Income from consolidated asset management funds, net of noncontrolling interests</b><br><i>(in millions)</i> | <b>previously disclosed as</b> | <b>3Q10</b>  | <b>2Q10</b>  | <b>3Q09</b> | <b>YTD10</b>  | <b>YTD09</b> |
|---|--------------------------------|--------------|--------------|-------------|---------------|--------------|
| Asset and wealth management revenue   |                                | \$ 36        | \$ 29        | \$ -        | \$ 90         | \$ -         |
| Investment income   |                                | 13           | 3            | -           | 32            | -            |
| <b>Total</b>  |                                | <b>\$ 49</b> | <b>\$ 32</b> | <b>\$ -</b> | <b>\$ 122</b> | <b>\$ -</b>  |

| <b>Income from consolidated asset management funds, net of noncontrolling interests</b><br><i>(in millions)</i> | <b>3Q10</b>  | <b>2Q10</b>  | <b>3Q09</b> | <b>YTD10</b>  | <b>YTD09</b> |
|---|--------------|--------------|-------------|---------------|--------------|
| Operations of consolidated asset management funds   | \$ 37        | \$ 65        | \$ -        | \$ 167        | \$ -         |
| Less: Noncontrolling interests of consolidated asset management funds   | (12)         | 33           | -           | 45            | -            |
| <b>Income from consolidated asset management funds, net of noncontrolling interests</b>                         | <b>\$ 49</b> | <b>\$ 32</b> | <b>\$ -</b> | <b>\$ 122</b> | <b>\$ -</b>  |

### Asset servicing revenue

| <i>(in millions)</i>  | <b>3Q10</b>   | <b>2Q10</b>   | <b>3Q09</b>   |
|---|---------------|---------------|---------------|
| Asset servicing revenue   | \$ 870        | \$ 668        | \$ 643        |
| Less: Securities lending fee revenue                                    | 38            | 46            | 43            |
| <b>Asset servicing revenue excluding securities lending fee revenue</b> | <b>\$ 832</b> | <b>\$ 622</b> | <b>\$ 600</b> |

| <b>Asset and wealth management fee revenue</b><br><i>(dollars in millions)</i>         | <b>3Q10</b>   | <b>2Q10</b>   | <b>3Q09</b>   | <b>3Q10 vs.</b> | <b>2Q10</b> |
|--|---------------|---------------|---------------|-----------------|-------------|
| Asset and wealth management fee revenue  | \$ 696        | \$ 686        | \$ 664        | 5%              | 1%          |
| Less: Performance fees   | 16            | 19            | 1             |                 |             |
| Add: Revenue from consolidated asset management funds, net of noncontrolling interests | 36            | 29            | -             |                 |             |
| <b>Asset and wealth management fee revenue excluding performance fees</b>              | <b>\$ 716</b> | <b>\$ 696</b> | <b>\$ 663</b> | <b>8%</b>       | <b>3%</b>   |

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### Return on common equity and tangible common equity continuing operations

| (dollars in millions)   | 3Q10      | 2Q10      | 3Q09       | YTD10     | YTD09      |
|---|-----------|-----------|------------|-----------|------------|
| Net income (loss) applicable to common shareholders of The Bank of New York Mellon Corporation GAAP   | \$ 622    | \$ 658    | \$ (2,458) | \$ 1,839  | \$ (1,960) |
| Less: Loss from discontinued operations, net of tax   | (3)       | (10)      | (19)       | (55)      | (151)      |
| Net income (loss) from continuing operations applicable to common shareholders of The Bank of New York Mellon Corporation   | 625       | 668       | (2,439)    | 1,894     | (1,809)    |
| Add: Intangible amortization  | 70        | 60        | 65         | 192       | 198        |
| Net income (loss) from continuing operations applicable to common shareholders of The Bank of New York Mellon Corporation excluding intangible amortization Non-GAAP  | 695       | 728       | (2,374)    | 2,086     | (1,611)    |
| Less: Net securities gains (losses)   | 4         | 8         | (3,047)    | 17        | (3,392)    |
| Add: Special litigation reserves  | N/A       | N/A       | N/A        | 98        | N/A        |
| FDIC special assessment   | -         | -         | -          | -         | 36         |
| Restructuring charges   | 8         | (9)       | (3)        | 4         | 8          |
| M&I expenses  | 37        | 9         | 34         | 62        | 111        |
| Benefit of tax settlements  | -         | -         | -          | -         | (134)      |
| Net income from continuing operations excluding intangible amortization, net securities gains (losses), special litigation reserves, FDIC special assessment, restructuring charges, M&I expenses and benefit of tax settlements Non-GAAP | \$ 736    | \$ 720    | \$ 704     | \$ 2,233  | \$ 1,802   |
| Average common shareholders equity  | \$ 31,868 | \$ 30,462 | \$ 28,144  | \$ 30,691 | \$ 26,644  |
| Less: Average goodwill  | 17,798    | 16,073    | 16,048     | 16,677    | 15,959     |
| Average intangible assets   | 5,956     | 5,421     | 5,608      | 5,632     | 5,677      |
| Add: Deferred tax liability tax deductible goodwill   | 763       | 746       | 666        | 763       | 666        |
| Deferred tax liability non-tax deductible intangible assets   | 1,634     | 1,649     | 1,717      | 1,634     | 1,717      |
| Average tangible common shareholders equity Non-GAAP  | \$ 10,511 | \$ 11,363 | \$ 8,871   | \$ 10,779 | \$ 7,391   |
| Return on common equity GAAP (a)  | 7.8%      | 8.8%      | N/M        | 8.3%      | N/M        |
| Return on common equity excluding intangible amortization, net securities gains (losses), special litigation reserves, FDIC special assessment, restructuring charges, M&I expenses and benefit of tax settlements Non-GAAP (a)           | 9.2%      | 9.5%      | 9.9%       | 9.7%      | 9.0%       |
| Return on tangible common equity Non-GAAP (a)   | 26.3%     | 25.7%     | N/M        | 25.9%     | N/M        |
| Return on tangible common equity excluding net securities gains (losses), special litigation reserves, FDIC special assessment, restructuring charges, M&I expenses and benefit of tax settlements Non-GAAP (a)                           | 27.8%     | 25.4%     | 31.5%      | 27.7%     | 32.6%      |

(a) Annualized.

N/A Not applicable.

N/M Not meaningful.

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### Reconciliation of income (loss) from continuing operations before income taxes pre-tax operating margin

(dollars in millions)

|  | 3Q10     | 2Q10     | 3Q09       | YTD10     | YTD09      |
|--|----------|----------|------------|-----------|------------|
| Income (loss) from continuing operations before income taxes GAAP  | \$ 834   | \$ 1,006 | \$ (3,965) | \$ 2,724  | \$ (2,880) |
| Less: Net securities gains (losses)  | 6        | 13       | (4,833)    | 26        | (5,384)    |
| Noncontrolling interests of consolidated asset management funds  | (12)     | 33       | -          | 45        | -          |
| Add: Special litigation reserves   | N/A      | N/A      | N/A        | 164       | N/A        |
| FDIC special assessment  | -        | -        | -          | -         | 61         |
| Asset-based taxes  | -        | -        | 20         | -         | 20         |
| Restructuring charges  | 15       | (15)     | (5)        | 7         | 11         |
| M&I expenses   | 56       | 14       | 54         | 96        | 181        |
| Intangible amortization  | 111      | 98       | 104        | 306       | 319        |
| Income (loss) from continuing operations before income taxes excluding net securities gains (losses), noncontrolling interests of consolidated asset management funds, special litigation reserves, FDIC special assessment, asset-based taxes, restructuring charges, M&I expenses and intangible amortization Non-GAAP | \$ 1,022 | \$ 1,057 | \$ 1,041   | \$ 3,226  | \$ 3,096   |
| Fee and other revenue (loss) GAAP  | \$ 2,668 | \$ 2,555 | \$ (2,223) | \$ 7,752  | \$ 2,162   |
| Income of consolidated asset management funds GAAP   | 37       | 65       | -          | 167       | -          |
| Net interest revenue GAAP  | 718      | 722      | 716        | 2,205     | 2,191      |
| Total revenue (loss) GAAP  | 3,423    | 3,342    | (1,507)    | 10,124    | 4,353      |
| Less: Net securities gains (losses)  | 6        | 13       | (4,833)    | 26        | (5,384)    |
| Noncontrolling interests of consolidated asset management funds  | (12)     | 33       | -          | 45        | -          |
| Total revenue excluding net securities gains (losses) and noncontrolling interests of consolidated asset management funds Non-GAAP   | \$ 3,429 | \$ 3,296 | \$ 3,326   | \$ 10,053 | \$ 9,737   |
| Pre-tax operating margin (a)   | 24%      | 30%      | N/M        | 27%       | N/M        |
| Pre-tax operating margin excluding net securities gains (losses), noncontrolling interests of consolidated asset management funds, special litigation reserves, FDIC special assessment, asset-based taxes, restructuring charges, M&I expenses and intangible amortization Non-GAAP (a)                                 | 30%      | 32%      | 31%        | 32%       | 32%        |

(a) Income (loss) before taxes divided by total revenue.

N/A Not applicable.

N/M Not meaningful.

### Equity to assets and book value per common share

|   | Sept. 30, 2010 | June 30, 2010 | Sept. 30, 2009 |
|---|----------------|---------------|----------------|
| (dollars in millions, unless otherwise noted)                                 |                |               |                |
| Common shareholders equity at period end GAAP                                 | \$ 32,153      | \$ 30,396     | \$ 28,295      |
| Less: Goodwill  | 18,073         | 16,106        | 16,022         |
| Intangible assets   | 5,818          | 5,354         | 5,574          |
| Add: Deferred tax liability tax deductible goodwill                           | 763            | 746           | 666            |
| Deferred tax liability non-tax deductible intangible assets                   | 1,634          | 1,649         | 1,717          |
| Tangible common shareholders equity at period end Non-GAAP                    | \$ 10,659      | \$ 11,331     | \$ 9,082       |
| Total assets at period end GAAP   | \$ 254,157     | \$ 235,693    | \$ 212,007     |
| Less: Assets of consolidated asset management funds                           | 14,605         | 13,260        | -              |
| Subtotal assets of operations Non-GAAP  | 239,552        | 222,433       | 212,007        |
| Less: Goodwill  | 18,073         | 16,106        | 16,022         |
| Intangible assets   | 5,818          | 5,354         | 5,574          |
| Cash on deposit with the Federal Reserve and other central banks (a)          | 15,750         | 21,548        | 15,003         |
| Tangible assets of operations at period end Non-GAAP                          | \$ 199,911     | \$ 179,425    | \$ 175,408     |
| Common shareholders equity to total assets GAAP                               | 12.7%          | 12.9%         | 13.3%          |
| Tangible common shareholders equity to tangible assets of operations Non-GAAP | 5.3%           | 6.3%          | 5.2%           |
| Period end common shares outstanding (in thousands)                           | 1,240,454      | 1,214,042     | 1,204,244      |
| Book value per common share   | \$ 25.92       | \$ 25.04      | \$ 23.50       |

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|                                      |          |    |             |    |      |    |      |
|--------------------------------------|----------|----|-------------|----|------|----|------|
| Tangible book value per common share | Non-GAAP | \$ | <b>8.59</b> | \$ | 9.33 | \$ | 7.54 |
|--------------------------------------|----------|----|-------------|----|------|----|------|

(a) Assigned a zero percent risk weighting by the regulators.

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**Table of Contents****Calculation of Tier 1 common equity to risk-weighted assets ratio (a)**

| (dollars in millions)                              | Sept. 30,<br>2010 | June 30,<br>2010 | Sept. 30,<br>2009 |
|--|-------------------|------------------|-------------------|
| Total Tier 1 capital                               | \$ 13,026         | \$ 13,857        | \$ 12,543         |
| Less: Trust preferred securities                   | 1,680             | 1,663            | 1,682             |
| Total Tier 1 common equity                         | \$ 11,346         | \$ 12,194        | \$ 10,861         |
| Total risk-weighted assets                         | \$ 106,362        | \$ 102,807       | \$ 110,135        |
| Tier 1 common equity to risk-weighted assets ratio | 10.7%             | 11.9%            | 9.9%              |

(a) On a regulatory basis.

**Recent accounting and regulatory developments***ASU 2010-20 Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*

In July 2010, the FASB issued ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This ASU requires additional disclosures about the allowance for credit losses and the credit quality of financing receivables. This ASU defines two levels of disaggregation – portfolio segment and class of financing receivable. Existing disclosures are amended to require: rollforward schedule of allowance for credit losses, with the ending balance further disaggregated on the basis of impairment method; related recorded investment in each ending balance noted above; nonaccrual status by class of financing receivable; and impaired financing receivables by class of financing receivables. This ASU requires the following additional disclosures: credit quality indicators by class of financing receivable; aging of past due financing receivables by class; nature and extent of troubled debt restructuring by class of financing receivable and their effect on allowance for credit losses; nature and extent of financing receivables modified as troubled debt restructurings by class and their effect on the allowance for credit losses; and significant purchases and sales by portfolio segment. These disclosures are required for interim and annual financial statements and are effective Dec. 31, 2010.

*Proposed ASU Accounting for Financial Instruments and Revisions to the Accounting for Derivative Instruments and Hedging Activities*

In May 2010, the FASB issued Proposed ASU, Accounting for Financial Instruments and Revisions to the Accounting for Derivative Instruments and Hedging Activities. Under this proposed ASU, most financial instruments would be measured at fair value in the balance sheet. However, information about

the amortized cost of certain financial instruments would also be presented when an entity's business strategy involves holding the financial instrument for collection or payment of contractual cash flows. At inception, all financial instruments would be classified as either: (1) fair value, with changes in fair value recognized in net income (default category); (2) fair value, with qualifying changes in fair value recognized in OCI (elective for qualifying debt instruments); or (3) amortized cost (elective for qualifying liabilities and short-term payables and receivables). Comments on this proposed ASU were due Sept. 30, 2010. The effective date will be determined by the FASB when it issues the final ASU.

*Proposed ASU Amendments for Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*

In June 2010, the FASB issued Proposed ASU, Amendments for Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This proposed ASU is the result of a joint project of the FASB and International Accounting Standards Board (IASB) to converge fair value measurement guidance in U.S. GAAP and International Financial Reporting Standards (IFRS). This proposed ASU would change the wording used to describe many of the principles and requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements, and would change how the fair value measurement guidance in ASC 820 is applied. This proposed ASU would also require several new disclosures: (a) measurement uncertainty disclosures, (b) reasons if an entity's use of an asset is different from its highest and best use, and (c) fair value hierarchy disclosures for financial instruments not measured at fair value. Comments on this proposed ASU were due on Sept. 7, 2010. The effective date will be determined after the FASB considers the feedback on this proposed ASU.

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### *Proposed ASU Revenue from Contracts with Customers*

In June 2010, the FASB issued Proposed ASU, Revenue from Contracts with Customers. This proposed ASU is the result of a joint project of the FASB and IASB to clarify the principles for recognizing revenue and develop a common standard for U.S. GAAP and IFRS. This proposed ASU would establish a broad principle that would require an entity to identify the contract with a customer, identify the separate performance obligations in the contract, determine the transaction price, allocate the transaction price to the separate performance obligations, and recognize revenue when each separate performance obligation is satisfied. Comments on this proposed ASU were due on Oct. 22, 2010. The effective date will be determined after the FASB considers the feedback on this proposed ASU.

### *Proposed ASU Disclosure of Certain Loss Contingencies*

In July 2010, the FASB issued Proposed ASU, Disclosure of Certain Loss Contingencies. This proposed ASU would require an entity to disclose qualitative and quantitative information about loss contingencies to enable financial statement users to understand the nature of loss contingencies, their potential magnitude and their potential timing (if known). Available information may be limited during the early stages of a loss contingency's life cycle and therefore, disclosure may be less extensive in early stages of a loss contingency. In subsequent reporting periods, disclosure may be more extensive as additional information about a potentially unfavorable outcome becomes available. Additionally, an entity may aggregate disclosures about similar contingencies so that the disclosures are understandable and not too detailed. An entity would also then disclose the basis for aggregation. Comments on this proposed ASU were due on Sept. 20, 2010. The proposed ASU was to be effective Dec. 31, 2010. On Oct. 27, 2010, the FASB announced that it has decided to rule out a 2010 effective date. The FASB did not project a new proposed effective date pending its redeliberations on the proposal.

### *FASB and IASB project on Leases*

In August 2010, the FASB and IASB issued a joint Proposed ASU, Leases. This proposed ASU would require that lessees

and lessors apply a right of use model in accounting for all leases, including leases of right of use assets in subleases (other than leases of biological and intangible assets, leases to explore for or use natural resources and leases of some investment property). The model would require lessees to recognize an asset representing the right to use the underlying property over the estimated lease term (the right of use asset) and a liability to make future lease payments in their balance sheet. Lessees would no longer classify each lease as either operating or capital, and the model would fundamentally change the accounting and reporting of leases currently classified as operating leases and substantially increase both assets and liabilities of lessees. A lessor would recognize an asset representing its right to receive lease payments and, depending on its exposure to risks or benefits associated with the underlying asset, would either recognize a lease liability while continuing to recognize the underlying asset (performance obligation approach), or derecognize the rights in the underlying asset that it transfers to the lessee and continue to recognize a residual asset representing its rights to the underlying asset at the end of the lease term (derecognition approach). Comments on this proposed ASU are due on Dec. 15, 2010. The effective date will be determined after the FASB considers the feedback on this proposed ASU.

### *Proposed ASU Disclosure of Supplementary Pro Forma Information for Business Combinations*

In October 2010, the FASB issued Proposed ASU, Disclosure of Supplementary Pro Forma Information for Business Combinations. This proposed ASU specifies that if a public entity presents comparative financial statements, the entity would disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. This proposed ASU would also expand the supplemental pro forma disclosures under Topic 805 to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination. Comments on this proposed ASU were due on Nov. 5, 2010. The proposed ASU would be effective prospectively for business combinations that are consummated on or after Jan. 1, 2011.



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### *Proposed ASU How the Carrying Amount of a Reporting Unit Should Be Calculated When Performing Step 1 of the Goodwill Impairment Test*

In October 2010, the FASB issued Proposed ASU, How the Carrying Amount of a Reporting Unit Should Be Calculated When Performing Step 1 of the Goodwill Impairment Test. This proposed ASU would clarify that the equity premise is the only method an entity can use for purposes of calculating the carrying amount of a reporting unit. The equity premise reflects the net amount of all of the assets and liabilities assigned to the reporting unit(s) of a reporting entity. Additionally, this proposed ASU would modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity would be required to perform Step 2 of the goodwill impairment test if there are adverse qualitative factors that indicate that it is more likely than not that a goodwill impairment exists. The qualitative factors are consistent with existing guidance. Lastly, this proposed ASU does not allow any previously recognized goodwill impairment taken as a result of applying an alternative premise before adopting this proposed ASU to be reversed. Comments on this proposed ASU were due on Nov. 5, 2010. This proposed ASU would be effective for annual and interim periods beginning Jan. 1, 2011.

### *Proposed ASU Clarifications to Accounting for Troubled Debt Restructurings by Creditors*

In October 2010, the FASB issued Proposed ASU, Clarifications to Accounting for Troubled Debt Restructurings by Creditors. This proposed ASU would provide clarifying guidance for creditors when determining whether they granted concessions and whether the debtor is experiencing financial difficulty. Receivables may be subject to a different impairment model if creditors change their conclusions about whether a restructuring is a troubled debt restructuring. This proposed ASU would not change the definition of a troubled debt restructuring. Comments on this proposed ASU are due on Dec. 13, 2010. For purposes of measuring impairment of a receivable restructured in a troubled debt restructuring, this proposed ASU would be effective on a prospective basis for interim and annual periods ending June 30, 2011, with retrospective application permitted. For purposes of identifying and disclosing troubled debt restructurings, this proposed ASU would be effective for interim and annual periods ending June 30, 2011, and would be applied retrospectively to restructurings occurring on or after the beginning of the earliest period presented.

### *Adoption of new accounting standards*

For a discussion of the adoption of new accounting standards, see Note 2 to the Notes to Consolidated Financial Statements.

### *Regulatory developments*

We are currently assessing the following regulatory developments, which may have an impact on BNY Mellon's business.

### *Regulatory reform*

In July 2010, Congress enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act, which the President signed into law on July 21, 2010. This new law broadly affects the financial services industry by establishing a framework for systemic risk oversight, creating a resolution authority for institutions determined to be systemically important, mandating higher capital and liquidity requirements, requiring banks to pay increased fees to regulatory agencies and containing numerous other provisions aimed at strengthening the sound operation of the financial services sector and will fundamentally change the system of oversight described under Business Supervision and Regulation in Part I, Item 1 of our Annual Report on Form 10-K for the fiscal year ended Dec. 31, 2009. Many aspects of the law are subject to further rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact to BNY Mellon or across the industry.

### *Proposed FDIC assessments*

On April 13, 2010, the FDIC issued a notice of proposed rulemaking ( NPR ) which would revise the risk-based assessment system for all large insured depository institutions; and alter the initial and total base assessment rates for all insured depository institutions. The NPR would: eliminate risk categories and the use of long-term debt issuer ratings in calculating risk-based assessments for large institutions; use two scorecards—one for most large institutions and another for large institutions that are structurally and operationally complex or that pose unique challenges and risks in the event of failure (highly complex institutions) to calculate the assessment rates for all large institutions; allow the FDIC to take additional information into account



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to make limited adjustments to the scores; and use the scorecard to determine the assessment rate for each institution.

The NPR would also alter assessment rates applicable to all insured depository institutions to ensure that the revenue collected under the new assessment system would approximately equal that collected under the existing assessment system and ensure that the lowest rate applicable to small and large institutions would be the same. The proposed changes would be effective Jan. 1, 2011. See subsequent update under the FDIC Restoration Plan .

The Dodd-Frank Act also changes the deposit insurance assessment framework, primarily by basing assessments on an institution's total assets less tangible equity (subject to further adjustment for custodial banks) rather than domestic deposits, which is expected to shift a greater portion of the aggregate assessments to large banks.

### *FDIC Restoration Plan*

On Oct. 19, 2010, the FDIC proposed a comprehensive, long-range plan for Deposit Insurance Fund management and adopted a Restoration Plan. The Restoration Plan will forego the uniform 3 basis point assessment rate increase previously scheduled to go in effect Jan. 1, 2011, and keep the current rate schedule in effect. Current assessment rates will remain in effect until the reserve ratio reaches 1.15%, which is expected to occur at the end of 2018. The Restoration Plan also increases the designated reserve ratio, pursuant to the requirements of the Dodd-Frank Act, to 1.35% by Sept. 30, 2020, rather than 1.15% by the end of 2016, and calls for the FDIC to pursue further rulemaking in 2011 regarding the statutory requirement that the FDIC offset the effect on small institutions of this requirement. The Restoration Plan is effective immediately.

### *Basel II*

BNY Mellon began the Basel II parallel run in the second quarter of 2010. Our capital models are currently with the Federal Reserve for their approval. Under Basel II guidelines, our risk-weighted assets for credit risk exposures are expected to decline. However, we expect the Basel II requirement that operational risk be included in risk-weighted assets will more than offset the decline in credit exposure. Under Basel I, securitizations that fall below investment grade are included in risk-weighted assets. Under Basel II, securitizations that fall

below investment grade are deducted 50% from Tier 1 and 50% from total capital.

Based on our current estimates for Basel II at Sept. 30, 2010, our Tier 1 capital ratio would have exceeded well-capitalized guidelines.

### *Basel III*

On Sept. 12, 2010, the Basel Committee on Banking Supervision published its calibrated capital standards for major banking institutions and established phase-in periods for capital and liquidity standards initially proposed in December 2009 and referred to as Basel III . Under these standards, when fully phased-in on Jan. 1, 2019, banking institutions will be required to satisfy three risk-based capital ratios:

- A Tier 1 common equity ratio of at least 7.0%, 4.5% attributable to a minimum Tier 1 common equity ratio and 2.5% attributable to a capital conservation buffer ;
- A Tier 1 capital ratio of at least 6.0%, exclusive of the capital conservation buffer (8.5% upon full implementation of the capital conservation buffer); and
- A total capital ratio of at least 8.0%, exclusive of the capital conservation buffer (10.5% upon full implementation of the capital conservation buffer).

The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a Tier 1 common equity ratio above the minimum but below the conservation buffer may face constraints on dividends, equity repurchases and compensation based on the amount of such shortfall.

The phase-in of the new rules is to commence on Jan. 1, 2013, with the phase-in of the capital conservation buffer commencing Jan. 1, 2015 and the rules to be fully phased-in by Jan. 1, 2019. For systemically important banks, the Federal Reserve may increase the capital buffer. The purpose of these new capital requirements is to ensure financial institutions are better capitalized to withstand periods of unfavorable financial and economic conditions. These capital rules are subject to interpretation and implementation by U.S. regulatory authorities.

Under Basel III, certain items, to the extent they exceed 15 percent of Tier 1 capital, would be deducted from our capital. These items include:



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Deferred tax assets that arise from timing differences; and  
Significant investments in unconsolidated financial institutions.  
At Sept. 30, 2010, BNY Mellon did not exceed the 15% threshold.

Pension assets recorded on the balance sheet are also a deduction from capital.

Additionally, Basel III changes the treatment of securitizations that fall below investment grade. Under Basel II guidelines, securitizations that fall below investment grade are deducted equally from Tier I and total capital. However, under Basel III, banking institutions will be required to apply a 1,250% risk weight to these securitizations and include them as a component of risk-weighted assets.

Finally, Basel III does not add back the adjustment to other comprehensive income that Basel I and Basel II make for pension liabilities and available-for-sale-securities.

Given that the Basel III rules are subject to change, we cannot be certain of the impact the new regulations will have on our capital ratios. However, given our strong internal capital generation and balance sheet strength, we are well positioned to comply with Basel III.

### *IFRS*

International Financial Reporting Standards ( IFRS ) are a set of standards and interpretations adopted by the International Accounting Standards Board. The SEC is currently considering a potential IFRS adoption process in the U.S., which would, in the near term, provide domestic issuers with an alternative accounting method and ultimately could replace U.S. GAAP reporting requirements with IFRS reporting requirements. The intention of this adoption would be to provide the capital markets community with a single set of high-quality, globally

accepted accounting standards. The adoption of IFRS for U.S. companies with global operations would allow for streamlined reporting, allow for easier access to foreign capital markets and investments, and facilitate cross-border acquisitions, ventures or spin-offs.

In November 2008, the SEC proposed a roadmap for phasing in mandatory IFRS filings by U.S. public companies. The roadmap is conditional on progress towards milestones that would demonstrate improvements in both the infrastructure of international standard setting and the preparation of the U.S. financial reporting community. The SEC will monitor progress of these milestones between now and 2011, when the SEC plans to consider requiring U.S. public companies to adopt IFRS.

In February 2010, the SEC issued a statement confirming their position that they continue to believe that a single set of high quality, globally accepted accounting standards would benefit U.S. investors. The SEC continues to support the dual goals of improving financial reporting in the U.S. and reducing country-by-country disparities in financial reporting. The SEC is developing a work plan to aid in its evaluation of the impact of IFRS on the U.S. securities market. If the SEC determines in 2011 to incorporate IFRS into the U.S. financial reporting system, and the work plan validates the four-to-five year timeline for implementation, the first time that U.S. companies would be required to report under IFRS would be no earlier than 2015.

While the SEC decides whether IFRS will be required to be used in the preparation of our consolidated financial statements, a number of countries have mandated the use of IFRS by BNY Mellon's subsidiaries in their statutory reports. Such countries include the Netherlands, Australia and Hong Kong. Other countries which have established an IFRS conversion time frame which will affect our statutory reporting include Belgium (2010), Brazil (2010), Canada (2011), South Korea (2011), the United Kingdom (2012) and Ireland (2012).

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### **Government monetary policies and competition**

#### *Government monetary policies*

The Federal Reserve Board has the primary responsibility for U.S. monetary policy. Its actions have an important influence on the demand for credit and investments and the level of interest rates, and thus on the earnings of BNY Mellon.

#### *Competition*

BNY Mellon is subject to intense competition in all aspects and areas of our business. Our Asset Management and Wealth Management businesses experience competition from asset management firms; hedge funds; investment banking companies; bank and financial holding companies; banks, including trust banks; brokerage firms; and insurance companies. These firms and companies may be domiciled domestically or internationally. Our Asset Servicing, Clearing Services and Treasury Services businesses compete with domestic and foreign banks that offer institutional trust, custody and cash management products as well as a wide range of technologically capable service providers, such as data processing and shareholder service firms and other firms that rely on automated data transfer services for institutional and retail customers.

Many of our competitors, with the particular exception of bank and financial holding companies, banks and trust companies, are not subject to regulation as extensive as BNY Mellon, and, as a result, may have a competitive advantage over us and our subsidiaries in certain respects.

As a result of current conditions in the global financial markets and the economy in general, competition could intensify and consolidation of financial service companies could increase. As part of our business strategy, we seek to distinguish ourselves from competitors by the level of service we deliver to clients.

We also believe that technological innovation is an important competitive factor, and, for this reason, have made and continue to make substantial investments in this area. The ability to recover quickly from unexpected events is a competitive factor, and we have devoted significant resources to this. See Item 1, **Business Competition** in our 2009 Annual Report on Form 10-K.

### **Website information**

Our website is [www.bnymellon.com](http://www.bnymellon.com). We currently make available the following information on our website as soon as reasonably practicable after we electronically file such materials with, or furnish them to, the SEC.

All of our SEC filings, including annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to these reports, SEC Forms 3, 4 and 5 and any proxy statement mailed in connection with the solicitation of proxies;  
Financial statements and footnotes prepared using Extensible Business Reporting Language (XBRL);  
Our earnings releases and selected management conference calls and presentations; and  
Our Corporate Governance Guidelines, Directors Code of Conduct and the charters of the Audit, Corporate Governance and Nominating, Human Resources and Compensation, Risk and Corporate Social Responsibility Committees of our Board of Directors.  
The contents of the website listed above are not incorporated into this Quarterly Report on Form 10-Q.

The SEC reports, the Corporate Governance Guidelines, Directors Code of Conduct and committee charters are available in print to any shareholder who requests them. Requests should be sent by email to [corpsecretary@bnymellon.com](mailto:corpsecretary@bnymellon.com) or by mail to the Secretary of The Bank of New York Mellon Corporation, One Wall Street, 9th Floor, New York, NY 10286.

**Table of Contents****Item 1. Financial Statements****The Bank of New York Mellon Corporation (and its subsidiaries)****Consolidated Income Statement (unaudited)**

|  | Sept. 30,<br>2010 | Quarter ended<br>June 30,<br>2010 | Sept. 30,<br>2009 | Nine months ended<br>Sept. 30,<br>2010 | Sept. 30,<br>2009 |
|--|-------------------|-----------------------------------|-------------------|--|-------------------|
| <i>(in millions)</i>   |                   |                                   |                   |  |                   |
| <b>Fee and other revenue (loss)</b>  |                   |                                   |                   |  |                   |
| Securities servicing fees:   |                   |                                   |                   |  |                   |
| Asset servicing  | \$ 870            | \$ 668                            | \$ 643            | \$ 2,175                               | \$ 1,923          |
| Issuer services  | 364               | 354                               | 359               | 1,051                                  | 1,095             |
| Clearing services  | 252               | 245                               | 236               | 727                                    | 739               |
| Total securities servicing fees  | 1,486             | 1,267                             | 1,238             | 3,953                                  | 3,757             |
| Asset and wealth management fees   | 696               | 686                               | 664               | 2,068                                  | 1,931             |
| Foreign exchange and other trading revenue   | 146               | 220                               | 246               | 628                                    | 790               |
| Treasury services  | 132               | 125                               | 128               | 388                                    | 385               |
| Distribution and servicing   | 56                | 51                                | 73                | 155                                    | 269               |
| Financing-related fees   | 49                | 48                                | 56                | 147                                    | 158               |
| Investment income  | 64                | 72                                | 121               | 244                                    | 148               |
| Other  | 33                | 73                                | 84                | 143                                    | 108               |
| Total fee revenue  | 2,662             | 2,542                             | 2,610             | 7,726                                  | 7,546             |
| Securities gains (losses) other-than-temporary-impairment                            | (40)              | 9                                 | (4,926)           | (51)                                   | (5,540)           |
| Noncredit-related (losses) on securities not expected to be sold (recognized in OCI) | (46)              | (4)                               | (93)              | (77)                                   | (156)             |
| Net securities gains (losses)  | 6                 | 13                                | (4,833)           | 26                                     | (5,384)           |
| Total fee and other revenue (loss)   | 2,668             | 2,555                             | (2,223)           | 7,752                                  | 2,162             |
| <b>Operations of consolidated asset management funds</b>                             |                   |                                   |                   |  |                   |
| Investment income  | 144               | 188                               | -                 | 487                                    | -                 |
| Interest of asset management fund note holders                                       | 107               | 123                               | -                 | 320                                    | -                 |
| Income of consolidated asset management funds  | 37                | 65                                | -                 | 167                                    | -                 |
| <b>Net interest revenue</b>  |                   |                                   |                   |  |                   |
| Interest revenue   | 875               | 862                               | 829               | 2,620                                  | 2,653             |
| Interest expense   | 157               | 140                               | 113               | 415                                    | 462               |
| Net interest revenue   | 718               | 722                               | 716               | 2,205                                  | 2,191             |
| Provision for credit losses  | (22)              | 20                                | 147               | 33                                     | 267               |
| Net interest revenue after provision for credit losses                               | 740               | 702                               | 569               | 2,172                                  | 1,924             |
| <b>Noninterest expense</b>   |                   |                                   |                   |  |                   |
| Staff  | 1,344             | 1,234                             | 1,157             | 3,798                                  | 3,479             |
| Professional, legal and other purchased services                                     | 282               | 256                               | 265               | 779                                    | 739               |
| Net occupancy  | 150               | 143                               | 142               | 430                                    | 423               |
| Software   | 108               | 91                                | 95                | 293                                    | 269               |
| Distribution and servicing   | 94                | 90                                | 97                | 273                                    | 302               |
| Furniture and equipment  | 79                | 71                                | 76                | 225                                    | 229               |
| Business development   | 63                | 68                                | 45                | 183                                    | 138               |
| Sub-custodian  | 60                | 65                                | 49                | 177                                    | 148               |
| Other  | 249               | 201                               | 232               | 800                                    | 728               |
| Subtotal   | 2,429             | 2,219                             | 2,158             | 6,958                                  | 6,455             |
| Amortization of intangible assets  | 111               | 98                                | 104               | 306                                    | 319               |
| Restructuring charges  | 15                | (15)                              | (5)               | 7                                      | 11                |
| Merger and integration expenses  | 56                | 14                                | 54                | 96                                     | 181               |
| Total noninterest expense  | 2,611             | 2,316                             | 2,311             | 7,367                                  | 6,966             |
| <b>Income</b>  |                   |                                   |                   |  |                   |
| Income (loss) from continuing operations before income taxes                         | 834               | 1,006                             | (3,965)           | 2,724                                  | (2,880)           |
| Provision (benefit) for income taxes   | 220               | 304                               | (1,527)           | 782                                    | (1,354)           |
| Income (loss) from continuing operations   | 614               | 702                               | (2,438)           | 1,942                                  | (1,526)           |
| Discontinued operations:   |                   |                                   |                   |  |                   |
| Loss from discontinued operations  | (6)               | (16)                              | (29)              | (92)                                   | (238)             |
| Benefit for income taxes   | (3)               | (6)                               | (10)              | (37)                                   | (87)              |
| Loss from discontinued operations, net of tax  | (3)               | (10)                              | (19)              | (55)                                   | (151)             |

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|  |               |        |            |                 |            |
|--|---------------|--------|------------|-----------------|------------|
| Net income (loss)  | <b>611</b>    | 692    | (2,457)    | <b>1,887</b>    | (1,677)    |
| Net (income) loss attributable to noncontrolling interests (\$12 for quarter ended Sept. 30, 2010, \$(33) for quarter ended June 30, 2010 and \$(45) for nine months ended Sept. 30, 2010 related to asset management funds) | <b>11</b>     | (34)   | (1)        | <b>(48)</b>     | -          |
| Redemption charge and preferred dividends  | -             | -      | -          | -               | (283)      |
| Net income (loss) applicable to common shareholders of The Bank of New York Mellon Corporation   | <b>\$ 622</b> | \$ 658 | \$ (2,458) | <b>\$ 1,839</b> | \$ (1,960) |

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**Table of Contents****The Bank of New York Mellon Corporation (and its subsidiaries)****Consolidated Income Statement (unaudited)** continued**Earnings per share applicable to the common shareholders of The Bank of New York Mellon Corporation (a)**

|  | Quarter ended |          |               | Nine months ended |           |
|--|---------------|----------|---------------|-------------------|-----------|
|  | Sept. 30,     | June 30, | Sept. 30,     | Sept. 30,         | Sept. 30, |
| (in dollars)                                 | 2010          | 2010     | 2009          | 2010              | 2009      |
| <i>Basic:</i>                                |               |          |               |                   |           |
| Net income (loss) from continuing operations | \$ 0.51       | \$ 0.55  | \$ (2.04)     | \$ 1.56           | \$ (1.54) |
| Loss from discontinued operations            | -             | (0.01)   | (0.02)        | (0.05)            | (0.13)    |
| Net income (loss) applicable to common stock | \$ 0.51       | \$ 0.54  | \$ (2.05) (b) | \$ 1.51           | \$ (1.67) |
| <i>Diluted (d):</i>                          |               |          |               |                   |           |
| Net income (loss) from continuing operations | \$ 0.51       | \$ 0.55  | \$ (2.04)     | \$ 1.55           | \$ (1.54) |
| Loss from discontinued operations            | -             | (0.01)   | (0.02)        | (0.05)            | (0.13)    |
| Net income (loss) applicable to common stock | \$ 0.51       | \$ 0.54  | \$ (2.05) (b) | \$ 1.51 (b)       | \$ (1.67) |

**Average common shares and equivalents outstanding of The Bank of New York Mellon Corporation**

|                              | Quarter ended |           |               | Nine months ended |               |
|------------------------------|---------------|-----------|---------------|-------------------|---------------|
|                              | Sept. 30,     | June 30,  | Sept. 30,     | Sept. 30,         | Sept. 30,     |
| (in thousands)               | 2010          | 2010      | 2009          | 2010              | 2009          |
| Basic                        | 1,210,534     | 1,204,557 | 1,197,414     | 1,205,911         | 1,171,675     |
| Common stock equivalents     | 7,347         | 10,314    | -             | 9,592             | -             |
| Participating securities     | (5,197)       | (6,041)   | -             | (5,815)           | -             |
| Diluted                      | 1,212,684     | 1,208,830 | 1,197,414 (d) | 1,209,688         | 1,171,675 (d) |
| Anti-dilutive securities (c) | 108,745       | 93,012    | 95,585        | 87,968            | 101,712       |

**Reconciliation of net income from continuing operations applicable to the common shareholders of The Bank of New York Mellon Corporation**

|   | Quarter ended |          |            | Nine months ended |            |
|---|---------------|----------|------------|-------------------|------------|
|   | Sept. 30,     | June 30, | Sept. 30,  | Sept. 30,         | Sept. 30,  |
| (in millions)   | 2010          | 2010     | 2009       | 2010              | 2009       |
| Net income (loss) from continuing operations  | \$ 614        | \$ 702   | \$ (2,438) | \$ 1,942          | \$ (1,526) |
| Net (income) loss attributable to noncontrolling interests  | 11            | (34)     | (1)        | (48)              | -          |
| Redemption charge and preferred dividends   | -             | -        | -          | -                 | (283)      |
| Net income (loss) from continuing operations applicable to common shareholders of The Bank of New York Mellon Corporation | 625           | 668      | (2,439)    | 1,894             | (1,809)    |
| Loss from discontinued operations   | (3)           | (10)     | (19)       | (55)              | (151)      |
| Net income (loss) applicable to the common shareholders of The Bank of New York Mellon Corporation                        | \$ 622        | \$ 658   | \$ (2,458) | \$ 1,839          | \$ (1,960) |

(a) Basic and diluted earnings per share under the two-class method were calculated after deducting earnings allocated to participating securities of \$5 million in the third quarter of 2010, \$7 million in the second quarter of 2010, \$ million in the third quarter of 2009, \$17 million in the first nine months of 2010 and \$ million in the first nine months of 2009.

(b) Does not foot due to rounding.

(c) Represents stock options, restricted stock, restricted stock units, participating securities and warrants outstanding but not included in the computation of diluted average common shares because their effect would be anti-dilutive.

(d) Diluted earnings per share for the three and nine months ended Sept. 30, 2009, was calculated using average basic shares. Adding back the dilutive shares would result in anti-dilution.

See accompanying Notes to Consolidated Financial Statements.



**Table of Contents****The Bank of New York Mellon Corporation (and its subsidiaries)****Consolidated Balance Sheet (unaudited)**

|  | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
|--|-------------------|------------------|
| <i>(dollar amounts in millions, except per share amounts)</i>  |                   |                  |
| <b>Assets</b>  |                   |                  |
| Cash and due from:   |                   |                  |
| Banks  | \$ 3,693          | \$ 3,732         |
| Interest-bearing deposits with the Federal Reserve and other central banks   | 15,765            | 7,362            |
| Interest-bearing deposits with banks   | 60,293            | 56,302           |
| Federal funds sold and securities purchased under resale agreements  | 4,735             | 3,535            |
| Securities:  |                   |                  |
| Held-to-maturity (fair value of \$3,867 and \$4,240)   | 3,862             | 4,417            |
| Available-for-sale (Sept. 30, 2010 includes \$481 previously securitized)  | 58,238            | 51,632           |
| Total securities   | 62,100            | 56,049           |
| Trading assets   | 9,860             | 6,001            |
| Loans  | 37,867            | 36,689           |
| Allowance for loan losses  | (534)             | (503)            |
| Net loans  | 37,333            | 36,186           |
| Premises and equipment   | 1,677             | 1,602            |
| Accrued interest receivable  | 580               | 639              |
| Goodwill   | 18,073            | 16,249           |
| Intangible assets  | 5,818             | 5,588            |
| Other assets (includes \$1,322 and \$863, at fair value)   | 19,315            | 16,737           |
| Assets of discontinued operations  | 310               | 2,242            |
| Subtotal assets of operations  | 239,552           | 212,224          |
| Assets of consolidated asset management funds, at fair value:  |                   |                  |
| Trading assets   | 14,149            | -                |
| Other assets   | 456               | -                |
| Subtotal assets of consolidated asset management funds, at fair value  | 14,605            | -                |
| Total assets   | \$ 254,157        | \$ 212,224       |
| <b>Liabilities</b>   |                   |                  |
| Deposits:  |                   |                  |
| Noninterest-bearing (principally domestic offices)   | \$ 37,247         | \$ 33,477        |
| Interest-bearing deposits in domestic offices  | 35,141            | 32,944           |
| Interest-bearing deposits in foreign offices   | 76,593            | 68,629           |
| Total deposits   | 148,981           | 135,050          |
| Federal funds purchased and securities sold under repurchase agreements  | 3,301             | 3,348            |
| Trading liabilities  | 10,102            | 6,396            |
| Payables to customers and broker-dealers   | 10,895            | 10,721           |
| Commercial paper   | 9                 | 12               |
| Other borrowed funds   | 2,220             | 477              |
| Accrued taxes and other expenses   | 5,540             | 4,484            |
| Other liabilities (including allowance for lending related commitments of \$74 and \$125, also includes \$715 and \$610, at fair value)      | 10,100            | 3,891            |
| Long-term debt (Sept. 30, 2010 includes \$293 at fair value)   | 16,720            | 17,234           |
| Liabilities of discontinued operations   | -                 | 1,608            |
| Subtotal liabilities of operations   | 207,868           | 183,221          |
| Liabilities of consolidated asset management funds, at fair value:   |                   |                  |
| Trading liabilities  | 13,397            | -                |
| Other liabilities  | 1                 | -                |
| Subtotal liabilities of consolidated asset management funds, at fair value   | 13,398            | -                |
| Total liabilities  | 221,266           | 183,221          |
| <b>Temporary equity</b>  |                   |                  |
| Redeemable non-controlling interests   | 41                | -                |
| <b>Permanent equity</b>  |                   |                  |
| Common stock-par value \$0.01 per common share; authorized 3,500,000,000 common shares; issued 1,243,448,825 and 1,208,861,641 common shares | 12                | 12               |
| Additional paid-in capital   | 22,808            | 21,917           |
| Retained earnings  | 10,386            | 8,912            |
| Accumulated other comprehensive loss, net of tax   | (969)             | (1,835)          |
| Less: Treasury stock of 2,994,416 and 1,026,927 common shares, at cost   | (84)              | (29)             |

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|  |                   |            |
|--|-------------------|------------|
| Total The Bank of New York Mellon Corporation shareholders' equity             | <b>32,153</b>     | 28,977     |
| Non-redeemable noncontrolling interests  | <b>20</b>         | 26         |
| Non-redeemable noncontrolling interests of consolidated asset management funds | <b>677</b>        | -          |
| Total permanent equity   | <b>32,850</b>     | 29,003     |
| Total liabilities, temporary equity and permanent equity                       | <b>\$ 254,157</b> | \$ 212,224 |
| <i>See accompanying Notes to Consolidated Financial Statements.</i>            |                   |            |

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**Table of Contents****The Bank of New York Mellon Corporation (and its subsidiaries)****Consolidated Statement of Cash Flows (unaudited)**

|   | <b>Nine months ended<br/>Sept. 30</b> |             |
|---|---------------------------------------|-------------|
| <i>(in millions)</i>  | <b>2010</b>                           | <b>2009</b> |
| <b>Operating activities</b>   |                                       |             |
| Net income (loss)   | \$ 1,887                              | \$ (1,677)  |
| Net income (loss) attributable to noncontrolling interests, net of tax                              | (48)                                  | -           |
| Loss from discontinued operations, net of tax   | (55)                                  | (151)       |
| Income (loss) from continuing operations attributable to The Bank of New York Mellon Corporation    | 1,894                                 | (1,526)     |
| Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities: |                                       |             |
| Provision for credit losses   | 33                                    | 267         |
| Depreciation and amortization   | 413                                   | 520         |
| Deferred income taxes   | 797                                   | (1,926)     |
| Securities (gains) losses and venture capital income  | (46)                                  | 5,405       |
| Change in trading activities  | (639)                                 | (835)       |
| Change in accruals and other, net   | 437                                   | 694         |
| Net effect of discontinued operations   | -                                     | (73)        |
| Net cash provided by operating activities   | 2,889                                 | 2,526       |
| <b>Investing activities</b>   |                                       |             |
| Change in interest-bearing deposits with banks  | (2,879)                               | (2,435)     |
| Change in interest-bearing deposits with Federal Reserve and other central banks                    | (8,403)                               | 38,289      |
| Change in margin loans  | (1,343)                               | (2)         |
| Purchases of securities held-to-maturity  | (19)                                  | (108)       |
| Paydowns of securities held-to-maturity   | 194                                   | 523         |
| Maturities of securities held-to-maturity   | 223                                   | 240         |
| Purchases of securities available-for-sale  | (12,802)                              | (21,762)    |
| Sales of securities available-for-sale  | 3,609                                 | 184         |
| Paydowns of securities available-for-sale   | 5,395                                 | 5,037       |
| Maturities of securities available-for-sale   | 1,912                                 | 1,343       |
| Net principal received from loans to customers  | 1,505                                 | 4,982       |
| Sales of loans and other real estate  | 522                                   | 862         |
| Change in federal funds sold and securities purchased under resale agreements                       | (1,200)                               | (1,918)     |
| Change in seed capital investments  | (156)                                 | (38)        |
| Purchases of premises and equipment/capitalized software  | (120)                                 | (282)       |
| Acquisitions, net cash  | (2,793)                               | (11)        |
| Dispositions, net cash  | 133                                   | -           |
| Proceeds from the sale of premises and equipment  | 6                                     | 3           |
| Other, net  | (35)                                  | (394)       |
| Net effect of discontinued operations   | -                                     | 287         |
| Net cash (used for) provided by investing activities  | (16,251)                              | 24,800      |
| <b>Financing activities</b>   |                                       |             |
| Change in deposits  | 13,050                                | (26,151)    |
| Change in federal funds purchased and securities sold under repurchase agreements                   | (243)                                 | 1,563       |
| Change in payables to customers and broker-dealers  | 170                                   | 1,184       |
| Change in other funds borrowed  | 1,344                                 | (4,385)     |
| Change in commercial paper  | (3)                                   | 25          |
| Net proceeds from the issuance of long-term debt  | 650                                   | 2,100       |
| Repayments of long-term debt  | (2,027)                               | (558)       |
| Proceeds from the exercise of stock options   | 25                                    | 12          |
| Issuance of common stock  | 692                                   | 1,366       |
| Tax benefit realized on share-based payment awards  | 1                                     | -           |
| Treasury stock acquired   | (39)                                  | (26)        |
| Common cash dividends paid  | (328)                                 | (490)       |
| Preferred dividends paid  | -                                     | (74)        |
| Repurchase of Series B preferred stock  | -                                     | (3,000)     |
| Repurchase of common stock warrants   | -                                     | (136)       |
| Net effect of discontinued operations   | -                                     | (239)       |
| Net cash provided by (used for) financing activities  | 13,292                                | (28,809)    |
| Effect of exchange rate changes on cash   | 31                                    | (40)        |

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### Change in cash and due from banks:

|  |          |          |
|--|----------|----------|
| Change in cash and due from banks              | (39)     | (1,523)  |
| Cash and due from banks at beginning of period | 3,732    | 4,881    |
| Cash and due from banks at end of period       | \$ 3,693 | \$ 3,358 |

### Supplemental disclosures

|                       |        |        |
|-----------------------|--------|--------|
| Interest paid         | \$ 317 | \$ 478 |
| Income taxes paid     | 413    | 2,240  |
| Income taxes refunded | 195    | 58     |

*See accompanying Notes to Consolidated Financial Statements.*

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### The Bank of New York Mellon Corporation (and its subsidiaries)

### Consolidated Statement of Changes in Equity (unaudited)

Nine months ended Sept. 30, 2010

|  | The Bank of New York Mellon Corporation<br>shareholders |                            |                   |   |                | Non-redeemable non-controlling interest of consolidated non-asset management funds |  | Total permanent equity | Redeemable non-controlling interests/temporary equity |
|--|---|----------------------------|-------------------|---|----------------|--|--|------------------------|---|
| (in millions, except per share amounts)  | Common stock  | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss), net of tax | Treasury stock | Non-redeemable controlling interest  | Non-redeemable consolidated non-asset management funds | Total permanent equity | Redeemable non-controlling interests/temporary equity |
| Balance at Dec. 31, 2009   | \$ 12   | \$ 21,917                  | \$ 8,912          | \$ (1,835)  | \$ (29)        | \$ 26  | \$ -   | \$ 29,003              | \$ -  |
| Adjustment for the cumulative effect of applying ASC 810, net of tax           | -   | -                          | 52                | 24  | -              | -  | -  | 76                     | -   |
| Adjustment for the cumulative effect of applying ASC 825, net of tax           | -   | -                          | (73)              | -   | -              | -  | -  | (73)                   | -   |
| Adjusted balance at Jan. 1, 2010   | 12  | 21,917                     | 8,891             | (1,811)   | (29)           | 26   | -  | 29,006                 | -   |
| Purchase of subsidiary shares from noncontrolling interest                     | -   | (18)                       | -                 | -   | -              | (6)  | -  | (24)                   | -   |
| Distributions paid to noncontrolling interests                                 | -   | -                          | -                 | -   | -              | (4)  | -  | (4)                    | -   |
| Other net changes in noncontrolling interests                                  | -   | -                          | -                 | -   | -              | 1  | (77)   | (76)                   | 41  |
| Consolidation of asset management funds  | -   | -                          | -                 | -   | -              | -  | 747  | 747                    | -   |
| Deconsolidation of asset management funds                                      | -   | -                          | -                 | -   | -              | -  | (7)  | (7)                    | -   |
| Comprehensive income:  |   |                            |                   |   |                |  |  |                        |   |
| Net income   | -   | -                          | 1,839             | -   | -              | 3  | 45   | 1,887                  | -   |
| Other comprehensive income:  |   |                            |                   |   |                |  |  |                        |   |
| Unrealized gain (loss) on securities available for sale                        | -   | -                          | -                 | 901   | -              | -  | -  | 901                    | -   |
| Employee benefit plans:  |   |                            |                   |   |                |  |  |                        |   |
| Pensions   | -   | -                          | -                 | 33  | -              | -  | -  | 33                     | -   |
| Other post-retirement benefits   | -   | -                          | -                 | 15  | -              | -  | -  | 15                     | -   |
| Foreign currency translation adjustments                                       | -   | -                          | -                 | (110)   | -              | -  | (31)   | (141)                  | -   |
| Net unrealized gain (loss) on cash flow hedges                                 | -   | -                          | -                 | 8   | -              | -  | -  | 8                      | -   |
| Reclassification adjustment/other (a)  | -   | -                          | (14)              | (5)   | -              | -  | -  | (19)                   | -   |
| Total comprehensive income   | -   | -                          | 1,825             | 842   | -              | 3  | 14   | 2,684 (b)              | -   |
| Dividends on common stock at \$0.27 per share                                  | -   | -                          | (329)             | -   | -              | -  | -  | (329)                  | -   |
| Repurchase of common stock   | -   | -                          | -                 | -   | (39)           | -  | -  | (39)                   | -   |
| Common stock issued under stock forward contract                               | -   | 676                        | -                 | -   | -              | -  | -  | 676                    | -   |
| Common stock issued under employee benefit plans                               | -   | 26                         | -                 | -   | -              | -  | -  | 26                     | -   |
| Common stock issued under direct stock purchase and dividend reinvestment plan | -   | 12                         | -                 | -   | -              | -  | -  | 12                     | -   |
| Stock awards and options exercised   | -   | 195                        | (1)               | -   | (16)           | -  | -  | 178                    | -   |
| <b>Balance at Sept. 30, 2010</b>   | <b>\$ 12</b>  | <b>\$ 22,808</b>           | <b>\$ 10,386</b>  | <b>\$ (969)</b>   | <b>\$ (84)</b> | <b>\$ 20</b>   | <b>\$ 677</b>  | <b>\$ 32,850</b>       | <b>\$ 41</b>  |

(a) Includes \$(14) million (after-tax) related to OTTI, and a \$14 million reclassification to retained earnings from other comprehensive income.

(b) Comprehensive income attributable to The Bank of New York Mellon Corporation shareholders for the nine months ended Sept. 30, 2010 and 2009 was \$2,667 million and \$2,478 million, respectively.

See accompanying Notes to Consolidated Financial Statements.





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### **Notes to Consolidated Financial Statements**

#### **Note 1 Basis of presentation**

##### *Basis of presentation*

The accounting and financial reporting policies of BNY Mellon, a global financial services company, conform to U.S. generally accepted accounting principles ( GAAP ) and prevailing industry practices.

The accompanying consolidated financial statements are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of financial position, results of operations and cash flows for the interim periods have been made. Certain immaterial reclassifications in addition to discontinued operations (see Note 4 of the Notes to Consolidated Financial Statements) have been made to prior periods to place them on a basis comparable with current period presentation.

##### *Use of estimates*

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates based upon assumptions about future economic and market conditions which affect reported amounts and related disclosures in our financial statements. Although our current estimates contemplate current conditions and how we expect them to change in the future, it is reasonably possible that actual conditions could be worse than anticipated in those estimates, which could materially affect our results of operations and financial condition. Amounts subject to significant estimates are items such as the allowance for loan losses and lending-related commitments, goodwill and intangible assets, pension accounting, the fair value of financial instruments and other-than-temporary impairments. Among other effects, such changes could result in future impairments of investment securities, goodwill and intangible assets and establishment of allowances for loan losses and lending-related commitments as well as increased pension and post-retirement expense.

#### **Note 2 Accounting changes and new accounting guidance**

##### *ASU 2009-16 Accounting for Transfers of Financial Assets*

In December 2009, the FASB issued ASU 2009-16 Accounting for Transfers of Financial Assets. This formally codified SFAS No. 166, Accounting for Transfers of Financial

Assets, an Amendment to FASB Statement No. 140. This ASU removed (1) the concept of a qualifying special purpose entity ( QSPE ) from SFAS No. 140 (ASC 860 *Transfers and Servicing*) and (2) the exceptions from applying FASB Interpretation No. ( FIN ) 46 (R) (ASC 810 *Consolidation*) to QSPEs. This ASU revised the de-recognition requirements for transfers of financial assets and the initial measurement of beneficial interests that are received as proceeds by a transferor in connection with transfers of financial assets. This ASU also required additional disclosure about transfers of financial assets and a transferor's continuing involvement with such transferred financial assets. This ASU was effective Jan. 1, 2010, at which time any QSPEs were evaluated for consolidation in accordance with SFAS No. 167, which amended FIN 46 (R) (ASC 810). The Series A Notes issued by the Grantor Trust consolidated as a result of ASC 810 have been repaid.

##### *ASU 2009-17 Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*

In December 2009, the FASB issued ASU 2009-17 Improvements to Financial Reporting by Entities Involved with Variable Interest Entities. This formally codified SFAS No. 167, Amendments to FASB Interpretation No. 46 (R). This ASU amended FIN 46 (R) (ASC 810) to require ongoing assessments to determine whether an entity is a variable interest entity ( VIE ) and whether an enterprise is the primary beneficiary of a VIE. This ASU also amended the guidance for determining which enterprise, if any, is the primary beneficiary of a VIE by requiring the enterprise to initially perform a qualitative analysis to determine if the enterprise's variable interest or interests give it a controlling financial interest. Consolidation is based on a company's ability to direct the activities of the entity that most significantly impact the entity's economic

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performance. If a company has control and the right to receive benefits or the obligation to absorb losses which could potentially be significant to the VIE, then consolidation is required. This ASU was effective Jan. 1, 2010 and primarily impacts our asset management businesses.

This ASU does not change the economic risk related to these businesses and therefore, BNY Mellon's computation of economic capital required by our businesses will not change.

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### **Notes to Consolidated Financial Statements** (continued)

This statement also requires additional disclosures about an enterprise's involvement in a VIE, including the requirement for sponsors of a VIE to disclose information even if they do not hold a significant variable interest in the VIE. At Sept. 30, 2010, our consolidated balance sheet included \$15.086 billion of assets of VIEs that would not have been included in our consolidated balance sheet prior to effectiveness of the statement. Those assets included seed capital investments in mutual funds sponsored by our affiliates and securitizations. Adoption of this new statement accounted for an increase in consolidated total assets on our balance sheet at Sept. 30, 2010 of \$14.4 billion, or approximately 7% from year end.

In February 2010, the FASB issued ASU 2010-10, *Amendments for Certain Investment Funds* which deferred the requirements of ASU 2009-17 for asset managers' interests in entities that apply the specialized accounting guidance for investment companies or that have the attributes of investment companies and asset managers' interests in money market funds. This amendment was effective Jan. 1, 2010.

As a result of adopting the accounting for VIEs, we recorded a cumulative effect adjustment of \$76 million to retained earnings in the first quarter of 2010. Also, we marked the assets and liabilities to market, and as a result, recorded a \$73 million charge to retained earnings in the first quarter of 2010.

In January 2010, the Office of the Comptroller of the Currency, Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, and the Office of Thrift Supervision issued a final rule requiring banks to hold capital for assets consolidated under SFAS No. 166 (ASU 2009-16) and SFAS No. 167 (ASU 2009-17). The final rule allows for a phase-in of 50% of the effect on risk-weighted assets and allowance for loan losses includable in Tier 2 capital that results from implementation of this standard for the quarters ending Sept. 30, 2010 and Dec. 31, 2010 with full phase-in for the quarter ending March 31, 2011. BNY Mellon elected to defer the implementation of ASC 810 for capital purposes. At Sept. 30, 2010, had we fully phased-in the implementation of ASC 810, our Tier 1 capital ratio would have been negatively impacted by approximately 2 basis points.

#### *ASU 2010-6 Improving Disclosures About Fair Value Measurements*

In January 2010, the FASB issued ASU 2010-6, *Improving Disclosures about Fair Value Measurements*. This amends ASC 820 to clarify existing requirements regarding disclosures of inputs and valuation techniques and levels of disaggregation. This ASU also requires the following new disclosures: (1) significant transfers in and out of Levels 1 and 2 and the reasons that such transfers were made; and (2) additional disclosures in the reconciliation of Level 3 activity, including information on a gross basis for purchases, sales, issuances and settlements. This ASU is required in interim and annual financial statements and was effective March 31, 2010. See Note 15 of the Notes to Consolidated Financial Statements for these disclosures. Additional disclosures about Level 3 purchases, sales, issuances and settlements in the rollforward activity for fair value measurements will be effective March 31, 2011.

#### *ASU 2010-11 Scope Exception Related to Embedded Credit Derivatives*

In March 2010, the FASB issued ASU 2010-11, *Scope Exception Related to Embedded Credit Derivatives*. This ASU amends Subtopic 815-15 to clarify the scope of the exception for embedded credit derivative features related to the transfer of credit risk in the form of subordination of one financial instrument to another. It addresses how to determine which embedded credit derivative features, including those in collateralized debt obligations and synthetic collateralized debt obligations are considered to be embedded derivatives that should not be analyzed for potential bifurcation and separate accounting. This ASU was effective July 1, 2010. The impact of this ASU was immaterial to our results of operations.

#### *ASU 2010-18 Effect of a Loan Modification When the Loan is Part of a Pool that is Accounted for as a Single Asset*

In April 2010, the FASB issued ASU 2010-18, *Effect of a Loan Modification when the Loan is Part of a Pool that is Accounted for as a single Asset*. This ASU provides guidance that would maintain the integrity of the pool as a single unit of account and exempt these loans from troubled debt restructuring reporting. Modified purchased credit impaired loans accounted for in a pool would remain in the pool subject to ASC

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### **Notes to Consolidated Financial Statements (continued)**

whether the modification is a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. This ASU was effective July 1, 2010. The impact of this ASU was immaterial to our results of operations.

### **Note 3 Acquisitions and dispositions**

On July 1, 2010, we acquired GIS for cash of \$2.3 billion. GIS provides a comprehensive suite of products which includes subaccounting, fund accounting/administration, custody, managed account services and alternative investment services. Assets acquired totaled \$587 million. Liabilities assumed totaled \$235 million. Goodwill related to this acquisition is included in our asset servicing and clearing services businesses and totaled \$1,495 million, of which \$1,246 is tax deductible and \$249 million is non-tax deductible. Customer contract intangible assets related to this acquisition are included in our asset servicing and clearing services businesses, with lives ranging from 10 years to 20 years by business, and totaled \$477 million.

On Aug. 2, 2010, we completed the acquisition of BAS for cash of EUR253 million (US\$330 million). This transaction included the purchase of Frankfurter Service Kapitalanlage Gesellschaft mbH (FSKAG), a wholly-owned fund administration affiliate. The combined business offers a full range of tailored solutions for investment companies, financial institutions and institutional investors in Germany. Assets acquired totaled EUR 2.7 billion (US \$3.5 billion) and primarily consisted of securities of EUR1.8 billion (US \$2.4 billion). Liabilities assumed totaled EUR2.5 billion (US \$3.3 billion) and primarily consisted of deposits of EUR 1.9 billion (US \$2.5 billion). Goodwill related to this acquisition of \$271 million is tax deductible and is included in our asset servicing business. Customer contract intangible assets related to this acquisition are included in our asset servicing business, with a life of 10 years, and totaled \$40 million.

On Sept. 1, 2010 we completed the acquisition of I(3) Advisors of Toronto, an independent wealth advisory company with more than C\$3.8 billion in assets under advisement at acquisition, for cash of C\$22.2 million (US \$21.1 million). Goodwill related to

this acquisition is included in our wealth management business and totaled \$8 million and is non-tax deductible. Customer relationship intangible assets related to this acquisition are included in our wealth management business, with a life of 33 years, and totaled \$10 million.

In the second quarter of 2010, we acquired a Canadian trust company for C\$29 million.

On Jan. 15, 2010, we completed the sale of MUNB. See Note 4 of the Notes to Consolidated Financial Statements for additional information.

We sometimes structure our acquisitions with both an initial payment and later contingent payments tied to post-closing revenue or income growth. For acquisitions completed prior to Jan. 1, 2009, we record the fair value of contingent payments as an additional cost of the entity acquired in the period that the payment becomes probable. For acquisitions completed after Jan. 1, 2009, subsequent changes in the fair value of a contingent consideration liability will be recorded through the income statement. Contingent payments totaled \$2 million in the third quarter of 2010.

At Sept. 30, 2010, we were potentially obligated to pay additional consideration which, using reasonable assumptions for the performance of the acquired companies and joint ventures based on contractual agreements, could range from approximately \$11 million to \$45 million over the next three years.

#### *Acquisition in 2009*

In November 2009, we acquired Insight Investment Management Limited (Insight) for £235 million (\$377 million of cash and stock). Insight specializes in liability-driven investment solutions, active fixed income and alternative investments. Insight had \$138 billion in assets under management at acquisition. Goodwill related to this acquisition is non-tax deductible and totaled \$202 million. Intangible assets (primarily customer contracts) related to the transaction, with a life up to 11 years, totaled \$111 million. The impact of this acquisition is not expected to be material to earnings per share in 2010.



**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Note 4 Discontinued operations**

On Jan. 15, 2010, BNY Mellon sold MUNB, its national bank subsidiary located in Florida. We have applied discontinued operations accounting to this business. The income statements for all periods in this Form 10-Q are presented on a continuing operations basis. In the third quarter of 2010, we recorded an

after-tax loss on discontinued operations of \$3 million primarily reflecting lower of cost or market write-downs on the retained loans held for sale. Summarized financial information for discontinued operations is as follows:

| <b>Discontinued operations</b>                       | <b>Quarter ended</b>      |                          |                           | <b>Nine months ended</b>  |                           |
|--|---------------------------|--------------------------|---------------------------|---------------------------|---------------------------|
| <i>(in millions)</i>                                 | <b>Sept. 30,<br/>2010</b> | <b>June 30,<br/>2010</b> | <b>Sept. 30,<br/>2009</b> | <b>Sept. 30,<br/>2010</b> | <b>Sept. 30,<br/>2009</b> |
| Fee and other revenue                                | \$ -                      | \$ -                     | \$ 2                      | \$ -                      | \$ 5                      |
| Net interest revenue                                 | 2                         | 2                        | 14                        | 7                         | 47                        |
| Provision for loan losses                            | -                         | -                        | 25                        | -                         | 108                       |
| Net interest revenue after provision for loan losses | 2                         | 2                        | (11)                      | 7                         | (61)                      |
| Noninterest expense:                                 |                           |                          |                           |                           |                           |
| Staff  | 1                         | -                        | 13                        | 3                         | 25                        |
| Professional, legal and other purchased services     | 1                         | 1                        | 1                         | 3                         | 3                         |
| Net occupancy  | -                         | -                        | 1                         | -                         | 4                         |
| Other  | 1                         | 1                        | 5                         | 3                         | 15                        |
| Goodwill impairment                                  | -                         | -                        | -                         | -                         | 50                        |
| Total noninterest expense                            | 3                         | 2                        | 20                        | 9                         | 97                        |
| Loss from operations                                 | (1)                       | -                        | (29)                      | (2)                       | (153)                     |
| Loss on assets held for sale                         | (5)                       | (16)                     | -                         | (89)                      | (85)                      |
| Loss on sale of MUNB                                 | -                         | -                        | -                         | (1)                       | -                         |
| Benefit for income taxes                             | (3)                       | (6)                      | (10)                      | (37)                      | (87)                      |
| Loss from discontinued operations, net of tax        | \$ (3)                    | \$ (10)                  | \$ (19)                   | \$ (55)                   | \$ (151)                  |

**Discontinued operations assets and liabilities**

| <i>(in millions)</i>                    | <b>Sept. 30,<br/>2010</b> | <b>Dec 31,<br/>2009</b> |
|---|---------------------------|-------------------------|
| Cash and due from banks                 | \$ -                      | \$ 446                  |
| Securities                              | -                         | 488                     |
| Loans, net of allowance for loan losses | 225                       | 1,225                   |
| Premises and equipment                  | -                         | 12                      |
| Deferred taxes                          | 79                        | -                       |
| Other assets                            | 6                         | 71                      |
| Assets of discontinued operations       | \$ 310                    | \$ 2,242                |
| Deposits:                               |                           |                         |
| Noninterest-bearing                     | \$ -                      | \$ 539                  |
| Interest-bearing                        | -                         | 958                     |
| Total deposits                          | -                         | 1,497                   |
| Other liabilities                       | -                         | 111                     |

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|  |    |   |          |
|--|----|---|----------|
| Liabilities of discontinued operations | \$ | - | \$ 1,608 |
|--|----|---|----------|

All information in these Financial Statements and Notes reflects continuing operations, unless otherwise noted.

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Note 5 Securities**

The following tables present the amortized cost, the gross unrealized gains and losses and the fair value of securities at Sept. 30, 2010 and Dec. 31, 2009.

| <b>Securities at Sept. 30, 2010</b><br>(in millions) | Amortized<br>cost | Gross<br>unrealized |          | Fair<br>value |
|--|-------------------|---------------------|----------|---------------|
|  |                   | Gains               | Losses   |               |
| <b>Available-for-sale:</b>                           |                   |                     |          |               |
| U.S. Treasury  | \$ 8,658          | \$ 194              | \$ -     | \$ 8,852      |
| U.S. Government agencies                             | 1,198             | 8                   | -        | 1,206         |
| State and political subdivisions                     | 578               | 9                   | 54       | 533           |
| Agency MBS   | 18,717            | 493                 | 9        | 19,201        |
| Alt-A RMBS   | 497               | 33                  | 44       | 486           |
| Prime RMBS   | 1,408             | 14                  | 98       | 1,324         |
| Subprime RMBS  | 714               | -                   | 215      | 499           |
| Other RMBS   | 1,756             | 1                   | 312      | 1,445         |
| Commercial MBS                                       | 2,732             | 113                 | 119      | 2,726         |
| Asset-backed CLOs                                    | 268               | -                   | 16       | 252           |
| Other asset-backed securities                        | 532               | 9                   | 2        | 539           |
| Other debt securities                                | 15,197            | 195                 | 28       | 15,364 (a)    |
| Equity securities                                    | 1,196             | 9                   | 1        | 1,204         |
| Grantor Trust:                                       |                   |                     |          |               |
| Alt-A RMBS   | 2,254             | 308                 | 19       | 2,543         |
| Prime RMBS   | 1,741             | 178                 | 10       | 1,909         |
| Subprime RMBS  | 127               | 28                  | -        | 155           |
| Total securities available-for-sale                  | 57,573            | 1,592               | 927      | 58,238        |
| <b>Held-to-maturity:</b>                             |                   |                     |          |               |
| State and political subdivisions                     | 131               | 4                   | -        | 135           |
| Agency MBS   | 426               | 35                  | -        | 461           |
| Alt-A RMBS   | 235               | 4                   | 21       | 218           |
| Prime RMBS   | 160               | -                   | 4        | 156           |
| Subprime RMBS  | 28                | -                   | 1        | 27            |
| Other RMBS   | 2,840             | 71                  | 80       | 2,831         |
| Commercial MBS                                       | 35                | -                   | 3        | 32            |
| Other debt securities                                | 3                 | -                   | -        | 3             |
| Other securities                                     | 4                 | -                   | -        | 4             |
| Total securities held-to-maturity                    | 3,862             | 114                 | 109      | 3,867         |
| Total securities                                     | \$ 61,435         | \$ 1,706            | \$ 1,036 | \$ 62,105     |

(a) Includes \$14.5 billion, at fair value, of government-sponsored and guaranteed entities, and sovereign debt.

| <b>Securities at Dec. 31, 2009</b><br>(in millions) | Amortized<br>cost | Gross<br>unrealized |        | Fair<br>value |
|---|-------------------|---------------------|--------|---------------|
|   |                   | Gains               | Losses |               |
| <b>Available-for-sale:</b>                          |                   |                     |        |               |
| U.S. Treasury                                       | \$ 6,358          | \$ 30               | \$ 10  | \$ 6,378      |
| U.S. Government agencies                            | 1,235             | 25                  | -      | 1,260         |

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|  |           |        |          |            |
|--|-----------|--------|----------|------------|
| State and political subdivisions       | 538       | 6      | 24       | 520        |
| Agency MBS                             | 18,247    | 303    | 95       | 18,455     |
| Alt-A RMBS                             | 588       | 12     | 63       | 537        |
| Prime RMBS                             | 1,743     | 3      | 234      | 1,512      |
| Subprime RMBS                          | 758       | -      | 311      | 447        |
| Other RMBS                             | 2,199     | 1      | 430      | 1,770      |
| Commercial MBS                         | 2,762     | 31     | 203      | 2,590      |
| Asset-backed CLOs                      | 424       | 15     | 50       | 389        |
| Other asset-backed securities          | 869       | 5      | 38       | 836        |
| Other debt securities                  | 11,419    | 86     | 48       | 11,457 (a) |
| Equity securities                      | 1,314     | 8      | 1        | 1,321      |
| Grantor Trust Class B certificates (b) | 4,049     | 111    | -        | 4,160      |
| Total securities available-for-sale    | 52,503    | 636    | 1,507    | 51,632     |
| <b>Held-to-maturity:</b>               |           |        |          |            |
| State and political subdivisions       | 150       | 3      | -        | 153        |
| Agency MBS                             | 531       | 30     | -        | 561        |
| Alt-A RMBS                             | 304       | -      | 62       | 242        |
| Prime RMBS                             | 189       | -      | 17       | 172        |
| Subprime RMBS                          | 30        | -      | 7        | 23         |
| Other RMBS                             | 3,195     | 39     | 162      | 3,072      |
| Commercial MBS                         | 11        | -      | 1        | 10         |
| Other debt securities                  | 3         | -      | -        | 3          |
| Other securities                       | 4         | -      | -        | 4          |
| Total securities held-to-maturity      | 4,417     | 72     | 249      | 4,240      |
| Total securities                       | \$ 56,920 | \$ 708 | \$ 1,756 | \$ 55,872  |

(a) Includes \$10.8 billion, at fair value, of government-sponsored and guaranteed entities, and sovereign debt.

(b) The Grantor Trust contains Alt-A, prime and subprime RMBS.

The amortized cost and fair value of securities at Sept. 30, 2010, by contractual maturity, are as follows:

| Securities by contractual maturity at Sept. 30, 2010 | Available-for-sale |           | Held-to-maturity |            |
|--|--------------------|-----------|------------------|------------|
|  | Fair               |           |                  |            |
| (in millions)  | Amortized cost     | value     | Amortized cost   | Fair value |
| Due in one year or less                              | \$ 7,292           | \$ 7,324  | \$ 3             | \$ 3       |
| Due after one year through five years                | 14,673             | 14,963    | 2                | 2          |
| Due after five years through ten years               | 2,956              | 3,025     | 24               | 24         |
| Due after ten years                                  | 710                | 643       | 105              | 109        |
| Mortgage-backed securities                           | 29,946             | 30,288    | 3,724            | 3,725      |
| Asset-backed securities                              | 800                | 791       | -                | -          |
| Equity   | 1,196              | 1,204     | 4                | 4          |
| Total securities                                     | \$ 57,573          | \$ 58,238 | \$ 3,862         | \$ 3,867   |

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Net securities gains (losses)**

| <i>(in millions)</i>                | <b>3Q10</b> | <b>2Q10</b> | <b>3Q09</b> | <b>YTD10</b> | <b>YTD09</b> |
|-------------------------------------|-------------|-------------|-------------|--------------|--------------|
| Realized gross gains                | \$ 10       | \$ 19       | \$ 15       | \$ 43        | \$ 58        |
| Realized gross losses               | -           | (5)         | (15)        | (5)          | (21)         |
| Recognized gross impairments        | (4)         | (1)         | (4,833)     | (12)         | (5,421)      |
| Total net securities gains (losses) | \$ 6        | \$ 13       | \$ (4,833)  | \$ 26        | \$ (5,384)   |

*Temporarily impaired securities*

At Sept. 30, 2010, substantially all of the unrealized losses on the investment securities portfolio were attributable to credit spreads widening since purchase, and interest rate movements. We do not intend to sell these securities and it is not more likely than not that we will have to sell.

The following tables show the aggregate related fair value of investments with a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for greater than 12 months.

**Temporarily impaired securities at Sept. 30, 2010**

| <i>(in millions)</i>                  | Less than 12 months |                   | 12 months or more |                   | Total      |                   |
|---------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
|                                       | Fair value          | Unrealized losses | Fair value        | Unrealized losses | Fair value | Unrealized losses |
| <b>Available-for-sale:</b>            |                     |                   |                   |                   |            |                   |
| State and political subdivisions      | \$ 94               | \$ 36             | \$ 127            | \$ 18             | \$ 221     | \$ 54             |
| Agency MBS                            | 1,854               | 6                 | 383               | 3                 | 2,237      | 9                 |
| Alt-A RMBS                            | 98                  | 5                 | 100               | 39                | 198        | 44                |
| Prime RMBS                            | 94                  | 2                 | 822               | 96                | 916        | 98                |
| Subprime RMBS                         | -                   | -                 | 473               | 215               | 473        | 215               |
| Other RMBS                            | 47                  | -                 | 1,392             | 312               | 1,439      | 312               |
| Commercial MBS                        | 58                  | -                 | 574               | 119               | 632        | 119               |
| Asset-backed CLOs                     | -                   | -                 | 252               | 16                | 252        | 16                |
| Other asset-backed securities         | 1                   | -                 | 99                | 2                 | 100        | 2                 |
| Other debt securities                 | 1,680               | 3                 | 56                | 25                | 1,736      | 28                |
| Equity securities                     | 6                   | 1                 | 1                 | -                 | 7          | 1                 |
| Grantor Trust Alt-A RMBS              | 343                 | 19                | -                 | -                 | 343        | 19                |
| Grantor Trust Prime RMBS              | 258                 | 10                | -                 | -                 | 258        | 10                |
| Total securities available-for-sale   | \$ 4,533            | \$ 82             | \$ 4,279          | \$ 845            | \$ 8,812   | \$ 927            |
| <b>Held-to-maturity:</b>              |                     |                   |                   |                   |            |                   |
| Alt-A RMBS                            | \$ 20               | \$ -              | \$ 126            | \$ 21             | \$ 146     | \$ 21             |
| Prime RMBS                            | -                   | -                 | 140               | 4                 | 140        | 4                 |
| Subprime RMBS                         | -                   | -                 | 26                | 1                 | 26         | 1                 |
| Other RMBS                            | 313                 | 4                 | 664               | 76                | 977        | 80                |
| Commercial MBS                        | -                   | -                 | 32                | 3                 | 32         | 3                 |
| Total securities held-to-maturity     | \$ 333              | \$ 4              | \$ 988            | \$ 105            | \$ 1,321   | \$ 109            |
| Total temporarily impaired securities | \$ 4,866            | \$ 86             | \$ 5,267          | \$ 950            | \$ 10,133  | \$ 1,036 (a)      |

(a) Includes other-than-temporarily impaired securities in which portions of the other-than-temporary impairment loss remains in OCI.

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### Notes to Consolidated Financial Statements (continued)

#### Temporarily impaired securities at Dec. 31, 2009

| (in millions)                         | Less than 12 months |                   | 12 months or more |                   | Total      |                   |
|---------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
|                                       | Fair value          | Unrealized losses | Fair value        | Unrealized losses | Fair value | Unrealized losses |
| <b>Available-for-sale:</b>            |                     |                   |                   |                   |            |                   |
| U.S. Treasury                         | \$ 1,226            | \$ 9              | \$ 176            | \$ 1              | \$ 1,402   | \$ 10             |
| State and political subdivisions      | 50                  | 13                | 171               | 11                | 221        | 24                |
| Agency MBS                            | 7,297               | 76                | 2,061             | 19                | 9,358      | 95                |
| Alt-A RMBS                            | -                   | -                 | 311               | 63                | 311        | 63                |
| Prime RMBS                            | 5                   | 1                 | 1,480             | 233               | 1,485      | 234               |
| Subprime RMBS                         | 1                   | 2                 | 446               | 309               | 447        | 311               |
| Other RMBS                            | -                   | -                 | 1,764             | 430               | 1,764      | 430               |
| Commercial MBS                        | -                   | -                 | 1,290             | 203               | 1,290      | 203               |
| Asset-backed CLOs                     | 18                  | 6                 | 274               | 44                | 292        | 50                |
| Other asset-backed securities         | -                   | -                 | 706               | 38                | 706        | 38                |
| Other debt securities                 | 33                  | -                 | 8,804             | 48                | 8,837      | 48                |
| Equity securities                     | 16                  | -                 | 3                 | 1                 | 19         | 1                 |
| Total securities available-for-sale   | \$ 8,646            | \$ 107            | \$ 17,486         | \$ 1,400          | \$ 26,132  | \$ 1,507          |
| <b>Held-to-maturity:</b>              |                     |                   |                   |                   |            |                   |
| Alt-A RMBS                            | \$ 2                | \$ 1              | \$ 221            | \$ 61             | \$ 223     | \$ 62             |
| Prime RMBS                            | -                   | -                 | 172               | 17                | 172        | 17                |
| Subprime RMBS                         | -                   | -                 | 23                | 7                 | 23         | 7                 |
| Other RMBS                            | -                   | -                 | 3,072             | 162               | 3,072      | 162               |
| Commercial MBS                        | -                   | -                 | 10                | 1                 | 10         | 1                 |
| Total securities held-to-maturity     | \$ 2                | \$ 1              | \$ 3,498          | \$ 248            | \$ 3,500   | \$ 249            |
| Total temporarily impaired securities | \$ 8,648            | \$ 108            | \$ 20,984         | \$ 1,648          | \$ 29,632  | \$ 1,756 (a)      |

(a) Includes other-than-temporarily impaired securities in which portions of the other-than-temporary impairment loss remains in OCI.

#### Other-than-temporary impairment

For certain debt securities which have no debt rating at acquisition and are beneficial interests in securitized financial assets under ASC 325, OTTI occurs when we determine that there has been an adverse change in cash flows and the present value of those remaining cash flows is less than the present value of the remaining cash flows estimated at the security's acquisition date (or last estimated cash flow revision date).

We routinely conduct periodic reviews to identify and evaluate each investment security to determine whether OTTI has occurred. Economic models are used to determine whether an OTTI has occurred on these securities. While all securities are considered, the securities primarily impacted by OTTI testing are non-agency RMBS. For each non-agency RMBS in the investment portfolio (including but not limited to those whose fair value is less than their amortized cost basis), an extensive, regular review is conducted to determine if an OTTI has occurred. Various inputs to the economic models are used to determine if an unrealized loss on non-agency RMBS is other-than-temporary. The most significant inputs are:

Default rate the number of mortgage loans expected to go into default over the life of the transaction, which is driven by the roll rate of loans in each performance bucket that will ultimately migrate to default; and

Severity the loss expected to be realized when a loan defaults

To determine if the unrealized loss for non-agency RMBS is other-than-temporary, we project total estimated defaults of the underlying assets (mortgages) and multiply that calculated amount by an estimate of realizable value upon sale in the marketplace (severity) in order to determine

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the projected collateral loss. We also evaluate the current credit enhancement underlying the bond to determine the impact on cash flows. If we determine that a given RMBS position will be subject to a write-down or loss, we record the expected credit loss as a charge to earnings.

In addition, we have estimated the expected loss by taking into account observed performance of the underlying securities, industry studies, market forecasts, as well as our view of the economic outlook affecting collateral.

The table below shows the projected weighted-average default rates and loss severities for the 2007, 2006 and 2005 non-agency RMBS and the Grantor Trust portfolios at Sept. 30, 2010 and Dec. 31, 2009.

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Projected weighted-average default rates and severities**

|          | Sept. 30, 2010 |          | Dec. 31, 2009 |          |
|----------|----------------|----------|---------------|----------|
|          | Default Rate   | Severity | Default Rate  | Severity |
| Alt-A    | 41%            | 49%      | 43%           | 50%      |
| Subprime | 68%            | 65%      | 74%           | 69%      |
| Prime    | 20%            | 42%      | 19%           | 44%      |

The following table provides pre-tax securities gains (losses) by type.

**Net securities gains (losses)**

|                               | Year-to-date |        |            |         |            |
|-------------------------------|--------------|--------|------------|---------|------------|
| (in millions)                 | 3Q10         | 2Q10   | 3Q09       | 2010    | 2009       |
| Alt-A RMBS                    | \$ -         | \$ (6) | \$ (2,857) | \$ (13) | \$ (3,096) |
| Prime RMBS                    | -            | -      | (999)      | -       | (1,011)    |
| Subprime RMBS                 | -            | -      | (321)      | -       | (322)      |
| Home equity lines of credit   | -            | -      | (234)      | -       | (256)      |
| European floating rate notes  | (3)          | -      | (234)      | (3)     | (304)      |
| Credit cards                  | -            | -      | -          | -       | (28)       |
| Commercial MBS                | -            | -      | (89)       | -       | (89)       |
| Other                         | 9            | 19     | (99)       | 42      | (278)      |
| Net securities gains (losses) | \$ 6         | \$ 13  | \$ (4,833) | \$ 26   | \$ (5,384) |

The following table reflects investment securities credit losses recorded in earnings. The beginning balance represents the credit loss component for which OTTI occurred on debt securities in prior periods. The additions represent the first time a debt security was credit impaired or when subsequent credit impairments have occurred. The deductions represent credit losses on securities that have been sold, are required to be sold or it is our intention to sell.

**Debt securities credit loss roll forward**

| (in millions)  | 3Q10   | 3Q09     |
|--|--------|----------|
| Beginning balance as of June 30                          | \$ 209 | \$ 1,025 |
| Add: Initial OTTI credit losses                          | -      | 318      |
| Subsequent OTTI credit losses                            | 4      | 60       |
| Less: Realized losses for securities sold / consolidated | 8      | 591      |
| Ending balance as of Sept. 30                            | \$ 205 | \$ 812   |

**Debt securities credit loss roll forward**

| (in millions)  | Year-to-date |        |
|--|--------------|--------|
|  | 2010         | 2009   |
| Beginning balance as of Dec. 31                          | \$ 271       | \$ 535 |
| Add: Initial OTTI credit losses                          | 6            | 661    |
| Subsequent OTTI credit losses                            | 6            | 207    |
| Less: Realized losses for securities sold / consolidated | 78           | 591    |
| Ending balance as of Sept. 30                            | \$ 205       | \$ 812 |

**Note 6 Goodwill and intangible assets***Goodwill*

The level of goodwill increased in 2010 primarily due to the acquisitions of GIS, BAS and I(3) partially offset by foreign exchange translation on non-U.S. dollar denominated goodwill. Goodwill impairment testing is performed at least annually at the business level. The table below provides a breakdown of goodwill by business.

**Goodwill by business**

| <i>(in millions)</i>             | Asset<br>Management | Wealth<br>Management | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Other       | Total            |
|----------------------------------|---------------------|----------------------|--------------------|--------------------|----------------------|----------------------|-------------|------------------|
| Balance at Dec. 31, 2009         | \$ 7,609            | \$ 1,703             | \$ 3,397           | \$ 2,488           | \$ 918               | \$ 127               | \$ 7        | \$ 16,249        |
| Acquisitions                     | -                   | 8                    | 1,378              | 13                 | 388                  | -                    | -           | 1,787            |
| Foreign exchange translation     | (25)                | -                    | (10)               | 5                  | (3)                  | -                    | (1)         | (34)             |
| Other <i>(a)</i>                 | 86                  | (2)                  | (5)                | (2)                | -                    | -                    | (6)         | 71               |
| <b>Balance at Sept. 30, 2010</b> | <b>\$ 7,670</b>     | <b>\$ 1,709</b>      | <b>\$ 4,760</b>    | <b>\$ 2,504</b>    | <b>\$ 1,303</b>      | <b>\$ 127</b>        | <b>\$ -</b> | <b>\$ 18,073</b> |

*(a) Other changes in goodwill include purchase price adjustments and certain other reclassifications.*

**Goodwill by business**

| <i>(in millions)</i>                   | Asset<br>Management | Wealth<br>Management | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Other            | Total     |
|--|---------------------|----------------------|--------------------|--------------------|----------------------|----------------------|------------------|-----------|
| Balance at Dec. 31, 2008               | \$ 7,218            | \$ 1,694             | \$ 3,360           | \$ 2,463           | \$ 902               | \$ 123               | \$ 138           | \$ 15,898 |
| Foreign exchange translation           | 159                 | -                    | 40                 | 14                 | 14                   | -                    | -                | 227       |
| Transferred to discontinued operations | -                   | -                    | -                  | -                  | -                    | -                    | (128) <i>(a)</i> | (128)     |
| Other <i>(b)</i>                       | 15                  | -                    | -                  | 13                 | -                    | -                    | (3)              | 25        |
| Balance at Sept. 30, 2009              | \$ 7,392            | \$ 1,694             | \$ 3,400           | \$ 2,490           | \$ 916               | \$ 123               | \$ 7             | \$ 16,022 |

*(a) Includes a \$50 million goodwill impairment recorded in the first quarter of 2009.*

*(b) Other changes in goodwill include purchase price adjustments and certain other reclassifications.*

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### Notes to Consolidated Financial Statements (continued)

#### Intangible assets

Intangible assets not subject to amortization are tested annually for impairment or more often if events or circumstances indicate they may be impaired. The increase in intangible assets at Sept. 30, 2010 compared with Dec. 31, 2009 resulted from the acquisitions of GIS, BAS and I(3), partially offset by intangible amortization.

Intangible amortization expense was \$111 million in the third quarter of 2010, \$104 million in the third quarter of 2009 and \$98 million in the second quarter of 2010, \$306 million in the first nine months of 2010 and \$319 million in the first nine months on 2009. The table below provides a breakdown of intangible assets by business.

#### Intangible assets net carrying amount by business

| (in millions)                    | Asset<br>Management | Wealth<br>Management | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Other         | Total           |
|----------------------------------|---------------------|----------------------|--------------------|--------------------|----------------------|----------------------|---------------|-----------------|
| Balance at Dec. 31, 2009         | \$ 2,530            | \$ 295               | \$ 281             | \$ 753             | \$ 674               | \$ 203               | \$ 852        | \$ 5,588        |
| Acquisitions                     | 5                   | 10                   | 470                | 13                 | 47                   | -                    | -             | 545             |
| Amortization                     | (150)               | (27)                 | (29)               | (62)               | (21)                 | (17)                 | -             | (306)           |
| Foreign exchange translation     | (5)                 | -                    | -                  | -                  | -                    | -                    | -             | (5)             |
| Other (a)                        | -                   | -                    | (4)                | -                  | -                    | -                    | -             | (4)             |
| <b>Balance at Sept. 30, 2010</b> | <b>\$ 2,380</b>     | <b>\$ 278</b>        | <b>\$ 718</b>      | <b>\$ 704</b>      | <b>\$ 700</b>        | <b>\$ 186</b>        | <b>\$ 852</b> | <b>\$ 5,818</b> |

(a) Other changes in intangible assets include purchase price adjustments and certain other reclassifications.

#### Intangible assets net carrying amount by business

| (in millions)                       | Asset<br>Management | Wealth<br>Management | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Other         | Total           |
|-------------------------------------|---------------------|----------------------|--------------------|--------------------|----------------------|----------------------|---------------|-----------------|
| Balance at Dec. 31, 2008            | \$ 2,595            | \$ 340               | \$ 302             | \$ 834             | \$ 699               | \$ 229               | \$ 857        | \$ 5,856        |
| Amortization                        | (163)               | (34)                 | (22)               | (61)               | (20)                 | (19)                 | -             | (319)           |
| Foreign exchange translation        | 43                  | -                    | 2                  | 2                  | 2                    | -                    | -             | 49              |
| Transfer to discontinued operations | -                   | -                    | -                  | -                  | -                    | -                    | (4)           | (4)             |
| Other (a)                           | -                   | -                    | 6                  | (14)               | -                    | -                    | -             | (8)             |
| <b>Balance at Sept. 30, 2009</b>    | <b>\$ 2,475</b>     | <b>\$ 306</b>        | <b>\$ 288</b>      | <b>\$ 761</b>      | <b>\$ 681</b>        | <b>\$ 210</b>        | <b>\$ 853</b> | <b>\$ 5,574</b> |

(a) Other changes in intangible assets include purchase price adjustments and certain other reclassifications.

#### Intangible assets

|  | Sept. 30, 2010              |                             |                           | Dec. 31, 2009   |                           |
|--|-----------------------------|-----------------------------|---------------------------|---|---------------------------|
|  | Gross<br>carrying<br>amount | Accumulated<br>amortization | Net<br>carrying<br>amount | Remaining<br>weighted-<br>average<br>amortization<br>period | Net<br>carrying<br>amount |
| (in millions)                                      |                             |                             |                           |   |                           |
| Subject to amortization:                           |                             |                             |                           |   |                           |
| Customer relationships-Asset and Wealth Management | \$ 2,099                    | \$ (919)                    | \$ 1,180                  | 12 yrs.   | \$ 1,336                  |



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|   |          |            |          |         |          |
|---|----------|------------|----------|---------|----------|
| Customer contracts-Institutional services | 2,568    | (682)      | 1,886    | 15      | 1,478    |
| Deposit premiums                          | 49       | (44)       | 5        | 3       | 8        |
| Other                                     | 85       | (39)       | 46       | 6       | 68       |
| Total subject to amortization             | \$ 4,801 | \$ (1,684) | \$ 3,117 | 14 yrs. | \$ 2,890 |
| Not subject to amortization: (a)          |          |            |          |         |          |
| Trade name                                | \$ 1,375 | N/A        | \$ 1,375 | N/A     | \$ 1,368 |
| Customer relationships                    | 1,316    | N/A        | 1,316    | N/A     | 1,320    |
| Other                                     | 10       | N/A        | 10       | N/A     | 10       |
| Total not subject to amortization         | \$ 2,701 | N/A        | \$ 2,701 | N/A     | \$ 2,698 |
| Total intangible assets                   | \$ 7,502 | \$ (1,684) | \$ 5,818 | N/A     | \$ 5,588 |

(a) Intangible assets not subject to amortization have an indefinite life.

N/A - Not applicable

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### Notes to Consolidated Financial Statements (continued)

Estimated annual amortization expense for current intangibles for the next five years is as follows:

For the year ended

| Dec. 31, | Estimated amortization<br>expense (in millions) |
|----------|---|
| 2010     | \$ 420  |
| 2011     | 426   |
| 2012     | 398   |
| 2013     | 348   |
| 2014     | 311   |

#### Note 7 Allowance for credit losses

The allowance for credit losses is maintained at a level that, in management's judgment, is adequate to absorb probable losses associated with specifically identified loans, as well as estimated probable credit losses inherent in the remainder of the credit portfolio at the balance sheet date.

We conduct a quarterly portfolio review to determine the adequacy of our allowance for credit losses. Following this review, senior management analyzes the results and determines the allowance for credit losses. The Risk Committee of our Board of Directors reviews the allowance as of the end of each quarter.

Transactions in the allowance for credit losses are summarized as follows:

For the quarter ended

Sept. 30, 2010

| (in millions)                     | Allowance<br>for loan<br>losses | Allowance<br>for lending-<br>related<br>commitments | Allowance<br>for credit<br>losses |
|-----------------------------------|---------------------------------|---|-----------------------------------|
| Balance at June 30, 2010          | \$ 542                          | \$ 103  | \$ 645                            |
| Charge-offs:                      |                                 |   |                                   |
| Other residential mortgages       | (11)                            | -   | (11)                              |
| Commercial                        | (4)                             | -   | (4)                               |
| Financial institutions            | (1)                             | -   | (1)                               |
| Total charge-offs                 | (16)                            | -   | (16)                              |
| Recoveries Financial institutions | 1                               | -   | 1                                 |
| Net charge-offs                   | (15)                            | -   | (15)                              |
| Provision                         | 7                               | (29)  | (22)                              |
| <b>Balance at Sept. 30, 2010</b>  | <b>\$ 534</b>                   | <b>\$ 74</b>  | <b>\$ 608</b>                     |

For the quarter ended

Sept. 30, 2009

| (in millions) | Allowance<br>for loan<br>losses | Allowance<br>for lending-<br>related<br>commitments | Allowance<br>for credit<br>losses |
|---------------|---------------------------------|---|-----------------------------------|
|---------------|---------------------------------|---|-----------------------------------|

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|                                  |               |               |               |
|----------------------------------|---------------|---------------|---------------|
| Balance at June 30, 2009         | \$ 434        | \$ 92         | \$ 526        |
| Charge-offs:                     |               |               |               |
| Commercial                       | (44)          | -             | (44)          |
| Financial institutions           | (18)          | -             | (18)          |
| Other residential mortgages      | (15)          | -             | (15)          |
| Total charge-offs                | (77)          | -             | (77)          |
| Recoveries                       | -             | -             | -             |
| Net charge-offs                  | (77)          | -             | (77)          |
| Provision                        | 99            | 48            | 147           |
| <b>Balance at Sept. 30, 2009</b> | <b>\$ 456</b> | <b>\$ 140</b> | <b>\$ 596</b> |

## For the nine months ended

### Sept. 30, 2010

| (in millions)                    | Allowance<br>for loan<br>losses | Allowance<br>for lending-<br>related<br>commitments | Allowance<br>for credit<br>losses |
|----------------------------------|---------------------------------|---|-----------------------------------|
| Balance at Dec. 31, 2009         | \$ 503                          | \$ 125  | \$ 628                            |
| Charge-offs:                     |                                 |   |                                   |
| Other residential mortgages      | (33)                            | -   | (33)                              |
| Financial institutions           | (22)                            | -   | (22)                              |
| Commercial real estate           | (6)                             | -   | (6)                               |
| Commercial                       | (5)                             | -   | (5)                               |
| Wealth Management                | (1)                             | -   | (1)                               |
| Total charge-offs                | (67)                            | -   | (67)                              |
| Recoveries:                      |                                 |   |                                   |
| Commercial                       | 13                              | -   | 13                                |
| Financial institutions           | 1                               | -   | 1                                 |
| Total recoveries                 | 14                              | -   | 14                                |
| Net charge-offs                  | (53)                            | -   | (53)                              |
| Provision                        | 84                              | (51)  | 33                                |
| <b>Balance at Sept. 30, 2010</b> | <b>\$ 534</b>                   | <b>\$ 74</b>  | <b>\$ 608</b>                     |

## For the nine months ended

### Sept. 30, 2009

| (in millions)                          | Allowance<br>for loan<br>losses | Allowance<br>for lending-<br>related<br>commitments | Allowance<br>for credit<br>losses |
|--|---------------------------------|---|-----------------------------------|
| Balance at Dec. 31, 2008               | \$ 415                          | \$ 114  | \$ 529                            |
| Transferred to discontinued operations | (38)                            | (2)   | (40)                              |
| Charge-offs:                           |                                 |   |                                   |
| Commercial                             | (81)                            | -   | (81)                              |
| Other residential mortgages            | (43)                            | -   | (43)                              |
| Commercial real estate                 | (30)                            | -   | (30)                              |
| Financial institutions                 | (28)                            | -   | (28)                              |
| Total charge-offs                      | (182)                           | -   | (182)                             |
| Recoveries Commercial                  | 1                               | -   | 1                                 |
| Net charge-offs                        | (181)                           | -   | (181)                             |
| Provision                              | 260                             | 28  | 288 (a)                           |
| <b>Balance at Sept. 30, 2009 (b)</b>   | <b>\$ 456</b>                   | <b>\$ 140</b>                                       | <b>\$ 596</b>                     |

(a) The provision for credit losses includes discontinued operations of \$21 million.

(b) Excludes discontinued operations.

**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Note 8 Other assets****Other assets**

| <i>(in millions)</i>                               | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
|--|-------------------|------------------|
| Corporate/bank owned life insurance                | \$ 4,041          | \$ 3,900         |
| Accounts receivable                                | 3,702             | 3,528            |
| Equity in joint ventures and other investments (a) | 2,743             | 2,816            |
| Income taxes receivable                            | 2,395             | 1,867            |
| Fails to deliver                                   | 1,952             | 911              |
| Margin deposits                                    | 1,142             | 459              |
| Prepaid expenses                                   | 869               | 1,089            |
| Software   | 799               | 595              |
| Prepaid pension assets                             | 775               | 714              |
| Due from customers on acceptances                  | 571               | 502              |
| Other  | 326               | 356              |
| Total other assets                                 | \$ 19,315         | \$ 16,737        |

(a) Includes Federal Reserve Bank stock of \$400 million and \$397 million, respectively, at cost.

*Seed capital and private equity investments valued using net asset value per share*

In our Asset Management business, we manage investment assets, including equities, fixed income, money market and alternative investment funds for institutions and other investors; as part of that activity we make seed capital investments in certain funds. Seed capital is included in trading assets, securities available-for-sale and other assets depending on the nature of the investment. BNY Mellon also holds private equity investments which consist of investments in private equity funds, mezzanine financings and direct equity investments. Private equity investments are included in other assets. Consistent with our policy to focus on our core activities, we continue to reduce our exposure to private equity investments.

The fair value of these investments has been estimated using the net asset value ( NAV ) per share of BNY Mellon's ownership interest in the funds. The table below presents information about BNY Mellon's investments in seed capital and private equity investments.

**Seed capital and private equity investments valued using NAV Sept. 30, 2010**

| <i>(dollar amounts in millions)</i> | Fair value | Unfunded commitments | Redemption frequency | Redemption notice period |
|-------------------------------------|------------|----------------------|----------------------|--------------------------|
| Hedge funds (a)                     | \$ 23      | \$ -                 | Monthly-quarterly    | 3-45 days                |
| Private equity funds (b)            | 139        | 36                   | N/A                  | N/A                      |
| Other funds (c)                     | 81         | -                    | Monthly-yearly       | (c)                      |
| Total                               | \$ 243     | \$ 36                |                      |                          |

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- (a) Hedge funds include multi-strategy funds that utilize a variety of investment strategies and equity long-short hedge funds that include various funds that invest over both long-term investment and short-term investment horizons.*
- (b) Private equity funds primarily include numerous venture capital funds that invest in various sectors of the economy. Private equity funds do not have redemption rights. Distributions from such funds will be received as the underlying investments in the funds are liquidated.*
- (c) Other funds include various market neutral, leveraged loans, real estate and structured credit funds.*

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Note 9 Net interest revenue**

| <b>Net interest revenue</b>   | Quarter ended    |          |           | Nine months ended |           |
|---|------------------|----------|-----------|-------------------|-----------|
|   | <b>Sept. 30,</b> | June 30, | Sept. 30, | <b>Sept. 30,</b>  | Sept. 30, |
| <i>(in millions)</i>  | <b>2010</b>      | 2010     | 2009      | <b>2010</b>       | 2009      |
| <b>Interest revenue</b>   |                  |          |           |                   |           |
| Non-margin loans  | \$ 184           | \$ 189   | \$ 211    | \$ 562            | \$ 682    |
| Margin loans  | 23               | 22       | 17        | 64                | 51        |
| Securities:   |                  |          |           |                   |           |
| Taxable   | 485              | 478      | 419       | 1,460             | 1,262     |
| Exempt from federal income taxes  | 6                | 7        | 7         | 19                | 23        |
| Total securities  | 491              | 485      | 426       | 1,479             | 1,285     |
| Other short-term investments - U.S. government-backed commercial paper  | -                | -        | -         | -                 | 10        |
| Deposits in banks   | 141              | 127      | 148       | 410               | 531       |
| Deposits with the Federal Reserve and other central banks               | 10               | 15       | 6         | 35                | 34        |
| Federal funds sold and securities purchased under resale agreements     | 6                | 7        | 10        | 20                | 24        |
| Trading assets  | 20               | 17       | 11        | 50                | 36        |
| Total interest revenue  | 875              | 862      | 829       | 2,620             | 2,653     |
| <b>Interest expense</b>   |                  |          |           |                   |           |
| Deposits  | 50               | 43       | 25        | 132               | 141       |
| Borrowings from Federal Reserve related to ABCP                         | -                | -        | -         | -                 | 7         |
| Federal funds purchased and securities sold under repurchase agreements | 1                | 2        | 2         | 4                 | (1)       |
| Other borrowed funds  | 18               | 21       | 8         | 53                | 30        |
| Customer payables   | 1                | 2        | 2         | 4                 | 5         |
| Long-term debt  | 87               | 72       | 76        | 222               | 280       |
| Total interest expense  | 157              | 140      | 113       | 415               | 462       |
| Net interest revenue  | \$ 718           | \$ 722   | \$ 716    | \$ 2,205          | \$ 2,191  |

**Note 10 Employee benefit plans**

The components of net periodic benefit cost (credit) are as follows:

| <b>Net periodic benefit cost (credit)</b> | Sept. 30, 2010                  |                                |                            | Quarter ended<br>June 30, 2010  |                                |                            | Sept. 30, 2009                  |                                |                            |
|---|---------------------------------|--------------------------------|----------------------------|---------------------------------|--------------------------------|----------------------------|---------------------------------|--------------------------------|----------------------------|
|   | Domestic<br>pension<br>benefits | Foreign<br>pension<br>benefits | Health<br>care<br>benefits | Domestic<br>pension<br>benefits | Foreign<br>pension<br>benefits | Health<br>care<br>benefits | Domestic<br>pension<br>benefits | Foreign<br>pension<br>benefits | Health<br>care<br>benefits |
| <i>(in millions)</i>                      |                                 |                                |                            |                                 |                                |                            |                                 |                                |                            |
| Service cost                              | \$ 23                           | \$ 7                           | \$ 1                       | \$ 22                           | \$ 7                           | \$ 1                       | \$ 24                           | \$ 5                           | \$ 1                       |
| Interest cost                             | 43                              | 8                              | 4                          | 43                              | 8                              | 4                          | 40                              | 5                              | 4                          |
| Expected return on assets                 | (76)                            | (10)                           | (2)                        | (76)                            | (9)                            | (2)                        | (74)                            | (7)                            | (2)                        |
| Other                                     | 14                              | 3                              | 1                          | 14                              | 2                              | 2                          | (6)                             | 2                              | 2                          |
| Net periodic benefit cost (credit)        | \$ 4                            | \$ 8                           | \$ 4                       | \$ 3                            | \$ 8                           | \$ 5                       | \$ (16)                         | \$ 5                           | \$ 5                       |

**Net periodic benefit cost (credit)**

| <b>Net periodic benefit cost (credit)</b> | Nine months ended               |                                |                            |                                 |                                |                            |
|---|---------------------------------|--------------------------------|----------------------------|---------------------------------|--------------------------------|----------------------------|
|   | Sept. 30, 2010                  |                                |                            | Sept. 30, 2009                  |                                |                            |
| <i>(in millions)</i>                      | Domestic<br>pension<br>benefits | Foreign<br>pension<br>benefits | Health<br>care<br>benefits | Domestic<br>pension<br>benefits | Foreign<br>pension<br>benefits | Health<br>care<br>benefits |

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|                                    |       |       |       |         |       |       |
|------------------------------------|-------|-------|-------|---------|-------|-------|
| Service cost                       | \$ 68 | \$ 21 | \$ 3  | \$ 72   | \$ 14 | \$ 3  |
| Interest cost                      | 129   | 23    | 11    | 118     | 15    | 12    |
| Expected return on assets          | (228) | (28)  | (6)   | (218)   | (21)  | (6)   |
| Other                              | 42    | 8     | 5     | 1       | 4     | 6     |
| Net periodic benefit cost (credit) | \$ 11 | \$ 24 | \$ 13 | \$ (27) | \$ 12 | \$ 15 |

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### Notes to Consolidated Financial Statements (continued)

#### Note 11 Restructuring charges

##### Global location strategy

As part of an ongoing effort to improve efficiency and develop a global operating model that provides the highest quality of service to our clients, BNY Mellon continues to execute its global location strategy. This strategy includes migrating positions to our global growth centers and is expected to result in moving or eliminating over 2,300 positions. In the fourth quarter of 2009, we recorded a pre-tax restructuring charge of \$139 million. We recorded additional charges of \$16 million in the third quarter of 2010 and \$12 million in the first nine months of 2010 associated with the global location strategy.

As of Sept. 30, 2010, we have moved or eliminated approximately 700 positions. Severance payments related to these positions are primarily paid over the salary continuance period in accordance with the separation plan.

##### Workforce reduction program

In the fourth quarter of 2008, we announced that, due to weakness in the global economy, we would reduce our workforce by an estimated 1,800 positions, and as a result, recorded a pre-tax restructuring charge of \$181 million. We recorded a recovery of \$1 million in the third quarter of 2010 and a recovery of \$5 million in the first nine months of 2010 associated with the workforce reduction program.

We completed this program at June 30, 2010. Severance payments related to these positions are primarily paid over the salary continuance period in accordance with the separation plan.

The restructuring charges are recorded as a separate line item on the income statement. The following tables present the activity in the restructuring reserves through Sept. 30, 2010.

#### Global location strategy 2009 restructuring charge reserve activity

| (in millions)                    | Severance    | Asset<br>write-offs/other | Total        |
|----------------------------------|--------------|---------------------------|--------------|
| Original restructuring charge    | \$ 102       | \$ 37                     | \$ 139       |
| Additional charges/(recovery)    | (7)          | 3                         | (4)          |
| Utilization                      | (20)         | (24)                      | (44)         |
| Balance at June 30, 2010         | \$ 75        | \$ 16                     | \$ 91        |
| Additional charges/(recovery)    | 21           | (5)                       | 16           |
| Utilization                      | (11)         | -                         | (11)         |
| <b>Balance at Sept. 30, 2010</b> | <b>\$ 85</b> | <b>\$ 11</b>              | <b>\$ 96</b> |

#### Workforce reduction program 2008

|                                       | Severance | Stock-based<br>incentive<br>acceleration | Other<br>compensation<br>costs | Other<br>non-personnel<br>expenses | Total |
|---------------------------------------|-----------|--|--------------------------------|------------------------------------|-------|
| restructuring charge reserve activity |           |  |                                |                                    |       |



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(in millions)

|                                  |              |             |             |             |              |
|----------------------------------|--------------|-------------|-------------|-------------|--------------|
| Original restructuring charge    | \$ 166       | \$ 9        | \$ 5        | \$ 1        | \$ 181       |
| Additional charges/(recovery)    | -            | (2)         | (1)         | 10          | 7            |
| Utilization                      | (136)        | (7)         | (4)         | (11)        | (158)        |
| Balance at June 30, 2010         | \$ 30        | \$ -        | \$ -        | \$ -        | \$ 30        |
| Additional charges/(recovery)    | (1)          | -           | -           | -           | (1)          |
| Utilization                      | (6)          | -           | -           | -           | (6)          |
| <b>Balance at Sept. 30, 2010</b> | <b>\$ 23</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 23</b> |

The restructuring charges are presented below by business. The charges were recorded in the Other business as these restructurings were corporate initiatives and not directly related to the operating performance of these businesses.

### Global location strategy 2009

#### restructuring charge by business

| (in millions)                     | 3Q10  | 2Q10    | 3Q09 | Total charges since inception |
|-----------------------------------|-------|---------|------|-------------------------------|
| Asset management                  | \$ 2  | \$ (5)  | N/A  | \$ 34                         |
| Asset servicing                   | 7     | 3       | N/A  | 47                            |
| Issuer services                   | -     | (6)     | N/A  | 12                            |
| Wealth management                 | -     | 1       | N/A  | 10                            |
| Treasury services                 | 5     | 2       | N/A  | 14                            |
| Clearing services                 | 6     | (4)     | N/A  | 9                             |
| Other (including shared services) | (4)   | (2)     | N/A  | 25                            |
| Total restructuring charges       | \$ 16 | \$ (11) | N/A  | \$ 151                        |

N/A Not applicable.

**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Workforce reduction program 2008 restructuring charge by business**

| <i>(in millions)</i>              | <b>3Q10</b> | <b>2Q10</b> | <b>3Q09</b> | Total charges<br>since inception |
|-----------------------------------|-------------|-------------|-------------|----------------------------------|
| Asset management                  | \$ -        | \$ (4)      | \$ -        | \$ 69                            |
| Asset servicing                   | -           | -           | -           | 30                               |
| Issuer services                   | (1)         | -           | 1           | 12                               |
| Wealth management                 | -           | -           | -           | 13                               |
| Treasury services                 | -           | -           | 4           | 10                               |
| Clearing services                 | -           | -           | -           | 6                                |
| Other (including shared services) | -           | -           | (10)        | 47                               |
| Total restructuring charges       | \$ (1)      | \$ (4)      | \$ (5)      | \$ 187                           |

**Note 12 Income taxes**

The statutory federal income tax rate is reconciled to our effective income tax rate below:

| <b>Effective tax rate</b>                                       | Nine months ended         |                   |
|---|---------------------------|-------------------|
|   | <b>Sept. 30,<br/>2010</b> | Sept. 30,<br>2009 |
| Federal rate  | <b>35.0%</b>              | 35.0%             |
| State and local income taxes, net of federal income tax benefit | <b>2.9</b>                | 5.9               |
| Credit for low-income housing investments                       | <b>(1.9)</b>              | 1.5               |
| Tax-exempt income   | <b>(2.4)</b>              | 1.6               |
| Foreign operations  | <b>(4.8)</b>              | (0.8)             |
| Tax settlements   | -                         | 4.1               |
| Other net   | <b>(0.1)</b>              | (0.3)             |
| Effective rate  | <b>28.7%</b>              | 47.0%             |

Our total uncertain tax positions as of Sept. 30, 2010 were \$337 million compared with \$345 million at June 30, 2010. If these uncertain tax positions were unnecessary, \$337 million would affect the effective tax rate in future periods. We recognize accrued interest and penalties, if applicable, related to income taxes in income tax expense. Included in the balance sheet as of Sept. 30, 2010 is accrued interest of \$91 million. The additional tax expense related to interest for the three and nine months ended Sept. 30, 2010 was \$5 million and \$13 million, respectively. It is reasonably possible that the total uncertain tax positions could decrease during the next 12 months by up to \$150 million due to completion of tax authority examinations.

Our federal consolidated income tax returns are closed to examination through 2002. Our New York State and New York City return examinations have been completed through 2004. Our United Kingdom income tax returns are closed through 2007.

**Note 13 Securitizations and variable interest entities***Variable Interest Entities*

Accounting guidance on the consolidation of Variable Interest Entities ( VIEs ), is included in ASC 810, *Consolidation*, and ASU 2009-17, *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*, an Amendment of the FASB Accounting Standards Codification.

Effective Jan. 1, 2010, the FASB approved ASU 2010-10 *Amendments for Certain Investment Funds* which defers the requirements of ASU 2009-17 for asset managers' interests in entities that apply the specialized accounting guidance for investment companies or that have the attributes of investment companies and for interests in money market funds.

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Accounting guidance on the consolidation of VIEs applies to certain entities in which the equity investors:

do not have sufficient equity at risk for the entity to finance its activities without additional financial support,

lack one or more of the following characteristics of a controlling financial interest:

- The power through voting rights or similar rights, to direct the activities of an entity that most significantly impact the entity's economic performance (ASU 2009-17 model).
- The direct or indirect ability to make decisions about the entity's activities through voting rights or similar rights (ASC 810 model).
- The obligation to absorb the expected losses of the entity.
- The right to receive the expected residual returns of the entity.

BNY Mellon's VIEs generally include retail, institutional and alternative investment funds offered to its retail and institutional customers in which it acts as the fund's investment manager. BNY Mellon earns management fees on these funds as well as performance fees in certain funds. It may also provide start-up capital in its new funds. These VIEs are included in the scope of ASU 2010-10 and are reviewed for consolidation based on the guidance in ASC 810.

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BNY Mellon applies ASC 810 to its mutual funds, hedge funds, private equity funds, collective investment funds and real estate investment trusts. If these entities are determined to be VIEs, primary beneficiary calculations are prepared in accordance with ASC 810 to determine whether or not BNY Mellon is the primary beneficiary and required to consolidate the VIE. The primary beneficiary of a VIE is the party that absorbs a majority of the variable interests' expected losses, receives a majority of its expected residual returns or both.

The primary beneficiary calculations include estimates of ranges and probabilities of losses and returns from the funds. The calculated expected gains and expected losses are allocated to the variable interest holders of the funds, which are generally the fund's investors and which may include BNY Mellon, in order to determine which entity is required to consolidate the VIE, if any.

BNY Mellon has other VIEs, including securitization trusts, which are no longer considered QSPEs, and CLOs, in which BNY Mellon serves as the investment manager. In addition, we provide trust and custody services for a fee to entities sponsored by other corporations in which we have no other interest. These VIEs are evaluated under the guidance included in ASU 2009-17.

BNY Mellon has two securitizations and several CLOs, which are assessed for consolidation in accordance with ASU 2009-17.

The primary beneficiary of these VIEs is the entity whose variable interests provide it with a controlling financial interest, which includes the power to direct the activities that most significantly impact the VIE's economic performance and the

obligation to absorb losses of the VIE or the right to receive benefits of the VIE that could potentially be significant to the VIE.

In order to determine if it has a controlling financial interest in these VIEs, BNY Mellon assesses the VIE's purpose and design along with the risks it was designed to create and pass through to its variable interest holders. We also assess our involvement in the VIE and the involvement of any other variable interest holders in the VIE.

Generally, as the sponsor and the manager of its VIEs, BNY Mellon has the power to control the activities that significantly impact the VIE's economic performance. Both a qualitative and quantitative analysis of BNY Mellon's variable interests are performed to determine if BNY Mellon has the obligation to absorb losses of the VIE or the right to receive benefits of the VIE that could potentially be significant to the VIE. The analyses included assessments related to the expected performance of the VIEs and its related impact on BNY Mellon's seed capital, management fees or residual interests in the VIEs. We also assess any potential impact the VIE's expected performance has on our performance fees.

The following table presents the incremental assets and liabilities included in BNY Mellon's consolidated financial statements, after applying intercompany eliminations, as of Sept. 30, 2010 based on the assessments performed in accordance with ASC 810 and ASU 2009-17. The net assets of any consolidated VIE are solely available to settle the liabilities of the VIE and to settle any investors' ownership liquidation requests, including any seed capital invested in the VIE by BNY Mellon.

**Investments consolidated under ASC 810 at Sept. 30, 2010**

| <i>(in millions)</i> | Asset<br>Management<br>funds | Securitizations | Total<br>consolidated<br>investments |
|----------------------|------------------------------|-----------------|--------------------------------------|
| Available for sale   | \$ -                         | \$ 481          | \$ 481                               |
| Trading assets       | 14,149                       | -               | 14,149                               |
| Other assets         | 456                          | -               | 456                                  |

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|                          |    |        |    |     |    |        |
|--------------------------|----|--------|----|-----|----|--------|
| Total assets             | \$ | 14,605 | \$ | 481 | \$ | 15,086 |
| Trading liabilities      |    | 13,397 |    | -   |    | 13,397 |
| Other liabilities        |    | 1      |    | 410 |    | 411    |
| Total liabilities        | \$ | 13,398 | \$ | 410 | \$ | 13,808 |
| Noncontrolling interests | \$ | 677    | \$ | -   | \$ | 677    |

BNY Mellon voluntarily provided capital support agreements to certain VIEs. With the exception of these agreements, we are not contractually required to provide financial or any other support to any of our VIEs. Additionally, creditors of any consolidated VIEs do not have any recourse to the general credit of BNY Mellon.

### *Non-consolidated VIEs*

As of Sept. 30, 2010, the following assets related to the VIEs, where BNY Mellon is not the primary beneficiary, are included in its consolidated financial statements.

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### Notes to Consolidated Financial Statements (continued)

#### Non-consolidated VIEs at Sept. 30, 2010

| (in millions) | Assets | Liabilities | Maximum loss exposure |
|---------------|--------|-------------|-----------------------|
| Trading       | \$ 38  | \$ -        | \$ 38                 |
| Other         | 21     | -           | 21                    |
| Total         | \$ 59  | \$ -        | \$ 59                 |

The maximum loss exposure indicated in the above table relates solely to BNY Mellon's seed capital or residual interests invested in the VIEs.

#### Credit supported VIEs

BNY Mellon voluntarily provided limited credit support to certain money market, collective, commingled and separate account funds (the Funds). Entering into such support agreements represents an event under ASC 810, and is subject to its interpretations.

In analyzing the Funds for which credit support was provided, it was determined that interest rate risk and credit risk are the two main risks that the Funds are designed to create and pass through to their investors. Accordingly, interest rate and credit risk were analyzed to determine if BNY Mellon was the primary beneficiary of each of the Funds.

BNY Mellon's analysis of the credit risk variability and interest rate risk variability associated with the supported Funds resulted in BNY Mellon not being the primary beneficiary and therefore the Funds were not consolidated.

The table below shows the financial statement items related to non-consolidated VIEs to which we have provided credit support agreements at Sept. 30, 2010 and Dec. 31, 2009.

#### Credit supported VIEs at Sept. 30, 2010

| (in millions) | Assets | Liabilities | Maximum loss exposure |
|---------------|--------|-------------|-----------------------|
| Other         | \$ -   | \$ -        | \$ 13                 |

#### Credit supported VIEs at Dec. 31, 2009

| (in millions) | Assets | Liabilities | Maximum loss exposure |
|---------------|--------|-------------|-----------------------|
| Other         | \$ -   | \$ 14       | \$ 40                 |

#### Consolidated credit supported VIEs

Certain funds have been created solely with securities that are subject to credit support agreements where we have agreed to absorb the majority of loss. Accordingly, these funds have been consolidated into BNY Mellon and have affected the following financial statement items at Sept. 30, 2010 and Dec. 31, 2009.

#### Consolidated credit supported VIEs at Sept. 30, 2010

| (in millions) | Assets | Liabilities | Maximum loss exposure |
|---------------|--------|-------------|-----------------------|
|---------------|--------|-------------|-----------------------|

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|                    |       |        |       |
|--------------------|-------|--------|-------|
| Available-for-sale | \$ 51 | \$ -   | \$ 51 |
| Other              | -     | 129    | 48    |
| Total              | \$ 51 | \$ 129 | \$ 99 |

### Consolidated credit supported VIEs at Dec. 31, 2009

| <i>(in millions)</i> | Assets | Liabilities | Maximum<br>loss<br>exposure |
|----------------------|--------|-------------|-----------------------------|
| Available-for-sale   | \$ 47  | \$ -        | \$ 47                       |
| Other                | -      | 190         | 46                          |
| Total                | \$ 47  | \$ 190      | \$ 93                       |

The maximum loss exposure shown above for the credit support agreements provided to BNY Mellon's VIEs primarily reflects a complete loss on the Lehman Brothers Holdings Inc. securities for BNY Mellon's clients that accepted our offer of support. As of Sept. 30, 2010, BNY Mellon recorded \$129 million in liabilities related to its VIEs for which credit support agreements were provided.

### Note 14 Fair value of financial instruments

The carrying amounts of our financial instruments (i.e., monetary assets and liabilities) are determined under different accounting methods see Note 1 to the Consolidated Financial Statements contained in BNY Mellon's 2009 Annual Report on Form 10-K. The following disclosure discusses these instruments on a uniform fair value basis. However, active markets do not exist for a significant portion of these instruments, principally loans and commitments. As a result, fair value determinations require significant subjective judgments regarding future cash flows. Other judgments would result in different fair values. Among the assumptions we used are discount rates ranging principally from 0.15% to 5.75% at Sept. 30, 2010 and 0.05% to 6.27% at Dec. 31, 2009. The fair value information supplements

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### Notes to Consolidated Financial Statements (continued)

the basic financial statements and other traditional financial data presented throughout this report.

Note 15, Fair value measurement presents assets and liabilities measured at fair value by the three level valuation hierarchy established under ASC 820, as well as a roll forward schedule of fair value measurements using significant unobservable inputs.

A summary of the practices used for determining fair value is as follows.

#### *Interest-bearing deposits with banks*

The fair value of interest-bearing deposits with banks is based on discounted cash flows.

#### *Securities, trading activities, and derivatives used for ALM*

The fair value of securities and trading assets and liabilities is based on quoted market prices, dealer quotes, or pricing models. Fair value amounts for derivative instruments, such as options, futures and forward rate contracts, commitments to purchase and sell foreign exchange, and foreign currency swaps, are similarly determined. The fair value of over-the-counter interest rate swaps is the discounted value of projected future cash flows, adjusted for other factors including, but not limited to and if applicable, optionality and implied volatilities, as well as counterparty credit.

#### *Loans and commitments*

For residential mortgage loans, fair value is estimated using discounted cash flow analyses, adjusting where appropriate for prepayment estimates, using interest rates currently being offered for loans with similar terms and maturities to borrowers. To determine the fair value of other types of loans, BNY Mellon uses discounted cash flows using current market rates. The fair value of commitments to extend credit, standby letters of credit, and commercial letters of credit is based upon the cost to settle the commitment.

#### *Other financial assets*

Fair value is assumed to equal carrying value for these assets due to their short maturity.

#### *Deposits, borrowings and long-term debt*

The fair value of noninterest-bearing deposits and payables to customers and broker-dealers is assumed to be their carrying amount. The fair value of interest-bearing deposits, borrowings, and long-term debt is based upon current rates for instruments of the same remaining maturity or quoted market prices for the same or similar issues.

### Summary of financial instruments

| (in millions)                        | Sept. 30, 2010  |                      | Dec. 31, 2009   |                      |
|--------------------------------------|-----------------|----------------------|-----------------|----------------------|
|                                      | Carrying amount | Estimated fair value | Carrying amount | Estimated fair value |
| <b>Assets:</b>                       |                 |                      |                 |                      |
| Interest-bearing deposits with banks | \$ 60,293       | \$ 60,253            | \$ 56,302       | \$ 56,374            |
| Securities                           | 66,803          | 67,206               | 60,461          | 60,544               |
| Trading assets                       | 9,860           | 9,860                | 6,001           | 6,001                |
| Loans and commitments                | 34,141          | 34,275               | 32,673          | 32,712               |
| Derivatives used for ALM             | 906             | 906                  | 422             | 422                  |



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|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Other financial assets   | 27,938     | 27,938     | 18,793     | 18,793     |
| Total financial assets   | 199,941    | 200,438    | \$ 174,652 | \$ 174,846 |
| Assets of discontinued operations                                    | 310        | 310        | 2,242      | 2,242      |
| Assets of consolidated asset management funds primarily trading      | 14,605     | 14,605     | -          | -          |
| Non-financial assets   | 39,301     |            | 35,330     |            |
| Total assets   | \$ 254,157 |            | \$ 212,224 |            |
| <b>Liabilities:</b>  |            |            |            |            |
| Noninterest-bearing deposits   | \$ 37,247  | \$ 37,247  | \$ 33,477  | \$ 33,477  |
| Interest-bearing deposits  | 111,734    | 111,728    | 101,573    | 101,570    |
| Payables to customers and broker-dealers                             | 10,895     | 10,895     | 10,721     | 10,721     |
| Borrowings   | 5,730      | 5,730      | 3,922      | 3,922      |
| Long-term debt   | 16,720     | 17,464     | 17,234     | 17,110     |
| Trading liabilities  | 10,102     | 10,102     | 6,396      | 6,396      |
| Derivatives used for ALM   | 54         | 54         | 71         | 71         |
| Total financial liabilities  | \$ 192,482 | \$ 193,220 | \$ 173,394 | \$ 173,267 |
| Liabilities of discontinued operations                               | -          | -          | 1,608      | 1,608      |
| Liabilities of consolidated asset management funds primarily trading | 13,398     | 13,398     | -          | -          |
| Non-financial liabilities  | 15,386     |            | 8,219      |            |
| Total liabilities  | \$ 221,266 |            | \$ 183,221 |            |

The table below summarizes the carrying amount of the hedged financial instruments and the related notional amount of the hedge and estimated fair value

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(unrealized gain (loss)) of the derivatives that were linked to these items:

**Hedged financial instruments**

| <i>(in millions)</i>      | Carrying<br>amount | Notional<br>amount | Unrealized<br>Gain | (Loss)  |
|---------------------------|--------------------|--------------------|--------------------|---------|
| <b>At Sept. 30, 2010:</b> |                    |                    |                    |         |
| Securities held-for-sale  | \$ 1,931           | \$ 2,228           | \$ -               | \$ (51) |
| Deposits                  | 28                 | 25                 | 2                  | -       |
| Long-term debt            | 12,584             | 11,467             | 904                | (3)     |
| <b>At Dec. 31, 2009:</b>  |                    |                    |                    |         |
| Loans                     | \$ 1               | \$ 1               | \$ -               | \$ -    |
| Securities held-for-sale  | 216                | 211                | -                  | (12)    |
| Deposits                  | 26                 | 25                 | -                  | (4)     |
| Long-term debt            | 12,378             | 11,599             | 422                | (55)    |

**Note 15 Fair value measurement**

The guidance related to Fair Value Measurement, included in ASC 820 defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date and establishes a framework for measuring fair value. It establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date and expands the disclosures about instruments measured at fair value. ASC 820 requires consideration of a company's own creditworthiness when valuing liabilities.

The standard provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The objective is to determine from weighted indicators of fair value a reasonable point within the range that is most representative of fair value under current market conditions.

*Determination of fair value*

Following is a description of our valuation methodologies for assets and liabilities measured at fair value. We have established processes for

determining fair values. Fair value is based upon quoted market prices, where available. For financial instruments where quotes from recent exchange transactions are not available, we determine fair value based on discounted cash flow analysis, comparison to similar instruments, and the use of financial models. Discounted cash flow analysis is dependent upon estimated future cash flows and the level of interest rates. Model-based pricing uses inputs of observable prices for interest rates, foreign exchange rates, option volatilities and other factors. Models are benchmarked and validated by an independent internal risk management function. Our valuation process takes into consideration factors such as counterparty credit quality, liquidity, concentration concerns, observability of model parameters and the results of stress tests. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value.

Most derivative contracts are valued using internally developed models which are calibrated to observable market data and employ standard market pricing theory for their valuations. An initial risk-neutral valuation is performed on each position assuming time-discounting based on a AA credit curve. Then, to arrive at a fair value that incorporates counterparty credit risk, a credit adjustment is made to these results by discounting each trade's expected exposures to the counterparty using the counterparty's credit spreads, as implied by the credit default swap market. We also adjust expected liabilities to the counterparty using BNY Mellon's own credit spreads, as implied by the credit default swap market. Accordingly, the valuation of our derivative position is sensitive to the current changes in our own credit spreads as well as those of our counterparties.

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In certain cases, we may face additional costs to exit large risk positions or recent prices may not be observable for instruments that trade in inactive or less active markets. The costs to exit large risk positions are based on evaluating the negative change in the market during the time it would take for us to bring those positions to normal market levels for those instruments. Upon evaluating the uncertainty in valuing financial instruments subject to liquidity issues, we make an adjustment to their value. The determination of the liquidity adjustment includes the availability of external quotes, the time since the latest available quote and the price volatility of the instrument.

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### **Notes to Consolidated Financial Statements (continued)**

Certain parameters in some financial models are not directly observable and, therefore, are based on managements' estimates and judgments. These financial instruments are normally traded less actively. Examples include certain credit products where parameters such as correlation and recovery rates are unobservable. We apply valuation adjustments to mitigate the possibility of error and revision in the model based estimate value.

The methods described above may produce a current fair value calculation that may not be indicative of net realizable value or reflective of future fair values. We believe our methods of determining fair value are appropriate and consistent with other market participants. However, the use of different methodologies or different assumptions to value certain financial instruments could result in a different estimate of fair value.

#### *Valuation hierarchy*

ASC 820 establishes a three-level valuation hierarchy for disclosure of fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are described below.

**Level 1:** Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 1 assets and liabilities include debt and equity securities and derivative financial instruments actively traded on exchanges and U.S. Treasury securities and U.S. Government securities that are actively traded in highly liquid over the counter markets.

**Level 2:** Observable inputs other than Level 1 prices, for example, quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs that are observable or can be corroborated, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 assets and liabilities include debt instruments that are traded less frequently than exchange traded securities and derivative instruments whose model inputs are observable in the market or can be corroborated by market observable data. Examples in this category are certain variable and fixed rate agency and non-agency securities, corporate debt securities and derivative contracts.

**Level 3:** Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Examples in this category include interests in certain securitized financial assets, certain private equity investments, and derivative contracts that are highly structured or long-dated.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

#### *Loans and unfunded lending-related commitments*

Where quoted market prices are not available, we generally base the fair value of loans and unfunded lending-related commitments on observable market prices of similar instruments, including bonds, credit derivatives and loans with similar characteristics. If observable market prices are not available, we base the fair value on estimated cash flows adjusted for credit risk which are discounted using an interest rate appropriate for the maturity of the applicable loans or the unfunded commitments.

Unrealized gains and losses on unfunded lending commitments carried at fair value are classified in Other assets and Other liabilities, respectively. Loans and unfunded lending commitments carried at fair value are generally classified within Level 2 of the valuation hierarchy.

#### *Securities*

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Where quoted prices are available in an active market, we classify the securities within Level 1 of the valuation hierarchy. Securities are defined as both long and short positions. Level 1 securities include highly liquid government bonds and exchange-traded equities.

If quoted market prices are not available, we estimate fair values using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include certain agency and non-agency mortgage-backed securities, commercial mortgage-backed securities and European floating rate notes.

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### **Notes to Consolidated Financial Statements** (continued)

For securities where quotes from recent transactions are not available for identical securities, we determine fair value primarily based on pricing sources with reasonable levels of price transparency that employ financial models or obtain comparison to similar instruments to arrive at consensus prices.

Specifically, the pricing sources obtain recent transactions for similar types of securities (e.g., vintage, position in the securitization structure) and ascertain variables such as discount rate and speed of prepayment for the types of transaction and apply such variables to similar types of bonds. We view these as observable transactions in the current market place and classify such securities as Level 2. Pricing sources discontinue pricing any specific security whenever they determine there is insufficient observable data to provide a good faith opinion on price.

In addition, we have significant investments in more actively traded agency RMBS and the pricing sources derive the prices for these securities largely from quotes they obtain from three major inter-dealer brokers. The pricing sources receive their daily observed trade price and other information feeds from the inter-dealer brokers.

For securities with bond insurance, the financial strength of the insurance provider is analyzed and that information is included in the fair value assessment for such securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, we classify those securities in Level 3 of the valuation hierarchy. Securities classified within Level 3 primarily include other retained interests in securitizations, securities of state and political subdivisions and other debt securities.

At Sept. 30, 2010, approximately 99% of our securities were valued by pricing sources with reasonable levels of price transparency. Less than 1% of our securities were priced based on economic models and non-binding dealer quotes, and are included in Level 3 of the ASC 820 hierarchy.

#### *Consolidated collateralized loan obligations*

BNY Mellon values assets in consolidated CLOs using observable market prices observed from the secondary loan market. The returns to the note holders are solely dependent on the assets and

accordingly equal the value of those assets. Based on the structure of the CLOs, the valuation of the assets is attributable to the senior note holders. Changes in the values of assets and liabilities are reflected in the income statement as investment income and interest of asset management fund note holders, respectively.

#### *Derivatives*

We classify exchange-traded derivatives valued using quoted prices in Level 1 of the valuation hierarchy. Examples include exchanged-traded equity and foreign exchange options. Since few other classes of derivative contracts are listed on an exchange, most of our derivative positions are valued using internally developed models that use as their basis readily observable market parameters and we classify them in Level 2 of the valuation hierarchy. Such derivatives include basic interest rate swaps and options and credit default swaps. Derivatives valued using models with significant unobservable market parameters and that are traded less actively or in markets that lack two way flow, are classified in Level 3 of the valuation hierarchy. Examples include long-dated interest rate or currency swaps, where swap rates may be unobservable for longer maturities; and certain credit products, where correlation and recovery rates are unobservable. Certain interest rate swaps with counterparties that are highly structured entities require significant judgment and analysis to adjust the value determined by standard pricing models. The fair value of these interest rate swaps compose less than 1% of our derivative financial instruments. Additional disclosures of derivative instruments are provided in Note 17 of Notes to Consolidated Financial Statements.

#### *Seed capital*

In our Asset Management business we manage investment assets, including equities, fixed income, money market and alternative investment funds for institutions and other investors; as part of that activity we make seed capital investments in certain funds. Seed capital is included in

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trading assets, securities available-for-sale and other assets, depending on the nature of the investment. When applicable, we value seed capital based on the published net asset value ( NAV ) of the fund. We include funds in which ownership interests in the fund are publicly-traded in an active market and institutional funds in which investors trade in and out daily in Level 1 of the valuation hierarchy. We

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### **Notes to Consolidated Financial Statements** (continued)

include open-end funds where investors are allowed to sell their ownership interest back to the fund less frequently than daily and where our interest in the fund contains no other rights or obligations in Level 2 of the valuation hierarchy. However, we generally include investments in funds which allow investors to sell their ownership interest back to the fund less frequently than monthly in Level 3, unless actual redemption prices are observable.

For other types of investments in funds, we consider all of the rights and obligations inherent in our ownership interest, including the reported NAV as well as other factors that affect the fair value of our interest in the fund. To the extent the NAV measurements reported for the investments are based on unobservable inputs or include other rights and obligations (e.g., obligation to meet cash calls), we generally classify them in Level 3 of the valuation hierarchy.

#### *Certain interests in securitizations*

For certain interests in securitizations which are classified in securities available-for-sale and other assets, we use discounted cash flow models which generally include assumptions of projected finance charges related to the securitized assets, estimated net credit losses, prepayment assumptions and estimates of payments to third-party investors. When available, we compare our fair value estimates and assumptions to market activity and to the actual results of the securitized portfolio. Changes in these assumptions may significantly impact our estimate of fair value of the interests in securitizations; accordingly, we generally classify them in Level 3 of the valuation hierarchy.

#### *Private equity investments*

Our Other business includes holdings of nonpublic private equity investment through funds managed by third party investment managers and, to a lesser extent, direct investment in private equities. Nonpublic private equity investments generally lack quoted market prices, are less liquid and may be

long term; accordingly, we must apply significant judgment in determining their fair value. We value private equity investments initially based upon the transaction price which we subsequently adjust to reflect expected exit values as evidenced by financing and sale transactions with third parties or through ongoing reviews by the investment managers.

The investment managers consider a number of factors in changes in valuation including current operating performance and future expectations of the particular investment, industry valuations of comparable public companies, changes in market outlook and the financing environment. Nonpublic private equity investments are included in Level 3 of the valuation hierarchy.

Private equity investments also include publicly held equity investments, generally obtained through the initial public offering of privately held equity investments. These equity investments are often held in a partnership structure. Publicly held investments are marked-to-market at the quoted public value less adjustments for regulatory or contractual sales restrictions or adjustments to reflect the difficulty in selling a partnership interest.

Discounts for restrictions are quantified by analyzing the length of the restriction period and the volatility of the equity security. Publicly held investments are primarily classified in Level 2 of the valuation hierarchy.

The following tables present the financial instruments carried at fair value at Sept. 30, 2010 and Dec. 31, 2009, by caption on the consolidated balance sheet and by ASC 820 valuation hierarchy (as described above). We have included credit ratings information in certain of the tables because the information indicates the degree of credit risk to which we are exposed, and significant changes in ratings classifications could result in increased risk for us. For the nine months ended Sept. 30, 2010, there were no transfers between Level 1 and Level 2.



**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Assets and liabilities measured at fair value on a recurring basis at Sept. 30, 2010***(dollar amounts in millions)*

|  | Level 1          | Level 2          | Level 3       | Netting (a)        | Total carrying value |
|--|------------------|------------------|---------------|--------------------|----------------------|
| <b>Available-for-sale securities:</b>                      |                  |                  |               |                    |                      |
| U.S. Treasury  | \$ 8,852         | \$ -             | \$ -          | \$ -               | \$ 8,852             |
| U.S. government agencies                                   | -                | 1,206            | -             | -                  | 1,206                |
| State and political subdivisions                           | -                | 523              | 10            | -                  | 533                  |
| Agency RMBS  | -                | 19,201           | -             | -                  | 19,201               |
| Alt-A RMBS   | -                | 486              | -             | -                  | 486                  |
| Prime RMBS   | -                | 1,324            | -             | -                  | 1,324                |
| Subprime RMBS  | -                | 499              | -             | -                  | 499                  |
| Other RMBS   | -                | 1,445            | -             | -                  | 1,445                |
| Commercial MBS   | -                | 2,726            | -             | -                  | 2,726                |
| Asset-backed CLOs  | -                | 252              | -             | -                  | 252                  |
| Other asset-backed securities                              | -                | 539              | -             | -                  | 539                  |
| Equity securities (b)                                      | 511              | 693              | -             | -                  | 1,204                |
| Sovereign debt   | -                | 8,847            | -             | -                  | 8,847                |
| Foreign covered bonds                                      | 2,522            | 501              | -             | -                  | 3,023                |
| Other debt securities (b)                                  | 109              | 3,329            | 56            | -                  | 3,494                |
| Grantor Trust Alt-A RMBS                                   | -                | 2,543            | -             | -                  | 2,543                |
| Grantor Trust Prime RMBS                                   | -                | 1,909            | -             | -                  | 1,909                |
| Grantor Trust Subprime RMBS                                | -                | 155              | -             | -                  | 155                  |
| Total available-for-sale                                   | 11,994           | 46,178           | 66            | -                  | 58,238               |
| <b>Trading assets:</b>                                     |                  |                  |               |                    |                      |
| Debt and equity instruments (c)                            | 1,905            | 1,096            | 20            | -                  | 3,021                |
| <b>Derivative assets:</b>                                  |                  |                  |               |                    |                      |
| Interest rate  | 416              | 21,077           | 70            | N/A                |                      |
| Foreign exchange   | 6,802            | 56               | -             | N/A                |                      |
| Equity   | 88               | 365              | 2             | N/A                |                      |
| Other  | -                | 1                | -             | N/A                |                      |
| Total derivative assets                                    | 7,306            | 21,499           | 72            | (22,038) (f)       | 6,839                |
| Total trading assets                                       | 9,211            | 22,595           | 92            | (22,038)           | 9,860                |
| Loans  | -                | 9                | 8             | -                  | 17                   |
| Other assets (d)   | 158              | 1,052            | 112           | -                  | 1,322                |
| <b>Subtotal assets of operations at fair value</b>         | <b>\$ 21,363</b> | <b>\$ 69,834</b> | <b>\$ 278</b> | <b>\$ (22,038)</b> | <b>\$ 69,437</b>     |
| Percent of assets prior to netting                         | 23.4%            | 76.3%            | 0.3%          |                    |                      |
| <b>Assets of consolidated asset management funds:</b>      |                  |                  |               |                    |                      |
| Trading assets   | 246              | 13,903           | -             | -                  | 14,149               |
| Other assets   | 317              | 139              | -             | -                  | 456                  |
| Total assets of consolidated asset management funds        | 563              | 14,042           | -             | -                  | 14,605               |
| <b>Total assets</b>  | <b>\$ 21,926</b> | <b>\$ 83,876</b> | <b>\$ 278</b> | <b>\$ (22,038)</b> | <b>\$ 84,042</b>     |
| Percent of assets prior to netting                         | 20.7%            | 79.0%            | 0.3%          |                    |                      |
| <b>Trading liabilities:</b>                                |                  |                  |               |                    |                      |
| Debt and equity instruments                                | \$ 1,787         | \$ 593           | \$ -          | \$ -               | \$ 2,380             |
| <b>Derivative liabilities:</b>                             |                  |                  |               |                    |                      |
| Interest rate  | -                | 21,887           | 171           | N/A                |                      |
| Foreign exchange   | 6,824            | 30               | -             | N/A                |                      |
| Equity   | 55               | 240              | 50            | N/A                |                      |
| Other  | -                | 3                | -             | N/A                |                      |
| Total derivative liabilities                               | 6,879            | 22,160           | 221           | (21,538) (f)       | 7,722                |
| Total trading liabilities                                  | 8,666            | 22,753           | 221           | (21,538)           | 10,102               |
| Long-term debt   | -                | 293              | -             | -                  | 293                  |
| Other liabilities (e)                                      | 2                | 711              | 2             | -                  | 715                  |
| <b>Subtotal liabilities at fair value</b>                  | <b>\$ 8,668</b>  | <b>\$ 23,757</b> | <b>\$ 223</b> | <b>\$ (21,538)</b> | <b>\$ 11,110</b>     |
| Percent of liabilities prior to netting                    | 26.5%            | 72.8%            | 0.7%          |                    |                      |
| <b>Liabilities of consolidated asset management funds:</b> |                  |                  |               |                    |                      |
| Trading liabilities  | -                | 13,397           | -             | -                  | 13,397               |

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|  |                 |                  |               |                    |                  |
|--|-----------------|------------------|---------------|--------------------|------------------|
| Other liabilities  | 1               | -                | -             | -                  | 1                |
| Total liabilities of consolidated asset management funds | 1               | 13,397           | -             | -                  | 13,398           |
| <b>Total liabilities</b>                                 | <b>\$ 8,669</b> | <b>\$ 37,154</b> | <b>\$ 223</b> | <b>\$ (21,538)</b> | <b>\$ 24,508</b> |
| Percent of liabilities prior to netting                  | 18.8%           | 80.7%            | 0.5%          |                    |                  |

- (a) ASC 815 permits the netting of derivative receivables and derivative payables under legally enforceable master netting agreements and permits the netting of cash collateral.
- (b) Includes seed capital and certain interests in securitizations.
- (c) Includes loans classified as trading assets and certain interests in securitizations.
- (d) Includes private equity investments, seed capital and derivatives in designated hedging relationships.
- (e) Includes the fair value adjustment for certain unfunded lending-related commitments and derivatives in designated hedging relationships and support agreements.
- (f) Netting cannot be disaggregated by product.

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Details of certain items measured at fair value on a recurring basis****Ratings****at Sept. 30, 2010***(dollar amounts in millions)*

|  | Total<br>carrying<br>value (a) | AAA/<br>AA- | A+/<br>A- | BBB+/<br>BBB- | BB+ and<br>lower |
|--|--------------------------------|-------------|-----------|---------------|------------------|
| <b>Alt-A RMBS, originated in:</b>                |                                |             |           |               |                  |
| 2007   | \$ 1                           | -%          | -%        | -%            | 100%             |
| 2006   | 195                            | -           | -         | -             | 100              |
| 2005   | 214                            | -           | -         | -             | 100              |
| 2004 and earlier                                 | 76                             | 71          | 25        | 4             | -                |
| Total Alt-A RMBS                                 | \$ 486                         | 11%         | 4%        | 1%            | 84%              |
| <b>Prime RMBS, originated in:</b>                |                                |             |           |               |                  |
| 2007   | \$ 282                         | 49%         | 28%       | 7%            | 16%              |
| 2006   | 175                            | -           | 39        | -             | 61               |
| 2005   | 337                            | 36          | -         | 13            | 51               |
| 2004 and earlier                                 | 530                            | 80          | 11        | 6             | 3                |
| Total prime RMBS                                 | \$ 1,324                       | 52%         | 16%       | 7%            | 25%              |
| <b>Subprime RMBS, originated in:</b>             |                                |             |           |               |                  |
| 2007   | \$ 6                           | -%          | -%        | 100%          | -%               |
| 2005   | 91                             | 26          | 12        | 13            | 49               |
| 2004 and earlier                                 | 402                            | 74          | 13        | 5             | 8                |
| Total subprime RMBS                              | \$ 499                         | 64%         | 13%       | 7%            | 16%              |
| <b>Commercial MBS - Domestic, originated in:</b> |                                |             |           |               |                  |
| 2007   | \$ 686                         | 84%         | 8%        | 8%            | -%               |
| 2006   | 617                            | 87          | 9         | -             | 4                |
| 2005   | 500                            | 100         | -         | -             | -                |
| 2004 and earlier                                 | 558                            | 100         | -         | -             | -                |
| Total commercial MBS - Domestic                  | \$ 2,361                       | 92%         | 5%        | 2%            | 1%               |
| <b>European Floating Rate Notes:</b>             |                                |             |           |               |                  |
| <b>United Kingdom</b>                            |                                |             |           |               |                  |
| Netherlands                                      | \$ 874                         | 99%         | 1%        | -%            | -%               |
| Other  | 152                            | 78          | 22        | -             | -                |
| Total European Floating Rate Notes               | 697                            | 64          | 36        | -             | -                |
| <b>Sovereign debt:</b>                           |                                |             |           |               |                  |
| United Kingdom                                   | \$ 1,723                       | 83%         | 17%       | -%            | -%               |
| Germany  | \$ 3,320                       | 100%        | -%        | -%            | -%               |
| France   | 3,133                          | 100         | -         | -             | -                |
| Netherlands                                      | 1,920                          | 100         | -         | -             | -                |
| Other  | 455                            | 100         | -         | -             | -                |
| Total sovereign debt                             | 19                             | 90          | 10        | -             | -                |
| <b>Foreign covered bonds:</b>                    |                                |             |           |               |                  |
| Germany  | \$ 8,847                       | 100%        | -%        | -%            | -%               |
| Canada   | \$ 2,522 (a)                   | 97%         | 3%        | -%            | -%               |
| Total foreign covered bonds                      | 501                            | 100         | -         | -             | -                |
| <b>Grantor Trust:</b>                            |                                |             |           |               |                  |
| <b>Alt-A RMBS, originated in:</b>                |                                |             |           |               |                  |
| 2007   | \$ 795                         | -%          | -%        | -%            | 100%             |
| 2006   | 670                            | -           | -         | -             | 100              |
| 2005   | 830                            | 2           | -         | 6             | 92               |
| 2004 and earlier                                 | 248                            | 22          | 45        | 20            | 13               |
| Total Grantor Trust-Alt-A RMBS                   | \$ 2,543                       | 3%          | 4%        | 4%            | 89%              |
| <b>Prime RMBS, originated in:</b>                |                                |             |           |               |                  |
| 2007   | \$ 710                         | -%          | -%        | -%            | 100%             |
| 2006   | 449                            | -           | -         | 3             | 97               |
| 2005   | 705                            | 1           | 5         | 1             | 93               |
| 2004 and earlier                                 | 45                             | 51          | 45        | -             | 4                |

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|                                   |          |     |    |    |      |
|-----------------------------------|----------|-----|----|----|------|
| Total Grantor Trust-Prime RMBS    | \$ 1,909 | 2%  | 3% | 1% | 94%  |
| Subprime RMBS, originated in:     |          |     |    |    |      |
| 2007                              | \$ 14    | -%  | -% | -% | 100% |
| 2006                              | 86       | -   | -  | -  | 100  |
| 2005                              | 13       | -   | -  | -  | 100  |
| 2004 and earlier                  | 42       | 51  | -  | -  | 49   |
| Total Grantor Trust-Subprime RMBS | \$ 155   | 14% | -% | -% | 86%  |

(a) At Sept. 30, 2010, the German foreign covered bonds are considered Level 1 in the valuation hierarchy. All other assets in this table are considered Level 2 assets in the valuation hierarchy.

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### Notes to Consolidated Financial Statements (continued)

#### Assets and liabilities measured at fair value on a recurring basis at Dec. 31, 2009

| <i>(dollar amounts in millions)</i>     | Level 1          | Level 2          | Level 3       | Netting (a)        | Total carrying value |
|---|------------------|------------------|---------------|--------------------|----------------------|
| <b>Available-for-sale securities:</b>   |                  |                  |               |                    |                      |
| U.S. Treasury                           | \$ 6,378         | \$ -             | \$ -          | \$ -               | \$ 6,378             |
| U.S. government agencies                | -                | 1,260            | -             | -                  | 1,260                |
| State and political subdivisions        | -                | 520              | -             | -                  | 520                  |
| Agency RMBS                             | -                | 18,455           | -             | -                  | 18,455               |
| Alt-A RMBS                              | -                | 537              | -             | -                  | 537                  |
| Prime RMBS                              | -                | 1,512            | -             | -                  | 1,512                |
| Subprime RMBS                           | -                | 447              | -             | -                  | 447                  |
| Other RMBS                              | -                | 1,770            | -             | -                  | 1,770                |
| Commercial MBS                          | -                | 2,590            | -             | -                  | 2,590                |
| Asset-backed CLOs                       | -                | 383              | 6             | -                  | 389                  |
| Other asset-backed securities           | -                | 836              | -             | -                  | 836                  |
| Equity securities (b)                   | 461              | 860              | -             | -                  | 1,321                |
| Other debt securities (b)               | 76               | 11,331           | 50            | -                  | 11,457               |
| Grantor Trust Class B certificates      | -                | 4,160            | -             | -                  | 4,160                |
| <b>Total available-for-sale</b>         | <b>6,915</b>     | <b>44,661</b>    | <b>56</b>     | <b>-</b>           | <b>51,632</b>        |
| <b>Trading assets:</b>                  |                  |                  |               |                    |                      |
| Debt and equity instruments (c)         | 524              | 745              | 170           | -                  | 1,439                |
| Derivative assets                       | 2,779            | 14,317           | 146           | (12,680)           | 4,562                |
| <b>Total trading assets</b>             | <b>3,303</b>     | <b>15,062</b>    | <b>316</b>    | <b>(12,680)</b>    | <b>6,001</b>         |
| Loans                                   | 2                | 12               | 25            | -                  | 39                   |
| Other assets (d)                        | 14               | 685              | 164           | -                  | 863                  |
| <b>Total assets at fair value</b>       | <b>\$ 10,234</b> | <b>\$ 60,420</b> | <b>\$ 561</b> | <b>\$ (12,680)</b> | <b>\$ 58,535</b>     |
| Percent of assets prior to netting      | 14.4%            | 84.8%            | 0.8%          |                    |                      |
| <b>Trading liabilities:</b>             |                  |                  |               |                    |                      |
| Debt and equity instruments             | \$ 442           | \$ 752           | \$ -          | \$ -               | \$ 1,194             |
| Derivative liabilities                  | 2,850            | 14,671           | 92            | (12,411)           | 5,202                |
| <b>Total trading liabilities</b>        | <b>3,292</b>     | <b>15,423</b>    | <b>92</b>     | <b>(12,411)</b>    | <b>6,396</b>         |
| Other liabilities (e)                   | 2                | 605              | 3             | -                  | 610                  |
| <b>Total liabilities at fair value</b>  | <b>\$ 3,294</b>  | <b>\$ 16,028</b> | <b>\$ 95</b>  | <b>\$ (12,411)</b> | <b>\$ 7,006</b>      |
| Percent of liabilities prior to netting | 17.0%            | 82.5%            | 0.5%          |                    |                      |

(a) ASC 815 permits the netting of derivative receivables and derivative payables under legally enforceable master netting agreements and permits the netting of cash collateral.

(b) Includes seed capital and certain interests in securitizations.

(c) Includes loans classified as trading assets and certain interests in securitizations.

(d) Includes private equity investments, seed capital and derivatives in designated hedging relationships.

(e) Includes the fair value adjustment for certain unfunded lending-related commitments and derivatives in designated hedging relationships and support agreements.

#### Changes in Level 3 fair value measurements

The tables below include a roll forward of the balance sheet amounts for the three and nine month periods ended Sept. 30, 2010 and 2009 (including the change in fair value), for financial instruments classified in Level 3 of the valuation hierarchy.

Our classification of a financial instrument in Level 3 of the valuation hierarchy is based on the significance of the unobservable factors to the overall fair value measurement. However, these instruments generally include other observable components that are actively quoted or validated to third party sources; accordingly, the gains and losses in the table below include changes in fair value due to observable parameters as well as the unobservable parameters in our valuation methodologies. We also frequently manage the risks of Level 3

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financial instruments using securities and derivatives positions that are Level 1 or 2 instruments which are not included in the table; accordingly, the gains or losses below do not reflect the effect of our risk management activities related to the Level 3 instruments.

In accordance with ASC 820, BNY Mellon adjusts the discount rate on securities to reflect what they would sell for in an orderly market (model price) and compares the model prices to prices provided by pricing sources. If the difference between the model price and the prices provided by pricing sources is outside of established thresholds, the securities are included in Level 3.

**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Fair value measurements using significant unobservable****inputs three months ended Sept. 30, 2010**

|                                  |                          | Total realized/unrealized gains/(losses) recorded in Comprehensive income |      | Purchases, issuances and settlements, net | Transfers in/(out) of Level 3 | Fair value Sept. 30, 2010 | Change in unrealized gains and (losses) related to instruments held at Sept. 30, 2010 |
|----------------------------------|--------------------------|---|------|---|-------------------------------|---------------------------|---|
| (in millions)                    | Fair value June 30, 2010 | Income  |      |   |                               |                           |   |
| Available-for-sale securities:   |                          |   |      |   |                               |                           |   |
| State and political subdivisions | \$ 9                     | \$ -  | \$ 1 | \$ -                                      | \$ -                          | \$ 10                     | \$ 1  |
| Other debt securities            | 49                       | -   | -    | 2   | 5                             | 56                        | -   |
| Total available-for-sale         | 58                       | -(a)  | 1    | 2   | 5                             | 66                        | 1   |
| Trading assets:                  |                          |   |      |   |                               |                           |   |
| Debt and equity instruments      | 20                       | -(b)  | -    | -   | -                             | 20                        | -   |
| Derivative assets:               |                          |   |      |   |                               |                           |   |
| Interest rate                    | 83                       | (13)  | -    | -   | -                             | 70                        | (13)  |
| Equity                           | 3                        | (1)   | -    | -   | -                             | 2                         | (1)   |
| Total derivative assets          | 86                       | (14) (b)  | -    | -   | -                             | 72                        | (14)  |
| Total trading assets             | 106                      | (14)  | -    | -   | -                             | 92                        | (14)  |
| Loans                            | 8                        | -   | -    | -   | -                             | 8                         | -   |
| Other assets                     | 109                      | 4 (c)   | -    | -   | (1)                           | 112                       | -   |
| Total assets                     | \$ 281                   | \$ (10)   | \$ 1 | \$ 2                                      | \$ 4 (d)                      | \$ 278                    | \$ (13)   |
| Derivative liabilities:          |                          |   |      |   |                               |                           |   |
| Interest rate                    | \$ (124)                 | \$ (39)   | \$ - | \$ (9)                                    | \$ 1                          | \$ (171)                  | \$ (39)   |
| Equity                           | (50)                     | 1   | -    | (1)                                       | -                             | (50)                      | 1   |
| Total derivative liabilities     | (174)                    | (38) (b)  | -    | (10)                                      | 1                             | (221)                     | (38)  |
| Other liabilities                | (2)                      | -   | -    | -   | -                             | (2)                       | -   |
| Total liabilities                | \$ (176)                 | \$ (38)   | \$ - | \$ (10)                                   | \$ 1                          | \$ (223)                  | \$ (38)   |

**Fair value measurements using significant unobservable****inputs three months ended Sept. 30, 2009**

|                                |                          | Total realized/unrealized gains/(losses) recorded in Comprehensive income |         | Purchases, issuances and settlements, net | Transfers in/(out) of Level 3 | Fair value Sept. 30, 2009 | Change in unrealized gains and (losses) related to instruments held at Sept. 30, 2009 |
|--------------------------------|--------------------------|---|---------|---|-------------------------------|---------------------------|---|
| (in millions)                  | Fair value June 30, 2009 | Income  |         |   |                               |                           |   |
| Available-for-sale securities: |                          |   |         |   |                               |                           |   |
| Alt-A RMBS                     | \$ 91                    | \$ -  | \$ -    | \$ -                                      | \$ (91)                       | \$ -                      | \$ -  |
| Prime RMBS                     | 590                      | -   | -       | -   | (590)                         | -                         | -   |
| Subprime RMBS                  | 469                      | -   | -       | -   | (469)                         | -                         | -   |
| Commercial MBS                 | 478                      | -   | -       | -   | (478)                         | -                         | -   |
| Asset-backed CDOs              | 6                        | -   | (2)     | -   | -                             | 4                         | (2)   |
| Other asset-backed securities  | 10                       | -   | -       | -   | (10)                          | -                         | -   |
| Equity securities              | 16                       | -   | -       | -   | (16)                          | -                         | -   |
| Other debt securities          | 152                      | -   | -       | (1)                                       | (106)                         | 45                        | -   |
| Total available-for-sale       | 1,812                    | -   | (2) (a) | (1)                                       | (1,760)                       | 49                        | (2)   |
| Trading assets:                |                          |   |         |   |                               |                           |   |
| Debt and equity instruments    | 221                      | (6)   | -       | (20)                                      | (25)                          | 170                       | 3   |
| Derivative assets              | 145                      | (7)   | 5       | (3)                                       | -                             | 140                       | -   |
| Total trading assets           | 366                      | (13) (b)  | 5       | (23)                                      | (25)                          | 310                       | 3   |
| Loans                          | -                        | -   | -       | -   | 31                            | 31                        | -   |
| Other assets                   | 162                      | 5 (c)   | -       | 4   | (1)                           | 170                       | -   |
| Total assets                   | \$ 2,340                 | \$ (8)  | \$ 3    | \$ (20)                                   | \$ (1,755)                    | \$ 560                    | \$ 1  |
| Trading liabilities:           |                          |   |         |   |                               |                           |   |
| Derivative liabilities         | \$ (90)                  | \$ 2 (b)  | \$ (26) | \$ -                                      | \$ -                          | \$ (114)                  | \$ -  |

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|                   |         |       |         |      |        |          |        |
|-------------------|---------|-------|---------|------|--------|----------|--------|
| Other liabilities | (3)     | 2 (c) | -       | -    | (2)    | (3)      | (2)    |
| Total liabilities | \$ (93) | \$ 4  | \$ (26) | \$ - | \$ (2) | \$ (117) | \$ (2) |

- (a) Realized gains (losses) are reported in securities gains (losses). Unrealized gains (losses) are reported in accumulated other comprehensive loss except for other than temporary impairment losses which are recorded in securities gains (losses).
- (b) Reported in foreign exchange and other trading revenue.
- (c) Reported in foreign exchange and other trading revenue, except for derivatives in designated hedging relationships which are recorded in interest revenue and interest expense.
- (d) Primarily relates to investments consolidated in accordance with ASC 810.

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**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Fair value measurements using significant unobservable****inputs nine months ended Sept. 30, 2010**

|                                  | Fair value<br>Dec.<br>31,<br>2009 | Total realized/unrealized<br>gains/(losses) recorded in<br>Income | Comprehensive<br>income | Purchases,<br>issuances and<br>settlements,<br>net | Transfers<br>in/(out)<br>of Level 3 | Fair value<br>Sept.<br>30,<br>2010 | Change in<br>unrealized gains and<br>(losses)<br>related to<br>instruments<br>held at<br>Sept. 30,<br>2010 |
|----------------------------------|-----------------------------------|---|-------------------------|--|-------------------------------------|------------------------------------|--|
| <i>(in millions)</i>             |                                   |   |                         |  |                                     |                                    |  |
| Available-for-sale securities:   |                                   |   |                         |  |                                     |                                    |  |
| State and political subdivisions | \$ -                              | \$ -  | \$ 1                    | \$ -   | \$ 9                                | \$ 10                              | \$ 1   |
| Asset-backed CLOs                | 6                                 | -   | -                       | -  | (6)                                 | -                                  | -  |
| Other debt securities            | 50                                | -   | -                       | 10   | (4)                                 | 56                                 | -  |
| Total available-for-sale         | 56                                | -(a)  | 1                       | 10   | (1)                                 | 66                                 | 1  |
| Trading assets:                  |                                   |   |                         |  |                                     |                                    |  |
| Debt and equity instruments      | 170                               | (1) (b)   | -                       | 4  | (153)                               | 20                                 | -  |
| Derivative assets:               |                                   |   |                         |  |                                     |                                    |  |
| Interest rate                    | 121                               | (52)  | -                       | -  | 1                                   | 70                                 | (54)   |
| Equity                           | 25                                | (23)  | -                       | -  | -                                   | 2                                  | (24)   |
| Total derivative assets          | 146                               | (75) (b)  | -                       | -  | 1                                   | 72                                 | (78)   |
| Total trading assets             | 316                               | (76)  | -                       | 4  | (152)                               | 92                                 | (78)   |
| Loans                            | 25                                | 2 (c)   | -                       | (18)   | (1)                                 | 8                                  | -  |
| Other assets                     | 164                               | 9 (c)   | -                       | (1)  | (60)                                | 112                                | -  |
| Total assets                     | \$ 561                            | \$ (65)   | \$ 1                    | \$ (5)   | \$ (214) (d)                        | \$ 278                             | \$ (77)  |
| Derivative liabilities:          |                                   |   |                         |  |                                     |                                    |  |
| Interest rate                    | \$ (54)                           | \$ (109)  | \$ -                    | \$ (9)   | \$ 1                                | \$ (171)                           | \$ (108)   |
| Equity                           | (38)                              | (11)  | -                       | (1)  | -                                   | (50)                               | (1)  |
| Total derivative liabilities     | (92)                              | (120) (b)   | -                       | (10)   | 1                                   | (221)                              | (109)  |
| Other liabilities                | (3)                               | 1 (c)   | -                       | -  | -                                   | (2)                                | -  |
| Total liabilities                | \$ (95)                           | \$ (119)  | \$ -                    | \$ (10)  | \$ 1                                | \$ (223)                           | \$ (109)   |

**Fair value measurements using significant unobservable****inputs nine months ended Sept. 30, 2009**

|                                | Fair value<br>Dec. 31,<br>2008 | Total realized/unrealized<br>gains/(losses) recorded in<br>Income | Comprehensive<br>income | Purchases,<br>issuances and<br>settlements,<br>net | Transfers<br>in/(out)<br>of Level 3 | Fair value<br>Sept.<br>30,<br>2009 | Change in<br>unrealized gains and<br>(losses)<br>related to<br>instruments<br>held at<br>Sept. 30,<br>2009 |
|--------------------------------|--------------------------------|---|-------------------------|--|-------------------------------------|------------------------------------|--|
| <i>(in millions)</i>           |                                |   |                         |  |                                     |                                    |  |
| Available-for-sale securities: |                                |   |                         |  |                                     |                                    |  |
| Alt-A RMBS                     | \$ -                           | \$ (1)  | \$ (15)                 | \$ (22)  | \$ 38                               | \$ -                               | \$ -   |
| Prime RMBS                     | -                              | (2)   | (65)                    | (113)  | 180                                 | -                                  | -  |
| Subprime RMBS                  | -                              | -   | (41)                    | (22)   | 63                                  | -                                  | -  |
| Commercial MBS                 | -                              | -   | (19)                    | 4  | 15                                  | -                                  | -  |
| Asset-backed CDOs              | 22                             | (76)  | 58                      | -  | -                                   | 4                                  | (2)  |
| Other asset-backed securities  | 17                             | -   | 1                       | -  | (18)                                | -                                  | -  |
| Equity securities              | 13                             | -   | 2                       | 1  | (16)                                | -                                  | -  |
| Other debt securities          | 357                            | (99)  | (7)                     | (19)   | (187)                               | 45                                 | -  |
| Total available-for-sale       | 409                            | (178) (a)   | (86) (a)                | (171)  | 75                                  | 49                                 | (2)  |
| Trading assets:                |                                |   |                         |  |                                     |                                    |  |
| Debt and equity instruments    | 20                             | 6   | (2)                     | (20)   | 166                                 | 170                                | 3  |
| Derivative assets              | 83                             | 29  | 12                      | (1)  | 17                                  | 140                                | -  |
| Total trading assets           | 103                            | 35 (b)  | 10                      | (21)   | 183                                 | 310                                | 3  |
| Loans                          | -                              | -   | -                       | -  | 31                                  | 31                                 | -  |
| Other assets                   | 200                            | (38) (c)  | -                       | 11   | (3)                                 | 170                                | -  |
| Total assets                   | \$ 712                         | \$ (181)  | \$ (76)                 | \$ (181)   | \$ 286                              | \$ 560                             | \$ 1   |
| Trading liabilities:           |                                |   |                         |  |                                     |                                    |  |
| Derivative liabilities         | \$ (149)                       | \$ 55 (b)   | \$ (24)                 | \$ -   | \$ 4                                | \$ (114)                           | \$ -   |

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|                   |          |         |         |      |      |          |        |
|-------------------|----------|---------|---------|------|------|----------|--------|
| Other liabilities | -        | (6) (c) | -       | -    | 3    | (3)      | (2)    |
| Total liabilities | \$ (149) | \$ 49   | \$ (24) | \$ - | \$ 7 | \$ (117) | \$ (2) |

- (a) Realized gains (losses) are reported in securities gains (losses). Unrealized gains (losses) are reported in accumulated other comprehensive loss except for other than temporary impairment losses which are recorded in securities gains (losses).
- (b) Reported in foreign exchange and other trading revenue.
- (c) Reported in foreign exchange and other trading revenue, except for derivatives in designated hedging relationships which are recorded in interest revenue and interest expense.
- (d) Primarily relates to investments consolidated in accordance with ASC 810.

**Table of Contents****Notes to Consolidated Financial Statements** (continued)*Assets and liabilities measured at fair value on a nonrecurring basis*

Under certain circumstances we make adjustments to fair value for our assets, liabilities and unfunded lending-related commitments although they are not measured at fair value on an ongoing basis. An example would be the recording of an

impairment of an asset. The following table presents the financial instruments carried on the consolidated balance sheet by caption and by level in the fair value hierarchy at Sept. 30, 2010 and Dec. 31, 2009, for which a nonrecurring change in fair value has been recorded during the quarters ended Sept. 30, 2010 and Dec. 31, 2009.

**Assets measured at fair value on a nonrecurring basis at Sept. 30, 2010**

| <i>(in millions)</i>                               | Level 1 | Level 2 | Level 3 | Total<br>carrying value |
|--|---------|---------|---------|-------------------------|
| Loans (a)  | \$ -    | \$ 171  | \$ 57   | \$ 228                  |
| Other assets (b)                                   | -       | 8       | -       | 8                       |
| Total assets at fair value on a nonrecurring basis | \$ -    | \$ 179  | \$ 57   | \$ 236                  |

**Assets measured at fair value on a nonrecurring basis at Dec. 31, 2009**

| <i>(in millions)</i>                               | Level 1 | Level 2 | Level 3 | Total<br>carrying value |
|--|---------|---------|---------|-------------------------|
| Loans (a)  | \$ -    | \$ 298  | \$ 91   | \$ 389                  |
| Other assets (b)                                   | -       | 4       | -       | 4                       |
| Total assets at fair value on a nonrecurring basis | \$ -    | \$ 302  | \$ 91   | \$ 393                  |

(a) During the quarters ended Sept. 30, 2010 and December 31, 2009, the fair value of these loans was reduced \$11 million and \$18 million, based on the fair value of the underlying collateral as allowed by ASC 310, Accounting by Creditors for Impairment of a Loan, with an offset to the allowance for credit losses.

(b) The fair value of Other assets received in satisfaction of debt was reduced by \$5 million in the third quarter of 2010 and was reduced by less than \$1 million in the fourth quarter of 2009, based on the fair value of the underlying collateral with an offset in other revenue.

**Note 16 Fair value option**

ASC 825 provides an option to elect fair value as an alternative measurement for selected financial assets, financial liabilities, unrecognized firm commitments, and written loan commitments not previously carried at fair value.

On Jan. 1, 2010, we adopted SFAS No. 167, Amendments to FASB interpretation No. 46(R) (Topic 810) issued by the Financial Accounting Standards Board (FASB). In accordance with the guidance included in ASC 810, we consolidated assets of consolidated asset management funds. The following table presents the assets and liabilities, by type, of consolidated asset management funds. We recorded these assets and liabilities at fair value and they are classified as trading assets and liabilities.

**Assets and liabilities of consolidated asset**

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| management funds, at fair value                                 | Sept. 30,<br>2010 | Dec. 31,<br>2009 |
|---|-------------------|------------------|
| <i>(in millions)</i>  |                   |                  |
| Assets of consolidated asset management funds:                  |                   |                  |
| Trading assets  | \$ 14,149         | \$ -             |
| Other assets  | 456               | -                |
| Total assets of consolidated asset management funds             | \$ 14,605         | \$ -             |
| Liabilities of consolidated asset management funds:             |                   |                  |
| Trading liabilities   | \$ 13,397         | \$ -             |
| Other liabilities   | 1                 | -                |
| Total liabilities of consolidated asset management funds        | \$ 13,398         | \$ -             |
| Noncontrolling interests of consolidated asset management funds | \$ 677            | \$ -             |

BNY Mellon values assets in consolidated CLOs using observable market prices observed from the secondary loan market. The returns to the note holders are solely dependent on the assets and accordingly equal the value of those assets. Accordingly, mark-to-market best reflects the limited interest BNY Mellon has in the economic performance of the consolidated CLOs. Changes in the values of assets and liabilities are reflected in the

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income statement as investment income of consolidated asset management funds.

We have elected the fair value option on \$240 million of long-term debt in connection with ASC 810. At Sept. 30, 2010, the fair value of this long-term debt was \$293 million. We have also elected the fair value option on approximately \$120 million of unfunded lending related commitments. The following table presents the changes in fair value of these unfunded lending related commitments and long-term debt included in foreign exchange and other trading revenue in the consolidated income statement for the three and nine months ended Sept. 30, 2010 and 2009.

**Foreign exchange and other****trading revenue**

| (in millions)      | Quarter ended     |                   | Nine months ended |                   |
|--------------------|-------------------|-------------------|-------------------|-------------------|
|                    | Sept. 30,<br>2010 | Sept. 30,<br>2009 | Sept. 30,<br>2010 | Sept. 30,<br>2009 |
| Loans              | \$ -              | \$ 1              | \$ -              | \$ 3              |
| Long-term debt (a) | (17)              | -                 | (53)              | -                 |

(a) The change in fair value of the long-term debt is approximately offset by an economic hedge included in trading.

The long-term debt is valued using observable market inputs and is included in Level 2 of the ASC 820 hierarchy. Unfunded loan commitments are valued using quotes from dealers in the loan markets, and are included in Level 3 of the ASC 820 hierarchy. The fair market value of unfunded lending-related commitments for which the fair value option was elected was a liability of less than \$1 million at Sept. 30, 2010 and Dec. 31, 2009 and is included in other liabilities.

**Note 17 Derivative instruments**

We use derivatives to manage exposure to market risk, interest rate risk, credit risk, foreign currency risk, to generate profits from proprietary trading and to assist customers with their risk management objectives.

The notional amounts for derivative financial instruments express the dollar volume of the transactions; however, credit risk is much smaller. We perform credit reviews and enter into netting agreements to minimize the credit risk of foreign currency and interest rate risk management products. We enter into offsetting positions to reduce exposure to foreign exchange and interest rate risk.

Use of derivative financial instruments involves reliance on counterparties. Failure of a counterparty to honor its obligation under a derivative contract is a risk we assume whenever we engage in a derivative contract. Counterparty default losses were \$36 million in the third quarter of 2010. There were \$2 million of counterparty default losses in the third quarter of 2009.

*Hedging derivatives*

We utilize interest rate swap agreements to manage our exposure to interest rate fluctuations. For hedges of investment securities held for sale, deposits and long-term debt, the hedge documentation specifies the terms of the hedged items and the interest rate swaps and indicates that the derivative is hedging a fixed-rate item and is a fair value hedge, that the hedge exposure is to the changes in the fair value of the hedged item due to changes in benchmark interest rates, and that the strategy is to eliminate fair value variability by converting fixed-rate interest payments to LIBOR.

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The securities hedged consist of sovereign debt, U.S. Treasury bonds and asset-backed securities, that generally had weighted average lives of 10 years or less at initial purchase. The asset-backed securities are callable six months prior to maturity. The swaps on the asset-backed securities are callable six months prior to maturity. The swaps on the sovereign debt and U.S. Treasury bonds are not callable. All of these securities are hedged with pay fixed rate, receive variable rate swaps of the same maturity, repricing and fixed rate coupon. At Sept. 30, 2010, \$1.9 billion of securities were hedged with interest rate swaps that had notional values of \$2.2 billion.

The fixed rate deposits hedged generally have original maturities of 5 to 11 years and are not callable. These deposits are hedged with receive fixed rate, pay variable rate swaps of similar maturity, repricing and fixed rate coupon. The swaps are not callable. At Sept. 30, 2010, \$25 million of deposits were hedged with interest rate swaps that had notional values of \$25 million.

The fixed rate long-term debt hedged generally has an original maturity of 5 to 30 years. We issue both callable and non-callable debt. The non-callable debt is hedged with simple interest rate swaps similar to those described for deposits. Callable debt is hedged with callable swaps where the call dates of the swaps exactly match the call dates of the debt.

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At Sept. 30, 2010, \$11.5 billion of debt was hedged with interest rate swaps that had notional values of \$11.5 billion.

In addition, we enter into foreign exchange hedges. We use forward foreign exchange contracts with maturities of 12 months or less to hedge our Sterling, Euro and Indian Rupee foreign exchange exposure with respect to foreign currency forecasted revenue and expense transactions in entities that have the U.S. dollar as their functional currency. As of Sept. 30, 2010, the hedged forecasted foreign currency transactions and designated forward foreign exchange contract hedges were \$151 million (notional), with \$1 million of pre-tax losses recorded in other comprehensive income. These losses will be reclassified to income or expense over the next nine months.

We also use forward foreign exchange contracts with original maturities of 12 months or less to hedge our Euro, Japanese Yen, Canadian Dollar and Indian Rupee foreign exchange exposure with respect to forecasted foreign currency net revenue where we cannot elect hedge accounting. At Sept. 30, 2010, these economic hedges had a U.S. dollar equivalent notional value of \$142 million, with \$10 million of pre-tax losses in the first nine months of 2010 from those forward foreign exchange contract hedges recorded in foreign exchange and other trading revenue.

Forward foreign exchange contracts are also used to hedge the value of our net investments in foreign subsidiaries. These forward foreign exchange contracts usually have maturities of less than two years. The derivatives employed are designated as hedges of changes in value of our foreign investments due to exchange rates. Changes in the value of these forward foreign exchange contracts offset the changes in value of the foreign

investments due to changes in foreign exchange rates. The change in fair market value of these forward foreign exchange contracts is deferred and reported within accumulated translation adjustments in shareholders' equity, net of tax. At Sept. 30, 2010, forward foreign exchange contracts with notional amounts totaling \$4.6 billion were designated as hedges.

In addition to forward foreign exchange contracts we also designate non-derivative financial instruments as hedges of our net investments in foreign subsidiaries. Those non-derivative financial instruments designated as hedges of our net investments in foreign subsidiaries were all long-term liabilities of BNY Mellon in various currencies and at Sept. 30, 2010 had a combined U.S. dollar equivalent value of \$862 million.

Ineffectiveness related to derivatives and hedging relationships was recorded in income as follows:

| <b>Ineffectiveness</b><br><i>(in millions)</i>  | Nine months ended         |                   |
|---|---------------------------|-------------------|
|   | <b>Sept. 30,<br/>2010</b> | Sept. 30,<br>2009 |
| Fair value hedge of loans                       | <b>\$ (0.1)</b>           | \$ (0.1)          |
| Fair value hedge of securities                  | <b>(3.5)</b>              | 0.1               |
| Fair value hedge of deposits and long-term debt | <b>8.4</b>                | 15.0              |
| Cash flow hedges                                | <b>0.1</b>                | 0.0               |
| Other <i>(a)</i>                                | <b>(0.1)</b>              | 0.1               |
| Total   | <b>\$ 4.8</b>             | \$ 15.1           |

*(a) Includes ineffectiveness recorded on foreign exchange hedges.*

The following table summarizes the notional amount and credit exposure of our total derivative portfolio at Sept. 30, 2010 and Dec. 31, 2009.

**Table of Contents****Notes to Consolidated Financial Statements** (continued)**Impact of derivative instruments on the balance sheet**

|   | Notional Value    |                  | Asset Derivatives<br>Fair Value (a) |                  | Liability Derivatives<br>Fair Value (a) |                  |
|---|-------------------|------------------|-------------------------------------|------------------|---|------------------|
|   | Sept. 30,<br>2010 | Dec. 31,<br>2009 | Sept. 30,<br>2010                   | Dec. 31,<br>2009 | Sept. 30,<br>2010                       | Dec. 31,<br>2009 |
| <i>(in millions)</i>  |                   |                  |                                     |                  |   |                  |
| <b>Derivatives designated as hedging instruments (b):</b>     |                   |                  |                                     |                  |   |                  |
| Interest rate contracts                                       | \$ 13,720         | \$ 11,836        | \$ 906                              | \$ 408           | \$ 54                                   | \$ 106           |
| Foreign exchange contracts                                    | 4,800             | 3,645            | 2                                   | -                | 197                                     | 97               |
| Total derivatives designated as hedging instruments           |                   |                  | \$ 908                              | \$ 408           | \$ 251                                  | \$ 203           |
| <b>Derivatives not designated as hedging instruments (c):</b> |                   |                  |                                     |                  |   |                  |
| Interest rate contracts                                       | \$ 1,208,675      | \$ 1,030,847     | \$ 21,563                           | \$ 13,620        | \$ 22,058                               | \$ 14,084        |
| Equity contracts  | 7,399             | 7,710            | 455                                 | 483              | 345                                     | 570              |
| Credit contracts  | 751               | 806              | 1                                   | 3                | 3                                       | 6                |
| Foreign exchange contracts                                    | 378,417           | 259,402          | 6,858                               | 3,136            | 6,854                                   | 2,953            |
| Total derivatives not designated as hedging instruments       |                   |                  | \$ 28,877                           | \$ 17,242        | \$ 29,260                               | \$ 17,613        |
| Total derivatives fair value (d)                              |                   |                  | \$ 29,785                           | \$ 17,650        | \$ 29,511                               | \$ 17,816        |
| Effect of master netting agreements                           |                   |                  | (22,038)                            | (12,680)         | (21,538)                                | (12,411)         |
| Fair value after effect of master netting agreements          |                   |                  | \$ 7,747                            | \$ 4,970         | \$ 7,973                                | \$ 5,405         |

(a) Derivative financial instruments are reported net of cash collateral received and paid of \$945 million and \$445 million, respectively at Sept. 30, 2010 and \$429 million and \$160 million, respectively at Dec. 31, 2009.

(b) The fair value of asset derivatives and liability derivatives designated as hedging instruments is recorded as other assets and other liabilities, respectively, on the balance sheet.

(c) The fair value of asset derivatives and liability derivatives not designated as hedging instruments is recorded as trading assets and trading liabilities, respectively, on the balance sheet.

(d) Fair values are on a gross basis, before consideration of master netting agreements, as required by ASC 815.

At Sept. 30, 2010, approximately \$519 billion (notional) of interest rate contracts will mature within one year, \$445 billion between one and five years, and \$258 billion after five years. At

Sept. 30, 2010, approximately \$369 billion (notional) of foreign exchange contracts will mature within one year, \$8 billion between one and five years, and \$6 billion after five years.

**Impact of derivative instruments on the income statement**

*(in millions)*

| Derivatives in          |  | Amount of gain or<br>(loss) recognized in<br>income on derivatives<br>Quarter ended |                      | Amount of gain or<br>(loss) recognized<br>in hedged item<br>Quarter ended |                   |
|-------------------------|--|---|----------------------|---|-------------------|
|                         |  | Sept.<br>30,<br>2010  | Sept.<br>30,<br>2009 | Sept. 30,<br>2010   | Sept. 30,<br>2009 |
| fair value              |  |   |                      |   |                   |
| hedging                 | Location of gain or (loss)<br>recognized in income on<br>derivatives |   |                      | Location of gain or (loss)<br>recognized in income on<br>hedged item      |                   |
| relationships           |  |   |                      |   |                   |
| Interest rate contracts | Net interest revenue   | \$ 132  | \$ 145               | Net interest revenue  | \$ (138) \$ (132) |



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| Derivatives             | Amount of gain or (loss) recognized in OCI on derivative (effective portion) |                | Location of gain or (loss) reclassified from accumulated OCI into income (effective portion) | Amount of gain or (loss) reclassified from accumulated OCI into income (effective portion) |                | Location of gain or (loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) | Amount of gain or (loss) recognized in income on derivative (ineffectiveness portion and amount excluded from effectiveness testing) |                |
|-------------------------|--|----------------|--|--|----------------|--|--|----------------|
|                         | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |  | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |  | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |
| in cash                 |  |                |  |  |                |  |  |                |
| flow hedging            |  |                |  |  |                |  |  |                |
| relationships           |  |                |  |  |                |  |  |                |
| Interest rate contracts | \$ -   | \$ -           | Net interest revenue   | \$ -   | \$ -           | Net interest revenue   | \$ -   | \$ -           |
| FX contracts            | (6)  | (3)            | Other revenue  | 5  | (1)            | Other revenue  | -  | -              |
| <b>Total</b>            | <b>\$ (6)</b>  | <b>\$ (3)</b>  |  | <b>\$ 5</b>  | <b>\$ (1)</b>  |  | <b>\$ -</b>  | <b>\$ -</b>    |

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## Notes to Consolidated Financial Statements (continued)

| Derivatives in | Amount of gain or (loss) recognized in OCI on derivative (effective portion) |                | Location of gain or (loss) reclassified from accumulated OCI into income (effective portion) | Amount of gain or (loss) reclassified from accumulated OCI into income (effective portion) |                | Location of gain or (loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) | Amount of gain or (loss) recognized in income on derivative (ineffectiveness portion and amount excluded from effectiveness testing) |                |
|----------------|--|----------------|--|--|----------------|--|--|----------------|
|                | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |  | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |  | Quarter ended Sept. 30, 2010   | Sept. 30, 2009 |
| net investment |  |                |  |  |                |  |  |                |
| hedging        |  |                |  |  |                |  |  |                |
| relationships  |  |                |  |  |                |  |  |                |
| FX contracts   | \$ (223)   | \$ (78)        | Net interest revenue   | \$ -   | \$ -           | Other revenue  | \$ -   | \$ -           |

## Impact of derivative instruments on the income statement

(in millions)

| Derivatives in          | Amount of gain or (loss) recognized in income on derivatives | Sept. 30, 2010 | Sept. 30, 2009 | Location of gain or (loss) recognized in income on hedged item | Sept. 30, 2010 | Sept. 30, 2009 |
|-------------------------|--|----------------|----------------|--|----------------|----------------|
|                         |  |                |                |  |                |                |
| fair value              |  |                |                |  |                |                |
| hedging                 |  |                |                |  |                |                |
| relationships           |  |                |                |  |                |                |
| Interest rate contracts | Net interest revenue   | \$ 542         | \$ (212)       | Net interest revenue   | \$ (537)       | \$ 227         |

|                         | Amount of gain or (loss) recognized in OCI on derivative (effective portion) Nine months ended |                | Location of gain or (loss) reclassified from accumulated OCI into income (effective portion) Nine months ended | Amount of gain or (loss) reclassified from accumulated OCI into income (effective portion) Nine months ended |                | Location of gain or (loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) Nine months ended |                |      |
|-------------------------|--|----------------|--|--|----------------|--|----------------|------|
|                         | Sept. 30, 2010   | Sept. 30, 2009 |  | Sept. 30, 2010   | Sept. 30, 2009 | Sept. 30, 2010   | Sept. 30, 2009 |      |
| Derivatives             |  |                |  |  |                |  |                |      |
| in cash                 |  |                |  |  |                |  |                |      |
| flow hedging            |  |                |  |  |                |  |                |      |
| relationships           |  |                |  |  |                |  |                |      |
| Interest rate contracts | \$ -   | \$ -           | Net interest revenue   | \$ -   | \$ 26          | Net interest revenue   | \$ -           | \$ - |
| FX contracts            | 6  | (3)            | Other revenue  | 7  | 8              | Other revenue  | 0.1            | -    |
| Total                   | \$ 6   | \$ (3)         |  | \$ 7   | \$ 34          |  | \$ 0.1         | \$ - |

| Derivatives in | Amount of gain or (loss) recognized in OCI on | Location of gain or (loss) reclassified from accumulated OCI into income (effective portion) | Amount of gain or (loss) reclassified from | Location of gain or (loss) recognized in income on derivative (ineffective portion | Amount of gain or (loss) recognized in income on derivative (ineffectiveness portion and amount |
|----------------|---|--|--|--|---|
|                |   |  |  |  |   |
| net investment |   |  |  |  |   |

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| hedging<br>relationships | derivative<br>(effective portion)<br>Nine months<br>ended |                   |                      | accumulated<br>OCI into<br>income<br>(effective<br>portion)<br>Nine<br>months ended |                   | and amount<br>excluded from<br>effectiveness<br>testing) | excluded from<br>effectiveness testing)<br>Nine months ended |                   |
|--------------------------|---|-------------------|----------------------|---|-------------------|--|--|-------------------|
|                          | Sept. 30,<br>2010   | Sept. 30,<br>2009 |                      | Sept. 30,<br>2010   | Sept. 30,<br>2009 |  | Sept. 30,<br>2010  | Sept. 30,<br>2009 |
|                          |   |                   |                      |   |                   |  |  |                   |
| FX contracts             | \$ (86)   | \$ (283)          | Net interest revenue | \$ -  | \$ -              | Other revenue  | \$ (0.1)   | \$ 0.1            |

## Trading activities (including trading derivatives)

Our trading activities are focused on acting as a market maker for our customers. The risk from these market-making activities and from our own positions is managed by our traders and limited in total exposure as described below.

We manage trading risk through a system of position limits, a VAR methodology based on Monte Carlo simulations, stop loss advisory triggers, and other market sensitivity measures. Risk is monitored and reported to senior management by a separate unit on a daily basis. Based on certain assumptions, the VAR

methodology is designed to capture the potential overnight pre-tax dollar loss from adverse changes in fair values of all trading positions. The calculation assumes a one-day holding period for most instruments, utilizes a 99% confidence level, and incorporates the non-linear characteristics of options. The VAR model is one of several statistical models used to develop economic capital results, which is allocated to lines of business for computing risk-adjusted performance.

As the VAR methodology does not evaluate risk attributable to extraordinary financial, economic or other occurrences, the risk assessment process

**Table of Contents****Notes to Consolidated Financial Statements** (continued)

includes a number of stress scenarios based upon the risk factors in the portfolio and management's assessment of market conditions. Additional stress scenarios based upon historic market events are also performed. Stress tests, by their design, incorporate the impact of reduced liquidity and the breakdown of observed correlations. The results of these stress tests are reviewed weekly with senior management.

Revenue from foreign exchange and other trading included the following:

**Foreign exchange and other trading revenue**

|                               | <b>Year-to-date</b> |               |               |               |               |
|-------------------------------|---------------------|---------------|---------------|---------------|---------------|
| <i>(in millions)</i>          | <b>3Q10</b>         | <b>2Q10</b>   | <b>3Q09</b>   | <b>2010</b>   | <b>2009</b>   |
| Foreign exchange              | <b>\$ 160</b>       | <b>\$ 246</b> | <b>\$ 191</b> | <b>\$ 581</b> | <b>\$ 650</b> |
| Fixed income                  | <b>(7)</b>          | <b>(32)</b>   | <b>76</b>     | <b>41</b>     | <b>188</b>    |
| Credit derivatives <i>(a)</i> | <b>(6)</b>          | <b>4</b>      | <b>(27)</b>   | <b>(4)</b>    | <b>(73)</b>   |
| Other                         | <b>(1)</b>          | <b>2</b>      | <b>6</b>      | <b>10</b>     | <b>25</b>     |
| Total                         | <b>\$ 146</b>       | <b>\$ 220</b> | <b>\$ 246</b> | <b>\$ 628</b> | <b>\$ 790</b> |

*(a) Used as economic hedges of loans.*

Foreign exchange includes income from purchasing and selling foreign currencies and currency forwards, futures, and options. Fixed income reflects results from futures and forward contracts, interest rate swaps, foreign currency swaps, options, and fixed income securities. Credit derivatives include revenue from credit default swaps. Other primarily includes income from equity securities and equity derivatives.

**Counterparty credit risk and collateral**

We assess credit risk of our counterparties through regular periodic examination of their financial statements, confidential communication with the management of those counterparties and regular monitoring of publicly available credit rating information. This and other information is used to develop proprietary credit rating metrics used to assess credit quality.

Collateral requirements are determined after a comprehensive review of the credit quality of each counterparty. Collateral is generally held or pledged in the form of cash or highly liquid government securities. Collateral requirements are monitored and adjusted daily.

Additional disclosures concerning derivative financial instruments are provided in Note 15 of the Notes to Consolidated Financial Statements.

**Disclosure of Contingent Features in Over-the-Counter ( OTC ) Derivative Instruments**

Certain of BNY Mellon's OTC derivative contracts and/or collateral agreements contain provisions that would require us to take certain actions if our public debt rating fell to a certain level. Early termination provisions, or "close-out" agreements, in those contracts could trigger immediate payment of outstanding contracts that are in net liability positions. Certain collateral agreements would require us to immediately post additional collateral to cover some or all of BNY Mellon's liabilities to a counterparty.

The following table shows the fair value of contracts falling under early termination provisions that were in net liability positions as of Sept. 30, 2010 for three key ratings triggers.

**If the BNY Mellon's rating**

**Potential close-out  
exposures (fair value)**  
*(a)*

was changed to:

|          |    |               |
|----------|----|---------------|
| A3/A-    | \$ | 787 million   |
| Baa2/BBB | \$ | 1,271 million |
| Bal/BB+  | \$ | 2,449 million |

(a) *The change between rating categories is incremental, not cumulative.*

Additionally, if BNY Mellon's debt rating had fallen below investment grade on Sept. 30, 2010, existing collateral arrangements would have required us to post an additional \$1,042 million of collateral.

#### **Note 18 Commitments and contingent liabilities**

In the normal course of business, various commitments and contingent liabilities are outstanding which are not reflected in the accompanying consolidated balance sheets.

Our significant trading and off-balance sheet risks are securities, foreign currency and interest rate risk management products, commercial lending commitments, letters of credit, securities lending indemnifications and support agreements. We assume these risks to reduce interest rate and foreign currency risks, to provide customers with the ability to meet credit and liquidity needs, to hedge foreign currency and interest rate risks, and to trade for our own account. These items involve, to varying degrees, credit, foreign exchange, and interest rate risk not recognized in the balance sheet. Our off-balance sheet risks are managed and monitored in manners similar to those used for on-balance sheet risks. Significant industry concentrations related to

**Table of Contents****Notes to Consolidated Financial Statements** (continued)

credit exposure at Sept. 30, 2010 are disclosed in the Financial institutions portfolio exposure table and the Commercial portfolio exposure table below.

| <b>Financial institutions</b> |               | <b>Sept. 30, 2010</b>    |                       |
|-------------------------------|---------------|--------------------------|-----------------------|
| <b>portfolio exposure</b>     |               |                          |                       |
| <i>(in billions)</i>          | <b>Loans</b>  | <b>Unfunded exposure</b> | <b>Total exposure</b> |
| Securities industry           | \$ 4.3        | \$ 2.5                   | \$ 6.8                |
| Banks                         | 3.9           | 2.4                      | 6.3                   |
| Insurance                     | 0.2           | 5.0                      | 5.2                   |
| Asset managers                | 0.8           | 2.9                      | 3.7                   |
| Government                    | 0.1           | 2.4                      | 2.5                   |
| Other                         | 0.2           | 1.9                      | 2.1                   |
| <b>Total</b>                  | <b>\$ 9.5</b> | <b>\$ 17.1</b>           | <b>\$ 26.6</b>        |

| <b>Commercial</b>         |               | <b>Sept. 30, 2010</b>    |                       |
|---------------------------|---------------|--------------------------|-----------------------|
| <b>portfolio exposure</b> |               |                          |                       |
| <i>(in billions)</i>      | <b>Loans</b>  | <b>Unfunded exposure</b> | <b>Total exposure</b> |
| Services and other        | \$ 0.9        | \$ 5.9                   | \$ 6.8                |
| Manufacturing             | 0.5           | 5.9                      | 6.4                   |
| Energy and utilities      | 0.4           | 5.8                      | 6.2                   |
| Media and telecom         | 0.2           | 1.8                      | 2.0                   |
| <b>Total</b>              | <b>\$ 2.0</b> | <b>\$ 19.4</b>           | <b>\$ 21.4</b>        |

Major concentrations in securities lending are primarily to broker-dealers and are generally collateralized with cash. Securities lending transactions are discussed below.

A summary of our off-balance sheet credit risks, net of participations, at Sept. 30, 2010 and Dec. 31, 2009 follows:

**Off-balance sheet credit risks**

| <i>(in millions)</i>                | <b>Sept. 30, 2010</b> | <b>Dec 31, 2009</b> |
|-------------------------------------|-----------------------|---------------------|
| Lending commitments (a)             | \$ 29,530             | \$ 32,454           |
| Standby letters of credit (b)       | 9,483                 | 11,359              |
| Commercial letters of credit        | 636                   | 789                 |
| Securities lending indemnifications | 279,737               | 247,560             |
| Support agreements                  | 111                   | 86                  |

(a) Net of participations totaling \$287 million at Sept. 30, 2010 and \$541 million at Dec. 31, 2009.

(b) Net of participations totaling \$1.9 billion at Sept. 30, 2010 and \$2.2 billion at Dec. 31, 2009.

Included in lending commitments are facilities which provide liquidity, primarily for variable rate tax exempt securities wrapped by monoline insurers. The credit approval for these facilities is based on an assessment of the underlying tax-exempt issuer and considers factors other than the financial strength of the monoline insurer.

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The total potential loss on undrawn lending commitments, standby and commercial letters of credit, and securities lending indemnifications is equal to the total notional amount if drawn upon, which does not consider the value of any collateral.

Since many of the commitments are expected to expire without being drawn upon, the total amount does not necessarily represent future cash requirements. A summary of lending commitment maturities is as follows: \$11.5 billion less than one year; \$17.8 billion in one to five years, and \$0.2 billion over five years.

Standby letters of credit ( SBLC ) principally support corporate obligations. As shown in the off-balance sheet credit risks table, the maximum potential exposure of SBLCs was \$9.5 billion at Sept. 30, 2010 and \$11.4 billion at Dec. 31, 2009 and includes \$984 million and \$1.0 billion that were collateralized with cash and securities at Sept. 30, 2010 and Dec. 31, 2009, respectively. At Sept. 30, 2010, approximately \$7.1 billion of the SBLCs will expire within one year and the remaining \$2.4 billion will expire within one to five years.

The estimated liability for losses related to these commitments and SBLCs, if any, is included in the allowance for unfunded commitments. The allowance for lending related commitments was \$74 million at Sept. 30, 2010 and \$125 million at Dec. 31, 2009.

Payment/performance risk of SBLCs is monitored using both historical performance and internal ratings criteria. BNY Mellon's historical experience is that SBLCs typically expire without being funded. SBLCs below investment grade are monitored closely for payment/performance risk. The table below shows SBLCs by investment grade:

| Standby letters of credit | Sept. 30,<br>2010 | Dec 31,<br>2009 |
|---------------------------|-------------------|-----------------|
| Investment grade          | 88%               | 83%             |
| Noninvestment grade       | 12%               | 17%             |

A securities lending transaction is a fully collateralized transaction in which the owner of a security agrees to lend the security (typically through an agent, in our case, The Bank of New York Mellon), to a borrower, usually a broker-dealer or bank, on an open, overnight or term basis, under the terms of a prearranged contract, which generally matures in less than 90 days. We generally lend securities with indemnification against broker default.

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### **Notes to Consolidated Financial Statements (continued)**

We generally require the borrower to provide 102% cash collateral which is monitored on a daily basis, thus reducing credit risk. Securities lending transactions are generally entered into only with highly-rated counterparties. Securities lending indemnifications were secured by collateral of \$288 billion at Sept. 30, 2010 and \$254 billion at Dec. 31, 2009.

Our potential exposure to support agreements was approximately \$111 million at Sept. 30, 2010 compared with \$86 million at Dec. 31, 2009. Potential support agreement exposure is determined based on the securities subject to these agreements being valued at zero and the NAV of the related funds declining below established thresholds. This exposure includes agreements covering Lehman securities, as well as other client support agreements.

#### *Trust and transfer agent activities*

BNY Mellon maintains several escrow accounts in which deposits are received from clients in connection with corporate trust and dividend and interest payment services. Since BNY Mellon acts only as a transfer and trust agent for these funds, neither the assets nor the corresponding liability are included in these financial statements. In connection with the performance of these services, BNY Mellon invests such funds in interest earning investments solely in an agency capacity. The interest earned is recognized in the financial statements as interest income. Customer balances maintained in an agency capacity and not reflected on BNY Mellon's balance sheets totaled approximately \$251 million at Sept. 30, 2010 and \$1.4 billion at Dec. 31, 2009. In addition, as a result of the GIS acquisition, our clients maintain approximately \$4.5 billion of custody cash on deposit with other institutions. Revenue generated from these balances is included in other revenue on the income statement. These deposits are expected to transition to BNY Mellon by the end of 2011.

#### *Other*

We have provided standard representations for underwriting agreements, acquisition and divestiture agreements, sales of loans and commitments, and other similar types of arrangements and customary indemnification for claims and legal proceedings related to providing financial services. Insurance has been purchased to mitigate certain of these risks. We are a minority equity investor in, and member of, several industry clearing or settlement exchanges through which foreign exchange, securities, or other transactions settle. Certain

of these industry clearing or settlement exchanges require their members to guarantee their obligations and liabilities or to provide financial support in the event other partners do not honor their obligations. It is not possible to estimate a maximum potential amount of payments that could be required with such agreements.

#### Legal proceedings

In the ordinary course of business, BNY Mellon and its subsidiaries are routinely defendants in or parties to a number of pending and potential legal actions, including actions brought on behalf of various classes of claimants, and regulatory matters. Claims for significant monetary damages are asserted in certain of these actions and proceedings. In regulatory enforcement matters, claims for disgorgement and the imposition of penalties and/or other remedial sanctions are possible. Due to the inherent difficulty of predicting the outcome of such matters, BNY Mellon cannot ascertain what the eventual outcome of these matters will be; however, on the basis of current knowledge and after consultation with legal counsel, we do not believe that judgments or settlements, if any, arising from pending or potential legal actions or regulatory matters, either individually or in the aggregate, after giving effect to applicable reserves and insurance coverage, will have a material adverse effect on the consolidated financial position or liquidity of BNY Mellon, although they could have a material effect on net income in a given period. BNY Mellon intends to defend itself vigorously against all of the claims asserted in these legal actions.

In view of the inherent unpredictability of litigation and regulatory matters, particularly where the damages sought are substantial or indeterminate, the investigations or proceedings are in the early stages, or the matters involve novel legal theories or a large number of parties, there is considerable uncertainty surrounding the timing or ultimate resolution of litigations and regulatory matters or the eventual loss, fines, penalties or business impact, if any, associated with each pending matter. In accordance with ASC 450 (formerly SFAS 5), BNY Mellon establishes reserves for litigation and regulatory matters when those matters present loss contingencies that both are probable and can be reasonably estimated as is the case in certain of the legal matters described. For these matters and others which are disclosed because an unfavorable outcome is reasonably possible but not probable, there may be



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### **Notes to Consolidated Financial Statements (continued)**

a range of possible losses which either cannot be estimated or, to the extent a range could possibly be determined, the range would be so imprecise, uncertain or wide as to not be meaningful. BNY Mellon believes that its accruals for legal proceedings are appropriate and in the aggregate are not material to the consolidated financial position of BNY Mellon, although future accruals could have a material effect on net income in a given period.

As previously disclosed, The Bank of New York Mellon filed a proof of claim on Jan. 18, 2008, in the Chapter 11 bankruptcy of Sentinel Management Group, Inc. ( Sentinel ) in federal court in Illinois seeking to recover approximately \$312 million loaned to Sentinel and secured by securities and cash in an account maintained by Sentinel at The Bank of New York Mellon. On March 3, 2008, the bankruptcy trustee filed an adversary complaint against The Bank of New York Mellon seeking to disallow The Bank of New York Mellon's claim and seeking damages against The Bank of New York Mellon for allegedly aiding and abetting Sentinel insiders in misappropriating customer assets and improperly using them as collateral for the loan. In a decision dated Nov. 3, 2010, the court found for The Bank of New York Mellon and against the Trustee, holding that The Bank of New York Mellon's loan to Sentinel is valid, fully secured, and not subject to equitable subordination.

As previously disclosed, the Commodities Futures Trading Commission ( CFTC ) has been investigating The Bank of New York Mellon in connection with its relationship to Sentinel and the Division of Enforcement (the Division ) of the CFTC has indicated that the Division is considering a recommendation to the Commission that it file a civil enforcement action against The Bank of New York Mellon for possible violations of the Commodity Exchange Act and CFTC regulations. The Bank of New York Mellon responded to the CFTC on Jan. 29, 2010 explaining why it believes an enforcement action is unwarranted.

As previously disclosed, BNY Mellon is required to file information and withholding tax returns with the IRS for its various business lines. In 2007, we discovered certain inconsistencies in supporting documentation and records for BNY Mellon's corporate trust business and other business lines, and

initiated an extensive company-wide review. We self-disclosed this matter to the IRS on a voluntary basis and we continue to cooperate with the IRS in its review of this matter.

As previously disclosed, in 2001 we entered into a transaction that involved the payment of U.K. corporate income taxes that were credited against our U.S. corporate income tax liability. On Aug. 17, 2009, we received a Statutory Notice of Deficiency disallowing tax benefits for the 2001 and 2002 tax years related to this transaction. The total exposure on this transaction for all years (2001-2006) is approximately \$900 million, including interest. On Nov. 10, 2009, BNY Mellon filed a petition with the U.S. Tax Court contesting the disallowance of the benefits. A final decision is not expected before late 2011.

BNY Mellon believes the tax benefits associated with the transaction were consistent with statutory and judicial authority existing at the time the transaction was entered into. In the event BNY Mellon is unsuccessful in defending its position, the IRS has agreed not to assess underpayment penalties.

As previously disclosed, BNY Mellon self-disclosed to the SEC, in April 2008, that Mellon Financial Markets LLC ( MFM ) placed orders on behalf of issuers to purchase their own Auction Rate Securities ( ARS ). The SEC and certain state authorities, including the Texas State Securities Board, Florida Office of Financial Regulation, and the New York State Attorney General are investigating these transactions. MFM is cooperating fully with the investigations.

As previously disclosed, BNY Mellon Capital Markets LLC entered into a letter of Acceptance, Waiver and Consent with the Financial Industry Regulatory Authority, Inc. ( FINRA ) relating to the sale of ARS in April 2009. Two institutional customers not included in the FINRA settlement filed lawsuits in February and April 2009 in state courts in Texas and California and one such customer filed an arbitration proceeding in December 2008, alleging misrepresentations and omissions in the sale of ARS.

As previously disclosed, BNY Mellon became aware of circumstances suggesting that employees of Mellon Securities LLC ( Mellon Securities ), which executed orders to purchase and sell securities on behalf of Mellon Investor Services LLC, failed to



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### **Notes to Consolidated Financial Statements (continued)**

comply with certain best execution and regulatory requirements in connection with agency cross trades. BNY Mellon self-disclosed this matter to FINRA and the SEC on a voluntary basis. In June 2009, the SEC obtained a formal order of investigation. Mellon Securities is cooperating fully with the investigation. We are currently in discussions with the SEC staff concerning a resolution to this matter. There can be no assurance we will be able to reach an agreement.

As previously disclosed, a number of participants in the securities lending program, which is associated with BNY Mellon's asset servicing business, have filed or threatened lawsuits against BNY Mellon or its affiliates. The lawsuits were filed on various dates from 2008 to 2010, and are currently pending in federal courts in Oklahoma, New York, Washington and California. The participants allege that they have incurred losses, including losses related to investments in Sigma Finance Inc. and Lehman Brothers Holdings, Inc., and seek damages as to those losses. Two such pending cases seek to proceed as a class action. The participants assert contractual, statutory, and common law claims, including claims for negligence and breach of fiduciary duty.

As previously disclosed, Bernard L. Madoff has pleaded guilty to engaging in a massive investment fraud through his company, Bernard L. Madoff Investment Securities LLC ( "Madoff"). Ivy Asset Management LLC ( "Ivy"), a subsidiary of BNY Mellon that primarily manages funds-of-hedge-funds and is in the process of winding down, has not had any funds-of-funds investments with Madoff since 2000. Several investment managers contracted with Ivy as a sub-advisor and one pension fund contracted with Ivy as investment manager; a portion of these funds were invested with Madoff and likely suffered losses as a result of the Madoff fraud.

The New York State Attorney General investigated these relationships and commenced a civil lawsuit against Ivy and two of its former officers on May 11, 2010 in New York state court. The lawsuit alleges that the defendants purportedly did not disclose certain material facts about Madoff and seeks to enjoin defendants from engaging in similar conduct. The complaint also seeks an accounting of compensation received from January 1997 to the present by the defendants in connection with the conduct described in the complaint, seeks restitution, disgorgement and damages, together with costs and attorneys' fees.

The U.S. Department of Labor also commenced a civil lawsuit against Ivy, two of its former officers, and others on Oct. 21, 2010 in New York federal court. The lawsuit alleges that Ivy violated the Employee Retirement Income Security Act (ERISA) by failing to disclose certain material facts about Madoff to funds-of-funds with employee benefit plan investors. The complaint seeks disgorgement and damages, and a bar on Ivy acting as fiduciary for employee benefit plans covered by ERISA.

Ivy or its affiliates have been named in a number of civil lawsuits filed from 2008 to 2010 relating to certain investment funds that invested with Madoff. Ivy acted as a sub-advisor to the managers of some of those funds. Plaintiffs allege that the funds suffered losses in connection with the Madoff investments. Plaintiffs assert various causes of action including securities and common-law fraud. Certain of the cases seek to proceed as class actions and/or to assert derivative claims on behalf of the funds. Most of the cases have been consolidated in two actions in federal court in New York. Cases also have been filed in New York state court.

As previously disclosed, The Bank of New York Mellon has been named as a defendant in a number of putative class actions and non-class actions brought by numerous plaintiffs, in connection with its role as indenture trustee for debt issued by affiliates of Medical Capital Corporation ( "Medical Capital"). The actions, filed in late 2009 and currently pending in federal court in California, allege that The Bank of New York Mellon breached its fiduciary and contractual obligations to the holders of the underlying securities, and seek unspecified damages. In a separate action filed in the same court in July 2009, the SEC has alleged that Medical Capital, along with certain of its affiliates and principals, engaged in securities fraud. The court ordered the appointment of a permanent receiver over Medical Capital.

As previously disclosed, beginning in December 2009, certain governmental authorities requested information or served subpoenas on BNY Mellon, seeking information relating to foreign exchange trades executed in connection with custody services BNY Mellon provides to certain governmental entities and public pension plans. BNY Mellon is cooperating with these inquiries.

As previously disclosed, BNY Mellon subsidiary Pershing LLC ( "Pershing") has been named as a defendant in more than 90 lawsuits filed in



**Table of Contents****Notes to Consolidated Financial Statements** (continued)

Germany. The plaintiffs are investors who maintained accounts at German broker-dealers. The plaintiffs allege that Pershing, which had a contractual relationship with the broker-dealers through which the broker-dealers executed options transactions on behalf of the broker-dealers clients, should be held liable for the tortious acts of the broker-dealers. Plaintiffs seek to recover their investment losses, interest, and statutory attorney's fees and costs. On March 9, 2010, the German Federal Supreme Court ruled in the plaintiff's favor in one of these cases, and held Pershing liable for a German broker-dealer's tortious acts. Pershing has appealed to the German Constitutional Court.

In an action filed in New York state court on Sept. 14, 2010, plaintiffs, certain holders of debt issued by Basell AF in 2005, allege that The Bank of New York Mellon, as indenture trustee, breached its contractual and fiduciary obligations by executing an intercreditor agreement in 2007 in connection with Basell's acquisition of Lyondell Chemical Company. Plaintiffs are seeking damages for their alleged losses as a result of the 2007 intercreditor agreement.

**Note 19 Review of businesses**

Our business data has been determined on an internal management basis of accounting, rather than the generally accepted accounting principles used for consolidated financial reporting. These measurement principles are designed so that reported results of the businesses will track their economic performance.

Business results are subject to reclassification whenever improvements are made in the measurement principles or when organizational changes are made.

The accounting policies of the businesses are the same as those described in Note 1 to the Consolidated Financial Statements in BNY Mellon's 2009 Annual Report on Form 10-K. In addition, client deposits serve as the primary funding source for our investment securities portfolio and we typically allocate all interest revenue to the businesses generating the deposits. Accordingly, the higher yield related to the restructured investment securities portfolio has been included in the business results.

For additional information on our businesses, see Note 28 to the Consolidated Financial Statements in BNY Mellon's 2009 Annual Report on Form 10-K.

The following consolidating schedules show the contribution of our businesses to our overall profitability. Businesses are reported on a continuing operations basis for all periods presented.

For the quarter ended Sept. 30, 2010

|                                    | Total            |            |            |                     |          |          |          |          |          |              |
|------------------------------------|------------------|------------|------------|---------------------|----------|----------|----------|----------|----------|--------------|
|                                    | Asset and Wealth |            |            | Total Institutional |          |          | Total    |          |          |              |
| (dollar amounts)                   | Asset            | Wealth     | Management | Asset               | Issuer   | Clearing | Treasury | Services | Other    | Total        |
| in millions)                       | Management       | Management | Group      | Servicing           | Services | Services | Services | Group    | Business | continuing   |
|                                    |                  |            |            |                     |          |          |          |          |          | operations   |
| <b>Fee and other revenue</b>       | \$ 665 (a)       | \$ 144     | \$ 809     | \$ 989              | \$ 399   | \$ 293   | \$ 214   | \$ 1,895 | \$ 13    | \$ 2,717 (a) |
| <b>Net interest revenue</b>        | (1)              | 58         | 57         | 215                 | 204      | 90       | 148      | 657      | 4        | 718          |
| <b>Total revenue</b>               | 664              | 202        | 866        | 1,204               | 603      | 383      | 362      | 2,552    | 17       | 3,435        |
| <b>Provision for credit losses</b> | -                | -          | -          | -                   | -        | -        | -        | -        | (22)     | (22)         |
| <b>Noninterest expense</b>         | 546              | 149        | 695        | 902                 | 325      | 287      | 194      | 1,708    | 208      | 2,611        |
| <b>Income before taxes</b>         | \$ 118 (a)       | \$ 53      | \$ 171     | \$ 302              | \$ 278   | \$ 96    | \$ 168   | \$ 844   | \$ (169) | \$ 846 (a)   |

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| Pre-tax operating margin (b) | 18%       | 26%       | 20%       | 25%       | 46%       | 25%       | 47%       | 33%        | N/M       | 24%            |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|----------------|
| Average assets               | \$ 27,389 | \$ 10,806 | \$ 38,195 | \$ 69,026 | \$ 48,451 | \$ 21,456 | \$ 25,748 | \$ 164,681 | \$ 37,202 | \$ 240,078 (c) |

- (a) Total fee and other revenue and income before taxes for the third quarter of 2010 includes income from consolidated asset management funds of \$37 million net of a loss attributable to noncontrolling interests of \$12 million. The net of these income statement line items of \$49 million is included above in fee and other revenue.
- (b) Income before taxes divided by total revenue.
- (c) Including average assets of discontinued operations of \$247 million for the third quarter of 2010, consolidated average assets were \$240,325 million.  
N/M - Not meaningful.

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### Notes to Consolidated Financial Statements (continued)

#### For the quarter ended June 30, 2010

|                                     | Asset      | Wealth    | Total<br>Asset and<br>Wealth<br>Management<br>Group | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services<br>Group | Other<br>Business | Total<br>continuing<br>operations |
|-------------------------------------|------------|-----------|---|--------------------|--------------------|----------------------|----------------------|---|-------------------|-----------------------------------|
| <i>(dollar amounts in millions)</i> |            |           |   |                    |                    |                      |                      |   |                   |                                   |
| Fee and other revenue               | \$ 621 (a) | \$ 147    | \$ 768  | \$ 906             | \$ 380             | \$ 276               | \$ 196               | \$ 1,758                                    | \$ 61             | \$ 2,587 (a)                      |
| Net interest revenue                | 1          | 56        | 57  | 216                | 216                | 93                   | 161                  | 686   | (21)              | 722                               |
| Total revenue                       | 622        | 203       | 825   | 1,122              | 596                | 369                  | 357                  | 2,444                                       | 40                | 3,309                             |
| Provision for credit losses         | -          | -         | -   | -                  | -                  | -                    | -                    | -   | 20                | 20                                |
| Noninterest expense                 | 501        | 154       | 655   | 786                | 339                | 277                  | 193                  | 1,595                                       | 66                | 2,316                             |
| Income before taxes                 | \$ 121 (a) | \$ 49     | \$ 170  | \$ 336             | \$ 257             | \$ 92                | \$ 164               | \$ 849                                      | \$ (46)           | \$ 973 (a)                        |
| Pre-tax operating margin (b)        | 19%        | 24%       | 21%   | 30%                | 43%                | 25%                  | 46%                  | 35%   | N/M               | 29%                               |
| Average assets                      | \$ 24,895  | \$ 10,399 | \$ 35,294   | \$ 62,940          | \$ 48,938          | \$ 21,550            | \$ 26,485            | \$ 159,913                                  | \$ 33,374         | \$ 228,581 (c)                    |

(a) Total fee and other revenue and income before taxes for the second quarter of 2010 includes income from consolidated asset management funds of \$65 million net of income attributable to noncontrolling interests of \$33 million. The net of these income statement line items of \$32 million is included above in fee and other revenue.

(b) Income before taxes divided by total revenue.

(c) Including average assets of discontinued operations of \$260 million for the second quarter of 2010, consolidated average assets were \$228,841 million. N/M - Not meaningful.

#### For the quarter ended Sept. 30, 2009

|                                     | Asset     | Wealth   | Total<br>Asset and<br>Wealth<br>Management<br>Group | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services<br>Group | Other<br>Business | Total<br>Continuing<br>Operations |
|-------------------------------------|-----------|----------|---|--------------------|--------------------|----------------------|----------------------|---|-------------------|-----------------------------------|
| <i>(dollar amounts in millions)</i> |           |          |   |                    |                    |                      |                      |   |                   |                                   |
| Fee and other revenue               | \$ 585    | \$ 146   | \$ 731  | \$ 845             | \$ 389             | \$ 291               | \$ 206               | \$ 1,731                                    | \$ (4,685)        | \$ (2,223)                        |
| Net interest revenue                | 7         | 49       | 56  | 229                | 180                | 81                   | 149                  | 639   | 21                | 716                               |
| Total revenue                       | 592       | 195      | 787   | 1,074              | 569                | 372                  | 355                  | 2,370                                       | (4,664)           | (1,507)                           |
| Provision for credit losses         | -         | -        | -   | -                  | -                  | -                    | -                    | -   | 147               | 147                               |
| Noninterest expense                 | 493       | 147      | 640   | 735                | 324                | 251                  | 186                  | 1,496                                       | 175               | 2,311                             |
| Income before taxes                 | \$ 99     | \$ 48    | \$ 147  | \$ 339             | \$ 245             | \$ 121               | \$ 169               | \$ 874                                      | \$ (4,986)        | \$ (3,965)                        |
| Pre-tax operating margin (a)        | 17%       | 25%      | 19%   | 32%                | 43%                | 33%                  | 48%                  | 37%   | N/M               | N/M                               |
| Average assets                      | \$ 12,424 | \$ 9,122 | \$ 21,546   | \$ 59,914          | \$ 47,975          | \$ 17,827            | \$ 24,223            | \$ 149,939                                  | \$ 32,224         | \$ 203,709 (b)                    |

(a) Income before taxes divided by total revenue.

(b) Including average assets of discontinued operations of \$2,077 million for the third quarter of 2009, consolidated average assets were \$205,786 million. N/M - Not meaningful.

#### For the nine months ended Sept. 30, 2010

| <i>(dollar amounts in millions)</i> | Asset<br>Management | Wealth<br>Management | Total | Asset<br>Servicing | Issuer<br>Services | Clearing<br>Services | Treasury<br>Services | Total<br>Institutional<br>Services | Other<br>Business | Total<br>continuing<br>operations |
|-------------------------------------|---------------------|----------------------|-------|--------------------|--------------------|----------------------|----------------------|------------------------------------|-------------------|-----------------------------------|
|-------------------------------------|---------------------|----------------------|-------|--------------------|--------------------|----------------------|----------------------|------------------------------------|-------------------|-----------------------------------|



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|                              | Asset<br>and<br>Wealth<br>Management<br>Group |           |           |           |           |           |           | Group      |           |                |
|------------------------------|---|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|----------------|
| Fee and other revenue        | \$ 1,915 (a)                                  | \$ 437    | \$ 2,352  | \$ 2,693  | \$ 1,137  | \$ 840    | \$ 635    | \$ 5,305   | \$ 217    | \$ 7,874 (a)   |
| Net interest revenue         | -   | 169       | 169       | 641       | 672       | 278       | 485       | 2,076      | (40)      | 2,205          |
| Total revenue                | 1,915   | 606       | 2,521     | 3,334     | 1,809     | 1,118     | 1,120     | 7,381      | 177       | 10,079         |
| Provision for credit losses  | -   | -         | -         | -         | -         | -         | -         | -          | 33        | 33             |
| Noninterest expense          | 1,530   | 448       | 1,978     | 2,411     | 988       | 825       | 575       | 4,799      | 590       | 7,367          |
| Income before taxes          | \$ 385 (a)                                    | \$ 158    | \$ 543    | \$ 923    | \$ 821    | \$ 293    | \$ 545    | \$ 2,582   | \$ (446)  | \$ 2,679 (a)   |
| Pre-tax operating margin (b) | 20%   | 26%       | 22%       | 28%       | 45%       | 26%       | 49%       | 35%        | N/M       | 27%            |
| Average assets               | \$ 25,832                                     | \$ 10,313 | \$ 36,145 | \$ 63,924 | \$ 50,059 | \$ 21,119 | \$ 26,313 | \$ 161,415 | \$ 33,556 | \$ 231,116 (c) |

(a) Total fee and other revenue and income before taxes for the first nine months of 2010 includes income from consolidated asset management funds of \$167 million and net of income attributable to noncontrolling interests of \$45 million. The net of these income statement line items of \$122 million is included above in fee and other revenue.

(b) Income before taxes divided by total revenue.

(c) Including average assets of discontinued operations of \$466 million for the nine months ended Sept. 30, 2010, consolidated average assets were \$231,582 million.

N/M - Not meaningful.

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### Notes to Consolidated Financial Statements (continued)

For the nine months ended Sept. 30, 2009

| Total                        |                  |                   |                  |                 |                 |                   |                   |                |                |                       |
|------------------------------|------------------|-------------------|------------------|-----------------|-----------------|-------------------|-------------------|----------------|----------------|-----------------------|
| Asset and Wealth             |                  |                   |                  |                 |                 |                   |                   |                |                |                       |
| Total Institutional          |                  |                   |                  |                 |                 |                   |                   |                |                |                       |
| Total                        |                  |                   |                  |                 |                 |                   |                   |                |                |                       |
| (dollar amounts in millions) | Asset Management | Wealth Management | Management Group | Asset Servicing | Issuer Services | Clearing Services | Treasury Services | Services Group | Other Business | Continuing Operations |
| Fee and other revenue        | \$ 1,585         | \$ 427            | \$ 2,012         | \$ 2,590        | \$ 1,207        | \$ 926            | \$ 613            | \$ 5,336       | \$ (5,186)     | \$ 2,162              |
| Net interest revenue         | 29               | 148               | 177              | 689             | 565             | 250               | 465               | 1,969          | 45             | 2,191                 |
| Total revenue                | 1,614            | 575               | 2,189            | 3,279           | 1,772           | 1,176             | 1,078             | 7,305          | (5,141)        | 4,353                 |
| Provision for credit losses  | -                | -                 | -                | -               | -               | -                 | -                 | -              | 267            | 267                   |
| Noninterest expense          | 1,412            | 434               | 1,846            | 2,167           | 967             | 773               | 579               | 4,486          | 634            | 6,966                 |
| Income before taxes          | \$ 202           | \$ 141            | \$ 343           | \$ 1,112        | \$ 805          | \$ 403            | \$ 499            | \$ 2,819       | \$ (6,042)     | \$ (2,880)            |
| Pre-tax operating margin (a) | 12%              | 25%               | 16%              | 34%             | 46%             | 34%               | 46%               | 39%            | N/M            | N/M                   |
| Average assets               | \$ 12,469        | \$ 9,286          | \$ 21,755        | \$ 61,083       | \$ 50,314       | \$ 17,811         | \$ 25,964         | \$ 155,172     | \$ 32,262      | \$ 209,189 (b)        |

(a) Income before taxes divided by total revenue.

(b) Including average assets of discontinued operations of \$2,238 million for the nine months ended Sept. 30, 2009, consolidated average assets were \$211,427 million.

N/M - Not meaningful.

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**Item 4. Controls and Procedures**

*Disclosure controls and procedures*

Our management, including the Chief Executive Officer and Chief Financial Officer, with participation by the members of the Disclosure Committee, has responsibility for ensuring that there is an adequate and effective process for establishing, maintaining, and evaluating disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in our SEC reports is timely recorded, processed, summarized and reported and that information required to be disclosed by BNY Mellon is accumulated and communicated to BNY Mellon's management to allow timely decisions regarding the required disclosure. In addition, our ethics hotline can also be used by employees and others for the anonymous communication of concerns about financial controls or reporting matters. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e) and 15d-15(e). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective.

*Changes in internal control over financial reporting*

In the ordinary course of business, we may routinely modify, upgrade or enhance our internal controls and procedures for financial reporting. There have not been any changes in our internal controls over financial reporting as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act during the third quarter of 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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### **Forward-looking Statements**

Some statements in this document are forward-looking. These include all statements about the future results of BNY Mellon; our financial goals and strategies; areas of our business expected to be impacted by the current market environment; the impact of changes in the value of market indices; factors affecting the performance of our businesses; management's judgment in determining the size of unallocated allowances and the effect of credit ratings on allowances, estimates and cash flow models. In addition, these forward-looking statements relate to: expectations with respect to our acquisitions, including the impact on earnings, and business focuses; expectations with respect to the implementation of the final rule on capital requirements for assets consolidated under ASC 860 and ASC 810 and the impact on our Tier 1 capital ratio; expectations with respect to our anticipated fourth quarter of 2010 and our 2011 tax rates; our goal of increasing the percentage of revenue and income from outside the U.S.; targeted capital ratios; expectations with respect to BNY Mellon's investment securities portfolio, including the credit rating of securities in the Grantor Trust; assumptions with respect to residential mortgage-backed securities; statements on our institutional credit strategies; goals with respect to our commercial portfolio; descriptions and measures of our allowance for credit losses and loan losses; assumptions in amounts of interest income for loans on nonaccrual status; descriptions of our exposure to support agreements; statements with respect to our liquidity targets; access to capital markets and our shelf registration statements; implications of credit rating downgrades on The Bank of New York Mellon, BNY Mellon, N.A. and the Parent Company; expectations with respect to capital, including anticipated repayment and call of outstanding debt and issuance of replacement securities; our target double leverage ratio; our liability from losses of assets in our consolidated CLO funds; assumptions with respect to the effects of changes in risk-weighted assets on capital ratios; estimations in net interest rate sensitivities; timing and impact of adoption of recent accounting guidance; the timing and effects of pending and proposed legislation and regulation, including the Dodd-Frank Act, proposed FDIC assessments; expectations with respect to implementation of Basel II and Basel III, including ability to timely meet capital guidelines; and the implementation of IFRS; the materiality of acquisitions; amount of dividends bank subsidiaries can pay without regulatory waiver; our liability with respect to our role as trustee in mortgage-backed securitizations; BNY Mellon's anticipated actions with respect to legal or regulatory proceedings; future litigation costs, the expected

outcome and impact of judgments and settlements, if any, arising from pending or potential legal or regulatory proceedings and BNY Mellon's expectations with respect to litigation accruals.

In this report, any other report, any press release or any written or oral statement that BNY Mellon or its executives may make, words, such as estimate, forecast, project, anticipate, confident, target, expect, intend, seek, believe, plan, goal, could, should, trends and words of similar meaning, signify forward-looking statements.

Factors that could cause BNY Mellon's results to differ materially from those described in the forward-looking statements, as well as other uncertainties affecting future results and the value of BNY Mellon's stock and factors which represents risk associated with the business and operations of BNY Mellon, can be found in Risk Factors in the Form 10-K for the year ended Dec. 31, 2009 and this Form 10-Q, and any subsequent reports filed with the Securities and Exchange Commission (the Commission) by BNY Mellon pursuant to the Securities Exchange Act of 1934, as amended (the Exchange Act).

Forward-looking statements, including discussions and projections of future results of operations and discussions of future plans contained in the MD&A, are based on management's current expectations and assumptions that involve risk and uncertainties and that are subject to change based on various important factors (some of which are beyond BNY Mellon's control), including adverse changes in market conditions, and the timing of such changes, and the actions that management could take in response to these changes. Actual results may differ materially from those expressed or implied as a result of these risks and uncertainties and the risks and uncertainties described in the documents referred to in the preceding paragraph. The Risk Factors discussed in the Form 10-K for the year ended Dec. 31, 2009 and in the Form 10-Q for the quarter ended June 30, 2010 could cause or contribute to such differences. Investors should consider all risks mentioned elsewhere in this document and in subsequent reports filed by BNY Mellon with the Commission pursuant to the Exchange Act, as well as other uncertainties affecting future results and the value of BNY Mellon's stock.

All forward-looking statements speak only as of the date on which such statements are made, and BNY Mellon undertakes no obligation to update any statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.



**Table of Contents****Part II Other Information****Item 1. Legal Proceedings**

In the ordinary course of business, BNY Mellon and its subsidiaries are routinely defendants in or parties to a number of pending and potential legal actions, including actions brought on behalf of various classes of claimants, and regulatory matters. Claims for significant monetary damages are asserted in certain of these actions and proceedings. In regulatory enforcement matters, claims for disgorgement and the imposition of penalties and/or other remedial sanctions are possible. Due to the inherent difficulty of predicting the outcome of such matters, BNY Mellon cannot ascertain what the eventual outcome of these matters will be; however, on the basis of current knowledge and after consultation with legal counsel, we do not believe that judgments or settlements, if any, arising from pending or potential legal actions or regulatory matters, either individually or in the aggregate, after giving effect to applicable reserves and insurance coverage, will have a material adverse effect on the consolidated financial position or liquidity of BNY Mellon, although they could have a material effect on net income in a given period. BNY Mellon intends to defend itself vigorously against all of the claims asserted in these legal actions.

In view of the inherent unpredictability of litigation and regulatory matters, particularly where the damages sought are substantial or indeterminate, the investigations or proceedings are in the early stages, or the matters involve novel legal

theories or a large number of parties, there is considerable uncertainty surrounding the timing or ultimate resolution of litigations and regulatory matters or the eventual loss, fines, penalties or business impact, if any, associated with each pending matter. In accordance with ASC 450 (formerly SFAS 5), BNY Mellon establishes reserves for litigation and regulatory matters when those matters present loss contingencies that both are probable and can be reasonably estimated as is the case in certain of the legal matters described. For these matters and others which are disclosed because an unfavorable outcome is reasonably possible but not probable, there may be a range of possible losses which either cannot be estimated or, to the extent a range could possibly be determined, the range would be so imprecise, uncertain or wide as to not be meaningful. BNY Mellon believes that its accruals for legal proceedings are appropriate and in the aggregate are not material to the consolidated financial position of BNY Mellon, although future accruals could have a material effect on net income in a given period. See the Legal proceedings section in Note 18 to the Notes to Consolidated Financial Statements, which portion is incorporated by reference in response to this item.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) The following table discloses repurchases of our common stock made in the third quarter of 2010.

*Issuer purchases of equity securities***Share repurchases during third quarter 2010**

(common shares

in thousands)

| Total shares<br>repurchased | Average<br>price<br>per<br>share | Total shares<br>repurchased<br>as part<br>of | Maximum number (or<br>approximate dollar value)<br>of shares (or units)<br>that<br>may yet be<br>purchased<br>under plans or |
|-----------------------------|----------------------------------|--|--|
|                             |                                  | a<br>publicly                                |  |

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|                           |                |                 | announced<br>plan | programs      |
|---------------------------|----------------|-----------------|-------------------|---------------|
| July 2010                 | 552            | \$ 24.76        | -                 | 33,800        |
| August 2010               | 69             | 26.57           | -                 | 33,800        |
| September 2010            | 11             | 26.97           | -                 | 33,800        |
| <b>Third quarter 2010</b> | <b>632 (a)</b> | <b>\$ 25.00</b> | <b>-</b>          | <b>33,800</b> |

(a) These shares were purchased at a purchase price of approximately \$39 million from employees, primarily in connection with the employees' payment of taxes upon the vesting of restricted stock.

On Dec. 18, 2007, the Board of Directors of BNY Mellon authorized the repurchase of up to 35 million

shares of common stock. There is no expiration date on this repurchase program.

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**Part II Other Information (continued)**

**Item 6. Exhibits**

Pursuant to the rules and regulations of the Securities and Exchange Commission, BNY Mellon has filed certain agreements as exhibits to this Quarterly Report on Form 10-Q. These agreements may contain representations and warranties by the parties. These representations and warranties have been made solely for the benefit of the other party or parties to such agreements and (i) may have been qualified by disclosures made to such other party or parties, (ii) were made only as of the date of such agreements or such other date(s) as may be specified in such agreements and are subject to more recent

developments, which may not be fully reflected in our public disclosure, (iii) may reflect the allocation of risk among the parties to such agreements and (iv) may apply materiality standards different from what may be viewed as material to investors. Accordingly, these representations and warranties may not describe our actual state of affairs at the date hereof and should not be relied upon.

The list of exhibits required to be filed as exhibits to this report are listed on page 111 hereof, under Index to Exhibits , which is incorporated herein by reference.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE BANK OF NEW YORK MELLON CORPORATION

(Registrant)

Date: November 8, 2010

By: /s/ John A. Park  
John A. Park

Corporate Controller

(Duly Authorized Officer and

Principal Accounting Officer of

the Registrant)

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**Index to Exhibits**

| Exhibit No. | Description   | Method of Filing  |
|-------------|---|---|
| 1.1         | Underwriting Agreement dated June 3, 2010 among The Bank of New York Mellon Corporation, Goldman, Sachs & Co., as forward purchaser, and Goldman, Sachs & Co. and Citigroup Global Markets Inc., as representatives of the underwriters listed therein.   | Previously filed as Exhibit 1.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on June 7, 2010 and incorporated herein by reference.   |
| 2.1         | Amended and Restated Agreement and Plan of Merger, dated as of Dec. 3, 2006, as amended and restated as of Feb. 23, 2007, and as further amended and restated as of March 30, 2007, between The Bank of New York Company, Inc., Mellon Financial Corporation and The Bank of New York Mellon Corporation (the "Company").   | Previously filed as Exhibit 2.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on July 2, 2007, and incorporated herein by reference.  |
| 2.2         | Stock Purchase Agreement, dated as of Feb. 1, 2010, by and between The PNC Financial Services Group, Inc. and The Bank of New York Mellon Corporation.  | Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on Feb. 3, 2010, and incorporated herein by reference. |
| 3.1         | Restated Certificate of Incorporation of The Bank of New York Mellon Corporation.   | Previously filed as Exhibit 3.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on July 2, 2007, and incorporated herein by reference.  |
| 3.2         | Amended and Restated By-Laws of The Bank of New York Mellon Corporation, as amended Feb. 9, 2010, effective as of July 2, 2010.   | Previously filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q (File No. 000-52710) as filed with the Commission on Aug. 6, 2010, and incorporated here by reference. |
| 4.1         | None of the instruments defining the rights of holders of long-term debt of the Company, the creation of which was disclosed in this Quarterly Report on Form 10-Q, represented long-term debt in excess of 10% of the total assets of the Company as of Sept. 30, 2010. The Company hereby agrees to furnish to the Commission, upon request, a copy of any such instrument. | N/A   |
| 10.1        | Confirmation of Forward Sale Transaction dated as of June 3, 2010 between The Bank of New York Mellon Corporation and Goldman, Sachs & Co.  | Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on June 7, 2010 and incorporated herein by reference.  |



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### Index to Exhibits (continued)

| Exhibit No. | Description   | Method of Filing   |
|-------------|---|--|
| 10.2        | The Bank of New York Mellon Corporation Executive Severance Plan, effective July 13, 2010.  | Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on Aug. 17, 2010, and incorporated herein by reference. |
| 10.3        | Form of Notice Letter between The Bank of New York Mellon Corporation and Certain Executive Officers.   | Previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on Aug. 17, 2010, and incorporated herein by reference. |
| 10.4        | The Bank of New York Mellon Corporation Policy Regarding Shareholder Approval Of Future Senior Officer Severance Arrangements, adopted July 12, 2010. | Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K (File No. 000-52710) as filed with the Commission on Aug. 17, 2010, and incorporated herein by reference. |
| 12.1        | Computation of Ratio of Earnings to Fixed Charges.  | Filed herewith.  |
| 31.1        | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   | Filed herewith.  |
| 31.2        | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   | Filed herewith.  |
| 32.1        | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   | Furnished herewith.  |
| 32.2        | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   | Furnished herewith.  |
| 101.INS     | XBRL Instance Document.   | Furnished herewith.  |
| 101.SCH     | XBRL Taxonomy Extension Schema Document.  | Furnished herewith.  |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document.  | Furnished herewith.  |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document.   | Furnished herewith.  |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document.  | Furnished herewith.  |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document.   | Furnished herewith.  |