

PENSKE AUTOMOTIVE GROUP, INC.

Form 11-K

June 27, 2013

[Table of Contents](#)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 11-K**

**x Annual report pursuant to Section 15(d) of the Securities and Exchange Act of 1934 for the year ended December 31, 2012.**

**o Transition report pursuant to Section 15(d) of the Securities Exchange Act of 1934**

**for the transition period from      to**

**Commission file number: 001-12297**

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**Penske Automotive Group 401(k) Savings and Retirement Plan**

B. Name of the issuer of the securities held pursuant to the plan and the address of its principal executive office:

# **Penske Automotive Group, Inc.**

2555 Telegraph Road  
Bloomfield Hills, MI 48302-0954

---

Table of Contents

**Penske Automotive Group 401(k) Savings and Retirement Plan**

**Table of Contents**

	<b>Page</b>
Financial Statements and Supplemental Schedule	
<u>Report of Independent Registered Public Accounting Firm</u>	1
<u>Statements of Net Assets Available for Benefits as of December 31, 2012 and 2011</u>	2
<u>Statement of Changes in Net Assets Available for Benefits for the year ended December 31, 2012</u>	3
<u>Notes to Financial Statements</u>	4
Supplemental Schedule*	
<u>Form 5500, Schedule H, Part IV, Line 4i - Schedule of Assets (Held at End of Year)</u>	11

---

\*All other schedules required by Section 2520 103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 have been omitted because they are not applicable.

Signatures

Index to Exhibits

Exhibit 23

---

Table of Contents

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Plan Administrator and Participants of  
Penske Automotive Group 401(k) Savings and Retirement Plan:

We have audited the accompanying statements of net assets available for benefits of Penske Automotive Group 401(k) Savings and Retirement Plan (the Plan ) as of December 31, 2012 and 2011, and the related statement of changes in net assets available for benefits for the year ended December 31, 2012. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2012 and 2011, and the changes in net assets available for benefits for the year ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) as of December 31, 2012, is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This schedule is the responsibility of the Plan s management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic 2012 financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

/s/ DELOITTE & TOUCHE LLP

Detroit, Michigan  
June 27, 2013

Table of Contents**Penske Automotive Group 401(k) Savings and Retirement Plan****Statements of Net Assets Available for Benefits****December 31, 2012 and 2011**

	<b>December 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>Assets:</b>		
Investments at fair value	\$ 255,533,107	\$ 213,467,332
<b>Receivables:</b>		
Participant contributions	341,344	553,101
Employer contributions	1,371,032	1,247,670
Due from broker	721,506	1,388,022
Notes receivable from participants	10,736,883	10,214,821
Total receivables	13,170,765	13,403,614
<b>Total assets</b>	<b>268,703,872</b>	<b>226,870,946</b>
<b>Liabilities:</b>		
Participant refunds payable	81,715	176,798
Due to broker	712,076	1,387,706
Total liabilities	793,791	1,564,504
<b>Net assets available for benefits reflecting all investments at fair value</b>	<b>267,910,081</b>	<b>225,306,442</b>
Adjustment from fair value to contract value for fully benefit-responsive investment contracts	(2,162,120)	(1,692,409)
<b>Net assets available for benefits</b>	<b>\$ 265,747,961</b>	<b>\$ 223,614,033</b>

The accompanying notes are an integral part of these financial statements.

Table of Contents

**Penske Automotive Group 401(k) Savings and Retirement Plan**

**Statement of Changes in Net Assets Available for Benefits**

**Year Ended December 31, 2012**

Investment income:	
Net appreciation in fair value of investments	\$ 30,164,183
Interest and dividends	1,476,939
Net investment income	31,641,122
Contributions:	
Participant contributions	24,801,621
Employer contributions	5,544,623
Participant rollover contributions	2,535,011
Total contributions	32,881,255
Distributions to participants	(21,078,223)
Administration fees	(657,359)
Net transfers from plan	(652,867)
Increase in net assets	42,133,928
Net assets available for benefits, beginning of year	223,614,033
Net assets available for benefits, end of year	\$ 265,747,961

The accompanying notes are an integral part of these financial statements.

Table of Contents

**Penske Automotive Group 401(k) Savings and Retirement Plan**

**Notes to Financial Statements**

**1. Description of the Plan**

(a) General

The following description of the Penske Automotive Group 401(k) Savings and Retirement Plan, as amended through December 31, 2012 (the Plan ), is provided for general information purposes only. Participants should refer to the Plan document for a more complete description of the Plan.

The Plan is a defined contribution savings plan (401(k) plan) covering all eligible employees of Penske Automotive Group, Inc. (the Company or Plan Sponsor ) in the United States who elect to participate in the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 ( ERISA ). The Company s Employee Benefits Committee (the Committee ) is the designated administrator of the Plan, and has responsibility for reviewing the performance of the Plan s investments. For the Plan s investment holdings, certain asset based fees are paid by the Plan participants. Wells Fargo (the Trustee or Recordkeeper ) serves as the trustee and recordkeeper of the Plan. Participants with balances from plans merged into the Plan due to acquisitions by the Plan Sponsor may retain certain rights of such merged plans.

(b) Eligibility

Full-time employees in the United States, and part-time or temporary employees in the United States who are scheduled to complete 1,000 hours of service in a twelve consecutive month period beginning with their date of hire, are eligible to participate in the Plan on the first day of the calendar month following the date they have completed sixty days of service.

(c) Participant Accounts

Individual accounts are maintained by the Recordkeeper for each of the Plan s participants. Such accounts include the participant s contributions and related Employer Match Contributions (as defined below), as adjusted by the net investment return on the participant s holdings. Participant accounts are also charged with administrative fees.

(d) Contributions

Under the provisions of the Plan, participants may elect to defer, through payroll deductions, a portion of their compensation to the Plan in an amount generally from 1% to 20% of gross earnings on a pre-tax basis. Highly compensated employees ( HCE s ) are limited to deferring up to 8% of gross earnings on a pre-tax basis. Such contributions may not exceed Internal Revenue Code 402 (g) limitations (\$17,000 in 2012). The Plan also permits participants who are 50 or older to make additional contributions of up to \$5,500 in 2012. A participant s elective contributions and any related Company Match Contributions are invested at the direction of the participant. If a participant does not make such an election, he or she is deemed to have elected to invest in an age-appropriate target retirement fund.

The Plan was amended in 2011 to limit the direct investment of no more than 10% of a participant s additional Pre-Tax Contributions, Employer Matching Contributions, Rollover Contributions and Top Heavy Contributions into the Penske Automotive Common Stock Fund.

During 2012, the Plan Sponsor elected to fund discretionary matching contributions of 37.5% of the first 4% of eligible salary relating to all contributions by participants ( Match Contributions ). Match Contributions are invested based on participant investment elections or in the default investment if the participant did not make an election.

Table of Contents

Certain HCE s deferred a portion of their compensation in excess of the Plan limit. The Plan intends to refund the excess contributions and has recorded a participant refund payable for \$81,715 relating to these excess contributions.

(e) Notes Receivable from Participants

Participants may borrow from their accounts anywhere from a minimum of \$1,000 up to the lesser of 50% of a defined amount credited to their account or \$50,000. Loan terms range from 1 to 5 years, or up to 15 years for the purchase of a primary residence. The loans are collateralized by the balance in the participant s account and bear interest at a rate commensurate with prevailing rates. Principal and interest is paid ratably through payroll deductions. Repayment of the entire balance is permitted at any time. Participants are limited to having only one loan outstanding at any point in time, and participants are restricted to initiating only one loan in any consecutive 12 month period.

(f) Vesting

Employee contributions to the Plan vest immediately. Employer Match Contributions vest upon the attainment by the participant of three years of credited service.

(g) Investments

As of December 31, 2012 and 2011, participant investment options consisted primarily of common collective trust funds, employer securities, common stock funds and mutual funds. Participants are permitted to change investment options daily.

(h) Payment of Benefits

Upon retirement, death, disability, termination of employment, or attainment of age 59 1/2, the participant or beneficiary may elect to receive a benefit payment in the form of a lump sum distribution. Participants may also make a hardship withdrawal in certain cases of financial need as established by Internal Revenue Service regulations.

(i) Forfeited Accounts

At December 31, 2012 and 2011, forfeited non-vested assets totaled \$71,269 and \$44,417, respectively, which may be used to pay Plan administration fees and/or Match Contributions. During 2012, approximately \$140,000 of fees and matching contributions were paid by the Plan Sponsor using forfeited amounts.

## 2. Significant Accounting Policies

### (a) Basis of Accounting

The accompanying financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP).

### (b) Investment Valuation and Income Recognition

Generally, investments are stated at fair value as determined by quoted market prices, other than the Plan's investment in the Wells Fargo Stable Return Fund (the Fund) which is valued based on the underlying investments in the fund and stated at fair value and adjusted to contract value. The Fund holds synthetic and other fully benefit-responsive guaranteed investment contracts (GICs) which are recorded at contract value because they guarantee a minimum rate of return and provide for benefit responsiveness. Contract value represents contributions made under the contract, plus earnings, less participant withdrawals and administrative expenses. While there are certain Fund and Plan level restrictions that may affect the Fund's ability to transact at contract value, Plan management believes

Table of Contents

that the occurrence of events that would cause the Fund to transact at less than contract value are not probable of occurring.

Certain funds are divided into units of participation, as determined daily by the Trustee. The daily value of each unit of participation, or net asset value (NAV), is determined by dividing the total fair market value of all assets in the fund by the total number of fund units. Under provisions of the Plan, interest and dividend income and net appreciation or depreciation of the fair value of each investment option are allocated to each Participant's account based on the change in unit value. There are no restrictions on redemptions or unfunded commitments as of December 31, 2012 and 2011.

Purchases and sales of investments are recorded on a trade date basis. Dividends are awarded on the ex-dividend date.

(c) Notes Receivable from Participants

Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest.

(d) Payment of Benefits

Benefits are recorded upon distribution. There were no amounts allocated to accounts of persons who have elected to withdraw from the Plan, but have not yet been paid, at December 31, 2012. Amounts allocated to accounts of persons who have elected to withdraw from the Plan, but have not yet been paid, were approximately \$223,000 at December 31, 2011.

(e) Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, additions, deductions and the disclosure of contingent assets and liabilities in the accompanying financial statements. Actual results could differ from those estimates.

(f) Risks and Uncertainties

The Plan provides for various investment options. The underlying investment securities are exposed to various risks, such as interest rate risk, market risk and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risk factors in the near term could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits and the statement of changes in net

assets available for benefits.

Table of Contents**3. Investments**

Investments (at fair value) that represent 5% or more of the Plan's net assets are summarized as follows:

	December 31,	
	2012	2011
Wells Fargo Stable Return Fund	\$ 76,717,982	\$ 73,582,515
Penske Automotive Group Common Stock	27,068,332	20,434,395
Neuberger & Berman Genesis Fund	24,652,977	11,717,317
Wells Fargo Enhanced Stock Market Fund	22,845,889	13,052,753
Thornburg International Value Fund (1)	13,732,839	4,893,093
Pimco Total Return Fund (1)	13,346,120	10,706,053

(1) Investment did not represent 5% or more of the Plan's net assets in 2011, but is presented for comparative purposes.

During 2012, the Plan's investments (including gains and losses on all investments bought, sold, and held during the year) appreciated (depreciated) in value as follows:

Common collective trusts	\$ 12,551,810
Penske Automotive Group Common Stock	10,926,253
Mutual funds	6,686,120
Net appreciation in fair value of investments	\$ 30,164,183

**4. Fair Value Measurements**

The Financial Accounting Standards Board has established a single authoritative definition of fair value and has established the following three tier hierarchy which requires an entity to maximize the use of observable inputs when measuring fair value:

Level 1: Inputs are unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Inputs are observable inputs other than quoted (Level 1) prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

## Edgar Filing: PENSKE AUTOMOTIVE GROUP, INC. - Form 11-K

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The availability of observable market data is monitored by the Plan's management to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. Plan management evaluates the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total net assets available for benefits. For the years ended, December 31, 2012 and 2011, there were no transfers between levels.

Table of Contents

Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Assets measured at fair value on a recurring basis are summarized below:

	<b>As of December 31, 2012</b>			
	<b>Fair Value Measurement Using</b>			
<b>Total Fair Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Common Collective Trust Funds:</b>				
Fixed*	\$ 76,717,982	\$	\$ 76,717,982	\$
Bond	1,068,153		1,068,153	
Large Blend	23,522,119		23,522,119	
Mid Cap Blend	10,773,381		10,773,381	
Foreign Large Blend	500,041		500,041	
Target Retirement	63,422,391		63,422,391	
<b>Common Stock:</b>				
Employer Securities	27,068,332	27,068,332		
<b>Mutual Funds:</b>				
Mid Cap Growth	24,652,977	24,652,977		
Foreign Large Blend	13,732,839	13,732,839		
Emerging Markets	197,419	197,419		
Multi Asset Fund	531,353	531,353		
Bond	13,346,120	13,346,120		
<b>Total</b>	<b>255,533,107</b>	<b>79,529,040</b>	<b>176,004,067</b>	

\* Amount represents the fair value of the Wells Fargo Stable Return Fund. The contract value of this investment (the amount available for Plan benefits) was \$74,555,862.

	<b>As of December 31, 2011</b>			
	<b>Fair Value Measurement Using</b>			
<b>Total Fair Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Common collective trust funds:</b>				
Fixed*	\$ 73,582,515	\$	\$ 73,582,515	\$
Equity	13,052,753		13,052,753	
<b>Common Stock:</b>				
Employer Securities	20,434,395	20,434,395		
<b>Mutual Funds:</b>				
Large Cap Value	17,561,434	6,855,381	10,706,053	
Mid Cap Growth	13,847,667	6,307,678	7,539,989	
Mid Cap Value	5,275,943	5,275,943		
Small Cap Blend	11,717,317	11,717,317		
Small Cap Growth	1,969,280		1,969,280	
Foreign Large Blend	12,796,604	12,796,604		
Target Retirement	43,229,424		43,229,424	
<b>Total</b>	<b>\$ 213,467,332</b>	<b>\$ 63,387,318</b>	<b>\$ 150,080,014</b>	<b>\$</b>

\* Amount represents the fair value of the Wells Fargo Stable Return Fund. The contract value of this investment (the amount available for Plan benefits) was \$71,890,106.



Table of Contents**5. Exempt Party-in-Interest Transactions**

As of December 31, 2012 and 2011, the Plan (through investments in the Penske Automotive Group Common Stock) held 899,579 and 1,061,527 shares, respectively, of Penske Automotive Group, Inc. common stock with a cost basis of \$15,067,548 and \$16,063,890, respectively. The fair value of the Penske Automotive Group Common Stock Fund was \$27,068,332 and \$20,434,395 at December 31, 2012 and 2011, respectively. In addition, certain Plan investments are shares of various funds managed by Wells Fargo which is the trustee of the Plan and, therefore, these investments and their related transactions are considered exempt party-in-interest transactions.

**6. Plan Termination**

Although it has not expressed any intention to do so, the Company retains the right, if necessary, to terminate the Plan. Any such termination of the Plan would be subject to the provisions of ERISA. In the event of plan termination, participants would become 100% vested in their account balances.

**7. Federal Income Tax Status**

The Internal Revenue Service has determined and informed the Company by letter dated July 23, 2012 that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). The Plan has been amended since requesting the current determination letter. While the plan is subject to IRS review, none have taken place and the Plan Administrator believes that the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC. Therefore, no provision for income taxes has been included in the Plan's financial statements.

**8. Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of net assets available for benefits per the financial statements as of December 31, 2012 and 2011 to the Form 5500:

	<b>2012</b>	<b>2011</b>
Net assets available for benefits per the financial statements	\$ 265,747,961	\$ 223,614,033
Less:		
Participant contributions receivable	341,344	553,101
Employer contributions receivable	1,371,032	1,247,670
Plus:		
Participant refunds payable	81,715	176,798
Net assets available for benefits per the Form 5500	\$ 264,117,300	\$ 221,990,060



Table of Contents

The following is a reconciliation of total contributions per the financial statements for the year ended December 31, 2012 to the Form 5500:

Total contributions per the financial statements	\$	32,881,255
Add:		
Contributions receivable - December 31, 2011		1,800,771
Less:		
Contributions receivable - December 31, 2012		1,712,376
Total contributions per the Form 5500	\$	32,969,650

The following is a reconciliation of total distributions per the financial statements for the year ended December 31, 2012 to the Form 5500:

Total distributions per the financial statements	\$	21,078,223
Add:		
Participant refunds payable - December 31, 2011		176,798
Less:		
Participant refunds payable - December 31, 2012		81,715
Total distributions per the Form 5500	\$	21,173,306

Table of Contents**Penske Automotive Group 401(k) Savings and Retirement Plan****Form 5500, Schedule H, Part IV, Line 4i - Schedule of Assets (Held at End of Year)****As of December 31, 2012**

Name of Plan Sponsor: Penske Automotive Group, Inc.

Employer Identification Number: 22-3086739

Plan number: 005

Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par or Maturity Value	Current Value
<b>COMMON COLLECTIVE TRUST FUNDS</b>	
* WELLS FARGO STABLE RETURN FUND	\$ 74,555,862
* WELLS FARGO ENHANCED STOCK MARKET FUND	22,845,889
NORTHERN TRUST S&P 500 INDEX FUND	676,230
SSGA NON LENDING RUSSELL SMALL/MID CAP INDEX FUND	10,773,381
SSGA TARGET RETIREMENT 2055 NON LENDING	278,127
SSGA TARGET RETIREMENT 2050 NON LENDING	6,338,113
SSGA TARGET RETIREMENT 2045 NON LENDING	6,965,817
SSGA TARGET RETIREMENT 2040 NON LENDING	6,602,253
SSGA TARGET RETIREMENT 2035 NON LENDING	7,806,448
SSGA TARGET RETIREMENT 2030 NON LENDING	9,145,489
SSGA TARGET RETIREMENT 2025 NON LENDING	9,430,694
SSGA TARGET RETIREMENT 2020 NON LENDING	8,116,901
SSGA TARGET RETIREMENT 2015 NON LENDING	5,037,110
SSGA TARGET RETIREMENT 2010 NON LENDING	2,958,251
SSGA TARGET RETIREMENT INCOME NON LENDING	743,188
SSGA U.S. BOND INDEX NON LENDING SERIES FUND	1,068,153
SSGA INTERNATIONAL INDEX NON LENDING FUND	500,041
TOTAL COMMON COLLECTIVE TRUST FUNDS	173,841,947
<b>EMPLOYER SECURITIES</b>	
* PENSKE AUTOMOTIVE COMMON STOCK	27,068,332
<b>MUTUAL FUNDS</b>	
NEUBERGER BERMAN GENESIS FUND	24,652,977
THORNBURG INTERNATIONAL VALUE	13,732,839
PIMCO TOTAL RETURN	13,346,120
PIMCO INFLATION RESPONSE MULTI-ASSET	531,353
DFA EMERGING MARKETS CORE EQUITY	197,419
TOTAL MUTUAL FUNDS	52,460,708
* PARTICIPANT LOANS (MATURING 2013 TO 2027 AT INTEREST RATES OF 4.25% - 10.5%)	\$ 10,736,883
TOTAL	264,107,870

---

\* Represents a party-in-interest to the plan

Table of Contents

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Penske Automotive Group 401(k) Savings and Retirement Plan

By:

/s/ Calvin C. Sharp

Calvin C. Sharp

*Chairman Employee Benefits Committee of the Plan*

Date: June 27, 2013

Table of Contents

**EXHIBIT INDEX**

<b>EXHIBIT NO.</b>	<b>DESCRIPTION</b>
EX-23	Consent of Independent Registered Public Accounting Firm