

Primoris Services Corp
Form 10-Q
August 07, 2013
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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended June 30, 2013

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from _____ to _____.

Commission file number 0001-34145

Primoris Services Corporation

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(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

20-4743916
(I.R.S. Employer
Identification No.)

2100 McKinney Avenue, Suite 1500
Dallas, Texas
(Address of Principal Executive Offices)

75201
(Zip Code)

Registrant's telephone number, including area code: **(214) 740-5600**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Do not check if a smaller reporting company.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At August 6, 2013, 51,571,394 shares of the registrant's common stock were outstanding.

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PRIMORIS SERVICES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS

(In Thousands, Except Share Amounts)

(Unaudited)

	June 30, 2013	December 31, 2012
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 113,777	\$ 157,551
Short term investments	3,428	3,441
Customer retention deposits and restricted cash	27,503	35,377
Accounts receivable, net	251,092	268,095
Costs and estimated earnings in excess of billings	70,288	41,701
Inventory and uninstalled contract materials	38,339	37,193
Deferred tax assets	10,477	10,477
Prepaid expenses and other current assets	12,719	10,800
Total current assets	527,623	564,635
Property and equipment, net	215,659	184,840
Investment in non-consolidated entities	12,724	12,813
Intangible assets, net	49,893	51,978
Goodwill	118,028	116,941
Other long-term assets	1,158	
Total assets	\$ 925,085	\$ 931,207
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Accounts payable	\$ 102,026	\$ 151,546
Billings in excess of costs and estimated earnings	162,570	158,892
Accrued expenses and other current liabilities	80,349	76,152
Dividends payable	1,805	
Current portion of capital leases	4,335	3,733
Current portion of long-term debt	21,967	19,446
Current portion of contingent earnout liabilities	8,048	10,900
Total current liabilities	381,100	420,669
Long-term capital leases, net of current portion	3,584	3,831
Long-term debt, net of current portion	144,546	128,367
Deferred tax liabilities	20,018	20,018
Long-term contingent earnout liabilities, net of current portion	5,924	12,531
Other long-term liabilities	11,568	13,153
Total liabilities	566,740	598,569
Commitments and contingencies		

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Stockholders' equity			
Common stock, \$.0001 par value, 90,000,000 shares authorized, 51,562,284 and 51,403,686 issued and outstanding at June 30, 2013 and December 31, 2012		5	5
Additional paid-in capital	158,730		155,605
Retained earnings	197,500		175,517
Noncontrolling interests	2,110		1,511
Total stockholders' equity	358,345		332,638
Total liabilities and stockholders' equity	\$ 925,085	\$	931,207

See Accompanying Notes to Condensed Consolidated Financial Statements

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PRIMORIS SERVICES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In Thousands, Except Per Share Amounts)
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Revenues	\$ 445,013	\$ 337,436	\$ 855,008	\$ 629,009
Cost of revenues	385,476	293,432	749,375	547,409
Gross profit	59,537	44,004	105,633	81,600
Selling, general and administrative expenses	31,560	23,396	60,179	43,670
Operating income	27,977	20,608	45,454	37,930