**MOTIVE INC** Form 4 June 06, 2005

# FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or

#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES**

**OMB APPROVAL** 

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Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

(Print or Type Responses)

Common

Common

Stock

Stock

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading Van Zant Kenny Issuer Symbol MOTIVE INC [MOTV] (Check all applicable) (Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year) Director 10% Owner X\_ Officer (give title Other (specify 12515 RESEARCH 06/02/2005 below) below) BLVD., BUILDING 5 **EVP** of Marketing (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting AUSTIN, TX 78759 Person (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1.Title of 2. Transaction Date 2A. Deemed 3. 4. Securities Acquired 5. Amount of 7. Nature of Security (Month/Day/Year) Execution Date, if Transaction(A) or Disposed of Securities Ownership Indirect Form: Direct Beneficial (Instr. 3) Code (D) Beneficially (Month/Day/Year) (Instr. 3, 4 and 5) Owned (D) or Ownership (Instr. 8) Following Indirect (I) (Instr. 4) Reported (Instr. 4) (A) Transaction(s) (Instr. 3 and 4) Code V Amount (D) Price by Van Zant Common Limited 5,000 S 06/02/2005 882,578 I Stock Partnership (2)

by Van Zant

by Van Zant

2001 Family

2003

Annuity Trust (3)

Trust (4)

131,281

34,567

Ι

Ι

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Common Stock

96,844

D

(9-02)

9. Nu Deriv Secu Bene Own Follo Repo Trans (Insti

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | Execution Date, if any | 4.<br>Transactic<br>Code<br>(Instr. 8) | 5. onNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, |             |            | 7. Title and<br>Amount of<br>Underlying<br>Securities<br>(Instr. 3 and 4) |                        | 8. Price o<br>Derivativ<br>Security<br>(Instr. 5) |
|---|--|--------------------------------------|------------------------|--|---|-------------|------------|---|------------------------|---|
|   |  |                                      |                        |  | 4, and 5)   | Date        | Expiration |   | Amount                 |   |
|   |  |                                      |                        | Code V                                 | (A) (D)   | Exercisable | Date       | Title   | Number<br>of<br>Shares |   |

## **Reporting Owners**

Relationships Reporting Owner Name / Address

> Director 10% Owner Officer Other

Van Zant Kenny

12515 RESEARCH BLVD. **BUILDING 5** 

**EVP** of Marketing

**AUSTIN, TX 78759** 

#### **Signatures**

/s/ James Wesley Jomes, Attorney-In-Fact

06/06/2005

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares were sold under Reporting Person's 10b5-1 Plan.
- (2) Mr. Van Zant is the manager of Van Zant Management, L.L.C., which is the general partner for Van Zant Limited Partnership.
- (3) Mr. Van Zant is the trustee of the Van Zant 2003 Annuity Trust.

Reporting Owners 2

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(4) Mr. Van Zant is the trustee of the Van Zant 2001 Family Trust.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.