

POTLATCH CORP  
Form 11-K  
June 06, 2007  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

---

**FORM 11-K**

---

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the fiscal year ended December 31, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from            to

Commission file number 1-32729

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:  
**Potlatch Forest Products Corporation Salaried Employees Savings Plan**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:  
**Potlatch Corporation**

**601 West Riverside Avenue, Suite 1100**

**Spokane, Washington 99201**

---

**Table of Contents**

**POTLATCH FOREST PRODUCTS CORPORATION**

**SALARIED EMPLOYEES SAVINGS PLAN**

Financial Statements and Supplemental Schedules

December 31, 2006 and 2005

(With Report of Independent Registered Public Accounting Firm)

**Table of Contents**

**POTLATCH FOREST PRODUCTS CORPORATION SALARIED**

**EMPLOYEES SAVINGS PLAN**

**Table of Contents**

	<b>Page</b>
<u>Report of Independent Registered Public Accounting Firm</u>	1
<u>Statements of Net Assets Available for Benefits at December 31, 2006 and 2005</u>	2
<u>Statements of Changes in Net Assets Available for Benefits for the years ended December 31, 2006 and 2005</u>	3
<u>Notes to Financial Statements</u>	4 7
<b>Supplemental Schedules</b>	
<u>Schedule I - Schedule H, Line 4i Schedule of Assets (Held at End of Year) at December 31, 2006</u>	8
<u>Schedule II - Schedule H, Line 4j Schedule of Reportable Transactions for the year ended December 31, 2006</u>	9
<u>Signatures</u>	10
<u>Exhibit Index</u>	11

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

Potlatch Forest Products Corporation, Plan Administrator

Potlatch Forest Products Corporation Salaried Employees

Savings Plan:

We have audited the accompanying statements of net assets available for benefits of Potlatch Forest Products Corporation Salaried Employees Savings Plan (the Plan) as of December 31, 2006 and 2005, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2006 and 2005, and the changes in net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule H, line 4i schedule of assets (held at end of year) and supplemental schedule H, line 4j schedule of reportable transactions are presented for purposes of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

As further described in note 1, the Plan adopted Financial Accounting Standards Board Staff Position AAG INV-1 and SOP 94-4-1 for the years ended December 31, 2006 and 2005.

By /S/ KPMG LLP

Portland, Oregon

June 5, 2007

**Table of Contents****POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Statements of Net Assets Available for Benefits

December 31, 2006 and 2005

	2006	2005
<b>Assets:</b>		
Cash and cash equivalents	\$ 55,388	\$ 93,674
<b>Investments, at fair value (note 2):</b>		
<b>Shares in registered investment companies:</b>		
Lord Abbett Mid-Cap Value Fund	9,819,670	8,625,147
Royce Total Return Fund	9,769,362	7,666,940
Artisan Mid-Cap Fund	5,754,814	4,792,832
PIMCO Total Return Fund	4,929,618	4,585,086
Morgan Stanley Small Company Growth Fund	5,078,952	3,952,718
Putnam Voyager Fund	12,546,177	15,023,568
Putnam Fund for Growth and Income	11,648,279	10,729,509
George Putnam Fund of Boston	4,737,114	4,449,371
Putnam International Equity Fund	8,211,044	3,244,108
<b>Common and collective trust:</b>		
Putnam Stable Value Fund	38,719,645	37,315,197
Putnam S&P 500 Index Fund	8,379,394	7,108,748
<b>Common stock:</b>		
Potlatch Stock Fund	58,943,720	53,707,648
<b>Investments, at cost:</b>		
Participant loans	3,307,512	3,342,539
<b>Total investments</b>	<b>181,845,301</b>	<b>164,543,411</b>
Employer contribution receivable	35,037	15,982
<b>Net assets available for benefits, at fair value</b>	<b>181,935,726</b>	<b>164,653,067</b>
Adjustment from fair value to contract value for fully benefit-responsive investment contracts	49,360	10,451
<b>Net assets available for benefits</b>	<b>\$ 181,985,086</b>	<b>\$ 164,663,518</b>

See accompanying notes to financial statements.

**Table of Contents****POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Statements of Changes in Net Assets Available for Benefits

Years ended December 31, 2006 and 2005

	2006	2005
Income on fund transactions:		
Interest income	\$ 191,720	\$ 172,136
Dividend and other income	26,018,239	5,074,625
	26,209,959	5,246,761
Contributions (note 1):		
Employee	7,076,823	6,576,557
Rollovers	369,404	304,053
Employer	2,981,930	2,820,450
	10,428,157	9,701,060
Transfers from other plans	701,954	175,067
Market value appreciation of assets (note 3)		2,345,162
Total increases	37,340,070	17,468,050
Less distributions, fees and transfers to other accounts:		
Distributions to participating employees:		
Cash	16,370,711	15,085,536
Market value of shares distributed in settlement of employees' accounts	828,066	1,625,871
Loan and administrative fees	8,710	22,395
Transfers to other plans	6,556	88,406
Total decreases	17,214,043	16,822,208
Market value depreciation of assets (note 3)	2,804,459	
Total decreases	20,018,502	16,822,208
Net increase	17,321,568	645,842
Net assets available for benefits:		
Beginning of year	164,663,518	164,017,676
End of year	\$ 181,985,086	\$ 164,663,518

See accompanying notes to financial statements.

**Table of Contents**

**POTLATCH FOREST PRODUCTS CORPORATION SALARIED**

**EMPLOYEES SAVINGS PLAN**

Notes to Financial Statements

December 31, 2006 and 2005

**(1) Description of Plan**

The following description of the Potlatch Forest Products Corporation Salaried Employees Savings Plan (the Plan) is provided for general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

The Plan is sponsored and administered by Potlatch Forest Products Corporation (the Company). The Plan is a defined contribution plan under the provisions of Section 401(a) of the Internal Revenue Code (IRC), which includes a cash or deferred arrangement under 401(k) of the IRC, and is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA), as amended. During 2005, the Plan changed trustees from Putnam Fiduciary Trust Company to Mercer Trust Company.

The Plan provides that each eligible salaried employee (as defined by the Plan) may make a participating contribution up to 6% of his or her monthly earnings and a voluntary contribution up to 19% of such monthly earnings. The employee elects how much of his or her contribution is to be deferred (deducted before income taxes are withheld) and how much is to be nondeferred (deducted after income taxes are withheld). Participants can also make rollover contributions representing distributions from other qualified plans, subject to certain restrictions. Participants may direct their contributions to be invested in the shares of a variety of registered investment companies (mutual funds) and common collective investment trusts offered by Putnam Investment Management, Inc. (Putnam) and a Potlatch Stock Fund. Participants can change their investment elections on a daily basis, subject to restrictions imposed by mutual fund companies.

The Company makes matching contributions to the Plan equal to 70% of employee participating contributions for each plan year, provided, however, that the employer may fix a higher or lower rate. Beginning October 2006, participants may direct employer matching contributions into any of the investment options offered by the Plan. In addition, participants may diversify their employer matching contribution into any of the other investment options. Employee and employer contributions are limited by certain restrictions as defined by the IRC.

A separate account is maintained for each participant of the Plan. Each account is credited with the employee and employer contributions and earnings thereon.

A participant's interest in his or her deferred, non-deferred and rollover accounts is fully vested and nonforfeitable at all times. A participant's interest in his or her matching account becomes vested based on the participant's years of service as defined in the Plan. A participant's matching account will become 100% vested without regard to the participant's years of service if the Plan terminates or if the participant attains age 65 as an employee of the Company or becomes totally and permanently disabled or dies while an employee. The portion of a participant's matching account not vested will be forfeited when the participant's employment terminates. As of the end of each year, forfeitures and the earnings of such forfeitures not used to restore the matching accounts of former participants rehired during the year will be credited against the amount of matching contributions for the following year or be used to pay plan expenses, or a combination thereof. At December 31, 2006 and 2005, forfeited nonvested accounts totaled approximately \$132,400 and \$93,700, respectively. During 2006 and 2005, forfeitures totaling approximately \$84,800 and \$19,400, respectively, were used to reduce employer contributions.

---

**Table of Contents**

**POTLATCH FOREST PRODUCTS CORPORATION SALARIED**

**EMPLOYEES SAVINGS PLAN**

Notes to Financial Statements

December 31, 2006 and 2005

Participants may borrow from their fund accounts as provided by the Plan and defined in the Plan documents. The loans are secured by the balance in the participant's account and bear interest at the prime rate in effect at the beginning of the month in which the loan is taken. Repayment of principal and interest is paid ratably through periodic payroll deductions. Loans outstanding at December 31, 2006 and 2005 bear interest at various rates ranging from 4.0% to 9.5% and mature at various times through April 2019.

On termination of employment, participants can elect to receive payment in a lump sum equal to the participant's vested interest in his or her account, roll their account balances into an IRA or another employer's plan, or maintain their accounts in the Plan, subject to certain restrictions.

Plan expenses are generally paid by the Company except to the extent that expenses are paid from participant forfeitures of employer matching contributions. Loan service fees are paid by the participant.

During 2005, the Company purchased a lumber mill at Gwinn, Michigan from Louisiana-Pacific Corporation. Approximately 25 new participants had the option of rolling their accounts into the Plan, in accordance with the Plan document, or applying their former employer's plan options to their accounts.

As described in Financial Accounting Standards Board Staff Position, FSP AAG INV-1 and SOP 94-4-1, *Reporting of Fully Benefit-Responsive Investment Contracts Held by Certain Investment Companies Subject to the AICPA Investment Company Guide and Defined-Contribution Health and Welfare and Pension Plans* (the "FSP"), investment contracts held by a defined contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the plan. As required by the FSP, the Statement of Net Assets Available for Benefits presents the fair value of the investment contracts from fair value to contract value. The Statement of Changes in Net Assets Available for Benefits is prepared on a contract value basis.

The Plan has adopted the financial statement presentation and disclosure requirements effective December 31, 2006 and retroactively restated the statement of net assets for the periods presented. The effect of adopting the FSP had no impact on net assets which have been historically presented at contract value.

**(2) Summary of the Significant Accounting Policies**

The financial statements of the Plan are prepared on the accrual basis of accounting. Purchases and sales of securities are recorded on the trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

Investments in shares of registered investment companies are stated at fair value, based on the net asset value of the underlying investments and are valued daily. Investments in common and collective trusts are stated at fair value based on the value of the underlying investments and are expressed in units. The Putnam Stable Value Fund consists primarily of fully benefit-responsive investment contracts. In determining the net assets available for benefits, the Putnam Stable Value Fund is included in the financial statements at contract value, which represents contributions made under the contracts, plus earnings, less withdrawals and administrative expenses. As provided in the FSP, an investment contract is generally valued at contract value, rather than fair value, to the extent it is fully benefit-responsive. The average yield to maturity and crediting interest rate for that fund was approximately 4.6% and 4.7% at December 31, 2006 and 2005, respectively. The Potlatch Stock Fund is stated at fair value based on the quoted market price of the underlying shares of stock held at year end. Participant loans are recorded at cost, which approximates fair value.





**Table of Contents****POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Notes to Financial Statements

December 31, 2006 and 2005

Distributions to participants are recorded when paid.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires the Plan sponsor to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of increases and decreases in net assets available for benefits during the reporting period. Actual results could differ from those estimates and assumptions.

The Plan invests in shares of registered investment companies, common and collective trusts and the Potlatch Stock Fund. The underlying investments of such funds, in general, are exposed to various risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with such investments, it is reasonably possible that changes in the values of underlying investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net assets available for benefits.

**(3) Investments**

The value of individual investments that represent 5% or more of the plan's net assets are as follows:

	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
Potlatch Stock Fund	\$ 58,943,720	\$ 53,707,648
Putnam Stable Value Fund	38,719,645	37,315,197
Putnam Voyager Fund	12,546,177	15,023,568
Putnam Fund for Growth and Income	11,648,279	10,729,509
Lord Abbett Mid-Cap Value Fund	9,819,670	8,625,147
Royce Total Return Fund	9,769,362	7,666,940
	141,446,853	133,068,009
Other investments	40,398,448	31,475,402
	<b>\$ 181,845,301</b>	<b>\$ 164,543,411</b>

During the years ended December 31, 2006 and 2005, the Plan's investments appreciated (depreciated) (including gains and losses on investments sold during the year and unrealized gains and losses at the end of the year) as follows:

	<b>Years ended December 31</b>	
	<b>2006</b>	<b>2005</b>
Shares in registered investment companies	\$ 2,247,041	\$ 1,401,265
Common and collective trusts	1,037,462	330,175
Potlatch Stock Fund	(6,088,962)	613,722

\$ (2,804,459) \$ 2,345,162

**Table of Contents****POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Notes to Financial Statements

December 31, 2006 and 2005

Information about net assets and significant components of changes in net assets relating to the Potlatch Stock Fund below includes both participant-directed and nonparticipant-directed investments. These amounts cannot be separately determined. As allowed under Statement of Position 99-3, the entire investment is deemed to be nonparticipant-directed for purposes of the following disclosure.

	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
Potlatch Stock Fund	\$ 58,943,720	\$ 53,707,648
Changes in net assets:		
	<b>Years ended December 31</b>	
	<b>2006</b>	<b>2005</b>
Dividends, interest and other income	\$ 19,065,967	\$ 642,585
Contributions	3,093,621	3,420,413
Transfers from other plans, net	256,670	13,652
Net appreciation		613,722
Transfer to participant-directed investments, net	(7,425,797)	(953,929)
Net depreciation	(6,088,962)	
Benefit payments to participants	(3,598,513)	(5,154,321)
Fees and other	(66,914)	(25,527)
	<b>\$ 5,236,072</b>	<b>\$ (1,443,405)</b>

Potlatch Corporation common stock represented 32% and 33%, respectively, of net assets at December 31, 2006 and 2005. The fair value of Potlatch Corporation common stock at December 31, 2006 and 2005 was \$43.82 and \$50.98 per share, respectively.

**(4) Plan Termination**

Although the Company expects to continue the Plan indefinitely, inasmuch as future conditions cannot be foreseen, the Company reserves the right to amend or terminate the plan at any time subject to the rules of ERISA. In the event of plan termination, participants will become 100% vested in their employer accounts.

**(5) Related Party Transactions**

Certain Plan investments are shares of registered investment companies managed by Putnam. Mercer Trust Company, an affiliate of Putnam, is the trustee as defined by the Plan and therefore, the transactions qualify as party-in-interest transactions.

**(6) Tax Status**

The Internal Revenue Service has determined by a letter dated April 16, 2003, that the Plan and related trust are designed in accordance with applicable sections of the IRC. The Plan has been amended since that date, however management believes that the Plan is designed and continues to operate in compliance with the IRC.

**Table of Contents**

Schedule I

**POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Schedule H, Line 4i Schedule of Assets (Held at End of Year)

December 31, 2006

Identity of issue, borrower, lessor, or similar party	Description of investment including maturity date, rate of interest, collateral, par, or maturity value	Cost	Current value
	Shares in registered investment companies:		
Lord Abbett Funds	Lord Abbett Mid-Cap Value Fund	\$ 9,250,466	\$ 9,819,670
Royce Funds	Royce Total Return Fund	8,487,060	9,769,362
Artisan Funds	Artisan Mid-Cap Fund	5,338,466	5,754,814
Morgan Stanley Funds	Morgan Stanley Small Company Growth Fund	4,780,220	5,078,952
PIMCO Funds	PIMCO Total Return Fund	5,027,579	4,929,618
* Putnam Investments	Putnam Voyager Fund	13,804,935	12,546,177
* Putnam Investments	Putnam Fund for Growth and Income	11,383,278	11,648,279
* Putnam Investments	Putnam International Equity Fund	7,096,453	8,211,044
* Putnam Investments	George Putnam Fund of Boston	4,617,920	4,737,114
	Common and collective trusts:		
* Putnam Investments	Putnam Stable Value Fund	38,769,005	38,719,645
* Putnam Investments	Putnam S&P 500 Index Fund	6,798,447	8,379,394
	Common stock:		
* Potlatch Corporation	Potlatch Stock Fund	50,993,734	58,943,720
* Plan participants	Participant loans with interest from 4.0% to 9.5% and mature at various times through April 2019.		3,307,512
	<b>Total investments</b>		<b>\$ 181,845,301</b>

\* Represents a party-in-interest at December 31, 2006.  
See accompanying report of independent registered public accounting firm.

**Table of Contents**

Schedule II

**POTLATCH FOREST PRODUCTS CORPORATION SALARIED****EMPLOYEES SAVINGS PLAN**

Schedule H, Line 4j Schedule of Reportable Transactions

Year ended December 31, 2006

<b>Identity of party involved</b>	<b>Description of investment</b>	<b>Purchase cost</b>	<b>Selling price</b>	<b>Cost of asset</b>	<b>Current value of asset on transaction date</b>	<b>Net gain (loss)</b>
<b>Individual transactions representing 5% of net assets at the beginning of the year:</b>						
* Purchase (Dividends)	Potlatch Stock Fund	16,236,597			16,236,597	
<b>Series of transactions representing 5% of net assets at the beginning of the year:</b>						
* 197 Purchases	Potlatch Stock Fund	26,829,731			26,829,731	
* 422 Sales	Potlatch Stock Fund		15,504,698	15,140,477	15,504,698	364,221

\* Represents a party-in-interest at December 31, 2006.  
See accompanying report of independent registered public accounting firm.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized:

Potlatch Forest Products Corporation Salaried  
Employees Savings Plan

By /S/ Terry L. Carter  
Terry L. Carter, Controller  
Potlatch Corporation and Potlatch  
Forest Products Corporation

Date: June 5, 2007



**Table of Contents**

**POTLATCH FOREST PRODUCTS CORPORATION**

**SALARIED EMPLOYEES SAVINGS PLAN**

**Exhibit Index**

Consent of Independent Registered Public Accounting Firm

**Exhibit  
(23)**