

GARTNER INC  
Form 4  
November 20, 2013

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**KUTNICK DALE**

(Last) (First) (Middle)

56 TOP GALLANT RD, P.O. BOX 10212

(Street)

STAMFORD, CT 06904-2212

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**GARTNER INC [IT]**

3. Date of Earliest Transaction (Month/Day/Year)  
11/18/2013

4. If Amendment, Date Original Filed (Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
 Officer (give title below) \_\_\_ Other (specify below)

SVP, Executive Programs

6. Individual or Joint/Group Filing (Check Applicable Line)

Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount (A) or (D) Price		
Common Stock	11/18/2013		M		17,784 A \$ 18.1	67,527	D
Common Stock	11/18/2013		D		5,014 (4) D \$ 64.21	62,513	D
Common Stock	11/18/2013		F		6,213 (5) D \$ 64.21	56,300	D
Common Stock	11/18/2013		M		12,129 A \$ 11.11	68,429	D
Common Stock	11/18/2013		D		2,099 (4) D \$ 64.21	66,330	D

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Common Stock	11/18/2013	F	<u>4,880</u> (5)	D	\$ 64.21	61,450	D	
Common Stock	11/18/2013	M	6,000	A	\$ 22.06	67,450	D	
Common Stock	11/18/2013	D	<u>2,062</u> (4)	D	\$ 64.21	65,388	D	
Common Stock	11/18/2013	F	<u>1,916</u> (5)	D	\$ 64.21	63,472	D	
Common Stock	11/19/2013	S	8,000	D	\$ 64.4768 (6)	23,900	I	IRA
Common Stock	11/19/2013	S	13,729	D	\$ 64.4881 (7)	49,743	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title
Stock Appreciation Rights	\$ 18.1	11/18/2013		M	17,784	02/15/2009 <sup>(1)</sup> 02/15/2015	Common Stock
Stock Appreciation Rights	\$ 11.11	11/18/2013		M	12,129	02/11/2010 <sup>(2)</sup> 02/11/2016	Common Stock
Stock Appreciation Rights	\$ 22.06	11/18/2013		M	6,000	02/11/2011 <sup>(3)</sup> 02/11/2017	Common Stock

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
KUTNICK DALE 56 TOP GALLANT RD P.O. BOX 10212 STAMFORD, CT 06904-2212			SVP, Executive Programs	

## Signatures

/s/ Jane Lucas for Dale  
Kutnick

11/19/2013

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) These SARs became exercisable in four substantially equal, annual installments commencing on 2/15/2009 and are fully exercisable.
- (2) These SARs became exercisable in four substantially equal, annual installments commencing on 2/11/2010 and are fully exercisable.
- (3) These SARs become exercisable in four substantially equal, annual installments commencing on 2/11/2011.
- (4) Represents the simultaneous sale back to the issuer of this number of shares having an aggregate value, based on the market price on the date of exercise, substantially equal to the aggregate exercise price of the SARs.
- (5) Represents shares withheld from the settlement of the SARs for the payment of applicable income and payroll tax withholding due upon exercise.

This transaction was executed in multiple trades at prices ranging from \$64.39 to \$64.56. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

- (7) This transaction was executed in multiple trades at prices ranging from \$64.41 to \$64.58. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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